## AMERICAN RIVER BANKSHARES

Form 10-Q
November 02, 2011
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
WASHINGTON, D.C. 20549
FORM 10-Q
(Mark One)

X
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

## or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to

Commission File Number: 0-31525
AMERICAN RIVER BANKSHARES
(Exact name of registrant as specified in its charter)

## California

(State or other jurisdiction of incorporation or organization)

3100 Zinfandel Drive, Suite 450, Rancho Cordova, California
(Address of principal executive offices)

68-0352144
(I.R.S. Employer Identification No.)

95670
(Zip Code)
(916) 851-0123
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer o | Accelerated filer o |
| :--- | :--- |
| Non-accelerated filer x (Do not check if a smaller reporting company) | Smaller reporting company o |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

No par value Common Stock -9,890,909 shares outstanding at November 1, 2011.

## AMERICAN RIVER BANKSHARES

INDEX TO QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2011
Page
Part I.
Item 1. Financial Statements ..... 3
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 26
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 46
Item 4. Controls and Procedures ..... 47
Part II.
Item 1. Legal Proceedings ..... 48
Item 1A. Risk Factors ..... 48
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 48
Item 3. Defaults Upon Senior Securities ..... 49
Item 4. (Reserved) ..... 49
Item 5. Other Information ..... 49
Item 6. Exhibits ..... 49
Signatures ..... 54
Exhibit Index ..... 55
31.1 Certifications of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of ..... 56 2002
31.2 Certifications of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act ..... 57 of 2002
the Sarbanes-Oxley Act of 2002
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema
101.CAL XBRL Taxonomy Extension Calculation
101.DEF XBRL Taxonomy Extension Definition
101.LAB XBRL Taxonomy Extension Label
101.PRE XBRL Taxonomy Extension Presentation2

PART I-FINANCIAL INFORMATION

Item 1. Financial Statements.

## AMERICAN RIVER BANKSHARES CONSOLIDATED BALANCE SHEETS (Unaudited)

| (dollars in thousands) | September 30, <br> 2011 | December 31, <br> 2010 |
| :--- | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | $\$ 50,562$ | $\$ 31,871$ |
| Interest-bearing deposits in banks | 1,749 | 2,248 |
| Investment securities: |  |  |
| Available-for-sale (amortized cost: 2011--\$167,235; 2010--\$151,667) | 173,309 | 154,515 |
| Held-to-maturity (fair value: 2011--\$4,759; 2010--\$6,472) | 4,505 | 6,149 |
| Loans and leases, less allowance for loan and lease losses of \$7,888 at | 306,614 | 338,533 |
| September 30, 2011 and \$7,585 at December 31, 2010 | 2,238 | 2,026 |
| Premises and equipment, net | 3,093 | 3,486 |
| Federal Home Loan Bank stock | 16,557 | 16,723 |
| Goodwill and other intangible assets | 3,827 | 2,696 |
| Other real estate owned | 19,266 | 20,693 |
| Accrued interest receivable and other assets | $\$ 581,720$ | $\$ 578,940$ |
|  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Deposits: |  |  |
| Noninterest bearing | $\$ 132,145$ | $\$ 126,636$ |
| Interest-bearing | 331,444 | 338,486 |
| Total deposits | 463,589 | 465,122 |
| Short-term borrowings | 5,000 | 7,000 |
| Long-term borrowings | 14,000 | 10,000 |
| Accrued interest payable and other liabilities | 6,019 | 7,274 |
| Total liabilities | 488,608 | 489,396 |
| Commitments and contingencies |  |  |
| Shareholders' equity: |  |  |
| Preferred stock, no par value; 20,000,000 shares authorized; none outstanding |  |  |
| Common stock, no par value; 20,000,000 shares authorized; issued and |  |  |
| outstanding -9,890,909 shares at September 30, 2011 and 9,874,867 shares at | 7,970 |  |
| December 31, 2010 | 17,497 | 1,814 |
| Retained earnings | 3,645 | 1,021 |
| Accumulated other comprehensive income, net of taxes |  | 1,709 |

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| Total shareholders' equity | 93,112 | 89,544 |
| :--- | :---: | :---: |
|  | $\$ 581,720$ | $\$ 578,940$ |

See Notes to Unaudited Consolidated Financial Statements

3

## AMERICAN RIVER BANKSHARES CONSOLIDATED STATEMENT OF INCOME

(Unaudited)
(dollars in thousands, except per share data) For the periods ended September 30,

Three months
20112010

Nine months
2011
2010

Interest income:

| Interest and fees on loans | $\$ 4,777$ | $\$ 5,466$ | $\$ 14,619$ | $\$ 16,883$ |
| :--- | :--- | :--- | :--- | :--- |
| Interest on deposits in banks | 7 | - | 18 | - |
| Interest and dividends on investment <br> securities: | 1,099 | 721 |  |  |
| Taxable | 187 | 157 | 5,251 | 2,160 |
| Exempt from Federal income taxes <br> Dividends | - | - | - | - |
| Total interest income <br> Interest expense: | 6,070 | 6,344 | 18,391 | 19,531 |
| Interest on deposits <br> Interest on borrowings | 541 | 718 | 1,764 | 2,277 |
| Total interest expense | 99 | 120 | 279 | 394 |
| Net interest income | 640 | 838 | 2,043 | 2,671 |
| Provision for loan and lease losses | 5,430 | 5,506 | 16,348 | 16,860 |
| Net interest income after provision for loan | 550 | 2,025 | 3,625 | 5,677 |
| and lease losses | 4,880 | 3,481 | 12,723 | 11,183 |

Noninterest income:

| Service charges on deposit accounts | 185 | 201 | 568 | 666 |
| :--- | :--- | :--- | :--- | :--- |
| Gain (loss) on sale of securities | 326 | 1 | 353 | $(4$ |
| Other noninterest income | 239 | 239 | 716 | 700 |
| Total noninterest income | 750 | 441 | 1,637 | 1,362 |


| Noninterest expense: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Salaries and employee benefits | 2,219 | 1,926 | 6,342 | 5,900 |
| Occupancy | 275 | 314 | 842 | 979 |
| Furniture and equipment | 167 | 169 | 528 | 546 |
| Federal Deposit Insurance Corporation |  |  |  |  |
| assessments | 172 | 383 | 712 | 1,061 |
| Other real estate owned expense | 260 | 159 | 969 | 743 |
| Other expense | 893 | 1,021 | 2,841 | 2,983 |
| Total noninterest expense | 3,986 | 3,972 | 12,234 | 12,212 |


| Income (loss) before provision for (benefit <br> from) income taxes | 1,644 | $(50$ | $)$ | 2,126 | 333 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Provision for (benefit from) income taxes | 595 | $(89$ | $)$ | 650 | $(66$ |


| Net income | $\$ 1,049$ | $\$ 39$ | $\$ 1,476$ | $\$ 399$ |
| :--- | :--- | :--- | :--- | :--- |
| Basic earnings per share | $\$ 0.11$ | $\$ 0.00$ | $\$ 0.15$ | $\$ 0.04$ |
| Diluted earnings per share | $\$ 0.11$ | $\$ 0.00$ | $\$ 0.15$ | $\$ 0.04$ |
| Cash dividends per share | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |

See notes to Unaudited Consolidated Financial Statements

4

AMERICAN RIVER BANKSHARES
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)


See Notes to Unaudited Consolidated Financial Statements

5

| AMERICAN RIVER BANKSHARES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  |  |
| For the nine months ended September 30, | 2011 |  | 2010 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ 1,476 |  | \$399 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan and lease losses | 3,625 |  | 5,677 |  |
| Decrease in deferred loan origination fees, net | (111 | ) | (172 | ) |
| Depreciation and amortization | 546 |  | 566 |  |
| (Gain) loss on sale and call of investment securities | (353 | ) | 4 |  |
| Amortization of investment security premiums and discounts, net | 1,678 |  | 1,842 |  |
| Increase in cash surrender value of life insurance policies | (206 | ) | (201 | ) |
| Stock based compensation expense | 156 |  | 177 |  |
| Loss on sale and write-down of other real estate owned | 449 |  | 528 |  |
| Decrease in accrued interest receivable and other assets | 344 |  | 3,891 |  |
| Decrease in accrued interest payable and other liabilities | (1,255 | ) | (1,679 | ) |
| Net cash provided by operating activities | 6,349 |  | 11,032 |  |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from the sale of available-for-sale investment securities | 9,706 |  | 6,526 |  |
| Proceeds from matured available-for-sale investment securities | 315 |  | 2,725 |  |
| Proceeds from called available-for-sale investment securities | 1,180 |  | 620 |  |
| Purchases of available-for-sale investment securities | (47,157 | ) | (56,444 | ) |
| Proceeds from principal repayments for available-for-sale investment securities | 19,048 |  | 12,927 |  |
| Proceeds from principal repayments for held-to-maturity investment securities | 1,659 |  | 5,250 |  |
| Net decrease in interest-bearing deposits in banks | 499 |  |  |  |
| Net decrease in loans | 25,936 |  | 22,473 |  |
| Proceeds from sale of other real estate | 888 |  | 2,261 |  |
| Purchases of equipment | (592 | ) | (280 | ) |
| Net decrease in FHLB stock | 393 |  | 331 |  |
| Net cash provided by (used in) investing activities | 11,875 |  | (3,611 | ) |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in demand, interest-bearing and savings deposits | \$9,456 |  | \$ 17,670 |  |
| Net decrease in time deposits | (10,989 | ) | (17,626 | ) |
| Net decrease in short-term borrowings | (2,000 | ) | (7,500 | ) |
| Net increase (decrease) in long-term borrowings | 4,000 |  | (7,000 | ) |
| Payment of cash dividends | - |  | - |  |
| Exercise of stock options | - |  | - |  |
| Tax benefit from exercise of stock options | - |  | - |  |
| Net cash provided by (used in) financing activities | 467 |  | (14,456 | ) |


| Increase (decrease) increase in cash and cash equivalents | 18,691 | $(7,035)$ |
| :--- | ---: | ---: |
| Cash and cash equivalents at beginning of year | 31,871 | 58,493 |
| Cash and cash equivalents at end of period | $\$ 50,562$ | $\$ 51,458$ |

See Notes to Unaudited Consolidated Financial Statements

6

# AMERICAN RIVER BANKSHARES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS 

September 30, 2011

## 1. CONSOLIDATED FINANCIAL STATEMENTS

In the opinion of management, the unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the consolidated financial position of American River Bankshares (the "Company") at September 30, 2011 and December 31, 2010, and the results of its operations and its cash flows for nine-month periods ended September 30, 2011 and 2010 and its statement of changes in shareholders' equity for the year ended December 31, 2010 and the nine months ended September 30, 2011 in conformity with accounting principles generally accepted in the United States of America.

Certain disclosures normally presented in the notes to the annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The Company believes that the disclosures are adequate to make the information not misleading. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2010 annual report on Form 10-K. The results of operations for the three-month and nine-month periods ended September 30, 2011 may not necessarily be indicative of the operating results for the full year.

In preparing such financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for loan and lease losses, the provision for taxes, the valuation of goodwill and the estimated fair value of investment securities, impaired loans and other real estate owned.

Management has determined that since all of the banking products and services offered by the Company are available in each branch office of American River Bank, all branch offices are located within the same economic environment and management does not allocate resources based on the performance of different lending or transaction activities, it is appropriate to aggregate all of the branch offices and report them as a single operating segment. No client accounts for more than ten percent ( $10 \%$ ) of revenues for the Company or American River Bank.

## 2. STOCK-BASED COMPENSATION

## Equity Plans

On March 17, 2010, the Board of Directors adopted the 2010 Equity Incentive Plan (the " 2010 Plan"). The 2010 Plan was approved by the Company's shareholders on May 20, 2010. In 2000, the Board of Directors adopted and the Company's shareholders approved a stock option plan (the "2000 Plan"), under which 359,569 options remain outstanding at September 30, 2011. The total number of authorized shares that remain available for issuance under the 2010 Plan is $1,431,453$. The 2010 Plan provides for the following types of stock-based awards: incentive stock options; nonqualified stock options; stock appreciation rights; restricted stock; restricted performance stock; unrestricted Company stock; and performance units. Awards granted under the 2000 Plan were either incentive stock options or nonqualified stock options. Under the 2010 Plan, the awards may be granted to employees and directors under incentive and nonstatutory agreements and other awards agreements. The 2010 Plan and the 2000 Plan (collectively the "Plans") require that the option price may not be less than the fair market value of the stock at the date the option is granted. The option awards under the Plans expire on dates determined by the Board of Directors, but not later than ten years from the date of award. The vesting period is generally five years; however, the vesting period can
be modified at the discretion of the Company's Board of Directors. Outstanding option awards under the Plans are exercisable until their expiration, however, no new options will be awarded under the 2000 Plan. New shares are issued upon exercise of an option.

During the third quarter of 2011, the Company awarded 18,902 shares of restricted common stock under the Company's 2010 Equity Incentive Plan to certain employees and to directors. During the third quarter of 2010, the Company awarded 29,334 shares of restricted common stock under the Company's 2010 Equity Incentive Plan to certain employees and to directors. Grant date fair value is determined by the market price of the Company's common stock on the date of grant. The aggregate value of these shares at the grant date amounted to approximately $\$ 99,000$ for the awards in 2011 and $\$ 205,000$ for the awards in 2010 and is recognized ratably as compensation expense or director expense over the vesting periods. The shares of common stock granted pursuant to such agreements vest in increments over one to five years from the date of grant. The shares awarded to employees and directors under the restricted stock agreements vest on the applicable vesting dates only to the extent the recipient of the shares is then an employee or a director of the Company or one of its subsidiaries, and each recipient will forfeit all of the shares that have not vested on the date his or her employment or service is terminated. New shares are issued upon vesting of the restricted common stock.

## Equity Compensation

For the three-month periods ended September 30, 2011 and 2010, the compensation cost recognized for equity compensation was $\$ 48,000$ and $\$ 67,000$, respectively. The recognized tax benefit for equity compensation expense was $\$ 15,000$ and $\$ 17,000$, for the three-month periods ended September 30, 2011 and 2010, respectively. For the nine-month periods ended September 30, 2011 and 2010, the compensation cost recognized for equity compensation was $\$ 156,000$ and $\$ 177,000$, respectively. The recognized tax benefit for equity compensation expense was $\$ 44,000$ and $\$ 34,000$, for the nine-month periods ended September 30, 2011 and 2010, respectively.

At September 30, 2011, the total compensation cost related to nonvested stock option awards not yet recorded is $\$ 86,000$. This amount will be recognized over the next 3.5 years and the weighted average period of recognizing these costs is expected to be 1.06 years. At September 30, 2011, the total compensation cost related to restricted stock awards not yet recorded is $\$ 174,000$. This amount will be recognized over the next 5.0 years and the weighted average period of recognizing these costs is expected to be 1.82 years.

## Equity Plans Activity

## Stock Options

There were no stock options awarded during the three and nine-month periods ended September 30, 2011 and 2010. A summary of option activity under the Plans as of September 30, 2011 and changes during the period then ended is presented below:

|  | Shares |  | Weighted |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Weighted | Average | Aggregate |
|  |  |  | Average | Remaining | Intrinsic |
|  |  |  | Exercise | Contractual | Value |
| Options |  |  | Price | Term | (\$000) |
| Outstanding at January 1, 2011 | 379,571 |  | \$ 17.18 | 5.5 years | \$- |
| Granted | - |  | - | - | - |
| Exercised | - |  | - | - | - |
| Cancelled | (20,002 | ) | \$ 16.47 | - | - |
| Outstanding at September 30, 2011 | 359,569 |  | \$ 17.22 | 4.7 years | \$- |
| Exercisable at September 30, 2011 | 293,104 |  | \$ 18.09 | 4.2 years | \$- |

## Restricted Stock

There were 18,902 shares of restricted stock awarded during the three and nine-month periods ended September 30, 2011. Of the 18,902 restricted common shares, 13,335 will vest one year from the date of the award and 5,567 will vest over five years at $20 \%$ per year from the date of the award. There were 29,334 shares of restricted stock awarded during the three and nine-month periods ended September 30, 2010. Grant date fair value is determined by the market price of the Company's common stock on the date of grant ( $\$ 5.25$ on August 17, 2011 and $\$ 6.99$ on July 21, 2010). Of the 29,334 restricted common shares awarded in 2010, 13,298 vested on July 21, 2011, 2,860 were forfeited and 13,176 will vest $20 \%$ per year. The intrinsic value of unvested restricted stock at September 30, 2011 was $\$ 160,000$.

8

|  |  | Weighted <br> Average |
| :--- | :---: | :---: |
| Grant Date |  |  |

## Other Equity Awards

There were no stock appreciation rights, restricted performance stock, unrestricted Company stock, or performance units awarded during the three or nine month periods ended September 30, 2011 or 2010. The intrinsic value used for stock options and restricted stock was derived from the market price of the Company's common stock of $\$ 4.97$ as of September 30, 2011.

## 3. COMMITMENTS AND CONTINGENCIES

In the normal course of business there are outstanding various commitments to extend credit which are not reflected in the financial statements, including loan commitments of approximately $\$ 39,250,000$ and standby letters of credit of approximately $\$ 10,086,000$ at September 30, 2011. Such commitments relate primarily to real estate construction loans, revolving lines of credit and other commercial loans. However, all such commitments will not necessarily culminate in actual extensions of credit by the Company during 2011 as some of these are expected to expire without being fully drawn upon.

Standby letters of credit are commitments issued to guarantee the performance or financial obligation of a client to a third party. These guarantees are issued primarily relating to purchases of inventory or as security for real estate rents by commercial clients and are typically short-term in nature. Credit risk is similar to that involved in extending loan commitments to clients and accordingly, evaluation and collateral requirements similar to those for loan commitments are used. The majority of all such commitments are collateralized. The fair value of the liability related to these standby letters of credit, which represents the fees received for issuing the guarantees, was not significant at September 30, 2011 or December 31, 2010.

## 4. EARNINGS PER SHARE COMPUTATION

Basic earnings per share is computed by dividing net income by the weighted average common shares outstanding for the period (9,849,040 shares for the three-month and nine-month periods ended September 30, 2011, and 9,845,533 for the three-month and nine-month periods ended September 30, 2010). Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options or restricted stock, result in the issuance of common stock. Diluted earnings per share is computed by dividing net income by the weighted average common shares outstanding for the period plus the dilutive effect of stock based awards. There were 2,938 and 7,979 diluted shares, respectively, for the three-month and nine-month periods ended September 30, 2011 and 142 and 48 diluted shares, respectively, for the three-month and nine-month periods ended September 30, 2010. Earnings per share is retroactively adjusted for stock dividends and stock splits, if applicable, for all periods presented.

