

ORRSTOWN FINANCIAL SERVICES INC
Form 10-Q
August 05, 2015
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10 – Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the quarterly period ended June 30, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the transition period from _____ to _____

Commission file number: 001-34292

ORRSTOWN FINANCIAL SERVICES, INC.
(Exact Name of Registrant as Specified in its Charter)

Pennsylvania 23-2530374
(State or Other Jurisdiction of (I.R.S. Employer
Incorporation or Organization) Identification No.)
77 East King Street, P. O. Box 250, Shippensburg, Pennsylvania 17257
(Address of Principal Executive Offices) (Zip Code)
Registrant’s Telephone Number, Including Area Code: (717) 532-6114

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “accelerated filer,” “large accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act.). Yes No

Number of shares outstanding of the registrant’s Common Stock as of August 3, 2015: 8,324,399.

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC.
INDEX

	Page
<u>Part I – FINANCIAL INFORMATION</u>	
Item 1. <u>Financial Statements (unaudited)</u>	3
<u>Consolidated balance sheets – June 30, 2015 and December 31, 2014</u>	3
<u>Consolidated statements of income – Three and six months ended June 30, 2015 and 2014</u>	4
<u>Consolidated statements of comprehensive income (loss) – Three and six months ended June 30, 2015 and 2014</u>	5
<u>Consolidated statements of changes in shareholders’ equity – Six months ended June 30, 2015 and 2014</u>	6
<u>Consolidated statements of cash flows – Six months ended June 30, 2015 and 2014</u>	7
<u>Notes to consolidated financial statements</u>	8
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	41
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	61
Item 4. <u>Controls and Procedures</u>	62
<u>PART II – OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	62
Item 1A. <u>Risk Factors</u>	64
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	64
Item 3. <u>Defaults upon Senior Securities</u>	64
Item 4. <u>Mine Safety Disclosures</u>	64
Item 5. <u>Other Information</u>	64
Item 6. <u>Exhibits</u>	65
<u>SIGNATURES</u>	66
<u>EXHIBIT INDEX</u>	67

Table of Contents

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Balance Sheets (Unaudited)

ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

(Dollars in thousands, except per share data)	June 30, 2015	December 31, 2014
Assets		
Cash and due from banks	\$ 15,707	\$ 18,174
Interest bearing deposits with banks	8,087	13,235
Cash and cash equivalents	23,794	31,409
Restricted investments in bank stock	9,199	8,350
Securities available for sale	376,436	376,199
Loans held for sale	4,130	3,159
Loans	751,530	704,946
Less: Allowance for loan losses	(13,852)	(14,747)
Net loans	737,678	690,199
Premises and equipment, net	24,314	24,800
Cash surrender value of life insurance	27,015	26,645
Intangible assets	309	414
Accrued interest receivable	3,359	3,097
Other assets	26,549	26,171
Total assets	\$ 1,232,783	\$ 1,190,443
Liabilities		
Deposits:		
Non-interest bearing	\$ 142,790	\$ 116,302
Interest bearing	820,064	833,402
Total deposits	962,854	949,704
Short-term borrowings	103,276	86,742
Long-term debt	24,655	14,812
Accrued interest and other liabilities	11,736	11,920
Total liabilities	1,102,521	1,063,178
Shareholders' Equity		
Preferred stock, \$1.25 par value per share; 500,000 shares authorized; no shares issued or outstanding	0	0
Common stock, no par value—\$0.05205 stated value per share 50,000,000 shares authorized; 8,325,210 and 8,264,554 shares issued; 8,324,399 and 8,263,743 shares outstanding	436	430
Additional paid - in capital	123,829	123,392
Retained earnings	5,272	1,887
Accumulated other comprehensive income	745	1,576
Treasury stock—common, 811 shares, at cost	(20)	(20)
Total shareholders' equity	130,262	127,265
Total liabilities and shareholders' equity	\$ 1,232,783	\$ 1,190,443

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Consolidated Statements of Income (Unaudited)

ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

(Dollars in thousands, except per share data)	Three Months Ended		Six Months Ended	
	June 30, 2015	June 30, 2014	June 30, 2015	June 30, 2014
Interest and dividend income				
Interest and fees on loans	\$7,749	\$7,292	\$15,076	\$14,733
Interest and dividends on investment securities				
Taxable	1,660	2,093	3,480	4,011
Tax-exempt	142	193	197	427
Short-term investments	17	7	43	15
Total interest and dividend income	9,568	9,585	18,796	19,186
Interest expense				
Interest on deposits	780	960	1,557	1,916
Interest on short-term borrowings	81	30	141	63
Interest on long-term debt	109	95	185	191
Total interest expense	970	1,085	1,883	2,170
Net interest income	8,598	8,500	16,913	17,016
Provision for loan losses	0	0	0	0
Net interest income after provision for loan losses	8,598	8,500	16,913	17,016
Noninterest income				
Service charges on deposit accounts	1,299	1,412	2,492	2,681
Other service charges, commissions and fees	265	247	438	435
Trust department income	1,198	1,219	2,445	2,427
Brokerage income	548	569	985	1,017
Mortgage banking activities	793	562	1,313	1,021
Earnings on life insurance	233	238	462	472
Other income	194	289	234	324
Investment securities gains	353	602	1,882	1,199
Total noninterest income	4,883	5,138	10,251	9,576
Noninterest expenses				
Salaries and employee benefits	6,158	5,879	12,058	11,691
Occupancy expense	562	526	1,186	1,161
Furniture and equipment	763	836	1,506	1,672
Data processing	480	368	947	749
Automated teller and interchange fees	215	226	421	406
Advertising and bank promotions	324	218	569	643
FDIC insurance	184	359	430	823
Professional services	820	548	1,332	1,176
Directors compensation	170	158	327	316
Collection and problem loan	102	159	198	318
Real estate owned expenses	49	33	74	60
Taxes other than income	226	156	452	314
Intangible asset amortization	54	53	105	105
Other operating expenses	1,551	1,246	2,559	2,307
Total noninterest expenses	11,658	10,765	22,164	21,741
Income before income taxes	1,823	2,873	5,000	4,851
Income tax expense	321	0	1,036	0
Net income	\$1,502	\$2,873	\$3,964	\$4,851

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

Per share information:

Basic earnings per share	\$0.19	\$0.35	\$0.49	\$0.60
Diluted earnings per share	0.18	0.35	0.49	0.60
Dividends per share	0.07	0.00	0.07	0.00

The Notes to Consolidated Financial Statements are an integral part of these statements.

4

Table of ContentsConsolidated Statements of Comprehensive Income (Loss) (Unaudited)
ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

(Dollars in thousands)	Three Months Ended		Six Months Ended		
	June 30, 2015	June 30, 2014	June 30, 2015	June 30, 2014	
Net income	\$1,502	\$2,873	\$3,964	\$4,851	
Other comprehensive income, net of tax:					
Unrealized gains (losses) on securities available for sale arising during the period	(3,918	) 5,713	605	10,581
Reclassification adjustment for gains realized in net income	(353) (602) (1,882) (1,199)
Net unrealized gains (losses)	(4,271	) 5,111	(1,277	) 9,382
Tax effect	1,494	(1,789) 446	(3,284)
Total other comprehensive income (loss), net of tax and reclassification adjustments	(2,777	) 3,322	(831	) 6,098
Total comprehensive income (loss)	\$(1,275	) \$6,195	\$3,133	\$10,949

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of ContentsConsolidated Statements of Changes in Shareholders' Equity (Unaudited)
ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

(Dollars in thousands, except per share data)	Six Months Ended June 30, 2015 and 2014					
	Common Stock	Additional Paid-In Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Shareholders' Equity
Balance, January 1, 2014	\$422	\$123,105	\$(27,255)	\$ (4,813)	\$(20)	\$91,439
Net income	0	0	4,851	0	0	4,851
Total other comprehensive income, net of taxes	0	0	0	6,098	0	6,098
Stock-based compensation plans:						
Issuance of stock (3,039 shares), including compensation expense of \$17	0	63	0	0	0	63
Issuance of stock through dividend reinvestment plan (60 shares)	0	1	0	0	0	1
Balance, June 30, 2014	\$422	\$123,169	\$(22,404)	\$ 1,285	\$(20)	\$102,452
Balance, January 1, 2015	\$430	\$123,392	\$1,887	\$ 1,576	\$(20)	\$127,265
Net income	0	0	3,964	0	0	3,964
Total other comprehensive income (loss), net of taxes	0	0	0	(831)	0	(831)
Cash dividends (\$0.07 per share)	0	0	(579)	0	0	(579)
Stock-based compensation plans:						
Issuance of stock (55,417 shares), including compensation expense of \$291	6	347	0	0	0	353
Issuance of stock through dividend reinvestment plan (5,239 shares)	0	90	0	0	0	90
Balance, June 30, 2015	\$436	\$123,829	\$5,272	\$ 745	\$(20)	\$130,262

The Notes to Consolidated Financial Statements are an integral part of these statements.

Table of Contents

Consolidated Statements of Cash Flows (Unaudited)

ORRSTOWN FINANCIAL SERVICES, INC. AND ITS WHOLLY-OWNED SUBSIDIARY

(Dollars in thousands)	Six Months Ended	
	June 30, 2015	June 30, 2014
Cash flows from operating activities		
Net income	\$3,964	\$4,851
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization of premiums on securities available for sale	3,027	2,647
Depreciation and amortization	1,463	1,506
Provision for loan losses	0	0
Stock based compensation	291	17
Net change in loans held for sale	(971	) (173
Net gain on disposal of other real estate owned	(173	) (259
Writedown of other real estate owned	0	9
Net loss on disposal of premises and equipment	0	42
Deferred income taxes, including valuation allowance	987	0
Investment securities gains	(1,882	) (1,199
Earnings on cash surrender value of life insurance	(462	) (472
Increase (decrease) in accrued interest receivable	(262	) 445
Increase (decrease) in accrued interest payable and other liabilities	(184	) 2,311
Other, net	(881	) 959
Net cash provided by operating activities	4,917	10,684
Cash flows from investing activities		
Proceeds from sales of available for sale securities	60,594	103,500
Maturities, repayments and calls of available for sale securities	16,712	21,044
Purchases of available for sale securities	(79,965	) (99,628
Net (investment) redemptions of restricted investments in bank stocks	(849	) 644
Net increase in loans	(48,288	) (10,173
Purchases of bank premises and equipment	(683	) (771
Proceeds from disposal of other real estate owned	847	1,625
Net cash provided by (used in) investing activities	(51,632	) 16,241
Cash flows from financing activities		
Net increase (decrease) in deposits	13,150	(18,685
Net increase (decrease) in short term purchased funds	16,534	(5,112
Proceeds from long-term debt	20,000	10,000
Payments on long-term debt	(10,157	) (10,723
Dividends paid	(579	) 0
Net proceeds from issuance of common stock	152	47
Net cash provided by (used in) financing activities	39,100	(24,473
Net increase (decrease) in cash and cash equivalents	(7,615	) 2,452
Cash and cash equivalents at beginning of period	31,409	37,560
Cash and cash equivalents at end of period	\$23,794	\$40,012
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest	\$1,898	\$2,205
Income taxes	0	0
Supplemental schedule of noncash investing activities:		
Other real estate acquired in settlement of loans	\$804	\$1,803

The Notes to Consolidated Financial Statements are an integral part of these statements.

7

Table of Contents

Notes to Consolidated Financial Statements

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations – Orrstown Financial Services, Inc. (the “Company”) is a bank holding company (that has elected status as a financial holding company with the Board of Governors of the Federal Reserve System (the “FRB”)) whose primary activity consists of supervising its wholly-owned subsidiary, Orrstown Bank (the “Bank”). The Company operates through its office in Shippensburg, Pennsylvania. The Bank provides services through its network of 23 offices in Cumberland, Franklin, Lancaster, and Perry Counties of Pennsylvania and in Washington County, Maryland. The Bank engages in lending services for commercial loans, residential loans, commercial mortgages and various forms of consumer lending. Deposit services include checking, savings, time, and money market deposits. The Bank also provides investment and brokerage services through its Orrstown Financial Advisors division. The Company and the Bank are subject to the regulation of certain federal and state agencies and undergo periodic examinations by such regulatory authorities.

Basis of Presentation – The unaudited condensed consolidated financial statements of the Company and its subsidiary are presented for the three and six months ended June 30, 2015 and 2014 and have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. However, unaudited information reflects all adjustments (consisting solely of normal recurring adjustments) that are, in the opinion of management, considered necessary for a fair presentation of the financial position, results of operations and cash flows for the interim period. Information presented at December 31, 2014 is condensed from audited year-end financial statements. It is suggested that these condensed consolidated financial statements be read in conjunction with the audited consolidated financial statements and footnotes thereto, included in the Annual Report on Form 10-K for the year ended December 31, 2014. The consolidated financial statements include the accounts of the Company and the Bank. Operating results for the three and six months ended June 30, 2015 are not necessarily indicative of the results that may be expected for the year ending December 31, 2015. All significant intercompany transactions and accounts have been eliminated.

Use of Estimates – The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ.

Subsequent Events – GAAP establishes standards for accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. The subsequent events principle sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition in the financial statements, identifies the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and specifies the disclosures that should be made about events or transactions that occur after the balance sheet date.

Concentration of Credit Risk – The Company grants commercial, residential, construction, municipal, and various forms of consumer loans to customers in its market area. Although the Company maintains a diversified loan portfolio, a significant portion of its customers’ ability to honor their contracts is dependent upon economic sectors for commercial real estate, including office space, retail strip centers, multi-family and hospitality, residential building operators, sales finance, sub-dividers and developers. Management evaluates each customer’s creditworthiness on a case-by-case basis. The amount of collateral obtained, if collateral is deemed necessary by the Company upon the extension of credit, is based on management’s credit evaluation of the customer. Collateral held varies, but generally includes real estate and equipment.

The types of securities the Company invests in are included in Note 2, “Securities Available for Sale” and the type of lending the Company engages in are included in Note 3, “Loans Receivable and Allowance for Loan Losses.”

Cash and Cash Equivalents – For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash, balances due from banks, federal funds sold and interest bearing deposits due on demand, all of which have original maturities of 90 days or less. Net cash flows are reported for customer loan and deposit transactions, loans held for sale and redemption (purchases) of restricted investments in bank stocks.

Restricted Investments in Bank Stocks – Restricted investments in bank stocks, which represents required investments in the common stock of correspondent banks, is carried at cost as of June 30, 2015 and December 31, 2014, and consists of common stock of the Federal Reserve Bank of Philadelphia (“Federal Reserve Bank”), Atlantic Community Bankers Bank and the Federal Home Loan Bank of Pittsburgh (“FHLB”).

Table of Contents

Management evaluates the restricted investment in bank stocks for impairment in accordance with Accounting Standard Codification (ASC) Topic 942, Accounting by Certain Entities (Including Entities with Trade Receivables) That Lend to or Finance the Activities of Others. Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as (1) the significance of the decline in net assets of the correspondent bank as compared to the capital stock amount for the correspondent bank and the length of time this situation has persisted, (2) commitments by the correspondent bank to make payments required by law or regulation and the level of such payments in relation to the operating performance of the correspondent bank, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the correspondent bank.

Management believes no impairment charge is necessary related to the restricted investments in bank stocks as of June 30, 2015. However, security impairment analysis is completed quarterly and the determination that no impairment had occurred as of June 30, 2015 is no assurance that impairment may not occur in the future.

