MIDDLEFIELD BANC CORP
Form 10-Q
November 09, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20552 <br> FORM 10-Q 

## p QUARTERLY REPORT UNDER SECTION 13 OF 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006
Commission File Number 33-23094
Middlefield Banc Corp.
(Exact name of registrant as specified in its charter)

## Ohio

(State or other jurisdiction of incorporation or organization)

15985 East High Street, Middlefield, Ohio 44062-9263
(Address of principal executive offices) (440) 632-1666
(Registrant $s$ telephone number, including area code)
Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES $p \quad$ NO o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer p
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO p
State the number of shares outstanding of each of the issuer s classes of common equity as of the latest practicle date:

Class: Common Stock, without par value
Outstanding at November 10, 2006: 1,353,376

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## MIDDLEFIELD BANC CORP. CONSOLIDATED BALANCE SHEET (Unaudited)

|  | $\begin{gathered} \text { September } 30 \text {, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 5,217,424 | \$ | 5,294,641 |
| Federal funds sold |  | 5,440,000 |  |  |
| Cash and cash equivalents |  | 10,657,424 |  | 5,294,641 |
| Interest-bearing deposits in other institutions |  | 538,369 |  | 526,523 |
| Investment securities available for sale |  | 55,025,592 |  | 57,887,130 |
| Investment securities held to maturity (estimated market value of $\$ 225,604$ and $\$ 232,967$ ) |  | 215,836 |  | 221,453 |
| Loans |  | 244,851,623 |  | 234,054,797 |
| Less allowance for loan losses |  | 3,049,076 |  | 2,841,098 |
| Net loans |  | 241,802,547 |  | 231,213,699 |
| Premises and equipment |  | 6,570,303 |  | 6,624,776 |
| Bank-owned life insurance |  | 6,810,585 |  | 5,632,982 |
| Accrued interest and other assets |  | 4,053,955 |  | 3,812,987 |
| TOTAL ASSETS | \$ | 325,674,611 | \$ | 311,214,191 |
| LIABILITIES |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing demand | \$ | 40,490,319 |  | 39,782,375 |
| Interest-bearing demand |  | 12,612,933 |  | 9,362,399 |
| Money market |  | 14,908,162 |  | 13,078,829 |
| Savings |  | 57,241,678 |  | 66,495,057 |
| Time |  | 139,452,806 |  | 120,730,980 |
| Total deposits |  | 264,705,898 |  | 249,449,640 |
| Short-term borrowings |  | 1,309,558 |  | 6,710,914 |
| Other borrowings |  | 28,690,292 |  | 26,578,211 |
| Accrued interest and other liabilities |  | 1,401,631 |  | 1,186,061 |
| TOTAL LIABILITIES |  | 296,107,379 |  | 283,924,826 |
| STOCKHOLDERS EQUITY |  |  |  |  |
| Common stock, no par value; 10,000,000 shares authorized, 1,448,546 and $1,434,987$ shares issued |  | 16,503,343 |  | 15,976,335 |
| Retained earnings |  | 16,738,454 |  | 14,959,891 |
| Accumulated other comprehensive loss |  | $(466,258)$ |  | $(677,088)$ |

Treasury stock, at cost; 95,080 shares in 2006 and 89,333 shares in 2005
$(3,208,307)$
TOTAL STOCKHOLDERS EQUITY
29,567,232
27,289,365

TOTAL LIABILITIES AND STOCKHOLDERS EQUITY
\$ 325,674,611 \$ 311,214,191
See accompanying unaudited notes to the consolidated financial statements.

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| Equipment expense |  | 108,380 |  | 112,019 |  | 301,066 |  | 327,133 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Data processing costs |  | 147,484 |  | 145,777 |  | 484,270 |  | 443,775 |
| Ohio state franchise tax |  | 90,000 |  | 90,000 |  | 270,000 |  | 270,000 |
| Other expense |  | 569,039 |  | 484,769 |  | 1,695,434 |  | 1,567,114 |
| Total noninterest expense |  | 2,042,405 |  | 1,882,004 |  | 5,976,168 |  | 5,741,520 |
| Income before income taxes |  | 1,269,794 |  | 1,366,241 |  | 3,769,753 |  | 3,608,285 |
| Income taxes |  | 339,000 |  | 390,000 |  | 1,033,587 |  | 1,001,000 |
| NET INCOME | \$ | 930,794 | \$ | 976,241 | \$ | 2,736,166 | \$ | 2,607,285 |
| EARNINGS PER SHARE |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.69 | \$ | 0.73 | \$ | 2.03 | \$ | 1.95 |
| Diluted |  | 0.68 |  | 0.72 |  | 2.00 |  | 1.92 |
| DIVIDENDS DECLARED PER |  |  |  |  |  |  |  |  |
| SHARE | \$ | 0.240 | \$ | 0.229 | \$ | 0.710 | \$ | 0.648 |

See accompanying unaudited notes to the consolidated financial statements.

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| MIDDLEFIELD BANC CORP. <br> CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY <br> (Unaudited) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common Stock | Retained | Accumulated Other Comprehensive Income (Loss) | Treasury <br> Stock | Total Stockholders <br> Equity | Comprehensive <br> Income |
| Balance, <br> December 31, 2005 | \$ 15,976,335 | \$ 14,959,891 | \$ (677,088) | \$ $(2,969,773)$ | \$ 27,289,365 |  |
| Net income Other comprehensive income: |  | 2,736,166 |  |  | 2,736,166 | \$ 2,736,166 |
| Unrealized gain on available for sale securities net of taxes of \$108,607 net of reclassification adjustment |  |  | 210,830 |  | 210,830 | 210,830 |

Comprehensive
income \$ 2,946,996
Common stock
issued
294,518
294,518
Purchase of
treasury stock
$(238,534)$
$(238,534)$
Dividend
reinvestment plan
232,490
232,490
Cash dividends
(\$0.71 per share)
$(957,603)$
$(957,603)$

Balance,
September 30,
$2006 \quad \$ 16,503,343 \quad \$ 16,738,454 \quad \$(466,258) \quad \$(3,208,307) \quad \$ 29,567,232$
See accompanying unaudited notes to the consolidated financial statements.

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## MIDDLEFIELD BANC CORP. CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

