

OM GROUP INC  
Form 10-Q  
November 03, 2006

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2006**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**Commission file number 001-12515**

**OM GROUP, INC.**

**(Exact name of Registrant as specified in its charter)**

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**52-1736882**

(I.R.S. Employer  
Identification No.)

**127 Public Square,  
1500 Key Tower,  
Cleveland, Ohio**

(Address of principal executive offices)

**44114-1221**

(Zip Code)

**216-781-0083**

Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of Act). Yes  No   
As of October 31, 2006 there were 29,369,258 shares of Common Stock, par value \$.01 per share, outstanding.

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**OM Group, Inc. and Subsidiaries**  
**Unaudited Condensed Consolidated Balance Sheets**

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
<i>(In thousands, except share data)</i>		
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 224,791	\$ 114,618
Accounts receivable, less allowances	184,795	128,278
Inventories	349,003	304,557
Advances to suppliers	15,761	5,503
Other current assets	82,585	52,152
<b>Total current assets</b>	<b>856,935</b>	<b>605,108</b>
<b>Property, plant and equipment, net</b>	<b>361,526</b>	<b>369,129</b>
<b>Goodwill</b>	<b>183,042</b>	<b>179,123</b>
<b>Notes receivable from non-consolidated joint ventures</b>	<b>7,749</b>	<b>354</b>
<b>Notes receivable from joint venture partner, less allowances</b>	<b>24,179</b>	<b>25,179</b>
<b>Other non-current assets</b>	<b>44,186</b>	<b>41,380</b>
<b>Total assets</b>	<b>\$ 1,477,617</b>	<b>\$ 1,220,273</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>Current liabilities</b>		
Current portion of long-term debt	\$	\$ 5,750
Accounts payable	167,277	103,397
Accrued employee costs	24,872	21,100
Retained liabilities of businesses sold	5,615	6,020
Other current liabilities	65,099	31,772
<b>Total current liabilities</b>	<b>262,863</b>	<b>168,039</b>
<b>Long-term debt</b>	<b>404,284</b>	<b>416,096</b>
<b>Deferred income taxes</b>	<b>24,028</b>	<b>21,461</b>
<b>Minority interest</b>	<b>40,468</b>	<b>36,994</b>
<b>Other non-current liabilities</b>	<b>40,754</b>	<b>41,150</b>
<b>Stockholders equity:</b>		
Preferred stock, \$.01 par value:		
Authorized 2,000,000 shares, no shares issued or outstanding		
Common stock, \$.01 par value:		
Authorized 60,000,000 shares; issued 29,414,817 in 2006 and 29,368,519 shares in 2005	<b>293</b>	<b>293</b>

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Capital in excess of par value	<b>521,345</b>	516,510
Retained earnings	<b>164,533</b>	6,811
Treasury stock (61,541 shares in 2006 and 61,235 shares in 2005, at cost)	<b>(2,239)</b>	(2,226)
Accumulated other comprehensive income	<b>21,288</b>	15,145
<b>Total stockholders equity</b>	<b>705,220</b>	536,533
<b>Total liabilities and stockholders equity</b>	<b>\$ 1,477,617</b>	<b>\$ 1,220,273</b>

*See accompanying notes to unaudited condensed consolidated financial statements.*

