

NOVAVAX INC  
Form 10-K  
March 31, 2009

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**Form 10-K**

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2008**
- OR**
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from        to        .**

**Commission File No. 0-26770**

**NOVAVAX, INC.**

*(Exact name of Registrant as specified in its charter)*

**Delaware**

*(State of incorporation)*

**22-2816046**

*(I.R.S. Employer Identification No.)*

**9920 Belward Campus Drive, Rockville, Maryland**

*(Address of principal executive offices)*

**20850**

**Registrant's telephone number, including area code:**

**(240) 268-2000**

**Securities registered pursuant to Section 12(b) of the Act:**

**Title of Each Class**

**Name of Each Exchange on Which Registered**

Common Stock, Par Value \$0.01 per share

The NASDAQ Stock Market LLC

**Securities registered pursuant to Section 12(g) of the Act:**

**Not Applicable**

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past

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90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant (based on the last reported sale price of Registrant's common stock on June 30, 2008 on the NASDAQ Global Market) was \$108,995,283.

As of March 23, 2009, there were 68,855,091 shares of the Registrant's Common Stock, par value \$0.01 per share, outstanding.

Portions of the Registrant's Definitive Proxy Statement to be filed no later than 120 days after the fiscal year ended December 31, 2008 in connection with the Registrant's 2009 Annual Meeting of Stockholders are incorporated by reference into Part III of this Form 10-K.

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When used in this Annual Report on Form 10-K, except where the context otherwise requires, the terms "we", "us", "our", "Novavax" and "the Company" refer to Novavax, Inc.

## PART I

### Item 1. BUSINESS

*This Annual Report on Form 10-K contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act that involve risks and uncertainties. In some cases, forward-looking statements are identified by words such as believe, anticipate, intend, plan, will, may and similar expressions. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. All of these forward-looking statements are based on information available to us at this time, and we assume no obligation to update any of these statements. Actual results could differ from those projected in these forward-looking statements as a result of many factors, including those identified in the section titled Risk Factors, Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere. We urge you to review and consider the various disclosures made by us in this report, and those detailed from time to time in our filings with the Securities and Exchange Commission, that attempt to advise you of the risks and factors that may affect our future results.*

#### Overview

Novavax, Inc., a Delaware corporation ( Novavax or the Company ) was incorporated in 1987, and is a clinical-stage biopharmaceutical company focused on creating differentiated, value-added vaccines that improve upon current preventive options for a range of infectious diseases. These vaccines leverage our virus-like particle ( VLP ) platform technology coupled with a unique, disposable production technology. In 2005, Novavax transitioned from a specialty pharmaceutical company that sold and marketed women's health products to an innovative, biopharmaceutical company focused on vaccines. The Company is now firmly focused on its VLP vaccine technology platform.

VLPs are genetically engineered three-dimensional nanostructures, which incorporate immunologically important lipids and recombinant proteins. Our VLPs resemble the virus but lack the genetic material to replicate the virus. Our proprietary production technology uses insect cells rather than chicken eggs or mammalian cells. Our current product targets include vaccines against the H5N1 and other subtypes of avian influenza with pandemic potential, human seasonal influenza, Varicella Zoster, which causes shingles, and Respiratory Syncytial Virus ( RSV ). This RSV vaccine was recently announced on October 30, 2008.

We made significant progress in 2008 and 2007 in the development of our vaccine that targets the H5N1 avian influenza with pandemic potential. In June 2007, we released results from an important preclinical study in which ferrets that received Novavax's pandemic vaccine were protected from a lethal challenge of the H5N1 virus. After filing an Investigational New Drug application (IND), Novavax initiated its Phase I/IIa human clinical trial in July 2007. We released interim human data from the first portion of this clinical trial in December 2007. These interim results demonstrated that Novavax's pandemic influenza vaccine can generate a protective immune response. We conducted the second portion of the Phase I/IIa trial in March 2008 to gather additional subject immunogenicity and safety data and determine a final dose through the completion of this clinical trial. In August 2008, we reported favorable results from this clinical trial, which demonstrated strong neutralizing antibody titers across all three doses tested. Although the safety data is still blinded at the subject level (pending complete safety follow-up), there were no serious adverse events reported. In February 2009, we announced that the vaccine induced robust hemagglutination inhibition ( HAI ) responses, which have been shown to be important for protection against influenza disease. We only intend to initiate further human clinical trials for our pandemic influenza vaccine, which would be required for regulatory approval, with a collaborative partner.

We progressed development of our VLP trivalent vaccine that targets seasonal influenza virus in 2007 and 2008. In December 2007, we announced results from a preclinical study in mice. In April 2008, we announced that we received positive results from an immunogenicity study in ferrets inoculated with our trivalent seasonal influenza vaccine candidate. In September 2008, we began Phase II clinical trials to evaluate the safety and immunogenicity of different doses of our seasonal influenza vaccine. In November 2008, we announced a delay of our seasonal influenza dose ranging study in the elderly ( $\geq 65$  years of age) from fourth quarter of 2008 to 2009, pending top line safety and immunogenicity results from our ongoing seasonal influenza study in healthy adults. We

had observed a slightly different safety profile (non-serious adverse events) from our Phase IIa trial of our pandemic VLP vaccine, and decided to review and analyze the dose response curve as well as the safety data from the healthy adult seasonal trial prior to commencing a study in the elderly. In December 2008, we announced favorable safety and immunogenicity results from our Phase IIa seasonal study in healthy adults. Further seasonal studies are planned in 2009 including the aforementioned study in elderly adults in the second half of 2009. We intend to seek a collaborative partner for our seasonal influenza vaccine upon completion of additional Phase II clinical studies, which are expected to be completed by the end of 2009.

We have also developed vaccine candidates for both RSV and VZV, both of which are currently being evaluated in preclinical studies. To date, preliminary data have shown that an RSV vaccine candidate has shown positive results in two separate studies with mice. In December 2008, Novavax and the University of Massachusetts jointly announced favorable results from a preclinical study to evaluate the immunogenicity and efficacy of an RSV vaccine candidate in mice. The RSV VLP vaccine induced strong antibody responses against RSV. We have licensed exclusive worldwide rights from the University of Massachusetts Medical School to certain technology for the development and commercialization of vaccines. In February 2009, we announced favorable results from an RSV preclinical study performed in mice against the viral fusion (F) protein, which fuses with cells in the respiratory tract and causes illness. The vaccine induced neutralizing antibodies against the viral fusion protein and also protected against RSV infection, reducing the quantity of RSV virus found in the lungs of immunized mice after a challenge with live virus. A VZV vaccine candidate has also induced antibody and T-cell responses. We plan on moving forward with further preclinical development of both vaccines in 2009.

Importantly, we have developed a unique production process for making our recombinant VLP-based vaccines using portable, disposable manufacturing technology that has advantages over traditional egg-based vaccine manufacturing and other vaccines in development. Because the equipment is both portable and disposable, a facility to produce VLP-based vaccines can be constructed and validated for production use in 12-18 months (depending on the capacity) as compared to current egg-based facilities which can take four or more years to deploy. Our manufacturing technology requires substantially less capital costs than traditional egg-based manufacturing (currently estimated at up to 75% less capital cost). Due to the use of the Company's proprietary VLP approach in developing recombinant vaccines, the current production yields up to 10 times the yields of traditional egg-based or mammalian cell culture manufacturing are encouraging compared to currently used egg-based vaccines as well as developing mammalian cell growth approaches.

The following table shows the current stage of each product candidate in Novavax's vaccine pipeline:

	<b>Discovery</b>	<b>Preclinical</b>	<b>Phase I/IIa</b>	<b>Phase IIb/III</b>
Pandemic Influenza	ü	ü	ü	
Seasonal Influenza	ü	ü	ü	
Varicella Zoster Shingles	ü	ü		
Respiratory Syncytial Virus ( RSV )	ü	ü		

We also had a drug delivery platform based on micellar nanoparticles ( MNPs ), proprietary oil and water nanoemulsions used for the topical delivery of drugs. The MNP technology was the basis for Novavax's first FDA - approved estrogen replacement product, Estrasorb®. In October 2005, we entered into license and supply agreements for Estrasorb with Allergan, Inc., successor-in-interest to Esprit Pharma, Inc. ( Allergan ), under which we manufactured Estrasorb, and Allergan had an exclusive license to sell Estrasorb in North America. In 2007, the Company and Allergan terminated the supply agreement. In April 2006, the Company entered into a License and

Development Agreement and a Supply Agreement with Allergan to co-develop, supply and commercialize our MNP-based testosterone product candidate for the treatment of female hypoactive sexual desire disorder. In October 2007, these agreements were mutually terminated. In February 2008, we entered into asset purchase and supply agreements with Graceway Pharmaceuticals, LLC related to Estrasorb and supply of additional units of Estrasorb and terminated the Estrasorb license agreement with Allergan. We engaged an investment bank to aid us in the search for potential buyers or licensees of the technology, but we were not successful in attempts to sell or license the technology in fields of use outside vaccines. In 2008, we recorded an impairment charge of the remaining MNP assets we held totaling \$846,000. We may not be successful in our efforts to divest the MNP assets

and, if we are, it may not be on favorable terms. The operations related to our Estrasorb product are shown as discontinued operations in our financial statements.

## **Our Strategy**

We are creating novel vaccines to address a broad range of infectious diseases across the globe using advanced, proprietary virus-like particle (VLP) technology. We are producing these VLP-based, highly potent, recombinant vaccines utilizing a new, efficient manufacturing solution.

In creating VLPs, our researchers genetically engineer three-dimensional nanostructures, which incorporate immunologically important lipids and recombinant proteins. Our VLPs resemble a virus but lack the genetic material that would cause infection. VLP technology is a proven technology. For example Merck's Gardasil<sup>®</sup> utilizes VLP technology. Our proprietary VLPs include multiple proteins and lipids and can be tailored to induce robust and broad immune responses similar to natural infections.

Our advanced VLP technology has the potential to develop vaccines for a wide range of human infectious diseases where there are significant unmet medical needs, some of which have not been addressed by other technologies. We have used formal criteria based upon medical need, technical feasibility and commercial value to select our vaccine candidates.

Our recombinant VLP platform allows us to utilize ready-to-use and disposable equipment which enable production capacity anywhere in the world for a fraction of the cost of traditional vaccine plants. Our manufacturing platform offers several significant advantages over traditional vaccine production: (1) higher yields than traditional mammalian or egg-based systems, (2) faster facility commissioning time, (3) significantly lower capital expenditures, and (4) competitive cost of goods.

Based upon our proprietary VLP platform and manufacturing system, the key components to the business strategy are as follows:

### **Leverage our proven technologies to develop differentiated influenza vaccines**

The world-wide seasonal influenza market place is projected to exceed \$6 billion by 2013. Although there are several significant companies in the vaccine market, there are unmet needs related to effectiveness in certain populations, speed to market, and reliable and cost effective supply.

An influenza pandemic is considered by experts and governments to be a critical public health threat. Governments and non-government organizations have spent billions of dollars to stockpile vaccines and anti-viral drugs and to enact a variety of other measures to prepare for a pandemic. Although these measures are important, there are opportunities to do more. Specifically, there are needs related to more effective vaccines, vaccines that can be matched to a pandemic strain in time to address or halt the first-wave of a pandemic, and vaccines that can be produced in sufficient quantities to address the needs of people in areas that do not have local or domestic vaccine supply.

We believe that our influenza vaccines are designed to address many of the significant unmet needs related to seasonal and pandemic influenza. This past year our pandemic and seasonal influenza VLP vaccines generated strong Phase IIa data. Specifically, the pandemic influenza VLP vaccine induced strong neutralizing antibody titers across all three doses tested and increasing antibody titers with escalation of dose. In addition, the vaccine induced strong hemagglutination inhibition ( HAI ) responses and was well tolerated with no reports of serious adverse events. The seasonal influenza VLP vaccine study also showed robust HAI responses against each of the strains in the vaccine including H3N2, H1N1, and B strains. Cross-reactivity was observed against drifted H3N2 and H1N1 strains, a



response typically not seen without an adjuvant. Safety follow-up for this study is ongoing; no vaccine-related serious adverse events have been reported to date.

There are several points of differentiation of our influenza vaccines when compared to traditional egg-based, or new mammalian based approaches that form the basis to address unmet medical needs and capitalize on commercial opportunities.

Our influenza VLPs contain components that provide a broad and robust immune response. Specifically, the VLPs contain the viral components hemagglutinin (HA), neuraminidase (NA) and matrix protein (M1). Traditional egg-based vaccines contain meaningful levels of HA but not NA or M1. The HA sequence in our VLPs is the same as in the wild-type virus and could prove more effective/immunogenic than flu vaccines produced using egg or mammalian cell lines, which alter HA. In addition the NA and M1 in our VLPs may play a role in reducing the severity of the disease by inducing antibody responses and cell mediated immunity. NA and M1 are both highly conserved, and immunity to these viral components should help provide additional protection throughout an entire flu season even as strains mutate. Finally, because of the VLPs structure and components, they may have greater immunogenicity in two vulnerable populations pediatric and elderly patients.

Our influenza VLPs may provide important time to market advantages. Once an influenza virus strain is identified, our VLP vaccines can be produced in about half the time of other influenza vaccines. This can be a critical advantage in rapidly addressing a pandemic outbreak, providing a vaccine earlier in the season (including potential availability for back-to-school doctor visits) and addressing a late-breaking influenza strain.

***Build a robust pipeline of products based upon our VLP technology***

Our VLP technology is a platform technology which provides an efficient system to select lead candidates, refine manufacturing processes and optimize development across product candidates. In addition to influenza, we currently have two vaccines in discovery that are ready for preclinical development. The first vaccine is for respiratory syncytial virus (RSV) and the second is for varicella zoster virus (VZV).

RSV is the leading cause of hospitalizations in children and second only to flu as the leading cause of hospitalizations for pneumonia in the elderly. VZV is the virus that causes shingles and the associated pain that may linger for up to 6 months, called post-herpetic neuralgia. Preclinical studies of these candidates have shown consistently robust antibody responses and activation of cell mediated immunity. Further, mice vaccinated with our RSV vaccine candidates and then infected with live RSV were protected, with no virus replication in the lungs. We are now in the process of selecting one or more RSV candidates for preclinical studies to support an IND and future clinical trials.

***Maximize the potential of our unique and efficient manufacturing process***

The baculovirus expression system manufacturing process for VLP vaccines has been developed using a portable, ready-to-use approach which requires less labor and infrastructure than egg-based vaccine manufacturing processes. In addition, using process development techniques, the vaccines under development are providing yields which will lower cost of production, and also allow the possibility of higher dose products that are commercially viable. We can maximize these advantages in the near term by producing vaccines for preclinical and clinical studies of our vaccine pipeline of products, and in the long term through potential commercialization advantages.

***Seek strategic collaborations and partnerships to advance and set the stage for the commercialization of our products and technologies***

We believe proprietary VLP technology affords us a range of traditional and non-traditional commercial options that are broader than those of existing vaccine companies. Our primary strategy for maximizing the value of our early vaccine candidates is to complete early to mid stage development and at the right time, partner with an organization that has complementary capabilities to maximize the commercial value of the product.

Although the primary strategy is to create major partnerships for commercialization, the manufacturing technology affords us the option to commercialize products directly or through local partnerships. These opportunities are not possible using traditional vaccine and manufacturing approaches because of the capital investment, scale and other

resources needed for industrial operations and commercialization. For example, we have a pilot launch facility capable of producing ten million-plus doses of seasonal influenza vaccines within six months of strain identification. This capacity can be used to commercialize influenza in the U.S. and other attractive markets. Another example of our strategic relationships is our collaboration with GE Healthcare (GEHC). In many countries there are significant unmet needs related to pandemic influenza.

It is highly likely that borders would close in the event of a pandemic; access to vaccine could be limited, putting populations at risk. Because of the VLP technology and the manufacturing benefits, it is cost-effective (both in terms of capital expenditures and operating costs) for a country to have an in-border solution for pandemic. Because our solution utilizes a platform technology, a country is able to adapt the manufacturing facility to create not only a seasonal vaccine, but other VLP vaccines as well. A third example is to work with government or non-government organizations (NGOs) to offer unique vaccines and vaccine solutions to countries and populations in need that currently have no or limited access.

## **Research and Development Technology and Activities**

### ***Vaccines***

*VLPs.* We develop and produce biopharmaceutical proteins for use as vaccines against pandemic and seasonal influenza and other infectious diseases. These proteins, as tolerogens, are used to prevent inflammatory responses in the initiation and progression of stroke and other illnesses. Our lead vaccine technology platform is based on VLP, which are self-assembling protein structures that resemble viruses. These are noninfectious particles that, for many viral diseases, have been shown in animal and human studies to make effective vaccines. VLPs closely mimic natural virus particles with repeating protein structures that can elicit broad and strong antibody and cellular immune responses, but lack the genetic material required for replication. We have several ongoing development programs involving VLP vaccines that address urgent medical needs, including pandemic and seasonal influenza, Varicella Zoster Virus, RSV and other infectious diseases.

*Pandemic Influenza VLP Vaccine.* In the recent past, unexpected influenza subtypes of avian origin have resulted in severe morbidity and mortality in a limited number of people. Highly pathogenic H5N1 influenza viruses which are now widespread in poultry in Asia and have spread to some European countries, have been linked to human infection. Genetic reassortment between avian and human influenza subtypes, or genetic mutations, may lead to the emergence of a virus capable of causing worldwide illness, a pandemic. Proof-of-concept of the VLP approach in H5N1 pandemic influenza has been demonstrated by the Phase I/IIa human clinical trial interim results released by us in December 2007. We reported that our VLP vaccine for H5N1 influenza is immunogenic, that elicited immune responses at both 15 and 45 mcg doses. We began subject enrollment in the second portion of the Phase I/IIa trial in March 2008 to gather additional subject immunogenicity and safety data and determine a final dose through the completion of this clinical trial. In August 2008, we reported favorable results from this clinical trial, which demonstrated strong neutralizing antibody titers across all three doses tested. Although the safety data are still blinded at the subject level (pending complete safety follow-up), there were no serious adverse events reported. In February 2009, we announced that the vaccine induced robust hemagglutination inhibition ( HAI ) responses, which have been shown to be important for protection against influenza disease. We only intend to initiate further human clinical trials for our pandemic influenza vaccine, which would be required for regulatory approval, with a collaborative partner.

*Seasonal Influenza VLP Vaccine.* According to the Center for Disease Control, every year between 5% and 20% of the United States population is infected by the influenza virus. While the severity of illness varies, influenza causes an estimated 36,000 deaths in the United States and 500,000 worldwide annually. These seasonal outbreaks have in recent years been caused by subtypes of influenza virus designated as H3N2 and H1N1. In December 2007, we announced results from a preclinical study in mice. In April 2008, we announced that we received positive results from an immunogenicity study in ferrets inoculated with our trivalent seasonal influenza vaccine candidate. In September 2008, we began Phase II clinical trials to evaluate the safety and immunogenicity of different doses of our seasonal influenza vaccine. In November 2008, we announced a delay of our seasonal influenza dose ranging study in the elderly ( $\geq 65$  years of age) from the fourth quarter of 2008 to 2009, pending top line safety and immunogenicity results from our ongoing seasonal influenza study in healthy adults. We had observed a slightly different safety profile (non-serious adverse events) from our Phase IIa trial of our pandemic VLP vaccine, and decided to review and

analyze the dose response curve as well as the safety data from the healthy adult seasonal trial prior to commencing a study in the elderly. In December 2008, we announced favorable safety and immunogenicity results from our Phase IIa seasonal study in healthy adults. Further seasonal studies are planned in 2009 including the aforementioned study in elderly adults in the second half of 2009. We intend to seek a collaborative partner for

our seasonal influenza vaccine upon completion of additional Phase II clinical studies, which are expected to be completed by the end of 2009.

*Varicella Zoster VLP Vaccine.* In September 2007, we announced a new discovery-phase product indication target for the prevention of a disease associated with Varicella Zoster virus in older patients, commonly referred to as Shingles. Shingles, a skin rash often accompanied by painful blisters, is caused by the same virus that causes chickenpox. Anyone who has had chicken pox can develop Shingles because VZV remains dormant in the nerve cells and may re-emerge many years later causing the illness. Shingles most frequently occurs in patients 60 years or older and manifests itself with acute pain (post-herpetic neuralgia-PHN) occurring in 65% of affected patients. Shingles-associated pain may last months or even years and can have a negative impact on quality of life. It is also associated with high rates of hospitalization in older adults. The Advisory Committee on Immunization Practices ( ACIP ), a federal body of immunization experts, currently recommends vaccination for all individuals 60 years of age or older. With only one vaccine currently approved for use, the potential market for a Varicella Zoster vaccine is significant.

*Respiratory Syncytial Virus ( RSV ).* RSV is the most commonly identified cause of lower respiratory tract infection in infants and young children with repeated infections causing moderate to severe cold-like symptoms throughout their lives. High risk individuals (including the elderly over age 65 years, people with cardiovascular disease and children less than four years of age) may also develop lower respiratory tract infections leading to bronchiolitis and pneumonia. It is estimated that more than 8.5 million adults, including the elderly over age 65 years, are infected and 900,000 patients are hospitalized annually due to RSV infection in the United States and major European countries. In the United States alone there are 177,500 hospitalizations of high risk adults including the elderly over age 65, resulting in annual medical costs exceeding \$1 billion. In addition, there are up to 125,000 infants in the United States who are hospitalized annually due to RSV.

On December 9, 2008, Novavax and the University of Massachusetts Medical School announced results from a preclinical study of an RSV vaccine candidate. Novavax has licensed exclusive worldwide rights from the University of Massachusetts Medical School to certain technology for the development and commercialization of Paramyxovirus vaccines incorporating certain VLPs. This vaccine candidate is our first recombinant VLP for the prevention of RSV disease. The preclinical study evaluated the immunogenicity and efficacy of the RSV VLP vaccine candidate in mice. The RSV VLP vaccine induced strong antibody responses against RSV, protected mice against RSV replication in the lungs, and did not lead to enhanced inflammation of the airways. These data support continued development of this and additional RSV VLP vaccine candidates containing other proteins (i.e., Gb and F) important for immunity.

*VLP Vaccine Manufacturing.* All currently approved influenza vaccines are produced by growing virus in chicken eggs, from which the virus is extracted and further processed. This 50-year-old egg-based production method requires a minimum of a six-month lead time for production of a new strain of virus and significant investment in fixed production facilities, with relatively low production yields. The vaccine shortage during the 2004 flu season (caused in part by a contamination issue at a facility in the United Kingdom) highlighted the limitations of current production methods and the need for increased vaccine manufacturing capacity. It also heightened concerns regarding manufacturers' capacity to respond to a pandemic, when the number of vaccine doses required will be higher than the number required for seasonal flu vaccines and manufacturing lead times will be even shorter. We produce VLPs using a baculovirus expression system in insect cells with disposable, low-cost equipment that can be readily dispersed both nationally and internationally. By not requiring significant production batch sizes, production capacity can be employed quickly; estimated to be built and validated within twelve to eighteen months compared to the current approved manufacturing technology that can take four years or more to deploy. Lead times for production against new virus strains are measured in weeks, not months.

In 2007, we streamlined operations by consolidating our offices and laboratories into our new corporate headquarters in Rockville, Maryland where we leased a 51,000 square foot, stand-alone facility. This facility has ample office space, state of the art laboratory space, as well as utilities that allow for operating a Good Manufacturing Practice ( GMP ) pilot plant. In late 2007, we embarked on making leasehold improvements to create a GMP pilot plant in this facility, and in May 2008, we celebrated the opening of our new state-of-the-art vaccine facility. On January 26, 2009, we announced that all equipment in our pilot plant is installed and ready for operations supporting scale-up and validation. The 5,000 square-foot, \$5.0 million pilot and commercial-scale

manufacturing plant will initially supply influenza vaccine for our current clinical programs with planned annual capacity of 10 million doses. This facility showcases the capability of our disposable production technology to create vaccine production capacity rapidly, in a low infrastructure environment, at a fraction of the cost required to bring traditional vaccine facilities on line. In addition to lower capital costs, we have made substantial improvement in our production yields during 2007 which allows us to remain highly competitive from a cost perspective even at higher vaccine doses. We continued to operate our manufacturing operations for producing Phase I/II vaccine materials at our Taft Court facility, also located in Rockville, Maryland, until October 2008, when we closed the Taft Court location.

*VLP Intellectual Property Rights.* In March 2007, we secured additional intellectual property through the licensing of additional VLP technology through a license agreement with the University of Massachusetts using their proprietary paramyxoviruses as a core for building VLP vaccines. In July 2007, we entered into a non-exclusive license agreement with Wyeth Holdings Corporation to obtain rights to a family of patent applications covering VLP technology for use in human vaccines in certain fields of use.

*Other VLP Projects.* We are working on certain other vaccine projects with sponsoring organizations. These projects, described below, are currently funded and controlled by other parties. As is typical with these research contracts, we do not currently have commercial rights to these products.

*HIV-1/AIDS VLP Vaccine.* The human toll of AIDS is staggering and now kills more people worldwide than any other infectious disease. Nearly 34 million people are infected with HIV-1, including 2.5 million people who were newly infected in 2007, according to the World Health Organization ( WHO ). Under a five-year National Institutes of Health ( NIH ) grant, which was awarded in 2003, we are working in collaboration with leading scientists from the University of Alabama - Birmingham, Emory University and Harvard Medical School in the development of a second-generation AIDS vaccine. In January 2007, we announced that it has significantly enhanced both the quality and purity of its VLP vaccine for HIV/AIDS. This second generation AIDS vaccine is based on the HIV-1 viral envelope with a natural three-dimensional structure to trigger a protective immune response. Preclinical studies are under way using the improved HIV-1 vaccine, and planning has begun to advance this new vaccine to human clinical trials in collaboration with the United States government potentially as early as 2009. Early versions of Novavax's VLP vaccine were successful in triggering immune responses in preclinical studies, however, attempts to develop a vaccine against this disease has proven to be elusive to date. Novavax scientists and its collaborators discovered a way to optimize the expression of the HIV-1 envelope, which is a principal target for immunity in humans. We do not have commercial rights to this potential vaccine; however, the project does demonstrate the breadth of potential application of VLPs to various infectious diseases. This contract ended in the first quarter of 2008.

*SARS VLP Vaccine.* Severe acute respiratory syndrome ( SARS ) is a viral respiratory illness caused by a coronavirus and was first reported in Asia in February 2003. According to the World Health Organization (WHO), subsequent to the 2003 breakout, over 8,000 people were infected, with 774 reported deaths. While there is currently no known reported SARS transmission globally, WHO and other such agencies continue to monitor the SARS situation on a global basis as health officials remain concerned that SARS or similar disease could reemerge. In 2005, the NIH awarded us a \$1.1 million, three-year grant to develop a vaccine to prevent SARS. SARS is a severe form of pneumonia, accompanied by a fever and caused by a coronavirus. Our SARS VLP vaccine is also based on the production of coronavirus-like VLPs in insect cells. In May 2008, we announced we had created a new proprietary process to develop a vaccine candidate against SARS. Novavax does not have the commercial rights to this product and continues to work with NIH funding to support its development. This contract ended in January 2009. We intend to apply for a no cost extension and to seek additional funding from NIH on the SARS grant.

*E-Selectin Tolerogen.* In collaboration with the National Institute of Neurological Disorders and Stroke ( NINDS ), we have been developing E-selectin-based molecularly-derived products for the prevention of strokes. In September 2002, a published report in the professional journal *Stroke* provided experimental evidence on prevention of stroke in



stroke-prone rats. These results provided supportive evidence that E-selectin tolerization may help in the prevention of strokes and other illness where inflammatory and immune responses are involved in the initiation and progression of disease. We were awarded a government contract for the formulation development and manufacture of E-selectin for Phase I clinical trials to be run by the NINDS and the NIH. Formulation and

product has been produced by the Company for future preclinical and human clinical trials. We do not have commercial rights to this product.

**Research and Development Funding**

Total externally contracted research and development costs were \$0.3 million in 2008, \$1.0 million in 2007 and \$0.9 million in 2006. Externally contracted research and development costs were primarily related to our HIV, SARS and E-Selectin project. Total internally sponsored research and development costs were \$24.0 million in 2008, \$16.6 million in 2007 and \$10.4 million in 2006.

**Competition**

The biopharmaceutical industry and the vaccine market are intensely competitive and are characterized by rapid technological progress. There are a number of companies developing and selling vaccines for pandemic and seasonal influenza employing current technology with some modifications, as well as new technologies. Our technology is based upon utilizing the baculovirus expression system in insect cells to make VLPs. We believe this system offers many advantages when compared to other technologies and is uniquely suited for developing pandemic and seasonal influenza vaccines as well as other infectious diseases. The fact that we do not rely on the use of adjuvants, chemical substances that can boost the human immune system, leads us to believe we have a clearer regulatory path toward approval of our vaccines with regulatory agencies. The table below provides a list of major vaccine competitors and corresponding influenza vaccine technologies.

<b>Company</b>	<b>Competing Technology Description</b>
sanofi pasteur, Inc.	Inactivated sub-unit (egg-based)
MedImmune Vaccines, Inc. (a subsidiary of Astra-Zeneca, Inc.)	Nasal, live attenuated (cell-based)
GlaxoSmithKline Biologicals	Inactivated (egg-based)
Novartis, Inc.	Inactivated sub-unit (egg-based)
Merck & Co.	Novel vaccines

In general, competition among pharmaceutical products is based in part on product efficacy, safety, reliability, availability, price and patent position. An important factor is the relative timing of the market introduction of our products and our competitors' products. Accordingly, the speed with which we can develop products, complete the clinical trials and approval processes and supply commercial quantities of the products to the market is an important competitive factor. Our competitive position also depends upon our ability to show differentiation in the seasonal flu space with a product that is more efficacious, particularly in the elderly population, and/or be less expensive and quicker to manufacture. It also depends upon our ability to attract and retain qualified personnel, obtain patent protection or otherwise develop proprietary products or processes, and secure sufficient capital resources for the often substantial period between technological conception and commercial sale.

**Patents and Proprietary Rights**

We generally seek patent protection for our technology and product candidates in the United States and abroad. The patent position of biotechnology firms generally is highly uncertain and involves complex legal and factual questions. Our success will depend, in part, on whether we can:

- Obtain patents to protect our own technologies and products;

Obtain licenses to use the technologies of third parties, which may be protected by patents;

Protect our trade secrets and know-how; and

Operate without infringing the intellectual property and proprietary rights of others.

*Patent rights; licenses.* We have intellectual property (patents, licenses, know-how) related to its vaccine, drug delivery, adjuvant and other technologies. Currently, we have or have rights to over 99 United States patents and corresponding foreign patents and patent applications relating to vaccines and biologics. Our core vaccine

related intellectual property extends beyond 2010. On November 6, 2008, we entered into an option agreement with SGN Biopharma which allows SGN Biopharma to license certain intellectual property rights from us related to our drug delivery technology.

In March 2007, we secured additional intellectual property through the licensing of additional VLP technology through a license agreement with the University of Massachusetts using their proprietary paramyxoviruses as a core for building VLP vaccines. In July 2007, we entered into a non-exclusive license agreement with Wyeth Holdings Corporation to obtain rights to a family of patent applications covering VLP technology for use in human vaccines in certain fields of use.

Consistent with statutory guidelines issued under the Federal Technology Transfer Act of 1986 designed to encourage the dissemination of science and technology innovation and provide sharing of technology that has commercial potential, our collaborative research efforts with the United States government and with other private entities receiving federal funding provide that developments and results must be freely published, that information or materials supplied by us will not be treated as confidential and that we will be required to negotiate a license to any such developments and results in order to commercialize products. There can be no assurance that we will be able to successfully obtain any such license at a reasonable cost, or that such developments and results will not be made available to our competitors on an exclusive or non-exclusive basis.

*Trade Secrets.* To a more limited extent, we rely on trade secret protection and confidentiality agreements to protect our interests. It is our policy to require employees, consultants, contractors, manufacturers, collaborators, and other advisors to execute confidentiality agreements upon the commencement of employment, consulting or collaborative relationships with us. We also require signed confidentiality agreements from any entity that is to receive confidential information from us. With respect to employees, consultants and contractors, the agreements generally provide that all inventions made by the individual while rendering services to us shall be assigned to us as our property.

## **Government Regulations**

The development, production and marketing of pharmaceutical and biological products developed by Novavax or our collaborators are subject to regulation for safety, efficacy and quality by numerous governmental authorities in the United States and other countries. In the United States, the development, manufacturing and marketing of human pharmaceuticals and vaccines are subject to extensive regulation under the federal Food, Drug, and Cosmetic Act, and biological products are subject to regulation both under provisions of that Act and under the Public Health Service Act. The Food and Drug Administration ( FDA ) assesses the safety and efficacy of products and regulates, among other things, the testing, manufacture, labeling, storage, record keeping, advertising and promotion. The process of obtaining FDA approval for a new product is costly and time-consuming.

Vaccine clinical development follows the same general pathway as for drugs and other biologics. A sponsor who wishes to begin clinical trials with a vaccine must submit an Investigational New Drug application (an IND ) describing the vaccine, its method of manufacture and quality control tests for release. Before applying for FDA approval to market any new drug product candidates, we must first submit an IND that explains to the FDA the results of pre-clinical testing conducted in laboratory animals and what we propose to do for human testing. At this stage, the FDA decides whether it is reasonably safe to move forward with testing the drug on humans. We must then conduct Phase I human clinical trials and larger-scale Phase II and III human clinical trials that demonstrate the safety and efficacy of our products to the satisfaction of the FDA. Once these trials are complete, a Biologics License Application ( BLA ) (the biologic equivalent to a New Drug Application) can be filed with the FDA requesting approval of the vaccine for marketing based on the vaccine's effectiveness and safety.

