AQUA AMERICA INC Form 10-Q August 06, 2009

#### **Table of Contents**

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON DC 20549 FORM 10-O

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934.** 

For the quarterly period ended June 30, 2009

O	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
	EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

### Commission File Number 1-6659 AQUA AMERICA, INC.

(Exact name of registrant as specified in its charter)

Pennsylvania 23-1702594

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

762 W. Lancaster Avenue, Bryn Mawr, Pennsylvania 19010-3489

(Address of principal executive offices) (Zip Code)

(610) 527-8000

(Registrant s telephone number, including area code) (Former Name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12(b)-2 of the Exchange Act.:

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Smaller reporting company o

(do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of July 21, 2009. 135,917,740.

### AQUA AMERICA, INC. AND SUBSIDIARIES $\underline{\text{TABLE OF CONTENTS}}$

	Page
Part I Financial Information	
Item 1. Financial Statements:	
Consolidated Balance Sheets (unaudited) June 30, 2009 and December 31, 2008	2
Consolidated Statements of Income and Comprehensive Income (unaudited)  Six Months Ended June 30, 2009 and 2008	3
Consolidated Statements of Income and Comprehensive Income (unaudited)  Three Months Ended June 30, 2009 and 2008	4
Consolidated Statements of Capitalization (unaudited)  June 30, 2009 and December 31, 2008	5
Consolidated Statement of Equity (unaudited) Six Months Ended June 30, 2009	6
Consolidated Statements of Cash Flow (unaudited) Six Months Ended June 30, 2009 and 2008	7
Notes to Consolidated Financial Statements (unaudited)	8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	20
Item 3. Quantitative and Qualitative Disclosures About Market Risk	25
Item 4. Controls and Procedures	25
Part II Other Information	
Item 1. Legal Proceedings	25
Item 1A. Risk Factors	27
Item 4. Submission of Matters to a Vote of Security Holders	28
Item 6. Exhibits	29
<u>Signatures</u>	30
Exhibit Index	31

Exhibit 4.38 Exhibit 10.52 Exhibit 31.1 Exhibit 31.2 Exhibit 32.1 Exhibit 32.2

1

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES

Part 1 Financial Information Item 1. Financial Statements

## CONSOLIDATED BALANCE SHEETS (In thousands of dollars, except per share amounts) (UNAUDITED)

	June 30, 2009	De	ecember 31, 2008
Assets			
Property, plant and equipment, at cost Less: accumulated depreciation	\$ 3,954,317 893,836	\$	3,848,419 851,036
Net property, plant and equipment	3,060,481		2,997,383
Current assets:			
Cash and cash equivalents	13,822		14,944
Accounts receivable and unbilled revenues, net	84,851		84,523
Inventory, materials and supplies	9,723		9,822
Prepayments and other current assets	14,134		11,752
Total current assets	122,530		121,041
Regulatory assets	230,786		234,980
Deferred charges and other assets, net	51,106		50,603
Funds restricted for construction activity	24,519		52,931
Goodwill	40,842		41,007
	\$ 3,530,264	\$	3,497,945
Liabilities and Stockholders Equity			
Aqua America stockholders equity:			
Common stock at \$.50 par value, authorized 300,000,000 shares, issued			
136,596,294 and 136,053,467 in 2009 and 2008	\$ 68,297	\$	68,026
Capital in excess of par value	632,140		623,407
Retained earnings	387,406		379,778
Treasury stock, 679,843 and 683,958 shares in 2009 and 2008	(12,662)		(12,751)
Accumulated other comprehensive income	260		(14)
Total Aqua America stockholders equity	1,075,441		1,058,446
Noncontrolling interest	2,282		2,181
Total equity	1,077,723		1,060,627

Edgar Filing: AQUA AMERICA INC - Form 10-Q

Long-term debt, excluding current portion Commitments and contingencies	1,227,744	1,248,104
Current liabilities:		
Current portion of long-term debt	27,659	7,297
Loans payable	97,078	80,589
Accounts payable	29,521	50,044
Accrued interest	19,533	16,070
Accrued taxes	11,740	15,362
Other accrued liabilities	20,241	23,809
Total current liabilities	205,772	193,171
Deferred credits and other liabilities:		
Deferred income taxes and investment tax credits	375,907	355,166
Customers advances for construction	77,998	72,955
Regulatory liabilities	27,058	27,894
Other	118,745	120,333
Total deferred credits and other liabilities	599,708	576,348
Contributions in aid of construction	419,317	419,695
	\$ 3,530,264	\$ 3,497,945

See notes to consolidated financial statements beginning on page 8 of this report.

#### **Table of Contents**

# AQUA AMERICA, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (In thousands, except per share amounts) (UNAUDITED)

	Six Months Ended June 30,			nded
		2009		2008
Operating revenues	\$3	321,820	\$ 2	290,034
Costs and expenses:				
Operations and maintenance	1	35,538		129,450
Depreciation		51,359		42,100
Amortization The season than in some tones		5,819		2,185
Taxes other than income taxes		23,474		22,954
	2	216,190		196,689
Operating income	1	05,630		93,345
Other expense (income):				
Interest expense, net		33,437		34,193
Allowance for funds used during construction		(1,193)		(2,056)
Gain on sale of other assets		(213)		(553)
Income before income taxes		73,599		61,761
Provision for income taxes		29,375		24,888
Net income attributable to common shareholders	\$	44,224	\$	36,873
Net income attributable to common shareholders  Other common bareive income not of toy.	\$	44,224	\$	36,873
Other comprehensive income, net of tax: Unrealized holding gain on investments		269		189
Reclassification adjustment for losses reported in net income		5		10)
Comprehensive income	\$	44,498	\$	37,062
Net income per common share:				
Basic	\$	0.33	\$	0.28
Diluted	\$	0.33	\$	0.28
			•	
Average common shares outstanding during the period:				
Basic	1	35,519		133,549

Diluted 135,880 133,988

Cash dividends declared per common share

5 0.270 \$ 0.250

See notes to consolidated financial statements beginning on page 8 of this report.

3

#### **Table of Contents**

# AQUA AMERICA, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (In thousands, except per share amounts) (UNAUDITED)

	Three Months Ended June 30,			Ended
		2009		2008
Operating revenues	\$ 1	167,333	\$	150,751
Costs and expenses:				
Operations and maintenance		68,549		65,146
Depreciation		24,972		20,619
Amortization		3,064		1,012
Taxes other than income taxes		11,884		10,845
	1	108,469		97,622
Operating income		58,864		53,129
Other expense (income):				
Interest expense, net		16,809		17,063
Allowance for funds used during construction		(568)		(1,100)
Gain on sale of other assets		(80)		(553)
Income before income taxes		42,703		37,719
Provision for income taxes		16,850		15,167
Tovision for meonic taxes		10,030		13,107
Net income attributable to common shareholders	\$	25,853	\$	22,552
Net income attributable to common shareholders	\$	25,853	\$	22,552
Other comprehensive income, net of tax:	Ψ	25,055	Ψ	22,332
Unrealized holding gain on investments		232		189
Reclassification adjustment for losses reported in net income		5		
Comprehensive income	\$	26,090	\$	22,741
Net income per common share:				
Basic	\$	0.19	\$	0.17
Diluted	\$	0.19	\$	0.17
Average common shares outstanding during the period:	1	125 621		122 692
Basic		135,631		133,683

Diluted 135,939 134,060

Cash dividends declared per common share

6 0.135 \$ 0.125

See notes to consolidated financial statements beginning on page 8 of this report.

