

CRESCENT REAL ESTATE EQUITIES CO

Form 10-Q

November 03, 2005

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
FOR QUARTER ENDED September 30, 2005  
COMMISSION FILE NO. 1-13038  
CRESCENT REAL ESTATE EQUITIES COMPANY  
(Exact name of registrant as specified in its charter)**

TEXAS

52-1862813

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

777 Main Street, Suite 2100, Fort Worth, Texas 76102

(Address of principal executive offices)(Zip code)

Registrant's telephone number, including area code (817) 321-2100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past ninety (90) days.

YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in rule 12b-2 of the Exchange Act).

YES  NO

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act).

YES  NO

Number of shares outstanding of each of the registrant's classes of preferred and common shares, as of November 2, 2005:

Series A Convertible Cumulative Preferred Shares, par value \$0.01 per share:	14,200,000
Series B Cumulative Redeemable Preferred Shares, par value \$0.01 per share:	3,400,000
Common Shares, par value \$0.01 per share:	101,092,453

---

**CRESCENT REAL ESTATE EQUITIES COMPANY  
FORM 10-Q  
TABLE OF CONTENTS**

**PART I: FINANCIAL INFORMATION** **Page**

Item 1. Financial Statements

3

Table of Contents

2

Consolidated Balance Sheets at September 30, 2005 (unaudited) and December 31, 2004 (unaudited)

Consolidated Statements of Operations for the three and nine months ended September 30, 2005 and 2004 (unaudited) 4

Consolidated Statement of Shareholders' Equity for the nine months ended September 30, 2005 (unaudited) 5

Consolidated Statements of Cash Flows for the nine months ended September 30, 2005 and 2004 (unaudited) 6

Notes to Consolidated Financial Statements 7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 35

Item 3. Quantitative and Qualitative Disclosures About Market Risk 62

Item 4. Controls and Procedures 62

**PART II: OTHER INFORMATION**

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 64

Item 5. Other Information 64

Item 6. Exhibits 65

Third Amended and Restated Agreement of Limited Partnership

Certification of CEO and CFO Pursuant to Section 302

Certification of CEO and CFO Pursuant to Section 906

---

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**CONSOLIDATED BALANCE SHEETS**

(dollars in thousands, except share data)

(unaudited)

	<b>September 30, 2005</b>	<b>December 31, 2004</b>
<b>ASSETS:</b>		
Investments in real estate:		
Land	\$ 184,199	\$ 206,164
Land improvements, net of accumulated depreciation of \$28,183 and \$23,592 at September 30, 2005 and December 31, 2004, respectively	69,533	69,086
Buildings and improvements, net of accumulated depreciation of \$439,111 and \$403,827 at September 30, 2005 and December 31, 2004, respectively	1,751,692	1,803,225
Furniture, fixtures and equipment, net of accumulated depreciation of \$36,405 and \$48,304 at September 30, 2005 and December 31, 2004, respectively	28,745	49,561
Land held for investment or development	656,141	501,379
Properties held for disposition, net	4,144	117,399
Net investment in real estate	\$ 2,694,454	\$ 2,746,814
Cash and cash equivalents	\$ 156,113	\$ 92,291
Restricted cash and cash equivalents	56,776	93,739
Defeasance investments	279,395	175,853
Accounts receivable, net	48,263	60,004
Deferred rent receivable	72,630	56,295
Investments in unconsolidated companies	390,092	362,643
Notes receivable, net	169,652	102,173
Income tax asset-current and deferred, net	16,771	13,839
Other assets, net	307,110	334,113
Total assets	\$ 4,191,256	\$ 4,037,764
<b>LIABILITIES:</b>		
Borrowings under Credit Facility	\$ 173,000	\$ 142,500
Notes payable	2,056,783	2,009,755
Junior subordinated notes	77,321	
Accounts payable, accrued expenses and other liabilities	452,744	422,348
Total liabilities	\$ 2,759,848	\$ 2,574,603
<b>COMMITMENTS AND CONTINGENCIES:</b>		
<b>MINORITY INTERESTS:</b>		
	\$ 112,379	\$ 113,572

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Operating partnership, 11,593,189 and 10,535,139 units, at September 30, 2005 and December 31, 2004, respectively

Consolidated real estate partnerships	54,002	49,339
Total minority interests	\$ 166,381	\$ 162,911

SHAREHOLDERS EQUITY:

Preferred shares, \$0.01 par value, authorized 100,000,000 shares:

Series A Convertible Cumulative Preferred Shares, liquidation preference of \$25.00 per share, 14,200,000 shares issued and outstanding at September 30, 2005 and December 31, 2004	\$ 319,166	\$ 319,166
-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------	------------

Series B Cumulative Preferred Shares, liquidation preference of \$25.00 per share, 3,400,000 shares issued and outstanding at September 30, 2005 and December 31, 2004	81,923	81,923
------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------	--------

Common shares, \$0.01 par value, authorized 250,000,000 shares, 126,179,372 and 124,542,018 shares issued and outstanding at September 30, 2005 and December 31, 2004, respectively	1,262	1,245
Additional paid-in capital	2,270,550	2,246,335
Deferred compensation on restricted shares	(1,445)	(2,233)
Accumulated deficit	(948,902)	(885,016)
Accumulated other comprehensive income (loss)	2,605	(1,022)
	\$ 1,725,159	\$ 1,760,398

Less shares held in treasury, at cost, 25,120,917 and 25,121,861 common shares at September 30, 2005 and December 31, 2004, respectively	(460,132)	(460,148)
------------------------------------------------------------------------------------------------------------------------------------------	-----------	-----------

Total shareholders equity	\$ 1,265,027	\$ 1,300,250
---------------------------	--------------	--------------

Total liabilities and shareholders equity	\$ 4,191,256	\$ 4,037,764
-------------------------------------------	--------------	--------------

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

(dollars in thousands, except share data)

(unaudited)

	<b>For the three months ended September 30,</b>		<b>For the nine months ended September 30,</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
<b>REVENUE:</b>				
Office Property	\$ 94,607	\$ 122,490	\$ 274,164	\$ 367,240
Resort Residential Development Property	78,401	60,595	218,714	163,875
Resort/Hotel Property	35,787	54,707	105,546	158,814
<b>Total Property revenue</b>	<b>\$ 208,795</b>	<b>\$ 237,792</b>	<b>\$ 598,424</b>	<b>\$ 689,929</b>
<b>EXPENSE:</b>				
Office Property real estate taxes	\$ 9,848	\$ 15,217	\$ 30,420	\$ 48,168
Office Property operating expenses	39,322	44,330	110,826	127,141
Resort Residential Development Property expense	68,706	54,480	191,154	146,803
Resort/Hotel Property expense	26,531	45,369	81,989	132,238
<b>Total Property expense</b>	<b>\$ 144,407</b>	<b>\$ 159,396</b>	<b>\$ 414,389</b>	<b>\$ 454,350</b>
<b>Income from Property Operations</b>	<b>\$ 64,388</b>	<b>\$ 78,396</b>	<b>\$ 184,035</b>	<b>\$ 235,579</b>
<b>OTHER INCOME (EXPENSE):</b>				
Income from investment land sales	\$	\$ 7,583	\$ 8,424	\$ 8,532
Gain on joint venture of properties, net	276		1,816	
(Loss) gain on property sales, net	(39)		141	
Interest and other income	7,412	2,566	20,622	8,249
Corporate general and administrative	(11,751)	(9,023)	(33,143)	(22,734)
Interest expense	(34,076)	(46,571)	(103,434)	(137,008)
Amortization of deferred financing costs	(2,139)	(3,453)	(6,183)	(10,243)
Extinguishment of debt	(361)	(155)	(2,028)	(3,082)
Depreciation and amortization	(36,629)	(44,194)	(110,979)	(124,320)
Impairment charges related to real estate assets		(4,094)		(4,094)
Other expenses	(1,686)	(88)	(2,362)	(236)
Equity in net income (loss) of unconsolidated companies:				
Office Properties	3,202	1,096	9,888	3,612
Resort Residential Development Properties	(839)	(803)	(647)	(1,110)
Resort/Hotel Properties	(733)	22	28	(227)
Temperature-Controlled Logistics Properties	77	(906)	(2,266)	(4,514)
Other	210	190	10,971	(391)

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Total Other Income (Expense)	\$ (77,076)	\$ (97,830)	\$ (209,152)	\$ (287,566)
<b>LOSS FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS AND INCOME TAXES</b>				
	\$ (12,688)	\$ (19,434)	\$ (25,117)	\$ (51,987)
Minority interests	709	676	165	4,908
Income tax benefit	754	6,634	2,299	13,501
<b>LOSS BEFORE DISCONTINUED OPERATIONS AND CUMULATIVE EFFECT OF A CHANGE IN ACCOUNTING PRINCIPLE</b>				
	\$ (11,225)	\$ (12,124)	\$ (22,653)	\$ (33,578)
Income from discontinued operations, net of minority interests	1,198	1,780	4,293	7,826
Impairment charges related to real estate assets from discontinued operations, net of minority interests	(64)	(297)	(64)	(2,715)
Gain (loss) on real estate from discontinued operations, net of minority interests	89,735	(32)	91,238	(2,152)
Cumulative effect of a change in accounting principle, net of minority interests				(363)
<b>NET INCOME (LOSS)</b>				
	\$ 79,644	\$ (10,673)	\$ 72,814	\$ (30,982)
Series A Preferred Share distributions	(5,991)	(5,991)	(17,972)	(17,733)
Series B Preferred Share distributions	(2,019)	(2,019)	(6,056)	(6,057)
<b>NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS BASIC</b>				
	\$ 71,634	\$ (18,683)	\$ 48,786	\$ (54,772)
<b>BASIC EARNINGS PER SHARE DATA:</b>				
Loss available to common shareholders before discontinued operations and cumulative effect of a change in accounting principle	\$ (0.19)	\$ (0.21)	\$ (0.46)	\$ (0.58)
Income from discontinued operations, net of minority interests	0.01	0.02	0.04	0.08
Impairment charges related to real estate assets from discontinued operations, net of minority interests				(0.03)
Gain (loss) on real estate from discontinued operations, net of minority interests	0.89		0.91	(0.02)
Cumulative effect of a change in accounting principle, net of minority interests				
<b>Net income (loss) available to common shareholders basic</b>				
	\$ 0.71	\$ (0.19)	\$ 0.49	\$ (0.55)
<b>DILUTED EARNINGS PER SHARE DATA:</b>				
	\$ (0.19)	\$ (0.21)	\$ (0.46)	\$ (0.58)

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Loss available to common shareholders before discontinued operations and cumulative effect of a change in accounting principle				
Income from discontinued operations, net of minority interests	0.01	0.02	0.04	0.08
Impairment charges related to real estate assets from discontinued operations, net of minority interests				(0.03)
Gain (loss) on real estate from discontinued operations, net of minority interests	0.89		0.91	(0.02)
Cumulative effect of a change in accounting principle, net of minority interests				
Net income (loss) available to common shareholders diluted	\$ 0.71	\$ (0.19)	\$ 0.49	\$ (0.55)

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY  
CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY**

(dollars in thousands)

(unaudited)

Series A		Series B		Treasury Shares		Common Shares		Additional	Deferred	Accumulated	Com
Preferred Shares	Net	Preferred Shares	Net	Shares	Net Value	Shares	Par	Paid-in	Compensation	(Deficit)	Com
Shares	Value	Shares	Value				Value	Capital	on		
									Restricted		
14,200,000	\$ 319,166	3,400,000	\$ 81,923	25,121,861	\$ (460,148)	124,542,018	\$ 1,245	\$ 2,246,335	\$ (2,233)	\$ (885,016)	\$
						188,358	2	3,075			
						226,896	3	3,611			
									(190)		
						1,222,100	12	17,672			
				(944)	16						
									47		
										788	
											(112,672)
											48,786

14,200,000 \$ 319,166 3,400,000 \$ 81,923 25,120,917 \$(460,132) 126,179,372 \$ 1,262 \$ 2,270,550 \$(1,445) \$(948,902) \$

The accompanying notes are an integral part of these consolidated financial statements.

5

---

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(dollars in thousands)

(unaudited)

	<b>For the nine months ended</b>	
	<b>September 30,</b>	
	<b>2005</b>	<b>2004</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 72,814	\$ (30,982)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	117,162	134,563
Extinguishment of debt	2,138	3,082
Resort Residential Development cost of sales	112,459	67,519
Resort Residential Development capital expenditures	(255,585)	(126,622)
Impairment charges related to real estate assets from discontinued operations, net of minority interests	64	2,715
(Gain) loss on real estate from discontinued operations, net of minority interests	(91,238)	2,152
Discontinued operations depreciation and minority interests	3,344	6,614
Impairment charges related to real estate assets		4,094
Income from investment in land sales, net	(8,424)	(8,532)
Gain on joint venture of properties, net	(1,816)	
Gain on property sales, net	(141)	
Minority interests	(165)	(4,908)
Cumulative effect of a change in accounting principle, net of minority interests		363
Non-cash compensation	7,114	861
Amortization of debt premiums	(1,845)	(1,766)
Equity in (earnings) loss from unconsolidated companies:		
Office Properties	(9,888)	(3,612)
Ownership portion of Office Properties Management Fee	5,283	(259)
Resort Residential Development Properties	647	1,110
Resort/Hotel Properties	(28)	227
Temperature-Controlled Logistics Properties	2,266	4,514
Other	(10,971)	391
Distributions received from unconsolidated companies:		
Office Properties	4,979	4,465
Resort Residential Development Properties	180	
Resort/Hotel Properties	96	
Temperature-Controlled Logistics Properties		1,822
Other	6,854	938
Change in assets and liabilities, net of consolidations, acquisitions and dispositions:		
Restricted cash and cash equivalents	27,927	52,695
Accounts receivable	6,147	(6,903)
Deferred rent receivable	(16,987)	(12,998)
Income tax asset current and deferred, net	(2,932)	(22,223)

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Other assets	(16,599)	(11,797)
Accounts payable, accrued expenses and other liabilities	41,814	15,295
Net cash (used in) provided by operating activities	\$ (5,331)	\$ 72,818
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Net cash impact of consolidation of previously unconsolidated entities	\$	\$ 334
Proceeds from property sales	236,572	113,871
Proceeds from joint venture partners	144,193	
Acquisition of investment properties	(186,901)	(193,275)
Development of investment properties	(49,177)	(3,804)
Property improvements Office Properties	(8,080)	(9,040)
Property improvements Resort/Hotel Properties	(5,076)	(22,228)
Tenant improvement and leasing costs Office Properties	(50,719)	(68,145)
Resort Residential Development Properties Investments	(23,470)	(28,319)
(Increase) decrease in restricted cash and cash equivalents	(3,160)	92,347
Purchases of defeasance investments and other securities	(115,710)	(195,907)
Proceeds from defeasance investment maturities and other securities	20,430	9,687
Return of investment in unconsolidated companies:		
Office Properties	1,014	2,288
Resort Residential Development Properties	2,486	14
Resort/Hotel Properties		1,299
Temperature-Controlled Logistics Properties	6,364	90,776
Other	11,913	204
Investment in unconsolidated companies:		
Office Properties	(7,896)	(10,086)
Resort Residential Development Properties	(60)	(991)
Temperature-Controlled Logistics Properties		(2,404)
Other	(6,175)	(2,646)
(Increase) decrease in notes receivable	(67,479)	4,810
Net cash used in investing activities	\$ (100,931)	\$ (221,215)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Debt financing costs	\$ (9,867)	\$ (8,218)
Borrowings under Credit Facility	550,300	440,000
Payments under Credit Facility	(519,800)	(371,500)
Notes payable proceeds	370,026	454,623
Notes payable payments	(257,510)	(386,590)
Junior subordinated notes	77,321	
Resort Residential Development Properties notes payable borrowings	179,870	77,706
Resort Residential Development Properties notes payable payments	(85,253)	(62,462)
Obligation related to property financing transaction		79,920
Capital distributions to joint venture partners	(6,271)	(6,331)
Capital contributions from joint venture partners	7,104	2,101
Proceeds from exercise of share and unit options	21,304	362
Reissuance of Treasury Shares	16	
Issuance of preferred shares Series A		71,006
Series A Preferred Share distributions	(17,972)	(17,972)
Series B Preferred Share distributions	(6,056)	(6,057)
Dividends and unitholder distributions	(133,128)	(131,726)

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Net cash provided by financing activities	\$	170,084	\$	134,862
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$	63,822	\$	(13,535)
CASH AND CASH EQUIVALENTS, beginning of period		92,291		78,052
CASH AND CASH EQUIVALENTS, end of period	\$	156,113	\$	64,517

The accompanying notes are an integral part of these consolidated financial statements.

6

---

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. ORGANIZATION AND BASIS OF PRESENTATION**

*References to we, us or our refer to Crescent Real Estate Equities Company and, unless the context otherwise requires, Crescent Real Estate Equities Limited Partnership, which we refer to as our Operating Partnership, and our other direct and indirect subsidiaries. We conduct our business and operations through the Operating Partnership, our other subsidiaries and our joint ventures. References to Crescent refer to Crescent Real Estate Equities Company. The sole general partner of the Operating Partnership is Crescent Real Estate Equities, Ltd., a wholly-owned subsidiary of Crescent Real Estate Equities Company, which we refer to as the General Partner.*

We operate as a real estate investment trust, or REIT, for federal income tax purposes and provide management, leasing and development services for some of our properties.

The following table shows our consolidated subsidiaries that owned or had an interest in real estate assets and the real estate assets that each subsidiary owned or had an interest in as of September 30, 2005.

Operating Partnership	<p>Wholly-owned assets The Avallon I, II, III and IV, Dupont Centre and Waterside Commons, included in our Office Segment.</p> <p>Non wholly-owned assets, consolidated 301 Congress Avenue (50% interest) is included in our Office Segment. Sonoma Mission Inn (80.1% interest) is included in our Resort/Hotel Segment.</p> <p>Non wholly-owned assets, unconsolidated Bank One Center (50% interest), Von Karman Office Development Irvine (40% interest), Bank One Tower (20% interest), Three Westlake Park (20% interest), Four Westlake Park (20% interest), Miami Center (40% interest), 5 Houston Center (25% interest), BriarLake Plaza (30% interest), Five Post Oak Park (30% interest), Houston Center (23.85% interest in three office properties and the Houston Center Shops), The Crescent Atrium (23.85% interest), The Crescent Office Towers (23.85% interest), Trammell Crow Center<sup>(1)</sup> (23.85% interest), Post Oak Central (23.85% interest in three Office Properties), Fountain Place (23.85% interest), Fulbright Tower (23.85% interest) and One Buckhead Plaza (35% interest). These properties are included in our Office Segment. AmeriCold Realty Trust (31.7% interest in 85 properties), included in our Temperature-Controlled Logistics Segment. Canyon Ranch Tucson and Canyon Ranch Lenox (48% interest), included in our Resort/Hotel Segment.</p>
Crescent Real Estate Funding One, L.P.	<p>Wholly-owned assets Carter Burgess Plaza, 125 E. John Carpenter Freeway, The Aberdeen, Regency Plaza One and The Citadel. These properties are included in our Office Segment.</p>
Hughes Center Entities <sup>(2)</sup>	<p>Wholly-owned assets Hughes Center Properties (seven office properties each in a separate limited liability company), 3883 Hughes Parkway (Office Development). These properties are included in our Office Segment.</p> <p>Non wholly-owned asset, consolidated 3770 Hughes Parkway (67% interest), included in our Office Segment.</p>
Crescent Real Estate Funding III, IV and V, L.P. (Funding III, IV	<p>Non wholly-owned assets, consolidated Greenway Plaza Office Properties (ten Office Properties, 99.9% interest). These properties are included in our</p>

and V) <sup>(3)</sup>	Office Segment. Renaissance Houston Hotel, included in our Resort/Hotel Segment.
Crescent Real Estate Funding VIII, L.P. (Funding VIII)	Wholly-owned assets The Addison, Austin Centre, The Avallon V, Exchange Building, 816 Congress, Greenway I & IA (two office properties), Greenway II, Johns Manville Plaza, One Live Oak, Palisades Central I, Palisades Central II, Stemmons Place, 3333 Lee Parkway, 44 Cook and 55 Madison. These properties are included in our Office Segment. The Omni Austin Hotel and Ventana Inn & Spa, included in our Resort/Hotel Segment.
Crescent Real Estate Funding XII, L.P. (Funding XII)	Wholly-owned assets Briargate Office and Research Center, MacArthur Center I & II and Stanford Corporate Center. These properties are included in our Office Segment. The Park Hyatt Beaver Creek Resort & Spa, included in our Resort/Hotel Segment.
Crescent 707 17 <sup>th</sup> Street, LLC	Wholly-owned assets 707 17 <sup>th</sup> Street, included in our Office Segment, and the Denver Marriott City Center, included in our Resort/Hotel Segment.
Crescent Peakview Tower, LLC	Wholly-owned asset Peakview Tower, included in our Office Segment.
Crescent Alhambra, LLC	Wholly-owned asset Alhambra Plaza (two Office Properties), included in our Office Segment.
Crescent Datran Center, LLC	Wholly-owned asset Datran Center (two Office Properties), included in our Office Segment.
Crescent Spectrum Center, L.P. (through Funding VIII)	Non wholly-owned asset, consolidated Spectrum Center (99.9% interest), included in our Office Segment.
Crescent-JMIR Paseo Del Mar, LLC	Non wholly-owned asset, consolidated Paseo Del Mar Office Development (80% interest), included in our Office Segment.
Crescent Colonnade, LLC	Wholly-owned asset The BAC-Colonnade Building, included in our Office Segment.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Mira Vista Development Corp. (MVDC)	Non wholly-owned asset, consolidated Mira Vista (98% interest), included in our Resort Residential Development Segment.
Jefferson Station, L.P.	Non wholly-owned asset, consolidated JPI (50% interest), included in our Resort Residential Development Segment.
Crescent Plaza Residential, L.P.	Wholly-owned asset the Residences at the Ritz-Carlton Development, included in our Resort Residential Development Segment.
Crescent Plaza Hotel Owner, L.P.	Wholly-owned asset the Ritz-Carlton Hotel Development, included in our Resort/Hotel Segment.
Houston Area Development Corp. (HADC)	Non wholly-owned assets, consolidated Falcon Point (98% interest) and Spring Lakes (98% interest). These properties are included in our Resort Residential Development Segment.
Desert Mountain Development Corporation (DMDC)	Non wholly-owned assets, consolidated Desert Mountain (93% interest), included in our Resort Residential Development Segment.
Crescent Resort Development Inc. (CRDI)	<p>Non wholly-owned assets, consolidated Brownstones (64% interest), Creekside at Riverfront (64% interest), Delgany (64% interest), Beaver Creek Landing (64% interest), Eagle Ranch (60% interest), Gray s Crossing (71% interest), Horizon Pass (64% interest), Hummingbird (64% interest), Main Street Vacation Club (30% interest), Northstar Highlands (57% interest), Northstar Village (57% interest), Old Greenwood (71% interest), Riverbend (60% interest), Village Walk (64% interest), Tahoe Mountain Club (71% interest). These properties are included in our Resort Residential Development Segment.</p> <p>Non wholly-owned assets, unconsolidated Blue River Land Company, L.L.C. Three Peaks (30% interest) and EW Deer Valley, L.L.C. (37.1% interest), included in our Resort Residential Development Segment.</p>

(1) We own 23.85% of the economic interest in Trammell Crow Center through our ownership of a 23.85% interest in the joint venture that holds fee simple title to the Office Property



(subject to a ground lease and a leasehold estate regarding the building) and two mortgage notes encumbering the leasehold interests in the land and the building.

- (2) In addition, we own nine retail parcels located in Hughes Center. In October 2005, we purchased the remaining 33% interest in 3770 Hughes Parkway for approximately \$3.1 million.
- (3) Funding III owns nine of the ten office properties in the Greenway Plaza office portfolio and the Renaissance Houston Hotel; Funding IV owns the central heated and chilled water plant building located at Greenway Plaza; and Funding V owns 9 Greenway, the remaining office property in the Greenway Plaza office portfolio.

See Note 8, Investments in Unconsolidated Companies, for a table that lists our ownership in significant unconsolidated joint ventures and investments as of September 30, 2005.

See Note 9, Notes Payable and Borrowings Under Credit Facility, for a list of certain other subsidiaries, all of which are consolidated in our financial statements and were formed primarily for the purpose of obtaining secured debt or joint venture financing.

### Segments

Our assets and operations consisted of four investment segments at September 30, 2005, as follows:

Office Segment;

Resort Residential Development Segment;

Resort/Hotel Segment; and

Temperature-Controlled Logistics Segment.

Within these segments, we owned in whole or in part the following operating real estate assets, which we refer to as the Properties, as of September 30, 2005:

**Office Segment** consisted of 76 office properties, which we refer to as the Office Properties, located in 26 metropolitan submarkets in seven states, with an aggregate of approximately 31.3 million net rentable square feet. Fifty-three of the Office Properties are wholly-owned and 23 are owned through joint ventures, two of which are consolidated and 21 of which are unconsolidated.

**Resort Residential Development Segment** consisted of our ownership of common stock representing interests of 98% to 100% in four Resort Residential Development Corporations and two limited partnerships. These Resort Residential Development Corporations, through partnership arrangements, owned in whole or in part 27 upscale resort residential development properties, which we refer to as the Resort Residential Development Properties.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Resort/Hotel Segment** consisted of five luxury and destination fitness resorts and spas with a total of 1,034 rooms/guest nights and three upscale business-class hotel properties with a total of 1,376 rooms, which we refer to as the Resort/Hotel Properties. Five of the Resort/Hotel Properties are wholly-owned, one is owned through a joint venture that is consolidated and two are owned through joint ventures that are unconsolidated.

**Temperature-Controlled Logistics Segment** consisted of our 31.7% interest in AmeriCold Realty Trust, or AmeriCold, a REIT. As of September 30, 2005, AmeriCold operated 100 facilities, of which 84 were wholly-owned, one was partially-owned and fifteen were managed for outside owners. The 85 owned facilities, which we refer to as the Temperature-Controlled Logistics Properties, had an aggregate of approximately 437.2 million cubic feet (17.4 million square feet) of warehouse space. AmeriCold also owned one quarry and the related land.

See Note 3, Segment Reporting, for a table showing selected financial information for each of these investment segments for the nine months ended September 30, 2005 and 2004, and total assets, consolidated property level financing, consolidated other liabilities, and minority interests for each of these investment segments at September 30, 2005 and December 31, 2004.

**Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine month period ended September 30, 2005, are not necessarily indicative of the results that may be expected for the year ended December 31, 2005.

The consolidated balance sheet at December 31, 2004, has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

You should read these consolidated financial statements in conjunction with the consolidated financial statements and footnotes thereto in our annual report on Form 10-K for the year ended December 31, 2004.

Certain amounts in prior period financial statements have been reclassified to conform to current period.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Adoption of New Accounting Standards**

**SFAS No. 123R.** In December 2004, the Financial Accounting Standards Board, or FASB, issued Statement of Financial Accounting Standards, or SFAS, No. 123R (Revised 2004), *Share-Based Payment*. The new FASB rule requires that the compensation cost relating to share-based payment transactions be recognized in financial statements. That cost will be measured based on the fair value of the equity or liability instruments issued. We will be required to apply SFAS No. 123R beginning January 1, 2006. The scope of SFAS No. 123R includes a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. SFAS No. 123R replaces SFAS No. 123, *Accounting for Stock-Based Compensation*, and supersedes Accounting Principles Board, or APB, Opinion No. 25, *Accounting for Stock Issued to Employees*. SFAS No. 123, as originally issued in 1995, established as preferable a fair-value-based method of accounting for share-based payment transactions with employees. However, that statement permitted entities the option of continuing to apply the guidance in Opinion No. 25, as long as the footnotes to the financial statements disclosed what net income would have been had the preferable fair-value-based method been used. Effective January 1, 2003, we adopted the fair value expense recognition provisions of SFAS No. 123 on a prospective basis. We intend to adopt SFAS No. 123R using the modified prospective application method which requires, among other things, that we recognize compensation cost for all awards outstanding at January 1, 2006, for which the requisite service has not yet been rendered. We are continuing to evaluate the impact of the adoption of



Table of Contents

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**SFAS No. 154.** In May 2005, the FASB issued SFAS No. 154, *Accounting Changes and Error Corrections*. This new standard replaces APB Opinion No. 20, *Accounting Changes*, and SFAS No. 3, *Reporting Accounting Changes in Interim Financial Statements*. Among other changes, SFAS No. 154 requires that a voluntary change in accounting principle be applied retrospectively with all prior period financial statements presented on the new accounting principle, unless it is impracticable to do so. SFAS No. 154 also provides that (1) a change in method of depreciating or amortizing a long-lived nonfinancial asset be accounted for as a change in estimate (prospectively) that was effected by a change in accounting principle, and (2) correction of errors in previously issued financial statements should be termed a restatement. The new standard is effective for accounting changes and correction of errors made in fiscal years beginning after December 15, 2005. Early adoption of this standard is permitted for accounting changes and correction of errors made in fiscal years beginning after June 1, 2005. We do not believe there will be an impact to our financial condition or results of operations from the adoption of SFAS No. 154.

