COMMERCIAL NATIONAL FINANCIAL CORP /PA

Form 10-Q May 15, 2001

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-0

For the Quarter ended MARCH 31, 2001

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Commission file number 0-18676

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COMMERCIAL NATIONAL FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

PENNSYLVANIA

25-1623213

(State or other jurisdiction of incorporation (I.R.S. Employer Identification No.) or organization)

900 LIGONIER STREET LATROBE, PA (Address of principal executive offices)

<u>15650</u>

(Zip Code)

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Registrant's telephone number, including area code: (724) 539-3501

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes[X] No []

FORM 10-Q 1

Indicate the number of shares outstanding of each of the issuer's classes of common stock.

<u>CLASS</u>

Common Stock, \$2 Par Value

OUTSTANDING AT APRIL 30, 2001

3,434,296 Shares

INDEX

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Included in Part I of this report:

INDEX 3

Page

Commercial National Financial Corporation

Consolidated	Balance Sheets	3
Consolidated	Statements of Income	4
Consolidated	Statements of Changes in	

Shareholders, Edulth	5	
Consolidated Statements of Cash Flows	6	
Notes to Consolidated Financial Statements	7	
ITEM 2. Management's Discussion and Analysis of		
Financial Condition and Results of Operations		8

PART II - OTHER INFORMATION

Other Information 4	14
Signatures 5	15

COMMERCIAL NATIONAL FINANCIAL CORPORTS CONSOLIDATED BALANCE SHEETS		
	March 31, 2001	December 31, 2000
ASSETS		
Cash and due from banks	\$ 9,310,643	\$ 9,532,528

nterest bearing deposits with			
ther bank	10,705,206	284,136	
otal cash and due from banks	20,015,849	9,816,664	

Federal funds sold	13,350,000	_
Investment securities available for sale	98,380,788	104,703,464
investment securities available for sale	90,300,700	104,703,464
Loans (all domestic)	207,085,806	207,956,789
Less allowance for loan losses	(2,710,802)	(2,736,712)
Net loans	204,375,004	202,919,882
Net Toans	204, 373, 004	202, 515, 002
Premises and equipment	6,005,818	6,027,137
Other assets	3,380,024	<u>4,097,781</u>
Total assets	\$345,507,483	\$329,865,123
LIABILITIES AND SHAREHOLDERS' EQUITY		
Deposits (all domestic):		
Non-interest bearing	\$ 47,905,882	\$ 49,027,941
Interest bearing	<u>216,016,954</u>	217,583,429
Total deposits	263,922,836	266,611,370
Short-term borrowings	_	7,575,000
Other liabilities	2,193,485	2,541,836
Long-term borrowings	<u>35,000,000</u>	<u>10,000,000</u>
Total liabilities	<u>301,116,321</u>	<u>286,728,206</u>
Shareholders' equity:		
Common stock, par value \$2; 10,000,000		
shares authorized; 3,600,000 issued;		
3,434,296 and 3,458,355 shares		
outstanding in 2000 and 1999	7,200,000	7,200,000
Retained earnings	38,021,199	37 , 438 , 970
Accumulated other comprehensive income -		
net of deferred taxes of \$1,104,050		
in March 2001 and \$563,721 in		
December 2000	2,143,156	1,094,282
		1.2
_		(2,596,335)
141,645 in 2000	(2,973,193)	
141,645 in 2000	(2,973,193) 44,391,162	43,136,917
Treasury stock, 165,704 shares at cost, 141,645 in 2000 Total shareholders' equity Total liabilities and		

The accompanying notes are an integral part of these consolidated financial statements.

