APA Enterprises, Inc. Form 10-K June 22, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **FORM 10-K**

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x Annual Report Pursuant to Section 13 or 15(d) For the fiscal year ended March 31, 2007.	of the Securities Exchange Act of 1934
Transition Report Pursuant to Section 13 or 15(c).  For the transition period from	•
Tot the transition period fromto	·
Commission File N	umber 0-16106
APA ENTERPE	RISES, INC.
(Exact Name of Registrant as	s Specified in its Charter)
Minnesota	41-1347235
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
2950 N.E. 84 Blaine, Minnes (763) 784	sota 55449
(Address, including ZIP code and telephone number, includ	ling area code, of registrant'sprincipal executive office
Securities registered pursuant to	o Section 12(b) of the Act:
Common Stock, par va (Title of o	<u>=</u>
Series B Preferred Sha (Title of o	9
Securities registered pursuant to	o Section 12(g) of the Act:
NON	E

Indicate by check mark if the registrant is a well-seasoned issuer, as defined in Rule 405 of the Securities Act.

" YES xNO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or section 15(d) of the Exchange Act.

"YES	X	N	O
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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months and (2) has been subject to the filing requirements for the past 90 days.

x YES "NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

x YES "NO

Indicate by check mark whether the registrant is a large accelerated filer, and accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer "

Accelerated filer "

Non-accelerated filer x

Indicate whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

"YES x NO

The aggregate market value of the voting and non-voting equity held by non-affiliates of the registrant, as of the last business day of the registrant's most recently completed second fiscal quarter computed by reference to the price at which the common equity was last sold was approximately \$14,959,137.

The number of shares of common stock outstanding as of June 17, 2007 was 11,872,331.

### **Documents Incorporated by Reference:**

Portions of our proxy statement for the annual shareholders meeting to be held in August 2007 are incorporated by reference into Part III.

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### **PART I**

### ITEM 1. BUSINESS.

### General Development of Business.

APA Enterprises, Inc. ("APA" or the "Company"), formerly APA Optics, Inc., is a Minnesota corporation which was founded in 1979. Our corporate headquarters is located at 2950 84<sup>th</sup> Lane N.E., Blaine, MN and our corporate website is <a href="https://www.apaenterprises.com">www.apaenterprises.com</a>. The information available on our website is not part of this Report.

The Company reports its operations activities in two segments, Optronics (comprising the activities in Blaine, Minnesota, Aberdeen, South Dakota, and India) and APA Cables and Networks, Inc. ("APACN")

### Description of Business - Optronics Segment.

Optronics focuses on leading edge research in gallium nitride (GaN), sophisticated optoelectronics, and optical systems, with the primary goal of developing advanced products for subsequent fabrication and marketing. Based on this research we have developed multiple products including fiber optic components for metro and access communications networks, a range of GaN based devices, and precision optical products.

In fiscal year 2005 we formed a wholly-owned subsidiary in India, APA Optronics (India) Private Limited ("APA India"), to take advantage of lower manufacturing costs thereby reducing the Company's overall manufacturing and software development costs. In fiscal year 2006, the Company began construction of a larger facility in India to significantly increase its manufacturing activities. The building remains under construction currently. The subsidiary has been providing low cost support for both software needs related to GaN products and certain APACN components. However due to lower than expected demand for GaN products and logistics and time constraints for APACN's fiber patch cords, the benefit has been less than expected. The Company is currently pursuing alternative options for the operation, including possible sale.

In fiscal year 2006 we sold certain equipment and intellectual property related to our research and development work surrounding gallium nitride based heterojunction field effect transistors. The sale to an unrelated third party for consideration including \$1.9 million in cash was intended to enable us to focus our R&D efforts on power amplifiers built using GaN technology by using commercially available parts, rather than building our own transistors. This was expected to decrease our operating costs and shorten our time to market for power amplifiers.

In fiscal year 2006, the Company also terminated its manufacturing operations, mostly related to fiber optic communication components, in Aberdeen, South Dakota. The associated assets were designated as not being utilized in manufacturing. Most of the assets, if not utilized within the Company, will be sold the in future. The Company is pursuing options to lease or sell this facility.

In fiscal year 2007, the Company decided to reduce its marketing cost for its Sun UV related products, namely the Personal UV Monitor (PUVM) and Sun UV Station by limiting its marketing to internet sales only. The Company also reduced its operating expenses in the development of its UV transistor related power amplifier and UV Profiler product line by eliminating the research personnel in transistor development and limiting the Profiler development to mainly one full time and one part time engineer. Two other persons related to Profiler development are available as consultants an as needed basis. The Company is currently evaluating long-term options for this operation. These options include the possible sale of its GaN related operations, sale or lease of its Aberdeen facility and sale of its APA India business, including the facility under construction.

**Products** 

Our current products are described below.

- <u>Ultraviolet (UV) Detector-Based Products</u> We currently manufacture value-added products built around UV detectors fabricated by Optronics and procured externally. These products are:
- •SunUV® Personal UV Monitor The SunUV® Personal UV Monitor (formerly, SunUVWatch®) is a personal ultraviolet (UV) radiation monitor that also incorporates a time/day/date function. It detects UV radiation that is hazardous to human health. In fiscal year 2006, we developed and introduced an attractive new PUVM plastic/metal model that offers two key advantages for the product line. The SunUVStation consumer product complements the Personal UV Monitor, and together they were intended to provide Optronics a product line in the sun protection area. The SunUVStation offers a larger display that indicates the UV Index on a colorful 7" diameter analog face for backyard, pool, patio, campground, or other locations where groups of people are exposed to the sun.
- <u>Industrial Products: Profiler M UV Meter</u> Optronics' *Profiler M* radiometer was created for the printing and coating industries that use UV curing. The instrument measures the intensity and distribution of four UV bands inside curing chambers. Data from the instrument can be transferred to a computer for analysis using proprietary *CureControl* software supplied as part of the purchase.

The Company introduced another Profiler product to the market in 2007, the Profiler MT, a radiometer capable of measuring surface temperature, in additional to all the spectral profile capabilities of the original Profiler M. Temperature of the surface under UV cure plays an important role in the ultimate quality of the cure, particularly in machines which operate at lower surface temperature. Whereas at present other products are capable of either surface temperature measurement without profile, or measuring the temperature profile at a location other than the curing plane, our Profiler MT accurately measures the surface temperature profile at the curing surface, and therefore, we believe, is a competitive advantage in the market.

### Power Amplifiers

•In the 4<sup>th</sup> quarter of fiscal year 2006 we completed the sale of our epitaxial foundry to an unrelated, third party for total consideration of \$1.9 million in cash and a license back of the technology within a specified field of use. The transaction included sale of APA's multi-wafer metal organic chemical vapor deposition system, the technical know-how associated with the growth of state-of-the-art epitaxial layers, two heterojunction field effect transistor patents (United States patent 5,192,987 and United States patent 5,296,395), an additional pending patent (now allowed, United States patent application claiming priority of United States provisional application No. 60/428,856), and associated intellectual property. Terms of the transaction allowed APA to market and sell products for applications greater than 1 GHz and provide revenue sharing based on future licensing agreements regarding these patents. The transaction allowed APA to terminate the lease of an off-site facility utilized by the epitaxial foundry and resulted in termination of three employees associated with the development and growth of epi-layers. The sale was intended to decrease operating costs while enabling early entry into power amplifier markets utilizing GaN power transistors procured from outside sources. Such transistors have demonstrated impressive performance while maintaining excellent reliability. During the later part of fiscal 2007, the Company elected to suspend the development of the power amplifier due mainly to market uncertainties, and the reliability and stability of the Gallium Nitride (GaN) transistors available in the market.

### Marketing and Distribution

We do not maintain a large internal sales force. We have no sales person dedicated to the  $SunUV^{\circledcirc}$  Personal UV Monitor or SunUV Station and we market these products via internet only. We currently have one employee dedicated part time to the sale of our Profiler products.

### Description of Business - APACN Segment

APA Cables and Networks, Inc. ("APACN") is a manufacturer and seller of telecommunications equipment. APACN focuses on custom-engineered products for telecommunications customers, primarily related to cabling management requirements of the Fiber-to-the-Home ("FTTH") marketplace and in designing and terminating custom cable assemblies for commercial and industrial original equipment manufacturers ("OEMs"). To date, APACN has been able to successfully establish itself as a value-added supplier to its target market of independent telephone companies and cable television operators as well as OEMs who value a high level of engineering services as part of their procurement process. APACN has expanded its product offerings and broadened its customer base since its inception four years ago.

APACN continued to invest in the expansion of its sales and engineering programs in the broadband service provider market during fiscal year 2007 for the development of increased revenue in fiscal year 2008 and beyond.

APACN offers a broad range of telecommunications equipment and products developed from over 20 years of product expertise acquired in each of the CSP and Americable acquisitions. Its broad range of product offerings include the design and manufacture of standard and custom connectivity products such as fiber distribution systems, optical components, Outside Plant (OSP) cabinets, and fiber and copper cable assemblies that serve the communication service provider including FTTH, large enterprise, and OEM markets. APACN maintains a range of engineering and technical knowledge in-house that works closely with customers to develop, customize and enhance products from design through production. Most products are produced at APACN's plant in Plymouth, Minnesota with support from a corporate network of global manufacturing partners. APACN produces these products on both a quick-turn and scheduled delivery basis.

### Products

• Fiber Distribution Central Office Frame Systems APACN Fiber Distribution Systems ("FDS") are high density, easy access fiber distribution panels and cable management systems that are designed to reduce installation time, guarantee bend radius protection and improve traceability. In the 144-port count configuration, APACN is the industry leader for density, saving the customer expensive real estate in the central office. The product line fully supports a wide range of panel configurations, densities, connectors, and adapters that can be utilized on a stand-alone basis or integrated into the panel system. The unique interchangeable building block design delivers feature rich solutions which are able to meet the needs of a broad range of network deployments.

- Fiber Distribution Outside Plant Cabinets APACN's Fiber Scalability Center ("FSC") is a modular and scalable fiber distribution platform designed for "grow-as-you-go cost containment" as fiber goes beyond the control of a central office and closer to the user. This allows rollout of FTTH services by communication service providers without a large initial expense. Each outside plant cabinet stores feeder and distribution splices, splitters, connectors and slack cable neatly and compactly, utilizing field-tested designs to maximize bend radius protection, connector access, ease of cable routing and physical protection, thereby minimizing the risk of fiber damage. The FSC product has been designed to scale with the application environment as demand requires and to reduce service turn-up time for the end-user.
- Optical Components APACN packages optical components for signal coupling, splitting, termination, multiplexing, demultiplexing and attenuation to seamlessly integrate with the APACN FDS. This value-added packaging allows the customer to source from a single supplier and reduce space requirements. The products are built and tested to meet the strictest industry standards ensuring customers trouble-free performance in extreme outside plant environments.
- <u>Cable Assemblies</u> APACN manufactures high quality fiber and copper assemblies with an industry-standard or customer-specified configuration. Industry-standard assemblies built include but are not limited to: single mode fiber, multimode fiber, multi-fiber, CATV node assembly, DS1 Telco, DS 3 (734/735) coax, Category 5e and 6, SCSI, Token Ring, and V.35. In addition, APACN's engineering services team works alongside the engineering design departments of our OEM customers to design and manufacturer custom solutions for both in-the-box as well as network connectivity assemblies specific to that customer's product line.

Additional information regarding operations in the segments is set forth in Note Q in the Notes to the Consolidated Financial Statements under Item 8 herein.

### Marketing and Distribution

APACN markets its products in the United States through a direct sales team with limited support from a network of manufacturer representative organizations. APACN works closely with its target customers to adapt the company's product platform to the client's unique requirements. APACN offers a high level of customer service and principally brings new products to markets based upon the specific requests of its customers.

### Competition

Competitors for the APACN FDS and FSC include but are not limited to ADC Telecommunications, Inc., Corning Cabling Systems, Inc., OFS (Furukawa Electric North America, Inc.), Telect Inc., Fiber Optic Network Solutions (FONS) Corporation (acquired by ADC Telecommunications during fiscal 2006), Alcatel, Inc., and Tyco Electronics, Inc. Nearly all of these firms are substantially larger than APACN and as a result may be able to procure pricing for necessary components and labor at much lower prices. Competition for the custom fiber and copper termination services for cable assemblies is intense. Competitors range from small, family-run businesses to very large contract manufacturing facilities.

### **Sources of Materials and Outsourced Labor**

Numerous purchased materials, components, and labor, are used in the manufacturing of the Company's products. Most of these are readily available from multiple suppliers. However, some critical components and outsourced labor are purchased from a single or a limited number of suppliers. The loss of access to some components and outsourced labor would have an adverse effect on our ability to deliver products on a timely basis and on our financial performance.

### **Patents and Intellectual Property**

As of March 31, 2007, we had 12 patents issued in the United States and two pending patent applications inside and outside the United States. During the last fiscal year the following patent was sold: US Patent 5,146,465 "Aluminum gallium nitride laser".

All of our patents relate to the business of our Optronics segment. Some of these patents may be sold as part of the possible sale of an Optronics product line.

We have made significant progress toward improving the active, strategic management of our intellectual property portfolio. The markets for our products are characterized by rapid change and continual innovation that could render our technology and patents obsolete before their statutory protection expires. Several of the companies we compete with have greater research and development resources than we do and could develop technologies and products that are similar or even superior to ours without infringing on our intellectual property.

### **Environmental Compliance**

Because we handle a number of chemicals in our operations, we must comply with federal, state and local laws and regulations regarding the handling and disposal of such chemicals. To date the cost of such compliance has not been material.

### **Major Customers**

Two customers comprised approximately 23% of total sales for the twelve months ended March 31, 2007. No single customer accounted for more than 10% of the Company's sales in fiscal 2006 or 2005.

### **Backlog**

Backlog reflects purchase order commitments for our products received from customers that have yet to be fulfilled. Backlog orders are generally shipped within three months. Optronics had no backlog as of March 31, 2007 or 2006 and a backlog of \$7,200 as of March 31, 2005. APACN had backlogs of \$1,182,576 as of March 31, 2007, \$1,383,206 as of March 31, 2006, and \$429,180 as of March 31, 2005.

### **Research and Development**

During the fiscal years ended March 31, 2007, 2006, and 2005, Optronics spent approximately \$474,000, \$1,409,000, and \$1,104,000, respectively, on research and development, mainly for the development of compound semiconductor electronic devices. This segment had no research activities sponsored by customers in fiscal years 2007, 2006 or 2005. During the third quarter of fiscal 2007, we suspended our research and development related to the Power Amplifier product. Presently, we are continuing to develop GaN industrial products on a limited basis as we evaluate potential alternatives for this product line. APACN has made no significant expenditures for research and development from its inception through March 31, 2007.

