

PCS EDVENTURES COM INC  
Form 10-Q  
August 16, 2010

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**[X] QUARTERLY REPORT UNDER SECTION 13 OR 15 ( d ) OF THE SECURITIES EXCHANGE ACT  
OF 1934**

**For the quarterly period ended June 30, 2010**

**[ ] TRANSITION REPORT UNDER SECTION 13 OR 15 ( d ) OF THE EXCHANGE ACT**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File No. 000-49990**

**PCS EDVENTURES!.COM, INC.**

**(Exact name of Registrant as specified in its charter)**

Idaho

82-0475383

Edgar Filing: PCS EDVENTURES COM INC - Form 10-Q

(State or Other Jurisdiction of

(I.R.S. Employer Identification No.)

incorporation or organization)

345 Bobwhite Court, Suite 200

Boise, Idaho 83706

(Address of Principal Executive Offices)

(208) 343-3110

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year,

if changed since last report)

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [ ] No [X]

1

---

**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS**

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Not applicable.

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date:

July 30, 2010: 40,768,294 Shares of Common Stock

**PART I FINANCIAL INFORMATION**

**Item 1. Financial Statements**

The Financial Statements of the Registrant required to be filed with this 10-Q Quarterly Report were prepared by management and commence below, together with related notes. In the opinion of management, the Financial Statements fairly present the financial condition of the Registrant.



INDEX

PART I

-

FINANCIAL  
INFORMATION

Page

Consolidated Balance  
Sheets (unaudited)

4

Consolidated  
Statements of  
Operations  
(unaudited)

6

Consolidated  
Statements of  
Stockholders' Equity  
(unaudited)

7

Consolidated  
Statements of Cash  
flows (unaudited)

8

Notes to Consolidated  
Financial Statements  
(unaudited)

10

Management's  
Discussion and  
Analysis of Financial  
Conditions and  
Results of Operations

17

Controls and  
Procedures

18

PART II

- OTHER  
INFORMATION

19

EXHIBIT INDEX

21



SIGNATURES

22



PCS EDVENTURES!.COM, INC.

Consolidated Balance Sheets

**ASSETS**

June 30, 2010

March 31, 2010

(unaudited)

(audited)

**CURRENT ASSETS**

Cash

\$ 473,056

\$ 290,141

Accounts receivable, net of  
allowance for doubtful

accounts of \$4,308 and  
\$4,271 respectively

329,181

255,846

Interest Receivable

15,472

524

Prepaid expenses

33,256

	17,592
Deferred costs	-
	-
Finished goods inventory	235,497
	207,132
Other receivable	-
	30,227
Total Current Assets	1,086,462
	801,462

FIXED ASSETS, net of accumulated depreciation of \$166,319 and \$160,613, respectively	115,603
	132,650

EDUCATIONAL SOFTWARE, net of accumulated amortization of \$229,698 and \$229,381, respectively	202,067
	214,756

GOODWILL

202,688

202,688

OTHER ASSETS

Mold Cost

23,904

24,643

Deposits

7,371

7,371

Total Other Assets

31,275

32,014

**TOTAL ASSETS**

**\$1,638,095**

**\$1,383,570**

The accompanying notes are an integral part of these financial statements.



PCS EDVENTURES!.COM, INC.

Consolidated Balance Sheets

**LIABILITIES &  
STOCKHOLDERS  
EQUITY**

June 30, 2010

March 31, 2010

(unaudited)

(audited)

**CURRENT  
LIABILITIES**

Accounts payable  
and other current  
liabilities

\$ 312,319

\$ 265,908

Accrued  
compensation

5,555

6,000

Payroll liabilities  
payable

17,029

17,091

Accrued expenses

36,729

38,191

Deferred revenue

108,604

105,669

Total Current  
Liabilities

480,236

432,859

Total  
Liabilities

480,236

432,859

STOCKHOLDERS'  
EQUITY

Preferred stock, no  
par value, 20,000,000

-



authorized shares, no  
shares issued and  
outstanding

Common stock, no  
par value, 60,000,000

34,137,880

33,526,490

authorized shares,  
40,742,119 and  
39,700,831 shares  
issued and  
outstanding,  
respectively

Stock payable

95,813

88,745

Accumulated  
comprehensive  
income (loss)

(1,511)

14,425

Accumulated deficit

(33,074,323)

(32,678,949)

Total Stockholders  
Equity

1,157,859

950,711

**TOTAL  
LIABILITIES AND  
STOCKHOLDERS  
EQUITY**

\$ 1,638,095

\$ 1,383,570

The accompanying notes are an integral part of these financial statements.

PCS EDVENTURES!.COM, INC.

Consolidated Statements of Operations

For the Three  
Months Ended

June 30,

2010

2009

REVENUES

(Unaudited)

(Unaudited)

Lab revenue

\$ 455,154

\$ 440,024

License revenue

30,087

24,858

Total Revenues

485,241

464,882

COST OF SALES

180,629

230,908

GROSS PROFIT

304,612

233,974

OPERATING  
EXPENSES

Salaries and wages

292,050

303,298

Depreciation and  
amortization expense

23,116

27,410

General and  
administrative  
expenses

385,179

386,658

Total Operating  
Expenses

700,345

717,366

**OPERATING LOSS**

(395,733)

(483,392)

**OTHER INCOME  
AND EXPENSES**

Interest income	969
	4,756
Other income	-
	28,954
Other expense	(610)
	-
Total Other Income and Expenses	359
	33,710

NET LOSS

(395,374)

(449,682)

Foreign currency  
translation

(15,936

)

15,618

NET  
COMPREHENSIVE  
LOSS

(\$411,310)

(\$434,064)

Loss per Share Basic  
and Diluted



(0.01)

(0.01)

Weighted Average  
Number of Shares  
Outstanding Basic  
and Diluted

40,121,967

37,721,262

The accompanying notes are an integral part of these financial statements.

