UNITIL CORP Form U-13-60 April 30, 2002

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM U-13-60

ANNUAL REPORT

For the Year Ended December 31, 2001

UNITIL RESOURCES, INC.

6 Liberty Lane West, Hampton, New Hampshire 03842-1720

Date of Incorporation: May 26, 1993 State of Incorporation: New Hampshire

Name, Title and address of officer to whom correspondence concerning this report should be addressed:

Mark H. Collin, Treasurer

6 Liberty Lane West

Hampton, New Hampshire 03842-1720

Name of Principal Holding Company:

**UNITIL Corporation** 

(1) This report is being filed pursuant to the requirement UNITIL Resources, Inc. must file an annual report using.	
LISTING OF SCHE	DULES AND ANALYSIS OF ACCOUNTS
Description of Schedules and Accounts	Schedule or Account Number
LISTING OF INSTRUCTIO	NAL FILING REQUIREMENTS
Description of Reports or Statements	
ORGANIZATION CHART	
METHODS OF ALLOCATION	
ANNUAL STATEMENT OF COMPENSATION FOR U	USE OF CAPITAL BILLED

#### SCHEDULE I - COMPARATIVE BALANCE SHEET

ACCOUNT	ASSETS AND OTHER DEBITS	AS OF DECEM	BER 31
		CURRENT	PRIOR
	COMPANY PROPERTY		
101	Company property (Schedule II)	871,475	1,083,809
107	Construction work in progress (Schedule II)	895	2,666,185
	Total Property	872,370	3,749,994
108	Less accumulated provision for depreciation and		
	Amortization of company property (Schedule III)	434,061	329,514
	Net Company Property	438,309	3,420,480
	INVESTMENTS		
123	Investments in associate companies (Schedule IV)	0	0
124	Other investments (Schedule IV)	0	0
	Total investments	0	0
	CURRENT AND ACCRUED ASSETS		
131	Cash	324,231	75,903
134	Special deposits	0	0
135	Working funds	0	0
136	Temporary cash investments (Schedule IV)	0	0
141	Notes receivable	0	0
143	Accounts receivable	227,390	88,405
144	Accumulated provision for uncollectable		
	accounts	0	0
146	Accounts receivable from associate companies (Schedule V)	87,990	3,295
152	Fuel stock expense undistributed (Schedule VI)	0	0
154	Materials and supplies	0	0
163	Stores expense undistributed (Schedule VII)	0	0
165	Prepayments	55,897	9,637
173	Unbilled and Accrued Revenues (Schedule VIII)	0	0
	Total Current and Accrued Assets	695,508	177,240
	DEFERRED DEBITS		
181	Unamortized debt expense	0	0
184	Clearing accounts	0	0
186	Miscellaneous deferred debits (Schedule IX)	34,990	171,481
188	Research, development, or demonstration expenditures (Schedule X)	0	0
190	Accumulated deferred income tax	0	0
	Total Deferred Debits	34,990	171,481

#### TOTAL ASSETS AND OTHER DEBITS

1,168,807

3,769,201

#### SCHEDULE I - COMPARATIVE BALANCE SHEET

ACCOUNT	LIABILITIES AND PROPRIETARY CAPITAL	AS OF DECEMBER 31		
		CURRENT	PRIOR	
	PROPRIETARY CAPITAL			
201	Common stock issued (Schedule XI)	100	100	
207	Premium on common stock (Schedule XI)	9,900	9,900	
211	Miscellaneous Paid in Capital	4,290,000	4,290,000	
215	Appropriated retained earnings (Schedule XI)	0	0	
216	Unappropriated retained earnings (Schedule XI)	(3,421,339)	(2,419,550)	
	Total Proprietary Capital	878,661	1,880,450	
	LONG-TERM DEBT			
	Advances from associate companies (Schedule			
223	XII)	0	0	
224	Other long-term debt (Schedule XII)	0	0	
225	Unamortized premium on long- term debt	0	0	
226	Unamortized discount on long-term debt-debit	0	0	
	Total Long-Term Debt	0	0	
227	Obligations under capital leases - non-current	0	0	
	CURRENT AND ACCRUED LIABILITIES			
231	Notes payable	0	0	
232	Accounts payable	47,960	330,565	
	Notes payable to associate companies (Schedule			
233	XIII)	0	1,380,585	
	Accounts payable to associate companies			
234	(Schedule XIII)	80,975	110,394	
236	Taxes accrued	334,173	109,556	
237	interest accrued	0	0	

