MEDTRONIC INC Form 10-Q March 07, 2012 Table of Contents

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

### **FORM 10-Q**

X QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended January 27, 2012

**Commission File Number 1-7707** 

### MEDTRONIC, INC.

(Exact name of registrant as specified in its charter)

Minnesota

41-0793183

(State of incorporation)

(I.R.S. Employer Identification No.)

### 710 Medtronic Parkway Minneapolis, Minnesota 55432

(Address of principal executive offices) (Zip Code)

### (763) 514-4000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

Shares of common stock, \$.10 par value, outstanding on March 2, 2012: 1,040,590,542

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### PART I FINANCIAL INFORMATION

### **Item 1. Financial Statements**

# MEDTRONIC, INC. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

	Ja	January 27,         January 28,         January 2           2012         2011         2012		January 27, 2012		uary 27, January 28, January 27,		January 28, January 27, 2011 2012		2012		January 27, 2012		nded nuary 28, 2011
Net sales	\$	3,918	\$	3,857	\$	11,887	\$	11,341						
Costs and expenses:														
Cost of products sold		931		934		2,842		2,693						
Research and development expense		364		362		1,097		1,087						
Selling, general, and administrative expense		1,371		1,367		4,161		4,023						
Certain litigation charges, net		,		13		, -		292						
Acquisition-related items		15		(39)		(1)								
Amortization of intangible assets		84		86		255		252						
Other expense		67		67		316		18						
Interest expense, net		33		70		103		210						
Total costs and expenses		2,865		2,860		8,773		8,575						
Earnings from continuing operations before income taxes		1,053		997		3,114		2,766						
Provision for income taxes		208		84		587		472						
Earnings from continuing operations		845		913		2,527		2,294						
Discontinued operations, net of tax:														
Earnings from operations of Physio-Control		15		11		32		26						
Physio-Control divestiture-related costs		(9)				(17)								
Deferred income tax benefit on sale		84				84								
Earnings from discontinued operations		90		11		99		26						
Net earnings	\$	935	\$	924	\$	2,626	\$	2,320						
Basic earnings per share:														
Earnings from continuing operations	\$	0.80	\$	0.85	\$	2.39	\$	2.12						
Net earnings	\$	0.89	\$	0.86	\$	2.48	\$	2.15						
Diluted earnings per share:														
Earnings from continuing operations	\$	0.80	\$	0.85	\$	2.37	\$	2.12						
Net earnings	\$	0.88	\$	0.86	\$	2.47	\$	2.14						
Basic weighted average shares outstanding		1,054.4		1,073.9		1,058.5		1,079.8						
Diluted weighted average shares outstanding		1,060.2		1,077.9		1,064.1		1,083.5						
Cash dividends declared per common share	\$	0.2425	\$	0.2250	\$	0.7275	\$	0.6750						

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these condensed consolidated financial statements.}$ 

# MEDTRONIC, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

	January 27, 2012 (in millions, exc data		cept <sub>j</sub>	April 29, 2011 per share
<u>ASSETS</u>			,	
Current assets:				
Cash and cash equivalents	\$	1,190	\$	1,382
Short-term investments		1,155		1,046
Accounts receivable, less allowances of \$102 and \$96, respectively		3,665		3,761
Inventories		1,819		1,619
Deferred tax assets, net		605		586
Prepaid expenses and other current assets		624		561
Assets held for sale		250		258
Total current assets		9,308		9,213
Property, plant, and equipment		5,757		5,732
Accumulated depreciation		(3,277)		(3,244)
Property, plant, and equipment, net		2,480		2,488
Goodwill		9,915		9,520
Other intangible assets, net		2,713		2,725
Long-term investments		7,096		6,116
Other assets		399		362
Total assets	\$	31,911	\$	30,424
LIABILITIES AND SHAREHOLDERS EQUITY				
Current liabilities:				
Short-term borrowings	\$	1,972	\$	1,723
Accounts payable		491		495
Accrued compensation		796		874
Accrued income taxes		266		50
Other accrued expenses		948		1,489
Liabilities held for sale		89		88
Total current liabilities		4,562		4,719
Long-term debt		8,248		8,112
Long-term accrued compensation and retirement benefits		513		480
Long-term accrued income taxes		846		496
Long-term deferred tax liabilities, net		143		217
Other long-term liabilities		430		432
Total liabilities		14,742		14,456
Commitments and contingencies (Notes 4 and 20)				
Shareholders equity:				
Preferred stock par value \$1.00				
Common stock par value \$0.10		105		107
Retained earnings		17,340		16,085
Accumulated other comprehensive loss		(276)		(224)

Total shareholders equity	17,169	15,968
Total liabilities and shareholders equity	\$ 31,911 \$	30,424

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# MEDTRONIC, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine mon nuary 27, 2012 (in mil	Ja	nuary 28, 2011
Operating Activities:			
Net earnings	\$ 2,626	\$	2,320
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation and amortization	662		591
Amortization of discount on senior convertible notes	63		130
Acquisition-related items	32		30
Provision for doubtful accounts	49		24
Deferred income taxes	(181)		(153)
Stock-based compensation	124		156
Change in operating assets and liabilities, net of effect of acquisitions:			
Accounts receivable, net	(124)		(79)
Inventories	(202)		(113)
Accounts payable and accrued liabilities	12		(170)
Other operating assets and liabilities	571		(75)
Certain litigation charges, net			292
Certain litigation payments	(239)		(5)
Net cash provided by operating activities	3,393		2,948
Investing Activities:			
Acquisitions, net of cash acquired	(617)		(1,268)
Purchases of intellectual property	(9)		(48)
Additions to property, plant, and equipment	(403)		(385)
Purchases of marketable securities	(5,714)		(4,518)
Sales and maturities of marketable securities	4,495		4,090
Other investing activities, net	38		(125)
Net cash used in investing activities	(2,210)		(2,254)
Financing Activities:			
Change in short-term borrowings, net	222		1,395
Payments on long-term debt	(24)		(402)
Dividends to shareholders	(769)		(728)
Issuance of common stock	67		54
Repurchase of common stock	(780)		(1,140)
Net cash used in financing activities	(1,284)		(821)
Effect of exchange rate changes on cash and cash equivalents	(91)		10
Net change in cash and cash equivalents	(192)		(117)
Cash and cash equivalents at beginning of period	1,382		1,400
Cash and cash equivalents at end of period	\$ 1,190	\$	1,283
Supplemental Cash Flow Information			
Cash paid for:			
Income taxes	\$ 226	\$	731
Interest	197		290
The accompanying notes are an integral part of these condensed consolidated financial statements.			

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## MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 1 Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S.) (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information necessary for a fair presentation of results of operations, financial condition, and cash flows in conformity with U.S. GAAP. In the opinion of management, the condensed consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the results of Medtronic, Inc. and its subsidiaries (Medtronic or the Company) for the periods presented. Operating results for interim periods are not necessarily indicative of results that may be expected for the fiscal year as a whole. The preparation of the financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses, and the related disclosures at the date of the financial statements and during the reporting period. Actual results could materially differ from these estimates. For further information, refer to the consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended April 29, 2011.

As of January 27, 2012, the results of operations, assets, and liabilities of the Physio-Control business, which were previously presented as a component of the Cardiac and Vascular Group operating segment, are being classified as discontinued operations. All information in the following notes to the condensed consolidated financial statements includes only results from continuing operations (excluding Physio-Control) for all periods presented, unless otherwise noted. For further information regarding discontinued operations, see Note 3.

The Company s fiscal years 2012, 2011, and 2010 will end or ended on April 27, 2012, April 29, 2011, and April 30, 2010, respectively.

### Note 2 New Accounting Pronouncements

In May 2011, the Financial Accounting Standards Board (FASB) updated the accounting guidance related to fair value measurements. The updated guidance results in a consistent definition of fair value and common requirements for measurement of, and disclosure about, fair value between U.S. GAAP and International Financial Reporting Standards (IFRS). The updated guidance is effective for the Company beginning in the fourth quarter of fiscal year 2012. The adoption of this accounting guidance will not have a material impact on the Company s consolidated financial statements.

In June 2011, the FASB updated the disclosure requirements for comprehensive income. The updated guidance requires companies to disclose the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The updated guidance does not affect how earnings per share is calculated or presented. In December 2011, the FASB deferred the requirement in the updated guidance to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income. The updated guidance is effective for the Company retrospectively beginning in the first quarter of fiscal year 2013. Since the accounting guidance only impacts disclosure requirements, its adoption will not have a material impact on the Company s consolidated financial statements.

In September 2011, the FASB updated the accounting guidance related to annual and interim goodwill impairment tests. The updated accounting guidance allows entities to first assess qualitative factors before performing a quantitative assessment of the fair value of a reporting unit. If it is determined on the basis of qualitative factors, that the fair value of the reporting unit is more-likely-than-not less than the carrying amount, the existing quantitative impairment test is required. Otherwise, no further impairment testing is required. The updated guidance is effective for the Company beginning in the first quarter of fiscal year 2013 with early adoption permitted under certain circumstances. The Company will adopt this accounting guidance in the first quarter of fiscal year 2013 and does not expect it to have a material impact on the Company s consolidated financial statements.

In December 2011, the FASB issued new accounting guidance related to disclosures on offsetting assets and liabilities on the balance sheet. This newly issued accounting standard requires an entity to disclose both gross and net information about instruments and transactions eligible for offset in the balance sheet as well as instruments and transactions executed under a master netting or similar arrangement and was issued to enable users of financial statements to understand the effects or potential effects of those arrangements on its financial position. This accounting guidance is required to be applied retrospectively and is effective for the Company beginning in the first quarter of fiscal year 2014. Since the accounting guidance only impacts disclosure requirements, its adoption will not have a material impact on the Company s consolidated financial statements.

## MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 3 Discontinued Operations

On November 16, 2011, the Company and Bain Capital Partners, LLC (Bain Capital) entered into a definitive agreement under which Bain Capital would acquire Physio-Control and related entities, excluding certain assets and liabilities, for cash in a transaction valued at approximately \$405 million excluding potential earn-outs and any working capital adjustments. As of January 27, 2012, the Company classified the results of operations of the Physio-Control business, which were previously presented as a component of the Cardiac and Vascular Group operating segment, as discontinued operations in the condensed consolidated statements of earnings for all periods presented. The assets and liabilities of this business to be sold met the accounting criteria to be classified as held for sale and have been aggregated and reported on separate lines in the condensed consolidated balance sheets for all periods presented.

On January 30, 2012, the Company completed the sale of the Physio-Control business to Bain Capital. The Company sold \$161 million in net assets and received \$385 million in net cash, excluding potential earn-outs, which are based upon fiscal year 2012 and 2013 Physio-Control performance in accordance with the agreement. The amount of cash received was less than the original transaction value of approximately \$405 million due to an estimated working capital adjustment of \$20 million that occurred at the time of closing. This amount may be adjusted based on the final closing balance sheet in accordance with the agreement. The assets and liabilities sold were comprised of Physio-Control s U.S. and international assets and liabilities, excluding international accounts receivable and accounts payable, and certain compensation related liabilities assumed by Bain Capital. Additionally, the Company has entered into a Transition Services Agreement (TSA) with Physio-Control in which the Company will be providing transition services to ensure continuity of business for Physio-Control as it establishes stand-alone processes separate from Medtronic. The TSA requires the Company to continue to provide certain back-office support functions to Physio-Control in the areas of finance, facilities, human resources, customer service, IT, quality and regulatory, and operations. The timeframe for these services ranges from three to 12 months following the closing date. The Company will be compensated for the services specified in the TSA. The Company will record the income earned from the TSA in *other expense* in the condensed consolidated statements of earnings.

The following is a summary of the operating results of Physio-Control for discontinued operations for the three and nine months ended January 27, 2012 and January 28, 2011:

	Three months ended				ded			
(in millions)		iary 27, 2012	Ja	nuary 28, 2011	Ja	nuary 27, 2012	Ja	nuary 28, 2011
Discontinued operations:	-	2012		2011		2012		2011
Net sales	\$	112	\$	104	\$	323	\$	297
Earnings from operations of Physio-Control	\$	23	\$	16	\$	48	\$	39
Physio-Control divestiture-related costs		(12)				(24)		
Income tax expense		(5)		(5)		(9)		(13)
Deferred income tax benefit on sale		84				84		
Earnings from discontinued operations	\$	90	\$	11	\$	99	\$	26

During the three and nine months ended January 27, 2012, the Company recorded an \$84 million deferred income tax benefit in discontinued operations. In accordance with authoritative guidance, the Company is required to establish a deferred tax asset on the difference between its tax and book basis in the shares of Physio-Control, up to the expected amount of gain. In the fourth quarter of fiscal year 2012 the deferred income tax benefit will reverse upon the finalization of the sale. The Company anticipates recognizing a gain of \$220 to \$235 million in the fourth quarter of fiscal year 2012. Additionally, during the three months ended January 27, 2012, the Company recorded \$12 million of Physio-Control divestiture-related costs in discontinued operations. During the nine months ended January 27, 2012, the Company reclassified \$12 million of Physio-Control divestiture-related costs previously recorded in *acquisition-related items* within continuing operations on the condensed consolidated statements of earnings in the first and second quarters of fiscal year 2012 to discontinued operations.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following is a summary of the Physio-Control assets and liabilities held for sale as of January 27, 2012 and April 29, 2011:

(in millions)	January 27, 2012	April 29, 2011	
<u>ASSETS</u>			
U.S. accounts receivable, net	\$	7 \$ 6	63
Inventories	7	'1 7	77
Deferred tax assets, net	2	2.5 2	20
Prepaid expenses and other assets	1	3	6
Property, plant, and equipment, net	2	28 2	23
Goodwill	2	.2 1	18
Other intangible assets, net	4	4 5	51
Total assets held for sale	\$ 25	50 \$ 25	58
<u>LIABILITIES</u>			
Accounts payable and other accrued expenses	\$	5 \$ 6	64
Accrued compensation	2	.2 2	21
Deferred tax liabilities, net		2	3
Total liabilities held for sale	\$		88
Note 4 Acquisitions and Acquisition-Related Items			

The Company had various acquisitions and other acquisition-related activity during the first three quarters of fiscal years 2012 and 2011. Certain acquisitions were accounted for as business combinations as noted below. In accordance with authoritative guidance on business combination accounting, the assets and liabilities of the company acquired were recorded as of the acquisition date, at their respective fair values, and consolidated with the Company. The purchase price is recorded based on estimates of the fair values of assets acquired and liabilities assumed. The proforma impact of these acquisitions was not significant, individually or in the aggregate, to the results of the Company for the three and nine months ended January 27, 2012 or January 28, 2011. The results of operations related to each company acquired have been included in the Company s consolidated statements of earnings since the date each company was acquired.

Three and nine months ended January 27, 2012

Salient Surgical Technologies, Inc.

On August 31, 2011, the Company acquired Salient Surgical Technologies, Inc. (Salient). Salient develops and markets devices for haemostatic sealing of soft tissue and bone incorporating advanced energy technology. Salient s devices are used in a variety of surgical procedures including orthopedic surgery, spine, open abdominal, and thoracic procedures. Total consideration for the transaction was approximately \$497 million. Medtronic had previously invested in Salient and held an 8.9 percent ownership position in the company. Net of this ownership position, the transaction value was approximately \$452 million. Based upon the acquisition valuation, the Company acquired \$154 million of technology-based intangible assets that had an estimated useful life of 12 years at the time of acquisition, \$44 million of in-process research and development (IPR&D), \$49 million of net tangible liabilities, and \$348 million of goodwill. The value attributable to IPR&D has been capitalized as an indefinite-lived intangible asset. The IPR&D primarily relates to the future launch of Salient s concentric wire product. Acquired goodwill is not deductible for tax purposes.

The Company accounted for the acquisition of Salient as a business combination. During the three months ended January 27, 2012 the Company recorded minor adjustments to *other intangible assets*, *goodwill and long-term deferred tax liabilities* as a result of finalizing the valuation for fair value of intangible assets acquired. The Company recorded the identifiable assets acquired and liabilities assumed at fair values as follows:

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(in millions)	
Current assets	\$ 20
Property, plant, and equipment	11
IPR&D	44
Other intangible assets	154
Goodwill	348
Other assets	1
Total assets acquired	578
Current liabilities	43
Long-term deferred tax liabilities, net	38
Total liabilities assumed	81
Net assets acquired	\$ 497
PEAK Surgical, Inc.	

On August 31, 2011, the Company acquired PEAK Surgical, Inc. (PEAK). PEAK develops and markets tissue dissection devices incorporating advanced energy technology. Total consideration for the transaction was approximately \$113 million. Medtronic had previously invested in PEAK and held an 18.9 percent ownership position in the company. Net of this ownership position, the transaction value was approximately \$96 million. Based upon the acquisition valuation, the Company acquired \$74 million of technology-based intangible assets that had an estimated useful life of 12 years at the time of acquisition, \$17 million of net tangible liabilities, and \$56 million of goodwill. Acquired goodwill is not deductible for tax purposes.

The Company accounted for the acquisition of PEAK as a business combination. The Company recorded the identifiable assets acquired and liabilities assumed at fair values on the acquisition date as follows:

### (in millions)

Other Acquisitions and Acquisition-Related Items

(=== ===== v == v)	
Current assets	\$ 5
Property, plant, and equipment	5
Other intangible assets	74
Goodwill	56
Total assets acquired	140
Current liabilities	10
Long-term deferred tax liabilities, net	17
Total liabilities assumed	27
Net assets acquired	\$ 113

During the three and nine months ended January 27, 2012, the Company recorded net charges (net gain) from acquisition-related items of \$15 million and \$(1) million, respectively, including charges of \$15 million and \$32 million, respectively, related to the change in fair value of contingent milestone payments associated with acquisitions subsequent to April 29, 2009. Additionally, in connection with the acquisitions of Salient and PEAK, the Company recognized gains of \$32 million and \$6 million, respectively, during the nine months ended January 27, 2012 on its previously held investments. In connection with these acquisitions, the Company began to assess and formulate a plan for the elimination of duplicative positions and the termination of certain contractual obligations. As a result, the Company incurred approximately \$5 million of certain acquisition-related costs, which included legal fees, severance costs, change in control costs, and contract termination costs. These amounts are included within *acquisition-related items* in the condensed consolidated statement of earnings.

During the nine months ended January 27, 2012, the Company reclassified \$12 million of Physio-Control divestiture-related costs previously recorded in *acquisition-related items* within continuing operations on the condensed consolidated statements of earnings in the first and second quarters of fiscal year 2012 to discontinued operations.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Three and nine months ended January 28, 2011

Ardian, Inc.

On January 13, 2011, the Company acquired Ardian, Inc. (Ardian), a privately-held company. The Company had previously invested in Ardian and held an 11.3 percent ownership position prior to the acquisition. Ardian develops catheter-based therapies to treat uncontrolled hypertension and related conditions. Total consideration for the transaction was \$1.020 billion, which includes the estimated fair value of revenue-based contingent consideration of \$212 million. The terms of the transaction included an up-front cash payment of \$717 million, excluding the Company s pro-rata share in Ardian, plus potential future commercial milestone payments equal to the annual revenue growth beginning in fiscal year 2012 through the end of the Company s fiscal year 2015. Based upon the acquisition valuation, the Company acquired \$55 million of technology-based intangible assets that had an estimated useful life of 12 years at the time of acquisition, \$191 million of IPR&D, \$33 million of net tangible liabilities, and \$807 million of goodwill. The value attributable to IPR&D has been capitalized as an indefinite-lived intangible asset. The IPR&D primarily relates to the future launch of Ardian s Symplicity Catheter System into the U.S. and Japan markets. Development costs needed to complete the project, estimated to be approximately \$50 million, will be expensed as incurred. The goodwill is not deductible for tax purposes.

The Company accounted for the acquisition of Ardian as a business combination. The Company recorded the identifiable assets acquired and liabilities assumed at fair values on the acquisition date as follows:

#### (in millions) 12 Current assets Property, plant, and equipment 1 IPR&D 191 Other intangible assets 55 Goodwill 807 Total assets acquired 1,066 Current liabilities 10 Long-term deferred tax liabilities, net 36 Total liabilities assumed 46 Net assets acquired \$ 1,020 Osteotech, Inc.

On November 16, 2010, the Company acquired Osteotech, Inc. (Osteotech). Osteotech develops innovative biologic products for regenerative medicine. Under the terms of the agreement, Osteotech shareholders received \$6.50 per share in cash for each share of Osteotech common stock that they owned. Total consideration for the transaction was \$123 million. Based upon the acquisition valuation, the Company acquired \$46 million of technology-based intangible assets that had an estimated useful life of nine years at the time of acquisition, \$1 million of IPR&D, \$57 million of net tangible assets, and \$19 million of goodwill. The value attributable to IPR&D has been capitalized as an indefinite-lived intangible asset. The goodwill is not deductible for tax purposes.

The Company accounted for the acquisition of Osteotech as a business combination. The Company recorded the identifiable assets acquired and liabilities assumed at fair values on the acquisition date as follows:

(in millions)	
Current assets	\$ 34
Property, plant, and equipment	21
IPR&D	1
Other intangible assets	46
Goodwill	19
Inventory	41
Other long-term assets	3
Total assets acquired	165

Current liabilities	19
Other long-term liabilities	15
Long-term deferred tax liabilities, net	8
Total liabilities assumed	42
Net assets acquired	\$ 123
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## MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### ATS Medical, Inc.

On August 12, 2010, the Company acquired ATS Medical, Inc. (ATS Medical). ATS Medical is a leading developer, manufacturer, and marketer of products and services focused on cardiac surgery, including heart valves and surgical cryoablation technology. Under the terms of the agreement, ATS Medical shareholders received \$4.00 per share in cash for each share of ATS Medical common stock that they owned. Total consideration for the transaction was \$394 million which includes \$30 million of ATS Medical debt and acquired contingent consideration of \$10 million. In connection with the acquisition, the Company acquired \$101 million of technology-based intangible assets that had an estimated useful life of 11 years at the time of acquisition, \$6 million of IPR&D, \$78 million of net tangible assets, and \$209 million of goodwill. The value attributable to IPR&D, which relates to the future launch of ATS Medical s next generation surgical ablation and 3f tissue valve products, has been capitalized as an indefinite-lived intangible asset. The goodwill is not deductible for tax purposes.

The Company accounted for the acquisition of ATS Medical as a business combination. The Company recorded the identifiable assets acquired and liabilities assumed at fair values on the acquisition date as follows:

(in millions)	
Current assets	\$ 51
Property, plant, and equipment	7
IPR&D	6
Other intangible assets	101
Goodwill	209
Long-term deferred tax assets, net	34
Total assets acquired	408
Current liabilities	14
Total liabilities assumed	14
Net assets acquired	\$ 394
Axon Systems, Inc.	

On June 2, 2010, the Company acquired substantially all of the assets of Axon Systems, Inc. (Axon), a privately-held company. Prior to the acquisition, the Company distributed a large portion of Axon s products. The agreement will allow the Company to bring to market the next generation of surgeon-directed and professionally supported spinal neuromonitoring technology and expand the availability of this technology. Total consideration for the transaction, net of cash acquired, was \$62 million, which includes the settlement of existing Axon debt. In connection with the acquisition of Axon, the Company acquired \$41 million of technology-based intangible assets that had an estimated useful life of 10 years at the time of acquisition, \$5 million of tangible assets, and \$16 million of goodwill. The goodwill is deductible for tax purposes. The Company accounted for the acquisition of Axon as a business combination.

### Other Acquisitions and Acquisition-Related Items

On September 14, 2010, the Company acquired a developer of vascular suturing products used in connection with cardiovascular and vascular procedures that require a puncture or incision to the artery. The terms of the transaction included an upfront payment of \$15 million and additional payments of up to \$10 million contingent upon achievement of certain milestones. Total consideration for the transaction was valued at approximately \$21 million, which includes the estimated fair value of additional milestone-based contingent consideration of \$6 million. The Company accounted for this acquisition as a business combination.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

During the three months ended January 28, 2011, the Company incurred a \$15 million IPR&D charge related to two asset purchases in the CardioVascular and Surgical Technologies businesses. During the nine months ended January 28, 2011, the Company also incurred a \$15 million IPR&D charge related to a milestone payment under the existing terms of a royalty bearing, non-exclusive patent cross-licensing agreement with NeuroPace, Inc. Product commercialization related to this technology had not yet been achieved. As a result, in accordance with authoritative guidance, the payments for these transactions were immediately expensed as IPR&D since technological feasibility had not yet been reached and such technology has no future alternative use. These amounts were recorded within *acquisition-related items* in the condensed consolidated statement of earnings.

In connection with the Ardian acquisition, the Company recognized a gain of \$85 million on its previously held investment and incurred approximately \$10 million of certain acquisition-related costs, which include banker fees and other professional service fees in the three months ended January 28, 2011, which were recorded within *acquisition-related items* in the condensed consolidated statement of earnings.

