

NATIONAL SECURITY GROUP INC  
Form 10-Q  
May 15, 2013  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q

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(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarterly Period Ended March 31, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 0-18649

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The National Security Group, Inc.  
(Exact name of registrant as specified in its charter)

Delaware 63-1020300  
(State or Other Jurisdiction of (IRS Employer  
Incorporation or Organization) Identification No.)

661 East Davis Street 36323  
Elba, Alabama (Zip-Code)  
(Address of principal executive offices)  
Registrant's Telephone Number including Area Code (334) 897-2273

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in rule 12b-2 of the Act). (Check One): Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 14, 2013, there were 2,466,600 shares, \$1.00 par value, of the registrant's common stock outstanding.

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THE NATIONAL SECURITY GROUP, INC.

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Cautionary Statement Regarding Forward-Looking Statements

Any statement contained in this report which is not a historical fact, or which might otherwise be considered an opinion or projection concerning the Company or its business, whether expressed or implied, is meant as and should be considered a forward-looking statement as that term is defined in the Private Securities Litigation Reform Act of 1995. The following report contains forward-looking statements that are not strictly historical and that involve risks and uncertainties. Such statements include any statements containing the words “expect,” “plan,” “estimate,” “anticipate” or other words of a similar nature. Management cautions investors about forward-looking statements. Forward-looking statements involve certain evaluation criteria, such as risks, uncertainties, estimates, and/or assumptions made by individuals informed of the Company and industries in which we operate. Any variation in the preceding evaluation criteria could cause actual results to differ materially from those expressed or implied by such forward-looking statements. These risks and uncertainties include, without limitation, the following:

The insurance industry is highly competitive, and the Company encounters significant competition in all lines of business from other insurance companies. Many of the competing companies have more abundant financial resources than the Company.

Insurance is a highly regulated industry. It is possible that legislation may be enacted, which would have an adverse effect on the Company's business.

The Company is subject to regulation by state governments for each of the states in which it conducts business. The Company cannot predict the subject of any future regulatory initiative(s) or its (their) impact on the Company's business.

The Company is rated by various insurance rating agencies. If a rating is downgraded from its current level by one of these agencies, sales of the Company's products and stock price could be adversely impacted.

The Company's financial results are adversely affected by increases in policy claims received by the Company. While a manageable risk, this fluctuation is often unpredictable.

The Company's investments are subject to a variety of risks. Investments are subject to defaults and changes in market value. Market value can be affected by changes in interest rates, market performance and the economy.

The Company mitigates risk associated with life policies through implementing effective underwriting and reinsurance strategies. These factors mitigate, not eliminate, risk related to mortality and morbidity exposure. The Company has established reserves for claims and future policy benefits based on amounts determined by independent actuaries. There is no assurance that these estimated reserves will prove to be sufficient or that the Company will not incur claims exceeding reserves, which could result in operating losses and loss of capital.

The Company mitigates risk associated with property and casualty policies through implementing effective underwriting and reinsurance strategies. The Company obtains reinsurance which increases underwriting capacity and limits the risk associated with policy claims. The Company is subject to credit risk with regard to reinsurers as reinsurance does not alleviate the Company's liability to its insured's for the ceded risks. The Company utilizes a third-party to develop a reinsurance treaty with reinsurers who are reliable and financially stable. However, there is no guarantee that booked reinsurance recoverable will actually be recovered. A reinsurer's insolvency or inability to make payments due could have a material adverse impact on the financial condition of the Company.

The Company's ability to continue to pay dividends to shareholders is contingent upon profitability and capital adequacy of the insurance subsidiaries. The insurance subsidiaries operate under regulatory restrictions that could

limit the ability to fund future dividend payments of the Company. An adverse event or series of events could materially impact the ability of the insurance subsidiaries to fund future dividends, and consequently, the Board of Directors would have to suspend the declaration of dividends to shareholders.

The Company is subject to the risk of adverse settlements or judgments resulting from litigation of contested claims. It is difficult to predict or quantify the expected results of litigation because the outcome depends on decisions of the court and jury that are based on facts and legal arguments presented at the trial.

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## Part I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## THE NATIONAL SECURITY GROUP, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

	March 31, 2013	December 31, 2012
	(UNAUDITED)	
<b>ASSETS</b>		
Investments		
Fixed maturities held-to-maturity, at amortized cost (estimated fair value: 2013 - \$1,413; 2012 - \$1,609)	\$ 1,314	\$ 1,502
Fixed maturities available-for-sale, at estimated fair value (cost: 2013 - \$75,043; 2012 - \$71,678)	79,759	76,294
Equity securities available-for-sale, at estimated fair value (cost: 2013 - \$3,190; 2012 - \$3,191)	5,829	5,132
Trading securities	40	40
Mortgage loans on real estate, at cost	381	383
Investment real estate, at book value	5,550	5,757
Policy loans	1,324	1,317
Company owned life insurance	5,981	5,931
Other invested assets	3,707	3,777
Total Investments	103,885	100,133
Cash	2,725	6,779
Accrued investment income	868	788
Policy receivables and agents' balances, net	9,926	9,006
Reinsurance recoverable	1,564	1,541
Deferred policy acquisition costs	8,969	9,097
Property and equipment, net	2,326	2,392
Deferred income tax asset	5,450	4,997
Other assets	1,059	983
Total Assets	\$ 136,772	\$ 135,716
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Property and casualty benefit and loss reserves	\$ 11,396	\$ 11,214
Accident and health benefit and loss reserves	2,353	2,341
Life and annuity benefit and loss reserves	30,026	30,041
Unearned premiums	26,149	25,777
Policy and contract claims	711	995
Other policyholder funds	1,412	1,417
Short-term notes payable and current portion of long-term debt	1,292	1,292
Long-term debt	25,639	25,339
Accrued income taxes	328	296
Other liabilities	7,132	6,777
Total Liabilities	106,438	105,489
Contingencies		
Shareholders' equity		
Common stock	2,467	2,467
Additional paid-in capital	4,951	4,951

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Accumulated other comprehensive income	3,903	3,325
Retained earnings	19,013	19,484
Total Shareholders' Equity	30,334	30,227
Total Liabilities and Shareholders' Equity	\$ 136,772	\$135,716

The Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

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## THE NATIONAL SECURITY GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS) (UNAUDITED)

(In thousands, except per share amounts)

	Three months ended March 31,	
	2013	2012
<b>REVENUES</b>		
Net premiums earned	\$12,934	\$13,496
Net investment income	1,084	1,135
Net realized investment gains	27	206
Other income	172	197
Total Revenues	14,217	15,034
<b>EXPENSES</b>		
Policyholder benefits and settlement expenses	9,551	7,845
Amortization of deferred policy acquisition costs	942	816
Commissions	1,982	1,956
General and administrative expenses	1,842	2,488
Litigation settlement and defense costs	—	589
Taxes, licenses and fees	486	492
Interest expense	442	292
Total Expenses	15,245	14,478
Income (Loss) Before Income Taxes	(1,028	) 556
<b>INCOME TAX (BENEFIT) EXPENSE</b>		
Current	132	28
Deferred	(751	) (3
	(619	) 25
Net Income (Loss)	\$(409	) \$531
INCOME (LOSS) PER COMMON SHARE	\$(0.17	) \$0.22
DIVIDENDS DECLARED PER SHARE	\$0.025	\$0.10

The Notes to Condensed Consolidated Financial Statements are an integral part of these statements.



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## THE NATIONAL SECURITY GROUP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)  
(In thousands)

	Three months ended March 31,	
	2013	2012
Net income (loss)	\$(409	) \$531
Other comprehensive income, net of tax		
Changes in:		
Unrealized gains on securities, net of reclassification adjustment of \$18 and \$136 for 2013 and 2012, respectively	526	277
Unrealized gain on interest rate swap	52	85
Other comprehensive income, net of tax	578	362
Comprehensive income	\$169	\$893

The Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

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## THE NATIONAL SECURITY GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED)

(In thousands)

	Total	Retained Earnings	Accumulated Other Comprehensive Income	Common Stock	Additional Paid-in Capital
Balance at December 31, 2012	\$30,227	\$19,484	\$3,325	\$2,467	\$4,951
Net loss for the three months ended March 31, 2013	(409 )	(409 )			
Other comprehensive income (net of tax)	578		578		
Cash dividends	(62 )	(62 )			
Balance at March 31, 2013 (UNAUDITED):	\$30,334	\$19,013	\$3,903	\$2,467	\$4,951

The Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.

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## THE NATIONAL SECURITY GROUP, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (In thousands)

	Three months ended March 31,	
	2013	2012
Cash Flows from Operating Activities		
Net income (loss)	\$(409	) \$531
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation expense and amortization/accretion, net	202	127
Increase in cash surrender value of company owned life insurance	(50	) (117
Net realized gains on investments	(27	) (206
Deferred income taxes	(751	) (2
Amortization of deferred policy acquisition costs	942	816
Changes in assets and liabilities:		
Change in accrued investment income	(80	) (129
Change in reinsurance recoverable	(23	) 108
Policy acquisition costs deferred	(814	) (791
Change in accrued income taxes/recoverable	32	29
Change in net policy liabilities and claims	(661	) (1,383
Change in other assets/liabilities, net	386	197
Other, net	9	19
Net cash used in operating activities	(1,244	) (801
Cash Flows from Investing Activities		
Purchase of:		
Available-for-sale securities	(6,678	) (8,877
Trading securities and short-term investments	—	(20
Real estate held for investment	—	(13
Property and equipment	(36	) (101
Proceeds from sale or maturities of:		
Held-to-maturity securities	188	423
Available-for-sale securities	3,236	8,102
Trading securities and short-term investments	—	83
Real estate held for investment	207	—
Property and equipment	36	66
Other invested assets, net	4	4
Net cash used in investing activities	(3,043	) (333
Cash Flows from Financing Activities		
Change in other policyholder funds	(5	) 16
Increase in long-term debt	300	—
Change in short-term notes payable	—	215
Dividends paid	(62	) (247
Net cash provided by (used in) financing activities	233	(16
Net change in cash and cash equivalents	(4,054	) (1,150
Cash and cash equivalents, beginning of year	6,779	3,393
Cash and cash equivalents, end of period	\$2,725	\$2,243

The Notes to the Condensed Consolidated Financial Statements are an integral part of these statements.



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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation and Basis of Presentation

The accompanying condensed consolidated financial statements include the accounts of The National Security Group, Inc. (the Company) and its wholly-owned subsidiaries: National Security Insurance Company (NSIC), National Security Fire and Casualty Company (NSFC) and NATSCO, Inc. (NATSCO). NSFC includes a wholly-owned subsidiary - Omega One Insurance Company (Omega). In the opinion of Management, the unaudited financial statements presented herein include all accruals necessary to present fairly the Company's financial position at March 31, 2013, and the results of operations, cash flows and changes in shareholders' equity for the interim periods ended March 31, 2013 and 2012, in conformity with accounting principles generally accepted in the United States. All significant intercompany transactions and accounts have been eliminated. The condensed consolidated financial statements of the Company presented herein have not been audited by independent auditors, except for the Consolidated Balance Sheet at December 31, 2012. Financial statements and notes to condensed consolidated financial statements included in this Form 10-Q report should be read in conjunction with the Company's 2012 Form 10-K report, as certain notes and other pertinent information have been abbreviated or omitted in this report. Financial results for the three-month period ended March 31, 2013 are not necessarily indicative of future results.

Description of Business

NSIC is licensed in the states of Alabama, Florida, Georgia, Mississippi, South Carolina, Tennessee and Texas and was organized in 1947 to provide life and burial insurance policies to the home service market. Business is now produced by both company and independent agents. Primary products include ordinary life, accident and health, supplemental hospital, and cancer insurance products.

NSFC is licensed in Alabama, Arkansas, Florida, Georgia, Kentucky, Mississippi, Oklahoma, South Carolina, Tennessee and West Virginia. In addition, NSFC operates on a surplus lines basis in Louisiana, Missouri, and Texas. NSFC operates in various property and casualty lines, the most significant of which are: dwelling property fire and extended coverage, homeowners, mobile homeowners and ocean marine.

Omega is licensed in the states of Alabama and Louisiana. Omega operates in the property and casualty homeowners line of business.

The Company is incorporated under the laws of the State of Delaware. Its common stock is traded on the NASDAQ Global Market under the ticker symbol NSEC. Pursuant to the regulations of the United States Securities and Exchange Commission (SEC), the Company is considered a "Smaller Reporting Company" as defined by SEC Rule 12b-2 of the Exchange Act. The Company has elected to comply with the scaled disclosure requirements of Regulation S-K and only two years of financial statements are included herein.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Among the more significant estimates included in these consolidated financial statements are reserves for future policy benefits, liabilities for losses and loss adjustment expenses, reinsurance recoverable asset on associated loss and loss adjustment expense liabilities, deferred policy

acquisition costs, deferred income tax assets and liabilities, assessments of other-than-temporary impairments on investments and accruals for contingencies. Actual results could differ from those estimates.

