

HORMEL FOODS CORP /DE/  
Form 10-K  
December 21, 2016  
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## **ANNUAL REPORT ON FORM 10-K**

### **HORMEL FOODS CORPORATION**

**OCTOBER 30, 2016**



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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended October 30, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-2402

**HORMEL FOODS CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

41-0319970

(I.R.S. Employer Identification No.)

1 Hormel Place

Austin, Minnesota

(Address of principal executive offices)

55912-3680

(Zip Code)

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Registrant's telephone number, including area code (507) 437-5611

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of each class</u>        | <u>Name of each exchange on which registered</u> |
|-----------------------------------|--|
| Common Stock, \$0.01465 par value | New York Stock Exchange                          |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T during the preceding 12 months. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ( )

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

|  |  |
|--|--|
| Large accelerated filer <input checked="" type="checkbox"/>                                  | Accelerated filer <input type="checkbox"/>         |
| Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company <input type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting and non-voting common stock held by non-affiliates of the registrant as of April 24, 2016, was \$10,164,070,958, based on the closing price of \$37.66 on the last business day of the registrant's most recently completed second fiscal quarter.

As of December 2, 2016, the number of shares outstanding of each of the registrant's classes of common stock was as follows:

Common Stock, \$0.01465 Par Value 528,801,691 shares

Common Stock Non-Voting, \$0.01 Par Value 0 shares

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Annual Stockholders Report for the fiscal year ended October 30, 2016, are incorporated by reference into Part I, Items 1 and 1A and Part II, Items 5-8 and 9A, and included as Exhibit 13.1 filed herewith.

Portions of the Proxy Statement for the Annual Meeting of Stockholders to be held January 31, 2017, are incorporated by reference into Part III, Items 10-14.

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**PART I**

**Item 1. BUSINESS**

**(a) General Development of Business**

Hormel Foods Corporation, a Delaware corporation (the Company), was founded by George A. Hormel in 1891 in Austin, Minnesota, as Geo. A. Hormel & Company. The Company started as a processor of meat and food products and continues in this line of business. The Company's name was changed to Hormel Foods Corporation on January 31, 1995. The Company is primarily engaged in the production of a variety of meat and food products and the marketing of those products throughout the United States and internationally. Although pork and turkey remain the major raw materials for its products, the Company has emphasized for several years the manufacturing and distribution of branded, value-added consumer items rather than the commodity fresh meat business. The Company has continually expanded its product portfolio through organic growth, new product development, and acquisitions.

Internationally, the Company markets its products through Hormel Foods International Corporation (HFIC), a wholly owned subsidiary. HFIC has a presence in the international marketplace through joint ventures and placement of personnel in strategic foreign locations such as Australia, Canada, China, Japan, and the Philippines. HFIC has a global presence with a minority position in a food company in the Philippines (The Purefoods-Hormel Company, Inc., 40% holding).

On May 26, 2016, the Company acquired Justin's, LLC (Justin's) of Boulder, Colorado, for a preliminary purchase price of \$280.9 million. The transaction provides a cash flow benefit resulting from the amortization of the tax basis of assets, the net present value of which is approximately \$70.0 million. The purchase price is preliminary pending final purchase accounting adjustments, and was funded by the Company with cash on hand and by utilizing short-term financing. This acquisition allows the Company to enhance its presence in the specialty natural and organic nut butter category.

On July 13, 2015, the Company acquired Applegate Farms, LLC (Applegate) of Bridgewater, New Jersey, for a final purchase price of \$774.1 million in cash. The purchase price was funded by the Company with cash on hand and by utilizing short-term financing. This acquisition allows the Company to expand the breadth of its protein offerings to provide consumers more choice in this fast growing category.

On May 9, 2016, the Company completed the sale of Diamond Crystal Brands resulting in proceeds, net of selling costs, of a preliminary closing price of \$110.1 million, pending working capital adjustments.

At the end of fiscal year 2016, the Company was actively marketing Clougherty Packing, LLC, parent company of Farmer John and Saag's Specialty Meats, along with PFFJ, LLC, farm operations in California, Arizona, and Wyoming. In November 2016, subsequent to the end of the fiscal year, the Company entered into an agreement for the sale of those businesses and assets.



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The Company has not been involved in any bankruptcy, receivership, or similar proceedings during its history. Substantially all the assets of the Company have been acquired in the ordinary course of business.

The Company had no other significant change in the type of products produced or services rendered, or in the markets or methods of distribution since the beginning of the 2016 fiscal year.

### (b) Segments

The Company's business is reported in five segments: Grocery Products, Refrigerated Foods, Jennie-O Turkey Store (JOTS), Specialty Foods, and International & Other. Net sales to unaffiliated customers, operating profit, total assets, and the presentation of certain other financial information by segment, are reported in Note P of the Notes to Consolidated Financial Statements and in the Management's Discussion and Analysis of Financial Condition and Results of Operations of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, incorporated herein by reference.

Table of Contents**(c) Description of Business****Products and Distribution**

The Company's products primarily consist of meat and other food products. The meat products are sold fresh, frozen, cooked, and canned. The percentages of total revenues contributed by classes of similar products for the last three fiscal years are as follows:

|               | <b>October 30, 2016</b> | <b>Fiscal Year Ended<br/>October 25, 2015</b> | <b>October 26, 2014</b> |
|---------------|-------------------------|---|-------------------------|
| Perishable    | 53.1%                   | 53.0%   | 54.5%                   |
| Poultry       | 20.5                    | 18.6  | 18.4                    |
| Shelf-stable  | 18.2                    | 18.4  | 19.0                    |
| Miscellaneous | 8.2                     | 10.0  | 8.1                     |
|               | 100.0%                  | 100.0%  | 100.0%                  |

Reporting of revenues from external customers is based on similarity of products, as the same or similar products are sold across multiple distribution channels such as retail, foodservice, or international. Revenues reported are based on financial information used to produce the Company's general-purpose financial statements.

The Perishable category includes fresh meats, frozen items, refrigerated meal solutions, sausages, hams, guacamole, and bacon (excluding JOTS products). The Poultry category is composed primarily of JOTS products. Shelf-stable includes canned luncheon meats, peanut butter, chilies, shelf-stable microwaveable meals, hash, stews, salsas, flour and corn tortillas, tortilla chips, and other items that do not require refrigeration. The Miscellaneous category primarily consists of nutritional food products and supplements, sugar and sugar substitutes, dessert and drink mixes, and industrial gelatin products.

