PATRIOT NATIONAL BANCORP INC
Form 10-Q
May 12, 2008

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended March 31, 2008
Commission file number 000-29599

PATRIOT NATIONAL BANCORP, INC.
(Exact name of registrant as specified in its charter)

Connecticut
(State of incorporation)

06-1559137
(I.R.S. Employer Identification Number)

900 Bedford Street, Stamford, Connecticut 06901
(Address of principal executive offices)
(203) 324-7500
(Registrant's telephone number)
Check whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

$$
\text { Yes } \quad \mathrm{X} \quad \text { No }
$$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer:

Large Accelerated Filer ___ Accelerated Filer __X_ Non-Accelerated Filer ___

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):
Yes__ No X

State the number of shares outstanding of each of the registrant's classes of common equity, as of the latest practicable date.

Common stock, $\$ 2.00$ par value per share, $4,751,844$ shares issued and outstanding as of the close of business April 30, 2008.

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## PART I - FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements
PATRIOT NATIONAL BANCORP, INC. CONSOLIDATED BALANCE SHEETS

|  | March 31, 2008 <br> (Unaudited) |  | December 31, 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 10,671,404 | \$ | 2,760,246 |
| Federal funds sold |  | 12,600,000 |  | 11,000,000 |
| Short term investments |  | 5,455,546 |  | 251,668 |
| Cash and cash equivalents |  | 28,726,950 |  | 14,011,914 |
| Available for sale securities (at fair value) |  | 60,831,388 |  | 67,290,040 |
| Federal Reserve Bank stock |  | 1,913,200 |  | 1,911,700 |
| Federal Home Loan Bank stock |  | 2,856,100 |  | 2,656,100 |
| Loans receivable (net of allowance for loan losses: 2008 \$6,149,620 |  |  |  |  |
| 2007 \$5,672,620) |  | 754,649,235 |  | 685,885,990 |
| Accrued interest receivable |  | 5,029,539 |  | 4,576,018 |
| Premises and equipment |  | 7,976,472 |  | 7,805,565 |
| Deferred tax asset, net |  | 2,626,501 |  | 2,788,024 |
| Goodwill and other intangible assets |  | 1,464,653 |  | 1,469,075 |
| Cash surrender value of life insurance |  | 18,424,926 |  | 18,193,684 |
| Other assets |  | 1,153,867 |  | 942,144 |
| Total assets | \$ | 885,652,831 | \$ | 807,530,254 |
|  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest bearing deposits | \$ | 52,594,143 | \$ | 51,925,991 |
| Interest bearing deposits |  | 712,994,997 |  | 620,473,418 |
| Total deposits |  | 765,589,140 |  | 672,399,409 |
| Repurchase agreements |  | 7,000,000 |  | 7,000,000 |
| Federal Home Loan Bank borrowings |  | 35,000,000 |  | 47,500,000 |
| Junior subordinated debt owed to unconsolidated trust |  | 8,248,000 |  | 8,248,000 |
| Accrued expenses and other liabilities |  | 2,729,177 |  | 5,547,478 |
| Total liabilities |  | 818,566,317 |  | 740,694,887 |
|  |  |  |  |  |
| Shareholders' equity |  |  |  |  |
| Preferred stock: 1,000,000 shares authorized; no shares issued |  | - |  |  |
| Common stock, $\$ 2$ par value: $60,000,000$ shares authorized; shares |  |  |  |  |
| issued and outstanding: 2008-4,751,844 $2007-$ $4,746,844$ |  | 9,503,688 |  | 9,493,688 |
| Additional paid in capital |  | 49,589,669 |  | 49,549,119 |
| Retained earnings |  | 7,783,119 |  | 7,846,060 |

Accumulated other comprehensive income - net unrealized gain

| (loss) on available for sale securities, net of taxes | 210,038 | $(53,500)$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Total shareholders' equity | $67,086,514$ | $66,835,367$ |  |  |
| Total liabilities and shareholders' equity | $\$$ | $885,652,831$ | $\$$ | $807,530,254$ |

See accompanying notes to consolidated financial statements. 3

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PATRIOT NATIONAL BANCORP, INC. CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)


| Basic income Per Share | $\$$ | 0.030 | $\$$ | 0.11 |
| :--- | :--- | :--- | :--- | :--- | ---: |
| Diluted income Per Share | $\$$ | 0.030 | $\$$ | 0.11 |
| Dividends per share | $\$$ | 0.045 | $\$$ | 0.045 |

See accompanying notes to consolidated financial statements.
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PATRIOT NATIONAL BANCORP, INC
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)

|  | Three Months Ended |  |
| :--- | :--- | :--- | :--- |
| March 31, |  |  |
| Net income | 2008 | 2007 |
| Unrealized holding gains on securities: <br> Unrealized holding gains arising <br> during the period, net of taxes | 150,667 | $\$ 516,419$ |
| Comprehensive income | 263,538 | 222,110 |

See accompanying notes to consolidated financial statements.
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PATRIOT NATIONAL BANCORP, INC
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(Unaudited)


Three months ended March 31, 2007


Three months ended March 31, 2008
Balance at December


See accompanying notes to consolidated financial statements.

PATRIOT NATIONAL BANCORP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  | 2007 |
| Cash Flows from Operating Activities |  |  |  |  |
| Net income | \$ | 150,667 | \$ | 516,419 |
| Adjustments to reconcile net income to net cash |  |  |  |  |
| provided by operating activities: |  |  |  |  |
| Amortization and accretion of investment premiums and discounts, net |  | 43,444 |  | 48,349 |
| Provision for loan losses |  | 477,000 |  |  |
| Amortization of core deposit intangible |  | 4,422 |  | 4,644 |
| Earnings on cash surrender value of life insurance |  | $(231,242)$ |  | - |
| Depreciation and amortization |  | 386,311 |  | 236,919 |
| Loss on disposal of bank premises and equipment |  | 46 |  | 137 |
| Changes in assets and liabilities: |  |  |  |  |
| Increase in deferred loan fees |  | 19,208 |  | 22,793 |
| Increase in accrued interest receivable |  | $(453,521)$ |  | $(231,202)$ |
| Increase in other assets |  | $(211,723)$ |  | $(158,450)$ |
| Decrease in accrued expenses and other liabilities |  | $(2,818,301)$ |  | (1,187,250) |
| Net cash used in operating activities |  | $(2,633,689)$ |  | $(747,641)$ |
|  |  |  |  |  |
| Cash Flows from Investing Activities |  |  |  |  |
| Purchase of available for sale securities |  | $(8,366,036)$ |  | (3,000,125) |
| Principal repayments on available for sale securities |  | 3,206,305 |  | 3,663,353 |
| Proceeds from redemptions of available for sale securities |  | 12,000,000 |  | - |
| Purchase of Federal Reserve Bank Stock |  | $(1,500)$ |  | - |
| Purchase of Federal Home Loan Bank Stock |  | $(200,000)$ |  |  |
| Net increase in loans |  | $(69,259,453)$ |  | $(41,876,500)$ |
| Purchase of bank premises and equipment |  | $(557,264)$ |  | $(2,515,429)$ |
| Net cash used in investing activities |  | $(63,177,948)$ |  | $(43,728,701)$ |
|  |  |  |  |  |
| Cash Flows from Financing Activities |  |  |  |  |
| Net decrease in demand, savings and money market deposits |  | 12,857,202 |  | 10,987,458 |
| Net increase in time certificates of deposits |  | 80,332,529 |  | 67,841,037 |
| Proceeds from FHLB borrowings |  | 111,000,000 |  | - |
| Principal repayments of FHLB borrowings |  | $(123,500,000)$ |  | - |
| Proceeds from issuance of common stock |  | 50,550 |  | - |
| Dividends paid on common stock |  | $(213,608)$ |  | $(213,278)$ |
| Net cash provided by financing activities |  | 80,526,673 |  | 78,615,217 |
|  |  |  |  |  |
| Net increase in cash and cash equivalents |  | 14,715,036 |  | 34,138,875 |
| 7 ( 7 ( ${ }^{\text {a }}$ |  |  |  |  |

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PATRIOT NATIONAL BANCORP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS, Continued
(Unaudited)

|  | Three Months Ended <br> March 31, |  |
| :--- | :---: | :---: | :---: |
| 2007 |  |  |

See accompanying notes to consolidated financial statements.
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PATRIOT NATIONAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## Note 1. Basis of Financial Statement Presentation

The Consolidated Balance Sheet at December 31, 2007 has been derived from the audited financial statements of Patriot National Bancorp, Inc. ("Bancorp") at that date, but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements.