### **Employees**

As of March 31, 2007, Optronics had 28 full-time employees in the combined locations of Blaine, MN, and India. As of March 31, 2007, APACN had 105 full-time employees, mainly in Plymouth, MN. Our future performance is dependent on our ability to attract, train, and retain highly qualified personnel. We have no employment agreements with our employees. The loss of one or more key employees could negatively impact the Company.

In January 2007, the Board of Directors approved a plan to scale-back certain Optronics activities in Blaine, Minnesota, to reduce investment and operating expenses. Specifically, the Company (i) discontinued GaN consumer marketing, except through the Internet, resulting in the termination of three employees, and (ii) reduced working hours of some GaN industrial product employees to half time. In April 2007, three additional employees in GaN industrial products were terminated.

### ITEM 1A.

### RISK FACTORS.

### Factors That May Affect Future Results

The statements contained in this Report on Form 10-K that are not purely historical are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including, without limitation, statements regarding the Company's expectations, hopes, beliefs, anticipations, commitments, intentions and strategies regarding the future. Forward-looking statements include, but are not limited to, statements contained in "Item 1. Business" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations." Actual results could differ from those projected in any forward-looking statements for the reasons, among others, detailed below. We believe that many of the risks detailed here are part of doing business in the industry in which we compete and will likely be present in all periods reported. The fact that certain risks are characteristic to the industry does not lessen the significance of the risk. The forward-looking statements are made as of the date of this Report as Form 10-K and we assume no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

### **Our Results of Operations**

Unless we generate significant revenue growth, our expenses and negative cash flow will significantly harm our financial position.

We have not been profitable since fiscal 1990. As of March 31, 2007, we had an accumulated deficit of \$39 million. We may incur operating losses for the foreseeable future, and these losses may be substantial. Further, we may continue to incur negative operating cash flow in the future. We have funded our operations primarily through the sale of equity securities and borrowings. The probable discontinuation of the Optronics business unit will result in a significant reduction in the fixed costs associated with manufacturing, sales and marketing, product development and administrative expenses. We will need to demonstrate continued growth in revenues while containing costs and operating expenses at APACN if we are to achieve profitability.

Acquisitions or investments could have an adverse affect on our business.

We acquired assets in India in March 2005 as part of a strategy to take advantage of lower manufacturing costs in India. As stated earlier, the Company is evaluating options for the potential disposal of this operation. We intend to continue reviewing acquisition and investment prospects. There are inherent risks associated with making acquisitions and investments including but not limited to:

- Challenges associated with integrating the operations, personnel, etc., of an acquired company;
  - Potentially dilutive issuances of equity securities;
  - Reduced cash balances and or increased debt and debt service costs;
- Risks associated with geographic or business markets different than those we are familiar with; and
  - Diversion of management attention from current responsibilities.

### **Our Products and Introduction of New Products**

We must introduce new products and product enhancements to increase revenue.

The successful operation of our business depends on our ability to anticipate market needs and develop and introduce new products and product enhancements that respond to technological changes or evolving industry standards on a timely and cost-effective basis. Our products are complex, and new products may take longer to develop than originally anticipated. These products may contain defects or have unacceptable manufacturing yields when first introduced or as new versions are released. Our products could quickly become obsolete as new technologies are introduced or as other firms introduce lower cost alternatives. We must continue to develop leading-edge products and introduce them to the commercial market quickly in order to be successful. Our failure to produce technologically competitive products in a cost-effective manner and on a timely basis will seriously harm our business, financial condition and results of operations.

Our products may infringe on the intellectual property rights of others.

Our products are sophisticated and rely on complicated manufacturing processes. We have received multiple patents on aspects of our design and manufacturing processes and we have applied for several more. Third parties may still assert claims that our products or processes infringe upon their intellectual property. Defending our interests against these claims, even if they lack merit, may be time consuming, result in expensive litigation and divert management attention from operational matters. If such a claim were successful, we could be prevented from manufacturing or selling our current products, be forced to redesign our products, or be forced to license the relevant intellectual

property at a significant cost. Any of these actions could harm our business, financial condition or results of operations.

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We may make additional strategic changes in our product portfolio, but our strategic changes and restructuring programs may not yield the benefits that we expect.

In connection with the downturn in the communications industry we have divested or closed product lines and businesses that either were not profitable or did not match our new strategic focus. As necessary, we may make further divestitures or closures of product lines and businesses. We may also make strategic acquisitions.

The impact of potential changes to our product portfolio and the effect of such changes on our business, operating results and financial condition, are unknown at this time. If we acquire other businesses in our areas of strategic focus, we may have difficulty assimilating these businesses and their products, services, technologies and personnel into our operations. These difficulties could disrupt our ongoing business, distract our management and workforce, increase our expenses and adversely affect our operating results and financial condition. In addition to these integration risks, if we acquire new businesses, we may not realize all of the anticipated benefits of these acquisitions, and we may not be able to retain key management, technical and sales personnel after an acquisition. Divestitures or elimination of existing businesses or product lines could also have disruptive effects and may cause us to incur material expenses.

### **Manufacturing and Operations**

Our dependence on outside manufacturers may result in product delivery delays.

We have increased our reliance on the use of contract manufacturers to make our products. If these contract manufacturers do not fulfill their obligations or if we do not properly manage these relationships, our existing customer relationships may suffer.

We may be required to rapidly increase our manufacturing capacity to deliver our products to our customers in a timely manner.

Manufacturing of our products is a complex and precise process. We have limited experience in rapidly increasing our manufacturing capacity or in manufacturing products at high volumes. If demand for our products increases, we will be required to hire, train and manage additional manufacturing personnel and improve our production processes in order to increase our production capacity. There are numerous risks associated with rapidly increasing capacity, including:

- Difficulties in achieving adequate yields from new manufacturing lines,
- Difficulty maintaining the precise manufacturing processes required by our products while increasing capacity,
  - The inability to timely procure and install the necessary equipment, and
    - Lack of availability of qualified manufacturing personnel.

If we apply our capital resources to expanding our manufacturing capacity in anticipation of increased customer orders, we run the risk that the projected increase in orders will not be realized. If anticipated levels of customer orders are not received, we will not be able to generate positive gross margins and profitability.

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We are dependent upon skilled employees; If we lose the services of our key personnel our ability to execute our operating plan, and our operating results, may suffer.

Our future performance depends in part upon the continued service and contributions of key management, engineering, sales and marketing personnel, many of whom would be difficult to replace quickly. If we lose any of these key personnel, our business, operating results and financial condition could be materially adversely affected or delay the development or marketing of existing or future products. Competition for these personnel is intense and we may not be able to retain or attract such personnel. Our success will depend in part upon our ability to attract and retain additional personnel with the highly specialized expertise necessary to generate revenue and to engineer, design and support our products and services. In January 2007, the Board of Directors approved a plan to scale-back certain Optronics activities in Blaine, Minnesota, to reduce investment and operating expenses. Specifically, the Company (i) discontinued GaN consumer marketing, except through the Internet, resulting in the termination of three employees, and (ii) reduced working hours of some GaN industrial product employees to half time. In April 2007, three additional employees in GaN industrial products were terminated. These cost-cutting measures may prompt certain key employees to seek employment elsewhere. Loss of one or more key personnel may affect our ability to, at least in the short-term, respond to market demands.

### **Markets and Market Conditions**

Demand for our products is subject to significant fluctuation. Adverse market conditions in the communications equipment industry and any slowdown in the United States economy may harm our financial condition.

Demand for our products is dependent on several factors, including capital expenditures in the communications industry. Capital expenditures can be cyclical in nature and result in protracted periods of reduced demand for component parts. Similarly, periods of slow economic expansion or recession can result in periods of reduced demand for our products. Such periods of reduced demand will harm our business, financial condition and results of operations. Changes to the regulatory requirements of the telecommunications industry could also affect market conditions, which could also reduce demand for our products.

*Our industry is highly competitive and subject to pricing pressure.* 

Competition in the communications equipment market is intense. We have experienced and anticipate experiencing increasing pricing pressures from current and future competitors as well as general pricing pressure from our customers as part of their cost containment efforts. Many of our competitors have more extensive engineering, manufacturing, marketing, financial and personnel resources than we do. As a result, these competitors may be able to respond more quickly to new or emerging technologies and changes.

Declining average selling prices for our fiber optic products will require us to reduce production costs to effectively compete and market these products.

Market pressure for lower prices for our category of products continues to be strong. We expect this trend to continue. To achieve profitability in this environment we must continually decrease our costs of production as well as improve the value proposition of the products we offer. In order to reduce our production costs, we will continue to pursue one or more of the following:

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- Seek lower cost suppliers of raw materials or components.
  - Work to further automate our assembly process.
    - Develop value-added solutions.
- Seek offshore sources for manufacturing and assembly services.

We will also seek to form strategic alliances with companies that can supply these services. Decreases in average selling prices also require that we increase unit sales to maintain or increase our revenue. There can be no guarantee that we will achieve these objectives. Our inability to decrease production costs or increase our unit sales could seriously harm our business, financial condition and results of operations.

Our markets are characterized by rapid technological changes and evolving standards.

The markets we serve are characterized by rapid technological change, frequent new product introductions, changes in customer requirements and evolving industry standards. In developing our products, we have made, and will continue to make, assumptions with respect to which standards will be adopted within our industry. If the standards that are actually adopted are different from those that we have chosen to support, our products may not achieve significant market acceptance.

Conditions in global markets could affect our operations.

Our inability to generate significant cost savings from our India facility for the manufacture of fiber optic cable assembles has resulted in the decision to continue sourcing products and labor from alternative off-shore sources. Our facility in India has in the past supported the design and production of our other products. We expect that our foreign operations and reliance on off shore sourcing will increase in the future. As such we are subject to the risks of conducting business internationally. Those risks include but are not limited to:

- local economic and market conditions;
- political and economic instability;
- fluctuations in foreign currency exchange rates;
  - tariffs and other barriers and restrictions;
  - geopolitical and environmental risks; and
- changes in diplomatic or trade relationships and natural disasters.

We cannot predict whether our business operations and reliance in these markets will be affected adversely by these conditions.

Our profitability can be adversely affected due to increased raw material costs

Our manufacturing costs may be impacted by unanticipated increases in raw material costs during the time span between the cost quotes and actual procurement of raw materials. The impact can be significant for purchase orders requiring multiple scheduled deliveries. Whereas we may be able to approach some of the customers for costs

adjustments, there is no assurance that we would be successful in obtaining these adjustments. Failure to obtain price adjustments would result in decreased profitability and/or losses.

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Our inventory of raw material and supplies may incur significant obsolescence

Our market demands rapid turn around from receipt of purchase orders to shipping of the products. We maintain significant inventory of raw materials and supplies to meet this demand resulting in risk of inventory obsolescence. Whereas we anticipate and make provisions for a reasonable fraction of inventory obsolescence, a significant higher level of obsolescence can adversely impact our profitability.

### **Our Customers**

Our sales could be negatively impacted if one or more of our key customers substantially reduce orders for our products.

If we lose a significant customer, our sales and gross margins would be negatively impacted. In addition, the loss of sales may require us to record impairment, restructuring charges or exit a particular business or product line.

Consolidation among our customers could result in our losing a customer or experiencing a slowdown as integration takes place.

It is likely that there will be increased consolidation among our customers in order for them to increase market share and achieve greater economies of scale. Consolidation is likely to impact our business as our customers focus on integrating their operations and choosing their equipment vendors. After a consolidation occurs, there can be no assurance that we will continue to supply the surviving entity.

Customer payment defaults could have an adverse effect on our financial condition and results of operations.

As a result of competitive conditions in the telecommunications market, some of our customers may experience financial difficulties. It is possible that customers from whom we expect to derive substantial revenue will default or that the level of defaults will increase. Any material payment defaults by our customers would have an adverse effect on our results of operations and financial condition.

### Performance Requirements and Performance of our Products

Our products may have defects that are not detected before delivery to our customers.

Some of the Company's products are designed to be deployed in large and complex networks and must be compatible with other components of the system, both current and future. Our customers may discover errors or defects in our products only after they have been fully deployed. In addition, our products may not operate as expected over long periods of time. If we are unable to fix errors or other problems, we could lose customers, lose revenues, suffer damage to our brand and reputation, and lose our ability to attract new customers or achieve market acceptance. Each of these factors would negatively impact cash flow and would seriously harm our business, financial condition and results of operations.

### **Table of Contents**

Product defects could cause us to lose customers and revenue or to incur unexpected expenses.

If our products do not meet our customers' performance requirements, our customer relationships may suffer. Also, our products may contain defects. Any failure or poor performance of our products could result in:

- delayed market acceptance of our products;
  - delays in product shipments;
- •unexpected expenses and diversion of resources to replace defective products or identify the source of errors and correct them:
  - damage to our reputation and our customer relationships;
    - delayed recognition of sales or reduced sales; and
- product liability claims or other claims for damages that may be caused by any product defects or performance failures.

### **Intellectual Property**

If we are unable to adequately protect our intellectual property, third parties may be able to use our technology, which could adversely affect our ability to compete in the market.

Our success may depend in part on our ability to obtain patents and maintain adequate protection of the intellectual property related to our technologies and products. The patent positions of technology companies, including our patent position, are generally uncertain and involve complex legal and factual questions. We will be able to protect our intellectual property rights from unauthorized use by third parties only to the extent that our technologies are covered by valid and enforceable patents or are effectively maintained as trade secrets. The laws of some foreign countries do not protect intellectual property rights to the same extent as the laws of the U.S., and many companies have encountered significant problems in protecting and defending such rights in foreign jurisdictions. We apply for patents covering our technologies and products as and when we deem appropriate. However, these applications may be challenged or may fail to result in issued patents. Our existing patents and any future patents we obtain may not be sufficiently broad to prevent others from practicing our technologies or from developing competing products. Furthermore, others may independently develop similar or alternative technologies or design around our patents. In addition, our patents may be challenged, invalidated or fail to provide us with any competitive advantages.

We rely on trade secret protection for our confidential and proprietary information. We have taken security measures to protect our proprietary information and trade secrets, but these measures may not provide adequate protection. While we seek to protect our proprietary information by entering into confidentiality agreements with employees, collaborators and consultants, we cannot assure you that our proprietary information will not be disclosed, or that we can meaningfully protect our trade secrets. In addition, our competitors may independently develop substantially equivalent proprietary information or may otherwise gain access to our trade secrets.

Our business will suffer if we are unable to protect our patents or our proprietary rights.

Our success may depend upon our ability to develop proprietary products. However, patents may not be granted upon applications which we may file in the United States or in other countries. In addition, the scope of any of our issued

patents may not be sufficiently broad to offer meaningful protection. Furthermore, our issued patents or patents licensed to us could potentially be successfully challenged, invalidated or circumvented so that our patent rights would not create an effective competitive barrier.

Intellectual property litigation could harm our business.

