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SIMTEK CORP  
Form 10QSB  
May 15, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2003

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

SIMTEK CORPORATION

-----  
(Exact name small business issuer as specified in its charter)

Colorado

84-1057605

-----  
(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

4250 Buckingham Dr. #100; Colorado Springs, CO 80907

-----  
(Address of principal executive offices)

(719) 531-9444

-----  
(issuer's telephone number)

-----  
(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

--- ---

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Class Outstanding at May 14, 2003

-----  
(Common Stock, \$.01 par value)

54,442,273

SIMTEK CORPORATION

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For Quarter Ended March 31, 2003

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SIMTEK CORPORATION

CONSOLIDATED BALANCE SHEETS

ASSETS

March 31, 2003  
-----

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|                                                                                                                                                                                       |              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
|                                                                                                                                                                                       | (Unaudited)  |
| -----                                                                                                                                                                                 |              |
| CURRENT ASSETS:                                                                                                                                                                       |              |
| Cash and cash equivalents.....                                                                                                                                                        | \$ 3,443,777 |
| Certificate of deposit, restricted.....                                                                                                                                               | 300,000      |
| Accounts receivable - trade, net.....                                                                                                                                                 | 2,119,099    |
| Inventory, net .....                                                                                                                                                                  | 1,752,115    |
| Prepaid expenses and other.....                                                                                                                                                       | 199,280      |
|                                                                                                                                                                                       | -----        |
| Total current assets.....                                                                                                                                                             | 7,814,271    |
| EQUIPMENT AND FURNITURE, net.....                                                                                                                                                     | 917,294      |
| DEFERRED FINANCING COSTS.....                                                                                                                                                         | 103,728      |
| OTHER ASSETS.....                                                                                                                                                                     | 81,584       |
|                                                                                                                                                                                       | -----        |
| TOTAL ASSETS.....                                                                                                                                                                     | \$ 8,916,877 |
|                                                                                                                                                                                       | =====        |
|                                                                                                                                                                                       |              |
| LIABILITIES AND SHAREHOLDERS' EQUITY                                                                                                                                                  |              |
| -----                                                                                                                                                                                 |              |
| CURRENT LIABILITIES:                                                                                                                                                                  |              |
| Accounts payable.....                                                                                                                                                                 | \$ 1,798,931 |
| Accrued expenses.....                                                                                                                                                                 | 356,775      |
| Accrued wages.....                                                                                                                                                                    | 75,202       |
| Accrued vacation payable.....                                                                                                                                                         | 201,874      |
| Deferred Revenue.....                                                                                                                                                                 | 40,000       |
| Obligations under capital lease.....                                                                                                                                                  | 169,188      |
| Debentures.....                                                                                                                                                                       | 3,000,000    |
|                                                                                                                                                                                       | -----        |
| Total current liabilities.....                                                                                                                                                        | 5,641,970    |
| NOTES PAYABLE.....                                                                                                                                                                    | 10,000       |
| DEBENTURES.....                                                                                                                                                                       | -            |
| OBLIGATIONS UNDER CAPITAL LEASES.....                                                                                                                                                 | 151,258      |
|                                                                                                                                                                                       | -----        |
| Total liabilities.....                                                                                                                                                                | 5,803,228    |
| SHAREHOLDERS' EQUITY:                                                                                                                                                                 |              |
| Preferred stock, \$1.00 par value, 2,000,000 shares<br>authorized and none issued and outstanding .....                                                                               | -            |
| Common stock, \$.01 par value, 80,000,000 shares authorized,<br>54,442,273 and 54,382,273 shares issued and outstanding at<br>March 31, 2003 and December 31, 2002, respectively..... | 544,423      |
| Additional paid-in capital.....                                                                                                                                                       | 37,602,255   |
| Treasury Stock.....                                                                                                                                                                   | (12,504)     |
| Accumulated deficit.....                                                                                                                                                              | (35,020,525) |
|                                                                                                                                                                                       | -----        |
| Shareholder's equity.....                                                                                                                                                             | 3,113,649    |
|                                                                                                                                                                                       | -----        |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY.....                                                                                                                                       | \$ 8,916,877 |
|                                                                                                                                                                                       | =====        |

The accompanying notes are an integral part of these financial statements.