OMMERCIAL NATIONAL FINANCIAL CORPORATIO	11	
ONSOLIDATED STATEMENT OF INCOME		
	March 31	March 31
VEDDECE THOUSE	<u>2001</u>	2000
NTEREST INCOME:		
nterest and fees on loans	\$4,330,625	\$4,293,161
nterest and dividends on investments:		

Taxable interest	1,540,525	1,396,508
Interest exempt from federal		
income tax	186,918	593,681
Interest on federal funds sold	87,036	67,634
Interest on bank deposits	17,448	<u>5,824</u>
Total interest income	6,162,552	6,356,808
	·	
INTEREST EXPENSE		
Interest on deposits	2,265,974	2,309,041
Interest on short-term borrowings	22,644	164,142
Interest on long-term borrowings	220,029	301 , 695
Total interest expense	2,508,647	2,774,878
NET INTEREST INCOME	3,653,905	3,581,930
Provision for loan losses	_	165,000
NET INTEREST INCOME AFTER		
PROVISION FOR LOAN LOSSES	3,653,905	3,416,930
OTHER INCOME		
Asset management and trust income	146,861	117,969
Service charges on deposit accounts	183 , 913	172,115
Other service charges and fees	210,423	177,020
Net securities losses	(24,565)	(862,844)
Other income	67 , 971	902,830
Total other income	584 , 603	507,090
OTHER EXPENSES		
Salaries and employee benefits	1,413,824	1,378,222
Net occupancy expense	169,716	149,991
Furniture and equipment expense	173,784	202,924
Pennsylvania shares tax	99,863	90,811
Other expense	667 , 854	<u>575,861</u>
Total other expenses	2,525,041	2,397,809
INCOME BEFORE TAXES	1,713,467	1,526,211
Income tax expense	477,600	304,700
NET INCOME	\$1,235,867	\$1,221,511
Average shares outstanding	3,446,543	3,532,520
EARNINGS PER SHARE	\$. 36	\$.3 <u>5</u>

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF	CHANGES IN S	HAREHOLDERS' E	OUITY		
				Accumulated	
				Other	Total
	Common	Retained	Treasury	Comprehensive	Shareholders'
	Stock	Earnings	Stock	Income	Equity
	Stock	Latinings	Stock	Theome	Equity
Balance at December 31, 1999	\$7,200,000	\$35,190,986	\$(1,179,433)	\$(1,807,660)	\$39,403,893
salance at Becombor 21, 1999	,,200,000	455,176,766	Ψ(1,17), 130)	\$\((1,007,000)\)	407,100,070
Comprehensive Income					
Net income	-	1,221,511	-	-	1,221,511
Other comprehensive income, net of tax:					
Unrealized losses on securities					
of \$(390,062), net of reclassification					
adjustment for gains included in net					
ncome of \$569,477	-	-	-	179,415	179,415
Total Comprehensive Income					1,400,927
Cash dividends declared					
8.17 per share	-	(599,380)	-	-	(599,380)
Purchase of treasury stock	-	-	(220,207)	-	(220,207)
Balance at March 31, 2000	\$7,200,000	\$35,813,117	\$(1,399,640)	\$(1,628,245)	\$39,985,232
Balance at December 31, 2000	\$7,200,000	\$37,438,970	\$(2,596,335)	\$ 1,094,282	\$43,136,917
Comprehensive Income					
		1,235,867			1 225 967
Net income Other comprehensive income, net of tax:		1,233,007	-	-	1,235,867
Unrealized net gains on securities	1				1
of \$1,033,152, net of reclassification	 				1
adjustment for losses included in net					
ncome of \$15,722			_	1,048,874	1,048,874
Total Comprehensive Income		<u> </u>	-	1,070,077	2,284,741
	1				
Cash dividends declared					1
\$.17 per share	<u> </u>	(653,637)	-	-	(653,637)
Purchase of treasury stock		-	(376,858)	-	(376,858)
-					
Balance at March 31, 2001	\$7,200,000	\$38,021,199	\$(2,973,193)	\$ 2,143,156	\$39,985,232
<u> </u>					

The accompanying notes are an integral part of these consolidated financial statements.

