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AETERNA LABORATORIES INC
Form 6-K
June 12, 2001

MESSAGE TO SHAREHOLDERS

Dear Shareholders,

This has been a landmark quarter in AETerna's ten-year history at the scientific, clinical and corporate levels. Recent research data and clinical results along with the signing of our first strategic alliances with pharmaceutical companies on the European market, have brought us another step closer to our ultimate goal which is to be among the first in the world to bring an angiogenesis inhibitor to market. Datamonitor, an independent market analysis company, recently ranked AETerna as the frontrunner in this new therapeutic class.

OVERVIEW OF FIRST QUARTER ACTIVITIES

NEOVASTAT'S DEMONSTRATED EFFICACY IN PHASE I/II CLINICAL TRIAL

Clinical data from a Phase I/II clinical trial demonstrated a statistically significant two-fold increase ($p < 0.01$) in median survival time for metastatic renal cell carcinoma (kidney cancer) patients refractory to standard treatments and who were administered a higher dose of its lead product, Neovastat. The median survival time of patients treated with a dose of 30mL twice a day was 7.1 months, compared to 16.3 months for patients who had received a dose of 120mL twice a day while expected survival time for a patient with metastatic renal cell carcinoma who does not respond to standard treatments, is approximately 8 months. These results were presented at the recent 92nd Annual Meeting of the American Association for Cancer Research (AACR), held in New Orleans.

NEOVASTAT: TWO ADDITIONAL MECHANISMS OF ACTION

Other new research results presented at the AACR meeting demonstrated a third mechanism of action of Neovastat which induces apoptosis (programmed cell death) of endothelial cells. New data evidencing a fourth mechanism of action was presented at the American Society of Clinical Oncology (ASCO) Annual Meeting in San Francisco, showing that Neovastat is able to increase the level of angiostatin in mice with implanted human glioblastoma, a form of brain cancer. These results confirm Neovastat's position as a unique product with multiple mechanisms of action.

NEOVASTAT'S STRENGTHENED INTELLECTUAL PROPERTY

The United States Patent and Trademark Office granted AETerna another key patent that covers a new process allowing the isolation of bioactive components from cartilage, thus broadening the protection and exclusivity of Neovastat. To this day, AETerna has filed 8 patents of which 5 have already been granted.

EUROPEAN STRATEGIC ALLIANCES

AETerna signed its first two strategic alliances which cover 85% of the European market with Grupo Ferrer Internacional, S.A., from Spain, and Medac GmbH from Hamburg, the German oncology business unit of the multinational Schering AG. These two agreements account for more than 30% of the worldwide pharmaceutical market. Under the terms of these agreements, AETerna will secure the production of Neovastat and will receive double digit royalties on total net sales. Milestone payments to AETerna of more than \$CAN 35 million are also included in these two deals.

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FOCUS ON ONCOLOGY AND NEW BOARD MEMBERS

AEterna appointed new members to its Scientific Advisory Board: oncologists Dr. Janice Dutcher, MD and Dr. Kenneth C. Anderson, MD, both from the United States, and Dr. Francois Berger, MD, PhD, from France.

Furthermore, Ms. Stormy Byorum from the United States and Mr. Pierre MacDonald were appointed to AEterna's Board of Directors, while Mr. Pierre Laurin was named Chairman of the Board of its subsidiary, Atrium Biotechnologies Inc. The Company also announced the appointment of Mr. Gilles Gagnon as AEterna's new Vice President and Chief Operating Officer.

FINANCIAL RESULTS

Sales of Atrium Biotechnologies Inc. were up to 37.3% during this first quarter, reaching \$2.8 million compared to \$2 million for the same period last year. This gain is mainly due to increased sales in the United States and in Asia as well as revenues generated by the acquisition of a line of nutritional supplement products in the United States last October.

AEterna increased R&D investments to \$7.2 million in comparison to \$CAN 5.5 million during the same quarter of 2000. This increase is part of the strategic development of Neovastat through current pivotal Phase III clinical trials in lung and kidney cancers and the current pivotal Phase II trial in multiple myeloma, a form of blood cancer.

