

SOUTHERN MISSOURI BANCORP INC  
Form 10-Q  
November 15, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-23406

Southern Missouri Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Missouri  
(State or jurisdiction of incorporation)

43-1665523  
(IRS employer id. no.)

531 Vine Street Poplar Bluff, MO 63901  
(Address of principal executive offices) (Zip code)

(573) 778-1800  
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data file required to be submitted and posted pursuant to Rule 405 of regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

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Indicate by check mark whether the registrant is a shell corporation (as defined in Rule 12 b-2 of the Exchange Act)

Yes      No     X

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated      Accelerated      Non-accelerated      Smaller reporting  
filer                      filer                      filer                      company     X

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

Class	Outstanding at
November 12, 2010	
Common Stock, Par Value	
\$.01	2,087,976 Shares

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## PART I: Item 1: Condensed Consolidated Financial Statements

SOUTHERN MISSOURI BANCORP, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
SEPTEMBER 30, 2010, AND JUNE 30, 2010

	September 30, 2010 (unaudited)	June 30, 2010
<b>Assets</b>		
Cash and cash equivalents	\$ 31,735,979	\$ 33,383,278
Interest-bearing time deposits	990,000	1,089,000
Available for sale securities	64,950,035	66,965,413
Stock in FHLB of Des Moines	2,621,600	2,621,600
Stock in Federal Reserve Bank of St. Louis	583,100	583,100
Loans receivable, net of allowance for loan losses of \$5,096,015 and \$4,508,611 at September 30, 2010, and June 30, 2010, respectively	435,723,960	418,682,927
Accrued interest receivable	3,572,616	3,043,324
Premises and equipment, net	7,555,535	7,650,244
Bank owned life insurance – cash surrender value	7,906,134	7,836,929
Intangible assets, net	1,531,337	1,604,372
Prepaid expenses and other assets	8,098,042	8,623,520
<b>Total assets</b>	<b>\$ 565,268,338</b>	<b>\$ 552,083,707</b>
<b>Liabilities and Stockholders' Equity</b>		
Deposits	\$ 435,894,117	\$ 422,892,907
Securities sold under agreements to repurchase	29,136,172	30,368,748
Advances from FHLB of Des Moines	43,500,000	43,500,000
Accounts payable and other liabilities	1,857,254	1,598,436
Accrued interest payable	885,447	857,418
Subordinated debt	7,217,000	7,217,000
<b>Total liabilities</b>	<b>518,489,990</b>	<b>506,434,509</b>
Commitments and contingencies	-	-
Preferred stock, \$.01 par value, \$1,000 liquidation value; 500,000 shares authorized; 9,550 shares issued and outstanding	9,429,726	9,421,321
Common stock, \$.01 par value; 4,000,000 shares authorized; 2,957,226 shares issued	29,572	29,572
Warrants to acquire common stock	176,790	176,790
Additional paid-in capital	16,375,453	16,367,698
Retained earnings	33,984,978	33,060,723
Treasury stock of 869,250 shares at September 30, 2010, and June 30, 2010, at cost	(13,994,870	) (13,994,870
Accumulated other comprehensive income	776,699	587,964
<b>Total stockholders' equity</b>	<b>46,778,348</b>	<b>45,649,198</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 565,268,338</b>	<b>\$ 552,083,707</b>

See Notes to Condensed Consolidated Financial Statements

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SOUTHERN MISSOURI BANCORP, INC  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
FOR THE THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2010 AND 2009 (Unaudited)

	Three months ended September 30,	
	2010	2009
<b>INTEREST INCOME:</b>		
Loans	\$6,559,006	\$6,198,124
Investment securities	318,292	230,886
Mortgage-backed securities	389,721	448,856
Other interest-earning assets	27,810	18,295
Total interest income	7,294,829	6,896,161
<b>INTEREST EXPENSE:</b>		
Deposits	2,165,563	1,855,547
Securities sold under agreements to repurchase	63,420	50,225
Advances from FHLB of Des Moines	490,935	857,600
Subordinated debt	59,966	61,150
Total interest expense	2,779,884	2,824,522
<b>NET INTEREST INCOME</b>	<b>4,514,945</b>	<b>4,071,639</b>
<b>PROVISION FOR LOAN LOSSES</b>	<b>642,681</b>	<b>210,000</b>
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>3,872,264</b>	<b>3,861,639</b>
<b>NONINTEREST INCOME:</b>		
Customer service charges	382,765	340,007
Loan late charges	56,535	50,260
Increase in cash surrender value of bank owned life insurance	69,205	68,815
Other	311,054	245,092
Total noninterest income	819,559	704,174
<b>NONINTEREST EXPENSE:</b>		
Compensation and benefits	1,668,443	1,499,893
Occupancy and equipment, net	447,442	477,442
DIF deposit insurance premium	150,855	121,034
Professional fees	72,506	83,962
Advertising	52,270	76,849
Postage and office supplies	74,913	105,504
Amortization of intangible assets	73,035	69,961
Other	406,124	748,053
Total noninterest expense	2,945,588	3,182,698
<b>INCOME BEFORE INCOME TAXES</b>	<b>1,746,235</b>	<b>1,383,115</b>
<b>INCOME TAXES</b>	<b>443,643</b>	<b>193,400</b>

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NET INCOME	1,302,592	1,189,715
Less: effective dividend on preferred shares	127,818	127,338
Net income available to common shareholders	\$1,174,774	\$1,062,377
Basic earnings per common share	\$0.56	\$0.51
Diluted earnings per common share	\$0.56	\$0.51
Dividends per common share	\$0.12	\$0.12

See Notes to Condensed Consolidated Financial Statements

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SOUTHERN MISSOURI BANCORP, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 FOR THE THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2010 AND 2009 (Unaudited)

