LITTELFUSE INC /DE Form 10-Q August 06, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

| þ | QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2007 OR |
|---|---|
| 0 | TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE SECURITIES   |

# Commission file number 0-20388 LITTELFUSE, INC.

EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_

(Exact name of registrant as specified in its charter)

Delaware 36-3795742

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

TO

800 East Northwest Highway Des Plaines, Illinois

60016

(Address of principal executive offices)

(Zip Code)

#### (847) 824-1188

Registrant s telephone number, including area code:

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o  $\,$  NO  $\,$ b

As of June 30, 2007, 22,355,469 shares of common stock, \$.01 par value, of the Registrant were outstanding.

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### LITTELFUSE, INC. Condensed Consolidated Balance Sheets

(in thousands, unaudited)

|   | J  | December 30, 2006 |    |           |  |
|---|----|-------------------|----|-----------|--|
| Assets                                    |    |                   |    |           |  |
| Current assets:                           |    |                   |    |           |  |
| Cash and cash equivalents                 | \$ | 49,240            | \$ | 56,704    |  |
| Accounts receivable                       |    | 84,343            |    | 83,901    |  |
| Inventories                               |    | 65,381            |    | 65,961    |  |
| Deferred income taxes                     |    | 16,199            |    | 12,382    |  |
| Prepaid expenses and other current assets |    | 10,667            |    | 9,821     |  |
| Total current assets                      |    | 225,830           |    | 228,769   |  |
| Property, plant, and equipment:           |    |                   |    |           |  |
| Land                                      |    | 12,904            |    | 10,916    |  |
| Buildings                                 |    | 46,177            |    | 45,518    |  |
| Equipment                                 |    | 284,592           |    | 285,758   |  |
|   |    | 343,673           |    | 342,192   |  |
| Accumulated depreciation                  |    | (215,814)         |    | (216,676) |  |
| Net property, plant and equipment         |    | 127,859           |    | 125,516   |  |
| Intangible assets, net of amortization:   |    |                   |    |           |  |
| Patents, licenses and software            |    | 9,664             |    | 10,118    |  |
| Distribution network                      |    | 14,500            |    | 15,209    |  |
| Trademarks and tradenames                 |    | 1,369             |    | 1,321     |  |
| Goodwill                                  |    | 67,748            |    | 67,500    |  |
|   |    | 93,281            |    | 94,148    |  |
| Investments                               |    | 5,994             |    | 5,231     |  |
| Long-term deferred tax asset              |    | 7,498             |    | 9,746     |  |
| Other assets                              |    | 3,640             |    | 1,556     |  |
| Total assets                              | \$ | 464,102           | \$ | 464,966   |  |
| Liabilities and Shareholders Equity       |    |                   |    |           |  |
| Current liabilities:                      |    |                   |    |           |  |
| Accounts payable                          | \$ | 24,248            | \$ | 23,334    |  |
| Accrued payroll                           |    | 14,673            |    | 22,468    |  |
| Accrued expenses                          |    | 11,296            |    | 12,579    |  |
| Accrued severance                         |    | 6,919             |    | 10,670    |  |
| Accrued income taxes                      |    | 708               |    | 4,656     |  |

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| Current portion of long-term debt         | 7,064         | 24,328        |
|---|---------------|---------------|
| Total current liabilities                 | 64,908        | 98,035        |
| Long-term debt, less current portion      | 1,493         | 1,785         |
| Accrued severance                         | 22,256        | 18,879        |
| Accrued post-retirement benefits          | 28,990        | 27,971        |
| Other long-term liabilities               | 14,438        | 14,488        |
| Minority interest                         | 143           | 143           |
| Shareholders equity                       | 331,874       | 303,665       |
| Total liabilities and shareholders equity | \$<br>464,102 | \$<br>464,966 |

Common shares issued and outstanding of 22,355,469 and 22,110,674, at June 30, 2007, and December 30, 2006, respectively

