

FIRST PACTRUST BANCORP INC

Form 10-Q

November 07, 2006

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D)**

**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

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**FIRST PACTRUST BANCORP, INC.**

(Exact name of registrant as specified in its charter)

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**000-49806**

(Commission File Number)

**Maryland**

(State of incorporation)

**04-3639825**

(IRS Employer Identification No.)

**610 Bay Boulevard, Chula Vista, California**

(Address of Principal Executive Offices)

**91910**

(ZIP Code)

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(619) 691-1519

(Registrant's telephone number, including area code)

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Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer; an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12B-2 of the Exchange Act.

Large accelerated Filer  Accelerated Filer  Non-accelerated Filer

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

As of November 7, 2006 the Registrant had 4,409,741 outstanding shares of common stock.

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## Form 10-Q Quarterly Report

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This report contains certain forward-looking statements within the meaning of Section 27a of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. First PacTrust Bancorp, Inc. (the Company) and Pacific Trust Bank (the Bank) intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995, as amended, and are including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company and the Bank, are generally identifiable by use of the words such as believe, expect, intend, anticipate, estimate, project, or similar expressions. The ability of the Company and the Bank to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors that could have a material adverse effect on the operations and future prospects of the Company, the Bank, and the Bank's wholly owned subsidiaries include, but are not limited to, changes in: interest rates; the economic health of the local real estate market; general economic conditions; legislative/regulatory provisions; monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board; the quality or composition of the loan and securities portfolios; demand for loan products; deposit flows; competition; demand for financial services in the Bank's market area; and impact of new accounting pronouncements. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

**Table of Contents****ITEM 1 FINANCIAL STATEMENTS****First PacTrust Bancorp, Inc.****Consolidated Statements of Financial Condition****(In thousands of dollars except share data)****(Unaudited)**

|   | September 30, | December 31, |
|---|---------------|--------------|
|   | 2006          | 2005         |
| <b>ASSETS</b>   |               |              |
| Cash and due from banks   | \$ 7,592      | \$ 6,240     |
| Federal funds sold  | 1,250         | 1,270        |
| Interest-bearing deposits   | 6,057         | 6,363        |
| Total cash and cash equivalents   | 14,899        | 13,873       |
| Interest-bearing deposit in other financial institution   | 992           | 1,507        |
| Securities available-for-sale   | 13,998        | 14,012       |
| Federal Home Loan Bank stock, at cost   | 9,922         | 8,523        |
| Loans receivable, net of allowance of \$4,788 at September 30, 2006 and \$4,691 at December 31, 2005                    | 744,037       | 688,497      |
| Accrued interest receivable   | 3,578         | 2,968        |
| Premises and equipment, net   | 4,978         | 5,180        |
| Bank owned life insurance investment  | 16,175        | 15,675       |
| Other assets  | 4,905         | 4,942        |
| Total assets  | \$ 813,484    | \$ 755,177   |
| <b>LIABILITIES AND EQUITY</b>   |               |              |
| <b>LIABILITIES</b>  |               |              |
| Deposits  |               |              |
| Noninterest-bearing   | \$ 14,930     | \$ 16,706    |
| Interest-bearing  | 538,118       | 491,450      |
| Total deposits  | 553,048       | 508,156      |
| Advances from Federal Home Loan Bank  | 174,500       | 164,200      |
| Accrued expenses and other liabilities  | 5,215         | 5,052        |
| Total liabilities   | 732,763       | 677,408      |
| <b>SHAREHOLDERS EQUITY</b>  |               |              |
| Preferred stock, \$.01 par value per share, 5,000,000 shares authorized, no shares issued and outstanding               |               |              |
| Common stock, \$.01 par value per share, 20,000,000 shares authorized; 5,445,000 shares issued                          | 54            | 54           |
| Additional paid-in capital  | 65,500        | 66,127       |
| Retained earnings   | 41,542        | 39,962       |
| Treasury stock, at cost (September 30, 2006 - 1,041,059 shares, December 31, 2005 - 1,035,338 shares)                   | (23,525)      | (23,293)     |
| Unearned Employee Stock Ownership Plan shares (September 30, 2006 - 222,180 shares, December 31, 2005 - 253,920 shares) | (2,666)       | (3,047)      |
| Unearned employee stock award shares (December 31, 2005 - 103,204 shares)   | (1,866)       | (1,866)      |
| Accumulated other comprehensive loss  | (184)         | (168)        |
| Total shareholders equity   | 80,721        | 77,769       |

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|  |            |            |
|--|------------|------------|
| Total liabilities and shareholders' equity | \$ 813,484 | \$ 755,177 |
|--|------------|------------|

See accompanying notes to consolidated financial statements.

**Table of Contents****First PacTrust Bancorp, Inc.****Consolidated Statements of Income****(In thousands of dollars except share data)****(Unaudited)**

|   | Three months ended    |                       | Nine months ended     |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | September 30,<br>2006 | September 30,<br>2005 | September 30,<br>2006 | September 30,<br>2005 |
| Interest and dividend income                        |                       |                       |                       |                       |
| Loans, including fees                               | \$ 11,672             | \$ 8,807              | \$ 32,644             | \$ 25,204             |
| Securities  | 156                   | 157                   | 470                   | 467                   |
| Dividends and other interest-earning assets         | 184                   | 212                   | 497                   | 371                   |
| <b>Total interest income</b>                        | <b>12,012</b>         | <b>9,176</b>          | <b>33,611</b>         | <b>26,042</b>         |
| Interest expense                                    |                       |                       |                       |                       |
| Deposits  | 5,308                 | 3,220                 | 13,878                | 8,494                 |
| Federal Home Loan Bank advances                     | 2,059                 | 1,242                 | 5,554                 | 3,289                 |
| <b>Total interest expense</b>                       | <b>7,367</b>          | <b>4,462</b>          | <b>19,432</b>         | <b>11,783</b>         |
| Net interest income                                 | 4,645                 | 4,714                 | 14,179                | 14,259                |
| Provision (benefit) for loan losses                 | (83)                  | (44)                  | 100                   | 208                   |
| Net interest income after provision for loan losses | 4,728                 | 4,758                 | 14,079                | 14,051                |
| Noninterest income                                  |                       |                       |                       |                       |
| Customer service fees                               | 362                   | 311                   | 1,024                 | 932                   |
| Mortgage loan prepayment penalties                  | 53                    | 45                    | 141                   | 145                   |
| Income from bank owned life insurance               | 139                   | 192                   | 455                   | 508                   |
| Other income  | 5                     | 4                     | 14                    | 20                    |
| <b>Total noninterest income</b>                     | <b>559</b>            | <b>552</b>            | <b>1,634</b>          | <b>1,605</b>          |
| Noninterest expense                                 |                       |                       |                       |                       |
| Salaries and employee benefits                      | 1,864                 | 1,834                 | 5,673                 | 5,623                 |
| Occupancy and equipment                             | 444                   | 478                   | 1,329                 | 1,427                 |
| Advertising   | 91                    | 102                   | 293                   | 319                   |
| Professional fees                                   | 91                    | 85                    | 319                   | 368                   |
| Stationary, supplies, and postage                   | 125                   | 105                   | 336                   | 307                   |
| Data processing                                     | 215                   | 220                   | 651                   | 643                   |
| ATM costs   | 129                   | 127                   | 386                   | 372                   |
| Operating loss on equity investment                 | 79                    | 99                    | 276                   | 297                   |
| Other general and administrative                    | 354                   | 245                   | 1,093                 | 818                   |
| <b>Total noninterest expense</b>                    | <b>3,392</b>          | <b>3,295</b>          | <b>10,356</b>         | <b>10,174</b>         |
| Income before income taxes                          | 1,895                 | 2,015                 | 5,357                 | 5,482                 |
| Income tax expense                                  | 640                   | 661                   | 1,868                 | 1,908                 |
| Net income  | \$ 1,255              | \$ 1,354              | \$ 3,489              | \$ 3,574              |

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|                      |          |          |          |          |
|----------------------|----------|----------|----------|----------|
| Comprehensive income | \$ 1,424 | \$ 1,209 | \$ 3,473 | \$ 3,429 |
| Earnings per share   |          |          |          |          |
| Basic                | \$ .31   | \$ .33   | \$ .86   | \$ .86   |
| Diluted              | \$ .30   | \$ .32   | \$ .83   | \$ .84   |

See accompanying notes to consolidated financial statements.