If successful, the completion of all three phases of clinical development can be followed by the submission of a BLA. Also during this stage, the proposed manufacturing facility undergoes a pre-approval inspection during which production of the vaccine as it is in progress is examined in detail. Vaccine approval also requires the provision of adequate product labeling to allow health care providers to understand the vaccine's proper use, including its potential benefits and risks, to communicate with patients and parents, and to safely deliver the vaccine to the public. Until a vaccine is given to the general population, all potential adverse events cannot be anticipated. Thus,

many vaccines undergo Phase IV studies after a BLA has been approved and the vaccine is licensed and on the market.

In addition to obtaining FDA approval for each product, each domestic manufacturing establishment must be registered with the FDA, is subject to FDA inspection and must comply with current GMP regulations. To supply products for use either in the United States or outside the United States, including clinical trials, United States and foreign manufacturing establishments, including third-party facilities, must comply with GMP regulations and are subject to periodic inspection by the corresponding regulatory agencies in their home country under reciprocal agreements with the FDA and/or by the FDA.

Preclinical studies may take several years to complete and there is no guarantee that the FDA will permit an IND based on those studies to become effective and the product to advance to clinical testing.

*Clinical trials may take several years to complete.* After the completion of the required phases of clinical trials, if the data indicate that the drug or biologic product is safe and effective, a BLA or NDA (depending on whether the product is a biologic or pharmaceutical product) is filed with the FDA to approve the marketing and commercial shipment of the drug. This process takes substantial time and effort and the FDA may not accept the BLA or NDA for filing. Even if filed, the FDA might not grant approval. FDA approval of a BLA or NDA may take up to two years and may take longer if substantial questions about the filing arise. The FDA may require post-marketing testing and surveillance to monitor the safety of the applicable products.

In addition to regulatory approvals that must be obtained in the United States, an investigational product is also subject to regulatory approval in other countries in which it is intended to be marketed. No such product can be marketed in a country until the regulatory authorities of that country have approved an appropriate license application. FDA approval does not assure approval by other regulatory authorities. In addition, in many countries, the government is involved in the pricing of the product. In such cases, the pricing review period often begins after market approval is granted.

We are also subject to regulation under the Occupational Safety and Health Act, the Environmental Protection Act, the Toxic Substances Control Act, the Resource Conservation and Recovery Act and other present and potential federal, state or local regulations. These and other laws govern our use, handling and disposal of various biological and chemical substances used in, and waste generated by, our operations. Our research and development involves the controlled use of hazardous materials, chemicals and viruses. Although we believe that our safety procedures for handling and disposing of such materials comply with the standards prescribed by state and federal regulations, the risk of accidental contamination or injury from these materials cannot be completely eliminated. In the event of such an accident, we could be held liable for any damages that result, and any such liability could exceed our resources. Additionally, for formulations containing controlled substances, we are subject to Drug Enforcement Act ( DEA ) regulations.

There have been a number of federal and state proposals during the last few years to subject the pricing of pharmaceutical and biological products to government control and to make other changes to the medical care system of the United States. It is uncertain what legislative proposals will be adopted or what actions federal, state or private payers for medical goods and services may take in response to any medical reform proposals or legislation. We cannot predict the effect medical or healthcare reforms may have on our business, and no assurance can be given that any such reforms will not have a material adverse effect.

## **Manufacturing**

During the fourth quarter of 2007, we commenced the build out of a manufacturing suite in our Rockville, Maryland corporate headquarters for a 5,000 square foot GMP facility to produce clinical trial material as well as modest commercialization quantities of our VLP vaccines. Due to our unique manufacturing platform, we believe we are able to produce vaccines at up to 10 times the yields of traditional manufacturing methods (i.e. egg-based), depending on the vaccine dose, and at significantly lower capital costs than currently available vaccine technologies. Construction for this GMP suite was completed and a ribbon cutting ceremony was held in May 2008. This facility was ready for use in January 2009, when we announced that all equipment in the pilot plant was installed and ready for operations supporting scale up and validation. Any plans to further expand our manufacturing capabilities

at our Rockville, Maryland facilities, including the facilities necessary to expand manufacturing quantities, test and package an adequate supply of finished products in order to meet any long term commercial needs, will require additional resources and will be subject to ongoing government approval and oversight.

We had a GMP facility in our other facility in Maryland which incorporated disposable cell culture equipment that supported the manufacturing requirements for early stage clinical trial materials for our VLP vaccine candidates, including pandemic and seasonal influenza vaccine candidates, and other biologic products. This facility was used through September 2008, when we consolidated our research and development and manufacturing activities into one facility.

We also had a manufacturing facility in Philadelphia, Pennsylvania. Estrasorb, our first FDA-approved commercial product, was being manufactured at this facility. In February 2008, we entered into an agreement with Graceway Pharmaceuticals, LLC ( Graceway ) to sell our manufacturing equipment and other assets related to Estrasorb. In addition to the sale of assets, we agreed to produce additional lots of Estrasorb on behalf of Graceway, which was completed in August 2008, at which time we closed down this operation and exited the facility.

### **Sources of Supply**

Most of the raw materials and other supplies required in our business are generally available from various suppliers in quantities adequate to meet our needs. In some cases, we have only qualified one supplier for certain of our manufacturing components. We have plans in place to qualify multiple suppliers for all critical supplies before the time we would put any of our product candidates into commercial production. One of our major suppliers is GE Healthcare which supplies disposable components used in our manufacturing process. GE Healthcare utilizes a sophisticated, in depth process to qualify multiple vendors for the products that are supplied to us. All the materials and vendors that supply manufacturing materials to the Company are audited for compliance with GMP standards.

### **Business Development**

We continue to explore opportunities for corporate alliances and partners to help develop and ultimately commercialize and market our technologies and product candidates. Our strategy is to enter into collaborative arrangements with pharmaceutical and other companies for some or all aspects of product development, manufacturing, marketing and sales of our products that will require broad marketing capabilities and overseas marketing. Specifically, we are working with GE Healthcare to engage foreign countries in discussions of in-border solutions to a pandemic threat. We also are seeking to collaborate with global vaccine and other large pharmaceutical companies for our seasonal product. These collaborators are generally expected to be responsible for funding or reimbursing all or a portion of the development costs, including the costs of later stage clinical testing necessary to obtain regulatory clearances and for commercial scale manufacturing, in exchange for rights to market specific products in particular geographic territories.

### **Employees**

As of March 10, 2009, we had 69 full-time employees and 1 part-time employee for a total of 70 employees, 20 of whom hold M.D. or Ph.D. degrees and 15 of whom hold other advanced degrees. Of our total workforce, 51 are engaged primarily in research, development and manufacturing activities and 19 are engaged primarily in business development, finance and accounting and administrative functions. None of our employees are represented by a labor union or covered by a collective bargaining agreement, and we consider our employee relations to be good.

### **Executive Officers**



Our executive officers hold office until the first meeting of the Board of Directors following the Annual Meeting of Stockholders and until their successors are duly chosen and qualified, or until they resign or are removed from office in accordance with our By-laws.

The following table provides certain information with respect to our executive officers.

Name	Age	Principal Occupation and Other Business Experience During the Past Five Years
Rahul Singhvi	44	President and Chief Executive Officer and Director of Novavax since August 2005. Senior Vice President and Chief Operating Officer of Novavax from April 2005 to August 2005 and Vice President, Pharmaceutical Development and Manufacturing Operations from April 2004 to April 2005. For 10 years prior to joining the Company, served in several positions with Merck & Co., culminating as Director of the Merck Manufacturing Division from 1999 to 2004.
Raymond J. Hage, Jr.	41	Senior Vice President, Commercial Operations since October 2006. Senior Vice President and Chief Operating Officer from August 2005 to October 2006 and Vice President of Marketing and Corporate Development of Novavax from January 2004 to August 2005. Prior to joining the Company, served in several positions including an independent marketing consultant with CHS, Inc. in 2003, Director of Marketing with Cephalon, Inc. from 2002 to 2003 and for 10 years held various marketing and sales roles at Eli Lilly culminating as Director of US Women's Health from 2001 to 2002.
Penny Heaton	44	Vice President, Research & Development and Chief Medical Officer of Novavax since October 2006. Prior to joining the Company, served as Sr. Director and Director of Vaccine Clinical Research at Merck & Co., Inc. from 1999 to September 2006.
James Robinson	48	Vice President, Technical Operations and Quality Operations at Novavax since March 2007. Served at sanofi pasteur, Inc. in its US Vaccine Division in various positions, most recently, as Vice President, Industrial Operations from June 1986 to December 2006.
Thomas Johnston	38	Vice President, Strategy of Novavax since April 2008. Prior to joining the Company in March 2007, and from August 2003 served as independent strategic business consultant and Gemalto employee for multiple industries including banking, government security and mobile telecommunications. Prior to this, served as VP of Emerging Technology for Fleet Bank, and additional roles within Microsoft Corporation and Comcast Corporation.
Evdoxia Kopsidas	44	Director of Finance, since October 2006. Prior to joining the Company, served as Controller of BioVeris Corporation from June 2004 through October 2006 and Controller of BioReliance Corporation between April 1998 and June 2004. Appointed as Interim Principal Accounting Officer in February 2009.

#### Availability of Information

## Edgar Filing: NOVAVAX INC - Form 10-K

Novavax was incorporated in 1987 under the laws of the State of Delaware. Our principal executive offices are located at 9920 Belward Campus Drive, Rockville, Maryland, 20850. Our telephone number is (240) 268-2000 and our website address is [www.novavax.com](http://www.novavax.com). The contents of our website are not part of this Annual Report on Form 10-K.

We make available, free of charge and through our website, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and any amendments to any such reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after filed with or furnished to the Securities and Exchange Commission.

**Item 1A. RISK FACTORS**

*You should carefully consider the following risk factors in evaluating our business. There are a number of risk factors that could cause our actual results to differ materially from those that are indicated by forward-looking statements. Some of the risks described relate principally to our business and the industry in which we operate. Others relate principally to the securities market and ownership of our common stock. The risks and uncertainties described below are not the only ones facing us. Additional risks and uncertainties that we are unaware of, or that we currently deem immaterial, also may become important factors that affect us. If any of the following risks occur, our business, financial condition or results of operations could be materially and adversely affected. You should also consider the other information included in this Annual Report on Form 10-K for the fiscal year ended December 31, 2008.*

**RISKS RELATED TO OUR BUSINESS**

*We have a history of losses and our future profitability is uncertain.*

Our expenses have exceeded our revenues since our formation in 1987, and our accumulated deficit at December 31, 2008 was \$235.8 million. Our net revenues from continuing operations for the last three fiscal years were \$1.1 million in 2008, \$1.5 million in 2007, and \$1.7 million in 2006. We have received a limited amount of related revenue from research contracts, licenses and agreements to provide vaccine candidates, services and technologies. We cannot be certain that we will be successful in entering into strategic alliances or collaborative arrangements with other companies that will result in significant revenues to offset our expenses. Our net losses for the last three fiscal years were \$36.0 million in 2008, \$34.8 million in 2007, and \$23.1 million in 2006, including discontinued operations.

Our historical losses have resulted from research and development expenses for our vaccine and drug delivery product candidates, sales and marketing expenses, and manufacturing expenses for Estrasorb, protection of our intellectual property and other general operating expenses. Our losses increased due to the launch of Estrasorb since 2004 as we expanded our manufacturing capacity, and sales and marketing capabilities. More recently, our losses have increased, and will continue to increase, as a result of higher research and development efforts to support the development of our vaccines, particularly our pandemic and seasonal influenza vaccines.

We expect to continue to incur significant operating expenses and anticipate that our expenses and losses will increase in the foreseeable future as we seek to:

pay our outstanding \$22 million principal amount of 4.75% senior convertible notes due July 15, 2009 (the convertible notes );

complete Phase II clinical trials for our seasonal flu vaccine;

complete our human Phase I/IIa clinical trial for our pandemic flu vaccines;

conduct additional preclinical studies for Varicella Zoster and RSV product candidates using our VLP vaccine technology platform;

obtain validation from the Food and Drug Administration as a product manufacturing facility and comply with the FDA's manufacturing facility requirements; and

maintain, expand and protect our intellectual property portfolio.

As a result, we expect our cumulative operating losses to increase until such time, if ever, that product sales, licensing fees, royalties, milestones, contract research and other sources generate sufficient revenue to fund our continuing operations. We cannot predict when, if ever, we might achieve profitability and cannot be certain that we will be able to sustain profitability, if achieved.

***We have limited financial resources and we are not certain that we will be able to maintain our current level of operations or be able to fund the further development of our product candidates.***

We do not expect to generate revenues from product sales, licensing fees, royalties, milestones, contract research or other sources in an amount sufficient to fund our operations, and we will therefore use our cash resources and expect to require additional funds to maintain our operations, continue our research and development programs, commence future preclinical studies and clinical trials, seek regulatory approvals and manufacture and market our products. We will seek such additional funds through public or private equity or debt financings, collaborative licensing and development arrangements and other sources. We cannot be certain that adequate additional funding will be available to us on acceptable terms, if at all. If we cannot raise the additional funds required for our anticipated operations, we may be required to delay significantly, reduce the scope of or eliminate one or more of our research or development programs, further downsize our general and administrative infrastructure, or seek alternative measures to avoid insolvency, including arrangements with collaborative partners or others that may require us to relinquish rights to certain of our technologies, product candidates or products. If we raise additional funds through future offerings of shares of our common stock or other securities, such offerings would cause dilution of existing stockholders percentage ownership in the Company. Given the current market price of our common stock, such dilution would likely be substantial. These future offerings also could have a material and adverse effect on the price of our common stock.

***Our convertible notes mature on July 15, 2009 and the use of our cash and common stock to satisfy this debt could adversely affect our cash flow, dilute stockholders, cause the price of our common stock to go down and limit our ability to raise capital.***

As of December 31, 2008, we had \$22.0 million principal amount of our convertible notes outstanding, although for financial reporting purposes the value was held at \$21.8 million, net of a \$200,000 debt discount, that will be accrued to the principal amount over the remaining term of the debt. Under the terms of the convertible notes, at our option, we can pay up to 50% of the outstanding convertible notes in Novavax common stock on the due date, subject to the satisfaction of certain conditions, including, among other things, a requirement that the shares issued upon conversion be registered or freely tradable without registration, that the shares of common stock have not been suspended from trading on NASDAQ during the applicable measurement period and there is no threatened delisting or suspension, and that we are otherwise in compliance with our agreements with the noteholders. The amount of shares that may be issued at maturity may be subject to adjustment depending on the noteholder's percentage ownership of the Company on an as-converted basis and if the Company's stock price falls below \$2.00 during the measurement period. As a result, the Company will have to pay at least \$11.0 million in cash to satisfy the convertible notes on the due date unless the notes are converted into common stock, redeemed or amended.

We believe that the pending maturity date, potential dilution and use of cash to pay the principal and interest due July 15, 2009 may be a factor in the recent reduction in the Company's common stock market price. Until the convertible notes are paid, converted, redeemed or amended, it is likely to cause the market price to remain depressed or further decrease. In addition, the outstanding convertible notes and the pending maturity date may be having additional negative consequences. It could

affect our ability to raise additional capital, either through the issuance of additional debt or sales or equity securities;

influence a potential strategic or collaborative partner's willingness to enter into collaborative licensing or development arrangements with us;

increase our vulnerability to general adverse economic and industry conditions; and

limit our flexibility in planning for, or reacting to, changes in our business and the industry, which may place us at a competitive disadvantage compared with competitors that have less indebtedness.

We may incur additional indebtedness in the future for various reasons, including restructuring the convertible notes, which could extend or increase the risks associated with our substantial leverage.

***Our common stock may be delisted from The NASDAQ Global Market, which could negatively impact the price of our common stock, our ability to access the capital markets and our ability to convert our convertible debt***

In December 2008, NASDAQ extended its suspension of the rules requiring a minimum \$1.00 closing bid price and a minimum market value of publicly held shares. Given the continued extraordinary market conditions, NASDAQ is extending the suspension of the bid price and market value of publicly held shares requirements. Enforcement of these rules is scheduled to resume on Monday, April 20, 2009. Our stock price has not closed above the minimum \$1.00 bid price since February 26, 2009.

Additionally, we must maintain stockholders' equity of at least \$30 million to be in compliance with the continued listing standards for the NASDAQ Global Market. At December 31, 2008, our consolidated stockholders' equity was approximately \$45 million. We cannot guarantee that we will be able to meet this listing standard in the future. If we fail to meet this NASDAQ listing requirement in the future and are unable to successfully appeal to the NASDAQ Listing Qualification Staff and Hearings Panel for an extension of time to regain compliance, our common stock could be delisted from the NASDAQ Global Market, and we may apply to have our stock traded on the Over-The-Counter Bulletin Board, an electronic quotation system that displays stock quotes by market makers. There can be no assurance that our common stock would be timely admitted for trading on that market. This alternative may result in a less liquid market available for existing and potential shareholders to buy and sell shares of our stock and could further depress the price of our stock. In addition, it is a condition to our ability to pay up to half of our convertible notes in shares of common stock that our shares not be suspended from trading on NASDAQ and there is no threatened suspension or delisting.

***The current capital and credit market conditions may adversely affect the company's access to capital, cost of capital, and ability to execute its business plan as scheduled***

Access to capital markets is critical to our ability to operate. Traditionally, biopharmaceutical companies have funded their research and development expenditures through raising capital in the equity markets. Declines and uncertainties in these markets over the past year have severely restricted raising new capital and have affected companies' ability to continue to expand or fund existing research and development efforts. We require significant capital for research and development for our product candidates and clinical trials. The general economic and capital market conditions, both in the United States and worldwide have deteriorated significantly and have adversely affected our access to capital and increased the cost of capital, and there is no certainty that a recovery in the capital and credit markets, enabling us to raise capital, will occur in the 2009 fiscal year. If these economic conditions continue or become worse, the Company's future cost of equity or debt capital and access to the capital markets could be adversely affected. In addition, an inability by the Company to access the capital markets on favorable terms due to our low stock price, or upon our delisting from the NASDAQ Global Market if we fail to satisfy a listing requirement, could affect our ability to execute our business plan as scheduled. Moreover, we rely and intend to rely on third-parties, including our clinical research organizations, third-party manufacturers, and certain other important vendors and consultants. As a result of the current volatile and unpredictable global economic situation, there may be a disruption or delay in the performance of our third-party contractors and suppliers. If such third-parties are unable to adequately satisfy their contractual commitments to us in a timely manner, our business could be adversely affected.

***We are limited in our ability to raise additional capital and any sale of common stock could be significantly dilutive to existing stockholders.***

We will need to engage in capital raising activities in the near term. Current economic and market conditions, as well as our convertible notes (as described above), significantly restrict our ability to raise capital through common stock sales and additional indebtedness. Due to these and other conditions, we may not be able to sell shares of our common



stock at a price favorable to us or we may need to sell a large block of stock to raise sufficient capital or be able to sell any stock at all. The sale of common stock would cause an immediate and substantial equity dilution for our existing stockholders. This may further depress the market price of our common stock and further impair our ability to raise additional capital by selling our common stock. Based on the current trading price of our common stock, we may face challenges selling equity to raise sufficient funds to execute our business plan due to NASDAQ's Marketplace rules.

***A portion of our investments are auction rate securities which present potential liquidity concerns.***

As of December 31, 2008, we had \$8.2 million invested in auction rate securities, which were classified as short-term investments available for sale and carried at their estimated fair value of \$7.0 million. Auction rate securities are long-term debt instruments that provide liquidity through a competitive bidding process known as a Dutch Auction that resets the applicable interest rates at pre-determined calendar intervals. Due to recent uncertainties in the credit markets, we may be unable to liquidate some or all of our auction rate securities when we are in need of the cash to fund operations at prices that are acceptable to us. Even if we are able to liquidate the investments, the sales may be at a loss. In addition, given the complexity of auction rate securities and their valuations, our estimates of their fair value may differ from the actual amount we would be able to collect in the ultimate sale. It is uncertain as to when the liquidity issues relating to these investments will improve.

***We have repositioned ourselves from a specialty pharmaceutical company and face all the risks inherent in the implementation of a new business strategy.***

In 2005, we changed the focus of the Company from the development and commercialization of specialty pharmaceutical products to the research and development of new products using our proprietary virus-like particle vaccine technology platform. We cannot predict whether we will be successful in implementing our new business strategy.

We focus our research and development activities on vaccines, an area in which we have particular strengths and a technology that appears promising. The outcome of any research and development program is highly uncertain. Only a small fraction of biotechnology development programs ultimately result in commercial products or even product candidates and a number of events could delay our development efforts and negatively impact our ability to obtain regulatory approval for, and to market and sell, a product candidate. Product candidates that initially appear promising often fail to yield successful products. In many cases, preclinical or clinical studies will show that a product candidate is not efficacious or that it raises safety concerns or has other side effects that outweigh its intended benefit. Success in preclinical or early clinical trials may not translate into success in large-scale clinical trials. Further, success in clinical trials will likely lead to increased investment, accelerating cumulative losses, to bring such products to market. Even after a product is approved and launched, general usage or post-marketing studies may identify safety or other previously unknown problems with the product, which may result in regulatory approvals being suspended, limited to narrow indications or revoked, which may otherwise prevent successful commercialization.

***Many of our competitors have significantly greater resources and experience, which may negatively impact our commercial opportunities and those of our current and future licensees.***

The biotechnology and pharmaceutical industries are subject to intense competition and rapid and significant technological change. We have many potential competitors, including major drug and chemical companies, specialized biotechnology firms, academic institutions, government agencies and private and public research institutions. Many of our competitors have significantly greater financial and technical resources, experience and expertise in:

research and development;

preclinical testing;

designing and implementing clinical trials;

regulatory processes and approvals;

production and manufacturing; and  
sales and marketing of approved products.

Principal competitive factors in our industry include:

the quality and breadth of an organization's technology;

management of the organization and the execution of the organization's strategy;

the skill and experience of an organization's employees and its ability to recruit and retain skilled and experienced employees;

an organization's intellectual property portfolio;

the range of capabilities, from target identification and validation to drug discovery and development to manufacturing and marketing; and

the availability of substantial capital resources to fund discovery, development and commercialization activities.

Large and established companies such as Merck & Co., Inc., GlaxoSmithKline PLC, Novartis, Inc., sanofi pasteur, Inc. and MedImmune Inc. (a subsidiary of Astra-Zeneca, Inc.), among others, compete in the vaccine market. In particular, these companies have greater experience and expertise in securing government contracts and grants to support their research and development efforts, conducting testing and clinical trials, obtaining regulatory approvals to market products, and manufacturing such products on a broad scale and marketing approved products.

There are many seasonal flu vaccines currently approved and marketed. Competition in the sale of these seasonal flu vaccines is intense. Therefore, newly developed and approved products must be differentiated from existing vaccines in order to have commercial success. In order to show differentiation in the seasonal flu space, a product must be more efficacious, particularly in the elderly population, and/or be less expensive and quicker to manufacture. Many of our competitors are working on new products and new generations of current products, often by adding an adjuvant that is used to increase the efficacy of the current product, each of which is intended to be more efficacious than products currently being marketed. Our seasonal flu product may not prove to be more efficacious than current products or products under development by our competitors. Further, our manufacturing system may not provide enough savings of time or money to provide the required differentiation for commercial success.

Smaller or early-stage companies and research institutions may also prove to be significant competitors, particularly through collaborative arrangements with large and established pharmaceutical or other companies. As these companies develop their technologies, they may develop proprietary positions, which may prevent or limit our product development and commercialization efforts. We will also face competition from these parties in recruiting and retaining qualified scientific and management personnel, establishing clinical trial sites and subject registration for clinical trials, and in acquiring and in-licensing technologies and products complementary to our programs or potentially advantageous to our business. If any of our competitors succeed in obtaining approval from the FDA or other regulatory authorities for their products sooner than we do or for products that are more effective or less costly than ours, our commercial opportunity could be significantly reduced.

In order to effectively compete, we will have to make substantial investments in development, testing, manufacturing and sales and marketing or partner with one or more established companies. There is no assurance that we will be successful in gaining significant market share for any product or product candidate. Our technologies and products also may be rendered obsolete or noncompetitive as a result of products introduced by our competitors to the marketplace more rapidly and at a lower cost.

***If we lose or are unable to attract key management or other personnel, we may experience delays in product development.***

We depend on our senior executive officers as well as key scientific and other personnel. The loss of these individuals could harm our business and significantly delay or prevent the achievement of research, development or business objectives. Our Chief Financial Officer resigned effective January 28, 2009 to pursue opportunities closer to home. While we have retained an executive search firm to recruit a replacement Chief Financial Officer, however, we may not be able to attract a qualified individual on terms acceptable to us. We have not purchased key-man life

insurance on any of our executive officers or key personnel, and therefore may not have adequate funds to find acceptable replacements for them. Competition for qualified employees is intense among pharmaceutical and biotechnology companies, and the loss of qualified employees, or an inability to attract, retain and motivate additional highly skilled employees required for the expansion of our activities, could hinder our ability to complete human studies successfully and develop marketable products.

We also rely from time-to-time on outside advisors who assist us in formulating our research and development and clinical strategy. We may not be able to attract and retain these individuals on acceptable terms, which could have a material adverse effect on our business, financial condition and results of operations.

***We have experienced significant management turnover.***

Our current President and Chief Executive Officer, Rahul Singhvi, assumed this responsibility in August 2005. Most of our executive officers have joined us since that time. As mentioned above, our Chief Financial Officer resigned effective January 28, 2009, and efforts are underway to find a replacement. This lack of management continuity, and the resulting lack of long-term history with our Company, could result in operational and administrative inefficiencies and added costs. If we were to experience additional turnover at the executive level, these risks would be exacerbated.

***We may have product liability exposure.***

The administration of drugs to humans, whether in clinical trials or after marketing clearances are obtained, can result in product liability claims. We maintain product liability insurance coverage in the total amount of \$10 million for claims arising from the use of our currently marketed products and products in clinical trials prior to FDA approval. Coverage is relatively expensive, and the market pricing can significantly fluctuate. Therefore, we may not be able to maintain insurance at a reasonable cost. There can be no assurance that we will be able to maintain our existing insurance coverage or obtain coverage for the use of our other products in the future. This insurance coverage and our resources may not be sufficient to satisfy all liabilities resulting from product liability claims. A successful claim may prevent us from obtaining adequate product liability insurance in the future on commercially desirable items, if at all. Even if a claim is not successful, defending such a claim would be time-consuming and expensive, may damage our reputation in the marketplace, and would likely divert management's attention.

Regardless of merit or eventual outcome, liability claims may result in:

- decreased demand for our products;
- impairment of our business reputation;
- withdrawal of clinical trial participants;
- costs of related litigation;
- substantial monetary awards to subjects or other claimants;
- loss of revenues; and
- the inability to commercialize our product candidates.

***There are outstanding loans owed by certain of our former directors, which if not repaid, would result in a loss to the Company.***

We have two outstanding notes to former directors which are secured by shares of our common stock. The notes were initially due upon the earlier of (a) the date the individual ceased to be a director of Novavax, (b) in whole or in part, to the extent of net proceeds on the date on which the director sold all or a portion of the pledged shares, or (c) March 21, 2007.

In May 2006, one of these directors resigned from the Company's Board of Directors. Following his resignation, we approved an extension of the former director's \$448,000 note to December 31, 2007 or earlier

to the extent of the net proceeds of the pledged shares. In connection with this extension, the former director executed a general release of all claims against the Company. On May 7, 2008, the Company and the former director entered into an Amended and Restated Promissory Note and an Amended and Restated Pledge Agreement (the Amendment). The Amendment restates the entire amount outstanding as of December 31, 2007, including accrued interest, or \$578,848, as the new outstanding principal amount. Furthermore, the Amendment further extends the maturity date of the note to June 30, 2009, permits us to sell the pledged shares if the market price of the common stock exceeds certain targets, increases the interest rate to 8.0% and stipulates quarterly payments beginning on June 30, 2008.

In March 2007, the second director resigned from the Board of Directors before the maturity date. In an agreement dated May 7, 2007, the Board agreed to extend the note that was due March 21, 2007 to June 30, 2009 and secured additional collateral in the form of a lien on certain outstanding stock options. Also under the May 7, 2007 agreement, we have the right to exercise the stock options, sell the acquired shares and the other shares held as collateral and use the proceeds to pay the debt, if the share price exceeds a certain target at any time during the period between May 7, 2007 and June 30, 2009. The note continues to accrue interest at 5.07% per annum and continues to be secured by 166,666 shares of common stock owned by the former director.

We are uncertain about the collectability of these notes. We do not know if the price of our common stock will reach the target prices allowing us to realize on the pledged collateral. Even if we are able to sell some or all of the pledged shares, we may not recover the full amount outstanding under either note. We continue to actively work with these two individuals to collect the amounts outstanding and reserve our rights to legal remedies available to us. There are no assurances that the former directors will be able to repay the notes when due under the terms of the current agreements.

***We may not be able to win government, institution or non-profit grants.***

From time to time, we may apply for grants from academic institutions, government agencies and non-profit entities. Such grants can be highly attractive because they provide capital to fund the ongoing development of our technologies and product candidates without diluting our stockholders. However, there is often significant competition for these grants. Grantors may have requirements to apply for or to otherwise be eligible to receive certain grants that our competitors may be able to satisfy that we cannot. In addition, grantors may make arbitrary decisions as to whether to make grants, to whom the grants will be awarded and the size of the grants to each awardee. Therefore, we may not be able to win grants.

***Current economic conditions and capital markets are in a period of disruption and instability which could adversely affect our ability to raise capital and may adversely affect our business and liquidity.***

The current economic conditions and related capital markets may have a negative impact on our ability to access the capital markets, and thus have a negative impact on our business and liquidity. The shortage of liquidity and credit combined with recent substantial losses in worldwide equity markets has led to an extended worldwide recession. We may face significant challenges in selling shares of common stock or in obtaining debt financing if conditions in the capital markets do not improve.

If we are not able to enter into a collaborative licensing and development arrangement with a third party or win a government grant, we will need to raise money through additional debt or equity offerings. Our ability to access the capital markets may be severely restricted at a time when we are accessing such markets, which would have a negative impact on our business plans, including our pre-clinical studies and clinical trial schedules and other research and development activities. Even if we are able to raise additional capital, it may not be at a price or on terms that are favorable to us and it may cause a substantial dilution to our existing stockholders. We cannot predict the occurrence of future disruptions or how long the current conditions may continue.





***Raising additional capital by issuing securities or through collaboration and licensing arrangements may cause dilution to existing stockholders or require us to relinquish rights to our technologies or product candidates.***

If we are unable to partner with a third party to advance the development of one or more of our vaccine candidates, we will need to raise money through additional debt or equity financings. To the extent that we raise additional capital by issuing equity securities, our stockholders will experience immediate and significant dilution. To the extent that we raise additional capital through licensing arrangements or arrangements with collaborative partners, we may be required to relinquish, on terms that are not favorable to us, rights to some of our technologies or product candidates that we would otherwise seek to develop or commercialize ourselves. In addition, current economic conditions may also negatively affect the desire or ability of potential collaborators to enter into transactions with us. They may also have to delay or cancel research and development projects or reduce their overall budgets.

***Global credit and financial market conditions could negatively impact the value of our current portfolio of cash equivalents or short-term investments and our ability to meet our financing objectives.***

Our short-term investments consist primarily of auction rate securities and are classified as available for sale. While as of the date of this filing, we have recorded a reduction in the value of these securities due to their illiquidity of approximately \$1.2 million, we cannot assure you that further deterioration in conditions of the global credit and financial markets will not occur. Such a further deterioration could negatively impact our current portfolio of cash equivalents or short-term investments or our ability to meet our financing objectives. As described above under ***A portion of our investments are auction rate securities which present potential liquidity concerns***, we hold some auction rate securities that could have additional liquidity concerns.

## **PRODUCT DEVELOPMENT RISKS**

***Because our vaccine product development efforts depend on new and rapidly evolving technologies, we cannot be certain that our efforts will be successful.***

Our vaccine work depends on new, rapidly evolving technologies and on the marketability and profitability of our products. Commercialization of our vaccine products could fail for a variety of reasons, and include the possibility that:

our VLP technology, any or all of the products based on VLP technology or our proprietary manufacturing process will be ineffective or unsafe, or otherwise fail to receive necessary regulatory clearances;

the products, if safe and effective, will be difficult to manufacture on a large scale or uneconomical to market;

we will fail to have our GMP pilot plant validated or that the plant will fail to continue to pass regulatory inspections;

proprietary rights of third parties will prevent us or our collaborators from exploiting technologies or marketing products; and

third party competitors will gain greater market share due to superior products or marketing capabilities.

***We have not completed the development of vaccine products and we may not succeed in obtaining the FDA approval necessary to sell additional products.***

The development, manufacture and marketing of our pharmaceutical and biological products are subject to government regulation in the United States and other countries. In the United States and most foreign countries, we must complete rigorous preclinical testing and extensive human clinical trials that demonstrate the safety and efficacy of a product in order to apply for regulatory approval to market the product. We also have product candidates in human clinical trials and preclinical laboratory or animal studies.

The steps required by the FDA before our proposed investigational products may be marketed in the United States include:

- performance of preclinical (animal and laboratory) tests;
- submissions to the FDA of an IND which must become effective before human clinical trials may commence;
- performance of adequate and well-controlled human clinical trials to establish the safety and efficacy of the investigational product in the intended target population;
- performance of a consistent and reproducible manufacturing process intended for commercial use;
- submission to the FDA of a BLA or a New Drug Application ( NDA ); and
- FDA approval of the BLA or NDA before any commercial sale or shipment of the product.

The processes are expensive and can take many years to complete, and we may not be able to demonstrate the safety and efficacy of our products to the satisfaction of such regulatory authorities. The start of clinical trials can be delayed or take longer than anticipated for many and varied reasons, many of which are out of our control. Safety concerns may emerge that could lengthen the ongoing trials or require additional trials to be conducted. Regulatory authorities may also require additional testing, and we may be required to demonstrate that our proposed products represent an improved form of treatment over existing therapies, which we may be unable to do without conducting further clinical studies. Moreover, if the FDA grants regulatory approval of a product, the approval may be limited to specific indications or limited with respect to its distribution. Expanded or additional indications for approved drugs may not be approved, which could limit our revenues. Foreign regulatory authorities may apply similar limitations or may refuse to grant any approval. Consequently, even if we believe that preclinical and clinical data are sufficient to support regulatory approval for our product candidates, the FDA and foreign regulatory authorities may not ultimately grant approval for commercial sale in any jurisdiction. If our drug candidates are not approved, our ability to generate revenues will be limited and our business will be adversely affected.