	Three months ended September 30,	
	2010	2009
Cash Flows From Operating Activities:		
Net income	\$1,302,592	\$1,189,715
Items not requiring (providing) cash:		
Depreciation	181,585	170,743
MRP and SOP expense	7,755	6,116
(Gain) loss on sale of foreclosed assets	(26,128)	) 10,689
Amortization of intangible assets	73,035	69,961
Increase in cash surrender value of bank owned life insurance	(69,205)	) (68,815)
Provision for loan losses	642,681	210,000
Net amortization (accretion) of premiums and discounts on securities	45,785	63,351
Deferred income taxes	-	(258,000)
Changes in:		
Accrued interest receivable	(529,292)	) (532,630)
Prepaid expenses and other assets	229,657	(277,439)
Accounts payable and other liabilities	258,819	(358,632)
Accrued interest payable	28,029	(111,364)
Net cash provided by operating activities	2,145,313	113,695
Cash flows from investing activities:		
Net increase in loans	(17,500,109)	) (22,084,750)
Net cash received in acquisitions	-	9,713,304
Proceeds from maturities of available for sale securities	9,648,873	5,925,410
Proceeds from maturity of interest-bearing time deposits	99,000	-
Purchases of available-for-sale securities	(7,379,701)	) (4,199,272)
Purchases of premises and equipment	(86,876)	) (31,905)
Investments in state & federal tax credits	-	(1,250,000)
Proceeds from sale of foreclosed assets	27,500	227,811
Net cash used in investing activities	(15,191,313)	) (11,699,402)
Cash flows from financing activities:		
Net increase in demand deposits and savings accounts	1,909,722	16,694,923
Net increase in certificates of deposits	11,091,487	13,817,331
Net decrease in securities sold under agreements to repurchase	(1,232,576)	) (678,333)
Proceeds from Federal Home Loan Bank advances	-	26,625,000
Repayments of Federal Home Loan Bank advances	-	(38,025,000)
Dividends paid on common and preferred stock	(369,932)	) (369,860)
Net cash provided by financing activities	11,398,701	18,064,061
(Decrease) increase in cash and cash equivalents	(1,647,299)	) 6,478,354
Cash and cash equivalents at beginning of period	33,383,278	8,074,465
Cash and cash equivalents at end of period	\$31,735,979	\$14,552,819

Supplemental disclosures of  
Cash flow information:

Noncash investing and financing activities:

Conversion of loans to foreclosed real estate	\$ 185,000	\$ 382,000
Conversion of loans to other equipment	39,000	49,000
Cash paid during the period for:		
Interest (net of interest credited)	\$ 757,000	\$ 1,110,000
Income taxes	26,000	429,000

See Notes to Condensed Consolidated Financial Statements

SOUTHERN MISSOURI BANCORP, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1: Basis of Presentation

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Securities and Exchange Commission (SEC) Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all material adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. The consolidated balance sheet of the Company as of June 30, 2010, has been derived from the audited consolidated balance sheet of the Company as of that date. Operating results for the three-month periods ended September 30, 2010, are not necessarily indicative of the results that may be expected for the entire fiscal year. For additional information, refer to the Company's June 30, 2010, Form 10-K, which was filed with the SEC, and the Company's annual report, which contains the audited consolidated financial statements for the fiscal years ended June 30, 2010 and 2009.

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Southern Bank (Bank). All significant intercompany accounts and transactions have been eliminated in consolidation.

Note 2: Fair Value Measurements

ASC Topic 820, Fair Value Measurements, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying balance sheet, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Available-for-sale Securities. Available-for-sale securities are recorded at fair value on a recurring basis. Available-for-sale securities is the only balance sheet category our Company is required, in accordance with accounting principles generally accepted in the United States of America (US GAAP), to carry at fair value on a recurring basis. When quoted markets are available in an active market, securities are classified within Level 1. Level 1 securities include exchange-traded equities. If quoted market prices are not available, then fair values are estimated using pricing models or quoted prices of securities with similar characteristics. For these securities, our Company

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obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

Fair Value Measurements at September 30, 2010, Using:

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
U.S. government sponsored enterprises (GSEs)	\$7,280,173	\$-	\$7,280,173	\$-
State and political subdivisions	24,618,030	-	24,618,030	-
Other securities	471,986	-	471,986	-
FHLMC preferred stock	5,520	5,520	-	-
Mortgage-backed GSE residential	32,574,326	-	32,574,326	-

## Fair Value Measurements at June 30, 2010, Using:

		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	Fair Value			
U.S. government sponsored enterprises (GSEs)	\$12,413,977	\$-	\$12,413,977	\$-
State and political subdivisions	19,769,116	-	19,769,116	-
Other securities	441,868	-	441,868	-
FHLMC preferred stock	6,000	6,000	-	-
Mortgage-backed GSE residential	34,334,451	-	34,334,451	-

The following is a description of valuation methodologies used for financial assets measured at fair value on a nonrecurring basis at September 30, 2010.

**Impaired Loans (Collateral Dependent).** A collateral dependent loan is considered to be impaired when it is probable that all of the principal and interest due may not be collected according to its contractual terms. Generally, when a collateral dependent loan is considered impaired, the amount of reserve required is measured based on the fair value of the underlying collateral. The Company makes such measurements on all material collateral dependent loans deemed impaired using the fair value of the collateral for collateral dependent loans. The fair value of collateral used by the Company is determined by obtaining an observable market price or by obtaining an appraised value from an independent, licensed or certified appraiser, using observable market data. This data includes information such as selling price of similar properties and capitalization rates of similar properties sold within the market, expected future cash flows or earnings of the subject property based on current market expectations, and other relevant factors. In addition, management may apply selling and other discounts to the underlying collateral value to determine the fair value. If an appraised value is not available, the fair value of the collateral dependent impaired loan is determined by an adjusted appraised value including unobservable cash flows. The Company records collateral dependent impaired loans as Nonrecurring Level 3. If a collateral dependent loan's fair value, as estimated by the Company, is less than its carrying value, the Company either records a charge-off of the portion of the loan that exceeds the fair value or establishes a specific reserve as part of the allowance for loan losses.

