

CIRRUS LOGIC INC  
Form 10-Q  
January 30, 2019

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 29, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_ to \_\_\_\_

Commission File Number 0-17795

CIRRUS LOGIC, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

77-0024818

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

800 W. 6<sup>th</sup> Street, Austin, TX 78701

(Address of principal executive offices)

Registrant's telephone number, including area code: (512) 851-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES ☒ NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ☒ NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

|  |  |  |   |  |
|--|--|--|---|--|
| Large accelerated<br>filer <input checked="" type="checkbox"/> | Accelerated filer <input type="checkbox"/> | Non-accelerated filer <input type="checkbox"/> | Smaller reporting<br>company <input type="checkbox"/> | Emerging<br>growth<br>company <input type="checkbox"/> |
|--|--|--|---|--|

(Do not check if a smaller reporting  
company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES ☐ NO ☒

The number of shares of the registrant's common stock, \$0.001 par value, outstanding as of January 25, 2019 was 59,142,413.

CIRRUS LOGIC, INC.  
FORM 10-Q QUARTERLY REPORT  
QUARTERLY PERIOD ENDED DECEMBER 29, 2018  
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## Part I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## CIRRUS LOGIC, INC.

## CONSOLIDATED CONDENSED BALANCE SHEETS

(in thousands)

|  | December<br>29,<br>2018<br>(unaudited) | March 31,<br>2018 |
|--|--|-------------------|
| Assets                                     |  |                   |
| Current assets:                            |  |                   |
| Cash and cash equivalents                  | \$219,319                              | \$235,604         |
| Marketable securities                      | 59,793                                 | 26,397            |
| Accounts receivable, net                   | 142,135                                | 100,801           |
| Inventories                                | 167,879                                | 205,760           |
| Prepaid assets                             | 32,335                                 | 31,235            |
| Other current assets                       | 18,816                                 | 13,877            |
| Total current assets                       | 640,277                                | 613,674           |
| Long-term marketable securities            | 165,063                                | 172,499           |
| Property and equipment, net                | 191,324                                | 191,154           |
| Intangibles, net                           | 76,389                                 | 111,547           |
| Goodwill                                   | 286,678                                | 288,718           |
| Deferred tax assets                        | 13,131                                 | 14,716            |
| Other assets                               | 24,003                                 | 37,809            |
| Total assets                               | \$1,396,865                            | \$1,430,117       |
| Liabilities and Stockholders' Equity       |  |                   |
| Current liabilities:                       |  |                   |
| Accounts payable                           | \$108,022                              | \$69,850          |
| Accrued salaries and benefits              | 23,566                                 | 35,721            |
| Software license agreements                | 22,147                                 | 21,981            |
| Other accrued liabilities                  | 16,028                                 | 12,657            |
| Total current liabilities                  | 169,763                                | 140,209           |
| Long-term liabilities:                     |  |                   |
| Software license agreements                | 11,969                                 | 27,765            |
| Non-current income taxes                   | 78,532                                 | 92,753            |
| Other long-term liabilities                | 6,800                                  | 7,662             |
| Total long-term liabilities                | 97,301                                 | 128,180           |
| Stockholders' equity:                      |  |                   |
| Capital stock                              | 1,349,941                              | 1,312,434         |
| Accumulated deficit                        | (217,871)                              | (139,345)         |
| Accumulated other comprehensive loss       | (2,269)                                | (11,361)          |
| Total stockholders' equity                 | 1,129,801                              | 1,161,728         |
| Total liabilities and stockholders' equity | \$1,396,865                            | \$1,430,117       |

The accompanying notes are an integral part of these consolidated condensed financial statements.



## CIRRUS LOGIC, INC.

## CONSOLIDATED CONDENSED STATEMENTS OF INCOME

(in thousands, except per share amounts; unaudited)

|  | Three Months Ended |           | Nine Months Ended |             |
|--|--------------------|-----------|-------------------|-------------|
|  | December           | December  | December          | December    |
|  | 29,                | 30,       | 29,               | 30,         |
|  | 2018               | 2017      | 2018              | 2017        |
| Net sales  | \$324,295          | \$482,741 | \$945,083         | \$1,229,013 |
| Cost of sales                                      | 161,115            | 247,653   | 472,225           | 620,927     |
| Gross profit                                       | 163,180            | 235,088   | 472,858           | 608,086     |
| Operating expenses                                 |                    |           |                   |             |
| Research and development                           | 88,575             | 96,978    | 282,888           | 270,888     |
| Selling, general and administrative                | 30,364             | 34,604    | 96,308            | 95,504      |
| Total operating expenses                           | 118,939            | 131,582   | 379,196           | 366,392     |
| Income from operations                             | 44,241             | 103,506   | 93,662            | 241,694     |
| Interest income                                    | 1,999              | 1,191     | 5,510             | 3,125       |
| Interest expense                                   | (259)              | (279)     | (798)             | (894)       |
| U.K. pension settlement                            | (13,768)           | —         | (13,768)          | —           |
| Other income (expense)                             | 101                | 322       | (67)              | (813)       |
| Income before income taxes                         | 32,314             | 104,740   | 84,539            | 243,112     |
| Provision for income taxes                         | 2,381              | 70,961    | 705               | 93,121      |
| Net income   | \$29,933           | \$33,779  | \$83,834          | \$149,991   |
| Basic earnings per share                           | \$0.50             | \$0.53    | \$1.39            | \$2.36      |
| Diluted earnings per share                         | \$0.49             | \$0.52    | \$1.35            | \$2.26      |
| Basic weighted average common shares outstanding   | 59,511             | 63,453    | 60,482            | 63,655      |
| Diluted weighted average common shares outstanding | 60,783             | 65,557    | 62,076            | 66,377      |

The accompanying notes are an integral part of these consolidated condensed financial statements.

## CIRRUS LOGIC, INC.

## CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands; unaudited)

|   | Three Months<br>Ended   |                         | Nine Months Ended       |                         |
|---|-------------------------|-------------------------|-------------------------|-------------------------|
|   | December<br>29,<br>2018 | December<br>30,<br>2017 | December<br>29,<br>2018 | December<br>30,<br>2017 |
| Net income                                      | \$29,933                | \$33,779                | \$83,834                | \$149,991               |
| Other comprehensive income (loss), before tax   |                         |                         |                         |                         |
| Foreign currency translation gain (loss)        | (731 )                  | (811 )                  | (2,717 )                | 2,500                   |
| Unrealized gain (loss) on marketable securities | 545                     | (842 )                  | 784                     | (794 )                  |
| U.K. pension settlement                         | 13,814                  | —                       | 13,814                  | —                       |
| Actuarial gain on pension plan                  | —                       | —                       | —                       | 792                     |
| (Provision) benefit for income taxes            | (2,739 )                | 194                     | (2,789 )                | 43                      |
| Comprehensive income                            | \$40,822                | \$32,320                | \$92,926                | \$152,532               |

The accompanying notes are an integral part of these consolidated condensed financial statements.

## CIRRUS LOGIC, INC.

## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(in thousands; unaudited)

|  | Nine Months Ended |                   |
|--|-------------------|-------------------|
|  | December 29, 2018 | December 30, 2017 |
| Cash flows from operating activities:  |                   |                   |
| Net income   | \$83,834          | \$149,991         |
| Adjustments to reconcile net income to net cash generated by operating activities: |                   |                   |
| Depreciation and amortization  | 62,638            | 59,175            |
| Stock compensation expense   | 37,106            | 36,208            |
| Deferred income taxes  | (2,247)           | 13,260            |
| Loss on retirement or write-off of long-lived assets                               | 2,226             | 461               |
| Net charges for defined benefit pension plan                                       | 11,189            | 658               |
| Other non-cash adjustments   | 322               | (3,692)           |
| Net change in operating assets and liabilities:                                    |                   |                   |
| Accounts receivable, net   | (35,795)          | (97,645)          |
| Inventories  | 37,490            | (25,072)          |
| Other assets   | (4,760)           | 7,631             |
| Accounts payable and other accrued liabilities                                     | 8,741             | 27,361            |
| Income taxes payable   | (3,608)           | 44,687            |
| Net cash generated by operating activities   | 197,136           | 213,023           |
| Cash flows from investing activities:  |                   |                   |
| Maturities and sales of available-for-sale marketable securities                   | 41,389            | 128,536           |
| Purchases of available-for-sale marketable securities                              | (66,729)          | (215,878)         |
| Purchases of property, equipment and software                                      | (23,421)          | (38,606)          |
| Investments in technology  | (2,700)           | (23,280)          |
| Net cash used in investing activities  | (51,461)          | (149,228)         |
| Cash flows from financing activities:  |                   |                   |
| Principal payments on long-term revolver   | —                 | (60,000)          |
| Issuance of common stock, net of shares withheld for taxes                         | 404               | 6,315             |
| Repurchase of stock to satisfy employee tax withholding obligations                | (12,367)          | (19,086)          |
| Repurchase and retirement of common stock  | (149,997)         | (115,550)         |
| Net cash used in financing activities  | (161,960)         | (188,321)         |
| Net decrease in cash and cash equivalents  | (16,285)          | (124,526)         |
| Cash and cash equivalents at beginning of period                                   | 235,604           | 351,166           |
| Cash and cash equivalents at end of period   | \$219,319         | \$226,640         |

The accompanying notes are an integral part of these consolidated condensed financial statements.



