

ENVIRONMENTAL TECTONICS CORP

Form 10-Q/A

March 15, 2011

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 10-Q/A  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended May 28, 2010  
Commission File Number 1-10655  
ENVIRONMENTAL TECTONICS CORPORATION**

Pennsylvania

23-1714256

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

County Line Industrial Park  
Southampton, Pennsylvania 18966

(Address of principal executive offices, Zip Code)

Registrant's telephone number, including area code (215) 355-9100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted, pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large Accelerated Filer  Accelerated Filer  Non-accelerated Filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined on Rule 12b-2 of the Exchange Act).  
Yes  No

As of July 9, 2010, there were 9,086,999 shares of the registrant's common stock issued and outstanding.

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When used in this Quarterly Report on Form 10-Q/A, except where the context otherwise requires, the terms "we", "us", "our", "ETC" and the "Company" refer to Environmental Tectonics Corporation and its subsidiaries.

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**Explanatory Note**

This Amendment No. 1 on Form 10-Q/A (the Amendment) amends our Quarterly Report on Form 10-Q for the quarterly period ended May 28, 2010 as originally filed with the Securities and Exchange Commission on July 12, 2010 (the Original Filing). This Amendment is being filed in response to comments provided in a series of letters by the staff of the Securities and Exchange Commission (SEC) in connection with the Staff's review of the Company's Annual Report on Form 10-K for the period ended February 26, 2010, originally filed on May 27, 2010 (the Comment Letters).

This Amendment incorporates the changes that were included in the Company's responses to the Comment Letters. All other information in the Quarterly Report not specifically changed in this Form 10-Q/A remains unchanged from the Original Filing.

The most significant changes in the Amendment are as follows:

1. The inclusion in Item 4, Controls and Procedures, of a complete and properly worded disclosure pursuant to Items 307 and 308 of Regulation S-K of the SEC; and
2. A restatement of the Company's earnings per share on the consolidated statement of operations for the thirteen week periods ended May 28, 2010 and May 29, 2009 to correct an error in the method of calculating the participating feature of the Company's preferred stock in the basic earning per share calculation. Please refer to the Company's Current Report on Form 8-K filed on November 30, 2010, for a further explanation of this restatement.

Except as noted herein, this Amendment does not reflect events that have occurred subsequent to the filing of the Original Filing.

This Amendment should be read in conjunction with and our filings made with the Securities and Exchange Commission subsequent to the date of the Original Filing. These subsequent filings are as follows:

1. Form 10-K/A for the period ended February 26, 2010 originally filed on May 27, 2010 and amended on March 15, 2011;
2. Form 10-Q/A for the period ended August 27, 2010 originally filed on October 6, 2010 and amended on March 15, 2011; and
3. Form 10-Q for the period ended November 26, 2010, filed January 10, 2011.

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements (unaudited)****Environmental Tectonics Corporation  
Condensed Consolidated Income Statements****(unaudited)****(in thousands, except share and per share information)**

	<b>Thirteen week periods ended</b>	
	<b>May 28,</b>	<b>May 29, 2009</b>
	<b>2010</b>	<b>(restated)</b>
	<b>(restated)</b>	<b>(restated)</b>
Net sales	\$ 12,121	\$ 9,581
Cost of goods sold	6,991	5,154
Gross profit	5,130	4,427
Operating expenses:		
Selling and marketing	1,102	1,254
General and administrative	1,463	1,602
Research and development	324	228
	2,889	3,084
Operating income	2,241	1,343
Other expenses:		
Interest expense	228	516
Other, net	72	55
	300	571
Income before income taxes	1,941	772
Provision for income taxes		
Net income	1,941	772
Income attributable to noncontrolling interest	5	2
Net income attributable to Environmental Tectonics Corporation	1,936	770
Preferred stock dividend	(577)	(235)
Income applicable to common shareholders	\$ 1,359	\$ 535

Per share information:

Basic earnings per common share:

Distributed earnings per share:

Common	\$		\$	
Preferred	\$	0.05	\$	0.11
Undistributed earnings per share:				
Common	\$	0.03	\$	0.04
Preferred	\$	0.04	\$	0.01
Diluted earnings per common share	\$	0.06	\$	0.05

Basic weighted average common shares:

Common shares		9,085,000		9,054,000
Participating Preferred shares		11,634,000		2,167,000
Total number of shares		20,719,000		11,221,000
Diluted weighted average common shares:				
Basic common shares		20,719,000		11,221,000
Dilutive effect of stock warrants and options		363,000		
Total number of shares		21,082,000		11,221,000

The accompanying notes are an integral part of the condensed consolidated financial statements.

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**Environmental Tectonics Corporation**  
**Condensed Consolidated Balance Sheets**  
**(in thousands, except share information)**

	<b>May 28, 2010</b>	<b>February 26, 2010</b>
	<b>(unaudited)</b>	
<b>ASSETS</b>		
Cash and cash equivalents	\$ 874	\$ 2,408
Restricted cash	5,476	2,751
Accounts receivable, net	4,087	17,356
Costs and estimated earnings in excess of billings on uncompleted long-term contracts	3,666	3,576
Inventories, net	4,788	5,114
Deferred tax assets, current	5,391	4,983
Prepaid expenses and other current assets	1,602	545
<b>Total current assets</b>	<b>25,884</b>	<b>36,733</b>
Property, plant and equipment, at cost, net	13,606	13,643
Construction in progress	440	316
Software development costs, net	837	691
Other assets	291	346
<b>Total assets</b>	<b>\$ 41,058</b>	<b>\$ 51,729</b>
<b>LIABILITIES</b>		
Current portion of long-term debt	\$ 213	\$ 285
Accounts payable trade	1,710	1,783
Billings in excess of costs and estimated earnings on uncompleted long-term contracts	8,105	13,944
Customer deposits	1,683	1,799
Accrued interest and dividends	833	782
Other accrued liabilities	2,400	2,814
<b>Total current liabilities</b>	<b>14,944</b>	<b>21,407</b>
Long-term obligations, less current portion:		
Credit facility payable to bank	4,508	9,808
Other long-term debt		12
	4,508	9,820
Deferred tax liabilities	3,298	3,066

Unearned interest	19	22
Total liabilities	22,769	34,315

## Commitments and contingencies

**STOCKHOLDERS EQUITY**

Cumulative convertible participating preferred stock, Series D, \$.05 par value, 11,000 shares authorized; 155 shares outstanding	155	155
Cumulative convertible participating preferred stock, Series E, \$.05 par value, 25,000 shares authorized; 22,741 and 23,741 shares outstanding at May 28, 2010 and February 26, 2010, respectively	22,741	23,741
Common stock, \$.05 par value, 20,000,000 shares authorized; 9,086,999 and 9,083,573 shares issued and outstanding at May 28, 2010 and February 26, 2010, respectively	454	454
Additional paid-in capital	13,508	14,050
Accumulated other comprehensive income (loss)	45	(431)
Accumulated deficit	(18,657)	(20,593)
Total stockholders' equity before noncontrolling interest	18,246	17,376
Noncontrolling interest	43	38
Total stockholders' equity	18,289	17,414
Total liabilities and stockholders' equity	\$ 41,058	\$ 51,729

The accompanying notes are an integral part of the condensed consolidated financial statements.



