Complete Production Services, Inc. Form 10-Q April 30, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 Form 10-O

#### (MARK ONE)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

FOR THE QUARTERLY PERIOD ENDED March 31, 2010

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_TO \_\_.

Commission File Number: 1-32858 Complete Production Services, Inc. (Exact name of registrant as specified in its charter)

Delaware72-1503959(State or Other Jurisdiction of<br/>Incorporation or Organization)(I.R.S. Employer<br/>Identification No.)

11700 Katy Freeway, Suite 300

Houston, Texas 77079
(Address of principal executive offices) (Zip Code)

Registrant s telephone number, including area code: (281) 372-2300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o Indicate by check mark whether the registrant has submitted electronically and posted on its Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer o

Non-accelerated filer o

(Do not check if a smaller reporting company o company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Number of shares of the common stock, par value \$0.01 per share, of the registrant outstanding as of April 27, 2010: 77,741,681

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#### PART I FINANCIAL INFORMATION

#### **Item 1. Financial Statements.**

#### COMPLETE PRODUCTION SERVICES, INC.

#### Consolidated Balance Sheets March 31, 2010 (unaudited) and December 31, 2009

		2010 (In thous shar	ands, e	_
ASSETS				
Current assets: Cash and cash equivalents Accounts receivable, net	\$	105,439 206,485	\$	77,360 171,284
Inventory, net Prepaid expenses		34,121 15,071		37,464 17,943
Income tax receivable Current deferred tax assets		56,478 8,158		57,606 8,158
Other current assets		163		111
Total current assets Property, plant and equipment, net		425,915 908,692		369,926 941,133
Intangible assets, net of accumulated amortization of \$16,681 and \$15,476, respectively		11,597		13,243
Deferred financing costs, net of accumulated amortization of \$7,028 and \$6,266, respectively		11,983		12,744
Goodwill		243,823		243,823
Other long-term assets	Φ.	8,115	ф	7,985
Total assets	\$.	1,610,125	\$	1,588,854
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:				
Current maturities of long-term debt Accounts payable	\$	193 32,507	\$	228 31,745
Accrued liabilities Accrued payroll and payroll burdens		44,647 20,593		41,102 13,559
Accrued interest Notes payable		15,778		3,206 1,069
Income taxes payable		221		813
Total current liabilities Long-term debt		113,939 650,000		91,722 650,002
Deferred income taxes		146,415		148,240
Total liabilities Commitments and contingencies Stockholders equity:		910,354		889,964
Stockholders equity.		759		752

Common stock, \$0.01 par value per share, 200,000,000 shares authorized,

75,922,199 (2009 75,278,406) issued

Preferred stock, \$0.01 par value per share, 5,000,000 shares authorized, no shares

issued and outstanding		
Additional paid-in capital	640,321	636,904
Retained earnings	39,245	42,007
Treasury stock, 164,575 (2009 54,313) shares at cost	(1,717)	(334)
Accumulated other comprehensive income	21,163	19,561
Total stockholders equity	699,771	698,890
Total liabilities and stockholders equity	\$ 1,610,125	\$ 1,588,854

See accompanying notes to consolidated financial statements.

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## COMPLETE PRODUCTION SERVICES, INC. Consolidated Statements of Operations Quarters Ended March 31, 2010 and 2009 (unaudited)

	Quarters Ended March 31,			
		2010	,	2009
	(I	n thousands	, exc	ept per
		share d		
Revenue:				
Service	\$	301,392	\$	322,917
Product		8,312		13,764
		309,704		336,681
Service expenses		206,820		211,213
Product expenses		6,124		10,495
Selling, general and administrative expenses		40,852		49,278
Depreciation and amortization		45,319		51,689
Income before interest and taxes		10,589		14,006
Interest expense		14,741		14,458
Interest income		(48)		(10)
Loss before taxes		(4,104)		(442)
Taxes		(1,342)		(106)
Net loss	\$	(2,762)	\$	(336)
Loss per share information:				
Basic loss per share	\$	(0.04)	\$	(0.00)
Diluted loss per share	\$	(0.04)	\$	(0.00)
Weighted average shares:		75 (00		74.005
Basic		75,699		74,895
Diluted  Consolidated Statements of Comprehensive Legs		75,699		74,895
Consolidated Statements of Comprehensive Loss Quarters Ended March 31, 2010 and 2009 (unaudited)				
		Quarters Ended March 31,		
		2010	cii J	2009
		(In tho	กเรอา	
Net loss		\$ (2,762)		\$ (336)
Change in cumulative translation adjustment		1,602	•	(1,292)
6		-,00 <b>-</b>		(-,-/-)

Comprehensive loss \$ (1,160) \$ (1,628)

See accompanying notes to consolidated financial statements.

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#### COMPLETE PRODUCTION SERVICES, INC. Consolidated Statement of Stockholders Equity Quarter Ended March 31, 2010 (unaudited)

	Number of Shares		mmon tock	Additional Paid-in Capital (In thousa	Retained Earnings nds, except s	Stock	-	Con	cumulated Other nprehensive Income	Total
Balance at December 31, 2009 Net loss Cumulative translation	75,278,406	\$	752	\$ 636,904	\$ 42,007 (2,762)	\$ (33-	4)	\$	19,561	\$698,890 (2,762)
adjustment Issuance of common stock: Exercise of stock									1,602	1,602
options Expense related to	86,129			696						696
employee stock options Excess tax benefit				750						750
from share-based compensation				94						94
Purchase of treasury shares Vested restricted	(110,262)					(1,38	3)			(1,383)
stock Amortization of non-vested	667,926		7	(7)						
restricted stock				1,884						1,884
Balance at March 31, 2010	75,922,199	\$	759	\$ 640,321	\$ 39,245	\$ (1,71	7)	\$	21,163	\$ 699,771
	See acco	mpaı	nying no	otes to consoli	dated financi	al stateme	nts	S.		

#### COMPLETE PRODUCTION SERVICES, INC.

#### Consolidated Statements of Cash Flows Quarters Ended March 31, 2010 and 2009 (unaudited)

	Quarters Ended		
	Marc	•	
	2010	2009	
	(In thou	usanas)	
Cash provided by (used in):			
Operating activities:	ф (2.7(2)	¢ (226)	
Net loss	\$ (2,762)	\$ (336)	
Items not affecting cash:	45 210	<i>5</i> 1 (00	
Depreciation and amortization	45,319	51,689	
Deferred income taxes	(1,485)	4,837	
Excess tax benefit from share-based compensation	(94)	(15)	
Non-cash compensation expense	2,634	3,460	
Loss on non-monetary asset exchange		4,868	
Provision for bad debt expense	150	1,497	
Other	794	803	
Changes in operating assets and liabilities:			
Accounts receivable	(34,289)	99,811	
Inventory	3,391	(11,270)	
Prepaid expense and other current assets	2,835	6,535	
Accounts payable	741	(27,139)	
Accrued liabilities and other	23,247	(2,384)	
Net cash provided by operating activities	40,481	132,356	
Investing activities:		(1.5.0.50)	
Additions to property, plant and equipment	(11,343)	(12,828)	
Proceeds from disposal of capital assets	518	7,156	
Net cash used in investing activities	(10,825)	(5,672)	
Financing activities:			
Issuances of long-term debt		3,146	
Repayments of long-term debt	(37)	(123,047)	
Repayment of notes payable	(1,069)	(1,353)	
Proceeds from issuances of common stock	696	25	
Purchase of treasury shares	(1,383)	(68)	
Excess tax benefit from share-based compensation	94	15	
Excess tax selicit from share sused compensation	71	13	
Net cash used in financing activities	(1,699)	(121,282)	
Effect of exchange rate changes on cash	122	286	
Change in cash and cash equivalents	28,079	5,688	
Cash and cash equivalents, beginning of period	77,360	19,090	
Capit and Capit equivalents, Cogniting of police	77,500	17,070	

Cash and cash equivalents, end of period	\$ 1	105,439	\$	24,778
Supplemental cash flow information: Cash paid for interest, net of interest capitalized Cash paid (refund received) for income taxes See accompanying notes to consolidated financial statement	\$ \$ s.	1,384 (660)	\$ \$	701 2,697

#### COMPLETE PRODUCTION SERVICES, INC.

Notes to Consolidated Financial Statements (Unaudited, in thousands, except share and per share data)

#### 1. General:

#### (a) Nature of operations:

Complete Production Services, Inc. is a provider of specialized services and products focused on developing hydrocarbon reserves, reducing operating costs and enhancing production for oil and gas companies. Complete Production Services, Inc. focuses its operations on basins within North America and manages its operations from regional field service facilities located throughout the U.S. Rocky Mountain region, Texas, Oklahoma, Louisiana, Arkansas, Pennsylvania, western Canada, Mexico and Southeast Asia.