**Table of Contents****First PacTrust Bancorp, Inc.****Consolidated Statements of Cash Flows****(In thousands of dollars)****(Unaudited)**

|   | <b>Nine Months Ended</b> |             |
|---|--------------------------|-------------|
|   | <b>September 30,</b>     |             |
|   | <b>2006</b>              | <b>2005</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                       |                          |             |
| Net income  | \$ 3,489                 | \$ 3,574    |
| Adjustments to reconcile net income to net cash provided by operating activities  |                          |             |
| Net amortization on securities  | (15)                     | (15)        |
| Provision for loan losses   | 100                      | 208         |
| Depreciation and amortization   | 352                      | 378         |
| Federal Home Loan Bank stock dividends  | (324)                    | (243)       |
| Bank owned life insurance income  | (455)                    | (508)       |
| Employee stock ownership plan compensation expense                                | 909                      | 826         |
| Stock award/option expense  | 535                      | 542         |
| Operating loss on equity investment   | 276                      | 297         |
| Gain/Loss on sale of property & equipment   | 24                       |             |
| Deferred income tax (benefit)/expense   | (185)                    | (70)        |
| Net change in:  |                          |             |
| Deferred loan fees  | (226)                    | (550)       |
| Accrued interest receivable   | (610)                    | (459)       |
| Other Assets  | 222                      | (140)       |
| Accrued interest payable and other liabilities                                    | 929                      | 162         |
| Net cash provided by operating activities   | 5,021                    | 4,002       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                       |                          |             |
| Loan originations and principal collections, net                                  | (55,414)                 | (18,030)    |
| Purchase of Loans   |                          | (22,057)    |
| Net change in other interest bearing deposits                                     | 515                      | 989         |
| Purchase of Federal Home Loan Bank stock  | (1,075)                  | (615)       |
| Redemption of Federal Home Loan Bank stock  |                          | 216         |
| Purchase of securities available-for-sale   |                          | (4,316)     |
| Proceeds from maturities and principal repayment of securities available-for-sale | 1                        | 3           |
| Funding of equity investment  | (1,104)                  | (852)       |
| Purchase of bank owned life insurance investment                                  |                          | (15,000)    |
| Additions to premises and equipment   | (174)                    | (383)       |
| Net cash provided by investing activities   | (57,251)                 | (60,045)    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                       |                          |             |
| Net increase in deposits  | 44,892                   | 40,057      |
| Net change in Federal Home Loan Bank open line                                    | 15,300                   | 34,500      |
| Proceeds from Federal Home Loan Bank advances                                     | 10,000                   |             |
| Repayments of Federal Home Loan Bank advances                                     | (15,000)                 | (11,000)    |
| Purchase of treasury stock  | (435)                    | (5,880)     |
| Exercise of stock options   | 189                      | 41          |
| Tax benefits from exercise of stock options                                       | 29                       | 3           |
| Tax benefit from RRP shares vesting   | 190                      | 118         |
| Dividends paid on common stock  | (1,909)                  | (1,652)     |

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|  |           |           |
|--|-----------|-----------|
| Net cash provided by financing activities        | 53,256    | 56,187    |
| Net change in cash and cash equivalents          | 1,026     | 144       |
| Cash and cash equivalents at beginning of period | 13,873    | 12,315    |
| Cash and cash equivalents at end of period       | \$ 14,899 | \$ 12,459 |

See accompanying notes to consolidated financial statements.

**Table of Contents****First PacTrust Bancorp, Inc.****Consolidated Statements of Equity****(In thousands of dollars)****(Unaudited)**

|   | Additional |           | Retained  | Treasury    | Unearned   | Unearned   | Accumulated   |           |
|---|------------|-----------|-----------|-------------|------------|------------|---------------|-----------|
|   | Common     | Paid-in   | Earnings  | Stock       | ESOP       | Stock      | Other         | Total     |
|   | Stock      | Capital   |           |             |            | Awards     | Comprehensive |           |
|   |            |           |           |             |            |            | Income        |           |
|   |            |           |           |             |            |            | (Loss)        |           |
| Balance at January 1, 2005  | \$ 54      | \$ 65,281 | \$ 37,385 | \$ (17,180) | \$ (3,555) | \$ (2,594) | \$            | \$ 79,391 |
| Comprehensive income:   |            |           |           |             |            |            |               |           |
| Net income  |            |           | 4,807     |             |            |            |               | 4,807     |
| Change in net unrealized gain on securities available-for-sale, net of reclassification and tax effects |            |           |           |             |            |            | (168)         | (168)     |
| Total comprehensive income  |            |           |           |             |            |            |               | 4,639     |
| Forfeiture and retirement of stock  |            | 103       |           |             |            |            |               | 103       |
| Options exercised   |            |           |           | 88          |            |            |               | 88        |
| Stock awards earned   |            |           |           |             |            | 728        |               | 728       |
| Purchase of 239,238 shares of treasury stock  |            |           |           | (6,201)     |            |            |               | (6,201)   |
| Employee stock ownership plan shares earned   |            | 622       |           |             | 508        |            |               | 1,130     |
| Tax Benefits of RRP Shares Vesting  |            | 121       |           |             |            |            |               | 121       |
| Dividends declared (\$.53 per share)  |            |           | (2,230)   |             |            |            |               | (2,230)   |
| Balance at December 31, 2005  | \$ 54      | \$ 66,127 | \$ 39,962 | \$ (23,293) | \$ (3,047) | \$ (1,866) | \$ (168)      | \$ 77,769 |
| Comprehensive income:   |            |           |           |             |            |            |               |           |
| Net income  |            |           | 3,489     |             |            |            |               | 3,489     |
| Change in net unrealized gain on securities available-for-sale, net of reclassification and tax effects |            |           |           |             |            |            | (16)          | (16)      |
| Total comprehensive income  |            |           |           |             |            |            |               | 3,473     |
| Options exercised   |            | 9         |           | 180         |            |            |               | 189       |
| Stock option comp expense   |            | 94        |           |             |            |            |               | 94        |
| Stock awards earned   |            | 441       |           |             |            |            |               | 441       |
| Issuance of Stock Awards  |            | (23)      |           | 23          |            |            |               |           |
| Purchase of 14,721 shares of treasury stock   |            |           |           | (435)       |            |            |               | (435)     |
| Employee stock ownership plan shares earned   |            | 528       |           |             | 381        |            |               | 909       |
| Tax Benefits of RRP Shares Vesting  |            | 190       |           |             |            |            |               | 190       |
| Dividends declared (\$.46 per share)  |            |           | (1,909)   |             |            |            |               | (1,909)   |
| Transferred to APIC (stock awards)  |            | (1,866)   |           |             |            | 1,866      |               |           |
| Balance at September 30, 2006   | \$ 54      | \$ 65,500 | \$ 41,542 | \$ (23,525) | \$ (2,666) | \$         | \$ (184)      | \$ 80,721 |

See accompanying notes to consolidated financial statements.

