

PCS EDVENTURES COM INC  
Form 10-Q  
February 14, 2014

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**x QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended December 31, 2013**

**o TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE EXCHANGE ACT**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File No. 000-49990**

PCS EDVENTURES!.COM, INC.

(Exact name of Registrant as specified in its charter)

Idaho 82-0475383  
(State or Other Jurisdiction of (I.R.S. Employer Identification No.)  
incorporation or organization)

345 Bobwhite Court, Suite 200

Boise, Idaho 83706

(Address of Principal Executive Offices)

(208) 343-3110

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the Registrant has (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act") during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY**

**PROCEEDINGS DURING THE PRECEDING FIVE YEARS**

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Not applicable.

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date:

January 21, 2014: 52,504,350 shares of Common Stock

**PART I – FINANCIAL INFORMATION**

**Item 1. Financial Statements**

The Financial Statements of the Registrant required to be filed with this 10-Q Quarterly Report were prepared by management and commence below, together with related notes. In the opinion of management, the Financial Statements fairly present the financial condition of the Registrant.

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**PCS EDVENTURES!.COM, INC. AND SUBSIDIARY****Consolidated Balance Sheet (USD \$)****(Unaudited)**

	<b>December 31, 2013</b>	<b>March 31, 2013</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
<b>CURRENT ASSETS</b>		
Cash	\$4,435	\$245,827
Accounts receivable, net of allowance for doubtful accounts of \$2,669 and \$4,805, respectively	132,803	98,732
Prepaid expenses	74,075	34,838
Finished goods inventory	154,549	93,717
<b>Discontinued Assets</b>		
Cash	—	1,419
Accounts receivable	—	21,108
Prepaid expenses	—	1,548
Other receivable	—	2,144
Total Current Assets	365,862	499,333
<b>FIXED ASSETS, net of accumulated depreciation of \$113,326 and \$99,290, respectively</b>	<b>24,141</b>	<b>38,177</b>
<b>OTHER ASSETS</b>		
Mold cost	15,999	19,107
Deposits	7,371	7,371
Total Other Assets	23,370	26,478
<b>TOTAL ASSETS</b>	<b>\$413,373</b>	<b>\$563,988</b>

The accompanying notes are an integral part of these financial statements.

**PCS EDVENTURES!.COM, INC. AND SUBSIDIARY****Consolidated Balance Sheets (USD \$)****(Unaudited)**

	<b>December 31, 2013</b>	<b>March 31, 2013</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
<b>CURRENT LIABILITIES</b>		
Accounts payable and other current liabilities	\$ 564,311	\$ 427,082
Payroll liabilities payable	14,976	3,414
Accrued expenses	140,382	136,359
Deferred revenue	74,457	83,756
Note payable, net of discount	—	185,000
Note payable, convertible, related party, net of discount	—	80,000
Note payable, related party, net of discount	148,405	408,129
Line of credit payable	29,390	32,061
Discontinued liabilities associated with discontinued assets		
Accounts payable	—	59,281
Payroll liabilities payroll	—	30,437
Total Current Liabilities	971,921	1,445,519
Notes payable, long term	24,300	25,000
Convertible notes payable, long term, net of discount	195,000	—
Convertible notes payable, related party, long term, net of discount	416,500	66,500
Total Liabilities	1,607,721	1,537,019
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, no par value, 20,000,000 authorized shares, no shares issued and outstanding	—	—
Common stock, no par value, 90,000,000 authorized shares, 52,504,350 and 49,293,845 shares issued and outstanding, respectively	36,707,710	36,199,846
Stock payable	66,400	40,640
Accumulated comprehensive income	—	(4,546 )
Accumulated deficit	(37,968,458 )	(37,208,971 )
Total Stockholders' Equity (Deficit)	(1,194,348 )	(973,031 )
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 413,373</b>	<b>\$ 563,988</b>

The accompanying notes are an integral part of these financial statements.



**PCS EDVENTURES!.COM, INC. AND SUBSIDIARY****Consolidated Income Statement (USD \$)****(Unaudited)**

	For the Three Months Ended December 31,		For the Nine Months Ended December 31,	
	2013	2012	2013	2012
<b>REVENUES</b>				
Lab revenue	\$226,260	\$519,474	\$974,066	\$2,170,888
International service revenue	81,229	5,380	84,543	115,524
Learning Center revenue	35,516	22,702	74,555	43,131
License and royalty revenue	5,334	5,415	15,399	21,412
Total Revenues	348,339	552,971	1,148,563	2,350,955
<b>COST OF SALES</b>	164,210	334,735	561,747	1,092,742
<b>GROSS PROFIT</b>	184,129	218,236	586,816,	1,258,213
<b>OPERATING EXPENSES</b>				
Salaries and wages	155,583	209,407	450,766	708,229
Depreciation and amortization	4,678	4,679	14,036	14,036
General and administrative expenses	220,996	223,574	744,002	680,245
Total Operating Expenses	381,257	437,660	1,208,804	1,402,510
<b>OPERATING LOSS</b>	(197,128 )	(219,424 )	(621,988 )	(144,297 )
<b>OTHER INCOME AND EXPENSES</b>				
Change in fair value of derivatives	—	154,812	—	(50,459 )
Interest income	—	—	12	—
Interest expense	(41,657 )	(68,271 )	(107,143 )	(120,207 )
Other income	—	2,089	—	5,766
Other expense	—	—	—	—
Total Other Income and (Expenses)	(41,657 )	88,630	(107,131 )	(164,900 )
<b>LOSS FROM CONTINUING OPERATIONS</b>	(238,785 )	(130,794 )	(729,119 )	(309,197 )
<b>LOSS FROM DISCONTINUED OPERATIONS</b>	(1,177 )	(15,232 )	(30,368 )	(93,020 )
<b>NET INCOME/(LOSS)</b>	(239,962 )	(146,026 )	(759,487 )	(402,217 )
<b>NET COMPREHENSIVE INCOME/(LOSS)</b>	(239,962 )	(146,026 )	(759,487 )	(402,217 )
Deemed Dividend	—	—	—	—
<b>NET LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS</b>	\$ (239,962 )	\$ (146,026 )	\$ (759,487 )	\$ (402,217 )
Basic and diluted net income (loss) per common share:				
Basic and diluted loss per share from continuing operations	\$0.0	\$0.0	\$0.0	\$0.0
Basic and diluted loss per share from discontinued operations	\$0.0	\$0.0	\$0.0	\$0.0
Basic and diluted net loss per share	\$0.0	\$0.0	\$0.0	\$(0.01 )
Weighted Average Number of Shares Outstanding, Basic and Diluted	52,504,350	48,210,662	51,434,182	46,784,238



The accompanying notes are an integral part of these financial statements.

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**PCS EDVENTURES!.COM, INC.****Consolidated Statements of Stockholders' Equity****(Unaudited)**

	# of Common Shares O/S	Capital Stock	Stock Payable	Accumulated Deficit	Other Comprehensive Income	Total Stockholders' Equity (Deficit)
Balance at 03/31/13	49,293,845	\$36,199,846	\$40,640	\$(37,208,971)	\$ (4,546 )	\$(973,031 )
Stock for Services	41,875	1,675	760			2,435
Stock for Bonuses	30,000	600				600
Stock for RSU's			38,750			38,750
Conversion of Notes Payable	3,138,630	100,000				100,000
Option/Warrant Expense		30,913				30,913
Debt Discount		220,000				220,000
Discontinued Operations		140,926				140,926
RSU Forfeiture		13,750	(13,750)			—
Foreign Currency Translation					4,546	4,546
Net Loss through 12/31/2013				(759,487 )		(759,487 )
Balance at 12/31/2013 (unaudited)	52,504,350	36,707,710	66,400	(37,968,458)	—	\$(1,194,348 )

The accompanying notes are an integral part of these financial statements.



