

MARTIN MARIETTA MATERIALS INC

Form 10-Q

November 03, 2009

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**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

**(Mark One)**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2009**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from**

**to**

**Commission File Number 1-12744**

**MARTIN MARIETTA MATERIALS, INC.**

(Exact name of registrant as specified in its charter)

North Carolina

56-1848578

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

2710 Wycliff Road, Raleigh, NC

27607-3033

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code 919-781-4550

Former name:

None

Former name, former address and former fiscal year, if changes since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes or No

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

| Class                          | Outstanding as of October 31, 2009 |
|--------------------------------|------------------------------------|
| Common Stock, \$0.01 par value | 44,636,355                         |

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MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
FORM 10-Q  
For the Quarter Ended September 30, 2009

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

|                                                                | September<br>30,<br>2009<br><i>(Unaudited)</i>       | December<br>31,<br>2008<br><i>(Audited)</i> | September<br>30,<br>2008<br><i>(Unaudited)</i> |
|----------------------------------------------------------------|------------------------------------------------------|---------------------------------------------|------------------------------------------------|
|                                                                | <i>(Dollars in Thousands, Except Per Share Data)</i> |                                             |                                                |
| <b>ASSETS</b>                                                  |                                                      |                                             |                                                |
| Current Assets:                                                |                                                      |                                             |                                                |
| Cash and cash equivalents                                      | \$ 193,835                                           | \$ 37,794                                   | \$ 13,896                                      |
| Accounts receivable, net                                       | 241,520                                              | 211,596                                     | 300,416                                        |
| Inventories, net                                               | 329,781                                              | 318,018                                     | 305,550                                        |
| Current portion of notes receivable, net                       | 1,206                                                | 1,474                                       | 1,354                                          |
| Current deferred income tax benefits                           | 58,272                                               | 57,967                                      | 29,347                                         |
| Other current assets                                           | 20,352                                               | 38,182                                      | 23,098                                         |
| Total Current Assets                                           | 844,966                                              | 665,031                                     | 673,661                                        |
| Property, plant and equipment                                  | 3,436,078                                            | 3,320,905                                   | 3,315,558                                      |
| Allowances for depreciation, depletion and amortization        | (1,737,939)                                          | (1,630,376)                                 | (1,597,112)                                    |
| Net property, plant and equipment                              | 1,698,139                                            | 1,690,529                                   | 1,718,446                                      |
| Goodwill                                                       | 624,224                                              | 622,297                                     | 613,634                                        |
| Other intangibles, net                                         | 12,887                                               | 13,890                                      | 14,339                                         |
| Noncurrent notes receivable, net                               | 12,252                                               | 7,610                                       | 7,594                                          |
| Other noncurrent assets                                        | 40,213                                               | 33,145                                      | 35,958                                         |
| Total Assets                                                   | \$ 3,232,681                                         | \$ 3,032,502                                | \$ 3,063,632                                   |
| <b>LIABILITIES AND EQUITY</b>                                  |                                                      |                                             |                                                |
| Current Liabilities:                                           |                                                      |                                             |                                                |
| Bank overdraft                                                 | \$ 162                                               | \$ 4,677                                    | \$ 5,670                                       |
| Accounts payable                                               | 61,741                                               | 62,921                                      | 97,247                                         |
| Accrued salaries, benefits and payroll taxes                   | 18,155                                               | 19,232                                      | 18,809                                         |
| Pension and postretirement benefits                            | 5,852                                                | 3,728                                       | 3,135                                          |
| Accrued insurance and other taxes                              | 34,307                                               | 23,419                                      | 37,005                                         |
| Income taxes                                                   | 2,469                                                |                                             | 11,418                                         |
| Current maturities of long-term debt and short-term facilities | 226,025                                              | 202,530                                     | 203,517                                        |
| Accrued interest                                               | 27,680                                               | 13,277                                      | 32,041                                         |
| Other current liabilities                                      | 18,394                                               | 18,855                                      | 15,714                                         |

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|                                                     |              |              |              |
|-----------------------------------------------------|--------------|--------------|--------------|
| Total Current Liabilities                           | 394,785      | 348,639      | 424,556      |
| Long-term debt                                      | 1,038,873    | 1,152,414    | 1,152,715    |
| Pension, postretirement and postemployment benefits | 193,249      | 207,830      | 100,437      |
| Noncurrent deferred income taxes                    | 175,255      | 174,308      | 189,237      |
| Other noncurrent liabilities                        | 78,543       | 82,051       | 76,481       |
| Total Liabilities                                   | 1,880,705    | 1,965,242    | 1,943,426    |
| Equity:                                             |              |              |              |
| Common stock, par value \$0.01 per share            | 446          | 414          | 414          |
| Preferred stock, par value \$0.01 per share         |              |              |              |
| Additional paid-in capital                          | 319,777      | 78,545       | 74,809       |
| Accumulated other comprehensive loss                | (89,267)     | (101,672)    | (36,952)     |
| Retained earnings                                   | 1,080,084    | 1,044,417    | 1,036,944    |
| Total Shareholders' Equity                          | 1,311,040    | 1,021,704    | 1,075,215    |
| Noncontrolling interests                            | 40,936       | 45,556       | 44,991       |
| Total Equity                                        | 1,351,976    | 1,067,260    | 1,120,206    |
| Total Liabilities and Equity                        | \$ 3,232,681 | \$ 3,032,502 | \$ 3,063,632 |

*See accompanying condensed notes to consolidated financial statements.*

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MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF EARNINGS

|                                                                                                                      | Three Months Ended<br>September 30,          |            | Nine Months Ended<br>September 30, |              |
|----------------------------------------------------------------------------------------------------------------------|----------------------------------------------|------------|------------------------------------|--------------|
|                                                                                                                      | 2009                                         | 2008       | 2009                               | 2008         |
|                                                                                                                      | <i>(In Thousands, Except Per Share Data)</i> |            |                                    |              |
|                                                                                                                      | <i>(Unaudited)</i>                           |            |                                    |              |
| Net Sales                                                                                                            | \$ 428,615                                   | \$ 525,662 | \$ 1,169,627                       | \$ 1,447,621 |
| Freight and delivery revenues                                                                                        | 59,696                                       | 73,049     | 159,110                            | 199,708      |
| Total revenues                                                                                                       | 488,311                                      | 598,711    | 1,328,737                          | 1,647,329    |
| Cost of sales                                                                                                        | 310,865                                      | 374,088    | 891,691                            | 1,081,243    |
| Freight and delivery costs                                                                                           | 59,696                                       | 73,049     | 159,110                            | 199,708      |
| Total cost of revenues                                                                                               | 370,561                                      | 447,137    | 1,050,801                          | 1,280,951    |
| Gross Profit                                                                                                         | 117,750                                      | 151,574    | 277,936                            | 366,378      |
| Selling, general & administrative expenses                                                                           | 32,932                                       | 37,734     | 106,855                            | 117,470      |
| Research and development                                                                                             | 51                                           | 145        | 350                                | 457          |
| Other operating (income) and expenses, net                                                                           | (4,448)                                      | (1,216)    | (2,311)                            | (14,387)     |
| Earnings from Operations                                                                                             | 89,215                                       | 114,911    | 173,042                            | 262,838      |
| Interest expense                                                                                                     | 18,181                                       | 19,498     | 55,358                             | 54,636       |
| Other nonoperating (income) and expenses, net                                                                        | (1,196)                                      | 766        | (1,514)                            | 298          |
| Earnings from continuing operations before taxes on income                                                           | 72,230                                       | 94,647     | 119,198                            | 207,904      |
| Income tax expense                                                                                                   | 15,309                                       | 26,173     | 28,667                             | 59,481       |
| Earnings from Continuing Operations                                                                                  | 56,921                                       | 68,474     | 90,531                             | 148,423      |
| (Loss) Gain on discontinued operations, net of related tax expense of \$36, \$1,809, \$275 and \$5,308, respectively | (53)                                         | (167)      | 548                                | 5,011        |
| Consolidated net earnings                                                                                            | 56,868                                       | 68,307     | 91,079                             | 153,434      |
| Less: Net earnings attributable to noncontrolling interests                                                          | 1,354                                        | 1,981      | 2,467                              | 2,439        |
| Net Earnings Attributable to Martin Marietta Materials, Inc.                                                         | \$ 55,514                                    | \$ 66,326  | \$ 88,612                          | \$ 150,995   |

Net Earnings Attributable to Martin Marietta  
Materials, Inc.

|                                     |           |           |           |            |
|-------------------------------------|-----------|-----------|-----------|------------|
| Earnings from continuing operations | \$ 55,567 | \$ 66,493 | \$ 88,064 | \$ 145,984 |
| Discontinued operations             | (53)      | (167)     | 548       | 5,011      |
|                                     | \$ 55,514 | \$ 66,326 | \$ 88,612 | \$ 150,995 |

Net Earnings Attributable to Martin Marietta  
Materials, Inc.

## Per Common Share

|                                                                      |         |         |         |         |
|----------------------------------------------------------------------|---------|---------|---------|---------|
| Basic from continuing operations available to<br>common shareholders | \$ 1.23 | \$ 1.58 | \$ 1.99 | \$ 3.48 |
| Discontinued operations available to common<br>shareholders          |         |         | 0.01    | 0.12    |
|                                                                      | \$ 1.23 | \$ 1.58 | \$ 2.00 | \$ 3.60 |

|                                                                        |         |         |         |         |
|------------------------------------------------------------------------|---------|---------|---------|---------|
| Diluted from continuing operations available to<br>common shareholders | \$ 1.23 | \$ 1.57 | \$ 1.98 | \$ 3.46 |
| Discontinued operations available to common<br>shareholders            |         |         | 0.01    | 0.12    |
|                                                                        | \$ 1.23 | \$ 1.57 | \$ 1.99 | \$ 3.58 |

## Weighted-Average Common Shares Outstanding

|         |        |        |        |        |
|---------|--------|--------|--------|--------|
| Basic   | 44,622 | 41,385 | 43,690 | 41,347 |
| Diluted | 44,813 | 41,630 | 43,879 | 41,615 |

|                                 |         |         |         |         |
|---------------------------------|---------|---------|---------|---------|
| Cash Dividends Per Common Share | \$ 0.40 | \$ 0.40 | \$ 1.20 | \$ 1.09 |
|---------------------------------|---------|---------|---------|---------|

*See accompanying condensed notes to consolidated financial statements.*



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MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

|                                                                                                  | Nine Months Ended<br>September 30, |               |
|--------------------------------------------------------------------------------------------------|------------------------------------|---------------|
|                                                                                                  | 2009                               | 2008          |
|                                                                                                  | <i>(Dollars in Thousands)</i>      |               |
|                                                                                                  | <i>(Unaudited)</i>                 |               |
| Cash Flows from Operating Activities:                                                            |                                    |               |
| Consolidated net earnings                                                                        | \$ 91,079                          | \$ 153,434    |
| Adjustments to reconcile consolidated net earnings to net cash provided by operating activities: |                                    |               |
| Depreciation, depletion and amortization                                                         | 133,276                            | 125,659       |
| Stock-based compensation expense                                                                 | 17,084                             | 17,635        |
| Losses (Gains) on divestitures and sales of assets                                               | 2,045                              | (29,363)      |
| Deferred income taxes                                                                            | (1,851)                            | 26,045        |
| Excess tax benefits from stock-based compensation transactions                                   | (1,956)                            | (3,776)       |
| Other items, net                                                                                 | (2,165)                            | (2,149)       |
| Changes in operating assets and liabilities, net of effects of acquisitions and divestitures:    |                                    |               |
| Accounts receivable, net                                                                         | (30,291)                           | (53,378)      |
| Inventories, net                                                                                 | (9,738)                            | (12,713)      |
| Accounts payable                                                                                 | (982)                              | 10,452        |
| Other assets and liabilities, net                                                                | 38,097                             | 42,597        |
| <br>Net Cash Provided by Operating Activities                                                    | <br>234,598                        | <br>274,443   |
| <br>Cash Flows from Investing Activities:                                                        |                                    |               |
| Additions to property, plant and equipment                                                       | (100,493)                          | (223,777)     |
| Acquisitions, net                                                                                | (49,574)                           | (218,426)     |
| Proceeds from divestitures and sales of assets                                                   | 7,375                              | 19,341        |
| Loan to affiliate                                                                                | (4,000)                            |               |
| Railcar construction advances                                                                    |                                    | (7,286)       |
| Repayments of railcar construction advances                                                      |                                    | 7,286         |
| <br>Net Cash Used for Investing Activities                                                       | <br>(146,692)                      | <br>(422,862) |
| <br>Cash Flows from Financing Activities:                                                        |                                    |               |
| Borrowings of long-term debt                                                                     | 280,000                            | 297,837       |
| Repayments of long-term debt and capital lease obligations                                       | (167,687)                          | (4,125)       |
| Repayments on short-term facilities, net                                                         | (200,000)                          | (72,000)      |
| Debt issuance costs                                                                              | (2,285)                            | (1,105)       |
| Termination of interest rate swap agreements                                                     |                                    | (11,139)      |
| Change in bank overdraft                                                                         | (4,515)                            | (681)         |
| Dividends paid                                                                                   | (52,945)                           | (45,707)      |

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|                                                                            |            |           |
|----------------------------------------------------------------------------|------------|-----------|
| Distributions to owners of noncontrolling interests                        | (2,561)    | (3,444)   |
| Purchase of remaining 49% interest in existing joint venture               | (17,060)   |           |
| Repurchases of common stock                                                |            | (24,017)  |
| Issuances of common stock                                                  | 233,232    | 2,882     |
| Excess tax benefits from stock-based compensation transactions             | 1,956      | 3,776     |
| <br>                                                                       |            |           |
| Net Cash Provided by Financing Activities                                  | 68,135     | 142,277   |
| <br>                                                                       |            |           |
| Net Increase (Decrease) in Cash and Cash Equivalents                       | 156,041    | (6,142)   |
| Cash and Cash Equivalents, beginning of period                             | 37,794     | 20,038    |
| <br>                                                                       |            |           |
| Cash and Cash Equivalents, end of period                                   | \$ 193,835 | \$ 13,896 |
| <br>                                                                       |            |           |
| Noncash Investing and Financing Activities:                                |            |           |
| Issuance of notes payable for acquisition of land                          | \$ 125     | \$ 11,500 |
| Notes receivable issued in connection with divestiture and sales of assets | \$ 1,675   | \$ 300    |
| <br>                                                                       |            |           |
| Supplemental Disclosures of Cash Flow Information:                         |            |           |
| Cash paid for interest                                                     | \$ 39,503  | \$ 36,689 |
| Cash payments for income taxes                                             | \$ 8,101   | \$ 18,491 |