#### Investments

The Company's securities are classified as follows:

Securities Held-to-Maturity. Bonds, notes and redeemable preferred stock for which the Company has the positive intent and ability to hold to maturity are reported at cost, adjusted for amortization of premiums and accretion of discounts which are recognized in interest income using methods which approximate level yields over the period to maturity.

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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Securities Available-for-Sale. Bonds, notes, common stock and non-redeemable preferred stock, not classified as either held-to-maturity or trading, are reported at fair value and adjusted for other-than-temporary declines in fair value.

Trading Securities. Trading securities are classified as such on the balance sheet and reported at fair value.

Unrealized gains and losses on investments, net of tax, on securities available-for-sale are reflected directly in shareholders' equity as a component of accumulated other comprehensive income (loss), and accordingly, have no effect on operating results until realized.

Changes in fair value of trading securities are recognized in net income.

Realized gains and losses on the sale of investments available-for-sale are determined using the specific-identification method and include write downs on available-for-sale investments considered to have other-than-temporary declines in market value.

When a fixed maturity security has a decline in value, where fair value is below amortized cost, an other-than-temporary impairment (OTTI) is triggered in circumstances where:

- the Company has the intent to sell the security

- it is more likely-than-not that the Company will be required to sell the security before recovery of its amortized cost basis

- the Company does not expect to recover the entire amortized cost basis of the security.

If the Company intends to sell the security or if it is more-likely-than-not the Company will be required to sell the security before recovery, an OTTI is recognized as a realized loss in the income statement equal to the difference between the security's amortized cost and its fair value. If the Company does not intend to sell the security or it is not more-likely-than not that the Company will be required to sell the security before recovery, the OTTI is separated into an amount representing the credit loss, which is recognized as a realized loss in the statement of operations, and the amount related to all other factors, which is recognized in other comprehensive income.

When an equity security has a decline in value, where fair value is below cost, that is deemed to be other-than-temporary, the Company reduces the book value of the security to its current fair value, recognizing the decline as a realized loss in the statement of operations. Any future increases in the market value of investments written down are reflected as changes in unrealized gains as part of accumulated other comprehensive income within shareholders' equity.

Interest on fixed income securities is credited to income as it accrues on the principal amounts outstanding adjusted for amortization of premiums and accretion of discounts computed utilizing the effective interest rate method. Premiums and discounts on mortgage backed securities are amortized or accreted using anticipated prepayments with changes in anticipated prepayments accounted for prospectively. The model used to determine anticipated prepayment assumptions for mortgage backed securities uses separate home sale, refinancing, curtailment and pay-off assumptions

derived from a variety of industry sources. Mortgage backed security valuations are subject to prospective adjustments in yield due to changes in prepayment assumptions. The utilization of the prospective method will result in a recalculated effective yield that will equate the carrying amount of the investment to the present value of the projected future cash flows. The recalculated yield is used to accrue income on investments for subsequent periods.

Mortgage loans and policy loans are stated at the unpaid principal balance of such loans, net of any related allowance for uncollectible amounts.



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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Investment real estate is reported at cost, less allowances for depreciation computed on the straight-line basis. Investment real estate consists primarily of timberland and undeveloped commercial real estate. Real estate is carried at cost.

Other investments consist primarily of investments in notes and equity investments in limited liability companies. The Company has no influence or control over the operating or financial policies of the investee limited liability companies, and consequently, these investments are accounted for using the cost method.

The Company owns life insurance (COLI) contracts on certain management and supervisory employees each having a face amount of approximately \$2,000,000. The Company's original investment in company owned life insurance was \$5,000,000. The primary purpose of the program is to offset future employee benefit expenses through earnings on the cash value of the policies. The Company is the owner and principal beneficiary of these policies. The life insurance contracts are carried at their current cash surrender value. Cash surrender value at March 31, 2013 and December 31, 2012 was \$5,981,000 and \$5,931,000, respectively. Changes in cash surrender values are included in income in the current period. The change in surrender value included in earnings for the three-month periods ended March 31, 2013 and 2012 was \$50,000 and \$117,000, respectively. Death proceeds from the contracts are recorded when the proceeds become payable under the terms of the policy. There were no proceeds received from the COLI during 2013 or 2012.

Cash and short-term investments are carried at cost, which approximates market value.

Investments with other-than-temporary impairment in value are written down to estimated realizable values and losses recognized in the determination of operating results. The fair value of the investment becomes its new cost basis.

Fair Values of Financial Instruments

The Company uses the following methods and assumptions to estimate fair values:

Investments

Fixed income security fair values are based on quoted market prices when available. If not available, fair values are based on values obtained from investment brokers and independent pricing services.

Equity security fair values are based on quoted market prices.

Multiple observable inputs are not available for some of our investments, primarily private placements and limited partnerships. Management values these investments either using non-binding broker quotes or pricing models that utilize market based assumptions that have limited observable inputs. These investments compose less than 1% of total assets.

Receivables and reinsurance recoverable - The carrying amounts reported approximate fair value.

Interest rate swaps - The estimated fair value of the interest rate swaps is based on valuations received from financial institution counterparties.

Trust preferred securities obligations and line of credit obligations - The carrying amounts reported for these instruments are equal to the principal balance outstanding and approximate their fair value.

Policy Receivables

Receivable balances are reported at unpaid balances, less a provision for credit losses.

Accounts Receivable

Accounts receivable are reported at net realizable value. Management determines the allowance for doubtful accounts based on historical losses and current economic conditions. On a continuing basis, management analyzes delinquent receivables, and once these receivables are determined to be uncollectible, they are written off through a charge against an existing allowance account or against earnings.

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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Property and Equipment

Property and equipment is carried at cost less accumulated depreciation and includes expenditures that substantially increase the useful lives of existing property and equipment. Significant costs incurred for internally developed software are capitalized and amortized over estimated useful lives of 3 years. Maintenance, repairs, and minor renovations are charged to expense as incurred. Upon sale or retirement of property and equipment, the costs and related accumulated depreciation are eliminated from the respective account and the resulting gain or loss is included in the results of operations. The Company provides for depreciation of property and equipment using the straight-line method designed to amortize costs over estimated useful lives. Estimated useful lives range up to 40 years for buildings and from 3-10 years for electronic data processing equipment and furniture and fixtures. Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

Statement of Cash Flows

For purposes of reporting cash flows, cash includes cash-on-hand, demand deposits with banks and overnight investments.

Premium Revenue

Life insurance premiums are recognized as revenues when due. Property and casualty insurance premiums include direct writings plus reinsurance assumed less reinsurance ceded and are recognized on a pro rata basis over the terms of the policies. Unearned premiums represent that portion of direct premiums written that are applicable to the unexpired terms of policies in force and is reported as a liability. Prepaid reinsurance premiums represent the unexpired portion of premiums ceded to reinsurers and are reported as an asset.

Deferred Policy Acquisition Costs

The costs of acquiring new insurance business are deferred and amortized over the lives of the policies. Deferred costs include commissions, premium taxes, other agency compensation and expenses, and other underwriting expenses directly related to the level of new business produced.

Acquisition costs relating to life contracts are amortized over the premium paying period of the contracts, or the first renewal period of term policies, if earlier. Assumptions utilized in amortization are consistent with those utilized in computing policy liabilities.

The method of computing the deferred policy acquisition costs for property and casualty policies limits the amount deferred to a percentage of related unearned premiums.

Earnings Per Share

Earnings per share of common stock is based on the weighted average number of shares outstanding during each year. The adjusted weighted average shares outstanding were 2,466,600 in both 2013 and 2012.

Reinsurance

The Company's insurance operations re-insure certain risks in order to limit losses, minimize exposure to large risks, provide additional capacity for future growth and effect business-sharing arrangements. See Note 10 for additional information regarding the Company's reinsurance practices.

Income Taxes

The Company uses the asset and liability method of accounting for income taxes. Deferred income taxes arise from the recognition of temporary differences between financial statement carrying amounts and the tax bases of the Company's assets and liabilities and operating loss carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. A valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized. The effect of a change in tax rates is recognized in the period the new rate is enacted.

The Company evaluates all tax positions taken on its U.S. federal income tax return. No material uncertainties exist for any tax positions taken by the Company.

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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Contingencies

Liabilities for loss contingencies arising from, but not limited to, litigation, claims, assessments, fines and penalties are recorded when it is probable that a liability has been incurred and the amount of the assessment and/or remediation can be reasonably estimated. Significant attorney fees are estimated and recorded when incurred.

Reclassifications

Certain 2012 amounts have been reclassified from the prior year consolidated financial statements to conform to the 2013 presentation.

Advertising

The Company expenses advertising costs as incurred. Advertising costs charged to expense were \$53,000 for the for the three months ended March 31, 2013 (\$33,000 for the three months ended March 31, 2012). Advertising cost consists primarily of agent convention expense and print media.

Concentration of Credit Risk

The Company maintains cash balances which are generally held in non-interest bearing demand deposit accounts. Through December 31, 2012, these balances were insured by the FDIC with no balance limits. On January 1, 2013, \$250,000 per account balance limits were reinstated. At March 31, 2013, the net amount exceeding FDIC insured limits was \$786,000 at one financial institution. The Company has not experienced any losses in such accounts. Management of the Company reviews financial information of the financial institution on a quarterly basis and believes the Company is not exposed to any significant credit risk on cash and cash equivalents.

Policy receivables are reported at unpaid balances. Policy receivables are generally offset by associated unearned premium liabilities and are not subject to significant credit risk. Receivables from agents, less provision for credit losses, are composed of balances due from independent agents. At March 31, 2013, the single largest balance due from one agent totaled \$991,000.

Reinsurance contracts do not relieve the Company of its obligations to policyholders. A failure of a reinsurer to meet their obligation could result in losses to the insurance subsidiaries. Allowances for losses are established if amounts are believed to be uncollectible. At March 31, 2013 and December 31, 2012, no amounts were deemed uncollectible. The Company, at least annually, evaluates the financial condition of all reinsurers and evaluates any potential concentrations of credit risk. At March 31, 2013, management does not believe the Company is exposed to any significant credit risk related to its reinsurance program.

Recently Adopted Accounting Standards

Disclosures about Offsetting Assets and Liabilities for Financial Instruments and Derivative Instruments

In December 2011, the FASB issued guidance requiring expanded disclosures, including both gross and net information, for financial instruments and derivative instruments that are either offset in the reporting entity's financial statements or those that are subject to an enforceable master netting arrangement or similar agreement. The Company adopted the new guidance on January 1, 2013 and applied it retrospectively. The guidance impacts disclosures only and will have no impact on the Company's results of operations or financial position. The Company does not have any derivative instruments subject to master netting arrangements at March 31, 2013.

In February 2013, the FASB issued an accounting standards update that requires additional disclosures for reclassification adjustments from accumulated other comprehensive income (AOCI). These additional disclosures

include changes in AOCI balances by component and significant items reclassified out of AOCI. These disclosures must be presented either on the face of the affected financial statement or in the notes to the financial statements. The disclosures are effective beginning in the first quarter of 2013 and are to be provided on a prospective basis. These disclosures are presented in Note 12.

Intangibles-Goodwill and Other

In July 2012, the FASB issued guidance related to impairment of indefinite-lived intangible assets other than goodwill. The new guidance allows an entity to first make a qualitative assessment of whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount before applying the quantitative impairment test. An entity is required to perform the quantitative test only if it determines that it is more likely than not

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

that the fair value of an indefinite-lived intangible asset is less than its carrying amount. The Company adopted this guidance January 1, 2013. No interim testing was required as of March 31, 2013, and we do not expect a material effect on results of operations or financial position following annual testing.

NOTE 2 – VARIABLE INTEREST ENTITIES

The Company holds a passive interest in a limited partnership that is considered to be a Variable Interest Entity (VIE) under the provisions of FIN 46(R). The Company is not the primary beneficiary of the entity and is not required to consolidate under FIN 46(R). The entity is a private placement investment fund formed for the purpose of investing in private equity investments. The Company owns less than 1% of the limited partnership. The carrying value of the investment totals \$325,000 and is included as a component of Other Invested Assets in the accompanying condensed consolidated balance sheets.

