### BRANDYWINE REALTY TRUST

Form 10-Q April 28, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

O. I. O. . .

(Mark One)

p Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2015

or

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from to

Commission file number

001-9106 (Brandywine Realty Trust)

000-24407 (Brandywine Operating Partnership, L.P.)

Brandywine Realty Trust

Brandywine Operating Partnership, L.P.

(Exact name of registrant as specified in its charter)

\_\_\_\_\_

MARYLAND (Brandywine Realty Trust)

DELAWARE (Brandywine Operating Partnership L.P.)

(State or other jurisdiction of incorporation or organization)

23-2413352

23-2862640

(I.R.S. Employer Identification No.)

555 East Lancaster Avenue

Radnor, Pennsylvania 19087 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (610) 325-5600

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Brandywine Realty Trust Yes b No o Brandywine Operating Partnership, L.P. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

**Brandywine Realty Trust** 

Yes b No o

Brandywine Operating Partnership, L.P.

Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Brandywine Realty Trust:

Large accelerated filer b

Accelerated filer o

Non-accelerated filer o

Smaller reporting company

0

Brandywine Operating Partnership, L.P.:

Large accelerated filer o

Accelerated filer o

Non-accelerated filer b

Smaller reporting company

O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

**Brandywine Realty Trust** 

Yes o No þ

Brandywine Operating Partnership, L.P.

Yes o No þ

A total of 179,868,365 Common Shares of Beneficial Interest, par value \$0.01 per share of Brandywine Realty Trust, were outstanding as of April 24, 2015.

#### **EXPLANATORY NOTE**

This report combines the quarterly reports on Form 10-Q for the period ended March 31, 2015 of Brandywine Realty Trust (the "Parent Company") and Brandywine Operating Partnership L.P. (the "Operating Partnership"). The Parent Company is a Maryland real estate investment trust, or REIT, that owns its assets and conducts its operations through the Operating Partnership, a Delaware limited partnership, and subsidiaries of the Operating Partnership. The Parent Company, the Operating Partnership and their consolidated subsidiaries are collectively referred to in this report as the "Company". In addition, as used in this report, terms such as "we", "us", and "our" may refer to the Company, the Parent Company, or the Operating Partnership.

The Parent Company is the sole general partner of the Operating Partnership and, as of March 31, 2015, owned a 99.1% interest in the Operating Partnership. The remaining 0.9% interest consists of common units of limited partnership interest issued by the Operating Partnership to third parties in exchange for contributions of properties to the Operating Partnership. As the sole general partner of the Operating Partnership, the Parent Company has full and complete authority over the Operating Partnership's day-to-day operations and management.

Management operates the Parent Company and the Operating Partnership as one enterprise. The management of the Parent Company consists of the same members as the management of the Operating Partnership.

As general partner with control of the Operating Partnership, the Parent Company consolidates the Operating Partnership for financial reporting purposes, and the Parent Company does not have significant assets other than its investment in the Operating Partnership. Therefore, the assets and liabilities of the Parent Company and the Operating Partnership are the same on their respective financial statements. The separate discussions of the Parent Company and the Operating Partnership in this report should be read in conjunction with each other to understand the results of the Company's operations on a consolidated basis and how management operates the Company.

The Company believes that combining the quarterly reports on Form 10-Q of the Parent Company and the Operating Partnership into a single report will result in the following benefits:

facilitate a better understanding by the investors of the Parent Company and the Operating Partnership by enabling them to view the business as a whole in the same manner as management views and operates the business; remove duplicative disclosures and provide a more straightforward presentation in light of the fact that a substantial portion of the disclosure applies to both the Parent Company and the Operating Partnership; and ereate time and cost efficiencies through the preparation of one combined report instead of two separate reports. There are few differences between the Parent Company and the Operating Partnership, which are reflected in the footnote disclosures in this report. The Company believes it is important to understand the differences between the Parent Company and the Operating Partnership in the context of how these entities operate as an interrelated consolidated company. The Parent Company is a REIT, whose only material asset is its ownership of partnership interests of the Operating Partnership. As a result, the Parent Company does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing equity from time to time and guaranteeing the debt obligations of the Operating Partnership. The Operating Partnership holds substantially all the assets of the Company and directly or indirectly holds the ownership interests in the Company's Real Estate Ventures. The Operating Partnership conducts the operations of the Company's business and is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by the Parent Company, which are contributed to the Operating Partnership in exchange for partnership units, the Operating Partnership generates the capital required by the Company's business through the Operating Partnership's operations, by the Operating Partnership's incurrence of indebtedness (directly and through subsidiaries) and through the issuance of partnership units of the Operating Partnership or equity interests in subsidiaries of the Operating Partnership.

The equity and non-controlling interests in the Parent Company and the Operating Partnership's equity are the main areas of difference between the consolidated financial statements of the Parent Company and the Operating Partnership. The common units of limited partnership interest in the Operating Partnership are accounted for as partners' equity in the Operating Partnership's financial statements while the common units of limited partnership interests held by parties other than the Parent Company are presented as non-controlling interests in the Parent Company's financial statements. The differences between the Parent Company and the Operating Partnership's equity relate to the differences in the equity issued at the Parent Company and Operating Partnership levels.

To help investors understand the significant differences between the Parent Company and the Operating Partnership, this report presents the following as separate notes or sections for each of the Parent Company and the Operating Partnership:

Consolidated Financial Statements; and

Parent Company's and Operating Partnership's Equity.

This report also includes separate Item 4. (Controls and Procedures) disclosures and separate Exhibit 31 and 32 certifications for each of the Parent Company and the Operating Partnership in order to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that the Parent Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.

In order to highlight the differences between the Parent Company and the Operating Partnership, the separate sections in this report for the Parent Company and the Operating Partnership specifically refer to the Parent Company and the Operating Partnership. In the sections that combine disclosures of the Parent Company and the Operating Partnership, this report refers to such disclosures as those of the Company. Although the Operating Partnership is generally the entity that directly or indirectly enters into contracts and Real Estate Ventures and holds assets and debt, reference to the Company is appropriate because the business is one enterprise and the Parent Company operates the business through the Operating Partnership.

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### PART I - FINANCIAL INFORMATION

# Item 1. — Financial Statements BRANDYWINE REALTY TRUST CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share information)

(in thousands, except share and per share information)			
	March 31, 2015 (unaudited)	December 31, 2014	
ASSETS			
Real estate investments:			
Operating properties	\$4,477,857	\$4,603,692	
Accumulated depreciation		(1,067,829	)
Operating real estate investments, net	3,420,717	3,535,863	
Construction-in-progress	231,224	201,360	
Land inventory	90,945	90,603	
Total real estate investments, net	3,742,886	3,827,826	
Cash and cash equivalents	309,083	257,502	
Accounts receivable, net	18,566	18,757	
Accrued rent receivable, net	134,885	134,051	
Assets held for sale, net	111,971	18,295	
Investment in Real Estate Ventures, at equity	233,478	225,004	
Deferred costs, net	123,482	125,224	
Intangible assets, net	93,269	99,403	
Mortgage note receivable		88,000	
Other assets	78,036	65,111	
Total assets	\$4,845,656	\$4,859,173	
LIABILITIES AND BENEFICIARIES' EQUITY			
Mortgage notes payable	\$650,545	\$654,590	
Unsecured term loans	200,000	200,000	
Unsecured senior notes, net of discounts	1,596,992	1,596,718	
Accounts payable and accrued expenses	109,865	96,046	
Distributions payable	29,038	28,871	
Deferred income, gains and rent	55,618	59,452	
Acquired lease intangibles, net	24,513	26,010	
Other liabilities	39,578	37,558	
Liabilities related to assets held for sale	931	602	
Total liabilities	2,707,080	2,699,847	
Commitments and contingencies (Note 13)			
Brandywine Realty Trust's equity:			
Preferred Shares (shares authorized-20,000,000):			
6.90% Series E Preferred Shares, \$0.01 par value; issued and outstanding-	40	40	
4,000,000 in 2015 and 2014	40	40	
Common Shares of Brandywine Realty Trust's beneficial interest, \$0.01 par			
value; shares authorized 400,000,000; 179,745,598 and 179,293,160 issued and	1,798	1,793	
outstanding in 2015 and 2014, respectively			
Additional paid-in capital	3,317,137	3,314,693	
Deferred compensation payable in common shares	11,194	6,219	

Common shares in grantor trust, 694,691 in 2015 and 384,536 in 2014	(11,194	) (6,219	)
Cumulative earnings	538,023	529,487	
Accumulated other comprehensive loss	(7,190	) (4,607	)
Cumulative distributions	(1,729,517	) (1,700,579	)
Total Brandywine Realty Trust's equity	2,120,291	2,140,827	
Non-controlling interests	18,285	18,499	
Total beneficiaries' equity	2,138,576	2,159,326	
Total liabilities and beneficiaries' equity	\$4,845,656	\$4,859,173	

The accompanying notes are an integral part of these consolidated financial statements.

# BRANDYWINE REALTY TRUST CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited, in thousands, except share and per share information)

(unaudited, in thousands, except share and per share information)			
	Three-month p	eriods ended	
	March 31,		
	2015	2014	
Revenue:	* . * 0 0	*	
Rents	\$120,410	\$121,671	
Tenant reimbursements	22,654	23,460	
Termination fees	636	2,203	
Third party management fees, labor reimbursement and leasing	3,872	4,150	
Other	2,834	630	
Total revenue	150,406	152,114	
Operating expenses:			
Property operating expenses	46,577	46,801	
Real estate taxes	12,545	13,457	
Third party management expenses	1,576	1,716	
Depreciation and amortization	51,111	52,570	
General and administrative expenses	8,636	8,181	
Total operating expenses	120,445	122,725	
Operating income	29,961	29,389	
Other income (expense):			
Interest income	750	385	
Interest expense	(28,176)	(31,844	)
Interest expense — amortization of deferred financing costs	(1,079	(1,189	)
Interest expense — financing obligation	•	(272	)
Equity in income of Real Estate Ventures	131	242	
Net gain on disposition of real estate	9,019		
Gain on sale of undepreciated real estate		1,187	
Loss on real estate venture transactions		(135	)
Provision for impairment on assets held for sale	(1,726	_	,
Income (Loss) from continuing operations	8,594	(2,237	)
Discontinued operations:	-,	(-,	,
Loss from discontinued operations		(8	)
Total discontinued operations		(8	)
Net income (loss)	8,594	(2,245	)
Net loss attributable to non-controlling interest — partners' share of consolidated real	*	•	,
estate ventures		(12	)
Net (income) loss attributable to non-controlling interests — LP units	(58	44	
Net (income) loss attributable to non-controlling interests	(58	32	
Net income (loss) attributable to Brandywine Realty Trust	8,536	(2,213	)
Distribution to Preferred Shares		(1,725	)
Nonforfeitable dividends allocated to unvested restricted shareholders		(1,723)	)
Net income (loss) attributable to Common Shareholders of Brandywine Realty Trust	•	\$(4,041	)
Basic income (loss) per Common Share:	\$0,710	Φ(4,041	,
Continuing operations	\$0.04	\$(0.03	`
· ·	ψ υ.υ <del>+</del>	φ(0.03	)
Discontinued operations	<del>-</del> \$0.04	<del></del>	`
Diluted income (loss) per Common Share:	φ <b>υ.υ<del>4</del></b>	φ(0.03	)
Diffuce income (1088) per Common Share.			

Continuing operations Discontinued operations	\$0.04 —	\$(0.03	)
•	\$0.04	\$(0.03	)
Basic weighted average shares outstanding	179,562,930	156,794,019	
Diluted weighted average shares outstanding	180,655,272	156,794,019	
Net income attributable to Brandywine Realty Trust			
Total continuing operations	\$8,536	\$(2,205	)
Total discontinued operations	_	(8	)
Net income (loss)	\$8,536	\$(2,213	)

The accompanying notes are an integral part of these consolidated financial statements.

