

BAXTER INTERNATIONAL INC  
Form 10-Q/A  
March 31, 2005

---

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

---

**FORM 10-Q/A**  
**(Amendment No. 1)**

---

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2004

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-4448

---

**BAXTER INTERNATIONAL INC.**

(Exact name of registrant as specified in its charter)

---

Delaware  
(State of other jurisdiction of

36-0781620  
(I.R.S. Employer

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

incorporation or organization)

Identification No.)

**One Baxter Parkway, Deerfield, Illinois**  
(Address of principal executive offices)

**60015-4633**  
(Zip Code)

**847-948-2000**

(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's Common Stock, par value \$1.00 per share,  
outstanding as of March 28, 2005 was 619,758,508 shares.

---

EXPLANATORY NOTE

Baxter International Inc. is filing this Form 10-Q/A Amendment No. 1 for the quarter ended June 30, 2004 to reflect the restatement of its consolidated financial statements for the quarters ended June 30, 2004 and 2003. The restatement arises from the controls surrounding the income tax accounts. Specifically, current income taxes payable balances were not reconciled to expected tax payments due, and the company did not adequately review the difference between the income tax basis and the financial reporting basis of assets and liabilities, and reconcile the difference to recorded deferred income tax assets and liabilities. Refer to Note 2A for a complete description and quantification of the restatement. Also, refer to Note 2 regarding the company's previous restatement of its consolidated financial statements for 2001 through 2003 and the first quarter of 2004.

The information in this Form 10-Q/A Amendment No. 1 has not been updated from the original Form 10-Q except as required to reflect the effects of the restatement. This restatement includes changes to Part I, Items 1, 2 and 4. Items included in the original Form 10-Q that are not included herein are not amended and remain in effect as of the date of the original filing. Additionally, this Form 10-Q/A Amendment No. 1 does not purport to provide an update or a discussion of any other developments at the company subsequent to the original filing.

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## Baxter International Inc. and Subsidiaries

## Condensed Consolidated Statements of Income (unaudited)

(in millions, except per share data)

|  | Three months ended<br>June 30, |                    | Six months ended<br>June 30, |                    |
|--|--------------------------------|--------------------|------------------------------|--------------------|
|  | 2004                           | 2003<br>(restated) | 2004                         | 2003<br>(restated) |
| Net sales  | \$2,379                        | \$2,162            | \$4,588                      | \$4,157            |
| Cost and expenses  |                                |                    |                              |                    |
| Cost of goods sold   | 1,440                          | 1,191              | 2,756                        | 2,308              |
| Marketing and administrative expenses                        | 532                            | 466                | 998                          | 880                |
| Research and development expenses                            | 129                            | 139                | 265                          | 275                |
| Restructuring charges  | 543                            | 337                | 543                          | 337                |
| Net interest expense   | 25                             | 27                 | 46                           | 46                 |
| Other expense, net   | 42                             | 14                 | 63                           | 40                 |
| Total costs and expenses                                     | 2,711                          | 2,174              | 4,671                        | 3,886              |
| Income (loss) from continuing operations before income taxes | (332)                          | (12)               | (83)                         | 271                |
| Income tax expense (benefit)                                 | (163)                          | (58)               | (101)                        | 10                 |
| Income (loss) from continuing operations                     | (169)                          | 46                 | 18                           | 261                |
| Discontinued operations                                      | (1)                            | (11)               | (12)                         | (12)               |
| Net income (loss)  | \$ (170)                       | \$ 35              | \$ 6                         | \$ 249             |
| Earnings (loss) per basic common share                       |                                |                    |                              |                    |
| Continuing operations  | \$ (0.28)                      | \$ 0.08            | \$ 0.03                      | \$ 0.44            |
| Discontinued operations                                      |                                | (0.02)             | (0.02)                       | (0.02)             |
| Net income (loss)  | \$ (0.28)                      | \$ 0.06            | \$ 0.01                      | \$ 0.42            |
| Earnings (loss) per diluted common share                     |                                |                    |                              |                    |
| Continuing operations  | \$ (0.28)                      | \$ 0.08            | \$ 0.03                      | \$ 0.43            |
| Discontinued operations                                      |                                | (0.02)             | (0.02)                       | (0.02)             |
| Net income (loss)  | \$ (0.28)                      | \$ 0.06            | \$ 0.01                      | \$ 0.41            |
| Weighted average number of common shares outstanding         |                                |                    |                              |                    |
| Basic  | 613                            | 598                | 613                          | 598                |

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

|         |            |            |            |            |
|---------|------------|------------|------------|------------|
| Diluted | <u>613</u> | <u>613</u> | <u>617</u> | <u>611</u> |
|---------|------------|------------|------------|------------|

The accompanying notes are an integral part of these condensed consolidated financial statements.

Baxter International Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets (unaudited)  
(in millions, except shares)

|  | Restated         |                      |
|--|------------------|----------------------|
|  | June 30,<br>2004 | December 31,<br>2003 |
| <b>Current assets</b>  |                  |                      |
| Cash and equivalents   | \$ 760           | \$ 925               |
| Accounts and other current receivables   | 2,069            | 1,914                |
| Inventories  | 2,117            | 2,104                |
| Short-term deferred income taxes   | 464              | 140                  |
| Prepaid expenses and other   | 294              | 277                  |
| <b>Total current assets</b>  | <b>5,704</b>     | <b>5,360</b>         |
| <b>Property, plant and equipment</b>   |                  |                      |
| At cost  | 7,799            | 7,791                |
| Accumulated depreciation and amortization  | (3,469)          | (3,199)              |
| <b>Net property, plant and equipment</b>   | <b>4,330</b>     | <b>4,592</b>         |
| <b>Other assets</b>  |                  |                      |
| Goodwill   | 1,584            | 1,599                |
| Other intangible assets  | 588              | 611                  |
| Other  | 1,452            | 1,545                |
| <b>Total other assets</b>  | <b>3,624</b>     | <b>3,755</b>         |
| <b>Total assets</b>  | <b>\$13,658</b>  | <b>\$13,707</b>      |
| <b>Current liabilities</b>   |                  |                      |
| Short-term debt  | \$ 205           | \$ 153               |
| Accounts payable and accrued liabilities   | 2,839            | 3,107                |
| Income taxes payable   | 486              | 438                  |
| <b>Total current liabilities</b>   | <b>3,530</b>     | <b>3,698</b>         |
| <b>Long-term debt and lease obligations</b>  | <b>4,429</b>     | <b>4,421</b>         |
| <b>Other long-term liabilities</b>   | <b>2,289</b>     | <b>2,206</b>         |
| <b>Commitments and contingencies</b>   |                  |                      |
| <b>Stockholders' equity</b>  |                  |                      |
| Common stock, \$1 par value, authorized 2,000,000,000 shares, issued 648,574,109 shares in 2004 and 2003 | 649              | 649                  |
| Common stock in treasury, at cost, 34,202,479 shares in 2004 and 37,273,424 shares in 2003               | (1,696)          | (1,863)              |
| Additional contributed capital   | 3,693            | 3,786                |
| Retained earnings  | 2,236            | 2,230                |

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

|  |          |          |
|--|----------|----------|
| Accumulated other comprehensive loss       | (1,472)  | (1,420)  |
| Total stockholders' equity                 | 3,410    | 3,382    |
| Total liabilities and stockholders' equity | \$13,658 | \$13,707 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

## Baxter International Inc. and Subsidiaries

## Condensed Consolidated Statements of Cash Flows (unaudited)

(in millions)

(brackets denote cash outflows)

|   | <b>Six months ended</b> |                   |
|---|-------------------------|-------------------|
|   | <b>June 30,</b>         |                   |
|   | <b>2003</b>             |                   |
|   | <b>2004</b>             | <b>(restated)</b> |
|   | <b>_____</b>            | <b>_____</b>      |
| Cash flows from operations  |                         |                   |
| Income from continuing operations   | \$ 18                   | \$ 261            |
| Adjustments   |                         |                   |
| Depreciation and amortization   | 295                     | 259               |
| Deferred income taxes   | (203)                   | (161)             |
| Restructuring charges   | 543                     | 337               |
| Other   | 147                     | 6                 |
| Changes in balance sheet items  |                         |                   |
| Accounts receivable   | (162)                   | (25)              |
| Inventories   | (75)                    | (201)             |
| Accounts payable and accrued liabilities  | (229)                   | (196)             |
| Restructuring payments  | (62)                    | (9)               |
| Other   | (20)                    | (65)              |
|   | <b>_____</b>            | <b>_____</b>      |
| Cash flows from continuing operations   | 252                     | 206               |
| Cash flows from discontinued operations   | 15                      | (10)              |
|   | <b>_____</b>            | <b>_____</b>      |
| Cash flows from operations  | 267                     | 196               |
|   | <b>_____</b>            | <b>_____</b>      |
| Cash flows from investing activities  |                         |                   |
| Capital expenditures  | (229)                   | (358)             |
| Acquisitions (net of cash received) and investments in and advances to affiliates | (20)                    | (84)              |
| Divestitures and other  | 31                      |                   |
|   | <b>_____</b>            | <b>_____</b>      |
| Cash flows from investing activities  | (218)                   | (442)             |
|   | <b>_____</b>            | <b>_____</b>      |
| Cash flows from financing activities  |                         |                   |
| Issuances of debt   | 333                     | 649               |
| Redemptions of financing obligations  | (337)                   | (988)             |
| Increase in debt with maturities of three months or less, net                     | 81                      | 524               |
| Common stock cash dividends   | (361)                   | (346)             |
| Proceeds from stock issued under employee benefit plans                           | 75                      | 32                |
| Purchases of treasury stock   | (18)                    | (153)             |
|   | <b>_____</b>            | <b>_____</b>      |
| Cash flows from financing activities  | (227)                   | (282)             |
|   | <b>_____</b>            | <b>_____</b>      |
| Effect of currency exchange rate changes on cash and equivalents                  | 13                      | (33)              |
|   | <b>_____</b>            | <b>_____</b>      |
| Decrease in cash and equivalents  | (165)                   | (561)             |



Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

|   |               |               |
|---|---------------|---------------|
| Cash and equivalents at beginning of period | <u>925</u>    | <u>1,169</u>  |
| Cash and equivalents at end of period       | <u>\$ 760</u> | <u>\$ 608</u> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Baxter International Inc and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The unaudited interim condensed consolidated financial statements of Baxter International Inc. and its subsidiaries (the company or Baxter) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. These interim condensed consolidated financial statements should be read in conjunction with the restated consolidated financial statements and notes included in the company's Annual Report on Form 10-K/A for the year ended December 31, 2003. Refer to Note 2 regarding the amendments made to the company's Form 10-K for the year ended December 31, 2003.

In the opinion of management, the interim condensed consolidated financial statements reflect all adjustments necessary for a fair presentation of the interim periods. All such adjustments, unless otherwise noted herein, are of a normal, recurring nature (refer to Note 3 for certain special charges recorded during the second quarter of 2004). The results of operations for the interim period are not necessarily indicative of the results of operations to be expected for the full year.

Certain reclassifications have been made to conform the 2003 financial statements and notes to the 2004 presentation.