## CIRRUS LOGIC, INC.

## NOTES TO THE CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(unaudited)

## 1. Basis of Presentation

The consolidated condensed financial statements have been prepared by Cirrus Logic, Inc. (“Cirrus Logic,” “we,” “us,” “our,” or the “Company”) pursuant to the rules and regulations of the Securities and Exchange Commission (the “Commission”). The accompanying unaudited consolidated condensed financial statements do not include complete footnotes and financial presentations. As a result, these financial statements should be read along with the audited consolidated financial statements and notes thereto for the year ended March 31, 2018, included in our Annual Report on Form 10-K filed with the Commission on May 30, 2018. In our opinion, the financial statements reflect all material adjustments, including normal recurring adjustments, necessary for a fair presentation of the financial position, operating results and cash flows for those periods presented. The preparation of financial statements in conformity with United States (“U.S.”) generally accepted accounting principles (“GAAP”) requires management to make estimates and assumptions that affect reported assets, liabilities, revenues and expenses, as well as disclosure of contingent assets and liabilities. Actual results could differ from those estimates and assumptions. Moreover, the results of operations for the interim periods presented are not necessarily indicative of the results that may be expected for the entire year. Additionally, certain prior period amounts have been reclassified to conform to current year presentation, with no impact to earnings.

## 2. Recently Issued Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2014-09, Revenue from Contracts with Customers (ASC Topic 606). The purpose of this ASU is to converge revenue recognition requirements per U.S. GAAP and International Financial Reporting Standards (“IFRS”). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date after public comment supported a proposal to delay the effective date of this ASU to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. The Company completed the process of reviewing our customers’ contracts in respect of performance obligation identification and satisfaction, pricing, warranties, and return rights, among other considerations, in the first quarter of fiscal year 2019. According to the standard, the Company could adopt by full retrospective method, which applies retrospectively to each prior period presented, or by modified retrospective method with the cumulative effect adjustment recognized in beginning retained earnings as of the date of adoption. The Company adopted this standard using the modified retrospective adoption method in the first quarter of fiscal year 2019 with no income statement impact, and therefore no beginning retained earnings impact. See Note 8 - Revenues for additional details.

The effects of the changes made to our balance sheet at adoption were as follows (in thousands):

|                                |            | Impact   |            |
|--------------------------------|------------|----------|------------|
|                                | Balance at | from     | Balance at |
|                                | March 31,  | ASU      | April 1,   |
|                                | 2018       | 2014-09  | 2018       |
|                                |            | Adoption |            |
| Financial statement line item: |            |          |            |
| Accounts receivable            | \$ 100,801 | \$ 5,539 | \$ 106,340 |
| Inventories                    | 205,760    | (391 )   | 205,369    |
| Other current assets           | 13,877     | 391      | 14,268     |

Other accrued liabilities      \$(12,657 ) \$ (5,539 ) \$(18,196 )

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The FASB issued this update to increase transparency and comparability by recognizing lease assets and lease liabilities on the balance sheet and disclosing key leasing arrangement details. Lessees would recognize operating leases on the balance sheet under this ASU — with the future lease payments recognized as a liability, measured at present value, and the right-of-use asset recognized for the lease term. A single lease cost would be recognized over the lease term. For initial terms of less than twelve months, a lessee would be permitted to make an accounting policy election to recognize lease expense for such leases generally on a straight-line basis over the lease term. This ASU is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. The modified retrospective approach was previously the only allowed adoption method. In July 2018, the FASB issued the related ASU 2018-10 - Leases (Topic 842): Targeted Improvements. This ASU offers a new

transition adoption method, which will not require adjustments to comparative periods. The Company currently intends to adopt using the latter method in the first quarter of fiscal year 2020. The new standard provides a number of optional practical expedients in transition. We expect to elect the ‘package of practical expedients’ which permits us not to reassess under the new standard our prior conclusions about lease identification, lease classification and initial direct costs. The new standard also provides practical expedients for an entity’s ongoing accounting. We currently expect to elect the short-term lease recognition exemption for all leases that qualify. This means, for qualifying leases, typically those with terms of less than twelve months, we will not recognize ROU assets or lease liabilities. We also currently expect not to separate lease and non-lease components for all of our leases. We expect that most of our operating lease commitments will be subject to the new standard and recognized as right-of-use assets and operating lease liabilities upon adoption, which will materially increase the total assets and total liabilities that we report relative to such amounts prior to adoption of this ASU.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. This ASU requires credit losses on available-for-sale debt securities to be presented as an allowance rather than a write-down. Unlike current U.S. GAAP, the credit losses could be reversed with changes in estimates, and recognized in current year earnings. This ASU is effective for annual periods beginning after December 15, 2019, and interim periods within those annual periods. Early adoption is permitted for annual periods beginning after December 15, 2018, including interim periods. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements upon adoption.

In January 2017, the FASB issued ASU 2017-04, Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. This ASU eliminates step two of the goodwill impairment test. An impairment charge is to be recognized for the amount by which the current value exceeds the fair value. This ASU is effective for annual periods beginning after December 15, 2019, including interim periods. Early adoption is permitted, for interim or annual goodwill impairment tests performed after January 1, 2017, and should be applied prospectively. An entity is required to disclose the nature of and reason for the change in accounting principle upon transition. That disclosure should be provided in the first annual period and in the interim period within the first annual period when the entity initially adopts the amendments in this update. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements upon adoption.

In March 2017, the FASB issued ASU 2017-07, Compensation - Retirement Benefits (Topic 715): Improving the presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. This ASU requires an employer to disaggregate the service cost component from the other components of net benefit cost. It also provides guidance on income statement presentation for service cost and other components of net benefit cost. This ASU is effective for annual periods beginning after December 15, 2017, including interim periods. The Company adopted this ASU in the first quarter of fiscal year 2019. The impact of adoption included the buy-out settlement of the defined benefit pension plan as discussed in Note 9.

In May 2017, the FASB issued ASU 2017-09, Compensation - Stock Compensation (Topic 718): Scope of Modification Accounting. This ASU applies to any company that changes the terms or conditions of a share-based award, considered a modification. Modification accounting would be applied unless certain conditions were met related to the fair value of the award, the vesting conditions and the classification of the modified award. This ASU is effective for annual periods beginning after December 15, 2017, with early adoption permitted. The standard should be applied prospectively to an award modified on or after the adoption date. The Company adopted this ASU in the first quarter of fiscal year 2019 with no financial statement impact as no awards were modified in the current period.

In February 2018, the FASB issued ASU 2018-02, Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. This ASU allows for the classification of stranded tax effects resulting from the Tax Cuts and Jobs Act (the “Tax Act”) from accumulated

other comprehensive income to retained earnings. This ASU is effective for annual periods beginning after December 15, 2018, with early adoption permitted. The standard should be applied in the period of adoption or retrospectively to each period (or periods) in which the effect of the change in tax rate is recognized. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements upon adoption.

In June 2018, the FASB issued ASU 2018-07, Compensation - Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting. This ASU expands the scope of Topic 718 to include all share-based payment transactions for acquiring goods and services from nonemployees and will apply to all share-based payment transactions in which the grantor acquires goods and services to be used or consumed in its own operations by issuing share-based payment awards. This ASU is effective for fiscal years beginning after December 15, 2018, including interim periods within that fiscal year, with early adoption permitted. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements.

In August 2018, the FASB issued ASU 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework-Changes to the Disclosure Requirements for Fair Value Measurement. This ASU adjusts current required disclosures related to fair value measurements. This ASU is effective for fiscal years beginning after December 15, 2019, including interim periods within that fiscal year, with early adoption permitted. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements.

In August 2018, the Commission adopted the final rule under SEC Release No. 33-10532, Disclosure Update and Simplification, amending certain disclosure requirements that were redundant, duplicative, overlapping, outdated or superseded. In addition, the amendments expanded the disclosure requirements on the analysis of stockholders' equity for interim financial statements. Under the amendments, an analysis of changes in each caption of stockholders' equity presented in the balance sheet must be provided in a note or separate statement. The analysis should present a reconciliation of the beginning balance to the ending balance of each period for which a statement of comprehensive income is required to be filed. The final rule was published in the Federal Register on October 4, 2018, effective November 5, 2018. The additional disclosure is not required until the quarterly filing covering the period beginning after the effective date of the amendments, which will be the Company's first quarter fiscal year 2020 filing. The Company is evaluating the impact of this guidance on its financial statements.

### 3. Marketable Securities

The Company's investments that have original maturities greater than 90 days have been classified as available-for-sale securities in accordance with U.S. GAAP. Marketable securities are categorized on the consolidated condensed balance sheet as short- and long-term marketable securities, as appropriate.

