ARATANA THERAPEUTICS, INC. Form 10-Q May 08, 2015 <u>Table of Contents</u>

#### UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

or

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

to

For the transition period from

Commission File Number 001-35952

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of 38-3826477 (I.R.S. Employer

incorporation or organization)

n) Identification Number)

1901 Olathe Boulevard

Kansas City, KS 66103

(913) 353-1000

(Address of principal executive offices, zip code and telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes: No:

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes: No:

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes: No:

As of May 4, 2015, there were 34,909,737 shares of common stock outstanding.

# ARATANA THERAPEUTICS, INC.

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# PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

ARATANA THERAPEUTICS, INC.

# CONSOLIDATED BALANCE SHEETS (Unaudited)

(Amounts in thousands, except share and per share data)

	MARCH	DECEMBER
Assets	31, 2015	31, 2014
Current assets:		
Cash and cash equivalents	\$ 30,164	\$ 9,823
Short-term investments	57,249	88,249
Accounts receivable	115	352
Inventories	645	427
Prepaid expenses and other current assets	1,049	900
Deferred tax asset	158	158
Total current assets	89,380	99,909
Property and equipment, net	614	620
Long-term marketable securities	2,616	2,452
Goodwill	39,628	41,398
Intangible assets, net	58,933	62,323
Other long-term assets	2,151	1,201
Total assets	\$ 193,322	\$ 207,903
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$ 2,136	\$ 1,532
Accrued expenses	3,106	3,229
Current portion – contingent consideration	—	4,248
Deferred tax liability	366	413
Other current liabilities	47	46
Total current liabilities	5,655	9,468
Loan payable	14,969	14,963
Deferred tax liability	1,176	1,610
Other long-term liabilities	20	30
Total liabilities	21,820	26,071
Commitments and contingencies (Note 9 and 11) Stockholders' equity:		

Common stock, \$0.001 par value; 100,000,000 shares authorized at March 31, 2015 and December 31, 2014, 34, 218, 611 and 34, 147, 861 issued and outstanding at March 31, 2015 and December 31, 2014, respectively 34 34 Treasury stock (1,081)(1,081) Additional paid-in capital 254,993 257,364 Accumulated deficit (76,738) (67,964) Accumulated other comprehensive loss (4, 150)(8,077)Total stockholders' equity 171,502 181,832 Total liabilities and stockholders' equity \$ 193,322 \$ 207,903

The accompanying notes are an integral part of these unaudited interim consolidated financial statements.

### ARATANA THERAPEUTICS, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Amounts in thousands, except share and per share data)

		THS ENDED
	MARCH 31,	2014
D	2015	2014
Revenues:		
Licensing and collaboration revenue	\$ —	\$ 176
Product sales	156	
Total revenues	156	176
Costs and expenses:		
Cost of product sales	110	
Royalty expense	20	18
Research and development	6,221	3,572
Selling, general and administrative	4,185	4,612
In-process research and development		657
Amortization of acquired intangible assets	483	539
Total costs and expenses	11,019	9,398
Loss from operations	(10,863)	(9,222)
Other income (expense)		
Interest income	71	14
Interest expense	(218)	(328)
Other income/ (expense), net	1,965	(243)
Total other income (expense)	1,818	(557)
Loss before income taxes	(9,045)	(9,779)
Income tax benefit	271	627
Net loss	\$ (8,774)	\$ (9,152)
Net loss per share, basic and diluted	\$ (0.26)	\$ (0.34)
Weighted average shares outstanding, basic and diluted	34,193,994	. ,

The accompanying notes are an integral part of these unaudited interim consolidated financial statements.

# ARATANA THERAPEUTICS, INC.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (Unaudited)

(Amounts in thousands, except share and per share data)

	THREE MONTHS	
	ENDED	
	MARCH 31,	
	2015	2014
Net loss	\$ (8,774)	\$ (9,152)
Other comprehensive income (loss):		
Foreign currency translation losses	(4,581)	(68)
Unrealized gain (loss) on available-for-sale securities	1,664	(432)
Net gain reclassified into income on sale of available-for-sale securities	(1,010)	
Other comprehensive loss	(3,927)	(500)
Comprehensive loss	\$ (12,701)	\$ (9,652)

The accompanying notes are an integral part of these unaudited interim consolidated financial statements.

# ARATANA THERAPEUTICS, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(Amounts in thousands)

	THREE MONTHS ENDED MARCH 31,	
	2015	2014
Cash flows from operating activities		
Net loss	\$ (8,774)	\$ (9,152)
Cumulative translation adjustment	—	
Adjustments to reconcile net loss to net cash used in operating activities:		
Acquired in-process research and development		657
Stock-based compensation expense	2,360	2,233
Depreciation and amortization expense	520	566
Gain on sale of marketable securities	(1,010)	
Non-cash interest expense	10	10
Change in fair value of contingent consideration	(1,248)	16
Change in fair value of derivative instruments	(958)	247
Deferred tax benefit	(271)	(627)
Changes in operating assets and liabilities:		
Accounts receivable	227	125
Inventories	(218)	(70)
Prepaid expenses	(197)	(378)
Other assets		(41)
Accounts payable	630	(1,285)
Accrued expenses and other liabilities	(77)	(504)
Deferred income		(8)
Net cash used in operating activities	(9,006)	(8,211)
Cash flows from investing activities		
Purchases of property and equipment, net	(49)	(67)
Cash paid for acquisitions, net of cash received		(12,294)
Proceeds from sales of marketable securities	1,500	
Purchase of investments	(193,000)	(1,200)
Proceeds from maturities of investments	224,000	1,476

Purchase of derivative instruments Purchase of in-process research and development Net cash provided by (used in) investing activities	 32,451	(643) (657) (13,385)
Cash flows from financing activities		
Repurchase of common stock		(76)
Proceeds from stock option exercises		45
Proceeds from public offering, net of commission		92,224
Payments of public offering costs		(1,727)
Cash paid for promissory notes		(18,173)
Cash paid for contingent consideration	(3,000)	(15,010)
Net cash (used in) provided by financing activities	(3,000)	57,283
Effect of exchange rate on cash	(104)	(28)
Net increase in cash and cash equivalents	20,341	35,659
Cash and cash equivalents, beginning of period	9,823	41,084
Cash and cash equivalents, end of period	\$ 30,164	\$ 76,743
Supplemental disclosure of cash flow information		
Cash paid for interest	\$ 206	\$ 386

The accompanying notes are an integral part of these unaudited interim consolidated financial statements.

### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

#### 1. Summary of Significant Accounting Policies

#### **Business Overview**

Aratana Therapeutics, Inc., including its subsidiaries (the "Company" or "Aratana"), is a pet therapeutics company focused on licensing, developing and commercializing innovative biopharmaceutical products for companion animals. The Company has one operating segment: pet therapeutics.

#### **Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements of the Company for the year ended December 31, 2014 and the notes thereto in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2015. In the opinion of management, all adjustments, consisting of a normal and recurring nature, considered necessary for a fair presentation, have been included.

The Company expects that its cash, cash equivalents, and short-term investments will fund operations through December 31, 2016.

#### Consolidation

The Company's consolidated financial statements reflect its financial statements and those of its wholly-owned subsidiaries. Intercompany balances and transactions are eliminated in consolidation. The Company does not have any interests in any variable interest entities.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates are periodically reviewed in light of changes in circumstances, facts and experience. Actual results could differ from those estimates.

Property, plant and equipment, net

Property, plant and equipment is recorded at historical cost, net of accumulated depreciation and amortization of \$210 and \$182 as of March 31, 2015, and December 31, 2014, respectively.

Recently Issued and Adopted Accounting Pronouncements

Intangibles—Goodwill and Other—Internal-Use Software: Customer's Accounting for Fees Paid in a Cloud Computing Arrangement

In April 2015, the FASB issued guidance on how purchasers of hosted computing services should evaluate whether such arrangements contain a software license that should be accounted for separately. This guidance is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption is permitted and is to be applied prospectively to all arrangements entered into or materially modified after the effective date or retrospectively. The Company does not expect that this guidance will have a material impact on its consolidated financial statements.

Interest-Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs

In April 2015, the FASB issued guidance which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. This guidance is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption is permitted and is to be applied on a retrospective basis. The Company does not expect that this guidance will have a material impact on its consolidated financial statements.

Revenue from Contracts with Customers

In April 2015, the FASB proposed a one year delay in the effective date of the new revenue standard. As a result, these changes become effective for the Company on January 1, 2018 and early adoption is permitted but not before the original effective date of January 1, 2017. The Company is currently assessing the impact, if any, this new guidance will have on its financial condition, results of operations or cash flows.