During the first quarter, the Company registered a net loss of \$CAN 3.2 million, or \$0.11 per share, compared to a net loss of \$CAN 2.2 million or \$0.08 per share for the quarter ended March 31, 2000. Major investments in the ongoing late-stage clinical development program account for most of the net loss increase.

AEterna maintains a solid financial position with more than \$CAN 62.2 million in cash and short-term investments as of March 31, 2001. The Company also has access to an additional \$CAN 17 million through the Technology Partnerships Canada program.

OUTLOOK

Our sound financial position enables us to have access to sufficient funds to complete our key pivotal clinical studies in kidney cancer and multiple myeloma by the end of 2002.

Over the next few months, AEterna will pursue discussions with other pharmaceutical companies for the distribution and commercialization of Neovastat, according to our multiple partnership strategy. We will also continue to seek the acquisition of a biotech company or new technologies that will broaden our product pipeline.

Dr. Eric Dupont, PhD
President and Chief Executive Officer

May 24, 2001

SAFE HARBOR STATEMENT

This report contains forward-looking statements, which are made pursuant to the

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safe harbor provisions of the U.S. Securities Litigation Reform Act of 1995.
Forward-looking statements involve known and unknown

risks and uncertainties which could cause the Company's actual results to differ materially from those in the forward-looking statements. Such risks and uncertainties include, among others, the availability of funds and resources to pursue R&D projects, the successful and timely completion of clinical studies, the ability of the Company to take advantage of the business opportunities in the pharmaceutical industry, uncertainties related to the regulatory process and general changes in economic conditions. Investors should consult the Company's ongoing quarterly and annual filings with the Canadian and U.S. securities commissions for additional information on risks and uncertainties relating to the forward-looking statements. Investors are cautioned not to rely on these forward-looking statements. The Company does not undertake to update these forward-looking statements.

GENERAL INFORMATION

AEterna Laboratories Inc.
1405, Parc-Technologique Blvd., Quebec, Quebec G1P 4P5 Canada
Tel.: (418)652-8525 Fax: (418) 652-0881
E-mail: AETERNA@AETERNA.COM Website: <http://www.aeterna.com>

STOCK SYMBOL

TSE: AEL
NASDAQ: AELA
Shares outstanding: 30.2 millions

AETERNA LABORATORIES INC.

CONSOLIDATED BALANCE SHEETS (expressed in Canadian dollars)

| | AS AT MARCH 31, 2001 | AS AT DECEMBER 31, 2000 |
|---|----------------------------|-------------------------------|
| | (UNAUDITED) | (RESTATED) |
| <hr/> | | |
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 8,613,227 | \$ 7,260,582 |
| Short-term investments | 53,599,507 | 61,388,205 |
| Accounts receivable | 6,887,550 | 4,842,845 |
| Research and development tax credits recoverable | 1,370,000 | 1,092,000 |
| Inventory | 2,553,854 | 2,484,139 |
| Prepaid expenses | 1,148,836 | 588,442 |
| | <hr/> | <hr/> |
| | 74,172,974 | 77,656,213 |
| CAPITAL ASSETS | 14,756,302 | 14,928,146 |
| OTHER ASSETS | 7,113,145 | 7,347,884 |
| FUTURE INCOME TAX ASSETS | 717,375 | 650,000 |
| | <hr/> | <hr/> |
| | \$ 96,759,796 | \$100,582,243 |

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LIABILITIES

CURRENT LIABILITIES

| | | |
|--|--------------|--------------|
| Accounts payable and accrued liabilities | \$ 5,500,096 | \$ 5,860,960 |
| Income taxes | 117,000 | 650,000 |
| Current portion of long-term debt | 191,000 | 313,953 |
| | 5,808,096 | 6,824,913 |