The accompanying unaudited financial statements and related notes have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The accompanying consolidated financial statements and related notes should be read in conjunction with the audited financial statements of Bancorp and notes thereto for the year ended December 31, 2007.

The information furnished reflects, in the opinion of management, all normal recurring adjustments necessary for a fair presentation of the results for the interim periods presented. The results of operations for the three months ended March 31, 2008 are not necessarily indicative of the results of operations that may be expected for the remainder of 2008.

Certain 2007 amounts have been reclassified to conform to the 2008 presentation. Such reclassifications had no effect on net income.

Note 2. Investments
The following table is a summary of Bancorp's available for sale securities portfolio, at fair value, at the dates shown:

| March 31, | December 31, |
| :---: | :---: |
| 2008 | 2007 |


| U. S. Government sponsored <br> agency obligations | $\$$ | $6,004,629 \$$ | $16,924,648$ |
| :--- | :---: | :---: | ---: |
| U. S. Government Agency and sponsored <br> agency mortgage-backed securities |  | $46,785,585$ | $41,325,870$ |
| Money market preferred <br> equity securities |  | $8,041,174$ | $9,039,522$ |
| Total Available for Sale Securities | $\$$ | $60,831,388 \$$ | $67,290,040$ |
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The amortized cost, gross unrealized gains, gross unrealized losses and fair values of available for sale securities at March 31, 2008 are as follows:

|  | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| U. S. Government sponsored <br> agency obligations | $\$$ | $6,000,000 \$$ | 4,629 | $\$$ | $-\$$ | $6,004,629$ |
| U. S. Government Agency and <br> sponsored <br> agency mortgage-backed <br> securities | $46,451,442$ | 413,639 | $(79,496)$ | $46,785,585$ |  |  |
| Money market preferred <br> equity securities | $8,041,174$ |  | - |  |  |  |
| Total Available For Sale | $\$$ | $60,492,616 \$$ | $418,268 \$$ | $(79,496) \$$ | $60,831,388$ |  |
| Securities |  |  |  |  |  |  |

At March 31, 2008, gross unrealized holding gains and gross unrealized holding losses on available for sale securities totaled $\$ 418,268$ and $\$ 79,496$, respectively. Of the securities with unrealized losses, there are 15 U . S. Government Agency and sponsored agency mortgage-backed securities that have unrealized losses for a period in excess of twelve months, with a combined current unrealized loss of $\$ 79,496$. Management does not believe that any of the unrealized losses are other than temporary since they are the result of changes in the interest rate environment and they relate to mortgage-backed securities issued by U.S. Government Agencies and sponsored agencies. Bancorp has the ability to hold these securities to maturity, if necessary, and expects to receive all contractual principal and interest related to these investments. As a result, management believes that these unrealized losses will not have a negative impact on future earnings or a permanent negative effect on capital.
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## Note 3. Loans

The following table is a summary of Bancorp's loan portfolio at the dates shown:

|  | March 31, <br> Deal Estate | December 31, <br> Commercial |
| :--- | ---: | ---: |
| Residential | $\$ 257,537,069$ | $\$ 233,121,685$ |
| Construction | $125,402,792$ | $110,154,838$ |
| Construction to permanent | $275,825,146$ | $254,296,326$ |
| Commercial | $37,747,013$ | $37,701,509$ |
| Consumer installment | $28,786,578$ | $27,494,531$ |
| Consumer home equity | $1,386,495$ | $1,270,360$ |
| Total Loans | $35,769,942$ | $29,154,498$ |
| Premiums on purchased loans | $762,455,035$ | $693,193,747$ |
| Net deferred fees | 193,970 | 195,805 |
| Allowance for loan losses | $(1,850,150)$ | $(1,830,942)$ |
| Loans receivable, net | $(6,149,620)$ | $(5,672,620)$ |

Analysis of Allowance for Loan Losses
The changes in the allowance for loan losses for the periods shown are as follows:


## Note 4. Deposits

The following table is a summary of Bancorp's deposits at the dates shown:

|  | March 31, <br> 2008 | December 31, <br> 2007 |
| :--- | ---: | ---: |
| Noninterest bearing | $\$ 52,594,143$ | $\$ 51,925,991$ |
| Interest bearing |  |  |
| $\quad$ NOW | $25,441,609$ | $19,462,123$ |
| Savings | $34,755,408$ | $34,261,389$ |
| Money market | $40,596,382$ | $34,880,837$ |
| Time certificates, less than $\$ 100,000$ | $345,768,287$ | $300,502,281$ |
| Time certificates, $\$ 100,000$ or more | $266,433,311$ | $231,366,788$ |
| Total interest bearing | $712,994,997$ | $620,473,418$ |
| Total Deposits | $\$ 765,589,140$ | $\$ 672,399,409$ |

## Note 5. Borrowings

In addition to the outstanding borrowings disclosed in the consolidated balance sheet, the Bank has the ability to borrow approximately $\$ 84.0$ million in additional advances from the Federal Home Loan Bank of Boston, which includes a $\$ 2.0$ million overnight line of credit. The Bank also has arranged a $\$ 3.0$ million overnight line of credit from a correspondent bank and $\$ 10.0$ million under a repurchase agreement; no amounts were outstanding under these two arrangements at March 31, 2008.

Note 6. Income per share
Bancorp is required to present basic income per share and diluted income per share in its consolidated income statements. Basic income per share amounts are computed by dividing net income by the weighted average number of common shares outstanding. Diluted income per share reflects additional common shares that would have been outstanding if potentially dilutive common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by Bancorp relate to outstanding stock options and are determined using the treasury stock method. Bancorp is also required to provide a reconciliation of the numerator and denominator used in the computation of both basic and diluted income per share.