## 5. COMPREHENSIVE INCOME

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Comprehensive income is reported in addition to net income for all periods presented. Comprehensive income is comprised of net income plus other comprehensive income. Other comprehensive income, net of taxes, was comprised of the unrealized gains on available-for-sale investment securities of $\$ 828,000$ and $\$ 1,936,000$, respectively, for the three-month and nine-month periods ended September 30, 2011 and $\$ 143,000$ and $\$ 2,073,000$, respectively, for the three-month and nine-month periods ended September 30, 2010. Comprehensive income was $\$ 1,877,000$ and $\$ 3,412,000$, respectively, for the three-month and nine-month periods ended September 30, 2011 and $\$ 182,000$ and $\$ 2,472,000$, respectively, for the three-month and nine-month periods ended September 30, 2010. Reclassification adjustments resulting from realized gains or losses on sale of investment securities were $\$ 326,000$ and $\$ 353,000$, respectively, for the three-month and nine-month periods ended September 30, 2011 and $\$ 1,000$ and $\$(4,000)$, respectively, for the three three-month and nine-month periods ended September 30, 2010.

## 6. INVESTMENT SECURITIES

The amortized cost and estimated fair value of investment securities at September 30, 2011 and December 31, 2010 consisted of the following (dollars in thousands):

Available-for-Sale

|  | September 30, 2011 |  |  | Gross |
| :--- | :---: | :--- | :--- | :--- |

December 31, 2010

|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized <br> Losses |  | Estimated <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt securities: |  |  |  |  |  |
| Mortgage-backed securities | \$ 135,915 | \$3,156 | \$(427 | ) | \$138,644 |
| Obligations of states and political subdivisions | 15,675 | 242 | (125 | ) | 15,792 |
| Equity securities: |  |  |  |  |  |
| Corporate stock | 77 | 8 | (6 | ) | 79 |
|  | \$151,667 | \$3,406 | \$(558 | ) | \$ 154,515 |

Net unrealized gains on available-for-sale investment securities totaling $\$ 6,074,000$ were recorded, net of $\$ 2,429,000$ in tax liabilities, as accumulated other comprehensive income within shareholders’ equity at September 30, 2011. Proceeds and gross realized gains from the sale and call of available-for-sale investment securities for the three-month period ended September 30, 2011 totaled $\$ 9,294,000$ and $\$ 326,000$, respectively and for the nine-month period ended September 30, 2011 totaled $\$ 10,886,000$ and $\$ 353,000$, respectively. There were no transfers of available-for-sale investment securities for the nine-month period ended September 30, 2011.

Net unrealized gains on available-for-sale investment securities totaling $\$ 2,848,000$ were recorded, net of $\$ 1,139,000$ in tax liabilities, as accumulated other comprehensive income within shareholders' equity at December 31, 2010. Proceeds and gross realized gains (losses) from the sale and call of available-for-sale investment securities for the three-month period ended September 30, 2010 totaled $\$ 3,076,000$ and $\$ 1,000$, respectively and for the nine-month period ended September 30, 2010 totaled $\$ 6,921,000$ and $\$(4,000)$, respectively. There were no transfers of available-for-sale investment securities during the year ended December 31, 2010.

Held-to-Maturity

|  | September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Gross | Gross | Estimated |
|  | Amortized | Unrealized | Unrealized | Fair |
|  | Cost | Gains | Losses | Value |
| Debt securities: |  |  |  |  |
| Mortgage-backed securities | \$4,505 | \$254 | \$- | \$4,759 |
|  | December 31, 2010 |  |  |  |
|  |  | Gross | Gross | Estimated |
|  | Amortized | Unrealized | Unrealized | Fair |
|  | Cost | Gains | Losses | Value |
| Debt securities: |  |  |  |  |
| Mortgage-backed securities | \$6,149 | \$323 | \$- | \$6,472 |

There were no sales or transfers of held-to-maturity investment securities for the periods ended September 30, 2011 and December 31, 2010.

Investment securities with unrealized losses at September 30, 2011 and December 31, 2010 are summarized and classified according to the duration of the loss period as follows (dollars in thousands):


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$\$ 34,709 \quad \$ \quad(554) \$ 5 \quad \$ \quad(4 \quad) \$ 34,714 \quad \$ \quad(558)$
There were no held-to-maturity investment securities with unrealized losses as of September 30, 2011 or December 31, 2010.

11

At September 30, 2011, the Company held 169 securities of which 9 were in a loss position for less than twelve months and none were in a loss position for twelve months or more. Of the 9 securities in a loss position, 6 are mortgage-backed securities and 3 are obligations of states and political subdivisions. At December 31, 2010, the Company held 168 securities of which 29 were in a loss position for less than twelve months and 5 were in a loss position for twelve months or more. Of the 34 securities in a loss position, 15 were mortgage-backed securities, 11 were obligations of states and political subdivisions and 8 were corporate stocks.

The unrealized loss on the Company's investments in mortgage-backed securities and obligations of states and political subdivisions at September 30, 2011 is primarily driven by interest rates. Because the decline in market value is attributable to a change in interest rates and not credit quality, and because the Company has the ability and intent to hold these investments until recovery of fair value, which may be until maturity, management does not consider these investments to be other-than-temporarily impaired.

The amortized cost and estimated fair value of investment securities at September 30, 2011 by contractual maturity are shown below (dollars in thousands).

|  | Available-for-Sale |  | Held-to-Maturity |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  | Estimated |  | Estimated |
|  | Amortized | Fair | Amortized | Fair |
|  |  | Value | Cost | Value |
|  |  |  |  |  |
| Within one year | $\$ 1,126$ | $\$ 1,139$ |  |  |
| After one year through five years | 2,205 | 2,229 |  |  |
| After five years through ten years | 8,243 | 8,586 |  |  |
| After ten years | 13,854 | 14,472 |  |  |
|  | 25,428 | 26,426 |  |  |

Investment securities not due at a single maturity date:

| Mortgage-backed securities | 141,743 | 146,811 | $\$ 4,505$ | $\$ 4,759$ |
| :--- | :---: | :---: | :---: | :---: |
| Corporate stock | 64 | 72 |  |  |
|  | $\$ 167,235$ | $\$ 173,309$ | $\$ 4,505$ | $\$ 4,759$ |

Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to call or prepay obligations with or without call or prepayment penalties.

## 7. IMPAIRED AND NONPERFORMING LOANS AND LEASES AND OTHER REAL ESTATE OWNED

At September 30, 2011 and December 31, 2010, the recorded investment in nonperforming loans and leases was approximately $\$ 20,965,000$ and $\$ 22,571,000$, respectively. Nonperforming loans and leases include all such loans and leases that are either placed on nonaccrual status or are 90 days past due as to principal or interest but still accrue interest because such loans are well-secured and in the process of collection. The Company considers a loan to be impaired when, based on current information and events, it is probable that it will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. At September 30, 2011, the recorded investment in loans and leases that were considered to be impaired totaled $\$ 38,780,000$, which includes $\$ 20,801,000$ in nonperforming loans and leases and $\$ 17,979,000$ in performing loans and leases. Of the total impaired loans of $\$ 38,780,000$, loans totaling $\$ 16,320,000$ were deemed to not require a specific reserve and loans totaling $\$ 22,460,000$ were deemed to require a specific reserve of $\$ 1,465,000$. At December 31, 2010, the recorded investment in loans and leases that were considered to be impaired totaled $\$ 40,237,000$, which included $\$ 22,168,000$ with no specific reserve
and $\$ 18,069,000$ were deemed to require a specific reserve of $\$ 1,619,000$. If interest had been accruing on the nonperforming loans, such income would have approximated $\$ 398,000$ and $\$ 1,288,000$, respectively, for the three-month and nine-month periods ended September 30, 2011 and $\$ 528,000$ and $\$ 1,231,000$, respectively, for the three-month and nine-month periods ended September 30, 2010.

At September 30, 2011 and December 31, 2010, the recorded investment in other real estate owned ("OREO") was $\$ 3,827,000$ and $\$ 2,696,000$, respectively. In addition, the Company owned one repossessed mobile home classified on the balance sheet in accrued interest receivable and other assets with a book value of $\$ 55,000$. For the three months ended March 31, 2011, the Company transferred six properties from four relationships with loan balances in the amount of $\$ 1,988,000$ to OREO and subsequently wrote these balances down by $\$ 222,000$ to $\$ 1,766,000$, and sold three properties with balances of $\$ 554,000$ for a net loss of $\$ 28,000$. In addition to the $\$ 222,000$ in write downs, the Company also adjusted the balances, through charges to the allowance for loan and lease losses, of properties obtained in the prior quarter in the amount of $\$ 166,000$. For the three months ended June 30, 2011, the Company transferred two properties with loan balances in the amount of $\$ 293,000$ to OREO and subsequently wrote these balances down by $\$ 31,000$ to $\$ 262,000$, and sold three properties with balances of $\$ 150,000$ for a net gain of $\$ 2,000$. The Company also adjusted the balance on two properties that were obtained in the prior quarter for which fair value evaluations were received in the current quarter in the amount of $\$ 187,000$. The $\$ 187,000$ had been reserved for in the allowance for loan and lease losses at March 31, 2011. The Company periodically obtains property valuations to determine whether the recorded book value is considered fair value. During the second quarter of 2011, this valuation process resulted in the Company reducing the book value of certain properties by $\$ 441,000$. For the three months ended September 30, 2011, the Company transferred seven properties with loan balances in the amount of $\$ 1,109,000$ to OREO and subsequently wrote these balances down by $\$ 26,000$ to $\$ 1,083,000$, and sold one property with a balance of $\$ 210,000$ for no gain or loss. The Company also adjusted the balance on three properties that were obtained in prior quarters for which new appraisals were received in the current quarter in the amount of $\$ 156,000$. The Company also had a $\$ 126,000$ valuation allowance on properties that it expects to sell in the fourth quarter of 2011.

The September 30, 2011 OREO balance of $\$ 3,827,000$ consists of 22 properties including 7 residential land properties in the amount of $\$ 658,000$, 1 commercial land property totaling $\$ 313,000,5$ commercial real estate properties in the amount of $\$ 1,525,000$ and 9 residential real estate properties in the amount of $\$ 1,331,000$. Nonperforming loans and leases, OREO, and other repossessed assets at September 30, 2011 and December 31, 2010 are summarized as follows:

|  | September 30, <br> 2011 | December 31, <br> 2010 |  |  |
| :--- | :--- | :--- | :--- | :--- |
| (dollars in thousands) | $\$$ | 1,031 | $\$$ | 3,004 |
| Nonaccrual loans and leases that are current to terms | 19,934 |  | 19,567 |  |
| Nonaccrual loans and leases that are past due | - | - |  |  |
| Loans and leases past due 90 days and accruing interest | 3,882 | 2,696 |  |  |
| Other real estate owned and other repossessed assets | 24,847 | $\$$ | 25,267 |  |
| Total nonperforming assets |  |  |  |  |
|  | 6.67 | $\%$ | 6.52 | $\%$ |
| Nonperforming loans and leases to total loans and leases | 4.27 | $\%$ | 4.36 | $\%$ |
| Total nonperforming assets to total assets |  |  |  |  |

Impaired loans and leases as of and for the periods ended September 30, 2011 and December 31, 2010 are summarized as follows:

| September 30, 2011 (dollars in thousands) | Recorded Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average Recorded Investment | Interest <br> Income <br> Recognized |
| :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial | \$2,552 | \$2,552 | - | \$3,654 | \$116 |
| Real estate: |  |  |  |  |  |
| Commercial | 9,627 | 11,085 | - | 9,197 | 224 |
| Multi-family | 18 | 18 | - | 869 | 6 |
| Construction | 494 | 494 | - | 3,097 | 1 |
| Residential | 3,490 | 3,490 | - | 2,656 | 16 |
| Other: |  |  |  |  |  |
| Agriculture | - | - | - | 127 | - |
| Consumer | 139 | 139 | - | 166 | 12 |
|  | \$16,320 | \$17,778 | \$- | \$ 19,766 | \$375 |
| With an allowance recorded: Commercial: |  |  |  |  |  |
|  |  |  |  |  |  |
| Commercial | \$2,677 | \$4,256 | \$465 | \$ 1,749 | \$121 |
| Real estate: |  |  |  |  |  |
| Commercial | 13,123 | 15,106 | 463 | 12,254 | 1,745 |
| Multi-family | 1,190 | 1,283 | 6 | 796 | 26 |
| Construction | 3,831 | 5,002 | 367 | 1,615 | 19 |
| Residential | 869 | 869 | 35 | 1,673 | 16 |
| Other: |  |  |  |  |  |
| Agriculture | 597 | 597 | 89 | 398 | 3 |
| Consumer | 173 | 173 | 40 | 239 | 22 |
|  | \$22,460 | \$27,286 | \$1,465 | \$18,724 | \$1,952 |
| Total: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial | \$5,229 | \$6,808 | \$465 | \$5,403 | \$237 |
| Real estate: |  |  |  |  |  |
| Commercial | 22,750 | 26,191 | 463 | 21,451 | 1,969 |
| Multi-family | 1,208 | 1,301 | 6 | 1,665 | 32 |
| Construction | 4,325 | 5,496 | 367 | 4,712 | 20 |
| Residential | 4,359 | 4,359 | 35 | 4,329 | 32 |
| Other: |  |  |  |  |  |
| Agriculture | 597 | 597 | 89 | 525 | 3 |
| Consumer | 312 | 312 | 40 | 405 | 34 |
|  | \$38,780 | \$45,064 | \$ 1,465 | \$38,490 | \$2,327 |


| December 31, 2010 <br> (dollars in thousands) | Recorded Investment | Unpaid Principal Balance | Related <br> Allowance | Average Recorded Investment | Interest <br> Income <br> Recognized |
| :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial | \$5,026 | \$5,418 | - | \$5,042 | \$137 |
| Real estate: |  |  |  |  |  |
| Commercial | 9,066 | 12,149 | - | 14,013 | 424 |
| Multi-family | 1,382 | 2,382 | - | 1,383 | 70 |
| Construction | 4,695 | 7,064 | - | 6,545 | 43 |
| Residential | 1,663 | 1,835 | - | 1,593 | 50 |
| Other: |  |  |  |  |  |
| Agriculture | 129 | 322 | - | 206 | 4 |
| Consumer | 207 | 207 | - | 317 | 16 |
|  | \$22,168 | \$29,377 | \$- | \$29,099 | \$744 |
| With an allowance recorded: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial | \$3,231 | \$3,231 | \$274 | \$3,452 | \$196 |
| Real estate: |  |  |  |  |  |
| Commercial | 12,120 | 12,584 | 1,160 | 9,369 | 456 |
| Multi-family | 1,214 | 1,214 | 22 | 1,321 | 44 |
| Residential | 1,013 | 1,013 | 152 | 861 | 51 |
| Other: |  |  |  |  |  |
| Consumer | 491 | 491 | 11 | 492 | 24 |
|  | \$18,069 | \$18,533 | \$1,619 | \$15,495 | \$771 |
| Total: |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial | \$8,257 | \$8,649 | \$274 | \$8,494 | \$333 |
| Real estate: |  |  |  |  |  |
| Commercial | 21,186 | 24,733 | 1,160 | 23,382 | 880 |
| Multi-family | 2,596 | 3,596 | 22 | 2,704 | 114 |
| Construction | 4,695 | 7,064 | - | 6,545 | 43 |
| Residential | 2,676 | 2,848 | 152 | 2,454 | 101 |
| Other: |  |  |  |  |  |
| Agriculture | 129 | 322 | - | 206 | 4 |
| Consumer | 698 | 698 | 11 | 809 | 40 |
|  | \$40,237 | \$47,910 | \$1,619 | \$44,594 | \$1,515 |

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## 8. TROUBLED DEBT RESTRUCTURINGS

At September 30, 2011, there were 45 loans and leases that were considered to be troubled debt restructurings. Of these loans and leases, 30 were modified and are currently performing (less than ninety days past due) totaling $\$ 14,958,000$ and 15 are considered nonperforming (and included in the $\$ 20,965,000$ noted above), totaling $\$ 7,148,000$. At September 30, 2011 and December 31, 2010, there were no unfunded commitments on those loans considered troubled debt restructures. See also "Impaired Loans and Leases" in Item 2.

The Company has allocated $\$ 291,000$ and $\$ 1,428,000$ of specific reserves to loans whose terms have been modified in troubled debt restructurings as of September 30, 2011 and December 31, 2010. The Company has not committed to lend additional amounts to these borrowers as of September 30, 2011 and December 31, 2010.

During the nine-month period ended September 30, 2011, the terms of certain loans were modified as troubled debt restructurings. The modification of the terms of such loans included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan.

Modifications not considered troubled debt restructurings involving a reduction of the stated interest rate of the loan were for periods ranging from ten years to thirteen years. Modifications not considered troubled debt restructurings involving an extension of the maturity date were for periods ranging from ten months to ten years. The following table presents loans by class modified as troubled debt restructurings that occurred during the nine-month period ended September 30, 2011:

|  | Number of <br> Loans | Pre-Modification <br> Outstanding <br> Recorded <br> Investment | Post-Modification <br> Outstanding <br> Recorded <br> Investment |  |
| :--- | :--- | :--- | :--- | :--- |
| Troubled Debt Restructurings: <br> Commercial | 2 | $\$$ | $2,711,000$ | $\$$ |
| Real estate | $2,683,000$ |  |  |  |
| Commercial | 1 | $2,960,000$ | $2,719,000$ |  |
| Multi-family | 1 | 78,000 | 78,000 |  |
| Construction | 2 | 683,000 | 683,000 |  |
| Consumer | 11 | 855,000 | 855,000 |  |
| Total |  | $\$$ | $7,288,000$ | $\$$ |

The troubled debt restructurings described above increased the allowance for loan losses by $\$ 164,000$ and resulted in charge offs of $\$ 269,000$ during the nine-month period ended September 30, 2011.

The following table presents loans by class modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the nine-month period ended September 30, 2011:

|  | Number of <br> Loans | Recorded <br> Investment |
| :--- | :--- | :--- | :--- |
| Troubled Debt Restructurings   <br> That Subsequently Defaulted:   <br> Commercial 3 $\$ 207,000$ <br> Real estate   |  |  |

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| Commercial | 3 | $1,450,000$ |
| :--- | :--- | :--- |
| Residential | 1 | 357,000 |
| Agriculture | 1 | 597,000 |
| Consumer | 1 | 68,000 |
|  |  |  |
| Total | 9 | $\$$ |

A loan is considered to be in payment default once it is ninety days contractually past due under the modified terms.
The troubled debt restructurings that subsequently defaulted described above increased the allowance for loan losses by $\$ 97,000$ and resulted in no charge offs during the nine-month period ended September 30, 2011.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company's internal underwriting policy.