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**Environmental Tectonics Corporation**  
**Condensed Consolidated Statements of Cash Flows**  
**(unaudited)**  
**(in thousands)**

	<b>Thirteen week periods ended</b>	
	<b>May 28, 2010 (restated)</b>	<b>May 29, 2009 (restated)</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 1,941	\$ 772
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	346	567
Decrease in valuation allowance for deferred tax assets	(867)	
Accretion of debt discount	55	95
Increase in allowances for accounts receivable and inventories, net	110	316
Stock compensation expense	24	
Changes in operating assets and liabilities:		
Accounts receivable	13,259	(791)
Costs and estimated earnings in excess of billings on uncompleted long-term contracts	(90)	(319)
Inventories	226	(432)
Prepaid expenses and other assets	(1,057)	214
Deferred tax assets, net	691	
Accounts payable	(73)	320
Billings in excess of costs and estimated earnings on uncompleted long-term contracts	(5,839)	(1,337)
Customer deposits	(116)	(966)
Accrued interest and dividends	51	329
Other accrued liabilities	(417)	76
<b>Net cash provided by (used in) operating activities</b>	<b>8,244</b>	<b>(1,156)</b>
<b>Cash flows from investing activities:</b>		
Acquisition of equipment	(359)	(289)
Capitalized software development costs	(220)	(104)
<b>Net cash used in investing activities</b>	<b>(579)</b>	<b>(393)</b>
<b>Cash flows from financing activities:</b>		
(Repayment) borrowings under line of credit	(5,300)	1,400
(Repurchase) issuance of preferred stock	(1,000)	55
Issuance of common stock	10	1
Payment of preferred stock dividends	(576)	
Payments of other debt obligations	(84)	(2)
Increase in restricted cash for performance guarantee	(2,725)	(7)

<b>Net cash (used in) provided by financing activities</b>	(9,675)	1,447
Effect of exchange rate changes on cash	476	(131)
Net decrease in cash	(1,534)	(233)
Cash at beginning of period	2,408	520
<b>Cash at end of period</b>	<b>\$ 874</b>	<b>\$ 287</b>
<b>Supplemental schedule of cash flow information:</b>		
Interest paid	\$ 96	\$ 103
Income taxes paid	182	
<b>Supplemental information on non-cash operating and investing activities:</b>		
Accrued dividends on preferred stock	\$ 577	\$ 235

The accompanying notes are an integral part of the condensed consolidated financial statements.

**Table of Contents****Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements****1. Restatement of Previously Filed Financial Statements:**

On November 29, 2010, the Audit Committee of the Board of Directors of ETC concluded, based on the recommendation of management reached November 23, 2010, that the Company's consolidated financial statements for the fiscal year ended February 26, 2010 contained in the Company's Annual Report on Form 10-K for the fiscal year ended February 26, 2010, and the consolidated interim financial statements for the periods ended August 28, 2009, November 27, 2009, May 28, 2010 and August 27, 2010 contained in the Company's Quarterly Reports on Form 10-Q for these periods, each as filed with the Securities and Exchange Commission (collectively, the Reports), should be restated to correct errors relating to the calculation and presentation of the Company's earnings per share in accordance with United States generally accepted accounting principles, and, as a result, could not be relied upon. Specifically, the Company incorrectly did not reflect the participating features of its Series D Preferred Stock and Series E Preferred Stock when calculating and presenting its earnings per share in the financial statements contained in the Reports.

As a result of an error in the calculation of its earnings per share, the Company has restated in this Form 10-Q/A its earnings per share calculation for the thirteen week periods ended May 28, 2010 and May 29, 2009. See Note 3 Earnings Per Share.

**2. Summary of Significant Accounting Policies***Nature of Business*

ETC is principally engaged in the design, manufacture and sale of software driven products and services used to simulate and measure certain environmental conditions and to monitor the physiological effects of motion on humans in certain environmental conditions. These products and services include aircrew training systems (aeromedical, tactical combat and general), disaster management systems, entertainment products, sterilizers (steam and gas), environmental testing products, and hyperbaric chambers and other products that involve similar manufacturing techniques and engineering technologies. ETC focuses on software enhancements, product extensions, new product development and new marketplace applications. Presently, sales of the Company's products are made principally to U.S. and foreign government agencies. We operate in two primary business segments, the Training Services Group ( TSG ) and the Control Systems Group ( CSG ).

**Training Services Group.** This segment includes three primary product groups: aircrew training devices and related services, disaster management training and systems, and entertainment products.

**Control Systems Group.** This segment includes three primary product lines: sterilizers, environmental control systems, and hyperbaric chambers, along with parts and service support.

The Company's fiscal year is the 52-or 53-week annual accounting period ending the last Friday in February. Certain amounts from prior consolidated financial statements have been reclassified to conform to the presentation in fiscal 2011.

*Basis of Presentation*

The accompanying interim condensed consolidated financial statements include the accounts of ETC, ETC's wholly-owned subsidiaries (i.e., Entertainment Technology Corporation, ETC International Corporation and ETC-Delaware), ETC's 99%-owned subsidiary located in London, England (i.e., ETC Europe), and ETC's 95%-owned subsidiary located in Warsaw, Poland (i.e., ETC-PZL Aerospace Industries, Ltd. ( ETC-PZL )). ETC Southampton refers to the Company's corporate headquarters and main production plant located in Southampton, Pennsylvania, USA. All significant inter-company accounts and transactions have been eliminated in consolidation.

The accompanying condensed consolidated financial statements have been prepared by ETC, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ), and reflect all adjustments which, in the opinion of management, are necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature.

Certain information in footnote disclosures normally included in financial statements prepared in conformity with accounting principles generally accepted in the United States of America has been condensed or omitted pursuant to such rules and regulations and the financial results for the periods presented may not be indicative of the full year's

results, although the Company believes the disclosures are adequate to make the information presented not misleading. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report on Form 10-K/A for the fiscal year ended February 26, 2010.

References to fiscal first quarter 2011 are references to the 13-week period ended May 28, 2010. References to fiscal first quarter 2010 are references to the 13-week period ended May 29, 2009.

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**Environmental Tectonics Corporation**

**Notes to the Condensed Consolidated Financial Statements, continued**

*Significant Accounting Policies*

There have been no material changes in the Company's significant accounting policies during fiscal 2011 as compared to what was previously disclosed in the Company's Annual Report on Form 10-K/A for the fiscal year ended February 26, 2010.

*Recent Accounting Pronouncements*

In October 2009, the FASB issued ASU No. 2009-13, *Multiple-Deliverable Revenue Arrangements* (ASU 2009-13). ASU 2009-13 amends existing revenue recognition accounting pronouncements that are currently within the scope of Codification Subtopic 605-25 (previously included within EITF 00-21, *Revenue Arrangements with Multiple Deliverables* (EITF 00-21)). The consensus to ASU 2009-13 provides accounting principles and application guidance on whether multiple deliverables exist, how the arrangement should be separated, and the consideration allocated. This guidance eliminates the requirement to establish the fair value of undelivered products and services and instead provides for separate revenue recognition based upon management's estimate of the selling price for an undelivered item when there is no other means to determine the fair value of that undelivered item. EITF 00-21 previously required that the fair value of the undelivered item be the price of the item either sold in a separate transaction between unrelated third parties or the price charged for each item when the item is sold separately by the vendor. Under EITF 00-21, if the fair value of all of the elements in the arrangement was not determinable, then revenue was deferred until all of the items were delivered or fair value was determined. This new approach is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010 and allows for retroactive application. The Company is currently evaluating the potential impact of this standard on its financial position and results of operations.