In connection with the Osteotech acquisition, the Company began to assess and formulate a plan for the elimination of duplicative positions and the termination of certain contractual obligations. As a result, the Company incurred approximately \$21 million of certain acquisition-related costs, which include legal fees and severance costs, change in control costs, and contract termination costs in the three months ended January 28, 2011, which were recorded within *acquisition-related items* in the condensed consolidated statement of earnings.

In connection with the ATS Medical acquisition, the Company began to assess and formulate a plan for the elimination of duplicative positions and the termination of certain contractual obligations. As a result, during the three months ended October 29, 2010 the Company incurred approximately \$24 million of certain acquisition-related costs, which include acquisition-related legal fees and severance costs, change in control costs, and contract termination costs which were recorded within *acquisition-related items* in the condensed consolidated statement of earnings.

### Contingent Consideration

Certain of the Company s business combinations or purchases of intellectual property involve the potential for the payment of future contingent consideration upon the achievement of certain product development milestones and/or various other favorable operating conditions. Payment of the additional consideration is generally contingent on the acquired company reaching certain performance milestones, including attaining specified revenue levels, achieving product development targets, or obtaining regulatory approvals. As a result of the Company adopting new authoritative guidance in fiscal year 2010 related to business combinations, contingent consideration is recorded at the estimated fair value of the contingent milestone payment on the acquisition date for all acquisitions subsequent to April 24, 2009. The fair value of the contingent milestone consideration is remeasured at the estimated fair value at each reporting period with the change in fair value recognized as income or expense within *acquisition-related items* in the condensed consolidated statements of earnings. The Company measures the initial liability and remeasures the liability on a recurring basis using Level 3 inputs as defined under authoritative guidance for fair value measurements. See Note 8 for further information regarding fair value measurements.

At January 27, 2012, the estimated maximum potential amount of undiscounted future contingent consideration that the Company is expected to make associated with all completed business combinations or purchases of intellectual property prior to April 24, 2009 was approximately \$231 million. The milestones associated with the contingent consideration must be reached in future periods ranging from fiscal years 2012 to 2016 in order for the consideration to be paid.

The fair value of contingent milestone payments associated with acquisitions subsequent to April 24, 2009 was remeasured as of January 27, 2012 and April 29, 2011 at \$303 million and \$335 million, respectively. As of January 27, 2012, \$271 million was reflected in *other long-term liabilities* and \$32 million was reflected in *other accrued expenses* in the condensed consolidated balance sheet. As of April 29, 2011, \$269 million was reflected in *other long-term liabilities* and \$66 million was reflected in *other accrued expenses* in the condensed consolidated balance sheet. The following table provides a reconciliation of the beginning and ending balances of contingent milestone payments associated with acquisitions subsequent to April 24, 2009 measured at fair value that used significant unobservable inputs (Level 3):

# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

	Three months ended					Nine months ended			
	January 27, January 28,			Ja	nuary 27,	Ja	nuary 28,		
(in millions)	2	2012		2011		2012		2011	
Beginning Balance	\$	288	\$	136	\$	335	\$	118	
Purchase price contingent consideration				185		2		201	
Contingent milestone payments						(66)			
Change in fair value of contingent consideration		15				32		2	
Ending Balance	\$	303	\$	321	\$	303	\$	321	

Note 5 Certain Litigation Charges, Net

The Company classifies material litigation reserves and gains recognized as certain litigation charges, net. During the three and nine months ended January 27, 2012, there were no certain litigation charges, net.

During the three months ended January 28, 2011, the Company recorded certain litigation charges, net of \$13 million related to a charge for Other Matters litigation.

During the nine months ended January 28, 2011, the Company recorded certain litigation charges, net of \$292 million related primarily to a settlement involving the Sprint Fidelis family of defibrillation leads and charges for Other Matters litigation. The Sprint Fidelis settlement related to the resolution of certain outstanding product liability litigation related to the Sprint Fidelis family of defibrillation leads that were subject to a field action announced October 15, 2007. The parties subsequently reached an adjusted settlement agreement to pay a total of \$221 million to resolve over 14,000 filed and unfiled claims and the Company paid out the settlement in the third quarter of fiscal year 2012. The Company also paid out the settlement in the third quarter of fiscal year 2012 from the reserve taken in fiscal year 2011 for the Other Matters litigation. See Note 20 for additional information.

### Note 6 Restructuring Charges

During the three and nine months ended January 27, 2012, the Company did not incur any restructuring charges.

### Fiscal Year 2011 Initiative

In the fourth quarter of fiscal year 2011, the Company recorded a \$272 million restructuring (including \$2 million of restructuring charges related to the Physio-Control business), which consisted of employee termination costs of \$177 million, asset write-downs of \$24 million, contract termination fees of \$45 million, and other related costs of \$26 million. The fiscal year 2011 initiative was designed to restructure the business to align its cost structure to current market conditions and to continue to position the Company for long-term sustainable growth in emerging markets and new technologies. Included in the \$177 million of employee termination costs were severance and the associated costs of continued medical benefits and outplacement services, as well as \$15 million of incremental defined benefit pension and post-retirement related expenses for employees that accepted voluntary early retirement packages. These costs are not included in the table summarizing the restructuring costs below because they are associated with costs that are accounted for under the pension and post-retirement rules. For further discussion on the incremental defined benefit pension and post-retirement related expenses, see Note 14 to the consolidated financial statements included in the Company s Annual Report on Form 10-K for the year ended April 29, 2011. Of the \$24 million of asset write-downs, \$11 million related to inventory write-offs of discontinued product lines and production-related asset impairments, and therefore, was recorded within cost of products sold in the consolidated statement of earnings. Additionally, included in the other related costs was a \$19 million intangible asset impairment related to the discontinuance of a product line within the CardioVascular business.

In connection with the fiscal year 2011 initiative, as of the end of the fourth quarter of fiscal year 2011, the Company had identified approximately 2,100 net positions (including 55 net positions at Physio-Control) for elimination to be achieved through voluntary early retirement packages offered to employees, voluntary separation, and involuntary separation. Of the 2,100 net positions identified, approximately 1,800 positions have been eliminated as of January 27, 2012. The fiscal year 2011 initiative is scheduled to be substantially complete by the end of the fourth quarter of fiscal year 2012.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

A summary of the activity (including Physio-Control) related to the fiscal year 2011 initiative is presented below:

		Fiscal Year 2011 Initiative						
(in millions)	Ter	nployee mination Costs		Asset e-downs		Other Costs		Total
Balance as of April 30, 2010	\$	00545	\$		\$	0000	\$	1000
Restructuring charges		162		24		71		257
Payments/write-downs		(5)		(24)		(24)		(53)
Balance as of April 29, 2011	\$	157	\$		\$	47	\$	204
Payments/write-downs		(63)				(13)		(76)
Balance as of July 29, 2011	\$	94	\$		\$	34	\$	128
Payments/write-downs		(43)				(15)		(58)
Balance as of October 28, 2011	\$	51	\$		\$	19	\$	70
Payments/write-downs		(12)				(5)		(17)
Balance as of January 27, 2012  Note 7 Investments	\$	39	\$		\$	14	\$	53

The Company holds short-term and long-term investments, which consist primarily of marketable debt and equity securities.

Information regarding the Company s short-term and long-term investments at January 27, 2012 is as follows:

(in millions)		Cost	Unrealized ost Gains		l Unrealized Losses		Fai	ir Value
Available-for-sale securities:								
Corporate debt securities	\$	2,912	\$	38	\$	(10)	\$	2,940
Auction rate securities		167				(34)		133
Mortgage-backed securities		786		9		(11)		784
U.S. government and agency securities		2,972		43				3,015
Foreign government and agency securities		56						56
Certificates of deposit		73						73
Other asset-backed securities		474		2		(1)		475
Marketable equity securities		115		127		(14)		228
Trading securities:								
Exchange-traded funds		45		1		(2)		44
Cost method, equity method, and other investments		503						503
Total short-term and long-term investments	\$	8,103	\$	220	\$	(72)	\$	8,251
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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Information regarding the Company s short-term and long-term investments at April 29, 2011 is as follows:

		Unre	alized	Unrea	lized		
(in millions)	Cost	G	ains	Los	ses	Fa	ir Value
Available-for-sale securities:							
Corporate debt securities	\$ 1,947	\$	20	\$	(6)	\$	1,961
Auction rate securities	167				(34)		133
Mortgage-backed securities	783		10		(8)		785
U.S. government and agency securities	2,731		26		(1)		2,756
Foreign government and agency securities	130		1				131
Certificates of deposit	119						119
Other asset-backed securities	351		1		(3)		349
Marketable equity securities	73		164				237
Trading securities:							
Exchange-traded funds	33		6				39
Cost method, equity method, and other investments	652						652
Total short-term and long-term investments	\$ 6,986	\$	228	\$	(52)	\$	7,162

Information regarding the Company s available-for-sale and trading securities at January 27, 2012 and April 29, 2011 is as follows:

	January 27, 2012					April 29, 2011			
(in millions)	Sho	rt-term	Lor	ıg-term	Sho	rt-term	Lo	ng-term	
Available-for-sale securities	\$	1,155	\$	6,549	\$	1,046	\$	5,425	
Trading securities				44				39	
Total	\$	1,155	\$	6,593	\$	1,046	\$	5,464	

The following tables show the gross unrealized losses and fair values of the Company s available-for-sale securities that have been in a continuous unrealized loss position deemed to be temporary for less than 12 months and for more than 12 months, aggregated by investment category as of January 27, 2012 and April 29, 2011:

	January 27, 2012							
	Less than 12 months				More than 12 months			
			Unre	alized			Unr	ealized
(in millions)	Fair	Value	Lo	sses	Fair	Value	Lo	osses
Corporate debt securities	\$	608	\$	(7)	\$	11	\$	(3)
Auction rate securities						133		(34)
Mortgage-backed securities		208		(3)		57		(8)
Other asset-backed securities						9		(1)
Marketable equity securities		18		(14)				
Total	\$	834	\$	(24)	\$	210	\$	(46)

		April 29, 2011							
		Less than 12 months			More than 12 m			nths	
		Unrealized					Unr	ealized	
(in millions)		Fair	Value	Lo	sses	Fair	· Value	L	osses
Corporate debt securities		\$	256	\$	(1)	\$	16	\$	(5)
Auction rate securities							133		(34)
Mortgage-backed securities			161		(1)		67		(7)
U.S. government and agency securities			267		(1)				
Other asset-backed securities			74		(1)		12		(2)
Total		\$	758	\$	(4)	\$	228	\$	(48)
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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

At January 27, 2012 the Company concluded that the unrealized losses associated with the available-for-sale securities detailed above were not other-than-temporary as the Company does not have the intent to sell, nor is it more likely than not that the Company will be required to sell, before recovery of the amortized cost.

Activity related to the Company s short-term and long-term investment portfolio is as follows:

		Three months ended								
		January 27, 2012						1		
(in millions)	De	bt (a)	Equ	ity (b)	D	ebt (a)	Equi	ty (b)(d)		
Proceeds from sales	\$	1,486	\$	28	\$	1,297	\$			
Gross realized gains		21		17		7		85		
Gross realized losses		(6)				(4)				
Impairment losses recognized		(1)						(10)		

	Nine months ended							
	January 27, 2012					January 28, 2011		
(in millions)	D	ebt (a)	Equit	y (b)(c)	D	ebt (a)	Equity (b)(	d)
Proceeds from sales	\$	4,453	\$	81	\$	4,090	\$	
Gross realized gains		45		72		24	8	35
Gross realized losses		(13)				(11)		
Impairment losses recognized		(2)		(4)		(5)	(1	15)

- (a) Includes available-for-sale debt securities.
- (b) Includes marketable equity securities, cost method, equity method, exchange-traded funds, and other investments.
- (c) As a result of the Salient and PEAK acquisitions, the Company recognized a non-cash gain of \$38 million during the nine months ended January 27, 2012 on its previously held minority investments.
- (d) As a result of the Ardian acquisition that occurred during the three months ended January 28, 2011, the Company recognized an \$85 million non-cash gain on its previously held minority investment.

The total other-than-temporary impairment losses on available-for-sale debt securities for the three and nine months ended January 27, 2012 were \$2 million and \$5 million, respectively, of which \$1 million and \$3 million, respectively, were recognized in other comprehensive income resulting in \$1 million and \$2 million, respectively, of charges being recognized in earnings. The total other-than-temporary impairment losses on available-for-sale debt securities for the three and nine months ended January 28, 2011 were \$1 million and \$18 million, respectively, of which \$1 million and \$13 million, respectively, were recognized in other comprehensive income resulting in less than \$1 million and \$5 million, respectively, of charges being recognized in earnings. These charges relate to credit losses on certain mortgage-backed securities and other asset-backed securities. The amount of credit losses represents the difference between the present value of cash flows expected to be collected on these securities and the amortized cost. Based on the Company s assessment of the credit quality of the underlying collateral and credit support available to each of the remaining securities in which it invested, the Company believes it has recorded all necessary other-than-temporary impairments as the Company does not have the intent to sell, nor is it more likely than not that the Company will be required to sell, before recovery of the amortized cost.

The following table shows the credit loss portion of other-than-temporary impairments on debt securities held by the Company as of the dates indicated and the corresponding changes in such amounts:

	Three months ended							
(in millions)	January 2	<b>January 27, 2012</b>						
Beginning Balance	\$	20	21					
Additional credit losses recognized on securities previously impaired		1						
Reductions for securities sold during the period			(1)					
Ending Balance	\$	21	\$ 20					

# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

	Nine months ended					
(in millions)	Januar	y 27, 2012	January 28, 2011			
Beginning Balance	\$	20	17			
Additional credit losses recognized on securities previously impaired		1	3			
Credit losses recognized on securities previously not impaired		1	2			
Reductions for securities sold during the period		(1)	(2)			
Ending Balance	\$	21	\$ 20			

The January 27, 2012 balance of available-for-sale debt securities by contractual maturity is shown in the following table at fair value. Within the table, maturities of mortgage-backed securities have been allocated based upon timing of estimated cash flows, assuming no change in the current interest rate environment. Actual maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

(in millions)	January 27, 2012
Due in one year or less	\$ 1,705
Due after one year through five years	5,022
Due after five years through ten years	607
Due after ten years	142
Total debt securities	\$ 7.476

As of January 27, 2012 and April 29, 2011, the aggregate carrying amount of equity and other securities without a quoted market price and accounted for using the cost or equity method was \$503 million and \$652 million, respectively. The total carrying value of these investments is reviewed quarterly for changes in circumstance or the occurrence of events that suggest the Company s investment may not be recoverable. The fair value of cost or equity method investments is not adjusted if there are no identified events or changes in circumstances that may have a material adverse effect on the fair value of the investment. During the three months ended January 27, 2012, in accordance with authoritative guidance, the Company transferred investments in a public company accounted for as a cost method investment with a cost basis of \$46 million to available-for-sale marketable equity securities, due to restrictions on the investment being within one year of lapsing. The January 27, 2012 cost method, equity method, and other investments balance includes \$132 million of investments in a public company which have trading restrictions through December 31, 2013. These investments will be reclassified to available-for-sale marketable equity securities when the restriction is within one year of lapsing.

Gains and losses realized on trading securities and available-for-sale debt securities are recorded in *interest expense*, *net* in the condensed consolidated statements of earnings. Gains and losses realized on marketable equity securities, cost method, equity method, and other investments are recorded in *other expense* in the condensed consolidated statements of earnings. In addition, unrealized gains and losses on available-for-sale debt securities are recorded in *accumulated other comprehensive loss* in the condensed consolidated balance sheets and unrealized gains and losses on trading securities are recorded in *interest expense*, *net* in the condensed consolidated statements of earnings. Gains and losses from the sale of investments are calculated based on the specific identification method.

### Note 8 Fair Value Measurements

The Company follows the authoritative guidance on fair value measurements and disclosures, with respect to assets and liabilities that are measured at fair value on both a recurring and nonrecurring basis. Under this guidance, fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The authoritative guidance also establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs market participants would use in valuing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company is assumptions about the factors market participants would use in valuing the asset or liability developed based upon the best information available in the circumstances. The hierarchy is broken down into three levels. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement). Descriptions of the three levels of the fair value hierarchy are discussed in Note 6 to the consolidated financial statements included in the Company is Annual Report on Form 10-K for the year ended April 29, 2011.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

See the section below titled *Valuation Techniques* for further discussion of how the Company determines fair value for financial assets and liabilities.

Assets and Liabilities That Are Measured at Fair Value on a Recurring Basis

The authoritative guidance is principally applied to financial assets and liabilities such as marketable debt and equity securities that are classified and accounted for as trading, available-for-sale, and derivative instruments. Derivatives include cash flow hedges, freestanding derivative forward contracts, and interest rate swaps. These items are marked-to-market at each reporting period. The information in the following paragraphs and tables primarily addresses matters relative to these financial assets and liabilities.

The following tables provide information by level for assets and liabilities that are measured at fair value on a recurring basis.

		r Value as of		lue Measurement puts Considered	
(in millions)	Janua	ry 27, 2012	Level 1	Level 2	Level 3
Assets:					
Corporate debt securities	\$	2,940	\$	\$ 2,930	\$ 10
Auction rate securities		133			133
Mortgage-backed securities		784		755	29
U.S. government and agency securities		3,015	1,530	1,485	
Foreign government and agency securities		56		56	
Certificates of deposit		73		73	
Other asset-backed securities		475		469	6
Marketable equity securities		228	228		
Exchange-traded funds		44	44		
Derivative assets		293	129	164	
Total assets	\$	8,041	\$ 1,931	\$ 5,932	\$ 178
Liabilities:					
Derivative liabilities	\$	114	\$ 71	\$ 43	\$
Total liabilities	\$	114	\$ 71	\$ 43	\$

(in millions)		air Value as of il 29, 2011		lue Measurement puts Considered Level 2	Level 3
Assets:	•	·			
Corporate debt securities	\$	1,961	\$	\$ 1,944	\$ 17
Auction rate securities		133			133
Mortgage-backed securities		785		750	35
U.S. government and agency securities		2,756	1,453	1,303	
Foreign government and agency securities		131		131	
Certificates of deposit		119		119	
Other asset-backed securities		349		343	6
Marketable equity securities		237	237		
Exchange-traded funds		39	39		
Derivative assets		130	21	109	
Total assets	\$	6,640	\$ 1,750	\$ 4,699	\$ 191
Liabilities:					
Derivative liabilities	\$	303	\$ 303	\$	\$
Total liabilities	\$	303	\$ 303	\$	\$
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## MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### Valuation Techniques

Financial assets that are classified as Level 1 securities include highly liquid government bonds within the U.S. government and agency securities, marketable equity securities, and exchange-traded funds for which quoted market prices are available. In addition, the Company has determined that foreign currency forward contracts will be included in Level 1 as these are valued using quoted market prices in active markets which have identical assets or liabilities.

The valuation for most fixed maturity securities are classified as Level 2. Financial assets that are classified as Level 2 include corporate debt securities, U.S. government and agency securities, foreign government and agency securities, certificates of deposit, other asset-backed securities, and certain mortgage-backed securities whose value is determined using inputs that are observable in the market or can be derived principally from or corroborated by observable market data such as pricing for similar securities, recently executed transactions, cash flow models with yield curves, and benchmark securities. In addition, interest rate swaps are included in Level 2 as the Company uses inputs other than quoted prices that are observable for the asset. The Level 2 derivative instruments are primarily valued using standard calculations and models that use readily observable market data as their basis.

Financial assets and liabilities are considered Level 3 when their fair values are determined using pricing models, discounted cash flow methodologies, or similar techniques, and at least one significant model assumption or input is unobservable. Level 3 financial assets also include certain investment securities for which there is limited market activity such that the determination of fair value requires significant judgment or estimation. Level 3 investment securities primarily include certain corporate debt securities, auction rate securities, certain mortgage-backed securities, and certain other asset-backed securities for which there was a decrease in the observability of market pricing for these investments. At January 27, 2012, these securities were valued primarily using broker pricing models that incorporate transaction details such as contractual terms, maturity, timing, and amount of expected future cash flows, as well as assumptions about liquidity and credit valuation adjustments of marketplace participants. The Company uses level 3 inputs in the measurement of contingent milestone payments and related liabilities for all acquisitions subsequent to April 24, 2009. See Note 4 for further information regarding contingent consideration.

The Company reviews the fair value hierarchy classification on a quarterly basis. Changes in the ability to observe valuation inputs may result in a reclassification of levels for certain securities within the fair value hierarchy. The Company s policy is to recognize transfers into and out of levels within the fair value hierarchy at the end of the fiscal quarter in which the actual event or change in circumstances that caused the transfer occurs. There were no significant transfers between Level 1, Level 2, or Level 3 during the three or nine months ended January 27, 2012 or January 28, 2011. When a determination is made to classify an asset or liability within Level 3, the determination is based upon the significance of the unobservable inputs to the overall fair value measurement. The following tables provide a reconciliation of the beginning and ending balances of items measured at fair value on a recurring basis that used significant unobservable inputs (Level 3) for the three and nine months ended January 27, 2012 and January 28, 2011:

# $\label{eq:medtronic} \begin{array}{c} \text{MEDTRONIC, INC.} \\ \text{NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS} \\ \text{(Unaudited)} \end{array}$

### Three months ended January 27, 2012

(in millions)	Level 3 stments	oorate debt ecurities	ction rate ecurities	Iortgage- ed securities	ther asset- backed securities
Balance as of October 28, 2011	\$ 174	\$ 10	\$ 127	\$ 31	\$ 6
Total realized losses and					
other-than-temporary impairment losses					
included in earnings	(1)			(1)	
Total unrealized gains/(losses) included					
in other comprehensive income	6		6		
Settlements	(1)			(1)	
Balance as of January 27, 2012	\$ 178	\$ 10	\$ 133	\$ 29	\$ 6

### Three months ended January 28, 2011

(in millions)	Level 3 stments	ate debt rities	tion rate curities	_	ge-backed urities	b	er asset- acked curities
Balance as of October 29, 2010	\$ 202	\$ 17	\$ 143	\$	36	\$	6
Total unrealized gains/(losses) included							
in other comprehensive income	3		3				
Settlements	(9)		(9)				
Balance as of January 28, 2011	\$ 196	\$ 17	\$ 137	\$	36	\$	6

### Nine months ended January 27, 2012

(in millions)	Level 3	orate debt curities	ction rate ecurities	rtgage-backed securities	•	Other asset- backed securities
Balance as of April 29, 2011	\$ 191	\$ 17	\$ 133	\$ 35	\$	6
Total realized losses and						
other-than-temporary impairment losses						
included in earnings	(3)	(1)		(1)		(1)
Total unrealized gains/(losses) included						
in other comprehensive income	1	1		(1)		1
Settlements	(11)	(7)		(4)		
Balance as of January 27, 2012	\$ 178	\$ 10	\$ 133	\$ 29	\$	6

### Nine months ended January 28, 2011

(in millions)	Level 3 tments	orporate debt securities	 Auction rate securities	Mortgage- ked securities	•	Other asset- backed securities
Balance as of April 30, 2010	\$ 213	\$ 16	\$ 142	\$ 39	\$	16
Total realized losses and						
other-than-temporary impairment losses						
included in earnings	(4)	(2)		(2)		
Total unrealized gains/(losses) included						
in other comprehensive income	10	4	4	2		
Settlements	(23)	(1)	(9)	(3)		(10)
Balance as of January 28, 2011	\$ 196	\$ 17	\$ 137	\$ 36	\$	6
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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Assets and Liabilities that are Measured at Fair Value on a Nonrecurring Basis

Non-financial assets such as equity and other securities that are accounted for using the cost or equity method, goodwill, intangible assets, and property, plant, and equipment are measured at fair value when there is an indicator of impairment and recorded at fair value only when an impairment is recognized.

The Company holds investments in equity and other securities that are accounted for using the cost or equity method, which are classified as *long-term investments* in the condensed consolidated balance sheets. The aggregate carrying amount of these investments was \$503 million as of January 27, 2012 and \$652 million as of April 29, 2011. These cost or equity method investments are measured at fair value on a nonrecurring basis. The fair value of the Company s cost or equity method investments is not estimated if there are no identified events or changes in circumstance that may have a significant adverse effect on the fair value of these investments. The Company did not record any impairment charges related to cost method investments during the three months ended January 27, 2012. During the nine months ended January 27, 2012 and the three and nine months ended January 28, 2011, the Company determined that the fair values of certain cost method investments were below their carrying values and that the carrying values of these investments were not expected to be recoverable within a reasonable period of time. As a result, the Company recognized \$4 million in impairment charges during the nine months ended January 27, 2012, and \$10 million and \$15 million in impairment charges during the three and nine months ended January 28, 2011, respectively. The impairment charges related to the cost method investments were recorded in *other expense* in the condensed consolidated statements of earnings. These investments fall within Level 3 of the fair value hierarchy due to the use of significant unobservable inputs to determine fair value, as the investments are privately held entities without quoted market prices. To determine the fair value of these investments, the Company used all pertinent financial information that was available related to the entities, including financial statements and market participant valuations from recent and proposed equity offerings.