References to Complete, the Company, we, our and similar phrases used throughout this Quarterly Report on Formula 10-Q relate collectively to Complete Production Services, Inc. and its consolidated affiliates.

On April 21, 2006, our common stock began trading on the New York Stock Exchange under the symbol CPX . (b) Basis of presentation:

The unaudited interim consolidated financial statements reflect all normal recurring adjustments that are, in the opinion of management, necessary for a fair statement of the financial position of Complete as of March 31, 2010 and the statements of operations and the statements of comprehensive income for the quarters ended March 31, 2010 and 2009, as well as the statement of stockholders—equity for the quarter ended March 31, 2010 and the statements of cash flows for the quarters ended March 31, 2010 and 2009. Certain information and disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been condensed or omitted. These unaudited interim consolidated financial statements should be read in conjunction with our audited consolidated financial statements and the notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2009 filed with the Securities and Exchange Commission on February 19, 2010. We believe that these financial statements contain all adjustments necessary so that they are not misleading.

In preparing financial statements, we make informed judgments and estimates that affect the reported amounts of assets and liabilities as of the date of the financial statements and affect the reported amounts of revenues and expenses during the reporting period. We review our estimates on an on-going basis, including those related to impairment of long-lived assets and goodwill, contingencies, and income taxes. Changes in facts and circumstances may result in revised estimates and actual results may differ from these estimates.

The results of operations for interim periods are not necessarily indicative of the results of operations that could be expected for the full year.

#### 2. Accounts receivable:

		D	ecember
	March 31,		31,
	2010		2009
Trade accounts receivable	\$ 172,682	\$	155,871
Related party receivables	14,561		6,593
Unbilled revenue	27,535		19,409
Other receivables	2,647		1,975
	217,425		183,848
Allowance for doubtful accounts	10,940		12,564
	\$ 206,485	\$	171,284

#### 3. Inventory:

	arch 31, 2010	De	31, 2009
Finished goods	\$ 20,812	\$	23,435
Manufacturing parts, materials and other	13,683		14,486
Work in process	557		431
	35,052		38,352
Inventory reserves	931		888
	\$ 34,121	\$	37,464

#### 4. Property, plant and equipment:

		Accumulated		
March 31, 2010	Cost	Depreciation	ľ	Net Book Value
Land	\$ 9,135	\$	\$	9,135
Buildings	30,146	3,475		26,671
Field equipment	1,303,698	535,629		768,069
Vehicles	124,983	57,650		67,333
Office furniture and computers	17,114	9,683		7,431
Leasehold improvements	25,146	5,044		20,102
Construction in progress	9,951			9,951
	\$ 1,520,173	\$ 611,481	\$	908,692

Accumulated

		Accumulated		
December 31, 2009	Cost	Depreciation	N	let Book Value
Land	\$ 8,884	\$	\$	8,884
Buildings	30,200	3,168		27,032
Field equipment	1,293,292	497,632		795,660
Vehicles	126,256	55,035		71,221
Office furniture and computers	17,087	9,108		7,979
Leasehold improvements	25,006	4,771		20,235
Construction in progress	10,122			10,122
	\$ 1,510,847	\$ 569,714	\$	941,133

Construction in progress at March 31, 2010 and December 31, 2009 primarily included progress payments to vendors for equipment to be delivered in future periods and component parts to be used in the final assembly of operating equipment, which in all cases were not yet placed into service at the time. For the quarter ended March 31, 2010, we recorded capitalized interest of \$79 related to assets that we are constructing for internal use and amounts paid to vendors under progress payments for assets that are being constructed on our behalf.

Effective March 1, 2009, our Canadian subsidiary transferred certain property, plant and equipment used in our production testing business to Enseco, a competitor, in exchange for certain electric line (e-line) equipment. This exchange was determined to have commercial substance for us and therefore we recorded the new assets acquired at the fair market value of the assets surrendered which had a carrying value of \$9,284. We incurred costs to sell totaling approximately \$71. We determined the fair value of the assets with the assistance of a third-party appraiser, assuming an orderly liquidation methodology, to be \$4,487, resulting in a loss on the exchange of \$4,868. Of the total value assigned to the new assets, \$4,209 was included in property, plant and equipment and \$279 was included in inventory in the accompanying balance sheet as of December 31, 2009. The fair market value of the assets received was determined to be \$5,497, using the same methodology applied to the assets surrendered. We believe that these e-line assets will generate cash flows in excess of the cash flows that would have been received from the production testing assets due to relatively higher demand from our customers for e-line services.

#### 5. Notes payable:

We entered into a note arrangement to finance our annual insurance premiums for the policy term beginning December 1, 2007 and extending through April 30, 2009. Effective May 1, 2009, we renewed our insurance policies and entered into a similar financing arrangement through April 2010. We recorded a note payable of \$7,960. The balance of this note at December 31, 2009 was \$1,069. We repaid this amount in January 2010, resulting in a zero balance at March 31, 2010. We have a prepaid asset associated

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with our insurance policies. Our primary insurance policies extend through April 30, 2010 and we expect to renew these policies effective May 1, 2010.

#### 6. Long-term debt:

The following table summarizes long-term debt as of March 31, 2010 and December 31, 2009:

	2010	2009
U.S. revolving credit facility (a)	\$	\$
Canadian revolving credit facility (a)		
8.0% senior notes (b)	650,000	650,000
Capital leases and other	193	230
	650,193	650,230
Less: current maturities of long-term debt and capital leases	193	228
	\$ 650,000	\$ 650,002

(a) We maintain a

senior secured

facility (the

Credit

Agreement ) with

Wells Fargo

Bank, National

Association, as

U.S.

Administrative

Agent, HSBC

Bank Canada, as

Canadian

Administrative

Agent, and

certain other

financial

institutions. On

October 13.

2009, we entered

into the Third

Amendment (the

Credit

Agreement after

giving effect to

the Third

Amendment, the

Amended Credit

Agreement ) and

modified the

structure of our

existing credit

facility to an

asset-based

facility subject to

borrowing base

restrictions. In

connection with

the Third

Amendment,

Wells Fargo

Capital Finance,

LLC (formerly

known as Wells

Fargo Foothill,

LLC) replaced

Wells Fargo

Bank, National

Association, as

U.S.

Administrative

Agent and also

serves as U.S.

Issuing Lender

and U.S.

Swingline

Lender under the

Amended Credit

Agreement. The

Amended Credit

Agreement

provides for a

U.S. revolving

credit facility of

up to \$225,000

that matures in

December 2011

and a Canadian

revolving credit

facility of up to

\$15,000 (with

Integrated

Production

Services Ltd.,

one of our

wholly-owned

subsidiaries, as

the borrower

thereof

( Canadian

Borrower )) that

matures in

December 2011.