It is possible that we may have to defend our intellectual property rights in the future. In the event of an intellectual property dispute, we may be forced to litigate or otherwise defend our intellectual property assets. Disputes could involve litigation or proceedings declared by the United States Patent and Trademark Office or the International Trade Commission. Intellectual property litigation can be extremely expensive, and this expense, as well as the consequences should we not prevail, could seriously harm our business.

If a third party claimed an intellectual property right to technology we use, we might be forced to discontinue an important product or product line, alter our products and processes, pay license fees or cease certain activities. We may not be able to obtain a license to such intellectual property on favorable terms, if at all.

Litigation or third party claims of intellectual property infringement could require us to spend substantial time and money and adversely affect our ability to develop and commercialize products.

Our commercial success depends in part on our ability to avoid infringing patents and proprietary rights of third parties, and not breaching any licenses that we have entered into with regard to our technologies. Other parties have filed, and in the future are likely to file, patent applications covering genes and gene fragments, techniques and methodologies relating to model systems, and products and technologies that we have developed or intend to develop. If patents covering technologies required by our operations are issued to others, we may have to rely on licenses from third parties, which may not be available on commercially reasonable terms, or at all.

Third parties may accuse us of employing their proprietary technology without authorization. In addition, third parties may obtain patents that relate to our technologies and claim that use of such technologies infringes these patents. Regardless of their merit, such claims could require us to incur substantial costs, including the diversion of management and technical personnel, in defending ourselves against any such claims or enforcing our patents. In the event that a successful claim of infringement is brought against us, we may be required to pay damages and obtain one or more licenses from third parties. We may not be able to obtain these licenses at a reasonable cost, or at all. Defense of any lawsuit or failure to obtain any of these licenses could adversely affect our ability to develop and commercialize products.

### **Executive Officers**

The following is a list of our executive officers, their ages, positions and offices as of March 31, 2007.

Name	Age	Position
Dr. Anil K. Jain	61	Chief Executive Officer/President/Chief
		Financial Officer of APA Enterprises, Inc.
Cheri Beranek Podzimek	44	President, APACN

*Dr. Anil K. Jain* has been a Director, Chief Executive Officer and President since March 1979. He also currently serves as Chief Financial Officer. From 1973 until October 15, 1983, when Dr. Jain commenced full time employment with the Company, he was employed at the Systems and Research Center at Honeywell Inc. as a Senior Research Fellow, coordinating optics-related development.

Cheri Beranek Podzimek joined APACN in July 2003 as President. Ms. Podzimek was previously President of Americable, which was acquired by APACN in June 2003. She served as President of Americable from 2002 to 2003. From 2001 to 2002 Ms. Podzimek was Chief Operating Officer of Americable. Previously, Ms. Podzimek held a variety of lead marketing positions with emerging high-growth technology companies. She served as Vice President of Marketing from 1996-2001 at Transition Networks, a manufacturer of network connectivity products, Director of Marketing from 1992 to 1996 at Tricord Systems, an early stage multi-processor based super server manufacturer, and Director of Marketing from 1988 to 1992 at Digi International, a designer and manufacturer of connectivity products. Earlier in her career Ms. Podzimek held marketing positions for non-profit organizations, including the City of Fargo, the Metropolitan Planning Commission of Fargo/Moorhead and North Dakota State University.

ITEM 1B.

### UNRESOLVED STAFF COMMENTS.

None

ITEM 2.

### **PROPERTIES**

We have corporate offices, manufacturing facilities, and laboratories located in an industrial building at 2950 N.E. 84<sup>th</sup> Lane, Blaine, Minnesota. We currently lease 23,500 square feet of space under a lease from Jain-Olsen Properties, a partnership consisting of Anil K. Jain and Kenneth A. Olsen, the former being an officer and director of the Company. See Note O of Notes to the Consolidated Financial Statements included under Item 8 of this Report. We owned land directly west of the Blaine facility. In May 2007 we sold this property.

We own a 24,000 square foot production facility in Aberdeen, South Dakota, which was used mainly for assembly of products for APACN customers and to a lesser extent for assembly of our DWDM components and UV detectors. During the fiscal year 2006 the Company terminated all the manufacturing activities at this facility and put the facility for potential lease or sale. The land upon which this facility is located (approximately 12 acres) was granted to us as part of a financing package from the city of Aberdeen. See Note I of Notes to the Consolidated Financial Statements included under Item 8 in this Report for further information regarding the financing of this facility. This land was sub-divided into two parcels of approximately 10 and 2 acres, and the latter was sold to Aberdeen Development Corporation. The Company further sub-divided the remaining 10 acres into two approximately 5 acres parcels with the intention of selling or leasing the building and approximately 5 acres land while retaining the other 5 acre parcel for future use.

APA India currently leases, on a month to month basis, a 500 square meter facility in a special export zone near New Delhi, India. While the Company evaluates potential options on the sale or alternative disposal of this unit, we are planning to relocate to our own facility, under construction at present in the same general location, some time in calendar year 2007.

APACN leases a 30,000 square foot facility in Plymouth, Minnesota consisting of office, manufacturing and warehouse space.

ITEM 3.

**LEGAL PROCEEDINGS** 

None

1.0005

#### SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS ITEM 4.

No matter was submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this Report.

### **PART II**

### ITEM 5.MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

Our common stock is traded on The NASDAQ Global Market under the symbol "APAT." The following table sets forth the quarterly high and low sales prices for our common stock for each quarter of the past two fiscal years as reported by NASDAQ.

<u>Fiscal 2007</u>	High	Low
Quarter ended June 30, 2006	\$ 2.23 \$	1.25
Quarter ended September 30, 2006	1.59	1.21
Quarter ended December 31, 2006	1.56	1.25
Quarter ended March 31, 2007	1.67	1.21
Fiscal 2006	High	Low
Fiscal 2006 Quarter ended June 30, 2005	\$ High 1.62 \$	<b>Low</b> 1.20
	\$ U	
Quarter ended June 30, 2005	\$ 1.62 \$	1.20

There were approximately 318 holders of record of our common stock as of March 31, 2007.

We have never paid cash dividends on our common stock. The loan agreement relating to certain bonds issued by the South Dakota Economic Development Finance Authority, paid off in fiscal 2007, restricted our ability to pay dividends. We do not intend in the foreseeable future to pay cash dividends on our common stock.

The following graph compares the cumulative 5-year total return attained by shareholders on APA Enterprises, Inc.'s common stock relative to the cumulative total returns of the NASDAO Composite index and the NASDAO Non-Financial index. The graph tracks the performance of a \$100 investment in our common stock and in each of the indexes (with the reinvestment of all dividends) from 3/31/2002 to 3/31/2007.

	3/02	3/03	3/04	3/05	3/06	3/07
APA Enterprises,						
Inc.	100.00	49.08	91.88	52.03	71.96	45.02
NASDAQ						
Composite	100.00	72.11	109.76	111.26	132.74	139.65
NASDAQ						
Non-Financial	100.00	83.60	92.15	89.56	69.13	80.48

The stock price performance included in this graph is not necessarily indicative of future stock price performance.

### ITEM 6.

### SELECTED FINANCIAL DATA

	2007	2006	2005	2004	2003
Statements of Operations					
Data:					
Revenues	\$ 18,560,178 \$	15,956,203 \$	14,112,605 \$	11,909,465 \$	436,157
Net loss	(2,147,310)	(3,348,848)	(3,420,038)	(6,535,147)	(5,009,434)
Net loss per share, basic					
and diluted	(.18)	(.28)	(.29)	(.55)	(.42)
Weighted average number					
of shares, basic and diluted	11,872,331	11,872,331	11,872,331	11,872,331	11,873,914
Balance Sheet Data:					
Total assets	\$ 15,722,558 \$	19,593,571 \$	22,074,014 \$	26,083,516 \$	31,884,526
Long-term obligations,					
including current portion	197,599	1,360,961	1,578,836	1,811,759	2,173,682
Shareholders' equity	13,476,484	15,579,442	18,922,161	22,363,061	28,918,943

The above selected financial data should be read in conjunction with the financial statements and related notes included under Item 8 of this Report and "Management's Discussion and Analysis of Financial Condition and Results of Operations" appearing in Item 7 of this Report.

## ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### General

The Company is focused primarily on the growth of the APACN business and is currently de-emphasizing operations associated with the design, manufacturing, and marketing of various optoelectronic products, ultraviolet ("UV") detectors and related products. As a result, the Company is evaluating its strategic options for the Optronics segment including sale of its assets or discontinuation of its operations. For the last several years our goal had been to manufacture and market products/components based on our technology developments. Previously, we focused on dense wavelength division multiplexer ("DWDM") components for fiber optic communications and GaN based UV detectors (both components and integrated detector/electronic/display packages) because we believed that these two product areas had significant potential markets and because we held expertise and/or patent positions related to them. In January 2007, the Board of Directors approved a plan to scale-back certain Optronics activities in Blaine, Minnesota, to reduce investment and operating expenses. Specifically, the Company (i) discontinued GaN consumer marketing, except through the Internet, resulting in the termination of three employees, and (ii) reduced working hours of some GaN industrial product employees to half time. In April 2007, three additional employees in GaN industrial products were terminated. Optronics terminated the fiber optic communication activities at the end of fiscal year 2006.

APACN, which is a wholly owned subsidiary of APA Enterprises, is engaged in the design, manufacture, distribution, and marketing of a variety of fiber optics and copper components to the data communication and telecommunication industries. APACN's primary manufactured products include standard and custom fiber optic cable assemblies, copper cable assemblies, Outside Plant (OSP) cabinets, value-added fiber optics frames, panels and modules.

### Application of Critical Accounting Policies

In preparing our consolidated financial statements, we make estimates, assumptions and judgments that can have a significant impact on our revenues, loss from operations and net loss, as well as on the value of certain assets and liabilities on our consolidated balance sheet. We believe that there are several accounting policies that are critical to an understanding of our historical and future performance, as these policies affect the reported amounts of revenues, expenses and significant estimates and judgments applied by management. While there are a number of accounting policies, methods and estimates affecting our consolidated financial statements, areas that are particularly significant include:

- Stock option accounting;
- Accounting for income taxes; and
- Valuation and evaluating impairment of long-lived assets and goodwill

### **Stock Option Accounting**

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123—revised 2004 ("SFAS 123R"), "Share-Based Payment," which replaces Statement of Financial Accounting Standards No. 123 ("SFAS 123") and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees." SFAS 123R requires the measurement of all share-based payments to employees, including grants of employee stock options, using a fair-value based method and the recording of such expense in our Consolidated Statements of Operations. In March 2005, the SEC issued Staff Accounting Bulletin No. 107 ("SAB 107"), "Share-Based Payment," which provides interpretive guidance related to the interaction between SFAS 123R and certain SEC rules and regulations, as well as provides the SEC staff's views regarding the valuation of share-based payment arrangements.

We adopted SFAS 123R using the modified prospective transition method, which requires the application of the accounting standard as of April 1, 2006, the first day of our fiscal year 2007. Our unaudited condensed consolidated financial statements as of and for the twelve months ended March 31, 2007 reflect the impact of SFAS 123R. The compensation expense impacted both basic and diluted loss per share by less than \$0.01 for the twelve months ended March 31, 2007. The Company recorded \$50,353 of related compensation expense for the twelve month period ended March 31, 2007. As of March 31, 2007, \$86,658 of total unrecognized compensation expense related to non-vested awards is expected to be recognized over a weighted average period of approximately 3.0 years. In accordance with the modified prospective transition method, our unaudited condensed consolidated financial statements for prior periods have not been restated and do not include the impact of compensation expense calculated under SFAS 123R.

For purposes of determining estimated fair value of stock-based payment awards on the date of grant under SFAS 123(R), the Company used the Black-Scholes Model. The Black-Scholes Model requires the input of certain assumptions that require subjective judgment. Because employee stock options have characteristics significantly different from those of traded options, and because changes in the input assumptions can materially affect the fair value estimate, the existing models may not provide a reliable single measure of the fair value of the employee stock options. Management will continue to assess the assumptions and methodologies used to calculate estimated fair value of stock-based compensation. Circumstances may change and additional data may become available over time, which could result in changes to these assumptions and methodologies and thereby materially impact our fair value determination. If factors change and the Company employs different assumptions in the application of SFAS 123(R) may differ significantly from what was recorded in the current period.

### Accounting for Income Taxes

As part of the process of preparing our consolidated financial statements, we are required to estimate our income tax liability in each of the jurisdictions in which we do business. This process involves estimating our actual current tax expense together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities. We must then assess the likelihood that these deferred tax assets will be recovered from future taxable income and, to the extent we believe that recovery is not more likely than not or unknown, we must establish a valuation allowance.

Significant management judgment is required in determining our provision for income taxes, our deferred tax assets and liabilities and any valuation allowance recorded against our deferred tax assets. At March 31, 2007, we have recorded a full valuation allowance of \$13,867,191 against our deferred tax assets, due to uncertainties related to our ability to utilize our deferred tax assets, consisting principally of certain net operating losses carried forward. The valuation allowance is based on our estimates of taxable income by jurisdiction and the period over which our deferred tax assets will be recoverable. The Company had U.S. federal and state net operating loss (NOL) carry forwards of approximately \$34,626,000 which expire in fiscal years 2008 to 2027. To date the Company has not completed a "Section 382" analysis. If certain ownership changes occurred under Internal Revenue Code Section 382, there may be further limitations on the usage of the net operating loss carry forwards.

Realization of the NOL carry forwards and other deferred tax temporary differences are contingent on future taxable earnings. The deferred tax asset was reviewed for expected utilization using a "more likely than not" approach as required by SFAS No. 109, "Accounting for Income Taxes," by assessing the available positive and negative evidence surrounding its recoverability.

We will continue to assess and evaluate strategies that will enable the deferred tax asset, or portion thereof, to be utilized, and will reduce the valuation allowance appropriately at such time when it is determined that the "more likely than not" approach is satisfied.

### Valuation and evaluating impairment of long-lived assets and goodwill

The Company records the excess of purchase cost over the fair value of net tangible assets of acquired companies as goodwill or other identifiable intangible assets. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 142 "Goodwill and Other Intangible Assets," in the fourth quarter of each year, or as an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount, the Company completes the impairment testing of goodwill primarily utilizing a discounted cash flow method.

Determining market values using a discounted cash flow method requires the Company to make significant estimates and assumptions, including long-term projections of cash flows, market conditions and appropriate discount rates. The Company's judgments are based on historical experience, current market trends, consultations with external valuation specialists and other information. While the Company believes that the estimates and assumptions underlying the valuation methodology are reasonable, different estimates and assumptions could result in a different outcome. The Company generally develops these forecasts based on recent sales data for existing products, planned timing of new product launches, and estimated expansion of the FTP market.