The following is information about the computation of income per share for the three months ended March 31, 2008 and 2007:
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Three months ended March 31, 2008

|  | Net Income |  | Shares | Amount |
| :---: | :---: | :---: | :---: | :---: |
| Basic Income Per Share |  |  |  |  |
| Income available to common shareholders | \$ | 150,667 | 4,751,020 \$ | 0.03 |
| Effect of Dilutive Securities |  |  |  |  |
| Stock Options outstanding |  | - | 19,455 |  |
| Diluted Income Per Share |  |  |  |  |
| Income available to common shareholders |  |  |  |  |
| plus assumed conversions | \$ | 150,667 | 4,770,475 \$ | 0.03 |
| Three months ended March 31, 2007 |  |  |  |  |
|  |  | Income | Shares | Amount |
| Basic Income Per Share |  |  |  |  |
| Income available to common shareholders | \$ | 516,419 | 4,739,494 \$ | 0.11 |
| Effect of Dilutive Securities |  |  |  |  |
| Stock Options outstanding |  | - | 37,750 |  |
| Diluted Income Per Share |  |  |  |  |
| Income available to common shareholders |  |  |  |  |
| plus assumed conversions | \$ | 516,419 | 4,777,244 \$ | 0.11 |

## Note 7. Other Comprehensive Income

Other comprehensive income, which is comprised solely of the change in unrealized gains and losses on available for sale securities, is as follows:

| Three Months Ended | Three Months Ended |
| :--- | :---: |
| March 31, 2008 | March 31, 2007 |


| Before Tax |  | Net of Tax <br> Amount | Tax Effect | Before Tax <br> Amount | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tax Effect |  |  |  |  |  | | Net of Tax |
| :---: |
| Amount |

Unrealized holding gain
arising during the period $\quad \$ \quad 425,061 \quad \$(161,523) \$ 263,538 \quad \$ \quad 358,241 \quad \$(136,131) \$ 222,110$
Reclassification adjustment
for gains recognized in income
Unrealized holding gain
on available for sale securities, net of taxes $\quad \$ 425,061 \quad \$(161,523) \$ 263,538 \quad \$ \quad 358,241 \quad \$(136,131) \$ 222,110$ 13

Note 8. Financial Instruments with Off-Balance Sheet Risk
In order to meet the financing needs of its customers, Bancorp, in the normal course of business, is a party to financial instruments with off-balance-sheet risk. These financial instruments include commitments to extend credit and standby letters of credit and involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the balance sheets. The contractual amounts of these instruments reflect the extent of involvement Bancorp has in particular classes of financial instruments.

The contractual amounts of commitments to extend credit and standby letters of credit represent the amounts of potential accounting loss should the contracts be fully drawn upon, the customers default and the values of any existing collateral become worthless. Bancorp uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments and evaluates each customer's creditworthiness on a case-by-case basis. Management believes that Bancorp controls the credit risk of these financial instruments through credit approvals, credit limits, monitoring procedures and the receipt of collateral as deemed necessary.

Financial instruments whose contractual amounts represent credit risk are as follows at March 31, 2008:

Commitments to extend credit:

| Future loan commitments | $\$$ | $71,769,437$ |
| :--- | ---: | ---: |
| Unused lines of credit | $62,133,408$ |  |
| Undisbursed construction loans | $86,746,286$ |  |
| of credit | $\$ 1,642,391$ |  |
|  | $222,291,522$ |  |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments to extend credit generally have fixed expiration dates, or other termination clauses, and may require payment of a fee by the borrower. Since these commitments could expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if deemed necessary by Bancorp upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include residential and commercial property, deposits and securities.

Standby letters of credit are written commitments issued by Bancorp to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Newly issued or modified guarantees that are not derivative contracts are recorded on Bancorp's consolidated balance sheet at the fair value at inception. No liability related to guarantees was required to be recorded at March 31, 2008.
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## Note 9. Income Taxes

In July 2006, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 48 ("FIN 48"), Accounting for Uncertainty in Income Taxes. FIN 48 applies to all tax positions related to income taxes subject to SFAS No. 109, Accounting for Income Taxes. This includes tax positions considered to be "routine" as well as those with a high degree of uncertainty. FIN 48 utilizes a two-step approach for evaluating tax positions. Recognition of the benefit (step one) occurs when an enterprise concludes that a tax position, based solely on its technical merits, is more-likely-than-not to be sustained upon examination. Measurement (step two) is only addressed if step one has been satisfied (i.e., the position is more-likely-than-not to be sustained). FIN 48 clarifies the accounting for income taxes by prescribing the minimum recognition threshold a tax position must meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition.

Effective January 1, 2007, Bancorp has adopted the provisions of FIN 48 and has analyzed its federal and significant state filing positions. The periods subject to examination for Bancorp's federal returns are the tax years 2004 through 2006. The periods subject to examination for Bancorp's significant state return, which is Connecticut, are the tax years 2004 through 2006. Bancorp believes that its income tax filing positions and deductions will be sustained upon examination and does not anticipate any adjustments that will result in a material change in its financial statements. As a result, no reserve for uncertain income tax positions has been recorded pursuant to FIN 48, nor was there a cumulative effect recorded related to adopting FIN 48.

Bancorp's policy for recording interest and penalties related to uncertain tax positions is to record such items as part of its provision for federal and state income taxes.
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Note 10.

Fair Value Measurements

Effective January 1, 2008, the Bancorp adopted the provisions of SFAS No. 157, "Fair Value Measurements," for financial assets and financial liabilities. In accordance with Financial Accounting Standards Board Staff Position (FSP) No. 157-2, "Effective Date of FASB Statement No. 157," the Bancorp will delay application of SFAS 157 for non-financial assets and non-financial liabilities, until January 1, 2009. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements.

SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

SFAS 157 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, SFAS 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:
oLevel 1 Inputs - Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
oLevel 2 Inputs - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.
oLevel 3 Inputs - Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Bancorp 's financial assets and financial liabilities carried at fair value effective January 1, 2008.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counter party credit quality, the Bancorp creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Bancorp valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Bancorp valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Securities Available-for-Sale: Securities classified as available for sale are reported at fair value utilizing Level 2 inputs. For these securities, the Bancorp obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

Impaired Loans: Certain impaired loans are reported at the fair value of the underlying collateral if repayment is expected solely from the collateral. Collateral values are estimated using Level 3 inputs based on customized discounting criteria. Bancorp had no such loans at March 31, 2008.
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The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of March 31, 2008, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

|  | Level 1 <br> Inputs | Level 2 <br> Inputs | Level 3 <br> Inputs | Total <br> Fair Value |
| :--- | :--- | :--- | :--- | :--- |
| Securities available for sale | $\$$ | $-\$ 60,831,388$ | $\$$ | $-\$ 60,831,388$ |

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis were not significant at March 31, 2008.

Certain non-financial assets and non-financial liabilities measured at fair value on a recurring basis include measurement at fair value in the first step of a goodwill impairment test. Certain non-financial assets measured at fair value on a non-recurring basis include non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, as well as intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment. As stated above, SFAS 157 will be applicable to these fair value measurements beginning January 1, 2009.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - including an amendment of FASB Statement No. 115." This standard allows an entity the option to elect to measure eligible financial assets and liabilities at fair value. Unrealized gains and losses on items for which the fair value measurement option has been elected are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions, thus the Bancorp may record identical financial assets and liabilities at fair value or by another measurement basis permitted under generally accepted accounting principals, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. SFAS 159 became effective beginning January 1, 2008. Bancorp elected not to measure any eligible items using the fair value option in accordance with SFAS 159 and therefore SFAS 159 had no impact on Bancorp's financial statements. 18

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## "SAFE HARBOR" STATEMENT UNDER PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements contained in Bancorp's public reports, including this report, and in particular in "Management's Discussion and Analysis of Financial Condition and Results of Operations," may be forward looking and subject to a variety of risks and uncertainties. These factors include, but are not limited to, (1) changes in prevailing interest rates which would affect the interest earned on Bancorp's interest earning assets and the interest paid on its interest bearing liabilities, (2) the timing of repricing of Bancorp's interest earning assets and interest bearing liabilities, (3) the effect of changes in governmental monetary policy, (4) the effect of changes in regulations applicable to Bancorp and the conduct of its business, (5) changes in competition among financial services companies, including possible further encroachment of non-banks on services traditionally provided by banks, (6) the ability of competitors that are larger than Bancorp to provide products and services which it is impracticable for Bancorp to provide, (7) the effects of Bancorp's opening of branches, (8) the effect of any decision by Bancorp to engage in any business not historically operated by it, (9) the ability of Bancorp to raise additional capital in the future and successfully deploy the funds raised, and (10) the state of the economy and real estate values in Bancorp's market areas, and the consequent affect on the quality of Bancorp's loans. Other such factors may be described in Bancorp's other filings with the SEC.

