

Edgar Filing: ALVARION LTD - Form 6-K

ALVARION LTD  
Form 6-K  
June 02, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the month of June 2004

Commission File Number: 0-30628

ALVARION LTD.

-----  
(Translation of registrant's name into English)

21A Habarzel Street, Tel Aviv 69710, Israel

-----  
(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes  No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

The following are included in this report on Form 6-K:

Exhibit -----	Description -----	Sequential Page Number -----
1.	Press release, June 2, 2004	3

Edgar Filing: ALVARION LTD - Form 6-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ALVARION LTD.

Date: June 2, 2004

By: /s/ Tzvika Friedman

-----  
Name: Tzvika Friedman  
Title: President & COO

4

Exhibit 1

Investor Contacts:

Press Contact:

-----  
Dafna Gruber, CFO  
+972 3 645 6252  
760-517-3187  
dafna.gruber@alvarion.com  
-----

-----  
Dan Guitteau  
972.998.7480  
dguitteau@golinharris.com

-----  
Carmen Deville  
760-517-3188  
carmen.deville@alvarion.com  
-----

FOR IMMEDIATE RELEASE

ALVARION LAUNCHES BREEZEMAX, ITS WIMAX PLATFORM DEVELOPED FROM THE GROUND UP  
BASED ON IEEE 802.16/HIPERMAN STANDARDS

-----  
New System Passed Successful Pilots  
With Operators in Europe and Asia

Washington, D.C. and Tel Aviv, Israel, June 2, 2004 - Alvarion Ltd. (NASDAQ: ALVR), the global leader in wireless broadband solutions, today launched its WiMAX(TM) platform, BreezeMAX, augmenting its leading product portfolio. Based on the IEEE 802.16/ETSI HiperMAN standards and WiMAX Forum profiles, BreezeMAX incorporates core wireless innovations and leverages Alvarion's ten-plus years of experience deploying OFDM systems in commercial broadband wireless access (BWA) networks. With prominent roles in the WiMAX ForumTM and a history of driving global wireless standards, Alvarion's significant investment in research and development has resulted in a carrier-class platform that delivers a host of high bandwidth applications from residential to business, MDU/MTU, hotspot backhauling and home networking. The BreezeMAX platform is designed to support WiMAX certified CPEs, which will incorporate the Intel WiMAX chip set as they become available in the market.

## Edgar Filing: ALVARION LTD - Form 6-K

The initial release of the WiMAX platform, BreezeMAX 3500, operates in the 3.5GHz frequency band, and has already successfully passed rigorous testing with operators in Europe and Asia Pacific, some of which plan to deploy the system commercially starting in Q3 2004.

"The launch of products that provide a path for operators to WiMAX standardisation is an important development for the industry," said Michael Philpott, Senior Analyst with Ovum and broadband expert.

"Equipment standardisation is essential if the fixed wireless market is to grow and service providers will demand it. WiMAX brings this standardisation and should assure a place for fixed wireless in the future broadband access market."

BreezeMAX represents Alvarion's third-generation OFDM platform with advanced Non-Line-of-Sight (NLOS) functionality. The platform is designed to take BWA to widespread deployment by both small and large carriers because of its cost improvement over current solutions, thus creating a faster return on investment. Its carrier-class design supports quality of service (QoS) and broadband speeds to enable carriers to offer both data and toll-quality voice to thousands of subscribers in a single cell.

"BreezeMAX is the culmination of Alvarion's decade of BWA technological leadership, our founding role in the WiMAX Forum, and our WiMAX development partnership with Intel," said Rudy Leser, VP Marketing of Alvarion. "Our WiMAX platform has been built from scratch; we did not take the easy

route and adapt existing products to meet the expected WiMAX standard. Instead we invested time, resources and energy into developing an entirely new product based on what the market now, and in the future, will require."

BreezeMAX is a modular, scalable platform that offers macro and micro base stations, for dense urban to rural areas. The platform also has a rich portfolio of customer premise equipment (CPE) to address business and residential user markets. The variety of CPEs provide very cost effective solutions that support multiple applications such as IP-based voice and data, including multi-port devices for MDU/MTU, indoor Wi-Fi connectivity, firewall and advanced IP functions for home networking and Hotspot backhauling. These offerings make BreezeMAX the optimal BWA solution for operators intending to significantly boost their revenue potential.

BreezeMAX has a flexible architecture to support future enhancements such as smart antennas, OFDMA, zero install and mobility. It will continue to follow closely the evolution of IEEE 802.16 standards as reflected in the roadmap of the Intel WiMAX chips and will support additional frequency bands, duplexing schemes, and services as a WiMAX evolution of Alvarion product lines.

\* Other brand and trademarks are property of their respective owners.

### About Alvarion

With over 2 million units deployed in 130 countries, Alvarion is the worldwide leader in wireless broadband providing systems to carriers, ISPs and private network operators. With the industry's most extensive portfolio covering the full range of frequency bands, Alvarion's products enable the delivery of business and residential broadband access, corporate VPNs, toll quality telephony, mobile base station feeding, Hotspot coverage extension, community interconnection, and public safety communications. Alvarion works with several leading OEM providers and over 200 local partners to support its diverse customer base in solving their last mile connection challenges.

As an industry pioneer, Alvarion has been driving and delivering wireless

## Edgar Filing: ALVARION LTD - Form 6-K

broadband innovations for 10 years from core technology developments to creating and promoting industry standards. Leveraging its leading roles in the IEEE and HiperMAN standards committees and experience deploying OFDM-based systems, the company's prominent work in the WiMAX Forum™ is focused on leading the wireless broadband market to widespread adoption of standards-based products.

For more information, visit Alvarion's World Wide Web site at [www.alvarion.com](http://www.alvarion.com)

This press release contains forward -looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on the current expectations or beliefs of Alvarion's management and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward -looking statements. The following factors, among others, could cause actual results to differ materially from those described in the forward-looking statements: inability to further identify, develop and achieve success for new products, services and technologies; increased competition and its effect on pricing, spending, third-party relationships and revenues; as well as the inability to establish and maintain relationships with commerce, advertising, marketing, and technology providers and other risks detailed from time to time in filings with the Securities and Exchange Commission.

Information set forth in this press release pertaining to third parties has not been independently verified by Alvarion and is based solely on publicly available information or on information provided to Alvarion by such third parties for inclusion in this press release. The web sites appearing in this press release are not and will not be included or incorporated by reference in any filing made by Alvarion with the Securities and Exchange Commission, which this press release will be a part of.

You may request Alvarion's future press releases or a complete Investor Kit by contacting Carmen Deville, Investor Relations: [carmen.deville@alvarion.com](mailto:carmen.deville@alvarion.com) or +1-760-517-3188.