AMERICAN ISRAELI PAPER MILLS LTD

## Form 6-K

August 12, 2004

SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>FORM 6-K<br>Report of Foreign Private Issuer<br>Pursuant to Rule 13a-16 or 15d-16<br>of the Securities Exchange Act of 1934<br>For the Month of August 2004<br>AMERICAN ISRAELI PAPER MILLS LTD.<br>(Translation of Registrant's Name into English)<br>P.O. Box 142, Hadera, Israel<br>(Address of Principal Corporate Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:
|X| Form 20-F I_| Form 40-F
Indicate by check mark if the registrant is submitting the Form $6-K$ in paper as permitted by Regulation S-T Rule 101(b)(1): I_|

NOTE: Regulation S-T Rule $101(\mathrm{~b})(1)$ only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form $6-\mathrm{K}$ in paper as permitted by Regulation S-T Rule 101(b) (7): I_|

NOTE: Regulation S-T Rule $101(\mathrm{~b})(7)$ only permits the submission in paper of a Form 6-K submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:
I_| Yes |X| No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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the Registrant's press release dated August 12, 2004 with respect to the Registrant's results of operations for the quarter ended June 30, 2004.

Attached hereto as Exhibit 2 and incorporated herein by reference is the Registrant's Management Discussion with respect to the Registrant's results of operations for the quarter ended June 30, 2004.

Attached hereto as Exhibit 3 and incorporated herein by reference are the Registrant's unaudited condensed consolidated financial statements for the quarter ended June 30, 2004.

Attached hereto as Exhibit 4 and incorporated herein by reference is the Interim Report of Neusiedler Hadera Paper Ltd. with respect to the quarter ended June 30, 2004.

Attached hereto as Exhibit 5 and incorporated herein by reference are the unaudited condensed interim consolidated financial statements of Hogla-Kimberly Ltd. and subsidiaries with respect to the quarter ended June 30, 2004.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMERICAN ISRAELI PAPER MILLS LTD. (Registrant)

By: /s/ Lea Katz

Name: Lea Katz
Title: Corporate Secretary
Dated: August 12, 2004.

EXHIBIT INDEX

EXHIBIT NO.
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1.
2. Registrant's management discussion.
3. Registrant's unaudited condensed consolidated financial statements.
4. Interim report of Neusiedler Hadera Paper Ltd.
5. Unaudited condensed interim consolidated financial statements of Hogla-Kimberly Ltd. and subsidiaries.

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AMERICAN ISRAELI PAPER MILLS LTD. REPORTS FINANCIAL RESULTS FOR SECOND QUARTER AND SIX MONTHS<br>- DECLARES CASH DIVIDEND -

Hadera, Israel, August 12, 2004 - American Israeli Paper Mills Ltd. (ASE:AIP) (the "Company" or "AIPM") today reported financial results for the second quarter and first six months ended June 30, 2004.

Pursuant to the directives of Standard No. 12 of the Accounting Israeli Standards Board ("Standard 12"), the Company began to report in nominal New Israeli Shekels (NIS) as of January 1, 2004 . In the past, the Company's reports were in NIS, adjusted to changes in the exchange rate of the US dollar against the NIS.

The comparison figures with the corresponding periods last year and with all of 2003 are the dollar figures, as reported in the past, multiplied by the exchange rate of the US dollar as of December 31, 2003, the day of the transition to NIS-based reporting pursuant to Standard 12 (\$1 = NIS 4.379) .

Since the Company's share in the earnings of associated companies constitutes a material component in the Company's statement of income (primarily on account of its share in the earnings of Neusiedler Hadera Paper (NHP) and Hogla-Kimberly (H-K) that were consolidated in the past, until the transfer of control over these companies to the international strategic partners), we also present the aggregate data which include the results of all the companies in the AIPM Group (including the associated companies whose results appear in the financial statements under "earnings from associated companies"), net of intercompany sales and irrespective of the percentage of holding.

Aggregate group sales in the first six months of 2004 (January - June 2004) totaled NIS 1,337.9 million compared with NIS $1,144.5$ million in the corresponding period last year (January - June 2003). Aggregate sales in the second quarter of 2004 (April - June 2004) totaled NIS 655.3 million, compared with NIS 565.3 million in the corresponding quarter last year(April - June 2003).

Aggregate operating profit in the first six months of 2004 totaled NIS 106.0 million compared with NIS 74.8 million in the corresponding period last year.

Aggregate operating profit in the second quarter of 2004 totaled NIS 49.6 million, compared with NIS 37.4 million in the corresponding quarter last year.

The consolidated data below does not include the results of operations of NHP, H-K, Carmel Container Systems and TMM Integrated Recycling industries, which are included in the Company's share in results of associated companies.

Consolidated sales in the first six months of 2004 totaled NIS 238.2 million compared with NIS 232.7 million in the corresponding period last year.
Consolidated sales in the second quarter of the year totaled NIS 119.1 million, compared with NIS 115.0 million in the corresponding quarter last year.

Operating profit in the first six months of 2004 totaled NIS 27.3 million compared with NIS 23.1 million in the corresponding period last year. Operating profit in the second quarter of 2004 totaled NIS 13.8 million, compared with NIS 10.0 million in the corresponding quarter last year.

Profit after taxes and before the Company's share in the profits of associated companies in the reported period amounted to NIS 15.2 million (not including an extraordinary tax benefit of NIS 5.8 million - see below), compared with NIS 9.9 million in the corresponding period last year (not including NIS 1 million non-recurring capital gain).

In June this year a law was passed in Israel, effective retroactively from January 1, 2004, which gradually lowers the corporate tax rate (before the amendment - $36 \%$ ) to $35 \%$ in 2004 and gradually down to $30 \%$ in 2007 . The effect of this change on the Company's deferred taxes (in the consolidated report) amounted to NIS 5.8 million (mainly due to the decrease in future tax liabilities which were deferred in respect of timing differences in depreciation, which was taken at a faster pace in the tax reports). The tax benefits including our share in the tax benefit of the associated companies amounted to NIS 10.2 million.

Net profit totaled NIS 42.6 million during the six months period this year, as compared with NIS 31.4 million in the corresponding period last year. Net profit in the reported period includes the above mentioned tax benefits. Net profit in the 2003 period included approximately NIS 1.0 million in net non-recurring capital gains.

Earnings per share (EPS) (before non-recurring gains) in the first six months of 2004 totaled NIS 8.01 ( $\$ 1.78$ per share) compared with NIS 7.58 ( $\$ 1.73$ per share) for the corresponding period last year. Earnings per share in the first six months of 2004, including special earnings, amounted to NIS 10.53 ( $\$ 2.34$ per share).

The inflation rate in the first six months of 2004 was $1.4 \%$ as compared with negative inflation rate of $-0.5 \%$ in the corresponding period last year.

The exchange rate of the NIS was devaluated against the U.S. dollar in the first six months of 2004 by approximately $2.7 \%$ as compared with a revaluation of $9.0 \%$ in the corresponding period last year.

Mr. Yaacov Yerushalmi, Chairman of the Company's Board of Directors, said that a certain recovery in the Israeli economy has been felt in recent months, reflected in higher growth percentages and an increase in private consumption, following several years of a severe recession that resulted in negative growth, lower demand, greater competition and increased unemployment.

Pulp prices have been rising since the beginning of 2004 and there are signs of stabilization in the third quarter of the year. Concurrently, weak demand for paper, particularly in Europe, is causing the erosion of margins and the shutting down of paper machines over the world.

The consolidated gross margin as a percentage of sales reached $23 \%$ in the first six months of 2004 as compared with $22.3 \%$ in the corresponding period last year.

The improved gross margin compared to the corresponding period last year resulted from increased production of the machines, efficiency measures and a decrease in energy prices as a result of an average decrease of approximately $5 \%$ compared with the corresponding period last year (when fuel oil prices rose
dramatically following the tension leading up to the war in Iraq). This improvement was partially offset by an increase of raw materials prices mainly in the field of collection of paper waste for recycling.

The Company's share in the earnings of associated companies in the reported period amounted to NIS 21.6 million (including NIS 4.4 million representing our share in a non-recurring benefit recorded in respect of the change in the corporate tax rate), compared with NIS 20.4 million in the corresponding periods last year.

The following principal changes were recorded in the Company's share in the earnings of the main associated companies (this year - not including the aforementioned tax benefit), in relation to the corresponding period last year:
o The Company's share in the net earnings of NHP fell by NIS 2.2 million. Most of the change in the net earnings of NHP is associated with higher financial expenses this year at NHP as a result of repayment of shareholders' loans, which led to an increase in NHP's debt balance, and the $2.7 \%$ devaluation (as a result of the transition to reporting in NIS in accordance with Standard 12 , due to a surplus of dollar liabilities).
o The Company's share in the earnings of $H-K$ Israel increased by about NIS 1.4 million, primarily due to the ongoing improvement in operating profit at $H-K$ Israel compared with the corresponding period last year. The increase was partially offset by lower financial revenues this year compared with last year, due to transition to reporting in NIS pursuant to Standard 12 and the effects of depreciation-revaluation on its linkage balance sheet. Due to the effects of the change in the exchange rate on the financial expenses, as aforesaid, the net earnings of $H-K$ Israel in the second quarter of the year amounted to NIS 15.2 million, compared with NIS 22.1 million in the second quarter of 2003.

The Company's share in the net earnings of Ovisan (Turkey) fell by NIS 5.7 million despite the increase in output and the expansion of operations, and was mainly due to the effects of the sharp devaluation (of the Turkish lira against the dollar), particularly in the second quarter of the year, both on the costs of raw materials, which are purchased mainly in dollars, and on financial expenses. The results were also influenced by the intense competition, reflected in an increase in advertising expenses along with erosion of prices.

- The Company's share in the net earnings of the Carmel Group increased by NIS 1.6 million, due to the continued improvement in the operating profit. The improvement resulted from the comprehensive efficiency measures being implemented by Carmel, coupled with the growth in the volume of operations.
o The Company's share in the earnings of TMM increased by NIS 0.2 million, as a result of improved operating profit and a certain decrease in the high financial expenses of the company during the reported period, as compared with the corresponding period last year, due mainly to the decrease in the interest rate between the periods.