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SIMTEK CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

|                                             | For the quarters ended March 31, |              |
|---------------------------------------------|----------------------------------|--------------|
|                                             | 2003                             | 2002         |
|                                             | ----                             | ----         |
| NET SALES.....                              | \$ 3,935,129                     | \$ 3,973,300 |
| Cost of sales.....                          | 2,486,870                        | 2,554,718    |
|                                             | -----                            | -----        |
| GROSS MARGIN.....                           | 1,448,259                        | 1,418,582    |
| OPERATING EXPENSES:                         |                                  |              |
| Design, research and development.....       | 1,257,641                        | 993,374      |
| Administrative.....                         | 271,877                          | 208,220      |
| Marketing.....                              | 424,884                          | 470,934      |
|                                             | -----                            | -----        |
| Total Operating expenses.....               | 1,954,402                        | 1,672,528    |
|                                             | -----                            | -----        |
| LOSS FROM OPERATIONS.....                   | (506,143)                        | (253,946)    |
|                                             | -----                            | -----        |
| OTHER INCOME (EXPENSE):                     |                                  |              |
| Interest income.....                        | 9,626                            | 7,366        |
| Interest expense.....                       | (61,047)                         | (8,588)      |
| Other expense, net.....                     | (450)                            | (460)        |
|                                             | -----                            | -----        |
| Total other income (expense).....           | (51,871)                         | (1,682)      |
|                                             | -----                            | -----        |
| NET LOSS BEFORE TAXES.....                  | (558,014)                        | (255,628)    |
| Provision for income taxes.....             | -                                | -            |
|                                             | -----                            | -----        |
| NET LOSS.....                               | \$ (558,014)                     | \$ (255,628) |
|                                             | =====                            | =====        |
| NET LOSS PER COMMON SHARE:                  |                                  |              |
| Basic and diluted EPS.....                  | \$ (.01)                         | \$ (.00)     |
|                                             | =====                            | =====        |
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING: |                                  |              |
| Basic and diluted.....                      | 54,489,217                       | 54,069,329   |
|                                             | =====                            | =====        |

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The accompanying notes are an integral part of these financial statements.

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SIMTEK CORPORATION  
 CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (Unaudited)

|                                                                             | Three Months Ended<br>2003<br>---- |
|-----------------------------------------------------------------------------|------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                                       |                                    |
| Net loss .....                                                              | \$ (558,014)                       |
| Adjustments to reconcile net loss to net cash from<br>operating activities: |                                    |
| Depreciation and amortization.....                                          | 112,117                            |
| Amortization of deferred financing costs.....                               | 4,149                              |
| Net change in allowance accounts.....                                       | 15,849                             |
| Changes in assets and liabilities:                                          |                                    |
| (Increase) decrease in:                                                     |                                    |
| Accounts receivable.....                                                    | 214,921                            |
| Inventory.....                                                              | (173,673)                          |
| Prepaid expenses and other .....                                            | 40,226                             |
| Increase (decrease) in:                                                     |                                    |
| Accounts payable.....                                                       | 710,984                            |
| Accrued expenses.....                                                       | 127,829                            |
| Deferred Revenue.....                                                       | (500)                              |
|                                                                             | -----                              |
| Net cash provided by (used in) operating activities.....                    | 493,888                            |
|                                                                             | -----                              |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                       |                                    |
| Purchase of equipment and furniture.....                                    | (153,112)                          |
|                                                                             | -----                              |
| Net cash used in investing activities.....                                  | (153,112)                          |
|                                                                             | -----                              |
| CASH FLOWS FROM FINANCING ACTIVITIES:                                       |                                    |
| Payments on notes payable and lines of credit.....                          | -                                  |
| Payments on capital lease obligation.....                                   | (32,711)                           |
| Exercise of stock options.....                                              | 7,980                              |
|                                                                             | -----                              |
| Net cash used in financing activities.....                                  | (24,731)                           |
|                                                                             | -----                              |

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|                                                           |              |
|-----------------------------------------------------------|--------------|
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS..... | 316,045      |
| <hr style="border-top: 1px dashed black;"/>               |              |
| CASH AND CASH EQUIVALENTS, beginning of period.....       | 3,127,732    |
| <hr style="border-top: 1px dashed black;"/>               |              |
| CASH AND CASH EQUIVALENTS, end of period.....             | \$ 3,443,777 |
| <hr style="border-top: 3px double black;"/>               |              |
| SUPPLEMENTAL CASH FLOW INFORMATION:                       |              |
| Purchase of equipment through payables and capital leases | \$ 144,160   |
| <hr style="border-top: 3px double black;"/>               |              |

The accompanying notes are an integral part of these financial statements.