4

#### **Table of Contents**

# AQUA AMERICA, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CAPITALIZATION (In thousands of dollars, except per share amounts) (UNAUDITED)

		June 30, 2009	December 31, 2008
Aqua America stockholders equity: Common stock, \$.50 par value Capital in excess of par value Retained earnings Treasury stock		\$ 68,297 632,140 387,406 (12,662)	\$ 68,026 623,407 379,778 (12,751)
Accumulated other comprehensive income		260	(14)
Total Aqua America stockholders equity		1,075,441	1,058,446
Noncontrolling interest		2,282	2,181
Total equity		1,077,723	1,060,627
Long-term debt: Long-term debt of subsidiaries (substantially secu	ared by utility plant):		
Interest Rate Range 0.00% to 0.99% 1.00% to 1.99%	Maturity Date Range 2012 to 2034 2009 to 2035	6,940 21,533	3,606 22,076
2.00% to 2.99% 3.00% to 3.99% 4.00% to 4.99%	2019 to 2027 2010 to 2025 2020 to 2041	13,366 29,168 196,034	13,683 30,437 196,150
5.00% to 5.99% 6.00% to 6.99% 7.00% to 7.99%	2011 to 2043 2011 to 2036 2012 to 2025	318,936 121,562 31,749	318,913 121,552 32,245
8.00% to 8.99% 9.00% to 9.99% 10.00% to 10.99%	2021 to 2025 2010 to 2026 2018	34,677 70,806 6,000	34,806 71,301 6,000
		850,771	850,769
Notes payable to bank under revolving credit agree Unsecured notes payable:	eement, variable rate, due May 2012	62,50	0 62,500
Notes of 4.87%, due 2010 through 2023 Notes ranging from 5.00% to 5.99%, due 2013 the	rough 2037	135,00 207,13	· · · · · · · · · · · · · · · · · · ·
Current portion of long-term debt		1,255,40 27,65	
Long-term debt, excluding current portion		1,227,74	4 1,248,104

Total capitalization \$2,305,467 \$2,308,731

See notes to consolidated financial statements beginning on page 8 of this report.

5

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY (In thousands of dollars) (UNAUDITED)

		Conital in			Accumulated Other	1		
	C	Capital in Excess of	Datainad	Т с с с с с		Mon		_
	Common	Par Value	Retained	Stock	Comprehensiv		_	3 Total
Balance at December 31,	Stock	Par value	Earnings	Stock	Income	1	nterest	Total
2008 Net income Unrealized holding gain	\$ 68,026	\$ 623,407	\$ 379,778 44,224	\$ (12,751)	\$ (14)	\$	2,181 101	\$ 1,060,627 44,325
on investments, net of income tax of \$146					269			269
Reclassification					209			209
adjustment for losses reported in net income,								
net of income tax of \$2					5			5
Dividends paid			(36,596)					(36,596)
Sale of stock (353,542								
shares)	167	5,340		389				5,896
Repurchase of stock								
(14,935 shares)				(300)				(300)
Equity compensation plan								
(59,500 shares)	30	(30)						
Exercise of stock options	7.4	1 466						1.540
(148,835 shares)	74	1,466						1,540
Stock-based compensation		1,903						1,903
Employee stock plan tax benefits		54						54
Balance at June 30, 2009	\$ 68,297	\$ 632,140	\$ 387,406	\$ (12,662)	\$ 260	\$	2,282	\$ 1,077,723

See notes to consolidated financial statements beginning on page 8 of this report.

6

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands of dollars) (UNAUDITED)

	Six Mont June	
	2009	2008
Cash flows from operating activities:  Net income attributable to common shareholders	\$ 44,224	\$ 36,873
Adjustments to reconcile net income attributable to common shareholders to net cash flows from operating activities:		
Depreciation and amortization	57,178	44,285
Deferred income taxes	18,218	20,180
Provision for doubtful accounts	3,116	3,372
Stock-based compensation	1,830	2,029
Gain on sale of utility system	(1,009)	2,023
Gain on sale of other assets	(213)	(553)
Net increase in receivables, inventory and prepayments	(3,758)	(6,000)
Net decrease in payables, accrued interest, accrued taxes and other accrued liabilities	(12,116)	(20,099)
Other	(921)	(2,098)
Net cash flows from operating activities	106,549	77,989
Cash flows from investing activities:		
Property, plant and equipment additions, including allowance for funds used during		
construction of \$1,193 and \$2,056	(117,134)	(110,523)
Acquisitions of utility systems and other, net	(1,170)	(1,600)
Proceeds from the sale of utility system and other assets	1,937	17,060
Additions to funds restricted for construction activity	(4,901)	(951)
Release of funds previously restricted for construction activity	33,299	15,004
Other	(768)	73
Net cash flows used in investing activities	(88,737)	(80,937)
Cash flows from financing activities:		
Customers advances and contributions in aid of construction	2,524	3,866
Repayments of customers advances	(1,306)	(1,589)
Net proceeds of short-term debt	16,489	22,807
Proceeds from long-term debt	3,705	15,442
Repayments of long-term debt	(3,650)	(35,113)
Change in cash overdraft position	(7,328)	(8,714)
Proceeds from exercised stock options	1,540	1,436
Stock-based compensation windfall tax benefits	92	103
Proceeds from issuing common stock	5,896	27,637
Repurchase of common stock	(300)	(295)
Dividends paid on common stock	(36,596)	(33,383)
Proceeds from net cash settlements of forward equity sale agreement		11,011

Net cash flows from (used in) financing activities	(18,934)	3,208
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period	(1,122) 14,944	260 14,540
Cash and cash equivalents at end of period	\$ 13,822	\$ 14,800

See notes to consolidated financial statements beginning on page 8 of this report.

7

#### **Table of Contents**

### AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 1 Basis of Presentation

The accompanying consolidated balance sheets and statements of capitalization of Agua America. Inc. and subsidiaries (the Company ) at June 30, 2009, the consolidated statements of income and comprehensive income for the six months and three months ended June 30, 2009 and 2008, the consolidated statements of cash flow for the six months ended June 30, 2009 and 2008, and the consolidated statement of equity for the six months ended June 30, 2009, are unaudited, but reflect all adjustments, consisting of only normal recurring accruals, which are, in the opinion of management, necessary to present fairly the consolidated financial position, the consolidated changes in equity, the consolidated results of operations, and the consolidated cash flow for the periods presented. Because they cover interim periods, the statements and related notes to the financial statements do not include all disclosures and notes normally provided in annual financial statements and, therefore, should be read in conjunction with the Company s Annual Report on Form 10-K for the year ended December 31, 2008 and the Quarterly Report on Form 10-Q for the quarter ended March 31, 2009. The results of operations for interim periods may not be indicative of the results that may be expected for the entire year. Effective January 1, 2009, we adopted Statement of Financial Accounting Standards (SFAS) No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51, which was retrospectively applied, and requires a noncontrolling interest to be separately presented as a component of stockholders equity on the Consolidated Balance Sheet and Statement of Equity. In connection with the preparation of the consolidated financial statements and in accordance with the recently issued SFAS No. 165.