If the carrying amount of a reporting unit exceeds its fair value, the Company measures the possible goodwill impairment loss based on an allocation of the estimate of fair value of the reporting unit to all of the underlying assets and liabilities of the reporting unit, including any previously unrecognized intangible assets. The excess of the fair value of a reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. An

impairment loss is recognized to the extent that a reporting unit's recorded goodwill exceeds the implied fair value of goodwill. This test for 2007 indicated that goodwill related to APACN was impaired. Accordingly, the Company recognized a non-cash, pre-tax impairment charge of \$852,000 (\$519,717, after tax) in the fourth quarter of 2007.

The Company evaluates the recoverability of its long lived assets in accordance with SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS 144 required recognition of impairment of long lived assets in the event that events or circumstances indicate an impairment may have occurred and when the net book value of such assets exceeds the future undiscounted cash flow attributed to such assets. We assess the impairment of long lived assets whenever events or changes in circumstances indicate that that the carrying value may not be recoverable. No impairment of long-lived assets has occurred the three year period ended March 31, 2007.

### New Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" - an interpretation of FASB Statement No. 109, "Accounting for Income Taxes" ("FIN 48"), which clarifies the accounting for income tax provisions. FIN 48 prescribes a recognition threshold and measurement attribute for recognition and measurement of a tax position taken or expected to be taken in a tax return. The interpretation requires that the Company recognize in the financial statements the impact of a tax position. Recognition is allowed if the tax position is more likely than not to be sustained on audit, based on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods and disclosure. The provisions of FIN 48 are effective for fiscal years beginning after April 1, 2007 with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. The adoption of this statement is not expected to have a material impact on the Company's consolidated financial position or results of operations.

In September 2006, the SEC staff issued Staff Accounting Bulletin No. 108 ("SAB108"), "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements." SAB 108 established an approach that requires quantification of financial statement misstatements based on the effects of the misstatement on each of the company's financial statements and the related financial statement disclosures. This approach is commonly referred to as the "dual approach" because it requires quantification of errors under both the roll-over and iron curtain methods. SAB 108 was issued to provide consistency between how registrants quantify financial statement misstatements and is effective for fiscal years ending after November 15, 2006. The initial application of SAB 108 did not have a material impact on the Company's consolidated financial position or results of operations.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurement but does not require any new fair value measurements. SFAS No. 157 is effective for financial statement issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. We are currently evaluating the impact of SFAS No. 157 on our financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115, or SFAS No. 159." SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. SFAS No. 159 applies to all entities, including not-for-profit organizations. The provisions of SFAS No. 159 are effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact of SFAS No. 159 on our financial statements.

### **Contractual Obligations**

Our contractual obligations and commitments are summarized in the table below (in 000's):

	Less than Total 1 Year 1-3 years 4-5 years			4-5 years	After 5 years	
Long-term debt (1) Operating leases	\$	221 \$ 1,932	82 \$ 350	139 \$ 667	0 \$ 476	0 439
Total Contractual Cash Obligations	\$	2,153 \$	432 \$	806 \$	476 \$	439

(1) Includes fixed interest ranging from 0.62 to 8.45%.

### Results of Operations

### **2007 Compared to 2006**

### **REVENUES**

Consolidated revenues for the fiscal year ended 2007 increased 16% to \$18,560,000 from sales of \$15,956,000 in 2006. Consolidated cost of sales decreased from 78% in 2006 to 74% in 2007 resulting in improved gross margin of \$4,813,000 in 2007 as compared to \$3,517,000 in 2006, an increase of 37%. Consolidated operating losses decreased to \$2,755,000 in 2007 compared to \$3,456,000 in 2006. Consolidated net losses decreased to \$2,147,000 in 2007 or \$.18 per diluted share compared to \$3,349,000 in 2006 or \$.28 per share. The losses in fiscal 2006 were impacted by significantly increased legal expenses and non-operating activities related to the sale of Metal Organic Chemical Vapor Deposition (MOCVD) operations and a non-cash deferred tax liability related to goodwill on acquisitions. Increased legal expenses related to the defense of a lawsuit brought by Electronic Instrumentation and Technology, Inc, a Virginia corporation ("EIT"), and a non-cash tax expense accrual related to goodwill were offset by a gain on the sale of MOCVD operations.

APACN's revenues for the year ended 2007 were \$18,364,000 versus \$15,879,000 in the year ended 2006, an increase of 16%. The increase is primarily attributable to an increased acceptance of the Company's products within the FTTH market resulting from increased sales and marketing activities during the fiscal year 2006 and 2007. Sales to broadband service providers and commercial data networks, which include APACN custom fiber distribution systems, associated cable assemblies and optical components, were \$13,959,000 or 76% of revenue. Sales to OEMs, consisting primarily of fiber optic and copper cable assemblies produced to customer design specifications, were \$4,405,000, or 24% of revenue. This compares to 67% for broadband and commercial data networks and 33% for OEMs in the prior year. APACN's revenue growth is dependent upon capital expenditures in the communications equipment industry, our ability to develop and introduce new products, and our ability to acquire and retain business in a competitive industry. We expect sales at APACN in fiscal 2008 to continue to increase as a result of our investment in market development activities and the acceptance of the product line within our target customers.

Gross revenues at Optronics for the year ended 2007 were \$196,000, compared to \$400,000 in 2006, a decrease of 51%. Gross revenues for fiscal year 2006 reflect approximately \$323,000 of sales to APACN for fiber optics products and subcontracted labor. Optronics did not provide any subcontract labor to APACN in fiscal year 2007. These sales are eliminated as intercompany sales in the consolidated financial statements. Sales of UV monitors were \$21,000 versus \$39,000 in the prior year period, and sales of foundry services were \$51,000 in 2007 versus \$60,000 in 2006.

### COST OF REVENUES AND GROSS PROFIT

APACN's gross profit for the year ended in 2007 was \$5,260,000 as compared to \$4,195,000 in 2006. Gross profit percent for APACN for the year ended March 31, 2007 was 29% versus 27% in the prior year. The increase in margin percentage reflects on the results of APACN's ongoing program to reduce the cost of its products through a combination of product re-design, process improvement and global sourcing of components and outside manufacturing. The Company expects to experience continued downward price pressure in fiscal year 2008, but believes through a combination of factors, including the growth of higher-margin product lines and its ongoing cost reduction program, that the gross margin percentage for APACN in fiscal 2008 will remain about the same as in fiscal 2007.

Optronic's net cost of revenues for the year ended 2007 were \$643,000 as compared to \$755,000 in 2006. The decrease was mostly due to decreased personnel costs as a result of Aberdeen facility shut-down and, in part, due to personnel costs reduction in our GaN activities in Blaine.

### RESEARCH AND DEVELOPMENT EXPENSES

Research and development ("R&D") expenses consist solely of the research and development expense at Optronics. There have been no research and development expenses at APACN. R&D expenses decreased by approximately \$935,000, to \$474,000 for the year ended March 31, 2007 as compared to \$1,409,000 for the year ended March 31, 2006. This represents a decrease of 66% from 2006. The majority of the decrease is due mainly to the shut-down of the GaN epitaxial layer growth activities and the sale of the operations of the semiconductor machine located in a leased facility in White Bear Lake, Minnesota.

### SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Consolidated selling, general and administration ("S, G & A") expenses decreased approximately \$88,000 or 1%, to \$6,675,000 in 2007 from \$6,763,000 in 2006.

- S, G & A expenses at APACN were \$4,984,000 for the year ending March 31, 2007 as compared to \$4,248,000 in 2006, an increase of \$736,000 or 17% mainly due to increased sales and marketing activities as well as engineering resources. As a percentage of revenue, we expect S, G & A expenses to be comparable in fiscal year 2008 to fiscal year 2007.
- S, G & A expenses at Optronics decreased \$828,000 to \$1,691,000 for the year ending March 31, 2007, from \$2,519,000 in the prior period The decrease is mainly due to: \$508,000 decreased legal costs primarily associated with the defense of a law suit from Electronic Instrumentation and Technology, Inc., a Virginia corporation; \$192,000 reduction in personnel costs in Blaine and Aberdeen; and \$119,000 reduction in non-cash transaction related to the elimination of amortization expenses of certain warrants. We anticipate significant reductions in S, G & A expenses during fiscal year 2008 with the possible discontinuation of our operations.

### GOODWILL IMPAIRMENT CHARGE

Goodwill impairments charges relate solely to APACN. In fiscal 2007 we posted a goodwill impairment charge of \$852,000 to properly reflect the carrying value of the assets. The Company believes the impairment results from the less-than-expected performance of the assets acquired in the CSP and Americable acquisitions to date. We did not post an impairment charge in fiscal 2006 or fiscal 2005

### **GAIN ON DISPOSAL OF ASSETS (net)**

Losses on disposal of assets at APACN were \$1,000 in fiscal year ending March 31, 2007 as compared to gains of \$4,000 in the prior year.

Gains on disposal of assets at Optronics were \$435,000 in fiscal year ended March 31, 2007 as compared to \$1,195,000 in fiscal year ended March 31, 2006. A gain of \$345,000 was recognized on the sale of two patents in June 2006. In the prior year, a gain of approximately \$1,163,000 was recognized on the sale of the MOCVD equipment and licensing of two patents.

### OTHER INCOME AND EXPENSE

Interest expense at APACN increased \$81,000 to \$467,000 for the year ending March 31, 2007 versus \$386,000 in the prior year period. The increased was due to a higher debt balance outstanding and increasing interest rates over the year. APACN had no other income in fiscal 2007 as compared to \$122,000 in fiscal 2006. The difference is due mainly to significant contingent goodwill earn out of approximately \$119,000, during fiscal year 2006, from Crescent Electric during the 3<sup>rd</sup> and final year of agreement acquired as a direct result of CSP acquisition.

Interest income at Optronics increased approximately \$152,000 to \$856,000 in fiscal 2007 from \$704,000 in 2006. Interest expense decreased approximately \$45,000 to \$41,000 in fiscal 2007 from \$86,000 in 2006 due the bonds held by the South Dakota Economic Development and Finance Authority being paid off in October 2006. Other income and expenses decreased approximately \$9,000 to \$21,000 from \$30,000 in 2007.

### **NET LOSS**

Consolidated net loss decreased \$1,202,000 to \$2,147,000, or \$.18 cents per share in fiscal 2007, as compared to a net loss of \$3,349,000, or \$.28 cents per share, in fiscal 2006.

Net loss for APACN for the year ending 2007 was \$804,000 versus \$588,000 in fiscal 2006. The increased losses during the fiscal 2007 were mainly due to a goodwill impairment charge of \$852,000 (\$520,000, after tax) offset by increased revenues as a result of the expansion of its sales and marketing activities.

Net loss for Optronics for the year ending 2007 was \$1,343,000, a decrease of \$1,417,000, or 51%, from \$2,760,000 in 2006. The decreased losses, despite a significant reduction in revenues, are primarily due to significant decrease in the cost of sales and operating expenses as well as increase in net interest income.

### **2006 Compared to 2005**

### **REVENUES**

Consolidated revenues for the fiscal year ended 2006 increased 13% to \$15,956,000 from sales of \$14,113,000 in 2005. Consolidated cost of sales decreased from 81% in 2005 to 78% in 2006 resulting in improved gross margin of \$3,517,000 in 2006 as compared to \$2,688,000 in 2005, an increase of 31%. Consolidated operating losses, however increased to \$4,655,000 in 2006 compared to \$3,795,000 in 2005. Consolidated net losses, however, decreased somewhat to \$3,349,000 in 2006 or \$.28 per diluted share compared to \$3,420,000 or \$.29 in 2005. The losses in fiscal 2006 were impacted by significantly increased legal expenses and non-operating activities related to the sale of Metal Organic Chemical Vapor Deposition (MOCVD) operations and a non-cash deferred tax liability related to goodwill on acquisitions. Increased legal expenses related to the defense of a lawsuit brought by EIT, a Virginia corporation, and a non-cash tax expense accrual related to goodwill were offset by a gain on the sale of Metal Organic Chemical Vapor Deposition (MOCVD) operations.

APACN's revenues for the year ended 2006 were \$15,879,000 versus \$14,027,000 in the year ended 2005, an increase of 13%. The increase is primarily attributable to an increased acceptance of the Company's products within the FTTH market resulting from increased sales and marketing activities during the fiscal year 2006. Sales to broadband service providers and commercial data networks, which include APACN custom fiber distribution systems, associated cable assemblies and optical components, were \$10,648,000 or 67% of revenue. Sales to OEMs, consisting primarily of fiber optic and copper cable assemblies produced to customer design specifications, were \$5,231,000, or 33% of revenue. This compares to 69% for broadband and commercial data networks and 31% for OEMs in the prior year. APACN's revenue growth is dependent upon capital expenditures in the communications equipment industry, our ability to develop and introduce new products, and our ability to acquire and retain business in a competitive industry.

Gross revenues at Optronics for the year ended 2006 were \$400,000, compared to \$489,000 in 2005, a decrease of 24%. Gross revenues reflect approximately \$323,000 of sales to APACN for fiber optics products and subcontracted labor versus \$404,000 last year. These sales are eliminated as intercompany sales in the consolidated financial statements. Sales of UV monitors were \$39,000 versus \$29,000 in the prior year period, and sales of foundry services were \$60,000 in 2006 versus \$41,000 in 2005. Optronics' revenue growth is dependent upon our ability to successfully establish manufacturing reliability for our GaN products and successful selling into our targeted market segments.

### **COST OF REVENUES AND GROSS PROFIT**

APACN's gross profit for the year ended in 2006 was \$4,195,000 as compared to \$3,821,000 in 2005. Gross profit percent for APACN for the year ended March 31, 2006 was 27% versus 28% in the prior year. The decrease in margin percentage reflects continued downward price pressure.

Optronic's net cost of revenues for the year ended 2006 were \$755,000 as compared to \$1,218,000 in 2005. Personnel related expenses decreased approximately \$250,000 due to staff reductions in our GaN product line and the termination of our Aberdeen manufacturing facility.

### RESEARCH AND DEVELOPMENT EXPENSES

Research and development ("R&D") expenses consist solely of the research and development expense at Optronics. There have been no research and development expenses at APACN. R&D expenses increased by approximately \$305,000, to \$1,409,000 for the year ended March 31, 2006 as compared to \$1,104,000 for the year ended March 31, 2005. This represents an increase of 28% from 2005. The majority of the increase reflects additional rental and depreciation costs associated with operating a semiconductor machine for the entire year fiscal year of 2006 as

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compared to only the last two quarters in fiscal 2005.

## SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Consolidated selling, general and administration ("S, G & A") expenses increased approximately \$1,384,000, or 26%, to \$6,763,000 in 2006 from \$5,379,000 in 2005.

- S, G & A expenses at APACN were \$4,248,000 for the year ending March 31, 2006 as compared to \$3,487,000 in 2005, an increase of \$761,000 or 22% mainly due to increased sales and marketing activities.
- S, G & A expenses at Optronics increased \$626,000 to \$2,519,000 for the year ending March 31, 2006, from \$1,893,000 in the prior period. The increase is mainly due to \$443,000 increased legal costs primarily associated with the defense of a law suit from Electronic Instrumentation and Technology, Inc., a Virginia corporation.