Domestically, the Company sells its products in all 50 states. The Company's products are sold through its sales personnel, operating in assigned territories or as dedicated teams serving major customers, coordinated from sales offices located in most of the larger U.S. cities. The Company also utilizes independent brokers and distributors. As of October 30, 2016, the Company had approximately 850 sales personnel engaged in selling its products. Distribution of products to customers is primarily by common carrier.

Through HFIC, the Company markets its products in various locations throughout the world. Some of the larger markets include Australia, Canada, China, England, Japan, Mexico, Micronesia, the Philippines, Singapore, and South Korea. The distribution of export sales to customers is by common carrier, while the China operations own and operate their own delivery system. The Company, through HFIC, has licensed companies to manufacture various Company products internationally on a royalty basis, with the primary licensees being Tulip International of Denmark and CJ CheilJedang Corporation of South Korea.

**Raw Materials**

The Company has, for the past several years, been concentrating on branded products for consumers with year-round demand to minimize the seasonal variation experienced with commodity-type products. Pork continues to be the primary raw material for Company products. The Company's expanding line of branded products has reduced, but not eliminated, the sensitivity of Company results to raw material supply and price fluctuations.

The majority of the hogs harvested by the Company are purchased under supply contracts from producers located principally in Minnesota, Iowa, Utah, Nebraska, Kansas, and Colorado. The cost of hogs and the utilization of the Company's facilities are affected by both the level and the methods of pork production in the United States. The Company uses supply contracts to ensure a stable supply of raw materials. The Company's contracts are based on market-based formulas and/or the cost of production, to better balance input costs with customer pricing, and all contract costs are fully reflected in the Company's reported financial statements. In fiscal 2016, the Company purchased 94 percent of its hogs under supply contracts. The Company also procures a portion of its hogs through farms that it either owns or operates in Arizona, California, Colorado, and Wyoming.

In fiscal 2016, JOTS raised turkeys representing approximately 76 percent of the volume needed to meet its raw material requirements for whole bird and branded turkey products. Turkeys not sourced within the Company are contracted with independent turkey growers. JOTS turkey-raising farms are located throughout Minnesota and Wisconsin.

Production costs in raising hogs and turkeys are subject primarily to fluctuations in feed grain prices and, to a lesser extent, fuel costs. To manage this risk, the Company hedges a portion of its anticipated purchases of grain using futures contracts.

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Additionally, the cost and supply of avocados, peanuts, whey, and natural and organic protein are impacted by the changing market forces of supply and demand, which can impact the cost of the Company's products. The Company uses long-term supply contracts and forward buying in an attempt to manage these risks.

## **Manufacturing**

The Company has three plants that harvest hogs for processing. Quality Pork Processors, Inc. of Dallas, Texas, operates the harvesting facility at Austin, Minnesota, under a custom harvesting arrangement. The Company currently has seven turkey harvest and processing operations, and 28 facilities that produce and distribute other manufactured items. Albert Lea Select Foods, Inc. operates the processing facility at Albert Lea, Minnesota, under a custom manufacturing agreement. Company products are also custom manufactured by several other companies. The following are the Company's larger custom manufacturers: Abbyland Foods, Inc., Abbotsford, Wisconsin; Agropur Division Natrel USA, Maplewood, Minnesota; Algood Food Company, Louisville, Kentucky; Busseto Foods, Inc., Fresno, California; Deitz & Watson, Inc., Philadelphia, Pennsylvania; Fratelli Beretta USA, Mount Olive, New Jersey; HP Hood LLC, Lynnfield, Massachusetts; John F. Martin and Sons, Stevens, Pennsylvania; Jones Dairy Farm, Fort Atkinson, Wisconsin; OSI Industries LLC, Chicago, Illinois; Perdue Farms Inc., Salisbury, Maryland; Reichel Foods, Inc., Rochester, Minnesota; Reser's Fine Foods, Topeka, Kansas; and West Liberty Foods, LLC, West Liberty, Iowa. Exel, Inc., based in Westerville, Ohio, operates distribution centers for the Company in Dayton, Ohio, and Osceola, Iowa.

## **Patents and Trademarks**

There are numerous patents and trademarks important to the Company's business. The Company holds 46 U.S.-issued and 19 foreign patents. Most of the trademarks are registered. Some of the more significant owned or licensed trademarks used by the Company or its affiliates are:

HORMEL, ALWAYS TENDER, APPLGATE, AUSTIN BLUES, BACON 1, BLACK LABEL, BREAD READY, CAFÉ H, CHI-CHI'S, COMPLEATS, CURE 81, CYTOSPORT, DAN'S PRIZE, DI LUSSO, DINTY MOORE, DON MIGUEL, DOÑA MARIA, EMBASA, FAST 'N EASY, FIRE BRAISED, HERDEZ, HORMEL GATHERINGS, HORMEL VITAL CUISINE, HOUSE OF TSANG, JENNIE-O, JUSTIN'S, LA VICTORIA, LAYOUT, LLOYD'S, MARY KITCHEN, MUSCLE MILK, NATURAL CHOICE, OLD SMOKEHOUSE, PILLOW PACK, RANGE BRAND, REV, ROSA GRANDE, SKIPPY, SPAM, SPECIAL RECIPE, THICK & EASY, VALLEY FRESH, and WHOLLY GUACAMOLE.

The Company's patents expire after a term that is typically 20 years from the date of filing, with earlier expiration possible based on the Company's decision to pay required maintenance fees. As long as the Company intends to continue using its trademarks, they are renewed indefinitely.

## **Customers and Backlog Orders**

During fiscal year 2016, sales to Wal-Mart Stores, Inc. (Wal-Mart) represented approximately 13.7 percent of the Company's revenues (measured as gross sales less returns and allowances), compared to 13.9 percent in fiscal 2015. Wal-Mart is a customer for all five segments of

the Company. The five largest customers in each segment make up approximately the following percentage of segment sales: 46 percent of Grocery Products, 36 percent of Refrigerated Foods, 40 percent of JOTS, 37 percent of Specialty Foods, and 22 percent of International & Other. The loss of one or more of the top customers in any of these segments could have a material adverse effect on the results of such segment. Backlog orders are not significant due to the perishable nature of a large portion of the products. Orders are accepted and shipped on a current basis.