**Foreclosed and Repossessed Assets Held for Sale.** Foreclosed and repossessed assets held for sale are valued at the time the loan is foreclosed upon or collateral is repossessed and the asset is transferred to foreclosed or repossessed assets held for sale. The value of the asset is based on third party or internal appraisals, less estimated costs to sell and appropriate discounts, if any. The appraisals are generally discounted based on current and expected market conditions that may impact the sale or value of the asset and management's knowledge and experience with similar assets. Such discounts typically may be significant and result in a Level 3 classification of the inputs for determining fair value of these assets. Foreclosed and repossessed assets held for sale are continually evaluated for additional impairment and are adjusted accordingly if impairment is identified.

The following table presents the fair value measurement of assets measured at fair value on a nonrecurring basis during the period and the level within the ASC 820 fair value hierarchy in which the fair value measurements fell at September 30, 2010:

## Fair Value Measurements at September 30, 2010, Using:

	Fair Value at September 30, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Impaired loans	\$ 1,836,468	\$-	\$-	\$ 1,836,468
Foreclosed and repossessed assets held for sale	1,304,700	-	-	1,304,700

ASC 825, formerly Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments," requires all entities to disclose the estimated fair value of their financial instrument assets and liabilities. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered financial instruments as defined in ASC 825. Many of the Company's financial instruments, however, lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. It is also the Company's general practice and intent to hold its financial instruments to maturity and to not engage in trading or sales activities except for loans held-for-sale and available-for-sale securities. Therefore, significant estimations and assumptions, as well as present value calculations, were used by the Company for the purposes of this disclosure.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology suitable for each category of financial instruments. For those loans and deposits with floating interest rates, it is presumed that estimated fair values generally approximate the recorded book balances.

The estimated methodologies used, the estimated fair values, and the recorded book balances at September 30, and June 30, 2010, were as follows:

	September 30, 2010		June 30, 2010	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets</b>				
Cash and cash equivalents	\$31,375	\$31,375	\$33,383	\$33,383
Interest-bearing time deposits	990	990	1,089	1,089
Available-for-sale securities	64,950	64,950	66,965	66,965
Stock in FHLB	2,622	2,622	2,622	2,622
Stock in Federal Reserve Bank of St. Louis	583	583	583	583
Loans receivable, net	435,724	439,059	418,683	419,917
Accrued interest receivable	3,573	3,573	3,043	3,043
<b>Financial liabilities</b>				
Deposits	435,894	440,400	422,893	426,738
Securities sold under agreements to repurchase	29,136	29,136	30,369	30,369
Advances from FHLB	43,500	47,377	43,500	47,010
Accrued interest payable	885	885	857	857
Subordinated debt	7,217	3,733	7,217	3,001
<b>Unrecognized financial instruments (net of contract amount)</b>				
Commitments to originate loans	-	-	-	-
Letters of credit	-	-	-	-
Lines of credit	-	-	-	-

The following methods and assumptions were used in estimating the fair values of financial instruments:

Cash and cash equivalents and interest-bearing time deposits are valued at their carrying amounts, which approximates book value. Stock in FHLB and the Federal Reserve Bank of St. Louis is valued at cost, which approximates fair value. Fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Loans with similar characteristics are aggregated for purposes of the calculations. The carrying amounts of accrued interest approximate their fair values.

The fair value of fixed-maturity time deposits is estimated using a discounted cash flow calculation that applies the rates currently offered for deposits of similar remaining maturities. The value of non-maturity deposits is estimated using a discounted cash flow analysis that applies the rates currently offered for similar products over the expected life of the deposits as defined by "decay rates" for similar products published by the Office of Thrift Supervision. The carrying amounts of securities sold under agreements to repurchase approximate fair value. Fair value of advances from the FHLB is estimated by discounting maturities using an estimate of the current market for similar instruments. The fair value of subordinated debt is estimated using rates currently available to the Company for debt with similar terms and maturities. The fair value of commitments to originate loans is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the

difference between current levels of interest rates and committed rates. The fair value of letters of credit and lines of credit are based on fees currently charged for similar agreements or on the estimated cost to terminate or otherwise settle the obligations with the counterparties at the reporting date.

Note 3: Securities

Available for sale securities are summarized as follows at fair value:

		September 30, 2010		
	Amortized	Gross	Gross	Estimated
	Cost	Unrealized	Unrealized	Fair
		Gains	Losses	Value
Investment and mortgage backed securities:				
U.S. government-sponsored enterprises (GSEs)	\$7,249,733	\$30,440	\$-	\$7,280,173
State and political subdivisions	23,700,193	927,556	(9,719 )	24,618,030
Other securities	1,774,444	18,109	(1,320,567 )	471,986
FHLMC preferred stock	-	5,520	-	5,520
Mortgage-backed GSE residential	31,010,770	1,563,564	(8 )	32,574,326
Total investments and mortgage-backed securities	\$63,735,140	\$2,545,189	\$(1,330,294 )	\$64,950,035



	June 30, 2010			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Investment and mortgage backed securities:				
U.S. government-sponsored enterprises (GSEs)	\$ 12,345,409	\$ 68,568	\$-	\$ 12,413,977
State and political subdivisions	19,351,837	454,941	(37,661 )	19,769,117
Other securities	1,771,299	4,306	(1,333,737 )	441,868
FHLMC preferred stock	-	6,000	-	6,000
Mortgage-backed GSE residential	32,581,552	1,753,047	(148 )	34,334,451
Total investments and mortgage-backed securities	\$ 66,050,097	\$ 2,286,862	\$(1,371,546 )	\$ 66,965,413

The amortized cost and estimated fair value of investment and mortgage-backed securities, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	September 30, 2010	
	Amortized Cost	Estimated Fair Value
Available for Sale:		
Within one year	\$ 25,000	\$ 25,291
After one year but less than five years	80,000	88,613
After five years but less than ten years	6,523,045	6,630,878
After ten years	26,096,325	25,630,927
Total investment securities	32,724,370	32,375,709
Mortgage-backed securities	31,010,770	32,574,326
Total investments and mortgage-backed securities	\$ 63,735,140	\$ 64,950,035

The following table shows our investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2010.

