

ULTRAPAR HOLDINGS INC  
Form 6-K  
November 05, 2004

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**Form 6-K**

**SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Report Of Foreign Private Issuer  
Pursuant To Rule 13a-16 Or 15d-16 Of  
The Securities Exchange Act Of 1934**

For the month of November, 2004

Commission File Number: 001-14950

**ULTRAPAR HOLDINGS INC.**

(Translation of Registrant's Name into English)

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**Avenida Brigadeiro Luis Antonio, 1343, 9º Andar  
São Paulo, SP, Brazil 01317-910**

(Address of Principal Executive Offices)

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Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes  No

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

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**ULTRAPAR HOLDINGS INC.**

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ITEM 1

## **ULTRAPAR PARTICIPAÇÕES S.A.**

(BOVESPA:UGPA4/NYSE: UGP)

### **INFORMATION AND RESULTS FOR THE THIRD QUARTER 2004**

(São Paulo, Brazil, November 3, 2004)

**NEW CONTRACTS CLOSED, THE GROWTH IN THE BRAZILIAN ECONOMY AND THE RECOVERY IN PETROCHEMICAL COMMODITY PRICES, HAVE ALL LED ULTRAPAR TO REPORT A SUBSTANTIAL INCREASE IN EBITDA**

Ø **ULTRAPAR'S EBITDA IN THE THIRD QUARTER AMOUNTED TO R\$ 219.6 MILLION, AN INCREASE OF 53% COMPARED TO THE SAME PERIOD IN 2003**

Ø **NET EARNINGS IN THE PERIOD AMOUNTED TO R\$ 129.5 MILLION, AN INCREASE OF 71% IN RELATION TO THE 3Q03**

Ø **EBITDA AND NET EARNINGS SHOWED RESPECTIVE INCREASES OF 43% AND 63% IN THE 9M04, COMPARED TO THE SAME PERIOD OF THE PREVIOUS YEAR.**

*□ This third quarter has seen Ultrapar consolidate its results at a new level. Much of the benefit of the acquisitions made in 2003 is already realized and our focus now is on developing new projects to generate future growth. Among these are a new specialty chemicals plant, access to ethylene at competitive prices and projects in logistics infrastructure. In addition, the conclusion of a new agreement between our controlling shareholders reflects the company's commitment to good corporate governance, ongoing refinement of its professional management and continued growth. □*

Paulo G. A. Cunha  CEO

#### **Ultrapar Participações S.A.**

UGPA4 = R\$ 45.99 / 1000 shares

UGP = US\$ 15.95 / ADR

(Sept 30, 2004)

## Summary of the 3rd Quarter 2004

Ultrapar, a company that operates in the LPG distribution (Ultragas), chemical production (Oxiteno) sectors, as well as in logistics for oil and chemical products (Ultracargo), hereby reports the following results for the third quarter of 2004:

| Financial Performance Ultrapar Consolidated |       |       |       |                           |                           |       |       |                           |
|---|-------|-------|-------|---------------------------|---------------------------|-------|-------|---------------------------|
|   | 3Q04  | 3Q03  | 2Q04  | $\Delta(\%)$<br>3Q04v3Q03 | $\Delta(\%)$<br>3Q04v2Q04 | 9M04  | 9M03  | $\Delta(\%)$<br>9M04v9M03 |
| <b>Net Revenue</b>                          | 1,320 | 1,063 | 1,194 | 24%                       | 11%                       | 3,564 | 2,930 | 22%                       |
| <b>Gross Profit</b>                         | 322   | 220   | 288   | 46%                       | 12%                       | 826   | 601   | 38%                       |
| <b>Operating Profit</b>                     | 177   | 105   | 152   | 69%                       | 17%                       | 422   | 280   | 51%                       |
| <b>EBITDA</b>                               | 220   | 144   | 194   | 53%                       | 13%                       | 551   | 385   | 43%                       |
| <b>Net Earnings</b>                         | 130   | 76    | 112   | 71%                       | 16%                       | 305   | 187   | 63%                       |
| <b>Earnings per 1,000 shares</b>            | 1.86  | 1.09  | 1.61  | 71%                       | 16%                       | 4.37  | 2.69  | 63%                       |

Amounts in R\$ million (except for EPS)

| Sales Volume - Ultragas         |      |      |      |                           |                           |       |      |                           |
|---------------------------------|------|------|------|---------------------------|---------------------------|-------|------|---------------------------|
|                                 | 3Q04 | 3Q03 | 2Q04 | $\Delta(\%)$<br>3Q04v3Q03 | $\Delta(\%)$<br>3Q04v2Q04 | 9M04  | 9M03 | $\Delta(\%)$<br>9M04v9M03 |
| <b>Total Volume (□000 tons)</b> | 401  | 378  | 396  | 6%                        | 1%                        | 1,169 | 979  | 19%                       |
| Bottled                         | 270  | 253  | 270  | 7%                        | 0%                        | 794   | 631  | 26%                       |
| Bulk                            | 131  | 125  | 126  | 4%                        | 3%                        | 375   | 348  | 8%                        |

| Sales Volume - Oxiteno          |      |      |      |                           |                           |      |      |                           |
|---------------------------------|------|------|------|---------------------------|---------------------------|------|------|---------------------------|
|                                 | 3Q04 | 3Q03 | 2Q04 | $\Delta(\%)$<br>3Q04v3Q03 | $\Delta(\%)$<br>3Q04v2Q04 | 9M04 | 9M03 | $\Delta(\%)$<br>9M04v9M03 |
| <b>Total Volume (□000 tons)</b> | 159  | 124  | 123  | 28%                       | 29%                       | 391  | 352  | 11%                       |
| Sales in Brazil                 | 93   | 76   | 79   | 23%                       | 18%                       | 249  | 207  | 20%                       |
| Sales outside Brazil            | 66   | 48   | 44   | 37%                       | 50%                       | 142  | 145  | (2%)                      |

| Sales Volume - Ultracargo    |      |      |      |                           |                           |      |      |                           |
|------------------------------|------|------|------|---------------------------|---------------------------|------|------|---------------------------|
|                              | 3Q04 | 3Q03 | 2Q04 | $\Delta(\%)$<br>3Q04v3Q03 | $\Delta(\%)$<br>3Q04v2Q04 | 9M04 | 9M03 | $\Delta(\%)$<br>9M04v9M03 |
| Effective Storage (□000 m3)1 | 207  | 203  | 203  | 2%                        | 2%                        | 203  | 197  | 3%                        |
| Effective Storage (□000 m2)1 | 9.1  | 6.6  | 7.0  | 38%                       | 25%                       | 7.1  | 4.8  | 48%                       |
| Total kilometrage (million)  | 13.2 | 12.9 | 12.4 | 2%                        | 7%                        | 37.2 | 37.3 | -                         |

1 monthly  
average

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## Highlights

- Ø **New agreement between the shareholders of Ultra S/A** - The shareholders of Ultra S/A, the parent company of Ultrapar, have signed a new shareholders' agreement, with the fundamental aims of maintaining a defined and stable controlling shareholder block in Ultrapar, ensuring it continues to be driven by professional management and improving the company's corporate governance principles (the Shareholders' Agreement 2004). The Shareholders' Agreement 2004 establishes, among other things: (i) principles for decision-making; and (ii) liquidity mechanisms for the shares of Ultra S/A. This agreement has a validity of five years counting from December 16, 2004.

## Ultrapar and the macroeconomic environment

Since the beginning of the year, the Brazilian economy has been more dynamic, reflected in the GDP growth of 4.2% in the first half of 2004. The third quarter of this year has followed the same trend, of particular the industrial production, which grew by 13.1% in August, in relation to the same period of the previous year, according to the *IBGE - Brazilian Institute for Geography and Statistics*.

Due to the wide range of sectors served by its products, Oxiteno is well-positioned and has been able to capture the benefits of the growth in the Brazilian economy. A more dynamic economy, allied to the closing of new contracts, and consequent expansion of market share, led to 23% growth in the volume of domestic sales. Furthermore, the strong world demand for ethylene oxide derivatives vis-à-vis supply, helped to push up international prices and stimulate sales abroad, which were up 37% this quarter, compared to the same period of last year. Oxiteno has reported an EBITDA increase of 114%, with the EBITDA margin widening to 26%, an increase of 6 percentage points in relation to the same period last year.

At Ultragas, the acquisition of Shell Gás and the resulting benefits from gains in scale were the principal factors that leveraged the company's results in the 3Q04, with EBITDA increasing by 6% in comparison with the 3Q03, and practically at the same level to the historical record of the 2Q04.

Ultracargo has reported EBITDA of R\$ 11.5 million for the 3Q04. The winning of new clients, together with the expansion of operations at the newly-built Tatuí Terminal, which this quarter has already operated at 85% of capacity, contributed to Ultracargo's EBITDA growth of 6% in relation to the 3Q03 and of 15% compared to the 2Q04.

Hence, Ultrapar has ended the third quarter with a reported EBITDA of R\$ 219.6 million, the best performance in the company's history.

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## Operational Performance

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**Ultragaz.** Brazil's LPG market has grown by 1%, comparing third quarters, less than the increase seen in the first half of the year. This is partially influenced by the different comparison base, as in the first half of 2003, Brazil's LPG market shrank by 8% in terms of sales volume, with a recovery getting under way in the third quarter of 2003. Differences in the number of working days also affected the sales volume □ on a comparable basis, the market grew by 2%.

Ultragaz has seen sales volume growth of 6% in this period, basically due to the acquisition of Shell Gás, which took place in August 2003.

The bottled gas segment, served principally by 13 kg gas cylinders, reported an increase of 7%, or 17,000 tons in sales volume, compared to the third quarter of 2003. This increase basically reflects the volume added with the acquisition of Shell Gás. We draw attention here to the fact that the figures for Shell Gás have been entered into Ultragaz's balance sheet from August 2003.

In the bulk segment, comprising mainly of commercial and industrial consumers, sales volume in 3Q04 saw an increase of 4% in relation to 3Q03, principally due to the UltraSystem expansion.

**Oxitenó.** Oxitenó is the sole producer of ethylene oxide and its main derivatives in the Southern Cone region of South America, as well as being a major producer of specialty chemicals. Oxitenó's products are used in various industrial sectors, such as PET packaging, polyester, textiles, paint, cosmetics, detergents and agrichemicals.

The total 3Q04 sales volume for Oxitenó amounted to 159 thousand tons, an increase of 28% compared to the same period in 2003. This growth was mainly a reflection of (i) the winning of new clients, partly through import substitution; (ii) greater sales concentration in specialty chemicals; (iii) stronger demand as a result of the growth in the Brazilian economy; and (iv) the export of products stocked in 2Q04, which could not be shipped due to the lack of vessels.

In the domestic market, sales totaled 93 thousand tons, 23% higher than the volume sold in the third quarter of 2003. All Oxitenó's sales segments saw volume growth during this quarter, the strongest performances coming from the agrichemicals, textiles, PET, automotive and footwear segments.

Exports in the period amounted to 66 thousand tons, 37% higher than in the same period of 2003. Important factors in this increase were the recovery of the Argentine economy, the sales volume from Canamex (the Mexican specialty chemicals plant acquired in December 2003) and the shipment delays occurred in 2Q04. Exports to Mercosur, where margins are very similar to those in the Brazilian market, increased by 62% between third quarters, reaching 22 thousand tons in the 3Q04.

**Ultracargo.** Ultracargo is the Brazilian market leader in chemical products and fuels logistics. The company offers transportation solutions using its own and third-party fleets as well as storage services through warehousing facilities at port terminals and rail junctions for the transportation of chemical products. Transportation services include integrated multi-modal transportation as well as receiving and dispatching customers' goods. The company also offers ship loading and unloading services, pipeline operations, logistics programming and installation engineering.

Ultracargo's average storage levels of liquids and gases increased by 2%, comparing the third quarters, as a result of new clients won and increased economic activity. Storage levels of solid chemicals saw an increase of 38% in relation to the 3Q03, mainly due to the startup of the Tatuí Terminal. The number of kilometers traveled increased by 2% in relation to the 3Q03, as a result of the winning of new contracts.

### Economic Financial Performance

**Net Revenue.** Ultrapar's consolidated net revenue in the 3Q04 amounted to R\$ 1.3 billion, an increase of 24% in relation to the 3Q03. In the 9M04, consolidated net revenue amounted to R\$ 3.6 billion, up by 22% compared to the same period in 2003.

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**Ultragas** Ultragas's net revenue amounted to R\$ 769.8 million in the 3Q04, an increase of 7% in relation to the 3Q03. This increase in revenue is largely due to the 6% rise in sales volume.

**Oxiteno** Net revenue in the 3Q04 amounted to R\$ 509.1 million, 65% higher than that of the 3Q03. This increase was a consequence of (i) growth in volume sold; (ii) the recovery of petrochemical commodities prices in the international market; and (iii) the acquisition of Canamex, which added R\$ 15.9 million to net revenue for the quarter.

**Ultracargo** Ultracargo's net revenue in the 3Q04 amounted to R\$ 52.3 million, 12% higher than in the 3Q03 as a result of the increased volume of operations and contractual tariff increases.

**Cost of Goods Sold.** Ultrapar's consolidated cost of goods sold amounted to R\$ 997.8 million in the 3Q04, an increase of 18% relation to the 3Q03. The 9M04 cost of goods sold amounted to R\$ 2,738.2 million, an increase of 18% in relation to the same period in 2003.

**Ultragas** The cost of goods sold in the 3Q04 rose by 7% in relation to the 3Q03, as a result of the higher volume sold, collective wage agreements and higher freight costs.

**Oxiteno** The cost of goods sold in the 3Q04 increased by 52% in relation to the 3Q03, as a consequence of higher sales volume, combined with the addition of Canamex and the higher unit cost of ethylene, reflecting the new level of oil prices.

**Ultracargo** □ The cost of services rendered increased by 9% in the 3Q04, in comparison with the same period of the previous year, principally a reflection of higher fuel prices and third-party freight costs.

**Sales, General and Administrative Expenses** □ Consolidated sales, general and administrative expenses in the 3Q04 amounted to R\$ 145.9 million, 25% higher than the R\$ 116.3 million reported for the same period of 2003. In the first nine months of 2004, Ultrapar registered sales, general and administrative expenses of R\$ 408.3 million, 26% higher than those of the same period in 2003.

**Ultragaz** □ Sales, general and administrative expenses of Ultragaz amounted to R\$ 76.9 million in the quarter, R\$ 11.2 million higher than those for the third quarter of 2003. This increase was the result of a R\$ 3.9 million increase in depreciation expenses and a R\$ 6.9 million increase in sales expenses, the last mainly due to collective wage agreements, the incorporation of the Shell Gás sales structure and non-recurring restructuring expenses of R\$ 2.4 million.

**Oxitenó** □ Sales, general and administrative expenses of Oxitenó amounted to R\$ 57.8 million, an increase of R\$ 15.6 million in relation to the third quarter of 2003. Sales expenses rose by R\$ 8.5 million, due to (i) increased freight expenses, in line with higher sales volume; and (ii) the reversion of R\$ 3.0 million in provision for doubtful accounts in the third quarter of 2003, due to the recovery of debts from clients in Argentina. Administrative expenses increased by R\$ 6.9 million, comparing the third quarters, as a result of (i) higher personnel expenses, as a result of annual collective wage agreements in 2003 and an increase in the provision for employee profit-sharing, in line with the company's improved performance; and (ii) the incorporation of R\$ 2.6 million in expenses from Canamex.