### **Competition**

The production and sale of meat and food products in the United States and internationally are highly competitive. The Company competes with manufacturers of pork and turkey products, as well as national and regional producers of other meat and protein sources, such as beef, chicken, fish, peanut butter, and whey. The Company believes its largest domestic competitors for its Refrigerated Foods segment in 2016 were Tyson Foods, Inc. and Smithfield Foods, Inc.; for its Grocery Products segment, Conagra Brands, Inc., General Mills, Inc., Campbell Soup Co., and J. M. Smucker Co.; and for JOTS, Cargill, Inc. and Butterball, LLC.

All segments compete on the basis of price, product quality and attributes, brand identification, breadth of product line, and customer service. Through aggressive marketing and strong quality assurance programs, the Company's strategy is to provide higher quality products that possess strong brand recognition, which would then support higher value perceptions from customers.

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**Research and Development**

Research and development continues to be a vital part of the Company's strategy to extend existing brands and expand into new branded items. The expenditures for research and development for fiscal 2016, 2015, and 2014, were approximately \$34.7 million, \$32.0 million, and \$29.9 million, respectively. There are approximately 155 employees engaged in fulltime research and development, 75 in the area of improving existing products and 80 in developing new products.

**Employees**

As of October 30, 2016, the Company had approximately 21,100 active domestic and foreign employees.

**(d) Geographic Areas**

Financial information about geographic areas, including total revenues attributed to the U.S. and all foreign countries in total for the last three fiscal years of the Company, is reported in Note P of the Notes to Consolidated Financial Statements of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, incorporated herein by reference.

**(e) Available Information**

The Company makes available, free of charge on its Web site at [www.hormelfoods.com](http://www.hormelfoods.com), its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934. These reports are accessible under the caption, "Investors' SEC Filings" on the Company's Web site and are available as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission.

The documents noted above are also available in print, free of charge, to any stockholder who requests them.

**(f) Executive Officers of the Registrant**

| <u>NAME</u>   | <u>AGE</u> | <u>CURRENT OFFICE AND PREVIOUS<br/>FIVE YEARS EXPERIENCE</u> | <u>DATES</u>        |
|---------------|------------|--|---------------------|
| James P. Snee | 49         | President and Chief Executive Officer                        | 10/31/16 to Present |

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|                  |    |   |                      |
|------------------|----|---|----------------------|
|                  |    | President and Chief Operating Officer                                       | 10/26/15 to 10/30/16 |
|                  |    | Group Vice President/President Hormel Foods International Corporations      | 10/29/12 to 10/25/15 |
|                  |    | Vice President/Senior Vice President Hormel Foods International Corporation | 10/31/11 to 10/28/12 |
| James N. Sheehan | 61 | Senior Vice President and Chief Financial Officer                           | 10/31/16 to Present  |
|                  |    | Vice President and Chief Accounting Officer                                 | 05/30/16 to 10/30/16 |
|                  |    | Vice President and Controller   | 05/01/00 to 5/29/16  |
| Steven G. Binder | 59 | Executive Vice President/President Hormel Business Units                    | 10/31/11 to Present  |
| Jeffrey R. Baker | 52 | Group Vice President (Foodservice)  | 10/26/15 to Present  |
|                  |    | Vice President (Foodservice Marketing)                                      | 10/29/12 to 10/25/15 |
|                  |    | Director (Foodservice Marketing)  | 06/18/12 to 10/28/12 |
|                  |    | Director (Fresh Meats Marketing and Precept Foods, LLC)                     | 10/26/09 to 06/17/12 |

Table of Contents**(f) Executive Officers of the Registrant - Continued**

| <b><u>NAME</u></b>    | <b><u>AGE</u></b> | <b><u>CURRENT OFFICE AND PREVIOUS<br/>FIVE YEARS EXPERIENCE</u></b>  | <b><u>DATES</u></b>   |
|-----------------------|-------------------|--|---|
| Deanna T. Brady       | 51                | Group Vice President/President Consumer Products Sales<br>Group Vice President (Foodservice)<br>Vice President Sales (Foodservice Sales)   | 10/26/15 to Present<br>10/28/13 to 10/25/15<br>07/30/07 to 10/27/13                         |
| Thomas R. Day         | 58                | Group Vice President (Refrigerated Foods)<br>Group Vice President (Foodservice)  | 10/28/13 to Present<br>11/01/10 to 10/27/13   |
| Donald H. Kremin      | 56                | Group Vice President (Specialty Foods Group)   | 10/31/11 to Present   |
| Glenn R. Leitch       | 56                | Group Vice President/President Jennie-O Turkey Store, Inc.   | 10/31/11 to Present   |
| Luis G. Marconi       | 50                | Group Vice President (Grocery Products)<br>Vice President (Grocery Products Marketing)<br>Managing Director MegaMex Foods, LLC   | 10/31/16 to Present<br>03/05/12 to 10/30/16<br>10/26/09 to 03/04/12                         |
| James M. Splinter     | 54                | Group Vice President (Corporate Strategy)<br>Group Vice President (Grocery Products)   | 10/31/16 to Present<br>11/01/10 to 10/30/16   |
| Larry L. Vorpahl      | 53                | Group Vice President/President Hormel Foods International Corporation<br>Group Vice President/President Consumer Products Sales  | 10/26/15 to Present<br>10/31/05 to 10/25/15   |
| Bryan D. Farnsworth   | 59                | Senior Vice President (Supply Chain)<br>Vice President (Quality Management)  | 03/03/14 to Present<br>08/01/05 to 03/02/14   |
| Lawrence C. Lyons     | 61                | Senior Vice President (Human Resources)<br>Vice President (Human Resources)<br>Director (Human Resources)  | 03/30/15 to Present<br>03/03/14 to 03/29/15<br>01/09/06 to 03/02/14                         |
| Lori J. Marco         | 49                | Senior Vice President (External Affairs) and General Counsel<br>Vice President (External Affairs) and General Counsel  | 03/30/15 to Present<br>01/24/11 to 03/29/15   |
| Kevin L. Myers, Ph.D. | 51                | Senior Vice President (Research and Development)<br>Vice President (Research and Development)<br>Director Product and Process Development (Research and Development)<br>Group Manager Product Development (Research and Development) | 03/30/15 to Present<br>10/28/13 to 03/29/15<br>04/30/12 to 10/27/13<br>03/06/06 to 04/29/12 |
| Jana L. Haynes        | 44                | Vice President and Controller<br>Director of Investor Relations<br>Director of Taxes   | 05/30/16 to Present<br>10/28/13 to 05/29/16<br>01/01/07 to 10/27/13                         |
| Gary L. Jamison       | 51                | Vice President and Treasurer<br>Vice President and Chief Financial Officer Jennie-O Turkey Store, Inc.<br>Vice President Finance Clougherty Packing, LLC   | 5/30/16 to Present<br>12/31/12 to 05/29/16<br>08/28/06 to 12/30/12                          |
| Brian D. Johnson      | 56                | Vice President and Corporate Secretary   | 11/22/10 to Present   |



No family relationship exists among the executive officers.