## 9. ALLOWANCE FOR LOAN AND LEASE LOSSES

The Company's loan and lease portfolio allocated by management's internal risk ratings as of September 30, 2011 and December 31, 2010 are summarized below:

| September 30, 2011 (dollars in thousands) | Credit Risk Profile by Internally Assigned Grade |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial | Real Estate Commercial | Multi-Family | Construction | Residential |
| Grade: |  |  |  |  |  |
| Pass | \$33,372 | \$163,220 | \$6,110 | \$7,076 | \$16,334 |
| Watch | 1,516 | 20,548 | 1,190 | 456 | 811 |
| Special mention | 2,853 | 7,372 | 764 | 831 | 1,021 |
| Substandard | 4,774 | 16,850 | - | 4,197 | 3,847 |
| Doubtful | 393 | 129 | - | - | - |
| Total | \$42,908 | \$208,119 | \$8,064 | \$ 12,560 | \$22,013 |


|  | Other Credit Exposure |  |  |
| :--- | :---: | :---: | :---: |
| Credit Risk Profile by Internally Assigned Grade |  |  |  |
| Consumer |  |  |  |
| Grade: | Leases | Agriculture | (2,133 |
| Pass | - | $\$ 6,086$ | $\$ 9,730$ |
| Watch | - | 860 | 665 |
| Special mention | -19 | - | 262 |
| Substandard | - | 597 | 769 |
| Doubtful | $\$ 2,152$ | - | 35 |
| Total |  | $\$ 7,543$ | $\$ 11,461$ |

December 31, $2010 \quad$ Credit Risk Profile by Internally Assigned Grade
(dollars in thousands)

|  | Commercial | Real Estate <br> Commercial | Multi-Family | Construction | Residential |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Grade: | $\$ 39,335$ | $\$ 175,319$ | $\$ 4,371$ | $\$ 7,884$ | $\$ 21,928$ |
| Pass | 3,515 | 11,021 | 1,214 | 1,632 | - |
| Watch | 4,228 | 11,713 | - | 1,178 | 953 |
| Special mention | 11,012 | 18,023 | 1,383 | 5,277 | 3,218 |
| Substandard | 171 | - | - | - | - |
| Doubtful | $\$ 58,261$ | $\$ 216,076$ | $\$ 6,968$ | $\$ 15,971$ | $\$ 26,099$ |
| Total |  |  |  |  |  |


|  | Other Credit Exposure <br>  <br>  <br> Grade: |  |  | Credit Risk Profile by Internally Assigned Grade |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Leases | Agriculture | Consumer |  |  |  |
| Pass | $\$ 2,740$ | $\$ 6,484$ | $\$ 12,277$ |  |  |

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| Watch | - | 589 | 514 |
| :--- | :--- | :--- | :--- |
| Special mention | - | - | 178 |
| Substandard | 26 | 129 | 217 |
| Doubtful | - | - | 16 |
| Total | $\$ 2,766$ | $\$ 7,202$ | $\$ 13,202$ |

The allocation of the Company's allowance for loan and lease losses as of September 30, 2011 and December 31, 2010, by portfolio segment and by impairment methodology are summarized below:

September 30,
2011
(dollars in
thousands)

Real Estate
Com- Com- Multi- Construcmercial mercial Family tion ResidentialLeases
Allowance for Loan and Lease Losses

Beginning
balance
allocated to
portfolio
$\left.\begin{array}{lcccccccccccc}\text { segments } & \$ 2,574 & \$ 2,715 & \$ 115 & \$ 1,090 & \$ 581 & \$ 7 & \$ 131 & \$ 221 & \$ 151 & \$ 7,585 \\ \text { Charge-offs } & (587 & (1,820 & ) & (83 & ) & (456 & ) & (333 & ) & - & (240) & (220\end{array}\right)$
$\begin{array}{lllllllllll}\text { Recoveries } & 152 & 5 & - & - & - & - & 241 & 19 & - & 417\end{array}$
$\begin{array}{llllllllllll}\text { Provision } & (221 & ) & 1,991 & 167 & 186 & 222 & 87 & 86 & 320 & 787 & 3,625\end{array}$
Ending
balance
allocated to
portfolio
$\begin{array}{lllllllllll}\text { segments } & \$ 1,918 & \$ 2,891 & \$ 199 & \$ 820 & \$ 470 & \$ 94 & \$ 218 & \$ 340 & \$ 938 & \$ 7,888\end{array}$
Ending
balance:
Individually
evaluated for
$\begin{array}{llllllllll}\text { impairment } & \$ 465 & \$ 463 & \$ 6 & \$ 367 & \$ 35 & \$- & \$ 89 & \$ 40 & \$-\end{array}$
Ending
balance:
Collectively evaluated for $\begin{array}{llllllllll}\text { impairment } & \$ 1,453 & \$ 2,428 & \$ 193 & \$ 453 & \$ 435 & \$ 94 & \$ 129 & \$ 300 & \$ 938\end{array}$

Loans
Ending
balance $\begin{array}{lllllllll}\$ 42,908 & \$ 208,119 & \$ 8,064 & \$ 12,560 & \$ 22,013 & \$ 2,152 & \$ 7,543 & \$ 11,461 & \$-\end{array}$
Ending
balance:
Individually
evaluated for
$\begin{array}{llllllllll}\text { impairment } & \$ 5,229 & \$ 22,878 & \$ 1,208 & \$ 4,197 & \$ 4,359 & \$- & \$ 597 & \$ 312 & \$-\end{array}$

## Ending

balance:
Collectively evaluated for impairment $\begin{array}{lllllllll}\$ 37,679 & \$ 185,241 & \$ 6,856 & \$ 8,363 & \$ 17,654 & \$ 2,152 & \$ 6,946 & \$ 11,149 & \$-\end{array}$

December 31, 2010
(dollars in thousands)

Real Estate
Other
Com- Com- Multi- Construcmercial mercial Family tion ResidentialLeases

Agri-
culture Consumer Unallocatedtal
Allowance for
Loan and
Lease Losses
Ending
balance
allocated to
portfolio
$\begin{array}{lllllllllll}\text { segments } & \$ 2,574 & \$ 2,715 & \$ 115 & \$ 1,090 & \$ 581 & \$ 7 & \$ 131 & \$ 221 & \$ 151 & \$ 7,585\end{array}$
Ending
balance:
Individually evaluated for $\begin{array}{lllllllll}\text { impairment } & \$ 274 & \$ 1,160 & \$ 22 & \$- & \$ 152 & \$- & \$- & \$ 11\end{array}$

Ending
balance:
Collectively evaluated for $\begin{array}{llllllllll}\text { impairment } & \$ 2,300 & \$ 1,555 & \$ 93 & \$ 1,090 & \$ 429 & \$ 7 & \$ 131 & \$ 210 & \$ 151\end{array}$

## Loans

Ending

Ending
balance:
Individually
evaluated for $\begin{array}{llllllllll}\text { impairment } & \$ 8,257 & \$ 21,186 & \$ 2,596 & \$ 4,695 & \$ 2,676 & \$- & \$ 129 & \$ 698 & \$-\end{array}$

Ending
balance:
Collectively
evaluated for impairment $\begin{array}{llllllllll} & \$ 50,004 & \$ 194,890 & \$ 4,372 & \$ 11,276 & \$ 23,423 & \$ 2,766 & \$ 7,073 & \$ 12,504 & \$-\end{array}$

The Company's aging analysis of the loan and lease portfolio at September 30, 2011 and December 31, 2010 are summarized below:

September 30,

| 2011 <br> (dollars in thousands) | 30-59 <br> Days <br> Past Due | 60-89 <br> Days <br> Past Due | Past Due Greater Than 90 Days | Total <br> Past <br> Due | Current | Total Loans | Past Due <br> Greater <br> Than <br> 90 Days <br> and <br> Accruing | Nonaccrual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |  |  |  |
| Commercial | \$ 1,065 | \$ 245 | 2,730 | \$4,040 | \$38,868 | \$42,908 | - | \$ 3,104 |
| Real estate: |  |  |  |  |  |  |  |  |
| Commercial | 3,338 | 3,602 | 7,762 | 14,702 | 193,417 | 208,119 | - | 10,047 |
| Multi-family | 746 | - | - | 746 | 7,318 | 8,064 | - | - |
| Construction | 440 | - | 3,974 | 4,414 | 8,146 | 12,560 | - | 3,974 |
| Residential | - | - | 3,000 | 3,000 | 19,013 | 22,013 | - | 3,000 |
| Other: |  |  |  |  |  |  |  |  |
| Leases | - | - | 19 | 19 | 2,133 | 2,152 | - | 19 |
| Agriculture | - | - | 597 | 597 | 6,946 | 7,543 | - | 597 |
| Consumer | 35 | 17 | 207 | 259 | 11,202 | 11,461 | - | 224 |
| Total | \$ 5,624 | \$ 3,864 | \$ 18,289 | \$27,777 | \$287,043 | \$314,820 | \$ | \$ 20,965 |



## 10. BORROWING ARRANGEMENTS

At September 30, 2011, the Company had $\$ 17,000,000$ of unsecured short-term borrowing arrangements with two of its correspondent banks. There were no advances under the borrowing arrangements as of September 30, 2011 or December 31, 2010.

The Company has a line of credit available with the Federal Home Loan Bank of San Francisco (the "FHLB") which is secured by pledged mortgage loans and investment securities. Borrowings may include overnight advances as well as loans with terms of up to thirty years. Advances (both short and long-term) totaling $\$ 19,000,000$ were outstanding from the FHLB at September 30, 2011, bearing interest rates ranging from $0.67 \%$ to $2.73 \%$ and maturing between January 9, 2012 and July 20, 2016. Advances totaling $\$ 17,000,000$ were outstanding from the FHLB at December 31, 2010, bearing interest rates ranging from $1.85 \%$ to $3.78 \%$ and maturing between March 11, 2011 and January 13, 2014. Remaining amounts available under the borrowing arrangement with the FHLB at September 30, 2011 and December 31, 2010 totaled $\$ 64,252,000$ and $\$ 55,165,000$, respectively. The increased borrowing capacity in 2011 resulted from an increase in the value of the pledged collateral. In addition, the Company has a secured borrowing agreement with the Federal Reserve Bank of San Francisco. The borrowing can be secured by pledging selected loans and investment securities. Borrowings generally are short-term including overnight advances as well as loans with terms up to ninety days. Amounts available under this borrowing arrangement at September 30, 2011 and December 31,2010 were $\$ 30,078,000$ and $\$ 30,702,000$, respectively. There were no advances outstanding under this borrowing arrangement as of September 30, 2011 and December 31, 2010.

## 11. INCOME TAXES

The Company files its income taxes on a consolidated basis with its subsidiaries. The allocation of income tax expense (benefit) represents each entity's proportionate share of the consolidated provision for (benefit from) income taxes.

The Company accounts for income taxes using the balance sheet method, under which deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. On the consolidated balance sheet, net deferred tax assets are included in accrued interest receivable and other assets.

The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above, if applicable, is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. The Company recognizes accrued interest and penalties related to unrecognized tax benefits, if applicable, as a component of interest expense in the consolidated statement of income. There were no unrecognized tax benefits or accrued interest and penalties at September 30, 2011 or for the three-month and nine-month periods then ended.

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## 12. FAIR VALUE MEASUREMENTS

The carrying amounts and estimated fair values of the Company's financial instruments are as follows (dollars in thousands):

|  | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Estimated <br> Fair <br> Value | Carrying <br> Amount | Estimated <br> Fair <br> Value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$50,562 | \$50,562 | \$31,871 | \$31,871 |
| Interest-bearing deposits in banks | 1,749 | 1,749 | 2,248 | 2,248 |
| Investment securities | 177,814 | 178,068 | 160,664 | 160,987 |
| Loans and leases, net | 306,614 | 304,055 | 338,533 | 332,964 |
| FHLB stock | 3,093 | 3,093 | 3,486 | 3,486 |
| Accrued interest receivable | 1,834 | 1,834 | 1,876 | 1,876 |
| Cash surrender values of life insurance policies | 11,225 | 11,225 | 11,019 | 11,019 |

Financial liabilities:

| Deposits | $\$ 463,589$ | $\$ 464,551$ | $\$ 465,122$ | $\$ 465,985$ |
| :--- | :--- | :--- | :--- | :--- |
| Short-term borrowings | 5,000 | 5,000 | 7,000 | 7,000 |
| Long-term borrowings | 14,000 | 14,268 | 10,000 | 10,523 |
| Accrued interest payable | 160 | 160 | 268 | 268 |

Estimated fair values are disclosed for financial instruments for which it is practicable to estimate fair value. These estimates are made at a specific point in time based on relevant market data and information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering the Company's entire holdings of a particular financial instrument for sale at one time, nor do they attempt to estimate the value of anticipated future business related to the instruments. In addition, the tax ramifications related to the realization of unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of these estimates.

Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the fair values presented.

The following methods and assumptions were used by the Company to estimate the fair values of its financial instruments at September 30, 2011 and December 31, 2010:

Cash and cash equivalents: For cash and cash equivalents, the carrying amount is estimated to be fair value.
Interest-bearing deposits in banks: The fair values of interest-bearing deposits in banks are estimated by discounting their future cash flows using rates at each reporting date for instruments with similar remaining maturities offered by
comparable financial institutions.
Investment securities: For investment securities, fair values are based on quoted market prices, where available. If quoted market prices are not available, fair values are estimated using quoted market prices for similar securities and indications of value provided by brokers.

22

Loans and leases: For variable-rate loans and leases that reprice frequently with no significant change in credit risk, fair values are based on carrying values. The fair values for other loans and leases are estimated using discounted cash flow analyses, using interest rates being offered at each reporting date for loans and leases with similar terms to borrowers of comparable creditworthiness. The carrying amount of accrued interest receivable approximates its fair value.

FHLB stock: The carrying amount of FHLB stock approximates its fair value. This investment is carried at cost and is redeemable at par with certain restrictions.

Cash surrender values of life insurance policies: The fair values of life insurance policies are based on cash surrender values at each reporting date as provided by insurers.

Deposits: The fair values for non-maturing deposits are, by definition, equal to the amount payable on demand at the reporting date represented by their carrying amount. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow analysis with interest rates offered at each reporting date for certificates with similar remaining maturities. The carrying amount of accrued interest payable approximates its fair value.

Short-term and long-term borrowings: The fair values of short-term borrowings are estimated to be the carrying amount. The fair values of long-term borrowings are estimated using a discounted cash flow analysis with interest rates currently available for similar debt instruments.

Commitments to extend credit: The fair value of commitments is based on fees currently charged to enter into similar agreements, net of origination fees. These fees were not material at September 30, 2011 and December 31, 2010.

The following table presents information about the Company's assets and liabilities measured at fair value on a recurring and nonrecurring basis as of September 30, 2011 and December 31, 2010, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value. In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Fair values determined by Level 2 inputs utilize information other than the quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement, in its entirety, falls has been determined based on the lowest level input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

| Description(dollars in thousands) | Fair Value | Fair <br> Quoted Prices in Active Markets for Identical Assets (Level 1) | lue Measurements Using |  | Total Gains (Losses) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |  |
| September 30, 2011 |  |  |  |  |  |
| Assets and liabilities measured on a recurring basis: |  |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |  |
| Mortgage-backed securities | \$146,811 |  | \$146,811 |  |  |
| Obligations of states and political subdivisions$26,426$$26,426$ |  |  |  |  |  |
| Corporate stock | 72 | \$13 | 59 |  |  |
| Total recurring | \$ 173,309 | \$13 | \$173,296 | \$ - | \$- |
| Assets and liabilities measured on a nonrecurring basis: |  |  |  |  |  |
| Impaired loans: |  |  |  |  |  |
| Commercial | \$2,642 | \$- | \$1,432 | \$ 1,210 | \$(512 |
| Real estate: |  |  |  |  |  |
| Commercial | 13,123 | - | 6,431 | 6,692 | (1,402 |
| Multi-family | 1,190 | - | - | 1,190 | 16 |
| Construction | 3,831 | - | 3,480 | 351 | (863 |
| Residential | 512 | - | 357 | 155 | 67 |
| Other: |  |  |  |  |  |
| Leases | - | - | - | - | - |
| Agriculture | 597 | - | 597 | - | (329 |
| Consumer | 174 | - | 121 | 53 | (40 |
| Other real estate owned | 3,827 | - | 3,397 | 430 | (718 |
| Repossessed assets | 55 | - | 55 | - | (2 |
| Total nonrecurring | \$25,951 | \$- | \$15,870 | \$ 10,081 | \$(3,783 |

December 31, 2010
Assets and liabilities
measured on a recurring
basis:
Available-for-sale securities:

| Mortgage-backed securities | $\$ 138,644$ | - | $\$ 138,644$ | - | - |
| :--- | :--- | :--- | :---: | :---: | :---: |
| Obligations of states and <br> political subdivisions | 15,792 | - | 15,792 | - | - |
| Corporate stock | 79 | $\$ 75$ | 4 |  |  |
| Total recurring | $\$ 154,515$ | $\$ 75$ | $\$ 154,440$ | $\$-$ | $\$-$ |


| Assets and liabilities measured on a nonrecurring basis: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans: |  |  |  |  |  |  |
| Commercial | \$3,231 | \$- | \$2,904 | \$ 327 | \$(11 | ) |
| Real estate: |  |  |  |  |  |  |
| Commercial | 12,120 | - | 194 | 11,926 | (397 | ) |
| Multi-family | 1,214 | - | - | 1,214 | (93 | ) |
| Construction | - | - | - | - | - |  |
| Residential | 1,013 | - | - | 1,013 | - |  |
| Other: |  |  |  |  |  |  |
| Agriculture | - | - | - | - | - |  |
| Consumer | 491 | - | - | 491 | 107 |  |
| Other real estate owned | 2,696 | - | 2,696 | - | (908 | ) |
| Total nonrecurring | \$20,765 | \$- | \$5,794 | \$ 14,971 | \$(1,302 | ) |

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There were no significant transfers between level 1and level 2 during the three-month and nine-month periods ended September 30, 2011 or the twelve months ended December 31, 2010.

The following methods were used to estimate the fair value of each class of financial instrument above:
Available-for-sale securities - Fair values for investment securities are based on quoted market prices, if available, or evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information. Pricing applications apply available information, as applicable, through processes such as benchmark curves, benchmarking to similar securities, sector groupings, and matrix pricing.

Impaired loans and leases - The fair value calculation for impaired loans and leases is based upon the fair values of the assets obtained through either collateral valuations or present value of future cash flows. For Level 2 impaired loans and leases, the analysis consists of a collateral analysis inclusive of an appraisal and detailed review of any mitigating factors pertaining to a complete valuation of the asset. For Level 3 impaired loans or leases, the analysis is one of determining the credit's value based upon a review of the present value of the loan or lease's future cash flows.