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FIRST PACTRUST BANCORP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2006

(table amounts in thousands of dollars)

Note 1 Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of First PacTrust Bancorp, Inc. (the Company) as of September 30, 2006 and December 31, 2005 and for the three and nine month periods ended September 30, 2006 and September 30, 2005. Significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying unaudited interim consolidated financial statements have been prepared pursuant to the rules and regulations for reporting on Form 10-Q. Accordingly, certain disclosures required by U.S. generally accepted accounting principles are not included herein. These interim statements should be read in conjunction with the consolidated financial statements and notes included in the Annual Report on Form 10-K filed by the Company with the Securities and Exchange Commission. The December 31, 2005 balance sheet presented herein has been derived from the audited financial statements included in the Annual Report on Form 10-K filed with the Securities and Exchange Commission, but does not include all of the disclosures required by U.S. generally accepted accounting principles.

Interim statements are subject to possible adjustment in connection with the annual audit of the Company for the year ending December 31, 2006. In the opinion of management of the Company, the accompanying unaudited interim consolidated financial statements reflect all of the adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the consolidated financial position and consolidated results of operations for the periods presented.

The results of operations for the three and nine months ended September 30, 2006 are not necessarily indicative of the results to be expected for the full year.

Note 2 Summary of Significant Accounting Policies

**Nature of Operations:** The only business of the Company is the ownership of Pacific Trust Bank ( the Bank ). The Bank is a federally chartered stock savings bank and a member of the Federal Home Loan Bank (FHLB) system, and maintains insurance on deposit accounts with the Deposit Insurance Fund (DIF) of the Federal Deposit Insurance Corporation. The Bank is engaged in the business of retail banking, with operations conducted through its main office and eight branches located in San Diego and Riverside counties.

The accounting and reporting policies of the Company are based upon U.S. generally accepted accounting principles and conform to predominant practices within the banking industry.

**Use of Estimates in the Preparation of Financial Statements:** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. The collectibility of loans, fair value of financial instruments, and status of contingencies are particularly subject to change.

**New Accounting Pronouncements:** Effect of Newly Issued But Not Yet Effective Accounting Interpretation: In June 2006, the FASB issued Interpretation No. 48 Accounting for Uncertainty in Income Taxes an interpretation of FASB No. 109 (FIN 48). FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation is effective for fiscal years beginning after December 31, 2006. The Company is currently evaluating the impact of the adoption of FIN 48, with respect to its results of operations, financial position and liquidity.

**Under EITF 06-5:** Accounting for Purchases of Life Insurance - Determining the Amount that Could be Realized in Accordance with FASB Technical Bulletin No. 85-4, Accounting for Purchases of Life Insurance, the Task Force reached a consensus that a policyholder should consider any additional amounts included in the contractual terms of the policy in determining the amount that could be realized under the insurance contract. The task forces agreed that contractual limitations should be considered when determining the realizable amounts. Those

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amounts that are recoverable by the policyholder at the discretion of the insurance company should be excluded from the amount that could be realized. The task force also agreed that fixed amounts that are recoverable by the policyholder in future periods in excess of one year from the surrender of the policy should be recognized at their present value. The task force also reached a consensus that a policyholder should determine the amount that could be realized under the life insurance contract assuming the surrender of an individual - life by individual life policy. The task force also noted that any amount that is ultimately realized by the policyholder upon the assumed surrender of the final policy shall be included in the amount that could be realized under the insurance contract. The issue should be effective for fiscal years beginning after December 15, 2006, but early adoption is permitted. The Company is currently evaluating the impact of this interpretation on its financial condition and results of operations.

### Note 3 Employee Stock Ownership Plan

In connection with its conversion from a federally chartered mutual savings bank to a federally chartered stock savings bank in 2002, the Bank established an Employee Stock Ownership Plan ( ESOP ) for the benefit of its employees. The Company issued 423,200 shares of common stock to the ESOP in exchange for a ten-year note in the amount of approximately \$5.1 million. The \$5.1 million for the ESOP purchase was borrowed from the Company.

Shares issued to the ESOP are allocated to ESOP participants based on principal repayments made by the ESOP on the loan from the Company. The loan is secured by shares purchased with the loan proceeds and will be repaid by the ESOP with funds from the Bank's contributions to the ESOP and earnings on ESOP assets. Principal payments are scheduled to occur over a ten-year period. Dividends on allocated and/or unearned shares first reduce accrued interest and secondly principal.

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## Note 4 Employee Stock Compensation

Stock Options

SOP Plan: A Stock Option Plan ( SOP ) provides for issue of options to directors, officers, and employees. The Company adopted the SOP in April of 2003 under the terms of which up to 529,000 shares of the Company s common stock may be awarded. The options become exercisable in equal installments over a five-year period beginning on their one year anniversary after the date of grant. The options expire ten years from the date of grant. As of September 30, 2006 the Company had 499,500 options outstanding, after 8,000 options were exercised during the nine months ended September 30, 2006. There were 10,000 options granted and 7,000 options forfeited during the nine months ended September 30, 2006.

The Black-Scholes option pricing valuation model was used in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because changes in the subjective input assumptions can materially affect the fair value estimate, in management s opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its stock options. The following assumptions were used for those options that were granted during 2006:

|   |              |
|---|--------------|
| Date of grant (2006)                    | September 12 |
| Options granted                         | 10,000       |
| Estimated fair value of options granted | \$ 4.94      |
| Assumptions used:                       |              |
| Risk-free interest rate                 | 4.71%        |
| Expected option life                    | 5 years      |
| Expected stock price volatility         | 14.98%       |
| Expected dividend yield                 | 2.18%        |

Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards ( SFAS ) No. 123(R), Share-Based Payment , utilizing the modified prospective approach. Prior to the adoption of SFAS 123(R) the Company accounted for stock option grants in accordance with APB Opinion No. 25, Accounting for Stock Issued to Employees (the intrinsic value method), and accordingly, recognized no compensation expense for stock grants.

Under the modified prospective approach unvested awards, awards that were granted, modified, or settled on or after January 1, 2006 are measured and accounted for in accordance with SFAS 123(R). Compensation cost recognized in the first nine months of 2006 includes compensation cost for all share based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant-date fair value estimated in accordance with the original provisions of SFAS 123(R), and compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123(R). Prior periods were not restated to reflect the impact of adopting the new standard. For those options currently awarded that will vest after January 1, 2006, (the effective date of SFAS 123(R) the Company expects to incur compensation expense in the amount of approximately \$32,000 for the remainder of 2006 and \$148,000, \$80,000, \$24,000 and \$6,000 for the years ended 2007, 2008, 2009 and 2010, respectively.

SFAS 123(R) requires the recognition of stock based compensation for the number of awards that are ultimately expected to vest. As a result, recognized stock option compensation expense was reduced for estimated forfeitures prior to vesting primarily based on historical annual forfeiture rates of approximately 9%. Estimated forfeitures will be reassessed in subsequent periods and may change based on new facts and circumstances. Prior to January 1, 2006, actual forfeitures were accounted for as they occurred for purposes of required pro forma stock compensation disclosures.