The Company assesses the impairment of intangible assets annually or whenever events or changes in circumstances indicate that the carrying amount of an intangible asset may not be recoverable. The aggregate carrying amount of intangible assets, excluding IPR&D, was \$2.344 billion as of January 27, 2012 and \$2.387 billion as of April 29, 2011, respectively. These assets are measured at fair value on a nonrecurring basis. The fair value of the Company s intangible assets is not estimated if there is no change in events or circumstances that indicate the carrying amount of an intangible asset may not be recoverable. During the three months ended January 27, 2012, the Company performed its annual intangible assets impairment review. As part of the annual impairment review, the Company determined that a change in events and circumstances indicated that the carrying amount of certain intangible assets may not be fully recoverable. The carrying amount of these certain intangible assets were less than five percent of the total aggregate carrying amount of intangible assets as of January 27, 2012. To determine the potential impairments, the Company calculated the excess of the intangible assets carrying values over their undiscounted future cash flows. As a result of the analysis performed, the intangible assets were deemed to be recoverable, and therefore, no impairments were recorded. The Company did not record any intangible asset impairments during the nine months ended January 27, 2012. During the three months ended January 28, 2011, the Company determined that a change in events and circumstances indicated that the carrying amount of an intangible asset may not be fully recoverable. To determine the impairment, the Company calculated the excess of the intangible asset s carrying value over its fair value utilizing a discounted future cash flow analysis. As a result of the analysis performed, the fair value of the intangible asset was deemed to be less than the carrying value, resulting in a pre-tax impairment loss of \$9 million that was recorded in other expense in the condensed consolidated statement of earnings. The Company did not record any other intangible asset impairments during the nine months ended January 28, 2011. The inputs used in the fair value analyses fall within Level 3 of the fair value hierarchy due to the use of significant unobservable inputs to determine fair

The Company assesses the impairment of goodwill and IPR&D annually in the third quarter and whenever an event occurs or circumstances change that would indicate that the carrying amount may be impaired. The aggregate carrying amount of goodwill was \$9.915 billion as of January 27, 2012 and \$9.520 billion as of April 29, 2011, respectively. The aggregate carrying amount of IPR&D was \$369 million as of January 27, 2012 and \$338 million as of April 29, 2011, respectively. During the three months ended January 27, 2012 and January 28, 2011, the Company performed its annual impairment reviews of goodwill and IPR&D. The goodwill impairment test requires the Company to make several estimates about fair value, most of which are based on projected future cash flows. The Company calculated the excess of each reporting unit s goodwill carrying value over its fair value utilizing a discounted future cash flow analysis. As a result of the analysis performed, the fair value of each reporting unit s goodwill was deemed to be greater than the carrying value; resulting in no impairment loss. Similar to the goodwill impairment test, the IPR&D impairment test requires the Company to make several estimates about fair value, most of which are based on projected future cash flows. The Company calculated the excess of the IPR&D asset carrying values over their fair values utilizing a discounted future cash flow analysis. As a result of the analysis performed, the fair value of each IPR&D asset was deemed to be greater than the carrying value, resulting in no impairment loss. The Company did not record any goodwill or IPR&D impairments during the three and nine months ended January 27, 2012 or January 28, 2011. However, due to the nature of IPR&D projects, the Company may experience delays or failures to obtain regulatory approvals to conduct clinical trials, failures of such clinical trials, delays or failures to obtain required market clearances or

other failures to achieve a commercially viable product, and as a result, may record impairment losses in the future.

The Company assesses the impairment of property, plant, and equipment whenever events or changes in circumstances indicate that the carrying amount of a property, plant, and equipment asset may not be recoverable. The Company did not recognize any significant impairments of property, plant, and equipment during the three and nine months ended January 27, 2012 or January 28, 2011.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Financial Instruments Not Measured at Fair Value

The estimated fair value of the Company s long-term debt, including the short-term portion, as of January 27, 2012 was \$8.900 billion compared to a principal value of \$8.063 billion, and as of April 29, 2011 was \$8.524 billion compared to a principal value of \$8.096 billion. Fair value was estimated using quoted market prices for the same or similar instruments. The fair values and principal values consider the terms of the related debt and exclude the impacts of debt discounts and derivative/hedging activity.

#### Note 9 Financing Arrangements

### **Senior Convertible Notes**

In April 2006, the Company issued \$2.200 billion of 1.500 percent Senior Convertible Notes due 2011 (2011 Senior Convertible Notes) and \$2.200 billion of 1.625 percent Senior Convertible Notes due 2013 (2013 Senior Convertible Notes) (collectively, the Senior Convertible Notes). The Senior Convertible Notes were issued at par and pay interest in cash semi-annually in arrears on April 15 and October 15 of each year. The 2011 Senior Convertible Notes were repaid in April 2011. The 2013 Senior Convertible Notes are unsecured unsubordinated obligations and rank equally with all other unsecured and unsubordinated indebtedness.

Concurrent with the issuance of the Senior Convertible Notes, the Company purchased call options on its common stock in private transactions. The call options allow the Company to receive shares of the Company s common stock and/or cash from counterparties equal to the amounts of common stock and/or cash related to the excess conversion value that it would pay to the holders of the 2013 Senior Convertible Notes upon conversion.

In separate transactions, the Company sold warrants to issue shares of the Company s common stock at an exercise price of \$76.56 per share in private transactions. Pursuant to these transactions, warrants for 41 million shares of the Company s common stock may be settled over a specified period beginning in July 2011 and warrants for 41 million shares of the Company s common stock may be settled over a specified period beginning in July 2013. As of January 27, 2012, warrants for 41 million shares of the Company s common stock expired.

Under the authoritative guidance, the Company concluded that the purchased call options and sold warrants were indexed to its own stock and should continue to be classified in shareholders equity and not be separated as a derivative.

Based on existing guidance, the purchased call option contracts were recorded as a reduction of equity and the warrants were recorded as an addition to equity as of the trade date. Existing guidance states that a reporting entity shall not consider contracts to be derivative instruments if the contract issued or held by the reporting entity is both indexed to its own stock and classified in shareholders equity in its statement of financial position. The Company concluded the purchased call option contracts and the warrant contracts should be accounted for in shareholders equity.

The Company accounted for the Senior Convertible Notes in accordance with the authoritative guidance for convertible debt, which requires the proceeds from the issuance of the Senior Convertible Notes to be allocated between a liability component (issued at a discount) and an equity component. The resulting debt discount is amortized over the period the 2013 Senior Convertible Notes are expected to be outstanding as additional non-cash interest expense.

The following table provides equity and debt information for the 2013 Senior Convertible Notes under the convertible debt guidance.

(in millions)	2013 Senior Convertibl January 27, Ap 2012 2			
Carrying amount of the equity component	\$ 547	\$	547	
Principal amount of the 2013 Senior Convertible Notes	\$ 2,200	\$	2,200	
Unamortized discount	(112)		(177)	
Net carrying amount	\$ 2,088	\$	2,023	

# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

As of January 27, 2012, the unamortized balance of the debt discount will be amortized over the remaining life of the 2013 Senior Convertible Notes, which is approximately one year. The following table provides interest rate and interest expense amounts related to the Senior Convertible Notes.

	2011 Senior Three	Convertil months en		2013	Notes l		
4 m	January 27,	Ja	anuary 28,	Janua	• /	_	ary 28,
(in millions, except interest rate)	2012		2011	20	12	2	011
Effective interest rate		%	5.97%		6.03%		6.03%
Interest cost related to contractual interest coupon	\$	\$	8	\$	9	\$	9
Interest cost related to amortization of the discount	\$	\$	24	\$	22	\$	21

	2011 Senior Nine r	Convertil		2013 Se N			
	January 27,	Ja	anuary 28,	January	27,	_	ary 28,
(in millions, except interest rate)	2012		2011	2012		20	011
Effective interest rate		%	5.97%		6.03%		6.03%
Interest cost related to contractual interest coupon	\$	\$	25	\$	27	\$	27
Interest cost related to amortization of the discount	\$	\$	70	\$	65	\$	61

**Senior Notes** 

The Company has outstanding unsecured senior obligations including the \$550 million 4.500 percent 2009 Senior Notes due 2014, the \$1.250 billion 3.000 percent 2010 Senior Notes due 2015, the \$600 million 4.750 percent 2005 Senior Notes due 2015, the \$500 million 2.625 percent 2011 Senior Notes due 2016, the \$400 million 5.600 percent 2009 Senior Notes due 2019, the \$1.250 billion 4.45 percent 2010 Senior Notes due 2020, the \$500 million 4.125 percent 2011 Senior Notes due 2021, the \$300 million 6.500 percent 2009 Senior Notes due 2039, and the \$500 million 5.550 percent 2010 Senior Notes due 2040 (collectively, the Senior Notes). The Senior Notes rank equally with all other unsecured and unsubordinated indebtedness of the Company. The indentures under which the Senior Notes were issued contain customary covenants, all of which the Company remains in compliance with as of January 27, 2012. The Company used the net proceeds from the sale of the Senior Notes for working capital and general corporate uses, which include the repayment of other indebtedness of the Company. For additional information regarding the terms of these agreements, refer to Note 8 to the consolidated financial statements included in the Company s Annual Report on Form 10-K for the year ended April 29, 2011.

As of January 27, 2012, the Company had interest rate swap agreements designated as fair value hedges of underlying fixed rate obligations including the Company s \$1.250 billion 3.000 percent 2010 Senior Notes due 2015, \$600 million 4.750 percent 2005 Senior Notes due 2015, the Company s \$500 million 2.625 percent 2011 Senior Notes due 2016, and the Company s \$500 million 4.125 percent 2011 Senior Notes due 2021. For additional information regarding the interest rate swap agreements, refer to Note 10.

### **Contingent Convertible Debentures**

As of April 29, 2011, the Company had \$15 million remaining in aggregate principal amount of 1.250 percent Contingent Convertible Debentures, Series B due 2021 (the Debentures) outstanding. Each Debenture was convertible into shares of common stock at an initial conversion price of \$61.81 per share. At the end of July 2011, the Company gave notice to the holders of the Debentures of its intent to redeem the Debentures for cash at a price equal to 100% of the principal amount, plus any accrued and unpaid interest, on September 15, 2011 (the Redemption Date). All of the outstanding Debentures were settled for cash on the Redemption Date and no holders converted Debentures into shares of the Company s common stock.

### **Commercial Paper**

The Company maintains a commercial paper program that allows the Company to have a maximum of \$2.250 billion in commercial paper outstanding, with maturities up to 364 days from the date of issuance. As of January 27, 2012 and April 29, 2011, outstanding commercial paper totaled \$1.675 billion and \$1.500 billion, respectively. During the three and nine months ended January 27, 2012, the weighted average original maturity of the commercial paper outstanding was approximately 107 days for both periods and the weighted average interest rate was 0.13 percent and 0.16 percent, respectively. The issuance of commercial paper reduces the amount of credit available under the Company s existing lines of credit.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### **Bank Borrowings**

Bank borrowings consist primarily of borrowings from non-U.S. banks at interest rates considered favorable by management and where natural hedges can be gained for foreign exchange purposes and borrowings from U.S. banks.

### **Lines of Credit**

The Company has committed and uncommitted lines of credit with various banks. The committed lines of credit include a four-year \$2.250 billion syndicated credit facility dated December 9, 2010 that will expire on December 9, 2014 (Credit Facility). The Credit Facility provides the Company with the ability to increase its capacity by an additional \$500 million at any time during the four-year term of the agreement. The Credit Facility provides backup funding for the commercial paper program, and therefore, the issuance of commercial paper reduces the amount of credit available under the committed lines of credit. As of January 27, 2012 and April 29, 2011, no amounts were outstanding on the committed lines of credit.

Interest rates on these borrowings are determined by a pricing matrix, based on the Company s long-term debt ratings, assigned by Standard & Poor s Ratings Services and Moody s Investors Service. Facility fees are payable on the credit facilities and are determined in the same manner as the interest rates. The agreements also contain customary covenants, all of which the Company remains in compliance with as of January 27, 2012.

### Note 10 Derivatives and Foreign Exchange Risk Management

The Company uses operational and economic hedges, as well as currency exchange rate derivative contracts and interest rate derivative instruments to manage the impact of currency exchange and interest rate changes on earnings and cash flows. In order to minimize earnings and cash flow volatility resulting from currency exchange rate changes, the Company enters into derivative instruments, principally forward currency exchange rate contracts. These contracts are designed to hedge anticipated foreign currency transactions and changes in the value of specific assets, liabilities, and probable commitments. At inception of the forward contract, the derivative is designated as either a freestanding derivative or cash flow hedge. The primary currencies of the derivative instruments are the Euro and the Japanese Yen. The Company does not enter into currency exchange rate derivative contracts for speculative purposes. The gross notional amount of all currency exchange rate derivative instruments outstanding as of January 27, 2012 and April 29, 2011 was \$5.004 billion and \$6.834 billion, respectively. The aggregate currency exchange rate (losses)/gains for the three and nine months ended January 27, 2012 were \$(35) million and \$(168) million, respectively. The aggregate currency exchange rate (losses)/gains for the three and nine months ended January 28, 2011 were \$(2) million and \$106 million, respectively. These (losses)/gains represent the net impact to the condensed consolidated statements of earnings for the derivative instruments presented below, offset by remeasurement losses on foreign currency denominated assets and liabilities.

The information that follows explains the various types of derivatives and financial instruments used by the Company, how and why the Company uses such instruments, how such instruments are accounted for, and how such instruments impact the Company s condensed consolidated balance sheets and statements of earnings.

#### Freestanding Derivative Forward Contracts

Freestanding derivative forward contracts are used to offset the Company s exposure to the change in value of specific foreign currency denominated assets and liabilities. These derivatives are not designated as hedges, and therefore, changes in the value of these forward contracts are recognized currently in earnings, thereby offsetting the current earnings effect of the related change in U.S. dollar value of foreign currency denominated assets and liabilities. The cash flows from these contracts are reported as operating activities in the condensed consolidated statements of cash flows. The gross notional amount of these contracts, not designated as hedging instruments, outstanding as of January 27, 2012 and April 29, 2011 was \$2.049 billion and \$2.453 billion, respectively.

The amount of gains/(losses) and location of the gains/(losses) in the condensed consolidated statements of earnings related to derivative instruments not designated as hedging instruments for the three and nine months ended January 27, 2012 and January 28, 2011 were as follows:

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(in millions)		Three months ended				
		_	uary 27,	Ja	nuary 28,	
Derivatives Not Designated as Hedging Instruments	Location	2	2012		2011	
Foreign currency exchange rate contracts	Other expense	\$	46	\$	(12)	
(in millions)			Nine mon	ths en	ded	
		Janu	uary 27,	Ja	nuary 28,	
Derivatives Not Designated as Hedging Instruments	Location	2	2012		2011	
Foreign currency exchange rate contracts	Other expense	\$	66	\$	(33)	
Cash Flow Hedges						

### Foreign Currency Exchange Rate Risk

Forward contracts designated as cash flow hedges are designed to hedge the variability of cash flows associated with forecasted transactions denominated in a foreign currency that will take place in the future. For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of *accumulated other comprehensive loss* and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. No gains or losses relating to ineffectiveness of cash flow hedges were recognized in earnings during the three and nine months ended January 27, 2012 or January 28, 2011. No components of the hedge contracts were excluded in the measurement of hedge ineffectiveness and no hedges were derecognized or discontinued during the three and nine months ended January 27, 2012 or January 28, 2011. The cash flows from these contracts are reported as operating activities in the condensed consolidated statements of cash flows. The gross notional amount of these contracts, designated as cash flow hedges, outstanding as of January 27, 2012 and April 29, 2011 was \$2.955 billion and \$4.381 billion, respectively, and will mature within the subsequent 26-month period.

The amount of gains/(losses) and location of the gains/(losses) in the condensed consolidated statements of earnings and other comprehensive income (OCI) related to derivative instruments designated as cash flow hedges for the three and nine months ended January 27, 2012 and January 28, 2011 are as follows:

Three months ended January 27, 2012					
	Gross Gains/(I	osses) Recognized in OCI	Effective Portion of Gains/(Losses) from	on Derivative R	eclassified
	on Effective P	ortion of Derivative	Accumulated Other Comprehe	nsive Loss into I	ncome
(in millions)					
Derivatives in Cash Flow					
Hedging Relationships	A	mount	Location	An	nount
Foreign currency exchange rate					
contracts	\$	201	Other expense	\$	(24)
			Cost of products sold		(1)
Total	\$	201		\$	(25)
Three months ended January 28, 2011	`	osses) Recognized in OCI ortion of Derivative	Effective Portion of Gains/(Losses) from Accumulated Other Comprehe		
(in millions)					
Derivatives in Cash Flow Hedging Relationships	A	mount	Location	Ar	nount
Foreign currency exchange rate					
contracts	\$	9	Other income	\$	1
			Cost of products sold		13
Total	\$	9	•	\$	14
		23			

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Nine months ended					
January 27, 2012					
	Gross Gains/(Lo	osses) Recognized in	Effective Portion of Gains/(Losses)	on Derivative Re	classified
		OCI	from		
	on Effective Po	rtion of Derivative	Accumulated Other Comprehe	asive Loss into In	come
(in millions)					
Derivatives in Cash Flow					
Hedging Relationships	Aı	mount	Location	Ame	ount
Foreign currency exchange rate					
contracts	\$	332	Other expense	\$	(133)
			Cost of products sold		14
Total	\$	332		\$	(119)
Nine months ended					
January 28, 2011					
	Gross Gains/(Le	osses) Recognized in	Effective Portion of Gains/(Losses)	on Derivative Re	classified
	•	OCI	from		
	on Effective Po	rtion of Derivative	Accumulated Other Comprehe	nsive Loss into In	come
(in millions)			•		
<b>Derivatives in Cash Flow</b>					
Hedging Relationships	Aı	mount	Location	Amo	ount
Foreign currency exchange rate					

### Forecasted Debt Issuance Interest Rate Risk

Forward starting interest rate derivative instruments designated as cash flow hedges are designed to manage the exposure to interest rate volatility with regard to future issuances of fixed-rate debt. For forward starting interest rate derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of *accumulated other comprehensive loss* and beginning in the period or periods in which the planned debt issuance occurs, the gain or loss is then reclassified into *interest expense, net* over the term of the related debt. In the second quarter of fiscal year 2012, the Company entered into \$750 million of pay fixed, forward starting interest rate swaps with a weighted average fixed rate of 2.84 percent in advance of a planned debt issuance. The market value of outstanding forward starting interest rate swap derivative instruments at January 27, 2012 was a \$43 million unrealized loss. This unrealized loss was recorded in *other long-term liabilities* with the offset recorded in OCI in the condensed consolidated balance sheet.

(327)

(327)

Other income

Cost of products sold

As of January 27, 2012 and April 29, 2011, the Company had a balance of \$76 million and \$257 million in after-tax net unrealized losses associated with cash flow hedging instruments recorded in OCI. The Company expects that \$39 million of this balance will be reclassified into the consolidated statement of earnings over the next 12 months.

### Fair Value Hedges

contracts

**Total** 

For derivative instruments that are designated and qualify as fair value hedges, the gain or loss on the derivatives as well as the offsetting gain or loss on the hedged item attributable to the hedged risk are recognized in current earnings.

Interest rate derivative instruments designated as fair value hedges are designed to manage the exposure to interest rate movements and to reduce borrowing costs by converting fixed-rate debt into floating-rate debt. Under these agreements, the Company agrees to exchange, at specified intervals, the difference between fixed and floating interest amounts calculated by reference to an agreed-upon notional principal amount.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

As of January 27, 2012 and April 29, 2011, the Company had interest rate swaps in gross notional amounts of \$1.950 billion and \$3.500 billion, respectively, designated as fair value hedges of underlying fixed rate obligations. As of January 27, 2012, outstanding interest rate swap agreements were designated as fair value hedges of underlying fixed rate obligations including the Company s \$1.250 billion 3.000 percent 2010 Senior Notes due 2015, \$600 million 4.750 percent 2005 Senior Notes due 2015, \$500 million 2.625 percent 2011 Senior Notes due 2016, and the \$500 million 4.125 percent 2011 Senior Notes due 2021. For additional information regarding the terms of the Company s interest rate swap agreements, refer to Note 9 to the consolidated financial statements included in the Company s Annual Report on Form 10-K for the year ended April 29, 2011.

In July 2011, the Company terminated interest rate swap agreements with a consolidated notional amount of \$900 million that were designated as fair value hedges of the fixed interest rate obligation under the Company s \$2.200 billion 1.625 percent 2013 Senior Convertible Notes and \$550 million 4.500 percent Senior Notes due 2014. Upon termination, the contracts were in an asset position, resulting in cash receipts of \$46 million, which included \$10 million of accrued interest. The gain from terminating the interest rate swap agreements increased the outstanding balance of the 2013 Senior Convertible Notes and the Senior Notes and is being amortized as a reduction of interest expense over the remaining life of the 2013 Senior Convertible Notes and the Senior Notes. The cash flows from the termination of these interest rate swap agreements have been reported as operating activities in the condensed consolidated statements of cash flows.

In August 2011, the Company terminated interest rate swap agreements with a consolidated notional amount of \$650 million that were designated as fair value hedges of the fixed interest rate obligation under the Company s \$1.250 billion 3.000 percent 2010 Senior Notes due 2015. Upon termination, the contracts were in an asset position, resulting in cash receipts of \$42 million, which included \$7 million of accrued interest. The gain from terminating the interest rate swap agreement increased the outstanding balance of the 2015 Senior Notes and is being amortized as a reduction of interest expense over the remaining life of the notes. The cash flows from the termination of this interest rate swap agreement have been reported as operating activities in the condensed consolidated statements of cash flows.

The market value of outstanding interest rate swap agreements was a \$164 million unrealized gain and the market value of the hedged item was a \$164 million unrealized loss at January 27, 2012, which were recorded in *other assets* with the offset recorded in *long-term debt* in the condensed consolidated balance sheet. No hedge ineffectiveness was recorded as a result of these fair value hedges for the three months ended January 27, 2012 and less than \$1 million was recorded for the nine months ended January 27, 2012. Hedge ineffectiveness was not material for the three months ended January 28, 2011 and \$2 million of hedge ineffectiveness was recorded for the nine months ended January 28, 2011, which were recorded as an increase in *interest expense*, *net* in the condensed consolidated statement of earnings.

During the three and nine months ended January 27, 2012 and January 28, 2011, the Company did not have any ineffective fair value hedging instruments. In addition, the Company did not recognize any gains or losses during the three and nine months ended January 27, 2012 and January 28, 2011 on firm commitments that no longer qualify as fair value hedges.

## **Balance Sheet Presentation**

The following table summarizes the location and fair value amounts of derivative instruments reported in the condensed consolidated balance sheets as of January 27, 2012 and April 29, 2011. The fair value amounts are presented on a gross basis and are segregated between derivatives that are designated and qualify as hedging instruments and those that are not, and are further segregated by type of contract within those two categories.