#### **GAIN ON DISPOSAL OF ASSETS (net)**

Gains on disposal of assets at APACN were \$4,000 in fiscal year ending March 31, 2006. There were no gains in the prior fiscal year.

Gains on disposal of assets at Optronics were \$1,195,000 in fiscal year ended March 31, 2006 as compared to \$209,000 in fiscal year ended March 31, 2005. A gain of approximately \$1,163,000 was recognized on the sale of the MOCVD equipment and licensing of two patents during March 2006. In the prior fiscal year, the company realized a gain of approximately \$196,000 on the sale of the optics product line in April 2004.

#### OTHER INCOME AND EXPENSE

Interest expense at APACN increased \$83,000 to \$386,000 for the year ending March 31, 2006 versus \$303,000 in the prior year period. Interest expense increased \$83,000 due to a higher debt balance outstanding and increasing interest rates over the year. Other income at APACN increased approximately \$114,000 to \$122,000 in fiscal 2006 as compared to \$8,000 in fiscal 2005. The difference is due mainly to significant contingent goodwill earn out of approximately \$119,000, during fiscal year 2006, from Crescent Electric during the 3<sup>rd</sup> and final year of agreement acquired as a direct result of CSP acquisition.

Interest income at Optronics increased approximately \$189,000 to \$704,000 in fiscal 2006 from \$515,000 in 2005. The increase is due to higher interest income earned on cash equivalents. Interest expenses decreased approximately \$5,000 to \$86,000 from \$91,000 in 2005. Other income and expenses decreased approximately \$12,000 due mainly to the expenses related to the EIT judgment.

#### **NET LOSS**

Consolidated net loss decreased \$71,000 to \$3,349,000, or \$.28 cents per share in fiscal 2006, as compared to a net loss of \$3,420,000, or \$.29 cents per share, in fiscal 2005.

Net loss for APACN for the year ending 2006 was \$588,000 versus a profit of \$36,000 in fiscal 2005. The increased losses during the fiscal 2006 were mainly due to the expansion of its sales and marketing activities and an accrual for taxes on goodwill.

Net loss for Optronics for the year ending 2006 was \$2,760,000, a decrease of \$696,000, or 20%, from \$3,456,000 in 2005. The decreased losses are primarily the result of sale of its MOCVD operations and licensing of two patents.

#### Liquidity and Capital Resources

As of March 31, 2007, our principal source of liquidity was our cash, cash equivalents and short-term investments, which totaled \$6,763,000 compared to \$8,948,000 at March 31, 2006.

We used \$1,357,000 to fund operating activities during fiscal 2007 compared to \$3,276,000 in fiscal 2006, and \$2,247,000 in fiscal 2005. In all three years the largest use of cash in operating activities was the funding of the net losses. The net loss for fiscal 2007 decreased to \$2,147,000 from \$3,349,000 in fiscal 2006. The primary factor contributing to the decreased loss from fiscal 2006 to 2007 was mainly due to decreased cost of sales and operating expenses which were a direct result of significant personnel reductions in the domestic Optronics operations. The net loss for fiscal 2006 decreased to \$3,349,000 from \$3,420,000 in fiscal 2005. The primary factor contributing to the decreased loss from fiscal 2005 to 2006 was the sale of the MOCVD equipment and licensing of two patents which was mostly negated by increased S, G&A costs.

In fiscal 2007 we netted approximately \$45,000 in positive cash flow from investing activities. Investments in property and equipment of \$582,000 including a new enterprise system at APACN and continued facility construction in India were offset in-part by \$627,000 cash received from the sales of patents and excess equipment largely in our Optronics division. In fiscal 2006 we netted approximately \$1,509,000 in positive cash flows from investing activities after accounting for the purchase of property and equipment of \$428,000 and \$1,937,000 proceeds from the sale of assets, including proceeds of \$1,900,000 of MOCVD equipment and licensing of two patents. In fiscal 2005 we used \$249,000 in investing activities, including \$49,000 used to purchase assets through APA Optronics (India) Private Limited. We also invested \$429,000 to purchase property and equipment, mainly for production equipment at Optronics.

In fiscal 2007 we used a net \$873,000 in financing activities, primarily towards the payment of long-term debt relating to our facility in Aberdeen, South Dakota. In fiscal 2006, we used \$98,000 in financing activities, primarily to pay down long-term debt relating to our facility in Aberdeen, South Dakota. In fiscal 2005, we used \$235,000 in financing activities, primarily to pay down long-term debt relating to our facility in Aberdeen, South Dakota.

Construction of our manufacturing facility in Aberdeen utilized certain economic incentive programs offered by the State of South Dakota and the City of Aberdeen. At March 31, 2006, the total principal outstanding under bonds issued by the State of South Dakota was \$1,320,000. Interest on the bonds ranges from 5.8% to 6.75%, and the bonds are due in various installments between 2005 and 2016. These bonds require compliance with certain financial covenants. We were out of compliance with these covenants during all of fiscal 2005 and 2006. In August 2006, the Company paid \$871,911 into an escrow account to retire the bonds. These funds, reflected as Bond Reserve Funds, were used to make final payment on the bonds on October 1, 2006, the next bond redemption date. The payment was made pursuant to a Notice of Default and Acceleration received by the Company. The primary reason for the notice was related to the Company ceasing all of its South Dakota operations in the latter part of fiscal year 2006 as part of its consolidation of manufacturing operations. The Company has made timely interest and principal payments, and the reason for the notice was not related to the payments. For further information regarding these bonds, see Note I of Notes to the Consolidated Financial Statements included under Item 8 of this Report. On April 14, 2004 the Company sold its optics manufacturing operations, as discussed in Note B to the Consolidated Financial Statements included

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under Item 8 of this Report, to PNE, Inc. dba IRD. The terms of the sale required the Company to prepay \$89,000 of a loan with the Aberdeen Development Corporation ("ADC") in South Dakota and to accelerate the loan payment schedule to maturity in fiscal 2011 from 2016. In June 2005, the Company sold a portion of the land in Aberdeen acquired from ADC back to ADC in consideration of cancellation of the remaining \$120,000 due on the loan. Accordingly, the loan from ADC is fully satisfied. See Note C to the Consolidated Financial Statements included under Item 8 of this Report.

Our capital requirements are dependent upon several factors, including market acceptance of our products, the timing and extent of new product introductions and delivery, and the costs of marketing and supporting our products on a worldwide basis. See "Item 1. Business." Although we believe that our current cash, cash equivalents, and short-term investments will be sufficient to fund our operations for more than the next 12 months, we cannot assure you that we will not seek additional funds through public or private equity or debt financing or from other sources within this time frame, or that additional funding, if needed, will be available on terms acceptable to us, or at all. We may also consider the acquisition of, or evaluate investments in, products and businesses complementary to our business. Any acquisition or investment may require additional capital.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Our exposure to market risk for changes in interest rates relates primarily to our cash equivalents. The portfolio includes only marketable securities with active secondary or resale markets to ensure liquidity. We have no investments denominated in foreign country currencies and, therefore, our investments are not subject to foreign exchange risk. See "Cash and Equivalents" under Note A of the Consolidated Financial Statements.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Quarterly Results of Operations. The following tables present our unaudited quarterly operating results for the eight quarters ended March 31, 2007:

	Quarter Ended						
	June 30,	Se	ptember 30,	December 31,		March 31,	
	2005		2005		2005		$2006^{(1)}$
Statement of Operations Data							
Net revenue	\$ 3,571,598	\$	4,127,140	\$	4,446,087	\$	3,811,378
Gross profit	725,110		904,070		1,024,333		863,591
Net loss	(891,006)		(1,063,628)		(1,275,786)		(118,428)
Net loss per share, basic and diluted	\$ (0.08)	\$	(0.09)	\$	(0.11)	\$	(0.01)
	Quarter Ended						
	June 30,	Se	ptember 30,	De	ecember 31,		March 31,
	June 30, 2006	Se	ptember 30, 2006	De	ecember 31, 2006		March 31, 2007 <sup>(2)</sup>
Statement of Operations Data	*	Se	•	De	,		,
Statement of Operations Data  Net revenue	\$ *	Se \$	•	De	,	\$	,
-	\$ 2006		2006		2006	\$	2007 <sup>(2)</sup>
Net revenue	\$ 5,123,029		2006 4,924,161		2006 4,518,591	\$	3,994,397

<sup>(1)</sup> During the fourth quarter of fiscal year 2006, the Company recorded a deferred income tax liability of \$272,000 related to goodwill from acquisitions.

<sup>(2)</sup> During the fourth quarter of fiscal year 2007, the Company recorded a goodwill impairment charge of \$852,000 (\$519,717 after tax).

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders APA Enterprises, Inc.

We have audited the accompanying consolidated balance sheets of APA Enterprises, Inc. and subsidiaries as of March 31, 2007 and 2006, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended March 31, 2007. These consolidated financial state-ments are the responsibility of the Com-pany's management. Our responsibility is to express an opinion on these consolidated financial state-ments based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assur-ance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal controls over financial reporting. Our audit included consideration of internal controls over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above pre-sent fairly, in all material respects, the consolidated financial position of APA Enterprises, Inc. and subsidiaries as of March 31, 2007 and 2006 and the consolidated results of their operations and their consolidated cash flows for each of the three years in the period ended March 31, 2007, in con-formity with accounting principles generally accepted in the United States of America.

As discussed in Note A to the consolidated financial statements, the Company adopted Financial Accounting Standards Board Statement No. 123 (R), *Share-Based Payments* effective April 1, 2006.

/s/ Grant Thornton LLP

Minneapolis, Minnesota June 22, 2007

# **APA Enterprises, Inc.**

# CONSOLIDATED BALANCE SHEETS

# March 31,

ASSETS	2007	2006
CURRENT ASSETS		
Cash and cash equivalents	\$ 6,763,369 \$	8,947,777
Accounts receivable	1,823,060	1,892,483
Inventories	1,490,290	1,836,843
Prepaid expenses	155,472	173,040
Bond reserve funds	-	126,385
Total current assets	10,232,191	12,976,528
PROPERTY, PLANT AND EQUIPMENT, net	2,210,891	2,623,412
OTHER ASSETS		
Bond reserve funds	-	343,241
Goodwill	2,570,511	3,422,511
Assets held for sale	328,312	-
Other	380,653	227,879
	3,279,476	3,993,631
	\$ 15,722,558 \$	19,593,571

The accompanying notes are an integral part of these financial statements.

# **APA Enterprises, Inc.**

# **CONSOLIDATED BALANCE SHEETS - Continued**

# March 31,

LIABILITIES AND SHAREHOLDERS' EQUITY	2007	2006
CURRENT LIABILITIES		
Current maturities of long-term debt	\$ 69,528	\$ 1,342,481
Accounts payable	952,549	1,353,828
Accrued compensation	887,981	815,046
Accrued expenses	100,668	211,840
Total current liabilities	2,010,726	3,723,195
LONG-TERM DEBT, net of current maturities	128,071	18,480
DEFERRED RENT	78,116	-
DEFERRED INCOME TAXES	29,161	272,454
Total liabilities	2,246,074	4,014,129
COMMITMENTS AND CONTINGENCIES	-	-
SHAREHOLDERS' EQUITY		
Undesignated shares, 4,999,500 authorized shares; no shares issued and		
outstanding	-	-
Preferred stock, \$.01 par value; 500 authorized shares; no shares issued		
and outstanding	-	-
Common stock, \$.01 par value; 50,000,000 authorized shares; 11,872,331		
shares issued and outstanding at March 31, 2007 and 2006	118,723	118,723
Additional paid-in capital	52,018,729	51,968,366
Accumulated foreign currency translation	(8,164)	(2,153)
Accumulated deficit	(38,652,804)	(36,505,494)
Total shareholders equity	13,476,484	15,579,442
	\$ 15,722,558	\$ 19,593,571
The accompanying notes are an integral part of these financial statements.		
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# **APA Enterprises, Inc.**

## CONSOLIDATED STATEMENTS OF OPERATIONS

# Years ended March 31,

		2007	2006	2005			
Revenues	\$	18,560,178 \$	15,956,203 \$	14,112,605			
Cost of revenues		13,747,443	12,439,099	11,424,295			
Gross profit		4,812,735	3,517,104	2,688,310			
Operating expenses							
Research and development		473,528	1,408,778	1,103,972			
Selling, general and administrative		6,675,227	6,763,068	5,379,483			
Goodwill impairment charge		852,000	-	-			
Gain on sale of assets (net)		(433,433)	(1,198,295)	(208,837)			
		7,567,322	6,973,551	6,274,618			
Loss from operations		(2,754,587)	(3,456,447)	(3,586,308)			
Interest income		390,249	322,411	225,964			
Interest expense		(41,941)	(90,819)	(105,254)			
Other income(expense), net		21,476	151,578	49,698			
2 (p),		369,784	383,170	170,408			
Loss before income taxes		(2,384,803)	(3,073,277)	(3,415,900)			
Income taxes		(237,493)	275,571	4,138			
Net loss	\$	(2,147,310) \$	(3,348,848) \$	(3,420,038)			
Net loss per share							
Basic and diluted	\$	(0.18) \$	(0.28) \$	(0.29)			
Weighted average shares outstanding							
Basic and diluted		11,872,331	11,872,331	11,872,331			
The accompanying notes are an integral part of these financial statements.							

The accompanying notes are an integral part of these financial statements.

# **APA Enterprises, Inc.**

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

# Years ended March 31, 2005, 2006, and 2007

Ur	ndesign	a <b>teri</b>	eferr	ed			Additional	Foreign		Total
	shares		stock		Common	stock	paid-in	•		shareholders'
	,	Shar	re <b>A</b> m	ount	Shares	Amount	capital	translation	deficit	equity
Balance at March										
31, 2004	-		- \$	-	11,872,331	\$ 118,723	\$ 51,980,946	5 \$ -	\$ (29,736,608)\$	\$ 22,363,061
Options issued as										
compensation	-		-	-	-	-	(21,244	-	-	(21,244)
Foreign currency										
translation	-		-	-	-	-	-	382	-	382
Net loss	-		-	-	-	-	-		(3,420,038)	(3,420,038)
Comprehensive										
loss										(3,419,656)
Balance at March										
31, 2005	-		-	-	11,872,331	118,723	51,959,702	382	(33,156,646)	18,922,161
Change in options										
issued as										
compensation	-		-	-	-	-	8,664		-	8,664
Foreign currency										
translation	-		-	-	-	-	-	(2,535)	-	(2,535)
Net loss	-		-	-	-	-	-		(3,348,848)	(3,348,848)
Comprehensive										
loss										(3,351,383)
Balance at March										
31, 2006	-		-	-	11,872,331	118,723	51,968,366	(2,153)	(36,505,494)	15,579,442
Stock based										
compensation										
expense	-		-	-	-	-	50,363	-	-	50,363
Foreign currency										
translation	-		-	-	-	-	-	(6,011)	-	(6,011)
Net loss	-		-	-	-	-	-		(2,147,310)	(2,147,310)
Comprehensive									, , , , ,	
loss										(2,153,321)
Balance at March										,
31, 2007	-		- \$	-	11,872,331	\$ 118,723	\$ 52,018,729	\$ (8,164)	\$ (38,652,804)\$	3,476,484
						•		,		

The accompanying notes are an integral part of these financial statements.