The following table is a summary of available-for-sale securities at December 29, 2018 (in thousands):

| As of December 29, 2018      | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value (Net Carrying Amount) |
|------------------------------|----------------|------------------------|-------------------------|--|
| Corporate debt securities    | \$ 212,338     | \$ 142                 | \$ (1,703 )             | \$ 210,777                                 |
| Non-US government securities | 13,704         | 2                      | (84 )                   | 13,622                                     |
| Agency discount notes        | 459            | —                      | (2 )                    | 457  |
| Total securities             | \$ 226,501     | \$ 144                 | \$ (1,789 )             | \$ 224,856                                 |

The Company typically invests in highly-rated securities with original maturities generally ranging from one to three years. The Company's specifically identified gross unrealized loss of \$1.8 million related to securities with total amortized cost of approximately \$185.0 million at December 29, 2018. Securities in a continuous unrealized loss position for more than 12 months as of December 29, 2018 had an aggregate amortized cost of \$132.5 million and an aggregate unrealized loss of \$1.4 million. The Company may sell certain of its marketable securities prior to their stated maturities for strategic reasons including, but not limited to, anticipated or actual changes in credit rating and duration management. When evaluating an investment for other-than-temporary impairment, the Company reviews factors including the length of time and extent to which fair value has been below cost basis, the financial condition of the issuer, changes in market interest rates and whether it is more likely than not the Company will be required to sell the investment before recovery of the investment's cost basis. As of December 29, 2018, the Company does not consider any of its investments to be other-than-temporarily impaired.

The following table is a summary of available-for-sale securities at March 31, 2018 (in thousands):

| As of March 31, 2018         | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value<br>(Net<br>Carrying<br>Amount) |
|------------------------------|-------------------|------------------------------|-------------------------------|---|
| Corporate debt securities    | \$ 185,636        | \$ 4                         | \$ (2,318 )                   | \$ 183,322  |
| Non-US government securities | 14,730            | —                            | (111 )                        | 14,619  |
| Certificates of deposit      | 500               | —                            | —                             | 500   |
| Agency discount notes        | 459               | —                            | (4 )                          | 455   |
| Total securities             | \$ 201,325        | \$ 4                         | \$ (2,433 )                   | \$ 198,896  |

The Company's specifically identified gross unrealized losses of \$2.4 million related to securities with total amortized cost of approximately \$198.2 million at March 31, 2018. There were no securities that have been in a continuous loss position for more than 12 months as of March 31, 2018. The Company may sell certain of its marketable securities prior to their stated maturities for strategic reasons including, but not limited to, anticipated or actual changes in credit rating and duration management. When evaluating an investment for other-than-temporary impairment, the Company reviews factors including the length of time and extent to which fair value has been below cost basis, the financial condition of the issuer, changes in market interest rates and whether it is more likely than not the Company will be required to sell the investment before recovery of the investment's cost basis. As of March 31, 2018, the Company did not consider any of its investments to be other-than-temporarily impaired.

The cost and estimated fair value of available-for-sale securities by contractual maturities were as follows (in thousands):

|               | December 29, 2018 |                      | March 31, 2018 |                      |
|---------------|-------------------|----------------------|----------------|----------------------|
|               | Amortized Cost    | Estimated Fair Value | Amortized Cost | Estimated Fair Value |
| Within 1 year | \$60,157          | \$59,793             | \$26,560       | \$26,397             |
| After 1 year  | 166,344           | 165,063              | 174,765        | 172,499              |
| Total         | \$226,501         | \$224,856            | \$201,325      | \$198,896            |

#### 4. Fair Value of Financial Instruments

The Company has determined that the only assets and liabilities in the Company's financial statements that are required to be measured at fair value on a recurring basis are the Company's cash equivalents, investment portfolio and, prior to the pension settlement in the third quarter of fiscal year 2019, pension plan assets / liabilities. The Company defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company applies the following fair value hierarchy, which prioritizes the inputs used to measure fair value into three levels and bases the categorization within the hierarchy upon the lowest level of input that is available and significant to the fair value measurement. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Company's cash equivalents and investment portfolio assets consist of debt securities, money market funds, non-U.S. government securities, securities of U.S. government-sponsored enterprises, and certificates of deposit and are reflected on our consolidated condensed balance sheets under the headings cash and cash equivalents, marketable securities, and long-term marketable securities. The Company determines the fair value of its investment portfolio assets by obtaining non-binding market prices from its third-party pricing providers on the last day of the quarter, whose sources may use quoted prices in active markets for identical assets (Level 1 inputs) or inputs other than quoted

prices that are observable either directly or indirectly (Level 2 inputs) in determining fair value.

As of December 29, 2018 and March 31, 2018, the Company classified all investment portfolio and pension plan assets and liabilities as Level 1 or Level 2 assets and liabilities. The Company has no Level 3 assets. There were no transfers between Level 1, Level 2, or Level 3 measurements for the three months ending December 29, 2018.



The following summarizes the fair value of our financial instruments at December 29, 2018 (in thousands):

|                               | Quoted<br>Prices<br>in Active<br>Markets<br>for<br>Identical<br>Assets<br>Level 1 | Significant<br>Other<br>Observable<br>Inputs<br>Level 2 | Significant<br>Unobservable<br>Inputs<br>Level 3 | Total     |
|-------------------------------|---|---|--|-----------|
| Assets:                       |   |   |  |           |
| Cash equivalents              |   |   |  |           |
| Money market funds            | \$170,151   | \$ —  | \$ —   | \$170,151 |
| Available-for-sale securities |   |   |  |           |
| Corporate debt securities     | \$ —  | \$ 210,777  | \$ —   | \$210,777 |
| Non-US government securities  | —   | 13,622  | —  | 13,622    |
| Agency discount notes         | —   | 457   | —  | 457       |
|                               | \$ —  | \$ 224,856  | \$ —   | \$224,856 |

The following summarizes the fair value of our financial instruments at March 31, 2018, exclusive of pension plan assets and liabilities (in thousands):

|                               | Quoted<br>Prices<br>in Active<br>Markets<br>for<br>Identical<br>Assets<br>Level 1 | Significant<br>Other<br>Observable<br>Inputs<br>Level 2 | Significant<br>Unobservable<br>Inputs<br>Level 3 | Total     |
|-------------------------------|---|---|--|-----------|
| Assets:                       |   |   |  |           |
| Cash equivalents              |   |   |  |           |
| Money market funds            | \$211,891   | \$ —  | \$ —   | \$211,891 |
| Available-for-sale securities |   |   |  |           |
| Corporate debt securities     | \$ —  | \$ 183,322  | \$ —   | \$183,322 |
| Non-US government securities  | —   | 14,619  | —  | 14,619    |
| Certificates of deposit       | —   | 500   | —  | 500       |
| Agency discount notes         | —   | 455   | —  | 455       |
|                               | \$ —  | \$ 198,896  | \$ —   | \$198,896 |

## 5. Accounts Receivable, net

The following are the components of accounts receivable, net (in thousands):

|                           | December<br>29,<br>2018 | March 31,<br>2018 |
|---------------------------|-------------------------|-------------------|
| Gross accounts receivable | \$142,338               | \$101,004         |

|   |                     |
|---|---------------------|
| Allowance for doubtful accounts (203 ) (203 ) |                     |
| Accounts receivable, net                      | \$142,135 \$100,801 |

The significant increase in accounts receivable is due primarily to the volume and timing of shipments in the current fiscal year.

## 6. Inventories

Inventories are comprised of the following (in thousands):

|                 | December<br>29,<br>2018 | March<br>31,<br>2018 |
|-----------------|-------------------------|----------------------|
| Work in process | \$90,287                | \$97,138             |
| Finished goods  | 77,592                  | 108,622              |
|                 | \$167,879               | \$205,760            |

## 7. Revolving Credit Facility

On July 12, 2016, Cirrus Logic entered into an amended and restated credit agreement (the “Credit Agreement”) with Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto, for the purpose of refinancing an existing credit facility and providing ongoing working capital. The Credit Agreement provides for a \$300 million senior secured revolving credit facility (the “Credit Facility”). The Credit Facility matures on July 12, 2021. The Credit Facility is required to be guaranteed by all of Cirrus Logic’s material domestic subsidiaries (the “Subsidiary Guarantors”). The Credit Facility is secured by substantially all of the assets of Cirrus Logic and any Subsidiary Guarantors, except for certain excluded assets.

Borrowings under the Credit Facility may, at our election, bear interest at either (a) a base rate plus the applicable margin (“Base Rate Loans”) or (b) a LIBOR rate plus the applicable margin (“LIBOR Rate Loans”). The applicable margin ranges from 0% to 0.50% per annum for Base Rate Loans and 1.25% to 2.00% per annum for LIBOR Rate Loans based on the Leverage Ratio (as defined below). A commitment fee accrues at a rate per annum ranging from 0.20% to 0.30% (based on the Leverage Ratio) on the average daily unused portion of the commitment of the lenders. The Credit Agreement contains certain financial covenants providing that (a) the ratio of consolidated funded indebtedness to consolidated EBITDA for the prior four fiscal quarters must not be greater than 3.00 to 1.00 (the “Leverage Ratio”) and (b) the ratio of consolidated EBITDA for the prior four consecutive fiscal quarters to consolidated fixed charges (including amounts paid in cash for consolidated interest expenses, capital expenditures, scheduled principal payments of indebtedness, and income taxes) for the prior four consecutive fiscal quarters must not be less than 1.25 to 1.00 as of the end of each fiscal quarter. The Credit Agreement also contains negative covenants limiting the Company’s or any Subsidiary’s ability to, among other things, incur debt, grant liens, make investments, effect certain fundamental changes, make certain asset dispositions, and make certain restricted payments.

As of December 29, 2018, the Company had no amounts outstanding under the Credit Facility and was in compliance with all covenants under the Credit Agreement.