Subsequent Events, the Company evaluated subsequent events after the balance sheet date of June 30, 2009 through to the time the financial statements were filed with the Securities and Exchange Commission on August 6, 2009. See Note 12, *Recent Accounting Pronouncements*, for further information regarding the adoption of SFAS No. 160 and SFAS No. 165. Certain prior period amounts have been reclassified to conform to the current period presentation. Note 2 Goodwill

The following table summarizes the changes in the Company s goodwill, by business segment:

	Regulated Segment O	Other C	onsolidated
Balance at December 31, 2008 Reclassifications to utility plant acquisition adjustment Other	\$ 36,887 \$ 4 (1,353) 1,188	4,120 \$	41,007 (1,353) 1,188
Balance at June 30, 2009	\$ 36,722 \$ 4	4,120 \$	40,842

8

#### **Table of Contents**

#### AOUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 3 Dispositions

The City of Fort Wayne, Indiana (the City ) has authorized the acquisition by eminent domain of the northern portion of the utility system of one of the Company s operating subsidiaries that the Company acquired in connection with the AquaSource acquisition in 2003. The Company challenged whether the City was following the correct legal procedures in connection with the City s condemnation, but the Indiana Supreme Court, in an opinion issued in June 2007, supported the City s position. In October 2007, the City s Board of Public Works approved proceeding with its process to condemn the northern portion of the Company s utility system at a preliminary price based on the City s valuation. The Company has filed an appeal with a local circuit court challenging the Board of Public Works valuation on several bases. In November 2007, the City Council authorized the taking of the northern portion of the Company s system and the payment of \$16,911 based on the City s valuation of this portion of the system. In January 2008, the Company reached a settlement with the City to transition the northern portion of the system in February 2008 upon receipt of the City s initial valuation payment of \$16,911. The settlement agreement specifically states that the final valuation of the northern portion of the Company s system will be determined through a continuation of the legal proceedings that were filed challenging the City s valuation. On February 12, 2008, the Company turned over the northern portion of the system to the City upon receipt of the initial valuation payment. The Indiana Utility Regulatory Commission also reviewed and acknowledged the transfer of the Certificate of Territorial Authority for the northern portion of the system to the City. The proceeds received by the Company are in excess of the book value of the assets relinquished. No gain has been recognized due to the contingency over the final valuation of the assets. On March 16, 2009, oral argument was held on certain procedural aspects with respect to the valuation evidence that may be presented and whether the Company is entitled to a jury trial. The Company expects a ruling from the judge in the second half of 2009. Depending upon the outcome of the legal proceeding in the circuit court the Company may be required to refund a portion of the initial valuation payment, or may receive additional proceeds. The northern portion of the system relinquished represents approximately 0.5% of the Company s total assets. In June 2009, the Company sold a water and wastewater utility system in Texas for net proceeds of \$1,601. The sale resulted in the recognition of a gain on the sale of these assets, net of expenses, of \$1,009. The gain is reported in the

consolidated statement of income as a reduction to operations and maintenance expense.

9

#### **Table of Contents**

### AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 4 Long-term Debt and Loans Payable

In July 2009, the Company s Pennsylvania operating subsidiary Aqua Pennsylvania, Inc. issued \$58,000 of tax-exempt bonds, secured by a supplement to its first mortgage indenture, which are due in 2039 with an interest rate of 5.23%. The proceeds are restricted to funding certain capital projects during the period 2009 through 2012.

#### Note 5 Fair Value of Financial Instruments

The carrying amount of current assets and liabilities that are considered financial instruments approximates their fair value as of the dates presented. The carrying amount and estimated fair value of the Company s long-term debt are as follows:

	June 30,	December 31,
	2009	2008
Carrying Amount	\$ 1,255,403	\$ 1,255,401
Estimated Fair Value	1,172,288	1,191,877

The fair value of long-term debt has been determined by discounting the future cash flows using current market interest rates for similar financial instruments of the same duration. The Company s customers advances for construction and related tax deposits have a carrying value of \$77,988 as of June 30, 2009, and \$72,955 as of December 31, 2008. Their relative fair values cannot be accurately estimated because future refund payments depend on several variables, including new customer connections, customer consumption levels, and future rate increases. Portions of these non-interest bearing instruments are payable annually through 2024 and amounts not paid by the contract expiration dates become non-refundable. The fair value of these amounts would, however, be less than their carrying value due to the non-interest bearing feature.

10

#### **Table of Contents**

## AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 6 Net Income per Common Share

Basic net income per common share is based on the weighted average number of common shares outstanding. Diluted net income per common share is based on the weighted average number of common shares outstanding and potentially dilutive shares. The dilutive effect of employee stock options is included in the computation of diluted net income per common share. The dilutive effect of stock options is calculated using the treasury stock method and expected proceeds upon exercise of the stock options. The following table summarizes the shares, in thousands, used in computing basic and diluted net income per common share:

	Six Months Ended June 30,		Three Months Ended June 30,	
	2009	2008	2009	2008
Average common shares outstanding during the				
period for basic computation	135,519	133,549	135,631	133,683
Dilutive effect of employee stock options	361	449	308	377
Average common shares outstanding during the				
period for diluted computation	135,880	133,998	135,939	134,060

For the six and three months ended June 30, 2009, employee stock options to purchase 2,144,059 and 2,720,294 shares of common stock, respectively, were excluded from the calculations of diluted net income per share as the calculated proceeds from the options exercise were greater than the average market price of the Company s common stock during these periods. For the six and three months ended June 30, 2008, employee stock options to purchase 1,650,796 and 2,245,247 shares of common stock, respectively, were excluded from the calculations of diluted net income per share as the calculated proceeds from the options exercise were greater than the average market price of the Company s common stock during these periods.

#### Note 7 Stock-based Compensation

Under the Company s 2009 Omnibus Equity Compensation Plan (the 2009 Plan ), as approved by the shareholders to replace the 2004 Equity Compensation Plan (the 2004 Plan ), stock options, stock units, stock awards, stock appreciation rights, dividend equivalents, and other stock-based awards may be granted to employees, non-employee directors, and consultants and advisors. The 2009 Plan authorizes 5,000,000 shares for issuance under the plan. A maximum of 50% of the shares available for issuance under the 2009 Plan may be issued as restricted stock and the maximum number of shares that may be subject to grants under the plans to any one individual in any one year is 200,000. Awards under the 2009 Plan are made by a committee of the Board of Directors. At June 30, 2009, 4,986,000 shares underlying stock option and restricted stock awards were still available for grant under the 2009 Plan. No further grants may be made under the 2004 plan.

