FIRST COMMUNITY BANCSHARES INC /NV/ Form 10-K March 12, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### Form 10-K

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2006

Commission file number 000-19297

### FIRST COMMUNITY BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

Nevada 55-0694814

(State or other jurisdiction of incorporation) (IRS Employer Identification No.)

P.O. Box 989 Bluefield, Virginia

24605-0989

(Address of principal executive offices)

(Zip Code)

(276) 326-9000

(Registrant s telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:** 

Title of Each Class Common Stock, \$1.00 par value Name of Exchange on Which Registered NASDAQ Global Select

## Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. o Yes b No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. o Yes b No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes o No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant s knowledge, in definitive proxy or information

statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes b No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant s most recently completed second fiscal quarter.

Approximately \$349,395,185 based on the closing sales price at June 30, 2006

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class Common Stock, \$1.00 Par Value; 11,268,552 shares outstanding as of February 28, 2007

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the annual meeting of shareholders to be held April 24, 2007, are incorporated by reference in Part III of this Form 10-K.

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#### **PART I**

## ITEM 1. BUSINESS.

#### General

First Community Bancshares, Inc. (the Company ) is a one-bank holding company incorporated in the State of Nevada and serves as the holding company for First Community Bank, N. A. (the Bank ), a National Association that conducts commercial banking operations within the States of Virginia, West Virginia, North Carolina and Tennessee. The Bank owns Investment Planning Consultants ( IPC ), an investment advisory firm purchased in November 2006. The Company had total consolidated assets of approximately \$2.03 billion at December 31, 2006,and conducts commercial and mortgage banking business through forty-eight full-service banking locations, eight loan production offices, and four trust and investment management offices.

The Company is a bank holding company, and the banking operations are expected to remain the principal business and major source of revenue. The Company provides a mechanism for ownership of the subsidiary banking operations, provides capital funds as required, and serves as a conduit for distribution of dividends to stockholders. The Company also considers and evaluates options for growth and expansion of the existing subsidiary banking operations. The Company currently derives substantially all of its revenues from dividends paid by its subsidiary bank. Dividend payments by the Bank are determined in relation to earnings, asset growth and capital position and are subject to certain restrictions by regulatory agencies as described more fully under Regulation and Supervision of this item.

## **Employees**

The Company and its subsidiaries employed 602 full-time equivalent employees at December 31, 2006. Management considers employee relations to be excellent.

#### **Regulation and Supervision**

#### General

The supervision and regulation of bank holding companies and their subsidiaries is intended primarily for the protection of depositors, the deposit insurance fund of the FDIC, and the banking system as a whole, and not for the protection of the bank holding company shareholders or creditors. The banking agencies have broad enforcement power over bank holding companies and banks, including the power to impose substantial fines and other penalties for violations of laws and regulations.

The following description summarizes some of the laws to which the Company and the Bank are subject. References in the following description to applicable statutes and regulations are brief summaries of these statutes and regulations, do not purport to be complete, and are qualified in their entirety by reference to such statutes and regulations.

#### The Company

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended (BHCA). Accordingly, the Company is subject to supervision, regulation and examination by the Board of Governors

of the Federal Reserve System ( Federal Reserve Board ). The BHCA, the Gramm-Leach-Bliley Act and other federal laws subject bank holding companies to particular restrictions on the types of activities in which they may engage, and to a range of supervisory requirements and activities, including regulatory enforcement actions for violations of laws and regulations.

Regulatory Restrictions on Dividends; Source of Strength. It is the policy of the Federal Reserve Board that bank holding companies should pay cash dividends on common stock only out of income available over the past year and only if prospective earnings retention is consistent with the organization s expected future needs and financial condition. The policy provides that bank holding companies should not maintain a level of cash dividends that undermines the bank holding company s ability to serve as a source of strength to its banking subsidiaries.

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Under Federal Reserve Board policy, a bank holding company is expected to act as a source of financial strength to each of its banking subsidiaries and commit resources to their support. Such support may be required at times when, absent this Federal Reserve Board policy, a holding company may not be inclined to provide it. As discussed below, a bank holding company in certain circumstances could be required to guarantee the capital plan of an undercapitalized banking subsidiary.

In the event of a bank holding company s bankruptcy under Chapter 11 of the U.S. Bankruptcy Code, the trustee will be deemed to have assumed and is required to cure immediately any deficit under any commitment by the debtor holding company to any of the federal banking agencies to maintain the capital of an insured depository institution. Any claim for breach of such obligation will generally have priority over most other unsecured claims.

Scope of Permissible Activities. Under the BHCA, bank holding companies generally may not acquire a direct or indirect interest in or control of more than 5% of the voting shares of any company that is not a bank or bank holding company or from engaging in activities other than those of banking, managing or controlling banks or furnishing services to or performing services for its subsidiaries, except that it may engage in, directly or indirectly, certain activities that the Federal Reserve Board determined to be closely related to banking or managing and controlling banks as to be a proper incident thereto.

Notwithstanding the foregoing, the Gramm-Leach-Bliley Act, effective March 11, 2000, eliminated the barriers to affiliations among banks, securities firms, insurance companies and other financial service providers and permits bank holding companies to become financial holding companies and thereby affiliate with securities firms and insurance companies and engage in other activities that are financial in nature. The Gramm-Leach-Bliley Act defines—financial in nature—to include securities underwriting, dealing and market making; sponsoring mutual funds and investment companies; insurance underwriting and agency; merchant banking activities and activities that the Federal Reserve Board has determined to be closely related to banking. No regulatory approval is generally required for a financial holding company to acquire a company, other than a bank or savings association, engaged in activities that are financial in nature or incidental to activities that are financial in nature, as determined by the Federal Reserve Board.

Under the Gramm-Leach-Bliley Act, a bank holding company may become a financial holding company by filing a declaration with the Federal Reserve Board if each of its subsidiary banks is well-capitalized under the Federal Deposit Insurance Corporation Improvement Act of 1991 ( FDICIA ) prompt corrective action provisions, is well managed and has at least a satisfactory rating under the Community Reinvestment Act of 1977 ( CRA ). The Company elected financial holding company status in December 2006.

Anti-Tying Restrictions. Bank holding companies and their affiliates are prohibited from tying the provision of certain services, such as extensions of credit, to other services offered by a holding company or its affiliates.

Stock Repurchases. A bank holding company is required to give the Federal Reserve Board prior notice of any redemption or repurchase of its own equity securities, if the consideration to be paid, together with the consideration paid for any repurchases or redemptions in the preceding year, is equal to 10% or more of the company s consolidated net worth. The Federal Reserve Board may oppose the transaction if it believes that the transaction would constitute an unsafe or unsound practice or would violate any law or regulation. A holding company may not impair its subsidiary bank s soundness by causing it to make funds available to nonbanking subsidiaries or their customers if the Federal Reserve Board believes it is not prudent to do so.

Capital Adequacy Requirements. The Federal Reserve Board has promulgated capital adequacy guidelines for use in its examination and supervision of bank holding companies. If a bank holding company s capital falls below minimum required levels, then the bank holding company must implement a plan to increase its capital, and its ability to pay

dividends, make acquisitions of new banks or engage in certain other activities such as issuing brokered deposits may be restricted or prohibited.

The Federal Reserve Board currently uses two types of capital adequacy guidelines for holding companies, a two-tiered risk-based capital guideline and a leverage capital ratio guideline. The two-tiered risk-based capital guideline assigns risk weightings to all assets and certain off-balance sheet items of the holding company s operations, and then establishes a minimum ratio of the holding company s Tier 1 capital to the aggregate dollar amount of risk-weighted assets (which amount is usually less than the aggregate dollar amount of such assets

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without risk weighting) and a minimum ratio of the holding company s total capital (Tier 1 capital plus Tier 2 capital, as adjusted) to the aggregate dollar amount of such risk-weighted assets. The leverage ratio guideline establishes a minimum ratio of the holding company s Tier 1 capital to its total tangible assets (total assets less goodwill and certain identifiable intangibles), without risk-weighting.

Under both guidelines, Tier 1 capital (sometimes referred to as core capital ) is defined to include: common shareholders equity (including retained earnings), qualifying non-cumulative perpetual preferred stock and related surplus, qualifying cumulative perpetual preferred stock and related surplus, trust preferred securities, and minority interests in the equity accounts of consolidated subsidiaries (limited to a maximum of 25% of Tier 1 capital). Goodwill and most intangible assets are deducted from Tier 1 capital. For purposes of the total risk-based capital guidelines, Tier 2 capital (sometimes referred to as supplementary capital ) is defined to include: allowances for loan and lease losses (limited to 1.25% of risk-weighted assets), perpetual preferred stock not included in Tier 1 capital, intermediate-term preferred stock and any related surplus, certain hybrid capital instruments, perpetual debt and mandatory convertible debt securities, and intermediate-term subordinated debt instruments (subject to limitations). The maximum amount of qualifying Tier 2 capital is 100% of qualifying Tier 1 capital. For purposes of the total capital guideline, total capital equals Tier 1 capital, plus qualifying Tier 2 capital, minus investments in unconsolidated subsidiaries, reciprocal holdings of bank holding company capital securities, and deferred tax assets and other deductions. The Federal Reserve Board s current capital adequacy guidelines require that a bank holding company maintain a Tier 1 risk-based capital ratio of at least 4% and a total risk-based capital ratio of at least 8%. At December 31, 2006, the Company s ratio of Tier 1 capital to total risk-weighted assets was 11.60% and its ratio of total capital to risk-weighted assets was 12.69%.

In addition to the risk-based capital guidelines, the Federal Reserve Board uses a leverage ratio as an additional tool to evaluate the capital adequacy of bank holding companies. The leverage ratio is a company s Tier 1 capital divided by its average total consolidated assets. Certain highly rated bank holding companies may maintain a minimum leverage ratio of 3.0%, but other bank holding companies are required to maintain a leverage ratio of 4.0% or more, depending on their overall condition. At December 31, 2006, the Company s leverage ratio was 8.50%.

The federal banking agencies—risk-based and leverage ratios are minimum supervisory ratios generally applicable to banking organizations that meet certain specified criteria, assuming that they have the highest regulatory rating. Banking organizations not meeting these criteria are expected to operate with capital positions well above the minimum ratios. The federal bank regulatory agencies may set capital requirements for a particular banking organization that are higher than the minimum ratios when circumstances warrant. Federal Reserve Board guidelines also provide that banking organizations experiencing internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets.

Acquisitions by Bank Holding Companies. The BHCA requires every bank holding company to obtain the prior approval of the Federal Reserve Board before it may acquire all or substantially all of the assets of any bank, or ownership or control of any voting shares of any bank, if after such acquisition it would own or control, directly or indirectly, more than 5% of the voting shares of such bank. In approving bank acquisitions by bank holding companies, the Federal Reserve Board is required to consider the financial and managerial resources and future prospects of the bank holding company and the banks concerned, the convenience and needs of the communities to be served, and various competitive factors.

## The Bank

The Bank is a national banking association. As a national banking association, the Bank is subject to supervision and regulation by the Office of the Comptroller of Currency ( OCC ). Since the deposits of the Bank are insured by the

Federal Deposit Insurance Corporation (FDIC), the Bank is are also subject to supervision and regulation by the FDIC. Because the Federal Reserve Board regulates the Company, and because the Bank is a member of the Federal Reserve System, the Federal Reserve Board also has regulatory authority which directly affects the Bank.

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Restrictions on Transactions with Affiliates and Insiders. Transactions between the Bank and its nonbanking subsidiaries and/or affiliates, including the Company, are subject to Section 23A of the Federal Reserve Act. In general, Section 23A imposes limits on the amount of such transactions, and also requires certain levels of collateral for loans to affiliated parties. It also limits the amount of advances to third parties which are collateralized by the securities or obligations of the Company or its subsidiaries.

Affiliate transactions are also subject to Section 23B of the Federal Reserve Act which generally requires that certain transactions between the Bank and its affiliates be on terms substantially the same, or at least as favorable to the Bank, as those prevailing at the time for comparable transactions with or involving other nonaffiliated persons. The Federal Reserve Board has issued Regulation W which codifies prior regulations under Sections 23A and 23B of the Federal Reserve Act and interpretive guidance with respect to affiliate transactions.

The restrictions on loans to directors, executive officers, principal shareholders and their related interests contained in the Federal Reserve Act and Regulation O apply to all insured institutions and their subsidiaries and holding companies. These restrictions include limits on loans to one borrower and conditions that must be met before such a loan can be made. There is also an aggregate limitation on all loans to such persons. These loans cannot exceed the institution s total unimpaired capital and surplus, and the FDIC may determine that a lesser amount is appropriate.

Restrictions on Distribution of Subsidiary Bank Dividends and Assets. Dividends paid by the Bank have provided the Company s operating funds and for the foreseeable future it is anticipated that dividends paid by the Bank to the Company will continue to be the Company s primary source of operating funds.

Capital adequacy requirements of the OCC limit the amount of dividends that may be paid by the Bank. The Bank can not pay a dividend if, after paying the dividend, it would be classified as undercapitalized. In addition, without the OCC s approval, dividends may not be paid by the Bank in an amount in any calendar year which exceeds its total net profits for that year, plus its retained profits for the preceding two years, less any required transfers to capital surplus. National banks also may not pay dividends in excess of total retained profits, including current year s earnings after deducting bad debts in excess of reserves for loan losses. In some cases, the OCC may find a dividend payment that meets these statutory requirements to be an unsafe or unsound practice.

Because the Company is a legal entity separate and distinct from its subsidiaries, its right to participate in the distribution of assets of any subsidiary upon the subsidiary s liquidation or reorganization will be subject to the prior claims of the subsidiary s creditors. In the event of a liquidation or other resolution of an insured depository institution, the claims of depositors and other general or subordinated creditors are entitled to a priority of payment over the claims of holders of any obligation of the institution to its shareholders, including any depository institution holding company or any shareholder or creditor thereof.

*Examinations.* Under the FDICIA, all insured institutions must undergo regular on-site examination by their appropriate banking agency and such agency may assess the institution for its costs of conducting the examination. The OCC periodically examines and evaluates national banks, such as the Bank. These examinations review areas such as capital adequacy, reserves, loan portfolio quality and management, consumer and other compliance issues, investments, information systems, disaster recovery and contingency planning and management practices. Based upon such an evaluation, the OCC may revalue the assets of a bank and require that it establish specific reserves to compensate for the difference between the OCC-determined value and the book value of such assets.

*Capital Adequacy Requirements.* The OCC has adopted regulations establishing minimum requirements for the capital adequacy of insured national banks. The OCC may establish higher minimum requirements if, for example, a bank has previously received special attention or has a high susceptibility to interest rate risk.

The OCC s risk-based capital guidelines generally require national banks to have a minimum ratio of Tier 1 capital to total risk-weighted assets of 4.0% and a ratio of total capital to total risk-weighted assets of 8.0%. The capital categories have the same definitions for the Bank as for the Company. At December 31, 2006, the Bank s ratio of Tier 1 capital to total risk-weighted assets was 10.73% and its ratio of total capital to total risk-weighted assets was 11.77%.

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The OCC s leverage guidelines require national banks to maintain Tier 1 capital of no less than 4.0% of average total assets, except in the case of certain highly rated banks for which the requirement is 3.0% of average total assets. At December 31, 2006, the Bank s leverage ratio was 7.85%.

Corrective Measures for Capital Deficiencies. The federal banking regulators are required to take prompt corrective action with respect to capital-deficient institutions. Agency regulations define, for each capital category, the levels at which institutions are well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. A well-capitalized bank has a total risk-based capital ratio of 10.0% or higher; a Tier 1 risk-based capital ratio of 6.0% or higher; a leverage ratio of 5.0% or higher; and is not subject to any written agreement, order or directive requiring it to maintain a specific capital level for any capital measure. An adequately capitalized bank has a total risk-based capital ratio of 8.0% or higher; a Tier 1 risk-based capital ratio of 4.0% or higher; a leverage ratio of 4.0% or higher (3.0% or higher if the bank was rated a composite 1 in its most recent examination report and is not experiencing significant growth); and does not meet the criteria for a well-capitalized bank. A bank is undercapitalized if it fails to meet any one of the ratios required to be adequately capitalized. The Bank is classified as well-capitalized for purposes of the FDIC s prompt corrective action regulations.

In addition to requiring undercapitalized institutions to submit a capital restoration plan, agency regulations contain broad restrictions on certain activities of undercapitalized institutions including asset growth, acquisitions, branch establishment and expansion into new lines of business. With certain exceptions, an insured depository institution is prohibited from making capital distributions, including dividends, and is prohibited from paying management fees to control persons if the institution would be undercapitalized after any such distribution or payment.

As an institution s capital decreases, the federal regulators enforcement powers become more severe. A significantly undercapitalized institution is subject to mandated capital raising activities, restrictions on interest rates paid and transactions with affiliates, removal of management and other restrictions. The FDIC has limited discretion in dealing with a critically undercapitalized institution and is generally required to appoint a receiver or conservator. Similarly, within 90 days of a national bank becoming critically undercapitalized, the OCC must appoint a receiver or conservator unless certain findings are made with respect to the institution s continued viability.

Banks with risk-based capital and leverage ratios below the required minimums may also be subject to certain administrative actions, including the termination of deposit insurance upon notice and hearing, or a temporary suspension of insurance without a hearing in the event the institution has no tangible capital.

Deposit Insurance Assessments. The Bank s deposits are insured up to applicable limits by the Deposit Insurance Fund (DIF) of the FDIC and are subject to deposit insurance assessments to maintain the DIF. The DIF was created by the merger of the Bank Insurance Fund and Savings Association Insurance Fund provided for in the Federal Deposit Insurance Reform Act of 2005 (FDIRA), as enacted in February 2006. On November 2, 2006, the FDIC adopted final regulations implementing the FDIRA, which established a risk-based assessment system that will enable the FDIC to more closely tie each financial institution s premiums to the risk it poses to the deposit insurance fund. Under the new risk-based assessment system, which became effective January 1, 2007, the FDIC will evaluate the risk of each financial institution based on three primary sources of information: (1) its supervisory rating, (2) its financial ratios, and (3) its long-term debt issuer rating, if the institution has one. The FDIC also adopted a new base schedule of rates that it can adjust up or down, depending on the needs of the DIF, and set initial premiums for 2007 that range from 5 cents per \$100 of domestic deposits in the lowest risk category to 43 cents per \$100 of domestic deposits for banks in the highest risk category. The FDIC regulations designated the reserve ratio for the DIF during 2007 at 1.25% of estimated insured deposits.

The FDIRA also provides for a one-time assessment credit for eligible insured depository institutions (those institutions that were in existence on December 31, 1996 and paid a deposit insurance assessment prior to that date, or are a successor to any such institution). The credit is determined based on the assessment base of the institution as of December 31, 1996 as compared with the combined aggregate assessment base of all eligible institutions as of that date. The credit may be used to offset up to 100% of the 2007 DIF assessment, and if not completely used in 2007, may be applied to not more than 90% of each of the aggregate 2008, 2009 and 2010 DIF assessments.

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Enforcement Powers. The FDIC and the other federal banking agencies have broad enforcement powers, including the power to terminate deposit insurance, impose substantial fines and other civil and criminal penalties and appoint a conservator or receiver. Failure to comply with applicable laws, regulations and supervisory agreements could subject the Company or the Bank, as well as officers, directors and other institution-affiliated parties of these organizations, to administrative sanctions and potentially substantial civil money penalties. The appropriate federal banking agency may appoint the FDIC as conservator or receiver for a banking institution (or the FDIC may appoint itself, under certain circumstances) if any one or more of a number of circumstances exist, including, without limitation, the fact that the banking institution is undercapitalized and has no reasonable prospect of becoming adequately capitalized; fails to become adequately capitalized when required to do so; fails to submit a timely and acceptable capital restoration plan; or materially fails to implement an accepted capital restoration plan.

Consumer Laws and Regulations. In addition to the laws and regulations discussed herein, the Bank is also subject to certain consumer laws and regulations that are designed to protect consumers in transactions with banks. While the list set forth herein is not exhaustive, these laws and regulations include the Truth in Lending Act, the Truth in Savings Act, the Electronic Funds Transfer Act, the Expedited Funds Availability Act, the Equal Credit Opportunity Act, and the Fair Housing Act, and various state counterparts. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions must deal with customers when taking deposits or making loans to such customers. The Bank must comply with the applicable provisions of these consumer protection laws and regulations as part of their ongoing customer relations.

In addition, federal law currently contains extensive customer privacy protection provisions. Under these provisions, a financial institution must provide to its customers, at the inception of the customer relationship and annually thereafter, the institution s policies and procedures regarding the handling of customers nonpublic personal financial information. These provisions also provide that, except for certain limited exceptions, a financial institution may not provide such personal information to unaffiliated third parties unless the institution discloses to the customer that such information may be so provided and the customer is given the opportunity to opt out of such disclosure.

USA PATRIOT Act of 2001. The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 ( Patriot Act ) was enacted in October 2001. The Patriot Act has broadened existing anti-money laundering legislation while imposing new compliance and due diligence obligations on banks and other financial institutions, with a particular focus on detecting and reporting money-laundering transactions involving domestic or international customers. The U.S. Treasury Department has issued and will continue to issue regulations clarifying the Patriot Act s requirements. The Patriot Act requires all financial institutions, as defined, to establish certain anti-money laundering compliance and due diligence programs. Recently, the regulatory agencies have intensified their examination procedures in light of the Patriot Act s anti-money laundering and bank secrecy act requirements. The Company believes that its controls and procedures are in compliance with the Patriot Act.

## **Website Access to Company Reports**

The Company makes available free of charge on its website at www.fcbinc.com its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and all amendments thereto, as soon as reasonably practicable after the Company files such reports with, or furnishes them to, the Securities and Exchange Commission. Investors are encouraged to access these reports and the other information about the Company s business on its website. Information found on the Company s website is not part of this Annual Report on Form 10-K. The Company will also provide copies of its Annual Report on Form 10-K, free of charge, upon written request of its Investor Relations department at the Company s main address, P.O. Box 989, Bluefield, VA 24605.

## **Forward-Looking Statements**

This Annual Report on Form 10-K may include forward-looking statements , which are made in good faith by the Company pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements with respect to the Company s beliefs, plans, objectives, goals, guidelines, expectations, anticipations, estimates and intentions that are subject to significant

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risks and uncertainties and are subject to change based on various factors, many of which are beyond the Company s control. The words may, could, should, would, believe, anticipate, estimate, expect, intend, plan a expressions are intended to identify forward-looking statements. The following factors, among others, could cause the Company s financial performance to differ materially from that expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board; inflation, interest rate, market and monetary fluctuations; the timely development of competitive new products and services of the Company and the acceptance of these products and services by new and existing customers; the willingness of customers to substitute competitors products and services for the Company s products and services and vice versa; the impact of changes in financial services laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; the effect of acquisitions, including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions; the growth and profitability of the Company s non-interest or fee income being less than expected; unanticipated regulatory or judicial proceedings; changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. If one or more of the factors affecting these forward-looking statements proves incorrect, then the Company s actual results, performance, or achievements could differ materially from those expressed in, or implied by, forward-looking statements contained in this Annual Report on Form 10-K. Therefore, the Company cautions you not to place undue reliance on these forward-looking statements.

The Company does not intend to update these forward-looking statements, whether written or oral, to reflect change. All forward-looking statements attributable to the Company are expressly qualified by these cautionary statements.

## ITEM 1A. RISK FACTORS.

The Company and its subsidiary business are subject to interest rate risk and variations in interest rates may negatively affect its financial performance.

We are unable to predict actual fluctuations of market interest rates with complete accuracy. Rate fluctuations are affected by many factors, including inflation, recession, a rise in unemployment, a tightening of the money supply and domestic and international disorder and instability in domestic and foreign financial markets.

Changes in the interest rate environment may reduce profits. We expect that the Company and the Bank will continue to realize income from the differential or spread between the interest earned on loans, securities and other interest-earning assets, and interest paid on deposits, borrowings and other interest-bearing liabilities. Net interest spreads are affected by the difference between the maturities and repricing characteristics of interest-earning assets and interest-bearing liabilities. Changes in levels of market interest rates could materially and adversely affect the Company s net interest spread, levels of prepayments and cash flows, the market value of its securities portfolio, and overall profitability.

The Bank's ability to pay dividends is subject to regulatory limitations which, to the extent the Company requires such dividends in the future, may affect the Company's ability to pay its obligations and pay dividends.

The Company is a separate legal entity from the Bank and its subsidiaries and does not have significant operations of its own. The Company currently depends on the Bank s cash and liquidity as well as dividends to pay the Company s operating expenses and dividends to shareholders. No assurance can be made that in the future the Bank will have the capacity to pay the necessary dividends and that the Company will not require dividends from the Bank to satisfy the

Company s obligations. The availability of dividends from the Bank is limited by various statutes and regulations. It is possible, depending upon the financial condition of the Bank and other factors that the OCC, the Bank s primary regulator, could assert that payment of dividends or other payments by the Bank are an unsafe or unsound practice. In the event the Bank is unable to pay dividends sufficient to satisfy the Company s

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obligations or is otherwise unable to pay dividends to the Company, the Company may not be able to service its obligations as they become due, including payments required to be made to the FCBI Capital Trust, a business trust subsidiary of the Company, or pay dividends on the Company s common stock. Consequently, the inability to receive dividends from the Bank could adversely affect the Company s financial condition, results of operations, cash flows and prospects.

### The Bank's allowance for loan losses may not be adequate to cover actual losses.

Like all financial institutions, the Bank maintains an allowance for loan losses to provide for probable losses. The Bank s allowance for loan losses may not be adequate to cover actual loan losses, and future provisions for loan losses could materially and adversely affect the Bank s operating results. The Bank s allowance for loan losses is determined by analyzing historical loan losses, current trends in delinquencies and charge-offs, plans for problem loan resolution, changes in the size and composition of the loan portfolio, and industry information. Also included in management s estimates for loan losses are considerations with respect to the impact of economic events, the outcome of which are uncertain. The amount of future losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates that may be beyond the Bank s control, and these losses may exceed current estimates. Federal regulatory agencies, as an integral part of their examination process, review the Bank s loans and allowance for loan losses. While we believe that the Bank s allowance for loan losses is adequate to provide for probable losses, we cannot assure you that we will not need to increase the Bank s allowance for loan losses or that regulators will not require us to increase this allowance. Either of these occurrences could materially and adversely affect the Bank s earnings and profitability.

# The Company s business is subject to various lending and other economic risks that could adversely impact the Company s results of operations and financial condition.

Changes in economic conditions, particularly an economic slowdown, could hurt the Company s business. The Company s business is directly affected by political and market conditions, broad trends in industry and finance, legislative and regulatory changes, and changes in governmental monetary and fiscal policies and inflation, all of which are beyond the Company s control. A deterioration in economic conditions, in particular an economic slowdown within the Company s geographic region, could result in the following consequences, any of which could hurt the Company s business materially:

loan delinquencies may increase;

problem assets and foreclosures may increase;

demand for the Company s products and services may decline; and

collateral for loans made by the Company may decline in value, in turn reducing a client s borrowing power, and reducing the value of assets and collateral associated with the Company s loans held for investment.

#### A downturn in the real estate market could hurt the Company s business.

The Company s business activities and credit exposure are concentrated in Virginia, West Virginia, North Carolina, Tennessee and the surrounding region. A downturn in this regional real estate market could hurt the Company s business because of the geographic concentration within this regional area. If there is a significant decline in real estate values, the collateral for the Company s loans will provide less security. As a result, the Company s ability to recover on defaulted loans by selling the underlying real estate would be diminished, and we would be more likely to suffer losses on defaulted loans.