**PCS EDVENTURES!.COM, INC.****Consolidated Statements of Cash Flows****(Unaudited)**

	For the Nine Months Ended December 31,	
	2013	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net Loss	(759,487)	\$(402,217)
Adjustments to reconcile net loss to net cash provided (used) by operating activities:		
Debt discount amortization	49,182	76,044
Depreciation and amortization	14,036	14,036
Change in fair value of derivative liabilities	—	50,459
Common stock issued for services	41,785	109,068
Deemed Dividend	—	8,236
Amortization of fair value of stock options	30,913	65,371
Bad debt	50,740	—
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(13,912 )	219,367
(Increase) decrease in prepaid expenses	(38,332 )	20,862
(Increase) decrease in inventories	(60,832 )	(83,770 )
(Increase) decrease in other current assets	2,144	24,782
(Increase) decrease in other assets	3,108	(3,898 )
(Decrease) increase in accounts payable and accrued liabilities	160,283	(34,605 )
Increase (decrease) in unearned revenue	(9,299 )	(34,660 )
Net Cash Provided (Used) by Operating Activities	(529,671)	29,075
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Cash paid for purchase of fixed assets	—	—
Net Cash Used by Investing Activities	—	—
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from note payable	520,000	930,000
Principal payments on debt	(229,606)	(931,219)
Net Cash Used by Financing Activities	290,394	(1,219 )
Foreign currency translation	(3,533 )	(8,537 )
Net Increase (Decrease) in Cash	(242,810)	19,319
Cash at Beginning of Period	247,245	15,780
Cash at End of Period	4,435	\$35,099

The accompanying notes are an integral part of these financial statements.

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**PCS EDVENTURES!.COM, INC.****Consolidated Statements of Cash Flows (continued)****(Unaudited)**

	For the Nine Months Ended December 31,	
	2013	2012
<b>NON-CASH INVESTING &amp; FINANCING ACTIVITIES</b>		
Common stock issued for services (stock payable)	1,640	18,908
Common stock issued for employee bonus (stock payable)	600	22,333
RSU Forfeiture	13,750	—
Conversion of debt	100,000	97,296
Adjustment to derivative liability due to debt conversion	—	81,502
Debt discount	220,000	(103,144)
Deemed dividend	—	—
Sale of Subsidiary	140,926	—

	For the Nine Months Ended December 31,	
	2013	2012
<b>CASH PAID FOR:</b>		
Interest	\$68,697	\$24,589
Income Taxes	\$—	\$1,600

The accompanying notes are an integral part of these financial statements.

**PCS EDVENTURES!.COM, INC**

**Notes to the Consolidated Financial Statements**

**December 31, 2013**

**(Unaudited)**

**NOTE 1 - ORGANIZATION AND DESCRIPTION OF BUSINESS**

The consolidated financial statements presented are those of PCS Edventures!.com, Inc., an Idaho corporation, and its wholly owned subsidiary, PCS LabMentors, Ltd., a Canadian company (collectively, “the Company”) through July 31, 2013. The assets and liabilities of LabMentors have been disclosed in the financials to show the sale of the subsidiary effective September 5, 2013, with the effective date of the liabilities and assets to be transferred calculated as of July 31, 2013.

On August 3, 1994, PCS Education Systems, Inc. was incorporated under the laws of Idaho to develop and operate stand-alone learning labs.

In October 1994, PCS exchanged common stock on a one-for-one basis for common stock of PCS Schools, Inc. As a result of this exchange, PCS Schools, Inc. became a wholly owned subsidiary of PCS. In the late 1990s, the Company divested the stand-alone learning labs to focus more on a hands-on module coupled with web-based technology for use in the classroom.

On March 27, 2000, PCS changed its name from PCS Education Systems, Inc. to PCS Edventures!.com, Inc.

On November 30, 2005, PCS entered into an agreement with 511092 N.B. LTD., a Canadian corporation (LabMentors) to exchange PCS common stock for common stock of 511092 N.B. LTD. as disclosed in the 8-K as filed with the Securities and Exchange Commission (the “SEC”) on December 9, 2005 and amended on February 15, 2006. As a result of the definitive Share Exchange Agreement, 511092 N.B. LTD. became a wholly owned subsidiary of the Company. In December 2005, the name of this subsidiary was formally changed to PCS LabMentors, Ltd. It remains a Canadian corporation. The Company currently has a memo of understanding with a company for the potential sale of LabMentors.

On January 31, 2013, PCS Edventures!.com, Inc. formed a subsidiary called Premiere Science Inc. incorporated and registered in the State of Idaho. The subsidiary is 100% wholly owned by PCS Edventures!.com, Inc. and was formed

to use as an additional sales and marketing tool to gain other business opportunities. There were no operations for the subsidiary during the quarter year ended September 30, 2013.

On September 5, 2013 PCS Edventures!.com, Inc. (PCS) entered into an Asset and Liability Agreement (the "Sale Agreement") with JAK, Ltd. ("JAK"), dated September 5, 2013, pursuant to which (i) JAK will acquire the assets of the PCS Labmentors subsidiary for a purchase price of \$150,000 (the "Purchase Price") to be paid by JAK assuming \$99,260 in liabilities associated with the subsidiary and \$50,740US in the form of a promissory note secured by Labmentors' intellectual property. These liabilities and assets were calculated as of the agreed upon date for the transaction of July 31, 2013. This transaction has a positive impact on the company's balance sheet but results in no immediate cash to the company.

## **NOTE 2 - UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

The December 31, 2013, consolidated financial statements presented herein are unaudited, and in the opinion of management, include all adjustments (consisting of only normal recurring accruals) necessary for a fair presentation of financial position, results of operations and cash flows. Such financial statements do not include all of the information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. This Quarterly Report on Form 10-Q should be read in conjunction with the Annual Report on Form 10-K for PCS Edventures!.com for the fiscal year ended March 31, 2013. The March 31, 2013, consolidated balance sheet is derived from the audited balance sheet included therein.

The operating results for the period ended December 31, 2013 are not necessarily indicative of the results that may be expected for the fiscal year ending March 31, 2014.



**NOTE 3 - GOING CONCERN**

The Company's consolidated financial statements are prepared using accounting principles generally accepted in the United States of America applicable to a going concern that contemplates the realization of assets and liquidation of liabilities in the normal course of business. The established sources of revenues are not sufficient to cover the Company's operating costs. The Company has accumulated significant losses and payables and generated negative cash flows. The combination of these items raises substantial doubt about its ability to continue as a going concern. Management's plans with respect to alleviating this adverse position are as follows:

The business plan proposes the continued promotion and growth of the PCS Edventures Lab program to further demonstrate proof of the concept, and develop the required processes and systems for scaling. The premise of the business plan is three-fold: 1) revenues will be more consistent and predictable for the Company to plan and manage cash and growth; 2) Will serve as a foundation from which PCS can grow a subscription-based, virtual community of students emphasizing experiential, blended education; and 3) an established network of learning centers will serve as highly effective "showrooms" for sales of PCS products and services into neighboring districts. Also of note, close partnerships with schools provide an opportunity to test and improve PCS products on a regular basis.

PCS has continued to pursue international opportunities to offset the continued challenges to the domestic economy and to take advantage of global market needs for PCS type products and services. In 2011, PCS signed a license and royalty agreement with Creya Learning of India (CL). CL uses PCS content and support services to implement experiential learning curriculums into Indian schools. PCS, as part of the agreement, will receive ongoing royalties on the tuition charged to students attending PCS based programs. In FY2013 Creya established programs in twelve schools that will serve as anchor and reference sites as they work to expand the program in FY2014. In the Middle East, PCS continues to work with the Ministry of Education in The Kingdom of Saudi Arabia on STEM related projects. The King Abdullah Project for the Development of Public Education is a USD \$2.3B intended to implement major changes throughout the Kingdom, with STEM and science literacy a heavy emphasis. PCS successfully completed \$106K in STEM consulting for the Saudi Ministry of Education in FY2013 and is working now to secure additional work related to implementation of STEM programs. On August 19th, 2013 PCS was awarded a contract regarding a STEM outreach program in the Kingdom of Saudi Arabia for consulting, services, products, and training related to K12 Science, Technology, Engineering, and Math. The multiphase contract projected approximately \$686,000 in STEM outreach program design, materials supply, training, and support. Phase I of this contract was completed and invoiced in December of 2013 in the amount of approximately \$67,000. An official from Saudi Arabia visited PCS offices in December to discuss the progression to phase 2 which should commence in PCS Q4. On December 12, 2013, PCS was awarded a STEM related training contract for \$133,333 to commence in February of 2014. An invoice for \$13,333 for work completed was submitted in December 2013. Both invoices were collected in January of 2014.