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**OM Group, Inc. and Subsidiaries**  
**Unaudited Condensed Statements of Consolidated Income**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	<b>2006</b>	2005	<b>2006</b>	2005
<i>(In thousands, except per share data)</i>				
<b>Net sales</b>	<b>\$ 375,772</b>	\$ 306,586	<b>\$ 1,000,545</b>	\$ 973,227
<b>Cost of products sold</b>	<b>230,455</b>	274,442	<b>710,101</b>	844,659
<b>Gross profit</b>	<b>145,317</b>	32,144	<b>290,444</b>	128,568
<b>Selling, general and administrative expenses</b>	<b>27,691</b>	20,562	<b>85,132</b>	76,301
<b>Income from operations</b>	<b>117,626</b>	11,582	<b>205,312</b>	52,267
<b>Other income (expense):</b>				
Interest expense	<b>(9,774)</b>	(10,159)	<b>(29,506)</b>	(30,411)
Foreign exchange gain (loss)	<b>997</b>	545	<b>2,574</b>	(2,267)
Gain on sale of investments in equity securities			<b>12,223</b>	2,359
Other income, net	<b>3,599</b>	1,246	<b>7,643</b>	4,740
	<b>(5,178)</b>	(8,368)	<b>(7,066)</b>	(25,579)
<b>Income from continuing operations before income taxes, minority interest and cumulative effect of change in accounting principle</b>	<b>112,448</b>	3,214	<b>198,246</b>	26,688
Income tax expense	<b>(22,845)</b>	(1,190)	<b>(36,333)</b>	(6,981)
Minority interest share of (income) loss	<b>(2,838)</b>	1,204	<b>(3,474)</b>	5,775
<b>Income from continuing operations before cumulative effect of change in accounting principle</b>	<b>86,765</b>	3,228	<b>158,439</b>	25,482
<b>Discontinued operations:</b>				
Income from discontinued operations, net of tax	<b>1,243</b>	139	<b>570</b>	1,764
<b>Income before cumulative effect of change in accounting principle</b>	<b>88,008</b>	3,367	<b>159,009</b>	27,246
Cumulative effect of change in accounting principle			<b>287</b>	
<b>Net income</b>	<b>\$ 88,008</b>	\$ 3,367	<b>\$ 159,296</b>	\$ 27,246
<b>Net income per common share basic:</b>				
Continuing operations	<b>\$ 2.96</b>	\$ 0.11	<b>\$ 5.40</b>	\$ 0.89
Discontinued operations	<b>0.04</b>	0.01	<b>0.02</b>	0.06
Cumulative effect of change in accounting principle			<b>0.01</b>	

<b>Net income</b>	\$	<b>3.00</b>	\$	0.12	\$	<b>5.43</b>	\$	0.95
<b>Net income per common share assuming dilution:</b>								
Continuing operations	\$	<b>2.93</b>	\$	0.11	\$	<b>5.37</b>	\$	0.89
Discontinued operations		<b>0.04</b>		0.01		<b>0.02</b>		0.06
Cumulative effect of change in accounting principle						<b>0.01</b>		
<b>Net income</b>	\$	<b>2.97</b>	\$	0.12	\$	<b>5.40</b>	\$	0.95
<b>Weighted average shares outstanding</b>								
<b>Basic</b>		<b>29,336</b>		28,591		<b>29,322</b>		28,530
<b>Assuming dilution</b>		<b>29,635</b>		28,615		<b>29,486</b>		28,593

*See accompanying notes to unaudited condensed consolidated financial statements.*

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**OM Group, Inc. and Subsidiaries**  
**Unaudited Condensed Statements of Consolidated Cash Flows**

	Nine Months Ended September 30, 2005 Revised	
<i>(In thousands)</i>	<b>2006</b>	-
		See Note 1
<b>Operating activities</b>		
Net income	\$ 159,296	\$ 27,246
Adjustments to reconcile net income to net cash provided by operating activities:		
Income from discontinued operations	(570)	(1,764)
Income from cumulative effect of change in accounting principle	(287)	
Depreciation and amortization	36,937	37,036
Foreign exchange (gain) loss	(2,574)	2,267
Payment for termination of swap agreement	(2,877)	
Gain on sale of investments in equity securities	(12,223)	(2,359)
Gain on collection of notes receivable previously reserved		(2,500)
Provision for receivables from joint venture partner	1,000	
Minority interest share of income (loss)	3,474	(5,775)
Equity income from investment	(2,404)	(3,876)
Other non-cash items	2,248	(81)
Changes in operating assets and liabilities		
Accounts receivable	(52,446)	(7,507)
Inventories	(42,634)	107,182
Advances to suppliers	(10,258)	22,516
Accounts payable	61,144	(42,138)
Shareholder litigation accrual		(74,000)
Other, net	8,960	(935)
<b>Net cash provided by operating activities</b>	<b>146,786</b>	<b>55,312</b>
<b>Investing activities</b>		
Expenditures for property, plant and equipment	(21,443)	(18,489)
Proceeds from sale of investments in equity securities	12,223	4,534
Gain on collection of notes receivable previously reserved		2,500
Proceeds from MPI note receivable		3,035
Loans to non-consolidated joint ventures	(7,170)	
Acquisition of business, net of cash acquired	(5,417)	
<b>Net cash used for investing activities</b>	<b>(21,807)</b>	<b>(8,420)</b>
<b>Financing activities</b>		
Payments of long-term debt	(17,250)	(4,313)
Payments of revolving line of credit		(49,872)
Proceeds from revolving line of credit		49,872
Proceeds from exercise of stock options	897	117