Executive officers are elected annually by the Board of Directors at the first meeting following the Annual Meeting of Stockholders. Vacancies may be filled and additional officers elected at any time.

Table of Contents**Item 1A. RISK FACTORS**

Information on the Company's risk factors included in the Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 32 through 35 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, is incorporated herein by reference.

**Item 1B. UNRESOLVED STAFF COMMENTS**

None.

**Item 2. PROPERTIES**

| <u>Location</u>                      | <u>Principal Segment (1)</u>   | <u>Approximate Area<br/>(Square Feet,<br/>Unless Noted)</u> | <u>Owned or<br/>Leased</u> | <u>Lease<br/>Expiration Date</u> |
|--------------------------------------|--|---|----------------------------|----------------------------------|
| <i>Harvest and Processing Plants</i> |  |   |                            |                                  |
| Austin, Minnesota                    | Refrigerated Foods<br>Grocery Products<br>Specialty Foods<br>International & Other | 1,398,000   | Owned                      |                                  |
| Barron, Wisconsin                    | JOTS   | 425,000   | Owned                      |                                  |
| Faribault, Minnesota                 | JOTS   | 191,000   | Owned                      |                                  |
| Fremont, Nebraska                    | Refrigerated Foods<br>Grocery Products<br>Specialty Foods<br>International & Other | 700,000   | Owned                      |                                  |
| Melrose, Minnesota                   | JOTS   | 133,000   | Owned                      |                                  |
| Vernon, California(4)                | Refrigerated Foods   | 724,000   | Owned                      |                                  |
|                                      | Refrigerated Foods   | 108,000   | Leased                     | March 2019                       |
| Willmar, Minnesota                   | JOTS   | 339,000   | Owned                      |                                  |
| <i>Processing Plants</i>             |  |   |                            |                                  |
| Albert Lea, Minnesota                | Refrigerated Foods   | 80,000  | Owned                      |                                  |
| Algona, Iowa                         | Refrigerated Foods   | 154,000   | Owned                      |                                  |
| Alma, Kansas                         | Refrigerated Foods   | 66,000  | Owned                      |                                  |
| Aurora, Illinois                     | Specialty Foods<br>Grocery Products  | 147,000   | Owned                      |                                  |
| Beijing, China                       | International & Other  | 95,000  | 80% Owned                  |                                  |
| Beloit, Wisconsin                    | Grocery Products<br>Specialty Foods  | 346,000   | Owned                      |                                  |
|                                      | Grocery Products<br>Specialty Foods  | 5,000   | Leased                     | Monthly                          |

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|                            |                       |           |     |        |               |
|----------------------------|-----------------------|-----------|-----|--------|---------------|
| Browerville, Minnesota     | Refrigerated Foods    | 103,000   |     | Owned  |               |
| Dubuque, Iowa              | Grocery Products      | 343,000   |     | Owned  |               |
| Jiaxing, China             | International & Other | 1,256,000 | (2) | Owned  |               |
| Knoxville, Iowa            | Refrigerated Foods    | 131,000   |     | Owned  |               |
| Lathrop, California        | Refrigerated Foods    | 87,000    |     | Owned  |               |
| Little Rock, Arkansas      | Grocery Products      | 167,000   |     | Owned  |               |
| Long Prairie, Minnesota    | Refrigerated Foods    | 96,000    |     | Owned  |               |
| Mendota Heights, Minnesota | Refrigerated Foods    | 77,000    |     | Owned  |               |
| Montevideo, Minnesota      | JOTS                  | 89,000    |     | Owned  |               |
| Nevada, Iowa               | Refrigerated Foods    | 226,000   |     | Owned  |               |
| Osceola, Iowa              | Refrigerated Foods    | 373,000   |     | Owned  |               |
| Pelican Rapids, Minnesota  | JOTS                  | 374,000   |     | Owned  |               |
| Quakertown, Pennsylvania   | Specialty Foods       | 13,000    |     | Owned  |               |
| Rochelle, Illinois         | Refrigerated Foods    | 407,000   |     | Owned  |               |
|                            | Grocery Products      |           |     |        |               |
|                            | Specialty Foods       |           |     |        |               |
| San Leandro, California(4) | Refrigerated Foods    | 41,000    |     | Leased | November 2021 |