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### SIMTEK CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. SIGNIFICANT ACCOUNTING POLICIES:

The financial statements included herein are presented in accordance with the requirements of Form 10-QSB and consequently do not include all of the disclosures normally made in the registrant's annual Form 10-KSB filing. These financial statements should be read in conjunction with the financial statements and notes thereto included in Simtek Corporation's Annual Report and Form 10-KSB filed on March 24, 2003 for fiscal year 2002.

In the opinion of management, the unaudited financial statements reflect all adjustments of a normal recurring nature necessary to present a fair statement of the results of operations for the respective interim periods. The year-end balance sheet data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles. Results of operations for the interim periods are not necessarily indicative of the results of operations for the full fiscal year.

2. LINE OF CREDIT:

In April 2003, Simtek Corporation's ("Simtek" or the "Company") line of credit automatically renewed in the amount of \$250,000.

3. CONVERTIBLE DEBENTURES:

On July 1, 2002, the Company received \$3,000,000 in a financing transaction with Renaissance Capital of Dallas, Texas ("Renaissance"). The \$3,000,000 funding consists of convertible debentures with a 7-year term at a 7.5% per annum interest rate. The debentures are convertible at the option of the holder into Simtek common stock at \$0.312 per share, which was in excess of the market price per share on July 1, 2002. Renaissance has exercised its right to appoint one member to the Simtek Board of Directors. Mr. Robert Pearson was appointed to Simtek's board of directors on July 25, 2002. At March 31, 2003, the Company was in non-compliance of certain covenants set forth in the loan agreement. The Company has received a waiver from Renaissance through October 1, 2003 with respect to such covenants. The Company is attempting to reach compliance with

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the stipulated covenant requirements by the end of the waiver period, but cannot be sure that it will achieve such compliance. Therefore, the Company has reclassified the note as a current liability as of March 31, 2003. The Company has a long term relationship with Renaissance and believes that it will be able to revise its current covenant requirements prior to October 1, 2003, whereby the loan will not be called on this date. The Company, however, cannot provide assurances that it will be able to meet its covenant requirements by October 1, 2003 or that such covenants will be revised.

#### 4. GEOGRAPHIC CONCENTRATION:

Sales of our semiconductor products by location for the three months ended March 31, 2003 and 2002 were as follows (as a percentage of semiconductor product sales only):

|               | 2003  | 2002  |
|---------------|-------|-------|
|               | ----  | ----  |
| United States | 54%   | 51%   |
| Europe        | 10%   | 9%    |
| Far East      | 29%   | 27%   |
| All others    | 7%    | 13%   |
|               | ----  | ----  |
|               | 100%  | 100%  |
|               | ===== | ===== |

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### SIMTEK CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Transactions between reportable segments are recorded at cost. Substantially all operating expenses are identified by segment. Substantially all of the Company's assets are located in the United States of America.

| Description           | Three Months Ended<br>March 31, |                |
|-----------------------|---------------------------------|----------------|
|                       | 2003                            | 2002           |
|                       | ----                            | ----           |
| Net Sales:            |                                 |                |
| Semiconductor Devices | \$ 3,424,583                    | \$ 3,492,541   |
| Government Contracts  | 510,546                         | 480,759        |
|                       | -----                           | -----          |
| Total                 | \$ 3,935,129                    | \$ 3,973,300   |
|                       | =====                           | =====          |
| Net Loss:             |                                 |                |
| Semiconductor Devices | \$ (519,689)                    | \$ (283,154)   |
| Government Contracts  | (38,325)                        | 27,526         |
|                       | -----                           | -----          |
| Total                 | \$ (558,014)                    | \$ (255,628)   |
|                       | =====                           | =====          |
|                       | March 31, 2003                  | March 31, 2002 |
|                       | -----                           | -----          |
| Total Assets:         |                                 |                |
| Semiconductor Devices | \$ 8,415,583                    | \$ 6,405,435   |
| Government Contracts  | 501,294                         | 434,794        |

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|       |              |           |
|-------|--------------|-----------|
| Total | \$ 8,916,877 | 6,840,229 |
|-------|--------------|-----------|