## 8. Revenues

### Disaggregation of revenue

We disaggregate revenue from contracts with customers based on the ship to location of the customer. The geographic regions that are reviewed are the United States and countries outside of the United States (primarily located in Asia).

Total net sales based on the disaggregation criteria described above are as follows:

|                   | Three Months Ended |                   | Nine Months Ended |                   |
|-------------------|--------------------|-------------------|-------------------|-------------------|
|                   | December 29, 2018  | December 30, 2017 | December 29, 2018 | December 30, 2017 |
| Non-United States | \$318,739          | \$474,109         | \$924,182         | \$1,206,066       |
| United States     | 5,556              | 8,632             | 20,901            | 22,947            |
|                   | \$324,295          | \$482,741         | \$945,083         | \$1,229,013       |

#### Performance obligations

The Company's single performance obligation is delivering the promised goods to the customer. Performance obligations are satisfied upon transfer of product control to the customer, as defined per the shipping terms within the

customer's contract. As allowed by ASC 606, disclosure of the value of unsatisfied performance obligations for contracts with an original expected term length of one year or less is not required. The vast majority of the Company's contracts have an original expected term length of one year or less. As of December 29, 2018, the Company had no unsatisfied performance obligations.

The Company's products primarily include a standard one-year warranty. Warranties qualify as assurance-type warranties, as goods can be returned for product non-conformance and defect only. As such, they are not considered a separate performance obligation.

#### Contract balances

The Company's standard terms do not include significant financing components or noncash consideration. There have been no material impairment losses on accounts receivable. There are no material contract assets or contract liabilities recorded on the consolidated condensed balance sheets.

#### Transaction price

Pricing is established and agreed upon by the customer prior to an order being placed. Variable pricing currently includes rebates, rights of returns, warranties, price protection and stock rotation. Rebates are granted as a customer account credit, based on agreed-upon sales thresholds. Rights of return and warranty costs are estimated using the "most likely amount" method by reviewing historical returns to determine the most likely customer return rate and applying materiality thresholds. Price protection includes price adjustments available to certain distributors based upon established book price and a stated adjustment period. Stock rotation is also available to certain distributors based on a stated maximum of prior billings.

#### 9. Pension Plan

As a result of our acquisition of Wolfson in fiscal year 2015, the Company had a defined benefit pension scheme (the "Scheme"), for some individuals in the United Kingdom. Following the acquisition, the participants in the Scheme no longer accrued benefits and therefore the Company was not required to make contributions in respect of future accruals.

During fiscal year 2018, the Company authorized the termination of the Scheme under which 60 participants had accrued benefits. On March 16, 2018, the Scheme completed a buy-in transaction whereby the assets of the Scheme, together with a final contribution from the Company of \$11.0 million, were invested in a bulk purchase annuity contract that fully insured the benefits payable to the members of the Scheme at that time.

The bulk purchase annuity contract was structured to enable the Scheme to move to full buy-out (following which the insurance company became directly responsible for the pension payments). On November 30, 2018, the insurance company confirmed that the buy-out was completed and individual policies had been established for each member. Completion of the buy-out confirms full and final settlement of the Scheme, and the unamortized loss previously recorded within Accumulated Other Comprehensive Income ("AOCI") of \$13.8 million has been recognized within other non-operating expense as "U.K. pension settlement" in the period ended December 29, 2018, with the corresponding tax benefit of \$2.6 million being recognized within "Provision for income taxes" in the Consolidated Condensed Statement of Income. As the buy-out transaction has fully settled, there will be no further contributions to the Scheme.

#### 10. Income Taxes

Our provision for income taxes is based on estimated effective tax rates derived from an estimate of annual consolidated earnings before taxes, adjusted for nondeductible expenses, other permanent items and any applicable

credits.

The following table presents the provision for income taxes (in thousands) and the effective tax rates:

|                            | Three Months Ended |           | Nine Months Ended |           |
|----------------------------|--------------------|-----------|-------------------|-----------|
|                            | December           | December  | December          | December  |
|                            | 29,                | 30,       | 29,               | 30,       |
|                            | 2018               | 2017      | 2018              | 2017      |
| Income before income taxes | \$32,314           | \$104,740 | \$84,539          | \$243,112 |
| Provision for income taxes | \$2,381            | \$70,961  | \$705             | \$93,121  |
| Effective tax rate         | 7.4                | % 67.7    | % 0.8             | % 38.3    |

Our income tax expense for the third quarter of fiscal year 2019 was \$2.4 million compared to \$71.0 million in income tax expense for the third quarter of fiscal year 2018, resulting in effective tax rates of 7.4% and 67.7% for the third quarter of fiscal year 2019 and 2018, respectively. Our income tax expense was \$0.7 million for the first nine months of fiscal year 2019 compared to \$93.1 million of tax expense for the first nine months of fiscal year 2018, resulting in effective tax rates of 0.8% and 38.3%, respectively. Our effective tax rates for the third quarter and first nine months of fiscal year 2019 were lower than the federal statutory rate primarily due to the U.S. federal research and development tax credit and the effect of income earned in certain foreign jurisdictions that is taxed below the federal statutory rate; our effective tax rate for the first nine months of fiscal year 2019 was further reduced by adjustments recorded to reduce the provisional amount of the Tax Act's transition tax. Our effective tax rates for the third quarter and first nine months of fiscal year 2018 were higher than the federal statutory rate primarily due to the impact of the Tax Act enacted in the third quarter of fiscal year 2018, partially offset by the effect of income earned in certain foreign jurisdictions that is taxed below the federal statutory rate and excess tax benefits from stock-based compensation.

The Tax Act was enacted on December 22, 2017. The Tax Act reduced the U.S. federal corporate income tax rate from 35.0% to 21.0%, restricted the deductibility of certain business expenses, required companies to pay a one-time transition tax on earnings of certain foreign subsidiaries that were previously tax-deferred and created new taxes on certain foreign sourced earnings, among other provisions. In accordance with SEC Staff Accounting Bulletin No. 118 ("SAB 118"), we recorded adjustments to the enactment-date effects of the Tax Act. We applied the guidance in SAB 118 when accounting for the enactment-date effects of the Tax Act under ASC 740, Income Taxes, for the following aspects: remeasurement of deferred tax assets and liabilities, one-time transition tax, and tax on global intangible low taxed income ("GILTI"). During the first nine months of fiscal year 2019, we recognized adjustments of \$11.1 million that decreased the enactment-date provisional amounts recorded at March 31, 2018.

The one-time transition tax represents the tax on our total post-1986 earnings and profits, which was previously deferred from U.S. income taxes under prior U.S. law. We recorded a provisional amount for our one-time transition tax liability for each of our foreign subsidiaries, resulting in a transition tax liability of \$53.9 million at March 31, 2018. Upon further analysis of the Tax Act, subsequent Internal Revenue Service ("IRS") guidance, and regulations proposed by the U.S. Department of the Treasury and the IRS, we finalized our calculations of the transition tax liability during the third quarter of fiscal year 2019. We recognized a decrease of \$11.2 million and an increase of \$0.2 million to the transition tax provisional amount in the second and third quarters of fiscal year 2019, respectively, which are included as a component of income tax expense from continuing operations.

We remeasured certain deferred tax assets and liabilities based on the rates at which they were expected to reverse in the future, which was generally 21%, by recording a provisional amount of \$6.1 million at March 31, 2018. We finalized our calculations and recognized a decrease of \$0.1 million to our provisional amount in the third quarter of fiscal year 2019, which is included as a component of income tax expense from continuing operations.

The Tax Act subjects a U.S. shareholder to current tax on certain earnings of foreign subsidiaries under a provision commonly known as GILTI. Under U.S. GAAP, an accounting policy election can be made to either recognize deferred taxes for temporary basis differences expected to reverse as GILTI in future years, or to provide for the tax expense related to GILTI in the year the tax is incurred as a period expense only. We have elected to account for GILTI in the year the tax is incurred.

The Company records unrecognized tax benefits for the estimated risk associated with tax positions taken on tax returns. At December 29, 2018, the Company had unrecognized tax benefits of \$40.0 million, all of which would impact the effective tax rate if recognized. The Company recorded gross increases of \$0.7 million, \$0.9 million, and \$0.9 million to its current year unrecognized tax benefits in the first, second, and third quarters of fiscal year 2019, respectively, and gross decreases of \$12.5 million and \$5.1 million to its prior year unrecognized tax benefits in the second and third quarters of fiscal year 2019, respectively. The Company's total unrecognized tax benefits are classified as "Non-current income taxes" in the consolidated condensed balance sheets.

The Company recognizes interest and penalties related to unrecognized tax benefits in the provision for income taxes. As of December 29, 2018, the balance of accrued interest and penalties, net of tax, was \$2.1 million.

Fiscal years 2015 through 2018 remain open to examination by the Company's major taxing jurisdictions, although carry forward attributes that were generated in tax years prior to fiscal year 2015 may be adjusted upon examination by the tax authorities if they have been, or will be, used in a future period. The Company's United Kingdom subsidiaries are currently under a limited scope tax audit for certain income tax matters related to fiscal year 2016. The Company's fiscal year 2017 federal income tax return is under examination by the U.S. Internal Revenue Service. The Company believes it has accrued adequate reserves related to the matters under examination. The Company is not under an income tax audit in any other major taxing jurisdiction.