<b>Net cash used for financing activities</b>	<b>(16,353)</b>	<b>(4,196)</b>
Effect of exchange rate changes on cash	<b>3,287</b>	<b>(4,432)</b>
<b>Cash and cash equivalents</b>		
Increase from continuing operations	<b>111,913</b>	38,264
Discontinued operations net cash used for operating activities	<b>(1,740)</b>	(5,175)
Balance at the beginning of the period	<b>114,618</b>	26,779
<b>Balance at the end of the period</b>	<b>\$ 224,791</b>	<b>\$ 59,868</b>

*See accompanying notes to unaudited condensed consolidated financial statements*

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**OM Group, Inc. and Subsidiaries**  
**Unaudited Condensed Statements of Consolidated Stockholders Equity**

	Nine Months Ended September 30,	
<i>(In thousands)</i>	<b>2006</b>	2005
<b>Common Stock Shares Outstanding, net of Treasury Shares)</b>		
Beginning balance	<b>29,307</b>	28,480
Shares issued under share-based compensation plans	<b>46</b>	40
Shares issued for settlement of shareholder litigation		407
	<b>29,353</b>	28,927
<b>Common Stock Dollars</b>		
Beginning balance	<b>\$ 293</b>	\$ 285
Shares issued under share-based compensation plans		4
Shares issued for settlement of shareholder litigation		
	<b>293</b>	289
<b>Capital in Excess of Par Value</b>		
Beginning balance	<b>516,510</b>	498,250
Shares issued under share-based compensation plans	<b>897</b>	846
Settlement of shareholder litigation		8,495
Share-based compensation	<b>3,938</b>	1,909
	<b>521,345</b>	509,500
<b>Retained Earnings (Deficit)</b>		
Beginning balance, as originally reported	<b>6,811</b>	(32,080)
Adoption of EITF No. 04-6	<b>(1,574)</b>	
Beginning balance, as adjusted for the adoption of EITF 04-6	<b>5,237</b>	(32,080)
Net income	<b>159,296</b>	27,246
	<b>164,533</b>	(4,834)
<b>Treasury Stock</b>		
Beginning balance	<b>(2,226)</b>	(710)
Reacquired shares	<b>(13)</b>	(1,516)
	<b>(2,239)</b>	(2,226)
<b>Accumulated Other Comprehensive Income</b>		
Beginning balance	<b>15,145</b>	21,287
Foreign currency translation	<b>4,062</b>	(3,206)
Reclassification of hedging activities into earnings	<b>(954)</b>	(3,475)
Unrealized gain (loss) on cash flow hedges, net of tax expense (benefit) of \$(3,541) in 2006 and \$286 in 2005	<b>7,780</b>	(813)

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Reclassification of realized gain on available-for-sale securities into earnings	(4,745)	(930)
	<b>21,288</b>	12,863
<b>Total Stockholders Equity</b>	<b>\$ 705,220</b>	<b>\$ 515,592</b>

*See accompanying notes to unaudited condensed consolidated financial statements*