# BRANDYWINE REALTY TRUST CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited, in thousands)

	Three-month periods ended				
	March 31,				
	2015		2014		
Net income (loss)	\$8,594		\$(2,245	)	
Other comprehensive income (loss):					
Unrealized (loss) on derivative financial instruments	(2,663	)	(980	)	
Reclassification of realized losses on derivative financial instruments to operations, net	58		60		
(1)	30		00		
Total other comprehensive loss	(2,605	)	(920	)	
Comprehensive income (loss)	5,989		(3,165	)	
Comprehensive (income) loss attributable to non-controlling interest	(36	)	42		
Comprehensive income (loss) attributable to Brandywine Realty Trust	\$5,953		\$(3,123	)	
(1) Amounts reclassified from comprehensive income to interest expense within the Co	nsolidated St	ate	ments of		

<sup>(1)</sup> Amounts reclassified from comprehensive income to interest expense within the Consolidated Statements of Operations.

The accompanying notes are an integral part of these consolidated financial statements.

### BRANDYWINE REALTY TRUST

### CONSOLIDATED STATEMENTS OF BENEFICIARIES' EQUITY

For the three-month period ended March 31, 2015 (unaudited, in thousands, except number of shares)

					Commo	on					
	Number of Preferred Shares	of	ueNumber of Common resileutes res	Number of Rabbi Trust/De Compen Shares	of Brandy e <b>fkeæld</b> y	ial		Shares in Grantor	Cumulativ Earnings	Accumul. Other Compreh Income (Loss)	
BALANCE, December 31, 2014 Net income	4,000,000	\$40	179,293,160	384,536	\$1,793	\$3,314,693	\$6,219	\$(6,219)	\$529,487 8,536	\$(4,607)	\$(1,700,
Other comprehensive loss										(2,583)	
Bonus share issuance			8,447			125					
Equity issuance costs	<b>;</b>					(48	)				
Share-based compensation activity Share issuance			410,506	280,011	5	2,347					
from/to Deferred Compensation Plan			33,485	30,144			4,975	(4,975 )			
Adjustment to non-controlling interest	,					20					
Preferred Share distributions	;										(1,725
Distributions declared (\$0.15	I										(27,213
per share) BALANCE, March 31, 2015	5 4,000,000	\$40	179,745,598	694,691	\$1,798	\$3,317,137	\$11,194	\$(11,194)	\$538,023	\$(7,190)	\$(1,729,

The accompanying notes are an integral part of these consolidated financial statements.

### BRANDYWINE REALTY TRUST

### CONSOLIDATED STATEMENT OF BENEFICIARIES' EQUITY

For the three-month period ended March 31, 2014 (unaudited, in thousands, except number of shares)

	Number of Preferred Shares	of	Number of Common Silvates es	Number of Rabbi Trust/De Compen Shares	of Brandy e <b>ßeadt</b> y	Additional wine Paid-in Capital	Deferre Compe Payable in Commo Shares	in	Cumulative Earnings	Accumul Other Compreh Income (Loss)	ated Cumulati ensiye Distributi
BALANCE, December 31,	4 000 000	\$40	156,731,993	312 279	\$1.566	\$2,971,596	\$5 407	\$(5,407)	\$522.528	\$(2,995)	\$(1.592.5
2013	1,000,000	Ψ 10	100,701,770	512,277	Ψ1,000	Ψ2,771,270	φυ, ιστ	Φ(2,107)		Ψ( <b>2</b> ,555)	Ψ(1,5)2,5
Net loss Other									(2,213)		
comprehensive										(910 )	
loss											
Equity issuance costs	;					(52	)				
Share-based											
compensation			108,347		1	2,643			7		
activity											
Share issuance from/to											
Deferred			76,561	72,292		(89	) 860	(860)			
Compensation											
Plan Adjustment to											
non-controlling						(4	)				
interest											
Preferred Share distributions											(1,725
Distributions											
declared (\$0.15											(23,638
per share) BALANCE,											
March 31, 2014	4,000,000	\$40	156,916,901	384,571	\$1,567	\$2,974,094	\$6,267	\$(6,267)	\$520,322	\$(3,905)	\$(1,617,8

The accompanying notes are an integral part of these consolidated financial statements.

# BRANDYWINE REALTY TRUST CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited, in thousands)

	Three-month periods ended			
	March 31,			
	2015		2014	
Cash flows from operating activities:				
Net income (loss)	\$8,594		\$(2,245	)
Adjustments to reconcile net income (loss) to net cash from operating activities:				
Depreciation and amortization	51,111		52,570	
Amortization of deferred financing costs	1,079		1,189	
Amortization of debt discount/(premium), net	(158	)	(162	)
Amortization of stock compensation costs	2,756		3,048	
Shares used for employee taxes upon vesting of share awards	(1,359	)	(531	)
Straight-line rent income	(6,339	)	(3,592	)
Amortization of acquired above (below) market leases, net	(1,290	)	(1,957	)
Straight-line ground rent expense	22		22	
Provision for doubtful accounts	380		897	
Loss on real estate venture transactions			135	
Net gain on sale of interests in real estate	(9,019	)	(1,187	)
Provision for impairment on assets held for sale	1,726			
	1,720			
Real Estate Venture (income) loss and cash distributions	163		(123	)
Deferred financing obligation	(287	)	(272	)
Changes in assets and liabilities:				
Accounts receivable	(170	)	(5,759	)
Other assets	(9,322	)	(7,508	)
Accounts payable and accrued expenses	11,131		14,400	
Deferred income, gains and rent	(3,267	)	1,714	
Other liabilities	(140	)	(199	)
Net cash from operating activities	45,611		50,440	
Cash flows from investing activities:				
Acquisition of properties			(13,972	)
Sales of properties, net	26,778		3,350	
Proceeds from repayment of mortgage notes receivable	88,000		1,200	
Capital expenditures for tenant improvements	(14,515	)	(36,222	)
Capital expenditures for redevelopments	(5,984	)	(1,031	)
Capital expenditures for developments	(37,867	)	(1,851	)
Advances for purchase of tenant assets, net of repayments	(138	)	94	
Investment in unconsolidated Real Estate Ventures	(11,028	)	(808)	)
Deposits for real estate	(5,995	)		
Escrowed cash	2,868		1,636	
Cash distributions from unconsolidated Real Estate Ventures in excess of cumulative	2,563		2,828	
equity income	2,303		2,020	
Leasing costs	(6,371	)	(3,589	)
Net cash from (used in) investing activities	38,311		(48,365	)
Cash flows from financing activities:				
Repayments of mortgage notes payable	(3,546	)	(3,349	)
Debt financing costs	_		(35	)

Exercise of stock options	127						
Distributions paid to shareholders	(28,692	)	(25,330	)			
Distributions to noncontrolling interest	(230	)	(277	)			
Net cash used in financing activities	(32,341	)	(28,991	)			
Increase (Decrease) in cash and cash equivalents	51,581		(26,916	)			
Cash and cash equivalents at beginning of period	257,502		263,207				
Cash and cash equivalents at end of period	\$309,083		\$236,291				
Supplemental disclosure: Cash paid for interest, net of capitalized interest during the three months ended Marc 31, 2015 and 2014 of \$2,703 and \$1,230, respectively Supplemental disclosure of non-cash activity:		\$19,213					
Change in capital expenditures financed through accounts payable at period end	(440	)	8,228				
Change in capital expenditures financed through retention payable at period end	2,200		538				
Change in unfunded tenant allowance			(43	)			
The accompanying notes are an integral part of these consolidated financial statements.							

# BRANDYWINE OPERATING PARTNERSHIP, L.P. CONSOLIDATED BALANCE SHEETS

(in thousands, except unit and per unit information)

(in thousands, except time and per time information)	March 31, 2015 (unaudited)	December 31, 2014	
ASSETS	(		
Real estate investments:			
Operating properties	\$4,477,857	\$4,603,692	
Accumulated depreciation	(1,057,140	(1,067,829	)
Operating real estate investments, net	3,420,717	3,535,863	
Construction-in-progress	231,224	201,360	
Land inventory	90,945	90,603	
Total real estate investments, net	3,742,886	3,827,826	
Cash and cash equivalents	309,083	257,502	
Accounts receivable, net	18,566	18,757	
Accrued rent receivable, net	134,885	134,051	
Assets held for sale	111,971	18,295	
Investment in Real Estate Ventures, at equity	233,478	225,004	
Deferred costs, net	123,482	125,224	
Intangible assets, net	93,269	99,403	
Mortgage note receivable	_	88,000	
Other assets	78,036	65,111	
Total assets	\$4,845,656	\$4,859,173	
LIABILITIES AND PARTNERS' EQUITY			
Mortgage notes payable	\$650,545	\$654,590	
Unsecured term loans	200,000	200,000	
Unsecured senior notes, net of discounts	1,596,992	1,596,718	
Accounts payable and accrued expenses	109,865	96,046	
Distributions payable	29,038	28,871	
Deferred income, gains and rent	55,618	59,452	
Acquired lease intangibles, net	24,513	26,010	
Other liabilities	39,578	37,558	
Liabilities related to assets held for sale	931	602	
Total liabilities	2,707,080	2,699,847	
Commitments and contingencies (Note 13)			
Redeemable limited partnership units at redemption value; 1,535,102 issued and	24,574	24,571	
outstanding in 2015 and 2014	24,574	24,571	
Brandywine Operating Partnership, L.P.'s equity:			
6.90% Series E-Linked Preferred Mirror Units; issued and outstanding-	96,850	96,850	
4,000,000 in 2015 and 2014	70,030	70,030	
General Partnership Capital, 179,745,598 and 179,293,160 units issued and	2,023,754	2,041,902	
outstanding in 2015 and 2014, respectively			
Accumulated other comprehensive loss	•	) (5,007	)
Total Brandywine Operating Partnership, L.P.'s equity	2,112,992	2,133,745	
Non-controlling interest - consolidated real estate ventures	1,010	1,010	
Total partners' equity	2,114,002	2,134,755	

Total liabilities and partners' equity

\$4,845,656

\$4,859,173

The accompanying notes are an integral part of these consolidated financial statements.

# BRANDYWINE OPERATING PARTNERSHIP, L.P. CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited, in thousands, except unit and per unit information)

(unaudited, in thousands, except unit and per unit information)			
	Three-month	periods ended	
	March 31,	2011	
	2015	2014	
Revenue:	¢100 410	φ 101 <i>(</i> 71	
Rents	\$120,410	\$121,671	
Tenant reimbursements	22,654	23,460	
Termination fees	636	2,203	
Third party management fees, labor reimbursement and leasing	3,872	4,150	
Other	2,834	630	
Total revenue	150,406	152,114	
Operating expenses:	46 577	46.001	
Property operating expenses	46,577	46,801	
Real estate taxes	12,545	13,457	
Third party management expenses	1,576	1,716	
Depreciation and amortization	51,111	52,570	
General & administrative expenses	8,636	8,181	
Total operating expenses	120,445	122,725	
Operating income	29,961	29,389	
Other income (expense):			
Interest income	750	385	
Interest expense	•	) (31,844	)
Interest expense — amortization of deferred financing costs	(1,079	) (1,189	)
Interest expense — financing obligation	(286	) (272	)
Equity in income of Real Estate Ventures	131	242	
Net gain on disposition of real estate	9,019	_	
Net gain on sale of undepreciated real estate	_	1,187	
Loss on real estate venture transactions	_	(135	)
Provision for impairment on assets held for sale	(1,726	) —	
Income (Loss) from continuing operations	8,594	(2,237	)
Discontinued operations:			
Loss from discontinued operations	_	(8	)
Total discontinued operations	_	(8	)
Net income (loss)	8,594	(2,245	)
Net loss attributable to non-controlling interests	_	(12	)
Net income (loss) attributable to Brandywine Operating Partnership	8,594	(2,257	)
Distribution to Preferred Units	(1,725	) (1,725	)
Amount allocated to unvested restricted unitholders	(101	) (103	)
Net income (loss) attributable to Common Partnership Unitholders of Brandywine	\$6,768	\$(4,085	)
Operating Partnership, L.P.	ψ0,700	ψ(4,005	,
Basic income (loss) per Common Partnership Unit:			
Continuing operations	\$0.04	\$(0.03	)
Discontinued operations	<del></del>	_	
	\$0.04	\$(0.03	)
Diluted income (loss) per Common Partnership Unit:			
Continuing operations	\$0.04	\$(0.03	)
Discontinued operations	_		

	\$0.04	\$(0.03	)
Basic weighted average common partnership units outstanding	181,098,032	158,557,758	
Diluted weighted average common partnership units outstanding	182,190,374	158,557,758	
Net income (loss) attributable to Brandywine Operating Partnership, L.P.			
Total continuing operations	\$8,594	\$(2,249	)
Total discontinued operations	_	(8	)
Net income (loss)	\$8,594	\$(2,257	)

The accompanying notes are an integral part of these consolidated financial statements.