## 11. Net Income Per Share

Basic net income per share is based on the weighted effect of common shares issued and outstanding and is calculated by dividing net income by the basic weighted average shares outstanding during the period. Diluted net income per share is calculated by dividing net income by the weighted average number of common shares used in the basic net income per share calculation, plus the equivalent number of common shares that would be issued assuming exercise or conversion of all potentially dilutive common shares outstanding. These potentially dilutive items consist primarily of outstanding stock options and restricted stock units.

The following table details the calculation of basic and diluted earnings per share for the three and nine months ended December 29, 2018 and December 30, 2017 (in thousands, except per share amounts):

|                                     | Three Months<br>Ended<br>December 29,<br>2018 |          | Nine Months<br>Ended<br>December 30,<br>2017 |           |
|-------------------------------------|---|----------|--|-----------|
| Numerator:                          |   |          |  |           |
| Net income                          | \$29,933                                      | \$33,779 | \$83,834                                     | \$149,991 |
| Denominator:                        |   |          |  |           |
| Weighted average shares outstanding | 59,511  | 63,453   | 60,482                                       | 63,655    |
| Effect of dilutive securities       | 1,272   | 2,104    | 1,594  | 2,722     |
| Weighted average diluted shares     | 60,783  | 65,557   | 62,076                                       | 66,377    |
| Basic earnings per share            | \$0.50  | \$0.53   | \$1.39                                       | \$2.36    |
| Diluted earnings per share          | \$0.49  | \$0.52   | \$1.35                                       | \$2.26    |

The weighted outstanding shares excluded from our diluted calculation for the three and nine months ended December 29, 2018 were 1,398 thousand and 1,668 thousand, respectively, as the shares were anti-dilutive. The weighted outstanding shares excluded from our diluted calculation for the three and nine months ended December 30, 2017 were 824 thousand and 273 thousand, respectively, as the shares were anti-dilutive.

## 12. Legal Matters

From time to time, we are involved in legal proceedings concerning matters arising in connection with the conduct of our business activities. We regularly evaluate the status of legal proceedings in which we are involved in order to assess whether a loss is probable or there is a reasonable possibility that a loss or additional loss may have been incurred, and to determine if accruals are appropriate. We further evaluate each legal proceeding to assess whether an estimate of possible loss or range of loss can be made.

Based on current knowledge, management does not believe that there are any pending matters that could potentially have a material adverse effect on our business, financial condition, results of operations or cash flows. However, we are engaged in various legal actions in the normal course of business. There can be no assurances in light of the inherent uncertainties involved in any potential legal proceedings, some of which are beyond our control, and an adverse outcome in any legal proceeding could be material to our results of operations or cash flows for any particular reporting period.

## 13. Stockholders' Equity

## Common Stock

The Company issued a net 0.7 million and 0.9 million shares of common stock during the three and nine months ending December 29, 2018, respectively, pursuant to the Company's equity incentive plans. The Company issued a net 0.6 million and 1.0 million shares during the three and nine months ending December 30, 2017, respectively, pursuant to the Company's equity incentive plans.

## Share Repurchase Program

Since inception, \$150.0 million of the Company's common stock has been repurchased under the Company's 2018 \$200 million share repurchase program, leaving \$50.0 million available for repurchase under this plan as of December 29, 2018. During the three and nine months ended December 29, 2018, respectively, the Company repurchased 1.4 million shares of its common stock, for \$55.0 million, at an average cost of \$39.03 per share and 3.7 million shares of its common stock, for \$150.0 million, at an average cost of \$40.41 per share. All of these shares were repurchased in the open market and were funded from existing cash. All shares of our common stock that were repurchased were retired as of December 29, 2018.

## 14. Segment Information

We determine our operating segments in accordance with FASB guidelines. Our Chief Executive Officer ("CEO") has been identified as the chief operating decision maker under these guidelines.

The Company operates and tracks its results in one reportable segment, but reports revenue performance in two product lines, Portable Audio and Non-Portable Audio and Other. Our CEO receives and uses enterprise-wide financial information to assess financial performance and allocate resources, rather than detailed information at a product line level. Additionally, our product lines have similar characteristics and customers. They share support functions such as sales, public relations, supply chain management, various research and development and engineering support, in addition to the general and administrative functions of human resources, legal, finance and information technology. Therefore, there is no complete, discrete financial information maintained for these product lines.

Revenues from our product lines are as follows (in thousands):

|                                       | Three Months Ended |                   | Nine Months Ended |                   |
|---------------------------------------|--------------------|-------------------|-------------------|-------------------|
|                                       | December 29, 2018  | December 30, 2017 | December 29, 2018 | December 30, 2017 |
| Portable Audio Products               | \$288,640          | \$438,650         | \$824,950         | \$1,101,099       |
| Non-Portable Audio and Other Products | 35,655             | 44,091            | 120,133           | 127,914           |
|                                       | \$324,295          | \$482,741         | \$945,083         | \$1,229,013       |

## 15. Subsequent Event

In January 2019, the Board of Directors authorized the repurchase of up to an additional \$200 million of the Company's common stock, in addition to the \$50.0 million remaining from the Board's previous share repurchase authorization in January 2018, described above in Note 13.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read along with the unaudited consolidated condensed financial statements and notes thereto included in Item 1 of this Quarterly Report on Form 10-Q, as well as the audited consolidated financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations for the fiscal year ended March 31, 2018, contained in our fiscal year 2018 Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "Commission") on May 30, 2018. We maintain a website at [investor.cirrus.com](http://investor.cirrus.com), which makes available free of charge our most recent annual report and all other filings we have made with the Commission.

This Management's Discussion and Analysis of Financial Condition and Results of Operations and certain information incorporated herein by reference contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on current expectations, estimates, forecasts and projections and the beliefs and assumptions of our management. In some cases, forward-looking statements are identified by words such as "expect," "anticipate," "target," "project," "believe," "goals," "estimate," "intend," and variations of these types of words and similar expressions which are intended to identify these forward-looking statements. In addition, any statements that refer to our plans, expectations, strategies or other characterizations of future events or circumstances are forward-looking statements. Readers are cautioned that these forward-looking statements are predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, actual results may differ materially and adversely from those expressed

in any forward-looking statements. We undertake no obligation, and expressly disclaim any duty, to revise or update publicly any forward-looking statement for any reason.

For additional information regarding known material factors that could cause our actual results to differ from our projected results, please see “Item 1A – Risk Factors” in our 2018 Annual Report on Form 10-K filed with the Commission on May 30, 2018, and in Part II, Item 1A “Risk Factors” within this quarterly report on Form 10-Q. Readers should carefully review these risk factors, as well as those identified in other documents filed by us with the Commission.

## Overview

Cirrus Logic, Inc. (“Cirrus Logic,” “We,” “Us,” “Our,” or the “Company”) is a leader in high-performance, low-power integrated circuits (“ICs”) for audio and voice signal processing applications. Cirrus Logic’s products span the entire audio signal chain, from capture to playback, providing innovative products for the world’s top smartphones, tablets, digital headsets, wearables and emerging smart home applications.

## Critical Accounting Policies

Our discussion and analysis of the Company’s financial condition and results of operations are based upon the unaudited consolidated condensed financial statements included in this report, which have been prepared in accordance with U.S. GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts. We evaluate the estimates on an on-going basis. We base these estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions and conditions.

The Company adopted ASU 2014-09 as of April 1, 2018. The impact of this new guidance on our accounting policies and operating results is described below as well as in Note 2 - Recently Issued Accounting Pronouncements and Note 8 - Revenues. During the nine months ended December 29, 2018, there have been no other significant changes in our “Critical Accounting Policies” included in our fiscal year 2018 Annual Report on Form 10-K for the fiscal year ended March 31, 2018.

## Recently Issued Accounting Pronouncements

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (ASC Topic 606). The purpose of this ASU is to converge revenue recognition requirements per U.S. GAAP and International Financial Reporting Standards (“IFRS”). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date after public comment supported a proposal to delay the effective date of this ASU to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. The Company completed the process of reviewing our customers’ contracts in respect of performance obligation identification and satisfaction, pricing, warranties, and return rights, among other considerations and adopted the standard in the first quarter of fiscal year 2019. The standard could be adopted by full retrospective method, which applies retrospectively to each prior period presented, or by modified retrospective method with the cumulative effect adjustment recognized in beginning retained earnings as of the date of adoption. The Company adopted this standard using the modified retrospective adoption method in the first quarter of fiscal year 2019 with no income statement impact, and therefore no beginning retained earnings impact. See additional information relating to the adoption of this standard in Note 2 and Note 8.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The FASB issued this update to increase transparency and comparability by recognizing lease assets and lease liabilities on the balance sheet and disclosing key leasing arrangement details. Lessees would recognize operating leases on the balance sheet under this ASU — with the future lease payments recognized as a liability, measured at present value, and the right-of-use asset recognized for the lease term. A single lease cost would be recognized over the lease term. For initial terms of less than twelve months, a lessee would be permitted to make an accounting policy election to recognize lease expense for such leases generally on a straight-line basis over the lease term. This ASU is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. The modified retrospective approach was previously the only allowed adoption method. In July 2018, the FASB issued the related ASU 2018-10 - Leases (Topic 842): Targeted Improvements. This ASU offers a new transition adoption method, which will not require adjustments to comparative periods. The Company currently intends to adopt using the latter method in the first quarter of fiscal year 2020. The new standard provides a number of optional practical expedients in transition. We expect to elect the ‘package of practical expedients’ which permits us not to reassess under the

new standard our prior conclusions about lease identification, lease classification and initial direct costs. The new standard also provides practical expedients for an entity's ongoing accounting. We currently expect to elect the short-term lease recognition exemption for all leases that qualify. This means, for qualifying leases, typically those with terms of less than twelve months, we will not recognize ROU assets or lease liabilities. We also currently expect not to separate lease and non-lease components for all of our leases. We expect that most of our operating lease commitments will be subject to the new standard and recognized as right-of-use assets and operating lease liabilities upon adoption, which will materially increase the total assets and total liabilities that we report relative to such amounts prior to adoption of this ASU.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. This ASU requires credit losses on available-for-sale debt securities to be presented as an allowance rather than a write-down. Unlike current U.S. GAAP, the credit losses could be reversed with changes in estimates, and recognized in current year earnings. This ASU is effective for annual periods beginning after December 15, 2019, and interim periods within those annual periods. Early adoption is permitted for annual periods beginning after December 15, 2018, including interim periods. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements upon adoption.