A total of 5,403 shares were issued during the reported period (0.1\% dilution), as a result of the exercise of 17,985 option warrants as part of the company's employee stock option plans.

The Board of Directors of the Company declared yesterday a cash dividend in a total amount of NIS 100 million (approximately $\$ 22.11$ million), or NIS
25.12425 (\$5.55478) per share. The dividend will be paid on September 9, 2004 to shareholders of record on August 25, 2004. The foregoing dollar value of the cash dividend is calculated based on the exchange rate in effect on August 10, 2004 of NIS 4.523 to $\$ 1.00$. The exact dollar payment per each share will be determined on the record date, based on the exchange rate on such date.

In case of change in the issued share capital of the Company until the record date the dividend per share shall be adjusted accordingly.

The ex-dividend date on the American Stock Exchange is August 23, 2004. The ex-dividend date on the Tel Aviv Stock Exchange is August 26, 2004.

No Ordinary Share transfers between the Company's US and Israeli registers will be permitted from August 23, 2004 through and including August 26, 2004, in order to avoid any confusion that may result from the different ex-dividend dates on the American Stock Exchange and the Tel Aviv Stock Exchange. The temporary suspension of transfers between registers will not affect the trading of the Company's Ordinary Shares on either the American Stock Exchange or the Tel Aviv Stock Exchange.

The dividend is subject to a 25\% tax imposed by the State of Israel.
This report contains various forward-looking statements based upon the Board of Directors' present expectations and estimates regarding the operations of the Group and its business environment. The Company does not guarantee that the future results of operations will coincide with the forward-looking statements and these may in fact differ considerably from the present forecasts as a result of factors that may change in the future, such as changes in costs and market conditions, failure to achieve projected goals, failure to achieve anticipated efficiencies and other factors which lie outside the control of the Company. The Company undertakes no obligation for publicly updating the said forward-looking statements, regardless of whether these updates originate from new information, future events or any other reason.

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AMERICAN ISRAELI PAPER MILLS LTD.
    SUMMARY OF RESULTS
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                (UNAUDITED)
        NIS IN THOUSANDS(1)
        EXCEPT PER SHARE AMOUNTS
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        SIX MONTHS ENDED JUNE 30,
        2004
        2003
        ===
        ===
        Net sales
        238,244
        232,697
    
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| Net earnings | 42,630* | 31,354* |
| :---: | :---: | :---: |
| Earnings per share | 10.53* | 7.84* |
|  | THREE MONTHS ENDED JUNE | 30, |
|  | 2004 | 2003 |
| Net sales | 119,062 | 114,998 |
| Net earnings | 25,195* | 18,233 |
| Earnings per share | 6.22* | 4.56 |

* The net earnings of the 6 months and 3 months ended June 30, 2004 include a non- recurring tax benefit of about NIS 10.2 million (see above). The net earnings in the 6 months ended June 30, 2003 included a non-recurring net capital gain of about NIS 1.0 million.
(1)

New Israeli Shekel amounts are reported according to Accounting Standard No. 12 of the Israeli Accounting Standard Board (hereafter Standard No. 12) - "Discontinuance of Adjusting Financial Statements for Inflation". The reported NIS under Standard No. 12 are nominal NIS, for transactions made after January 1, 2004. The amounts of the corresponding period last year have been adjusted to reflect changes in the rate of exchange between the U.S. dollar and the New Israeli Shekel until the end of December 2003 (date of transition to Standard No. 12).

EXHIBIT 2
August 11, 2004

## I. MANAGEMENT DISCUSSION

We are honored to present the consolidated financial statements of the American Israeli Paper Mills Ltd. Group ("AIPM") for the first six months of the year 2004.
A. A SUMMARIZED DESCRIPTION OF THE GROUP AND ITS BUSINESS ENVIRONMENT

1. GENERAL
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AIPM is the leading Israeli group (the "Group") in the manufacture of paper and paper products. The Group produces and markets a wide range of paper types, household paper products, hygiene products, disposable baby diapers, absorbent products for the incontinent, office supplies, corrugated board packaging and consumer packaging. The Group is also

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engaged in recycling operations in the fields of paper and plastics as well as in the treatment of solid waste.

The company's securities are traded on the Tel Aviv Stock Exchange and on the American Stock Exchange (AMEX).
2. THE BUSINESS ENVIRONMENT

A certain recovery in the Israeli economy has been felt in recent months, reflected in higher growth percentages and an increase in private consumption, following several years of a severe recession that resulted in negative growth, lower demand, greater competition and increased unemployment.

Pulp prices have been rising since the beginning of 2004 and there are signs of price stabilization in the third quarter of the year. Concurrently, weak demand for paper, particularly in Europe, is eroding margins and causing shutting down of paper machines all over the world.

Pursuant to the directives of Standard No. 12 of the Accounting Standards Board ("Standard 12"), the Company began to make its reports in nominal New Israeli Shekels (NIS), as of January 1, 2004. In the past, the Company's reports were in NIS, adjusted to changes in the exchange rate of the US dollar against the NIS. The comparison figures with the corresponding period last year and with the whole of 2003 are the dollar figures, as reported in the past, multiplied by the exchange rate of the US dollar as at December 31, 2003 , the day of the transition to NIS-based reporting pursuant to Standard 12 (\$1 = NIS 4.379).

During the reported period (January-June 2004), the exchange rate of the NIS in relation to the US dollar was devaluated by approximately $2.7 \%$, as compared with a revaluation of $9.0 \%$ in the corresponding period last year (January-June 2003).

The inflation rate during the reported period was 1.4\%, as compared with a negative inflation rate of $-0.5 \%$ in the corresponding period last year.
B. RESULTS OF OPERATIONS

1. AGGREGATE DATA

Since the Company's share in the earnings of associated companies constitutes a material component in the company's statement of income (primarily on account of its share in the earnings of Neusiedler Hadera Paper ("NHP") and Hogla-Kimberly that were consolidated in the past, until the transfer of control over these companies to the international strategic partners), the aggregate data appearing below include the results of all the companies in the AIPM Group (including the associated companies whose results appear in the financial
statements under "earnings from associated companies") net of inter-company sales and without considering the holding percentage of AIPM in such companies.

Aggregate sales in the first half of the year amounted to NIS 1,337.9 million, as compared with NIS $1,144.5$ million in the corresponding period last year.

The aggregate operating profit totaled NIS 106.0 million during the reported period, as compared with NIS 74.8 million in the corresponding period last year.

Aggregate sales in the second quarter of the year (April-June 2004) amounted to NIS 655.3 million, compared with NIS 565.3 million in the corresponding quarter last year (April-June 2003).

Aggregate operating profit in the second quarter of the year amounted to NIS 49.6 million, compared with NIS 37.4 million in the corresponding quarter last year.
2. CONSOLIDATED DATA

Sales during the reported period amounted to NIS 238.2 million, as compared with NIS 232.7 million in the corresponding period last year.

Operating profit totaled NIS 27.3 million during the reported period, as compared with NIS 23.1 million in the corresponding period last year.

Sales in the second quarter of the year amounted to NIS 119.1 million, compared with NIS 115.0 million in the corresponding quarter last year.

Operating profit in the second quarter amounted to NIS 13.8 million, compared with NIS 10.0 million in the corresponding period last year.

The financial expenses amounted to NIS 4.5 million during the reported period, as compared with NIS 12.0 million in the corresponding quarter last year (see section C5 below).

Profit after taxes and before the Company's share in the profits of associated companies in the reported period amounted to NIS 15.2 million (not including an extraordinary tax benefit in the consolidated report of NIS 5.8 million - see below), compared with NIS 9.9 million in the corresponding period last year (not including a non-recurring capital gain).

Profit after taxes and before the Company's share in the profits of associated companies in the second quarter of the year amounted to NIS 7.7 million (not including the aforementioned tax benefit), compared with NIS 3.6 million in the corresponding quarter last year.
3. NET EARNINGS AND EARNINGS PER SHARE

Net profits totaled NIS 42.6 million during the reported period, as

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compared with NIS 31.4 million in the corresponding period last year. Net profits in the reported period includes profit resulting from the effect of the corporate tax rate reduction (from 36\% to 30\% until 2007) on the deferred tax reserve (in the consolidated report, and our share in associated companies), which amounted to NIS 10.2 million (see C6 below).

Net earnings in the corresponding period last year included a non-recurring net capital gain of approximately NIS 1.0 million.

Net earnings before non-recurring gains in the reported period amounted to NIS 32.4 million, compared with NIS 30.3 million in the corresponding period last year.

Earnings Per Share in the reported period (before non-recurring gains) amounted to NIS 801 per NIS 1 par value (\$1.78 per share), as compared with NIS 758 per NIS 1 par value (\$1.73 per share) in the corresponding period last year.

Earnings Per Share including special earnings in the reported period amounted to NIS 1,053 per NIS 1 par value (\$2.34 per share).

The return on shareholders' equity in annual terms (before special earnings) amounted to $10.6 \%$ during the reported period, as compared with $9.6 \%$ in the corresponding period last year.

## C. ANALYSIS OF OPERATIONS AND PROFITABILITY

The analysis set forth below is based on the consolidated data.

1. SALES
$\qquad$

The consolidated sales during the reported period amounted to NIS 238.2 million, as compared with NIS 232.7 million in the corresponding period last year.

The increase in sales is primarily attributed to a quantitative increase in the sales of packaging paper and a slight improvement in the average price of fluting and of wastepaper.
2. COST OF SALES

The cost of sales amounted to NIS 183.4 million - or $77.0 \%$ of sales during the reported period, as compared with NIS 180.8 million - or $77.7 \%$ of sales - in the corresponding period last year. The gross margin as a percentage of sales reached $23.0 \%$ during the reported period, as compared with $22.3 \%$ in the corresponding period last year.

The improved gross margin in relation to the corresponding period last year, resulted from increased output production of the machines, efficiency measures and a decrease in energy prices by an average of 5\% compared with the corresponding period last year (when fuel oil prices rose dramatically as a result of the tension leading up to the

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war in Iraq). It is noted that fuel oil prices rose in the second quarter of the year and it seems that prices are still rising in the third quarter. The said improvement was partially offset by the higher prices of raw materials, primarily in the field of collection of paper waste for recycling.