6. PRO FORMA STOCK-BASED COMPENSATION DISCLOSURE

The Company applies APB Opinion 25 and related interpretations in accounting for its stock options which are granted to its employees. Accordingly, no compensation cost has been recognized for grants of options to employees since the exercise prices were not less than the market value of the Company's common stock on the grant dates. Had compensation cost been determined based on the fair value at the grant dates for awards under those plans consistent with the method of SFAS No. 123, the Company's net loss and EPS would have been reduced to the pro forma amounts indicated below.

|                                                                                                   | Three Months Ended March |              |
|---------------------------------------------------------------------------------------------------|--------------------------|--------------|
|                                                                                                   | 2003                     | 2002         |
|                                                                                                   | ----                     | ----         |
| Net loss as reported                                                                              | \$ (558,014)             | \$ (255,000) |
| Add: stock based compensation included in reported net loss                                       | -                        | -            |
| Deduct: Stock-based compensation cost under SFAS 123                                              | (9,237)                  | (16,000)     |
| Pro Forma net loss                                                                                | \$ (567,251)             | \$ (271,000) |
| Pro forma basic and diluted net loss per share:                                                   |                          |              |
| Pro forma shares used in the calculation of pro forma net loss per common share basic and diluted | 54,489,217               | 54,069,000   |
| Reported net loss per common share basic and diluted                                              | \$ (.01)                 | \$ (.01)     |
| Pro forma net loss per common share basic and diluted                                             | \$ (.01)                 | \$ (.01)     |

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SIMTEK CORPORATION

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS

OVERVIEW

Beginning in the fourth quarter 2001, the Company began to experience the downturn that has been occurring in the global semiconductor industry since late fourth quarter 2000, which gave rise to declining revenues in 2001 and 2002. The Company has seen an increase in unit shipments in the first three months of 2003 as compared to the last three months of 2002. The majority of the increase was for large production orders; which resulted in a decrease of average selling prices. The Company's net revenue was \$3,935,000 for the three months ended March 31, 2003 essentially flat when compared with the \$3,973,300 for the same period in 2002. This decrease in revenue was primarily due to reduced average

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selling prices.

The decline in revenue for the three months ended March 31, 2003 had a slight impact on our profitability. This decline along with increased research and development costs related to our 1 megabit product development accounted for the increase in the loss for the three month period ended March 31, 2003 as compared to the same period in 2002

### RESULTS OF OPERATIONS:

#### REVENUES - SEMICONDUCTOR DEVICES.

The following table sets forth the company's net revenues for semiconductor devices by product markets for the three months ended March 31, 2003 and 2002 (in thousands):

|                                     | Three Months Ended |           |          |
|-------------------------------------|--------------------|-----------|----------|
|                                     |                    | March 31, |          |
|                                     | 2003               | 2002      | Variance |
|                                     | ----               | ----      | -----    |
| Commercial                          | \$ 2,595           | \$ 2,819  | \$ (224) |
| High-end industrial and<br>military | 614                | 377       | 237      |
| Logic products                      | 216                | 297       | (81)     |
|                                     | -----              | -----     | -----    |
| Total Semiconductor<br>Revenue      | \$ 3,425           | \$ 3,493  | \$ (68)  |
|                                     | =====              | =====     | =====    |

Commercial revenues decreased by \$224,000 for the three months ended March 31, 2003 as compared to the three months ended March 31, 2002. The decrease was primarily due to a depressed semiconductor market which resulted in lower average selling prices.

High-end industrial and military product revenues accounted for an increase of \$237,000 for the three months ended March 31, 2003 as compared to the same period in 2002. The increase was due to an increase in defense contracts.

Revenues from our logic products decreased by \$81,000 for the three months ended March 31, 2003 as compared to the same period in 2002. The decrease was due to a reduction in demand for aging systems using our logic products as well as increased pricing competition from programmable logic suppliers resulting from the overall depressed semiconductor market.

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One distributor and one direct customers accounted for approximately 33% of the Company's semiconductor devices product sales for the quarter ended March 31, 2003. Products sold to distributors are sold without significant recourse. Distributors sell our products to various end customers. If one of these

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distributors was to terminate its relationship with the Company, we believe that there would not be a material impact on the Company's product sales.