In January 2017, the FASB issued ASU 2017-04, Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. This ASU eliminates step two of the goodwill impairment test. An impairment charge is to be recognized for the amount by which the current value exceeds the fair value. This ASU is effective for annual periods beginning after December 15, 2019, including interim periods. Early adoption is permitted, for interim or annual goodwill impairment tests performed after January 1, 2017, and should be applied prospectively. An entity is required to disclose the nature of and reason for the change in accounting principle upon transition. That disclosure should be provided in the first annual period and in the interim period within the first annual period when the entity initially adopts the amendments in this update. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements upon adoption.

In March 2017, the FASB issued ASU 2017-07, Compensation - Retirement Benefits (Topic 715): Improving the presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. This ASU requires an employer to disaggregate the service cost component from the other components of net benefit cost. It also provides guidance on income statement presentation for service cost and other components of net benefit cost. This ASU is effective for annual periods beginning after December 15, 2017, including interim periods. The Company adopted this ASU in the first quarter of fiscal year 2019. The impact of adoption included the buy-out settlement of the defined benefit pension plan as discussed in Note 9.

In May 2017, the FASB issued ASU 2017-09, Compensation - Stock Compensation (Topic 718): Scope of Modification Accounting. This ASU applies to any company that changes the terms or conditions of a share-based award, considered a modification. Modification accounting would be applied unless certain conditions were met related to the fair value of the award, the vesting conditions and the classification of the modified award. This ASU is effective for annual periods beginning after December 15, 2017, with early adoption permitted. The standard should be applied prospectively to an award modified on or after the adoption date. The Company adopted this ASU in the first quarter of fiscal year 2019 with no financial statement impact as no awards were modified in the current period.

In February 2018, the FASB issued ASU 2018-02, Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. This ASU allows for the classification of stranded tax effects resulting from the Tax Cuts and Jobs Act (the "Tax Act") from accumulated other comprehensive income to retained earnings. This ASU is effective for annual periods beginning after December 15, 2018, with early adoption permitted. The standard should be applied in the period of adoption or retrospectively to each period (or periods) in which the effect of the change in tax rate is recognized. The Company is currently

evaluating the impact of this ASU, but does not expect a material impact to the financial statements upon adoption.

In June 2018, the FASB issued ASU 2018-07, Compensation - Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting. This ASU expands the scope of Topic 718 to include all share-based payment transactions for acquiring goods and services from nonemployees and will apply to all share-based payment transactions in which the grantor acquires goods and services to be used or consumed in its own operations by issuing share-based payment awards. This ASU is effective for fiscal years beginning after December 15, 2018, including interim periods within that fiscal year, with early adoption permitted. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements.

In August 2018, the FASB issued ASU 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework-Changes to the Disclosure Requirements for Fair Value Measurement. This ASU adjusts current required disclosures related to



fair value measurements. This ASU is effective for fiscal years beginning after December 15, 2019, including interim periods within that fiscal year, with early adoption permitted. The Company is currently evaluating the impact of this ASU, but does not expect a material impact to the financial statements.

In August 2018, the Commission adopted the final rule under SEC Release No. 33-10532, Disclosure Update and Simplification, amending certain disclosure requirements that were redundant, duplicative, overlapping, outdated or superseded. In addition, the amendments expanded the disclosure requirements on the analysis of stockholders' equity for interim financial statements. Under the amendments, an analysis of changes in each caption of stockholders' equity presented in the balance sheet must be provided in a note or separate statement. The analysis should present a reconciliation of the beginning balance to the ending balance of each period for which a statement of comprehensive income is required to be filed. The final rule was published in the Federal Register on October 4, 2018, effective November 5, 2018. The additional disclosure is not required until the quarterly filing covering the period beginning after the effective date of the amendments, which will be the Company's first quarter fiscal year 2020 filing. The Company is evaluating the impact of this guidance on its financial statements.

### Results of Operations

Our fiscal year is the 52- or 53-week period ending on the last Saturday in March. Fiscal year 2018 included 53 weeks, with the extra week included in the third quarter. Fiscal year 2019 is a 52-week fiscal year.

The following table summarizes the results of our operations for the third quarter and first nine months of fiscal years 2019 and 2018, respectively, as a percentage of net sales. All percentage amounts were calculated using the underlying data in thousands, unaudited:

|                                     | Three Months<br>Ended<br>December 29,<br>2018 |   | Three Months<br>Ended<br>December 30,<br>2017 |   | Nine Months<br>Ended<br>December 29,<br>2018 |   | Nine Months<br>Ended<br>December 30,<br>2017 |   |
|-------------------------------------|---|---|---|---|--|---|--|---|
| Net sales                           | 100   | % | 100   | % | 100  | % | 100  | % |
| Gross margin                        | 50  | % | 49  | % | 50   | % | 49   | % |
| Research and development            | 27  | % | 20  | % | 30   | % | 22   | % |
| Selling, general and administrative | 9   | % | 8   | % | 10   | % | 7  | % |
| Income from operations              | 14  | % | 21  | % | 10   | % | 20   | % |
| Interest income                     | —   | % | —   | % | —  | % | —  | % |
| Interest expense                    | —   | % | —   | % | —  | % | —  | % |
| U.K. pension settlement             | (4)   | % | —   | % | (1)  | % | —  | % |
| Other income (expense)              | —   | % | —   | % | —  | % | —  | % |
| Income before income taxes          | 10  | % | 21  | % | 9  | % | 20   | % |
| Provision for income taxes          | 1   | % | 14  | % | —  | % | 8  | % |
| Net income                          | 9   | % | 7   | % | 9  | % | 12   | % |

### Net Sales

Net sales for the third quarter of fiscal year 2019 decreased \$158.4 million, or 33 percent, to \$324.3 million from \$482.7 million in the third quarter of fiscal year 2018. Net sales from our portable audio products decreased \$150.0 million, primarily due to reduced unit volumes of portable audio components compared to the previous year. Non-portable audio and other product sales decreased \$8.4 million for the quarter versus the comparable period in the prior fiscal year.

Net sales for the first nine months of fiscal year 2019 decreased \$283.9 million, or 23 percent, to \$945.1 million from \$1.2 billion. Net sales from our portable audio products decreased \$276.1 million, primarily due to reduced unit volumes of our portable audio components, including digital headset products compared to the previous year, and to a lesser extent, the sale of certain lower average selling price ("ASP") components. Non-portable audio and other product sales decreased \$7.8 million for the period.

Sales to non-U.S. customers, principally located in Asia, including sales to U.S.-based end customers that manufacture products through contract manufacturers or plants located overseas, were approximately 98 percent of net sales for each of the third quarters of fiscal year 2019 and 2018, and for each of the first nine months of fiscal years 2019 and 2018. Our sales are

denominated primarily in U.S. dollars. No foreign currency hedging contracts were entered into in the first nine months of fiscal year 2019 or 2018.

Since the components we produce are largely proprietary, we consider our end customer to be the entity specifying the use of our component in their design. These end customers may purchase our products directly from us, through distributors or third-party manufacturers contracted to produce their designs. For the third quarter of fiscal years 2019 and 2018, our ten largest end customers represented approximately 92 percent and 94 percent of our net sales, respectively. For the first nine months of fiscal years 2019 and 2018, our ten largest end customers represented approximately 91 percent and 93 percent of our net sales, respectively.

We had one end customer, Apple Inc., that purchased through multiple contract manufacturers and represented approximately 83 percent and 86 percent of the Company's total net sales for each of the third quarters of fiscal years 2019 and 2018, respectively. This same customer represented approximately 81 percent and 82 percent of the Company's total net sales for the first nine months of fiscal years 2019 and 2018.

No other end customer or distributor represented more than 10 percent of net sales for the three and nine months ending December 29, 2018 and December 30, 2017.

For more information, please see Part II—Item 1A—Risk Factors— “We depend on a limited number of customers and distributors for a substantial portion of our sales, and the loss of, or a significant reduction in orders from, or pricing on products sold to, any key customer or distributor could significantly reduce our sales and our profitability.”