11

#### **Table of Contents**

### AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(In thousands of dollars, except per share amounts)
(UNAUDITED)

Stock Options During the six months ended June 30, 2009 and 2008, the Company recognized compensation cost associated with stock options as a component of operations and maintenance expense of \$1,201 and \$1,500, respectively. During the three months ended June 30, 2009 and 2008, the Company recognized compensation cost associated with stock options as a component of operations and maintenance expense of \$658 and \$712, respectively. For the six months ended June 30, 2009 and 2008, the Company recognized income tax benefits associated with stock options in its income statement of \$235 and \$151, respectively. For the three months ended June 30, 2009 and 2008, the Company recognized income tax benefits associated with stock options in its income statement of \$134 and \$72, respectively. In addition, the Company capitalized compensation costs associated with stock options within property, plant and equipment of \$73 and \$212 during the six months ended June 30, 2009 and 2008, and \$0 and \$117 during three months ended June 30, 2009 and 2008, respectively.

The fair value of options was estimated at the grant date using the Black-Scholes option-pricing model. The per share weighted-average fair value at the date of grant for stock options granted during the six months ended June 30, 2009 and 2008 was \$4.37 and \$4.12 per option, respectively. There were no stock options granted during the three months ended June 30, 2009 and 2008. The following assumptions were used in the application of this valuation model:

	2009	2008
Expected term (years)	5.3	5.2
Risk-free interest rate	2.2%	3.0%
Expected volatility	31.3%	23.7%
Dividend yield	2.98%	2.24%

Historical information was the principal basis for the selection of the expected term and dividend yield. The expected volatility is based on a weighted-average combination of historical and implied volatilities over a time period that approximates the expected term of the option. The risk-free interest rate was selected based upon the U.S. Treasury yield curve in effect at the time of grant for the expected term of the option.

12

#### **Table of Contents**

## AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

The following table summarizes stock option transactions for the six months ended June 30, 2009:

	Shares	A E	eighted verage xercise Price	Weighted Average Remaining Life (years)	Ir	gregate atrinsic Value
Options: Outstanding at beginning of period	3,543,573	\$	18.83			
Granted	586,950	φ	19.12			
Forfeited	(17,864)		20.81			
Expired	(25,920)		23.31			
Exercised	(148,835)		10.35			
Outstanding at end of period	3,937,904	\$	19.15	6.4	\$	5,603
Exercisable at end of period	2,805,097	\$	18.77	5.3	\$	5,603

**Restricted Stock** During the six months ended June 30, 2009 and 2008, the Company recorded stock-based compensation related to restricted stock awards as a component of operations and maintenance expense in the amounts of \$629 and \$529, respectively. During the three months ended June 30, 2009 and 2008, the Company recorded stock-based compensation related to restricted stock awards as a component of operations and maintenance expense in the amounts of \$443 and \$339, respectively. The following table summarizes nonvested restricted stock transactions for the six months ended June 30, 2009:

	Number of Shares	A	eighted verage r Value
Nonvested shares at beginning of period Granted Vested Forfeited	74,251 59,500 (41,333)	\$	21.88 18.58 21.46
Nonvested shares at end of period	92,418	\$	19.94

13

#### **Table of Contents**

### AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 8 Pension Plans and Other Postretirement Benefits

The Company maintains qualified defined benefit pension plans, nonqualified pension plans and other postretirement benefit plans for certain of its employees. The net periodic benefit cost is based on estimated values and an extensive use of assumptions about the discount rate, expected return on plan assets, the rate of future compensation increases received by the Company s employees, mortality, turnover, and medical costs. The following tables provide the components of net periodic benefit costs:

		Pension	Benefits	
	Six Mont	hs Ended	Three Mor	ths Ended
	June	30,	June	230,
	2009	2008	2009	2008
Service cost	\$ 2,174	\$ 2,306	\$ 1,050	\$ 1,153
Interest cost	6,263	6,098	3,150	3,049
Expected return on plan assets	(4,658)	(5,996)	(2,341)	(2,998)
Amortization of transition asset	(91)	(104)	(45)	(52)
Amortization of prior service cost	76	132	41	66
Amortization of actuarial loss	2,576	128	1,374	64
Capitalized costs	(1,320)	(1,287)	(649)	(667)
Settlement charge	641		641	
Net periodic benefit cost	\$ 5,661	\$ 1,277	\$ 3,221	\$ 615

		O	ther	
	Postretirement Benefits			
	Six Mont	hs Ended	Three Mon	ths Ended
	June	30,	June	30,
	2009	2008	2009	2008
Service cost	\$ 541	\$ 542	\$ 262	\$ 271
Interest cost	1,144	1,088	571	544
Expected return on plan assets	(845)	(896)	(423)	(448)
Amortization of transition obligation	52	52	26	26
Amortization of prior service cost	(140)	(140)	(70)	(70)
Amortization of actuarial loss	294	116	159	58
Amortization of regulatory asset	68	69	30	31
Capitalized costs	(180)	(255)	(88)	(132)
Net periodic benefit cost	\$ 934	\$ 576	\$ 467	\$ 280

The Company made cash contributions of \$9,030 to its defined benefit pension plans during the first six months of 2009 and intends to make cash contributions of \$7,869 to the plans during the remainder of 2009. In addition, the Company expects to make cash contributions of \$1,684 for the funding of its other postretirement benefit plans during the remainder of 2009.

14

#### **Table of Contents**

## AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 9 Water and Wastewater Rates

During the first six months of 2009, certain of the Company s operating divisions in New York, Indiana, Ohio, North Carolina and Florida were granted base rate increases designed to increase total operating revenues on an annual basis by approximately \$15,980.

On September 23, 2008, the Texas Commission on Environmental Quality ( TCEQ ) issued its final ruling with a unanimous decision approving the rate application that was filed in 2004 by the Company s operating subsidiaries in Texas to increase rates, on an annualized basis, by \$11,920 over a multi-year period beginning in 2004. The application sought to increase annual revenues in phases and was accompanied by a plan to defer and amortize a portion of the Company s depreciation, operating and other tax expense over a similar multi-year period, such that the impact on operating income approximated the requested amount during the first years that the new rates were in effect. The Company commenced billing for the requested rates and implemented the deferral plan in 2004. As a result of the final order, the regulatory asset for the deferred operating costs and rate case expenses was set at \$13,697. Beginning January 1, 2009, the regulatory asset for the deferred operating costs and rate case expense will be recovered through two twenty-four month surcharge mechanisms. The final order was appealed to the TCEQ by two parties, and the TCEQ has exercised its legal authority to take no action within the required period, therefore affirming the TCEQ s approval decision. As a result, the appealing parties have filed suit against the TCEQ in an effort to appeal the order. The additional revenue billed and collected in connection with the case are subject to refund based on the outcome of the appeal. The revenue recognized and the expenses deferred by the Company reflect an estimate of the final outcome of the case. As of June 30, 2009, the Company has deferred \$8,574 of operating costs and \$2,155 of rate case expenses and recognized \$41,799 of revenue that is subject to refund based on the outcome of any appeals. Based on the Company s review of the present circumstances, no reserve is considered necessary for the revenue recognized to date.