# LITTELFUSE, INC. Consolidated Statements of Income

(in thousands, except per share data, unaudited)

|  | For the Three Months<br>Ended |                        |    | For the Six Months<br>Ended |      |                           |      |                          |
|--|-------------------------------|------------------------|----|-----------------------------|------|---------------------------|------|--------------------------|
|  |                               | ne 30,<br>2007         | J  | uly 1,<br>2006              |      | une 30,<br>2007           | J    | July 1,<br>2006          |
| Net sales  | \$ 1                          | 129,149                | \$ | 137,941                     | \$ 2 | 260,963                   | \$ 2 | 263,552                  |
| Cost of sales  |                               | 87,878                 |    | 106,652                     | -    | 178,371                   |      | 187,463                  |
| Gross profit   |                               | 41,271                 |    | 31,289                      |      | 82,592                    |      | 76,089                   |
| Selling, general and administrative expenses<br>Research and development expenses<br>Amortization of intangibles |                               | 23,474<br>5,306<br>879 |    | 28,599<br>4,790<br>591      |      | 49,360<br>10,593<br>1,536 |      | 54,421<br>9,465<br>1,111 |
| Operating income (loss)  |                               | 11,612                 |    | (2,691)                     |      | 21,103                    |      | 11,092                   |
| Interest expense Other income, net   |                               | 368<br>(545)           |    | 359<br>(939)                |      | 830<br>(885)              |      | 772<br>(1,510)           |
| Earnings (loss) from continuing operations before income taxes   |                               | 11,789                 |    | (2,111)                     |      | 21,158                    |      | 11,830                   |
| Income taxes (benefit)   |                               | 3,407                  |    | (2,560)                     |      | 6,555                     |      | 2,598                    |
| Earnings from continuing operations  |                               | 8,382                  |    | 449                         |      | 14,603                    |      | 9,232                    |
| Discontinued operations (net of tax)   |                               |                        |    |                             |      |                           |      | 588                      |
| Net income   | \$                            | 8,382                  | \$ | 449                         | \$   | 14,603                    | \$   | 9,820                    |
| Net income per share:<br>Basic:  |                               |                        |    |                             |      |                           |      |                          |
| Continuing operations  | \$                            | 0.38                   | \$ | 0.02                        | \$   | 0.66                      | \$   | 0.41                     |
| Discontinued operations  | \$                            |                        | \$ |                             | \$   |                           | \$   | 0.03                     |
| Net income   | \$                            | 0.38                   | \$ | 0.02                        | \$   | 0.66                      | \$   | 0.44                     |

| Diluted:<br>Continuing operations                                | \$ | 0.37   | \$<br>0.02 | \$ | 0.65   | \$<br>0.41 |
|--|----|--------|------------|----|--------|------------|
| Discontinued operations  | \$ |        | \$         | \$ |        | \$<br>0.03 |
| Net income   | \$ | 0.37   | \$<br>0.02 | \$ | 0.65   | \$<br>0.44 |
| Weighted average shares and equivalent shares outstanding: Basic |    | 22,294 | 22,328     | :  | 22,229 | 22,293     |
| Diluted  |    | 22,516 | 22,693     | 2  | 22,427 | 22,612     |
|  | 2  |        |            |    |        |            |

### LITTELFUSE, INC. Consolidated Statements of Cash Flows

(in thousands, unaudited)

|   | For the Six M   |                 |
|---|-----------------|-----------------|
|   | June 30,        | July 1,         |
|   | 2007            | 2006            |
| Operating activities:   | ¢ 14.602        | Φ 0.920         |
| Net income  | \$ 14,603       | \$ 9,820        |
| Adjustments to reconcile net income to net cash provided by operating activities: | 10 145          | 14,000          |
| Depreciation Amortization of intangibles  | 12,145<br>1,536 | 14,900<br>1,111 |
| Stock-based compensation  | 2,634           | 2,704           |
| Changes in operating assets and liabilities:                                      | 2,034           | 2,704           |
| Accounts receivable   | 1               | (10,622)        |
| Inventories   | 1,177           | 496             |
| Accounts payable and accrued expenses   | (8,412)         | 21,566          |
| Accrued taxes   | (4,455)         | (1,048)         |
| Prepaid expenses and other  | (3,222)         | 802             |
| repaid expenses and other   | (3,222)         | 002             |
| Net cash provided by operating activities   | 16,007          | 39,729          |
| Investing activities:   |                 |                 |
| Purchases of property, plant, and equipment                                       | (13,089)        | (9,400)         |
| Purchases of businesses, net of cash acquired                                     | 12              | (31,526)        |
| Sale of business and property, plant and equipment                                |                 | 11,574          |
| Net cash used in investing activities   | (13,077)        | (29,352)        |
| Financing activities:   |                 |                 |
| Proceeds from debt  | 30,500          | 22,858          |
| Payments of debt  | (48,025)        | (25,298)        |
| Notes receivable, common stock  |                 | 7               |
| Proceeds from exercise of stock options   | 6,064           | 3,350           |
| Net cash provided by (used in) financing activities                               | (11,461)        | 917             |
| Effect of exchange rate changes on cash   | 1,067           | 1,539           |
| 2.1201 01 0.121mingo rato on anni   | 1,007           | 1,007           |
| Increase (decrease) in cash and cash equivalents                                  | (7,464)         | 12,833          |
| Cash and cash equivalents at beginning of period                                  | 56,704          | 21,947          |
| Cash and cash equivalents at end of period  | \$ 49,240       | \$ 34,780       |
| 3   |                 |                 |