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# $\label{eq:medtronic} \begin{array}{c} \text{MEDTRONIC, INC.} \\ \text{NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS} \\ \text{(Unaudited)} \end{array}$

# January 27, 2012

	Asset Derivatives		Liability Derivatives			
(in millions)	<b>Balance Sheet Location</b>	Fair	Value	<b>Balance Sheet Location</b>	Fair	· Value
Derivatives designated as hedging instruments						
	Prepaid expenses and other					
Foreign currency exchange rate contracts	current assets	\$	104	Other accrued expenses	\$	58
Interest rate contracts	Other assets		164	Other long-term liabilities		43
Foreign currency exchange rate contracts	Other assets		23	Other long-term liabilities		12
Total derivatives designated as hedging				<i>g</i>		
instruments		\$	291		\$	113
Derivatives not designated as hedging						
instruments						
	Prepaid expenses and other					
Foreign currency exchange rate contracts	current assets	\$	2	Other accrued expenses	\$	1
Total derivatives not designated as hedging						
instruments		\$	2		\$	1
			•••		φ.	
Total derivatives		\$	293		\$	114
April 29, 2011						
11pm 25, 2011						
•	Asset Derivatives			Liability Derivatives		
(in millions)	Asset Derivatives Balance Sheet Location	Fair	Value	Liability Derivatives Balance Sheet Location	Fair	· Value
(in millions)		Fair	Value	•	Fair	· Value
•	<b>Balance Sheet Location</b>	Fair	Value	•	Fair	· Value
(in millions)  Derivatives designated as hedging instruments		- ***	Value	Balance Sheet Location	Fair	· Value
(in millions)	Balance Sheet Location  Prepaid expenses and other	Fair		•		
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts	Balance Sheet Location  Prepaid expenses and other current assets	- ***	19	Balance Sheet Location  Other accrued expenses		
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts	Prepaid expenses and other current assets Other assets	- ***	19 109	Balance Sheet Location		235
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts	Prepaid expenses and other current assets Other assets	- ***	19 109	Balance Sheet Location  Other accrued expenses		235
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts Total derivatives designated as hedging	Prepaid expenses and other current assets Other assets	\$	19 109 1	Balance Sheet Location  Other accrued expenses	\$	235
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts Total derivatives designated as hedging	Prepaid expenses and other current assets Other assets	\$	19 109 1	Balance Sheet Location  Other accrued expenses	\$	235
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts  Total derivatives designated as hedging instruments	Prepaid expenses and other current assets Other assets Other assets	\$	19 109 1	Balance Sheet Location  Other accrued expenses	\$	235
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging	Prepaid expenses and other current assets Other assets	\$	19 109 1	Other accrued expenses Other long-term liabilities	\$	235
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments  Foreign currency exchange rate contracts	Prepaid expenses and other current assets Other assets Other assets	\$	19 109 1	Balance Sheet Location  Other accrued expenses	\$	235
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments	Prepaid expenses and other current assets Other assets Other assets Prepaid expenses and other	\$	19 109 1 1 <b>129</b>	Other accrued expenses Other long-term liabilities	\$	235 64 <b>299</b>
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments  Foreign currency exchange rate contracts	Prepaid expenses and other current assets Other assets Other assets Prepaid expenses and other	\$ \$ \$	19 109 1 129	Other accrued expenses Other long-term liabilities	\$ \$ \$	235 64 <b>299</b>
(in millions)  Derivatives designated as hedging instruments  Foreign currency exchange rate contracts Interest rate contracts Foreign currency exchange rate contracts  Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments  Foreign currency exchange rate contracts  Total derivatives not designated as hedging instruments	Prepaid expenses and other current assets Other assets Other assets Prepaid expenses and other	\$ \$	19 109 1 <b>129</b>	Other accrued expenses Other long-term liabilities	\$ \$	235 64 <b>299</b>

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Concentrations of Credit Risk

Financial instruments, which potentially subject the Company to significant concentrations of credit risk, consist principally of interest-bearing investments, forward exchange derivative contracts, and trade accounts receivable.

The Company maintains cash and cash equivalents, investments, and certain other financial instruments (including currency exchange rate and interest rate derivative contracts) with various major financial institutions. The Company performs periodic evaluations of the relative credit standings of these financial institutions and limits the amount of credit exposure with any one institution. In addition, the Company has collateral credit agreements with its primary derivatives counterparties. Under these agreements, either party is required to post eligible collateral when the market value of transactions covered by the agreement exceeds specific thresholds, thus limiting credit exposure for both parties. As of January 27, 2012, no collateral was posted by either the Company or its counterparties. As of April 29, 2011, the Company had \$8 million in securities pledged as collateral to its counterparties. The securities pledged as collateral are included in *cash and cash equivalents* in the condensed consolidated balance sheets.

Global concentrations of credit risk with respect to trade accounts receivable are limited due to the large number of customers and their dispersion across many geographic areas. The Company monitors the creditworthiness of its customers to which it grants credit terms in the normal course of business. However, a significant amount of trade receivables are with hospitals that are dependent upon governmental health care systems in many countries. The current economic conditions in many foreign countries (particularly the recent economic challenges faced by Italy, Spain, Portugal, and Greece), have deteriorated and may continue to increase the average length of time it takes the Company to collect on its outstanding accounts receivable in these countries as certain payment patterns have been impacted. As of January 27, 2012 and April 29, 2011, the Company s aggregate accounts receivable balance for Italy, Spain, Portugal, and Greece, net of the allowance for doubtful accounts, was \$999 million and \$952 million, respectively. The Company continues to monitor the creditworthiness of customers located in these and other geographic areas. In the past, accounts receivable balances with certain customers in these countries have accumulated over time and were subsequently settled as large lump-sum payments. Although the Company does not currently foresee a significant credit risk associated with these receivables, repayment is dependent upon the financial stability of the economies of these countries. As of January 27, 2012 and April 29, 2011, no one customer nor any one national health care system represented more than 10 percent of the Company s outstanding accounts receivable. See Operations Outside of the United States in management s discussion and analysis for further details regarding the concentrations of credit risk in the Company s trade accounts receivable.

### Note 11 Inventories

Inventories are stated at the lower of cost or market, with cost determined on a first-in, first-out basis. Inventory balances are as follows:

(in millions)	January 27, 2012	April 29, 2011
Finished goods	\$ 1,165	\$ 1,020
Work in process	288	261
Raw materials	366	338
Total	\$ 1,819	\$ 1,619

#### Note 12 Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill for the nine months ended January 27, 2012 are as follows:

	Card	liac and	Restorative Therapies	
(in millions)	Vascul	ar Group	Group	Total
Balance as of April 29, 2011	\$	2,662	\$ 6,858	\$ 9,520
Goodwill as a result of acquisitions			399	399
Purchase accounting adjustments, net		6	32	38
Currency adjustment, net		(40)	(2)	(42)
Balance as of January 27, 2012	\$	2,628	\$ 7,287	\$ 9,915

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

During the three months ended January 27, 2012, the Company recorded \$9 million in purchase accounting adjustments, net related to the finalization of the valuation of technology-based intangible assets acquired in the Salient acquisition. During the nine months ended January 27, 2012 the Company recorded \$38 million in purchase accounting adjustments, net including \$29 million in adjustments recorded in the second quarter of fiscal year 2012 primarily related to a valuation correction for the calculation of deferred tax assets associated with net operating losses available to the Company for the fiscal year 2008 acquisition of Kyphon, Inc. (Kyphon).

Balances of intangible assets, excluding goodwill, as of January 27, 2012 and April 29, 2011 are as follows:

(in millions)	Te	rchased chnology and Patents		ademarks and adenames		Acquired IPR&D		Other		Total
Amortizable intangible assets as of January										
27, 2012:										
Original cost	\$	3,609	\$	373	\$	369	\$	147	\$	4,498
Accumulated amortization		(1,378)		(306)				(101)		(1,785)
Carrying value	\$	2,231	\$	67	\$	369	\$	46	\$	2,713
Amortizable intangible assets as of April 29, 2011:										
Original cost	\$	3,509	\$	373	\$	338	\$	149	\$	4,369
Accumulated amortization		(1,261)		(290)				(93)		(1,644)
Carrying value	\$	2,248	\$	83	\$	338	\$	56	\$	2,725
Amortization expense for the three and nine mont	hs ende	ed Ianuary 2	7 201	2 was \$84 mi	llion	and \$255 mill	ion	respectively a	nd for	the three

Amortization expense for the three and nine months ended January 27, 2012 was \$84 million and \$255 million, respectively, and for the three and nine months ended January 28, 2011 was \$86 million and \$252 million, respectively.

Estimated aggregate amortization expense based on the current carrying value of amortizable intangible assets, excluding any possible future amortization associated with acquired IPR&D, which has not met technological feasibility, is as follows:

(in millions) Fiscal Year	Estimated Amortization Expense
Remaining 2012	\$ 83
2013	319
2014	310
2015	293
2016	281
Thereafter	1,058
Total estimated amortization expense	\$ 2,344
Note 12 Warmenty Obligation	

Note 13 Warranty Obligation

The Company offers a warranty on various products. The Company estimates the costs that may be incurred under its warranties and records a liability in the amount of such costs at the time the product is sold. Factors that affect the Company s warranty liability include the number of units sold, historical and anticipated rates of warranty claims, and cost per claim. The Company periodically assesses the adequacy of its recorded warranty liabilities and adjusts the amounts as necessary. The amount of the reserve recorded is equal to the net costs to repair or otherwise satisfy the claim. The Company includes the covered costs associated with field actions, if any, in *cost of products sold* on the condensed consolidated statements of earnings. The Company includes the warranty obligation in *other accrued expenses* and *other long-term liabilities* on the condensed consolidated balance sheets.

Changes in the Company s product warranties during the nine months ended January 27, 2012 and January 28, 2011 consisted of the following:

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

		Nine mon					
	January	27,	J	lanuary 28,			
(in millions)	2012			2011			
Balance at the beginning of the period	\$	35	\$	31			
Warranty claims provision		14		19			
Settlements made		(19)		(16)			
Balance at the end of the period	\$	30	\$	34			
Note 14 Interest Expense, Net							

Interest income and interest expense for the three and nine months ended January 27, 2012 and January 28, 2011 are as follows:

		Three months ended						d
(in millions)	January	27, 2012	Janu	ary 28, 2011	Janu	ary 27, 2012	January 28, 2011	
Interest income	\$	(56)	\$	(43)	\$	(148)	\$	(122)
Interest expense		89		113		251		332
Interest expense, net	\$	33	\$	70	\$	103	\$	210

Interest income includes interest earned on the Company s cash and cash equivalents, short- and long-term investments, the net realized and unrealized gain or loss on trading securities, changes in the fair value of interest rate derivative instruments, and the net realized gain or loss on the sale or impairment of available-for-sale debt securities. See Note 7 for further discussion of these items.

Interest expense includes the expense associated with the interest that the Company pays on its outstanding borrowings, including short- and long-term instruments, changes in the fair value of interest rate derivative instruments, and the amortization of debt issuance costs and debt discounts.

### Note 15 Income Taxes

The Company s effective tax rate from continuing operations for the three and nine months ended January 27, 2012 was 19.75 percent and 18.85 percent, respectively, compared to 8.43 percent and 17.06 percent, respectively, from the same periods of the prior fiscal year. The increase in the Company s effective tax rate for the three and nine months ended January 27, 2012 was primarily due to the impact of certain litigation charges, net, acquisition related items, and benefits recorded during the prior fiscal year associated with the resolution of U.S. federal and foreign income tax audits and the retroactive renewal and extension of the U.S. federal research and development credit. The prior year benefits were partially offset by an increased tax benefit for the current fiscal year related to a Puerto Rico excise tax, which substantially offsets the corresponding excise tax recorded within *other expense* in the condensed consolidated statements of earnings.

During the three months ended January 27, 2012, the Company recorded a \$4 million net benefit associated with the finalization of certain income tax returns and changes to uncertain tax position reserves. These tax adjustments are operational in nature and are recorded in *provision* for income taxes on the condensed consolidated statement of earnings.

During the nine months ended January 27, 2012, the Company s gross unrecognized tax benefits increased from \$769 million to \$780 million. In addition, the Company has accrued interest and penalties of \$108 million as of January 27, 2012. If all of the Company s unrecognized tax benefits were recognized, approximately \$706 million would impact the Company s effective tax rate. The Company records the gross unrecognized tax benefit as a long-term liability as it does not expect significant payments to occur or the total amount of unrecognized tax benefits to change significantly over the next 12 months.

The Company will continue to recognize interest and penalties related to income tax matters in the *provision for income taxes* in the condensed consolidated statements of earnings and record the liability in the current or long-term *accrued income taxes* in the condensed consolidated balance sheets, as appropriate.

Tax audits associated with the allocation of income, and other complex issues, may require an extended period of time to resolve and may result in income tax adjustments if changes to the Company s allocation are required between jurisdictions with different tax rates. Tax authorities periodically review the Company s tax returns and propose adjustments to its tax filings. The Internal Revenue Service (IRS) has settled its audits with the Company for all years through fiscal year 2004. Tax years settled with the IRS may remain open for foreign tax audits and competent

authority proceedings. Competent authority proceedings are a means to resolve intercompany pricing disagreements between countries.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

In September 2005, the IRS issued its audit report for fiscal years 2000, 2001, and 2002. In addition, the IRS issued its audit report for fiscal years 2003 and 2004 in March 2007. During October 2011, the Company reached agreement with the IRS on all remaining final proposed adjustments for fiscal years 2000 through 2004.

In March 2009, the IRS issued its audit report for fiscal years 2005 and 2006. The Company reached agreement with the IRS on some but not all matters. The unresolved significant issues that remain outstanding relate to the allocation of income between Medtronic, Inc. and its wholly-owned subsidiary operating in Puerto Rico, which is one of the Company s key manufacturing sites, as well as the timing of the deductibility of a settlement payment. On December 23, 2010, the IRS issued a statutory notice of deficiency with respect to the remaining issues. The Company filed a Petition with the U.S. Tax Court on March 21, 2011 objecting to the deficiency.

In October 2011, the IRS issued its audit report for fiscal years 2007 and 2008. The Company reached agreement with the IRS on some but not all matters related to these fiscal years. The significant issues that remain unresolved relate to the allocation of income between Medtronic, Inc. and its wholly-owned subsidiary in Puerto Rico, and proposed adjustments associated with the tax effects of the Company s acquisition of Kyphon. Associated with the Kyphon acquisition, Medtronic entered into an intercompany transaction whereby the Kyphon U.S. tangible assets were sold to another wholly-owned subsidiary in a taxable transaction. The IRS has disagreed with the Company s valuation and proposed that all U.S. goodwill, the value of the ongoing business, and the value of the workforce in place be included in the tangible asset sale. The Company disagrees that these items were sold, as well as with the IRS valuation of these items.

The Company s reserve for the uncertain tax positions related to these significant unresolved matters with the IRS, described above, is subject to a high degree of estimation and management judgment. Resolution of these significant unresolved matters, or positions taken by the IRS or foreign tax authorities during future tax audits, could have a material impact on the Company s financial results in future periods. The Company continues to believe that its reserves for uncertain tax positions are appropriate and have meritorious defenses for its tax filings and will vigorously defend them during the audit process, appellate process, and through litigation in courts, as necessary.

# Note 16 Earnings Per Share

Basic earnings per share is computed based on the weighted average number of common shares outstanding. Diluted earnings per share is computed based on the weighted average number of common shares outstanding, increased by the number of additional shares that would have been outstanding had the potentially dilutive common shares been issued and reduced by the number of shares the Company could have repurchased from the proceeds from issuance of the potentially dilutive shares. Potentially dilutive shares of common stock include stock options and other stock-based awards granted under stock-based compensation plans and shares committed to be purchased under the employee stock purchase plan.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The table below sets forth the computation of basic and diluted earnings per share:

	Ion	Three mor				Nine mon		
(in millions, except per share data)		uary 27, 2012	J	anuary 28, 2011	J	anuary 27, 2012	J	anuary 28, 2011
Numerator:								
Earnings from continuing operations	\$	845	\$	913	\$	2,527	\$	2,294
Net earnings		935		924		2,626		2,320
Denominator:								
Basic weighted average shares outstanding		1,054.4		1,073.9		1,058.5		1,079.8
Effect of dilutive securities:								
Employee stock options		0.8		0.4		0.7		0.4
Employee restricted stock awards/units		4.8		3.4		4.7		3.1
Other		0.2		0.2		0.2		0.2
Diluted weighted average shares outstanding		1,060.2		1,077.9		1,064.1		1,083.5
Basic earnings per share:								
Earnings from continuing operations	\$	0.80	\$	0.85	\$	2.39	\$	2.12
Net earnings		0.89		0.86		2.48		2.15
Diluted earnings per share:								
Earnings from continuing operations	\$	0.80	\$	0.85	\$	2.37	\$	2.12
Net earnings		0.88		0.86		2.47		2.14

The calculation of weighted average diluted shares outstanding excludes options for approximately 53 million shares of common stock for both the three and nine months ended January 27, 2012, and approximately 66 million and 62 million for the three and nine months ended January 28, 2011, respectively, because their effect would be anti-dilutive on the Company s earnings per share. For the three and nine months ended January 27, 2012 and January 28, 2011, common share equivalents related to the Company s \$2.200 billion and \$4.400 billion of Senior Convertible Notes, respectively, were anti-dilutive as the market price of the Company s stock was below the conversion price of the Senior Convertible Notes and, therefore, were excluded from the calculation of weighted average diluted shares.

#### Note 17 Comprehensive Income and Accumulated Other Comprehensive Loss

In addition to net earnings, comprehensive income includes changes in currency exchange rate translation adjustments, unrealized gains and losses on currency exchange rate derivative contracts and interest rate derivative instruments qualifying and designated as cash flow hedges, net changes in retirement obligation funded status, and unrealized gains and losses on available-for-sale marketable securities. Comprehensive income for the three months ended January 27, 2012 and January 28, 2011 was \$816 million and \$1.096 billion, respectively. Comprehensive income for the nine months ended January 27, 2012 and January 28, 2011 was \$2.574 billion and \$2.402 billion, respectively.

Presented below is a summary of activity for each component of accumulated other comprehensive loss:

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

a	Unrealized Gain/(Loss) on		Cumulative Translation		Net Change in Retirement			Unrealized in/(Loss) on		ccumulated Other Comprehensive
(in millions)	Inve	stments	A	djustments	Obligations			Derivatives	Loss	
Balance as of April 29, 2011	\$	196	\$	443	\$	(607)	\$	(257)	\$	(224)
Other comprehensive income		105		14		8		13		139
Balance as of July 29, 2011	\$	301	\$	457	\$	(599)	\$	(244)	\$	(85)
Other comprehensive (loss)/income		(57)		(97)		15		67		(72)
Balance as of October 28, 2011	\$	244	\$	360	\$	(584)	\$	(177)	\$	(157)
Other comprehensive (loss)/income		(150)		(85)		15		101		(119)
Balance as of January 27, 2012	\$	94	\$	275	\$	(569)	\$	(76)	\$	(276)

Translation adjustments are not adjusted for income taxes as substantially all translation adjustments relate to permanent investments in non-U.S. subsidiaries. The tax expense on the net unrealized gain on foreign exchange rate derivatives and interest rate derivative instruments for the three and nine months ended January 27, 2012 was \$59 million and \$106 million, respectively. The tax expense related to the net change in retirement obligations was \$6 million and \$18 million for the three and nine months ended January 27, 2012. The tax impact on the unrealized gain/(loss) on investments for the three and nine months ended January 27, 2012 was \$89 million and \$61 million of benefit, respectively.

### Note 18 Stock-Based Compensation

Under the fair value recognition provisions of U.S. GAAP for accounting for stock-based compensation, the Company measures stock-based compensation expense at the grant date based on the fair value of the award and recognizes the compensation expense over the requisite service period, which is generally the vesting period.

The following table presents the components and classification of stock-based compensation expense recognized for the three and nine months ended January 27, 2012 and January 28, 2011:

	,	Three moi	nths end	Nine months ended				
(in millions)		nry 27, )12		ıary 28, 2011		uary 27, 2012		uary 28, 2011
Stock options	\$	12	\$	20	\$	48	\$	70
Restricted stock awards/units		19		28		66		75
Employee stock purchase plan		3		4		10		11
Total stock-based compensation expense	\$	34	\$	52	\$	124	\$	156
Cost of products sold	\$	3	\$	5	\$	10	\$	17
Research and development expense		6		13		22		39
Selling, general, and administrative expense		25		34		92		100
Total stock-based compensation expense	\$	34	\$	52	\$	124	\$	156
Income tax benefits		(9)		(16)		(35)		(46)
Total stock-based compensation expense, net of tax	\$ 32	25	\$	36	\$	89	\$	110

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 19 Retirement Benefit Plans

The Company sponsors various retirement benefit plans, including defined benefit pension plans (pension benefits), post-retirement medical plans (post-retirement benefits), defined contribution savings plans, and termination indemnity plans, covering substantially all U.S. employees and many employees outside the U.S. The net periodic benefit cost of the plans include the following components for the three and nine months ended January 27, 2012 and January 28, 2011:

	-	U.S. Pension Benefits Three months ended				on-U.S. Pen Three mon			Post-Retirement Benefits Three months ended			
(in millions)	_	ry 27, )12	January 28, 2011		-	ary 27, 2012	January 28, 2011		January 27, 2012		January 28 2011	
Service cost	\$	23	\$	22	\$	11	\$	9	\$	5	\$	5
Interest cost		22		19		7		6		4		4
Expected return on plan assets		(30)		(26)		(9)		(6)		(4)		(3)
Amortization of net actuarial loss		11		8		1		1		1		1
Net periodic benefit cost	\$	26	\$	23	\$	10	\$	10	\$	6	\$	7

	-	U.S. Pension Benefits Nine months ended				on-U.S. Pen Nine mon			Post-Retirement Benefits Nine months ended			
	_	nuary 27, January 28,		- • / -		January 28,		January 27,		January 28,		
(in millions)	20	)12	2	011		2012	2	2011		2012	2	011
Service cost	\$	69	\$	66	\$	33	\$	27	\$	15	\$	15
Interest cost		66		57		21		18		12		12
Expected return on plan assets		(90)		(78)		(27)		(18)		(12)		(9)
Amortization of net actuarial loss		33		24		3		3		3		3
Net periodic benefit cost	\$	78	\$	69	\$	30	\$	30	\$	18	\$	21
Note 20 Contingencies												

The Company is involved in a number of legal actions. The outcomes of these legal actions are not within the Company s complete control and may not be known for prolonged periods of time. In some actions, the claimants seek damages, as well as other relief (including injunctions barring the sale of products that are the subject of the lawsuit), that could require significant expenditures or result in lost revenues. In accordance with U.S. GAAP, the Company records a liability in the consolidated financial statements for loss contingencies when a loss is known or considered probable and the amount can be reasonably estimated. If the reasonable estimate of a known or probable loss is a range, and no amount within the range is a better estimate than any other, the minimum amount of the range is accrued. If a loss is reasonably possible but not known or probable, and can be reasonably estimated, the estimated loss or range of loss, significant judgment is required to estimate the amount and timing of a loss to be recorded. Estimates of probable losses resulting from litigation and governmental proceedings involving the Company are inherently difficult to predict, particularly when the matters are in early procedural stages, with incomplete scientific facts or legal discovery; involve unsubstantiated or indeterminate claims for damages; potentially involve penalties, fines or punitive damages; or could result in a change in business practice. While it is not possible to predict the outcome for most of the matters discussed, the Company believes it is possible that costs associated with them could have a material adverse impact on the Company s consolidated earnings, financial position, or cash flows.

#### Litigation with Wyeth and Cordis Corporation

On February 22, 2008, Wyeth and Cordis Corporation (Cordis) filed a lawsuit against the Company and its subsidiary, Medtronic AVE, Inc., in U.S. District Court for the District of New Jersey, alleging that Medtronic s Endeavor drug-eluting stent infringes three U.S. Morris patents alleged to be owned by Wyeth and exclusively licensed to Cordis. The District Court has advised it will issue an order granting certain motions for summary judgment in favor of the defendants, including Medtronic. The Company is indemnified for the claims made by Wyeth and Cordis. The Company has not recorded an expense related to damages in connection with these matters because any potential loss is not currently probable or reasonably estimable under U.S. GAAP. Additionally, the Company cannot reasonably estimate the range of loss, if any, that may result from this matter.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Litigation with Edwards Lifesciences, Inc.

On March 19, 2010, the U.S. District Court for the District of Delaware added Medtronic CoreValve LLC (CoreValve) as a party to litigation pending between Edwards Lifesciences, Inc. (Edwards) and CoreValve, Inc. In the litigation, Edwards asserted that CoreValve s transcatheter aortic valve replacement product infringed three U.S. Andersen patents owned by Edwards. Before trial, the court granted summary judgment to Medtronic as to two of the three patents. Following a trial, on April 1, 2010 a jury found that CoreValve willfully infringed a claim on the remaining Andersen patent and awarded total lost profit and royalty damages of \$74 million. On May 28, 2010, Edwards filed a motion seeking an injunction against CoreValve. On February 7, 2011, the trial court ruled on post-trial motions, denying Edwards motions for an injunction, enhanced damages and attorneys fees and denying Medtronic s motions to overturn the jury s verdict. Medtronic appealed to the U.S. Court of Appeals for the Federal Circuit. Oral argument occurred on January 11, 2012.

On March 12, 2010, Edwards served a second lawsuit in the Delaware court upon CoreValve, Medtronic Vascular, and Medtronic, asserting that Medtronic s transcatheter aortic valve replacement product from CoreValve infringed three U.S. Andersen patents owned by Edwards, including two of the patents that were the subject of the first lawsuit. Medtronic filed a motion to dismiss or stay the second lawsuit on May 24, 2010.

Edwards also previously asserted that the CoreValve product infringed an Andersen patent in Germany and the United Kingdom, which is a counterpart to the U.S. Andersen patents. Courts in both countries found that the CoreValve product does not infringe the European Andersen patent. On February 11, 2010, a German appellate court issued its opinion affirming the trial court ruling that the CoreValve product does not infringe the Andersen patent in Germany. On June 30, 2010, the United Kingdom appellate court affirmed a trial court ruling that the CoreValve product does not infringe the Andersen patent in the United Kingdom. Both cases have been dismissed.

The Company has not recorded an expense related to damages in connection with these matters because any potential loss is not currently probable or reasonably estimable under U.S. GAAP. Additionally, the Company cannot reasonably estimate the range of loss, if any, that may result from this matter.