PCS EDVENTURES!.COM, INC.

Consolidated Statements of Stockholders' Equity

# of

Other

Total

Common

Capital

Stock

Accumulated

Comprehensive

Stockholders

Shares  
Outstanding

Stock

Payable

Deficit

Income

Equity

Balance at  
3/31/2010

39,700,831

\$ 33,526,490

\$

88,745

\$ (32,678,949)

\$ 14,425

\$ 950,711

Stock for  
Services

74,829

60,164

(7,626)

-

-

52,538

Stock for RSU s

-

-

22,500

-

-

22,500

Stock for  
Exercise of  
Options - Cash

50,332

27,000

-

-

-

27,000

Stock for  
Exercise of  
Options -  
Cashless

149,819

-

-

-

-

-

Stock for  
Employee  
Bonus

16,308

14,102

(7,806)

-

-

6,296



Option Expense

-

60,124

-

-

-

60,124

Stock Issued for  
Cash

750,000

450,000

-

-

-

450,000

Foreign  
Currency  
Translation

-

-

-

-

(15,936)

(15,936)

Net Loss  
through  
6/30/2010  
(unaudited)

-

-

-  
(395,374)

-  
(395,374)

Balance at  
6/30/2010  
(unaudited)

40,742,119

\$

34,137,880

\$ 95,813

\$  
(33,074,323)

\$ (1,511)

\$ 1,157,859

The accompanying notes are an integral part of these financial statements.

PCS EDVENTURES!.COM, INC.

Consolidated Statements of Cash Flows

(Unaudited)

For the Three  
Months Ended

June

2010

2009

CASH FLOWS  
FROM  
OPERATING  
ACTIVITIES

Net Loss

(\$395,374)

(\$449,682)

Adjustments to  
reconcile net loss  
to net cash  
provided (used)  
by operating

activities:

Depreciation

23,116

27,410

Stock issued for  
employee bonus

6,296

-

Common stock  
issued for  
services

75,038

28,329

Amortization of  
fair value of  
stock options

60,124

114,163

Change in  
accounting  
policy

-

(43,498)

Changes in  
operating assets  
and liabilities:

(Increase)  
decrease in  
accounts  
receivable

(73,335)

104,269

(Increase)  
decrease in  
prepaid expenses

(15,664)

8,363

(Increase)  
decrease in  
interest  
receivables

-



(3,411)

(Increase)  
decrease in other  
receivables

(14,209)

-

(Increase)  
decrease in  
inventories

(28,365)

44,891

Decrease in  
deferred costs

-

(19,493)

(Increase)  
decrease in other  
assets

30,227

-

(Decrease)  
increase in  
accounts payable  
and accrued  
liabilities

51,062

(39,481)

Increase  
(decrease) in  
unearned  
revenue

2,935

302,305

Net Cash  
Provided by  
(Used by)  
Operating  
Activities

(278,149)

74,165

CASH FLOWS  
FROM  
INVESTING  
ACTIVITIES

Capitalized  
software  
development  
expense

-

(42,996)

Cash paid for  
purchase of fixed  
assets

-

(1,871)

Net Cash Used  
by Investing  
Activities

-

(44,867)

CASH FLOWS  
FROM  
FINANCING  
ACTIVITIES

Proceeds from  
exercise of  
options

27,000

2,600

Proceeds from  
sale of stock

450,000

-

Principal  
payments on  
debt

-

(3,658)

Net Cash  
Provided by  
(Used by)  
Financing  
Activities

477,000

(1,058)

Foreign currency  
translation

(15,936)

15,618

Net Increase in  
Cash

182,915

43,858

Cash at  
Beginning of  
Year

290,141

548,443

Cash at End of  
Year

\$473,056

\$592,301



PCS EDVENTURES!.COM, INC.

Consolidated Statements of Cash Flows (continued)

(Unaudited)

For the Three  
Months Ended

June 30,

2010

2009

CASH PAID  
FOR:

Interest

\$  
-

\$ -

Income taxes

\$  
-

\$ -

For the Three  
Months Ended

June 30,

NON-CASH  
INVESTING &  
FINANCING  
ACTIVITIES

2010

2009

Common stock  
issued for  
services

35,427

90,409





PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 1 - ORGANIZATION AND DESCRIPTION OF BUSINESS**

The consolidated financial statements presented are those of PCS Edventures!.com, Inc., an Idaho Corporation, and its wholly owned subsidiary, PCS LabMentors, Ltd., a Canadian company (collectively, PCS or the Company ).

On August 3, 1994, PCS Edventures!.com, Inc. was incorporated under the laws of Idaho to engage in web-based and site-licensable educational products.

In October 1994, an agreement was authorized allowing the Company to exchange, on a one-for-one basis, common stock for stock of PCS Schools, Inc. As a result of this agreement, PCS Schools, Inc. became a wholly owned subsidiary of the Company. In the late 1990s, the Company divested the stand-alone learning labs to focus more on a hands-on module coupled with web-based technology for use in the classroom.

On March 27, 2000, the Company changed its name from PCS Education Systems, Inc. to PCS Edventures!.com, Inc.

On November 30, 2005, the Company entered into an agreement with 511092 N.B. LTD. dba LabMentors to exchange PCS stock for stock of 511092 N.B. LTD. as disclosed in the 8-K as filed with the SEC on December 9, 2005 and amended on February 15, 2006. As a result of the Share Exchange Agreement, 511092 N.B. LTD. became a wholly owned subsidiary of the Company. In December 2005, the name of this subsidiary was formally changed to PCS LabMentors, Ltd. It remained a Canadian corporation.