*See accompanying condensed notes to consolidated financial statements.*

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MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
CONSOLIDATED STATEMENT OF TOTAL EQUITY  
(Unaudited)

| <i>(in thousands)</i>                                                                                                                                         | Shares<br>of    |                 | Accumulated                      |                                | Retained<br>Earnings | Total                   |                             | Total        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|----------------------------------|--------------------------------|----------------------|-------------------------|-----------------------------|--------------|
|                                                                                                                                                               | Common<br>Stock | Common<br>Stock | Additional<br>Paid-in<br>Capital | Other<br>Comprehensive<br>Loss |                      | Shareholders'<br>Equity | Noncontrolling<br>Interests |              |
| Balance at<br>December 31,<br>2008                                                                                                                            | 41,462          | \$ 414          | \$ 78,545                        | \$ (101,672)                   | \$ 1,044,417         | \$ 1,021,704            | \$ 45,556                   | \$ 1,067,260 |
| Consolidated net<br>earnings                                                                                                                                  |                 |                 |                                  |                                | 88,612               | 88,612                  | 2,467                       | 91,079       |
| Unrecognized<br>actuarial losses<br>and prior service<br>costs related to<br>pension and<br>postretirement<br>benefits, net of<br>tax benefit of<br>\$6,404   |                 |                 |                                  | 9,785                          |                      | 9,785                   |                             | 9,785        |
| Foreign currency<br>translation gain                                                                                                                          |                 |                 |                                  | 2,244                          |                      | 2,244                   |                             | 2,244        |
| Amortization of<br>terminated value<br>of forward<br>starting interest<br>rate swap<br>agreements into<br>interest expense,<br>net of tax benefit<br>of \$246 |                 |                 |                                  | 376                            |                      | 376                     |                             | 376          |
| Consolidated<br>comprehensive<br>earnings                                                                                                                     |                 |                 |                                  |                                |                      | 101,017                 | 2,467                       | 103,484      |
| Dividends<br>declared                                                                                                                                         |                 |                 |                                  |                                | (52,945)             | (52,945)                |                             | (52,945)     |
| Issuances of<br>common stock                                                                                                                                  | 3,052           | 30              | 232,513                          |                                |                      | 232,543                 |                             | 232,543      |
| Issuances of<br>common stock<br>for stock award                                                                                                               | 122             | 2               | (764)                            |                                |                      | (762)                   |                             | (762)        |

|                                                              |        |        |            |             |              |              |           |  |              |
|--------------------------------------------------------------|--------|--------|------------|-------------|--------------|--------------|-----------|--|--------------|
| plans                                                        |        |        |            |             |              |              |           |  |              |
| Stock-based compensation expense                             |        |        | 17,084     |             |              | 17,084       |           |  | 17,084       |
| Purchase of remaining 49% interest in existing joint venture |        |        | (7,601)    |             |              | (7,601)      | (4,526)   |  | (12,127)     |
| Distributions to owners of noncontrolling interests          |        |        |            |             |              |              | (2,561)   |  | (2,561)      |
| Balance at September 30, 2009                                | 44,636 | \$ 446 | \$ 319,777 | \$ (89,267) | \$ 1,080,084 | \$ 1,311,040 | \$ 40,936 |  | \$ 1,351,976 |

*See accompanying condensed notes to consolidated financial statements.*

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MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
FORM 10-Q

For the Quarter Ended September 30, 2009

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**1. Significant Accounting Policies**

**Basis of Presentation**

The accompanying unaudited consolidated financial statements of Martin Marietta Materials, Inc. (the Corporation ) have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to the Quarterly Report on Form 10-Q and to Article 10 of Regulation S-X. The Corporation has continued to follow the accounting policies set forth in the audited consolidated financial statements and related notes thereto included in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 17, 2009. In the opinion of management, the interim financial information provided herein reflects all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the results of operations, financial position and cash flows for the interim periods. The results of operations for the quarter and nine months ended September 30, 2009 are not indicative of the results expected for other interim periods or the full year.

**Accounting Changes**

On July 1, 2009, the Financial Accounting Standards Board (FASB) released the authoritative version of the *FASB Accounting Standards Codification* (the Codification ) as the single source of authoritative nongovernmental U.S. Generally Accepted Accounting Principles (GAAP). The Codification, which does not change U.S. GAAP, reorganizes the thousands of U.S. GAAP pronouncements into 90 accounting topics and displays all topics using a consistent structure. It also includes relevant Securities and Exchange Commission guidance that follows the same topical structure in separate sections in the Codification. The Codification is effective for annual and interim periods ending after September 15, 2009. The Codification did not change the Corporation s existing accounting policies.

Effective January 1, 2009, if the Corporation is required to record any nonrecurring nonfinancial assets and nonfinancial liabilities at fair value, they are measured in accordance with the Fair Value Measurements and Disclosures Topic of the Codification.

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MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended September 30, 2009

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

**1. Significant Accounting Policies (continued)**

**Accounting Changes (continued)**

In accordance with the Business Combinations Topic of the Codification, the Corporation accounts for all business combinations with acquisition dates on or after January 1, 2009 by recognizing the full fair value of all assets acquired, liabilities assumed and noncontrolling minority interests in acquisitions of less than a 100% controlling interest; expensing all acquisition-related transaction and restructuring costs; capitalizing in-process research and development assets acquired; and recognizing contingent consideration obligations and contingent gains acquired and contingent losses assumed. Furthermore, the Corporation classifies noncontrolling interests as a separate component of equity and net earnings attributable to noncontrolling interests as a separate line item on the face of the earnings statement for all business combinations with acquisitions dates on or after January 1, 2009. As disclosed in Note 2, on June 12, 2009, the Corporation acquired three quarry locations plus the remaining 49% interest in an existing joint venture from CEMEX, Inc.

The accounting guidance for noncontrolling interests in consolidated financial statements also requires retrospective application of its disclosure and presentation requirements for all periods presented. Accordingly, noncontrolling interests at December 31, 2008 and September 30, 2008, which were previously reported as other noncurrent liabilities, have been reclassified as a separate component of equity. Furthermore, net earnings attributable to noncontrolling interests for the three and nine months ended September 30, 2008 have been presented as a separate line item on the Corporation's consolidated statement of earnings. Consolidated comprehensive earnings for the three and nine months ended September 30, 2008 were also adjusted to include the comprehensive earnings attributable to noncontrolling interests.

Effective January 1, 2009, the Corporation retrospectively determined whether instruments granted in share-based payment transactions are participating securities. Unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents are participating securities and, therefore, included in computing earnings per share (EPS) pursuant to the two-class method. The two-class method determines earnings per share for each class of common stock and participating securities according to dividends or dividend equivalents and their respective participation rights in undistributed earnings. The Corporation pays non-forfeitable dividend equivalents during the vesting period on its restricted stock awards and incentive stock awards, which results in these being considered participating securities. The inclusion of participating securities in the Corporation's EPS calculations decreased previously-reported basic EPS by \$0.02 and previously-reported diluted EPS by \$0.01 for the three months ended September 30, 2008. For the nine months ended September 30, 2008, the inclusion of participating securities in the Corporation's EPS calculations decreased previously-reported basic EPS by \$0.05 and previously-reported diluted EPS by \$0.02.

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## MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

## FORM 10-Q

For the Quarter Ended September 30, 2009

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

**1. Significant Accounting Policies (continued)****Earnings per Common Share**

The numerator for basic and diluted earnings per common share is net earnings attributable to Martin Marietta Materials, Inc., reduced by dividends and undistributed earnings attributable to the Corporation's unvested restricted stock awards and incentive stock awards. The denominator for basic earnings per common share is the weighted-average number of common shares outstanding during the period. Diluted earnings per common share are computed assuming that the weighted-average number of common shares is increased by the conversion, using the treasury stock method, of awards to be issued to employees and nonemployee members of the Corporation's Board of Directors under certain stock-based compensation arrangements. The diluted per-share computations reflect a change in the number of common shares outstanding (the denominator) to include the number of additional shares that would have been outstanding if the potentially dilutive common shares had been issued.

The following table reconciles the numerator and denominator for basic and diluted earnings per common share:

|                                                                                                                                            | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------|------------------------------------|------------|
|                                                                                                                                            | 2009                                | 2008      | 2009                               | 2008       |
|                                                                                                                                            | <i>(In Thousands)</i>               |           |                                    |            |
| Net earnings from continuing operations attributable to Martin Marietta Materials, Inc.                                                    | \$ 55,567                           | \$ 66,493 | \$ 88,064                          | \$ 145,984 |
| Less: Distributed and undistributed earnings attributable to unvested awards                                                               | 617                                 | 935       | 1,122                              | 2,044      |
| Basic and diluted net earnings available to common shareholders from continuing operations attributable to Martin Marietta Materials, Inc. | 54,950                              | 65,558    | 86,942                             | 143,940    |
| Basic and diluted net earnings available to common shareholders from discontinued operations                                               | (53)                                | (167)     | 548                                | 5,011      |
| Basic and diluted net earnings available to common shareholders attributable to Martin Marietta Materials, Inc.                            | \$ 54,897                           | \$ 65,391 | \$ 87,490                          | \$ 148,951 |
| Basic weighted-average common shares outstanding                                                                                           | 44,622                              | 41,385    | 43,690                             | 41,347     |
| Effect of dilutive employee and director awards                                                                                            | 191                                 | 245       | 189                                | 268        |
| Diluted weighted-average common shares outstanding                                                                                         | 44,813                              | 41,630    | 43,879                             | 41,615     |

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**1. Significant Accounting Policies (continued)**

**Comprehensive Earnings**

Consolidated comprehensive earnings consist of consolidated net earnings or loss; amortization of actuarial losses and prior service costs related to pension and postretirement benefits; foreign currency translation adjustments; and the amortization of the terminated value of forward starting interest rate swap agreements into interest expense. Consolidated comprehensive earnings for the three and nine months ended September 30, 2009 were \$64,097,000 and \$103,484,000, respectively. For the three and nine months ended September 30, 2008, consolidated comprehensive earnings were \$70,287,000 and \$153,514,000, respectively.

**Subsequent Events**

The Corporation has evaluated subsequent events through November 3, 2009, which represents the date the Corporation's Form 10-Q for the quarter ended September 30, 2009 was filed with the Securities and Exchange Commission.

**Reclassifications**

Certain 2008 amounts have been reclassified to conform to the 2009 presentation. The reclassifications had no impact on previously reported results of operations or financial position.

**2. Business Combinations and Discontinued Operations**

**Business Combinations**

On June 12, 2009, the Corporation acquired three quarry locations plus the remaining 49% interest in an existing joint venture from CEMEX, Inc. The quarry operations are located at Fort Calhoun, Nebraska; Guernsey, Wyoming; and Milford, Utah. Guernsey and Milford are rail-connected quarries while Fort Calhoun ships material via barge on the Missouri River in addition to its local and long-haul truck market in Nebraska. The 49% interest purchased relates to the Granite Canyon, Wyoming, quarry ( Granite Canyon ) where the Corporation is the operating manager. Granite Canyon is a major supplier of railroad ballast serving both the Union Pacific Railroad and Burlington Northern Santa Fe Railway. The acquired locations enhance the Corporation's existing long-haul distribution network and provide attractive product synergies. For the year ended December 31, 2008, the Corporation's newly acquired locations, including the partial interest only in Granite Canyon, shipped 3.3 million tons and have aggregates reserves that exceed 250 million tons.



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**2. Business Combinations and Discontinued Operations (continued)**

The purchase price for the three quarries plus the remaining 49% interest in Granite Canyon was \$65,000,000, which represents the fair value of the assets (cash) given to CEMEX, Inc. Of the total purchase price, the Corporation allocated \$48,000,000 to the three quarry locations and \$17,000,000 to Granite Canyon based on the locations' relative fair values.

The three new quarry locations represent a business combination. Accordingly, the purchase price has been allocated to the fair values of the assets acquired and the liabilities assumed. The Corporation recognized goodwill in the amount of \$414,000, all of which is deductible for income tax purposes. The final fair values of the other assets acquired related to the three quarry locations were allocated as follows (dollars in thousands):

|                                |          |
|--------------------------------|----------|
| Inventories                    | \$ 2,025 |
| Mineral reserves and interests | \$31,686 |
| Land                           | \$ 1,220 |
| Machinery and equipment        | \$12,533 |
| Customer relationships         | \$ 290   |

The \$48,000,000 purchase price for the three acquired quarries has been classified as an investing activity in the Corporation's consolidated statement of cash flows for the nine months ended September 30, 2009. In addition, the operating results of the acquired quarries have been included with those of the Corporation since the date of acquisition and are being reported through the Corporation's West Group in the financial statements.

The purchase of the remaining 49% interest in Granite Canyon represents an equity transaction. Accordingly, the assets and liabilities related to the noncontrolling interest continued to be valued at their basis at the transaction date; the noncontrolling interest of \$4,526,000 was eliminated; additional paid-in capital was reduced by \$7,601,000 for the excess of the cash paid, including transaction costs, over the noncontrolling interest at the acquisition date; and a deferred tax asset of \$4,933,000 was recorded. The total purchase price of \$17,060,000 for Granite Canyon has been classified as a financing activity in the Corporation's consolidated statement of cash flows for the nine months ended September 30, 2009.