In December 2005, the Company formed National Security Capital Trust I, a statutory trust created under the Delaware Statutory Trust Act, for the sole purpose of issuing, in private placement transactions, \$9,000,000 of trust preferred securities (TPS) and using the proceeds thereof, together with the equity proceeds received from the Company in the initial formation of the Trust, to purchase \$9,279,000 of variable rate subordinated debentures issued by the Company. The Company owns all voting securities of the Trust and the subordinated debentures are the sole assets of the Trust. The Trust will meet the obligations of the TPS with the interest and principal paid on the subordinated debentures. The Company received net proceeds from the TPS transactions, after commissions and other costs of issuance, of \$9,005,000. The Company also holds all the voting securities issued by the Trust and such trusts are considered to be VIE's. The Trust is not consolidated because the Company is not the primary beneficiary of the trust. The Subordinated Debentures, disclosed in Note 8, are reported in the accompanying Consolidated Balance Sheets as a component of long-term debt. The Company's equity investments in the Trust total \$279,000 and are included in Other Assets in the accompanying condensed consolidated balance sheets.

In June 2007, the Company formed National Security Capital Trust II for the sole purpose of issuing, in private placement transactions, \$3,000,000 of trust preferred securities (TPS) and using the proceeds thereof, together with the equity proceeds received from the Company in the initial formation of the Trust, to purchase \$3,093,000 unsecured junior subordinated deferrable interest debentures. The Company owns all voting securities of the Trust and the subordinated debentures are the sole assets of the Trust. The Trust will meet the obligations of the TPS with the interest and principal paid on the subordinated debentures. The Company received net proceeds from the TPS transactions, after commissions and other costs of issuance, of \$2,995,000. The Company also holds all the voting securities issued by the Trust and such trusts are considered to be VIE's. The Trust is not consolidated because the Company is not the primary beneficiary of the Trust. The Subordinated Debentures, disclosed in Note 7, are reported in the accompanying condensed consolidated balance sheets as a component of long-term debt. The Company's equity investments in the Trust total \$93,000 and are included in Other Assets in the accompanying condensed consolidated balance sheets.





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## NOTE 3 – INVESTMENTS

The amortized cost and aggregate fair values of investments in available-for-sale securities as of March 31, 2013 are as follows:

Available-for-sale securities:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Corporate debt securities	\$34,097	\$2,604	\$86	\$36,615
Trust preferred securities	538	52	—	590
Mortgage backed securities	8,619	141	117	8,643
Private label mortgage backed securities	6,828	321	—	7,149
Obligations of states and political subdivisions	17,024	1,369	14	18,379
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	7,937	460	14	8,383
Total fixed maturities	75,043	4,947	231	79,759
Equity securities	3,190	3,081	442	5,829
Total	\$78,233	\$8,028	\$673	\$85,588

The amortized cost and aggregate fair values of investments in held-to-maturity securities as of March 31, 2013 are as follows:

Held-to-maturity securities:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Mortgage backed securities	\$1,014	\$85	\$—	\$1,099
Obligations of states and political subdivisions	145	1	—	146
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	155	13	—	168
Total	\$1,314	\$99	\$—	\$1,413

The amortized cost and aggregate fair values of investments in available-for-sale securities as of December 31, 2012 are as follows:

Available-for-sale securities:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Corporate debt securities	\$31,387	\$2,430	\$80	\$33,737
Trust preferred securities	537	50	—	587
Mortgage backed securities	8,595	175	85	8,685
Private label mortgage backed securities	7,679	294	9	7,964
Obligations of states and political subdivisions	16,160	1,359	3	17,516
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	7,320	487	2	7,805
Total fixed maturities	71,678	4,795	179	76,294
Equity securities	3,191	2,398	457	5,132
Total	\$74,869	\$7,193	\$636	\$81,426



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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The amortized cost and aggregate fair values of investments in held-to-maturity securities as of December 31, 2012 are as follows:

Held-to-maturity securities:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Mortgage backed securities	\$1,194	\$91	\$—	\$1,285
Obligations of states and political subdivisions	145	2	—	147
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	163	14	—	177
Total	\$1,502	\$107	\$—	\$1,609

The amortized cost and aggregate fair value of debt securities at March 31, 2013, by contractual maturity, are presented in the following table. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	(Dollars in Thousands)	
	Amortized Cost	Fair Value
Available-for-sale securities:		
Due in one year or less	\$581	\$596
Due after one year through five years	16,278	17,785
Due after five years through ten years	24,896	26,427
Due after ten years	33,288	34,951
Total	\$75,043	\$79,759
Held-to-maturity securities:		
Due in one year or less	\$—	\$—
Due after one year through five years	384	402
Due after five years through ten years	109	117
Due after ten years	821	894
Total	\$1,314	\$1,413

A summary of securities available-for-sale with unrealized losses as of March 31, 2013, along with the related fair value, aggregated by the length of time that investments have been in a continuous unrealized loss position, is as follows:

March 31, 2013	Less than 12 months		12 months or longer		Total		Total Securities in a Loss Position
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	
Fixed maturities							
Corporate debt securities	\$2,430	\$58	\$984	\$28	\$3,414	\$86	7
Mortgage backed securities	4,160	88	130	29	4,290	117	12
Obligations of state and political subdivisions	1,241	14	—	—	1,241	14	3
	1,169	14	—	—	1,169	14	2

U.S. Treasury securities and  
 obligations of U.S.  
 Government corporations and  
 agencies

Equity securities	—	—	844	442	844	442	1
	\$9,000	\$174	\$1,958	\$499	\$10,958	\$673	25

A summary of securities available-for-sale with unrealized losses as of December 31, 2012, along with the related fair value, aggregated by the length of time that investments have been in a continuous unrealized loss position, is as follows:

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December 31, 2012	Less than 12 months		12 months or longer		Total		Total Securities in a Loss Position
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	
Fixed maturities							
Corporate debt securities	\$2,226	\$31	\$963	\$49	\$3,189	\$80	7
Mortgage backed securities	2,904	77	165	8	3,069	85	8
Private label mortgage backed securities	206	8	65	1	271	9	2
Obligations of state and political subdivisions	356	3	—	—	356	3	1
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	495	2	—	—	495	2	1
Equity securities	—	—	829	457	829	457	1
	\$6,187	\$121	\$2,022	\$515	\$8,209	\$636	20

There were no securities held-to-maturity with unrealized losses as of March 31, 2013 and December 31, 2012.

The Company conducts periodic reviews to identify and evaluate securities in an unrealized loss position in order to identify other-than-temporary impairments. For securities in an unrealized loss position, the Company assesses whether the Company has the intent to sell the security or more-likely-than-not will be required to sell the security before the anticipated recovery. If either of these conditions is met, the Company is required to recognize an other-than-temporary impairment with the entire unrealized loss reported in earnings. For securities in an unrealized loss position that do not meet these conditions, the Company assesses whether the impairment of a security is other-than-temporary. If the impairment is determined to be other-than-temporary, the Company is required to separate the other-than-temporary impairments into two components: the amount representing the credit loss and the amount related to all other factors. The credit loss is the portion of the amortized book value in excess of the net present value of the projected future cash flows discounted at the effective interest rate implicit in the debt security prior to impairment. The credit loss component of other-than-temporary impairments is reported in earnings, whereas the amount relating to factors other than credit losses are recorded in other comprehensive income, net of taxes.

Management has evaluated each security in a significant unrealized loss position. The Company has no material exposure to sub-prime mortgage loans and less than 4% of the fixed income investment portfolio is rated below investment grade. In evaluating whether or not the equity loss positions were other-than-temporary impairments, Management evaluated financial information on each company and where available, reviewed analyst reports from at least two independent sources. Based on a review of the available financial information, the prospect for future earnings of each company and consideration of the Company's intent and ability to hold the securities until market values recovered, it was determined that the securities in an accumulated loss position in the portfolio were temporary impairments.

For the three months ended March 31, 2013, the Company realized no additional other-than-temporary impairments. The single largest accumulated loss not realized as an impairment was in the equity portfolio and totaled

\$442,000. The second largest loss position was in the bond portfolio and totaled \$29,000. The third largest loss position was in the bond portfolio and totaled \$25,000.

For the year ended December 31, 2012, the Company realized \$87,000 in other-than-temporary impairments. The single largest accumulated loss not realized as an impairment was in the equity portfolio and totaled \$457,000. The second largest loss position was in the bond portfolio and totaled \$39,000. The third largest loss position was in the bond portfolio and totaled \$27,000.

Major categories of investment income are summarized as follows (dollars in thousands):

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

	Three months ended March 31,	
	2013	2012
Fixed maturities	\$825	\$883
Equity securities	28	58
Mortgage loans on real estate	7	6
Investment real estate	40	10
Policy loans	24	25
Company owned life insurance	50	117
Other, principally short-term investments	158	88
	1,132	1,187
Less: Investment expenses	48	52
Net investment income	\$1,084	\$1,135

Major categories of investment gains and losses are summarized as follows (dollars in thousands):

	Three months ended March 31,	
	2013	2012
Fixed maturities	\$23	\$73
Equity securities	—	—
Trading securities	—	2
Other, principally real estate	4	131
Other-than-temporary impairments	—	—
Net realized investment gains	\$27	\$206

An analysis of the net change in unrealized appreciation on available-for-sale securities follows (dollars in thousands):

	Three months ended March 31, 2013 (UNAUDITED)	Year ended December 31, 2012
Net change in unrealized appreciation on available-for-sale securities before deferred tax	\$798	\$(153)
Deferred income tax	(272)	) 52
Net change in unrealized appreciation on available-for-sale securities	\$526	\$(101)

## NOTE 4 – FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Our available-for-sale securities consists of fixed maturity and equity securities which are recorded at fair value in the accompanying consolidated balance sheets. The change in the fair value of these investments, unless deemed to be other-than-temporarily impaired, is recorded as a component of other comprehensive income.

We are permitted to elect to measure financial instruments and certain other items at fair value, with the change in fair value recorded in earnings. We elected not to measure any eligible items using the fair value option.

Accounting standards define fair value as the price that would be received to sell an asset or would be paid to transfer a liability in an orderly transaction between market participants at the measurement date, and establishes a framework to make the measurement of fair value more consistent and comparable. In determining fair value, we primarily use

prices and other relevant information generated by market transactions involving identical or comparable assets. The Company categorizes assets and liabilities carried at their fair value based upon a fair value hierarchy:



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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Level 1 – Quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 1 assets and liabilities consist of money market fund deposits and certain of our marketable debt and equity instruments, including equity instruments offsetting deferred compensation, that are traded in an active market with sufficient volume and frequency of transactions.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 2 assets include certain of our marketable debt and equity instruments with quoted market prices that are traded in less active markets or priced using a quoted market price for similar instruments. Level 2 assets also include marketable equity instruments with security-specific restrictions that would transfer to the buyer, marketable debt instruments priced using indicator prices which represent non-binding market consensus prices that can be corroborated by observable market quotes, as well as derivative contracts and debt instruments priced using inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Marketable debt instruments in this category generally include commercial paper, bank time deposits, repurchase agreements for fixed-income instruments, and a majority of floating-rate notes, corporate bonds, and municipal bonds.

Level 3 - Unobservable inputs to the valuation methodology that are significant to the measurement of fair value of assets or liabilities.

Level 3 assets and liabilities include marketable debt instruments, non-marketable equity investments, derivative contracts, and company issued debt whose values are determined using inputs that are both unobservable and significant to the values of the instruments being measured. Level 3 assets also include marketable debt instruments that are priced using indicator prices that we were unable to corroborate with observable market quotes.

Marketable debt instruments in this category generally include asset-backed securities and certain of our floating-rate notes, corporate bonds, and municipal bonds.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## Assets/Liabilities Measured at Fair Value on a Recurring Basis

Financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2013 are summarized in the following table by the type of inputs applicable to the fair value measurements (unaudited) (in thousands):

Description	Fair Value Measurements at Reporting Date Using			
	Total	Level 1	Level 2	Level 3
<b>Financial Assets</b>				
Fixed maturities available-for-sale				
Corporate debt securities	\$36,615	\$—	\$36,615	\$—
Trust preferred securities	590	—	590	—
Mortgage backed securities	8,643	—	8,643	—
Private label mortgage backed securities	7,149	—	7,149	—
Obligations of states and political subdivisions	18,379	—	18,379	—
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	8,383	8,383	—	—
Trading securities	40	40	—	—
Equity securities available-for-sale	5,829	4,985	—	844
<b>Total Financial Assets</b>	<b>\$85,628</b>	<b>\$13,408</b>	<b>\$71,376</b>	<b>\$844</b>
<b>Financial Liabilities</b>				
Interest rate swap	\$1,443	\$—	\$—	\$1,443
<b>Total Financial Liabilities</b>	<b>\$1,443</b>	<b>\$—</b>	<b>\$—</b>	<b>\$1,443</b>

The methods and assumptions the Company uses to estimate the fair value of assets and liabilities measured at fair value on a recurring basis are summarized below.

**Fixed maturities available-for-sale** — The fair values of the Company's public fixed maturity securities are generally based on prices obtained from independent pricing services. Consistent with the fair value hierarchy described above, securities with validated quotes from pricing services are generally reflected within Level 2, as they are primarily based on observable pricing for similar assets and/or other market observable inputs.