Adding Murali Ranganathan to the Board of Directors has brought financial knowledge that has been extraordinary as PCS continues to refine its business plan. During FY2014, PCS plans to expand and strategically recruit new board members who can help the management team focus and execute its business plan.

The Company reported improved results during FY2013 with revenue for the twelve months ended March 31, 2013 up 26% compared to the same period in the prior year and managed to cut operating expenses by \$908,806 throughout the year.

Revenue for the period ending December 31, 2013 was \$1,148,563 compared to revenue of \$2,350,955, down approximately 51% compared to the same comparable period. Net loss for the period ended was (\$759,487), compared to net loss of (\$402,217), over the same period last year. Cash flow from operations for the period ended December 31, 2013 and 2012 was (\$529,671) and 29,075, respectively.

The significant difference in revenue from period to period is due to the large orders received in FY2013 from program funds related to the US Army APYN and ASPYN initiatives. Funding was not available again during FY14 for these programs. Analysis of PCS core sales numbers, removing the large anomolous orders, are far more encouraging however as we saw a 25.33% increase in sales for Q3 FY2014 over Q3 FY2013. This indicates new sales processes implemented in September were already beginning to take effect. In December of 2014, we also added sales representatives in Atlanta, GA, Seattle, WA, Columbus, OH, and expanded our reach in Florida with the establishment of a relationship with Priority Education Solutions, a veteran education industry sales development group. Entering Q4 of FY2014 PCS has more than doubled its sales force and has plans to increase this trend.

In addition, our sales strategy is now to place and develop sales people in targeted metropolitan areas and develop relationship sales networks which we feel will be far more effective.

Sales from our other two company initiatives, saw significant growth as our Edventures Lab pilot reported sales of \$35K, up 37% over the prior year at \$22K. The Edventures Lab program pilot is focusing on the development of curriculum and infrastructure processes to prepare it for scaling in FY2015. International revenue including sales from Saudi Arabia and India increased over 92%, up from \$6K in FY2013 to \$82K in FY2014. Contracts announced in September and December of Q3 are in progress, some of which will fulfill before the end of FY2014.

While the efforts put in by management and the entire employee team are beginning to be realized, as illustrated by continued cost monitoring, by incoming contracts from Saudi Arabia, a growing revenue channel from e-commerce, successful Edventures Lab pilot, and growing channel sales during this fiscal year, the ability of the Company to continue as a going concern is dependent upon our ability to successfully accomplish the plans described to raise capital as needed, to continue to monitor and reduce overhead costs, and to attain profitable operations. The accompanying consolidated financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

**NOTE 4 – PREPAID EXPENSES**

Prepaid expenses for the periods are as follows:

	December 31, 2013	March 31, 2013
Prepaid insurance	\$ 12,133	\$ 5,440
Prepaid trade show/travel	—	1,990
Prepaid inventory	35,959	2,341
Prepaid software	20,049	11,457
Prepaid expenses, other	5,934	13,610
Total Prepaid Expenses	\$ 74,075	\$ 34,838

**NOTE 5 - FIXED ASSETS**

Assets and depreciation for the periods are as follows:

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	December 31, 2013	March 31, 2013
Computer/office equipment	\$10,112	\$10,112
Software	127,355	127,355
Accumulated depreciation	(113,326)	(99,290)
Total Fixed Assets	\$24,141	\$38,177

Fixed asset depreciation expense for the nine months ended December 31, 2013 and 2012 was \$14,036 and \$14,036 respectively.

**NOTE 6 - ACCRUED EXPENSES**

Accrued expenses for the periods are as follows:

	December 31, 2013	March 31, 2013
Interest payable	\$80,414	\$63,732
Sales tax payable	786	1,230
Credit card debt	57,182	61,281
Professional fees: legal, accounting & other	2,000	10,116
Total accrued expenses	\$140,382	\$136,359

**NOTE 7 – NOTES PAYABLE**

Notes payable consisted of the following:

	December 31, 2013	March 31, 2013
Short Term Note Payable, Related Party	\$ 148,405	\$ 408,129
Short Term Convertible Note, net of discount	—	185,000
Short Term Convertible Note, Related Party, net of discount	—	80,000
Line of Credit	29,390	32,061
Long Term Note Payable, Related Party	24,300	25,000
Convertible Notes Payable, Long Term, net of discount	195,000	—
Convertible Notes Payable, Long Term, Related Party, net of discount	416,500	66,500
Total Notes Payable	\$ 813,595	\$ 796,690

**Note Payable – Related Party**

1. On December 30, 2011, the Company entered into a note payable in the amount of \$30,000. The note bears interest 1. at ten percent (10%) per annum and was due on February 28, 2012. This note was extended with a maturity date of March 31, 2014, under the same terms and conditions.

2. On January 13, 2012, the Company entered into two separate promissory notes in the amount of \$35,000 each for an aggregate amount of \$70,000. The notes bear interest at nine percent (9%) per annum and are due and payable on or before January 10, 2013. Minimum monthly payments of 1.5% of the loan balances are required and are submitted to Lenders' financial institution. The note was amended April 1, 2013 and re-written with a new principal amount of \$32,100 each for an aggregate amount of \$64,200. The notes bear interest at nine percent (9%) per

annum and are due and payable on or before April 1, 2020. The underlying loan requires that the Company pay to the lenders' financial institution monthly payments of \$1,033.17 on or before the 1<sup>st</sup> day of each month, beginning May 1, 2013, and continuing each month in like amount until the final payment due on April 1, 2020. The company has paid \$6,114 in principal leaving a balance of \$58,086 at December 31, 2013.

3. On April 18, 2012, we entered into a long term promissory note with Anthony A. Maher for \$25,000 with an interest rate of 7.5% per annum. The balance is due in full on or before April 18, 2017. Monthly payments are made for interest only to the lender's financial institution.

4. On February 26, 2013, we executed a promissory note with one of our shareholders for \$65,000 at 15% interest per annum, secured by seven of our sales orders to finance inventory purchases. The promissory note was due on or before April 20, 2013. There is no conversion feature associated with this promissory note. A payment of \$20,000 was made against the principal on the note on April 1, 2013. Subsequently, the note was extended and made part of the \$95,000 convertible promissory note issued on May 24, 2013 as described in the 8-K filed on May 24, 2013, which states that the note is due August 24, 2016. The debt discount on the convertible note was calculated as \$21,923, in which \$3,541 was amortized as of December 31, 2013.

5. On March 28, 2013, we executed a promissory note with one of our shareholders, for \$50,000 at 12% interest per annum, secured by eight of our sales orders to finance inventory purchases. The promissory note was due on or before June 5, 2013. There is no conversion feature associated with this promissory note. Subsequently the note was extended and made part of the \$95,000 convertible promissory note issued on May 24, 2013 as described in the 8-K filed on May 24, 2013, which states that the note is due August 24, 2016. See number 4 for debt discount and amortization amounts.

6. On March 22, 2013, we entered into a loan transaction that bears interest at a rate of 8% per annum, secured with one of our board members in the amount of \$25,000. The note is secured by three of our accounts receivables to finance inventory purchases. The promissory note and all accrued interest are due and payable on May 31, 2013. This note was subsequently extended for 90 days unsecured, due on or before August 31, 2013. A convertible promissory note was executed on September 30, 2013 that replaces the March 22, 2013 note. See number 8 under Convertible Note Payable – Related Party for note details.