Securities – Certain debt securities that management has the positive intent and ability to hold to maturity are classified as “held to maturity” and recorded at amortized cost. “Trading” securities are recorded at fair value with changes in fair value included in earnings. As of June 30, 2015 and December 31, 2014, the Company had no held to maturity or trading securities. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as “available for sale” and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities and approximate the level yield method. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Management evaluates securities for other-than-temporary impairment (“OTTI”) on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

The Company had no debt securities it deemed to be other than temporarily impaired at June 30, 2015 and December 31, 2014.

The Company's securities are exposed to various risks, such as interest rate risk, market risk, and credit risks. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment assets reported in the consolidated financial statements.

Loans Held for Sale – Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value (LOCM). Gains and losses on loan sales (sales proceeds minus carrying value) are recorded in non-interest income.

Loans – The Company grants commercial, residential, commercial mortgage, construction, mortgage and various forms of consumer loans to its customers located principally in south-central Pennsylvania and northern Maryland. The ability of the Company's debtors to honor their contracts is dependent largely upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan

losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and amortized as a yield adjustment over the respective term of the loan.

For all classes of loans, the accrual of interest income on loans, including impaired loans, ceases when principal or interest is past due 90 days or more or immediately if, in the opinion of management, full collection is unlikely. Interest will continue to accrue on loans past due 90 days or more if the collateral is adequate to cover principal and interest, and the loan is

Table of Contents

in the process of collection. Interest accrued, but not collected, as of the date of placement on nonaccrual status, is reversed and charged against current interest income, unless fully collateralized. Subsequent payments received are either applied to the outstanding principal balance or recorded as interest income, depending upon management's assessment of the ultimate collectability of principal. Loans are returned to accrual status, for all loan classes, when all the principal and interest amounts contractually due are brought current, the loan has performed in accordance with the contractual terms of the note for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is reasonably assured. Past due status is based on contractual terms of the loan.

Loans, the terms of which are modified, are classified as troubled debt restructurings ("TDRs") if a concession was granted in connection with the modification, for legal or economic reasons, related to the debtor's financial difficulties. Concessions granted under a TDR typically involve a temporary deferral of scheduled loan payments, an extension of a loan's stated maturity date, a temporary reduction in interest rates, or granting of an interest rate below market rates given the risk of the transaction. If a modification occurs while the loan is on accruing status, it will continue to accrue interest under the modified terms. Nonaccrual TDRs may be restored to accrual status if scheduled principal and interest payments, under the modified terms, are current for six months after modification, and the borrower continues to demonstrate its ability to meet the modified terms. TDRs are evaluated individually for impairment if they have been restructured during the most recent calendar year, or if they are not performing according to their modified terms. Allowance for Loan Losses – The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

See Note 3, "Loans Receivable and Allowance for Loan Losses," for additional details.

Loans Serviced – The Bank administers secondary market mortgage programs available through the FHLB and the Federal National Mortgage Association and offers residential mortgage products and services to customers. The Bank originates single-family residential mortgage loans for immediate sale in the secondary market, and retains the servicing of those loans. At June 30, 2015 and December 31, 2014, the balance of loans serviced for others was \$311,277,000 and \$315,239,000.

Transfers of Financial Assets – Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Premises and Equipment – Buildings, improvements, equipment, furniture and fixtures are carried at cost less accumulated depreciation and amortization. Land is carried at cost. Depreciation and amortization has been provided generally on the straight-line method and is computed over the estimated useful lives of the various assets as follows: buildings and improvements, including leasehold improvements – 10 to 40 years; and furniture and equipment – 3 to 15 years. Repairs and maintenance are charged to operations as incurred, while major additions and improvements are capitalized. Gain or loss on retirement or disposal of individual assets is recorded as income or expense in the period of retirement or disposal.

Mortgage Servicing Rights – The estimated fair value of mortgage servicing rights (MSRs) related to loans sold and serviced by the Company is recorded as an asset upon the sale of such loans. MSRs are amortized as a reduction to servicing income over the estimated lives of the underlying loans. MSRs are evaluated periodically for impairment, by comparing the carrying amount to estimated fair value. Fair value is determined periodically through a discounted cash flows valuation performed by a third party. Significant inputs to the valuation include expected servicing income, net of expense, the discount rate and the expected life of the underlying loans. To the extent the amortized cost of the

MSRs exceeds their estimated fair values, a valuation allowance is established for such impairment through a charge against servicing income on the consolidated statement of income. If the Company determines, based on subsequent valuations, that impairment no longer exists or is reduced, the valuation allowance is reduced through a credit to earnings.

Foreclosed Real Estate – Real estate properties acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less estimated costs to sell the underlying collateral. Capitalized costs include any costs that

Table of Contents

significantly improve the value of the properties. After foreclosure, valuations are periodically performed by management and the real estate is carried at the lower of carrying amount or fair value less estimated costs to sell. Foreclosed real estate totaled \$1,062,000 and \$932,000 as of June 30, 2015 and December 31, 2014 and is included in other assets.

Securities Sold Under Agreements to Repurchase (“Repurchase Agreements”) – The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities which are included in short-term borrowings. Under these agreements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, these Repurchase Agreements are accounted for as collateralized financing arrangements (i.e., secured borrowings) and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability in the Company’s consolidated balance sheet, while the securities underlying the Repurchase Agreements remain in the respective investment securities asset accounts. In other words, there is no offsetting or netting of the investment securities assets with the Repurchase Agreement liabilities. In addition, as the Company does not enter into reverse Repurchase Agreements, there is no such offsetting to be done with the Repurchase Agreements.

The right of setoff for a Repurchase Agreement resembles a secured borrowing, whereby the collateral would be used to settle the fair value of the Repurchase Agreement should the Company be in default (e.g., fails to make an interest payment to the counterparty). For the Repurchase Agreements, the collateral is held by the Company in a segregated custodial account under a third party agreement. Repurchase agreements are secured by U.S. Government Sponsored Enterprises mortgage backed securities and mature overnight.

Advertising – The Company follows the policy of charging costs of advertising to expense as incurred. Advertising expense was \$144,000 and \$133,000 for the three months ended June 30, 2015 and 2014, and \$256,000 and \$366,000 for the six months ended June 30, 2015 and 2014.

Stock Compensation Plans – The Company has stock compensation plans that cover employees and non-employee directors. Stock compensation accounting guidance (FASB ASC 718, Compensation – Stock Compensation) requires that the compensation cost relating to share-based payment transactions be recognized in financial statements. That cost is measured based on the grant date fair value of the stock award, including a Black-Scholes model for stock options. Compensation cost for all stock awards is calculated and recognized over the employees’ service period, generally defined as the vesting period.

Income Taxes – The Company accounts for income taxes in accordance with income tax accounting guidance (FASB ASC 740, Income Taxes). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management’s judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized. The Company recognizes interest and penalties, if any, on income taxes as a component of income tax expense.

Treasury Stock – Common stock shares repurchased are recorded as treasury stock at cost.

Earnings Per Share – Basic earnings per share represent net income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Restricted stock awards are included in weighted average common shares outstanding as they are earned. Diluted earnings per share reflect the additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the Company related solely to outstanding stock options and restricted stock awards.

Treasury shares are not deemed outstanding for earnings per share calculations.

Table of Contents

Comprehensive Income – Comprehensive income consists of net income and other comprehensive income. Other comprehensive income is limited to unrealized gains on securities available for sale for all years presented.

The component of accumulated other comprehensive income, net of taxes, at June 30, 2015 and December 31, 2014 consisted of unrealized gains on securities available for sale and totaled \$745,000 and \$1,576,000.

Fair Value of Financial Instruments – Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 9. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

Segment Reporting – The Company only operates in one significant segment – Community Banking. The Company's non-banking activities are insignificant to the consolidated financial statements.

Reclassification – Certain amounts in the 2014 consolidated financial statements have been reclassified to conform to the 2015 presentation.

Recent Accounting Pronouncements – In January 2014, the Financial Accounting Standards Board ("FASB") issued ASU 2014-1, Investments – Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. ASU 2014-1 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The amendments in ASU 2014-1 should be applied retrospectively to all periods presented. A reporting entity that uses the effective yield method to account for its investments in qualified affordable housing projects before the date of adoption may continue to apply the effective yield method for those pre-existing investments. ASU 2014-1 is effective for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. The Company anticipates it will use the proportional amortization in future projects it enters into. However the existing projects did not qualify for this approach, and as such, the adoption of this ASU did not have a significant impact on the Company's financial statements.

In January 2014, the FASB issued ASU 2014-4, Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. ASU 2014-4 clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. ASU 2014-4 is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. An entity can elect to adopt the amendments in ASU 2014-4 using either a modified retrospective transition method or a prospective transition method. The adoption of ASU 2014-4 did not have a significant impact on the Company's operating results or financial condition.

In May 2014, the FASB issued ASU 2014-9, Revenue from Contracts with Customers (Topic 606). ASU 2014-9, creates a new topic, Topic 606, to provide guidance on revenue recognition for entities that enter into contracts with customers to transfer goods or services or enter into contracts for the transfer of nonfinancial assets. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additional disclosures are required to provide quantitative and qualitative information regarding the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. ASU 2014-9 was originally effective for annual reporting periods, and interim reporting periods within those annual periods, beginning after December 15, 2016. In July 2015, the FASB voted to delay the implementation date by one year.

Early adoption is not permitted. Management is currently evaluating the impact of the adoption of this guidance on the Company's financial statements.

In June 2014, the FASB issued ASU 2014-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. ASU 2014-11 changes the accounting for repurchase-to-maturity transactions and linked repurchase financings to secured borrowing accounting, which is consistent with the accounting for other repurchase agreements. The pronouncement also requires two new disclosures. The first disclosure requires an entity to disclose information on transfers accounted for as sales in transactions that are economically similar to repurchase agreements. The second disclosure provides increased transparency about the types of collateral pledged in repurchase agreements and similar

Table of Contents

transactions accounted for as secured borrowings. ASU 2014-11 is effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The adoption of this ASU did not have a significant impact on the Company's operating results or financial condition.

In August 2014, FASB issued ASU 2014-14, Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans Upon Foreclosure. ASU 2014-14 amends existing guidance related to the classification of certain government-guaranteed mortgage loans, including those guaranteed by the FHA and the VA, upon foreclosure. It requires that a mortgage loan be derecognized and a separate other receivable be recognized upon foreclosure if the following conditions are met: 1) The loan has a government guarantee that is not separable from the loan before the foreclosure; 2) at the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim; and 3) at the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance, including principal and interest, expected to be recovered from the guarantor. These amendments are effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted if the amendments under ASU 2014-04 have been adopted. The amendments may be applied using a prospective transition method in which a reporting entity applies the guidance to foreclosures that occur after the date of adoption, or a modified retrospective transition using a cumulative-effect adjustment (through a reclassification to separate other receivable) as of the beginning of the annual period of adoption. Prior periods should not be adjusted. A reporting entity must apply the same method of transition as elected under ASU 2014-04. The Company's adoption of this standard on January 1, 2015 did not have a significant impact on the Company's operating results or financial condition.

In April 2015, the FASB issued ASU No. 2015-03, Interest-Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. The update simplifies the presentation of debt issuance costs by requiring that debt issuance costs be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts or premiums. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this update. This update will be effective for interim and annual periods beginning after December 15, 2015, and is to be applied retrospectively. Early adoption is permitted. The Company has determined that this guidance will not have a material impact on the Company's consolidated financial statements.

Table of Contents

NOTE 2. SECURITIES AVAILABLE FOR SALE

At June 30, 2015 and December 31, 2014, the investment securities portfolio was comprised exclusively of securities classified as “available for sale,” resulting in investment securities being carried at fair value. The amortized cost and fair values of investment securities available for sale at June 30, 2015 and December 31, 2014 were:

(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
June 30, 2015				
U.S. Government Agencies	\$ 45,615	\$ 171	\$ 177	\$45,609
States and political subdivisions	99,511	662	1,785	98,388
U.S. Government Sponsored Enterprises (GSE)				
residential mortgage-backed securities	139,414	1,573	22	140,965
GSE residential collateralized mortgage obligations (CMOs)	21,321	256	75	21,502
GSE commercial CMOs	69,378	913	395	69,896
Total debt securities	375,239	3,575	2,454	376,360
Equity securities	50	26	0	76
Totals	\$ 375,289	\$ 3,601	\$ 2,454	\$376,436
December 31, 2014				
U.S. Government Agencies	\$ 23,910	\$ 71	\$ 23	\$23,958
States and political subdivisions	52,578	819	996	52,401
GSE residential mortgage-backed securities	174,220	1,573	197	175,596
GSE residential CMOs	57,976	857	128	58,705
GSE commercial CMOs	65,041	1,017	586	65,472
Total debt securities	373,725	4,337	1,930	376,132
Equity securities	50	17	0	67
Totals	\$ 373,775	\$ 4,354	\$ 1,930	\$376,199

Table of Contents

The following table shows gross unrealized losses and fair value of the Company's available for sale securities that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position at June 30, 2015 and December 31, 2014:

(Dollars in thousands)	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
June 30, 2015						
U.S. Government Agencies	\$23,313	\$177	\$0	\$0	\$23,313	\$177
States and political subdivisions	68,777	1,011	13,994	774	82,771	1,785
U.S. Government Sponsored Enterprises (GSE) residential mortgage-backed securities	8,259	22	0	0	8,259	22
GSE residential collateralized mortgage obligations (CMOs)	1,807	25	5,017	50	6,824	75
GSE commercial CMOs	34,538	395	0	0	34,538	395
Total temporarily impaired securities	\$136,694	\$1,630	\$19,011	\$824	\$155,705	\$2,454
December 31, 2014						
U.S. Government Agencies	\$0	\$0	\$9,012	\$23	\$9,012	\$23
States and political subdivisions	0	0	35,833	996	35,833	996
GSE residential mortgage-backed securities	65,474	197	0	0	65,474	197
GSE residential CMOs	11,930	128	0	0	11,930	128
GSE commercial CMOs	0	0	29,969	586	29,969	586
Total temporarily impaired securities	\$77,404	\$325	\$74,814	\$1,605	\$152,218	\$1,930

The Company had 45 securities and 37 securities at June 30, 2015 and December 31, 2014 in which the amortized cost exceed their values, as discussed below.

U.S. Agencies and Government Sponsored Enterprises (GSE). Fifteen U.S. Agencies and GSE securities, including mortgage-backed securities and collateralized mortgage obligations, have amortized costs which exceed their fair values, 12 of which are in the less than 12 months category at June 30, 2015. At December 31, 2014, the Company had 21 U.S. Government Agencies and GSE securities, including mortgage-backed and collateralized mortgage obligations with unrealized losses, 13 GSE securities have amortized costs which exceed their fair values for less than 12 months, and eight have amortized costs which exceed their fair values for more than 12 months. These unrealized losses have been caused by a rise in interest rates or widening of spreads from the time the securities were purchased. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the par value basis of the investments. Because the Company did not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at June 30, 2015 or at December 31, 2014.

State and Political Subdivisions. Thirty state and political subdivision securities have amortized costs which exceeded their fair values, 25 of which are in the less than 12 months category at June 30, 2015. At December 31, 2014, 16 state and political subdivision securities have an amortized cost which exceeds their fair value for more than 12 months. These unrealized losses have been caused by a rise in interest rates from the time the securities were purchased. Management considers the investment rating, the state of the issuer of the security and other credit support in determining whether the security is other-than-temporarily impaired. Because the Company did not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before

recovery of their amortized cost basis, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at June 30, 2015 or at December 31, 2014.