15

#### **Table of Contents**

## AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts)

(UNAUDITED)

#### Note 10 Taxes Other than Income Taxes

The following table provides the components of taxes other than income taxes:

	Six Months Ended		Three Months Ended	
	June	e 30,	June 30,	
	2009	2008	2009	2008
Property	\$ 12,518	\$12,908	\$ 6,355	\$ 6,050
Capital stock	1,246	1,541	641	767
Gross receipts, excise and franchise	4,206	3,779	2,254	1,822
Payroll	3,731	3,377	1,652	1,506
Other	1,773	1,349	982	700
Total taxes other than income	\$ 23,474	\$ 22,954	\$11,884	\$ 10,845

16

#### **Table of Contents**

## AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 11 Segment Information

The Company has identified fourteen operating segments and has one reportable segment named the Regulated segment. The reportable segment is comprised of thirteen operating segments for the Company s water and wastewater regulated utility companies which are organized by the states where we provide these services. In addition, one segment is not quantitatively significant to be reportable and is comprised of the businesses that provide on-site septic tank pumping, sludge hauling services and certain other non-regulated water and wastewater services. This segment is included as a component of Other in the tables below. Also included in Other are corporate costs that have not been allocated to the Regulated segment and intersegment eliminations.

The following tables present the Company s segment information:

	T	hree Months E June 30, 200		Tl	hree Months E	
	Regulated	Other	Consolidated	Regulated	Other	Consolidated
Operating revenues	\$ 164,308	\$ 3,025	\$ 167,333	\$ 147,604	\$ 3,147	\$ 150,751
Operations and maintenance						
expense	65,643	2,906	68,549	62,236	2,910	65,146
Depreciation	25,355	(383)	24,972	21,749	(1,130)	20,619
Operating income	58,755	109	58,864	52,074	1,055	53,129
Interest expense, net of						
AFUDC	16,155	86	16,241	15,595	368	15,963
Income tax	17,061	(211)	16,850	14,982	185	15,167
Net income attributable to						
common shareholders	25,626	227	25,853	22,046	506	22,552
		Six Months En June 30, 200	9		Six Months End June 30, 200	8
	Regulated	Other	Consolidated	Regulated	Other	Consolidated
Operating revenues	\$ 316,039	\$ 5,781	\$ 321,820	\$ 284,073	\$ 5,961	\$ 290,034
Operations and maintenance						
expense	131,270	4,268	135,538	124,503	4,947	129,450
Depreciation	52,136	(777)	51,359	43,687	(1,587)	42,100
Operating income	104,188	1,442	105,630	91,454	1,891	93,345
Interest expense, net of						
AFUDC	32,052	192	32,244	30,993	1,144	32,137
Income tax	29,328	47	29,375	24,957	(69)	24,888
Net income attributable to						
common shareholders	43,009	1,215	44,224	36,053	820	36,873
Capital expenditures	116,364	770	117,134	110,375	148	110,523

17

#### **Table of Contents**

# AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

	June 30, 2009	De	ecember 31, 2008
Total assets:			
Regulated	\$ 3,470,651	\$	3,425,442
Other and eliminations	59,613		72,503
Consolidated	\$ 3,530,264	\$	3,497,945

#### Note 12 Recent Accounting Pronouncements

In May 2009, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 165, Subsequent Events. SFAS No. 165 establishes general standards of accounting for and disclosing events that occur after the balance sheet date, but before financial statements are issued. This statement requires the disclosure of the date through which the Company has evaluated subsequent events and the basis for that date. This statement is effective for periods ending after June 15, 2009. The Company adopted SFAS No. 165 as required on June 30, 2009, and this statement did not have a material impact on the Company s consolidated results of operations or consolidated financial position.

In April 2009, the FASB issued FASB Staff Position (FSP) No. FAS 107-1, Interim Disclosures about Fair Value of Financial Instruments. FSP No. FAS 107-1 amends FASB Statement No. 107, Disclosures about Fair Value of Financial Instruments, to require disclosures about the fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This FSP also amends Accounting Principle Board (APB) Opinion No. 28, Interim Financial Reporting, to require such disclosures in summarized financial information at interim reporting periods. This FSP is effective for interim reporting periods ending after June 15, 2009. We adopted the provisions of FSP No. FAS 107-1 as of June 30, 2009. See Note 5, *Fair Value of Financial Instruments*, for applicable disclosures.

In December 2007, the FASB issued SFAS No. 141(R), Business Combinations, which replaced SFAS No. 141. SFAS No. 141(R) establishes principles for recognizing assets and liabilities acquired in a business combination, contractual contingencies and certain acquired contingencies to be measured at their fair values at the acquisition date. This statement requires that acquisition-related costs and restructuring costs be recognized separately from the business combination. SFAS No. 141(R) is effective for the Company s fiscal year beginning January 1, 2009. With the adoption of SFAS No. 141(R), the Company s accounting for business combinations changed on a prospective basis beginning with transactions closing in the first quarter of 2009.

18

#### **Table of Contents**

# AQUA AMERICA, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (In thousands of dollars, except per share amounts) (UNAUDITED)

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51. This statement establishes accounting and reporting standards for the noncontrolling interest in a subsidiary, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent s ownership interest and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. This statement requires expanded disclosures in the consolidated financial statements that clearly identify and distinguish between the interest of the parent and the interest of the noncontrolling owners. The Company adopted SFAS No. 160 as required on January 1, 2009, and this statement did not have a material impact on the Company s consolidated results of operations or consolidated financial position. In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. This statement defines fair value, establishes a framework for using fair value to measure assets and liabilities, and expands disclosures about fair value measurements. The statement applies when other statements require or permit the fair value measurement of assets and liabilities. This statement does not expand the use of fair value measurement. In February 2008, the FASB issued FSP No. 157-2, Effective Date of FASB Statement No. 157 (FSP 157-2). FSP 157-2 delays the effective date of SFAS No. 157 for certain non-financial assets and liabilities to fiscal years beginning after November 15, 2008. The Company adopted SFAS No. 157 as required on January 1, 2008 for all financial assets and liabilities, and this statement did not have a material impact on the Company s consolidated results of operations or consolidated financial position. Effective January 1, 2009, the Company adopted SFAS No. 157 on all non-financial assets and liabilities, and the adoption did not have a material impact on the Company s consolidated results of operations or consolidated financial position.