#### Sprint Fidelis Product Liability Matters

On October 15, 2007, the Company voluntarily suspended worldwide distribution of its Sprint Fidelis (Fidelis) family of defibrillation leads. Approximately 4,000 lawsuits regarding the Fidelis leads were filed against the Company, including approximately 47 putative class action suits, reflecting a total of approximately 9,000 individual personal injury cases. The Company announced on October 14, 2010 that it had entered into an agreement to settle nearly all U.S. lawsuits as well as certain unfiled claims. The parties subsequently reached an adjusted settlement agreement pursuant to which Medtronic waived its right to cancel the agreement and agreed to pay a total of \$221 million to resolve over 14,000 filed and unfiled claims. The Company recorded an expense of \$221 million related to probable and reasonably estimated damages under U.S. GAAP in connection with the settlement in fiscal year 2011, and paid out the funds under the settlement in the third quarter of fiscal year 2012.

In addition, one putative class action has been filed in the Ontario Superior Court of Justice in Canada. On October 20, 2009, that court certified a class proceeding, but denied class certification on plaintiffs—claim for punitive damages. Pretrial proceedings are underway. The Company has not recorded an expense related to damages in connection with that matter because any potential loss is not currently probable or reasonably estimable under U.S. GAAP. Additionally, the Company cannot reasonably estimate the range of loss, if any, that may result from this matter.

### Shareholder Related Matters

On December 10, 2008, the Minneapolis Firefighters Relief Association filed a putative class action complaint against the Company and certain current and former officers in the U.S. District Court for the District of Minnesota, alleging violations of Section 10(b) of the Securities Exchange Act of 1934 and Rule 10b-5 thereunder. The complaint alleges that the defendants made false and misleading public statements concerning the INFUSE Bone Graft product which artificially inflated Medtronic s stock price during the period. On August 21, 2009, plaintiffs filed a consolidated putative class action complaint expanding the class. Medtronic s motion to dismiss the consolidated complaint was denied on February 3, 2010, and pretrial proceedings are underway. On December 12, 2011, the court granted plaintiffs motion for class certification.

The Company has not recorded an expense related to damages in connection with this matter because any potential loss is not currently probable or reasonably estimable under U.S. GAAP. Additionally, the Company cannot reasonably estimate the range of loss, if any, that may result from this matter.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Mirowski**

Medtronic is a licensee to the RE 38,119 patent ( 119 Patent) and RE 38,897 patent ( 897 Patent) owned by Mirowski Family Ventures, LLC (Mirowski) relating to the treatment of hemodynamic dysfunction. Medtronic and Mirowski dispute the application of the 119 and 897 Patents to certain Medtronic cardiac resynchronization products. On December 17, 2007, Medtronic filed an action in U.S. District Court for the District of Delaware seeking a declaration that none of its products infringe any valid claims of either the 119 or 897 Patents. If certain conditions are fulfilled, the 119 and/or 897 Patents are determined to be valid and the Medtronic products are found to infringe the 119 and/or 897 Patents, Medtronic will be obligated to pay royalties to Mirowski based upon sales of certain cardiac resynchronization therapy-defibrillator (CRT-D) products. A bench trial concluded on March 13, 2010. On March 30, 2011, the trial court entered a judgment of non-infringement in Medtronic s favor. Mirowski has appealed the decision to the U.S. Court of Appeals for the Federal Circuit. As of January 27, 2012, the amount of disputed royalties and interest related to CRT-D products was \$119 million. This amount has not been accrued pursuant to U.S. GAAP requirements because the loss is not currently probable.

#### Other Matters

Pursuant to a settlement agreement with the U.S. Department of Justice, the Company paid out funds from the \$24 million reserve taken in fiscal year 2011 relating to an investigation by the U.S. Attorney s Office for the District of Minnesota of post-market clinical studies at the Cardiac Rhythm Disease Management business unit.

On September 25, 2007 and November 16, 2007, the Company received letters from the U.S. Securities and Exchange Commission (SEC) and U.S. Department of Justice, respectively, requesting information relating to any potential violations of the U.S. Foreign Corrupt Practices Act in connection with the sale of medical devices in several non-U.S. countries. A number of competitors have publicly disclosed receiving similar letters. Subsequently, the SEC and Department of Justice have made additional requests for information from the Company. The Company is fully cooperating with these requests.

In late June 2008, the Company received a subpoena issued by the U.S. Attorney s Office for the District of Massachusetts pursuant to the Health Insurance Portability & Accountability Act of 1996 (HIPAA), relating to the Company s marketing of biliary stents. The Company fully cooperated with this inquiry. On February 19, 2010, a complaint asserting similar issues, captioned United States of America ex rel Nowak & Dodd v. Medtronic, was unsealed in the United States District Court for the District of Massachusetts. On July 27, 2011, the court issued an order granting Medtronic s motion to dismiss one relator s claims in their entirety and dismissing most of the other relator s claims. On November 4, 2011, the Company entered into a non-financial settlement with one of the relators, under which he abandoned all of his claims against the Company. On February 9, 2012, the U.S. Attorney s office for the District of Massachusetts informed the Company that its inquiry into the Company s marketing of biliary stents was no longer active.

On October 6, 2008, the Company received a subpoena from the U.S. Attorney s Office for the District of Massachusetts pursuant to HIPAA requesting production of documents relating to Medtronic s INFUSE Bone Graft product. The Company has since received supplemental subpoenas or document requests in connection with the INFUSE Bone Graft product, including a December 18, 2008 civil investigative demand from the Massachusetts Attorney General s Office, an October 14, 2011 subpoena issued by the California Attorney General s office, and several inquiries from the United States Senate Finance Committee. The Company is fully cooperating with these investigations.

On June 16, 2009, the Company received an administrative subpoena from the New Jersey Attorney General, Division of Consumer Affairs, requesting production of documents relating to the Company s clinical studies, its financial arrangements with certain physicians and health care providers, and clinical research done by certain physicians and health care providers. The Company is fully cooperating with this inquiry.

On September 16, 2009, the Company received a subpoena from the Office of Inspector General for the Department of Health and Human Services in the Eastern District of California requesting production of documents relating to the Company's cardiac rhythm medical devices, including revenue, sales, marketing, and promotional documents, documents relating to reimbursement communications to customers pertaining to the devices, documents relating to scientific studies and registries pertaining to the devices, and documents relating to payments or items of value provided to customers. The Company is fully cooperating with this inquiry. Allegations relating to post-market clinical studies in this matter were resolved as part of the settlement agreement reached with the U.S. Department of Justice, on behalf of the U.S. Attorney's Office for the District of Minnesota, in November 2011.

On March 12, 2010, the Company received a civil investigative demand from the U.S. Department of Justice pursuant to the federal False Claims Act seeking information regarding the Company's knowledge about claims to Medicare for the implantation of implantable cardioverter

defibrillators (ICDs), including reimbursement advice given by the Company, payments to persons or entities involved in decisions about implantation of ICDs, and the national coverage determination relating to ICDs. The Company is fully cooperating with this investigation.

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

On October 14, 2010, the Company received a subpoena issued by the U.S. Attorney s Office for the Western District of New York pursuant to HIPAA, relating to the Company s sales, marketing, and reimbursement support practices regarding certain neurostimulation devices. The Company is fully cooperating with this investigation.

On November 9, 2010, the French Competition Authority commenced an investigation of the Company, along with a number of other medical device companies, and the companies trade association, Syndicat National de 1 Industrie des Technologies Medicales (SNITEM), to determine whether such companies or SNITEM engaged in any anticompetitive practices in responding to tenders to purchase certain medical devices. The Company is fully cooperating with the investigation.

On August 24, 2011, the Company received a letter from the U.S. Department of Justice requesting information relating to the Company s practices regarding the replacement of insulin pumps for Medicare beneficiaries. The Company is fully cooperating with this inquiry.

The Company has not recorded an expense related to losses in connection with these matters because any potential loss is not currently probable or reasonably estimable under U.S. GAAP. Additionally, the Company cannot reasonably estimate the range of loss, if any, that may result from these matters.

In the normal course of business, the Company periodically enters into agreements that require it to indemnify customers or suppliers for specific risks, such as claims for injury or property damage arising out of the Company s products or the negligence of its personnel or claims alleging that its products infringe third-party patents or other intellectual property. The Company s maximum exposure under these indemnification provisions cannot be estimated, and the Company has not accrued any liabilities within the consolidated financial statements. Historically, the Company has not experienced significant losses on these types of indemnifications.

#### Note 21 Segment and Geographic Information

### Segment information

On November 16, 2011, the Company entered into a definitive agreement under which Bain Capital would acquire Physio-Control and related entities. As of January 27, 2012, the results of operations, assets, and liabilities of the Physio-Control business, which were previously presented as a component of the Cardiac and Vascular Group operating segment, are being classified as discontinued operations for all periods presented. On January 30, 2012, the Company completed its sale of Physio-Control. See Note 3 for further information regarding discontinued operations.

The Company s Cardiac and Vascular Group consists of two businesses: Cardiac Rhythm Disease Management (CRDM) and CardioVascular. The primary products sold by this operating segment include those for cardiac rhythm disorders and cardiovascular disease. The Company s Restorative Therapies Group consists of four businesses: Spinal, Neuromodulation, Diabetes, and Surgical Technologies. The primary products sold by this operating segment include those for spinal conditions and musculoskeletal trauma, neurological disorders, urological and digestive disorders, diabetes, and ear, nose, and throat conditions.

The Company s management evaluates performance and allocates resources based on profit and loss from operations before income taxes and interest expense, net, not including special charges, restructuring charges, certain litigation charges, net, acquisition-related items, and certain tax adjustments. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies in Note 1 to the consolidated financial statements included in the Company s Annual Report on Form 10-K for the year ended April 29, 2011.

Net sales of the Company s reportable segments include end-customer revenues from the sale of products they each develop and manufacture or distribute. Net sales and earnings before income taxes by reportable segment are as follows:

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# MEDTRONIC, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

		Three mo	nths end	Nine months ended					
	Janu	ary 27,	Jan	uary 28,	Jai	nuary 27,	January 28,		
(in millions)		2012		2011		2012	2011		
Cardiac and Vascular Group	\$	2,029	\$	1,995	\$	6,230	\$	5,925	
Restorative Therapies Group		1,889		1,862		5,657		5,416	
Total Net Sales	\$	3,918	\$	3,857	\$	11,887	\$	11,341	

	Three mon	ths end	led		Nine mont	hs ended		
(in millions)	iary 27, 2012	Jar	nuary 28, 2011	Ja	nuary 27, 2012	Ja	nuary 28, 2011	
Cardiac and Vascular Group	\$ 657	\$	669	\$	2,008	\$	2,081	
Restorative Therapies Group	518		500		1,489		1,488	
Total Reportable Segments Earnings Before Income Taxes	1,175		1,169		3,497		3,569	
Certain litigation charges, net			(13)				(292)	
Acquisition-related items	(15)		39		1			
Interest expense, net	(33)		(70)		(103)		(210)	
Corporate	(74)		(128)		(281)		(301)	
<b>Earnings From Continuing Operations Before Income Taxes</b>	\$ 1,053	\$	997	\$	3,114	\$	2,766	

The following table presents the Company s net assets by reportable segment. Total net assets of continuing operations exclude net assets held for sale of \$161 million and \$170 million, respectively, as of January 27, 2012 and April 29, 2011.

(in millions)	_	January 27, 2012		April 29, 2011
Cardiac and Vascular Group	\$	7,073	\$	6,681
Restorative Therapies Group		11,334		10,550
Total Net Assets of Reportable Segments		18,407		17,231
Short-term borrowings		(1,972)		(1,723)
Long-term debt		(8,248)		(8,112)
Corporate		8,821		8,402
Total Net Assets of Continuing Operations	\$	17,008	\$	15,798
Geographic information				

Net sales to external customers by geography are as follows:

		Three mo	nths end	Nine months ended				
(in millions)	Jai	nuary 27, 2012	Jan	nuary 28, 2011	Ja	nuary 27, 2012	Jan	uary 28, 2011
United States	\$	2,145	\$	2,203	\$	6,530	\$	6,610
Europe and Canada		1,046		994		3,135		2,822
Asia Pacific		574		524		1,760		1,517
Other Foreign		153		136		462		392
Total Net Sales	\$	3,918	\$	3,857	\$	11,887	\$	11,341

# Note 22 Subsequent Event

On January 30, 2012, the Company completed the sale of the Physio-Control business to Bain Capital. See Note 3 for further information regarding discontinued operations.

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#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

#### UNDERSTANDING OUR FINANCIAL INFORMATION

The following discussion and analysis provides information management believes to be relevant to understanding the financial condition and results of operations of Medtronic, Inc. and its subsidiaries (Medtronic or the Company). For a full understanding of financial condition and results of operations, you should read this discussion along with management s discussion and analysis of financial condition and results of operations in our Annual Report on Form 10-K for the year ended April 29, 2011. In addition, you should read this discussion along with our condensed consolidated financial statements and related Notes thereto as of January 27, 2012.

As of January 27, 2012, the results of operations, assets, and liabilities of the Physio-Control business, which were previously presented as a component of the Cardiac and Vascular Group operating segment, are being classified as discontinued operations. All information in the following management s discussion and analysis of financial condition and results of operations includes only results from continuing operations (excluding Physio-Control) for all periods presented, unless otherwise noted. For further information regarding discontinued operations, see Note 3 to the current period s condensed consolidated financial statements.

#### **Financial Trends**

Throughout this management s discussion and analysis, you will read about transactions or events that materially contribute to or reduce earnings and materially affect financial trends. We refer to these transactions and events as special charges (such as asset impairment or contributions to The Medtronic Foundation), restructuring charges, certain litigation charges, net, acquisition-related items, or certain tax adjustments. These charges, or benefits, result from facts and circumstances that vary in frequency and/or impact to operations. While understanding these charges or benefits is important to understanding and evaluating financial trends, other transactions or events may also have a material impact on financial trends. A complete understanding of the special charges, restructuring charges, certain litigation charges, net, acquisition-related items, and certain tax adjustments is necessary in order to estimate the likelihood that financial trends will continue.

#### EXECUTIVE LEVEL OVERVIEW

We are the global leader in medical technology - alleviating pain, restoring health, and extending life for millions of people around the world. We develop, manufacture, and market our medical devices in more than 120 countries. Our primary products include those for cardiac rhythm disorders, cardiovascular disease, neurological disorders, spinal conditions and musculoskeletal trauma, urological and digestive disorders, diabetes, and ear, nose, and throat conditions.

We operate under two reportable segments and two operating segments, the Cardiac and Vascular Group (composed of the Cardiac Rhythm Disease Management (CRDM) and CardioVascular businesses) and the Restorative Therapies Group (composed of the Spinal, Neuromodulation, Diabetes, and Surgical Technologies businesses).

Net earnings (including Physio-Control) for the third quarter of fiscal year 2012 were \$935 million, or \$0.88 per diluted share, as compared to net earnings of \$924 million, or \$0.86 per diluted share for the same period in the prior fiscal year, representing an increase of 1 percent and 2 percent, respectively. Net earnings for the three months ended January 27, 2012 included after-tax acquisition-related items, net that decreased net earnings by \$15 million (\$15 million pre-tax). Net earnings (including Physio-Control) for the three months ended January 28, 2011 included after-tax acquisition-related items, net and certain litigation charges, net that increased net earnings by \$38 million (\$26 million pre-tax). See further discussion of these items in the Certain Litigation Charges, Net, Acquisition-Related Items, and Restructuring Charges section of this management s discussion and analysis.

Net earnings (including Physio-Control) for the nine months ended January 27, 2012 were \$2.626 billion, or \$2.47 per diluted share, as compared to net earnings of \$2.320 billion, or \$2.14 per diluted share for the same period in the prior fiscal year, representing an increase of 13 percent and 15 percent, respectively. Net earnings for the nine months ended January 27, 2012 included after-tax acquisition-related items, net that increased net earnings by \$1 million (\$1 million pre-tax). Net earnings (including Physio-Control) for the nine months ended January 28, 2011 included after-tax acquisition-related items, net and certain litigation charges, net that decreased net earnings by \$267 million (\$292 million pre-tax). See further discussion of these items in the Certain Litigation Charges, Net, Acquisition-Related Items, and Restructuring Charges section of this management s discussion and analysis.

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The table below illustrates net sales by operating segment for the three and nine months ended January 27, 2012 and January 28, 2011:

		Three monuary 27,		nded nuary 28,		Jai	Nine mon nuary 27,		nded nuary 28,		
(dollars in millions)		2012	2011		% Change	2012		2011		% Change	
Cardiac and Vascular Group	\$	2,029	\$	1,995	2%	\$	6,230	\$	5,925	5%	
Restorative Therapies Group		1,889		1,862	11		5,657		5,416	4	
Total Net Sales	-\$	3,918	\$	3,857	2 %	\$	11,887	\$	11,341	5%	

Net sales for the three and nine months ended January 27, 2012 were \$3.918 billion and \$11.887 billion, an increase of 2 percent and 5 percent, respectively, from the same periods in the prior fiscal year. Foreign currency translation had a favorable impact of \$13 million and \$313 million on net sales for the three and nine months ended January 27, 2012, respectively, when compared to the same periods in the prior fiscal year. The net sales increase for the three and nine months ended January 27, 2012 was driven by 2 percent and 5 percent, respectively, in our Cardiac and Vascular Group and 1 percent and 4 percent, respectively, in our Restorative Therapies Group. The Cardiac and Vascular Group s growth for the three and nine months ended January 27, 2012 resulted from an increase in net sales in Coronary, Structural Heart, Endovascular and Peripheral, CRDM pacing systems, and Atrial Fibrillation (AF) Solutions, partially offset by declines in CRDM defibrillation systems. Our Restorative Therapies Group s growth for the three and nine months ended January 27, 2012 was due to strong net sales in the Diabetes and Surgical Technologies businesses, as well as solid growth in Neuromodulation, partially offset by weaker net sales in Spinal. See our discussion in the Net Sales section of this management s discussion and analysis for more information on the results of our significant operating segments.

We remain committed to our Mission of developing lifesaving and life-enhancing therapies to alleviate pain, restore health, and extend life. The diversity and depth of our current product offerings enable us to provide medical therapies to patients worldwide. We work to improve patient access through well-planned studies which show the safety, efficacy, and cost-effectiveness of our therapies, and our alliances with patients, clinicians, regulators, and reimbursement agencies. Our investments in research and development, strategic acquisitions, expanded clinical trials, and infrastructure provide the foundation for our growth. We are confident in our ability to drive long-term shareholder value using principles of our Mission, our strong product pipelines, and our continued commitment to innovative research and development.

#### CRITICAL ACCOUNTING ESTIMATES

We have adopted various accounting policies to prepare the condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America (U.S.) (U.S. GAAP). Our most significant accounting policies are disclosed in Note 1 to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended April 29, 2011.

The preparation of the condensed consolidated financial statements, in conformity with U.S. GAAP, requires us to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Our estimates and assumptions, including those related to bad debts, inventories, intangible assets, asset impairment, legal proceedings, in-process research and development (IPR&D), contingent consideration, warranty obligations, product liability, self-insurance, pension and post-retirement obligations, sales returns and discounts, stock-based compensation, valuation of equity and debt securities, and income tax reserves are updated as appropriate, which in most cases is quarterly. We base our estimates on historical experience, actuarial valuations, or various assumptions that are believed to be reasonable under the circumstances.

Estimates are considered to be critical if they meet both of the following criteria: (1) the estimate requires assumptions about material matters that are uncertain at the time the accounting estimates are made, and (2) material changes in the estimates are reasonably likely to occur from period to period. Our critical accounting estimates include the following:

#### **Legal Proceedings**

We are involved in a number of legal actions involving both product liability and intellectual property disputes. The outcomes of these legal actions are not within our complete control and may not be known for prolonged periods of time. In some actions, the claimants seek damages, as well as other relief (including injunctions barring the sale of products that are the subject of the lawsuit), that could require significant expenditures or result in lost revenues. In accordance with U.S. GAAP, we record a liability in our condensed consolidated financial statements for loss contingencies when a loss is known or considered probable and the amount can be reasonably estimated. If the reasonable estimate of a known or probable loss is a range, and no amount within the range is a better estimate than any other, the minimum amount of the range is accrued. If a loss is reasonably possible, but not known or probable, and can be reasonably estimated, the estimated loss or range of loss is disclosed in the notes to the condensed consolidated financial statements. When determining the estimated loss or range of loss, significant judgment is required to estimate the amount and timing of a loss to be recorded. Estimates of probable losses resulting from litigation and

governmental matters are inherently difficult to predict, particularly when the matters are in early procedural stages, with incomplete scientific facts or legal discovery; involve unsubstantiated or indeterminate claims for damages; potentially involve penalties, fines, or punitive damages; or could result in a change in business practice. Our significant legal proceedings are discussed in Note 20 to the current period's condensed consolidated financial statements. While it is not possible to predict the outcome for most of the matters discussed in Note 20 to the current period's condensed consolidated financial statements, we believe it is possible that costs associated with them could have a material adverse impact on our consolidated earnings, financial position, or cash flows.

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#### **Tax Strategies**

Our effective tax rate is based on income, statutory tax rates, and tax planning opportunities available to us in the various jurisdictions in which we operate. We establish reserves when, despite our belief that our tax return positions are fully supportable, we believe that certain positions are likely to be challenged and that we may or may not prevail. These reserves are established and adjusted in accordance with the principles of U.S. GAAP. Under U.S. GAAP, if we determine that a tax position is more likely than not of being sustained upon audit, based solely on the technical merits of the position, we recognize the benefit. We measure the benefit by determining the amount that is greater than 50 percent likely of being realized upon settlement. We presume that all tax positions will be examined by a taxing authority with full knowledge of all relevant information. We regularly monitor our tax positions and tax liabilities. We reevaluate the technical merits of our tax positions and recognize an uncertain tax benefit, or derecognize a previously recorded tax benefit, when (i) there is a completion of a tax audit, (ii) there is a change in applicable tax law including a tax case or legislative guidance, or (iii) there is an expiration of the statute of limitations. Significant judgment is required in accounting for tax reserves. Although we believe that we have adequately provided for liabilities resulting from tax assessments by taxing authorities, positions taken by these tax authorities could have a material impact on our effective tax rate in future periods.

In the event there is a special or restructuring charge, certain litigation charge, net, and/or acquisition-related items recognized in our operating results, the tax cost or benefit attributable to that item is separately calculated and recorded. Because the effective rate can be significantly impacted by these discrete items that take place in the period, we often refer to our tax rate using both the effective rate and the non-GAAP nominal tax rate. The non-GAAP nominal tax rate is defined as the income tax provision as a percentage of earnings before income taxes, excluding special and restructuring charges, certain litigation charges, net, acquisition-related items, and certain tax adjustments. We believe this resulting non-GAAP financial measure provides useful information to investors because it excludes the effect of these discrete items so that investors can compare our recurring results over multiple periods. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

Tax regulations require certain items to be included in the tax return at different times than when those items are required to be recorded in the condensed consolidated financial statements. As a result, our effective tax rate reflected in our condensed consolidated financial statements is different than that reported in our tax returns. Some of these differences are permanent, such as expenses that are not deductible on our tax return, and some are temporary differences, such as depreciation expense. Temporary differences create deferred tax assets and liabilities. Deferred tax assets generally represent items that can be used as a tax deduction or credit in our tax return in future years for which we have already recorded the tax benefit in our condensed consolidated statements of earnings. We establish valuation allowances for our deferred tax assets when the amount of expected future taxable income is not likely to support the use of the deduction or credit. Deferred tax liabilities generally represent tax expense recognized in our condensed consolidated financial statements for which payment has been deferred or expense has already been taken as a deduction on our tax return but has not yet been recognized as an expense in our condensed consolidated statements of earnings.

The Company s overall tax rate from continuing operations including the tax impact of acquisition-related items has resulted in an effective tax rate of 19.75 and 18.85 percent for the three and nine months ended January 27, 2012, respectively. Excluding the impact of acquisition-related items in the three and nine months ended January 27, 2012, our operational and tax strategies have resulted in a non-GAAP nominal tax rate of 19.46 and 18.85 percent, respectively, versus the U.S. Federal statutory rate of 35.0 percent. An increase in our nominal tax rate of 1 percent would result in an additional income tax provision for the three and nine months ended January 27, 2012 of approximately \$11 million and \$31 million, respectively. See discussion of the tax rate and the tax adjustments in the Income Taxes section of this management s discussion and analysis.