**Stock compensation plans**

The company has a number of stock-based employee compensation plans, including stock option, stock purchase and restricted stock plans. The company applies the recognition and measurement principles of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations in accounting for these plans. In accordance with this intrinsic value method, no compensation expense is recognized for the company's fixed stock options that have an exercise price equal to or greater than the market price on the date of grant, and employee stock purchase subscriptions. The following table illustrates the effect on net income and earnings per share (EPS) if the company had applied the fair value recognition provisions of Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation, as amended by SFAS No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure, an Amendment of FASB Statement No. 123, to all stock-based employee compensation.

| (in millions, except per share data)   | Three months ended<br>June 30, |                    | Six months ended<br>June 30, |                    |
|--|--------------------------------|--------------------|------------------------------|--------------------|
|  | 2004                           | 2003<br>(restated) | 2004                         | 2003<br>(restated) |
| Net income (loss), as reported   | \$ (170)                       | \$ 35              | \$ 6                         | \$ 249             |
| Add:   |                                |                    |                              |                    |
| Stock-based employee compensation expense included in reported net income, net of tax              | 12                             |                    | 12                           |                    |
| Deduct:  |                                |                    |                              |                    |
| Total stock-based employee compensation expense determined under the fair value method, net of tax | (32)                           | (48)               | (60)                         | (85)               |
| Pro forma net income (loss)  | \$ (190)                       | \$ (13)            | \$ (42)                      | \$ 164             |
| Earnings (loss) per basic share  |                                |                    |                              |                    |
| As reported  | \$ (0.28)                      | \$ 0.06            | \$ 0.01                      | \$ 0.42            |
| Pro forma  | \$ (0.31)                      | \$ (0.02)          | \$ (0.07)                    | \$ 0.27            |
| Earnings (loss) per diluted share  |                                |                    |                              |                    |
| As reported  | \$ (0.28)                      | \$ 0.06            | \$ 0.01                      | \$ 0.41            |
| Pro forma  | \$ (0.31)                      | \$ (0.02)          | \$ (0.07)                    | \$ 0.27            |

### Changes in accounting principles

Financial Accounting Standards Board (FASB) Interpretation No. 46, Consolidation of Variable Interest Entities (FIN 46) was adopted July 1, 2003. Refer to the 2003 Annual Report for further information. In December 2003 the FASB revised and reissued FIN 46 (FIN 46-R). The provisions of FIN 46-R were required to be adopted no later than March 31, 2004. Baxter adopted FIN 46-R on March 31, 2004, and adoption of the revised standard did not have a material impact on the company's consolidated financial statements.

### **2. RESTATEMENT OF PREVIOUSLY ISSUED CONSOLIDATED FINANCIAL STATEMENTS REVENUE RECOGNITION AND PROVISIONS FOR BAD DEBTS**

The company has restated its previously issued financial statements for 2001 through 2003 and the first quarter of 2004, primarily the result of the inappropriate application of accounting principles for revenue recognition and inadequate provisions for bad debts in Brazil during this period. Specifically, the company has restated previously issued financial information for 2001 through 2003 contained in its previously filed Forms 10-K for the years ended December 31, 2003, 2002 and 2001 by filing a Form 10-K/A Amendment No. 1 for the year ended December 31, 2003. The company's previously reported quarterly information in its Forms 10-Q for the quarters ended March 31, 2004, September 30, 2003, June 30, 2003 and March 31, 2003 have also been restated by filing a Form 10-Q for the quarter ended June 30, 2004 and a Form 10-Q/A Amendment No. 1 for each of the quarters ended March 31, 2004 and September 30, 2003. As a result of the restatement, in aggregate, net sales decreased \$37 million (0.2% of the originally reported amount) and net income decreased \$33 million (1.5% of the originally reported amount) over the three-year period ended December 31, 2003.

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

The following is a summary of the impact of the restatement on the previously issued consolidated income statements and consolidated balance sheet included in this filing. For the three- and six-month periods ended June 30, 2003, net sales decreased \$1 million and \$3 million, respectively. For the three- and six-month periods ended June 30, 2003, net income decreased \$3 million and \$5 million, respectively.

Consolidated Statements of Income for the Three- and Six-Month Periods Ended June 30, 2003

| (in millions, except per share data)                         | Three months ended     |             | Six months ended       |             |
|--|------------------------|-------------|------------------------|-------------|
|  | June 30, 2003          |             | June 30, 2003          |             |
|  | As originally reported | As restated | As originally reported | As restated |
| Net sales  | \$2,163                | \$2,162     | \$4,160                | \$4,157     |
| Cost and expenses  |                        |             |                        |             |
| Cost of goods sold   | 1,190                  | 1,191       | 2,307                  | 2,308       |
| Marketing and administrative expenses                        | 464                    | 466         | 877                    | 880         |
| Research and development expenses                            | 139                    | 139         | 275                    | 275         |
| Restructuring charges  | 337                    | 337         | 337                    | 337         |
| Net interest expense   | 27                     | 27          | 46                     | 46          |
| Other expense, net   | 14                     | 14          | 40                     | 40          |
| Total costs and expenses                                     | 2,171                  | 2,174       | 3,882                  | 3,886       |
| Income (loss) from continuing operations before income taxes | (8)                    | (12)        | 278                    | 271         |
| Income tax expense (benefit)                                 | (57)                   | (58)        | 12                     | 10          |
| Income from continuing operations                            | 49                     | 46          | 266                    | 261         |
| Discontinued operations                                      | (11)                   | (11)        | (12)                   | (12)        |
| Net income   | \$ 38                  | \$ 35       | \$ 254                 | \$ 249      |
| Earnings (loss) per basic common share                       |                        |             |                        |             |
| Continuing operations  | \$ 0.08                | \$ 0.08     | \$ 0.45                | \$ 0.44     |
| Discontinued operations                                      | (0.02)                 | (0.02)      | (0.02)                 | (0.02)      |
| Net income   | \$ 0.06                | \$ 0.06     | \$ 0.43                | \$ 0.42     |
| Earnings (loss) per diluted common share                     |                        |             |                        |             |
| Continuing operations  | \$ 0.08                | \$ 0.08     | \$ 0.44                | \$ 0.43     |
| Discontinued operations                                      | (0.02)                 | (0.02)      | (0.02)                 | (0.02)      |
| Net income   | \$ 0.06                | \$ 0.06     | \$ 0.42                | \$ 0.41     |

Consolidated Balance Sheet at December 31, 2003

| (in millions, except shares)   | December 31, 2003      |                 |
|--|------------------------|-----------------|
|  | As                     |                 |
|  | originally<br>reported | As<br>restated  |
| <b>Assets</b>  |                        |                 |
| <b>Current assets</b>  |                        |                 |
| Cash and equivalents   | \$ 927                 | \$ 925          |
| Accounts and other current receivables   | 1,979                  | 1,914           |
| Inventories  | 2,101                  | 2,104           |
| Short-term deferred income taxes   | 140                    | 140             |
| Prepaid expenses and other   | 290                    | 277             |
| <b>Total current assets</b>  | <b>5,437</b>           | <b>5,360</b>    |
| <b>Property, plant and equipment</b>   |                        |                 |
| At cost  | 7,781                  | 7,791           |
| Accumulated depreciation and amortization  | (3,196)                | (3,199)         |
| <b>Net property, plant and equipment</b>   | <b>4,585</b>           | <b>4,592</b>    |
| <b>Other assets</b>  |                        |                 |
| Goodwill   | 1,648                  | 1,648           |
| Other intangible assets  | 611                    | 611             |
| Other  | 1,498                  | 1,498           |
| <b>Total other assets</b>  | <b>3,757</b>           | <b>3,757</b>    |
| <b>Total assets</b>  | <b>\$13,779</b>        | <b>\$13,709</b> |
| <b>Liabilities</b>   |                        |                 |
| <b>Current liabilities</b>   |                        |                 |
| Short-term debt  | \$ 153                 | \$ 153          |
| Accounts payable and accrued liabilities   | 3,105                  | 3,107           |
| Income taxes payable   | 561                    | 538             |
| <b>Total current liabilities</b>   | <b>3,819</b>           | <b>3,798</b>    |
| Long-term debt and lease obligations   | 4,421                  | 4,421           |
| Other long-term liabilities  | 2,216                  | 2,216           |
| Commitments and contingencies  |                        |                 |
| <b>Stockholders' equity</b>  |                        |                 |
| Common stock, \$1 par value, authorized 2,000,000,000 shares, issued 648,574,109 shares    | 649                    | 649             |
| Common stock in treasury, at cost, 34,202,479 shares in 2004 and 37,273,424 shares in 2003 | (1,863)                | (1,863)         |
| Additional contributed capital   | 3,773                  | 3,773           |
| Retained earnings  | 2,194                  | 2,145           |
| Accumulated other comprehensive loss   | (1,430)                | (1,430)         |
| <b>Total stockholders' equity</b>  | <b>3,323</b>           | <b>3,274</b>    |

|  |          |          |
|--|----------|----------|
| Total liabilities and stockholders' equity | \$13,779 | \$13,709 |
|--|----------|----------|

Senior management became aware of these issues in 2004 through the reporting procedures established under Baxter's Global Business Practice Standards. Upon becoming aware of the issues in Brazil, senior management, with the assistance of the company's internal audit team, conducted a preliminary investigation. This preliminary investigation was followed by a more comprehensive investigation by the Audit Committee of Baxter's Board of Directors with the assistance of independent legal counsel and forensic and other accountants. As a result of the issues in Brazil, the company has implemented changes to its internal control over financial reporting. Refer to Part I, Item 4, Controls and Procedures for further information.

## **2A. RESTATEMENT OF PREVIOUSLY ISSUED CONSOLIDATED FINANCIAL STATEMENTS - INCOME TAXES**

The company has restated its previously issued financial statements for 2001 through 2003 and the first three quarters of 2004 as a result of inadequate reconciliations, leading to classification errors in tax and other related balance sheet accounts. Specifically, the company restated previously issued financial information contained in its Form 10-K/A Amendment No. 1 for the years ended December 31, 2003, 2002 and 2001 by filing a Form 10-K/A Amendment No. 2 for the year ended December 31, 2003. The company's previously reported quarterly information in its Form 10-Q/A Amendment No. 1 for the quarter ended March 31, 2004 has been restated by filing a Form 10-Q/A Amendment No. 2 for the quarter ended March 31, 2004. The company's previously reported quarterly information in its Forms 10-Q for the quarters ended June 30, 2004 and September 30, 2004 have been restated by filing a Form 10-Q/A Amendment No. 1 for each of the quarters ended June 30, 2004 and September 30, 2004.

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

As a result of the restatement, stockholders' equity as of both June 30, 2004 and December 31, 2003 increased approximately \$108 million, with offsetting decreases of approximately \$157 to net tax liabilities and \$49 million to goodwill. The restatement did not impact the consolidated statements of income or cash flows for the quarters or year-to-date periods ended June 30, 2004 and 2003.

The following is a summary of the impact of the restatement on the previously filed consolidated balance sheets at June 30, 2004 and December 31, 2003.