**Ultracargo** □ Sales, general and administrative expenses at Ultracargo amounted to R\$ 12.7 million, an increase of R\$ 2.7 million in relation to the third quarter of 2003, as a consequence of collective wage agreements celebrated in the second half of 2003 and higher headcount. In relation to the 2Q04, sales, general and administrative expenses remained at practically the same level.

**EBITDA** □ Consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) in the third quarter of 2004 amounted to R\$ 219.6 million, an increase of 53% in relation to the 3Q03. This EBITDA growth was accompanied by a widening in EBITDA margin, from 14% in the 3Q03 to 17% in the 3Q04. In the first nine months of 2004 Ultrapar's EBITDA amounted to R\$ 550.8 million, 43% higher than the reported in the same period in 2003.

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**Ultragaz** □ Ultragaz posted EBITDA of R\$ 73.3 million, 6% higher than the figure for the 3Q03, and practically same level as the record EBITDA reported in the 2Q04. Ultragaz's accumulated EBITDA in the 9M04 amounted to R\$ 205.5 million, representing an increase of 23% in relation to the same period of 2003. Defining factors behind this growth were: (i) the acquisition of Shell Gás and the ensuing gains in scale; and (ii) the growth seen in Brazil's LPG market.

**Oxitenó** □ Oxitenó's EBITDA amounted to R\$ 133.2 million, representing an increase of 114% in relation to the 3Q03. This performance reflects (i) a 28% increase in sales volume, due to new contracts closed, the Brazilian economic growth, the improved performance of the Camaçari plant, the greater sales focus on specialty chemicals and the high volume of exports; and (ii) improved prices for petrochemical commodities. In relation to the 2Q04, EBITDA at Oxitenó saw an increase of 23%, principally due to a 29% increase in sales volume, partially offset by a stronger average exchange rate and the higher unit cost of ethylene. Nevertheless, profitability in dollar terms, as measured by EBITDA/ton, remained at the high levels seen in the 2Q04. Oxitenó's 9M04 EBITDA amounted to R\$ 309.3 million, an increase of 70% in relation to the same period of 2003.

**Ultracargo** □ Ultracargo reported EBITDA of R\$ 11.5 million, 6% higher than the figure for the 3Q03 and 15% higher than that posted in the 2Q04 - the result of new clients won and the expansion of operations.

**Net Financial Income (Expenses)** □ Ultrapar reported net financial expenses of R\$ 14.6 million in the third quarter of 2004, compared to a net financial expense of R\$ 12.3 million in the third quarter of 2003. This result reflects the impact of an 8% appreciation in the Brazilian *real* on the net worth of our investments outside Brazil, and was partially offset by lower interest rates and by a reduction in the company's net debt. We ended the 3Q04 with a net debt of R\$ 25.0 million, whereas at the end of the 3Q03, net debt amounted to R\$ 108.7 million.

**Net Earnings** □ Due to the abovementioned results, consolidated net earnings in the third quarter 2004 amounted to R\$ 129.5 million, an increase of 71% in relation to the same period of 2003. For the 9M04 period, net earnings amounted to R\$ 304.7 million, representing an increase of 63% in relation to the same period of 2003.

**Investments** □ Capital expenditure totaled R\$ 71.8 million in the 3Q04, allocated as follows:

- At Ultragas, capital expenditure was principally in expansion of the bulk segment (UltraSystem) and fixed asset modernization;

- 
- At Oxiteno, capital expenditure was focused on expanding the production capacity for specialty chemicals and modernizing its industrial plants;
  - At Ultracargo, capital expenditure was concentrated in the construction of the Santos Intermodal Terminal and in the expansion of the company's transport fleet.

| <b>CAPEX<br/>3Q04</b> | <b>R\$ m</b> | <b>% of total</b> |
|-----------------------|--------------|-------------------|
| Ultragas              | 22.3         | 31%               |
| Oxiteno               | 20.9         | 29%               |
| Ultracargo            | 28.4         | 40%               |
| <b>Ultrapar</b>       | <b>71.8</b>  | <b>100%</b>       |

## Ultrapar in the capital markets

**Share buyback** □ In the third quarter 2004, Ultrapar bought back a total of 13.7 million shares.

**Share Performance** □ The shares of Ultrapar appreciated by 39% in the third quarter of 2004. In the same period, the Ibovespa and IBX indexes appreciated by 10% and 16%, respectively. Ultrapar's average daily traded volume amounted to R\$ 4.5 million in this quarter, an increase of 332% in relation to the third quarter 2003.



## Outlook

The year 2004 is seeing Ultrapar's results attain a new level. We continue to work towards ensuring sustained growth in all our businesses. At Oxiteno, approximately US\$ 25 million is being invested in expanding the capacity of specialty chemicals and this, together with the economic growth and the recovery in petrochemical commodity prices, is likely to provide significantly improved profitability in the sector. The Santos Intermodal Terminal is expected to come into operation at the beginning of 2005, leveraging the results of Ultracargo. Additional growth opportunities have been identified and are being pursued, always with the central aim of generating value for the shareholders.

## Forthcoming Events

### Conference call for analysts / Webcast: November 5, 2004

Ultrapar will be holding a conference call for analysts, on 5th November 2004, to comment on the company's performance in the 3Q04, and perspectives. The slide presentation will be available for downloading in Ultrapar's website one hour prior to the calls.

#### **International conference: 9:00 a.m. (US EST) / 12:00 p.m. (Brazil)**

International participants should dial: 1973-935-2100

Participants in the US should dial: 1800-322-0079

Participants in Brazil should dial: 0800-891-3951

Code: 5265669 or Ultrapar

#### **Brazilian conference: 8:00 a.m. (US EST) / 11:00 am (Brazil)**

Registration: ++55 11 2103-1686 / [www.conferencecall@wittel.com.br](http://www.conferencecall@wittel.com.br)

Code: Ultrapar

Please dial your connection five minutes before the conference call is due to start, to ++55 11 2101-1490

**WEBCAST: live broadcast through the Internet at the site [www.ultra.com.br](http://www.ultra.com.br). Please connect to the website 15 minutes in advance.**

## Operational and Market Information

| Financial focus          | 3Q04 | 3Q03 | 2Q04 | 9M04 | 9M03 |
|--------------------------|------|------|------|------|------|
| Ultrapar - EBITDA margin | 17%  | 14%  | 16%  | 15%  | 13%  |

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|                       |     |    |    |    |    |
|-----------------------|-----|----|----|----|----|
| Ultrapar - net margin | 10% | 7% | 9% | 9% | 6% |
|-----------------------|-----|----|----|----|----|

| <b>Productivity</b>       | <b>3Q04</b> | <b>3Q03</b> | <b>2Q04</b> | <b>9M04</b> | <b>9M03</b> |
|---------------------------|-------------|-------------|-------------|-------------|-------------|
| Ultragaz - EBITDA R\$/ton | 183         | 182         | 189         | 176         | 170         |
| Oxitenó - EBITDA R\$/ton  | 839         | 503         | 878         | 791         | 518         |

| <b>Focus on Human Resources</b>   | <b>3Q04</b> | <b>3Q03</b> | <b>2Q04</b> | <b>9M04</b> | <b>9M03</b> |
|-----------------------------------|-------------|-------------|-------------|-------------|-------------|
| Number of employees at Ultrapar   | 6,638       | 6,317       | 6,542       | 6,638       | 6,317       |
| Number of employees at Ultragaz   | 4,415       | 4,429       | 4,323       | 4,415       | 4,429       |
| Number of employees at Oxitenó    | 1,113       | 919         | 1,103       | 1,113       | 919         |
| Number of employees at Ultracargo | 905         | 782         | 907         | 905         | 782         |

| <b>Focus on Capital Markets</b>     | <b>3Q04</b> | <b>3Q03</b> | <b>2Q04</b> | <b>9M04</b> | <b>9M03</b> |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Number of shares (m)                | 69,691      | 69,691      | 69,691      | 69,691      | 69,691      |
| Market Capitalization □ R\$ million | 2,666       | 2,112       | 2,298       | 2,441       | 1,751       |

| <b>Bovespa</b>                          |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|
| Average daily volume (□000 shares)      | 96,567 | 26,077 | 54,070 | 66,224 | 30,150 |
| Average daily volume /day (R\$ □000)    | 3,728  | 729    | 1,713  | 2,393  | 756    |
| Average share price (R\$ / □000 shares) | 38.61  | 27.97  | 31.7   | 36.14  | 25.07  |

| <b>NYSE</b>                               |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|
| Number of shares <sup>1</sup> (□000 ADRs) | 3,705  | 4,388  | 4,275  | 3,705  | 4,388  |
| Average daily volume (ADRs)               | 19,823 | 11,348 | 14,528 | 17,374 | 12,774 |
| Average daily volume (US\$ □000)          | 263    | 106    | 149    | 210    | 104    |
| Average share price (US\$ / ADR)          | 13.28  | 9.34   | 10.15  | 12.14  | 8.14   |

| <b>Total<sup>2</sup></b>            |         |        |        |        |        |
|-------------------------------------|---------|--------|--------|--------|--------|
| Average daily volume ( □000 shares) | 116,391 | 37,426 | 69,598 | 83,598 | 42,586 |
| Average daily volume (R\$ □000)     | 4,506   | 1,043  | 2,162  | 3,015  | 1,078  |

<sup>1</sup> 1 ADR = 1,000 preferred shares

<sup>2</sup> Total = BOVESPA + NYSE

All financial information is presented according to the accounting principles laid down in Brazilian Corporate Legislation (BR GAAP). All figures are expressed in Brazilian reais, except for the amounts on page 17, which are expressed in US dollars and were obtained using the average rate of exchange (commercial dollar rate) for the corresponding periods.

This document may contain forecasts of future events. Such predictions merely reflect the expectations of the Company's management. Words such as: "believe", "expect", "plan", "strategy", "prospects", "envisage", "estimate", "forecast", "anticipate", "may" and other words with similar meaning are intended as preliminary declarations regarding expectations and future forecasts. Such declarations are subject to risks and uncertainties, anticipated by the Company or otherwise, which could mean that the reported results turn out to be significantly different from those forecast. Therefore, the reader should not base

investment decisions solely on these estimates.

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[www.ultra.com.br](http://www.ultra.com.br)

**ULTRAPAR PARTICIPAÇÕES S/A**  
**CONSOLIDATED BALANCE SHEET**  
**In millions of reais - Accounting practices adopted in Brazil**

|                               | QUARTERS ENDED IN |                |                |
|-------------------------------|-------------------|----------------|----------------|
|                               | SEP               | SEP            | JUN            |
|                               | 2004              | 2003           | 2004           |
| <b>ASSETS</b>                 |                   |                |                |
| Cash and cash equivalents     | 531.8             | 575.5          | 573.2          |
| Trade accounts receivable     | 366.7             | 316.5          | 347.3          |
| Inventories                   | 175.0             | 135.0          | 187.8          |
| Other                         | 115.9             | 137.9          | 140.5          |
| <b>Total Current Assets</b>   | <b>1,189.4</b>    | <b>1,164.9</b> | <b>1,248.8</b> |
| Investments                   | 33.5              | 33.9           | 33.4           |
| Property, plant and equipment | 1,024.5           | 917.3          | 1,000.2        |
| Deferred charges              | 94.6              | 116.0          | 96.9           |
| Long term investments         | 34.3              | -              | -              |
| Other long term assets        | 108.4             | 78.0           | 100.3          |
| <b>Total Long Term Assets</b> | <b>1,295.3</b>    | <b>1,145.2</b> | <b>1,230.8</b> |
| <b>TOTAL ASSETS</b>           | <b>2,484.7</b>    | <b>2,310.1</b> | <b>2,479.6</b> |
| <b>LIABILITIES</b>            |                   |                |                |
| Loans and financing           | 308.0             | 337.6          | 385.9          |
| Suppliers                     | 82.2              | 62.0           | 82.8           |
| Payroll and related charges   | 86.2              | 69.0           | 69.2           |
| Taxes                         | 15.7              | 16.9           | 27.4           |

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|  |                   |                   |                   |
|--|-------------------|-------------------|-------------------|
| Other accounts payable                       | 18.6              | 20.9              | 18.4              |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Total Current Liabilities                    | 510.7             | 506.4             | 583.7             |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Loans and financing                          | 283.1             | 346.6             | 253.6             |
| Income and social contribution taxes         | 31.7              | 30.4              | 29.5              |
| Other long term liabilities                  | 60.7              | 49.0              | 53.3              |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Total Long Term Liabilities                  | 375.5             | 426.0             | 336.4             |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>TOTAL LIABILITIES</b>                     | <b>886.2</b>      | <b>932.4</b>      | <b>920.1</b>      |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>STOCKHOLDERS' EQUITY</b>                  |                   |                   |                   |
| Capital                                      | 664.0             | 664.0             | 664.0             |
| Revaluation reserves                         | 16.7              | 24.7              | 17.1              |
| Profit reserves                              | 668.4             | 499.3             | 668.7             |
| Retained earnings                            | 213.3             | 155.5             | 175.9             |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Total Stockholders' Equity                   | 1,562.4           | 1,343.5           | 1,525.7           |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Minority Interests                           | 36.1              | 34.2              | 33.8              |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>TOTAL STOCKHOLDERS' EQUITY &amp; M.I.</b> | <b>1,598.5</b>    | <b>1,377.7</b>    | <b>1,559.5</b>    |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>TOTAL LIAB. AND STOCKHOLDERS' EQUITY</b>  | <b>2,484.7</b>    | <b>2,310.1</b>    | <b>2,479.6</b>    |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Cash and Long term investments               | 566.1             | 575.5             | 573.2             |
| Debt   | 591.1             | 684.2             | 639.5             |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Net cash (debt)                              | (25.0)            | (108.7)           | (66.3)            |

**ULTRAPAR PARTICIPAÇÕES S/A**  
**CONSOLIDATED STATEMENT OF INCOME**  
**In millions of reais (except per share data) - Accounting practices adopted In Brazil**

|                        | QUARTERS ENDED IN |         |         | ACCUMULATED |         |
|------------------------|-------------------|---------|---------|-------------|---------|
|                        | SEP               | SEP     | JUN     | SEP         | SEP     |
|                        | 2004              | 2003    | 2004    | 2004        | 2003    |
| Net sales and services | 1,319.5           | 1,063.3 | 1,194.1 | 3,564.2     | 2,930.3 |