The amortized cost and fair values of securities available for sale at June 30, 2015 by contractual maturity are shown below. Contractual maturities will differ from expected maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

15

Table of Contents

(Dollars in thousands)	Available for Sale	
	Amortized Cost	Fair Value
Due in one year or less	\$365	\$366
Due after one year through five years	510	537
Due after five years through ten years	51,110	50,856
Due after ten years	93,141	92,238
Mortgage-backed securities and collateralized mortgage obligations	230,113	232,363
Total debt securities	375,239	376,360
Equity securities	50	76
	\$375,289	\$376,436

Gross gains on the sales of securities were \$353,000 and \$874,000 for the three months ended June 30, 2015 and 2014. Gross losses on securities available for sale were \$0 and \$272,000 for the three months ended June 30, 2015 and 2014.

Gross gains on the sales of securities were \$1,906,000 and \$1,519,000 for the six months ended June 30, 2015 and 2014. Gross losses on securities available for sale were \$24,000 and \$320,000 for the six months ended June 30, 2015 and 2014.

Securities with a fair value of \$241,016,000 and \$261,034,000 at June 30, 2015 and December 31, 2014 were pledged to secure public funds and for other purposes as required or permitted by law.

NOTE 3. LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

The Company's loan portfolio is broken down into segments to an appropriate level of disaggregation to allow management to monitor the performance by the borrower and to monitor the yield on the portfolio. Consistent with ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Loan Losses, the segments were further broken down into classes, to allow for differing risk characteristics within a segment.

The risks associated with lending activities differ among the various loan classes, and are subject to the impact of changes in interest rates, market conditions of collateral securing the loans, and general economic conditions. All of these factors may adversely impact the borrower's ability to repay its loans, and impact the associated collateral.

The Company has various types of commercial real estate loans which have differing levels of credit risk associated with them. Owner-occupied commercial real estate loans are generally dependent upon the successful operation of the borrower's business, with the cash flows generated from the business being the primary source of repayment of the loan. If the business suffers a downturn in sales or profitability, the borrower's ability to repay the loan could be in jeopardy.

Non-owner occupied and multi-family commercial real estate loans and non-owner occupied residential loans present a different credit risk to the Company than owner-occupied commercial real estate loans, as the repayment of the loan is dependent upon the borrower's ability to generate a sufficient level of occupancy to produce rental income that exceeds debt service requirements and operating expenses. Lower occupancy or lease rates may result in a reduction in cash flows, which hinders the ability of the borrower to meet debt service requirements, and may result in lower collateral values. The Company generally recognizes that greater risk is inherent in these credit relationships as compared to owner occupied loans mentioned above in its loan pricing.

Acquisition and development loans consist of 1-4 family residential construction and commercial and land development loans. The risk of loss on these loans is largely dependent on the Company's ability to assess the property's value at the completion of the project, which should exceed the property's construction costs. During the construction phase, a number of factors could potentially negatively impact the collateral value, including cost overruns, delays in completing the project, competition, and real estate market conditions which may change based on the supply of similar properties in the area. In the event the collateral value at the completion of the project is not sufficient to cover the outstanding loan balance, the Company must rely upon other repayment sources, including the guarantors of the project or other collateral securing the loan.

Commercial and industrial loans include advances to local and regional businesses for general commercial purposes and include permanent and short-term working capital, machinery and equipment financing, and may be either in the form of lines of credit or term loans. Although commercial and industrial loans may be unsecured to our highest rated borrowers, the majority of these loans are secured by the borrower's accounts receivable, inventory and machinery and equipment. In a

Table of Contents

significant number of these loans, the collateral also includes the business, real estate or the business owner's personal real estate or assets. Commercial and industrial loans present credit exposure to the Company, as they are more susceptible to risk of loss during a downturn in the economy, as borrowers may have greater difficulty in meeting their debt service requirements and the value of the collateral may decline. The Company attempts to mitigate this risk through its underwriting standards, including evaluating the credit worthiness of the borrower and to the extent available, credit ratings on the business. Additionally, monitoring of the loans through annual renewals and meetings with the borrowers are typical. However, these procedures cannot eliminate the risk of loss associated with commercial and industrial lending.

Municipal loans consist of extensions of credit to municipalities and school districts within the Company's market area. These loans generally present a lower risk than commercial and industrial loans, as they are generally secured by the municipality's full taxing authority, by revenue obligations, or by its ability to raise assessments on its customers for a specific utility.

The Company originates loans to its retail customers, including fixed-rate and adjustable first lien mortgage loans with the underlying 1-4 family owner-occupied residential property securing the loan. The Company's risk exposure is minimized in these types of loans through the evaluation of the credit worthiness of the borrower, including credit scores and debt-to-income ratios, and underwriting standards which limit the loan-to-value ratio to generally no more than 80% upon loan origination, unless the borrower obtains private mortgage insurance.

Home equity loans, including term loans and lines of credit, present a slightly higher risk to the Company than 1-4 family first liens, as these loans can be first or second liens on 1-4 family owner occupied residential property, but can have loan-to-value ratios of no greater than 90% of the value of the real estate taken as collateral. The credit worthiness of the borrower is considered including credit scores and debt-to-income ratios, which generally cannot exceed 43%.

Installment and other loans' credit risk are mitigated through conservative underwriting standards, including the evaluation of the credit worthiness of the borrower through credit scores and debt-to-income ratios, and if secured, the collateral value of the assets. As these loans can be unsecured or secured by assets the value of which may depreciate quickly or may fluctuate, they typically present a greater risk to the Company than 1-4 family residential loans.

The loan portfolio, excluding residential loans held for sale, broken out by classes, as of June 30, 2015 and December 31, 2014 was as follows:

(Dollars in thousands)	June 30, 2015	December 31, 2014
Commercial real estate:		
Owner-occupied	\$ 112,419	\$ 100,859
Non-owner occupied	149,022	144,301
Multi-family	25,376	27,531
Non-owner occupied residential	51,585	49,315
Acquisition and development:		
1-4 family residential construction	6,961	5,924
Commercial and land development	33,721	24,237
Commercial and industrial	60,286	48,995
Municipal	59,366	61,191
Residential mortgage:		
First lien	123,775	126,491
Home equity - term	18,952	20,845
Home equity - lines of credit	103,187	89,366
Installment and other loans	6,880	5,891
	\$ 751,530	\$ 704,946

In order to monitor ongoing risk associated with its loan portfolio and specific loans within the segments, management uses an internal grading system. The first several rating categories, representing the lowest risk to the Bank, are

combined and given a “Pass” rating. Management generally follows regulatory definitions in assigning criticized ratings to loans, including special mention, substandard, doubtful or loss. The “Special Mention” category includes loans that have potential weaknesses that may, if not monitored or corrected, weaken the asset or inadequately protect the Bank’s position at some future date. These

Table of Contents

assets pose elevated risk, but their weakness does not yet justify a more severe, or classified rating. “Substandard” loans are classified as they have a well-defined weakness, or weaknesses that jeopardize liquidation of the debt. These loans are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. “Substandard” loans include loans that management has determined not to be impaired, as well as loans considered to be impaired. A “Doubtful” loan has a high probability of total or substantial loss, but because of specific pending events that may strengthen the asset, its classification of loss is deferred. “Loss” assets are considered uncollectible, as the underlying borrowers are often in bankruptcy, have suspended debt repayments, or have ceased business operations. Once a loan is classified as “Loss,” there is little prospect of collecting the loan’s principal or interest and it is generally written off.

The Bank has a loan review policy and program which is designed to identify and manage risk in the lending function. The Enterprise Risk Management (“ERM”) Committee, comprised of senior officers and credit department personnel, is charged with the oversight of overall credit quality and risk exposure of the Bank’s loan portfolio. This includes the monitoring of the lending activities of all Bank personnel with respect to underwriting and processing new loans and the timely follow-up and corrective action for loans showing signs of deterioration in quality. The loan review program provides the Bank with an independent review of the Bank’s loan portfolio on an ongoing basis. Generally, consumer and residential mortgage loans are included in the “Pass” categories unless a specific action, such as extended delinquencies, bankruptcy, repossession or death of the borrower occurs, which heightens awareness as to a possible credit event.

Internal loan reviews are completed annually on all commercial relationships with a committed loan balance in excess of \$1,000,000, which includes confirmation of risk rating by the Credit Administration department. In addition, all relationships greater than \$250,000 rated Substandard, Doubtful or Loss are reviewed by the ERM Committee on a quarterly basis, with reaffirmation of the rating as approved by the Bank’s Problem Loan Committee.

Table of Contents

The following summarizes the Bank's ratings based on its internal risk rating system as of June 30, 2015 and December 31, 2014:

(Dollars in thousands)	Pass	Special Mention	Non-Impaired Substandard	Impaired - Substandard	Doubtful	Total
June 30, 2015						
Commercial real estate:						
Owner-occupied	\$103,197	\$1,233	\$5,551	\$2,438	\$0	\$112,419
Non-owner occupied	128,046	12,616	7,356	1,004	0	149,022
Multi-family	22,085	1,524	1,295	472	0	25,376
Non-owner occupied residential	47,019	1,853	1,875	838	0	51,585
Acquisition and development:						
1-4 family residential construction	6,961	0	0	0	0	6,961
Commercial and land development	31,924	228	1,327	242	0	33,721
Commercial and industrial	57,495	933	1,050	808	0	60,286
Municipal	59,366	0	0	0	0	59,366
Residential mortgage:						
First lien	119,111	0	0	4,664	0	123,775
Home equity - term	18,775	0	0	177	0	18,952
Home equity - lines of credit	102,170	275	141	601	0	103,187
Installment and other loans	6,859	0	0	21	0	6,880
	\$703,008	\$18,662	\$18,595	\$11,265	\$0	\$751,530
December 31, 2014						
Commercial real estate:						
Owner-occupied	\$89,815	\$2,686	\$5,070	\$3,288	\$0	\$100,859
Non-owner occupied	120,829	20,661	1,131	1,680	0	144,301
Multi-family	24,803	1,086	1,322	320	0	27,531
Non-owner occupied residential	43,020	2,968	1,827	1,500	0	49,315
Acquisition and development:						
1-4 family residential construction	5,924	0	0	0	0	5,924
Commercial and land development	22,261	233	1,333	410	0	24,237
Commercial and industrial	43,794	850	1,914	2,437	0	48,995
Municipal	61,191	0	0	0	0	61,191
Residential mortgage:						
First lien	121,160	9	0	5,290	32	126,491
Home equity - term	20,775	0	0	70	0	20,845
Home equity - lines of credit	88,164	630	93	479	0	89,366
Installment and other loans	5,865	0	0	26	0	5,891
	\$647,601	\$29,123	\$12,690	\$15,500	\$32	\$704,946

Classified loans may also be evaluated for impairment. For commercial real estate, acquisition and development and commercial and industrial loans, a loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Generally, loans that are more than 90 days past due are deemed impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances

surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed to determine if the loan should be placed on nonaccrual status. Nonaccrual loans in the commercial and

Table of Contents

commercial real estate portfolios and any TDRs are, by definition, deemed to be impaired. Impairment is measured on a loan-by-loan basis for commercial, construction and restructured loans by either the present value of the expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. For loans that are deemed to be impaired for extended periods of time, periodic updates on fair values are obtained, which may include updated appraisals. The updated fair values are incorporated into the impairment analysis as of the next reporting period.

Loan charge-offs, which may include partial charge-offs, are taken on an impaired loan that is collateral dependent if the loan's carrying balance exceeds its collateral's appraised value; the loan has been identified as uncollectible; and it is deemed to be a confirmed loss. Typically, impaired loans with a charge-off or partial charge-off will continue to be considered impaired, unless the note is split into two, and management expects the performing note to continue to perform and is adequately secured. The second, or non-performing note, would be charged-off. Generally, an impaired loan with a partial charge-off may continue to have an impairment reserve on it after the partial charge-off, if factors warrant.

As of June 30, 2015 and December 31, 2014, nearly all of the Company's impaired loans' extent of impairment was measured based on the estimated fair value of the collateral securing the loan, except for TDRs. By definition, TDRs are considered impaired. All restructured loan impairments were determined based on discounted cash flows for those loans classified as TDRs and still accruing interest. For real estate loans, collateral generally consists of commercial real estate, but in the case of commercial and industrial loans, it would also consist of accounts receivable, inventory, equipment or other business assets. Commercial and industrial loans may also have real estate collateral.

According to policy, updated appraisals are required annually for classified loans in excess of \$250,000. The "as is value" provided in the appraisal is often used as the fair value of the collateral in determining impairment, unless circumstances, such as subsequent improvements, approvals, or other circumstances dictate that another value provided by the appraiser is more appropriate.

Generally, impaired loans secured by real estate are measured at fair value using certified real estate appraisals that had been completed within the last year. Appraised values are further discounted for estimated costs to sell the property and other selling considerations to arrive at the property's fair value. In those situations in which it is determined an updated appraisal is not required for loans individually evaluated for impairment, fair values are based on one or a combination of the following approaches. In those situations in which a combination of approaches is considered, the factor that carries the most consideration will be the one management believes is warranted. The approaches are as follows:

Original appraisal – if the original appraisal provides a strong loan-to-value ratio (generally 70% or lower) and, after consideration of market conditions and knowledge of the property and area, it is determined by the Credit Administration staff that there has not been a significant deterioration in the collateral value, the original certified appraised value may be used. Discounts as deemed appropriate for selling costs are factored into the appraised value in arriving at fair value.

Discounted cash flows – in limited cases, discounted cash flows may be used on projects in which the collateral is liquidated to reduce the borrowings outstanding, and is used to validate collateral values derived from other approaches.

Collateral on certain impaired loans is not limited to real estate, and may consist of accounts receivable, inventory, equipment or other business assets. Estimated fair values are determined based on borrowers' financial statements, inventory ledgers, accounts receivable agings or appraisals from individuals with knowledge in the business. Stated balances are generally discounted for the age of the financial information or the quality of the assets. In determining fair value, liquidation discounts are applied to this collateral based on existing loan evaluation policies.

The Company distinguishes substandard loans on both an impaired and non-impaired basis, as it places less emphasis on a loan's classification, and increased reliance on whether the loan was performing in accordance with the contractual terms. A "Substandard" classification does not automatically meet the definition of "impaired." A substandard loan is one that is inadequately protected by the current sound worth and paying capacity of the obligor or the collateral pledged, if any. Extensions of credit so classified have well-defined weaknesses which may jeopardize the

liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard loans, does not have to exist in individual extensions of credit classified as "Substandard." As a result, the Company's methodology includes an evaluation of certain accruing commercial real estate, acquisition and development and commercial and industrial loans rated "Substandard" to be collectively evaluated for impairment as opposed to evaluating these loans individually for impairment. Although we believe these loans have well defined weaknesses and meet the definition of "Substandard," they are generally performing and management has concluded

Table of Contents

that it is likely it will be able to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement.

Larger groups of smaller balance homogeneous loans are collectively evaluated for impairment. Generally, the Bank does not separately identify individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

The following table summarizes impaired loans by class, segregated by those for which a specific allowance was required and those for which a specific allowance was not required as of June 30, 2015 and December 31, 2014. The recorded investment in loans excludes accrued interest receivable due to insignificance. Allowances established generally pertain to those loans in which loan forbearance agreements were in the process of being negotiated or updated appraisals were pending, and the partial charge-off will be recorded when final information is received.