On May 24, 2013, we entered into a Promissory Note in the amount of \$150,000 with one of our board members, payable with interest at 12% per annum, in cash on or before August 24, 2013. The Promissory Note is secured by several customer Purchase Orders in the amount of \$150,229, in which the Company has structured to pay back \$0.50 for every \$1.00 received from the customer purchase order, in which for the remaining \$0.50 outstanding, the Company would re-secured with new customer purchase orders (to be determined). The loan proceeds will be utilized to support the fulfillment of the orders pledged as well as finance operations for a short term. A convertible promissory note was executed on September 30, 2013 that replaces the March 24, 2013 note. See number 9 under Convertible Note Payable – Related Party for note details.

On September 30, 2013, we entered into a Promissory Note in the amount of \$260,000 with one of our board members, payable with interest at 10% per annum, in cash on or before November 29, 2013. The Promissory Note funded payables and other corporate purposes of borrower. This note is secured by that certain license agreement and other agreements between borrower and Kindle Education, now Creya Learning, originally entered into in 2011. A convertible promissory note was executed on January 8, 2014, that replaces the September 30, 2013, payable with interest at 8% per annum on or before January 8, 2017.

#### Line of Credit

On September 13, 2011, the Company drew down a line of credit at a financial institution in the amount of \$39,050. The line of credit bears interest at 17.5% per annum. The Company makes variable monthly payments. As of December 31, 2013, the company has paid \$9,424 in principal leaving a balance of \$29,626 payable.

#### Convertible Note Payable

1. On March 31, 2011, the Company entered into several convertible promissory notes in the aggregate amount of \$215,000. The notes are convertible into common stock at a rate of \$0.15 per share. The notes bear interest at ten percent (10%) per annum and include attached warrants to purchase two shares of restricted Rule 144 common stock for every dollar loaned, at a rate of \$0.15 per share, for an aggregate total of 430,000 restricted Rule 144 common shares. The notes were due on June 29, 2011, and are secured by that portion or percentage of the Borrower's Intellectual Property which the principal amount of the note bears to the fair market value of all Intellectual Property of the Borrower. "Intellectual Property" of the Borrower is defined to mean all trademarks, registered or unregistered, marks, logos, business names, proprietary computer software, curriculum, copyrighted material, registered or unregistered, trade names, patents and patent applications, and all general intangibles relating to the foregoing. Notwithstanding the foregoing, Intellectual Property shall not include any license, property or contract right the granting of a security in which would be prohibited by law or contract. The warrants expire 36 months from date of agreements. The Company recognized a discount on the debt issued, which was composed of an embedded beneficial conversion feature and attached warrants. The Company measured the beneficial conversion feature by allocating a portion of the proceeds equal to the intrinsic value of the feature to additional paid-in-capital. The intrinsic value of the feature was calculated on the commitment date using the effective conversion price of the notes. This intrinsic value is limited to the portion of the proceeds allocated to the notes, and was calculated as \$58,000. The warrants attached to the notes were valued using the Black Scholes

Valuation Model, resulting in a fair value of \$63,479, the balance of which was fully amortized as of June 30, 2011.

On August 1, 2012, the Company issued amendments to the convertible note agreements in the aggregated amount of \$215,000 and extended the due date with the repayments in the amount of \$40,000 per quarter to begin April, 2013, and the final payments due in August, 2014, with any remaining balance due at that time. In consideration for extending the due date of the promissory notes, the expiration dates on the warrants issued on March 31, 2011 and June 27, 2011, were amended and extended an additional three years, making the new expiration dates August 1, 2017. At the Lender's sole option, Lenders may elect to receive payment of their respective note and all accrued interest in restricted common stock of the Borrower at the price per share of said common stock at same rate as the warrants. Subsequently and



effective June 7, 2013, we executed an amendment to the loan transaction. The amended transaction involved the extension of the Promissory Note from April 30, 2013 to April 30, 2016, with the creditors waiving any default under the previous note. The company made interest payments to each of the eight note holders for all accrued interest from August 1, 2012 to April 30, 2013 for consideration of the extension.

The company has agreed to make quarterly interest payments to each of the note holders during the term of the extension. All other terms of the previous Promissory Note, Security Agreement and related warrants remain in full force and effect

On April 30, 2013, we entered into a loan transaction with an “accredited investor” for a Promissory Note, payable with interest at 8% per annum in the amount of \$5,000, convertible into shares of common stock of the Company at 2. a price of \$0.20 per share. The note is due twenty four months from the date of the note, on or before August 31, 2015. No debt discount was recognized as the conversion price is considered “out of the money”, therefore no discount was necessary.

On July 30, 2013, we entered into a loan transaction with an “accredited investor” for a Promissory Note, payable with interest at 8% per annum in the amount of \$5,000, convertible into shares of common stock of the Company at 3. a price of \$0.20 per share. The note is due twenty four months from the date of the note, on or before July 30, 2015. No debt discount was recognized as the conversion price is considered “out of the money”, therefore no discount was necessary.

#### Convertible Note Payable – Related Party

For the transactions described above in regard to the \$215,000 convertible note, \$30,000 was loaned from a related 1. party and has been broken out as described in the Company’s financial statements and accompanying notes at December 31, 2013.

On February 29, 2012, the Company entered into three separate convertible promissory notes in the aggregate amount of \$100,000. The notes bear interest at ten percent (10%) per annum and were due on May 30, 2012. At the sole option each respective Lender, the outstanding balance of the notes may be converted into shares of restricted Rule 144 common stock of the Borrower at a price per share of \$0.05. In the event Lender elects to convert any outstanding balance due under this note into such shares, Lender shall give written notice to the Borrower seven (7) 2. days prior to the effective date of such exercise. At Borrower’s sole option, Borrower may elect to pay Lender in cash up to one-half (1/2) of the then principal and interest due under the note. In such event, the remaining balance of principal and interest shall be converted as provided under the note agreement. On June 14, 2012, one of the notes, in the amount of \$50,000, was converted into 1,028,770 shares of our “restricted” common stock in accordance with the terms of the convertible promissory note. An extension was issued for the remaining two notes in an aggregate amount of \$50,000, under the same terms and conditions, with a new maturity date of March 31, 2014.

On December 3, 2012, the company entered into a long term convertible promissory note with board member and shareholder Todd Hackett in the amount of \$45,000. The note is convertible into common stock at a rate of \$0.04 per share. The note bears interest at eight (8%) per annum and is due 36 months from the date of the agreement, on 3. or before December 03, 2015. The proceeds from the note were used by the company to pay off the Security Purchase Agreement (tranche 2) issued on June 4, 2012, along with any accrued interest, penalties and administrative costs. The debt discount was calculated as \$18,255, of which \$3,904 was amortized during the period ended December 31, 2013.

On January 11, 2013, we entered into an 8% Convertible Promissory Note with an “accredited investor,” in the amount of \$21,500, convertible into shares of common stock of the Company, at the market price of \$0.065. The note is due thirty six months from the date of note. The note is secured by a secondary security interest in all of the Company’s intellectual property. The proceeds received by the Company from the sale of this note will be used by 4. the Company for prepaying the Promissory Note dated June 5, 2012 (Tranche 3) issued to Asher Enterprises, Inc., as well as any administrative costs associated with the payment. This final payment completes and pays off all outstanding notes with Asher Enterprises. The Company recognized a discount on the debt issued related to the derivative liability. This debt discount was calculated as \$9,285 of which \$1,942 was amortized during the period ended December 31, 2013.

5. On January 17, 2013, the Company entered into a loan transaction with a related party. The transaction involved the issuance of a Promissory Note in the amount of \$200,000 the note bears interest at a rate of 15% per annum and is due and payable on April 30, 2013. In consideration for the financing, the Company issued 100,000 warrants to purchase common stock at an exercise price of \$0.07. The warrants expire 36 months from date of agreement. The warrants were evaluated for embedded derivatives in accordance with ASC 815 and were found to not include any embedded derivatives. The warrants attached to the note were valued using the Black Scholes Valuation Model, resulting in a fair value of \$7,977. This value was recorded as a debt discount and is being amortized over the life of the loan. The note was paid in full on April 1, 2013. The remaining discount of \$1,716 was amortized for the period ending September 30, 2013.