# ARATANA THERAPEUTICS, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

2. Business Combinations

# Acquisition of Okapi Sciences

On January 6, 2014, the Company acquired Okapi Sciences, a Leuven, Belgium based company with a proprietary antiviral platform and three clinical/development stage product candidates. This acquisition further expanded the existing Company pipeline. The aggregate purchase price was approximately \$44,439, which consisted of \$14,139 in cash, a promissory note in the principal amount of \$15,134 with a maturity date of December 31, 2014, and a contingent consideration of up to \$16,308 with an acquisition fair value of \$15,166. The promissory note bore interest at a rate of 7% per annum, payable quarterly in arrears, and was subject to mandatory prepayment in the event of a specified equity financing by the Company. On February 4, 2014, the promissory note and accrued interest was paid in cash in the amount of \$15,158. On March 17, 2014, the contingent consideration was settled in cash in the amount of \$15,235.

The acquisition-date fair value of the consideration transferred to the sellers of Okapi Sciences, less cash acquired, was \$43,376, which consisted of the following:

Cash consideration	\$ 14,139
Fair value of promissory note	15,134
Fair value of contingent consideration	15,166
Fair value of total consideration	44,439
Less cash acquired	(1,063)
Total consideration transferred, net of cash acquired	\$ 43,376

Fair Value of Contingent Consideration: The Company agreed to pay up to \$16,308 on or prior to April 7, 2014, subject to mandatory prepayment in cash in the event of a specified future equity financing, provided that if not paid in cash by April 7, 2014, payment was to be made in the form of shares of the Company's common stock-based on the average closing price of the Company's common stock during the 10-trading day period ending April 4, 2014, subject to a maximum of 1,060,740 shares and a minimum of 707,160 shares. This contingent consideration was recorded as a liability and measured at fair value using a probability-weighted model utilizing significant observable and

unobservable inputs, including the volatility in the market price of the Company's common stock, the expected probability of settling the contingent consideration in either cash or shares and an estimated discount rate commensurate with the risks of these outcomes. The analysis resulted in an estimated fair value of contingent consideration of \$15,166. The contingent consideration was settled March 17, 2014 for \$15,235 and the difference between the initial fair value amount and settlement amount was \$69 which is reflected as a charge to selling, general and administrative expenses in the consolidated statements of operations.

The acquisition of Okapi Sciences was accounted for as a business combination under the acquisition method of accounting. Accordingly, the assets acquired and liabilities assumed were recorded at fair value with the remaining purchase price recorded as goodwill. The assets acquired and the liabilities assumed from Okapi Sciences have been recorded at their fair values at the date of acquisition, being January 6, 2014. The Company's consolidated financial statements and results of operations include the results of Okapi Sciences from January 6, 2014.

In the three months ended March 31, 2014, the Company incurred expenses totaling \$139 relating to the Okapi Sciences acquisition, which were recorded within selling, general and administrative expenses in the Company's consolidated statement of operations.

#### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

The Company's allocation of the purchase price to the assets acquired and liabilities assumed was as follows:

A . • 11 1	149
Accounts receivable 1	149
Other receivables 6	50
Prepaid expenses and other current assets 8	32
Property and equipment 2	217
Other long-term assets 1	18
Identifiable intangible assets 2	29,400
Accounts payable and accrued expenses (3	(586)
Deferred revenue (3	(83)
Deferred tax liabilities, net (2	(3,786)
Long-term debt (4	(4)
Total identifiable net assets 2	26,530
Goodwill 1	17,909
Total net assets acquired 4	44,439
Less:	
Promissory note 1	15,134
Contingent consideration 1	15,166
Cash paid \$ 1	14,139

The following are the intangible assets acquired by drug program and their estimated useful lives as of the date of the acquisition:

	FAIR VALUE	USEFUL LIFE
AT-006	\$ 3,400	13 years
AT-007	13,500	15 years
AT-008	5,300	13 years

AT-011	7,200	14 years
Total intangible assets	\$ 29,400	

The identifiable intangible assets recognized by the Company as a result of the Okapi Sciences acquisition relate to Okapi Sciences technology, and consist primarily of its intellectual property related to Okapi Sciences AT-006, AT-007, AT-008 and AT-011 programs, and the estimated net present value of future cash flows from commercial agreements related to the AT-006 program.

All Okapi Sciences programs, which were considered in-process research and development ("IPR&D") at the acquisition date, were valued using a multi-period excess earnings method, a form of the income approach, which incorporates the estimated future cash flows to be generated from this technology. Excess earnings are the earnings remaining after deducting the market rates of return on the estimated values of contributory assets, including debt-free net working capital, tangible, and intangible assets. The excess earnings are thereby calculated for each year of a multi-year projection period and discounted to present value. Accordingly, the primary components of this method consist of the determination of excess earnings and an appropriate rate of return.

The Company will not amortize the assets related to the Okapi Sciences programs until commercialization has been achieved.

The valuation analysis conducted by the Company determined that the aggregate fair value of identifiable assets acquired less the aggregate fair value of identifiable liabilities assumed by the Company is less than the purchase price. As the purchase price exceeds the fair value of assets and liabilities acquired or assumed, goodwill will be recognized. Goodwill is calculated as the difference between the Okapi Sciences acquisition date fair value of the consideration transferred and the fair values of the assets acquired and liabilities assumed. The goodwill is not expected to be deductible for income tax purposes. Goodwill is recorded as an indefinite-lived asset and is not amortized but tested for impairment on an annual basis or when indications of impairment exist.

The difference between the total consideration and the fair value of the net assets acquired of \$17,909 was recorded as goodwill in the consolidated balance sheet. This goodwill represents the excess of the purchase price over the fair value of the tangible and identifiable intangible assets acquired and liabilities assumed, principally representing the tax attributes of the acquisition and certain operational and strategic synergies such as advancement toward becoming a commercial company and acquiring a proprietary antiviral platform.

#### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

Pro Forma Financial Information

The following pro forma financial information summarizes the combined results of operations for the Company as though the acquisition of Okapi Sciences occurred on January 1, 2013. The unaudited pro forma financial information is as follows:

THREE

	11	INLL
	Μ	ONTHS
	El	NDED
	Μ	ARCH 31,
	20	)14
	(U	Inaudited)
Revenue	\$	176
Loss from operations		(8,928)
Loss before income taxes		(9,488)
Net loss per share before income taxes – basic and diluted	\$	(0.35)

Pro forma results include non-recurring pro forma adjustments that were directly attributable to the business combination. The following material non-recurring pro forma adjustments relating to charges recorded in 2014 have been assumed to have occurred in 2013 for pro forma purposes:

• Pre-tax increase in income of \$440 in 2014, relating to acquisition-related transaction costs incurred by the Company and Okapi Sciences.

The pro forma financial information for all periods presented has been calculated after adjusting the results of the Company and Okapi Sciences to reflect the business combination accounting effects resulting from these acquisitions including the amortization expenses from acquired intangible assets, the depreciation expenses from acquired tangible assets, the stock-based compensation expense for unvested stock options and restricted stock units assumed and the related tax effects as though the acquisition occurred as of January 1, 2013 for Okapi Sciences. The pro forma financial information is for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition had taken place at the beginning of the Company's 2014 fiscal year.

3. Fair Value of Financial Assets and Liabilities

Financial Assets and Liabilities Measured at Fair Value on a Recurring Basis

As of March 31, 2015 and December 31, 2014, the following financial assets and liabilities are measured at fair value on a recurring basis using quoted prices in active markets for identical assets (Level 1); significant other observable inputs (Level 2); and significant unobservable inputs (Level 3).

					UE MEAS		MENTS	S AS OF
	CARRYING		MARCH 31, 2015 USING:					
	V	ALUE	LEV	'EL 1 I	LEVEL 2	LEV	/EL 3	TOTAL
Assets:								
Cash equivalents:								
Certificates of deposit	\$	6,723	\$ -	- \$	6,723	\$		\$ 6,723
Overnight reverse repurchase agreements		17,000		_	17,000			17,000
Money market fund		106	10	)6				106
Short-term investments:								
Short-term marketable securities - certificate of								
deposit		249		_	249			249
Reverse repurchase agreements		57,000		_	57,000			57,000
Long-term marketable securities:								
Common stock		2,616	2,0	616				2,616
Derivative financial instruments		2,066		_	2,066			2,066
	\$	85,760	\$ 2,7	722 \$	\$ 83,038	\$		\$ 85,760

#### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

	ARRYING ALUE	DI		ER	31, 2014	US	EMENTS SING: EVEL 3	S OF OTAL
Assets:								
Cash equivalents:								
Certificates of deposit	\$ 6,972	\$		\$	6,972	\$		\$ 6,972
Money market fund	45				45			45
Short-term investments:								
Short-term marketable securities - certificate of								
deposit	249				249			249
Reverse repurchase agreements	88,000				88,000			88,000
Long-term marketable securities:								
Common stock	2,452		2,452					2,452
Derivative financial instruments	1,108				1,108			1,108
	\$ 98,826	\$	2,452	\$	96,374	\$		\$ 98,826
Liabilities:								
Contingent consideration	\$ 4,248	\$		\$		\$	4,248	\$ 4,248
-	\$ 4,248	\$		\$	—	\$	4,248	\$ 4,248

Certain estimates and judgments are required to develop the fair value amounts shown above. The fair value amounts shown above are not necessarily indicative of the amounts that the Company would realize upon disposition, nor do they indicate the Company's intent or ability to dispose of the financial instrument.