Consolidated Balance Sheets at June 30, 2004 and December 31, 2003

| (in millions, except shares)                | June 30, 2004          |                 | December 31, 2003                        |                 |
|---|------------------------|-----------------|--|-----------------|
|   | As originally reported | As restated     | As previously reported (Amendment No. 1) | As restated     |
| <b>Current assets</b>                       |                        |                 |  |                 |
| Cash and equivalents                        | \$ 760                 | \$ 760          | \$ 925                                   | \$ 925          |
| Accounts and other current receivables      | 2,069                  | 2,069           | 1,914                                    | 1,914           |
| Inventories                                 | 2,117                  | 2,117           | 2,104                                    | 2,104           |
| Short-term deferred income taxes            | 464                    | 464             | 140                                      | 140             |
| Prepaid expenses and other                  | 294                    | 294             | 277                                      | 277             |
| <b>Total current assets</b>                 | <b>5,704</b>           | <b>5,704</b>    | <b>5,360</b>                             | <b>5,360</b>    |
| <b>Property, plant and equipment</b>        |                        |                 |  |                 |
| At cost                                     | 7,799                  | 7,799           | 7,791                                    | 7,791           |
| Accumulated depreciation and amortization   | (3,469)                | (3,469)         | (3,199)                                  | (3,199)         |
| <b>Net property, plant and equipment</b>    | <b>4,330</b>           | <b>4,330</b>    | <b>4,592</b>                             | <b>4,592</b>    |
| <b>Other assets</b>                         |                        |                 |  |                 |
| Goodwill                                    | 1,633                  | 1,584           | 1,648                                    | 1,599           |
| Other intangible assets                     | 588                    | 588             | 611                                      | 611             |
| Other                                       | 1,405                  | 1,452           | 1,498                                    | 1,545           |
| <b>Total other assets</b>                   | <b>3,626</b>           | <b>3,624</b>    | <b>3,757</b>                             | <b>3,755</b>    |
| <b>Total assets</b>                         | <b>\$13,660</b>        | <b>\$13,658</b> | <b>\$13,709</b>                          | <b>\$13,707</b> |
| <b>Current liabilities</b>                  |                        |                 |  |                 |
| Short-term debt                             | \$ 205                 | \$ 205          | \$ 153                                   | \$ 153          |
| Accounts payable and accrued liabilities    | 2,839                  | 2,839           | 3,107                                    | 3,107           |
| Income taxes payable                        | 586                    | 486             | 538                                      | 438             |
| <b>Total current liabilities</b>            | <b>3,630</b>           | <b>3,530</b>    | <b>3,798</b>                             | <b>3,698</b>    |
| <b>Long-term debt and lease obligations</b> | <b>4,429</b>           | <b>4,429</b>    | <b>4,421</b>                             | <b>4,421</b>    |

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

|  |                 |                 |                 |                 |
|--|-----------------|-----------------|-----------------|-----------------|
| Other long-term liabilities  | 2,299           | 2,289           | 2,216           | 2,206           |
| <b>Commitments and contingencies</b>   |                 |                 |                 |                 |
| <b>Stockholders' equity</b>  |                 |                 |                 |                 |
| Common stock, \$1 par value, authorized 2,000,000,000 shares, issued 648,574,109 shares in 2004 and 2003 | 649             | 649             | 649             | 649             |
| Common stock in treasury, at cost, 34,202,479 shares in 2004 and 37,273,424 shares in 2003               | (1,696)         | (1,696)         | (1,863)         | (1,863)         |
| Additional contributed capital   | 3,680           | 3,693           | 3,773           | 3,786           |
| Retained earnings  | 2,151           | 2,236           | 2,145           | 2,230           |
| Accumulated other comprehensive loss   | (1,482)         | (1,472)         | (1,430)         | (1,420)         |
| <b>Total stockholders' equity</b>  | <b>3,302</b>    | <b>3,410</b>    | <b>3,274</b>    | <b>3,382</b>    |
| <b>Total liabilities and stockholders' equity</b>  | <b>\$13,660</b> | <b>\$13,658</b> | <b>\$13,709</b> | <b>\$13,707</b> |

**3. SUPPLEMENTAL FINANCIAL INFORMATION**

**Second quarter 2004 special charges**

Financial results for the second quarter of 2004 include several special charges in addition to the restructuring charge discussed in Note 5. These special charges, as summarized below, reduced pre-tax income from continuing operations by \$115 million, and reduced net income by \$20 million or \$0.04 per diluted share. By line item, cost of goods sold increased \$45 million, marketing and administrative expenses increased \$55 million, other expense, net increased \$15 million, and income tax expense decreased \$95 million.



#### Accounts and other receivable reserves

The company established a reserve due to the uncertain collectibility of a loan from Cerus Corporation (Cerus). This reserve was determined based on Cerus' current financial position. Also, based on the lengthening age of accounts receivables and more current market data in certain markets, the company increased the allowance for doubtful accounts. In addition, certain Shared Investment Plan participants have defaulted on their loans, which were due and payable in May 2004, requiring the company to make payments to the bank under its guarantee arrangement. Refer to Note 10 for further information regarding the Shared Investment Plan. While the company has not forgiven any of these loans and is pursuing repayment of the defaulted amounts, a reserve was recorded for potential losses, representing the amount that the company paid to the bank under the loan guarantee as a result of the defaulted loans. These adjustments, which were recorded in marketing and administrative expenses, totaled \$55 million.

#### Inventories

Based upon second quarter 2004 restructuring decisions in the Bioscience segment, which will reduce inventory production in an effort to focus on more profitable sales in the plasma market, the company expects that future sales in this market will be less than previously expected. As a result, the company increased inventory reserves (a charge to cost of goods sold) by \$28 million.

#### Hedges

As discussed in the 2003 Annual Report, the company uses forwards to hedge the risk to earnings relating to anticipated intercompany sales denominated in foreign currencies (cash flow hedges). Based on a current analysis, intercompany sales from the United States to Europe (denominated in Euros) are expected to be lower than originally projected. In particular, due to the strong European sales launch of ADVATE (Antihemophilic Factor (Recombinant), Plasma/Albumin-Free Method) rAHF-PFM, the company's advanced recombinant therapy (which is manufactured in Europe), current forecasts of intercompany sales of Recombinate Antihemophilic Factor (rAHF) from the United States into Europe have been reduced. Because it is probable that these originally forecasted sales will no longer occur, the related deferred hedge loss was recorded as a \$17 million charge to cost of goods sold.

#### Pathogen Inactivation program assets

Based on lower than expected sales from the company's Pathogen Inactivation (PI) programs, strategic decisions announced by Cerus, Baxter's strategic partner in PI development, during the second quarter of 2004, along with a current assessment of future market potential for these products, the company performed an impairment review of its fixed assets in this program and recorded a \$15 million impairment charge, which was classified as other expense.

#### Income taxes

The income tax benefit relating to the above-mentioned charges totaled \$40 million. In addition, as a result of the completion of tax audits in the second quarter of 2004, \$55 million of reserves for matters previously under review were reversed into income in the quarter.



**Net interest expense**

Net interest expense consisted of the following.

| (in millions)           | Three months ended<br>June 30, |       | Six months ended<br>June 30, |       |
|-------------------------|--------------------------------|-------|------------------------------|-------|
|                         | 2004                           | 2003  | 2004                         | 2003  |
| Interest expense        | \$ 30                          | \$ 31 | \$ 58                        | \$ 61 |
| Interest income         | (5)                            | (4)   | (12)                         | (14)  |
| Interest expense, net   | \$ 25                          | \$ 27 | \$ 46                        | \$ 47 |
| Continuing operations   | \$ 25                          | \$ 27 | \$ 46                        | \$ 46 |
| Discontinued operations | \$                             | \$    | \$                           | \$ 1  |

**Other income and expense**

Other income and expense typically includes amounts relating to fluctuations in currency exchange rates, minority interests, income and losses relating to equity method investments, divestitures gains and asset impairment charges.

Asset impairment charges totaled \$18 million in the three- and six-month periods ended June 30, 2004 (including the \$15 million PI charge discussed above), and totaled \$13 million in the six months ended June 30, 2003. The charges related to investments whose declines in value were deemed to be other than temporary, with the investments written down to estimated fair value, as determined by reference to quoted market values, where available. Expense for the quarter and year-to-date period ended June 30, 2004 also included \$6 million relating to the application of FASB Interpretation No. 45, Guarantors Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others (FIN 45), to the company's guarantee of the Shared Investment Plan loans (which were extended during the second quarter of 2004), as further discussed in Note 10. Included in other expense in the quarter and year-to-date period ended June 30, 2003 were \$11 million in costs associated with the redemption of the company's convertible bonds. Partially offsetting these expenses in 2003 was income relating to the company's investment in Acambis, Inc. Baxter divested its equity method investment in Acambis, Inc. in late 2003. In addition, expense relating to fluctuations in currency exchange rates increased significantly in both the quarter and year-to-date period ended June 30, 2004.

**Comprehensive income**

Total comprehensive loss was \$237 million and \$46 million for the three and six months ended June 30, 2004, respectively, and total comprehensive income was \$98 million (as restated) and \$281 million (as restated) for the three and six months ended June 30, 2003, respectively. The decrease in comprehensive income during the quarter and year-to-date period was principally related to unfavorable currency translation adjustments and lower net income, partially offset by changes in the value of the company's net investment and foreign currency cash flow hedges.

**Earnings per share**

The numerator for both basic and diluted EPS is net earnings available to common shareholders. The denominator for basic EPS is the weighted-average number of common shares outstanding during the period. The dilutive effect of outstanding employee stock options, employee stock purchase subscriptions and the purchase contracts in the company's equity units is reflected in the denominator for diluted EPS by application of the treasury stock method under SFAS No. 128, Earnings per Share. Prior to the adoption of SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity, on July 1, 2003, the dilutive effect of equity forward agreements was reflected in the denominator for diluted EPS by application of the reverse treasury stock method. Refer to the 2003 Annual Report for additional information regarding the company's equity units (which did not have a

dilutive effect in either 2004 or 2003), as well as the equity forward agreements (which were terminated during the third quarter of 2003). The following is a reconciliation of the shares (denominator) of the basic and diluted per-share computations.

| (in millions)                 | Three months ended<br>June 30, |      | Six months ended<br>June 30, |      |
|-------------------------------|--------------------------------|------|------------------------------|------|
|                               | 2004                           | 2003 | 2004                         | 2003 |
| Basic shares                  | 613                            | 598  | 613                          | 598  |
| Effect of dilutive securities |                                |      |                              |      |
| Employee stock options        |                                | 1    | 3                            | 1    |
| Equity forward agreements     |                                | 13   |                              | 11   |
| Employee stock purchase plans |                                | 1    | 1                            | 1    |
| Diluted shares                | 613                            | 613  | 617                          | 611  |

Diluted shares were the same as basic shares for the quarter ended June 30, 2004 as the impact of the common stock equivalents would be anti-dilutive.

## Inventories

Inventories consisted of the following.

| (in millions)     | December 31,     |                    |
|-------------------|------------------|--------------------|
|                   | June 30,<br>2004 | 2003<br>(restated) |
| Raw materials     | \$ 476           | \$ 568             |
| Work in process   | 776              | 731                |
| Finished products | 865              | 805                |
| Total inventories | \$2,117          | \$2,104            |

## Goodwill

Goodwill was \$852 million (as restated), \$569 million (as restated) and \$163 million (as restated) for the Medication Delivery, BioScience and Renal segments, respectively, at June 30, 2004. Goodwill was \$860 million (as restated), \$571 million (as restated) and \$168 million (as restated) for the Medication Delivery, BioScience and Renal segments, respectively, at December 31, 2003. The change in the goodwill balance for each segment principally related to fluctuations in currency exchange rates.