On May 24, 2013, the Company modified two existing promissory notes to form one convertible promissory note 6. in the amount of \$95,000 as describe in the 8-K filed on May 24, 2013. The note is due August 24, 2016 with an interest rate of 8%. The debt discount was calculated as \$21,923, in which \$3,541 was amortized.

On May 24, 2013, Mr. Hackett financed a 12% Convertible Promissory Note in the amount of \$100,000, convertible into shares of common stock of the Company, at a price of \$0.0325 per share, which represents a 20% discount from the market price as of the date of the note. The note is due ninety days from the date of the note on or before August 24, 2013. If the Lender does not decide to convert the note after 60 days from the date of the note, the Borrower must amend the note and secure the \$100,000 with unsecured accounts receivable or customer 7. purchase orders from its customers (to be determined) as collateral. The debt discount was calculated as \$23,077, in which \$7,692 was amortized during the three months ended June 30, 2013. Due to the company's inability to secure the promissory note until its maturity, Mr. Hackett elected to convert the Promissory Note along with all accrued interest effective July 24, 2013 into 3,138,630 shares. The remaining discount of \$15,385 was expense upon conversion due to conversion within terms of the note; no gain/loss was recognized.

On September 30, 2013, Mr. Ranganathan financed an 8% Convertible Promissory Note in the amount of \$25,000, convertible into shares of common stock of the Company, at a price of \$0.04 per share, which represents a 50% 8. discount from the market price as of the date of the note. The note is due 36 months from the date of the note on or before September 30, 2016. The debt discount was calculated as \$25,000, of which \$2,143 was amortized during the period ended December 31, 2013.

On September 30, 2013, Mr. Hackett financed an 8% Convertible Promissory Note in the amount of \$150,000, convertible into shares of common stock of the Company, at a price of \$0.04 per share, which represents a 50% 9. discount from the market price as of the date of the note. The note is due 36 months from the date of the note on or before September 30, 2016. The debt discount was calculated as \$150,000, of which \$12,857 was amortized during the period ended December 31, 2013.

## **NOTE 8 – DERIVATIVE FINANCIAL INSTRUMENTS**

The Company generally does not use derivative financial instruments to hedge exposures to cash-flow risks or market-risks that may affect the fair values of its financial instruments. The Company utilizes various types of financing to fund our business needs, including convertible debts with conversion features and other instruments not indexed to our stock. The convertible notes include fluctuating conversion rates. The Company uses a lattice model for valuation of the derivative. For derivative financial instruments that are accounted for as liabilities, the derivative instrument is initially recorded at its fair value and then re-valued at each reporting date, with changes in the fair value reported in income in accordance with ASC 815. The classification of derivative instruments, including whether such instruments should be recorded as liabilities or as equity, is reassessed at the end of each reporting period. Derivative instrument liabilities are classified in the balance sheet as current or non-current based on whether net cash settlement

of the derivative instrument could be required within the 12 months of the balance sheet date.

The Company, in prior year ended March 31, 2013, issued convertible notes payable that provide for the issuance of convertible notes with variable conversion provisions. The conversion terms of the convertible notes are variable based on certain factors, such as the future price of the Company's common stock. The number of shares of common stock to be issued is based on the future price of the Company's common stock. Due to the fact that the number of shares of common stock issuable is not able to be determined definitively, the equity environment is tainted and all additional convertible debentures and warrants are included in the value of the derivative. Pursuant to ASC 815-15 Derivatives, the fair values of the variable conversion option and warrants and shares to be issued were recorded as derivative liabilities on the issuance date.

The fair values of the Company's derivative liabilities were estimated at the issuance date and are revalued at each subsequent reporting date, using a lattice model. The Company eliminated the derivative as of March 31, 2013. As a result, the loss on derivative liabilities was \$-0- and \$72,101 as of December 31, 2013 and 2012.

**NOTE 9 – FAIR VALUE OF FINANCIAL INSTRUMENTS**

On January 1, 2008, the Company adopted guidance which defines fair value, establishes a framework for using fair value to measure financial assets and liabilities on a recurring basis, and expands disclosures about fair value measurements. Beginning on January 1, 2009, the Company also applied the guidance to non-financial assets and liabilities measured at fair value on a non-recurring basis, which includes goodwill and intangible assets. The guidance establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions of what market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of the inputs as follows:

Level 1 - Inputs are unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 2 - Inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates, yield curves, etc.), and inputs that are derived principally from or corroborated by observable market data by correlation or other means (market corroborated inputs).

Level 3 - Unobservable inputs that reflect our assumptions about the assumptions that market participants would use in pricing the asset or liability.

The following schedule summarizes the valuation of financial instruments at fair value on a recurring basis in the balance sheets as of December 31, 2013:

	<b>Fair Value Measurements at December 31, 2013</b>			
<b>Liabilities</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Gain/(loss)</b>

Derivative Liabilities	\$—	\$—	—	—
	\$—	\$—	—	—

#### **NOTE 10 – DISCONTINUED OPERATIONS**

On July 31, 2013, the Company signed a Memorandum of Understanding with a Canadian company owned by Joseph Khoury (“JAK”) proposing a purchase agreement in which JAK shall purchase LabMentors from PCS for USD \$150,000. JAK has agreed to assume 100% of LabMentors outstanding liabilities and to pay the remainder of the USD \$150,000 through a note payable. The note shall carry an annual interest rate of 3% compounded annually and be paid over a period of 60 months in equal monthly payments beginning in month 13 of the 60 month period. This sale was finalized during the period ending September 30, 2013.

The results of discontinued operations is a net loss of (\$11,933) and (\$71,949) for the quarter ended September 30, 2013 and 2012. The assets and liabilities of PCS LabMentors were segregated in the balance sheet and appropriately labeled as discontinued. As of the LabMentors sale, income and expenses are netted in the income statement and appropriately labeled as discontinued operations. A full allowance of 50,740 was recorded for the promissory note.

**NOTE 11 - COMMITMENTS AND CONTINGENCIES**

**a. Operating Lease Obligation**

The Company leases its main office under a non-cancelable lease agreement accounted for as an operating lease. The lease expired in May 2012. This lease was extended for 13 months beginning June 1, 2012. Rent expense for the corporate offices was \$26,041 and 29,591, under this lease arrangement. The company is evaluating whether or not it will continue to lease space at its current location at the conclusion of the extended lease period. The intention is to extend again effective June 1, 2013, at a rate of \$8,680/month for 13 months, however at this time the Company is month to month.

Effective January 1, the Company entered into a 12 month lease arrangement for its Boise corporate location office space that reduced its square footage and lease rate to \$6,765/month.

The Company leases additional warehouse space in Boise, Idaho. This warehouse space consists of approximately 2,880 square feet. The lease expired in June 2012. This lease was extended for 24 months, beginning July 1, 2012. Rent expense for the warehouse was \$3,975 and \$4,050 for the three months ended December 31, 2013 and 2012, respectively.

Effective March 31, 2010, the Company relinquished its leased space for the LabMentors subsidiary located in Fredericton, New Brunswick, Canada. For the period April 2010 through September 2010 the employees of LabMentors worked from their respective homes. There was no rent expense during that period. Effective October 2010 LabMentors entered into a five year office lease. This lease was cancelled effective July 1, 2012 in which the Company incurred a 3 month penalty for opting out early. The Company was able to obtain a new fully furnished office at the National Research Council facility effective July 1, 2012. The new lease is a three year commitment to be paid in Canadian dollars each month. Lease payments are \$395 per month CAD, before 13% tax, for the first nine months, then increase annually over the three-year term with payments for the final three months of the term being \$558 per month CAD, before tax. The move was initiated as part of the cost savings efforts being implemented within LabMentors and reduces the monthly lease payments. Rent expense, converted to USD, for LabMentors was \$1,360 and \$4,673 for the three months ended June 30, 2013 and 2012, respectively. The liability was transferred with the execution of the Purchase Agreement with JAK for the sale of LabMentors.