# BRANDYWINE OPERATING PARTNERSHIP, L.P. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited, in thousands)

	Three-month p March 31,	erio	ods ended	
	2015		2014	
Net income (loss)	\$8,594		\$(2,245	)
Other comprehensive income (loss):				
Unrealized (loss) on derivative financial instruments	(2,663	)	(980	)
Reclassification of realized losses on derivative financial instruments to operations, net (1)	58		60	
Total other comprehensive (loss)	(2,605	)	(920	)
Comprehensive income (loss) attributable to Brandywine Operating Partnership, L.P.	\$5,989		\$(3,165	)

<sup>(1)</sup> Amounts reclassified from comprehensive income to interest expense within the Consolidated Statements of Operations.

The accompanying notes are an integral part of these consolidated financial statements.

# BRANDYWINE OPERATING PARTNERSHIP L.P. CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited, in thousands)

(unaudited, in tilousands)				
	Three-month p March 31,	e	riods ended	
	2015		2014	
Cash flows from operating activities:				
Net income (loss)	\$8,594		\$(2,245	)
Adjustments to reconcile net income (loss) to net cash from operating activities:				
Depreciation and amortization	51,111		52,570	
Amortization of deferred financing costs	1,079		1,189	
Amortization of debt discount/(premium), net	(158	)	(162	)
Amortization of stock compensation costs	2,756		3,048	
Shares used for employee taxes upon vesting of share awards	(1,359	)	(531	)
Straight-line rent income	(6,339	)	(3,592	)
Amortization of acquired above (below) market leases, net	(1,290	)	(1,957	)
Straight-line ground rent expense	22		22	
Provision for doubtful accounts	380		897	
Loss on real estate venture transactions	_		135	
Net gain on sale of interests in real estate	(9,019	)	(1,187	)
Provision for impairment on assets held for sale	1,726			
Real Estate Venture (income) loss and cash distributions	163		(123	)
Deferred financing obligation	(287	)	(272	)
Changes in assets and liabilities:				
Accounts receivable	(170	)	(5,759	)
Other assets	(9,322	)	(7,508	)
Accounts payable and accrued expenses	11,131		14,400	
Deferred income, gains and rent	(3,267	)	1,714	
Other liabilities	(140	)	(199	)
Net cash from operating activities	45,611		50,440	
Cash flows from investing activities:				
Acquisition of properties	_		(13,972	)
Sales of properties, net	26,778		3,350	
Proceeds from repayment of mortgage notes receivable	88,000		1,200	
Capital expenditures for tenant improvements	(14,515	)	(36,222	)
Capital expenditures for redevelopments	(5,984	)	(1,031	)
Capital expenditures for developments	(37,867	)	(1,851	)
Advances for purchase of tenant assets, net of repayments	(138	)	94	
Investment in unconsolidated Real Estate Ventures	(11,028	)	(808)	)
Deposits for real estate	(5,995	)	_	
Escrowed cash	2,868		1,636	
Cash distributions from unconsolidated Real Estate Ventures in excess of cumulative	2,563		2,828	
equity income	2,303		2,020	
Leasing costs	(6,371	)	(3,589	)
Net cash from (used in) investing activities	38,311		(48,365	)
Cash flows from financing activities:				
Repayments of mortgage notes payable	(3,546	)	(3,349	)
Debt financing costs	_		(35	)
Exercise of stock options	127			

Distributions paid to preferred and common partnership unitholders	(28,922	)	(25,607	)
Net cash used in financing activities	(32,341	)	(28,991	)
Increase (Decrease) in cash and cash equivalents	51,581		(26,916	)
Cash and cash equivalents at beginning of period	257,502		263,207	
Cash and cash equivalents at end of period	\$309,083		\$236,291	
Supplemental disclosure:				
Cash paid for interest, net of capitalized interest during the three months ended Marc	h		\$19,213	
31, 2015 and 2014 of \$2,703 and \$1,230, respectively	\$10,000		\$19,213	
Supplemental disclosure of non-cash activity:				
Change in capital expenditures financed through accounts payable at period end	(440	)	8,228	
Change in capital expenditures financed through retention payable at period end	2,200		538	
Change in unfunded tenant allowance	_		(43	)

The accompanying notes are an integral part of these consolidated financial statements.

# BRANDYWINE REALTY TRUST AND BRANDYWINE OPERATING PARTNERSHIP, L.P. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2015

### 1. ORGANIZATION OF THE PARENT COMPANY AND THE OPERATING PARTNERSHIP

The Parent Company is a self-administered and self-managed real estate investment trust ("REIT") that provides leasing, property management, development, redevelopment, acquisition and other tenant-related services for a portfolio of office, industrial, retail and mixed-use properties. The Parent Company owns its assets and conducts its operations through the Operating Partnership and subsidiaries of the Operating Partnership. The Parent Company is the sole general partner of the Operating Partnership and, as of March 31, 2015, owned a 99.1% interest in the Operating Partnership. The Parent Company's common shares of beneficial interest are publicly traded on the New York Stock Exchange under the ticker symbol "BDN".

As of March 31, 2015, the Company owned 198 properties, consisting of 161 office properties, 20 industrial facilities, five mixed-use properties, one retail property (187 core properties), six properties classified as held for sale, three development properties, one redevelopment property and one re-entitlement property (collectively, the "Properties") containing an aggregate of approximately 24.9 million net rentable square feet. In addition, as of March 31, 2015, the Company owned economic interests in 17 unconsolidated real estate ventures that own properties containing an aggregate of approximately 6.7 million net rentable square feet (collectively, the "Real Estate Ventures"). As of March 31, 2015, the Company also owned 415 acres of undeveloped land, and held options to purchase approximately 63 additional acres of undeveloped land. As of March 31, 2015, the total potential development that these land parcels could support, under current zoning, entitlements or combination thereof, amounted to an estimated 6.0 million square feet of development, inclusive of options to purchase approximately 63 additional acres of undeveloped land. The Properties and the properties owned by the Real Estate Ventures are located in or near Philadelphia, Pennsylvania; Metropolitan Washington, D.C.; Southern New Jersey; Richmond, Virginia; Wilmington, Delaware; Austin, Texas; and Oakland, Concord and Carlsbad, California.

The Company conducts its third-party real estate management services business primarily through wholly-owned management company subsidiaries. As of March 31, 2015, the management company subsidiaries were managing properties containing an aggregate of approximately 33.7 million net rentable square feet, of which approximately 24.8 million net rentable square feet related to Properties owned by the Company and approximately 8.9 million net rentable square feet related to properties owned by third parties and Real Estate Ventures.

Unless otherwise indicated, all references in this Form 10-Q to square feet represent net rentable area.

### 2. BASIS OF PRESENTATION

### **Basis of Presentation**

The consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC") for interim financial statements. Certain information and footnote disclosures normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, all adjustments (consisting solely of normal recurring matters) for a fair statement of the financial position of the Company as of March 31, 2015, the results of its operations for the three-month periods ended March 31, 2015 and 2014 and its cash flows for the three-month periods ended March 31, 2015 and 2014 have been included. The results of operations for such interim periods are not necessarily indicative of the results for a full year. These consolidated financial statements should be read in conjunction with the Parent Company's and the Operating Partnership's consolidated financial statements and footnotes included in their combined 2014 Annual Report on Form 10-K filed with the SEC on February 19, 2015.

The Company's Annual Report on Form 10-K for the year ended December 31, 2014 contains a discussion of our significant accounting policies under Note 2, "Summary of Significant Accounting Policies". There have been no significant changes in our significant accounting policies since December 31, 2014. Management discusses our significant accounting policies and management's judgments and estimates with the Company's Audit Committee. Recent Accounting Pronouncements

In April 2015, the Financial Accounting Standards Board ("FASB") issued guidance simplifying the presentation of debt issuance costs. The guidance requires that all costs incurred to issue debt be presented in the balance sheet as a direct deduction from the carrying value of the debt. The amortization of these costs will remain under the interest method and will continue to be reported as interest expense. The guidance is effective for public companies for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted for financial statements that have not been previously issued.

The new guidance will be applied on a retrospective basis. The Company has not yet determined the impact, if any, that the adoption of this guidance will have on its consolidated financial statements.

In February 2015, the FASB issued guidance modifying the analysis a reporting entity must perform to determine whether it should consolidate certain types of legal entities. The guidance does not change the general order in which the consolidation models are applied. A reporting entity that holds an economic interest in, or is otherwise involved with, another legal entity first determines if the variable interest entity model applies, and if so, whether it holds a controlling financial interest under that model. If the entity being evaluated for consolidation is not a variable interest entity, then the voting model should be applied to determine whether the entity should be consolidated by the reporting entity. Key changes to the guidance include, though are not limited to; (i.) limiting the extent to which related party interests are included in the other economic interest criterion to the decision maker's effective interest holding, (ii.) requiring limited partners of a limited partnership, or the members of a limited liability company that is similar to a limited partnership, to have, at minimum, kick-out or participating rights to demonstrate that the partnership is a voting entity, (iii.) changing the evaluation of whether the equity holders at risk lack decision making rights when decision making is outsourced and (iv.) changing how the economics test is performed. The guidance does not amend the existing disclosure requirements for variable interest entities or voting model entities. The guidance is effective for public companies for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted. The Company has not yet determined the impact, if any, that the adoption of this guidance will have on its consolidated financial statements.

### 3. REAL ESTATE INVESTMENTS

As of March 31, 2015 and December 31, 2014, the gross carrying value of the Company's Properties was as follows (in thousands):

	March 31,	December 31,
	2015	2014
Land	\$646,132	\$669,635
Building and improvements	3,313,807	3,409,303
Tenant improvements	517,918	524,754
	4,477,857	4,603,692
Assets held for sale - real estate investments (a)	136,802	27,436
Total	\$4.614.659	\$4.631.128

Real estate investments related to assets held for sale above represents gross real estate assets and does not include accumulated depreciation or other assets on the balance sheets of the properties held for sale.

### **Dispositions**

On January 8, 2015, the Company sold two office properties known as Atrium I, which includes 99,668 square feet of rentable space located in Mt. Laurel, New Jersey, and Libertyview, which includes 121,737 square feet of rentable space located in Cherry Hill, New Jersey, for a total sales price of \$28.3 million resulting in a gain on sale of \$9.0 million after closing and other transaction related costs.