**Other intangible assets**

The following is a summary of the company's intangible assets subject to amortization at June 30, 2004 and December 31, 2003. Intangible assets with indefinite useful lives are not material to the company.

| <u>(in millions, except amortization period data)</u>  | <u>Developed<br/>technology,<br/>including<br/>patents</u> | <u>Manufacturing,<br/>distribution<br/>and other<br/>contracts</u> | <u>Other</u> | <u>Total</u> |
|--|--|--|--------------|--------------|
| <b>June 30, 2004</b>                                   |  |  |              |              |
| Gross intangible assets                                | \$798  | \$46   | \$74         | \$918        |
| Accumulated amortization                               | 296  | 21   | 20           | 337          |
| <b>Net intangible assets</b>                           | <b>\$502</b>   | <b>\$25</b>  | <b>\$54</b>  | <b>\$581</b> |
| <b>Weighted-average amortization period (in years)</b> | <b>15</b>  | <b>8</b>   | <b>20</b>    | <b>15</b>    |
| <b>December 31, 2003</b>                               |  |  |              |              |
| Gross intangible assets                                | \$802  | \$39   | \$74         | \$915        |
| Accumulated amortization                               | 279  | 14   | 18           | 311          |
| <b>Net intangible assets</b>                           | <b>\$523</b>   | <b>\$25</b>  | <b>\$56</b>  | <b>\$604</b> |
| <b>Weighted-average amortization period (in years)</b> | <b>15</b>  | <b>9</b>   | <b>20</b>    | <b>15</b>    |

The amortization expense for these intangible assets was \$16 million and \$15 million for the three months ended June 30, 2004 and 2003, respectively, and \$32 million and \$27 million for the six months ended June 30, 2004 and 2003, respectively. At June 30, 2004, the anticipated annual amortization expense for these intangible assets is \$63 million, \$57 million, \$54 million, \$47 million, \$42 million and \$41 million in 2004, 2005, 2006, 2007, 2008 and 2009, respectively.

**Product Warranties**

The following is a summary of activity in the product warranty liability.

| <u>(in millions)</u>                                  | <u>As of and for the<br/>three months ended<br/>June 30,</u> |             | <u>As of and for the<br/>six months ended<br/>June 30,</u> |             |
|---|--|-------------|--|-------------|
|   | <u>2004</u>  | <u>2003</u> | <u>2004</u>  | <u>2003</u> |
| Beginning of period                                   | \$50   | \$53        | \$ 53  | \$ 53       |
| New warranties and adjustments to existing warranties | 7  | 5           | 10   | 13          |
| Payments in cash or in kind                           | (5)  | (6)         | (11)   | (14)        |

|               |      |      |       |       |
|---------------|------|------|-------|-------|
| End of period | \$52 | \$52 | \$ 52 | \$ 52 |
|---------------|------|------|-------|-------|

#### **4. DISCONTINUED OPERATIONS**

During the fourth quarter of 2002, the company recorded a \$294 million pre-tax charge (\$229 million on an after-tax basis) principally associated with management's decision to divest the majority of the services businesses included in the Renal segment. Refer to the 2003 Annual Report for further information.

During 2003, the company sold RMS Lifeline, Inc. and RMS Disease Management, Inc. and the Medication Delivery segment's offsite pharmacy admixture products and services business, and closed or had under contract the majority of transactions in connection with the divestiture of the Renal Therapy Services centers. Management expects the divestiture plan to be completed during 2004.

Net revenues relating to the discontinued businesses were \$3 million and \$51 million for the three months ended June 30, 2004 and 2003, respectively, and \$20 million and \$100 million for the six months ended June 30, 2004 and 2003, respectively. The losses from the discontinued operations were \$1 million and \$11 million for the three months ended June 30, 2004 and 2003, respectively (net of tax benefit of \$1 million in 2003), and \$12 million for the first six months of both 2004 and 2003 (net of tax benefits of \$4 million in both year-to-date periods).



Included in the pre-tax charge was \$269 million pertaining to asset impairments, principally relating to goodwill and property and equipment. Also included in the charge was \$25 million for cash costs, principally relating to severance and other employee-related costs associated with the elimination of approximately 75 positions, as well as legal and contractual commitment costs. During the second quarter of 2004, \$2 million of the reserve for cash costs was utilized. The remaining reserve is insignificant and is expected to be utilized in 2004.

## **5. RESTRUCTURING INITIATIVES**

### **Second quarter 2004 restructuring charge**

In January 2004, management announced plans (which were finalized during the second quarter of 2004) to implement restructuring initiatives (in addition to the actions initiated in 2003, as discussed below). Management undertook these actions in order to reduce the company's overall cost structure and to drive sustainable improvements in financial performance.

These actions include the elimination of approximately 4,000 positions, or 8% of the global workforce, as management reorganizes and streamlines the company. Approximately 50% of the positions being eliminated are in the United States. Approximately three quarters of the estimated savings will impact general and administrative expenses, with the remainder primarily impacting cost of sales. The eliminations impact all three of the company's segments, along with the corporate headquarters and functions. Baxter is also further reducing plasma production and closing additional plasma collection centers. In addition, the company is exiting certain other facilities and activities. As a result, management recorded a restructuring charge in the second quarter of 2004 totaling \$543 million (\$394 million, or \$0.64 per diluted share, on an after-tax basis), principally for severance and costs associated with the closing of facilities and the exiting of contracts.

Included in the 2004 pre-tax charge was \$196 million relating to asset impairments, almost all of which was to write down property, plant and equipment (PP&E), based on market data for the assets. Also included in the 2004 pre-tax charge was \$347 million for cash costs, principally pertaining to severance and other employee-related costs.

### **Second quarter 2003 restructuring charge**

During the second quarter of 2003, the company recorded a \$337 million restructuring charge (\$202 million, or \$0.33 per diluted share, on an after-tax basis) principally associated with management's decision to close certain facilities and reduce headcount on a global basis. Management decided to take these actions in order to position the company more competitively and to enhance profitability. The company has closed 26 plasma collection centers across the United States, as well as a plasma fractionation facility located in Rochester, Michigan. In addition, the company is consolidating and integrating several facilities, including facilities in Maryland; Frankfurt, Germany; Issoire, France; and Mirandola, Italy. Management discontinued Baxter's recombinant hemoglobin protein program because it did not meet expected clinical milestones. Also included in the charge were costs related to other reductions in the company's workforce.

Included in the 2003 pre-tax charge was \$128 million relating to asset impairments, principally to write down PP&E, and goodwill and other intangible assets. The impairment loss relating to the PP&E was based on market data for the assets. The impairment loss relating to goodwill and other intangible assets was based on management's assessment of the value of the related

businesses. Also included in the 2003 pre-tax charge was \$209 million for cash costs, principally pertaining to severance and other employee-related costs associated with the elimination of approximately 3,200 positions worldwide. Approximately 94% of the targeted positions have been eliminated as of June 30, 2004.

### Restructuring reserves

The following summarizes activity in the company's restructuring reserves for cash costs for the six-month period ended June 30, 2004.

| (in millions)                    | Employee-related costs | Contractual and other costs | Total |
|----------------------------------|------------------------|-----------------------------|-------|
| <b>2003 Restructuring Charge</b> |                        |                             |       |
| Reserve at December 31, 2003     | \$ 97                  | \$ 43                       | \$140 |
| Utilization                      | (25)                   | (12)                        | (37)  |
| Reserve at March 31, 2004        | \$ 72                  | \$ 31                       | \$103 |
| Utilization                      | (19)                   | (1)                         | (20)  |
| Reserve at June 30, 2004         | \$ 53                  | \$ 30                       | \$ 83 |
| <b>2004 Restructuring Charge</b> |                        |                             |       |
| Charge                           | \$212                  | \$135                       | \$347 |
| Utilization                      | (4)                    |                             | (4)   |
| Reserve at June 30, 2004         | \$208                  | \$135                       | \$343 |

With respect to the 2003 restructuring charge, the majority of the costs are expected to be paid and the remaining positions are expected to be eliminated in 2004. With respect to the 2004 restructuring charge, approximately \$100 million and \$150 million of the costs are expected to be paid in 2004 and 2005, respectively, with the remainder to be paid in 2006.

### 6. SECURITIZATIONS

Where economical, the company has entered into agreements with various financial institutions in which certain pools of receivables are sold. Refer to the 2003 Annual Report for further information regarding these arrangements. There have been no material changes in the company's accounting policies with respect to its securitization arrangements. The key assumptions used in measuring the fair values of the retained interests are substantially unchanged from that disclosed in the 2003 Annual Report.

The securitization arrangements resulted in net cash outflows of \$77 million and \$120 million for the three and six months ended June 30, 2004, respectively, and generated net cash inflows of \$19 million and net cash outflows of \$54 million for the three and six months ended June 30, 2003, respectively. A summary of the activity is as follows.

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

| <b>(in millions)</b>   | <b>Three months ended</b> |             | <b>Six months ended</b> |             |
|--|---------------------------|-------------|-------------------------|-------------|
|  | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|  | <b>2004</b>               | <b>2003</b> | <b>2004</b>             | <b>2003</b> |
| Sold receivables at beginning of period                      | \$ 704                    | \$ 640      | \$ 742                  | \$ 721      |
| Proceeds from sales of receivables                           | 388                       | 416         | 763                     | 876         |
| Cash collections (remitted to the owners of the receivables) | (465)                     | (397)       | (883)                   | (930)       |
| Effect of currency exchange rate changes                     | (10)                      | (15)        | (5)                     | (23)        |
| Sold receivables at end of period                            | \$ 617                    | \$ 644      | \$ 617                  | \$ 644      |

**7. PENSION AND OTHER POSTRETIREMENT BENEFIT PLANS****Net pension and other postretirement benefits cost**

The following is a summary of net expense relating to the company's pension and other postretirement benefit plans.

| (in millions)  | Three months ended |              | Six months ended |              |
|--|--------------------|--------------|------------------|--------------|
|  | June 30,           |              | June 30,         |              |
|  | 2004               | 2003         | 2004             | 2003         |
| <b><u>Pension benefits</u></b>   |                    |              |                  |              |
| Service cost   | \$ 20              | \$ 17        | \$ 40            | \$ 33        |
| Interest cost  | 37                 | 33           | 76               | 66           |
| Expected return on assets  | (46)               | (43)         | (94)             | (86)         |
| Amortization of net loss, prior service cost and transition obligation | 15                 | 6            | 31               | 12           |
| <b>Net periodic pension benefit cost</b>                               | <b>\$ 26</b>       | <b>\$ 13</b> | <b>\$ 53</b>     | <b>\$ 25</b> |
| <b><u>Other benefits</u></b>   |                    |              |                  |              |
| Service cost   | \$ 2               | \$ 2         | \$ 4             | \$ 4         |
| Interest cost  | 7                  | 7            | 15               | 14           |
| Amortization of net loss and prior service cost                        | 3                  | 1            | 5                | 2            |
| <b>Net periodic other benefit cost</b>                                 | <b>\$ 12</b>       | <b>\$ 10</b> | <b>\$ 24</b>     | <b>\$ 20</b> |

**Medicare Prescription Drug, Improvement and Modernization Act**

In December 2003, the Medicare Prescription Drug, Improvement and Modernization Act (the Act) was signed into law. The Act introduces a prescription drug benefit under Medicare (Part D) as well as a federal subsidy to sponsors of retiree health care benefit plans that provide a benefit that is at least actuarially equivalent to Medicare (Part D). Detailed final regulations necessary to implement the Act have not yet been issued. The effects of the Act are not recognized in the company's net expense and benefit obligation as management is not yet able to determine whether the company's benefits are actuarially equivalent to Medicare (Part D). However, based on preliminary analyses, management does not expect the Act to have a material impact on the company's consolidated financial statements.