The Company's level of credit risk is increasing due to its focus on commercial lending, and the concentration on small businesses and middle market customers with heightened vulnerability to economic conditions.

Commercial business and commercial real estate loans generally are considered riskier than single-family residential loans because they have larger balances to a single borrower or group of related borrowers. Commercial business and commercial real estate loans involve risks because the borrower s ability to repay the loan typically

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depends primarily on the successful operation of the business or the property securing the loan. Most of the commercial business loans are made to small business or middle market customers who may have a heightened vulnerability to economic conditions. Moreover, a portion of these loans have been made or acquired by the Company in the last several years and the borrowers may not have experienced a complete business or economic cycle.

### The Bank may suffer losses in its loan portfolio despite its underwriting practices.

The Bank seeks to mitigate the risks inherent in the Bank s loan portfolio by adhering to specific underwriting practices. These practices include analysis of a borrower s prior credit history, financial statements, tax returns and cash flow projections, valuation of collateral based on reports of independent appraisers and verification of liquid assets. Although the Bank believes that its underwriting criteria are appropriate for the various kinds of loans it makes, the Bank may incur losses on loans that meet its underwriting criteria, and these losses may exceed the amounts set aside as reserves in the Bank s allowance for loan losses.

## The Company and its subsidiaries are subject to extensive regulation which could adversely affect them.

The Company and its subsidiaries—operations are subject to extensive regulation by federal, state and local governmental authorities and are subject to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of the Company—s operations. The Company believes that it is in substantial compliance in all material respects with applicable federal, state and local laws, rules and regulations. Because the Company—s business is highly regulated, the laws, rules and regulations applicable to it are subject to regular modification and change. There are various laws, rules and regulations that impact the Company—s operations, including, among other things, matters pertaining to corporate governance, requirements for listing and maintenance on national securities exchanges and over the counter markets, Securities and Exchange Commission (—SEC—) rules pertaining to public reporting disclosures and banking regulations governing the amount of loans that a financial institution, such as the Bank, can acquire for investment from an affiliate. In addition, the Financial Accounting Standards Board (—FASB—) made changes which require, among other things, the expensing of the fair value of stock options. These laws, rules and regulations, or any other laws, rules or regulations, that may be adopted in the future, could make compliance more difficult or expensive, restrict the Company—s ability to originate, broker or sell loans, further limit or restrict the amount of commissions, interest or other charges earned on loans originated or sold by the Bank and otherwise adversely affect the Company—s business, financial condition or prospects.

The Company faces strong competition from other financial institutions, financial service companies and other organizations offering services similar to those offered by the Company and its subsidiaries, which could hurt the Company s business.

The Company s business operations are centered primarily in Virginia, West Virginia, North Carolina, Tennessee and the surrounding region. Increased competition within this region may result in reduced loan originations and deposits. Ultimately, we may not be able to compete successfully against current and future competitors. Many competitors offer the types of loans and banking services that we offer. These competitors include other savings associations, national banks, regional banks and other community banks. The Company also faces competition from many other types of financial institutions, including finance companies, brokerage firms, insurance companies, credit unions, mortgage banks and other financial intermediaries. In particular, the Bank s competitors include other state and national banks and major financial companies whose greater resources may afford them a marketplace advantage by enabling them to maintain numerous banking locations and mount extensive promotional and advertising campaigns.

Additionally, banks and other financial institutions with larger capitalization and financial intermediaries not subject to bank regulatory restrictions have larger lending limits and are thereby able to serve the credit needs of larger clients. These institutions, particularly to the extent they are more diversified than the Company, may be able to offer the

same loan products and services that the Company offers at more competitive rates and prices. If the Company is unable to attract and retain banking clients, the Company may be unable to continue the Bank s loan and deposit growth and the Company s business, financial condition and prospects may be negatively affected.

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#### ITEM 1B. UNRESOLVED STAFF COMMENTS.

The Company has no unresolved staff comments as of the filing date of this 2006 Annual Report on Form 10-K.

#### ITEM 2. PROPERTIES.

The Company generally owns its offices, related facilities, and unimproved real property. The principal offices of the Company are located at One Community Place, Bluefield, Virginia, where the Company owns and occupies approximately 36,000 square feet of office space. The Bank operates forty-eight full-service branches and eight loan production offices throughout the four-state region of Virginia, West Virginia, North Carolina and Tennessee. The Bank also provides wealth management services through two trust and investment management offices, as well as Investment Planning Consultants, an investment advisory firm, which has two offices. The Company s banking subsidiary owns forty of its banking offices while others are leased or are located on leased land. There are no mortgages or liens against any property of the Bank or the Company.

In Virginia, the Bank operates offices in Blacksburg, Bluefield, Clintwood, Emporia, Max Meadows, Pound, Richlands, Richmond, Tazewell, and Wytheville. In West Virginia, the Bank operates offices in Athens, Beckley, Bluefield, Bridgeport, Buckhannon, Cowen, Craigsville, Grafton, Hinton, Lindside, Man, Mullens, Oceana, Pineville, Princeton, Richwood, Summersville, and Teays Valley. In North Carolina, the Bank operates offices in Charlotte, Elkin, Hays, Mount Airy, Sparta, Taylorsville, and Winston-Salem. In Tennessee, the Bank operates offices in Boones Creek, Fall Branch, Johnson City, Kingsport, and Piney Flats. A complete listing of all branches and ATM sites can be found on the Internet at www.fcbresource.com. Information on such website is not part of this Annual Report on Form 10-K.

## ITEM 3. LEGAL PROCEEDINGS.

The Company is currently a defendant in various legal actions and asserted claims involving lending and collection activities and other matters in the normal course of business. While the Company and legal counsel are unable to assess the ultimate outcome of each of these matters with certainty, they are of the belief that the resolution of these actions should not have a material adverse affect on the financial position of the Company.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

No matters were submitted to a vote of security holders during the fourth quarter of 2006.

### **PART II**

# ITEM 5. MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

The number of common stockholders of record on December 31, 2006,was 2,548 and outstanding shares totaled 11,245,742. The number of common stockholders is measured by the number of recordholders.

The Company s common stock trades on the NASDAQ Global Select market under the symbol FCBC. On December 31, 2006, the Company s year-end common stock price was \$39.56, a 27.0% increase from the \$31.16 closing price on December 31, 2005.

Book value per common share was \$18.92 at December 31, 2006, compared with \$17.29 at December 31, 2005, and \$16.29 at the close of 2004. The year-end market price for the Company s common stock of \$39.56 represents 209.1% of the Company s book value as of the close of the year and reflects total market capitalization of \$444.9 million. Utilizing the year-end market price and 2006 diluted earnings per share, the Company s common stock closed the year trading at a price/earnings multiple of 15.4 times diluted earnings per share.

Cash dividends for 2006 totaled \$1.04 per share, up \$0.02 or 2.0% from the \$1.02 paid in 2005. The 2006 dividends resulted in a cash yield on the year-end market value of 2.63%. Total dividends paid for the current and prior years totaled \$11.7 million and \$11.5 million, respectively.

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The following table sets forth the high and low stock prices, book value per share, and dividends paid per share on the Company s common stock during the periods indicated.

	High	Low	Book Value Per Share (End of Period)		Div	Cash vidends r Share
2006 First Quarter	\$ 35.27	\$ 30.16	\$	17.49	\$	0.26
First Quarter Second Quarter	33.00	29.50	Ф	17.49 17.71	Ф	0.26
Third Quarter	34.44	30.04		18.40		0.26
Fourth Quarter	41.17	31.67		18.92		0.26
					\$	1.04
2005						
First Quarter	\$ 36.21	\$ 27.39	\$	16.35	\$	0.255
Second Quarter	33.20	26.25		16.83		0.255
Third Quarter	34.25	28.02		17.15		0.255
Fourth Quarter	33.71	27.14		17.29		0.255
					\$	1.02

The Company s stock repurchase plan, as amended, allows the purchase and retention of up to 550,000 shares. The plan has no expiration date, remains open and no plans have expired during the reporting period. No determination has been made to terminate the plan or to stop making purchases. The following table sets forth open market purchases by the Company of its equity securities during 2006. The repurchase of Company stock has the effect of increasing earnings per share. During 2006, the weighted-average increase in the number of treasury shares had an insignificant impact on earnings per share.

	Total Number of	A	verage	Total Number of Shares Purchased as	Maximum Number of Shares That May Yet Be
	Shares Purchased		ce Paid r Share	Part of Publicly Announced Plan	Purchased Under the Plan
January 1-31, 2006	23,161	\$	32.10	23,161	284,455
February 1-29, 2006	32,900		32.14	32,900	287,234
March 1-31, 2006	25,000		31.81	25,000	265,566
April 1-30, 2006	10,000		30.38	10,000	255,566
May 1-31, 2006	14,300		30.68	14,300	248,337

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June 1-30, 2006	25,500	30.85	25,500	227,437
July 1-31, 2006	14,300	30.84	14,300	215,756
August 1-31, 2006				234,650
September 1-30, 2006				234,650
October 1-31, 2006				242,871
November 1-30, 2006				296,224
December 1-31, 2006				296,724
Total	145,161	\$ 31.46	145,161	

In November 2006, the Company completed the acquisition of Investment Planning Consultants, Inc. ( IPC ), a registered investment advisory firm. In connection with the initial payment of approximately \$1.47 million, the Company issued 39,874 shares of common stock. Under the terms of the stock purchase agreement, former shareholders of IPC are entitled to additional consideration of \$1.43 million in the form of the Company s common stock if certain future operating performance targets are met.

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## **Total Return Analysis**

The following chart was compiled by SNL Securities, LC, and compares cumulative total shareholder return of the Company s Common Stock for the five-year period ended December 31, 2006, with the cumulative total return of the NASDAQ Composite index and the Asset Size & Regional Peer Group. The Asset Size & Regional Peer Group consists of 42 bank holding companies that are traded on the NASDAQ, OTC Bulletin Board, and pink sheets with total assets between \$1 billion and \$5 billion and are located in the southeast region of the United States. The cumulative returns include payment of dividends by the Company.

## **Total Return Performance**

		Period Ending						
Index	12/31/01	12/31/02	12/31/03	12/31/04	12/30/05	12/31/06		
First Community Bancshares, Inc.	100.00	118.64	144.89	162.66	145.22	190.26		
NASDAQ Composite	100.00	68.76	103.67	113.16	115.57	127.58		
Asset Size & Regional Peer Group	100.00	128.61	174.02	208.63	212.50	238.47		

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ITEM 6. SELECTED FINANCIAL DATA.

	At or for the Year Ended December 31,											
Five-Year Selected Financial Data		2006 2005 2004 2003								2002		
	(Amounts in thousands)											
D. I. GL. 4.C.												
Balance Sheet Summary												
(at end of period)	\$	<b>52</b> 0.200	ф	120 551	Φ	410.210	Φ	472 177	Φ	224.010		
Securities(a)	<b>3</b>	528,389	\$	428,554	\$	410,218	\$	473,177	\$	334,018		
Loans held for sale		781		1,274		1,194		424		865		
Loans, net of unearned income		1,284,863		1,331,039		1,238,756		1,026,191		927,621		
Allowance for loan losses		14,549		14,736		16,339		14,624		14,410		
Assets related to discontinued												
operations								22,372		71,631		
Total assets		2,033,698		1,952,483		1,830,822		1,672,727		1,524,363		
Deposits		1,394,771		1,403,220		1,356,719		1,223,376		1,137,816		
Borrowings		406,556		335,885		274,212		242,267		156,823		
Liabilities related to discontinued												
operations								17,992		65,519		
Total liabilities		1,820,968		1,757,982		1,647,589		1,497,692		1,371,901		
Stockholders equity		212,730		194,501		183,233		175,035		152,462		
Summary of Earnings												
Total interest income	\$	120,026	\$	109,508	\$	96,136	\$	90,641	\$	92,580		
Total interest expense		48,381		35,880		26,953		26,397		32,299		
Provision for loan losses		2,706		3,706		2,671		3,419		4,208		
Non-interest income		21,323		22,305		17,329		14,542		10,617		
Non-interest expense		49,837		55,591		48,035		37,590		32,720		
Income from continuing operations												
before income taxes		40,425		36,636		35,806		37,777		33,970		
Income tax expense		11,477		10,191		9,786		11,058		9,740		
Income from continuing operations		28,948		26,445		26,020		26,719		24,230		
(Loss) income from discontinued												
operations before income taxes				(233)		(5,746)		(2,174)		798		
Income tax (benefit) expense				(91)		(2,090)		(693)		309		
(Loss) income from discontinued												
operations				(142)		(3,656)		(1,481)		489		
Net income		28,948		26,303		22,364		25,238		24,719		

<sup>(</sup>a) Reflects the reclassification during the 2002-2004 periods of Federal Reserve Bank and Federal Home Loan Bank stock from Securities Available for Sale to Other Assets, consistent with the 2005 and 2006 presentation.

	At or for the Year Ended December 31,									
Five-Year Selected Financial Data		2006		2005	2004		2003			2002
Per Share Data										
Basic earnings per share	\$	2.58	\$	2.33	\$	1.99	\$	2.27	\$	2.26
Basic earnings per common share continuing										
operations		2.58		2.35		2.32		2.41		2.22
Basic (loss) earnings per common share										
discontinued operations				(0.02)		(0.33)		(0.14)		0.04
Diluted earnings per common share	\$	2.57	\$	2.32	\$	1.97	\$	2.25	\$	2.25
Diluted earnings per common share continuing										
operations		2.57		2.33		2.29		2.39		2.21
Diluted (loss) earnings per common share										
discontinued operations				(0.01)		(0.32)		(0.14)		0.04
Cash dividends	\$	1.04	\$	1.02	\$	1.00	\$	0.98	\$	0.91
Book value at year-end	\$	18.92	\$	17.29	\$	16.29	\$	15.57	\$	14.02
Selected Ratios										
Return on average assets		1.46%		1.37%		1.24%		1.56%		1.68%
Return on average assets-continuing		1.46%		1.38%		1.45%		1.70%		1.72%
Return on average equity		14.32%		13.79%		12.53%		15.13%		17.16%
Return on average equity-continuing		14.32%		13.87%		14.58%		16.02%		16.82%
Average equity to average assets		10.21%		9.91%		9.88%		10.32%		9.79%
Average equity to average assets-continuing		10.21%		9.91%		9.96%		10.64%		10.22%
Dividend payout		40.31%		43.78%		50.25%		43.17%		40.16%
Risk based capital to risk adjusted assets		12.69%		11.65%		12.09%		14.55%		13.33%
Leverage ratio		8.50%		7.77%		7.62%		8.83%		8.10%

ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION.

This discussion should be read in conjunction with the consolidated financial statements, notes and tables included throughout this report. All statements other than statements of historical fact included in this report, including statements in this Management s Discussion and Analysis of Financial Condition and Results of Operations are, or may be deemed to be, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. As discussed below, the financial statements, footnotes, schedules and discussion within this report have been reformatted to conform to the presentation required for discontinued operations pursuant to the Company s sale of its mortgage banking subsidiary.

#### **Executive Overview**

First Community Bancshares, Inc. is a bank holding company which provides commercial banking services and has positioned itself as a regional community bank and a financial services alternative to larger banks which often provide less emphasis on personal relationships, and smaller community banks which lack the capital and resources to efficiently serve customer needs. The Company has focused its growth efforts on building financial partnerships and more enduring and complete relationships with businesses and individuals through a very personal approach to banking and financial services. The Company and its operations are guided by a strategic plan which includes growth through acquisitions and through office expansion in new market areas including strategically identified metro

markets in Virginia, West Virginia, North Carolina and Tennessee. While the Company s mission remains that of a community bank, management believes that entry into new markets will accelerate the Company s growth rate by diversifying the demographics of its customer base and customer prospects and by generally increasing its sales and service network.

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## **Economy**

Throughout 2006, short-term market interest rates increased, while long-term market rates remained largely unchanged. Those changes have resulted in an inverted interest rate curve, an environment that has led to increased compression of net interest margins.

The local economies in which the Company operates are diverse and cover the majority portion of a four state region. West Virginia and Southwest Virginia continue to benefit from increasing crude oil prices. These economies have significant exposure to extractive industries, such as coal and natural gas, which become more active and lucrative when oil prices rise. The local economies in the central portion of North Carolina have suffered in recent years due to foreign competition in both furniture and textiles as well as consolidation in the financial services industry. Despite these detractions, the economies in this region continue to benefit from strong real estate development, good commercial occupancy rates and national companies relocating and expanding in the Triad and Central Piedmont areas. The Eastern Virginia local economies are experiencing strong growth in residential and commercial development as those areas continue to benefit from a wide array of corporate activities and relocations.

## Competitive Focus

As the Company competes for increased market share and growth in both loans and deposits it continues to encounter strong competition from many sources. Bank expansion through de novo branches and loan production offices has grown in popularity as a means of reaching out to new markets. Many of the markets targeted by the Company are also being entered by other banks in nearby markets and, in some cases, from more distant markets. Despite strong competition from other banks, credit unions and mortgage companies, the Company has seen success in newly established offices in Winston-Salem as well as other markets in both Virginia and North Carolina. The Company attributes this measure of success to its recruitment of local, established bankers and loan personnel in those targeted markets. Competitive forces do impact the Company through pressure on interest yields, product fees and loan structure and terms; however, the Company has countered these pressures with its relationship style and pricing and a disciplined approach to loan underwriting.

#### **Application of Critical Accounting Policies**

The Company s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles (GAAP) and conform to general practices within the banking industry. The Company s financial position and results of operations are affected by management s application of accounting policies, including judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company s consolidated financial position and consolidated results of operations.

Estimates, assumptions, and judgments are necessary principally when assets and liabilities are required to be recorded at estimated fair value, when a decline in the value of an asset carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded based upon the probability of occurrence of a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by third party sources, when available. When third party information is not available, valuation adjustments are estimated by management primarily through the use of internal modeling techniques and appraisal estimates.

The Company s accounting policies are fundamental to understanding Management s Discussion and Analysis of Financial Condition and Results of Operation. The following is a summary of the Company s more subjective and complex critical accounting policies. In addition, the disclosures presented in the Notes to the Consolidated Financial Statements and in Management s Discussion and Analysis provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the determination of the allowance for loan losses, accounting for acquisitions and intangible assets, and accounting for income taxes as the accounting areas that require the most subjective or complex judgments.

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## Allowance for Loan Losses

The allowance for loan losses is maintained at levels management deems adequate to absorb probable losses inherent in the portfolio, and is based on management s evaluation of the risks in the loan portfolio and changes in the nature and volume of loan activity. The Company consistently applies a review process to periodically evaluate loans and commitments for changes in credit risk. This process serves as the primary means by which the Company evaluates the adequacy of the allowance for loan losses.

The Company determines the allowance for loan losses by making specific allocations to impaired loans that exhibit inherent weaknesses and various credit risk factors. General allocations to commercial, residential real estate, and consumer loan pools are developed giving weight to risk ratings, historical loss trends and management s judgment concerning those trends and other relevant factors. These factors may include, among others, actual versus estimated losses, regional and national economic conditions, business segment and portfolio concentrations, industry competition and consolidation, and the impact of government regulations. The foregoing analysis is performed by management to evaluate the portfolio and calculate an estimated valuation allowance through a quantitative and qualitative analysis that applies risk factors to those identified risk areas.

This risk management evaluation is applied at both the portfolio level and the individual loan level for commercial loans and credit relationships while the level of consumer and residential mortgage loan allowance is determined primarily on a total portfolio level based on a review of historical loss percentages and other qualitative factors including concentrations, industry specific factors and economic conditions. The commercial portfolio requires more specific analysis of individually significant loans and the borrower s underlying cash flow, business conditions, capacity for debt repayment and the valuation of secondary sources of payment, such as collateral. This analysis may result in specifically identified weaknesses and corresponding specific impairment allowances. While allocations are made to specific loans and classifications within the various categories of loans, the allowance for loan losses is available for all loan losses.

The use of various estimates and judgments in the Company s ongoing evaluation of the required level of allowance can significantly impact the Company s results of operations and financial condition and may result in either greater provisions against earnings to increase the allowance or reduced provisions based upon management s current view of portfolio and economic conditions and the application of revised estimates and assumptions. Differences between actual loan loss experience and estimates are reflected through adjustments either increasing or decreasing the loan loss provision based upon current measurement criteria.

#### Acquisitions and Intangible Assets

The Company may, from time to time, engage in business combinations with other companies. The acquisition of a business is generally accounted for under purchase accounting rules promulgated by the FASB. Purchase accounting requires the recording of underlying assets and liabilities of the entity acquired at their fair market value. Any excess of the purchase price of the business over the net assets acquired and any identified intangibles is recorded as goodwill. Fair values are assigned based on quoted prices for similar assets, if readily available, or appraisal by qualified independent parties for relevant asset and liability categories. Financial assets and liabilities are typically valued using discount models which apply current discount rates to streams of cash flow. All of these valuation methods require the use of assumptions which can result in alternate valuations and varying levels of goodwill and, in some cases, amortization expense or accretion income.

Management must also make estimates of useful or economic lives of certain acquired assets and liabilities. These lives are used in establishing amortization and accretion of some intangible assets and liabilities, such as the intangible

associated with core deposits acquired in the acquisition of a commercial bank.

Goodwill is recorded as the excess of the purchase price, if any, over the fair value of the revalued net assets. Goodwill is tested annually in the month of November for possible impairment by comparing the fair value of the unit with its book value, including goodwill. If the fair value of the Company is greater than its book value, no goodwill impairment exists. However, if the book value of the Company is greater than its determined fair value, goodwill impairment may exist and further testing is required to determine the amount, if any, of the actual impairment loss. Further testing would use a discounted cash flow model applied to the anticipated stream of cash

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flows from operations of the business or segment being tested. Impairment testing necessarily uses estimates in the form of growth and attrition rates, anticipated rates of return, and discount rates. These estimates have a direct bearing on the results of the impairment testing and serve as the basis for management s conclusions as to impairment.

#### **Income Taxes**

The establishment of provisions for federal and state income taxes is a complex area of accounting which also involves the use of judgments and estimates in applying relevant tax statutes. The Company operates in multiple state tax jurisdictions and this requires the appropriate allocation of income and expense to each state based on a variety of apportionment or allocation bases. Management strives to keep abreast of changes in tax law and the issuance of regulations which may impact tax reporting and provisions for income tax expense. The Company is also subject to audit by federal and state tax authorities. Results of these audits may produce indicated liabilities which differ from Company estimates and provisions. The Company continually evaluates its exposure to possible tax assessments arising from audits and records its estimate of possible exposure based on current facts and circumstances.

## **Recent Acquisitions and Branching Activity**

In December 2006, the Company completed the sale of its Rowlesburg, West Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$10.6 million and loans of approximately \$2.2 million. The transaction resulted in a pre-tax gain of approximately \$333 thousand.

In November 2006, the Company completed the acquisition of Investment Planning Consultants, Inc. ( IPC ), a registered investment advisory firm. In connection with the initial payment of approximately \$1.47 million, the Company issued 39,874 shares of common stock. Under the terms of the stock purchase agreement, former shareholders of IPC are entitled to additional consideration of \$1.43 million in the form of the Company s common stock if certain future operating performance targets are met. If those operating targets are met, the value of the consideration ultimately paid will be added to the cost of the acquisition, which will increase the amount of goodwill related to the acquisition.

In June 2006, the Company completed the sale of its Drakes Branch, Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$16.4 million and loans of approximately \$1.9 million. The transaction resulted in a pre-tax gain of approximately \$702 thousand.

In December 2005, the Company completed the sale of its Clifton Forge, Virginia, branch location. The sale included deposits and repurchase agreements totaling approximately \$45.3 million and loans of approximately \$7.1 million. The transaction resulted in an approximate \$4.4 million pre-tax gain on sale.

The Company has plans to open two new branches in Winston-Salem, North Carolina, during the first quarter of 2007. Construction is also under way on branches in Mechanicsville, Virginia, and Daniels and Summersville, West Virginia. Those three branches are expected to be open by the fourth quarter of 2007.

## **RESULTS OF OPERATIONS**

#### 2006 COMPARED TO 2005

Net income for 2006 was \$28.9 million, up \$2.6 million from \$26.3 million in 2005. Basic and diluted earnings per share for 2006 were \$2.58 and \$2.57, respectively, compared to basic and diluted earnings per share of \$2.33 and \$2.32, respectively, in 2005.

The Company s key profitability ratios are return on average assets and return on average equity. Returns on average assets for 2006 and 2005 were 1.46% and 1.37%, respectively. The returns on average equity for 2006 and 2005 were 14.32% and 13.79%, respectively. The Company continues to compare favorably to national peer returns of 1.13% and 13.20%, respectively, based on the September 2006 Bank Holding Company Performance Report, prepared by the Federal Reserve.

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#### Net Interest Income

The primary source of the Company s earnings is net interest income, the difference between income on earning assets and the cost of funds supporting those assets. Significant categories of earning assets are loans and securities while deposits and borrowings represent the major portion of interest-bearing liabilities. For purposes of the following discussion, comparison of net interest income is performed on a tax equivalent basis, which provides a common basis for comparing yields on earning assets exempt from federal income taxes to those assets which are fully taxable (see the table titled Average Balance Sheets and Net Interest Income Analysis).

Net interest income was \$71.6 million for 2006, compared to \$73.6 million for 2005. Tax-equivalent net interest income totaled \$75.7 million for 2006, a decrease of \$2.0 million from the \$77.7 million reported for 2005. The decrease is attributable to a \$651 thousand decrease due to volume and a \$1.4 million decrease due to rate changes on the underlying assets and liabilities.

During 2006, average earning assets increased \$23.8 million while average interest-bearing liabilities increased \$35.9 million, in each case over the comparable period. The yield on average earning assets increased 50 basis points to 6.92% from 6.42% for 2005. The rate earned on assets was positively impacted by the continued increases in short-term market interest rates throughout 2006.

Total cost of average interest-bearing liabilities increased 76 basis points to 3.17% during 2006, as liabilities were also affected by increases in short-term market interest rates. The net result was a decrease of 26 basis points to net interest rate spread, or the difference between interest income on earning assets and expense on interest-bearing liabilities. Spread for 2006 was 3.75% compared to 4.01% for 2005. The Company s tax-equivalent net interest margin of 4.22% for 2006 was a decrease of 17 basis points from 4.39% in 2005.

The largest contributor to the increase in the yield on average earning assets in 2006, on a volume-weighted basis, was a 50 basis point increase in the rate earned on loans held for investment. The increase in rate contributed approximately \$6.5 million to the \$7.5 million change in interest income from the portfolio. The yield on variable-rate loans tied to prime and other indices increased in response to the recent increases in short-term interest rates.

During 2006, the tax-equivalent yield on available for-sale securities increased 52 basis points to 5.50% while the average balance increased by \$21.6 million. The average tax-equivalent yield increased due to the addition of higher-rate securities and the sales, maturities, and calls of lower-rate securities.

Average interest-bearing balances with banks declined \$4.8 million during 2006 to \$27.3 million, while the yield increased 120 basis points to 4.56%. The yield on those balances is directly correlated to the increases in the target federal funds rate which occurred throughout the year.