***We must identify products and product candidates for development with our VLP technology and establish successful third-party relationships.***

The near and long-term viability of our vaccine product candidates will depend in part on our ability to successfully establish new strategic collaborations with pharmaceutical and biotechnology companies and government agencies. Establishing strategic collaborations and obtaining government funding is difficult and time-consuming. We will only initiate further human clinical trials for our pandemic influenza vaccine with a collaborative partner and will seek a collaborative partner for our seasonal influenza vaccine upon completion of additional Phase II clinical studies. Potential collaborators may reject collaborations based upon their assessment of our financial, regulatory or intellectual property position; government agencies may reject contract or grant applications based on their assessment of public need, the public interest, our products' ability to address these areas or other reasons beyond our expectations or control. If we fail to establish a sufficient number of collaborations or government relationships on acceptable terms, we may not be able to commercialize our vaccine product candidate or generate sufficient revenue to fund further research and development efforts.

Even if we establish new collaborations or obtain government funding, these relationships may never result in the successful development or commercialization of any vaccine product candidates for several reasons, including the fact that:

we may not have the ability to control the activities of our partner and cannot provide assurance that they will fulfill their obligations to us, including with respect to the license, development and commercialization of products and product candidates, in a timely manner or at all;

such partners may not devote sufficient resources to our products and product candidates or properly maintain or defend our intellectual property rights;

any failure on the part of our partners to perform or satisfy their obligations to us could lead to delays in the development or commercialization of our products and product candidates, and affect our ability to realize product revenues; and

disagreements, including disputes over the ownership of technology developed with such collaborators, could result in litigation, which would be time-consuming and expensive, and may delay or terminate research and development efforts, regulatory approvals, and commercialization activities.

Our collaborators will be subject to the same regulatory approval of the manufacturing facility and process as Novavax. Before we could begin commercial manufacturing of any of our product candidates, we and our collaborators must pass a pre-approval inspection before FDA approval and comply with the FDA's current Good Manufacturing Practices. If our collaborators fail to comply with these requirements, our product candidates would not be approved. If our collaborators fail to comply with these requirements after approval, we would be subject to possible regulatory action and may be limited in the jurisdictions in which we are permitted to sell our products.

If we or our partners fail to maintain our existing agreements or in the event we fail to establish agreements as necessary, we could be required to undertake research, development, manufacturing and commercialization activities solely at our own expense. These activities would significantly increase our capital requirements and, given our lack of sales, marketing and distribution capabilities, significantly delay the commercialization of products and product candidates.

***Because we depend on third parties to conduct some of our laboratory testing and human studies, we may encounter delays in or lose some control over our efforts to develop products.***

We are dependent on third-party research organizations to conduct some of our laboratory testing and human studies. If we are unable to obtain any necessary testing services on acceptable terms, we may not complete our product development efforts in a timely manner. If we rely on third parties for laboratory testing and human studies, we may lose some control over these activities and become too dependent upon these parties. These third parties may not complete testing activities on schedule or when we request. We may not be able to secure and maintain suitable research organizations to conduct our laboratory testing and human studies. We are responsible for confirming that each of our clinical trials is conducted in accordance with its general investigational plan and protocol. Moreover, the FDA and foreign regulatory agencies require us to comply with regulations and standards, commonly referred to as good clinical practices, for conducting, recording and reporting the results of clinical trials to assure that data and reported results are credible and accurate and that the trial participants are adequately protected. Our reliance on third parties does not relieve us of these responsibilities and requirements. If these third parties do not successfully carry out their contractual duties or regulatory obligations or meet expected deadlines, if the third parties need to be replaced or if the quality or accuracy of the data they obtain is compromised due to the failure to adhere to our clinical protocols or regulatory requirements or for other reasons, our pre-clinical development activities of clinical trials may be extended, delayed, suspended or terminated, and we may not be able to obtain regulatory approval for our product candidates.

***Our relationship with GE Healthcare may not be profitable.***

We have entered into a co-marketing agreement with GE Healthcare to co-market a pandemic influenza vaccine solution to select international countries. The collaboration incorporates GE Healthcare's bioprocess solutions and design expertise with Novavax's VLP manufacturing platform. We cannot predict when, if at all, we will be able to successfully negotiate a definitive agreement with a target country. Even if we do enter into a definitive agreement, it may not result in significant revenues.

***Even though we have received governmental support in the past, we may not continue to receive support at the same level or at all.***

The United States government, through its various agencies, has provided grants to fund certain research and development efforts. There can be no assurances that the Company will continue to receive the same level of funding from the United States government, if at all.

***If we are unable to manufacture our vaccines in sufficient quantities or are unable to obtain regulatory approvals for a manufacturing facility for our vaccines, we may experience delays in product development and clinical trials.***

Completion of our clinical trials and commercialization of our vaccine product candidates require access to, or development of, facilities to manufacture a sufficient supply of our product candidates. We have limited experience manufacturing any of our product candidates in the volumes that will be necessary to support large-scale clinical trials or commercial sales. Efforts to establish capabilities may not meet initial expectations as to scheduling, reproducibility, yield, purity, cost, potency or quality.

If we are unable to manufacture our product candidates in clinical quantities or, when necessary, in commercial quantities, then we will need to rely on third parties to manufacture compounds for clinical and commercial purposes. These third-party manufacturers must also receive FDA approval before they can produce clinical material or commercial products. Our vaccines may be in competition with other products for access to these facilities and may be subject to delays in manufacture if third parties give other products greater priority. In addition, we may not be able to enter into any necessary third-party manufacturing arrangements on acceptable terms, or on a timely basis. In addition, we would have to enter into a technical transfer agreement and share our know-how with the third party manufacturer.

***We rely on a limited number of suppliers for some of our manufacturing materials. Any problems experienced by any of these suppliers could negatively affect our operations.***

We rely on third-party suppliers and vendors for some of the materials used in the manufacture of our product candidates. For supply of early clinical trial materials, we rely on a limited number of suppliers. Any significant problem experienced by one of our suppliers could result in a delay or interruption in the supply of materials to us until such supplier resolves the problem or an alternative source of supply is located. We have limited experience with alternative sources of raw materials. Any delay or interruption could negatively affect our operations.

***We have limited marketing capabilities, and if we are unable to enter into collaborations with marketing partners or develop our own sales and marketing capability, we may not be successful in commercializing any approved products.***

We currently have no sales, marketing or distribution capabilities. As a result, we will depend on collaborations with third parties that have established distribution systems and sales forces. To the extent that we enter into co-promotion or other licensing arrangements, our revenues will depend upon the efforts of third parties, over which we may have little or no control. If we are unable to reach and maintain agreements with one or more pharmaceutical companies or collaborators, we may be required to market our products directly. Developing a marketing and sale force is expensive and time consuming and could delay a product launch. We cannot be certain that we will be able to attract and retain qualified sales personnel or otherwise develop this capability.

***Our product candidates may never achieve market acceptance even if we obtain regulatory approvals.***

Even if we receive regulatory approvals for the commercial sale of our product candidates, the commercial success of these product candidates will depend on, among other things, their acceptance by physicians, patients, third party payers such as health insurance companies and other members of the medical community as a therapeutic and cost-effective alternative to competing products and treatments. If our product candidates fail to gain market acceptance, we may be unable to earn sufficient revenue to continue our business. Market acceptance of, and demand for, any product that we may develop and commercialize will depend on many factors, including:

Our ability to provide acceptable evidence of safety and efficacy;



The prevalence and severity of adverse side effects;

Availability, relative cost and relative efficacy of alternative and competing treatments;

The effectiveness of our marketing and distribution strategy;

Publicity concerning our products or competing products and treatments; and

Our ability to obtain sufficient third party insurance coverage or reimbursement.

If our product candidates do not become widely accepted by physicians, patients, third party payers and other members of the medical community, our business, financial condition and results of operations would be materially and adversely affected.

***If reforms in the health care industry make reimbursement for our potential products less likely, the market for our potential products will be reduced, and we could lose potential sources of revenue.***

Our successes may depend, in part, on the extent to which reimbursement for the costs of therapeutic products and related treatments will be available from third-party payers such as government health administration authorities, private health insurers, managed care programs, and other organizations. Over the past decade, the cost of health care has risen significantly, and there have been numerous proposals by legislators, regulators, and third-party health care payers to curb these costs. Some of these proposals have involved limitations on the amount of reimbursement for certain products. Similar federal or state health care legislation may be adopted in the future and any products that we or our collaborators seek to commercialize may not be considered cost-effective. Adequate third-party insurance coverage may not be available for us to establish and maintain price levels that are sufficient for realization of an appropriate return on our investment in product development. Moreover, the existence or threat of cost control measures could cause our corporate collaborators to be less willing or able to pursue research and development programs related to our product candidates.

## **REGULATORY RISKS**

***We may fail to obtain regulatory approval for our products on a timely basis or comply with our continuing regulatory obligations after approval is obtained.***

Delays in obtaining regulatory approval can be extremely costly in terms of lost sales opportunities, losing any potential marketing advantage of being early to market and increased trial costs. The speed with which we begin and complete our preclinical trials necessary to begin human studies, human clinical trials and our applications for marketing approval will depend on several factors, including the following:

our ability to manufacture or obtain sufficient quantities of materials for use in necessary preclinical studies and clinical trials;

prior regulatory agency review and approval;

Institutional Review Board approval of the protocol and the informed consent form;

the rate of subject or patient enrollment and retention, which is a function of many factors, including the size of the subject or patient population, the proximity of subjects and patients to clinical sites, the eligibility criteria for the study and the nature of the protocol;

negative test results or side effects experienced by trial participants;

analysis of data obtained from preclinical and clinical activities, which are susceptible to varying interpretations and which interpretations could delay, limit or prevent further studies or regulatory approval;

the availability of skilled and experienced staff to conduct and monitor clinical studies and to prepare the appropriate regulatory applications; and

changes in the policies of regulatory authorities for drug or vaccine approval during the period of product development.

We have limited experience in conducting and managing the preclinical studies and clinical trials necessary to obtain regulatory marketing approvals. We may not be permitted to continue or commence additional clinical trials. We also face the risk that the results of our clinical trials may be inconsistent with the results obtained in preclinical studies or clinical trials of similar products, or that the results obtained in later phases of clinical trials may be inconsistent with those obtained in earlier phases. A number of companies in the biopharmaceutical and product

development industry have suffered significant setbacks in advanced clinical trials, even after experiencing promising results in early animal and human testing.

Regulatory agencies may require us or our collaborators to delay, restrict or discontinue clinical trials on various grounds, including a finding that the subjects or patients are being exposed to an unacceptable health risk. In addition, we or our collaborators may be unable to submit applications to regulatory agencies within the time frame we currently expect. Once submitted, applications must be approved by various regulatory agencies before we or our collaborators can commercialize the product described in the application. All statutes and regulations governing the conduct of clinical trials are subject to change in the future, which could affect the cost of such clinical trials. Any unanticipated costs or delays in our clinical studies could delay our ability to generate revenues and harm our financial condition and results of operations.

***Even if regulatory approval is received for our product candidates, the later discovery of previously unknown problems with a product, manufacturer or facility may result in restrictions, including withdrawal of the product from the market.***

Even if a product gains regulatory approval, such approval is likely to limit the indicated uses for which it may be marketed, and the product and the manufacturer of the product will be subject to continuing regulatory review, including adverse event reporting requirements and the FDA's general prohibition against promoting products for unapproved uses. Failure to comply with any post-approval requirements can, among other things, result in warning letters, product seizures, recalls, substantial fines, injunctions, suspensions or revocations of marketing licenses, operating restrictions and criminal prosecutions. Any of these enforcement actions, any unanticipated changes in existing regulatory requirements or the adoption of new requirements, or any safety issues that arise with any approved products, could adversely affect our ability to market products and generate revenues and thus adversely affect our ability to continue our business.

We also may be restricted or prohibited from marketing or manufacturing a product, even after obtaining product approval, if previously unknown problems with the product or its manufacture are subsequently discovered and we cannot provide assurance that newly discovered or developed safety issues will not arise following any regulatory approval. With the use of any drug by a wide patient population, serious adverse events may occur from time to time that initially do not appear to relate to the drug itself, and only if the specific event occurs with some regularity over a period of time does the drug become suspect as having a causal relationship to the adverse event. Any safety issues could cause us to suspend or cease marketing of our approved products, possibly subject us to substantial liabilities, and adversely affect our ability to generate revenues and our financial condition.

***Failure to obtain regulatory approval in foreign jurisdictions would prevent us from marketing our products internationally.***

We intend to have our product candidates marketed outside the United States. In order to market our products in the European Union and many other non-U.S. jurisdictions, we must obtain separate regulatory approvals and comply with numerous and varying regulatory requirements. To date, we have not filed for marketing approval for any of our products candidates and may not receive the approvals necessary to commercialize our product candidates in any market. The approval procedure varies among countries and can involve additional testing and data review. The time required to obtain foreign regulatory approval may differ from that required to obtain FDA approval. The foreign regulatory approval process may include all of the risks associated with obtaining FDA approval. We may not obtain foreign regulatory approvals on a timely basis, if at all. Approval by the FDA does not ensure approval by regulatory agencies in other foreign countries or by the FDA. However, a failure or delay in obtaining regulatory approval in one jurisdiction may have a negative effect on the regulatory approval process in other jurisdictions, including approval by the FDA. The failure to obtain regulatory approval in foreign jurisdictions could harm our business.



***Because we are subject to environmental, health and safety laws, we may be unable to conduct our business in the most advantageous manner.***

We are subject to various laws and regulations relating to safe working conditions, laboratory and manufacturing practices, the experimental use of animals, emissions and wastewater discharges, and the use and disposal of hazardous or potentially hazardous substances used in connection with our research, including infectious disease agents. We also cannot accurately predict the extent of regulations that might result from any future legislative or administrative action. Any of these laws or regulations could cause us to incur additional expense or restrict our operations.

Our facility in Maryland is subject to various local, state and federal laws and regulations relating to safe working conditions, laboratory and manufacturing practices, the experimental use of animals and the use and disposal of hazardous or potentially hazardous substances, including chemicals, microorganisms and various hazardous compounds used in connection with our research and development activities. In the United States, these laws include the Occupational Safety and Health Act, the Toxic Test Substances Control Act and the Resource Conservation and Recovery Act. We cannot eliminate the risk of accidental contamination or discharge or injury from these materials. Federal, state, and local laws and regulations govern the use, manufacture, storage, handling and disposal of these materials. We could be subject to civil damages in the event of an improper or unauthorized release of, or exposure of individuals to, these hazardous materials. In addition, claimants may sue us for injury or contamination that results from our use or the use by third parties of these materials, and our liability may exceed our total assets. Compliance with environmental laws and regulations may be expensive, and current or future environmental regulations may impair our research, development or production efforts.

Although we have general liability insurance, these policies contain exclusions from insurance against claims arising from pollution from chemical or pollution from conditions arising from our operations. Our collaborators are working with these types of hazardous materials in connection with our collaborations. In the event of a lawsuit or investigation, we could be held responsible for any injury we or our collaborators cause to persons or property by exposure to, or release of, any hazardous materials. However, we believe that we are currently in compliance with all applicable environmental and occupational health and safety regulations.

## **INTELLECTUAL PROPERTY RISKS**

***Our success depends on our ability to maintain the proprietary nature of our technology.***

Our success in large part depends on our ability to maintain the proprietary nature of our technology and other trade secrets, including our proprietary drug delivery and biological technologies. To do so, we must prosecute and maintain existing patents, obtain new patents and pursue trade secret and other intellectual property protection. We also must operate without infringing the proprietary rights of third parties or allowing third parties infringe our rights. We currently have or have rights to over 99 United States patents and corresponding foreign patents and patent applications covering our technologies. However, patent issues relating to pharmaceuticals and biologics involve complex legal, scientific and factual questions. To date, no consistent policy has emerged regarding the breadth of biotechnology patent claims that are granted by the United States Patent and Trademark Office or enforced by the federal courts. Therefore, we do not know whether our patent applications will result in the issuance of patents, or that any patents issued to us will provide us with any competitive advantage. We also cannot be sure that we will develop additional proprietary products that are patentable. Furthermore, there is a risk that others will independently develop or duplicate similar technology or products or circumvent the patents issued to us.

There is a risk that third parties may challenge our existing patents or claim that we are infringing their patents or proprietary rights. We could incur substantial costs in defending patent infringement suits or in filing suits against

others to have their patents declared invalid or claim infringement. It is also possible that we may be required to obtain licenses from third parties to avoid infringing third-party patents or other proprietary rights. We cannot be sure that such third-party licenses would be available to us on acceptable terms, if at all. If we are unable to obtain required third-party licenses, we may be delayed in or prohibited from developing, manufacturing or selling products requiring such licenses.

Although our patents include claims covering various features of our products and product candidates, including composition, methods of manufacture and use, our patents do not provide us with complete protection against the development of competing products. Some of our know-how and technology is not patentable. To protect our proprietary rights in unpatentable intellectual property and trade secrets, we require employees, consultants, advisors and collaborators to enter into confidentiality agreements. These agreements may not provide meaningful protection for our trade secrets, know-how or other proprietary information.

***If we infringe or are alleged to infringe the intellectual property rights of third parties, it will adversely affect our business, financial condition and results of operations.***

Our research, development and commercialization activities, including any product candidates or products resulting from these activities, may infringe or be claimed to infringe patents owned by third parties and to which we do not hold licenses or other rights. There may be rights we are not aware of, including applications that have been filed but not published that, when issued, could be asserted against us. These third parties could bring claims against us, and that would cause us to incur substantial expenses and, if successful against us, could cause us to pay substantial damages. Further, if a patent infringement suit were brought against us, we could be forced to stop or delay research, development, manufacturing or sales of the product or biologic drug candidate that is the subject of the suit.

As a result of patent infringement claims, or in order to avoid potential claims, we may choose or be required to seek a license from the third party. These licenses may not be available on acceptable terms, or at all. Even if we are able to obtain a license, the license would likely obligate us to pay license fees or royalties or both, and the rights granted to us might be nonexclusive, which could result in our competitors gaining access to the same intellectual property. Ultimately, we could be prevented from commercializing a product, or be forced to cease some aspect of our business operations, if, as a result of actual or threatened patent infringement claims, we are unable to enter into licenses on acceptable terms. All of the issues described above could also impact our collaborators, which would also impact the success of the collaboration and therefore us.

There has been substantial litigation and other proceedings regarding patent and other intellectual property rights in the pharmaceutical and biotechnology industries. In addition to infringement claims against us, we may become a party to other patent litigation and other proceedings, including interference proceedings declared by the United States Patent and Trademark Office and opposition proceedings in the European Patent Office, regarding intellectual property rights with respect to our products and technology.

***We may become involved in lawsuits to protect or enforce our patents or the patents of our collaborators or licensors, which could be expensive and time consuming.***

Competitors may infringe our patents or the patents of our collaborators or licensors. As a result, we may be required to file infringement claims to counter infringement for unauthorized use. This can be expensive, particularly for a company of our size, and time-consuming. In addition, in an infringement proceeding, a court may decide that a patent of ours is not valid or is unenforceable, or may refuse to stop the other party from using the technology at issue on the grounds that our patents do not cover its technology. An adverse determination of any litigation or defense proceedings could put one or more of our patents at risk of being invalidated or interpreted narrowly and could put our patent applications at the risk of not issuing.

Interference proceedings brought by the United States Patent and Trademark Office may be necessary to determine the priority of inventions with respect to our patent applications or those of our collaborators or licensors. Litigation or interference proceedings may fail and, even if successful, may result in substantial costs and distraction to our management. We may not be able, alone or with our collaborators and licensors, to prevent misappropriation of our proprietary rights, particularly in countries where the laws may not protect such rights as fully as in the United States.



Furthermore, because of the substantial amount of discovery required in connection with intellectual property litigation, there is a risk that some of our confidential information could be compromised by disclosure during this type of litigation. In addition, during the course of this kind of litigation, there could be public announcements of the

results of hearings, motions or other interim proceedings or developments. If investors perceive these results to be negative, the market price for our common stock could be significantly harmed.

***We may need to license intellectual property from third parties and if our right to use the intellectual property we license is affected, our ability to develop and commercialize our product candidates may be harmed.***

We expect that we will need to license intellectual property from third parties in the future and that these licenses will be material to our business. We will not own the patents or patent applications that underlie these licenses, and we will not control the enforcement of the patents. We will rely upon our licensors to properly prosecute and file those patent applications and prevent infringement of those patents.

Our license agreement with Wyeth Holdings Corporation, which gives us rights to a family of patent applications covering VLP technology for use in human vaccines in certain fields of use, is non-exclusive. These applications are very significant to our business. Payments since inception, under this agreement, have aggregated \$4.8 million as of December 31, 2008 and are expected to aggregate an additional \$0.3 million during 2009, based on current planned clinical development and therefore, related milestones achieved under the agreement. If each milestone is achieved for any particular product candidate, we would be obligated to pay an aggregate of \$14 million to Wyeth Holdings for each product candidate developed and commercialized under the agreement. Achievement of each milestone is subject to many risks, including those described in these Risk Factors. Annual license maintenance fees under the Wyeth Holdings agreement aggregate \$0.3 million per year. Our license with the University of Massachusetts gives us exclusive rights to develop and commercialize vaccines incorporating certain virus-like particles for use in human vaccines.

While many of the licenses under which we have rights provide us with rights in specified fields, the scope of our rights under these and other licenses may be subject to dispute by our licensors or third parties. In addition, our rights to use these technologies and practice the inventions claimed in the licensed patents and patent applications are subject to our licensors abiding by the terms of those licenses and not terminating them. Any of our licenses may be terminated by the licensor if we are in breach of a term or condition of the license agreement, or in certain other circumstances.

Our product candidates and potential product candidates will require several components that may each be the subject of a license agreement. The cumulative license fees and royalties for these components may make the commercialization of these product candidates uneconomical.

***If patent laws or the interpretation of patent laws change, our competitors may be able to develop and commercialize our discoveries.***

Important legal issues remain to be resolved as to the extent and scope of available patent protection for biotechnology products and processes in the United States and other important markets outside the United States, such as Europe and Japan. Foreign markets may not provide the same level of patent protection as provided under the United States patent system. We expect that litigation or administrative proceedings will likely be necessary to determine the validity and scope of certain of our and others' proprietary rights. Any such litigation or proceeding may result in a significant commitment of resources in the future and could force us to do one or more of the following: cease selling or using any of our products that incorporate the challenged intellectual property, which would adversely affect our revenue; obtain a license from the holder of the intellectual property right alleged to have been infringed, which license may not be available on reasonable terms, if at all; and redesign our products to avoid infringing the intellectual property rights of third parties, which may be time-consuming or impossible to do. In addition, changes in, or different interpretations of, patent laws in the United States and other countries may result in patent laws that allow others to use our discoveries or develop and commercialize our products. We cannot provide assurance that the patents we

obtain or the unpatented technology we hold will afford us significant commercial protection.

## **RISKS RELATED TO OUR COMMON STOCK AND ORGANIZATIONAL STRUCTURE**

*Because our stock price has been and will likely continue to be volatile, the market price of our common stock may be lower or more volatile than expected.*

*Our stock price has been highly volatile.* The stock market in general and the market for biotechnology companies in particular have experienced extreme volatility that has often been unrelated to the operating performance of particular companies. From January 1, 2008 through March 23, 2009, the closing price of our common stock has been as low as \$0.56 per share and as high as \$3.71 per share. The market price of our common stock may be influenced by many factors, including:

future announcements about our Company or our collaborators or competitors, including the results of testing, technological innovations or new commercial products;

clinical trial results;

depletion of our cash reserves;

the approach of the maturity of our convertible notes on July 15, 2009 if additional capital is not raised, or the payment and/or conversion of our convertible notes;

sale of equity securities or issuance of additional debt;

announcement by us of significant strategic partnerships, collaborations, joint ventures, capital commitments or acquisitions;

changes in government regulations;

developments in our relationships with our collaboration partners;

announcements relating to health care reform and reimbursement levels for new drugs;

sales of substantial amounts of our stock by existing stockholders (including stock by insiders or 5% stockholders);

litigation;

public concern as to the safety of our products;

significant set-backs or concerns with the industry or the market as a whole; and

the other factors described in this Risk Factor section.

The stock market has experienced extreme price and volume fluctuation that have particularly affected the market price for many emerging and biotechnology companies. These fluctuations have often been unrelated to the operating performance of these companies. These broad market fluctuations may cause the market price of our common stock to be lower or more volatile than expected.

***We have never paid dividends on our capital stock, and we do not anticipate paying any such dividends in the foreseeable future.***

We have never paid cash dividends on our common stock. We currently anticipate that we will retain all of our earnings for use in the development of our business and do not anticipate paying any cash dividends in the foreseeable future. As a result, capital appreciation, if any, of our common stock would be the only source of gain for stockholders until dividends are paid, if at all.

***Provisions of our Certificate of Incorporation and By-laws, Delaware law, and our Shareholder Rights Plan could delay or prevent the acquisition of the Company, even if such acquisition would be beneficial to stockholders, and could impede changes in our Board.***

Our organizational documents could hamper a third party's attempt to acquire, or discourage a third party from attempting to acquire control of, the Company. We have also adopted a shareholder rights plan, or "poison pill," that

empowers our Board to delay or negotiate, and thereby possibly thwart, any tender offer or takeover attempt the Board opposes. Stockholders who wish to participate in these transactions may not have the opportunity to do so. These provisions also could limit the price investors are willing to pay in the future for our securities and make it more difficult to change the composition of our Board in any one year. These provisions include the right of the Board to issue preferred stock with rights senior to those of common stock without any further vote or action by stockholders, the existence of a staggered Board with three classes of directors serving staggered three-year terms and advance notice requirements for stockholders to nominate directors and make proposals.

The Company also is afforded the protections of Section 203 of the Delaware General Corporation Law, which will prevent us from engaging in a business combination with a person who acquires at least 15% of our common stock for a period of three years from the date such person acquired such common stock, unless advance board or stock holder approval was obtained.

Any delay or prevention of a change of control transaction or changes in our Board of Director or management could deter potential acquirers or prevent the completion of a transaction in which our stockholders could receive a substantial premium over the then current market price for their shares.

**Item 1B. UNRESOLVED STAFF COMMENTS**

None.

**Item 2. PROPERTIES**

We have current operations in one leased facility. We lease approximately 51,200 square feet in Rockville, Maryland, which serves as our corporate headquarters and includes administrative offices, vaccine research and development, as well as manufacture of early stage clinical supplies. We lease approximately 13,900 square feet at another facility in Rockville, Maryland which was used for contract vaccine research, development and manufacturing of early stage clinical supplies through September 2008, when we consolidated our research and development and manufacturing activities into our one corporate facility. We continue to lease approximately 32,900 square feet for administrative office and research and development space at our former corporate headquarters in Malvern, Pennsylvania of which approximately 28,000 square feet is being subleased. Our manufacturing facility for Estrasorb and other contract manufacturing was located in Philadelphia, Pennsylvania, where we leased approximately 24,000 square feet of manufacturing space. This facility was vacated in August 2008. We believe that our corporate facility in Rockville, Maryland is sufficient for our current needs. We have additional space in our current facility to accommodate our anticipated growth over the next several years.

A summary of our current facilities is set forth below.

<b>Property Location</b>	<b>Approximate Square Footage</b>	
Rockville, MD	51,200	Corporate headquarters and vaccine research and development
Rockville, MD	13,900	Former vaccine research and development and early clinical phase manufacturing
Malvern, PA	32,900	Former corporate headquarters and research and development
Total square footage	98,000	
Malvern, PA sublease	(32,900)	

Net square footage 70,000

**Item 3. *LEGAL PROCEEDINGS***

None.

**Item 4. *SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS***

No matters were submitted to a vote of our security holders during the fourth quarter of the fiscal year ended December 31, 2008.

## PART II

### Item 5. *MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS*

Our common stock trades on The NASDAQ Global Market under the symbol `NVAX`. The following table sets forth the range of high and low closing sale prices for our common stock as reported on The NASDAQ Global Market for each quarter in the two most recent years:

Quarter Ended	High	Low
January 1, 2009 to March 23, 2009	\$ 2.04	\$ 0.56
December 31, 2008	\$ 3.03	\$ 1.22
September 30, 2008	\$ 3.42	\$ 2.05
June 30, 2008	\$ 3.10	\$ 2.24
March 31, 2008	\$ 3.71	\$ 2.30
December 31, 2007	\$ 4.20	\$ 3.00
September 30, 2007	\$ 3.72	\$ 2.74
June 30, 2007	\$ 3.46	\$ 2.71
March 31, 2007	\$ 4.50	\$ 2.59

On March 23, 2009, the last sale price reported on The NASDAQ Global Market for our common stock was \$0.80. Our common stock was held by approximately 554 stockholders of record as of March 23, 2009, one of which is Cede & Co., a nominee for Depository Trust Company (or `DTC`). All of the shares of common stock held by brokerage firms, banks and other financial institutions as nominees for beneficial owners are deposited into participant accounts at DTC, and are therefore considered to be held of record by Cede & Co. as one stockholder. We have not paid any cash dividends on our common stock since our inception. We do not anticipate declaring or paying any cash dividends in the foreseeable future.

#### **Securities Authorized for Issuance under our Equity Compensation Plans**

Information regarding our equity compensation plans, including both stockholder approved plans and non-stockholder approved plans, is included in Item 12. of this Annual Report on Form 10-K.

#### **Unregistered Sales of Equity Securities; Use of Proceeds from Registered Securities**

On July 31, 2008, we completed a registered direct offering of 6,686,650 units (the `Units`), with each unit consisting of one share of common stock and a warrant to purchase 0.5 shares of common stock at a price of \$2.68 per unit (or \$2.8425 per unit for units sold to affiliates of the Company). The warrants represent the right to acquire 3,343,325 shares of common stock at an exercise price of \$3.62 per share and are exercisable between January 30, 2009 and July 31, 2013. The net proceeds were approximately \$17.4 million. The purchasers in the offering were comprised of current and new institutional shareholders and affiliates of the Company. The securities described above were offered by the Company pursuant to a registration statement previously filed and declared effective by the Securities and Exchange Commission (the `SEC`). As of December 31, 2008, all of the proceeds of this offering have been used for pre-clinical studies and clinical trials of our VLP-based vaccines, internal research and development programs, working capital, capital expenditures and other general corporate purposes.





On January 12, 2009 the Company entered into an At Market Issuance Sales Agreement (the Sales Agreement), with Wm Smith & Co. (Wm Smith), under which the Company may sell an aggregate of up to \$25,000,000 in gross proceeds of the Company's common stock from time to time through Wm Smith, as the agent for the offer and sale of the common stock. The board of directors has authorized the sale of up to 12,500,000 shares of common stock under the Sales Agreement. Based on the trading price of our common stock, we may not be able to sell all 12,500,000 shares or we may not be able to raise the full \$25,000,000 in gross proceeds permitted under the Sales Agreement. Wm Smith may sell the common stock by any method permitted by law, including sales deemed to be an at the market offering as defined in Rule 415 of the Securities Act, including without limitation sales made directly on NASDAQ Global Market, on any other existing trading market for the common stock or to or through a market maker. Wm Smith may also sell the common stock in privately negotiated transactions, subject to the Company's prior approval. As of March 23, 2009, the Company sold 70,500 shares and received net proceeds in the amount of \$121,457 under the Sales Agreement. The securities described above were offered by the Company pursuant to a registration statement previously filed and declared effective by the SEC. All of the proceeds of this offering will be used for pre-clinical studies and clinical trials of our VLP-based vaccines, internal research and development programs, working capital, capital expenditures and other general corporate purposes.

On March 31, 2009, the Company entered into a binding non-cancellable stock purchase agreement to sell 12.5 million shares of common stock to a wholly-owned subsidiary of Cadila for \$0.88 per share. The Company expects to receive net proceeds in the amount of \$10.65 million. This transaction is expected to close on April 1, 2009. These securities were offered by the Company pursuant to a registration statement previously filed and declared effective with the SEC. The proceeds will be used to pay a portion of the Company's convertible notes due on July 15, 2009 and for a variety of other corporate purposes, including internal research and development programs, working capital, and other general corporate purposes.

The graph below compares the cumulative total stockholders return on the Common Stock of the Company for the last fiscal years with the cumulative total return on the NASDAQ Stock Market (United States and Foreign) Index and the NASDAQ Pharmaceutical Index (which includes Novavax) over the same period, assuming the investment of \$100 in the Company's Common Stock, the NASDAQ Stock Market (United States and Foreign) Index and the NASDAQ's Pharmaceutical Index on December 31, 2003, and investments of all dividends. The graph and note below assume the investment of \$100 on December 31, 2003 in our common stock, the NASDAQ Composite Index and the NASDAQ Pharmaceutical Index and assumes any dividends are reinvested.

**COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***  
**Among Novavax, Inc., The NASDAQ Composite Index**  
**And The NASDAQ Pharmaceutical Index**

	<b>12/31/03</b>	<b>12/31/04</b>	<b>12/31/05</b>	<b>12/31/06</b>	<b>12/31/07</b>	<b>12/31/08</b>
Novavax, Inc.	\$ 100	\$ 54.33	\$ 64.17	\$ 68.33	\$ 55.50	\$ 31.50
NASDAQ Composite Index (United States and Foreign)	\$ 100	\$ 110.06	\$ 112.92	\$ 126.61	\$ 138.33	\$ 80.65
NASDAQ Pharmaceutical Index	\$ 100	\$ 110.37	\$ 112.07	\$ 115.01	\$ 106.58	\$ 97.41

This graph is not soliciting material, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference in any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof and irrespective of any general incorporation language in any such filing.