(Dollars in thousands)	Impaired Loans with a Specific Allowance			Impaired Loans with No Specific Allowance	
	Recorded Investment (Book Balance)	Unpaid Principal Balance (Legal Balance)	Related Allowance	Recorded Investment (Book Balance)	Unpaid Principal Balance (Legal Balance)
June 30, 2015					
Commercial real estate:					
Owner-occupied	\$0	\$0	\$0	\$ 2,438	\$ 3,647
Non-owner occupied	0	0	0	1,004	3,251
Multi-family	385	394	144	87	122
Non-owner occupied residential	0	0	0	838	1,044
Acquisition and development:					
Commercial and land development	0	0	0	242	871
Commercial and industrial	0	0	0	808	883
Residential mortgage:					
First lien	1,129	1,157	117	3,535	4,180
Home equity - term	0	0	0	177	178
Home equity - lines of credit	0	0	0	601	711
Installment and other loans	9	10	9	12	36
	\$1,523	\$ 1,561	\$270	\$ 9,742	\$ 14,923
December 31, 2014					
Commercial real estate:					
Owner-occupied	\$0	\$0	\$0	\$ 3,288	\$ 4,558
Non-owner occupied	0	0	0	1,680	3,420
Multi-family	0	0	0	320	356
Non-owner occupied residential	198	203	2	1,302	1,570
Acquisition and development:					
Commercial and land development	0	0	0	410	1,077
Commercial and industrial	0	0	0	2,437	2,500
Residential mortgage:					
First lien	982	982	149	4,340	4,968
Home equity - term	0	0	0	70	71
Home equity - lines of credit	24	40	24	455	655
Installment and other loans	13	13	13	13	36
	\$1,217	\$ 1,238	\$188	\$ 14,315	\$ 19,211

Table of Contents

The following tables summarize the average recorded investment in impaired loans and related interest income recognized on loans deemed impaired, generally on a cash basis, for the three and six months ended June 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended June 30, 2015		2014	
	Average Impaired Balance	Interest Income Recognized	Average Impaired Balance	Interest Income Recognized
Commercial real estate:				
Owner-occupied	\$2,793	\$0	\$4,069	\$8
Non-owner occupied	1,403	0	9,641	91
Multi-family	537	0	260	0
Non-owner occupied residential	919	0	2,139	2
Acquisition and development:				
Commercial and land development	313	3	1,360	11
Commercial and industrial	978	0	2,004	2
Residential mortgage:				
First lien	4,856	9	3,964	30
Home equity - term	164	0	90	0
Home equity - lines of credit	587	0	59	0
Installment and other loans	22	0	2	0
	\$12,572	\$12	\$23,588	\$144

(Dollars in thousands)	Six Months Ended June 30, 2015		2014	
	Average Impaired Balance	Interest Income Recognized	Average Impaired Balance	Interest Income Recognized
Commercial real estate:				
Owner-occupied	\$2,941	\$0	\$4,233	\$18
Non-owner occupied	1,515	0	8,800	95
Multi-family	502	0	280	1
Non-owner occupied residential	1,132	0	2,923	10
Acquisition and development:				
Commercial and land development	354	5	1,966	13
Commercial and industrial	1,583	0	2,003	5
Residential mortgage:				
First lien	5,037	18	3,768	31
Home equity - term	124	0	96	0
Home equity - lines of credit	546	0	99	0
Installment and other loans	24	0	1	0
	\$13,758	\$23	\$24,169	\$173

Table of Contents

The following table presents impaired loans that are TDRs, with the recorded investment as of June 30, 2015 and December 31, 2014.

(Dollars in thousands)	June 30, 2015		December 31, 2014	
	Number of Contracts	Recorded Investment	Number of Contracts	Recorded Investment
Accruing:				
Acquisition and development:				
Commercial and land development	1	\$201	1	\$287
Residential mortgage:				
First lien	8	803	8	813
	9	1,004	9	1,100
Nonaccruing:				
Residential mortgage:				
First lien	14	1,627	13	1,715
Installment and other loans	1	11	1	13
	15	1,638	14	1,728
	24	\$2,642	23	\$2,828

The loans presented above were considered TDRs as the result of the Company agreeing to below market interest rates for the risk of the transaction, allowing the loan to remain on interest only status, or a reduction in interest rates, in order to give the borrowers an opportunity to improve their cash flows. For TDRs in default of their modified terms, impairment is generally determined on a collateral-dependent approach, except for accruing residential mortgage TDRs, which are generally on the discounted cash flow approach.

The following table presents the number of loans modified, and their pre-modification and post-modification investment balances for the three and six months ended June 30, 2015 and 2014:

(Dollars in thousands)	2015			2014		
	Number of Contracts	Pre-Modification Recorded Investment	Post-Modification Recorded Investment	Number of Contracts	Pre-Modification Recorded Investment	Post-Modification Recorded Investment
Three Months Ended June 30,						
Residential mortgage:						
First lien	0	\$0	\$0	14	\$1,523	\$1,456
	0	\$0	\$0	14	\$1,523	\$1,456
Six Months Ended June 30,						
Residential mortgage:						
First lien	1	\$59	\$59	14	\$1,523	\$1,456
	1	\$59	\$59	14	\$1,523	\$1,456

Table of Contents

The following table presents restructured loans, included in nonaccrual status, that were modified as TDRs within the previous 12 months and for which there was a payment default during the three and six months ended June 30, 2015 and 2014:

(Dollars in thousands)	2015 Number of Contracts	Recorded Investment	2014 Number of Contracts	Recorded Investment
Three Months Ended June 30,				
Commercial real estate:				
Non-owner occupied	0	\$0	1	\$3,495
Residential mortgage:				
First lien	3	249	1	111
	3	\$249	2	\$3,606
Six Months Ended June 30,				
Commercial real estate:				
Non-owner occupied	0	\$0	1	\$3,495
Residential mortgage:				
First lien	4	308	1	111
	4	\$308	2	\$3,606

No additional commitments have been made to borrowers whose loans are considered TDRs.

Management further monitors the performance and credit quality of the loan portfolio by analyzing the average length of time a portfolio is past due, by aggregating loans based on its delinquencies. The following table presents the classes of the loan portfolio summarized by aging categories of performing loans and nonaccrual loans as of June 30, 2015 and December 31, 2014:

Table of Contents

(Dollars in thousands)	Days Past Due				Total Past Due	Non- Accrual	Total Loans
	Current	30-59	60-89	90+ (still accruing)			
June 30, 2015							
Commercial real estate:							
Owner-occupied	\$109,961	\$20	\$0	\$0	\$20	\$2,438	\$112,419
Non-owner occupied	148,018	0	0	0	0	1,004	149,022
Multi-family	24,904	0	0	0	0	472	25,376
Non-owner occupied residential	50,583	164	0	0	164	838	51,585
Acquisition and development:							
1-4 family residential construction	6,961	0	0	0	0	0	6,961
Commercial and land development	33,660	20	0	0	20	41	33,721
Commercial and industrial	59,206	272	0	0	272	808	60,286
Municipal	59,366	0	0	0	0	0	59,366
Residential mortgage:							
First lien	118,874	869	0	171	1,040	3,861	123,775
Home equity - term	18,468	301	6	0	307	177	18,952
Home equity - lines of credit	102,277	309	0	0	309	601	103,187
Installment and other loans	6,836	14	9	0	23	21	6,880
	\$739,114	\$1,969	\$15	\$171	\$2,155	\$10,261	\$751,530
December 31, 2014							
Commercial real estate:							
Owner-occupied	\$97,571	\$0	\$0	\$0	\$0	\$3,288	\$100,859
Non-owner occupied	142,621	0	0	0	0	1,680	144,301
Multi-family	27,211	0	0	0	0	320	27,531
Non-owner occupied residential	47,706	109	0	0	109	1,500	49,315
Acquisition and development:							
1-4 family residential construction	5,924	0	0	0	0	0	5,924
Commercial and land development	24,114	0	0	0	0	123	24,237
Commercial and industrial	46,558	0	0	0	0	2,437	48,995
Municipal	61,191	0	0	0	0	0	61,191
Residential mortgage:							
First lien	120,806	776	400	0	1,176	4,509	126,491
Home equity - term	20,640	135	0	0	135	70	20,845
Home equity - lines of credit	88,745	142	0	0	142	479	89,366
Installment and other loans	5,815	41	9	0	50	26	5,891
	\$688,902	\$1,203	\$409	\$0	\$1,612	\$14,432	\$704,946

Table of Contents

The Company maintains the allowance for loan losses at a level believed to be adequate by management for probable incurred credit losses. The allowance is established and maintained through a provision for loan losses charged to earnings. Quarterly, management assesses the adequacy of the allowance for loan losses utilizing a defined methodology, which considers specific credit evaluation of impaired loans as discussed above, past loan loss historical experience, and qualitative factors. Management believes the approach properly addresses the requirements of ASC Subtopic 310-10-35 for loans individually identified as impaired, and ASC Subtopic 450-20 for loans collectively evaluated for impairment, and other bank regulatory guidance.

In connection with its quarterly evaluation of the adequacy of the allowance for loan losses, management continually reviews its methodology to determine if it continues to properly address the risk in the loan portfolio. For each loan class presented above, general allowances are provided for loans that are collectively evaluated for impairment, which is based on quantitative factors, principally historical loss trends for the respective loan class, adjusted for qualitative factors. In addition, an adjustment to the historical loss factors is made to account for delinquency and other potential risk not elsewhere defined within the Allowance for Loan and Lease Loss methodology.

The look-back period for historical losses is 12 quarters, weighted one-half for the most recent four quarters, and one quarter for each of the two previous four quarter periods in order to appropriately capture the loss history in the loan segment. Management considers current economic and real estate conditions, and the trends in historical charge-off percentages that resulted from applying partial charge-offs to impaired loans, and the impact of distressed loan sales during the year in determining the look back period.

In addition to the quantitative analysis, adjustments to the reserve requirements are allocated on loans collectively evaluated for impairment based on additional qualitative factors. As of June 30, 2015 and December 31, 2014, the qualitative factors used by management to adjust the historical loss percentage to the anticipated loss allocation, which may range from a minus 150 basis points to a positive 150 basis points per factor, include:

Nature and Volume of Loans – Loan growth in the current and subsequent quarters based on the Bank’s targeted growth and strategic plan, coupled with the types of loans booked based on risk management and credit culture, and the number of exceptions to loan policy and supervisory loan to value exceptions, etc.

Concentrations of Credit and Changes within Credit Concentrations – Factors considered include the composition of the Bank’s overall portfolio and management’s evaluation related to concentration risk management and the inherent risk associated with the concentrations identified.

Underwriting Standards and Recovery Practices – Factors considered include changes to underwriting standards and perceived impact on anticipated losses, trends in the number of exceptions to loan policy; supervisory loan to value exceptions; and administration of loan recovery practices.

Delinquency Trends – Factors considered include the delinquency percentages noted in the portfolio relative to economic conditions, severity of the delinquencies, and whether the ratios are trending upwards or downwards.

Classified Loans Trends – Factors considered include the internal loan ratings of the portfolio, the severity of the ratings, and whether the loan segment’s ratings show a more favorable or less favorable trend, and underlying market conditions and their impact on the collateral values securing the loans.

Experience, Ability and Depth of Management/Lending staff – Factors considered include the years of experience of senior and middle management and the lending staff and turnover of the staff, and instances of repeat criticisms of ratings.

Quality of Loan Review – Factors include the years of experience of the loan review staff, in-house versus outsourced provider of review, turnover of staff and the perceived quality of their work in relation to other external information.

National and Local Economic Conditions – Ratios and factors considered include trends in the consumer price index (CPI), unemployment rates, housing price index, housing statistics compared to the prior year, bankruptcy rates, regulatory and legal environment risks and competition.

Table of Contents

Activity in the allowance for loan losses for the three months ended June 30, 2015 and 2014 was as follows:

(Dollars in thousands)	Commercial				Municipal	Total	Consumer		Total	Unallocated	Total
	Real Estate	Commercial and Development	Commercial and Industrial	Residential Mortgage			Installment and Other				
June 30, 2015											
Balance, beginning of period	\$9,346	\$ 588	\$ 665	\$ 121	\$ 10,720	\$ 2,567	\$ 116	\$ 2,683	\$ 1,058	\$ 14,461	
Provision for loan losses	(750)	132	188	(2)	(432)	479	74	553	(121)	0	
Charge-offs	(475)	0	(24)	0	(499)	(151)	(9)	(160)	0	(659)	
Recoveries	11	0	15	0	26	23	1	24	0	50	
Balance, end of period	\$8,132	\$ 720	\$ 844	\$ 119	\$ 9,815	\$ 2,918	\$ 182	\$ 3,100	\$ 937	\$ 13,852	
June 30, 2014											
Balance, beginning of period	\$13,719	\$ 474	\$ 919	\$ 244	\$ 15,356	\$ 3,112	\$ 126	\$ 3,238	\$ 1,903	\$ 20,497	
Provision for loan losses	645	407	(224)	(66)	762	(741)	81	(660)	(102)	0	
Charge-offs	(415)	(34)	(55)	0	(504)	(16)	(54)	(70)	0	(574)	
Recoveries	104	5	353	0	462	7	33	40	0	502	
Balance, end of period	\$14,053	\$ 852	\$ 993	\$ 178	\$ 16,076	\$ 2,362	\$ 186	\$ 2,548	\$ 1,801	\$ 20,425	

Activity in the allowance for loan losses for the six months ended June 30, 2015 and 2014 was as follows:

(Dollars in thousands)	Commercial				Municipal	Total	Consumer		Total	Unallocated	Total
	Real Estate	Commercial and Development	Commercial and Industrial	Residential Mortgage			Installment and Other				
June 30, 2015											
Balance, beginning of period	\$9,462	\$ 697	\$ 806	\$ 183	\$ 11,148	\$ 2,262	\$ 119	\$ 2,381	\$ 1,218	\$ 14,747	
Provision for loan losses	(813)	45	51	(64)	(781)	973	89	1,062	(281)	0	
Charge-offs	(541)	(22)	(50)	0	(613)	(352)	(29)	(381)	0	(994)	
Recoveries	24	0	37	0	61	35	3	38	0	99	
Balance, end of period	\$8,132	\$ 720	\$ 844	\$ 119	\$ 9,815	\$ 2,918	\$ 182	\$ 3,100	\$ 937	\$ 13,852	
June 30, 2014											
Balance, beginning of period	\$13,215	\$ 670	\$ 864	\$ 244	\$ 14,993	\$ 3,780	\$ 124	\$ 3,904	\$ 2,068	\$ 20,965	
Provision for loan losses	1,383	211	(164)	(66)	1,364	(1,222)	125	(1,097)	(267)	0	
Charge-offs	(674)	(34)	(64)	0	(772)	(209)	(121)	(330)	0	(1,102)	
Recoveries	129	5	357	0	491	13	58	71	0	562	
Balance, end of period	\$14,053	\$ 852	\$ 993	\$ 178	\$ 16,076	\$ 2,362	\$ 186	\$ 2,548	\$ 1,801	\$ 20,425	

Table of Contents

The following table summarizes the ending loan balances individually evaluated for impairment based upon loan segment, as well as the related allowance for loan losses allocation for each at June 30, 2015 and December 31, 2014:

(Dollars in thousands)	Commercial				Total	Consumer			Unallocated	Total
	Commercial Real Estate	Acquisition and Development	Commercial and Industrial	Municipal		Residential Mortgage	Installment and Other	Total		
June 30, 2015										
Loans allocated by:										
Individually evaluated for impairment	\$4,752	\$242	\$808	\$0	\$5,802	\$5,442	\$21	\$5,463	\$0	\$11,265
Collectively evaluated for impairment	333,650	40,440	59,478	59,366	492,934	240,472	6,859	247,331	0	740,265
	\$338,402	\$40,682	\$60,286	\$59,366	\$498,736	\$245,914	\$6,880	\$252,794	\$0	\$751,530
Allowance for loan losses allocated by:										
Individually evaluated for impairment	\$144	\$0	\$0	\$0	\$144	\$117	\$9	\$126	\$0	\$270
Collectively evaluated for impairment	7,988	720	844	119	9,671	2,801	173	2,974	937	13,582
	\$8,132	\$720	\$844	\$119	\$9,815	\$2,918	\$182	\$3,100	\$937	\$13,852
December 31, 2014										
Loans allocated by:										
Individually evaluated for impairment	\$6,788	\$410	\$2,437	\$0	\$9,635	\$5,871	\$26	\$5,897	\$0	\$15,532
Collectively evaluated for impairment	315,218	29,751	46,558	61,191	452,718	230,831	5,865	236,696	0	689,414
	\$322,006	\$30,161	\$48,995	\$61,191	\$462,353	\$236,702	\$5,891	\$242,593	\$0	\$704,946
Allowance for loan losses allocated by:										
Individually evaluated for impairment	\$2	\$0	\$0	\$0	\$2	\$173	\$13	\$186	\$0	\$188
Collectively evaluated for impairment	9,460	697	806	183	11,146	2,089	106	2,195	1,218	14,559
	\$9,462	\$697	\$806	\$183	\$11,148	\$2,262	\$119	\$2,381	\$1,218	\$14,747

Table of Contents

NOTE 4. INCOME TAXES

The Company files income tax returns in the U.S. federal jurisdiction and the Commonwealth of Pennsylvania. The Bank also files an income tax return in the State of Maryland. The Company is generally no longer subject to U.S. federal, state or local income tax examination by tax authorities for years before 2011.