# Notes to Condensed Consolidated Financial Statements (Unaudited) June 30, 2007

#### 1. Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, Des Plaines and Elk Grove, Illinois, Irving, Texas, Ireland and Heinrich severance, accrued employee-related costs pursuant to contractual obligations and income tax reserve reclassifications required under FIN 48, *Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109, Accounting for Income Taxes*, considered necessary for a fair presentation have been included. The December 30, 2006 balance of \$8.0 million for uncertain income tax positions has been reclassified from accrued income taxes to other long-term liabilities on the Consolidated Balance Sheets. Operating results for the three and six months ended June 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 29, 2007. For further information, refer to the Company s consolidated financial statements and the notes thereto incorporated by reference in the Company s Annual Report on Form 10-K for the year ended December 30, 2006.

#### 2. Business Segment Information

The Company designs, manufactures and sells circuit protection devices throughout the world. The Company has three reportable geographic segments: Americas, Europe and Asia-Pacific. The circuit protection market in these geographical segments is categorized into three major product areas: electronic, automotive and electrical. The Company evaluates the performance of each geographic segment based on its sales and net income or loss. The Company accounts for intersegment sales as if the sales were to third parties. The Company s reportable segments are the geographical regions where the revenue is earned and expenses are incurred. The Company has subsidiaries in Americas, Europe and Asia-Pacific.

Sales to Hong Kong were 16% and 17% of consolidated sales for the three and six months ended June 30, 2007, respectively, and 14% and 15% of consolidated sales for the three and six months ended July 1, 2006. No other foreign country sales exceeded 10% for the three and six months ended June 30, 2007. Sales to no single customer amounted to 10% or more of the Company s total revenues for the three and six months ended June 30, 2007. Sales to Arrow Pemco Group were 11% and 12% for the three and six months ended July 1, 2006.

Information concerning the operations in these geographic segments for the three and six months ended June 30, 2007, and July 1, 2006, is as follows (in thousands):

| Net Sales                          | Three Months Ended June 30, 2007 |                            | Three Months Ended Ended June 30, July 1, 2006  Z007 |                            | Ended<br>June 30, | x months<br>Ended<br>July 1,<br>2006 |                                   |
|------------------------------------|----------------------------------|----------------------------|--|----------------------------|-------------------|--------------------------------------|-----------------------------------|
| Americas<br>Europe<br>Asia-Pacific | \$                               | 49,894<br>29,471<br>49,784 | \$   | 57,536<br>29,398<br>51,007 | \$                | 100,477<br>60,187<br>100,299         | \$<br>111,830<br>57,477<br>94,245 |
| Consolidated total                 | \$                               | 129,149                    | \$   | 137,941                    | \$                | 260,963                              | \$<br>263,552                     |
| Intersegment sales                 |                                  |                            |  |                            |                   |                                      |                                   |
| Americas                           | \$                               | 47,463                     | \$   | 53,942                     | \$                | 96,740                               | \$<br>96,554                      |

| Europe<br>Asia-Pacific      | 12,906<br>33,643   | 20,287<br>24,050   | 27,802<br>64,429     | 42,056<br>48,786     |
|-----------------------------|--------------------|--------------------|----------------------|----------------------|
| Combined total Eliminations | 94,012<br>(94,012) | 98,279<br>(98,279) | 188,971<br>(188,971) | 187,396<br>(187,396) |
| Consolidated total          | \$<br>4            | \$                 | \$                   | \$                   |