The Amended

Credit

Agreement

includes a

provision for a

commitment

increase, as

defined therein,

which permits us

to effect up to

two separate

increases in the

aggregate

commitments

under the

Amended Credit

Agreement by

designating one

or more existing

lenders or other

banks or

financial

institutions,

subject to the

bank s sole

discretion as to

participation, to

provide

additional

aggregate

financing up to

\$75,000, with

each committed

increase equal to

at least \$25,000

in the U.S., or

\$5,000 in

Canada, and in

accordance with

other provisions

as stipulated in

the Amended

Credit

Agreement.

Certain portions

of the credit

facilities are

available to be

borrowed in U.S.

dollars,

Canadian dollars

and other currencies approved by the lenders.

We were in

compliance with the fixed charge coverage ratio covenant in the Amended Credit Agreement as of March 31, 2010. For a discussion of the methodology to calculate the borrowing base for the U.S. and Canadian portions of the facility, as well as our debt covenant requirements, prepayment options and potential exposure in the event of a default under the Amended Credit Agreement, see Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K as of December 31, 2009.

All of the obligations under the U.S. portion of the

Amended Credit Agreement are secured by first priority liens on substantially all of our assets and the assets of our U.S. subsidiaries as well as a pledge of approximately 66% of the stock of our first-tier foreign subsidiaries. Additionally, all of the obligations under the U.S. portion of the Amended Credit Agreement are guaranteed by substantially all of our U.S. subsidiaries. The obligations under the Canadian portion of the Amended Credit Agreement are secured by first priority liens on substantially all of our assets and the assets of our subsidiaries (other than our Mexican subsidiary). Additionally, all of the obligations under the Canadian portion of the Amended

Credit

Agreement are guaranteed by us as well as certain

of our subsidiaries.

Subject to certain

limitations set

forth in the

Amended Credit

Agreement, we

have the ability

to elect how

interest under the

Amended Credit

Agreement will

be computed.

Interest under

the Amended

Credit

Agreement may

be determined by

reference to

(1) the London

Inter-bank

Offered Rate, or

LIBOR, plus an

applicable

margin between

3.75% and

4.25% per

annum (with the

9

applicable

margin

depending upon

our excess

availability

amount, as

defined in the

Amended Credit

Agreement) or

(2) the Base

Rate (which

means the

higher of the

Prime Rate,

Federal Funds

Rate plus

0.50%, 3-month

LIBOR plus

1.00% and

3.50%), plus the

applicable

margin, as

described

above. For the

period from the

effective date of

the Third

Amendment

until the six

month

anniversary of

the effective

date of the Third

Amendment,

interest will be

computed as

described above

with an

applicable

margin rate of

4.00%. If an

event of default

exists or

continues under

the Amended

Credit

Agreement,

advances will

bear interest as

described above with an applicable margin rate of 4.25% plus 2.00%. Additionally, if an event of default exists under the Amended Credit Agreement, as defined therein, the lenders could accelerate the maturity of the obligations outstanding thereunder and exercise other rights and remedies. Interest is payable monthly.

There were no borrowings outstanding under our U.S. or Canadian revolving credit facilities as of or during the quarter ended March 31, 2010. There were letters of credit outstanding under the U.S. revolving portion of the facility totaling \$54,649, which reduced the available borrowing capacity as of March 31, 2010. We incurred fees related to

our letters of credit for the quarter ended March 31, 2010 which was calculated using a 360-day provision, at 4.1% per annum. The availability of the U.S. and Canadian revolving credit facilities is determined by our borrowing base less any borrowings and letters of credit outstanding. The net excess availability under our borrowing base calculations for the U.S. and Canadian revolving facilities at March 31, 2010 was \$104,370 and \$9,932, respectively.

We will incur unused commitment fees under the Amended Credit Agreement ranging from 0.50% to 1.00% based on the average daily balance of amounts outstanding. The unused commitment

fees were

calculated at 1.00% as of

March 31, 2010. (b) On December 6, 2006, we issued 8.0% senior notes with a face value of \$650,000 through a private placement of debt. These notes mature in 10 years, on December 15, 2016, and require semi-annual interest payments, paid in arrears and calculated based on an annual rate of 8.0%, on June 15 and December 15, of each year, which commenced on June 15, 2007. There was no discount or premium associated with the issuance of these notes. The senior notes are

guaranteed by

all of our

current domestic

subsidiaries.

The senior notes

have covenants which, among

other things:

(1) limit the

amount of

additional

indebtedness we

can incur;

(2) limit

restricted

payments such

as a dividend;

(3) limit our

ability to incur

liens or

encumbrances;

(4) limit our

ability to

purchase,

transfer or

dispose of

significant

assets; (5) limit

our ability to

purchase or

redeem stock or

subordinated

debt; (6) limit

our ability to

enter into

transactions

with affiliates;

(7) limit our

ability to merge

with or into

other companies

or transfer all or

substantially all

of our assets;

and (8) limit our

ability to enter

into sale and

leaseback

transactions. We

have the option

to redeem all or

part of these

notes on or after

December 15,

2011.

Additionally,

we may redeem

some or all of

the notes prior to December 15,

2011 at a price

equal to 100%

of the principal

amount of the notes plus a make-whole premium.

Pursuant to a registration rights agreement with the holders of our 8.0% senior notes, on June 1, 2007, we filed a registration statement on Form S-4 with the SEC which enabled these holders to exchange their notes for publicly registered notes with substantially identical terms. These holders exchanged 100% of the notes for publicly traded notes on July 25, 2007. On August 28, 2007, we entered into a supplement to the indenture governing the 8.0% senior notes, whereby additional domestic subsidiaries became guarantors under the

indenture. Effective April 1, 2009, we entered into

a second supplement to this indenture whereby additional domestic subsidiaries became guarantors under the

#### 7. Stockholders equity:

indenture.

#### (a) Stock-based Compensation Stock Options:

We maintain option plans under which we grant stock-based compensation to employees, officers and directors to purchase our common stock. The exercise price of each option is based on the fair value of the company s stock at the date of grant. Options may be exercised over a five or ten-year period and generally a third of the options vest on each of the first three anniversaries from the grant date. Upon exercise of

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stock options, we issue our common stock.

We calculate stock compensation expense for our stock-based compensation awards by measuring the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award, with limited exceptions, by using an option pricing model to determine fair value. A further description can be found in our Annual Report on Form 10-K as of December 31, 2009.

Effective January 29, 2010, the Compensation Committee of our Board of Directors approved the annual grant of stock options and non-vested restricted stock to certain employees, officers and directors. Pursuant to this authorization, we issued 790,396 shares of non-vested restricted stock on January 29, 2010 at a grant price of \$12.53 per share. We expect to recognize compensation expense associated with these grants of non-vested restricted stock totaling \$9,904 ratably over the three-year vesting periods. In addition, we granted 5,000 and 2,400 shares of non-vested restricted stock on March 1, 2010 and March 8, 2010, at a grant price of \$14.50 and \$14.98, respectively. We expect to recognize compensation expense of \$108 associated with these March 2010 grants. On January 29, 2010, we granted 510,300 stock options to purchase shares of our common stock at an exercise price of \$12.53 per share. We will recognize compensation expense associated with these stock option grants ratably over the three-year vesting period. The fair value of the stock options granted during the quarter ended March 31, 2010 was determined by applying a Black-Scholes option pricing model based on the following assumptions:

	¥ =
	March 31,
Assumptions:	2010
Risk-free rate	1.38% to 2.34%
Expected term (in years)	3.7 to 5.1
Volatility	50.4%
Calculated fair value per option	\$ 4.83 to \$5.81

**Ouarter Ended** 

We calculated an average volatility factor for our common stock for the three-year period just prior to the grant date of this award. This volatility calculation was used to compute the calculation of the fair market value of stock option grants made during the quarter ended March 31, 2010.