### COST OF SALES AND GROSS MARGIN - SEMICONDUCTOR DEVICES

The Company recorded cost of sales for semiconductor devices of \$2,245,000 and \$2,327,000 for the three months ended March 31, 2003 and 2002, respectively. These costs reflect an approximate 1% improvement in gross margin percentages for the three months ended March 31, 2003 as compared to the same period in 2002. Actual gross margin percentages for the three months ended March 31, 2003 and March 31, 2002 were 34% and 33% respectively. This increase was due primarily to increased sales of high-end industrial and military products.

During the first three months of 2003, the Company purchased wafers built on 0.8 micron technology from Chartered Semiconductor Manufacturing Plc. ("Chartered") of Singapore to support sales of its nonvolatile semiconductor memory products. Sales of the Company's logic products were supported with 0.5 micron wafers purchased from United Microelectronics Corp. ("UMC") of Taiwan and 0.35 micron wafers purchased from Chartered.

In February 2003, the Company received notification from Chartered that they will close their wafer fabrication facility #1 by March 2004. The memory wafers the Company purchases from Chartered are manufactured in facility #1. The Company and Chartered are in the process of transferring the manufacturing of our memory wafers to Chartered's manufacturing facility #2. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming the transfer can produce memory wafers that meet the Company's specifications, the Company anticipates the transfer to be completed in nine to twelve months. This would provide uninterrupted supply of the Company's current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on its ability to support our customers. If the Company and Chartered cannot complete the transfer of manufacturing into facility #2 or if the Company cannot contract with another supplier, this will have a material negative impact on our future revenues and earnings.

United Microelectronics and Chartered provide silicon wafers for the Company's programmed semiconductor logic products based on 0.5 micron and 0.35 micron product technology, respectively. In February 2003, the Company received notification from United Microelectronics that they will be unable to supply us with logic wafers after August 2003. The Company plans to support customers with 0.5 micron logic wafers manufactured at United Microelectronics through December 2003 by offering opportunities to purchase their life-time requirements for these products with deliveries scheduled by the end of the year. After this period, the Company does not plan to support sales of 0.5 micron logic products to the market.

### RESEARCH AND DEVELOPMENT - SEMICONDUCTOR DEVICES

The Company believes that continued investments into new product development are required for us to remain competitive in the markets we serve. Beginning in the fourth quarter 2001, the Company's research and development department has been focusing its efforts on developing a 3 volt 256 kilobit nonvolatile semiconductor memory and the installation of our process at Amkor Technology for the development of a 1 megabit 3 volt nonvolatile semiconductor memory. During the first quarter 2003, the Company continued to see increased demand for its 3 volt 256 kilobit nonvolatile semiconductor memories. Development of the 1 megabit 3 volt nonvolatile semiconductor memory is continuing and the Company is anticipating samples by late in the second quarter of 2003.

Total research and development expenses related to the semiconductor

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portion of the Company's business were \$1,070,000 for the three months ended March 31, 2003 as compared to \$860,000 for the same period in 2002.

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The \$210,000 increase for the three month period was related to increases in contract engineering services, payroll and payroll overhead costs of \$128,000, equipment leases, maintenance agreements for software and depreciation of \$116,000 and a reduction in miscellaneous other expenses of \$34,000 which were primarily related to reduced qualification costs and memory wafer purchases. The primary increase in payroll costs is related to an increase in employee headcount. Increased headcount and contract engineering services are required in order to meet production schedules of our new products. Equipment leases, maintenance agreements for software and depreciation are primarily related to software licenses and hardware required to design our new products.

#### ADMINISTRATION - SEMICONDUCTOR DEVICES

Total administration expenses related to the semiconductor portion of the Company's business were \$225,000 for the three months ended March 31, 2003 as compared to \$179,000 for the same period in 2002.

The \$46,000 increase was due primarily to an increase in professional services, director's compensation, and an increase in payroll costs. Many of these additions were implemented to ensure ongoing compliance with newly enacted regulations resulting from the Sarbanes-Oxley Act.

#### MARKETING - SEMICONDUCTOR DEVICES

Total marketing expenses related to the semiconductor portion of the Company's business were \$354,000 for the three months ended March 31, 2003 as compared to \$409,000 for the same period in 2002.

The \$55,000 decrease was due primarily to a reduction of payroll and payroll overhead costs. The reduction of payroll and payroll overhead costs was a direct result of reduced headcount.

#### TOTAL OTHER INCOME (EXPENSES) - SEMICONDUCTOR DEVICES

The increase in total other income (expense) of \$50,000 for the three months ended March 31, 2003 over the same period in 2002 was primarily due to an increase in interest expense, offset by an increase in interest income, both of which are a direct result of \$3,000,000 funding the Company received on July 1, 2002.