|  | Nine Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { September } 30, \\ 2005 \end{gathered}$ |
| OPERATING ACTIVITIES |  |  |
| Net income | \$ 2,736,166 | \$ 2,607,285 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses | 240,000 | 195,000 |
| Investment securities losses, net | 5,868 |  |
| Depreciation and amortization | 326,531 | 334,769 |
| Amortization of premium and discount on investment securities | 178,373 | 213,550 |
| Amortization of deferred loan costs (fees) | $(55,586)$ | $(100,379)$ |
| Earnings on bank-owned life insurance | $(177,603)$ | $(155,684)$ |
| Increase in accrued interest receivable | $(280,934)$ | $(338,076)$ |
| Increase in accrued interest payable | 179,333 | 82,135 |
| Deferred Taxes, net | $(199,366)$ | $(157,108)$ |
| Other, net | 217,560 | $(305,729)$ |
| Net cash provided by operating activities | 3,170,342 | 2,375,763 |
| INVESTING ACTIVITIES |  |  |
| Net change in interest-bearing deposits in other institutions | $(11,846)$ | 90,183 |
| Investment securities available for sale: |  |  |
| Proceeds from repayments and maturities | 3,951,106 | 6,925,090 |
| Proceeds from sale of securities | 664,838 |  |
| Purchases | $(1,619,234)$ | $(10,313,758)$ |
| Investment securities held to maturity: |  |  |
| Proceeds from repayments and maturities | 5,643 |  |
| Increase in loans, net | $(10,773,262)$ | $(10,177,986)$ |
| Purchase of Federal Home Loan Bank stock | $(50,600)$ | $(46,200)$ |
| Purchase of bank-owned life insurance | $(1,000,000)$ |  |
| Purchase of premises and equipment | $(272,058)$ | $(307,498)$ |
| Net cash used for investing activities | $(9,105,413)$ | $(13,830,169)$ |
| FINANCING ACTIVITIES |  |  |
| Net increase in deposits | 15,256,258 | 8,281,236 |
| Increase (decrease) in short-term borrowings, net | $(5,401,356)$ | 324,979 |
| Repayment of other borrowings | $(3,887,919)$ | $(9,440,888)$ |
| Proceeds from other borrowings | 6,000,000 | 13,000,000 |
| Purchase of Treasury Stock | $(238,534)$ |  |
| Common stock issued | 294,518 | 212,848 |
| Proceeds from dividend reinvestment plan | 232,490 | 206,385 |


| Cash dividends | (957,603) | (857,713) |  |
| :--- | ---: | ---: | ---: |
| Net cash provided by financing activities | $11,297,854$ | $11,726,847$ |  |
| Increase in cash and cash equivalents | $5,362,783$ | 272,441 |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | $5,294,641$ | $5,311,776$ |  |
|  |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | $\$ 10,657,424$ | $\$, 584,217$ |  |
|  |  |  |  |
| SUPPLEMENTAL INFORMATION | $\$$ | $5,941,806$ | $\$$ |
| Cash paid during the year for: |  |  |  |
| Interest on deposits and borrowings | $1,025,000$ | $1,075,000$ |  |

See accompanying notes to unaudited consolidated financial statements.

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## MIDDLEFIELD BANC CORP. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 BASIS OF PRESENTATION

The consolidated financial statements of Middlefield Banc Corp. ( Middlefield ) includes its wholly owned subsidiary, The Middlefield Banking Company (the Bank ). All significant inter-company items have been eliminated. The accompanying financial statements have been prepared in accordance with U.S. generally accepted accounting principles and the instructions for Form 10-Q and Article 10 of Regulation S-X. In Management s opinion, the financial statements include all adjustments, consisting of normal recurring adjustments, that Middlefield considers necessary to fairly state Middlefield s financial position and the results of operations and cash flows. The balance sheet at December 31, 2005, has been derived from the audited financial statements at that date but does not include all of the necessary informational disclosures and footnotes as required by U. S. generally accepted accounting principles. The accompanying financial statements should be read in conjunction with the financial statements and notes thereto included with Middlefield s Form 10-K (File No. 33-23094). The results of Middlefield s operations for any interim period are not necessarily indicative of the results of Middlefield s operations for any other interim period or for a full fiscal year.

## NOTE 2 STOCK-BASED COMPENSATION

The Company maintains a stock option plan for key officers, employees, and non-employee directors. Had compensation expense for the stock option plans been recognized in accordance with the fair value accounting provisions of FAS No. 123, Accounting for Stock-Based Compensation, net income applicable to common stock, basic, and diluted net income per common share would have been as follows:

|  | Three Months Ended September$\begin{gathered} 30, \\ 2005 \end{gathered}$ |  | Nine Months Ended September$\begin{gathered} 30, \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income, as reported: | \$ | 976,241 | \$ | 2,607,285 |
| Less proforma expense related to stock options |  | 10,891 |  | 35,099 |
| Proforma net income | \$ | 965,350 | \$ | 2,572,186 |
| Basic net income per common share: |  |  |  |  |
| As reported | \$ | 0.73 | \$ | 1.95 |
| Pro forma |  | 0.72 |  | 1.92 |
| Diluted net income per common share: |  |  |  |  |
| As reported | \$ | 0.72 | \$ | 1.92 |
| Pro forma |  | 0.71 |  | 1.90 |

For purposes of computing pro forma results, the Company estimated the fair values of stock options using the Black-Scholes option-pricing model. The model requires the use of subjective assumptions that can materially affect fair value estimates. Therefore, the pro forma results are estimates of results of operations as if compensation expense had been recognized for the stock option plans.
As of September 30, 2006, there was no recognized compensation cost related to vested share-based compensation awards granted.

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## NOTE 3 EARNINGS PER SHARE

Middlefield provides dual presentation of Basic and Diluted earnings per share. Basic earnings per share utilizes net income as reported as the numerator and the actual average shares outstanding as the denominator. Diluted earnings per share includes any dilutive effects of options, warrants, and convertible securities.
There are no convertible securities that would affect the numerator in calculating basic and diluted earnings per share; therefore, net income as presented on the Consolidated Statement of Income (Unaudited) will be used as the numerator. The following tables set forth the composition of the weighted-average common shares (denominator) used in the basic and diluted earnings per share computation.

| For the Three <br> Months Ended <br> September 30, |  | For the Nine <br> Months Ended |  |
| :--- | :---: | :---: | :---: |
| September 30, |  |  |  |
| Weighted average common shares <br> outstanding | 2006 | 2005 | 2006 |

Weighted average common shares and common stock equivalents used to calculate basic earnings per share

$$
\begin{array}{llll}
1,351,702 & 1,342,970 & 1,349,674 & 1,337,287
\end{array}
$$

Additional common stock equivalents (stock options) used to calculate diluted earnings per share

Weighted average common shares and common stock equivalents used to calculate diluted earnings per share

$$
\begin{array}{llll}
1,374,036 & 1,363,612 & 1,371,719 & 1,356,755
\end{array}
$$

## NOTE 4 COMPREHENSIVE INCOME

The components of comprehensive income consist exclusively of unrealized gains and losses on available for sale securities. For the nine months ended September 30, 2006, this activity is shown under the heading Comprehensive Income as presented in the Consolidated Statement of Changes in Stockholders Equity (Unaudited). The following shows the components and activity of comprehensive income during the periods ended September 30, 2006 and 2005 (net of the income tax effect):

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|  | For the Three Months Ended September 30, |  |  |  | For the Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
| Unrealized holding gains(losses) arising during the period on securities held | \$ | 773,007 | \$ | $(331,849)$ | \$ | 214,703 | \$ | $(305,033)$ |
| Reclassification adjustment for losses included in net income, net of tax |  |  |  |  |  | $(3,873)$ |  |  |
| Net change in unrealized gains(losses) during the period |  | 773,007 |  | $(331,849)$ |  | 210,830 |  | $(305,033)$ |
| Unrealized holding (losses) gains, beginning of period |  | $(1,239,265)$ |  | $(1,867)$ |  | $(677,088)$ |  | $(28,683)$ |
| Unrealized holding losses, end of period | \$ | $(466,258)$ | \$ | $(333,716)$ | \$ | $(466,258)$ | \$ | $(333,716)$ |
| Net income | \$ | 930,794 | \$ | 976,241 | \$ | 2,736,166 | \$ | 2,607,285 |
| Other comprehensive income, net of tax: Unrealized holding gains (losses) arising during the period |  | 773,007 |  | $(331,849)$ |  | 210,830 |  | $(305,033)$ |
| Comprehensive income | \$ | 1,703,801 | \$ | 644,392 | \$ | 2,946,996 | \$ | 2,302,252 |

