Edgar Filing: TORO CO - Form 10-Q

TORO CO Form 10-Q March 13, 2007

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended February 2, 2007

#### THE TORO COMPANY

(Exact name of registrant as specified in its charter)

Delaware 1-8649 41-0580470

(State of Incorporation) (Commission File Number) (I.R.S. Employer Identification Number)

8111 Lyndale Avenue South

Bloomington, Minnesota 55420

Telephone number: (952) 888-8801

(Address, including zip code, and telephone number, including area code, of registrant s principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

The number of shares of Common Stock outstanding as of March 2, 2007 was 40,302,086.

# Edgar Filing: TORO CO - Form 10-Q

## THE TORO COMPANY

## INDEX TO FORM 10-Q

		Page Number
PART I.	FINANCIAL INFORMATION:	
<u>Item 1.</u>	Financial Statements Condensed Consolidated Statements of Earnings (Unaudited) Three Months Ended February 2, 2007 and February 3, 2006	3
	Condensed Consolidated Balance Sheets (Unaudited) February 2, 2007, February 3, 2006, and October 31, 2006	4
	Condensed Consolidated Statements of Cash Flows (Unaudited) Three Months Ended February 2, 2007 and February 3, 2006	5
	Notes to Condensed Consolidated Financial Statements (Unaudited)	6-11
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	11-19
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	20
<u>Item 4.</u>	Controls and Procedures	21
PART II.	OTHER INFORMATION:	
Item 1.	<u>Legal Proceedings</u>	21
Item 1A.	Risk Factors	22
Item 2.	Changes in Securities, Use of Proceeds, and Issuer Purchases of Equity Securities	22
<u>Item 6.</u>	<u>Exhibits</u>	22-23
	Signatures	24
2		

#### PART I.

#### **Item 1. FINANCIAL INFORMATION**

#### THE TORO COMPANY AND SUBSIDIARIES

#### **Condensed Consolidated Statements of Earnings (Unaudited)**

(Dollars and shares in thousands, except per share data)

	Three Months Ended				
	February 2, 2007		February 3, 2006		
Net sales	\$	379,088	\$	369,640	
Cost of sales		0,023	237	,766	
Gross profit	140,065		131,874		
Selling, general, and administrative expense		112,281		107,205	
Earnings from operations		27,784		24,669	
Interest expense	(4,4	187 )	(4,2)	243	
Other income, net	2,3	91	886		
Earnings before income taxes	25,688 2		21,3	21,312	
Provision for income taxes	7,238		7,03	7,033	
Net earnings	\$	18,450	\$	14,279	
Basic net earnings per share of common stock	\$	0.45	\$	0.33	
Diluted net earnings per share of common stock	\$	0.44	\$	0.32	
Weighted-average number of shares of common stock outstanding					
Basic		41,139		43,608	
Weighted-average number of shares of common stock outstanding					
Diluted		253	44,9	959	

See accompanying notes to condensed consolidated financial statements.

3

## Edgar Filing: TORO CO - Form 10-Q

#### THE TORO COMPANY AND SUBSIDIARIES

#### **Condensed Consolidated Balance Sheets (Unaudited)**

#### (Dollars in thousands, except per share data)

	February 2, 2007	February 3, 2006	October 31, 2006	
<u>ASSETS</u>				
Cash and cash equivalents	\$ 30,051	\$ 19,744	\$ 55,523	
Receivables, net	357,165	313,157	294,833	
Inventories, net	307,415	295,687	238,544	
Prepaid expenses and other current assets	14,905	18,049	9,437	
Deferred income taxes	55,801	56,099	55,846	
Total current assets	765,337	702,736	654,183	
Property, plant, and equipment	552,886	514,232	540,339	
Less accumulated depreciation	383,582	349,154	374,016	
	169,304	165,078	166,323	
Deferred income taxes	1,862		1,862	
Other assets	10,477	12,036	10,011	
Goodwill	81,571	81,208	81,469	
Other intangible assets, net	5,885	5,249	5,225	
Total assets	\$ 1,034,436	\$ 966,307	\$ 919,073	
<u>LIABILITIES AND STOCKHOLDERS EQUIT</u> Y				
Current portion of long-term debt	\$ 75,000	\$ 35		