The Company attempts to control the cost of deposited funds in relation to the prevailing economic climate and competitive forces. The Company determines its overall balance sheet management goals through its Asset/Liability Management Committee. Throughout 2006, the pressures of increasing short-term interest rates resulted in an increase of 86 basis points in the average cost of interest-bearing deposits. The average rate paid on interest-bearing demand deposits increased 6 basis points, while the average rate paid on savings, which includes money market and passbook accounts, increased 82 basis points. The Company was successful in keeping rates paid on interest-bearing checking accounts relatively stable and increased money market account rates to remain competitive and retain deposit funding. Average time deposits increased \$21.9 million while the average rate paid increased 96 basis points to 3.88%. The level of average non-interest-bearing demand deposits increased \$8.9 million to \$237.7 million compared to the prior year.

Average federal funds purchased and repurchase agreements increased \$22.3 million, due mostly to increases in the balances of repurchase agreements. The average rate paid on those funds also increased, as they are closely tied to the target federal funds rate. Average Federal Home Loan Bank (FHLB) advances increased \$22.7 million while interest paid on those borrowings decreased 56 basis points as the Company repositioned its FHLB borrowings, and took advantage of lower interest rate borrowing products. In January of 2006, the Company borrowed \$75 million from the FHLB. At the same time, the Company entered into a \$50 million pay fixed, receive variable interest rate swap, effectively fixing the borrowing rate at approximately 4.34%. Other borrowings

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remained steady, but the rate paid increased 176 basis points because the majority of such borrowings consist of the Company s trust preferred borrowing, which is tied to LIBOR.

# **Average Balance Sheets and Net Interest Income Analysis**

		2006				2005						2004			
		Average			Yield/		Average			Yield/		Average			
		Balance	Iı	nterest(1)	Rate(1)		Balance (Dollars		nterest(1) thousands	<b>Rate(1)</b>		Balance	In	terest(1)	
Assets:							(2 01141)	, 111		-)					
eld for Investment:(2)															
	\$	1,314,976	\$	97,386	7.41%	\$	1,299,328	\$	89,788	6.91%	\$	1,154,166	\$	76,519	
npt		1,499		114	7.61%		2,692		177	6.58%		4,965		297	
		1,316,475		97,500	7.41%		1,302,020		89,965	6.91%		1,159,131		76,816	
e-for-Sale Securities:															
		276,142		13,929	5.04%		262,715		11,062	4.21%		313,033		12,094	
npt		152,437		9,655	6.33%		144,242		9,193	6.37%		110,904		7,474	
		428,579		23,584	5.50%		406,957		20,255	4.98%		423,937		19,568	
Maturity Securities:		206		22	<b>5.5</b> 000		200		1.7	2.56%		410		2.5	
		386		22	5.70%		399		15	3.76%		419		25	
npt		20,912		1,686	8.06%		28,336		2,269	8.01%		35,535		2,853	
		21,298		1,708	8.02%		28,735		2,284	7.95%		35,954		2,878	
pearing deposits with		27.200		1 0 4 4	4.5.601		22 100		1.077	2.269		22 420		501	
unds sold		27,289		1,244	4.56%		32,100		1,077	3.36%		32,430 60		591 1	
ning assets		1,793,641	\$	124,036	6.92%		1,769,812	\$	113,581	6.42%		1,651,512	\$	99,854	
sets		186,639	Ψ	124,030	0.7270		153,410	Ψ	113,301	0.1270		140,379	Ψ	)),034	
lated to discontinued		100,037					155,110					110,577			
is												14,950			
	\$	1,980,280				\$	1,923,222				\$	1,806,841			
bearing Liabilities:	ф	146 240	Ф	460	0.220	Φ	150.774	Φ	401	0.069	Ф	1.40.502	ф	266	
deposits	\$		\$		0.32%	\$	152,774	\$	401	0.26%	\$	149,502	\$	366	
deposits		343,854		6,857	1.99%		368,339		4,309	1.17%		366,074		3,112	
osits		683,418		26,549	3.88%		661,498		19,321	2.92%		615,346		15,001	
unds purchased and		150.020		5.070	2 270		100 551		2.792	2.160		100 222		1 405	
se agreements		150,839		5,079	3.37%		128,551		2,782	2.16%		109,223		1,405	
orrowings and other		200 570		0.424	4.700		177 922		0.060	£ 100		140 204		7.070	
n debt		200,570		9,434	4.70%		177,832		9,068	5.10%		148,384		7,070	
erest-bearing		1.504.000		40.201	2.15~		1 400 004		25.001	0.416		1 200 522		26.054	
s .		1,524,929		48,381	3.17%		1,488,994		35,881	2.41%		1,388,529		26,954	
deposits		237,714					228,781					212,777			
1															

bilities s related to	15,513			14,772			13,980	
ued operations ders equity	202,124			190,675			13,113 178,442	
	\$ 1,980,280		\$	1,923,222			\$ 1,806,841	
est Income		\$ 75,655			\$ 77,700			\$ 72,900
est Rate Spread(3)			3.75%			4.01%		
est Margin(4)			4.22%			4.39%		

- (1) Fully taxable equivalent at the rate of 35%.
- (2) Non-accrual loans are included in average balances outstanding but with no related interest income during the period of non-accrual.
- (3) Represents the difference between the yield on earning assets and cost of funds.
- (4) Represents tax equivalent net interest income divided by average interest-earning assets.

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Rate and Volume Analysis of Interest

The following table summarizes the changes in interest earned and paid resulting from changes in volume of earning assets and paying liabilities and changes in their interest rates. In this analysis, the change in interest due to both rate and volume has been allocated to the volume and rate columns in proportion to absolute dollar amounts. The table shows (i) the overall decrease in net interest income during 2006 was due to increases in interest expense which outpaced increases in interest income; and (ii) increases in rates earned on assets and paid on liabilities continued to increase in 2006, due primarily to continuing increases in benchmark short-term interest rates. When comparing 2005 to 2004, the table shows (i) the increase in net interest income in 2005 was due largely to increases in earning assets resulting from growth seen in both the consumer and commercial loan portfolios; (ii) increases in both rates earned on assets and paid on liabilities due to increases in benchmark short-term interest rates; and (iii) in 2005, margin compressed slightly as increases to the rates paid on money market accounts and certificates of deposit outpaced increases in the rates received on loans.

		Compared to		2005 Compared to 2004 \$ Increase/(Decrease) due to					
	Volume	Rate	Total (Amounts in	Volume thousands)	Rate	ate Total			
Interest Earned On(1):			`	,					
Loans	\$ 1,005	\$ 6,530	\$ 7,535	\$ 9,782	\$ 3,367	\$ 13,149			
Securities available for sale	1,108	2,221	3,329	87	600	687			
Securities held to maturity	(599)	23	(576)	(578)	(16)	(594)			
Interest-bearing deposits with other	(6)))		(2,0)	(8,8)	(10)	(67.)			
banks	(178)	345	167	(6)	492	486			
Federal funds sold	(=, =)			(1)	-,-	(1)			
				,		,			
Total interest-earning assets	1,336	9,119	10,455	9,284	4,443	13,727			
Interest Paid On:									
Demand deposits	(18)	79	61	8	27	35			
Savings deposits	(304)	2,852	2,548	19	1,178	1,197			
Time deposits	660	6,568	7,228	1,186	3,134	4,320			
Federal funds purchased and									
repurchase agreements	546	1,751	2,297	284	1,093	1,377			
FHLB borrowings and other									
long-term debt	1,103	(737)	366	1,443	555	1,998			
Total interest-bearing liabilities	1,987	10,513	12,500	2,940	5,987	8,927			
Change in net interest income	\$ (651)	\$ (1,394)	\$ (2,045)	\$ 6,344	\$ (1,544)	\$ 4,800			

Provision for Loan Losses

<sup>(1)</sup> Fully taxable equivalent using a rate of 35%.

The provision for loan losses for 2006 was \$2.7 million, a decrease of \$1.0 million when compared to 2005. The decrease in loan loss provision between the periods is primarily attributable to changes in specific allocations, decreases in commercial and consumer installment loan volume, reductions in net charge-offs, overall improved asset quality, and changes in various qualitative risk factors. Net charge-offs for 2006 and 2005 were \$2.9 million and \$4.9 million, respectively. Expressed as a percentage of average loans, net charge-offs decreased from 0.38% for 2005 to 0.22% for 2006. During 2005, the Company experienced a loss from a credit to a hospitality concern, which largely accounted for the higher net charge-offs in 2005. The \$4.4 million loan was charged down to its net realizable value of \$2.2 million, and the note was sold to a third party and the final net loss to the Company was \$1.5 million.

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Non-interest Income

Details of non-interest income are summarized in the following table:

	Years Ended December 31,								
	2006	2005	2004						
	(4	(Amounts in thousands)							
Wealth management income	\$ 2,81	1 \$ 2,956	\$ 2,489						
Service charges on deposit accounts	10,24	10,095	9,122						
Other service charges, commissions and fees	2,99	2,785	2,239						
Other operating income	5,20	5,716	1,875						
Net gains on sale of securities	7	75 753	1,604						
Total	\$ 21,32	23 \$ 22,305	\$ 17,329						

Non-interest income consists of all revenues which are not included in interest and fee income related to earning assets. Non-interest income for 2006 was \$21.3 million compared to \$22.3 million in 2005. Wealth management income, which includes fees for trust services and commission and fee income generated by IPC (post-acquisition) and the Company s prior investment advisory subsidiary, whose customer base migrated to IPC in 2006, decreased \$145 thousand in 2006, or 4.9%, compared to 2005.

Service charges on deposit accounts increased \$147 thousand, or 1.5%, while other service charges, commissions and fees reflected gains of \$207 thousand, or 7.4%.

Other operating income includes \$1.0 million and \$4.4 million in gains from the sale of branch locations in 2006 and 2005, respectively. The remaining components of other operating income increased \$2.8 million compared to 2005. The largest single item in that increase is the \$976 thousand earned on the Company s \$25 million investment in life insurance made in April 2006. Also included in other income for 2006 is a \$676 thousand recovery relating to a 1997 payment system fraud loss. During 2006, the Company also recognized securities gains of \$75 thousand, which were \$678 thousand less than those recognized in 2005.

#### Non-interest Expense

Total non-interest expense was \$49.8 million for 2006, a decrease of \$5.8 million over 2005. Salaries and benefits decreased approximately \$2.6 million due to the Company s refocused efforts on expense control and efficiency. During 2006, total full-time equivalent employees decreased to 602 from 716 at December 31, 2005. Also contributing to the decrease from year to year was the \$3.8 million prepayment penalty incurred in connection with the early termination of \$77.0 million of FHLB advances in 2005.

Occupancy and furniture and equipment expenses increased \$165 thousand and \$147 thousand, respectively, compared to 2005. The general level of occupancy and furniture and equipment costs in 2006 grew largely as a result of increases in depreciation associated with continued investment in facilities, operating equipment, and technology infrastructure.

All other operating expense accounts increased \$367 thousand, or less than 3%, in 2006 compared to 2005.

The Company uses an efficiency ratio that is a non-GAAP financial measure of operating expense control and efficiency of operations. Management believes this ratio better focuses attention on the core operating performance of the Company over time than does a GAAP-based ratio, and is highly useful in comparing period-to-period operating performance of the Company s core business operations. It is used by management as part of its assessment of its performance in managing non-interest expenses. However, this measure is supplemental and is not a substitute for an analysis of performance based on GAAP measures. The reader is cautioned that the efficiency ratio used by the Company may not be comparable to efficiency ratios reported by other financial institutions.

In general, the efficiency ratio used by the Company is non-interest expenses as a percentage of net interest income plus non-interest income. Non-interest expenses used in the calculation exclude amortization of goodwill and intangibles and non-recurring expenses. Income for the ratio is increased for the favorable effect of tax-exempt income (see Average Balance Sheets and Net Interest Income Analysis), and excludes securities gains and losses,

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which vary widely from period to period without appreciably affecting operating expenses, and non-recurring gains. The measure is different from the GAAP-based efficiency ratio, which also is presented in this report, which is calculated using non-interest expense and income amounts as shown on the face of the Consolidated Statements of Income. Both types of efficiency ratio calculations are set forth and are reconciled in the table below.

Our (non-GAAP) efficiency ratios for continuing operations for 2006, 2005, and 2004 were 51.1%, 53.8%, and 53.2%, respectively. The following table details the components used in calculation of the efficiency ratios.

### **GAAP-based and Our Efficiency Ratios**

	2006 (Dol	2005 lars in thousand	2004 s)
GAAP-based efficiency ratio			
Non-interest expenses	\$ 49,837	\$ 55,591	\$ 48,035
Net interest income plus non-interest income	92,968	95,933	86,512
Efficiency ratio GAAP-based	53.61%	57.95%	55.52%
Our efficiency ratio			
Non-interest expenses GAAP-based	\$ 49,837	\$ 55,591	\$ 48,035
Less non-GAAP adjustments:			
Foreclosed property expense	(248)	(288)	(500)
Amortization of intangibles	(410)	(435)	(399)
Prepayment penalties on FHLB advances		(3,794)	
Other non-core, non-recurring expense items	(581)		
Adjusted non-interest expenses	48,598	51,074	47,136
Net interest income plus non-interest income GAAP-based	92,968	95,933	86,512
Plus non-GAAP adjustment:			
Tax-equivalency	4,010	4,072	3,719
Less non-GAAP adjustments:	( <b>- -</b> )	(7.50)	(4.604)
Security gains	(75)	(753)	(1,604)
Branch sale gains	(1,035)	(4,366)	
Other non-core, non-recurring income items	(676)		
Adjusted net interest income plus non-interest income	95,192	94,886	88,627
Our efficiency ratio	51.05%	53.83%	53.18%

### **Equity-based Compensation**

On January 1, 2006, the Company adopted the equity-based compensation accounting provisions of Statement of Financial Accounting Standards (SFAS) 123R. Through December 31, 2005, the Company accounted for equity-based compensation under APB Opinion No. 25, using the intrinsic value model. Under Opinion No. 25, the Company recognized no compensation expense related to stock options granted, and provided pro-forma disclosures of the effects of accounting for stock options under the fair value model. The Company selected the modified

prospective method of transition. The adoption of the new equity-based compensation accounting standard resulted in increased compensation expense. The total compensation cost related to stock option awards vesting in 2006 was approximately \$208 thousand after-tax.

Income Tax Expense

Income tax expense is comprised of federal and state current and deferred income taxes on pre-tax earnings of the Company. Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income. These items are

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commonly referred to as permanent differences. The most significant permanent differences for the Company include income on state and municipal securities which are exempt from federal income tax, certain dividend payments which are deductible by the Company, tax credits generated by investments in low income housing and historical building rehabilitation.

Consolidated income taxes for 2006 were \$11.5 million, a 28.4% effective tax rate, compared to \$10.1 million, an effective tax rate of 27.7%, for 2005. The effective tax rate for 2006 was greater than 2005 due to a lower proportion of tax-free municipal interest income.

As disclosed in previous filings, the state tax audit of state income, franchise, and sales tax in one of the Company s tax jurisdictions was concluded during the fourth quarter of 2005. The outcome of this audit was favorable to the Company and resulted in total state income and franchise tax refunds of approximately \$473 thousand, which was reflected in the 2005 provision for income tax expense.

#### 2005 COMPARED TO 2004

Net income for 2005 was \$26.3 million, up \$3.9 million from \$22.4 million in 2004. Basic and diluted earnings per share for 2005 were \$2.33 and \$2.32, respectively, compared to basic and diluted earnings per share of \$1.99 and \$1.97, respectively, for 2004. Return on average assets for 2005 and 2004 were 1.37% and 1.24%, respectively. The return on average equity for 2005 and 2004 were 13.79% and 12.53%, respectively. The Company compared favorably to national peer returns of 1.16% and 13.51%, respectively, based on the September 2005 Bank Holding Company Performance Report.

#### Net Interest Income

The primary source of the Company s earnings is net interest income, the difference between income on earning assets and the cost of funds supporting those assets. Significant categories of earning assets are loans and securities while deposits and borrowings represent the major portion of interest-bearing liabilities. For purposes of the following discussion, comparison of net interest income is done on a tax equivalent basis, which provides a common basis for comparing yields on earning assets exempt from federal income taxes to those assets which are fully taxable (see the table titled Average Balance Sheets and Net Interest Income Analysis).

Net interest income was \$73.6 million for 2005, compared to \$69.2 million for 2004. Tax-equivalent net interest income totaled \$77.7 million for 2005, an increase of \$4.8 million from the \$72.9 million reported for 2004. The increase reflects a \$6.3 million increase due to increased volume, which was partially offset by a \$1.5 million decrease due to rate changes on the underlying assets and liabilities.

During 2005, average earning assets increased \$118.3 million while average interest-bearing liabilities increased \$100.5 million over the comparable period. The yield on average earning assets increased 37 basis points to 6.42% from 6.05% for 2004. The rate earned on assets was positively impacted by the continued increases in short-term market interest rates throughout 2005.

Total cost of average interest-bearing liabilities increased 47 basis points during 2005, as such liabilities were also affected by increases in short-term market interest rates. The net result was a decrease of 10 basis points to net interest rate spread, or the difference between interest income on earning assets and expense on interest-bearing liabilities. 2005 spread was 4.01% compared to 4.11% for 2004. The Company s tax-equivalent net interest margin of 4.39% for 2005 was essentially unchanged with a small decrease of 2 basis points from 4.41% in 2004.

The largest contributor to the increase in the yield on average earning assets in 2005, on a volume-weighted basis, was the \$142.9 million increase in loans held for investment. The loan portfolio contributed approximately \$13.1 million to the change in interest income, while the portfolio s average yield increased 28 basis points from the prior year to 6.91%. The yield on variable-rate loans tied to prime and other indices increased in response to the recent increases in short-term interest rates.

During 2005, the tax-equivalent yield on available-for-sale securities increased 36 basis points to 4.98% while the average balance decreased by \$17.0 million. Although the total portfolio decreased through the period, the average tax-equivalent yield increased due to the addition of higher-rate securities and the sale of lower-rate

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securities. Funds received from the paydowns, maturities, calls, and sales of investment securities helped fund loan growth.

Average interest-bearing balances with banks remained steady during 2005, while the yield increased 154 basis points to 3.36%. The yield on those balances is directly correlated to the increases in the target federal funds rate which occurred throughout the year.

The Company attempts to control the cost of deposited funds in relation to the prevailing economic climate and competitive forces. The Company determines its balance sheet management goals through its Asset/Liability Management Committee. Throughout 2005, the pressures of increasing short-term interest rates resulted in an increase of 40 basis points in the average cost of interest-bearing deposits. The average rate paid on interest-bearing demand deposits remained consistent, while the average rate paid on savings, which includes money market and passbook accounts, increased 32 basis points. The Company was successful in keeping rates paid on interest-bearing checking accounts relatively stable and increased money market account rates to remain competitive. Average time deposits increased \$46.2 million while the average rate paid increased 48 basis points to 2.92%. The level of average non-interest-bearing demand deposits increased \$16.0 million to \$228.8 million compared to the prior year.

Average federal funds purchased and repurchase agreements increased \$19.3 million due mostly to increases in the balances of customer repurchase agreements. The average rate paid on those funds also increased, as they are closely tied to the target federal funds rate. Average Federal Home Loan Bank (FHLB) advances increased \$29.5 million as the Company borrowed \$75 million through the year. Interest paid on those borrowings increased 19 basis points as interest rates were increasing on adjustable-rate borrowings. Other borrowings remained steady, but the rate paid increased 198 points because the majority of such borrowings consist of the Company s trust preferred borrowing, which is tied to LIBOR.

#### Non-interest Income

Non-interest income consists of all revenues which are not included in interest and fee income related to earning assets. Non-interest income from continuing operations for 2005 was \$22.3 million compared to \$17.3 million 2004. Wealth management income, which includes fees for trust services and commission and fee income generated by Stone Capital, the Company s prior investment advisory subsidiary, increased \$467 thousand in 2005, or 18.8%, compared to 2004 as a result of the Company s continued focus on growth. Stone Capital expanded its retail asset management services through the addition of two investment advisors and the licensing of a number of investment associates within the bank branches.

Service charges on deposit accounts increased \$973 thousand, or 10.7%, while other service charges, commissions and fees reflected gains of \$546 thousand, or 24.4%. Other service charges, commissions and fees increased largely because of ATM usage fees on foreign cards which totaled \$1.4 million and official check commissions which reached \$256 thousand.

Other operating income includes \$4.4 million in gain from the sale of the Clifton Forge, Virginia, branch location in December 2005. The remaining components of other operating income decreased \$525 thousand compared to 2004. During 2005, other operating income included securities gains of \$753 thousand, which were \$851 thousand less than those recognized in 2004.

### Non-interest Expense

Total non-interest expense from continuing operations was \$55.6 million, an increase of \$7.6 million for 2005 over 2004. The single largest item contributing to the increase was a \$3.8 million prepayment penalty incurred in

connection with the early termination of \$77.0 million of FHLB advances in late December 2005. Salaries and benefits increased approximately \$2.8 million due to increases in staffing to support added corporate services, continued branch and loan production office growth, and increased health benefits costs.

Occupancy and furniture and equipment expenses increased \$344 thousand and \$447 thousand in 2005, respectively, compared to 2004. The general level of occupancy and furniture and equipment costs in 2005 grew

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largely as a result of increases in depreciation and insurance costs associated with de novo branches and depreciation associated with continued investment in operating equipment and technology infrastructure.

All other operating expense accounts increased \$100 thousand in 2005 compared to 2004. The most significant item within the increase in other operating expense was the increase in audit fees, which increased over \$335 thousand year-over-year.

### Income Tax Expense

Income tax expense is comprised of federal and state current and deferred income taxes on pre-tax earnings of the Company. Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income. These items are commonly referred to as permanent differences. The most significant permanent differences for the Company include i) income on state and municipal securities which are exempt from federal income tax, ii) certain dividend payments which are deductible by the Company, iii) tax credits generated by investments in low income housing and iv) for 2004, goodwill impairment expense which is not deductible.

Consolidated income taxes for 2005 were \$10.1 million, a 27.7% effective tax rate, compared to \$7.7 million, an effective tax rate of 25.6%, for 2004. The effective tax rate for 2004 was less than 2005 due to the tax benefits realized from the divestiture of the Company s mortgage banking subsidiary. Specifically, the non-deductible impairment charges recognized in 2003 and the first two quarters of 2004 reduced the book carrying basis of the investment in the mortgage subsidiary and resulted in a permanent difference during the third quarter of 2004 upon sale of the entity. This difference reduced the 2004 effective tax rate to 25.6% and is the primary cause of the increase in the effective tax rate when comparing 2004 to 2005.

#### FINANCIAL POSITION

### Available-for-Sale Securities

Available-for-sale securities were \$508.4 million at December 31, 2006, compared to \$404.4 million at December 31, 2005, an increase of \$104.0 million. The Company purchased securities throughout the year with liquidity provided by net loan portfolio payoffs, and executed two leverage transactions totaling \$50 million during 2006.

The Company attempts to maintain an acceptable level of interest rate risk within its securities portfolio. At December 31, 2006, the average life and duration of the portfolio were 7.1 years and 5.4, respectively. Average life and duration remained relatively unchanged from December 31, 2005, at 7.0 years and 5.4, respectively.

Available-for-sale and held-to-maturity securities are reviewed quarterly for possible other-than-temporary impairment. This review includes an analysis of the facts and circumstances of each individual investment such as the length of time the fair value has been below cost, the expectation for that security is performance, the creditworthiness of the issuer and the Company is intent and ability to hold the security to recovery or maturity. A decline in value that is considered to be other-than-temporary would be recorded as a loss within non-interest income in the Consolidated Statements of Income. The Company does not believe any unrealized loss, individually or in the aggregate, as of December 31, 2006, represents other-than-temporary impairment. The Company has the intent and ability to hold these securities until such time as the value recovers or the securities mature. Furthermore, the Company believes the decline in value is attributable to changes in market interest rates and not the credit quality of the issuer.

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The following table details amortized cost and fair value of available-for-sale securities as of December 31, 2006, 2005, and 2004.

	December 31,											
	20	006	20	05	2004							
	Amortized	Fair	Amortized	Fair	Amortized	Fair						
	Cost	Value	Cost	Value	Cost	Value						
		(Amounts in thousands)										
U.S. Government agency												
securities	\$ 117,777	\$ 116,061	\$ 92,739	\$ 91,424	\$ 46,541	\$ 45,946						
States and political												
subdivisions	152,189	154,047	151,118	152,168	142,882	145,146						
Corporate Notes	85,080	85,033	61,466	61,274	37,589	38,129						
	355,046	355,141	305,323	304,866	227,012	229,221						
Mortgage-backed securities	146,444	144,754	94,954	92,994	142,427	142,979						
Equities	6,933	8,475	5,390	6,521	2,626	3,797						
Total	\$ 508,423	\$ 508,370	\$ 405,667	\$ 404,381	\$ 372,065	\$ 375,997						

### **Held-to-Maturity Securities**

Investment securities classified as held-to-maturity are comprised primarily of high-grade state and municipal bonds. These securities generally carry AAA bond ratings, most of which also carry credit enhancement insurance by major insurers of debt instruments. The portfolio totaled \$20.0 million at December 31, 2006, compared to \$24.2 million at December 31, 2005. This decrease is reflective of continuing paydowns, maturities and calls within the portfolio. The market value of held-to-maturity investment securities was 101.7% and 102.9% of book value at December 31, 2006 and 2005, respectively. Recent trends in interest rates have had little effect on the portfolio market value since December 31, 2005, due to its larger percentage of municipal securities which display less price sensitivity to rate changes.

The average final maturity of the held-to-maturity investment portfolio decreased from 6.6 years at December 31, 2005, to 6.1 years at December 31, 2006, with the tax-equivalent yield increasing from 7.95% at year-end 2005 to 8.02% at the close of 2006. The weighted-average expected maturity of the investment portfolio, based on market assumptions for prepayment, is ten months and 1.6 years at December 2006 and 2005, respectively. The average maturity data differs from final maturity data because of the use of assumptions as to anticipated prepayments, and is generally a more accurate indicator of true average life of the investment.

The following table details amortized cost and fair value of held-to-maturity securities for the three years ended December 31, 2006.

		Decemb	er 31,			
200	6	200	5	2004		
Amortized	Fair	Amortized	Fair	Amortized	Fair	

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	Cost	Value	Cost (Amounts in	Value n thousands)	Cost	Value
States and political subdivisions Corporate Notes	\$ 19,638 375	\$ 19,970 374	\$ 23,781 375	\$ 24,486 374	\$ 33,814 375	\$ 35,202 375
Mortgage-backed securities	20,013	20,344	24,156 17	24,860 17	34,189 32	35,577 33
Total	\$ 20,019	\$ 20,350	\$ 24,173	\$ 24,877	\$ 34,221	\$ 35,610
		28				

### Loans Held for Sale

To mitigate interest rate risk, the Company sells most of the long-term, fixed-rate mortgage loans it originates in the secondary market. At December 31, 2006, the Company held \$781 thousand of loans for sale to the secondary market, down from \$1.3 million at December 31, 2005. The gross notional amount of outstanding commitments to originate mortgage loans for customers at December 31, 2006, was \$6.6 million on 49 loans.

### Loans Held for Investment

Total loans held for investment decreased \$46.2 million to \$1.28 billion at December 31, 2006, from \$1.33 billion at December 31, 2005, as a result of decreased loan production and large payoffs occurring throughout 2006. The average loan to deposit ratio increased to 93.3% for 2006, compared with 92.3% for 2005. Average loans held for investment for 2006 of \$1.32 billion increased \$14.5 million when compared to the average for 2005 of \$1.30 billion.

The held for investment loan portfolio continues to be diversified among loan types and industry segments. The following table presents the various loan categories and changes in composition at year-end 2002 through 2006.