Although Bancorp believes that it offers the loan and deposit products and has the resources needed for continued success, future revenues and interest spreads and yields cannot be reliably predicted. These trends may cause Bancorp to adjust its operations in the future. Because of the foregoing and other factors, recent trends should not be considered reliable indicators of future financial results or stock prices.

## CRITICAL ACCOUNTING POLICIES

In the ordinary course of business, Bancorp has made a number of estimates and assumptions relating to reporting results of operations and financial condition in preparing its financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ significantly from those estimates under different assumptions and conditions. The Company believes the following discussion addresses Bancorp's only critical accounting policy, which is the policy that is most important to the presentation of Bancorp's financial results. This policy requires management's most difficult, subjective and complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

## Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are considered impaired. The adequacy of the general component is measured using a risk rating system. Under this system, each loan is assigned a risk rating between one and nine; "one" being the least risk and "nine" reflecting the most risk or a complete loss. Risk ratings are assigned based upon the recommendations of the credit analyst and originating loan officer, and are confirmed by the loan committee at the initiation of the transactions. They are later reviewed and changed, when necessary, during the life of the loan. Each of these risk ratings has a corresponding loan loss factor which is based on historical loss experience adjusted for qualitative factors. These factors are multiplied against the balances in each risk rating category to arrive at the appropriate level for the allowance for loan losses. Loans assigned a risk rating of "six" or above are monitored more closely by the credit administration officers and the loan committee. Finally, the unallocated portion of the allowance reflects management's estimate of probable but undetected losses inherent in the portfolio; such estimates are influenced by uncertainties in economic conditions, delays in obtaining information such as unfavorable information about a borrower's financial condition, difficulty in identifying triggering events that correlate perfectly to subsequent loss rates, and risk factors that have not yet manifested themselves in loss allocation factors.

Loan quality control is continually monitored by management subject to oversight by the board of directors through its members who serve on the loan committee. Loan quality control is also reviewed by the full board of directors on a monthly basis. The methodology for determining the adequacy of the allowance for loan losses is consistently applied; however, revisions may be made to the methodology and assumptions based on historical information related to charge-off and recovery experience and management's evaluation of the current loan portfolio.

## Summary

Bancorp's net income of $\$ 151,000$ ( $\$ 0.03$ basic and diluted income per share) for the quarter ended March 31, 2008 represents a decrease of $\$ 365,000$, or $71 \%$, as compared to net income of $\$ 516,000$ ( $\$ 0.11$ basic and diluted income per share) for the quarter ended March 31, 2007. Due to the significant declines in interest rates, the net interest margin for the quarter ended March 31, 2008 of $3.03 \%$ was down 47 basis points from the quarter ended March 31, 2007. In addition, non-interest expenses increased by $16 \%$ primarily due to costs associated with the opening of six branches during 2007. These two factors, combined with an increase in the allowance for loan losses of $\$ 477,000$ due to significant loan growth during the quarter, resulted in a decline in net income of $\$ 365,000$ from $\$ 516,000$ for the quarter ended March 31, 2007 to $\$ 151,000$ for the quarter ended March 31, 2008.

Total assets increased $\$ 78.2$ million from $\$ 807.5$ million at December 31, 2007 to $\$ 885.7$ million at March 31, 2008. Cash and cash equivalents increased $\$ 14.7$ million to $\$ 28.7$ million at March 31, 2008 as compared to $\$ 14.0$ million at December 31, 2007. The available for sale securities portfolio decreased $\$ 6.5$ million to $\$ 60.8$ million at March 31, 2008 from $\$ 67.3$ million at December 31, 2007. The net loan portfolio increased $\$ 68.7$ million from $\$ 685.9$ million at December 31, 2007 to $\$ 754.6$ million at March 31, 2008. Deposits increased $\$ 93.2$ million to $\$ 765.6$ million at March 31, 2008 from $\$ 672.4$ million at December 31, 2007; borrowings decreased $\$ 12.5$ million during the same period. Total shareholders' equity increased $\$ 251,000$ from $\$ 66.8$ million at December 31, 2007 to $\$ 67.1$ million at March 31, 2008.

Financial Condition

## Assets

Bancorp's total assets increased $\$ 78.2$ million, or $10 \%$, from $\$ 807.5$ million at December 31, 2007 to $\$ 885.7$ million at March 31, 2008. The growth in assets was funded by an increase in deposits, which was largely attributable to promotions associated with the opening of two branches in the fourth quarter of 2007. Cash and cash equivalents increased $\$ 14.7$ million to $\$ 28.7$ million at March 31, 2008 as compared to $\$ 14.0$ million at December 31, 2007. Cash and due from banks and Federal funds sold increased $\$ 7.9$ million and $\$ 1.6$ million, respectively, while short term investments increased $\$ 5.2$ million; these increases are due to excess liquidity from deposit growth.

## Investments

Available for sale securities decreased $\$ 6.5$ million, or $10 \%$, from $\$ 67.3$ million at December 31, 2007 to $\$ 60.8$ million at March 31, 2008. Principal repayments on mortgage backed securities; the call of four government sponsored agency bonds and the redemption of one money market preferred security were partially offset by the purchase of $\$ 8.3$ million in mortgage backed securities.
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## Loans

Bancorp's net loan portfolio increased $\$ 68.7$ million, or $10 \%$, from $\$ 685.9$ million at December 31, 2007 to $\$ 754.6$ million at March 31, 2008. The significant increase includes a $\$ 24.4$ million increase in commercial real estate loans, a $\$ 21.5$ million increase in construction loans; a $\$ 15.2$ million increase in residential real estate loans and a $\$ 6.6$ million increase in home equity loans.

The sustained growth in the loan portfolio reflects the continued demand for real estate based financing in the local markets where the Bank primarily conducts its lending business. The Bank offers a competitively priced and expanded product line, but due to changing economic and market conditions, management anticipates that loan growth will slow significantly as the year progresses.

At March 31, 2008, the net loan to deposit ratio was $99 \%$ and the net loan to total assets ratio was $85 \%$. At December 31,2007 , these ratios were $102 \%$ and $85 \%$, respectively.

## Allowance for Loan Losses

Based on management's evaluation of the allowance for loan losses, management believes that the allowance of $\$ 6.1$ million at March 31, 2008 and $\$ 5.7$ million at December 31, 2007 are adequate under prevailing economic conditions, to absorb losses on existing loans.