As a result of adopting SFAS 123(R) on January 1, 2006, the Company s diluted earnings per share was \$0.01 lower than if the Company had continued to account for stock-based compensation under APB opinion No. 25 for stock option grants. For the nine months ended September 30, 2006 there was no change in the Company s diluted earnings per share. The Company receives a tax deduction for certain stock option exercises during the period the options are exercised, generally for the excess of the price at which the options are sold over the exercise prices of the options. Prior to adoption of SFAS 123(R), the Company reported all tax benefits resulting from the exercise of stock options as operating cash flows in our condensed consolidated statements of cash flows. In accordance with SFAS 123(R), for the nine months ended September 30, 2006, the Company revised the condensed consolidated statements of cash flows presentation to report the tax benefits from the exercise of stock options as financing cash flows. For the nine months ended September 30, 2006 and 2005, \$29,000 and \$3,000 of tax benefits were reported as financing cash flows rather than operating cash flows. Net cash proceeds from the exercise of stock options were \$98,000 and \$189,000 for the

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three and nine month periods ended September 30, 2006, respectively.

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The following table illustrates the effect on operating results and per share information had the Company accounted for stock-based compensation in accordance with SFAS 123(R) for the three and nine months ended September 30, 2005 (in thousands, except per share amounts):

|                                | September 30,<br>2005 |   |
|--------------------------------|-----------------------|---|
|                                | Three Months Ended    | September 30, 2005<br>Nine months Ended |
| Net income as reported         | \$ 1,354              | \$ 3,574                                |
| Pro forma net income           | 1,330                 | 3,504                                   |
| Earnings per share as reported |                       |   |
| Basic                          | .33                   | .86                                     |
| Diluted                        | .32                   | .84                                     |
| Pro forma earnings per share   |                       |   |
| Basic                          | .32                   | .84                                     |
| Diluted                        | .31                   | .80                                     |

At September 30, 2006, there was approximately \$290,000 of unrecognized compensation cost related to stock option awards which is expected to be recognized over a weighted-average period of 2.4 years.

The following table represents stock option activity for the nine months ended September 30, 2006 and September 30, 2005:

|  | 2006    |                                       | 2005    |                                       |
|--|---------|---------------------------------------|---------|---------------------------------------|
|  | Shares  | Weighted<br>Average<br>Exercise Price | Shares  | Weighted<br>Average<br>Exercise Price |
| Outstanding at beginning of period                           | 504,500 | \$ 18.36                              | 488,500 | \$ 17.99                              |
| Granted  | 10,000  | 28.50                                 | 24,000  | 26.45                                 |
| Exercised  | (8,000) | 20.05                                 | (2,000) | 18.74                                 |
| Forfeited or expired   | (7,000) | 23.81                                 | (4,000) | 20.29                                 |
| Outstanding at end of period                                 | 499,500 | \$ 18.46                              | 506,500 | \$ 18.37                              |
| Options exercisable at end of period                         | 262,490 |                                       | 171,190 |                                       |
| Weighted-average fair value of options granted during period | \$ 3.17 |                                       | \$ 2.47 |                                       |

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of our common stock as of the reporting date. The intrinsic value of options exercised during the three month periods ended September 30, 2006 and 2005 was \$26,000 and \$6,000 respectively. The intrinsic value of options exercised during the nine month periods ended September 30, 2006 and 2005 was \$67,000 and \$14,000, respectively. At September 30, 2006 the intrinsic value of options that were exercisable and outstanding were \$2.8 million and \$5.0 million, respectively. The Company recorded \$94,000 in stock compensation expense as salary and employee benefits expense during the nine months ended September 30, 2006.

Options outstanding at September 30, 2006 were as follows:

| Range of Exercise Prices | Number | Outstanding | Weighted | Exercisable |
|--------------------------|--------|-------------|----------|-------------|
|                          |        | Weighted    |          | Weighted    |
|                          |        | Average     |          | Average     |

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|                         | Remaining   | Exercise |       | Exercise      |
|-------------------------|-------------|----------|-------|---------------|
|                         | Contractual | Price    |       | Price         |
|                         | Life        |          |       |               |
| \$17 - \$22             | 469,500     | 6.79     | 17.91 | 257,690 17.68 |
| \$22 - \$27             | 20,000      | 8.33     | 26.45 | 4,800 26.45   |
| \$28.50                 | 10,000      | 10.00    | 28.50 |               |
| Outstanding at year end | 499,500     |          |       | 262,490       |

Restricted Stock

RRP Plan: A Recognition and Retention Plan ( RRP ) provides for the issuance of shares to directors, officers, and employees. Pursuant to its 2003 stock-based incentive plan, the Company awarded 214,800 shares of restricted stock during

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2003, 2004, 2005 and 2006, of which 12,000 shares were forfeited in 2004. No shares have been forfeited in 2005 or 2006. For the nine months ended September 30, 2006, 1,000 shares were granted. These shares vest over a five year period. Compensation expense for restricted stock awards totaled approximately \$441,000 for the nine months ended September 30, 2006 and \$543,000 for the nine months ended September 30, 2005.

As described in Note 13 of our consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005, the plan allows for the issuance of restricted stock awards that may not be sold or otherwise transferred until the restrictions have lapsed. The unearned stock-based compensation related to these awards is being amortized to compensation expense over the period the restrictions lapse (generally one to five years). The share based expense for these awards was determined based on the market price of our stock at the date of grant applied to the total numbers of shares that were anticipated to fully vest and then amortized over the vesting period.

SFAS 123(R) requires the recognition of stock based compensation for the number of awards that are ultimately expected to vest. As a result, recognized stock compensation expense was reduced for estimated forfeitures prior to vesting primarily based on historical annual forfeiture rates of approximately 6%. Estimated forfeitures will be reassessed in subsequent periods and may change based on new facts and circumstances. Prior to January 1, 2006, actual forfeitures were accounted for as they occurred for purposes of required pro forma stock compensation disclosures.

**Note 5 Earnings Per Share**

Basic earnings per share were computed by dividing net income by the weighted average number of shares outstanding. Diluted earnings per share were computed by dividing net income by the weighted average number of shares outstanding, adjusted for the dilutive effect of the outstanding stock options and restricted stock awards. Computations for basic and diluted earnings per share are provided below.

|  | Three Months<br>Ended<br>September 30,<br>2006 | Three Months<br>Ended<br>September 30,<br>2005 | Nine months<br>Ended<br>September 30,<br>2006 | Nine months<br>Ended<br>September 30,<br>2005 |
|--|--|--|---|---|
| Net income as reported (in thousands)                      | \$ 1,255                                       | \$ 1,354                                       | \$ 3,489                                      | \$ 3,574                                      |
| Weighted average common shares outstanding                 | 4,092,481                                      | 4,112,679                                      | 4,076,772                                     | 4,162,399                                     |
| Basic earnings per share                                   | \$ .31   | \$ .33   | \$ .86  | \$ .86  |
| Earnings per share assuming dilution                       |  |  |   |   |
| Net income available to common shareholders                | \$ 1,255                                       | \$ 1,354                                       | \$ 3,489                                      | \$ 3,574                                      |
| Weighted average common shares outstanding                 | 4,092,481                                      | 4,112,679                                      | 4,076,772                                     | 4,162,399                                     |
| Dilutive effect of stock options                           | 94,530   | 90,820   | 96,196  | 88,421  |
| Dilutive effect of restricted stock awards                 | 16,470   | 21,714   | 18,892  | 22,898  |
| Average common shares and dilutive potential common shares | 4,203,481                                      | 4,225,213                                      | 4,191,860                                     | 4,273,718                                     |
| Diluted earnings per share                                 | \$ .30   | \$ .32   | \$ .83  | \$ .84  |

**ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion compares the financial condition of First PacTrust Bancorp, Inc. (the Company), at September 30, 2006 to its financial condition at December 31, 2005 and the results of operations for the three month and nine month periods ended September 30, 2006 to the same periods in 2005. This discussion should be read in conjunction with the interim financial statements and footnotes included herein.