## Loan Portfolio Summary

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	2006	2005 (Am	eember 31, 2004 ts in thousar	nds)	2003 ls)		2002	
Commercial, financial and								
agricultural	\$ 106,645	\$ 110,211	\$	99,302	\$	69,395	\$	74,186
Real estate commercial	421,067	464,510		453,899		317,421		285,847
Real estate construction	158,566	143,976		112,705		98,510		72,275
Real estate residential	506,370	504,387		457,417		421,299		364,087
Consumer	88,679	106,206		113,639		119,195		131,385
Other	3,549	1,808		2,012		992		726
Total	1,284,876	1,331,098		1,238,974		1,026,812		928,506
Less unearned income	13	59		218		621		885
	1,284,863	1,331,039		1,238,756		1,026,191		927,621
Less allowance for loan losses	14,549	14,736		16,339		14,624		14,410
Net loans	\$ 1,270,314	\$ 1,316,303	\$	1,222,417	\$	1,011,567	\$	913,211

The Company maintained no foreign loans in the periods presented. Although the Company s loans are made primarily in the four-state region in which it operates, the Company had no concentrations of loans to one borrower or industry representing 10% or more of outstanding loans at December 31, 2006.

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The following table details the maturities and rate sensitivity of the Company s loan portfolio at December 31, 2006.

Remaining Maturities									
			Over						
O	ne Year		One to		Over				
a	nd Less	Fi	ve Years	Fi	ve Years		Total	Percent	
			(Am	ount	s in thousa	nds)	)	_ 3_ 30	
\$	53,476	\$	49,592	\$	3,577	\$	106,645	8.30%	
	,	·	,	·	*	·	,	32.77%	
	,		,		,		,	12.34%	
	44,107		161,437		300,826		506,370	39.41%	
	15,986		66,967		5,726		88,679	6.90%	
	1,251		2,111		187		3,549	0.28%	
\$	310,627	\$	574,267	\$	399,982	\$	1,284,876	100.00%	
\$	125,257	\$	456,522	\$	81,833	\$	663,612	51.65%	
	185,370		117,745		318,149		621,264	48.35%	
\$	310,627	\$	574,267	\$	399,982	\$	1,284,876	100.00%	
	\$ \$ \$	\$2,588 113,219 44,107 15,986 1,251 \$ 310,627 \$ 125,257 185,370	\$ 53,476 \$ 82,588 113,219 44,107 15,986 1,251 \$ 310,627 \$ \$ 125,257 185,370	One Year and Less         Over One to Five Years (Am.)           \$ 53,476         \$ 49,592           \$ 253,902         113,219         40,258           \$ 44,107         161,437           \$ 15,986         66,967           \$ 1,251         2,111           \$ 310,627         \$ 574,267           \$ 125,257         \$ 456,522           \$ 185,370         117,745	One Year and Less       One to Five Years (Amounts)         \$ 53,476       \$ 49,592       \$ 82,588       253,902         \$ 113,219       40,258       44,107       161,437         \$ 15,986       66,967       2,111         \$ 310,627       \$ 574,267       \$         \$ 125,257       \$ 456,522       \$ 185,370	Over and Less         One to Five Years Five Years (Amounts in thousal)           \$ 53,476         \$ 49,592         \$ 3,577           \$ 253,902         \$ 44,577           \$ 113,219         \$ 40,258         5,089           \$ 44,107         \$ 161,437         300,826           \$ 15,986         \$ 66,967         5,726           \$ 1,251         \$ 2,111         187           \$ 310,627         \$ 574,267         \$ 399,982           \$ 125,257         \$ 456,522         \$ 81,833           \$ 185,370         \$ 117,745         \$ 318,149	Over and Less         One to Over Five Years Five Years (Amounts in thousands)           \$ 53,476         \$ 49,592         \$ 3,577         \$ 82,588         253,902         84,577         113,219         40,258         5,089         44,107         161,437         300,826         15,986         66,967         5,726         1,251         2,111         187           \$ 310,627         \$ 574,267         \$ 399,982         \$ \$ 125,257         \$ 456,522         \$ 81,833         \$ 185,370         \$ 117,745         318,149	One Year and Less         One to Five Years Five Years (Amounts in thousands)         Five Years Five Years (Amounts in thousands)         Total (Amounts in thousands)           \$ 53,476         \$ 49,592         \$ 3,577         \$ 106,645           \$2,588         253,902         \$ 44,577         421,067           \$113,219         \$ 40,258         5,089         \$ 158,566           \$44,107         \$ 161,437         300,826         506,370           \$15,986         \$66,967         5,726         \$8,679           \$1,251         2,111         187         3,549           \$ 310,627         \$ 574,267         \$ 399,982         \$ 1,284,876           \$ 125,257         \$ 456,522         \$ 81,833         \$ 663,612           \$ 185,370         \$ 117,745         \$ 318,149         621,264	

## Allowance for Loan Losses

The allowance is increased by charges to earnings in the form of provisions and by recoveries of prior charge-offs, and decreased by charge-offs. The provisions are calculated to bring the allowance to a level, which, according to a systematic process of measurement, is reflective of the required amount needed to absorb probable losses.

The allowance for loan losses was \$14.5 million at December 31, 2006, compared to \$14.7 million at December 31, 2005. Management considers the allowance adequate based upon its analysis of the portfolio as of December 31, 2006, however, no assurance can be made that additions to the allowance for loan losses will not be required in future periods.

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The following table details loan charge-offs and recoveries by loan type for the five years ended December 31, 2002 through 2006.

	Years Ended December 31,										
	2006	2005	2004	2003	2002						
		(Amo	ounts in thousa	nds)							
Allowance for loan losses at beginning of											
period	\$ 14,736	\$ 16,339	\$ 14,624	\$ 14,410	\$ 13,952						
Acquisition balances			1,786	1,583	395						
Charge-offs:											
Commercial, financial, agricultural and											
commercial real estate	1,953	5,017	1,925	3,302	2,162						
Real estate-residential	1,234	385	723	686	464						
Installment	1,356	1,534	1,526	2,133	2,243						
Total charge-offs	4,543	6,936	4,174	6,121	4,869						
Recoveries:											
Commercial, financial and agricultural	1,032	1,413	727	711	167						
Real estate-residential	125	188	90	58	129						
Installment	493	418	615	564	428						
Total recoveries	1,650	2,019	1,432	1,333	724						
Net charge-offs	2,893	4,917	2,742	4,788	4,145						
Provision charged to operations	2,706	3,706	2,671	3,419	4,208						
Reclassification of allowance for											
lending-related commitments(1)		(392)									
Allowance for loan losses at end of period	\$ 14,549	\$ 14,736	\$ 16,339	\$ 14,624	\$ 14,410						
Ratio of net charge-offs to average loans											
outstanding	0.22%	0.38%	0.24%	0.49%	0.45%						
Ratio of allowance for loan losses to total loans outstanding	1.13%	1.11%	1.32%	1.43%	1.55%						

<sup>(1)</sup> At June 30, 2005, the Company reclassified \$392 thousand of its allowance for loan losses to a separate allowance for lending-related liabilities. Net income and prior period balances were not affected by this reclassification. The allowance for lending-related liabilities is included in other liabilities.

The following table details the allocation of the allowance for loan losses and the percent of loans in each category to total loans for the five years ended December 31, 2006.

		December 31,		
2006	2005	2004	2003	2002

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# (Dollars in thousands)

Commercial,										
financial and										
agricultural	\$ 8,418	53%	\$ 9,993	58%	\$ 11,700	57%	\$ 9,414	47%	\$ 8,905	47%
Real estate										
mortgage	3,858	39%	2,462	34%	2,084	34%	2,207	41%	1,684	39%
Consumer	2,273	8%	2,281	8%	2,555	9%	3,003	12%	3,821	14%
Unallocated		0%		0%		0%		0%		0%
Total	\$ 14,549	100%	\$ 14,736	100%	\$ 16,339	100%	\$ 14,624	100%	\$ 14,410	100%

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#### Risk Elements

Non-performing assets include loans on non-accrual status, loans contractually past due 90 days or more and still accruing interest, and other real estate owned. The levels of non-performing assets for the last five years are presented in the following table.

	2006	2005	December 31, 2004	2003	2002
	2000		2004 ars in thousai		2002
Non-accrual loans Loans 90 days or more past due and still accruing interest	\$ 3,813	\$ 3,383 11	\$ 5,168	\$ 2,993	\$ 3,075 91
Total non-performing loans Other real estate owned	3,813 258	3,394 1,400	5,168 1,419	2,993 2,091	3,166 2,855
Total non-performing assets	\$ 4,071	\$ 4,794	\$ 6,587	\$ 5,084	\$ 6,021
Non-performing loans as a percentage of total loans	0.30%	0.25%	0.42%	0.29%	0.34%
Non-performing assets as a percentage of total loans and other real estate owned	0.32%	0.36%	0.53%	0.49%	0.65%
Allowance for loan losses as a percentage of non-performing loans	381.6%	434.2%	316.2%	488.6%	455.1%
Allowance for loan losses as a percentage of non-performing assets	357.4%	307.4%	248.0%	287.6%	239.3%

Total non-performing assets were \$4.1 million at December 31, 2006, compared to \$4.8 million at December 31, 2005, a decrease of \$723 thousand. Non-accrual loans increased by \$430 thousand to \$3.8 million at December 31, 2006. Ongoing activity within the classification and categories of non-performing loans continues to include collections on delinquent loans, foreclosures, and movements into or out of the non-performing classification as a result of changing customer business conditions. There were no loans 90 days past due and still accruing at December 31, 2006, and \$11 thousand at December 31, 2005. Other real estate owned decreased \$1.1 million to \$258 thousand in 2006 and is carried at the lesser of estimated net realizable value or cost.

Certain loans included in the non-accrual category have been written down to the estimated realizable value or have been assigned specific reserves within the allowance for loan losses based upon management s estimate of loss upon ultimate resolution.

During 2006, 2005 and 2004, \$1.3 million, \$1.3 million, and \$2.1 million, respectively, of assets were acquired through foreclosure and transferred to other real estate owned.

The Company has considered all impaired loans in the evaluation of the adequacy of the allowance for loan losses at December 31, 2006. The following table presents additional detail of non-performing and restructured

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loans for the five years ended December 31, 2006. Additional information regarding nonperforming loans can be found in Note 5 of the Notes to Consolidated Financial Statements, included in Item 8 hereof.

### **Non-Performing Loans**

		]	December 31	l <b>,</b>	
	2006	2005	2004	2003	2002
		(Amo	unts in thous	sands)	
Non-accruing loans	\$ 3,813	\$ 3,383	\$ 5,168	\$ 2,993	\$ 3,075
Loans past due over 90 days and still accruing interest		11			91
Restructured loans performing in accordance with					
modified terms	272	302	354	356	345
Gross interest income which would have been					
recorded under original terms of non-accruing and					
restructured loans	397	380	439	282	222
Actual interest income during the period	286	161	293	194	108

There are no outstanding commitments to lend additional funds to borrowers related to restructured loans.

At December 31, 2006, there were no significant potential problem loans requiring disclosure beyond those addressed in the preceding tables.

# **Deposits**

Total deposits decreased by \$8.5 million, or 0.6%, during 2006. Noninterest-bearing demand deposits increased during 2006 by \$14.2 million, or 6.2%, while interest-bearing demand deposits decreased \$3.7 million, or 2.6%. Savings deposits, which consist of money market accounts and passbook savings, decreased \$37.5 million during 2006, or 10.6%, while time deposits increased \$18.6 million, or 2.8%.

Average total deposits remained steady at \$1.41 billion for 2006. Average non-interest bearing demand deposits and time deposits increased \$8.9 million and \$21.9 million during 2006, respectively. Average interest-bearing demand deposits and savings deposits decreased \$6.5 and \$24.5 million during 2006, respectively. In 2006, the average rate paid on interest bearing deposits was 2.89%, up significantly from 2.03% in 2005. The attrition from interest-bearing demand and savings deposits and the continued increase in time deposits reflects the migration of new and current customer funds in response to the upward movement in time deposit interest rates.

#### Average Deposits and Average Rates

			200	16			200	)5				200	)4	
	1	Average				Average				Average				
	]	Balance	Ir	iterest	Rate	Balance	Iı	iterest	Rate	]	Balance	Ir	iterest	Ra
						(Dollars	in 1	thousand	s)					
t-bearing liabilities:														
d deposits	\$	146,248	\$	462	0.32%	\$ 152,774	\$	401	0.26%	\$	149,502	\$	366	0
s deposits		343,854		6,857	1.99%	368,339		4,309	1.17%		366,074		3,112	0

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deposits	683,418	26,549	3.88%	661,498	19,321	2.92%	615,346	15,001
interest-bearing its	\$ 1,173,520	\$ 33,868	2.89% \$	1,182,611	\$ 24,031	2.03% \$	5 1,130,922	\$ 18,479
nterest bearing nd deposits	\$ 237,714		\$	228,781		\$	5 212,777	
				33				

### **Borrowings**

The Company s borrowings consist primarily of overnight federal funds purchased from the FHLB and other sources, securities sold under agreements to repurchase, and term FHLB borrowings. This category of liabilities represents wholesale sources of funding and liquidity for the Company.

Short-term borrowings increased on average approximately \$22.3 million compared to the prior year as a result of continued increases in portfolio assets. Funding cost is managed by the Company s Asset/Liability Management Committee, which monitors, among other things, product and pricing, overall cost of funds, and maintenance of an acceptable net interest margin.

Federal funds purchased were \$7.7 million and \$82.5 million, at December 31, 2006 and 2005, respectively. Repurchase agreements were \$201.2 million and \$124.2 million at December 31, 2006 and 2005, respectively. Retail repurchase agreements are sold to customers as an alternative to available deposit products. At December 31, 2006, total repurchase agreements included \$50 million of wholesale instruments. The Company added \$50 million of wholesale repurchase agreement funding during 2006. The weighted-average rate of those repurchase agreements was 4.30% at December 31, 2006. There were no wholesale repurchase agreements at the end of 2005. The underlying securities included in repurchase agreements remain under the Company s control during the effective period of the agreements.

Short-term borrowings include overnight federal funds, and repurchase agreements. Balances and rates paid on short-term borrowings for continuing operations are summarized as follows:

	2006		2005		2004	
	Amount	Rate	Amount (Dollars in the	Rate ousands)	Amount	Rate
At year-end Average during the year	\$ 208,885 150,839	3.70% 3.37%	\$ 206,654 128,551	2.79% 2.16%	\$ 142,357 109,223	1.55% 1.29%
Maximum month-end balance	208,885		206,654		142,357	

In January 2006, the Company borrowed \$75 million in new adjustable-rate advances from the FHLB. \$50 million of the advances were hedged by an interest rate swap to approximate a fixed rate of 4.34%. The remaining \$25 million floats at an interest rate equal to 3-month LIBOR less 45 basis points.

At December 31, 2006, FHLB borrowings included \$175.0 million in convertible and callable advances and \$7.2 million of noncallable advances for a total of \$182.2 million. The weighted-average interest rates of all advances were 4.64% and 4.17% at December 31, 2006 and 2005, respectively. After considering the effect of the interest rate swap, the weighted-average interest rate of all advances was 4.26% at December 31, 2006. At December 31, 2006, the FHLB advances had maturities between one month and 14 years.

The scheduled maturities of the FHLB advances are as follows:

	^ <b>A 4</b>	•	411)	
•	Amaiinte	ın	thousands)	ı
١,	INITOUTIUS		uiousaiius	,

2007 2008 \$ 6,250

2009	
2010	25,000
2011	
2012 and thereafter	150,957
	\$ 182.207

Also included in other indebtedness is \$15.5 million of junior subordinated debentures issued by the Company in October 2003 through FCBI Capital Trust, an unconsolidated trust subsidiary.

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### Liquidity and Capital Resources

Liquidity represents the Company s ability to respond to demands for funds and is primarily derived from maturing investment securities, overnight investments, periodic repayment of loan principal, and the Company s ability to generate new deposits. The Company also has the ability to attract short-term sources of funds and draw on credit lines that have been established at financial institutions to meet cash needs.

Total liquidity of \$789.4 million at December 31, 2006, is comprised of the following: cash on hand and deposits with other financial institutions of \$57.8 million; available-for-sale securities of \$508.4 million; held-to-maturity securities due within one year of \$125 thousand; and FHLB credit availability of \$223.1 million.

Liquidity management is both a daily and long-term function of business management. Excess liquidity is generally used to pay down short-term borrowings. On a longer-term basis, the Company maintains a strategy of investing in securities, mortgage-backed obligations and loans with varying maturities. The Company uses sources of funds primarily to meet ongoing commitments, to pay maturing savings certificates and savings withdrawals, fund loan commitments and maintain a portfolio of securities. At December 31, 2006, approved loan commitments outstanding amounted to \$213.4 million. Certificates of deposit scheduled to mature in one year or less totaled \$529.9 million. Management believes that the Company has adequate resources to fund outstanding commitments and could either adjust rates on certificates of deposit in order to retain or attract deposits in changing interest rate environments or replace such deposits with advances from the FHLB or other funds providers if it proved to be cost effective to do so.

The following table presents contractual cash obligations as of December 31, 2006.

					ber 31, 2000 nts Due by		od	
		Ι	Less Than		Two to Three	]	Four to	After
	Total		1 Year		Years	Fi	ve Years	5 Years
			(Amo	unts	in thousan	ds)		
Deposits without a stated maturity(1) Federal funds borrowed and overnight	\$ 703,024	\$	703,024	\$		\$		\$
security repurchase agreements	103,191		103,191					
Certificates of Deposit(2)(3)	720,284		529,908		127,723		61,841	812
Term security repurchase agreements	129,022		57,942		5,262		4,918	60,900
FHLB advances(2)(3)	262,869		14,107		15,662		39,253	193,847
Trust preferred indebtedness	50,203		1,287		2,573		2,573	43,770
Leases	2,779		700		1,044		462	573
Total	\$ 1,971,372	\$	1,410,159	\$	152,264	\$	109,047	\$ 299,902

<sup>(1)</sup> Excludes interest.

<sup>(2)</sup> Includes interest on both fixed and variable-rate obligations. The interest associated with variable-rate obligations is based upon interest rates in effect at December 31, 2006. The interest to be paid on variable-rate

obligations is affected by changes in market interest rates, which materially affect the contractual obligation amounts to be paid.

(3) Excludes carrying value adjustments such as unamortized premiums or discounts.

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The following table presents detailed information regarding the Company s off-balance sheet arrangements at December 31, 2006.

			D	ecen	nber 31, 20	06			
	A	moı	int of Com	ımitr	nent Expir	atior	ı Per Peri	od	
		L	ess than	,	Two to	F	our to		After
					Three		Five		
	Total	O	ne Year		Years	,	Years	Fiv	ve Years
			(Am	ount	ts in thousa	ands)	)		
Commitments to extend credit									
Commercial, financial and agricultural	\$ 34,842	\$	32,475	\$	664	\$	74	\$	1,629
Real estate commercial	24,609		18,718		2,690		2,411		790
Real estate residential	61,742		15,953		1,817		2,934		41,038
Real estate construction	68,899		60,085		2,292		3,159		3,363
Consumer lines of credit	23,303		23,017		265		21		
Total unused commitments	\$ 213,395	\$	150,248	\$	7,728	\$	8,599	\$	46,820
Financial letters of credit	\$ 1,593	\$	1,539	\$	37	\$	7	\$	10
Performance letters of credit	5,389		3,200		1,992		133		64
Total letters of credit	\$ 6,982	\$	4,739	\$	2,029	\$	140	\$	74

In January 2006, the Company entered into a pay fixed and receive variable interest rate swap. The swap effectively fixes \$50 million of FHLB borrowings at 4.34% for a period of five years. Management does not anticipate this derivative transaction will have a significant impact on reported earnings or cash flows.

#### Stockholders Equity

Total stockholders equity increased \$18.2 million to \$212.7 million at December 31, 2006, as the Company continued to balance capital adequacy and returns to stockholders. The increase in equity was due mainly to net earnings of \$28.9 million less dividends paid to stockholders of \$11.7 million.

Risk-based capital guidelines and the leverage ratio measure capital adequacy of banking institutions. At December 31, 2006, the Company s Tier I capital ratio was 11.60% compared with 10.54% in 2005. The Company s total risk-based capital-to-asset ratio was 12.69% at the close of 2006 compared with 11.65% in 2005. Both of these ratios are well above the current minimum level of 8% prescribed for bank holding companies. The leverage ratio is the measurement of total tangible equity to total assets. The Company s leverage ratio at December 31, 2006, was 8.50% versus 7.77% at December 31, 2005, both of which are well above the minimum levels prescribed by the Federal Reserve. See Note 14 of the Notes to Consolidated Financial Statements in Item 8 hereof.

### Trust and Investment Management Services

As part of its community banking services, the Company offers trust management and estate administration services through its Trust and Financial Services Division (Trust Division). The Trust Division reported market value of assets

under management of \$507 million and \$487 million at December 31, 2006 and 2005, respectively. The Trust Division manages inter vivos trusts and trusts under will, develops and administers employee benefit plans and individual retirement plans and manages and settles estates. Fiduciary fees for these services are charged on a schedule related to the size, nature and complexity of the account.

The Trust Division employs 16 professionals and full time equivalent support staff with a wide variety of estate and financial planning, investing and plan administration skills. The Trust Division is located within the Company s banking offices in Bluefield, West Virginia. Services and trust development activities are offered to other branch locations and primary markets through the Bluefield-based division.

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## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The Company s profitability is dependent to a large extent upon its net interest income, which is the difference between its interest income on interest-earning assets, such as loans and securities, and its interest expense on interest-bearing liabilities, such as deposits and borrowings. The Company, like other financial institutions, is subject to interest rate risk to the degree that its interest-earning assets reprice differently than its interest-bearing liabilities. The Company manages its mix of assets and liabilities with the goals of limiting its exposure to interest rate risk, ensuring adequate liquidity, and coordinating its sources and uses of funds while maintaining an acceptable level of net interest income given the current interest rate environment.

The Company s primary component of operational revenue, net interest income, is subject to variation as a result of changes in interest rate environments in conjunction with unbalanced repricing opportunities on earning assets and interest-bearing liabilities. Interest rate risk has four primary components including repricing risk, basis risk, yield curve risk and option risk. Repricing risk occurs when earning assets and paying liabilities reprice at differing times as interest rates change. Basis risk occurs when the underlying rates on the assets and liabilities the institution holds change at different levels or in varying degrees. Yield curve risk is the risk of adverse consequences as a result of unequal changes in the spread between two or more rates for different maturities for the same instrument. Lastly, option risk is due to embedded options, often called put or call options, given or sold to holders of financial instruments.

In order to mitigate the effect of changes in the general level of interest rates, the Company manages repricing opportunities and thus, its interest rate sensitivity. The Company seeks to control its interest rate risk (IRR) exposure to insulate net interest income and net earnings from fluctuations in the general level of interest rates. To measure its exposure to IRR, quarterly simulations of net interest income are performed using financial models that project net interest income through a range of possible interest rate environments including rising, declining, most likely and flat rate scenarios. The results of these simulations indicate the existence and severity of IRR in each of those rate environments based upon the current balance sheet position, assumptions as to changes in the volume and mix of interest-earning assets and interest-paying liabilities, management s estimate of yields to be attained in those future rate environments, and rates that will be paid on various deposit instruments and borrowings. Specific strategies for management of IRR have included shortening the amortized maturity of new fixed-rate loans, increasing the volume of adjustable-rate loans to reduce the repricing term of the Bank s interest-earning assets, and monitoring the term structure of liabilities to maintain a balanced mix of maturity and repricing to mitigate the potential exposure. The simulation model used by the Company captures all earning assets, interest-bearing liabilities and all off-balance sheet financial instruments and combines the various factors affecting rate sensitivity into an earnings outlook. Based upon the latest simulation, the Company believes that it is biased slightly toward a liability sensitive position. Absent adequate management, liability sensitive positions can negatively impact net interest income in a rising rate environment or, alternatively, positively impact net interest income in a falling rate environment.

The Company has established policy limits for tolerance of interest rate risk that allow for no more than a 10% reduction in the next twelve months projected net interest income based on the income simulation compared to forecasted results. In addition, the policy addresses exposure limits to changes in the economic value of equity according to predefined policy guidelines. The most recent simulation indicates that current exposure to interest rate risk is within the Company s defined policy limits.

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The following table summarizes the impact of immediate and sustained rate shocks in the interest rate environment on net interest income and the economic value of equity as of December 31, 2006 and 2005. The model simulates plus and minus 200 basis points from the base case rate simulation at December 31, 2006. This table, which illustrates the prospective effects of hypothetical interest rate changes, is based upon numerous assumptions including relative and estimated levels of key interest rates over a twelve-month time period. This modeling technique, although useful, does not take into account all strategies that management might undertake in response to a sudden and sustained rate shock as depicted. Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to prepayment and refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals and product preference changes, and other internal and external variables.

### **Rate Sensitivity Analysis**

Increase (Decrease) in Interest Rates	2006 Change in Net Interest	%		hange in Market Value	%
(Basis Points)	Income	Change	0	f Equity	Change
(Euro)		(Dollars			91.w.1.g0
200	\$ (2,006)	(2.8)	\$	(16,229)	(5.4)
100	(958)	(1.3)		(7,453)	(2.5)
(100)	(1,024)	(1.4)		(4,301)	(1.4)
(200)	(1,614)	(2.3)		(18,278)	(6.1)
	2005				
Increase (Decrease)	Change in			hange in Market	
in Interest Rates	<b>Net Interest</b>	%		Value	<b>%</b>
(Basis Points)	Income	Change	0	f Equity	Change
200	\$ (764)	(1.0)	\$	(13,392)	(4.6)
100	(403)	(0.5)		(6,211)	(2.2)
(100)	(950)	(1.3)		(4,376)	(1.5)
(200)	(4,299)	(5.8)		(15,755)	(5.5)
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Stockholders Equity

# FIRST COMMUNITY BANCSHARES, INC.

# CONSOLIDATED BALANCE SHEETS

	December 31, 2006 2005 (Amounts in thousands, except share and per share data)				
ASSETS					
Cash and due from banks	\$	47,909	\$	46,872	
Interest-bearing balances with banks		9,850		10,667	
Total cash and cash equivalents		57,759		57,539	
Securities available for sale (amortized cost of \$508,423, 2006; \$405,667, 2005)		508,370		404,381	
Securities held to maturity (fair value of \$20,350, 2006; \$24,877, 2005)		20,019		24,173	
Loans held for sale		781		1,274	
Loans held for investment, net of unearned income		1,284,863		1,331,039	
Less allowance for loan losses		14,549		14,736	
Net loans held for investment		1,270,314		1,316,303	
Premises and equipment, net		36,889		34,993	
Other real estate owned		258		1,400	
Interest receivable		12,141		10,232	
Goodwill		60,135		59,182	
Other intangible assets		2,061		1,937	
Other assets		64,971		41,069	
Total Assets	\$	2,033,698	\$	1,952,483	
LIABILITIES					
Deposits:					
Noninterest-bearing	\$	244,771	\$	230,542	
Interest-bearing		1,150,000		1,172,678	
Total Deposits		1,394,771		1,403,220	
Interest, taxes and other liabilities		19,641		18,877	
Federal funds purchased		7,700		82,500	
Securities sold under agreements to repurchase		201,185		124,154	
FHLB borrowings and other indebtedness		197,671		129,231	
Total Liabilities		1,820,968		1,757,982	

Preferred stock, par value undesignated; 1,000,000 shares authorized; no shares issued and outstanding in 2006 and 2005 Common stock, \$1 par value; shares authorized: 25,000,000; shares issued:

11.499.018 in 2006 and 11.496.312 in 2005; shares outstanding: 11.245.742 in 2006

11,499,018 in 2006 and 11,496,312 in 2005; shares outstanding: 11,245,742 in 2006		
and 11,251,803 in 2005	11,499	11,496
Additional paid-in capital	108,806	108,573
Retained earnings	100,117	82,828
Treasury stock, at cost	(7,924)	(7,625)
Accumulated other comprehensive income	232	(771)
Total Stockholders Equity	212,730	194,501
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Total Liabilities and Stockholders Equity	\$ 2,033,698	\$ 1,952,483

See Notes to Consolidated Financial Statements.