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**2. Business Combinations and Discontinued Operations (continued)**Discontinued Operations

Operations that are disposed of or permanently shut down represent discontinued operations, and, therefore, the results of their operations through the dates of disposal and any gain or loss on disposals are included in discontinued operations on the consolidated statements of earnings. All discontinued operations relate to the Aggregates business.

Discontinued operations included the following net sales, pretax gain or loss on operations, pretax gains on disposals, income tax expense and overall net loss or earnings:

|                                  | Three Months Ended<br>September 30,<br>2009 |          | Nine Months Ended<br>September 30,<br>2009 |          |
|----------------------------------|---------------------------------------------|----------|--------------------------------------------|----------|
|                                  | 2009                                        | 2008     | 2009                                       | 2008     |
|                                  | <i>(Dollars in Thousands)</i>               |          |                                            |          |
| Net sales                        | \$ 64                                       | \$ 1,105 | \$ 794                                     | \$ 5,136 |
| Pretax (loss) gain on operations | \$ (17)                                     | \$ (120) | \$ 820                                     | \$ (293) |
| Pretax gain on disposals         |                                             | 1,762    | 3                                          | 10,612   |
| Pretax (loss) gain               | (17)                                        | 1,642    | 823                                        | 10,319   |
| Income tax expense               | 36                                          | 1,809    | 275                                        | 5,308    |
| Net (loss) earnings              | \$ (53)                                     | \$ (167) | \$ 548                                     | \$ 5,011 |

**3. Inventories, Net**

|                                       | September<br>30,<br>2009      | December<br>31,<br>2008 | September<br>30,<br>2008 |
|---------------------------------------|-------------------------------|-------------------------|--------------------------|
|                                       | <i>(Dollars in Thousands)</i> |                         |                          |
| Finished products                     | \$ 282,032                    | \$ 268,763              | \$ 262,189               |
| Products in process and raw materials | 17,432                        | 17,206                  | 15,638                   |
| Supplies and expendable parts         | 47,551                        | 51,068                  | 47,875                   |
|                                       | 347,015                       | 337,037                 | 325,702                  |
| Less allowances                       | (17,234)                      | (19,019)                | (20,152)                 |
| Total                                 | \$ 329,781                    | \$ 318,018              | \$ 305,550               |



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**4. Goodwill**

The following table shows changes in goodwill, all of which relate to the Aggregates business, by reportable segment and in total (dollars in thousands):

|                                           | Three Months Ended September 30, 2009 |                    |               | Total      |
|-------------------------------------------|---------------------------------------|--------------------|---------------|------------|
|                                           | Mideast<br>Group                      | Southeast<br>Group | West<br>Group |            |
| Balance at beginning of period            | \$ 119,749                            | \$ 105,870         | \$ 403,468    | \$ 629,087 |
| Adjustments to purchase price allocations |                                       |                    | (4,863)       | (4,863)    |
| Balance at end of period                  | \$ 119,749                            | \$ 105,870         | \$ 398,605    | \$ 624,224 |

|                                           | Nine Months Ended September 30, 2009 |                    |               | Total      |
|-------------------------------------------|--------------------------------------|--------------------|---------------|------------|
|                                           | Mideast<br>Group                     | Southeast<br>Group | West<br>Group |            |
| Balance at beginning of period            | \$ 118,249                           | \$ 105,857         | \$ 398,191    | \$ 622,297 |
| Acquisitions                              |                                      |                    | 5,277         | 5,277      |
| Adjustments to purchase price allocations | 1,500                                | 13                 | (4,863)       | (3,350)    |
| Balance at end of period                  | \$ 119,749                           | \$ 105,870         | \$ 398,605    | \$ 624,224 |

During the three months ended September 30, 2009, the Corporation adjusted the preliminary fair values of inventories and mineral reserves recorded in connection with the June 2009 acquisition of three quarries from CEMEX, Inc. The adjustment to the purchase price allocation increased inventories and mineral reserves by \$107,000 and \$4,756,000, respectively, and reduced the goodwill recognized in the transaction by \$4,863,000.

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**5. Long-Term Debt**

|                                                                                       | September<br>30,<br>2009      | December<br>31,<br>2008 | September<br>30,<br>2008 |
|---------------------------------------------------------------------------------------|-------------------------------|-------------------------|--------------------------|
|                                                                                       | <i>(Dollars in Thousands)</i> |                         |                          |
| 6.875% Notes, due 2011                                                                | \$ 242,083                    | \$ 249,892              | \$ 249,884               |
| 6.6% Senior Notes, due 2018                                                           | 298,068                       | 297,946                 | 297,907                  |
| 7% Debentures, due 2025                                                               | 124,366                       | 124,350                 | 124,345                  |
| 6.25% Senior Notes, due 2037                                                          | 247,844                       | 247,822                 | 247,815                  |
| Floating Rate Senior Notes, due 2010, interest rate of 0.64%<br>at September 30, 2009 | 217,437                       | 224,650                 | 224,584                  |
| 5.875% Notes, due 2008                                                                |                               |                         | 200,380                  |
| Term Loan, due 2012, interest rate of 3.0% at September 30,<br>2009                   | 126,750                       |                         |                          |
| Revolving Credit Agreement, interest rate of 2.555% at<br>December 31, 2008           |                               | 200,000                 |                          |
| Acquisition note, interest rate of 8.00%                                              | 610                           | 629                     | 635                      |
| Other notes                                                                           | 7,740                         | 9,655                   | 10,682                   |
|                                                                                       | 1,264,898                     | 1,354,944               | 1,356,232                |
| Less current maturities                                                               | (226,025)                     | (202,530)               | (203,517)                |
| Total                                                                                 | \$ 1,038,873                  | \$ 1,152,414            | \$ 1,152,715             |

During the three months ended September 30, 2009, the Corporation repurchased certain of its publicly-traded bonds that mature in 2010 and 2011. The Corporation paid \$15,600,000, excluding accrued interest, for bonds that have a par value of \$15,245,000, resulting in a loss of \$355,000 on the repurchases. The Corporation may execute additional repurchases of debt prior to its contractual maturity.

On April 23, 2009, the Corporation entered into a \$130,000,000 unsecured term loan with a syndicate of banks (the Term Loan). The Term Loan bears interest, at the Corporation's option, at rates based upon LIBOR or a base rate, plus, for each rate, basis points related to a pricing grid. The base rate is defined as the highest of (i) the bank's prime lending rate, (ii) the Federal Funds rate plus 0.5% and (iii) one-month LIBOR plus 1%. At September 30, 2009, the interest rate on the Term Loan was based on one-month LIBOR plus 300 basis points, or 3.0%. At September 30, 2009, the outstanding balance on the Term Loan was \$126,750,000. The Term Loan requires quarterly principal payments of \$1,625,000 through March 31, 2011 and \$3,250,000 thereafter, with the remaining outstanding principal due in full on June 6, 2012.

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**5. Long-Term Debt (continued)**

On April 21, 2009, the Corporation entered into a \$100,000,000 three-year secured accounts receivable credit facility (the AR Credit Facility) with Wells Fargo Bank, N.A. (Wells Fargo). The AR Credit Facility provides for borrowings, on a revolving basis, of up to 90% of the Corporation's eligible accounts receivable less than 90 days old and bears interest at a rate equal to the one-month LIBOR plus 2.75%. Under the AR Credit Facility, purchases and settlements will be made bi-weekly between the Corporation and Wells Fargo. Upon the terms and subject to the conditions in the AR Credit Facility, Wells Fargo may determine which receivables are eligible receivables, may determine the amount it will advance on such receivables, and may require the Corporation to repay advances made on receivables and thereby repay amounts outstanding under the AR Credit Facility. Wells Fargo also has the right to require the Corporation to repurchase receivables that remain outstanding 90 days past their invoice date. The Corporation continues to be responsible for the servicing and administration of the receivables purchased. The Corporation will carry the receivables and any outstanding borrowings on its consolidated balance sheet. From April 21, 2009 through September 30, 2009, the Corporation borrowed \$150,000,000 under the AR Credit Facility, which was subsequently repaid in full. At September 30, 2009, there were no borrowings outstanding under the Corporation's AR Credit Facility.

The Corporation's \$325,000,000 five-year revolving credit agreement, Term Loan and AR Credit Facility are subject to a leverage ratio covenant. The covenant requires the Corporation's ratio of consolidated debt to consolidated earnings before interest, taxes, depreciation, depletion and amortization (EBITDA), as defined, for the trailing twelve months (the Ratio) to not exceed 3.25 to 1.00 as of the end of any fiscal quarter, provided that the Corporation may exclude from the Ratio debt incurred in connection with acquisitions for a period of 180 days so long as the Corporation maintains specified ratings on its long-term unsecured debt and the Ratio calculated without such exclusion does not exceed 3.50 to 1.00. The Corporation was in compliance with the Ratio at September 30, 2009. On April 16, 2008, the Corporation unwound its two forward starting interest rate swap agreements with a total notional amount of \$150,000,000 (the Swap Agreements). The Corporation made a cash payment of \$11,139,000, which represented the fair value of the Swap Agreements on the date of termination. The accumulated other comprehensive loss, net of tax, at the date of termination is being recognized in earnings over the life of the 6.6% Senior Notes. For the three and nine months ended September 30, 2009, the Corporation recognized \$211,000 and \$622,000, respectively, as additional interest expense. The accumulated other comprehensive loss related to the Swap Agreements at September 30, 2009 was \$6,017,000, net of cumulative noncurrent deferred tax assets of \$3,937,000. The ongoing amortization of the terminated value of the Swap Agreements will increase annual interest expense by approximately \$1,000,000 until the maturity of the 6.6% Senior Notes in 2018.

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**6. Financial Instruments**

The Corporation's financial instruments include temporary cash investments, accounts receivable, notes receivable, bank overdraft, publicly registered long-term notes and debentures and other long-term debt.

Temporary cash investments are placed primarily in money market funds and Eurodollar time deposits with the following financial institutions: Bank of America, N.A., Branch Banking and Trust Company, JP Morgan Chase Bank, N.A. and Wells Fargo Bank, N.A.. The Corporation's cash equivalents have maturities of less than three months. Due to the short maturity of these investments, they are carried on the consolidated balance sheets at cost, which approximates fair value.

Customer receivables are due from a large number of customers, primarily in the construction industry, and are dispersed across wide geographic and economic regions. However, customer receivables are more heavily concentrated in certain states (namely, North Carolina, Texas, Georgia, Iowa and Florida which accounted for approximately 60% of the Aggregate Business' 2008 net sales). The estimated fair values of customer receivables approximate their carrying amounts.

Notes receivable are primarily related to divestitures and are not publicly traded. However, using current market interest rates, but excluding adjustments for credit worthiness, if any, management estimates that the fair value of notes receivable approximates its carrying amount.

The bank overdraft represents the float of outstanding checks. The estimated fair value of the bank overdraft approximates its carrying value.

The estimated fair value of the Corporation's publicly registered long-term notes and debentures at September 30, 2009 was \$1,114,521,000, compared with a carrying amount of \$1,129,798,000 on the consolidated balance sheet. The fair value of this long-term debt was estimated based on quoted market prices. The estimated fair value of other borrowings, including the Corporation's Term Loan, was \$135,100,000 at September 30, 2009 and approximates its carrying amount.

The carrying values and fair values of the Corporation's financial instruments at September 30, 2009 are as follows (dollars in thousands):

|                           | Carrying Value | Fair Value  |
|---------------------------|----------------|-------------|
| Cash and cash equivalents | \$ 193,835     | \$ 193,835  |
| Accounts receivable, net  | \$ 241,520     | \$ 241,520  |
| Notes receivable, net     | \$ 13,458      | \$ 13,458   |
| Bank overdraft            | \$ 162         | \$ 162      |
| Long-term debt            | \$1,264,898    | \$1,249,621 |

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**7. Income Taxes**

Income tax expense reported on the Corporation's consolidated statements of earnings includes income taxes on earnings attributable to both controlling and noncontrolling interests.

|                                      | Nine Months Ended September<br>30, |       |
|--------------------------------------|------------------------------------|-------|
|                                      | 2009                               | 2008  |
| Estimated effective income tax rate: |                                    |       |
| Continuing operations                | 24.0%                              | 28.6% |
| Discontinued operations              | 33.4%                              | 51.4% |
| Consolidated Overall                 | 24.1%                              | 29.7% |

The Corporation's effective income tax rate reflects the effect of state income taxes and the impact of differences in book and tax accounting arising from the net permanent benefits associated with the depletion allowances for mineral reserves, the domestic production deduction and the tax effect of nondeductibility of goodwill related to asset sales. The effective income tax rates for discontinued operations reflect the tax effects of individual operations' transactions and are not indicative of the Corporation's overall effective income tax rate.

The change in the year-to-date consolidated overall estimated effective income tax rate during the third quarter of 2009, when compared with the year-to-date consolidated overall effective tax rate as of June 30, 2009, increased consolidated net earnings for the nine months ended September 30, 2009 by \$5,161,000, or \$0.12 per diluted share. The percentage depletion deduction is the most significant driver of the Corporation's overall effective tax rate. Due to certain limitations imposed on percentage depletion, decreases in sales volumes and pretax earnings do not decrease the depletion deduction proportionately. Furthermore, the overall estimated effective income tax rate for the nine months ended September 30, 2009 includes the true-up of the 2008 provision estimates to actual taxes paid as a result of filing the related tax returns during the period. Management expects the overall effective tax rate for the full year to be approximately 25%.

The overall estimated effective tax rate for the nine months ended September 30, 2008 includes the following discrete items, which had an immaterial effect on net earnings: effective settlement of agreed upon issues from the Internal Revenue Service examination that covered the 2004 and 2005 tax years and the true-up of the 2007 provision estimates to actual taxes paid as a result of filing the related tax returns during the period.