**Item 6. SELECTED FINANCIAL DATA**

The following table sets forth selected financial data for each of the years in the five-year period ended December 31, 2008. The information below should be read in conjunction with our financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in the Annual Report on Form 10-K. These historical results are not necessarily indicative of results that may be expected for future periods.

	2004	For The Years Ended December 31,			2008
		2005	2006	2007	
<b>(In thousands, except per share data)</b>					
<b>Statements of Operations Data:</b>					
Revenues	\$ 6,498	\$ 5,343	\$ 1,738	\$ 1,513	\$ 1,064
Loss from operations	(21,933)	(4,316)	(21,116)	(30,271)	(34,360)
Loss from continuing operations	(23,389)	(6,319)	(19,577)	(28,590)	(36,322)
(Loss) income from discontinued operations	(2,531)	(4,855)	(3,491)	(6,175)	273
Net loss	(25,920)	(11,174)	(23,068)	(34,765)	(36,049)
Basic and diluted net loss per share:					
Loss per share from continuing operations	\$ (0.63)	\$ (0.15)	\$ (0.33)	\$ (0.47)	(0.53)
(Loss) income per share from discontinued operations	(0.07)	(0.11)	(0.06)	(0.10)	
Basic and diluted net loss per share	\$ (0.70)	\$ (0.26)	\$ (0.39)	\$ (0.57)	(0.53)
Shares used in computing basic and diluted net loss per share	36,926,034	42,758,302	58,664,365	61,101,474	68,174,338

	As of December 31,				
	2004	2005	2006	2007	2008
<b>Balance Sheet Data:</b>					
Cash and investments	\$ 17,876	\$ 31,893	\$ 73,595	\$ 46,489	\$ 33,900
Total current assets	23,937	37,611	77,342	49,016	35,096
Working capital	15,361	32,735	72,003	42,810	7,379
Total assets	77,993	84,382	121,877	91,291	76,625
Long term debt, less current portion	35,970	29,678	22,458	21,629	480
Accumulated deficit	(130,720)	(141,894)	(164,962)	(199,727)	(235,776)
Total stockholders' equity	33,281	49,652	94,001	63,065	45,489

**Item 7. *MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS***

Certain statements contained herein or as may otherwise be incorporated by reference herein constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, statements regarding future product development and related clinical trials and future research and development, including Food and Drug Administration approval and product sales. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from those expressed or implied by such forward-looking statements.

Factors that may cause actual results to differ materially from the results discussed in the forward-looking statements or historical experience include risks and uncertainties, including our ability to raise capital through public or private equity and/or debt financings; the maturity of our convertible notes on July 15, 2009, and our

obligation to pay at least \$11 million in cash upon maturity, absent a conversion or amendment to the convertible notes prior to their maturity, the failure by Novavax to secure and maintain relationships with collaborators; risks relating to the early stage of Novavax's product candidates under development; uncertainties relating to commencing clinical trials and their outcome; risks relating to the supply and commercialization, if any, of Novavax's proposed product candidates; dependence on the efforts of third parties; dependence on intellectual property; and competition for clinical resources and patient enrollment from drug candidates in development by other companies with greater resources and visibility.

All forward-looking statements contained in this annual report are based on information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statements, except as specifically required by law. Accordingly, past results and trends should not be used to anticipate future results or trends.

## Overview

Novavax, Inc., a Delaware corporation ( Novavax or the Company ), was incorporated in 1987, and is a clinical-stage biopharmaceutical company focused on creating differentiated, value-added vaccines that improve upon current preventive options for a range of infectious diseases. These vaccines leverage the Company's virus-like-particle ( VLP ) platform technology coupled with a unique, disposable production technology. The Company produces these VLP based, potent, recombinant vaccines utilizing new and efficient manufacturing approaches.

VLPs are genetically engineered three-dimensional nanostructures, which incorporate immunologically important lipids and recombinant proteins. Our VLPs resemble the virus but lack the genetic material to replicate the virus. Our proprietary production technology uses insect cells rather than chicken eggs or mammalian cells. The Company's current product targets include vaccines against the H5N1 and other subtypes of avian influenza with pandemic potential, human seasonal influenza, Varicella Zoster, which causes shingles, and a Respiratory Syncytial Virus ( RSV ). RSV vaccine was recently announced on October 30, 2008.

We made significant progress in 2008 and 2007 in our vaccine that targets the H5N1 avian influenza with pandemic potential. In December 2007, we announced favorable interim results for a Phase I clinical trial which began in July 2007 for our pandemic influenza vaccine, that demonstrated immunogenicity and safety. In August 2008, we received favorable results from a Phase I/IIa trial which was conducted to gather additional patient immunogenicity and safety data, as well as to determine a final dose, which demonstrated strong neutralizing antibody titers across all three doses tested. Although the safety data are still blinded pending complete safety follow-up, there were no serious adverse events reported. In February 2009, we announced that the vaccine induced robust hemagglutination inhibition ( HAI ) responses, which have been shown to be important for protection against influenza disease. We only intend to initiate further human clinical trials for our pandemic influenza vaccine, which would be required for regulatory approval, with a collaborative partner.

We also progressed development of our VLP trivalent vaccine that targets seasonal influenza virus in 2008 and 2007. In December 2008, we announced favorable safety and immunogenicity results from our Phase IIa seasonal study in healthy adults which we commenced in September 2008 to evaluate the safety and immunogenicity of different doses of our seasonal influenza vaccine. We observed a slightly different safety profile (non-serious adverse events) from our Phase IIa trial of our pandemic VLP vaccine, and plan to review and analyze the dose response curve as well as the safety data from the healthy adult seasonal trial before commencing a seasonal influenza dose ranging study in the elderly ( $\geq 65$  years of age) next year. Further seasonal studies are planned in 2009. We intend to seek a collaborative partner for our seasonal influenza vaccine upon completion of additional Phase II clinical studies, which are expected to be completed by the end of 2009.

We have also developed vaccine candidates for both RSV and VZV, both of which are currently being evaluated in preclinical studies. To date, preliminary data have shown that an RSV vaccine candidate has shown positive results in two separate studies with mice. In December 2008, Novavax and the University of Massachusetts jointly announced favorable results from a preclinical study to evaluate the immunogenicity and efficacy of an RSV vaccine candidate in mice. The RSV VLP vaccine induced strong antibody responses against RSV. In February 2009, we announced favorable results from an RSV preclinical study performed in mice against the viral fusion ( F ) protein, which fuses with cells in the respiratory tract and causes illness. A VZV vaccine candidate has also

induced antibody and T-cell responses. We plan on moving forward with further preclinical development of both vaccines in 2009.

Our vaccine products currently under development or in clinical trials will require significant additional research and development efforts, including extensive pre-clinical and clinical testing and regulatory approval, prior to commercial use. There can be no assurance that our research and development efforts will be successful or that any potential products will prove to be safe and effective in clinical trials. Even if developed, these vaccine products may not receive regulatory approval or be successfully introduced and marketed at prices that would permit us to operate profitably. The commercial launch of any vaccine product is subject to certain risks including but not limited to, manufacturing scale-up and market acceptance. No assurance can be given that we can generate sufficient product revenue to become profitable or generate positive cash flow from operations at all or on a sustained basis.

We also have a drug delivery platform based on our micellar nanoparticle ( MNP ) technology, proprietary oil and water nano emulsions used for the topical delivery of drug. The MNP technology was the basis for the development of our first FDA approval estrogen replacement product known as Estrasorb. In February 2008, we sold our assets related to Estrasorb in the United States, Canada and Mexico to Graceway Pharmaceuticals, LLC ( Graceway ) and terminated the Estrasorb license agreement with Allergan. We engaged an investment bank to aid in the search for potential buyers or licensees in fields of use outside vaccines, but were not successful. Accordingly, we fully impaired these assets by recording a charge in the amount of \$846,000.

### **Summary of Significant Transactions**

On March 31, 2009, Company and Cadila Pharmaceuticals Ltd., a company incorporated under the laws of India ( Cadila ) entered into a Joint Venture Agreement (the JVA ) pursuant to which the Company and Cadila formed CPL Biologicals Limited, a joint venture (the JV ), of which 80% will be owned by Cadila and 20% is owned by the Company. The JV must obtain approval from India's Foreign Investment Promotion Board (the FIPB ) prior to issuing shares to Novavax. The JV will develop and commercialize the Company's seasonal influenza virus-like-particle (VLP)-based vaccine candidate and Cadila's therapeutic vaccine candidates against cancer as well as its adjuvants, biogeneric products and other diagnostic products for the territory of India. Novavax will also contribute to the JV technology for the development of several other VLP vaccine candidates against diseases of public health concern in the territory, such as hepatitis E and chikungunya fever. Cadila will contribute approximately \$8 million over three years to support the JV's operations. The JV will be responsible for clinical testing and registration of products that will be marketed and sold in India.

The board of directors of the JV consists of five members, three of whom (including the Chairman of the board) are nominated by Cadila and two of whom are nominated by Novavax. If the board is not in unanimous agreement on an issue, the CEOs of the Company and Cadila will work to resolve the issue. If the CEOs cannot resolve the issue in five business days, a vote by the majority of the board will decide. However, the approval of the Company and Cadila, as shareholders of the JV, and the board of directors of the JV is required for (1) the sale of all or most of the assets of the JV, (2) a change in control of the JV, (3) the liquidation, dissolution, or winding up of the JV, (4) any occurrence of indebtedness that results in the JV having a debt-to-equity ratio of 3-to-1 or greater, or (5) most amendments of the JVA or the JV's Articles of Association.

The JV has the right to negotiate a definitive agreement for rights to for certain future Novavax products (other than RSV) and certain future Cadila products in India prior to Novavax or Cadila licensing such rights to a third party. Novavax has the right to negotiate the licensing of vaccines developed by the joint venture using Novavax's technology for commercialization in every country except for India and vaccines developed by the joint venture using Cadila's technology for commercialization in certain other countries, including the United States.



In connection with the JVA, on March 31, 2009, the Company also entered into license agreement, an option to enter into a license agreement, a technical services agreement and a supply agreement with the JV.

Also on March 31, 2009, Novavax entered into a binding, non-cancellable Stock Purchase Agreement (the SPA ) with Satellite Overseas (Holdings) Limited ( SOHL ), a subsidiary of Cadila, pursuant to which SOHL has agreed to purchase 12.5 million shares of Company common stock, par value \$0.01 (the Common Stock ) at the

market price of \$0.88 per share. Novavax expects to deliver the shares of Common Stock on April 1, 2009. The Company expects to raise gross proceeds of \$11 million in the offering. The net proceeds to the Company from the sale of the Common Stock, after deducting estimated offering expenses payable by the Company, is approximately \$10.65 million.

The SPA provides that, as long as SOHL owns more than 5% of the Company's then-outstanding Common Stock, SOHL may purchase a pro-rata portion of any Company Common Stock sale or issuance. Under the SPA, certain issuances are exempt from SOHL's pre-emptive right, including shares issued (1) as stock dividends, stock splits, or otherwise payable pro rata to all holders of Common Stock; (2) to employees, officers, directors or consultants of the Company pursuant to an employee benefit program; (3) upon the conversion or exercise of any options, warrants or other rights to purchase Common Stock; and (4) as consideration for a merger, consolidation, purchase of assets, or in connection with a joint venture or strategic partnership. However, any issuances pursuant to (4) above, must be approved by a majority of the full board and, if the transaction exceeds 5% of the Company's then issued and outstanding shares of Common Stock, the per share purchase price cannot be less than \$0.88.

Under the SPA, for so long as SOHL owns 5% of the Company's Common Stock, SOHL may designate one member of the Company's board of directors.

Finally, on March 31, 2009, Novavax and Cadila entered into a Master Services Agreement (the "Master Services Agreement") pursuant to which Novavax may request services from Cadila in the areas of biologics research, preclinical development, clinical development, process development, manufacturing scale up, and general manufacturing related services in India. If, at the third anniversary of the Master Services Agreement, the amount of services provided by Cadila is less than \$7.5 million, Novavax will pay Cadila a portion of the shortfall. Novavax will have to pay Cadila the portion of the shortfall amount that is less than or equal to \$2.0 million and 50% of the portion of the shortfall amount that exceeds \$2.0 million. When calculating the shortfall, the amount of services provided by Cadila includes amounts that have been paid under all project plans, the amounts that will be paid under ongoing executed project plans and amounts for services that had been offered to Cadila, that Cadila was capable of performing, but exercised its right not to accept such project. The term of the Master Services Agreement is five years, but may be terminated by either party if there is a material breach that is not cured within 30 days of notice or, at any time after three years, provided that 90 days prior notice is given to the other party.

#### ***At the Market Issuance***

On January 12, 2009 we entered into an At Market Issuance Sales Agreement (the "Sales Agreement"), with Wm Smith & Co. ("Wm Smith"), under which we may sell an aggregate of up to \$25 million in gross proceeds of our common stock from time to time through Wm Smith, as the agent for the offer and sale of the common stock. The Board of Directors has authorized the sale of up to 12,500,000 shares of common stock under the Sales Agreement. Based on the trading price of our common stock, we may not be able to sell all 12,500,000 shares or we may not be able to raise the full \$25 million in gross proceeds permitted under the Sales Agreement. Wm Smith may sell the common stock by any method permitted by law, including sales deemed to be an "at the market" offering as defined in Rule 415 of the Securities Act, including without limitation sales made directly on NASDAQ Global Market, on any other existing trading market for the common stock or to or through a market maker. Wm Smith may also sell the common stock in privately negotiated transactions, subject to the Company's prior approval. We will pay Wm Smith a commission equal to 3% of the gross proceeds of the sales price of all common stock sold through it as sales agent under the Agreement. In the first quarter of 2009, we sold 70,500 shares and received net proceeds in the amount of \$121,457, under the Sales Agreement.

#### ***Facility Exit Costs***

In July 2007, we decided to consolidate our research and development and manufacturing activities into our facility at Belward Campus Drive in Rockville, Maryland by closing our Taft Court facility in Rockville, Maryland. The Taft Court location was used to support the manufacturing requirements for early stage clinical trial materials for our VLP vaccine candidates. Our new GMP pilot manufacturing facility located at our Belward Campus Drive location will be used to support clinical trials and may also be used for future commercialization quantities of our VLP vaccines. The move commenced in September 2008 and was completed on October 17, 2008.

For the year ended December 31, 2008, we included \$356,000 in research and development costs in the accompanying consolidated statement of operations, which represents the fair value of the remaining lease payments. This amount has not been reduced by any estimated sublease rentals as we do not anticipate receiving and do not have any current proposals to sub-let this space.

Our accrued expenses on the consolidated balance sheet as of December 31, 2008 include \$296,000 related to the remaining lease payments. For the year ended December 31, 2008, research and development costs on our consolidated statement of operations include \$148,000 associated with the impairment of these leasehold improvements. In October 2008, we disposed of these leasehold improvements.

### ***Registered Direct Offering***

On July 31, 2008, we completed a registered direct offering of 6,686,650 units (the Units ), with each unit consisting of one share of common stock and a warrant to purchase 0.5 shares of common stock at a price of \$2.68 per unit (or \$2.8425 per unit for units sold to affiliates of the Company). The warrants represent the right to acquire 3,343,325 shares of common stock at an exercise price of \$3.62 per share and are exercisable between January 30, 2009 and July 31, 2013. The net proceeds were approximately \$17.4 million. The purchasers in the offering were comprised of current and new institutional shareholders and affiliates of the Company. The securities described above were offered by the Company pursuant to a registration statement previously filed and declared effective by the Securities and Exchange Commission (the SEC ).

We estimated the fair value attributable to the warrants of approximately \$4.1 million as of the date of grant by applying the Black-Scholes pricing valuation model. The Black-Scholes pricing model utilized the following assumptions: a risk-free interest rate of 3.30%, expected volatility of 80.32%, and expected term of 5.0 years and a warrant issue date stock price of \$2.52. The fair value of the warrants is included in additional paid-in-capital on our consolidated balance sheet.

### ***Belward Lease Amendment***

On June 26, 2008, we amended the lease for our corporate headquarters at 9920 Belward Campus Drive in Rockville, Maryland. The amendment (1) extended the terms of the lease to January 31, 2017, (2) provided that the landlord reimburse Novavax for \$3.0 million in leasehold improvements (the Allowance ) and (3) increased the monthly installments of base rent going forward by an amount equal to the monthly amortization of the allowance over the remaining term of the lease at 11% interest, or an additional \$45,132 per month. The additional monthly rent is subject to the annual 2.125% escalation included in the original lease. On June 27, 2008, we received \$3.0 million from the landlord as reimbursement for leasehold improvements. The amount was recorded as deferred rent on the balance sheet and is being amortized as a credit to rent expense over the remaining lease term.

### ***Graceway Agreements***

In February 2008, we entered into an asset purchase agreement with Graceway Pharmaceuticals, LLC ( Graceway ), pursuant to which Novavax sold Graceway its assets related to Estrasorb in the United States, Canada and Mexico. The assets sold include certain patents related to the MNP technology, trademarks, know-how, manufacturing equipment, customer and supplier relations, goodwill and other assets. We retained the rights to commercialize Estrasorb outside of the United States, Canada and Mexico.

In February 2008, Novavax and Graceway also entered into a supply agreement, pursuant to which Novavax manufactured additional units of Estrasorb with final delivery completed in July 2008. Graceway is paying a preset transfer price per unit of Estrasorb for the supply of this product. Because Novavax has delivered the required quantity

of Estrasorb, Novavax was required to clean the manufacturing equipment and prepare the equipment for transport. Graceway removed the equipment from the manufacturing facility and Novavax exited the facility in August 2008.

In February 2008, Novavax and Graceway also entered into a license agreement, pursuant to which Graceway granted Novavax an exclusive, non-transferable (except for certain allowed assignments and sublicenses), royalty-free, limited license to the patents and know-how that Novavax sold to Graceway pursuant to the asset purchase

agreement. The license grant allows Novavax to make, use and sell licensed products and services in certain, limited fields.

The net cash proceeds from these transactions were in excess of \$2.5 million for the year ended December 31, 2008. The license and supply agreements with Allergan, Inc., successor-in-interest to Esprit Pharma, Inc., were terminated in February 2008 and October 2007, respectively.

***License Agreement with Wyeth Holdings Corporation***

On July 5, 2007, we entered into a License Agreement with Wyeth Holdings Corporation, a subsidiary of Wyeth ( Wyeth ). The license is a non-exclusive, worldwide license to a family of patent applications covering VLP technology for use in human vaccines in certain fields of use. The agreement provides for an upfront payment, annual license fees, milestone payments and royalties on any product sales. If each milestone is achieved for any particular product candidate, the Company would be obligated to pay an aggregate of \$14 million to Wyeth Holdings for each product candidate developed and commercialized under the agreement. Achievement of each milestone is subject to many risks, including those described in the Company's Risk Factors. Annual license maintenance fees under the Wyeth Holdings agreement aggregate \$0.3 million per year. The royalty to be paid by the Company under the agreement, if a product is approved by the FDA for commercialization, will be based on single digit percentage of net sales. Payments under the agreement to Wyeth as of December 31, 2008 aggregated \$4.8 million and could aggregate up to an additional \$0.3 million in 2009, depending on the achievement of clinical development milestones. The agreement will remain effective as long as at least one claim of the licensed patent rights cover the manufacture, sale or use of any product unless terminated sooner at Novavax's option or by Wyeth for an uncured breach by Novavax.

***License Agreement with University of Massachusetts Medical School***

Effective February 26, 2007, we entered into a worldwide agreement to exclusively license a VLP technology from the University of Massachusetts Medical School ( UMMS ). Under the agreement, we have the right to use this technology to develop VLP vaccines for the prevention of any viral diseases in humans. As of December 31, 2008 and 2007, we made payments to UMMS in an aggregate amount that is not material to the Company. In addition, we will make certain payments based on development milestones as well as future royalties on any sales of products that may be developed using the technology. The Company believes that all payments under the UMMS agreement will not be material to the Company in the foreseeable future. The UMMS agreement will remain effective as long as at least one claim of the licensed patent rights cover the manufacture, sale or use of any product unless terminated sooner at Novavax's option or by UMMS for an uncured breach by Novavax.

***Sublease Agreement with PuriCore, Inc.***

In April 2006, we entered into a sublease agreement with Sterilox Technologies, Inc. (now known as PuriCore, Inc.) to sublease 20,469 square feet of the Company's Malvern, Pennsylvania corporate headquarters at a premium price per square foot. The sublease, with a commencement date of July 1, 2006, expires on September 30, 2009. This sublease resulted from our corporate move to Rockville, Maryland. In October 2006, we entered into a lease for an additional 51,000 square feet in Rockville, Maryland. Accordingly, in October 2006, the Company entered into an amendment to the Sublease Agreement with PuriCore, Inc. to sublease an additional 7,500 square feet of the Malvern corporate headquarters at a premium price per square foot. This amendment has a commencement date of October 25, 2006 and expires concurrent with the initial lease on September 30, 2009. In March 2009, the Company further amended the sublease with PuriCore. The amendment, which is effective as of November 1, 2008, extends the term of the sublease until September 30, 2011, expands the sublease premises to include all of the approximately 32,900 rentable square feet and grants PuriCore the option to renew the lease for an additional three-year term.

***Convertible Notes***

On June 15, 2007, we entered into amendment agreements (the Amendments ) with each of the holders of the outstanding 4.75% senior convertible notes (the Notes ) to amend the terms of the Notes. As of December 31, 2008, \$22.0 million aggregate principal amount remained outstanding under the Notes. The Amendments

(i) lowered the conversion price from \$5.46 to \$4.00 per share, (ii) eliminated the holders' right to require the Company to redeem the Notes if the weighted average price of the Company's common stock is less than the conversion price on 30 of the 40 consecutive trading days preceding July 19, 2007 or July 19, 2008 and (iii) mandated that the Notes be converted into Company common stock if the weighted average price of the Company's common stock is greater than \$7.00 (a decrease from \$9.56) in any 15 out of 30 consecutive trading days after July 19, 2007. The number of shares to be issued as repayment is determined by dividing the amount of the maturity date payment to be paid in shares by the redemption conversion price. The redemption conversion price is 95% of the arithmetic average of the weighted average price of the common stock on each trading day during the measurement period. The weighted average price is the dollar volume-weighted price on NASDAQ as reported by Bloomberg. The measurement period is the 20 consecutive trading days ending on and including the second trading day preceding the maturity date.

We determined the change in the value of the conversion option and have reduced the convertible debt amount by \$852,000 related to this amendment, which beginning on June 30, 2007, is being accreted over the remaining term (through July 15, 2009) of the convertible notes as interest expense.

The Notes mature on July 15, 2009. Under the terms of the Notes, Novavax, at its option, can pay up to 50% of the outstanding Notes in Novavax common stock on the due date of July 15, 2009, subject to the satisfaction of certain conditions, including, among other things, a requirement that the shares issued upon conversion be registered or freely tradable without registration, that Novavax's shares of common stock have not been suspended from trading on NASDAQ during the applicable measurement period, there is no threatened delisting or suspension, and that the Company is otherwise in compliance with its agreements with the Note holders. The amount of shares that may be issued at maturity may be subject to adjustment depending on the Note holder's percentage ownership of the Company on an as-converted basis and if our stock price falls below \$2.00 during the measurement period. As a result, we will have to pay at least \$11 million in cash to satisfy the Notes on the due date unless the notes are converted into common stock, redeemed or amended.

#### ***Notes with Former Directors***

In March 2002, pursuant to the Novavax, Inc. 1995 Stock Option Plan, we approved the payment of the exercise price of options by two of our directors through the delivery of full-recourse, interest-bearing promissory notes in the aggregate amount of \$1,480,000. The notes were secured by an aggregate of 261,667 shares of our common stock.

In May 2006, one of these directors resigned from the Company's board of directors. Following his resignation, we approved an extension of the former director's \$448,000 note to be payable on December 31, 2007, or earlier to the extent of the net proceeds from any sale of the pledged shares. We entered into negotiations with the former director to extend the loan in January 2008. As of December 31, 2007, the interest accrued on this note totaled \$131,000 and was fully reserved since management believes the collectability of this amount is uncertain. On May 7, 2008 the Company and the former director entered into an Amended and Restated Promissory Note and an Amended and Restated Pledge Agreement (the Amendment).

The Amendment restates the entire amount outstanding as of December 31, 2007, including accrued interest, or \$578,848, as the new outstanding principal amount. Furthermore, the Amendment extends the maturity date of the note to June 30, 2009, permits the Company to sell the pledged shares if the market price of the common stock as reported on NASDAQ Global Market exceeds certain targets, increases the interest rate to 8.0% and stipulates quarterly payments beginning June 30, 2008. We received the first payment of \$50,000 in July 2008 and a second payment of \$5,000 in October 2008. In January 2009, we received an additional payment of \$10,000.



In March 2007, the other director resigned. Following his resignation, we approved an extension of the former director's \$1,031,668 note. The note continues to accrue interest at 5.07% per annum and is secured by shares of common stock owned by the former director and is payable on June 30, 2009, or earlier to the extent of the net proceeds from any sale of the pledged shares. In addition, we have the option to sell the pledged shares on behalf of the former director at any time that the market price of our common stock, as reported on NASDAQ Global Market, exceeds \$7.00 per share. As of December 31, 2007, the interest accrued on this note totaled \$302,000 and was fully reserved since management believes collectability of this amount is uncertain.

We continue to actively work with these two individuals to collect the amounts outstanding and reserve our rights to pursue the remedies available to us. Due to heightened sensitivity in the current environment surrounding related-party transactions and the extensions of the maturity dates, these transactions could be viewed negatively in the market and our stock price could be negatively affected.

### **Critical Accounting Policies and Use of Estimates**

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States.

The preparation of our consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and equity and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates, particularly estimates relating to revenue recognition, allowance for doubtful accounts, accounting for stock based compensation, goodwill, valuation of net deferred tax assets, and the valuation of our investments, have a material impact on our financial statements and are discussed in detail throughout our analysis of the results of operations discussed below.

We base our estimates on historical experience and various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets, liabilities and equity that are not readily apparent from other sources. Actual results and outcomes could differ from these estimates and assumptions.

### ***Revenue Recognition and Allowances***

The Company recognizes revenue in accordance with the provisions of Staff Accounting Bulletin No. 104, *Revenue Recognition* ( SAB No. 104 ). For product sales, revenue is recognized when all of the following criteria are met: persuasive evidence of an arrangement exists, delivery has occurred, the price is fixed and determinable and collectability is reasonably assured. The Company establishes allowances for estimated uncollectible amounts, product returns, rebates and charge backs based on historical trends and specifically identified problem accounts.

For upfront payments and licensing fees related to contract research or technology, the Company follows the provisions of SAB No. 104 in determining if these payments and fees represent the culmination of a separate earnings process or if they should be deferred and recognized as revenue as earned over the life of the related agreement. Milestone payments are recognized as revenue upon achievement of contract-specified events and when there are no remaining performance obligations. Revenue earned under research contracts is recognized in accordance with the terms and conditions of such contracts for reimbursement of costs incurred and defined milestones.

### ***Stock Based Compensation***

We account for our stock options in accordance with Statement of Financial Accounting Standard No. 123 (revised), *Accounting for Stock-Based Compensation* ( SFAS No. 123R ). This standard requires us to measure the cost of employee services received in exchange for equity share options granted based on the grant-date fair value of the options. Under the provisions of SFAS 123R, employee stock-based compensation is estimated at the date of grant based on the award's fair value using the Black-Scholes option-pricing model and is recognized as expense ratably over the requisite service period. The Black-Scholes option-pricing model requires the use of certain assumptions, the most significant of which are our estimates of the expected volatility of the market price of our stock, the expected term of the award, and the risk-free interest rate. Our estimate of the expected volatility is based on historical

volatility. The expected term represents the period during which our stock-based awards are expected to be outstanding. In 2008 we estimated this amount based on historical experience of similar awards, giving consideration to the contractual terms of the awards, vesting requirements, and expectation of future employee behavior, including post-vesting terminations. Our estimate of the risk-free interest rate is based on U.S. Treasury debt securities with maturities close to the expected term of the option as of the date of grant. As required under SFAS 123R, we review our valuation assumptions at each grant date and, as a result, our assumptions in future

periods may change. Also, the accounting estimate of stock-based compensation expense is reasonably likely to change from period to period as further stock options are granted and adjustments are made for stock option forfeitures and cancellations.

### ***Research and Development***

Research and development costs are expensed as incurred. Such costs include internal research and development expenditures (such as salaries and benefits, raw materials and supplies) and contracted services (such as sponsored research, consulting and testing services) of proprietary research and development activities and similar expenses associated with collaborative research agreements.

### ***Income Taxes***

We account for income taxes in accordance with SFAS No. 109, *Accounting for Income Taxes* ( SFAS 109 ) and FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109*, as amended by FASB Staff Position No. 48-1 ( FIN 48 ). Under SFAS 109 and FIN 48, we must recognize deferred tax assets and liabilities for expected future tax consequences of temporary differences between the carrying amounts and tax bases of assets and liabilities. Income tax receivables and liabilities, and deferred tax assets and liabilities, are recognized based on the amounts that more likely than not would be sustained upon ultimate settlement with taxing authorities.

Developing our provision for income taxes and analyzing our tax positions requires significant judgment and knowledge of federal and state income tax laws, regulations and strategies, including the determination of deferred tax assets and liabilities and, any valuation allowances that may be required for deferred tax assets.

We assess the likelihood of realizing our deferred tax assets to determine whether an income tax valuation allowance is required. Based on such evidence that can be objectively verified, we determine whether it is more likely than not that all or a portion of the deferred tax assets will be realized. The main factors that we consider include:

- cumulative losses in recent years;
- income/losses expected in future years; and
- the applicable statute of limitations.

Tax benefits associated with uncertain tax positions are recognized in the period in which one of the following conditions is satisfied: (1) the more likely than not recognition threshold is satisfied; (2) the position is ultimately settled through negotiation or litigation; or (3) the statute of limitations for the taxing authority to examine and challenge the position has expired. Tax benefits associated with an uncertain tax position are reversed in the period in which the more likely than not recognition threshold is no longer satisfied.

A valuation allowance is established when necessary to reduce net deferred tax assets to the amount expected to be realized. We concluded that the realization of deferred tax assets is dependent upon future earnings, if any, the timing and amount of which are uncertain. Accordingly, the net deferred tax assets have been fully offset by a valuation allowance.

### ***Goodwill and Intangible Assets***

Goodwill originally results from business acquisitions. Assets acquired and liabilities assumed are recorded at their fair values; the excess of the purchase price over the identifiable net assets acquired is recorded as goodwill. Other intangible assets are a result of product acquisitions, non-compete arrangements and internally discovered patents. In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets* ( SFAS No. 142 ) goodwill and intangible assets deemed to have indefinite lives are not amortized but are subject to impairment tests annually, or more frequently should indicators of impairment arise. We utilize both the market approach and the income approach to determine if we have an impairment of our goodwill. The income approach was used as a confirming look to the market approach. Under SFAS No. 142, goodwill impairment is deemed to exist if the carrying value of a reporting unit exceeds its estimated fair value. In accordance with the requirements of SFAS No. 142, we initially

tested our goodwill for impairment as of January 1, 2002 and determined that no impairment was present. We thereafter performed the required annual impairment test as of December 31 of each year on the carrying amount of its goodwill.

Our annual goodwill impairment assessment has historically been completed at December 31 of each year. Given the current economic conditions and the uncertainties regarding their impact on our Company, there can be no assurance that the estimates and assumptions made for purposes of our goodwill impairment testing at December 31, 2008 will prove to be accurate predictions of the future, or that any change in the assumptions or the current economic conditions will not trigger another goodwill impairment test before December 31, 2009. If our assumptions are not achieved or economic conditions deteriorate further, we may be required to record goodwill impairment charges in future periods. These impairment charges may be a partial or full impairment of the current balance.

### ***Disposal of Long-Lived Assets/Discontinued Operations***

We account for the impairment of long-lived assets and long-lived assets to be disposed of in accordance with Statement of Financial Accounting Standard No. 144, *Accounting for the Impairment or Disposal* ( SFAS No. 144 ). SFAS No. 144 requires a periodic evaluation of the recoverability of the carrying value of long-lived assets and identifiable intangibles and whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable. Examples of events or changes in circumstances that indicate that the recoverability of the carrying value of an asset should be assessed include, but are not limited to, the following: a significant decrease in the market value of an asset, a significant change in the extent or manner in which an asset is used, a significant physical change in an asset, a significant adverse change in legal factors or in the business climate that could affect the value of an asset, an adverse action or assessment by a regulator, an accumulation of costs significantly in excess of the amount originally expected to acquire or construct an asset, a current period operating or cash flow loss combined with a history of operating or cash flow losses, and/or a projection or forecast that demonstrates continuing losses associated with an asset used for the purpose of producing revenue. We consider historical performance and anticipated future results in its evaluation of potential impairment. Accordingly, when indicators of impairment are present, we evaluate the carrying value of these assets in relation to the operating performance of the business and future undiscounted cash flows expected to result from the use of these assets. Impairment losses are recognized when the sum of expected future cash flows is less than the assets' carrying value. SFAS No. 144 also provides accounting and reporting provisions for components of an entity that are classified as discontinued operations. We recorded an impairment loss in connection with the discontinued operations of our Philadelphia, Pennsylvania manufacturing facility for the year ended December 31, 2007 (See Notes to Consolidated Financial Statements Note 11 *Discontinued Operations*).

### ***Recent Accounting Pronouncements***

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ), which provides companies an option to report certain financial assets and liabilities at fair value. The intent of SFAS No. 159 is to reduce the complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. SFAS No. 159 is effective for financial statements issued for fiscal years beginning January 1, 2008. The Company did not elect the fair value option under SFAS No. 159 for any of its financial instruments upon adoption.