We projected a rate of stock option forfeitures based upon historical experience and management assumptions related to the expected term of the options. After adjusting for these forfeitures, we expect to recognize expense totaling \$2,635 over the vesting period of these 2010 stock option grants. For the quarter ended March 31, 2010, we have recognized expense related to these stock option grants totaling \$151, which represents a reduction of net income before taxes. The impact on the net loss for the quarter ended March 31, 2010 was an increase of \$102, with no impact on diluted earnings per share as reported. The unrecognized compensation costs related to the non-vested portion of these awards was \$2,484 as of March 31, 2010 and will be recognized over the applicable remaining vesting periods.

For the quarters ended March 31, 2010 and 2009, we recognized compensation expense associated with all stock option awards totaling \$750 and \$1,338, respectively, resulting in an increase in net loss of \$504 and \$1,017, respectively, and a \$0.01 reduction in earnings per share for each of the quarters ended March 31, 2010 and 2009. Total unrecognized compensation expense associated with outstanding stock option awards at March 31, 2010 was \$3,921 or \$2,639, net of tax.

The following tables provide a roll forward of stock options from December 31, 2009 to March 31, 2010 and a summary of stock options outstanding by exercise price range at March 31, 2010:

	Options Ou	Outstanding Weighted		
	-	Weighted		
		Average		
		Exercise		
	Number	Price		
Balance at December 31, 2009	3,383,620	\$13.09		
Granted	510,300	\$12.53		

Exercised Cancelled		(86,129) (48,773)	\$ 8.10 \$11.58
Balance at March 31, 2010		3,759,018	\$13.15
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	Opti	<b>Options Outstanding</b>			<b>Options Exercisable</b>			
	-	Weighted	W	eighted	-	Weighted	W	eighted
	Outstanding				Exercisable			
	at	Average	A	verage	at	Average	$\mathbf{A}$	verage
	March 31,	Remaining	E	kercise	March 31,	Remaining	$\mathbf{E}$	xercise
		Life				Life		
Range of Exercise Price	2010	(months)	]	Price	2010	(months)	]	Price
\$2.00	7,396	6	\$	2.00	7,396	6	\$	2.00
\$4.79	14,087	1	\$	4.79	14,087	1	\$	4.79
\$5.00	82,750	38	\$	5.00	82,750	38	\$	5.00
\$6.41 \$8.16	1,457,266	87	\$	6.53	858,979	74	\$	6.61
\$11.66 \$12.53	750,386	44	\$	12.25	240,086	66	\$	11.66
\$15.90	303,667	94	\$	15.90	202,445	82	\$	15.90
\$17.60 \$19.87	599,754	82	\$	19.83	599,754	82	\$	19.83
\$22.55 \$24.07	445,878	73	\$	23.95	443,045	73	\$	23.95
\$26.26 \$27.11	45,000	86	\$	26.35	30,000	86	\$	26.35
\$29.88	40,000	98	\$	29.88	13,333	98	\$	29.88
\$34.19	12,834	99	\$	34.19	4,278	99	\$	34.19
	3,759,018	75	\$	13.15	2,496,153	74	\$	14.43

The total intrinsic value of stock options exercised during the quarter ended March 31, 2010 was \$503. The total intrinsic value of all in-the-money vested outstanding stock options at March 31, 2010 was \$4,953. Assuming all stock options outstanding at March 31, 2010 were vested, the total intrinsic value of all in-the-money outstanding stock options would have been \$7,910.

#### (b) Non-vested Restricted Stock:

We present the amortization of non-vested restricted stock as an increase in additional paid-in capital. At March 31, 2010, amounts not yet recognized related to non-vested restricted stock totaled \$17,265, which represented the unamortized expense associated with awards of non-vested stock granted to employees, officers and directors under our compensation plans, including \$10,012 related to grants during the quarter ended March 31, 2010. We recognized compensation expense associated with non-vested restricted stock totaling \$1,884 and \$2,122 for the quarters ended March 31, 2010 and 2009, respectively.

The following table summarizes the change in non-vested restricted stock from December 31, 2009 to March 31, 2010:

	Non-ve Restricted	
		Weighted Average Grant
	Number	Price
Balance at December 31, 2009	1,635,565	\$10.27
Granted	797,796	\$12.55
Vested	(667,926)	\$10.95
Forfeited	(49,492)	\$10.59
Balance at March 31, 2010	1,715,942	\$11.06

#### (c) Treasury Shares:

In accordance with the provisions of the 2008 Incentive Award Plan, holders of non-vested restricted stock were given the option to either remit to us the required withholding taxes associated with the vesting of restricted stock, or to authorize us to repurchase shares equivalent to the cost of the withholding tax and to remit the withholding taxes on behalf of the holder. Pursuant to this provision, we repurchased the following shares in the quarter ended March 31, 2010:

		Average Price Paid per					
Period	Purchased	;	Share	A	mount		
January 1 - 31, 2010	109,360	\$	12.53	\$	1,370		
March 1 - 31, 2010	902	\$	14.06		13		
	110,262			\$	1,383		

#### 8. Earnings per share:

We compute basic earnings per share by dividing net income by the weighted average number of

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common shares outstanding during the period. Diluted earnings per common and potential common share includes the weighted average of additional shares associated with the incremental effect of dilutive employee stock options and non-vested restricted stock, as determined using the treasury stock method prescribed by the Financial Accounting Standards Board (FASB) guidance on earnings per share.

For the quarters ended March 31, 2010 and 2009, we incurred net losses and thus all potential common shares were deemed to be anti-dilutive. We excluded the impact of anti-dilutive potential common shares from the calculation of diluted weighted average shares for the quarters ended March 31, 2010 and 2009. If these potential common shares were included in the calculation, the impact would have been a decrease in diluted weighted average shares outstanding of 386,688 shares and 5,147,144 shares for the quarters ended March 31, 2010 and 2009, respectively.

#### 9. Segment information:

We report segment information based on how our management organizes the operating segments to make operational decisions and to assess financial performance. We evaluate performance and allocate resources based on net income (loss) from continuing operations before net interest expense, taxes, depreciation and amortization, non-controlling interest and impairment loss ( Adjusted EBITDA ). The calculation of Adjusted EBITDA should not be viewed as a substitute for calculations under U.S. GAAP, in particular net income. Adjusted EBITDA is included in this Quarterly Report on Form 10-Q because our management considers it an important supplemental measure of our performance and believes that it is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry, some of which present EBITDA when reporting their results. We regularly evaluate our performance as compared to other companies in our industry that have different financing and capital structures and/or tax rates by using Adjusted EBITDA. In addition, we use Adjusted EBITDA in evaluating acquisition targets. Management also believes that Adjusted EBITDA is a useful tool for measuring our ability to meet our future debt service, capital expenditures and working capital requirements, and Adjusted EBITDA is commonly used by us and our investors to measure our ability to service indebtedness. Adjusted EBITDA is not a substitute for the GAAP measures of earnings or cash flow and is not necessarily a measure of our ability to fund our cash needs. In addition, it should be noted that companies calculate EBITDA differently and, therefore, EBITDA has material limitations as a performance measure because it excludes interest expense, taxes, depreciation and amortization and non-controlling interest. Adjusted EBITDA calculated by us may not be comparable to the calculation of EBITDA as defined and used under our credit facilities (see Note 7, Long-term debt in the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2009 for a description of the calculation of EBITDA under our existing credit facility, as amended). See also the table below for a reconciliation of Adjusted EBITDA to operating income (loss) by segment.