**b. Litigation**

(i) On January 3, 2012, the U.S. District Court for the District of Idaho signed the Final Judgment in the Securities and Exchange Commission (the "SEC") case pursuant to the Consent that the Company and Mr. Anthony Maher, its former



CEO, had previously executed. Without admitting or denying the allegations of the Complaint, the Company and Mr. Maher consented to the entry of the Final Judgment which, among other things: permanently restrained and enjoined the Company from violations of, and permanently restrained and enjoined Mr. Maher from aiding and abetting violations of, Section 13(a) of the Securities Exchange Act of 1934 (the "Exchange Act") and Rules 12b-20, 13a-1, and 13a-11 thereunder; permanently restrained and enjoined Mr. Maher from violations of Section 10(b) of the Exchange Act and Rule 10b-5 thereunder; permanently restrained and enjoined Mr. Maher from violations of Section 13(a) of the Exchange Act and Rule 13a-14 thereunder; barred Mr. Maher from serving as an officer or director of any issuer that has a class of securities registered pursuant to Section 12 of the Exchange Act, as amended, or that is required to file reports pursuant to Section 15(d) of the Exchange Act, for a period of five years from the date of the entry of the Final Judgment; and ordered Mr. Maher to pay a civil penalty in the amount of \$100,000 to be paid in equal quarterly amounts of \$25,000. There were no monetary sanctions imposed against the Company.

(ii) Class Action Lawsuit: The Company, along with its former CEO and former CFO, was named in a class action lawsuit (Niederklein v. PCS Edventures!.com, Inc., et al., U.S. District Court for the District of Idaho, Case 1:10-cv-00479-CWD). The class action was brought on behalf of shareholders who purchased shares of the Company's common stock during the period between March 28, 2007 and August 15, 2007. In September, the Company announced that it had entered into an agreement to settle the class action lawsuit, subject to further proceedings and approval by the Court. While the Company denies the allegations made in the class action lawsuit, the settlement was entered to eliminate the burden and expense of further litigation. On October 5, 2011, the Court granted preliminary approval to the settlement, and approved the notices that were sent to potential class members. At the Settlement Fairness Hearing on February 22, 2012, the Court gave final approval to the settlement and entered the Final Judgment and Order of Dismissal With Prejudice. The class action was settled for \$665,000, with the Company's insurance carrier providing most of the settlement funds. In accordance with the Court ordered settlement, all settlement funds were paid on or before February 29, 2012.

(iii) On November 26, 2013, Anthony Maher (Plaintiff) served a lawsuit on PCS Edventures!.com, Inc. (Defendant) alleging breach of an employment contract against PCS Edventures!.com, Inc. The total damages claim in the lawsuit is approximately \$422,000. A responsive pleading will be timely filed. PCS Edventures!.com, Inc. insurance carrier for these types of claims has been made aware of the suit, and will be engaging litigation counsel to handle the case.

### c. Contingencies

During the year ended March 31, 2012, the Company worked with the State of California and a private consulting firm specializing in California State sales and use tax in relation to a review of sales and use tax for our California customers during the period April 1, 2002 through June 30, 2011. During this period, there was an estimated \$0.6 million in reportable sales in which the Company did not file or collect sales and use tax, as required by California State law. The review determined that approximately \$60,000 in prior period sales and use tax, including interest and late fees, was due to the California State Board of Equalization ("BOE") as of June 30, 2011. Of this amount the Company was successful in collecting approximately \$41,000 from prior customers. A check in the amount of \$41,473 was mailed to the BOE on August 31, 2011 and applied against the liability leaving a balance of \$7,146 in sales and use tax and \$13,316 in interest. The Company was able to work with the BOE to have all penalties allotted, relieved from the account. The estimated recognized loss due to the inability to collect from customers was decreased to adjust the reported loss during fiscal year 2011 from \$30,000 to approximately \$7,100 during the quarter ending September 30, 2011. The Company was able to establish a payment plan with the Board of Equalization to begin payments starting February 20, 2012 in the amount of \$3,542 per month until the remaining balance is paid in full. The final payment was paid in July 2012.

## **NOTE 12 - STOCKHOLDERS' EQUITY**

### a. Common Stock

During the period ending December 31, 2013, \$750 has been accrued in stock payable that will be issued in future periods.

During the period ending December 31, 2013, the Company recognized \$220,000 in debt discount as an increase to stockholders' equity pursuant to the terms of two different convertible promissory notes issued. The debt discount consists of a beneficial conversion feature on both convertible promissory notes in which \$49,182 was amortized for the period.

During the period ending December 31, 2013, the Company expensed \$30,913 related to stock options and warrants granted in the current period as well as prior periods.

During the period ended December 31, 2013, the company accrued \$38,750 payable in Restricted Stock Units to its non-management directors. Each restricted stock unit is valued at a range from \$0.07-\$0.20, based on the closing price of the Company's common stock at the date of grant. These agreements call for payment of current year director fees via issuance of restricted stock units over a vesting period of not less than twelve months, and require continued service for twelve months and reelection at the next annual shareholder meeting. Mr. Donald J. Farley resigned from the board on August 1, 2013, forfeiting \$13,750. This amount was removed from Restricted Stock Units payable. As of December 31, 2013, \$55,000 has been accrued for director services.

b. Preferred Stock

The Company has 20,000,000 authorized shares of preferred stock. As of December 31, 2013, there are no preferred shares issued or outstanding.

**NOTE 13 - BASIC AND DILUTED NET LOSS PER COMMON SHARE**

Basic and diluted net loss per common share for the three month periods ended December 31, 2013 and 2012, are based on 52,504,350 and 48,210,662, respectively, of weighted average common shares outstanding.

Basic and diluted net loss per common share for the nine month periods ended December 31, 2013 and 2012, are based on 51,434,182 and 46,784,238, respectively, of weighted average common shares outstanding.

No adjustment has been made for any common stock equivalents outstanding because their effects would be antidilutive. An adjustment has been made to show that effect on the loss per share from discontinued operations as outlined below.

**NOTE 14 - DILUTIVE INSTRUMENTS****Stock Options and Warrants**

The Company is required to recognize expense of options or similar equity instruments issued to employees using the fair-value-based method of accounting for stock-based payments in compliance with the financial accounting standard pertaining to share-based payments. This standard covers a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. Application of this standard requires significant judgment regarding the assumptions used in the selected option pricing model, including stock price volatility and employee exercise behavior. Most of these inputs are either highly dependent on the current economic environment at the date of grant or forward-looking over the expected term of the award.

	Issued	Cancelled	Executed	Total Issued and Outstanding	Exercisable	Not Vested
Balance as of March 31, 2013	27,166,655	13,097,336	9,952,210	4,117,109	3,337,109	1,107,500
Warrants	30,000	—	—	30,000	—	30,000
Common Stock	210,000	489,285	—	(279,285 )	—	(267,500 )
Balance as of December 31, 2013	27,406,655	13,586,621	9,952,210	3,867,824	2,997,824	870,000

No common stock options were exercised during the period ended December 31, 2013.

During the period months ended December 31, 2013 the Company had 175,000 common stock options and 0 warrants cancelled or expired. Cancellations are, in general, due to employee terminations prior to the common stock option being fully vested. Expirations are due to common stock options not being purchased prior to the stated expiration date.

On May 15, 2012, the Company granted 850,000 incentive stock options to an officer, Robert Grover. The expected volatility rate of 223.62% calculated using the Company stock price over the period beginning June 1, 2009 through date of issue. A risk free interest rate of 0.38 % was used to value the options. The options were valued using the Black-Scholes valuation model. The total value of this option was \$46,175. The options vest over a three year period and are exercisable at \$0.06 per share which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of December 31, 2013, \$18,266 of the total value of the option was expensed.