Other real estate owned - Other real estate owned ("OREO") represents real estate which the Company has title to in partial or full satisfaction of loans. At or near the time of foreclosure, the Company obtains an independent third-party appraisal and the OREO is recorded at the fair value of the real estate less costs to sell, which becomes the property's new basis. The value of the OREO properties is periodically assessed by performing a property valuation, which could include a full or partial appraisal performed by internally or by an independent third-party. Recent appraisals or sales that are in contract are considered a Level 2 valuation. In instances where a recent appraisal or contractual sales price is not available, an internal analysis employing third party information to value the property will be performed. This valuation will be considered Level 3.

## 13. FINANCIAL ACCOUNTING STANDARDS

Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring
In January 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2011-01, Receivables (Topic 310): Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings ("TDR") in Update No. 2010-20. ASU 2011-01 approved the deferral of certain disclosure requirements surrounding TDRs included in ASU 2010-20, which were scheduled to be effective on January 1, 2011. The disclosure requirements were delayed until the FASB finalized the standards update related to their exposure draft, Clarifications to Accounting for Troubled Debt Restructurings by Creditors. In April 2011, the FASB issued ASU 2011-02, Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring. ASU 2011-02 provides additional guidance to creditors for evaluating whether a modification or restructuring of a receivable is a TDR. The new guidance requires creditors to evaluate modifications and restructurings of receivables using a more principles-based approach, which may result in more modifications and restructurings being considered a TDR. The amendments and the disclosures which were deferred by ASU 2011-01 are effective for the Company for the quarter ended September 30, 2011. The adoption of this guidance did not have an impact on the Company's financial position, results of operation or cash flows. See Footnote 8 for the required disclosures.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.
The following is management's discussion and analysis of the significant changes in American River Bankshares' (the "Company") balance sheet accounts between December 31, 2010 and September 30, 2011 and its income and expense accounts for the three-month and nine-month periods ended September 30, 2011 and 2010. The discussion is designed to provide a better understanding of significant trends related to the Company's financial condition, results of operations, liquidity, capital resources and interest rate sensitivity. This discussion and supporting tables and the consolidated financial statements and related notes appearing elsewhere in this report are unaudited. Interest income and net interest income are presented on a fully taxable equivalent basis (FTE) within management's discussion and analysis. Certain matters discussed or incorporated by reference in this Quarterly Report on Form 10-Q including, but not limited to, matters described in "Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations," are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, Section 27A of the Securities Act of 1933, as amended, and subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may contain words related to future projections including, but not limited to, words such as "believe," "expect," "anticipate," "intend," "may," "will," "shou "could," "would," and variations of those words and similar words that are subject to risks, uncertainties and other factors that could cause actual results to differ materially from those projected. Factors that could cause or contribute to such differences include, but are not limited to, the following:
the duration of financial and economic volatility and decline and actions taken by the United States Congress and governmental agencies, including the United States Department of the Treasury, to deal with challenges to the U.S. financial system;
the risks presented by a continued economic recession, which could adversely affect credit quality, collateral values, including real estate collateral, investment values, liquidity and loan originations and loan portfolio delinquency rates;
variances in the actual versus projected growth in assets and return on assets;
potential continued or increasing loan and lease losses;
potential increasing levels of expenses associated with resolving nonperforming assets as well as regulatory changes;
changes in the interest rate environment including interest rates charged on loans, earned on securities investments and paid on deposits and other borrowed funds;
competitive effects;
potential declines in fee and other noninterest income earned associated with economic factors as well as regulatory changes;
general economic conditions nationally, regionally, and within our operating markets could be less
favorable than expected or could have a more direct and pronounced effect on us than expected and adversely affect our ability to continue internal growth at historical rates and maintain the quality of our earning assets;
changes in the regulatory environment including government intervention in the U.S. financial system; changes in business conditions and inflation;
changes in securities markets, public debt markets, and other capital markets;
potential data processing and other operational systems failures or fraud;
potential continued decline in real estate values in our operating markets;
the effects of uncontrollable events such as terrorism, the threat of terrorism or the impact of the current military conflicts in Afghanistan and Iraq and the conduct of the war on terrorism by the United States and its allies, worsening financial and economic conditions, natural disasters, and disruption of power supplies and communications;
changes in accounting standards, tax laws or regulations and interpretations of such standards, laws or regulations;
projected business increases following any future strategic expansion could be lower than expected; the goodwill we have recorded in connection with acquisitions could become impaired, which may have an adverse impact on our earnings;

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the reputation of the financial services industry could experience further deterioration, which could adversely affect our ability to access markets for funding and to acquire and retain customers; the efficiencies we may expect to receive from any investments in personnel and infrastructure may not be realized; and
downgrades in the credit rating of the United States by credit rating agencies
The factors set forth under "Item 1A - Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2010, and risk factors and other cautionary statements and information set forth in this Quarterly Report on Form 10-Q should be carefully considered and understood as being applicable to all related forward-looking statements contained in this Quarterly Report on Form 10-Q, when evaluating the business prospects of the Company and its subsidiaries.

Forward-looking statements are not guarantees of performance. By their nature, they involve risks, uncertainties and assumptions. The future results and shareholder values may differ significantly from those expressed in these forward-looking statements. You are cautioned not to put undue reliance on any forward-looking statement. Any such statement speaks only as of the date of this report, and in the case of any documents that may be incorporated by reference, as of the date of those documents. We do not undertake any obligation to update or release any revisions to any forward-looking statements, to report any new information, future event or other circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as required by law. However, your attention is directed to any further disclosures made on related subjects in our subsequent reports filed with the Securities and Exchange Commission on Forms $10-\mathrm{K}, 10-\mathrm{Q}$ and $8-\mathrm{K}$.

## Critical Accounting Policies

## General

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The financial information contained within our statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. We use historical loss data and the economic environment as factors, among others, in determining the inherent loss that may be present in our loan and lease portfolio. Actual losses could differ significantly from the factors that we use. In addition, GAAP itself may change from one previously acceptable method to another method. Although the economics of our transactions would be the same, the timing of events that would impact our transactions could change.

## Allowance for Loan and Lease Losses

The allowance for loan and lease losses is an estimate of the credit loss risk in our loan and lease portfolio. The allowance is based on two basic principles of accounting: (1) "Accounting for Contingencies," which requires that losses be accrued when it is probable that a loss has occurred at the balance sheet date and such loss can be reasonably estimated; and (2) the "Receivables" topic, which requires that losses be accrued on impaired loans based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance.

The allowance for loan and lease losses is determined based upon estimates that can and do change when the actual risk, loss events, or changes in other factors, occur. The analysis of the allowance uses an historical loss view as an indicator of future losses and as a result could differ from the actual losses incurred in the future. If the allowance for loan and lease losses falls below that deemed adequate (by reason of loan and lease growth, actual losses, the effect of changes in risk factors, or some combination of these), the Company has a strategy for supplementing the allowance
for loan and lease losses, over the short-term. For further information regarding our allowance for loan and lease losses, see "Allowance for Loan and Lease Losses Activity" discussion later in this Item 2.

27

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## Stock-Based Compensation

The Company recognizes compensation expense over the vesting period in an amount equal to the fair value of all share-based payments which consist of stock options and restricted stock awarded to directors and employees. The fair value of each stock option award is estimated on the date of grant and amortized over the service period using a Black-Scholes-Merton based option valuation model that requires the use of assumptions. Critical assumptions that affect the estimated fair value of each award include expected stock price volatility, dividend yields, option life and the risk-free interest rate.

## Goodwill

Business combinations involving the Company's acquisition of the equity interests or net assets of another enterprise or the assumption of net liabilities in an acquisition of branch offices constituting a business may give rise to goodwill. Goodwill represents the excess of the cost of an acquired entity over the net fair value of the amounts assigned to assets acquired and liabilities assumed in transactions accounted for under the purchase method of accounting. The value of goodwill is ultimately derived from the Company's ability to generate net earnings after the acquisition. A decline in net earnings could be indicative of a decline in the fair value of goodwill and result in impairment. For that reason, goodwill is assessed for impairment at a reporting unit level at least annually following the year of acquisition. The Company performed an evaluation of goodwill, recorded as a result of the Bank of Amador acquisition, during the fourth quarter of 2010 and determined that there was no impairment. While the Company believes all assumptions utilized in its assessment of goodwill for impairment are reasonable and appropriate, changes in earnings, the effective tax rate, historical earnings multiples and the cost of capital could all cause different results for the calculation of the present value of future cash flows upon which the assessment is based.

## Income Taxes

The Company files its income taxes on a consolidated basis with its subsidiaries. The allocation of income tax expense (benefit) represents each entity's proportionate share of the consolidated provision for (benefit from) income taxes.

The Company accounts for income taxes using the balance sheet method, under which deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. On the consolidated balance sheet, net deferred tax assets are included in accrued interest receivable and other assets.

The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is, if applicable, reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. The Company recognizes accrued interest and penalties related to unrecognized tax benefits, if applicable, as a component of interest expense in the consolidated statement of income. There were no unrecognized tax benefits or accrued interest and penalties at September 30, 2011 or for the three-month and nine-month periods then ended.

General Development of Business

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was incorporated under the laws of the State of California in 1995. As a bank holding company, the Company is authorized to engage in the activities permitted under the Bank Holding Company Act of 1956, as amended, and regulations thereunder. Its principal office is located at 3100 Zinfandel Drive, Suite 450, Rancho Cordova, California 95670 and its telephone number is (916) 854-0123. The Company employed an equivalent of 114 full-time employees as of September 30, 2011.

The Company owns $100 \%$ of the issued and outstanding common shares of its banking subsidiary, American River Bank (the "Bank"), and American River Financial, a California corporation which has been inactive since its incorporation in 2003.

American River Bank was incorporated and commenced business in Fair Oaks, California, in 1983 and thereafter moved its headquarters to Sacramento, California in 1985. American River Bank operates five full service offices in Sacramento and Placer Counties including the main office located at 1545 River Park Drive, Suite 107, Sacramento and branch offices in Sacramento, Fair Oaks, and Roseville. American River Bank also operates two full service offices in Sonoma County in Healdsburg and Santa Rosa, operated under the name "North Coast Bank, a division of American River Bank." North Coast Bank was incorporated and commenced business in 1990 as Windsor Oaks National Bank in Windsor, California. In 1997, the name was changed to North Coast Bank. In 2000, North Coast Bank was acquired by the Company as a separate bank subsidiary. Effective December 31, 2003, North Coast Bank was merged with and into American River Bank. On December 3, 2004, the Company acquired Bank of Amador located in Jackson, California. Bank of Amador was merged with and into American River Bank and now operates three full service banking offices in Amador County in Jackson, Pioneer, and Ione, operating as "Bank of Amador, a division of American River Bank."

The Bank's deposits are insured by the Federal Deposit Insurance Corporation (the "FDIC") up to applicable legal limits. On July 21, 2010, President Obama signed the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). The Dodd-Frank Act includes a permanent increase to $\$ 250,000$ as the maximum FDIC insurance limit per depositor retroactive to January 1, 2008 and the extension of unlimited FDIC insurance for noninterest-bearing transaction accounts effective December 31, 2010 through December 31, 2012. On November 9, 2010, the FDIC implemented a final rule to increase the coverage and extension of FDIC insurance under the Dodd-Frank Act. FDIC insurance coverage and assessments are discussed under "Item 1A--Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

American River Bank does not offer trust services or international banking services and does not plan to do so in the near future. American River Bank's primary business is serving the commercial banking needs of small to mid-sized businesses within those counties listed above. American River Bank accepts checking and savings deposits, offers money market deposit accounts and certificates of deposit, makes secured and unsecured commercial, secured real estate, and other installment and term loans and offers other customary banking services. American River Bank also conducts lease financing for certain types of business equipment. American River Bank owns $100 \%$ of two inactive companies, ARBCO and American River Mortgage. ARBCO was formed in 1984 to conduct real estate development and has been inactive since 1995. American River Mortgage has been inactive since its formation in 1994. During 2011, the Company conducted no significant activities other than holding the shares of its subsidiaries. However, it is authorized, with the prior approval of the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"), the Company's principal regulator, to engage in a variety of activities which are deemed closely related to the business of banking. The common stock of the Company is registered under the Securities Exchange Act of 1934, as amended, and is listed and traded on the Nasdaq Global Select Market under the symbol "AMRB."

## Overview

The Company recorded net income of $\$ 1,409,000$ for the quarter ended September 30, 2011, which was an increase of $\$ 1,010,000$ compared to $\$ 39,000$ reported for the same period of 2010 . Diluted earnings per share for the third quarter of 2011 were $\$ 0.11$ compared to $\$ 0.00$ recorded in the third quarter of 2010. The return on average equity (ROAE) and the return on average assets (ROAA) for the third quarter of 2011 were $4.53 \%$ and $0.72 \%$, respectively, as compared to $0.17 \%$ and $0.03 \%$, respectively, for the same period in 2010.

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Net income for the nine months ended September 30, 2011 and 2010 was $\$ 1,476,000$ and $\$ 399,000$, respectively, with diluted earnings per share of $\$ 0.15$ in 2011 and $\$ 0.04$ in 2010. For the first nine months of 2011, ROAE was $2.17 \%$ and ROAA was $0.34 \%$ compared to $0.60 \%$ and $0.09 \%$, respectively, for the same period in 2010.

Total assets of the Company increased by $\$ 2,780,000(0.5 \%)$ from $\$ 578,940,000$ at December 31, 2010 to $\$ 581,720,000$ at September 30, 2011. Net loans totaled $\$ 306,614,000$ at September 30, 2011, down $\$ 31,919,000$ ( $9.4 \%$ ) from $\$ 338,533,000$ at December 31, 2010. Deposit balances at September 30, 2011 totaled $\$ 463,589,000$, down \$1,533,000 (0.3\%) from \$465,122,000 at December 31, 2010.

The Company ended the third quarter of 2011 with a Tier 1 capital ratio of $13.0 \%$ and a total risk-based capital ratio of $22.4 \%$ compared to $12.6 \%$ and $20.3 \%$, respectively, at December 31, 2010. Table One below provides a summary of the components of net income for the periods indicated (See the "Results of Operations" section that follows for an explanation of the fluctuations in the individual components).

Table One: Components of Net Income

| (dollars in thousands) | For the three months ended September 30, |  |  |  | For the nine months ended September 30, |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income* | \$5,497 |  | \$5,558 |  | \$16,520 |  | \$17,021 |  |
| Provision for loan and lease losses | (550 | ) | (2,025 | ) | (3,625 | ) | (5,677 | ) |
| Noninterest income | 750 |  | 441 |  | 1,637 |  | 1,362 |  |
| Noninterest expense | (3,986 | ) | (3,972 | ) | (12,234 | ) | (12,212 | ) |
| (Provision for) benefit from income taxes | (595 | ) | 89 |  | (650 | ) | 66 |  |
| Tax equivalent adjustment | (67 | ) | (52 | ) | (172 | ) | (161 | ) |
| Net income | \$1,049 |  | \$39 |  | \$1,476 |  | \$399 |  |
| Average total assets | \$579,985 |  | \$581,958 |  | \$575,775 |  | \$583,595 |  |
| Net income (annualized) as a percentage of average total assets | 0.72 | \% | 0.03 | \% | 0.34 | \% | 0.09 | \% |

[^0]
## Results of Operations

Net Interest Income and Net Interest Margin
Net interest income represents the excess of interest and fees earned on interest earning assets (loans and leases, securities, Federal funds sold and investments in time deposits) over the interest paid on interest-bearing deposits and borrowed funds. Net interest margin is net interest income expressed as a percentage of average earning assets. The Company's net interest margin was $4.41 \%$ for the three months ended September 30, 2011, $4.55 \%$ for the three months ended September 30, 2010, $4.39 \%$ for the nine months ended September 30, 2011 and $4.41 \%$ for the nine months ended September 30, 2010.

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The fully taxable equivalent interest income component for the third quarter of 2011 decreased $\$ 259,000(5.0 \%)$ to $\$ 6,137,000$ compared to $\$ 6,396,000$ for the three months ended September 30, 2010. The decrease in the fully taxable equivalent interest income for the third quarter of 2011 compared to the same period in 2010 is broken down by rate (up $\$ 94,000$ ) and volume (down $\$ 353,000$ ). Although the Company was impacted by the overall lower interest rate environment, forgone interest on nonaccrual loans, and loans with higher interest rates replaced with lower yielding investment securities, these items were offset by an increase in yield on its investment portfolio. The yield on investment securities was positively impacted by a slowdown in mortgage prepayments. As mortgage prepayments slow, the premium paid on these securities is amortized over a longer period of time, resulting in a higher yield. The yield on investment securities increased from $2.57 \%$ in the third quarter of 2010 to $3.08 \%$ in the third quarter of 2011. While the overall dollar increase due to rates was $\$ 94,000$, investment securities added $\$ 225,000$. Offsetting this increase was a decrease in yield on loans, partially due to foregone interest income on nonaccrual loans, but mainly due to an overall lower interest rate environment. Foregone interest income on nonaccrual loans was lower in the third quarter of 2011 (approximately $\$ 398,000$ ) compared to the third quarter of 2010 (approximately $\$ 528,000$ ). The foregone interest of $\$ 398,000$ had a 32 basis point negative impact on the yield on earning assets. The average balance of earning assets decreased $0.7 \%$ from $\$ 499,787,000$ in the third quarter of 2010 to $\$ 496,500,000$ in the third quarter of 2011. The overall decrease in average assets during the three month period was predominately related to an increase in investment securities offset by a decrease in loans. When compared to the third quarter of 2010, average loan balances were down $\$ 36,431,000(10.2 \%)$ to $\$ 319,909,000$ for the third quarter of 2011 and average investment securities were up $\$ 30,944,000$ ( $21.6 \%$ ) to $\$ 174,391,000$ for the third quarter of 2011 . The increased yield on investments securities offset by the overall low interest rate environment, and the change in the asset mix resulted in an 18 basis point decrease in the yield on average earning assets from $5.08 \%$ for 2010 to $4.90 \%$ for 2011 . The volume decrease of $\$ 353,000$ occurred mainly as a result of the decrease in average loans. The market in which the Company operates continues to see a slowdown in new loan volume as existing and potential new borrowers continue to pay down debt and delay expansion plans. Total fully taxable equivalent interest income for the nine months ended September 30, 2011 decreased $\$ 1,129,000(5.7 \%)$ to $\$ 18,563,000$ compared to $\$ 19,692,000$ for the nine months ended September 30, 2010. The breakdown of the fully taxable equivalent interest income for the nine months ended September 30, 2011 over the same period in 2010 resulted from decreases in rate (down $\$ 83,000$ ) and a decrease in volume (down $\$ 1,046,000$ ). Average earning assets increased $\$ 1,352,000(0.3 \%)$ during the first nine months of 2011 as compared to the same period in 2010. Average loan balances decreased $\$ 38,416,000$ ( $10.5 \%$ ) during that same period and average investment securities balances increased \$37,662,000 (28.2\%).