**EITF 04-5.** At its June 2005 meeting, the Emerging Issues Task Force, or EITF, reached a consensus regarding Issue No. 04-5 (EITF 04-5), *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*. EITF 04-5 is effective immediately for all newly-formed limited partnerships and for existing limited partnership agreements that are modified. The guidance will be effective for existing limited-partnership agreements that are not modified no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The guidance provides a framework for addressing the question of when a general partner, as defined in EITF 04-5, should consolidate a limited partnership. The EITF has concluded that the general partner of a limited partnership should consolidate a limited partnership unless (1) the limited partners possess substantive kick-out rights as defined in paragraph B20 of FIN 46(R), *Consolidation of Variable Interest Entities*, or (2) the limited partners possess substantive participating rights similar to the rights described in Issue 96-16, *Investor's Accounting for an Investee When the Investor has a Majority of the Voting Interest but the Minority Shareholder or Shareholders have Certain Approval or Veto Rights*. The FASB has amended Statement of Position 78-9, *Accounting for Investments in Real Estate Ventures*, and EITF 96-16, to conform and align with the guidelines set forth in EITF 04-5. We do not believe there will be an impact to our financial condition or results of operations from the adoption of EITF 04-5 in the current year. We are continuing to evaluate the impact of EITF 04-5, when applicable, to all existing partnerships.

**Significant Accounting Policies**

**Stock-Based Compensation.** Effective January 1, 2003, we adopted the fair value expense recognition provisions of SFAS No. 123 on a prospective basis as permitted by SFAS No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure*, which requires that the fair value of stock options at the date of grant be amortized ratably into expense over the appropriate vesting period. With respect to our stock options which were granted prior to 2003, we accounted for stock-based compensation using the intrinsic value method prescribed in APB Opinion No. 25, and related Interpretations. Had compensation cost been determined based on the fair value at the grant dates for awards under the plans consistent with SFAS No. 123, our net loss and loss per share would have been reduced to the following pro forma amounts:

	<b>For the three months ended September 30,</b>		<b>For the nine months ended September 30,</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
(in thousands, except per share amounts)				
Net income (loss) available to common shareholders, as reported	\$ 71,634	\$ (18,683)	\$ 48,786	\$ (54,772)
Add: Stock-based employee compensation expense included in reported net income	4,294	355	7,375	1,056
Deduct: total stock-based employee compensation expense determined under fair value based method for	(4,695)	(838)	(8,591)	(2,533)

all awards, net of minority interest

Pro forma net income (loss) available to common shareholders	\$ 71,233	\$ (19,166)	\$ 47,570	\$ (56,249)
Income (loss) per share:				
Basic as reported	\$ 0.71	\$ (0.19)	\$ 0.49	\$ (0.55)
Diluted as reported	\$ 0.71	\$ (0.19)	\$ 0.49	\$ (0.55)
Basic pro forma	\$ 0.71	\$ (0.19)	\$ 0.48	\$ (0.57)
Diluted pro forma	\$ 0.71	\$ (0.19)	\$ 0.48	\$ (0.57)

10

---

Table of Contents

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Earnings Per Share.** SFAS No. 128, *Earnings Per Share*, or EPS, specifies the computation, presentation and disclosure requirements for earnings per share.

Basic EPS is computed by dividing net income available to common shareholders by the weighted average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common shares were exercised or converted into common shares, where such exercise or conversion would result in a lower EPS amount. We present both basic and diluted earnings per share.

The following tables present the reconciliation for the three and nine months ended September 30, 2005 and 2004, of basic and diluted earnings per share from Loss before discontinued operations and cumulative effect of a change in accounting principle to Net income (loss) available to common shareholders. The tables also include weighted average shares on a basic and diluted basis.

	Income (Loss)	For the three months ended September 30, 2005		2004		
		Wtd. Avg. Shares	Per Share Amount	Income (Loss)	Wtd. Avg. Shares	Per Share Amount
(in thousands, except per share amounts)						
<b>Basic/Diluted EPS</b>						
Loss before discontinued operations and cumulative effect of a change in accounting principle	\$(11,225)	100,663		\$(12,124)	99,024	
Series A Preferred Share distributions	(5,991)			(5,991)		
Series B Preferred Share distributions	(2,019)			(2,019)		
Loss available to common shareholders before discontinued operations and cumulative effect of a change in accounting principle	\$(19,235)	100,663	\$ (0.19)	\$(20,134)	99,024	\$ (0.21)
Income from discontinued operations, net of minority interests	1,198		0.01	1,780		0.02
Impairment charges related to real estate assets from discontinued operations, net of minority interests	(64)			(297)		
Gain (loss) on real estate from discontinued operations, net of minority interests	89,735		0.89	(32)		
Net income (loss) available to common shareholders	\$ 71,634	100,663	\$ 0.71	\$(18,683)	99,024	\$ (0.19)

	Income (Loss)	For the nine months ended September 30, 2005		2004		
		Wtd. Avg. Shares	Per Share Amount	Income (Loss)	Wtd. Avg. Shares	Per Share Amount
(in thousands, except per share amounts)						

**Basic/Diluted EPS**

Loss before discontinued operations and cumulative effect of a change in accounting principle	\$ (22,653)	99,936		\$ (33,578)	99,013	
Series A Preferred Share distributions	(17,972)			(17,733)		
Series B Preferred Share distributions	(6,056)			(6,057)		
Loss available to common shareholders before discontinued operations and cumulative effect of a change in accounting principle	\$ (46,681)	99,936	\$ (0.46)	\$ (57,368)	99,013	\$ (0.58)
Income from discontinued operations, net of minority interests	4,293		0.04	7,826		0.08
Impairment charges related to real estate assets from discontinued operations, net of minority interests	(64)			(2,715)		(0.03)
Gain (loss) on real estate from discontinued operations, net of minority interests	91,238		0.91	(2,152)		(0.02)
Cumulative effect of a change in accounting principle, net of minority interests				(363)		
Net income (loss) available to common shareholders	\$ 48,786	99,936	\$ 0.49	\$ (54,772)	99,013	\$ (0.55)

The effect of the conversion of the Series A Convertible Cumulative Preferred Shares, stock options, restricted stock and the exchange of Operating Partnership units are not included in the computation of diluted EPS for the three and nine months ended September 30, 2005 and 2004, since the effect of the conversions are not dilutive.



**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**Supplemental Disclosure to Statements of Cash Flows**

<b>Supplemental disclosures of cash flow information:</b> (in thousands)	<b>For the nine months ended September 30,</b>	
	<b>2005</b>	<b>2004</b>
Interest paid on debt	\$ 98,926	\$ 124,007
Interest capitalized Office	164	
Interest capitalized Resort Residential Development	14,333	11,090
Interest capitalized Resort/Hotel	523	278
Additional interest paid in conjunction with cash flow hedges	1,771	8,935
 Total interest paid	 \$ 115,717	 \$ 144,310
 Cash paid for income taxes	 \$ 633	 \$ 8,406

**Supplemental schedule of non cash activities:**

Assumption of debt in conjunction with acquisitions of Office Properties and undeveloped land	\$	\$ 139,807
Joint venture of Office Properties debt	\$ 158,350	\$

**3. SEGMENT REPORTING**

For purposes of segment reporting as defined in SFAS No. 131, we have four major investment segments based on property type: the Office Segment; the Resort Residential Development Segment; the Resort/Hotel Segment and the Temperature-Controlled Logistics Segment. Management utilizes this segment structure for making operating decisions and assessing performance.

We use funds from operations, or FFO, as the measure of segment profit or loss. FFO, as used in this document, is based on the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts, or NAREIT, and means:

Net Income (Loss) determined in accordance with GAAP;

excluding gains (losses) from sales of depreciable operating property;

excluding extraordinary items (as defined by GAAP);

plus depreciation and amortization of real estate assets; and

after adjustments for unconsolidated partnerships and joint ventures.

We calculate FFO available to common shareholders diluted in the same manner, except that Net Income (Loss) is replaced by Net Income (Loss) Available to Common Shareholders and we include the effect of Operating Partnership unitholder minority interests.

NAREIT developed FFO as a relative measure of performance of an equity REIT to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. We consider FFO available to common shareholders diluted and FFO appropriate measures of performance for an equity REIT and for

its investment segments. However, FFO available to common shareholders diluted and FFO should not be considered as alternatives to net income determined in accordance with GAAP as an indication of our operating performance.

Our measures of FFO available to common shareholders diluted and FFO may not be comparable to similarly titled measures of other REITs if those REITs apply the definition of FFO in a different manner than we apply it.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Selected financial information related to each segment for the three and nine months ended September 30, 2005 and 2004, and total assets, consolidated property level financing, consolidated other liabilities, and minority interests for each of the segments at September 30, 2005 and 2004, are presented in the following tables:

**Selected Financial Information:**

	For the three months ended September 30, 2005					Corporate and Other <sup>(2)</sup>	Total
	Office Segment <sup>(1)</sup>	Resort Residential Development Segment	Resort/Hotel Segment	Temperature- Controlled Logistics Segment			
(in thousands)							
Total Property revenue	\$ 94,607	\$ 78,401	\$ 35,787	\$	\$		\$ 208,795
Total Property expense	49,170	68,706	26,531				144,407
Income from Property Operations	\$ 45,437	\$ 9,695	\$ 9,256	\$	\$		\$ 64,388
Total other income (expense)	(23,389)	(5,156)	(5,317)	76	(43,290)		(77,076)
Minority interests and income taxes	(1,365)	858	151		1,819		1,463
Discontinued operations income, gain on real estate and impairment charges related to real estate assets, net of minority interests	106,990				(16,121)		90,869
Net income (loss)	\$ 127,673	\$ 5,397	\$ 4,090	\$ 76	\$ (57,592)		\$ 79,644
Depreciation and amortization of real estate assets	\$ 27,208	\$ 2,238	\$ 4,219	\$	\$		\$ 33,665
(Gain) loss on property sales, net	(105,847)		39				(105,808)
Adjustments for investment in unconsolidated companies	5,548	(2,161)	1,004	4,530			8,921
Unitholder minority interest					14,049		14,049
Series A Preferred share distributions					(5,991)		(5,991)
Series B Preferred share distributions					(2,019)		(2,019)
Adjustments to reconcile net income (loss) to funds from operations available to common shareholders diluted	\$ (73,091)	\$ 77	\$ 5,262	\$ 4,530	\$ 6,039		\$ (57,183)
Funds from operations available to common shareholders diluted	\$ 54,582	\$ 5,474	\$ 9,352	\$ 4,606	\$ (51,553)		\$ 22,461 <sup>(3)</sup>

See footnotes to the following table.

**Selected Financial Information:**

	For the three months ended September 30, 2004					
	Office	Resort Residential Development	Resort/Hotel	Temperature- Controlled Logistics	Corporate and Other <sup>(2)</sup>	Total
(in thousands)	Segment <sup>(1)</sup>	Segment	Segment	Segment		
Total Property revenue	\$ 122,490	\$ 60,595	\$ 54,707	\$	\$	\$ 237,792
Total Property expense	59,547	54,480	45,369			159,396
Income from Property Operations	\$ 62,943	\$ 6,115	\$ 9,338	\$	\$	\$ 78,396
Total other income (expense)	(32,900)	(8,309)	(5,992)	(906)	(49,723)	(97,830)
Minority interests and income taxes	(512)	3,469	2,474		1,879	7,310
Discontinued operations income, gain on real estate and impairment charges related to real estate assets, net of minority interests	1,290	103	790		(732)	1,451
Net income (loss)	\$ 30,821	\$ 1,378	\$ 6,610	\$ (906)	\$ (48,576)	\$ (10,673)
Depreciation and amortization of real estate assets	\$ 35,141	\$ 2,181	\$ 5,662	\$	\$	\$ 42,984
Loss (gain) on property sales, net	165	(127)				38
Adjustments for investment in unconsolidated companies	2,283	(2,150)		5,768		5,901
Unitholder minority interest					(1,912)	(1,912)
Series A Preferred share distributions					(5,991)	(5,991)
Series B Preferred share distributions					(2,019)	(2,019)
Adjustments to reconcile net income (loss) to funds from operations available to common shareholders diluted	\$ 37,589	\$ (96)	\$ 5,662	\$ 5,768	\$ (9,922)	\$ 39,001
Funds from operations available to common shareholders diluted	\$ 68,410	\$ 1,282	\$ 12,272	\$ 4,862	\$ (58,498)	\$ 28,328 <sup>(3)</sup>

See footnotes to the following table.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Selected Financial Information:**

	For the nine months ended September 30, 2005					Corporate and Other <sup>(2)</sup>	Total
	Office	Resort Residential Development	Resort/Hotel	Temperature- Controlled Logistics			
(in thousands)	Segment <sup>(1)</sup>	Segment	Segment	Segment			
Total Property revenue	\$ 274,164	\$ 218,714	\$ 105,546	\$	\$		\$ 598,424
Total Property expense	141,246	191,154	81,989				414,389
Income from Property Operations	\$ 132,918	\$ 27,560	\$ 23,557	\$	\$		\$ 184,035
Total other income (expense)	(66,447)	(13,367)	(16,487)	(2,266)	(110,585)		(209,152)
Minority interests and income taxes	(3,402)	2,899	2,923		44		2,464
Discontinued operations income, gain on real estate and impairment charges related to real estate assets, net of minority interests	112,235				(16,768)		95,467
Net income (loss)	\$ 175,304	\$ 17,092	\$ 9,993	\$ (2,266)	\$ (127,309)		\$ 72,814
Depreciation and amortization of real estate assets	\$ 79,737	\$ 6,954	\$ 15,769	\$	\$		\$ 102,460
(Gain) loss on property sales, net	(109,155)		(141)		(289)		(109,585)
Adjustments for investment in unconsolidated companies	15,627	(2,609)	2,813	13,729			29,560
Unitholder minority interest					12,849		12,849
Series A Preferred share distributions					(17,972)		(17,972)
Series B Preferred share distributions					(6,056)		(6,056)
Adjustments to reconcile net income (loss) to funds from operations available to common shareholders diluted	\$ (13,791)	\$ 4,345	\$ 18,441	\$ 13,729	\$ (11,468)		\$ 11,256
Funds from operations available to common shareholders diluted	\$ 161,513	\$ 21,437	\$ 28,434	\$ 11,463	\$ (138,777)		\$ 84,070 <sup>(3)</sup>

See footnotes to the following table.

**Selected Financial Information:**

	For the nine months ended September 30, 2004					Total
	Office	Resort Residential Development	Resort/Hotel	Temperature- Controlled Logistics	Corporate and Other <sup>(2)</sup>	
(in thousands)	Segment <sup>(1)</sup>	Segment	Segment	Segment		
Total Property revenue	\$ 367,240	\$ 163,875	\$ 158,814	\$	\$	\$ 689,929
Total Property expense	175,309	146,803	132,238			454,350
Income from Property Operations	\$ 191,931	\$ 17,072	\$ 26,576	\$	\$	\$ 235,579
Total other income (expense)	(90,091)	(15,795)	(17,649)	(4,514)	(159,517)	(287,566)
Minority interests and income taxes	(1,230)	8,308	6,818		4,513	18,409
Discontinued operations income, gain on real estate and impairment charges related to real estate assets, net of minority interests	1,534	149	2,518		(1,242)	2,959
Cumulative effect of a change in accounting principle, net of minority interests					(363)	(363)
Net income (loss)	\$ 102,144	\$ 9,734	\$ 18,263	\$ (4,514)	\$ (156,609)	\$ (30,982)
Depreciation and amortization of real estate assets	\$ 97,205	\$ 5,115	\$ 17,030	\$	\$ 56	\$ 119,406
Gain on property sales, net	2,319	(127)			336	2,528
Adjustments for investment in unconsolidated companies	7,188	(2,099)		17,348		22,437
Unitholder minority interest Series A Preferred share distributions					(5,548)	(5,548)
Series B Preferred share distributions					(17,733)	(17,733)
Series B Preferred share distributions					(6,057)	(6,057)
Adjustments to reconcile net income (loss) to funds from operations available to common shareholders diluted	\$ 106,712	\$ 2,889	\$ 17,030	\$ 17,348	\$ (28,946)	\$ 115,033
Funds from operations available to common shareholders diluted	\$ 208,856	\$ 12,623	\$ 35,293	\$ 12,834	\$ (185,555)	\$ 84,051 <sup>(3)</sup>

See footnotes to the following table.



**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(in millions)	<b>Office Segment</b>	<b>Resort Residential Development Segment</b>	<b>Resort/Hotel Segment</b>	<b>Temperature- Controlled Logistics Segment</b>	<b>Corporate and Other</b>	<b>Total</b>
<b>Total Assets by Segment: <sup>(4)</sup></b>						
Balance at September 30, 2005 <sup>(5)</sup>	\$ 2,011	\$ 1,025	\$ 341	\$ 173	\$ 641 <sup>(6)</sup>	\$ 4,191
Balance at December 31, 2004 <sup>(5)</sup>	2,142	820	469	181	426 <sup>(6)</sup>	4,038
<b>Consolidated Property Level Financing:</b>						
Balance at September 30, 2005	(891)	(178)	(97)		(1,141) <sup>(7)</sup>	(2,307)
Balance at December 31, 2004	(942)	(84)	(111)		(1,015) <sup>(7)</sup>	(2,152)
<b>Consolidated Other Liabilities:</b>						
Balance at September 30, 2005	(108)	(275)	(26)	(1)	(43)	(453)
Balance at December 31, 2004	(108)	(196)	(47)	(2)	(69)	(422)
<b>Minority Interests:</b>						
Balance at September 30, 2005	(15)	(33)	(6)		(112)	(166)
Balance at December 31, 2004	(9)	(34)	(7)		(113)	(163)

(1) The property revenue includes lease termination fees (net of the write-off of deferred rent receivables) of approximately \$4.9 million and \$1.3 million for the three months ended September 30, 2005 and 2004, respectively and \$7.0 million and \$8.5 million for the nine months



ended  
September 30,  
2005 and 2004,  
respectively.

- (2) For purposes of this Note, Corporate and Other includes the total of: income from investment land sales, net, interest and other income, corporate general and administrative expense, interest expense, amortization of deferred financing costs, extinguishment of debt, other expenses and equity in net income of unconsolidated companies other.
- (3) Impairment charges and debt extinguishment charges related to the sale of real estate assets, were \$0.3 million and \$3.0 million for the three months ended September 30, 2005 and September 30, 2004, respectively, and were \$0.7 million and \$5.9 million for the nine months

ended  
September 30,  
2005 and  
September 30,  
2004,  
respectively.  
Funds from  
operations  
available to  
common  
shareholders  
diluted, as  
adjusted to  
exclude  
impairment  
charges and debt  
extinguishment  
charges related  
to the sale of real  
estate assets, was  
\$22.8 million  
and \$31.3  
million for the  
three months  
ended  
September 30,  
2005, and 2004,  
respectively, and  
\$84.8 million  
and  
\$89.9 million for  
the nine months  
ended  
September 30,  
2005, and 2004,  
respectively. We  
provide this  
additional  
information  
because  
management  
utilizes it, in  
addition to FFO  
available to  
common  
shareholders  
diluted, in  
making  
operating  
decisions and  
assessing

performance,  
and because we  
believe that it  
also is useful to  
investors in  
assessing our  
operating  
performance.

- (4) Total assets by segment are inclusive of investments in unconsolidated companies.
- (5) Non-income producing land held for investment or development of \$84.3 million and \$67.5 million at September 30, 2005 and December 31, 2004, respectively, by segment is as follows: Office \$24.1 million and \$0.0 million, Resort Residential Development \$9.6 million and \$9.9 million, Resort/Hotel \$7.3 million and \$7.0 million and Corporate \$43.3 million and \$50.6 million, respectively.
- (6) Includes defeasance investments.

- (7) Inclusive of  
Corporate bonds,  
credit facility,  
Junior  
Subordinated  
Notes, the  
Funding I  
defeased debt,  
the Funding II  
defeased debt  
and Canyon  
Ranch-Lenox  
defeased debt.

#### 4. ACQUISITIONS

##### Acquisitions of Office Properties

During the nine months ended September 30, 2005, we completed the following acquisitions:

(in millions)				Purchase <sup>(1)</sup>
Date	Property	Property	Location	Price
February 7, 2005	Exchange Building	Class A Office Property	Seattle, Washington	\$ 52.5
April 8, 2005	One Buckhead Plaza	Class A Office Property <sup>(2)</sup>	Atlanta, Georgia	\$ 130.5

- (1) The acquisitions were funded by draws on our credit facility. The properties are wholly-owned.

- (2) In June 2005, we contributed One Buckhead Plaza to Crescent One Buckhead Plaza, L.P., a limited partnership in which we have a 35% interest and Metzler US Real Estate Fund L.P. has a 65% interest.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Other Real Estate Investments**

The following table presents our significant investments in mezzanine loans entered into during the nine months ended September 30, 2005:

(in millions) Date	Outstanding Loan Amount	Investment	Interest Rate at September 30, 2005	Fixed/ Variable
February 7, 2005	\$17.3 <sup>(1)</sup>	New York City Office Property	11.45%	Variable
March 31, 2005	\$33.2 <sup>(2)</sup>	Orlando Resort	11.93%	Fixed
May 31, 2005	\$20.0 <sup>(3)</sup>	Los Angeles Office Property	11.96%	Variable
June 9, 2005	\$12.0 <sup>(4)</sup>	Dallas Office Property	12.27%	Variable
August 31, 2005	\$ 7.7 <sup>(5)</sup>	Three Dallas Office Properties	11.04%	Fixed

(1) The loan bears interest at LIBOR plus 775 basis points with an interest-only term until maturity in March 2007, subject to the right of the borrower to extend the loan pursuant to three one-year extension options.

(2) Outstanding amount includes \$0.2 million of premium. The loan bears interest at a stated fixed rate of 12% with an interest-only term until maturity in April 2008, subject to the right of the borrower to extend the loan pursuant to one four-year

extension bearing either a floating or fixed interest rate at the borrower's election. The floating rate would be LIBOR plus 600 basis points and the fixed rate would be determined at the beginning of the extension term at the rate of a similarly maturing U.S. Treasury security plus 600 basis points. During the extension, the borrower must make principal payments based on a 25-year amortization schedule.

- (3) The loan bears interest at LIBOR plus 825 basis points with an interest-only term until maturity in June 2007, subject to the right of the borrower to two six-month extensions and a third extension ending December 1, 2008. We determined that the entity to which the loan was funded is a VIE under FIN 46R of which we

are not the primary beneficiary; therefore, we do not consolidate the entity. Our maximum exposure to loss is limited to the amount of the loan.

- (4) The loan bears interest at LIBOR plus 850 basis points with an interest-only term until maturity in July 2007, subject to the right of the borrower to extend the loan pursuant to three one-year extension options.
  
- (5) The loan has an interest-only term through September 2007. Beginning October 2007, the borrower must make principal payments based on a 30-year amortization schedule until maturity in September 2010. We determined that the entity to which the loan was funded is a VIE under FIN 46R of which we are not the

primary  
beneficiary;  
therefore, we do  
not consolidate  
the entity. Our  
maximum  
exposure to loss  
is limited to the  
amount of the  
loan.

## 5. DISCONTINUED OPERATIONS

In accordance with SFAS No. 144, the results of operations of the assets sold or held for sale have been presented as Income from discontinued operations, net of minority interests, gain or loss on the assets sold or held for sale have been presented as Gain (loss) on real estate from discontinued operations, net of minority interests and impairments on the assets sold or held for sale have been presented as Impairment charges related to real estate assets from discontinued operations, net of minority interests in the accompanying Consolidated Statements of Operations for the three and nine months ended September 30, 2005 and 2004. Minority interests for wholly-owned properties represent unitholders share of related income, gains, losses and impairments. The carrying value of the assets held for sale has been reflected as Properties held for disposition, net in the accompanying Consolidated Balance Sheets as of September 30, 2005 and December 31, 2004.

### Disposition of Office Properties

The following table presents the significant dispositions of office properties for the nine months ended September 30, 2005:

(in millions)			Net		Net
Date	Property	Location	Proceeds	Gain	Gain <sup>(1)</sup>
February 7, 2005	Albuquerque Plaza	Albuquerque, New Mexico	\$ 34.7 <sup>(2)</sup>	\$ 1.8	\$ 1.5
August 16, 2005	Barton Oaks Plaza One	Austin, Texas	14.4 <sup>(2)</sup>	5.4	4.6
September 19, 2005	Chancellor Park	San Diego, California	55.4 <sup>(3)</sup>	32.1	27.3
September 28, 2005	Two Renaissance Square	Phoenix, Arizona	117.3 <sup>(2)</sup>	68.1	57.8

(1) Amounts are net of operating partnership minority interest.

(2) Proceeds were used to pay down a portion of our Bank of America Fund XII Term Loan.

(3) Proceeds were used primarily to pay down our credit facility.



**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Assets Held for Sale****Resort/Hotel Segment**

During the nine months ended September 30, 2005, we determined the Denver Marriott City Center was no longer held for sale due to the Hotel Property no longer being actively marketed for sale as a result of changes in market conditions. The Property has been reclassified from Properties held for disposition, net to Buildings and improvements, net of accumulated depreciation and Furniture, fixtures and equipment, net of accumulated depreciation in the Consolidated Balance Sheets with a net book value of \$44.9 million at March 31, 2005. In addition, approximately \$1.2 million has been reclassified from Income from discontinued operations, net of minority interests to Resort/Hotel Property revenue, Resort/Hotel Property expenses, Taxes, and Minority interests in the Consolidated Statements of Operations. Depreciation expense has been adjusted by approximately \$4.4 million, the amount that would have been recognized had the Property been continuously classified as held and used.

**Summary of Assets Held for Sale**

The following table indicates the major classes of assets of the Properties held for sale.

(in thousands)	September 30, 2005 <sup>(1)</sup>	December 31, 2004 <sup>(2)</sup>
Land	\$	\$ 3,330
Buildings and improvements	4,123	138,538
Accumulated depreciation	(44)	(32,676)
Other assets, net	65	8,207
Net investment in real estate	\$ 4,144	\$ 117,399

(1) Includes other assets.

(2) Includes four Office Properties and other assets.

The following tables present income, impairment charges and gain (loss) on sale for the three and nine months ended September 30, 2005 and 2004, for properties included in discontinued operations.

(in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2005	2004	2005	2004
Total revenues	\$ 4,164	\$ 10,422	\$ 13,165	\$ 37,866
Operating and other expenses	(2,111)	(6,803)	(5,528)	(23,395)
Depreciation and amortization	(641)	(1,519)	(2,586)	(5,243)
Unitholder minority interests	(214)	(320)	(758)	(1,402)
Income from discontinued operations, net of minority interests	\$ 1,198	\$ 1,780	\$ 4,293	\$ 7,826

(in thousands)	<b>For the three months ended September 30,</b>		<b>For the nine months ended September 30,</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Impairment charges related to real estate assets	\$ (75)	\$ (350)	\$ (75)	\$ (3,201)
Unitholder minority interests	11	53	11	486
Impairment charges related to real estate assets from discontinued operations, net of minority interests	\$ (64)	\$ (297)	\$ (64)	\$ (2,715)
(in thousands)	<b>For the three months ended September 30,</b>		<b>For the nine months ended September 30,</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
Realized gain (loss) on sale of properties	\$ 105,572	\$ (38)	\$ 107,339	\$ (2,537)
Unitholder minority interests	(15,837)	6	(16,101)	385
Gain (loss) on sale of real estate from discontinued operations, net of minority interests	\$ 89,735	\$ (32)	\$ 91,238	\$ (2,152)

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**6. OTHER TRANSACTIONS****Undeveloped Land**

The following table presents the significant dispositions of undeveloped land for the nine months ended September 30, 2005.