WAGES

Wages as part of the cost of sales and selling, general and administrative expenses amounted to NIS 72.4 million in the reported period, resembling the corresponding period last year.

However, since in the corresponding period the data were adjusted to the dollar and taking into account the effects of changes in the exchange rate of the dollar on the reporting last year, with the transition to reporting in accordance with Standard 12, the adjusted cost of wages last year is presented at about NIS 3 million less than the nominal cost as was at that time.
3. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses (including wages) amounted to NIS 27.5 million in the reported period - or $11.6 \%$ of sales - compared with NIS 28.9 million - or $12.4 \%$ of sales - in the corresponding period last year.
4. OPERATING PROFIT

Operating profit totaled NIS 27.3 million during the reported period (11.5\% of sales), as compared with NIS 23.1 million (9.9\% of sales) in the corresponding period last year.
5. FINANCIAL EXPENSES

Financial expenses amounted to NIS 4.5 million during the reported period, as compared with NIS 12.0 million in the corresponding period last year.

Financial expenses in the corresponding period last year were affected by the revaluation of the shekel against the dollar (9.0\%), which caused a significant increase in the financial expenses in that period, when financial reporting was adjusted to the dollar.

With the transition to reporting in nominal shekels in accordance with Standard 12, the financial expenses of the Company have decreased in the reported period this year, as a result of the effects of the devaluation in the period (2.7\%) on the surplus dollar assets of the Company.
6. TAXES ON INCOME

Taxes on income from current operations amounted to NIS 7.7 million in the reported period, as compared with NIS 1.1 million in the corresponding period last year.

The principal reasons for the increase in tax expenses in the reported period as compared with the corresponding period last year, are the growth in pre-tax earnings (about NIS 12 million) and the benefit recorded last year (when the reports were dollar-adjusted) due to the effect of the sharp revaluation on tax expenses (erosion of the tax reserve).

In June 2004 a law was passed in Israel, effective retroactively from January 1, 2004, which lowers the corporate tax rate (before the amendment - 36\%) to 35\% in 2004 and gradually down to $30 \%$ in 2007 . The effect of this change on the Company's deferred taxes (in the consolidated report) amounted to NIS 5.8 million (mainly due to the decrease in future tax liabilities which were deferred in respect of timing differences in depreciation, which was taken at a faster pace in the tax reports) and brought tax expenses down to only NIS 1.9 million.
7. EARNINGS AFTER TAX AND BEFORE THE COMPANY'S SHARE IN THE EARNINGS OF

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ASSOCIATED COMPANIES
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Earnings after tax and before the Company's share in the earnings of associated companies and non-recurring gains in the reported period amounted to NIS 15.2 million, compared with NIS 9.9 million in the corresponding period last year (this year - not including a tax benefit in respect of the change in corporate tax totaling NIS 5.8 million in the consolidated report, last year - not including a non-recurring capital gain of approximately NIS 1 million).
8. THE COMPANY'S SHARE IN THE EARNINGS OF ASSOCIATED COMPANIES

The companies whose earnings are reported under this item (according to AIPM's holdings therein), include primarily NHP, Hogla-Kimberly, Carmel and TMM Integrated Recycling Industries.

The Company's share in the earnings of associated companies in the reported period amounted to NIS 21.6 million (including NIS 4.4 million our share in a non-recurring benefit recorded in respect of the change in the corporate tax rate), compared with NIS 20.4 million in the corresponding periods last year.

The following principal changes were recorded in the Company's share in earnings of the main associated companies (this year - not including the aforementioned tax benefit), in relation to the corresponding period last year:

- The Company's share in the net earnings of NHP, fell by NIS 2.2 million. Most of the change in the net earnings is associated with higher financial expenses this year at NHP as a result of repayment of shareholders' loans, which led to an increase in NHP's debt balance, and the $2.7 \%$ devaluation of the NIS (as a result of the transition to reporting in NIS in accordance with Standard 12, due to a surplus of dollar liabilities).
- The Company's share in the earnings of Hogla-Kimberly Israel increased by about NIS 1.4 million, primarily due to the ongoing

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improvement in operating profit at Hogla-Kimberly Israel compared with the corresponding period last year. This improvement was achieved mainly by continuing efficiency measures, both in logistics and in production, and particularly as a result of the increased production of Huggies diapers in Afula. The increase was partially offset by lower financial revenues this year compared with last year, due to transition to reporting in NIS pursuant to Standard 12 and the effects of depreciation-revaluation on its linkage balance sheet. Due to the effects of the change in the exchange rate on financial expenses, as aforesaid, the net earnings of Hogla-Kimberly Israel in the second quarter of the year amounted to NIS 15.2 million, compared with NIS 22.1 million in the corresponding quarter last year.

The Company's share in the net earnings of Ovisan (Turkey) fell by NIS 5.7 million despite the increase in output and the expansion of operations and mainly due to the effects of the sharp devaluation (of the Turkish Lira against the dollar), particularly in the second quarter of the year, both on the costs of raw materials, which are purchased mainly in dollars, and on financial expenses. The results were also influenced by the intense competition, reflected in an increase in advertising expenses along with erosion of prices.

The Company's share in the net earnings of the Carmel Group increased by NIS 1.6 million, due to the continued improvement in the operating profit. The improvement resulted from the comprehensive efficiency measures being implemented by the company, coupled with the growth in the volume of operations.

- The Company's share in the net earnings of TMM increased by NIS 0.2 million, as a result of improved operating profit and a certain decrease in the high financial expenses of the company during the reported period, as compared with the corresponding period last year, due mainly to the decrease in the interest rate between the periods.


## D. LIQUIDITY AND INVESTMENTS

1. ACCOUNTS RECEIVABLE - TRADE

Accounts Receivable as at June 30, 2004, amounted to NIS 146.9 million, as compared with NIS 144.5 million on June 30, 2003. The increase in accounts receivable resulted primarily from the growth in the volume of operations. Credit terms remained as they have been at December 2003.
2. CASH FLOWS

The cash flows from operating activities totaled NIS 19.8 million during the reported period, as compared with negative cash flows of NIS 13.1 million in the corresponding period last year (before dividend from an associated company in the sum of 16.4 million. Including the said dividend the cash flows from operating activities last year was positive and reached a total of NIS 3.2 million). The improvement in cash flows from current operations in the reported

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period is derived mainly from a smaller increase in operating working capital in the reported period compared with last year, when there was a significant increase, mainly of a one-time nature.
3. INVESTMENTS IN FIXED ASSETS

Investments in fixed assets totaled NIS 12.1 million in the reported period, as compared with NIS 11.5 million in the corresponding period last year, and included investment in production, marketing and conveying processes as well as expansion of operations in confidential data destruction in Israel.
4. FINANCIAL LIABILITIES

The long-term liabilities (including current maturities) amounted to NIS 270.9 million as at June 30,2004 , as compared with NIS 76.5 million on June $30,2003$.

Most of the increase in long-term liabilities is attributed to raising NIS 200 million in loans through an issue of notes (Series 2) from institutional investors on December 21, 2003. Some of the proceeds from the issue of the notes served for the repayment of short-term credit, while the rest was invested primarily in deposits and in short-term financial assets.

The balance of short-term credit, as at June 30, 2004 amounted to NIS 135.5 million, as compared with NIS 142.5 million on June 30, 2003. Credit balances remained similar to the balances in the corresponding period last year, despite the special dividend paid to the shareholders (NIS 75 million), due to a positive cash flow from current operations and the use of some of some of the proceeds of the issue for partial repayment of the short-term credit as aforesaid.
E. EXPOSURE AND MANAGEMENT OF MARKET RISKS

In continuation to the Management Discussion dated December 31, 2003, in which the essence of the exposure to market risks and its management, as determined by the Board of Directors, was outlined, the following is an update, as at June 30, 2004:

The Company's CPI-linked liabilities (net of deposits) amount to a net overall sum of approximately NIS 183 million, at interest no higher than the market rate. If inflation were to rise significantly, a loss might be generated in the Company's financial statements due to a surplus of CPI-linked liabilities. Therefore, in January 2004 , the Company entered into a forward transaction, with a term of one year, to hedge the sum of NIS 200 million against a rise in the CPI (at a cost of $0.92 \%$ per year).

REPORT OF LINKAGE BASES

The following are the balance sheet items, according to linkage bases, as at December 31, 2003 and updated for June 30, 2004:

IN FOREIGN CURRENCY, OR LINKED THERETO (PRIMARILY \$)

ASSETS

| CASH AND CASH EQUIVALENTS | 61.3 |  | 8.5 |
| :---: | :---: | :---: | :---: |
| SHORT-TERM DEPOSITS AND |  |  |  |
| INVESTMENTS | 61.1 | 45.7 |  |
| ACCOUNTS RECEIVABLE AND |  |  |  |
| DEBIT BALANCES | 233.0 | 2.2 | 47.4 |
| INVENTORIES |  |  |  |
| INVESTMENTS IN ASSOCIATED |  |  |  |
| COMPANIES | 12.6 | 11.1 | 15.8 |
| DEFERRED TAXES ON INCOME |  |  |  |
| FIXED ASSETS, NET |  |  |  |
| DEFERRED EXPENSES, NET OF |  |  |  |
| AMORTIZATION |  |  |  |
| TOTAL ASSETS | 368.0 | 59.0 | 71.7 |
| LIABILITIES |  |  |  |
| CREDIT FROM BANKS | 135.5 |  |  |
| ACCOUNTS PAYABLE AND CREDIT |  |  |  |
| BALANCES | 153.6 | 6.0 | 8.9 |
| DEFERRED TAXES ON INCOME |  |  |  |
| NOTES |  | 235.8 |  |
| OTHER LIABILITIES | 32.8 |  | 2.3 |
| SHAREHOLDERS' EQUITY |  |  |  |
| TOTAL LIABILITIES AND EQUITY | 321.9 | 241.8 | 11.2 |
| SURPLUS FINANCIAL ASSETS (LIABILITIES) AS AT |  |  |  |
| JUNE-30-2004 | 46.1 | (182.8) | 60.5 |
| SURPLUS FINANCIAL ASSETS (LIABILITIES) AS AT |  |  |  |
| DECEMBER 31, 2003 | 69.4 | (229.2) | 65.2 |