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**8. Pension and Postretirement Benefits**

The following presents the estimated components of the recorded net periodic benefit cost for pension and postretirement benefits for the three and nine months ended September 30 (dollars in thousands):

|                                        | Three Months Ended September 30, |                 |                            |               |
|----------------------------------------|----------------------------------|-----------------|----------------------------|---------------|
|                                        | Pension                          |                 | Postretirement<br>Benefits |               |
|                                        | 2009                             | 2008            | 2009                       | 2008          |
| Service cost                           | \$ 2,788                         | \$ 2,674        | \$ 139                     | \$ 145        |
| Interest cost                          | 5,566                            | 5,036           | 730                        | 693           |
| Expected return on assets              | (4,060)                          | (5,247)         |                            |               |
| Amortization of:                       |                                  |                 |                            |               |
| Prior service cost (credit)            | 164                              | 160             | (372)                      | (372)         |
| Actuarial loss (gain)                  | 3,596                            | 998             |                            | (17)          |
| Settlement charge                      |                                  | 2,576           |                            |               |
| <b>Total net periodic benefit cost</b> | <b>\$ 8,054</b>                  | <b>\$ 6,197</b> | <b>\$ 497</b>              | <b>\$ 449</b> |

|                                        | Nine Months Ended September 30, |                  |                            |                 |
|----------------------------------------|---------------------------------|------------------|----------------------------|-----------------|
|                                        | Pension                         |                  | Postretirement<br>Benefits |                 |
|                                        | 2009                            | 2008             | 2009                       | 2008            |
| Service cost                           | \$ 8,364                        | \$ 8,607         | \$ 418                     | \$ 436          |
| Interest cost                          | 16,699                          | 16,209           | 2,189                      | 2,080           |
| Expected return on assets              | (12,181)                        | (16,888)         |                            |                 |
| Amortization of:                       |                                 |                  |                            |                 |
| Prior service cost (credit)            | 491                             | 513              | (1,116)                    | (1,117)         |
| Actuarial loss (gain)                  | 10,787                          | 3,214            |                            | (52)            |
| Settlement charge                      |                                 | 2,849            |                            |                 |
| <b>Total net periodic benefit cost</b> | <b>\$ 24,160</b>                | <b>\$ 14,504</b> | <b>\$ 1,491</b>            | <b>\$ 1,347</b> |

During the nine months ended September 30, 2009, the Corporation contributed \$19,454,000 to its pension and SERP plans. The Corporation expects to contribute an additional \$5,000,000 during the remainder of the year.

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**9. Contingencies**

The Corporation is engaged in certain legal and administrative proceedings incidental to its normal business activities. Currently, the Corporation is a named party in various legal proceedings in both federal and state courts relating to its Greenwood, Missouri, operation. The Corporation believes its positions with regard to these legal proceedings are strong and cannot, at this time, reasonably predict the ultimate outcome of the proceedings or payments that would be required, if any. A future charge, if any, related to these proceedings could have a material adverse effect on the results of the Corporation's operations or its financial position.

In the opinion of management and counsel, it is unlikely that the outcome of any other litigation and other proceedings, including those pertaining to environmental matters, relating to the Corporation and its subsidiaries, will have a material adverse effect on the results of the Corporation's operations, its cash flows or its financial position.

**10. Business Segments**

The Corporation conducts its aggregates operations through three reportable business segments: Mideast Group, Southeast Group and West Group. The operating results and assets of the quarries acquired from CEMEX, Inc. are being reported in the West Group. The Corporation also has a Specialty Products segment that includes magnesia chemicals and dolomitic lime.

The following tables display selected financial data for the Corporation's reportable business segments. Corporate loss from operations primarily includes depreciation on capitalized interest, expenses for corporate administrative functions, unallocated corporate expenses and other nonrecurring and/or non-operational adjustments.

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**10. Business Segments (continued)**

|                                  | Three Months Ended            |            | Nine Months Ended |              |
|----------------------------------|-------------------------------|------------|-------------------|--------------|
|                                  | September 30,                 |            | September 30,     |              |
|                                  | 2009                          | 2008       | 2009              | 2008         |
|                                  | <i>(Dollars in Thousands)</i> |            |                   |              |
| Total revenues:                  |                               |            |                   |              |
| Mideast Group                    | \$ 140,085                    | \$ 180,947 | \$ 359,299        | \$ 485,529   |
| Southeast Group                  | 108,162                       | 146,568    | 333,519           | 421,389      |
| West Group                       | 196,044                       | 219,167    | 518,001           | 590,392      |
| Total Aggregates Business        | 444,291                       | 546,682    | 1,210,819         | 1,497,310    |
| Specialty Products               | 44,020                        | 52,029     | 117,918           | 150,019      |
| Total                            | \$ 488,311                    | \$ 598,711 | \$ 1,328,737      | \$ 1,647,329 |
| Net sales:                       |                               |            |                   |              |
| Mideast Group                    | \$ 131,520                    | \$ 167,722 | \$ 338,379        | \$ 455,294   |
| Southeast Group                  | 87,938                        | 118,593    | 275,392           | 342,647      |
| West Group                       | 169,571                       | 193,004    | 449,872           | 515,236      |
| Total Aggregates Business        | 389,029                       | 479,319    | 1,063,643         | 1,313,177    |
| Specialty Products               | 39,586                        | 46,343     | 105,984           | 134,444      |
| Total                            | \$ 428,615                    | \$ 525,662 | \$ 1,169,627      | \$ 1,447,621 |
| Earnings (Loss) from operations: |                               |            |                   |              |
| Mideast Group                    | \$ 40,069                     | \$ 60,957  | \$ 79,183         | \$ 154,499   |
| Southeast Group                  | 4,812                         | 13,013     | 22,977            | 36,189       |
| West Group                       | 36,207                        | 38,385     | 65,830            | 72,183       |
| Total Aggregates Business        | 81,088                        | 112,355    | 167,990           | 262,871      |
| Specialty Products               | 11,947                        | 8,632      | 26,108            | 27,453       |
| Corporate                        | (3,820)                       | (6,076)    | (21,056)          | (27,486)     |
| Total                            | \$ 89,215                     | \$ 114,911 | \$ 173,042        | \$ 262,838   |

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**10. Business Segments (continued)**

The asphalt, ready mixed concrete, road paving and other product lines are considered internal customers of the core aggregates business. Net sales by product line are as follows:

|                               | Three Months Ended            |                | Nine Months Ended |                  |
|-------------------------------|-------------------------------|----------------|-------------------|------------------|
|                               | September 30,                 |                | September 30,     |                  |
|                               | 2009                          | 2008           | 2009              | 2008             |
|                               | <i>(Dollars in Thousands)</i> |                |                   |                  |
| Aggregates                    | \$ 364,775                    | \$ 452,662     | \$ 992,087        | \$ 1,237,597     |
| Asphalt                       | 12,041                        | 11,774         | 34,988            | 35,375           |
| Ready Mixed Concrete          | 6,194                         | 9,508          | 21,301            | 28,938           |
| Road Paving                   | 4,349                         | 4,667          | 10,550            | 9,171            |
| Other                         | 1,670                         | 708            | 4,717             | 2,096            |
| <br>Total Aggregates Business | <br>389,029                   | <br>479,319    | <br>1,063,643     | <br>1,313,177    |
| Specialty Products            | 39,586                        | 46,343         | 105,984           | 134,444          |
| <br>Total                     | <br>\$ 428,615                | <br>\$ 525,662 | <br>\$ 1,169,627  | <br>\$ 1,447,621 |

**11. Supplemental Cash Flow Information**

The following table presents the components of the change in other assets and liabilities, net:

|                                                             | Nine Months Ended             |            |
|-------------------------------------------------------------|-------------------------------|------------|
|                                                             | September 30,                 |            |
|                                                             | 2009                          | 2008       |
|                                                             | <i>(Dollars in Thousands)</i> |            |
| Other current and noncurrent assets                         | \$ (5,731)                    | \$ (3,170) |
| Notes receivable                                            | 252                           | (366)      |
| Accrued salaries, benefits and payroll taxes                | (4,594)                       | (2,890)    |
| Accrued insurance and other taxes                           | 10,888                        | 11,883     |
| Accrued income taxes                                        | 22,560                        | 42,832     |
| Accrued pension, postretirement and postemployment benefits | 3,729                         | (5,866)    |
| Other current and noncurrent liabilities                    | 10,993                        | 174        |
|                                                             | \$ 38,097                     | \$ 42,597  |

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**12. Accrual for Reduction in Workforce**

During the fourth quarter of 2008, the Corporation accrued severance and other termination benefits for certain employees that were terminated as part of a reduction in workforce designed to control its cost structure. During the three and nine months ended September 30, 2009, the Corporation paid \$661,000 and \$2,722,000, respectively, in accordance with the terms of the severance arrangements. The remaining accrual of \$1,483,000 at September 30, 2009 is expected to be paid within the upcoming twelve months.

**13. Sale of Equity Securities**

On March 5, 2009, the Corporation entered into a distribution agreement with J.P. Morgan Securities Inc. ( J.P. Morgan ). Under the distribution agreement, the Corporation could offer and sell up to 5,000,000 shares of its common stock having an aggregate offering price of up to \$300,000,000 from time to time through J.P. Morgan, as distribution agent. The distribution agreement expires by its own terms no later than December 31, 2009. From March 5, 2009 through March 31, 2009, the Corporation sold 3,051,365 shares of its common stock at an average price of \$77.90 per share, resulting in gross proceeds to the Corporation of \$237,701,000. The aggregate net proceeds from such sales were \$232,543,000 after deducting related expenses, including \$4,800,000 in gross sales commissions paid to J.P. Morgan. The Corporation did not sell any shares of its common stock pursuant to the distribution agreement during the three months ended September 30, 2009.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

**OVERVIEW** Martin Marietta Materials, Inc. (the Corporation), conducts its operations through four reportable business segments: Mideast Group, Southeast Group, West Group (collectively, the Aggregates business) and Specialty Products. The Corporation's net sales and earnings are predominately derived from its Aggregates business, which processes and sells granite, limestone, and other aggregates products from a network of 289 quarries, distribution facilities and plants to customers in 30 states, Canada, the Bahamas and the Caribbean Islands. The Aggregates business products are used primarily by commercial customers principally in domestic construction of highways and other infrastructure projects and for commercial and residential building development. The Specialty Products segment produces magnesia-based chemicals products used in industrial, agricultural and environmental applications and dolomitic lime sold primarily to customers in the steel industry.

**CRITICAL ACCOUNTING POLICIES** The Corporation outlined its critical accounting policies in its Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 17, 2009. The following presents an addition to the Corporation's critical accounting policies for the allocation of purchase price for acquisitions.

The Corporation's Board of Directors and management regularly review strategic long-term plans, which include potential investments in value-added acquisitions of companies that engage in similar businesses, would increase the Corporation's market presence and/or are related to existing markets of the Corporation. When an acquisition is completed, the Corporation's consolidated statement of earnings includes the operating results of the acquired business starting from the date of acquisition, which is the date that control is obtained. The purchase price is determined based on the fair value of assets given to and liabilities assumed from the seller as of the date of acquisition. The Corporation allocates the purchase price to the fair values of the tangible and intangible assets acquired and liabilities assumed as valued at the date of acquisition. Goodwill is recorded for the excess of the purchase price over the net of the fair value of the identifiable assets acquired and liabilities assumed as of the acquisition date. The allocation of the purchase price is a critical accounting policy because the estimation of fair values of acquired assets and assumed liabilities is judgmental and requires various assumptions. Further, the amounts and useful lives assigned to depreciable and amortizable assets versus amounts assigned to goodwill, which is not amortized, can significantly affect the results of operations in the period of and in periods subsequent to a business combination.

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Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction, and, therefore, represents an exit price. A fair value measurement assumes the highest and best use of the asset by market participants, considering the use of the asset that is physically possible, legally permissible, and financially feasible at the measurement date. The Corporation assigns the highest level of fair value available to assets acquired and liabilities assumed based on the following options:

Level 1 Quoted prices in active markets for identical assets and liabilities

Level 2 Observable inputs, other than quoted prices, for similar assets or liabilities in active markets

Level 3 Unobservable inputs are used to value the asset or liability. This includes the use of valuation models. Level 2 fair values are typically used to value acquired inventories, machinery and equipment, and land. Additionally, Level 2 fair values are typically used to value assumed contracts that are not at market rates and assumed liabilities for asset retirement obligations, environmental remediation and compliance obligations, and contingencies.

Level 3 fair values are used to value acquired mineral reserves, mineral interests, and separately-identifiable intangible assets. The fair values of mineral reserves and mineral interests are determined using an excess earnings approach, which requires management to estimate future cash flows, net of capital investments in the specific operation and contributory asset charges. The estimate of future cash flows is based on available historical information and on future expectations and assumptions deemed reasonable by management, but is inherently uncertain. Key assumptions in estimating future cash flows include sales price, shipment volumes and costs. The present value of the projected net cash flows represents the fair value assigned to mineral reserves and mineral interests. The discount rate is a significant assumption used in the valuation model. The rate is selected based on the required rate of return that a hypothetical market participant would require if purchasing the acquired business combination, with an adjustment for the risk of the assets generating the projected cash flows.

The Corporation values separately-identifiable acquired intangible assets which may include, but are not limited to, noncompetition agreements, customer relationships and permits. The fair values of these assets are generally determined using a cost approach based on the estimated amount to purchase or replace the asset. Amortization periods are based on either the contractual rights or the expected useful life of the asset if not contractually specified.

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There is a measurement period after the acquisition date during which the Corporation may adjust the amounts recognized for a business combination. Any such adjustments are based on the Corporation obtaining additional information that existed at the acquisition date regarding the assets acquired or the liabilities assumed. Measurement period adjustments are generally recorded as increases or decreases to the goodwill recognized in the transaction. These adjustments are applied retroactively to the date of acquisition and reported retrospectively. The measurement period ends once the Corporation has obtained all necessary information that existed as of the acquisition date, but does not extend beyond one year from the date of acquisition. Any adjustments to assets acquired or liabilities assumed beyond the measurement period are recorded in earnings.

During 2009, the Corporation has invested \$49.6 million in business combinations and allocated this amount to assets acquired and liabilities assumed.

**RESULTS OF OPERATIONS**

Except as indicated, the following comparative analysis in the Results of Operations section of this Management's Discussion and Analysis of Financial Condition and Results of Operations reflects results from continuing operations and is based on net sales and cost of sales.