Table of Contents**Item 2. PROPERTIES** Continued

| <u>Location</u>                       | <u>Principal Segment (1)</u> | <u>Approximate Area<br/>(Square Feet,<br/>Unless Noted)</u> | <u>Owned or<br/>Leased</u> | <u>Lease<br/>Expiration Date</u> |
|---------------------------------------|------------------------------|---|----------------------------|----------------------------------|
| <i>Processing Plants (continued)</i>  |                              |   |                            |                                  |
| Shanghai, China                       | International & Other        | 33,000  | Leased                     | February 2018                    |
| Sparta, Wisconsin                     | Specialty Foods              | 385,000   | Owned                      |                                  |
| Tucker, Georgia                       | Grocery Products             | 259,000   | Owned                      |                                  |
|                                       | Refrigerated Foods           |   |                            |                                  |
|                                       | Specialty Foods              |   |                            |                                  |
| Weifang, China                        | International & Other        | 117,000   | Owned                      |                                  |
| Wichita, Kansas                       | Refrigerated Foods           | 89,000  | Owned                      |                                  |
| <i>Warehouse/Distribution Centers</i> |                              |   |                            |                                  |
| Austin, Minnesota                     | Refrigerated Foods           | 82,000  | Owned                      |                                  |
|                                       | Grocery Products             |   |                            |                                  |
| Beijing, China                        | International & Other        | 20,000  | Leased                     | June 2017                        |
| Dayton, Ohio                          | Refrigerated Foods           | 140,000   | Owned                      |                                  |
|                                       | Grocery Products             |   |                            |                                  |
|                                       | Specialty Foods              |   |                            |                                  |
| Eldridge, Iowa                        | Grocery Products             | 424,000   | Leased                     | July 2019                        |
|                                       | Specialty Foods              |   |                            |                                  |
| Osceola, Iowa                         | Refrigerated Foods           | 233,000   | Owned                      |                                  |
| Shanghai, China                       | International & Other        | 26,000  | Leased                     | June 2017                        |
| Sparta, Wisconsin                     | Specialty Foods              | 50,000  | Leased                     |                                  |
| Vernon, California(4)                 | Refrigerated Foods           | 115,000   | Owned                      | June 2019                        |
| Willmar, Minnesota                    | JOTS                         | 120,000   | Owned                      |                                  |
|                                       |                              | 5,000   | Leased                     | September 2018                   |
|                                       |                              |   |                            |                                  |
| <i>Hog Production Facilities</i>      |                              |   |                            |                                  |
| Albin, Wyoming(4)                     | Refrigerated Foods           | 458,000   | Owned                      |                                  |
| Corcoran, California(4)               | Refrigerated Foods           | 816,000   | Owned                      |                                  |
| Holbrook, Arizona(4)                  | Refrigerated Foods           | 13,000  | Owned                      |                                  |
| Las Animas, Colorado                  | Refrigerated Foods           | 815,000   | Owned                      |                                  |
| Pine Bluffs, Wyoming(4)               | Refrigerated Foods           | 64,000  | Owned                      |                                  |
| Snowflake, Arizona(4)                 | Refrigerated Foods           | 1,529,000   | Owned                      |                                  |
| <i>Hatcheries</i>                     |                              |   |                            |                                  |
| Barron, Wisconsin                     | JOTS                         | 29,000  | Owned                      |                                  |
| Detroit Lakes, Minnesota              | JOTS                         | 27,000  | Owned                      |                                  |
| Henning, Minnesota                    | JOTS                         | 22,000  | Owned                      |                                  |
| <i>Feed Mills</i>                     |                              |   |                            |                                  |
| Albin, Wyoming                        | Refrigerated Foods           | 6,000   | Owned                      |                                  |
| Atwater, Minnesota                    | JOTS                         | 19,000  | Owned                      |                                  |
| Barron, Wisconsin                     | JOTS                         | 26,000  | Owned                      |                                  |
| Corcoran, California                  | Refrigerated Foods           | 5,000   | Owned                      |                                  |
| Dawson, Minnesota                     | JOTS                         | 37,000  | Owned                      |                                  |
| Faribault, Minnesota                  | JOTS                         | 25,000  | Owned                      |                                  |
| Henning, Minnesota                    | JOTS                         | 5,000   | Owned                      |                                  |
| Northfield, Minnesota                 | JOTS                         | 17,000  | Owned                      |                                  |
| Perham, Minnesota                     | JOTS                         | 26,000  | Owned                      |                                  |
| Snowflake, Arizona(4)                 | Refrigerated Foods           | 28,000  | Owned                      |                                  |

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|  |      |            |       |
|--|------|------------|-------|
| Swanville, Minnesota                           | JOTS | 29,000     | Owned |
| <i>Turkey Farms</i><br>Minnesota and Wisconsin | JOTS | 14,400 (3) | Owned |

Table of Contents**Item 2. PROPERTIES Continued**

| <u>Location</u>                 | <u>Principal Segment (1)</u> | <u>Approximate Area<br/>(Square Feet,<br/>Unless Noted)</u> | <u>Owned or<br/>Leased</u> | <u>Lease<br/>Expiration Date</u> |
|---------------------------------|------------------------------|---|----------------------------|----------------------------------|
| <i>Research and Development</i> |                              |   |                            |                                  |
| Austin, Minnesota               | All Segments                 | 135,000   | Owned                      |                                  |
| Shanghai, China                 | International & Other        | 4,000   | Leased                     | September 2017                   |
| Willmar, Minnesota              | JOTS                         | 10,000  | Owned                      |                                  |
| <i>Administrative Offices</i>   |                              |   |                            |                                  |
| Austin, Minnesota               | All Segments                 | 299,000   | Owned                      |                                  |
| Beijing, China                  | International & Other        | 4,000   | Leased                     | May 2017                         |
| Boulder, Colorado               | Grocery Products             | 6,000   | Leased                     | August 2019                      |
| Bridgewater, New Jersey         | Refrigerated Foods           | 29,000  | Leased                     | January 2024                     |
| Gainesville, Georgia            | Refrigerated Foods           | 5,000   | Leased                     | November 2019                    |
| Las Animas, Colorado            | Refrigerated Foods           | 2,000   | Leased                     | July 2019                        |
| Moorabbin, Australia            | International & Other        | 3,000   | Leased                     | September 2018                   |
| Shanghai, China                 | International & Other        | 14,000  | Leased                     | September 2017                   |
| Taylor, Arizona(4)              | Refrigerated                 | 5,000   | Leased                     | December 2019                    |
| Vernon, California(4)           | Refrigerated Foods           | 24,000  | Leased                     | March 2019                       |
| Walnut Creek, California        | Specialty Foods              | 22,000  | Leased                     | April 2023                       |
| Willmar, Minnesota              | JOTS                         | 56,000  | Owned                      |                                  |

(1) Many of the Company's properties are not exclusive to any one segment, and a few of the properties are utilized in all five segments. For locations that support multiple segments, but with a substantial percentage of activity attributable to certain segments, only the principal segments have been listed.

(2) Property is owned but not fully operational.

(3) Acres.

(4) Properties included in the businesses sold subsequent to the end of fiscal year 2016 as disclosed in Item 1 under General Development of Business.

The Company believes its operating facilities are well maintained and suitable for current production volumes, and expansion plans are either completed or in process to accommodate all volumes anticipated in the foreseeable future.

**Item 3. LEGAL PROCEEDINGS**

The Company is a party to various legal proceedings related to the on-going operation of its business, including claims both by and against the Company. At any time, such proceedings typically involve claims related to product liability, contract disputes, wage and hour laws,

employment practices, or other actions brought by employees, consumers, competitors, or suppliers. Resolution of any currently known matters, either individually or in the aggregate, is not expected to have a material effect on the Company's financial condition, results of operations, or liquidity.

**Item 4. MINE SAFETY DISCLOSURES**

Not applicable.