19

#### **Table of Contents**

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operation AQUA AMERICA, INC. AND SUBSIDIARIES

MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands of dollars, except per share amounts)

#### Forward-looking Statements

This Management s Discussion and Analysis of Financial Condition and Results of Operations and other sections of this Quarterly Report contain, in addition to historical information, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements address, among other things: our use of cash; projected capital expenditures; liquidity; possible acquisitions and other growth ventures; the completion of various construction projects; the projected timing and annual value of rate increases; the recovery of certain costs and capital investments through rate increase requests; the projected effects of recent accounting pronouncements, as well as information contained elsewhere in this report where statements are preceded by, followed by or include the words believes, expects, continue or anticipates. similar expressions. These statements are based on a number of assumptions concerning future events, and are subject to a number of uncertainties and other factors, many of which are outside our control. Actual results may differ materially from such statements for a number of reasons, including the effects of regulation, abnormal weather, changes in capital requirements and funding, acquisitions, and our ability to assimilate acquired operations. In addition to these uncertainties or factors, our future results may be affected by the factors and risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008. We undertake no obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

#### **General Information**

Nature of Operations Aqua America, Inc. ( we or us ), a Pennsylvania corporation, is the holding company for regulated utilities providing water or wastewater services to what we estimate to be approximately 3 million people in Pennsylvania, Ohio, North Carolina, Illinois, Texas, New Jersey, New York, Florida, Indiana, Virginia, Maine, Missouri, and South Carolina. Our largest operating subsidiary, Aqua Pennsylvania, Inc., provides water or wastewater services to approximately one-half of the total number of people we serve, which are located in the suburban areas north and west of the City of Philadelphia and in 24 other counties in Pennsylvania. Our other subsidiaries provide similar services in 12 other states. In addition, we provide water and wastewater service through operating and maintenance contracts with municipal authorities and other parties, and septage services, close to our utility companies service territories. Aqua America, Inc., which prior to its name change in 2004 was known as Philadelphia Suburban Corporation, was formed in 1968 as a holding company for its primary subsidiary, Aqua Pennsylvania, Inc., formerly known as Philadelphia Suburban Water Company. In the early 1990 s we embarked on a growth through acquisition strategy focused on water and wastewater operations. Our most significant transactions to date have been the merger with Consumers Water Company in 1999, the acquisition of the regulated water and wastewater operations of AquaSource, Inc. in 2003, the acquisition of Heater Utilities, Inc. in 2004, and the acquisition of New York Water Service Corporation in 2007. Since the early 1990 s, our business strategy has been primarily directed toward the regulated water and wastewater utility industry and has extended our regulated operations from southeastern Pennsylvania to include operations in 12 other states.

20

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

(In thousands of dollars, except per share amounts)

#### **Financial Condition**

During the first half of 2009, we had \$117,134 of capital expenditures, repaid debt and made sinking fund contributions and other loan repayments of \$3,650, and repaid \$1,306 of customer advances for construction. The capital expenditures were related to improvements to treatment plants, new and rehabilitated water mains, tanks, hydrants, and service lines, well and booster improvements, and other enhancements and improvements. At June 30, 2009, we had \$13,822 of cash and cash equivalents compared to \$14,944 at December 31, 2008. During the first half of 2009, we used the proceeds from the issuance of common stock, internally generated funds and available working capital, to fund the cash requirements discussed above and to pay dividends. At June 30, 2009, our \$95,000 unsecured revolving credit facility, which expires in May 2012, had \$18,946 available

for borrowing. At June 30, 2009, we had short-term lines of credit of \$139,000, of which \$41,922 was available. One of our short-term lines of credit is an Aqua Pennsylvania \$70,000 364-day unsecured revolving credit facility with two banks. This facility is used to provide working capital and expires in December 2009. In addition, we have \$66,500 of short-term lines of credit maturing in August and December 2009.

Our short-term lines of credit of \$139,000 are subject to renewal on an annual basis. Although we believe we will be able to renew these facilities, there is no assurance that they will be renewed, or what the terms of any such renewal will be. The United States credit and liquidity crisis that started in 2008 which caused substantial volatility in capital markets, including credit markets and the banking industry, has increased the cost and significantly reduced the availability of credit from financing sources, which may continue or worsen in the future. If in the future, our credit facilities are not renewed or our short-term borrowings are called for repayment, we would have to seek alternative financing sources, although there can be no assurance that these alternative financing sources would be available on terms acceptable to us. In the event we are not able to obtain sufficient capital, we may need to reduce our capital expenditures and our ability to pursue acquisitions that we may rely on for future growth could be impaired. The Company s consolidated balance sheet historically has had a negative working capital position whereby routinely our current liabilities exceed our current assets. Management believes that internally generated funds along with existing credit facilities and the proceeds from the issuance of long-term debt and common stock will be adequate to provide sufficient working capital to maintain normal operations and to meet our financing requirements for the balance of the year and the reasonably foreseeable future.

21

#### **Table of Contents**

### AQUA AMERICA, INC. AND SUBSIDIARIES MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

(In thousands of dollars, except per share amounts)

#### Results of Operations

#### Analysis of First Six Months of 2009 Compared to First Six Months of 2008

Revenues for the first six months increased \$31,786 or 11.0% primarily due to additional revenues associated with increased water and wastewater rates of \$33,462 and additional wastewater and water revenues of \$2,702 associated with a larger customer base due to acquisitions, offset partially by the loss of utility revenues of \$1,391 associated with utility systems sold, and decreased water consumption as compared to the first six months of 2008. The decrease in customer water consumption is largely due to unfavorable weather conditions in our service territories during the first half of 2009 that reduced water usage.

Operations and maintenance expenses increased by \$6,088 or 4.7% primarily due to increases in water production costs of \$2,456, operating costs associated with acquisitions of \$1,557, increased insurance and claims expense of \$1,087, additional expenses resulting from the write-off of previously deferred expenses related to our rate filing in North Carolina of \$996, and normal increases in other operating costs. In addition, pension expense increased as compared to the first six months of 2008, and most of the increased cost is recoverable in rates going forward. Offsetting these increases were the June 2009 gain on the sale of our utility system in Texas of \$1,009, decreases in fuel costs for our service vehicles of \$952, and reduced expenses of \$703 associated with the dispositions of utility systems. The increased water production costs, principally purchased water, power, and chemicals were associated with vendor price increases.

Depreciation expense increased \$9,259 or 22.0% due to an increase in deprecation rates, the utility plant placed in service since June 30, 2008, and additional expense of \$2,037 resulting from a rate case adjustment related to our rate filing in North Carolina.

Amortization increased \$3,634 primarily due to additional expense of \$2,983 resulting from the recovery of our costs associated with our rate filing in Texas and \$394 resulting from a rate case adjustment related to our rate filing in North Carolina, as well as the amortization of the costs associated with, and other costs being recovered in, various rate filings.

Taxes other than income taxes increased by \$520 or 2.3% primarily due to an increase in the assessment of taxes associated with water pumping fees and an increase in gross receipts, excise and franchise taxes, offset by a reduction in the assessment of property taxes.