COMMERCIAL NATIONAL FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

For Three Months Ended March 31

	2001	2000
OPERATING ACTIVITIES		
Net income Adjustments to reconcile net income to net	\$1,235,867	\$1,221,511
cash from operating activities:		
Depreciation and amortization Provision for loan losses Net accretion/(amortization) of securities	172 , 423	194,447 165,000
and loan fees (Increase) decrease in interest receivable Increase (decrease) in interest payable (Increase) decrease in taxes receivable Increase (decrease) in other liabilities (Increase) decrease in other assets Net security losses Net cash provided by operating activities	(26,755) 177,160 (186,988) 161,065 (470,141) 147,981 24,565 1,235,177	(90,375) 32,607 (458,209) 11,297 (742,935) 676,880 862,844 1,873,067
INVESTING ACTIVITIES		
Net (increase) decrease in deposits		
with other banks (Increase) decrease in fed funds sold Purchase of securities AFS	(10,421,070) (13,350,000)	481,256 5,750,000 (29,076,683)
Maturities and calls of securities AFS Proceeds from sales of securities AFS Net decrease in loans Purchase of premises and equipment Net cash used in investing activities	3,223,475 4,754,262 781,404 (151,104) (15,163,033)	4,035,678 31,611,460 2,464,991 (152,827) 15,113,875
FINANCING ACTIVITIES		
Net decrease in deposits Net decrease in other short-term borrowings Proceeds from long-term borrowings Repayment of long-term borrowings Dividends paid Purchase of treasury stock Net cash provided by financing activities	(2,688,534) (7,575,000) 25,000,000 - (653,637) (376,858) 13,705,971 (221,885)	(2,758,366) (9,725,000) - (5,000,000) (599,380) (220,207) (18,302,953) (1,316,011)
Cash and cash equivalents at beginning of year	9,532,528	8,654,617
Cash and cash equivalents at end of quarter	\$ _9,310,643	\$ _7,338,606
Supplemental disclosures of cash flow information:		
Cash paid during the year for: Interest	\$ <u>2,695,635</u>	\$ _3,233,087
Income Taxes	\$ <u>-</u>	<u>\$ 155,000</u>

The accompanying notes are an integral part of these consolidated financial statements.

COMMERCIAL NATIONAL FINANCIAL CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2000

Note 1 Management Representation

The accompanying unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. However, they do not include all information and footnotes required by generally accepted accounting principles for complete financial statements and should be read in conjunction with the annual financial statements of Commercial National Financial Corporation for the year ending December 31, 2000, including the notes thereto. In the opinion of management, the unaudited interim consolidated financial statements include all adjustments (consisting of only normal recurring adjustments) necessary for a fair statement of financial position as of March 31, 2001 and the results of operations for the three month periods ended March 31, 2001 and 2000, and the statements of cash flows and changes in shareholders' equity for the three month periods ended March 31, 2001 are not necessarily indicative of the results to be expected for the entire year.

Note 2 Allowance for Loan Losses

Description of changes:

	<u>2001</u>	2000
Allowance balance January 1	\$2,736,712	\$1,919,453
Additions:		
Provision charged to operating expenses Recoveries on previously charged off	-	165,000
Loans	14,439	2,977
Deductions:		
Loans charged off	(40,349)	(129,211)
Allowance balance March 31	\$ <u>2,710,802</u>	\$ <u>1,958,219</u>

Note 3 Subsequent Events

On May 7, 2001, the corporation was notified by one of its creditors of a Chapter 11 bankruptcy filing. As of May 14, 2001, the amount of the loan relationship is \$1,297,964.04. Management is unable to determine the amount of loss, if any, at this time.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

First Three Months of 2001 as compared to the First Three Months of 2000

Pre-tax net income for the first three months of 2001 was \$1,713,467 compared to \$1,526,211 during the same period of 2000, representing a 12.27% increase.

Interest income was \$6,162,552, a decrease of 3.06%. This was the result of substantially fewer securities held by the corporation due to the repositioning of the corporation's balance sheet. The loan return rate decreased seven (7) basis points to 8.36% and the securities return rate increased seventy-five (75) basis points to 6.92%. As a result, the return rate on total average earning assets increased thirty-four (34) basis points to 7.88%. Average earning asset volume declined \$24,506,143, a 7.26% decrease.

Interest expense was \$2,508,647, a decrease of 9.59%, which is attributed to a decline in market interest rates and external funding interest rates. The cost rate on average interest-bearing liabilities was 4.22%, a three (3) basis point increase from a year ago. Average interest-bearing liabilities volume declined \$27,566,676, a decrease of 10.39%.

Net interest income rose 2.01% to \$3,653,905, and represented 4.43% of average total assets compared to 4.10% during the first three months of 2000.