Gross margin as a percentage of net sales and operating margin as a percentage of net sales represent non-GAAP measures. The Corporation presents these ratios calculated based on net sales, as it is consistent with the basis by which management reviews the Corporation's operating results. Further, management believes it is consistent with the basis by which investors analyze the Corporation's operating results given that freight and delivery revenues and costs represent pass-throughs and have no profit mark-up. Gross margin and operating margin calculated as percentages of total revenues represent the most directly comparable financial measures calculated in accordance with generally accepted accounting principles (GAAP). The following tables present the calculations of gross margin and operating margin for the three and nine months ended September 30, 2009 and 2008 in accordance with GAAP and reconciliations of the ratios as percentages of total revenues to percentages of net sales (dollars in thousands):

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**Gross Margin in Accordance with GAAP**

|                | Three Months Ended<br>September 30,<br>2009 |            | September 30,<br>2008 |              |
|----------------|---------------------------------------------|------------|-----------------------|--------------|
| Gross profit   | \$ 117,750                                  | \$ 151,574 | \$ 277,936            | \$ 366,378   |
| Total revenues | \$ 488,311                                  | \$ 598,711 | \$ 1,328,737          | \$ 1,647,329 |
| Gross margin   | 24.1%                                       | 25.3%      | 20.9%                 | 22.2%        |

**Gross Margin Excluding Freight and Delivery Revenues**

|                                                      | Three Months Ended<br>September 30,<br>2009 |            | September 30,<br>2008 |              |
|------------------------------------------------------|---------------------------------------------|------------|-----------------------|--------------|
| Gross profit                                         | \$ 117,750                                  | \$ 151,574 | \$ 277,936            | \$ 366,378   |
| Total revenues                                       | \$ 488,311                                  | \$ 598,711 | \$ 1,328,737          | \$ 1,647,329 |
| Less: Freight and delivery revenues                  | (59,696)                                    | (73,049)   | (159,110)             | (199,708)    |
| Net sales                                            | \$ 428,615                                  | \$ 525,662 | \$ 1,169,627          | \$ 1,447,621 |
| Gross margin excluding freight and delivery revenues | 27.5%                                       | 28.8%      | 23.8%                 | 25.3%        |

**Operating Margin in Accordance with GAAP**

|                          | Three Months Ended<br>September 30,<br>2009 |            | September 30,<br>2008 |              |
|--------------------------|---------------------------------------------|------------|-----------------------|--------------|
| Earnings from operations | \$ 89,215                                   | \$ 114,911 | \$ 173,042            | \$ 262,838   |
| Total revenues           | \$ 488,311                                  | \$ 598,711 | \$ 1,328,737          | \$ 1,647,329 |

|                  |       |       |       |       |
|------------------|-------|-------|-------|-------|
| Operating margin | 18.3% | 19.2% | 13.0% | 16.0% |
|------------------|-------|-------|-------|-------|

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**Operating Margin Excluding Freight and Delivery Revenues**

|                                                                 | Three Months Ended<br>September 30,<br>2009 |            | September 30,<br>2008 |              |
|-----------------------------------------------------------------|---------------------------------------------|------------|-----------------------|--------------|
| Earnings from operations                                        | \$ 89,215                                   | \$ 114,911 | \$ 173,042            | \$ 262,838   |
| Total revenues                                                  | \$ 488,311                                  | \$ 598,711 | \$ 1,328,737          | \$ 1,647,329 |
| Less: Freight and delivery revenues                             | (59,696)                                    | (73,049)   | (159,110)             | (199,708)    |
| Net sales                                                       | \$ 428,615                                  | \$ 525,662 | \$ 1,169,627          | \$ 1,447,621 |
| <br>Operating margin excluding freight and<br>delivery revenues | <br>20.8%                                   | <br>21.9%  | <br>14.8%             | <br>18.2%    |

Gross margin excluding freight and delivery revenues assuming production costs that cannot be inventoried due to operating below capacity for the quarter ended September 30, 2009 were at the level incurred for the quarter ended September 30, 2008 is a non-GAAP measure. The following reconciles gross profit as reported to the pro forma gross profit assuming production costs that cannot be inventoried due to operating below capacity for the quarter ended September 30, 2009 were at the level incurred for the quarter ended September 30, 2008. It also provides the calculation of gross margin excluding freight and delivery revenues based on the pro forma gross profit.

|                                                                                        | Three Months Ended<br>September 30, 2009<br><i>(Dollars in<br/>Thousands)</i> |
|----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|
| Gross profit, as reported                                                              | \$ 117,750                                                                    |
| Add: 2009 production costs that cannot be inventoried due to operating below capacity  | 21,310                                                                        |
| Less: 2008 production costs that cannot be inventoried due to operating below capacity | (13,232)                                                                      |
| Gross profit, pro forma                                                                | \$ 125,828                                                                    |
| Net sales                                                                              | \$ 428,615                                                                    |

Gross margin excluding freight and delivery revenues assuming production costs that cannot be inventoried for the quarter ended September 30, 2009 were at the level 29.4%

incurred for the quarter ended September 30, 2008

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Quarter Ended September 30

Notable items for the quarter ended September 30, 2009 included:

Net sales of \$428.6 million, down 18.5% compared with the 2008 third quarter

Earnings from operations of \$89.2 million compared with \$114.9 million in the prior-year quarter

Earnings per diluted share of \$1.23, compared with \$1.57 for the prior-year quarter

Consolidated gross margin excluding freight and delivery revenues of 27.5%

Heritage aggregates product line pricing up 1.3% and volume down 22.1%

Record quarterly earnings in Specialty Products and the Aggregates Midwest Division

Energy costs down \$24.5 million, or 40%, compared with the prior-year quarter

Selling, general and administrative expenses down \$4.8 million compared with the prior-year quarter

The following table presents net sales, gross profit, selling, general and administrative expenses and earnings (loss) from operations data for the Corporation and its reportable segments for the three months ended September 30, 2009 and 2008. In each case, the data is stated as a percentage of net sales of the Corporation or the relevant segment, as the case may be.

Earnings from operations include research and development expense and other operating income and expenses, net. Research and development expense for the Corporation was \$0.1 million for the quarters ended September 30, 2009 and 2008. Consolidated other operating income and expenses, net, was income of \$4.4 million and income of \$1.2 million for the quarters ended September 30, 2009 and 2008, respectively.

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|                                                        | Three Months Ended September 30, |                      | 2008       | % of<br>Net<br>Sales |
|--------------------------------------------------------|----------------------------------|----------------------|------------|----------------------|
|                                                        | 2009                             | Amount               |            |                      |
|                                                        | Amount                           | % of<br>Net<br>Sales | Amount     | % of<br>Net<br>Sales |
|                                                        | <i>(Dollars in Thousands)</i>    |                      |            |                      |
| <b>Net sales:</b>                                      |                                  |                      |            |                      |
| Mideast Group                                          | \$ 131,520                       |                      | \$ 167,722 |                      |
| Southeast Group                                        | 87,938                           |                      | 118,593    |                      |
| West Group                                             | 169,571                          |                      | 193,004    |                      |
| Total Aggregates Business                              | 389,029                          | 100.0                | 479,319    | 100.0                |
| Specialty Products                                     | 39,586                           | 100.0                | 46,343     | 100.0                |
| Total                                                  | \$ 428,615                       | 100.0                | \$ 525,662 | 100.0                |
| <b>Gross profit:</b>                                   |                                  |                      |            |                      |
| Mideast Group                                          | \$ 50,762                        |                      | \$ 70,933  |                      |
| Southeast Group                                        | 9,608                            |                      | 21,911     |                      |
| West Group                                             | 44,811                           |                      | 49,242     |                      |
| Total Aggregates Business                              | 105,181                          | 27.0                 | 142,086    | 29.6                 |
| Specialty Products                                     | 14,393                           | 36.4                 | 10,922     | 23.6                 |
| Corporate                                              | (1,824)                          |                      | (1,434)    |                      |
| Total                                                  | \$ 117,750                       | 27.5                 | \$ 151,574 | 28.8                 |
| <b>Selling, general &amp; administrative expenses:</b> |                                  |                      |            |                      |
| Mideast Group                                          | \$ 10,755                        |                      | \$ 11,070  |                      |
| Southeast Group                                        | 7,107                            |                      | 6,417      |                      |
| West Group                                             | 10,305                           |                      | 11,065     |                      |
| Total Aggregates Business                              | 28,167                           | 7.2                  | 28,552     | 6.0                  |
| Specialty Products                                     | 2,343                            | 5.9                  | 2,501      | 5.4                  |
| Corporate                                              | 2,422                            |                      | 6,681      |                      |
| Total                                                  | \$ 32,932                        | 7.7                  | \$ 37,734  | 7.2                  |

**Earnings (Loss) from operations:**

|                           |           |      |            |      |
|---------------------------|-----------|------|------------|------|
| Mideast Group             | \$ 40,069 |      | \$ 60,957  |      |
| Southeast Group           | 4,812     |      | 13,013     |      |
| West Group                | 36,207    |      | 38,385     |      |
| Total Aggregates Business | 81,088    | 20.8 | 112,355    | 23.4 |
| Specialty Products        | 11,947    | 30.2 | 8,632      | 18.6 |
| Corporate                 | (3,820)   |      | (6,076)    |      |
| Total                     | \$ 89,215 | 20.8 | \$ 114,911 | 21.9 |

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The Corporation's performance in the third quarter reflected both the difficult macroeconomic environment in which it is operating and its response to dealing with the challenges it is facing. The 1.3% increase in quarterly heritage aggregates pricing was achieved in spite of a 22.1% decline in third quarter heritage aggregates volume compared with the prior-year quarter.

The Corporation continues to see slower progress with respect to the actual commencement of stimulus jobs than it had originally hoped for when the government-financed stimulus program was first announced, with wet weather in September, continuing into October, being a negative factor. A significant exception to that trend is Iowa where the Iowa Department of Transportation is expected to finish the majority of its stimulus work in 2009. Iowa's approach to stimulus projects, coupled with the Corporation's resulting performance in the geographic area, underscores the view that the combination of the Corporation's lean operating cost structure, together with even moderate volume recovery, provides an enormously powerful combination. Specifically, despite aggregates volume being down 15% quarter-on-quarter in Iowa, the Midwest Division reported record quarterly gross profit. This scenario exemplifies the type of performance that the Aggregates business expects to repeat in multiple markets as volume rebounds.

As expected, commercial construction activity remains weak, primarily in office and retail construction. Heavy industrial jobs, including alternative-energy construction projects, have sustained volume throughout the year; however, the Corporation's customers have reported a decrease in the number of heavy industrial construction jobs in their backlog or coming up for bid. Further, while little has changed during 2009 with respect to residential construction, indicators increasingly point to the beginning of a recovery in this sector.

Overall heritage aggregates pricing increased 1.3% over the prior-year quarter. The Aggregates business continues to experience a wide range in pricing across its markets, from an increase of 12% in one market to a price decrease of 12% in another market, and other levels in between. Those areas experiencing pricing declines are typically markets where competitors, driven by the need for cash flow, are setting prices relative to their cash costs. The range of pricing is tighter for the year-to-date period, ranging from a price increase of 9% to a decrease of 4%. The majority of the Aggregates business' markets continue to report price increases for both the quarter and the year-to-date period, albeit at levels closer to historical averages, and management believes this is a testament to the strength of its markets and the industry fundamentals.



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The following tables present volume and pricing data and shipments data for the aggregates product line. Heritage aggregates operations exclude volume and pricing data for acquisitions that were not included in prior-year operations for the comparable period and divestitures.

|                                                   | Three Months Ended<br>September 30, 2009 |         |
|---------------------------------------------------|------------------------------------------|---------|
|                                                   | Volume                                   | Pricing |
| <b>Volume/Pricing Variance</b> <sup>(1)</sup>     |                                          |         |
| Heritage Aggregates Product Line <sup>(2)</sup> : |                                          |         |
| Mideast Group                                     | (25.8%)                                  | 5.7%    |
| Southeast Group                                   | (23.7%)                                  | (4.2%)  |
| West Group                                        | (18.3%)                                  | 2.3%    |
| Heritage Aggregates Operations                    | (22.1%)                                  | 1.3%    |
| Aggregates Product Line <sup>(3)</sup>            | (20.8%)                                  | 1.6%    |
|                                                   |                                          |         |
|                                                   | Three Months Ended<br>September 30,      |         |
|                                                   | 2009                                     | 2008    |
|                                                   | <i>(tons in thousands)</i>               |         |
| <b>Shipments</b>                                  |                                          |         |
| Heritage Aggregates Product Line <sup>(2)</sup> : |                                          |         |
| Mideast Group                                     | 11,270                                   | 15,192  |
| Southeast Group                                   | 7,901                                    | 10,357  |
| West Group                                        | 16,145                                   | 19,768  |
| Heritage Aggregates Operations                    | 35,316                                   | 45,317  |
| Acquisitions                                      | 660                                      |         |
| Divestitures <sup>(4)</sup>                       | 9                                        | 129     |
| Aggregates Product Line <sup>(3)</sup>            | 35,985                                   | 45,446  |

*(1) Volume/pricing variances reflect the percentage increase/(decrease) from the comparable period in the prior year.*

*(2) Heritage Aggregates Product*

*Line excludes volume and pricing data for acquisitions that have not been included in prior-year operations for the comparable period and divestitures.*

(3) *Aggregates Product*

*Line includes all acquisitions from the date of acquisition and divestitures through the date of disposal.*

(4) *Divestitures include*

*the tons related to divested aggregates product line operations up to the date of divestiture.*

The Aggregates business is significantly affected by seasonal changes and other weather-related conditions. Aggregates production and shipment levels coincide with general construction activity levels, most of which occurs in the spring, summer and fall. Thus, production and shipment levels vary by quarter. Operations concentrated in the northern United States generally experience more severe winter weather conditions than operations in the Southeast and Southwest. Excessive rainfall, and conversely excessive drought, can also jeopardize shipments, production and profitability. Because of the potentially significant impact of weather on the Corporation's operations, third quarter results are not indicative of expected performance for other interim periods or the full year.