Interest expense was $\$ 640,000$ or $\$ 198,000(23.6 \%)$ lower in the third quarter of 2011 versus the prior year period. The average balances on interest bearing liabilities were $\$ 14,585,000(4.0 \%)$ lower in the third quarter of 2011 compared to the same quarter in 2010. The lower balances accounted for a $\$ 47,000$ decrease in interest expense for the same periods. Average deposit balances decreased $\$ 5,469,000$ or $1.2 \%$ from $\$ 467,742,000$ during the third quarter of 2010 to $\$ 462,273,000$ during the third quarter of 2011 . While there was an overall decrease in deposits, the Company continues to have success attracting new deposit relationships as a direct result of its business development efforts. The Company's business development efforts have been focused on building checking and savings deposits and other non-CD balances. These non-CD balances increased $\$ 12,004,000(3.4 \%)$ from the third quarter of 2010 to the third quarter of 2011 and CD balances decreased $\$ 17,473,000(14.8 \%)$ during the same time period. The overall lower interest rate environment accounted for a decrease in rates and a $\$ 151,000$ reduction in interest expense for the three-month period ended September 30, 2011 compared to the same quarter in 2010. Rates paid on interest bearing liabilities decreased 19 basis points from the third quarter of 2010 to the third quarter of 2011 from $0.92 \%$ to $0.73 \%$.

Interest expense was $\$ 628,000(23.5 \%)$ lower in the nine-month period ended September 30, 2011 versus the prior year period. The average balances on interest-bearing liabilities were $\$ 18,640,000(5.1 \%)$ lower in the nine-month period ended September 30, 2011 compared to the same period in 2010. The lower balances, especially in the level of average borrowings and time deposits accounted for a $\$ 241,000$ decrease in interest expense. The decrease in interest expense was also aided by lower rates, which accounted for a $\$ 387,000$ decrease in interest expense for the

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nine-month period. Rates paid on interest-bearing liabilities decreased 19 basis points from the first nine months of 2010 to the first nine months of 2011 from $0.97 \%$ to $0.78 \%$.

Table Two, Analysis of Net Interest Margin on Earning Assets, and Table Three, Analysis of Volume and Rate Changes on Net Interest Income and Expenses, are provided to enable the reader to understand the components and trends of the Company's interest income and expenses. Table Two provides an analysis of net interest margin on earning assets setting forth average assets, liabilities and shareholders' equity; interest income earned and interest expense paid and average rates earned and paid; and the net interest margin on earning assets. Table Three sets forth a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates.

Table Two: Analysis of Net Interest Margin on Earning Assets
Three Months Ended

| September 30, <br> (Taxable Equivalent | Avg | 2011 |  | 2010 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Basis) <br> (dollars in thousands) | Avg <br> Balance | Interest | Avg | Avg (4) | Avg |  |
| Balance | Interest | Avg <br> Yield (4) |  |  |  |  |

Assets

| Earning assets: <br> Loans and leases (1) <br> Taxable investment <br> securities | $\$ 319,909$ | $\$ 4,777$ | 5.92 | $\%$ | $\$$ | 356,340 | $\$ 5,465$ | 6.08 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Tax-exempt <br> investment securities | 154,709 | 1,099 | 2.82 | $\%$ | 127,788 | 722 | 2.24 | $\%$ |  |
| $(2)$ |  |  |  |  |  |  |  |  |  |

Liabilities \&
Shareholders' Equity
Interest bearing
liabilities:

| Interest checking and money market | \$ | 180,554 | 253 | 0.56 | \% | \$ | 182,165 | 330 | 0.72 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 46,846 | 44 | 0.37 | \% |  | 42,146 | 55 | 0.52 | \% |
| Time deposits |  | 100,819 | 244 | 0.96 | \% |  | 118,292 | 333 | 1.12 | \% |
| Other borrowings |  | 19,435 | 99 | 2.02 | \% |  | 19,636 | 120 | 2.42 | \% |
| Total interest bearing liabilities |  | 347,654 | 640 | 0.73 | \% |  | 362,239 | 838 | 0.92 | \% |
| Noninterest bearing demand deposits |  | 134,054 |  |  |  |  | 125,139 |  |  |  |
| Other liabilities |  | 6,379 |  |  |  |  | 4,591 |  |  |  |
| Total liabilities |  | 488,087 |  |  |  |  | 491,969 |  |  |  |
| Shareholders' equity |  | 91,898 |  |  |  |  | 89,989 |  |  |  |
|  | \$ | 579,985 |  |  |  |  | 581,958 |  |  |  |

Net interest income \&

| margin (3) | $\$ 5,497$ | 4.39 | $\%$ | 5,558 | 4.41 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1)

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Loan interest includes loan fees of $\$ 14,000$ and $\$ 17,000$, respectively, during the three months ended September 30, 2011 and September 30, 2010. Average loan balances include nonperforming loans.
(2) Includes taxable-equivalent adjustments that primarily relate to income on certain securities that is exempt from federal income taxes. The effective federal statutory tax rate was $34 \%$ for 2011 and 2010.
(3) Net interest margin is computed by dividing net interest income by total average earning assets.
(4) Average yield is calculated based on actual days in the quarter (92 days) and annualized to actual days in the year (365 days).

Nine Months Ended
September 30, $2011 \quad 2010$
(Taxable Equivalent
Basis)
(dollars in thousands)

| Avg | Avg |  | Avg |
| :---: | :---: | :---: | :---: |
| Yield (4) | Balance | Interest | Yield (4) |

Assets

| Earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases (1) | \$ | 328,185 | \$ | 14,619 | 5.96 | \% | \$ | 366,601 | \$ | 16,883 | 6.16 | \% |
| Taxable investment securities |  | 153,712 |  | 3,251 | 2.83 | \% |  | 117,409 |  | 2,160 | 2.46 | \% |
| Tax-exempt investment securities (2) |  | 17,297 |  | 675 | 5.22 | \% |  | 15,933 |  | 649 | 5.45 | \% |
| Corporate stock (2) |  | 18 |  | - | - |  |  | 23 |  | - | - |  |
| Federal funds sold |  | - |  | - | - |  |  | - |  | - | - |  |
| Interest-bearing deposits in banks |  | 2,106 |  | 18 | 1.14 | \% |  | - |  | - | - |  |
| Total earning assets |  | 501,318 |  | 18,563 | 4.95 | \% |  | 499,966 |  | 19,692 | 5.27 | \% |
| Cash \& due from banks |  | 39,961 |  |  |  |  |  | 48,271 |  |  |  |  |
| Other assets |  | 42,409 |  |  |  |  |  | 43,718 |  |  |  |  |
| Allowance for loan \& lease losses |  | (7,913 ) |  |  |  |  |  | (8,360 |  |  |  |  |
|  | \$ | 575,775 |  |  |  |  | \$ | 583,595 |  |  |  |  |

Liabilities \&
Shareholders' Equity
Interest-bearing
liabilities:

| Interest checking and |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| money market | $\$ 182,731$ | 829 | 0.61 | $\%$ | $\$ 181,890$ | 1,023 | 0.75 | $\%$ |  |  |
| Savings | 46,152 | 148 | 0.43 | $\%$ | 40,350 | 170 | 0.56 | $\%$ |  |  |
| Time deposits | 103,613 | 787 | 1.02 | $\%$ | 123,720 | 1,084 | 1.17 | $\%$ |  |  |
| Other borrowings | 16,447 | 279 | 2.27 | $\%$ | 21,623 | 394 | 2.44 | $\%$ |  |  |
| Total interest-bearing |  |  |  |  |  |  |  |  |  |  |
| liabilities | 348,943 | 2,043 | 0.78 | $\%$ | 367,583 | 2,671 | 0.97 | $\%$ |  |  |
| Noninterest-bearing |  |  |  |  |  | 121,731 |  |  |  |  |
| demand deposits | 130,027 |  |  |  | 5,280 |  |  |  |  |  |
| Other liabilities | 5,953 |  |  |  | 494,594 |  |  |  |  |  |
| Total liabilities | 484,923 |  |  | $\$ 89,001$ |  |  |  |  |  |  |
| Shareholders' equity | 90,852 | $\$ 575,775$ |  |  | $\$ 83,595$ |  |  |  |  |  |

Net interest income \& margin (3)
\$ 16,520
4.41 \%
\$ 17,021 4.55 \%
(1) Loan interest includes loan fees of $\$ 42,000$ and $\$ 41,000$, respectively, during the nine months ended September 30, 2011 and September 30, 2010. Average loan balances include nonperforming loans.
(2) Includes taxable-equivalent adjustments that primarily relate to income on certain securities that is exempt from federal income taxes. The effective federal statutory tax rate was $34 \%$ for 2011 and 2010.
(3) Net interest margin is computed by dividing net interest income by total average earning assets.
(4) Average yield is calculated based on actual days in the period (273days) and annualized to actual days in the year (365 days).

Table Three: Analysis of Volume and Rate Changes on Net Interest Income and Expenses Three Months Ended September 30, 2011 over 2010 (dollars in thousands) Increase (decrease) due to change in:

|  | Volume |  | Rate (4) |  | Net Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Net loans (1)(2) | \$(559 | ) | \$(129 | ) | \$(688 | ) |
| Taxable investment securities | 152 |  | 225 |  | 377 |  |
| Tax exempt investment securities (3) | 54 |  | (9 | ) | 45 |  |
| Corporate stock | - |  | - |  | - |  |
| Federal funds sold | - |  | - |  | - |  |
| Interest-bearing deposits in banks | - |  | 7 |  | 7 |  |
| Total | (353 | ) | 94 |  | (259 | ) |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest checking and money market | (3 | ) | (74 | ) | (77 | ) |
| Savings deposits | 6 |  | (17 | ) | (11 | ) |
| Time deposits | (49 | ) | (40 | ) | (89 | ) |
| Other borrowings | (1 | ) | (20 | ) | (21 | ) |
| Total | (47 | ) | (151 | ) | (198 | ) |
| Interest differential | \$(306 | ) | \$245 |  | \$(61 | ) |

Nine Months Ended September 30, 2011 over 2010 (dollars in thousands)
Increase (decrease) due to change in:

|  | Volume |  |  | Rate (4) |  |  | Net Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Net loans (1)(2) | \$ | (1,769 | ) | \$ | (495 | ) | \$ | (2,264 | ) |
| Taxable investment securities |  | 668 |  |  | 423 |  |  | 1,091 |  |
| Tax exempt investment securities (3) |  | 56 |  |  | (30 | ) |  | 26 |  |
| Corporate stock |  | - |  |  | - |  |  | - |  |
| Federal funds sold |  | - |  |  | - |  |  | - |  |
| Interest-bearing deposits in banks |  | - |  |  | 18 |  |  | 18 |  |
| Total |  | (1,045 | ) |  | (84 | ) |  | (1,129 | ) |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Interest checking and money market |  | 5 |  |  | (199 | ) |  | (194 | ) |
| Savings deposits |  | 24 |  |  | (46 | ) |  | (22 | ) |
| Time deposits |  | (176 | ) |  | (121 | ) |  | (297 | ) |
| Other borrowings |  | (94 | ) |  | (21 | ) |  | (115 | ) |
| Total |  | (241 | ) |  | (387 | ) |  | (628 | ) |
| Interest differential | \$ | (804 | ) | \$ | 303 |  | \$ | (501 | ) |

(1) The average balance of non-accruing loans is immaterial as a percentage of total loans and, as such, has been included in net loans.
(2) Loan fees of $\$ 14,000$ and $\$ 17,000$, respectively, during the three months ended September 30, 2011 and September 30, 2010, and loan fees of $\$ 42,000$ and $\$ 41,000$, respectively, during the nine months ended September 30, 2011 and September 30, 2010, have been included in the interest income computation.
(3)

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Includes taxable-equivalent adjustments that primarily relate to income on certain securities that is exempt from federal income taxes. The effective federal statutory tax rate was $34 \%$ for 2011 and 2010.
(4) The rate/volume variance has been included in the rate variance.

Provision for Loan and Lease Losses

The Company provided $\$ 550,000$ for loan and lease losses for the third quarter of 2011 as compared to $\$ 2,025,000$ for the third quarter of 2010. Net loan and lease losses for the three months ended September 30, 2011 were $\$ 549,000$ or $0.68 \%$ (on an annualized basis) of average loans and leases as compared to $\$ 2,019,000$ or $2.25 \%$ (on an annualized basis) of average loans and leases for the three months ended September 30, 2010. The decreased additions to the allowance for loan and lease losses in the third quarter of 2011 compared to the third quarter of 2010 are directly related to a reduction in losses in the third quarter of 2011 as compared to the third quarter of 2010. For the first nine months of 2011, the Company made provisions for loan and lease losses of $\$ 3,625,000$ and net loan and lease losses were $\$ 3,322,000$ or $1.35 \%$ (on an annualized basis) of average loans and leases outstanding. This compares to provisions for loan and lease losses of $\$ 5,677,000$ and net loan and lease losses of $\$ 6,139,000$ for the first nine months of 2010 or $2.24 \%$ (on an annualized basis) of average loans and leases outstanding. The Company has continued to provide significant amounts to the allowance for loan and lease losses for 2011 resulting from a continued high level of nonperforming loans and leases. The high level of nonperforming loans and leases is due to the impact that the overall challenging economy in the Company's market areas and the United States, overall, has had on the Company's borrowers. For additional information see the "Allowance for Loan and Lease Losses Activity."

Noninterest Income
Table Four below provides a summary of the components of noninterest income for the periods indicated (dollars in thousands):

Table Four: Components of Noninterest Income

|  | Three Months <br> Ended <br> September 30, |  | Nine Months <br> Ended <br> September 30, |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 | 2011 |

Noninterest income increased $\$ 309,000(70.1 \%)$ to $\$ 750,000$ for the three months ended September 30, 2011 as compared to $\$ 441,000$ for the three months ended September 30, 2010. The change relates to an increase in the gains on sales of investment securities. For the third quarter of 2011, sales of investment securities were $\$ 326,000$ compared to $\$ 1,000$ for the third quarter of 2010 . During the third quarter of 2011 , the Company sold selected municipal bonds to improve the credit quality of the securities portfolio and some mortgage related bonds to reinvest in better structured mortgage bonds. For the nine months ended September 30, 2011, noninterest income increased $\$ 275,000$ ( $20.2 \%$ ) to $\$ 1,637,000$. The increase from the first nine months of 2010 compared to the same period in 2011 was also related to higher gains on sale of investment securities. Gains on sale of investment securities were $\$ 353,000$ for the nine months ended September 30, 2011 compared to a loss of $\$ 4,000$ for the nine months ended September 30, 2010.

## Noninterest Expense

Noninterest expense increased $\$ 14,000(0.4 \%)$ to a total of $\$ 3,986,000$ in the third quarter of 2011 compared to $\$ 3,972,000$ in the third quarter of 2010. Salary and employee benefits expense increased $\$ 293,000(15.2 \%)$ from $\$ 1,926,000$ during the third quarter of 2010 to $\$ 2,219,000$ during the third quarter of 2011 . The increase in salary and benefits was due in part to an increase in core salaries which increased $\$ 76,000(5.1 \%)$ mainly due to the additional staff added to operations support and policy and procedure monitoring, increased general support staff and normal merit increases. Incentive accruals increased $\$ 164,000$ from $\$ 28,000$ in the third quarter of 2010 to $\$ 192,000$ in the third quarter of 2011, primarily due to an increase in the Company's net income in relationship to targeted net income. These incentive accruals are estimates based on full year results and will be adjusted before the end of the year when actual results are known. In addition, salary and benefit expense was higher due to a decrease in direct costs associated with the production of new loans. The Company allocates the direct costs of originating loans as a credit to salary expense in accordance with generally accepted accounting principles. As loan volume decreases the Company allocates less direct costs of loan production against salary expense. The offset from direct cost reimbursement decreased $\$ 41,000(36.9 \%)$ from $\$ 112,000$ in 2010 to $\$ 71,000$ in 2011. On a quarter-over-quarter basis, occupancy expense decreased $\$ 39,000(12.4 \%)$ and furniture and equipment expense decreased $\$ 2,000(1.2 \%)$. FDIC assessments decreased $\$ 211,000(55.1 \%)$ during 2011 to $\$ 172,000$, from $\$ 383,000$ in 2010 . The majority of this decrease relates to lower deposit balances and the change in the FDIC assessment methodology from a deposit based system to an asset risk-based system. Other real estate owned ("OREO") expense increased from $\$ 159,000$ during the third quarter of 2010 to $\$ 260,000$ during the third quarter of 2011. The increased OREO expense relates to higher valuation adjustments and higher costs related to maintaining the Company's existing and sold properties during the quarter. Other expense decreased $\$ 128,000(12.5 \%)$ to a total of $\$ 893,000$ in the third quarter of 2011 compared to $\$ 1,021,000$ in the third

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quarter of 2010. The largest portion of this decrease is related to professional fees. Professional fees have decreased $\$ 72,000(22.6 \%)$ from $\$ 319,000$ in the third quarter of 2010 to $\$ 247,000$ in the third quarter of 2011, primarily as a result of lower legal fees in the loan collections and workout area. The fully taxable equivalent efficiency ratio for the third quarter of 2011 decreased to $62.9 \%$ from $65.2 \%$ for the third quarter of 2010 .

Noninterest expense for the nine-month period ended September 30, 2011 was $\$ 12,234,000$ versus $\$ 12,212,000$ for the same period in 2010 for an increase of $\$ 22,000(0.2 \%)$. Salaries and benefits expense increased $\$ 442,000(7.5 \%)$ from $\$ 5,900,000$ for the nine months ended September 30, 2010 to $\$ 6,342,000$ for the same period in 2011. The increase in salary and benefits was due in part to an increase in overall salary expense which increased $\$ 120,000$ $(2.7 \%)$ mainly due to the additional staff and normal merit increases. Incentive accruals increased $\$ 204,000$ from $\$ 60,000$ in 2010 to $\$ 264,000$ in 2011 . The offset from direct cost reimbursement decreased $\$ 79,000(22.9 \%)$ from $\$ 345,000$ in 2010 to $\$ 266,000$ in 2011. Occupancy expense decreased $\$ 137,000(14.0 \%)$ and furniture and equipment expense decreased $\$ 186,000(3.3 \%)$. FDIC assessments decreased $\$ 349,000(32.9 \%)$ during 2011 to $\$ 712,000$, from $\$ 1,061,000$ in 2010. OREO expense increased $\$ 226,000(30.4 \%)$ from $\$ 743,000$ in 2010 to $\$ 969,000$ in 2011. Other expense decreased $\$ 142,000(4.8 \%)$ from $\$ 2,983,000$ for the nine months ended September 30, 2010 to $\$ 2,841,000$ for the same period in 2011. Much of this decrease is related to lower professional fees, which decreased $\$ 111,000$ ( $12.5 \%$ ) from $\$ 889,000$ in 2010 to $\$ 778,000$ in 2011 . The overhead efficiency ratio (fully taxable equivalent), excluding the amortization of intangible assets, for the first nine months of 2011 was $66.5 \%$ as compared to $65.4 \%$ in the same period of 2010.