#### NET LOSS - SEMICONDUCTOR DEVICES

The Company recorded a net loss of \$520,000 and \$283,000 for the three months ended March 31, 2003 and 2002, respectively, for semiconductor devices. The increase of \$237,000 is due primarily to increased research and development costs and administration costs related to new product development.

#### REVENUES - GOVERNMENT CONTRACTS

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The following table sets forth the company's net revenues from its government contracts portion of its business for the three months ended March 31, 2003 and 2002 (in thousands):

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|                      | Three Months Ended |        |          |
|----------------------|--------------------|--------|----------|
|                      | -----              |        |          |
|                      | March 31,          |        |          |
|                      | 2003               | 2002   | Variance |
|                      | ----               | ----   | -----    |
| Government Contracts | \$ 510             | \$ 480 | \$ 30    |

The increase of revenue for the three month period was the result of increased direct labor costs and increased materials and services that were invoiced against development contracts. Direct labor increased due to the addition of employees.

#### COST OF SALES AND GROSS MARGIN - GOVERNMENT CONTRACTS

The cost of sales for the government contracts portion of the Company's business were \$242,000 and \$228,000 for the three months ended March 31, 2003 and March 31, 2002. This was equivalent to gross margin percentages of 53% for both periods.

#### RESEARCH AND DEVELOPMENT - GOVERNMENT CONTRACTS

Total research and development expenses related to the government contracts portion of the Company's business were \$188,000 and \$133,000 for the three months ended March 31, 2003 and 2002, respectively.

The \$55,000 increase for the three month period was related to increases in payroll and payroll related costs of \$15,000 and equipment leases and maintenance agreements for software of \$38,000. The increase in payroll related costs were due to increased training and increased headcount. The increase in maintenance agreement costs was due to costs associated with bringing software licenses up to date.

#### ADMINISTRATION - GOVERNMENT CONTRACTS

Total administration expenses related to the government contracts portion of the Company's business were \$47,000 and \$29,000 for the three months ended March 31, 2003 and 2002, respectively.

The \$18,000 increase was due to the personnel from the Company's government contract subsidiary not charging as many hours of service to the semiconductor portion of the business.

#### MARKETING - GOVERNMENT CONTRACTS

Total marketing expenses related to the government contracts portion of the Company's business were \$71,000 and \$62,000 for the three months ended March 31, 2003 and 2002, respectively.

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The increase of \$9,000 for the three month period was primarily due to an increase in bid and proposal activities.

### NET INCOME (LOSS) - GOVERNMENT CONTRACTS

The Company recorded a net loss of \$38,000 and a net income of \$27,000 for the three months ended March 31, 2003 and 2002, respectively, for the government contracts segment. The decrease in net income was due primarily to an increase in research and development costs and an increase in indirect expenses for bid and proposal activities.

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## SIMTEK CORPORATION

### FUTURE RESULTS OF OPERATIONS

The Company's ability to be profitable will depend primarily on its ability to continue reducing manufacturing costs and increasing net product sales by increasing the availability of existing products, by the introduction of new products and by expanding its customer base. The Company is also dependent on the overall state of semiconductor industry and the demand for semiconductor products by equipment manufacturers.

The Company is continuing its co-development program with Anam Semiconductor to develop a semiconductor process module that combines the Company's nonvolatile technology with Anam's advanced 0.25 micron digital CMOS fabrication line. The module will incorporate silicon oxide nitride oxide silicon ("SONOS") technology, which will be used to manufacture both high density SONOS flash and nonvolatile static RAM memories, for stand alone and embedded products. The Company's current schedule is to have samples of a 1 megabit 3.0 volt nonvolatile semiconductor memory available late in the second quarter of 2003.

As of March 31, 2003, the Company had a backlog of unshipped customer orders of approximately \$1,734,000 expected to be filled by September 30, 2003. Orders are cancelable without penalty at the option of the purchaser prior to 30 days before scheduled shipment and therefore are not necessarily a measure of future product revenue.