Recent Accounting Pronouncements
In February 2006, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( FAS ) No. 155, Accounting for Certain Hybrid Instruments, as an amendment of FASB Statements No. 133 and 140. FAS No. 155 allows financial instruments that have embedded derivatives to be accounted for as a whole (eliminating the need to bifurcate the derivative from its host) if the holder elects to account for the whole instrument on a fair value basis. This statement is effective for all financial instruments acquired or issued after the beginning of an entity sfirst fiscal year that begins after September 15, 2006. The adoption of this standard is not expected to have a material effect on the Company s results of operations or financial position.
In March 2006, the FASB issued FAS No. 156, Accounting for Servicing of Financial Assets. This Statement, which is an amendment to FAS No. 140, will simplify the accounting for servicing assets and liabilities, such as those common with mortgage securitization activities. Specifically, FAS No. 156 addresses the recognition and measurement of separately recognized servicing assets and liabilities and provides an approach to simplify efforts to obtain hedge-like (offset) accounting. FAS No. 156 also clarifies when an obligation to service financial assets should be separately recognized as a servicing asset or a servicing liability, requires that a separately recognized servicing asset or servicing liability be initially measured at fair value, if practicable, and permits an entity with a separately recognized servicing asset or servicing liability to choose either of the amortization or fair value methods for subsequent measurement. The provisions of FAS No. 156 are effective as of the beginning of the first fiscal year that begins after September 15, 2006. The adoption of this standard is not expected to have a material effect on the Company s results of operations or financial position. Or The Company is currently evaluating the impact the adoption of the standard will have on the Company s results of operations.

In September 2006, the FASB issued FAS No. 157, Fair Value Measurements, which provides enhanced guidance for using fair value to measure assets and liabilities. The standard applies whenever other standards require or permit assets or liabilities to be measured at fair value. The Standard does not expand the use of fair value in any new circumstances. FAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Early adoption is permitted. The adoption of this standard is not expected to have a material effect on the Company s results of operations or financial position.
In September 2006, the FASB issued FAS No. 158, Employers Accounting for Defined Benefit Pension and Other Post Retirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R). FAS No. 158 requires that a company recognize the overfunded or underfunded status of its defined benefit post retirement plans (other than multiemployer plans) as an asset or liability in its statement of financial position and that it recognize changes in the funded status in the year in which the changes occur through

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other comprehensive income. FAS No. 158 also requires the measurement of defined benefit plan assets and obligations as of the fiscal year end, in addition to footnote disclosures. FAS No. 158 is effective for fiscal years ending after December 15, 2006. The Company is currently evaluating the impact the adoption of the standard will have on the Company s financial position.
In June 2006, the FASB issued FASB Interpretation No. 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes. FIN 48 is an interpretation of FAS No. 109, Accounting for Income Taxes, and it seeks to reduce the diversity in practice associated with certain aspects of measurement and recognition in accounting for income taxes. In addition, FIN No. 48 requires expanded disclosure with respect to the uncertainty in income taxes and is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact the adoption of the standard will have on the Company s results of operations.
In September 2006, the SEC issued Staff Accounting Bulletin No. 108 ( SAB 108 ), Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements, providing guidance on quantifying financial statement misstatement and implementation when first applying this guidance. Under SAB No. 108, companies should evaluate a misstatement based on its impact on the current year income statement, as well as the cumulative effect of correcting such misstatements that existed in prior years existing in the current year s ending balance sheet. SAB 108 is effective for fiscal years ending after November 15, 2006. The Company is currently evaluating the impact the adoption of the standard will have on the Company s results of operations. In September 2006, the FASB reached consensus on the guidance provided by Emerging Issues Task Force Issue 06-4 ( EITF 06-4 ), Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. The guidance is applicable to endorsement split-dollar life insurance arrangements, whereby the employer owns and controls the insurance policy, that are associated with a postretirement benefit. EITF 06-4 requires that for a split-dollar life insurance arrangement within the scope of the Issue, an employer should recognize a liability for future benefits in accordance with FAS No. 106 (if, in substance, a postretirement benefit plan exists) or Accounting Principles Board Opinion No. 12 (if the arrangement is, in substance, an individual deferred compensation contract) based on the substantive agreement with the employee. EITF 06-4 is effective for fiscal years beginning after December 15, 2007. The Company is currently evaluating the impact the adoption of the standard will have on the Company s results of operations or financial condition.
In September 2006, the FASB reached consensus on the guidance provided by Emerging Issues Task Force Issue 06-5( EITF 06-5 ), Accounting for Purchases of Life Insurance Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4, Accounting for Purchases of Life Insurance. EITF 06-5 states that a policyholder should consider any additional amounts included in the contractual terms of the insurance policy other than the cash surrender value in determining the amount that could be realized under the insurance contract. EITF 06-5 also states that a policyholder should determine the amount that could be realized under the life insurance contract assuming the surrender of an individual-life by individual-life policy (or certificate by certificate in a group policy). EITF $06-5$ is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact the adoption of the standard will have on the Company s results of operations or financial condition.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis provides further detail to the financial condition and results of operations of the Company. The MD\&A should be read in conjunction with the notes and financial statements presented in this report.

## CHANGES IN FINANCIAL CONDITION

General. The Company s total assets increased $\$ 14.5$ million or $4.7 \%$ from December 31, 2005 to September 30, 2006 to a balance of $\$ 325.7$ million. Loans receivable and cash and cash equivalents increased $\$ 10.7$ million, $\$ 5.4$ million respectively. The increase in total assets reflects a corresponding increase in total liabilities of $\$ 12.2$ million or $4.3 \%$ and an increase in stockholders equity of $\$ 2.3$ million or $8.4 \%$. The increase in total liabilities was primarily the result of growth in deposits of $\$ 15.3$ million along with an increase in borrowings from the Federal Home Loan Bank of Cincinnati. The net increase in stockholders equity was the result of increases in common stock and retained earnings of $\$ 527,000$ and $\$ 1.8$ million, respectively, as well as an increase treasury stock of $\$ 239,000$.