The components of income tax expense for the three and six months ended June 30, 2015 and 2014 are summarized as follows:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2015	2014	2015	2014
Current year provision:				
Federal	\$56	\$0	\$41	\$0
State	4	0	8	0
	60	0	49	0
Deferred tax expense				
Federal	257	575	977	828
State	4	8	10	10
	261	583	987	838
Change in valuation allowance on deferred taxes	0	(583	) 0	(838
Net income tax expense	\$321	\$0	\$1,036	\$0

The provision for income taxes includes \$123,000 and \$211,000 of applicable income tax expense related to net security gains for the three months ended June 30, 2015 and 2014. The provision for income taxes includes \$659,000 and \$420,000 of applicable income tax expense related to net securities gains for the six months ended June 30, 2015 and 2014.

Table of Contents

The components of the net deferred tax asset, included in other assets, are as follows:

(Dollars in thousands)	June 30, 2015	December 31, 2014
Deferred tax assets:		
Allowance for loan losses	\$5,104	\$5,424
Deferred compensation	529	528
Retirement plans and salary continuation	1,752	1,695
Share-based compensation	208	102
Off balance sheet reserves	234	205
Nonaccrual loan interest	280	210
Goodwill	139	154
Bonus accrual	199	396
Low income housing credit carryforward	1,487	1,322
Alternative minimum tax credit carryforward	1,371	1,291
Charitable contribution carryforward	135	209
Net operating loss carryforward	5,687	6,606
Other	140	237
Total deferred tax assets	17,265	18,379
Deferred tax liabilities:		
Depreciation	835	955
Net unrealized gains on securities available for sale	401	848
Mortgage servicing rights	627	606
Purchase accounting adjustments	386	421
Other	181	174
Total deferred tax liabilities	2,430	3,004
Net deferred tax asset	\$14,835	\$15,375

The provision for income taxes differs from that computed by applying statutory rates to income before income taxes primarily due to the effects of tax-exempt income, non-deductible expenses and tax credits.

As of June 30, 2015, the Company has charitable contribution, low-income housing, and net operating loss carryforwards that expire through 2020, 2035 and 2032, respectively.

In assessing whether or not some or all of our deferred tax asset is more likely than not to be realized in the future, management considers all positive and negative evidence, including projected future taxable income, tax planning strategies and recent financial operating results. Based upon our evaluation of both positive and negative evidence, a full valuation on the net deferred tax assets was established as of September 30, 2012. Specifically, it was felt at that time that the negative evidence, which included recent cumulative history of operating losses, deterioration in asset quality and resulting impact on profitability, and that we had exhausted our carryback availability, outweighed the positive evidence, and the reserve was established.

Each subsequent quarter-end, the Company continued to weigh both positive and negative evidence and re-analyzed its position that a valuation allowance was required. At December 31, 2014, management noted the Company's profitable operations over the past nine quarters, improvements in asset quality, strengthened capital position, reduced regulatory risk, as well as improvement in economic conditions. Based on this analysis, management determined that a full valuation allowance was no longer necessary, and the full amount of the valuation allowance was recaptured as of December 31, 2014. The ultimate realization of deferred tax assets is dependent upon the existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considered projected future taxable income, length of time needed for carryforwards to reverse, available tax planning strategies, and other factors in making its assessment that it was more likely than not the net deferred tax assets would be realized, and recaptured the full

Table of Contents

valuation allowance at December 31, 2014. As a result of the recapture of the valuation allowance at December 31, 2014, the Company began recording income tax expense.

NOTE 5. SHARE-BASED COMPENSATION PLANS

The Company maintains share-based compensation plans, the purpose of which are to provide officers, employees, and non-employee members of the Board of Directors of the Company and the Bank, with additional incentive to further the success of the Company. In May 2011, the shareholders of the Company approved the 2011 Orrstown Financial Services, Inc. Incentive Stock Plan (the "Plan"). Under the Plan, 381,920 shares of the common stock of the Company were reserved to be issued. As of June 30, 2015, 154,227 shares were available to be issued under the Plan. Incentive awards under the Plan may consist of grants of incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock, deferred stock units and performance shares. All employees of the Company and its present or future subsidiaries, and members of the Board of Directors of the Company or any subsidiary of the Company, are eligible to participate in the Plan. The Plan allows for the Compensation Committee of the Board of Directors to determine the type of incentive to be awarded, its term, manner of exercise, vesting of awards and restrictions on shares. Generally, awards are nonqualified under the IRS code, unless the awards are deemed to be incentive awards to employees, at the Compensation Committee's discretion.

A roll forward of the Company's nonvested restricted shares for the six months ended June 30, 2015 is presented below:

	Shares	Weighted Average Grant Date Fair Value
Nonvested shares, beginning of year	155,500	\$15.52
Granted	71,561	17.29
Forfeited	(19,180)	) 16.03
Vested	(2,500)	) 10.43
Nonvested shares, at period end	205,381	\$16.15

For the three and six months ended June 30, 2015, \$157,000 and \$288,000 was recognized as expense on the restricted stock awards, with tax benefits recorded of \$55,000 and \$101,000 for the respective periods. For the three and six months ended June 30, 2014, \$5,000 and \$9,000 was recognized as expense on the restricted stock awards, with tax benefits recorded of \$2,000 and \$3,000 for the respective periods. As of June 30, 2015 and December 31, 2014, the unrecognized compensation expense related to the stock awards were \$2,723,000 and \$1,982,000. The unrecognized compensation expense is expected to be recognized over a weighted-average period of 3.7 years.

A roll forward of the Company's outstanding stock options for the six months ended June 30, 2015 is presented below:

	Shares	Weighted Average Exercise Price
Outstanding at beginning of year	148,193	\$31.18
Forfeited	(18,413)	) 31.73
Expired	(27,600)	) 39.93
Options outstanding and exercisable, at period end	102,180	\$28.72

Table of Contents

The exercise price of each option equals the market price of the Company's stock on the date of grant and an option's maximum term is ten years. All options are fully vested upon issuance. Information pertaining to options outstanding and exercisable at June 30, 2015 is as follows:

Range of Exercise Prices	Number Outstanding	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price
\$21.14 - \$24.99	37,024	4.90	\$21.46
\$25.00 - \$29.99	2,792	4.76	25.76
\$30.00 - \$34.99	39,620	2.29	31.28
\$35.00 - \$39.99	22,744	2.02	36.45
\$21.14 - \$37.58	102,180	3.24	\$28.72

The options outstanding and exercisable had no intrinsic value at June 30, 2015 and December 31, 2014 as each exercise price exceeded the market value.

The Company also maintains an employee stock purchase plan, in order to provide employees of the Company and its subsidiaries an opportunity to purchase stock of the Company. Under the employee stock purchase plan, eligible employees may purchase shares in an amount that does not exceed 10% of their annual salary, up to the IRS limit, at the lower of 95% (85% prior to August 31, 2014) of the fair market value of the shares on the semi-annual offering date, or related purchase date. The Company reserved 350,000 shares of its common stock, after making adjustments for stock dividends and a stock split, to be issued under the employee stock purchase plan. As of June 30, 2015, 195,679 shares were available to be issued under the employee stock purchase plan. Employees purchased 0 and 2,964 shares at a weighted average price of \$0.00 and \$15.74 for the three and six months ended June 30, 2015. For the three and six months ended June 30, 2014, employees purchased 0 and 3,348 shares at a weighted average price of \$0.00 and \$13.92. Compensation expense recognized on the employee stock purchase plan totaled \$0 and \$3,000 for the three and six months ended June 30, 2015, and \$0 and \$8,000 for the three and six months ended June 30, 2014. The Company uses a combination of issuing new shares or treasury shares to meet stock compensation exercises depending on market conditions.

NOTE 6. SHAREHOLDERS' EQUITY AND REGULATORY CAPITAL

On January 8, 2013, the Company filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission (the "Commission") that provides for the issuance of up to an aggregate of \$80,000,000 worth of common stock, preferred stock, and warrants. To date, the Company has not issued any securities under this shelf registration statement.

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Although applicable to the Bank, prompt corrective action provisions are not applicable to bank holding companies, including financial holding companies.

Quantitative measures established by regulators to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (as set forth in the following table) of total and Tier 1 capital (as defined in regulations) to risk-weighted assets (as defined), common equity Tier 1 capital (as defined) to risk weighted assets, and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of June 30, 2015 and December 31, 2014, the Company and the Bank meet all capital adequacy requirements to which they are subject.

Table of Contents

Effective January 1, 2015, the Company and Bank became subject to the final rules previously approved by the FRB establishing a new comprehensive capital framework for U.S. banking organizations, including community banks (the "Basel III Capital Rules"), which substantially revised the risk-based capital requirements in comparison to the existing U.S. risk-based capital rules which were in effect through December 31, 2014. The Basel III Capital Rules, among other things, (i) introduced a new capital measure called "Common Equity Tier 1" ("CET1"), (ii) increased the minimum requirements for Tier 1 Capital ratio as well as the minimum to be considered well capitalized under prompt corrective action; (iii) and introduced the "capital conservation buffer", designed to absorb losses during periods of economic stress. Institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the conservation buffer may face constraints on dividends, equity repurchases and discretionary bonuses to executive officers based on the amount of the shortfall. The implementation of the capital conservation buffer will begin on January 1, 2016 at the 0.625% level and be phased in over a four-year period (increasing by that amount on each subsequent January 1, until it reaches 2.5% on January 1, 2019).

As of June 30, 2015, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, Common Equity Tier 1, and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed the Bank's category.

The Company and the Bank's actual capital ratios as of June 30, 2015, under the new Basel III Capital Rules, and December 31, 2014, under the previous U.S. risk based capital rules, are also presented in the table.

(Dollars in thousands)	Actual		Minimum Capital Requirement		Minimum to Be Well Capitalized Under Prompt Corrective Action Provisions		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
June 30, 2015							
Total capital to risk weighted assets							
Orrstown Financial Services, Inc.	\$ 131,323	16.6	% \$ 63,429	8.0	% n/a	n/a	
Orrstown Bank	129,385	16.3	% 63,402	8.0	% \$ 79,252	10.0	%
Tier 1 capital to risk weighted assets							
Orrstown Financial Services, Inc.	121,281	15.3	% 47,571	6.0	% n/a	n/a	
Orrstown Bank	119,364	15.1	% 47,551	6.0	% 63,402	8.0	%
CET1 to risk weighted assets							
Orrstown Financial Services, Inc.	121,281	15.3	% 35,679	4.5	% n/a	n/a	
Orrstown Bank	119,364	15.1	% 35,664	4.5	% 51,514	6.5	%
Tier 1 capital to average assets							
Orrstown Financial Services, Inc.	121,281	10.1	% 48,124	4.0	% n/a	n/a	
Orrstown Bank	119,364	9.9	% 48,204	4.0	% 60,255	5.0	%
December 31, 2014							
Total capital to risk weighted assets							
Orrstown Financial Services, Inc.	\$ 119,713	16.8	% \$ 56,859	8.0	% n/a	n/a	
Orrstown Bank	118,540	16.7	% 56,835	8.0	% \$ 71,043	10.0	%
Tier 1 capital to risk weighted assets							
Orrstown Financial Services, Inc.	110,750	15.6	% 28,429	4.0	% n/a	n/a	
Orrstown Bank	109,581	15.4	% 28,417	4.0	% 42,626	6.0	%
Tier 1 capital to average assets							
Orrstown Financial Services, Inc.	110,750	9.5	% 46,496	4.0	% n/a	n/a	
Orrstown Bank	109,581	9.4	% 46,518	4.0	% 58,148	5.0	%

On April 2, 2015, the Federal Reserve Bank of Philadelphia terminated the Written Agreement that it originally entered into with the Company and the Bank on March 22, 2012, thereby terminating all of its enforcement actions against the Company and the Bank. On February 6, 2015, the Bank was released from the Memorandum of Understanding by and

33

Table of Contents

between the Bank and the Pennsylvania Department of Banking and Securities ("PDB"), thereby terminating all of the PDB's enforcement actions against the Bank.

NOTE 7. EARNINGS PER SHARE

Earnings per share for the three and six months ended June 30, 2015 and 2014 were as follows:

(Dollars in thousands, except per share data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Net income	\$1,502	\$2,873	\$3,964	\$4,851
Weighted average shares outstanding (basic)	8,115	8,110	8,112	8,109
Impact of common stock equivalents	23	0	24	0
Weighted average shares outstanding (diluted)	8,138	8,110	8,136	8,109
Per share information:				
Basic earnings per share	\$0.19	\$0.35	\$0.49	\$0.60
Diluted earnings per share	0.18	0.35	0.49	0.60

Stock options amounting to 128,000 and 196,000 shares of common stock were not considered in computing diluted earnings per share for the three months ended June 30, 2015 and 2014 as their exercise would have been antidilutive as the exercise price exceeded the average market value. Stock options amounting to 129,000 and 201,000 shares of common stock were not considered in computing diluted earnings per share for the six months ended June 30, 2015 and 2014 as their exercise would have been antidilutive as the exercise price exceeded the average market value.

NOTE 8. FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss, in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written, is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

(Dollars in thousands)	Contract or Notional Amount	
	June 30, 2015	December 31, 2014
Commitments to fund:		
Revolving, open ended home equity loans	\$108,832	\$100,897
1-4 family residential construction loans	3,914	2,463
Commercial real estate, construction and land development loans	17,640	11,682
Commercial, industrial and other loans	78,009	71,483
Standby letters of credit	6,638	7,309

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based

Table of Contents

on management's credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, equipment, residential real estate, and income-producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company holds collateral supporting those commitments when deemed necessary by management. The current amount of liability, as of June 30, 2015 and December 31, 2014, for guarantees under standby letters of credit issued was not material.