The following methods and assumptions were used to estimate the fair value of each material class of financial instrument:

- Cash equivalents the fair value of the cash equivalents has been determined to be amortized cost or has been based on the quoted prices in active markets or exchanges for identical assets.
- Reverse repurchase agreements the fair value of the reverse repurchase agreements has been determined to be amortized cost.
- Marketable securities (long-term) the fair value of marketable securities has been based on quoted prices in active markets or exchanges for identical assets.
- Marketable securities (short-term) the fair value of marketable securities has been estimated based on quoted prices in active markets for identical assets or for similar assets in markets that are not active.
- Derivative financial instruments the fair value of the derivative instruments has been estimated using a modified Black-Scholes model. Inputs into the Black-Scholes model include interest rates, stock volatilities and dividends

data.

• Contingent consideration – the fair value of the contingent consideration payable has been estimated using the income approach using a probability weighted discounted cash flow method. Inputs into the discounted cash flow method include the probability of and period in which the relevant milestone event is expected to be achieved and the discount rate to be applied in calculating the present values of the relevant milestones.

Financial Assets and Liabilities Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)

The change in the fair value of the Company's contingent consideration payable, which is measured at fair value on a recurring basis using significant unobservable inputs (Level 3), is as follows:

### Contingent consideration

	2015
As of January 1,	\$ 4,248
Cash settlement of contingent consideration earned	(3,000)
Derecognition of remaining contingent consideration recorded in the consolidated statement of operations	
(within selling, general and administrative)	(1,248)
As of the end of the period,	\$ —

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#### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

On January 2, 2015 the Company was granted a full product license for AT-004. The approval resulted in \$3,000 of the contingent consideration being earned and due to the former Vet Therapeutics, Inc. ("Vet Therapeutics") shareholders per the terms of Vet Therapeutics merger agreement. Further, on February 24, 2015 in connection with the mutual termination of the Elanco Agreement for AT-004 (Note 11), the Company obtained consent from the shareholder representative of the former Vet Therapeutics shareholders that the \$3,000 payment shall cause the Company to have no further obligation or liability under the merger agreement. The Company paid the \$3,000 contingent consideration in March 2015. During the three months ended March 31, 2015, the Company recorded a credit of \$1,248 to selling, general and administrative expense to reduce the fair value of the contingent consideration to zero as a result of the agreement with the Vet Therapeutics shareholders.

Financial Assets and Liabilities that are not Measured at Fair Value on a Recurring Basis

The carrying amounts and estimated fair value at March 31, 2015 and December 31, 2014 of the Company's financial assets and liabilities which are not measured at fair value on a recurring basis are as follows:

MARCH 31, 2015 CARRYINGFAIR VALUE VALUE Financial liabilities: Loan payable (Level 2) \$ 14,969 \$ 14,966

DECEMBER 31, 2014

CARRYINGFAIR VALUE VALUE Financial liabilities: Loan payable (Level 2) \$ 14,963 \$ 14,933

Certain estimates and judgments were required to develop the fair value amounts. The fair value amount shown above is not necessarily indicative of the amounts that the Company would realize upon disposition, nor does it indicate the Company's intent or ability to dispose of the financial instrument.

The fair value of loan payable was estimated using discounted cash flow analysis discounted at current rates.

4. Investments

Marketable Securities

As of March 31, 2015 and December 31, 2014, the fair value of available-for-sale marketable securities by type of security was as follows:

	MARCH	H 31,	, 2015			
		GR	OSS	GROSS	5	
	AMOR	L IN	REALIZED	<b>UNRE</b> A	ALIZED	FAIR
	COST	GA	INS	LOSSE	S	VALUE
Short-term marketable securities:						
Certificate of deposit	\$ 249	\$	_	\$		\$ 249
Long-term marketable securities:						
Common stock	710		1,906			2,616
Total	\$ 959	\$	1,906	\$	—	\$ 2,865

At March 31, 2015, short-term marketable securities consisted of investments that mature within one year. Short-term marketable securities are recorded as short-term investments in the consolidated balance sheets.

At March 31, 2015, unrealized gains in the amount of \$1,906 were recorded as a component of accumulated other comprehensive loss.

#### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

	DECEME	BER	31, 2014			
		GR	ROSS	GROSS	5	
	AMORTI	ZED	REALIZED	UNREA	ALIZED	FAIR
	COST	GA	AINS	LOSSE	S	VALUE
Short-term marketable securities:						
Certificate of deposit	\$ 249	\$		\$		\$ 249
Long-term marketable securities:						
Common stock	1,200		1,252			2,452
Total	\$ 1,449	\$	1,252	\$		\$ 2,701

At December 31, 2014, short-term marketable securities consisted of investments that mature within one year. Short-term marketable securities are recorded as short-term investments in the consolidated balance sheets.

At December 31, 2014, unrealized gains in the amount of \$1,252 were recorded as a component of other comprehensive loss.

#### **Reverse Repurchase Agreements**

The Company, as part of its cash management strategy, may invest excess cash in reverse repurchase agreements. All reverse repurchase agreements are tri-party and have maturities of three months or less at the time of investment. The underlying collateral is U.S. government securities including U.S. treasuries, agency debt and agency mortgage securities. The underlying collateral posted by each counterparty is required to cover 102% of the principal amount and accrued interest after the application of a discount to fair value.

#### 5. Derivative Financial Instruments

The Company records all derivatives in the consolidated balance sheets at fair value in the other long-term assets. In 2015, the Company's derivative financial instrument is not designated as a hedging instrument and is adjusted to fair value through earnings in the other income (expense).

The following table shows the Company's derivative instrument at gross fair value:

	FAIR VAI	LUE OF			
	DERIVATIVES NOT				
	DESIGNATED AS				
	HEDGE				
	INSTRUMENT				
	MARCH	DECEMBER			
	31, 2015	31, 2014			
Derivative assets:					
Warrant (Notes 3 and 11)	\$ 2,066	\$ 1,108			

The following table shows the gain (loss) recognized in other income (expense) for the three months ended:

	GAIN RECOC IN OTHER INCOM (EXPEN THREE MONT ENDEL MARC	IE NSE) HS
		,
~ · ·	2015	2014
Derivative assets: Warrant	\$ 958	\$ (246)

The following table shows the notional principal amounts of the Company's outstanding derivative instruments and credit risk amounts associated with outstanding or unsettled derivative instruments as of March 31, 2015:

	MARCH 31, 2015	
	NOTIONAL/	CREDIT
	PRINCIPAL/SHARES	RISK
Instruments not designated as hedging instruments:		
Warrant	153,061	\$ 1,460

# ARATANA THERAPEUTICS, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

The notional principal shares amounts for outstanding derivative instruments provide one measure of the transaction volume outstanding and do not represent the amount of the Company's exposure to credit or market loss. The credit risk amount represents the Company's gross exposure to potential accounting loss on derivative instruments that are outstanding or unsettled if all counterparties failed to perform according to the terms of the contract, based on then-current market prices at each respective date.

#### 6. Inventories

Inventories are comprised of the following:

	Μ	ARCH	DECEMBER			
	31,		31,		31,	
	2015		20	14		
Raw materials	\$	119		115		
Work-in-process		341	\$	206		
Finished goods		185		106		
-	\$	645	\$	427		

#### 7. Goodwill

Goodwill is recorded as an indefinite-lived asset and is not amortized for financial reporting purposes but is tested for impairment on an annual basis or when indications of impairment exist. No goodwill impairment losses have been recognized. Goodwill is not expected to be deductible for income tax purposes. The Company performs its annual impairment test of the carrying value of the Company's goodwill during the third quarter of each year.