In February 2003, the Company received notification from Chartered that they will close their wafer fabrication facility #1 by March 2004. The memory wafers the Company purchases from Chartered are manufactured in facility #1. The Company and Chartered are in the process of transferring the manufacturing of our memory wafers to Chartered's manufacturing facility #2. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming the transfer can produce memory wafers that meet the Company's specifications, the Company anticipates the transfer to be completed in nine to twelve months. This would provide uninterrupted supply of the Company's current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on its ability to support their customers. If the Company and Chartered cannot complete the transfer of manufacturing into facility #2 or if the Company cannot contract with another supplier, this will have a material negative impact on our future revenues and earnings.

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United Microelectronics and Chartered provide silicon wafers for the Company's programmed semiconductor logic products based on 0.5 micron and 0.35 micron product technology, respectively. In February 2003, the Company received notification from United Microelectronics that they will be unable to supply us with logic wafers after August 2003. The Company plans to support customers with 0.5 micron logic wafers manufactured at United Microelectronics through December 2003 by offering opportunities to purchase their life-time requirements for these products with deliveries scheduled by the end of the year. After this period, the Company does not plan to support sales of 0.5 micron logic products to the market.

### LIQUIDITY AND CAPITAL RESOURCES

As of March 31, 2003, the Company had net working capital of \$5,172,301 as compared to a net working capital of \$3,487,182 as of March 31, 2002.

On July 1, 2002, the Company received funding of \$3,000,000 in a financing transaction with Renaissance. The \$3,000,000 funding consists of convertible debentures with a 7-year term at a 7.5% per annum interest rate. The debentures are convertible at the option of the holder into Simtek common stock at \$0.312 per share, which was in excess of the market price per share on July 1, 2002. At March 31, 2003, the Company was in non-compliance of certain covenants set forth in the loan agreement. The Company has received a waiver from Renaissance through October 1, 2003 with respect to such covenants. The Company is attempting to reach compliance with the stipulated covenant requirements by the end of the waiver period, but cannot be sure that it will achieve such compliance. Therefore, the Company has reclassified the note as a current liability as of March 31, 2003. The Company has a long term relationship with

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### SIMTEK CORPORATION

Renaissance and believes that it will be able to revise its current covenant requirements prior to October 1, 2003, whereby the loan will not be called on this date. The Company, however, cannot provide assurances that it will be able to meet its covenant requirements by October 1, 2003 or that such covenants will be revised.

The change in cash flows for the three months ended March 31, 2003 provided by operating activities was primarily a result of a net loss of \$558,014, which is offset by \$112,117 in depreciation and amortization, decreases in accounts receivable and prepaid expenses of \$214,921 and \$40,226, respectively and increases in inventory, accounts payable and accrued expenses of \$173,673, \$710,984 and \$127,829, respectively. The decrease of \$214,921 in accounts receivable was directly related to certain customers paying invoices within the Company's terms at the end of first quarter 2003. The increases in inventory of \$173,673 and accounts payable of \$710,984 were primarily due to the timing of raw materials received within the period and the timing of payments for standard operating expenses. The increase in accrued expenses was due primarily to increased vacation payable and accrued wages. These increases have occurred due to certain employees foregoing their vacation time until later in 2003. The change in cash flows used in investing activities of \$153,112 was primarily due to the purchase of equipment required to test our memory wafers received from Anam Semiconductor and software acquired for research and development activities. The cash flows used in financing activities of \$24,731 were due primarily to payments on a capital lease obligation.

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Cash flows used in operating activities for the three months ended March 31, 2002 used in operating activities resulted primarily from a net loss of \$255,628, which was offset by \$109,777 in depreciation and amortization, a decrease of \$21,439 in prepaid expenses and other, a decrease in accrued expenses of \$17,918 and an increase in deferred revenue of \$13,000. Increases in inventory of \$84,448 and accounts payable of \$97,612, were related to increased inventory levels, and the \$393,766 increase in accounts receivable and \$32,588 change in allowance accounts were due to increased sales in March 2002. Cash flows used in investing activities of \$101,073 was primarily the result of the purchase of equipment required to manufacture our semiconductor devices at Chartered and UMC and hardware and software required for research and development activities. The cash flows provided by financing activities were due primarily to payments on notes payable and a capital lease obligation and the exercise of stock options by employees of the Company.