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|  |              |             |              |              |              |
|--|--------------|-------------|--------------|--------------|--------------|
| Cost of sales and services                       | (997.8)      | (843.2)     | (906.6)      | (2,738.2)    | (2,329.8)    |
| Gross profit                                     | 321.7        | 220.1       | 287.5        | 826.0        | 600.5        |
| Operating expenses                               |              |             |              |              |              |
| Selling  | (54.6)       | (39.2)      | (47.9)       | (144.3)      | (114.1)      |
| General and administrative                       | (60.3)       | (50.0)      | (58.5)       | (170.0)      | (138.6)      |
| Depreciation and amortization                    | (31.0)       | (27.1)      | (31.3)       | (94.0)       | (71.1)       |
| Other operating income (expenses)                | 1.3          | 1.3         | 1.7          | 4.4          | 3.1          |
| Income before equity and financial results       | 177.1        | 105.1       | 151.5        | 422.1        | 279.8        |
| Financial results                                | (14.6)       | (12.3)      | (7.9)        | (35.5)       | (43.6)       |
| Financial income                                 | 19.4         | 24.7        | 17.1         | 50.2         | (43.2)       |
| Financial expenses                               | (28.2)       | (27.1)      | (17.4)       | (65.2)       | 25.9         |
| Taxes on financial activities                    | (5.8)        | (9.9)       | (7.6)        | (20.5)       | (26.3)       |
| Equity in earnings (losses) of affiliates        |              |             |              |              |              |
| Affiliates                                       | (0.1)        | (0.1)       | -            | -            | (0.4)        |
| Benefit of tax holidays                          | 28.2         | 14.8        | 22.6         | 64.2         | 38.8         |
| Nonoperating income (expense)                    | (3.3)        | 1.4         | (6.0)        | (12.1)       | 0.4          |
| Income before taxes and profit sharing           | 187.3        | 108.9       | 160.2        | 438.7        | 275.0        |
| Provision for income and social contribution tax | (55.5)       | (31.2)      | (46.6)       | (129.8)      | (83.9)       |
| Income before minority interest                  | 131.8        | 77.7        | 113.6        | 308.9        | 191.1        |
| Minority interest                                | (2.3)        | (1.9)       | (1.5)        | (4.2)        | (3.7)        |
| Net Income                                       | <u>129.5</u> | <u>75.8</u> | <u>112.1</u> | <u>304.7</u> | <u>187.4</u> |
| EBITDA   | 219.6        | 143.8       | 194.3        | 550.8        | 384.6        |
| Depreciation and amortization                    | 42.4         | 38.6        | 42.7         | 128.6        | 104.8        |
| Investments                                      | 72.2         | 218.2       | 76.1         | 201.2        | 319.0        |
| RATIOS   |              |             |              |              |              |
| Earnings / 1000 shares - R\$                     | 1.86         | 1.09        | 1.61         | 4.37         | 2.69         |
| Net debt / Stockholders' equity                  | 0.02         | 0.08        | 0.04         | -            | -            |
| Net debt / LTM EBITDA                            | 0.03         | 0.19        | 0.09         | -            | -            |
| Net interest expense / EBITDA                    | 0.07         | 0.09        | 0.04         | 0.06         | 0.11         |
| Gross margin                                     | 24%          | 21%         | 24%          | 23%          | 20%          |
| Operating margin                                 | 13%          | 10%         | 13%          | 12%          | 10%          |

|               |     |     |     |     |     |
|---------------|-----|-----|-----|-----|-----|
| EBITDA margin | 17% | 14% | 16% | 15% | 13% |
|---------------|-----|-----|-----|-----|-----|

**ULTRAPAR PARTICIPAÇÕES S/A**  
**CONSOLIDATED CASH FLOW STATEMENT**  
**In millions of reais - Accounting practices adopted in Brazil**

|  | <b>SEP</b>     |                |
|--|----------------|----------------|
|  | <b>2004</b>    | <b>2003</b>    |
| <b>Cash Flows from operating activities</b>                      | <b>415.1</b>   | <b>190.0</b>   |
| Net income   | 304.7          | 187.4          |
| Minority interest  | 4.2            | 3.7            |
| Depreciation and amortization                                    | 128.6          | 104.8          |
| Working capital  | (56.2)         | (47.0)         |
| Financial expenses (A)   | 13.8           | (55.4)         |
| Other (B)  | 20.0           | (3.5)          |
| <b>Cash Flows from investing activities</b>                      | <b>(218.1)</b> | <b>(323.0)</b> |
| Additions to property, plant, equipment and deferred charges (C) | (194.8)        | (147.3)        |
| Acquisition of minority interests (including treasury shares)    | (6.4)          | (171.7)        |
| Other  | (16.9)         | (4.0)          |
| <b>Cash Flows from financing activities</b>                      | <b>(185.0)</b> | <b>70.6</b>    |
| Short term debt, net   | (42.3)         | (5.8)          |
| Issuances  | 227.5          | 255.1          |
| Debt payments  | (237.9)        | (91.2)         |
| Related companies  | -              | (0.7)          |
| Dividends paid (D)   | (132.1)        | (80.2)         |
| Other  | (0.2)          | (6.6)          |
| <b>Net increase (decrease) in cash and cash equivalents</b>      | <b>12.0</b>    | <b>(62.4)</b>  |
| <b>Cash and cash equivalents at the beginning of the period</b>  | <b>554.1</b>   | <b>637.9</b>   |
| <b>Cash and cash equivalents at the end of the period (F)</b>    | <b>566.1</b>   | <b>575.5</b>   |
| <b>Supplemental disclosure of cash flow information</b>          |                |                |
| Cash paid for interest (E)                                       | 18.1           | 31.9           |
| Cash paid for taxes on income (E)                                | 35.5           | 17.9           |

- (A) Not including financial income. Comprised basically of financial expenses, in particular, exchange variations.
- (B) Comprised mainly of accrued and deferred taxes and, cost of permanent asset sold
- (C) Included ICMS on the Property, plant and equipment according to Law Complemental no. 102/2000.
- (D) Including dividends paid by Ultrapar and its subsidiaries.
- (E) Included in cash flow from operating activities.
- (F) Included Long term investments.

**ULTRAGAZ PARTICIPAÇÕES LTDA.**  
**CONSOLIDATED BALANCE SHEET**  
 In millions of reais - Accounting practices adopted in Brazil

|                                    | QUARTERS ENDED IN |              |              |
|------------------------------------|-------------------|--------------|--------------|
|                                    | SEP               | SEP          | JUN          |
|                                    | 2004              | 2003         | 2004         |
| <b>OPERATING ASSETS</b>            |                   |              |              |
| Trade accounts receivable          | 166.6             | 172.1        | 173.4        |
| Inventories                        | 29.3              | 33.8         | 25.2         |
| Other                              | 45.9              | 54.8         | 54.8         |
| Property, plant & equipment        | 462.1             | 476.7        | 468.7        |
| Deferred charges                   | 64.2              | 80.4         | 64.8         |
| <b>TOTAL OPERATING ASSETS</b>      | <b>768.1</b>      | <b>817.8</b> | <b>786.9</b> |
| <b>OPERATING LIABILITIES</b>       |                   |              |              |
| Suppliers                          | 23.3              | 29.3         | 28.7         |
| Payroll and related charges        | 38.4              | 33.7         | 33.9         |
| Taxes                              | 2.2               | 1.6          | 5.9          |
| Other accounts payable             | 4.0               | 3.1          | 3.6          |
| <b>TOTAL OPERATING LIABILITIES</b> | <b>67.9</b>       | <b>67.7</b>  | <b>72.1</b>  |

**ULTRAGAZ PARTICIPAÇÕES LTDA.**  
**CONSOLIDATED STATEMENT OF INCOME**  
 In millions of reais - Accounting practices adopted in Brazil

|           | QUARTERS ENDED IN |       |       | ACCUMULATED |         |
|-----------|-------------------|-------|-------|-------------|---------|
|           | SEP               | SEP   | JUN   | SEP         | SEP     |
|           | 2004              | 2003  | 2004  | 2004        | 2003    |
| Net sales | 769.8             | 717.9 | 766.8 | 2,241.8     | 1,903.5 |

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|                               |         |         |         |           |           |
|-------------------------------|---------|---------|---------|-----------|-----------|
| Cost of sales and services    | (649.3) | (607.8) | (647.9) | (1,904.6) | (1,626.7) |
| Gross profit                  | 120.5   | 110.1   | 118.9   | 337.2     | 276.8     |
| Operating expenses            |         |         |         |           |           |
| Selling                       | (28.7)  | (21.8)  | (26.1)  | (79.0)    | (58.7)    |
| General and administrative    | (19.3)  | (18.9)  | (18.8)  | (54.4)    | (52.2)    |
| Depreciation and amortization | (28.9)  | (25.0)  | (29.2)  | (87.6)    | (66.3)    |
| Other operating results       | 0.8     | (0.5)   | 0.8     | 1.7       | 0.6       |
| EBIT                          | 44.4    | 43.9    | 45.6    | 117.9     | 100.2     |
| EBITDA                        | 73.3    | 68.9    | 74.8    | 205.5     | 166.5     |
| Depreciation and amortization | 28.9    | 25.0    | 29.2    | 87.6      | 66.3      |

**RATIOS**

|                  |     |     |     |     |     |
|------------------|-----|-----|-----|-----|-----|
| Gross margin     | 16% | 15% | 16% | 15% | 15% |
| Operating margin | 6%  | 6%  | 6%  | 5%  | 5%  |
| EBITDA margin    | 10% | 10% | 10% | 9%  | 9%  |

**OXITENO S/A - INDÚSTRIA E COMÉRCIO**  
**CONSOLIDATED BALANCE SHEET**  
 In millions of reais - Accounting practices adopted in Brazil

|                                    | QUARTERS ENDED IN |              |              |
|------------------------------------|-------------------|--------------|--------------|
|                                    | SEP               | SEP          | JUN          |
|                                    | 2004              | 2003         | 2004         |
| <b>OPERATING ASSETS</b>            |                   |              |              |
| Trade accounts receivable          | 181.8             | 126.1        | 158.1        |
| Inventories                        | 143.4             | 99.3         | 160.2        |
| Other                              | 23.5              | 27.2         | 29.0         |
| Property, plant & equipment        | 391.2             | 333.4        | 382.8        |
| Deferred charges                   | 4.0               | 3.7          | 4.6          |
| <b>TOTAL OPERATING ASSETS</b>      | <b>743.9</b>      | <b>589.7</b> | <b>734.7</b> |
| <b>OPERATING LIABILITIES</b>       |                   |              |              |
| Suppliers                          | 50.9              | 27.7         | 47.0         |
| Payroll and related charges        | 38.5              | 27.8         | 27.5         |
| Taxes                              | 1.7               | 7.2          | 7.5          |
| Other accounts payable             | 14.3              | 16.0         | 14.7         |
| <b>TOTAL OPERATING LIABILITIES</b> | <b>105.4</b>      | <b>78.7</b>  | <b>96.7</b>  |



**OXITENO S/A - INDÚSTRIA E COMÉRCIO**  
**CONSOLIDATED STATEMENT OF INCOME**  
 In millions of reais - Accounting practices adopted in Brazil

|                               | QUARTERS ENDED IN |         |         | ACCUMULATED |         |
|-------------------------------|-------------------|---------|---------|-------------|---------|
|                               | SEP               | SEP     | JUN     | SEP         | SEP     |
|                               | 2004              | 2003    | 2004    | 2004        | 2003    |
| Net sales                     | 509.1             | 308.5   | 390.3   | 1,210.0     | 923.9   |
| Cost of goods sold            |                   |         |         |             |         |
| Variable                      | (292.7)           | (186.7) | (212.4) | (685.5)     | (563.5) |
| Fixed                         | (27.6)            | (20.6)  | (20.0)  | (67.8)      | (60.6)  |
| Depreciation and amortization | (7.2)             | (7.7)   | (7.4)   | (22.6)      | (23.0)  |
| Gross profit                  | 181.6             | 93.5    | 150.5   | 434.1       | 276.8   |
| Operating expenses            |                   |         |         |             |         |
| Selling                       | (25.9)            | (17.4)  | (21.8)  | (65.2)      | (55.4)  |
| General and administrative    | (30.1)            | (23.2)  | (29.0)  | (84.5)      | (64.1)  |
| Depreciation and amortization | (1.8)             | (1.6)   | (1.8)   | (5.3)       | (3.5)   |
| Other operating results       | 0.5               | 1.6     | 0.7     | 2.3         | 2.0     |
| EBIT                          | 124.3             | 52.9    | 98.6    | 281.4       | 155.8   |
| EBITDA                        | 133.2             | 62.2    | 107.9   | 309.3       | 182.3   |
| Depreciation and amortization | 9.0               | 9.3     | 9.2     | 27.9        | 26.5    |
| <b>RATIOS</b>                 |                   |         |         |             |         |
| Gross margin                  | 36%               | 30%     | 39%     | 36%         | 30%     |
| Operating margin              | 24%               | 17%     | 25%     | 23%         | 17%     |
| EBITDA margin                 | 26%               | 20%     | 28%     | 26%         | 20%     |

**ULTRACARGO PARTICIPAÇÕES LTDA.**  
**CONSOLIDATED BALANCE SHEET**  
 In millions of reais - Accounting practices adopted in Brazil

|                                    | QUARTERS ENDED IN |              |              |
|------------------------------------|-------------------|--------------|--------------|
|                                    | SEP               | SEP          | JUN          |
|                                    | 2004              | 2003         | 2004         |
| <b>OPERATING ASSETS</b>            |                   |              |              |
| Trade accounts receivable          | 19.5              | 19.4         | 16.9         |
| Inventories                        | 2.2               | 1.9          | 2.3          |
| Other                              | 3.5               | 2.7          | 3.0          |
| Property, plant & equipment        | 160.6             | 93.9         | 138.1        |
| Deferred charges                   | 4.6               | 1.9          | 3.6          |
| <b>TOTAL OPERATING ASSETS</b>      | <b>190.4</b>      | <b>119.8</b> | <b>163.9</b> |
| <b>OPERATING LIABILITIES</b>       |                   |              |              |
| Suppliers                          | 9.1               | 6.1          | 8.0          |
| Payroll and related charges        | 8.9               | 7.2          | 7.5          |
| Taxes                              | 3.2               | 3.3          | 4.5          |
| Other accounts payable             | 1.8               | -            | 1.8          |
| <b>TOTAL OPERATING LIABILITIES</b> | <b>23.0</b>       | <b>16.6</b>  | <b>21.8</b>  |

**ULTRACARGO PARTICIPAÇÕES LTDA.**  
**CONSOLIDATED STATEMENT OF INCOME**  
In millions of reais - Accounting practices adopted in Brazil

|                               | QUARTERS ENDED IN |        |        | ACCUMULATED |        |
|-------------------------------|-------------------|--------|--------|-------------|--------|
|                               | SEP               | SEP    | JUN    | SEP         | SEP    |
|                               | 2004              | 2003   | 2004   | 2004        | 2003   |
| Net sales                     | 52.3              | 46.5   | 47.5   | 144.6       | 131.1  |
| Cost of sales and services    | (32.8)            | (30.0) | (29.4) | (90.1)      | (84.2) |
| Gross profit                  | 19.5              | 16.5   | 18.1   | 54.5        | 46.9   |
| Operating expenses            |                   |        |        |             |        |
| Selling                       | -                 | -      | -      | (0.1)       | -      |
| General and administrative    | (12.6)            | (9.8)  | (12.5) | (36.1)      | (27.3) |
| Depreciation and amortization | (0.1)             | (0.2)  | (0.1)  | (0.4)       | (0.6)  |
| Other operating results       | 0.3               | 0.2    | 0.5    | 1.1         | 0.6    |

|                               |      |      |      |      |      |
|-------------------------------|------|------|------|------|------|
| EBIT                          | 7.1  | 6.7  | 6.0  | 19.0 | 19.6 |
| EBITDA                        | 11.5 | 10.8 | 10.0 | 31.4 | 30.9 |
| Depreciation and amortization | 4.3  | 4.1  | 4.1  | 12.4 | 11.3 |

**RATIOS**

|                  |     |     |     |     |     |
|------------------|-----|-----|-----|-----|-----|
| Gross margin     | 37% | 35% | 38% | 38% | 36% |
| Operating margin | 14% | 14% | 13% | 13% | 15% |
| EBTIDA margin    | 22% | 23% | 21% | 22% | 24% |