In April 2010, the FASB issued ASU No. 2010-17, *Milestone Method of Revenue Recognition* (ASU 2010-17). ASU 2010-17 updates guidance on the criteria that should be met for determining whether the milestone method of revenue recognition is appropriate with the scope of Codification Subtopic 605 (previously included within EITF 00-21, *Revenue Arrangements with Multiple Deliverables* (EITF 00-21)). The consensus to ASU 2010-17 provides guidance on defining a milestone and determining when it may be appropriate to apply the milestone method of revenue recognition in which arrangements include payment provisions whereby a portion or all of the consideration is contingent upon milestone events such as successful completion of phases or a specific result. This new approach is effective prospectively for milestones achieved in fiscal years beginning on or after June 15, 2010 and allows for retroactive application. The Company is currently evaluating the potential impact of this standard on its financial position and results of operations as there are not currently any milestones that will be achieved.

In January 2010, the FASB issued ASU No. 2010-06, *Fair Value Measurements and Disclosures (ASC 820): Improving Disclosures about Fair Value Measurements*, which requires additional disclosures on transfers in and out of Level I and Level II and on activity for Level III fair value measurements. The new disclosures and clarifications on existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures on Level III activity, which are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. The Company does not expect the adoption of ASU No. 2010-06 to have a material impact on our consolidated financial condition or results of operations.

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**Environmental Tectonics Corporation**

**Notes to the Condensed Consolidated Financial Statements, continued**

**3. Earnings Per Common Share:**

The Company has restated its earnings per common share for the thirteen week periods ended May 28, 2010 and May 29, 2009 to apply the two-class method for computing and presenting earnings per share.

The Company currently has one class of common stock (the Common Stock ) and two classes of cumulative participating preferred stock, Series D and Series E (the Preferred Stock ). The Preferred Stock is entitled to participate in any cash dividends on a one-for-one basis for the equivalent converted common shares as if the Preferred Stock were converted by the holder by the dividend record date. Therefore, the Preferred Stock is considered a participating security requiring the two-class method for the computation and presentation of net income per share basic. In ETC s prior issuance of earnings, the Company erroneously applied the if-converted method.

The two-class computation method for each period segregates basic earnings per share into two categories: distributed earnings per share (i.e., the Preferred Stock stated dividend) and undistributed earnings per share, which allocates earnings after subtracting the Preferred Stock dividend to the total of weighted average common shares outstanding plus equivalent converted common shares related to the Preferred Stock. Basic earning per common share excludes the effect of common stock equivalents, and is computed using the two-class computation method.

Diluted earnings per common share reflects the potential dilution that could result if securities or other contracts to issue common stock were exercised or converted into common stock. Diluted earnings per share continues to be computed using the if-converted method. Diluted earnings per common share assumes the exercise of stock warrants and stock options using the treasury stock method. If the effect of the conversion of any financial instruments would be anti-dilutive, it is excluded from the diluted earnings per share calculation.

At May 28, 2010, there was \$22,896,000 of cumulative convertible participating preferred stock. These instruments were convertible at exercise prices of:

Series D Preferred Stock of \$55,000 at \$0.94 per share, equating to 58,511 shares of common stock, issued in April 2009;

Series D Preferred Stock of \$100,000 at \$1.11 per share, equating to 90,090 shares of common stock, issued in July 2009;

Series E Preferred Stock of \$22,741,000 at \$2.00 per share, equating to 11,370,500 shares of common stock, issued in July 2009.

At May 29, 2009, there was \$9,355,000 of cumulative convertible participating preferred stock. These instruments were convertible at exercise prices of:

Series B Preferred Stock of \$3,000,000 at \$4.95 per share, equating to 606,061 shares of common stock, issued in April 2006;

Series B Preferred Stock of \$3,000,000 at \$6.68 per share, equating to 499,102 shares of common stock, issued in July 2006;

Series C Preferred Stock of \$3,300,000 at \$3.03 per share, equating to 1,089,108 shares of common stock, issued in August 2007.

Series D Preferred Stock of \$55,000 at \$0.94 per share, equating to 58,511 shares of common stock, issued in April 2009.

Note: The Series B and Series C Preferred Stock was exchanged and cancelled in July 2009 as a result of the Lenfest Financing Transaction (the Lenfest Financing Transaction is discussed in Note 6).

On February 20, 2009, in connection with the issuance of a \$2,000,000 promissory note, the Company issued warrants to purchase 143,885 shares of the Company s common stock at \$1.39 per share. Additionally, on July 2, 2009, in consideration of an increase of the guarantee on the PNC line of credit, the Company issued warrants to

purchase 450,450 shares of the Company's common stock at \$1.11 per share. (See Note 6, Long-Term Obligations and Credit Arrangements and Note 11-Subsequent Events.)

On May 28, 2010 and May 29, 2009, respectively, there were options to purchase the Company's common stock totaling 269,185 and 157,652 shares at an average price of \$4.53 and \$5.90 per share. Given the conversion price of these common stock options, these shares were excluded from the calculation of diluted earnings per share since the effect of their conversion would be antidilutive.

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The effect of the restated earnings per share for the thirteen week periods ended May 28, 2010 and May 29, 2009 is as follows:

	<b>Thirteen week periods ended</b>		<b>Thirteen week periods ended</b>	
	<b>May 28, 2010</b>		<b>May 29, 2009</b>	
	<b>May 28, 2010</b>	<b>(as originally reported)</b>	<b>May 29, 2009</b>	<b>(as originally reported)</b>
	<b>(restated)</b>			
	<b>(amounts in thousands except share and per share information)</b>			
<b>Earnings per share:</b>				
<b>Basic earnings per share:</b>				
Net income attributable to Environmental Tectonics Corporation	\$ 1,936	\$ 1,936	\$ 770	\$ 770
Less preferred stock dividends	(577)	(577)	(235)	(235)
Income applicable to common shareholders	\$ 1,359	\$ 1,359	\$ 535	\$ 535
<b>Basic earnings per share:</b>				
Common weighted average number of shares	9,085,000	9,085,000	9,054,000	9,054,000
Participating preferred weighted average number of common shares	11,634,000		2,167,000	
Total weighted average number of shares	20,719,000	9,085,000	11,221,000	9,054,000
<b>Distributed earnings per share:</b>				
Common	\$	\$	\$	\$
Preferred	\$ 0.05	\$	\$ 0.11	\$
<b>Undistributed earnings per share:</b>				
Common	\$ 0.03	\$ 0.15	\$ 0.04	\$ 0.06
Preferred	\$ 0.04	\$	\$ 0.01	\$
<b>Diluted earnings per share:</b>				
Total weighted average number of shares	20,719,000	9,085,000	11,221,000	9,054,000
Dilutive effect of preferred stock		11,519,000		
Dilutive effect of stock options and stock warrants	363,000	363,000		
Total diluted weighted average number of shares	21,082,000	20,967,000	11,221,000	9,054,000
Diluted earnings per share	\$ 0.06	\$ 0.09	\$ 0.05	\$ 0.06





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Inventories are valued at the lower of cost or market using the first in, first out (FIFO) method and consist of the following:

	<b>May 28, 2010 (unaudited)</b>	<b>February 26, 2010</b>
	<b>(in thousands)</b>	
Raw materials	\$	\$
Work in process	4,499	4,764
Finished goods	289	350
Total	\$ 4,788	\$ 5,114

Inventory is presented net of an allowance for obsolescence of \$2,445,000 (Raw material \$124,000, Work in process \$1,620,000 and Finished goods \$701,000) and \$2,345,000 (Raw material \$138,000, Work in process \$1,506,000 and Finished goods \$701,000) at May 28, 2010 and February 26, 2010, respectively.