LONG-TERM DEBT

| | | |
|---|------------|------------|
| REDEEMABLE COMMON SHARES OF THE SUBSIDIARY (NOTES 2 AND 3) | 4,753,500 | 4,753,500 |
| | 24,609,547 | 24,609,547 |

35,171,143 36,187,960

SHAREHOLDERS' EQUITY

| | | |
|---------------|--------------|--------------|
| SHARE CAPITAL | 80,447,264 | 80,008,032 |
| DEFICIT | (18,858,611) | (15,613,749) |

61,588,653 64,394,283

\$ 96,759,796 \$100,582,243

SUBSEQUENT EVENT (NOTE 3)

SEE ACCOMPANYING NOTES

AETERNA LABORATORIES INC.

CONSOLIDATED STATEMENTS OF EARNINGS
FOR THE PERIODS ENDED MARCH 31, 2001 AND 2000
(expressed in Canadian dollars)

| UNAUDITED | 2001 | 2000 |
|--|--------------|--------------|
| | | (RESTATED) |
| REVENUES | \$ 2,766,625 | \$ 2,015,053 |
| OPERATING EXPENSES | | |
| Cost of goods sold | 443,653 | 297,091 |
| Selling and administrative | 833,648 | 456,244 |
| Research and development | 7,214,218 | 5,475,258 |
| Research and development tax credits and grants | (2,042,000) | (1,638,483) |
| Depreciation and amortization | | |
| Capital assets | 291,816 | 281,446 |
| Other assets | 83,651 | 37,863 |
| | 6,824,986 | 4,909,419 |
| OPERATING LOSS | (4,058,361) | (2,894,366) |

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| | | |
|-------------------------|----------------|----------------|
| INTEREST INCOME | 1,075,599 | 746,409 |
| INTEREST EXPENSE | (262,100) | (8,900) |
| ----- | | |
| NET LOSS FOR THE PERIOD | \$ (3,244,862) | \$ (2,156,857) |
| ===== | | |

| | | |
|---|------------|------------|
| NET LOSS PER SHARE | | |
| Basic and fully diluted | \$ (0.11) | \$ (0.08) |
| | | |
| WEIGHTED AVERAGE NUMBER OF SHARES USED TO CALCULATE LOSS PER SHARE | 30,114,062 | 28,502,994 |
| ===== | | |

CONSOLIDATED STATEMENTS OF DEFICIT
FOR THE PERIODS ENDED MARCH 31, 2001 AND 2000
(expressed in Canadian dollars)

| | | |
|-------------------------------|-----------------|----------------|
| UNAUDITED | 2001 | 2000 |
| | | (RESTATED) |
| ----- | | |
| BALANCE - BEGINNING OF PERIOD | \$ (15,613,749) | \$ (5,955,956) |
| Net loss for the period | (3,244,862) | (2,156,857) |
| ----- | | |
| BALANCE - END OF PERIOD | \$ (18,858,611) | \$ (8,112,813) |
| ===== | | |
| SEE ACCOMPANYING NOTES | | |

AETERNA LABORATORIES INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE PERIODS ENDED MARCH 31, 2001 AND 2000
(expressed in Canadian dollars)

| | | |
|---|----------------|----------------|
| UNAUDITED | 2001 | 2000 |
| | | (RESTATED) |
| ----- | | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net loss for the period | \$ (3,244,862) | \$ (2,156,857) |
| Items not affecting cash | | |
| Depreciation and amortization | 375,467 | 319,309 |
| Future income taxes | (67,375) | -- |
| Interest expense | 262,100 | 8,900 |
| Change in non-cash operating working capital items | | |
| Accounts receivable | (2,044,705) | (1,268,834) |
| Research and development tax credits recoverable | (278,000) | (262,443) |
| Inventory | (69,715) | (395,063) |
| Prepaid expenses | (560,394) | (249,148) |
| Accounts payable and accrued liabilities | (360,864) | 1,694,825 |
| Income taxes | (533,000) | -- |
| ----- | | |
| | (6,521,348) | (2,309,311) |
| ----- | | |