(dollars in millions)		Net		
Date	Location	Acreage	Proceeds <sup>(1)</sup>	Net Gain
March 31, 2005	Houston, Texas	1.58	\$ 5.8	\$ 3.5
June 30, 2005	Houston, Texas	1.43	\$ 6.1	\$ 4.1

<sup>(1)</sup> The proceeds were used primarily to pay down our credit facility.

**Significant Tenant Lease Termination**

In June 2005, we entered into an agreement with our largest office tenant, El Paso Energy Services Company and certain of its subsidiaries, which will terminate El Paso's leases relating to a total of 888,000 square feet at Greenway Plaza in Houston, Texas effective December 31, 2007. Under the agreement, El Paso is required to pay us \$65.0 million in termination fees in periodic installments through December 31, 2007 and \$62.0 million in rent according to the original lease terms from July 1, 2005 through December 31, 2007. Original expirations for the space ranged from 2007 through 2014. The \$65.0 million lease termination fee, net of the approximately \$23.0 million deferred rent receivable balance, will be recognized ratably to income over the period July 1, 2005 through December 31, 2007. As of September 30, 2005, El Paso was current on all rental obligations.

**7. JOINT VENTURES****Canyon Ranch®**

On January 18, 2005, we contributed Canyon Ranch Tucson, our 50% interest and our preferred interest in CR Las Vegas, LLC and our 30% interest in CR License, L.L.C., CR License II, L.L.C., CR Orlando LLC and CR Miami LLC, to two newly formed entities, CR Spa, LLC and CR Operating, LLC. In exchange, we received a 48% common equity interest in each new entity. The remaining 52% interest in these entities is held by the founders of Canyon Ranch, who contributed their interests in CR Las Vegas, LLC, CR License II, L.L.C., CR Orlando LLC and CR Miami LLC and the resort management contracts. In addition, we sold Canyon Ranch Lenox to a subsidiary of CR Operating, LLC. The founders of Canyon Ranch sold their interest in CR License, L.L.C. to a subsidiary of CR Operating, LLC. As a result of these transactions, the new entities own the following assets: Canyon Ranch Tucson, Canyon Ranch Lenox, Canyon Ranch SpaClub at the Venetian Resort in Las Vegas, Canyon Ranch SpaClub on the Queen Mary 2 ocean liner, Canyon Ranch Living Community in Miami, Florida, Canyon Ranch SpaClub at The Gaylord Palms Resort in Kissimmee, Florida, and the Canyon Ranch trade names and trademarks.

In addition, the newly formed entities completed a private placement of Mandatorily Redeemable Convertible Preferred Membership Units for aggregate gross proceeds of approximately \$110.0 million. In this private placement, Richard E. Rainwater, Chairman of our Board of Trust Managers, and certain of his family members purchased approximately \$27.1 million of these units on terms identical to those extended to all other investors. The units are convertible into a 25% common equity interest in CR Spa, LLC and CR Operating, LLC and pay distributions at the rate of 8.5% per year in years one through seven, and 11% in years eight through ten. At the end of ten years, or upon earlier redemption by us, the holders of the units are entitled to receive a premium in an amount sufficient to result in a cumulative return of 11% per year. The units are redeemable after seven years at our option. Also on January 18, 2005, the new entities completed a \$95.0 million financing with Bank of America. The loan has an interest-only term

until maturity in February 2015, bears interest at 5.94% and is secured by the Canyon Ranch Tucson and Canyon Ranch Lenox Destination Resort Properties. As a result of these transactions, we received proceeds of approximately \$91.9 million, which was used to pay down or defease debt related to our previous investment in the Properties and to pay down our credit facility. No gain or loss was recorded in connection with the above transactions. Following these transactions, we account for our interests in CR Spa, LLC and CR Operating, LLC under the equity method.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Office***Fulbright Tower*

On February 24, 2005, we contributed Fulbright Tower, subject to the Morgan Stanley Mortgage Capital Inc. Note of \$73.4 million, and an adjacent parking garage, to Crescent 1301 McKinney, L.P., a limited partnership in which we have a 23.85% interest, a fund advised by JPMorgan Asset Management, or JPM, has a 60% interest and GE Asset Management, or GE, has a 16.15% interest. The property was valued at \$106.0 million and the transaction generated net proceeds to us of approximately \$33.4 million which were used to pay down our credit facility. The joint venture was accounted for as a partial sale of the Office Property, resulting in a net gain of approximately \$0.5 million. None of the mortgage financing at the joint venture level is guaranteed by us. We manage this property on behalf of the joint venture. We account for our interest in Crescent 1301 McKinney, L.P. under the equity method.

*Von Karman Office Development in Irvine*

On June 9, 2005, we entered into a joint venture arrangement, Crescent Irvine LLC, with an affiliate of Hines. The joint venture purchased a land parcel located in the John Wayne submarket in Irvine, California, for \$12.0 million. In addition, we have committed to co-develop a 260,000 square-foot Class A office property on the acquired site. Hines owns a 60% interest and we own a 40% interest in the joint venture. The initial cash equity contribution to the joint venture was \$12.2 million, of which our portion was \$4.9 million. Development is expected to begin in the first quarter of 2006. We account for our interest in Crescent Irvine LLC under the equity method.

*One Buckhead Plaza*

On June 29, 2005, we contributed One Buckhead Plaza, subject to the Morgan Stanley Note of \$85.0 million, to Crescent One Buckhead Plaza, L.P., a limited partnership in which we have a 35% interest and Metzler US Real Estate Fund L.P. has a 65% interest. The property was valued at \$130.5 million and the transaction generated net proceeds to us of approximately \$28.0 million, which were used to pay down our credit facility. The joint venture was accounted for as a partial sale of the Office Property, resulting in a net gain of approximately \$0.4 million. None of the mortgage financing at the joint venture level is guaranteed by us. We manage the property on behalf of the joint venture. We account for our interest in Crescent One Buckhead Plaza, L.P. under the equity method.

*Paseo del Mar*

On September 21, 2005, we entered into a joint venture arrangement, Crescent-JMIR Paseo Del Mar LLC, with JMI Realty. The joint venture has committed to co-develop a 231,000 square-foot, three-building office complex in the Del Mar Heights submarket of San Diego, California. The venture is structured such that we own an 80% interest and JMI Realty owns the remaining 20% interest. In connection with the joint venture, Crescent JMIR Paseo Del Mar LLC entered into a maximum \$53.1 million construction loan with Guaranty Bank. Affiliates of JMI Realty manage the joint venture, guarantee the loan, and have provided a completion guarantee to the joint venture. The initial cash equity contribution to the joint venture was \$28.6 million, of which our portion was \$22.9 million. The development, which is currently underway, is scheduled for delivery in August 2006. Upon completion, we will manage the property on behalf of the joint venture. We consolidate Crescent-JMIR Paseo Del Mar LLC.

**Redtail Capital Partners, L.P.**

On May 10, 2005, we entered into an agreement with Capstead Mortgage Corporation pursuant to which we formed a joint venture to invest up to \$100 million in equity in select mezzanine loans on commercial real estate over a two-year period. Total investments in mezzanine loans, assuming leverage, could exceed \$300 million. The agreement also provides that we and Capstead may form a second joint venture to invest up to an additional \$100 million in equity. Capstead is committed to 75% of the capital of each of the two partnerships, or up to \$150.0 million, and we are committed to 25%, or up to \$50.0 million. We will be responsible for identifying investment opportunities and managing the portfolios and will earn a management fee and incentives based on portfolio performance. As of September 30, 2005, we have made capital contributions of \$1.2 million. We account for our interest in Redtail Capital Partners, L.P. under the equity method.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**8. INVESTMENTS IN UNCONSOLIDATED COMPANIES**

The following is a summary of our ownership in significant unconsolidated joint ventures and investments as of September 30, 2005.

<b>Entity</b>	<b>Classification</b>	<b>Our Ownership as of September 30, 2005</b>
Main Street Funding Partners, L.P.	Office (Bank One Center Dallas)	50.0% <sup>(1)</sup>
	Office (Von Karman Office Development Irvine)	40.0% <sup>(2)</sup>
Crescent Irvine, LLC		
Crescent Miami Center, LLC	Office (Miami Center Miami)	40.0% <sup>(3)</sup> (4)
Crescent One Buckhead Plaza, L.P.	Office (One Buckhead Plaza Atlanta)	35.0% <sup>(5)</sup> (4)
Crescent POC Investors, L.P.	Office (Post Oak Central Houston)	23.9% <sup>(6)</sup> (4)
Crescent HC Investors, L.P.	Office (Houston Center Houston)	23.9% <sup>(6)</sup> (4)
Crescent TC Investors, L.P.	Office (The Crescent Dallas)	23.9% <sup>(6)</sup> (4)
Crescent Ross Avenue Mortgage Investors, L.P.	Office (Trammell Crow Center, Mortgage Dallas)	23.9% <sup>(7)</sup> (4)
	Office (Trammell Crow Center, Ground Lessor Dallas)	23.9% <sup>(7)</sup> (4)
Crescent Ross Avenue Realty Investors, L.P.		
Crescent Fountain Place, L.P.	Office (Fountain Place Dallas)	23.9% <sup>(7)</sup> (4)
Crescent Five Post Oak Park L.P.	Office (Five Post Oak Houston)	30.0% <sup>(8)</sup> (4)
Crescent One BriarLake Plaza, L.P.	Office (BriarLake Plaza Houston)	30.0% <sup>(9)</sup> (4)
Crescent 5 Houston Center, L.P.	Office (5 Houston Center Houston)	25.0% <sup>(10)</sup> (4)
Crescent 1301 McKinney, L.P.	Office (Fulbright Tower Houston)	23.9% <sup>(11)</sup> (4)
Austin PT BK One Tower Office Limited Partnership	Office (Bank One Tower Austin)	20.0% <sup>(12)</sup> (4)
Houston PT Three Westlake Office Limited Partnership	Office (Three Westlake Park Houston)	20.0% <sup>(12)</sup> (4)
Houston PT Four Westlake Office Limited Partnership	Office (Four Westlake Park Houston)	20.0% <sup>(12)</sup> (4)
AmeriCold Realty Trust	Temperature-Controlled Logistics	31.7% <sup>(13)</sup>
CR Operating, LLC	Resort/Hotel	48.0% <sup>(14)</sup>
CR Spa, LLC	Resort/Hotel	48.0% <sup>(14)</sup>
Blue River Land Company, L.L.C.	Other	50.0% <sup>(15)</sup>
EW Deer Valley, L.L.C.	Other	41.7% <sup>(16)</sup>
SunTx Fulcrum Fund, L.P. (SunTx)	Other	28.9% <sup>(17)</sup>
Redtail Capital Partners, L.P. (Redtail)	Other	25.0% <sup>(18)</sup> (4)
G2 Opportunity Fund, L.P. (G2)	Other	12.5% <sup>(19)</sup>

(1) The remaining 50% interest is owned by Trizec Properties, Inc.

(2)

The remaining 60% interest is owned by an affiliate of Hines. Crescent Irvine, LLC acquired a parcel of land to develop a 260,000 square foot Class A Office Property.

- (3) The remaining 60% interest is owned by an affiliate of a fund managed by JPM.
- (4) We have negotiated performance based incentives that allow for additional equity to be earned if return targets are exceeded.
- (5) The remaining 65% interest is owned by Metzler US Real Estate Fund L.P.
- (6) Each limited partnership is owned by Crescent Big Tex I, L.P., which is owned 60% by a fund advised by JPM and 16.1% by affiliates of GE.
- (7) Each limited partnership is

- owned by  
Crescent Big  
Tex II, L.P.,  
which is owned  
76.1% by a fund  
advised by JPM.
- (8) The remaining  
70% interest is  
owned by an  
affiliate of GE.
- (9) The remaining  
70% interest is  
owned by  
affiliates of  
JPM.
- (10) The remaining  
75% interest is  
owned by a  
pension fund  
advised by JPM.
- (11) The partnership  
is owned by  
Crescent Big  
Tex III, L.P.,  
which is owned  
60% by a fund  
advised by JPM  
and 16.1% by  
affiliates of GE.
- (12) The remaining  
80% interest is  
owned by an  
affiliate of GE.
- (13) Of the  
remaining  
68.3% interest,  
47.6% is owned  
by Vornado  
Realty, L.P. and  
20.7% is owned  
by The Yucaipa  
Companies.
- (14) The remaining  
52% interest is



owned by the founders of Canyon Ranch. CR Spa, LLC operates three resort spas which offer guest programs and services and sells Canyon Ranch branded skin care products exclusively at the destination health resorts and the resort spas. CR Operating, LLC operates and manages the two Canyon Ranch destination health resorts, Tucson and Lenox, and collaborates with select real estate developers in developing residential lifestyle communities.

- (15) The remaining 50% interest is owned by parties unrelated to us. Blue River Land Company, L.L.C. was formed to acquire, develop and sell certain real estate property in Summit County, Colorado.

(16) The remaining 58.3% interest is owned by parties unrelated to us. EW Deer Valley, L.L.C. was formed to acquire, hold and dispose of its 3.3% ownership interest in Empire Mountain Village, L.L.C. Empire Mountain Village, L.L.C. was formed to acquire, develop and sell certain real estate property at Deer Valley Ski Resort next to Park City, Utah.

(17) Of the remaining 71.1%, approximately 39.6% is owned by SunTx Capital Partners, L.P. and the remaining 31.5% is owned by a group of individuals unrelated to us. Of our limited partnership interest in SunTx, 6.5% is through an unconsolidated investment in SunTx Capital Partners, L.P.; the general

partner of  
SunTx. SunTx  
Fulcrum Fund,  
L.P.'s objective  
is to invest in a  
portfolio of  
entities that  
offer the  
potential for  
substantial  
capital  
appreciation.

(18) The remaining  
75% interest is  
owned by  
Capstead  
Mortgage  
Corporation.  
Redtail was  
formed to invest  
up to  
\$100 million in  
equity in select  
mezzanine loans  
on commercial  
real estate over  
a two-year  
period.

(19) G2 was formed  
for the purpose  
of investing in  
commercial  
mortgage  
backed  
securities and  
other  
commercial real  
estate  
investments.  
The remaining  
87.5% interest is  
owned by  
Goff-Moore  
Strategic  
Partners, L.P.,  
or GMSPLP,  
and by parties  
unrelated to us.  
G2 is managed

and controlled by an entity that is owned equally by GMSPLP and GMAC Commercial Mortgage Corporation, or GMACCM. The ownership structure of GMSPLP consists of an approximately 86% limited partnership interest owned directly and indirectly by Richard E. Rainwater, Chairman of our Board of Trust Managers, and an approximately 14% general partnership interest, of which approximately 6% is owned by Darla Moore, who is married to Mr. Rainwater, and approximately 6% is owned by John C. Goff, Vice-Chairman of our Board of Trust Managers and our Chief Executive Officer. The remaining approximately 2% general partnership

interest is owned by unrelated parties. Our investment balance at September 30, 2005 was approximately \$1.1 million. In 2005 we received cash distributions of approximately \$18.7 million, bringing total distributions to approximately \$41.0 million on an initial investment of \$24.2 million.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Summary Financial Information**

We report our share of income and losses based on our ownership interest in our respective equity investments, adjusted for any preference payments. The unconsolidated entities that are included under the headings on the following tables are summarized below.

Balance Sheets as of September 30, 2005:

Office This includes Crescent Big Tex I, L.P., Crescent Big Tex II, L.P., Main Street Partners, L.P., Crescent Irvine, LLC, Houston PT Three Westlake Office Limited Partnership, Houston PT Four Westlake Office Limited Partnership, Austin PT BK One Tower Office Limited Partnership, Crescent 5 Houston Center, L.P., Crescent Miami Center, LLC, Crescent Five Post Oak Park L.P., Crescent One BriarLake Plaza, L.P., Crescent Big Tex III, L.P. and Crescent One Buckhead Plaza, L.P.;

Temperature-Controlled Logistics This includes AmeriCold Realty Trust;

Resort/Hotel This includes CR Operating, LLC and CR Spa, LLC ; and

Other This includes Blue River Land Company, L.L.C., EW Deer Valley, L.L.C., SunTx, SunTx Capital Partners, L.P., Redtail and G2.

Balance Sheets as of December 31, 2004:

Office This includes Crescent Big Tex I, L.P., Crescent Big Tex II, L.P., Main Street Partners, L.P., Houston PT Three Westlake Office Limited Partnership, Houston PT Four Westlake Office Limited Partnership, Austin PT BK One Tower Office Limited Partnership, Crescent 5 Houston Center, L.P., Crescent Miami Center, LLC, Crescent Five Post Oak Park L.P. and Crescent One BriarLake Plaza, L.P.;

Temperature-Controlled Logistics This includes the AmeriCold Realty Trust; and

Other This includes Blue River Land Company, L.L.C., EW Deer Valley, L.L.C., CR License, L.L.C., CR License II, L.L.C., Canyon Ranch Las Vegas, LLC, SunTx, SunTx Capital Partners, L.P. and G2.

Summary Statements of Operations for the nine months ended September 30, 2005:

Office This includes Crescent Big Tex I, L.P., Crescent Big Tex II, L.P., Main Street Partners, L.P., Crescent Irvine, LLC, Houston PT Three Westlake Office Limited Partnership, Houston PT Four Westlake Office Limited Partnership, Austin PT BK One Tower Office Limited Partnership, Crescent 5 Houston Center, L.P., Crescent Miami Center, LLC, Crescent Five Post Oak Park L.P., Crescent One BriarLake Plaza, L.P., Crescent Big Tex III, L.P. and Crescent One Buckhead Plaza, L.P.;

Temperature-Controlled Logistics This includes AmeriCold Realty Trust;

Resort/Hotel This includes CR Operating, LLC and CR Spa, LLC; and

Other This includes Blue River Land Company, L.L.C., EW Deer Valley, L.L.C., SunTx, SunTx Capital Partners, L.P., Redtail and G2.

Summary Statements of Operations for the nine months ended September 30, 2004:

Office This includes Main Street Partners, L.P., Houston PT Three Westlake Office Limited Partnership, Houston PT Four Westlake Office Limited Partnership, Austin PT BK One Tower Office Limited Partnership, Crescent 5 Houston Center, L.P., Crescent Miami Center, LLC, Crescent Five Post Oak Park L.P. and Crescent One BriarLake Plaza, L.P.;

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Temperature-Controlled Logistics This includes the Vornado Crescent Portland Partnership and Vornado Crescent Carthage and KC Quarry L.L.C.; and

Other This includes Blue River Land Company, L.L.C., EW Deer Valley, L.L.C., CR License, L.L.C., CR License II, L.L.C., Canyon Ranch Las Vegas, LLC, SunTx, SunTx Capital Partners, L.P. and G2.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Balance Sheets:**

As of September 30, 2005

(in thousands)	<b>Office</b>	<b>Temperature- Controlled Logistics</b>	<b>Resort/Hotel</b>	<b>Other</b>	<b>Total</b>
Real estate, net	\$ 2,076,511	\$ 1,131,983	\$ 104,679		
Cash	85,945	25,360	58,290		
Restricted Cash	45,968	67,016	218		
Other assets	159,422	191,256	25,433		
<b>Total assets</b>	<b>\$ 2,367,846</b>	<b>\$ 1,415,615</b>	<b>\$ 188,620</b>		
Notes payable	\$ 1,335,580	\$ 762,861	\$ 95,000		
Notes payable to us		4,526			
Other liabilities	110,714	132,685	39,395		
Preferred membership units			103,219		
Equity	921,552	515,543	(48,994)		
<b>Total liabilities and equity</b>	<b>\$ 2,367,846</b>	<b>\$ 1,415,615</b>	<b>\$ 188,620</b>		
Our share of unconsolidated debt	\$ 371,569	\$ 241,827	\$ 45,600	\$ 2,813	\$ 661,809
Our investments in unconsolidated companies	\$ 182,164	\$ 167,901	\$ 5,827	\$ 34,200	\$ 390,092

**Balance Sheets:**

As of December 31, 2004

(in thousands)	<b>Office</b>	<b>Temperature- Controlled Logistics</b>	<b>Other</b>	<b>Total</b>
Real estate, net	\$ 1,861,989	\$ 1,177,190		
Cash	60,188	21,694		
Restricted Cash	30,613	76,114		
Other assets	108,698	157,039		
<b>Total assets</b>	<b>\$ 2,061,488</b>	<b>\$ 1,432,037</b>		
Notes payable	\$ 1,180,178	\$ 793,066		
Notes payable to us		7,976		
Other liabilities	76,541	100,555		
Equity	804,769	530,440		



Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Total liabilities and equity	\$ 2,061,488	\$ 1,432,037		
Our share of unconsolidated debt	\$ 325,418	\$ 253,931	\$	\$ 579,349
Our investments in unconsolidated companies	\$ 146,065	\$ 172,609	\$ 43,969	\$ 362,643

22

---

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Summary Statements of Operations:**

	<b>For the nine months ended September 30, 2005</b>				
(in thousands)	<b>Office</b>	<b>Temperature- Controlled Logistics<sup>(1)</sup></b>	<b>Resort/Hotel</b>	<b>Other</b>	<b>Total</b>
Total revenues	\$ 254,420	\$ 592,893	\$ 103,258		
Operating expense	121,894	489,360	83,924		
Net Operating Income	\$ 132,526	\$ 103,533	\$ 19,334		
Interest expense	\$ 50,634	\$ 41,761	\$ 4,077		
Depreciation and amortization	58,317	55,651	7,647		
Preferred dividends			8,950		
Taxes and other (income) expense	(397)	1,113	2,059		
Total expenses	\$ 108,554	\$ 98,525	\$ 22,733		
Net income (loss)	\$ 23,972	\$ 5,008	\$ (3,399)		
Our equity in net income (loss) of unconsolidated companies	\$ 9,888	\$ (2,266)	\$ 28	\$ 10,324 <sup>(2)</sup>	\$ 17,974

(1) In connection with the dissolution of Vornado Crescent Portland Partnership, we agreed to pay Vornado Realty, L.P. an annual management fee of \$4.5 million, payable only out of dividends or sale proceeds on the shares of AmeriCold that we own. Our share of equity in net income (loss) for Temperature-Controlled Logistics includes management fees payable to Vornado Realty, L.P. totaling \$3.4 million for the nine months ended

September 30, 2005.

- (2) Includes approximately \$5.1 million of income recorded in the second quarter 2005 resulting from booking an increase in actual results from previous estimates related to equity in earnings from an unconsolidated company. The impact of this increase from estimate to actual decreased net loss by approximately \$2.5 million and decreased basic and diluted loss per share by \$0.03 per share for the nine months ended September 30, 2005.

**Summary Statements of Operations:**

**For the nine months ended September 30, 2004**

(in thousands)	<b>Office</b>	<b>Temperature- Controlled Logistics</b>	<b>Other</b>	<b>Total</b>
Total revenues	\$ 97,178	\$ 88,276		
Operating expense	49,609	18,661 <sup>(1)</sup>		
Net Operating Income	\$ 47,569	\$ 69,615		
Interest expense	\$ 22,592	\$ 38,351		
Depreciation and amortization	22,175	43,666		
Taxes and other (income) expense	113	(3,377)		
Total expenses	\$ 44,880	\$ 78,640		
Net income (loss)	\$ 2,689	\$ (9,025)		
Our equity in net income (loss) of unconsolidated companies	\$ 3,612	\$ (4,514)	\$ (1,728)	\$ (2,630)

- (1) Inclusive of the preferred return paid to Vornado

Realty, L.P. (1%  
per annum of  
the total  
combined  
assets).

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Unconsolidated Debt Analysis**

The following table shows, as of September 30, 2005, information about our share of unconsolidated fixed and variable rate debt and does not take into account any extension options, hedge arrangements or the entities' anticipated pay-off dates.

Description	Our Ownership	Balance	Our Share of	Interest	Maturity Date	Fixed/Variable (1)
		Outstanding at September 30, 2005 (in thousands)	Balance at September 30, 2005 (in thousands)	Rate at September 30, 2005		
<b>Temperature-Controlled Logistics Segment:</b>						
AmeriCold Realty Trust	31.70%					
Goldman Sachs (2)		\$ 473,369	\$ 150,058	6.89%	5/11/2023	Fixed
Morgan Stanley (3)		246,457	78,127	6.72%	4/9/2009	Variable
		43,035	13,642	3.48% to	6/1/2006 to	Fixed
Other				13.63%	4/1/2017	
		\$ 762,861	\$ 241,827			
<b>Office Segment:</b>						
Crescent HC Investors, L.P.	23.85%	269,705	64,325	5.03%	11/7/2011	Fixed
Crescent TC Investors, L.P.	23.85%	214,770	51,223	5.00%	11/1/2011	Fixed
Main Street Partners, L.P. (4) (5) (6)	50.00%	107,462	53,731	6.58%	12/1/2005	Variable
Crescent Fountain Place, L.P.	23.85%	105,932	25,265	4.95%	12/1/2011	Fixed
Crescent POC Investors, L.P.	23.85%	97,504	23,255	4.98%	12/1/2011	Fixed
Crescent 5 Houston Center, L.P.	25.00%	90,000	22,500	5.00%	10/1/2008	Fixed
Crescent One Buckhead Plaza, L.P.	35.00%	85,000	29,750	5.47%	4/8/2015	Fixed
Crescent Miami Center, LLC	40.00%	81,000	32,400	5.04%	9/25/2007	Fixed
Crescent 1301 McKinney, L.P. (7)(8)	23.85%	73,350	17,494	4.73%	1/9/2008	Variable
Crescent One BriarLake Plaza, L.P.	30.00%	50,000	15,000	5.40%	11/1/2010	Fixed
Houston PT Four Westlake Office Limited Partnership	20.00%	46,862	9,372	7.13%	8/1/2006	Fixed
Crescent Five Post Oak Park, L.P.	30.00%	44,547	13,364	4.82%	1/1/2008	Fixed
Austin PT BK One Tower Office Limited Partnership	20.00%	36,448	7,290	7.13%	8/1/2006	Fixed
Houston PT Three Westlake Office Limited Partnership	20.00%	33,000	6,600	5.61%	9/1/2007	Fixed
		\$ 1,335,580	\$ 371,569			

**Resort/Hotel Segment:**

CR Resort, LLC	48.00%	\$	95,000	\$	45,600	5.94%	2/1/2015	Fixed
----------------	--------	----	--------	----	--------	-------	----------	-------

**Other Segment:**

Redtail Capital Partners One, LLC <sup>(9)</sup>	25.00%	\$	11,250	\$	2,813	5.62%	8/9/2008	Variable
--------------------------------------------------	--------	----	--------	----	-------	-------	----------	----------

<b>Total Unconsolidated Debt</b>		\$	2,204,691	\$	661,809			
----------------------------------	--	----	-----------	----	---------	--	--	--

<b>Fixed Rate/Weighted Average</b>						5.92%	9.39 years
------------------------------------	--	--	--	--	--	-------	------------

<b>Variable Rate/Weighted Average</b>						6.42%	2.22 years
---------------------------------------	--	--	--	--	--	-------	------------

<b>Total Weighted Average</b>						6.03%	7.74 years
-------------------------------	--	--	--	--	--	-------	------------

(1) All unconsolidated debt is secured.

(2) URS Real Estate, L.P. and AmeriCold Real Estate, L.P. expect to repay the notes on the Optional Prepayment Date of April 11, 2008.

(3) The loan bears interest at LIBOR + 295 basis points (with a LIBOR floor of 1.5% with respect to \$54.4 million of the loan) and requires principal payments of \$5.0 million annually. In connection with this loan, a subsidiary of

AmeriCold Realty Trust entered into an interest-rate cap agreement with a maximum LIBOR of 6.50% on the entire amount of the loan.