**Trading securities** — Trading securities consist primarily of mutual funds whose fair values are determined consistent with similar instruments described above under "Fixed Maturity Securities" and below under "Equity Securities" and "Derivative Instruments."

**Equity securities** — Equity securities consist principally of investments in common and preferred stock of publicly traded companies and privately traded securities. The fair values of our publicly traded equity securities are based on quoted market prices in active markets for identical assets and are classified within Level 1 in the fair value hierarchy. Estimated fair values for our privately traded equity securities require a substantial level of judgment. Privately traded equity securities are classified within Level 3.

**Interest rate swaps** — Interest rate swaps are recorded at fair value either as assets, within other assets or as liabilities, within other liabilities. The fair values of our interest rate swaps are provided by a third party broker and are classified within Level 3.

As of March 31, 2013, Level 3 fair value measurements of assets include \$844,000 of equity securities in a local community bank whose value is based on an evaluation of the financial statements of the entity. The Company does not develop the unobservable inputs used in measuring fair value.

As of March 31, 2013, Level 3 fair value measurements of liabilities include \$1,443,000 net fair value of various interest rate swap agreements whose value is based on analysis provided by a third party broker. The Company does not develop the unobservable inputs used in measuring fair value. Additional information regarding the interest rate swap agreements is provided in Note 7.

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The table below presents a reconciliation for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2013 (in thousands):

For the three months ended March 31, 2013 (unaudited)	Equity Securities Available-for-Sale	Interest Rate Swap
Beginning balance	\$829	\$(1,521)
Total gains or losses (realized and unrealized):		
Included in earnings	—	—
Included in other comprehensive income	15	78
Purchases:	—	—
Sales:	—	—
Issuances:	—	—
Settlements:	—	—
Transfers in/(out) of Level 3	—	—
Ending balance	\$844	\$(1,443)
The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets and liabilities still held as of March 31, 2013:	\$—	\$—

For the three months ended March 31, 2013, there were no assets or liabilities measured at fair values on a nonrecurring basis.

Financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2012 are summarized in the following table by the type of inputs applicable to the fair value measurements (in thousands):

Description	Fair Value Measurements at Reporting Date Using			
	Total	Level 1	Level 2	Level 3
<b>Financial Assets</b>				
Fixed maturities available-for-sale				
Corporate debt securities	\$33,737	\$—	\$33,737	\$—
Trust preferred securities	587	—	587	—
Mortgage backed securities	8,685	—	8,685	—
Private label mortgage backed securities	7,964	—	7,964	—
Obligations of states and political subdivisions	17,516	—	17,516	—
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	7,805	7,805	—	—
Trading securities	40	40	—	—
Equity securities available-for-sale	5,132	4,303	—	829
<b>Total Financial Assets</b>	<b>\$81,466</b>	<b>\$12,148</b>	<b>\$68,489</b>	<b>\$829</b>
<b>Financial Liabilities</b>				
Interest rate swap	\$1,521	\$—	\$—	\$1,521
<b>Total Financial Liabilities</b>	<b>\$1,521</b>	<b>\$—</b>	<b>\$—</b>	<b>\$1,521</b>



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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The table below presents a reconciliation for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended December 31, 2012 (in thousands):

For the year ended December 31, 2012	Equity Securities Available-for-Sale	Interest Rate Swap
Beginning balance	\$642	\$(1,196 )
Total gains or losses (realized and unrealized):		
Included in earnings	—	—
Included in other comprehensive income	44	(325 )
Purchases:	143	—
Sales:	—	—
Issuances:	—	—
Settlements:	—	—
Transfers in/(out) of Level 3	—	—
Ending balance	\$829	\$(1,521 )
The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets and liabilities still held as of December 31, 2012:	\$—	\$—

For the year ended December 31, 2012, there were no assets or liabilities measured at fair values on a nonrecurring basis.

The Company is exposed to certain risks in the normal course of its business operations. The primary risk that is managed through the use of derivatives is interest rate risk on floating rate borrowings. This risk is managed through the use of interest rate swap agreements which are designated as cash flow hedges. For cash flow hedges, the effective portion of the gain or loss on the interest rate swap is included as a component of other comprehensive income and reclassified into earnings in the same period during which the hedged transaction is recognized in earnings. The Company does not hold or issue derivatives that are not designated as hedging instruments. See Note 7 for additional information about the interest rate swap agreements.

The following methods and assumptions were used to estimate fair value of each class of financial instrument for which it is practical to estimate that value:

Cash and cash equivalents — the carrying amount is a reasonable estimate of fair value.

Mortgage loans — the carrying amount is a reasonable estimate of fair value due to the restrictive nature and limited marketability of the mortgage notes.

Policy loans — the carrying amount is a reasonable estimate of fair value.

Company owned life insurance — the carrying amount is a reasonable estimate of fair value.

Other invested assets — the carrying amount is a reasonable estimate of fair value.

Other policyholder funds — the carrying amount is a reasonable estimate of fair value.

Debt — the carrying amount is a reasonable estimate of fair value.

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The carrying amount and estimate fair value of the Company's financial instruments as of March 31, 2013 and December 31, 2012 are as follows (in thousands):

	March 31, 2013 (UNAUDITED)		December 31, 2012	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
Assets and related instruments				
Mortgage loans	\$381	\$381	\$383	\$383
Policy loans	1,324	1,324	1,317	1,317
Company owned life insurance	5,981	5,981	5,931	5,931
Other invested assets	3,707	3,707	3,777	3,777
Liabilities and related instruments				
Other policyholder funds	1,412	1,412	1,417	1,417
Short-term notes payable and current portion of long-term debt	1,292	1,292	1,292	1,292
Long-term debt	25,639	25,639	25,339	25,339

## NOTE 5 – PROPERTY AND EQUIPMENT

Major categories of property and equipment are summarized as follows (dollars in thousands):

	March 31, 2013 (UNAUDITED)		December 31, 2012	
	Building and improvements	\$3,185		\$3,185
Electronic data processing equipment	1,832		1,814	
Furniture and fixtures	890		912	
	5,907		5,911	
Less accumulated depreciation	3,581		3,519	
	\$2,326		\$2,392	

Depreciation expense for the three months ended March 31, 2013 was \$102,000 (\$433,000 for the year ended December 31, 2012).

## NOTE 6 – INCOME TAXES

The Company recognizes tax-related interest and penalties as a component of tax expense. The Company has not incurred any income tax related interest and penalties during the three month period ended March 31, 2013 and incurred no income tax related interest and penalties during 2012. The Company files income tax returns in the U.S. federal jurisdiction and various states. The Company is not subject to examinations by authorities related to its U.S. federal or state income tax filings for years prior to 2006. Tax returns have been filed through the year 2011. Extensions have been filed for 2012.

Net deferred tax liabilities are determined based on the estimated future tax effects of differences between the financial statement and tax basis of assets and liabilities given the provisions of the enacted tax laws. Management believes that, based on its historical pattern of taxable income, the Company will produce sufficient income in the



future to realize its deferred tax assets. The Company recognized net deferred tax asset positions of \$5,450,000 at March 31, 2013 and \$4,997,000 at December 31, 2012.

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The tax effect of significant differences representing deferred tax assets and liabilities are as follows (dollars in thousands):

	Three months ended March 31, 2013 (UNAUDITED)	Year ended December 31, 2012	
General expenses	\$1,268	\$1,211	
Unearned premiums	1,777	1,751	
Claims liabilities	352	243	
Litigation settlement	3,570	3,570	
AMT credit	246	246	
NOL carryforward	3,215	2,711	
Other-than-temporary impairments on securities owned	164	164	
Unrealized loss on interest rate swaps	491	518	
Deferred tax assets	11,083	10,414	
Trading securities	—	(1	)
Depreciation	(83	) (94	)
Deferred policy acquisition costs	(3,050	) (3,093	)
Unrealized gains on securities available-for-sale	(2,500	) (2,229	)
Deferred tax liabilities	(5,633	) (5,417	)
Net deferred tax asset	\$5,450	\$4,997	

The appropriate income tax effects of changes in temporary differences are as follows (dollars in thousands):

	Three months ended March 31, 2013 (UNAUDITED)	2012	
Deferred policy acquisition costs	\$(43	) \$(9	)
Other-than-temporary impairments	—	1	
Trading securities	(1	) —	
Unearned premiums	(26	) 30	
General expenses	(57	) (143	)
Depreciation	(11	) (10	)
Claim liabilities	(109	) 13	
NOL carryforward	(504	) 115	
Deferred income tax benefit	\$(751	) \$(3	)

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Total income tax (benefit) expense varies from amounts computed by applying current federal income tax rates to income or loss before income taxes. The reasons for these differences and the approximate tax effects are as follows:

	Three months ended March 31,		
	2013	2012	
Federal income tax rate applied to pre-tax income/loss	34.0	% 34.0	%
Dividends received deduction and tax-exempt interest	3.2	% (8.4)	)%
Company owned life insurance	1.6	% (7.2)	)%
Small life deduction	15.4	% (9.9)	)%
Other, net	6.0	% (3.9)	)%
Effective federal income tax rate	60.2	% 4.6	%

## NOTE 7 – NOTES PAYABLE AND LONG-TERM DEBT

Short-term debt and current portion of long-term debt consisted of the following as of March 31, 2013 and December 31, 2012:

	(Dollars in thousands)	
	2013	2012
	(UNAUDITED)	
Line of credit with variable interest rate equal to the Wall Street Journal (WSJ) prime rate, subject to a 5.0% floor; maturity January 2014. Interest payments due quarterly. Unsecured.	\$125	\$125
Current portion of installment note payable due November 2013 with variable interest rate equal to the WSJ prime rate plus 1%; Unsecured	1,167	1,167
	\$1,292	\$1,292

Long-term debt consisted of the following as of March 31, 2013 and December 31, 2012:

	(Dollars in thousands)	
	2013	2012
	(UNAUDITED)	
Line of credit with variable interest rate equal to the WSJ prime rate, subject to a 4.5% floor; maturity September 2017. Interest payments due monthly. Secured.	\$3,934	\$3,634
Long term portion of installment note with variable interest rate equal to the WSJ prime rate plus 1% and adjustable each November; maturity November 2021. Interest payable annually with principal payable in equal annual installments. Next principal installment on long term portion due November 2014. Unsecured.	9,333	9,333
Subordinated debentures issued on December 15, 2005 with fixed interest rate of 8.83% each distribution period thereafter until December 15, 2015 when the coupon rate shall equal the 3-Month LIBOR plus 3.75% applied to the outstanding principal; maturity December 2035. Interest payments due quarterly. All may be redeemed at any time following the tenth anniversary of issuance. Unsecured.	9,279	9,279

Subordinated debentures issued on June 21, 2007 with a floating interest rate equal to the 3 Month LIBOR plus 3.40% applied to the outstanding principal; maturity June 15, 2037. Interest payments due quarterly. All may be redeemed at any time following the fifth anniversary of issuance. Unsecured.	3,093	3,093
	\$25,639	\$25,339

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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The subordinated debentures (debentures) have the same maturities and other applicable terms and features as the associated trust preferred securities (TPS). Payment of interest may be deferred for up to 20 consecutive quarters; however, stockholder dividends cannot be paid during any extended interest payment period or any time the debentures are in default. All have stated maturities of thirty years. None of the TPS securities require the Company to maintain minimum financial covenants. The Company has guaranteed that amounts paid to the Trusts will be remitted to the holders of the associated TPS. This guarantee, when taken together with the obligations of the Company under the debentures, the Indentures pursuant to which the debentures were issued, and the related trust agreement (including obligations to pay related trust fees, expenses, debt and other obligations with respect to the TPS), provides a full and unconditional guarantee of amounts due the Trusts. The amount guaranteed is not expected to at any time exceed the obligations of the TPS, and no additional liability has been recorded related to the guarantee.

The Company has entered into various swap agreements related to the trust preferred securities. On March 19, 2009, the Company entered into a forward swap effective September 17, 2012, with a notional amount of \$3,000,000 and designated the swap as a hedge against changes in cash flows attributable to changes in the benchmark interest rate (LIBOR) associated with the subordinated debentures issued June 21, 2007. Commencing September 17, 2012, under the terms of the forward swap, the Company receives interest at the three-month LIBOR rate plus 3.4% and pay interest at the fixed rate of 7.02%. This forward swap will effectively fix the interest rate on \$3,000,000 in debt until September of 2019.

On May 26, 2010, the Company entered into a forward swap with a notional amount of \$9,000,000 effective December 15, 2015, which will hedge against changes in cash flows following the termination of the fixed rate period. Quarterly, commencing March 16, 2016 under the terms of the forward swap, the Company will pay interest at a fixed rate of 8.49% until March 15, 2020.