Non-Accrual, Past Due and Restructured Loans
The following table presents non-accruing loans and loans past due 90 days or more and still accruing:

| (Thousands of dollars) | $\begin{array}{c}\text { March 31, } \\ 2008\end{array}$ |  |  |
| :---: | :---: | :---: | :---: | \(\left.\begin{array}{c}December 31, <br>

2007\end{array}\right]\)

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## Potential Problem Loans

Non-accrual loans increased from $\$ 3.8$ million at December 31, 2007 to $\$ 5.1$ million at March 31, 2008 due to the addition of one loan. The non-accrual portfolio consists of three relationships. The loan relationship added in the first quarter is comprised of one loan for $\$ 1.6$ million that is well secured and in the process of collection. Of the other two relationships, one in the amount of $\$ 788,000$ was paid down by $\$ 250,000$ during the quarter with the balance well secured by real estate. The Bank and the borrower on the third relationship, which totals $\$ 2.8$ million, continue to negotiate a possible debt restructure. This relationship includes an SBA guarantee on a portion of the balance with additional collateral consisting of commercial and residential real estate, as well as business assets.

Loans delinquent over 90 days and still accruing were comprised of two loans totaling $\$ 107,000$, which are past maturity. One for $\$ 1,000$ is a possible charge-off; the second for $\$ 106,000$ had a renewal that subsequently closed at the beginning of April.

At March 31, 2008, Bancorp had no loans, other than those disclosed above, for which management has significant doubts as to the ability of the borrower to comply with the present repayment terms.

Deposits
Total deposits increased $\$ 93.2$ million or $14 \%$ from $\$ 672.4$ million at December 31, 2007 to $\$ 765.6$ million at March 31, 2008. The Bank continues to execute its strategic plan and intends to open two additional branches in Fairfield County during 2008. Management anticipates timing of deposit growth will fluctuate based on future branching activities. Certificates of deposit increased $\$ 80.3$ million or $15 \%$ primarily due to premium rate certificates of deposits offered in conjunction with branch opening promotions, as well as participation in the CDARS program. Savings accounts increased $\$ 500,000$ or $1.5 \%$ due primarily to increases in a competitively priced commercial statement savings product. NOW accounts increased $\$ 6.0$ million due to favorable fluctuations in attorney escrow accounts. Consumer money market premium accounts increased $\$ 5.7$ million; as a result of the uncertainty within the interest rate environment, certain customers are placing money in this liquid vehicle rather than locking it up in certificates of deposit.

## Borrowings

At March 31, 2008, total borrowings were $\$ 50.2$ million. This reflects a decrease of $\$ 12.5$ million since December 31, 2007 as short-term Federal Home Loan Bank advances, which matured during the quarter, were replaced with term deposits.
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## Capital

Capital increased $\$ 251,000$ as income for the three months ended March 31, 2008 combined with an improvement in the market value of available for sale securities was partially offset by the declaration of quarterly dividends.

Off-Balance Sheet Arrangements
Bancorp's off-balance sheet arrangements, which primarily consist of commitments to lend, decreased by $\$ 21.9$ million from $\$ 244.2$ million on December 31, 2007 to $\$ 222.3$ million on March 31, 2008 due primarily to additional draws on construction loans.

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Results of Operations
Interest and dividend income and expense
The following table presents average balance sheets (daily averages), interest income, interest expense and the corresponding yields earned and rates paid for major balance sheet components:

| Three months ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  |  | 2007 |  |
|  | Interest |  |  | Interest |  |
| Average | Income/ | Average | Average | Income/ | Average |
| Balance | Expense | Rate (dollars | Balance sands) | Expense | Rate |


| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans | \$ | 722,748 | \$ | 13,322 | 7.37\% | \$ | 530,741 | \$ | 10,336 | 7.79\% |
| Federal funds sold and |  |  |  |  |  |  |  |  |  |  |
| other cash |  |  |  |  |  |  |  |  |  |  |
| equivalents |  | 23,269 |  | 211 | 3.63\% |  | 41,073 |  | 527 | 5.13\% |
| Investments |  | 65,904 |  | 766 | 4.65\% |  | 69,330 |  | 701 | 4.04\% |
| Total interest |  |  |  |  |  |  |  |  |  |  |
| earning assets |  | 811,921 |  | 14,299 | 7.04\% |  | 641,144 |  | 11,564 | 7.21\% |


| Cash and due from banks |  | 5,963 |  | 4,578 |
| :---: | :---: | :---: | :---: | :---: |
| Premises and equipment, net |  | 7,647 |  | 4,898 |
| Allowance for loan losses |  | $(5,837)$ |  | $(5,630)$ |
| Other assets |  | 28,794 |  | 9,485 |
| Total Assets | \$ | 848,488 | \$ | 654,475 |


| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits | \$ | 674,273 | \$ | 7,610 | 4.51\% | \$ | 518,298 | \$ | 5,693 | 4.39\% |
| FHLB advances |  | 34,670 |  | 301 | 3.47\% |  | 8,000 |  | 98 | 4.90\% |
| Subordinated debt |  | 8,248 |  | 160 | 7.76\% |  | 8,248 |  | 171 | 8.29\% |
| Other borrowings |  | 7,017 |  | 80 | 4.56\% |  | - |  | - | 0.00\% |
| Total interest |  |  |  |  |  |  |  |  |  |  |
| bearing liabilities |  | 724,208 |  | 8,151 | 4.50\% |  | 534,546 |  | 5,962 | 4.46\% |
| Demand deposits |  | 50,959 |  |  |  |  | 49,651 |  |  |  |
| Accrued expenses and |  |  |  |  |  |  |  |  |  |  |
| other liabilities |  | 5,814 |  |  |  |  | 5,405 |  |  |  |
| Shareholders' equity |  | 67,507 |  |  |  |  | 64,873 |  |  |  |
| Total liabilities and equity | \$ | 848,488 |  |  |  | \$ | 654,475 |  |  |  |

Net interest income \$ 6,148 \$ 5,602

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| Interest margin | $3.03 \%$ | $3.50 \%$ |
| :--- | :--- | :--- |
| Interest spread | $2.54 \%$ | $2.75 \%$ | 25

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The following rate volume analysis reflects the impact that changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities had on net interest income during the periods indicated. Information is provided in each category with respect to changes attributable to changes in volume (changes in volume multiplied by prior rate), changes attributable to changes in rates (changes in rates multiplied by prior volume) and the total net change. The change resulting from the combined impact of volume and rate is allocated proportionately to the change due to volume and the change due to rate.

Three months ended March 31, 2008 vs 2007
Fluctuations in Interest
Income/Expense
Due to change in:
Volume Rate Total (dollars in thousands)
$\left.\begin{array}{lrrr}\text { Interest earning assets: } & & & \\ \begin{array}{l}\text { Loans }\end{array} & 3,568 \$ & (582) \$ & 2,986 \\ \text { Federal funds sold and } & & (128) & (316) \\ \quad \begin{array}{l}\text { other cash equivalents }\end{array} & (188) & (128) & 98\end{array}\right) 65$

| Interest bearing liabilities: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits | \$ | 1,758 | \$ | 159 \$ | 1,917 |
| FHLB advances |  | 239 |  | (36) | 203 |
| Subordinated debt |  |  |  | (11) | (11) |
| Other borrowings |  | 80 |  |  | 80 |
| Total interest |  |  |  |  |  |
| bearing liabilities |  | 2,077 |  | 112 | 2,189 |
| Net interest income | \$ | 1,270 \$ |  | (726) | 546 |

An increase in average interest earning assets of $\$ 170.8$ million, or $27 \%$, partially offset by a decrease in interest rates resulted in an increase in Bancorp's interest income of $\$ 2.7$ million or $24 \%$ for the quarter ended March 31, 2008 as compared to the same period in 2007. Interest and fees on loans increased $\$ 3.0$ million, or $29 \%$, from $\$ 10.3$ million for the quarter ended March 31, 2007 to $\$ 13.3$ million for the quarter ended March 31, 2008. This increase was primarily the result of the increase in the average outstanding balances of the loan portfolio partially offset by the impact of a decrease in interest rates. Interest income on investments increased by $9 \%$ due primarily to increases in rates earned on money market preferred equity securities and mortgage-backed securities. Interest income on federal funds
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sold and other cash equivalents decreased as a result of a decrease in average balances followed by a decrease in short-term interest rates. For the three months ended March 31, 2008, interest and dividend income was $\$ 14.3$ million, which represents an increase of $\$ 2.7$ million, or $23 \%$, as compared to interest and dividend income of $\$ 11.6$ million for the same period last year. This increase was primarily due to a $36 \%$ increase in average loan balances, which was partially offset by a decrease in interest rates.