**8. LEGAL PROCEEDINGS, COMMITMENTS AND CONTINGENCIES**

Refer to Part II Item 1. Legal Proceedings below.

**9. SEGMENT INFORMATION**

The company operates in three segments, each of which are strategic businesses that are managed separately because each business develops, manufactures and sells distinct products and services. The segments and a description of their businesses are as follows:

**Medication Delivery**, which provides a range of intravenous solutions and specialty products that are used in combination for fluid replenishment, general anesthesia, nutrition therapy, pain management, and antibiotic therapy; **BioScience**, which develops biopharmaceuticals, biosurgery products, vaccines and blood collection, processing and storage products and technologies for transfusion therapies; and **Renal**, which develops products and provides services to treat end-stage kidney disease.

Certain items are maintained at corporate headquarters (Corporate) and are not allocated to the segments. They primarily include most of the company's debt and cash and equivalents and related net interest expense, corporate headquarters costs, certain non-strategic investments and related income and expense, certain nonrecurring gains and losses, certain special charges (such as in-process research and development and restructuring), deferred income taxes, certain foreign currency fluctuations, the majority of foreign currency and interest rate hedging activities, and certain litigation liabilities and related insurance receivables.

Financial information for the company's segments for the quarter and year-to-date period ended June 30 is as follows.

| (in millions)                                    | Three months ended |                    | Six months ended |                    |
|--|--------------------|--------------------|------------------|--------------------|
|  | June 30,           |                    | June 30,         |                    |
|  | 2004               | 2003<br>(restated) | 2004             | 2003<br>(restated) |
| <u>Net sales</u>                                 |                    |                    |                  |                    |
| Medication Delivery                              | \$1,006            | \$ 937             | \$1,932          | \$1,785            |
| BioScience                                       | 893                | 773                | 1,703            | 1,513              |
| Renal  | 480                | 452                | 953              | 859                |
| <b>Total</b>                                     | <b>\$2,379</b>     | <b>\$2,162</b>     | <b>\$4,588</b>   | <b>\$4,157</b>     |
| <u>Pre-tax income from continuing operations</u> |                    |                    |                  |                    |
| Medication Delivery                              | \$ 182             | \$ 162             | \$ 333           | \$ 296             |
| BioScience                                       | 137                | 176                | 259              | 299                |
| Renal  | 93                 | 79                 | 172              | 145                |
| Other  | (744)              | (429)              | (847)            | (469)              |
| <b>Total</b>                                     | <b>\$ (332)</b>    | <b>\$ (12)</b>     | <b>\$ (83)</b>   | <b>\$ 271</b>      |

The following is a reconciliation of segment pre-tax income to income from continuing operations before income taxes per the consolidated income statements.

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

| (in millions)  | Three months ended |                    | Six months ended |                    |
|--|--------------------|--------------------|------------------|--------------------|
|  | June 30,           |                    | June 30,         |                    |
|  | 2004               | 2003<br>(restated) | 2004             | 2003<br>(restated) |
| Total pre-tax income from segments                                 | \$ 412             | \$ 417             | \$ 764           | \$ 740             |
| Unallocated amounts  |                    |                    |                  |                    |
| Interest expense, net  | (25)               | (27)               | (46)             | (46)               |
| Restructuring charges  | (543)              | (337)              | (543)            | (337)              |
| Certain currency exchange rate fluctuations and hedging activities | (22)               | (25)               | (56)             | (34)               |
| Other corporate items  | (154)              | (40)               | (202)            | (52)               |
| Income (loss) from continuing operations before income taxes       | \$(332)            | \$ (12)            | \$ (83)          | \$ 271             |

## **10. SHARED INVESTMENT PLAN**

As discussed in the 2003 Annual Report, in order to align management and shareholder interests, in 1999 the company sold 6.1 million shares of the company's stock to 142 of Baxter's senior managers for \$198 million in cash. The participants used five-year full-recourse personal bank loans to purchase the stock at the May 3, 1999 closing price (adjusted for the company's stock split) of \$31.81. Baxter guaranteed repayment to the banks in the event a participant in the plan defaulted on his or her obligations, which were due on May 6, 2004. The plan also included certain risk-sharing provisions, which terminated on May 6, 2004. The company was entitled to 50% of any gain relating to stock sold on or before May 3, 2002. For stock sold after May 3, 2002 and through May 6, 2004, the company shared 50% in any loss incurred by the participants relating to a stock price decline.

In May 2003, management announced that, in order to continue to align management and shareholder interests and to balance both the short- and long-term needs of Baxter, the board of directors authorized the company to provide a new three-year guarantee at the May 6, 2004 loan due date for the non-executive officer employees who remain in the plan, should they elect to extend their loans. As noted above, as of May 6, 2004, the 50% risk-sharing provision included in the original plan terminated. The amount under the company's loan guarantee at June 30, 2004 relating to the 72 eligible employees who have extended their loans was \$100 million. In accordance with FIN 45 (which was effective for guarantees issued or modified after December 31, 2002), the company recorded a \$6 million liability for the fair value of these guarantees in the consolidated balance sheet as of June 30, 2004. As with the guarantee issued in 1999, the company may take actions relating to participants and their assets to obtain full reimbursement for any amounts the company pays to the banks pursuant to the loan guarantee.

With respect to the participants who were either not eligible or did not elect to extend their loans on the May 6, 2004 due date, the majority paid their principal and interest obligations in full. However, seven participants have not paid their principal and interest obligations. The company is pursuing repayment of the defaulted loans, in order to obtain reimbursement for amounts the company paid to the bank pursuant to the loan guarantee. While the company has not forgiven any of these loans, a reserve of \$10 million, which represents the amount that the company paid to the banks under the loan guarantee, was recorded during the second quarter of 2004 for potential losses (as discussed in Note 3 above).

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****RESTATEMENTS OF PREVIOUSLY ISSUED CONSOLIDATED FINANCIAL STATEMENTS****Revenue Recognition and Provisions for Bad Debt**

As discussed in Note 2 to the consolidated financial statements, the company has restated its previously issued financial statements for the years ended December 31, 2001, 2002 and 2003 and the first quarter of 2004. The restatement is primarily the result of the inappropriate application of accounting principles for revenue recognition and inadequate provisions for bad debts in Brazil during the period. Refer to Note 2 for further information, including the impact of the restatement for each of the periods included in this filing. As a result of the restatement, in aggregate, net sales decreased \$37 million (0.2% of the originally reported amount) and net income decreased \$33 million (1.5% of the originally reported amount) over the three-year period ended December 31, 2003. For the three- and six-month periods ended June 30, 2003, net sales decreased \$1 million and \$3 million, respectively. For the three- and six-month periods ended June 30, 2003, net income decreased \$3 million and \$5 million, respectively.

**Income Taxes**

As discussed in Note 2A to the consolidated financial statements, the company has restated its previously issued financial statements for 2001 through 2003 and the first three quarters of 2004 as a result of inadequate reconciliations, leading to classification errors in tax and other related balance sheet accounts. Refer to Note 2A for further information, including the impact of the restatement for each of the restated periods included in this filing. As a result of the restatement, stockholders' equity as of both June 30, 2004 and December 31, 2003 increased approximately \$108 million, with offsetting decreases of approximately \$157 to net tax liabilities and \$49 million to goodwill. The restatement does not impact the consolidated statements of income or cash flows for the quarters or year-to-date periods ended June 30, 2004 and 2003.

Refer to the company's Form 10-K/A Amendment No. 2 for the year ended December 31, 2003 (which reflects the above-mentioned restatements) for management's discussion and analysis of financial condition and results of operations of the company for the year ended December 31, 2003. The following is management's discussion and analysis of the financial condition and results of operations of the company for the quarter and year-to-date period ended June 30, 2004. The information in this discussion and analysis reflects the restatements, but is not otherwise updated.

**RESULTS OF CONTINUING OPERATIONS****NET SALES**

|               | Three months ended | Six months ended |         |
|---------------|--------------------|------------------|---------|
|               | June 30,           | June 30,         |         |
| (in millions) | 2004               | 2004             | Percent |



Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

|                        |                | 2003<br>(restated) | Percent<br>increase |                | 2003<br>(restated) | increase   |
|------------------------|----------------|--------------------|---------------------|----------------|--------------------|------------|
| International          | \$1,285        | \$1,165            | 10%                 | \$2,475        | \$2,204            | 12%        |
| United States          | 1,094          | 997                | 10%                 | 2,113          | 1,953              | 8%         |
| <b>Total net sales</b> | <b>\$2,379</b> | <b>\$2,162</b>     | <b>10%</b>          | <b>\$4,588</b> | <b>\$4,157</b>     | <b>10%</b> |

Currency exchange rate fluctuations benefited sales growth by 4 points and 5 points during the three and six months ended June 30, 2004, respectively, principally because the United States Dollar weakened since the prior year period relative to the Euro. These fluctuations impacted sales growth for all three segments. Refer to Note 9 for a summary of net sales by segment.

### Medication Delivery

The Medication Delivery segment generated 7% and 8% sales growth for the three- and six-month periods ended June 30, 2004, respectively (including 2 and 4 percentage points due to the favorable impact of foreign currency fluctuations for the quarter and year-to-date period, respectively), with the strongest sales growth in international markets.

Increased sales of certain generic and branded pre-mixed drugs, as well as increased contract services revenues, contributed 2 points of sales growth for both the quarter and year-to-date period. Sales of intravenous therapies, which principally include intravenous solutions and nutritional products, contributed 2 points and 3 points to the segment's growth rate for the quarter and year-to-date period, respectively, and principally related to growth outside the United States. Sales of anesthesia and critical care products were relatively flat for the quarter and contributed 1 point to the segment's growth rate for the six-month period, with sales growth for the quarter impacted by domestic wholesaler inventory reduction actions. Sales of electronic infusion pumps and related tubing sets also contributed 2 points and 1 point to the growth rate for the quarter and year-to-date periods, respectively, with device sales in the United States and Canada the primary contributor. Impacting the segment's growth for both the quarter and six-month period was the renegotiated long-term contracts with group purchasing organizations, principally Premier Purchasing Partners L. P. (Premier), the most significant of which became effective in February 2004. While sales growth during the remainder of 2004 is expected to continue to be impacted by the reduced pricing included in these contracts, management believes that over time, the impact of reduced pricing will be substantially offset by increased sales volumes and product mix upgrades.