Cash on hand and due from banks. Cash on hand, due from banks and federal funds sold represent cash equivalents. Cash equivalents increased a combined $\$ 5.4$ million to $\$ 10.7$ million at September 30, 2006 from $\$ 5.3$ million at December 31, 2005. Deposits from customers into savings and checking accounts, loan and security repayments and proceeds from borrowed funds typically increase these accounts. Decreases result from customer withdrawals, new loan originations, security purchases and repayments of borrowed funds. The decrease for the first nine months can principally be attributed to increases in deposits.
Securities. The Company s securities portfolio declined $\$ 2.8$ million or $4.9 \%$ to $\$ 55.2$ million at September 30, 2006 from $\$ 58.1$ million at

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December 31, 2005. During the first three quarters of the year ended September 30, 2006 the Company recorded purchases of available for sale securities of $\$ 1.7$ million, consisting of purchases of municipal bonds. Offsetting the purchases of securities were repayments and maturities of securities of $\$ 4.0$ million during the nine months ended September 30, 2006. In addition, the securities portfolio increased approximately $\$ 318,000$ due to increases in the market value. These fair value adjustments represent temporary fluctuations resulting from changes in market rates in relation to average yields in the available for sale portfolio. If securities are held to their respective maturity dates, no fair value gain or loss is realized.
Loans receivable. The loans receivable category consists primarily of single family mortgage loans used to purchase or refinance personal residences located within the Company s market area and commercial real estate loans used to finance properties that are used in the borrowers businesses or to finance investor-owned rental properties, and to a lesser extent commercial and consumer loans. Loans receivable increased $\$ 10.8$ million or $4.6 \%$ to $\$ 244.9$ million at September 30, 2006 from $\$ 234.1$ million at December 31, 2005. Included in this increase were increases in mortgage loans of $\$ 7.6$ million or $5.8 \%$ and commercial loans of $\$ 2.4$ million or $3.3 \%$, as well as a decrease in consumer loans of $\$ 122,000$ during the nine months ended September 30, 2006. The Corporation s lending philosophy is to focus on the commercial loans and to attempt to grow the portfolio. To attract and build the commercial loan portfolio, the Corporation has taken a proactive approach in contacting new and current clients to ensure that the Corporation is servicing its client s needs. These lending relationships generally offer more attractive returns than residential loans and also offer opportunities for attracting larger balance deposit relationships. However, the shift in loan portfolio mix from residential real estate to commercial oriented loans may increase credit risk.
Non-performing loans. Non-performing loans included non-accrual loans, renegotiated loans, loans 90 days or more past due, other real estate own, and repossessed assets. A loan is classified, as non-accrual when, in the opinion of management, there are serious doubts about collectibility of interest and principal. At the time the accrual of interest is discontinued, future income is recognized only when cash is received. Renegotiated loans are those loans which terms have been renegotiated to provide a reduction or deferral of principal or interest as a result of the deterioration of the borrower. Non-performing loans amounted to $\$ 1.7$ million or $0.69 \%$ and $\$ 1.5$ million or $0.63 \%$ of total loans at September 30, 2006 and December 31, 2005, respectively.
Deposits. The Company considers various sources when evaluating funding needs, including but not limited to deposits, which are a significant source of funds totaling $\$ 264.7$ million or $90 \%$ of the Company s total funding sources at September 30, 2006. Total deposits increased $\$ 15.3$ million or $6.1 \%$ to $\$ 264.7$ million at September 30, 2006 from $\$ 249.5$ million at December 31, 2005. The increase in deposits is primarily related to the growth of certificates of deposits that totaled $\$ 139.5$ million at September 30, 2006 an increase of $\$ 18.7$ million or $15.5 \%$ for the year. Saving deposits declined $\$ 9.3$ million, or $13.9 \%$ while non interest-bearing demand, interest-bearing demand and money market accounts increased $\$ 708,000, \$ 3.3$ million and $\$ 1.8$ million respectively during the nine months ended September 30, 2006.
Borrowed funds. The Company utilizes short and long-term borrowings as another source of funding used for asset growth and liquidity needs. These borrowings primarily include FHLB advances and repurchase agreements. Short-term borrowings declined $\$ 5.4$ million or $80.1 \%$ to $\$ 1.3$ million at September 30, 2006 from $\$ 6.7$ million at December 31, 2005 while FHLB advances increased $\$ 2.1$ million or $8.0 \%$. The increase in FHLB advances was a result of the funding needs to support the growth of the loan portfolio during the first three quarters of the year. Stockholders equity. Stockholders equity increased $\$ 2.3$ million or $8.4 \%$ to $\$ 29.6$ million at September 30, 2006 from $\$ 27.3$ million at December 31, 2005. The increase in stockholders equity was the result of increases in common stock and retained earnings of $\$ 527,000$ and $\$ 1.8$ million, respectively, as well as, a reduction in accumulated other comprehensive loss and treasury stock of $\$ 211,000$ and $\$ 239,000$ respectively. The change in the accumulated other comprehensive loss was the result of an increase in the mark to market of the Company s securities available for sale portfolio. The increase in treasury stock was the result of the purchase of 5,747 shares of the bank s common stock at an average price of $\$ 41.51$ since December 31, 2005.

## RESULTS OF OPERATIONS

General. The Company recorded net income of $\$ 931,000$ and $\$ 2,736,000$ for the three and nine months ended September 30, 2006, respectively, as compared to net income of $\$ 976,000$ and $\$ 2,607,000$, respectively, for the same
periods in the prior year. The $\$ 45,000$, or $4.7 \%$ decline in net income for the quarter ended September 30, 2006, as compared to the same period in the prior year was primarily attributable to an decline in net interest income after provision for loan losses of $\$ 20,000$ and an increase in non-interest expense of $\$ 160,000$, partially offset by an increase in non-interest income of $\$ 84,000$ and an decrease in provision for income taxes of $\$ 51,000$. The $\$ 129,000$, or $5.0 \%$ increase in net income for the first three quarters ended September 30, 2006, as compared to the same period in the prior year was primarily attributable to an increase in net interest income after provision for loan losses of $\$ 174,000$ and an increase in non-interest income of $\$ 222,000$, partially offset by an increase in non-interest expense of \$235,000.
Net interest income. Net interest income, the primary source of revenue for the Company, is determined by the Company s interest rate spread, which is defined as the difference between income on earning assets and the cost of funds supporting those assets, and the relative