Provision for (Benefit from) Income Taxes

The Company recorded a provision for income taxes for the quarter ended September 30, 2011 of $\$ 595,000$, or an effective tax rate of $36.2 \%$, compared to a benefit of $\$ 89,000$ for the quarter ended September 30, 2010. For the nine months ended September 30, 2011, the provision for income taxes was $\$ 650,000$ with an effective tax rate of $30.6 \%$, compared to a benefit of $\$ 66,000$ for the nine months ended September 30, 2010. The higher level of pretax income resulted in a more normalized tax expense and effective tax rate when compared to the tax benefits recorded in 2010.

## Balance Sheet Analysis

The Company's total assets were $\$ 581,720,000$ at September 30, 2011 as compared to $\$ 578,940,000$ at December 31,2010 , representing an increase of $\$ 2,780,000(0.5 \%)$. The average assets for the three months ended September 30, 2011 were $\$ 579,985,000$, which represents a decrease of $\$ 1,973,000$ or $0.3 \%$ compared to the average balance of $\$ 581,958,000$ during the three-month period ended September 30, 2010. The average assets for the nine months ended September 30, 2011 were $\$ 575,775,000$, which represents a decrease of $\$ 7,820,000$ or $1.3 \%$ from the average balance of $\$ 583,595,000$ during the nine-month period ended September 30, 2010. The decrease in average assets for both periods is the result of lower loan balances. See "Net Interest Income and Net Interest Margin" above for a discussion of the average balances of loans and deposits.

## Investment Securities

The Company classifies its investment securities as either available-for-sale or held-to-maturity. The Company's intent is to hold all securities classified as held-to-maturity until maturity and management believes that it has the ability to do so. Securities available-for-sale may be sold, for liquidity purposes, to implement asset/liability management strategies, and in response to changes in interest rates, prepayment rates and similar factors. During the first nine months of 2011, the Company used the majority of the proceeds from loan paydowns and principal payments from investment securities to purchase mortgage backed-securities and municipal bonds. Table Five below summarizes the values of the Company's investment securities held on September 30, 2011 and December 31, 2010.

Table Five: Investment Securities Composition (dollars in thousands)

| Available-for-sale (at fair value) | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Debt securities: |  |  |  |  |
| Mortgage-backed securities | \$ | 146,811 | \$ | 138,644 |
| Obligations of states and political subdivisions |  | 26,426 |  | 15,792 |
| Corporate stock |  | 72 |  | 79 |
| Total available-for-sale investment securities | \$ | 173,309 | \$ | 154,515 |
| Held-to-maturity (at amortized cost) |  |  |  |  |
| Debt securities: |  |  |  |  |
| Mortgage-backed securities | \$ | 4,505 | \$ | 6,149 |
| Total held-to-maturity investment securities | \$ | 4,505 | \$ | 6,149 |

Management periodically evaluates each investment security in a loss position for other than temporary impairment relying primarily on industry analyst reports, observation of market conditions and interest rate fluctuations. Management has the ability and intent to hold securities with established maturity dates until recovery of fair value, which may be maturity and believes it will be able to collect all amounts due according to the contractual terms for all of the underlying investment securities; therefore, management does not consider these investments to be other-than-temporarily-impaired.

## Loans and Leases

The Company concentrates its lending activities in the following principal areas: (1) commercial; (2) commercial real estate; (3) multi-family real estate; (4) real estate construction (both commercial and residential); (5) residential real estate; (6) lease financing receivable; (7) agriculture; and (8) consumer loans. The Company's continuing focus in our market area, new borrowers developed through the Company's marketing efforts, and credit extensions expanded to existing borrowers resulted in the Company originating $\$ 22$ million in new loans during the first nine months of 2011. Normal pay downs, loan chargeoffs, and loans transferred to OREO, resulted in an overall decrease in total loans and leases of $\$ 31,725,000(9.2 \%)$ from December 31, 2010. The market in which the Company operates continues to see a slowdown in new loan volume as existing borrowers continue to pay down debt and delay expansion plans. Table Six below summarizes the composition of the loan portfolio as of September 30, 2011 and December 31, 2010.

Table Six: Loan and Lease Portfolio Composition (dollars in

| thousands) | September 30, 2011 |  |  |  | December 31, 2010 |  |  |  | Change in dollars |  |  | Percentage change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ |  | \% |  | \$ |  |  |  |  |  |  |  |  |
| Commercial | \$ | 42,908 | 14 | \% | \$ | 58,261 | 17 | \% | \$ | (15,353 | ) | (26.4 | \%) |
| Real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 208,119 | 66 | \% |  | 216,076 | 62 | \% |  | (7,957 | ) | (3.7 | \%) |
| Multi-family |  | 8,064 | 2 | \% |  | 6,968 | 2 | \% |  | 1,096 |  | 15.7 | \% |
| Construction |  | 12,560 | 4 | \% |  | 15,971 | 5 | \% |  | (3,411 | ) | (21.4 | \%) |
| Residential |  | 22,013 | 7 | \% |  | 26,099 | 7 | \% |  | (4,086 | ) | (15.7 |  |
| Lease financing receivable |  | 2,152 | 1 | \% |  | 2,766 | 1 | \% |  | (614 | ) | (22.2 |  |

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| Agriculture |  | 7,543 | 2 | \% |  | 7,202 |  | 2 | \% |  | 341 |  | 4.7 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer |  | 11,461 | 4 | \% |  | 13,202 |  | 4 | \% |  | (1,741 | ) | (13.2 | \%) |
| Total loans and leases |  | 314,820 | 100 | \% |  | 346,545 |  | 100 | \% |  | (31,725 |  | (9.2 | \%) |
| Deferred loan and lease fees, net |  | (318 |  |  |  | (427 | ) |  |  |  | 109 |  |  |  |
| Allowance for loan and lease losses |  | (7,888 |  |  |  | (7,585 | ) |  |  |  | (303 | ) |  |  |
| Total net loans and leases | \$ | 306,614 |  |  | \$ | 338,533 |  |  |  | \$ | (31,919 |  | (9.4 | \%) |

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A significant portion of the Company's loans and leases are direct loans and leases made to individuals and local businesses. The Company relies substantially on local promotional activity and personal contacts by American River Bank officers, directors and employees to compete with other financial institutions. The Company makes loans and leases to borrowers whose applications include a sound purpose and a viable primary repayment source, generally supported by a secondary source of repayment.

Commercial loans consist of credit lines for operating needs, loans for equipment purchases, working capital, and various other business loan products. Consumer loans include a range of traditional consumer loan products such as personal lines of credit and homeowner equity lines of credit and loans to finance purchases of autos, boats, recreational vehicles, mobile homes and various other consumer items. Construction loans are generally comprised of commitments to customers within the Company's service area for construction of commercial properties, multi-family properties and custom and semi-custom single-family residences. Other real estate loans consist primarily of loans secured by first trust deeds on commercial and residential properties typically with maturities from 3 to 10 years and original loan-to-value ratios generally from $65 \%$ to $75 \%$. Agriculture loans consist primarily of vineyard loans and development loans to plant vineyards. In general, except in the case of loans under SBA programs or Farm Services Agency guarantees, the Company does not make long-term mortgage loans.
"Subprime" real estate loans generally refer to residential mortgages made to higher-risk borrowers with lower credit and/or income histories. Within the industry, many of these loans were originated with adjustable interest rates that reset upward after an introductory period. These "subprime" loans coupled with declines in housing prices have led to an increase in the banking industry's default rates resulting in many instances of increased foreclosure rates as the adjustable interest rates reset to higher levels. The Company did not have any such "subprime" loans at September 30, 2011 and December 31, 2010.

## Risk Elements

The Company assesses and manages credit risk on an ongoing basis through a total credit culture that emphasizes excellent credit quality, extensive internal monitoring and established formal lending policies. Additionally, the Company contracts with an outside loan review consultant to periodically review the existing loan and lease portfolio. Management believes its ability to identify and assess risk and return characteristics of the Company's loan and lease portfolio is critical for profitability and growth. Management strives to continue its emphasis on credit quality in the loan and lease approval process, through active credit administration and regular monitoring. With this in mind, management has designed and implemented a comprehensive loan and lease review and grading system that functions to continually assess the credit risk inherent in the loan and lease portfolio.

Ultimately, underlying trends in economic and business cycles influence credit quality. American River Bank's business is concentrated in the Sacramento Metropolitan Statistical Area, which is a diversified economy, but with a large State of California government presence and employment base, in Sonoma County, through North Coast Bank, a division of American River Bank, whose business is focused on businesses within the two communities in which it has offices (Santa Rosa and Healdsburg) and in other areas of Sonoma County and in Amador County, through Bank of Amador, a division of American River Bank, whose business is focused on businesses and consumers within the three communities in which it has offices (Jackson, Pioneer, and Ione). The economy of Sonoma County is diversified with professional services, manufacturing, agriculture and real estate investment and construction, while the economy of Amador County is reliant upon government, services, retail trade, manufacturing industries and Indian gaming.

The Company has significant extensions of credit and commitments to extend credit that are secured by real estate. The ultimate repayment of these loans is generally dependent on personal or business cash flows or the sale or refinancing of the real estate. The Company monitors the effects of current and expected market conditions and other factors on the collectability of real estate loans. The more significant factors management considers involve the

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following: lease rates and terms, vacancy rates, absorption and sale rates and capitalization rates; real estate values, supply and demand factors, and rates of return; operating expenses; inflation and deflation; and sufficiency of repayment sources independent of the real estate including, in some instances, personal guarantees.

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In extending credit and commitments to borrowers, the Company generally requires collateral and/or guarantees as security. The repayment of such loans is expected to come from cash flow or from proceeds from the sale of selected assets of the borrowers. The Company's requirement for collateral and/or guarantees is determined on a case-by-case basis in connection with management's evaluation of the creditworthiness of the borrower. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, income-producing properties, residences and other real property. The Company secures its collateral by perfecting its security interest in business assets, obtaining deeds of trust, or outright possession among other means.

In management's judgment, a concentration exists in real estate loans, which represented approximately $79.7 \%$ of the Company's loan and lease portfolio at September 30, 2011, an increase from 76.5\% at December 31, 2010. Management believes that the residential land and residential construction portion of the Company's loan portfolio carries more than the normal credit risk it has seen in the past several years, due primarily to severely curtailed demand for new and resale residential property, a large supply of unsold residential land and new and resale homes, and observed reductions in values throughout the Company's market area. Management has responded by evaluating loans that it considers to carry any significant risk above the normal risk of collectability by taking actions where possible to reduce credit risk exposure by methods that include, but are not limited to, seeking liquidation of the loan by the borrower, seeking additional tangible collateral or other repayment support, converting the property through judicial or non-judicial foreclosure proceedings, and other collection techniques. Management currently believes that it maintains its allowance for loan and lease losses at levels adequate to reflect the loss risk inherent in its total loan portfolio.

A continued substantial further decline in the economy in general, or a continued additional decline in real estate values in the Company's primary market areas, in particular, has had and could continue to have an adverse impact on the collectability of real estate loans and require an increase in the provision for loan and lease losses. This could adversely affect the Company's financial condition, future prospects, results of operations, profitability and stock price. Management believes that its lending practices and underwriting standards are structured with the intent to minimize losses; however, there is no assurance that losses will not occur. The Company's loan practices and underwriting standards include, but are not limited to, the following: (1) maintaining a thorough understanding of the Company's service area and originating a significant majority of its loans within that area, (2) maintaining a thorough understanding of borrowers' knowledge, capacity, and market position in their field of expertise, (3) basing real estate loan approvals not only on market demand for the project, but also on the borrowers' capacity to support the project financially in the event it does not perform to expectations (whether sale or income performance), and (4) maintaining conforming and prudent loan-to-value and loan-to-cost ratios based on independent outside appraisals and ongoing inspection and analysis by the Company's lending officers or contracted third-party professionals.

## Nonaccrual, Past Due and Restructured Loans and Leases

At September 30, 2011, nonperforming loans and leases (those loans and leases on nonaccrual status and those loans and leases still accruing and past due 90 days or more) were $\$ 20,965,000$ or $6.67 \%$ of total loans and leases. Nonperforming loans and leases were $\$ 22,571,000$ or $6.52 \%$ of total loans and leases at December 31, 2010. The $\$ 20,965,000$ in nonperforming loans and leases at September 30, 2011, was made up of thirty-eight loans and two leases. Six of those loans totaling $\$ 1,031,000$ were current (less than 30 days past due) pursuant to their original or modified terms. Specific reserves of $\$ 943,000$ were held on the nonperforming loans at September 30, 2011 and specific reserves of $\$ 385,000$ were held on the nonperforming loans at December 31, 2010.

The overall level of nonperforming loans decreased $\$ 1,263,000$ (5.7\%) to $\$ 20,965,000$ at September 30, 2011 compared to $\$ 22,228,000$ as of June 30, 2011. At June 30, 2011, the Company had thirty real estate loans totaling $\$ 19,055,000$; twelve commercial loans totaling $\$ 2,890,000$; five consumer loans totaling $\$ 257,000$; and two leases totaling $\$ 23,000$. During the third quarter of 2011, four loans in the amount of $\$ 1,599,000$ were placed on

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non-performing status. Of the four loans added during the quarter, two in the amount of $\$ 335,000$ were commercial loans, one in the amount of $\$ 1,196,000$ was a commercial real estate secured loan and one in the amount of $\$ 68,000$ was a consumer loan. The commercial real estate loan was an owner occupied property in Sonoma County operating as a camp ground and equestrian center.

Also, during the third quarter of 2011, seven of the nonperforming loans incurred charge offs in the amount of $\$ 532,000$, seven loans with balances of $\$ 1,054,000$ were foreclosed upon and transferred to OREO and concurrently written down by $\$ 26,000$, two loans in the amount of $\$ 590,000$ were paid off and one loan in the amount of $\$ 358,000$ was current and returned to performing status. The Company also collected approximately $\$ 18,000$ in principal paydowns.

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The net interest due on nonaccrual loans and leases but excluded from interest income was $\$ 398,000$ for the three months ended September 30, 2011, compared to foregone interest of $\$ 528,000$ during the same period in 2010. The net interest due on nonaccrual loans and leases but excluded from interest income was $\$ 1,288,000$ for the nine months ended September 30, 2011, compared to $\$ 1,231,000$ during the same period in 2010. There were no loan or lease concentrations in excess of $10 \%$ of total loans and leases not otherwise disclosed as a category of loans and leases as of September 30, 2011. Management is not aware of any potential problem loans, which were accruing and current at September 30, 2011, where serious doubt exists as to the ability of the borrower to comply with the present repayment terms and that would result in a significant loss to the Company. Table Seven below sets forth nonaccrual loans and loans past due 90 days or more as of September 30, 2011 and December 31, 2010.

Table Seven: Nonperforming Loans and Leases

|  | September | December |
| :--- | :--- | :--- |
| (dollars in thousands) | 30, | 31, |
| Past due 90 days or more and still accruing | 2011 | 2010 |
| Commercial | $\$-$ | $\$-$ |
| Real estate | - | - |
| Lease financing receivable | - | - |
| Consumer and other | - | - |
| Nonaccrual | 3,104 | 3,491 |
| Commercial | 17,618 | 18,735 |
| Real estate | 19 | 28 |
| Lease financing receivable | 224 | 317 |
| Consumer and other | $\$ 20,965$ | $\$ 22,571$ |
| Total nonperforming loans and leases |  |  |

## Impaired Loans and Leases

The Company considers a loan to be impaired when, based on current information and events, it is probable that it will be unable to collect all amounts due (principal and interest) according to the original contractual terms of the loan or lease agreement. The measurement of impairment may be based on (i) the present value of the expected cash flows of the impaired loan or lease discounted at the loan or lease original effective interest rate, (ii) the observable market price of the impaired loan or lease, or (iii) the fair value of the collateral of a collateral-dependent loan. The Company does not apply this definition to smaller-balance loans or leases that are collectively evaluated for credit risk. In assessing whether a loan or lease is impaired, the Company typically reviews loans or leases graded substandard or lower with outstanding principal balances in excess of $\$ 100,000$, as well as loans considered troubled debt restructures with outstanding principal balances in excess of $\$ 25,000$. The Company identifies troubled debt restructures by reviewing each renewal, modification, or extension of a loan with a screening document. This document is designed to identify any characteristic of the given loan that would qualify it as a troubled debt restructure. If the characteristics are not present that would qualify a loan as a troubled debt restructure, it is deemed to be a modification.

At September 30, 2011, the recorded investment in loans and leases that were considered to be impaired totaled $\$ 38,780,000$, which includes $\$ 17,979,000$ in performing loans and leases. Of the total impaired loans of $\$ 38,780,000$, loans totaling $\$ 16,320,000$ were deemed to require no valuation allowance and loans totaling $\$ 22,460,000$ were deemed to require a specific reserve of $\$ 1,465,000$. Of the $\$ 16,320,000$ in impaired loans that did not carry a specific reserve there were $\$ 1,508,000$ in loans or leases that had previous partial charge-offs and $\$ 14,812,000$ in loans or leases that were analyzed and determined not to require a specific reserve or charge-off because the collateral value or discounted cash flow value exceeded the loan or lease balance. The recorded investment in loans and leases that were
considered to be impaired totaled $\$ 40,237,000$ at December 31, 2010. Of the total impaired loans of $\$ 40,237,000$, loans totaling $\$ 22,168,000$ were deemed to require no valuation allowance and loans totaling $\$ 18,069,000$ were deemed to require a specific reserve of $\$ 1,619,000$.

The Company has been operating in a market that has experienced significant decreases in real estate values of commercial, residential, land, and construction properties. As such, the Company is focused on monitoring collateral values for those loans considered collateral dependent. The collateral evaluations performed by the Company are updated as necessary, which is generally once every six to twelve months, and are reviewed by a qualified credit officer or by an independent qualified third-party appraiser. In the third quarter of 2011, the Company had a net charge-off of $\$ 549,000$ with a provision of $\$ 550,000$. In the third quarter of 2010, the Company had net charge-offs of $\$ 2,019,000$ with a provision of $\$ 2,025,000$.