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# FIRST COMMUNITY BANCSHARES, INC.

# CONSOLIDATED STATEMENTS OF INCOME

	Years Ended December 31,							
	2006	2005	2004					
	(Amounts in thousands,							
	except s	re data)						
Interest Income:								
Interest and fees on loans \$	97,460	\$ 89,903	\$ 76,713					
Interest on securities-taxable	13,951	11,077	12,119					
Interest on securities tandate  Interest on securities-nontaxable	7,371	7,451	6,712					
Interest on federal funds sold and deposits in banks	1,244	1,077	592					
Total interest income	120,026	109,508	96,136					
Interest Expense:								
Interest on deposits	33,868	24,030	18,478					
Interest on short-term borrowings	6,977	9,721	7,585					
Interest on long-term debt	7,536	2,129	890					
interest on rong term decr	,,,,,	_,;>	0,0					
Total interest expense	48,381	35,880	26,953					
Net interest income	71,645	73,628	69,183					
Provision for loan losses	2,706	3,706	2,671					
Net interest income after provision for loan losses	68,939	69,922	66,512					
Noninterest Income:								
Wealth management income	2,811	2,956	2,489					
Service charges on deposit accounts	10,242	10,095	9,122					
Other service charges, commissions and fees	2,992	2,785	2,239					
Net gains on sale of securities	75	753	1,604					
Other operating income	5,203	5,716	1,875					
Total noninterest income	21,323	22,305	17,329					
Noninterest Expense:								
Salaries and employee benefits	26,867	29,481	26,646					
Occupancy expense of bank premises	4,068	3,903	3,559					
Furniture and equipment expense	3,466	3,319	2,872					
Core deposit amortization	410	435	399					
Prepayment penalties on FHLB advances		3,794						
Other operating expense	15,026	14,659	14,559					

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Total noninterest expense	49,837	55,591	48,035
Income from continuing operations before income taxes Income tax expense	40,425 11,477	36,636 10,191	35,806 9,786
Income from continuing operations	28,948	26,445	26,020
Loss from discontinued operations before income tax Income tax benefit		(233) (91)	(5,746) (2,090)
Loss from discontinued operations		(142)	(3,656)
Net income	\$ 28,948	\$ 26,303	\$ 22,364
Basic earnings per common share	\$ 2.58	\$ 2.33	\$ 1.99
Diluted earnings per common share	\$ 2.57	\$ 2.32	\$ 1.97
Basic earnings per common share from continuing operations	\$ 2.58	\$ 2.35	\$ 2.32
Diluted earnings per common share from continuing operations	\$ 2.57	\$ 2.33	\$ 2.29
Dividends declared per common share	\$ 1.04	\$ 1.02	\$ 1.00
Weighted average basic shares outstanding	11,204,875	11,269,258	11,238,648
Weighted average diluted shares outstanding	11,279,480	11,341,804	11,337,606

See Notes to Consolidated Financial Statements.

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# FIRST COMMUNITY BANCSHARES, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	2006	Ended Decemb 2005 ounts in thousa	2004		
Cash flows from operating activities continuing operations: Income from continuing operations Adjustments to reconcile net income to net cash provided by operating activities:	\$ 28,948	\$ 26,445	\$ 26,020		
Provision for loan losses	2,706	3,706	2,671		
Depreciation and amortization of premises and equipment	3,366	3,339	2,938		
Intangible amortization	410	436	399		
Net investment amortization and accretion	699	1,049	2,203		
Gains on the sale of assets	(1,329)	(4,845)	(1,786)		
Mortgage loans originated for sale	(33,565)	(37,593)	(26,751)		
Proceeds from sale of mortgage loans	34,058	37,513	25,981		
Equity-based compensation expense	427				
Deferred income tax expense	465	1,864	147		
(Increase) decrease in interest receivable	(1,928)	(1,707)	705		
Excess tax benefit from stock-based compensation	(201)	(6.540)	(2.660)		
Decrease (increase) in other assets	215	(6,549)	(2,660)		
Increase in other liabilities	769	1,516	1,495		
Net cash provided by operating activities continuing operations	35,040	25,174	31,362		
Cash flows from investing activities continuing operations:					
Proceeds from sales of securities available for sale	14,185	33,159	45,391		
Proceeds from maturities and calls of securities available for sale	23,515	44,115	144,573		
Proceeds from maturities and calls of held to maturity securities	4,221	10,097	4,374		
Purchase of securities available for sale	(139,624)	(111,223)	(108,726)		
Purchase of bank-owned life insurance	(25,000)				
Net decrease (increase) in loans made to customers	40,610	(104,307)	(84,580)		
Cash used in divestitures and acquisitions, net	(22,046)	(32,630)	(26,340)		
Purchase of premises and equipment	(5,709)	(3,215)	(7,336)		
Proceeds from sale of equipment	402	1,018	334		
Net cash used in investing activities continuing operations	(109,446)	(162,986)	(32,310)		
Cash flows from financing activities continuing operations:					
Net (decrease) increase in demand and savings deposits	(17,215)	(6,362)	13,902		
Net increase (decrease) in time deposits	35,551	95,751	(29,216)		
Net increase (decrease) in FHLB and other borrowings	68,440	(3,088)	(19,914)		
Net (decrease) increase in federal funds purchased	(74,800)	50,000	32,500		

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Net increase in securities sold under agreement to repurchase Proceeds from the exercise of stock options Excess tax benefit from stock-based compensation Acquisition of treasury stock		77,369 1,305 201 (4,566)	16,721 522 (1,303)	11,044 504 (1,196)
Dividends paid		(11,659)	(11,494)	(11,239)
Net cash provided by (used in) financing activities continuing operation	S	74,626	140,747	(3,615)
Net increase (decrease) in cash and cash equivalents continuing operations	\$	220	\$ 2,935	\$ (4,563)
Cash flows from discontinued operations: (Revised - See Note 18) Net cash (used in) provided by operating activities Net cash provided by investing activities Net cash used in financing activities	\$		\$ (142)	\$ 15,149 460 (17,852)
Net cash used in discontinued operations	\$		\$ (142)	\$ (2,243)
Cash and cash equivalents at beginning of year continuing operations Cash and cash equivalents at beginning of year discontinued operations	\$	57,539	\$ 54,746	\$ 59,309 2,243
Cash and cash equivalents at beginning of year	\$	57,539	\$ 54,746	\$ 61,552
Cash and cash equivalents at end of year Cash and cash equivalents at end of year discontinued operations	\$	57,759	\$ 57,539	\$ 54,746
Cash and cash equivalents at end of year	\$	57,759	\$ 57,539	\$ 54,746
Supplemental information Noncash items Transfers of loans to other real estate	\$	1,281	\$ 1,263	\$ 2,070

(See Note 1 for detail of income taxes and interest paid and Note 2 for supplemental information regarding detail of cash paid in acquisitions.)

See Notes to Consolidated Financial Statements

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# FIRST COMMUNITY BANCSHARES, INC.

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

	Common Stock (Amo	Additional Paid-in Capital ounts in thousa	Retained Earnings ands, except sl	Treasury C Stock	Accumulated Other comprehensive Income share informa	Total ation)
Balance December 31, 2003	11,442	108,128	56,894	(6,407)	4,978	175,035
Comprehensive income: Net income Other comprehensive income Unrealized loss on securities available for sale of \$5,413, net of			22,364			\$ 22,364
\$2,165 tax benefit Less reclassification adjustment for gains realized in net income of \$1,050, net of \$420					(3,248)	(3,248)
tax expense					630	630
Comprehensive income (loss) Common dividends declared			22,364		(2,618)	19,746
(\$1.00 per share) Purchase of 44,467 treasury shares			(11,239)			(11,239)
at \$26.89 per share Acquisition of Stone Capital				(1,196)		(1,196)
Management 2,541 shares issued Tax benefit from exercise of	3	85				88
non-qualified stock options		164				164
Equity-based compensation Exercise of 54,873 options under		131				131
stock option plans	27	(245)		722		504
Balance December 31, 2004 Comprehensive income:	11,472	108,263	68,019	(6,881)	2,360	183,233
Net income Other comprehensive income Unrealized loss on securities available for sale of \$5,647, net of			26,303			26,303
\$2,259 tax benefit Less reclassification adjustment for gains realized in net income of					(3,388)	(3,388)
\$428, net of \$171 tax benefit					257	257

Comprehensive income (less)			26 202		(2.121)	22 172
Comprehensive income (loss) Common dividends declared			26,303		(3,131)	23,172
(\$1.02 per share)			(11,494)			(11,494)
Purchase of 41,534 treasury shares						
at \$31.38 per share				(1,303)		(1,303)
Acquisition of Stone Capital  Management 2,541 shares issued	2	85				87
Tax benefit from exercise of	2	03				07
non-qualified stock options		102				102
Equity-based compensation	2	17		8		27
Exercise of 38,146 options under	20	106		~~1		688
stock option plans	20	106		551		677
Balance December 31, 2005 Comprehensive income:	11,496	108,573	82,828	(7,625)	(771)	194,501
Net income			28,948			28,948
Other comprehensive income						
Unrealized gain on securities						
available for sale					745	745
of \$1,242, net of \$497 tax expense Less reclassification adjustment for					745	745
losses realized in						
net income of \$10, net of \$4 tax						
benefit					(6)	(6)
Unrealized gain on derivative						
securities					264	264
of \$441, net of \$177 tax expense					204	204
Comprehensive income			28,948		1,003	29,951
Common dividends declared						
(\$1.04 per share)			(11,659)			(11,659)
Purchase of 145,161 treasury				(4.500)		(4.566)
shares at \$31.46 per share Acquisition of Stone Capital				(4,566)		(4,566)
Management 2,706 shares issued	3	85				88
Acquisition of Investment Planning						
Consultants						
39,874 shares issued		217		1,248		1,465
ESOP allocation 27,733 shares		16		867		883
Equity-based compensation  Tax benefit from exercise of stock		267		160		427
options		335				335
Exercise of 63,655 options under						223
stock option plans		(687)		1,992		1,305
D.1 D. 1 21 2007	ф 11 400	Φ 100.000	Φ 100 117	ф. <i>(</i> 7.004)	Ф 222	Φ 010 700
Balance December 31, 2006	\$ 11,499	\$ 108,806	\$ 100,117	\$ (7,924)	\$ 232	\$ 212,730

See Notes to Consolidated Financial Statements

## FIRST COMMUNITY BANCSHARES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **Note 1. Summary of Significant Accounting Policies**

## **Basis of Presentation**

The accounting and reporting policies of First Community Bancshares, Inc. and subsidiaries (First Community or the Company) conform to accounting principles generally accepted in the United States and to predominant practices within the banking industry. In preparing financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Assets held in an agency or fiduciary capacity are not assets of the Company and are not included in the accompanying consolidated balance sheets.

## Principles of Consolidation

The consolidated financial statements of First Community include the accounts of all wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. First Community operates in the community banking segment and operated a second segment related to mortgage banking until the disposition of United First Mortgage, Inc. in 2004.

The financial statements and footnotes within this report have been reformatted to conform to the presentation required in Statement of Financial Accounting Standards (SFAS) 144 for discontinued operations pursuant to the Company s sale of its former mortgage banking subsidiary in August 2004. Income statement items for the discontinued subsidiary, including contractual obligations, are presented in discontinued operations without elimination. Interest expense accrued and paid by the discontinued operation is based upon the contractual terms of the obligations entered into by the former mortgage subsidiary including lines of credit extended by its parent company.

## Use of Estimates

In preparing consolidated financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Cash and Cash Equivalents

Cash and cash equivalents include cash and due from banks, time deposits with other banks, federal funds sold, and interest-bearing balances on deposit with the FHLB that are available for immediate withdrawal. Interest and income taxes paid were as follows:

2006 2005 2004 (Amounts in thousands)

Interest \$ 48,382 \$ 35,880 \$ 26,952 Income Taxes 9,717 8,962 7,616

Pursuant to agreements with the Federal Reserve Bank, the Company maintains a cash balance of approximately \$1.0 million in lieu of charges for check clearing and other services.

# **Trading Securities**

At December 31, 2006 and 2005, no securities were held for trading purposes and no trading account was maintained.

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#### FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Available-for-Sale Securities

Securities to be held for indefinite periods of time, including securities that management intends to use as part of its asset/liability management strategy and that may be sold in response to changes in interest rates, changes in prepayment risk, or other similar factors, are classified as available-for-sale and are recorded at estimated fair value. Unrealized appreciation or depreciation in fair value above or below amortized cost is included in stockholders—equity, net of income taxes, and is entitled—Other Comprehensive Income. Premiums and discounts are amortized to expense or accreted to income over the life of the security. Gain or loss on sale is based on the specific identification method. Other than temporary losses, if any, on available-for-sale securities are included in net securities losses and gains. All securities, including held-to-maturity securities, are evaluated for indications of other-than-temporary impairment. For available-for-sale debt securities with unrealized losses, management has the intent and ability to hold these securities until such time as the value recovers or the securities mature.

## **Held-to-Maturity Securities**

Investments in debt securities that management has the ability and intent to hold to maturity are carried at amortized cost. Premiums and discounts are amortized to expense and accreted to income over the lives of the securities. Gain or loss on the call or maturity of investment securities, if any, is recorded based on the specific identification method.

## Loans Held for Sale

Loans held for sale primarily consist of one-to-four family residential loans originated for sale in the secondary market and are carried at the lower of cost or estimated fair value determined on an aggregate basis. The long-term, fixed-rate loans are sold to investors on a best efforts basis such that the Company does not absorb the interest rate risk involved in the loan. The fair value of loans held for sale is determined by reference to quoted prices for loans with similar coupon rates and terms.

The Company enters into rate-lock commitments it makes to customers with the intention to sell the loan in the secondary market. The derivatives arising from the rate-lock commitments are recorded at fair value in other assets and liabilities and changes in that fair value are included in other income. The fair value of the rate-lock commitment derivatives are determined by reference to quoted prices for loans with similar coupon rates and terms. The Company also enters into forward sales commitments with institutional investors for the sale of those loans, which have been determined not to qualify as derivatives. Gains and losses on the sale of those loans are included in other income.

#### Loans Held for Investment

Loans held for investment are carried at the principal amount outstanding less any write-downs which may be necessary to reduce individual loans to net realizable value. Individually significant commercial loans are evaluated for impairment when evidence of impairment exists. Impairment allowances are recorded through specific additions to the allowance for loan losses. Loans are considered past due when principal or interest becomes delinquent by 30 days or more. Consumer loans are charged off when the loan becomes 120 days past due (180 days if secured by residential real estate). Other loans are charged off against the allowance for loan losses after collection attempts have been exhausted, which generally is within 120 days. Recoveries of loans charged off are credited to the allowance for loan losses in the period received.

# Allowance for Loan Losses

The allowance for loan losses is maintained at levels management deems adequate to absorb probable losses inherent in the portfolio, and is based on management s evaluation of the risks in the loan portfolio and changes in the nature and volume of loan activity. The Company consistently applies a review process to periodically evaluate

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

loans and commitments for changes in credit risk. This process serves as the primary means by which the Company evaluates the adequacy of the allowance for loan losses.

The Company determines the allowance for loan losses by making specific allocations to impaired loans that exhibit inherent weaknesses and various credit risk factors. General allocations to commercial, residential real estate, and consumer loan pools are developed giving weight to risk ratings, historical loss trends and management s judgment concerning those trends and other relevant factors. These factors may include, among others, actual versus estimated losses, regional and national economic conditions, business segment and portfolio concentrations, industry competition and consolidation, and the impact of government regulations. The foregoing analysis is performed by management to evaluate the portfolio and calculate an estimated valuation allowance through a quantitative and qualitative analysis that applies risk factors to those identified risk areas.

This risk management evaluation is applied at both the portfolio level and the individual loan level for commercial loans and credit relationships while the level of consumer and residential mortgage loan allowance is determined primarily on a total portfolio level based on a review of historical loss percentages and other qualitative factors including concentrations, industry specific factors and economic conditions. The commercial portfolio requires more specific analysis of individually significant loans and the borrower s underlying cash flow, business conditions, capacity for debt repayment and the valuation of secondary sources of payment, such as collateral. This analysis may result in specifically identified weaknesses and corresponding specific impairment allowances. While allocations are made to specific loans and classifications within the various categories of loans, the allowance for loan losses is available for all loan losses.

The use of various estimates and judgments in the Company s ongoing evaluation of the required level of allowance can significantly impact the Company s results of operations and financial condition and may result in either greater provisions against earnings to increase the allowance or reduced provisions based upon management s current view of portfolio and economic conditions and the application of revised estimates and assumptions. Differences between actual loan loss experience and estimates are reflected through adjustments either increasing or decreasing the loan loss provision based upon current measurement criteria.

## **Long-term Investments**

Certain long-term equity investments representing less than 20% ownership are carried at cost and are included in other assets. These investments in operating companies represent required long-term investments in insurance, investment and service company affiliates or consortiums which serve as vehicles for the delivery of various support services. On the cost basis, dividends received are recorded as current period revenues and there is no recognition of the Company s proportionate share of net operating income or loss. The Company has determined that fair value measurement is not practical, and further, nothing has come to the attention of the Company that would indicate impairment of any of these investments.

#### **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation. Depreciation and amortization are computed on the straight-line method over estimated useful lives. Useful lives range from 5 to 10 years for furniture, fixtures, and equipment; three to five years for software, hardware, and data handling equipment; and 10 to 40 years for buildings and building improvements. Land improvements are amortized over a period of 20 years, and leasehold

improvements are amortized over the lesser of the useful life or the term of the lease plus the first optional renewal period, when renewal is reasonably assured. Maintenance and repairs are charged to current operations while improvements that extend the economic useful life of the underlying asset are capitalized. Disposition gains and losses are reflected in current operations.

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## FIRST COMMUNITY BANCSHARES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company leases various properties within its branch network. Leases generally have initial terms of up to 20 years and most contain options to renew with reasonable increases in rent. All leases are accounted for as operating leases.

#### Other Real Estate Owned

Other real estate owned and acquired through foreclosure is stated at the lower of cost or fair value less estimated costs to sell. Loan losses arising from the acquisition of such properties are charged against the allowance for loan losses. Expenses incurred in connection with operating the properties, subsequent write-downs and gains or losses upon sale are included in other non-interest expense.

## Goodwill and Other Intangible Assets

The excess of the cost of an acquired company over the fair value of the net assets and identified intangibles acquired is recorded as goodwill. The net carrying amount of goodwill from continuing operations was \$60.1 million and \$59.2 million at December 31, 2006 and 2005, respectively. A portion of the purchase price in certain transactions has been allocated to values associated with the future earnings potential of acquired deposits and is being amortized over the estimated lives of the deposits, ranging from seven to ten years while the weighted average remaining life of these core deposits is approximately 4.8 years. As of December 31, 2006 and 2005, the balance of core deposit intangibles was \$4.4 million and \$4.5 million, respectively, while the corresponding accumulated amortization was \$2.9 million and \$2.5 million, respectively. The net unamortized balance of identified intangibles associated with acquired deposits was \$1.5 million and \$1.9 million at December 31, 2006 and 2005, respectively. The acquisition of Investment Planning Consultants, Inc. added \$1.0 million of goodwill and \$534 thousand in other intangible assets. Annual amortization expense of all intangibles is approximately \$420 thousand for the next two years, then \$380 thousand, \$289 thousand, and \$284 thousand for the following two years, respectively.

The Company reviews and tests goodwill for potential impairment on an annual basis. Goodwill is tested for impairment by comparing the fair value of the unit with its book value, including goodwill. If the fair value of the Company is greater than its book value, no goodwill impairment exists. However, if the book value of the Company is greater than its determined fair value, goodwill impairment may exist and further testing is required to determine the amount, if any, of the actual impairment loss. Through the results of impairment tests, and the sale of the discontinued operating subsidiary, a goodwill impairment charge of \$1.4 million was appropriate for the discontinued mortgage banking segment in 2004, and is included in loss from discontinued operations in the consolidated statements of income.

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The progression of the Company s goodwill and intangible assets for continuing operations for the three years ended December 31, 2006, is detailed in the following table:

	Goodwill Inta (Amounts in thou					
Balance at December 31, 2003	\$ 37,978	\$	1,363			
Acquisitions	21,231		1,518			
Tax Benefits, Exercise of Stock Options and Other Adjustments	(381)					
Amortization			(399)			
Balance at December 31, 2004	58,828		2,482			
Acquisitions (Dispositions)			(109)			
Tax Benefits, Exercise of Stock Options and Other Adjustments	354					
Amortization			(436)			
Balance at December 31, 2005	59,182		1,937			
Acquisitions and dispositions, net	953		472			
Tax Benefits, Exercise of Stock Options and Other Adjustments						
Amortization			(348)			
Balance at December 31, 2006	\$ 60,135	\$	2,061			

#### Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase are generally accounted for as collateralized financing transactions. Securities, generally U.S. government and Federal agency securities, pledged as collateral under these arrangements cannot be sold or repledged by the secured party. The fair value of the collateral provided to a third party is continually monitored, and additional collateral is provided as appropriate.

#### Loan Interest Income Recognition

Accrual of interest on loans is based generally on the daily amount of principal outstanding. Loans are considered past due when either principal or interest payments are delinquent by 30 or more days. It is the Company s policy to discontinue the accrual of interest on loans based on the payment status and evaluation of the related collateral and the financial strength of the borrower. The accrual of interest income is normally discontinued when a loan becomes 90 days past due as to principal or interest. Management may elect to continue the accrual of interest when the loan is well secured and in process of collection. When interest accruals are discontinued, interest accrued and not collected in the current year is reversed from income and interest accrued and not collected from prior years is charged to the allowance for loan losses. Interest income realized on impaired loans is recognized upon receipt if the impaired loan is on a non-accrual basis. Accrual of interest on non-accrual loans may be resumed if the loan is brought current and

follows a period of substantial performance, including six months of regular principal and interest payments. Accrual of interest on impaired loans is generally continued unless the loan becomes delinquent 90 days or more. Cash receipts are credited first to interest unless the loan has been converted to non-accrual, in which case the receipts are applied to principal.

#### Loan Fee Income

Loan origination and underwriting fees are reduced by direct and indirect costs associated with loan processing, including salaries, review of legal documents and obtainment of appraisals. Net origination fees and costs are deferred and amortized over the life of the related loan. Loan commitment fees are deferred and

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## FIRST COMMUNITY BANCSHARES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

amortized over the related commitment period. Net deferred loan costs were \$57 thousand at December 31, 2006, and net deferred loan fees were \$1.35 million at December 31, 2005.

## Advertising Expenses

Advertising costs are generally expensed as incurred. Amounts recognized for the three years ended December 31, 2006, are detailed in Note 15 Other Operating Expenses.

## **Equity-Based Compensation**

The Company has stock option plans for certain executives and directors. The Financial Accounting Standards Board (FASB) issued SFAS 123R, Share-Based Payment, which is an amendment of SFAS 123. For public companies, the cost of employee services received in exchange for equity instruments including options and restricted stock awards generally will be measured at fair value at the grant date. The Company adopted the standard s fair-value method of accounting for share-based payments to employees on January 1, 2006, using the modified prospective method. Under the modified prospective method the Company recognized compensation cost beginning January 1, 2006, for all share-based payments granted after December 31, 2005, and for all unvested awards granted prior to January 1, 2006.

The effect of option shares on earnings per share relates to the dilutive effect of the underlying options outstanding. To the extent the granted exercise share price is less than the current market price, or in the money, there is an economic incentive for the options to be exercised and an increase in the dilutive effect on earnings per share.

## **Income Taxes**

Income tax expense is comprised of federal and state current and deferred income taxes on pre-tax earnings of the Company. Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income. These items are commonly referred to as permanent differences. The most significant permanent differences for the Company include income on state and municipal securities which are exempt from federal income tax, certain dividend payments which are deductible by the Company, for 2004, goodwill impairment expense which is not deductible, for the third quarter of 2004, the loss on the sale of the mortgage subsidiary which had a significant tax basis over and above its book carrying value, and tax credits generated by investments in low income housing and rehabilitation of historic structures.

State and municipal income and the domestic corporation dividend deduction are permanent differences that occur on a regular basis. Goodwill impairment expense is infrequent and has historically been related to the mortgage subsidiary, which has been sold. The difference related to the excess tax over book basis of the mortgage subsidiary was a one-time event linked to the sale of the mortgage subsidiary. This item reduced the carrying basis of the mortgage subsidiary and, upon the sale of the entity, resulted in a permanent difference of approximately \$950 thousand in 2004, which reduced the combined effective tax rate in 2004 to 25.6%.

Income tax expense is classified according to continuing operations and discontinued operations. The \$950 thousand tax benefit associated with the loss on the sale of the mortgage subsidiary in 2004 is included in Income Tax Benefit Discontinued Operations in the consolidated statements of income.

During both 2005 and 2006 the Company invested in limited partnerships formed to perform the rehabilitation of properties certified as historic structures by the National Park Service. The Company s investment in these partnerships generates federal and state historic tax credits. The associated credits are realized and the balance of the investment is written off at the time the buildings are placed in service. As of December 31, 2006, all buildings associated with the partnership investments were in service.

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which the temporary differences are expected to be recovered or settled. Deferred tax assets are reduced by a valuation allowance if it is more likely than not that the tax benefits will not be realized.

## Earnings Per Share

Basic earnings per share is determined by dividing net income by the weighted average number of shares outstanding. Diluted earnings per share is determined by dividing net income by the weighted average shares outstanding increased by the dilutive effect of stock options. Basic and diluted net income per common share calculations follow:

	For the Year Ended December 31,						
	2006		2005		2004		
	(Amounts 1		ısands, excep share data)	t sha	are and		
Basic:							
Income from continuing operations	\$ 28,948	\$	26,445	\$	26,020		
Loss from discontinued operations			(142)		(3,656)		
Net income	\$ 28,948	\$	26,303	\$	22,364		
Weighted average shares outstanding	11,204,875		11,269,258		11,238,648		
Dilutive shares for stock options	74,605		72,546		98,958		
Weighted average dilutive shares outstanding Basic:	11,279,480		11,341,804		11,337,606		
Earnings per share continuing operations	2.58		2.35	\$	2.32		
Loss per share discontinued operations			(0.02)		(0.33)		
Earnings per share	2.58		2.33		1.99		
Diluted:							
Diluted earnings per share continuing operations	\$ 2.57	\$	2.33	\$	2.29		
Diluted loss per share discontinued operations			(0.01)		(0.32)		
Diluted earnings per share	2.57		2.32		1.97		

## Variable Interest Entities

The Company maintains ownership positions in various entities which it deems variable interest entities (VIE s) as defined in FIN 46R. These VIE s include certain tax credit limited partnerships and other limited liability companies which provide aviation services, insurance brokerage, investment brokerage, title insurance and other financial and related services. Based on the Company s analysis, it is a non-primary beneficiary; accordingly, these entities do not meet the criteria for consolidation under FIN 46R. The carrying value of VIE s was \$3.2 million at both December 31,

2006 and 2005, and the Company s maximum possible loss exposure was \$3.2 million and \$3.3 million, respectively, at December 31, 2006 and 2005. Management does not believe losses resulting from its involvement with the entities discussed above will be material.

