

ECOLAB INC  
Form 4  
February 17, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SCHUMAN ALLAN L

(Last) (First) (Middle)

101 N. FEDERAL HIGHWAY,  
SUITE 601

(Street)

BOCA RATON, FL 33432

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
ECOLAB INC [ECL]

3. Date of Earliest Transaction  
(Month/Day/Year)  
02/15/2005

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D)	Price		
Common Stock	02/15/2005		M	V	\$ 59,860	A	18.96 652,719 D
Common Stock	02/15/2005		S		\$ 24,700	D	32.51 628,019 D
Common Stock	02/15/2005		S		\$ 3,500	D	32.52 624,519 D
Common Stock	02/15/2005		S		\$ 24,000	D	32.58 600,519 D
Common Stock	02/15/2005		S		\$ 2,560	D	32.59 597,959 D

Edgar Filing: ECOLAB INC - Form 4

Common Stock	02/15/2005		S	3,000	D	\$ 32.6	594,959	D	
Common Stock	02/15/2005		S	2,100	D	\$ 32.61	592,859	D	
Common Stock	02/16/2005		M	173,476	A	\$ 18.96	766,335	D	
Common Stock	02/16/2005		M	14,900	A	\$ 19.92	781,235	D	
Common Stock	02/16/2005		S	91,000	D	\$ 32.15	690,235	D	
Common Stock	02/16/2005		S	40,500	D	\$ 32.16	649,735	D	
Common Stock	02/16/2005		S	16,200	D	\$ 32.17	633,535	D	
Common Stock	02/16/2005		S	18,600	D	\$ 32.18	614,935	D	
Common Stock	02/16/2005		S	13,500	D	\$ 32.19	601,435	D	
Common Stock	02/16/2005		S	1,000	D	\$ 32.2	600,435	D	
Common Stock	02/16/2005		S	1,800	D	\$ 32.21	598,635	D	
Common Stock	02/16/2005		S	700	D	\$ 32.22	597,935	D	
Common Stock	02/16/2005		S	2,576	D	\$ 32.23	595,359	D	
Common Stock	02/16/2005		S	2,500	D	\$ 32.24	592,859	D	
Common Stock							14,136.697 <u>(1)</u>	I	By Ecolab Savings Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security	2. Conversion or Exercise	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any	4. Transaction Code	5. Number of Derivative Securities	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)
---------------------------------	---------------------------	--------------------------------------	-----------------------------------	---------------------	------------------------------------	--	---

Edgar Filing: ECOLAB INC - Form 4

(Instr. 3)	Price of Derivative Security	(Month/Day/Year)	(Instr. 8)	Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)						
			Code	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amo Num Shar
Employee Stock Option (Right to Buy)	\$ 18.96	02/15/2005	M		59,860		12/06/2002 <sup>(2)</sup>	12/06/2011	Common Stock	59
Employee Stock Option (Right to Buy)	\$ 18.96	02/16/2005	M		173,476		12/06/2002 <sup>(2)</sup>	12/06/2011	Common Stock	173
Employee Stock Option (Right to Buy)	\$ 19.92	02/16/2005	M		14,900		08/13/2000 <sup>(3)</sup>	08/13/2010	Common Stock	14

**Reporting Owners**

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
SCHUMAN ALLAN L 101 N. FEDERAL HIGHWAY, SUITE 601 BOCA RATON, FL 33432		X		

**Signatures**

/s/ David F. Duvick, Attorney-in-Fact for Allan L.  
Schuman 02/17/2005

\_\_Signature of Reporting Person Date

**Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Number of UNITS owned by the reporting person in the Ecolab Stock Fund of the Ecolab Savings Plan (401(k) Plan) as of January 31, 2005. (The 14,136.697 UNITS are the equivalent of approximately 26,466.922 SHARES of the issuer's Common Stock.) Includes 69.964 UNITS acquired by the reporting person in the Ecolab Stock Fund of the Ecolab Savings Plan since the date of his last report.
- (2) Option granted under the Ecolab Inc. 1997 Stock Incentive Plan on December 6, 2001. The option was originally reported as covering 350,000 shares at an exercise price of \$37.92/share, but has been adjusted to reflect a stock split on June 6, 2003. The option became exercisable, on a cumulative basis, as to one-third of the option shares (excluding any fractional portion less than one share), on each of the first and second anniversaries of the date of grant and as to the remaining option shares on the third anniversary of the date of grant.
- (3) Option granted under the Ecolab Inc. 1997 Stock Incentive Plan on August 13, 1999. The option was originally reported as covering 150,000 shares at an exercise price of \$39.84375/share, but has been adjusted to reflect a stock split on June 6, 2003. The option became

## Edgar Filing: ECOLAB INC - Form 4

exercisable, on a cumulative basis, as to 25% of the option shares (excluding any fractional portion less than one share), on each of the first, second and third anniversaries of the date of grant and as to the remaining option shares on the fourth anniversary of the date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.