Interest expense decreased by \$756 or 2.2% primarily due to decreased interest rates on short-term borrowings and long-term debt, offset partially by additional borrowings to finance capital projects.

22

#### **Table of Contents**

### AQUA AMERICA, INC. AND SUBSIDIARIES MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

(In thousands of dollars, except per share amounts)

Allowance for funds used during construction (AFUDC) decreased by \$863 primarily due to a decrease in short-term interest rates, which are a component of the applied AFUDC rate, as well as a decrease in the average balance of utility plant construction work in progress, to which AFUDC is applied.

Gain on sale of other assets totaled \$213 during the half of 2009 and \$553 in the first half of 2008. The decrease of \$340 is due to the timing of sales of land and other property.

Our effective income tax rate was 39.9% in the first half of 2009 and 40.3% in the first half of 2008. The effective income tax rate decreased due to an increase in a tax credit for qualified domestic production activities in the first six months of 2009 versus the same period in 2008.

Net income attributable to common shareholders for the first half of 2009 increased by \$7,351 or 19.9%, in comparison to the same period in 2008 primarily as a result of the factors described above. On a diluted per share basis, earnings increased \$0.05 reflecting the change in net income attributable to common shareholders and a 1.4% increase in the average number of common shares outstanding. The increase in the number of shares outstanding is primarily a result of the issuance of 1,000,000 shares related to the settlement of the forward equity sale agreement in June 2008, and the additional shares sold or issued through our dividend reinvestment plan, equity compensation plan, and employee stock purchase plan.

#### **Results of Operations**

#### Analysis of Second Quarter of 2009 Compared to Second Quarter of 2008

Revenues for the quarter increased \$16,582 or 11.0% primarily due to additional revenues associated with increased water and wastewater rates of \$19,456 and additional wastewater and water revenues of \$1,396 associated with a larger customer base due to acquisitions, offset partially by the loss of utility revenues of \$561 associated with utility systems sold, and decreased water consumption as compared to the second quarter of 2008. The decrease in customer water consumption is largely due to unfavorable weather conditions in our service territories during the second quarter of 2009 that reduced water usage.

Operations and maintenance expenses increased by \$3,403 or 5.2% primarily due to increases in water production costs of \$1,152, operating costs associated with acquisitions of \$847, increased insurance and claims expense of \$491, and normal increases in other operating costs. In addition, pension expense increased as compared to the second quarter of 2008, and most of the increased cost is recoverable in rates going forward. Offsetting these increases were the gain on the sale of our utility system in Texas of \$1,009, decreases in fuel costs for our service vehicles of \$514, and reduced expenses of \$297 associated with the dispositions of utility systems. The increased water production costs, principally purchased water, power, and chemicals were associated with vendor price increases.

23

#### **Table of Contents**

### AQUA AMERICA, INC. AND SUBSIDIARIES MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

(In thousands of dollars, except per share amounts)

Depreciation expense increased \$4,353 or 21.1% due to an increase in depreciation rates, and the utility plant placed in service since June 30, 2008.

Amortization increased \$2,052 due to additional expense of \$1,792 resulting from recovery of our costs associated with our rate filing in Texas, and the amortization of the costs associated with, and other costs being recovered in, various rate filings.

Taxes other than income taxes increased by \$1,039 or 9.6% primarily due to an increase in gross receipts, excise and franchise taxes, an increase in the assessment of taxes associated with water pumping fees, and an increase in property taxes

Interest expense decreased by \$254 or 1.5% primarily due to decreased interest rates on short-term borrowings and long-term debt, offset partially by additional borrowings to finance capital projects.

Allowance for funds used during construction ( AFUDC ) decreased by \$532 primarily due to a decrease in short-term interest rates, which are a component of the applied AFUDC rate, as well as a decrease in the average balance of utility plant construction work in progress, to which AFUDC is applied.

Gain on sale of other assets totaled \$80 in the second quarter of 2009 and \$553 in the second quarter of 2008. The decrease of \$473 is due to the timing of sales of land and other property.

Our effective income tax rate was 39.5% in the second quarter of 2009 and 40.2% in the second quarter of 2008. The effective income tax rate decreased due to an increase in a tax credit for qualified domestic production activities in the second quarter of 2009 versus the same period in 2008.

Net income attributable to common shareholders for the quarter increased by \$3,301 or 14.6%, in comparison to the same period in 2008 primarily as a result of the factors described above. On a diluted per share basis, earnings increased \$0.02 reflecting the change in net income attributable to common shareholders and a 1.4% increase in the average number of common shares outstanding. The increase in the number of shares outstanding is primarily a result of the issuance of 1,000,000 shares related to the settlement of the forward equity sale agreement in June 2008, and the additional shares sold or issued through our dividend reinvestment plan, equity compensation plan, and employee stock purchase plan.

#### **Impact of Recent Accounting Pronouncements**

We describe the impact of recent accounting pronouncements in Note 12, *Recent Accounting Pronouncements*, of the consolidated financial statements.

24

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are subject to market risks in the normal course of business, including changes in interest rates and equity prices. There have been no significant changes in our exposure to market risks since December 31, 2008. Refer to Item 7A of the Company s Annual Report on Form 10-K for the year ended December 31, 2008 for additional information. Item 4. Controls and Procedures

#### (a) Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are effective such that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.

#### (b) Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting occurred during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### Part II. Other Information

#### Item 1. Legal Proceedings

In 2004, our subsidiaries in Texas filed an application with the Texas Commission on Environmental Quality ( TCEQ ) to increase rates over a multi-year period. On September 23, 2008, the TCEQ issued its final ruling with a unanimous decision approving this rate application. The final order was appealed to the TCEQ by two parties, and the TCEQ has exercised its legal authority to take no action within the required period, therefore affirming the TCEQ s approval decision. As a result, the appealing parties have filed suit against the TCEQ in the Travis County District Court in an effort to appeal the order. In accordance with authorization from the TCEQ in 2004, our subsidiaries commenced billing for the requested rates and deferred recognition of certain expenses for financial statement purposes. In the event the TCEQ s final order is overturned on appeal, completely or in part, we could be required to refund some or all of the revenue billed to-date, and write-off some or all of the regulatory asset for the expense deferral. For more information, see the description under the section captioned Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2008, and refer to Note 9 Water and Wastewater Rates to the Consolidated Financial Statements of Aqua America, Inc. and subsidiaries in this Quarterly Report on Form 10-Q for the quarter ended June 30, 2009.