In accordance with United States generally accepted accounting principles, the Company may capitalize into property, plant and equipment certain of the costs of simulation equipment. This equipment may be used to provide training or as a demonstration device to market the technology, and may be sold as a product if appropriate. Upon receipt of a contract or contracts for products which are based on this technology, certain of these costs will be transferred initially into inventory and subsequently charged to the cost of sales for that particular contract as manufacturing costs.

**Table of Contents****Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****5. Accounts Receivable:**

The components of accounts receivable are as follows:

	<b>May 28, 2010</b>	<b>February 26, 2010</b>
	<b>(unaudited)</b>	
	<b>(in thousands)</b>	
U.S. government	\$ 1,010	\$ 438
U.S. commercial	779	1,403
International	2,724	15,930
	4,513	17,771
Less: allowance for doubtful accounts	(426)	(415)
	<b>\$ 4,087</b>	<b>\$ 17,356</b>

**Table of Contents****Environmental Tectonics Corporation  
Notes to the Consolidated Financial Statements, continued****6. Long-Term Obligations and Credit Arrangements:****Bank Credit and Facility****Increased PNC Bank Credit Facility and Issuance of New Guarantee**

On April 24, 2009, PNC Bank agreed to increase the amount of financing available under the 2007 PNC Credit Facility from \$15,000,000 to \$20,000,000, subject to the condition that H.F. Lenfest ( Lenfest ), a major shareholder and member of our Board of Directors, continue to personally guarantee all of ETC's obligations to PNC Bank (the Lenfest Guaranty ) and that Lenfest pledge \$10,000,000 in marketable securities as collateral security for his guarantee (the Lenfest Pledge ).

Following the receipt of shareholder approval for the Lenfest Financing Transaction, ETC and PNC Bank entered into the Amended and Restated Credit Agreement (the Amended and Restated PNC Credit Agreement ) and the Second Amended and Restated Reimbursement Agreement for Letters of Credit (the Amended and Restated Reimbursement Agreement ). The 2007 promissory note was cancelled and replaced with the Amended and Restated Promissory Note in the principal amount of \$20,000,000 (the Amended and Restated PNC Note ).

In connection with the execution of the amended and restated agreements and note with PNC, ETC paid to Lenfest an origination fee of 100 shares of Series D Convertible Preferred Stock of the Company (the Series D Preferred Stock ), which is equal to one percent (1%) of the market value of the \$10,000,000 in marketable securities pledged by Lenfest to PNC Bank to secure ETC's obligations to PNC Bank. The 100 shares of Series D Preferred Stock have a stated value of \$1,000 per share, or \$100,000 in the aggregate. These shares of Series D Preferred Stock have a conversion price per share equal to \$1.11, which price equaled the average closing price of ETC common stock during the 120 days prior to the issuance of such shares. Additionally, ETC will pay Lenfest annual interest equal to 2% of the amount of the Lenfest Pledge, payable in Series D Preferred Stock.

In consideration of Lenfest entering into the amended and restated guaranty, ETC issued to Lenfest warrants equal in value to ten percent (10%) of the amount of the \$5,000,000 increase under the 2007 PNC Bank Credit Facility. The warrants are exercisable for seven years following issuance to purchase 450,450 shares of ETC Common Stock at an exercise price per share equal to \$1.11, which price equaled the average closing price of ETC common stock during the 120 days prior to the issuance of the warrant. The Company recorded a loan origination deferred charge associated with these warrants of \$487,000 using the Black-Scholes options-pricing model with the following weighted average assumptions: expected volatility of 91.9%; risk-free interest rate of 0.49%; and an expected life of seven years.

Amounts borrowed under the Amended and Restated PNC Credit Agreement can be borrowed, repaid and reborrowed from time to time until June 30, 2011. Borrowings made pursuant to the Amended and Restated PNC Credit Agreement bear interest at either the prime rate (as described in the promissory note executed pursuant to the Amended and Restated PNC Credit Agreement) plus 0.50 percentage points or the London Interbank Offered Rate ( LIBOR ) (as described in the Promissory Note) plus 2.50 percentage points. Additionally, ETC is obligated to pay a fee of 0.125% per year for unused but available funds under the line of credit.

**Amendment to the Credit Agreement**

On October 1, 2009, the Amended and Restated PNC Credit Agreement was amended to extend the maturity date to June 30, 2011. Additionally, the affirmative covenants were adjusted. The Consolidated Tangible Net Worth covenant was modified to reflect the impact on the Company's balance sheet of the Lenfest Financing Transaction. Effective with each fiscal quarter ending after October 1, 2009, the Company must maintain a minimum Consolidated Tangible Net Worth of at least \$10,000,000. The EBITDA covenant was changed for fiscal periods beginning after December 1, 2009. Beginning with the first fiscal quarter ending after December 1, 2009, and for each fiscal quarter ending thereafter, the Company must maintain a minimum cumulative aggregate EBITDA of \$4,000,000 for the fiscal quarter then ending and the three preceding fiscal quarters. The Company is in full compliance of its covenants as of May 28, 2010.

**Table of Contents****Environmental Tectonics Corporation****Notes to the Consolidated Financial Statements, continued**

As of May 28, 2010, the Company's availability under the Amended and Restated PNC Credit Agreement was approximately \$14,165,000. This reflected cash borrowings of \$4,300,000 and outstanding letters of credit of approximately \$1,535,000.

Due to the Company's accumulated deficit, all dividends accruing for the Series D and E Preferred Stock issuances have been recorded in the accompanying financial statements as a reduction in additional paid-in capital.

**Dedicated Line of Credit Agreement with PNC Bank**

On November 16, 2009, the Company and PNC Bank entered into a Letter Agreement, Reimbursement Agreement, Pledge Agreement, and Amendment to Subordination Agreement (collectively, the Dedicated Line of Credit Agreement), pursuant to which the Company received a committed line of credit in the amount of \$5,422,405 (the Line of Credit) which the Company used to satisfy performance bond and repayment guarantee requirements in a newly awarded contract. Use of this dedicated line of credit is restricted to funding contract performance and repayment guarantee requirements under this specific contract.

As security for the Line of Credit, ETC and Lenfest were each required to provide PNC Bank with the equivalent of \$2,711,000 in the form of cash or other financial instruments. To meet this requirement, ETC has deposited cash in this amount in a restricted bank account with PNC Bank. Lenfest had guaranteed the Company's obligations under the Dedicated Line of Credit Agreement, and had pledged to PNC Bank \$2,711,000 in certificated securities. Under the terms of the line, ETC was required by August 19, 2010, to place additional cash funds of \$2,711,000 with PNC Bank, at which time the Lenfest guarantee would be terminated and the Lenfest securities would be returned to Lenfest.

During the first quarter of fiscal 2011, the Company fulfilled its requirement to fund the balance of the security to collateralize the committed line of credit by depositing approximately \$2,711,000 in a certificate of deposit with PNC. Subsequently, Lenfest's securities were returned and his guarantee to cover the \$5.4 million line was terminated.