## **Derivative Instruments**

The Company enters into derivative transactions principally to protect against the risk of adverse price or interest rate movements on the value of certain assets and liabilities and on future cash flows. In addition, certain contracts and commitments are defined as derivatives under generally accepted accounting principles.

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Under the requirements of SFAS 133, Accounting for Derivative Instruments and Hedging Activities, as amended, all derivative instruments are carried at fair value on the balance sheet. SFAS 133 provides special hedge accounting provisions, which permit the change in the fair value of the hedged item related to the risk being hedged to be recognized in earnings in the same period and in the same income statement line as the change in the fair value of the derivative.

Derivative instruments designated in a hedge relationship to mitigate exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges under SFAS 133. Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking each hedge transaction.

## Reclassifications

The Company has made certain reclassifications of 2005 and 2004 amounts necessary to conform with the current year presentation. These reclassifications had no effect on the Company s financial position, shareholders equity, or results of operations.

## Other Recent Accounting Developments

In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R). SFAS 158 requires an employer to: (a) recognize in its statement of financial position an asset for a plan s overfunded status or a liability for a plan s underfunded status; (b) measure a plan s assets and its obligations that determine its funded status as of the end of the employer s fiscal year (with limited exceptions); and (c) recognize changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. Those changes will be reported in comprehensive income. The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006. The requirement to measure plan assets and benefit obligations as of the date of the employer s fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The Company does not expect the adoption of this standard to a significant impact on its consolidated financial statements.

In September 2006, the FASB issued SFAS 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years, with early adoption permitted. The Company must adopt these new requirements no later than the first quarter of 2008. The Company has not yet determined the effect of adopting SFAS 157 on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140. SFAS 156 requires that all separately recognized servicing assets and liabilities be initially measured at fair value and permits (but does not require) subsequent measurement of servicing assets and liabilities at fair value. This statement is effective for fiscal years beginning after September 15, 2006. The adoption of this

standard did not have a material effect on the condition, the results of operations, or liquidity of the Company.

In September 2006, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108). SAB 108 provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. The SEC staff believes that registrants should quantify errors using both a balance sheet and an income statement approach and

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## FIRST COMMUNITY BANCSHARES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

evaluate whether either approach results in quantifying a misstatement that, when all relevant quantitative and qualitative factors are considered, is material. The guidance in SAB 108 must be applied to annual financial statements for fiscal years ending after November 15, 2006. Accordingly, the Company has adopted SAB 108 effective with the year ended December 31, 2006. The adoption of SAB 108 did not have an effect on the Company s financial position or results of operations.

In September 2006, the Emerging Issues Task Force reached a consensus regarding EITF 06-4 Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. The scope of EITF 06-4 is limited to the recognition of a liability and related compensation costs for endorsement split-dollar life insurance policies that provide a benefit to an employee that extends to postretirement periods. Therefore, this EITF would not apply to a split-dollar life insurance arrangement that provides a specified benefit to an employee that is limited to the employee s active service period with an employer. EITF is effective for fiscal years beginning after December 15, 2007, with earlier application permitted. The Company has not yet determined the impact, if any, of adopting EITF 06-4 on its consolidated financial statements.

In September 2006, the Emerging Issues Task Force reached a consensus regarding EITF 06-5 Accounting for Purchases of Life Insurance-Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4. The scope of EITF 06-5 is limited to the determination of net cash surrender value of a life insurance contract in accordance with Technical Bulletin 85-4. This EITF outlines when contractual limitations of the policy should be considered when determining the net realizable value of the contract. EITF 06-5 is effective for fiscal years beginning after December 15, 2006, with earlier application permitted. The Company has determined that it will likely reduce the carrying amount of certain of its bank-owned life insurance by approximately \$200 thousand upon adoption of EITF 06-5.

In July 2006, the FASB issued Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, which seeks to reduce the diversity in practice associated with the accounting and reporting for uncertainty in income tax positions. This Interpretation prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of uncertain tax positions taken or expected to be taken in income tax returns. FIN 48 is effective for fiscal years beginning after December 15, 2006 and the Company will adopt the new requirements in the first quarter of 2007. The cumulative effects, if any, of adopting FIN 48 will be recorded as an adjustment to retained earnings as of the beginning of the period of adoption. The Company has not yet determined the impact, if any, of adopting FIN 48 on its consolidated financial statements.

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140. SFAS 155 provides entities relief from the requirement to separately determine the fair value of an embedded derivative that would otherwise be bifurcated from the host contract under SFAS 133. This statement allows an irrevocable election on an instrument-by-instrument basis to measure such a hybrid financial instrument at fair value. This statement is effective for all financial instruments acquired or issued after the beginning of the fiscal years beginning after September 15, 2006. The adoption of this standard did not have a material effect on the condition, the results of operations, or liquidity of the Company.

#### Note 2. Merger, Acquisitions and Branching Activity

In December 2006, the Company completed the sale of its Rowlesburg, West Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$10.6 million and loans of approximately \$2.2 million. The transaction resulted in a pre-tax gain of approximately \$333 thousand.

In November 2006, the Company completed the acquisition of Investment Planning Consultants, Inc. ( IPC ), a registered investment advisory firm. In connection with the initial payment of approximately \$1.47 million, the Company issued 39,874 shares of common stock. Under the terms of the stock purchase agreement, former shareholders of IPC are entitled to additional consideration of up to \$1.43 million in the form of the Company s common stock if certain future operating performance targets are met. If those operating targets are met, the value of

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

the consideration ultimately paid will be added to the cost of the acquisition, which will increase the amount of goodwill arising in the acquisition.

In June 2006, the Company completed the sale of its Drakes Branch, Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$16.4 million and loans of approximately \$1.9 million. The transaction resulted in a pre-tax gain of approximately \$702 thousand.

In December 2005, the Company completed the sale of its Clifton Forge, Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements of approximately \$45.3 million and loans of approximately \$7.1 million. The transaction resulted in an approximate \$4.4 million pre-tax gain on sale.

After the close of business on March 31, 2004, PCB Bancorp, Inc., a Tennessee-chartered bank holding company (PCB) headquartered in Johnson City, Tennessee, was acquired by the Company. PCB had five full service branch offices located in Johnson City, Kingsport and surrounding areas in Washington and Sullivan Counties in East Tennessee. At acquisition, PCB had total assets of \$171.0 million, total net loans of \$128.0 million and total deposits of \$150.0 million. These resources were included in the Company s financial statements beginning with the second quarter of 2004.

Under the terms of the merger agreement, shares of PCB common stock were purchased for \$40.00 per share in cash. The total deal value, including the cash-out of outstanding stock options, was approximately \$36.0 million. Concurrent with the PCB acquisition, Peoples Community Bank, the wholly-owned subsidiary of PCB, was merged into First Community Bank, N. A. (the Bank ). As a result of the acquisition and preliminary purchase price allocation, approximately \$21.3 million in goodwill was recorded which represents the excess of the purchase price over the fair market value of the net assets acquired and identified intangibles.

In January 2003, the Bank completed the acquisition of Stone Capital Management (Stone Capital), based in Beckley, West Virginia. This acquisition expanded the Bank soperations to include a broader range of financial services, including wealth management, asset allocation, financial planning and investment advice. Stone Capital was acquired through the issuance of 8,409 shares of Company common stock, which represented 50% of the total consideration. In 2003, 2004 and 2005, Stone Capital exceeded the annual revenue requirement outlined in the acquisition agreement and additional shares were paid to the original shareholders. The balance of the remaining consideration was paid in January 2006 in the form of 2,706 shares of Company common stock. As a result of the purchase price allocation, approximately \$360 thousand of goodwill was recorded.

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table summarizes the net cash provided by or used in acquisitions and divestitures during the three years ended December 31, 2006.

	2006 2005 2004 (Amounts in thousands)							
Fair value of assets acquired	\$	232	\$		\$	172,375		
Fair value of liabilities assumed		(17)				(158,906)		
Purchase price in excess of net assets acquired		1,488				22,750		
Total purchase price		1,703				36,219		
Less non-cash purchase price		1,465						
Less cash acquired		18				9,879		
Net cash paid for acquisition	\$	220	\$		\$	26,340		
Fair value of assets sold	\$	(4,678)	\$	(7,803)	\$			
Fair value of liabilities sold		27,164		45,363				
Sales price in excess of net liabilities assumed		(1,035)		(4,570)				
Total sales price		21,451		32,990				
Add cash on hand sold		395		166				
Less amount due remaining on books		20		526				
Net cash paid for divestiture	\$	21,826	\$	32,630	\$			

## **Note 3. Investment Securities**

The amortized cost and estimated fair value of securities, with gross unrealized gains and losses, classified as available-for-sale are as follows:

	<b>December 31, 2006</b>						
	Cost Gains (Amou				Losses	Fair Value	
U.S. Government agency securities	\$ 117,777	\$	\$	(1,716)	\$ 116,061		
States and political subdivisions	152,189	2,379		(521)	154,047		
Corporate Notes	85,080	350		(397)	85,033		

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	355,046	2,729	(2,634)	355,141
Mortgage-backed securities	146,444	206	(1,896)	144,754
Equities	6,933	1,615	(73)	8,475
Total	\$ 508,423	\$ 4,550	\$ (4,603)	\$ 508,370

	December 31, 2005									
	Amortized	Unrealized	Unrealized	Fair						
	Cost	Value								
U.S. Government agency securities	\$ 92,739	\$	\$ (1,315)	\$ 91,424						
States and political subdivisions	151,118	2,426	(1,376)	152,168						
Corporate Notes	61,466	125	(317)	61,274						
	305,323	2,551	(3,008)	304,866						
Mortgage-backed securities	94,954	155	(2,115)	92,994						
Equities	5,390	1,282	(151)	6,521						
Total	\$ 405,667	\$ 3,988	\$ (5,274)	\$ 404,381						

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The amortized cost and estimated fair value of available-for-sale securities by contractual maturity, at December 31, 2006, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

Available For Sale	Ag	U.S. Government Agencies & Corporations		States and Political Subdivisions (Dol		orporate Notes in thousan	ds)	Total	Tax Equivalent Purchase Yield
Amortized Cost Maturity: Within one year After one year through five years After five years through ten years After ten years	\$	34,435 42,359 40,983	\$	2,037 5,547 65,564 79,041	\$	43,534 41,546	\$	2,037 39,982 151,457 161,570	7.88% 5.01% 5.82% 6.46%
Amortized cost	\$	117,777	\$	152,189	\$	85,080		355,046	
Mortgage-backed securities Equity securities								146,444 6,933	4.20% 2.92%
Total Amortized cost							\$	508,423	
Tax equivalent purchase yield Average contractual maturity (in years)		5.24% 8.50		6.49% 10.58		6.29% 13.97		6.03% 10.70	
		0.00		10.00		13.57		10.70	
Fair Value Maturity: Within one year After one year through five years After five years through ten years After ten years	\$	33,944 41,779 40,338	\$	2,046 5,603 65,534 80,864	\$	43,614 41,419	\$	2,046 39,547 150,927 162,621	
Fair Value	\$	116,061	\$	154,047	\$	85,033		355,141	
Mortgage-backed securities Equity securities								144,754 8,475	
Total Fair Value							\$	508,370	

As a condition to membership in the FHLB system, the Bank is required to subscribe to a minimum level of stock in the FHLB. At December 31, 2006, the Bank owned approximately \$12.7 million in stock which is classified as other

assets. Because of the redemption provisions of the FHLB stock, we estimate that fair value approximates cost resulting in no impairment at December 31, 2006.

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## FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The amortized cost and estimated fair value of securities, with gross unrealized gains and losses, classified as held-to-maturity are as follows:

	Amortized Cost	Unrealized Gains (Amo	er 31, 2006 Unrealized Losses unts in sands)	Fair Value
States and political subdivisions Other securities	\$ 19,638 375	\$ 334	\$ (2) (1)	\$ 19,970 374
Mortgage-backed securities	20,013 6	334	(3)	20,344
Total	\$ 20,019	\$ 334	\$ (3)	\$ 20,350
	Amortized Cost	Unrealized Gains (Amo	er 31, 2005 Unrealized Losses unts in sands)	Fair Value
States and political subdivisions Other securities		Unrealized Gains (Amo	Unrealized Losses unts in	
•	<b>Cost</b> \$ 23,781	Unrealized Gains (Amo	Unrealized Losses unts in sands)	<b>Value</b> \$ 24,486

The amortized cost and estimated fair value of securities by contractual maturity, at December 31, 2006, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	States	States				
	and		<b>Equivalent</b>			
	Political	Other		Purchase		
Held-to-Maturity	Subdivisions	Securities	Total	Yield		

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	(Dollars in thousands)						
Amortized Cost Maturity:				uious	sanu	is)	
Within one year	\$	125	\$		\$	125	8.88%
After one year through five years		5,501		375		5,876	7.50%
After five years through ten years		13,874				13,874	7.99%
After ten years		138				138	8.82%
Amortized cost	\$	19,638	\$	375		20,013	
Mortgage-backed securities						6	6.57%
Total Amortized cost					\$	20,019	
Tax equivalent purchase yield		7.90%		6.00%		7.86%	
Average contractual maturity (in years)		6.15		1.75		6.07	
Fair Value Maturity:							
Within one year	\$	126	\$		\$	126	
After one year through five years		5,558		374		5,932	
After five years through ten years		14,146				14,146	
After ten years		140				140	
Fair Value	\$	19,970	\$	374		20,344	
Mortgage-backed securities						6	
Total Fair Value					\$	20,350	
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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The carrying value of securities pledged to secure public deposits and for other purposes required by law were \$341.8 million and \$254.8 million at December 31, 2006 and 2005, respectively.

At December 31, 2006, there were no securities of a single issuer, other than U.S. federal agency debentures and other U.S. government-sponsored agency securities, which exceeded 10% of stockholders equity.

In 2006, net gains on the sale of securities were \$75 thousand. Gross gains were \$240 thousand while gross losses were \$165 thousand. Gross proceeds from sales of securities were \$14.2 million, while gross proceeds from the maturity and call of securities were approximately \$27.7 million. Total purchases of securities approximated \$139.6 million.

In 2005, net gains on the sale of securities were \$753 thousand. Gross gains were \$799 thousand while gross losses were \$46 thousand during 2005. Gross proceeds from sales of securities were \$33.2 million, while gross proceeds from the maturity and call of securities were approximately \$54.2 million. Total purchases of securities approximated \$111.2 million.

The following tables reflect those investments, both available-for-sale and held-to-maturity, in a continuous unrealized loss position for less than 12 months and for 12 months or longer for the years ended December 31, 2006 and 2005. There were no securities for either period in a continuous unrealized loss position for 12 or more months for which the Company does not have the ability to hold until the security matures or recovers in value.

	December 31, 2006 Less than 12 Months 12 Months or Longer					Total						
<b>Description of Securities</b>		Fair Value		realized Losses		Fair Value mounts in	Un 1	realized Losses		Fair Value		realized Losses
U.S. Government agency securities States and political subdivisions Other Securities	\$	60,416 10,732 28,339	\$	(517) (34) (213)	\$	55,645 36,797 27,698	\$	(1,199) (489) (185)	\$	116,061 47,529 56,037	\$	(1,716) (523) (398)
Subtotal, debt securities Mortgage-backed securities Equity securities	\$	99,487 50,093 2,186	\$	(764) (223) (70)	\$	120,140 66,620 32	\$	(1,873) (1,673) (3)	\$	219,627 116,713 2,218	\$	(2,637) (1,896) (73)
Total	\$	151,766	\$	(1,057)	\$	186,792	\$	(3,549)	\$	338,558	\$	(4,606)

December 31, 2005										
Less than	n 12 Months	12 Mont	hs or Longer	Total						
Fair	Unrealized	Fair	Unrealized	Fair	Unrealized					

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<b>Description of Securities</b>	Value	]	Losses	Value mounts i	_	Losses ousands)		Value	I	Losses
U.S. Government agency securities States and political subdivisions Other Securities	\$ 61,469 47,706 41,523	\$	(722) (830) (318)	\$ 29,851 18,583	\$	(593) (547)	\$ \$	91,320 66,289 41,523	\$	(1,315) (1,377) (318)
Subtotal, debt securities Mortgage-backed securities Equity securities	\$ 150,698 40,651 1,786	\$	(1,870) (952) (129)	\$ 48,434 45,607 99	\$	(1,140) (1,163) (22)	\$	199,132 86,258 1,885	\$	(3,010) (2,115) (151)
Total	\$ 193,135	\$	(2,951)	\$ 94,140	\$	(2,325)	\$	287,275	\$	(5,276)

At December 31, 2006, the combined depreciation in value of the 191 individual securities in an unrealized loss position was less than 1.00% of the combined reported value of the aggregate securities portfolio. At December 31, 2005, the combined depreciation in value of the 263 individual securities in an unrealized loss

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

position was less than 1.25% of the combined reported value of the aggregate securities portfolio. Management does not believe any individual unrealized loss as of December 31, 2006, represents an other-than-temporary impairment. The Company has the intent and ability to hold these securities until such time as the value recovers or the securities mature. Furthermore, the Company believes the value is attributable to changes in market interest rates and not the credit quality of the issuer.

#### Note 4. Loans

Loans held for investment, net of unearned income, consist of the following at December 31:

	2006 (Amounts in	ı tho	2005 usands)
Real estate-commercial	\$ 421,067	\$	464,510
Real estate-construction	158,566		143,976
Real estate-residential	506,370		504,386
Commercial, financial and agricultural	106,645		110,211
Loans to individuals for household and other consumer expenditures	88,666		106,148
All other loans	3,549		1,808
	\$ 1,284,863	\$	1,331,039

In the normal course of business, the Company subsidiary bank has made loans to directors and executive officers of the Company and its subsidiary. All loans and commitments made to such officers and directors and to companies in which they are officers, or have significant ownership interest, have been made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons. The aggregate dollar amount of such loans was \$5.0 million and \$5.5 million at December 31, 2006 and 2005, respectively. During 2006, approximately \$793 thousand in new loans and increases were made, repayments totaled \$1.2 million, and other increases due to the change in composition of the Bank s board members and executive officers approximated \$49 thousand.

At December 31, 2006 and 2005, customer overdrafts totaling \$1.1 million and \$895 thousand, respectively, were reclassified as loans.

## Note 5. Allowance for Loan Losses

Activity in the allowance for loan losses was as follows:

2006 2005 2004 (Amounts in thousands)

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Balance at January 1	\$ 14,736	\$ 16,339	\$ 14,624
Provision for loan losses	2,706	3,706	2,671
Acquisition balance			1,786
Loans charged off	(4,543)	(6,936)	(4,174)
Recoveries credited to allowance	1,650	2,019	1,432
Net charge-offs	(2,893)	(4,917)	(2,742)
Reclassification of allowance for lending-related commitments(1)		(392)	
Balance at December 31	\$ 14,549	\$ 14,736	\$ 16,339

<sup>(1)</sup> At June 30, 2005, the Company reclassified \$392 thousand of its allowance for loan losses to a separate allowance for lending-related liabilities. Net income and prior period balances were not affected by this reclassification. The allowance for lending-related liabilities is included in other liabilities.

### FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

During 2006, 2005 and 2004, assets in the amounts of \$1.3 million, \$1.3 million and \$2.1 million, respectively, were acquired through foreclosure and transferred to other real estate owned.

Management analyzes the loan portfolio regularly for concentrations of credit risk, including concentrations in specific industries and geographic location. At December 31, 2006, commercial real estate loans comprised 32.7% of the total loan portfolio. Commercial loans include loans to small to mid-size industrial, commercial and service companies that include but are not limited to coal mining companies, manufacturers, automobile dealers, and retail and wholesale merchants. Commercial real estate projects represent several different sectors of the commercial real estate market, including residential land development, single family and apartment building operators, commercial real estate lessors, and hotel/motel developers. Underwriting standards require that comprehensive reviews and independent evaluations be performed on credits exceeding predefined market limits on commercial loans. Updates to these loan reviews are done periodically or on an annual basis depending on the size of the loan relationship.

The majority of the loans in the current portfolio were made and collateralized in Virginia, West Virginia, North Carolina, Tennessee and the surrounding region. Although sections of the West Virginia and Southwestern Virginia economies are closely related to natural resources, they are supplemented by service industries. The Company s presence in four states, Virginia, West Virginia, North Carolina and Tennessee, provides additional diversification against geographic concentrations of credit risk.

The following table presents the Company s investment in loans considered to be impaired and related information on those impaired loans:

	2006 (Amo	2005 unts in thous	2004 sands)
Recorded investment in loans considered to be impaired	\$ 5,786	\$ 4,645	\$ 8,319
Loans considered to be impaired that were on a non-accrual basis	3,813	3,383	2,096
Recorded investment in impaired loans with related allowance	4,070	3,555	8,319
Allowance for loan losses related to loans considered to be impaired	1,531	1,528	2,647
Average recorded investment in impaired loans	6,410	5,687	8,483
Total interest income recognized on impaired loans	390	338	389
Recorded investment in impaired loans with no related allowance	1,716	1,090	

## Note 6. Premises and Equipment

Premises and equipment are comprised of the following as of December 31:

2006 2005 (Amounts in thousands)

Land Bank premises Equipment	\$ 13,131 33,022 24,956	\$ 11,001 31,631 24,113
Less: accumulated depreciation and amortization	71,109 34,220	66,745 31,752
Total	\$ 36,889	\$ 34,993

Total depreciation and amortization expense for years ended December 31, 2006, 2005, and 2004, was \$3.4 million, \$3.3 million, and \$2.9 million, respectively.

In 2004, the Company constructed new offices in one of its existing locations for the consolidation of loan operations and paid the remaining costs for the construction of a new branch that was opened in 2004. The prime

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### FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

contractor for this construction was a firm which has a preferred shareholder who is an immediate family member of two directors of the Company. All branch construction contracts involving the related party were let pursuant to a competitive bidding process. Total payments to the related party were \$247 thousand and \$880 thousand 2005 and 2004, respectively. There were no payments to the related party in 2006.

The Company also enters into land and building leases for the operation of banking and loan production offices, operations centers and for the operation of automated teller machines. All such leases qualify as operating leases. Following is a schedule by year of future minimum lease payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year as of December 31, 2006:

Year Ended December 31:	(Amounts	(Amounts in thousands)		
2007	\$	700		
2008		682		
2009		362		
2010		259		
2011		203		
Later years		573		
Total	\$	2,779		

Total lease expense for the years ended December 31, 2006, 2005, and 2004, was \$1.0 million, \$777 thousand and \$692 thousand, respectively. Certain portions of the above listed leases have been sublet to third parties for properties not currently being used by the Company. The impact of the future lease payments to be received and the non-cancelable subleases are as follows:

Year Ended December 31:	(Amounts in thousands)			
2007	\$	19		
2008		19		
2009		19		
2010		19		
2011		20		
Later years		315		
Total	\$	411		

## Note 7. Deposits

The following is a summary of interest-bearing deposits by type as of December 31:

		2006 2005 (Amounts in thousands)		
Interest-bearing demand deposits		\$ 140,578	\$ 144,314	
Money market accounts		146,052	161,958	
Savings deposits		171,626	193,226	
Certificates of deposit		614,126	595,204	
Individual Retirement Accounts		77,618	77,976	
Total		\$ 1,150,000	\$ 1,172,678	
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## FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

At December 31, 2006, the scheduled maturities of certificates of deposit are as follows:

	(Amounts in thousands)	
2007	\$	512,940
2008		79,725
2009		38,858
2010		38,194
2011		21,481
2012 and thereafter		546
	\$	691,744

Time deposits of \$100 thousand or more were \$262.3 million and \$247.5 million at December 31, 2006 and 2005, respectively. Interest expense on these deposits was \$10.0 million, \$7.4 million, and \$5.5 million for 2006, 2005, and 2004, respectively.

At December 31, 2006, the scheduled maturities of certificates of deposit of \$100 thousand or more are as follows:

		(Amounts in thousands)		
Three Months or Less	\$	66,165		
Over Three to Six Months		62,276		
Over Six to Twelve Months		68,316		
Over Twelve Months		65,564		
Total	\$	262,321		

Included in total deposits are deposits by related parties in the total amount of \$27.8 million and \$23.4 million at December 31, 2006 and 2005, respectively.

# Note 8. Borrowings

The following table details borrowings as of December 31:

	2006		2005	
	(Amounts in thousa			sands)
Federal funds purchased	\$ \$	7,700	\$	82,500

Securities sold under agreements to repurchase	201,185	124,154
FHLB borrowings	182,207	113,767
Subordinated debt	15,464	15,464

Securities sold under agreements to repurchase include \$151.2 million of retail overnight and term repurchase agreements and \$50 million of wholesale repurchase agreements at December 31, 2006.

The Bank is a member of the FHLB which provides credit in the form of short-term and long-term advances collateralized by various mortgage assets. At December 31, 2006, credit availability with the FHLB totaled approximately \$223.1 million. Advances from the FHLB are secured by stock in the FHLB of Atlanta, qualifying first mortgage loans of \$423.3 million, mortgage-backed securities, and certain other investment securities. The FHLB advances are subject to restrictions or penalties in the event of prepayment.

FHLB borrowings include \$175.0 million and \$106.1 million in convertible and callable advances at December 31, 2006 and 2005, respectively. The callable advances may be called, or redeemed at quarterly intervals after various lockout periods. These call options may substantially shorten the lives of these instruments. If

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### FIRST COMMUNITY BANCSHARES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

these advances are called, the debt may be paid in full, converted to another FHLB credit product, or converted to an adjustable rate advance. At December 31, 2006 and 2005, the Company also held non-callable term advances of \$7.2 million and \$7.7 million, respectively. The weighted-average contractual rate of the FHLB advances was 4.64% at December 31, 2006.

At December 31, 2006, the FHLB advances have maturities between one month and 14 years. The scheduled maturities of the advances are as follows:

	(Amounts	(Amounts in thousands)	
2007 2008	\$	6,250	
2009 2010		25,000	
2011 2012 and thereafter		150,957	
	\$	182,207	

In January 2006, the Company entered into a derivative swap instrument where it receives LIBOR-based variable interest payments and pays fixed interest payments. The notional amount of the derivative swap is \$50 million and effectively fixes a portion of the FHLB borrowings at approximately 4.34%. After considering the effect of the interest rate swap, the effective weighted average interest rate of the FHLB borrowings was 4.26% at December 31, 2006. The fair value of the interest rate swap was \$441 thousand at December 31, 2006.

Also included in borrowings is \$15.5 million of junior subordinated debentures (the Debentures ) issued by the Company in October 2003 to an unconsolidated trust subsidiary, FCBI Capital Trust (the Trust ) with an interest rate of three-month LIBOR plus 2.95%. The Trust was able to purchase the Debentures through the issuance of trust preferred securities which had substantially identical terms as the Debentures. The Debentures mature on October 8, 2033, and are callable beginning October 8, 2008. The net proceeds from the offering were contributed as capital to the Company s subsidiary bank to support further growth.

The Company has committed to irrevocably and unconditionally guarantee the following payments or distributions with respect to the trust preferred securities to the holders thereof to the extent that the Trust has not made such payments or distributions: (i) accrued and unpaid distributions, (ii) the redemption price, and (iii) upon a dissolution or termination of the Trust, the lesser of the liquidation amount and all accrued and unpaid distributions and the amount of assets of the Trust remaining available for distribution, in each case to the extent the Trust has funds available.