### Held for Sale

On April 9, 2015, the Company sold the Lake Merritt Tower, consisting of 204,336 rentable square feet, located in Oakland, California for a sale price of \$65.0 million. See Note 14, "Subsequent Events," for further information regarding this disposition. As of March 31, 2015, the Company categorized this property as held for sale in accordance with applicable accounting standards for long lived assets. At such date, the carrying value of the property exceeds the fair value less the costs of sale. As a result, the Company recognized an impairment loss totaling approximately \$1.7 million, which approximates the cost of sale, during the three months ended March 31, 2015. As of March 31, 2015, the Company classified two properties totaling 200,275 rentable square feet known as Delaware Corporate Center I and II in Wilmington, Delaware and three properties totaling 284,907 rentable square feet known as Christiana Corporate Center in Newark, Delaware as held for sale in accordance with applicable accounting standards for long lived assets.

The disposal of the properties referenced above do not represent a strategic shift that has a major effect on the Company's operations and financial results. Accordingly, the impairment loss on the Lake Merritt Tower and

operating results of these properties remain classified within continuing operations for all periods presented.
4. INVESTMENT IN UNCONSOLIDATED VENTURES

As of March 31, 2015, the Company held ownership interests in 17 unconsolidated Real Estate Ventures for an aggregate investment balance of \$232.3 million, of which \$233.5 million is included in assets and \$1.2 million is included in other liabilities relating to the negative investment balance of one real estate venture. The Company formed or acquired interests in these ventures with unaffiliated third parties to develop or manage office properties or to acquire land in anticipation of possible development of office or residential properties. As of March 31, 2015, 11 of the real estate ventures owned 65 office buildings that contain an aggregate of approximately 6.7 million net rentable square feet; one real estate venture owned three acres of undeveloped parcels of land; three real estate ventures owned 22.6 acres of land under development; one real estate venture owned a residential tower that contains 345 apartment units and one real estate venture owned a hotel property that contains 137 rooms in Conshohocken, PA. The Company accounts for its unconsolidated interests in its Real Estate Ventures using the equity method. The Company's unconsolidated interests range from 20% to 65%, subject to specified priority allocations of distributable cash in certain of the Real Estate Ventures.

The amounts reflected in the following tables (except for the Company's share of equity and income) are based on the historical financial information of the individual Real Estate Ventures. The Company does not record operating losses of a Real Estate Venture in excess of its investment balance unless the Company is liable for the obligations of the Real Estate Venture or is otherwise committed to provide financial support to the Real Estate Venture. The following is a summary of the financial position of the Real Estate Ventures as of March 31, 2015 and December 31, 2014 (in thousands):

	March 31,	December 31,
	2015	2014
Net property	\$1,294,503	\$1,281,282
Other assets	180,803	195,121
Other liabilities	59,829	68,481
Debt	969,322	965,077
Equity	446,155	442,845
Company's share of equity (Company's basis) (a) (b)	233,478	225,004

This amount includes the effect of the basis difference between the Company's historical cost basis and the basis recorded at the Real Estate Venture level, which is typically amortized over the life of the related assets and lightlities. Posis differentials account from the improjement of investments, purphases of third party interests in

- (a) liabilities. Basis differentials occur from the impairment of investments, purchases of third party interests in existing Real Estate Ventures and upon the transfer of assets that were previously owned by the Company into a Real Estate Venture. In addition, certain acquisition, transaction and other costs may not be reflected in the net assets at the Real Estate Venture level.
- (b) Does not include the negative investment balance of one real estate venture totaling 1.2 million as of March 31, 2015 and December 31, 2014, respectively, which is included in other liabilities.

The Company held interests in 17 Real Estate Ventures containing an aggregate of approximately 6.7 million net rentable square feet as of the three-month periods ended March 31, 2015 and 17 Real Estate Ventures containing an aggregate of approximately 5.7 million net rentable square feet as of the three-month period ended March 31, 2014. The following is a summary of results of operations of the Real Estate Ventures in which the Company had interests during these periods (in thousands):

	Three-month periods ended March 31,			
	2015	2014		
Revenue	\$46,109	\$34,385		
Operating expenses	(18,533	) (13,982	)	
Interest expense, net	(9,846	) (8,100	)	
Depreciation and amortization	(19,124	) (13,598	)	
Net loss	\$(1,394	) \$(1,295	)	
Company's share of income (Company's basis)	\$131	\$242		

DRA - PA Venture

On December 19, 2007, the Company formed G&I Interchange Office LLC, a real estate venture (the "Venture") with G&I VI Investment Interchange Office LLC ("G&I VI"), an investment vehicle advised by DRA Advisors LLC. The Venture included interests in 29 office properties which were located in various counties in Pennsylvania, containing an aggregate of 1,611,961 net rentable square feet. In connection with the formation, the Company retained a 20.0% ownership interest in the Venture and transferred an 80.0% interest in the Venture to G&I IV.

On February 27, 2015, the Venture entered into a forbearance agreement with an unaffiliated third party lender because it will not repay the \$174.2 million outstanding nonrecourse mortgage balance that matured on January 1, 2015. The forbearance agreement extended the maturity date of the mortgage loan to July 31, 2015 and contains, at the lender's option, a 60-day extension option. The lender has the exclusive right to sell the properties to a third-party purchaser during the forbearance period. The net proceeds received from the sale of the properties will be provided to the lender. If the properties are not sold during the forbearance period the Venture's assets will be foreclosed on by the lender.

As of the date of the forbearance agreement, the Company does not have an investment basis in the venture because of a basis adjustment recorded at formation. The Company is not obligated to fund any of the losses incurred by the Venture and, as a result, has not recognized losses in excess of its invested capital balance.

### Austin Venture

On January 30, 2015, the Austin Venture closed on a mortgage loan with a non-affiliated institutional lender, and the proceeds of this loan were applied to repay in full the Company's \$88.0 million short-term loan related to the acquisition of River Place. For further information regarding this acquisition, see Note 4, "Investment In Unconsolidated Ventures," included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

### Guarantees

As of March 31, 2015, the Company had provided guarantees on behalf of certain real estate ventures, consisting of (i) a \$24.7 million payment guarantee on the construction loan for the project being undertaken by evo at Cira; (ii) a \$3.2 million payment guarantee on the construction loan for the development project being undertaken by TB-BDN Plymouth Apartments; and (iii) a \$0.5 million payment guarantee on a loan provided to PJP VII. In addition, during construction undertaken by real estate ventures, the Company has provided and expects to continue to provide cost overrun and completion guarantees, with rights of contribution among partners in the real estate ventures, as well as customary environmental indemnities and guarantees of customary exceptions to nonrecourse provisions in loan agreements. For additional information regarding these real estate ventures, see Note 4, "Investments in Unconsolidated Ventures," in notes to the audited financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

### 5. INTANGIBLE ASSETS AND LIABILITIES

As of March 31, 2015 and December 31, 2014, the Company's intangible assets/liabilities were comprised of the following (in thousands):

	March 31, 2015				
	Total Cost	Accumulated Amortization	Intangible assets/liabilities, net		
Intangible assets, net:					
In-place lease value	\$126,573	\$(43,942	) \$82,631		
Tenant relationship value	31,390	(24,777	) 6,613		
Above market leases acquired	5,641	(1,616	) 4,025		
Total intangible assets, net	\$163,604	\$(70,335	) \$93,269		
Acquired lease intangibles, net:					
Below market leases acquired	\$52,414	\$(27,901	) \$24,513		
	December 31, 20	14			
	Total Cost	Accumulated	Intangible assets/liabilities,		
	Total Cost	Amortization	net		
Intangible assets, net:	Total Cost	Amortization	·		
Intangible assets, net: In-place lease value	\$129,411	Amortization \$(42,068	·		
			net		
In-place lease value	\$129,411	\$(42,068	net ) \$87,343		
In-place lease value Tenant relationship value	\$129,411 34,172	\$(42,068 (26,344	net ) \$87,343 ) 7,828		
In-place lease value Tenant relationship value Above market leases acquired Total intangible assets, net	\$129,411 34,172 5,641	\$(42,068 (26,344 (1,409	net ) \$87,343 ) 7,828 ) 4,232		
In-place lease value Tenant relationship value Above market leases acquired	\$129,411 34,172 5,641	\$(42,068 (26,344 (1,409	net ) \$87,343 ) 7,828 ) 4,232		
In-place lease value Tenant relationship value Above market leases acquired Total intangible assets, net  Acquired lease intangibles, net:	\$129,411 34,172 5,641 \$169,224	\$(42,068 (26,344 (1,409 \$(69,821	net ) \$87,343 ) 7,828 ) 4,232 ) \$99,403 ) \$26,010		
In-place lease value Tenant relationship value Above market leases acquired Total intangible assets, net  Acquired lease intangibles, net: Below market leases acquired	\$129,411 34,172 5,641 \$169,224 \$53,049 for its intangible ass	\$(42,068 (26,344 (1,409 \$(69,821	net ) \$87,343 ) 7,828 ) 4,232 ) \$99,403 ) \$26,010		
In-place lease value Tenant relationship value Above market leases acquired Total intangible assets, net  Acquired lease intangibles, net: Below market leases acquired As of March 31, 2015, the Company's annual amortization to	\$129,411 34,172 5,641 \$169,224 \$53,049 for its intangible ass	\$(42,068 (26,344 (1,409 \$(69,821	net ) \$87,343 ) 7,828 ) 4,232 ) \$99,403 ) \$26,010		

	Assets	Liabilities
2015 (nine months remaining)	\$15,681	\$3,822
2016	16,800	3,230
2017	15,030	2,641
2018	11,303	2,217
2019	9,990	1,885
Thereafter	24,465	10,718
Total	\$93,269	\$24,513

### 6. DEBT OBLIGATIONS

During the three months ended March 31, 2015, the Company repaid \$3.6 million of principal payments on its mortgage debt in the ordinary course of business and there were no changes to our outstanding unsecured debt.

The Credit Facility and term loan contain financial and operating covenants and restrictions. For further information on these obligations, see the audited financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014. As of March 31, 2015, the Company was in compliance with all such restrictions and financial covenants. In the event of a default related to the financing and operating covenants, the Company's dividend distributions are limited to the greater of 95% of funds from operations or the minimum amount

necessary for the Company to maintain its status as a REIT.

#### 7. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company determined the fair values disclosed below using available market information and discounted cash flow analyses as of March 31, 2015 and December 31, 2014, respectively. The discount rate used in calculating fair value is the sum of the current risk free rate and the risk premium on the date of measurement of the instruments or obligations. Considerable judgment is necessary to interpret market data and to develop the related estimates of fair value. Accordingly, the estimates presented are not necessarily indicative of the amounts that the Company could realize upon disposition. The use of different estimates and valuation methodologies may have a material effect on the fair value amounts shown. The Company believes that the carrying amounts reflected in the consolidated balance sheets at March 31, 2015 and December 31, 2014 approximate the fair values for cash and cash equivalents, accounts receivable, other assets, accounts payable and accrued expenses.

The following are financial instruments for which the Company's estimates of fair value differ from the carrying amounts (in thousands):

	March 31, 2015		December 31,	2014	
	Carrying Fair		Carrying	Fair	
	Amount	Value	Amount	Value	
Unsecured notes payable	\$1,518,382	\$1,584,451	\$1,518,108	\$1,593,212	
Variable rate debt	\$278,610	\$257,512	\$278,610	\$257,188	
Mortgage notes payable	\$650,545	\$695,228	\$654,590	\$707,241	
Mortgage note receivable (a)	<b>\$</b> —	<b>\$</b> —	\$88,000	\$87,692	

On January 30, 2015 the mortgage note was repaid. For further information regarding the mortgage note, see Note (a)2, "Summary of Significant Accounting Policies," included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

The fair value of the Company's unsecured notes payable are categorized as Level 2 (as provided by the accounting

standard for Fair Value Measurements and Disclosures). This is because the Company valued these instruments using quoted market prices as of March 31, 2015 and December 31, 2014. For the fair value of the Company's unsecured notes, the Company uses a discount rate based on the indicative new issue pricing provided by lenders. The fair value of the Company's mortgage notes payable, variable rate debt and mortgage note receivable are all categorized at a Level 3 basis (as provided by the accounting standard for Fair Value Measurements and Disclosures). The fair value of the variable rate debt was estimated using a discounted cash flow analysis valuation on the borrowing rates currently available to the Company for loans with similar terms and maturities, as applicable. The fair value of the mortgage debt was determined by discounting the future contractual interest and principal payments by a blended market rate for loans with similar terms, maturities and loan-to-value. The fair value of the mortgage note receivable was determined by using the expected cash flows of the notes receivable, and discounting those cash flows using the market rate of interest for mortgage notes with a comparable level of risk. These financial instruments have been categorized as Level 3 because the Company considers the rates used in the valuation techniques to be unobservable inputs.