CASH FLOWS FROM FINANCING ACTIVITIES

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| | | |
|---|-----------|------------|
| Issuance of share capital, net of related expenses | 439,232 | 4,149,104 |
| Payments of long-term debt | (122,953) | -- |
| Redeemable common shares of the subsidiary (notes 2 and 3) | -- | 10,000,000 |
| Deferred interest expense paid in cash | -- | (235,721) |
| | 316,279 | 13,913,383 |

CASH FLOWS FROM INVESTING ACTIVITIES

| | | |
|----------------------------------|-----------|-------------|
| Change in short-term investments | 7,788,698 | (907,656) |
| Purchase of capital assets | (119,972) | (209,812) |
| Additions to other assets | (111,012) | (31,126) |
| | 7,557,714 | (1,148,594) |

NET CHANGE IN CASH AND CASH EQUIVALENTS 1,352,645 10,455,478

CASH AND CASH EQUIVALENTS - BEGINNING
OF PERIOD 7,260,582 6,025,733

CASH AND CASH EQUIVALENTS - END OF PERIOD \$ 8,613,227 \$ 16,481,211

ADDITIONAL INFORMATION

Interest paid -- --

Income taxes paid \$ 600,375 \$ --

SEE ACCOMPANYING NOTES

AETERNA LABORATORIES INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE PERIODS ENDED MARCH 31, 2001 AND 2000
(expressed in Canadian dollars)

UNAUDITED

1 BASIS OF PRESENTATION

These unaudited quarterly financial statements have been prepared by the Company in accordance with Canadian generally accepted accounting principles for quarterly financial information and reflect, in the opinion of management, all adjustments necessary to present fairly the financial position, results of operations and cash flows as at March 31, 2001, and for all periods presented.

The accounting policies and methods of computation adopted in these financial statements are the same as those used in the preparation of the Company's most recent annual consolidated financial statements. All disclosures required for annual financial statements have not been included in these financial statements. These consolidated financial statements should be read in conjunction with the Company's most recent annual consolidated financial

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statements. The results of operations for the three-month period ended March 31, 2001, are not necessarily indicative of the results for the full year.

2 RESTATEMENTS

The Company has restated its financial statements to reflect a change in the method of accounting for the issuance of redeemable common shares by its subsidiary, Atrium Biotechnologies Inc. (Atrium), to its minority shareholders. The financial statements have been restated to eliminate the recognition of a minority interest and the previously recognized dilution gain recorded on the issuance of the subsidiary's redeemable common shares. The redeemable common shares of the subsidiary are classified as a liability in accordance with the substance of the shareholders' agreement and the definition of a financial liability.

3 SUBSEQUENT EVENT

In May 2001, Atrium and all its shareholders amended certain terms of the shareholders' agreement. As a result of the amendment, the Company will reclassify the common shares issued by Atrium to the minority shareholders from a liability to equity. In addition, the Company will no longer have an obligation to deliver cash or another financial amount to the minority shareholders of Atrium. Accordingly, in the second quarter of the financial year ending December 31, 2001, the Company will recognize a dilution gain and a minority interest in Atrium.

On a pro-forma basis, the impact of these amendments as at December 31, 2000 and for the year ended December 31, 2000 will be to bring the Company back to the situation it was before the restatements as described in note 2.

4 SEGMENT INFORMATION

| | THREE MONTHS ENDED MARCH 31 | |
|---|-----------------------------|----------------|
| | 2001 | 2000 |
| | (RESTATED) | |
| REVENUES | | |
| Cosmetics and nutrition | \$ 2,766,625 | \$ 2,015,053 |
| Biopharmaceutical | -- | -- |
| | \$ 2,766,625 | \$ 2,015,053 |
| NET EARNINGS (LOSS) FOR THE PERIOD | | |
| Cosmetics and nutrition | \$ 1,418,056 | \$ 1,216,803 |
| Biopharmaceutical | (4,662,918) | (3,373,660) |
| | \$ (3,244,862) | \$ (2,156,857) |