The average allowance for loan losses increased 19.85% to \$2,325,148. By comparison, total average loans grew 1.67% during the same period. There was no provision for loan losses for the first three months of 2001. A provision of \$165,000 was added to the loan loss allowance during the first three months of 2000.

Net interest income after the application of the provision for loan losses increased \$236,975 to \$3,653,905, representing a 6.94% return on total average assets compared to 3.91% for the first three months of 2000.

Non-interest income increased 15.29% to \$584,603. Asset management and trust fees continue to do well and totaled \$146,861, representing a 24.49% increase. Service charges on deposit accounts increased 6.85% to \$183,913. Other service charges and fees increased 18.87% and was \$210,423. Other income decreased substantially by 92.47% to \$67,971. This decrease reflects an \$817,413 premium that the bank realized from selling its' credit card receivables in 2000. Net securities

losses of 24,565 were realized on sold investments.

Non-interest expense reached \$2,525,041, an increase of 5.31%, or \$127,232, while total average assets decline 5.64%. Personnel costs rose 2.58%, a \$35,602 increase. Net occupancy increased 13.15%, or \$19,725. Furniture and equipment expense declined 14.36%, representing a cost decrease of \$29,140. Pennsylvania shares tax expense was \$99,863, an increase of 9.97%. Other expense grew by 15.97%, representing a 91,993 increase.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS (continued)

First Three Months of 2001 as compared to the First Three Months of 2000 continued

Federal income tax on total first three months earnings was \$477,600 compared to \$304,700 a year ago. Net income after taxes increased \$14,356 to \$1,235,867, a modest increase of 1.18%. The annualized return on average assets was 1.50% for the first three months of 2001 compared to 1.40% for the three months ended March 31, 2000. The annualized return on average equity through March 31, 2001 was 11.28% and had been 11.90% through the first three months of 2000.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

AND RESULTS OF OPERATIONS (Continued)

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RESULTS OF OPERATIONS (Continued)

LIQUIDITY

Liquidity, the measure of the corporation's ability to meet the normal cash flow needs of depositors and borrowers in an efficient manner, is generated primarily from the acquisition of deposit funds and the maturity of loans and securities. Additional liquidity can be provided by the sale of investment securities available for sale that amounted to \$95,133,582 with net unrealized gains of \$3,247,206 on March 31, 2001.

During the first three months of 2001, average interest-bearing liabilities increased \$22,048,346 over the same period in 2000. There were no investments scheduled to mature within the next year compared to 3.56% scheduled to mature within one-year on March 31, 2000.

Average loans grew by \$3,395,463 and the average securities portfolio (including federal funds sold) decreased \$27,901,606.

INTEREST SENSITIVITY

Interest rate management seeks to maintain a balance between consistent income growth and the risk that is created by variations in ability to reprice deposit and investment categories. The effort to determine the effect of potential interest rate changes normally involves measuring the so called "gap" between assets (loans and securities) subject to rate fluctuation and liabilities (interest bearing deposits) subject to rate fluctuation as related to earning assets over different time periods and calculating the ratio of interest sensitive assets to interest sensitive liabilities.

Repricing periods for the loans, securities, interest bearing deposits, non-interest bearing assets and non-interest bearing liabilities are based on contractual maturities, were applicable, as well as the corporation's historical experience regarding the impact of interest rate fluctuations on the prepayment and withdrawal patterns of certain assets and liabilities. Regular savings, NOW and other similar interest bearing demand deposit accounts are subject to immediate withdrawal without penalty and therefore are presented as beginning to reprice in the

earliest period presented in the "gap" table.

INTEREST SENSITIVITY

23

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

AND RESULTS OF OPERATIONS (Continued)

RESULTS OF OPERATIONS (Continued)

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INTEREST SENSITIVITY (In thousands)

The following table presents this information as of March 31, 2001 and December 31, 2000:

March 31, 2001						
	0-30 DAYS	31-90 DAYS	91-180 DAYS	181-365 DAYS	1 - 5 YEARS	OVER 5 YRS
Interest-earning assets:						
Securities	\$ 780	\$ 1,567	\$ 2,354	\$ 7,610	\$38,241	\$ 41,215
Federal funds sold and other deposits with banks	24,055	-	-	-	-	-
Loans	<u>31,066</u>	3,523 5 ,000	7,451	11,606	<u>86,741</u>	<u>65,691</u>
Total interest-sensitive assets	55,901	5,090	9,805	19,216	124,982	106,906
Interest-bearing liabilities:						
Certificates of deposits	15,666	13,304	27,481	33,477	22,562	3,580
Other interest-bearing liabilities	-	4,012	4,012	5,759	38,040	36,896
Other-term borrowings	=	=	Ξ	<u>10,000</u>	<u>15,000</u>	<u>10,000</u>
Total-interest sensitive liabilities	<u>15.666</u>	<u>17.317</u>	<u>31,494</u>	<u>49.236</u>	<u>75,602</u>	61.806
Interest sensitivity gap	<u>\$ 40,235</u>	<u>\$(12,227)</u>	<u>\$(21,689)</u>	<u>\$(30,020)</u>	<u>\$39,292</u>	<u>\$(14,054)</u>
Cumulative gap	<u>\$40,235</u>	<u>\$ 28,009</u>	<u>\$ 6,320</u>	<u>\$(23,700)</u>	<u>\$ 25,680</u>	<u>\$ 70,781</u>
Ratio of cumulative gap to earning assets	12.25%	<u>8.53%</u>	<u>1.92%</u>	(7.21%)	<u>7.82%</u>	<u>21.55%</u>
		December	•			
	0-30 DAYS	31-90 DAYS	91-180 DAYS	181-365 DAYS	1 - 5 YEARS	OVER 5 YRS
Interest-earning assets:						
Securities	\$ 521	\$ 1,052	\$ 1,601	\$ 3,250	\$41,089	\$ 52,163
Federal funds sold and other deposits with banks	284	-	-	-	-	-
Loans	<u>31,751</u>	<u>3,771</u>	<u>5,405</u>	13,842	<u>85,694</u>	<u>66,958</u>
Total interest-sensitive assets	32,556	4,823	7,006	17,092	126,783	119,121
Interest-bearing liabilities:						
Certificates of deposits	14,790	21,175	18,767	29,502	24,337	5,750

Other interest-bearing liabilities Other-term borrowings Total-interest sensitive liabilities Interest sensitivity gap	7,575 22,365 \$ 10,191	4,122 - 25,297 \$(20,474)	4,122 - 22,889 \$(15,883)	6,009 5,000 <u>40,511</u> \$(23,419)	39,222 5,000 <u>68,559</u> \$58,224	49,787 - <u>55,537</u> <u>\$ 63,584</u>
Cumulative gap	<u>\$10,191</u>	<u>\$(10,283)</u>	<u>\$(26,166)</u>	<u>\$(49,585)</u>	<u>\$ 8,639</u>	<u>\$ 72,223</u>
Ratio of cumulative gap to earning assets	3.26%	(3.29%)	(8.38%)	<u>(15.87%)</u>	<u>2.77%</u>	<u>23.12%</u>

INTEREST SENSITIVITY

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

AND RESULTS OF OPERA-TIONS (Continued)

CREDIT QUALITY RISK

The following table presents a comparison of loan performance as of March 31, 2001 with that of March 31, 2000. Non-accrual loans are those for which interest income is recorded only when received and past due loans are those which are contractually past due 90 days or more in respect to interest or principal payments. As of March 31, 2001 the corporation had 55,792 in other real estate owned and no in-substance foreclosures.

At Marc	h ?	≀ 1

AC MAICH SI	2001	2000
Non-performing Loans:		
Loans on non-accrual basis Past due loans Renegotiated loans Total Non-performing Loans Other real estate owned	\$ 742,143 153,678 156,904 \$ _1,052,725 55,792	\$584,510 178,123 469,276 \$ _1,231,909 89,322
Total non-performing assets	\$ 1,108,517	\$ <u>1,321,231</u>
Loans outstanding at end of period	\$207,085,806	\$202,324,746
Average loans outstanding (year-to-date) Non-performing loans as percent of total	\$207,130,922	\$203,735,459
Loans Provision for loan losses	.54% \$ -	.65% \$165,000
Net charge-offs as percent of average		
Loans Provision for loan losses as	.01%	.06%
Percent of net charge-offs Allowance for loan losses as	.00%	130.71%
Percent of average loans outstanding	1.31%	.97%

CAPITAL RESOURCES

Shareholders' equity for the first three months of 2001 averaged \$43,815,916 which represented an increase of \$2,752,019 over the average capital of \$41,063,897 recorded in the same period of 2000. These capital levels represented a capital ratio of 13.28% in 2001 and 11.74% in 2000. When the loan loss allowance is included, the 2001 capital ratio becomes 13.98%.