The swaps entered into in 2009 and 2010 have fair values of \$437,000 (liability) and \$1,006,000 (liability), respectively, for a total liability of \$1,443,000 at March 31, 2013 (\$1,521,000 at December 31, 2012). The swap liability is reported as a component of other liabilities on the condensed consolidated balance sheets. A net valuation loss of \$52,000 is included in accumulated other comprehensive income related to the swap agreements for the current period. A net valuation loss of \$214,000 was included in accumulated other comprehensive income related to the swap at December 31, 2012.

We use dollar offset at the hedge's inception and for each reporting period thereafter to assess whether the derivative used in a hedging transaction is expected to be, and has been, effective in offsetting changes in the fair value of the hedged item. Since inception, no portion of the hedged item has been deemed ineffective. For all hedges, we discontinue hedge accounting if it is determined that a derivative is not expected to be, or has ceased to be, effective as a hedge.

The Company's interest rate swaps include provisions requiring the Company to post collateral when the derivative is in a net liability position. The Company has securities on deposit with fair market values of \$1,569,000 (all of which is posted as collateral). At December 31, 2012, the Company had securities on deposit with fair market values of \$1,557,000, all of which is posted as collateral. See Note 4 for additional information about the interest rate swaps.

In January 2013, the Company renewed an unsecured line of credit for \$700,000, with an interest rate of 5%, to be made available for general corporate purposes. As of March 31, 2013, \$125,000 was drawn on this line (\$125,000 at

December 31, 2012).

In July 2012, the Company executed a promissory note in the amount of \$13,000,000 payable to the Bagley Family Revocable Trust with an interest rate of WSJ prime plus 1% (4.25% at March 31, 2013 and December 31, 2012). The purpose of this promissory note is to finance the settlement obligation related to the Mobile Attic litigation. As of March 31, 2013 and December 31, 2012, a total of \$10,500,000 was outstanding with principal payments due in equal annual installments of \$1,167,000 payable each November beginning in 2013. Installment payments due within 12 months of the balance sheet date are classified as current portion of long term debt. The promissory note allows for the Company to defer payments in years in which its P&C subsidiaries incur substantial catastrophe losses thus allowing capital management flexibility in the P&C subsidiaries. Under the terms of the promissory note, annual debt

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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

service payments on the note must equal or exceed any payment of dividends to shareholders in the preceding twelve months.

In September 2012, the Company obtained a secured line of credit in the amount of \$4,000,000 with an interest rate equal to the WSJ prime (4.5% at December 31, 2012) and subject to a 4.5% floor. As of March 31, 2013, \$3,934,000 was drawn on this line (\$3,634,000 at December 31, 2012). The line of credit is secured by timber property investments of the Company.

NOTE 8 – REINSURANCE

The Company's insurance operations utilize reinsurance in order to limit losses, minimize exposure to large risks, provide additional capacity for future growth and effect business-sharing arrangements. Life reinsurance is accomplished through yearly renewable term coverage. Property and casualty reinsurance is placed on both a quota-share and excess of loss basis. Reinsurance ceded arrangements do not discharge the insurance subsidiaries as the primary insurer, except for cases involving a novation. Failure of re-insurers to honor their obligations could result in losses to the insurance subsidiaries. The insurance subsidiaries evaluate the financial conditions of their reinsurance companies and monitor concentrations of credit risk arising from similar geographic regions, activities, or economic characteristics of the companies to minimize their exposure to significant losses from reinsurance insolvencies.

In the normal course of business, NSFC seeks to reduce the loss that may arise from catastrophes or other individually significant large loss events that cause unfavorable underwriting results by re-insuring certain levels of risk in various areas of exposure with reinsurance companies. NSFC maintains a catastrophe reinsurance agreement to cover losses from catastrophic events, primarily hurricanes.

Under the catastrophe reinsurance program, the Company retains the first \$4,000,000 in losses from each event. Reinsurance coverage is maintained in four layers as follows:

Layer	Reinsurers' Limits of Liability
First Layer	100% of \$6,000,000 in excess of \$4,000,000
Second Layer	100% of \$7,500,000 in excess of \$10,000,000
Third Layer	100% of \$25,000,000 in excess of \$17,500,000
Fourth Layer	100% of \$30,000,000 in excess of \$42,500,000

Each reinsurance layer covers events occurring from January 1-December 31 of the contract year. All significant reinsurance companies under the program carry A.M. Best ratings of A- (Excellent) or higher, or equivalent ratings.

The Company's catastrophe reinsurance contract allows for one reinstatement. The Company maintains reinstatement premium protection (RPP) to cover reinstatement premiums incurred. The RPP further reduces risk from a major catastrophe and serves to strengthen the Company's capital position by reducing the modeled 100 year event net cost.

Amounts recoverable from re-insurers are estimated in a manner consistent with the claim liability associated with the underlying insurance policies. Amounts paid for prospective reinsurance contracts are reported as prepaid reinsurance premiums and amortized over the remaining contract period.

In the normal course of business, NSIC seeks to limit its exposure to loss on any single insured and to recover a portion of benefits paid by ceding reinsurance to reinsurance companies under excess coverage contracts. NSIC retains a maximum of \$50,000 of coverage per individual life. The cost of reinsurance is amortized over the contract period of the reinsurance.



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## THE NATIONAL SECURITY GROUP, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

At March 31, 2013, the largest reinsurance recoverable of a single reinsurer was \$58,000 (\$295,000 at December 31, 2012). Amounts reported as ceded incurred losses in both 2013 and 2012 were related to the development of losses from prior year catastrophes.

The effect of reinsurance on premiums written and earned in the property and casualty segment is as follows (dollars in thousands):

	Three months ended March 31, 2013		Three months ended March 31, 2012	
	Written	Earned	Written	Earned
Direct	\$13,480	\$13,328	\$12,966	\$13,407
Assumed	—	—	—	—
Ceded	(2,132)	) (2,140	) (1,655	) (1,663
Net	\$11,348	\$11,188	\$11,311	\$11,744

The effect of reinsurance on premiums written and earned in the life segment is as follows (dollars in thousands):

	Three months ended March 31, 2013		Three months ended March 31, 2012	
	Written	Earned	Written	Earned
Direct	\$1,662	\$1,765	\$1,694	\$1,772
Assumed	—	—	—	—
Ceded	(19	) (19	) (20	) (20
Net	\$1,643	\$1,746	\$1,674	\$1,752

## NOTE 9 – EMPLOYEE BENEFIT PLANS

In 1989, the Company and its subsidiaries established a retirement savings plan (401K Plan) and transferred the assets from the defined contribution profit sharing plan into the new plan. All full-time employees are eligible to participate, and all employer contributions are fully vested for employees who have completed 1,000 hours of service in the year of contribution. Company matching contributions for the three months ended March 31, 2013 and 2012 amounted to \$48,000 and \$50,000, respectively. The Company contributes dollar-for-dollar matching contributions up to 5% of compensation subject to government limitations.

In January 2006, the Company established a non-qualified plan under which directors are allowed to defer all or a portion of directors' fees into various investment options.

The supplemental executive retirement plan (SERP) became effective March 1, 2008 and covers named executive officers with the Company contributing 15% of executive compensation to the plan. Contributions to the plan are fully vested upon the earlier of death, disability, change in control, or ten years of participation in the plan. Costs for amounts credited of the non-qualified deferred compensation plans for the three-months ended March 31, 2013 and 2012 amounted to approximately \$76,000 and \$83,000, respectively.

A subsidiary of the Company established an Employee Stock Ownership Plan (ESOP) in January 2010, to enable its eligible employees to acquire a proprietary interest in the Company's common stock and to provide retirement and other benefits to such employees. There were no costs incurred during the first three months of 2013 or 2012 related to

the ESOP.

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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 10 – REGULATORY REQUIREMENTS AND DIVIDEND RESTRICTIONS

The Company is dependent on dividends from its insurance subsidiaries to fund operations and payment of shareholder dividends. Dividend payments from the insurance subsidiaries are subject to regulatory review/approval and statutory limitations. The statutory limitations are outlined as follows:

The amount of dividends paid from NSIC to the Company in any year may not exceed, without prior approval of regulatory authorities, the greater of 10% of statutory surplus as of the end of the preceding year, or the statutory net gain from operations for the preceding year. At December 31, 2012, NSIC's retained earnings unrestricted for the payment of dividends in the next twelve months amounted to \$1,034,000.

NSFC is similarly restricted in the amount of dividends payable to the Company; dividends may not exceed the greater of 10% of statutory surplus as of the end of the preceding year, or net income for the preceding year. At December 31, 2012, NSFC's retained earnings unrestricted for the payment of dividends in the next twelve months amounted to \$2,468,000.

The payment of any subsidiary dividend requires prior notice to the regulatory authorities who may disallow the dividend if, in their judgment, payment of the dividend would have an adverse effect on the surplus of the subsidiary.

At March 31, 2013, securities with market values of \$3,785,000 (\$3,785,000 at December 31, 2012) were deposited with various states pursuant to statutory requirements.

NOTE 11 – SHAREHOLDERS' EQUITY

During the quarter ended March 31, 2013, and year ended December 31, 2012, changes in shareholders' equity consisted of a net loss of \$409,000 and net income of \$531,000, respectively; dividends paid of \$62,000 in 2013 and \$802,000 in 2012; changes in accumulated other comprehensive income, net of applicable taxes, of \$578,000 in 2013 and other comprehensive loss, net of applicable taxes, of \$315,000 in 2012. Other comprehensive income (loss) consists of accumulated unrealized gains and losses on securities and unrealized gains and losses on interest rate swaps.

Preferred Stock

Preferred Stock may be issued in one or more series as shall from time to time be determined and authorized by the Board of Directors. The directors may make specific provisions regarding (a) the voting rights, if any (b) whether such dividends are to be cumulative or noncumulative (c) the redemption provisions, if any (d) participating rights, if any (e) any sinking fund or other retirement provisions (f) dividend rates (g) the number of shares of such series and (h) liquidation preference.

Common Stock

The holders of the Class A Common Stock will have one-twentieth of one vote per share, and the holders of the common stock will have one vote per share.

In the event of any liquidation, dissolution or distribution of the assets of the Company remaining after the payments to the holders of the Preferred Stock of the full preferential amounts to which they may be entitled as provided in the resolution or resolutions creating any series thereof, the remaining assets of the Company shall be divided and

distributed among the holders of both classes of common stock, except as may otherwise be provided in any such resolution or resolutions.

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THE NATIONAL SECURITY GROUP, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The table below provides information regarding the Company's preferred and common stock as of March 31, 2013 and December 31, 2012:

	March 31, 2013			December 31, 2012		
	Authorized	Issued	Outstanding	Authorized	Issued	Outstanding
Preferred Stock, \$1 par value	500,000	—	—	500,000	—	—
Class A Common Stock, \$1 par value	2,000,000	—	—	2,000,000	—	—
Common Stock, \$1 par value	3,000,000	2,466,600	2,466,600	3,000,000	2,466,600	2,466,600

## NOTE 12 – ACCUMULATED OTHER COMPREHENSIVE INCOME

The balance of and changes in each component of accumulated other comprehensive income (loss) (“AOCI”) for the three months ended March 31, 2013, net of income taxes, are as follows (dollars in thousands):

	Gains and Losses on Cash Flow Hedges	Unrealized Gains and Losses on Available-for-Sale Securities	Total
Beginning balance	\$(1,003	) \$4,328	\$3,325
Other comprehensive income before reclassifications	52	544	596
Amounts reclassified from accumulated other comprehensive income	—	(18	) (18
Net current-period other comprehensive income	52	526	578
Ending balance	\$(951	) \$4,854	\$3,903

The following table presents the amounts reclassified out of AOCI for the three months ended March 31, 2013 (dollars in thousands):

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income	Affected Line Item in the Statement Where Net Income is Presented
Unrealized Gains and Losses on Available-for-Sale Securities	\$27	Net realized investment gains
	27	Total before tax
	(9	) Tax (expense) or benefit
	\$18	Net of Tax



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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 13 – SEGMENTS

The Company's property and casualty insurance operations comprise one business segment. The property and casualty insurance segment consists of seven lines of business: dwelling fire and extended coverage, homeowners (including mobile homeowners), ocean marine, other liability, private passenger auto liability, commercial auto liability and auto physical damage. Management organizes the business utilizing a niche strategy focusing on lower valued dwellings. Our chief decision makers (President, Chief Financial Officer and Chief Executive Officer) review results and operating plans making decisions on resource allocations on a company-wide basis. The Company's products are primarily produced through agents within the states in which we operate. The Company's life and accident and health operations comprise the second business segment. The life and accident and health insurance segment consists of two lines of business: traditional life insurance and accident and health insurance.