The following is a summary of goodwill as of March 31, 2015:

	GROSS	IMPAIRMENT	NET
	CARRYING		CARRYING
	AMOUNT	LOSSES	VALUE
Goodwill	\$ 39,628	\$ —	\$ 39,628

The change in the net book value of goodwill for the three months ended March 31, 2015 is shown in the table below:

	2015
As of January 1,	\$ 41,398
Effect of foreign currency exchange	(1,770)
As of the end of the period,	\$ 39,628

8. Intangible Assets, Net

The following is a summary of unamortized intangible assets as of March 31, 2015:

	GROSS
	CARRYING
Unamortized intangible assets:	VALUE
Intellectual property rights acquired for IPR&D	\$ 22,952

The following is a summary of amortized intangible assets:

	CARRYING	ACCUMULATEI	O CARRYING	
Amortized intangible assets: Intellectual property rights for currently marketed	VALUE	AMORTIZATION	N VALUE	USEFUL LIFE
products:				
AT-004	\$ 28,572	\$ 2,083	\$ 26,489	20 Years
AT-005	\$ 10,080	\$ 588	\$ 9,492	20 Years

#### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

The change in the net book value of other intangible assets for the three months ended March 31, 2015 is shown in the table below:

	2015
As of January 1,	\$ 62,323
Amortization charged	(483)
Effect of foreign currency exchange	(2,907)
As of the end of the period,	\$ 58,933

The estimated useful lives of the individual categories of intangible assets were based on the nature of the applicable intangible asset and the expected future cash flows to be derived from the intangible asset. Amortization of intangible assets with finite lives is recognized over the shorter of the respective lives of the agreement or the period of time the intangible assets are expected to contribute to future cash flows. The Company amortizes finite-lived intangible assets using the straight-line method. Amortization of intangible assets for the three months ended March 31, 2015 and 2014 amounted to \$483 and \$539, respectively. Indefinite-lived IPR&D intangible assets are not amortized until a product reaches its first conditional license or approval, then it is amortized over their estimated useful life.

On February 24, 2015 the Company and Elanco mutually terminated the Elanco Agreement (Note 11). Due to the termination, the Company became responsible for all commercial and manufacturing activities associated with AT-004 beginning in 2015. Therefore, the Company conducted an impairment assessment and concluded that the AT-004 intangible asset was not impaired. The assessment included re-launching the product in the second half of 2015, as well as manufacturing expenses, technology royalties, post-approval studies, marketing, and selling expenses to commercialize the product.

9. Debt

#### Converted Loans

As of March 31, 2015, the Company had \$15,000 in aggregate principal amount of 5.50% non-revolving loans due June 13, 2016. During the three months ended March 31, 2015 and 2014, the Company recognized \$216, respectively, of interest expense related to the non-revolving loans.

10. Accrued Expenses

Accrued expenses consisted of the following as of March 31, 2015 and December 31, 2014:

Accrued expenses:	MARCH 31, 2015	DECEMBER 31, 2014
Accrued payroll and related expenses	\$ 1,119	\$ 2,017
Accrued professional fees	264	429
Accrued royalty expense	22	72
Accrued interest expense	41	41
Accrued research and development costs	1,100	663
Accrued milestone	500	
Accrued other	60	7
Total accrued expenses	\$ 3,106	\$ 3,229

#### 11. Agreements

Elanco Animal Health, Inc. ("Elanco") (formerly Novartis Animal Health, Inc. "NAH")

On January 2, 2015, the Company was granted a full product license from the USDA for AT-004. The approval resulted in a \$3,000 milestone being earned and due to the Company per the terms of the Exclusive Commercial License Agreement (the "Elanco Agreement"). During the first quarter of 2015, the Company recognized \$3,000 of licensing revenue related to the milestone payment.

#### ARATANA THERAPEUTICS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

On February 24, 2015, the Company and Elanco agreed to terminate the Elanco Agreement. In consideration for the return of the commercial license granted to Elanco, the Company paid Elanco \$2,500 in March 2015, and will be required to pay an additional \$500 upon the first commercial sale by the Company. The Company has determined that it is probable that the \$500 payment will be paid, and recorded the \$500 as a current liability in the first quarter of 2015, as the Company believes the first commercial sale will occur in the second half of 2015. The Company recorded the \$3,000 paid to Elanco as a reduction in revenues received from Elanco as the payment was to re-acquire rights that the Company had previously licensed to Elanco.

Advaxis, Inc. ("Advaxis")

On March 19, 2014, the Company entered into an Exclusive License Agreement with Advaxis (the "Advaxis Agreement") that granted the Company global rights for development and commercialization of licensed animal health products for Advaxis' ADXS-cHER2 for the treatment of osteosarcoma in dogs ("AT-014") and three additional cancer immunotherapy products for the treatment of three other types of cancer. Under the terms of the Advaxis Agreement, the Company paid \$2,500 in exchange for the license, 306,122 shares of common stock, and a warrant to purchase 153,061 shares of common stock. The consideration was allocated to the common stock and warrant based on their fair values on the date of issuance of \$1,200 and \$643, respectively. The remaining consideration of \$657 was allocated to the licensed technology. On the date of acquisition, the licensed technology had not reached technological feasibility in animal health indications and had no alternative future use in the field of animal health. Accordingly, in-process research and development of \$657 was expensed upon acquisition. The Company will be required to pay Advaxis milestone payments of up to an additional \$6,000 in clinical and regulatory milestones for each of the four products, assuming approvals in both cats and dogs, in both the United States and the European Union. In addition, the Company agreed to pay up to \$28,500 in commercial milestones, as well as tiered royalties ranging from mid-single digit to 10% on the Company's product sales, if any.

The Company does not expect to achieve additional milestones related to the Advaxis Agreement within the next twelve months.

Under the terms of the subscription agreement for the Advaxis Agreement, the Company acquired 306,122 shares of common stock and a warrant to purchase another 153,061 shares of common stock for \$1,843. The warrant is exercisable through March 19, 2024, at an exercise price of \$4.90 per share of common stock and is to be settled through physical share issuance or net share settlement where the total number of issued shares is based on the amount the market price of common stock exceeds the exercise price of \$4.90 on date of exercise. Neither the common stock nor warrant have registration rights. The Company allocated the consideration of \$1,843 to Advaxis common stock (\$1,200) and the Advaxis warrant (\$643) based on their respective fair values and recorded the purchase in marketable securities and other long-term assets, respectively. See Note 3 for subsequent fair value matters related to the Advaxis common stock and warrant.

In January 2015, the Company sold 124,971 shares of Advaxis common stock for proceeds of \$1,500, reflecting a gain of \$1,010 recorded in other income. Further in April 2015, the Company sold the remaining 181,151 shares of Advaxis common stock for proceeds of \$3,233, reflecting a gain of \$2,523 recorded in other income during the second

quarter.

### 12. Common Stock

As of March 31, 2015, there were 34,218,611 shares of the Company's common stock outstanding, net of 691,851 shares of unvested restricted common stock.

13. Stock-Based Awards

The following table summarizes stock option activity under the 2010 Equity Incentive Plan (the "2010 Plan") for the three months ended March 31, 2015:

	SHARES ISSUABLE UNDER OPTIONS	AV EX	EIGHTED /ERAGE ERCISE ICE	WEIGHTED AVERAGE REMAINING CONTRACTUAL TERM (IN YEARS)	IN	GGREGATE TRINSIC ALUE
Outstanding as of December 31, 2014	170,466	\$	1.71	8.05	\$	2,746
Granted			_			
Exercised	_		_			
Forfeited			_			
Expired			—			
Outstanding as of March 31, 2015	170,466	\$	1.71	7.80	\$	2,438
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#### ARATANA THERAPEUTICS, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

For the three months ended March 31, 2015, the total intrinsic value of options exercised was \$0 (no exercises) and the total received from stock option exercises was \$0 (no exercises).

As of March 31, 2015, options for the purchase of 1,447,832 shares of the Company's common stock (net of repurchased shares) have been exercised, of which 161,531 are unvested and subject to repurchase.

The table below summarizes activity under the 2010 Plan related to restricted stock for the three months ended March 31, 2015:

		WE	EIGHTED
		AV	<b>ERAGE</b>
		GR	ANT
		DA	TE FAIR
	SHARES	VA	LUE
Unvested restricted common stock as of December 31, 2014	91,334	\$	0.94
Restricted common stock issued			
Restricted common stock vested	(13,566)		0.84
Restricted common stock forfeited			—
Unvested restricted common stock as of March 31, 2015	77,768	\$	0.96

The following table summarizes stock option activity under the 2013 Incentive Award Plan (the "2013 Plan") for the three months ended March 31, 2015:

WEIGHTED SHARES WEIGHTED AVERAGE

	ISSUABLE UNDER OPTIONS	AVERAGE EXERCISE PRICE	REMAINING CONTRACTUAL TERM	AGGREGATE INTRINSIC VALUE
Outstanding as of December 31, 2014 Granted Exercised Forfeited	1,481,866 312,850 —	\$ 17.13 17.18 	8.96	\$ 3,835
Expired Outstanding as of March 31, 2015	— 1,794,716	\$ 17.14	8.91	\$ 3,040

For the three months ended March 31, 2015, the weighted average grant date fair value of stock options granted was \$10.94. For the three months ended March 31, 2015, the total intrinsic value of options exercised was \$0 (no exercises). The Company received \$0 (no exercises) during the three months ended March 31, 2015 from stock option exercises.