# **APA Enterprises, Inc.**

## CONSOLIDATED STATEMENTS OF CASH FLOWS

# Years ended March 31,

Cook flows from another activities		2007		2006		2005
Cash flows from operating activities: Net loss	\$	(2,147,310)	\$	(3,348,848)	\$	(3,420,038)
Adjustments to reconcile net loss to net	Ψ	(2,147,310)	Ψ	(3,346,646)	Ψ	(3,420,036)
cash provided by (used in) operating						
activities, net of acquisitions:						
Depreciation and amortization		651,399		1,061,199		1,003,573
Deferred income taxes		(243,293)		272,454		1,005,575
Gain on sale of assets		(433,433)		(1,198,295)		(208,837)
Stock based compensation expense		50,363		8,664		(21,244)
Goodwill impairment charge		852,000		-		(21,211)
Foreign currency translation		(6,011)		(2,535)		382
Changes in operating assets and		(0,011)		(=,000)		002
liabilities, net of acquisitions:						
Accounts receivable, net		69,423		(446,235)		341,293
Inventories		346,553		(566,190)		303,535
Prepaid expenses and other assets		(135,206)		136,111		(134,910)
Accounts payable and accrued		(,)				(== 1,2 = 0)
expenses		(361,400)		807,697		(110,679)
Net cash used in operating activities		(1,356,915)		(3,275,978)		(2,246,925)
Cash flows from investing activities:		, , ,				
Purchases of property and equipment		(581,446)		(427,631)		(429,457)
Proceeds from sale of assets		626,807		1,936,756		229,000
Cash paid for business acquisitions		, -		· -		(48,772)
Net cash provided by (used in)						
investing activities		45,361		1,509,125		(249,229)
Cash flows from financing activities:		·				
Payment of long-term debt		(872,854)		(97,875)		(232,923)
Bond reserve funds		-		(987)		(2,341)
Net cash used in financing activities		(872,854)		(98,862)		(235,264)
Decrease in cash and cash equivalents		(2,184,408)		(1,865,715)		(2,731,418)
Cash and cash equivalents at beginning						
of year		8,947,777		10,813,492		13,544,910
Cash and cash equivalents at end of						
year	\$	6,763,369	\$	8,947,777	\$	10,813,492
Supplemental cash flow information:						
Cash paid during the year for:						
Interest	\$	41,841	\$	90,816	\$	99,337
Income taxes		5,800		3,117		4,138
Noncash investing and financing transactions:						
Debt incurred for purchase of						
equipment	\$	179,118	\$	-	\$	-
	\$	469,626	\$	-	\$	-

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Bond reserve funds used to pay down debt								
Debt relieved in exchange for land	\$	-	\$	120,000 \$	-			
The accompanying notes are an integral part of these financial statements.								
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#### APA Enterprises, Inc.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2007, 2006 and 2005

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

APA Enterprises, Inc., formerly APA Optics, Inc., (the Company) is a manufacturer of a broad range of standard and custom connectivity products to customers throughout the United States with a concentration in Minnesota. These products include fiber distribution systems, optical components, Outside Plant ("OSP") cabinets, and fiber and copper cable assemblies that serve the communication service provider, including Fiber-to-the-Home ("FTTH"), large enterprise, and original equipment manufacturers ("OEMs") markets. The Company also manufactures and markets a range of gallium nitride-based devices.

#### Principles of Consolidation

The consolidated financial statements include the accounts of APA Enterprises, Inc. and its wholly-owned subsidiaries. All significant inter-company accounts and transac-tions have been eliminated in consolidation.

#### Foreign Currency Translation

The Company uses the United States dollar as its functional currency for its subsidiary in India. India's financial statements were translated into U.S. Dollars at the year end exchange rate, while income and expenses are translated at the average exchange rates during the year. There was no significant foreign exchange translation gain or losses during fiscal years ended March 31, 2007, 2006 and 2005.

#### Revenue Recognition

Revenue is recognized when persuasive evidence of an arrangement exists, the product has been delivered, the fee is fixed, acceptance by the customer is reasonably certain and collection is probable. The Company records freight revenues billed to customer as revenue and the related cost in cost of revenues.

## Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Cash equivalents at March 31, 2007 and 2006 consist entirely of short-term money market accounts. Cash equivalents are stated at cost, which approximates fair value.

Cash of approximately \$47,000 and \$104,000 was on deposit in foreign financial institutions at March 31, 2007 and 2006. The Company maintains cash balances at several financial institutions, and at times, such balances exceed insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Accounts Receivable

Credit is extended based on the evaluation of a customer's financial condition and, generally, collateral is not required. Accounts outstanding longer than the contractual payment terms are considered past due. The Company determines its allowance by considering a number of factors, including the length of time trade receivables are past due, the Company's previous loss history, the customer's current ability to pay its obligation to the Company, and the condition of the general economy and the industry as whole. The Company writes off accounts receivable when they become uncollectible; payments subsequently received on such receivables are credited to the allowance for doubtful accounts. The allowance for uncollectible accounts was \$78,500 and \$77,831 at March 31, 2007 and 2006.

#### Inventories

Inventories consist of finished goods, raw materials and work in process and are stated at the lower of average cost (which approximates the first-in, first-out method) or market. Cost is determined using material costs, labor charges, and allocated factory overhead charges.

#### Property, Plant and Equipment

Property, plant and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are provided on the straight-line method for book and tax purposes over the follow-ing estimated useful lives of the assets:

	Years
Building	20
Equipment	3 - 7
Leasehold improvements	7 - 10 or life of lease

#### Goodwill

The Company records the excess of purchase cost over the fair value of net tangible assets of acquired companies as goodwill or other identifiable intangible assets and tests for impairment annually and under certain circumstances. The Company performs such testing of goodwill and other indefinite-lived intangible assets in the fourth quarter of each year or as events occur or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The Company compares the fair value of the reporting units to the carrying value of the reporting units for goodwill impairment testing. Fair value is determined using a discounted cash flow method.

The Company completed its annual impairment testing of goodwill in the fourth quarters of 2005, 2006, and 2007. This test indicated that goodwill recorded as of March 31, 2007 for APACN was impaired, principally due to weakness in operating results of this subsidiary. The Company recognized the related non-cash, pre-tax impairment charge of \$852,000 (\$519,717 after tax) for the year ended March 31, 2007.

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

### **Stock-Based Compensation**

The Company has various incentive and non-qualified stock option plans which are used as an incentive for directors, officers, and other employees, as described more fully in Note N. Effective April 1, 2006, the Company adopted FASB Statement No. 123(R), "Share-Based Payment," (SFAS 123(R)) which requires an entity to reflect an expense, instead of pro forma disclosures in its financial footnotes, the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. Statement 123(R) supersedes the Company's previous accounting under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees."

The Company adopted SFAS 123(R) using the modified prospective transition method, which provides that the Company's consolidated financial statements for prior periods have not been restated to reflect, and do not include, the impact of SFAS 123(R). As required by SFAS 123(R), the following pro forma table illustrates the effect on net loss as if the fair-value-based approach of SFAS 123(R) had applied the fair value method, to stock-based employee compensation for the following fiscal years:

	March 31, 2006	March 31, 2005
Net loss to common shareholders - as reported	\$ (3,348,848) \$	(3,420,038)
Less: Total stock-based employee compensation expense determined under fair value method for all		
awards, net of related tax effects	108,472	129,914
Net loss - pro forma	\$ (3,457,320) \$	(3,549,952)
•		
Basic and diluted net loss per common share - as reported	\$ (.28) \$	(.29)
Basic and diluted net loss per common share - pro		
forma	\$ (.29) \$	(.30)

SFAS 123(R) requires companies to estimate the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods. The Company recorded \$50,363 of related compensation expense for the year ended March 31, 2007 as a result of the implementation of SFAS123(R). The Company recorded compensation expense of \$8,664, and compensation income of \$21,244 for the years ended March 31, 2006 and 2005 for performance options. Stock-based compensation expense is included in selling, general and administrative expense. There was no tax benefit from recording this non-cash expense. The impact of this compensation expense on both basic and diluted loss per share was less than \$0.01 for the year ended March 31, 2007. As of March 31, 2007, \$86,658 of total unrecognized compensation expense related to non-vested awards is expected to be recognized over a weighted average period of approximately 3.0 years.

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The total fair value of options vested during the years ended March 31, 2007, 2006, and 2005 was \$64,545, \$136,786, and \$110,168. The Company uses the Black-Scholes-Merton ("Black-Scholes") option-pricing model as a method for determining the estimated fair value for employee stock awards. This is the same option-pricing model used in prior years to calculate pro forma compensation expense under SFAS 123 footnote disclosures. Compensation expense for employee stock awards is recognized on a straight-line basis over the vesting period of the award.

The Company estimates the fair value of stock option awards based on the following assumptions:

	March 31, 2007	March 31, 2006	March 31, 2005
Expected volatility	64%	75%	75%
Expected life (in years)	5 years	5 years	5 years
Expected dividends	0%	0%	0%
Risk-free interest rate	4.78%	3.90%	3.40%

The weighted average fair value of options granted during the years ended March 31, 2007, 2006 and 2005 was \$0.75, \$1.39, and \$1.79. The Company's approach to estimating expected volatility on its stock awards granted during the year considers both the historical volatility in the trading market for its common stock and a look back period equal to the expected life of the grants. Expected volatility is one of several assumptions in the Black-Scholes model used by the Company to make an estimate of the fair value of options granted under the Company's stock plans. The Company believes this approach results in a better estimate of expected volatility. The Company uses a forfeiture rate of 10%.

In estimating the expected term, both exercise behavior and post-vesting termination behavior were included in the analysis, as well as consideration of outstanding options. The risk-free interest rate used in the Black-Scholes option valuation model is the historical yield on U.S. Treasury zero-coupon issues with equivalent remaining terms. The Company does not pay any cash dividends on the Company's common stock and does not anticipate paying any cash dividends in the foreseeable future. Consequently, an expected dividend yield of zero is used in the Black-Scholes option valuation model.

### Fair Value of Financial Instruments

Due to their short-term nature, the carrying value of current financial assets and liabilities approximates their fair values. The fair value of long-term obligations, if recalculated based on current interest rates, would not significantly differ from the recorded amounts.

#### Net Loss Per Share

Basic net loss per share is computed by dividing net loss by the weighted average number of common shares outstanding. Diluted net loss per share is computed by dividing net loss by the weighted average number of common shares outstanding and common share equivalents related to stock options and warrants, when dilutive.

Common stock options and warrants to purchase 583,150, 633,780, and 683,361 shares of com-mon stock with a weighted average exercise price of \$2.56, \$2.96 and \$4.99 were out-standing during the years ended March 31, 2007, 2006 and 2005, but were excluded from the calculation of net loss per share because they were antidilutive. Had we not incurred net losses during the fiscal years ended March 31, 2007, 2006 and 2005, we would not have assumed any conversion of stock options in fiscal 2007, 2006 and 2005.

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, related revenues and expenses and disclo-sure about contingent assets and liabilities at the date of the financial statements. Actual results may differ from those estimates used by management.

#### **Impairment of Long-Lived Assets**

The Company evaluates the recoverability of its long-lived assets and requires recognition of impairment of long-lived assets if events or circumstances indicate impairment may have occurred and when the net book value of such assets exceeds the future undiscounted cash flows attributed to such assets. The Company assesses the impairment of long-lived assets whenever events or changes in circumstances indicate that the carrying value may not be recoverable. No impairment of long-lived assets has occurred through the three year period ended March 31, 2007.

#### **Income Taxes**

The Company records income taxes in accordance with the liability method of accounting. Deferred taxes are recognized for the estimated taxes ultimately payable or recoverable based on enacted tax law. The Company establishes a valuation allowance to reduce the deferred tax asset to an amount that is more likely than not to be realizable. Changes in tax rates are reflected in the tax provision as they occur.

#### Reclassifications

Certain reclassifications have been made to the 2006 financial statements to conform with the presentation used in 2007. These reclassifications had no effect on net loss or shareholders' equity as previously reported.

#### Recently Issued Accounting Standards

In June 2006, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" - an interpretation of FASB Statement No. 109, "Accounting for Income Taxes" ("FIN 48"), which clarifies the accounting for uncertain tax positions. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The interpretation requires that the Company recognize in the financial statements the impact of a tax position. Recognition is allowed if the tax position is more likely than not to be sustained on audit, based on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods and disclosure. The provisions of FIN 48 are effective for the company on April 1, 2007 with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. The adoption of this statement is not expected to have a material impact on the Company's consolidated financial position or results of operations.

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

In September 2006, the SEC staff issued Staff Accounting Bulletin No. 108 (SAB 108), "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements." SAB 108 established an approach that requires quantification of financial statement misstatements based on the effects of the misstatement on each of the company's financial statements and the related financial statement disclosures. This approach is commonly referred to as the "dual approach" because it requires quantification of errors under both the roll-over and iron curtain methods. SAB 108 was issued to provide consistency between how registrants quantify financial statement misstatements and is effective for fiscal years ending after November 15, 2006. The initial application of SAB 108 did not have a material impact on the Company's consolidated financial position or results of operations.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurement but does not require any new fair value measurements. SFAS No. 157 is effective for financial statement issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The Company is currently evaluating the impact of SFAS No. 157 on our financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115, or SFAS No. 159." SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. SFAS No. 159 applies to all entities, including not-for-profit organizations. The provisions of SFAS No. 159 are effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of SFAS No. 159 on our financial statements.

#### NOTE B - SALE OF OPTICS MANUFACTURING OPERATIONS

In January, 2004 the Company announced the discontinuance of optics manufacturing at its Blaine, Minnesota facility. The closure was the result of aggressive off-shore pricing and continued lower demand for this product line. This resulted in a charge of \$171,000 taken in the 4<sup>th</sup> quarter ended March 31, 2004. The Company sold its optics manufacturing operations on April 14, 2004 for \$220,000. The terms of the sale required the Company to restructure a loan with the City of Aberdeen, South Dakota, which included an upfront loan payment of \$89,305 and payment of the remaining \$140,000 loan amount in seven annual installments of \$20,000 each beginning June 30, 2004. The Company recorded a gain of approximately \$208,000 on the sale in the first quarter of fiscal 2005.