The Federal Reserve Board's risk-based capital guidelines are designed principally as a measure of credit risk. These guidelines require that: (1) at least 50% of a banking organization's total capital be common and certain other "core" equity capital ("Tier I Capital"); (2) assets and off-balance sheet items must be weighted according to risk; and (3) the total capital to risk-weighted assets ratio be at least 8.00%; and (4) a minimum 3.00% leverage ratio of Tier I capital to average total assets be maintained for financial institutions that meet certain specified criteria, including asset quality, high liquidity, low interest-rate exposure and the highest regulatory rating. As of March 31, 2001, the corporation, under these guidelines, had a Tier I and total equity capital to risk adjusted assets ratio of 20.78% and 22.03% respectively. The leverage ratio was 12.89%.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

AND RESULTS OF OPERATIONS (Continued)

CAPITAL RESOURCES (continued)

The table below presents the corporation's capital position at March 31, 2001 (Dollar amounts in thousands)

	<u>Amount</u>	Percent of Adjusted <u>Assets</u>
Tier I Capital Tier I Capital Requirement	\$ 42,248 8,133	20.78
Total Equity Capital Total Equity Capital Requirement	\$ 44,792 16,267	22.03 8.00
Leverage Capital Leverage Requirement	\$ 42,248 13,109	12.89

PART II - OTHER INFORMATION
ITEM 1. <u>LEGAL PROCEEDINGS</u>
Not applicable.
ITEM 2. <u>CHANGES IN SECURITIES</u>
Not applicable.
ITEM 3. <u>DEFAULTS UPON SENIOR SECURITIES</u>
Not applicable.
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
Not Applicable
ITEM 5. <u>OTHER INFORMATION</u>
Not applicable
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

CAPITAL RESOURCES 29

Not applicable

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMMERCIAL NATIONAL FINANCIAL CORPORATION (Registrant)

Dated: May 15, 2001 /s/ Gregg E. Hunter

Gregg E. Hunter, Vice Chairman

Chief Financial Officer

Dated: May 15, 2001 /s/ Ryan M. Glista Ryan M. Glista

Vice President

Commercial National Financial Corporation 900 Ligonier Street Latrobe, Pennsylvania 15650 Telephone (724) 539-3501

Commercial National Bank of Pennsylvania

OFFICE	T /	~~	шτ	^3T	~
OFFICE	ъL	JC A	тт	UN.	3

(724)	539-3501
(724)	537-9980
(724)	539-9774
(724)	423-5222
(724)	238-9538
(724)	872-5100
(724)	836-7698
(724)	836-7699
(724)	836-7670
(724)	537-9927
(724)	733-4888
	(724) (724) (724) (724) (724) (724) (724) (724)

In addition to the full-service MAC machines located at all Commercial National Bank community office indicated above (except Latrobe and Courthouse Square),

additional ATMs are available for your 24-hour banking convenience at Arnold Palmer Regional Airport, Greensburg Kirk Nevin Arena, Latrobe Area Hospital,

New Alexandria Qwik Mart, Norvelt Open Pantry and Saint Vincent College. All are linked to the national Cirrus, Honor and Plus networks and also accept

MasterCard, Visa, Discover and American Express for cash advances.

Touchtone Teller 24-hour banking service: Website Address: (724)537-9977 www.cnbthebank.com

Free from Blairsville, Derry,

Greensburg, Kecksburg, Latrobe, Ligonier and New Alexandria.

1-800-803-BANK

Free from all other locations.

INSURANCE

Commercial National Insurance Services 232 North Market Street Ligonier, PA 15658 724/238-4617 877/205-4617 (toll free) 724/238-0160 (fax)

cnisinfo@cnbinsurance.com

www.cnbinsurance.com

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