- (4) Senior Note  
Note A:  
\$79.4 million at variable interest rate, LIBOR + 189 basis points, \$4.7 million at variable interest rate, LIBOR + 250 basis points with a LIBOR floor of 2.50%.  
Note B:  
\$23.4 million at variable interest rate, LIBOR + 650 basis points with a LIBOR floor of 2.50%.  
In connection with this loan, we entered into interest-rate cap agreement with a maximum LIBOR of 4.52% on all notes. All notes amortized based on a 25-year schedule. The partnership has exercised its extension option with the lender to extend the maturity date one year.

(5)

We and our JV partner each obtained separate letters of credit to guarantee the repayment of up to \$4.3 million each of principal of the Main Street Partners, L.P. loan.

- (6) The partnership has requested the final one-year extension remaining on the loan.
- (7) This loan has two one-year extension options.
- (8) In December 2004, Crescent 1301 McKinney, L.P. entered into a one-year LIBOR interest-rate cap agreement with a notional amount of \$73.4 million, which limits the LIBOR interest rate exposure to 3.5%. Each year the partnership will be required to renew this cap at a level that limits the debt service coverage to a ratio of 1.0 to 1.0. Fulbright Tower Office Property was formerly known as 1301



McKinney.

- (9) This loan has one one-year extension option.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**9. NOTES PAYABLE AND BORROWINGS UNDER CREDIT FACILITY**

The following is a summary of our debt financing at September 30, 2005:

	<b>September 30, 2005</b> (in thousands)
<b>Secured Debt</b>	
AEGON Partnership Note due July 2009, bears interest at 7.53% with monthly principal and interest payments based on a 25-year amortization schedule, secured by the Funding III, IV and V Properties (Greenway Plaza)	\$ 250,201
GACC Note <sup>(1)</sup> , due June 2007, bears interest at LIBOR plus 147 basis points (at September 30, 2005, the interest rate was 5.24%) with a two-year interest-only term and three one-year extension options, secured by Funding One Properties	165,000
Bank of America Funding XII Term Loan due January 2006, bears interest at LIBOR plus 225 basis points (at September 30, 2005, the interest rate was 5.94%) with a two-year interest-only term and a one-year extension option, secured by the Funding XII Properties	86,203
Bank One Construction Loan due in October 2006, bears interest at LIBOR plus 275 basis points (at September 30, 2005, the interest rate was 5.76%) secured by the Northstar properties of Iron Horse and Great Bear. Maximum facility amount is \$105.8 million	81,044
Cigna Note due June 2010, bears interest at 5.22% with an interest-only term, secured by the 707 17th Street Office Property and the Denver Marriott City Center	70,000
JP Morgan Chase Note III <sup>(2)</sup> due October 2015, bears interest at 4.88% with an interest only term, secured by the Datan Center Office Property	65,000
Morgan Stanley Mortgage Capital Inc. Note I due October 2011, bears interest at 5.06% with an interest-only term, secured by the Alhambra Office Property	50,000
Bank of America Note due May 2013, bears interest at 5.53% with an initial 2.5-year interest- only term (through November 2005), followed by monthly principal and interest payments based on a 30-year amortization schedule, secured by The Colonnade Office Property	38,000
Metropolitan Life Note VII due May 2011, bears interest at 4.31% with monthly interest-only payments, secured by the Dupont Centre Office Property	35,500
Mass Mutual Note <sup>(3)</sup> due August 2006, bears interest at 7.75% with principal and interest payments based on a 25-year amortization schedule, secured by the 3800 Hughes Parkway Office Property	34,808
Bank of America Loan due in December 2006, bears interest at LIBOR plus 250 basis points (at September 30, 2005, the interest rate was 6.07%) secured by Hummingbird Lodge. Maximum facility amount is \$49.9 million	33,729

Column Financial Note due April 2015, bears interest at 5.59% with an interest-only term, secured by the Peakview Tower Office Property	33,000
Northwestern Life Note due November 2008, bears interest at 4.94% with an interest-only term, secured by the 301 Congress Avenue Office Property	26,000
Allstate Note <sup>(3)</sup> due September 2010, bears interest at 6.65% with principal and interest payments based on a 25-year amortization schedule, secured by the 3993 Hughes Parkway Office Property	24,965
JP Morgan Chase Note II due September 2011, bears interest at 4.98% with an interest-only term, secured by the 3773 Hughes Parkway Office Property	24,755
Metropolitan Life Note VI <sup>(3)</sup> due October 2009, bears interest at 7.71% with principal and interest payments based on a 25-year amortization schedule, secured by the 3960 Hughes Parkway Office Property	23,241

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Secured Debt    Continued**

	<b>September 30, 2005</b> (in thousands)
Bank of America Note <sup>(4)</sup> maturing November 2007, bears interest at LIBOR plus 200 basis points (at September 30, 2005, the interest rate was 5.58%) with an interest-only term and two one-year extension options, secured by the Jefferson Station Apartments. Maximum facility amount is \$41.0 million	\$ 16,942
JP Morgan Chase Note I due September 2011, bears interest at 4.98% with an interest-only term, secured by the 3753 and 3763 Hughes Parkway Office Properties	14,350
Key Bank Construction Loan due July 2008 with three one-year extension options, bears interest at 6.08%, secured by the Ritz-Carlton Hotel and Condominium project in Dallas, Texas. Maximum facility amount is \$175.0 million	10,386
FHI Finance Loan <sup>(5)</sup> bears interest at LIBOR plus 450 basis points (at September 30, 2005, the interest rate was 8.22%), with an initial interest-only term until the Net Operating Income Hurdle Date, followed by monthly principal and interest payments based on a 20-year amortization schedule through maturity in September 2009, secured by the Sonoma Mission Inn & Spa	10,000
Northwestern Life Note II <sup>(3)</sup> due July 2007, bears interest at 7.40% with monthly principal and interest payments based on a 25-year amortization schedule, secured by the 3980 Hughes Parkway Office Property	9,739
Woodmen of the World Note due April 2009, bears interest at 8.20% with an initial five-year interest-only term (through November 2006), followed by monthly principal and interest payments based on a 25-year amortization schedule, secured by the Avallon IV Office Property	8,500
Wells Fargo Note due February 2008 with two one-year extension options, bears interest at LIBOR plus 125 basis points (at September 30, 2005, the interest rate was 5.00%) with an interest-only term, secured by 3770 Hughes Parkway Office Property	7,800
Guaranty Bank Construction Loan <sup>(6)</sup> due in September 2008 with two one-year extension options, bears interest at prime plus 50 basis points (at September 30, 2005, the interest rate was 7.25%) secured by Paseo Del Mar office development. Maximum facility amount is \$53.1 million	5,575
National Bank of Arizona Revolving Line of Credit <sup>(7)</sup> maturing in June 2006, bears interest at prime rate plus 0 to 100 basis points (at September 30, 2005, the interest rate was 6.75% to 7.75%) secured by certain DMDC assets	3,438
Societe Generale Construction Loan due in September 2008 with two one-year extension options, bears interest at LIBOR plus 180 basis points (at September 30, 2005, the interest	314

rate was 5.67%) secured by the 3883 Hughes Parkway office development. Maximum facility amount is \$52.3 million

Construction, acquisition and other obligations, bearing fixed and variable interest rates ranging from 2.9% to 13.75% at September 30, 2005, with maturities ranging between October 2005 and April 2010, secured by various CRDI, Sonoma Golf Club and MVDC projects<sup>(8)</sup> 37,872

***Defeased Debt***

LaSalle Note II<sup>(9)</sup> due March 2006 bears interest at 7.79% with monthly principal and interest payments based on a 25-year amortization schedule secured and funded by defeasance investments 155,785

LaSalle Note I<sup>(9)</sup> due August 2007, bears interest at 7.83% with monthly principal and interest payments based on a 25-year amortization schedule, secured and funded by defeasance investments 102,135

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Defeased Debt-Continued**

	<b>September 30, 2005</b> (in thousands)
Nomura Funding VI <sup>(9)</sup> Note due July 2010, bears interest at 10.07% with monthly principal and interest payments based on a 25-year amortization schedule, secured and funded by defeasance investments	\$ 7,501
 <b>Unsecured Debt</b>	
2009 Notes <sup>(10)</sup> bear interest at a fixed rate of 9.25% with a seven-year interest-only term, due April 2009	375,000
2007 Notes bear interest at a fixed rate of 7.50% with a ten-year interest-only term, due September 2007	250,000
Credit Facility <sup>(11)</sup> interest-only due December 2006, bears interest at LIBOR plus 200 basis points (at September 30, 2005, the interest rate was 5.71%)	173,000
Junior Subordinated Notes due June and July 2035, bears interest at 3 month LIBOR plus 200 basis points (at September 30, 2005, the interest rates ranged from 5.35% to 5.53%) <sup>(12)</sup>	77,321
 <b>Total Notes Payable</b>	 <b>\$ 2,307,104</b>

(1) This note consists of a \$110.0 million senior loan, a \$40.0 million first mezzanine loan and a \$15.0 million second mezzanine loan. In connection with this loan, we entered into LIBOR interest rate caps struck at 6.00% on a notional amount corresponding to each loan of \$165.0 million

through  
June 2008.  
Simultaneously,  
we sold a LIBOR  
interest rate cap  
with the same  
terms.

- (2) In  
September 2005,  
we entered into a  
new \$65 million  
loan agreement  
with JP Morgan  
Chase, secured  
by the Datran  
Center Office  
Property. A  
portion of the  
proceeds were  
used to payoff  
the Metropolitan  
Life Note V,  
previously  
secured by the  
Datran Center  
Office Property.

- (3) We assumed  
these loans in  
connection with  
the Hughes  
Center  
acquisitions. The  
following table  
lists the  
unamortized  
premium  
associated with  
the assumption of  
above market  
interest rate debt  
which is included  
in the balance  
outstanding at  
September 30,  
2005, the  
effective interest  
rate of the debt  
including the  
premium and the

outstanding  
principal balance  
at maturity:

(dollars in thousands)

Loan	Unamortized Premium	Effective Rate	Balance at Maturity
Mass Mutual Note	\$ 1,184	3.47%	\$ 32,692
Allstate Note	1,260	5.19%	20,882
Metropolitan Life Note VI	1,611	5.68%	19,295
Northwestern Life Note II	556	3.80%	8,689
Total	\$ 4,611		\$ 81,558

The premium was recorded as an increase in the carrying amount of the underlying debt and is being amortized using the effective interest rate method as a reduction of interest expense through maturity of the underlying debt.

- (4) This facility is fully guaranteed by our partner. The partnership has entered into an interest rate swap agreement with Bank of America to fix the interest rate at 3.74% for a portion of the loan.
- (5) Our joint venture partner, which owns a 19.9% interest



in the Sonoma Mission Inn & Spa, had funded \$10.0 million of renovations at the Sonoma Mission Inn & Spa through a mezzanine loan.

The Net Operating Income Hurdle Date, as defined in the loan agreement, is the date as of which the Sonoma Mission Inn & Spa has achieved an aggregate Adjusted Net Operating Income, as defined in the loan agreement, of \$12 million for a period of 12 consecutive calendar months.

- (6) This facility is fully guaranteed by our partner. In October 2005, the partnership elected the LIBOR plus 175 basis points rate.
- (7) This facility is an \$18.0 million line of credit secured by certain DMDC land and asset improvements (revolving credit

facility) and notes receivable (warehouse facility). The line restricts the revolving credit facility to a maximum outstanding amount of \$12.0 million and is subject to certain borrowing base limitations and bears interest at prime (at September 30, 2005, the interest rate was 6.75%). The warehouse facility bears interest at prime plus 100 basis points (at September 30, 2005, the interest rate was 7.75%) and is limited to \$6.0 million. The blended rate at September 30, 2005, for the revolving credit facility and the warehouse facility was 7.75%.

- (8) Includes \$4.3 million of fixed rate debt ranging from 2.9% to 13.75% and \$33.6 million of variable rate debt ranging from 5.83% to

7.75%.

- (9) We have purchased U.S. Treasuries and government sponsored agency securities, or defeasance investments, to substitute as collateral for these loans. The cash flow from the defeasance investments matches the debt service payments for each loan.
- (10) At our option, these notes can be called beginning in April 2006 for 104.6%, in April 2007 for 102.3% and beginning April 2008 and thereafter for par.
- (11) In February 2005, we entered into a new \$300 million credit facility which replaces the previous facility. All outstanding amounts under the previous facility were repaid in full using cash on hand and

proceeds from an initial borrowing under the new facility. Availability under the line of credit is subject to certain covenants including limitations on total leverage, fixed charge ratio, debt service coverage ratio, minimum tangible net worth, and a specific mix of office and hotel assets and average occupancy of Office Properties. At September 30, 2005, the maximum borrowing capacity under the credit facility was \$300.0 million. The outstanding balance excludes letters of credit issued under our credit facility of \$14.2 million which reduces our maximum borrowing capacity.

(12) See Junior Subordinated Notes below.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

The following table shows information about our consolidated fixed and variable rate debt and does not take into account any extension options, hedging arrangements or our anticipated payoff dates.

(in thousands)	<b>Balance</b>	<b>Percentage of Debt (1)</b>	<b>Weighted Average Rate</b>	<b>Weighted Average Maturity</b>
Fixed Rate Debt	\$ 1,602,747	69%	7.43%	3.6 years
Variable Rate Debt	704,357	31	5.71	4.4 years
<b>Total Debt</b>	<b>\$ 2,307,104</b>	<b>100%</b>	<b>6.90%(2)</b>	<b>3.9 years</b>

(1) Balance excludes hedges. The percentages for fixed rate debt and variable rate debt, including the \$458.2 million of hedged variable rate debt, are 89% and 11%, respectively.

(2) Including the effect of hedge arrangements, the overall weighted average interest rate would have been 6.86%.

Listed below are the aggregate principal payments by year required as of September 30, 2005, under our indebtedness. Scheduled principal installments and amounts due at maturity are included.

(in thousands)	<b>Secured Debt</b>	<b>Defeased Debt</b>	<b>Unsecured Debt</b>	<b>Total(1)</b>
2005	\$ 9,770	\$ 1,066	\$	\$ 10,836
2006	259,036	157,130	173,000(2)	589,166
2007	215,889	100,279	250,000	566,168
2008	60,132	289		60,421

2009	271,615	320	375,000	646,935
Thereafter	349,920	6,337	77,321	433,578
	\$ 1,166,362	\$ 265,421	\$ 875,321	\$ 2,307,104

(1) Based on contractual maturity and does not include extension options on Bank of America Funding XII Term Loan, Bank of America Note, Wells Fargo Bank Loan, Bank of America Loan, Key Bank Construction Loan, the Societe Generale Construction Loan, the Guaranty Bank Construction Loan or the GACC note.

(2) Borrowings under the credit facility.

We are generally obligated by our debt agreements to comply with financial covenants, affirmative covenants and negative covenants, or some combination of these types of covenants. Failure to comply with covenants generally will result in an event of default under that debt instrument. Any uncured or unwaived events of default under our loans can trigger an increase in interest rates, an acceleration of payment on the loan in default, and for our secured debt, foreclosure on the property securing the debt. In addition, a default by us or any of our subsidiaries with respect to any indebtedness in excess of \$5.0 million generally will result in a default under the Credit Facility, the 2007 Notes, 2009 Notes, the Bank of America Funding XII Term Loan, the Key Bank Construction Loan and the Societe Generale Construction Loan after the notice and cure periods for the other indebtedness have passed. As of September 30, 2005, no event of default had occurred, and we were in compliance with all covenants related to our outstanding debt. Our debt facilities generally prohibit loan pre-payment for an initial period, allow pre-payment with a penalty during a following specified period and allow pre-payment without penalty after the expiration of that period. During the nine months ended September 30, 2005, there were no circumstances that required prepayment penalties or increased collateral related to our existing debt.

In addition to the subsidiaries listed in Note 1, Organization and Basis of Presentation, certain other of our subsidiaries were formed primarily for the purpose of obtaining secured and unsecured debt or joint venture

financings. These entities, all of which are consolidated and are grouped based on the Properties to which they relate, are: Funding III Properties (CRE Management III Corp.); Funding V Properties (CRE Management V Corp.); Funding VIII Properties (CRE Management VIII, LLC); Funding X Properties (CREF X Holdings Management, LLC, CREF X Holdings, L.P., CRE Management X, LLC); Funding XII Properties (CREF XII Parent GP, LLC, CREF XII Parent, L.P., CREF XII Holding GP, LLC, CREF Holdings, L.P., CRE Management XII, LLC); Spectrum Center (Spectrum Mortgage Associates, L.P., CSC Holdings Management, LLC, Crescent SC Holdings, L.P., CSC Management, LLC), The BAC-Colonnade Building (CEI Colonnade Holdings, LLC); Crescent BT I Investor, L.P. (CBT I Management Corp.) and Crescent Finance Company.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Defeasance of LaSalle Note I**

In January 2005, we released the remaining properties in Funding I that served as collateral for the LaSalle Note I by purchasing an additional \$115.7 million of U.S. Treasury and government sponsored agency securities with an initial weighted average yield of 3.20%. We placed those securities into a collateral account for the sole purpose of funding payments of principal and interest on the remainder of LaSalle Note I. The cash flow from these securities is structured to match the cash flow (principal and interest payments) required under the LaSalle Note I. This transaction was accounted for as an in-substance defeasance, therefore, the debt and the securities purchased remain on our Consolidated Balance Sheets.

**Junior Subordinated Notes**

In June and July 2005, we completed two separate private offerings of \$50.0 million and \$25.0 million, respectively, of trust preferred securities through Crescent Real Estate Statutory Trust I and Crescent Real Estate Statutory Trust II, or the Trusts, each of which is a Delaware statutory trust that is our subsidiary. The securities pay holders cumulative cash distributions at an annual rate of 3-month LIBOR plus 200 basis points. The securities mature in June and July 2035 and are callable at no premium after June and July 2010. In addition, we invested \$1.5 million and \$0.8 million in the Trusts' common securities, representing 3% of the total capitalization of each of the Trusts.

The Trusts used the proceeds from the offerings and our investments to loan us \$51.5 million and \$25.8 million in junior subordinated notes with payment terms that mirror the distribution terms of the Trusts' securities. The costs of the Trusts' preferred offerings totaled approximately \$1.5 million and \$0.8 million of underwriting commissions and other expenses and are being amortized over a 30-year period. The proceeds from the sales of the notes, net of the costs of the Trusts' preferred offerings and our investments in the Trusts, were \$48.5 million and \$24.2 million. We used the net proceeds to pay down the Fleet Term loan.

Under FIN 46 guidance, we have determined the Trusts are variable interest entities of which we are not the primary beneficiary, therefore, we do not consolidate the Trusts. Our consolidated financial statements present the notes issued to the Trusts in the Junior subordinated notes and our investments in the Trusts in the Investments in unconsolidated companies line items in our consolidated Balance Sheets. The interest on the notes is recorded as interest expense in our Consolidated Statements of Operations.

**10. MARKETABLE SECURITIES**

The following tables present the cost, fair value and unrealized gains and losses as of September 30, 2005 and December 31, 2004, and the realized gains and change in Accumulated Other Comprehensive Income, or OCI, for the nine months ended September 30, 2005 and 2004, for our marketable securities.

(in thousands) Type of Security	As of September 30, 2005			As of December 31, 2004		
	Cost	Fair Value	Unrealized Gain/(Loss)	Cost	Fair Value	Unrealized Gain/(Loss)
Held to maturity <sup>(1)</sup>	\$ 277,567	\$ 276,491	\$ (1,076)	\$ 175,853	\$ 173,650	\$ (2,203)
Trading <sup>(2)</sup>	2,061	2,317	N/A	3,535	3,814	N/A
Available for sale <sup>(3)</sup>	20,301	20,999	698	25,191	26,227	1,036
Total	\$ 299,929	\$ 299,807	\$ (378)	\$ 204,579	\$ 203,691	\$ (1,167)

(in thousands) Type of Security	For the nine months ended September 30, 2005		For the nine months ended September 30, 2004	
	Realized Gain/(Loss)	Change In OCI	Realized Gain/(Loss)	Change In OCI
Held to maturity <sup>(1)</sup>	\$	\$ N/A	\$	\$ N/A



Trading <sup>(2)</sup>	138	N/A	367	N/A
Available for sale <sup>(3)</sup>	(19)	338	6	705
Total	\$ 119	\$ 338	\$ 373	\$ 705

(1) Held to maturity securities are carried at amortized cost, included in Defeasance investments in the accompanying Consolidated Balance Sheets and consist of U.S. Treasury and government sponsored agency securities purchased for the sole purpose of funding debt service payments on LaSalle Note I, LaSalle Note II and the Nomura Funding VI note.

(2) Trading securities primarily consist of marketable securities purchased in connection with our dividend incentive unit program. These securities are included in Other assets, net in the accompanying Consolidated

Balance Sheets and are marked to market value on a monthly basis with the change in fair value recognized in earnings.

- (3) Available for sale securities consist of marketable securities that we intend to hold for an indefinite period of time. At September 30, 2005, these securities consist of \$15.1 million of bonds and \$5.9 million of preferred stock which are included in Other assets, net in the accompanying Consolidated Balance Sheets and are marked to market value on a monthly basis with the corresponding unrealized gain or loss recorded in OCI.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

We own all of the Series B Preferred Stock of Fresh Choice, Inc., which is included in Other assets, net in the accompanying Consolidated Balance Sheets. Based on our evaluation of our preferred interest in Fresh Choice at September 30, 2005, we have recorded a \$1.5 million valuation reserve, of which \$0.5 million was recorded during the nine months ended September 30, 2005, bringing our net investment balance to \$4.0 million. See Note 11,

Commitments and Contingencies, for information regarding the Fresh Choice plan of reorganization filed under Chapter 11 of the U.S. Bankruptcy Code and our agreement to co-sponsor the recapitalization of Fresh Choice pursuant to the terms of the plan.

**11. COMMITMENTS AND CONTINGENCIES****Guarantee Commitments**

The FASB issued Interpretation 45, *Guarantors Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others* (FIN 45), requiring a guarantor to disclose its guarantees. For our guarantees on indebtedness, no triggering events or conditions are anticipated to occur that would require payment under the guarantees and management believes the assets associated with the loans that are guaranteed are sufficient to cover the maximum potential amount of future payments and therefore, would not require us to provide additional collateral to support the guarantees. We have not recorded a liability associated with these guarantees as they were entered into prior to the adoption of FIN 45. Our guarantees in place as of September 30, 2005 are listed in the table below.

	<b>Guaranteed Amount Outstanding at September 30, 2005</b>	<b>Maximum Guaranteed Amount at September 30, 2005</b>
(in thousands)		
<b>Debtor</b>		
CRDI Eagle Ranch Metropolitan District Letter of Credit <sup>(1)</sup>	\$ 7,850	\$ 7,850
Main Street Partners, L.P. Letter of Credit <sup>(2) (3)</sup>	4,250	4,250
<b>Total Guarantees</b>	<b>\$ 12,100</b>	<b>\$ 12,100</b>

(1) We provide a \$7.9 million letter of credit to support the payment of interest and principal of the Eagle Ranch Metropolitan District Revenue Development Bonds.

(2)

See Note 8,  
Investments in  
Unconsolidated  
Companies, for  
a description of  
the terms of this  
debt.

- (3) We and our  
joint venture  
partner each  
obtained  
separate letters  
of credit to  
guarantee the  
repayment of up  
to \$4.3 million  
each of the  
Main Street  
Partners, L.P.  
loan.

#### **Other Commitments**

In July 2005, we purchased comprehensive insurance that covers us, contactors and other parties involved in the construction of the Ritz-Carlton hotel and condominium project in Dallas, Texas. Our insurance carrier, which will pay the associated claims as they occur under this program and will be reimbursed by us within our deductibles, required us to provide a \$2.1 million letter of credit supporting payment of claims. In November, the letter of credit was reduced to \$1.7 million. We believe there is a remote likelihood that payment will be required under the letter of credit.

In connection with the Canyon Ranch transaction, we have agreed to indemnify the founders regarding the tax treatment of the transaction, not to exceed \$2.5 million, and certain other matters. We believe there is a remote likelihood that payment will ever be made related to these indemnities.

In June 2005, Fresh Choice, Inc. filed a plan of reorganization under Chapter 11 of the U.S. Bankruptcy Code. The plan is expected to become effective in the fourth quarter 2005. In connection with the Fresh Choice bankruptcy filing, we, together with Cedarlane Natural Foods, Inc., or Cedarlane, entered into an agreement with Fresh Choice and its unsecured creditors to sponsor the recapitalization of Fresh Choice pursuant to the terms of the plan. Under the plan, our Series B Preferred Stock will be converted into \$5.5 million of Series B Preferred Interests. We will acquire 40% of the remaining equity interests in Fresh Choice, consisting of Series A Preferred Interests and Common Interests, in exchange for a cash contribution of \$1.2 million, and an affiliate of Cedarlane will acquire 60% of the remaining equity interests, in exchange for a cash contribution of \$1.8 million. In addition, Fresh Choice is expected to obtain a \$5.0 million secured, senior loan in order to finance its obligations under the plan. We have agreed to guarantee \$1.0 million, and the Cedarlane affiliate has agreed to guarantee \$1.5 million, of this loan. We have also agreed to fund, if necessary, our 40% share, with the Cedarlane affiliate funding the remaining 60%, of a loan to Fresh Choice of up to \$2 million. The loan would be secured, subordinated to the \$5.0 million senior loan and bear interest at 12%.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**12. MINORITY INTERESTS**

Minority interests in the Operating Partnership represent the proportionate share of the equity in the Operating Partnership of limited partners other than Crescent. The ownership share of limited partners other than Crescent is evidenced by Operating Partnership units. Of the total outstanding amount of Operating Partnership units, 360,500 vested restricted units (721,000 common share equivalents) are subject to redemption for cash as part of the 2004 Unit Plan. See Note 14, Stock and Unit Based Compensation, for a description of the plan. The Operating Partnership pays a regular quarterly distribution to the holders of Operating Partnership units.

Each Operating Partnership unit generally may be exchanged for either two common shares of Crescent or, at the election of Crescent, cash equal to the fair market value of two common shares at the time of the exchange. When a unitholder exchanges a unit, Crescent's percentage interest in the Operating Partnership increases. During the nine months ended September 30, 2005, there were 611,050 units exchanged for 1,222,100 common shares of Crescent.

Minority interests in real estate partnerships represent joint venture or preferred equity partners' proportionate share of the equity in certain real estate partnerships. We hold a controlling interest in the real estate partnerships and consolidate the real estate partnerships into our financial statements. Income in the real estate partnerships is allocated to minority interests based on weighted average percentage ownership during the year.

The following table summarizes minority interests as of September 30, 2005 and December 31, 2004:

(in thousands)	<b>September 30, 2005</b>	<b>December 31, 2004</b>
Limited partners in the Operating Partnership	\$ 97,591	\$ 113,572
Limited partners in the Operating Partnership Units subject to redemption	14,788	
Development joint venture partners Resort Residential Development Segment	33,214	33,760
Joint venture partners Office Segment	14,934	9,308
Joint venture partners Resort/Hotel Segment	5,967	6,513
Other	(113)	(242)
	<b>\$ 166,381</b>	<b>\$ 162,911</b>

The following table summarizes the minority interests' share of net income (loss) for the nine months ended September 30, 2005 and 2004:

(in thousands)	<b>September 30, 2005</b>	<b>September 30, 2004</b>
Limited partners in the Operating Partnership	\$ (3,998)	\$ (6,014)
Development joint venture partners Resort Residential Development Segment	4,082	2,086
Joint venture partners Office Segment	168	(96)
Joint venture partners Resort/Hotel Segment	(546)	(840)
Other	129	(44)
	<b>\$ (165)</b>	<b>\$ (4,908)</b>

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**13. SHAREHOLDERS EQUITY****Distributions**

The following table summarizes the distributions paid or declared to common shareholders, unitholders and preferred shareholders during the nine months ended September 30, 2005 (dollars in thousands, except per share amounts).