## Valuation of IPR&D, Contingent Consideration, Goodwill, and Other Intangible Assets

When we acquire a business, the purchase price is allocated, as applicable, among IPR&D, other identifiable intangible assets, net tangible assets, and goodwill as required by U.S. GAAP. IPR&D is defined as the value assigned to those projects for which the related products have not received regulatory approval and have no alternative future use. Determining the portion of the purchase price allocated to IPR&D and other intangible assets requires us to make significant estimates. The amount of the purchase price allocated to IPR&D and other intangible assets is determined by estimating the future cash flows of each project or technology and discounting the net cash flows back to their present values. The discount rate used is determined at the time of the acquisition in accordance with accepted valuation methods. For IPR&D, these valuation methodologies include consideration of the risk of the project not achieving commercial feasibility.

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Contingent consideration is recorded at the estimated fair value of the contingent consideration milestone payments on the acquisition date for all acquisitions subsequent to April 24, 2009. The acquisition date fair value is measured based on the consideration expected to be transferred (probability-weighted), discounted back to present value. The discount rate used is determined at the time of the acquisition in accordance with accepted valuation methods. The fair value of the contingent milestone consideration is remeasured at the estimated fair value at each reporting period with the change in fair value recorded as income or expense in the *acquisition-related items* within our condensed consolidated statements of earnings.

Goodwill represents the excess of the aggregate purchase price over the fair value of net assets, including IPR&D, of acquired businesses. Goodwill is tested for impairment annually or more frequently if changes in circumstance or the occurrence of triggering events suggest that the carrying amount may be impaired.

The test for impairment requires us to make several estimates about fair value, most of which are based on projected future cash flows. Our estimates associated with the goodwill impairment tests are considered critical due to the amount of goodwill recorded on our condensed consolidated balance sheets and the judgment required in determining fair value, including projected future cash flows. Goodwill was \$9.915 billion and \$9.520 billion as of January 27, 2012 and April 29, 2011, respectively.

Other intangible assets include patents, trademarks, purchased technology, and IPR&D. Intangible assets with a definite life are amortized on a straight-line or accelerated basis, as appropriate, with estimated useful lives ranging from three to 20 years. We review all intangible assets for impairment annually or as changes in circumstances or the occurrence of events suggest the remaining value may not be recoverable. Other intangible assets, net of accumulated amortization, were \$2.713 billion and \$2.725 billion as of January 27, 2012 and April 29, 2011, respectively.

#### NEW ACCOUNTING PRONOUNCEMENTS

Information regarding new accounting pronouncements is included in Note 2 to the current period s condensed consolidated financial statements.

#### DISCONTINUED OPERATIONS

On November 16, 2011, we entered into a definitive agreement under which Bain Capital Partners, LLC (Bain Capital) would acquire Physio-Control and related entities, excluding certain assets and liabilities, for cash in a transaction valued at approximately \$405 million excluding potential earn-outs and any working capital adjustments. The working capital adjustment will be adjusted based on the final closing balance sheet in accordance with the agreement. As of January 27, 2012, we classified the results of operations of the Physio-Control business, which were previously presented as a component of the Cardiac and Vascular Group operating segment, as discontinued operations in the condensed consolidated statements of earnings for all periods presented. The assets and liabilities of this business to be sold met the accounting criteria to be classified as held for sale and have been aggregated and reported on separate lines in the condensed consolidated balance sheets for all periods presented. On January 30, 2012, we completed the sale of the Physio-Control business to Bain Capital. For more information regarding discontinued operations, refer to Note 3 to the current period s condensed consolidated financial statements.

#### **ACQUISITIONS**

Nine months ended January 27, 2012

On August 31, 2011, we acquired Salient Surgical Technologies, Inc. (Salient). Salient develops and markets devices for haemostatic sealing of soft tissue and bone incorporating advanced energy technology. Salient s devices are used in a variety of surgical procedures including orthopedic surgery, spine, open abdominal, and thoracic procedures. Total consideration for the transaction was approximately \$497 million. We had previously invested in Salient and held an 8.9 percent ownership position in the company. In connection with the acquisition of Salient, we recognized a gain on our previously held investment of \$32 million, which was recorded within *acquisition-related items* in the condensed consolidated statement of earnings in the second quarter of fiscal year 2012. Net of this ownership position, the transaction value was approximately \$452 million.

On August 31, 2011, we acquired PEAK Surgical, Inc. (PEAK). PEAK develops and markets tissue dissection devices incorporating advanced energy technology. Total consideration for the transaction was approximately \$113 million. We had previously invested in PEAK and held an 18.9 percent ownership position in the company. In connection with the acquisition of PEAK, we recognized a gain on our previously held investment of \$6 million, which was recorded within *acquisition-related items* in the condensed consolidated statement of earnings in the second quarter of fiscal year 2012. Net of this ownership position, the transaction value was approximately \$96 million.

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Three and nine months ended January 28, 2011

On January 13, 2011, we acquired privately-held Ardian, Inc. (Ardian). We had previously invested in Ardian and held an 11.3 percent ownership position. Ardian develops catheter-based therapies to treat uncontrolled hypertension and related conditions. Total consideration for the transaction was \$1.020 billion which includes the estimated fair value of revenue-based contingent consideration of \$212 million. The terms of the transaction included an upfront cash payment of \$717 million, excluding our pro-rata share in Ardian, plus potential future commercial milestone payments equal to the annual revenue growth beginning in fiscal year 2012 through the end of our fiscal year 2015. We recorded a gain of \$85 million on our previously held investment.

On November 16, 2010, we acquired Osteotech, Inc. (Osteotech). Osteotech develops innovative biologic products for regenerative medicine. Under the terms of the agreement announced August 17, 2010, we paid shareholders \$6.50 per share in cash for each share of Osteotech common stock that they owned. Total consideration for the transaction was approximately \$123 million.

On September 14, 2010, we acquired a developer of vascular suturing products used in connection with cardiovascular and vascular procedures that require a puncture or incision to the artery. Total consideration for the transaction was valued at approximately \$21 million.

On August 12, 2010, we acquired ATS Medical, Inc. (ATS Medical). ATS Medical is a leading developer, manufacturer, and marketer of products and services focused on cardiac surgery, including heart valves and surgical cryoablation technology. Under the terms of the agreement, ATS Medical shareholders received \$4.00 per share in cash for each share of ATS Medical common stock that they owned. Total consideration for the transaction was \$394 million which includes the assumption of existing ATS Medical debt and acquired contingent consideration.

On June 2, 2010, we acquired substantially all of the assets of Axon Systems, Inc. (Axon), a privately held company. Prior to the acquisition, we distributed a large portion of Axon s products. We believe this acquisition will allow us to bring to market the next generation of surgeon-directed and professionally supported spinal neuromonitoring technology and expand the availability of this technology. Total consideration for the transaction, net of cash acquired, was \$62 million, which includes the settlement of existing Axon debt.

The pro forma impact of the above acquisitions was not significant, individually or in the aggregate, to our results for the three and nine months ended January 27, 2012.

In addition to the acquisitions above, we periodically acquire certain tangible or intangible assets from enterprises that do not otherwise qualify for accounting as a business combination. These transactions are largely reflected in the condensed consolidated statements of cash flows as a component of investing activities under *purchases of intellectual property*.

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#### **NET SALES**

The table below illustrates net sales by product line and operating segment for the three and nine months ended January 27, 2012 and January 28, 2011:

	Three months ended January 27, January 28,			%	Nine months ended  January 27, January 28,					
(dollars in millions)	2012 2011		Change			Jai	2011	% Change		
Defibrillation Systems	\$ 6	74	\$ 735	(8)%	\$	2,078	\$	2,202	(6)%	
Pacing Systems	4	67	450	4		1,485		1,395	6	
AF and Other		51	36	42		149		98	52	
CARDIAC RHYTHM DISEASE										
MANAGEMENT	1,1	92	1,221	(2)		3,712		3,695		
Coronary	3	82	370	3		1,148		1,062	8	
Structural Heart	2	65	241	10		806		703	15	
Endovascular and Peripheral	1	90	163	17		564		465	21	
CARDIOVASCULAR	8	37	774	8		2,518		2,230	13	
TOTAL CARDIAC AND VASCULAR										
GROUP	2,0	29	1,995	2		6,230		5,925	5	
Core Spinal	5	96	626	(5)		1,837		1,882	(2)	
Biologics	1	88	235	(20)		611		658	(7)	
SPINAL	7	84	861	(9)		2,448		2,540	(4)	
NEUROMODULATION	4	19	401	4		1,237		1,159	7	
DIABETES	3	67	341	8		1,089		979	11	
SURGICAL TECHNOLOGIES	3	19	259	23		883		738	20	
TOTAL RESTORATIVE THERAPIES										
GROUP	1,8	89	1,862	1		5,657		5,416	4	
TOTAL	\$ 3,9	18	\$ 3,857	2%	\$	11,887	\$	11,341	5%	

Net sales for the three and nine months ended January 27, 2012 were favorably impacted by foreign currency translation of \$13 million and \$313 million, respectively, when compared to the same periods of the prior fiscal year. The primary exchange rate movements that impacted our consolidated net sales growth were the U.S. dollar as compared to the Euro and the Japanese Yen. The impact of foreign currency fluctuations on net sales was not indicative of the impact on net earnings due to the offsetting foreign currency impact on operating costs and expenses and our hedging activities. See Item 3 Quantitative and Qualitative Disclosures About Market Risk and Note 10 to the current period s condensed consolidated financial statements for further details on currency exchange rate derivative instruments and our related risk management strategies.

#### Cardiac and Vascular Group

The Cardiac and Vascular Group is composed of the CRDM and CardioVascular businesses. The Cardiac and Vascular Group s products include pacemakers, implantable defibrillators, leads and delivery systems, ablation products, electrophysiology catheters, products for the treatment of atrial fibrillation, information systems for the management of patients with CRDM devices, coronary and peripheral stents and related delivery systems, therapies for uncontrolled hypertension, endovascular stent graft systems, heart valve replacement technologies, cardiac tissue ablation systems, open heart and coronary bypass grafting surgical products. The Cardiac and Vascular Group s net sales for the three and nine months ended January 27, 2012 were \$2.029 billion and \$6.230 billion, an increase of 2 percent and 5 percent, respectively, over the same periods in the prior fiscal year. Foreign currency translation had a favorable impact on net sales for the three and nine months ended January 27, 2012 of approximately \$6 million and \$203 million, respectively, when compared to the same periods in the prior fiscal year. The Cardiac and Vascular Group s growth for the three and nine months ended January 27, 2012 was a result of strong sales in Coronary, Structural Heart, Endovascular and Peripheral, CRDM pacing systems, and AF Solutions, partially offset by a decline in CRDM defibrillation systems. Cardiac and Vascular Group s performance was impacted by new products, the continued macroeconomic downturn, pricing pressures due to competition, slowing of certain market growth rates, the implantable cardioverter defibrillator (ICD) utilization article in the January 2011 *Journal of the American Medical Association*, the hospital investigation by the U.S. Department of Justice, and the continued trend of increased hospital ownership of physician practices. See the more detailed discussion of each business s performance below.

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CRDM net sales for the three and nine months ended January 27, 2012 were \$1.192 billion and \$3.712 billion, a decrease of 2 percent and flat, respectively, when compared to the same periods in the prior fiscal year. Net sales of our defibrillation system products for the three and nine months ended January 27, 2012 declined primarily due to the continued decline in the U.S. market, which affected procedure volumes and pricing. The U.S. market was impacted by a number of factors, including the ICD utilization article in the January 2011 *Journal of the American Medical Association*, the hospital utilization investigation by the U.S. Department of Justice, and the continued trend of increased hospital ownership of physician practices. The decline in net sales of our defibrillation system products was partially offset by net sales growth from the Protecta SmartShock (Protecta) family of devices, which were launched in the U.S. during the fourth quarter of fiscal year 2011. Net sales of our pacing system products for the three and nine months ended January 27, 2012 increased primarily due to growth in the U.S. for the Revo Magnetic Resonance Imaging (MRI) SureScan pacing system, which was launched in the fourth quarter of fiscal year 2011. Additionally, worldwide net sales of our AF Solutions products for the three and nine months ended January 27, 2012 increased primarily due to the continued acceptance in the U.S. and in certain international markets of the Arctic Front Cardiac CryoAblation Catheter system (Arctic Front system), which was launched in the U.S. in the third quarter of fiscal year 2011.

CardioVascular net sales for the three and nine months ended January 27, 2012 were \$837 million and \$2.518 billion, an increase of 8 percent and 13 percent, respectively, over the same periods in the prior fiscal year. The increase in CardioVascular net sales for the three and nine months ended January 27, 2012 was primarily due to growth outside the U.S. in our Coronary, Structural Heart, and Endovascular and Peripheral businesses. The primary contributors to net sales growth were driven by the Resolute Integrity drug-eluting coronary stent outside the U.S. within Coronary, and the continued acceptance outside the U.S. of our CoreValve transcatheter valve within Structural Heart. Within Endovascular and Peripheral, the Endurant Abdominal and Valiant Captivia Thoracic Stent Graft System continues to perform well outside the U.S. and the Endurant Abdominal Stent Graft System continues to perform well in the U.S. Additionally, for the nine months ended January 27, 2012, the acquisitions of Ardian, which was acquired in January 2011, and ATS Medical contributed to the overall growth in net sales of the CardioVascular business.

Looking ahead, we expect our Cardiac and Vascular Group could be impacted by the following:

The slowdown in certain market growth rates. Our performance in the Cardiac and Vascular Group has been and will continue to be affected by continued market growth rates and our ability to increase or maintain our market position. The current Cardiac and Vascular Group market is impacted by increasing pricing pressures, competition, and slowing procedure growth.

The recent slowdown in market growth rates for our U.S. defibrillation system products. We believe the U.S. market could continue to be impacted by the ICD utilization article in the January 2011 *Journal of the American Medical Association*, the hospital utilization investigation by the U.S. Department of Justice, and the continued trend of increased hospital ownership of physician practices.

Continued market acceptance of our Protecta family of devices, which was launched in the U.S. in the fourth quarter of fiscal year 2011. The Protecta portfolio leverages the already established Vision 3D platform to deliver a full suite of single, dual, and triple chamber defibrillators that include SmartShock Technology, a family of new Medtronic-exclusive algorithms that reduces the delivery of inappropriate shocks, which is a leading clinical request from physicians.

Continued and future growth of the first pacing system developed specifically for use in MRI machines. During the fourth quarter of fiscal year 2010 we launched Advisa MRI SureScan, our next generation MRI pacing system in Europe and, early in the fourth quarter of fiscal year 2011, we received U.S. Food and Drug Administration (FDA) approval for the Revo MRI SureScan, our first generation MRI pacing system in the U.S. Both Advisa MRI SureScan and Revo MRI SureScan are designed to address and mitigate interactions between the pacing system and the magnetic resonance imaging environment. We believe that these MRI compatible products will continue to protect recent share gains and alleviate pricing pressures.

Continued and future growth from the launch of the Arctic Front system in the U.S. The Arctic Front system is a cryoballoon indicated for the treatment of drug refractory paroxysmal atrial fibrillation. The cryoballoon treatment involves a minimally invasive procedure that efficiently creates circumferential lesions around the pulmonary vein, which is the source of erratic electrical signals that cause irregular heartbeat.

Future and continued acceptance of the Resolute Integrity drug-eluting coronary stent and the Integrity bare metal stent. The Resolute Integrity drug-eluting coronary stent was launched in the U.S. in February 2012 and in Europe in August 2010. The Integrity platform features a laser-fused sinusoidal technology that is designed to significantly improve flexibility and conformability compared to the Driver stent and other technologies. While the global stent market continues to experience year-over-year declines, to date we have been successful in gaining share with this stent platform in those geographies where the product has been approved.

Continued integration of Ardian, which was acquired in January 2011. Ardian develops catheter-based therapies to treat uncontrolled hypertension and related conditions. Ardian s Symplicity Catheter System addresses uncontrolled hypertension through renal denervation, or ablation of the nerves lining the renal arteries. It has received Conformité Européene (CE) Mark approval and Australia s Therapeutic Goods Administration listing. We believe this acquisition offers the opportunity to lead the development of renal denervation, augments our existing interventional therapies, and complements our catheter design and ablation technologies.

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Future growth in Japan from the Endurant Abdominal Aortic Aneurysm (AAA) Stent Graft System. The Endurant AAA Stent Graft System received PMDA approval and was launched in Japan during the third quarter of fiscal year 2012.

Continued acceptance in major markets around the world, including the U.S., Europe, and Japan from the Talent Thoracic Stent Graft System, our next generation Endurant Abdominal Stent Graft System, and our Valiant Captivia Thoracic Stent Graft System. In the U.S., the Talent Thoracic Stent Graft System, on an improved delivery system, Captivia, was launched in the third quarter of fiscal year 2011.

Continued acceptance of our CoreValve transcatheter heart valve technologies for the replacement of the aortic valve. The CoreValve System has received CE Mark approval and is currently available outside the U.S. The CoreValve 31 millimeter received CE Mark approval in the first quarter of fiscal year 2012 and we continue to expect CE Mark approval for our CoreValve 23 millimeter this spring. Additionally, we continue to make progress on the CoreValve U.S. pivotal study; we finished enrollment in the extreme risk arm and expect to finish enrollment in the high risk arm by next summer. Also, we started our CoreValve pivotal trial in Japan during November 2011.

### **Restorative Therapies Group**

The Restorative Therapies Group is composed of the Spinal, Neuromodulation, Diabetes, and Surgical Technologies businesses. Products in the Restorative Therapies Group include products for various areas of the spine, bone graft substitutes, biologic products, implantable neurostimulation therapies and drug delivery devices for the treatment of chronic pain, movement disorders, obsessive-compulsive disorder (OCD), overactive bladder, urinary retention, fecal incontinence and gastroparesis, external insulin pumps, subcutaneous continuous glucose monitoring (CGM) systems, products to treat conditions of the ear, nose, and throat, and advanced energy products. Additionally, this group manufactures and sells primarily image-guided surgery and intra-operative imaging systems. The Restorative Therapies Group's net sales for the three and nine months ended January 27, 2012 were \$1.889 billion and \$5.657 billion, an increase of 1 percent and 4 percent, respectively, when compared to the same periods in the prior fiscal year. Foreign currency translation had a favorable impact on net sales for the three and nine months ended January 27, 2012 of approximately \$7 million and \$110 million, respectively, when compared to the same periods in the prior fiscal year. The Restorative Therapies Group's growth for the three and nine months ended January 27, 2012 was primarily a result of strong net sales in Diabetes and Surgical Technologies, as well as solid growth in Neuromodulation, partially offset by weaker net sales in Spinal. The Restorative Therapies Group's performance was impacted by the recent launch of notable products, sales force expansion, the acquisitions of Salient and PEAK in the second quarter of fiscal year 2012, the continued macroeconomic downturn, continued heightened payor scrutiny, competition, and the continued trend of increased hospital ownership of physician practices. See the more detailed discussion of each business's performance below.

Spinal net sales for the three and nine months ended January 27, 2012 were \$784 million and \$2.448 billion, a decrease of 9 percent and 4 percent, respectively, when compared to the same periods in the prior fiscal year. Spinal s performance for the three and nine months ended January 27, 2012 was negatively impacted by a decrease in the number of spinal procedures as certain patients are postponing elective procedures due to current macroeconomic factors, continued pricing and competitive procedures, and a challenging reimbursement environment in many of our major markets. More specifically, the decline in Spinal s sales for the three and nine months ended January 27, 2012 was due to a decline in sales of Core Spinal, which was primarily due to negative performance in core metal constructs and Kyphon Balloon Kyphoplasty (BKP) products. BKP's sales declined 7 percent for both the three and nine months ended January 27, 2012, when compared to the the same periods in the prior fiscal year. The decline in BKP sales was due to the continued decrease in demand and competitive pricing pressures. The negative performance in Core Spinal was partially offset by growth from the ongoing launch of new product lines, including Solera, Vertex Select, and Atlantis Vision Elite cervical plates. Biologics also negatively impacted Spinal s performance for the three and nine months ended January 27, 2012, primarily due to the decline in sales of INFUSE Bone Graft, which declined 26 percent and 16 percent, respectively, over the same periods in the prior fiscal year. The decline in INFUSE Bone Graft sales was primarily driven by the June 2011 articles in The Spine Journal as further described below. Partially offsetting the negative performance in Biologics is positive performance from our acquisition of Osteotech, which was acquired in the third quarter of fiscal year 2011. Furthermore, Spinal net sales were positively impacted for the three and nine months ended January 27, 2012 by growth outside the U.S., including the benefit from the joint venture with Shandong Weigao Group Medical Polymer Company Limited (Weigao). The joint venture distributes Medtronic s spinal products in the premium segment and Weigao s spinal and orthopedic products in the value and economic segment in China.

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Neuromodulation net sales for the three and nine months ended January 27, 2012 were \$419 million and \$1.237 billion, an increase of 4 percent and 7 percent, respectively, over the same periods in the prior fiscal year. The increase in net sales for the three and nine months ended January 27, 2012 was primarily due to the growth of InterStim Therapy for overactive bladder, urinary retention and bowel control, Synchromed II drug pumps for pain and spasticity relief, and Activa PC and RC deep brain stimulation (DBS) systems for movement disorders,

Diabetes net sales for the three and nine months ended January 27, 2012 were \$367 million and \$1.089 billion, an increase of 8 percent and 11 percent, respectively, over the same periods in the prior fiscal year. The increase in net sales for the three and nine months ended January 27, 2012 was led by international sales growth of 16 percent and 22 percent, respectively, over the same periods in the prior fiscal year. For the three and nine months ended January 27, 2012 net sales growth was the result of continued demand in certain markets outside the U.S. for our MiniMed Paradigm Veo System (Veo) and in CGM from our recently launched Enlite sensor.

Surgical Technologies net sales for the three and nine months ended January 27, 2012 were \$319 million and \$883 million, an increase of 23 percent and 20 percent, respectively, over the same periods in the prior fiscal year. The increase in net sales for the three and nine months ended January 27, 2012 was driven by strong performance worldwide across the portfolio of ENT, Power Systems, and Navigation product lines, as well as growth across capital equipment, disposables, and service. Additionally, net sales for the three and nine months ended January 27, 2012 were positively impacted by the acquisitions of Salient and PEAK (Advanced Energy business) that were acquired in the second quarter of fiscal year 2012.

Looking ahead, we expect our Restorative Therapies Group could be impacted by the following:

Growth of the various markets and our ability to grow consistently within those markets. Our performance in the Restorative Therapies Group has been and will continue to be affected by continued market growth and our ability to increase or maintain our market position. The current Restorative Therapies Group market is impacted by growth in procedural volumes partially offset by increasing pricing pressures and competition.

Market acceptance of innovative new products, including the Vertex Select product line, which was launched in the first quarter of fiscal year 2011, and our new Solera product line. During the fourth quarter of fiscal year 2011, we ramped up our launch of the Solera 4.75 system with a full market release. Additionally, in the second quarter of fiscal year 2012 we had a limited launch of Solera Sextant, our minimally invasive product and are currently in the process of rolling out Solera 5.5/6.0 to address the complex/deformity segment, as well as POWEREASE, a powered instrument solution for Solera.

Continued market penetration and differentiation with our BKP technology. Additionally, two new competitors entered the U.S. marketplace in fiscal year 2011 and we anticipate additional competitors to enter in the future, while numerous competitors offer alternatives in Europe.

Market acceptance of new high pressure BKP balloons and syringes, curettes, and fixation materials in the Spinal business, which were launched in fiscal year 2011. We expect a positive impact over time from the improvement in certain international markets, such as Japan. Market growth potential in Japan will be dependent upon additional investment and development by market participants. We launched the Xpander II balloon in the U.S. late in the first quarter of fiscal year 2012. Additionally, we remain focused on generating evidence to support the clinical and economic benefits for BKP.

Expected future growth opportunities in our Biologics business, excluding INFUSE, driven by our acquisition of Osteotech, which closed in the third quarter of fiscal year 2011.

We continue to seek the FDA s approval to market our new bone graft product, AMPLIFY rhBMP-2 Matrix (AMPLIFY) for single-level, posterolateral spinal fusion procedures in patients with degenerative disc disease. In the third quarter of fiscal year 2011, the FDA sent us a letter advising that the FDA was not able to approve AMPLIFY at that time without additional information from us. In a letter dated December 2, 2011, the agency upheld its initial decision but invited us to submit further information in support of the application. We remain in active dialogue with the FDA to address its issues and are hopeful that the FDA will ultimately approve AMPLIFY.

Spinal sales growth was negatively impacted from the June 2011 articles in *The Spine Journal* and by inquiries from governmental authorities, relating to our INFUSE Bone Graft product. *The Spine Journal* articles suggested that some physicians peer-reviewed studies may have underreported complications and adverse events associated with INFUSE. These articles did not question the integrity of the data provided by Medtronic to the FDA for product approval or the disclosure of safety issues on the product s Instructions for Use for approved indications. Medtronic believes that the safety data reported to the FDA supports the safe use of INFUSE Bone Graft for the approved indications. However, because questions have been raised about the peer-reviewed literature, we announced in August 2011 that we have given a grant to Yale University to oversee two independent,

systematic reviews of all INFUSE-related clinical data. We expect results of the reviews to be concluded in the next fiscal year and we will make all of the INFUSE clinical data and results available to medical researchers. INFUSE Bone Graft global net sales have declined 26 percent as reported in the third quarter of fiscal year 2012.