| Interest expense                           | M<br>H<br>Ju | Three<br>Months<br>Ended<br>June 30,<br>2007 |    | Three<br>Months<br>Ended<br>y 1, 2006 | ]  | Months<br>Ended<br>une 30,<br>2007 | Six months<br>Ended<br>July 1,<br>2006 |          |
|--|--------------|--|----|---------------------------------------|----|------------------------------------|--|----------|
| Interest expense                           |              |  |    |                                       |    |                                    |  |          |
| Americas                                   | \$           | 336  | \$ | 329                                   | \$ | 783                                | \$                                     | 703      |
| Europe                                     |              | 19   |    | 15                                    |    | 23                                 |  | 45       |
| Asia-Pacific                               |              | 13   |    | 15                                    |    | 24                                 |  | 24       |
| Consolidated total                         | \$           | 368  | \$ | 359                                   | \$ | 830                                | \$                                     | 772      |
| Depreciation and amortization              |              |  |    |                                       |    |                                    |  |          |
| Americas                                   | \$           | 4,323  | \$ | 3,921                                 | \$ | 7,964                              | \$                                     | 7,636    |
| Europe                                     |              | 956  |    | 4,574                                 |    | 1,811                              |  | 6,371    |
| Asia-Pacific                               |              | 1,993  |    | 784                                   |    | 3,906                              |  | 2,004    |
| Consolidated total                         | \$           | 7,272  | \$ | 9,279                                 | \$ | 13,681                             | \$                                     | 16,011   |
| Other (income) expense                     |              |  |    |                                       |    |                                    |  |          |
| Americas                                   | \$           | (227)  | \$ | (763)                                 | \$ | (362)                              | \$                                     | (835)    |
| Europe                                     |              | (298)  |    | 129                                   |    | (230)                              |  | (332)    |
| Asia-Pacific                               |              | (20)   |    | (305)                                 |    | (293)                              |  | (343)    |
| Consolidated total                         | \$           | (545)  | \$ | (939)                                 | \$ | (885)                              | \$                                     | (1,510)  |
| Income taxes                               |              |  |    |                                       |    |                                    |  |          |
| Americas                                   | \$           | 1,876  | \$ | (2,135)                               | \$ | 2,170                              | \$                                     | 1,092    |
| Europe                                     |              | 896  |    | (1,515)                               |    | 2,503                              |  | (704)    |
| Asia-Pacific                               |              | 635  |    | 1,090                                 |    | 1,882                              |  | 2,210    |
| Consolidated total                         | \$           | 3,407  | \$ | (2,560)                               | \$ | 6,555                              | \$                                     | 2,598    |
| Earnings (loss) from continuing operations |              |  |    |                                       |    |                                    |  |          |
| Americas                                   | \$           | 1,395  | \$ | 12,011                                | \$ | (67)                               | \$                                     | 16,024   |
| Europe                                     | ·            | 3,116  | ·  | (16,442)                              | ·  | 5,765                              | ·                                      | (16,875) |
| Asia-Pacific                               |              | 3,871  |    | 4,880                                 |    | 8,905                              |  | 10,083   |
| Consolidated total                         | \$           | 8,382  | \$ | 449                                   | \$ | 14,603                             | \$                                     | 9,232    |
| Net income (loss)                          |              |  |    |                                       |    |                                    |  |          |
| Americas                                   | \$           | 1,395  | \$ | 12,011                                | \$ | (67)                               | \$                                     | 16,024   |

| Europe<br>Asia-Pacific                 | 3,116<br>3,871                   | (16,442)<br>4,880                | 5,765<br>8,905                    | (16,287)<br>10,083                |
|--|----------------------------------|----------------------------------|-----------------------------------|-----------------------------------|
| Consolidated total                     | \$<br>8,382                      | \$<br>449                        | \$<br>14,603                      | \$<br>9,820                       |
| Net sales                              |                                  |                                  |                                   |                                   |
| Electronic<br>Automotive<br>Electrical | \$<br>82,223<br>33,818<br>13,108 | \$<br>94,817<br>31,555<br>11,569 | \$<br>168,305<br>67,536<br>25,122 | \$<br>178,743<br>62,581<br>22,228 |
| Consolidated total                     | \$<br>129,149                    | \$<br>137,941                    | \$<br>260,963                     | \$<br>263,552                     |