**Lenfest Credit Facility**

As part of the Lenfest Financing Transaction, the Company established a credit facility in the maximum amount of \$7,500,000 with Lenfest (the Lenfest Credit Facility) to be used to finance certain government projects that ETC has been awarded or is seeking to be awarded. The terms of the Lenfest Credit Facility are set forth in a Secured Credit Facility and Warrant Purchase Agreement between the Company and Lenfest, dated as of April 24, 2009 (the Lenfest Credit Agreement). In connection with the Lenfest Credit Agreement, the Company has executed, and will in the future execute, promissory notes in favor of Lenfest, in the aggregate principal amount of up to \$7,500,000 (the

Lenfest Credit Facility Note) based on the amount borrowed by the Company pursuant to the Lenfest Credit Agreement. Each Lenfest Credit Facility Note issued under the Lenfest Credit Facility will accrue interest at the rate of 10% per annum, payable in cash or, at the option of Lenfest, in shares of Series D Preferred Stock of the Company, as described below. The Lenfest Credit Facility expires on December 31, 2012. As of May 28, 2010, the Company had not utilized any of the \$7.5 million available funding under this facility.

**ETC-PZL Project Financing**

In September 2009, ETC-PZL, located in Warsaw, Poland, entered into a project financing agreement with a Warsaw bank to fund a research and development contract with the Polish government. The amount of this facility is \$604,000 and it is being repaid in quarterly installments of approximately \$70,000 which commenced in September 2009. This facility will expire in September 2011. Use of this line of credit is restricted to funding contract requirements under a specific research and development contract with the Polish government.

**Lenfest Financing Transaction**

On April 24, 2009, the Company entered into a transaction (the Lenfest Financing Transaction), which was approved by shareholders on July 2, 2009, with Lenfest, that provided for the following: (i) a \$7,500,000 credit facility provided by Lenfest to ETC, which expires on December 31, 2012; (ii) exchange of the \$10 million Subordinated Note held by Lenfest, together with all accrued interest and warrants issuable under the Subordinated Note, and all Series B Preferred Stock and Series C Preferred Stock held by Lenfest, together with all accrued dividends thereon, for a new class of preferred stock, Series E Preferred Stock, of the Company; and (iii) the guarantee by Lenfest of all of ETC's obligations to PNC Bank, National Association (PNC Bank) in connection with an increase

of the Company's existing \$15,000,000 revolving line of credit with PNC Bank (the 2007 PNC Credit Facility ) to \$20,000,000, and in connection with this guarantee, the pledge by Lenfest to PNC Bank of \$10,000,000 in marketable securities.

**Table of Contents****Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****Preferred Stock**

The Company has two classes of Cumulative Convertible Participating Preferred Stock: Series D (11,000 shares authorized) and Series E (25,000 shares authorized) (together, the Preferred Stock). The Preferred Stock was authorized by the Company's Board of Directors in April 2009 and approved by the Company's shareholders in July 2009. The Preferred Stock has a par value of \$0.05 per share and a stated value of \$1,000.00 per share. The Preferred Stock is entitled to receive cumulative dividends at the rate of 10% per year in preference to the holders of the Company's common stock with respect to dividends. These dividends are payable only upon a liquidation event or when otherwise declared by the Board of Directors of the Company. The Company cannot declare or pay any dividends on its common stock until the dividends on the Preferred Stock have been paid. The Preferred Stock holders are entitled to receive any dividends paid with respect to the common stock on an as-converted basis. The Preferred Stock may be converted by the holder at any time and from time to time into the Company's common stock by dividing the stated value of the Preferred Stock by the conversion price established at the time of issuance (see Series D and Series E below). Upon a liquidation event, the holders of the Preferred Stock would be entitled to participate in any proceeds in preference to any common stock holders. The Preferred Stock would also participate in any liquidation event with the common stock holders on an as-converted basis. The Preferred Stock conversion price is subject to adjustment for certain transactions including stock splits and issuance of equity securities below the conversion prices.

The Company has reviewed the generally accepted accounting principles applicable to the Preferred Stock and has determined that the Preferred Stock qualifies as permanent equity. Specifically, the Company reviewed ASC 815 and determined that the attributes of the preferred stock were more akin to equity than debt. The attributes considered by the Company included the designation of the instruments, the conversion of the instruments to the Company's common stock, participation feature, no mandatory conversion, voting rights and ability to appoint directors. The Company also reviewed ASC 480 and concluded that the preferred stock were within the control of the Company. In addition, the Company has concluded that the conversion feature qualifies for the scope exception of ASC 815 as it is clearly and closely related to the Preferred Stock instrument.

Additionally, the Company reviewed ASC 480 Distinguishing Liabilities From Equity and determined that these instruments are permanent equity because the preferred instruments are not mandatorily redeemable, there is no obligation to repurchase the instruments and there is no obligation to issue a variable amount of common shares.

Issuances of the Preferred Stock are as follows:

**Series D Preferred Stock**

On April 24, 2009, the Company paid to Lenfest an origination fee of 1% of the committed amount of the Lenfest Credit Facility. The value of the origination fee was \$55,000. The origination fee was paid in 55 shares of Series D Preferred Stock having a conversion price of \$0.94 per share, which price equaled the average closing price of ETC's common stock during the 120 days prior to the issuance of such shares and would convert into 58,511 shares of ETC's common stock.

In connection with the execution of the 2009 PNC Financing Documents, ETC paid to Lenfest an origination fee of 100 shares of Series D Preferred Stock, which is equal to one percent (1%) of the market value of the \$10,000,000 in marketable securities pledged by Lenfest to PNC Bank to secure ETC's obligations to PNC Bank. The 100 shares of Series D Preferred Stock have a stated value of \$1,000 per share, or \$100,000 in the aggregate. These shares of Series D Preferred Stock have a conversion price per share equal to \$1.11, which price equaled the average closing price of ETC's common stock during the 120 days prior to the issuance of such shares and would convert into 90,090 shares of ETC's common stock.

As of May 28, 2010, the Series D Preferred Stock totaled \$155,000 and was convertible into 148,601 shares of the Company's common stock. The Company has paid all Series D Preferred Stock dividends accruing through May 28, 2010.

**Table of Contents****Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****Series E Preferred Stock**

In July, 2009, the Company issued 23,741 shares of Series E Preferred Stock to Lenfest in connection with the Series E Exchange transaction. The shares of Series E Preferred Stock are convertible to common stock at a conversion price per share equal to \$2.00 and would convert into 11,870,500 shares of ETC common stock.

During the first three months of fiscal 2011, the Company repurchased and retired \$1,000,000 (1,000 shares) of Series E Preferred Stock from Lenfest.

As of May 28, 2010, the Series E Preferred Stock totaled \$22,741,000 and was convertible into 11,370,500 shares of the Company's common stock. The Company has paid all Series E Preferred Stock dividends accruing through May 28, 2010.

During the first half of fiscal 2011, the Company repurchased and retired \$1,500,000 of Series E Preferred Stock from Lenfest.

**Common Stock Warrants**

In February 2009, in connection with a \$2 million loan made by Lenfest to the Company, the Company issued to Lenfest warrants to purchase 143,885 shares of ETC common stock, which shares were in equal in value to 10% of the \$2 million note. The warrants are exercisable for seven years following issuance at an exercise price of \$1.39, which price equaled the average closing price of ETC common stock during the 120 days prior to the issuance of the warrant.

In July 2009, in consideration of Lenfest entering into the Amended and Restated Guaranty, ETC issued to Lenfest warrants to purchase 450,450 shares of ETC common stock, which shares were equal in value to ten percent (10%) of the amount of the \$5,000,000 increase under the 2007 PNC Bank Credit Facility. The warrants are exercisable for seven years following issuance at an exercise price per share equal to \$1.11, which price equaled the average closing price of ETC common stock during the 120 days prior to the issuance of the warrant.