#### **NOTE C - SALE OF LAND**

In June 2005 the Company sold approximately 2 acres of its land in Aberdeen, South Dakota to the Aberdeen Development Corporation (ADC) in exchange for the retirement of its remaining \$120,000 debt on its loan with ADC. The land was granted to APA in conjunction with building a facility in Aberdeen and is part of a single parcel of approximately 12 acres on which the Company has constructed and operates its manufacturing facility. The Company recognized a gain of approximately \$109,000 on the sale of the land in the first quarter of fiscal 2006.

#### NOTE D - CLOSING OF THE ABERDEEN FACILITY

The Company ceased all of its operations in its Aberdeen facility during the later part of fiscal year 2006 as a part of its consolidation of manufacturing operations. The Company owned facility, located approximately on a 10-acre parcel, is designated for lease or sale after sub-division of the land in approximately two 5-acre parcels. The Company does not have a formal plan for leasing or selling the facility and thus the building remains classified as property, plant and equipment as of March 31, 2007. These idle assets have an approximate net book value of \$1,054,000 as of March 31, 2007. The company plans to retain the 5-acre vacant land for potential future use. The facility was built using proceeds from bonds issued by the South Dakota Economic Development and Finance Authority. In August 2006, the Company paid \$871,911 into an escrow account to retire the bonds. These funds, reflected as Bond Reserve Funds, were used to make final payment on the bonds on October 1, 2006, the next bond redemption date. The payment was made pursuant to a Notice of Default and Acceleration received by the Company. The primary reason for the notice was related to the Company ceasing all of its South Dakota operations in the latter part of fiscal year 2006 as part of its consolidation of manufacturing operations. The Company made timely interest and principal payments, and the reason for the notice was not related to the payments.

### NOTE E - SALE OF METAL ORGANIC CHEMICAL VAPOR DEPOSITION (MOCVD) OPERATIONS

In March, 2006 the Company sold certain equipment and related intellectual property related to its MOCVD operations to an unrelated party for a total consideration of \$1.9 million in cash and a license back of the technology within a specified field of use. The asset purchase agreement includes an additional consulting agreement for up to \$100,000 over the course of one year. The Company recorded a gain of approximately \$1.2 million on the sale in the fourth quarter of fiscal 2006. The Company does not track discrete financial information, therefore this operation was not presented as a discontinued operation.

#### **NOTE F - INVENTORIES**

Inventories consist of the following at March 31:

	2007	2006
Raw materials	\$ 1,146,161 \$	1,588,816
Work-in-process	33,783	48,474
Finished goods	310,346	199,553
	\$ 1,490,290 \$	1,836,843

## NOTE G - PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following at March 31:

	2007	2006
Land	\$ 116,195 \$	116,195
Buildings	1,924,407	1,809,881
Manufacturing equipment	1,006,856	4,802,514
Office equipment	1,138,897	863,131
Vehicles	10,934	10,648
Leasehold improvements	1,139,392	1,135,728

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		5,336,681	8,738,097
Less accumulated depreciation and amortization		3,125,790	6,114,685
	\$	2,210,891 \$	2,623,412
	Ψ	2,210,071 ψ	2,023,412
44			

45

#### NOTE H - ASSETS HELD FOR SALE

As of March 31, 2007, the Company had \$328,312 in equipment listed as held for sale on its Optronics division, which are stated at the lower of depreciated cost or fair market value less cost to sell. This is equipment was related to dormant and discontinued activities such as Power Amplifier and Fiber Optic product lines. The Company expects to dispose of these assets within the next twelve months and does not expect any material loss on these dispositions.

#### NOTE I - LONG-TERM DEBT

The following is a summary of the outstanding debt at March 31:

	2007	2006
South Dakota Governor's Office of Economic Development and the Aberdeen Development Corporation Bond, 5.8% to 6.75%, paid in full during fiscal 2007	\$ - \$	1,320,000
Low interest economic development loans, 0%, due in various installments through fiscal 2011	-	-
Other	197,599	40,961
	197,599	1,360,961
Less current maturities	69,528	1,342,481
	\$ 128,071 \$	18,480

The Company had no deposits with trustees in reserve funds for bond maturities as of March 31, 2007. At March 31, 2006, the Company had on deposit with trustees \$469,626 in reserve funds for bond maturities, of which \$126,385 were for current bond maturities. These funds are included in bond reserve funds in the accompanying balance sheets.

The South Dakota loan agreement requires the Company to maintain compliance with certain cove-nants. The Company was out of compliance with certain of these covenants in fiscal 2006 and the debt was classified as current due to the Company's covenant violation.

All of the above debt was secured by land, buildings, and certain equipment of the Company in fiscal 2006. In fiscal 2007, certain equipment of the Company secures the other debt outstanding.

Scheduled maturities of the Company's long-term debt are as follows:

Years ending March 31,	
2008	\$ 69,528
2009	63,273
2010	64,798
	\$ 197,599

#### NOTE J - EMPLOYEE BENEFIT PLAN

The Company maintains a contributory 401(k) profit sharing benefit plan covering all employ-ees. The Company matches 50% of the first 6% of the employee's salary that was contributed by the employee to the plan. The Company's contributions under this plan were \$127,000, \$114,000, and \$97,000 for the years ended March 31, 2007, 2006 and 2005.

#### **NOTE K - INCOME TAXES**

Deferred taxes recognize the impact of temporary differences between the amounts of the assets and liabilities recorded for financial statement purposes and such amount measured in accordance with tax laws. Realization of net operating loss carry forward and other deferred tax temporary differences are contingent upon future taxable earnings. The Company's deferred tax asset was reviewed for expected utilization using a "more likely than not" approach as required by SFAS 109 by assessing the available positive and negative factors surrounding its recoverability. Accordingly, the Company has recorded a full valuation allowance at March 31, 2007 and 2006.

Significant components of deferred income tax assets and liabilities are as follows at March 31:

2007	2006
\$ 196,966	\$ 160,129
199,945	194,841
396,911	354,970
32,513	12,766
13,502,995	13,173,801
13,535,508	13,186,567
13,932,419	13,541,537
36,067	151,104
29,161	272,454
65,228	423,558
13,867,191	13,117,979
(13,896,352)	(13,390,433)
\$ (29,161)	\$ (272,454)
	\$ 196,966 199,945 396,911 32,513 13,502,995 13,535,508 13,932,419 36,067 29,161 65,228 13,867,191 (13,896,352)

As of March 31, 2007, the Company has net operating loss carry forwards for federal and state income tax purposes of approximately \$34,626,000 which expire in fiscal years 2008 to 2027. To date the Company has not completed a Section 382 analysis. If certain ownership changes occurred under Section 382, there may be further limitations on the usage of the net operating loss carry forwards.

#### **NOTE K - INCOME TAXES - Continued**

The following is a reconciliation of the federal statutory income tax rate to the consolidated effective tax rate for March 31:

	Percent of Pre-tax Income			
	2007	2006	2005	
Federal statutory rate	(34%)	(34%)	(34%)	
State income taxes	(5%)	(5%)	(5%)	
Permanent differences	9%	7%	1%	
Other	(1%)	1%	0%	
Change in valuation allowance	21%	40%	38%	
Tax rate	(10%)	9%	0%	

Components of the income tax expense (benefit) are as follows for the years ended March 31:

	2007	2006	2005
Current:			
Federal	\$ - \$	- \$	-
State	5,800	3,117	4,138
Deferred:			
Federal	228,973	1,301,731	869,866
State	33,673	193,949	127,921
Valuation allowance	(505,939)	(1,223,226)	(997,787)
Income tax expense (benefit)	\$ (237,493) \$	275,571 \$	4,138

During fiscal year 2007, the Company recorded a \$243,000 deferred income tax benefit related to the impairment of goodwill. During the fourth quarter of fiscal year 2006, the Company recorded a \$272,000 deferred income tax liability for the book and income tax basis difference in goodwill. Income tax expense consists primarily of state taxes in 2005.

On June 1, 2006, the Treasury issued final regulations concerning the deduction for income attributable to domestic production activities under Section 199. Section 199 was enacted as part of the American Jobs Creation Act of 2004. The company examined the effect of these regulations and concluded the impact to be immaterial until all net operating losses have been fully utilized.

## NOTE L - SHAREHOLDERS' EQUITY

The Board of Directors may, by resolution, establish from the undesignated shares different classes or series of shares and may fix the relative rights and preferences of shares in any class or series. The Company is authorized to issue 500 shares of preferred stock and 50,000,000 shares of common stock at \$.01 par value. The Company has not issued any shares of preferred stock.

#### **NOTE M - SHAREHOLDER RIGHTS PLAN**

Pursuant to the Shareholder Rights Plan each share of com-mon stock has attached to it a right, and each share of common stock issued in the future will have a right attached until the rights expire or are redeemed. Upon the occurrence of certain change in control events, each right entitles the holder to purchase one one-hundredth of a share of Series B Junior Preferred Participating Share, at an exercise price of \$80 per share, subject to adjustment. The rights expire on November 10, 2010 and may be redeemed by the Company at a price of \$.001 per right prior to the time they become exercisable.

#### NOTE N - STOCK OPTIONS AND WARRANTS

## **Stock Options**

The Company has various incentive and non-qualified stock option plans which are used as an incentive for directors, officers, and other employees. Options are generally granted at fair market values determined on the date of grant and vesting normally occurs over a five-year period. The maximum contractual term is normally six years. The company issues new shares upon exercise of a stock option. The plans had 716,850 shares of common stock available for issue at March 31, 2007.

Option transactions under these plans during the three years ended March 31, 2007 are summa-rized as follows:

	Number of shares	Weighted average exercise price	Weighted average fair value
Outstanding at March 31, 2004	385,115	\$ 3.74	
Granted	72,000	1.79	\$ 1.13
Canceled	(220,485)	3.60	
Outstanding at March 31, 2005	236,630	3.28	
Granted	65,000	1.39	0.88
Canceled	(25,160)	3.75	
Outstanding at March 31, 2006	276,470	2.80	
Granted	40,000	1.31	\$ 0.77
Cancelled	(83,320)	4.60	
Outstanding at March 31, 2007	233,150	\$ 1.90	

The number of shares exercisable at March 31, 2007, 2006 and 2005 was 99,950, 113,510, and 72,255, respectively, at a weighted average exercise price of \$2.30, \$3.83, and \$4.47 per share, respectively.

## NOTE N - STOCK OPTIONS AND WARRANTS - Continued

The following table summarizes information concerning currently outstanding and exercisable stock options at March 31, 2007:

# **Options outstanding**

age of se prices	Number outstanding	Weighted average Remaining contractual life	av ex	eighted erage ercise orice	ggregate ntrinsic value
•	Č	5.42	•		
\$0.00-\$1.29	15,000	years	\$	1.28	\$ 19,200
		3.58			
1.30-2.91	213,150	years		1.82	387,016
		0.08			
5.53-8.90	5,000	years		7.22	36,100
		3.62			
	233,150	years	\$	1.90	\$ 442,316

## **Options exercisable**

Range of exercise prices	Number outstanding	Weighted average remaining contractual life	Weighted average exercise price	aggregate intrinsic value
\$0.00-\$1.29	-	-	\$ -	\$ -
		2.91		
1.30-2.91	94,950	years	2.04	193,575
		0.08		
5.53-8.90	5,000	years	7.22	36,100
		2.77		
	99,950	years	\$ 2.30	\$ 229,675

## **Stock Warrants**

The following is a table of the warrants to purchase shares of the Company's common stock:

	Warrants outstanding	Exercise price per share	Expiration date
Balance at March 31, 2004	590,822 \$	3.00 - 17.84	2005 - 2008
Issued	-	-	-
Expired	(144,091)	14.72	2005
Balance at March 31, 2005	446,731	3.00 -17.84	2005 - 2008
Issued	-	-	-
Expired	(89,421)	6.00-17.84	2006

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Balance at March 31, 2006	357,310	3.00 - 7.00	2007 - 2008
Issued	-	-	-
Expired	(7,310)	7.00	2007
Balance at March 31, 2007	350,000	3.00	2008

All warrants are exercisable upon date of grant.

#### **NOTE O - COMMITMENTS**

The Company leases office and manufacturing facilities from a partnership consisting of two partners. One of the partners is a major shareholder, officer and director of the Company and the other partner is a significant share holder. The Company has determined the partnership is not required to be consolidated with APA's financial statements. The lease agreement, classified as an operating lease, expires November 30, 2009 and provides for periodic increases of the rental rate based on increases in the consumer price index. Rental expense was \$459,000, \$585,000 and \$478,000 for the years ended March 31, 2007, 2006 and 2005, of which \$166,000, \$160,000 and \$155,000 was paid to the partnership, respectively.

The following is a schedule of approximate minimum payments required under the capital and operating leases:

Year ending March 31	Operating leases	
2008	\$	349,583
2009		350,820
2010		315,531
2011		235,590
2012		240,654
Thereafter		439,275
Total minimum lease payments	\$	1,931,453

In February, 2007 the Company's subsidiary APACN began implementing a new enterprise system and entered into a contract to pay approximately \$266,000 over a 3 year period for software related to part number configuration and production scheduling.

## **NOTE P - CONCENTRATIONS**

## **Suppliers**

The Company purchases raw materials, component parts and outsourced labor from many suppliers. Although many of these items are single-sourced, the Company has experienced no significant difficulties to date in obtaining adequate quantities. These circumstances could change, however, and the Company cannot guarantee that sufficient quantities or quality of raw materials, component parts and outsourced labor will be as readily available in the future or, if available, that we will be able to obtain them at favorable prices.

#### **Customers**

Two customers comprised approximately 23% of total sales for the year ended March 31, 2007, 11% and 12% respectively. The sales for these customers related to the APACN segment. No single customer accounted for more than 10% of the Company's sales for the years ended March 31, 2006 and 2005.