We have three reportable operating segments: completion and production services ( C&PS ), drilling services and product sales. The accounting policies of our reporting segments are the same as those used to prepare our consolidated financial statements as of March 31, 2010. Inter-segment transactions are accounted for on a cost recovery basis.

	C&PS	rilling ervices	roduct Sales	Co	rporate		Total
Quarter Ended March 31, 2010							
Revenue from external customers	\$ 266,288	\$ 35,104	\$ 8,312	\$		\$	309,704
Inter-segment revenues	\$ 27	\$ 149	\$ 607	\$	(783)	\$	
Adjusted EBITDA, as defined	\$ 57,756	\$ 5,419	\$ 1,562	\$	(8,829)	\$	55,908
Depreciation and amortization	\$ 39,793	\$ 4,458	\$ 576	\$	492	\$	45,319
Operating income (loss)	\$ 17,963	\$ 961	\$ 986	\$	(9,321)	\$	10,589
Capital expenditures	\$ 8,419	\$ 2,838	\$ 86	\$		\$	11,343
As of March 31, 2010							
Segment assets	\$ 1,287,033	\$ 172,556	\$ 37,147	\$	113,389	\$ 1	,610,125

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Quarter Ended March 31,	Ended	March	31,	2009
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Revenue from external customers	\$ 287,526	\$ 35,391	\$ 13,764	\$	\$ 336,681
Inter-segment revenues	\$ 24	\$ 285	\$ 807	\$ (1,116)	\$
Adjusted EBITDA, as defined	\$ 66,224	\$ 6,887	\$ 2,551	\$ (9,967)	\$ 65,695
Depreciation and amortization	\$ 44,926	\$ 5,548	\$ 634	\$ 581	\$ 51,689

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	C&PS	Drilling Services	Product Sales	Corporate	Total
Operating income (loss) Capital expenditures	\$ 21,298 \$ 12,700	\$ 1,339 \$	\$ 1,917 \$ 40	\$ (10,548) \$ 88	\$ 14,006 \$ 12,828
As of December 31, 2009 Segment assets	\$ 1,292,199	\$ 172,605	\$ 37,270	\$ 86,780	\$ 1,588,854

We do not allocate net interest expense or tax expense to the operating segments. The following table reconciles operating income as reported above to net loss for the quarters ended March 31, 2010 and 2009:

	_	s Ended
	Marc	ch 31,
	2010	2009
Segment operating income	\$ 10,589	\$ 14,006
Interest expense	14,741	14,458
Interest income	(48)	(10)
Income taxes	(1,342)	(106)
Net loss	\$ (2,762)	\$ (336)

There were no changes in the carrying amount of goodwill by segment for the quarter ended March 31, 2010. Consistent with the presentation at December 31, 2009, the balances at March 31, 2010 were as follows: C&PS \$235,859; Drilling Services \$5,563; and Product Sales \$2,401.

#### 10. Financial instruments:

The financial instruments recognized in the balance sheet consist of cash and cash equivalents, trade accounts receivable, bank operating loans, accounts payable and accrued liabilities, long-term debt and senior notes. The fair value of all financial instruments approximates their carrying amounts due to their current maturities or market rates of interest, except the senior notes which were issued in December 2006 with a fixed 8% coupon rate. At March 31, 2010, the fair value of these notes was \$648,375 based on the published closing price.

A significant portion of our trade accounts receivable is from companies in the oil and gas industry, and as such, we are exposed to normal industry credit risks. We evaluate the credit-worthiness of our major new and existing customers—financial condition and generally do not require collateral. For the quarter ended March 31, 2010, one customer provided 11.1% of our sales and another customer provided 9.5% of our sales.

#### 11. Legal matters and contingencies:

In the normal course of our business, we are a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning our commercial operations, products, employees and other matters, including warranty and product liability claims and occasional claims by individuals alleging exposure to hazardous materials, on the job injuries and fatalities as a result of our products or operations. Many of the claims filed against us relate to motor vehicle accidents which can result in the loss of life or serious bodily injury. Some of these claims relate to matters occurring prior to our acquisition of businesses. In certain cases, we are entitled to indemnification from the sellers of such businesses.

Although we cannot know or predict with certainty the outcome of any claim or proceeding or the effect such outcomes may have on us, we believe that any liability resulting from the resolution of any of these matters, to the extent not otherwise provided for or covered by insurance, will not have a material adverse effect on our financial position, results of operations or liquidity.

We have historically incurred additional insurance premium related to a cost-sharing provision of our general liability insurance policy, and we cannot be certain that we will not incur additional costs until either existing claims become further developed or until the limitation periods expire for each respective policy year. Any such additional

premiums should not have a material adverse effect on our financial position, results of operations or liquidity.

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#### 12. Guarantor and Non-Guarantor Condensed Consolidating Financial Statements:

The following tables present the financial data required pursuant to SEC Regulation S-X Rule 3-10(f), which includes: (1) unaudited condensed consolidating balance sheets as of March 31, 2010 and December 31, 2009; (2) unaudited condensed consolidating statements of operations for the quarters ended March 31, 2010 and 2009 and (3) unaudited condensed consolidating statements of cash flows for the quarters ended March 31, 2010 and 2009.

### Condensed Consolidating Balance Sheet March 31, 2010

		Guarantor	Non- guarantor	Eliminations/	
	Parent	Subsidiaries	Subsidiaries	Reclassifications	Consolidated
Current assets					
Cash and cash equivalents	\$ 93,731	\$ 658	\$ 16,403	\$ (5,353)	\$ 105,439
Accounts receivable, net	594	173,109	32,782		206,485
Inventory, net		21,981	12,140		34,121
Prepaid expenses	1,946	11,609	1,516		15,071
Income tax receivable	35,407	17,136	3,935		56,478
Current deferred tax assets	8,158				8,158
Other current assets		163			163
Total current assets	139,836	224,656	66,776	(5,353)	425,915
Property, plant and equipment,					
net	3,891	845,962	58,839		908,692
Investment in consolidated					
subsidiaries	770,383	112,507		(882,890)	
Inter-company receivable	577,694			(577,694)	
Goodwill	15,531	225,434	2,858		243,823
Other long-term assets, net	15,250	12,193	4,252		31,695
Total assets	\$ 1,522,585	\$ 1,420,752	\$ 132,725	\$ (1,465,937)	\$ 1,610,125
Current liabilities					
Current maturities of long-term					
debt	\$	\$ 193	\$	\$	\$ 193
Accounts payable	(738)	32,262	6,336	(5,353)	32,507
Accrued liabilities	15,396	19,587	9,664		44,647
Accrued payroll and payroll					
burdens	459	17,406	2,728		20,593
Accrued interest	15,770		8		15,778
Accrued taxes payable			221		221
Total current liabilities	30,887	69,448	18,957	(5,353)	113,939
Long-term debt	650,000				650,000
Inter-company payable		577,129	565	(577,694)	
Deferred income taxes	141,927	3,792	696		146,415
Total liabilities Stockholders equity	822,814	650,369	20,218	(583,047)	910,354
Total stockholders equity	699,771	770,383	112,507	(882,890)	699,771