**NOTE 2 - UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

The June 30, 2010 consolidated financial statements presented herein are unaudited, and in the opinion of management, include all adjustments (consisting of only normal recurring accruals) necessary for a fair presentation of

financial position, results of operations and cash flows. Such financial statements do not include all of the information and footnote disclosures normally included in financial statements prepared in accordance with accounting principals generally accepted in the United States of America. This Quarterly Report on Form 10-Q should be read in conjunction with the Annual Report on Form 10-K for PCS Edventures!.com for the year ended March 31, 2010. The June 30, 2010, consolidated balance sheet is derived from the audited balance sheet included therein.

The operating results for the three-month period ended June 30, 2010, are not necessarily indicative of the results that may be expected for the year ending March 31, 2011.

### **NOTE 3 - GOING CONCERN**

The Company's consolidated financial statements are prepared using accounting principles generally accepted in the United States of America applicable to a going concern that contemplates the realization of assets and liquidation of liabilities in the normal course of business. The established source of revenues is not sufficient to cover its operating costs. Although the Company has positive working capital, it has accumulated significant losses. The combination of these items raises substantial doubt about its ability to continue as a going concern. Management's plans with respect to alleviating this adverse position are as follows:

During the fiscal quarter ended June 30, 2010, the Company continued to strengthen its strategic alliances with K NEX, Science Demo, fischertechnik, MR Block and Minds I, for further product development and enhancement. The Company had strong sales in its Academy of Robotics Lab and continues to see strong sales in the Digital Media Lab and annual Edison orders. The Company studied and reviewed its marketing and sales team strategies, which resulted in a re-organization. The Company ceased direct sales based on geographical regions and has moved into four (4) Strategic Business Units (SBUs). This change will allow for a more focused marketing

PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 3 - GOING CONCERN (Continued)**

strategy directed at our target markets and allow for greater emphasis on our product's ability to fill the needs of our customers, allowing for greater market penetration. In addition it will allow our sales team to build stronger relationships with key customers strengthening our product branding and enhancing the positive reputation of our products and name. To facilitate implementation of this marketing strategy, PCS contracted with Mr. Glen McCandless, of Focus Marketing. Mr. McCandless has over 25 years of proven industry experience, including 10 years of education marketing, sales, and channel management at Apple and 15 years as President of Focus Marketing, a sales, marketing, and business development consulting firm specializing in the educational market. Mr. McCandless will act as Interim Vice President of Marketing, through FY2011.

In addition, on February 23, 2010 Robert O. Grover was promoted to the positions of President, Chief Operating Officer, and Chief Technology Officer. Mr. Anthony A. Maher retains the positions of Chief Executive Officer and Director. The consolidation of operations under Mr. Grover allows Mr. Maher to focus his attention as CEO on long-term strategic initiatives, the evaluation of acquisition opportunities, financial planning and the expansion of relationships within the investment community, while allowing Mr. Grover to help facilitate and effectively address the evolving nature of the education markets, both domestic and international.

The ability of the Company to continue as a going concern is dependent upon its ability to successfully accomplish the plans described in the preceding paragraph and eventually attain profitable operations. The accompanying consolidated financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

**NOTE 4 - FIXED ASSETS**

Assets and depreciation for the periods are as follows:

Edgar Filing: PCS EDVENTURES COM INC - Form 10-Q

June 30,

March 31,

2010

2010

Computer/office  
equipment

\$  
17,676

\$  
15,252

Server  
equipment

136,891

150,656

Software

127,355

127,355

Accumulated  
depreciation

(166,319)

(160,613)

Total Fixed  
Assets

\$  
115,603

\$  
132,650

**NOTE 5 - EDUCATIONAL SOFTWARE**

Educational software was purchased by the Company as a part of the acquisition of 511092 N.B. LTD. and consists of internally developed education computer programs and exercises to be accessed on the Internet. In accordance with financial accounting standard pertaining to internally developed software, the costs associated with research and initial feasibility of the programs and exercises are expensed as incurred. Once economic feasibility has been determined, the costs to develop the programs and exercises are capitalized until they are ready for sale and access and are reported at the lower of unamortized cost or net realizable value. Capitalized program and exercise inventory are amortized on a straight-line basis over the estimate useful life of the program or exercise, generally 24 to 48 months.

PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 6 - GOODWILL**

The entire goodwill balance of \$202,688 at June 30, 2010 and March 31, 2010, which is not deductible for tax purposes due to the purchase being completed through the exchange of stock, is related to the Company's acquisition of PCS LabMentors in November 2005. Included within this amount of goodwill are capital costs associated with the acquisition. The capitalized costs are for accounting, consulting, and legal fees associated with the transaction. With the acquisition of PCS LabMentors, the Company gained LabMentors' significant interest in the technical college market and increased the products available to educational outlets. The Company also obtained the information technology and programming expertise of LabMentors' workforce, gained additional cost optimization, and gained greater market flexibility in optimizing market information and access to collegiate level sales.

Generally accepted accounting standards require that a two-step impairment test be performed annually or whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. The first step of the test for impairment compares the book value of the Company to its estimated fair value.

We undertook an impairment review during fiscal year 2010. After reviewing current operating losses and future growth potential of the subsidiary, the Company determined that an impairment was not necessary.