**ULTRAPAR PARTICIPAÇÕES S/A  
CONSOLIDATED INCOME STATEMENT**

In millions of US dollars (except per share data) - Accounting practices adopted in Brazil

| (US\$ millions)         | QUARTERS ENDED IN |       |       | ACCUMULATED |       |
|-------------------------|-------------------|-------|-------|-------------|-------|
|                         | SEP               | SEP   | JUN   | SEP         | SEP   |
|                         | 2004              | 2003  | 2004  | 2004        | 2003  |
| <b>Net sales</b>        |                   |       |       |             |       |
| Ultrapar                | 443.2             | 362.3 | 392.1 | 1,199.0     | 933.9 |
| Ultragaz                | 258.6             | 244.6 | 251.8 | 754.1       | 606.7 |
| Oxiteno                 | 171.0             | 105.1 | 128.2 | 407.0       | 294.5 |
| Ultracargo              | 17.6              | 15.8  | 15.6  | 48.6        | 41.8  |
| <b>EBIT</b>             |                   |       |       |             |       |
| Ultrapar                | 59.5              | 35.8  | 49.8  | 142.0       | 89.2  |
| Ultragaz                | 14.9              | 15.0  | 15.0  | 39.7        | 31.9  |
| Oxiteno                 | 41.8              | 18.0  | 32.4  | 94.7        | 49.7  |
| Ultracargo              | 2.4               | 2.3   | 2.0   | 6.4         | 6.3   |
| <b>Operating margin</b> |                   |       |       |             |       |
| Ultrapar                | 13%               | 10%   | 13%   | 12%         | 10%   |
| Ultragaz                | 6%                | 6%    | 6%    | 5%          | 5%    |
| Oxiteno                 | 24%               | 17%   | 25%   | 23%         | 17%   |
| Ultracargo              | 14%               | 14%   | 13%   | 13%         | 15%   |

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**EBITDA**

|            |      |      |      |       |       |
|------------|------|------|------|-------|-------|
| Ultrapar   | 73.8 | 49.0 | 63.8 | 185.3 | 122.6 |
| Ultragaz   | 24.6 | 23.5 | 24.6 | 69.1  | 53.1  |
| Oxitenó    | 44.7 | 21.2 | 35.4 | 104.0 | 58.1  |
| Ultracargo | 3.9  | 3.7  | 3.3  | 10.6  | 9.8   |

**EBITDA margin**

|            |     |     |     |     |     |
|------------|-----|-----|-----|-----|-----|
| Ultrapar   | 17% | 14% | 16% | 15% | 13% |
| Ultragaz   | 10% | 10% | 10% | 9%  | 9%  |
| Oxitenó    | 26% | 20% | 28% | 26% | 20% |
| Ultracargo | 22% | 23% | 21% | 22% | 23% |

**Net income**

|                                 |      |      |      |       |      |
|---------------------------------|------|------|------|-------|------|
| Ultrapar                        | 43.5 | 25.8 | 36.8 | 102.5 | 59.7 |
| Net income/ 1,000 shares (US\$) | 0.62 | 0.37 | 0.53 | 1.47  | 0.86 |

**ULTRAPAR PARTICIPAÇÕES S/A**  
**LOANS, CASH AND MARKETABLE SECURITIES**  
In millions of reais - Accounting practices adopted in Brazil

| Loans  | Balance in September/2004 |         |            |                     |       |                          | Index/<br>Currency<br>(*) | Interest Rate % |         | Maturity and<br>Amortization<br>Schedule                                      |
|--|---------------------------|---------|------------|---------------------|-------|--------------------------|---------------------------|-----------------|---------|---|
|  | Ultragaz                  | Oxitenó | Ultracargo | Ultrapar<br>Holding | Other | Ultrapar<br>Consolidated |                           | Minimum         | Maximum |   |
| <b>Foreign<br/>Currency</b>  |                           |         |            |                     |       |                          |                           |                 |         |   |
| Eurobond<br>Financings for<br>Property Plant<br>&<br>Equipment<br>Export<br>prepayment,<br>net of linked<br>operations                           | 164.5                     | -       | -          | -                   | -     | 164.5                    | US\$                      | 3.5             | 3.5     | Semiannually<br>to 2005   |
| Foreign<br>financing<br>National Bank<br>for Economic<br>and Social<br>Development<br>- BNDES<br>Advances on<br>Foreign<br>Exchange<br>Contracts | -                         | 9.3     | -          | -                   | -     | 9.3                      | MX\$ +<br>TIIE (*)        | 11.1            | 11.1    | Semiannually<br>to 2009<br>Monthly,<br>Semiannually<br>and Anually to<br>2008 |
|  | -                         | 162.8   | -          | -                   | -     | 162.8                    | US\$                      | 4.2             | 6.9     | 2008  |
|  | -                         | 34.3    | -          | -                   | -     | 34.3                     | US\$ +<br>LIBOR           | 2.0             | 2.0     | Semiannually<br>to 2009   |
|  | 18.8                      | 4.0     | 1.1        | -                   | -     | 23.9                     | UMBNDDES<br>(*)           | 8.8             | 10.7    | Monthly to<br>2009  |
|  | -                         | 0.1     | -          | -                   | -     | 0.1                      | US\$                      | 1.7             | 2.3     | Maximum of<br>54 days   |

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|   |              |              |             |   |   |              |           |       |       |                      |
|---|--------------|--------------|-------------|---|---|--------------|-----------|-------|-------|----------------------|
| <b>Subtotal</b>   | <b>183.3</b> | <b>210.5</b> | <b>1.1</b>  | - | - | <b>394.9</b> |           |       |       |                      |
| <b>Local Currency</b>   |              |              |             |   |   |              |           |       |       |                      |
| National Bank for Economic and Social Development - BNDES Agency for Financing Machinery and Equipment (FINAME) | 99.5         | 30.5         | 5.6         | - | - | 135.6        | TJLP (*)  | 3.0   | 3.9   | Monthly to 2009      |
| Onlendings  | -            | 15.0         | -           | - | - | 15.0         | IGP-M (*) | 6.5   | 6.5   | Semiannually to 2008 |
|   | 2.6          | 3.3          | 20.1        | - | - | 26.0         | TJLP (*)  | 1.8   | 4.9   | Monthly to 2009      |
|   | -            | 19.6         | -           | - | - | 19.6         | TJLP (*)  | (2.0) | (2.0) | Monthly to 2009      |
| <b>Subtotal</b>   | <b>102.1</b> | <b>68.4</b>  | <b>25.7</b> | - | - | <b>196.2</b> |           |       |       |                      |
| <b>Total</b>  | <b>285.4</b> | <b>278.9</b> | <b>26.8</b> | - | - | <b>591.1</b> |           |       |       |                      |
| <b>Composition per Annum</b>  |              |              |             |   |   |              |           |       |       |                      |
| Up to 1 Year  | 205.2        | 93.6         | 9.2         | - | - | 308.0        |           |       |       |                      |
| From 1 to 2 Years   | 38.2         | 89.0         | 8.1         | - | - | 135.3        |           |       |       |                      |
| From 2 to 3 Years   | 24.8         | 27.3         | 6.9         | - | - | 59.0         |           |       |       |                      |
| From 3 to 4 Years   | 10.3         | 19.5         | 2.5         | - | - | 32.3         |           |       |       |                      |
| From 4 to 5 Years   | 6.9          | 49.5         | 0.1         | - | - | 56.5         |           |       |       |                      |
| <b>Total</b>  | <b>285.4</b> | <b>278.9</b> | <b>26.8</b> | - | - | <b>591.1</b> |           |       |       |                      |

(\*) TJLP - Long Term Interest Rate / IGPM - Market General Price Index / UMBNDES - BNDES Basket of Currencies /TIIE - Interbank Interest Rate Even

**Balance in September/2004**

|                                       | <b>Ultragaz</b> | <b>Oxiteno</b> | <b>Ultracargo</b> | <b>Ultrapar Holding</b> | <b>Other</b> | <b>Ultrapar Consolidated</b> |
|---------------------------------------|-----------------|----------------|-------------------|-------------------------|--------------|------------------------------|
| <b>Cash and Long term investments</b> | 128.4           | 339.9          | 94.8              | 2.0                     | 1.0          | 566.1                        |

*(Convenience Translation into English from  
the Original Previously Issued in Portuguese)*

## ***Ultrapar Participações S.A.***

*Interim Financial Statements for the Quarter  
and Nine-month Period Ended September 30,  
2004  
and Independent Accountants' Review Report*

Deloitte Touche Tohmatsu Auditores Independentes

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*(Convenience Translation into English from the Original Previously Issued in Portuguese)*

### INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Shareholders and Management of  
Ultrapar Participações S.A.  
São Paulo - SP

1. We have performed a special review of the accompanying interim financial statements of Ultrapar Participações S.A. and subsidiaries as of and for the quarter and nine-month periods ended September 30, 2004, prepared in accordance with Brazilian accounting practices and under the responsibility of the Company's management, consisting of the balance sheets (Company and consolidated), the related statements of income and the performance report.
2. We conducted our review in accordance with specific standards established by the Brazilian Institute of Independent Auditors (IBRACON), together with the Federal Accounting Council, which consisted principally of: (a) inquiries of and discussions with persons responsible for the accounting, financial and operating areas as to the criteria adopted in preparing the interim financial statements, and (b) review of the information and subsequent events that had or might have had material effects on the financial position and results of operations of the Company and its subsidiaries.
3. Based on our special review, we are not aware of any material modifications that should be made to the financial statements referred to in paragraph 1 for them to be in conformity with Brazilian accounting practices and standards established by the Brazilian Securities Commission (CVM), specifically applicable to the preparation of mandatory interim financial statements.

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4. We had previously reviewed the Company and consolidated balance sheets as of June 30, 2004 and the Company and consolidated statements of income for the nine-month period ended September 30, 2003, presented for comparative purposes, and issued unqualified special review reports thereon, dated July 30, 2004 and October 28, 2003, respectively.
5. The accompanying interim financial statements have been translated into English for the convenience of readers outside Brazil.

São Paulo, October 29, 2004

DELOITTE TOUCHE TOHMATSU  
Auditores Independentes

Altair Tadeu Rossato  
Engagement partner

(Convenience Translation into English from the Original Previously Issued in Portuguese)

ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

BALANCE SHEETS AS OF SEPTEMBER 30, 2004 AND JUNE 30, 2004

(In thousands of Brazilian reais - R\$)

|                            | Company         |                 | Consolidated    |                 |   | Company         |                 | Consolidated    |                 |
|----------------------------|-----------------|-----------------|-----------------|-----------------|---|-----------------|-----------------|-----------------|-----------------|
|                            | <u>09/30/04</u> | <u>06/30/04</u> | <u>09/30/04</u> | <u>06/30/04</u> | <u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>   | <u>09/30/04</u> | <u>06/30/04</u> | <u>09/30/04</u> | <u>06/30/04</u> |
| <b>ASSETS</b>              |                 |                 |                 |                 | <b>CURRENT LIABILITIES</b>                    |                 |                 |                 |                 |
| CURRENT ASSETS             |                 |                 |                 |                 | Financing                                     | -               | -               | 308,027         | 385,897         |
| Cash and banks             | 335             | 525             | 45,596          | 49,643          | Suppliers                                     | 80              | 193             | 82,194          | 82,757          |
| Temporary cash investments | 1,620           | 19,170          | 486,240         | 523,526         | Payroll and related charges                   | 360             | 249             | 86,232          | 69,169          |
| Trade accounts receivable  | -               | -               | 366,685         | 347,277         | Taxes   | 15              | 16              | 7,099           | 17,897          |
| Inventories                | -               | -               | 174,958         | 187,759         | Dividends payable                             | 81              | 31              | 2,045           | 1,980           |
| Recoverable taxes          | 12,919          | 13,272          | 85,747          | 104,440         | Income and social contribution taxes          | -               | -               | 8,624           | 9,538           |
| Dividends receivable       | -               | -               | -               | -               | Other   | -               | -               | 16,481          | 16,461          |
| Other                      | 3,822           | 3,628           | 25,179          | 28,956          |   |                 |                 |                 |                 |
| Prepaid expenses           | -               | -               | 5,055           | 7,089           |   |                 |                 |                 |                 |
|                            |                 |                 |                 |                 |   | 536             | 489             | 510,702         | 583,699         |
|                            | 18,696          | 36,595          | 1,189,460       | 1,248,690       | <b>LONG-TERM LIABILITIES</b>                  |                 |                 |                 |                 |
|                            |                 |                 |                 |                 | Financing                                     | -               | -               | 283,120         | 253,638         |
| <b>LONG-TERM ASSETS</b>    |                 |                 |                 |                 | Related companies                             | 420,930         | 421,199         | 8,912           | 9,052           |
| Long-term investments      | -               | -               | 34,303          | -               | Deferred income and social contribution taxes | -               | -               | 31,719          | 29,493          |

Net income

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|  |           |           |           |           |  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|--|-----------|-----------|-----------|-----------|
| Related companies                                | 51,545    | 51,545    | 2,168     | 2,483     | Other taxes                                      | 7,665     | 7,481     | 49,197    | 41,553    |
| Other related parties                            | -         | 31        | -         | -         | Other  | -         | -         | 2,566     | 2,625     |
| Deferred income and social contribution taxes    | 2,576     | 2,576     | 68,310    | 65,473    |  |           |           |           |           |
| Escrow deposits                                  | -         | -         | 13,105    | 11,188    |  | 428,595   | 428,680   | 375,514   | 336,361   |
| Other Recoverable taxes                          | -         | -         | 16,305    | 14,001    |  |           |           |           |           |
|  | -         | -         | 8,459     | 7,253     | MINORITY INTEREST                                | -         | -         | 36,105    | 33,778    |
|  | 54,121    | 54,152    | 142,650   | 100,398   | STOCKHOLDERS' EQUITY                             |           |           |           |           |
|  |           |           |           |           | Capital  | 663,952   | 663,952   | 663,952   | 663,952   |
|  |           |           |           |           | Capital reserve                                  | 1,152     | 1,152     | 96        | 67        |
| PERMANENT ASSETS                                 |           |           |           |           | Revaluation reserve                              | 16,724    | 17,078    | 16,724    | 17,078    |
| Investments: Subsidiary and affiliated companies | 1,921,718 | 1,867,234 | 6,137     | 6,057     | Profit reserves                                  | 677,495   | 677,495   | 677,495   | 677,495   |
| Other Property, plant and equipment              | 356       | 352       | 27,407    | 27,302    | Treasury shares                                  | (6,855)   | (6,431)   | (9,123)   | (8,761)   |
| Deferred charges                                 | -         | 2         | 1,024,515 | 1,000,227 | Retained earnings                                | 213,292   | 175,920   | 213,292   | 175,920   |
|  | -         | -         | 94,588    | 96,915    |  | 1,565,760 | 1,529,166 | 1,562,436 | 1,525,751 |
|  | 1,922,074 | 1,867,588 | 1,152,647 | 1,130,501 | TOTAL MINORITY INTEREST AND STOCKHOLDERS' EQUITY | -         | -         | 1,598,541 | 1,559,529 |
| TOTAL  | 1,994,891 | 1,958,335 | 2,484,757 | 2,479,589 | TOTAL  | 1,994,891 | 1,958,335 | 2,484,757 | 2,479,589 |

The accompanying notes are an integral part of these financial statements.