## **BioScience**

Sales in the BioScience segment increased 16% and 13% for the three- and six-month periods ended June 30, 2004, respectively (including 5 and 7 percentage points due to the favorable impact of foreign currency fluctuations for the quarter and year-to-date period, respectively), with sales growth strongest in the United States.

The primary driver of the segment's growth rate for the quarter and year-to-date periods was increased sales of recombinant Factor VIII products, contributing 9 points and 7 points of growth in the three- and six-month periods, respectively. Growth in sales of recombinant products was principally fueled by higher demand for Recombinate Antihemophilic Factor (rAHF) (Recombine), as well as the launch of the advanced recombinant therapy, ADVATE (Antihemophilic Factor (Recombinant), Plasma/Albumin-Free Method) rAHF-PFM, which received regulatory approval in the United States in July 2003 and in Europe in March 2004. Of the contribution relating to recombinants, sales of ADVATE contributed 7 points and 5 points in the quarter and six-month period, respectively, with an increased sales contribution expected during the second half of 2004 as the launch of this new product continues and broadens in the United States and Europe. These factors were partially offset by the impact of the entry or re-entry into this marketplace in 2003 by certain competitors.

Sales of plasma-based products (excluding anti-body therapies) contributed 5 points and 3 points to the segment's growth rate in the quarter and six-month period, respectively. The growth was primarily due to increased sales of FEIBA, an anti-inhibitor coagulant complex, and Tisseel, a fibrin sealant product, partially offset by the impact of competitive pressures across certain product lines, as well as a continuing shift in the market from plasma-based to recombinant hemophilia products. As discussed further below, as a result of these competitive pressures, the company closed 26 plasma collection centers and a plasma fractionation plant during 2003, and is reducing plasma production and closing additional centers during 2004, to improve the economics of the business.

Higher sales of anti-body therapies, including IVIG (intravenous immunoglobulin) for immune deficiencies, contributed 2 points to the growth rate for both the quarter and year-to-date period, principally due to increased volume and improved pricing in the United States. Increased sales

of non-plasma-based biosurgery products (CoSeal and FloSeal) contributed 1 point to the growth rate for both the quarter and year-to-date period. Sales of transfusion therapies products were flat for the quarter and contributed 1 point of growth for the six-month period. Partially offsetting the growth in these product lines was the impact of lower sales of vaccines, principally due to lower sales of smallpox vaccines and Neis-Vac-C, which is for the prevention of meningitis C. Sales of vaccines are impacted by the timing of government tenders, and there were no significant tenders filled during the first half of 2004. Management expects the segment's growth for the remainder of the year to be negatively impacted by expected reductions in wholesaler inventory levels, and lower sales of transfusion therapies products due to consolidation in the plasma industry.

## Renal

Sales from continuing operations in the Renal segment increased 6% and 11% for the three- and six-month periods ended June 30, 2004, respectively (including 5 and 6 percentage points, respectively, due to the favorable impact of foreign currency fluctuations), with sales growth strongest in international markets. Increased sales of products for peritoneal dialysis contributed 4 and 7 points to the segment's growth rate for the quarter and year-to-date periods, respectively, with an increased number of patients in Europe, Japan and Asia. Increased penetration of products for peritoneal dialysis continues to be strongest in emerging markets, where many people with end-stage renal disease are currently under-treated. The majority of the remaining 2 points and 4 points of growth during the quarter and six months ended June 30, 2004, respectively, was related to increased sales of hemodialysis products.

## GROSS MARGIN AND EXPENSE RATIOS

The following table shows key ratios of certain income statement items as a percent of sales.

|                                       | Three months ended |                    |           | Six months ended |                    |           |
|---------------------------------------|--------------------|--------------------|-----------|------------------|--------------------|-----------|
|                                       | June 30,           |                    |           | June 30,         |                    |           |
|                                       | 2004               | 2003<br>(restated) | Change    | 2004             | 2003<br>(restated) | Change    |
| Gross margin                          | 39.5%              | 44.9%              | (5.4 pts) | 39.9%            | 44.5%              | (4.6 pts) |
| Marketing and administrative expenses | 22.4%              | 21.6%              | 0.8 pts   | 21.8%            | 21.2%              | 0.6 pts   |

Foreign currency fluctuations (including the impact of hedging activities), principally relating to the strengthened Euro, accounted for approximately 1 point and 2 points of the gross margin decline for the three and six-month periods ended June 30, 2004, respectively. The increased inventory reserves and foreign currency hedge adjustments totaling \$45 million (included in the second quarter 2004 special charges, which are discussed in Note 3) accounted for approximately 2 points and 1 point of the decline during the quarter and six-month period, respectively. In the BioScience segment, a higher mix of plasma-based product sales, coupled with competition and pricing pressures across certain product lines, unfavorably affected the company's gross margin during both the second quarter and first half of 2004. In the Medication Delivery segment, the above-mentioned pricing pressures associated with the renegotiated contracts with Premier also contributed to Baxter's margin decline, particularly during the second quarter. In addition, costs associated with the company's employee pension and other postretirement benefit plans have increased since the prior year periods (as further discussed below). These factors, which unfavorably impacted the company's gross margin, were partially offset by cost savings relating to the company's 2003 restructuring programs (as further discussed below).

Marketing and administrative expenses as a percent of sales increased during both the quarter and year-to-date period. Increased receivable reserves totaling \$55 million (discussed in Note 3) increased the expense ratio by approximately 3 points and 1 point in the quarter and year-to-date period ended June 30, 2004, respectively. Apart from these increased receivable reserves, increased expenses relating primarily to foreign currency fluctuations, employee pension and other postretirement benefit plan costs, and the impact of reduced costs in the prior year due to a change in the employee vacation policy, were more than offset by the benefits of the company's restructuring programs. See further discussion below regarding the restructuring initiatives.

Expenses associated with the company's pension and other postretirement benefit plans increased \$15 million and \$32 million during the second quarter and first half of 2004, respectively, as detailed in Note 7, principally due to a reduction in the discount rate and the amortization of unrecognized losses. Refer to the 2003 Annual Report for further information.

## RESEARCH AND DEVELOPMENT

| (in millions)                           | Three months ended<br>June 30 |        |                     | Six months ended<br>June 30 |        | Percent<br>decrease |
|---|-------------------------------|--------|---------------------|-----------------------------|--------|---------------------|
|   | 2004                          | 2003   | Percent<br>decrease | 2004                        | 2003   |                     |
| Research and development (R&D) expenses | \$ 129                        | \$ 139 | (7)%                | \$ 265                      | \$ 275 | (4)%                |
| As a percent of sales                   | 5.4%                          | 6.4%   |                     | 5.8%                        | 6.6%   |                     |

R&D expenses declined in both the second quarter and first six months of 2004, with increased spending on certain projects across the three segments more than offset by the cost savings generated by the restructuring initiatives and the termination of certain programs (such as the recombinant hemoglobin protein project, which was terminated in the second quarter of 2003). Management does not expect growth in full year R&D spending in 2004 as compared to full year 2003.

## RESTRUCTURING INITIATIVES

### Second quarter 2004 restructuring charge

In January 2004, management announced plans (which were finalized during the second quarter of 2004) to implement restructuring initiatives (in addition to the actions initiated in 2003, as discussed below). Management undertook these actions in order to reduce the company's overall cost structure and to drive sustainable improvements in financial performance.

These actions include the elimination of approximately 4,000 positions, or 8% of the global workforce, as management reorganizes and streamlines the company. Approximately 50% of the positions being eliminated are in the United States. Approximately three quarters of the estimated savings will impact general and administrative expenses, with the remainder primarily

impacting cost of sales. The eliminations impact all three of the company's segments, along with the corporate headquarters and functions. Baxter is also further reducing plasma production and closing additional plasma collection centers. In addition, the company is exiting certain other facilities and activities. As a result, management recorded a restructuring charge in the second quarter of 2004 totaling \$543 million (\$394 million, or \$0.64 per diluted share, on an after-tax basis), principally for severance and costs associated with the closing of facilities and the exiting of contracts. Refer to Note 5 for additional information.

During the three-month period ended June 30, 2004, \$4 million of the reserve for cash costs was utilized. Approximately \$100 million and \$150 million of the costs are expected to be paid in 2004 and 2005, respectively, with the remainder to be paid in 2006. The cash expenditures are being funded with cash generated from operations.

Management anticipates that these additional initiatives will yield savings of approximately \$0.05 per diluted share in the second half of 2004, and approximately \$0.20 to \$0.25 per diluted share in 2005, and \$0.30 to \$0.35 per diluted share when fully implemented in 2006.

#### **Second quarter 2003 restructuring charge**

During the second quarter of 2003, the company recorded a \$337 million restructuring charge (\$202 million, or \$0.33 per diluted share, on an after-tax basis) principally associated with management's decision to close certain facilities and reduce headcount on a global basis. Management decided to take these actions in order to position the company more competitively and to enhance the company's profitability. Refer to Note 5 for additional information.

During the three- and six-month period ended June 30, 2004, \$20 million and \$57 million, respectively, of the reserve for cash costs was utilized. Approximately 94% of the targeted positions have been eliminated as of June 30, 2004. The majority of the costs are expected to be paid and the majority of the remaining positions are expected to be eliminated by the end of 2004. The cash expenditures are being funded with cash generated from operations.

Management expects that the actions initiated in 2003 will generate incremental annual savings of approximately \$0.15 to \$0.20 per diluted share when fully implemented. The cost savings principally relate to employee compensation and primarily benefit general and administrative expenses. The restructuring program is proceeding on plan. Management estimates that the cost savings in the three- and six-month periods ended June 30, 2004 were approximately \$0.04 and \$0.08 per diluted share, respectively, and expects that the full year 2004 savings will total approximately \$0.15 per diluted share.

#### **NET INTEREST EXPENSE**

Net interest expense decreased \$2 million for the quarter and was flat for the six-month period principally due to a lower average net debt level, partially offset by lower capitalized interest, as the company completed certain projects and placed assets into service.

#### **OTHER EXPENSE, NET**

Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

Other income and expense typically includes amounts relating to fluctuations in currency exchange rates, minority interests, income and losses relating to equity method investments, divestitures gains and asset impairment charges.

Other expense, net increased in both the quarter and year-to-date period principally due to higher asset impairment charges, reduced income from equity method investments, primarily relating to Acambis, Inc. (which was divested in late 2003), an expense relating to the Shared Investment Plan (SIP) guarantee, and increased expense relating to fluctuations in currency exchange rates. These increased expenses were partially offset by an \$11 million expense in the quarter and year-to-date period ended June 30, 2003 associated with the redemption of the company's convertible bonds. Refer to Note 3 for further information.

## **PRE-TAX INCOME**

Refer to Note 9 to the condensed consolidated financial statements for a summary of financial results by segment. Certain items are maintained at the company's corporate headquarters and are not allocated to the segments. They primarily include certain foreign currency fluctuations, the majority of the foreign currency and interest rate hedging activities, net interest expense, income and expense related to certain non-strategic investments, corporate headquarters costs, certain nonrecurring gains and losses and certain special charges (such as in-process research and development and restructuring). In addition, the above-mentioned increased costs associated with the pension and other postretirement benefit plans have not been completely allocated to the segments. The following is a summary of significant factors impacting the segments' financial results.