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The Specialty Products business continues to perform well given the current environment, and management is encouraged to see some stabilization in steel production. Gross margin excluding freight and delivery revenues for the third quarter expanded 1,280 basis points to a record 36.4% and operating margin excluding freight and delivery revenues expanded over 1,000 basis points to a record 30.2% despite a net sales decrease of \$6.7 million, or 14.6%, compared with the prior-year quarter. The Specialty Products business has continued to focus on operational efficiency initiatives driving the record profitability for the third quarter. Earnings from operations for the quarter of \$11.9 million increased \$3.3 million compared with the prior-year quarter.

The Corporation generated third-quarter 2009 consolidated gross margin excluding freight and delivery revenues of 27.5%, the highest quarterly consolidated gross margin reported this year, in spite of significantly reduced aggregates demand and increased pressure on the pricing environment that resulted in an 18.5% decrease in consolidated net sales. The Corporation's focus on cost control resulted in a reduction of consolidated cost of sales of 16.9%, or \$63.2 million, with a \$24.5 million decrease in energy costs as the single largest contributor. The Corporation reduced its cost of sales in every significant cost category, with the exception of depreciation and pension costs, which increased \$5.6 million. In addition, the Aggregates business continues to operate at a level significantly below capacity, which restricts its ability to capitalize certain costs into inventory. As a result, third-quarter 2009 cost of sales included \$21.3 million of costs that could have been inventoried; in contrast, third-quarter 2008 cost of sales included \$13.2 million of these costs. Had capacity utilization been consistent with the prior-year quarter, the Corporation's consolidated gross margin excluding freight and delivery revenues would have been 29.4%, or a 60-basis-point improvement over the prior-year quarter.

The following presents a rollforward of the Corporation's gross profit (dollars in thousands):

|                                                             |            |
|-------------------------------------------------------------|------------|
| Consolidated gross profit, quarter ended September 30, 2008 | \$ 151,574 |
| Aggregates Business:                                        |            |
| Pricing strength                                            | 12,332     |
| Volume weakness                                             | (102,623)  |
| Cost decreases, net                                         | 53,386     |
| Decrease in Aggregates Business gross profit                | (36,905)   |
| Specialty Products                                          | 3,471      |
| Corporate                                                   | (390)      |
| Decrease in consolidated gross profit                       | (33,824)   |
| Consolidated gross profit, quarter ended September 30, 2009 | \$ 117,750 |

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Selling, general and administrative expenses were down \$4.8 million for the quarter compared with the 2008 third quarter. Personnel costs declined \$2.9 million, after absorbing a \$1.5 million increase in pension expense. The Corporation's objective continues to be to reduce selling, general and administrative spending after absorbing the expected increase in pension expense this year. Total pension costs, reported in both cost of sales and selling, general and administrative expense, increased \$4.2 million for the quarter due to a lower-than-expected return on plan assets in 2008.

Among other items, other operating income and expenses, net, includes gains and losses on the sale of assets; gains and losses related to certain accounts receivable; rental, royalty and services income; and the accretion and depreciation expenses related to asset retirement obligations. For the third quarter, consolidated other operating income and expenses, net, was income of \$4.4 million in 2009 compared with income of \$1.2 million in 2008. Third quarter 2009 includes a \$1.9 million gain for the revision of cost estimates for asset retirement obligations.

Interest expense was \$18.2 million for the third quarter 2009 as compared with \$19.5 million for the prior-year quarter. The decrease primarily resulted from both lower outstanding borrowings and a lower interest rate on the Corporation's Floating Rate Senior Notes during the three months ended September 30, 2009 as compared with the prior-year quarter.

In addition to other offsetting amounts, other nonoperating income and expenses, net, are comprised generally of interest income and net equity earnings from nonconsolidated investments. Consolidated other nonoperating income and expenses, net, for the quarter ended September 30, was income of \$1.2 million in 2009 compared with expense of \$0.8 million in 2008, primarily as a result of higher interest income and a higher gain on foreign currency transactions.  
Nine Months Ended September 30

Notable items for the nine months ended September 30, 2009 included:

Net sales of \$1.170 billion, down 19% compared with prior-year period

Earnings from operations of \$173.0 million compared with \$262.8 million in the prior-year period

Earnings per diluted share of \$1.99, compared with \$3.58 for the prior-year period

Heritage aggregates product line pricing up 2.8% and volume down 22.7%

Selling, general and administrative expenses down \$10.6 million compared with the prior-year period

Strengthened financial flexibility through issuance of 3.1 million shares of common stock for \$233 million

Secured new bank financing in advance of April 2010 debt maturity

Aggregates quarries acquired from CEMEX, Inc. in June 2009 fully integrated

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The following table presents net sales, gross profit, selling, general and administrative expenses and earnings (loss) from operations data for the Corporation and its reportable segments for the nine months ended September 30, 2009 and 2008. In each case, the data is stated as a percentage of net sales of the Corporation or the relevant segment, as the case may be.

Earnings from operations include research and development expense and other operating income and expenses, net. Research and development expense for the Corporation was \$0.4 million and \$0.5 million for the nine months ended September 30, 2009 and 2008, respectively. Consolidated other operating income and expenses, net, was income of \$2.3 million and income of \$14.4 million for the nine months ended September 30, 2009 and 2008, respectively.

|                                                        | Nine Months Ended September 30, |                      | 2008         | % of<br>Net<br>Sales |
|--------------------------------------------------------|---------------------------------|----------------------|--------------|----------------------|
|                                                        | 2009                            | Amount               |              |                      |
|                                                        | Amount                          | % of<br>Net<br>Sales | Amount       | % of<br>Net<br>Sales |
|                                                        | <i>(Dollars in Thousands)</i>   |                      |              |                      |
| <b>Net sales:</b>                                      |                                 |                      |              |                      |
| Mideast Group                                          | \$ 338,379                      |                      | \$ 455,294   |                      |
| Southeast Group                                        | 275,392                         |                      | 342,647      |                      |
| West Group                                             | 449,872                         |                      | 515,236      |                      |
| Total Aggregates Business                              | 1,063,643                       | 100.0                | 1,313,177    | 100.0                |
| Specialty Products                                     | 105,984                         | 100.0                | 134,444      | 100.0                |
| Total                                                  | \$ 1,169,627                    | 100.0                | \$ 1,447,621 | 100.0                |
| <b>Gross profit:</b>                                   |                                 |                      |              |                      |
| Mideast Group                                          | \$ 111,698                      |                      | \$ 174,900   |                      |
| Southeast Group                                        | 41,665                          |                      | 57,553       |                      |
| West Group                                             | 93,870                          |                      | 102,090      |                      |
| Total Aggregates Business                              | 247,233                         | 23.2                 | 334,543      | 25.5                 |
| Specialty Products                                     | 33,353                          | 31.5                 | 35,069       | 26.1                 |
| Corporate                                              | (2,650)                         |                      | (3,234)      |                      |
| Total                                                  | \$ 277,936                      | 23.8                 | \$ 366,378   | 25.3                 |
| <b>Selling, general &amp; administrative expenses:</b> |                                 |                      |              |                      |
| Mideast Group                                          | \$ 33,024                       |                      | \$ 34,176    |                      |
| Southeast Group                                        | 20,293                          |                      | 19,603       |                      |
| West Group                                             | 31,456                          |                      | 33,538       |                      |

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|                           |            |     |            |     |
|---------------------------|------------|-----|------------|-----|
| Total Aggregates Business | 84,773     | 8.0 | 87,317     | 6.6 |
| Specialty Products        | 7,028      | 6.6 | 7,556      | 5.6 |
| Corporate                 | 15,054     |     | 22,597     |     |
| Total                     | \$ 106,855 | 9.1 | \$ 117,470 | 8.1 |

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|                                         | Nine Months Ended September 30, |                      | 2008       | % of<br>Net<br>Sales |
|-----------------------------------------|---------------------------------|----------------------|------------|----------------------|
|                                         | 2009                            | Amount               |            |                      |
|                                         | Amount                          | % of<br>Net<br>Sales | Amount     | % of<br>Net<br>Sales |
|                                         | <i>(Dollars in Thousands)</i>   |                      |            |                      |
| <b>Earnings (Loss) from operations:</b> |                                 |                      |            |                      |
| Mideast Group                           | \$ 79,183                       |                      | \$ 154,499 |                      |
| Southeast Group                         | 22,977                          |                      | 36,189     |                      |
| West Group                              | 65,830                          |                      | 72,183     |                      |
| Total Aggregates Business               | 167,990                         | 15.8                 | 262,871    | 20.0                 |
| Specialty Products                      | 26,108                          | 24.6                 | 27,453     | 20.4                 |
| Corporate                               | (21,056)                        |                      | (27,486)   |                      |
| Total                                   | \$ 173,042                      | 14.8                 | \$ 262,838 | 18.2                 |

Net sales for the Aggregates business for the nine months ended September 30 were \$1.064 billion in 2009, a 19.0% decline versus 2008 net sales of \$1.313 billion. The decrease in net sales is due to the recession and wet weather conditions in several of the Corporation's top revenue-generating states. Aggregates pricing at heritage locations was up 2.8%, while volume decreased 22.7%. Inclusive of acquisitions and divestitures, aggregates pricing for the nine months ended September 30, 2009 increased 3.0% and aggregates product line volume decreased 22.4%. The following tables present volume and pricing data and shipments data for the aggregates product line. Heritage aggregates operations exclude volume and pricing data for acquisitions that were not included in prior-year operations for the comparable period and divestitures.

|                                                   | Nine Months Ended<br>September 30, 2009 |         |
|---------------------------------------------------|-----------------------------------------|---------|
|                                                   | Volume                                  | Pricing |
| <b>Volume/Pricing Variance <sup>(1)</sup></b>     |                                         |         |
| Heritage Aggregates Product Line <sup>(2)</sup> : |                                         |         |
| Mideast Group                                     | (28.7%)                                 | 4.3%    |
| Southeast Group                                   | (21.5%)                                 | 1.0%    |
| West Group                                        | (18.8%)                                 | 4.4%    |
| Heritage Aggregates Operations                    | (22.7%)                                 | 2.8%    |
| Aggregates Product Line <sup>(3)</sup>            | (22.4%)                                 | 3.0%    |

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|                                                   | Nine Months Ended<br>September 30,<br>2009                      2008<br><i>(tons in thousands)</i> |         |
|---------------------------------------------------|----------------------------------------------------------------------------------------------------|---------|
| <b>Shipments</b>                                  |                                                                                                    |         |
| Heritage Aggregates Product Line <sup>(2)</sup> : |                                                                                                    |         |
| Mideast Group                                     | 28,463                                                                                             | 39,934  |
| Southeast Group                                   | 23,869                                                                                             | 30,390  |
| West Group                                        | 43,334                                                                                             | 53,389  |
| Heritage Aggregates Operations                    | 95,666                                                                                             | 123,713 |
| Acquisitions                                      | 796                                                                                                |         |
| Divestitures <sup>(4)</sup>                       | 35                                                                                                 | 598     |
| Aggregates Product Line <sup>(3)</sup>            | 96,497                                                                                             | 124,311 |

(1) *Volume/pricing variances reflect the percentage increase/(decrease) from the comparable period in the prior year.*

(2) *Heritage Aggregates Product Line excludes volume and pricing data for acquisitions that have not been included in prior-year operations for the comparable period and divestitures.*

(3) *Aggregates Product Line includes all acquisitions from*



*the date of  
acquisition and  
divestitures through  
the date of disposal.*

- (4) *Divestitures include  
the tons related to  
divested aggregates  
product line  
operations up to the  
date of divestiture.*

Specialty Products net sales were \$106.0 million for the first nine months of 2009 compared with \$134.4 million for the prior-year period. The decrease in net sales is due to reduced dolomitic lime shipments to the steel industry and slowing magnesia chemicals sales. Earnings from operations for the nine months ended September 30, 2009 were \$26.1 million compared with \$27.5 million for the prior-year period.

The Corporation's gross margin excluding freight and delivery revenues for the nine months ended September 30 decreased 150 basis points to 23.8% in 2009. The following presents a rollforward of the Corporation's gross profit (dollars in thousands):

|                                                                 |            |
|-----------------------------------------------------------------|------------|
| Consolidated gross profit, nine months ended September 30, 2008 | \$ 366,378 |
| Aggregates Business:                                            |            |
| Pricing strength                                                | 44,942     |
| Volume weakness                                                 | (294,476)  |
| Cost decreases, net                                             | 162,224    |
| Decrease in Aggregates Business gross profit                    | (87,310)   |
| Specialty Products                                              | (1,716)    |
| Corporate                                                       | 584        |
| Decrease in consolidated gross profit                           | (88,442)   |
| Consolidated gross profit, nine months ended September 30, 2009 | \$ 277,936 |

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Selling, general and administrative expenses declined \$10.6 million during the nine months ended September 30, 2009, with other savings offsetting a \$4.8 million increase in pension expense. The Corporation's objective continues to be to reduce selling, general and administrative spending after absorbing pension expense increases.

For the nine months ended September 30, consolidated other operating income and expenses, net, was income of \$2.3 million in 2009 compared with income of \$14.4 million in 2008. The results for the nine months ended September 30, 2008 included a \$5.5 million gain on the sale of land (Mideast Group) and a \$7.2 million gain on the disposals of an idle facility north of San Antonio, Texas (West Group), and land in Henderson, North Carolina (Mideast Group) in connection with the exchange transaction with Vulcan Materials Company.

Consolidated operating margin excluding freight and delivery revenues was 14.8% for the nine months ended September 30 2009 compared with 18.2% in the prior-year period. The 2009 decrease of 340 basis points as compared with 2008 is due to the Corporation's lower gross margin excluding freight and delivery revenues and lower other operating income and expenses, net.

Consolidated interest expense was \$55.4 million for the nine months ended September 30, 2009 as compared with \$54.6 million for the prior-year period. The increase primarily resulted from interest for the \$130 million Term Loan issued in April 2009, as well as other short-term borrowings.