**NOTE 7 - ACCRUED EXPENSES**

Accrued expenses for the periods are as follows:

June 30,

March 31,

2010

2010

Edgar Filing: PCS EDVENTURES COM INC - Form 10-Q

Credit card debt

\$ 30,913

\$ 24,435

Professional fees:  
accounting

-

5,000

Professional fees:  
legal

-

10,640

Sales tax payable

4

13

GST payable

(2,037)

(1,897)

BOE printer  
payout

7,849

-

Total Accrued  
Expenses

\$ 36,729

\$ 38,191

**NOTE 8 - COMMITMENTS AND CONTINGENCIES**



a. Operating Lease Obligation

The Company leases its main office under a non-cancelable lease agreement accounted for as an operating lease. The lease expires in May 2012. Rent expense for the corporate offices was \$29,967 and \$29,761 for the quarters ended June 30, 2010 and 2009, respectively, under this lease arrangement.

The Company leases additional warehouse space in Boise, Idaho. This warehouse space consists of approximately 2,880 square feet. Rent obligations are approximately \$1,712/month. Effective March 31, 2010 the Company's lease expired and the warehouse rental continued on a month to month basis. Effective July 1, 2010 a two (2) year lease was signed renewing the warehouse space. Rent obligations under the new lease are approximately \$1,400 per month. . Rent expense for the warehouse was \$5,136 for the quarters ended June 30, 2010 and 2009.

PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 8 - COMMITMENTS AND CONTINGENCIES (Continued)**

The Company relinquished its leased space for the LabMentors subsidiary located in Fredericton, New Brunswick, Canada. Effective April 1, 2010, the employees of LabMentors work from their respective homes. There was no rent expense for the quarter ended June 30, 2010 as compared to the quarter ended June 30, 2009 of \$1,462.

Minimum lease  
obligation

over the next 5  
years

Fiscal Year

Amount (\$)

2011

137,578

2012

139,988

2013

26,708

2014

-

2015

b. Litigation

Status of SEC Proceedings: As previously reported, the staff of the SEC's Salt Lake City, Utah, regional office ( Staff ) has been conducting a non-public investigation to determine whether the Company and/or members of its management or staff violated certain provisions of the Securities and Exchange Act of 1934 ( Exchange Act ). Information about the investigation was previously disclosed in Part I Item 3 of PCS' 10-K Annual Report for the fiscal year ended March 31, 2009, in Part II Item 1 of its 10-Q Quarterly Reports for the quarters ended June 30, 2009 and September 30, 2009, and in footnotes to PCS' consolidated financial statements contained in those reports. PCS has cooperated fully in providing information and documentation to the SEC Staff during the SEC's investigation.

The SEC investigation relates to disclosures made by the Company in its 8-K Current Report dated March 27, 2007 concerning its March 28, 2007 press release that announced a License Agreement with Global Techniques dba PCS Middle East ( PCS ME ).

The amount due under the License Agreement was not paid when due, as disclosed in the Company's 8-K/A Current Report dated March 27, 2007 and filed with the SEC on May 17, 2007. Members of management sold an aggregate of 161,500 shares of the Company's common stock between April 2, 2007 and May 9, 2007, for total proceeds of \$330,460. The License Agreement revenue was never booked in the Company's public financial statements, as the payment was not received by the time the audit of the Company's March 31, 2007 fiscal year end financial statements was completed.

The Company had a prior five year relationship with PCS ME at the time of the announcement of the License Agreement, including implementation of several pilot programs in Saudi Arabia schools in 2005 and 2006 and receipt of a December 27, 2006 letter from the Saudi Ministry of Education to the Ministry of Education Contracting Department supporting PCS proposals advanced by PCS ME. The Company has continued the licensing of its educational products in the Middle East with PCS ME, having sold additional PCS products to PCS ME for approximately \$160,000 since 2007. The Company extended a \$250,000 loan jointly to PCS ME and its principal owner, Mohamed Yasser Refai, on or about October 1, 2007, as disclosed in the Company's 8-K Current Report of that date. The loan was due on the earlier of the payment of the License Agreement or January 31, 2008, and was secured by an Assignment of Equity amounting to a 25% interest in PCS ME. However, that interest was not perfected. Because the \$250,000 loan to PCS ME was not paid when due, it was written off as of December 31, 2007. The Company had and currently has no interest in PCS ME. The Company and PCS ME continue to work on the over-all project in the Kingdom of Saudi Arabia that was tied to the license agreement.



PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 8 - COMMITMENTS AND CONTINGENCIES (Continued)**

Depositions of certain directors and executive officers were taken by the SEC Staff in late June 2009, and focused on what the SEC apparently believes to be discrepancies in the factors upon which the Company relied in forming its reasonable basis for announcing the License Agreement (including that payment under the License Agreement was contingent upon PCS ME obtaining payment from the Kingdom of Saudi Arabia that would become the end-user of the Company's products, which the Company believed was imminent), along with auditor and internal control concerns about whether the License Agreement was collectible or bookable, and the sales of shares of the Company's common stock by certain members of management during this period.

As reported in the Company's Form 8-K Current Report filed October 19, 2009 and the press release filed as an exhibit to that report. The Company received a Wells Notice on October 16, 2009 informing PCS of the Staff's intention to recommend that the SEC bring a civil injunctive action against PCS alleging that it violated Sections 10(b), 13(a), 13(b)(2)(A) and 13(b)(2)(B) of the Securities Exchange Act of 1934 and Rules 10b-5, 12b-20, 13a-1 and 13a-11 thereunder in connection with the disclosures made by the Company in its 8-K Current Report dated March 27, 2007 and in the related Press Release that announced the PCS ME License Agreement, subsequent sales of PCS stock by certain PCS officers and directors, book and record-keeping procedures and internal controls relating to revenue recognition from the License Agreement, and later disclosures concerning the License Agreement. Wells Notices were also issued to the Chairman of the Board/Chief Executive Officer; the Executive Vice President/Chief Technology Officer; a Director; and a former officer.