### **Medication Delivery**

Pre-tax income increased 12% and 13% for the three and six months ended June 30, 2004, respectively. The growth in pre-tax income was primarily the result of solid sales growth, the close management of costs, the benefits of the 2003 restructuring initiatives, and changes in currency exchange rates (as noted above, foreign currency hedging activities for all segments are recorded at corporate, and are not included in segment results). As noted above, these factors were partially offset by the impact of the renegotiated long-term contracts with group purchasing organizations, principally Premier, particularly during the second quarter. Earnings growth is expected to continue to be impacted by the reduced pricing in these contracts during the remainder of 2004.

### **BioScience**

Pre-tax income decreased 22% and 13% for the three and six months ended June 30, 2004, respectively. The decline in pre-tax income was primarily due to increased inventory reserves and an asset impairment charge (recorded in the second quarter of 2004, as discussed in Note 3), changes in currency exchange rates, lower sales of higher-margin vaccines, and a higher mix of plasma-based product sales, partially offset by lower R&D spending as a result of the recent prioritization initiatives (including the termination of the recombinant hemoglobin protein project in 2003), the close management of costs, and the benefits of the recent restructuring initiatives. In addition, the prior year periods include income from the company's investment in Acambis, Inc. As noted above, the investment was divested in late 2003.

### **Renal**

Pre-tax income increased 18% and 19% for the three and six months ended June 30, 2004, respectively. The increase in pre-tax income was primarily due to solid sales growth, particularly in the year-to-date period, changes in currency exchange rates, an improved sales mix, the close management of costs, and the benefits of the recent restructuring initiatives, partially offset, in the six-month period, by increased R&D spending.





## **INCOME TAXES**

As discussed in Note 3, as a result of the completion of tax audits in the second quarter of 2004, \$55 million of reserves for matters previously under review were reversed into income in the quarter. In addition, the effective tax rates for both the three- and six-month periods of both 2004 and 2003 were impacted by the restructuring charges and the special charges discussed in Notes 5 and 3, respectively, which were tax-effected at different (generally higher) rates, depending on the particular tax jurisdictions. There were no other significant changes to the company's effective income tax rate.

## **INCOME AND EARNINGS PER DILUTED SHARE FROM CONTINUING OPERATIONS**

Income (loss) from continuing operations was (\$169) million and \$46 million (as restated) for the three months ended June 30, 2004 and 2003, respectively, and \$18 million and \$261 million (as restated) for the six months ended June 30, 2004 and 2003, respectively. Income (loss) from continuing operations per diluted share was (\$0.28) and \$0.08 in the three months ended June 30, 2004 and 2003, respectively, and \$0.03 and \$0.43 (as restated) for the three and six months ended June 30, 2004 and 2003, respectively. The significant factors and events causing the declines from 2003 to 2004 are discussed above.

## **LOSS FROM DISCONTINUED OPERATIONS**

Discontinued operations generated a net-of-tax loss of \$1 million and \$11 million for the three months ended June 30, 2004 and 2003, respectively. The net-of-tax loss from discontinued operations for the six-month period ended June 30 was \$12 million in both 2004 and 2003. Refer to Note 4 for further discussion of the discontinued operations. Management expects the divestiture plan will be completed during 2004.

## **CRITICAL ACCOUNTING POLICIES**

The preparation of financial statements in accordance with generally accepted accounting principles (GAAP) requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. A summary of the company's significant accounting policies is included in Note 1 to the company's consolidated financial statements for the year ended December 31, 2003, which are included in the 2003 Annual Report. Certain of the company's accounting policies are considered critical, as these policies are the most important to the depiction of the company's financial statements and require significant, difficult or complex judgments by management, often employing the use of estimates about the effects of matters that are inherently uncertain. Such policies are summarized in the Management's Discussion and Analysis section of the 2003 Annual Report. There have been no significant changes in the application of the critical accounting policies since December 31, 2003.

**LIQUIDITY AND CAPITAL RESOURCES****CASH FLOWS****Cash flows from continuing operations**

The company reported cash flows from continuing operations of \$252 million for the six months ended June 30, 2004, an increase of \$46 million from the prior year. The increase in cash flows was principally due to increased earnings before non-cash items and improved inventory management, partially offset by lower cash flows relating to accounts receivables, increased payments related to the restructuring programs, and higher contributions to the pension trusts.

**Accounts Receivable**

The decrease in cash flows relating to accounts receivable was partially due to \$66 million in reduced cash flows from the company's securitization arrangements, as detailed in Note 6. Accounts receivable collections have improved, with days sales outstanding declining from 63.6 (as restated) days at June 30, 2003 to 60.5 days at June 30, 2004. Management continues to increase its focus on working capital efficiency.

**Inventories**

The following is a summary of inventories at June 30, 2004 and December 31, 2003, as well as inventory turns for the first six months of 2004 and 2003, by segment.

| <u>(in millions, except inventory turn data)</u> | <u>Inventories</u> |                     | <u>Inventory Turns</u>  |                   |
|--|--------------------|---------------------|-------------------------|-------------------|
|  | <u>June 30,</u>    | <u>December 31,</u> | <u>Six months ended</u> |                   |
|  |                    |                     | <u>June 30,</u>         |                   |
|  | <u>2004</u>        | <u>2003</u>         | <u>2004</u>             | <u>2003</u>       |
|  |                    | <u>(restated)</u>   | <u>(restated)</u>       | <u>(restated)</u> |
| BioScience                                       | \$1,290            | \$1,378             | 1.66                    | 1.25              |
| Medication Delivery                              | 605                | 528                 | 3.83                    | 3.71              |
| Renal  | 222                | 198                 | 3.71                    | 3.94              |
| <b>Total</b>                                     | <b>\$2,117</b>     | <b>\$2,104</b>      | <b>2.61</b>             | <b>2.24</b>       |

## Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

Inventory balances increased slightly from December 31, 2003 to June 30, 2004. Inventory turns are impacted by seasonality in certain of the company's businesses, and are generally highest in the fourth quarter of the year, and lower earlier in the year, for these businesses. Inventory turns increased in total and for most of the businesses as management continues to focus on working capital efficiency.

### Liabilities, Including Restructuring Payments and Contributions to the Pension Trusts

Cash payments associated with restructuring programs increased \$53 million in the first half of 2004, as the company continued its 2003 restructuring initiatives and began implementing the 2004 initiatives. The company also contributed \$54 million to its pension trusts during the first six months of 2004, versus \$11 million in contributions in the prior year period.

### **Cash flows from discontinued operations**

Cash flows relating to discontinued operations increased \$25 million during the first six months of 2004, from a \$10 million outflow in 2003 to a \$15 million inflow in 2004, with the increased cash flow primarily relating to divestiture proceeds. As discussed in Note 4 and above, the company has divested the majority of the discontinued operations and plans to complete the divestiture plan in 2004.

## **Cash flows from investing activities**

### Capital Expenditures

Capital expenditures decreased for the six months ended June 30, 2004 by \$129 million, from \$358 million in 2003 to \$229 million in 2004. As discussed in the 2003 Annual Report, management is reducing its level of investments in capital expenditures in 2004 as certain significant long-term projects are completed. Management currently anticipates that the company's capital expenditures will not exceed \$650 million in 2004. Construction in progress also decreased over 10% from December 31, 2003 to June 30, 2004, as major projects were completed and the company placed assets into service.

### Acquisitions and Investments In and Advances to Affiliates

Net cash outflows relating to acquisitions and investments in and advances to affiliates decreased by \$64 million during the first six months of 2004, from \$84 million in 2003 to \$20 million in 2004. The current period included outflows relating to the 2003 acquisition of certain assets of Alpha Therapeutic Corporation, which are included in the BioScience segment. The 2003 outflows included the funding of a \$50 million loan to Cerus Corporation, a minority investment holding which is included in the BioScience segment. Also included in net cash outflows in 2003 was an \$11 million common stock investment in Acambis, Inc., which was divested later in 2003, and an \$11 million payment for an icodextrin manufacturing facility in England, which is included in the Renal segment.

### Divestitures and Other

Net cash flows relating to divestitures and other totaled \$31 million in the first half of 2004, and principally related to the sale of a building and the return of collateral.

## **Cash flows from financing activities**

### Debt Issuances, Net of Redemptions and Other Payments of Financing Obligations

Debt issuances, net of redemptions and other payments of financing obligations, decreased \$108 million in the first six months of 2004, from \$185 million in 2003 to \$77 million in 2004. Included in the second quarter 2004 outflows was a \$40 million payment to exit one of the company's cross-currency swap agreements.

### Other Financing Activities

## Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

Common stock cash dividends increased in 2004 by \$15 million due to a higher level of common shares outstanding. Cash received for stock issued under employee benefit plans increased by \$43 million principally due to a higher level of stock option exercises and purchases under the company's employee stock purchase plans. Stock repurchases decreased from 2003 to 2004. In the first six months of 2004 the company paid \$18 million to repurchase stock from SIP participants. Refer to Note 10 and Part II, Item 2(e), Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities, of this report for further information regarding the SIP and these repurchases. In the first six months of 2003 the company purchased 3.1 million shares of common stock for \$153 million from counterparty financial institutions in conjunction with the settlement of equity forward agreements. Refer to the 2003 Annual Report for further information.

### **CREDIT FACILITIES, ACCESS TO CAPITAL, AND COMMITMENTS AND CONTINGENCIES**

Refer to the 2003 Annual Report for further discussion of the company's credit facilities, access to capital, and commitments and contingencies.

The company had \$760 million of cash and equivalents at June 30, 2004. The company also maintains two revolving credit facilities, which totaled \$1.4 billion at June 30, 2004, and which have funding expiration dates through November 2007. The facilities enable the company to borrow funds on an unsecured basis at variable interest rates. The company has never drawn on these facilities. Management believes these credit facilities are adequate to support ongoing operational requirements. The credit facilities contain certain covenants, including a maximum net-debt-to-capital ratio and a minimum interest coverage ratio. At June 30, 2004, as in prior periods, the company was in compliance with all financial covenants. The company's net-debt-to-capital ratio, as defined below, of 41.2% (as restated) at June 30, 2004 was well below the credit facilities' net-debt-to-capital covenant. Similarly, the company's actual interest coverage ratio of 7.7 to 1 in the second quarter of 2004 was well in excess of the minimum interest coverage ratio covenant. The net-debt-to-capital ratio, which is calculated in accordance with the company's primary credit agreements, and is not a measure defined by GAAP, is calculated as net debt (short-term and long-term debt and lease obligations, less cash and equivalents) divided by capital (the total of net debt and stockholders' equity). The net-debt-to-capital ratio at June 30, 2004 and the corresponding covenant in the company's credit agreements give 70% equity credit to the company's equity units. Refer to the 2003 Annual Report for a description of the equity units, which were issued in December 2002. The minimum interest coverage ratio is a four-quarter rolling calculation of the total of income from continuing operations before income taxes plus interest expense (before interest income), divided by interest expense (before interest income). Baxter also maintains certain other short-term credit arrangements. The above-mentioned financial statement restatement had no impact on the company's compliance with the financial covenants in its debt agreements.