The table below summarizes activity under the 2013 Plan related to restricted stock for the three months ended March 31, 2015:

		WEIGHTED
		AVERAGE
		GRANT
		DATE FAIR
	SHARES	VALUE
Unvested restricted common stock as of December 31, 2014	277,844	\$ 16.92
Restricted common stock issued	200,950	17.18
Restricted common stock vested	(26,242)	17.76
Restricted common stock forfeited	—	—
Unvested restricted common stock as of March 31, 2015	452,552	\$ 16.99

For the three months ended March 31, 2015, the weighted average grant date fair value of restricted common stock granted was \$17.18. For the three months ended March 31, 2015, the total fair value of restricted common stock vested was \$484. The Company did not receive cash proceeds for any of the restricted common stock granted during the three months ended March 31, 2015.

## ARATANA THERAPEUTICS, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

### Stock-Based Compensation

The Company recognizes compensation expense for only the portion of awards that are expected to vest. In developing a forfeiture rate estimate, the Company has considered its historical experience to estimate pre-vesting forfeitures for service-based awards. The impact of a forfeiture rate adjustment will be recognized in full in the period of adjustment, and if the actual forfeiture rate is materially different from the Company's estimate, the Company may be required to record adjustments to stock-based compensation expense in future periods.

The Company recorded stock-based compensation expense related to stock options and restricted stock for the three months ended March 31, 2015 and 2014 as follows:

	THREE MONTHS		
	ENDED		
	MARCH 31,		
	2015	2014	
Cost of product sales	\$ 37	\$ —	
Research and development	605	404	
Selling, general and administrative	1,718	1,829	
	\$ 2,360	\$ 2,233	

The Company had an aggregate of \$15,144 and \$6,956 of unrecognized stock-based compensation expense for options outstanding and restricted stock awards, respectively, as of March 31, 2015, which is expected to be recognized over a weighted average period of 2.75 years.

14. Net Loss Per Share

Basic and diluted net loss per share was calculated as follows for the three months ended March 31, 2015 and 2014.

	THREE MONTHS ENDED		
	MARCH 31,		
	2015	2014	
Basic and diluted net loss per share :			
Numerator:			
Loss before income taxes	\$ (9,045)	\$ (9,779)	
Income tax benefit	271	627	
Net loss	\$ (8,774)	\$ (9,152)	
Denominator:			
Weighted average shares outstanding – basic and diluted	34,193,994	26,765,565	
Net loss per share – basic and diluted	\$ (0.26)	\$ (0.34)	

Stock options for the purchase of 1,758,363 and 1,504,582 shares of common stock were excluded from the computation of diluted net loss per share attributable to common stockholders for the three months ended March 31, 2015 and 2014, respectively, because those options had an anti-dilutive impact due to the net loss attributable to common stockholders incurred for the period.

15. Income Taxes

The Company recorded income tax benefit of \$271 during the three months ended March 31, 2015, compared to \$627 during the three months ended March 31, 2014. The Company's income tax benefit consists of deferred tax benefit for losses incurred that would reduce the amount of deferred tax liability related to intangible assets. The Company's effective tax rate of 3.02% for the three months ended March 31, 2015 reflects the expected deferred tax benefit for losses incurred in Aratana Therapeutics NV (formerly Okapi Sciences, "Aratana NV") that would reduce the amount of deferred tax liability related to intangible assets.

As of March 31, 2015, the Company had net deferred tax liability of \$1,018 primarily related to the step-up of intangible assets for book purposes, net of foreign net operating loss carryforwards of Aratana NV.

ARATANA THERAPEUTICS, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, amounts in thousands, except share and per share data)

16. Accumulated Other Comprehensive Loss

The changes in accumulated other comprehensive loss, net of their related tax effects, for the three months ended March 31, 2015:

	FC	DREIGN	H G O			CCUMULATED
	CI	IDDENCY		VAILABLE	ОТ	
		JRRENCY		)R		THER
		ANSLATION				MPREHENSIVE
		DJUSTMENT		ECURITIES	LO	
Balance as of December 31, 2014	\$	(5,402)	\$	1,252	\$	(4,150)
Foreign currency translation adjustments		(4,581)				(4,581)
Unrealized holding gain/(loss) on available-for-sale securities				1,664		1,664
Net gain reclassified into income on sale of available-for-sale						
securities				(1,010)		(1,010)
As of March 31, 2015	\$	(9,983)	\$	1,906	\$	(8,077)

The following table summarizes the amounts reclassified from accumulated other comprehensive loss:

		AMOUNTS RECLASSIF FROM ACCUMUL OTHER COMPREHI LOSS THREE MO ENDED	ATED ENSIVE
		MARCH 31,	
Gain on sale of securities available-for-sale	Income Statement Location Other income (expense)	2015 \$ 1,010	2014 \$ —
		\$ 1,010	\$ —

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations together with our financial statements and the related notes and other financial information included elsewhere in this Quarterly Report on Form 10-Q. Some of the information contained in this discussion and analysis or set forth elsewhere in this Quarterly Report on Form 10-Q, including information with respect to our plans and strategy for our business, includes forward-looking statements that involve risks and uncertainties. In this Quarterly Report on Form 10-Q, the words "anticipates," "believes," "expects," "intends," "future," "could," "estimates," "plans," "would," "should," "plans," "should," "should," "plans," "should," "should," "plans," "should," "should," "should," "plans," "should," "continues" and similar words or expressions (as well as other words or expressions referencing future events, conditions or circumstances) identify forward-looking statements. These forward-looking statements involve risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements, including, but not limited to: our history of operating losses and our expectation that we will continue to incur losses for the foreseeable future; failure to obtain sufficient capital to fund our operations; our substantial dependence upon the success of our product candidates; development of our biologic product candidates is dependent upon relatively novel technologies and uncertain regulatory pathways, and biologics may not be commercially viable; denial or delay of regulatory approval for our existing or future product candidates; failure of our product candidates that receive regulatory approval to obtain market approval or achieve commercial success; failure to realize anticipated benefits of our acquisitions and difficulties associated with integrating the acquired businesses; development of pet therapeutics is a lengthy and expensive process with an uncertain outcome; competition in the pet therapeutics market, including from generic alternatives to our product candidates, and failure to compete effectively; failure to identify, license or acquire, develop and commercialize additional product candidates; failure to attract and retain senior management and key scientific personnel; our reliance on third-party manufacturers, suppliers and partners; regulatory restrictions on the marketing of our product candidates; our lack of an internal sales organization, and any failure to create a sales force or partner with third-parties to commercialize our product candidates; difficulties in managing the growth of our company; significant costs of being a public company; risks related to the restatement of our financial statements for the year ended December 31, 2013 and the identification of a material weakness in our internal control over financial reporting; changes in distribution channels for pet therapeutics; consolidation of our veterinarian customers; limitations on our ability to use our net operating loss carryforwards; impacts of generic products; safety or efficacy concerns with respect to our product candidates; failure to obtain ownership of issued patents covering our product candidates or failure to prosecute or enforce licensed patents; failure to comply with our obligations under our license agreements; effects of patent or other intellectual property lawsuits; failure to protect our intellectual property; changing patent laws and regulations; non-compliance with any legal or regulatory requirements; litigation resulting from the misuse of our confidential information; the uncertainty of the regulatory approval process and the costs associated with government regulation of our product candidates; failure to obtain regulatory approvals in foreign jurisdictions; effects of legislative or regulatory reform with respect to pet therapeutics; the volatility of the price of our common stock; our status as an emerging growth company, which could make our common stock less attractive to investors; dilution of our common stock as a result of future financings; the influence of certain significant stockholders over our business; and provisions in our charter documents and under Delaware law could delay or prevent a change in control. These and other important factors discussed under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the Securities and Exchange Commission (the "SEC") on March 16, 2015 and the "Risk Factors" section of this Quarterly Report on Form 10-Q, could cause actual results to differ materially from those indicated by the forward-looking statements made in this Quarterly Report on Form 10-Q.

#### Overview

We are a pet therapeutics company focused on licensing, developing and commercializing innovative biopharmaceutical products for companion animals. We operate in one business segment which sits at the intersection of the more than \$50 billion annual U.S. pet market, and the more than \$20 billion annual worldwide animal health market. Our current product portfolio includes over 18 therapeutic candidates in development consisting of small molecule pharmaceuticals and large molecule biologics that target large opportunities in serious medical conditions in pets.

We have incurred significant net losses since our inception. These losses have resulted principally from costs incurred in connection with in-licensing our product candidates, research and development activities and selling, general and administrative costs associated with our operations. As of March 31, 2015, we had a deficit accumulated since inception of \$76.7 million and cash, cash equivalents and short-term investments of \$87.4 million.

## **Recent Developments**

Our most advanced products from a development and commercialization perspective, AT-004 and AT-005, are monoclonal antibodies for treating lymphoma in dogs. AT-004, which treats B-cell lymphoma, received a full license from the U.S. Department of Agriculture ("USDA") in January 2015. AT-004 was previously out-licensed through an exclusive commercial agreement between Aratana and Elanco Animal Health, Inc. ("Elanco"). However, on February 24, 2015, the parties terminated that license by mutual consent and we intend to commence post-approval studies and commercialize the product ourselves beginning in 2015. In January

2015, we identified an environmental contaminant in a small number of vials of one serial lot of AT-004 that had been manufactured in 2013. We completed an investigation and in agreement with the USDA, that serial lot was destroyed. AT-005, which treats T-cell lymphoma, received a conditional license from the USDA in January 2014 and a full license is anticipated in 2015.