Total liabilities and

stockholders equity \$1,522,585 \$1,420,752 \$132,725 \$ (1,465,937) \$1,610,125

# Condensed Consolidating Balance Sheet December 31, 2009

	Parent	Guarantor Subsidiaries	Non- guarantor Subsidiaries	Eliminations/ Reclassifications	Consolidated
Current assets					
Cash and cash equivalents	\$ 64,871	\$ 519	\$ 17,001	\$ (5,031)	\$ 77,360
Accounts receivable, net	610	143,135	27,539		171,284
Inventory, net		23,001	14,463		37,464
Prepaid expenses	3,897	13,052	994		17,943
Income tax receivable	35,404	20,201	2,001		57,606
Current deferred tax assets	8,158				8,158
Other current assets		111			111
Total current assets	112,940	200,019	61,998	(5,031)	369,926
Property, plant and equipment,					
net	4,222	876,304	60,607		941,133
Investment in consolidated					
subsidiaries	755,435	104,974		(860,409)	
Inter-company receivable	607,325	,		(607,325)	
	,	15			

	Parent	Guarantor Subsidiaries	Non- guarantor Subsidiaries	Eliminations/ Reclassifications	Consolidated
Goodwill	15,531	225,434	2,858		243,823
Other long-term assets, net	16,026	13,803	4,143		33,972
Total assets	\$ 1,511,479	\$ 1,420,534	\$ 129,606	\$ (1,472,765)	\$ 1,588,854
Current liabilities					
Current maturities of long-term					
debt	\$	\$ 228	\$	\$	\$ 228
Accounts payable	445	30,028	6,303	(5,031)	31,745
Accrued liabilities	14,064	18,257	8,781		41,102
Accrued payroll and payroll		·			•
burdens	388	10,847	2,324		13,559
Accrued interest	3,198		8		3,206
Notes payable	1,068	1			1,069
Income taxes payable			813		813
Total current liabilities	19,163	59,361	18,229	(5,031)	91,722
Long-term debt	650,000		2		650,002
Inter-company payable		601,947	5,378	(607,325)	
Deferred income taxes	143,427	3,793	1,020		148,240
Total liabilities Stockholders equity	812,590	665,101	24,629	(612,356)	889,964
Total stockholders equity	698,889	755,433	104,977	(860,409)	698,890
Total liabilities and stockholders equity	\$ 1,511,479	\$ 1,420,534	\$ 129,606	\$ (1,472,765)	\$ 1,588,854

# Condensed Consolidated Statement of Operations Quarter Ended March 31, 2010

	Parent		uarantor bsidiaries	gu	Non- arantor osidiaries		ninations/ ssifications	Co	nsolidated
Revenue: Service	\$	\$	268,094	\$	35,029	\$	(1,731)	\$	301,392
Product	φ	Ф	975	Þ	7,337	Ф	(1,731)	Þ	8,312
			269,069		42,366		(1,731)		309,704
Service expenses			183,027		25,524		(1,731)		206,820
Product expenses			710		5,414				6,124
Selling, general and administrative expenses	8,830		29,437		2,585				40,852
Depreciation and amortization	332		41,706		3,281				45,319

Income (loss) before interest and					
taxes	(9,162)	14,189	5,562		10,589
Interest expense	14,712	1,708	14	(1,693)	14,741
Interest income	(1,730)	(3)	(8)	1,693	(48)
Equity in earnings of consolidated					
affiliates	(13,354)	(5,929)		19,283	
Income (loss) before taxes	(8,790)	18,413	5,556	(19,283)	(4,104)
Taxes	(6,028)	5,059	(373)		(1,342)
Net income (loss)	\$ (2,762)	\$ 13,354	\$ 5,929	\$ (19,283)	\$ (2,762)

# Condensed Consolidated Statement of Operations Quarter Ended March 31, 2009

	Pa	rent	uarantor bsidiaries	gu	Non- arantor sidiaries	inations/ ssifications	Cor	nsolidated
Revenue:								
Service	\$		\$ 291,407	\$	32,667	(1,157)	\$	322,917
Product			3,983		9,781			13,764
			295,390		42,448	(1,157)		336,681
Service expenses			189,611		22,759	(1,157)		211,213
Product expenses			3,337		7,158			10,495
Selling, general and								
administrative expenses		9,966	30,839		8,473			49,278
Depreciation and amortization		391	47,712		3,586			51,689
Income (loss) before interest and								
taxes	(10	0,357)	23,891		472			14,006
Interest expense		1,547	1,905		57	(2,051)		14,458
Interest income		2,057)	(2)		(2)	2,051		(10)
Equity in earnings of consolidated		, ,	· /		. ,	,		( )
affiliates	(14	4,787)	(832)			15,619		
Income (loss) before taxes	(3	3,060)	22,820		417	(15,619)		(442)
Taxes		7,724)	8,033		(415)	( - ) )		(106)
Net income (loss)	\$	(336)	\$ 14,787	\$	832	\$ (15,619)	\$	(336)
			16					

# Condensed Consolidated Statement of Cash Flows Quarter Ended March 31, 2010

Code accedded how	Parent		uarantor bsidiaries	gu	Non- arantor osidiaries		minations/ assifications	Coi	nsolidated
Cash provided by: Net income (loss)	\$ (2,762)	\$	13,354	\$	5,929	\$	(19,283)	\$	(2,762)
Items not affecting cash:	Ψ (2,702)	Ψ	13,331	Ψ	3,727	Ψ	(17,203)	Ψ	(2,702)
Equity in earnings of									
consolidated affiliates	(13,354)		(5,929)		2 201		19,283		45.210
Depreciation and amortization	332		41,706		3,281				45,319
Other Changes in operating assets and	3,302		(1,285)		(18)				1,999
liabilities	13,373		(12,300)		(4,826)		(322)		(4,075)
Net cash provided by (used in) operating activities	891		35,546		4,366		(322)		40,481
operating activities	0,71		22,210		1,500		(322)		10,101
Investing activities: Additions to property, plant and equipment			(11,004)		(339)				(11,343)
Inter-company receipts	29,631						(29,631)		
Proceeds from the disposal of capital assets			450		68				518
Net cash provided by (used in) investing activities	29,631		(10,554)		(271)		(29,631)		(10,825)
Financing activities:									
Repayments of long-term debt	(1.060)		(35)		(2)				(37)
Repayments of notes payable Inter-company borrowings Proceeds from issuances of	(1,069)		(24,818)		(4,813)		29,631		(1,069)
	696								696
									(1,383)
Other	94								94
Net cash provided by (used in) financing activities	(1,662)		(24,853)		(4,815)		29,631		(1,699)
					122				122
on cash					122				122
Change in cash and cash equivalents	28,860		139		(598)		(322)		28,079
beginning of period	64,871		519		17,001		(5,031)		77,360
	\$ 93,731	\$	658	\$	16,403	\$	(5,353)	\$	105,439
Net cash provided by (used in) financing activities Effect of exchange rate changes on cash  Change in cash and cash equivalents Cash and cash equivalents,	(1,662) 28,860 64,871	\$	139 519	\$	122 (598) 17,001	\$	(322) (5,031)	\$	94 (1,699) 122 28,079 77,360

Cash and cash equivalents, end of period

# Condensed Consolidated Statement of Cash Flows Quarter Ended March 31, 2009

	Pa	rent	arantor sidiaries	Sub	guarantor osidiaries n thousands	Recla	minations/ assifications	Co	nsolidated
Cash provided by: Net income (loss)	\$	(336)	\$ 14,787	\$	832	\$	(15,619)	\$	(336)
Items not affecting cash: Equity in earnings of									
consolidated affiliates	(	14,787)	(832)				15,619		<b>.</b>
Depreciation and amortization		391	47,712		3,586				51,689
Other		3,914	5,151		6,385				15,450
Changes in operating assets and		(0. (22	<b>7</b> 000		(0.020)		5.061		65.550
liabilities	(	50,622	7,999		(9,029)		5,961		65,553
Net cash provided by operating activities Investing activities:	2	19,804	74,817		1,774		5,961		132,356
Additions to property, plant and equipment Inter-company receipts Proceeds from the disposal of	(	(88) 65,731	(11,754)		(986) 421		(66,152)		(12,828)
capital assets			7,066		90				7,156
Net cash provided by (used in)									
investing activities	(	65,643	(4,688)		(475)		(66,152)		(5,672)
Financing activities:									
Issuances of long-term debt		1,641			1,505				3,146
Repayments of long-term debt	•	17,638)	(3,621)		(1,788)				(123,047)
Repayments of notes payable		(1,353)							(1,353)
Inter-company borrowings (repayments)			(66,152) 17				66,152		