[^0]
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guarantee that future results of operations will coincide with the forward-looking statements and these may in fact differ considerably from the present forecasts as a result of factors that may change in the future, such as changes in costs and market conditions, failure to achieve projected goals, failure to achieve anticipated efficiencies, and other factors which are beyond the control of the Company. The Company undertakes no obligation to publicly update such forward-looking statements, regardless of whether the updates originate from new information, future events or any other reason.
G. DIVIDEND

The Board of Directors of the Company declared on August 11, 2004 a cash dividend for the year 2004 in a total amount of approximately NIS 100 million (NIS 25.12 per share), which will be paid to shareholders of the Company.
H. MISCELLANEOUS

In the second quarter of the year, the Company began operating in the confidential data destruction sector in Switzerland, through the operation of mobile shredder trucks at customer sites, as part of a test case for entering this field in Europe.
I. DONATIONS AND CONTRIBUTIONS

As part of its business and social commitment, the AIPM Group devotes efforts and resources to community assistance and support, focusing on providing help to the weaker echelons of Israeli society - primarily teenagers - as part of a desire to build and contribute to the shaping the human fabric of Israeli society. As part of this policy, the Company makes contributions to various institutions that are active in these areas, while also participating, through its employees, in volunteer work in the community for promoting these same objectives.

Moreover, student scholarships amounting to NIS 90 thousand were awarded in the reported period, through the Shenkar Foundation, which was established by the Company together with its Austrian strategic partner in NHP.
J. GENERAL

5,403 shares were issued during the reported period ( $0.1 \%$ dilution), on account of the exercise of 17,985 options as part of the Company's senior employee stock option plans.

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EXHIBIT 3

AMERICAN ISRAELI PAPER MILLS LTD.

SUMMARY OF CONSOLIDATED BALANCE SHEETS

NIS IN THOUSANDS (see note 1c)
----------------------------------

| JUNE 30, 2004 <br> (UNAUDITED) | JUNE 30, 2003 <br> (UNAUDITED) | DEC. 31, 2003 |
| :---: | :---: | :---: |
| (AUDITED) |  |  |

CURRENT ASSETS:
-------------------
Cash and cash equivalents
Short-term deposits and investment

Receivables :
Trade
Other
Inventories

Total current assets

INVESTMENTS AND LONG TERM RECEIVABLES:
Deferred income taxes

## FIXED ASSETS

| Cost | 961,693 | 940,708 | 953,656 |
| :---: | :---: | :---: | :---: |
| Less - accumulated depreciation | 638,163 | 617,960 | 628,015 |
|  | 323,530 | 322,748 | 325,641 |
| Deferred charges net of accumulated amortization | 1,215 | 506 | 1,267 |
|  | 1,287,396 | 1,090,477 | 1,253,274 |
| CURRENT LIABILITIES: |  |  |  |
| Credit from banks | 135,516 | 142,511 | 144,989 |
| Current maturities of long-term notes | 6,668 | 6,814 | 6,590 |
| Payables and accured liabilities : |  |  |  |
| Trade | 81,395 | 84,911 | 84,602 |
| Other | 87,105 | 66,847 | 73,010 |
| Total current liabilities | 310,684 | 301,083 | 309,191 |


| Deferred income taxes | 54,753 | 58,889 | 61,801 |
| :---: | :---: | :---: | :---: |
| Loans from banks and other liabilities (net of current maturities): |  |  |  |
| Notes | 229,181 | 34,158 | 233,039 |
| Other liabilities | 35,075 | 35,521 | 35,013 |
| Total long term liabilities | 319,009 | 128,568 | 329,853 |
| Total liabilities | 629,693 | 429,651 | 639,044 |
| SHAREHOLDERS' EQUITY: |  |  |  |
| Share capital | 125,257 | 125,256 | 125,257 |
| Capital surplus | 90,060 | 90,060 | 90,060 |
| Currency adjustments in respect of financial statements of associated companies | (279) | 100 | (1,122) |
| Retained earnings | 342,665 | 445,410 | 400,035 |
| Dividend declared after balance sheet date | 100,000 |  |  |
|  | 657,703 | 660,826 | 614,230 |
|  | ,287,396 | 1,090,477 | 1,253,274 |

The accompanying notes are an integral part of the financial statements.

AMERICAN ISRAELI PAPER MILLS LTD.

SUMMARY OF CONSOLIDATED STATEMENTS OF INCOME

NIS IN THOUSANDS (see note 1c)


Selling and marketing, administrative and general expenses :

Selling and marketing 15,904 7,559
Administrative and general

| 11,628 | 13,763 | 6,151 |
| :---: | :---: | :---: |
| 27,532 | 28,857 | 3,710 |

Income from ordinary operations

The accompanying notes are an integral part of the financial statements.

AMERICAN ISRAELI PAPER MILLS LTD.

SUMMARY OF STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
$====================================================$
NIS IN THOUSANDS (see note 1c)
$===========================$

Balance at January 1, 2004 (audited)
$==================================$

Changes during the six month period ended June 30, 2004 (unaudited) :
Net income
Dividend declared after balance sheet date
Exercise of employees options into shares
Adjustments due to the translation respect

ADJUSTMENTS DUE TO THE TRANSLATION OF FINANCIAL STATEMENTS

| SHARE | CAPITAL | OF ASSOCIATED |
| :---: | :---: | :---: |
| CAPITAL | SURPLUS | COMPANIES |
| $-----------------------------------~$ |  |  |


| of financial statements of associated companies |  |  | 843 |
| :---: | :---: | :---: | :---: |
| Balance at June 30, 2004 (unaudited) | 125,257 | 90,060 | (279) |
| Balance at January 1, 2003 (audited) | 125,256 | 90,060 | $(3,482)$ |
| Changes during the six month period ended June 30, 2003 (unaudited) : |  |  |  |
| Net income |  |  |  |
| Dividend distributed |  |  |  |
| Exercise of employees options into shares | * |  |  |
| Adjustments due to the translation respect of financial statements of associated companies |  |  | 3,582 |
| Balance at June 30, 2003 (unaudited) | 125,256 | 90,060 | 100 |
| Balance at April 1, 2004 (unaudited) | 125,257 | 90,060 | (62) |
| Changes during the three month period ended June 30, 2004 (unaudited): |  |  |  |
| Net income |  |  |  |
| Dividend declared after balance sheet date |  |  |  |
| Exercise of employees options into shares | * |  |  |
| Adjustments due to the translation respect of financial statements of associated companies |  |  | (217) |
| Balance at June 30, 2004 (unaudited) | 125,257 | 90,060 | (279) |
| Balance at April 1, 2003 (unaudited) | 125,256 | 90,060 | $(2,772)$ |
| Changes during the three month period ended June 30, 2003 (unaudited): |  |  |  |
| Net income |  |  |  |
| Erosion of the dividend proposed in March 2003 |  |  |  |
| Exercise of employees options into shares | * |  |  |
| Adjustments due to the translation respect of financial statements of associated companies |  |  | 2,872 |
| Balance at June 30, 2003 (unaudited) | 125,256 | 90,060 | 100 |
| Balance at January 1, 2003 (audited) | 125,256 | 90,060 | $(3,482)$ |
| Changes during the year ended December 31, 2003 (audited) : |  |  |  |
| Net income |  |  |  |
| Dividend distributed |  |  |  |
| Exercise of employees options into shares | 1 |  |  |
| Adjustments due to the translation respect of financial statements of associated companies |  |  | 2,360 |
| Balance at December 31, 2003 (audited) | 125,257 | 90,060 | $(1,122)$ |

[^1]
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The accompanying notes are an integral part of the financial statements.

```
AMERICAN ISRAELI PAPER MILLS LTD. SUMMARY OF CONSOLIDATED STATEMENTS OF CASH FLOWS
    NIS IN THOUSANDS (see note 1c)
```

| SIX-MONTH | SIX-MONTH | THREE-MONI |
| :---: | :---: | :---: |
| PERIOD ENDED | PERIOD ENDED | PERIOD END |
| JUNE 30, 2004 | JUNE 30, 2003 | JUNE 30, 20 |
| (UNAUDITED) | (UNAUDITED) | (UNAUDITED |

CASH FLOWS FROM OPERATING ACTIVITIES :

```
-----------------------------------------
```

Net income for the period

Adjustments to reconcile net income to net cash
provided by operating activities (*) :

Net cash provided by operating activities

CASH FLOWS FROM INVESTING ACTIVITIES :

```
Purchase of fixed assets
Short-term deposits and investments - net
```

$(12,119)$ Associated companies :

Investment in associated companies and loans granted
$(86,999)$

Repayment of loans
Proceeds from sale of fixed assets

Net cash provided by (used in) investing activities
$(11,475)$
25,
Net income for the period
42,630
$(22,856)$
------------19

$\begin{array}{ll}(779) & (1,735) \\ 6,882 & 15,327\end{array}$
438
$(92$ 577)
1,991
activities

CASH FLOWS FROM FINANCING ACTIVITIES:

Notes Issuance, net of issuance expenses of NIS 800,000
Consideration in respect of the exercise of
options by employees
Repayment of long-term loans from banks and other
Redemption of Notes
$(383$
$(6,666$
$(381)$
$(6,770$
$(25,060$
Dividend paid
Short-term bank credit and loans - net
$(9,102)$

Net cash provided by (used in) financing activities
$(16,151)$


Increase (decrease) in cash and cash equivalents
Balance of cash and cash equivalents at beginning of period
$(88,954)$
12,874

158,706
158,706
69,752

| -------------- | -----------1 |
| ---: | ---: |
| 3,244 | 9,6 |

of period
Balance of cash and cash equivalents at end of period

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(*) Adjustments to reconcile net income to net
cash provided by operating activities:

## INCOME AND EXPENSES NOT INVOLVING CASH FLOWS:

Associated companies:
Share in profits of associated companies - net

| $(21,639)$ | $(20,363)$ |
| :---: | :---: |
| 14,078 | 16,391 |
| $(7,493)$ | $(14,186$ |
| $(234)$ | $(1,952)$ |
| 246 |  |
|  |  |
| 74 | 4,161 |
| 2,886 | $(1,377)$ |
| $(956)$ | 2,986 |

Depreciation and amortization
$14,078 \quad 14,186$
Dividend received from those companies
Deferred income taxes - net
$(7,493)$
$(1,952)$
Capital (gains) losses on sale of fixed assets
(1, 011)
Income from short-term deposits and investments, not realized yet 246
Linkage differences (erosion) of principal of long-term loans from banks and others - net 2,886

4, 161
Exchange and linkage differences on Notes
(956)
$(1,377)$
Linkage differences on long term capital note to an associated company

2,986
CHANGES IN OPERATING ASSETS AND LIABILITIES:
Increase in receivables
$(22,578) \quad(38,138)$
Decrease (increase) in inventories
1, 872
6,883
Increase (decrease) in payables and accrued liabilities

10,888
$(22,856)$
$(9,967)$
$(28,110)$

The accompanying notes are an integral part of the financial statements.