For the Company's mortgage loans, the Company uses an estimate based on its knowledge of the mortgage market. The weighted average discount rate for the combined variable rate debt and mortgage loans used to calculate fair value as of March 31, 2015 was 4.7%. An increase in the discount rate used in the discounted cash flow model would result in a decrease to the fair value of the Company's long-term debt. Conversely, a decrease in the discount rate used in the discounted cash flow model would result in an increase to the fair value of the Company's long-term debt. Disclosure about the fair value of financial instruments is based upon pertinent information available to management as of March 31, 2015 and December 31, 2014. Although management is not aware of any factors that would significantly affect the fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since March 31, 2015, and current estimates of fair value may differ from the amounts presented herein.

# 8. LIMITED PARTNERS' NON-CONTROLLING INTERESTS IN THE PARENT COMPANY Non-controlling interests in the Parent Company's financial statements relate to redeemable common limited partnership interests in the Operating Partnership held by parties other than the Parent Company and properties which

are consolidated but not wholly owned.

### Operating Partnership

The aggregate book value of the non-controlling interests associated with the redeemable common limited partnership interests in the accompanying consolidated balance sheet of the Parent Company as of March 31, 2015 and December 31, 2014 was \$17.3 million and \$17.5 million, respectively. Under the applicable accounting guidance, the redemption value of limited partnership units are carried at, on a limited partner basis, the greater of historical cost adjusted for the allocation of income and distributions or fair value. The Parent Company believes that the aggregate settlement value of these interests (based on the number of units outstanding and the closing price of the common shares on the balance sheet dates) was approximately \$24.5 million as of March 31, 2015 and December 31, 2014.

### 9. BENEFICIARIES' EQUITY OF THE PARENT COMPANY

### Earnings per Share (EPS)

The following tables detail the number of shares and net income used to calculate basic and diluted earnings per share (in thousands, except share and per share amounts; results may not add due to rounding):

(in thousands, except share and per share amounts, i	•		riods ended M		<b>C</b> ,			
	2015	1			2014			
	Basic		Diluted		Basic		Diluted	
Numerator								
Income (Loss) from continuing operations	\$8,594		\$8,594		\$(2,237	)	\$(2,237	)
Net (income) loss from continuing operations attributable to non-controlling interests - LP units	(58	)	(58	)	44		44	
Net loss attributable to non-controlling interest — partners' share of consolidated real estate ventures	_		_		(12	)	(12	)
Nonforfeitable dividends allocated to unvested restricted shareholders	(101	)	(101	)	(103	)	(103	)
Preferred share dividends	(1,725	)	(1,725	)	(1,725	)	(1,725	)
Income (Loss) from continuing operations available to common shareholders	6,710		6,710		(4,033	)	(4,033	)
Loss from discontinued operations					(8	)	(8	)
Discontinued operations attributable to common shareholders	_		_		(8	)	(8	)
Net income (loss) attributable to common shareholders	\$6,710		\$6,710		\$(4,041	)	\$(4,041	)
Denominator								
Weighted-average shares outstanding	179,562,930		179,562,930		156,794,019		156,794,019	
Contingent securities/Share based compensation	_		1,092,342		_		_	
Weighted-average shares outstanding Earnings per Common Share:	179,562,930		180,655,272		156,794,019		156,794,019	
Income (loss) from continuing operations attributable to common shareholders	\$0.04		\$0.04		\$(0.03	)	\$(0.03	)
Discontinued operations attributable to common shareholders	_		_		_		_	
Net income (loss) attributable to common shareholders	\$0.04		\$0.04		\$(0.03	)	\$(0.03	)

Redeemable common limited partnership units totaling 1,535,102 and 1,763,739 as of March 31, 2015 and 2014, respectively, were excluded from the diluted earnings per share computations because they are not dilutive. Unvested restricted shares are considered participating securities which require the use of the two-class method for the computation of basic and diluted earnings per share. For the three-month periods ended March 31, 2015 and 2014, earnings representing nonforfeitable dividends as noted in the table above were allocated to the unvested restricted shares issued to the Company's executives and other employees under the Company's shareholder-approved long-term incentive plan.

### Common and Preferred Shares

On March 11, 2015, the Parent Company declared a distribution of \$0.15 per common share, totaling \$27.3 million, which was paid on April 20, 2015 to shareholders of record as of April 6, 2015. In addition, the Parent Company declared distributions on its Series E Preferred Shares to holders of record as of March 30, 2015. These shares are entitled to a preferential return of 6.90% per annum on the \$25.00 per share liquidation preference. Distributions paid on April 15, 2015 to holders of Series E Preferred Shares totaled \$1.7 million.

On November 5, 2013, the Parent Company commenced a continuous equity offering program (the "Offering Program"), under which it may sell, in at-the-market offerings, up to an aggregate amount of 16,000,000 common shares until November 5, 2016. The Parent Company may sell common shares in amounts and at times to be determined by the Parent Company. Actual sales will depend on a variety of factors to be determined by the Parent Company, including, among others, market conditions, the trading price of the Company's common shares and determinations by the Parent Company of the appropriate sources of funding. Sales agents engaged by the Parent Company under the Offering Program are entitled to receive, as compensation and in aggregate, up to 2% of the gross sales price per share sold under the Offering Program. From inception of the Offering Program through March 31, 2015, the Parent Company had not sold any shares under the program, leaving 16,000,000 remaining shares available for sale.

### 10. PARTNERS' EQUITY OF THE OPERATING PARTNERSHIP

Earnings per Common Partnership Unit

The following tables detail the number of units and net income used to calculate basic and diluted earnings per common partnership unit (in thousands, except unit and per unit amounts; results may not add due to rounding):

Three-month periods ended March 31.

	Three-month periods ended watch 31,							
	2015				2014			
	Basic		Diluted		Basic		Diluted	
Numerator								
Income (Loss) from continuing operations	\$8,594		\$8,594		\$(2,237	)	\$(2,237	)
Nonforfeitable dividends allocated to unvested	(101	`	(101	`	(103	`	(103	`
restricted unitholders	(101	,	(101	,	(103	)	(103	,
Preferred unit dividends	(1,725	)	(1,725	)	(1,725	)	(1,725	)
Net income attributable to non-controlling interests			_		(12	)	(12	)
Income (Loss) from continuing operations available	6,768		6,768		(4,077	`	(4,077	`
to common unitholders	0,700		0,700		(4,077	) (-	(4,077	,
Discontinued operations attributable to common			_		(8	)	(8	`
unitholders					(0	,	(0	,
Net income (loss) attributable to common	\$6,768		\$6,768		\$(4,085	)	\$(4,085	)
unitholders	ψ0,700		ψ0,700		Ψ(4,005	,	Ψ(4,003	,
Denominator								
Weighted-average units outstanding	181,098,032		181,098,032		158,557,758		158,557,758	
Contingent securities/Share based compensation	_		1,092,342		_		_	
Total weighted-average units outstanding	181,098,032		182,190,374		158,557,758		158,557,758	
Earnings per Common Partnership Unit:								
Income (loss) from continuing operations	\$0.04		\$0.04		\$(0.03	`	\$(0.03	)
attributable to common unitholders	ψ0.04		ψ0.0+		Ψ(0.03	)	\$(0.03	,
Discontinued operations attributable to common			_					
unitholders								
Net income (loss) attributable to common	\$0.04		\$0.04		\$(0.03	`	\$(0.03	`
unitholders	ψυ.υτ		ψ0.0-		Ψ(0.03	,	Ψ(0.03	,

Unvested restricted units are considered participating securities which require the use of the two-class method for the computation of basic and diluted earnings per share. For the three-month periods ended March 31, 2015 and 2014, earnings representing nonforfeitable dividends as noted in the table above were allocated to the unvested restricted units issued to the Parent Company's executives and other employees under the Parent Company's shareholder-approved long-term incentive plan.

Common Partnership Units and Preferred Mirror Units

On March 11, 2015, the Operating Partnership declared a distribution of \$0.15 per common partnership unit, totaling \$27.3 million, which was paid on April 20, 2015 to unitholders of record as of April 6, 2015. On March 11, 2015, the Operating Partnership declared distributions on its Series E-Linked Preferred Mirror Units to holders of record as of April 6, 2015. These units are entitled to a preferential return of 6.90% per annum on the \$25.00 per unit liquidation preference. Distributions paid on April 15, 2015 to holders of Series E-Linked Preferred Mirror Units totaled \$1.7 million.

#### 11. SHARE BASED COMPENSATION

#### Restricted Share Awards

As of March 31, 2015, 670,912 restricted shares were outstanding under the Parent Company's shareholder approved equity incentive plan and vest over three years from the initial grant dates. The remaining compensation expense to be recognized at March 31, 2015 was approximately \$3.5 million, and is expected to be recognized over a weighted average remaining vesting period of 1.8 years. During the three-month periods ended March 31, 2015 and 2014, the Company recognized compensation expense related to outstanding restricted shares of \$1.3 million and \$1.4 million, respectively, of which \$0.3 million and \$0.2 million, respectively, were capitalized as part of the Company's review of employee salaries eligible for capitalization.

The following table summarizes the Company's restricted share activity for the three months ended March 31, 2015:

		Weighted
	Shares	Average Grant
		Date Fair value
Non-vested at January 1, 2015	540,066	\$12.21
Granted	152,785	15.95
Vested	(21,939	) 13.30
Non-vested at March 31, 2015	670,912	\$13.65

On February 23, 2015 and March 10, 2015, the Compensation Committee of the Parent Company's Board of Trustees awarded restricted shares, of which 119,136 cliff vest after three years from the grant date and 33,649 vest ratably over two years. Restricted shares that cliff vest are subject to acceleration upon a change in control or if the recipient of the award were to die, become disabled or, in certain cases, retire in a qualifying retirement. Qualifying retirement generally means the recipient's voluntary termination of employment after reaching at least age 57 and accumulating at least 15 years of service with the Company. In accordance with the accounting standard for stock-based compensation, the Company amortizes stock-based compensation costs through the qualifying retirement dates for those executives who meet the conditions for qualifying retirement during the scheduled vesting period.

# Restricted Performance Share Units Plan

The Compensation Committee of the Parent Company's Board of Trustees has granted performance share-based awards (referred to as Restricted Performance Share Units, or RPSUs) to officers of the Parent Company. The RPSUs are settled in common shares, with the number of common shares issuable at settlement determined based on the Company's total shareholder return over specified measurement periods compared to total shareholder returns of comparative groups over the measurement periods. The table below presents certain information as to RPSU awards.