In connection with the contemplated recommendation, the SEC Staff may seek remedies including, among other things, a permanent injunction against future violations of federal securities laws, civil monetary penalties and, in the case of the individual Wells Notice recipients, disgorgement of PCS stock sale proceeds and a bar against service as officers or directors.

Under a process established by the SEC, PCS and each of the other recipients of the Wells Notices had the opportunity to submit any reasons of law, policy or fact why they believe that a civil injunctive action should not be brought (a Wells Submission) before the Staff makes its recommendation to the Commission regarding what action, if any, should be brought. PCS and the other Wells Notice recipients made their respective Wells Submissions in December 2009. There can be no assurance that the SEC will not decide to bring an action against PCS and/or the officers and directors who have also received Wells Notices.

Under its bylaws, PCS is obligated, subject to certain exceptions and conditions, to indemnify and advance expenses to current and former officers and directors in connection with the SEC investigation and any subsequent SEC enforcement actions. The costs incurred by PCS in addressing the SEC investigation and possible enforcement proceedings, including the anticipated costs of indemnification of PCS officers and directors, have had, and if the SEC Staff recommends commencement of an SEC enforcement action will likely continue to have, a material adverse effect on PCS business, financial position, results of operations and cash flows (including its liquidity and its plan of operation as outlined in management's discussion and analysis in PCS most recent 10-K and 10-Q Reports, including this Quarterly Report). The investigation and possible enforcement proceedings could result in adverse publicity and divert the efforts and attention of PCS executive management team from ordinary business operations.

PCS directors and officers insurance carrier has denied coverage of any claims relating to the SEC investigation, including defense costs, based on its contention that PCS did not give the insurer timely notice of the SEC's non-public investigation or the related issuance of subpoenas by the SEC. PCS disagrees with the carrier's coverage position. The Company engaged the legal services of Briane Nelson Mitchell of Mauk & Burgoyne, Attorneys at Law, to provide legal services, including legal counsel, advice and representation services in matters relating to the refusal of Navigators Insurance to honor contractual obligations under its 2007-2008 and 2008-2009 Insurance Policies. In June 2010, the Company initiated suit against the insurer (PCS Edventures!.com Inc., v. Navigators Insurance Company) in the District Court of the Fourth Judicial District of the State of Idaho, in and for

PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 8 - COMMITMENTS AND CONTINGENCIES (Continued)**

the county of Ada, Case NO. CV-OC 1012105) for among other things, breach of contract and bad faith.

**NOTE 9 - STOCKHOLDERS EQUITY**

The Company is required to recognize expense of options or similar equity instruments issued to employees using the fair-value-based method of accounting for stock-based payments in compliance with the financial accounting standard pertaining to share-based payments. This standard covers a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. Application of this standard requires significant judgment regarding the assumptions used in the selected option pricing model, including stock price volatility and employee exercise behavior. Most of these inputs are either highly dependent on the current economic environment at the date of grant or forward-looking over the expected term of the award.

During the three-month period ended June 30, 2010, the Company issued 50,332 shares of common stock for the exercise of employee stock options, and received cash proceeds of \$27,000.

During the three-month period ended June 30, 2010, the Company issued 149,819 shares of common stock for the cashless exercise of employee stock options.

During the three-month period ended June 30, 2010, the Company issued 74,829 shares of common stock for services, valued at \$60,164, based on the closing price of the Company's common stock on the date of grant. Common stock issued for services subsequent to March 31, 2010 valued at \$7,626 was recognized as an expense and was included in Stock Payable during the year ended March 31, 2010.

During three month period ended June 30, 2010, the Company issued 16,308 shares of common stock to employees for bonuses, valued at \$14,102 based on the closing price of the Company's common stock on the date of grant. Out of the common stock issued for the bonuses subsequent to March 31, 2010, 9,312 shares were recognized as an expense for a total of \$7,806 and were included in Stock Payable during the year ended March 31, 2010.

During the three-month period ended June 30, 2010, the Company expensed amounts related to stock options granted in the current period as well as prior periods valued at \$60,124.

During the three month period ended June 30, 2010, the Company issued 750,000 shares of common stock for \$450,000 in cash. For every 3 shares of common stock purchased, the purchaser received 1 warrant that entitles the holder to purchase 1 share of common stock at a price of \$0.60 per share and expires 2 years from the date issued. A total of 250,000 warrants were issued, with a relative fair market value of \$78,316. The warrants were valued using the Black-Scholes Valuation Model using the stock price on the date of grant, discount rates ranging from 0.76% to 0.81%, and volatility ranging from 114% to 116%.

During the three month period ended June 30, 2010, the Company recognized \$22,500 restricted stock units payable to directors for services rendered at a rate of one share of common stock for each restricted stock unit. Each restricted stock unit is valued at \$0.85, based on the closing price of the Company's common stock at the date of grant.

**NOTE 10 - BASIC AND DILUTED NET LOSS PER COMMON SHARE**

Basic and diluted net loss per common share for the three-month periods ended June 30, 2010 and 2009, are based on 40,121,967 and 37,721,262, respectively, of weighted average common shares outstanding. No adjustment has been made for any common stock equivalents outstanding because their effects would be antidilutive.



PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 11 DEPRECIATION AND AMORTIZATION EXPENSE**

During the period ended June 30, 2010 and 2009, the Company had depreciation expense of \$23,116 and \$27,410 respectively. These amounts were related to depreciation of fixed assets, educational software, and intellectual property for the quarter.