Total interest expense for the quarter ended March 31, 2008 of $\$ 8.2$ million represents an increase of $\$ 2.2$ million, or $37 \%$, as compared to the same period last year. This increase in interest expense is the result of higher average balances of interest bearing liabilities of $\$ 189.4$ million or $35 \%$. Average balances of deposit accounts increased $\$ 156.0$ million, or $30 \%$ resulting in an increase in interest expense on deposits of $\$ 1.9$ million, or $34 \%$; average FHLB advances increased significantly, resulting in a corresponding increase in FHLB interest expense; and the decrease in the index to which the junior subordinated debt is tied resulted in a decrease in interest expense of $\$ 11,000$, or $6 \%$.

As a result of the above, Bancorp's net interest income increased $\$ 546,000$, or $10 \%$, to $\$ 6.1$ million for the three months ended March 31, 2008 as compared to $\$ 5.6$ million for the same period last year; the net interest margin for the three months ended March 31,2008 was $3.03 \%$ as compared to $3.50 \%$ for the three months ended March 31, 2007. The decrease in the net interest margin for the three months ended March 31, 2008 is the result of the Federal Reserve making some unprecedented moves in reducing its benchmark federal funds rate by 125 basis points in January and reducing the rate by another 75 basis points in March; management expects an improvement in the net interest margin as maturing premium rate certificates of deposit renew at lower rates.

For the three months ended March 31, 2008, Bancorp achieved an annualized return on average equity ("ROE") of $1.20 \%$ and an annualized return on average assets ("ROA") of $0.10 \%$. The comparable ratios for the first quarter of 2007 were an annualized ROE of $4.07 \%$ and an annualized ROA of $0.37 \%$. Performance ratios for the first quarter of 2008 are not necessarily indicative of the results to be achieved for the remainder of the year. At this time, Bancorp believes that income performance in subsequent quarters in 2008 will improve over that in the first quarter, thus resulting in a higher level of income than would result from an extrapolation of first quarter income performance.

Based on management's most recent evaluation of the adequacy of the allowance for loan losses, the Bank did not make a provision for loan losses during the first quarter of 2007 , but provided $\$ 477,000$ during the quarter ended March 31, 2008. The provision for this quarter was based upon the growth in the portfolio and management's assessment of changes in national and local economic and business conditions. It did not relate to concern for any specific loans in the portfolio.

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An analysis of the changes in the allowance for loan losses is presented under "Allowance for Loan Losses."

Non-interest income
Non-interest income increased $\$ 169,000$, or $29 \%$, from $\$ 585,000$ for the quarter ended March 31, 2007 to $\$ 754,000$ for the quarter ended March 31, 2008. A decrease in the volume of loans placed with outside investors resulted in a decrease in mortgage brokerage and referral fee income of $\$ 234,000$. Deposit account related fees and service charges for the three months ended March 31, 2008 increased $\$ 70,000$, or $38 \%$, as compared to the same period last year. This increase was primarily due to an increase in service charges assessed on deposit accounts resulting from increases in insufficient and uncollected funds transaction volumes. Other income increased $\$ 276,000$ as a result of earnings of $\$ 231,000$ from the Bank-owned life insurance, which was purchased during the fourth quarter of 2007, and loan document preparation fees of $\$ 31,000$. The assets of the Bank-owned life insurance are invested in a separate account arrangement with a single insurance company which consists primarily of government sponsored agency mortgage-backed securities.

Non-interest expenses
Non-interest expenses increased $\$ 879,000$, or $16 \%$, to $\$ 6.2$ million for the quarter ended March 31, 2008 from $\$ 5.3$ million for the quarter ended March 31, 2007. Salaries and benefits expense increased $\$ 219,000$, or $7 \%$, to $\$ 3.3$ million for the quarter ended March 31, 2008 from $\$ 3.1$ million for the quarter ended March 31, 2007. This increase was primarily due to staffing additions for six branches that were opened during 2007 and additional loan officers. Occupancy and equipment expense, net, increased $\$ 350,000$, or $37 \%$ to $\$ 1.3$ million for the quarter ended March 31, 2008 from $\$ 947,000$ for the quarter ended March 31, 2007 due to the leasing of additional space for the new branches mentioned above, as well as depreciation expenses associated with outfitting the related branches. Data processing and other outside services increased $\$ 54,000$, or $13 \%$, from $\$ 412,000$ for the quarter ended March 31 , 2007, to $\$ 466,000$ for the quarter ended March 31, 2008. This was due to an increase in ongoing maintenance charges for the implementation of new products and services, as well as additional costs resulting from the growth in the branch network. Professional services increased $\$ 87,000$, or $64 \%$, to $\$ 223,000$ for the quarter ended March 31, 2008 from $\$ 136,000$ for the quarter ended March 31, 2007. This was due to increased audit and accounting fees, primarily related to the implementation of Section 404 of the Sarbanes-Oxley Act of 2002. Regulatory assessments increased $\$ 105,000$ from $\$ 64,000$ for the quarter ended March 31, 2007, to $\$ 169,000$ for the quarter ended March 31, 2008 due to an increase in FDIC deposit insurance assessment fees.

## Income Taxes

Bancorp recorded income tax expense of $\$ 52,000$ for the quarter ended March 31, 2008 as compared to $\$ 327,000$ for the quarter ended March 31, 2007. This decrease is related primarily to the change in non-taxable income. The effective tax rates for the quarters ended March 31, 2008 and March 31, 2007 of $26 \%$ and $39 \%$, respectively, are based on Bancorp's annual projections for the year. The variance in effective tax rates is primarily due to higher levels of taxable income for the first quarter of 2008, most notably the Bank-owned life insurance.
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## Liquidity

Bancorp's liquidity ratio was $10 \%$ and $22 \%$ at March 31, 2008 and March 31, 2007, respectively. The liquidity ratio is defined as the percentage of liquid assets to total assets. The following categories of assets, as described in the accompanying consolidated balance sheets, are considered liquid assets: cash and due from banks, federal funds sold, short term investments and available for sale securities. Liquidity is a measure of Bancorp's ability to generate adequate cash to meet financial obligations. The principal cash requirements of a financial institution are to cover downward fluctuations in deposit accounts and increases in its loan portfolio. Management believes Bancorp's short-term assets provide sufficient liquidity to cover loan demand, potential fluctuations in deposit accounts and to meet other anticipated cash operating requirements.