During the exercise period of the warrant agreements, the exercise price and number of warrant shares shall be subject to adjustment. In the event of an issuance of ETC's common stock, convertible securities, options or warrants without consideration or for a consideration less than the exercise price of the warrants, the exercise price shall be reduced and the number of shares issuable upon the exercise of the warrant shall be adjusted. (See Note 11-Subsequent Events.)

Long-term obligations at May 28, 2010 and February 26, 2010 consist of the following:

	<b>May 28, 2010</b>	<b>February 26, 2010</b>
	<b>(amounts in thousands)</b>	
Note payable to bank	\$ 4,300	\$ 9,600
ETC-PZL project financing	416	486
Automobile loan	5	7
Total debt obligations	4,721	10,093
Less current maturities	213	285
Long-term obligations, net of current maturities	\$ 4,508	\$ 9,808



**Table of Contents****Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****7. Fair Value of Financial Instruments**

The carrying amounts of cash, accounts receivable and accounts payable approximate fair value because of the short maturity associated with these instruments. Derivative financial instruments are recorded at fair value.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The hierarchy below lists three levels of fair value based on the extent to which inputs used in measuring fair value are observable in the market. The Company categorizes each of its fair value measurements in one of these three levels based on the lowest level input that is significant to the fair value measurement in its entirety. The Company adopted the provisions of Accounting Standards Codification (ASC 820 Fair Value Measurements and Disclosures). The Company did not elect the fair value option. The levels of input are:

Level 1: Observable inputs such as quoted prices in active markets for identical assets or liabilities;

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly; these include quoted prices for similar assets or liabilities in active markets and quoted prices or identical assets or liabilities in markets that are not active;

Level 3: Unobservable inputs that are supported by little or no market activity, which require the reporting entity's judgment or estimation.

The assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of financial assets and financial liabilities and their placement within the fair value hierarchy.

The Company's financial liabilities are accounted for at cost. The fair value of these instruments, calculated on a recurring basis using the discounted cash flow methodology, is summarized below (amounts in thousands):

	<b>Fair Value Measurement at May 28, 2010 using:</b>			
<b>Liabilities</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Credit facility payable to bank	\$	\$	\$ 5,588	\$ 5,588
ETC-PZL contract financing			392	392
<b>Total</b>	<b>\$</b>	<b>\$</b>	<b>\$ 5,980</b>	<b>\$ 5,980</b>

	<b>Fair Value Measurement at February 26, 2010 using:</b>			
<b>Liabilities</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Credit facility payable to bank	\$	\$	\$ 10,551	\$ 10,551
ETC-PZL contract financing			453	453
Interest rate swap agreements		85		85
<b>Total</b>	<b>\$</b>	<b>\$ 85</b>	<b>\$ 11,004</b>	<b>\$ 11,089</b>

## **8. Income Taxes**

The Company uses the asset and liability method of accounting for income taxes. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial and tax reporting purposes as well as the valuation of net loss carryforwards. Valuation allowances are reviewed each fiscal period to determine whether there is sufficient positive or negative evidence to support a change in judgment about the realizability of the related deferred tax asset.

The Company has reviewed the components of its deferred tax asset and has determined, based upon all available information, that its current and expected future operating income will more likely than not result in the realization of a portion of its deferred tax assets relating primarily to its net operating loss carryforwards. As of May 28, 2010, the Company had approximately \$35.2 million of federal net loss carry forwards available to offset future income tax liabilities, beginning to expire in 2025. In addition, the Company has the ability to offset deferred tax assets against deferred tax liabilities created for such items as depreciation and amortization.

**Table of Contents****Environmental Tectonics Corporation****Notes to the Consolidated Financial Statements, continued**

As a result of the Company's analysis, no provision for income taxes was recorded in the Consolidated Statement of Operations for the thirteen week period ended May 28, 2010. For the thirteen week period ended May 29, 2009, the Company did not record any benefit for income taxes due to the prior operating losses and the low probability that any recorded tax receivables would ever be realized.

	(in thousands)	
	<b>Thirteen week period ended May 28, 2010</b>	<b>Thirteen week period ended May 29, 2009</b>
Currently payable		
Federal	\$ 120	\$
State		
Foreign (benefits) taxes		
	120	
Deferred:		
Federal	(120)	
State		
Foreign benefit		
	(120)	
	\$	\$

A reconciliation of the statutory federal income tax rate to the effective tax rate is as follows:

	<b>Thirteen week period ended May 28, 2010</b>	<b>Thirteen week period ended May 29, 2009</b>
Statutory income tax (benefit)	34.0%	34.0%
State income tax, net of federal tax benefit	3.8	3.8
Change in valuation allowance	(37.8)	(37.8)
	%	%

The tax effects of the primary components of the temporary differences are as follows:

	<b>May 28, 2010</b>	<b>February 26, 2010</b>
	(amounts in thousands)	
Deferred tax assets:		
Net operating loss and credits	\$ 15,054	\$ 15,607

Vacation reserve	80	80
Inventory reserve	918	880
Receivable reserve	160	156
Warranty reserve	117	117
Compensation and other reserves	158	32
Other, net		74
	16,487	16,946
Valuation Reserve	(11,096)	(11,963)
Total current deferred tax asset	5,391	4,983
Deferred tax liabilities:		
Amortization of capitalized software	401	350
Depreciation	2,897	2,716
Total non-current deferred tax liability	3,298	3,066
Net deferred tax asset	\$ 2,093	\$ 1,917

During the fiscal years ended February 26, 2010 and February 27, 2009, the Company did not have any unrecognized tax benefits and accordingly did not recognize interest expense or penalties related to unrecognized tax benefits. The Company or one of its subsidiaries files income tax returns in U.S. federal jurisdiction, various states and foreign jurisdiction. The Company is no longer subject to U.S. federal tax examinations by tax authorities for the fiscal years before 2007. The Company's majority-owned subsidiary, ETC-PZL, is no longer subject to tax examinations in Poland for tax periods prior to December 31, 2005.

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**Environmental Tectonics Corporation  
Notes to the Consolidated Financial Statements, continued**

**9. Commitments and Contingencies**

**Mends International, Ltd.**

On May 29, 2008, a Request for Arbitration was filed against the Company with the Secretariat of the International Court of Arbitration by Mends International Ltd. ( Mends ). Mends Request for Arbitration arose out of a February 3, 1999 contract between the Company and Mends wherein Mends purchased aeromedical equipment for sale to the Nigerian Air Force. The Company contested the arbitration case but did record a reserve in this matter. On July 1, 2010, the International Court of Arbitration issued a Partial Final Award which was within the scope of the Company s reserve and which did not have a material adverse effect on the Company s financial condition or results of operations. Additionally, the International Court of Arbitration may make an additional award to allocate the costs of the arbitration (including attorneys fees) between the parties.

**Administrative Agreement with U.S. Navy**

In 2007, the Company entered into a settlement agreement with the Department of the Navy to resolve litigation filed by the Company in May 2003 in connection with a contract for submarine rescue decompression chambers. As of May 14, 2008, the Company made all payments required under this settlement agreement and transferred the chambers to the Department of the Navy. From October 2, 2007 through December 12, 2007, the Company was suspended by the Department of the Navy from soliciting work for the federal government pursuant to the Federal Acquisition Regulation. However, effective December 12, 2007, the Department of the Navy lifted the Company s suspension pursuant to the execution by the Company and the Department of the Navy of an Administrative Agreement. In accordance with the Administrative Agreement, the Company has established and implemented a program of compliance reviews, audits, and reports.