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amounts of interest earning assets and interest bearing liabilities. Management periodically adjusts the mix of assets and liabilities, as well as the rates earned or paid on those assets and liabilities in order to manage and improve net interest income. The level of interest rates and changes in the amount and composition of interest earning assets and liabilities affect the Company s net interest income. Historically from an interest rate risk perspective, it has been management s perception that differing interest rate environments can cause sensitivity to the Company s net interest income, these being extended low long-term interest rates or rapidly rising short-term interest rates. Net interest income remained the same at $\$ 2.8$ million for the three months ended September 30, 2006, compared to the same period in the prior year. Interest income was recorded to be $\$ 549,000$ higher than the first three months of 2006 yet this was offset by an increase in interest expense of $\$ 554,000$. Net interest income after provision increased $\$ 174,000$, or $2.2 \%$, for the nine months ended September 30, 2006 compared to the same period in the prior year. This increase in net interest income can be attributed to an increase in interest income of $\$ 1.5$ million, partially offset by an increase in interest expense of $\$ 1.3$ million. The increase in net interest income for the first nine months was not sufficient to prevent a slight reduction in the bank s net interest margin. The decline in the net interest margin was the result in an increase in the cost of interest-bearing liabilities of 74 basis points to $3.52 \%$ for the quarter ended September 30, 2006 compared to $2.78 \%$ for the same period in the prior year and an increase of 58 basis points to $3.33 \%$ for the nine months ended September 30, 2005 compared to $2.75 \%$ for the same period in the prior year. The increase in the cost of funds was only partially offset by an increase in the yield on interest earning assets of 38 basis points to $6.67 \%$ for the quarter ended September 30, 2006 compared to $6.29 \%$ for the same period in the prior year and for the nine months ended September 30, 2006 and an increase of 38 basis points to $6.59 \%$ for the nine months ended September 30, 2005 compared to $6.21 \%$ for the same period in the prior year
Interest income. Interest income increased $\$ 549,000$, or $12.4 \%$, for the three months ended September 30, 2006, compared to the same period in the prior year. This increase can be attributed to an increases in interest earned on loans receivable of $\$ 547,000$ partially offset by a decline in interest income on securities of $\$ 21,000$. Interest income increased $\$ 1.5$ million, or $11.8 \%$, for the nine months ended September 30, 2006, compared to the same period in the prior year. This increase can be attributed to an increases in interest earned on loans receivable of $\$ 1.5$ million partially offset by a decline in interest income on securities of $\$ 46,000$.
Interest earned on loans receivable increased $\$ 547,000$, or $14.2 \%$, for the three months ended September 30, 2006, compared to the same period in the prior year. This increase was attributable to an increase in the average balance of loans outstanding of $\$ 18.5$ million, or $8.3 \%$, to $\$ 242.8$ million for the three months ended September 30,2006 compared to $\$ 224.3$ million for the same period in the prior year. Loan interest income was enhanced by an increase in the yield on the loans to $7.2 \%$ for the three months ended September 30, 2006 from $6.8 \%$ for the same period in the prior year.
For the nine months ended September 30, 2006, interest earned on loans receivable increased $\$ 1.5$ million, or $13.9 \%$, compared to the same period in the prior year. This increase was attributable to an increase in the average balance of loans outstanding of $\$ 17.5$ million, or $7.9 \%$, to $\$ 238.3$ million for the nine months ended September 30, 2006 compared to $\$ 220.8$ million for the same period in the prior year. Loan interest income was enhanced by an increase in the yield on the loans to $7.1 \%$ for the nine months ended September 30, 2006 from $6.7 \%$ for the same period in the prior year.
Interest earned on securities declined $\$ 21,000$ for the three months ended September 30, 2006, compared to the same period in the prior year. This decrease was primarily the result of a reduction in the average balance of the securities portfolio of $\$ 4.2$ million, or $7.0 \%$, to $\$ 55.9$ million at September 30, 2006 from $\$ 60.1$ million for the same period in the prior year. The decline in interest income on securities was partially offset by the increase in the tax equivalent yield on securities to $4.66 \%$ for the three months ended September 30, 2006 from $4.38 \%$ for the same period in the prior year.
For the nine months ended September 30, 2006, interest earned on securities declined $\$ 46,000$, compared to the same period in the prior year. This decline was primarily the result of a reduction in the average balance of the securities portfolio of $\$ 2.2$ million to $\$ 57.1$ million at September 30, 2006 from $\$ 59.3$ million for the same period in the prior year. The decline in interest income on securities was partially offset by the increase in the tax equivalent yield on securities to $4.70 \%$ for the nine months ended September 30, 2006 from $4.47 \%$ for the same period in the prior year.

Interest expense. Interest expense increased $\$ 554,000$, or $33.3 \%$, for the three months ended September 30, 2006, compared to the same period in the prior year. This increase in interest expense can be attributed to increases in interest incurred on deposits and other borrowing $\$ 490,000$, and $\$ 68,000$, respectively. For the nine months ended September 30, 2006 interest expense increased $\$ 1.3$ million or $26.6 \%$ compared to the same period in the prior year. This increase in interest expense can be attributed to increases in interest incurred on deposits, short-term borrowing and other borrowing $\$ 1.0$ million, $\$ 85,000$ and $\$ 161,000$, respectively.
Interest incurred on deposits, the largest component of the Company s interest-bearing liabilities, increased $\$ 490,000$, or $35.7 \%$, for the three months ended September 30, 2006, compared to the same period in the prior year. This increase was primarily attributable to an increase in the cost of interest-bearing deposits to $3.37 \%$ from $2.61 \%$ for the quarters ended September 30, 2006 and 2005, respectively. Additionally the average balance of interest-bearing deposits increased by $\$ 10.6$ million, or $5.1 \%$, to $\$ 220.1$ million for the three months ended September 30,

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2006, compared to $\$ 209.5$ million for the same period in the prior year. The Company diligently monitors the interest rates on its products as well as the rates being offered by its competition and utilizing rate surveys to keep its total interest expense costs down. For the nine months ended September 30, 2006 interest incurred on deposits, increased $\$ 1.0$ million, or $25.8 \%$, compared to the same period in the prior year. This increase was primarily attributable to an increase in the cost of interest-bearing deposits to $3.16 \%$ for the nine months ended September 30, 2006 compared to $2.58 \%$ for the same period in the prior year. In addition the increase in the cost of interest-bearing deposits was also attributed to an increase in the average balance of interest-bearing deposits of $\$ 5.6$ million, or $2.7 \%$, to $\$ 215.4$ million for the nine months ended September 30, 2005, compared to $\$ 209.8$ million for the same period in the prior year. Interest incurred on borrowed funds, increased $\$ 63,000$, or $22.0 \%$, for the three months ended September 30, 2006, compared the same period in the prior year. This increase was primarily attributable to the increase in the cost of these funds to $4.7 \%$ from $4.1 \%$ for the quarters ended September 30, 2006 and 2005, respectively. Adding to the cost of these funds was a rise in the average balance of borrowed funds of $\$ 1.8$ million, or $6.5 \%$, to $\$ 29.7$ million for the three months ended September 30, 2004, compared to $\$ 27.9$ million for the same period in the prior year. This increase is reflected in the quarterly rate volume report presented below which depicts that the increase to the costs associated with the interest-bearing liabilities.
For the nine months ended September 30, 2006, interest incurred on borrowed funds increased $\$ 245,000$, or $30.7 \%$, compared to the same period in the prior year. This increase was attributable to the rise in the average balance of borrowed funds of $\$ 5.2$ million, or $20.10 \%$, to $\$ 30.9$ million for the nine months ended September 30, 2006, compared to $\$ 25.7$ million for the nine months ended September 30, 2005. Adding to the expense of these funds was a rise in the cost to $4.5 \%$ for the nine months ended September 30, 2006, compared to $4.2 \%$ for the same period in the prior year. Provision for loan losses. The provision for loan losses is the result of normal operations for the quarter and year to date. In determining the appropriate level of allowance for loan losses, management considers historical loss experience, the financial condition of borrowers, economic conditions (particularly as they relate to markets where the Company originates loans), the status of non-performing assets, the estimated underlying value of the collateral and other factors related to the collectibility of the loan portfolio. The Company s total allowance for losses on loans at September 30, 2006 and December 31, 2005 amounted to $\$ 3.1$ million or $1.25 \%$ and $\$ 2.8$ million or $1.21 \%$, respectively, of the Company s total loan portfolio. The Company s allowance for losses on loans as a percentage of non-performing loans was $179.6 \%$ and $156.6 \%$ at September 30, 2006 and December 31, 2005, respectively. Non-interest income. Non-interest income increased $\$ 84,000$ or $15.1 \%$ to $\$ 644,000$ for the three months ended September 30, 2006, compared to $\$ 559,000$ for the same period in the prior year. This increase can be attributed primarily to increases in fees and service charges, earnings on bank-owned life insurance (BOLI) and other income of $\$ 36,000, \$ 12,000$ and $\$ 36,000$, respectively.
For the nine months ended September 30, 2006, non-interest income increased $\$ 222,000$ or $14.2 \%$ to $\$ 1.8$ million, compared to $\$ 1.6$ million for the same period in the prior year. This increase is attributed to increases in fees and service charges, earnings on bank-owned life insurance (BOLI) and other income of $\$ 143,000, \$ 22,000$ and $\$ 63,000$, respectively. Partially offsetting the increase in non-interest income was a $\$ 6,000$ loss on the sale of investments during the first quarter.
Service charges on deposit accounts increased $\$ 36,000$ or $8.5 \%$ to $\$ 462,000$ for the three months ended September 30, 2006, compared to $\$ 426,000$ for the same period in the prior year. Revenue from overdraft fees represented the majority of this quarterly growth. Other income and earnings on BOLI increased $\$ 36,000$ and $\$ 12,000$ respectively for the same period in the prior year. For the nine months ended September 30, 2006, service charges on deposit accounts increased $\$ 143,000$ or $12.2 \%$ compared to the same period in the prior year. Ninety six percent of this increase for the first nine months came from charges on over-drafted accounts.
Non-interest expense. Non-interest expense increased $\$ 160,000$ or $8.5 \%$ to $\$ 2.0$ million for the three months ended September 30, 2006, from $\$ 1.9$ million for the same period in the prior year. This increase was the result of increases salary and employee benefits and other expenses of $\$ 77,000$ and $\$ 84,000$ respectively. The increase to compensation and employee benefits is primarily related to increases in health care costs and retirement plans as well as normal salary increases between the periods.