#### Gross Margin

Gross margin was 50.3 percent in the third quarter of fiscal year 2019, up from 48.7 percent in the third quarter of fiscal year 2018. The increase was primarily driven by lower manufacturing costs in the current fiscal quarter versus the third quarter of fiscal year 2018.

Gross margin was 50.0 percent for the first nine months of fiscal year 2019, slightly up from 49.5 percent for the first nine months of fiscal year 2018 due to lower manufacturing costs.

#### Research and Development Expense

Research and development expense for the third quarter of fiscal year 2019 was \$88.6 million, a decrease of \$8.4 million, or 9 percent, from \$97.0 million in the third quarter of fiscal year 2018. The primary drivers for this decrease were amortization of acquisition-related intangibles, product development costs, due in part to a reduction in contract labor, and employee-related expenses, partially offset by an asset impairment and higher facilities-related costs in the current quarter.

Research and development expense for the first nine months of fiscal year 2019 was \$282.9 million, an increase of \$12.0 million, or 4 percent, from \$270.9 million for the first nine months of fiscal year 2018. The primary drivers for this increase were salary and employee-related expenses, including facilities-related costs and the absence of the first quarter fiscal year 2018 release of contingent consideration related to a prior acquisition, offset by decreases in product development and tools and supplies costs during the period.

#### Selling, General and Administrative Expense

Selling, general and administrative expense for the third quarter of fiscal year 2019 was \$30.4 million, a decrease of \$4.2 million, or 12 percent, from \$34.6 million in the third quarter of fiscal year 2018, primarily due to decreased

salary and employee-related expenses from the third quarter fiscal year 2018 to the third quarter fiscal year 2019.

Selling, general and administrative expense for the first nine months of fiscal year 2019 was \$96.3 million, a slight increase of \$0.8 million, or 1 percent, from \$95.5 million for the first nine months of fiscal year 2018.

#### Interest Income

The Company reported interest income of \$2.0 million and \$5.5 million, for the three and nine months ended December 29, 2018, respectively and \$1.2 million and \$3.1 million for the three and nine months ended December 30, 2017, respectively. Interest income increased in the current periods due to higher yields on higher average cash, cash equivalents and marketable securities balances, compared to the prior periods.

### Interest Expense

The Company reported interest expense of \$0.3 million and \$0.8 million for the three and nine months ended December 29, 2018, respectively and \$0.3 million and \$0.9 million for the three and nine months ended December 30, 2017, respectively. Following the repayment of the Credit Facility described in Note 7 in the first quarter of fiscal year 2018, interest expense consists primarily of unused commitment fees.

### U.K. Pension Settlement

The Company settled its defined benefit pension scheme in the third quarter of fiscal year 2019. A settlement loss of \$13.8 million was recognized, which was the amount of the previously recorded unamortized actuarial pension loss in AOCI. The loss is presented as a separate line item in the Consolidated Condensed Statement of Income under the caption "U.K. pension settlement". The Company will have no further contribution obligations going forward.

### Other Income (Expense)

For the three and nine months ended December 29, 2018, the Company reported \$0.1 million in other income and \$0.1 million in other expense, respectively and \$0.3 million in other income and \$0.8 million in other expense for the three and nine months ended December 30, 2017, respectively, primarily related to remeasurement on foreign currency denominated monetary assets and liabilities.

### Income Taxes

Our provision for income taxes is based on estimated effective tax rates derived from an estimate of annual consolidated earnings before taxes, adjusted for nondeductible expenses, other permanent items and any applicable credits.

The following table presents the provision for income taxes (in thousands) and the effective tax rates:

|                            | Three Months Ended |                   | Nine Months Ended |                   |
|----------------------------|--------------------|-------------------|-------------------|-------------------|
|                            | December 29, 2018  | December 30, 2017 | December 29, 2018 | December 30, 2017 |
| Income before income taxes | \$32,314           | \$104,740         | \$84,539          | \$243,112         |
| Provision for income taxes | \$2,381            | \$70,961          | \$705             | \$93,121          |
| Effective tax rate         | 7.4                | % 67.7            | % 0.8             | % 38.3            |

Our income tax expense for the third quarter of fiscal year 2019 was \$2.4 million compared to \$71.0 million in income tax expense for the third quarter of fiscal year 2018, resulting in effective tax rates of 7.4% and 67.7% for the third quarter of fiscal year 2019 and 2018, respectively. Our income tax expense was \$0.7 million for the first nine months of fiscal year 2019 compared to \$93.1 million in expense for the first nine months of fiscal year 2018, resulting in effective tax rates of 0.8% and 38.3%, respectively. Our effective tax rates for the third quarter and first nine months of fiscal year 2019 were lower than the federal statutory rate primarily due to U.S. federal research and development tax credit and the effect of income earned in certain foreign jurisdictions that is taxed below the federal statutory rate; our effective tax rate for the first nine months of fiscal year 2019 was further reduced by adjustments recorded to reduce the provisional amount of the Tax Act's transition tax. Our effective tax rates for the third quarter and first nine months of fiscal year 2018 were higher than the federal statutory rate primarily due to the impact of the Tax Act enacted in the third quarter of fiscal year 2018, partially offset by the effect of income earned in certain foreign jurisdictions that is taxed below the federal statutory rate and excess tax benefits from stock-based compensation.

The Tax Act was enacted on December 22, 2017. The Tax Act reduced the U.S. federal corporate income tax rate from 35.0% to 21.0%, restricted the deductibility of certain business expenses, required companies to pay a one-time transition tax on earnings of certain foreign subsidiaries that were previously tax-deferred and created new taxes on certain foreign sourced earnings, among other provisions. In accordance with SEC Staff Accounting Bulletin No. 118

("SAB 118") we recorded adjustments to the enactment-date effects of the Tax Act. We applied the guidance in SAB 118 when accounting for the enactment-date effects of the Tax Act under ASC 740, Income Taxes, for the following aspects: remeasurement of deferred tax assets and liabilities, one-time transition tax, and tax on global intangible low taxed income ("GILTI"). At December 29, 2018 we have now completed our accounting for all enactment-date income tax effects of the Tax Act. As discussed in Note 10 - Income Taxes, during the first nine months of fiscal year 2019, we recognized adjustments of \$11.1 million that decreased the

enactment-date provisional amounts recorded at March 31, 2018 and we included those adjustments as a component of income tax expense from continuing operations.

### Liquidity and Capital Resources

We require cash to fund our operating expenses and working capital requirements, including outlays for inventory, capital expenditures, share repurchases, and strategic acquisitions. Our principal sources of liquidity are cash on hand, cash generated from operations, cash generated from the sale and maturity of marketable securities, and available borrowings under our \$300 million senior secured revolving credit facility.

Cash generated by operating activities is net income adjusted for certain non-cash items and changes in working capital. Cash flow from operations was \$197.1 million for the first nine months of fiscal year 2019 as compared to \$213.0 million for the corresponding period of fiscal year 2018. The cash flow from operations during the first nine months of fiscal year 2019 was related to the cash components of our net income and a \$2.1 million favorable change in working capital, primarily as a result of decreases in inventories and increases in accounts payable, partially offset by increases in accounts receivable. The cash flow from operations during the corresponding period of fiscal year 2018 was related to the cash components of our net income, offset by a \$43.0 million unfavorable change in working capital, primarily as a result of increases in accounts receivable and inventories, offset by an increase in accounts payable.

Net cash used in investing activities was \$51.5 million during the first nine months of fiscal year 2019 as compared to \$149.2 million used in investing activities during the first nine months of fiscal year 2018. The cash used in investing activities in the first nine months of fiscal year 2019 is primarily related to capital expenditures and technology investments of \$26.1 million and net purchases of marketable securities of \$25.3 million. The cash used in investing activities in the corresponding period in fiscal year 2018 was primarily related to net purchases of marketable securities of \$87.3 million, and capital expenditures and technology investments of \$41.7 million. In addition, the Company purchased certain tangible and intangible assets for \$20.2 million as part of a technology acquisition.

Net cash used in financing activities was \$162.0 million during the first nine months of fiscal year 2019. The cash used during the first nine months of fiscal year 2019 was primarily associated with stock repurchases of \$150.0 million. The cash used in financing activities was \$188.3 million for the first nine months of fiscal year 2018. The use of cash during the first nine months of fiscal year 2018 was primarily associated with stock repurchases during the same period of \$115.6 million and \$60.0 million in payments against the Company's long-term revolver.

Our future capital requirements will depend on many factors, including the rate of sales growth, market acceptance of our products, the timing and extent of research and development projects, potential acquisitions of companies or technologies and the expansion of our sales and marketing activities. We believe our expected future cash earnings, existing cash, cash equivalents, investment balances, and available borrowings under our Credit Facility will be sufficient to meet our capital requirements through at least the next 12 months, although we could be required, or could elect, to seek additional funding prior to that time.

### Revolving Credit Facilities

On July 12, 2016, Cirrus Logic entered into an amended and restated credit agreement (the "Credit Agreement") with Wells Fargo Bank, National Association, as Administrative Agent, and the Lenders party thereto, for the purpose of refinancing an existing credit facility and providing ongoing working capital. The Credit Agreement provides for a \$300 million senior secured revolving credit facility (the "Credit Facility"). The Credit Facility matures on July 12, 2021. The Credit Facility is required to be guaranteed by all of Cirrus Logic's material domestic subsidiaries (the "Subsidiary Guarantors"). The Credit Facility is secured by substantially all of the assets of Cirrus Logic and any Subsidiary Guarantors, except for certain excluded assets.