	RPSU Grant 2/25/2013	3/11/2014	3/12/2014	2/23/2015	Total
(Amounts below in shares, unless otherwise no	oted)				
Non-vested at January 1, 2015	199,577	130,717	61,720		392,014
Units Granted			_	186,395	186,395
Units Accelerated for Qualifying Retirement	t (8,255 )	(7,562)		(7,003)	(22,820 )
Non-vested at March 31, 2015	191,322	123,155	61,720	179,392	555,589
Measurement Period Commencement Date	1/1/2013	1/1/2014	1/1/2014	1/1/2015	
Measurement Period End Date	12/31/2015	12/31/2016	12/31/2016	12/31/2017	
Units Granted	231,093	134,284	61,720	186,395	
Fair Value of Units on Grant Date (in thousands)	\$4,137	\$2,624	\$1,225	\$3,933	

The Company values each RPSU on its grant date using a Monte Carlo simulation. The fair values of each award are being amortized over the three year cliff vesting period. The vesting of RPSUs is subject to acceleration upon a change in control or if the recipient of the award were to die, become disabled or retire in a qualifying retirement prior to the vesting date. In accordance with the accounting standard for stock-based compensation, the Company amortizes

stock-based compensation costs through the

qualifying retirement date for those executives who meet the conditions for qualifying retirement during the scheduled vesting period.

For the three-month period ended March 31, 2015, the Company recognized total compensation expense for the 2015, 2014 and 2013 RPSU awards of \$2.4 million, of which \$0.5 million, was capitalized consistent with the Company's policies for capitalizing eligible portions of employee compensation. For the three-month period ended March 31, 2014, the Company recognized total compensation expense for the 2014, 2013 and 2012 RPSU awards of \$1.7 million, of which \$0.4 million was capitalized consistent with the Company's policies for capitalizing eligible portions of employee compensation.

The remaining compensation expense to be recognized at March 31, 2015 was approximately \$3.8 million, and is expected to be recognized over a weighted average remaining vesting period of 1.7 years.

In settlement of RPSUs that had been awarded on March 1, 2012 (with a three-year measurement period ended December 31, 2014), 468,056 share units vested on February 1, 2015. Holders of these RPSUs also received a cash dividend of \$0.15 per share unit on February 6, 2015.

#### 12. SEGMENT INFORMATION

During the quarter ended March 31, 2015, the Company was managing its portfolio within seven segments: (1) Pennsylvania Suburbs, (2) Philadelphia Central Business District (CBD), (3) Metropolitan Washington, D.C., (4) New Jersey/Delaware, (5) Richmond, Virginia, (6) Austin, Texas and (7) California. The Pennsylvania Suburbs segment includes properties in Chester, Delaware, and Montgomery counties in the Philadelphia suburbs. The Philadelphia CBD segment includes properties located in the City of Philadelphia in Pennsylvania. The Metropolitan Washington, D.C. segment includes properties in Northern Virginia and southern Maryland. The New Jersey/Delaware segment includes properties in Burlington and Camden counties in New Jersey and in New Castle county in the state of Delaware. The Richmond, Virginia segment includes properties primarily in Albemarle, Chesterfield, Goochland and Henrico counties and one property in Durham, North Carolina. The Austin, Texas segment includes properties in the City of Austin, Texas. The California segment includes properties in Oakland, Concord and Carlsbad. The corporate group is responsible for cash and investment management, development of certain real estate properties during the construction period, and certain other general support functions.

The following tables provide selected asset information and results of operations of the Company's reportable segments (in thousands):

Real estate investments, at cost:

March 31, 2015	December 31, 2014
\$1,346,858	\$1,338,655
1,178,408	1,178,470
1,189,601	1,183,652
326,297	392,581
317,422	317,076
119,271	193,258
\$4,477,857	\$4,603,692
136,802	27,436
\$4,614,659	\$4,631,128
\$231,224	\$201,360
\$90,945	\$90,603
	\$1,346,858 1,178,408 1,189,601 326,297 317,422 119,271 \$4,477,857 136,802 \$4,614,659

On December 31, 2014, the Company was actively marketing for sale its Atrium I and Libertyview properties, comprised of two office properties located in the New Jersey/Delaware segment. As of December 31, 2014 the (a) properties were classified as held for sale on the consolidated balance sheet. The properties were sold on January 8, 2015. See Note 3, "Real Estate Investments," for further information. The sale is not classified as a significant disposition under the accounting guidance for discontinued operations.

See Note 3, "Real Estate Investments," for further description of the five properties held for sale in the New Jersey/Delaware segment and one property held for sale in the California segment.

### Net operating income:

	Three-month	periods ende	ed			
	March 31,					
	2015			2014		
	Total revenue	Operating expenses (a)	Net operating income	Total revenue	Operating expenses (a)	Net operating income (loss)
Philadelphia CBD	\$52,973	\$(18,390	\$34,583	\$49,414	\$(18,443	\$30,971
Pennsylvania Suburbs	39,890	(14,585	25,305	40,574	(14,687	25,887
Metropolitan Washington, D.C.	27,406	(11,860	) 15,546	30,690	(11,957	18,733
New Jersey/Delaware	13,500	(7,868	5,632	15,625	(8,692	6,933
Richmond, Virginia	9,296	(4,272	5,024	8,867	(4,340	4,527
California	4,985	(2,438	2,547	4,602	(2,409	2,193
Austin, Texas (b)	934	(870	) 64	2,081	(1,176	905
Corporate	1,422	(415	1,007	261	(270	) (9
Operating Properties	\$150,406	\$(60,698	\$89,708	\$152,114	\$(61,974	\$90,140

(a) Includes property operating expense, real estate taxes and third party management expense.

On April 3, 2014, the Company contributed Four Points Centre to an unconsolidated real estate venture. Following (b) subsequent to the contribution is related to management fees and related expenses provided by the Company to the

#### Unconsolidated real estate ventures:

Austin Venture.

	Investment in ventures, at e		Equity in income (loss) of real estate ventures			
	As of	Three-month periods ended March 31,				
	March 31, 2015	December 31, 2014	2015		2014	
Philadelphia CBD	\$29,164	\$27,137	\$(300	)	\$(21	)
Pennsylvania Suburbs	17,273	17,385	(6	)	32	
Metropolitan Washington, D.C.	78,069	73,127	(50	)	67	
New Jersey/Delaware	_	_	48		18	
Richmond, Virginia	1,410	1,574	86		(45	)
Austin, Texas (a)	107,562	105,781	353		191	
Total	\$233,478	\$225,004	\$131		\$242	

Investment in real estate ventures does not include the \$1.2 million negative investment balance in one real estate venture as of March 31, 2015 and December 31, 2014, which is included in other liabilities.

Net operating income ("NOI") is defined as total revenue less property operating expenses, real estate taxes and third party management expenses. Segment NOI includes revenue, real estate taxes and property operating expenses directly related to operation and management of the properties owned and managed within the respective geographical region. Segment NOI excludes property level depreciation and amortization, revenue and expenses directly associated with third party real estate management services, expenses associated with corporate administrative support services, and inter-company eliminations. NOI also does not reflect general and administrative expenses, interest expenses, real estate impairment losses, depreciation and amortization costs, capital expenditures and leasing costs. Trends in development and construction activities that could materially impact the Company's results from operations are also not reflected in NOI. All companies may not calculate NOI in the same manner. NOI is the measure that is used by the Company to evaluate the operating performance of its real estate assets by segment. The Company also believes that NOI provides useful information to investors regarding its financial condition and results of operations because it reflects only those income and expenses recorded at the property level. The Company believes that net income, as defined by GAAP, is the most appropriate earnings measure. The following is a reconciliation of consolidated NOI to consolidated net income (loss), as defined by GAAP:

•	Three-month 31,	periods ended Marc	:h
	2015	2014	
	(unaudited, a	mounts in thousands	s)
Consolidated net operating income	\$89,708	\$90,140	
Other income (expense):			
Depreciation and amortization	(51,111	) (52,570	)
General and administrative expenses	(8,636	) (8,181	)
Interest income	750	385	
Interest expense	(28,176	) (31,844	)
Interest expense - amortization of deferred financing costs	(1,079	) (1,189	)
Interest expense - financing obligation	(286	) (272	)
Equity in income of real estate ventures	131	242	
Net gain on disposition of real estate	9,019	_	
Gain on sale of undepreciated real estate		1,187	
Loss on real estate venture transactions		(135	)
Provision for impairment on assets held for sale	(1,726	) —	
Income (loss) from continuing operations	8,594	(2,237	)
Loss from discontinued operations	_	(8	)
Net income (loss)	\$8,594	\$(2,245	)

### 13. COMMITMENTS AND CONTINGENCIES

#### **Legal Proceedings**

The Company is involved from time to time in litigation on various matters, including disputes with tenants and disputes arising out of agreements to purchase or sell properties. Given the nature of the Company's business activities, these lawsuits are considered routine to the conduct of its business. The result of any particular lawsuit cannot be predicted, because of the very nature of litigation, the litigation process and its adversarial nature, and the jury system. The Company will establish reserves for specific legal proceedings when it determines that the likelihood of an unfavorable outcome is probable and when the amount of loss is reasonably estimable. The Company does not expect that the liabilities, if any, may ultimately result from any current legal actions will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

#### Environmental

As an owner of real estate, the Company is subject to various environmental laws of federal, state, and local governments. The Company's compliance with existing laws has not had a material adverse effect on its financial condition and results of operations, and the Company does not believe it will have a material adverse effect in the future. However, the Company cannot predict the impact of unforeseen environmental contingencies or new or

changed laws or regulations on its current Properties or on properties that the Company may acquire.

#### **Ground Rent**

Future minimum rental payments under the terms of all non-cancelable ground leases under which the Company is the lessee are expensed on a straight-line basis regardless of when payments are due. The Company's ground leases have remaining lease terms ranging from 7 to 75 years. Minimum future rental payments on non-cancelable leases at March 31, 2015 are as follows (in thousands):

2015 (nine months remaining)	\$1,163
2016	1,550
2017	1,550
2018	1,550
2019	1,550
Thereafter	60,529
Total	\$67,892

The Company obtained ground tenancy rights related to two properties in Philadelphia, Pennsylvania, which provide for contingent rent participation by the lessor in certain capital transactions and net operating cash flows of the properties after certain returns are achieved by the Company. Such amounts, if any, will be reflected as contingent rent when incurred. The leases also provide for payment by the Company of certain operating costs relating to the land, primarily real estate taxes. The above schedule of future minimum rental payments does not include any contingent rent amounts or any reimbursed expenses. Reference is made in our Annual Report on Form 10-K for the year ended December 31, 2014 for further detail regarding commitments and contingencies.

#### 14. SUBSEQUENT EVENTS

#### **Delaware Dispositions**

On April 24, 2015, the Company sold two properties totaling 200,275 rentable square feet known as Delaware Corporate Center I and II in Wilmington, Delaware and three properties totaling 284,907 rentable square feet known as Christiana Corporate Center in Newark, Delaware for a total sales price of \$50.1 million resulting in an estimated gain on sale of \$1.7 million after closing and other related transaction costs. In order to comply with Article 11 of Regulation S-X under the Securities and Exchange Commission guidelines the Company has prepared unaudited pro forma consolidated financial statements. See Item 5., "Other Information."

#### Lake Merritt Tower Disposition

On April 9, 2015 the Company sold the Lake Merritt Tower for a sale price of \$65.0 million (See Note 3, "Real Estate Investments," for discussion of impairment). The loss on sale, including closing costs, approximated the impairment loss recorded as of March 31, 2015.