The Company is a community-oriented financial institution deriving substantially all of its revenue from providing banking services to individuals within its market area, primarily San Diego County and portions of Riverside County, CA. The Company's assets consist primarily of

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loans and investment securities, which are funded by deposits, borrowings and capital. The primary source of revenue is net interest income, the difference between interest income on loans and investments, and interest expense on deposits and borrowed funds. The Company's basic strategy is to maintain and grow net interest income by the retention of its existing customer base and the expansion of its core businesses and branch offices within its current market and surrounding areas. The Company's primary market risk exposure is interest rate risk. Interest rate risk is the exposure of net interest income to changes in interest rates.

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**Comparison of Financial Condition at September 30, 2006 and December 31, 2005**

The Company's total assets increased by \$58.3 million, or 7.7%, to \$813.5 million at September 30, 2006 from \$755.2 million at December 31, 2005. The increase primarily reflected the growth in the balance of loans receivable in the amount of \$55.5 million.

Net loans receivable increased by \$55.5 million, or 8.1%, to \$744.0 million at September 30, 2006 from \$688.5 million at December 31, 2005. The increase in loans resulted primarily from loan originations exceeding repayments during the period. The loan growth was primarily attributable to the Company's new Green account loan product increasing \$45.4 million, land loans increasing \$12.5 million, commercial real estate loans increasing \$10.3 million and construction loans increasing \$8.6 million. The Green account is America's first fully-transactional flexible mortgage account, and growth in this product is expected to continue. Additionally, real estate mortgage loans decreased \$13.2 million, multi-family loans decreased \$6.4 million, home equity loans decreased \$1.5 million and consumer loans decreased \$200,000 during the nine months ended September 30, 2006.

Securities classified as available-for-sale of \$14.0 million at September 30, 2006 was consistent with that at September 30, 2005.

Total deposits increased by \$44.9 million, or 8.8%, to \$553.0 million at September 30, 2006 from \$508.2 million at December 31, 2005. Deposits increased as a result of continued competitive pricing and marketing efforts and primarily reflected growth in money market accounts and certificate of deposit accounts. Money market accounts increased \$43.3 million, or 35.1%, to \$166.9 million, primarily in the Company's indexed money market account due to competitive rate terms. Certificate of deposit accounts increased \$28.6 million, or 11.6%, to \$275.4 million. NOW accounts decreased \$15.3 million or 23.8% and savings accounts decreased \$10.0 million or 17.5% due to customers shifting their funds into higher yielding products of the Company.

Federal Home Loan Bank advances increased \$10.3 million or 6.3%, to \$174.5 million at September 30, 2006 from \$164.2 million at December 31, 2005. This was primarily due to increased FHLB overnight borrowings used to fund loan growth during the period. The Company interchanges the use of deposits and borrowings to fund assets depending on various factors including liquidity and asset/liability management strategies.

Equity increased \$2.9 million to \$80.7 million at September 30, 2006 from \$77.8 million at December 31, 2005. The net increase resulted primarily from net income of \$3.5 million, ESOP shares earned of \$909,000, stock awards earned of \$441,000, the exercise of stock options of \$189,000 and the tax benefit of vested stock awards of \$190,000. Equity was decreased primarily by the payment of dividends of \$1.9 million and the purchase of treasury stock of \$435,000.

**Comparison of Operating Results for the Nine Months Ended September 30, 2006 and 2005**

**General.** Net income for the nine months ended September 30, 2006 was \$3.5 million, reflecting a \$85,000, or 2.4% decrease over last year's period. The decrease in net income resulted from the fluctuations described below.

**Interest income.** Interest income increased by \$7.6 million, or 29.1%, to \$33.6 million for the nine months ended September 30, 2006 from \$26.0 million for the nine months ended September 30, 2005. The primary factor for the increase in interest income was an increase in the average balance of loans receivable of \$79.3 million, or 12.2%, from \$647.4 million for the nine months ended September 30, 2005 to \$726.6 million for the nine months ended September 30, 2006. The increase was primarily the result of loan originations exceeding repayments during the period. In addition, the average yield on loans receivable increased 80 basis points from 5.19% for the nine months ended September 30, 2005 to 5.99% for the nine months ended September 30, 2006 reflecting the overall increase in interest rates during the period.

The Company has originated negatively amortizing loans since 2000 and currently has a balance of \$85.7 million at September 30, 2006. Capitalized interest recognized in earnings that resulted from negative amortization within the portfolio totaled \$1.2 million or 3.8% of loan interest income for the nine month period ended September 30, 2006 and \$289,000 or 1.2% of loan interest income for the nine month period ended September 30, 2005. The Company has mitigated the risks associated with the negatively amortizing loans by using conservative underwriting standards as evidenced by experiencing no losses related to these loans.

Interest income on other interest-earning assets increased \$126,000 to \$497,000 for the nine months ended September 30, 2006 from \$371,000 for the nine months ended September 30, 2005 primarily due to increased FHLB stock dividends resulting from an increase in Federal Home Loan Bank stock and higher dividend rates paid in 2006.



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Interest income on securities of \$470,000 for the nine months ended September 30, 2006 remains consistent with the same period from the prior year. The average yield on the securities portfolio was 4.38% for the nine months ended September 30, 2006 compared to 4.48% for the same period in 2005.

**Interest Expense.** Interest expense increased \$7.6 million or 64.9%, to \$19.4 million for the nine months ended September 30, 2006. Interest expense on deposits increased \$5.4 million, or 63.4%, to \$13.9 million for the nine months ended September 30, 2006 from \$8.5 million for the same period in 2005. This resulted from a 115 basis point increase in the Company's cost of funds due to an increase in short term interest rates as well as a \$57.6 million increase in the average balance of deposits from \$456.5 million for the nine months ended September 30, 2005 to \$514.1 million for the nine months ended September 30, 2006. The average balance of deposits increased as a result of continued competitive pricing and marketing efforts. Interest expense on Federal Home Loan Bank advances increased \$2.3 million, or 68.9%, to \$5.6 million for the nine months ended September 30, 2006 from \$3.3 million for the nine months ended September 30, 2005 partially due to a \$28.8 million increase in the average balance of FHLB advances, which were used to fund loan demand, as well as an increase in the rates paid on the advances. During the period ended September 30, 2006 the average rate paid on FHLB advances increased 121 basis points from the same period ended September 30, 2005.

**Net Interest Income.** As a result of the factors mentioned above, net interest income before provision for loan losses decreased \$80,000, or 0.6%, to \$14.2 million for the nine months ended September 30, 2006 from \$14.3 million for the nine months ended September 30, 2005. Due to the continued flattening of the yield curve, the Company's margins have significantly tightened with the net interest spread decreasing 36 basis points to 2.19%, and the net interest margin decreasing 31 basis points to 2.49%.

**Provision for Loan Losses.** Provisions of \$100,000 and \$208,000 were made for the nine months ended September 30, 2006 and 2005 respectively. Although loans increased during the first nine months of 2006 compared to the first nine months of the prior year, the provision decreased by \$108,000 due to continued low levels of charge-offs, adjustments made for current peer ratios and changes in other economic factors affecting the loan loss analysis. The allowance for loan losses as a percentage of loans outstanding was .64% at September 30, 2006 compared to .69% at September 30, 2005.