During the first quarter of 2015, we submitted the pivotal study results in dogs with osteoarthritis for AT-001 (grapiprant, an EP4 prostaglandin receptor antagonist) to treat osteoarthritis pain and inflammation) to the CVM to support completion of the effectiveness technical section and we submitted the drug master file ("DMF") and CMC technical section to the CVM. We anticipate the CMC technical section complete letter for AT-001 for dogs in 2016. In March 2015, we entered into an agreement with a contract manufacturer to supply commercial quantities for AT-001 for dogs.

We recently completed full enrollment in the pivotal field effectiveness study in client-owned dogs with AT-002 (capromorelin, a ghrelin agonist) for appetite stimulation. We anticipate reporting the top-line result in late June 2015.

We recently completed full enrollment in the pivotal field effectiveness study to evaluate AT-003 (bupivacaine liposome injectable suspension) for post-operative pain management in dogs undergoing knee surgery. We anticipate reporting the top-line result in the second half of July 2015. In March 2015, we submitted the CMC technical section to the CVM.

In March 2015, USDA accepted the data from a clinical study in client owned osteosarcoma patients to provide reasonable expectation of efficacy to support conditional licensure for AT-014. As one of the first major steps in the transfer of manufacturing from our license partner, the USDA approved our master seed bank for AT-014.

The following table identifies the most advanced molecules in our current therapeutic portfolio and their current status in development:

COMPOUND AT-001	SPECIES Dog	INDICATION Pain and inflammation associated with osteoarthritis	PROGRAM STATUS Major technical sections submitted to the CVM.
(grapiprant)			
	Cat	Pain and inflammation associated with degenerative joint disease	Anticipate U.S. marketing approval in 2016. Pilot studies.
AT-002	Dog	Stimulation of appetite	Pivotal field effectiveness study.
(capromorelin)			Anticipate U.S. marketing approval in 2016.
	Dog	Maintain or gain body weight in chronically diseased dogs.	Pilot studies.
	Cat	Maintain or gain body weight in chronically diseased cats	Pilot studies.
AT-003	Dog	Post-operative pain management	Pivotal field effectiveness study.
			Anticipate U.S. marketing approval in 2016.

(bupivacaine ER)			
	Cat	Post-operative pain management	Pilot studies.
AT-004	Dog	B-cell lymphoma monoclonal antibody	Full license issued January 2015.
AT-005	Dog	T-cell lymphoma monoclonal antibody	Conducting additional effectiveness studies under practice conditions. Submitted pivotal field effectiveness study.
			Conducting additional effectiveness studies under practice conditions.
			Full license anticipated in 2015.
AT-014	Dog	Osteosarcoma immunotherapy	Filed for USDA product license.
			Pivotal field effectiveness study.
			Conditional license anticipated in 2016.

We are also developing other products that are at the pilot study stage or proof of concept stage.

The following table identifies these other molecules in our current therapeutic portfolio and their current status in development:

COMPOUND	SPECIES	INDICATION	PROGRAM STATUS
AT-006	Cat	Herpesvirus	Designing pivotal study with license partner.
AT-007	Cat	Immunodeficiency virus	Pilot studies.
AT-008	Dog	Lymphoma	Planning for pivotal studies in Europe.
AT-009	Dog	Mast cell tumor	Lead selection.
AT-010	Dog	Atopic dermatitis	Lead selection.
AT-011	Dog	Parvovirus	Lead selection.
AT-012	Cat	Calicivirus	Lead selection.
AT-015	Cat	Lymphoma	Proof of concept.
AT-016	Dog	Osteoarthritis	Pilot studies.
AT-017	Dog	Lymphoma	Lead selection.
AT-018	Dog	Atopic dermatitis	Pilot studies.

In addition to the above listed therapeutic candidates, as part of our product selection and development effort, we enter into option agreements with human biopharmaceutical companies to access certain product candidates. These agreements are for a predetermined period of time and enable us to perform additional due diligence and further evaluate the product candidate prior to entering into a license. We negotiate the terms of the license at the time of the option agreement and those terms become effective only if we exercise the option. We refer to these product candidates in our Exclusive Option Program. In addition to exploring external product candidates in our Exclusive Option Program, we occasionally secure rights to additional product candidates in conjunction with licensing deals and we explore internal product candidates as part of our discovery effort. We typically designate such external sources, we designated AT-Alpha (now terminated), AT-Beta for epilepsy in dogs, AT-gamma (now AT-018), AT-Delta (now AT-017) for canine lymphoma, AT-Epsilon for melanoma, and AT-Zeta for hemangiosarcoma. From internal efforts, we have AT-Eta and AT-Theta as MAbs against undisclosed targets. On April 29, 2015, we entered into an option agreement with a third-party for a molecule that we will consider licensing for development for periodontal disease in dogs (AT-Iota).

We aim to submit drug applications for U.S. approval for the majority of these potential products and to make similar regulatory filings for European approval. Furthermore, where appropriate, we attempt to develop and submit regulatory filings for therapeutic indications in both cats and dogs, which will be separate products and require separate approvals.

We expect to use the time between now and full commercialization of our product candidates to build veterinarian and pet owner awareness of our company and our products. We believe that our product candidates, if approved, will enable veterinarians to deliver a higher level of medical care to pets while providing an important revenue stream to the veterinarian's practice.

We recently completed a capacity expansion project for the manufacture of AT-004 and AT-005 at our USDA-licensed manufacturing facility in San Diego, California. We submitted updated facility documentation to the

USDA and are awaiting a facility inspection. We continue to explore options to establish larger manufacturing capacities to satisfy long-term demands of AT-004 and AT-005.

While we are primarily a development-stage company, in late-2014 and during the first quarter of 2015, we have been making AT-005 available for commercial sale as part of the T-cell Clinical Experience Program or T-CEP. We continue to expand AT-005 availability in T-CEP, and during the three months ended March 31, 2015 we received product orders from approximately three dozen oncology practices. Additionally, as of April 1, 2015, we have made AT-004 available for compassionate use to approximately two dozen accounts participating in our T-LAB post-conditional approval study.

In addition to completing additional post-conditional approval studies with AT-005 (T-CHOMP, T-LAB, and T-CEP) and making AT-004 available for compassionate use in the T-LAB accounts, we continue to explore the binding of the antibodies to their intended targets in-vivo and further define the mechanism of action such as lymphoma cell depletion. We believe that these scientific studies, if successful, could accelerate acceptance of monoclonal antibody therapy.

In the three months ended March 31, 2015, Elanco paid the full approval milestone and all amounts due with respect to product manufactured for Elanco in 2014, totaling \$3.2 million. Related to the terminated license with Elanco discussed previously, we agreed

to pay Elanco \$2.5 million to reacquire all rights to AT-004, plus a milestone of \$0.5 million due after we complete our first commercial sale of the product, expected in the second half of 2015.

During January and April 2015, we sold 306,122 shares of Advaxis, Inc. ("Advaxis") common stock for net proceeds of \$4.7 million. The shares were acquired as part of the exclusive license agreement with Advaxis executed in March 2014. We continue to hold 153,061 warrants in Advaxis common stock.

Critical Accounting Policies and Significant Judgments and Estimates

Our management's discussion and analysis of financial condition and results of operations is based on our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of our consolidated financial statements and related disclosures requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, and revenues, costs and expenses and related disclosures during the reporting periods. On an ongoing basis, we evaluate our estimates and judgments. We base our estimates on historical experience and on various other factors that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

There have been no material changes to our critical accounting policies through March 31, 2015 from those discussed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on March 16, 2015.

**Results of Operations** 

Comparison of the Three Months Ended March 31, 2015 and 2014

	THREE M	ONTHS		
	ENDED			
	MARCH 3	1,		
	2015	2014	% CHAN	IGE
	(Dollars in	thousands)		
Revenues:				
Licensing and collaboration revenue	\$ —	\$ 176	NA	%
Product sales	156		NA	
Total revenues	156	176	(11.4)	%
Costs and expenses:				
Cost of product sales	110		NA	
Royalty expense	20	18	11.1	%
Research and development	6,221	3,572	74.2	%
Selling, general and administrative	4,185	4,613	(9.3)	%
In-process research and development		657	NA	

Amortization of acquired intangible assets	483	539	(10.4)	%
Other income (expense)				
Interest income	71	14	407.1	%
Interest expense	(218)	(328)	(33.5)	%
Other income/(expense), net	1,965	(243)	(908.6)	%
Income tax benefit	271	627	(56.8)	%

Revenues

During each of the three months ended March 31, 2015 and 2014 we recorded \$0.2 million in revenue. During the three months ended March 31, 2015, we recorded \$0.2 million in product sales of AT-005, which was granted conditional approval in early 2014. We received a \$3.0 million payment from Elanco relating to the milestone achieved when AT-004 received a full license from the USDA. This was offset by \$3.0 million in consideration for the return of the commercial and manufacturing license of AT-004 previously granted to Elanco. These amounts were netted resulting in zero licensing and collaboration revenue in the three months ended March 31, 2015. For the three months ended March 31, 2014, the revenue reported was primarily from research and development services we provide for the ongoing development of AT-006, our partnered program for the treatment of ocular herpes infection. Revenues from the performance of research and development services are recorded as licensing and collaboration revenue in the consolidated statements of operations and are recognized on a proportional basis as costs are incurred.