## AMIRICAN ISRAELI PAPER MILLS LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

AT JUNE 30, 2004
(Unaudited)

NOTE 1 - GENERAL
a. The interim financial statemenA. as of June 30,2004 and for the six and three month periods then ended (hereafter - the interim financial statements) were drawn up in condensed form, in accordance with Accounting Standard No. 14 of the Israel Accounting Standards Board (hereafter - the IASB) and in accordance with the Securities (Preparation of Periodic and Immediate Financial Statements) Regulations, 1970.
b. The accounting principles applB.d in preparation of the interim statements are consistent with those applied in the annual financial statements, except for the adoption for the first time of standard No. 12 of the IASB " Discontinuaunce of adjusting Financial statements of inflation", see c hereafter. Nevertheless, the interim statements do not include all the information and explanations required for the annual financial statements.

Costs unevenly incurred during the year are brought forward or deferred for interim reporting purposes if, and only if, such costs may be brought

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forward or deferred in the annual reporting.
c. Transition to nominal-historicC. financial reporting:

With effect from January 1, 2004, the company has adopted the provisions of Standard No. 12 -"Discontinuance of Adjusting Financial Statements for Inflation" - of the IASB and, pursuant thereto, the company has discontinued, from the aforesaid date, the practice of adjusting its financial statements for the effects of changes in the exchange rate of the U.S. dollar (hereafter - "the dollar").

Through December 31, 2003, the company prepared its financial statements on the basis of historical cost adjusted for the changes In the general purchasing power of Israeli currency (hereafter - "NIS"), based upon changes in the exchange rate of the dollar, in accordance with pronouncements of the Institute of Certified Public Accountants in Israel (hereafter - "the Israeli Institute"). The adjusted amounts, as above, presented in the financial statements as of December 31, 2003 (hereafter "the transition date"), are used as the opening balances for the nominal-historical financial reporting in the following periods. Additions made after the transition date have been included in the financial statements at their nominal values

The comparative figures included in these financial statements are based on the adjusted financial statements for the prior reporting periods, as previously presented, after adjustment to the exchange rate for December 31, 2003 (the exchange rate in effect at the transition date).

The amounts reported for periods after the transition date are composed as follows: all the amounts originating from the period prior to the transition date are composed of their adjusted amount at the transition date, with the addition of amounts in nominal values that were added after the transition date, and net of amounts that were deducted after the transition date (the retirement of such sums is effected at their adjusted values as of transition date, their nominal values, or a combination of the two, according to the circumstances). All the amounts originating from the period after the transition date are included in the financial statements at their nominal values.

Follwing are the changes in exchange rate of the dollar and in the Israeli consumer price index (the "CPI"):
Increase (decrease) in the six months ended June $30:$
2004
2003

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AMIRICAN ISRAELI PAPER MILLS LTD.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

$$
\text { AT JUNE 30, } 2004
$$

(Unaudited)

NOTE 2 - REDUCTION OF CORPORATE TAX RATE


#### Abstract

On June 29, 2004, the Israeli Knesset passed the Income Tax Ordinance Amendment (No. 140 and Ad Hoc Provision) law, 2004 (hearafter - the amendment), which provides for the gradual reduction - commencing from January 1, 2004 - in the rate of corporate tax from 36\% to 30\%, in the following manner: the rate for 2004 will be 35\%, in 2005 - 34\%, in 2006 $32 \%$ and in 2007 and thereafter - $30 \%$. The amendment was signed at the beginning of July 2004 by the officials authorized by the state of Israel to approve it, and was published in the Official Gazette of the Government of Israel on July 11,2004. As a result of the amendment the tax expenses in the statement of income were reduced by NIS 5,824 millions in the periods of 6 months and 3 months ended June 30,2004 , on account of of the company's deferred income taxes.


NOTE 3 - SEGMENT INFORMATION

Data on segment activity - In NIS in thousands:

For the period of 6 monthes

| Paper and recycling | Marketing of office supplies |  |  |
| :---: | :---: | :---: | :---: |
| ------------------ | ---------------------------- |  |  |
| Jan-June | Jan-June | Jan-June | Jan-June |
| 2004 | 2003 | 2004 | 2003 |
| ---- | ---- | ---- | ---- |
| 180,186 | 166,635 | 58,058 | 66,062 |
| 30,198 | 23,127 | $(2,860)$ | $(66)$ |

For the period of 3 monthes

| $\begin{gathered} \text { April-June } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { April-June } \\ 2004 \end{gathered}$ |
| :---: | :---: |


| $\begin{gathered} \text { April-June } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { April-June } \\ 2004 \end{gathered}$ |
| :---: | :---: |

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| Sales - net (1) | 91,634 | 84,721 | 27,428 | 30,277 |
| :--- | :--- | :--- | :--- | ---: |
| Income (loss) from operations | 15,540 | 10,386 | $(1,745)$ | (341) |

(1) Represents sales to external customers.

## [GRAPHIC OMITTED]

```
Enclosed please find the financial reports of the following associated
companies:
    - Neusiedler Hadera Paper Ltd.
    - Hogla-Kimberly Ltd.
```

The financial report of the following associated companies are not included:

- Carmel Containers Systems Ltd., according to section 44(c) of the Securities (Periodic and Immediate Reports) Regulations.
- TMM Integrated Recycling Industries Ltd., a reporting corporation.


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NEUSIEDLER HADERA PAPER LTD. AND SUBSIDIARIES<br>UNAUDITED CONDENSED INTERIM CONSOLIDATED<br>FINANCIAL STATEMENTS<br>AS OF JUNE 30, 2004

NEUSIEDLER HADERA PAPER LTD. AND SUBSIDIARIES
UNAUDITED CONDENSED INTERIM CONSOLIDATED
FINANCIAL STATEMENTS
AS OF JUNE 30, 2004

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RE: REVIEW OF UNAUDITED CONDENSED INTERIM CONSOLIDATED
FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED JUNE 30, 2004

Gentlemen:

At your request, we have reviewed the condensed interim consolidated financial statements ("interim financial statements") of Neusiedler Hadera Paper Ltd. ("the Company") and its subsidiaries, as follows:

- Balance sheet as of June 30, 2004.
- Statements of operations for the six months and three months ended June 30, 2004 .
- Statements of changes in shareholders' equity for the six months and three months ended June 30, 2004.
- Statements of cash flows for the six months and three months ended June 30, 2004

The financial statements for the three-month period ended March 31, 2004, were reviewed by other accountants. In addition, the comparative figures as of December 31,2003 and for the year then ended were audited by other auditors, and the comparative figures as of June 30,2003 and for the six months and three months then ended were reviewed by other accountants. Those other auditors and accountants issued unqualified reports on all those financial statements.

Our review was conducted in accordance with procedures prescribed by the Institute of Certified Public Accountants in Israel. The procedures included, inter alia, reading the aforementioned interim financial statements, reading the minutes of the shareholders' meetings and meetings of the board of directors and its committees, and making inquiries with the persons responsible for financial and accounting affairs.

Since the review that was performed is limited in scope and does not constitute an audit in accordance with generally accepted auditing standards, we do not express an opinion on the aforementioned interim financial statements.

In performing our review, nothing came to our attention which indicates that material adjustments are required to the aforementioned interim financial statements for them to be deemed financial statements prepared in conformity with generally accepted accounting principles in Israel and in accordance with the Israeli Securities Regulations (Periodic and Immediate Reports), 1970.

Brightman Almagor \& Co.

Certified Public Accountants
A Member Firm of Deloitte Touche Tohmatsu

Tel Aviv, August 10, 2004

| 2004 |
| :---: |
| Reported |
| Amounts (1) |

## 2003

Adjusted
Amounts (2)
(Unaudited)

## A S S E T S

Current Assets Cash and cash equivalents Trade receivables Other receivables Inventories

Total current assets

Fixed Assets Cost Less - accumulated depreciation

Other Assets - Goodwill

Total assets

LIABILITIES AND SHAREHOLDERS' EQUITY
Current Liabilities
Short-term bank credit
Current maturities of long-term bank loans Trade payables
American Israeli Paper Mills Group, net
Other payables and accrued expenses
Total current liabilities

Long-Term Liabilities
Long-term bank loans
Capital notes to shareholders
Deferred taxes
Accrued severance pay, net

Total long-term liabilities

Shareholders' Equtiy
Share capital
Capital reserves
Retained ernings

Total liabilities and shareholders' equity
(*) Reclassified.
(1) See Note 2B(1).

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(2) Adjusted for changes in the exchange rate of the U.S. dollar as of December 31, 2003.