Security	Per Share Dividend/ Distribution	Total Amount	Record Date	Payment Date	Annual Dividend/ Distribution
Common Shares/Units <sup>(1)</sup>	\$ 0.375	\$ 43,988 <sup>(2)</sup>	1/31/05	2/16/05	\$ 1.50
Common Shares/Units <sup>(1)</sup>	\$ 0.375	\$ 43,991 <sup>(2)</sup>	4/29/05	5/13/05	\$ 1.50
Common Shares/Units <sup>(1)</sup>	\$ 0.375	\$ 44,391 <sup>(2)(3)</sup>	7/29/05	8/15/05	\$ 1.50
Series A Preferred Shares	\$ 0.422	\$ 5,991	1/31/05	2/16/05	\$ 1.6875
Series A Preferred Shares	\$ 0.422	\$ 5,991	4/29/05	5/13/05	\$ 1.6875
Series A Preferred Shares	\$ 0.422	\$ 5,991	7/29/05	8/15/05	\$ 1.6875
Series B Preferred Shares	\$ 0.594	\$ 2,019	1/31/05	2/16/05	\$ 2.3750
Series B Preferred Shares	\$ 0.594	\$ 2,019	4/29/05	5/13/05	\$ 2.3750
Series B Preferred Shares	\$ 0.594	\$ 2,019	7/29/05	8/15/05	\$ 2.3750

(1) Represents one-half the amount of the distribution per unit because each unit is exchangeable for two common shares.

(2) Does not include dividends on unvested restricted units, which will be paid in arrears upon vesting.

(3) Includes dividends paid on August 17, 2005, for restricted units that vested August 3, 2005.

**14. STOCK AND UNIT BASED COMPENSATION**  
**2004 Unit Plan**

The 2004 Unit Plan provides for the issuance by the Operating Partnership of up to 1,802,500 restricted units (3,605,000 common share equivalents) to our officers. Restricted units granted under the 2004 Unit Plan vest in 20% increments when the average closing price of Crescent common shares on the New York Stock Exchange for the immediately preceding 40 trading days equals or exceeds \$19.00, \$20.00, \$21.00, \$22.50 and \$24.00. The 2004 Unit Plan also gives discretion to the General Partner to establish one or more alternative objective annual performance targets for us. Any restricted unit that is not vested on or prior to June 30, 2010 will be forfeited. Each vested restricted unit will be exchangeable, beginning on the second anniversary of the date of grant, for cash equal to the value of two Crescent common shares based on the closing price of the common shares on the date of exchange, and subject to a six-month hold period following vesting, unless, prior to the date of the exchange, Crescent requests and obtains shareholder approval authorizing it, at its discretion, to deliver instead two common shares in exchange for each such restricted unit. Regular quarterly distributions accrue on unvested restricted units and are payable upon vesting of the restricted units. As a requirement to participate in the plan, officers were required to cancel 2,413,815 of their existing stock or unit options. Effective December 1, 2004, the Operating Partnership granted a total of 1,703,750 Partnership Units (3,407,500 common share equivalents) under the 2004 Unit Plan. During the nine months ended September 30, 2005, the Operating Partnership granted, net of forfeitures, an additional 88,750 Partnership Units (177,500 common share equivalents). We obtained a third-party valuation to determine the fair value of the restricted units issued under the 2004 Unit Plan. The third-party, utilizing a series of methods including binomial and trinomial lattice-based models, probabilistic analysis and models to estimate the implied long-term dividend growth rate, determined the fair value of the restricted units granted to be approximately \$25.1 million, which is being amortized on a straight-line basis over the related service period. For the nine months ended September 30, 2005, approximately \$5.5 million was recorded as compensation expense related to this grant.

On August 3, 2005, the 40-day average closing price of Crescent's common shares reached the first performance target and 360,500 units (721,000 common share equivalents) granted under the 2004 Unit Plan vested. Of this amount, 336,000 units (672,000 common share equivalents) may be exchanged for cash beginning in 2006 and 24,500 units (49,000 common share equivalents) in 2007 unless, prior to the date of exchange, Crescent obtains shareholder approval authorizing it, in its discretion, to deliver instead two common shares for each such restricted unit.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**2005 Unit Plan**

The 2005 Unit Plan provides for the issuance by the Operating Partnership of up to 1,275,000 restricted Units (2,550,000 Common Share equivalents). Restricted units granted under the 2005 Unit Plan vest in 20% increments when the average closing price of Crescent Common Shares on the New York Stock Exchange for the immediately preceding 40 trading days equals or exceeds \$21.00, \$22.50, \$24.00, \$25.50 and \$27.00. The 2005 Unit Plan also gives discretion to the General Partner to establish one or more alternative objective annual performance targets for us. Any restricted unit that is not vested on or prior to June 30, 2010 will be forfeited. Each vested restricted unit will be exchangeable, beginning on the second anniversary of the date of grant, for cash equal to the value of two Crescent common shares based on the closing price of the common shares on the date of exchange, and subject to a six-month hold period following vesting, unless, prior to the date of the exchange, Crescent requests and obtains shareholder approval authorizing it, at its discretion, to deliver instead two common shares in exchange for each such restricted unit. Regular quarterly distributions on unvested restricted units are payable upon vesting.

During the nine months ended September 30, 2005, the Operating Partnership granted, net of forfeitures, a total of 1,078,750 Partnership Units (2,157,500 common share equivalents) under the 2005 Unit Plan. We obtained a third-party valuation to determine the fair value of the restricted units issued under the 2005 Unit Plan. The third-party, utilizing a series of methods including binomial and trinomial lattice-based models, probabilistic analysis and models to estimate the implied long-term dividend growth rate, determined the fair value of the restricted units granted to be approximately \$13.0 million, which is being amortized on a straight-line basis over the related service period. For the nine months ended September 30, 2005, approximately \$0.9 million was recorded as compensation expense related to this grant.

**15. INCOME TAXES**

Deferred income taxes reflect the net tax effect of temporary differences between the financial reporting carrying amounts of assets and liabilities of the taxable consolidated entities and the income tax basis. For the nine months ended September 30, 2005, the taxable consolidated entities were comprised of our taxable REIT subsidiaries.

We intend to maintain our qualification as a REIT under Section 856 of the U.S. Internal Revenue Code of 1986, as amended (the Code). As a REIT, we generally will not be subject to federal corporate income taxes as long as we satisfy certain technical requirements of the Code, including the requirement to distribute 90% of our REIT taxable income to our shareholders. Accordingly, we do not believe that we will be liable for current income taxes on our REIT taxable income at the federal level or in most of the states in which we operate. We consolidate certain taxable REIT subsidiaries, which are subject to federal and state income tax. For the nine months ended September 30, 2005 and 2004, our income tax benefit from continuing operations was \$2.3 million and \$13.5 million, respectively. Our \$2.3 million income tax benefit at September 30, 2005, consists primarily of \$6.9 million for the Resort Residential Development Segment and \$2.4 million for the Resort/Hotel Segment, partially offset by \$3.2 million tax expense for the Office Segment and \$3.8 million expense for other taxable REIT subsidiaries.

Our total net tax asset of approximately \$16.8 million at September 30, 2005, includes \$6.2 million of net deferred tax assets. SFAS No. 109, *Accounting for Income Taxes*, requires a valuation allowance to reduce the deferred tax assets reported if, based on the weight of the evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The change in the valuation allowance was not significant for the nine months ended September 30, 2005.

**16. RELATED PARTY TRANSACTIONS**

We have a policy which allows employees to purchase our residential properties marketed and sold by our subsidiaries in the ordinary course of business. This policy requires the individual to purchase the property for personal use or investment and requires the property to be held for at least two years. In addition this policy requires, among other things, that the prices paid by affiliates must be equivalent to the prices paid by unaffiliated third parties for similar properties in the same development and that the other terms and conditions of the transaction must be at least as beneficial to us as the terms and conditions with respect to the other properties in the same development. In the first quarter of 2005, two executive officers entered into binding contracts to purchase three condominium units at



two of our resort residential development projects.

**Table of Contents**

**CRESCENT REAL ESTATE EQUITIES COMPANY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**17. COPI**

On February 14, 2002, we entered into an agreement with Crescent Operating, Inc., or COPI, pursuant to which we and COPI agreed to jointly seek approval by the bankruptcy court of a pre-packaged bankruptcy plan for COPI. On January 19, 2005, the bankruptcy plan became effective upon COPI's providing notification to the bankruptcy court that all conditions to effectiveness had been satisfied. Following the effectiveness of the bankruptcy plan, we issued 184,075 common shares to the stockholders of COPI in satisfaction of our final obligation under the agreement with COPI. The common shares were valued at approximately \$3.0 million in accordance with the terms of our agreement with COPI and the provisions of the bankruptcy plan, and the issuance of the shares was recorded as a reduction to the liability recorded in 2001. As stockholders of COPI, certain of our trust managers and executive officers, as a group, received an aggregate of approximately 25,000 common shares.

34

---

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**INDEX TO MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

<u>Forward-Looking Statements</u>	36
<u>Overview</u>	37
<u>Recent Developments</u>	40
<u>Results of Operations</u>	43
<u>Liquidity and Capital Resources</u>	51
<u>Debt Financing</u>	56
<u>Unconsolidated Investments</u>	58
<u>Significant Accounting Policies</u>	59
<u>Funds from Operations</u>	60

**Table of Contents**

**Forward-Looking Statements**

You should read this section in conjunction with the consolidated interim financial statements and the accompanying notes in Item 1, Financial Statements, of this document and the more detailed information contained in our Form 10-K for the year ended December 31, 2004. In management's opinion, all adjustments (consisting of normal and recurring adjustments) considered necessary for a fair presentation of the unaudited interim financial statements are included. Capitalized terms used but not otherwise defined in this section have the meanings given to them in the notes to the consolidated financial statements in Item 1, Financial Statements.

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are generally characterized by terms such as believe, expect, anticipate, will and may.

Although we believe that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, our actual results could differ materially from those described in the forward-looking statements.

The following factors might cause such a difference:

Our ability, at our office properties to timely lease unoccupied square footage and timely re-lease occupied square footage upon expiration on favorable terms, which continue to be adversely affected by existing real estate conditions (including the vacancy levels in particular markets, decreased rental rates and competition from other properties) and may also be adversely affected by general economic downturns;

The continuation of relatively high vacancy rates and reduced rental rates in our office portfolio as a result of conditions within our principal markets;

Our ability to reinvest available funds at anticipated returns and consummate anticipated office acquisitions on favorable terms and within anticipated time frames;

Adverse changes in the financial condition of existing tenants;

The ability of El Paso Energy to satisfy its obligations to pay rent and termination fees in accordance with the terms of its agreement with us;

Financing risks, such as our ability to generate revenue sufficient to service and repay existing or additional debt, increases in debt service associated with increased debt and with variable-rate debt, our ability to meet financial and other covenants and our ability to consummate financings and refinancings on favorable terms and within any applicable time frames;

The ability to develop, sell and deliver residential units and lots within anticipated time frames;

Deterioration in the market or in the economy generally and increases in construction costs associated with development of residential land or luxury residences, including single-family homes, town homes and condominiums;

The ability to generate additional income through the development and expansion of the Canyon Ranch brand;

Deterioration in our resort/business-class hotel markets or in the economy generally;

The concentration of a significant percentage of our office assets in Texas;

The existence of complex regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation and the adverse consequences of the failure to qualify as a REIT;

and

Other risks detailed from time to time in our filings with the SEC.

Given these uncertainties, readers are cautioned not to place undue reliance on such statements. We are not obligated to update these forward-looking statements to reflect any future events or circumstances.

## **Table of Contents**

### **Overview**

We are a REIT with assets and operations divided into four investment segments: Office, Resort Residential Development, Resort/Hotel and Temperature-Controlled Logistics. Our strategy with respect to each investment segment is outlined below.

#### **Office Segment**

The gross book value of our office real estate assets (unleveraged) total approximately \$2.5 billion, or 59%. Institutional investors continue to increase their allocation to direct ownership of real estate. Our strategy is to align ourselves with these institutional partners and become a significant manager of this institutional capital. We believe this partnering makes us more competitive in acquiring new properties, and it enhances our return on equity by 300 to 500 basis points when compared to the returns we receive as a 100% owner. Where possible, we strive to negotiate performance based incentives that allow for additional equity to be earned if return targets are exceeded.

Consistent with this strategy, we continually evaluate our existing portfolio for potential joint venture opportunities. We currently hold 49% of our office portfolio in joint ventures, and we will continue to joint venture more assets in our portfolio, which will enable us to further increase our return on equity as well as gain access to equity for reinvestment.

Further, two additional aspects of our office strategy are selective developments and mezzanine investments. We started construction in the third quarter of 2005 on a new 255,000 square foot office building as an addition to the Hughes Center complex in Las Vegas, Nevada. We recently entered into a joint venture with Hines to develop a 260,000 square foot office building in Irvine, California and we also entered into a joint venture with JMI Realty to co-develop a 231,000 square foot, three-building office complex in San Diego, California. In addition, we have entered into approximately \$112 million of mezzanine financing investments, of which approximately \$79 million relates to Office Properties, since the end of 2004 and currently anticipate making equity investments of up to \$200 million in mezzanine investments.

#### **Resort Residential Development Segment**

The gross book value of our real estate assets (unleveraged) in the upscale resort residential development business is approximately \$850.5 million, or 20%. We have 27 different projects under development or planned, with the most significant project in terms of future cash flow being our investment in Tahoe Mountain Resorts in California. This development is a partnership with East West Partners which encompasses more than 2,500 total lots and units either started or scheduled for development over the next 8 to 12 years and is expected to generate in excess of \$4.2 billion in sales. We expect our investment in Tahoe to be a long-term source of earnings and cash flow growth as new projects are designed and developed. We view our resort residential developments as a business and believe that, beyond the net present value of existing projects, there is substantial enterprise value in our exclusive relationships with the development teams and our collective ability to identify and develop new projects.

#### **Resort/Hotel Segment**

We have approximately \$428.6 million, or 10% of gross book value of real estate assets (unleveraged), in three resorts, three upscale business-class hotels and our 48% common equity interest in Canyon Ranch (which includes two destination health and fitness resorts and other spa operations). We recently completed the recapitalization of our Canyon Ranch investment. We believe Canyon Ranch is well positioned for significant growth, with a large portion of this growth coming from the addition of several Canyon Ranch Living communities. The focal point of these communities is a large, comprehensive wellness facility. Canyon Ranch will partner with developers on these projects and earn fees for the licensing of the brand name, design and technical services, and the ongoing management of the facilities. Canyon Ranch currently has one such development under construction in Miami Beach and others are under consideration.

#### **Temperature-Controlled Logistics Segment**

Temperature-Controlled Logistics consists of our 31.7% ownership in AmeriCold Realty Trust, a REIT. AmeriCold is the largest operator of temperature-controlled warehouse space in North America. We are, and expect to continue, experiencing increased returns on our investment through improved operations due to both the (1) simplification of the AmeriCold structure, which in fourth quarter 2004 entailed merging the operating company (AmeriCold Logistics) and the real estate company (AmeriCold Realty Trust) into one organization, and (2) sale of

20.7% of AmeriCold's common shares to affiliates of The Yucaipa Companies, a private equity firm with significant expertise in the food distribution, logistics and retail industries. Yucaipa provides assistance in the day-to-day management of AmeriCold's operations.

**Table of Contents****Other**

One of our ongoing strategies has also been to dispose of Office Properties and other investments that do not meet our investment return requirements. We sold \$411.7 million of non-core assets in 2004 and 2005, and expect to sell an additional \$59.9 million in the near term, including land holdings that currently do not contribute to our earnings. As the expected sales are completed, we plan to use the proceeds to acquire real estate assets and pay down consolidated debt and other obligations.

**Office Segment**

The following table shows the performance factors on stabilized properties, excluding properties held for sale, used by management to assess the operating performance of the Office Segment:

	<b>2005</b>	<b>2004</b>
Economic Occupancy <sup>(1)</sup> (at September 30 and December 31)	87.6%	88.7%
Leased Occupancy <sup>(2)</sup> (at September 30 and December 31)	89.7%	90.0%
In-Place Weighted Average Full-Service Rental Rate <sup>(3)</sup> (at September 30 and December 31)	\$ 22.63	\$ 22.63
Tenant Improvement and Leasing Costs per Sq. Ft. per year (three months ended September 30)	\$ 3.20	\$ 2.97
Tenant Improvement and Leasing Costs per Sq. Ft. per year (nine months ended September 30)	\$ 3.41	\$ 3.03
Average Lease Term <sup>(4)</sup> (three months ended September 30)	5.7 years	8.6 years
Average Lease Term <sup>(4)</sup> (nine months ended September 30)	5.9 years	7.5 years
Same-Store NOI <sup>(5)</sup> (Decline) (three months ended September 30)	(1.1)%	(3.8)%
Same-Store NOI <sup>(5)</sup> (Decline) (nine months ended September 30)	(1.0)%	(3.3)%
Same-Store Average Occupancy (three months ended September 30)	86.8%	86.3%
Same-Store Average Occupancy (nine months ended September 30)	87.3%	86.2%

(1) Economic occupancy reflects the occupancy of all tenants paying rent.

(2) Leased occupancy reflects the amount of contractually obligated space, whether or not commencement has occurred.

(3) The weighted average full-service rental rate for the El Paso lease reflects



weighted  
average  
full-service  
rental rate over  
the shortened  
term and  
excludes the  
impact of the  
net lease  
termination fee  
being  
recognized  
ratably to  
income through  
December 31,  
2007.

(4) Reflects leases  
executed during  
the period.

(5) Same-store NOI  
(net operating  
income)  
represents office  
property net  
income  
excluding  
depreciation,  
amortization,  
interest expense  
and  
non-recurring  
items such as  
lease  
termination fees  
for Office  
Properties  
owned for the  
entirety of the  
comparable  
periods.

For the remainder of 2005, we expect continued improvement in the economy. This allows us to remain cautiously optimistic about economic occupancy gains in 2005. We expect that year-end 2005 economic occupancy for our portfolio will increase to approximately 88% - 89%.

#### **Resort Residential Development Segment**

The following tables show the performance factors used by management to assess the operating performance of the Resort Residential Development Segment. Information is provided for the CRDI Resort Residential Development Properties and the Desert Mountain Resort Residential Development Properties, which represent our significant investments in this Segment as of September 30, 2005.

*CRDI*

(dollars in thousands)	<b>For the three months ended September 30,</b>	
	<b>2005</b>	<b>2004</b>
Resort Residential Lot Sales	67	31
Resort Residential Unit Sales:		
Townhome Sales	24	4
Condominium Sales	13	5
Equivalent Timeshare Sales	6.01	3.90
Average Sales Price per Resort Residential Lot	\$ 166	\$ 200
Average Sales Price per Resort Residential Unit	\$ 1,012	\$ 2,010

(dollars in thousands)	<b>For the nine months ended September 30,</b>	
	<b>2005</b>	<b>2004</b>
Resort Residential Lot Sales	284	150
Resort Residential Unit Sales:		
Townhome Sales	24	7
Condominium Sales	68	13
Equivalent Timeshare Sales	12.47	7.32
Average Sales Price per Resort Residential Lot	\$ 87	\$ 137
Average Sales Price per Resort Residential Unit	\$ 939	\$ 1,611

**Table of Contents**

CRDI, which invests primarily in mountain residential real estate in Colorado and California and residential real estate in downtown Denver, Colorado, is highly dependent upon the national economy and customer demand. For the remainder of 2005, management expects that unit sales will continue to increase over 2004, but the average sales price will decrease at CRDI due to product mix, with approximately 96% closed or pre-sold as of October 24, 2005. In addition, lot sales are expected to increase in 2005 over 2004.

*Desert Mountain*

(dollars in thousands)	For the three months ended September 30,	
	2005	2004
Resort Residential Lot Sales	6	5
Average Sales Price per Lot <sup>(1)</sup>	\$ 1,086	\$ 923

(1) Includes equity  
golf  
membership

(dollars in thousands)	For the nine months ended September 30,	
	2005	2004
Resort Residential Lot Sales	37	44
Average Sales Price per Lot <sup>(1)</sup>	\$ 1,047	\$ 807

(1) Includes equity  
golf  
membership

Desert Mountain is in the latter stages of development and management anticipates minor additions to its decreasing available inventory. While a higher average lot sales price is projected in 2005, total sales are expected to be lower as a result of reduced inventory availability.

**Resort/Hotel Segment**

The following table shows the performance factors used by management to assess the operating performance of our Resort/Hotel Properties.

	For the three months ended September 30,							
	Same-Store NOI <sup>(1)</sup> % Change		Average Occupancy Rate		Average Daily Rate		Revenue Per Available Room/Guest Night	
	2005	2004	2005	2004	2005	2004	2005	2004
Canyon Ranch and Luxury Resorts and Spas	31%	22%	80%	80%	\$ 478	\$ 436	\$ 370	\$ 332
Upscale Business Class Hotels	23%	(4%)	74%	76%	\$ 122	\$ 111	\$ 91	\$ 84

For the nine months ended September 30,

	<b>Same-Store NOI<sup>(1)</sup> % Change</b>		<b>Average Occupancy Rate</b>		<b>Average Daily Rate</b>		<b>Revenue Per Available Room/Guest Night</b>	
	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>	<b>2005</b>	<b>2004</b>
	Canyon Ranch and Luxury Resorts and Spas Upscale Business Class Hotels	33%	(2%)	74%	71%	\$ 523	\$ 490	\$ 373
	36%	(18%)	74%	69%	\$ 122	\$ 115	\$ 90	\$ 80

<sup>(1)</sup> Same-Store NOI (net operating income) represents net income excluding depreciation and amortization, interest expense and rent expense for Resort/Hotel Properties owned for the entirety of the comparable periods.

We anticipate an 8% to 10% increase in revenue per available room in 2005 at the Resort/Hotel Properties and a 3 to 5 percentage point increase in occupancy, driven by the continued recovery of the economy and travel industry and improvement from Sonoma Mission Inn and Spa and Ventana Inn and Spa, which had rooms under renovation in 2004.

**Table of Contents****Recent Developments****Joint Ventures***Canyon Ranch®*

On January 18, 2005, we contributed Canyon Ranch Tucson, our 50% interest and our preferred interest in CR Las Vegas, LLC and our 30% interest in CR License, L.L.C., CR License II, L.L.C., CR Orlando LLC and CR Miami LLC, to two newly formed entities, CR Spa, LLC and CR Operating, LLC. In exchange, we received a 48% common equity interest in each new entity. The remaining 52% interest in these entities is held by the founders of Canyon Ranch, who contributed their interests in CR Las Vegas, LLC, CR License II, L.L.C., CR Orlando LLC and CR Miami LLC and the resort management contracts. In addition, we sold Canyon Ranch Lenox to a subsidiary of CR Operating, LLC. The founders of Canyon Ranch sold their interest in CR License, L.L.C. to a subsidiary of CR Operating, LLC. As a result of these transactions, the new entities own the following assets: Canyon Ranch Tucson, Canyon Ranch Lenox, Canyon Ranch SpaClub at the Venetian Resort in Las Vegas, Canyon Ranch SpaClub on the Queen Mary 2 ocean liner, Canyon Ranch Living Community in Miami, Florida, Canyon Ranch SpaClub at The Gaylord Palms Resort in Kissimmee, Florida, and the Canyon Ranch trade names and trademarks.

In addition, the newly formed entities completed a private placement of Mandatorily Redeemable Convertible Preferred Membership Units for aggregate gross proceeds of approximately \$110.0 million. In this private placement, Richard E. Rainwater, Chairman of our Board of Trust Managers, and certain of his family members purchased approximately \$27.1 million of these units on terms identical to those extended to all other investors. The units are convertible into a 25% common equity interest in CR Spa, LLC and CR Operating, LLC and pay distributions at the rate of 8.5% per year in years one through seven, and 11% in years eight through ten. At the end of ten years, or upon earlier redemption by us, the holders of the units are entitled to receive a premium in an amount sufficient to result in a cumulative return of 11% per year. The units are redeemable after seven years at our option. Also on January 18, 2005, the new entities completed a \$95.0 million financing with Bank of America. The loan has an interest-only term until maturity in February 2015, bears interest at 5.94% and is secured by the Canyon Ranch Tucson and Canyon Ranch Lenox Destination Resort Properties. As a result of these transactions, we received proceeds of approximately \$91.9 million, which was used to pay down or defease debt related to our previous investment in the Properties and to pay down our credit facility. No gain or loss was recorded in connection with the above transactions. Following these transactions, we account for our interests in CR Spa, LLC and CR Operating, LLC under the equity method.

**Office***Fulbright Tower*

On February 24, 2005, we contributed Fulbright Tower, subject to the Morgan Stanley Mortgage Capital Inc. Note of \$73.4 million, and an adjacent parking garage, to Crescent 1301 McKinney, L.P., a limited partnership in which we have a 23.85% interest, a fund advised by JPMorgan Asset Management, or JPM, has a 60% interest and GE Asset Management, or GE, has a 16.15% interest. The property was valued at \$106.0 million and the transaction generated net proceeds to us of approximately \$33.4 million which were used to pay down our credit facility. The joint venture was accounted for as a partial sale of the Office Property, resulting in a net gain of approximately \$0.5 million. None of the mortgage financing at the joint venture level is guaranteed by us. We manage this property on behalf of the joint venture. We account for our interest in Crescent 1301 McKinney, L.P. under the equity method.

*Von Karman Office Development in Irvine*

On June 9, 2005, we entered into a joint venture arrangement, Crescent Irvine LLC, with an affiliate of Hines. The joint venture purchased a land parcel located in the John Wayne submarket in Irvine, California, for \$12.0 million. In addition, we have committed to co-develop a 260,000 square-foot Class A office property on the acquired site. Hines owns a 60% interest and we own a 40% interest in the joint venture. The initial cash equity contribution to the joint venture was \$12.2 million, of which our portion was \$4.9 million. Development is expected to begin in the first quarter of 2006. We account for our interest in Crescent Irvine LLC under the equity method.

*One Buckhead Plaza*

On June 29, 2005, we contributed One Buckhead Plaza, subject to the Morgan Stanley Note of \$85.0 million, to Crescent One Buckhead Plaza, L.P., a limited partnership in which we have a 35% interest and Metzler US Real Estate Fund L.P. has a 65% interest. The property was valued at \$130.5 million and the transaction generated net

proceeds to us of approximately \$28.0 million, which were used to pay down our credit facility. The joint venture was accounted for as a partial sale of the Office Property, resulting in a net gain of approximately \$0.4 million. None of the mortgage financing at the joint venture level is guaranteed by us. We manage the property on behalf of the joint venture. We account for our interest in Crescent One Buckhead Plaza, L.P. under the equity method.

**Table of Contents***Paseo del Mar*

On September 21, 2005, we entered into a joint venture arrangement, Crecent-JMIR Paseo Del Mar LLC, with JMI Realty. The joint venture has committed to co-develop a 231,000 square-foot, three-building office complex in the Del Mar Heights submarket of San Diego, California. The venture is structured such that we own an 80% interest and JMI Realty owns the remaining 20% interest. In connection with the joint venture, Crescent-JMIR Paseo Del Mar LLC entered into a maximum \$53.1 million construction loan with Guaranty Bank. Affiliates of JMI Realty manage the joint venture, guarantee the loan, and have provided a completion guarantee to the joint venture. The initial cash equity contribution to the joint venture was \$28.6 million, of which our portion was \$22.9 million. The development, which is currently underway, is scheduled for delivery in August 2006. Upon completion, we will manage the property on behalf of the joint venture. We consolidate Crescent-JMIR Paseo Del Mar LLC.

**Redtail Capital Partners, L.P.**

On May 10, 2005, we entered into an agreement with Capstead Mortgage Corporation pursuant to which we formed a joint venture to invest up to \$100 million in equity in select mezzanine loans on commercial real estate over a two-year period. Total investments in mezzanine loans, assuming leverage, could exceed \$300 million. The agreement also provides that we and Capstead may form a second joint venture to invest up to an additional \$100 million in equity. Capstead is committed to 75% of the capital of each of the two partnerships, or up to \$150.0 million, and we are committed to 25%, or up to \$50.0 million. We will be responsible for identifying investment opportunities and managing the portfolios and will earn a management fee and incentives based on portfolio performance. As of September 30, 2005, we have made capital contributions of \$1.2 million. We account for our interest in Redtail Capital Partners, L.P. under the equity method.