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# FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 9.** Income Taxes, Continuing Operations

The components of income tax expense from continuing operations consist of the following:

	Years Ended December 31,				1,
	2006		2005	2	2004
	(Amo	ounts in thousa		sands)	
Current tax expense					
Federal	\$ 9,883	\$	7,673	\$	8,977
State	1,129		654		662
	11,012		8,327		9,639
Deferred tax expense	410		1 (72		127
Federal	418		1,673		137
State	47		191		10
	465		1,864		147
Total income tax expense	\$ 11,477	\$	10,191	\$	9,786

Deferred income taxes related to continuing operations reflect the net effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting versus tax purposes. The tax effects of significant items comprising the Company s net deferred tax assets as of December 31, 2006 and 2005 are as follows:

	,	2005 ounts in sands)
Deferred tax assets:		
Allowance for loan losses	\$ 5,940	\$ 6,043
Unrealized losses on assets	465	362
Deferred compensation	2,554	2,164
Deferred loan fees		526
Low income investments, basis difference	341	338
Unrealized loss on securities available for sale	21	515
Unrealized capital loss	302	229
Other	186	126
Total deferred tax assets  Deferred tax liabilities:	\$ 9,809	\$ 10,303

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Intangible assets	\$ 3,214	\$ 3,091
Odd days interest deferral	2,548	2,206
Fixed assets	1,336	1,289
Accrued discounts	755	736
Deferred gain on involuntary conversion	365	365
Deferred gain on sale of assets	344	383
Other	203	55
Total deferred tax liabilities	8,765	8,125
Net deferred tax assets	\$ 1,044	\$ 2,178

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### FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income. State and municipal bond income represent the most significant permanent tax difference. These additional permanent differences resulted in a consolidated effective tax rate of 28.4% in 2006, compared to 27.7% in 2005, and 25.6% in 2004.

The reconciliation of the statutory federal tax rate and the effective tax rates from continuing operations for the years ended December 31, 2006, 2005 and 2004 is as:

	Years Ended December 31,				
	2006	2005	2004		
Tax at statutory rate	35.00%	35.00%	35.00%		
(Reduction) increase resulting from:					
Tax-exempt interest, net of nondeductible expense	(5.79)%	(6.70)%	(6.36)%		
State income taxes, net of federal benefit	1.89%	2.19%	1.22%		
Other, net	(2.71)%	(2.67)%	(2.53)%		
Effective tax rate	28.39%	27.82%	27.33%		

## Note 10. Employee Benefits

#### Employee Stock Ownership and Savings Plan

The Company maintains an Employee Stock Ownership and Savings Plan ( KSOP ). Coverage under the plan is provided to all employees meeting minimum eligibility requirements.

Employer Stock Fund: Annual contributions to the stock portion of the plan are made at the discretion of the Board of Directors, and are allocated to plan participants on the basis of relative compensation. Substantially all plan assets are invested in common stock of the Company. Total expense recognized by the Company related to the Employer Stock Fund within the KSOP was \$254 thousand, \$891 thousand and \$913 thousand in 2006, 2005 and 2004, respectively. The Company reports the contributions to the plan as a component of employee compensation and benefits. The 2006 contribution rate was 3.0% of eligible employee compensation, but the total expense was offset by the availability of forfeited shares. The Employer Stock Fund held 495,725 and 519,255 shares of the Company s stock at December 31, 2006 and 2005, respectively.

Employee Savings Plan: The Company provides a 401(k) Savings feature within the KSOP that is available to substantially all employees meeting minimum eligibility requirements. The cost of Company contributions under the Savings Plan component of the KSOP was \$902 thousand, \$967 thousand, and \$870 thousand in 2006, 2005 and 2004, respectively. The Company s matching contributions are at the discretion of the Board up to 100% of elective deferrals of no more than 6% of compensation. The Company matching rate was 100% for 2006, 2005, and 2004. The employee participants have various investment alternatives available in the 401(k) Savings feature, but Company securities are not permitted as an investment alternative.

# Employee Welfare Plan

The Company provides various medical, dental, vision, life, accidental death and dismemberment and long-term disability insurance benefits to all full-time employees who elect coverage under this program (basic life, accidental death and dismemberment, and long-term disability coverage are automatic). The health plan is managed by a third party administrator. Monthly employer and employee contributions are made to a tax-exempt employer benefits trust against which the third party administrator processes and pays claims. Stop loss insurance coverage limits the Company s funding requirements and risk of loss to \$85 thousand and \$2.7 million for individual and aggregate claims, respectively. Total Company expenses under the plan were \$1.6 million, \$2.7 million, and \$2.2 million in 2006, 2005 and 2004, respectively.

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### FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Deferred Compensation Plan

The Company has deferred compensation agreements with certain current and former officers providing for benefit payments over various periods commencing at retirement or death. The liability at December 31, 2006 and 2005, was approximately \$504 thousand and \$511 thousand, respectively. The annual expenses associated with these agreements were \$64 thousand, \$41 thousand and \$10 thousand for 2006, 2005 and 2004, respectively. The obligation is based upon the present value of the expected payments and estimated life expectancies of the individuals.

The Company maintains a life insurance contract on the life of one of the participants covered under these agreements. Proceeds derived from death benefits are intended to provide reimbursement of plan benefits paid over the post employment lives of the participants. Premiums on the insurance contract are currently paid through policy dividends on the cash surrender values of \$946 thousand and \$865 thousand at December 31, 2006 and 2005, respectively.

#### Executive Retention Plan

The Company maintains an Executive Retention Plan for key members of senior management. The Executive Retention Plan provides for a benefit at normal retirement (age 62) targeted at 35% of final compensation projected at an assumed 3% salary progression rate. Benefits under the Executive Retention Plan become payable at age 62. Actual benefits payable under the Executive Retention Plan are dependent on an indexed retirement benefit formula which accrues benefits equal to the aggregate after-tax income of associated life insurance contracts less the Company s tax-effected cost of funds for that plan year. Benefits under the Executive Retention Plan are dependent on the performance of the insurance contracts and are not guaranteed by the Company.

In connection with the contracts, the Company purchased bank-owned life insurance (BOLI), which is anticipated to fully fund the projected benefit payout after retirement. The cash surrender value of the BOLI for the Executive Retention Plan at December 31, 2006 and 2005, was \$7.0 million and \$6.8 million, respectively. The associated benefit accrued as of year-end 2006 and 2005 was \$2.9 million and \$2.5 million, respectively, while the associated expense incurred in connection with the Executive Retention Plan was \$131 thousand, \$247 thousand and \$307 thousand for 2006, 2005 and 2004, respectively. The income derived from policy appreciation was \$255 thousand, \$230 thousand and \$248 thousand in 2006, 2005 and 2004, respectively.

In connection with the Executive Retention Plan, the Company has also entered into Life Insurance Endorsement Method Split Dollar Agreements with the individuals covered under the Executive Retention Plan. Under Split Dollar Agreements, the Company shares 80% of death benefits (after recovery of cash surrender value) with the designated beneficiaries of the plan participants under life insurance contracts referenced in the Plan. The Company as owner of the policies retains a 20% interest in life proceeds and a 100% interest in the cash surrender value of the policies.

The Executive Retention Plan also contains provisions for change of control, as defined, which allow the participants to retain benefits, subject to certain conditions, in the event of a change in control. Benefits under the Executive Retention Plan, which begin to accrue with respect to years of service, vest 25% after five years, 50% after ten years, 75% after 15 years and 5% per year thereafter, with vesting accelerated to 100% upon attainment of age 62.

# Directors Supplemental Retirement Plan

The Company maintains a Directors Supplemental Retirement Plan (the Directors Plan ) for its non-employee directors. The Directors Plan provides for a benefit upon retirement from service on the Board at specified ages depending upon length of service or death. Benefits under the Directors Plan become payable at age 70, 75, and 78 depending upon the individual director s age and original date of election to the Board. Actual benefits payable under the Directors Plan are dependent on an indexed retirement benefit formula that accrues benefits equal to the

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#### FIRST COMMUNITY BANCSHARES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

aggregate after-tax income of associated life insurance contracts less the Company s tax-effected cost of funds for that plan year. Benefits under the Directors Plan are dependent on the performance of the insurance contracts and are not guaranteed by the Company. Participants in the Directors Plan vest in the indexed benefit balance as it accrues.

In connection with the Directors Plan, the Company has also entered into Life Insurance Endorsement Method Split Dollar Agreements (the Agreements) with certain directors covered under the Directors Plan. Under the Agreements, the Company shares 80% of death benefits, after recovery of cash surrender value, with the designated beneficiaries of the executives under life insurance contracts referenced in the Retention Plan. The Company, as owner of the policies, retains a 20% interest in life proceeds and a 100% interest in the cash surrender value of the policies.

The Directors Plan also contains provisions for change of control, as defined, which allow the directors to retain benefits under the Directors Plan in the event of a termination of service, other than for cause, during the 12 months prior to a change in control or anytime thereafter, unless the director voluntarily terminates his service within 90 days following the change in control.

The expenses associated with the Directors Plan for 2006, 2005 and 2004 were \$366 thousand, \$322 thousand and \$202 thousand, respectively.

## **Note 11. Equity-Based Compensation**

## **Stock Options**

The Company maintains share-based compensation plans to encourage and facilitate investment in the common stock of the Company by key executives and to assist in the long-term retention of service by those executives. The Company has made stock option awards to officers and directors under a total of four stock-based compensation plans.

In 1999, the Company instituted a Stock Option Plan to encourage and facilitate investment in the common stock of the Company by key executives and to assist in the long-term retention of service by those executives. The Plan covers key executives as determined by the Company s Board of Directors from time to time. Options under the Plan were granted in the form of non-statutory stock options with the aggregate number of shares of common stock available for grant under the Plan set at 332,750 (adjusted for 10% stock dividends paid in 2002 and again in 2003). The options granted under the Plan represent the rights to acquire the option shares with deemed grant dates of January 1st for each year beginning with the initial year granted and the following four anniversaries. All stock options granted pursuant to the Plan vest ratably on the first through the seventh anniversary dates of the deemed grant date. The option price of each stock option is equal to the fair market value (as defined by the Plan) of the Company s common stock on the date of each deemed grant during the five-year grant period. Vested stock options granted pursuant to the Plan are exercisable during employment and for a period of five years after the date of the grantee s retirement, provided retirement occurs at or after age 62. If employment is terminated other than by early retirement, disability, or death, vested options must be exercised within 90 days after the effective date of termination. Any option not exercised within such period will be deemed cancelled.

In 2001, the Company also instituted a plan to grant stock options to non-employee directors. The Director Option Plan was implemented to facilitate and encourage investment in the common stock of the Company by non-employee

directors whose efforts, solely as directors, are expected to contribute to the Company s future growth and continued success. The options granted pursuant to the Plan expire at the earlier of 10 years from the date of grant or two years after the optionee ceases to serve as a director of the Company. Options not exercised within the appropriate time shall expire and be deemed cancelled. The Plan covers non-employee directors as determined by the Company s Board of Directors. Options under the Plan were granted in the form of non-statutory stock options with the aggregate number of shares of common stock available for grant under the Plan set at 108,900 shares (adjusted for the 10% stock dividends paid in 2002 and 2003).

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### FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In 2003, with the acquisition of CommonWealth, the Company acquired additional stock options on 120,155 shares (adjusted by the merger conversion factor of .9015 and the 10% stock dividend in 2003). These options were issued by CommonWealth in 12 grants beginning in 1994 and ending in 2002 and, following the merger, reflect adjusted exercise prices ranging from \$4.75 to \$17.40. These options were fully vested at the point of grant and are exercisable for up to ten years following the original grant date.

At the 2004 Annual Meeting, shareholders ratified approval of the 2004 Omnibus Stock Option Plan (2004 Plan) which made available up to 200,000 shares for potential grants of incentive stock options, non-qualified stock options, restricted stock awards or performance awards. The purposes of the 2004 Plan were to promote the long-term success of the Company by encouraging officers, employees, directors and individuals performing services for the Company to focus on critical long-range objectives. Non-qualified and incentive stock options, as well as restricted and unrestricted stock may continue to be awarded under the 2004 Omnibus Stock Option Plan. Vesting under the 2004 plan is generally over a three-year period.

The Company adopted FASB Statement No. 123R, Share-Based Payment (SFAS 123R), on January 1, 2006, using the modified prospective method. Under this method, awards that are granted, modified, or settled after December 31, 2005, are measured and accounted for in accordance with SFAS 123R. Also under this method, expense is recognized for unvested awards that were granted prior to January 1, 2006, based upon the fair value determined at the grant date under FASB Statement No. 123, Accounting for Stock-Based Compensation (SFAS 123). Prior to the adoption of SFAS 123R, the Company accounted for stock compensation under the intrinsic value method permitted by Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees and related interpretations. Accordingly, the Company previously recognized no compensation cost for employee stock options that were granted with an exercise price equal to the market value of the underlying common stock on the date of grant.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS 123 in 2005 and 2004.

	2005 2004 (Dollars in thousands, except per share data)					
Net income as reported	\$	26,303	\$	22,364		
Less: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects		(258)		(205)		
Pro forma net income	\$	26,045	\$	22,159		
Earnings per share:						
Basic as reported	\$	2.33	\$	1.99		
Basic pro forma	\$	2.31	\$	1.97		
Diluted as reported	\$	2.32	\$	1.97		
Diluted pro forma	\$	2.30	\$	1.95		

Prior to the adoption of SFAS 123R, the Company presented all tax benefits of deductions resulting from the exercise of stock options and the vesting of restricted stock as operating cash flows in the consolidated statements of cash flows. SFAS 123R requires the cash flows from the tax benefits resulting from tax deductions in excess of the compensation expense recognized for those options and restricted stock (excess tax benefits) to be classified as financing cash flows. An excess tax benefit totaling \$201 thousand is classified as a financing cash inflow for the year ended December 31, 2006.

As a result of adopting SFAS 123R, pre-tax income and net income for the year ended December 31, 2006, are approximately \$287 thousand and \$208 thousand lower, respectively, than accounting for stock options under the

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#### FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

intrinsic value method. The increased compensation expense decreased basic and diluted earnings per share approximately two cents for the year ended December 31, 2006.

During the year ended December 31, 2006, the Company recognized pre-tax compensation expense related to total equity-based compensation of approximately \$427 thousand. The Company recognizes equity-based compensation on a straight-line pro-rata basis, so that the percentage of the total expense recognized for an award is never less than the percentage of the award that has vested.

As of December 31, 2006, there was approximately \$639 thousand of unrecognized compensation cost related to unvested stock options. That cost is expected to be recognized over a weighted average period of 1.2 years. The actual compensation cost recognized will differ from this estimate due to a number of items, including new awards granted and changes in estimated forfeitures.

A summary of the Company s stock option activity, and related information for the three years ended December 31, 2006, is as follows:

	Average		Weighted Average Option Exercise		Aggregate Intrinsic		
			Price	(Years)	Value (In thousands)		
Outstanding at January 1, 2004 Granted Exercised Forfeited	414,809 42,000 54,873 61	\$	19.01 26.24 11.58				
Outstanding at December 31, 2004	401,875	\$	20.79	13.2	\$	8,353	
Exercisable at December 31, 2004	225,549	\$	18.62	12.0	\$	4,200	
Outstanding at January 1, 2005 Granted Exercised Forfeited	401,875 31,675 38,146 11,842	\$	20.79 29.78 13.69 25.72				
Outstanding at December 31, 2005	383,562	\$	22.08	12.2	\$	3,492	
Exercisable at December 31, 2005	256,327	\$	20.78	11.5	\$	2,663	

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Outstanding at January 1, 2006	383,562	\$ 22.08		
Granted	11,000	34.64		
Exercised	63,655	20.55		
Forfeited	4,267	28.24		
Outstanding at December 31, 2006	326,640	\$ 22.72	11.3	\$ 5,500
Exercisable at December 31, 2006	240,681	\$ 21.25	10.8	\$ 4,407

The fair value of options was estimated at the date of grant using the Black-Scholes option pricing model and certain assumptions. Expected volatility is based on the weekly historical volatility of our stock price over the expected term of the option. Expected dividend yield is based on the ratio of the most recent dividend rate paid per share of the Company s common stock to recent trading price of the Company s common stock. The expected term is calculated using the SEC s shortcut method described in Staff Accounting Bulletin 107. The risk-free interest

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#### FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

rate is based on the U.S. Treasury yield curve at the time of grant for the period equal to the expected term of the option.

The fair values of grants made during the three years ended December 31, 2006, were estimated using the following weighted-average assumptions:

	2006	2005	2004
Volatility	28.95%	28.26%	30.10%
Expected dividend yield	3.00%	3.54%	3.10%
Expected term (in years)	6.23	5.53	6.60
Risk-free rate	4.80%	4.10%	3.99%

The weighted average grant-date fair value of options granted during the three years ended December 31, 2006, were \$9.16, \$6.53, and \$6.79, respectively. The aggregate intrinsic value of options exercised during the three years ended December 31, 2006, were approximately \$830 thousand, \$650 thousand, and \$386 thousand, respectively.

#### Stock Awards

The 2004 Omnibus Stock Option Plan permits the granting of restricted and unrestricted stock grants either alone, in addition to, or in tandem with other awards made by the Company. Stock grants are generally measured at fair value on the date of grant based on the number of shares granted and the quoted price of the Company s stock. Such value is recognized as expense over the corresponding service period. Compensation costs related to these types of awards are consistently reported for all periods presented.

The following table summarizes the status of the Company s nonvested shares as of the three years ended December 31, 2006, and changes during those years.

	Shares	Av Gra	eighted verage int-Date r Value	Shares	A Gra	eighted verage ant-Date ir Value	Shares	Av Grai	ighted erage nt-Date · Value
Nonvested at January 1	4,000	\$	26.24	5,000	\$	26.24		\$	
Granted	6,032		32.29	750		30.98	5,000		26.24
Vested	5,132		29.67	1,750		28.27			
Forfeited	100		32.62						
Nonvested at December 31	4,800	\$	30.04	4,000	\$	26.24	5,000	\$	26.24

## Note 12. Litigation, Commitments and Contingencies

In the normal course of business, the Company is a defendant in various legal actions and asserted claims, most of which involve lending, collection and employment matters. While the Company and legal counsel are unable to assess the ultimate outcome of each of these matters with certainty, they are of the belief that the resolution of these actions, singly or in the aggregate, should not have a material adverse affect on the financial condition, results of operations or cash flows of the Company.

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees. These instruments involve, to varying degrees, elements of credit and interest rate risk beyond the amounts recognized on the balance sheet. The contractual amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments. The Company s

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### FIRST COMMUNITY BANCSHARES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is not a violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company, upon extension of credit is based on management s credit evaluation of the counterparties. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit and written financial guarantees are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. To the extent deemed necessary, collateral of varying types and amounts is held to secure customer performance under certain of those letters of credit outstanding.

Financial instruments whose contract amounts represent credit risk at December 31, 2006 and 2005, are commitments to extend credit (including availability of lines of credit) of \$213.4 million and \$232.9 million, respectively, and standby letters of credit and financial guarantees written of \$7.0 million and \$8.7 million, respectively.

The Company has issued, through FCBI Capital Trust (the Trust ), \$15.0 million of trust preferred securities in a private placement. In connection with the issuance of the trust preferred securities, the Company has committed to irrevocably and unconditionally guarantee the following payments or distributions with respect to the trust preferred securities to the holders thereof to the extent that the Trust has not made such payments or distributions and has the funds therefor: (i) accrued and unpaid distributions, (ii) the redemption price, and (iii) upon a dissolution or termination of the Trust, the lesser of the liquidation amount and all accrued and unpaid distributions and the amount of assets of the Trust remaining available for distribution.

## Note 13. Derivative Instruments and Hedging Activities

The Company uses derivative instruments primarily to protect against the risk of adverse price or interest rate movements on the value of certain assets and liabilities and on future cash flows. These derivatives may consist of interest rate swaps, floors, caps, collars, futures, forward contracts, and written and purchased options. Derivative instruments represent contracts between parties that usually require little or no initial net investment and result in one party delivering cash or another type of asset to the other party based on a notional amount and an underlying as specified in the contract.

The Company entered into an interest rate swap derivative accounted for as a cash flow hedge in January 2006. The \$50 million notional amount pay fixed, receive variable interest rate swap was an asset with an estimated fair value of \$441 thousand at December 31, 2006. The Company pays a fixed rate of 4.34% and receives a LIBOR-based floating

rate from the counterparty. The cash flow hedge is accounted for under the shortcut method provided for in SFAS 133. Under the shortcut method, the gains and losses associated with the market value fluctuations of the interest rate swap are included in other comprehensive income. Other comprehensive income included \$264 thousand of unrealized gain on the interest rate swap, net of income taxes, for the year ended December 31, 2006. The Company held no interest rate derivatives at December 31, 2005.

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## FIRST COMMUNITY BANCSHARES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 14. Regulatory Capital Requirements and Restrictions

The primary source of funds for dividends paid by the Company is dividends received from its subsidiary bank. Dividends paid by the Company s subsidiary bank are subject to restrictions by banking regulations. The most restrictive provision of the regulations requires approval by the Office of the Comptroller of the Currency if dividends declared in any year exceed the year s net income, as defined, plus retained net profit of the two preceding years. During 2007, subsidiary accumulated earnings available for distribution as dividends to the Company without prior approval are \$38.8 million plus net income for the interim period through the date of dividend declaration.

The Company and its subsidiary bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company s financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, which applies only to the Company s subsidiary bank, the banking subsidiary must meet specific capital guidelines that involve quantitative measures of the entity s assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The entity s capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Quantitative measures established by regulation to ensure capital adequacy require the Company and its subsidiary bank to maintain minimum amounts and ratios for total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). As of December 31, 2006, the Company and banking subsidiary met all capital adequacy requirements to which they are subject. As of December 31, 2006 and 2005, the most recent notifications from the Federal Reserve Board categorized the Company s subsidiary bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Company s subsidiary bank must maintain minimum Total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since those notifications that management believes have changed the institution s category.

The Company s and the Bank s capital ratios as of December 31, 2006 and 2005, are presented in the following table.

	Actua	al	December 3  For Cap  Adequa  Purpos	ital icy	To Be Well Capitalized Under Prompt Corrective Action Provisions		
	Amount	Ratio	Amount (Dollars in the	Ratio ousands)	Amount	Ratio	
Total Capital to Risk-Weighted Assets First Community Bancshares, Inc. First Community Bank, N. A.	\$ 180,758 166,802	12.69% 11.77%	\$ 113,961 113,328	8.00% 8.00%	N/A \$ 141,660	N/A 10.00%	

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# Tier 1 Capital to Risk-Weighted

Assets							
First Community Bancshares, Inc.	\$ 165,302	11.60%	\$ 56,981	2	4.00%	N/A	N/A
First Community Bank, N. A.	152,040	10.73%	56,664	2	4.00%	\$ 84,996	6.00%
Tier 1 Capital to Average Assets							
(Leverage)							
First Community Bancshares, Inc.	\$ 165,302	8.50%	\$ 77,763	4	4.00%	N/A	N/A
First Community Bank, N. A.	152,040	7.85%	77,424	2	4.00%	\$ 96,780	5.00%

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## FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

				Ι	December 3	31, 2005				
	Actual				For Cap Adequa Purpos	acy	To Be Well Capitalized Under Prompt Corrective Action Provisions			
	A	Amount	Ratio	Amount Ratio			A	Amount	Ratio	
				(D	ollars in th	ousands)				
Total Capital to Risk-Weighted Assets										
First Community Bancshares, Inc.	\$	164,864	11.65%	\$	113,218	8.00%		N/A	N/A	
First Community Bank, N. A.		154,709	10.99%		112,639	8.00%	\$	140,799	10.00%	
Tier 1 Capital to Risk-Weighted										
Assets										
First Community Bancshares, Inc.	\$	149,154	10.54%	\$	56,609	4.00%		N/A	N/A	
First Community Bank, N. A.		139,508	9.91%		56,319	4.00%	\$	84,479	6.00%	
Tier 1 Capital to Average Assets										
(Leverage)										
First Community Bancshares, Inc.	\$	149,154	7.77%	\$	76,772	4.00%		N/A	N/A	
First Community Bank, N. A.		139,508	7.30%		76,418	4.00%	\$	95,522	5.00%	

At December 31, 2006 and 2005, \$15.5 million in subordinated debt is treated as Tier 1 capital for bank regulatory purposes.

# Note 15. Other Operating Expenses

Included in other operating expenses are certain costs, the total of which exceeds one percent of combined interest income and non-interest income. Following are such costs for the years indicated:

	Years	<b>Ended Decen</b>	aber 31,	
	2006	2005	2004	
	(Am	ounts in thou	sands)	
Advertising and public relations	\$ 1,265	\$ 1,158	\$ 1,323	
Telephone and data communications	1,403	1,488	1,561	

## Note 16. Fair Value of Financial Instruments

Fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practical to estimate the value is based upon the characteristics of the instruments and relevant market information. Financial instruments include cash, evidence of ownership in an entity, or contracts that convey or impose on an entity that contractual right or obligation to either receive or deliver cash for another financial instrument. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than

in a forced sale or liquidation, and is best evidenced by a quoted market price if one exists.

The following summary presents the methodologies and assumptions used to estimate the fair value of the Company s financial instruments presented below. The information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts that will actually be realized or paid upon settlement or maturity on these various instruments could be significantly different.

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### FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	<b>December 31, 2006</b>			2006	<b>December 31, 2005</b>			
	Carrying Amount			Fair	Carrying Amount			Fair
				Value				Value
				(Amounts in	1 tho	usands)		
Assets								
Cash and cash equivalents	\$	57,759	\$	57,759	\$	57,539	\$	57,539
Securities available for sale		508,370		508,370		404,381		404,381
Securities held to maturity		20,019		20,350		24,173		24,877
Loans held for sale		781		787		1,274		1,278
Loans held for investment		1,270,314		1,248,960		1,316,303		1,304,804
Liabilities								
Demand deposits		244,771		244,771		230,542		230,542
Interest-bearing demand deposits		140,578		140,578		144,314		144,314
Savings deposits		317,678		317,678		355,184		355,184
Time deposits		691,744		688,178		673,180		666,439
Federal funds purchased		7,700		7,700		82,500		82,500
Securities sold under agreements to repurchase		201,185		201,185		124,154		124,154
FHLB and other indebtedness		197,671		196,233		129,231		128,951

#### Financial Instruments with Book Value Equal to Fair Value

The book values of cash and due from banks and federal funds sold and purchased are considered to be equal to fair value as a result of the short-term nature of these items.

#### Available-for-Sale Securities

For available-for-sale securities, fair value is based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments.

## Held-to-Maturity Securities

For investment securities, fair value has been based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments.

#### Loans

The estimated value of loans held for investment is measured based upon discounted future cash flows and using the current rates for similar loans. Loans held for sale are recorded at lower of cost or estimated fair value. The fair value of loans held for sale is determined based upon the market sales price of similar loans.

## Deposits and Securities Sold Under Agreements to Repurchase

Deposits without a stated maturity, including demand, interest-bearing demand, and savings accounts, are reported at their carrying value in accordance with SFAS 107. No value has been assigned to the franchise value of these deposits. For other types of deposits with fixed maturities, fair value has been estimated by discounting future cash flows based on interest rates currently being offered on deposits with similar characteristics and maturities. Securities sold under agreements to repurchase are reported at their carrying value.