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Continued and future acceptance of our current indications for Medtronic DBS Therapy for the treatment of movement disorders, Epilepsy (approved in Europe) and OCD. The DBS Therapy portfolio includes Activa PC, our small and advanced primary cell battery, and Activa RC, a rechargeable DBS device. Additionally, Activa SC, a single-channel primary cell device, was approved in the U.S. and Europe in fiscal year 2011 and we expect to launch in Japan during the fourth quarter of fiscal year 2012.

Continued acceptance of InterStim Therapy for the treatment of the symptoms of overactive bladder, urinary retention, and bowel control. InterStim Therapy for Bowel Control is approved in Europe and launched in the U.S. during the first quarter of fiscal year 2012.

Future and continued acceptance of the RestoreSensor, which is currently available in certain international markets and was just recently approved by the FDA, as well as Japan's regulatory body, late in the third quarter of fiscal year 2012. RestoreSensor is a neurostimulator for chronic pain that automatically adjusts to the patients—position changes. We were unable to fully launch this product in the U.S. until the last week of the third quarter of fiscal year 2012 due to a supply disruption resulting from the flooding in Thailand, but are now fully able to meet demand and are actively marketing this product.

Continued acceptance from both physicians and patients of insulin-pump therapy and CGM therapy and continued acceptance and improved reimbursement of CGM technologies. The Veo insulin pump is available in certain international markets and offers low-glucose suspend, which assists in protecting against the risk of hypoglycemia by automatically suspending insulin delivery when glucose falls below a specified threshold set by the user. In addition, the Revel insulin pump is available in the U.S., extending our line of sensor-augmented therapy options available on the market. Additionally, the Enlite sensor was launched in certain international markets in the fourth quarter of fiscal year 2011 and we are actively pursuing regulatory approval for the U.S.

Given the elective nature of an insulin pump and CGM for the management of diabetes and the possible high out-of-pocket costs to the customer, macroeconomic pressures could negatively impact the near-term sales growth within the Diabetes business.

Integration of Salient into our Surgical Technologies business. Salient was acquired on August 31, 2011. Salient develops and markets devices for haemostatic sealing of soft tissue and bone incorporating advanced energy technology. Salient s devices are used in a variety of surgical procedures including orthopedic surgery, spine, open abdominal, and thoracic procedures. We believe this acquisition should increase our competitive position in this market.

Integration of PEAK into our Surgical Technologies business. PEAK was acquired on August 31, 2011. PEAK develops and markets tissue dissection devices incorporating advanced energy technology. PEAK s PlasmaBlade tissue dissection device is based on proprietary technology that represents an important advance in radiofrequency surgical technologies. We believe this acquisition should increase our competitive position in this market.

Continued acceptance of the Surgical Technologies StealthStation S7 and O-Arm Imaging Systems, especially with Synergy Spine 2.0 and the O-Arm 3.1.4.

Continued acceptance of the Surgical Technologies NIM 3.0 Nerve Monitoring System.

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#### COSTS AND EXPENSES

The following is a summary of major costs and expenses as a percent of net sales:

	Three mont	hs ended	Nine months ended			
	January 27, 2012	January 28, 2011	January 27, 2012	January 28, 2011		
Cost of products sold	23.8%	24.2%	23.9%	23.7%		
Research and development	9.3	9.4	9.2	9.6		
Selling, general, and administrative	35.0	35.4	35.0	35.5		
Certain litigation charges, net		0.3		2.6		
Acquisition-related items	0.4	(1.0)				
Amortization of intangible assets	2.1	2.2	2.1	2.2		
Other expense	1.7	1.7	2.7	0.2		
Interest expense, net	0.8	1.8	0.9	1.9		

#### **Cost of Products Sold**

Cost of products sold for the three and nine months ended January 27, 2012, as a percent of net sales, decreased 0.4 of a percentage point for the three months ended January 27, 2012 to 23.8 and increased 0.2 of a percentage point for the nine months ended January 27, 2012 to 23.9. Cost of products sold as a percent of net sales in the three months ended January 27, 2012 was positively impacted by 0.3 of a percentage point of favorable currency impact and by 0.1 of a percentage point of favorable spending. Cost of products sold as a percent of net sales in the nine months ended January 27, 2012 was negatively impacted by 0.5 of a percentage point of unfavorable manufacturing spending impact primarily driven by unfavorable manufacturing variances, manufacturing support, and freight, and 0.2 of a percentage point of unfavorable variance due to a shift in certain product mix, partially offset by 0.5 of a percentage point of favorable currency impact. As we continue to execute on our long-term broad initiative to reduce our cost of products sold, we recently commenced a new program targeting to reduce cost of products sold by 25 percent over the next five years.

#### **Research and Development**

Consistent with prior periods, we have continued to invest in new technologies to drive long-term future growth by spending aggressively on research and development efforts. For the three and nine months ended January 27, 2012, research and development spending was \$364 million and \$1.097 billion, or 9.3 percent and 9.2 percent of net sales, respectively. For the three and nine months ended January 27, 2012, research and development decreased 0.1 and 0.4 of a percentage point, respectively, as compared to the same periods of the prior fiscal year.

We remain committed to developing technological enhancements and new indications for existing products, and less invasive and new technologies for new and emerging markets to address unmet medical needs. That commitment leads to our initiation and participation in many clinical trials each fiscal year as the demand for clinical and economic evidence remains high. Furthermore, we expect our development activities to help reduce patient care costs and the length of hospital stays in the future. In addition to our investment in research and development, we continue to access new technologies in areas served by our existing businesses, as well as in new areas, through acquisitions, licensing agreements, alliances, and certain strategic equity investments.

#### Selling, General, and Administrative

Selling, general, and administrative expense for the three and nine months ended January 27, 2012 was \$1.371 billion and \$4.161 billion, respectively, which as a percent of net sales decreased by 0.4 and 0.5 of a percentage point, respectively, to 35.0 percent for both periods, as compared to the same periods of the prior fiscal year. For the three and nine months ended January 27, 2012, selling, general, and administrative expense was positively impacted by our continued focus on several initiatives to leverage our expenses while continuing to invest in new product launches and adding to our sales force in faster growing businesses and geographies. The impact of these initiatives was partially offset in the three and nine months ended January 27, 2012 by incremental bad debt expense in our Diabetes business and in Italy. For the three and nine months ended January 28, 2011, selling, general, and administrative expense was negatively affected by recent acquisitions, executive separation costs, and additional bad debt reserves in Greece and Russia.

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#### Certain Litigation Charges, Net, Acquisition-Related Items, and Restructuring Charges

Certain litigation charges, net and acquisition-related items for the three and nine months ended January 27, 2012 and January 28, 2011 were as follows:

	Three months ended				Nine months ended			
(in millions)	Janua 201	•	-	ıary 28, 011	-	uary 27, 2012	-	uary 28, 2011
Certain litigation charges, net	\$		\$	13	\$		\$	292
Acquisition-related items		15		(39)		(1)		
Net tax impact of certain litigation charges, net and acquisition-related								
items				(12)				(25)
Total certain litigation charges, net and acquisition-related items, net of								
tax	\$	15	\$	(38)	\$	(1)	\$	267
Certain Litigation Charges, Net								

We classify material litigation reserves and gains recognized as certain litigation charges, net. During the three and nine months ended January 27, 2012, there were no certain litigation charges, net.

During the three months ended January 28, 2011, we recorded certain litigation charges, net of \$13 million related to a charge for Other Matters litigation.

During the nine months ended January 28, 2011, we recorded certain litigation charges, net of \$292 million related primarily to a settlement involving the Sprint Fidelis family of defibrillation leads and charges for Other Matters litigation. The Sprint Fidelis settlement related to the resolution of certain outstanding product liability litigation related to the Sprint Fidelis family of defibrillation leads that were subject to a field action announced October 15, 2007. The parties subsequently reached an adjusted settlement agreement to pay a total of \$221 million to resolve over 14,000 filed and unfiled claims and we paid out the settlement in the third quarter of fiscal year 2012. We also paid out the settlement in the third quarter of fiscal year 2012 from the reserve taken in fiscal year 2011 for the Other Matters litigation. See Note 20 to the current period s condensed consolidated financial statements for additional information.

#### Acquisition-Related Items

During the three months ended January 27, 2012, we recorded net charges from acquisition-related items of \$15 million related to the change in fair value of contingent milestone payments associated with acquisitions subsequent to April 29, 2009. These amounts are included within *acquisition-related items* in the condensed consolidated statement of earnings.

During the three months ended January 28, 2011, we recorded an IPR&D and certain acquisition-related costs, net gain of \$39 million. This net gain is comprised of an \$85 million gain resulting from the acquisition of Ardian partially offset by \$31 million of certain acquisition-related costs related to the acquisitions of Osteotech and Ardian, and \$15 million of IPR&D charges related to asset purchases in the CardioVascular and Surgical Technologies businesses. As a result of the Ardian acquisition, and in accordance with authoritative guidance, Medtronic recognized an \$85 million gain related to its previously held 11.3 percent ownership position. The acquisition-related costs included severance costs, change in control costs, banker fees, legal fees, other professional service fees, and contract termination costs that were expensed in the period. In the above IPR&D charges, product commercialization had not yet been achieved. As a result, in accordance with authoritative guidance these charges were immediately expensed as IPR&D since technological feasibility had not yet been reached and such technology has no future alternative use.

During the nine months ended January 27, 2012, we recorded a net gain from acquisition-related items of \$1 million. In connection with the acquisitions of Salient and PEAK, we recognized gains of \$32 million and \$6 million, respectively, on our previously held investments. In connection with these acquisitions, we began to assess and formulate a plan for the elimination of duplicative positions and the termination of certain contractual obligations. As a result, we incurred approximately \$5 million of certain acquisition-related costs, which included legal fees, severance costs, change in control costs, and contract termination costs. Additionally, we recorded \$32 million of charges related to the change in fair value of contingent milestone payments associated with acquisitions subsequent to April 29, 2009. These amounts are included within acquisition-related items in the condensed consolidated statement of earnings.

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During the nine months ended January 27, 2012, we reclassified \$12 million of Physio-Control divestiture-related costs previously recorded in *acquisition-related items* within continuing operations on the condensed consolidated statements of earnings in the first and second quarters of fiscal year 2012 to discontinued operations.

During the nine months ended January 28, 2011, we incurred IPR&D and certain acquisition-related costs with a net \$0 impact on net earnings. In addition to the items discussed above, we recorded a \$15 million IPR&D charge related to a milestone payment under the existing terms of a royalty bearing, non-exclusive patent cross-licensing agreement with NeuroPace, Inc. (NeuroPace) and \$24 million of certain acquisition-related costs related to the acquisition of ATS Medical, which offset the net \$39 million gain recorded during the three months ended January 28, 2011. Product commercialization related to the NeuroPace technology had not yet been achieved. As a result, in accordance with authoritative guidance the payment was immediately expensed as IPR&D since technological feasibility had not yet been reached and such technology has no future alternative use. The acquisition-related costs included legal fees and severance costs, change in control costs, and contract termination costs that were expensed in the period.

#### Restructuring

During the three and nine months ended January 27, 2012, we did not incur any restructuring charges.

#### Fiscal Year 2011 Initiative

In the fourth quarter of fiscal year 2011, we recorded a \$272 million restructuring charge (including \$2 million of restructuring charges related to the Physio-Control business), which consisted of employee termination costs of \$177 million, asset write-downs of \$24 million, contract termination fees of \$45 million, and other related costs of \$26 million. The fiscal year 2011 initiative was designed to restructure the business to align its cost structure to current market conditions and continue to position us for long-term sustainable growth in emerging markets and new technologies. Included in the \$177 million of employee termination costs were severance and the associated costs of continued medical benefits and outplacement services, as well as \$15 million of incremental defined benefit pension and post-retirement related expenses for employees that accepted voluntary early retirement packages. Of the \$24 million of asset write-downs, \$11 million related to inventory write-offs of discontinued product lines and production-related asset impairments, and therefore, was recorded within *cost of products sold* in the consolidated statement of earnings. Additionally, included in the other related costs was a \$19 million intangible asset impairment related to the discontinuance of a product line within the CardioVascular business.

In connection with the fiscal year 2011 initiative, as of the end of the fourth quarter of fiscal year 2011, we had identified approximately 2,100 net positions (including 55 net positions at Physio-Control) for elimination to be achieved through voluntary early retirement packages offered to employees, voluntary separation, and involuntary separation. Of the 2,100 net positions identified, approximately 1,800 positions have been eliminated as of January 27, 2012. The fiscal year 2011 initiative is scheduled to be substantially complete by the end of the fourth quarter of fiscal year 2012 and is expected to produce annualized operating savings of approximately \$225 to \$250 million. These savings will arise mostly from reduced compensation expense.

#### **Amortization of Intangible Assets**

Amortization of intangible assets includes the amortization expense of our definite lived intangible assets consisting of patents, trademarks, tradenames, purchased technology, and other intangible assets. For the three and nine months ended January 27, 2012, amortization expense was \$84 million and \$255 million, respectively, as compared to \$86 million and \$252 million for the same periods of the prior fiscal year. The \$2 million decrease in amortization expense for the three months ended January 27, 2012 was primarily due to certain intangible assets that became fully amortized, thereby reducing ongoing amortization expense, partially offset by amortization expense related to the fiscal year 2011 acquisition of Ardian and the second quarter fiscal year 2012 acquisitions of Salient and PEAK. The \$3 million increase in amortization expense for the nine months ended January 27, 2012 was primarily due to intellectual property purchased in conjunction with the fiscal year 2011 acquisitions of ATS Medical, Osteotech, and Ardian and the second quarter fiscal year 2012 acquisitions of Salient and PEAK, partially offset by certain intangible assets that became fully amortized, thereby reducing ongoing amortization expense.

## Other Expense

Other expense includes royalty income and expense, realized equity security gains and losses, realized foreign currency transactions and derivative gains and losses, impairment charges on equity securities, and the Puerto Rico excise tax. For the three and nine months ended January 27, 2012, other expense was \$67 million and \$316 million, respectively, compared to \$67 million and \$18 million, respectively, for the same periods in the prior fiscal year. Total foreign currency losses recorded in other expense for the third quarter of fiscal year 2012 were \$33 million compared to losses of \$15 million in the same period of the prior fiscal year. The increases in hedging losses were primarily offset by realized gains of \$17 million on certain available-for-sale marketable equity securities in the third quarter of fiscal year 2012. Also contributing to the net change in other expense was a full quarter of Puerto Rico excise tax of \$21 million for the third quarter of fiscal year 2012 compared

to \$9 million, which represented only one month of excise tax, for the prior year period. The resulting year-over-year increase in excise taxes is partially offset by decreased spine royalty expenses driven by lower volumes in the quarter ended January 27, 2012. The Puerto Rico excise tax was substantially offset by a corresponding tax benefit which was recorded within *provision for income taxes* in the condensed consolidated statements of earnings. The increase in other expense of \$298 million for the nine months ended January 27, 2012 was primarily due to the impact of foreign currency gains and losses. Total foreign currency losses recorded in the nine months ended January 27, 2012 were \$181 million compared to gains of \$88 million in the same period of the prior fiscal year. Also contributing to the year-over-year increase in other expense was \$77 million related to Puerto Rico excise tax for the first nine months of fiscal year 2012 compared to \$9 million for the prior year period. The Puerto Rico excise tax was substantially offset by a corresponding tax benefit which was recorded within *provision for income taxes* in the condensed consolidated statements of earnings.

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#### Interest Expense, Net

Interest expense, net includes interest earned on our cash and cash equivalents, short- and long-term investments, interest paid on our borrowings, amortization of debt issuance costs and debt discounts, the net realized and unrealized gain or loss on trading securities, changes in the fair value of interest rate derivative instruments, and the net realized gain or loss on the sale or impairment of available-for-sale debt securities. For the three and nine months ended January 27, 2012, we had interest expense, net of \$33 million and \$103 million, respectively, compared to interest expense, net of \$70 million and \$210 million for the same periods of the prior fiscal year. The decreases in interest expense, net during the three and nine months ended January 27, 2012 were primarily the result of decreased interest expense due to lower interest rates on our outstanding debt in comparison to fiscal year 2011 and reduced debt discount amortization due to repayment of \$2.200 billion of Senior Convertible Notes in April 2011. Additionally, interest income for the three and nine months ended January 27, 2012 increased due to an additional \$1.5 billion of long-term investments in comparison to the same period of fiscal year 2011 as we continue to reinvest a portion of our cash and investment portfolio into securities with longer maturities to take advantage of higher interest rates.

#### **Medical Device Excise Tax**

The Patient Protection and Affordable Care Act and the Health Care and Education Affordability Reconciliation Act of 2010 imposes significant new taxes on medical device makers in the form of a 2.3 percent excise tax on U.S. medical device sales, with certain exemptions, begins in January 2013. Based upon current market size, we estimate that our annual excise tax fee is within the range of \$125 to \$175 million after tax.

#### INCOME TAXES

	Three months ended				Nine months ended			
(dollars in millions)	-	iary 27, 2012	-	ary 28, 2011	Jan	uary 27, 2012	-	uary 28, 2011
Provision for income taxes	\$	208	\$	84	\$	587	\$	472
Effective tax rate		19.75%		8.43%		18.85%		17.06%
Impact of certain litigation charges, net and acquisition-related items		(0.29)		1.38				(0.84)
Non-GAAP nominal tax rate (1)		19.46%		9.81%		18.85%		16.22%

Non-GAAP nominal tax rate is defined as the income tax provision as a percentage of earnings before income taxes, excluding certain litigation charges, net, and acquisition-related items. We believe that the resulting non-GAAP financial measure provides useful information to investors because it excludes the effect of these discrete items so that investors can compare our recurring results over multiple periods. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

Our effective tax rate from continuing operations for the three and nine months ended January 27, 2012 was 19.75 percent and 18.85 percent, respectively, compared to 8.43 percent and 17.06 percent, respectively, from the same periods of the prior fiscal year. The increase in our effective tax rate for the three and nine months ended January 27, 2012 was primarily due to the impact of certain litigation charges, net, acquisition related items, and benefits recorded during the prior fiscal year associated with the resolution of U.S. federal and foreign income tax audits and the retroactive renewal and extension of the U.S. federal research and development credit. The prior year benefits were partially offset by an increased tax benefit for the current fiscal year related to a Puerto Rico excise tax, which substantially offsets the corresponding excise tax recorded within *other expense* in the condensed consolidated statements of earnings. Our non-GAAP nominal tax rate for the three and nine months ended January 27, 2012 was 19.46 percent and 18.85 percent, respectively, compared to 9.81 percent and 16.22 percent for the same periods of the prior fiscal year. The increase in our non-GAAP nominal tax rate for the three and nine months ended January 27, 2012 as compared to the same periods of the prior fiscal year was primarily due to benefits recorded during the prior fiscal year associated with the resolution of U.S. federal and foreign income tax audits and the retroactive renewal and extension of the U.S. federal research and development credit. The prior year benefits were partially offset by an increased tax benefit for the current fiscal year related to a Puerto Rico excise tax.

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We recorded an effective tax rate from discontinued operations of 45.45 percent in the third quarter of fiscal year 2012. In addition, we recorded an \$84 million deferred tax benefit associated with the book to tax basis difference with respect to our investment in Physio-Control. In the fourth quarter of fiscal year 2012 when we record the Physio-Control disposition, we will be required to write off the deferred tax asset with a corresponding deferred income tax expense.

Tax audits associated with the allocation of income, and other complex issues, may require an extended period of time to resolve and may result in income tax adjustments if changes to our allocation are required between jurisdictions with different tax rates. Tax authorities periodically review our tax returns and propose adjustments to our tax filings. The Internal Revenue Service (IRS) has settled its audits with us for all years through fiscal year 2004. Tax years settled with the IRS may remain open for foreign tax audits and competent authority proceedings. Competent authority proceedings are a means to resolve intercompany pricing disagreements between countries.

In September 2005, the IRS issued its audit report for fiscal years 2000, 2001, and 2002. In addition, the IRS issued its audit report for fiscal years 2003 and 2004 in March 2007. During October 2011, we reached agreement with the IRS on all remaining final proposed adjustments for fiscal years 2000 through 2004.

In March 2009, the IRS issued its audit report for fiscal years 2005 and 2006. We have reached agreement with the IRS on some but not all matters. The unresolved significant issues that remain outstanding relate to the allocation of income between Medtronic, Inc. and its wholly-owned subsidiary operating in Puerto Rico, which is one of our key manufacturing sites, as well as the timing of the deductibility of a settlement payment. On December 23, 2010, the IRS issued a statutory notice of deficiency with respect to the remaining issues. We filed a Petition with the U.S. Tax Court on March 21, 2011 objecting to the deficiency.

In October 2011, the IRS issued its audit report for fiscal years 2007 and 2008. We reached agreement with the IRS on some but not all matters related to these fiscal years. The significant issues that remain unresolved relate to the allocation of income between Medtronic, Inc. and its wholly-owned subsidiary in Puerto Rico, and proposed adjustments associated with the tax effects of our acquisition of Kyphon. Associated with the Kyphon acquisition, we entered into an intercompany transaction whereby the Kyphon U.S. tangible assets were sold to another wholly-owned subsidiary in a taxable transaction. The IRS has disagreed with our valuation and proposed that all U.S. goodwill, the value of the ongoing business, and the value of the workforce in place be included in the tangible asset sale. We disagree that these items were sold, as well as with the IRS valuation of these items.

Our reserve for the uncertain tax positions related to these significant unresolved matters with the IRS, described above, is subject to a high degree of estimation and management judgment. Resolution of these significant unresolved matters, or positions taken by the IRS or foreign tax authorities during future tax audits, could have a material impact on our financial results in future periods. We continue to believe that our reserves for uncertain tax positions are appropriate and have meritorious defenses for our tax filings and will vigorously defend them during the audit process, appellate process, and through litigation in courts, as necessary.

See Note 15 to the current period s condensed consolidated financial statements for additional information.

#### LIQUIDITY AND CAPITAL RESOURCES

	Ja	nuary 27,		
(dollars in millions)		2012	A	pril 29, 2011
Working capital	\$	4,585	\$	4,324
Current ratio*		2.0:1.0		1.9:1.0
Cash, cash equivalents, and short-term investments	\$	2,345	\$	2,428
Long-term investments in debt, marketable equity and trading securities**		6,593		5,464
Total	\$	8,938	\$	7,892
Short-term borrowings and long-term debt	\$	10,220	\$	9,835
Net cash position***	\$	(1,282)	\$	(1,943)

<sup>\*</sup> Current ratio is the ratio of current assets to current liabilities.

<sup>\*\*</sup> Long-term investments include debt securities with a maturity date greater than one year from the end of the period, marketable equity securities and trading securities and exclude minority investments.

\*\*\* Net cash position is the sum of cash, cash equivalents, short-term investments, and long-term investments in debt, marketable equity and trading securities less short-term borrowings and long-term debt.

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As of January 27, 2012, we believe our strong balance sheet and liquidity provide us with flexibility in the future. We believe our existing cash and investments, as well as our \$2.250 billion syndicated credit facility and related commercial paper program (\$1.675 billion of commercial paper outstanding as of January 27, 2012), will satisfy our foreseeable working capital requirements for at least the next 12 months. However, we periodically consider various financing alternatives and may, from time to time, seek to take advantage of favorable interest rate environments or other market conditions. At January 27, 2012, our Moody s Investors Service ratings remain unchanged as compared to the fiscal year ended April 29, 2011 with long-term debt ratings of A1 and strong short-term debt ratings of P-1. On February 14, 2012, Standard & Poor s Ratings Services downgraded our long-term debt ratings to A+, compared to AA- for the fiscal year ended April 29, 2011. Standard & Poor s Ratings Services short-term debt ratings remain unchanged at A-1+ as compared to the fiscal year ended April 29, 2011. This downgrade reflects Standard & Poor's expectations for near-term revenue growth in the low single digits, caused by declines in CRDM and Spinal sales, combined with increased debt leverage over the past several years. We do not expect this downgrade to have a significant impact on our liquidity or future flexibility to access additional liquidity given our strong balance sheet, existing cash and investments, as well as our syndicated credit facility and related commercial paper program discussed above.

Our net cash position in the third quarter of fiscal year 2012 increased by \$661 million as compared to the fiscal year ended April 29, 2011. See the Summary of Cash Flows section of this management s discussion and analysis for further information.