Ultrapar Participações S.A. and subsidiaries

(Convenience Translation into English from the Original Previously Issued in Portuguese)

ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

STATEMENTS OF INCOME

FOR THE QUARTERS ENDED SEPTEMBER 30, 2004 AND 2003

(In thousands of Brazilian reais - R\$, except for earnings per share)

Net income

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|   | Company    |            | Consolidated |            |
|---|------------|------------|--------------|------------|
|   | 09/30/04   | 09/30/03   | 09/30/04     | 09/30/03   |
| GROSS SALES AND SERVICES  | -          | -          | 1,446,812    | 1,172,653  |
| Deductions  | -          | -          | (127,379)    | (109,280)  |
| NET SALES AND SERVICES  | -          | -          | 1,319,433    | 1,063,373  |
| Cost of sales and services  | -          | -          | (997,807)    | (843,226)  |
| GROSS PROFIT  | -          | -          | 321,626      | 220,147    |
| OPERATING (EXPENSES) INCOME   | 116        | 316        | (144,528)    | (115,018)  |
| Selling   | -          | -          | (54,511)     | (39,191)   |
| General and administrative  | (1,083)    | (501)      | (60,323)     | (50,024)   |
| Depreciation  | -          | -          | (31,010)     | (27,073)   |
| Other operating income, net   | 1,199      | 817        | 1,316        | 1,270      |
| OPERATING INCOME BEFORE FINANCIAL ITEMS                               | 116        | 316        | 177,098      | 105,129    |
| Financial results   | 1,715      | 4,109      | (14,573)     | (12,283)   |
| Financial income  | 578        | 4,183      | 19,412       | 24,692     |
| Financial expense   | 1,137      | (74)       | (33,985)     | (36,975)   |
| EQUITY IN SUBSIDIARY AND AFFILIATED COMPANIES                         | 128,473    | 72,883     | 28,138       | 14,683     |
| INCOME FROM OPERATIONS  | 130,304    | 77,308     | 190,663      | 107,529    |
| Nonoperating (expenses) income, net                                   | -          | -          | (3,311)      | 1,421      |
| INCOME BEFORE TAXES ON INCOME AND PROFIT SHARING                      | 130,304    | 77,308     | 187,352      | 108,950    |
| Provision for income and social contribution taxes                    | (800)      | (1,671)    | (56,121)     | (31,577)   |
| Deferred income tax   | -          | 172        | 611          | 346        |
|   | (800)      | (1,499)    | (55,510)     | (31,231)   |
| INCOME BEFORE MINORITY INTEREST                                       | 129,504    | 75,809     | 131,842      | 77,719     |
| Minority interest   | -          | -          | (2,338)      | (1,910)    |
| NET INCOME  | 129,504    | 75,809     | 129,504      | 75,809     |
| NUMBER OF SHARES OUTSTANDING AT THE BALANCE SHEET DATE (IN THOUSANDS) | 69,460,953 | 69,593,869 | 69,460,953   | 69,593,869 |

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|                          |                |                |                |                |
|--------------------------|----------------|----------------|----------------|----------------|
| EARNINGS PER SHARE - R\$ | <u>0.00186</u> | <u>0.00109</u> | <u>0.00186</u> | <u>0.00109</u> |
|--------------------------|----------------|----------------|----------------|----------------|

The accompanying notes are an integral part of these financial statements.

Ultrapar Participações S.A. and subsidiaries

(Convenience Translation into English from the Original Previously Issued in Portuguese)

ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

STATEMENTS OF INCOME

FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2004 AND 2003

(In thousands of Brazilian reais - R\$, except for earnings per share)

|   | Company         |                 | Consolidated    |                 |
|---|-----------------|-----------------|-----------------|-----------------|
|   | <u>09/30/04</u> | <u>09/30/03</u> | <u>09/30/04</u> | <u>09/30/03</u> |
| GROSS SALES AND SERVICES                      | -               | -               | 3,903,334       | 3,450,760       |
| Deductions                                    | -               | -               | (339,179)       | (520,479)       |
| NET SALES AND SERVICES                        | -               | -               | 3,564,155       | 2,930,281       |
| Cost of sales and services                    | -               | -               | (2,738,194)     | (2,329,759)     |
| GROSS PROFIT                                  | -               | -               | 825,961         | 600,522         |
| OPERATING (EXPENSES) INCOME                   | (73)            | 259             | (403,794)       | (320,735)       |
| Selling                                       | -               | -               | (144,250)       | (114,149)       |
| General and administrative                    | (2,732)         | (2,003)         | (170,015)       | (138,634)       |
| Depreciation                                  | -               | -               | (94,001)        | (71,095)        |
| Other operating income, net                   | 2,659           | 2,262           | 4,472           | 3,143           |
| OPERATING INCOME BEFORE FINANCIAL ITEMS       | (73)            | 259             | 422,167         | 279,787         |
| Financial results                             | 1,513           | 11,789          | (35,474)        | (43,629)        |
| Financial income                              | 2,467           | 12,000          | 50,210          | (43,231)        |
| Financial expense                             | (954)           | (211)           | (85,684)        | (398)           |
| EQUITY IN SUBSIDIARY AND AFFILIATED COMPANIES | 305,243         | 179,413         | 64,196          | 38,423          |

Net income

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|   |            |            |            |            |
|---|------------|------------|------------|------------|
| INCOME FROM OPERATIONS  | 306,683    | 191,461    | 450,889    | 274,581    |
| Nonoperating (expenses) income, net                                   | 2          | (3)        | (12,105)   | 357        |
| INCOME BEFORE TAXES ON INCOME AND PROFIT SHARING                      | 306,685    | 191,458    | 438,784    | 274,938    |
| Provision for income and social contribution taxes                    | (1,947)    | (4,473)    | (133,759)  | (93,854)   |
| Deferred income tax   | -          | 397        | 3,920      | 9,976      |
|   | (1,947)    | (4,076)    | (129,839)  | (83,878)   |
| INCOME BEFORE MINORITY INTEREST                                       | 304,738    | 187,382    | 308,945    | 191,060    |
| Minority interest   | -          | -          | (4,207)    | (3,678)    |
| NET INCOME  | 304,738    | 187,382    | 304,738    | 187,382    |
| NUMBER OF SHARES OUTSTANDING AT THE BALANCE SHEET DATE (IN THOUSANDS) | 69,460,953 | 69,593,869 | 69,460,953 | 69,593,869 |
| EARNINGS PER SHARE - R\$  | 0.00439    | 0.00269    | 0.00439    | 0.00269    |

The accompanying notes are an integral part of these financial statements

Ultrapar Participações S.A. and subsidiaries

(Convenience Translation into English from the Original Previously Issued in Portuguese)

ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

NOTES TO THE INTERIM FINANCIAL STATEMENTS

AS OF SEPTEMBER 30 AND JUNE 30, 2004 INCLUDING UNAUDITED INFORMATION

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003

(Amounts in thousands of Brazilian reais - R\$, unless otherwise indicated)

1. OPERATIONS

The Company invests in commercial and industrial activities, including subscription or purchase of shares of other companies with similar activities.

Through its subsidiaries, the Company is engaged in the distribution of liquefied petroleum gas - LPG (Ultragaz), production and sale of chemicals (Oxiten), and logistics services for chemicals and fuels (Ultracargo).

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### 2. PRESENTATION OF INTERIM FINANCIAL STATEMENTS

As established by Brazilian Securities Commission (CVM) Instruction No. 248, of March 29, 1996, and CVM Guidance Opinion No. 29, of April 11, 1996, the interim financial statements are being presented in accordance with Brazilian corporate law.

### 3. ACCOUNTING PRACTICES AND CONSOLIDATION PRINCIPLES

In the preparation of the interim financial statements, the Company has applied the same accounting practices adopted in the preparation of the financial statements as of December 31, 2003, which are in accordance with the standards established by the CVM and accounting practices adopted in Brazil.

#### 3.1. Consolidation Principles and Ownership interests

The consolidated financial statements have been prepared in accordance with the basic consolidation principles established by Brazilian corporate law and by the CVM, and include the following direct and indirect subsidiaries:

Ultrapar Participações S.A. and subsidiaries

|   | Ownership interest - % |          |
|---|------------------------|----------|
|   | Control                |          |
|   | Direct                 | Indirect |
| Ultragaz Participações Ltda.                                | 100                    | -        |
| Companhia Ultragaz S.A.                                     | -                      | 87       |
| SPGás Distribuidora de Gás Ltda.                            | -                      | 87       |
| Bahiana Distribuidora de Gás Ltda.                          | -                      | 100      |
| Utingás Armazenadora S.A.                                   | -                      | 56       |
| LPG International Inc.                                      | -                      | 100      |
| Ultracargo - Operações Logísticas e Participações Ltda.     | 100                    | -        |
| Melamina Ultra S.A. Indústria Química                       | -                      | 100      |
| Transultra - Armazenamento e Transporte Especializado Ltda. | -                      | 100      |
| Terminal Químico de Aratu S.A. - Tequimar                   | -                      | 99       |
| Oxiteno S.A. - Indústria e Comércio                         | 100                    | -        |
| Oxiteno Nordeste S.A. - Indústria e Comércio                | -                      | 99       |
| Barrington S.L.   | -                      | 100      |
| Canamex Químicos S.A. de C.V.                               | -                      | 100      |
| Oxiteno International Co.                                   | -                      | 100      |
| Oxiteno Overseas Co.  | -                      | 100      |
| Imaven Imóveis e Agropecuária Ltda.                         | 100                    | -        |

Intercompany investments, asset and liability balances, income and expenses, as well as the effects arising from significant intercompany transactions, were eliminated. Minority interest in subsidiary companies is presented separately in the financial statements.

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On August 8, 2003, the Company acquired, through the subsidiary Companhia Ultragas S.A., the LPG distribution business of Shell in Brazil (SPGás Distribuidora de Gás Ltda.). This acquisition amounted to R\$ 170,566, involving 100% of the company's shares, without assumption of any debt. The financial statements for 2003 contain the balances and values of the acquired business since its acquisition in August 2003. The goodwill of R\$ 24,427 on this acquisition is based on the expected future profitability and is being amortized over five years beginning August 2003.

On December 4, 2003, the Company acquired, through the subsidiary Barrington S.L., the chemicals business of the Berci Group in Mexico (Canamex Químicos S.A. de C.V.). This acquisition amounted to US\$ 10,250, without assumption of any debt. The financial statements contain the balances and values of the acquired business since its acquisition in December 2003.

On December 31, 2003, in order to rationalize costs, the Company merged the subsidiaries Ultratecno Participações Ltda. into Ultragas Participações Ltda., Ultracargo Participações Ltda. into Oleoquímica do Nordeste Ltda., and Oleoquímica do Nordeste Ltda. into Ultracargo - Operações Logísticas e Participações Ltda. (new name of Ultraquímica Participações Ltda.).

#### 4. TEMPORARY CASH INVESTMENTS

These investments, contracted with leading banks, are substantially represented by fixed-income securities and funds linked to the interbank deposit certificates (CDI) rate, as well as by currency swaps, and are stated at cost plus accrued income (on a pro rata temporis basis).

|  | Consolidated   |                |
|--|----------------|----------------|
|  | 09/30/04       | 06/30/04       |
| Fixed-income securities and funds              | 480,349        | 474,051        |
| Foreign investments (a)                        | 104,611        | 85,453         |
| Net expenses (income) from swap operations (b) | (64,417)       | (35,978)       |
| <b>Total temporary cash investments</b>        | <b>520,543</b> | <b>523,526</b> |
| Current assets                                 | 486,240        | 523,526        |
| Long-term investments                          | 34,303         | -              |

(a) Investments made by the indirect subsidiary Oxiteno Overseas Co., mainly in fixed-income securities, Brazilian corporate securities and investment grade securities.

(b) Accumulated gain or loss on swap positions (see Note 17).

#### 5. ACCOUNTS RECEIVABLE

|  | Consolidated   |                |
|--|----------------|----------------|
|  | 09/30/04       | 06/30/04       |
| Domestic customers                         | 357,013        | 348,331        |
| Foreign customers                          | 129,901        | 69,552         |
| (-) Advances on foreign exchange contracts | (100,628)      | (48,331)       |
| (-) Allowance for doubtful accounts        | (19,601)       | (22,275)       |
|  | <b>366,685</b> | <b>347,277</b> |

6. INVENTORIES

|  | Consolidated   |                |
|--|----------------|----------------|
|  | 09/30/04       | 06/30/04       |
| Finished products                              | 84,601         | 111,504        |
| Liquefied petroleum gas (LPG)                  | 23,290         | 19,360         |
| Raw material                                   | 52,472         | 42,688         |
| Consumption materials and cylinders for resale | 14,595         | 14,207         |
|  | <u>174,958</u> | <u>187,759</u> |

7. RECOVERABLE TAXES

Represented, substantially, by credit balances of ICMS (state VAT), IPI (federal VAT), COFINS (tax on revenue) and PIS (tax on revenue) and prepaid income and social contribution taxes, for offset against future taxes payable.

|                                      | Consolidated  |                |
|--------------------------------------|---------------|----------------|
|                                      | 09/30/04      | 06/30/04       |
| Income and social contribution taxes | 51,241        | 60,878         |
| ICMS                                 | 31,065        | 38,120         |
| IPI                                  | 244           | 308            |
| PIS and COFINS                       | 960           | 1,610          |
| Other                                | 2,237         | 3,524          |
|                                      | <u>85,747</u> | <u>104,440</u> |

8. RELATED COMPANIES

|   | Company       |                    | Consolidated  |                    |                   |                |
|---|---------------|--------------------|---------------|--------------------|-------------------|----------------|
|   | Loans         |                    | Loans         |                    | Trade accounts    |                |
|   | <u>Assets</u> | <u>Liabilities</u> | <u>Assets</u> | <u>Liabilities</u> | <u>Receivable</u> | <u>Payable</u> |
| Ultracargo - Operações Logísticas e Participações Ltda. | -             | 364,579            | -             | -                  | -                 | -              |
| Oxiteno Nordeste S.A. - Indústria e Comércio            | -             | 33,000             | -             | -                  | -                 | -              |
| Companhia Ultragaz S.A.                                 | 51,545        | -                  | -             | -                  | -                 | -              |
| Imaven Imóveis e Agropecuária Ltda.                     | -             | 22,658             | -             | -                  | -                 | -              |
| Melamina Ultra S.A. Indústria Química                   | -             | 479                | -             | -                  | -                 | -              |

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|   |               |                |              |              |            |               |
|---|---------------|----------------|--------------|--------------|------------|---------------|
| Química da Bahia Indústria e Comércio S.A.  | -             | -              | -            | 7,570        | -          | -             |
| Serma Associação dos Usuários de Equipamentos de Processamentos de Dados e Serviços |               |                |              |              |            |               |
| Correlatos  | -             | 214            | 687          | 214          | -          | -             |
| Petroquímica União S.A.   | -             | -              | -            | -            | -          | 5,750         |
| Oxicap Indústria de Gases Ltda.   | -             | -              | -            | -            | -          | 624           |
| Agip do Brasil S.A.   | -             | -              | -            | -            | 94         | -             |
| Petróleo Brasileiro S.A. - Petrobras  | -             | -              | -            | -            | -          | 1,498         |
| Copagaz Distribuidora de Gás S.A.   | -             | -              | -            | -            | 45         | -             |
| Braskem S.A.  | -             | -              | -            | -            | -          | 6,134         |
| Supergasbras Distribuidora de Gás S.A.  | -             | -              | -            | -            | 12         | -             |
| Cia. Termelétrica do Planalto Paulista - TPP  | -             | -              | 1,390        | -            | -          | -             |
| Plenogás - Distribuidora de Gás S.A.  | -             | -              | -            | 871          | -          | -             |
| Other related companies   | -             | -              | 91           | 257          | 75         | 515           |
|   | <u>51,545</u> | <u>420,930</u> | <u>2,168</u> | <u>8,912</u> | <u>226</u> | <u>14,521</u> |
| Total as of September 30, 2004  |               |                |              |              |            |               |
|   | <u>51,576</u> | <u>421,199</u> | <u>2,483</u> | <u>9,052</u> | <u>267</u> | <u>12,831</u> |

|  | Consolidated  |                  |                            |
|--|---------------|------------------|----------------------------|
|  | Transaction   |                  | Financial income (expense) |
|  | Sales         | Purchases        |                            |
| Companhia Ultragas S.A.                      | -             | -                | -                          |
| Química da Bahia Indústria e Comércio S.A.   | -             | -                | (522)                      |
| Petroquímica União S.A.                      | -             | 71,649           | -                          |
| Oxicap Indústria de Gases Ltda.              | -             | 5,669            | -                          |
| Agip do Brasil S.A.                          | 2,132         | -                | -                          |
| Petróleo Brasileiro S.A. - Petrobras         | 2             | 1,565,407        | -                          |
| Copagaz Distribuidora de Gás S.A.            | 430           | -                | -                          |
| Braskem S.A.                                 | 65,574        | 287,254          | -                          |
| Supergasbras Distribuidora de Gás S.A.       | 996           | -                | -                          |
| Cia. Termelétrica do Planalto Paulista - TPP | -             | -                | 134                        |
| Other related companies                      | 308           | 1,245            | -                          |
|  | <u>69,442</u> | <u>1,931,224</u> | <u>(388)</u>               |
| Total as of September 30, 2004               |               |                  |                            |
|  | <u>40,960</u> | <u>1,785,574</u> | <u>(441)</u>               |
| Total as of June 30, 2003                    |               |                  |                            |

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The loan balances with Química da Bahia Indústria e Comércio S.A. and Cia. Termelétrica do Planalto Paulista - TPP are adjusted based on the Brazilian long-term interest rate (TJLP). The other loans are not subject to financial charges. Purchase and sale transactions refer principally to purchases of raw material, other materials and storage and transportation services, carried out at usual market prices and conditions.