On August 24, 2010, the Company granted 133,930 incentive options to an employee. These options were issued as additional incentive compensation. The options were valued using the Black-Scholes valuation model. The shares have an expected volatility rate of 109.70% calculated using the Company stock price for a two-year period beginning August 25, 2010. A risk free interest rate of .39% was used to value the options. The options vest over a three year period and are exercisable at \$.70 per share which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of September 30, 2013, \$100 of the total value of the option was expensed, which satisfies the total incentive option grant expense.

On August 23, 2010, the Company granted 50,000 options to a consultant. These options were issued to the consultant due to exemplary performance. The shares have an expected volatility rate of 109.81% calculated using the Company stock price for a two-year period beginning August 23, 2010. A risk free interest rate of .37% was used to value the options. The options were valued using the Black-Scholes valuation model. The total value of these options was \$11,988. The options vest over a three year period, contain a number of performance conditions and are exercisable at \$.71 per share which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of December 31, 2013, \$1,290 of the total value of the option was expensed, which satisfies the total incentive option grant expense.

On June 24, 2010, the Company granted 800,000 incentive options to a select group of employees. These options were issued as incentive compensation to the employees. The options were valued using the Black-Scholes valuation model. The options have an expected volatility rate of 114.06% calculated using the Company stock price for a two-year period beginning June 24, 2010. A risk free interest rate of 0.48% was used to value the options. The total value of these options was \$258,170. The options vest over a three-year period and are exercisable at \$.55 per share which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of December 31, 2013, \$5,110 of the total value of the option was expensed, which satisfies the total incentive option grant expense.

On June 17, 2010, the Company granted 300,000 incentive stock options to an officer. These options were issued as incentive compensation to the officer. The options were valued using the Black-Scholes valuation model.

The options have an expected volatility rate of 113.82% calculated using the Company stock price for a two-year period beginning June 17, 2010. A risk free interest rate of .53% was used to value the options. The total value of these options was \$92,897. The options vest over a three year period and are exercisable at \$.60 per share, which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of September 30, 2013, \$3,387 of the total value of the option was expensed, which satisfies the total incentive option grant expense.

August 1, 2013, the company granted 60,000 incentive options to an employee. These options were issued as incentive compensation to the employee. The options were valued using the Black-Scholes valuation model. The

options have an expected volatility rate of 289.05% calculated using the Company stock price for a two-year period.

A risk free interest rate of 0.24% - 0.50% was used to value the options. The total value of these options was \$3,492. The options vest over a three-year period and are exercisable at \$.05 per share, which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of December 31, 2013, \$537 of the total value was expensed.

On August 16, 2013, the company granted 120,000 incentive options to an employee. These options were issued as incentive compensation to the employee. The options were valued using the Black-Scholes valuation model. The options have an expected volatility rate of 289.19% calculated using the Company stock price for a two-year period.

A risk free interest rate of 0.27% - 0.80% was used to value the options. The total value of these options was \$5,798. The options vest over a three year period and are exercisable at \$.05 per share, which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of December 31, 2013, \$746 of the total value was expensed.

August 16, 2013, the company granted 30,000 in warrants to an independent contractor. These warrants were issued for additional compensation for services to the independent contractor. The warrants were valued using the Black-Scholes valuation model. The warrants have an expected volatility rate of 288.87% calculated using a six month stepped strike price. Thirty thousand shares at a strike price of \$.10 for months 0-6, \$.15 for months 7-12, and \$.20 for months 13-18. A risk free interest rate of 0.29% was used to value the options. The total value of these warrants were valued and expensed at \$1,479, which satisfies the total warrants expense.

#### **NOTE 15 - SUBSEQUENT EVENTS**

On September 30, 2013, we entered into a Promissory Note in the amount of \$260,000 with one of our board members, payable with interest at 10% per annum, in cash on or before November 29, 2013. The Promissory Note funded payables and other corporate purposes of borrower. This note is secured by that certain license agreement and other agreements between borrower and Kindle Education, now Creya Learning, originally entered into in 2011.

A long-term Convertible Promissory Note was executed on January 8, 2014 that replaces the September 30, 2013, payable with interest at 8% per annum on or before January 8, 2017.

On January 22, 2014, we entered into a Promissory Note in the amount of \$200,000 with one of our board members, payable with interest at 15% per annum. The principal and interest on the unpaid principal amount of this Note, or any portion thereof, shall be paid in full in cash on or before April 30, 2014. This Note is secured by the Catapult Learning (formerly Edison Schools) Purchase Order, number NA1314-001 received on January 16, 2014 for the sum of approximately \$205,235 as collateral.

The Board of Directors of PCS Edventures!.com, Inc. (the "Company") has accepted the resignation of Dehryl Dennis as a member of the board of directors of the Company. Mr. Dennis' resignation is effective as of February 1, 2014. On January 31, 2014, The Board of Directors of PCS Edventures!.com, Inc. (the "Company") appointed Britt Ide to our Board of Directors.

## **Item 2. Management's Discussions and Analysis of Financial Condition and Results of Operations.**

### **Cautionary Statements for Purposes of "Safe Harbor Provisions" of the Private Securities Litigation Reform Act of 1995:**

Except for historical facts, all matters discussed in this report, which are forward-looking, involve a high degree of risk and uncertainty. Certain statements in this report set forth management's intentions, plans, beliefs, expectations, or predictions of the future based on current facts and analyses. When we use the words "believe", "expect", "anticipate", "estimate", "intend" or similar expressions, we intend to identify forward-looking statements. You should not place undue reliance on these forward-looking statements. Actual results may differ materially from those indicated in such statements, due to a variety of factors, risks and uncertainties. Potential risks and uncertainties include, but are not limited to, competitive pressures from other companies within the

Educational Industries, economic conditions in the Company's primary markets, exchange rate fluctuation, reduced product demand, increased competition, inability to produce required capacity, unavailability of financing, government action, weather conditions and other uncertainties, including those detailed in the Company's Securities and Exchange Commission filings. The Company assumes no duty to update forward-looking statements to reflect events or circumstances after the date of such statements.

The following discussion should be read in conjunction with our audited consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") contained in our Form 10-K for the year ended March 31, 2013.

### **Plan of Operation**

In fiscal year 2014, PCS will expand its commitment to the research and development of PreK-12, brain-based learning programs in Science, Technology, Engineering and Math (STEM) that embed 21st century thinking skills and new technologies through the deployment of Edventures Lab starting in Boise, Idaho. PCS aligns its products

through Strategic Business Units (SBU) and a subsidiary structure that targets sales efforts to the following markets:

- 1) K6 programs for the elementary classroom
- 2) Tech Ed programs for grades 6-12
- 3) Afterschool programs
- 4) Services that provide K-16 educational solutions for the international market

Fiscal year 2013 was the third year of implementation of the K6 and Tech Ed SBUs and saw PCS programs becoming well accepted in the core classroom market as evidenced by our presence in over 350 Idaho classrooms, classroom deployments of our programs in Texas, Illinois Florida, California, Maryland, and many other states. Despite the challenges presented by a discouraging economy and school budget landscape, we feel we have clearly demonstrated our ability to move beyond the afterschool market. Additional progress was made in terms of establishing district and university relationships, expanding the pilot programs, compiling research, developing grant partnerships, and refining the products and services for the classroom through continued application and testing.

During fiscal year 2014 we will continue to build upon the SBU foundations established in FY2012 and drive toward the establishment of synergies between these SBUs. This will include a more focused approach to our web-based marketing efforts and tightened sales processes. The PCS Edventures Lab program was a key strategic addition to our plan in FY2013 as it will serve the following purposes: 1) R&D test bed for product improvement and refinement; 2)



Revenue generation through afterschool and summer course fees. This course revenue stream will be more predictable and consistent compared to the seasonal revenues associated with education budgets; 3) The centers will serve as showrooms for PCS products in strategic locations and key districts around the country. We believe this will provide PCS with significant competitive advantages over other solution providers since administrators and educators can visit local centers for support, training, and demonstrations of our products in action; 4) Revenues from experiential retail. We believe e-commerce sales of kits associated with STEM learning targeting the families of students attending the courses will provide a boost in Q3 revenues to offset low education sales traditionally anticipated during this time frame.