We continue to anticipate modest revenues from AT-005 as we continue to make the product available to a limited number of specialty clinics through T-CEP. In the second half of 2015, we anticipate making AT-004 available through an experience program as we continue to explore options to establish larger manufacturing capacities for both AT-004 and AT-005. Aratana anticipates a full launch of its lymphoma franchise in 2016.

#### Research and development

	THREE MO	ONTHS	
	ENDED		
	MARCH 31	,	
	2015	2014	% CHANGE
	(Dollars in t		
	ф. <u>4.1</u> (2)	ф. <u>1</u> . 402	170 7 9
Contracted development costs	\$ 4,162	\$ 1,493	178.7 %
Personnel costs	1,712	1,375	24.5 %
Other costs	347	704	(50.7) %
Total research and development	\$ 6,221	\$ 3,572	74.2 %

During the three months ended March 31, 2015, research and development expense increased by \$2.6 million from \$3.6 million for the three months ended March 31, 2014. The increase in research and development expense is due primarily to advancing the development of ongoing programs, an increase in headcount, and an increase in the number of products in development as a result of previous acquisitions and in-licensing of new technology in 2014.

We expect research and development expense will increase for the foreseeable future as we continue to increase our staffing, conduct pilot field studies and pivotal field effectiveness studies and further develop our compounds. At this time, due to the inherently unpredictable nature of our development, we cannot reasonably estimate or predict the nature, specific timing or estimated costs of the efforts that will be necessary to complete the development of our product candidates. We expect to fund our research and development expenses from our cash, cash equivalents, and short-term investments and any future collaboration or financing arrangements. We cannot forecast with any degree of certainty which product candidates may be subject to future collaborations or contracts, when such arrangements will be secured, if at all, and to what degree such arrangements would affect our development plans and capital requirements.

Selling, general and administrative

During the three months ended March 31, 2015, selling, general and administrative expense decreased by \$0.4 million as compared to the same period in 2014. The decrease is primarily related to a credit of \$1.2 million to reduce the fair value of the contingent consideration to zero as a result of the agreement with the Vet Therapeutics shareholders, off-set by \$0.8 million as a result of increased stock-based compensation, increased headcount, and increased commercial activities. We continue to establish a commercial infrastructure to prepare for commercial introduction of our later stage products, including personnel, systems, and other costs associated with awareness and data for AT-004

and AT-005. We currently have two commercial-stage products in our portfolio. AT-004 has a full license and AT-005 has a conditional license from the USDA.

We expect selling, general and administrative expense to continue to increase as we continue to build our corporate infrastructure in the support of continued development and commercialization of our lymphoma franchise, AT-001, AT-002, AT-003, and other development programs.

In-process research and development

In-process research and development expense decreased by \$0.7 million for the three months ended March 31, 2015. The decrease is entirely due to the exclusive license agreement with Advaxis entered into during the three months ended March 31, 2014.

Amortization of acquired intangible assets

Amortization expense was \$0.5 million for each of the three months ended March 31, 2015 and March 31, 2014. The amortization expense is related to the amortization of intangible assets associated with AT-004 and AT-005, which will be amortized over their respective 20 year estimated useful lives.

Interest expense

Interest expense decreased by \$0.1 million for the three months ended March 31, 2015 as compared to the three months ended March 31, 2014. This decrease is due to interest paid during the three months ended March 31, 2014 related to notes payable associated with the acquisitions of Vet Therapeutics and Okapi Sciences, which were paid in the three months ended March 31, 2014.

Other income (expense)

Other income (expense) increased by \$2.2 million during the three months ended March 31, 2015 as compared to the three months ended March 31, 2014. The increase is primarily related to a \$1.0 million increase in the fair value of the Advaxis warrant as compared to a decrease in fair value of \$0.2 million on the Advaxis warrant during the 2014 period. We also we realized a \$1.0 million gain on the sale of Advaxis stock during the three months ended March 31, 2015.

Income tax benefit

Income tax benefit decreased by \$0.3 million for the three months ended March 31, 2015.

Financial Condition, Liquidity and Capital Resources

Our financial condition is summarized as follows:

	MARCH	DECEMBER	CHAN	IGE
	31, 2015	31, 2014	%	
	(Dollars in	thousands)		
Financial assets:				
Cash and cash equivalents	\$ 30,164	\$ 9,823	207.1	%
Marketable securities - short-term	249	249		%
Reverse repurchase agreements	57,000	88,000	(35.2)	%
Marketable securities - long-term	2,616	2,452	6.7	%
Derivative financial instruments	2,066	1,108	86.5	%
Total cash, cash equivalents, marketable securities and short-term investments	\$ 92,095	\$ 101,632	(9.4)	%
Borrowings:				
Loan payable	\$ 14,969	\$ 14,963		%
Working capital:				
Current assets	\$ 89,380	\$ 99,909	(10.5)	%
Current liabilities	5,655	9,468	(40.3)	%
Total working capital	\$ 83,725	\$ 90,441	(7.4)	%

We have incurred losses and negative cash flows from operations and have not generated significant revenue.

As of March 31, 2015, we had an accumulated deficit of \$76.7 million and cash, cash equivalents, and short-term investments of \$87.4 million.

We believe that our existing cash, cash equivalents, and short-term investments will allow us to fund our operations through December 31, 2016. We anticipate that we will continue to incur losses for at least the next several years. We expect an increase in investment related to our research and development and commercial activities and, as a result, we may need additional capital to fund our operations, which we may obtain from public or private equity, debt financings or other sources, such as corporate collaborations and licensing arrangements.

Cash, Cash Equivalents and Investments

Until required for another use in our business, we typically invest our cash reserves in bank deposits, certificates of deposit, and other interest bearing debt instruments in accordance with our investment policy. It is our policy to mitigate credit risk in our cash reserves and investments by maintaining a well-diversified portfolio that limits the amount of exposure as to institution, maturity, and investment type. The value of our investments, however, may be adversely affected by increases in interest rates, instability in the global financial markets that reduces the liquidity of securities included in our portfolio, and by other factors which may result in declines in the value of the investments. Each of these events may cause us to record charges to reduce the carrying value of our

investment portfolio if the declines are other-than-temporary or sell investments for less than our acquisition cost which could adversely impact our financial position and our overall liquidity.

### Indebtedness

Under our loan security agreement, we have \$15.0 million in aggregate principal amount of 5.50% non-revolving loans due June 13, 2016.

### Working Capital

We define working capital as current assets less current liabilities. The decrease in working capital from December 31, 2014 reflects a decrease in total current assets of \$10.5 million and a decrease in current liabilities of \$3.8 million. The decrease in total current assets was primarily driven by a decrease in cash and cash equivalents and short-term investments. The decrease in total current liabilities primarily resulted from the payment and release of contingent consideration.

#### Cash Flows

The following table shows a summary of our cash flows for the three months ended March 31, 2015:

	THREE MONTHS ENDED MARCH 31,		
	2015	2014	
	(Dollars in	thousands)	
Net cash used in operating activities	\$ (9,006)	\$ (8,211)	
Net cash provided by (used in) investing activities	\$ 32,451	\$ (13,385)	
Net cash (used in) provided by financing activities	\$ (3,000)	\$ 57,283	

Net cash used in operating activities

During the three months ended March 31, 2015, net cash used in operating activities was \$9.0 million. We had a pretax loss of \$9.0 million which includes an adjustment of a non-cash expense for stock-based compensation of \$2.4 million, off-set by a non-cash change in fair value of contingent consideration of \$1.2 million, an unrealized gain on marketable securities of \$1.0 million, an unrealized gain on derivative instruments of \$1.0 million, non-cash deferred income tax benefit of \$0.3 million and a decrease in working capital of \$0.3 million. Our net losses were primarily attributed to research and development activities related to our programs and our selling, general and administrative expenses. Net cash used by changes in our working capital consisted primarily of an increase of \$1.9 million in accrued expenses and other liabilities, partially offset by uses of cash related to increase of \$0.1 million for inventories. The increase in accrued expenses primarily related to the timing of payments made for our outsourced research and development activities.