The loan agreement with Ultracargo - Operações Logísticas e Participações Ltda. results from the sale of shares issued by Oxiteno S.A. - Indústria e Comércio to the Company, so as to avoid the reciprocal shareholdings resulting from the corporate restructuring conducted in October 2002.

### 9. INCOME AND SOCIAL CONTRIBUTION TAXES

#### a) Deferred income and social contribution taxes

The Company and its subsidiaries recognize tax assets and liabilities, which do not expire, arising from tax loss carryforwards, temporary add-backs, revaluation of property, plant and equipment, and others. The tax credits are based on continuing profits from operations. Management expects to realize these tax credits over a maximum period of three years. Deferred income and social contribution taxes are presented in the following principal categories:

|   | Company  |          | Consolidated |          |
|---|----------|----------|--------------|----------|
|   | 09/30/04 | 06/30/04 | 09/30/04     | 06/30/04 |
| Long-term assets                                      |          |          |              |          |
| Deferred income and social contribution taxes on:     |          |          |              |          |
| Accruals which are tax deductible only when           |          |          |              |          |
| expenses are incurred                                 | 2,576    | 2,576    | 58,109       | 52,623   |
| Income and social contribution tax loss carryforwards | -        | -        | 10,201       | 12,850   |
|   | 2,576    | 2,576    | 68,310       | 65,473   |
| Long-term liabilities                                 |          |          |              |          |
| Deferred income and social contribution taxes on:     |          |          |              |          |
| Revaluation of property, plant and equipment          | -        | -        | 1,745        | 1,859    |
| Income earned abroad                                  | -        | -        | 29,974       | 27,634   |
|   | -        | -        | 31,719       | 29,493   |

#### b) Reconciliation of income and social contribution taxes in the statement of income

Income and social contribution taxes are reconciled to official tax rates as follows:

Net income



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|  | Company  |          | Consolidated |          |
|--|----------|----------|--------------|----------|
|  | 09/30/04 | 09/30/03 | 09/30/04     | 09/30/03 |
| Income before taxes, equity in subsidiary and affiliated companies and minority interest | 1,442    | 12,045   | 374,588      | 236,515  |
| Official tax rates - %   | 34%      | 34%      | 34%          | 34%      |
| Income and social contribution taxes at official rates                                   | (490)    | (4,095)  | (127,360)    | (80,415) |
| Adjustments to the effective tax rate:   |          |          |              |          |
| Operating provisions and nondeductible expenses/nontaxable income                        | -        | 19       | (1,265)      | (5,201)  |
| Adjustments to estimated income  | (1,457)  | -        | (487)        | 1,001    |
| Other adjustments  | -        | -        | (1,247)      | 300      |
| Income and social contribution taxes before tax benefits                                 | (1,947)  | (4,076)  | (130,359)    | (84,315) |
| Tax benefits:  |          |          |              |          |
| Workers Meal Program (PAT)   | -        | -        | 520          | 437      |
| Income and social contribution taxes in the statement of income                          | (1,947)  | (4,076)  | (129,839)    | (83,878) |
| Current  | (1,947)  | (4,473)  | (133,759)    | (93,854) |
| Deferred   | -        | 397      | 3,920        | 9,976    |

c) Tax exemption

The following indirect subsidiaries have partial or total exemption from income tax in connection with a government program for the development of the Northeast Region of Brazil, as follows:

| Subsidiary                                   | Units             | Exemption<br>- % | Expiration<br>date |
|--|-------------------|------------------|--------------------|
| Oxiteno Nordeste S.A. - Indústria e Comércio | Camaçari plant    | 100              | 2006               |
| Bahiana Distribuidora de Gás Ltda.           | Mataripe base (*) | 25               | 2008               |
|  | Juazeiro base     | 100              | 2004               |
|  | Suape base        | 100              | 2007               |
|  | Ilhéus base       | 25               | 2008               |
|  | Aracaju base      | 25               | 2008               |
|  | Caucaia base      | 75               | 2012               |

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|   |  |               |                  |
|---|--|---------------|------------------|
| Terminal Químico de Aratu S.A. - Tequimar | Aratu Terminal (*)<br>Suape Terminal (storage of<br>acetic acid and butadiene<br>byproducts) | 25<br><br>100 | 2008<br><br>2005 |
|---|--|---------------|------------------|

(\*) In December 2003, the tax exemption of these units expired and requests were filed with the Northeast Development Agency (ADENE), the agency in charge of managing this tax incentive program, requesting a 75% reduction in income tax. On April 30, 2004, the Northeast Development Agency (ADENE) issued reports approving the income tax reduction for the Mataripe and Aratu units of the subsidiaries Bahiana Distribuidora de Gás Ltda. and Terminal Químico de Aratu S.A. - Tequimar until 2013 and 2012, respectively. These reports were submitted for approval by the Federal Revenue Service on June 29, 2004 and August 24, 2004, respectively, and the Federal Revenue Service should issue its opinion within 120 days. If such opinion is not issued after this period, the reductions are considered as approved (net income for the quarter ended September 30, 2004 does not take into consideration these income tax reductions). Should they not be approved by the Federal Revenue Service, the income tax reduction of these units will be 25% until 2008 and 12.5% from 2009 to 2013.

Tax benefits from the income tax reduction for activities eligible for tax incentives were recorded in a specific capital reserve account in stockholders' equity of the beneficiary subsidiaries, and recognized in the Company's Equity in subsidiary and affiliated companies.

### 10. INVESTMENTS

|   | Investments |           | Equity in subsidiary and affiliated companies |          |
|---|-------------|-----------|---|----------|
|   | 09/30/04    | 06/30/04  | 09/30/04                                      | 09/30/03 |
| Ultragaz Participações Ltda.                            | 278,697     | 257,061   | 46,925  | 25,649   |
| Ultracargo - Operações Logísticas e Participações Ltda. | 652,579     | 647,050   | 15,523  | 3,283    |
| Ultracargo Participações Ltda.                          | -           | -         | -   | 13,841   |
| Ultratecno Participações Ltda.                          | -           | -         | -   | 189      |
| Imaven Imóveis e Agropecuária Ltda.                     | 45,263      | 49,405    | 3,728   | 3,645    |
| Oxíteno S.A. - Indústria e Comércio                     | 945,179     | 913,718   | 239,059                                       | 132,794  |
| Other   | 356         | 352       | 8   | 12       |
|   | 1,922,074   | 1,867,586 | 305,243                                       | 179,413  |

The consolidated amount of equity in subsidiary and affiliated companies presented in the statement of income includes R\$ 28,162 for the quarter and R\$ 64,192 for the nine-month period ended September 30, 2004 (2003 - R\$ 14,764 for the quarter and R\$ 38,839 for the nine-month period) of subsidiaries' income tax incentives arising substantially from operations in regions eligible for such incentives.

In the consolidated financial statements, the investments of the subsidiary Oxíteno S.A. - Indústria e Comércio in the affiliated companies Oxicap Indústria de Gases Ltda. and Química da Bahia Indústria e Comércio S.A. are carried under the equity method based on their financial statements as of August 31, 2004.

### 11. PROPERTY, PLANT AND EQUIPMENT (CONSOLIDATED)

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|                          | Annual depreciation rates - % | 09/30/04      |                          |                | 06/30/04       |
|--------------------------|-------------------------------|---------------|--------------------------|----------------|----------------|
|                          |                               | Revalued cost | Accumulated depreciation | Net book value | Net book value |
| Land                     | -                             | 46,385        | -                        | 46,385         | 46,673         |
| Buildings                | 4 to 5                        | 370,888       | (133,056)                | 237,832        | 237,229        |
| Machinery and equipment  | 5 to 10                       | 986,393       | (471,363)                | 515,030        | 514,326        |
| Vehicles                 | 20 to 30                      | 140,763       | (97,388)                 | 43,375         | 37,348         |
| Furniture and fixtures   | 10                            | 17,462        | (6,348)                  | 11,114         | 10,801         |
| Construction in progress | -                             | 94,484        | -                        | 94,484         | 68,904         |
| Imports in transit       | -                             | 835           | -                        | 835            | 416            |
| Other                    | 2.5 to 30                     | 125,473       | (50,013)                 | 75,460         | 84,530         |
|                          |                               | 1,782,683     | (758,168)                | 1,024,515      | 1,000,227      |

Construction in progress refers mainly to construction of the Santos Intermodal Terminal -TIS and the Montes Claros Intermodal Terminal, both owned by Tequimar, and expansion and renovations of the industrial complexes of the other subsidiaries.

Other refers to computer equipment in the amount of R\$ 17,928 (as of June 30, 2004 -R\$ 18,616), software in the amount of R\$ 29,035 (as of June 30, 2004 - R\$ 30,298), and commercial property rights, mainly those described below:

- On July 11, 2002, the subsidiary Terminal Químico de Aratu S.A. - Tequimar won the auction and signed a contract for use of the site on which it operates the Aratu Terminal for another 20 years, renewable for the same period. The price paid by Tequimar amounted to R\$ 12,000 and will be amortized over 40 years, equivalent to annual amortization of R\$ 300.
- Further, the subsidiary Terminal Químico de Aratu S.A. - Tequimar has a lease contract for the area adjacent to the Port of Santos for 20 years beginning December 2002, renewable for the same period, which allows it to build and operate a terminal for the reception storage, movement and distribution of liquid bulk cargo. The price paid by Tequimar was R\$ 3,803 and will be amortized over a period of 20 years from the start of its operation, expected for November 2004.

12. DEFERRED CHARGES (CONSOLIDATED)

Represented substantially by costs incurred in the implementation of systems modernization projects in the amount of R\$ 1,803 (as of June 30, 2004 - R\$ 1,567), to be amortized over five to ten years, and for the installation of Ultrasystem equipment on customers premises in the amount of R\$ 54,490 (as of June 30, 2004 - R\$ 54,434), to be amortized over the periods of the LPG supply contracts with these customers. Deferred charges also include the goodwill from the acquisition of SPGás Distribuidora de Gás Ltda., as mentioned in Note 3.

13. FINANCING (CONSOLIDATED)

| Description                             | 09/30/04 | 06/30/04 | Index/currency   | Annual interest rate - % | Maturity and amortization |
|---|----------|----------|------------------|--------------------------|---------------------------|
| Foreign currency:                       |          |          |                  |                          |                           |
| Working capital loan                    | -        | 9,997    | -                | -                        | -                         |
| Property, plant and equipment financing | 9,315    | -        | Mex\$ + TIIE (*) | 2.00                     | Semiannually until 2009   |

Net income

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|  |                  |                  |               |                    |   |
|--|------------------|------------------|---------------|--------------------|---|
| Foreign financing  | 34,315           | -                | US\$ + LIBOR  | 2.00               | Semiannually until 2009                       |
| Eurobonds  | 164,514          | 186,595          | US\$          | 3.5                | Semiannually until 2005                       |
| Advances on foreign exchange contracts                           | 111              | 3,362            | US\$          | From 1.70 to 2.30  | Maximum of 54 days                            |
| National Bank for Economic and Social Development (BNDES)        | 23,830           | 27,230           | UMBNDDES (**) | From 8.83 to 10.73 | Monthly until 2009                            |
| Export prepayments, net of linked operations                     | <u>162,816</u>   | <u>214,921</u>   | US\$          | From 4.22 to 6.85  | Monthly, semiannually and annually until 2008 |
| Subtotal   | <u>394,901</u>   | <u>442,105</u>   |               |                    |   |
| Local currency:  |                  |                  |               |                    |   |
| National Bank for Economic and Social Development (BNDES)        | 135,596          | 142,113          | TJLP          | From 3.00 to 3.85  | Monthly until 2009                            |
| National Bank for Economic and Social Development (BNDES)        | 15,006           | 16,869           | IGP-M         | 6.5                | Semiannually until 2008                       |
| Government Agency for Machinery and Equipment Financing (FINAME) | 25,998           | 27,038           | TJLP          | From 1.80 to 4.85  | Monthly until 2009                            |
| Onlending operations   | <u>19,646</u>    | <u>11,410</u>    | TJLP          | (2.00)             | Monthly until 2009                            |
| Subtotal   | <u>196,246</u>   | <u>197,430</u>   |               |                    |   |
| Total financing  | <u>591,147</u>   | <u>639,535</u>   |               |                    |   |
| Current liabilities  | <u>(308,027)</u> | <u>(385,897)</u> |               |                    |   |
| Long-term liabilities  | <u>283,120</u>   | <u>253,638</u>   |               |                    |   |

(\*) TIIE = Mexican break-even interbank interest rate

(\*\*) UMBNDDES = BNDES monetary unit. This is a basket of currencies representing the composition of the BNDES debt in foreign currency; 84% of which is linked to the U.S. dollar.

The long-term portion matures as follows:

|                   | <u>09/30/04</u> | <u>06/30/04</u> |
|-------------------|-----------------|-----------------|
| From 1 to 2 years | 135,314         | 132,486         |
| From 2 to 3 years | 58,954          | 68,532          |
| From 3 to 4 years | 32,313          | 35,189          |
| More than 4 years | 56,539          | 17,431          |
|                   | <u>283,120</u>  | <u>253,638</u>  |

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In June 1997, the subsidiary Companhia Ultragas S.A. issued Eurobonds in the total amount of US\$ 60 million, maturing in 2005, with put/call options in 2002, and guaranteed by Ultrapar Participações S.A. and Ultragas Participações Ltda. In June 2002, the subsidiary LPG International Inc. exercised the call option for these securities using funds from a loan in the same amount, maturing in August 2004. However, in January 2004, the subsidiary LPG International Inc. issued Eurobonds in the total amount of US\$ 60 million, maturing in June 2005 and with an annual interest rate of 3.5%. The funds from the issuance were used to settle the loan.