**NOTE 12 - DILUTIVE INSTRUMENTS**

Stock Options and Warrants

The Company is required to recognize expense of options or similar equity instruments issued to employees using the fair-value-based method of accounting for stock-based payments in compliance with the financial accounting standard pertaining to share-based payments. This standard covers a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. Application of this standard requires significant judgment regarding the assumptions used in the selected option pricing model, including stock price volatility and employee exercise behavior. Most of these inputs are either highly dependent on the current economic environment at the date of grant or forward-looking over the expected term of the award.

Total Issued

Not  
Issued  
Cancelled  
Executed  
and  
Outstanding  
Exercisable  
Vested

Balance as of  
March 31,  
2010

20,759,370

7,871,085

8,955,196

3,933,089

3,578,589

354,500

Warrants

250,000

-

-

250,000

250,000

Common  
Stock

1,100,000

-

736,228

363,772

(736,228)

1,100,000

Balance as of  
June 30, 2010

22,109,370

7,871,085

9,691,424

4,546,861

3,092,361

1,454,500

Between May 17 and May 21 of 2010, the Company sold 750,000 shares in a non-public offering. The private offering was fully subscribed by current shareholders and accredited investors who purchased the 750,000 shares of the Company's common stock at a price of \$0.60 per share. The price at which the offering was completed represented a 10% discount from the closing price of the Company's common stock on the OTC Bulletin Board on the date of the offering. Investors also received common stock purchase warrants equivalent to 33% of the number of common shares purchased in the offering. Each stock purchase warrant expires in 24 months and allows the warrant holder to purchase shares of the Company's common stock at a price of \$0.60 per share.

The warrants computed volatility range from a low of 114.88% to a high of 116.44%. A risk free interest rate of ranging from a low of .76% to a high of .83% was used to value the warrants.

On June 17, 2010 the Company granted 300,000 options to an officer. These options were issued as incentive compensation to the officer. The shares have an expected volatility rate of 113.82% calculated using the company stock price for a two-year period beginning June 17, 2010. A risk free interest rate of .48% was used to value the options. The options were valued using the Black-Scholes valuation model. The total value of these options was \$92,897. The options vest over a three-year period. During the three months ended June 30, 2010, \$2,580 of the total value was expensed.

On June 24, 2010 the Company granted 800,000 options to a select group of employees. These options were issued as incentive compensation to the employees. The shares have an expected volatility rate of 114.06% calculated using the company stock price for a two-year period beginning June 24, 2010. A risk free interest rate of



PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2010

(unaudited)

**NOTE 12 - DILUTIVE INSTRUMENTS (continued)**

.53% was used to value the options. The options were valued using the Black-Scholes valuation model. The total value of these options was \$258,170. The options vest over a three-year period. During the three months ended June 30, 2010, \$7,171 of the total value was expensed.

During the quarter ended June 30, 2010 the Company had 736,228 common stock options exercised by employees the value per share ranged from \$0.50 to \$0.54. Of this amount 149,819 were issued in a cashless exercise.

**NOTE 13 - SUBSEQUENT EVENTS**

On July 15, 2010 the Company issued 13,990 shares of common stock to employees in lieu of cash compensation, valued at \$8,394, based on the closing price of the Company's common stock on the date of grant.

On July 15, 2010 the Company issued 12,185 shares of common stock for consulting services rendered valued at \$7,415, based on the closing price of the Company's common stock on the date of grant.

**Item 2. Management's Discussions and Analysis of Financial Condition and Results of Operations.**

**Cautionary Statements for Purposes of Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995:**

Except for historical facts, all matters discussed in this report, which are forward-looking, involve a high degree of risk and uncertainty. Certain statements in this report set forth management's intentions, plans, beliefs, expectations, or predictions of the future based on current facts and analyses. When we use the words believe, expect, anticipate, estimate, intend, or similar expressions, we intend to identify forward-looking statements. You should not place undue reliance on these forward-looking statements. Actual results may differ materially from those indicated in such

statements, due to a variety of factors, risks and uncertainties. Potential risks and uncertainties include, but are not limited to, competitive pressures from other companies within the Educational Industries, economic conditions in the Company's primary markets, exchange rate fluctuation, reduced product demand, increased competition, inability to produce required capacity, unavailability of financing, government PCS

action, weather conditions and other uncertainties, including those detailed in the Company's Securities and Exchange Commission filings. The Company assumes no duty to update forward-looking statements to reflect events or circumstances after the date of such statements.

The following discussion should be read in conjunction with our audited consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) contained in our Form 10-K for the year ended March 31, 2010.

### **Plan of Operation**

PCS researched and studied effective and efficient competitive market strategies and benchmarks during FY2010. As a result of the research PCS has restructured the marketing and sales departments in order to become a more customer and marketing driven company. This will increase our market penetration and allow for stronger and recurring customer relationships.

The restructure was implemented in two phases. The first phase required the reorganization of the sales department. We have discontinued direct sales based on geographical regions and have moved into four (4) distinct Strategic Business Units (SBUs). The SBUs will target specific markets. The targeted markets are:

1)

K6 programs for the elementary classroom

2)

Tech Ed programs for grades 6-12

3)

Afterschool programs

4)

International services that provide K-16 educational solutions for the International market.





Under the new structure, PCS will continue with its core strength of STEM (science, technology, education, and math) products. The product offering will be specifically targeted within each SBU to better meet the needs of our customers, enhance the customer experience, and strengthen customer relations. This will allow for PCS to penetrate additional market space in both the domestic and international markets, and allow for continued revenue growth. The second phase consisted of strengthening the marketing department. This allows for greater customer driven product, market benchmarking, and customer relations. In order to meet this goal, PCS contracted with Mr. Glen McCandless to act as Interim Vice President of Marketing, through FY2011. Mr. McCandless has over 25 years of proven industry experience, including 10 years of education marketing, sales, and channel management at Apple and 15 years as President of Focus Marketing, a sales, marketing, and business development consulting firm specializing in the educational market.