We have future contractual obligations and other minimum commercial commitments that are entered into in the normal course of business. We believe our off-balance sheet arrangements do not have a material current or anticipated future effect on our consolidated earnings, financial position, or cash flows. See the Off-Balance Sheet Arrangements and Long-Term Contractual Obligations section of this management s discussion and analysis for further information.

Note 20 to the current period s condensed consolidated financial statements provides information regarding amounts we have accrued related to significant legal proceedings. In accordance with U.S. GAAP, we record a liability in our consolidated financial statements for these actions when a loss is known or considered probable and the amount can be reasonably estimated. For information regarding these matters, refer to Note 16 to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended April 29, 2011 and Note 5 to the current period s condensed consolidated financial statements.

A significant amount of our earnings occur outside the U.S., and are deemed to be permanently reinvested in non-U.S. subsidiaries, resulting in a majority of our cash, cash equivalents, and investments being held by such non-U.S. subsidiaries. As of January 27, 2012 and April 29, 2011, approximately \$8.289 billion and \$7.215 billion, respectively, of cash, cash equivalents, and marketable debt and equity securities were held by our non-U.S. subsidiaries. These funds are available for use by our worldwide operations; however, if these funds were repatriated to the U.S. or used for U.S. operations, the amounts would generally be subject to U.S. tax. As a result, we continue to accumulate earnings overseas for investment outside of the U.S. and to use cash generated from U.S. operations and short- and long-term borrowings to meet our U.S. cash needs. Should we require more capital in the U.S. than is generated by our domestic operations, we could elect to repatriate earnings from our non-U.S. subsidiaries or raise additional capital in the U.S. through debt or equity issuances. These alternatives could result in higher effective tax rates, increased interest expense, or other dilution of our earnings.

Cash and cash equivalents at January 27, 2012 also include \$153 million of cash invested in short-term instruments held in an indemnification trust established for self-insurance coverage for our directors and officers. These investments are restricted and can only be used to indemnify or advance expenses related to claims against our directors and/or officers.

We have investments in marketable debt securities that are classified and accounted for as available-for-sale. Our debt securities include U.S. government and agency securities, foreign government and agency securities, corporate debt securities, certificates of deposit, mortgage-backed securities, other asset-backed securities, and auction rate securities. Some of our investments may experience reduced liquidity due to changes in market conditions and investor demand. Our auction rate security holdings have experienced reduced liquidity in recent years due to the change in investor demand. Although our auction rate securities are currently illiquid and other securities could become illiquid, we believe we could liquidate a substantial amount of our portfolio without incurring a material impairment loss.

For the three and nine months ended January 27, 2012, other-than-temporary impairment losses on available-for-sale debt securities were \$2 million and \$5 million, respectively, of which \$1 million and \$3 million, respectively, were recognized in other comprehensive income resulting in \$1 million and \$2 million, respectively, of charges being recognized in earnings. In determining this other-than-temporary impairment loss, U.S. GAAP specifies that we consider a variety of factors, including the quality and estimated value of the underlying credit support for our holdings and the financial condition and credit rating of the issuer in estimating the credit loss portion of other-than-temporary impairment losses. Based on our assessment of the credit quality of the underlying collateral and credit support available to each of the remaining securities in which we are invested, we believe we have recorded all necessary other-than-temporary impairments as we do not have the intent to sell, nor is it more likely than not that we will be required to sell, before recovery of the amortized cost. However, as of January 27, 2012, we have \$56

million of gross unrealized losses on our aggregate short-term and long-term available-for-sale debt securities of \$7.476 billion; if market conditions deteriorate, some of these holdings may experience other-than-temporary impairment losses in the future which could have a material impact on our financial results. Management is required to use estimates and assumptions in its valuation of our investments, which requires a high degree of judgment, and therefore actual results could differ materially from those estimates. See Note 8 to the current period s condensed consolidated financial statements for additional information regarding fair value measurements.

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#### SUMMARY OF CASH FLOWS

		Nine months ende				
(in millions)	_	uary 27, 2012		uary 28, 2011		
Cash provided by (used in):						
Operating activities	\$	3,393	\$	2,948		
Investing activities		(2,210)		(2,254)		
Financing activities		(1,284)		(821)		
Effect of exchange rate changes on cash and cash equivalents		(91)		10		
Net change in cash and cash equivalents  Operating Activities	\$	(192)	\$	(117)		

Our net cash provided by operating activities was \$3.393 billion for the nine months ended January 27, 2012 compared to \$2.948 billion provided by operating activities for the nine months ended January 28, 2011. The \$445 million increase in net cash provided by operating activities was primarily attributable to a \$646 million change in other operating assets and liabilities largely resulting from an increase in accrued income taxes, partially offset by increased accounts receivable and inventories, during the nine months ended January 27, 2012, compared to the nine months ended January 28, 2011.

#### **Investing Activities**

Our net cash used in investing activities was \$2.210 billion for the nine months ended January 27, 2012 compared to \$2.254 billion used in investing activities for the nine months ended January 28, 2011. The \$44 million decrease in net cash used for investing activities in the nine months ended January 27, 2012 was primarily related to an increase in net cash used for purchases and sales of marketable securities partially offset by a decrease in net cash used for acquisitions for the nine months ended January 27, 2012, compared to the nine months ended January 28, 2011.

#### **Financing Activities**

Our net cash used in financing activities was \$1.284 billion for the nine months ended January 27, 2012 compared to \$821 million used in financing activities for the nine months ended January 28, 2011. The \$463 million increase in net cash used in financing activities was primarily attributable to a decrease in cash provided by short-term borrowings, net, partially offset by decreases in payments of long-term debt and repurchases of common stock for the nine months ended January 27, 2012, compared to the nine months ended January 28, 2011.

#### OFF-BALANCE SHEET ARRANGEMENTS AND LONG-TERM CONTRACTUAL OBLIGATIONS

We acquire assets still in development, enter into research and development arrangements, and sponsor certain clinical trials that often require milestone and/or royalty payments to a third party, contingent upon the occurrence of certain future events. Milestone payments may be required contingent upon the successful achievement of an important point in the development life cycle of a product or upon certain pre-designated levels of achievement in clinical trials. In addition, if required by the arrangement, we may have to make royalty payments based on a percentage of sales related to the product under development or in the event that regulatory approval for marketing is obtained. In situations where we have no ability to influence the achievement of the milestone or otherwise avoid the payment, we have included those milestone or minimum royalty payments in the following table. However, the majority of these arrangements give us the discretion to unilaterally make the decision to stop development of a product or cease progress of a clinical trial, which would allow us to avoid making the contingent payments. Although we are unlikely to cease development if a device successfully achieves clinical testing objectives, these payments are not included in the table of contractual obligations because of the contingent nature of these payments and our ability to avoid them if we decided to pursue a different path of development or testing. See Note 4 to the current period s condensed consolidated financial statements for additional information regarding contingent consideration.

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In the normal course of business, we periodically enter into agreements that require us to indemnify customers or suppliers for specific risks, such as claims for injury or property damage arising out of our products or the negligence of our personnel or claims alleging that our products infringe third-party patents or other intellectual property. Our maximum exposure under these indemnification provisions cannot be estimated, and we have not accrued any liabilities within our condensed consolidated financial statements or included any indemnification provisions in our commitments table. Historically, we have not experienced significant losses on these types of indemnification obligations.

We believe our off-balance sheet arrangements do not have a material current or anticipated future effect on our consolidated earnings, financial position, or cash flows. Presented below is a summary of contractual obligations and other minimum commercial commitments as of January 27, 2012. See Note 9 to the current period s condensed consolidated financial statements for additional information regarding long-term debt. Additionally, see Note 15 to the current period s condensed consolidated financial statements for additional information regarding accrued income tax obligations, which are not reflected in the table below.

	Maturity by Fiscal Year Remaining						ear						
(in millions)	Total	201:	0	20	)13	2	2014	2	2015	2	2016	Th	ereafter
Contractual obligations related to off-balance sheet arrangements:													
Operating leases (1)	\$ 321	\$	40	\$	97	\$	69	\$	40	\$	25	\$	50
Inventory purchases (2)	249		53		148		34		11				3
Commitments to fund minority investments/contingent acquisition consideration (3)	273		9		121		13		90		13		27
Interest payments (4)	2,584		143		286		250		225		173		1,507
Other (5)	146		37		35		36		17		3		18
Total	\$ 3,573	\$	282	\$	687	\$	402	\$	383	\$	214	\$	1,605
Contractual obligations reflected in the balance sheet:													
Long-term debt, including current portion (6)	\$ 8,063	\$	3	\$ 2,	,210	\$	550	\$ :	1,250	\$	1,100	\$	2,950
Capital leases	31		2		2		1		1		2		23
Total	\$ 8,094	\$	5	\$ 2,	,212	\$	551	\$	1,251	\$	1,102	\$	2,973

- (1) Certain leases require us to pay real estate taxes, insurance, maintenance, and other operating expenses associated with the leased premises. These future costs are not included in the schedule above.
- We have included inventory purchase commitments which are legally binding and specify minimum purchase quantities. These purchase commitments do not exceed our projected requirements and are in the normal course of business. These commitments do not include open purchase orders.
- (3) Certain commitments related to the funding of cost or equity method investments and/or previous acquisitions are contingent upon the achievement of certain product-related milestones and various other favorable operational conditions. While it is not certain if and/or when these payments will be made, the maturity dates included in this table reflect our best estimates. In accordance with authoritative accounting guidance on business combinations effective in fiscal year 2010, we are required to record the fair value of contingent acquisition considerations as a liability on the consolidated balance sheet on a prospective basis, therefore, contingent acquisition considerations are not included in the off-balance sheet disclosure for acquisitions subsequent to April 24, 2009.
- Interest payments in the table above reflect the contractual interest payments on our outstanding debt, and exclude the impact of the debt discount amortization on the Senior Convertible Notes and impact of interest rate swap agreements. See Note 9 to the current period s condensed consolidated financial statements for additional information regarding our debt agreements.
- (5) These obligations include certain research and development arrangements.
- Long-term debt in the table above includes the \$1.000 billion of 2011 Senior Notes, \$3.000 billion of 2010 Senior Notes, \$1.250 billion of 2009 Senior Notes, \$2.200 billion of Senior Convertible Notes, \$600 million of 2005 Senior Notes, and certain bank borrowings. The table above excludes the debt discount, the fair value impact of outstanding interest rate swap agreements, and the unamortized gains from terminated interest rate swap agreements. See Notes 9 and 10 to the current period s condensed consolidated financial statements for additional information regarding the interest rate swap agreements.

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#### DEBT AND CAPITAL

Our capital structure consists of equity and interest-bearing debt. Interest-bearing debt as a percentage of total interest-bearing debt and equity was 37 percent as of January 27, 2012 and 38 percent as of April 29, 2011.

#### **Share Repurchase Program**

In June 2009 and June 2011, our Board of Directors authorized the repurchase of up to 60 million and 75 million shares of our common stock, respectively.

As part of our focus on returning value to our shareholders, shares are repurchased from time to time. During the three and nine months ended January 27, 2012, we repurchased approximately 5.1 million and 20.5 million shares, respectively, at an average price per share of \$35.24 and \$37.98, respectively. As of January 27, 2012, we had approximately 75.2 million shares remaining under current buyback authorizations approved by the Board of Directors.

#### **Financing Arrangements**

We use a combination of bank borrowings and commercial paper issuances to fund our short-term financing needs. Short-term debt, including the current portion of our long-term debt and capital lease obligations, as of January 27, 2012, was \$1.972 billion compared to \$1.723 billion as of April 29, 2011. We utilize a combination of Contingent Convertible Debentures (the Debentures), Senior Convertible Notes, and Senior Notes to meet our long-term financing needs. Long-term debt as of January 27, 2012 was \$8.248 billion compared to \$8.112 billion as of April 29, 2011. In September 2011, we redeemed the Debentures for cash equal to 100% of the principal amount plus accrued interest. For more information on our financing arrangements, see Note 9 to the current period s condensed consolidated financial statements.

#### **Credit Arrangements and Debt Ratings**

We have committed and uncommitted lines of credit with various banks. The existing committed lines of credit include a four-year \$2.250 billion syndicated credit facility dated December 9, 2010 that will expire on December 9, 2014 (Credit Facility). The Credit Facility provides backup funding for the commercial paper program and may also be used for general corporate purposes. The Credit Facility provides us with the ability to increase its capacity by an additional \$500 million at any time during the four-year term of the agreement. As of January 27, 2012 and April 29, 2011, no amounts were outstanding on the committed lines of credit.

We maintain a commercial paper program that allows us to have a maximum of \$2.250 billion in commercial paper outstanding, with maturities up to 364 days from the date of issuance. As of January 27, 2012 and April 29, 2011, outstanding commercial paper totaled \$1.675 billion and \$1.500 billion, respectively. During the three and nine months ended January 27, 2012, the weighted average original maturity of the commercial paper outstanding was approximately 107 days for both periods, and the weighted average interest rate was 0.13 percent and 0.16 percent, respectively. The issuance of commercial paper reduces the amount of credit available under our existing lines of credit.

In connection with the issuance of the Debentures, 2011 Senior Notes, 2010 Senior Notes, 2009 Senior Notes, 2005 Senior Notes, Senior Convertible Notes, and commercial paper, Standard & Poor s Ratings Services and Moody s Investors Service issued debt ratings of AA- and A1, respectively, and strong short-term debt ratings of A-1+ and P-1, respectively. These short-term debt ratings and Moody s Investors Service long-term debt ratings remain unchanged as compared to the fiscal year ended April 29, 2011. On February 14, 2012, Standard & Poor s Ratings Services downgraded our long-term debt ratings to A+, compared to AA- for the fiscal year ended April 29, 2011. This downgrade reflects Standard & Poor's expectations for near-term revenue growth in the low single digits, caused by declines in CRDM and Spinal sales, combined with increased debt leverage over the past several years. We do not expect this downgrade to have a significant impact on our liquidity or future flexibility to access additional liquidity given our strong balance sheet, existing cash and investments, as well as our Credit Facility and related commercial paper program discussed above. For more information on credit arrangements, see Note 9 to the current period s condensed consolidated financial statements.

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## OPERATIONS OUTSIDE OF THE UNITED STATES

The table below illustrates U.S. net sales versus net sales outside the U.S. for the three and nine months ended January 27, 2012 and January 28, 2011:

		Three mo	ed		Nine months ended				
	J	anuary 27,	Jan	uary 28,	Ja	nuary 27,	January 28,		
(in millions)		2012		2011		2012		2011	
U.S. net sales	\$	2,145	\$	2,203	\$	6,530	\$	6,610	
Non-U.S. net sales		1,773		1,654		5,357		4,731	
Total net sales	\$	3,918	\$	3,857	\$	11,887	\$	11,341	

For the three and nine months ended January 27, 2012, consolidated net sales outside the U.S. grew 7 percent and 13 percent, respectively, over the same periods of the prior fiscal year. Foreign currency had a favorable impact of \$13 million and \$313 million on net sales during the three and nine months ended January 27, 2012, respectively. For the three and nine months ended January 27, 2012, our performance outside the U.S. was impacted by strong net sales across our Restorative Therapies Group and CardioVascular businesses. Our net sales outside of the U.S. were also positively impacted by strong growth in emerging markets.

Net sales outside the U.S. are accompanied by certain financial risks, such as collection of receivables, which typically have longer payment terms. We monitor the creditworthiness of our customers to which we grant credit terms in the normal course of business. However, a significant amount of our trade receivables are with hospitals that are dependent upon governmental health care systems in many countries. The current economic conditions in many foreign countries (particularly the recent economic challenges faced by Italy, Spain, Portugal, and Greece) have deteriorated and may continue to increase the average length of time it takes to collect on our outstanding accounts receivable in these countries. We continue to monitor the creditworthiness of customers located in these and other geographic areas. In the past, accounts receivable balances with certain customers in these countries have accumulated over time and were subsequently settled as large lump sum payments. Although we do not currently foresee a significant credit risk associated with these receivables, repayment is dependent upon the financial stability of the economies of those countries. During the three and nine months ended January 27, 2012, we concluded that collectability was not reasonably assured for approximately \$4 million and \$18 million, respectively, of revenue transactions with certain Greece distributors, and therefore, deferred revenue recognition until all revenue recognition criteria are met in the future. During the third quarter of fiscal year 2012, we concluded that collectability could be reasonably assured for certain distributors, and therefore, we recognized \$7 million of the previously deferred revenue. As of January 27, 2012, our remaining deferred revenue balance for certain Greece distributors was \$11 million. Outstanding receivables from customers outside the U.S. totaled \$2.364 billion as of January 27, 2012, or 63 percent of total outstanding accounts receivable, and \$2.345 billion as of April 29, 2011, or 61 percen

## CAUTIONARY FACTORS THAT MAY AFFECT FUTURE RESULTS

Certain statements contained in this Quarterly Report on Form 10-Q and other written and oral statements made by or within approval of one of the Company s executive officers, from time to time, may include forward-looking statements. Forward-looking statements broadly involve our current expectations or forecasts of future results. Our forward-looking statements generally relate to our growth and growth strategies, financial results, product development, regulatory approvals, competitive strengths, restructuring initiatives, intellectual property rights, litigation and tax matters, mergers and acquisitions, divestitures, market acceptance of our products, accounting estimates, financing activities, ongoing contractual obligations, working capital adequacy, and sales efforts. Such statements can be identified by the use of terminology such as anticipate. believe. could. estimate. expect, forecast. intend, looking ahead, may. plan, project, words or expressions. One must carefully consider forward-looking statements and understand that such statements may be affected by inaccurate assumptions and may involve a variety of risks and uncertainties, known and unknown, including, among others, risks related to competition in the medical device industry, reduction or interruption on our supply, quality problems, liquidity, decreasing prices, adverse regulatory action, litigation success, self-insurance, health care policy changes, and international operations, as well as those discussed in the section entitled Risk Factors in both our Annual Report on Form 10-K for the year ended April 29, 2011 and our Quarterly Report on Form 10-Q for the quarter ended January 27, 2012. Consequently, no forward-looking statement can be guaranteed and actual results may vary materially. We intend to take advantage of the Safe Harbor provisions of the Private Securities Litigation Reform Act of 1995 regarding our forward-looking statements, and are including this sentence for the express purpose of enabling us to use the protections of the safe harbor with respect to all forward-looking statements.

We undertake no obligation to update any statement we make, but investors are advised to consult all other disclosures by us in our filings with the Securities and Exchange Commission, especially on Forms 10-K, 10-Q, and 8-K, in which we discuss in more detail various important factors that could cause actual results to differ from expected or historical results. In addition, actual results may differ materially from those anticipated due to a number of factors, including, among others, those discussed in the section entitled Risk Factors in both our Annual Report on Form 10-K for the year ended April 29, 2011 and our Quarterly Report on Form 10-Q for the quarter ended January 27, 2012. It is not possible to foresee or identify all such factors. As such, investors should not consider any list of such factors to be an exhaustive statement of all

risks, uncertainties, or potentially inaccurate assumptions.

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#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Due to the global nature of our operations, we are exposed to currency exchange rate changes. In a period where the U.S. dollar is strengthening/weakening as compared to other currencies, our revenues and expenses denominated in foreign currencies are translated into U.S. dollars at a lower/higher value than they would be in an otherwise constant currency exchange rate environment.

We use operational and economic hedges, as well as currency exchange rate derivative instruments, to manage the impact of currency exchange rate changes on earnings and cash flows. In order to minimize earnings and cash flow volatility resulting from currency exchange rate changes, we enter into derivative instruments, principally forward currency exchange rate contracts. These contracts are designed to hedge anticipated foreign currency transactions and changes in the value of specific assets, liabilities, and probable commitments. At inception of the contract, the derivative is designated as either a freestanding derivative or a cash flow hedge. The primary currencies of the derivative instruments are the Euro and Japanese Yen. We do not enter currency exchange rate derivative instruments for speculative purposes.

We had foreign exchange rate derivative contracts outstanding in notional amounts of \$5.004 billion and \$6.384 billion as of January 27, 2012 and April 29, 2011, respectively. At January 27, 2012, these contracts were in an unrealized gain position of \$58 million. A sensitivity analysis of changes in the fair value of all foreign currency exchange rate derivative contracts at January 27, 2012 indicates that, if the U.S. dollar uniformly strengthened/weakened by 10 percent against all currencies, the fair value of these contracts would increase/decrease by \$471 million, respectively. Any gains and losses on the fair value of derivative contracts would be largely offset by gains and losses on the underlying transactions. These offsetting gains and losses are not reflected in the above analysis. We are also exposed to interest rate changes affecting our investments in interest rate sensitive instruments, which include our fixed-to-floating interest rate swap agreements. A sensitivity analysis of the impact on our interest rate sensitive financial instruments of a hypothetical 10 percent change in short-term interest rates, compared to interest rates as of January 27, 2012, indicates that the fair value of these instruments would correspondingly change by \$22 million.

We have investments in marketable debt securities that are classified and accounted for as available-for-sale. Our debt securities include U.S. government and agency securities, foreign government and agency securities, corporate debt securities, certificates of deposit, mortgage-backed securities, other asset-backed securities, and auction rate securities. For a discussion of current market conditions and the impact on our financial condition and results from operations, please see the Liquidity and Capital Resources section of this management s discussion and analysis.

#### **Item 4. Controls and Procedures**

#### Evaluation of disclosure controls and procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the Exchange Act)) and changes in the Company s internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this quarterly report, our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) are effective.

## Changes in internal control over financial reporting

There have been no changes in the Company s internal control over financial reporting during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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#### PART II OTHER INFORMATION

## **Item 1. Legal Proceedings**

A discussion of the Company s policies with respect to legal proceedings is included in the management s discussion and analysis and our legal proceedings and other loss contingencies are described in Note 20 to the current period s condensed consolidated financial statements.

#### **Item 1A. Risk Factors**

In addition to the risk factor set forth below and the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our fiscal year 2011 Annual Report filed on Form 10-K, which could materially affect our business, financial condition, or future results.

We are increasingly dependent on sophisticated information technology and if we fail to properly maintain the integrity of our data or if our products do not operate as intended, our business could be materially affected.

The Company is increasingly dependent on sophisticated information technology for its products and infrastructure. As a result of technology initiatives, recently enacted regulations, changes in our system platforms and integration of new business acquisitions, we have been consolidating and integrating the number of systems we operate and have upgraded and expanded our information systems capabilities. Our information systems require an ongoing commitment of significant resources to maintain, protect, and enhance existing systems and develop new systems to keep pace with continuing changes in information processing technology, evolving systems and regulatory standards, the increasing need to protect patient and customer information, and changing customer patterns. In addition, third parties may attempt to hack into our products or systems and may obtain data relating to patients with our products or the Company s proprietary information. If we fail to maintain or protect our information systems and data integrity effectively, we could lose existing customers, have difficulty attracting new customers, have problems in determining product cost estimates and establishing appropriate pricing, have difficulty preventing, detecting and controlling fraud, have disputes with customers, physicians and other health care professionals, have regulatory sanctions or penalties imposed, have increases in operating expenses, incur expenses or lose revenues as a result of a data privacy breach, or suffer other adverse consequences. There can be no assurance that our process of consolidating the number of systems we operate, upgrading and expanding our information systems capabilities, protecting and enhancing our systems and developing new systems to keep pace with continuing changes in information processing technology will be successful or that additional systems issues will not arise in the future. Any significant breakdown, intrusion, interruption, corruption or destruction of these systems, as well as any data breaches, c

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Issuer Purchases of Equity Securities**

The following table provides information about the shares repurchased by the Company during the third quarter of fiscal year 2012:

Fiscal Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as a Part of Publicly Announced Program	Maximum Number of Shares that May Yet Be Purchased Under the Program
10/29/11-11/25/11	1,963,000	\$ 34.36	1,963,000	78,331,559
11/26/11-12/30/11	3,158,700	35.79	3,158,700	75,172,859
12/31/11-1/27/12				75,172,859
Total	5,121,700	\$ 35.24	5,121,700	75,172,859

In June 2009 and June 2011, the Company s Board of Directors authorized the repurchase of 60 million and 75 million shares of the Company s common stock, respectively. As authorized by the Board of Directors our program expires when its total number of authorized shares has been repurchased.

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## **Item 6. Exhibits**

(a)	Exhibits	
	12.1	Medtronic, Inc. Computation of Ratio of Earnings to Fixed Charges.
	31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
	31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
	32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
	32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
	101.INS	XBRL Instance Document
	101.SCH	XBRL Schema Document
	101.CAL	XBRL Calculation Linkbase Document
	101.DEF	XBRL Definition Linkbase Document
	101.LAB	XBRL Label Linkbase Document
	101.PRE	XBRL Presentation Linkbase Document  60

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Medtronic, Inc. (Registrant)

Date: March 7, 2012 /s/ Omar Ishrak
Omar Ishrak

Chairman and Chief Executive Officer

Date: March 7, 2012 /s/ Gary L. Ellis

Gary L. Ellis

Senior Vice President and Chief Financial Officer

Chief Finan