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At September 30, 2011, there were 25 loans and leases that were modified and are currently performing (less than ninety days past due) totaling $\$ 14,958,000$ and 15 loans and leases that are considered nonperforming (and included in Table Seven above), totaling $\$ 7,148,000$, which are considered troubled debt restructures ("TDR"). These TDRs have a specific reserve of $\$ 291,000$. In addition, the Company had 45 TDR's at September 30, 2011, which included 21 modifications to terms (including extensions), eight partial charge off/ terms modifications, six rate reductions, five term outs, three court ordered terms adjustments and two prior year TDRs that have become past due in the current year. All of the 45 TDR's were performing as agreed at September 30, 2011, except for eight extensions, five partial charge off/ terms modifications, one term out, two rate reductions, and the two prior year TDRs. The Company generally requires TDRs that are on non-accrual status to make six consecutive payments on the restructured loan or lease prior to returning the loan or lease to accrual status.

Allowance for Loan and Lease Losses Activity
The Company maintains an allowance for loan and lease losses ("ALLL") to cover probable losses inherent in the loan and lease portfolio, which is based upon management's estimated range of those losses. The ALLL is established through a provision for loan and lease losses and is increased by provisions charged against current earnings and recoveries and reduced by charge-offs. Actual losses for loans and leases can vary significantly from this estimate. The methodology and assumptions used to calculate the allowance are continually reviewed as to their appropriateness given the most recent losses realized and other factors that influence the estimation process. The model assumptions and resulting allowance level are adjusted accordingly as these factors change.

The adequacy of the ALLL and the level of the related provision for loan and lease losses is determined based on management's judgment after consideration of numerous factors including but not limited to: (i) local and regional economic conditions, (ii) the financial condition of the borrowers, (iii) loan impairment and the related level of expected charge-offs, (iv) evaluation of industry trends, (v) industry and other concentrations, (vi) loans and leases which are contractually current as to payment terms but demonstrate a higher degree of risk as identified by management, (vii) continuing evaluations of the performing loan portfolio, (viii) ongoing review and evaluation of problem loans identified as having loss potential, (ix) quarterly review by the Board of Directors, and (x) assessments by banking regulators and other third parties. Management and the Board of Directors evaluate the ALLL and determine its appropriate level considering objective and subjective measures, such as knowledge of the borrowers' business, valuation of collateral, the impairment analysis performed on loans or leases and exposure to potential losses.

The allowance for loan and lease losses totaled $\$ 7,888,000$ or $2.51 \%$ of total loans and leases at September 30, 2011 compared to $\$ 7,585,000$ or $2.19 \%$ of total loans and leases at December 31, 2010. The Company establishes general and specific reserves in accordance with generally accepted accounting principles. The ALLL is maintained by categories of the loan and lease portfolio based on loan type and loan rating; however, the entire allowance is available to cover actual loan and lease losses. While management uses available information to recognize possible losses on loans and leases, future additions to the allowance may be necessary, based on changes in economic conditions and other matters. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's ALLL. Such agencies may require the Company to provide additions to the allowance based on their judgment of information available to them at the time of their examination.

The allowance for loans and leases as a percentage of nonperforming loans and leases was $37.6 \%$ at September 30, 2011 and $33.6 \%$ at December 31, 2010. The allowance for loans and leases as a percentage of impaired loans and leases was $20.5 \%$ at September 30, 2011 and $18.9 \%$ at December 31, 2010. Of the total nonperforming and impaired loans and leases outstanding as of September 30, 2011, there were $\$ 11,499,000$ in loans or leases that had been reduced by partial charge-offs of $\$ 6,318,000$. As these loan or lease balances are charged off, the remaining balances, following analysis, normally do not require specific reserves and are not eligible for general reserves.

The Company's policy with regard to loan or lease charge-offs continues to be that a loan or lease is charged off against the allowance for loan and lease losses when management believes that the collectability of the principal is unlikely. Generally, a loan or lease is charged off, or partially charged down, when estimated losses related to impaired loans and leases are identified. If the loan is collateralized by real estate the impaired portion will be charged off to the allowance for loan and lease losses unless the loan or lease is in the process of collection, in which case a specific reserve may be warranted. If the collateral is other than real estate the Company will typically charge-off the impaired portion of a loan or lease, unless the loan or lease is in the process of collection, in which case a specific reserve may be warranted.

It is the policy of management to maintain the allowance for loan and lease losses at a level believed to be adequate for known and inherent risks in the portfolio. Our methodology incorporates a variety of risk considerations, both quantitative and qualitative, in establishing an allowance for loan and lease losses that management believes is appropriate at each reporting date. Based on information currently available to analyze inherent credit risk, including economic factors, overall credit quality, historical delinquencies and a history of actual charge-offs, management believes that the provision for loan and lease losses and the allowance for loan and lease losses are prudent and adequate. Adjustments may be made based on differences from estimated loan and lease growth, the types of loans constituting this growth, changes in risk ratings within the portfolio, and general economic conditions. However, no prediction of the ultimate level of loans and leases charged off in future periods can be made with any certainty. Table Eight below summarizes, for the periods indicated, the activity in the ALLL.

Table Eight: Allowance for Loan and Lease Losses
(dollars in thousands)
Three Months Ended September 30, 20112010
$\$ 320,250 \quad \$ 365,340 \quad \$ 328,569 \quad \$ 366,601$

| Average loans and leases outstanding | $\$ 320,250$ | $\$ 365,340$ | $\$ 328,569$ | $\$ 366,601$ |
| :--- | :--- | :--- | :--- | :--- |
| Allowance for loan and lease losses at <br> beginning of period | $\$ 7,887$ | $\$ 7,441$ | $\$ 7,585$ | $\$ 7,909$ |

Loans and leases charged off:

| Commercial | $(77$ | $)$ | $(200$ | $)$ | $(587$ | $)$ | $(1,898$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate | $(442$ | $)$ | $(1,802$ | $)$ | $(2,692$ | $)$ | $(3,881$ |
| $)$ |  |  |  |  |  |  |  |
| Lease financing receivable | - | $(18$ | $)$ | - | $(240$ | $)$ | $(270$ |
| Agriculture | - | - |  | $(220$ | $)$ | $(172$ | $)$ |
| Consumer | $(50$ | $)$ | - |  | $(2,020$ | $)$ | $(3,739$ |
| Total | $(569$ | $)$ | $(6,239$ | $)$ |  |  |  |

Recoveries of loans and leases previously charged off:

| Commercial | 10 | - | 152 | 63 |
| :--- | :--- | :--- | :--- | :--- |
| Real estate | 5 | - | 5 | 36 |
| Lease financing receivable | - | - | - | 1 |
| Agriculture | - | - | 241 | - |
| Consumer | 5 | 1 | 19 | - |
| Total | 20 | 1 | 417 | 100 |
| Net loans and leases charged off <br> Additions to allowance charged to <br> aperating expenses <br> Allowance for loan and lease losses at end <br> of period | 550 | $)$ | $(2,019$ | $)$ |

Ratio of net charge-offs to average loans

| and leases outstanding (annualized) | 0.68 | $\%$ | 2.25 | $\%$ | 1.35 | $\%$ | 2.24 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Provision for allowance for loan and lease losses to average loans and leases
$\begin{array}{lllllllll}\text { outstanding (annualized) } & 0.68 & \% & 2.25 & \% & 1.48 & \% & 2.07 & \%\end{array}$
Allowance for loan and lease losses to loans and leases net of deferred fees at end of period
$2.51 \quad \% \quad 2.11 \quad \% \quad 2.51 \quad \% \quad 2.11 \quad \%$

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## Other Real Estate Owned

At September 30, 2011, the Company had 22 OREO properties with a carrying cost of $\$ 3,827,000$. This compares to 14 properties with a carrying cost of $\$ 2,696,000$ at December 31,2010 and 13 properties with a carrying cost of $\$ 3,067,000$ at September 30, 2010. During the third quarter of 2011, the Company sold one property for no gain or loss and added seven properties to OREO with loan balances totaling $\$ 1,054,000$. One of the properties added during the quarter was simultaneously written down to fair value by $\$ 26,000$ leaving a net combined value of $\$ 1,028,000$. Of the seven properties added during the quarter, all were single family residences. One property is in Amador County with a book value of $\$ 221,000$, two properties are in Sacramento County with a combined book value of $\$ 276,000$ and four properties are in Placer County with a combined book value of $\$ 531,000$.

During the second quarter of 2011, the Company sold three properties for a gain of $\$ 2,000$ and added two properties to OREO with loan balances totaling $\$ 293,000$. These two properties added during the second quarter were simultaneously written down to fair value by $\$ 31,000$ leaving a net value of $\$ 262,000$. Of the two properties added during the second quarter, one was 16.6 acre parcel of residential land in El Dorado County carried at $\$ 87,000$ and the other was a commercial building currently occupied by a specialty retail store on the ground floor and two upstairs rented apartment units in Amador County, carried at $\$ 175,000$. The Company also adjusted the balance on two properties that were obtained in the first quarter of 2011 for which updated appraisals were received in the second quarter in the amount of $\$ 187,000$. That amount had already been reserved for in the allowance for loan and lease losses at March 31, 2011.

During the first quarter of 2011, the Company sold three properties with balances of $\$ 554,000$ for a loss of $\$ 28,000$ and added six properties to OREO with fair values less costs to sell totaling $\$ 1,766,000$ after writing the related loans down by $\$ 222,000$ through the allowance for loan and lease losses. Of the six properties added during the first quarter of 2011, one is a multi-tenant office building in Sacramento County carried for $\$ 1,037,000$; two properties are single family residences (one in El Dorado County carried for $\$ 210,000$ and the other in Calaveras County carried for $\$ 127,000$ ); two properties are commercial buildings both in Calaveras County (one is a wine storage facility carried at $\$ 178,000$ and the other is a single tenant lease of a 2,300 square foot retail building carried for $\$ 131,000$ ); and one property is 2.1 acres of residential land in Calaveras County carried for $\$ 83,000$.

The Company periodically obtains property valuations, typically in the form of an updated appraisal, to determine whether the recorded book value is considered fair value. During the third quarter of 2011, this valuation process resulted in the Company reducing the book value of three properties by $\$ 156,000$. At September 30, 2011, the Company held valuation allowances on properties it expected to sell during the fourth quarter. This OREO valuation allowance was at $\$ 126,000$, compared to a valuation allowance of $\$ 100,000$ at December 31, 2010. There was no valuation allowance at September 30, 2010. The Company believes that all 22 OREO properties owned at September 30,2011 are carried approximately at fair value.

Deposits
At September 30, 2011, total deposits were $\$ 463,589,000$ representing a decrease of $\$ 1,533,000(0.3 \%)$ from the December 31, 2010 balance of $\$ 465,122,000$. The Company's deposit growth plan for 2011 is to concentrate its efforts on increasing noninterest-bearing demand, interest-bearing money market and NOW accounts, and savings accounts. The Company experienced increases in noninterest-bearing ( $\$ 5,509,000$ or $4.4 \%$ ), money market ( $\$ 3,619,000$ or $2.6 \%$ ) and savings ( $\$ 2,060,000$ or $4.5 \%$ ) and decreases in interest-bearing checking ( $\$ 1,732,000$ or $3.8 \%$ ) and time deposits ( $\$ 10,989,000$ or $10.0 \%$ ) in the nine month period ended September 30, 2011. The decrease in time deposits is related to the Company's decision to reduce the offering rates on time deposits in light of reduced liquidity needs due to the decrease in loan balances.

Other Borrowed Funds
Other borrowings outstanding as of September 30, 2011 and December 31, 2010, consist of advances (both long-term and short-term) from the Federal Home Loan Bank of San Francisco ("FHLB"). Table Nine below summarizes these borrowings.

43

Table Nine: Other Borrowed Funds (dollars in thousands)

|  |  | September 30, 2011 |  | December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings: |  |  |  |  |  |  |
| FHLB advances | \$ | 5,000 | 2.08\% | \$ | 7,000 | 2.40\% |
| Long-term borrowings: |  |  |  |  |  |  |
| FHLB advances | \$ | 14,000 | 1.80\% | \$ | 10,000 | 2.41\% |

The maximum amount of short-term borrowings at any month-end during the first three quarters of 2011 and 2010 was $\$ 12,000,000$ and $\$ 9,500,000$, respectively. The FHLB advances are collateralized by loans and securities pledged to the FHLB. The following is a breakdown of rates and maturities on FHLB advances (dollars in thousands):

|  | Short-term | Long-term |  |
| :--- | :--- | :--- | :--- |
| Amount |  | $\$ 5,000$ | $\$ 14,000$ |
| Maturity | 2011 to 2012 |  | 2013 to 2016 |
| Average rates | $2.07 \%$ |  | $1.80 \%$ |

The Company has also been issued a total of $\$ 10,000,000$ in letters of credit by the FHLB that are pledged to secure Local Agency Deposits. The letters of credit act as a guarantee of payment to certain third parties in accordance with specified terms and conditions. The letters of credit were not drawn upon in 2011 or 2010 and management does not currently expect to draw upon them in the foreseeable future. See the Liquidity section that follows for additional information on FHLB borrowings.

## Capital Resources

The Company and American River Bank are subject to certain regulatory capital requirements administered by the Federal Reserve Board and the Federal Deposit Insurance Corporation (the "FDIC"). Failure to meet these minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements.

Under capital adequacy guidelines and the regulatory framework for prompt corrective action, banks must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and American River Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

At September 30, 2011, shareholders' equity was $\$ 93,112,000$, representing an increase of $\$ 3,568,000$ (4.0\%) from $\$ 89,544,000$ at December 31, 2010. The increase results from net income for the period, the stock based compensation expense, and the increase in other comprehensive income. The ratio of total risk-based capital to risk adjusted assets was $22.4 \%$ at September 30, 2011 and $20.3 \%$ at December 31, 2010. Tier 1 risk-based capital to risk-adjusted assets was $21.1 \%$ at September 30, 2011 and $19.1 \%$ at December 31, 2010. The leverage ratio was $13.0 \%$ at September 30, 2011 and $12.6 \%$ at December 31, 2010.

Table Ten below lists the Company's actual capital ratios at September 30, 2011 and December 31, 2010 as well as the minimum capital ratios for capital adequacy.

Table Ten: Capital Ratios

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| Capital to Risk-Adjusted | At September | At December | 31, |
| :--- | :---: | :---: | :---: | | Minimum Regulatory |
| :---: |
| Capital Requirements |

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Capital ratios are reviewed on a regular basis to ensure that capital exceeds the prescribed regulatory minimums and is adequate to meet future needs. Management believes that both the Company and American River Bank met all of their capital adequacy requirements as of September 30, 2011 and December 31, 2010.

On December 17, 2009, the Company filed a Current Report with the SEC on Form 8-K announcing the completion of an offering of approximately $\$ 24$ million of its common stock. Effective July 27, 2009, the Company temporarily suspended both the payment of cash dividends and stock repurchases. See Part II, Item 2, for additional disclosure regarding the stock repurchase plan.

## Inflation

The impact of inflation on a financial institution differs significantly from that exerted on manufacturing or other commercial concerns primarily because its assets and liabilities are largely monetary. In general, inflation primarily affects the Company and its subsidiaries through its effect on market rates of interest, which affects the Company's ability to attract loan customers. Inflation affects the growth of total assets by increasing the level of loan demand and potentially adversely affects capital adequacy because loan growth in inflationary periods can increase at rates higher than the rate that capital grows through retention of earnings which may be generated in the future. In addition to its effects on interest rates, inflation increases overall operating expenses. Inflation has not had a significant effect upon the results of operations of the Company and its subsidiaries during the periods ended September 30, 2011 and 2010.

## Liquidity

Liquidity management refers to the Company's ability to provide funds on an ongoing basis to meet fluctuations in deposit levels as well as the credit needs and requirements of its clients. Both assets and liabilities contribute to the Company's liquidity position. Federal funds lines, short-term investments and securities, and loan and lease repayments contribute to liquidity, along with deposit increases, while loan and lease funding and deposit withdrawals decrease liquidity. The Company assesses the likelihood of projected funding requirements by reviewing historical funding patterns, current and forecasted economic conditions and individual client funding needs. Commitments to fund loans and outstanding standby letters of credit at September 30, 2011 were approximately $\$ 39,250,000$ and $\$ 10,086,000$, respectively. Such loan commitments relate primarily to revolving lines of credit and other commercial loans and to real estate construction loans. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

The Company's sources of liquidity consist of cash and due from correspondent banks, overnight funds sold to correspondent banks, unpledged marketable investments and loans held for sale and/or pledged for secured borrowings. At September 30, 2011, consolidated liquid assets totaled $\$ 158.6$ million or $27.3 \%$ of total assets compared to $\$ 128.1$ million or $22.1 \%$ of total assets on December 31, 2010. In addition to liquid assets, the Company maintains short-term lines of credit in the amount of $\$ 17,000,000$ with two of its correspondent banks. At September 30, 2011, the Company had $\$ 17,000,000$ available under these credit lines. Additionally, the Bank is a member of the FHLB. At September 30, 2011, the Bank could have arranged for up to $\$ 93,252,000$ in secured borrowings from the FHLB. These borrowings are secured by pledged mortgage loans and investment securities. At September 30, 2011, the Company had advances, borrowings and commitments (including letters of credit) outstanding of $\$ 29,000,000$, leaving $\$ 64,252,000$ available under these FHLB secured borrowing arrangements. American River Bank also has a secured borrowing arrangement with the Federal Reserve Bank of San Francisco. The borrowing can be secured by pledging selected loans and investment securities. At September 30, 2011, the Company's borrowing capacity at the Federal Reserve Bank was $\$ 30,078,000$. The Company serves primarily a business and professional customer base and, as such, its deposit base is susceptible to economic fluctuations. Accordingly, management strives to maintain a balanced position of liquid assets and borrowing capacity to offset the potential runoff of these volatile and/or cyclical deposits.

Liquidity is also affected by portfolio maturities and the effect of interest rate fluctuations on the marketability of both assets and liabilities. The Company can sell any of its unpledged securities held in the available-for-sale category to meet liquidity needs. The Bank has established a master repurchase agreement with a correspondent bank to enable such transactions. Furthermore, the Bank can pledge additional unencumbered securities to borrow from the Federal Reserve Bank of San Francisco and the FHLB.

45

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## Off-Balance Sheet Items

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business in order to meet the financing needs of its customers and to reduce its exposure to fluctuations in interest rates. These financial instruments consist of commitments to extend credit and letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheet.

The Company's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit and letters of credit is represented by the contractual amount of those instruments. The Company applies the same credit policies to commitments and letters of credit as it does for loans included on the consolidated balance sheet. As of September 30, 2011 and December 31, 2010, commitments to extend credit and standby letters of credit were the only financial instruments with off-balance sheet risk. The Company has not entered into any contracts for financial derivative instruments such as futures, swaps, options or similar instruments. Loan commitments and standby letters of credit were $\$ 49,336,000$ and $\$ 52,481,000$ at September 30, 2011 and December 31, 2010, respectively. As a percentage of net loans and leases these off-balance sheet items represent $16.1 \%$ and $15.5 \%$, respectively.