**Table of Contents****Environmental Tectonics Corporation****Notes to the Condensed Consolidated Financial Statements, continued****10. Segment Information (unaudited):**

The Company primarily manufactures, under contract, various types of high-technology equipment which it has designed and developed. The Company considers its business activities to be divided into two segments: Training Services Group (TSG) and the Control Systems Group (CSG). Product categories included in TSG are aircrew training devices and related services, disaster management training systems, and entertainment products. CSG includes sterilizers, environmental control systems, and hyperbaric chambers, along with parts and service support. The following segment information reflects the accrual basis of accounting.

	<b>Training Services Group (TSG)</b>	<b>Control Systems Group (CSG)</b>	<b>Corporate</b>	<b>Company Total</b>
<b>Thirteen weeks ended May 28, 2010:</b>				
Net sales	\$ 7,932	\$ 4,189	\$	\$ 12,121
Interest expense	136	92		228
Depreciation and amortization	192	154		346
Operating income (loss)	1,409	1,110	(278)	2,241
Income tax benefit				
Identifiable assets	19,180	5,797	16,081	41,058
Expenditures for segment assets	376	81	122	579
<b>Thirteen weeks ended May 29, 2009:</b>				
Net sales	\$ 6,915	\$ 2,666	\$	\$ 9,581
Interest expense	299	217		516
Depreciation and amortization	150	417		567
Operating income (loss)	1,894	(170)	(381)	1,343
Income tax benefit				
Identifiable assets	7,629	5,556	22,353	35,538
Expenditures for segment assets	241	155		396

<b>Reconciliation to consolidated net income attributable to Environmental Tectonics Corporation:</b>	<b>Thirteen weeks ended May 28, 2010:</b>	<b>Thirteen weeks ended May 29, 2009</b>
Operating income	\$ 2,241	\$ 1,343
Interest expense	(228)	(516)
Other, net	(72)	(55)
Income tax benefit		
Income attributable to the noncontrolling interest	(5)	(2)
Net income attributable to Environmental Tectonics Corporation	\$ 1,936	\$ 770

Approximately 68% of sales totaling \$8,279,000 in the thirteen weeks ended May 28, 2010 were made to the U.S. Government under two contracts and to one international customer. Approximately 24% of sales totaling \$2,296,000 in the thirteen weeks ended May 29, 2009 were made to one customer in the international pilot training product line.

Included in the segment information for the thirteen weeks ended May 28, 2010 are export sales of \$5,217,000, including sales to the Korean government for \$4,474,000. For the thirteen week period ended May 29, 2009, there were international sales of \$5,786,000 including sales to or relating to governments or commercial accounts in Saudi Arabia (\$3,327,000), Malaysia (\$667,000) and Turkey (\$537,000).

Segment operating income consists of net sales less applicable costs and expenses relating to these revenues. Unallocated general corporate expenses and other expenses such as letter of credit fees have been excluded from the determination of the total profit/loss for segments. Corporate home office expenses are primarily central administrative office expenses. Other expenses include banking and letter of credit fees. Property, plant and equipment associated with the Company's NASTAR Center are included in the TSG segment; the remaining property, plant and equipment are not identified with specific business segments, as these are common resources shared by all segments.

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**Environmental Tectonics Corporation**

**Notes to the Condensed Consolidated Financial Statements, continued**

**11. Subsequent Event**

On January 4, 2011, the Company entered into amendments to each of the warrants issued to Lenfest pursuant to which Lenfest agreed to remove a provision in each of the warrants which provided anti-dilution protection in the event the Company issued securities at a price below the exercise price set forth in the warrants.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**FORWARD-LOOKING STATEMENTS**

Discussions of some of the matters contained in this Quarterly Report on Form 10-Q/A for Environmental Tectonics Corporation may constitute forward-looking statements within the meaning of the Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, and as such, may involve risks and uncertainties. We have based these forward-looking statements on our current expectations and projections about future events or future financial performance, which include implementing our business strategy, developing and introducing new technologies, obtaining, maintaining and expanding market acceptance of the technologies we offer, and competition in our markets. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about ETC and its subsidiaries that may cause actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements.

These forward-looking statements include statements with respect to the Company's vision, mission, strategies, goals, beliefs, plans, objectives, expectations, anticipations, estimates, intentions, financial condition, results of operations, future performance and business of the Company, including, but not limited to, (i) projections of revenues, costs of materials, income or loss, earnings or loss per share, capital expenditures, growth prospects, dividends, capital structure, other financial items and the effects of currency fluctuations, (ii) statements of our plans and objectives of the Company or its management or Board of Directors, including the introduction of new products, or estimates or predictions of actions of customers, suppliers, competitors or regulatory authorities, (iii) statements of future economic performance, (iv) statements of assumptions and other statements about the Company or its business, (v) statements made about the possible outcomes of litigation involving the Company, (vi) statements regarding the Company's ability to obtain financing to support its operations and other expenses, and (vii) statements preceded by, followed by or that include terminology such as may, will, should, expect, plan, anticipate, believe, estimate, predict, potential, intend, or continue, and similar expressions. These forward-looking statements involve risks and uncertainties which are subject to change based on various important factors. Some of these risks and uncertainties, in whole or in part, are beyond the Company's control. Factors that might cause or contribute to such a material difference include, but are not limited to, those discussed in our Annual Report on Form 10-K/A for the fiscal year ended February 26, 2010, in the section entitled Risks Particular to Our Business. Shareholders are urged to review these risks carefully prior to making an investment in the Company's common stock.

The Company cautions that the foregoing list of factors that could affect forward-looking statements by ETC is not exclusive. Except as required by federal securities law, the Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

In this report all references to ETC, the Company, we, us, or our, mean Environmental Tectonics Corporation and our subsidiaries.

References to fiscal first quarter 2011 are references to the 13-week period ended May 28, 2010. References to fiscal first quarter 2010 are references to the 13-week period ended May 29, 2009. References to fiscal 2011 or the 2011 fiscal year are references to the fifty-two week period ended February 25, 2011. References to fiscal 2010 or the 2010 fiscal year are references to the fifty-two week period ended February 26, 2010.

**Overview**

ETC was incorporated in 1969 in Pennsylvania. For over forty years, we have provided our customers with products, service and support. Innovation, continuous technological improvement and enhancement, and product quality are core values and critical to our success. We are a significant supplier and innovator in the following product areas: (1) software driven products and services used to create and monitor the physiological effects of flight; (2) high performance jet tactical flight simulation; (3) steam and gas sterilization; (4) testing and simulation devices for the automotive industry; (5) hyperbaric and hypobaric chambers; and (6) driving and disaster simulation systems.

We operate in two business segments Training Services Group ( TSG ) and Control Systems Group ( CSG ). Our core technologies in TSG include the design, manufacture and sale of training services which consists of (1) software driven products and services used to create and monitor the physiological effects of flight; (2) high performance jet

tactical flight simulation, and; (3) driving and disaster simulation systems, and in CSG include: (1) steam and gas sterilization; (2) testing and simulation devices for the automotive industry, and; (3) hyperbaric and hypobaric chambers. Product categories included in TSG are Aircrew Training Systems (ATS) and flight simulators, disaster management systems and entertainment applications. CSG includes sterilizers, environmental control devices and hyperbaric chambers along with parts and service support. Revenue and other financial information regarding our segments may be found in Note 11 Business Segment Information of the Notes to the Condensed Consolidated Financial Statements.