The Company currently maintains a reserve in other liabilities totaling \$500,000 and \$485,000 at June 30, 2015 and December 31, 2014 for off-balance sheet credit exposures that currently are not funded, based on historical loss experience of the related loan class. For the three months ended June 30, 2015 and 2014, \$83,000 and \$131,000 was expensed through noninterest expense for this exposure and for the six months ended June 30, 2015 and 2014, the amount expensed was \$15,000 and \$61,000.

The Company has sold loans to the Federal Home Loan Bank of Chicago as part of its Mortgage Partnership Finance Program ("MPF Program"). Under the terms of the MPF Program, there is limited recourse back to the Company for loans that do not perform in accordance with the terms of the loan agreement. Each loan that is sold under the program is "credit enhanced" such that the individual loan's rating is raised to "AA," as determined by the Federal Home Loan Bank of Chicago. The sum of total loans sold under the MPF Program with limited recourse was \$47,171,000 and \$51,773,000 at June 30, 2015 and December 31, 2014, with limited recourse back to the Company on these loans of \$8,262,000 and \$8,508,000 at these dates. Many of the loans sold under the MPF Program have primary mortgage insurance, which reduces the Company's overall exposure. The Company is in the process of foreclosing on loans sold under the MPF Program or recovering amounts previously charged off, with a resulting net charge (recovery) of \$30,000 and \$(35,000) for the three months ended June 30, 2015 and 2014, and \$70,000 and \$17,000 for the six months ended June 30, 2015 and 2014. These amounts, charged to other expenses represent an estimate of the Company's loss under its recourse exposure.

NOTE 9. FAIR VALUE DISCLOSURES

The Company meets the requirements for disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. Certain financial instruments and all non-financial instruments are excluded from disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

Fair value measurements under GAAP describes a framework for measuring fair value and requires disclosures about fair value measurements by establishing a three-level hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to valuation techniques that employ unobservable inputs (Level 3). If the inputs used to measure the assets or liabilities fall within different levels of the hierarchy, the classification is based on the lowest level input that is significant to the fair value measurement of the asset or liability. Classification of assets and liabilities within the hierarchy considers the markets in which the assets and liabilities are traded and the reliability and transparency of the assumptions used to determine fair value.

The three levels are defined as follows: Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. Level 2 – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active or by model-based techniques in which all significant inputs are observable in the market for the asset or liability, for substantially the full term of the financial instrument. Level 3 – the valuation methodology is derived from model-based techniques in which at least one significant input is unobservable to the fair value measurement and based on the Company's own assumptions about market participants' assumptions.

Following is a description of the valuation methodologies used for instruments measured on a recurring basis at estimated fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

35

Table of Contents

Securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds, mortgage products and exchange traded equities. If quoted market prices are not available, securities are classified within Level 2 and fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flow. Level 2 securities would include U.S. agency securities, mortgage-backed agency securities, obligations of states and political subdivisions and certain corporate, asset backed and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. All of the Company's securities are classified as available for sale.

The Company had no fair value liabilities measured on a recurring basis at June 30, 2015 and December 31, 2014. A summary of assets at June 30, 2015 and December 31, 2014, measured at estimated fair value on a recurring basis was as follows:

(Dollars in Thousands)	Level 1	Level 2	Level 3	Total Fair Value Measurements
June 30, 2015				
Securities available for sale:				
U.S. Government Agencies	\$0	\$45,609	\$0	\$45,609
States and political subdivisions	0	98,388	0	98,388
U.S. Government Sponsored enterprises (GSE) residential mortgage-backed securities	0	140,965	0	140,965
GSE residential collateralized mortgage obligations (CMOs)	0	21,502	0	21,502
GSE commercial CMOs	0	69,896	0	69,896
Total debt securities	0	376,360	0	376,360
Equity securities - financial services	0	76	0	76
Total securities	\$0	\$376,436	\$0	\$376,436
December 31, 2014				
Securities available for sale:				
U.S. Government Agencies	\$0	\$23,958	\$0	\$23,958
States and political subdivisions	0	52,401	0	52,401
GSE residential mortgage-backed securities	0	175,596	0	175,596
GSE residential collateralized mortgage obligations (CMOs)	0	58,705	0	58,705
GSE commercial CMOs	0	65,472	0	65,472
Total debt securities	0	376,132	0	376,132
Equity securities - financial services	0	67	0	67
Total securities	\$0	\$376,199	\$0	\$376,199

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a nonrecurring basis in the financial statements:

Impaired Loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due, according to the contractual terms of the loan agreement, will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loan, less

estimated costs to sell. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The value of the

36

Table of Contents

real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral is a house or building in the process of construction, or if management adjusts the appraisal value, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal, if deemed significant, or the net book value on the applicable business' financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivable collateral are based on financial statement balances or aging reports (Level 3). Impaired loans with an allocation to the allowance for loan losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the consolidated statements of income. Specific allocations to the allowance for loan losses or partial charge-offs were \$4,527,000 and \$4,413,000 at June 30, 2015 and December 31, 2014.

Foreclosed Real Estate

Other real estate property acquired through foreclosure is initially recorded at the fair value of the property at the transfer date less estimated selling cost. Subsequently, other real estate owned is carried at the lower of its carrying value or the fair value less estimated selling cost. Fair value is usually determined based upon an independent third-party appraisal of the property or occasionally upon a recent sales offer. Cumulative specific charges to value the real estate owned at the lower of cost or fair value on properties held at June 30, 2015 and December 31, 2014 were \$303,000 and \$581,000. For the three and six months ended June 30, 2015, charges to the value of real estate owned were \$0 and \$0. For the three and six months ended June 30, 2014, charges were \$0 and \$9,000.

The following table presents additional qualitative information about assets measured on a nonrecurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

(Dollars in thousands)	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range
June 30, 2015				
Impaired loans	\$5,178	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 25% discount
			Management adjustments for liquidation expenses	0% - 43% discount
Foreclosed real estate	404	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 30% discount
			Management adjustments for liquidation expenses	5% - 25% discount
December 31, 2014				
Impaired loans	\$4,859	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 30% discount
			Management adjustments for liquidation expenses	5% - 10% discount
Foreclosed real estate	786	Appraisal of collateral	Management adjustments on appraisals for property type and recent activity	0% - 5% discount
			Management adjustments for liquidation expenses	6% - 18% discount

Table of Contents

A summary of assets at June 30, 2015 and December 31, 2014, measured at estimated fair value on a nonrecurring basis was as follows:

(Dollars in thousands)	Level 1	Level 2	Level 3	Total Fair Value Measurements
June 30, 2015				
Impaired Loans				
Commercial real estate:				
Owner-occupied	\$0	\$0	\$1,102	\$1,102
Non-owner occupied	0	0	913	913
Multi-family	0	0	329	329
Non-owner occupied residential	0	0	507	507
Acquisition and development:				
Commercial and land development	0	0	41	41
Commercial and industrial	0	0	29	29
Residential mortgage:				
First lien	0	0	2,023	2,023
Home equity - lines of credit	0	0	222	222
Installment and other loans	0	0	12	12
Impaired loans, net	\$0	\$0	\$5,178	\$5,178
Foreclosed real estate				
Residential	\$0	\$0	\$323	\$323
Commercial and land development	0	0	81	81
Total foreclosed real estate	\$0	\$0	\$404	\$404
December 31, 2014				
Impaired Loans				
Commercial real estate:				
Owner-occupied	\$0	\$0	\$1,228	\$1,228
Non-owner occupied	0	0	192	192
Multi-family	0	0	92	92
Non-owner occupied residential	0	0	937	937
Acquisition and development:				
Commercial and land development	0	0	117	117
Commercial and industrial	0	0	29	29
Residential mortgage:				
First lien	0	0	2,022	2,022
Home equity - lines of credit	0	0	229	229
Installment and other loans	0	0	13	13
Impaired loans, net	\$0	\$0	\$4,859	\$4,859
Foreclosed real estate				
Residential	\$0	\$0	\$217	\$217
Commercial and land development	0	0	569	569
Total foreclosed real estate	\$0	\$0	\$786	\$786
Fair values of financial instruments				

In addition to those disclosed above, the following methods and assumptions were used by the Company in estimating fair values of financial instruments as disclosed herein:

Table of Contents

Cash and Due from Banks and Interest Bearing Deposits with Banks

The carrying amounts of cash and due from banks and interest bearing deposits with banks approximate their fair value.

Loans Held for Sale

Loans held for sale are carried at the lower of cost or fair value. These loans typically consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale.

Loans Receivable

For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed rate loans are estimated using discounted cash flow analyses, using interest rates currently being offered in the market for loans with similar terms to borrowers of similar credit quality.

Restricted Investment in Bank Stock

These investments are carried at cost. The Company is required to maintain minimum investment balances in these stocks, which are not actively traded and therefore have no readily determinable market value.

Mortgage Servicing Rights

The fair value of mortgage servicing rights is estimated based on a valuation model that calculates the present value of estimated future net servicing income.

Deposits

The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The carrying amounts of variable-rate, money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposits and IRAs are estimated using a discounted cash flow calculation based on the Company's incremental borrowing rates for similar maturities.

Short-Term Borrowings

Fair values of the Company's short-term borrowings are estimated using discounted cash flow analysis based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Long-Term Debt

The fair value of the Company's fixed rate long-term borrowings is estimated using a discounted cash flow analysis based on the Company's current incremental borrowing rate for similar types of borrowing arrangements.

Accrued Interest

The carrying amounts of accrued interest receivable and payable approximate their fair values.

Off-Balance-Sheet Instruments

The Company generally does not charge commitment fees. Fees for standby letters of credit and other off-balance-sheet instruments are not significant.

Table of Contents

The estimated fair values of the Company's financial instruments were as follows at June 30, 2015 and December 31, 2014:

(Dollars in thousands)	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
June 30, 2015					
Financial Assets					
Cash and due from banks	\$ 15,707	\$ 15,707	\$ 15,707	\$ 0	\$ 0
Interest bearing deposits with banks	8,087	8,087	8,087	0	0
Restricted investments in bank stock	9,199	n/a	n/a	n/a	n/a
Securities available for sale	376,436	376,436	0	376,436	0
Loans held for sale	4,130	4,234	0	4,234	0
Loans, net of allowance for loan losses	737,678	737,868	0	0	737,868
Accrued interest receivable	3,359	3,359	0	1,817	1,542
Mortgage servicing rights	2,648	2,744	0	0	2,744
Financial Liabilities					
Deposits	962,854	961,154	0	961,154	0
Short-term borrowings	103,276	103,276	0	103,276	0
Long-term debt	24,655	25,391	0	25,391	0
Accrued interest payable	258	258	0	258	0
Off-balance sheet instruments	0	0	0	0	0
December 31, 2014					
Financial Assets					
Cash and due from banks	\$ 18,174	\$ 18,174	\$ 18,174	\$ 0	\$ 0
Interest bearing deposits with banks	13,235	13,235	13,235	0	0
Restricted investments in bank stock	8,350	n/a	n/a	n/a	n/a
Securities available for sale	376,199	376,199	0	376,199	0
Loans held for sale	3,159	3,249	0	3,249	0
Loans, net of allowance for loan losses	690,199	697,506	0	0	697,506
Accrued interest receivable	3,097	3,097	0	1,593	1,504
Mortgage servicing rights	2,684	2,785	0	0	2,785
Financial Liabilities					
Deposits	949,704	950,667	0	950,667	0
Short-term borrowings	86,742	86,742	0	86,742	0
Long-term debt	14,812	15,610	0	15,610	0
Accrued interest payable	273	273	0	273	0
Off-balance sheet instruments	0	0	0	0	0

Table of Contents

NOTE 10. CONTINGENCIES

The nature of the Company's business generates a certain amount of litigation involving matters arising out of the ordinary course of business. Except as described below, in the opinion of management, there are no legal proceedings that might have a material effect on the results of operations, liquidity, or the financial position of the Company at this time.

The Company, the Bank and certain current and former directors and executive officers (collectively, "Orrstown Defendants") are defendants in a putative class action filed by Southeastern Pennsylvania Transportation Authority ("SEPTA") on May 25, 2012, in the United States District Court for the Middle District of Pennsylvania. In a later amended complaint, the list of defendants was expanded to include the Company's independent registered public accounting firm and the underwriters of the Company's March 2010 public offering of common stock. The complaint, as amended, alleges among other things that (i) in connection with the Company's Registration Statement on Form S-3 dated February 23, 2010 and its Prospectus Supplement dated March 23, 2010, and (ii) during the purported class period of March 15, 2010 through April 5, 2012, the Company issued materially false and misleading statements regarding the Company's lending practices and financial results, including misleading statements concerning the stringent nature of the Bank's credit practices and underwriting standards, the quality of its loan portfolio, and the intended use of the proceeds from the Company's March 2010 public offering of common stock. The complaint asserts claims under Sections 11, 12(a) and 15 of the Securities Act of 1933, Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder, and seeks class certification, unspecified money damages, interest, costs, fees and equitable or injunctive relief.

On June 22, 2015, the Court dismissed without prejudice SEPTA's amended complaint against all defendants, finding that SEPTA failed to state a claim under either the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended. The Court ordered that, within 30 days, SEPTA either seek leave to amend its amended complaint, accompanied by the proposed amendment, or file a notice of its intention to stand on the amended complaint.

On July 22, 2015, SEPTA filed a motion for leave to amend under Local Rule 15.1, as allowed by the Court's ruling on June 22, 2015. Many of the allegations of the proposed second amended complaint are essentially the same or similar to the allegations of the dismissed amended complaint. The proposed second amended complaint also alleges that the Orrstown Defendants did not publicly disclose certain alleged failures of internal controls over loan underwriting, risk management, and financial reporting during the period 2009 to 2012, in violation of the federal securities laws. The Company believes that the allegations of SEPTA's proposed second amended complaint are without merit and intends to vigorously defend itself against those claims.

Given that the Court has not yet granted SEPTA permission to file its proposed second amended complaint, and that defendants have not yet filed their opposition to SEPTA's motion to amend or had the opportunity to challenge the legal sufficiency of the proposed second amended complaint by motion to dismiss, it is not possible at this time to estimate reasonably possible losses, or even a range of reasonably possible losses, in connection with SEPTA's proposed second amended complaint.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

The Company, headquartered in Shippensburg, Pennsylvania, is a one bank holding company that has elected status as a financial holding company. The consolidated financial information presented herein reflects the Company and its wholly-owned subsidiary, Orrstown Bank. At June 30, 2015, the Company had total assets of \$1,232,783,000, total liabilities of \$1,102,521,000 and total shareholders' equity of \$130,262,000.

The U.S. economy is in its sixth year of recovery from one of its longest and most severe economic recessions in recent history. The strength of the recovery has been modest by historical standards, with GDP growth struggling to sustain momentum above 2.0%. Unemployment had been slow to decline until 2014, when the country experienced its best employment growth in over a decade. While the economic outlook finally appears strong enough that the FRB is expected to begin raising interest rates in 2015, most of the rest of the world's economies appear to be in a recession or experiencing decelerating growth. As a result, the dollar has strengthened significantly and commodity prices have

fallen precipitously.