	Less than 12 months		More than 12 months		Totals	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
Mortgage-backed securities	\$ 25,189	\$ 8	\$-	\$-	\$ 25,189	\$ 8
Other securities	-	-	207,393	1,320,567	207,393	1,320,567
Obligations of state and political subdivisions	2,410,758	9,719	-	-	2,410,758	9,719
Total investments and mortgage-backed securities	\$ 2,435,947	\$ 9,727	\$ 207,393	\$ 1,320,567	\$ 2,643,340	\$ 1,330,294

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The following table shows our investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2010.

	Less than 12 months		More than 12 months		Totals	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
Mortgage-backed securities	\$-	\$-	\$27,349	\$148	\$27,349	\$148
Other securities	-	-	191,218	1,333,737	191,218	1,333,737
Obligations of state and political subdivisions	4,677,991	37,661	-	-	4,677,991	37,661
Total investments and mortgage-backed securities	\$4,677,991	\$37,661	\$218,567	\$1,333,885	\$4,896,558	\$1,371,546

Other securities. At September 30, 2010, there were four pooled trust preferred securities with a fair value of \$207,000 and unrealized losses of \$1.3 million in a continuous unrealized loss position for twelve months or more. These unrealized losses were primarily due to the long-term nature of the pooled trust preferred securities, a lack of demand or inactive market for these securities, and concerns regarding the financial institutions that have issued the underlying trust preferred securities. The September 30, 2010 cash flow analysis for three of these securities showed it is probable the Company will receive all contracted principal and related interest projected, though interest payments have been deferred on two of these securities. The cash flow analysis used in making this determination was based on anticipated default and recovery rates, amounts of prepayments, and the resulting cash flows were discounted based on the yield anticipated at the time the securities were purchased. Other inputs include the actual collateral attributes, which include credit ratings and other performance indicators of the underlying financial institutions, including profitability, capital ratios, and asset quality. Assumptions for these securities included future additional default rates for the underlying financial institutions of 2% annually, for the next two years, with defaults of 36 basis points annually, thereafter. Recoveries are assumed at a 36% to 47% rate on institutions currently deferring

interest payments, and 10% for institutions projected to defer, following a two-year lag. The projections assume that the securities will realize no recovery on defaulted participants. The projections assume that institutions in excess of \$15 billion will prepay their obligations (due to capital treatment under the regulatory reform bill recently passed) by 2013. Because the Company does not intend to sell these securities and it is not more-likely-than-not that the Company will be required to sell these securities prior to recovery of their amortized cost basis, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2010.

At December 31, 2008, analysis of the fourth trust preferred security indicated other-than-temporary impairment (OTTI) and the Company performed further analysis to determine the portion of the loss that was related to credit conditions of the underlying issuers. The credit loss was calculated by comparing expected discounted cash flows based on performance indicators of the underlying assets in the security to the carrying value of the investment. The discounted cash flow was based on anticipated default and recovery rates, amounts of prepayments, and the resulting projected cash flows were discounted based on the yield anticipated at the time the security was purchased. Other inputs include the actual collateral attributes, which include credit ratings and other performance indicators of the underlying financial institutions, including profitability, capital ratios, and asset quality. Based on this analysis, the Company recorded an impairment charge of \$375,000 for the credit portion of the unrealized loss for this trust preferred security. This loss established a new, lower amortized cost basis of \$125,000 for this security, and reduced non-interest income for the second quarter of fiscal 2009, and for the twelve months ended June 30, 2009. At September 30, 2010, cash flow analyses showed it is probable the Company will receive the entire remaining cost basis and related interest projected for the security, though interest payments remain deferred on the security. The Company's assumptions for this security included future additional default rates for the underlying financial institutions of 2% annually, for the next two years, and 36 basis points annually, thereafter. No recoveries are assumed for institutions currently deferring interest payments, while a 10% recovery, following a two-year lag, is assumed for institutions projected to defer. The projections assume that the securities will realize no recovery on defaulted participants. Because the Company does not intend to sell this security and it is not more-likely-than-not the Company will be required to sell this security before recovery of its new, lower amortized cost basis, which may be maturity, the Company does not consider the remainder of the investment in this security to be other-than-temporarily impaired at September 30, 2010.

Credit losses recognized on investments. As described above, some of the Company's investments in trust preferred securities have experienced fair value deterioration due to credit losses, but are not otherwise other-than-temporarily impaired. During fiscal 2009, the Company adopted ASC 820, formerly FASB Staff Position 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." The following table provides information about the trust preferred security for which only a credit loss was recognized in income and other losses are recorded in other comprehensive income (loss) for the nine-month periods ended September 30, 2010 and 2009.