Table of Contents**PART II****Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

The high and low sales price of the Company's common stock and the dividends per share declared for each quarter of fiscal 2016 and fiscal 2015 are shown below (as adjusted for the two-for-one stock split distributed on February 9, 2016):

| <b><u>2016</u></b> | <b><u>High</u></b> | <b><u>Low</u></b> | <b><u>Dividend</u></b> |
|--------------------|--------------------|-------------------|------------------------|
| First Quarter      | \$40.390           | \$32.920          | \$0.145                |
| Second Quarter     | 45.720             | 37.490            | 0.145                  |
| Third Quarter      | 40.535             | 33.700            | 0.145                  |
| Fourth Quarter     | 40.000             | 35.870            | 0.145                  |
| <b><u>2015</u></b> | <b><u>High</u></b> | <b><u>Low</u></b> | <b><u>Dividend</u></b> |
| First Quarter      | \$27.700           | \$25.030          | \$0.125                |
| Second Quarter     | 29.490             | 25.065            | 0.125                  |
| Third Quarter      | 29.680             | 27.075            | 0.125                  |
| Fourth Quarter     | 34.483             | 28.443            | 0.125                  |

Additional information about dividends, principal market of trade, and number of stockholders on pages 68 and 69 of the Annual Stockholders Report for the fiscal year ended October 30, 2016, is incorporated herein by reference. The Company's common stock has been listed on the New York Stock Exchange since January 16, 1990.

Issuer purchases of equity securities in the fourth quarter of fiscal year 2016 are shown below:

| <b><u>Period</u></b> | <b><u>Total Number of Shares Purchased</u></b> | <b><u>Average Price Paid Per Share</u></b> | <b><u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs<sup>1</sup></u></b> | <b><u>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs<sup>1</sup></u></b> |
|----------------------|--|--|--|--|
| July 25, 2016        |  |  |  |  |
| August 28, 2016      | 206,334  | \$ 36.78                                   | 206,334  | 14,135,200   |
| August 29, 2016      |  |  |  |  |
| September 25, 2016   | 465,201  | 37.06                                      | 465,201  | 13,669,999   |
| September 26, 2016   |  |  |  |  |
| October 30, 2016     | 480,000  | 37.67                                      | 480,000  | 13,189,999   |
| Total                | 1,151,535                                      | \$37.26                                    | 1,151,535  |  |

<sup>1</sup>On January 31, 2013, the Company announced its Board of Directors had authorized the repurchase of 10,000,000 shares of its common stock with no expiration date. The repurchase program was authorized at a meeting of the



Company's Board of Directors on January 29, 2013. On November 23, 2015, the Board of Directors authorized a two-for-one split of the Company's common stock. As part of the resolution to approve that stock split, the number of shares remaining to be repurchased was adjusted proportionately. The stock split was subsequently approved by shareholders at the Company's Annual Meeting on January 26, 2016, and effected January 27, 2016. All numbers in the table above reflect the impact of this stock split.

**Item 6. SELECTED FINANCIAL DATA**

Selected Financial Data for the five fiscal years ended October 30, 2016, on page 14 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, is incorporated herein by reference.

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Information in the Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 15 through 35 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, is incorporated herein by reference.

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**Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Information on the Company's exposure to market risk included in the Management's Discussion and Analysis of Financial Condition and Results of Operations on page 35 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, is incorporated herein by reference.

**Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Consolidated Financial Statements, including unaudited quarterly data, on pages 39 through 67 and the Report of Independent Registered Public Accounting Firm on page 38 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, are incorporated herein by reference.

**Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**Item 9A. CONTROLS AND PROCEDURES**

Disclosure Controls and Procedures

As of the end of the period covered by this report (the Evaluation Date), the Company carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act)). In designing and evaluating the disclosure controls and procedures, management recognized any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded, as of the Evaluation Date, our disclosure controls and procedures were effective to provide reasonable assurance the information we are required to disclose in reports we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission rules and forms, and such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Internal Control over Financial Reporting

(a) The report entitled Management's Report on Internal Control Over Financial Reporting on page 36 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, is incorporated herein by reference.

(b) The report entitled Report of Independent Registered Public Accounting Firm on page 37 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016, is incorporated herein by reference.

(c) During the fourth quarter of fiscal year 2016, there has been no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**Item 9B. OTHER INFORMATION**

None.

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**PART III**

**Item 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Information under Item 1 - Election of Directors on pages 2 through 6, information under Board Independence on pages 8 and 9, and information under Board of Director and Committee Meetings on pages 9 and 10 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 31, 2017, is incorporated herein by reference.

Information concerning Executive Officers is set forth in Part I, Item 1(f) of this Annual Report on Form 10-K, pursuant to Instruction 3 to Paragraph (b) of Item 401 of Regulation S-K.

Information under Section 16(a) Beneficial Ownership Reporting Compliance, on page 36 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 31, 2017, is incorporated herein by reference.

The Company has adopted a Code of Ethical Business Conduct in compliance with applicable rules of the Securities and Exchange Commission that applies to its principal executive officer, its principal financial officer, and its principal accounting officer or controller, or persons performing similar functions. A copy of the Code of Ethical Business Conduct is available on the Company's Web site at [www.hormelfoods.com](http://www.hormelfoods.com), free of charge, under the caption, Investors Corporate Governance Governance Documents. The Company intends to satisfy any disclosure requirement under Item 5.05 of Form 8-K regarding an amendment to, or waiver from, a provision of this Code of Ethical Business Conduct by posting such information on the Company's Web site at the address and location specified above.

**Item 11. EXECUTIVE COMPENSATION**

Information commencing with Executive Compensation on page 15 through Potential Payments Upon Termination at Fiscal 2016 Year End on pages 31 and 32, and information under Compensation of Directors on pages 11 through 12 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 31, 2017, is incorporated herein by reference.

**Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Information regarding the Company's equity compensation plans as of October 30, 2016, is shown below:

| <b>Plan Category</b>                                       | <b>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)</b> | <b>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)</b> | <b>Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) (c)</b> |
|--|--|--|--|
| Equity compensation plans approved by security holders     | 31,998,052   | \$ 16.05   | 48,148,555   |
| Equity compensation plans not approved by security holders | –  | –  | –  |
| Total  | 31,998,052   | \$ 16.05   | 48,148,555   |

Information under Security Ownership of Certain Beneficial Owners and Security Ownership of Management on pages 14 and 15 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 31, 2017, is incorporated herein by reference.

**Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Information under Related Party Transactions on pages 35 and 36 and Board Independence on pages 8 and 9 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 31, 2017, is incorporated herein by reference.

