

LABONE INC/  
Form 11-K  
June 29, 2004

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 11-K**

**FOR ANNUAL REPORTS OF EMPLOYEE STOCK PURCHASE, SAVINGS  
AND SIMILAR PLANS PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-16946

**LabOne, Inc. Profit Sharing 401(K) Plan**

**LabOne, Inc.**  
10101 Renner Blvd  
Lenexa, Kansas 66219

(913) 888-1770

LabOne, Inc. Profit Sharing 401(K) Plan

Financial Statements and Schedules

December 31, 2003, 2002 and 2001

(With Report of Independent Registered Public Accounting Firm Thereon)

Table of Contents

Report of Independent Registered Public Accounting Firm

**Financial Statements:**

Statements of Net Assets Available for Plan Benefits, December 31, 2003 and 2002

Statements of Changes in Net Assets Available for Plan Benefits, Years ended  
December 31, 2003, 2002 and 2001

Notes to Financial Statements

Schedules

1 Schedule of Assets Held for Investment Purposes, December 31, 2003

2 Schedule of Reportable Transactions, Year Ended December 31, 2003

Signatures

Exhibit Index

Exhibit 23: Consent of Independent Registered Public Accounting Firm

Exhibit 32.1: Certification of Chief Executive Officer Pursuant to 18 U.S.C. 'SS' 1350, as Adopted  
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32.2: Certification of Chief Financial Officer Pursuant to 18 U.S.C. 'SS' 1350, as Adopted  
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

---

Report of Independent Registered Public Accounting Firm

The Board of Directors  
LabOne, Inc.:

We have audited the accompanying statements of net assets available for plan benefits of the LabOne, Inc. Profit Sharing 401(k) Plan (the Plan) as of December 31, 2003 and 2002, and the related statements of changes in net assets available for plan benefits for each of the years in the three-year period ended December 31, 2003. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the LabOne, Inc. Profit Sharing 401(k) Plan as of December 31, 2003 and 2002, and the changes in net assets available for plan benefits for each of the years in the three-year period ended December 31, 2003, in conformity with United States generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules of assets held for investment purposes and reportable transactions are presented for the purpose of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. The supplemental schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

*/s/ KPMG LLP*

Kansas City, Missouri  
June 15, 2004

---

LabOne, Inc. Profit Sharing 401(K) Plan

Statements of Net Assets Available for Plan Benefits

December 31, 2003 and 2002

	<u>2003</u>	<u>2002</u>
Assets:		
Investments:		
Cash	\$ 101,659	\$ 101,659

Edgar Filing: LABONE INC/ - Form 11-K

Investments, at fair value as determined by quoted market prices	47,500,118	27,745,446
Participant Loans	<u>1,566,403</u>	<u>1,188,002</u>
Total investments	49,168,180	29,035,107
Receivables:		
Contributions receivable from participants	137,166	
Contributions receivable from employer	<u>75,904</u>	<u>21,778</u>
Total assets	49,381,250	29,056,885
Liabilities:		
Excess contributions payable	<u>55,403</u>	<u>21,741</u>
Net assets available for plan benefits	\$ <u>49,325,847</u>	\$ <u>29,035,144</u>

See accompanying notes to financial statements.

LabOne, Inc. Profit Sharing 401(K) Plan

Statements of Changes in Net Assets Available for Plan Benefits

December 31, 2003, 2002 and 2001

	<u>2003</u>	<u>2002</u>	<u>2001</u>
Additions to net assets attributed to:			
Investment income (loss):			
Net appreciation (depreciation) in fair value of investments	\$ 14,818,706	\$ (877,296)	\$ 5,241,212
Interest	78,185	75,735	60,113
Dividends	<u>218,499</u>	<u>185,581</u>	<u>170,312</u>
Total investment income (loss)	15,115,390	(615,980)	5,471,637
Less investment expenses	<u>5,566</u>	<u>5,514</u>	<u>5,796</u>
Net investment income (loss)	15,109,824	(621,494)	5,465,841
Transfer in from affiliated plan (note 1)	1,504,146		
Contributions:			
Participants	3,852,586	3,351,144	2,363,128
Employer	1,689,824	1,493,041	1,125,553
Rollovers from other investment plans	<u>168,816</u>	<u>411,341</u>	<u>99,582</u>
Total additions	22,325,196	4,634,032	9,054,104
Deductions from net assets attributed to:			
Distributions to participants	<u>(2,034,493)</u>	<u>(1,243,388)</u>	<u>(1,337,058)</u>
Net increase	20,290,703	3,390,644	7,717,046
Net assets available for plan benefits:			

Beginning of year	<u>29,035,144</u>	<u>25,644,500</u>	<u>17,927,454</u>
End of year	\$ <u>49,325,847</u>	\$ <u>29,035,144</u>	\$ <u>25,644,500</u>

See accompanying notes to financial statements.