2

NEUSIEDLER HADERA PAPER LTD. AND SUBSIDIARIES CONDENSED INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS (NIS in thousands, except per share data)

|  | Six months ended June 30, |  | Three months |
| :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 |
|  | Reported <br> Amounts <br> (1) | Adjusted <br> Amounts (2) | Reported <br> Amounts (1) |
|  | (Unaudited) |  | (Unaud |
| SALES, NET | 350,186 | 325,584 | 169,828 |
| COST OF SALESGROSS PROFIT | 303,719 | 280,539 (*) | 146,910 |
|  | 46,467 | 45,045 | 22,918 |
| OPERATING COSTS AND EXPENSES |  |  |  |
| Selling expenses | 23,245 | 21,168 | 10,587 |
| General and administative expenses | 3,907 | 3,855 (*) | 2,204 |
|  | 27,152 | 25,023 | 12,791 |
| OPERATING PROFIT | 19,315 | 20,022 | 10,127 |
| FINANCING EXPENSES, NET | $(7,641)$ | $(2,190)$ | (1, 872) |
| OTHER INCOME (LOSS), NET | 34 | (31) (*) | 34 |
| INCOME BEFORE INCOME TAXES (TAX BENEFITS) | 11,708 | 17,801 | 8,289 |
| INCOME TAXES (TAX BENEFITS) | (761) | 5,548 | $(1,876)$ |



```
Balance - April 1, 2004
Net income for the period
    Balance - June 30, 2004
```

Three months ended June 30, 2003
(Unaudited) (Adjusted Amounts (2))

```
Balance - April 1, 2003 1 43,352 27,20
```

Net income for the period
Balance - June 30, 2003

Year ended December 31, 2003
(Adjusted Amounts (2))

```
Balance - January 1, 2003
Net income for the year
    Balance - December 31, 2003
```

(1) See Note 2B(1).
(2) Adjusted for changes in the exchange rate of the U.S. dollar as of December 31, 2003.

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

NEUSIEDLER HADERA PAPER LTD. AND SUBSIDIARIES CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (NIS in thousands)

| 2004 | 2003 | 2004 |
| :---: | :---: | :---: |
| Reported | Adjusted | Reporte |
| Amounts (1) | Amounts (2) | Amounts |
| (Unaudited) |  |  |

Net income for the period Adjustments to reconcile net income to net cash provided by (used in) operating activities

Income and expenses not involving cash flows:
Depreciation and amortization
Deferred taxes, net
Increase in liability for
$\quad$ severance pay, net
Capital loss (gain) from sale of fixed assets
Exchange rate differences of long-term bank loans
Exchange rate differences of long-term capital
notes to shareholders

Changes in assets and liabilities:
Decrease (increase) in trade receivables
Decrease (increase) in other receivables
Decrease (increase) in inventories
Increase (decrease) in trade payables
Increase (decrease) in American Israeli Paper Mills Group, net
Increase (decrease) in other payables and accrued expenses

Net cash provided by (used in) operating activities

CASH FLOWS - INVESTING ACTIVITIES
Acquisition of fixed assets
Proceeds from sale of fixed assets
Net cash used in investing activities

CASH FLOWS - FINANCING ACTIVITIES

Short-term bank credit, net
Repayment of long-term loans
Repayment of long-term
capital notes to shareholders

Net cash used in financing activities

Increase (decrease) in cash and cash equivalents
Cash and cash equivalents - beginning of period

Cash and cash equivalents - end of period

12,469
12,253
10,16

| 4,485 | 4,265 | 2,25 |
| :---: | ---: | ---: |
| $(843)$ | 5,547 | $(1,73$ |
| -- | 12 | $(3$ |
| $(34)$ | 92 | $(6$ |
| 1,328 | 2,251 |  |
| 1,453 | -- |  |


| $(11,553)$ | 16,056 | ( 4, 42 |
| :---: | :---: | :---: |
| 3,404 | 705 (*) | 4,56 |
| 4,408 | 3,932 | $(3,56$ |
| $(18,349)$ | 13 | $(12,04$ |
| 7,852 | 12,384 | $(2,27$ |
| 999 | $(4,690)(*)$ | $(1,20$ |
| 5,619 | 52,820 | (8, 40 |


| $(4,440)$ | $(3,472)$ | $(2,19$ |
| :---: | :---: | :---: |
| 86 | 324 |  |
| $(4,354)$ | $(3,148)$ | $(2,12$ |


| 3,158 | (18) | 3,15 |
| :---: | :---: | :---: |
| $(7,569)$ | $(7,424)$ | $(1,30$ |
| $(13,764)$ | $(30,653)$ | $(13,76$ |
| $(18,175)$ | $(38,095)$ | $(11,91$ |
| $(16,910)$ | 11,577 | $(22,44$ |
| 31,678 | 49,089 | 37,21 |
| 14,768 | 60,666 | 14,76 |

(*) Reclassified.
(1) See Note 2B(1).
(2) Adjusted for changes in the exchange rate of the U.S. dollar as of December 31, 2003.

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The accompanying notes are an integral part of the condensed interim consolidated financial statements.

NEUSIEDLER HADERA PAPER LTD. AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED
FINANCIAL STATEMENTS AS OF JUNE 30, 2004

NOTE 1 - BASIS OF PRESENTATION

The unaudited condensed interim consolidated financial statements as of June 30, 2004 and for the six months and three months then ended ("interim financial statements") of Neusiedler Hadera Paper Ltd. ("the Company") and subsidiaries should be read in conjunction with the audited consolidated financial statements of the company and subsidiaries as of December 31, 2003 and for the year then ended, including the notes thereto. In the opinion of management, the interim financial statements include all adjustments necessary for a fair presentation of the financial position and results of operations as of the dates and for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results to be expected on a full-year basis.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## A. GENERAL

The interim financial statements have been prepared in conformity with generally accepted accounting principles ("GAAP") in Israel, in a condensed format in accordance with GAAP applicable to the preparation of interim period financial statements, including those under Standard No. 14, "Interim Financial Reporting".
B. NEW ACCOUNTING STANDARDS

The accounting principles applied in the preparation of these interim financial statements are consistent with those principles applied in the preparation of the most recent annual audited financial statements with the exception of the following:
(1) CESSATION OF FINANCIAL STATEMENT ADJUSTMENT AND CHANGE TO REPORTING IN REPORTED AMOUNTS - STANDARD NO. 12
(A) DEFINITIONS:

Adjusted Amount - historical nominal amount adjusted for changes in the exchange rate of the U.S dollar as of December 31, 2003, in accordance with Opinion No. 36 of the Institute of Certified Public Accountants in Israel.

Reported Amount - Adjusted Amount plus amounts in nominal terms added subsequent to December 31, 2003, and less amounts subtracted after that date.

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NEUSIEDLER HADERA PAPER LTD. AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE 30, 2004

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)
B. NEW ACCOUNTING STANDARDS (CONT.)
(1) Cessation of Financial Statement Adjustment and Change to Reporting in Reported Amounts - Standard No. 12 (cont.)
(B) In January 2004, Israeli Accounting Standard No. 12 "Cessation of Financial Statements Adjustment" came into effect. Following the initial implementation of Standard No. 12, commencing January 1, 2004, the Group ceased the presentation of its financial statements based on nominal historical cost adjusted for the changes in the exchange rate of the US Dollar in relation to the NIS. Effective with the interim financial statements as of March 31, 2004 and for the reporting periods thereafter, the Group's financial statements are prepared and presented in Reported Amounts.

Comparative figures included in the interim financial statements relating to December 31, 2003 and June 30, 2003 and for the year and six-month and three-month periods respectively then ended, are presented in Adjusted Amounts.
(C) REPORTED AMOUNTS ARE DETERMINED AS FOLLOWS:

Balance Sheet Items

Monetary items (items whose balance sheet amount reflects their current value or realization value at the balance sheet date) are presented at their nominal value as of the balance sheet date.

Non-monetary items are presented at their Adjusted Amounts plus additions and dispositions occurring during the reporting period. Additions made subsequent to December 31, 2003 and dispositions of items added subsequent to such date, are presented at their historical nominal value. Dispositions of items added prior to December 31, 2003 are presented at their Adjusted Amount.

Statement of Operation Items

Income and expenses reflecting transactions, and financial income and expenses, are presented at their nominal value.

Income and expenses deriving from non-monetary items (mainly depreciation and amortization) were presented in a manner corresponding to the presentation of the related non-monetary balance sheet item, as illustrated above.

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(D) The amounts at which non-monetary items are presented in these interim financial statements do not necessarily represent their realization value or economic value, but solely their Reported Amount.

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NEUSIEDLER HADERA PAPER LTD. AND SUBSIDIARIES
    NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED
FINANCIAL STATEMENTS AS OF JUNE 30, 2004
```

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)
B. NEW ACCOUNTING STANDARDS (CONT.)
(2) AMORTIZATION OF GOODWILL - STANDARD NO. 20

In March 2004, the Israeli Accounting Standard Board issued Standard No. 20 "The Amortization Period of Goodwill". Standard No. 20 calls for the amortization of goodwill over its useful life, based on a systematic method that should reflect the estimated expected period in which the goodwill is to contribute economic benefits. The amortization period shall not exceed 20 years from the date on which the goodwill was initially recognized. Standard No. 20 is in effect for reporting periods commencing January 1, 2004, and its provisions are to be applied on a prospective basis. The implementation of Standard No. 20 did not, and is not expected to, affect the Group's financial position and results of operations.
C. Following are the changes in the representative exchange rate of the U.S. dollar vis-a-vis the NIS and in the Israeli Consumer Price Index ("CPI").

|  | REPRESENTATIVE EXCHANGE <br> RATE OF THE DOLLAR (NIS PER \$1) | CP I <br> "IN RESPECT OE <br> (IN POINTS) |
| :---: | :---: | :---: |
| AS OF: |  |  |
| June 30, 2004 | 4.497 | 181.09 |
| June 30, 2003 | 4.312 | 181.09 |
| December 31, 2003 | 4.379 | 178.58 |
| Increase (decrease) during the: | \% | \% |
| Six months ended June 30, 2004 | 2.7 | 1.4 |
| Six months ended June 30, 2003 | (9.0) | (0.5) |
| Three months ended June 30, 2004 | (0.7) | 1.5 |
| Three months ended June 30, 2003 | (8.0) | (1.3) |
| Year ended December 31, 2003 | (7.6) | (1.9) |

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In June 2004, the Israeli Knesset passed Amendment No. 140 to the Income Tax Ordinance, according to which the corporate income-tax rate would gradually be reduced from the current 36\% to 30\% by 2007 (2004-35\%, 2005-34\%, 2006-32\%, 2007-30\%). The effect of this change on the Group's current and deferred income tax provisions is reflected by a reduction of NIS 4,655 thousand in income tax expense for the six-month and three-month periods ended June 30, 2004.

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    HOGLA-KIMBERLY LTD. AND SUBSIDIARIES
UNAUDITED CONDENSED INTERIM CONSOLIDATED
    FINANCIAL STATEMENTS
    AS OF JUNE 30, 2004
```