	Accumulated Credit Losses, Three-Month Periods Ended September 30,	
	2010	2009
Credit losses on debt securities held		
Beginning of period	\$ 375,000	\$ 375,000
Additions related to OTTI losses not previously recognized	-	-
Reductions due to sales	-	-
	-	-

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Reductions due to change in intent or likelihood of sale		
Additions related to increases in previously-recognized OTTI losses	-	-
Reductions due to increases in expected cash flows	-	-
End of period	\$ 375,000	\$ 375,000

Note 4: Loans

Loans are summarized as follows:

	September 30, 2010	June 30, 2010
Real Estate Loans:		
Conventional	\$ 157,807,366	\$ 158,494,230
Construction	31,101,516	27,951,418
Commercial	131,525,169	121,525,818
Consumer loans	26,362,380	26,323,936
Commercial loans	105,164,116	97,480,888
	451,960,547	431,776,290
Loans in process	(11,245,079 )	(8,705,521 )
Deferred loan fees, net	104,507	120,769
Allowance for loan losses	(5,096,015 )	(4,508,611 )
Total loans	\$ 435,723,960	\$ 418,682,927

## Note 5: Deposits

Deposits are summarized as follows:

	September 30, 2010	June 30, 2010
Non-interest bearing accounts	\$28,700,462	\$28,795,215
NOW accounts	110,579,045	103,712,619
Money market deposit accounts	6,385,095	7,479,938
Savings accounts	86,617,414	90,384,521
Certificates	203,612,101	192,520,614
Total deposits	\$435,894,117	\$422,892,907

## Note 6: Comprehensive Income

The Company's comprehensive income for the three-month periods ended September 30, 2010 and 2009, was as follows:

	Three months ended September 30,	
	2010	2009
Net income	\$1,302,592	\$1,189,715
Other comprehensive income:		
Unrealized gains on securities available-for-sale	299,557	1,145,347
Unrealized gains on available-for-sale securities for which a portion of an other-than-temporary impairment has been recognized in income	22	17,185
Tax expense	(110,844	) (430,137
Total other comprehensive income	188,735	732,395
Comprehensive income	\$1,491,327	\$1,922,110

## Note 7: Earnings Per Share

Basic and diluted net income per common share available to common stockholders are based upon the weighted-average shares outstanding. The following table summarizes basic and diluted net income per common share available to common stockholders for the three-month periods ended September 30, 2010 and 2009.

	Three months ended September 30,	
	2010	2009
Net income	\$1,302,592	\$1,189,715
Dividend payable on preferred stock	127,818	127,338
Net income available to common shareholders	\$1,174,774	\$1,062,377

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Average Common shares – outstanding basic	2,084,112	2,083,370
Stock options under treasury stock method	27,100	2,385
Average Common shares – outstanding diluted	2,111,212	2,085,755

Basic earnings per common share	\$0.56	\$0.51
Diluted earnings per common share	\$0.56	\$0.51

The Company had 181,000 exercisable stock options and warrants outstanding at September 30, 2009, with an exercise price exceeding the market price. These stock options and warrants were excluded from the above calculation as they were anti-dilutive. At September 30, 2010, no options outstanding had an exercise price exceeding the market price.

Note 8: Stock Option Plans

ASC 718, formerly Statement of Financial Accounting Standards No. 123 (revised 2004), “Share-Based Payment,” requires that compensation costs related to share-based payment transactions be recognized in financial statements. With limited exceptions, the amount of compensation cost is measured based on the grant-date fair value of the equity instruments issued. Compensation cost is recognized over the vesting period during which an employee provides service in exchange for the award.

Note 9: Employee Stock Ownership Plan

The Company established a tax-qualified ESOP in April 1994. The plan is currently in the process of merging with the Company's 401(k) Retirement Plan (the Plan). Both plans cover substantially all employees who are at least 21 years of age and who have completed one year of service. The Company's intent is to make discretionary contributions to the Plan for fiscal 2011. The Company has been accruing \$82,500 per quarter for these benefit expenses during this fiscal year.

Note 10: Corporate Obligated Floating Rate Trust Preferred Securities

Southern Missouri Statutory Trust I issued \$7.0 million of Floating Rate Capital Securities (the "Trust Preferred Securities") in March, 2004, with a liquidation value of \$1,000 per share. The securities are due in 30 years, are now redeemable, and bear interest at a floating rate based on LIBOR. The securities represent undivided beneficial interests in the trust, which was established by the Company for the purpose of issuing the securities. The Trust Preferred Securities were sold in a private transaction exempt from registration under the Securities Act of 1933, as amended (the "Act") and have not been registered under the Act. The securities may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

Southern Missouri Statutory Trust I used the proceeds from the sale of the Trust Preferred Securities to purchase Junior Subordinated Debentures of the Company. The Company has used its net proceeds for working capital and investment in its subsidiary.

Note 11: Capital Purchase Program Implemented by the U.S. Treasury

In December 2008, the Company received \$9.6 million from the U.S. Treasury through the sale of 9,550 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, as part of the Treasury's Capital Purchase Program. The Company also issued to the U.S. Treasury a warrant to purchase 114,326 shares of common stock at \$12.53 per share. The amount of preferred shares sold represented approximately 3% of the Company's risk-weighted assets as of September 30, 2008.

The transaction was part of the Treasury's program to infuse capital into the nation's healthiest and strongest banks for the purpose of stabilizing the US financial system and promoting economic activity. The Company elected to participate in the program given the uncertain economic outlook, the relatively attractive cost of capital compared to the current market, and the strategic opportunities the Company foresees regarding potential uses of the capital. The additional capital increased the Company's already well-capitalized position. The Company used the proceeds of the issue for working capital and investment in its banking subsidiary.

The preferred shares pay a cumulative dividend of 5% per year for the first five years and 9% per year thereafter. The enactment of the American Recovery and Reinvestment Act of 2009 on February 17, 2009, permits the Company to redeem the preferred shares at any time by repaying the Treasury, without penalty and without a requirement to raise new capital, subject to the Treasury's consultation with the Company's appropriate regulatory agency. Additionally, upon redemption of the preferred shares, the warrant may be repurchased from the Treasury at its fair market value as agreed-upon by the Company and the Treasury.

Note 12: Recent Accounting Pronouncements

The following paragraphs summarize the impact of new accounting pronouncements:

In July 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2010-20, "Receivables (Topic 310) – Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses," which requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature, extent, and financial impact and segment information concerning troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio's risk and performance. ASU 2010-20 is effective for interim and annual reporting periods after December 15, 2010. The Company is currently assessing the effects of adopting the provisions of ASU 2010-20 and will provide the required disclosure in the December 31, 2010 Form 10-Q.