LabOne, Inc. Profit Sharing 401(K) Plan

Notes to Financial Statements

December 31, 2003, 2002 and 2001

(1) Description of the Plan

Organization

The following description of the LabOne, Inc. Profit Sharing 401(k) Plan (the Plan) provides only general information. Participants should refer to the Summary Plan Description text for a more complete description of the Plan's provisions.

The Plan is a defined contribution plan adopted by the board of directors of LabOne, Inc. (the Company) established to cover all full-time employees of the Company. The Plan was effective January 1, 1987. Employees of the Company are eligible for participation at the beginning of each calendar quarter following the date the employee completes five hundred hours of service, attains age 20 1/2, and completes six consecutive months of employment or one year of eligibility service, as defined. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

The Plan allows participating employees to exclude their contributions from current taxable income. Contributions made by the Company and participating employees will not be required to be included in the employees' taxable income until the year of withdrawal from the Plan.

Contributions

Participant contributions - The Plan establishes a qualified cash or deferred arrangement permitting eligible employees to authorize the Company to make tax-deferred salary reduction contributions on their behalf up to 15% (10% prior to January 1, 2002) of their annual earnings, as defined by the Plan, and subject to certain limitations under the Internal Revenue Code (the Code) (not to exceed \$12,000 in 2003 and \$11,000 in 2002). Additionally, new legislation allows participants that will attain the age of 50 during 2003 and 2002 to contribute an additional \$2,000 and \$1,000 catch-up contribution, respectively. Participants may also contribute amounts representing distributions from other qualified defined benefit or defined contribution plans. Participants may elect to change their investment allocations daily and may elect to transfer funds between accounts throughout the year.

Severance pay for highly compensated employees is not considered compensation for Plan purposes. Therefore, highly compensated employees are restricted from making Plan contributions from severance pay.

Employer contributions

- The Company has the discretion to contribute up to an additional 50% of each participant's contributions, not to exceed 5% of the participant's annual compensation. The Company elected to contribute the maximum amount for 2003, 2002, and 2001. Since 1987, all Company contributions have been invested in Company common stock.

#### *Participant Accounts*

Each participant's account is credited with the participant's contribution and allocations of (a) the Company's contribution and (b) Plan earnings and charged with an allocation of administrative expenses. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account.

Participants may transfer available funds between accounts at any time upon notification to the Plan record-keeper, JPMorgan Chase. Prior to 2002, participants could not allocate Company contributions to other investment options, as they were required to be invested in Company common stock. In 2002, the Plan was amended to allow participants with at least three years of vesting service to allocate up to 50% of the Company stock held in his/her account to other investment options offered by the Plan. Beginning January 1, 2003, all participants may allocate all shares of Company stock contributed by the Company subsequent to vesting to other investment options offered by the Plan.

#### *Obligations for Benefits*

Distributions of vested balances are available upon termination, subject to the approval of the plan administrator, retirement at or after age sixty-five, death, or permanent and total disability. Distributions can be made in either a lump sum or annuity to designated beneficiaries and joint survivors. A participant may at any time withdraw any portion of his or her employee account upon showing financial hardship, as permitted by the Code.

Participants are vested immediately in their contributions plus actual earnings thereon. Vesting in the Company's contribution portion of their accounts is based on years of continuous service. Through December 31, 2001, participants became 100% vested in Company contributions after completing five years of service. In 2002, the vesting schedule was amended to allow participants 100% vesting after completion of three years. Each participant is 100% vested in the employer contributions upon disability, death, or attainment of age sixty-five while employed by the Company.

#### *Loans to Participants*

Loans to participants may be authorized by the Plan's Administrative Committee. The amount may not be less than \$500 and may not exceed one-half of the participants' vested account balances (limited to \$50,000). Loans must carry a reasonable rate of interest defined as not less than the prime rate plus 1% on the date of the last day of the month preceding loan issuance. The loan repayment period may vary from one to five years.

#### *Forfeitures*

Forfeitures represent the nonvested portion of participant account balances upon termination. Forfeited amounts are applied to reduce future Company contributions. During 2003, 2002, and 2001, Company contributions were reduced by \$103,000, \$119,073, and \$68,000, respectively, due to forfeited nonvested accounts. The balance of unallocated forfeitures to be used to offset future Company contributions was \$112,882 and \$108,071 at December 31, 2003 and 2002, respectively.

#### *Transfer in from Affiliated Plan*

On December 1, 2002, the Company acquired all the outstanding stock of Central Plains Laboratories, LLC. Effective July 1, 2003, the Central Plains Laboratories, LLC Profit Sharing 401(k) Plan was merged with the Plan and

remaining assets of \$1,504,146, were transferred to the Plan. Following the merger, participants directed the allocation of the remaining assets among the various investment options offered by the Plan.

