

BRESTLE DANIEL J  
Form 4  
August 22, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
BRESTLE DANIEL J

2. Issuer Name and Ticker or Trading Symbol  
ESTEE LAUDER COMPANIES INC [EL]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

THE ESTEE LAUDER COMPANIES INC., 767 FIFTH AVENUE

3. Date of Earliest Transaction (Month/Day/Year)  
08/19/2005

\_\_\_\_ Director  
 Officer (give title below)  
\_\_\_\_ 10% Owner  
\_\_\_\_ Other (specify below)  
Group President

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

NEW YORK, NY 10153

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount or Price   |  |   |
| Class A Common Stock            | 08/19/2005                           |  | M                              |   | \$ 66,666   | A  | \$ 21.375 72,033 D                                    |
| Class A Common Stock            | 08/19/2005                           |  | S                              |   | \$ 900  | D  | \$ 41.6 71,133 D                                      |
| Class A Common Stock            | 08/19/2005                           |  | S                              |   | \$ 1,700  | D  | \$ 41.61 69,433 D                                     |

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|                            |            |  |   |        |   |          |        |   |
|----------------------------|------------|--|---|--------|---|----------|--------|---|
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 2,700  | D | \$ 41.62 | 66,733 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 3,300  | D | \$ 41.63 | 63,433 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 900    | D | \$ 41.64 | 62,533 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 3,500  | D | \$ 41.65 | 59,033 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 200    | D | \$ 41.56 | 58,833 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 200    | D | \$ 41.67 | 58,633 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 4,200  | D | \$ 41.68 | 54,433 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 3,400  | D | \$ 41.69 | 51,033 | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 43,566 | D | \$ 41.7  | 7,467  | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 2,000  | D | \$ 41.71 | 5,467  | D |
| Class A<br>Common<br>Stock | 08/19/2005 |  | S | 100    | D | \$ 41.72 | 5,367  | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security | 2. Conversion or Exercise | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any | 4. Transaction Code | 5. Number of Derivative Securities | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |
|---------------------------------|---------------------------|--------------------------------------|-----------------------------------|---------------------|------------------------------------|--|---|
|---------------------------------|---------------------------|--------------------------------------|-----------------------------------|---------------------|------------------------------------|--|---|

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| (Instr. 3)                  | Price of<br>Derivative<br>Security | (Month/Day/Year) | (Instr. 8) | Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | Code | V | (A) | (D) | Date Exercisable          | Expiration<br>Date | Title                      | Amount<br>or<br>Number<br>of Shares |
|-----------------------------|------------------------------------|------------------|------------|--|------|---|-----|-----|---------------------------|--------------------|----------------------------|-------------------------------------|
| Option<br>(Right to<br>Buy) | \$ 21.375                          | 08/19/2005       | M          | 66,666   |      |   |     |     | 01/01/2000 <sup>(1)</sup> | 07/01/2006         | Class A<br>Common<br>Stock | 66,666                              |

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                 |       |
|---|---------------|-----------|-----------------|-------|
|   | Director      | 10% Owner | Officer         | Other |
| BRESTLE DANIEL J<br>THE ESTEE LAUDER COMPANIES INC.<br>767 FIFTH AVENUE<br>NEW YORK, NY 10153 |               |           | Group President |       |

## Signatures

|  |            |
|--|------------|
| Daniel J. Brestle, by Robin S. Elkowitz,<br>attorney-in-fact | 08/22/2005 |
| __Signature of Reporting Person                              | Date       |

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The options that were exercised were part of a grant of options that became exercisable in three equal tranches on January 1, 2000, January 1, 2001 and January 1, 2002.
- (2) Exercise of stock options granted to the Reporting Person by the Issuer pursuant to his 1995 employment agreement.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.