In January 2010, the FASB issued ASU No. 2010-06, “Fair Value Measurement and Disclosures (Topic 820) – Improving Disclosures about Fair Value Measurements.” ASU 2010-06 amends the fair value disclosure guidance. The amendments include new disclosures and changes to clarify existing disclosure requirements. ASU 2010-06 was effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements of Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Adoption of this update did not have a material effect on the Company’s financial statements.

In April 2010, the FASB issued FASB ASU 2010-18, “Effect of a Loan Modification When the Loan Is Part of a Pool That Is Accounted for as a Single Asset.” This update clarifies that modifications of loans that are accounted for within a pool under Subtopic 310-30, which provides guidance on accounting for acquired loans that have evidence of credit deterioration upon acquisition, do not result in the removal of those loans from the pool even if the modification would otherwise be considered a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. The amendments do not affect the accounting for loans under the scope of Subtopic 310-30 that are not accounted for within pools. Loans accounted for individually under Subtopic 310-30 continue to be subject to the troubled debt restructuring accounting provisions within Subtopic 310-40. The Company has adopted ASU 2010-18, but does not anticipate that its adoption will have an impact on its financial statements.

PART I: Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

SOUTHERN MISSOURI BANCORP, INC.

General

Southern Missouri Bancorp, Inc. (Southern Missouri or Company) is a Missouri corporation and owns all of the outstanding stock of Southern Bank (Bank). The Company's earnings are primarily dependent on the operations of the Bank. As a result, the following discussion relates primarily to the operations of the Bank. The Bank's deposit accounts are generally insured up to a maximum of \$250,000 by the Deposit Insurance Fund (DIF), which is administered by the Federal Deposit Insurance Corporation (FDIC). The Bank currently conducts its business through its home office located in Poplar Bluff, 13 full service branch facilities in Poplar Bluff (2), Van Buren, Dexter, Kennett, Doniphan, Qulin, Sikeston, and Matthews, Missouri, and Paragould, Jonesboro, Brookland, and Leachville, Arkansas, and a loan production office located in Springfield, Missouri.

The significant accounting policies followed by Southern Missouri Bancorp, Inc. and its wholly-owned subsidiary for interim financial reporting are consistent with the accounting policies followed for annual financial reporting. All adjustments, which are of a normal recurring nature and are in the opinion of management necessary for a fair statement of the results for the periods reported, have been included in the accompanying consolidated condensed financial statements.

The consolidated balance sheet of the Company as of June 30, 2010, has been derived from the audited consolidated balance sheet of the Company as of that date. Certain information and note disclosures normally included in the Company's annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K annual report filed with the Securities and Exchange Commission.

Management's discussion and analysis of financial condition and results of operations is intended to assist in understanding the financial condition and results of operations of the Company. The information contained in this section should be read in conjunction with the unaudited consolidated financial statements and accompanying notes. The following discussion reviews the Company's condensed consolidated financial condition at September 30, 2010, and the results of operations for the three-month periods ended September 30, 2010 and 2009, respectively.

Forward Looking Statements

This document, including information incorporated by reference, contains forward-looking statements about the Company and its subsidiaries which we believe are within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may include, without limitation, statements with respect to anticipated future operating and financial performance, growth opportunities, interest rates, cost savings and funding advantages expected or anticipated to be realized by management. Words such as "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify these forward-looking statements. Forward-looking statements by the Company and its management are based on beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions of management and are not guarantees of future performance. The important factors we discuss below, as well as other factors discussed under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" and identified in our filings with the SEC and those presented elsewhere by our management from time to time, could cause actual results to differ materially from those indicated by the forward-looking statements made in this document:

- the strength of the United States economy in general and the strength of the local economies in which we conduct operations;
  - the strength of the real estate market in the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board;
  - the level of deposit insurance premiums assessed by the FDIC;
  - inflation, interest rate, market and monetary fluctuations;
- the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
  - the willingness of users to substitute our products and services for products and services of our competitors;
- the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance);
  - the impact of technological changes;

- acquisitions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in the foregoing.

The Company disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.

#### Critical Accounting Policies

Accounting principles generally accepted in the United States of America are complex and require management to apply significant judgments to various accounting, reporting and disclosure matters. Management of the Company must use assumptions and estimates to apply these principles where actual measurement is not possible or practical. For a complete discussion of the Company's significant accounting policies, see "Notes to the Consolidated Financial Statements" in the Company's 2010 Annual Report. Certain policies are considered critical because they are highly dependent upon subjective or complex judgments, assumptions and estimates. Changes in such estimates may have a significant impact on the financial statements. Management has reviewed the application of these policies with the Audit Committee of the Company's Board of Directors. For a discussion of applying critical accounting policies, see "Critical Accounting Policies" beginning on page 10 in the Company's 2010 Annual Report.

#### Executive Summary

Our results of operations depend primarily on our net interest margin, which is directly impacted by the interest rate environment. The net interest margin represents interest income earned on interest-earning assets (primarily mortgage loans, commercial loans and the investment portfolio), less interest expense paid on interest-bearing liabilities (primarily certificates of deposit, savings, interest-bearing demand deposit accounts, repurchase agreements, and borrowed funds), as a percentage of average interest-earning assets. Net interest margin is directly impacted by the spread between long-term interest rates and short-term interest rates, as our interest-earning assets, particularly those with initial terms to maturity or repricing greater than one year, generally price off longer term rates while our interest-bearing liabilities generally price off shorter term interest rates. This difference in longer term and shorter term interest rates is often referred to as the steepness of the yield curve. A steep yield curve – in which the difference in interest rates between short term and long term periods is relatively large – could be beneficial to our net interest income, as the interest rate spread between our interest-earning assets and interest-bearing liabilities would be larger. Conversely, a flat or flattening yield curve, in which the difference in rates between short term and long term periods is relatively small or shrinking, or an inverted yield curve, in which short term rates exceed long term rates, could have an adverse impact on our net interest income, as our interest rate spread could decrease.