**Acquisitions of Office Properties**

During the nine months ended September 30, 2005, we completed the following acquisitions:

(in millions)				Purchase <sup>(1)</sup>
Date	Property	Location		Price
February 7, 2005	Exchange Building Class A Office Property	Seattle, Washington	\$	52.5
April 8, 2005	One Buckhead Plaza Class A Office Property <sup>(2)</sup>	Atlanta, Georgia	\$	130.5

(1) The acquisitions were funded by draws on our credit facility. The properties are wholly-owned.

(2) In June 2005, we contributed One Buckhead Plaza to Crescent One Buckhead Plaza L.P., a limited partnership in which we have a 35% interest and Metzler US

Real Estate  
Fund L.P. has a  
65% interest.

**Undeveloped Land**

The following table presents the significant dispositions of undeveloped land for the nine months ended September 30, 2005.

(dollars in millions)				<b>Net</b>	
<b>Date</b>	<b>Location</b>	<b>Acreage</b>	<b>Proceeds<sup>(1)</sup></b>	<b>Net Gain</b>	
March 31, 2005	Houston, Texas	1.58	\$ 5.8	\$ 3.5	
June 30, 2005	Houston, Texas	1.43	\$ 6.1	\$ 4.1	

<sup>(1)</sup> The proceeds from the sale were used primarily to pay down our credit facility.



**Table of Contents****Other Real Estate Investments**

The following table presents our significant investments in mezzanine loans entered into during the nine months ended September 30, 2005.

(in millions) Date	Outstanding Loan Amount	Investment	Interest Rate at September 30, 2005	Fixed/ Variable
February 7, 2005	\$ 17.3 <sup>(1)</sup>	New York City Office Property	11.45%	Variable
March 31, 2005	\$ 33.2 <sup>(2)</sup>	Orlando Resort	11.93%	Fixed
May 31, 2005	\$ 20.0 <sup>(3)</sup>	Los Angeles Office Property	11.96%	Variable
June 9, 2005	\$ 12.0 <sup>(4)</sup>	Dallas Office Property Three Dallas Office Properties	12.27%	Variable Fixed
August 31, 2005	\$ 7.7 <sup>(5)</sup>		11.04%	

(1) The loan bears interest at LIBOR plus 775 basis points with an interest-only term until maturity in March 2007, subject to the right of the borrower to extend the loan pursuant to three one-year extension options.

(2) Outstanding amount includes \$0.2 million of premium. The loan bears interest at a stated fixed rate of 12% with an interest-only term until maturity in April 2008, subject to the right of the borrower to extend the loan pursuant to one four-year

extension bearing either a floating or fixed interest rate at the borrower's election. The floating rate would be LIBOR plus 600 basis points and the fixed rate would be determined at the beginning of the extension term at the rate of a similarly maturing U.S. Treasury security plus 600 basis points. During the extension, the borrower must make principal payments based on a 25-year amortization schedule.

- (3) The loan bears interest at LIBOR plus 825 basis points with an interest-only term until maturity in June 2007, subject to the right of the borrower to two six-month extensions and a third extension ending December 1, 2008.
- (4) The loan bears interest at LIBOR plus 850 basis points with an interest-only

term until maturity in July 2007, subject to the right of the borrower to extend the loan pursuant to three one-year extension options.

- (5) The loan has an interest-only term through September 2007. Beginning October 2007, the borrower must make principal payments based on a 30-year amortization schedule until maturity in September 2010.

#### Disposition of Office Properties

The following table presents the significant dispositions of office properties for the nine months ended September 30, 2005:

(in millions)					
<b>Date</b>	<b>Property</b>	<b>Location</b>	<b>Net Proceeds</b>	<b>Gain</b>	<b>Net Gain<sup>(1)</sup></b>
February 7, 2005	Albuquerque Plaza	Albuquerque, New Mexico	\$ 34.7 <sup>(2)</sup>	\$ 1.8	\$ 1.5
August 16, 2005	Barton Oaks Plaza One	Austin, Texas	14.4 <sup>(2)</sup>	5.4	4.6
September 19, 2005	Chancellor Park	San Diego, California	55.4 <sup>(3)</sup>	32.1	27.3
September 28, 2005	Two Renaissance Square	Phoenix, Arizona	117.3 <sup>(2)</sup>	68.1	57.8

- (1) Amounts are net of operating partnership minority interest.

- (2) Proceeds were used to pay down a portion of our Bank of America Fund XII Term Loan.

- (3) Proceeds were used primarily to pay down our credit facility.

**Table of Contents****Results of Operations**

The following table shows the variance in dollars for certain of our operating data between the three and nine months ended September 30, 2005 and 2004.

(in millions)	<b>Total variance in dollars between the three months ended September 30, 2005 and 2004</b>	<b>Total variance in dollars between the nine months ended September 30, 2005 and 2004</b>
<b>REVENUE:</b>		
Office Property	\$ (27.9)	\$ (93.1)
Resort Residential Development Property	17.8	54.8
Resort/Hotel Property	(18.9)	(53.2)
<b>Total Property revenue</b>	<b>\$ (29.0)</b>	<b>\$ (91.5)</b>
<b>EXPENSE:</b>		
Office Property real estate taxes	\$ (5.4)	\$ (17.8)
Office Property operating expenses	(5.0)	(16.3)
Resort Residential Development Property expense	14.2	44.4
Resort/Hotel Property expense	(18.8)	(50.3)
<b>Total Property expense</b>	<b>\$ (15.0)</b>	<b>\$ (40.0)</b>
<b>Income from Property Operations</b>	<b>\$ (14.0)</b>	<b>\$ (51.5)</b>
<b>OTHER INCOME (EXPENSE):</b>		
Income from investment land sales, net	\$ (7.6)	\$ (0.1)
Gain on joint venture of properties, net	0.3	1.8
Gain on property sales, net		0.1
Interest and other income	4.8	12.3
Corporate general and administrative	(2.7)	(10.4)
Interest expense	12.5	33.6
Amortization of deferred financing costs	1.3	4.1
Extinguishment of debt	(0.2)	1.1
Depreciation and amortization	7.6	13.3
Impairment charges related to real estate assets	4.1	4.1
Other expenses	(1.6)	(2.1)
Equity in net income (loss) of unconsolidated companies:		
Office Properties	2.1	6.3
Resort Residential Development Properties		0.5
Resort/Hotel Properties	(0.8)	0.3
Temperature-Controlled Logistics Properties	1.0	2.2
Other		11.3

<b>Total other income (expense)</b>	\$	20.8	\$	78.4
<b>LOSS FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS AND INCOME TAXES</b>	\$	6.8	\$	26.9
Minority interests				(4.8)
Income tax benefit		(5.9)		(11.2)
<b>LOSS BEFORE DISCONTINUED OPERATIONS AND CUMULATIVE EFFECT OF A CHANGE IN ACCOUNTING PRINCIPLE</b>	\$	0.9	\$	10.9
Income from discontinued operations, net of minority interests		(0.6)		(3.5)
Impairment charges related to real estate assets from discontinued operations, net of minority interests		0.2		2.7
Gain (loss) on real estate from discontinued operations, net of minority interests		89.8		93.4
Cumulative effect of a change in accounting principle, net of minority interests				0.3
<b>NET INCOME (LOSS)</b>	\$	90.3	\$	103.8
Series A Preferred Share distributions				(0.2)
Series B Preferred Share distributions				
<b>NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS</b>	\$	90.3	\$	103.6

**Table of Contents**

**Comparison of the three months ended September 30, 2005 to the three months ended September 30, 2004  
Property Revenues**

Total property revenues decreased \$29.0 million, or 12.1%, to \$208.8 million for the three months ended September 30, 2005, as compared to \$238.8 million for the three months ended September 30, 2004. The primary components of the decrease in total property revenues are discussed below.

Office Property revenues decreased \$27.9 million, or 22.8%, to \$94.6 million, primarily due to:  
a decrease of \$43.9 million due to the joint ventures of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004; partially offset by

an increase of \$6.3 million resulting from third party management and leasing services and related direct expense reimbursements due to the joint venture of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004, and Fulbright Tower in February 2005 and One Buckhead Plaza in June 2005;

an increase of \$5.1 million from the acquisition of The Alhambra in August 2004, One Live Oak and Peakview Tower in December 2004 and the Exchange Building in February 2005;

an increase of \$4.2 million resulting from the modification of the El Paso lease; and

an increase of \$1.2 million from the 43 consolidated Office Properties (excluding 2004 and 2005 acquisitions, dispositions and properties held for sale) that we owned or had an interest in, primarily due to a 1.6 percentage point increase in average occupancy (from 82.5% to 84.1%) and increased parking revenues, partially offset by a decrease in full service weighted average rental rates.

Resort Residential Development Property revenues increased \$17.8 million, or 29.4%, to \$78.4 million, primarily due to:

an increase of \$18.3 million in CRDI revenues related to product mix in lots and units available for sale in 2005 versus 2004, at Creekside at Riverfront Park in Denver, Colorado, Brownstones in Denver, Colorado, and Delgany in Denver, Colorado, which had sales in the three months ended September 30, 2005, but reduced or no sales in the same period in 2004; partially offset by Horizon Pass in Bachelor Gulch, Colorado, which had sales in the three months ended September 30, 2004, but reduced sales in the same period in 2005.

Resort/Hotel Property revenues decreased \$18.9 million, or 34.6%, to \$35.8 million, primarily due to:

a decrease of \$22.6 million due to the contribution, in January 2005, of the Canyon Ranch Properties to a newly formed entity, CR Operating, LLC, in which we have a 48% member interest that is accounted for as an unconsolidated investment; partially offset by

an increase of \$1.8 million in room revenue at the Luxury Resort and Spa Properties primarily related to a 19% increase in revenue per available room (from \$188 to \$223) resulting from an increase of 17% in average daily rate (from \$248 to \$290);

an increase of \$0.7 million in food and beverage, spa and other revenue at the Luxury Resort and Spa Properties primarily due to a 9 percentage point increase in occupancy (from 78% to 87%) at the Sonoma Mission Inn;

an increase of \$0.6 million in room revenue at the Upscale Business Class Hotel Properties primarily due to an 8% increase in revenue per available room (from \$84 to \$91) primarily related to a 10% increase in average daily rate (from \$111 to \$122); and

an increase of \$0.5 million in food and beverage revenue at the Upscale Business Class Hotel Properties primarily related to increased group volume.



## **Table of Contents**

### **Property Expenses**

Total property expenses decreased \$15.0 million, or 9.4%, to \$144.4 million for the three months ended September 30, 2005, as compared to \$159.4 million for the three months ended September 30, 2004. The primary components of the variances in property expenses are discussed below.

Office Property expenses decreased \$10.4 million, or 17.4%, to \$49.2 million, primarily due to:  
a decrease of \$20.7 million due to the joint venture of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004; partially offset by

an increase of \$4.1 million related to the cost of providing third party management services due to the joint ventures of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004, Fulbright Tower in February 2005 and One Buckhead Plaza in June 2005, which are recouped by increased third party fee income and direct expense reimbursements;

an increase of \$2.3 million from the acquisition of The Alhambra in August 2004, One Live Oak and Peakview Tower in December 2004 and the Exchange Building in February 2005;

an increase of \$2.0 million due to increased Sarbanes-Oxley compliance costs and payroll and benefits costs; and

an increase of \$1.9 million in operating expenses of the 43 consolidated Office Properties (excluding 2004 and 2005 acquisitions, dispositions and properties held for sale) that we owned or had an interest in primarily due to increased repairs and maintenance, utilities and salaries.

Resort Residential Development Property expenses increased \$14.2 million, or 26.1%, to \$68.7 million, primarily due to:

an increase of \$18.0 million in CRDI cost of sales related to product mix in lots and units available for sale in 2005 versus 2004, primarily at Creekside at Riverfront Park in Denver, Colorado, Brownstones in Denver, Colorado, and Delgany in Denver, Colorado, which had sales in the three months ended September 30, 2005, but reduced or no sales in the same period in 2004; partially offset by Horizon Pass in Bachelor Gulch, Colorado, which had sales in the three months ended September 30, 2004, but reduced sales in the same period in 2005.

Resort/Hotel Property expenses decreased \$18.8 million, or 41.5%, to \$26.5 million, primarily due to:  
a decrease of \$19.9 million due to the contribution, in January 2005, of the Canyon Ranch Properties to a newly formed entity, CR Operating, LLC, in which we have a 48% member interest that is accounted for as an unconsolidated investment; partially offset by

an increase of \$0.9 million in operating expenses at the Luxury Resort and Spa Properties primarily due to a 9 percentage point increase in occupancy at the Sonoma Mission Inn (from 78% to 87%); and

an increase of \$0.6 million in operating expenses at the Upscale Business Class Hotel Properties primarily due to a 7 percentage point increase in occupancy at the Houston Renaissance (from 61% to 68%).

### **Other Income/Expense**

Total other income and expenses decreased \$20.8 million, or 21.3%, to \$77.0 million for the three months ended September 30, 2005, compared to \$97.8 million for the three months ended September 30, 2004. The primary components of the decrease in total other income and expenses are discussed below.

#### **Other Income**

Other income decreased \$0.2 million, or 2.0%, to \$9.6 million for the three months ended September 30, 2005, as compared to \$9.8 million for the three months ended September 30, 2004. The primary components of the decrease in other income are discussed below.

Income from investment land sales decreased \$7.6 million due to the gain on the sale of two parcels of undeveloped investment land in Houston, Texas in 2004.



**Table of Contents**

Interest and other income increased \$4.8 million to \$7.4 million primarily due to:  
\$3.3 million interest from mezzanine loans; and

\$1.0 million interest from U.S. Treasury and government sponsored agency securities purchased in December 2004 and January 2005 related to debt defeasance in order to release the lien on properties securing the LaSalle Note I and Nomura Funding VI Note.

Equity in net income of unconsolidated companies increased \$2.3 million to \$1.9 million primarily due to: an increase of \$2.1 million in Office equity in net income primarily attributable to the joint ventures of The Crescent, Fountain Place, Trammell Crow Center, Houston Center and Post Oak Central Office Properties.

**Other Expenses**

Other expenses decreased \$21.0 million, or 19.5%, to \$86.6 million for the three months ended September 30, 2005, compared to \$107.6 million for the three months ended September 30, 2004. The primary components of the decrease in other expenses are discussed below.

Interest expense decreased \$12.5 million, or 26.8%, to \$34.1 million due to a decrease of \$473 million in the weighted average debt balance (from \$2.791 billion to \$2.318 billion), partially offset by a 0.12 percentage point increase in the hedged weighted average interest rate (from 6.78% to 6.90%) and \$3.1 million cash flow payments recorded as interest expense related to the Fountain Place transaction in June 2004.

Depreciation and amortization costs decreased \$7.6 million, or 17.2%, to \$36.6 million due to:

\$7.2 million decrease in Office Property depreciation expense, primarily due to:

\$9.8 million decrease attributable to the joint venture of The Crescent, Fountain Place, Trammell Crow Center, Houston Center and Post Oak Central in November 2004; partially offset by

\$1.8 million increase from the acquisitions of The Alhambra in August 2004, One Live Oak and Peakview Tower in December 2004 and the Exchange Building in February 2005;

\$1.2 million increase primarily due to increased building and leasehold improvements; and  
\$1.4 million decrease in Resort/Hotel Property depreciation expense primarily related to the joint venture of the Canyon Ranch Properties; partially offset by the reclassification of the Denver City Marriott Hotel Property from held for sale to held and used; partially offset by

\$1.1 million increase in Resort Residential Development Property depreciation expense primarily related to club amenities and golf course improvements at CRDI and DMDC.

Impairment charges related to real estate assets decreased \$4.1 million due to the impairment related to the demolition of the old clubhouse at the Sonoma Club in the third quarter 2004 in order to construct a new clubhouse.

Amortization of deferred financing costs decreased \$1.3 million, or 38.2%, to \$2.1 million due primarily to the payoff of the Lehman Capital Note in November 2004 and the Fleet Fund I and II Term Loan in January 2004 and November 2004.

Corporate general and administrative costs increased \$2.7 million, or 29.7%, to \$11.8 million due to an increase in compensation expense associated with restricted Units granted in December 2004 and May 2005 and payroll and benefits costs, partially offset by a decrease in Sarbanes-Oxley compliance costs.

**Table of Contents**

**Discontinued Operations**

Income from discontinued operations on assets sold and held for sale increased \$89.4 million to \$90.9 million due to:

an increase of \$89.8 million, net of minority interest, due to the gain on the sale of three properties in 2005; and

an increase of \$0.2 million, net of minority interest, due to an aggregate \$0.1 million impairment on assets held for sale in 2005 compared to \$0.3 million in 2004; partially offset by

a decrease of \$0.6 million, net of minority interest, due to the reduction of net income associated with properties held for sale in 2005 compared to 2004.

**Comparison of the nine months ended September 30, 2005 to the nine months ended September 30, 2004**

**Property Revenues**

Total property revenues decreased \$91.5 million, or 13.3%, to \$598.4 million for the nine months ended September 30, 2005, as compared to \$689.9 million for the nine months ended September 30, 2004. The primary components of the decrease in total property revenues are discussed below.

Office Property revenues decreased \$93.1 million, or 25.3%, to \$274.2 million, primarily due to:

a decrease of \$129.7 million due to the joint ventures of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004; partially offset by Fulbright Tower, which was acquired in December 2004 and joint ventured in February 2005, and One Buckhead Plaza which was acquired in April 2005 and joint ventured in June 2005; and

a decrease of \$1.5 million in net lease termination fees (from \$8.5 million to \$7.0 million); partially offset by

an increase of \$22.3 million from the acquisition of Hughes Center in January through May 2004, Dupont Centre in March 2004, The Alhambra in August 2004, One Live Oak and Peakview Tower in December 2004 and the Exchange Building in February 2005;

an increase of \$14.4 million resulting from third party management and leasing services and related direct expense reimbursements due to the joint ventures of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004, and Fulbright Tower in February 2005 and One Buckhead Plaza in June 2005; and

a increase of \$1.6 million from the 43 consolidated Office Properties (excluding 2004 and 2005 acquisitions, dispositions and properties held for sale) that we owned or had an interest in, primarily due to a 2.1 percentage point increase in average occupancy (from 82.6% to 84.7%), increased expense recovery revenue related to the increase in occupancy and increased parking revenue; partially offset by a decline in full service weighted average rental rates.

Resort Residential Development Property revenues increased \$54.8 million, or 33.4%, to \$218.7 million, primarily due to:

an increase of \$52.9 million in CRDI revenues related to product mix in lots and units available for sale in 2005 versus 2004, primarily at Horizon Pass in Bachelor Gulch, Colorado, Old Greenwood in Lake Tahoe, California, Creekside at Riverfront Park in Denver, Colorado, Delgany in Denver, Colorado, and Brownstones in Denver, Colorado, which had sales in the nine months ended September 30, 2005, but reduced or no sales in the same period in 2004; partially offset by the Cresta project in Arrowhead, Colorado, and the Park Place at Riverfront Park in Denver, Colorado, which had sales in the nine months ended September 30, 2004, but reduced or no sales in the same period in 2005.

## **Table of Contents**

Resort/Hotel Property revenues decreased \$53.2 million, or 33.5%, to \$105.5 million, primarily due to:  
a decrease of \$65.7 million due to the contribution, in January 2005, of the Canyon Ranch Properties to a newly formed entity, CR Operating, LLC, in which we have a 48% member interest that is accounted for as an unconsolidated investment; partially offset by

an increase of \$5.4 million in room revenue at the Luxury Resort and Spa Properties related to a 21% increase in revenue per available room (from \$174 to \$210) resulting from a 12% increase in average daily rate (from \$283 to \$318) and a 5 percentage point increase in occupancy (from 61% to 66%);

an increase of \$3.4 million in food and beverage, spa and other revenue at the Luxury Resort and Spa Properties primarily due to a 11 percentage point increase in occupancy (from 59% to 70%) at the Sonoma Mission Inn primarily related to the renovation of the 97 historic inn rooms which were out of service during the first two quarters of 2004;

an increase of \$2.0 million in food and beverage and other revenue at the Upscale Business Class Hotel Properties primarily related to the 5 percentage point increase in occupancy (from 69% to 74%); and

an increase of \$1.7 million in room revenue at the Upscale Business Class Hotel Properties primarily due to a 13% increase in revenue per available room (from \$80 to \$90) resulting from an increase of 6% in average daily rate (from \$115 to \$122) and an 5 percentage point increase in occupancy (from 69% to 74%).

## **Property Expenses**

Total property expenses decreased \$40.0 million, or 8.8%, to \$414.4 million for the nine months ended September 30, 2005, as compared to \$454.4 million for the nine months ended September 30, 2004. The primary components of the variances in property expenses are discussed below.

Office Property expenses decreased \$34.1 million, or 19.5%, to \$141.2 million, primarily due to:  
a decrease of \$59.2 million due to the joint ventures of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004, partially offset by Fulbright Tower, which was acquired in December 2004 and joint ventured in February 2005 and One Buckhead Plaza, which was acquired in April 2005 and joint ventured in June 2005; partially offset by

an increase of \$12.1 million related to the cost of providing third party management services due to the joint venture of The Crescent, Trammell Crow Center, Fountain Place, Houston Center and Post Oak Central in November 2004, and Fulbright Tower in February 2005 and One Buckhead Plaza in June 2005, which are recouped by increased third party fee income and direct expense reimbursements;

an increase of \$8.5 million from the acquisition of Hughes Center in January through May 2004, Dupont Centre in March 2004, The Alhambra in August 2004, One Live Oak and Peakview Tower in December 2004 and the Exchange Building in February 2005;

an increase of \$2.7 million due to increased Sarbanes-Oxley compliance costs and payroll and benefits costs; and

an increase of \$1.9 million in operating expenses of the 43 consolidated Office Properties (excluding 2004 and 2005 acquisitions, dispositions and properties held for sale) that we owned or had an interest in primarily due to increased repairs and maintenance, utilities and salaries.

Resort Residential Development Property expenses increased \$44.4 million, or 30.2%, to \$191.2 million, primarily due to:

an increase of \$48.4 million in CRDI cost of sales related to product mix in lots and units available for sale in 2005 versus 2004, primarily at the Horizon Pass project in Bachelor Gulch, Colorado, Old

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Greenwood in Lake Tahoe, California, Creekside at Riverfront Park in Denver, Colorado, Delgany in Denver, Colorado, and Brownstones in Denver, Colorado, which had sales in the nine months ended September 30, 2005, but reduced or no sales in the same period in 2004; partially offset by the Cresta project in Arrowhead, Colorado, and Park Place at Riverfront Park in Denver, Colorado, which had sales in the nine months ended September 30, 2004, but reduced or no sales in the same period in 2005.

**Table of Contents**

Resort/Hotel Property expenses decreased \$50.3 million, or 38.0%, to \$82.0 million, primarily due to:  
a decrease of \$56.2 million due to the contribution, in January 2005, of the Canyon Ranch Properties to a newly formed entity, CR Operating, LLC, in which we have a 48% member interest that is accounted for as an unconsolidated investment; partially offset by

an increase of \$4.0 million in operating expenses at the Luxury Resort and Spa Properties primarily due to an 11 percentage point increase in occupancy at Sonoma Mission Inn (from 59% to 70%); and

an increase of \$1.6 million in operating expenses at the Upscale Business Class Hotel Properties primarily related to a 10 percentage point increase in occupancy at Houston Renaissance (from 60% to 70%).

**Other Income/Expense**

Total other income and expenses decreased \$78.4 million, or 27.3%, to \$209.1 million for the nine months ended September 30, 2005, compared to \$287.5 million for the nine months ended September 30, 2004. The primary components of the decrease in total other income and expenses are discussed below.

**Other Income**

Other income increased \$34.7 million to \$49.0 million for the nine months ended September 30, 2005, as compared to \$14.3 million for the nine months ended September 30, 2004. The primary components of the increase in other income are discussed below.

Equity in net income of unconsolidated companies increased \$20.6 million to \$18.0 million primarily due to:  
an increase of \$11.3 million in Other equity in net income primarily attributable to \$6.0 million of income from the G2 investment and an increase of \$5.1 million of income from the SunTx investment;

an increase of \$6.3 million in Office equity in net income primarily attributable to the joint ventures of The Crescent, Fountain Place, Trammell Crow Center, Houston Center and Post Oak Central Office Properties; and

an increase of \$2.2 million in Temperature-Controlled Logistics equity in net income primarily attributable to an increase in occupancy in the distribution and public segments.

Interest and other income increased \$12.3 million to \$20.6 million primarily due to:  
\$6.7 million interest from mezzanine loans;

\$2.7 million interest from U.S. Treasury and government sponsored agency securities purchased in December 2004 and January 2005 related to debt defeasance in order to release the lien on properties securing the LaSalle Note I and Nomura Funding VI Note;

\$1.7 million increase in other income from legal settlement proceeds received in connection with certain deed transfer taxes; and

\$0.9 million interest and dividends received on other marketable securities.

Gain on joint venture of properties, net increased \$1.8 million due to the gain from the joint venture of Fulbright Tower in February 2005 and One Buckhead Plaza in June 2005.

**Other Expenses**

Other expenses decreased \$43.7 million, or 14.5%, to \$258.1 million for the nine months ended September 30, 2005, compared to \$301.8 million for the nine months ended September 30, 2004. The primary components of the decrease in other expenses are discussed below.

Interest expense decreased \$33.6 million, or 24.5%, to \$103.4 million due to a decrease of \$487 million in the weighted average debt balance (from \$2.759 billion to \$2.272 billion), partially offset by a 0.07 percentage point increase in the hedged weighted average interest rate (from 6.91% to 6.98%) and \$3.1 million cash flow payments recorded as interest expense related to the Fountain Place transaction in June 2004.





**Table of Contents**

Depreciation and amortization costs decreased \$13.3 million, or 10.7%, to \$111.0 million due to:

\$15.5 million decrease in Office Property depreciation expense, due to:

- \$28.0 million decrease attributable to the joint ventures of The Crescent, Fountain Place, Trammell Crow Center, Houston Center and Post Oak Central in November 2004, partially offset by Fulbright Tower which was acquired in December 2004 and subsequently joint ventured in February 2005 and One Buckhead Plaza which was acquired in April 2005 and subsequently joint ventured in June 2005; partially offset by
- \$10.5 million increase from the acquisitions of Hughes Center in January through May 2004, Dupont Centre in March 2004, The Alhambra in August 2004, One Live Oak, Fulbright Tower and Peakview Tower in December 2004 and the Exchange Building in February 2005; and
- \$1.9 million increase primarily due to increased building and leasehold improvements; and \$0.7 million decrease in Resort/Hotel Property depreciation expense primarily related to the joint venture of the Canyon Ranch Properties, partially offset by the reclassification of the Denver City Marriott Hotel Property from held for sale to held and used; partially offset by

\$3.1 million increase in Resort Residential Development Property depreciation expense primarily related to club amenities and golf course improvements at CRDI and DMDC.

Impairment charges related to real estate assets decreased \$4.0 million due to the impairment related to the demolition of the old clubhouse at the Sonoma Club in the third quarter 2004 in order to construct a new clubhouse.

Amortization of deferred financing costs decreased \$4.1 million, or 39.8%, to \$6.2 million due to the refinancing of the Credit Facility in February 2005, the reduction of the Fleet Fund I and II Term Loan in January 2004 and the payoff of the Lehman Capital Note in November 2004.

Extinguishment of debt expense decreased \$1.1 million, or 35.5%, to \$2.0 million due to:

\$3.1 million extinguishment of debt expense in 2004 related to the write-off of deferred financing costs associated with reduction of the Fleet Fund I and II Term Loans, the reduction of the Bank of America Fund XII Term Loan and the payoff of the Deutsche Bank-CMBS loan; partially offset by \$2.0 million extinguishment of debt expense in 2005 related to the write-off of deferred financing costs associated with the reduction of the Bank of America Funding XII Term Loan (of which \$0.7 million related to the sale of three Office Properties), the payoff of the old credit facility in February 2005 and payoff of the Fleet Term Loan.