In December 2007, the FASB issued SFAS No. 141 (revised), *Business Combinations* ( SFAS No. 141R ) which replaces SFAS No. 141, *Business Combinations* ( SFAS No. 141 ). SFAS No. 141R retains the fundamental requirements of SFAS No. 141 that the acquisition method of accounting be used for all business combinations and for an acquirer to be identified for each business combination. In addition, the scope of SFAS No. 141R is broader than SFAS No. 141 because it applies to all transactions and other events in which one entity obtains control over one

or more other businesses. SFAS No. 141R is effective on a prospective basis for all business combinations for which the acquisition date is on or after the beginning of the first annual period subsequent to December 15, 2008 and early adoption is not allowed. We are currently evaluating the effects that SFAS No. 141R may have on any future business combinations.

In December 2007, the FASB issued EITF Issue No. 07-1, *Accounting for Collaborative Arrangements*, which is effective for calendar year companies on January 1, 2009. The Task Force clarified the manner in which costs, revenues and sharing payments made to, or received by a partner in a collaborative arrangements should be presented in the income statement and set for the certain disclosures that should be required in the partners' financial statements. Novavax is currently assessing the potential impact of implementing this standard on its financial condition results of operations or liquidity.

In May 2008, the FASB issued SFAS No. 162, *Hierarchy of Generally Accepted Accounting Principles* ( SFAS No. 162 ), which identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements. SFAS No. 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*. The implementation of this standard is not expected to have a material impact on our consolidated financial position and results of operations.

In June 2008, the FASB ratified EITF Issue No. 07-5, *Determining Whether an Instrument (or an Embedded Feature) Is Indexed to an Entity's Own Stock* ( EITF 07-5 ). EITF 07-5 provides that an entity should use a two step approach to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock, including evaluating the instrument's contingent exercise and settlement provisions. It also clarifies on the impact of foreign currency denominated strike prices and market-based employee stock option valuation instruments on the evaluation. EITF 07-5 is effective for fiscal years beginning after December 15, 2008. The Company is currently assessing the impact of EITF 07-5 on its consolidated financial position and results of operations.

#### **Results of Operations for Fiscal Years 2008, 2007 and 2006 (In thousands, except percentage changes and share and per share information)**

The following is a discussion of the historical consolidated financial condition and results of operations of Novavax, Inc. and its wholly owned subsidiary and should be read in conjunction with the consolidated financial statements and notes thereto set forth in this Annual Report on Form 10-K. Additional information concerning factors that could cause actual results to differ materially from those in the Company's forward-looking statements is contained from time to time in the Company's SEC filings.

Revenues:	2008			2007			2006
		Change from 2007	%		Change from 2006	%	
Total net product sales	\$	\$	%	\$	\$ (641)	(100)%	\$ 641
Contract research and development	966	(422)	(31)%	1,388	320	30%	1,068
Royalties, milestone and licensing fees	98	(27)	(22)%	125	96	331%	29
Total revenues	\$ 1,064	\$ (449)	(30)%	\$ 1,513	\$ (225)	(13)%	\$ 1,738

Revenues for the year ended December 31, 2008 were \$1.1 million as compared to \$1.5 million for the year ended December 31, 2007, a decrease of \$0.4 million, or 30%. The decrease in revenues during 2008 as compared to 2007 was principally due to lower contract research and development revenue.



Contract research and development revenue is comprised of revenue from government and commercial contracts and, for the year ended December 31, 2008, is comprised of revenue from two National Institutes of Health ( NIH ) grants. Contract research revenues were \$1.0 million for 2008 as compared to \$1.4 million in 2007, a decrease of \$0.4 million, or 31%. The decrease in contract research revenues was primarily due to the completion of a third government contract during the first quarter of 2008.

We did not record any product sales in 2008 and 2007 due to the discontinuation of the sale of Gynodiol in 2007. We recorded the excess of returns on our 2007 product sales as costs of goods sold.

Revenues for 2007 consisted of contract research revenues of \$1.4 million and royalties and milestone fees from licensed products of \$125,000 compared to contract research revenue of \$1.1 million and royalties and milestone fees from licensed products of \$29,000 in 2006. Revenues for 2006 also included product sales of \$641,000. For the year ended December 31, 2007, total revenues were \$1.5 million as compared to \$1.7 million for

the year ended December 31, 2006, a decrease of \$0.2 million, or 13%. The decrease in product sales during 2007 as compared to 2006 was principally due to the discontinued sale of Gynodiol in 2007. We recorded the excess of returns on our 2007 product sales as cost of goods sold. Net product sales in 2006 were \$0.6 million consisting primarily of Gynodiol. The increase in contract research revenues in 2007 as compared to 2006 was primarily due to higher government reimbursement for projects and milestones achieved in 2007. The increase in royalties and milestone payments in 2007 of \$96,000 as compared to 2006 was primarily due to additional fees in 2007 of \$50,000 for a development project and additional royalties from a prior sales agreement.

Contract research and development revenues for 2006 totaled \$1.1 million. Revenues in 2006 were recognized under a National Institutes of Health ( NIH ) grant to develop a second generation HIV/AIDS vaccine, three manufacturing contracts and one additional government contract. Royalties, milestone and licensing fees for 2006 of \$29,000 was principally due to fees from a development project.

### **Operating Costs and Expenses:**

<b>Operating Costs and Expenses:</b>	<b>2008</b>			<b>2007</b>			<b>2006</b>
		<b>Change from</b>		<b>Change from</b>			
		<b>2007</b>		<b>2006</b>			
Cost of products sold	\$	\$ (221)	(100)%	\$ 221	\$ (16)	(7)%	\$ 237
Research and development	24,334	6,734	38%	17,600	6,271	55%	11,329
Selling, general and administrative	11,090	(2,873)	(21)%	13,963	2,675	24%	11,288
	\$ 35,424	\$ 3,640	11%	\$ 31,784	\$ 8,930	39%	\$ 22,854

### **Cost of Products Sold**

We did not have any cost of products sold in 2008. Costs of products sold were \$163,000 in 2007, which represents the cost of products sold for Gynodiol. In June 2007, we decided to discontinue the sale of Gynodiol.

Cost of products sold decreased to \$221,000 in 2007, compared to \$237,000 in 2006. The decrease was entirely due to lower gross sales of Gynodiol due to the discontinued sale of the product during the third quarter of 2007, as discussed above.

### **Research and Development Expenses**

Research and development costs increased from \$17.6 million for year ended December 31, 2007 to \$24.3 million for the year ended December 31, 2008, an increase of \$6.7 million, or 38%. This increase was due primarily to higher research and development spending to support our strategic focus on creating differentiated, value-added vaccines that leverage our proprietary VLP technology. Outside-testing costs (including outsourced clinical trial costs, sponsored research and consulting agreements) associated with expanded preclinical testing, human clinical trials, process development, manufacturing and quality-related programs necessary to move our influenza vaccine candidates into human clinical trials and license fees paid to Wyeth account for \$2.9 million of the increase. The remaining increase of \$3.8 million can be attributed to an increase in employee related costs of \$1.1 million, an increase in facility costs of \$1.5 million and \$0.4 million accrued in 2008 related to future lease payments for our Taft Court facility in Rockville, Maryland. Research and development costs in 2008 also include \$0.1 million related to the revision of the useful life of the leasehold improvements at the Taft Court facility. The costs associated with our Taft Court facility

resulted from our decision to consolidate our research and development and manufacturing activities into our Belward Campus Drive facility in Rockville, Maryland.

Research and development costs increased from \$11.3 million in 2006 to \$17.6 million in 2007, an increase of \$6.3 million, or 55%. Research and development expenses were significantly higher in 2007 due to a 3.9 million increase in outside-testing costs (including sponsored research and consulting agreements) associated with expanded preclinical testing and process development, manufacturing and quality-related programs, license fees paid to Wyeth Holdings Corporation and the initiation of human clinical trials necessary to advance our influenza vaccine candidates in clinical development. The remaining increase of \$2.4 million can be attributed to a \$1.9 million increase in employee related costs and a \$0.4 million increase in lab supplies.

## General and Administrative

General and administrative costs were \$11.1 million in 2008 compared to \$13.9 million in 2007. The decrease of \$2.8 million, or 21%, was primarily due to the correction of the classification of the notes receivable due from former directors to show these notes as reductions of equity in the December 31, 2008 consolidated balance sheet. For the year ended December 31, 2008, general and administrative expenses include a \$1.2 million credit to the allowance established for the notes receivable. During the year ended December 31, 2008, we concluded that the notes receivable from the former directors should be classified as a reduction of equity and had been erroneously reclassified to an asset during the prior fiscal years. Therefore, the reserve charges taken to the statement of operations during 2006 and 2007 and during the first two quarters of 2008, totaling \$1.2 million were also determined to be incorrect. We are of the opinion that when evaluated qualitatively and quantitatively, the impact of the prior period error is not material to the financial statements during any period presented. As such, we have determined it is appropriate to record the correction of this matter in the third quarter results and to not make modifications to any prior filings. The credit to general and administrative expenses is a result of the adjustment recorded in the current year results to correct the cumulative impact of the prior period errors noted above.

General and administrative expenses for the year ended December 31, 2008 were also impacted by lower facility costs of approximately \$0.6 million for the new facility in Rockville, Maryland and decreased employee costs of approximately \$0.3 million as we implemented our plan to consolidate all operations into our Belward Campus Drive facility in Rockville, Maryland. The credit to general and administrative expenses discussed above and the decreases in facility and employee costs was partially offset by the impairment charge to the MNP assets of \$0.8. Expenses for the year ended December 31, 2007 also included non-recurring costs for the adoption of FIN 48 of \$0.2 million, consulting fees related to studies of the vaccine market of \$0.2 million, and investment banker fees of \$0.1 million related to our decision to divest our MNP technology.

General and administrative costs were \$14.0 million in 2007 compared to \$11.3 million in 2006. The increase of \$2.7 million was primarily due to increased facility costs of approximately \$1.2 million for the Company's new facility in Rockville, Maryland which was leased in the fourth quarter of 2006.

	2008			2007			2006
	Change from			Change			
	2007			from			
<b>Net Interest and Other (Expense) Income:</b>				2006			2006
<b>Interest income (expense)</b>							
Interest income	\$ 959	\$ (2,328)	71%	\$ 3,287	\$ 20	1%	\$ 3,267
Interest expense	(1,683)	(77)	5%	(1,606)	121	(7)	(1,727)
Impairment loss on short-term investments	(1,238)	(1,238)	N/A%				
	\$ (1,962)	\$ (3,643)	217%	\$ 1,681	\$ 141	9%	\$ 1,540

The Company had net interest and other expense of \$2.0 million for 2008 compared to net interest and other income of \$1.7 million for 2007, a change of \$3.6 million, or 217%. Interest income decreased from \$3.3 million in 2007 to \$1.0 million in 2008, due in part to the correction of a matter described above related to notes receivable from former directors along with a decrease in our cash, cash equivalents, and short-term investment balances. For the year ended December 31, 2008, interest income includes a \$1.0 million adjustment related to the correction of our accounting for

the notes receivable with two of our former directors, as discussed above. Additionally, our cash, cash equivalents, and short-term investment balances decreased primarily due to increased spending levels related to our vaccine development programs. Interest expense increased from \$1.6 million in 2007 to \$1.7 million in 2008, an increase of \$0.1 million or 5%. The increase in interest expense is due to the increase in the amortization of debt discount of \$0.3 million, related to the amendment of the convertible notes, which occurred in June 2007. The debt discount of \$852,000 is being amortized over the remaining term of the convertible notes, through July 2009. Additionally, we recorded \$1.2 million as an impairment loss on investments for the year ended December 31, 2008, related to an other than temporary impairment loss on our auction rate securities.

Net interest and other income increased from \$1.5 million in 2006 to \$1.6 million in 2007, an increase of \$0.1 million, or 9%. Interest income remained constant at \$3.3 million in both 2007 and 2006, despite lower cash and cash equivalent balances in 2007, due to offsetting higher interest rates earned on investments in 2007 as

compared to 2006. Interest expense decreased to \$1.6 million in 2007 from \$1.7 million in 2006, a decrease of \$0.1 million, or 7%. The decrease in interest expense in 2007 from 2006 was principally due to conversion of \$7.0 million face amount of the convertible notes into equity in March 2006, partially offset by the amortization of debt discount of \$0.2 million related to the amendments to convertible notes made in 2007. In connection with amendments to the convertible notes in 2007, we recorded a debt discount of \$852,000 and increased additional paid-in capital accordingly. The debt discount is being amortized over the remaining term of the convertible notes.

### Discontinued Operations

In October 2007, we entered into agreements to terminate our supply agreements with Allergan, successor-in-interest to Esprit. In connection with the termination, we decided to wind down operations at our previously leased manufacturing facility in Philadelphia, Pennsylvania. The results of operations for the manufacturing facility are being reported as discontinued operations.

	2008			2007			2006
		Change from			Change from		
		2007			2006		
Revenues	\$ 3,776	\$ 1,863	97%	\$ 1,913	\$ (1,032)	(35)%	\$ 2,945
Costs of products sold	2,955	(3,803)	56%	6,758	2,071	44%	4,687
Excess inventory costs over market	548	(719)	57%	1,267	(282)	(18)%	1,549
Research and development		(63)	100%	63	(137)	(69)%	200
General and administrative							
Total operating expenses	3,503	(4,585)	57%	8,088	1,652	26%	6,436
Net income (loss)	\$ 273	\$ (6,448)	104%	\$ (6,175)	\$ (2,684)	77%	\$ (3,491)

As part of the Graceway transaction, we sold our rights related to Estrasorb in the United States, Canada and Mexico to Graceway as well as certain manufacturing equipment for the production of Estrasorb. The assets sold also included certain patents related to MNP technology, trademarks, customer and supplier relations and goodwill. Novavax and Graceway also entered into a supply agreement, pursuant to which Novavax agreed to manufacture additional quantities of Estrasorb with final delivery completed in July 2008. Graceway paid a preset transfer price per unit of Estrasorb for the supply of this product. The net cash impact from this transaction was in excess of \$2.5 million for the year ended December 31, 2008. The license and supply agreements with Allergan, Inc., successor-in-interest to Esprit Pharma, Inc., were terminated in February 2008 and October 2007, respectively.

We recorded net income from discontinued operations of \$0.2 million compared to a loss of \$6.2 million for the years ended December 31, 2008 and December 31, 2007, respectively. The change resulted from an increase in revenues and a decrease in operating expenses. Revenue from discontinued operations increased to \$3.8 million for 2008 from \$1.9 million for 2007, an increase of \$1.8 million or 97% primarily due to the recognition of revenue related to the Graceway agreements. We completed our obligations under the Graceway agreements in August 2008.

Costs of products sold for the year ended December 31, 2008, which included fixed idle capacity costs, decreased from \$6.8 million in 2007 to \$3.0 million in 2008, a decrease of \$3.8 million, or 56%. Of the \$3.0 million cost of

products sold in 2008, \$1.3 million represented idle plant capacity costs at our manufacturing facility. The remaining \$1.7 million represented the cost of Estrasorb sales to Graceway. Of the \$6.8 million cost of products sold in 2007, \$3.1 million represents idle plant capacity costs and the balance of \$3.7 million represented \$1.5 million related to the costs of Estrasorb sales to Allergan and a \$2.2 million impairment charge related to the fixed assets at our manufacturing facility. In accordance with the Supply Agreement with Allergan, which terminated in February 2008, and with the supply agreement with Graceway, we were required to sell Estrasorb at a price that was lower than our manufacturing costs. These excess costs over the product cost totaled \$0.5 million and \$1.2 million for the years ended December 31, 2008 and 2007.

Research and development costs from discontinued operations were \$0.1 million for the year ended December 31, 2007. There were no research and developments costs from discontinued operations for the year ended December 31, 2008.

We recorded a loss from discontinued operations of \$3.5 million for the year ended December 31, 2006 compared to \$6.2 million for the year ended December 31, 2007, an increase of \$2.7 million or 77%. The increase resulted from a decrease in revenue and an increase in operating expenses. Revenue from discontinued operations decreased to \$1.9 million for 2007 from \$2.9 million for 2006, a decrease of \$1.0 million. The decrease resulted from lower Estrasorb shipments due to adjustments in inventory levels made by Allergan to reflect sales volume activity. Revenue also decreased as a result of decreased contract research revenue associated with the Allergan agreement.

Costs of products sold, which includes fixed idle capacity costs increased from \$4.7 million in 2006 to \$6.8 million in 2007, an increase of \$2.1 million, or 44%. Of the \$6.8 million cost of products sold in 2007, \$3.1 million represented idle plant capacity costs at our manufacturing facility. The remaining \$3.7 million represented \$1.5 million related to the cost of Estrasorb sales to Allergan and a \$2.2 million impairment charge related to the fixed assets at our manufacturing facility. Of the \$4.7 million cost of products sold in 2006, \$2.5 million represents idle plant capacity costs and the balance of \$2.2 million represent the costs of Estrasorb sales to Allergan. We were required to complete the manufacture of the remaining orders of Estrasorb in accordance with our agreement with Allergan in October 2007 to terminate the Allergan Supply Agreement.

In accordance with the Supply Agreement with Allergan, during 2006 and 2007, we were required to sell Estrasorb at a price that is lower than our manufacturing costs. These excess costs over the product cost totaled \$1.3 million for 2007 and \$1.5 million for 2006.

Research and development costs from discontinued operations decreased to \$0.1 million in 2007 from \$0.2 million in 2006, primarily as a result of the termination of our agreements with Allergan.

We recorded research and development costs from discontinued operations in 2006 of \$0.2 million related to costs incurred for contract research performed in our manufacturing facility.

## Net Loss

	2008			2007			2006					
		Change from			Change from							
		2007			2006							
<b>Net Loss</b>	\$	(36,049)	\$	(1,284)	(4)%	\$	(34,765)	\$	(11,697)	(51)%	\$	(23,068)
Net loss per share	\$	(0.53)	\$	0.04	7%	(0.57)	\$	(0.17)	(44)%	\$	(0.39)	
Weighted shares outstanding		68,174,338		7,072,591	12%	61,101,747		2,437,382	4%		58,664,365	

Net loss for the year ended December 31, 2008 was \$36.0 million or \$0.53 net loss per share, as compared to \$34.8 million, or \$0.57 net loss per share, for the year ended December 31, 2007, an increased loss of \$1.2 million. The increased net loss was primarily due to an increase in operating expenses of \$3.6 million, a decrease in interest and other income (expense) of \$3.6 million, a decrease in revenues of \$0.3 million, partially offset by an increase in income (loss) from discontinued operations of \$6.4 million. The weighted shares outstanding increased from 61.1 million in 2007 to 68.2 million in 2008, primarily due to the shares issued as part of the equity financing



completed in July 2008.

Our net loss for 2007 totaled \$34.8 million or \$0.57 net loss per share, which was an increase of \$11.7 million, or \$0.18 net loss per share more than the net loss for 2006 of \$23.1 million, or \$0.39 net loss per share. The increase in the net loss in 2007 was principally due to increases in research and development expenses of \$6.0 million, increases in net losses from discontinued operations of \$2.7 million, the cost of our new facility in Rockville, Maryland of \$1.2 million, and an increase in reserves for two former Board members note receivables of \$0.9 million.

Weighted shares outstanding increased in 2007 to 61.1 million shares from 58.7 million in 2006. The increase in weighted shares in 2007 was principally due to vesting of restricted stock and exercising of stock options.

**Liquidity Matters and Capital Resources**

Our future capital requirements depend on numerous factors including but not limited to, the maturity of our Notes on July 15, 2009, the commitments and progress of our research and development programs, the progress of preclinical and clinical testing, the costs of filing, prosecuting, defending and enforcing any patent claims and other intellectual property rights, and manufacturing costs. We plan to continue to have multiple vaccines and products in various stages of development and we believe our research and development as well as general and administrative expenses and capital requirements will continue to increase. We will need to engage in capital raising activities in the near term. Future activities, particularly vaccine and product development, are subject to our ability to raise funds through public or private financings using equity and/or debt securities, or collaborative licensing and development arrangements with industry partners and government agencies.

<b>Summary of Cash Flows:</b>	<b>Year Ended December 31, 2008</b>		
	<b>Continuing Operations</b>	<b>Discontinued Operations</b>	<b>Total</b>
	<b>(In thousands)</b>		
Net cash (used in) provided by:			
Operating activities	\$ (26,764)	\$ 2,459	\$ (24,310)
Investing activities	28,552	1,354	29,906
Financing activities	16,992		16,992
Net increase in cash and cash equivalents	18,775	3,813	22,588
Cash and cash equivalents at beginning of year			4,350
Cash and cash equivalents at end of year			\$ 26,938

During the three-year period ended December 31, 2008, we have funded our operations primarily from the following activities:

<b>Net proceeds (In millions)</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>Total</b>
Sales of common stock in equity offerings, net	\$ 56.0	\$	\$ 17.0	\$ 73.0
License payments received	2.5			2.5
Exercise of stock options and warrants	1.7	0.1	.3	2.1
Lease incentives received			3.0	3.0
	\$ 60.2	\$ 0.1	\$ 20.3	\$ 80.6

In addition to the net proceeds outlined above, as part of the Graceway transaction, we sold our rights related to Estrasorb in the United States, Canada and Mexico to Graceway as well as certain manufacturing equipment for the production of Estrasorb. We also manufactured additional quantities of Estrasorb with final delivery completed in July 2008. The net cash impact from this transaction was in excess of \$2.5 million for the year ended December 31, 2008.

As of December 31, 2008, we held \$33.9 million in cash, cash equivalents and short-term investments as compared to \$46.5 million at December 31, 2007. Cash, cash equivalents and short-term investments as of December 31, 2008 are net of a \$1.2 million realized loss related to the impairment of our auction rate securities recorded for the year ended December 31, 2008. The \$12.6 million decrease in cash, cash equivalents and short-term investments during 2008 was primarily due to the operating losses from continuing operations of \$36.3 million, principal payments on debt of \$1.0 million, capital expenditures for our Belward Campus Drive Good Manufacturing Practices ( GMP ) facility project, partially offset by the proceeds of our equity financing completed on July 31, 2008 of \$17.4 million, and the proceeds from the Graceway transaction. We also received a lease incentive totaling \$3.0 million from our landlord related to the extension of our lease term at our corporate headquarters.

As of December 31, 2008, our working capital was \$7.3 million compared to \$42.8 million as of December 31, 2007. This \$35.5 million decrease primarily resulted from our net loss and the reclassification of our convertible debt to current liabilities, partially offset by the proceeds of our equity financing completed on July 31, 2008, an upfront payment received from Graceway as part of the Estrasorb transaction in February 2008 and a \$3.0 million

lease incentive received from our landlord in June 2008. Additionally, we purchased \$5.7 million of capital expenditures activities and made \$1.0 million in principal payments on our outstanding debt obligations during the year ended December 31, 2008.

As of December 31, 2007, we held \$46.5 million in cash and investments as compared to \$73.6 million at December 31, 2006. The \$27.1 million decrease in cash and investments during 2007, was due to the operating loss from continued operations of \$28.6 million, cash used from discontinued operations of \$1.0 million, and principal payments on debt of \$0.8 million, partially offset by non-cash expenses of \$4.6 million and net balance sheet changes of \$0.6 million. In addition, capital expenses totaled \$2.0 million in 2007, primarily for equipment for vaccine development and the initial investment in the build out of a new GMP facility in our corporate headquarters.

At December 31, 2008 we had cash totaling \$26.9 million and auction rate securities with a face value of \$8.2 million and a fair value of \$7.0 million. There has been insufficient demand at auction for each of our five auction rate securities, which had a par value totaling \$8.2 million. We recorded an impairment charge on these investments of \$1.2 million in the fourth quarter of 2008 on these investments due primarily to their illiquidity, and believe the \$7.0 million it has recorded at December 31, 2008 represents their fair market value and the value we could liquidate the investment for, if necessary. We are currently evaluating what purchase price it could get for these securities now and what the risks along with the benefits of holding verses selling these securities. Without liquidity of these auction rate securities, our cash position would be negatively affected.

We will seek to raise additional capital through public or private equity and/or debt financing. We intend to use the proceeds from these financing transactions to pay all or a portion of the principal and interest due on the Notes and for general corporate purposes, including but not limited to our internal research and development programs, such as preclinical and clinical testing and studies for our vaccine and other product candidates, the development of new technologies, capital improvements and general working capital. We will also seek to fund our operations through licensing and development arrangements. There can be no assurance that we will be able to obtain additional capital or, if such capital is available, that the terms of any financing will be satisfactory to the Company. Any capital raised by an equity offering will likely be substantially dilutive to the stockholders and any licensing or development arrangement may require the Company to give up rights to a product or technology at less than its full potential value.

As of March 23, 2009, we have sold 70,500 shares of common stock and received net proceeds in the amount of \$121 pursuant to the sales agreement with Wm Smith. On March 31, 2009, we entered into a binding, non-cancellable stock purchase agreement to sell 12.5 million shares to a wholly-owned subsidiary of Cadila for a market price of \$0.88 per share. We expect to close this transaction on April 1, 2009 and expect to receive net proceeds in the amount of \$10.65 million.

Based on the amount of funds on hand, the anticipated proceeds from the Cadila transaction, our intention to pay 50% of the outstanding Notes in Novavax common stock, and our planned business operations, we believe we will have adequate capital resources to operate at planned levels for at least the next twelve months. However, we are planning to raise additional capital during 2009 in order to continue its current level of operations and to pursue the business plan beyond 2009. We have not, however, secured any additional commitments for new financing at this time nor can we provide any assurance that new financing will be available on commercially acceptable terms, if at all. Any equity financing would cause significant dilution at current market prices. If the we are unable to immediately secure additional capital, we will continue to assess our capital resources and we may be required to downsize our operations, reduce general and administrative costs or to delay or reduce the scope of, or eliminate one or more of our product research and development programs, thereby causing delays in our efforts to introduce our future products to market. Should we be unable to accomplish these activities, we may not be able to continue its business.

As of December 31, 2008, we had \$22.0 million of senior convertible notes outstanding (the Notes). The Notes carry a 4.75% coupon; are currently convertible into shares of Novavax common stock at \$4.00 per share; and mature on July 15, 2009. Under the terms of the Notes, we can, at our option, pay up to 50% of the outstanding Notes in our common stock on the due date of July 15, 2009, subject to the satisfaction of certain conditions, including, among other things, a requirement that the shares issued upon conversion be registered or freely tradable without registration, that Novavax's shares of common stock have not been suspended from trading on The NASDAQ

Global Market during the applicable measurement period and there is no threatened delisting or suspension, and that we are otherwise in compliance with its agreements with the Note holders. The amount of shares that may be issued at maturity may be subject to adjustment depending on the Note holder's percentage ownership of the Company on an as-converted basis and if our stock price falls below \$2.00 during the measurement period. As a result, we will have to pay a least \$11.0 million in cash to satisfy the Notes on the due date unless the notes are converted into common stock, redeemed or amended.

### ***Contractual Obligations and Commitments***

We utilize different financing instruments, such as debt and operating leases, to finance various equipment and facility needs. The following table summarizes our current financing obligations and commitments as of December 31, 2008 (in thousands):

<b>Commitments &amp; Obligations</b>	<b>Total</b>	<b>Less than 1 Year</b>	<b>1 - 3 Years</b>	<b>4 - 5 Years</b>	<b>More than 5 Years</b>
Convertible notes*	\$ 22,000	\$ 22,000	\$	\$	
Operating leases	17,148	2,263	6,307	4,330	\$ 4,248
Notes payable	1,130	650	480		
Total principal payments	40,278	24,913	6,787	4,330	4,248
Less: Subleases	(925)	(326)	(599)		
Net principal payments	39,353	24,587	6,188	4,330	4,248
Interest	619	619			
Total commitments & obligations	\$ 39,972	\$ 25,206	\$ 6,188	\$ 4,330	\$ 4,248

\* Convertible notes are reflected at their par value.

On June 26, 2008, we amended the lease for our corporate headquarters at 9920 Belward Campus Drive in Rockville, Maryland. The amendment (1) extended the term of the lease to January 31, 2017, (2) provided that the landlord reimburse Novavax for up to \$3.0 million in leasehold improvements and (3) increases the monthly installments of base rent going forward, by an additional \$45,132 per month. The additional monthly rent is subject to the annual 2.125% escalation included in the original lease. On June 27, 2008, we received \$3.0 million from the landlord as reimbursement for leasehold improvements. The amount was recorded in deferred rent on the balance sheet, and is being amortized as a credit to rent expense over the remaining lease term.

In March 2009, we further amended the sublease with PuriCore. The amendment, which is effective as of November 1, 2008, extends the term of the sublease until September 30, 2011, expands the sublease premises to include all of the approximately 32,900 rentable square feet and grants PuriCore the option to renew the lease for an additional three-year term.

In addition to the amounts reflected in the table above in the future, we may owe royalties and other contingent payments to our collaborators or license holders based on the achievement product sales, milestones and other specific

objectives.

Based on our available capital and cash burn rate, if we are unable to obtain additional capital, we may be required to delay, reduce the scope of, or eliminate one or more of our product research and development programs, downsize our organization, or reduce general and administrative infrastructure.

***Off-Balance Sheet Arrangements***

We are not involved in any off-balance sheet agreements that have or are reasonably likely to have a material future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

**Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The primary objective of our investment activities is to preserve our capital until it is required to fund operations while at the same time maximizing the income we receive from our investments without significantly increasing risk. As of December 31, 2008, we had cash and cash equivalents and short-term investments of \$33.9 million as follows:

Cash and cash equivalents	\$ 26.9 million
Short-term investments classified as available for sale	\$ 7.0 million

Our exposure to market risk is confined to our investment portfolio. As of December 31, 2008, our short-term investments are classified as available for sale. We do not believe that a change in the market rates of interest would have any significant impact on the realizable value of our investment portfolio. Changes in interest rates may affect the investment income we earn on our investments and, therefore, could impact our cash flows and results of operations.

Short-term investments at December 31, 2008 consist of investments in five auction rate securities with a par value of \$8.2 million and a fair value of \$7.0 million. We recorded an other than temporary impairment charge to operating related to these securities during the fourth quarter of 2008 of \$1.2 million because of the current turmoil in the credit markets and management's belief these securities cannot presently be sold at par value but are saleable at a discount from their par value. The collateral for these AAA-rated securities is guaranteed by agencies of the United States against loss of principal and interest by bond insurers.

We have classified these securities as short-term investments and have accounted for our investments in these securities as available for sale securities under the guidance of Statement of Financial Accounting Standards, *Accounting for Certain Investments in Debt and Equity Securities* ( SFAS No. 115 ). Although the auction rate securities have variable interest rates which typically reset every 16 to 32 days through a competitive bidding process known as a "Dutch auction", they have long-term contractual maturities. These investments are classified within current assets because we may need to liquidate these securities within the next year.

The available for sale securities are carried at fair value and unrealized gains and losses on these securities, if determined to be temporary, are included in accumulated other comprehensive income (loss) in stockholders' equity. We assess the recoverability of our available-for-sale securities and, if impairment is indicated, we measure the amount of such impairment by comparing the fair value to the carrying value. Other than temporary impairments are included in the consolidated statements of operations. As noted above, during the year ended December 31, 2008, there was a \$1.2 million impairment recorded against the available for sale securities. The impairment was concluded to be other than temporary, thus the charge was taken in the consolidated statement of operations.

We had invested in auction rate securities for short periods of time as part of our cash management program. Recent uncertainties in the credit markets have prevented us from liquidating certain holdings of auction rate securities subsequent to December 31, 2008 as the amount of securities submitted for sale during the auction has exceeded the amount of purchase orders. Although an event of an auction failure does not necessarily mean that a security is impaired, we considered various factors to assess the fair value and the classification of the securities as short-term assets. Fair value was determined through an independent valuation using two valuation methods—a discounted cash flow method and a market comparables method. Certain factors used in these methods include, but are not necessarily limited to, comparable securities traded on secondary markets, timing of the failed auction, specific security auction history, quality of underlying collateral, rating of the security and the bond insurer, our ability and intent to retain the securities for a period of time to allow for anticipated recovery in the market value, and other factors.



Interest and dividend income is recorded when earned and included in interest income. Premiums and discounts, if any, on short-term investments are amortized or accreted to maturity and included in interest income. The specific identification method is used in computing realized gains and losses on sale of our securities.

We are headquartered in the United States where we conduct the vast majority of our business activities. Accordingly, we have not had any material exposure to foreign currency rate fluctuations.

On June 15, 2007, we entered into amendment agreements (the Amendments) with each of the holders of the outstanding Notes to amend the terms of the Notes. As of December 31, 2007, \$22.0 million aggregate principal amount remained outstanding under the Notes. The Amendments (i) lowered the conversion price from \$5.46 to \$4.00 per share, (ii) eliminated the holders' right to require the Company to redeem the Notes if the weighted average price of the Company's common stock is less than the conversion price on 30 of the 40 consecutive trading days preceding July 19, 2007 or July 19, 2008 and (iii) mandated that the Notes be converted into Company common stock if the weighted average price of the Company's common stock is greater than \$7.00 (a decrease from \$9.56) in any 15 out of 30 consecutive trading days after July 19, 2007. In connection with the Amendments, we recorded a debt discount of \$852,000 and increased additional paid-in capital accordingly. The debt discount is being amortized over the remaining term of the Notes. Interest expense included \$259,000 and \$221,000 for the years ended December 31, 2008 and 2007, respectively, related to the amortization of the debt discount.

At December 31, 2008, we had a total debt of \$22.3 million, most of which bears interest at fixed interest rates. We do not believe that it is exposed to any material interest rate risk as a result of our borrowing activities.

Information required under this section is also contained in Part I, Item IA of this report and in Item 8 of this report, and is incorporated herein by reference.

#### **Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The information required by this item is set forth on pages F-1 to F-38.

#### **Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

#### **Item 9A. CONTROLS AND PROCEDURES**

##### ***Evaluation of Disclosure Controls and Procedures***

The Company's chief executive officer and interim principal accounting officer, who performs functions similar to a principal financial officer, have reviewed and evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this annual report. Based on that review and evaluation, which included the participation of management and certain other employees of the Company, the chief executive officer and interim principal accounting officer have concluded that the Company's current disclosure controls and procedures, as designed and implemented, are effective.