    HOGLA-KIMBERLY LTD. AND SUBSIDIARIES
    UNAUDITED CONDENSED INTERIM CONSOLIDATED
    FINANCIAL STATEMENTS
            AS OF JUNE 30, 2004
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ACCOUNTANTS' REVIEW REPORT 1
CONDENSED FINANCIAL STATEMENTS:
Balance Sheets 2
Statements of Operations 3
Statements of Changes in Shareholders' Equity 4-5
Statements of Cash Flows 6-7
Notes to the Financial Statements 8-11
```


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The Board of Directors of
Hogla-Kimberly Ltd.
$\begin{array}{ll}\text { RE: } & \text { REVIEW OF UNAUDITED CONDENSED INTERIM CONSOLIDATED } \\ & \text { FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED JUNE 30, } 2004\end{array}$

Gentlemen:

At your request, we have reviewed the condensed interim consolidated financial statements ("interim financial statements") of Hogla-Kimberly Ltd. ("the Company") and its subsidiaries, as follows:

- Balance sheet as of June 30, 2004.
- Statements of operations for the six months and three months ended June 30, 2004.
- Statements of changes in shareholders' equity for the six months and three months ended June 30, 2004.
- Statements of cash flows for the six months and three months ended June 30, 2004.

Our review was conducted in accordance with procedures prescribed by the Institute of Certified Public Accountants in Israel. The procedures included, inter alia, reading the aforementioned interim financial statements, reading the minutes of the shareholders' meetings and meetings of the board of directors and its committees, and making inquiries with the persons responsible for financial and accounting affairs.

Since the review that was performed is limited in scope and does not constitute an audit in accordance with generally accepted auditing standards, we do not express an opinion on the aforementioned interim financial statements.

In performing our review, nothing came to our attention which indicates that material adjustments are required to the aforementioned interim financial statements for them to be deemed financial statements prepared in conformity with generally accepted accounting principles in Israel and in accordance with the Israeli Securities Regulations (Periodic and Immediate Reports), 1970.

Brightman Almagor \& Co.
Certified Public Accountants
A Member Firm of Deloitte Touche Tohmatsu

Tel Aviv, August 5, 2004

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CURRENT ASSETS

Cash and cash equivalents
Current maturities of long-term deposits
Trade receivables
Other receivables
Inventories
LONG-TERM INVESTMENTS
Long-term deposits
Capital note of shareholder
FIXED ASSETS
Cost
Less - accumulated depreciation

OTHER ASSETS - GOODWILL

CURRENT LIABILITIES
Short-term bank credit
Current maturities of long-term bank loans
Trade payables
Other payables and accrued expenses