## NOTE Q - SEGMENTS OF BUSINESS

The Company has identified two reportable segments based on its internal organizational structure, management of operations, and performance evaluation. These segments are Optronics and Cables and Networks (APACN). Optronic's revenue is generated in the design, manufacture and marketing of ultraviolet (UV) detection and measurement devices. APACN's revenue is derived primarily from standard and custom fiber optic cable assemblies, copper cable assemblies, value added fiber optics frames, panels and modules. Expenses are allocated between the companies based on detailed information contained in invoices. In addition, corporate overhead costs for management's time and other expenses are allocated to each segment. Segment detail is summarized as follows (unaudited, in thousands):

			Cables &		
	Or	otronics	Networks	Eliminations	Consolidated
Year ended March 31, 2007					
External revenues	\$	196 \$	18,364	\$ -	\$ 18,560
Gross profit (loss)		(447)	5,260	-	4,813
Operating loss		(2,177)	(578)	-	(2,755)
Depreciation and					
amortization		415	236	-	651
Capital expenditures		326	435	-	761
Assets		16,399	7,107	(7,783)	15,723
Year ended March 31, 2006					
External revenues	\$	400 \$	15,879	\$ (323)	\$ 15,956
Gross profit (loss)		(674)	4,195	(4)	·
Operating loss		(3,407)	(49)		(3,456)
Depreciation and					
amortization		798	263	-	1,061
Capital expenditures		289	138	-	427
Assets		19,333	7,879	(7,618)	19,594
Year ended March 31, 2005					
External revenues	\$	490 \$	14,027	\$ (404)	\$ 14,113
Gross profit (loss)		(1,133)	3,821	-	2,688
Operating profit (loss)		(3,920)	334	-	(3,586)
Depreciation and					
amortization		774	230	-	1,004
Capital expenditures		397	79	-	476
Assets		22,253	7,188	(7,367)	22,074

## **NOTE R - SUBSEQUENT EVENT**

In May 2007 the Company sold approximately 1.38 acres of its land in Blaine, Minnesota for \$325,000, realizing a gain on the sale of \$265,000. The land was a separate vacant lot directly west of the Company's facility. The land had originally been purchased for potential expansion

# I T E MCHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND 9. FINANCIAL DISCLOSURE.

None.

#### ITEM 9A.

#### CONTROLS AND PROCEDURES

The Company's chief executive officer and chief financial officer (the same person) has evaluated the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e) as of the end of the period covered by this report, and based on such evaluation has concluded that they are effective.

During the fiscal quarter ended March 31, 2007, there was no change in the Company's internal controls over financial reporting that materially affected, or is reasonably likely to materially affect, the Company's controls over financial reporting.

#### ITEM 9B.

#### OTHER INFORMATION

There were no events during the quarter ended March 31, 2007 required to be disclosed on Form 8-K which were not so disclosed.

#### **PART III**

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information regarding executive officers is included in Part I of this Report and is incorporated in this Item 10 by reference.

Information regarding directors and the information required by Items 11, and 13, below, is incorporated in this Report by reference to the proxy statement for our annual meeting of shareholders to be held in August 2007.

#### **ITEM 11.**

#### **EXECUTIVE COMPENSATION**

Information required by Item 11 is incorporated in this Report by reference to the proxy statement for our annual meeting of shareholders to be held in August 2007.

# I T E MSECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND 12. RELATED STOCKHOLDER MATTERS

Certain information required by Item 12 is incorporated in this Report by reference to the proxy statement for annual meeting of shareholders to be held in August 2007.

The following table provides information about the Company's equity compensation plans (including individual compensation arrangements) as of March 31, 2007.

(a)	(b)	(c)
Number of securities to be issued upon exercise of options, warrants or rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
233,150	\$ 1.90	716,850
350,000	\$ 3.00	Not applicable*
583 150	\$ 2.56	716,850
	Number of securities to be issued upon exercise of options, warrants or rights  233,150  350,000	Number of securities to be issued upon exercise of options, warrants or rights  Number of Weighted-average exercise price of outstanding options, warrants and rights  233,150 \$ 1.90

<sup>\*</sup> These securities are comprised solely of warrants that were not issued pursuant to any formal plan with an authorized number of securities available for issuance.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information required by Item 13 is incorporated in this Report by reference to the proxy statement for our annual meeting of shareholders to be held in August 2007.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information required by Item 14 is incorporated in this Report by reference to the proxy statement for our annual meeting of shareholders to be held in August 2007.

# PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES			
(a) (1) The following financial statements are filed herewith under Item 8.			
(i) Report of Independent Registered Public Accounting Firm for the years ended March 31, 2007, 2006 and 2005			
(ii) Consolidated Balance Sheets as of March 31, 2007 and 2006			
(iii) Consolidated Statements of Operations for the years ended March 31, 2007, 2006 and 2005			
(iv) Consolidated Statement of Shareholders' Equity for the years ended March 31, 2007, 2006 and 2005			
(v) Consolidated Statements of Cash Flows for the years ended March 31, 2007, 2006 and 2005			
(vi) Notes to the Consolidated Financial Statements for the years ended March 31, 2007, 2006 and 2005			
(2) Financial Statement Schedules: See Schedule II on page following signatures.			
(b) Exhibits. See Exhibit Index.			
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#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

APA Enterprises, Inc.

Date: June 22, 2007 By /s/ Anil K. Jain

Anil K. Jain

President and Chief Executive

Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ Anil K. Jain Anil K. Jain	President, Chief Executive Officer, Chief Financial Officer and Director	June 22, 2007
Allii K. Jaili	(principal executive officer and principal financial officer)	
/s/ Chris M. Goettl Chris M. Goettl	Principal accounting officer	June 22, 2007
/s/ John G. Reddan John G. Reddan	Director	June 22, 2007
/s/ Ronald G. Roth Ronald G. Roth	Director	June 22, 2007
/s/ Stephen L. Zuckerman MD Stephen L. Zuckerman	Director	June 22, 2007
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# SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS

	Additions					
Description	Beg	alance at ginning of Period	Charged to: Cost and Expenses	harged to: Other Accounts	Deductions	Balance at End of Period
Allowance for doubtful accounts						
March 31, 2007	\$	77,831	\$ -	\$ 5,550(1)\$	4,881(2	)\$ 78,500
March 31, 2006		57,107	18,000	6,121(1)	3,397(2	77,831
March 31, 2005		49,038	33,000	10,692(1)	35,623(2	57,107

<sup>(1)</sup> Represents recovery of bad debt and other adjustments

<sup>(2)</sup> Represents writeoffs of bad debt

# REPORT OF INDEPENDENT REGISTERED CERTIFIED PUBLIC ACCOUNTING FIRM ON SCHEDULE

To the Board of Directors and Shareholders

APA Enterprises, Inc.

We have audited in accordance with the standards of the Public Company Accounting Oversight Board (United States) the consolidated financial statements of APA Enterprises, Inc. and subsidiaries referred to in our report dated June 22, 2007, which is included in the annual report to security holders and incorporated by reference in Part II of this form. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Schedule II is presented for purposes of complying with the rules of the Securities and Exchange Commission and is not a required part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects to the basic financial statements taken as a whole.

/s/ GRANT THORNTON LLP

Minneapolis, Minnesota

June 22, 2007

## **EXHIBIT INDEX**

Number	Description	Page Number or Incorporated by Reference to
2.1	Asset Purchase Agreement between APACN and CSP, Inc.	Exhibit 2.1 to Form 8-K filed March 31, 2003
2.1	Asset Purchase Agreement between APACN and Americable, Inc.	Exhibit 2.1 to Form 8-K filed July 2, 2003
2.2	Agreement Not to Compete with Peter Lee as part of CSP asset purchase	Exhibit 2.2 to Form 8-K filed March 31, 2003
2.3	Asset Purchase Agreement between APA Enterprises, Inc. and Software Moguls India Private Limited and S M Infoexpert Private Limited	Exhibit 2.3 to Registrant's Report on Form 10-K for the fiscal year ended March 31, 2005
3.1	Restated Articles of Incorporation, as amended to date	Exhibit 3.1 to Registrant's Report on Form 10-Q for the quarter ended September 30, 2000
3.1 (a)	Restated Articles of Incorporation, as amended to date thru August 25, 2004	Exhibit 3.1 to Registrant's Report on Form 10-Q for the quarter ended September 30, 2004
3.2	Bylaws, as amended and restated to date	Exhibit 3.2 to Registrant's Report on Form 10-KSB for the fiscal year ended March 31, 1999
4.1(a)	State of South Dakota Board of Economic Development \$300,000 Promissory Note, REDI Loan: 95-13-A	Exhibit 4.1(a) to the Report on 10-QSB for the quarter ended June 30, 1996 (the "June 1996 10-QSB")
4.1(b)	State of South Dakota Board of Economic Development Security Agreement REDI Loan No: 95-13-A dated May 28, 1996	Exhibit 4.1(b) to the June 1996 10-QSB
4.2(a)	\$700,000 Loan Agreement dated June 24, 1996 by and between Aberdeen Development Corporation and APA Enterprises, Inc.	Exhibit 4.2(a) to the June 1996 10-QSB
4.2(b)	\$300,000 Loan Agreement dated June 24, 1996 between Aberdeen Development Corporation and APA Enterprises, Inc.	Exhibit 4.2(b) to the June 1996 10-QSB
4.2(c)	\$250,000 Loan Agreement dated June 24, 1996 by and between Aberdeen Development Corporation and APA Enterprises, Inc.	Exhibit 4.2(c) to the June 1996 10-QSB

Number	Description	Page Number or Incorporated by Reference to
4.2(d)	\$300,000 Loan Agreement dated June 24, 1996 by and between Aberdeen Development Corporation and APA Enterprises, Inc.	Exhibit 4.2(d) to the June 1996 10-QSB
4.2(e)	Amended Loan Agreement with Aberdeen Development Corporation and APA Enterprises, Inc.	Exhibit 4.2(e) to Registrants Report on Form 10-K for fiscal year ended March 31, 2004
4.2(f)	Purchase Agreement for land with Aberdeen Development Corporation and APA Enterprises, Inc.	Exhibit 4.2(f) to Registrant's Report on Form 10-K for the fiscal year ended March 31, 2005
4.3(a)	Loan Agreement between South Dakota Economic Development Finance and APA Enterprises, Inc.	Exhibit 4.3(a) to the June 1996 10-QSB
4.3(b)	Mortgage and Security Agreement - One Hundred Day Redemption from APA Enterprises, Inc. to South Dakota Economic Development Finance Authority dated as of June 24, 1996	Exhibit 4.3(b) to the June 1996 10-QSB
4.4(a)	Subscription and Investment Representation Agreement of NE Venture, Inc.	Exhibit 4.4(a) to the June 1996 10-QSB
4.4(b)	Form of Common Stock Purchase Warrant for NE Venture, Inc.	Exhibit 4.4(b) to the June 1996 10-QSB
4.5(a)	Certificate of Designation for 2% Series A Convertible Preferred Stock	Exhibit 4.5(a) filed as a part of Registration Statement on Form S-3 (Commission File No. 333-33968)
4.5(b)	Form of common stock warrant issued in connection with 2% Series A Convertible Preferred Stock	Exhibit 4.5(b) filed as a part of Registration Statement on Form S-3 (Commission File No. 333-33968)
4.6	Common Stock Purchase Warrant issued to Ladenburg Thalmann & Co. Inc. to purchase 84,083 shares	Exhibit 4.6 to Registrant's Report on Form 10-K for fiscal year ended March 31, 2000 ("2000 10-K")
4.7	Share Rights Agreement dated October 23, 2000 by and between the Registrant and Wells Fargo Bank Minnesota NA as Rights Agent	Exhibit 1 to the Registration Statement on Form 8-A filed November 8, 2000
4.8	Common Stock Warrant Purchase Agreement with Peter Lee as part of CSP asset purchase	Exhibit 4.8 to Form 8-K filed March 31, 2003
10.1(a)		

Sublease Agreement between the Registrant and Jain-Olsen Properties and Sublease Agreement and Option Agreement between the Registrant and Jain-Olsen Properties

Exhibit 10.1 to the Registration Statement on Form S-18 filed with the Chicago Regional Office of the Securities and Exchange Commission on June 26, 1986

Number	Description	Page Number or Incorporated by Reference to
10.1(b)	Amendment and Extension of Sublease Agreement dated August 31, 1999	Exhibit 10.1(b) to 2000 10-K
10.1(c)	Lease Agreement between Registrant and Jain-Olsen Properties	Exhibit 10.1(c) to Registrant's Form 10Q-SB for quarter ended September 30, 2004
*10.2(a)	Stock Option Plan for Nonemployee Directors	Exhibit 10.3a to Registrant's Report on Form 10-KSB for the fiscal year ended March 31, 1994 (the "1994 10-KSB")
*10.2(b)	Form of option agreement issued under the Nonemployee Directors Plan	Exhibit 10.3b to 1994 10-KSB
*10.3	1997 Stock Compensation Plan	Exhibit 10.3 to Registrant's Report on Form 10-KSB for the fiscal year ended March 31, 1997
*10.4	Insurance agreement by and between the Registrant and Anil K. Jain	Exhibit 10.5 to Registrant's Report on Form 10-K for the fiscal year ended March 31, 1990
*10.5	Form of Agreement regarding Repurchase of Stock upon Change in Control Event with Anil K. Jain and Kenneth A. Olsen	Exhibit 10.1 to Registrant's Report on Form 10-QSB for the quarter ended September 30, 1997 ("September 1997 10-QSB")
*10.6	Form of Agreement regarding Employment/Compensation upon Change in Control with Messrs. Jain and Olsen	Exhibit 10.2 to the September 1997 10-QSB
*10.7	Form of Agreement regarding Indemnification of Directors and Officers with Messrs. Jain, Olsen, Ringstad, Roth, Von Wald and Zuckerman	Exhibit 10.7 to Registrant's Report on From 10-K for the fiscal year ended March 31, 2002.
10.8	Sublease agreement between Newport and APACN	Exhibit 10.8 to Registrant's Report of Form 10-QSB for the quarter ended June 30, 2003
10.9	Sublease agreement between Veeco Compound Semiconductor and APA Enterprises, Inc.	Exhibit 10.9 to Registrant's Report of Form 10-K for the fiscal year ended March 31, 2004
10.9(b)	Amendment to sublease between Veeco Compound Semiconductor and APA Enterprises, Inc.	Exhibit 10.9 (b) to Registrant's Report on Form 10-QSB for the quarter ended September 30, 2004
*10.10	Ken Olsen Separation Agreement	Exhibit 10.10 to Registrant's Report on Form 10-K for the fiscal year ended March 31, 2004
*10.11	Stock option agreement with Cheri Podzimek, President of APACN	Exhibit 10.11 to Registrant's Report on Form 10-K for the fiscal year ended March 31, 2005

Number	Description	Page Number or Incorporated by Reference to
10.12	Agreements on sale of MOCVD Assets	Exhibit 10.12 to Registrant's Report on for 8-K filed March 10, 2006
10.13	Patent and Technology and Revenue Sharing License Agreement	Exhibit 10.13 to Registrant's Report on for 8-K filed March 10, 2006
10.14	Lease agreement between Bass Lake Realty, LLC and APACN	Exhibit 10.14 to Registrant's Report of Form 10-K for fiscal year ended March 31, 2006
*10.15	2007 Stock Compensation Plan	Exhibit 10.15 to Registrant's Registration Statement on Form S-8 POS filed on August 24, 2007
14	Code of Ethics	Exhibit 14 to Registrant's Report on Form 10-K for the fiscal year ended March 31, 2004
<u>21</u>	List of Subsidiaries	**
<u>23.1</u>	Consent of Grant Thornton LLP	**
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	**
32.1	Certification of Chief Executive Officer and Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	**

<sup>\*</sup>Indicates management contract or compensation plan or arrangements required to be filed as an exhibit to this form.

<sup>\*\*</sup> Filed with this Report.