Borrowings under the Credit Facility may, at our election, bear interest at either (a) a base rate plus the applicable margin (“Base Rate Loans”) or (b) a LIBOR rate plus the applicable margin (“LIBOR Rate Loans”). The applicable margin ranges from 0% to 0.50% per annum for Base Rate Loans and 1.25% to 2.00% per annum for LIBOR Rate Loans based on the Leverage Ratio (as defined below). A commitment fee accrues at a rate per annum ranging from 0.20% to 0.30% (based on the Leverage Ratio) on the average daily unused portion of the commitment of the lenders. The Credit Agreement contains certain financial covenants providing that (a) the ratio of consolidated funded indebtedness to consolidated EBITDA for the prior four fiscal quarters must not be greater than 3.00 to 1.00 (the “Leverage Ratio”) and (b) the ratio of consolidated EBITDA for the prior four consecutive fiscal quarters to consolidated fixed charges (including amounts paid in cash for consolidated interest expenses, capital expenditures, scheduled principal payments of indebtedness, and income taxes) for the prior four consecutive



fiscal quarters must not be less than 1.25 to 1.00 as of the end of each fiscal quarter. The Credit Agreement also contains negative covenants limiting the Company's or any Subsidiary's ability to, among other things, incur debt, grant liens, make investments, effect certain fundamental changes, make certain asset dispositions, and make certain restricted payments.

As of December 29, 2018, the Company had no amounts outstanding under the Credit Facility and was in compliance with all covenants under the Credit Agreement.

#### Westfield House Building

The Company has been exploring opportunities to sell the previously-acquired Wolfson headquarters in Edinburgh, Scotland U.K. ("Westfield House"). The value of the Westfield House building is currently included in "Property and Equipment, net" on the Consolidated Condensed Balance Sheet. Any proceeds from the potential sale will be recorded when the transaction is complete.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks associated with interest rates on our debt securities, currency movements on non-U.S. dollar denominated assets and liabilities, and the effect of market factors on the value of our marketable securities.

We assess these risks on a regular basis and have established policies that are designed to protect against the adverse effects of these and other potential exposures. For a description of our market risks, see "Part II – Item 7A – Quantitative and Qualitative Disclosures about Market Risk" in our fiscal year 2018 Annual Report on Form 10-K filed with the Commission on May 30, 2018. There have been no significant changes to our exposure to market risks since we filed our fiscal year 2018 Annual Report on Form 10-K.

### ITEM 4. CONTROLS AND PROCEDURES

#### Evaluation of disclosure controls and procedures

As required by Rule 13a-15(b) of the Exchange Act, we have evaluated, under the supervision and with the participation of our management, including our chief executive officer (CEO) and chief financial officer (CFO), the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this Form 10-Q. Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Commission rules and forms and (ii) accumulated and communicated to our management, including our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure.

Based upon the evaluation, our management, including our CEO and CFO, has concluded that our disclosure controls and procedures were effective as of December 29, 2018.

#### Changes in control over financial reporting

There has been no change in the Company's internal control over financial reporting during the quarter ended December 29, 2018, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

Information regarding legal proceedings to which the Company is a party is set forth in Note 12 – Legal Matters to our unaudited consolidated condensed financial statements and is incorporated herein by reference.

ITEM 1A. RISK FACTORS

In evaluating all forward-looking statements, you should specifically consider risk factors that may cause actual results to vary from those contained in the forward-looking statements. Various risk factors associated with our business are included in our Annual Report on Form 10-K for the year ended March 31, 2018, as filed with the Commission on May 30, 2018, and available at [www.sec.gov](http://www.sec.gov). Other than as set forth below, there have been no material changes to those risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended March 31, 2018.

We depend on a limited number of customers and distributors for a substantial portion of our sales, and the loss of, or a significant reduction in orders from, or pricing on products sold to, any key customer or distributor could significantly reduce our sales and our profitability.

While we generate sales from a broad base of customers worldwide, the loss of any of our key customers, or a significant reduction in sales or selling prices to any key customer, or reductions in selling prices made to retain key customer relationships, would significantly reduce our revenue, margins and earnings and adversely affect our business. For the first nine months of fiscal years 2019 and 2018, our ten largest customers represented approximately 91 percent and 93 percent, respectively, of our net sales. We had one end customer, Apple Inc. that purchased through multiple contract manufacturers and represented approximately 81 percent and 82 percent of the Company's total net sales for the first nine months of fiscal years 2019 and 2018, respectively.

We had no distributors that represented more than 10 percent of our sales for the nine month period ending December 29, 2018, or December 30, 2017. No other end customer or distributor represented more than 10 percent of net sales for the nine month period ending December 29, 2018, or December 30, 2017.

We may not be able to maintain or increase sales to certain of our key customers for a variety of reasons, including the following:

- most of our customers can stop incorporating our products into their own products with limited notice to us and suffer little or no penalty;
- our agreements with our customers typically do not require them to purchase a minimum quantity of our products;
- many of our customers have pre-existing or concurrent relationships with our current or potential competitors that may affect the customers' decisions to purchase our products;
- our customers face intense competition from other manufacturers that do not use our products; and
- our customers regularly evaluate alternative sources of supply in order to diversify their supplier base, which increases their negotiating leverage with us and their ability to obtain components from alternative sources.

In addition, our dependence on a limited number of key customers may make it easier for key customers to pressure us to reduce the prices of the products we sell to them. We have experienced pricing pressure from certain key customers, and we expect that the average selling prices for certain of our products will decline, reducing our revenue, our margins, and our earnings.

Our key customer relationships often require us to develop new products that may involve significant technological challenges. Our customers frequently place considerable pressure on us to meet their tight development schedules. In addition, we may from time to time enter into customer agreements providing for exclusivity periods during which we may only sell specified products or technologies to that customer. Accordingly, we may have to devote a substantial amount of resources to strategic relationships, which could detract from or delay our completion of other important development projects or the development of next generation products and technologies.

If we fail to attract, hire and retain qualified personnel, especially design engineering and technical personnel, we may not be able to develop, market, or sell our products or successfully manage our business.

Competition for highly qualified personnel in our industry is intense. There are only a limited number of individuals in the job market with the requisite skills. We have recently encountered more intense competition for qualified design engineering and technical personnel, particularly in Austin, Texas, where these skills are in high demand. In addition, changes in immigration laws and regulations, or the administration or enforcement of such laws or regulations, can also impair our ability to attract and retain qualified personnel. The loss of the services of key personnel or our inability to hire new personnel with the requisite skills could restrict our ability to develop new products or enhance

existing products in a timely manner, sell products to our customers, or manage our business effectively.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information about purchases of equity securities that are registered by us pursuant to Section 12 of the Exchange Act during the three months ended December 29, 2018 (in thousands, except per share amounts):

| Monthly Period                        | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price<br>Paid Per<br>Share | Total<br>Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Approximate<br>Dollar Value<br>of Shares<br>That May<br>Yet Be<br>Purchased<br>Under the<br>Plans or<br>Programs (1) |
|---------------------------------------|---|---------------------------------------|--|--|
| September 30, 2018 - October 27, 2018 | —   | \$ —                                  | —  | \$ —   |
| October 28, 2018 - November 24, 2018  | 1,409                                     | 39.03                                 | 1,409  | 50,003   |
| November 25, 2018 - December 29, 2018 | —   | —                                     | —  | —  |
| Total                                 | 1,409                                     | \$ 39.03                              | 1,409  | \$ 50,003  |

(1) The Company currently has one active share repurchase program: the \$200 million share repurchase program authorized by the Board of Directors in January 2018. The repurchases are to be funded from existing cash and intended to be effected from time to time in accordance with applicable securities laws through the open market or in privately negotiated transactions. The timing of the repurchases and the actual amount purchased depend on a variety of factors including general market and economic conditions and other corporate considerations. The program does not have an expiration date, does not obligate the Company to repurchase any particular amount of common stock, and may be modified or suspended at any time at the Company's discretion. The Company repurchased 1.4 million shares of its common stock for \$55.0 million during the third quarter of fiscal year 2019. All of these shares were repurchased in the open market and were funded from existing cash. All shares of our common stock that were repurchased were retired as of December 29, 2018.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

The following exhibits are filed as part of or incorporated by reference into this Report:

- 3.1 Certificate of Incorporation of Registrant, filed with the Delaware Secretary of State on August 26, 1998. (1)
- 3.2 Amended and Restated Bylaws of Registrant. (2)
- 31.1 Certification of Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- (1) Incorporated by reference from Registrant's Report on Form 10-K for the fiscal year ended March 31, 2001, filed with the Commission on June 22, 2001 (Registration No. 000-17795).
- (2) Incorporated by reference from Registrant's Report on Form 8-K filed with the Commission on September 20, 2013 (Registration No. 000-17795).

The exhibits required to be filed pursuant to the requirements of Item 601 of Regulation S-K are set forth in the Exhibit Index list noted above and are incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CIRRUS LOGIC, INC.

Date: January 30, 2019 /s/ Thurman K. Case

Thurman K. Case

Vice President, Chief  
Financial Officer and  
Principal Accounting  
Officer