To capitalize on the expansion of the Edventures Lab, we are actively pursuing funding vehicles such as private equity and licensing arrangements. Our plan to refine operations in our first center in Boise until the Company is ready to expand and scale the program. We plan to deploy a second program in Eagle, Idaho, if possible in FY2015, and beyond that to appropriate markets. The establishment of this initial network of centers will enable more rapid expansion in FY2015 and beyond. We believe the strategic deployment of Edventures Labs to be a viable and sound approach based on our initial trial programs.

### **Results of Operations**

For the three months ended December 31, 2013, the Company reported a net loss of (\$239,962) as compared to a net loss of (\$146,026) for the quarter ended December 31, 2012. The Basic Loss per Share for the quarter ended December 31, 2013, is (\$0.0), which is equivalent to the \$0.0 loss per share for the three month period ended December 31, 2012.

Revenue for the three months ended December 31, 2013 was \$348,339, as compared to revenue during the quarter ended December 31, 2012 of \$552,971. The significant difference in revenue from period to period is due to the large orders received in FY2013 from program funds related to the US Army APYN and ASPYN initiatives. Funding was not available again during FY14 for these programs.

Operating expenses for the three month period ended December 31, 2013, decreased by \$56,403 (13%) to \$381,257, as compared to \$437,660 for the three month period ended December 31, 2012. The table below identifies the quarter over quarter changes:

Operating Expenses	
Employee Expenses	(\$49,241)
Professional Fees	(\$11,793)
Other, net	4,631
	(\$56,403)

- Employee expenses decreased due to lower staff levels resulting in lower salary and benefits.
- Professional fees reduced due to a reduction in accounting, legal, and public relation fees.

Total other income (expense) for Q3 FY 2014 and FY 2013 was (\$41,657) and \$88,630, respectively. The change was primarily due to the change in fair value of derivatives.

Revenues for the nine month period ended December 31, 2013 decreased \$1,202,392 to \$1,148,563 as compared to revenue during the nine month period ended December 31, 2012 of \$2,350,955. This was primarily due to the large, anomalous PCS robotics order received from Kansas State University in July of 2012 that resulted in a much higher than normal quarter. And orders received from Domestic and International efforts in Q3, though not invoiced, were substantial and anticipated to continue in growth this fiscal year. Further, management is confident that its new sales and marketing strategy will begin to yield positive results as our expanded sales force deployed in December of Q3 begins to gain traction in Q4.

### **Liquidity**

Cash used by operations for Q3 was (\$529,671) compared to cash provided by operations of \$29,075 in the same period last year. The Company ended the third quarter of FY 2014 with \$4,435 in cash, total current assets of \$366,065 and total current liabilities of \$971,921, resulting in a working capital deficit of \$605,856 compared to a working capital deficit of \$946,186 for the year ended March 31, 2013.

For financing activities in FY 2014, management obtained \$520,000 by issuing Promissory Notes. Proceeds were used for operations and working capital.

The Company had a current ratio at December 31, 2013 and September 30, 2013 of 0.38 and 0.61, respectively. This decrease in liquidity was due primarily to a decrease in cash on hand. We have an accumulated deficit of (\$37,968,458) and shareholders' equity of (\$1,194,348).

The Company cannot predict that it will be successful in obtaining funding for its plans or that it will achieve profitability in fiscal year 2014.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

The Company is a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and is not required to provide the information required under this item.

### **Item 4. Controls and Procedures**

#### **Changes in Internal Control Over Financial Reporting.**

None.

### **Disclosure Controls and Procedures**

We maintain “disclosure controls and procedures,” as the Securities and Exchange Commission (“SEC”)

defines such term. We have designed these controls and procedures to reasonably assure that information required to be disclosed in our reports filed under the Exchange Act, such as this Form 10-Q, is recorded, processed, summarized, and reported within the periods specified in the SEC’s rules and forms. We have also designed our disclosure controls to provide reasonable assurance that such information is accumulated and communicated to the Chief Executive Officer, as appropriate, to allow them to make timely decisions regarding our required disclosures.

Our management has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) as of December 31, 2013. Based on this evaluation, the Chief

Executive Officer concluded that our Company’s disclosure controls and procedures, including the accumulation and communication of disclosures to the Company’s Chief Executive Officer as appropriate to allow timely decisions regarding required disclosure, were not effective as of this date to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC’s rules and forms. Based on this evaluation, we have concluded that there are material weaknesses in our disclosure controls and procedures and they were not effective for the following reasons:

Due to our relatively small size we do not have segregation of duties which is a deficiency in our disclosure controls. We are currently working on the resources to cure this deficiency.

### **Management’s Report on Internal Control Over Financial Reporting.**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving their control objectives.

Our management, including our Chief Executive Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all error or fraud.

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Due to the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Management believes that the financial statements included in this report fairly present in all material respects our financial condition, results of operations and cash flows for the periods presented.

Our management, with the participation of the principal executive officer, evaluated the effectiveness of the Company's internal control over financial reporting as of December 31, 2013. In making this assessment, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control – Integrated Framework. As a result of its review, management identified a material weakness in the internal control over financial reporting as described above. Based on this evaluation, our management, concluded that, as of December 31, 2013, our internal control over financial reporting was not effective. Management acknowledges that as a smaller reporting entity, it is difficult to have adequate accounting staff to perform appropriate additional reviews of the financial statements. In addition, the Company's Controller resigned during the quarter audit and training and transitioning has taken time.

## **PART II - OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

None.

### **Item 2. Recent Sale of Unregistered Securities.**

No security issuances occurred during the quarter ended December 31, 2013.

Name of Person or Group	Shares	Consideration
**Consultants	—	—
**Legal Consultants	—	—
* Employees: Bonus	—	—
* Employees: Benefits	—	—

\* Issued as Restricted Securities under the 2009 Equity Incentive Plan; the shares issuable thereunder are registered on Form S-8 of the SEC.

\*\* We issued these securities to persons who were either “accredited investors” or “sophisticated investors” as those terms are respectively defined in Rules 501 and 506 of the SEC; and each person had prior access to all material information about us. We believe that the offer and sale of these securities was exempt from the registration requirements of the Securities Act pursuant to Sections 4(2) and 4(6) thereof, and Rule 506 of Regulation D of the

SEC. Section 18 of the Securities Act preempts state registration requirements for sales to these classes of persons, save for compliance with state notice and fee requirements, as may be applicable.

### **Item 3. Defaults Upon Senior Securities.**

None; not applicable.

**Item 4. Mine Safety Disclosures**

None; not applicable.

**Item 5. Other Information.**

None.

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**Item 6. Exhibits.**

31.1 Rule 13a-14(a) or 15d-14(a) Certification of the Registrant's principal executive officer. Filed herewith.

32.1 Rule 13a-14(b) or 15d-14(b) Certification of the Registrant's principal executive officer pursuant to 18 U.S.C Section 1350 as adopted pursuant to Rule 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.

101.INS XBRL Instance Document\*

101.PRE.XBRL Taxonomy Extension Presentation Linkbase\*

101.LAB XBRL Taxonomy Extension Label Linkbase\*

101.DEF XBRL Taxonomy Extension Definition Linkbase\*

101.CAL XBRL Taxonomy Extension Calculation Linkbase\*

101.SCH XBRL Taxonomy Extension Schema\*

\*Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed "furnished" and not "filed" or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, or deemed "furnished" and not "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, and otherwise are not subject to liability under these sections.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PCS EDVENTURES!.COM, INC.

Dated: February 14, 2014 By: /s/ Robert O. Grover  
Robert O. Grover  
Chief Executive Officer and Director

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Dated: February 14, 2014 By: /s/ Dehryl A Dennis  
Dehryl A. Dennis  
Director

Dated: February 14, 2014 By: /s/ Todd R. Hackett  
Todd R. Hackett  
Director

Dated: February 14, 2014 By: /s/ Murali Ranganathan  
Murali Ranganathan  
Director