Caution About Forward Looking Statements

Certain statements appearing herein which are not historical in nature are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, the Company may make other written and oral

41

Table of Contents

communications, from time to time, that contain such statements. Such forward-looking statements refer to a future period or periods, reflecting management's current beliefs as to likely future developments, and use words like "may," "will," "expect," "estimate," "anticipate" or similar terms. Forward-looking statements are statements that include projections, predictions, expectations, or beliefs about events or results or otherwise are not statements of historical facts, including, but not limited to, statements related to new business development, new loan opportunities, growth in the balance sheet and fee based revenue lines of business, reducing risk assets, and mitigating losses in the future. Actual results and trends could differ materially from those set forth in such statements and there can be no assurances that we will achieve the desired level of new business development and new loans, growth in the balance sheet and fee based revenue lines of business, continue to reduce risk assets or mitigate losses in the future. Factors that could cause actual results to differ from those expressed or implied by the forward looking statements include, but are not limited to, the following: ineffectiveness of the Company's business strategy due to changes in current or future market conditions; the effects of competition, including industry consolidation and development of competing financial products and services; changes in laws and regulations, including the Dodd-Frank Wall Street Reform and Consumer Protection Act; interest rate movements; changes in credit quality; inability to raise capital under favorable conditions, volatilities in the securities markets; deteriorating economic conditions, and other risks and uncertainties, including those detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 and this Quarterly Report on Form 10-Q under the sections titled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" and in other filings made with the Commission. The statements are valid only as of the date hereof and the Company disclaims any obligation to update this information.

The following is a discussion of our consolidated financial condition at June 30, 2015 and results of operations for the six months ended June 30, 2015 and 2014. Throughout this discussion, the yield on earning assets is stated on a fully taxable-equivalent basis and balances represent average daily balances unless otherwise stated. The discussion and analysis should be read in conjunction with our Consolidated Financial Statements (Unaudited) and Notes thereto presented elsewhere in this report. Certain prior period amounts, presented in this discussion and analysis, have been reclassified to conform to current period classifications.

Critical Accounting Policies

The Company's consolidated financial statements are prepared in accordance with GAAP and follow general practices within the financial services industry in which it operates. Management, in order to prepare the Company's consolidated financial statements, is required to make estimates, assumptions and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the balance sheet date through the date the financial statements are filed with the Securities and Exchange Commission. As this information changes, the consolidated financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources. The most significant accounting policies followed by the Company are presented in Note 1 to the consolidated financial statements. These policies, along with the disclosures presented in the other financial statement notes, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, the Company has identified the adequacy of the allowance for loan losses and accounting for income taxes as critical accounting policies.

The allowance for loan losses represents management's estimate of probable incurred credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because

it requires significant judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience, and consideration of current economic trends and conditions, all of which may be susceptible to significant change. The loan portfolio also represents the largest asset type on the consolidated balance sheet.

Table of Contents

The Company recognizes deferred tax assets and liabilities for the future effects of temporary differences and tax credits. Enacted tax rates are applied to cumulative temporary differences based on expected taxable income in the periods in which the deferred tax asset or liability is anticipated to be realized. Future tax rate changes could occur that would require the recognition of income or expense in the statement of operations in the period in which they are enacted. Deferred tax assets must be reduced by a valuation allowance if in management's judgment it is "more likely than not" that some portion of the asset will not be realized. Management may need to modify its judgment in this regard, from one period to another, should a material change occur in the business environment, tax legislation, or in any other business factor that could impair the Company's ability to benefit from the asset in the future. Based upon the Company's prior cumulative taxable losses, projections for future taxable income and other available evidence, management determined that there was not sufficient positive evidence to outweigh the cumulative loss, and concluded it was not more likely than not that the net deferred tax asset would be realized for the quarters ended September 30, 2012 through September 30, 2014. Accordingly, a full valuation allowance was recorded for each of these quarters. However, at December 31, 2014, management noted the Company's profitable operations over the past nine quarters, improvement in asset quality, strengthened capital position, reduced regulatory risk, as well as improvement in economic conditions. Based on this analysis, management determined that a full valuation allowance was no longer necessary, and the full amount was recaptured as of December 31, 2014. The ultimate realization of deferred tax assets is dependent upon existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considered projected future taxable income, length of time needed for carryforwards to reverse, available tax planning strategies, and other factors in making its assessment that it was more likely than not the net deferred taxes would be realized, and recaptured the full valuation allowance at December 31, 2014.

Readers of the consolidated financial statements should be aware that the estimates and assumptions used in the Company's current financial statements may need to be updated in future financial presentations for changes in circumstances, business or economic conditions in order to fairly represent the condition of the Company at that time.

RESULTS OF OPERATIONS**QUARTER ENDED JUNE 30, 2015 COMPARED TO QUARTER ENDED JUNE 30, 2014****Summary**

The Company recorded net income of \$1,502,000 for the second quarter of 2015 compared to net income of \$2,873,000 for the same period in 2014. Diluted earnings per share amounted to \$0.18 for the three months ended June 30, 2015, compared to \$0.35 for the same period in 2014. Net interest income of \$8,598,000 was \$98,000 higher for the three months ended June 30, 2015 than in the same period of 2014. Despite higher average balances in loans during the first half of 2015 as compared to the same period of 2014, the impact of the flattening yield curve negatively impacted the Company's net interest margin. Maturing loans and securities were reinvested at lower rates; however, lowering rates on our deposits to the same extent was not feasible. Securities gains were \$353,000 for the three months ended June 30, 2015, a decrease of \$248,000 from the same period in the prior year. In addition, results continue to be aided by the absence of a provision for loan losses for the three months ended June 30, 2015 and 2014. Operating results for 2015 were influenced by the recording of income tax expense, whereas in 2014 no expense was recorded due to the valuation allowance on the net deferred tax asset.

Net Interest Income

Net interest income, which is the difference between interest income and fees on interest-earning assets and interest expense on interest-bearing liabilities, is the primary component of the Company's revenue. Interest earning assets include loans, securities and interest bearing deposits with banks. Interest bearing liabilities include deposits and borrowed funds. To compare the tax-exempt yields to taxable yields, amounts are adjusted to pretax equivalents based on a 35% federal corporate tax rate.

Net interest income is affected by changes in interest rates, volumes of interest-earning assets and interest-bearing liabilities and the composition of those assets and liabilities. The "net interest spread" and "net interest margin" are two common statistics related to changes in net interest income. The net interest spread represents the difference between

the yields earned on interest-earning assets and the rates paid for interest-bearing liabilities. The net interest margin is defined as the ratio of net interest income to average earning assets. Through the use of noninterest bearing, demand deposits, certain other liabilities, and stockholders' equity, the net interest margin exceeds the net interest spread, as these funding sources are non-interest bearing.

Table of Contents

For the three months ended June 30, 2015, net interest income measured on a fully tax equivalent basis increased \$45,000 to \$8,946,000 from \$8,901,000 in the corresponding period in 2014. The reason for the increase in net interest income is the lowering of cost of funds on interest bearing liabilities resulted in total interest expense decreasing by an amount that exceeded the decline in interest income on interest earning assets.

Interest income earned on loans increased from \$7,589,000 for the quarter ended June 30, 2014 to \$8,021,000 for the same period in 2015, a \$432,000 increase. The reason for the increase was an increase in the average balance of loans from \$677,963,000 for the second quarter of 2014 to \$744,542,000 for the same period in 2015, partially offset by a decrease in the average rate earned from 4.49% in the quarter ended June 30, 2014 to 4.32% in the same period in 2015. A combination of loans with higher rates paying off and new loans made at lower rates due to competitive market conditions have led to the lower interest rates earned on loans.

Securities interest income decreased \$512,000 to \$1,878,000 for the quarter ended June 30, 2015, from \$2,390,000 for the same period in 2014. The primary reason for the decline is the average balance of securities has decreased from \$432,335,000 in the second quarter of 2014 to \$369,368,000 for the same period in 2015. The decrease in the average balance of securities is the result of sales and pay downs on securities available for sale used to fund loan growth. Also, as securities mature or pay off, the funds are reinvested at lower rates which resulted in a decrease in the tax equivalent yield from 2.22% for the three months ended June 30, 2014 to 2.04% in the same period in 2015.

Interest expense on deposits and borrowings for the three months ended June 30, 2015 was \$970,000, a decrease of \$115,000, from \$1,085,000 in the same period in 2014. The Company's cost of funds on interest-bearing liabilities declined to 0.42% for the quarter ended June 30, 2015 from 0.46% for the same period in 2014. The decrease in the total cost of funds was the result of a more favorable mix of deposits, in which a greater percentage of deposits were in the lower cost interest-bearing demand deposits for the three months ended June 30, 2015 compared to the same period in 2014.

The Company's net interest spread of 3.10% decreased one basis point in the quarter ended June 30, 2015 as compared to the same period in 2014. Net interest margin was 3.18% for the quarters ended June 30, 2015 and June 30, 2014.

Table of Contents

The table below presents net interest income on a fully taxable equivalent basis (FTE), net interest spread and net interest margin for the quarters ended June 30, 2015 and 2014.

(Dollars in thousands)	June 30, 2015			June 30, 2014		
	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate
Assets						
Federal funds sold & interest bearing bank balances	\$14,429	\$17	0.47 %	\$12,375	\$7	0.24 %
Securities	369,368	1,878	2.04	432,335	2,390	2.22
Loans	744,542	8,021	4.32	677,963	7,589	4.49
Total interest-earning assets	1,128,339	9,916	3.52	1,122,673	9,986	3.57
Other assets	82,987			61,222		
Total	\$1,211,326			\$1,183,895		
Liabilities and Shareholders' Equity						
Interest bearing demand deposits	\$502,182	\$225	0.18	\$484,709	\$208	0.17
Savings deposits	84,366	34	0.16	84,749	34	0.16
Time deposits	230,937	521	0.90	311,890	718	0.92
Short term borrowings	94,953	81	0.34	44,284	31	0.28
Long term debt	24,700	109	1.77	23,146	94	1.63
Total interest bearing liabilities	937,138	970	0.42	948,778	1,085	0.46
Non-interest bearing demand deposits	132,063			122,584		
Other	10,617			13,615		
Total Liabilities	1,079,818			1,084,977		
Shareholders' Equity	131,508			98,918		
Total	\$1,211,326			\$1,183,895		
Net interest income (FTE)/net interest spread		8,946	3.10 %		8,901	3.11 %
Net interest margin			3.18 %			3.18 %
Tax-equivalent adjustment		(348)			(401)	
Net interest income		\$8,598			\$8,500	

NOTES: Yields and interest income on tax-exempt assets have been computed on a fully taxable equivalent basis assuming a 35% tax rate.

For yield calculation purposes, nonaccruing loans are included in the average loan balance.

Provision for Loan Losses

The Company recorded no provision for loan losses for the three months ended June 30, 2015 and 2014. In determining the required provision for loan losses, both quantitative and qualitative factors are considered in the determination of the adequacy of the allowance for loan losses, as noted in the "Asset Quality" section. For both periods presented, the favorable historical charge-off data combined with relatively stable economic and market conditions has resulted in the determination that no additional provision for loan losses was required to offset net charge-offs, additional reserves needed on impaired loans, or for loan growth experienced during the periods. See further discussion in the "Allowance for Loan Losses" section.

Noninterest Income

Noninterest income, excluding securities gains, totaled \$4,530,000 for the three months ended June 30, 2015, compared to \$4,536,000 for the same period in 2014. While noninterest income was nearly identical between the two periods, the components of noninterest income, excluding securities gains, varied during the second quarter of 2015 compared to the same period in 2014, as noted below.

Table of Contents

The Company continues to experience declines in service charges on deposits from \$1,412,000 for the three months ended June 30, 2014 to \$1,299,000 for the same period in 2015. This 8.0% decline reflects changes in consumer spending behavior patterns, particularly insufficient funds charges, as customers have increased real time access as to their funds availability through the internet and phone.

Mortgage banking activities generated revenue of \$793,000 for the three months ended June 30, 2015 compared to \$562,000 for the same period in 2014, a \$231,000, or 41.1% increase. Favorable real estate and interest rate conditions led to the increase in mortgage banking activities.

Other income of \$194,000 for the three months ended June 30, 2015 was \$95,000, or 32.9%, lower than for the same period in 2014 due principally to a reduced level of gains on sale of other real estate, which totaled \$166,000 for the second quarter of 2015, compared to \$259,000 in the second quarter of 2014.

Securities gains totaled \$353,000 for the three months ended June 30, 2015, compared to \$602,000 for the same period in 2014. For both periods, asset/liability management strategies and interest rate conditions resulted in gains on sales of securities, as market conditions presented opportunities to realize earnings on securities through gains, while funding the cash requirements of lending activity.

Noninterest Expenses

Noninterest expenses amounted to \$11,658,000 for the three months ended June 30, 2015, compared to \$10,765,000 for the corresponding prior year period, an increase of 8.3%. The following factors contributed to the net increase in noninterest expense.

Salaries and employee benefits increased \$279,000, or 4.7% to \$6,158,000 for the three months ended June 30, 2015 compared to the same period in 2014. The 2015 results were negatively impacted by severance costs that totaled approximately \$360,000 recognized in the second quarter of 2015.

Furniture and equipment expense of \$763,000 for the three months ended June 30, 2015 represented a decrease of \$73,000 from \$836,000 for the same period in 2014. The decrease was due principally to lower depreciation charges. Data processing costs of \$480,000 for the three months ended June 30, 2015 represents an increase of \$112,000, or 30.4%, from \$368,000 for the same period in 2014, due to higher volumes and costs associated with more sophisticated product and service offerings.

Professional services expenses, which include legal fees, accounting and consulting, totaled \$820,000 for the three months ended June 30, 2015 and represented an increase of \$272,000 from \$548,000 for the same period in 2014. The increase in professional services is primarily the result of costs associated with certain legal matters, including outstanding litigation against the Company and an ongoing confidential investigation being conducted by the Securities and Exchange Commission.

Advertising and bank promotions expense totaled \$324,000 for the three months ended June 30, 2015, a \$106,000, or 48.6%, increase from \$218,000 for the same period in 2014, as the Company's brand promotion spending increased in the second quarter of 2015.

FDIC insurance premiums totaled \$184,000 for the three months ended June 30, 2015, compared to \$359,000 for the same period in 2014, a decline of \$175,000, or 48.7%. This decline in FDIC insurance premiums was primarily due to a decrease in the assessment rate as the Company's risk profile continued to improve.

Collection and problem loan expense decreased \$57,000, or 35.8%, to \$102,000 for the three months ended June 30, 2015, as compared to the same period in 2014, and reflects improvement in the level of classified loans between the two periods.

Taxes other than income totaled \$226,000 for the three months ended June 30, 2015, a \$70,000 increase over the same period in 2014 as Pennsylvania's Bank Shares tax is based on shareholders' equity at the beginning of the year. A combination of 2014's earnings and unrealized gains on securities, net of tax, resulted in the increase in this equity-based tax.

Included in operating expenses are losses associated with loans sold on the secondary market for credit enhancements that the Company provided to the investor. Credit enhancement losses totaled \$209,000 for the three

Table of Contents

months ended June 30, 2015, compared to a net recovery of amounts previously expensed of \$35,000 for the same period in 2014.

The Company's efficiency ratio rose for the three months ended June 30, 2015 to 86.8% compared to 81.1% for the same period in 2014. The deterioration in the ratio was primarily the result of the increase in noninterest expense exceeding the modest increase in net interest income. The efficiency ratio expresses noninterest expense as a percentage of tax equivalent net interest income and noninterest income, excluding securities gains, intangible asset amortization and other real estate income and expenses.

Income Tax Expense

Income tax expense totaled \$321,000 for the three months ended June 30, 2015, for an effective tax rate of 17.6% compared to no income tax expense for the same period in 2014.

As of December 31, 2014, the Company recaptured its entire valuation allowance on deferred tax assets which had previously been established. It was determined that with significant improvements in asset quality, strengthened capital ratios, and nine quarters of profitability, combined with improving market and economic conditions, maintaining a valuation allowance was no longer required. As a result of the reversal of the valuation allowance in the fourth quarter of 2014, income tax expense resulted in 2015, whereas no provision for income taxes was required in the first quarter of 2014.