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries (in thousands	Eliminations/ Reclassifications	Consolidated
Proceeds from issuances of common stock Other	25 (53)				25 (53)
Net cash provided by (used in) financing activities Effect of exchange rate changes on cash	(117,378)	(69,773)	(283) 286	66,152	(121,282) 286
Change in cash and cash equivalents Cash and cash equivalents, beginning of period	(1,931) 25,399	356 936	1,302 5,078	5,961 (12,323)	5,688 19,090
Cash and cash equivalents, end of period	\$ 23,468	\$ 1,292	\$ 6,380	\$ (6,362)	\$ 24,778

#### 13. Recent accounting pronouncements and authoritative literature:

In May 2009, the FASB issued a standard regarding subsequent events that provides guidance as when an entity should recognize events or transactions occurring after a balance sheet date in its financial statements and the necessary disclosures related to these events. Specifically, the entity should recognize subsequent events that provide evidence about conditions that existed at the balance sheet date, including significant estimates used to prepare financial statements. Originally, this standard required entities to disclose the date through which subsequent events had been evaluated and whether that date was the date the financial statements were issued or the date the financial statements were available to be issued. We adopted this accounting standard effective June 30, 2009 and applied its provisions prospectively. In February 2010, the FASB modified this standard to eliminate the requirement for an SEC filing entity to disclose the date through which subsequent events have been evaluated. Therefore, we omitted the disclosure in this Quarterly Report on Form 10-Q as of March 31, 2010.

In January 2010, the FASB issued Fair Value Measurements and Disclosure (Topic 820) which clarified the disclosure requirements of existing U.S. GAAP related to fair value measurements. This standard requires additional disclosures about recurring and non-recurring fair value measurements as follows: (1) for transfers in and out of Level 1 and Level 2 fair value measurements, as those terms are currently defined in existing authoritative literature, a reporting entity is required to disclose the amount of the movement between levels and an explanation for the movement; (2) for activity at Level 3, primarily fair value measurements based on unobservable inputs, a reporting entity is required to present separately information about purchases, sales, issuances and settlements, as opposed to presenting such transactions on a net basis; (3) in the event of a disaggregation, a reporting entity is required to provide fair value measurement disclosure for each class of assets and liabilities; and (4) a reporting entity is required to provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and non-recurring fair value measurements for items that fall in either Level 2 or Level 3. These disclosure requirements are effective for interim and annual reporting periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements for which disclosure becomes effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. This standard did not impact our financial position, results of operations and cash flows as of and for the quarter ended March 31, 2010.

On March 30, 2010, the President of the United States signed the Health Care and Education Reconciliation Act of 2010, which is a reconciliation bill that amends the Patient Protection and Affordable Care Act that was signed by the President on March 23, 2010. We are currently awaiting guidance from the FASB and SEC related to the implications of this new legislation on accounting and disclosure requirements. We expect that this legislation will have an impact on our financial position, results of operations and cash flows, but we cannot determine the extent of the impact at this time.

## 14. Subsequent Events:

In April 2010, we received federal income tax refunds totaling \$43.7 million in connection with our 2009 federal income tax return, partially resulting from the realization of certain net operating loss carry backs for fiscal years 2006, 2007 and 2008.

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#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Certain statements and information in this Quarterly Report on Form 10-Q may constitute forward-looking statements within the meaning of the Private Securities Litigation Act of 1995. These forward-looking statements are based on our current expectations, assumptions, estimates and projections about us and the oil and gas industry. While management believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting us will be those that we anticipate. These forward-looking statements involve risks and uncertainties that may be outside of our control and could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to: market prices for oil and gas, the level of oil and gas drilling, economic and competitive conditions, capital expenditures, regulatory changes and other uncertainties. Other factors that could cause our actual results to differ from our projected results are described in: (1) Part II, Item 1A. Risk Factors and elsewhere in this report, (2) our Annual Report on Form 10-K for the fiscal year ended December 31, 2009, (3) our reports and registration statements filed from time to time with the SEC and (4) other announcements we make from time to time. In light of these risks, uncertainties and assumptions, the forward-looking events discussed below may not occur. Unless otherwise required by law, we undertake no obligation to update publicly any forward-looking statements, even if new information becomes available or other events occur in the future.

The words believe, may, estimate, continue, anticipate, intend, plan, expect and similar expressions identify forward-looking statements. All statements other than statements of current or historical fact contained in this Quarterly Report on Form 10-Q are forward-looking statements.

Reference to Complete, the Company, we, our and similar phrases used throughout this Quarterly Report on For 10-Q relate collectively to Complete Production Services, Inc. and its consolidated subsidiaries.

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis should be read in conjunction with the accompanying unaudited consolidated financial statements and related notes as of March 31, 2010 and for the quarters ended March 31, 2010 and 2009, included elsewhere herein.

#### Overview

We are a leading provider of specialized services and products focused on helping oil and gas companies develop hydrocarbon reserves, reduce operating costs and enhance production. We focus on basins within North America that we believe have attractive long-term potential for growth, and we deliver targeted, value-added services and products required by our customers within each specific basin. We believe our range of services and products positions us to meet the many needs of our customers at the wellsite, from drilling and completion through production and eventual abandonment. We manage our operations from regional field service facilities located throughout the U.S. Rocky Mountain region, Texas, Oklahoma, Louisiana, Arkansas, Pennsylvania, western Canada, Mexico and Southeast Asia.

We operate in three business segments:

<u>Completion and Production Services.</u> Through our completion and production services segment, we establish, maintain and enhance the flow of oil and gas throughout the life of a well. This segment is divided into the following primary service lines:

*Intervention Services*. Well intervention requires the use of specialized equipment to perform an array of wellbore services. Our fleet of intervention service equipment includes coiled tubing units, pressure pumping units, nitrogen units, well service rigs, snubbing units and a variety of support equipment. Our intervention services provide customers with innovative solutions to increase production of oil and gas.

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*Downhole and Wellsite Services*. Our downhole and wellsite services include electric-line, slickline, production optimization, production testing, rental and fishing services.

Fluid Handling. We provide a variety of services to help our customers obtain, move, store and dispose of fluids that are involved in the development and production of their reservoirs. Through our fleet of specialized trucks, frac tanks and other assets, we provide fluid transportation, heating, pumping and disposal services for our customers.

<u>Drilling Services.</u> Through our drilling services segment, we provide services and equipment that initiate or stimulate oil and gas production by providing land drilling and specialized rig logistics services. Our drilling rigs operate primarily in and around the Barnett Shale region of north Texas.

<u>Product Sales.</u> We provide oilfield service equipment and refurbishment of used equipment through our Southeast Asian business, and we provide repair work and fabrication services for our customers at a business located in Gainesville. Texas.

Substantially all service and rental revenue we earn is based upon a charge for a period of time (an hour, a day, a week) for the actual period of time the service or rental is provided to our customer or on a fixed per-stage-completed fee. Product sales are recorded when the actual sale occurs and title or ownership passes to the customer.