### ACCOUNTING STATEMENTS

In October 2001, the FASB also approved SFAS 144, Accounting for the Impairment or Disposal of Long-Lived Assets. SFAS 144 replaces SFAS 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. The new accounting model for long-lived assets to be disposed of by sale applies to all long-lived assets, including discontinued operations, and replaces the provisions of APB Opinion No. 30, Reporting Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, for the disposal of segments of a business. Statement 144 requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. Therefore, discontinued operations will no longer be measured at net realizable value or include amounts for operating losses that have not yet occurred. Statement 144 also broadens the reporting of discontinued operations to include all components of an entity with operations that can be distinguished from the rest of the entity and that will be eliminated from the ongoing operations of the entity in a disposal transaction. The provisions of Statement 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001 and, generally, are to be applied prospectively. At this time, we do not believe adoption of this standard will have a material effect on our financial statements.

In April 2002, the FASB approved for issuance Statements of Financial Accounting Standards No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS 13, and Technical Corrections" ("SFAS 145"). SFAS 145 rescinds previous accounting guidance, which required all gains and losses from extinguishment of debt be classified as an extraordinary item. Under SFAS 145 classification of debt extinguishment depends on the facts and circumstances of the transaction. SFAS 145 is effective for fiscal years beginning after May 15, 2002 and adoption is not expected to have a material effect on the Company's financial position or results of its operations.

### SIMTEK CORPORATION

In July 2002, the FASB issued Statements of Financial Accounting Standards No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" (SFAS 146). SFAS 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a

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commitment to an exit or disposal plan. Examples of costs covered by SFAS 146 include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. SFAS 146 is to be applied prospectively to exit or disposal activities initiated after December 31, 2002. The adoption of SFAS 146 is not expected to have a material effect on the Company's financial position or results of its operations.

In December 2002, the FASB issued Statements of Financial Accounting Standards No.148, "Accounting for Stock-Based compensation - Transition and Disclosure - an amendment of FASB Statement 123" (SFAS 123). For entities that change their accounting for stock-based compensation from the intrinsic method to the fair value method under SFAS 123, the fair value method is to be applied prospectively to those awards granted after the beginning of the period of adoption (the prospective method). The amendment permits two additional transition methods for adoption of the fair value method. In addition to the prospective method, the entity can choose to either (i) restate all periods presented (retroactive restatement method) or (ii) recognize compensation cost from the beginning of the fiscal year of adoption as if the fair value method had been used to account for awards (modified prospective method). For fiscal years beginning December 15, 2003, the prospective method will no longer be allowed. The Company currently accounts for its stock-based compensation using the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and plans on continuing using this method to account for stock options , therefore, it does not intend to adopt the transition requirements as specified in SFAS 148. The Company has adopted the new disclosure requirements of SFAS 148 in these financial statements.

### SIMTEK CORPORATION

#### ITEM 3: CONTROLS AND PROCEDURES

(a) Evaluation of disclosure controls and procedures.

Douglas Mitchell, who serves as the Company's chief executive officer and chief financial officer (acting), after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-14(c) and 15d-14(c) as of a date within 90 days of the filing date of the quarterly report (the "Evaluation Date") concluded that as of the Evaluation Date, the Company's disclosure controls and procedures were adequate and effective to ensure that material information relating to the Company and its consolidated subsidiaries would be made known to them by individuals within those entities, particularly during the period in which this quarterly report was being prepared.

(b) Changes in internal controls.

There were no significant changes in the Company's internal controls or in other factors that could significantly affect the Company's disclosure controls and procedures subsequent to the Evaluation Date, nor any significant deficiencies

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or material weaknesses in such disclosure controls and procedures requiring corrective actions. As a result, no corrective actions were taken.

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SIMTEK CORPORATION

PART II. OTHER INFORMATION

- Item 1. Legal Proceedings -None
- Item 2. Changes in Securities - None
- Item 3. Defaults upon Senior Securities - None
- Item 4. Matters Submitted to a Vote of Securities Holders - None
- Item 5. Other Information - None
- Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits - 99.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley ACT of 2002

(b) Reports on Form 8-K - Form 8-K filed March 27, 2003 - Press Release "Simtek Reports 2002 Fourth Quarter and Year End Financial Results"

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SIMTEK CORPORATION  
(Registrant)

May 14, 2003

By /s/Douglas Mitchell

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DOUGLAS MITCHELL  
Chief Executive Officer, President

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And Chief Financial Officer (acting)

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## SIMTEK CORPORATION

### CERTIFICATIONS

I, Douglas Mitchell, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Simtek Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly date (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or person performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

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6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 14, 2003

/s/Douglas Mitchell

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Douglas Mitchell  
Chief Executive Officer, President and  
Chief Financial Officer (acting)