## Capital

The following table illustrates Bancorp's regulatory capital ratios at March 31, 2008 and December 31, 2007 respectively:

March 31, 2008 December 31, 2007

| Total Risk-based Capital | $11.21 \%$ | $12.17 \%$ |
| :--- | ---: | ---: |
| Tier 1 Risk-based Capital | $10.34 \%$ | $11.30 \%$ |
| Leverage Capital | $8.67 \%$ | $9.42 \%$ |

The following table illustrates the Bank's regulatory capital ratios at March 31, 2008 and December 31, 2007 respectively:

March 31, 2008 December 31, 2007

| Total Risk-based Capital | $11.09 \%$ | $12.03 \%$ |
| :--- | ---: | ---: |
| Tier 1 Risk-based Capital | $10.22 \%$ | $11.15 \%$ |
| Leverage Capital | $8.57 \%$ | $9.30 \%$ |

Capital adequacy is one of the most important factors used to determine the safety and soundness of individual banks and the banking system. To be considered "well-capitalized," an institution must generally have a leverage capital ratio of at least $5 \%$, a Tier 1 risk-based capital ratio of at least $6 \%$ and a total risk-based capital ratio of at least $10 \%$. Based on the above ratios, the Bank is considered to be "well capitalized" at March 31, 2008 under applicable regulations.

Management continuously assesses the adequacy of the Bank's capital to ensure that the Bank remains a "well capitalized" institution. Management's strategic and capital plans contemplate various options to maintain the "well capitalized" classification.
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## IMPACT OF INFLATION AND CHANGING PRICES

Bancorp's consolidated financial statements have been prepared in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the general levels of inflation. Interest rates do not necessarily move in the same direction or with the same magnitude as the prices of goods and services. Notwithstanding this, inflation can directly affect the value of loan collateral, in particular, real estate. Inflation, or disinflation, could significantly affect Bancorp's earnings in future periods.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is defined as the sensitivity of income to fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices and other market-driven rates or prices. Based upon the nature of Bancorp's business, market risk is primarily limited to interest rate risk, which is the impact, that changing interest rates have on current and future earnings.

## Qualitative Aspects of Market Risk

Bancorp's goal is to maximize long term profitability while minimizing its exposure to interest rate fluctuations. The first priority is to structure and price Bancorp's assets and liabilities to maintain an acceptable interest rate spread while reducing the net effect of changes in interest rates. In order to accomplish this, the focus is on maintaining a proper balance between the timing and volume of assets and liabilities re-pricing within the balance sheet. One method of achieving this balance is to originate variable rate loans for the portfolio and purchase short-term investments to offset the increasing short term re-pricing of the liability side of the balance sheet. In fact, a number of the interest bearing deposit products have no contractual maturity. Therefore, deposit balances may run off unexpectedly due to changing market conditions. Additionally, loans and investments with longer term rate adjustment frequencies are matched against longer term deposits and borrowings to lock in a desirable spread.

The exposure to interest rate risk is monitored by the Management Asset and Liability Committee consisting of senior management personnel. The committee meets on a monthly basis, but may convene more frequently as conditions dictate. The committee reviews the interrelationships within the balance sheet to maximize net interest income within acceptable levels of risk. This committee reports to the Board of Directors on a monthly basis regarding its activities. In addition to the Management Asset and Liability Committee, there is a Board Asset and Liability Committee ("ALCO"), which meet quarterly. ALCO monitors the interest rate risk analyses, reviews investment transactions during the period and determines compliance with Bank policies.

## Quantitative Aspects of Market Risk

In order to manage the risk associated with interest rate movements, management analyzes Bancorp's interest rate sensitivity position through the use of interest income simulation and GAP analysis. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest sensitive." An asset or liability is said to be interest sensitive within a specific time period if it will mature or reprice within that time period.

Management's goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income. Interest income simulations are completed quarterly and presented to ALCO. The simulations provide an estimate of the impact of
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changes in interest rates on net interest income under a range of assumptions. Changes to these assumptions can significantly affect the results of the simulations. The simulation incorporates assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates.

Simulation analysis is only an estimate of Bancorp's interest rate risk exposure at a particular point in time. Management regularly reviews the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

Management has established interest rate risk guidelines measured by behavioral GAP analysis calculated at the one year cumulative GAP level and a net interest income and economic value of portfolio equity simulation model measured by a 200 basis point interest rate shock.

The table below sets forth an approximation of Bancorp's exposure to changing interest rates using management's behavioral GAP analysis and as a percentage of estimated net interest income and estimated net portfolio value using interest income simulation. The calculations use projected repricings of assets and liabilities at March 31, 2008 and December 31, 2007 on the basis of contractual maturities, anticipated repayments and scheduled rate adjustments.

|  | Basis <br> Points | Interest Rate <br> Risk Guidelines | March 31, <br> 2008 | December 31, <br> 2007 |
| :--- | :---: | :---: | :---: | ---: |
| Gap percentage total |  |  |  |  |
| Net interest income | 200 | $+/-15 \%$ | $2.07 \%$ | $-8.33 \%$ |
| Net portfolio value | -200 | $+/-15 \%$ | $-4.40 \%$ | $-1.05 \%$ |
|  | 200 | $+/-25 \%$ | $1.51 \%$ | $-0.59 \%$ |
|  | -200 | $+/-25 \%$ | $-4.92 \%$ | $-12.60 \%$ |

Bancorp's net interest income benefited from the growth in the balance sheet during 2008; the increase in net interest income was partially offset by a compressed interest margin due to more competitive pricing on loans and higher rates on deposit accounts. Despite this, a $10 \%$ increase in the loan portfolio offset the negative impact on the increase in rates paid on deposits. All of these factors contributed to higher levels of net interest income and net portfolio value in the base case scenario at March 31, 2008 as compared to December 31, 2007 using Bancorp's interest income simulation model. Bancorp's interest rate risk position was within all of its interest rate risk guidelines at March 31, 2008. The interest rate risk position is monitored on an ongoing basis and management reviews strategies designed to maintain all categories within guidelines.
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The table below sets forth examples of changes in estimated net interest income and the estimated net portfolio value based on projected scenarios of interest rate increases and decreases. The analyses indicate the rate risk embedded in Bancorp's portfolio at the dates indicated should all interest rates instantaneously rise or fall. The results of these changes are added to or subtracted from the base case; however, there are certain limitations to these types of analyses. Rate changes are rarely instantaneous and these analyses may also overstate the impact of short-term repricings.

## Net Interest Income and Economic Value Summary Performance

March 31, 2008
Net Interest Income Net Portfolio Value

| Projected |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest <br> Rate | Estimated | \$ Change | \% Change | Estimated | \$ Change | \% Change |
| Scenario | Value | from Base | from Base | Value | from Base | from Base |
| +200 | 24,708 | $(1,137)$ | $-4.40 \%$ | 90,282 | $(4,669)$ | $-4.92 \%$ |
| +100 | 25,373 | $(472)$ | $-1.83 \%$ | 93,876 | $(1,075)$ | $-1.13 \%$ |
| $\quad$ BASE | 25,845 |  |  | 94,951 |  |  |
| -100 | 25,786 | $(59)$ | $-0.23 \%$ | 94,086 | $(865)$ | $-0.91 \%$ |
| -200 | 26,236 | 391 | $1.51 \%$ | 103,221 | 8,270 | $8.71 \%$ |

December 31, 2007
Net Interest Income
Net Portfolio Value
Projected

| Interest | Estimated | \$ Change | \% Change | Estimated | \$ Change | \% Change |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Rate |  |  |  |  |  |  |
| Scenario | Value | from Base | from Base | Value | from Base | from Base |
| +200 | 24,969 | $(265)$ | $-1.05 \%$ | 69,103 | $(9,966)$ | $-12.60 \%$ |
| +100 | 25,138 | $(96)$ | $-0.38 \%$ | 73,971 | $(5,098)$ | $-6.45 \%$ |
| $\quad$ BASE | 25,234 |  |  | 79,069 |  |  |
| -100 | 25,316 | 82 | $0.32 \%$ | 83,213 | 4,144 | $5.24 \%$ |
| -200 | 25,084 | $(150)$ | $-0.59 \%$ | 84,881 | 5,812 | $7.35 \%$ |

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## Item 4. Controls and Procedures

Based on an evaluation of the effectiveness of Bancorp's disclosure controls and procedures performed by Bancorp's management, with the participation of Bancorp's Chief Executive Officer and its Chief Financial Officer as of the end of the period covered by this report, Bancorp's Chief Executive Officer and Chief Financial Officer concluded that Bancorp's disclosure controls and procedures have been effective.