### **Results of Operations**

The quarter ended June 30, 2010, resulted in a net loss of (\$395,374) as compared to the net loss during the quarter ended June 30, 2009, of (\$449,682). The Company has decreased its losses from the prior fiscal year, same three-month period by \$54,308 or approximately 12.08% percent. The Basic Loss per Share for the quarter ended June 30, 2010, is (\$0.01), which is equivalent to the (\$0.01) loss per share for the three-month period ended June 30, 2009.

The quarter ended June 30, 2010, resulted in revenue of \$485,241 as compared to revenue during the quarter ended June 30, 2009, of \$464,882. The Company has increased its revenue from the prior fiscal year, same three-month period by \$20,359 or approximately 4% percent. This increase is due to the changes in sales team structure and the strengthened marketing efforts as mentioned above.

### **Liquidity**

As of June 30, 2010, we had \$473,056 in cash, with total current assets of \$1,086,462 and total current liabilities of \$480,236. We have an accumulated deficit of (\$33,074,323) and stockholders' equity of \$1,157,859.

The Company has a current ratio of 2.26. The ratio indicates that we have effectively managed debt and have available resources to help continue company growth through internal and external means. We have utilized the current ratio over a quick ratio due to the fact that most items in inventory are easily saleable should the need to liquidate arise.

The Company has working capital of \$606,226 at June 30, 2010. The working capital indicates that our ability to pay current debt obligations through our current assets is favorable.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

The Company is a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934, as amended (the Exchange Act ) and is not required to provide the information required under this item.

**Item 4. Controls and Procedures**

**Changes in Internal Control Over Financial Reporting.**

Our management, with the participation of the chief executive officer and our acting CFO, has concluded there were no significant changes in our internal control over financial reporting that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Management's Report on Internal Control Over Financial Reporting.**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) under the Securities Exchange Act, as amended. Our management assessed the effectiveness of our internal control over financial reporting as of March 31, 2010. In making this assessment, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ) in Internal Control-Integrated Framework.

Management has concluded that the Company maintained effective internal control over financial reporting as of June 30, 2010, based on the criteria established in Internal Control-Integrated Framework issued by the COSO.

## **PART II - OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

Status of SEC Proceedings: As previously reported, the staff of the SEC's Salt Lake City, Utah, regional office ( Staff ) has been conducting a non-public investigation to determine whether the Company and/or members of its management or staff violated certain provisions of the Securities and Exchange Act of 1934 ( Exchange Act ). Information about the investigation was previously disclosed in Part I Item 3 of PCS' 10-K Annual Report for the fiscal year ended March 31, 2009, in Part II Item 1 of its 10-Q Quarterly Reports for the quarters ended June 30, 2009 and September 30, 2009, and in footnotes to PCS' consolidated financial statements contained in those reports. PCS has cooperated fully in providing information and documentation to the SEC Staff during the SEC's investigation.

The SEC investigation relates to disclosures made by the Company in its 8-K Current Report dated March 27, 2007 concerning its March 28, 2007 press release that announced a License Agreement with Global Techniques dba PCS Middle East ( PCS ME ).

The amount due under the License Agreement was not paid when due, as disclosed in the Company's 8-K/A Current Report dated March 27, 2007 and filed with the SEC on May 17, 2007. Members of management sold an aggregate of 161,500 shares of the Company's common stock between April 2, 2007 and May 9, 2007, for total proceeds of \$330,460. The License Agreement revenue was never booked in the Company's public financial statements, as the payment was not received by the time the audit of the Company's March 31, 2007 fiscal year end financial statements was completed.

The Company had a prior five year relationship with PCS ME at the time of the announcement of the License Agreement, including implementation of several pilot programs in Saudi Arabia schools in 2005 and 2006 and receipt of a December 27, 2006 letter from the Saudi Ministry of Education to the Ministry of Education Contracting Department supporting PCS proposals advanced by PCS ME. The Company has continued the licensing of its educational products in the Middle East with PCS ME, having sold additional PCS products to PCS ME for approximately \$160,000 since 2007. The Company extended a \$250,000 loan jointly to PCS ME and its principal owner, Mohamed Yasser Refai, on or about October 1, 2007, as disclosed in the Company's 8-K Current Report of that date. The loan was due on the earlier of the payment of the License Agreement or January 31, 2008, and was secured by an Assignment of Equity amounting to a 25% interest in PCS ME. However, that interest was not perfected.

Because the \$250,000 loan to PCS ME was not paid when due, it was written off as of December 31, 2007, The Company had and currently has no interest in PCS ME. The Company and PCS ME continue to work on the over-all project in the Kingdom of Saudi Arabia that was tied to the license agreement.

Depositions of certain directors and executive officers were taken by the SEC Staff in late June 2009, and focused on what the SEC apparently believes to be discrepancies in the factors upon which the Company relied in forming its reasonable basis for announcing the License Agreement (including that payment under the License Agreement was contingent upon PCS ME obtaining payment from the Kingdom of Saudi Arabia that would become the end-user of the Company's products, which the Company believed was imminent), along with auditor and internal control concerns about whether the License Agreement was collectible or bookable, and the sales of shares of the Company's common stock by certain members of management during this period.