#### General

The primary factors influencing demand for our services and products are the level of drilling and workover activity of our customers and the complexity of such activity, which in turn, depends on current and anticipated future oil and gas prices, production depletion rates and the resultant levels of cash flows generated and allocated by our customers to their drilling and workover budgets. As a result, demand for our services and products is cyclical, substantially depends on activity levels in the North American oil and gas industry and is highly sensitive to current and expected oil and natural gas prices.

We consider the drilling and well service rig counts to be an indication of spending by our customers in the oil and gas industry for exploration and development of new and existing hydrocarbon reserves. These spending levels are a primary driver of our business, and we believe that our customers tend to invest more in these activities when oil and gas prices are at higher levels, are increasing, or are expected to increase. The following tables summarize average North American drilling and well service rig activity, as measured by Baker Hughes Incorporated (BHI) and the Cameron International Corporation/Guiberson /AESC Service Rig Count for Active Rigs. :

## **AVERAGE RIG COUNTS**

	Quarter Ended 3/31/10	Quarter Ended 3/31/09	Year Ended 12/31/09
BHI Rotary Rig Count:			
U.S. Land	1,300	1,287	1,046
U.S. Offshore	46	57	44
Total U.S.	1,346	1,344	1,090
Canada	469	332	222
Total North America	1,815	1,676	1,312

Source: BHI

(www.BakerHughes.com)

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	Quarter Ended 3/31/10	Quarter Ended 3/31/09	Year Ended 12/31/09
Cameron International Corporation/Guiberson/AESC Well Service Rig Count (Active Rigs):			
United States	1,729	1,975	1,722
Canada	484	548	457
Total North America	2,213	2,523	2,179

Source: Cameron International

Corporation/Guiberson/AESC Well Service Rig Count for Active Rigs, formerly the Weatherford/AESC Service Rig Count for Active Rigs.

#### Outlook

Market conditions during 2009 were challenging as oil and gas prices declined from historical highs in 2008 due to a number of macro-economic factors, resulting in reduced drilling and completion related activities by our customers. Throughout 2009, our operating results reflected this decline in activity as equipment was under-utilized and we experienced unfavorable pricing for our services and products. In response to these market conditions we decreased our level of investment in capital expenditures relative to the prior years, and implemented cost-saving measures. In addition, we recorded impairment charges related to our drilling rigs totaling \$36.2 million, as well as impairments of goodwill and other intangible assets which totaled \$97.6 million and \$2.5 million, respectively. Throughout 2009, our focus was on lowering the costs of our operations and support functions, while remaining responsive to our customers needs for quality services.

During the first quarter of 2010, we have begun to see favorable trends for most of our business lines, particularly our pressure pumping business, and in most of our operating areas utilization levels began to improve. Although we cannot be certain that these improvements will continue, the improving global economy and the resulting increases in oil prices along with the need for our customers to hold recently acquired acreage should create incentives to maintain, if not expand, activity in liquids-rich fields and emerging basins such as the Bakken Shale in North Dakota, the Eagle-Ford Shale in south Texas, the Marcellus Shale in Pennsylvania and the Haynesville Shale in Louisiana. However, activity levels in the more mature gas markets are less certain and may experience declines due to current natural gas prices. In addition, we believe that any near-term growth will be largely related to multi-stage, horizontal well completions. Since we have invested heavily in equipment that is configured for horizontal completions, we believe we are well positioned to be opportunistic in the basins in which we serve our customers.

Our long-term growth strategy has not changed. We seek to increase our internal capital investment by maximizing our equipment utilization, adding like-kind equipment and expanding our service and product offerings. We plan to grow externally by acquiring complementary businesses to expand our service offerings in a current operating area or to extend our geographical footprint into targeted basins. In 2009, we reduced our overall capital investment to \$38.5 million, and we did not complete any business acquisitions. For 2010, we expect to spend between \$70.0 million and \$80.0 million for capital investment, and we are evaluating business acquisition opportunities. We may exceed \$80.0 million in capital investments if additional attractive investment opportunities are identified.

### **Recent Transactions**

In March 2009, our Canadian subsidiary exchanged certain non-monetary assets with a net book value of \$9.3 million related to our production testing business for certain e-line assets of a competitor. We recorded a non-cash loss on the transaction of \$4.9 million, which represented the difference between the carrying value and the

fair market value of the assets surrendered. We believe the e-line assets will generate incremental future cash flows compared to the production testing assets exchanged.

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#### **Critical Accounting Policies and Estimates**

The preparation of our consolidated financial statements in conformity with U.S. generally accepted accounting principles (U.S. GAAP) requires the use of estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances, and provide a basis for making judgments about the carrying value of assets and liabilities that are not readily available through open market quotes. Estimates and assumptions are reviewed periodically, and actual results may differ from those estimates under different assumptions or conditions. We must use our judgment related to uncertainties in order to make these estimates and assumptions.

For a description of our critical accounting policies and estimates as well as certain sensitivity disclosures related to those estimates, see our Annual Report on Form 10-K for the year ended December 31, 2009. Our critical accounting policies and estimates have not changed materially during the quarter ended March 31, 2010.

# **Results of Operations**

	Quarter Ended 3/31/10	Quarter Ended 3/31/09	Change 2010/ 2009	Percent Change 2010/ 2009
		(unaudited, in	thousands)	
Revenue:				
Completion and production services	\$ 266,288	\$ 287,526	\$ (21,238)	(7%)
Drilling services	35,104	35,391	(287)	(1%)
Product sales	8,312	13,764	(5,452)	(40%)
Total	\$ 309,704	\$ 336,681	\$ (26,977)	(8%)
Adjusted EBITDA:				
Completion and production services	\$ 57,756	\$ 66,224	\$ (8,468)	(13%)
Drilling services	5,419	6,887	(1,468)	(21%)
Product sales	1,562	2,551	(989)	(39%)
Corporate	(8,829)	(9,967)	1,138	(11%)
Total	\$ 55,908	\$ 65,695	\$ (9,787)	(15%)

Corporate includes amounts related to corporate personnel costs, other general expenses and stock-based compensation charges.

Adjusted EBITDA consists of net income (loss) from continuing operations before net interest expense, taxes, depreciation and amortization, non-controlling interest and impairment loss. Adjusted EBITDA is a non-GAAP measure of performance. We use Adjusted EBITDA as the primary internal management measure for evaluating performance and allocating additional resources because our management considers it an important supplemental measure of our performance and believes that it is frequently used by securities analysts, investors and other interested

parties in the evaluation of companies in our industry, some of which present EBITDA when reporting their results. We regularly evaluate our performance as compared to other companies in our industry that have different financing and capital structures and/or tax rates by using Adjusted EBITDA. In addition, we use Adjusted EBITDA in evaluating acquisition targets. Management also believes that Adjusted EBITDA is a useful tool for measuring our ability to meet our future debt service, capital expenditures and working capital requirements, and Adjusted EBITDA is commonly used by us and our investors to measure our ability to service indebtedness. Adjusted EBITDA is not a substitute for the GAAP measures of earnings or cash flow and is not necessarily a measure of our ability to fund our cash needs. In addition, it should be noted that companies calculate EBITDA differently and, therefore, EBITDA has material limitations as a performance measure because it excludes interest expense, taxes, depreciation and amortization and non-controlling interest. The calculation of Adjusted EBITDA is different from the calculation of EBITDA, as defined and used in our credit facilities. For a discussion of the definition of EBITDA under our existing credit facilities, as recently amended, see Note 7, Long-term debt in the Notes to Consolidated Financial Statements to our Annual Report on Form 10-K for the year ended December 31, 2009. The following table reconciles Adjusted EBITDA for the quarters ended

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March 31, 2010 and 2009 to the most comparable U.S. GAAP measure, operating income (loss). Reconciliation of Adjusted EBITDA to Most Comparable U.S. GAAP Measure Operating Income (Loss)

Completion and