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subject to an overall annual maximum of 2% of common stock outstanding. This plan also limits awards to a single individual to 200,000 shares in any year. All options granted under both plans have 10-year terms. Options have an exercise







In June 2005, the Company granted 166,194 shares of restricted stock to its CEO in connection with his hiring. The restricted shares vest on May 31, 2008 subject to the CEO remaining employed by the Company on that date. During the second quarter of 2006, the



**SFAS No. 155:** In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Instruments, which is an amendment of SFAS No. 133 and 140 and allows financial instruments that have embedded derivatives to be accounted for as a whole (eliminating the need to bifurcate the derivative from its host) if the holder elects to account for the whole instrument on a fair value basis. SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. Companies must apply the standard prospectively. The adoption of SFAS No. 155 is not expected to have a material impact on the Company's results of operations or financial position.



misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB No. 108 is effective for companies with fiscal years ending on or after November 15, 2006. The adoption of SAB No. 108 is not expected to have a material impact on the Company's results of operations or financial position.





retirement plan ( SERP ) that was executed as of January 1, 2004 for the former Chief Executive Officer and other unfunded postretirement benefit plans, primarily



share assuming dilution



proceedings involving environmental matters. A number of factors affect the cost of environmental remediation, including the determination of the extent of contamination, the length of time the remediation may require, the complexity of environmental regulations, and the continuing improvements in remediation



sale/purchase nickel position. The underlying contracts for these financial instruments do not qualify as cash flow hedges under SFAS No. No. 133, and therefore they are marked-to-market with the related gains or losses recognized immediately in the unaudited condensed statements of consolidated income as a component of cost of products sold. The amounts recorded in the unaudited condensed statements of consolidated income for metals financial instruments are gains of \$10.9 million and \$26.5 million in the three and nine months ended September 30, 2006, respectively. The amounts recorded in the unaudited condensed statements of consolidated income for metals financial instruments are losses of \$2.1 million and \$0.2 million in the three and nine months ended September 30, 2005.



































Minority interest share of (income) loss relates to the Company's smelter joint venture in the DRC. The losses in 2005 were attributable to the scheduled extended maintenance shutdown of the smelter which resulted in decreased production and delayed shipments in the third quarter of 2005. The income in the third quarter of 2006 was the result of increased production and higher metal prices.





increased employee incentive compensation expense related to higher anticipated payouts under compensation programs and an additional \$1.0 million reserve provided in the second quarter of 2006 against the note receivable from our joint venture partner in the DRC. In addition, the first nine months of 2005 included income of \$2.5 million related to the collection of a note receivable that had been fully reserved in 2002 and \$1.9 million of income related to the mark-to-market adjustment for 380,000 shares of common stock that were issued in the fourth quarter of 2005 in connection with the shareholder derivative litigation.





Cash used in investing activities increased \$13.4 million in the first nine months of 2006 compared with the first nine months of 2005 due to the \$5.4 million payment for the Plaschem acquisition, two loans totaling \$5.1 million to MPI Nickel, a \$2.1 million loan to Talvivaara and a \$3.0 million increase in expenditures for property, plant and equipments in the first nine months of 2006 compared with the first nine months of 2005. These cash outflows were partially offset by a \$7.7 million increase in proceeds from the sale





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partially offset by \$1.8 million of debt acquired in the Plaschem acquisition. Total debt obligations decreased from \$417.3 million as of December 31, 2005 to \$401.7 million as of September 30, 2006.



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**PART II OTHER INFORMATION**

**Item 1A. Risk Factors**

There have been no material changes from the risk factors previously disclosed in the company's Annual Report on Form 10-K for the year ended December 31, 2005.

**ITEM 6. EXHIBITS**

Exhibits are as follow:

- 31.1 Certification by Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification by Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification by Chief Executive Officer and Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act (18 U.S.C. Section 1350)

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**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OM GROUP, INC.

Dated November 3, 2006

By:  
/s/ Kenneth Haber  
Kenneth Haber  
Chief Financial Officer  
(Principal Financial and Accounting Officer  
and  
Duly Authorized Officer)