Corporate general and administrative costs increased \$10.4 million, or 45.8%, to \$33.1 million due to an increase in compensation expense associated with restricted Units granted in December 2004 and May 2005, payroll and benefits costs, external audit costs and Sarbanes-Oxley compliance costs.

**Discontinued Operations**

Income from discontinued operations on assets sold and held for sale increased \$92.5 million to \$95.5 million due to:

an increase of \$93.4 million, net of minority interest, primarily due to the \$91.2 million gain on the sale of four properties in 2005; and

an increase of \$2.6 million, net of minority interest, due to an aggregate \$2.7 million impairment on three office properties in 2004; partially offset by

a decrease of \$3.5 million, net of minority interest, due to the reduction of net income associated with properties held for sale in 2005 compared to 2004.



**Table of Contents****Liquidity and Capital Resources****Overview**

Our primary sources of liquidity are cash flow from operations, our credit facility, and proceeds from asset sales and joint ventures. Our short-term liquidity requirements through September 30, 2006, consist primarily of our normal operating expenses, principal and interest payments on our debt, amounts due at maturity of our debt obligations, distributions to our shareholders and capital expenditures. Our long-term liquidity requirements consist primarily of debt obligations maturing after September 30, 2006, distributions to our shareholders and capital expenditures.

**Short-Term Liquidity**

We believe that cash flow from operations will be sufficient to cover our normal operating expenses, interest payments on our debt, distributions on our preferred shares, non-revenue enhancing capital expenditures and revenue enhancing capital expenditures (including property improvements, tenant improvements and leasing commissions) in 2005 and 2006. The cash flow from our Resort Residential Development segment is cyclical in nature and primarily realized in the last quarter of each year. We expect to meet temporary shortfalls in operating cash flow caused by this cyclicity through working capital draws under our credit facility. However, our cash flow from operations, after payments discussed above, is not expected to fully cover the distributions on our common shares in 2005 and 2006. We intend to use proceeds from asset sales and joint ventures, additional leverage on assets, and borrowings under our credit facility to cover this shortfall.

In addition, through September 30, 2006, we expect to make capital expenditures of approximately \$227.9 million, primarily relating to new developments of investment property that are not in the ordinary course of operations of our business. We anticipate funding these short-term liquidity requirements primarily through construction loans and borrowings under our credit facility or additional debt facilities. As of September 30, 2005, we also had maturing debt obligations of \$317.6 million through September 30, 2006, made up primarily of the maturity of the LaSalle Note II which is funded by defeasance securities and the Bank of America Funding XII Term Loan which has a one year extension option. In addition, \$26.3 million of these maturing debt obligations relate to the Resort Residential Development Segment and will be repaid with the sales of the corresponding land or units or will be refinanced. The remaining maturities consist primarily of normal principal amortization and will be met with cash flow from operations.

**Long-Term Liquidity**

Our long-term liquidity requirements as of September 30, 2005, consist primarily of \$2.0 billion of debt maturing after September 30, 2006. We also have \$125.4 million of expected long-term capital expenditures relating to capital investments that are not in the ordinary course of operations of our business. We anticipate meeting these obligations primarily through refinancing maturing debt with long-term secured and unsecured debt, construction loans and through other debt and equity financing alternatives, as well as cash proceeds from asset sales and joint ventures.

**Cash Flows**

Our cash flow from operations is primarily attributable to the operations of our Office, Resort Residential Development and Resort/Hotel Properties. The level of our cash flow depends on multiple factors, including rental rates and occupancy rates at our Office Properties, sales of lots and units at our Resort Residential Development Properties and room rates and occupancy rates at our Resort/Hotel Properties. Our net cash provided by operating activities is also affected by the level of our operating and other expenses, as well as Resort Residential capital expenditures for existing projects.

For the nine months ended September 30, 2005, the Office Segment, Resort Residential Development Segment and Resort/Hotel Segment accounted for 45%, 38% and 17%, respectively, of our total Property revenues. Our top five tenants accounted for approximately 11% of our total Office Segment rental revenues for the nine months ended September 30, 2005. The loss of one or more of our major tenants would have a temporary adverse effect on cash flow from operations until we were able to re-lease the space previously leased to these tenants. Based on rental revenues from office leases in effect as of September 30, 2005, no single tenant accounted for more than 6% of our total Office Segment rental revenues for the nine months ended September 30, 2005.

**Table of Contents**

In July 2005, we entered into an agreement with our largest office tenant, El Paso Energy Services Company and certain of its subsidiaries, which will terminate El Paso's leases relating to a total of 888,000 square feet at Greenway Plaza in Houston, Texas effective December 31, 2007. Under the agreement, El Paso is required to pay us \$65.0 million in termination fees in periodic installments through December 31, 2007 and \$62.0 million in rent according to the original lease terms from July 1, 2005 through December 31, 2007. Original expirations for the space ranged from 2007 through 2014. The \$65.0 million lease termination fee, net of the approximately \$23.0 million deferred rent receivable balance, will be recognized ratably to income over the period July 1, 2005 through December 31, 2007. As of September 30, 2005, El Paso was current on all rental obligations.

During the nine months ended September 30, 2005, our cash flow from operations was insufficient to fully cover the distributions on our common shares. We funded this shortfall primarily with a combination of proceeds from asset sales and joint ventures, proceeds from investment land sales and borrowings under our credit facility.

**Debt and equity financing alternatives**

Debt and equity financing alternatives currently available to us to satisfy our liquidity requirements include:

Additional proceeds from our new credit facility under which we had up to \$112.8 million of borrowing capacity available as of September 30, 2005, and which may be increased by \$100.0 million subject to certain conditions;

Additional proceeds from the refinancing of existing secured and unsecured debt;

Additional debt secured by existing underleveraged properties;

Issuance of additional unsecured debt or trust preferred securities; and

Equity offerings including preferred and/or convertible securities.

The following factors could limit our ability to utilize these financing alternatives:

A reduction in the operating results of the Properties supporting our credit facility to a level that would reduce the availability of funds under the credit facility;

A reduction in the operating results of the Properties could limit our ability to refinance existing secured and unsecured debt or extend maturity dates, or could result in an uncured or unwaived event of default;

We may be unable to obtain debt or equity financing on favorable terms, or at all, as a result of our financial condition or market conditions at the time we seek additional financing;

Restrictions under our debt instruments or outstanding equity may prohibit us from incurring debt or issuing equity on terms available under then-prevailing market conditions or at all;

We may be unable to service additional or replacement debt due to increases in interest rates or a decline in our operating performance; and

We may be unable to increase our credit facility by \$100.0 million, as provided under the terms of the facility, due to adverse changes in market conditions.

**Cash Flows**

(in millions)	<b>For the nine months ended September 30, 2005</b>
Cash used in Operating Activities	\$ (5.3)

Cash used in Investing Activities		(100.9)
Cash provided by Financing Activities		170.0
Increase in Cash and Cash Equivalents	\$	63.8
Cash and Cash Equivalents, Beginning of Period		92.3
Cash and Cash Equivalents, End of Period	\$	156.1

**Table of Contents**

**Operating Activities**

Our cash used in operating activities of \$5.3 million is attributable to Property operations.

**Investing Activities**

Our cash used in investing activities of \$100.9 million is primarily attributable to:

\$186.9 million for the acquisition of investment properties, primarily due to the acquisition of the Exchange Building and One Buckhead Plaza Office Properties;

\$115.7 million purchase of U.S. Treasury and government sponsored agency securities in connection with the defeasance of LaSalle Note I;

\$67.5 million increase in notes receivables, primarily due to mezzanine loans, partially offset by the early repayment of loans secured by a Resort Residential management business;

\$50.7 million for non-revenue enhancing tenant improvement and leasing costs for Office Properties;

\$49.2 million for development of properties, due to the development of Paseo del Mar, Ritz-Carlton and 3883 Hughes Parkway; and

\$23.5 million for development of amenities at the Resort Residential Development Properties;

\$13.2 million of property improvements for Office and Resort/Hotel Properties;

\$7.9 million additional investment in unconsolidated Office Properties, primarily related to our investment in Crescent Irvine LLC; and

\$6.2 million additional investment in unconsolidated Other companies.

The cash used in investing activities is partially offset by:

\$236.6 million proceeds from property sales, primarily due the sale of Two Renaissance Square, Chancellor Park, Barton Oaks and Albuquerque Plaza Office Properties and the sale of undeveloped land in Houston, Texas;

\$144.2 million proceeds from joint ventures, primarily due to the Canyon Ranch transaction and the joint venture of Fulbright Tower and One Buckhead Plaza Office Properties;

\$20.4 million proceeds from defeasance investment maturities;

\$11.9 million return of investment in unconsolidated other companies due to the distribution received from our G2 investment in February 2005; and

\$6.4 million return of investment in Temperature-Controlled Logistics Properties.

**Financing Activities**

Our cash provided by financing activities of \$170.0 million is primarily attributable to:

\$550.3 million proceeds from borrowings under our credit facility;

\$370.0 million proceeds from other borrowings, primarily due to the GACC Note secured by Funding One assets, the Column Financial Note secured by Peakview Tower and the JP Morgan Chase III Note secured by Datran Center;

Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

\$179.9 million proceeds from borrowings for construction costs for infrastructure developments at the Resort Residential Development Properties;

\$77.3 million proceeds from the issuance of junior subordinated notes;

\$21.3 million proceeds from the exercise of share and unit options; and

\$7.1 million proceeds from capital contributions from our joint venture partners.

The cash provided by financing activities is partially offset by:

\$519.8 million payments under our credit facility;

\$257.5 million payments under other borrowings, primarily due to the pay off of the Fleet Term Loan, the pay down of the Bank of America Funding XII Term Loan from proceeds from the sale of Office Properties, the pay off of the Texas Capital Bank loan and the pay off of the Metropolitan Life Note V;

\$133.1 million distributions to common shareholders and unitholders;

\$85.3 million Resort Residential Development Property note payments;

\$24.0 million distributions to preferred shareholders;

\$9.9 million debt financing costs, primarily due to the new credit facility, the GACC Note and the JP Morgan Chase III Note; and

\$6.3 million capital distributions to joint venture partners.

**Table of Contents****Liquidity Requirements****Capital Expenditures**

As of September 30, 2005, we had unfunded capital expenditures of approximately \$353.3 million relating to capital investments that are not in the ordinary course of operations of our business segments. The table below specifies our requirements for capital expenditures, the amounts funded as of September 30, 2005, and amounts remaining to be funded (future funding classified between short-term and long-term capital requirements):

(in millions)	Project	Total Project Cost <sup>(1)</sup>	Amount Funded as of September 30, 2005	Amount Remaining To Fund	Capital Expenditures	
					Short-Term (Next 12 Months) <sup>(2)</sup>	Long-Term (12+ Months) <sup>(2)</sup>
<b>Consolidated:</b>						
<b>Office Segment</b>						
	3883 Hughes Center <sup>(3)</sup>	\$ 73.9	\$ 7.2	\$ 66.7	\$ 53.5	\$ 13.2
	Paseo del Mar <sup>(4)</sup>	65.4	30.2	35.2	35.2	
<b>Resort Residential Development Segment</b>						
	Tahoe Mountain Club <sup>(5)</sup>	74.6	64.6	10.0	10.0	
	JPI Multi-family Investments Luxury Apartments <sup>(6)</sup>	54.3	31.6	22.7	20.1	2.6
<b>Resort/Hotel Segment</b>						
	Canyon Ranch Tucson Land Construction Loan <sup>(7)</sup>	2.4	1.5	0.9	0.9	
<b>Other</b>						
	The Ritz-Carlton <sup>(8)</sup>	202.7	38.7	164.0	80.0	84.0
<b>Unconsolidated:</b>						
<b>Office Segment</b>						
	Von Karman Office Development in Irvine <sup>(9)</sup>	36.4	6.4	30.0	12.2	17.8
<b>Other</b>						
	Redtail Capital Partners, L.P. <sup>(10)</sup>	25.0	1.2	23.8	16.0	7.8
	<b>Total</b>	\$ 534.7	\$ 181.4	\$ 353.3	\$ 227.9	\$ 125.4

(1) All amounts are approximate.

(2)



Reflects our estimate of the breakdown between short-term and long-term capital expenditures.

- (3) We have committed to a first phase office development of 255,000 square feet on land that we own within the Hughes Center complex. We broke ground in the third quarter of 2005 and expect to complete the building in the first quarter of 2007. We closed a \$52.3 million construction loan in the third quarter of 2005.
- (4) On September 21, 2005, we entered into a joint venture agreement with JMI Realty. The joint venture has committed to develop a 231,000 square-foot, three building office complex in the Del Mar Heights submarket of San Diego, California. On

September 21, 2005, we secured a \$53.1 million construction loan from Guaranty Bank for the construction of this project. The loan is fully guaranteed by an affiliate of our partner. Amounts in the table represent our portion (80%) of total project costs. The development, which is currently underway, is scheduled for delivery in August 2006.

- (5) As of September 30, 2005, we had invested \$64.6 million in Tahoe Mountain Club, which includes the acquisition of land and development of golf courses and club amenities. During 2005, we are developing dining and ski facilities on the mountain and an additional golf course. We anticipate collecting

membership deposits which will be utilized to fund a portion of the development costs. We will fund the remaining \$10.0 million through construction loans.

- (6) In October 2004, we entered into an agreement with JPI Multi-Family Investments, L.P. to develop a multi-family apartment project in Dedham, Massachusetts. We have also entered into a construction loan with a maximum borrowing of \$41.0 million to fund construction which our partner guarantees.
- (7) We have a \$2.4 million construction loan with the purchaser of the land, which is secured by eight developed lots and a \$0.4 million letter of credit.

- (8) We entered into agreements with Ritz-Carlton Hotel Company, L.L.C. to develop the first Ritz-Carlton hotel and condominium project in Dallas, Texas. The development plans include a Ritz-Carlton with approximately 217 hotel rooms and 70 residences. Construction on the development began in the second quarter of 2005. On July 26, 2005, we secured a \$175.0 million construction line of credit from Key Bank for the construction of this project.
- (9) In June 2005, we entered into a joint venture arrangement with an affiliate of Hines and have committed to co-develop a 260,000 square-foot Class A office property in Irvine, California. Amounts in the table represent

our portion  
(40%) of total  
project costs  
and we  
anticipate  
obtaining  
construction  
financing.

- (10) In May 2005, we entered into an agreement with Capstead Mortgage Corporation pursuant to which we formed a joint venture to invest up to \$100 million in equity. The joint venture will invest in select mezzanine loans on commercial real estate over a two-year period. Capstead is committed to 75% of the equity capital and we are committed to 25%. Total contributions from Crescent were \$1.2 million.

**Table of Contents****Debt Financing Summary**

The following table shows summary information about our debt, including our pro rata share of unconsolidated debt, as of September 30, 2005. Listed below are the aggregate required principal payments by year as of September 30, 2005 excluding any extension options. Scheduled principal installments and amounts due at maturity are included.

(in thousands)	Secured Debt	Defeased Debt	Unsecured Debt	Consolidated Debt	Share of Unconsolidated Debt	Total
2005	\$ 9,770	\$ 1,066	\$	\$ 10,836	\$ 55,836	\$ 66,672
2006	259,036	157,130	173,000 <sup>(1)</sup>	589,166	24,805	613,971
2007	215,889	100,279	250,000	566,168	47,829	613,997
2008	60,132	289		60,421	62,884	123,305
2009	271,615	320	375,000	646,935	79,643	726,578
Thereafter	349,920	6,337	77,321	433,578	390,812	824,390
	\$ 1,166,362	\$ 265,421	\$ 875,321	\$ 2,307,104	\$ 661,809	\$ 2,968,913

<sup>(1)</sup> Borrowings under the credit facility.

**Off-Balance Sheet Arrangements – Guarantee Commitments**

Our guarantees in place as of September 30, 2005, are listed in the table below. For the guarantees on indebtedness, no triggering events or conditions are anticipated to occur that would require payment under the guarantees and management believes the assets associated with the loans that are guaranteed are sufficient to cover the maximum potential amount of future payments and, therefore, would not require us to provide additional collateral to support the guarantees.

(in thousands)	Debtor	Guaranteed Amount Outstanding at September 30, 2005	Maximum Guaranteed Amount at September 30, 2005
	CRDI Eagle Ranch Metropolitan District Letter of Credit	\$ 7,850	\$ 7,850
	Main Street Partners, L.P. Letter of Credit <sup>(2) (3)</sup>	4,250	4,250
	Total Guarantees	\$ 12,100	\$ 12,100

<sup>(1)</sup> We provide a \$7.9 million letter of credit to support the payment of interest and principal of the

Eagle Ranch  
Metropolitan  
District  
Revenue  
Development  
Bonds.

- (2) See Note 8,  
Investments in  
Unconsolidated  
Companies, for  
a description of  
the terms of this  
debt.
- (3) We and our  
joint venture  
partner each  
obtained  
separate letters  
of credit to  
guarantee the  
repayment of up  
to \$4.3 million  
each of the  
Main Street  
Partners, L.P.  
loan.

In July 2005, we purchased comprehensive insurance that covers us, contactors and other parties involved in the construction of the Ritz-Carlton hotel and condominium project in Dallas, Texas. Our insurance carrier, which will pay the associated claims as they occur under this program and will be reimbursed by us within our deductibles, required us to provide a \$2.1 million letter of credit supporting payment of claims. In November, the letter of credit was reduced to \$1.7 million. We believe there is a remote likelihood that payment will be required under the letter of credit.

**Table of Contents****Debt Financing**

The significant terms of our primary debt financing arrangements existing as of September 30, 2005, are shown below:

Description <sup>(1)</sup>	Secured Asset	Maximum Borrowings (dollars in thousands)	Balance Outstanding at September 30, 2005	Interest Rate at September 30, 2005	Maturity Date
<b>Secured Fixed Rate Debt:</b>					
AEGON Partnership Note	Greenway Plaza 707 17 <sup>th</sup> Street/Denver	\$ 250,201	\$ 250,201	7.53%	July 2009 June 2010
Cigna Note	Marriott	70,000	70,000	5.22	
JP Morgan Chase III	Datran Center	65,000	65,000	4.88	October 2015
Morgan Stanley I	Alhambra	50,000	50,000	5.06	October 2011
Bank of America Note	Colonnade	38,000	38,000	5.53	May 2013
Metropolitan Life Note VII	Dupont Centre	35,500	35,500	4.31	May 2011
Mass Mutual Note <sup>(2)</sup>	3800 Hughes	34,808	34,808	7.75	August 2006
Column Financial	Peakview Tower	33,000	33,000	5.59	April 2015
Northwestern Life Note	301 Congress	26,000	26,000	4.94	November 2008 September 2010
Allstate Note <sup>(2)</sup>	3993 Hughes	24,965	24,965	6.65	September 2011
JP Morgan Chase II	3773 Hughes	24,755	24,755	4.98	October 2009
Metropolitan Life Note VI <sup>(2)</sup>	3960 Hughes	23,241	23,241	7.71	September 2011
JP Morgan Chase I	3753/63 Hughes	14,350	14,350	4.98	July 2007
Northwestern Life II <sup>(2)</sup>	3980 Hughes	9,739	9,739	7.40	April 2009
Woodmen of the World Note	Avallon IV	8,500	8,500	8.20	Nov. 05 to April 10
Construction, Acquisition and other obligations for various Resort Residential projects	CRDI, Sonoma Golf Club and Mira Vista	4,267	4,267	2.9 to 13.75	
<b>Secured Fixed Rate Defeased Debt <sup>(3)</sup>:</b>					
LaSalle Note II	Funding II Defeasance	155,785	155,785	7.79	March 2006
LaSalle Note I	Funding I Defeasance	102,135 7,501	102,135 7,501	7.83 10.07	August 2007 July 2010



Edgar Filing: CRESCENT REAL ESTATE EQUITIES CO - Form 10-Q

Nomura Funding VI Note	Funding VI Defeasance				
Subtotal/Weighted Average		\$ 977,747	\$ 977,747	6.71%	
<b>Unsecured Fixed Rate Debt:</b>					
The 2009 Notes		\$ 375,000	\$ 375,000	9.25%	April 2009 September 2007
The 2007 Notes		250,000	250,000	7.50	
Subtotal/Weighted Average		\$ 625,000	\$ 625,000	8.55%	
<b>Secured Variable Rate Debt:</b>					
GACC Note <sup>(4)</sup>	Funding One	\$ 165,000	\$ 165,000	5.24%	June 2007
Bank of America Term Loan <sup>(5)</sup>	Funding XII	86,203	86,203	5.94	January 2006
Bank One	Northstar Construction Project	105,800	81,044	5.76	October 2006
Bank of America	Hummingbird Lodge Construction Project	49,900	33,729	6.07	December 2006
Bank of America <sup>(6)(7)</sup>	Jefferson Station Apartments	41,009	16,942	5.58	November 2007
Key Bank Construction Loan <sup>(4)</sup>	Ritz Construction Project	175,000	10,386	6.08	July 2008
FHI Finance Loan	Sonoma Mission Inn	10,000	10,000	8.22	September 2009
Wells Fargo Bank <sup>(6)</sup>	3770 Hughes Paseo Del Mar Construction Project	7,800	7,800	5.00	February 2008
Guaranty Bank <sup>(6)(7)</sup>		53,100	5,575	7.25	September 2008
National Bank of Arizona	Desert Mountain 3883 Hughes Construction Project	18,000	3,438	6.75 to 7.75	June 2006
Societe Generale <sup>(6)</sup>	Village Walk Construction Project	52,250	314	5.67	September 2008
First Bank of Vail Construction, Acquisition and other obligations for various Resort Residential projects	CRDI and Mira Vista	63,000	33,605	6.25	February 2008
		78,741		5.83 to 7.75	Oct. 05 to Sept. 08

Subtotal/Weighted Average	\$ 905,803	\$ 454,036	5.77%	
<b><i>Unsecured Variable Rate Debt:</i></b>				
Credit Facility <sup>(8)</sup>	\$ 300,000	\$ 173,000	5.71%	December 2006
Junior Subordinated Notes	51,547	51,547	5.35	June 2035
Junior Subordinated Notes	25,774	25,774	5.53	July 2035
Subtotal/Weighted Average	\$ 377,321	\$ 250,321	5.62%	
<b>Total/Weighted Average</b>	<b>\$ 2,885,871</b>	<b>\$ 2,307,104</b>	<b>6.90% <sup>(9)</sup></b>	
<b>Average remaining term</b>				<b>3.9 years</b>

(1) For more information regarding the terms of our debt financing arrangements, including properties securing our secured debt and the method of calculation of the interest rate for our variable rate debt, see Note 9, Notes Payable and Borrowings under the Credit Facility, included in Item 1, Financial Statements.

(2) Includes a portion of total

premiums of  
\$4.6 million  
reflecting  
market value of  
debt acquired  
with the  
purchase of  
Hughes Center  
portfolio.

- (3) We purchased U.S. Treasuries and government sponsored agency securities, or defeasance investments, to substitute as collateral for these loans. The cash flow from defeasance investments (principal and interest) matches the total debt service payment of the loans.
- (4) This loan has three one-year extension options.
- (5) This loan has one one-year extension option.
- (6) This loan has two one-year extension options.
- (7) Our partner provides a full guarantee of this loan.

- (8) The Credit Facility has a maximum potential capacity of \$300.0 million. The \$173.0 million outstanding at September 30, 2005, excludes letters of credit issued under the facility of \$14.2 million.
- (9) The overall weighted average interest rate does not include the effect of our cash flow hedge agreements. Including the effect of these agreements, the overall weighted average interest rate would have been 6.86%.

**Table of Contents**

We are generally obligated by our debt agreements to comply with financial covenants, affirmative covenants and negative covenants, or some combination of these types of covenants. The financial covenants to which we are subject include, among others, leverage ratios, debt service coverage ratios and limitations on total indebtedness. The affirmative covenants to which we are subject under our debt agreements include, among others, provisions requiring us to comply with all laws relating to operation of any Properties securing the debt, maintain those Properties in good repair and working order, maintain adequate insurance and provide timely financial information. The negative covenants under our debt agreements generally restrict our ability to transfer or pledge assets or incur additional debt at a subsidiary level, limit our ability to engage in transactions with affiliates and place conditions on our or our subsidiaries' ability to make distributions.

Failure to comply with covenants generally will result in an event of default under that debt instrument. Any uncured or unwaived events of default under our loans can trigger an increase in interest rates, an acceleration of payment on the loan in default, and for our secured debt, foreclosure on the property securing the debt, and could cause the credit facility to become unavailable to us. In addition, an event of default by us or any of our subsidiaries with respect to any indebtedness in excess of \$5.0 million generally will result in an event of default under the Credit Facility, the 2007 Notes, 2009 Notes and the Bank of America Funding XII Term Loan, the Key Bank Construction Loan and Societe Generale Construction Loan, after the notice and cure periods for the other indebtedness have passed. As a result, any uncured or unwaived event of default could have an adverse effect on our business, financial condition, or liquidity.

Our secured debt facilities generally prohibit loan prepayment for an initial period, allow prepayment with a penalty during a following specified period and allow prepayment without penalty after the expiration of that period. During the nine months ended September 30, 2005, there were no circumstances that required prepayment penalties or increased collateral related to our existing debt.

**Defeasance of LaSalle Note I**

In January 2005, we released the remaining properties in Funding I that served as collateral for the LaSalle Note I by purchasing an additional \$115.7 million of U.S. Treasury and government sponsored agency securities with an initial weighted average yield of 3.20%. We placed those securities into a collateral account for the sole purpose of funding payments of principal and interest on the remainder of LaSalle Note I. The cash flow from these securities is structured to match the cash flow (principal and interest payments) required under the LaSalle Note I. This transaction was accounted for as an in-substance defeasance, therefore, the debt and the securities purchased remain on our Consolidated Balance Sheets.

**Junior Subordinated Notes**

In June and July 2005, we completed two separate private offerings of \$50 million and \$25 million, respectively, of trust preferred securities through Crescent Real Estate Statutory Trust I and Crescent Real Estate Statutory Trust II, or the Trusts, each of which is a Delaware statutory trust and are our subsidiaries. The securities pay holders cumulative cash distributions at an annual rate of 3-month LIBOR plus 200 basis points. The securities mature in June and July 2035 and are callable at no premium after June and July 2010. In addition, we invested \$1.5 million and \$0.8 million in the Trusts' common securities, representing 3% of the total capitalization of each of the Trusts.

The Trusts used the proceeds from the offerings and our investments to loan us \$51.5 and \$25.8 million in junior subordinated notes with payment terms that mirror the distribution terms of the Trust securities. The costs of the Trusts' preferred offerings totaled \$2.3 million of underwriting commissions and other expenses and are being amortized over a 30-year period. The proceeds from the sale of the notes, net of the costs of the Trusts' preferred offerings and our investment in the Trusts, were approximately \$72.7 million. We used the net proceeds to pay down the Fleet Term loan.

**Unconsolidated Debt Arrangements**

As of September 30, 2005, the total debt of the unconsolidated joint ventures and investments in which we have ownership interests was \$2.2 billion, of which our share was \$661.8 million. We guaranteed \$4.3 million of this debt as of September 30, 2005. Additional information relating to our unconsolidated debt financing arrangements is contained in Note 8, Investments in Unconsolidated Companies, of Item 1, Financial Statements.

**Derivative Instruments and Hedging Activities**

We use derivative financial instruments to convert a portion of our variable rate debt to fixed rate debt and to manage the fixed to variable rate debt ratio. As of September 30, 2005, we had interest rate swaps and interest rate caps designated as cash flow hedges, which converted \$458.2 million of our variable rate debt to fixed rate debt.

**Table of Contents****Unconsolidated Investments**

The following is a summary of our ownership in significant unconsolidated joint ventures and investments as of September 30, 2005.