The Eurobonds are guaranteed by the Company and its subsidiary Ultragas Participações Ltda., which are subject to covenants that provide for restrictions on, among other things, its ability to incur indebtedness, pay dividends and other distributions, and conduct merger and acquisition transactions. None of these covenants have restricted our ability to conduct our business.

A part of financing is collateralized by liens on property, plant and equipment, shares, promissory notes and guarantees provided by the Company and its subsidiaries, as shown below:

|                                  | 09/30/04      | 06/30/04      |
|----------------------------------|---------------|---------------|
| Amount of borrowings secured by: |               |               |
| Property, plant and equipment    | 30,034        | 32,434        |
| Shares of affiliated companies   | 15,006        | 16,407        |
| Minority stockholders guarantees | 15,006        | 16,407        |
|                                  | <u>60,046</u> | <u>65,248</u> |

Other loans are collateralized by guarantees and promissory notes issued by the Company and by the future flow of exports. The Company is responsible for sureties and guarantees offered on behalf of its subsidiaries, amounting to R\$ 686,816 (as of June 30, 2004 - R\$ 710,525).

The subsidiaries issued guarantees to financial institutions related to amounts owed to those institutions by some of their customers (vendor financing). Should any subsidiary be requested to make any payment related to these guarantees, the subsidiary may recover the amount paid directly from its customers through trade collection. Maximum future payments related to these guarantees amount to R\$ 38,120 (as of June 30, 2004 - R\$ 20,973), with maturities from 30 to 210 days. As of September 30, 2004, the Company has not recorded any liability related to these guarantees.

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#### 14. STOCKHOLDERS EQUITY

##### a) Capital

The Company is a listed corporation with shares traded on the São Paulo and New York Stock Exchanges. Subscribed and paid-up capital is represented by 69,691,269 thousand shares without par value, comprised of 51,264,622 thousand common and 18,426,647 thousand preferred shares.

As of September 30, 2004, 3,705,347 thousand preferred shares were outstanding abroad, in the form of American Depositary Receipts (ADRs).

Preferred shares, not convertible into common shares, do not entail voting rights, and have priority in capital redemption, without premium, in the event of liquidation of the Company.

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Until May 18, 2004, preferred shares entitled their holders to dividends at least 10% higher than those attributable to common shares. On that date the Special Meeting of Preferred Stockholders and the Extraordinary Stockholders Meeting of Ultrapar approved to equalize the dividends of common and preferred shares.

b) Treasury shares

The Company was authorized to acquire its own shares at market price, without capital reduction, for holding in treasury and subsequent disposal, in accordance with the provisions of Brazilian Securities Commission (CVM) Instructions No. 10, of February 14, 1980, and No. 268, of November 13, 1997.

During third quarter of 2004, 13,700 thousand preferred shares were acquired at the average cost of R\$ 30.91 per thousand shares, with a minimum cost of R\$ 30.50 and a maximum cost of R\$ 31.10 per thousand shares.

As of September 30, 2004, the Company's financial statements record 223,700 thousand preferred shares and 6,616 thousand common shares in treasury, which were acquired at the average cost of R\$ 30.07 and R\$ 19.30 per thousand shares, respectively. The consolidated financial statements record 327,700 thousand preferred shares and 6,616 thousand common shares in treasury, which were acquired at the average cost of R\$ 28.08 and R\$ 19.30 per thousand shares, respectively.

The market price of shares issued by the Company on September 30, 2004 on the São Paulo Stock Exchange (BOVESPA) was R\$ 45.99 per thousand shares.

c) Capital reserve

The capital reserve in the amount of R\$ 1,152 reflects the goodwill on disposal of shares to be held in treasury in the Company's subsidiaries, at the price of R\$ 34.87 per thousand shares. Executives of these subsidiaries were given the beneficial interest in such shares, as described in Note 20.

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d) Revaluation reserve

This reserve reflects the revaluation write-up of assets of subsidiaries and affiliated companies, and is realized based upon depreciation, write-off or sale of revalued assets, including the related tax effects.

In some cases, taxes on the revaluation reserve of certain subsidiaries and affiliated companies are recognized only upon realization of this reserve, since the revaluations occurred prior to the publication of CVM Resolution No. 183/95. Taxes on these reserves are R\$ 7,889 (as of June 30, 2004 - R\$ 7,418).

e) Reserve for retention of profits

This reserve is part of the investment program, in conformity with article 196 of Brazilian corporate law, and includes both a portion of net income and realization of the revaluation reserve.

f) Realizable profits reserve

This reserve is established in conformity with article 197 of Brazilian corporate law, based on the equity in subsidiary and affiliated companies. Realization of the reserve normally occurs upon receipt of dividends, sale and write-off of investments.

g) Reconciliation of stockholders' equity - Company and consolidated

Net income

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|  | 09/30/04          | 06/30/04          |
|--|-------------------|-------------------|
|  | <u>          </u> | <u>          </u> |
| Stockholders' equity - Company   | 1,565,760         | 1,529,166         |
| Treasury shares held by subsidiaries, net of realization                                 | (2,268)           | (2,330)           |
| Capital reserve arising from sale of treasury shares to subsidiaries, net of realization | (1,056)           | (1,085)           |
|  | <u>          </u> | <u>          </u> |
| Stockholders' equity - consolidated  | 1,562,436         | 1,525,751         |
|  | <u>          </u> | <u>          </u> |

15. RECONCILIATION OF EBITDA (CONSOLIDATED)

EBITDA (earnings before interest, taxes, depreciation and amortization) is calculated by the Company, as shown in the table below:

|   | 09/30/04          |                   |                   |                   |                     | 09/30/03            |
|---|-------------------|-------------------|-------------------|-------------------|---------------------|---------------------|
|   | <u>Ultragaz</u>   | <u>Oxiten</u>     | <u>Ultracargo</u> | <u>Other</u>      | <u>Consolidated</u> | <u>Consolidated</u> |
| Operating income                                  | 88,713            | 332,205           | 27,004            | 2,967             | 450,889             | 274,581             |
| (-) Equity in subsidiary and affiliated companies | (4,361)           | (61,449)          | (1,139)           | 2,753             | (64,196)            | (38,423)            |
| (+/-) Financial income                            | 33,535            | 10,598            | (6,905)           | (1,754)           | 35,474              | 43,629              |
| (+) Depreciation and amortization                 | 87,619            | 27,946            | 12,406            | 625               | 128,596             | 104,829             |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u>   | <u>          </u>   |
| EBITDA  | 205,506           | 309,300           | 31,366            | 4,591             | 550,763             | 384,616             |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u>   | <u>          </u>   |

16. SEGMENT INFORMATION

The Company has three reportable segments: gas, chemicals and logistics. The gas segment distributes LPG to retail, commercial and industrial consumers, mainly in the South, Southeast and Northeast regions of Brazil. The chemicals segment produces primarily ethylene oxide, ethylene glycols, ethanamines and glycol ethers. Operations in the logistics segment include storage and transportation of chemicals and fuels, mainly in the Southeast and Northeast regions of the country. Reportable segments are strategic business units that provide different products and services. Intersegment sales are transacted at prices approximating those that the selling entity is able to obtain on external sales.

The principal financial information about each of the Company's reportable segments is as follows:

|            | 09/30/04        |               |                   |              |                     | 09/30/03            |
|------------|-----------------|---------------|-------------------|--------------|---------------------|---------------------|
|            | <u>Ultragaz</u> | <u>Oxiten</u> | <u>Ultracargo</u> | <u>Other</u> | <u>Consolidated</u> | <u>Consolidated</u> |
| Net income |                 |               |                   |              |                     |                     |

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|   |           |           |         |        |           |           |
|---|-----------|-----------|---------|--------|-----------|-----------|
| Net sales, net of related-party transactions  | 2,241,643 | 1,210,035 | 112,413 | 64     | 3,564,155 | 2,930,281 |
| Operating income before financial income (expenses) and equity in subsidiary and affiliated companies | 117,887   | 281,354   | 18,961  | 3,965  | 422,167   | 279,787   |
| EBITDA  | 205,506   | 309,300   | 31,366  | 4,591  | 550,763   | 384,616   |
| Total assets, net of related parties  | 998,548   | 1,152,945 | 302,175 | 31,089 | 2,484,757 | 2,479,589 |

### 17. RISKS AND FINANCIAL INSTRUMENTS (CONSOLIDATED)

The main risk factors to which the Company and its subsidiaries are exposed reflect strategic/operational and economic/financial aspects. Strategic/operational risks (such as behavior of demand, competition, technological innovation, and significant structural changes in industry, among others) are addressed by the Company's management model. Economic/financial risks mainly reflect customer default, macroeconomic variables such as exchange and interest rates, as well as the characteristics of the financial instruments used by the Company. These risks are managed through control policies, specific strategies and the determination of limits, as follows:

- Customer default - These risks are managed by specific policies for accepting customers and analyzing credit, and are mitigated by diversification of sales. The subsidiaries Oxiteno S.A. - Indústria e Comércio and Oxiteno Nordeste S.A. - Indústria e Comércio held R\$ 2,333 (as of June 30, 2004 - R\$ 3,411) and the subsidiaries of Ultragas Participações S.A. held R\$ 21,869 (as of June 30, 2004 - R\$ 23,014) in allowances for potential losses on receivables.
- Interest rates - The Company and its subsidiaries adopt conservative policies to obtain and invest funds and to minimize the cost of capital. The temporary cash investments of the Company and its subsidiaries substantially comprise transactions linked to interbank deposit (CDI) rates, as described in Note 4. A portion of the financial assets is intended for foreign currency hedges, as mentioned below. Funds obtained originate from BNDES financing and foreign currency loans, as mentioned in Note 13.

- Exchange rate - The Company's subsidiaries use foreign currency swap (mainly US\$ to CDI) instruments available in the financial market to cover assets and liabilities in foreign currency, so as to reduce the exchange variation effects on their results. Such swaps have amounts, periods and indexes equivalent to the assets and liabilities in foreign currency, to which they are linked. The following summary shows the assets and liabilities in foreign currency, translated into Brazilian reais at September 30, 2004:

|   | Book value |
|---|------------|
| Assets:   |            |
| Investments in foreign currency and swaps                               | 323,144    |
| Cash and banks and foreign financial investments                        | 107,923    |
| Receivables from foreign customers, net of advances on export contracts | 28,206     |
| Total   | 459,273    |

Liabilities:

Net income

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|                            |         |
|----------------------------|---------|
| Foreign currency financing | 394,901 |
| Import payables            | 8,927   |
|                            | <hr/>   |
| Total                      | 403,828 |
|                            | <hr/>   |
| Net asset position         | 55,445  |
|                            | <hr/>   |

Given the characteristics of the financial instruments described, the management of the Company and its subsidiaries believe that market values approximate book values of these financial instruments. The exchange variation related to cash and banks, temporary cash investments and subsidiaries' foreign financial investments was recorded as financial expense in the consolidated statement of income as of September 30, 2004, in the amount of R\$ 1,135 (financial expense in the amount of R\$ 22,169 as of September 30, 2003). Other financial instruments recorded in the interim financial statements as of September 30, 2004 were determined in conformity with the accounting criteria and practices described in the respective notes.

18. FINANCIAL INCOME AND EXPENSES, NET

|  | 7/01/04 to<br>09/30/04 | 07/01/03 to<br>09/30/03 |
|--|------------------------|-------------------------|
|  | <hr/>                  | <hr/>                   |
| Interest on temporary cash investments and long-term investments | 18,228                 | 29,329                  |
| Interest from customers  | 1,184                  | 1,557                   |
| Interest on loans  | (11,205)               | (15,514)                |
| Bank charges   | (3,974)                | (1,585)                 |
| Monetary and exchange variation, net                             | (12,311)               | (16,122)                |
| Taxes on financial transactions (CPMF, PIS, COFINS and IOF)      | (5,992)                | (9,754)                 |
| Other  | (503)                  | (194)                   |
|  | <hr/>                  | <hr/>                   |
|  | (14,573)               | (12,283)                |
|  | <hr/>                  | <hr/>                   |

19. CONTINGENCIES AND COMMITMENTS (CONSOLIDATED)

a) Civil, tax and labor lawsuits

The Petrochemical Industry Labor Union, of which the employees of Oxiteno Nordeste S.A. - Indústria e Comércio are members, filed a compliance lawsuit against the subsidiary in 1990, demanding compliance with the adjustments established in collective labor agreements, in lieu of the salary policies effectively followed. At the same time, the employers' association proposed a collective bargaining for the interpretation and clarification of the fourth clause of the agreement. Based on the opinion of its legal counsel, who analyzed the last decision of the Federal Supreme Court (STF) on the collective bargaining, as well as the status of the individual lawsuit of the subsidiary, management believes that a reserve is not necessary as of September 30, 2004.

The subsidiary Companhia Ultragaz S.A. is a defendant in lawsuits relating to damages caused by an explosion in 1996 in a shopping mall in the city of Osasco, State of São Paulo. Such lawsuits involve: (i) individual lawsuits filed by victims of the explosion claiming damages from Ultragaz for the loss of economic benefit and for pain and suffering, (ii) lawsuit for reimbursement of expenses by the administration company of the shopping mall and its insurance company, and (iii) a class

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action lawsuit seeking indemnification for material damages and pain and suffering for all the victims injured and deceased. The subsidiary believes that it has presented evidence that defective gas pipes in the shopping mall caused the accident and that Ultragas's on-site LPG storage facilities did not contribute to the explosion. It has obtained a favorable judgment in all lawsuits that have been judged to date. Further, Ultragas also believes that its insurance coverage is sufficient to cover the aggregate amount of all claims filed.

The Company and its subsidiaries obtained injunctions to pay PIS and COFINS (taxes on revenues) without the changes introduced by Law No. 9718/98 in its original version. The questioning refers to the levy of these taxes on other revenues. The unpaid amounts were recorded in the financial statements of the Company and its subsidiaries, totaling R\$ 32,946 (as of June 30, 2004 - R\$ 32,101).

The main tax discussions of the Company and subsidiaries refer to the taxation of PIS and COFINS (as detailed in the preceding paragraph) and the taxation of income earned abroad (as stated in Note 9.a)).

The potential losses on these discussions are accrued in long-term liabilities as other taxes and deferred income and social contribution taxes.

In the quarter, an accrual of R\$ 6,800 was recognized for the ICMS tax assessment of the subsidiary Oxiteno S.A., under judgment at the administrative level. The subsidiary currently awaits a decision on its appeal filed in July 2004.

The Company and its subsidiaries have other ongoing administrative and judicial proceedings; legal counsel classified the risks of these proceedings as possible or remote and, therefore, no reserves for potential losses on these proceedings have been recorded.

Although there is no assurance that the Company will prevail in all cases, management does not believe that the ultimate resolution of tax, civil and labor contingencies not provided for will have a material effect on the Company's financial position or results of operations.