The change in the year-to-date consolidated overall estimated effective income tax rate during the third quarter of 2009, when compared with the year-to-date consolidated overall effective tax rate as of June 30, 2009, increased consolidated net earnings for the nine months ended September 30, 2009 by \$5.2 million, or \$0.12 per diluted share. Management expects the overall effective tax rate for the full year to be approximately 25%.

**LIQUIDITY AND CAPITAL RESOURCES** Net cash provided by operating activities during the nine months ended September 30, 2009 was \$234.6 million compared with \$274.4 million in the comparable period of 2008. Operating cash flow is generally from consolidated net earnings, before deducting depreciation, depletion and amortization, offset by working capital requirements. Net cash provided by operating activities for the first nine months of 2009 as compared with the year-earlier period reflects lower consolidated net earnings before depreciation, depletion and amortization and a reduction in accounts payable due to the timing of payments and was partially offset by a lower increase in accounts receivable as a result of lower net sales.

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Depreciation, depletion and amortization was as follows (dollars in thousands):

|              | Nine Months Ended<br>September 30, |            |
|--------------|------------------------------------|------------|
|              | 2009                               | 2008       |
| Depreciation | \$ 127,845                         | \$ 119,983 |
| Depletion    | 3,026                              | 3,286      |
| Amortization | 2,405                              | 2,390      |
|              | \$ 133,276                         | \$ 125,659 |

The seasonal nature of the construction aggregates business impacts quarterly operating cash flow when compared with the year. Full year 2008 net cash provided by operating activities was \$341.7 million, compared with \$274.4 million for the first nine months of 2008.

Capital expenditures, exclusive of acquisitions, for the first nine months were \$100.5 million in 2009 and \$223.8 million in 2008. Capital expenditures during the first nine months of 2008 included work on several major plant expansion and efficiency projects. Comparable full-year capital expenditures were \$258.2 million in 2008. Full-year capital spending for 2009 has been further curtailed from previous guidance and now is expected to be approximately \$150 million, excluding the Hunt Martin Materials joint venture and acquisitions.

During the first nine months of 2009 and 2008, the Corporation paid \$49.6 million and \$218.4 million, respectively, for acquisitions. On June 12, 2009, the Corporation acquired three quarry locations plus the remaining 49% interest in an existing joint venture from CEMEX, Inc. for a total of \$65 million in cash. Of this total, \$48 million was allocated to the purchase price for the three quarry locations. During the first nine months of 2008, the Corporation acquired certain assets of the Specialty Magnesia Division of Morton International, Inc. relating to the ElastoMag<sup>®</sup> product, a granite quarry near Asheboro, North Carolina and six quarry locations in Georgia and Tennessee.

In addition to the three quarries acquired in 2009, the Corporation also purchased from CEMEX, Inc. the remaining 49% interest in its existing joint venture at the Granite Canyon, Wyoming, quarry for \$17.1 million.

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On March 5, 2009, the Corporation entered into a distribution agreement with J.P. Morgan Securities Inc. ( J.P. Morgan ). Under the distribution agreement, the Corporation could offer and sell up to 5,000,000 shares of its common stock having an aggregate offering price of up to \$300 million from time to time through J.P. Morgan, as distribution agent. The distribution agreement expires by its own terms no later than December 31, 2009. From March 5, 2009 through March 31, 2009, the Corporation sold 3,051,365 shares of its common stock at an average price of \$77.90 per share, resulting in gross proceeds to the Corporation of \$237.7 million. The aggregate net proceeds from such sales were \$232.5 million after deducting related expenses, including \$4.8 million in gross sales commissions paid to J.P. Morgan. The Corporation did not sell any shares of its common stock pursuant to the distribution agreement during the three months ended September 30, 2009.

The Corporation can purchase its common stock through open-market purchases pursuant to authority granted by its Board of Directors. The Corporation did not repurchase any shares of common stock during the nine months ended September 30, 2009. Management currently has no intent to repurchase any shares of its common stock. At September 30, 2009, 5,042,000 shares of common stock were remaining under the Corporation's repurchase authorization.

During the three months ended September 30, 2009, the Corporation repurchased certain of its publicly-traded bonds that mature in 2010 and 2011. The Corporation paid \$15.6 million, excluding accrued interest, for bonds that have a par value of \$15.2 million, resulting in a loss of \$0.4 million on the repurchases. The Corporation may execute additional repurchases of debt prior to its contractual maturity.

On April 23, 2009, the Corporation entered into a \$130 million unsecured term loan with a syndicate of banks (the Term Loan ). The Term Loan bears interest, at the Corporation's option, at rates based upon LIBOR or a base rate, plus, for each rate, basis points related to a pricing grid. The base rate is defined as the highest of (i) the bank's prime lending rate, (ii) the Federal Funds rate plus 0.5% and (iii) one-month LIBOR plus 1%. At September 30, 2009, the interest rate on the Term Loan was based on one-month LIBOR plus 300 basis points, or 3.0%. The outstanding balance on the Term Loan was \$126.8 million at September 30, 2009. The Term Loan requires quarterly principal payments of \$1.6 million through March 31, 2011 and \$3.3 million thereafter, with the remaining outstanding principal due in full on June 6, 2012.

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On April 21, 2009, the Corporation entered into a \$100 million three-year secured accounts receivable credit facility (the AR Credit Facility) with Wells Fargo Bank, N.A. (Wells Fargo). The AR Credit Facility provides for borrowings, on a revolving basis, of up to 90% of the Corporation's eligible accounts receivable less than 90 days old and bears interest at a rate equal to the one-month LIBOR plus 2.75%. Under the AR Credit Facility, purchases and settlements will be made bi-weekly between the Corporation and Wells Fargo. Upon the terms and subject to the conditions in the AR Credit Facility, Wells Fargo may determine which receivables are eligible receivables, may determine the amount it will advance on such receivables, and may require the Corporation to repay advances made on receivables and thereby repay amounts outstanding under the AR Credit Facility. Wells Fargo also has the right to require the Corporation to repurchase receivables that remain outstanding 90 days past their invoice date. The Corporation continues to be responsible for the servicing and administration of the receivables purchased. The Corporation will carry the receivables and any outstanding borrowings on its consolidated balance sheet. From April 21, 2009 through September 30, 2009, the Corporation borrowed \$150 million under the AR Credit Facility, which was subsequently repaid in full. At September 30, 2009, there were no borrowings outstanding under the Corporation's AR Credit Facility.

On April 14, 2009, the Corporation repaid \$180 million of borrowings outstanding under its \$325 million five-year revolving credit agreement (the Credit Agreement).

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The Corporation's Credit Agreement, Term Loan and AR Credit Facility are subject to a leverage ratio covenant. The covenant requires the Corporation's ratio of consolidated debt to consolidated earnings before interest, taxes, depreciation, depletion and amortization (EBITDA), as defined, for the trailing twelve months (the Ratio) to not exceed 3.25 to 1.00 as of the end of any fiscal quarter, provided that the Corporation may exclude from the Ratio debt incurred in connection with acquisitions for a period of 180 days so long as the Corporation maintains specified ratings on its long-term unsecured debt and the Ratio calculated without such exclusion does not exceed 3.50 to 1.00. The Ratio is calculated as total long-term debt divided by consolidated EBITDA, as defined, for the trailing twelve months. Consolidated EBITDA is generally defined as earnings before interest expense, income tax expense, and depreciation, depletion and amortization expense for continuing operations. Additionally, stock-based compensation expense is added back and interest income is deducted in the calculation of consolidated EBITDA. Certain other nonrecurring items and noncash items, if they occur, can affect the calculation of consolidated EBITDA. At September 30, 2009, the Corporation's ratio of consolidated debt to consolidated EBITDA, as defined, for the trailing twelve month EBITDA was 2.95 and was calculated as follows (dollars in thousands):

|                                                                                                                  | Twelve Month<br>Period<br>October 1, 2008 to<br>September 30, 2009 |
|------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|
| Earnings from continuing operations attributable to Martin Marietta Materials, Inc.                              | \$ 119,786                                                         |
| Add back:                                                                                                        |                                                                    |
| Interest expense                                                                                                 | 75,021                                                             |
| Income tax expense                                                                                               | 41,178                                                             |
| Depreciation, depletion and amortization expense                                                                 | 173,475                                                            |
| Stock-based compensation expense                                                                                 | 21,314                                                             |
| Deduct:                                                                                                          |                                                                    |
| Interest income                                                                                                  | (1,353)                                                            |
| Consolidated EBITDA, as defined                                                                                  | \$ 429,421                                                         |
| Consolidated debt at September 30, 2009                                                                          | \$ 1,264,898                                                       |
| Consolidated debt to consolidated EBITDA, as defined, at September 30, 2009 for the trailing twelve month EBITDA | 2.95                                                               |

In the event of a default on the leverage ratio, the lenders can terminate the Credit Agreement, Term Loan and AR Credit Facility and declare any outstanding balance as immediately due.

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Cash on hand, along with the Corporation's projected internal cash flows and availability of financing resources, including its access to debt and equity capital markets, are expected to continue to be sufficient to provide the capital resources necessary to support anticipated operating needs, cover debt service requirements, meet capital expenditures and discretionary investment needs, fund certain acquisition opportunities that may arise, and allow for payment of dividends for the foreseeable future. At September 30, 2009, the Corporation had \$323 million of unused borrowing capacity under its Credit Agreement, subject to complying with the related leverage covenant, and \$100 million of available borrowings on its AR Credit Facility. Consistent with the Corporation's objective of obtaining sufficient committed financing at least twelve months in advance of pending maturities, the Corporation has sufficient liquidity to refinance the maturity of its \$217.4 million of Floating Rate Senior Notes due in April 2010.

The Corporation's ability to borrow or issue securities is dependent upon, among other things, prevailing economic, financial and market conditions. Based on discussions with the Corporation's bank group, the Corporation expects to have continued access to the public credit market, although at a higher cost of debt when compared with its 5.21% weighted average interest rate at September 30, 2009.

The Corporation may be required to obtain financing in order to fund certain strategic acquisitions, if any such opportunities arise, or to refinance outstanding debt. Any strategic acquisition of size would require an appropriate balance of newly issued equity with debt in order to maintain an investment grade credit rating. Borrowings under the AR Credit Facility would be limited based on the balance of the Corporation's accounts receivable. Furthermore, the Corporation is exposed to risk from tightening credit markets, through the interest cost related to its \$225 million Floating Rate Senior Notes due in 2010, AR Credit Facility and Term Loan and the interest cost related to its commercial paper program, to the extent that it is available to the Corporation. Currently, the Corporation's senior unsecured debt is rated BBB+ by Standard & Poor's and Baa3 by Moody's. The Corporation's commercial paper obligations are rated A-2 by Standard & Poor's and P-3 by Moody's. While management believes its credit ratings will remain at an investment-grade level, no assurance can be given that these ratings will remain at those levels.

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**Contractual Obligations**

At September 30, 2009, the Corporation's contractual obligations related to its Term Loan, assuming the current interest rate of 3.0%, were as follows (dollars in thousands):

|                              | Total      | < 1 yr    | 1-3 yrs.   |
|------------------------------|------------|-----------|------------|
| Long-term debt               | \$ 126,750 | \$ 6,500  | \$ 120,250 |
| Interest (off balance sheet) | 9,664      | 3,729     | 5,935      |
| Total                        | \$ 136,414 | \$ 10,229 | \$ 126,185 |

**ACCOUNTING CHANGES** As discussed in Note 1 to the Consolidated Financial Statements, effective January 1, 2009, the Corporation adopted accounting guidance related to business combinations, noncontrolling interests in consolidated financial statements and determination of whether instruments granted in share-based payment transactions are participating securities.

**TRENDS AND RISKS** The Corporation outlined the risks associated with its business in its Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 17, 2009. Management continues to evaluate its exposure to all operating risks on an ongoing basis.

**OUTLOOK** The Corporation continues to see delays in stimulus-related jobs reaching the actual construction phase. While there is no question that stimulus will generate additional volume, management now believes that about 15% of stimulus projects will progress to the actual construction phase during 2009 with the bulk of the activity being earmarked for construction to commence in 2010. The Corporation has been awarded jobs from other stimulus components, including Army Corps of Engineers projects along its river-distribution network. These jobs will also be weighted toward 2010.

Management is carefully monitoring the fiscal condition and activities of the states in which the Corporation does business. It is also watching closely to see if recent actions taken by Congress relative to *The Safe, Accountable, Flexible and Efficient Transportation Equity Act - A Legacy for Users*, the federal highway bill that ended September 30, 2009, will have an effect on state spending. Management is concerned that the rescission, combined with a very short extension, could further weaken any confidence at the state level and contribute to a further pullback in state spending. In addition, management is watching closely as many states explore alternative means of funding their infrastructure over the longer term. It is safe to say that infrastructure demand, as funded directly by the states, will continue to be pressured as states grapple with long-term resolutions for their budget deficits.



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Commercial demand is weak, primarily in office and retail construction and, while management believes residential construction has neared its bottom in many of the Corporation's markets, it does not expect growth in the homebuilding sector to materialize significantly in 2009. In contrast, management expects steady growth for chemical-grade aggregates used for flue gas desulfurization and in agriculture lime, as well as ballast used in the railroad industry. In the Specialty Products segment, demand for magnesia-based chemicals products should track the general economy. Management continues to expect favorable energy prices to contribute a range of \$35 million to \$50 million to operating profitability in 2009.

Based upon management's current economic view, it has revised the Corporation's 2009 guidance for net earnings per diluted share to a range of \$2.20 to \$2.45. This outlook assumes: aggregates volumes to range from down 21% to 23% compared with 2008; the rate of price increase for the aggregates product line to range from 2% to 3% compared with 2008; and Specialty Products segment to contribute \$31 million to \$33 million in pretax earnings.

Although it is too early to provide guidance for 2010, management has begun to frame its initial view on the upcoming year. As noted above, the Corporation sees many of the projects that it had anticipated to commence in 2009 now beginning next year. Specifically, management believes there will be an increase in infrastructure-related projects as the effects of federal economic stimulus work their way into the economy.