Premium revenues and operating income by industry segment for the three months ended March 31, 2013 and 2012 are summarized below (dollars in thousands):

Three months ended March 31, 2013	Total	P&C Insurance Operations	Life Insurance Operations	Non-Insurance Operations
<b>REVENUE</b>				
Net premiums earned	\$12,934	\$11,188	\$1,746	\$—
Net investment income	1,084	477	588	19
Net realized investment gains	27	2	25	—
Other income	172	170	2	—
	14,217	11,837	2,361	19
<b>BENEFITS AND EXPENSES</b>				
Policyholder benefits paid	9,551	8,553	998	—
Amortization of deferred policy acquisition costs	942	661	281	—
Commissions	1,982	1,886	96	—
General and administrative expenses	1,842	1,245	441	156
Taxes, licenses and fees	486	412	74	—
Interest expense	442	—	21	421
	15,245	12,757	1,911	577
Income (Loss) Before Income Taxes	\$(1,028)	) \$(920	) \$450	\$(558)

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THE NATIONAL SECURITY GROUP, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Three months ended March 31, 2012	Total	P&C Insurance Operations	Life Insurance Operations	Non-Insurance Operations
<b>REVENUE</b>				
Net premiums earned	\$13,496	\$11,744	\$1,752	\$—
Net investment income	1,135	611	508	16
Net realized investment gains (losses)	206	132	72	2
Other income	197	196	1	—
	15,034	12,683	2,333	18
<b>BENEFITS AND EXPENSES</b>				
Policyholder benefits paid	7,845	6,413	1,432	—
Amortization of deferred policy acquisition costs	816	717	99	—
Commissions	1,956	1,827	129	—
General and administrative expenses	2,488	1,829	448	211
Litigation settlement and defense costs	589	—	—	589
Taxes, licenses and fees	492	430	62	—
Interest expense	292	—	19	273
	14,478	11,216	2,189	1,073
Income (Loss) Before Income Taxes	\$556	\$1,467	\$144	\$(1,055)

The following table presents the Company's gross and net premiums written for the property and casualty segment and the life and accident and health segment for the three months ended March 31, 2013 and 2012, respectively:

	Three months ended March 31,	
	2013	2012
Life, accident and health operations premiums written:		
Traditional life insurance	\$1,218	\$1,230
Accident and health insurance	444	464
Total life, accident and health	1,662	1,694
Property and Casualty operations premiums written:		
Dwelling fire & extended coverage	7,559	6,927
Homeowners (Including mobile homeowners)	5,421	5,487
Ocean marine	92	84
Other liability	408	357
Private passenger auto liability	—	69
Commercial auto liability	—	6
Auto physical damage	—	36
Total property and casualty	13,480	12,966
Gross premiums written	15,142	14,660
Reinsurance premium ceded	(2,151)	(1,675)
Net premiums written	\$12,991	\$12,985



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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table presents the Company's gross and net premiums earned for the property and casualty segment and the life and accident and health segment for the three months ended March 31, 2013 and 2012, respectively:

	Three months ended March 31,	
	2013	2012
Life, accident and health operations premiums earned:		
Traditional life insurance	\$1,316	\$1,308
Accident and health insurance	449	464
Total life, accident and health	1,765	1,772
Property and Casualty operations premiums earned:		
Dwelling fire & extended coverage	7,018	6,547
Homeowners (Including mobile homeowners)	5,681	5,904
Ocean marine	256	268
Other liability	373	340
Private passenger auto liability	—	235
Commercial auto liability	—	6
Auto physical damage	—	107
Total property and casualty	13,328	13,407
Gross premiums earned	15,093	15,179
Reinsurance premium ceded	(2,159)	(1,683)
Net premiums earned	\$12,934	\$13,496

## NOTE 14 – CONTINGENCIES

The Company and its subsidiaries continue to be named individually as parties to litigation related to the conduct of their insurance operations. These suits involve alleged breaches of contracts, torts, including bad faith and fraud claims based on alleged wrongful or fraudulent acts of agents of the Company's subsidiaries, and miscellaneous other causes of action.

The Company's property & casualty subsidiaries are defending a limited number of matters filed in the aftermath of Hurricanes Katrina and Rita in Mississippi, Louisiana and Alabama. These actions include individual lawsuits with allegations of underpayment of hurricane-related claims, including allegations that the flood exclusion found in the Company's subsidiaries' policies, and in certain actions other insurance companies' policies, is either ambiguous, unenforceable as unconscionable or contrary to public policy, or inapplicable to the damage sustained.

The various suits seek a variety of remedies, including actual and/or punitive damages in unspecified amounts and/or declaratory relief. All of these matters are in various stages of development and the Company's subsidiaries intend to vigorously defend them. The outcome of these disputes is currently uncertain.

On June 20, 2012, the Company and Bagley Trust reached a settlement agreement to dispose of the Mobile Attic litigation. Under the terms of the settlement, the Company agreed to pay Bagley Trust \$13,000,000. The terms of the agreement were formalized in the form of a promissory note; the terms of which are discussed in Note 7.

## NOTE 15 – SUPPLEMENTAL CASH FLOW INFORMATION

Cash paid for interest during the three months ended March 31, 2013 was \$323,000 (\$296,000 in 2012). Cash paid for income taxes during the three months ended March 31, 2013 was \$100,000. There were no cash payments for income taxes in the first quarter of 2012.

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THE NATIONAL SECURITY GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 16 – SUBSEQUENT EVENTS

Management has evaluated subsequent events and their potential effects on these condensed consolidated financial statements.

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REVIEW REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders  
The National Security Group, Inc.

We have reviewed the condensed consolidated balance sheet of The National Security Group, Inc. as of March 31, 2013, and condensed consolidated statements of income (loss), comprehensive income (loss) and cash flows for the three-month periods ended March 31, 2013 and 2012, and the related condensed consolidated statement of shareholders' equity for the three-month period ended March 31, 2013. These condensed consolidated financial statements are the responsibility of the company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the consolidated financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying condensed consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of The National Security Group, Inc. as of December 31, 2012, and the related consolidated statements of income (loss), shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated March 21, 2013, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2012, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Warren Averett, LLC

Birmingham, Alabama  
May 15, 2013

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Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

The following discussion addresses the financial condition of The National Security Group, Inc. (referred to in this document as we, our, us, the Company or NSEC) as of March 31, 2013, compared with December 31, 2012 and its results of operations and cash flows for the three months ended March 31, 2013, compared with the same period last year. This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and related notes thereto included in Part I, Item 1 of this report and with our audited consolidated financial statements and related notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2012.

This discussion will primarily consist of an analysis of the two segments of our operations. The life segment consists of the operations of our life insurance subsidiary, National Security Insurance Company (NSIC). The property and casualty (P&C) segment consists of the operations of our two property and casualty insurance subsidiaries, National Security Fire & Casualty Company (NSFC) and Omega One Insurance Company (Omega).

This discussion contains forward-looking statements that are not historical facts, including statements about our beliefs and expectations. These statements are based upon current plans, estimates and projections. Our actual results may differ materially from those projected in these forward-looking statements as a result of various factors. See "Cautionary Statement Regarding Forward-Looking Statements" contained on Page 3 of this report.

The reader is assumed to have access to the Company's 2012 Annual Report. This discussion should be read in conjunction with the Annual Report and with the condensed consolidated financial information on pages 4 through 34 of this Form 10-Q.

Information in this discussion is presented in whole dollars rounded to the nearest thousand.

The National Security Group operates in the property and casualty and life, accident and supplemental health insurance businesses and markets products primarily through independent agents. The Company operates in eleven states with 49.3% of total premium revenue generated in the states of Alabama and Mississippi. Property and casualty insurance is the most significant segment, accounting for 86.5% of total insurance premium revenue for the first three months of 2013. Revenue generated from the life segment accounted for 13.5% of total insurance premium revenue for the first three months of 2013.

National Security Insurance Company (NSIC) is a life, accident and health insurance company founded in 1947. The premium revenue produced in NSIC from the traditional life products and accident and health products accounted for 10.0% and 3.5%, respectively, of total premium revenue. All references to NSIC in the remainder of this management discussion and analysis will refer to the combined life, accident and health insurance operations and will compose the life segment of the Company. NSIC is licensed to underwrite life and accident and health insurance in Alabama, Florida, Georgia, Mississippi, South Carolina, Tennessee and Texas.

The property and casualty segment consists of the consolidated operations of two subsidiaries, National Security Fire and Casualty Company and its wholly owned subsidiary, Omega One Insurance Company. There is no material product differentiation between the products underwritten by NSFC and Omega as both underwrite primarily dwelling personal lines coverage. The Property and Casualty segment has premium in-force in the states of Alabama, Arkansas, Florida (ocean marine only), Georgia, Louisiana, Mississippi, Oklahoma, South Carolina, Tennessee and Texas.

All of the insurance subsidiaries are Alabama domiciled insurance companies; therefore, the Alabama Department of Insurance is the primary insurance regulator. However, each subsidiary is subject to regulation by the respective insurance regulators of each state in which it is licensed to transact business. Insurance rates charged by each of the insurance subsidiaries are typically reviewed and approved by each insurance department for the respective state in which the rates will apply.

All of our insurance companies have been assigned ratings by A.M. Best. The property and casualty group has been assigned a group rating of “B++” (Good) with a negative outlook. In addition, A.M. Best has assigned an issuer credit rating of “bbb” with a negative outlook. NSFC, the largest of the insurance subsidiaries, carries the same A.M. Best ratings as the group. Omega carries an A.M. Best rating of “B+” (Good) with a stable outlook and an issuer credit rating of “bbb-” with a stable outlook. The life insurance subsidiary, NSIC, has been assigned a rating of “B+” (Good) with a stable outlook and an issuer credit rating upgrade of "bbb-" with a stable outlook. All ratings are reviewed at least annually by A.M. Best with the latest ratings' effective date of November 30, 2012.

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The two primary segments in which we report insurance operations are the personal lines property and casualty segment (NSFC) and the life, accident and health insurance segment (NSIC). Due to the small amount of premium revenue produced by Omega and the fact that Omega is a wholly owned subsidiary of NSFC underwriting similar lines of business, all references to NSFC in the remainder of this management discussion and analysis will include the insurance operations of both NSFC and Omega. Our income is principally derived from net underwriting profits and investment income. Net underwriting profit is principally derived from earned premiums received less claims paid, sales commissions to agents, costs of underwriting and insurance taxes and fees. Investment income includes interest and dividend income and gains and losses on investment holdings.

The property and casualty segment can be impacted by severe storm activity resulting in incurred losses and loss adjustment expenses primarily from wind and hail related damage. These storm systems or other natural disasters are classified as catastrophes (referred to as "cat events" or "catastrophe events" throughout the remainder of this document) by Property Claim Service (PCS) when these events cause \$25 million or more in industry wide direct insured losses and affect a significant number of policyholders and insurers.

**CONSOLIDATED RESULTS OF OPERATIONS**

**Summary:**

The Company ended the first quarter of 2013 with a net loss of \$409,000 compared to net income of \$531,000 for the same period last year; a decrease of \$940,000. For the three months ended March 31, 2013, the Company had a net loss per share of \$0.17 compared to net income per share of \$0.22 for the three months ended March 31, 2012. The primary reason for the net loss in the current year compared to net income in the prior year was a \$1,706,000 or 21.7% increase in claims in the first three months of 2013 compared to the same period last year. The increase in claims was primarily associated with an increase in losses and loss adjustment expenses reported in the P&C segment from catastrophe events (cat events) and non-catastrophe wind and hail claims compared to the same period last year. In addition, for the three months ended March 31, 2013, realized investment gains decreased 86.9%. Year to date net realized investment gains were \$27,000 compared to \$206,000 for the same period last year. The decrease in realized investment gains was primarily associated with a decline in trading activity in the investment portfolios during the first quarter of 2013 compared to the first quarter of 2012.

Claims were \$9,551,000 for the three months ended March 31, 2013, compared to \$7,845,000 for the same period last year, an increase of \$1,706,000 or 21.7%. The loss ratio (claims as a percent of net earned premium) was 73.8% for the first three months of 2013 compared to 58.1% for the same period last year. The primary reason for the 15.7 percentage point increase in the loss ratio was an increase in incurred losses and incurred loss adjustment expenses in the P&C segment from cat events in 2013 compared to 2012. The P&C segment was impacted by three cat events during the first quarter of 2013 totaling \$1,578,000 compared to \$480,000 from two cat events in 2012. The cat events in 2013 added 12.1 percentage points to the current year loss ratio while the cat events in 2012 added 3.5 percentage points to the prior year loss ratio. In addition to the increase in claims from cat events, the P&C segment had an increase in claims resulting from non-catastrophe wind and hail losses and LAE in the first quarter of 2013 compared to the same period last year. The non-cat wind and hail losses totaled \$2,142,000 in 2013 compared to \$1,499,000 for the same period last year. These claims added 16.5 and 11.1 percentage points, respectively, to the 2013 and 2012 loss ratio.