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**Item 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

Information under Independent Registered Public Accounting Firm Fees and Audit Committee Preapproval Policies and Procedures on page 13 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 31, 2017, is incorporated herein by reference.

**PART IV**

**Item 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

The response to Item 15 is submitted as a separate section of this report.

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**HORMEL FOODS CORPORATION**

|     |   |                           |
|-----|---|---------------------------|
| By: | /s/ JAMES P. SNEE<br>JAMES P. SNEE, President,<br>Chief Executive Officer, and Director | December 21, 2016<br>Date |
|-----|---|---------------------------|

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| <u>Name</u>                                     | <u>Date</u> | <u>Title</u>   |
|---|-------------|--|
| /s/ JAMES P. SNEE<br>JAMES P. SNEE              | 12/21/16    | President, Chief Executive Officer, and Director<br>(Principal Executive Officer)  |
| /s/ JAMES N. SHEEHAN<br>JAMES N. SHEEHAN        | 12/21/16    | Senior Vice President and Chief Financial Officer<br>(Principal Financial Officer) |
| /s/ JANA L. HAYNES<br>JANA L. HAYNES            | 12/21/16    | Vice President and Controller<br>(Principal Accounting Officer)                    |
| /s/ JEFFREY M. ETTINGER*<br>JEFFREY M. ETTINGER | 12/21/16    | Chairman of the Board  |
| /s/ GARY C. BHOJWANI*<br>GARY C. BHOJWANI       | 12/21/16    | Director   |
| /s/ TERRELL K. CREWS*<br>TERRELL K. CREWS       | 12/21/16    | Director   |
| /s/ GLENN S. FORBES*<br>GLENN S. FORBES         | 12/21/16    | Director   |
| /s/ STEPHEN M. LACY*<br>STEPHEN M. LACY         | 12/21/16    | Director   |
| /s/ JOHN L. MORRISON*<br>JOHN L. MORRISON       | 12/21/16    | Director   |
| /s/ ELSA A. MURANO*<br>ELSA A. MURANO           | 12/21/16    | Director   |
| /s/ ROBERT C. NAKASONE*<br>ROBERT C. NAKASONE   | 12/21/16    | Director   |

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/s/ SUSAN K. NESTEGARD\*                      12/21/16      Director  
SUSAN K. NESTEGARD

/s/ DAKOTA A. PIPPINS\*                      12/21/16      Director  
DAKOTA A. PIPPINS

/s/ CHRISTOPHER J. POLICINSKI\*            12/21/16      Director  
CHRISTOPHER J. POLICINSKI

/s/ SALLY J. SMITH\*                      12/21/16      Director  
SALLY J. SMITH

/s/ STEVEN A. WHITE\*                      12/21/16      Director  
STEVEN A. WHITE

\*By: /s/ JANA L. HAYNES                    12/21/16  
JANA L. HAYNES  
*as Attorney-In-Fact*



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**ANNUAL REPORT ON FORM 10-K**

**ITEM 15**

**LIST OF FINANCIAL STATEMENTS**

**FINANCIAL STATEMENT SCHEDULE**

**LIST OF EXHIBITS**

**FISCAL YEAR ENDED OCTOBER 30, 2016**

**HORMEL FOODS CORPORATION**

**Austin, Minnesota**

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**Item 15.**

**LIST OF FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULES**

**HORMEL FOODS CORPORATION**

**FINANCIAL STATEMENTS**

The following consolidated financial statements of Hormel Foods Corporation included in the Annual Stockholders Report for the fiscal year ended October 30, 2016, are incorporated herein by reference in Item 8 of Part II of this report:

**Consolidated Statements of Financial Position--**October 30, 2016, and October 25, 2015.

**Consolidated Statements of Operations--**Fiscal Years Ended October 30, 2016, October 25, 2015, and October 26, 2014.

**Consolidated Statements of Comprehensive Income--**Fiscal Years Ended October 30, 2016, October 25, 2015, and October 26, 2014.

**Consolidated Statements of Changes in Shareholders Investment--**Fiscal Years Ended October 30, 2016, October 25, 2015, and October 26, 2014.

**Consolidated Statements of Cash Flows--**Fiscal Years Ended October 30, 2016, October 25, 2015, and October 26, 2014.

**Notes to Consolidated Financial Statements--October 30, 2016.**

**Report of Independent Registered Public Accounting Firm**

**FINANCIAL STATEMENT SCHEDULES**

The following consolidated financial statement schedule of Hormel Foods Corporation required pursuant to Item 15(c) is submitted herewith:

**Schedule II - Valuation and Qualifying Accounts and Reserves...F-3**

**FINANCIAL STATEMENTS AND SCHEDULES OMITTED**

All other financial statements and schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

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## SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS AND RESERVES

## HORMEL FOODS CORPORATION

(In Thousands)

| Classification  | Balance at<br>Beginning<br>of Period | Additions/(Benefits)                |   |                          | Balance at<br>End of<br>Period |
|---|--------------------------------------|-------------------------------------|---|--------------------------|--------------------------------|
|   |                                      | Charged to<br>Costs and<br>Expenses | Charged to<br>Other Accounts-<br>Describe | Deductions-<br>Describe  |                                |
| Valuation reserve<br>deduction<br>from assets account:                                    |                                      |                                     |   |                          |                                |
| Fiscal year ended<br>October 30, 2016<br>Allowance for<br>doubtful accounts<br>receivable | \$ 4,086                             | \$ 611                              | \$ -                                      | \$ 652 (2)<br>- (3)      | \$ 4,045                       |
| Fiscal year ended<br>October 25, 2015<br>Allowance for<br>doubtful accounts<br>receivable | \$ 4,050                             | \$ (24)                             | \$ 36 (1)                                 | \$ 52 (2)<br>(77) (3)    | \$ 4,086                       |
| Fiscal year ended<br>October 26, 2014<br>Allowance for<br>doubtful accounts<br>receivable | \$ 4,000                             | \$ 4,076                            | \$ 50 (4)                                 | \$ 4,152 (2)<br>(76) (3) | \$ 4,050                       |

Note (1) Increase in the reserve due to the inclusion of Applegate Farms accounts receivable.