Provisions for loan losses were charged to operations at a level required to reflect probable incurred credit losses in the loan portfolio. In evaluating the level of the allowance for loan losses, management considers historical loss experience, the types of loans and the amount of loans in the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, peer group information, and prevailing economic conditions. Large groups of smaller balance homogenous loans, such as residential real estate, small commercial real estate, and home equity and consumer loans, are evaluated in the aggregate using historical loss factors and peer group data adjusted for current economic conditions. Large balance and/or more complex loans, such as multi-family and commercial real estate loans, and classified loans, are evaluated individually for impairment.

This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available or as future events change. The Company used the same methodology and generally similar assumptions in assessing the allowance for both periods. The level of the allowance is based on estimates and the ultimate losses may vary from the estimates.

Management assesses the allowance for loan losses quarterly. While management uses available information to recognize losses on loans future loan loss provisions may be necessary based on changes in economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the allowance for loan losses and may require the Bank to recognize additional provisions based on their judgment of information available to them at the time of their examination. The allowance for loan losses as of September 30, 2006 was maintained at a level that represented management's best estimate of incurred losses in the loan portfolio to the extent they were both probable and reasonably estimable.

**Noninterest Income.** Noninterest income increased \$29,000, or 1.8% to \$1.6 million for the nine months ended September 30, 2006 primarily due to increased customer service fees of \$92,000. During the third quarter of 2006, the Company adjusted various customer service fees resulting in increased income. Additionally, BOLI income decreased \$53,000 to \$455,000 for the nine months ended September 30, 2006 from \$508,000 for the same period ended September 30, 2005 due to market conditions related to the interest rate environment.

**Noninterest Expense.** Noninterest expense increased \$182,000, or 1.8%, to \$10.4 million for the nine months ended September 30, 2006. This increase was primarily the result of a \$275,000 increase in other general and administrative expenses and a \$50,000 increase in salaries and employee benefit expenses. Additionally, occupancy expenses decreased \$98,000 and professional fees decreased \$49,000.



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Total other general and administrative expenses increased \$275,000, or 33.6%, to \$1.1 million for the nine months ended September 30, 2006 from \$818,000 for the nine months ended September 30, 2005 primarily due to increased debit card servicing fees of \$173,000 and debit card fraud losses of \$58,000 resulting from international debit card fraud during the prior quarter. The Company does not expect these fees to continue and has implemented a new debit card fraud monitoring program that has already significantly reduced these costs effective in August, 2006.

Salaries and employee benefits expenses increased \$50,000, or 0.9% to \$5.7 million for the nine months ended September 30, 2006 primarily due to increased ESOP compensation expense resulting from an increase in the market value of the Company's stock price during the period. Total salaries and benefit expenses represented 54.8% and 55.3% of total noninterest expense for the nine months ended September 30, 2006 and September 30, 2005, respectively.

Occupancy expenses decreased \$98,000, or 6.9% to \$1.3 million for the nine months ended September 30, 2006 from \$1.4 million for the nine months ended September 30, 2005 primarily due to various building improvements and repairs completed in 2005.

Professional fees decreased \$49,000, or 13.3%, to \$319,000 for the nine months ended September 30, 2006 from \$368,000 for the nine months ended September 30, 2005 primarily due to increased legal fees incurred in 2005 associated with the development of the Green Account loan product.

**Income Tax Expense.** Income tax expense decreased \$40,000 to \$1.9 million for the nine months ended September 30, 2006. This decrease was primarily the result of lower pre-tax income. The effective tax rate was 34.9% and 34.8% for periods ending September 30, 2006 and 2005, respectively.

**Comparison of Operating Results for the Three Months Ended September 30, 2006 and 2005**

**General.** Net income for the three months ended September 30, 2006 was \$1.3 million, reflecting a \$99,000, or 7.3% decrease from last year's income for the three month period. The decrease in net income resulted from the fluctuations described below.

**Interest income.** Interest income increased by \$2.8 million, or 30.9%, to \$12.0 million for the three months ended September 30, 2006 from \$9.2 million for the three months ended September 30, 2005. The primary factor for the increase in interest income was an increase in the average balance of loans receivable of \$83.5 million, or 12.5%, from \$666.1 million for the three months ended September 30, 2005 to \$749.6 million for the quarter ended September 30, 2006. The increase was primarily the result of loan originations exceeding repayments during the period. In addition, the average yield on loans receivable increased 94 basis points from 5.29% for the three months ended September 30, 2005 to 6.23% for the three months ended September 30, 2006.

The Company has originated negatively amortizing loans since 2000 and currently has a balance of \$85.7 million at September 30, 2006. Capitalized interest recognized in earnings that resulted from negative amortization within the portfolio totaled \$478,000 or 4.1% of loan interest income for the three month period ended September 30, 2006 and \$162,000 or 1.9% of loan interest income for the three month period ended September 30, 2005. The Company has mitigated the risks associated with the negatively amortizing loans by using conservative underwriting standards as evidenced by experiencing no losses related to these loans.

Interest income on other interest-earning assets decreased \$28,000 to \$184,000 for the three months ended September 30, 2006 from \$212,000 for the three months ended September 30, 2005 primarily due to the timing of the receipt of the FHLB dividends in 2005.

Interest income on securities for the three months ended September 30, 2006 of \$156,000 was consistent with the three months ended September 30, 2005. The average yield on the securities portfolio was 4.36% for the three months ended September 30, 2006 compared to 4.38% for the same period in 2005.

**Interest Expense.** Interest expense increased \$2.9 million or 65.1%, to \$7.4 million for the three months ended September 30, 2006. Interest expense on deposits increased \$2.1 million, or 64.8%, to \$5.3 million for the three months ended September 30, 2006 from \$3.2 million for the same period in 2005. This resulted from a 128 basis point increase in the Company's cost of funds due to an increase in short term interest rates as well as a \$62.8 million increase in the average balance of deposits from \$468.7 million for the three months ended September 30, 2005 to \$531.4 million for the three months ended September 30, 2006. The average balance of deposits increased as a result of continued competitive pricing and marketing efforts. Interest expense on Federal Home Loan Bank advances increased \$817,000, or 65.8%, to \$2.1 million for the three months ended September 30, 2006 from \$1.2 million for the three months ended September 30, 2005. This was partially due to a \$25.1 million increase in the average balance of FHLB advances which were used to fund loan demand, as



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well as an increase in the rates paid on the advances. During the period ended September 30, 2006 the average rate paid on FHLB advances increased 134 basis points to 4.41% from 3.07% from the same period ended September 30, 2005.

**Net Interest Income.** As a result of the factors mentioned above, net interest income before provision for loan losses decreased \$69,000, or 1.5%, to \$4.6 million for the three months ended September 30, 2006 from \$4.7 million for the three months ended September 30, 2005. Due to the continued flattening of the yield curve, the Company's margins have significantly tightened with the net interest spread decreasing 36 basis points to 2.04%, and the net interest margin decreasing 32 basis points to 2.38%.

**Provision for Loan Losses.** An \$83,000 and a \$44,000 provision reduction were made for the three months ended September 30, 2006 and 2005, respectively. Although loans increased during the third quarter of 2006 compared to the third quarter of the prior year, the provision for loan losses was reduced by \$39,000 due to loan balances declining during the third quarter of the current year, continued low levels of charge-offs, a decrease in watch list loans, and adjustments made for current peer ratios as well as changes in other economic factors affecting the loan loss calculation.