Entity	Classification	Our Ownership as of September 30, 2005
Main Street Funding Partners, L.P.	Office (Bank One Center-Dallas)	50.0% <sup>(1)</sup>
Crescent Irvine, LLC	Office (Von Karman Office Development Irvine)	40.0% <sup>(2)</sup>
Crescent Miami Center, LLC	Office (Miami Center - Miami)	40.0% <sup>(3) (4)</sup>
Crescent One Buckhead Plaza, L.P.	Office (One Buckhead Plaza - Atlanta)	35.0% <sup>(5) (4)</sup>
Crescent POC Investors, L.P.	Office (Post Oak Central - Houston)	23.9% <sup>(6) (4)</sup>
Crescent HC Investors, L.P.	Office (Houston Center - Houston)	23.9% <sup>(6) (4)</sup>
Crescent TC Investors, L.P.	Office (The Crescent - Dallas)	23.9% <sup>(6) (4)</sup>
Crescent Ross Avenue Mortgage Investors, L.P.	Office (Trammell Crow Center, Mortgage Dallas)	23.9% <sup>(7) (4)</sup>
Crescent Ross Avenue Realty Investors, L.P.	Office (Trammell Crow Center, Ground Lessor - Dallas)	23.9% <sup>(7) (4)</sup>
Crescent Fountain Place, L.P.	Office (Fountain Place - Dallas)	23.9% <sup>(7) (4)</sup>
Crescent Five Post Oak Park, L.P.	Office (Five Post Oak - Houston)	30.0% <sup>(8) (4)</sup>
Crescent One BriarLake Plaza, L.P.	Office (BriarLake Plaza - Houston)	30.0% <sup>(9) (4)</sup>
Crescent 5 Houston Center, L.P.	Office (5 Houston Center - Houston)	25.0% <sup>(10) (4)</sup>
Crescent 1301 McKinney, L.P.	Office (Fulbright Tower - Houston)	23.9% <sup>(11) (4)</sup>
Austin PT BK One Tower Office Limited Partnership	Office (Bank One Tower - Austin)	20.0% <sup>(12) (4)</sup>
Houston PT Three Westlake Office Limited Partnership	Office (Three Westlake Park - Houston)	20.0% <sup>(12) (4)</sup>
Houston PT Four Westlake Office Limited Partnership	Office (Four Westlake Park-Houston)	20.0% <sup>(12) (4)</sup>
AmeriCold Realty Trust	Temperature-Controlled Logistics	31.7% <sup>(13)</sup>
CR Operating, LLC	Resort/Hotel	48.0% <sup>(14)</sup>
CR Spa, LLC	Resort/Hotel	48.0% <sup>(14)</sup>
Blue River Land Company, L.L.C.	Other	50.0% <sup>(15)</sup>
EW Deer Valley, L.L.C.	Other	41.7% <sup>(16)</sup>
SunTx Fulcrum Fund, L.P. (SunTx)	Other	28.9% <sup>(17)</sup>
Redtail Capital Partners, L.P. (Redtail)	Other	25.0% <sup>(18) (4)</sup>
G2 Opportunity Fund, L.P. (G2)	Other	12.5% <sup>(19)</sup>

(1) The remaining 50% interest is owned by Trizec Properties, Inc.

(2) The remaining 60% interest is owned by an

affiliate of  
Hines. Crescent  
Irvine, LLC  
acquired a  
parcel of land to  
develop a  
260,000 square  
foot Class A  
Office Property.

- (3) The remaining 60% interest is owned by an affiliate of a fund managed by JPM.
- (4) We have negotiated performance based incentives that allow for additional equity to be earned if return targets are exceeded.
- (5) The remaining 65% interest is owned by Metzler US Real Estate Fund, L.P.
- (6) Each limited partnership is owned by Crescent Big Tex I, L.P., which is owned 60% by a fund advised by JPM and 16.1% by affiliates of GE.
- (7) Each limited partnership is owned by Crescent Big Tex II, L.P.,



which is owned  
76.1% by a fund  
advised by JPM.

- (8) The remaining  
70% interest is  
owned by an  
affiliate of GE.
- (9) The remaining  
70% interest is  
owned by  
affiliates of  
JPM.
- (10) The remaining  
75% interest is  
owned by a  
pension fund  
advised by JPM.
- (11) The partnership  
is owned by  
Crescent Big  
Tex III L.P.,  
which is owned  
60% by a fund  
advised by JPM  
and 16.1% by  
affiliates of GE.
- (12) The remaining  
80% interest is  
owned by an  
affiliate of GE.
- (13) Of the  
remaining  
68.3% interest,  
47.6% is owned  
by Vornado  
Realty, L.P. and  
20.7% is owned  
by The Yucaipa  
Companies.
- (14) The remaining  
52% interest is  
owned by the  
founders of  
Canyon Ranch.

CR Spa, L.L.C. operates three resort spas which offer guest programs and services and sells Canyon Ranch branded skin care products exclusively at the destination health resorts and the resort spas. CR Operating, LLC operates and manages the two Canyon Ranch destination health resorts, Tucson and Lenox, and collaborates with select real estate developers in developing residential lifestyle communities.

- (15) The remaining 50% interest is owned by parties unrelated to us. Blue River Land Company, L.L.C. was formed to acquire, develop and sell certain real estate property in Summit County, Colorado.

- (16) The remaining 58.3% interest is

owned by parties unrelated to us. EW Deer Valley, L.L.C. was formed to acquire, hold and dispose of its 3.3% ownership interest in Empire Mountain Village, L.L.C. Empire Mountain Village, L.L.C. was formed to acquire, develop and sell certain real estate property at Deer Valley Ski Resort next to Park City, Utah.

- (17) Of the remaining 71.1%, approximately 39.6% is owned by SunTx Capital Partners, L.P. and the remaining 31.5% is owned by a group of individuals unrelated to us. Of our limited partnership interest in SunTx, 6.5% is through an unconsolidated investment in SunTx Capital Partners, L.P.; the general partner of SunTx. SunTx Fulcrum Fund,

L.P.'s objective is to invest in a portfolio of entities that offer the potential for substantial capital appreciation.

(18) The remaining 75% interest is owned by Capstead Mortgage Corporation. Redtail was formed to invest up to \$100 million in equity in select mezzanine loans on commercial real estate over a two-year period.

(19) G2 was formed for the purpose of investing in commercial mortgage backed securities and other commercial real estate investments. The remaining 87.5% interest is owned by Goff-Moore Strategic Partners, L.P., or GMSPLP, and by parties unrelated to us. G2 is managed and controlled by an entity that is owned

equally by  
GMSPLP and  
GMAC  
Commercial  
Mortgage  
Corporation, or  
GMACCM. The  
ownership  
structure of  
GMSPLP  
consists of an  
approximately  
86% limited  
partnership  
interest owned  
directly and  
indirectly by  
Richard E.  
Rainwater,  
Chairman of our  
Board of Trust  
Managers, and  
an  
approximately  
14% general  
partnership  
interest, of  
which  
approximately  
6% is owned by  
Darla Moore,  
who is married  
to  
Mr. Rainwater,  
and  
approximately  
6% is owned by  
John C. Goff,  
Vice-Chairman  
of our Board of  
Trust Managers  
and our Chief  
Executive  
Officer. The  
remaining  
approximately  
2% general  
partnership  
interest is  
owned by  
unrelated

parties. Our investment balance at September 30, 2005 was approximately \$1.1 million. In 2005 we received cash distributions of approximately \$18.7 million, bringing total distributions to approximately \$41.0 million on an initial investment of \$24.2 million.

**Table of Contents****Significant Accounting Policies****Critical Accounting Policies**

A summary of our critical accounting policies is included in our Annual Report on Form 10-K for the year ended December 31, 2004 in Management's Discussion and Analysis of Financial Condition and Results of Operations. There have been no significant changes to these policies during 2005.

**Adoption of New Accounting Standards**

**SFAS No. 123R.** In December 2004, the FASB issued SFAS No. 123R (Revised 2004), *Share-Based Payment*. The new FASB rule requires that the compensation cost relating to share-based payment transactions be recognized in financial statements. That cost will be measured based on the fair value of the equity or liability instruments issued. We will be required to apply SFAS No. 123R beginning January 1, 2006. The scope of SFAS No. 123R includes a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. SFAS No. 123R replaces SFAS No. 123, *Accounting for Stock-Based Compensation*, and supersedes Accounting Principles Board, or APB, Opinion No. 25, *Accounting for Stock Issued to Employees*. SFAS No. 123, as originally issued in 1995, established as preferable a fair-value-based method of accounting for share-based payment transactions with employees. However, that statement permitted entities the option of continuing to apply the guidance in Opinion 25, as long as the footnotes to the financial statements disclosed what net income would have been had the preferable fair-value-based method been used. Effective January 1, 2003, we adopted the fair value expense recognition provisions of SFAS No. 123 on a prospective basis. We intend to adopt SFAS No. 123R using the modified prospective application method which requires, among other things, that we recognize compensation cost for all awards outstanding at January 1, 2006, for which the requisite service has not yet been rendered. We are continuing to evaluate the impact of the adoption of SFAS No. 123R.

**SFAS No. 154.** In May 2005, the FASB issued SFAS No. 154, *Accounting Changes and Error Corrections*. This new standard replaces APB Opinion No. 20, *Accounting Changes*, and SFAS No. 3, *Reporting Accounting Changes in Interim Financial Statements*. Among other changes, SFAS No. 154 requires that a voluntary change in accounting principle be applied retrospectively with all prior period financial statements presented on the new accounting principle, unless it is impracticable to do so. SFAS No. 154 also provides that (1) a change in method of depreciating or amortizing a long-lived nonfinancial asset be accounted for as a change in estimate (prospectively) that was effected by a change in accounting principle, and (2) correction of errors in previously issued financial statements should be termed a restatement. The new standard is effective for accounting changes and correction of errors made in fiscal years beginning after December 15, 2005. Early adoption of this standard is permitted for accounting changes and correction of errors made in fiscal years beginning after June 1, 2005. We do not believe there will be an impact to our financial condition or results of operations from the adoption of SFAS No. 154.

**EITF 04-5.** At its June 2005 meeting, the EITF reached a consensus regarding Issue No. 04-5 (EITF 04-5), *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*. EITF 04-5 is effective immediately for all newly-formed limited partnerships and for existing limited partnership agreements that are modified. The guidance will be effective for existing limited-partnership agreements that are not modified no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The guidance provides a framework for addressing the question of when a general partner, as defined in EITF 04-5, should consolidate a limited partnership. The EITF has concluded that the general partner of a limited partnership should consolidate a limited partnership unless (1) the limited partners possess substantive kick-out rights as defined in paragraph B20 of FIN 46(R), *Consolidation of Variable Interest Entities*, or (2) the limited partners possess substantive participating rights similar to the rights described in Issue 96-16, *Investor's Accounting for an Investee When the Investor has a Majority of the Voting Interest but the Minority Shareholder or Shareholders have Certain Approval or Veto Rights*. In addition, the EITF has concluded that the guidance should be expanded to include all limited partnerships, including those with multiple general partners. The FASB has amended its Statement of Position 78-9, *Accounting for Investments in Real Estate Ventures*, and EITF 96-16 to conform and align with the guidelines set forth in EITF 04-5. We do not believe there will be an impact to our financial condition or results of operations from the adoption of EITF 04-5 in the current

year. We are continuing to evaluate the impact of EITF 04-5, when applicable, to all existing partnerships.



**Table of Contents**

**Funds from Operations**

FFO, as used in this document, means:

Net Income (Loss) determined in accordance with GAAP;

excluding gains (or losses) from sales of depreciable operating property;

excluding extraordinary items (as defined by GAAP);

plus depreciation and amortization of real estate assets; and

after adjustments for unconsolidated partnerships and joint ventures.

We calculate FFO available to common shareholders diluted in the same manner, except that Net Income (Loss) is replaced by Net Income (Loss) Available to Common Shareholders and we include the effect of operating partnership unitholder minority interests.

The National Association of Real Estate Investment Trusts, or NAREIT, developed FFO as a relative measure of performance and liquidity of an equity REIT to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. We consider FFO available to common shareholders diluted and FFO appropriate measures of performance for an equity REIT and for its investment segments. However, FFO available to common shareholders diluted and FFO should not be considered an alternative to net income determined in accordance with GAAP as an indication of our operating performance.

Accordingly, we believe that to facilitate a clear understanding of our consolidated historical operating results, FFO available to common shareholders diluted should be considered in conjunction with our net income and cash flows reported in the consolidated financial statements and notes to the financial statements. However, our measure of FFO available to common shareholders diluted may not be comparable to similarly titled measures of other REITs because these REITs may apply the definition of FFO in a different manner than we apply it.

**Table of Contents**

**Consolidated Statements of Funds from Operations**  
(dollars in thousands)

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2005	2004	2005	2004
Net income (loss)	\$ 79,644	\$ (10,673)	\$ 72,814	\$ (30,982)
Adjustments to reconcile net loss to funds from operations available to common shareholders diluted:				
Depreciation and amortization of real estate assets	33,665	42,984	102,460	119,406
(Gain) loss on property sales, net	(105,808)	38	(109,585)	2,528
Adjustment for investments in unconsolidated companies:				
Office Properties	5,548	2,283	15,627	7,188
Resort Residential Development Properties	(2,161)	(2,150)	(2,609)	(2,099)
Resort/Hotel Properties	1,004		2,813	
Temperature-Controlled Logistics Properties	4,530	5,768	13,729	17,348
Unitholder minority interest	14,049	(1,912)	12,849	(5,548)
Series A Preferred Share distributions	(5,991)	(5,991)	(17,972)	(17,733)
Series B Preferred Share distributions	(2,019)	(2,019)	(6,056)	(6,057)
Funds from operations available to common shareholders diluted <sup>(1) (2)</sup>	\$ 22,461	\$ 28,328	\$ 84,070	\$ 84,051
Investment Segments:				
Office Properties	\$ 54,582	\$ 68,410	\$ 161,513	\$ 208,856
Resort Residential Development Properties	5,474	1,282	21,437	12,623
Resort/Hotel Properties	9,352	12,272	28,434	35,293
Temperature-Controlled Logistics Properties	4,606	4,862	11,463	12,834
Other:				
Corporate general and administrative	(11,751)	(9,023)	(33,143)	(22,734)
Interest expense	(34,076)	(46,571)	(103,434)	(137,008)
Series A Preferred Share distributions	(5,991)	(5,991)	(17,972)	(17,733)
Series B Preferred Share distributions	(2,019)	(2,019)	(6,056)	(6,057)
Other <sup>(3)</sup>	2,284	5,106	21,828	(2,023)
Funds from operations available to common shareholders diluted <sup>(1) (2)</sup>	\$ 22,461	\$ 28,328	\$ 84,070	\$ 84,051
Basic weighted average shares outstanding	100,663	99,024	99,936	99,013
Diluted weighted average shares and units outstanding <sup>(4)</sup>	119,841	116,864	118,088	116,913

- (1) To calculate basic funds from operations available to common shareholders, deduct unitholder minority interest.
  
- (2) Impairment charges and debt extinguishment charges related to the sale of real estate assets were \$0.3 million and \$3.0 million for the three months ended September 30, 2005 and 2004, respectively, and were \$0.7 million and \$5.9 million for the nine months ended September 30, 2005 and 2004, respectively. Funds from operations available to common shareholders diluted, as adjusted to exclude impairment charges and debt extinguishment charges related to the sale of real estate assets, was \$22.8 million

and \$31.3 million for the three months ended September 30, 2005 and 2004, respectively, and \$84.8 million and \$89.9 million for the nine months ended September 30, 2005 and 2004, respectively. We provide this additional information because management utilizes it, in addition to FFO available to common shareholders diluted, in making operating decisions and assessing performance, and because we believe that it also is useful to investors in assessing our operating performance.

- (3) Includes income from investment land sales, net, interest and other income, extinguishment of debt, income/loss from other unconsolidated companies,

other expenses,  
depreciation and  
amortization of  
non-real estate  
assets, and  
amortization of  
deferred  
financing costs.

- (4) See calculations  
for the amounts  
presented in the  
reconciliation  
following this  
table.

**Table of Contents**

The following schedule reconciles our basic weighted average shares to the diluted weighted average shares/units presented above:

(shares/units in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2005	2004	2005	2004
Basic weighted average shares:	100,663	99,024	99,936	99,013
Add: Weighted average units	17,908	17,728	17,630	17,730
Restricted shares and share and unit options	1,270	112	522	170
Diluted weighted average shares and units	119,841	116,864	118,088	116,913

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

No material changes in our market risk occurred from December 31, 2004 through September 30, 2005. Information regarding our market risk at December 31, 2004, is contained in Item 7A, Quantitative and Qualitative Disclosures About Market Risk, in our Annual Report on Form 10-K for the year ended December 31, 2004.

**Item 4. Controls and Procedures**

**Disclosure Controls and Procedures.** We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, or the Exchange Act, such as this report on Form 10-Q, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. These controls and procedures are based closely on the definition of disclosure controls and procedures in Rule 13a-15(e) promulgated under the Exchange Act. Rules adopted by the SEC require that we present the conclusions of the Chief Executive Officer and Chief Financial Officer about the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report.

**Internal Control Over Financial Reporting.** Internal control over financial reporting is a process designed by, or under the supervision of, our Chief Executive Officer and Chief Financial Officer, as appropriate, and effected by our employees, including management and our Board of Trust Managers, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. This process includes policies and procedures that:

pertain to the maintenance of records that accurately and fairly reflect the transactions and dispositions of our assets in reasonable detail;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are made only in accordance with the authorization procedures we have established; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of any of our assets in circumstances that could have a material adverse effect on our financial statements.

**Limitations on the Effectiveness of Controls.** Management, including our Chief Executive Officer and Chief Financial Officer, do not expect that our disclosure controls and procedures or internal control over financial reporting will prevent all errors and fraud. In designing and evaluating our control system, management recognizes that any control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. Further, the design of a control system must reflect the fact that there are resource constraints, and management necessarily was required to apply its judgment in evaluating the cost-benefit

relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, that may affect our operations have been detected.

**Table of Contents**

These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management's override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that our design will succeed in achieving its stated goals under all potential future conditions. Over time, our current controls may become inadequate because of changes in conditions that cannot be anticipated at the present time, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

**Scope of the Evaluation.** The evaluations by our Chief Executive Officer and our Chief Financial Officer of our disclosure controls and procedures and our internal control over financial reporting included a review of procedures and our internal audit, as well as discussions with our Disclosure Committee, independent public accountants and others in our organization, as appropriate. In conducting the evaluation, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. In the course of the evaluation, we sought to identify data errors, control problems or acts of fraud and to confirm that appropriate corrective action, including process improvements, were being undertaken. The evaluation of our disclosure controls and procedures and our internal control over financial reporting is done on a quarterly basis, so that the conclusions concerning the effectiveness of such controls can be reported in our Quarterly Reports on Form 10-Q and Annual Reports on Form 10-K. Our internal control over financial reporting is also assessed on an ongoing basis by personnel in our accounting department and by our independent auditors in connection with their audit and review activities.

The overall goals of these various evaluation activities are to monitor our disclosure controls and procedures and our internal control over financial reporting and to make modifications as necessary. Our intent in this regard is that the disclosure controls and procedures and internal control over financial reporting will be maintained and updated (including with improvements and corrections) as conditions warrant. Among other matters, we sought in our evaluation to determine whether there were any significant deficiencies or material weaknesses in our internal control over financial reporting, or whether we had identified any acts of fraud involving personnel who have a significant role in our internal control over financial reporting. This information is important both for the evaluation generally and because the Section 302 certifications require that our Chief Executive Officer and our Chief Financial Officer disclose that information to the Audit Committee of our Board of Trust Managers and our independent auditors and also require us to report on related matters in this section of the Annual Report on Form 10-K. In the Public Company Accounting Oversight Board's Auditing Standard No. 2, a significant deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the ability to initiate, authorize, record, process or report external financial data reliably in accordance with GAAP such that there is more than a remote likelihood that a misstatement of the annual or interim financial statements that is more than inconsequential will not be prevented or detected.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is defined in Auditing Standard No. 2 as a significant deficiency, or a combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. We also sought to deal with other control matters in the evaluation, and in any case in which a problem was identified, we considered what revision, improvement and/or correction was necessary to be made in accordance with our on-going procedures.

**Periodic Evaluation and Conclusion of Disclosure Controls and Procedures.** Our Chief Executive Officer and Chief Financial Officer have conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that such controls and procedures were effective as of the end of the period covered by this report.





**Table of Contents**

**Changes in Internal Control Over Financial Reporting.** We made no changes to our internal controls over financial reporting during the three months ended September 30, 2005, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

As of December 31, 2004, we completed an evaluation of the effectiveness of our internal controls over financial reporting, noting material weaknesses at the Canyon Ranch Resort Properties. On January 18, 2005, we contributed a portion of our interests in these properties to a newly formed joint venture. As a result, we now have a 48% interest in an entity that owns these properties and we no longer consolidate them. As of December 31, 2004, we determined that our internal controls over financial reporting for equity investments were effective. Because our interest in the Canyon Ranch Resort Properties changed from a 100% ownership interest to a 48% equity interest, management believes that the deficiencies identified at the Canyon Ranch Resort Properties no longer constitute material weaknesses in our internal controls over financial reporting.

**PART II**

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During the three months ended September 30, 2005, we issued an aggregate of 477,100 common shares to holders of Operating Partnership units in exchange for 238,550 units. Of the common shares issued, 25,000 were issued on July 1, 2005, 25,000 were issued on July 5, 2005, 15,500 were issued on July 6, 2005, 59,500 were issued July 7, 2005, 173,200 were issued on July 8, 2005, 75,000 were issued on July 11, 2005, 100,000 were issued on July 13, 2005 and 3,900 were issued on August 15, 2005. The issuances of common shares were exempt from registration as private placements under Section 4(2) of the Securities Act of 1933. We have registered the resale of such common shares under the Securities Act.

**Item 5. Other Information**

**2006 Annual Meeting of Shareholders**

We intend to hold our 2006 annual meeting of shareholders on May 11, 2006.

**Shareholder Proposals for our 2006 Annual Meeting of Shareholders**

We disclosed in the proxy statement relating to our 2005 annual meeting of shareholders the date by which shareholders who intend to submit proposals for consideration at our 2006 annual meeting of shareholders must submit such proposals to us. We also disclosed the dates within which shareholders who wish to nominate persons for election to the Board of Trust Managers or to propose other business to be considered at an annual meeting of shareholders must provide notice to us. In accordance with the applicable rules of the Securities and Exchange Commission and the provisions of our Bylaws, because the date of the 2006 annual meeting has subsequently been advanced by more than 30 days from the anniversary of the date of the 2005 annual meeting, we are changing the shareholder proposal and notice dates.

Shareholders who intend to submit proposals for consideration at our 2006 annual meeting of shareholders must submit such proposals to us no later than December 15, 2005, in order for such proposals to be considered for inclusion in the proxy statement and form of proxy that the Board of Trust Managers will distribute in connection with that meeting. Shareholder proposals should be submitted to David M. Dean, Managing Director, Law and Secretary, at 777 Main Street, Suite 2100, Fort Worth, Texas 76102.

**Table of Contents**

Under our Bylaws, a shareholder must comply with certain procedures to nominate persons for election to the Board of Trust Managers or to propose other business to be considered at an annual meeting of shareholders. These procedures provide that shareholders desiring to make nominations for trust managers and/or to bring a proper subject before a meeting must do so by notice timely delivered to the Secretary of Crescent. The Secretary of Crescent generally must receive notice of any such proposal not less than 70 days nor more than 90 days prior to the anniversary of the preceding year's annual meeting of shareholders. In the case of proposals for the 2006 annual meeting of shareholders, the Secretary of Crescent must receive notice of any such proposal no earlier than February 10, 2006, and no later than March 2, 2006 (other than proposals intended to be included in the proxy statement and form of proxy, which, as noted above, we must receive by December 15, 2005). Generally, such shareholder notice must set forth (i) as to each nominee for trust manager, all information relating to such nominee that is required to be disclosed in solicitations of proxies for election of trust managers under the proxy rules of the Commission; (ii) as to any other business, a brief description of the business desired to be brought before the meeting, the reasons for conducting such business at the meeting and any material interest in that business of such shareholder; and (iii) as to the shareholder, (a) the name and address of the shareholder, (b) the class or series and number of shares of beneficial interest of Crescent that the shareholder owns beneficially and of record, and (c) the date(s) upon which the shareholder acquired ownership of such shares. The chairman of the annual meeting shall have the power to declare that any proposal not meeting these and any other applicable requirements that the Bylaws impose shall be disregarded. A copy of the Bylaws may be obtained, without charge, upon written request to David M. Dean, Managing Director, Law and Secretary, at 777 Main Street, Suite 2100, Fort Worth, Texas 76102.

In addition, the form of proxy that the Board of Trust Managers will solicit in connection with our 2006 annual meeting of shareholders will confer discretionary authority to vote on any proposal, unless the Secretary of Crescent receives notice of that proposal no earlier than February 10, 2006, and no later than March 2, 2006, and the notice complies with the other requirements described in the preceding paragraph.

**Item 6. Exhibits**

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CRESCENT REAL ESTATE EQUITIES  
COMPANY  
(Registrant)

By /s/ John C. Goff

John C. Goff  
*Vice-Chairman of the Board and Chief  
Executive Officer*

Date: November 3, 2005

By /s/ Jerry R. Crenshaw, Jr.

Jerry R. Crenshaw, Jr.  
*Managing Director and Chief Financial  
Officer  
(Principal Financial and Accounting  
Officer)*

Date: November 3, 2005

---

**Table of Contents**

**INDEX TO EXHIBITS**

**EXHIBIT**

**NUMBER**

**DESCRIPTION OF EXHIBIT**

- 3.01 Restated Declaration of Trust of Crescent Real Estate Equities Company, as amended (filed as Exhibit No. 3.1 to the Registrant's Current Report on Form 8-K filed April 25, 2002 (the April 2002 8-K) and incorporated herein by reference)
- 3.02 Third Amended and Restated Bylaws of Crescent Real Estate Equities Company (filed as Exhibit No. 3.1 to the Registrant's Current Report on Form 8-K filed March 24, 2005 and incorporated herein by reference)
- 4.01 Form of Common Share Certificate (filed as Exhibit No. 4.03 to the Registrant's Registration Statement on Form S-3 (File No. 333-21905) and incorporated herein by reference)
- 4.02 Statement of Designation of 6-3/4% Series A Convertible Cumulative Preferred Shares of Crescent Real Estate Equities Company dated February 13, 1998 (filed as Exhibit No. 4.07 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1997 and incorporated herein by reference)
- 4.03 Form of Certificate of 6-3/4% Series A Convertible Cumulative Preferred Shares of Crescent Real Estate Equities Company (filed as Exhibit No. 4 to the Registrant's Registration Statement on Form 8-A/A filed on February 18, 1998 and incorporated by reference)
- 4.04 Statement of Designation of 6-3/4% Series A Convertible Cumulative Preferred Shares of Crescent Real Estate Equities Company dated April 25, 2002 (filed as Exhibit No. 4.1 to the April 2002 8-K and incorporated herein by reference)
- 4.05 Statement of Designation of 6-3/4% Series A Convertible Cumulative Preferred Shares of Crescent Real Estate Equities Company dated January 14, 2004 (filed as Exhibit No. 4.1 to the Registrant's Current Report on Form 8-K filed January 15, 2004 (the January 2004 8-K) and incorporated herein by reference)
- 4.06 Form of Global Certificate of 6-3/4 Series A Convertible Cumulative Preferred Shares of Crescent Real Estate Equities Company (filed as Exhibit No. 4.2 to the January 2004 8-K and incorporated herein by reference)
- 4.07 Statement of Designation of 9.50% Series B Cumulative Redeemable Preferred Shares of Crescent Real Estate Equities Company dated May 13, 2002 (filed as Exhibit No. 2 to the Registrant's Form 8-A dated May 14, 2002 (the Form 8-A) and incorporated herein by reference)
- 4.08 Form of Certificate of 9.50% Series B Cumulative Redeemable Preferred Shares of Crescent Real Estate Equities Company (filed as Exhibit No. 4 to the Form 8-A and incorporated herein by reference)
- 10.01 Third Amended and Restated Agreement of Limited Partnership of Crescent Real Estate Equities Limited Partnership, dated as of January 2, 2003, as amended (filed herewith)
- \*4 Pursuant to Regulation S-K Item 601 (b) (4) (iii), the Registrant by this filing agrees, upon request, to furnish to the Securities and Exchange Commission a copy of instruments defining the rights of holders

of long-term debt of the Registrant

- 31.01 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a 14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
- 32.01 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)