For the nine months ended September 30, 2006 non-interest expense increased $\$ 235,000$ or $4.1 \%$ for the same period in the prior year. This increase was the result of increases in other expense, employee benefits and data processing costs of $\$ 128,000, \$ 82,000$ and $\$ 40,000$, respectively. The change in other cost was in part due to the expense of updating and improving the Bank s website. The change in data processing cost was due to the added expense of new accounts for the period.
Provision for income taxes. The Company recognized $\$ 1.0$ million in income tax expense, which reflected an effective tax rate of $27.4 \%$ for the nine months, ended September 30, 2006, as compared to $\$ 1.0$ million with an effective tax rate of $27.7 \%$ for the respective 2005 period.

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## CRITICAL ACCOUNTING ESTIMATES

The Company s critical accounting estimates involving the more significant judgments and assumptions used in the preparation of the consolidated financial statements as of September 30, 2006, have remained unchanged from December 31, 2005.
Average Balance Sheet and Yield/Rate Analysis. The following table sets forth, for the periods indicated, information concerning the total dollar amounts of interest income from interest-earning assets and the resultant average yields, the total dollar amounts of interest expense on interest-bearing liabilities and the resultant average costs, net interest income, interest rate spread and the net interest margin earned on average interest-earning assets. For purposes of this table, average balances are calculated using monthly averages and the average loan balances include non-accrual loans and exclude the allowance for loan losses, and interest income includes accretion of net deferred loan fees. Interest and yields on tax-exempt securities (tax-exempt for federal income tax purposes) are shown on a fully tax equivalent basis utilizing a federal tax rate of $34 \%$. Yields and rates have been calculated on an annualized basis utilizing monthly interest amounts.
For the Three Months Ended September 30,
2006

## (3)

Average

Balance Interest Yield/Cost
(Dollars in thousands)
Interest-earning assets: Loans receivable
Investments securities
Interest-bearing deposits
with other banks

Total interest-earning assets

Noninterest-earning assets

| $\$ 242,809$ | $\$ 4,394$ | $7.18 \%$ |
| ---: | ---: | ---: |
| 55,946 | 527 | $4.66 \%$ |
|  |  |  |
| 4,759 | 55 | $4.59 \%$ |

303,514
4,976
16,055
\$ 319,569
6.67\%

286,669
4,427
6.29\%

Total assets
Interest-bearing liabilities: Interest bearing demand deposits
Money market deposits
Savings deposits
Certificates of deposit
Borrowings
Total interest-bearing

| liabilities | 249,754 | 2,217 | $3.52 \%$ | 237,347 | 1,663 | $2.78 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Noninterest-bearing
liabilities
Other liabilities
41,063
39,839
$\begin{array}{lll}\text { Stockholders equity } & 28,752 & 26,459\end{array}$

Total liabilities and stockholders equity

Net interest income
Interest rate spread (1)
Net yield on
interest-earning assets (2)
Ratio of average interest-earning assets to average interest-bearing liabilities
(1) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(2) Net yield on interest-earning assets represents net interest income as a percentage of average interest-earning assets.
(3) Average yields are computed using annualized interest income and expense for the periods.
\$ 319,569 \$ 303,645
\$ 2,759
\$ 2,764
$3.15 \%$
$3.51 \%$
3.99\%
120.78\%
121.53\%

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| Investments securities | 57,086 | 1,617 | $4.69 \%$ | 59,293 | 1,663 | $4.47 \%$ |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing deposits <br> with other banks | 3,207 | 112 | $4.67 \%$ | 2,955 | 90 | $4.07 \%$ |

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|  | For the Nine Months Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |  |  |
|  |  |  | (3) |  |  | (3) |
|  | Average Balance | Interest | Average Yield/Cost | Average Balance | Interest | Average Yield/Cost |
|  | (Dollars in thousands) |  |  | (Dollars in thousands) |  |  |
| Total interest-earning assets | 298,578 | 14,327 | 6.59\% | 283,072 | 12,818 | 6.21\% |
| Noninterest-earning assets | 16,028 |  |  | 16,871 |  |  |
| Total assets | 314,606 |  |  | 299,943 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest bearing demand deposits | 10,982 | 100 | 1.22\% | 9,370 | 54 | 0.77\% |
| Money market deposits | 13,261 | 257 | 2.59\% | 15,508 | 217 | 1.87\% |
| Savings deposits | 59,147 | 696 | 1.57\% | 71,170 | 779 | 1.46\% |
| Certificates of deposit | 131,997 | 4,032 | 4.08\% | 113,745 | 2,991 | 3.52\% |
| Borrowings | 30,873 | 1,044 | 4.52\% | 25,708 | 799 | 4.16\% |
| Total interest-bearing |  |  |  |  |  |  |
| liabilities | 246,260 | 6,129 | 3.33\% | 235,501 | 4,840 | 2.75\% |
| Noninterest-bearing liabilities |  |  |  |  |  |  |
| Other liabilities | 40,154 |  |  | 39,261 |  |  |
| Stockholders equity | 28,192 |  |  | 25,181 |  |  |
| Total liabilities and stockholders equity | \$ 314,606 |  |  | \$ 299,943 |  |  |
| Net interest income |  | \$ 8,198 |  |  | \$ 7,978 |  |
| Interest rate spread (1) |  |  | 3.26\% |  |  | 3.46\% |
| Net yield on interest-earning assets (2) |  |  | 3.84\% |  |  | 3.92\% |
| Ratio of average interest-earning assets to average interest-bearing |  |  |  |  |  |  |
| liabilities |  |  | 121.25\% |  |  | 120.20\% |
| (1) Interest rate spread represents the difference |  |  |  |  |  |  |

between the
average yield on
interest-earning
assets and the
average cost of
interest-bearing
liabilities.
(2) Net yield on
interest-earning
assets represents
net interest
income as a
percentage of
average
interest-earning
assets.
(3) Average yields
are computed
using
annualized
interest income and expense for the periods.
Analysis of Changes in Net Interest Income. The following tables analyzes the changes in interest income and interest expense, between the three and nine month periods ended September 30, 2006 and 2005, in terms of:
(1) changes in volume of interest-earning assets and interest-bearing liabilities and (2) changes in yields and rates. The table reflects the extent to which changes in the Company sinterest income and interest expense are attributable to changes in rate (change in rate multiplied by prior period volume), changes in volume (changes in volume multiplied by prior period rate) and changes attributable to the combined impact of volume/rate (change in rate multiplied by change in volume). The changes attributable to the combined impact of volume/rate are allocated on a consistent basis between the volume and rate variances. Changes in interest income on securities reflects the changes in interest income on a fully tax equivalent basis.