Escrow deposits and provisions are summarized below:

|                                       | 09/30/04           |           | 06/30/04           |           |
|---------------------------------------|--------------------|-----------|--------------------|-----------|
|                                       | Escrow<br>deposits | Provision | Escrow<br>deposits | Provision |
| Social contribution tax on net income | 31                 | 2,910     | 31                 | 2,910     |
| Labor claims                          | 9,951              | 2,056     | 8,314              | 732       |
| PIS and COFINS on other revenues      | 58                 | 32,946    | 58                 | 32,101    |
| ICMS                                  | -                  | 6,800     | -                  | -         |
| Other                                 | 3,065              | 5,201     | 2,785              | 6,542     |
|                                       | 13,105             | 49,913    | 11,188             | 42,285    |

b) Contracts

Net income

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The subsidiary Terminal Químico de Aratu S.A. - Tequimar has contracts with CODEBA - Companhia Docas do Estado da Bahia and Complexo Industrial Portuário Governador Eraldo Gueiros, in connection with its port facilities in Aratu and Suape, respectively. Such contracts establish minimum cargo movement of 1,000,000 tons per year for Aratu, effective through 2022, and 250,000 tons per year for Suape, effective through 2027. If annual movement is less than the minimum required, the subsidiary is required to pay the difference between the actual movement and the minimum contractual movement, using the port rates in effect at the date established for payment. As of September 30, 2004, such rates were R\$ 3.67 and R\$ 3.44 per ton for Aratu and Suape, respectively. The subsidiary has met the minimum cargo movement limits since the inception of the contracts.

Oxiteno Nordeste S.A. - Indústria e Comércio has a supply contract with Braskem S.A., effective through 2012, which establishes a minimum consumption level of ethylene per year. The minimum purchase commitment and the actual demand for the periods ended September 30, 2004 and 2003, expressed in tons of ethylene, are summarized below. Should the minimum purchase commitment not be met, the subsidiary is liable for a fine of 40% of the current ethylene price for the quantity not purchased.

|         | Minimum purchase<br>commitment | Accumulated<br>demand for the<br>third quarter |         |
|---------|--------------------------------|--|---------|
|         |                                | 2004   | 2003    |
| In tons | 137,900                        | 232,761  | 140,570 |

c) Insurance coverage for subsidiaries

It is the subsidiaries' practice to maintain insurance policies in amounts considered sufficient to cover potential losses on assets, as well as for civil responsibility for involuntary, material damages and/or bodily harm caused to third parties arising from their industrial and commercial operations, considering the nature of their activities and the advice of their insurance consultants.

20. STOCK OPTION PLAN (CONSOLIDATED)

At the Extraordinary Stockholders' Meeting held on November 26, 2003, a benefit plan was approved for the management of the Company and its subsidiaries, which provides for: (i) the initial grant of shares issued by the Company and held in treasury by subsidiaries in which the beneficiary executives are registered, and (ii) the transfer of the beneficial ownership of the shares after ten years from the initial concession, provided that the professional relationship between the beneficiary executive and the Company and subsidiaries is not interrupted. The total amount granted to executives, including tax charges, was R\$ 4,960. This amount is being amortized over a period of 10 years and recorded as operating expenses of each period.

21. EMPLOYEE BENEFITS AND PRIVATE PENSION PLAN (CONSOLIDATED)

The Company and its subsidiaries offer benefits to their employees, such as life insurance, health care and pension plan. In addition, loans for the acquisition of vehicles and personal computers are available to employees of certain subsidiaries. These benefits are recorded on the accrual basis and terminate at the end of the employment relationship.

In August 2001, the Company and its subsidiaries began to provide a defined contribution pension plan to their employees. Adoption of this plan, managed by Ultraprev - Associação de Previdência Complementar, was approved at the Board of Directors' Meeting on February 15, 2001. Under the terms of the plan, the basic contribution of each participating employee is defined annually by the participant between 0% and 11% of his/her salary. The sponsoring companies provide a matching contribution in an identical amount as the basic contribution. As participants retire, they may opt to receive monthly: (i) a percentage varying between 0.5% and 1.0% of

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the fund accumulated in their name at Ultraprev, or (ii) a fixed monthly amount which will deplete the fund accumulated in the participant's name during a period of 5 to 25 years. Accordingly, neither the Company nor its subsidiaries assume responsibility for guaranteeing the levels of amounts or periods of receipt for the participants who retire under this plan. As of September 30, 2004, the Company and its subsidiaries contributed R\$ 2,902 (as of September 30, 2003 - R\$ 2,414) to Ultraprev, which was charged to income. The total number of participating employees as of September 30, 2004 was 5,382 (as of September 30, 2003 - 5,049), with no participants retired to date. Additionally, Ultraprev has 1 active participant and 33 former employees receiving benefits according to the policies of a previous plan.

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Ultrapar Participações S.A. and subsidiaries

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### ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

#### MANAGEMENT COMMENTS ON CONSOLIDATED PERFORMANCE FOR THE QUARTERS ENDED SEPTEMBER 30, 2004 AND 2003 (Amounts in thousands of Brazilian reais - R\$, unless otherwise indicated)

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Net revenues: Ultrapar's consolidated net revenue in the 3Q04 amounted to R\$ 1.3 billion, an increase of 24% in relation to the 3Q03. In the 9M04, consolidated net revenue amounted to R\$ 3.6 billion, up by 22% compared to the same period in 2003.

Ultragaz: Brazil's LPG market has grown by 1%, comparing third quarters, less than the increase seen in the first half of the year. This is partially influenced by the different comparison base, as in the first half of 2003, Brazil's LPG market shrank by 8% in terms of sales volume, with a recovery only getting under way in the third quarter of 2003. In addition, differences in the number of working days also affected the sales volume - on a comparable basis, the market grew by 2%. In this period, Ultragaz has seen sales volume growth of 6%, basically due to the acquisition of Shell Gás, which took place in August 2003. Ultragaz's net revenue amounted to R\$ 769.8 million in the 3Q04, an increase of 7% in relation to the 3Q03. This increase in revenue is largely due to the 6% rise in sales volume.

Oxiten: The total 3Q04 sales volume for Oxiten amounted to 159,000 tons, an increase of 28% compared to the same period in 2003. This growth was mainly a reflection of (i) the winning of new clients, inclusive through import substitution; (ii) greater sales concentration in specialty chemicals; (iii) stronger demand as a result of the growth in the Brazilian economy; and (iv) the export of products in stock in 2Q04, which could not be embarked due to the lack of ships for export. Net revenue in the 3Q04 amounted to R\$ 509.1 million, 65% higher than that of the 3Q03. This increase was a consequence of (i) growth in volume sold; (ii) the recovery of petrochemical commodities prices in the international market; and (iii) the acquisition of Canamex, which added R\$ 15.9 million to net revenue for the quarter.

Ultracargo: Ultracargo's net revenue in the 3Q04 amounted to R\$ 52.3 million, 12% higher than in the 3Q03. This growth was the result of the increased volume of operations, together with contractual readjustments.

Cost of sales and services: Ultrapar's consolidated cost of sales and services amounted to R\$ 997.8 million in the 3Q04, an increase of 18% relation to the 3Q03. The 9M04 cost of sales and services amounted to R\$ 2,738.2 million, an increase of 18% in relation to the same period in 2003.

Ultragaz: The cost of goods sold in the 3Q04 rose by 7% in relation to the 3Q03, as a result of the higher volume sold, collective wage agreements and higher freight costs.

Oxiten: The cost of goods sold in the 3Q04 increased by 52% in relation to the 3Q03, as a consequence of higher sales volume, combined with the addition of Canamex and the higher unit cost of ethylene, reflecting the new level of oil prices.

Ultracargo: The cost of services rendered increased by 9% in the 3Q04, in comparison with the same period of the previous year, principally a reflection of higher fuel prices and third-party freight costs.

Ultrapar Participações S.A. and Subsidiaries

Gross profit: Ultrapar's 3Q04 gross profit was R\$ 321.7 million, 46% higher than the R\$ 220.1 million in the 3Q03. In the 9M04, gross profit reached R\$ 826.0 million an increase of 38%, compared to the same period of the previous year.

Sales, general and administrative expenses: Consolidated sales, general and administrative expenses in the 3Q04 amounted to R\$ 145.9 million, 25% higher than the R\$ 116.3 million reported for the same period of 2003. In the first nine months of 2004, Ultrapar registered sales, general and administrative expenses of R\$ 408.3 million, 26% higher than those of the same period in 2003.

Ultragaz: Sales, general and administrative expenses of Ultragaz amounted to R\$ 76.9 million in the quarter, R\$ 11.2 million higher than those for the third quarter of 2003. This increase was the result of a R\$ 3.9 million increase in depreciation expenses and a R\$ 6.9 million increase in sales expenses, mainly due to collective wage agreements, the incorporation of the Shell Gás sales structure and non-recurring expenses of R\$ 2.4 million for sales restructuring.

Oxitenó: Sales, general and administrative expenses of Oxitenó amounted to R\$ 57.8 million, an increase of R\$ 15.6 million in relation to the third quarter of 2003. Sales expenses rose by R\$ 8.5 million, due to (i) increased freight expenses, in line with higher sales volume; and (ii) the reversion of R\$ 3.0 million in provision for doubtful accounts constituted in the third quarter of 2003, due to the recovery of credits related to clients in Argentina. Administrative expenses increased by R\$ 6.9 million comparing the third quarters, as a result of (i) higher personnel expenses, as a result of collective wage agreements in 2003 and an increase in the provision for employee profit-sharing, in line with the company's improved performance; and (ii) the incorporation of R\$ 2.6 million in expenses from Canamex.

Ultracargo: Sales, general and administrative expenses at Ultracargo amounted to R\$ 12.7 million, an increase of R\$ 2.7 million in relation to the third quarter of 2003, as a consequence of collective wage agreements celebrated in the second half of 2003 and the need to hire new employees. In relation to the 2Q04, sales, general and administrative expenses remained at practically the same level.

Operating income: Ultrapar's operating income amounted to R\$ 177.1 million in 3Q04, an increase of 69% in relation to 3Q03. For the first nine months of 2004, Ultrapar's operating income amounted to R\$ 422.1 million, an increase of 51% in relation to the same period in 2003.

Net financial expenses: Ultrapar reported net financial expenses of R\$ 14.6 million in the third quarter of 2004, compared to a net financial expense of R\$ 12.3 million in the third quarter of 2003. This result reflects the impact of an 8% appreciation in the Brazilian *real* on the net worth of our investments outside Brazil, and was partially offset by lower interest rates and by a reduction in the company's net debt. We ended the 3Q04 with a net debt of R\$ 25.0 million, whereas at the end of the 3Q03, net debt amounted to R\$ 108.7 million.

Equity income: Equity income totaled R\$ 28.1 million in the third quarter of 2004, 91% higher than that reported in 3Q03. This result is composed basically of income tax incentives, principally for the Oxitenó's Camaçari plant. The increase in the tax incentive was compatible with the growth in Oxitenó's operational results.

Nonoperating results: In the third quarter 2004, Ultrapar obtained a negative nonoperating result of R\$ 3.3 million, an increase of R\$ 4.7 million compared to the third quarter 2003. This result is basically due to the scrapping of storage cylinders at Ultragaz.

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Ultrapar Participações S.A. and Subsidiaries

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**Income taxes and social contribution:** Income tax and social contribution expenses amounted to R\$ 55.5 million in the third quarter 2004, in line with taxable results evolution.

**Net income:** Consolidated net income in the third quarter 2004 amounted to R\$ 129.5 million, an increase of 71% in relation to the same period of 2003. For the 9M04 period, net income amounted to R\$ 304.7 million, representing an increase of 63% in relation to the same period of 2003.

**EBITDA:** Consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) in the third quarter of 2004 amounted to R\$ 219.6 million, an increase of 53% in relation to the 3Q03. This EBITDA growth was accompanied by a widening in EBITDA margin, from 14% in the 3Q03 to 17% in the 3Q04. In the first nine months of 2004 Ultrapar's EBITDA amounted to R\$ 550.8 million, 43% higher than the reported in the same period in 2003.

### EBITDA

| R\$ million | 3Q04  | 3Q03  | Var. | 9M04  | 9M03  | Var. |
|-------------|-------|-------|------|-------|-------|------|
| Ultrapar    | 219.6 | 143.8 | 53%  | 550.8 | 384.6 | 43%  |
| Ultragas    | 73.3  | 68.9  | 6%   | 205.5 | 166.5 | 23%  |
| Oxiteno     | 133.2 | 62.2  | 114% | 309.3 | 182.3 | 70%  |
| Ultracargo  | 11.5  | 10.8  | 6%   | 31.4  | 30.9  | 2%   |

Ultrapar Participações S.A. and subsidiaries

(Convenience Translation into English from the Original Previously Issued in Portuguese)

### ULTRAPAR PARTICIPAÇÕES S.A. AND SUBSIDIARIES

#### Investments in subsidiaries and/or affiliates

| 1 - Item | 2 - Company Name                                       | 3 - Corporate Taxpayer Number (CNPJ) | 4 - Classification                        | 5 - % of ownership interest in investee | 6 - % of investor's net equity | 7 - Type of company              |
|----------|--|--------------------------------------|---|---|--------------------------------|----------------------------------|
| 01       | Ultracargo Oper. Log. e Part. Ltda.                    | 34.266.973/0001-99                   | Closely-held subsidiary                   | 100.00                                  | 41.68                          | Commercial, industrial and other |
| 02       | Ultragas Participações Ltda.                           | 57.651.960/0001-39                   | Closely-held subsidiary                   | 100.00                                  | 17.80                          | Commercial, industrial and other |
| 03       | Imaven Imóveis e Agropecuária Ltda.                    | 61.604.112/0001-46                   | Closely-held subsidiary                   | 100.00                                  | 2.89                           | Commercial, industrial and other |
| 04       | Oxiteno S.A. - Indústria e Comércio                    | 62.545.686/0001-53                   | Closely-held subsidiary                   | 100.00                                  | 60.37                          | Commercial, industrial and other |
| 05       | Oxiteno Nordeste S.A. - Indústria e Comércio           | 14.109.664/0001-06                   | Investee of subsidiary/affiliated company | 99.15                                   | 39.77                          | Commercial, industrial and other |
| 06       | Terminal Químico de Aratu S.A.                         | 14.688.220/0001-64                   | Investee of subsidiary/affiliated company | 99.41                                   | 6.60                           | Commercial, industrial and other |
| 07       | Transultra Armazenamento e Transportes Especiais Ltda. | 60.959.889/0001-60                   | Investee of subsidiary/affiliated company | 100.00                                  | 4.93                           | Commercial, industrial and other |

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|    |                                    |                    |   |        |      |                                  |
|----|------------------------------------|--------------------|---|--------|------|----------------------------------|
| 08 | Companhia Ultragaz S.A.            | 61.602.199/0001-12 | Investee of subsidiary/affiliated company | 86.62  | 5.96 | Commercial, industrial and other |
| 09 | SPGás Distribuidora de Gás Ltda.   | 65.828.550/0001-49 | Investee of subsidiary/affiliated company | 100.00 | 6.71 | Commercial, industrial and other |
| 10 | Bahiana Distribuidora de Gás Ltda. | 46.395.687/0001-02 | Investee of subsidiary/affiliated company | 100.00 | 7.35 | Commercial, industrial and other |
| 11 | Utingás Armazenadora S.A.          | 61.916.920/0001-49 | Investee of subsidiary/affiliated company | 55.99  | 1.44 | Commercial, industrial and other |
| 12 | Canamex Químicos S.A. de C.V.      |                    | Investee of subsidiary/affiliated company | 100.00 | 2.04 | Commercial, industrial and other |

Note: This information is an integral part of the interim financial statements as required by the CVM.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### ULTRAPAR HOLDINGS INC.

By: /s/ Fabio Schvartsman

Name: Fabio Schvartsman  
Chief Financial and Investor Relations  
Title: Officer