The Company has certain ongoing commitments under operating leases. These commitments do not significantly impact operating results.

## Website Access

American River Bankshares maintains a website where certain information about the Company is posted. Through the website, its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments thereto, as well as Section 16 Reports and amendments thereto, are available as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission (the "SEC"). These reports are free of charge and can be accessed through the address www.amrb.com by clicking on the SEC Filings link located at that address. Once you have selected the SEC Filings link you will have the option to access the Section 16 Reports or the other above-referenced reports filed by the Company by selecting the appropriate link.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.
Market Risk Management
Overview. Market risk is the risk of loss from adverse changes in market prices and rates. The Company's market risk arises primarily from interest rate risk inherent in its loan, investment and deposit functions. The goal for managing the assets and liabilities of the Company is to maximize shareholder value and earnings while maintaining a high quality balance sheet without exposing the Company to undue interest rate risk. The Board of Directors has overall responsibility for the interest rate risk management policies. The Company has a Risk Management Committee, made up of Company management that establishes and monitors guidelines to control the sensitivity of earnings to changes in interest rates.

Asset/Liability Management. Activities involved in asset/liability management include but are not limited to lending, accepting and placing deposits, borrowing, and investing in securities. Interest rate risk is the primary market risk associated with asset/liability management. Sensitivity of earnings to interest rate changes arises when yields on assets change in a different time period or in a different amount from that of interest costs on liabilities. To mitigate interest rate risk, the structure of the balance sheet is managed with the goal that movements of interest rates on assets and liabilities are correlated and contribute to earnings even in periods of volatile interest rates. The asset/liability

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management policy sets limits on the acceptable amount of variance in net interest margin and market value of equity under changing interest environments. The Company uses simulation models to forecast earnings, net interest margin and market value of equity.

Simulation of earnings is the primary tool used to measure the sensitivity of earnings to interest rate changes. Using computer-modeling techniques, the Company is able to estimate the potential impact of changing interest rates on earnings. A balance sheet forecast is prepared quarterly using inputs of actual loans, securities and interest-bearing liabilities (i.e. deposits/borrowings) positions as the beginning base. The forecast balance sheet is processed against three interest rate scenarios. The scenarios include a 200 basis point rising rate forecast, a flat rate forecast and a 200 basis point falling rate forecast which take place within a one-year time frame. The net interest income is measured during the year assuming a gradual change in rates over the twelve-month horizon. The simulation modeling indicated below attempts to estimate changes in the Company's net interest income utilizing a forecast balance sheet projected from the end of period balances.

46

Table Eleven below summarizes the effect on net interest income (NII) of a $\pm 200$ basis point change in interest rates as measured against a constant rate (no change) scenario.

Table Eleven: Interest Rate Risk Simulation of Net Interest as of September 30, 2011 and December 31, 2010
(dollars in thousands)
\$ Change in NII from Current
12 Month Horizon
September 30, 2011
\$ Change in NII from Current
12 Month Horizon
December 31, 2010

| Variation from a constant rate scenario |  |  |  |  |  |
| :---: | :---: | :--- | :--- | :--- | :--- |
| +200 bp | $\$$ | 358 | $\$$ | 289 |  |
| -200 bp | $\$$ | $(1,217$ | $)$ | $\$$ | $(1,739$ |

Management does not consider the fluctuations, as outlined in the table above, to have a material impact on the Company's projected results and are within the tolerance levels outlined in the Company's interest rate risk policies. The simulations of earnings do not incorporate any management actions, which might moderate the negative consequences of interest rate deviations. Therefore, they do not reflect likely actual results, but serve as reasonable estimates of interest rate risk.

Item 4. Controls and Procedures.
The Company, under the supervision and with the participation of its management, including the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's "disclosure controls and procedures" (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of September 30, 2011. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely making known to them material information relating to the Company and the Company's consolidated subsidiaries required to be disclosed in the Company's reports filed or submitted under the Exchange Act.

During the quarter ended September 30, 2011, there have been no changes in the Company's internal control over financial reporting that have significantly affected, or are reasonably likely to materially affect, these controls.

## PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

From time to time, the Company and/or its subsidiaries is a party to claims and legal proceedings arising in the ordinary course of business. The Company's management is not aware of any significant pending legal proceedings to which either it or its subsidiaries may be a party or has recently been a party, which will have a significant adverse effect on the financial condition or results of operations of the Company or its subsidiaries, taken as a whole.

Item 1A. Risk Factors.
There have been no significant changes in the risk factors previously disclosed in the Company's Form 10-K for the period ended December 31, 2010, filed with the Securities and Exchange Commission on March 4, 2011, other than the addition of the following risk factor:

## Credit Downgrade Risk and European Market Risk

On August 5, 2011, Standard \& Poor's downgraded the long-term credit rating of the U.S. from "AAA" to "AA+." This was the first downgrade of the U.S. credit rating in history. Prior to the action taken by S\&P, Moody's placed the U.S. government under review for a possible credit ratings downgrade, but on August 2, 2011, Moody's confirmed the U.S. government's "AAA" credit rating while stating that the rating outlook was negative. Also, on August 2, 2011, Fitch affirmed its existing U.S. government credit rating, but stated that the rating was under review. It is uncertain whether Moody's and Fitch will change their credit ratings. It is also uncertain whether future additional downgrades may occur by such rating agencies.

The federal bank regulatory agencies jointly issued guidance on August 5, 2011 regarding the impact of the S\&P downgrade upon risk-based capital treatment. The agencies advised banks that for risk-based capital purposes, the risk weights for Treasury securities and other securities issued or guaranteed by the U.S. government, government agencies, and government-sponsored entities will not change. The agencies also advised that treatment of Treasury securities and other securities issued or guaranteed by the U.S. government, government agencies, and government-sponsored entities under other federal banking agency regulations, including, for example, the Federal Reserve Board's Regulation W, will also be unaffected.

The effects of credit agency downgrade of the U.S. government's credit rating, or in the credit ratings of instruments issued, insured or guaranteed by related institutions, agencies or instrumentalities is uncertain, but such downgrades could result in risks to the Company and general economic conditions in the U.S. and in the Company's market areas, which we are unable to predict. In addition, there is existing uncertainty about the effects upon the U.S. economy of the financial instability of several countries in the European Union and the risks of debt defaults posed by those countries. These economic circumstances could have a significant adverse effect on our business, results of operations and financial condition, which in turn could adversely affect our stock price.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
On January 16, 2008, the Board of Directors of the Company authorized a stock repurchase program which allows for the repurchase of up to six and one half percent ( $6.5 \%$ ) annually of the Company's outstanding shares of common stock. On July 27, 2009, the Company announced that the Board of Directors was temporarily suspending the stock repurchase program, therefore the number of shares reported in column (d) of the table as shares that may be repurchased under the plan are "none" for the periods stated. The Company relies on distributions from the Bank in the form of cash dividends in order to fund its repurchase program. The following table lists shares repurchased during the
quarter ended September 30, 2011 and the maximum amount available to repurchase under the repurchase plan, which was none as a result on the suspension of the repurchase program.

|  | (a) | (b) | (c) | (d) |
| :---: | :---: | :---: | :---: | :---: |
| Period | Total Number of Shares (or Units) Purchased | Average Price Paid Per Share (or Unit) | Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or Approximate Dollar Value) of Shares (or Units) That May Yet Be Purchased Under the Plans or Programs |
| Month \#1 <br> July 1 through July 31, 2011 | None | N/A | None | None |
| Month \#2 <br> August 1 through August 31, 2011 | None | N/A | None | None |
| Month \#3 <br> September 1 through September 30, 2011 | None | N/A | None | None |
| Total | None | N/A | None |  |

Item 3. Defaults Upon Senior Securities.
None.

Item 4. (Reserved).
None.
Item 5. Other Information.

None.
Item 6. Exhibits.
Exhibit
Number Document Description
(2.1) Agreement and Plan of Reorganization and Merger by and among the Registrant, ARH Interim National Bank and North Coast Bank, N.A., dated as of March 1, 2000 (included as Annex A). **
(2.2) Agreement and Plan of Reorganization and Merger by and among the Registrant, American River Bank and Bank of Amador, dated as of July 8, 2004 (included as Annex A). ***
(3.1) Articles of Incorporation, as amended, incorporated by reference from Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the period ended March 31, 2011, filed with the Commission on May 10, 2011.
(3.2) Bylaws, as amended, incorporated by reference from Exhibit 3.2 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2008, filed with the Commission on August 8, 2008.
(4.1) Specimen of the Registrant's common stock certificate, incorporated by reference from Exhibit 4.1 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2004, filed with the Commission on August 11, 2004.
(10.1) Lease agreement between American River Bank and Spieker Properties, L.P., a California limited partnership, dated April 1, 2000, related to 1545 River Park Drive, Suite 107, Sacramento, California ( ${ }^{* *}$ ) and the Second Amendment thereto dated August 27, 2010, with HINES VAF II SACRAMENTO PROPERTIES, L.P., a Delaware limited partnership, the successor to Spieker Properties, L.P., incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on August 30, 2010.
(10.2) Lease agreement between American River Bank and Bradshaw Plaza, Associates, Inc. dated November 27, 2006, related to 9750 Business Park Drive, Sacramento, California incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on November 28, 2006.
(10.3) Lease agreement between American River Bank and Marjorie Wood Taylor, Trustee of the Marjorie Wood-Taylor Trust, dated April 5, 1984, and addendum thereto dated July 16, 1997, related to 10123 Fair Oaks Boulevard, Fair Oaks, California (**) and Amendment No. 2 thereto dated May 14, 2009, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on May 15, 2009.
(10.4) Lease agreement between American River Bank and LUM YIP KEE, Limited (formerly Sandalwood Land Company) dated August 28, 1996, related to 2240 Douglas Boulevard, Suite 100, Roseville, California ( ${ }^{* *}$ ) and Amendment No. 1 thereto dated July 28, 2006, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on July 31, 2006.
*(10.5) Registrant's Deferred Compensation Plan, incorporated by reference from Exhibit 99.2 to the Registrant's Current Report on Form 8-K, filed with the Commission on May 30, 2006.
*(10.6) Registrant's Deferred Fee Plan, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on May 30, 2006.
(10.7) Lease agreement between American River Bank and 520 Capitol Mall, Inc., dated August 19, 2003, related to 520 Capitol Mall, Suite 100, Sacramento, California, incorporated by reference from Exhibit 10.29 to the Registrant's Quarterly Report on Form 10-Q for the period ended September 30, 2003, filed with the Commission on November 7, 2003 and the First Amendment thereto dated April 21, 2004, incorporated by reference from Exhibit 10.37 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2004, filed with the Commission on August 11, 2004.
*(10.8) Employment Agreement between Registrant and David T. Taber dated June 2, 2006, incorporated by reference from Exhibit 99.3 to the Registrant's Current Report on Form 8-K, filed with the Commission on May 30, 2006.
*(10.9) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Mitchell A. Derenzo, incorporated by reference from Exhibit 99.3 to the Registrant's Current Report on Form 8-K, filed with the Commission on February 22, 2008.
*(10.10) Salary Continuation Agreement, as amended on February 21, 2008, between the Registrant and David T. Taber, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on February 22, 2008.
*(10.11) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Douglas E. Tow, incorporated by reference from Exhibit 99.2 to the Registrant's Current Report on Form 8-K, filed with the Commission on February 22, 2008.
*(10.12) Registrant's 2000 Stock Option Plan with forms of Nonqualified Stock Option Agreement and Incentive Stock Option Agreement. **
*(10.13) Registrant's 401(k) Plan dated December 23, 2008, incorporated by reference from Exhibit 99.1 to the Current Report on Form 8-K, filed with the Commission on December 24, 2008.
(10.14) Lease agreement between Bank of Amador and the United States Postal Service, dated May 24, 2011, related to 424 Sutter Street, Jackson, California, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on May 25, 2011.
*(10.15) Salary Continuation Agreement, as amended on February 21, 2008, between Bank of Amador, a division of American River Bank, and Larry D. Standing and related Endorsement Split Dollar Agreement, incorporated by reference from Exhibit 99.4 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
*(10.16) Director Retirement Agreement, as amended on February 21, 2008, between Bank of Amador, a division of American River Bank, and Larry D. Standing, incorporated by reference from Exhibit 99.5 to the Registrant's Current Report on Form 8-K, filed with the Commission on February 22, 2008.
(10.17) Item Processing Agreement between American River Bank and Fidelity Information Services, Inc., dated April 22, 2005, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on April 27, 2005.
(10.18) Lease agreement between Registrant and One Capital Center, a California limited partnership, dated May 17, 2005, related to 3100 Zinfandel Drive, Rancho Cordova, California, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on May 18, 2005 and the First Amendment thereto dated April 23, 2010, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on April 23, 2010.
(10.19) Managed Services Agreement between American River Bankshares and ProNet Solutions, Inc., dated June 16, 2009, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on June 18, 2009.
*(10.20) American River Bankshares 2005 Executive Incentive Plan, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on October 27, 2005; the First Amendment thereto, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on March 17, 2006; the Second Amendment thereto, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on March 23, 2007; the Third Amendment thereto, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on February 22, 2008, the Fourth Amendment thereto, incorporated by reference from the Registrant's Current Report on Form 8-K, filed with the Commission on March 20, 2009, the Fifth Amendment thereto, incorporated by reference from the Registrant's Current Report on Form 8-K, filed with the Commission on March 18, 2010, and the Sixth Amendment thereto, incorporated by reference from the Registrant's Current Report on Form 8-K, filed with the Commission on March 17, 2011.
*(10.21) American River Bankshares Director Emeritus Program, incorporated by reference from Exhibit 10.33 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2006, filed with the Commission on August 8, 2006.
*(10.22) Employment Agreement dated September 20, 2006, between American River Bankshares and Mitchell A. Derenzo, incorporated by reference from Exhibit 99.1 to the Registrant's Current

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Report on Form 8-K, filed with the Commission on September 20, 2006.
*(10.23) Employment Agreement dated September 20, 2006, between American River Bankshares and Douglas E. Tow, incorporated by reference from Exhibit 99.2 to the Registrant's Current Report on Form 8-K, filed with the Commission on September 20, 2006.

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*(10.24) Employment Agreement dated September 20, 2006, between American River Bankshares and Kevin B. Bender, incorporated by reference from Exhibit 99.3 to the Registrant's Current Report on Form 8-K, filed with the Commission on September 20, 2006.
*(10.25) Employment Agreement dated September 20, 2006, between American River Bank and Raymond F. Byrne, incorporated by reference from Exhibit 99.5 to the Registrant's Current Report on Form 8-K, filed with the Commission on September 20, 2006.
*(10.26) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Kevin B. Bender, incorporated by reference from Exhibit 99.6 to the Registrant's Current Report on Form 8-K, filed with the Commission on February 22, 2008.
*(10.27) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Raymond F. Byrne, incorporated by reference from Exhibit 99.7 to the Registrant's Current Report on Form 8-K, filed with the Commission on February 22, 2008.
(10.28) Lease agreement dated May 23, 2007 between Bank of Amador, a division of American River Bank, and Joseph Bellamy, Trustee of the Joseph T. Bellamy 2005 Trust, related to 26395 Buckhorn Ridge Road, Pioneer, California, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on May 24, 2007 and the First Amendment thereto, dated October 15, 2007, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on October 16, 2007.
(10.29) Sublease agreement dated December 23, 2008, between North Coast Bank, a division of American River Bank, and Chicago Title Company, a California Corporation; and lease agreement dated December 23, 2008, between North Coast Bank, a division of American River Bank, and 90 E Street LLC, related to 90 E Street, Santa Rosa, California, incorporated by reference from Exhibit 99.2 and 99.3 to the Registrant's Current Report on Form 8-K, filed with the Commission on December 24, 2008.
(10.30) Customer Service Agreement dated January 4, 2010, between American River Bankshares and TriNet HR Corporation, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on January 5, 2010.
*(10.31) Form of Indemnification Agreement entered into on January 20, 2010, between American River Bankshares and its Directors and certain named executive officers, incorporated by reference from Exhibit 99.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on January 22, 2010.
*(10.32) Form of Indemnification Agreement entered into on January 20, 2010, between American River Bank and its Directors and certain named executive officers, incorporated by reference from Exhibit 99.2 to the Registrant's Current Report on Form 8-K, filed with the Commission on January 22, 2010.
*(10.33) Registrant's 2010 Equity Incentive Plan, incorporated by reference from the Registrant's Definitive Proxy Statement for its 2010 Annual Meeting of Shareholders, filed with the Commission on April 9, 2010.

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Registrant's Code of Ethics, incorporated by reference from Exhibit 14.1 to the Registrant's Annual Report on Form 10-K for the period ended December 31, 2003, filed with the Commission on March 19, 2004.
(21.1) The Registrant's only subsidiaries are American River Bank, a California banking corporation, and American River Financial, a California corporation.
(31.1) Certifications of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(31.2) Certifications of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(32.1) Certification of Registrant by its Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS XBRL Instance Document****
101.SCH XBRL Taxonomy Extension Schema****
101.CAL XBRL Taxonomy Extension Calculation****
101.DEF XBRL Taxonomy Extension Definition****
101.LAB XBRL Taxonomy Extension Label****
101.PRE XBRL Taxonomy Extension Presentation****
*Denotes management contracts, compensatory plans or arrangements.
**Incorporated by reference to Registrant's Registration Statement on Form S-4 (No. 333-36326) filed with the Commission on May 5, 2000.
***Incorporated by reference to Registrant's Registration Statement on Form S-4 (No. 333-119085) filed with the Commission on September 17, 2004.
****These interactive data files shall not be deemed filed for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under those sections.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## AMERICAN RIVER BANKSHARES

November 2, 2011

November 2, 2011
By: /s/ DAVID T. TABER
David T. Taber
President and
Chief Executive Officer

AMERICAN RIVER BANKSHARES
By: /s/ MITCHELL A. DERENZO
Mitchell A. Derenzo
Executive Vice President and
Chief Financial Officer
(Principal Financial and Accounting Officer)

## EXHIBIT INDEX

| Exhibit Number | Description | Page |
| :---: | :---: | :---: |
| 31.1 | Certifications of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. | 56 |
| 31.2 | Certifications of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. | 57 |
| 32.1 | Certification of American River Bankshares by its Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. | 58 |
| 101.INS | XBRL Instance Document |  |
| 101.SCH | XBRL Taxonomy Extension Schema |  |
| 101.CAL | XBRL Taxonomy Extension Calculation |  |
| 101.DEF | XBRL Taxonomy Extension Definition |  |
| 101.LAB | XBRL Taxonomy Extension Label |  |
| 101.PRE | XBRL Taxonomy Extension Presentation |  |


[^0]:    * Fully taxable equivalent basis