The company intends to fund its short-term and long-term obligations as they mature through cash on hand, future cash flows from operations, by issuing additional debt, or by issuing common stock. As of June 30, 2004, the company can issue up to \$399 million of securities, including debt, common stock and other securities, under an effective registration statement filed with the Securities and Exchange Commission. The company's debt ratings at June 30, 2004 were Baa1 by Moody's, A- by Standard & Poor's and A- by Fitch on senior debt, and P2 by Moody's, A2 by Standard & Poor's and F2 by Fitch on short-term debt. The outlooks were stable by Moody's, and negative by Standard & Poor's and Fitch. In July 2004 Standard & Poor's changed its outlook to negative credit watch. The 2004 downgrades and any future downgrades of Baxter's credit ratings unfavorably impact the financing costs associated with the company's credit arrangements and future debt issuances. Certain specified downgrades, if they occur in the future, would also require the company to post additional collateral pursuant to certain of its arrangements. However, any future downgrades would not affect the company's ability to draw on its credit facilities, and would result in an acceleration of the scheduled maturities of any of the company's outstanding debt.

The company's ability to generate cash flows from operations, issue debt, enter into other financing arrangements and attract long-term capital on acceptable terms could be adversely affected in the event there is a material decline in the demand for the company's products, deterioration in the company's key financial ratios or credit ratings, or other significantly unfavorable changes in conditions. Management believes it has sufficient financial flexibility in the future to issue debt, enter into other financing arrangements, and attract long-term capital on acceptable terms as may be needed to support the company's growth objectives.

See Part II Item 1. Legal Proceedings for a discussion of the company's legal contingencies. Upon resolution of any of these uncertainties, the company may incur charges in excess of

presently established reserves. While such a future charge could have a material adverse impact on the company's net income or cash flows in the period in which it is recorded or paid, based on the advice of counsel, management believes that any outcome of these actions, individually or in the aggregate, will not have a material adverse effect on the company's consolidated financial position.

#### **FORWARD-LOOKING INFORMATION**

The matters discussed in this report that are not historical facts include forward-looking statements. These statements are based on the company's current expectations and involve numerous risks and uncertainties. Some of these risks and uncertainties are factors that affect all international businesses, while some are specific to the company and the health-care arenas in which it operates. Many factors could affect the company's actual results, causing results to differ, and possibly differ materially, from those expressed in any such forward-looking statements. These factors include, but are not limited to:

the company's ability to realize in a timely manner the anticipated benefits of restructuring initiatives;

the effect of economic conditions;

the impact of geographic and/or product mix on the company's sales;

actions of regulatory bodies and other government authorities, including the FDA and foreign counterparts that could delay, limit or suspend product sales and distribution;

product quality and/or patient safety concerns, leading to product recalls, withdrawals, launch delays or declining sales;

product development risks;

interest rates;

technological advances in the medical field;

demand for and market acceptance risks for new and existing products, such as ADVATE (Antihemophilic Factor (Recombinant), Plasma/Albumin-Free Method) rAHF-PFM, and other technologies;

the impact of competitive products and pricing, including generic competition, drug reimportation and disruptive technologies;

inventory reductions or fluctuations in buying patterns by wholesalers or distributors;

foreign currency exchange rates;

## Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

the availability of acceptable raw materials and component supply;

global regulatory, trade and tax policies;

regulatory, legal or other developments relating to the company's A, AF and AX series dialyzers;

the ability to obtain adequate insurance coverage at reasonable cost;

the ability to enforce patents;

patents of third parties preventing or restricting the company's manufacture, sale or use of affected products or technology;

reimbursement policies of government agencies and private payers;

internal and external factors that could impact commercialization;

results of product testing; and

other factors described elsewhere in this report or in the company's other filings with the Securities and Exchange Commission.

Additionally, as discussed in Part II Item 1. Legal Proceedings, upon the resolution of certain legal matters, the company may incur charges in excess of presently established reserves. Any such charge could have a material adverse effect on the company's results of operations or cash flows in the period in which it is recorded.

Currency fluctuations are also a significant variable for global companies, especially fluctuations in local currencies where hedging opportunities are not economic or not available. If the United States Dollar strengthens significantly against foreign currencies, the company's ability to realize projected growth rates in its sales and net earnings outside the United States, as reported in United States Dollars, could be negatively impacted.

Management believes that its expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of its knowledge of the company's business and operations, but there can be no assurance that the actual results or performance of the company will conform to any future results or performance expressed or implied by such forward-looking statements. The company does not undertake any obligation to update any forward-looking statements as a result of new information, future events, changed assumptions or otherwise, and all forward-looking statements speak only as of the time when made.



**Item 4. Controls and Procedures.**

*Controls and Procedures.* The company carried out an evaluation, under the supervision and with the participation of the company's Disclosure Committee and the company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the company's disclosure controls and procedures (as such term is defined in Rules 13a-15(d) or 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the quarterly period covered by this report. The company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported on a timely basis and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the company's disclosure controls and procedures were not effective as of June 30, 2004 for the reasons described below.

The company has restated its previously issued financial results for the years 2001 through 2003, and the first three quarters of 2004. This restatement was primarily the result of a material weakness that existed as it relates to the controls surrounding the income tax accounts. Specifically, current income taxes payable were not reconciled to expected tax payments due, and the company did not adequately review the difference between the income tax basis and financial reporting basis of assets and liabilities and reconcile the difference to recorded deferred income tax assets and liabilities. Refer to Note 2A to the consolidated financial statements for further information regarding this restatement. To address this material weakness, subsequent to December 31, 2004, the company's management has taken the following actions:

1. Performed an extensive study and reconciliation of the income tax accounts.
2. During that study, the company identified adjustments to the income tax accounts that relate to prior periods.
3. Assessed the materiality of these adjustments with the Chief Executive Officer and the Chief Financial Officer and the Audit Committee and concluded that the historical consolidated financial statements indicated above should be restated.

As a result of these actions, management believes that the financial statements included in this report fairly present in all material respects the company's financial condition, results of operations and cash flows for the periods presented. In addition, the more enhanced reconciliation procedures performed to address this issue subsequent to the 2004 year-end will continue to be performed in the future to ensure this matter is remediated.

In addition, as previously disclosed in the company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004, in August 2004 the company restated its previously issued financial results for the years 2001 through 2003, and for the first quarter of 2004. This restatement was primarily the result of the inappropriate application of accounting principles for revenue recognition and inadequate provisions for bad debts in Brazil during this period. Senior management became aware of these issues in 2004 through the reporting procedures established under Baxter's Global Business Practice Standards. Upon becoming aware of the issues in Brazil, senior management, with the assistance of the company's internal audit team, conducted a preliminary investigation. This preliminary investigation was followed by a more comprehensive investigation by the Audit Committee of Baxter's Board of Directors, with the assistance of independent legal counsel and forensic and other accountants. Refer to Note 2 to the consolidated financial statements for further information regarding this restatement.

The investigations described above identified the following, which collectively constitute a material weakness in the company's internal control over financial reporting:

## Edgar Filing: BAXTER INTERNATIONAL INC - Form 10-Q/A

an ineffective control environment maintained by senior management in Brazil, including intentional overrides by senior management in Brazil of internal controls;

inadequate revenue recognition controls in Brazil;

inadequate controls in Brazil to ensure adherence to generally accepted accounting principles for loss contingencies, including bad debts; and

ineffective financial review by management responsible for the Intercontinental region, which includes Latin America.

During the third and fourth quarters of 2004, the company took several actions that it believes has remediated this material weakness. These actions include:

Terminated four members of senior management in the company's Brazilian operations and replaced the Vice President, Finance responsible for the Intercontinental region;

Completed monthly detailed internal audits of the Brazilian operations, beginning in July 2004, with an emphasis on the areas that gave rise to the inaccurate financial reporting;

Completed additional training for finance, accounting and sales personnel in Brazil on appropriate accounting for revenue recognition;

Completed additional training for finance and accounting personnel in Brazil on accounting and reporting policies, including those relating to accounting in accordance with Statement of Financial Accounting Standards No. 5 Accounting for Contingencies and SEC Staff Accounting Bulletin No. 99 Materiality;

Completed enhanced training for employees in Brazil regarding Baxter's Global Business Practice Standards, including obligations to maintain accurate books and records and to report wrongdoing promptly;

Implemented enhanced financial review procedures at the Intercontinental region level, including quarterly financial reviews for each significant country;

Hired a director of internal control for the Intercontinental region;

Implemented improved procedures for reporting legal contingencies and establishing appropriate legal reserves, and provided training on these procedures;

Engaged a prominent independent public accounting firm (other than PricewaterhouseCoopers LLP) to perform a comprehensive review of internal control over financial reporting in Brazil;

Implemented new controls in Brazil relating to the recording of revenues and loss contingencies, including new revenue recognition procedures with enhanced documentation requirements, monitoring of inventory levels at distributors and specific tracking of equipment installation; and

Implemented new procedures in Brazil for determining bad debt reserve requirements.

The changes to internal control over financial reporting described above were implemented subsequent to the quarter ended June 30, 2004. There has been no change in the company's internal control over financial reporting that occurred during the quarter ended June 30, 2004 that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

Review by Independent Registered Public Accounting Firm

Reviews of the interim condensed consolidated financial information included in this Quarterly Report on Form 10-Q/A Amendment No. 1 for the three and six months ended June 30, 2004 and 2003 have been performed by PricewaterhouseCoopers LLP, the company's independent registered public accounting firm. Their report on the interim condensed consolidated financial information follows. This report is not considered a report within the meaning of Sections 7 and 11 of the Securities Act of 1933 and therefore, the independent accountants' liability under Section 11 does not extend to it.

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of

Baxter International Inc.:

We have reviewed the accompanying condensed consolidated balance sheet of Baxter International Inc. and its subsidiaries as of June 30, 2004, and the related condensed consolidated statements of income for each of the three-month and six-month periods ended June 30, 2004 and 2003 and the condensed consolidated statements of cash flows for the six-month periods ended June 30, 2004 and 2003. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2003 and the related consolidated statements of income, cash flows and stockholders' equity and comprehensive income for the year then ended (not presented herein), and in our report dated February 20, 2004, except for Note 1A which is as of August 9, 2004 and Note 1B which is as of March 14, 2005, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2003, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

As described in Notes 2 and 2A, the Company has restated its previously issued consolidated financial statements.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP

Chicago, Illinois

August 9, 2004, except for Note 2A which is as of March 28, 2005



---

**EXHIBITS FILED WITH SECURITIES AND EXCHANGE COMMISSION**

| <u>Number</u> | <u>Description of Exhibit</u>   |
|---------------|---|
| 10.31A *      | Amendment No. 1 to Baxter International Inc. Non-Employee Director Compensation Plan, filed as exhibit 10.31A to the company's quarterly report on Form 10-Q for the quarter ended June 30, 2004. |
| 10.36 *       | Separation Agreement with Harry M. Jansen Kraemer, Jr. dated June 30, 2004, filed as exhibit 10.36 to the company's quarterly report on Form 10-Q for the quarter ended June 30, 2004.            |
| 15            | Letter Re Unaudited Interim Financial Information.  |
| 31.1          | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2          | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.1          | Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350   |
| 32.2          | Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350   |

\* Incorporated herein by reference.