CBOE Holdings, Inc. Form 425 May 04, 2010
Filed by CBOE Holdings, Inc
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Subject Company: CBOE Holdings, Inc
Subject Company s Commission File No.: 333-14057
On May 4, 2010, the Chicago Board Options Exchange, Incorporated issued the following information circular.
Information Circular IC10-104
May 4, 2010
To: CBOE Members
From: Alan J. Dean
Chief Financial Officer
Re: Three Months Ended March 31, 2010 Unaudited Financial Statements
For the quarter ended March 31, 2010, Chicago Board Options Exchange (CBOE) reported total operating revenues of \$101.1 million, an increase of \$3.0 million, or 3 percent, from the first quarter of 2009. Operating income for the first-quarter 2010 was \$38.7 million, down \$1.6

million, or 4 percent, from \$40.3 million in the same period last year.

Financial Summary	Three Months Ended March 31						
(in thousands)		2010		2009		Chg	% chg
Total Operating Revenues	\$	101,081	\$	98,067	\$	3,014	3%
Total Operating Expenses		62,352		57,747		4,605	8%
Operating Income		38,729		40,320		(1,591)	-4%
Operating Margin		38.3%		41.1%		2.8 pts	
Net Income	\$	22,676	\$	24,278	\$	(1,602)	-7%
Options Contracts Per Day		4,545		4,477		68	2%

Review of First-Quarter 2010 Financial Results Compared with First-Quarter 2009

Analysis of Operating Revenues for First-Quarter 2010 Versus First-Quarter 2009

Total operating revenues increased \$3.0 million, or 3 percent, during the three months ended March 31, 2010 compared with the same period in 2009, primarily as a result of higher revenues from transaction fees and regulatory fees, partially offset by lower exchange services and other fees. The increase in total operating revenues for the quarter was attributable to the following:

• Transaction fees increased \$3.5 million, or 4 percent, as a result of a 2-percent increase in trading volume and a 3-percent increase in the average transaction fee per contract. Total options contracts traded at CBOE rose to 277.3 million in the first quarter of 2010 compared with 273.1 million in 2009 s first quarter. CBOE s total average options contracts traded per day for the first quarter were 4.55 million versus 4.48 million in the first quarter of 2009. The total average transaction fee per contract increased to \$0.300 from \$0.292 in the first quarter of 2009. This increase primarily reflects a shift in the volume mix, with a larger percentage of CBOE s total volume coming from index options, its highest-margin product

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category. Index options accounted for 24.4 percent of total contracts traded in first quarter 2010 compared with 19.7 percent in the prior year s first quarter.

- Regulatory fees increased \$0.9 million versus last year s first quarter, primarily due to a change in CBOE s regulatory fee structure. In the third quarter of 2008, CBOE eliminated its registered representative fee and replaced it with an options regulatory fee effective March 1, 2009. The increase in first quarter 2010 regulatory fees resulted from the timing of the fee implementation in 2009.
- Exchange services and other fees declined \$1.7 million due primarily to the elimination of the hybrid electronic quoting fee.

Expense Analysis for First-Quarter 2010 Versus First-Quarter 2009

Total operating expenses were \$62.4 million in the first quarter of 2010, an increase of \$4.6 million, or 8 percent, compared with \$57.8 million in the first quarter of 2009. The first-quarter expense variance includes about \$1.6 million of incremental expenses related to CBOE s demutualization, severance charges and C2 expenses. C2 is expected to launch in the fourth quarter of this year.

The \$4.6 million increase in total operating expenses for first-quarter 2010 compared with first-quarter 2009 was due primarily to the following factors:

- Employee costs increased \$2.9 million mainly due to increases in benefit plan contributions, accrued incentive awards, severance expense and salaries. The accrued expense for incentive awards reflects the current portion of the annualized expense, which is aligned with CBOE s financial performance. The increase in severance expense resulted from targeted staff reductions. Salaries were up due to a slight increase in headcount and compensation awards granted in July of 2009. CBOE had 597 employees at March 31, 2010 compared with 591 at March 31, 2009.
- Costs for outside services increased by \$1.5 million, primarily due to higher expenses incurred for legal fees. The increase in legal fees primarily resulted from additional services related to CBOE s demutualization and other litigation costs.
- Royalty fees were up \$2.9 million as a result of higher trading volume in licensed products and a fee increase on certain licensed index products.
- Trading volume incentives decreased by \$2.0 million, or 35 percent, due to lower costs incurred for a market linkage program under which CBOE pays the expense for routing customer orders to other exchanges. This market linkage program is intended to encourage broker-dealers to route customer orders to CBOE rather than to our competitors. The decline in expenses related to the market linkage program resulted from a decrease in the number of customer orders routed to CBOE, which we believe is partially attributable to the introduction of a new order type referred to as Professional. Previously, this order type was classified as a Customer order and, accordingly, no transaction fees

were assessed.