Management continues to believe the Corporation will see a moderate increase in aggregates volume to portions of homebuilding, and steady growth for chemical grade aggregates used for flue gas desulfurization and in agricultural lime, as well as ballast used in the railroad industry. These markets, combined with infrastructure, cumulatively comprised 69% of the Corporation's 2008 aggregates volumes, and management expects them to increase in 2010. Commercial construction represents the balance of the Corporation's aggregates volume and, while management expects a decline in commercial construction volumes in 2010, it does not have meaningful visibility into these markets at this time. Aggregates pricing growth in 2010 is expected to be comparable with the 2009 revised guidance. All told, while management's preliminary outlook for 2010 promises to be a stronger year for the Corporation in terms of sales and profits, it is too soon for management to quantify with any confidence how much improvement it expects the Corporation to achieve.

The 2009 estimated earnings range includes management's assessment of the likelihood of certain risk factors that will affect performance within the range. The most significant risk to 2009 earnings, whether within or outside current earnings expectations, will be, as previously noted, the performance of the United States economy and its impact on construction activity.

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Risks to the earnings range are related to both price and volume and include a widespread decline in aggregates pricing, a greater-than-expected drop in demand as a result of the continued delays in federal stimulus and state infrastructure projects, a further delay in federal highway funding, the early onset of winter and the ability of customers to complete projects during the fourth quarter, a continued decline in commercial construction, a further decline in residential construction, or some combination thereof. Further, increased highway construction funding pressures as a result of either federal or state issues can affect profitability. Currently, nearly all states are experiencing state-level funding pressures driven by lower tax revenues and an inability to finance approved projects. North Carolina and Texas are among the states experiencing these pressures and these states disproportionately affect revenue and profitability.

The Corporation's principal business serves customers in construction aggregates-related markets. This concentration could increase the risk of potential losses on customer receivables; however, bonds posted by the Corporation's customers can help to mitigate the risk of uncollectible receivables. The level of aggregates demand in the Corporation's end-use markets, production levels and the management of production costs will affect the operating leverage of the Aggregates business and, therefore, profitability. Production costs in the Aggregates business are also sensitive to energy prices, both directly and indirectly. Diesel and other fuels change production costs directly through consumption or indirectly in the increased cost of energy-related consumables, namely steel, explosives, tires and conveyor belts. Changing diesel costs also affect transportation costs, primarily through fuel surcharges in the Corporation's long-haul distribution network. The Corporation's earnings expectations do not include rapidly increasing diesel costs or sustained periods of increased diesel fuel cost during 2009 at the level experienced in 2008 and, in fact, expectations are that reduced diesel costs will contribute \$35 million to \$50 million in profitability in 2009. The Corporation experienced favorable diesel costs in the first nine months of 2009, but there is no guarantee that this level of cost decrease will continue.

The availability of transportation in the Corporation's long-haul network, particularly the availability of barges on the Mississippi River system and the availability of rail cars and locomotive power to move trains, affects the Corporation's ability to efficiently transport material into certain markets, most notably Texas, Florida and the Gulf Coast region. The Aggregates business is also subject to weather-related risks that can significantly affect production schedules and profitability. Hurricane activity in the Atlantic Ocean and Gulf Coast generally is most active during the third and fourth quarters. Opportunities to reach the upper end of the earnings range depend on demand exceeding expectations for the aggregates product line.

Risks to earnings outside of the range include a change in volume beyond current expectations as a result of economic events outside of the Corporation's control. In addition to the impact on commercial and residential construction, the Corporation is exposed to risk in its earnings expectations from tightening credit markets and the availability of and interest cost related to its debt. If volumes decline worse than expected, the Corporation is exposed to greater risk in its earnings, including its debt covenant, as the pressure of operating leverage increases disproportionately.

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OTHER MATTERS If you are interested in Martin Marietta Materials, Inc. stock, management recommends that, at a minimum, you read the Corporation's current Annual Report and Forms 10-K, 10-Q and 8-K reports to the SEC over the past year. The Corporation's recent proxy statement for the annual meeting of shareholders also contains important information. These and other materials that have been filed with the SEC are accessible through the Corporation's web site at [www.martinmarietta.com](http://www.martinmarietta.com) and are also available at the SEC's web site at [www.sec.gov](http://www.sec.gov). You may also write or call the Corporation's Corporate Secretary, who will provide copies of such reports.

Investors are cautioned that all statements in this Quarterly Report that relate to the future involve risks and uncertainties, and are based on assumptions that the Corporation believes in good faith are reasonable but which may be materially different from actual results. Forward-looking statements give the investor our expectations or forecasts of future events. You can identify these statements by the fact that they do not relate only to historical or current facts. They may use words such as anticipate, estimate, expect, project, intend, plan, believe, and other words of meaning in connection with future events or future operating or financial performance. Any or all of our forward-looking statements here and in other publications may turn out to be wrong.

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Factors that the Corporation currently believes could cause actual results to differ materially from the forward-looking statements in this Quarterly Report on Form 10-Q include, but are not limited to, the performance of the United States economy; widespread decline in aggregates pricing; the level and timing of federal and state transportation funding, including federal stimulus projects and most particularly in North Carolina, one of the Corporation's largest and most profitable states, and Georgia, Texas and South Carolina, which when coupled with North Carolina, represented 52% of 2008 net sales in the Aggregates business; the ability of states and/or other entities to finance approved projects either with tax revenues or alternative financing structures; levels of construction spending in the markets the Corporation serves; the severity of a continued decline in the commercial construction market, notably office and retail space, and the continued decline in residential construction; unfavorable weather conditions, particularly Atlantic Ocean hurricane activity, the early onset of winter and the impact of a drought in the markets served by the Corporation; the volatility of fuel costs, particularly diesel fuel, and the impact on the cost of other consumables, namely steel, explosives, tires and conveyor belts; continued increases in the cost of other repair and supply parts; transportation availability, notably barge availability on the Mississippi River system and the availability of railcars and locomotive power to move trains to supply the Corporation's Texas, Florida and Gulf Coast markets; increased transportation costs, including increases from higher passed-through energy costs and higher volumes of rail and water shipments; weakening in the steel industry markets served by the Corporation's dolomitic lime products; increased interest cost resulting from further tightening of the credit markets; changes in tax laws, the interpretation of such laws and/or administrative practices that would increase the Corporation's tax rate; violation of the debt covenant if volumes decline worse than expected; downward pressure on the Corporation's common stock price and its impact on goodwill impairment evaluations; and other risk factors listed from time to time found in the Corporation's filings with the Securities and Exchange Commission. Other factors besides those listed here may also adversely affect the Corporation and may be material to the Corporation. The Corporation assumes no obligation to update any forward-looking statements.

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(Continued)

INVESTOR ACCESS TO COMPANY FILINGS Shareholders may obtain, without charge, a copy of Martin Marietta Materials, Inc.'s Annual Report on Form 10-K, as filed with the Securities and Exchange Commission for the fiscal year ended December 31, 2008, by writing to:

Martin Marietta Materials, Inc.

Attn: Corporate Secretary

2710 Wycliff Road

Raleigh, North Carolina 27607-3033

Additionally, Martin Marietta Materials, Inc.'s Annual Report, press releases and filings with the Securities and Exchange Commission, including Forms 10-K, 10-Q, 8-K and 11-K, can generally be accessed via the Corporation's web site. Filings with the Securities and Exchange Commission accessed via the web site are available through a link with the Electronic Data Gathering, Analysis, and Retrieval ( EDGAR ) system. Accordingly, access to such filings is available upon EDGAR placing the related document in its database. Investor relations contact information is as follows:

Telephone: (919) 783-4540

Web site address: [www.martinmarietta.com](http://www.martinmarietta.com)

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Item 3. Quantitative and Qualitative Disclosures About Market Risk.

The Corporation's operations are highly dependent upon the interest rate-sensitive construction and steelmaking industries. Consequently, these marketplaces could experience lower levels of economic activity in an environment of rising interest rates or escalating costs.

The current credit environment has negatively affected the economy and management has considered the potential impact to the Corporation's business. Demand for aggregates products, particularly in the commercial and residential construction markets, could continue to decline if companies and consumers are unable to obtain financing for construction projects or if the economic slowdown causes delays or cancellations to capital projects. The lack of available credit has also lessened states' abilities to issue bonds to finance construction projects.

Demand in the residential construction market is affected by interest rates. The Federal Reserve cut the federal funds rate by 425 basis points to zero percent in 2008; the rate remains unchanged in 2009. The residential construction market accounted for approximately 9% of the Corporation's aggregates product line shipments in 2008.

Aside from these inherent risks from within its operations, the Corporation's earnings are affected also by changes in short-term interest rates as a result of any temporary cash investments, including money market funds and overnight investments in Eurodollars; any outstanding short-term facility borrowings; Floating Rate Senior Notes; AR Credit Facility; Term Loan; and defined benefit pension plans. Additionally, the Corporation's earnings are affected by petroleum-based product costs. The Corporation has no counterparty risk.

*Short-Term Facility Borrowings.* The Corporation's short-term facility borrowings include a \$325 million Credit Agreement which supports its commercial paper program and a \$325 million commercial paper program. Borrowings under these facilities bear interest at a variable interest rate. However, at September 30, 2009, there were no outstanding Credit Agreement or commercial paper borrowings.

*Floating Rate Senior Notes.* The Corporation has \$217.4 million of Floating Rate Senior Notes that bear interest at a rate equal to the three-month LIBOR plus 0.15%. As the Floating Rate Senior Notes bear interest at a variable rate, the Corporation has interest rate risk. The effect of a hypothetical 100-basis-point increase in interest rates on borrowings of \$217.4 million would increase interest expense by \$2.2 million on an annual basis.

*AR Credit Facility.* The Corporation has a \$100 million AR Credit Facility that bears interest at a variable rate equal to the one-month LIBOR plus 2.75%. However, at September 30, 2009, there were no borrowings outstanding under the Corporation's AR Credit Facility.

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*Term Loan.* The Corporation has a \$130 million Term Loan that bears interest at a rate equal to the one-month LIBOR plus 3.0%. As the Term Loan bears interest at a variable rate, the Corporation has interest rate risk. The effect of a hypothetical 100-basis-point increase in interest rates on outstanding borrowings at September 30, 2009 of \$126.8 million would increase interest expense by \$1.3 million on an annual basis.

*Pension Expense.* The Corporation's results of operations are affected by its pension expense. Assumptions that affect this expense include the discount rate and the expected long-term rate of return on assets. Therefore, the Corporation has interest rate risk associated with these factors. The impact of hypothetical changes in these assumptions on the Corporation's annual pension expense is discussed in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission on February 17, 2009.

*Petroleum-Based Product Costs.* Petroleum-based product costs, including diesel fuel, natural gas and liquid asphalt, represent significant production costs for the Corporation. Increases in these costs generally are tied to energy sector inflation. In 2008, increases in the prices of these products lowered earnings per diluted share by \$0.65. A hypothetical 10% change in the Corporation's petroleum-based product prices in 2009 as compared with 2008, assuming constant volumes, would impact 2009 pretax earnings by approximately \$20.7 million.

*Aggregate Risk for Interest Rates and Petroleum-Based Product Costs.* Interest rate risk in 2009 is limited to the potential effect related to the Corporation's Floating Rate Senior Notes and Term Loan. The effect of a hypothetical increase in interest rates of 1% on the \$217.4 million Floating Rate Senior Notes and \$126.8 million of borrowings under the Term Loan would be an increase of \$3.5 million in interest expense on an annual basis. Additionally, a 10% change in petroleum-based product prices would impact annual pretax earnings by \$20.7 million.

**Item 4. Controls and Procedures**

As of September 30, 2009, an evaluation was performed under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and the operation of the Corporation's disclosure controls and procedures. Based on that evaluation, the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Corporation's disclosure controls and procedures were effective as of September 30, 2009. There were no changes in the Corporation's internal control over financial reporting during the most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

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## PART II-OTHER INFORMATION

**Item 1. Legal Proceedings.**

Reference is made to *Part I. Item 3. Legal Proceedings* of the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the year ended December 31, 2008.

**Item 1A. Risk Factors.**

Reference is made to *Part I. Item 1A. Risk Factors and Forward-Looking Statements* of the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the year ended December 31, 2008.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

## ISSUER PURCHASES OF EQUITY SECURITIES

| Period                                 | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price Paid<br>per Share | Total<br>Number of<br>Shares<br>Purchased as<br>Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Maximum<br>Number of<br>Shares that May<br>Yet<br>be Purchased<br>Under<br>the Plans or<br>Programs |
|----------------------------------------|-------------------------------------------|------------------------------------|----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|
| July 1, 2009 – July 31, 2009           |                                           | \$                                 |                                                                                                          | 5,041,871                                                                                           |
| August 1, 2009 – August 31, 2009       |                                           | \$                                 |                                                                                                          | 5,041,871                                                                                           |
| September 1, 2009 – September 30, 2009 |                                           | \$                                 |                                                                                                          | 5,041,871                                                                                           |
| Total                                  |                                           | \$                                 |                                                                                                          | 5,041,871                                                                                           |

The Corporation's initial stock repurchase program, which authorized the repurchase of 2.5 million shares of common stock, was announced in a press release dated May 6, 1994, and has been updated as appropriate. The program does not have an expiration date.



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**Item 6. Exhibits.**

| Exhibit<br>No. | Document                                                                                                                                                                                         |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 31.01          | Certification dated November 3, 2009 of Chief Executive Officer pursuant to Securities and Exchange Act of 1934 rule 13a-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.02          | Certification dated November 3, 2009 of Chief Financial Officer pursuant to Securities and Exchange Act of 1934 rule 13a-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.01          | Written Statement dated November 3, 2009 of Chief Executive Officer required by 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                             |
| 32.02          | Written Statement dated November 3, 2009 of Chief Financial Officer required by 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                             |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MARTIN MARIETTA MATERIALS, INC.  
(Registrant)

Date: November 3, 2009

By: /s/ Anne H. Lloyd  
Anne H. Lloyd  
Executive Vice President and  
Chief Financial Officer

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