##### ***Changes in Internal Control over Financial Reporting***

The Company's management, including our principal executive officer and interim principal accounting officer, has evaluated any changes in the Company's internal control over financial reporting that occurred during the year ended December 31, 2008, and has concluded that there was no change that occurred during the year ended December 31, 2008 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

##### ***Management's Annual Report on Internal Control over Financial Reporting***

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of our internal control over financial reporting as of December 31, 2008. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework*. Based on this assessment, management believes that, as of December 31, 2008, our internal control over financial reporting is effective.

The effectiveness of our internal control over financial reporting as of December 31, 2008, has been audited by Grant Thornton LLP, an independent registered public accounting firm, as stated in their report below.

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROLS OVER FINANCIAL REPORTING**

Board of Directors and Shareholders of  
Novavax, Inc.

We have audited Novavax, Inc. (a Delaware Corporation) and subsidiary (the Company) internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control – Integrated Framework* issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 31, 2008 and 2007 and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2008 and our report dated March 31, 2009 expressed an unqualified opinion thereon.

/s/ Grant Thornton LLP

Baltimore, Maryland

March 31, 2009

**Item 9B. OTHER INFORMATION**

None.

**PART III****Item 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

We incorporate herein by reference the information concerning our directors, officers and corporate governance to be included in our definitive Proxy Statement for our 2009 Annual Meeting of Stockholders (the 2009 Proxy Statement ). We expect to file the 2009 Proxy Statement within 120 days after the close of the fiscal year ended December 31, 2008.

**Item 11. EXECUTIVE COMPENSATION**

We incorporate herein by reference the information concerning executive compensation to be contained in the 2009 Proxy Statement.

**Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

We incorporate herein by reference the information concerning security ownership of certain beneficial owners and management and related stockholder matters to be contained in the 2009 Proxy Statement.

The following table provides the Company's equity compensation plan information as of December 31, 2008. Under these plans, the Company's common stock may be issued upon the exercise of options. See also the information regarding stock options of the Company in Note 9, "Stock Options" to the Consolidated Financial Statements included herewith.

**Equity Compensation Plan Information**

<b>Plan Category</b>	<b>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)</b>	<b>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)</b>	<b>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column(a))(c)</b>
Equity compensation plans approved by security holders(1)	6,078,478	\$ 3.18	3,185,928
Equity compensation plans not approved by security holders	N/A	N/A	N/A

(1)

Includes the Company's 2005 Stock Incentive Plan, 1995 Stock Option Plan and 1995 Director Stock Option Plan.

**Item 13. *CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE***

We incorporate herein by reference the information concerning certain related party transactions set forth in Note 14 to our Consolidated Financial Statements included herewith. We incorporate herein by reference the information concerning certain other relationships and related transactions and director independence to be contained in the 2009 Proxy Statement.

**Item 14. *PRINCIPAL ACCOUNTING FEES AND SERVICES***

We incorporate herein by reference the information concerning principal accountant fees and services to be contained in the 2009 Proxy Statement.



**PART IV**

**Item 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a) The following documents are filed as part of the Annual Report:

(1) Index to Consolidated Financial Statements

Reports of Independent Registered Public Accounting Firm	F-2
Consolidated Balance Sheets as of December 31, 2008 and 2007	F-3
Consolidated Statements of Operations for the years ended December 31, 2008, 2007 and 2006	F-4
Consolidated Statements of Stockholders' Equity for years ended December 31, 2008, 2007 and 2006	F-5
Consolidated Statements of Cash Flows for the years ended December 31, 2008, 2007 and 2006	F-6
Notes to Consolidated Financial Statements	F-7

(2) Financial Statement Schedules

All financial statement schedules are omitted because they are not applicable, not required under the instructions or all the information required is set forth in the financial statements or notes thereto.

(3) Exhibits

Exhibits marked with a single asterisk (\*) are filed herewith.

Exhibits marked with a double plus sign ( ) refer to management contracts, compensatory plans or arrangements.

Confidential treatment has been granted for portions of exhibits marked with a triple asterisk (\*\*\*) .

All other exhibits listed have previously been filed with the Commission and are incorporated herein by reference.

- 3.1 Amended and Restated Certificate of Incorporation of the Company (Incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1996, filed March 21, 1997 (the 1996 Form 10-K)), as amended by the Certificate of Amendment dated December 18, 2000 (Incorporated by reference to Exhibit 3.4 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2000, filed March 29, 2001 (the 2000 Form 10-K)), as further amended by the Certificate of Amendment dated July 8, 2004 (Incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2004, filed August 9, 2004 (the 2004 2Q Form 10-Q))
- 3.2 Amended and Restated By-Laws of the Company (Incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K, filed August 8, 2007), as amended on August 2, 2007
- 4.1 Specimen stock certificate for shares of common stock, par value \$.01 per share (Incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form 10, File No. 0-26770, filed September 14, 1995 (the Form 10))
- 4.2 Rights Agreement, dated as of August 8, 2002, by and between the Company and Equiserve Trust Company, which includes the Form of Summary of Rights to Purchase Series D Junior Participating

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- Preferred Stock as Exhibit A, the Form of Right Certificate as Exhibit B and the Form of Certificate of Designation of Series D Junior Participating Preferred Stock as Exhibit C. (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K, filed August 9, 2002)
- 4.3 Registration Rights Agreement, dated as of July 16, 2004, by and between the Company and the Buyers identified therein. (Incorporated by reference to Exhibit 4.7 to the Registration Statement on Form S-3, File No. 333-118210, filed August 13, 2004)
- 4.4 Form of Common Stock Purchase Warrant (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K, filed July 30, 2008)

- 10.1 Novavax, Inc. 1995 Stock Option Plan, as amended (Incorporated by reference to Appendix A of the Company's Definitive Proxy Statement filed March 31, 2003 in connection with the Annual Meeting held on May 7, 2003)
- 10.2 Novavax, Inc. 1995 Director Stock Option Plan (Incorporated by reference to Exhibit 10.5 to the Form 10)
- 10.3 Novavax, Inc. Amended and Restated 2005 Stock Incentive Plan (Incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K, filed January 5, 2009)
- 10.4 Amended and Restated Employment Agreement, dated as of August 2, 2007, originally effective November 9, 2005, by and between the Company and Rahul Singhvi (Incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007, filed August 9, 2007)
- 10.5 Amended and Restated Employment Agreement, dated as of August 2, 2007, originally effective November 9, 2005, by and between the Company and Raymond J. Hage, Jr. (Incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007, filed August 9, 2007)
- 10.6 Employment Agreement of Penny Heaton, dated October 2, 2008 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed October 10, 2008)
- 10.7 Employment Agreement of Len Stigliano, dated October 2, 2008 (Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed October 10, 2008)
- 10.8 Amendment to the Amended and Restated Employment Agreement of Raymond Hage, dated October 2, 2008 (Incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed October 10, 2008)
- 10.9 Employment Agreement of James Robinson, effective October 2, 2008 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed October 16, 2008)
- 10.10 Consulting Agreement, dated as of April 27, 2007, effective as of March 7, 2007, between the Company and John Lambert (Incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2007, filed May 10, 2007)
- 10.11 Consulting Agreement of Len Stigliano, effective January 28, 2009 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed February 20, 2009)
- 10.12 Novavax, Inc. Amended and Restated Change in Control Severance Benefit Plan, (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed January 5, 2009)
- 10.13 Form of Indemnity Agreement, as authorized August 10, 2005 (Incorporated by reference to Exhibit 99.2 to the Company's Current Report on Form 8-K, filed August 16, 2005)
- 10.14 Facilities Reservation Agreement, dated as of February 11, 2002, by and between the Company and Packaging Coordinators, Inc. (Incorporated by reference to Exhibit 10.13 to the 2001 Form 10-K)
- 10.15 Letter Agreement by and between Novavax, Inc. and Catalent Pharma Solutions, Inc., dated February 12, 2008 and effective February 19, 2008 amending the Facilities Reservation Agreement dated February 11, 2002 (Incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed February 25, 2008)
- 10.16 Lease Agreement, dated as of July 15, 2004, between Liberty Property Limited Partnership and the Company (Incorporated by reference to Exhibit 10.1 to the 2004 2Q Form 10-Q)
- 10.17 Sublease Agreement, dated April 28, 2006, by and between the Company and Sterilox Technologies, Inc. (Incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2006, filed August 14, 2006)
- 10.18 Amendment dated as of October 25, 2006 to the Sublease Agreement, dated April 28, 2006, by and between the Company and Sterilox Technologies, Inc. (Incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2006, filed November 14, 2006)

- 10.19 Lease, commencing April 1, 2005, by and between United Health Care Services, Inc. and the Company (Incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005, filed August 9, 2005)

- 10.20 Sublease Agreement by and between Human Genome Sciences, Inc., and the Company dated October 6, 2006 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed December 13, 2006)
- 10.21 Termination of Sublease dated as of May 7, 2007 between Human Genome Sciences, Inc and Novavax, Inc. (Incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report for the quarter ended June 30, 2008, filed on August 11, 2008)
- 10.22 Lease Agreement between GP Rock One, LLC and Novavax, Inc., dated as of May 7, 2007 (Incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report for the quarter ended June 30, 2008, filed on August 11, 2008)
- 10.23 First Amendment to Lease Agreement between GP Rock One, LLC and Novavax, Inc., dated as of May 30, 2008 (Incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report for the quarter ended June 30, 2008, filed on August 11, 2008)
- 10.24 Second Amendment to Lease Agreement between BMR-9920 Belward Campus Q, LLC (formerly GP Rock One, LLC) and Novavax, Inc., dated as of June 26, 2008 (Incorporated by reference to Exhibit 10.6 to the Company's Quarterly Report for the quarter ended June 30, 2008, filed on August 11, 2008)
- 10.25 License Agreement between IGEN, Inc. and the Company (Incorporated by reference to Exhibit 10.3 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1995, filed April 1, 1996)
- 10.26 HIV Vaccine Design and Development Agreement, effective September 26, 2003, by and between the Company and the National Institute of Allergy and Infectious Diseases, a component of the National Institutes of Health, an agency of the Department of Health and Human Services (Incorporated by reference to Exhibit 10.33 to the Company's Annual Report on Form 10-K (as amended) for the fiscal year ended December 31, 2004, filed March 15, 2005)
- 10.27 Form of Senior Convertible Note (Incorporated by reference to Exhibits 99.4 to the Company's Current Report on Form 8-K, filed July 19, 2004)
- 10.28 Amendment Agreement by and between Novavax, Inc. and Smithfield Fiduciary LLC, dated June 15, 2007 (Incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K, filed June 18, 2007)
- 10.29 Amendment Agreement by and between Novavax, Inc. and SF Capital Partner Ltd., dated June 15, 2007 (Incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K, filed June 18, 2007)
- 10.30 Amendment Agreement by and between Novavax, Inc. and Portside Growth and Opportunity Fund, dated June 15, 2007 (Incorporated by reference to Exhibit 10.3 of the Company's Current Report on Form 8-K, filed June 18, 2007)
- 10.31 Exchange Agreement, dated July 16, 2004, between the Company, King Pharmaceuticals, Inc. and Parkedale Pharmaceuticals, Inc. (Incorporated by reference to Exhibit 99.5 to the Company's Current Report on Form 8-K, filed July 19, 2004)
- 10.32 Termination Agreement, dated as of July 16, 2004 among King Pharmaceuticals, Inc., Parkedale Pharmaceuticals, Inc. and the Company (Incorporated by reference to Exhibit 99.6 to the Company's Current Report on Form 8-K, filed July 19, 2004)
- 10.33 Asset Purchase Agreement, dated and entered into as of September 22, 2005, by and among the Company, Fielding Pharmaceutical Company and Pharmelle, LLC (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed September 28, 2005)
- 10.34 Amendment dated and entered into as of July 5, 2006, to Asset Purchase Agreement, dated and entered into as of September 22, 2005, by and among the Company, Fielding Pharmaceutical Company and Pharmelle, LLC (Incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter-ended September 30, 2006, filed November 14,

2006)

- 10.35\*\*\* Exclusive License Agreement, dated February 26, 2007, between the Company and the University of Massachusetts (Incorporated by reference to Exhibit 10.34 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed March 14, 2007)
- 10.36\*\*\* License Agreement, dated July 5, 2007, between the Company and Wyeth Holdings Corporation (Incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007, filed August 9, 2007)

- 10.37\*\* Asset Purchase Agreement by and between Novavax, Inc. and Graceway Pharmaceuticals, LLC, dated February 19, 2008 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed February 25, 2008)
- 10.38\*\* Supply Agreement by and between Novavax, Inc. and Graceway Pharmaceuticals, LLC, dated February 19, 2008 (Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed February 25, 2008)
- 10.39\*\* License Agreement by and between Novavax, Inc. and Graceway Pharmaceuticals, LLC, dated February 19, 2008 (Incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed February 25, 2008)
- 10.40 Form of Subscription Agreement dated July 28, 2008 (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed July 30, 2008)
- 10.41 Form of Investor Rights Agreement dated July 29, 2008 (Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed July 30, 2008)
- 10.42 Forbearance and Pledge Agreement among Denis O. Donnell and the Company, dated May 7, 2007, relating to Secured Promissory Note and Pledge Agreement, each dated March 21, 2002 and filed as Exhibits 10.11 and 10.12 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002 (Incorporated by reference to Exhibit 10.32 to the Company's Amendment No. 1 on Form 10-K/A for the year ended December 31, 2007, filed on December 12, 2008)
- 10.43 Amended and Restated Promissory Note by Mitchell J. Kelly to the Company, dated May 7, 2008, relating to Secured Promissory Note, dated March 21, 2002 and filed as Exhibit 10.9 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002 (Incorporated by reference to Exhibit 10.33 to the Company's Amendment No. 1 on Form 10-K/A for the year ended December 31, 2007, filed on December 12, 2008)
- 10.42 Amended and Restated Pledge Agreement among Mitchell J. Kelly and the Company, dated May 7, 2008, relating to Pledge Agreement, dated March 21, 2002 and filed as Exhibit 10.10 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002 (Incorporated by reference to Exhibit 10.34 to the Company's Amendment No. 1 on Form 10-K/A for the year ended December 31, 2007, filed on December 12, 2008)
- 10.43 At Market Issuance Sales Agreement, dated January 12, 2009, by and between Novavax, Inc. and Wm. Smith & Co. (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed January 13, 2009)
- 14 Code of Business Conduct and Ethics (Incorporated by reference to Exhibit 14 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, filed March 15, 2004)
- 21 Subsidiaries of the Registrant (Incorporated by reference to Exhibit 21 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005, filed March 6, 2006)
- 23.1 Consent of Grant Thornton LLP, Independent Registered Public Accounting Firm\*
- 31.1 Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*
- 31.2 Certification of principal accounting officer (performing functions similar to a principal financial officer) pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*
- 32.1 Certification Pursuant to 18 UNITED STATES C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, by Rahul Singhvi, President and Chief Executive Officer of the Company\*
- 32.2 Certification Pursuant to 18 UNITED STATES C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, by Evdoxia Kopsidas, Director of Finance and Interim Principal Accounting Officer of the Company\*

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**NOVAVAX, INC.**

By: /s/ Rahul Singhvi

President and Chief Executive Officer  
and Director

Date: March 31, 2009

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

Name	Title	Date
/s/ RAHUL SINGHVI Rahul Singhvi	President and Chief Executive Officer and Director (Principal Executive Officer)	March 31, 2009
/s/ EVDOXIA E. KOPSIDAS Evdoxia E. Kopsidas	Director of Finance and Interim Principal Accounting Officer (performing functions similar to a principal financial officer)	March 31, 2009
/s/ JOHN LAMBERT John Lambert	Chairman of the Board of Directors	March 31, 2009
/s/ GARY C. EVANS Gary C. Evans	Lead Director	March 31, 2009
/s/ JOHN O. MARSH, JR. John O. Marsh, Jr.	Director	March 31, 2009
/s/ MICHAEL A. MCMANUS Michael A. McManus	Director	March 31, 2009
/s/ THOMAS P. MONATH Thomas P. Monath	Director	March 31, 2009
/s/ JAMES B. TANANBAUM	Director	March 31, 2009



James B. Tananbaum

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**Years ended December 31, 2008, 2007 and 2006**

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Stockholders and Board of Directors of  
Novavax, Inc. and Subsidiary

We have audited the accompanying consolidated balance sheets of Novavax, Inc. (a Delaware Corporation) and subsidiary (the Company) as of December 31, 2008 and 2007 and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2008. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2008 and 2007, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2008 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated March 31, 2009 expressed an unqualified opinion thereon.

/s/ Grant Thornton LLP

Baltimore, Maryland  
March 31, 2009

## NOVAVAX, INC.

## CONSOLIDATED BALANCE SHEETS

	<b>December 31,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(In thousands, except share and per share information)</b>	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 26,938	\$ 4,350
Short-term investments available for sale	6,962	9,200
Short-term investments held to maturity		32,939
Accounts and other receivables, net of allowance for doubtful accounts of \$218 and \$168 as of December 31, 2008 and 2007, respectively	290	667
Inventory	42	25
Prepaid expenses and other current assets	732	1,304
Current assets of discontinued operations	132	531
Total current assets	35,096	49,016
Property and equipment, net	8,228	5,721
Goodwill	33,141	33,141
Assets held for sale		899
Non-current assets of discontinued operations		1,634
Other non-current assets	160	880
Total assets	\$ 76,625	\$ 91,291
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 1,750	\$ 1,490
Accrued expenses and other current liabilities	2,969	2,980
Current liabilities of discontinued operations	242	616
Current portion of notes payable	650	1,120
Convertible notes, current portion net of discount	21,778	
Deferred rent	328	
Total current liabilities	27,717	6,206
Non-current portion of notes payable	480	260
Convertible notes, net of discount		21,369
Deferred rent	2,939	391
Total liabilities	31,136	28,226
Commitments and contingences (see Note 13)		

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Stockholders' equity:

Preferred stock, \$0.01 par value, 2,000,000 shares authorized; no shares issued and outstanding

Common stock, \$0.01 par value, 100,000,000 shares authorized; 69,220,221 shares issued and 68,764,591 shares outstanding at December 31, 2008, and

62,356,977 shares issued and 61,949,881 shares outstanding at December 31, 2007

Additional paid-in capital

692 624  
284,595 264,618

Notes receivable from directors

(1,572)

Accumulated deficit

(235,776) (199,727)

Treasury stock, 455,430 and 407,096 shares at December 31, 2008 and December 31, 2007, respectively, cost basis

(2,450) (2,450)

Total stockholders' equity

45,489 63,065

Total liabilities and stockholders' equity

\$ 76,625 \$ 91,291

The accompanying notes are an integral part of these consolidated financial statements.

## NOVAVAX, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

	<b>For the Years Ended December 31,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
	<b>(In thousands, except share and per share information)</b>		
Revenues:			
Net product sales	\$	\$	\$ 641
Contract research and development	966	1,388	1,068
Royalties and milestone fees	98	125	29
Total revenues	1,064	1,513	1,738
Operating costs and expenses:			
Cost of products sold		221	237
Research and development	24,334	17,600	11,329
General and administrative	11,090	13,963	11,288
Total operating costs and expenses	35,424	31,784	22,854
Loss from continuing operations before other income (expense)	(34,360)	(30,271)	(21,116)
Other income (expense):			
Interest income	959	3,287	3,267
Interest expense	(1,683)	(1,606)	(1,728)
Impairment of short-term investments	(1,238)		
Loss from continuing operations	(36,322)	(28,590)	(19,577)
Income (loss) from discontinued operations	273	(6,175)	(3,491)
Net loss	\$ (36,049)	\$ (34,765)	\$ (23,068)
Basic and diluted weighted average number of common shares outstanding	68,174,338	61,101,474	58,664,365
Basic and diluted net loss per share:			
Loss per share from continuing operations	\$ (0.53)	\$ (0.47)	\$ (0.33)
Earnings (loss) per share from discontinued operations		(0.10)	(0.06)
Net loss per share	\$ (0.53)	\$ (0.57)	\$ (0.39)

The accompanying notes are an integral part of these consolidated financial statements.



Reclassification due to change in status of a director								
Repurchase of common stock						(94)		(94)
Net loss					(23,068)			(23,068)
<b>Balance, December 31, 2006</b>	<b>62,139,851</b>	<b>622</b>	<b>261,822</b>	<b>(1,031)</b>	<b>(164,962)</b>	<b>(2,450)</b>		<b>94,001</b>
Non-cash compensation costs for stock options			1,345					1,345
Exercise of stock options	57,126		89					89
Restricted stock issued as compensation	160,000	2	(2)					
Amortization of restricted stock for compensation			512					512
Reclassification due to change in status of a director				1,031				1,031
Debt discount from modification of convertible debt			852					852
Net loss					(34,765)			(34,765)
<b>Balance, December 31, 2007</b>	<b>62,356,977</b>	<b>624</b>	<b>264,618</b>		<b>(199,727)</b>	<b>(2,450)</b>		<b>63,065</b>
Non-cash compensation costs for stock options			1,814					1,814
Exercise of stock options	176,394	1	328					329
Amortization of restricted stock for compensation			256					256
Issuance of common stock, net of issuance costs of \$420	6,686,650	67	17,436					17,503



Reclassification of former directors' notes receivable			143		(1,572)				(1,429)
Net loss						(36,049)			(36,049)
<b>Balance, December 31, 2008</b>	<b>69,220,021</b>	<b>\$ 692</b>	<b>\$ 284,595</b>		<b>\$ (1,572)</b>	<b>\$ (235,776)</b>	<b>\$ (2,450)</b>		<b>\$ 45,489</b>

The accompanying notes are an integral part of these consolidated financial statements.

## NOVAVAX, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	<b>For the Years Ended December 31,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
	<b>(In thousands)</b>		
<b>Operating Activities:</b>			
Net Loss:	\$ (36,049)	\$ (34,765)	\$ (23,068)
Plus net loss (income) from discontinued operations	(273)	6,175	3,491
Net loss from continuing operation	(36,322)	(28,590)	(19,577)
Reconciliation of net loss to net cash used in operating activities:			
Amortization of intangible assets		132	132
Depreciation	893	702	577
Amortization of deferred financing costs	258	259	797
Amortization of debt discount	409	221	
Provision for bad debts		176	111
Loss on disposal of property and equipment	258	100	321
Impairment of long-lived assets	994		
Amortization of net discounts on short-term investments	(181)	(2,320)	(1,135)
Reserve for notes receivable and accrued interest	(534)	875	167
Deferred rent	(123)	312	12
Non-cash expense for services		57	25
Non-cash stock compensation	2,070	1,800	2,267
Lease incentives received	3,000		
Impairment of investments	1,238		
Changes in operating assets and liabilities:			
Accounts and other receivables	438	(298)	2,684
Inventory	(17)	90	(96)
Prepaid expenses and other current assets	691	129	281
Accounts payable and accrued expenses	141	206	444
Other non-current assets	18	432	(435)
Net cash used in operating activities from continuing operations	(26,769)	(25,717)	(13,425)
Net cash provided by (used in) in operating activities from discontinued operations	2,459	(1,025)	(1,385)
Net cash used in operating activities	(24,310)	(26,742)	(14,810)
<b>Investing Activities:</b>			
Capital expenditures	(5,689)	(1,961)	(1,406)
Proceeds from disposal of property and equipment	121		
Purchases of short-term investments	(15,650)	(94,993)	(121,546)
Proceeds from maturities of short-term investments	49,770	121,608	56,247

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Net cash provided by (used in) investing activities from continuing operations	28,552	24,654	(66,705)
Net cash used in investing activities from discontinued operations	1,354	(3)	(110)
Net cash provided by (used in) investing activities	29,906	24,651	(66,815)
<b>Financing Activities:</b>			
Principal payments of notes payable	(1,040)	(809)	(715)
Proceeds from other borrowings	200		
Net proceeds from sales of common stock	17,503		55,984
Proceeds from the exercise of stock options	329	89	1,718
Purchase of treasury stock			(94)
Net cash provided by (used in) financing activities from continuing operations	16,992	(720)	56,893
Net cash used in financing activities from discontinued operations			
Net cash provided by (used in) by financing activities	16,992	(720)	56,893
Net increase (decrease) in cash and cash equivalents	22,588	(2,811)	(24,732)
Cash and cash equivalents at beginning of year	4,350	7,161	31,893
Cash and cash equivalents at end of year	\$ 26,938	\$ 4,350	7,161
<b>Supplemental disclosure of non-cash activities:</b>			
Conversion of convertible debt and accrued interest to common stock	\$	\$	\$ 7,068
Debt discount from modification of convertible debt	\$	\$ 852	\$
Equipment purchases included in accounts payable	\$	\$ 624	\$ 59
Financed insurance premiums	\$ 570	\$ 600	\$ 511
<b>Supplemental disclosure of cash flow information:</b>			
Cash interest payments	\$ 1,040	\$ 1,073	\$ 1,233

The accompanying notes are an integral part of these consolidated financial statements.

**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**December 31, 2008, 2007 and 2006**

**(in thousands, except share and per share information)**

**1. Organization**

Novavax, Inc., a Delaware corporation ( Novavax or the Company ), was incorporated in 1987, and is a clinical-stage biopharmaceutical company focused on creating differentiated, value-added vaccines that improve upon current preventive options for a range of infectious diseases. These vaccines leverage the Company's virus-like-particle ( VLP ) platform technology coupled with a unique, disposable production technology.

VLPs are genetically engineered three-dimensional nanostructures, which incorporate immunologically important lipids and recombinant proteins. The Company's VLPs resemble the virus but lack the genetic material to replicate the virus. The Company's proprietary production technology uses insect cells rather than chicken eggs or mammalian cells. The Company's current product targets include vaccines against the H5N1 and other subtypes of avian influenza with pandemic potential, human seasonal influenza, Varicella Zoster, which causes Shingles and Respiratory Syncytial Virus ( RSV ). RSV vaccine was announced on October 30, 2008.

***Liquidity Matters***

The Company has incurred losses since its inception and as of December 31, 2008 has an accumulated deficit of \$236 million.

The Company's vaccine products currently under development or in clinical trials will require significant additional research and development efforts, including extensive pre-clinical and clinical testing and regulatory approval, prior to commercial use. There can be no assurance that the Company's research and development efforts will be successful or that any potential products will prove to be safe and effective in clinical trials. Even if developed, these vaccine products may not receive regulatory approval or be successfully introduced and marketed at prices that would permit the Company to operate profitably. The commercial launch of any vaccine product is subject to certain risks including but not limited to, manufacturing scale-up and market acceptance. The Company does not expect to generate revenue in the near future.

At December 31, 2008 the Company has cash totaling \$26.9 million and auction rate securities with a face value of \$8.2 million and a fair value of \$7.0 million. There has been insufficient demand at auction for each of the Company's five auction rate securities. The Company recorded an impairment charge on these investments of \$1.2 million in the fourth quarter of 2008 on these investments due primarily to their illiquidity, and believes the \$7.0 million it has recorded at December 31, 2008 represents their fair market value and the value the Company could liquidate these investments for, if necessary. The Company is currently evaluating what purchase price it could get for these securities now and what the risks along with the benefits of holding versus selling these securities. Without liquidity of these auction rate securities, the Company's cash position would be negatively affected.

As of March 23, 2009, the Company sold 70,500 shares of common stock and received net proceeds in the amount of \$121,457 pursuant to the Sales Agreement with Wm Smith. On March 31, 2009, the Company entered into a non-cancellable binding Stock Purchase Agreement for the sale of 12.5 million shares of common stock to a wholly-owned subsidiary of Cadila at the market price of \$0.88 per share for a net purchase price of \$10.65 million (See note 14 Subsequent Events).

Based on the amount of funds on hand, the Company's anticipated proceeds from the Cadila transaction, the Company's intention to pay 50% of the outstanding principal balance of the convertible notes, as described below with its common stock, and the Company's planned business operations, the Company believes it will have adequate capital resources to operate at planned levels for at least the next twelve months. The Company is planning to raise additional capital during 2009 in order to continue its current level of operations and to pursue its business plan beyond 2009. The Company has not, however, secured any additional commitments for new financing at this time nor can it provide any assurance that new financing will be available on commercially acceptable terms, if at

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**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

all. Any equity financing would cause significant dilution at current market prices. If the Company is unable to immediately secure additional capital, it will continue to assess its capital resources and the Company may be required to downsize its operations, reduce general and administrative costs or to delay or reduce the scope of, or eliminate one or more of its product research and development programs, thereby causing delays in the Company's efforts to introduce its future products to market. Should the Company be unable to accomplish these activities, it may not be able to continue its business.

As of December 31, 2008, the Company had \$22.0 million of senior convertible notes outstanding (the Notes). The Notes carry a 4.75% coupon; are currently convertible into shares of Novavax common stock at \$4.00 per share; and mature on July 15, 2009. Under the terms of the Notes, The Company can, at our option, can pay up to 50% of the outstanding Notes in Novavax common stock on the due date of July 15, 2009, subject to the satisfaction of certain conditions, including, among other things, a requirement that the shares issued upon conversion be registered or freely tradable without registration, that Novavax's shares of common stock have not been suspended from trading on the NASDAQ Global Market during the applicable measurement period and there is no threatened delisting or suspension, and that the Company is otherwise in compliance with its agreements with the Note holders. The amount of shares that may be issued at maturity may be subject to adjustment depending on the Note holder's percentage ownership of the Company on an as-converted basis and if the Company's stock price falls below \$2.00 during the measurement period. As a result, the Company plans to pay at least \$11.0 million in cash to satisfy the Notes on the due date unless the notes are converted into common stock, redeemed or amended.

**2. Summary of Significant Accounting Policies**

***Basis of Presentation***

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Fielding Pharmaceutical Company. All significant intercompany accounts and transactions have been eliminated in consolidation.

In October 2007, Allergan, Inc. (Allergan) purchased Esprit Pharma, Inc. (Esprit) and subsequently entered into an agreement with Novavax, which among other things terminated the supply agreement for Estrasorb. In February 2008, the Company sold certain other assets related to Estrasorb in the United States, Canada and Mexico to Graceway Pharmaceutical, LLC (Graceway). In connection with the sale of Estrasorb assets to Graceway, Novavax terminated the Estrasorb license agreement with Allergan. The Company engaged an investment bank to aid in the search for potential buyers or licensees but has not been successful in attempts to sell or license the technology in fields of use outside vaccines. As a result, in Q4 2008, the Company fully impaired these assets by recording a charge in the consolidated statement of operations in the amount of \$846. The Company has recorded this and is more fully described in Note 10, as discontinued operations.

***Use of Estimates***

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from

those estimates.

***Reclassifications***

Certain amounts appearing in the consolidated financial statements for the years ended December 31, 2008, 2007 and 2006 have been reclassified to conform to the current year's presentation.

The Company corrected the classification of certain notes receivable due from former directors to show these notes receivable as a reduction to stockholders' equity during the third quarter of 2008. In addition, the Company

**NOVAVAX, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

reduced general and administrative expenses for the accumulated amounts previously reserved and charged to general and administrative expenses and a charge to interest income for the cumulative interest income related to the notes receivable during the year ended December 31, 2008, 2007 and 2006, netting to \$670 by adjusting the related general and administrative expenses and interest income accounts for the year ended December 31, 2008. The Company evaluated the impact of this correction based on the operating results for the years ended December 31, 2008, 2007 and 2006 in accordance with Staff Accounting Bulletin ( SAB ) 99, *Materiality*. Management's evaluation indicated that the amount of the correction for the year ended December 31, 2008, when compared to the operating results for the years ended December 31, 2007 and 2006, is not considered to be material.

***Cash and Cash Equivalents***

Cash equivalents consist of highly liquid investments with original maturities of three months or less from the date of purchase.

***Short-Term Investments***

Short-term investments at December 31, 2008 consist of investments in five auction rate securities with a par value of \$8.2 million and a fair value of \$7.0 million. The Company recorded an other than temporary impairment charge to other expenses related to these securities during the fourth quarter of 2008 of \$1.2 million because of the current turmoil in the credit markets and management's belief these securities cannot presently be sold at par value, but are saleable at a discount from their par value. The collateral for these AAA-rated securities is guaranteed by agencies of the United States against loss of principal and interest by bond insurers.

The Company has classified these securities as short-term investments and has accounted for the investments in these securities as available for sale securities under the guidance of Statement of Financial Accounting Standards, *Accounting for Certain Investments in Debt and Equity Securities* ( SFAS No. 115 ). Although the auction rate securities have variable interest rates which typically reset every 16 to 32 days through a competitive bidding process known as a Dutch auction, they have long-term contractual maturities. These investments are classified within current assets because the Company may need to liquidate these securities within the next year.

The available for sale securities are carried at fair value and unrealized gains and losses on these securities, if determined to be temporary, are included in accumulated other comprehensive income (loss) in stockholders' equity. The Company assesses the recoverability of our available-for-sale securities and, if impairment is indicated, the Company measures the amount of such impairment by comparing the fair value to the carrying value. Other than temporary impairments are included in the consolidated statements of operations. As noted above, during the year ended December 31, 2008, there was a \$1.2 million impairment recorded against the available for sale securities. The impairment was concluded to be other than temporary, thus the charge was taken in the consolidated statement of operations.

The Company had invested in auction rate securities for short periods of time as part of its cash management program. Recent uncertainties in the credit markets have prevented the Company from liquidating certain holdings of auction rate securities subsequent to December 31, 2008 as the amount of securities submitted for sale during the auction has exceeded the amount of purchase orders. Although an event of an auction failure does not necessarily mean that a security is impaired, the Company considered various factors to assess the fair value and the classification of the



securities as short-term assets. Fair value was determined through an independent valuation using two valuation methods – a discounted cash flow method and a market comparables method. Certain factors used in these methods include, but are not necessarily limited to, comparable securities traded on secondary markets, timing of the failed auction, specific security auction history, quality of underlying collateral, rating of the security and the bond insurer, our ability and intent to retain the securities for a period of time to allow for anticipated recovery in the market value, and other factors.