**Noninterest Income.** Noninterest income increased \$7,000, or 1.3% to \$559,000 for the three months ended September 30, 2006 from \$552,000 for the three months ended September 30, 2005 primarily due to increase in customer service fees. During the third quarter of 2006, the Company adjusted various customer service fees resulting in increased income. Additionally, BOLI income decreased \$53,000 to \$139,000 for the three months ended September 30, 2006 from \$192,000 for the same period ended September 30, 2005 due to market conditions related to the interest rate environment.

**Noninterest Expense.** Noninterest expense increased \$97,000, or 2.9%, to \$3.4 million for the three months ended September 30, 2006. This increase was primarily the result of a \$109,000 increase in other general and administrative expenses and a \$30,000 increase in salaries and employee benefits. Additionally, occupancy and equipment expenses decreased \$34,000.

Total other general and administrative expenses increased \$109,000, or 44.5%, to \$354,000 for the three months ended September 30, 2006 from \$245,000 for the three months ended September 30, 2005 primarily due to increased debit card billing of \$30,000 and fraud losses of \$13,000 resulting from international debit card fraud and increases in various general and administrative expenses. The Company does not expect these fees to continue and implemented a new debit card fraud monitoring program that has significantly reduced these costs beginning in August, 2006.

Total salaries and employee benefits increased \$30,000, or 1.6%, to \$1.9 million for the three months ended September 30, 2006 from \$1.8 million for the three months ended September 30, 2005. The increase was primarily due to an increase in stock option plan expenses by \$31,000 resulting from the adoption of FAS 123(R) in 2006. Salaries and employee benefits represented 55.0% and 55.7% of total noninterest expense for the three months ended September 30, 2006 and September 30, 2005, respectively.

Occupancy expenses decreased \$34,000, or 7.1% to \$444,000 primarily due to various building improvements and repairs completed in 2005.

**Income Tax Expense.** Income tax expense decreased \$21,000 to \$640,000 for the three months ended September 30, 2006, from \$661,000 for the three months ended September 30, 2005. This decrease was primarily the result of lower pre-tax income. The effective tax rate was 33.8% and 32.8% for periods ending September 30, 2006 and 2005, respectively.

## **Liquidity and Commitments**

The Bank is required to have enough investments that qualify as liquid assets in order to maintain sufficient liquidity to ensure a safe and sound operation. Liquidity may increase or decrease depending upon availability of funds and comparative yields on investments in relation to the return on loans. Historically, the Bank has maintained liquid assets above levels believed to be adequate to meet the requirements of normal operations, including potential deposit outflows. Cash flow projections are regularly reviewed and updated to ensure that adequate liquidity is maintained.

The Bank's liquidity, represented by cash and cash equivalents, is a product of its operating, investing, and financing activities. The Bank's primary sources of funds are deposits, payments and maturities of outstanding loans and investment securities; and other short-term investments and funds provided from operations. While scheduled payments from the amortization of loans and mortgage-backed securities and maturing securities and short-term investments are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions, and competition. In addition, the Bank invests excess funds in short-term interest-earning assets, which provide



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liquidity to meet lending requirements. The Bank also generates cash through borrowings. The Bank utilizes Federal Home Loan Bank advances to leverage its capital base and provide funds for its lending activities and to enhance its interest rate risk management.

Liquidity management is both a daily and long-term function of business management. Any excess liquidity would be invested in federal funds or authorized investments such as mortgage-backed or U.S. Agency securities. On a longer-term basis, the Bank maintains a strategy of investing in various lending products. The Bank uses its sources of funds primarily to meet its ongoing commitments, to pay maturing certificates of deposit and savings withdrawals, to fund loan commitments, and to maintain its portfolio of mortgage-backed securities and investment securities. At September 30, 2006, the total approved loan origination commitments outstanding amounted to \$11.7 million. At the same date, unused lines of credit were \$45.5 million and outstanding letters of credit totaled \$73,000. There were no securities scheduled to mature in one year or less at September 30, 2006. Certificates of deposit scheduled to mature in one year or less at September 30, 2006, totaled \$220.9 million. Although the average cost of deposits has increased throughout 2006, management's policy is to maintain deposit rates at levels that are competitive with other local financial institutions. Based on the competitive rates and on historical experience, management believes that a significant portion of maturing deposits will remain with the Bank. In addition, the Bank had the ability at September 30, 2006 to borrow an additional \$113.2 million from the Federal Home Loan Bank of San Francisco as well as \$1.0 million from Pacific Coast Bankers Bank as a funding source to meet commitments and for liquidity purposes. The Bank has Federal Home Loan Bank advances of \$144.5 million maturing within the next 12 months.

### **Capital**

Consistent with its goals to operate a sound and profitable financial organization, the Bank actively seeks to maintain a well capitalized institution in accordance with regulatory standards. Total equity was \$76.6 million at September 30, 2006, or 9.4% of total assets on that date. As of September 30, 2006, the Bank exceeded all capital requirements of the Office of Thrift Supervision. The Bank's regulatory capital ratios at September 30, 2006 were as follows: core capital 9.44%; Tier 1 risk-based capital, 13.68%; and total risk-based capital, 14.53%. The regulatory capital requirements to be considered well capitalized are 5.0%, 6.0%, and 10.0%, respectively.

### **Impact of Inflation**

The unaudited consolidated financial statements presented herein have been prepared in accordance with U. S. generally accepted accounting principles. These principles require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation.

The Company's primary assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on the Company's performance than the effects of general levels of inflation. Interest rates, however, do not necessarily move in the same direction or with the same magnitude as the price of goods and services, since such prices are affected by inflation. In a period of rapidly rising interest rates, the liquidity and maturities structures of the Company's assets and liabilities are critical to the maintenance of acceptable performance levels.

The principal effect of inflation, as distinct from levels of interest rates, on earnings is in the area of noninterest expense. Such expense items as employee compensation, employee benefits, and occupancy and equipment costs may be subject to increases as a result of inflation. An additional effect of inflation is the possible increase in the dollar value of the collateral securing loans that the Company has made. The Company is unable to determine the extent, if any, to which properties securing our loans have appreciated in dollar value due to inflation.

## **ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Bank's interest rate sensitivity is monitored by management through the use of a model that estimates the change in net portfolio value (NPV) over a range of interest rate scenarios. NPV is the present value of expected cash flows from assets, liabilities, and off-balance-sheet contracts. An NPV Ratio, in any interest rate scenario, is defined as the NPV in that scenario divided by the market value of assets in the same scenario. The Sensitivity Measure is the decline in the NPV Ratio, in basis points, caused by a 2% increase or decrease in rates, whichever produces a larger decline. The higher an institution's Sensitivity Measure is, the greater its exposure to interest rate risk is considered to be. The Office of Thrift Supervision (OTS) has incorporated an interest rate risk component into its regulatory capital rule. Under the rule, an institution whose Sensitivity Measure exceeds 200 basis points may be required to deduct an interest rate risk component in calculating its total capital for purposes of the risk-based capital requirement. Increases in interest rates would be expected to have a negative impact on the Bank's operating results. As of June 30, 2006, the latest date for which information is available, the Bank's Sensitivity Measure, as measured by the OTS, resulting from a 2% increase in interest rates was a decrease of 229 basis



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points and would result in a \$21.4 million decrease in the NPV of the Bank. The Sensitivity Measure is less than the threshold at which the Bank could be required to hold additional risk-based capital under OTS regulations.

The OTS uses certain assumptions in assessing the interest rate risk of savings associations. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates, and the market values of certain assets under differing interest rate scenarios, among others.

As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis used in the forthcoming table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable rate mortgage loans, have features which restrict changes in interest rates on a short-term basis and over the life of the asset. Further, if interest rates change, expected rates of prepayments on loans and early withdrawals from certificates could deviate significantly from those assumed in calculating the table.