Shareholders' equity as of March 31, 2013 was \$30,334,000, up \$107,000 compared to \$30,227,000 as of December 31, 2012. Book value per share increased \$0.05 per share for the period ended March 31, 2013 to \$12.30 per share compared to \$12.25 per share at December 31, 2012. Factors contributing to the change in equity were a year to date net loss of \$409,000, increase in market values of fixed maturities and equity securities of \$526,000, a net gain on interest rate swaps of \$52,000 and dividends paid of \$62,000.





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## Premium Revenue:

The table below provides earned premium revenue by segment for the for the three months ended March 31, 2013 and 2012:

	Three months ended		Percent	
	March 31, 2013	2012	increase (decrease)	
Life, accident and health operations:				
Traditional life insurance	\$1,316	\$1,308	0.6	%
Accident and health insurance	449	464	(3.2	)%
Total life, accident and health	1,765	1,772	(0.4	)%
Property and Casualty operations:				
Dwelling fire & extended coverage	7,018	6,547	7.2	%
Homeowners (Including mobile homeowners)	5,681	5,904	(3.8	)%
Ocean marine	256	268	(4.5	)%
Other liability	373	340	9.7	%
Private passenger auto liability	—	235	(100.0	)%
Commercial auto liability	—	6	(100.0	)%
Auto physical damage	—	107	(100.0	)%
Total property and casualty	13,328	13,407	(0.6	)%
Gross premiums earned	15,093	15,179	(0.57	)%
Reinsurance premium ceded	(2,159	) (1,683	) 28.28	%
Net premiums earned	\$12,934	\$13,496	(4.16	)%

Consolidated premium revenue was \$12,934,000 for the three months ended March 31, 2013 compared to \$13,496,000 for the same period last year; a decrease of \$562,000 or 4.2%. There were two primary factors contributing to the decline in premium revenue:

We had no premium revenue from the automobile lines of business in 2013. Due to adverse underwriting results, we made the decision to exit the auto insurance business and ceased writing new business during 2011 with remaining in-force policies expiring in 2012.

We bought additional catastrophe reinsurance coverage in the second quarter of 2012 which increased our annualized cat reinsurance cost by approximately \$1.3 million. The coverage was in the form of reinstatement premium protection (RPP). We have historically bought catastrophe reinsurance subject to a reinstatement provision which requires us to pay the reinsurance premium again, to cover a second event, to the extent reinsurance coverage layers are utilized. In 2012, we made the decision to purchase RPP which, in substance, is a prepayment of the reinstatement premium triggered by a second event. While this decision will increase our catastrophe cost in years in which we have no catastrophe losses impacting the cover, it will significantly reduce the uncertainty of reinstatement cost in years in which we have major storms and help reduce earnings volatility due to major catastrophes. The purchase of the RPP coverage will allow us to better reflect the true cost of our reinsurance coverage in our rates, and under a modeled 100 year catastrophe event, will reduce the adverse impact on capital of the event by approximately \$4,000,000.

## Investment income:

Investment income decreased \$51,000 to \$1,084,000 for the three months ended March 31, 2013 from \$1,135,000 for the same period last year. While invested assets increased moderately during the quarter, the continued record low

interest rate environment is reducing the yield on new investments leading to the reduction in interest income.

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## Realized investment gains and losses:

For the three months ended March 31, 2013, realized investment gains totaled \$27,000 compared to \$206,000 for the same period last year; a decrease of \$179,000. Realized investment gains and losses in the life and P&C segments are primarily related to the sale of bonds and common stock investments. The decline in realized capital gains was primarily associated with a decline in trading activity in the investment portfolios.

## Other income:

Other income was \$172,000 for the period ended March 31, 2013 compared to \$197,000 for the period ended March 31, 2012; a decrease of 12.7%. Other income is primarily composed of billing, payment and policy fees associated with residential property and automobile policies issued in the P&C segment. Due to the discontinuation of the automobile program, billing, payment and policy fees decreased \$26,000 in the P&C segment and was the primary reason for the overall reduction in other income for the current year.

## Policyholder benefits paid:

Policyholder benefits paid (claims) as a percent of net premiums earned were 73.8% for the three-months ended March 31, 2013 compared to 58.1% for the three months ended March 31, 2012. Policyholder benefits for the three months ended March 31, 2013 were \$9,551,000 compared to \$7,845,000 for the same period last year; an increase of 21.7%. The \$1,706,000 increase in claims was primarily associated with increases in losses and LAE incurred in the P&C segment. Year-to-date incurred losses and LAE in the P&C segment increased \$2,140,000 in 2013 compared to 2012 with claims incurred from current year cat events and non-catastrophe wind and hail losses and LAE being the primary drivers of the increase.

The table below provides P&C segment reported losses and LAE by catastrophe event and non-catastrophe wind and hail losses and loss adjustment expenses (LAE) for the three months ended March 31, 2013 and 2012:

2013	2012		2013	2012	
	Reported Losses & LAE	Claim Count		Reported Losses & LAE	Claim Count
Cat event			Cat event		
Cat 91	\$228,000	44	Cat 65	\$154,000	44
Cat 92	89,000	20	Cat 67	326,000	97
Cat 93	1,261,000	320			
	\$1,578,000	384		\$480,000	141
Non-cat wind & hail	\$2,142,000	756	Non-cat wind & hail	\$1,499,000	568

The P&C segment incurred claims from three storm systems categorized as catastrophes during the first quarter of 2013 compared to two cat events during the first quarter of 2012. The claims reported in 2013 from the three current year cat events totaled \$1,578,000, resulted in 384 claims and added 12.1 percentage points to the loss ratio. The largest cat event in 2013 occurred in March and accounted for 80% of the total losses and LAE from first quarter 2013 cat events. This storm system impacted four states in which we write business in the P&C segment leading to over \$1,261,000 in losses and LAE from 320 claims. Claims reported from the two 2012 cat events totaled \$480,000, resulted in 141 claims and increased the loss ratio 3.5 percentage points. The average cost per claim from the 2013 cat events was \$4,100 while the average cost per claim for 2012 was \$3,400.

In addition to the cat events mentioned above, the P&C segment had increases in reported losses and LAE from non-catastrophe wind and hail losses and LAE during the first quarter of 2013 compared to the same period last year. During 2013, the P&C segment had 756 non-cat wind and hail claims reported totaling \$2,142,000 compared to 568

claims totaling \$1,499,000 during 2012. The current year non-cat wind and hail average cost per claim was approximately \$2,800 compared to \$2,600 for the same period last year. In addition, these claims added 16.5 percentage points to the current year loss ratio compared to 11.1 percentage points to the prior year loss ratio.

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Policy acquisition cost (commissions and amortization of deferred acquisition cost):

For the three months ended March 31, 2013, policy acquisition costs were \$2,924,000 compared to \$2,772,000 for the same period last year. Policy acquisition costs were 22.6% of premium revenue for the first quarter of 2013 compared to 20.5% for the same period last year. A reduction in capitalized cost, primarily in the life segment, was the primary factor contributing to the increase in policy acquisition cost in 2013 compared to 2012.

General Expenses:

General expenses were down \$646,000 for the three months ended March 31, 2013 at \$1,842,000 compared to \$2,488,000 for the same period last year. While general expenses were down in both segments, the P&C segment accounted for approximately 90% of the decline. The primary reason for the lower general expenses in the P&C segment in 2013 compared to 2012 was a \$156,000 reduction in legal fees, a \$77,000 decrease in salary expenses and a \$38,000 reduction in inspection report fees. In addition, a \$66,000 refund of guaranty association fees paid for previous year's assessments, further reduced current year general expenses. These decreases, combined with declines in various other general expense accounts, were the primary source of the overall reduction in P&C general expenses in 2013 compared to 2012. Management continues to focus on the reduction of general expenses through the utilization of various cost savings measures coupled with continued efforts to improve efficiency through the use of technology.

Litigation settlement and defense costs:

Litigation costs were \$0 for the three months ended March 31, 2013 compared to \$589,000 for the same period last year. This line item isolates cost associated with Mobile Attic litigation which was settled in 2012. The primary reason for the decrease was that during the second quarter of 2012, the Company settled longstanding litigation related to the Company's sale of Mobile Attic, Inc. [See Note 14 to the condensed consolidated financial statements for further discussion regarding litigation].

Taxes, licenses and fees:

Taxes, licenses and fees for the three months ended March 31, 2013 and 2012 were comparable at \$486,000 and \$492,000, respectively. Taxes, licenses and fees as a percentage of earned premiums were 3.8% for the three months ended March 31, 2013 and 3.6% for the same period last year.

Interest expense:

Interest expense was up \$150,000 or 51.4% at \$442,000 through March 31, 2013 compared to \$292,000 for the same period last year. The primary reason for the increase was the addition of \$10.5 million in debt related to the Mobile Attic litigation settlement.

Income taxes:

For the period ended March 31, 2013, income tax benefit was \$619,000 compared to income tax expense of \$25,000 for the same period last year. Income tax was composed of current income tax expense totaling \$132,000 for the three months ended March 31, 2013 compared to a current income tax expense of \$28,000 for the three months ended March 31, 2012. Deferred tax benefit totaled \$751,000 for 2013 and \$3,000 for 2012. A higher frequency of claims from cat events and non-catastrophe wind and hail losses and LAE in the P&C segment during the first quarter was the primary contributor to the 2013 tax benefit.

Net income (loss):

The Company ended the first three months of 2013 with a year to date net loss of \$409,000 compared to net income of \$531,000 for the same period last year. As mentioned previously, the primary reasons for the net loss in 2013 compared to net income in 2012 were an 86.9% decrease in net realized investment gains and a 21.7% increase in claims. Realized investment gains were down due to a reduction in sales in the current year compared to the same period last year. In addition, claims were up \$1,706,000 primarily due to an increase in P&C segment losses and LAE

incurred during the first quarter of 2013 from cat events and non-catastrophe wind and hail claims compared to the same period last year.

Liquidity and capital resources:

Due to regulatory restrictions, the majority of the Company's cash is required to be invested in investment-grade securities to provide ample protection for policyholders. The liabilities of the property and casualty insurance subsidiaries are of various terms, and therefore, those subsidiaries invest in securities with various effective maturities spread over periods usually not exceeding 10 years. The liabilities of the life insurance subsidiary are typically of a longer duration, and therefore, a higher percentage of securities in the life insurance subsidiary are invested for periods exceeding 10 years.

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The liquidity requirements for the Company are primarily met by funds generated from operations of the life insurance and property/casualty insurance subsidiaries. All operations and virtually all investments are maintained by the insurance subsidiaries. Premium and investment income as well as maturities and sales of invested assets provide the primary sources of cash for both the life and property/casualty businesses, while applications of cash are applied by both businesses to the payment of policy benefits, the cost of acquiring new business (principally commissions), operating expenses, purchases of new investments, and in the case of life insurance, policy loans.

Virtually all invested assets of the Company are held in the insurance subsidiaries. As of March 31, 2013, the maturity schedule for all bonds and notes held by the Company, stated at amortized cost, was as follows (dollars in thousands):

Maturity	Available-for-Sale	Held-to-Maturity	Total	Percentage of Total	
Maturity in less than 1 year	\$581	\$—	\$581	0.76	%
Maturity in 1-5 years	16,278	384	16,662	21.82	%
Maturity in 5-10 years	24,896	109	25,005	32.75	%
Maturity after 10 years	33,288	821	34,109	44.67	%
	\$75,043	\$1,314	\$76,357	100.00	%

It should be noted that the above table represents maturities based on stated maturity. Due to call and prepayment features inherent in some debt securities, actual repayment, or effective maturities, will differ from stated maturities. The Company routinely evaluates the impact of changing interest rates on the projected maturities of bonds in the portfolio and actively manages the portfolio in order to minimize the impact of interest rate risk. However, if the current pattern of sustained period of record low interest rates persist, our investment income will be negatively impacted. Currently, for every 100 basis point change in interest rates, the Company will incur a change in market price of the fixed income portfolio of approximately 4.5%.

At March 31, 2013, the Company had aggregate equity capital, unrealized investment gains (net of income taxes) and retained earnings of \$30,334,000, up \$107,000 compared to \$30,227,000 at December 31, 2012. Components of the change in equity were a net loss of \$409,000, net unrealized gain on investments of \$526,000, a net unrealized gain of \$52,000 related to interest rate swaps and cash dividends paid totaling \$62,000.