• Other expenses fell \$1.4 million primarily as a result of lower costs related to systems interruptions or omissions that impact trading operations. Other expenses were also favorably impacted by the discontinuation of the auto quote subsidy program.

CBOE reported operating income of \$38.7 million for the first quarter of 2010, a decrease of \$1.6 million from the prior year. The resulting operating margin, representing operating income as a percentage of total operating revenues, was 38.3 percent versus 41.1 percent in the first quarter of 2009. While first quarter results reflect the impact of certain extraordinary expenses, CBOE remains focused on tightly managing expenses and capitalizing on its scalable business model.

Other Income/(Expense)

Other income and expense represents activities incurred outside of CBOE s core business that are considered non-operating. These activities primarily include investing of excess cash, financing activities and investments in other business ventures. For the first quarter of 2010, CBOE reported other expense of \$0.3 million compared with revenue of \$0.1 million in last year s first quarter. This change primarily resulted from a \$0.4 million decrease in investment income, which reflects lower yields realized on a higher level of invested cash for the quarter.

CBOE reported net income of \$22.7 million for the first quarter of 2010 compared with \$24.3 million in last year s first quarter, a decrease of \$1.6 million, or 7 percent, resulting from the factors noted above.

Review of Balance Sheets and Liquidity Position

At March 31, 2010, CBOE had \$439.5 million of available cash and cash equivalents on its balance sheet and no outstanding debt. There were no funds in restricted cash at March 31, 2010 compared with March 31, 2009 because the restrictions related to cash received for access fees were released in December of 2009, based upon the final, non-appealable resolution of the exercise right litigation.

Working capital, defined as current assets minus current liabilities, increased by \$22.9 million during the first quarter to \$97.2 million at March 31, 2010 from \$74.3 million at December 31, 2009. CBOE s working capital at March 31, 2010 and December 31, 2009, reflects the recognition in December 2009 of \$303 million for amounts payable relating to the exercise right litigation, which is included in the total settlement payable on CBOE s consolidated balance sheet at March 31, 2010 and December 31, 2009. CBOE has adequate resources to fund the settlement payable, including its cash reserves and the ability to borrow against its \$150 million credit facility, if necessary.

Cash provided by operations for the first quarter of 2010 was \$62.3 million, reflecting cash generated from operations and the prepayment of liquidity provider transaction fees. Capital expenditures for the quarter were \$6.6 million. The majority of capital spending supports CBOE s efforts to continually upgrade and enhance its systems capacity and capabilities, including hardware and capitalized software.

Questions may be directed to Debbie Koopman at 312-786-7136 or koopman@cboe.com or Alan Dean at 312-786-7023 or dean@cboe.com.

This communication shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any state or jurisdiction in which an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

In connection with the proposed restructuring transaction, CBOE Holdings, Inc. (CBOE Holdings) has filed certain relevant materials with the United States Securities and Exchange Commission (SEC), including a registration statement on Form S-4. Members are encouraged to read the registration statement, including the proxy statement/prospectus that are a part of the registration statement, because it contains important information about the proposed transaction. Members are able to obtain a free copy of the proxy statement/prospectus, as well as the other fillings containing information about CBOE Holdings and the Chicago Board Options Exchange, Incorporated (CBOE), without charge, at the SEC s Web site, http://www.sec.gov, and the companies website, www.CBOE.com. In addition, CBOE members may obtain free copies of the proxy statement/prospectus and other documents filed by CBOE Holdings or the CBOE from CBOE Holdings by directing a request to the Office of the Secretary, CBOE Holdings, Inc., 400 South LaSalle Street, Chicago, Illinois 60605.

CBOE Holdings, the CBOE and their respective directors, executive officers and other employees may be deemed to be participants in the solicitation of proxies in connection with the proposed transaction. Information about the directors and executive officers of CBOE Holdings and of the CBOE is available in the prospectus/proxy statement.

Statements in this release that are not historical facts are forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or implied in any forward-looking statements.

CHICAGO BOARD OPTIONS EXCHANGE, INC.

CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

Access fees2,204Exchange services and other fees4,361Market data fees5,748Regulatory fees3,829	9,889 2,253 6,074 5,275
Transaction fees \$ 83,411 \$ 7 Access fees 2,204 Exchange services and other fees 4,361 Market data fees 5,748 Regulatory fees 3,829	2,253 6,074
Access fees2,204Exchange services and other fees4,361Market data fees5,748Regulatory fees3,829	2,253 6,074
Exchange services and other fees4,361Market data fees5,748Regulatory fees3,829	6,074
Market data fees 5,748 Regulatory fees 3,829	
Regulatory fees 3,829	
Other 1,528	2,888
	1,688
Total Operating Revenues 101,081 9	8,067
OPERATING EXPENSES:	
Employee costs 23,137 2	0,274
Depreciation and amortization 7,301	6,884
Data processing 5,082	4,517
Outside services 8,123	6,584
Royalty fees 10,898	7,971
Trading volume incentives 3,696	5,704
Travel and promotional expenses 1,986	2,276
	1,377
Other 745	2,160
Total Operating Expenses 62,352 5	7,747
OPERATING INCOME 38,729 4	0,320
OTHER INCOME/(EXPENSES):	
Investment income 100	512
	(226)
Other borrowing costs (222)	(217)
Total Other Income/(Expenses) (327)	69
INCOME BEFORE INCOME TAXES 38,402 4	0,389
Income Tax Provision 15,726 1	6,111
NET INCOME \$ 22,676 \$ 2	4,278
Other Statistics	
Trading Days 61	61
Contracts Traded:	
CBOE Options Contracts 277,263,071 273,10	
Options Contracts Per Day 4,545,296 4,47	7,105
	2,943
	2,179
Total Average Transaction Fee Per Contract \$ 0.300 \$	0.292
Average Transaction Fee Per Contract by Product:	
Equities \$ 0.184 \$	0.195
Equities \$ 0.184 \$ Indexes 0.597	0.569
Equities\$0.184\$Indexes0.597Exchange-traded funds0.236	

Futures	1.952	1.689
Total average transaction fee per contract	\$ 0.300	\$ 0.292

CHICAGO BOARD OPTIONS EXCHANGE, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands) ASSETS	3/31/2010		3/31/2009		12/31/2009	
1.002.10						
Cash and investments	\$	439,497	\$	317,754	\$	383,730
Cash and investments - restricted		·		31,137		,
Other Current Assets		56,011		60,222		49,333
Total Current Assets		495,508		409,113		433,063
Investments in Affiliates/Subsidiary		2,885		3,950		3,090
Land		4,914		4,914		4,914
Property and Equipment - Net		89,991		86,650		91,251
Other Assets Net		39,229		39,453		39,630
Total Assets	\$	632,527	\$	544,080	\$	571,948
LIABILITIES & MEMBERS EQUITY						
Total Current Liabilities	\$	398,296	\$	115,124	\$	358,735
Total Long-Term Liabilities		23,407		23,018		25,079
Total Members Equity		210,824		405,938		188,134
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Total Liabilities and Members Equity	\$	632,527	\$	544,080	\$	571,948

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CHICAGO BOARD OPTIONS EXCHANGE, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)	,	Quarter Ended 3/31/2010 3/31/2009		
Cash Flows from Operating Activities:		3/31/2010		3/31/2009
Net Income	\$	22,676	\$	24,278
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Adjustments to reconcile net income to net cash flows from operating activities:				
Depreciation and amortization		7.301		6,884
Equity in loss of OneChicago, LLC		205		226
Deferred income taxes		(2,028)		(1,127)
		() ,		
Change in assets and liabilities:		34,178		19,459
Net Cash Flows from Operating Activities		62,332		49,720
Cash Flows from Investing Activities:				
Capital and other assets expenditures		(6,562)		(9,830)
Restricted funds - temp access fees				(4,980)
Sale of NSX certificates of proprietary membership				1,500
Net Cash Flows from Investing Activities		(6,562)		(13,310)
Cash Flows from Financing Activities:				
Payments for debt issuance costs		(3)		(79)
Net Cash Flows from Financing Activities		(3)		(79)
Net Increase in Cash and Cash Equivalents		55,767		36,331
Coch and Coch Equivalents at Paginning of Pagind		383,730		201 422
Cash and Cash Equivalents at Beginning of Period Cash and Cash Equivalents at End of Period	\$	439,497	\$	281,423 317,754
Cash and Cash Equivalents at End of Feriod	Ą	439,497	Ф	317,734
Supplemental Disclosure of Cash Flow Information:				
Cash paid for income taxes	\$	518	\$	30
Non-cash investing activities:	-		-	
Change in post-retirement benefit obligation		(17)		
Unpaid liability to acquire equipment and software		1,388		5,094
Exercise right privilege payable		118		-,
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