Our results of operations may also be affected significantly by general and local economic and competitive conditions, particularly those with respect to changes in market interest rates, government policies and actions of regulatory authorities.

During the first three months of fiscal 2011, we grew our balance sheet by \$13.2 million; this growth reflected a \$17.0 million increase in net loans; a \$2.0 million decrease in available-for-sale investments; and a \$1.7 million decrease in cash and cash equivalents. Deposits increased \$13.0 million, securities sold under agreements to repurchase were down \$1.2 million, and Federal Home Loan Bank (FHLB) advances were unchanged. Growth in loans was primarily comprised of commercial real estate and commercial loans. Deposit growth was primarily in certificates of deposit and interest-bearing transaction accounts.

In December 2008, the Company announced its participation in the U.S. Treasury Department's Capital Purchase Program (CPP), which is one component of its Troubled Asset Relief Program (TARP). The Treasury invested \$9.6 million in perpetual preferred stock carrying a dividend of 5% for the first five years, increasing to 9% thereafter. Treasury created the CPP to build capital at U.S. financial institutions in order to increase the flow of financing to U.S. businesses and consumers, and to support the U.S. economy. In the 22 months since the issuance of the preferred stock to the Treasury, the Company has increased loan balances by approximately \$87.8 million, or 24.9%. Additionally, the Company has contributed to the accomplishment of Treasury's objective by leveraging the investment to support the purchase of U.S. government agency bonds and mortgage-backed securities, and municipal debt, helping to improve the availability of credit in two markets that experienced distress in the financial market downturn. Since the preferred stock issuance, the Company has increased its securities portfolio balance by \$23.4 million, or 57.9%. Much of these securities purchases likely would not have been made by the Company, absent the Treasury investment. Including both securities and direct loans, the Company has increased its investment in credit markets by approximately \$111.2 million, or 28.3%, since the preferred stock issuance.

Net income for the first three months of fiscal 2011 increased 9.5% to \$1.3 million, as compared to \$1.2 million earned during the same period of the prior year. After accounting for preferred stock dividends of \$128,000 in the first three months of the fiscal year, net earnings available to common shareholders increased 10.6%, to \$1.2 million. The increase in net income compared to the year-ago period was primarily due to a \$443,000, or 10.9%, increase in net interest income, attributable

to growth in interest-earning assets; a \$115,000, or 16.4%, increase in noninterest income, attributable to increased NSF activity and income generated from ATM network transactions; and a decrease of \$237,000, or 7.4% in noninterest expense, attributable to a recovery of provisions for off-balance sheet credit exposures, lower operating expenses (the comparable quarter of the prior fiscal year included additional expenses relating to the acquisition of the Southern Bank of Commerce), and inclusion in the prior year period of charges to write down the carrying value of fixed assets. These improvements were partially offset by an increase of \$433,000, or 206.0%, in provisions for loan losses, and an increase in income tax provisions of \$250,000, or 129.4%, attributable primarily to the inclusion in the prior year period of tax benefits resulting from the Southern Bank of Commerce (SBOC) acquisition. Diluted net income per common share available to common stockholders for the first three months of fiscal 2011 totaled \$0.56, as compared to \$0.51 for the first three months of fiscal 2010.

Short-term market rates remained at very low levels during the first three months of fiscal 2011; medium- and long-term rates declined, but the curve remained quite steep, relative to recent historical norms – the steep curve is generally beneficial to the Company. In December 2008, the Federal Reserve cut the targeted Federal Funds rate to a range of 0.00% to 0.25%, and in March 2009, detailed its plan to purchase long-term mortgage-backed securities, agency debt, and long-term Treasuries – those purchases ended in the first calendar quarter of 2010, but discussion in the third quarter began to focus on additional “quantitative easing” initiatives that could be undertaken by the Fed. From July 1, 2010, to September 30, 2010, the six-month treasury bill rate declined three basis points (to yield 0.19%); the two-year treasury note decreased 19 basis points (to yield 0.42%); the five-year treasury note decreased 52 basis points (to yield 1.27%); and the ten-year treasury bond decreased 44 basis points (to yield 2.53%). In this rate environment, our net interest margin decreased eight basis points when comparing the first three months of fiscal 2011 to the same period of the prior year, due primarily to changes in our balance sheet composition resulting from strong deposit growth.

The Company’s net income is also affected by the level of its non-interest income and operating expenses. Non-interest income consists primarily of service charges, ATM network and loan fees, and other general operating income. Operating expenses consist primarily of salaries and employee benefits, occupancy-related expenses, deposit insurance assessments, advertising, postage and office expenses, insurance, professional fees, and other general operating expenses. During the three-month period ended September 30, 2010, non-interest income increased 16.4% compared to the same period of the prior fiscal year, primarily attributable to increased NSF activity and ATM network fees. Non-interest expense decreased for the three-month period ended September 30, 2010, by 7.4%, compared to the same period of the prior fiscal year, primarily due to the inclusion in the prior year period of expenses relating to the SBOC acquisition and charges to write down the carrying value of fixed assets, as well as a recovery in the current period of provisions for off-balance sheet credit exposure.