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## FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Other Indebtedness

Fair value has been estimated based on interest rates currently available to the Company for borrowings with similar characteristics and maturities.

## Commitments to Extend Credit, Standby Letters of Credit, and Financial Guarantees

The amount of off-balance sheet commitments to extend credit, standby letters of credit, and financial guarantees is considered equal to fair value. Because of the uncertainty involved in attempting to assess the likelihood and timing of commitments being drawn upon, coupled with the lack of an established market and the wide diversity of fee structures, the Company does not believe it is meaningful to provide an estimate of fair value that differs from the given value of the commitment.

## Note 17. Parent Company Financial Information

Condensed financial information related to First Community Bancshares, Inc. as of December 31, 2006 and 2005, and for each of the years ended December 31, 2006, 2005, and 2004, is as follows:

		December 31,						
Condensed Balance Sheets	2006			2005				
	(Amounts in t			thousands)				
•								
Assets								
Cash	\$	4,511	\$	1,344				
Securities available for sale		9,066		8,874				
Investment in subsidiary		214,030		199,109				
Other assets		1,328		651				
Total assets	\$	228,935	\$	209,978				
Liabilities Other liabilities	\$	741	\$	13				
	Ф		Φ					
Long-term debt		15,464		15,464				
Total liabilities		16,205		15,477				
Stockholders Equity								
Common stock		11,499		11,496				
Additional paid-in capital		108,806		108,573				
Retained earnings		100,117		82,828				
Treasury stock		(7,924)		(7,625)				
Accumulated other comprehensive income		232		(771)				
				(,,1)				

Total stockholders equity 212,730 194,501

Total liabilities and stockholders equity \$ 228,935 \$ 209,978

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# FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

<b>Condensed Statements of Income</b>		Years Ended December 31, 2006 2005 2004 (Amounts in thousands, except per share data)				
Cash dividends received from subsidiary bank Other income Operating expense		\$	15,775 354 (2,049)	\$	11,600 823 (1,808)	\$ 12,600 339 (1,361)
Income tax benefit Equity in undistributed earnings of subsidiary Net income	continuing operations	\$	14,080 1,237 13,631 28,948	\$	10,615 662 15,026 26,303	\$ 11,578 606 10,180 22,364
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# FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Condensed Statements of Cash Flows

	Years Ended December 31,				
	2006	2005 ounts in thousa	2004		
	(Am)	ounts in thousa	iius)		
Cash flows from operating activities					
Net income	\$ 28,948	\$ 26,303	\$ 22,364		
Adjustments to reconcile net income to net cash provided by					
operating activities:					
Equity in undistributed earnings of subsidiary			440.400		
continuing operations	(13,631)	(15,026)	(10,180)		
Gain on sale of securities	(62)	(513)	(94)		
Decrease in other assets	63	312	527		
Increase (decrease) in other liabilities	455	(666)	93		
Other, net	(3)	379	3		
Net cash provided by operating activities	15,770	10,789	12,713		
Cash flows from investing activities					
Purchase of securities available for sale	(1,881)	(3,819)	(526)		
Proceeds from sale of securities available for sale	2,210	1,568	430		
Other, net	3				
Net cash provided by (used in) investing activities	332	(2,251)	(96)		
Cash flows from financing activities					
Issuance of common stock	1,518	522	504		
Acquisition of treasury stock	(4,566)	(1,303)	(1,196)		
Dividends paid	(11,659)	(11,494)	(11,239)		
Other, net	1,772				
Net cash used in by financing activities	(12,935)	(12,275)	(11,931)		
Net increase (decrease) in cash and cash equivalents	3,167	(3,737)	686		
Cash and cash equivalents at beginning of year	1,344	5,081	4,395		
Cash and cash equivalents at end of year	\$ 4,511	\$ 1,344	\$ 5,081		

# **Note 18. Discontinued Operations**

On August 18, 2004, the Company sold United First Mortgage, Inc., its mortgage banking subsidiary headquartered in Richmond, Virginia. The transaction resulted in the sale of 100% of the stock of the mortgage banking subsidiary for cash consideration of approximately \$250 thousand. The transaction produced an after-tax gain of approximately \$387 thousand. This sale completed the Company s exit from its mortgage banking operations.

The business related to the former mortgage banking subsidiary is accounted for as discontinued operations in accordance with SFAS 144 for all periods presented in this report. The results of the former mortgage banking subsidiary are presented as discontinued operations in a separate category on the income statement following results from continuing operations.

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# FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The results of discontinued operations for the most recent three years ended December 31 are as follows:

	2006	Year Ended December 31, 2006 2005 2004 (Amounts in thousands)			
Interest Income Interest & fees on loans held for sale Income on investments taxable Interest on fed funds and time deposits	\$	\$	\$ 681 6 3		
Total interest income Interest Expense			690		
Interest on short term borrowings Interest on other borrowings			505 2		
Total interest expense Net interest income Other Income			507 183		
Gain (loss) on securities Mortgage banking income			13 943		
Total other income			956		
Other Expenses Salaries and benefits Occupancy expense		25	2,990 229		
Furniture and equipment expense Other operating expense		35 173	106 3,560		
Total other expenses		233	6,885		
Loss before income taxes (2004 includes a \$570 thousand loss on the disposition of UFM)		(233)	(5,746)		
Applicable income tax benefit (2004 includes a tax benefit of \$957 thousand related to the disposition of UFM)		(91)	(2,090)		
Net loss	\$	\$ (142)	\$ (3,656)		

There were no discontinued assets and liabilities from the former mortgage banking subsidiary for the periods ended December 31, 2006 and 2005.

The discontinued cash flows for 2004 have been revised to conform with the current years presentation, which details cash flows from operating, investing, and financing activities.

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# FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **Note 19.** Supplemental Financial Data (Unaudited)

Quarterly earnings for the years ended December 31, 2006 and 2005, are as follows:

	2006 Quarter Ended							
		arch 31	_	une 30		Sept 30		Dec 31
		(Amount	s in t	housands	, exc	ept per sl	ıare	data)
Interest income	\$	28,923	\$	30,025	\$	30,240	\$	30,838
Interest expense		10,858		11,852		12,484		13,187
Net interest income		18,065		18,173		17,756		17,651
Provision for loan losses		408		811		579		908
Net interest income after provision for loan losses		17,657		17,362		17,177		16,743
Other income		4,989		5,614		5,104		5,542
Net securities gains		159		(94)		(6)		15
Other expenses		13,333		12,588		12,213		11,703
Income before income taxes		9,472		10,294		10,062		10,597
Income taxes		2,628		3,002		2,877		2,970
Net income	\$	6,844	\$	7,292	\$	7,185	\$	7,627
Per share:								
Basic earnings	\$	0.61	\$	0.65	\$	0.64	\$	0.68
Diluted earnings	\$	0.61	\$	0.65	\$	0.64	\$	0.68
Dividends	\$	0.26	\$	0.26	\$	0.26	\$	0.26
Weighted average basic shares outstanding		11,233		11,201		11,174		11,212
Weighted average diluted shares outstanding		11,312		11,259		11,245		11,298

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# FIRST COMMUNITY BANCSHARES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	2005 Quarter Ended							
	M	arch 31	J	une 30		Sept 30	]	Dec 31
		(Amounts	_			-		
Interest income	\$	25,188	\$	26,790	\$	28,293	\$	29,237
Interest expense		7,435		8,268		9,572		10,605
Net interest income		17,753		18,522		18,721		18,632
Provision for loan losses		691		1,073		1,060		882
				,		,		
Net interest income after provision for loan losses		17,062		17,449		17,661		17,750
Other income		3,700		4,449		4,496		8,907
Net securities gains		22		121		536		74
Other expenses		12,496		13,301		13,118		16,676
Income before income taxes		8,288		8,718		9,575		10,055
Income taxes		2,237		2,494		2,641		2,819
meome taxes		2,237		2,171		2,041		2,017
Net income from continuing operations		6,051		6,224		6,934		7,236
Loss from discontinued operations before income tax		(131)		(39)		(36)		(27)
Income tax benefit		(51)		(15)		(14)		(11)
Loss from discontinued operations		(80)		(24)		(22)		(16)
Net income	\$	5,971	\$	6,200	\$	6,912	\$	7,220
Net illcome	Ф	3,971	Ф	0,200	Ф	0,912	Ф	7,220
Per share:								
Basic earnings	\$	0.53	\$	0.55	\$	0.61	\$	0.64
Basic earnings continuing	\$	0.54	\$	0.55	\$	0.61	\$	0.64
Diluted earnings	\$	0.53	\$	0.55	\$	0.61	\$	0.64
Diluted earnings continuing	\$	0.53	\$	0.55	\$	0.61	\$	0.64
Dividends	\$	0.255	\$	0.255	\$	0.255	\$	0.255
Weighted average basic shares outstanding		11,259		11,274		11,275		11,268
Weighted average diluted shares outstanding		11,339		11,344		11,343		11,341
7	79							

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Audit Committee of the Board of Directors and the Stockholders First Community Bancshares, Inc.

We have audited the accompanying consolidated balance sheet of First Community Bancshares, Inc. and Subsidiary (the Company) as of December 31, 2006, and the related statements of income, changes in stockholders equity and cash flows for the year ended 2006. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Community Bancshares, Inc. and Subsidiary as of December 31, 2006, and the results of their operations and their cash flows for the year ended 2006 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company s internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 12, 2007 expressed an unqualified opinion on management s assessment of internal control over financial reporting and an unqualified opinion on the effectiveness of internal control over financial reporting.

Asheville, North Carolina March 12, 2007

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee of the Board of Directors and Stockholders of First Community Bancshares, Inc.

We have audited the accompanying consolidated balance sheet of First Community Bancshares, Inc. and subsidiaries as of December 31, 2005, and the related consolidated statements of income, stockholders—equity, and cash flows for each of the two years in the period ended December 31, 2005. These financial statements are the responsibility of the Company—s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of First Community Bancshares, Inc. and subsidiaries at December 31, 2005, and the consolidated results of their operations and their cash flows for each of the two years in the period ended December 31, 2005, in conformity with U.S. generally accepted accounting principles.

Charleston, West Virginia March 3, 2006

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#### MANAGEMENT S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING

First Community Bancshares, Inc. (the Company ) is responsible for the preparation, integrity, and fair presentation of the consolidated financial statements included in this Annual Report on Form 10-K. The consolidated financial statements and notes included in this Annual Report on Form 10-K have been prepared in conformity with U.S. generally accepted accounting principles and necessarily include some amounts that are based on management s best estimates and judgments.

We, as management of the Company, are responsible for establishing and maintaining effective internal control over financial reporting that is designed to produce reliable financial statements in conformity with U.S. generally accepted accounting principles. The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for reliability. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

Management conducted an assessment of the effectiveness of the Company s internal control over financial reporting based on the framework in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concluded that its system of internal control over financial reporting was effective as of December 31, 2006. Dixon Hughes PLLC, independent registered public accounting firm, has issued an attestation report on management s assessment of the Company s internal control over financial reporting.

The Report of Independent Registered Accounting Firm on Management s Report on Internal Control Over Financial Reporting appears hereafter in Item 8 of this Annual Report on Form 10-K.

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders First Community Bancshares, Inc.

We have audited management s assessment, included in the accompanying Report on Management s Assessment of Internal Control Over Financial Reporting, that First Community Bancshares, Inc. and Subsidiary (the Company) maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management s assessment and an opinion on the effectiveness of the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management s assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management s assessment that First Community Bancshares, Inc. and Subsidiary maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, First Community Bancshares, Inc. and Subsidiary maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of First Community Bancshares, Inc. and Subsidiary as of and for the year ended December 31, 2006, and our report dated March 12, 2007, expressed an unqualified opinion on those consolidated financial statements.

Asheville, North Carolina March 12, 2007

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# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

On May 10, 2006, the Audit Committee of the Board of First Community Bancshares, Inc. (the Registrant ) approved the dismissal of Ernst & Young LLP ( E&Y ) as the independent registered public accounting firm for the Registrant. Further, on May 10, 2006, the Audit Committee of the Board selected Dixon Hughes PLLC as the Registrant s new independent registered public accounting firm for the year ended December 31, 2006.

The report of E&Y on the consolidated financial statements of the Registrant for the years ended December 31, 2005 and 2004, contained no adverse opinion or disclaimer of opinion, and such report was not qualified or modified as to uncertainty, audit scope, or accounting principles.

During the years ended December 31, 2005 and 2004, and through May 10, 2006, there were no disagreements with E&Y on any accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements if not resolved to the satisfaction of E&Y would have caused it to make a reference to the subject matter of the disagreements in connection with its report on the Registrant s financial statements for such years.

No reportable event as described in paragraph (a)(1)(v) of Item 304 of Regulation S-K has occurred during the years ended December 31, 2005 and 2004, and through May 10, 2006.

The Registrant provided a copy of the foregoing disclosures to E&Y prior to the date of the filing of this report and requested that E&Y furnish it with a letter addressed to the United States Securities and Exchange Commission stating whether or not it agrees with the above disclosures.

Effective on May 10, 2006, the Audit Committee selected Dixon Hughes PLLC as its new independent registered public accounting firm. During the two most recent fiscal years and subsequent interim period prior to its selection as independent accountants, Dixon Hughes PLLC had not been consulted by the Registrant on any of the matters referenced in Regulation S-K Item 304(a)(2)(i) or (ii).

#### ITEM 9A. CONTROLS AND PROCEDURES.

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer along with the Company s Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to the Exchange Act Rule 13a-15(b). Based upon that evaluation, the Company s Chief Executive Officer along with the Company s Chief Financial Officer concluded that the Company s disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company s periodic SEC filings. There have not been any changes in the Company s internal controls over financial reporting during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect the Company s internal controls over financial reporting.

Disclosure controls and procedures are Company controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is

accumulated and communicated to the Company s management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Our Management s Report on Internal Control Over Financial Reporting and the Report of Independent Registered Public Accounting Firm on Management s Assessment of Internal Control Over Financial Reporting are each hereby incorporated by reference from Item 8 of this Annual Report on Form 10-K.

ITEM 9B. OTHER INFORMATION.

None.

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#### **PART III**

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

The required information concerning directors and executive officers has been omitted in accordance with General Instruction G. Such information regarding directors and executive officers will be set forth under the headings of Election of Directors , Continuing Directors , and Executive Officers who are not Directors of the Proxy Statement relating to the 2007 Annual Meeting of Stockholders and is incorporated herein by reference.

A portion of the information relating to compliance with Section 16(a) of the Exchange Act has been omitted in accordance with General Instruction G. Such information will be set forth under the heading of Section 16(a) Beneficial Ownership Reporting Compliance of the Proxy Statement relating to the 2007 Annual Meeting of Stockholders and is incorporated herein by reference.

The Company has adopted a Code of Ethics that applies to its principal executive officer, principal financial officer, principal accounting officer or controller or persons performing similar functions, as well as all employees of the Company. A copy of the Company s Code of Ethics is available on the Company s website at www.fcbinc.com. Since its adoption, there have been no waivers of the code of ethics related to any of the above officers.

A portion of the information relating to the Audit Committee and the Audit Committee Financial Expert has been omitted in accordance with General Instruction G. Such information regarding the Audit Committee and the Audit Committee Financial Expert will be set forth under the heading Report of the Audit Committee of the Proxy Statement relating to the 2007 Annual Meeting of Stockholders and is incorporated herein by reference.

The Company has not made any material changes to the procedures by which stockholders may recommend nominees to the Company s board of directors.

## BOARD OF DIRECTORS, FIRST COMMUNITY BANCSHARES, INC.

#### Harold V. Groome, Jr.

Chairman, Groome Transportation, Inc.; Chairman, Groome Transportation of Georgia, Inc.; Chairman, Compensation Committee

# Allen T. Hamner

Professor of Chemistry, West Virginia Wesleyan College; Member Executive, Audit, Compensation, and Governance and Nominating Committees

#### B. W. Harvey

Retired Former President, Highlands Real Estate Management, Inc.; Member Executive, Audit, and Governance and Nominating Committees

#### A. A. Modena

Past Executive Vice President and Secretary, First Community Bancshares, Inc.; Past President & Chief Executive Officer, The Flat Top National Bank of Bluefield; Member Executive and Compensation Committees; Chairman, Governance and Nominating Committee

#### Robert E. Perkinson, Jr.

Past Vice President-Operations, MAPCO Coal, Inc. Virginia Region; Chairman, Audit Committee

## William P. Stafford

President, Princeton Machinery Service, Inc.; Chairman, First Community Bancshares, Inc.; Chairman, Executive Committee

## I. Norris Kantor

Of Counsel, Katz, Kantor & Perkins, Attorneys-at-Law; Member Governance and Nominating Committee

## John M. Mendez

President and Chief Executive Officer, First Community Bancshares, Inc.; Executive Vice President, First Community Bank, N. A.; Member Executive Committee

# William P. Stafford, II

Attorney-at-Law, Brewster, Morhous, Cameron, Mullins, Caruth, Moore, Kersey & Stafford, PLLC; Member Executive and Compensation Committes

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## EXECUTIVE OFFICERS, FIRST COMMUNITY BANCSHARES, INC.

John M. Mendez

Robert L. Buzzo

President and Chief Executive Officer

E. Stephen Lilly

David D. Brown

Vice President and Secretary

Chief Operating Officer

Chief Financial Officer

# BOARD OF DIRECTORS, FIRST COMMUNITY BANK, N. A.

W. C. Blankenship, Jr.

Agent, State Farm Insurance

I. Norris Kantor
Of Counsel Katz

Of Counsel, Katz, Kantor & Perkins, Attorneys-at-Law

D. L. Bowling, Jr.

President, True Energy, Inc.

John M. Mendez

President and Chief Executive Officer, First Community Bancshares, Inc.; Executive Vice President, First Community Bank, N. A.

Juanita G. Bryan

Homemaker

A. A. Modena

Past Executive Vice President and Secretary, First Community Bancshares, Inc.; Past President and Chief Executive Officer, The Flat Top National Bank of Bluefield

Robert L. Buzzo

Vice President and Secretary, First Community Bancshares, Inc.; President, First Community Bank, N. A.

Robert E. Perkinson, Jr.

Past Vice President-Operations, MAPCO Coal, Inc. Virginia Region

C. William Davis

Attorney-at-Law, Richardson & Davis

Clyde B. Ratliff

President, Gasco Drilling, Inc.

Harold V. Groome, Jr.

Chairman, Groome Transportation, Inc.; Chairman, Groome Transportation of Georgia, Inc.

William P. Stafford

President, Princeton Machinery Service, Inc.

Franklin P. Hall

Businessman; Senior Partner, Hall & Family Law Firm

William P. Stafford, II

Attorney at Law, Brewster, Morhous, Cameron, Mullins, Caruth, Moore, Kersey & Stafford, PLLC

Allen T. Hamner, Ph.D.

Professor of Chemistry, West Virginia Wesleyan College

Frank C. Tinder

President, Tinder Enterprises, Inc. and Tinco Leasing Corporation

B. W. Harvey

Retired Former President, Highlands Real Estate Management, Inc.; Chairman, First Community Bank, N. A. Dale F. Woody

President, Woody Lumber Company

#### ITEM 11. EXECUTIVE COMPENSATION.

The information called for by Item 11 has been omitted in accordance with General Instruction G. Such information will be set forth in the Proxy Statement relating to the 2007 Annual Meeting of Stockholders and is incorporated herein by reference.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The required information concerning security ownership of certain beneficial owners and management has been omitted in accordance with General Instruction G. Such information appears under the heading of Beneficial Ownership of Common Stock by Certain Beneficial Owners and Management of the Proxy Statement relating to the 2007 Annual Meeting of Stockholders and is incorporated herein by reference.

The following table presents information for all equity compensation plans with individual compensation arrangements, whether with employees or non-employees such as directors, in effect as of December 31, 2006.

	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants	Exerc Out O	ted-Average ise Price of istanding options, arrants	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column		
Plan Category	and Rights (a)	and Rights (b)		(a)) (c)		
Equity compensation plans approved by security holders Equity compensation plans not approved by security holders	61,800 269,640	\$	26.60 21.43	103,543 77,851		
Total	331,440			181,394		

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

The information called for by Item 13 has been omitted in accordance with General Instruction G. Such information shall be set forth in the Proxy Statement relating to the 2007 Annual Meeting of Stockholders and is incorporated herein by reference.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The information called for by Item 14 has been omitted in accordance with General Instruction G. Such information shall be set forth the 2007 Annual Meeting of Stockholders and is incorporated herein by reference.

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## **PART IV**

# ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

- (a) Documents Filed as Part of this Report
- (1) Financial Statements

The Consolidated Financial Statements of First Community Bancshares, Inc. and subsidiaries together with the Independent Registered Public Accounting Firm s Report dated March 12, 2007, are incorporated by reference to Item 8 hereof.

## (2) Financial Statement Schedules

No financial statement schedules are being filed since the required information is inapplicable or is presented in the consolidating financial statements or related notes.

## (b) Exhibits

Exhibit No.	Exhibit
2.1	Agreement and Plan of Merger dated as of December 31, 2003 among First Community Bancshares, Inc., First Community Bank, National Association, and PCB Bancorp.(18)
3(i)	Articles of Incorporation of First Community Bancshares, Inc., as amended.(1)
3(ii)	Bylaws of First Community Bancshares, Inc., as amended.(17)
4.1	Specimen stock certificate of First Community Bancshares, Inc.(3)
4.2	Indenture Agreement dated September 25, 2003.(11)
4.3	Amended and Restated Declaration of Trust of FCBI Capital Trust dated September 25, 2003.(11)
4.4	Preferred Securities Guarantee Agreement dated September 25, 2003.(11)
10.1	First Community Bancshares, Inc. 1999 Stock Option Contracts (2) and Plan.(4)
10.1.1	Amendment to First Community Bancshares, Inc. 1999 Stock Option Plan.(11)
10.2	First Community Bancshares, Inc. 2001 Non-Qualified Directors Stock Option Plan.(5)
10.3	Employment Agreement dated January 1, 2000 and amended October 17, 2000, between First
	Community Bancshares, Inc. and John M. Mendez.(2) (6)
10.4	First Community Bancshares, Inc. 2000 Executive Retention Plan, as amended.(4)
10.5	First Community Bancshares, Inc. Split Dollar Plan and Agreement.(4)
10.6	First Community Bancshares, Inc. 2001 Directors Supplemental Retirement Plan.(2)
10.6.1	First Community Bancshares, Inc. 2001 Directors Supplemental Retirement Plan. Second Amendment (B.W. Harvey, Sr. October 19, 2004).(14)
10.7	First Community Bancshares, Inc. Wrap Plan.(7)
10.8	Employment Agreement between First Community Bancshares, Inc. and J. E. Causey Davis.(8)
10.9	Form of Indemnification Agreement between First Community Bancshares, its Directors and
	Certain Executive Officers.(9)
10.10	Form of Indemnification Agreement between First Community Bank, N. A, its Directors and
	Certain Executive Officers.(9)
10.11	Reserved.

10.12	First Community Bancshares, Inc. 2004 Omnibus Stock Option Plan (10) and Award			
	Agreement.(13)			
10.13	Reserved.			
10.14	First Community Bancshares, Inc. Directors Deferred Compensation Plan.(7)			
10.15	First Community Bancshares, Inc. Deferred Compensation and Supplemental Bonus Plan For Key			
	Employees.(15)			
11	Statement regarding computation of earnings per share.(16)			
12*	Computation of Ratios.			
21	Subsidiaries of Registrant Reference is made to Item 1. Business for the required information.			
23.1*	Consent of Dixon Hughes PLLC, Independent Registered Public Accounting Firm for First			
	Community Bancshares, Inc.			

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xhibit N	o. Exhibit
23.2*	Consent of Ernst & Young, LLP, former Independent Registered Public Accounting Firm for Firs
	Community Bancshares, Inc.
31.1*	Rule 13a-14(a)/a5d-14(a) Certification of Chief Executive Officer
31.2*	Rule 13a-14(a)/a5d-14(a) Certification of Chief Financial Officer
32*	Certification of Chief Executive Officer and Chief Financial Officer Section 1350.

- \* Furnished herewith.
- (1) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2005, filed on August 5, 2005.
- (2) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2002, filed on August 14, 2002.
- (3) Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 2002, filed on March 25, 2003, as amended on March 31, 2003.
- (4) Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 1999, filed on March 30, 2000, as amended April 13, 2000.
- (5) The option agreements entered into pursuant to the 1999 Stock Option Plan and the 2001 Non-Qualified Directors Stock Option Plan are incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2002, filed on August 14, 2002.
- (6) First Community Bancshares, Inc. has entered into substantially identical agreements with Robert L. Buzzo and E. Stephen Lilly, with the only differences being with respect to title, salary and the use of a vehicle.
- (7) Incorporated by reference from Item 1.01 of the Current Report on Form 8-K dated August 22, 2006, and filed August 23, 2006.
- (8) Incorporated by reference from S-4 Registration Statement filed on March 28, 2003. The Company has entered into a substantially identical contract with Phillip R. Carriger dated March 31, 2004.
- (9) Form of indemnification agreement entered into by the Corporation and by First Community Bank, N. A. with their respective directors and certain officers of each including, for the Registrant and Bank: John M. Mendez, Robert L. Schumacher, Robert L. Buzzo, E. Stephen Lilly, David D. Brown and at the Bank level: Samuel L. Elmore. Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 2003, filed on March 15, 2004, and amended on May 19, 2004.
- (10) Incorporated by reference from the 2004 First Community Bancshares, Inc. Definitive Proxy filed on March 19, 2004.
- (11) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended September 30, 2003, filed on November 10, 2003.

- (12) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended March 31, 2004, filed on May 7, 2004.
- (13) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2004, filed on August 6, 2004.
- (14) Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 2004, and filed on March 16, 2005. Amendments in substantially similar form were executed for Directors Clark, Kantor, Hamner, Modena, Perkinson, Stafford, and Stafford II.
- (15) Incorporated by reference from Item 1.01 of the Current Report on Form 8-K dated October 24, 2006, and filed October 25, 2006.
- (16) Incorporated by reference from Footnote 1 of the Notes to Consolidated Financial Statements included herein.
- (17) Incorporated by reference from the Quarterly Report on From 10-Q for the period ended September 30, 2006, filed on November 8, 2006.
- (18) Incorporated by reference to the corresponding exhibit previously filed as an exhibit to the Form 8-K filed on December 31, 2003.

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## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on the 12<sup>th</sup> day of March 2007.

First Community Bancshares, Inc. (Registrant)

By: /s/ John M. Mendez John M. Mendez President and Chief Executive Officer

> By: /s/ David D. Brown David D. Brown Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ John M. Mendez	Director, President and	March 12, 2007
John M. Mendez	Chief Executive Officer	
/s/ David D. Brown	Chief Financial Officer	March 12, 2007
David D. Brown		
/s/ Harold V. Groome, Jr.	Director	March 12, 2007
Harold V. Groome, Jr.		
/s/ Allen T. Hamner	Director	March 12, 2007
Allen T. Hamner		
/s/ B. W. Harvey	Director	March 12, 2007
B. W. Harvey		
/s/ I. Norris Kantor	Director	March 12, 2007
I. Norris Kantor		

/s/ A. A. Modena Director March 12, 2007 A. A. Modena /s/ Robert E. Perkinson, Jr. Director March 12, 2007 Robert E. Perkinson, Jr. /s/ William P. Stafford Chairman of the Board of Directors March 12, 2007 William P. Stafford /s/ William P. Stafford, II Director March 12, 2007 William P. Stafford, II

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