Interest-earning assets:

| Loans receivable | \$ | 70 | \$ | 478 | \$ | 548 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investments securities | (\$ | 12) | (\$ | 9) | (\$ | 21) |
| Interest-bearing deposits with other banks | (\$ | 30) | \$ | 52 | \$ | 22 |
| Total interest-earning assets |  | 28 |  | 521 |  | 549 |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ | 8 | \$ | 8 | \$ | 16 |
| Money market deposits | (\$ | 7) | \$ | 39 | \$ | 32 |

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| Savings deposits | (\$ | 12) | (\$ | 14) |  | 26) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit | \$ | 170 | \$ | 299 | \$ | 469 |
| Borrowings | \$ | 11 | \$ | 52 | \$ | 63 |
| Total interest-bearing liabilities |  | 170 |  | 384 |  | 554 |
| Net interest income | (\$ | 141) | \$ | 136 | (\$ | 5) |

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Interest-earning assets:

| Loans receivable | \$ | 64 | \$ | 1,469 | \$ | 1,533 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investments securities | (\$ | 5) |  | (41) |  | (46) |
| Interest-bearing deposits with other banks | \$ | 2 |  | 20 |  | 22 |
| Total interest-earning assets |  | 61 |  | 1,448 |  | 1,509 |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ | 7 |  | 39 |  | 46 |
| Money market deposits | (\$ | 16) |  | 56 |  | 40 |
| Savings deposits | (\$ | 13) |  | (70) |  | (83) |
| Certificates of deposit | \$ | 104 |  | 937 |  | 1,041 |
| Borrowings | \$ | 19 |  | 226 |  | 245 |
| Total interest-bearing liabilities |  | 100 |  | 1,189 |  | 1,289 |
| Net interest income | (\$ | 39) | \$ | 259 | \$ | 220 |

## LIQUIDITY

Management s objective in managing liquidity is maintaining the ability to continue meeting the cash flow needs of its customers, such as borrowings or deposit withdrawals, as well as its own financial commitments. The principal sources of liquidity are net income, loan payments, maturing and principal reductions on securities and sales of securities available for sale, federal funds sold and cash and deposits with banks. Along with its liquid assets, the Company has additional sources of liquidity available to ensure that adequate funds are available as needed. These include, but are not limited to, the purchase of federal funds, and the ability to borrow funds under line of credit agreements with correspondent banks and a borrowing agreement with the Federal Home Loan Bank of Cincinnati, Ohio and the adjustment of interest rates to obtain depositors. Management feels that it has the capital adequacy, profitability and reputation to meet the current and projected needs of its customers.
For the nine months ended September 30, 2006, the adjustments to reconcile net income to net cash from operating activities consisted mainly of depreciation and amortization of premises and equipment, the provision for loan losses, net amortization of securities and net changes in other assets and liabilities. Cash and cash equivalents increased as a result of the purchasing of government agency securities. For a more detailed illustration of sources and uses of cash, refer to the condensed consolidated statements of cash flows.

## INFLATION

Substantially all of the Company s assets and liabilities relate to banking activities and are monetary in nature. The consolidated financial statements and related financial data are presented in accordance with U.S. GAAP. GAAP currently requires the Company to measure the financial position and results of operations in terms of historical dollars, with the exception of securities available for sale, impaired loans and other real estate loans that are measured at fair value. Changes in the value of money due to rising inflation can cause purchasing power loss.
Management s opinion is that movements in interest rates affect the financial condition and results of operations to a greater degree than changes in the rate of inflation. It should be noted that interest rates and inflation do affect each
other, but do not always move in correlation with each other. The Company s ability to match the interest sensitivity of its financial assets to the interest sensitivity of its liabilities in its asset/liability management may tend to minimize the effect of changes in interest rates on the Company s performance.

## REGULATORY MATTERS

The Company is subject to the regulatory requirements of The Federal Reserve System as a one-bank holding company. The affiliate bank is subject to regulations of the Federal Deposit Insurance Corporation (FDIC) and the State of Ohio, Division of Financial Institutions.

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## REGULATORY CAPITAL REQUIREMENTS

The Company is subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities and certain off-balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings and other factors and the regulators can lower classifications in certain cases. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the Banks operations.
The prompt corrective action regulations provide five classifications, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion and plans for capital restoration are required.
The minimum requirements are:

|  | Total | Tier 1 | Tier 1 |
| :--- | :---: | :---: | :---: |
|  | Capital to | Capital to | Capital to |
|  | Risk-Weighted | Risk-Weighted | Average |
| Well capitalized | Assets | Assets | Assets |
| Adequately capitalized | $10.00 \%$ | $6.00 \%$ | $5.00 \%$ |
| Undercapitalized | $8.00 \%$ | $4.00 \%$ | $4.00 \%$ |
|  | $6.00 \%$ | $3.00 \%$ | $3.00 \%$ |

The following table illustrates the Company s risk-weighted capital ratios at September 30, 2006:
( in thousands)

|  | September 30 |
| :--- | :---: |
| Risk-Weighted Capital Ratios | $\mathbf{2 0 0 6}$ |
| Tier 1 Capital | $\$ 30,004$ |
| Total risk-based capital | $\$ \mathbf{3 2 , 7 8 8}$ |
| Risk-weighted assets | $\mathbf{\$ 2 2 3 , 4 6 6}$ |
| Average total assets | $\mathbf{\$ 3 1 8 , 6 2 5}$ |

Tier 1 capital to average assets $\quad \mathbf{9 . 4 2 \%}$
Tier 1 risk-based capital ratio $\quad \mathbf{1 3 . 4 3 \%}$
Total risk-based capital ratio 14.67\%

## Item 3 Quantitative and Qualitative Disclosures about Market Risk ASSET AND LIABILITY MANAGEMENT

The primary objective of the Company s asset and liability management function is to maximize the Company s net interest income while simultaneously maintaining an acceptable level of interest rate risk given the Company s operating environment, capital and liquidity requirements, performance objectives and overall business focus. The principal determinant of the exposure of the Company s earnings to interest rate risk is the timing difference between the repricing and maturity of interest-earning assets and the repricing or maturity of its interest-bearing liabilities. The Company s asset and liability management policies are designed to decrease interest rate sensitivity primarily by shortening the maturities of interest-earning assets while at the same time extending the maturities of interest-