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**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Interest and dividend income is recorded when earned and included in interest income. Premiums and discounts, if any, on short-term investments are amortized or accreted to maturity and included in interest income. The specific identification method is used in computing realized gains and losses on sale of the Company's securities.

For short-term investments classified as held to maturity securities, the Company has the positive intent and ability to hold them until maturity. These investments are recorded at face value less any premiums or discounts. Income related to these securities is reported as a component of interest income. These premiums or discounts are then amortized over the remaining maturity periods of the investments using the straight-line method. The Company did not have any short-term investments classified as held to maturity at December 31, 2008. Included in net interest income on the consolidated statement of operations for the years ended December 31, 2007 and 2006 is \$2,320 and \$1,135 of amortization of premiums/discounts related to these short-term investments. As of December 31, 2007, short-term investments classified as held to maturity had original maturity dates of less than one year and were comprised of \$1,997 of certificates of deposit, \$22,057 of corporate bonds, and \$8,884 of government agency bonds.

***Financial Instruments and Concentration of Credit Risk***

Financial instruments, which possibly expose the Company to concentration of credit risk, consist primarily of cash and cash equivalents, short-term investments, accounts receivable and convertible notes payable. The Company's investment policy limits investments to certain types of instruments, including auction rate securities, high-grade corporate debt securities and money market instruments, places restrictions on maturities and concentrations in certain industries and requires the Company to maintain a certain level of liquidity. The carrying value of cash and cash equivalents, and accounts receivable approximates their fair value based on their short-term maturities at December 31, 2008 and 2007. The Company has certain debt instruments at fixed rates, with lower interest rates than the prevailing market rates. The fair values of convertible notes approximate their carrying value as of December 31, 2008 and 2007 based on rates currently available to the Company for debt with similar terms and remaining maturities.

On January 1, 2008, the Company adopted SFAS No. 157, Fair Value Measurements (SFAS No. 157), which clarifies the definition of fair value, establishes a framework for measuring fair value, and expands the disclosures on fair value measurements. In February 2008, the FASB issued FSP 157-2 that deferred the effective date of SFAS No. 157 for one year for nonfinancial assets and liabilities recorded at fair value on a non-recurring basis. SFAS No. 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS No. 157 also establishes a fair value hierarchy which, as outlined below, requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

If inputs used to measure the financial assets and liabilities fall within the different levels described below, the categorization is based on the lowest level input that is significant to the fair value measurements of the instrument.

*Level 1* Quoted prices in active markets for identical assets or liabilities. The Company does not have any Level 1 assets as of December 31, 2008.

*Level 2* Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. The Company considers its auction rate securities to be a Level 2 assets.

*Level 3* Unobservable inputs that are supported by little or no market activity and that are financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant judgment or estimation. The Company considers its goodwill to be a Level 3 asset.

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Financial assets and liabilities measured at fair market value on a recurring basis for the year ended December 31, 2008 are summarized below:

Assets	Fair Value Measurement at December 31, 2008 using			Assets At Fair Value
	Quoted Prices in Active Markets for Identical Assets	Significant		
		other Observable Inputs	Significant Unobservable Inputs	
(In thousands)				
Auction rate securities	\$	\$ 6,962	\$	\$ 6,962
Goodwill				33,141
Total Assets	\$	\$ 6,962	\$ 33,141	\$ 40,103

The following table presents the Company's assets measure at fair value on a recurring basis using level 2 inputs during the year ended December 31, 2008:

	(In thousands)
Balance as of January 1, 2008	\$ 9,200
Impairment losses included in earnings	(1,238)
Purchases	15,650
Redemptions at par	(16,650)
Balance as of December 31, 2008	\$ 6,962

**Accounts and Other Receivables**

Accounts receivable are reported at their net realizable value. The Company charges off uncollectible receivables when the likelihood of collection is remote. Generally, the Company considers receivables past due 30 days subsequent to the billing date. The Company performs ongoing credit evaluations of its customers and generally extends credit without requiring collateral. The Company maintains an allowance for doubtful accounts that is determined based on historical experience and management's expectations of future losses. Accounts deemed uncollectible are charged to the allowance based on specific identification. Provisions for bad debts and recoveries on

reserved accounts are recorded within the allowance. As of December 31, 2008 and 2007, the Company had an allowance for doubtful accounts of approximately \$218 and \$168, respectively.

***Inventories***

Inventories are priced at the lower of cost or market using the first-in-first-out method and consist of the following at December 31:

	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>	
Raw materials	\$	\$ 226
Materials and supplies	42	25
Finished goods		115
Reserve for inventory		(52)
	42	314
Less: inventory reclassified to current assets of discontinued operations		(289)
Total inventory	\$ 42	\$ 25

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Raw materials and finished goods were related to the production of Estrasorb. Materials and supplies are used in the Company's research and development efforts. At December 31, 2007, raw materials and finished goods were included in current assets of discontinued operations.

Under Statement of Financial Accounting Standard (SFAS) No. 151, *Inventory Costs - an amendment of ARB No. 43, Chapter 4* (SFAS No. 151), the Company allocates fixed production overhead costs to inventories based on the anticipated normal capacity of its manufacturing facility at the time. Included in cost of products sold from discontinued operations for the years ended December 31, 2008, 2007 and 2006 are \$1.3 million, \$3.1 million and \$2.5 million, respectively, of idle capacity costs, which represent the excess of overhead costs over that allocated to inventories. The aforementioned costs are included in the cost of sales from discontinued operations.

During the years ended December 31, 2008, 2007 and 2006, \$0.5 million, \$1.3 million and \$1.5 million, respectively, of inventory costs in excess of market value were included in the income (loss) from discontinued operations in the consolidated statement of operations related to the supply agreements with both Esprit and Graceway (see Note 3 *Summary of Significant Transactions*). Under the terms of these supply agreements, the Company sold Estrasorb at a price below its manufacturing costs during the years ended December 31, 2008, 2007 and 2006.

In June 2007, the Company decided to discontinue the sale of Gynodiol. In connection with its decision, the Company recorded an inventory reserve totaling \$52. During the year ended December 31, 2008, the Company destroyed the remaining Gynodiol inventory totaling \$49 and wrote-off the remaining inventory balance against this reserve.

Based on the termination of the Supply Agreement with Allergan, the Company had planned to close its Philadelphia, Pennsylvania manufacturing facility at the end of 2007 and transfer production to a third party. However, in February 2008, the Company entered into an agreement with Graceway Pharmaceuticals, LLC (Graceway) to sell its manufacturing equipment and other assets related to Estrasorb in the United States, Canada and Mexico. In addition to the sale of assets, the Company agreed to produce additional lots of Estrasorb on behalf of Graceway. The production began in March 2008 and was completed in July 2008, with final delivery completed in August 2008. The Company closed this leased facility in August 2008. As a result, the Company no longer has any inventory related to the production of Estrasorb.

***Property and Equipment***

Property and equipment are stated at cost and are depreciated using the straight-line method over the estimated useful lives of the assets, generally three to ten years. Amortization of leasehold improvements is provided over the shorter of the estimated useful lives of the improvements or the term of the lease. Repairs and maintenance costs are expensed as incurred.

Property and equipment is comprised of the following at December 31:

	2008	2007
	(In thousands)	
Construction in progress	\$ 5,394	\$ 1,601

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Machinery and equipment	3,880	4,124
Leasehold improvements	637	7,759
Computer software and hardware	339	346
	10,250	13,830
Less accumulated depreciation and amortization	(2,022)	(8,109)
	\$ 8,228	\$ 5,721

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**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Construction in progress is related to costs incurred in the construction of the Company's GMP pilot manufacturing facility which started during the third quarter of 2007. The GMP pilot manufacturing facility was ready for use in January 2009, when the Company announced that all equipment in the pilot plants were installed and ready for operations supporting scale-up and validation.

Depreciation expense associated with continuing operations was approximately \$893, \$702 and \$577 for the years ended December 31, 2008, 2007 and 2006, respectively.

Depreciation expense associated with discontinued operations was approximately \$1,155, \$2,095 and \$2,344 for the years ended December 31, 2008, 2007 and 2006, respectively.

***Goodwill and Intangible Assets***

Goodwill originally results from certain business acquisitions. Assets acquired and liabilities assumed are recorded at their fair values; the excess of the purchase price over the identifiable net assets acquired is recorded as goodwill. In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets* ( SFAS No. 142 ), goodwill is deemed to have an indefinite life and is subject to impairment tests annually, or more frequently should indicators of impairment arise. The Company's judgments regarding the existence of impairment indicators are primarily dependent on the successful commercialization of its vaccine technologies, probability of success, growth and profitability. Achievability of prospective results is subject to a great deal of risk and because events or circumstances may not occur as expected, differences between actual and expected results may be material.

At December 31, 2008 and 2007, the Company used both the market approach and the income approach to determine if the Company had an impairment of its goodwill. The income approach was used as a confirming look to the market approach. The Company used a market approach to determine the market value of capitalization of its single reporting unit. Step one of the impairment test states that if the fair value of a reporting unit exceeds its carrying amount, goodwill is considered not to be impaired. The Company's forecasts were used to create a risk adjusted discounted cash flow analysis to indicate the market value capitalization. The fair value of the Company's reporting unit was compared to the carrying amount of the reporting unit. Under both approaches, the fair value of the reporting unit was higher than the carrying value, resulting in no impairments recorded against goodwill at December 31, 2008 and 2007.

***Long-Lived Assets and Discontinued Operations***

The Company accounts for the impairment of its long-lived assets in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal* ( SFAS No. 144 ). SFAS No. 144 requires a periodic evaluation of the recoverability of the carrying value of long-lived assets and identifiable intangibles whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable. The Company considers historical performance and anticipated future results in its evaluation of potential impairment. Accordingly, when indicators of impairment are present, the Company evaluates the carrying value of these assets in relation to the operating performance of the business and future undiscounted cash flows expected to result from the use of these assets. Impairment losses are recognized when the sum of expected future cash flows is less than the assets' carrying value.

During the third quarter of 2007, the Company began efforts to divest its MNP technology, which consisted of the patent that had been included as intangible assets on the Company's consolidated balance sheet. In connection with the



planned divestiture, the Company evaluated the recoverability of the carrying value of the patents and reclassified \$846 into assets held for sale as of December 31, 2007. The Company was unable to sell the patents in 2008 so they were removed from assets held for sale and impaired for the full value of \$846 during the year ended December 31, 2008.

SFAS No. 144 also provides accounting and reporting provisions for components of an entity that are classified as discontinued operations. The Company recorded an impairment loss in connection with the discontinued

**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

operations of its Philadelphia, Pennsylvania manufacturing facility for the year ended December 31, 2007 (See Note 10 *Discontinued Operations*).

***Revenue Recognition and Allowances***

The Company recognizes revenue in accordance with the provisions of Staff Accounting Bulletin ( SAB ) No. 104, *Revenue Recognition* ( SAB No. 104 ). For product sales, revenue is recognized when all of the following criteria are met: persuasive evidence of an arrangement exists, delivery has occurred, the seller's price to the buyer is fixed or determinable and collectability is reasonably assured. The Company recognizes these sales, net of allowances for returns and rebates. The Company estimates the amount of rebates and returns and records them as a liability and reduction of revenue upon sale of the products. Under the License and Supply Agreements with Allergan (See *Significant Transactions- Graceway Agreements*), the Company is no longer responsible for rebates related to Estrasorb or for returns of Estrasorb made subsequent to entering into the License Agreement on October 19, 2005.

For upfront payments and licensing fees related to contract research or technology, the Company follows the provisions of SAB No. 104 in determining if these payments and fees represent the culmination of a separate earnings process or if they should be deferred and recognized as revenue as earned over the life of the related agreement. Milestone payments are recognized as revenue upon achievement of contract-specified events and when there are no remaining performance obligations. Revenue earned under research contracts is recognized in accordance with the terms and conditions of such contracts for reimbursement of costs incurred and defined milestones.

***Stock-Based Compensation***

The Company accounts for its stock options in accordance with Statement of Financial Accounting Standard No. 123 (revised), *Accounting for Share-based Payment* ( SFAS No. 123R ). This standard requires the Company to measure the cost of employee services received in exchange for equity share options granted based on the grant-date fair value of options. The cost is recognized as compensation expense over the requisite service period (generally the vesting period) of the options.

The expected life of options granted was based on the Company's historical share option exercise experience using the historical expected term from the vesting date. The expected volatility of the options granted was determined using historical volatilities based on stock prices over a look-back period corresponding to the expected life. The risk-free interest rate was determined using the yield available for zero-coupon United States government issues with a remaining term equal to the expected life of the options. The forfeiture rate was determined using historical rates since the inception of the plans. The Company has never paid a dividend, and as such, the dividend yield is zero.

Non-cash compensation expense related to all restricted stock issued to employees and directors has been recorded as compensation cost using the straight-line method of amortization. The Company accounts for stock-based awards issued to non-employees in accordance with Emerging Issues Task Force ( EITF ) Issue No. 96-18, *Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services*. These pronouncements require the fair value of equity instruments given as consideration for services rendered be recognized as a non-cash operating expense over the shorter of the vesting or service periods. In cases where services are not fully rendered, the equity instruments must be revalued on each subsequent reporting date until performance is complete with a cumulative catch-up adjustment recognized for any changes in their estimated fair

value.

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**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Research and Development Costs***

Research and development costs are expensed as incurred. Such costs include internal research and development expenditures (such as salaries and benefits, raw materials and supplies) and contracted services (such as sponsored research, consulting and testing services) of proprietary research and development activities and similar expenses associated with collaborative research agreements.

The Company was part of a consortium that received a National Institutes of Health ( NIH ) project program grant to develop HIV vaccine candidates. As of December 31, 2008, the Company earned \$3.0 million under this research contract. This contract ended in January 2008.

***Income Taxes***

The Company's income taxes are accounted for using the liability method in accordance with SFAS No. 109, *Accounting for Income Taxes*. Under the liability method, deferred income taxes are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis and operating loss carryforward. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be recovered or settled.

The effect of changes in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date. A valuation allowance is established when necessary to reduce net deferred tax assets to the amount expected to be realized.

On January 1, 2007, the Company adopted Financial Accounting Standards Board ( FASB ) Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - an interpretation of SFAS No. 109, Accounting for Income Taxes* ( FIN 48 ). FIN 48 gives guidance related to the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, and requires that we recognize in our financial statements the impact of a tax position, if that position is more likely than not to be sustained upon an examination, based on the technical merits of the position.

Interest and penalties related to income tax matters are recorded as income tax expense. As of December 31, 2008 and 2007, we had no accruals for interest or penalties related to income tax matters.

***Net Loss per Share***

The Company calculates net loss per share in accordance with SFAS No. 128, *Earnings per Share*. Basic loss per share is computed by dividing net loss available to common stockholders by the weighted average number of common shares outstanding during the period. The dilutive effect of common stock equivalents is included in the calculation of diluted earnings per share only when the effect of the inclusion would be dilutive. Outstanding stock options with an exercise price above market, are excluded from the Company's diluted computation as their effect would be anti-dilutive. There were approximately 4.6 million outstanding stock options and 3.3 million outstanding warrants that were excluded from the Company's diluted loss per share calculation for the year ended December 31, 2008. For the years ended December 31, 2007 and 2006, there were approximately 4.1 million and 2.3 million outstanding stock

options, respectively, that were excluded from the calculation of diluted loss per share.

***Comprehensive Loss***

Under SFAS No. 130, *Reporting Comprehensive Income*, requires comprehensive loss and its components to be presented as part of the consolidated financial statements. Comprehensive loss is comprised of the net loss and other comprehensive income (loss), which includes certain changes in equity that are excluded from the net loss. Comprehensive loss for the Company was the same as net loss for the years ended December 31, 2008, 2007 and 2006.

**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Segment Information***

The Company currently operates in one business segment, which is the creation of differentiated value-added vaccines that leverage the Company's proprietary virus-like particle technology. The Company is managed and operated as one business. A single management team that reports to the Chief Executive Officer comprehensively manages the entire business. The Company does not operate separate lines of business with respect to its products or product candidates. Accordingly, the Company does not have separately reportable segments as defined by Statement of Financial Accounting Standards No. 131, *Disclosure about Segments of an Enterprise and Related Information*.

***Recent Accounting Pronouncements***

***SFAS No. 159***

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ), which provides companies an option to report certain financial assets and liabilities at fair value. The intent of SFAS No. 159 is to reduce the complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. SFAS No. 159 is effective for financial statements issued for fiscal years beginning January 1, 2008. The Company did not elect the fair value option under SFAS No. 159 for any of its financial instruments upon adoption.

***SFAS No. 141 R***

In December 2007, the FASB issued FASB Statement No. 141 (Revised 2007) ( SFAS 141R ), *Business Combinations*. SFAS 141R will significantly change the accounting for business combinations. Under SFAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition date at fair value with limited exceptions. SFAS 141R will change the accounting treatment for certain specific items, including; acquisition costs will be generally expensed as incurred, minority interests will be valued at fair value at the acquisition date, acquired contingent liabilities will be recorded at fair value at the acquisition date and subsequently measured at either the higher of such amount or the amount determined under existing guidance for non-acquired contingencies, in-process research and development will be recorded at fair value as an indefinite-lived intangible asset at the acquisition date, restructuring costs associated with a business combination will be generally expensed subsequent to the acquisition date, and changes in deferred tax asset valuation allowances and income tax uncertainties after the acquisition date generally will affect income tax expense. SFAS 141R also includes a substantial number of new disclosure requirements. SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Earlier adoption is prohibited. The Company is required to record and disclose business combinations following existing GAAP until January 1, 2009.

***EITF Issue No. 07-1***

In December 2007, the FASB issued EITF Issue No. 07-1, *Accounting for Collaborative Arrangements*, which is effective for calendar year companies on January 1, 2009. The Task Force clarified the manner in which costs, revenues and sharing payments made to, or received by a partner in a collaborative arrangements should be presented in the income statement and set for the certain disclosures that should be required in the partners' financial statements.

Novavax is currently assessing the potential impact of implementing this standard on its financial condition results of operations or liquidity.

***SFAS No. 162***

In May 2008, the FASB issued SFAS No. 162, *Hierarchy of Generally Accepted Accounting Principles* ( SFAS No. 162 ), which identifies the sources of accounting principles and the framework for selecting the

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**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

principles used in the preparation of financial statements. SFAS No. 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*. The implementation of this standard is not expected to have a material impact on the Company's consolidated financial position and results of operations.

***EITF Issue No. 07-5***

In June 2008, the FASB ratified EITF Issue No. 07-5, *Determining Whether an Instrument (or an Embedded Feature) Is Indexed to an Entity's Own Stock* (EITF 07-5). EITF 07-5 provides that an entity should use a two step approach to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock, including evaluating the instrument's contingent exercise and settlement provisions. It also clarifies on the impact of foreign currency denominated strike prices and market-based employee stock option valuation instruments on the evaluation. EITF 07-5 is effective for fiscal years beginning after December 15, 2008. The Company is currently assessing the impact of EITF 07-5 on its consolidated financial position and results of operations.

**3. Summary of Significant Transactions**

***Graceway Agreements***

In February 2008, the Company entered into an asset purchase agreement with Graceway Pharmaceuticals, LLC (Graceway), pursuant to which Novavax sold to Graceway its assets related to Estrasorb in the United States, Canada and Mexico. The assets sold include certain patents related to the micellar nanoparticle technology (the MNP Technology), trademarks, know-how, manufacturing equipment, customer and supplier relations, goodwill and other assets. Novavax retained the rights to commercialize Estrasorb outside of the United States, Canada and Mexico.

In February 2008, Novavax and Graceway also entered into a supply agreement, pursuant to which Novavax agreed to manufacture additional units of Estrasorb with final delivery completed in July 2008. Graceway paid a preset transfer price per unit of Estrasorb for the supply of this product. Once Novavax delivered the required quantity of Estrasorb, Novavax cleaned the manufacturing equipment and prepare the equipment for transport. Graceway removed the equipment from the manufacturing facility and Novavax exited the facility in August 2008. During the year ended December 31, 2008, the Company received payments for the manufacture and delivery of the additional units of Estrasorb delivered during the period and the related revenue was recognized upon completion of all components of the contractual obligation.

In February 2008, Novavax and Graceway also entered into a license agreement, pursuant to which Graceway granted Novavax an exclusive, non-transferable (except for certain allowed assignments and sublicenses), royalty-free, limited license to the patents and know-how that Novavax sold to Graceway pursuant to the asset purchase agreement. The license grant allows Novavax to make, use and sell licensed products and services in certain, limited fields.

Upon commencement of the Graceway agreement the license and supply agreements with Allergan, Inc., successor-in-interest to Esprit Pharma, Inc., were terminated in February 2008 and October 2007, respectively.

In connection with the closing of the transaction, Novavax received an upfront payment from Graceway. The Company determined that the Graceway agreements should be accounted for as a single arrangement with multiple



elements as defined in EITF 00-21, *Revenue Arrangements with Multiple Deliverables* ( EITF 00-21 ). Under EITF 00-21, in an arrangement with multiple deliverables, the delivered item(s) should be considered a separate unit of accounting if it has stand-alone value and the fair value of the undelivered performance obligations can be determined. If the fair value of the undelivered performance obligations can be determined, such obligations would be accounted for separately as performed. If the fair value of undelivered performance obligations cannot be determined, the arrangement is accounted for as a single unit of accounting. The Company evaluated the

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**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

deliverables related to the Graceway supply and asset purchase agreements under the criteria of EITF 00-21 to determine whether they met the requirements for separation within a multi-element arrangement. The Company concluded that the deliverables would not be treated as separate units of accounting as there was no objective and reliable evidence of the fair value of the undelivered items related to the manufacture of the additional Estrasorb lots and the cleaning and preparation of the equipment under the terms of supply agreement. Accordingly, all revenue associated with the deliverables, under both the supply and asset purchase agreement, was deferred and was not recognized until the Company's obligations were completed in August 2008.

***License Agreement with University of Massachusetts Medical School***

Effective February 26, 2007, the Company entered into a worldwide agreement to exclusively license a VLP technology from the University of Massachusetts Medical School ( UMMS ). Under the agreement, the Company has the right to use this technology to develop VLP vaccines for the prevention of any viral diseases in humans. As of December 31, 2008 and 2007, the Company made payments to UMMS in an aggregate amount that is not material. In addition, the Company will make certain payments based on development milestones as well as future royalties on any sales of products that may be developed using the technology. The Company believes that all payments under the UMMS agreement will not be material to the Company in the foreseeable future. The UMMS agreement will remain effective as long as at least one claim of the licensed patent rights cover the manufacture, sale or use of any product unless terminated sooner at the Company's option or by UMMS for an unsecured breach by Novavax.

***License Agreement with Wyeth Holdings Corporation***

On July 5, 2007, we entered into a License Agreement with Wyeth Holdings Corporation, a subsidiary of Wyeth ( Wyeth ). The license is a non-exclusive, worldwide license to a family of patent applications covering VLP technology for use in human vaccines in certain fields of use. The agreement provides for an upfront payment, annual license fees, milestone payments and royalties on any product sales. If each milestone is achieved for any particular product candidate, the Company would be obligated to pay an aggregate of \$14.0 million to Wyeth Holdings for each product candidate developed and commercialized under the agreement. Achievement of each milestone is subject to many risks, including those described in the Company's Risk Factors. Annual license maintenance fees under the Wyeth Holdings agreement aggregate \$0.3 million per year. The royalty to be paid by the Company under the agreement, if a product is approved by the FDA for commercialization, will be based on single digit percentage of net sales. Payments under the agreement to Wyeth as of December 31, 2008 aggregated \$4.8 million and could aggregate up to an additional \$0.3 million in 2009, depending on the achievement of clinical development milestones. The agreement will remain effective as long as at least one claim of the licensed patent rights cover the manufacture, sale or use of any product unless terminated sooner at Novavax's option or by Wyeth for an uncured breach by Novavax.

***License and Supply Agreements with Allergan***

In October 2005, the Company entered into License and Supply agreements for Estrasorb with Allergan, Inc. ( Allergan ), successor-in-interest to Esprit Pharma, Inc. ( Esprit ). Under the License Agreement, Allergan obtained exclusive rights to market Estrasorb in North America and under the Supply Agreement the Company was obligated to continue to manufacture Estrasorb. In consideration for the rights granted, Allergan paid the Company a cash consideration of \$12.5 million, including \$2.5 million during the year ended December 31, 2006.

In February 2008, in connection with the sale of the Estrasorb assets to Graceway, noted above, Novavax terminated the Estrasorb License Agreement with Allergan.

In April 2006, the Company entered into a second License and Supply Agreement with Allergan to co-develop, supply and commercialize an MNP testosterone product candidate for the treatment of female hypoactive sexual desire disorder. Under the terms of the License and Development Agreement, Esprit was granted exclusive rights to

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

market the products in North America. In October 2007, Allergan purchased Esprit and subsequently entered into an agreement with Novavax, which among other things, terminated the license and supply agreement for testosterone and the supply agreement for Estrasorb.

#### 4. Supplemental Financial Data

##### *Allowance for Doubtful Accounts*

A roll-forward of the allowance for doubtful accounts is as follows:

	<b>(In thousands)</b>
<b>Balance, January 1, 2006</b>	\$ 429
Provision for bad debts	111
Write off bad debts	(423)
<b>Balance, December 31, 2006</b>	117
Provision for bad debts	176
Write off bad debts	(125)
<b>Balance, December 31, 2007</b>	168
Provision for bad debts	50
Write off bad debts	
<b>Balance, December 31, 2008</b>	\$ 218

##### *Prepaid Expenses and Other Current Assets*

Prepaid expenses and other current assets consist of the following at December 31:

	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>	
Prepaid insurance	\$ 540	\$ 568
Current portion of deferred financing costs	147	259
Notes receivable from former director, net of reserve		202
Interest receivable on directors' notes		132
Other current assets	127	51
Interest receivable	50	229
	864	1,441

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Less: prepaid expenses and other current assets reclassified to current assets of discontinued operations	(132)	(137)
	\$ 732	\$ 1,304

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## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

*Accrued Expenses and Other Liabilities*

Accrued expenses consist of the following at December 31:

	2008	2007
	(In thousands)	
Sales return and rebate allowance	\$ 118	\$ 371
Employee benefits and compensation	412	1,581
Operating expenses	697	695
Research and development accruals	1,297	299
Interest expense	478	475
	3,002	3,421
Less: accrued expense and other liabilities reclassified to current liabilities of discontinued operations	(33)	(441)
	\$ 2,969	\$ 2,980

**5. Long-term debt***Notes Payable*

Notes payable consist of the following at December 31:

	2008	2007
	(In thousands)	
Note payable; bears interest at 3.00% per annum; principal and interest due in monthly installments of \$6,600, repaid February 2008	\$	\$ 135
Note payable; bears interest at 2.850% per annum; principal and interest due in monthly installments of \$6,573, repaid February 2008		153
Note payable; bears interest at 2.38% per annum; principal and interest due in monthly installments of \$6,468, repaid February 2008		152
Note payable; insurance financing; bears interest at 6.00% per annum; principal and interest due in monthly installments of \$51,385 through November 2008		600
Note payable; insurance financing; bears interest at 4.9% per annum; principal and interest due in monthly installments of \$51,677 through September 2009	570	
Opportunity Grant Fund notes payable; non-interest bearing; principal only payments due in monthly installments of \$6,666 through May 2012	260	340
Other	300	

Total	1,130	1,380
Less current portion	(650)	(1,120)
Long-term portion	\$ 480	\$ 260

The notes payable (except for the notes payable for financing insurance premiums and the Opportunity Grant Fund note payable) were secured by \$2.4 million of the Company's machinery and equipment located at its manufacturing facility in Philadelphia, Pennsylvania. In February 2008, in connection with the execution of the asset purchase agreement with Graceway, the Company repaid the outstanding balances plus any accrued interest on the 3.00%, 2.850% and 2.38% notes payable totaling \$423,886 and received a release for the equipment which served as collateral.

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

*Opportunity Grant Fund Note Payable*

In July 2005, the Company received a \$400,000 Opportunity Grant from the Commonwealth of Pennsylvania for the reimbursement of certain costs incurred in connection with the move of the Company's corporate headquarters and product development activities to Malvern, Pennsylvania. These funds were included as an offset to general and administrative expenses included in the Consolidated Statement of Operations for the year ended December 31, 2005. The Opportunity Grant had the following conditions: (i) the Company would create 95 full time jobs at the Malvern facility within three years; (ii) the Company would invest at least \$9.4 million in capital improvements and fixtures and equipment at the Malvern facility within three years; and, (iii) the Company would operate at the Malvern facility for a minimum of five years. If the Company failed to meet these conditions, it would be obligated to repay the full amount of the grant.

In line with its new business strategy, the Company announced in December 2006 that it had signed a long-term lease for its new corporate headquarters and research and development facility in Rockville, Maryland, where its vaccine operations were then and now currently located. As a result of the Company's failure to comply with the conditions of the grant, the Department of Community & Economic Development (DCED) of the Commonwealth of Pennsylvania requested that the Company repay the full amount of the Opportunity Grant.

In April, 2007, the Company entered into a Settlement and Release Agreement with the Commonwealth of Pennsylvania, acting by and through DCED, whereby the Company agreed to repay the sum of the original grant in 60 monthly installments starting on May 1, 2007. The loan was reclassified to notes payable. The terms of the agreement stipulate the amount of the monthly repayment to be \$6,667 for 60 months. Interest does not accrue on the outstanding balance. During the years ended December 31, 2008 and 2007, the Company made payments totaling \$80 and \$60 respectively. The outstanding balance is included in notes payable on the consolidated balance sheets as of December 31, 2008 and 2007.

*Convertible Notes*

Convertible notes consist of the following on December 31:

	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>	
Note payable; 4.75% senior convertible, issued July 19, 2004, due July 15, 2009, currently convertible by the holders into 4,029,304 shares of Novavax common stock at \$4.00 per share	\$ 22,000	\$ 22,000
Less: Discount	(222)	(631)
Note payable, net	\$ 21,778	\$ 21,369

In July 2004, the Company entered into definitive agreements for the private placement of \$35.0 million aggregate principal amount of senior convertible notes (the Notes) to a group of institutional investors. The notes carry a 4.75%



coupon, payable semi-annually, mature in five years on July 15, 2009 and are convertible into shares of common stock, originally at \$5.46 per share. On June 15, 2007, the Company entered into amendment agreements (the Amendments ) with each of the holders of the outstanding Notes to amend the terms of the Notes. The Amendments (i) lowered the conversion price from \$5.46 to \$4.00 per share, (ii) eliminated the holders' right to require the Company to redeem the Notes if the weighted average price of the Company's common stock is less than the conversion price on 30 of the 40 consecutive trading days preceding July 19, 2007 or July 19, 2008 and (iii) mandated that the Notes be converted into Company common stock if the weighted average price of the Company's common stock is greater than \$7.00 (a decrease from \$9.56) in any 15 out of 30 consecutive trading days after July 19, 2007. The Notes are also redeemable upon the occurrence of specified events of default as well as a change of control (as that term is defined in the Notes) of Novavax. At December 31, 2008 and 2007, the Company had accrued interest of \$475 and \$478, respectively, relating to these notes.

**NOVAVAX, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Under the terms of the Notes, Novavax, at its option, can pay up to 50% of the outstanding Notes in Novavax common stock on the due date of July 15, 2009, subject to the satisfaction of certain conditions, including, among other things, a requirement that the shares issued upon conversion be registered or freely tradable without registration, that Novavax's shares of common stock have not been suspended from trading on NASDAQ during the applicable measurement period and there is no threatened delisting or suspension, and that the Company is otherwise in compliance with its agreements with the Note holders. The amount of shares that may be issued at maturity may be subject to adjustment depending on the Note holder's percentage ownership of the Company on an as-converted basis and if the Company's stock price falls below \$2.00 during the measurement period. As a result, the Company will have to pay at least \$11.0 million in cash to satisfy the Notes on the due date unless the Notes are converted into common stock, redeemed or amended.

In October 2005 and May 2006, certain holders of \$13.0 million face amount of the Company's senior convertible notes exercised their optional conversion right to convert their notes plus accrued interest into 2,365,200 shares of Novavax common stock, at the per share conversion price then in effect of \$5.68 in 2005 and \$5.46 in 2006. This reduced the aggregate principal amount of such notes outstanding from \$35.0 million to \$22.0 million.

In connection with the Amendments in June 2007, the Company recorded a debt discount of \$852 and increased additional paid-in capital accordingly. The debt discount is being amortized over the remaining term of the Notes. Interest expense includes \$259 and \$221 related to the amortization of the debt discount for the years ended December 31, 2008 and 2007, respectively. The Company did not record any amortization of the debt discount for the year ended December 31, 2006.

Aggregate future minimum principal payments on debt at December 31, 2008 are as follows:

<b>Year</b>	<b>Amount (In thousands)</b>
2009	\$ 22,641
2010	382
2011	80
2012	27
2013	
	\$ 23,130

**6. Sale of Common Stock**

In February 2006, the Company sold 4,597,700 shares of common stock at \$4.35 per share for net proceeds of \$19.9 million and in March 2006, the Company sold 5,205,480 shares of common stock at \$7.30 per share for net proceeds of \$36.1 million. These shares were offered and sold pursuant to an existing shelf registration statement. The stock was offered and sold pursuant to an existing shelf registration statement.

During 2006, the Company received net proceeds of \$1.7 million for the exercise of 497,613 common stock options at a range of \$0.74 to \$5.81 per share. During 2007, the Company received net proceeds of \$89 from the exercise of 57,126 shares of common stock options at a range of \$1.34 to \$2.21 per share. During 2008, the Company received net proceeds of \$329 from the exercise of 176,394 common stock options at a range of \$1.34 to \$2.77 per share.