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The following factors had an impact on our financial performance, cash flow and financial position for the fiscal quarter ended May 28, 2010:

Increased production under U.S. Government contracts

The Base Realignment and Closure (BRAC) Act passed in 2005 by Congress mandated base closures and consolidations through all the U.S. defense services. As a result of this Act, in the past two years we have been awarded two major contracts for pilot training. Our fiscal 2011 opening backlog of firm orders included approximately \$48 million for two significant contracts from the U.S. Navy for a research disorientation trainer and the U.S. Air Force to provide a high performance training and research human centrifuge. As a result of engineering and production activity on these two contracts, sales to the U.S. Government increased by \$2.2 million in our Training Services Group during the current fiscal quarter versus the prior fiscal quarter. On June 12, 2010, we were awarded an additional \$38.3 million contract by the U. S. Air Force to provide a suite of altitude chambers. Although at the current time we have a significant sales backlog with the U.S. Government for equipment to be procured under the BRAC Act, given the current domestic economic conditions and political environment, it should not be assumed that any additional contracts will be awarded to us.

Exchange of long term debt, establishment of additional facility, and increase in bank line

On April 24, 2009, we entered into a transaction with H. F. Lenfest (Lenfest ), a member of our Board of Directors and a significant shareholder, that provided for the following: (i) a \$7,500,000 credit facility to be provided by Lenfest to ETC; (ii) exchange of the Subordinated Note held by Lenfest, together with all accrued interest and warrants issuable under the Subordinated Note, and all Series B Preferred Stock and Series C Preferred Stock held by Lenfest, together with all accrued dividends thereon, for a new class of preferred stock, Series E Preferred Stock, of the Company; and (iii) an increase of the existing \$15,000,000 revolving line of credit with PNC Bank to \$20,000,000. Having adequate cash from operations and additional availability under new and existing credit lines allowed us to effectively and efficiently execute on our contracts. Additionally, we expect to be adequately cash funded throughout fiscal 2011.

Positive impact of income taxes

During the first quarter of fiscal 2011, no income tax provision was recorded due to our utilization of significant net operating loss carryforwards. We use the asset and liability method of accounting for income taxes. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial and tax reporting purposes as well as the valuation of net loss carryforwards. Valuation allowances are reviewed each fiscal period to determine whether there is sufficient positive or negative evidence to support a change in judgment about the realizability of the related deferred tax asset.

Continued expanded use of our NASTAR Center

Our National Aerospace Training and Research (NASTAR) Center, which opened in fiscal 2008, is an integrated pilot training center offering a complete range of aviation training and research support for military aviation, civil aviation and the emerging commercial space market. The NASTAR Center houses state of the art equipment including the ATFS-400, a GYROLAB GL-2000 Advanced Spatial Disorientation Trainer, a Hypobaric Chamber, an Ejection Seat Trainer, and a Night Vision and Night Vision Goggle Training System. These products represent over forty years of pioneering development and training solutions for the most rigorous stresses encountered during high performance aircraft flight including the effects of altitude exposure, High G-force exposure, spatial disorientation and escape from a disabled aircraft.

During the past two fiscal years we have been successful in utilizing the NASTAR Center for research, space training and as a showroom to market our Authentic Tactical Fighting System technology. We feel that demonstrating tactical flight simulation in our NASTAR Center has been highly instrumental in our obtaining significant orders for our Aircrew Training Systems products.

Going forward, we are hopeful for expanded research aimed at examining the effectiveness of using centrifuge based simulation for Upset Recovery Training ( URT ) for commercial airline pilots. Loss of control in flight is a major cause factor in loss of life and hull damage aircraft accidents. Modern day commercial aviation currently has no requirement for training of pilots to deal with these situations, commonly referred to as upsets. Realistic training for responding to and recovering from upsets, or URT, requires more than a non-centrifuged based simulator because

non-centrifuge-based simulators do not reproduce the physiological stresses and disorientation that a pilot experiences during an actual upset. We believe our GYROLAB simulator series is an answer to providing pilots with the dynamic environment necessary for effective training.

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Continued capital and consulting spending to enhance and market worldwide our Authentic Tactical Fighting Systems (ATFS) and other technologies.

During the past two fiscal years we have spent over \$4.8 million (including \$2.3 million in fiscal 2010) in capital, software development and consulting expenses. Most of this spending has been related to our pilot training simulation equipment. This includes engineering costs to improve the technical abilities of our ATFS line of products, validation effort associated with Upset Recovery Training, and consulting arrangements. Going forward, we expect spending to be significant for these efforts.

Common stock dilution.

As a result of our aforementioned refinancing transaction with H. F. Lenfest, our average fully diluted shares have increased by approximately 11.8 million shares. Given our positive financial performance, this increase in equivalent common shares has a dilutive impact on our earnings per share.

**Critical Accounting Policies**

The discussion and analysis of the Company's financial condition and results of operation are based upon the Company's condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these condensed consolidated financial statements requires the Company to make estimates and judgments that affect the reported amount of assets and liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities at the date of the Company's condensed financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that reflect significant judgments and uncertainties, and potentially result in materially different results under different assumptions and conditions. For a detailed discussion on the application of these and other accounting policies, see Note 2 to the Consolidated Financial Statements, Summary of Significant Accounting Policies in the Company's Annual Report on Form 10-K/A for the fiscal year ended February 26, 2010.

**Table of Contents****Results of Operations****Thirteen weeks ended May 28, 2010 compared to thirteen weeks ended May 29, 2009**

We have historically experienced significant variability in our quarterly revenue, earnings and other operating results, and our performance may fluctuate significantly in the future.

	<b>Summary Table of Results</b>			
	<b>13 weeks ended May 28, 2010 (Restated) (amounts in thousands)</b>	<b>13 weeks ended May 29, 2009 (Restated)</b>	<b>Variance \$</b>	<b>Variance %</b>
			( ) =Unfavorable	
Sales:				
Domestic	\$ 2,918	\$ 1,959	\$ 959	49.0%
US Government	3,986	1,836	2,150	117.1
International	5,217	5,786	(569)	(9.8)
<b>Total Sales</b>	<b>12,121</b>	<b>9,581</b>	<b>2,540</b>	<b>26.5</b>
<b>Gross Profit</b>	<b>5,130</b>	<b>4,427</b>	<b>703</b>	<b>15.9</b>
Selling and marketing expenses	1,102	1,254	152	12.1
General and administrative expenses	1,463	1,602	139	8.7
Research and development expenses	324	228	(96)	(42.1)
<b>Operating income</b>	<b>2,241</b>	<b>1,343</b>	<b>898</b>	<b>66.9</b>
Interest expense, net	228	516	288	55.8
Other expense, net	72	55	(17)	(30.9)
Income taxes				n/a
Income attributable to the noncontrolling interest	5	2	(3)	(150.0)
<b>Net income attributable to Environmental Tectonics Corporation</b>	<b>1,936</b>	<b>770</b>	<b>1,166</b>	<b>151.4%</b>
Preferred stock dividend	(577)	(235)	(342)	(145.5)
<b>Income applicable to common shareholders</b>	<b>\$ 1,359</b>	<b>\$ 53</b>		