#### 25 M Street Acquisition

On April 6, 2015, the Company acquired a 0.8 acre parcel of land at 25 M Street in Washington, D.C. for \$20.0 million.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. This Quarterly Report on Form 10-Q and other materials filed by us with the SEC (as well as information included in oral or other written statements made by us) contain statements that are forward-looking, including statements relating to business and real estate development activities, acquisitions, dispositions, future capital expenditures, financing sources, governmental regulation (including environmental regulation) and competition. We intend such forward-looking statements to be covered by the safe-harbor provisions of the 1995 Act. The words "anticipate," "believe," "estimate," "expect," "intend," "will," "should" and similar expressions, as they relate to us, are intended to identify forward-looking statements. Although we believe that the expectations reflected in such forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be achieved. As forward-looking statements, these statements involve important risks, uncertainties and other factors that could cause actual results to differ materially from the expected results and, accordingly, such results may differ from those expressed in any forward-looking statements made by us or on our behalf. Factors that could cause actual results to differ materially from our expectations include, but are not limited to:

the continuing impact of modest global economic growth, which is having and may have a negative effect on the following, among other things:

the fundamentals of our business, including overall market occupancy, demand for office space and rental rates; the financial condition of our tenants, many of which are financial, legal and other professional firms, our lenders, counterparties to our derivative financial instruments and institutions that hold our cash balances and short-term investments, which may expose us to increased risks of default by these parties;

the availability of financing on attractive terms or at all, which may adversely impact our future interest expense and our ability to pursue acquisition and development opportunities and refinance existing debt; and

a decline in real estate asset valuations, which may limit our ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by our properties or on an unsecured basis.

changes in local real estate conditions (including changes in rental rates and the number of properties that compete with our properties);

our failure to lease unoccupied space in accordance with our projections;

our failure to re-lease occupied space upon expiration of leases;

tenant defaults and the bankruptcy of major tenants;

increases in interest rates;

failure of interest rate hedging contracts to perform as expected and the effectiveness of such arrangements;

failure of acquisitions to perform as expected;

unanticipated costs associated with the acquisition, integration and operation of our acquisitions;

unanticipated costs to complete, lease-up and operate our developments and redevelopments;

unanticipated costs associated with land development, including building moratoriums and inability to obtain necessary zoning, land-use, building, occupancy and other required governmental approvals, construction cost increases or overruns and construction delays;

impairment charges;

increased costs for, or lack of availability of, adequate insurance, including for terrorist acts or environmental liabilities;

actual or threatened terrorist attacks;

the impact on workplace and tenant space demands driven by technology, employee culture and commuting patterns; them and for tenant services beyond those traditionally provided by landlords;

4iability and clean-up costs under environmental or other laws;

failure or bankruptcy of real estate venture partners;

inability of real estate venture partners to fund venture obligations or perform under our real estate venture development agreements;

failure to manage effectively our growth into new product types within our real estate venture arrangements; failure of dispositions to close in a timely manner;

failure of buyers of our properties to comply with terms of their financing agreements to us;

earthquakes and other natural disasters;

the unforeseen impact of climate change and compliance costs relating to laws and regulations governing climate change;

risks associated with federal, state and local tax audits;

complex regulations relating to our status as a REIT and the adverse consequences of our failure to qualify as a REIT; and

the impact of newly adopted accounting principles on our accounting policies and on period-to-period comparisons of financial results.

Given these uncertainties, and the other risks identified in the "Risk Factors" section of our 2014 Annual Report on Form 10-K, we caution readers not to place undue reliance on forward-looking statements. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events. The discussion that follows is based primarily on our consolidated financial statements as of March 31, 2015 and December 31, 2014 and for the three-month periods ended March 31, 2015 and 2014 and should be read along with the consolidated financial statements and related notes appearing elsewhere in this report. The ability to compare one period to another may be significantly affected by acquisitions completed, development properties placed in service and dispositions made during those periods.

#### **OVERVIEW**

As of March 31, 2015, we owned 198 properties that contain an aggregate of approximately 24.9 million net rentable square feet and consist of 161 office properties, 20 industrial facilities, five mixed-use properties, one retail property (187 core properties), six properties classified as held for sale, three development properties, one redevelopment property and one re-entitlement property (collectively, the "Properties"). In addition, as of March 31, 2015, we owned economic interests in 17 unconsolidated Real Estate Ventures that contain approximately 6.7 million net rentable square feet (collectively, the "Real Estate Ventures"). In addition to managing properties that we own, as of March 31, 2015, we were managing approximately 8.9 million net rentable square feet of office and industrial properties for third parties and Real Estate Ventures.

During the three-month period ended March 31, 2015, we were managing our portfolio within seven segments: (1) Pennsylvania Suburbs, (2) Philadelphia CBD, (3) Metropolitan Washington, D.C., (4) New Jersey/Delaware, (5) Richmond, Virginia, (6) Austin, Texas and (7) California. The Pennsylvania Suburbs segment includes properties in Chester, Delaware, and Montgomery counties in the Philadelphia suburbs. The Philadelphia CBD segment includes properties located in the City of Philadelphia in Pennsylvania. The Metropolitan Washington, D.C. segment includes properties in Northern Virginia and southern Maryland. The New Jersey/Delaware segment includes properties in Burlington and Camden counties in New Jersey and in New Castle county in the state of Delaware. The Richmond, Virginia segment includes properties primarily in Albemarle, Chesterfield, Goochland and Henrico counties and one property in Durham, North Carolina. The Austin, Texas segment includes properties in the City of Austin, Texas. The California segment includes properties in Oakland, Concord and Carlsbad. Our corporate group is responsible for cash and investment management, development of certain real estate properties during the construction period, and certain other general support functions.

We generate cash and revenue from leases of space at our properties and, to a lesser extent, from the management of properties owned by third parties and from investments in the Real Estate Ventures. Factors that we evaluate when leasing space include rental rates, costs of tenant improvements, tenant creditworthiness, current and expected operating costs, the length of the lease term, vacancy levels and demand for office and industrial space. We also generate cash through sales of assets, including assets that we do not view as core to our portfolio, either because of location or expected growth potential, and assets that are commanding premium prices from third party investors. Our financial and operating performance is dependent upon the demand for office, industrial and other commercial space in our markets, our leasing results, our acquisition, disposition and development activity, our financing activity, our cash requirements and economic and market conditions, including prevailing interest rates.

Adverse changes in economic conditions could reduce the availability of financing and potentially increase borrowing costs. Vacancy rates may increase, and rental rates may decline, through 2015 and possibly beyond as the economic climate contains demand for commercial space and negatively impact tenants.

Overall economic conditions, including but not limited to high unemployment and deteriorating financial and credit markets, could have a dampening effect on the fundamentals of our business, including increases in past due accounts, tenant defaults, lower occupancy and reduced effective rents. These conditions would negatively affect our future net income and cash flows and could have a material adverse effect on our financial condition. We believe that the quality of our assets and our strong balance sheet will enable us to raise debt capital, if necessary, in various forms and from different sources, including traditional term or secured loans from banks, pension funds and life insurance companies.

However, there can be no assurance that we will be able to borrow funds on terms that are economically attractive or at all.

We continue to seek revenue growth throughout our portfolio by increasing occupancy and rental rates. Occupancy at our core properties at March 31, 2015 was 90.3% compared to 91.4% at December 31, 2014.

The table below summarizes selected operating and leasing statistics of our core properties for the three months ended March 31, 2015:

Leasing Activity:

Core portfolio net rentable square feet owned (end of period) (1)	22,596,372	
Occupancy percentage (end of period)	90.3	%
Average occupancy percentage	90.5	%
New leases and expansions commenced (square feet)	181,472	
Leases renewed (square feet)	696,869	
Net absorption (square feet) (2)	(249,553	)
Percentage change in rental rates per square feet (3):		
New and expansion rental rates	8.7	%
Renewal rental rates	3.0	%
Combined rental rates	3.6	%
Capital Costs Committed (4):		
Leasing commissions (per square feet)	\$2.16	
Tenant Improvements (per square feet)	\$6.18	
Weighted average lease term for leases commenced in the current period	6.2	
Total capital per square foot per lease year	\$1.42	

- Includes all properties in the core portfolio (i.e. not under development, redevelopment, sold or classified as held for sale).
- (2) Includes leasing related to completed developments and redevelopments.
- (3) Rental rates include base rent plus reimbursement for operating expenses and real estate taxes.
- (4) Calculated on a weighted average basis.

In seeking to increase revenue through our operating, financing and investment activities, we also seek to minimize operating risks, including (i) tenant rollover risk, (ii) tenant credit risk and (iii) development risk.

#### Tenant Rollover Risk:

We are subject to the risk that tenant leases, upon expiration, will not be renewed, that space may not be relet, or that the terms of renewal or reletting (including the cost of renovations) may be less favorable to us than the current lease terms. Leases that accounted for approximately 3.3% of our aggregate final annualized base rents as of March 31, 2015 (representing approximately 4.5% of the net rentable square feet of the Properties) are scheduled to expire without penalty in 2015. We maintain an active dialogue with our tenants in an effort to maximize lease renewals. In our core portfolio the retention rate for the three-month period ended March 31, 2015 was 72.8% compared to a retention rate of 71.4% for the year ended December 31, 2014. Rental rates on leases expiring during 2015 did not deviate significantly from market renewal rates in the regions in which we operate. If we are unable to renew leases or relet space under expiring leases, at anticipated rental rates, or if tenants terminate their leases early, our cash flow would be adversely impacted.

#### Tenant Credit Risk:

In the event of a tenant default, we may experience delays in enforcing our rights as a landlord and may incur substantial costs in protecting our investment. Our management regularly evaluates our accounts receivable reserve policy in light of our tenant base and general and local economic conditions. Our accounts receivable allowance was \$15.6 million or 9.0% of total receivables (including accrued rent receivables) as of March 31, 2015 compared to \$15.3 million or 9.1% of total receivables (including accrued rent receivables) as of December 31, 2014. If economic conditions persist or deteriorate further, we may experience increases in past due accounts, defaults, lower occupancy and reduced effective rents. This condition would negatively affect our future net income and cash flows and could have a material adverse effect on our financial condition.

#### Development Risk:

Development projects are subject to a variety of risks, including construction delays, construction cost overruns, inability to obtain financing on favorable terms, inability to lease space at projected rates, inability to enter into construction, development and other agreements on favorable terms, and unexpected environmental and other hazards. As of March 31, 2015, the following development properties and joint venture development projects remain under construction (in thousands, except square footage/acreage and number of buildings): Wholly Owned Developments:

Construction Commencement Date	Expected Completion	Activity Type	Property/Portfo Name	olio ]	Location	of	nber Square Footage Idings	Estimated Costs	Amount Funded
Q1 2014	Q2 2015 (Phase I) Q3 2015 (Phase II)	Developmen	5707 Southwes t Parkway (Encir Trace)		Austin, TX		320,000	\$87,400	\$50,700
Q2 2014	Q2 2016	Developmen	30th & Walnut Streets (FMC Tower at Cira Centre South) Total	]	Philadelphi PA	ia, 1 3	870,000	385,000 \$472,400	68,700
Real Estate Ventu	ıre Developm	ents:	Total			3	1,190,000	\$472,400	\$119,400
Construction Commencement Date	Expected Completion		Property/Portfolio Name	Loc	cation	Numbof of Buildi	Square Footage/Un	of	Our Share of Amount Funded
Q4 2014	Q2 2016	50% S	919 Market street (1919 Ventures)	Phi PA	ladelphia,	1	321 units	\$29,600	\$15,300
Q2 2013	Q4 2015	50% P	34 Plymouth Road (The Parc at Plymouth Meeting Apartments)	Ply	mouth eting, PA	7	398 units	12,200	12,200
Q2 2014 (a)	TBD	50% (4 L	040 Wilson 4040 Wilson LC Venture)	Arl VA	<b>L</b>	1	426,900	34,100	32,000
		Т	<u>`otal</u>			9	426 900	\$75 900	\$59 500

(a) Relates to construction of garage only; building construction to commence upon reaching certain pre-leasing levels.

Reference is made to our Annual Report on Form 10-K for the year ended December 31, 2014 for project overviews, as well as risks associated with these development projects. See Item 2., "Liquidity and Capital Resources - Commitments and Contingencies" for contractual commitments relating to our ongoing development projects.