In fiscal 2009, we incurred charges to recognize the other-than-temporary impairment (OTTI) of available-for-sale investments related to investments in Freddie Mac preferred stock (\$304,000 loss realized in the first quarter of fiscal 2009) and a pooled trust preferred collateralized debt obligation, Trapeza CDO IV, Ltd., class C2 (\$375,000 loss realized in the second quarter of fiscal 2009). The Company currently holds three additional collateralized debt obligations (CDOs) which have not been deemed other-than-temporarily impaired, based on the Company’s best judgment using information currently available (see Note 3: Securities, of the Notes to Condensed Consolidated Financial Statements). All of these investments are described in the table below, as of September 30, 2010:

Security	Amortized Cost	Unrealized Gains / (Losses)	Fair Value	S&P Rating	Moody’s Rating
	\$-	\$5,520	\$5,520	C	Ca

Freddie Mac Preferred Stock  
Series Z

Trapeza CDO IV, Ltd., class C2	125,000	(118,099 )	6,901	NR	Ca
Trapeza CDO XIII, Ltd., class A2A	478,496	(293,856 )	184,640	CCC-	Ba2
Trapeza CDO XIII, Ltd., class B Preferred Term Securities XXIV, Ltd., class B1	483,667	(472,835 )	10,832	NR	Caa3
	440,798	(435,778 )	5,020	NR	Caa3
Totals	\$1,527,961	\$(1,315,048 )	\$212,913		

The Company determined the amount of OTTI charges to record on the Freddie Mac Preferred Stock based on quoted market prices, and on the Trapeza IV CDO based on the estimated present value of expected cash flows on the instruments, discounted using a current market rate on such securities. The Trapeza IV CDO is receiving principal in kind (PIK), in lieu of cash payments, and is treated by the Company as a non-accrual asset. The Preferred Term Securities XXIV Class B1 and Trapeza XIII Class B CDOs are also receiving PIK, but are not treated as non-accrual assets, as a full recovery of principal and interest is anticipated, based on a review of the terms of the obligation and the financial strength of the underlying firms. For the Trapeza XIII class A2A CDO, the Company is receiving cash payments of interest timely, and expects to receive principal and interest in full without a material change in the scheduled interest payments, based on a review of the terms of the obligation and the financial strength of the underlying firms.

We expect to continue to grow our assets modestly through the origination and occasional purchase of loans, and purchases of investment securities. The primary funding for our asset growth is expected to come from retail deposits, short- and long-term FHLB borrowings, and, as needed, brokered certificates of deposit. We intend to grow deposits by offering desirable deposit products for our existing customers and by attracting new depository relationships. We will continue to explore branch expansion opportunities in market areas that we believe present attractive opportunities for our strategic business model.

Comparison of Financial Condition at September 30, 2010, and June 30, 2010

The Company's total assets increased by \$13.2 million, or 2.4%, to \$565.3 million at September 30, 2010, as compared to \$552.1 million at June 30, 2010. Loans, net of the allowance for loan losses, increased \$17.0 million, or 4.1%, to \$435.7 million at September 30, 2010, as compared to \$418.7 million at June 30, 2010. Commercial real estate loans grew \$10.0 million, commercial loans grew \$7.7 million, and construction loans grew \$3.2 million; residential real estate loans were down \$687,000. Available-for-sale investment balances decreased by \$2.0 million, or 3.0%, to \$65.0 million at September 30, 2010, as compared to \$67.0 million at June 30, 2010.

Asset growth during the first three months of fiscal 2011 has been funded with deposit growth, which totaled \$13.0 million, or 3.1%, bringing deposit balances to \$435.9 million at September 30, 2010, as compared to \$422.9 million at June 30, 2010. Growth was attributed to continued strong growth in the Company's reward checking product, and use of the State of Missouri's linked-deposit program. The increase reflected growth of \$11.1 million in certificates of deposit and a \$6.9 million increase in interest-bearing checking accounts; passbook and statement savings were down \$3.8 million, and money market deposit accounts were down \$1.1 million. Certificate of deposit growth included just \$294,000 in new brokered CD funding, which totaled \$7.3 million at September 30, 2010. Public unit deposits were up \$6.2 million, due primarily to the linked deposit program noted above. Net retail, non-brokered deposits were up \$6.5 million. FHLB advances remained at \$43.5 million at September 30, 2010, unchanged from June 30, 2010. Securities sold under agreements to repurchase totaled \$29.1 million at September 30, 2010, a decrease of \$1.2 million, or 4.1%, compared to \$30.4 million at June 30, 2010.

Total stockholders' equity increased \$1.1 million, or 2.5%, to \$46.8 million at September 30, 2010, as compared to \$45.6 million at June 30, 2010. The increase was due to retention of net income and an increase in the market value of the Company's available-for-sale investment portfolio, net of tax, partially offset by cash dividends paid on common and preferred shares.



## Average Balance Sheet for the Three-Month Periods Ended September 30, 2010 and 2009

The tables below and on the following page present certain information regarding Southern Missouri Bancorp, Inc.'s financial condition and net interest income for the three-month periods ending September 30, 2010 and 2009. The tables present the annualized average yield on interest-earning assets and the annualized average cost of interest-bearing liabilities. We derived the yields and costs by dividing annualized income or expense by the average balance of interest-earning assets and interest-bearing liabilities, respectively, for the periods shown. Yields on tax-exempt obligations were not computed on a tax equivalent basis.

	Three-month period ended September 30, 2010			Three-month period ended September 30, 2009		
	Average Balance	Interest and Dividends	Yield/ Cost (%)	Average Balance	Interest and Dividends	Yield/ Cost (%)
Interest earning assets:						
Mortgage loans (1)	\$309,415,228	\$4,789,608	6.19	\$275,129,828	\$4,391,690	6.38
Other loans (1)	125,278,531	1,769,398	5.65	121,506,779	1,806,434	5.95
Total net loans	434,693,759	6,559,006	6.04	396,636,607	6,198,124	6.29
Mortgage-backed securities	31,873,259	389,721	4.89	38,193,234	448,856	4.70
Investment securities (2)	36,777,616	318,292	3.46	24,277,073	230,886	3.80
Other interest earning assets	26,093,987	27,810	0.43	9,787,320	18,295	0.75
Total interest earning assets (1)	529,438,621	7,294,829	5.51	468,894,234	6,896,161	5.91
Other noninterest earning assets (3)	25,756,844	-		27,438,166		