During the three months ended March 31, 2014, net cash used in operating activities was \$8.2 million. We had a pretax loss of \$9.8 million which includes an adjustment of a non-cash expense for stock-based compensation of \$2.2 million, off-set by non-cash deferred income tax benefit of \$0.6 million, and a change in working capital of \$2.1 million. Our net losses were primarily attributed to research and development activities related to our programs and our general and administrative expenses, we had \$0.2 million revenue in the period. Net cash used by changes in our working capital consisted primarily of a decrease of \$2.0 million in accounts payable, a decrease of \$0.4 million in prepaid expenses, relates primarily to research and development agreements. The increase in accrued expenses primarily related to the timing of payments made for our outsourced research and development activities.

Net cash provided by (used in) investing activities

During the three months ended March 31, 2015, net cash provided by investing activities was \$32.5 million, which related to the proceeds from the maturities and sales of marketable securities of \$225.5 million, partially offset by the purchases of investments of \$193.0 million.

During the three months ended March 31, 2014, net cash used in investing activities was \$13.4 million, which related to the acquisition and related expenses for Okapi Sciences of \$43.5 million, purchase of warrants of \$0.6 million, purchase of marketable securities of \$1.2 million, partially offset by the sale of \$1.5 million of short-term marketable securities and the receipt of \$1.0 million from shareholder.

Net cash (used in) provided by financing activities

During the three months ended March 31, 2015, net cash used in financing activities was \$3.0 million. Net cash used in financing activities resulted from cash paid for contingent consideration of \$3.0 million to the former shareholders of Vet Therapeutics.

During the three months ended March 31, 2014, net cash provided by financing activities was \$57.3 million. Net cash provided by financing activities primarily resulted from public offering net proceeds of \$92.2 million, net of commissions. This was partially offset by payments of \$15.2 million related to promissory note and \$15.0 million related to the contingent consideration for the Okapi Sciences acquisition, and \$1.7 million related to our public offering and a payment of \$3.0 million for the Vet Therapeutics note payable.

Contractual Obligations and Off-Balance Sheet Arrangements

### **Contractual Obligations**

Our contractual obligations primarily consist of our obligations under our loan payable, non-cancellable operating leases, minimum royalties and other purchase obligations, excluding amounts related to, other funding commitments, contingent development, regulatory and commercial milestone payments, contingent consideration related to business combinations and off-balance sheet arrangements as described below. There have been no material changes in our contractual obligations since December 31, 2014.

### Other Funding Commitments

As of March 31, 2015, we have several on-going development programs in various stages in the regulatory process. Our most significant expenditures are to clinical research and contract manufacturing organizations. The contracts are generally cancellable, with notice, at our option.

Contingent Development, Regulatory and Commercial Milestone Payments

Based on our development plans as of March 31, 2015, we have committed to make potential future milestone payments to third parties of up to approximately \$117.7 million, which \$77.7 million are commercial milestones, as part of our various collaborations, including licensing and development programs. Payments under these agreements generally become due and payable only upon achievement of certain development, regulatory or commercial milestones. Because the achievement of these milestones had not occurred as of March 31, 2015, such contingencies have not been recorded in our financial statements

We anticipate that we may pay approximately \$1.5 million and \$2.75 million of milestone payments during the remainder of 2015 and the next 12 months respectively, provided various development, regulatory or commercial milestones are achieved. Amounts related to contingent milestone payments are not considered contractual obligations as they are contingent on the successful achievement of certain development, regulatory approval and commercial milestones. These milestones may not be achieved.

Contingent Consideration related to Business Combinations

During the three months ended March 31, 2015, we settled the remaining contingent consideration related to our October 2013, acquisition of Vet Therapeutics, Inc. in the amount of \$3.0 million. With the settlement of this contingent consideration we no longer have any contingent consideration related to business combinations.

#### **Off-Balance Sheet Arrangements**

We have not engaged in the use of any off-balance sheet arrangements, such as structured finance entities, special purpose entities or variable interest entities.

Recently Issued and Adopted Accounting Pronouncements

Intangibles—Goodwill and Other—Internal-Use Software: Customer's Accounting for Fees Paid in a Cloud Computing Arrangement

In April 2015, the FASB issued guidance on how purchasers of hosted computing services should evaluate whether such arrangements contain a software license that should be accounted for separately. This guidance is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption is permitted and is to be applied prospectively to all arrangements entered into or materially modified after the effective date or retrospectively. We do not expect that this guidance will have a material impact on our consolidated financial statements.

Interest-Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs

In April 2015, the FASB issued guidance which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. This guidance is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption is permitted and is to be applied on a retrospective basis. We do not expect that this guidance will have a material impact on our consolidated financial statements.

Revenue from Contracts with Customers

In April 2015, the FASB proposed a one year delay in the effective date of the new revenue standard. As a result, these changes become effective for us on January 1, 2018 and early adoption is permitted but not before the original effective date of January 1, 2017. We are currently assessing the impact, if any, this new guidance will have on our financial condition, results of operations or cash flows.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our market risks, and the ways we manage them are summarized in Part II, Item 7A, "Quantitative and Qualitative Disclosures about Market Risk" of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on March 16, 2015. There have been no material changes to our market risks or management of such risks since that date.

### Item 4. Controls and Procedures

### Limitations on Effectiveness of Controls and Procedures

In designing and evaluating our disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply judgment in evaluating the benefits of possible controls and procedures relative to their costs.

## Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated, as of the end of the period covered by this Quarterly Report on Form 10-Q, the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were ineffective at the reasonable assurance level as of March 31, 2015. This conclusion is due to the material weakness in our internal control over financial reporting described below.

As previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014, in the first quarter of 2015, our management identified a material weakness in our internal control over financial reporting relating to accounting for business combinations. Specifically, management did not have effective controls to identify erroneous inputs and assumptions used to value intangible assets acquired in a business combination. This material weakness resulted in the restatement of our consolidated financial statements for the year ended December 31, 2013 as described in Note 2 to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2014. To the extent we complete another business combination prior to remediating the material weakness, this material weakness could result in a misstatement of our accounts or disclosures that would result in a material misstatement of our annual or interim consolidated financial statements that would not be prevented or detected.

## **Remediation Plans**

To remediate the material weakness described above and enhance our internal control over financial reporting, management is continuing to conduct a thorough review of its internal controls over its accounting for business combinations. Following this review, management will develop a remediation plan, after which we will implement controls to specifically address completeness and accuracy of significant inputs and assumptions used in valuing acquired assets.

Changes in Internal Control over Financial Reporting

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) identified in connection with the evaluation of our internal control performed during the fiscal quarter ended March 31, 2015 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings

We are not currently a party to any material legal proceedings.

Item 1A. Risk Factors

Our business faces significant risks and uncertainties, which may have a material adverse effect on our business prospects, financial condition and results of operations, and you should carefully consider them.

There have been no material changes in the three months ended March 31, 2015 to the risk factors described in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

There were no share repurchases during the quarter ended March 31, 2015.

Unregistered Sales of Equity Securities

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

A list of exhibits is set forth on the Exhibit Index immediately following the signature page of this Quarterly Report on Form 10-Q, and is incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## ARATANA THERAPEUTICS, INC.

Date: May 8, 2015	By:	/s/ Steven St. Peter Steven St. Peter, M.D. President and Chief Executive Officer (Principal Executive Officer)
Date: May 8, 2015	By:	/s/ Craig Tooman Craig Tooman Chief Financial Officer (Principal Financial and Accounting Officer)

# Exhibit Index

Incorporated by Reference

		1	j			Filed/
Exhibit					Filing	Furnished
Number	Exhibit Description	Form	File No.	Exhibit	Date	Herewith
3.1	Restated Certificate of Incorporation	8-K	001-35952	3.1	7/3/13	
3.2	Amended and Restated Bylaws	8-K	001-35952	3.2	7/3/13	
31.1	Certification of Principal Executive Officer pursuant					*
	to Section 302 of the Sarbanes-Oxley Act of 2002					
31.2	Certification of Principal Financial Officer pursuant to					*
	Section 302 of the Sarbanes-Oxley Act of 2002					
	Certification of Principal Executive Officer pursuant					
32.1	to 18 U.S.C. Section 1350, as adopted pursuant to					**
	Section 906 of the Sarbanes-Oxley Act of 2002					
	Certification of Principal Financial Officer pursuant to					
32.2	18 U.S.C. Section 1350, as adopted pursuant to					**
	Section 906 of the Sarbanes-Oxley Act of 2002					
101.INS	XBRL Instance Document					
101.SCH	XBRL Taxonomy Extension Schema Document					
101.CAL	XBRL Taxonomy Extension Calculation Linkbase					
101.DEF	XBRL Taxonomy Extension Definition Linkbase					
101.LAB	XBRL Taxonomy Extension Label Linkbase					
101.PRE	XBRL Taxonomy Extension Presentation Linkbase					

\* Filed herewith.

\*\* Furnished herewith and not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.