The following table shows the NPV and projected change in the NPV of the Bank at June 30, 2006, the latest date for which information is available, assuming an instantaneous and sustained change in market rates of interest of 100, 200, and 300 basis points. The net portfolio value analysis was unable to produce results for the minus 300 basis point scenario for the quarter ended June 30, 2006.

**Interest Rate Sensitivity of Net Portfolio Value (NPV)**

| Change in Rates | NPV as a % of       |           |          |              |         |
|-----------------|---------------------|-----------|----------|--------------|---------|
|                 | Net Portfolio Value |           |          | PV of Assets |         |
|                 | \$ Amount           | \$ Change | % Change | NPV Ratio    | Change  |
| + 300 bp        | \$ 57,117           | (34,975)  | (38)%    | 7.20%        | (383)bp |
| + 200 bp        | 70,724              | (21,368)  | (23)%    | 8.74%        | (229)bp |
| + 100 bp        | 82,077              | (10,015)  | (11)%    | 9.98%        | (105)bp |
| 0 bp            | 92,092              |           |          | 11.03%       | 0bp     |
| - 100 bp        | 99,640              | 7,548     | 8%       | 11.79%       | 76bp    |
| - 200 bp        | 104,291             | 12,199    | 13%      | 12.24%       | 121bp   |

The Bank does not maintain any securities for trading purposes. The Bank does not currently engage in trading activities or use derivative instruments in a material amount to control interest rate risk. In addition, interest rate risk is the most significant market risk affecting the Bank. Other types of market risk, such as foreign currency exchange risk and commodity price risk, do not arise in the normal course of the Bank's business activities and operations.

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures:** An evaluation of the Company's disclosure controls and procedures (as defined in Section 13(a)-15(e) of the Securities Exchange Act of 1934 (the "Act")) as of September 30, 2006 was carried out under the supervision and with the participation of the Company's Chief Executive Officer, Principal Financial Officer and other members of the Company's senior management as of the end of the period preceding the filing of this quarterly report. The Company's Chief Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures as currently in effect are effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Act is (i) accumulated and communicated to the Company's management (including the Chief Executive Officer and Principal Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

There have been no changes in internal controls over financial reporting (as defined in Rule 13a-15(f) under the Act) that occurred during the quarter ended September 30, 2006 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The Company does not expect that its disclosure controls and procedures and internal control over financial reporting will prevent all errors and fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure is met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute

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assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the

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control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

The Company intends to continually review and evaluate the design and effectiveness of its disclosure controls and procedures and to improve controls and procedures over time and to correct any deficiencies that may be discovered in the future. The goal is to ensure that senior management has timely access to all material financial and non-financial information concerning the Company's business. While the Company believes that the present design of its disclosure controls and procedures is effective to achieve this goal, future events affecting the Company's business may cause modifications of disclosure controls and procedures.

**PART II OTHER INFORMATION****ITEM 1. Legal Proceedings**

None

**ITEM 1A. Risk Factors**

There are no material changes to the risk factors disclosed in the Company's Form 10-K for the year ended December 31, 2005.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

- (c) The following table sets forth information for the three months ended September 30, 2006 with respect to the repurchase of outstanding common stock.

**ISSUER PURCHASES OF EQUITY SECURITIES**

| Period           | Total # of shares<br>Purchased | Average price paid<br>per share | Total # of shares                                       | Maximum # of                           |
|------------------|--------------------------------|---------------------------------|---|--|
|                  |                                |                                 | purchased as<br>part of a publicly<br>announced program | shares that may<br>yet be<br>purchased |
| 07/1/06-07/30/06 |                                |                                 |   | 0                                      |
| 08/1/06-08/31/06 |                                |                                 |   | 0                                      |
| 09/1/06-09/30/06 |                                |                                 |   | 0                                      |

As of 5/25/06, the buyback plan totaling 225,000 shares that was authorized by the Company's board of directors on May 24, 2005 expired. A total of 152,559 shares were purchased under this authorized buyback plan. As of 9/30/06, a new buyback plan has not been approved by the Company's board of directors.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

(a) None

(b) None

**ITEM 5. OTHER INFORMATION.**

None

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| <b>Regulation</b>  |   | <b>Reference to</b>      |
|--------------------|---|--------------------------|
| <b>S-K Exhibit</b> |   | <b>Prior Filing</b>      |
| <b>Number</b>      | <b>Document</b>   | <b>or Exhibit Number</b> |
|                    |   | <b>Attached Hereto</b>   |
| 2.0                | Plan of acquisition, reorganization, arrangement, liquidation or succession                             | None                     |
| 3.1                | Charter for First PacTrust Bancorp, Inc.  | *                        |
| 3.2                | Bylaws of First PacTrust Bancorp, Inc.  | *                        |
| 4.0                | Form of Stock Certificate of First PacTrust Bancorp, Inc.   | *                        |
| 9.0                | Voting Trust Agreement  | None                     |
| 10.1               | Severance Agreement with Hans Ganz  | ***                      |
| 10.2               | Severance Agreement with Melanie Stewart  | ***                      |
| 10.3               | Severance Agreement with James P. Sheehy  | ***                      |
| 10.4               | 401(k) Employee Stock Ownership Plan  | *                        |
| 10.5               | Registrant's Stock Option and Incentive Plan  | **                       |
| 10.6               | Registrant's Recognition and Retention Plan   | **                       |
| 10.7               | Named Executive Officers Salary and Bonus Arrangements for 2005 and Director Fee Arrangements for 2005. | ****                     |
| 11.0               | Statement regarding computation of ratios   | None                     |
| 14.0               | Code of Ethics  | ***                      |
| 16.0               | Letter regarding change in certifying accountant  | None                     |
| 18.0               | Letter regarding change in accounting principles  | None                     |
| 21.0               | Subsidiaries of the Registrant  | *                        |
| 22.0               | Published Report regarding matters submitted to vote of security holders                                | None                     |
| 23.0               | Consent of Crowe Chizek and Company LLP   | ****                     |
| 24.0               | Power of Attorney, included in signature pages  | ****                     |
| 31.1               | Rule 13(a)-14(a) Certification (Chief Executive Officer)  | 31.1                     |
| 31.2               | Rule 13(a)-14(a) Certification (Chief Financial Officer)  | 31.2                     |
| 32.0               | Section 1350 Certification Chief Executive Officer and Chief Financial Officer                          | 32                       |

\* Filed in First PacTrust's Registration Statement on Form S-1. Filed on March 28, 2002. Such information is hereby incorporated by reference.

\*\* Filed as an appendix to the Registrant's definitive proxy statement filed on March 21, 2003. Such previously filed document is incorporated herein by reference in accordance with Item 601 of Regulation S-K.

\*\*\* Filed as an Exhibit to the Company's annual report on Form 10-K for the year ended December 31, 2003.

(b) Exhibits Included, see list in (a)(3).

(c) Financial Statement Schedules - None

\*\*\*\* Filed as an Exhibit to the Company's annual report on Form 10-K for the year ended December 31, 2005.

(a) Exhibits Included, see list in (a)(3).

(b) Financial Statement Schedules - None

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST PACTRUST BANCORP, INC.

Date: November 7, 2006

/s/ Hans R. Ganz  
Hans R. Ganz  
President and Chief Executive Officer

Date: November 7, 2006

/s/ Regan Lauer  
Regan Lauer  
Senior Vice President/ Controller  
(Principal Financial and Accounting Officer)