(2) Summary of Significant Accounting Policies

*Basis of Accounting*

The accompanying financial statements have been prepared on the accrual basis in conformity with accounting principles generally accepted in the United States of America.

Investment Valuation

The Plan's investments are held in a bank trust account. Investments in securities are stated at fair value. The fair value of marketable securities is based upon quotations from national securities exchanges. Plan assets include investments in common stock of the Company. Net appreciation (depreciation) in fair value of investments includes both realized and unrealized gains and losses on securities held by the funds. Purchases and sales of investments are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the plan administrator to make estimates and assumptions that affect the reported amounts of net assets available for benefits at the date of the financial statements and the reported amounts of changes in net assets available for benefits during the reporting period. Actual results could differ from those estimates.

Payment of Benefits

Benefits are recorded when paid.

(3) Investments

The following table presents investments that represent 5% or more of the Plan's net assets at December 31, 2003 and 2002:

	<u>2003</u>	<u>2002</u>
Company common stock	\$ 24,628,390	\$ 13,819,066
American Century Mutual funds:		
Ultra Fund	7,114,406	4,663,308
Value Fund	4,008,949	2,495,423
Premium Capital Reserve Fund	2,667,602	1,673,913
Equity Growth Fund	2,554,075	1,159,036
International Growth Fund	2,195,170	1,546,162

During the years ended December 31, 2003, 2002 and 2001, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) appreciated (depreciated) in value as follows:

	<u>2003</u>	<u>2002</u>	<u>2001</u>
American Century Mutual funds	\$ 3,313,562	\$ (2,491,034)	\$ (1,486,533)
Company common stock	<u>11,505,144</u>	<u>1,613,738</u>	<u>6,727,745</u>

\$14,818,706    \$ (877,296)    \$ 5,241,212

At June 15, 2004, the fair value of the 758,497 shares of common stock of the Company held by the Plan at December 31, 2003 was \$22,816,348.

#### (4) Investment in Company Common Stock

Company contributions are invested in Company common stock. Employees can also elect to invest their contributions in Company common stock. Information about the net assets and the significant components of the changes in net assets relating to both the nonparticipant- and participant-directed investment in Company common stock for the years ended December 31, 2003, 2002, and 2001 is as follows:

	<u>2003</u>	<u>2002</u>	<u>2001</u>
Additions to net assets attributed to:			
Investment income:			
Net appreciation in fair value of Company common stock	\$11,505,144	\$ 1,613,738	\$ 6,727,745
Interest	<u>499</u>	<u>538</u>	<u>1,720</u>
Total investment income	11,505,643	1,614,276	6,729,465
Less investment expenses	<u>128</u>	<u>195</u>	<u>91</u>
Net investment income	11,505,515	1,614,081	6,729,374
Contributions:			
Employee	611,466	518,370	264,854
Employer	<u>1,689,823</u>	<u>1,493,041</u>	<u>1,125,553</u>
Total additions	<u>13,806,804</u>	<u>3,625,492</u>	<u>8,119,781</u>
Deductions from net assets attributed to:			
Distributions to participants	(639,679)	(509,514)	(314,728)
Loans to participants	(73,460)	(157,657)	(57,819)
Loan repayments	69,513	46,156	34,126
Transfers between funds	<u>(2,280,267)</u>	<u>(452,170)</u>	<u>65,376</u>
Total deductions	<u>(2,923,893)</u>	<u>(1,073,185)</u>	<u>(273,045)</u>
Net increase	10,882,911	2,552,307	7,846,736
Net assets available for plan benefits:			
Beginning of year	<u>13,942,503</u>	<u>11,390,196</u>	<u>3,543,460</u>
End of year	\$ <u>24,825,414</u>	\$ <u>13,942,503</u>	\$ <u>11,390,196</u>

#### (5) Federal Income Taxes

The Plan has received a determination letter from the Internal Revenue Service, dated November 7, 2002, stating that the Plan meets the requirements of Section 401(a) of the Code and the trust is exempt from Federal income taxes under the provisions of Section 501(a) of the Code. The plan administrator is not aware of any activity or transactions that may adversely affect the qualified status of the Plan.

Although the Plan has been amended since receiving the determination letter, the plan administrator believes that the Plan is designed and is currently being operated in compliance with the applicable requirements of the Code.

#### (6) Administrative Costs



Certain administrative functions are performed by officers or employees of the Company. No such officer or employee receives compensation from the Plan. Substantially all administrative expenses for the Plan are paid by the Company.

(7) Related-Party Transactions

Investments include cash at JPMorgan Chase. JPMorgan Chase is the record-keeper and trustee as defined by the Plan and, therefore, these transactions qualify as party-in-interest transactions. In addition, the Plan also holds shares of Company common stock.