As used herein, "disclosure controls and procedures" means controls and other procedures of Bancorp that are designed to ensure that information required to be disclosed by Bancorp in the reports that it files or submits under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by Bancorp in the reports that it files or submits under the Securities Exchange Act is accumulated and communicated to Bancorp's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in Bancorp's internal control over financial reporting identified in connection with the evaluation described in the preceding paragraph that occurred during Bancorp's fiscal quarter ended March 31, 2008 that has materially affected, or is reasonably likely to materially affect, Bancorp's internal control over financial reporting.

## PART II - OTHER INFORMATION.

Item 1A. Risk Factors
During the three months ended March 31, 2008, there were no material changes to the risk factors relevant to Bancorp's operations, which are described in the Annual Report on Form 10-K for the year ended December 31, 2007.

Item 6. Exhibits

| No. | Description |
| :---: | :---: |
| 2 | Agreement and Plan of Reorganization dated as of June 28, 1999 between Bancorp and the Bank (incorporated by reference to Exhibit 2 to Bancorp's Current Report on Form 8-K dated December 1, 1999 (Commission File No. 000-29599)). |
| 3(i) | Certificate of Incorporation of Bancorp, (incorporated by reference to Exhibit 3(i) to Bancorp's Current Report on Form 8-K dated December 1, 1999 (Commission File No. 000-29599)). |
| 3(i)(A) | Certificate of Amendment of Certificate of Incorporation of Patriot National Bancorp, Inc. dated July 16, 2004 (incorporated by reference to Exhibit 3(i)(A) to Bancorp's Annual Report on Form 10-KSB for the year ended December 31, 2004 (Commission File No. 000-29599)). |
| 3(i)(B) | Certificate of Amendment of Certificate of Incorporation of Patriot National Bancorp, Inc. dated June 15, 2006 (incorporated by reference to Exhibit 3(i)(B) to Bancorp's Quarterly Report of Form 10-Q for the quarter ended September 30, 2006 (commission File No. 000-29599)). |
| 3(ii) | Amended and Restated By-laws of Bancorp (incorporated by reference to Exhibit 3.2 to Bancorp's Current Report on Form 8-K dated December 26, 2007 (Commission File No. 1-32007)) |
| 4 | Reference is made to the Rights Agreement dated April 19, 2004 by and between Patriot National Bancorp, Inc. and Registrar and Transfer Company filed as Exhibit 99.2 to Bancorp's Report on Form 8-K filed on April 19, 2004, and the First Amendment to the Rights Agreement dated January 23, 2008 filed as Exhibit 4.1 to Bancorp's Report on Form 8-K dated January 24, 2008 which are incorporated herein by reference. |
| 10(a)(1) | 2001 Stock Appreciation Rights Plan of Bancorp (incorporated by reference to Exhibit 10(a)(1) to Bancorp's Annual Report on Form 10-KSB for the year ended December 31, 2001 (Commission File No. 000-29599)). |

No. Description
10(a)(3) Employment Agreement, dated as of October 23, 2000, as amended by a First Amendment, dated as of March 21, 2001, among the Bank, Bancorp and Charles F. Howell (incorporated by reference to Exhibit 10(a)(4) to Bancorp's Annual Report on Form 10-KSB for the year ended December 31, 2000 (Commission File No. 000-29599)).

10(a)(4) Change of Control Agreement, dated as of January 1, 2007 among Angelo De Caro, and Patriot National Bank and Bancorp (incorporated by reference to Exhibit 10(a)(4) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2006 (Commission File No. 000-29599)).

10(a)(5) Employment Agreement dated as of January 1, 2008 among Patriot National Bank, Bancorp and Robert F. O'Connell (incorporated by reference to Exhibit 10(a)(5) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2007 (Commission File No. 000-29599)).

10(a)(6) Change of Control Agreement, dated as of January 1, 2007 among Robert F. O'Connell and Patriot National Bank and Bancorp (incorporated by reference to Exhibit 10(a)(6) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2006 (Commission File No. 000-29599)).

10(a)(8) Employment Agreement dated as of January 1, 2008 between Patriot National Bank and Marcus Zavattaro (incorporated by reference to Exhibit 10(a)(8) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2007 (Commission File No. 000-29599)).

10(a)(9) License agreement dated July 1, 2003 between Patriot National Bank and L. Morris Glucksman (incorporated by reference to Exhibit 10(a)(9) to Bancorp's Annual Report on Form 10-KSB for the year ended December 31, 2003 (Commission File No. 000-29599)).

10(a)(10) Employment Agreement dated as of January 1, 2007 among Patriot National Bank, Bancorp and Charles F. Howell (incorporated by reference to Exhibit 10(a)(10) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2006 (Commission File No. 000-29599)).

No. Description
10(a)(11) Change of Control Agreement, dated as of January 1, 2007 among Charles F. Howell, Patriot National Bank and Bancorp (incorporated by reference to Exhibit 10(a)(11) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2006 (Commission File No. 000-29599)).

10(a)(12) 2005 Director Stock Award Plan (incorporated by reference to Exhibit 10(a)(12) to Bancorp's Quarterly Report on Form 10-Q for the quarter ended June 30, 2006 (Commission File No. 000-295999)).

10(a)(13) Change of Control Agreement, dated as of January 1, 2007 between Martin G. Noble and Patriot National Bank (incorporated by reference to Exhibit 10(a)(13) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2006 (Commission File No. 000-29599)).

10(a)(14) Change of Control Agreement, dated as of January 1, 2007 among Philip W. Wolford, Patriot National Bank and Bancorp (incorporated by reference to Exhibit 10(a)(14) to Bancorp's Annual Report on Form 10-K for the year ended December 31, 2006 (Commission File No. 000-29599)).

10(c) 1999 Stock Option Plan of the Bank (incorporated by reference to Exhibit 10(c) to Bancorp's Current Report on Form 8-K dated December 1, 1999 (Commission File No. 000-29599)).

14 Code of Conduct for Senior Financial Officers (incorporated by reference to Exhibit 14 to Bancorp's Annual Report on Form 10-KSB for the year ended December 31, 2004 (Commission File No. 000-29599).

21 Subsidiaries of Bancorp (incorporated by reference to Exhibit 21 to Bancorp's Annual Report on Form 10-KSB for the year ended December 31, 1999 (Commission File No. 000-29599)).

31(1) Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31(2) Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32 Section 1350 Certifications

## SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Patriot National Bancorp, inc.
(Registrant)

By: /s/ Robert F. O'Connell
Robert F. O'Connell,
Senior Executive Vice President
Chief Financial Officer
On behalf of the registrant and as chief financial officer)

May 12, 2008