25

#### **Table of Contents**

#### AOUA AMERICA, INC. AND SUBSIDIARIES

The City of Fort Wayne, Indiana (the City) has authorized the acquisition by eminent domain of the northern portion of the utility system of one of the Company s operating subsidiaries in Indiana. We challenged whether the City was following the correct legal procedures in connection with the City s condemnation, but the Indiana Supreme Court, in an opinion issued in June 2007, supported the City s position. In October 2007, the City s Board of Public Works approved proceeding with its process to condemn the northern portion of our utility system at a preliminary price based on the City's valuation. In October 2007, we filed an appeal with a local circuit court challenging the Board of Public Works valuation on several bases. In November 2007, the City Council authorized the taking of this portion of our system and the payment of \$16,910,500 based on the City s valuation of the system. In January 2008, we reached a settlement agreement with the City to transition this portion of the system in February 2008 upon receipt of the City s initial valuation payment of \$16,910,500. The settlement agreement specifically states that the final valuation of the northern portion of the system will be determined through a continuation of the legal proceedings that were filed challenging the City s valuation. On February 12, 2008, we turned over the northern portion of the system to the City upon receipt of the initial valuation payment. The Indiana Utility Regulatory Commission also reviewed and acknowledged the transfer of the Certificate of Territorial Authority for the northern portion of the system to the City. The proceeds received by the Company are in excess of the book value of the assets relinquished. No gain has been recognized due to the contingency over the final valuation of the assets. On March 16, 2009, oral argument was held on certain procedural aspects with respect to the valuation evidence that may be presented and whether we are entitled to a jury trial. We expect a ruling from the judge in the second half of 2009. Depending upon the outcome of the legal proceeding in the circuit court we may be required to refund a portion of the initial valuation payment, or may receive additional proceeds. The northern portion of the system relinquished represented approximately 0.5% of Aqua America, Inc. s total assets.

A lawsuit was filed by a husband and wife who lived in a house abutting a percolation pond at a Pasco County, Florida wastewater treatment plant owned by one of the Company's subsidiaries, Aqua Utilities Florida, Inc. The lawsuit was originally filed in August 2006 in the circuit court for the Sixth Judicial Circuit in and for Pasco County, Florida and has been amended several times by the plaintiffs. The lawsuit alleges our subsidiary was negligent in the design, operation and maintenance of the plant, resulting in bodily injury to the plaintiffs and various damages to their property. The plaintiffs filed an amended complaint in July 2008 to include additional counts alleging nuisance and strict liability. In the third quarter of 2008, approximately thirty-five additional plaintiffs, associated with approximately eight other homes in the area, filed another lawsuit with the same court making similar allegations against our subsidiary with respect to the operation of the facility. They are represented by the same counsel as the original 2006 plaintiffs. Both lawsuits have been submitted to our insurance carriers, who have reserved their rights with respect to various portions of the plaintiffs claims. Based on the ultimate outcome of the litigation, we may or may not have insurance coverage for parts or all of the claims. We believe that the plaintiffs claims in both lawsuits are without foundation. At this time, it is impossible to estimate the likelihood of a loss in these matters or the extent of a loss should one occur.

26

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES

Two homeowners—associations comprised of approximately 170 homes located next to a wastewater plant owned by one of the Company—s subsidiaries in Indiana are claiming that the subsidiary—s prior management, before our acquisition of the subsidiary in 2003, allegedly entered into an agreement to cease the majority of operations at the wastewater plant and to remove most of the facilities located at the plant site by April 2009. The plant treats approximately 75% of wastewater flow from the subsidiary—s 12,000 customers in the area. The Company has filed a formal request for review of the purported agreement with the Indiana Utility Regulatory Commission. If the purported agreement is ultimately determined to be valid, the subsidiary may be subject to liability to the homeowners for failure to remove the plant and/or, if the agreement is enforced, the subsidiary may be required to construct a new plant elsewhere and close and remove the existing plant. While the Company continues to assess the matter and any potential losses, we cannot currently estimate the likelihood of a loss in connection with this matter or the extent of a loss should one occur. Based on our current understanding of the controversy, this matter would not be covered by any of the Company—s insurance policies.

There are no other pending legal proceedings to which we or any of our subsidiaries is a party or to which any of their properties is the subject that are material or are expected to have a material effect on our financial position, results of operations or cash flows.

#### Item 1A. Risk Factors

There have been no material changes to the risks disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008 (Form 10-K) under Part 1, Item 1A Risk Factors. The risks described in our Form 10-K are not the only risks facing the Company. Additional risks that we do not presently know or that we currently believe are immaterial could also impair our business, financial position, or future results and prospects.

27

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES

#### Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders of Aqua America, Inc. was held on May 8, 2009 at the Drexelbrook Banquet Facility & Corporate Events Center, Drexelbrook Drive and Valley Road, Drexel Hill, Pennsylvania, pursuant to the Notice sent on or about April 2, 2009 to all shareholders of record at the close of business on March 16, 2009. At that meeting:

(1) The following nominees were elected as directors of Aqua America, Inc. for terms expiring in the year 2012 and received the votes set forth adjacent to their names below:

Name of Nominee	For	Withheld
Nicholas DeBenedictis	98,138,966	8,375,169
Richard H. Glanton	100,884,580	5,629,555
Lon R. Greenberg	100,587,804	5,926,331

Since the Board of Directors is divided into three classes with one class elected each year to hold office for a three-year term, the term of office for the following directors continued after the Annual Meeting: Mary C. Carroll; William P. Hankowsky; Ellen T. Ruff; Richard L. Smoot; and Andrew J. Sordoni, III.

(2) The appointment of PricewaterhouseCoopers LLP as the independent registered public accountants for the fiscal year ending December 31, 2009 was ratified by the following vote of:

For Against Abstain 103.434.634 2.498.059 581.442

(3) The 2009 Equity Compensation Plan was approved by the following vote of:

For Against Abstain Broker Non-Votes 60,643,846 10,258,312 2,345,398 33,266,579

(4) The shareholder proposal regarding the preparation and publication of a sustainability report was not adopted by the following vote of:

For Against Abstain Broker Non-Votes 17,015,715 46,713,604 9,518,236 33,266,580

28

#### **Table of Contents**

#### AQUA AMERICA, INC. AND SUBSIDIARIES

#### Item 6. Exhibits

Exhibit No.	Description
4.38	Forty-fourth Supplemental Indenture, dated as of July 1, 2009.
10.52	Bond Purchase Agreement among the Pennsylvania Economic Development Financing Authority, Aqua Pennsylvania, Inc., Jefferies and Company, Inc., and Janney Montgomery Scott LLC, dated June 30, 2009.
31.1	Certification of Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
31.2	Certification of Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
32.1	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350.

29

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be executed on its behalf by the undersigned thereunto duly authorized.

August 6, 2009

AQUA AMERICA, INC.

Registrant

/s/ Nicholas DeBenedictis Nicholas DeBenedictis Chairman, President and Chief Executive Officer

/s/ David P. Smeltzer David P. Smeltzer Chief Financial Officer

30

#### **Table of Contents**

#### **EXHIBIT INDEX**

Exhibit No.	Description
4.38	Forty-fourth Supplemental Indenture, dated as of July 1, 2009.
10.52	Bond Purchase Agreement among the Pennsylvania Economic Development Financing Authority, Aqua Pennsylvania, Inc., Jefferies and Company, Inc., and Janney Montgomery Scott LLC, dated June 30, 2009.
31.1	Certification of Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
31.2	Certification of Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
32.1	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350.

31