(8) Reconciliation of Financial Statements to Form 5500

At December 31, 2003 and 2002, participants whose account balances totaled \$394,717 and \$32,565, respectively, notified the plan administrator that they had elected to withdraw from the Plan. These amounts are presented herein as components of net assets in the accompanying financial statements, but are presented as liabilities of the Plan on Form 5500.

The following is a reconciliation of net assets available for plan benefits from the financial statements to the Form 5500 at December 31, 2003 and 2002:

	<u>2003</u>	<u>2002</u>
Net assets available for plan benefits per the financial statements	\$ 49,325,847	\$ 29,035,144
Amounts allocated to withdrawing participants	<u>(394,717)</u>	<u>(32,565)</u>
Net assets available for plan benefits per the Form 5500	\$ <u>48,931,130</u>	\$ <u>29,002,579</u>

The following is a reconciliation of distributions to participants per the financial statements to the Form 5500 for the years ended December 31, 2003, 2002 and 2001:

	<u>2003</u>	<u>2002</u>	<u>2001</u>
Distributions to participants per the financial statements	\$ 2,034,493	\$ 1,243,388	\$ 1,337,058
Add amounts allocated to withdrawing participants at end of year	394,717	32,565	224,602
Less amounts allocated to withdrawing participants at beginning of year	<u>(32,565)</u>	<u>(224,602)</u>	<u>(17,869)</u>
Distributions paid to participants per the Form 5500	\$ <u>2,396,645</u>	\$ <u>1,051,351</u>	\$ <u>1,543,791</u>

(9) Plan Termination

The Plan is subject to the provisions of the ERISA. Although it has not expressed any intention to do so, the Company has the right to discontinue its contributions to the Plan at any time and to terminate the Plan subject to the provisions set forth in ERISA. In the event of termination, participants would become 100% vested in their employer contributions.

Schedule 1

LabOne, Inc. Profit Sharing 401(K) Plan

## Schedule of Assets Held for Investment Purposes

December 31, 2003

<u>Description of investment</u>	<u>Number of units</u>	<u>Cost</u>	<u>Current value</u>
Cash held at JPMorgan Chase**	101,659	\$ 101,659	\$ 101,659
Common stock:			
LabOne, Inc. **	758,497	10,561,758	24,628,390
Mutual funds:			
American Century Investments, Inc.:**			
Ultra Fund	266,957	*	7,114,406
Value Fund	534,527	*	4,008,949
International Growth Fund	276,453	*	2,195,170
Premium Capital Reserve Fund	2,667,654	*	2,667,654
Premium Diversified Bond Fund	129,192	*	1,335,694
Equity Growth Fund	130,310	*	2,554,075
Strategic Allocation: Conservative Fund	82,276	*	450,867
Strategic Allocation: Moderate Fund	216,980	*	1,377,858
Strategic Allocation: Aggressive Fund	167,448	*	<u>1,167,107</u>
			47,601,777
Loans to participants (interest rates on outstanding loans at December 31, 2003 varied from 5% to 10.50%) **	1,566,402	*	<u>1,566,402</u>
Total investments			\$ <u>49,168,180</u>

\* In accordance with instructions to the Form 5500, the Plan is no longer required to disclose the cost component of participant-directed investments.

\*\*Party-in-interest.

See accompanying report of independent registered public accounting firm

Schedule 2

LabOne, Inc. Profit Sharing 401(K) Plan

## Schedule of Reportable Transactions

Year ended December 31, 2003

<b>Expense</b>	<b>Current value of</b>
----------------	-----------------------------

	<b>Purchase price</b>	<b>Selling price</b>	<b>Lease rental</b>	<b>incurred with trans- action</b>	<b>Cost of asset</b>	<b>asset on trans- action date</b>	<b>Gain (loss)</b>
LabOne, Inc. common stock *	\$ 2,649,220				2,649,220	2,649,220	
LabOne, Inc. common stock *		3,296,250			1,829,615	3,296,250	1,466,635

\* Party-in-interest.

See accompanying report of independent registered public accounting firm

### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

#### LabOne, Inc. Profit Sharing 401(K) Plan

Date: June 28, 2004 By /s/ W. Thomas Grant  
W. Thomas Grant  
Benefits Administrative Committee Member

Date: June 28, 2004 By /s/ John W. McCarty  
John W. McCarty  
Benefits Administrative Committee Member

### Exhibit Index

<u>Exhibit #</u>	<u>Description</u>
Exhibit 23:	Consent of Independent Registered Public Accounting Firm
Exhibit 32.1:	Certification of Chief Executive Officer Pursuant to 18 U.S.C. 'SS' 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2:	Certification of Chief Financial Officer Pursuant to 18 U.S.C. 'SS' 1350, as