SIX MONTHS ENDED JUNE 30, 2015 COMPARED TO SIX MONTHS ENDED JUNE 30, 2014

Summary

The Company recorded net income of \$3,964,000 for the six months ended June 30, 2015 compared to net income of \$4,851,000 for the same period in 2014. Diluted EPS for the six months ended June 30, 2015 were \$0.49, compared to \$0.60 for the six months ended June 30, 2014. Net income for the first six months of 2015 was influenced by the recording of income tax expense, whereas in 2014 no expense was recorded during the first half of the year due to the valuation allowance on the net deferred tax asset, and by higher levels of gains on sales of securities, which were \$683,000 higher than in the same period in the prior year. In addition, results continue to be aided by the absence of a provision for loan losses for the six months ended June 30, 2015 and 2014.

Net Interest Income

The table below presents net interest income on a fully taxable equivalent basis, net interest spread and net interest margin for the six months ended June 30, 2015 and 2014.

For the six months ended June 30, 2015, net interest income measured on a fully tax equivalent basis decreased \$278,000 to \$17,565,000 from \$17,843,000 in the corresponding period in 2014. The primary reason for the decrease in net interest income was a decrease in the rates earned on interest earning assets; only partially offset by lower cost of funds of interest bearing liabilities.

Interest income earned on loans increased \$292,000 from \$15,330,000 for the quarter ended June 30, 2014 to \$15,622,000 for the same period in 2015. The primary reason for the increase was growth in the average loan balance from \$675,178,000 for the six months ended June 30, 2014 to \$729,022,000 for the same period in 2015. Loans paying off at higher rates than the new loans originated, as well as competitive market conditions have led to the decline in interest rates earned on loans from 4.58% for the six months ended June 30, 2014 to 4.32% for the corresponding period in 2015.

Securities interest income decreased \$885,000 to \$3,783,000 for the six months ended June 30, 2015, from \$4,668,000 for the same period in 2014. The average balance on securities has decreased from \$422,703,000 for the six months ended June 30, 2014 to \$363,037,000 for the same period in 2015. As securities mature or pay off, the funds are reinvested at lower rates which resulted in a decrease in the tax equivalent yield from 2.23% for the six months ended June 30, 2015 to 2.10% in the same period in 2015. Included in interest income on securities for the six months ended June 30, 2015 is a \$161,000 special dividend by the Federal Home Loan Bank of Pittsburgh that favorably impacted the yield on securities by four basis points.

Interest expense on deposits and borrowings for the six months ended June 30, 2015 was \$1,883,000, a decrease of \$287,000, from \$2,170,000 in the same period in 2014. The Company's cost of funds on interest bearing liabilities has declined to 0.41% for the six months ended June 30, 2015 from 0.46% for the same period in 2014. The interest rate environment has allowed the Company to replace maturing time deposits with funds at slightly lower rates.

Table of Contents

The Company's net interest spread of 3.11% decreased 6 basis points for the six months ended June 30, 2015 as compared to the same period in 2014. Net interest margin for the six months ended June 30, 2015 was 3.18%, a 6 basis point decrease from 3.24% for the six months ended June 30, 2014.

The table that follows shows average balances and interest yields on a fully taxable equivalent basis (FTE) for the six months ended June 30, 2015 and 2014:

(Dollars in thousands)	June 30, 2015			June 30, 2014			
	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate	
Assets							
Federal funds sold & interest bearing bank balances	\$21,957	\$43	0.39 %	\$12,637	\$ 15	0.24 %	
Securities	363,037	3,783	2.10	422,703	4,668	2.23	
Loans	729,022	15,622	4.32	675,178	15,330	4.58	
Total interest-earning assets	1,114,016	19,448	3.52	1,110,518	20,013	3.63	
Other assets	82,346			61,101			
Total	\$1,196,362			\$1,171,619			
Liabilities and Shareholders' Equity							
Interest bearing demand deposits	\$503,277	\$444	0.18	\$481,556	\$ 394	0.16	
Savings deposits	86,007	68	0.16	82,586	67	0.16	
Time deposits	232,981	1,045	0.90	311,295	1,455	0.94	
Short term borrowings	86,708	141	0.33	47,484	64	0.27	
Long term debt	20,430	185	1.83	20,551	190	1.86	
Total interest bearing liabilities	929,403	1,883	0.41	943,472	2,170	0.46	
Non-interest bearing demand deposits	125,501			119,415			
Other	10,890			12,289			
Total Liabilities	1,065,794			1,075,176			
Shareholders' Equity	130,568			96,443			
Total	\$1,196,362			\$1,171,619			
Net interest income (FTE)/net interest spread		17,565	3.11 %		17,843	3.17 %	
Net interest margin			3.18 %			3.24 %	
Tax-equivalent adjustment		(652)			(827)		
Net interest income		\$16,913			\$ 17,016		

NOTES: Yields and interest income on tax-exempt assets have been computed on a fully taxable equivalent basis assuming a 35% tax rate.

For yield calculation purposes, nonaccruing loans are included in the average loan balance.

Provision for Loan Losses

The Company recorded no provision for loan losses for the six months ended June 30, 2015 and 2014. In determining the required provision for loan losses, both quantitative and qualitative factors are considered in the determination of the adequacy of the allowance for loan losses, as noted in the "Asset Quality" section. For both periods presented, the favorable historical charge-off data combined with relatively stable economic and market conditions has resulted in the determination that no additional provision for loan losses was required to offset net charge-offs, additional reserves needed on impaired loans, or for loan growth experienced during the periods.

See further discussion in the "Allowance for Loan Losses" section.

Table of Contents

Noninterest Income

Noninterest income, excluding securities gains, totaled \$8,369,000 for the six months ended June 30, 2015, compared to \$8,377,000 for the same period in 2014. Several factors contributed to the net change in noninterest income, excluding security gains, for the first six months of 2015 compared to the same period in 2014, as noted below.

The Company experienced a decline in service charges on deposits from \$2,681,000 for the six months ended June 30, 2014 to \$2,492,000 for the same period in 2015. This decline in service charges on deposits reflects changes in consumer spending behavior patterns, particularly insufficient fund charges, as customers have increased real time access to their funds availability through the internet and phone.

Mortgage banking activities generated revenue of \$1,313,000 for the six months ended June 30, 2015 compared to \$1,021,000 for the same period in 2014. Favorable real estate and interest rate conditions led to the increase in mortgage banking activities.

Other income of \$234,000 for the six months ended June 30, 2015 was a \$90,000 decrease compared to \$324,000 for the same period in 2014. The primary reason for the decrease was due to \$259,000 in gains on sales of other real estate owned for the six months ended June 30, 2014, compared to \$173,000 in gains recorded for the same period in 2015.

Securities gains totaled \$1,882,000 for the six months ended June 30, 2015 compared to \$1,199,000 for the same period in 2014. For both periods, asset/liability management strategies and interest rate conditions resulted in gains on sales of securities, as market conditions presented opportunities to realize earnings on securities through gains, while funding the cash requirements of lending.

Noninterest Expenses

Noninterest expenses amounted to \$22,164,000 for the six months ended June 30, 2015, compared to \$21,741,000 for the corresponding prior year period. The changes in certain components of noninterest expenses for the six months ended June 30, 2015 and 2014, are described below.

Salaries and employee benefits totaled \$12,058,000 for the six months ended June 30, 2015, compared to \$11,691,000 for the six months ended June 30, 2014, an increase of \$367,000, or 3.1%. Salaries and benefits were negatively impacted by severance costs that totaled approximately \$360,000 recognized in the second quarter of 2015.

Furniture and equipment expense of \$1,506,000 for the six months ended June 30, 2015 represented a decrease of \$166,000 from \$1,672,000 for the same period in 2014. The decrease was due principally to losses on disposal of equipment in the 2014 period of \$46,000 for assets that were retired early and lower depreciation charges.

Data processing costs of \$947,000 for the six months ended June 30, 2015 represented an increase of \$198,000, or 26.4%, from \$749,000 for the same period in 2014, due to higher volumes and costs associated with more sophisticated product and service offerings.

Advertising and bank promotions expense totaled \$569,000 for the six months ended June 30, 2015, a \$74,000, or 11.5%, decrease from \$643,000 for the same period in 2014, as the Company's brand promotion spending was more heavily concentrated in the first half of 2014.

FDIC insurance expense decreased \$393,000 to \$430,000 for the six months ended June 30, 2015 compared to \$823,000 for the same period in 2014, a decline of 47.8%. This decline in FDIC insurance premiums is due to a decrease in the assessment rate, as the Company's risk profile continued to improve.

Professional services expenses, which include legal fees, accounting and consulting, totaled \$1,332,000 for the six months ended June 30, 2015 and represented an increase of \$156,000 from \$1,176,000 for the same period in 2014. The increase in professional services is primarily the result of costs associated with certain legal matters, including

outstanding litigation against the Company and an ongoing confidential investigation being conducted by the Securities and Exchange Commission.

Table of Contents

Collection and problem loan expense totaled \$198,000 for the six months ended June 30, 2015, a \$120,000 decrease from \$318,000 for the same period in 2014, and reflects improvement in the level of classified loans between the two periods.

Taxes, other than income totaled \$452,000 for the six months ended June 30, 2015, an approximate 44.0% increase over the same period in 2014 as Pennsylvania's Bank Shares tax is based on shareholders' equity at the beginning of the year. A combination of 2014's earnings and unrealized gains on securities, net of tax, resulted in the increase in this equity-based tax.

Included in other operating expenses are losses associated with loans sold on the secondary market for credit enhancements that the Company provided to the investor. For the six months ended June 30, 2015, these credit enhancement losses were \$267,000 higher than for the same period in 2014.

The Company's efficiency ratio increased for the six months ended June 30, 2015 to 85.3%, compared to 83.1% for the same period in 2014. The higher, or less favorable, ratio between the two periods was primarily the result of higher noninterest expenses combined with lower revenues for the periods.

Income Tax Expense

Income tax expense totaled \$1,036,000 for the six months ended June 30, 2015, for an effective tax rate of 20.7% compared to no income tax expense for the same period in 2014.

As of December 31, 2014, the Company recaptured its entire valuation allowance on deferred tax assets which had previously been established. It was determined that with significant improvements in asset quality, strengthened capital ratios, and nine quarters of profitability, combined with improving market and economic conditions, maintaining a valuation allowance was no longer required. As a result of the reversal of the valuation allowance in the fourth quarter of 2014, income tax expense resulted in 2015, whereas no provision for income taxes was required in the first quarter of 2014.

FINANCIAL CONDITION

A substantial amount of time is devoted by management to overseeing the investment of funds in loans and securities and the formulation of policies directed toward the profitability and minimization of risk associated with such investments.

Securities Available for Sale

The Company utilizes securities available for sale as a tool for managing interest rate risk to enhance income through interest and dividend income, to provide liquidity and to provide collateral for certain deposits and borrowings. As of June 30, 2015, securities available for sale were \$376,436,000, an increase of \$237,000, from December 31, 2014's balance of \$376,199,000. Many of the securities have monthly cash flows which will provide cash flow to fund loan growth as the loan pipeline expands.

Loan Portfolio

The Company offers various products to meet the credit needs of our borrowers, principally consisting of commercial real estate loans, commercial and industrial loans, and retail loans consisting of loans secured by residential properties, and to a lesser extent, installment loans. No loans are extended to non-domestic borrowers or governments.

The risks associated with lending activities differ among the various loan classes, and are subject to the impact of changes in interest rates, market conditions of collateral securing the loans, and general economic conditions. All of these factors may adversely impact the borrower's ability to repay its loans, and impact the associated collateral. See Note 3, "Loans Receivable and Allowance for Loan Losses," in the Notes to the Consolidated Financial Statements for a detailed description of the Company's loan classes and differing levels of credit risk associated with each class, which information is incorporated herein by reference.

Table of Contents

The loan portfolio, excluding residential loans held for sale, broken out by classes as of June 30, 2015 and December 31, 2014 was as follows:

(Dollars in thousands)	June 30, 2015	December 31, 2014
Commercial real estate:		
Owner-occupied	\$112,419	\$100,859
Non-owner occupied	149,022	144,301
Multi-family	25,376	27,531
Non-owner occupied residential	51,585	49,315
Acquisition and development:		
1-4 family residential construction	6,961	5,924
Commercial and land development	33,721	24,237
Commercial and industrial	60,286	48,995
Municipal	59,366	61,191
Residential mortgage:		
First lien	123,775	126,491
Home equity - term	18,952	20,845
Home equity - lines of credit	103,187	89,366
Installment and other loans	6,880	5,891
	\$751,530	\$704,946

The loan portfolio at June 30, 2015 of \$751,530,000 reflected an increase of \$46,584,000, or 6.6%, from \$704,946,000 at December 31, 2014. Growth was achieved in all loan segments, as our sales and marketing efforts have been increased as we worked through our regulatory issues. Competition for new business opportunities remains strong, which may temper loan growth in future quarters.

Asset Quality

Risk Elements

The Company's loan portfolios are subject to varying degrees of credit risk. Credit risk is mitigated through the Company's underwriting standards, on-going credit review, and monitoring of asset quality measures. Additionally, loan portfolio diversification, limiting exposure to a single industry or borrower, and requiring collateral also mitigate the Company's risk of credit loss.

The Company's loan portfolio is principally to borrowers in south central Pennsylvania and Washington County, Maryland. As the majority of loans are concentrated in this geographic region, a substantial portion of the debtor's ability to honor their obligations may be affected by the level of economic activity in the market area.

Nonperforming assets include nonaccrual loans and foreclosed real estate. In addition, restructured loans still accruing and loans past due 90 days or more and still accruing are also deemed to be risk assets. For all loan classes, the accrual of interest income ceases when principal or interest is past due 90 days or more and collateral is inadequate to cover principal and interest or immediately if, in the opinion of management, full collection is unlikely. Interest will continue to accrue on loans past due 90 days or more if the collateral is adequate to cover principal and interest, and the loan is in the process of collection. Interest accrued, but not collected, as of the date of placement on nonaccrual status, is generally reversed and charged against interest income, unless fully collateralized. Subsequent payments received are either applied to the outstanding principal balance or recorded as interest income, depending on management's assessment of the ultimate collectability of principal. Loans are returned to accrual status, for all loan classes, when all the principal and interest amounts contractually due are brought current, the loans have performed in accordance with the contractual terms of the note for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is reasonably assured. Past due status is based on contract terms of the loan.

Loans, the terms of which are modified, are classified as TDRs if a concession was granted, for legal or economic reasons, related to a debtor's financial difficulties. Concessions granted under a TDR typically involve a temporary

deferral of

51

Table of Contents

scheduled loan payments, an extension of a loan's stated maturity date, temporary reduction in interest rates, or below market rates. If a modification occurs while the loan is on accruing status, it will continue to accrue interest under the modified terms. Nonaccrual TDRs are restored to accrual status if scheduled principal and interest payments, under the modified terms, are current for six months after modification, and the borrower continues to demonstrate its ability to meet the modified terms. TDRs are evaluated individually for impairment if they have been restructured during the most recent calendar year, or if they are not performing according to their modified terms.

The following table presents the Company's risk elements, including information concerning the aggregate balances of nonaccrual, restructured loans still accruing, loans past due 90 days or more, and foreclosed real estate as of June 30, 2015, December 31, 2014 and June 30, 2014. Relevant asset quality ratios are also presented.

(Dollars in thousands)	June 30, 2015	December 31, 2014	June 30, 2014
Nonaccrual loans (cash basis)	\$ 10,261	\$ 14,432	