**Note (2)** Uncollectible accounts written off.

**Note (3)** Recoveries on accounts previously written off.

**Note (4)** Increase in the reserve due to the inclusion of CytoSport accounts receivable.

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**LIST OF EXHIBITS**

**HORMEL FOODS CORPORATION**

| <b><u>NUMBER</u></b> | <b><u>DESCRIPTION OF DOCUMENT</u></b>   |
|----------------------|---|
| 2.1(1)               | Purchase Agreement by and among Hormel Foods Corporation, Applegate Farms, LLC, the management sellers listed on Exhibit A, Weiser, Inc., Stephen M. McDonnell, SPC Partners IV, L.P., K&E Investment Partners, L.P. and Applegate Investment Corporation, dated May 26, 2015. (Incorporated by reference to Exhibit 2.1 to Hormel's Quarterly Report on Form 10-Q for the quarter ended April 26, 2015, File No. 001-02402.) Exhibits identified in the agreement have been omitted pursuant to Item 601(b)(2) of Regulation S-K and will be furnished to the Commission upon request. |
| 3.1(2)               | Restated Certificate of Incorporation as amended January 27, 2016.  |
| 3.2(1)               | Bylaws as amended to date. (Incorporated by reference to Exhibit 3(ii) to Hormel's Report on Form 8-K dated September 26, 2016, File No. 001-02402.)  |
| 4.1(1)               | Indenture dated as of April 1, 2011, between the Company and U.S. Bank National Association. (Incorporated by reference to Exhibit 4.3 to Hormel's Registration Statement on Form S-3 filed on April 4, 2011, File No. 333-173284.)   |
| 4.2(1)               | Form of 4.125% Notes due 2021. (Incorporated by reference to Exhibit 4.1 to Hormel's Current Report on Form 8-K dated April 11, 2011, File No. 001-02402.)  |
| 4.3                  | Pursuant to Item 601(b)(4)(iii) of Regulation S-K, copies of instruments defining the rights of holders of certain long-term debt are not filed. Hormel agrees to furnish copies thereof to the Securities and Exchange Commission upon request.  |
| 10.1(1)(3)           | Hormel Foods Corporation Operators' Shares Incentive Compensation Plan. (Incorporated by reference to Appendix A to Hormel's definitive Proxy Statement filed on December 19, 2012, File No. 001-02402.)  |
| 10.2(1)(3)           | Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.2 to Hormel's Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)   |
| 10.3(1)(3)           | First Amendment of Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.3 to Hormel's Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)  |
| 10.4(1)(3)           | Second Amendment of Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.4 to Hormel's Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)   |
| 10.5(1)(3)           | Third Amendment of Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.5 to Hormel's Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)  |

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- 10.6(1)(3) Hormel Foods Corporation 2000 Stock Incentive Plan (Amended 1-31-2006). (Incorporated by reference to Exhibit 10.1 to Hormel's Current Report on Form 8-K dated January 31, 2006, File No. 001-02402.)
- 10.7(1)(3) Hormel Foods Corporation Executive Deferred Income Plan II (November 21, 2011 Restatement). (Incorporated by reference to Exhibit 10.1 to Hormel's Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)
- 10.8(1)(3) Form of Indemnification Agreement for Directors and Officers. (Incorporated by reference to Exhibit 10.1 to Hormel's Quarterly Report on Form 10-Q for the quarter ended April 29, 2012, File No. 001-02402.)
- 10.9(1)(3) Hormel Foods Corporation Nonemployee Director Deferred Stock Plan (Plan Adopted October 4, 1999; Amended and Restated Effective January 1, 2008). (Incorporated by reference to Exhibit 10.6 to Hormel's Annual Report on Form 10-K for the fiscal year ended October 26, 2008, File No. 001-02402.)



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**LIST OF EXHIBITS (CONTINUED)**  
**HORMEL FOODS CORPORATION**

| <b><u>NUMBER</u></b> | <b><u>DESCRIPTION OF DOCUMENT</u></b>  |
|----------------------|--|
| 10.10(1)(3)          | Hormel Foods Corporation 2009 Nonemployee Director Deferred Stock Plan (Plan Adopted November 24, 2008). (Incorporated by reference to Exhibit 10.2 to Hormel's Quarterly Report on Form 10-Q for the quarter ended January 25, 2009, File No. 001-02402.)   |
| 10.11(1)(3)          | Hormel Foods Corporation 2009 Long-Term Incentive Plan. (Incorporated by reference to Appendix A to Hormel's definitive Proxy Statement filed on December 18, 2013, File No. 001-02402.)   |
| 10.12(1)(3)          | Hormel Survivor Income Plan for Executives (1993 Restatement). (Incorporated by reference to Exhibit 10.11 to Hormel's Annual Report on Form 10-K for the fiscal year ended October 29, 2006, File No. 001-02402.)   |
| 10.13(1)             | Underwriting Agreement, dated as of April 4, 2011, by and between the Company and J.P. Morgan Securities LLC and Merrill Lynch, Pierce, Fenner, & Smith Incorporated as representatives of the several underwriters named in Schedule 1 thereto. (Incorporated by reference to Exhibit 1.1 to Hormel's Current Report on Form 8-K dated April 11, 2011, File No. 001-02402.) |
| 11.1(2)              | Statement re: computation of per share earnings. (Included in Exhibit 13.1 filed with this Annual Report on Form 10-K for the fiscal year ended October 30, 2016.)   |
| 13.1(2)              | Pages 14 through 70 of the Annual Stockholders' Report for the fiscal year ended October 30, 2016.   |
| 21.1(2)              | Subsidiaries of the Registrant.  |
| 23.1(2)              | Consent of Independent Registered Public Accounting Firm.  |
| 24.1(2)              | Power of Attorney.   |
| 31.1(2)              | Certification Required Under Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2(2)              | Certification Required Under Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1(2)              | Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |

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|------------|---|
| 99.3(1)    | U.S. \$700,000,000 Amended and Restated Credit Agreement, dated as of June 24, 2015, between the Company, Wells Fargo Bank, National Association, as Administrative Agent, and the lenders identified on the signature pages thereof. (Incorporated by reference to Exhibit 99 to Hormel's Current Report on Form 8-K dated June 24, 2015, File No. 001-02402.) |
| 101.INS(2) | XBRL Instance Document  |
| 101.SCH(2) | XBRL Taxonomy Extension Schema Document   |
| 101.CAL(2) | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF(2) | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB(2) | XBRL Taxonomy Extension Labels Linkbase Document  |
| 101.PRE(2) | XBRL Taxonomy Extension Presentation Linkbase Document  |

- (1) Document has previously been filed with the Securities and Exchange Commission and is incorporated herein by reference.
- (2) These exhibits transmitted via EDGAR.
- (3) Management contract or compensatory plan or arrangement.