#### Land Holdings

As of March 31, 2015, we owned approximately 415 acres of undeveloped land, and held options to purchase approximately 63 additional acres of undeveloped land. As market conditions warrant, we will seek to opportunistically dispose of those parcels that we do not anticipate developing. For parcels of land that we ultimately develop, we will be subject to risks and costs associated with land development, including building moratoriums and

the inability to obtain necessary zoning, land-use, building, occupancy and other required governmental approvals, construction cost increases or overruns and construction delays, and insufficient occupancy rates and rental rates. As of March 31, 2015, the total potential development that these land parcels could support amounted to 6.0 million square feet.

#### Impairments and Disposal of Long-Lived Assets

We review our long-lived assets for impairment following the end of each quarter and when there is an event or change in circumstances that indicates an impairment in value. An impairment loss is recognized if the carrying amount of an asset is not recoverable and exceeds its fair value. In such case, an impairment loss is recognized in the amount of the excess of the carrying amount of the asset over its fair value. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results in future periods. Since cash flows on properties considered to be "long-lived assets to be held and used" are considered on an undiscounted basis to determine whether an asset has been impaired, our established strategy of holding properties over the long term directly decreases the likelihood of recording an impairment loss. If our holding strategy were to change or if market conditions were to otherwise dictate an earlier sale date, then an impairment loss may be recognized and such loss could be material. If we determine that impairment has occurred, the affected assets must be reduced to their fair value.

Our equity method investments, primarily our investment in unconsolidated Real Estate Ventures, may be adversely affected by changes in the real estate markets in which they operate. We report our equity method investments on the balance sheet at cost. As required under accounting rules, we periodically evaluate and assess our equity method investments for other than temporary impairment. We generally use a combination of comparable market sales and independent broker quotes in valuing our equity method investments. However, such sales and quoted data and other market information can vary, even for the same properties. To the extent that the real estate markets deteriorate, it could result in a decline in the fair value of our equity method investments that are other-than-temporary and, we may realize losses that never materialize or we may fail to recognize losses in the appropriate period. Rapidly changing conditions in the real estate markets in which we operate increase the complexity of valuing our equity method investments and our judgments and methodologies materially impact the valuation of the investments as reported in our financial statements.

#### RECENT PROPERTY TRANSACTIONS

### Dispositions

On January 8, 2015, we sold two office properties known as Atrium I, which includes 99,668 square feet of rentable space located in Mt. Laurel, New Jersey, and Libertyview, which includes 121,737 square feet of rentable space located in Cherry Hill, New Jersey, for a total sales price of \$28.3 million resulting in a gain on sale of \$9.0 million after closing and other transaction related costs.

#### Held for Sale

On April 9, 2015, we sold the Lake Merritt Tower, consisting of 204,336 rentable square feet, located in Oakland, California for a sale price of \$65.0 million. See Note 14, "Subsequent Events," to our consolidated financial statements for further information regarding this disposition. As of March 31, 2015, we categorized this property as held for sale in accordance with applicable accounting standards for long lived assets. At such date, the carrying value of the property exceeds the fair value less the costs of sale. As a result, we recognized an impairment loss totaling approximately \$1.7 million, which approximates the cost of sale, during the three months ended March 31, 2015. As of March 31, 2015, we classified two properties, totaling 200,275 rentable square feet, known as Delaware Corporate Center I and II in Wilmington, Delaware and three properties, totaling 284,907 rentable square feet, known as Christiana Corporate Center in Newark, Delaware as held for sale in accordance with applicable accounting standards for long lived assets.

The impairment loss on the Lake Merritt Tower and operating results of these properties remain classified within continuing operations for all periods presented.

#### DRA - PA Venture

On December 19, 2007, we formed G&I Interchange Office LLC, a real estate venture (the "Venture") with G&I VI Investment Interchange Office LLC ("G&I VI"), an investment vehicle advised by DRA Advisors LLC. The Venture included interests in 29 office properties which were located in various counties in Pennsylvania, containing an aggregate of 1,611,961 net rentable square feet. In connection with the formation, we retained a 20% ownership

interest in the Venture and transferred an 80% interest in the Venture to G&I IV.

On February 27, 2015, the Venture entered into a forbearance agreement with an unaffiliated third party lender because it will not repay the \$174.2 million outstanding nonrecourse mortgage balance that matured on January 1, 2015. The forbearance agreement extended the maturity date of the mortgage loan to July 31, 2015 and contains, at the lender's option, a 60-day extension option.

The lender has the exclusive right to sell the properties to a third-party purchaser during the forbearance period. The net proceeds received from the sale of the properties will be provided to the lender. If the properties are not sold during the forbearance period the Venture's assets will be foreclosed on by the lender.

As of the date of the forbearance agreement, we do not have an investment basis in the venture because of a basis adjustment recorded at formation. We are not obligated to fund any of the losses incurred by the Venture and, as a result, have not recognized losses in excess of our invested capital balance.

#### Austin Venture

On January 30, 2015, the Austin Venture closed on a mortgage loan with a non-affiliated institutional lender, and the proceeds of this loan were applied to repay in full our \$88.0 million short-term loan related to the acquisition of River Place. For further information regarding this acquisition, see Note 4, "Investment In Unconsolidated Ventures," included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

We continually assess our portfolio in light of our strategic and economic considerations to determine whether to sell properties in the portfolio. Sales of properties, and determinations to hold properties for sale, may result in an impairment or other loss, and such loss could be material to our statement of operations.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Management's Discussion and Analysis of Financial Condition and Results of Operations discuss our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The preparation of these financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Certain accounting policies are considered to be critical accounting policies, as they require management to make assumptions about matters that are highly uncertain at the time the estimate is made and changes in accounting estimate are reasonably likely to occur from period to period. Management bases its estimates and assumptions on historical experience and current economic conditions. On an on-going basis, management evaluates its estimates and assumptions including those related to revenue, impairment of long-lived assets and the allowance for doubtful accounts. Actual results may differ from those estimates and assumptions. Our Annual Report on Form 10-K for the year ended December 31, 2014 contains a discussion of our critical accounting policies. There have been no significant changes in our critical accounting policies since December 31, 2014. See also Note 2, "Basis of Presentation," in our unaudited consolidated financial statements for the three-month periods ended March 31, 2015 set forth herein. Management discusses our critical accounting policies and management's judgments and estimates with our Audit Committee.

## **RESULTS OF OPERATIONS**

The following discussion is based on our Consolidated Financial Statements for the three-month periods ended March 31, 2015 and 2014. We believe that presentation of our consolidated financial information, without a breakdown by segment, will effectively present important information useful to our investors.

Net operating income ("NOI") as presented in the comparative analysis below is defined as revenue less property operating expenses, real estate taxes and third party management expenses. Property operating expenses that are included in determining NOI consist of costs that are necessary and allocable to our operating properties such as utilities, property-level salaries, repairs and maintenance, property insurance, management fees and bad debt expense. General and administrative expenses that are not reflected in NOI primarily consist of corporate-level salaries, amortization of share awards and professional fees that are incurred as part of corporate office management. NOI is a non-GAAP financial measure that we use internally to evaluate the operating performance of our real estate assets by segment, as presented in Note 12, "Segment Information," to the consolidated financial statements, and of our business as a whole. We believe NOI provides useful information to investors regarding our financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level. While NOI is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income as defined by GAAP and should not be considered as an alternative to those measures in evaluating our liquidity or operating performance. NOI does not reflect interest expenses, real estate impairment losses, depreciation and amortization costs, capital expenditures and leasing costs. We believe that

net income, as defined by GAAP, is the most appropriate earnings measure. See Note 12, "Segment Information," to the Consolidated Financial Statements for a reconciliation of NOI to our consolidated net income (loss).

Comparison of the Three-Month Periods Ended March 31, 2015 and March 31, 2014

The table below shows selected operating information for the "Same Store Property Portfolio" and the "Total Portfolio." The Same Store Property Portfolio consists of 185 properties containing an aggregate of approximately 22.4 million net rentable square feet, and represents properties that we owned for the entire three-month periods ended March 31, 2015 and 2014. The Same Store Property Portfolio includes properties acquired or placed in service on or prior to January 1, 2014 and owned through March 31, 2015. The Total Portfolio includes the effects of other properties that were either placed into service, acquired or redeveloped after January 1, 2014 or disposed prior to March 31, 2015. A property is excluded from our Same Store Property Portfolio and moved into the redevelopment column in the period that we determine that a redevelopment would be the best use of the asset, and when said asset is taken out of service or is undergoing re-entitlement for a future development strategy. This table also includes a reconciliation from the Same Store Property Portfolio to the Total Portfolio net income (i.e., all properties owned by us during the three-month periods ended March 31, 2015 and 2014) by providing information for the properties which were acquired, placed into service, under development or redevelopment and administrative/elimination information for the three-month periods ended March 31, 2015 and 2014 (in thousands).

The Total Portfolio net income presented in the table is equal to the net income of the Parent Company and the Operating Partnership.

Comparison of three-months ended March 31, 2015 to the three-months ended March 31, 2014

Comparison of		Property Por		Recently Complete Propertie	ed/Acq	Develor	ment/Red	31, 2014 d <b>evtle</b> pme (Elimina		Total Portf	folio
(dollars in thousands) Revenue:	2015	2014	Increase (Decrease	2015 se)	2014	2015	2014	2015	2014	2015	2014
Cash rents	\$107,052	\$106,574	\$478	\$1,135	\$723	\$2,126	\$2,118	\$2,468	\$6,719	\$112,781	\$116,13
Straight-line rents	6,149	3,319	2,830	267	262	(29)	9	(48)	2	6,339	3,592
Above/below market rent amortization	925	1,634	(709 )	_	_	365	254	_	57	1,290	1,945
Total rents	114,126	111,527	2,599	1,402	985	2,462	2,381	2,420	6,778	120,410	121,671
Tenant reimbursements	21,657	21,016	641	226	119	417	435	354	1,890	22,654	23,460
Termination fees Third party	636	2,203	(1,567)	_	_	_	_	_	_	636	2,203
management fees, labor reimbursement	_	_	_	_	_	_	_	3,872	4,150	3,872	4,150
and leasing Other Total revenue Property	1,651 138,070	406 135,152	1,245 2,918	4 1,632	4 1,108	11 2,890	25 2,841	1,168 7,814	195 13,013	2,834 150,406	630 152,114
operating	44,721	43,712	(1,009)	409	252	1,522	1,352	(75)	1,485	46,577	46,801
expenses Real estate taxe Third party	s11,604	11,896	292	87	84	235	232	619	1,245	12,545	13,457
management expenses	_	_	_	_		_	_	1,576	1,716	1,576	1,716
Net operating income General &	81,745	79,544	2,201	1,136	772	1,133	1,257	5,694	8,567	89,708	90,140
administrative expenses	6	39	33	_	_	_	64	8,630	8,078	8,636	8,181
Depreciation and amortization	47,749	47,130	(619 )	290	193	1,607	1,779	1,465	3,468	51,111	52,570
Operating income (loss)	\$33,990	\$32,375	\$2,787	\$846	\$579	\$(474)	\$(586)	\$(4,401)	\$(2,979)	\$29,961	\$29,389
Number of properties	185	185		2		5		6		198	
Square feet	22,417	22,417		179		1,576		690		24,862	
Core Occupancy % (d)	<sup>y</sup> 90.2 %	88.9 %		100.0 %							

Other income (expense):		
Interest income	750	385
Interest expense	(28,176	) (31,844
Amortization of	(==,	) (==,=::
deferred	(1,079	) (1,189
financing costs		, , ,
Interest expense —		
financing	(286	) (272
obligation		
Equity in		
income of real	131	242
estate ventures		
Net gain on		
disposition of	9,019	_
real estate		
Net gain on sale		
of undepreciated		

real estate