```
LONG-TERM LIABILITIES
Long-term bank loans
Deferred taxes
```


## MINORITY INTEREST

## SHAREHOLDERS' EQUITY

Share capital
Capital reserves
Translation adjustments relating to foreign held autonomous Subsidiary (2)
Retained earnings

JUNE 30,


| 80,369 | 9,838 |
| :---: | :---: |
| 8,095 | 1,313 |
| 261,448 | 208,967 |
| 19,310 | 12,905 |
| 113,139 | 100,506 |
| 482,361 | 333,529 |


| 71,952 | 77,947 |
| :---: | :---: |
| 32,770 | 33,279 |
| 104,722 | 111,226 |


| 480,793 | 473,042 |
| :---: | :---: |
| 212,210 | 202,533 |
| 268,583 | 270,509 |
| 28,435 | 30,457 |
| 884,101 | 745,721 |


| - | 12,065 |
| :---: | :---: |
| 19,261 | 23,875 |
| 191,509 | 131,151 |
| 42,454 | 30,959 |
| 253,224 | 198,050 |
| 103,880 | 86,266 |
| 30,827 | 24,873 |
| 134,707 | 111,139 |
| 52,887 | 47,612 |
| 28,788 | 28,788 |
| 156,799 | 156,799 |
| 1,690 | - |
| 256,006 | 203,333 |
| 443,283 | 388,920 |

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HOGLA-KIMBERLY LTD. AND SUBSIDIARIES
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS (NIS IN THOUSANDS)

| SIX MONTHS ENDED JUNE 30, |  | THREE MONTHS ENDED JUNE 30, |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 200 |
| REPORTED | ADJUSTED | REPORTED | ADJUST |
| AMOUNTS (1) | Amounts (2) | AMOUNTS (1) | Amounts |
| (UNAUDITED) |  |  |  |


| Net sales | 524,924 | 404,625 | 258,158 | 207, |
| :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 363,809 | 292,518 | 178,772 | 144, |
| GROSS PROFIT | 161,115 | 112,107 | 79,386 | 62 , |
| Selling expenses | 94,782 | 60,581 | 49,139 | (*) 33, |
| General and administrative expenses | 20,494 | 19,383 | 10,574 | (*) 9, |
| OPERATING PROFIT | 45,839 | 32,143 | 19,673 | 20, |
| Financing income (expenses), net | $(6,322)$ | 9,592 | $(8,402)$ | 11, |
| Other income, net | 1,257 | 227 | 1,170 |  |
| INCOME BEFORE INCOME TAXES | 40,774 | 41,962 | 12,441 | 31, |



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HOGLA-KIMBERLY LTD.
CONDENSED INTERIM STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (NIS IN THOUSANDS)


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autonomous Subsidiary (2)

|  |  |  | (434) |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income for the period |  |  |  | 12,299 |
| Balance - June 30, 2004 | 28,788 | 156,799 | 1,690 | 256,006 |
| THREE MONTHS ENDED |  |  |  |  |
| JUNE 30, 2003 (UNAUDITED) |  |  |  |  |
| Balance - April 1, 2003 | 28,788 | 156,799 | - | 176,604 |
| Net income for the period |  |  |  | 26,729 |
| Balance - June 30, 2003 | 28,788 | 156,799 | - | 203,333 |

## YEAR ENDED

DECEMBER 31, 2003
(ADJUSTED AMOUNTS (3))

| Balance - January 1, 2003 Dividend paid | 28,788 | 156,799 | - | 171,141 |
| :---: | :---: | :---: | :---: | :---: |
| Net income for the year |  |  |  | 56,253 |
| Balance - December 31, 2003 | 28,788 | 156,799 | - | 227,394 |

(1) See Note 2B(1).
(2) See Note 2B(2).
(3) Adjusted for changes in the exchange rate of the U.S dollar as of December 31, 2003.

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

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## HOGLA-KIMBERLY LTD. AND SUBSIDIARIES <br> CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (NIS IN THOUSANDS)

SIX MONTHS ENDED
JUNE 30,

| 2 | 0 | 0 | 4 | 2 | 0 | 0 | 3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

THREE MONTHS ENDE JUNE 30,

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| REPORTED | ADJUSTED | REPORTED | ADJU |
| :---: | :---: | :---: | :---: |
| AMOUNTS (1) | AMOUNTS (3) | AMOUNTS (1) | AMOUN |
|  | (UNAUDITED) |  |  |


| CASH FLOWS - OPERATING ACTIVITIES |  |  |  |
| :---: | :---: | :---: | :---: |
| Net income for the period | 28,612 | 32,192 | 12,299 |
| Adjustments to reconcile net income to net cash provided by operating activities (Appendix A) | 10,651 | $(17,015)$ | 5,504 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 39,263 | 15,177 | 17,803 |
| CASH FLOWS - INVESTING ACTIVITIES |  |  |  |
| Withdrawal of long-term bank deposits | - | 7,882 | - |
| Acquisition of fixed assets | $(6,117)$ | $(17,159)$ | $(2,659)$ |
| Proceeds from sale of fixed assets | 1,827 | 531 | 1,328 |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES | $(4,290)$ | $(8,746)$ | $(1,331)$ |
| CASH FLOWS - FINANCING ACTIVITIES |  |  |  |
| Dividend paid | - | $(32,843)$ | - |
| Long-term loans received | 13,603 | 10,737 | 9,176 |
| Repayment of long-term loans | $(4,421)$ | $(7,882)$ | - |
| Short-term bank credit | $(1,087)$ | 12,065 | - |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | 8,095 | $(17,923)$ | 9,176 |
| TRANSLATION ADJUSTMENTS OF CASH AND CASH EQUIVALENTS OF FOREIGN HELD AUTONOMOUS SUBSIDIARY (2) | (39) | - | (164) |
| INCREASE (DECREASE) IN CASH AND |  |  |  |
| CASH AND CASH EQUIVALENTS BEGINNING OF PERIOD | 37,340 | 21,330 | 54,885 |
| CASH AND CASH EQUIVALENTS END OF PERIOD | 80,369 | 9,838 | 80,369 |

CASH FLOWS - OPERATING ACTIVITIES
Net income for the period
Adjustments to reconcile net
income to net cash provided by
operating activities
(Appendix A)
NET CASH PROVIDED BY OPERATING
ACTIVITIES
CASH FLOWS - INVESTING ACTIVITIES
Withdrawal of long-term bank
deposits
Acquisition of fixed assets
NET CASH PROVIDED BY (USED IN)
INVESTING ACTIVITIES
CASH FLOWS - FINANCING ACTIVITIES
Dividend paid
Long-term loans received
Repayment of long-term loans
Short-term bank credit
NET CASH PROVIDED BY (USED IN)
FINANCING ACTIVITIES
(39)
$==========$
$==========$

25,484

54,885

80,369
(1) See Note 2B(1).
(2) See Note 2B(2).
(3) Adjusted for changes in the exchange rate of the U.S dollar as of December 31, 2003.

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

HOGLA-KIMBERLY LTD. AND SUBSIDIARIES
APPENDICES TO CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (NIS IN THOUSANDS)

| SIX MONTHS ENDED |  |  |
| :---: | :---: | :---: |
| JUNE 30, |  |  |

THREE MONTHS ENDE JUNE 30,

| ------------------- |  |
| :---: | :---: |
| 2004 | 2 |
| ---------- | ---- |
| REPORTED | ADJ |
| AMOUNTS | AM |
| (1) |  |
| $----------~$ | ----- |

(UNAUDITED)
A. ADJUSTMENTS TO RECONCILE

NET INCOME TO NET CASH PROVIDED BY OPERATING
ACTIVITIES
INCOME AND EXPENSES NOT
INVOLVING CASH FLOWS:
Minority interest in earnings of Subsidiary

| 1,493 | 3,354 | 331 |
| ---: | ---: | ---: |
| 11,726 | 12,984 | 5,674 |
| $(688)$ | 4,067 | $(1,131)$ |
| $(1,257)$ | $(227)$ | $(1,170)$ |
| $(555)$ | $(2,986)$ | 43 |

CHANGES IN ASSETS AND
LIABILITIES:
Decrease (increase) in trade receivables receivables
Increase in inventories
Increase (decrease) in trade payables
Net change in balances with related parties
Increase (decrease) in other payables and accrued expenses
B. NON-CASH ACTIVITIES

Acquisition of fixed assets on credit

3,363
4,366
$==========$
$=======$
(1) See Note 2B(1).
(2) Adjusted for changes in the exchange rate of the U.S dollar as of December 31, 2003.

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The accompanying notes are an integral part of the condensed interim consolidated financial statements.

HOGLA-KIMBERLY LTD. AND SUBSIDIARIES<br>NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED<br>FINANCIAL STATEMENTS AS OF JUNE 30, 2004

NOTE 1 - BASIS OF PRESENTATION

The unaudited condensed interim consolidated financial statements as of June 30, 2004 and for the six months and three months then ended ("interim financial statements") of Hogla-Kimberly Ltd. ("the Company") and subsidiaries should be read in conjunction with the audited consolidated financial statements of the Company and subsidiaries as of December 31, 2003 and for the year then ended, including the notes thereto. In the opinion of management, the interim financial statements include all adjustments necessary for a fair presentation of the financial position and results of operations as of the dates and for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results to be expected on a full-year basis.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
A. GENERAL

The interim financial statements have been prepared in conformity with generally accepted accounting principles ("GAAP") in Israel, in a condensed format in accordance with GAAP applicable to the preparation of interim period financial statements, including those under Standard No. 14, "Interim Financial Reporting".
B. NEW ACCOUNTING STANDARDS

The accounting principles applied in the preparation of these interim financial statements are consistent with those principles applied in the preparation of the most recent annual audited financial statements with the exception of the following:
(1) CESSATION OF FINANCIAL STATEMENT ADJUSTMENT AND CHANGE TO REPORTING IN REPORTED AMOUNTS - STANDARD NO. 12
(A) DEFINITIONS:

ADJUSTED AMOUNT - historical nominal amount adjusted for changes in the exchange rate of the U.S dollar as of December 31, 2003, in accordance with Opinion No. 36 of the Institute of Certified Public Accountants in Israel.

REPORTED AMOUNT - Adjusted Amount plus amounts in nominal terms added subsequent to December 31, 2003, and less amounts subtracted after that date.

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HOGLA-KIMBERLY LTD. AND SUBSIDIARIES<br>NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED<br>FINANCIAL STATEMENTS AS OF JUNE 30, 2004

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)
B. NEW ACCOUNTING STANDARDS (cont.)
(1) CESSATION OF FINANCIAL STATEMENT ADJUSTMENT AND CHANGE TO REPORTING IN REPORTED AMOUNTS - STANDARD NO. 12 (cont.)
(B) In January 2004, Israeli Accounting Standard No. 12 "Cessation of Financial Statements Adjustment" came into effect. Following the initial implementation of Standard No. 12, commencing January 1, 2004, the Group ceased the presentation of its financial statements based on nominal historical cost adjusted for the changes in the exchange rate of the US Dollar in relation to the NIS. Effective with the interim financial statements as of March 31, 2004 and for the reporting periods thereafter, the Group's financial statements are prepared and presented in Reported Amounts.

Comparative figures included in the interim financial statements relating to December 31, 2003 and June 30, 2003 and for the year and six-month and three-month periods respectively then ended, are presented in Adjusted Amounts.
(C) REPORTED AMOUNTS ARE DETERMINED AS FOLLOWS:

BALANCE SHEET ITEMS

Monetary items (items whose balance sheet amount reflects their current value or realization value at the balance sheet date) are presented at their nominal value as of the balance sheet date.

Non-monetary items are presented at their Adjusted Amounts plus additions and dispositions occurring during the reporting period. Additions made subsequent to December 31, 2003 and dispositions of items added subsequent to such date, are presented at their historical nominal value. Dispositions of items added prior to December 31, 2003 are presented at their Adjusted Amount.

Minority interest in a Subsidiary is presented based on the interim financial statements of that Subsidiary prepared according to the guidance of Standard No. 12.

STATEMENT OF OPERATION ITEMS

Income and expenses reflecting transactions, and financial income and expenses, are presented at

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their nominal value.

Income and expenses deriving from non-monetary items (mainly depreciation and amortization) were presented in a manner corresponding to the presentation of the related non-monetary balance sheet item, as illustrated above.

Minority interest in earnings of a Subsidiary is determined based on the interim financial statements of that Subsidiary prepared according to the guidance of Standard No. 12.

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HOGLA-KIMBERLY LTD. AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED INTERIM CONSOLIDATED
FINANCIAL STATEMENTS AS OF JUNE 30, 2004

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)
B. NEW ACCOUNTING STANDARDS (cont.)
(1) CESSATION OF FINANCIAL STATEMENT ADJUSTMENT AND CHANGE TO REPORTING IN REPORTED AMOUNTS - STANDARD NO. 12 (cont.)
(D) The amounts at which non-monetary items are presented in these interim financial statements do not necessarily represent their realization value or economic value, but solely their Reported Amount.
(2) TRANSLATION OF FOREIGN OPERATIONS' FINANCIAL STATEMENTS STANDARD NO. 13
(A) In January 2004, Israeli Accounting Standard No. 13 "Effect of Changes in Foreign Exchange Rates" came into effect. This Standard addresses the translation of transactions denominated in foreign currency, as well as the translation of financial statements of a foreign entity, for inclusion in the financial statements of the reporting company. Standard No. 13 supersedes Clarifications No. 8 and 9 to Opinion No. 36 of the Institute of Certified Public Accountants in Israel, which were nullified on the date on which Accounting Standard No. 12 came into effect, as described in (1) above.
(B) A FOREIGN ENTITY CLASSIFIED AS A FOREIGN HELD AUTONOMOUS SUBSIDIARY

- Following the implementation of Standard No. 13, commencing January 2004 goodwill derived from an investment made in another entity is to be treated as one of that entity's assets. Accordingly, the goodwill associated with the Group's investment in Ovisan (a Subsidiary located in Turkey) is translated to NIS at the closing rate, rather than at the exchange rate at the date in which said investment was made, as was previously required


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#### Abstract

under the applicable accounting literature in effect through December 31, 2003. - Monetary and non-monetary assets and liabilities of the foreign entity are translated at the closing rate. o Operating and cash flow items of the foreign entity are translated, in general, by the average exchange rate for the reporting period, rather than by the closing rate as was previously required under the applicable accounting literature prior to the date in which Standard No. 13 came into effect (January 1, 2004). o All differences resulting from the translation of the foreign entity's financial statements by the method described above, are included in a separate component of shareholders' equity as "Translation adjustments relating to foreign held autonomous Subsidiary".


NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)
B. NEW ACCOUNTING STANDARDS (cont.)
(3) AMORTIZATION OF GOODWILL - STANDARD NO. 20

In March 2004, the Israeli Accounting Standard Board issued Standard No. 20 "The Amortization Period of Goodwill". Standard No. 20 calls for the amortization of goodwill over its useful life, based on a systematic method that should reflect the estimated expected period in which the goodwill is to contribute economic benefits. The amortization period shall not exceed 20 years from the date on which the goodwill was initially recognized. Standard No. 20 is in effect for reporting periods commencing January 1, 2004, and its provisions are to be applied on a prospective basis. The implementation of standard No. 20 did not, and is not expected to, affect the Group's financial position and results of operations.
C. During the six months ended June 30 , 2004 , the representative exchange rate of the US Dollar vis-a-vis the NIS increased by $2.7 \%$, the exchange rate of the Turkish Lira vis-a-vis the NIS increased by 3.1\%, the Israeli Consumer Price Index increased by 1.4\%. During the three months ended June 30, 2004, the representative exchange rate of the US Dollar vis-a-vis the NIS decreased by 0.7\%, the exchange rate of the Turkish Lira vis-a-vis the NIS increased by 13.7\%, the Israeli Consumer Price Index increased by 1.5\%.

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NOTE 3 - REDUCTION OF CORPORATE TAX RATE

In June 2004, the Israeli Knesset passed Amendment No. 140 to the Income Tax Ordinance, according to which the corporate income-tax rate would gradually be reduced from the current 36\% to 30\% by 2007 (2004-35\%, 2005-34\%, 2006-32\%, 2007-30\%). The effect of this change on the Group's current and deferred income tax provisions is reflected by a reduction of approximately NIS 4.3 million in income tax expense for the six-month and three-month periods ended June 30, 2004.


[^0]:    ASSOCIATED COMPANIES

    Hogla-Kimberly, an associated company, has a subsidiary operating in Turkey. The impact of the exposure of this subsidiary to the economic situation in Turkey - and especially to fluctuations in the exchange rate of the Turkish lira in relation to the US dollar - might affect the Group's financial statements in the Company's share in the earnings of associated companies.
    F. FORWARD-LOOKING STATEMENTS

    This report contains various forward-looking statements, based upon the Board of Directors' present expectations and estimates regarding the operations of the Group and its business environment. The Company does not

[^1]:    * Represents a sum under 1,000 NIS.