The Company has \$25,639,000 of long-term debt outstanding. Included in long-term debt held by the Company is the issuance of \$9,279,000 in subordinated debentures completed on December 15, 2005. The proceeds from the debentures were used to make a \$6,000,000 capital infusion in the P&C subsidiary National Security Fire and Casualty with the remainder to be held for general corporate purposes. The subordinated debentures mature December 15, 2035. Also included in long-term debt is the issuance of \$3,093,000 in subordinated debentures completed June 21, 2007. The proceeds from the debentures were used to fund general corporate purposes, thereby reducing the amount of dividends to the Group paid by the P&C subsidiary National Security Fire & Casualty in 2007 and 2008, thereby helping to restore capital in the P&C subsidiary National Security Fire and Casualty to pre-hurricane levels. The second issue matures June 15, 2037 and may be redeemed following the fifth anniversary of issuance. Also included in long-term debt held by the Company is a line of credit in the amount of \$4,000,000 obtained in September 2012. The line of credit is secured by timber property and had \$3,934,000 drawn at March 31, 2013. In July 2012, the Company executed an installment note in the amount of \$13,000,000 to finance the settlement obligation related to the Mobile Attic litigation. As of March 31, 2013, a total of \$10,500,000 was outstanding including a current installment due in November of 2013 of \$1,167,000 included in notes payable.

The Company has \$1,292,000 in short-term notes payable and current portion of long-term debt. This debt includes a \$125,000 outstanding balance on a \$700,000 operating line of credit to allow flexibility with respect to cash management at the holding company level. We had \$575,000 available at March 31, 2013, under the operating credit line. Also included in short-term debt is the current amount due on long term notes payable of \$1,167,000.

The Company, primarily through its insurance subsidiaries, had \$2,725,000 in cash and cash equivalents at March 31, 2013, compared to \$2,243,000 at March 31, 2012. Cash used in operations for the three months ended March 31, 2013 totaled \$1,244,000, compared to cash used in the same period last year totaling \$801,000.



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At December 31, 2012, the Company had \$6,779,000 in cash which was subsequently reduced by the purchase of available-for-sale securities, primarily fixed income investments. Net cash used in investing activities totaled \$3,043,000 for the three months ended March 31, 2013, compared to \$333,000 for the same period last year.

The ability of the Company to meet its commitments for timely payment of claims and other expenses depends, in addition to current cash flow, on the liquidity of its investments. The Company has relatively little exposure to lower grade fixed income investments, which might be especially subject to liquidity problems due to thinly traded markets.

The Company's liquidity requirements are primarily met by funds provided from operations of the insurance subsidiaries. The Company receives funds from its subsidiaries through payments for federal income taxes and reimbursement of expenses incurred at the corporate level for the subsidiaries. These funds are used to pay stockholder dividends, interest on debt, corporate administrative expenses, federal income taxes, and for funding investments in the subsidiaries. The Company maintains minimal liquidity in order to maximize liquidity within the insurance subsidiaries in order to support ongoing insurance operations. The Company has no separate source of revenue other than dividends and fees from the insurance subsidiaries. Also, dividends from the insurance subsidiaries are subject to regulatory restrictions and, therefore, are limited depending on capital levels and earnings of the subsidiaries.

Our P&C segment, incurred \$1,578,000 in losses from spring catastrophes during the first quarter of 2013 triggering current year underwriting losses in the P&C segment. These underwriting losses further reduced capital levels; and while capital levels remain adequate to operate our existing business, the subsidiary's ability to pay dividends upstream to the holding company in the near term has not improved.

Dividends paid from the insurance subsidiaries are subject to regulatory restrictions and prior approval of the Alabama Department of Insurance. As disclosed in Note 10, the amount that The National Security Group's insurance subsidiaries can transfer in the form of dividends to the parent company during 2013 is limited to \$1,034,000 in the life insurance subsidiary and \$2,468,000 in the property/casualty insurance subsidiary. Dividends are limited to the greater of net income (operating income for life subsidiary) or 10% of statutory capital, and regulators consider dividends paid within the preceding twelve months when calculating the available dividend capacity. Therefore, all of the above referenced dividend capacity will not be available for consideration of payment until dividends paid in the preceding twelve months have been considered on a rolling basis. The Company also has to continuously evaluate other factors such as subsidiary operating performance, subsidiary capital requirements and potential impact by rating agencies in making decisions on how much capital can be released for payment of dividends to NSG. These factors are considered along with the goal of growing year over year statutory surplus in the subsidiaries, and these considerations along with recent adverse impacts on regulatory surplus, will likely lead to dividend payments to NSG substantially below the above referenced regulatory maximums.

In July of 2012, NSFC issued an extraordinary dividend of real estate to the holding company in order to secure a bank line of credit. The payment of this extraordinary dividend will limit NSFC's ability to pay further dividends to the parent company until August of 2013. The payment of any subsidiary dividend requires prior notice to the regulatory authorities who may disallow the dividend if, in their judgment, payment of the dividend would have an adverse effect on the surplus of the subsidiary.

The Company's subsidiaries require cash in order to fund policy acquisition costs, claims, other policy benefits, interest expense, general expenses, and dividends to the Company. Premium and investment income, as well as maturities, calls, and sales of invested assets, provide the primary sources of cash for both subsidiaries. A significant portion of the Company's investment portfolio, which is held by the insurance subsidiaries, consists of readily marketable securities, which can be sold for cash.

Due to the erosion in capital levels in the P&C subsidiaries, we have made changes in order to reduce capital/surplus strain in the P&C subsidiaries and help protect capital levels from substantial further erosion resulting from a major catastrophic event. These changes include a combination of reduction in underwriting leverage and an increase in catastrophe reinsurance protection. A summary of each change follows:

In late 2011, we discontinued both our private passenger and commercial automobile programs. These two programs accounted for approximately 6% of net written premium in 2011, down from nearly 10% in 2010 but had produced significant underwriting losses over the last five years. Due to a combination of reduced capital levels and a view that it would take some time to achieve underwriting profitability, we made the decision to discontinue the program in order to reduce surplus strain and underwriting leverage in the P&C subsidiaries. The final in-force policies in this program expired in mid 2012.

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We have incurred substantial losses from catastrophe events over the past seven years. These events have driven up catastrophe reinsurance cost and forced our catastrophe reinsurance deductible up from \$2 million in 2005 to \$4 million in our 2013 renewal. As our cat retention has increased, we have attempted to achieve higher margins in our insurance rate structure in order to compensate for the additional risk of the higher catastrophe reinsurance retention but with limited success due to regulatory constraints primarily because this additional retention was not a "hard dollar" cost in our rate structure. So, since we were limited in our ability to increase margins for this additional retained risk and due to the capital erosion incurred in 2011, in the second quarter of 2012, we placed additional reinsurance cover in the form of reinsurance premium protection (RPP). The RPP cover will serve to reduce our risk from a major catastrophe and strengthen our capital position. The effect of adding this additional RPP cover is to reduce our modeled 100 year event net cost (net of reinsurance recoveries) from approximately \$9 million (pretax) to an estimated \$4.5 million (pretax). A 100 year event is defined as an event that has approximately a 1% probability of occurring in a given year. This additional cover added \$350,000 to our cat reinsurance cost in the first quarter of 2013.

As disclosed in Note 14 to the condensed consolidated financial statements regarding contingencies, the Company reached settlement in litigation related to its divestiture of Mobile Attic, Inc. in June 2012. Under the terms of the settlement agreement, the Company will pay a total of \$13 million to the plaintiff. In order to manage the liquidity constraints, the settlement will be in the form of an interest-bearing note with amounts to be paid over nine years with the ability to defer payments in years in which the Company's P&C subsidiaries incur substantial catastrophe losses thus allowing capital management flexibility in the P&C subsidiaries. Under the terms of the agreement, the annual debt service on the note cannot be less than the dividends paid to our shareholders in the last twelve months. The Company made an initial payment of \$2,500,000 in September 2012. The remaining principal will be repaid in nine annual installments of \$1,167,000. Accrued and unpaid interest shall be payable with each installment of principal based on the prime rate published in the Wall Street Journal plus 1%.

Cash to fund the litigation settlement will come from three primary sources. First, the Company owns 3,000 acres of timber property with a carrying value of approximately \$1.4 million and an estimated fair market value of \$5 million. As previously discussed, this property was used as collateral to obtain a \$4,000,000 operating line of credit through a regional bank to aid in restoring short-term liquidity and allow flexibility in managing holding company liquidity. Ultimately, the Company will seek to sell the property or use the proceeds from timber sales on the property to retire the debt. Second, the holding Company has significant deferred tax assets associated with a net operating loss (NOL) carryforward generated by a combination of this settlement and defense costs incurred over the prior two years. This NOL carryforward will generate tax benefits that will offset a portion of future tax liabilities of the P&C insurance subsidiaries in our consolidated tax returns. It is expected that this NOL carryforward will generate approximately \$5 million in tax benefits over the term of the settlement. Finally, dividends and management fees paid by the insurance subsidiaries will provide an additional source of proceeds to pay this obligation. Although not a preferred source of flexibility, the Company can also defer interest payments on the trust preferred securities to provide additional operating cash flow. In the event that the Company elects to defer interest payments, shareholder dividends will be suspended until interest payments are current.

Except as discussed above, the Company is unaware of any known trends, events, or uncertainties reasonably likely to have a material effect on its liquidity, capital resources, or operations. Additionally, the Company has not been made aware of any recommendations of regulatory authorities, which if implemented, would have such an effect.

The Company maintains an unsecured operating line of credit, with a \$700,000 limit, to allow flexibility with respect to cash management at the holding company level. The outstanding balance at March 31, 2013 was \$125,000. The Company obtained a \$4,000,000 secured line of credit in September 2012 to provide additional operating flexibility to the holding company. The outstanding balance at March 31, 2013 was \$3,934,000.

We have taken and continue to take corrective action to improve our profitability and capital position. However, due to the adverse effects of six major hurricanes in the last eight years, the financial market meltdown in 2008, continued historically low interest rates, an unprecedented tornado outbreak in April of 2011 and the recently settled litigation, we have experienced significant reduction in equity capital. While we are beginning to see improvement and have put some major obstacles behind us, we are in a position where we have to preserve capital in the near term in order to put our Company in the best position to be successful moving forward. In order to improve our capital position, we will continue to monitor our dividend policy on a quarterly basis and could take action including the suspension of dividends should operating conditions warrant such action. Due to various factors discussed herein, we must remain flexible in our dividend policy until we achieve more consistent profitability and capital growth.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

Under smaller reporting company rules, we are not required to disclose information required under Item 3. However, in order to provide information to our investors, we have elected to provide information related to market risk.

The Company's primary objectives in managing its investment portfolio are to maximize investment income and total investment returns while minimizing overall credit risk. Investment strategies are developed based on many factors including changes in interest rates, overall market conditions, underwriting results, regulatory requirements, and tax position. Investment decisions are made by management and reviewed by the Board of Directors. Market risk represents the potential for loss due to adverse changes in fair value of securities. The three potential risks related to the Company's fixed maturity portfolio are interest rate risk, prepayment risk, and default risk. The primary risk related to the Company's equity portfolio is equity price risk. The Company has not incurred material losses in its investment portfolio in the three months ended March 31, 2013 related to interest rate changes, defaults on certain securities and changes in value of equity investments. Changes are discussed in detail under Item 2 of this Form 10-Q. For further information regarding market risk, reference is made to the Company's Form 10-K for the year ended December 31, 2012.

Item 4. Controls and Procedures

Our management carried out an evaluation, with the participation of our chief executive officer and chief financial officer, of the effectiveness of our disclosure controls and procedures as of March 31, 2013. Based upon that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There has not been any change in our internal control over financial reporting in connection with the evaluation required by Rule 13A-15(d) under the Exchange Act that occurred during the three month period ended March 31, 2013, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

Item 1. Legal Proceedings

Please refer to Note 14 to the condensed consolidated financial statements included herein, and the 2012 Annual Report filed on Form 10-K.

Item 1A. Risk Factors

There has been no material change in risk factors previously disclosed under Item 1A. of the Company's annual report for 2012 on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Mine Safety Disclosures

None

Item 5. Other Information

None

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Item 6. Exhibits

a. Exhibits

31.1	Certification Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

b. Reports on Form 8-K during the quarter ended March 31, 2013

Date of Report	Date Filed	Description
January 22, 2013	January 22, 2013	Press release, dated January 22, 2013, issued by The National Security Group, Inc.
March 21, 2013	March 21, 2013	Press release, dated March 21, 2013 issued by The National Security Group, Inc.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed by the undersigned duly authorized officer, on its behalf and in the capacity indicated.

The National Security Group, Inc.  
/s/ Brian R. McLeod  
Brian R. McLeod  
Chief Financial Officer and Treasurer

/s/ William L. Brunson, Jr.  
William L. Brunson, Jr.  
President, Chief Executive Officer and Director

Date: May 15, 2013