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bearing liabilities. The Board of Directors of the Company continues to believe in strong asset/liability management in order to insulate the Company from material and prolonged increases in interest rates. As a result of this policy, the Company emphasizes a larger, more diversified portfolio of residential mortgage loans in the form of mortgage-backed securities. Mortgage-backed securities generally increase the quality of the Company sassets by virtue of the insurance or guarantees that back them, are more liquid than individual mortgage loans and may be used to collateralize borrowings or other obligations of the Company.
The Company s Board of Directors has established an Asset and Liability Management Committee consisting of four outside directors, the President and Chief Executive Officer, Executive/Vice President/ Chief Operating Officer, Senior Vice President/Chief Financial Officer and Senior Vice President/Commercial Lending. This committee, which meets quarterly, generally monitors various asset and liability management policies and strategies, which were implemented by the Company over the past few years. These strategies have included: (i) an emphasis on the investment in adjustable-rate and shorter duration mortgage-backed securities; (ii) an emphasis on the origination of single-family residential adjustable-rate mortgages (ARMs), residential construction loans and commercial real estate loans, which generally have adjustable or floating interest rates and/or shorter maturities than traditional single-family residential loans, and consumer loans, which generally have shorter terms and higher interest rates than mortgage loans; (iii) increase the duration of the liability base of the Company by extending the maturities of savings deposits, borrowed funds and repurchase agreements.
The Company has established the following guidelines for assessing interest rate risk:
Net interest income simulation. Given a 200 basis point parallel and gradual increase or decrease in market interest rates, net interest income may not change by more than $10 \%$ for a one-year period.
Portfolio equity simulation. Portfolio equity is the net present value of the Company s existing assets and liabilities. Given a 200 basis point immediate and permanent increase or decrease in market interest rates, portfolio equity may not correspondingly decrease or increase by more than $20 \%$ of stockholders equity.
The following table presents the simulated impact of a 200 basis point upward and a 200 basis point downward shift of market interest rates on net interest income and the change in portfolio equity. This analysis was done assuming that the interest-earning asset and interest-bearing liability levels at September 30, 2006 remained constant. The impact of the market rate movements was developed by simulating the effects of rates changing gradually over a one-year period from the September 30, 2006 levels for net interest income. The impact of market rate movements was developed by simulating the effects of an immediate and permanent change in rates at September 30, 2006 for portfolio equity:

## Net interest income increase (decrease) Portfolio equity increase (decrease) <br> ITEM 4. <br> Controls and Procedures Disclosure

Increase

## Decrease

200
200
BP
BP
8.2\%
(9.1)\%

The Corporation maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Corporation s reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and that such information is accumulated and communicated to the Company s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.
As of the end of the period covered by this quarterly report, an evaluation was carried out under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-14(e) and 15d-14(e) under the Securities Exchange Act of 1934). Based on their evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that the Company s disclosure controls and procedures are effective to ensure that
information required to be disclosed by the Corporation in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. Subsequent to the date of their evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that

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there were no significant changes in internal control or in other factors that could significantly affect its internal controls, including any corrective actions with regard to significant deficiencies and material weaknesses.
A material weakness is a significant deficiency (as defined in Public Company Accounting Oversight Board Auditing Standard No. 2), or a combination of significant deficiencies, that results in there being more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis by management or employees in the normal course of performing their assigned functions.

## Changes in Internal Control over Financial Reporting

There have not been any changes in the Corporation s internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the Corporation s most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Corporation sinternal control over financial reporting.

## PART II OTHER INFORMATION

Item 1. Legal Proceedings
None
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
On May 9, 2006, the Corporation announced the adoption of a stock repurchase program that authorizes the repurchase of up to $4.9 \%$ or approximately 67,328 shares of its outstanding common stock in the open market or in privately negotiated transactions. This program expires in May 2007.
The following table summarizes the treasury stock purchased by the issuer during the third quarter of 2006:

|  | Total Number of Shares | Average Price Paid | Total Number of Shares Purchased as Part of Publicly Announced | Maximum <br> Number of Shares that May Yet Be Purchased Under |
| :---: | :---: | :---: | :---: | :---: |
| Date | Purchased | Per Share | Program | the Program |
| September, 2006 | 783 | \$ 41.75 | 783 | 64,350 |

Item 3. Defaults by the Company on its senior securities
None
Item 4. Submission of matters to a vote of security holders
None
Item 5. Other information
None

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Item 6. Exhibits
(a) The following exhibits are included in this Report or incorporated herein by reference:
3.1 Second Amended and Restated Articles of Incorporation of Middlefield Banc Corp. *
3.2 Regulations of Middlefield Banc Corp. *

4 Specimen Stock Certificate *
10.1 1999 Stock Option Plan of Middlefield Banc Corp. *
10.2 Severance Agreement of President and Chief Executive Officer *
10.3 Severance Agreement of Executive Vice President *
10.4 Severance Agreement of Vice President *
10.5 Federal Home Loan Bank of Cincinnati Agreement for Advances and Security Agreement dated September 14, 2000
10.7 Director Retirement Agreement with Richard T. Coyne *
10.8 Director Retirement Agreement with Francis H. Frank *
10.9 Director Retirement Agreement with Thomas C. Halstead *
10.10 Director Retirement Agreement with George F. Hasman *
10.11 Director Retirement Agreement with Donald D. Hunter *
10.12 Director Retirement Agreement with Martin S. Paul *
10.13 Director Retirement Agreement with Donald E. Villers *
10.14 DBO Agreement with Donald L. Stacy **
10.15 DBO Agreement with Jay P. Giles **
10.16 DBO Agreement with Alfred S. Thompson, Jr. **
10.17 DBO Agreement with Nancy C. Snow **
10.18 DBO Agreement with Teresa M. Hetrick **
10.19 DBO Agreement with Jack L. Lester **
10.20 DBO Agreement with James R. Heslop, II **
10.21 DBO Agreement with Thomas G. Caldwell **
31.1 Certification Pursuant to Section 302 of the Securities Exchange Act of 1934 Thomas G. Caldwell
31.2 Certification Pursuant to Section 302 of the Securities Exchange Act of 1934 Donald L. Stacy

32 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002.
99.1 Form of Indemnification Agreement with directors of Middlefield Banc Corp. and executive officers of Middlefield Banc Corp. and The Middlefield Banking Company ***

### 99.2 Independent Accountants Report

* Incorporated by
reference to the identically
numbered
exhibit to the
December 31,
2001 Form 10-K
(File
No. 033-23094)
filed with the
SEC on
March 28, 2002.
** Incorporated by reference to the identically numbered exhibit to the December 31, 2003 Form 10-K (File
No. 000-32561)
filed with the
SEC on
March 30, 2004.
*** Incorporated by reference to the identically numbered exhibit to Amendment No. 1 of the registration statement on Form 10 (File No. 033-23094) filed on June 14, 2001.


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## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned and hereunto duly authorized.

## MIDDLEFIELD BANC CORP.

Date: November 9, 2006

By: /s/Thomas G. Caldwell<br>Thomas G. Caldwell<br>President and Chief Executive Officer

Date: November 9, 2006
By: /s/Donald L. Stacy
Donald L. Stacy
Principal Financial and Accounting Officer