On July 31, 2008, the Company completed a registered direct offering of 6,686,650 units (the Units ), with each unit consisting of one share of common stock and a warrant to purchase 0.5 shares of common stock at a price of \$2.68 per unit (or \$2.8425 per unit for units sold to affiliates of the Company). The warrants represent the right to acquire an aggregate of 3,343,325 shares of common stock at an exercise price of \$3.62 per share and are exercisable between January 31, 2009 and July 31, 2013. The net proceeds were approximately \$17.4 million. The

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

purchasers in the offering were comprised of current and new institutional shareholders and affiliates of the Company. The securities described above were offered by the Company pursuant to a registration statement previously filed and declared effective by the Securities and Exchange Commission (the SEC).

The Company estimated the fair value attributable to the warrants of approximately \$4.1 million as of the date of grant by applying the Black-Scholes pricing valuation model. The Black-Scholes pricing valuation model utilized the following assumptions: a risk-free interest rate of 3.30%, expected volatility of 80.32%, and expected term of 5.0 years, dividend yield of 0.0% and a warrant issue date stock price of \$2.52. The fair value of the warrants is included in additional paid-in-capital on the Company's consolidated balance sheet.

### 7. Stockholders Equity

On August 7, 2002, the Company adopted a Shareholder Rights Plan which provides for the issuance of rights to purchase shares of Series D Junior Participating Preferred Stock, par value \$0.01 per share (the Preferred Shares), of the Company. Under the Shareholder Rights Plan, the Company distributed one preferred share purchase right (a Right) for each outstanding share of common stock, par value \$0.01 (the Common Shares), of the Company. The Rights were distributed to stockholders of record on August 16, 2002.

Each Right entitles the holder to purchase from the Company one-thousandth of a Preferred Share at a price of \$40, subject to adjustment. The Rights become exercisable, with certain exceptions, 10 business days after any party, without prior approval of the Board of Directors, acquires or announces an offer to acquire beneficial ownership of 15% or more of the Company's Common Shares. In the event that any party acquires 15% or more of the Company's common stock, the Company enters into a merger or other business combination, or if a substantial amount of the Company's assets are sold after the time that the Rights become exercisable, the Rights provide that the holder will receive, upon exercise, shares of the common stock of the surviving or acquiring company, as applicable, having a market value of twice the exercise price of the Right.

The Rights expire August 7, 2012, and are redeemable by the Company at a price of \$0.00025 per Right at any time prior to the time that any party acquires 15% or more of the Company's Common Shares. Until the earlier of the time that the Rights become exercisable, are redeemed or expire, the Company will issue one Right with each new Common Share issued.

### 8. Stock Options and Restricted Stock Awards

The Company recorded stock-based compensation costs in the consolidated statement of operation as follows:

	<b>Years Ended December 31,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
	<b>(In thousands)</b>		
Cost of products sold	\$	\$ 35	\$ 48
Research and development	750	573	\$ 561
General and administrative	1,064	737	\$ 1,167

Total stock-based compensation costs	\$ 1,814	\$ 1,345	\$ 1,776
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The Company has granted stock option incentive awards under several plans. Under the 2005 Stock Incentive Plan (the 2005 Plan ), approved in May 2005 and amended in June 2007 by the stockholders of the Company, options may be granted to officers, directors, employees, consultants and advisors to Novavax and any present or future subsidiary to purchase a maximum of 5.0 million shares of Novavax common stock and an additional 565,724 shares of common stock that had been held in reserve under the Company s 1995 Stock Option Plan (the 1995 Plan ), were unused and were transferred to the Company 2005 Plan upon adoption. In addition, a maximum 5,746,468 shares of common stock subject to existing options under the 1995 Plan may revert to and become

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## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

issuable under the 2005 Plan if such existing options granted under the 1995 Plan should for any reason expire or otherwise terminate unexercised.

Under the 2005 Plan, the 1995 Plan and the 1995 Director Stock Option Plan (the 1995 Director Plan ) incentive stock options, having a maximum term of 10 years, can be or were granted at no less than 100% of the fair market value of Novavax's stock at the time of grant and are generally exercisable in cumulative increments over several years from the date of grant. Both incentive and non-statutory stock options may be granted under these plans. There is no minimum exercise price for non-statutory stock options.

The exercise price is the fair market value per share of the Company's common stock on the date of grant. Options granted to eligible directors are exercisable in full beginning six months after the date of grant and expire 10 years from the grant date. All options available under the 1995 Director Plan have been granted. Such options cease to be exercisable at the earlier of their expiration or three years after an eligible director ceases to be a director for any reason. In the event that an eligible director ceases to be a director on account of his or her death, any outstanding options (whether exercisable or not on the date of death) may be exercised within three years after such date (subject to the condition that no such option may be exercised after the expiration of 10 years from its date of grant).

Activity under the 2005 Plan, the 1995 Plan and the Director Plan for the years ended December 31, 2006, 2007, and 2008 was as follows:

	2005 Stock Option Plan			1995 Director Stock Option Plan		
	Stock Options	Weighted Average Exercise Price	Stock Options	Weighted Average Exercise Price	Stock Options	Weighted Average Exercise Price
Balance, January 1, 2006	2,103,925	\$ 1.21	3,120,161	\$ 5.3	170,000	\$ 3.95
Granted	1,409,500	4.50				
Exercised	(235,571)	3.21	(242,042)	3.69	(20,000)	3.44
Expired or canceled	(241,916)	2.41	(352,150)	5.46		
Balance, December 31, 2006	3,035,938	2.49	2,525,969	5.43	150,000	4.01
Granted	1,633,900	2.88				
Exercised	(42,125)	1.34	(15,001)	2.21		
Expired or canceled	(509,025)	3.74	(459,136)	4.98	(30,000)	5.00
Balance, December 31, 2007	4,118,688	\$ 2.50	2,051,832	\$ 5.55	120,000	\$ 3.77

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Granted	934,900		2.58					
Exercised	(91,394)		1.56	(85,000)		2.20		
Expired or canceled	(357,685)		3.59	(532,863)		6.26	(80,000)	2.84
Balance, December 31, 2008	4,604,509	\$	2.46	1,433,969	\$	5.43	40,000	\$ 5.63
Shares exercisable at December 31, 2008	2,252,461	\$	2.24	1,433,969	\$	5.43	40,000	\$ 5.63
Available for grant at December 31, 2008	3,185,928							

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## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The fair value of the stock options granted for the years ended December 31, 2008, 2007 and 2006, was estimated at the date of grant using the Black-Scholes option-pricing model with the following assumptions:

	2008	2007	2006
Weighted average fair value of options granted	\$1.59	\$1.76	\$2.75
Risk-free interest rate	1.97% - 3.29%	3.93% - 4.62%	4.28% - 5.10%
Dividend yield	0.0%	0.0%	0.0%
Volatility	81.14% - 87.78%	86.11% - 93.80%	85.0%
Expected life (in years)	3.62-6.37	4.03 - 5.94	4.4
Expected forfeiture rate	21.96%	20.34%	20.37%

As of December 31, 2008, there was approximately \$4,203,000 of total unrecognized compensation expense (net of estimate forfeitures) related to non vested options. This unrecognized compensation expense is expected to be recognized over a weighted average period of 1.9 years. The aggregate intrinsic value of stock options outstanding and exercisable as of December 31, 2008 and 2007 was approximately \$916 and \$2,658, respectively. The aggregate intrinsic value of options exercisable and vested, and options expected to vest was \$916 and \$197 at December 31, 2008.

During the year ended December 31, 2008, the Company did not grant any shares of restricted common stock, but did redeem 16,667 shares of restricted common stock, totaling \$13 in value from the date of grant related to the termination of employees.

During the year ended December 31, 2007, the Company granted 160,000 shares of restricted common stock under the 2005 Stock Incentive Plan totaling \$443 in value at the date of grant to an employee, an officer and a board member of the Company. During the year ended December 31, 2007, the Company also redeemed 60,001 shares of restricted Common Stock, totaling \$237 in value from the date of grant related to the termination of employees.

During the year ended December 31, 2006, the Company granted 285,500 shares of restricted Common Stock under the 2005 Stock Incentive Plan totaling \$1,453 in value at the date of grant to various employees, officers and a consultant to the Company. During the year ended December 31, 2006, the Company also redeemed 81,532 shares of restricted Common Stock, totaling \$84 in value from the date of grant related to the termination of employees. In accordance with APB No. 25 and using the straight-line method of amortization, for the year ended December 31, 2006, \$490 of non-cash stock compensation expense was included in total operating costs and expenses related to this restricted stock and additional paid-in capital was increased accordingly.

Restricted stock grants vest over periods of up to three years or upon the achievement of certain milestones.

## 9. Employee Benefits

The Company maintains a defined contribution 401(k) retirement plan, pursuant to which employees who have completed 90 days of service may elect to contribute up to 15% of their compensation on a tax deferred basis up to the



maximum amount permitted by the Internal Revenue Code of 1986, as amended.

The Company currently matches 25% of the first 6% of the participants' deferral. Contributions to the 401(k) plan vest equally over a three-year period. The Company has expensed approximately \$770, \$59 and \$47 in 2008, 2007 and 2006, respectively.

#### **10. Discontinued Operations**

In October 2007, the Company entered into agreements to terminate its supply agreements with Allergan. In connection with the termination, the Company decided to wind down operations at its leased manufacturing facility in Philadelphia, Pennsylvania. The results of operations for the manufacturing facility are being reported as

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## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

discontinued operations and the consolidated statements of operations for prior periods have been adjusted to reflect this presentation.

The assets and liabilities related to the Company's manufacturing of Estrasorb at a previously leased manufacturing facility in Philadelphia, Pennsylvania had identifiable cash flows that were largely independent of the cash flows of other groups of assets and liabilities and the Company did not have a significant continuing involvement beyond one year after the closing of the Graceway transaction.

Therefore, in accordance with SFAS No. 144, the accompanying consolidated balance sheets report the assets and liabilities related to the Company's previously leased Philadelphia manufacturing facility as discontinued operations in all periods presented, and the results of operations have been classified as discontinued operations in the accompanying consolidated statements of operations for all periods presented. The following table presents summarized financial information for the Company's discontinued manufacturing operations presented in the consolidated statements of operations for the years ended December 31, 2008, 2007, and 2006:

	2008	2007	2006
	(In thousands)		
Revenues	\$ 3,776	\$ 1,913	\$ 2,945
Cost of products sold	2,955	6,758	4,687
Excess inventory costs over market	548	1,267	1,549
Research and development		63	200
General and administrative			
Total operating expenses	3,503	8,088	6,436
Net income (loss)	\$ 273	\$ (6,175)	\$ (3,491)

The following table presents major classes of assets and liabilities that have been presented as assets and liabilities of discontinued operations in the accompanying Consolidated Balance Sheets.

	2008	2007
	(In thousands)	
Accounts and other receivables, net	\$	\$ 105
Inventory		289
Prepaid expenses and other current assets	132	137
Current assets of discontinued operations	\$ 132	\$ 531
Non-current assets held for sale	\$	\$ 1,634

Accounts payable	\$ 209	\$ 175
Accrued expenses and other liabilities	33	441
Current liabilities of discontinued operations	\$ 242	\$ 616

In February 2008, the Company completed the sale of certain assets used in the production of Estrasorb to Graceway (See Note 3). As discussed above, the Company received an upfront payment from Graceway in connection with the execution of the agreements. As part of the asset purchase agreement, the Company transferred to Graceway the title to manufacturing equipment valued at \$1.1 million with historical cost of \$2.7 million related to the production of Estrasorb on the closing date, which had been included as assets of discontinued operations in the Company's consolidated balance sheet as of December 31, 2007. During the year ended December 31, 2008, the Company received an additional \$242 (in addition to the \$1.1 million noted above) from the sale of non-current assets held for sale included within discontinued operations. The remaining balance of \$258 was impaired as of December 31, 2008 and operating expenses related to discontinued operations include \$258 related to the

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

impairment. Assets held for sale relate to discontinued operations and were recorded at their estimated net realizable value of \$1,634 and are included in non-current assets of discontinued operations in the Company's consolidated balance sheet at December 31, 2007.

The Company accrued \$137,000 of estimated severance costs in its December 31, 2007 financial statements, in accordance with SFAS 146, *Accounting for Costs Associated with Exit or Disposal Activities* (SFAS No. 146). SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. The liability was subsequently adjusted to \$147,000. The corresponding liability was included in accrued expenses and other liabilities of discontinued operations and totaled \$137 as of December 31, 2007. The severance payments covered seven employees associated with the production of Estrasorb, who were required to be employed until their employment was involuntarily terminated by the Company in order to receive the severance. During the year ended December 31, 2008, the Company paid the severance and terminated the employees.

**11. Income Taxes**

For the years ended December 31, 2008, 2007 and 2006, there is no current provision for income taxes and the deferred tax benefit has been entirely offset by valuation allowances. The difference between the amounts and income tax benefit that would result from applying domestic federal statutory income tax rates to the net loss and the net deferred tax assets is related to certain nondeductible expenses, state income taxes, and the change in the valuation allowance.

Deferred tax assets (liabilities) consist of the following at December 31:

	2008	2007
	(In thousands)	
Net operating losses	\$ 73,585	\$ 62,436
Research tax credits	3,278	2,794
FAS 123R stock option compensation	836	584
Alternative minimum tax credit	94	94
Intangibles from acquisition	101	119
Allowance for doubtful accounts	86	369
Accrued vacation	129	111
Accrued bonuses		
Deferred rent	1,284	153
Impairment of assets held for sale	391	929
Reserve for auction rate securities	486	
State tax benefit	838	838
Restricted stock grants	72	122
Other	331	27
Total deferred tax assets	81,511	68,576
Convertible debt	(88)	(246)

Deferred patent costs		(335)
Depreciation	(624)	(604)
Total deferred tax liabilities	(712)	(1,185)
Net deferred tax assets	80,799	67,391
Less valuation allowance	(80,799)	(67,391)
Deferred tax assets, net	\$	\$

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## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The differences between the United States federal statutory tax rate and the Company's effective tax rate are as follows:

	2008	2007	2006
Statutory federal tax rate	(34)%	(34)%	(34)%
State income taxes, net of federal benefit	(6)%	(7)%	(5)%
Research and development credit	(1)%	%	%
Other	%	1%	1%
Change in valuation allowance	41%	40%	38%
	%	%	%

Realization of net deferred tax assets is dependent on the Company's ability to generate future taxable income, which is uncertain. Accordingly, a full valuation allowance was recorded against these assets as of December 31, 2008 and 2007.

As such, the Company has recorded no net benefit for income taxes in 2008, 2007 and 2006 in the accompanying consolidated financial statements due to the uncertainty regarding ultimate realization of certain net operating losses and other tax credit carryforwards.

Federal net operating losses per the company tax returns and tax credits available to the Company as of December 31, 2008 are as follows:

	<b>(In thousands)</b>
Federal net operating losses expiring through the year 2028	\$ 193,574
State net operating losses expiring through the year 2028	\$ 193,574
Research tax credits expiring through the year 2028	\$ 3,278
Alternative-minimum tax credit (no expiration)	\$ 94

The Federal net operating losses above are net of the FIN 48 liability net operating losses of \$6,416 and the \$1,683 excess benefits associated with equity-based compensation. The research and development credits are net of the FIN 48 liability credits of \$801.

Utilization of the net operating loss carryforwards and credit may be subject to a substantial annual limitation due to the ownership change limitations provided by the Internal Revenue Code of 1986, as amended, and similar state

provisions. The Company has not performed a detailed analysis to determine whether an ownership change under Section 382 of the Internal Revenue Code occurred. The effect of an ownership change would be the imposition of an annual limitation on the use of net operating loss carryforwards attributable to periods before the change.

Beginning in 2006, the windfall equity-based compensation deductions will be tracked off balance sheet in conformity with SFAS No. 123R, Footnote 82. During 2008, 2007 and 2006, the Company recorded \$167, \$379 and \$1,137, respectively, of windfall stock compensation deductions that are being tracked off balance sheet. If and when realized, the tax benefit associated with these deductions will be credited to additional paid-in capital. These excess benefit deductions are included in the total Federal net operating losses disclosed above.

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Tabular Reconciliation of Unrecognized Tax Benefits (in thousands):

Unrecognized tax benefits as of January 1, 2007	\$ 5,495
Gross increases tax positions in prior period	
Gross decreases tax position in prior period	(67)
Gross increases current-period tax positions	685
Increases (decreases) from settlements	
Unrecognized tax benefits as of December 31, 2007	6,113
Gross increases tax positions in prior period	
Gross decreases tax position in prior period	(193)
Gross increases current-period tax positions	619
Increases (decreases) from settlements	
Unrecognized tax benefits as of December 31, 2008	\$ 6,539

As a result of the adoption of FIN 48, the Company recorded \$5.0 million of gross unrecognized tax benefits. The \$4.2 million of net unrecognized tax benefits was accounted for as a \$4.2 million reduction to the balance of deferred tax assets and a corresponding \$4.2 million dollar reduction of the valuation allowances. Therefore, we did not record any adjustment to the beginning balance of retained earnings in our balance sheet. To the extent these unrecognized tax benefits are ultimately recognized it would affect the annual effective income tax rate. The Company and its subsidiary file income tax returns in the U.S. federal jurisdiction and in various states. The Company had tax net operating loss and credit carryforwards that are subject to examination for a number of years beyond the year in which they are utilized for tax purposes. Since a portion of these carryforwards will be utilized in the future, many of these attribute carryforwards may remain subject to examination.

The table above also reflects unrecognized windfall tax benefits from the exercise of stock options and the vesting of restricted stock. The amounts were \$467, \$155 and \$68 as of adoption, December 31, 2007 and December 31, 2008, respectively.

The Company's policy is to recognize interest and penalties related to income tax matters in income tax expense. As of December 31, 2008 and December 31, 2007, the Company had no accruals for interest or penalties related to income tax matters.

## 12. Commitments and Contingencies

### *Operating Leases*

In July 2004, the Company entered into a lease agreement for a 32,900 square foot facility in Malvern, Pennsylvania for the consolidation and expansion of its corporate headquarters and product development activities. The lease, with a commencement date of September 15, 2004, has an initial term of ten years with two five-year renewal options. Standard annual escalation rental rates were in effect during the initial lease term. In April 2006, the Company entered



into a sublease agreement with Sterilox Technologies, Inc., now known as PuriCore, Inc., to sublease 20,469 square feet of the Malvern corporate headquarters at premium price per square foot. The sublease had a commencement date of July 1, 2006 and expires on September 30, 2009.

In October 2006, the Company entered into an Amendment to the Sublease Agreement with PuriCore, Inc. to sublease an additional 7,500 square feet of the Malvern corporate headquarters at a premium price per square foot. This amendment expires on September 30, 2009. In March 2009, the Company further amended the sublease with PuriCore. The amendment, which is effective as of November 1, 2008, extends the term of the sublease until September 30, 2011, expands the sublease premises to include all of the approximately 32,900 rentable square feet

## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

and grants PuriCore the option to renew the lease for an additional three year term. As a result of the premium price received on these sublease agreements, there were no facility exit costs associated with these transactions.

On October 6, 2006, the Company and Human Genome Sciences, Inc. executed a sublease agreement (the HGS Sublease ) for approximately 51,000 square feet of office, laboratory and administrative space in Rockville, Maryland. The office space is being used as the Company's corporate headquarters, laboratory facilities and the Company's recently built-out manufacturing facility. The term of the HGS Sublease commenced on December 12, 2006, or the date on which a certain portion of the leased space was delivered to the Company, and expires in December 2012.

On June 26, 2008, the Company amended the HGS Sublease. The amendment (1) extended the terms of the lease to January 31, 2017, (2) provided that the landlord reimburse Novavax for up to \$3.0 million in leasehold improvements (the Allowance ) and (3) increased the monthly installments of base rent going forward by an amount equal to the monthly amortization of the Allowance over the remaining term of the lease at 11% interest, or an additional \$45 per month. The additional monthly rent is subject to the annual 2.125% escalation included in the original lease. On June 27, 2008, the Company received \$3.0 million from the landlord as reimbursement for leasehold improvements. The amount received was recorded as deferred rent on the balance sheet and is being amortized as a credit to rent expense over the remaining lease term.

In October 2008, the Company vacated its Taft Court facility in Rockville, Maryland. The Company accrued \$356 related to the remaining lease payments for this facility. See Note 3 *Summary of Significant Accounting Policies Facility Exit Costs*.

Total rent expenses approximated \$2,719, \$2,373 and \$1,115 for the years ended December 31, 2008, 2007 and 2006, respectively. Rent expense for the year ended December 31, 2008 includes the accrual related to the Taft Court facility discussed above.

Future minimum rental commitments under non-cancellable leases as of December 31, 2008 are as follows (in thousands):

Year	Operating Leases	Sub-Leases	Net Operating Leases
2009	\$ 2,263	\$ 326	\$ 1,937
2010	2,088	338	1,750
2011	2,087	261	1,826
2012	2,132		2,132
2013	2,179		2,179
Thereafter	6,399		6,399
Total minimum lease payments	\$ 17,148	\$ 925	\$ 16,223

## 13. Related Party Transactions

On March 21, 2002, pursuant to the Novavax, Inc. 1995 Stock Option Plan, the Company approved the payment of the exercise price of options by two of its directors, through the delivery of full-recourse, interest-bearing promissory notes in the aggregate amount of \$1,480. The borrowings accrue interest at 5.07% per annum and are secured by an aggregate of 261,667 shares of common stock owned by the directors. The notes were payable upon the earlier to occur of the following: (i) the date on which the director ceases for any reason to be a director of the Company, (ii) in whole, or in part, to the extent of net proceeds, upon the date on which the director sells all or any portion of the pledged shares or (iii) payable in full on March 21, 2007.

In May 2006, one of these directors resigned from the Company's Board of Directors. Following his resignation, the Company approved an extension of the former director's \$448 note to December 31, 2007 or

**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

earlier to the extent of the net proceeds of the pledged shares. In connection with this extension, the former director executed a general release of all claims against the Company. As of December 31, 2007, the interest accrued on this note totaled \$131 and was fully reserved since management believes collectability of this amount was uncertain.

On May 7, 2008, the Company and the former director entered into an Amended and Restated Promissory Note and an Amended and Restated Pledge Agreement (the Amendment). The Amendment restates the entire amount outstanding as of December 31, 2007, including accrued interest, or \$579, as the new outstanding principal amount. Furthermore, the Amendment extends the maturity date of the note to June 30, 2009, permits the Company to sell the pledged shares if the market price of the common stock as reported on NASDAQ Global Market exceeds certain targets, increases the interest rate to 8.0% and stipulates quarterly payments beginning on June 30, 2008. The Company received a first payment of \$50 in July 2008 and a second payment of \$5 in October 2008. In January 2009, the Company received an additional payment of \$10.

In March 2007, the second director resigned from the Board of Directors. In an agreement dated May 7, 2007, the Board agreed to extend the note that was due March 21, 2007 to June 30, 2009 and secured additional collateral in the form of a lien on certain outstanding stock options. Also under the May 7, 2007 agreement, the Company has the right to exercise the stock options, sell the acquired shares and the other shares held as collateral and use the proceeds to pay the debt, if the share price exceeds \$7.00 at any time during the period between May 7, 2007 and June 30, 2009. The note continues to accrue interest at 5.07% per annum and continues to be secured by 166,666 shares of common stock owned by the former director. As of December 31, 2007, the interest accrued on the note totaled \$302 and was fully reserved since management believed collectability of this amount was uncertain.

The Company continues to actively work with these two individuals to collect the amounts outstanding and reserves its rights to legal remedies available to it.

On April 27, 2007 and effective as of March 31, 2007, the Company entered into a consulting agreement with Mr. John Lambert, the Chairman of the Company's Board of Directors. The agreement terminates on March 8, 2010, unless terminated sooner by either party upon 30 days written notice. Under the agreement, Mr. Lambert is expected to devote one-third of his time to the Company's activities. As a consultant, Mr. Lambert is required to work closely with the senior management of the Company on matters related to clinical development of its vaccine products, including manufacturing issues, FDA approval strategy and commercialization strategy. His annual compensation is \$220 in consideration for his consulting services. Additionally, on March 7, 2007, the Company granted Mr. Lambert 100,000 shares of restricted common stock, under the 2005 Plan totaling \$277 in value at the date of grant and 250,000 stock options under the 2005 Plan with a fair value of approximately \$420. Both the restricted stock and stock options vest upon the achievement of certain milestones. On March 6, 2008, the Company granted Mr. Lambert 25,000 stock options under the 2005 Plan with a fair value of approximately \$41. For the years ended December 31, 2008 and 2007, the Company recorded consulting expenses for Mr. Lambert of \$220, and \$180 respectively, in accordance with the consulting agreement. The Company did not record any consulting fees to Mr. Lambert for the year ended December 31, 2006.

Several affiliates of the Company participated in the registered direct offering that was completed on July 31, 2008. Affiliates that participated in the offering purchased units, consisting of one share of common stock and a warrant to purchase 0.5 shares of common stock, at a purchase price of \$2.8425 per unit. Kleiner Perkins Caufield & Beyers, a shareholder holding more than 5% of the outstanding common stock of the Company, purchased 351,803 units for

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\$1.0 million and Gary Evans, the Company's lead director, purchased 67,756 units for \$193. Thomas Monath, a director of the Company, is also a partner of Kleiner Perkins Caufield & Beyers.

The other affiliates that participated included Michael McManus, Thomas Monath, and John Lambert, directors of the Company, Rahul Singhvi, President and Chief Executive Officer, Len Stigliano, former Vice President, Chief Financial Officer and Treasurer, Penny Heaton, Chief Medical Officer, James Robinson, Vice President of Technical and Quality Operations, Thomas Johnston, Vice President of Strategy and Prospect Venture

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**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Partners III, LP, a shareholder then holding more than 5% of the outstanding common stock of the Company. Jim Tananbaum, a director of the Company, is also a managing director of Prospect Venture Partners. These affiliates purchased an aggregate of 115,974 units for \$330.

**14. Subsequent Events**

On March 31, 2009, Company and Cadila Pharmaceuticals Ltd., a company incorporated under the laws of India ( Cadila ) entered into a Joint Venture Agreement (the JVA ) pursuant to which the Company and Cadila formed CPL Biologicals Limited, a joint venture (the JV ), of which 80% will be owned by Cadila and 20% is owned by the Company. The JV must obtain approval from India's Foreign Investment Promotion Board (the FIPB ) prior to issuing shares to Novavax. The JV will develop and commercialize the Company's seasonal influenza virus-like-particle (VLP)-based vaccine candidate and Cadila's therapeutic vaccine candidates against cancer as well as its adjuvants, biogeneric products and other diagnostic products for the territory of India. Novavax will also contribute to the JV technology for the development of several other VLP vaccine candidates against diseases of public health concern in the territory, such as hepatitis E and chikungunya fever. Cadila will contribute approximately \$8 million over three years to support the JV's operations. The JV will be responsible for clinical testing and registration of products that will be marketed and sold in India.

The board of directors of the JV consists of five members, three of whom (including the Chairman of the board) are nominated by Cadila and two of whom are nominated by Novavax. If the board is not in unanimous agreement on an issue, the CEOs of the Company and Cadila will work to resolve the issue. If the CEOs cannot resolve the issue in five business days, a vote by the majority of the board will decide. However, the approval of the Company and Cadila, as shareholders of the JV, and the board of directors of the JV is required for (1) the sale of all or most of the assets of the JV, (2) a change in control of the JV, (3) the liquidation, dissolution, or winding up of the JV, (4) any occurrence of indebtedness that results in the JV having a debt-to-equity ratio of 3-to-1 or greater, or (5) most amendments of the JVA or the JV's Articles of Association.

The JV has the right to negotiate a definitive agreement for rights to for certain future Novavax products (other than RSV) and certain future Cadila products in India prior to Novavax or Cadila licensing such rights to a third party. Novavax has the right to negotiate the licensing of vaccines developed by the joint venture using Novavax's technology for commercialization in every country except for India and vaccines developed by the joint venture using Cadila's technology for commercialization in certain other countries, including the United States.

In connection with the JVA, on March 31, 2009, the Company also entered into license agreement, an option to enter into a license agreement, a technical services agreement and a supply agreement with the JV.

Also on March 31, 2009, Novavax entered into a binding, non-cancellable Stock Purchase Agreement (the SPA ) with Satellite Overseas (Holdings) Limited ( SOHL ), a subsidiary of Cadila, pursuant to which SOHL has agreed to purchase 12.5 million shares of Company common stock, par value \$0.01 (the Common Stock ) at the market price of \$0.88 per share. Novavax expects to deliver the shares of Common Stock on April 1, 2009. The Company expects to raise gross proceeds of \$11 million in the offering. The net proceeds to the Company from the sale of the Common Stock, after deducting estimated offering expenses payable by the Company, is approximately \$10.65 million.

The SPA provides that, as long as SOHL owns more than 5% of the Company's then-outstanding Common Stock, SOHL may purchase a pro-rata portion of any Company Common Stock sale or issuance. Under the SPA, certain issuances are exempt from SOHL's pre-emptive right, including shares issued (1) as stock dividends, stock splits, or otherwise payable pro rata to all holders of Common Stock; (2) to employees, officers, directors or consultants of the Company pursuant to an employee benefit program; (3) upon the conversion or exercise of any options, warrants or other rights to purchase Common Stock; and (4) as consideration for a merger, consolidation, purchase of assets, or in connection with a joint venture or strategic partnership. However, any issuances pursuant to (4) above, must be approved by a majority of the full board and, if the transaction exceeds 5% of the Company's then issued and outstanding shares of Common Stock, the per share purchase price cannot be less than \$0.88.

**NOVAVAX, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Under the SPA, for so long as SOHL owns 5% of the Company's Common Stock, SOHL may designate one member of the Company's board of directors.

Finally, on March 31, 2009, Novavax and Cadila entered into a Master Services Agreement (the "Master Services Agreement") pursuant to which Novavax may request services from Cadila in the areas of biologics research, preclinical development, clinical development, process development, manufacturing scale up, and general manufacturing related services in India. If, at the third anniversary of the Master Services Agreement, the amount of services provided by Cadila is less than \$7.5 million, Novavax will pay Cadila a portion of the shortfall. Novavax will have to pay Cadila the portion of the shortfall amount that is less than or equal to \$2.0 million and 50% of the portion of the shortfall amount that exceeds \$2.0 million. When calculating the shortfall, the amount of services provided by Cadila includes amounts that have been paid under all project plans, the amounts that will be paid under ongoing executed project plans and amounts for services that had been offered to Cadila, that Cadila was capable of performing, but exercised its right not to accept such project. The term of the Master Services Agreement is five years, but may be terminated by either party if there is a material breach that is not cured within 30 days of notice or, at any time after three years, provided that 90 days prior notice is given to the other party.

***At the Market Issuance***

On January 12, 2009 the Company entered into an At Market Issuance Sales Agreement (the "Sales Agreement"), with Wm Smith & Co. ("Wm Smith"), under which the Company may sell an aggregate of up to \$25.0 million in gross proceeds of the Company's common stock from time to time through Wm Smith, as the agent for the offer and sale of the common stock. The board of directors has authorized the sale of up to 12.5 million shares of common stock under the Sales Agreement. Based on the trading price of the Company's common stock, the Company may not be able to raise the full \$25.0 million in gross proceeds permitted under the Sales Agreement. Wm Smith may sell the common stock by any method permitted by law, including sales deemed to be an "at the market" offering as defined in Rule 415 of the Securities Act, including without limitation sales made directly on NASDAQ Global Market, on any other existing trading market for the common stock or to or through a market maker. Wm Smith may also sell the common stock in privately negotiated transactions, subject to the Company's prior approval. The Company will pay Wm Smith a commission equal to 3% of the gross proceeds of the sales price of all common stock sold through it as sales agent under the Sales Agreement. In the first quarter of 2009, the Company sold 70,500 shares and received net proceeds in the amount of \$121, under the Sales Agreement.



## NOVAVAX, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 15. Quarterly Financial Information (Unaudited)

The Company's unaudited quarterly information is as follows:

	Quarter Ended			
	March 31	June 30	September 30	December 31
	(In thousands, except per share data)			
<b>2008 Summary Statement of Operations:</b>				
Revenues	\$ 458	\$ 342	\$ 194	\$ 70
Cost of products sold				
Research and developments	4,434	5,380	8,655	5,865
Selling, general and administrative	3,244	3,166	1,265	3,415
Net Interest and other expense (income), net	(117)	110	604	1,365
Loss from continuing operations	(7,103)	(8,314)	(10,330)	(10,575)
(Loss) income from discontinued operations	(652)	(1,058)	2,488	(505)
Net loss	\$ (7,755)	\$ (9,372)	\$ (7,842)	\$ (11,080)
Basic and diluted net loss per share:				
Loss from continuing operations	\$ (0.12)	\$ (0.14)	\$ (0.16)	\$ (0.11)
(Loss) income from discontinued operations	(0.01)	(0.02)	0.04	(0.04)
Net loss per share	\$ (0.13)	\$ (0.15)	\$ (0.12)	\$ (0.15)
<b>2007 Summary Statement of Operations:</b>				
Revenues	\$ 257	\$ 111	\$ 762	\$ 383
Cost of products sold	(154)	428	(40)	(13)
Research and developments	3,653	3,992	5,778	4,177
Selling, general and administrative	4,597	3,362	3,085	2,919
Net Interest and other (income), net	(604)	(531)	(291)	(255)
Loss from continuing operations	(7,235)	(7,140)	(7,770)	(6,445)
Loss from discontinued operations	(1,153)	(1,054)	(1,196)	(2,772)
Net loss	\$ (8,388)	\$ (8,194)	\$ (8,966)	\$ (9,217)
Basic and diluted net loss per share:				
Loss from continuing operations	\$ (0.12)	\$ (0.11)	\$ (0.13)	\$ (0.16)
Loss from discontinued operations	(0.02)	(0.02)	(0.02)	(0.01)
Net loss per share	\$ (0.14)	\$ (0.13)	\$ (0.15)	\$ (0.16)

The net income (loss) per share was calculated for each three-month period on a stand-alone basis. As a result, the sum of the net income (loss) per share for the four quarters does not equal the net income (loss) per share for the respective twelve-month period.