

RAYMOND JAMES FINANCIAL INC  
Form 10-Q  
August 11, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 10-Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-9109

RAYMOND JAMES FINANCIAL, INC.  
(Exact name of registrant as specified in its charter)

Florida  
(State or other jurisdiction of incorporation  
or organization)

No. 59-1517485  
(I.R.S. Employer Identification No.)

880 Carillon Parkway, St. Petersburg, Florida 33716  
(Address of principal executive offices) (Zip Code)

(727) 567-1000  
(Registrant's telephone number, including area code)

None  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes

No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

119,719,189 shares of Common Stock as of August 5, 2008

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RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES

Form 10-Q for the Quarter Ended June 30, 2008

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## PART I FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
(Unaudited)

	June 30, 2008	September 30, 2007
	(in 000's)	
<b>Assets:</b>		
Cash and Cash Equivalents	\$ 669,541	\$ 644,943
Assets Segregated Pursuant to Regulations and Other Segregated Assets	4,121,260	4,127,667
Securities Purchased under Agreements to Resell and Other Collateralized Financings	972,996	1,295,004
<b>Financial Instruments:</b>		
Trading Instruments, at Fair Value	491,599	467,761
Available for Sale Securities, at Fair Value	619,166	569,952
Other Investments, at Fair Value	88,694	90,637
<b>Receivables:</b>		
Brokerage Clients, Net	1,965,787	1,704,300
Stock Borrowed	1,166,913	1,292,265
Bank Loans, Net	6,680,362	4,664,209
Brokers-Dealers and Clearing Organizations	141,609	228,865
Other	339,150	315,227
Investments in Real Estate Partnerships - Held by Variable Interest Entities	222,692	221,147
Property and Equipment, Net	184,665	166,963
Deferred Income Taxes, Net	112,733	107,922
Deposits With Clearing Organizations	75,746	36,416
Goodwill	62,575	62,575
Prepaid Expenses and Other Assets	363,700	258,315
	\$ 18,279,188	\$ 16,254,168
<b>Liabilities And Shareholders' Equity:</b>		
Loans Payable	\$ 312,904	\$ 122,640
Loans Payable Related to Investments by Variable Interest Entities in Real Estate Partnerships	101,197	116,479
<b>Payables:</b>		
Brokerage Clients	5,825,439	5,675,860
Stock Loaned	1,177,188	1,280,747
Bank Deposits	7,746,139	5,585,259
Brokers-Dealers and Clearing Organizations	197,299	128,298
Trade and Other	186,450	450,008
	241,974	149,729

Trading Instruments Sold but Not Yet Purchased, at Fair Value		
Securities Sold Under Agreements to Repurchase	88,707	393,282
Accrued Compensation, Commissions and Benefits	311,515	356,627
Income Taxes Payable	3,504	7,755
	16,192,316	14,266,684
Minority Interests	239,494	229,670
Shareholders' Equity:		
Preferred Stock; \$.10 Par Value; Authorized 10,000,000 Shares; Issued and Outstanding -0- Shares	-	-
Common Stock; \$.01 Par Value; Authorized 350,000,000 Shares with 123,611,432 Issued at June 30, 2008 and Authorized 180,000,000 Shares with 120,903,331 Issued at September 30, 2007	1,197	1,176
Shares Exchangeable into Common Stock; 273,042 at June 30, 2008 and September 30, 2007	3,504	3,504
Additional Paid-In Capital	334,091	277,095
Retained Earnings	1,603,478	1,461,898
Accumulated Other Comprehensive Income	(8,695)	30,191
	1,933,575	1,773,864
Less: 3,978,879 and 1,005,668 Common Shares in Treasury, at Cost	(86,197)	(16,050)
	1,847,378	1,757,814
	\$ 18,279,188	\$ 16,254,168

See accompanying Notes to Condensed Consolidated Financial Statements.

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (Unaudited)  
 (in 000's, except per share amounts)

	Three Months Ended		Nine Months Ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
Revenues:				
			\$	
Securities Commissions and Fees	\$ 483,225	462,047	\$1,437,327	\$1,281,204
Investment Banking	36,236	51,818	87,323	131,682
Investment Advisory Fees	51,492	51,754	161,416	152,487
Interest	156,935	191,691	561,199	514,727
Net Trading Profits	11,100	7,050	5,256	16,434
Financial Service Fees	31,774	30,285	97,512	91,683
Other	37,986	28,108	95,040	82,436