As reported in the Company's Form 8-K Current Report filed October 19, 2009 and the press release filed as an exhibit to that report. The Company received a Wells Notice on October 16, 2009 informing PCS of the Staff's intention to recommend that the SEC bring a civil injunctive action against PCS alleging that it violated Sections 10(b), 13(a), 13(b)(2)(A) and 13(b)(2)(B) of the Securities Exchange Act of 1934 and Rules 10b-5, 12b-20, 13a-1 and 13a-11 thereunder in connection with the disclosures made by the Company in its 8-K Current Report dated March 27, 2007 and in the related Press Release that announced the PCS ME License Agreement, subsequent sales of PCS stock by certain PCS officers and directors, book and record-keeping procedures and internal controls relating to revenue recognition from the License Agreement, and later disclosures concerning the License Agreement. Wells Notices were also issued to the Chairman of the Board/Chief Executive Officer; the Executive Vice President/Chief Technology Officer; a Director; and a former officer.

---

In connection with the contemplated recommendation, the SEC Staff may seek remedies including, among other things, a permanent injunction against future violations of federal securities laws, civil monetary penalties and, in the case of the individual Wells Notice recipients, disgorgement of PCS stock sale proceeds and a bar against service as officers or directors.

Under a process established by the SEC, PCS and each of the other recipients of the Wells Notices had the opportunity to submit any reasons of law, policy or fact why they believe that a civil injunctive action should not be brought (a Wells Submission) before the Staff makes its recommendation to the Commission regarding what action, if any, should be brought. PCS and the other Wells Notice recipients made their respective Wells Submissions in December 2009. There can be no assurance that the SEC will not decide to bring an action against PCS and/or the officers and directors who have also received Wells Notices.

Under its bylaws, PCS is obligated, subject to certain exceptions and conditions, to indemnify and advance expenses to current and former officers and directors in connection with the SEC investigation and any subsequent SEC enforcement actions. The costs incurred by PCS in addressing the SEC investigation and possible enforcement proceedings, including the anticipated costs of indemnification of PCS officers and directors, have had, and if the SEC Staff recommends commencement of an SEC enforcement action will likely continue to have, a material adverse effect on PCS business, financial position, results of operations and cash flows (including its liquidity and its plan of operation as outlined in management's discussion and analysis in PCS most recent 10-K and 10-Q Reports, including this Quarterly Report). The investigation and possible enforcement proceedings could result in adverse publicity and divert the efforts and attention of PCS executive management team from ordinary business operations.

PCS directors and officers insurance carrier has denied coverage of any claims relating to the SEC investigation, including defense costs, based on its contention that PCS did not give the insurer timely notice of the SEC's non-public investigation or the related issuance of subpoenas by the SEC. PCS disagrees with the carrier's coverage position. The Company engaged the legal services of Briane Nelson Mitchell of Mauk & Burgoyne, Attorneys at Law, to provide legal services, including legal counsel, advice and representation services in matters relating to the refusal of Navigators Insurance to honor contractual obligations under its 2007-2008 and 2008-2009 Insurance Policies. In June 2010, the Company initiated suit against the insurer (PCS Edventures!.com Inc., v. Navigators Insurance Company in the District Court of the Fourth Judicial District of the State of Idaho, in and for the county of Ada, Case NO. CV-OC 1012105) for among other things, breach of contract and bad faith.

## **Item 2. Recent Sale of Unregistered Securities.**

No unregistered securities were sold by the Company during the quarter ended June 30, 2010.

## **Item 3. Defaults Upon Senior Securities.**

None; not applicable.

## **Item 4. (Removed and Reserved)**

## **Item 5. Other Information.**

### **Submission of Matters to a Vote of Security Holders.**

On August 27, 2009, the Company held its Annual Meeting of Shareholders at its principal location in Boise, Idaho. A quorum was represented at the meeting in person and via proxy. Of the 37,543,562 shares outstanding at the record date, 31,399,609 proxies were received by the Company.

At the Annual Meeting, two items of business were presented for vote by the shareholders. The first item of business was to re-elect the Board of Directors until the next annual meeting. Of the total number of votes cast, each member of the Board of Directors standing for re-election had received in excess of 26,900,000 votes in favor. The Board of Directors was re-elected as follows:

Board of Directors

For

Against

Abstain

Anthony A. Maher

29,830,066

999,012

1,430,461

Donald J. Farley

26,960,628

3,868,450

1,430,461

Cecil D. Andrus

30,792,828

	36,250
	1,430,461
Dehryl A. Dennis	
	30,741,728
	86,250
	1,431,561
Michael K. McMurray	
	30,777,728
	50,250
	1,431,561

The second item of business was the adoption by the shareholders of the PCS2009 Equity Incentive Plan.

The plan was approved as follows:

<u>Approval</u>
<u>Non-Approval</u>
<u>Withhold Authority</u>
PCS 2009 Equity Incentive Plan
29,830,066
999,012
1,430,461

**Item 6. Exhibits.**



Identification of Exhibit

31

32

Rule 13a-14(a) or 15d-14(a) Certification of the Registrant's principal executive officer. Filed herewith.

Rule 13a-14(b) or 15d-14(b) Certification of the Registrant's principal executive officer pursuant to 18 U.S.C Section 1350 as adopted pursuant to Rule 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PCS EDVENTURES!.COM, INC.

Dated:

August 16, 2010

By:

/s/Anthony A. Maher

Anthony A. Maher

CEO and Chairman of the Board of Directors

Dated:

August 16, 2010

By:

/s/Robert O. Grover

Robert O. Grover

President, Chief Operating Officer and Chief  
Technology Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Edgar Filing: PCS EDVENTURES COM INC - Form 10-Q

Dated:

August 16, 2010

By:

/s/ Donald J. Farley

Donald J. Farley

Secretary and Director

Dated:

August 16, 2010

By:

/s/ Dehyrl A Dennis

Dehryl A. Dennis

Director

Dated:

August 16, 2010

By:

/s/ Michael K. McMurray

Michael K. McMurray

Director

22

---