238	Dividends declared	0	0
241	Tax collections payable	0	0
	Misc. current and accrued Liabilities (Schedule		
242	XIII)	0	19,403
243	Obligations under capital leases - current	0	0
	Total Current and Accrued Liabilities	463,108	1,950,503
	DEFERRED CREDITS		
253	Other deferred credits	0	0
255	Accumulated deferred investment tax credits	0	0
	Total Deferred Credits	0	0
	ACCUMULATED DEFERRED INCOME		
282	TAXES	(172,962)	(61,752)
	TOTAL LIABILITIES AND PROPRIETARY		
	CAPITAL	1,168,807	3,769,201

## SCHEDULE II - COMPANY PROPERTY

ACCOUNT	DESCRIPTION COMPANY PROPERTY	BALANCE AT BEGINNING OF YEAR	ADDITIONS	RETIREMENTS OR SALES	OTHER CHANGES 1/	BALANCE AT CLOSE OF YEAR
301	ORGANIZATION					
303	MISCELLANEOUS INTANGIBLE PLANT					
304						

LAND AND LAND RIGHTS

305	
STRUCTURES AND	
IMPROVEMENTS	
306	
LEASEHOLD	
IMPROVEMENTS	
307	
EQUIPMENT 2/	
308	
OFFICE FURNITURE	
	213,648
	0
	213,648
	0
AND EQUIPMENT	
309	
AUTOMOBILES, OTHER	
VEHICLES AND	
RELATED GARAGE	
EQUIPMENT	
310	
AIRCRAFT AND	
AIRPORT EQUIPMENT	
311	
OTHER	
COMPANY PROPERTY 3/	

	870,161
	1,314
	871,475
SUB-TOTAL	
	1,083,809
	1,314
	213,648
	0
	871,475
107	
CONSTRUCTION WORK	
IN PROGRESS	
	2,666,185
	535,290
	3,200,580
	895
TOTAL	
	3,749,994
	536,604
	213,648
	3,200,580
	872,370
1) PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:	
Software development project transferred to Unitil Service Corp.	

Software development project transferred to Unitil Service Corp.

CCLL	TIII	CONTI	MITED

2) SUBACCOUNTS ARE REQUIRED FOR EACH CLASS OF EQUIPMENT OWNED. THE COMPANY SHALL PROVIDE A LISTING BY SUBACCOUNT OF EQUIPMENT ADDITIONS DURING THE YEAR AND THE BALANCE AT THE CLOSE OF THE YEAR:

NONE	SUBACCOUNT DESCRIPTION		ADDITIONS	BALANCE AT CLOSE OF YEAR
NONE				
		TOTAL	0	0
3) DESCRIBE OTHI	ER COMPANY PROPERTY:			
Software Licenses			1,314	858,579
Trademark			0	12,896
		TOTAL	1,314	871,475

4) DESCRIBE CONSTRUCTION WORK IN PROGRESS: Software Development

# SCHEDULE III - ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF COMPANY PROPERTY

ACCOUNT	T DESCRIPTION	I	BALANCE AT BEGINNING OF YEAR	ADDITIONS CHARGED TO ACCOUNT 403	RETIRE -MENTS	OTHER CHANGES ADD (DEDUCT)1/	BALANCE AT CLOSE OF YEAR
301	ORGANIZATION						
303	MISCELLANEOUS						
	INTANGIBLE PLANT						
304	LAND AND LAND RIC	GHTS					
	STRUCTURES AND						
305	<b>IMPROVEMENTS</b>						
	LEASEHOLD						
306	<b>IMPROVEMENTS</b>						
307	EQUIPMENT 2/						
308	OFFICE FURNITURE	AND					
	EQUIPMENT		77,536	18,260	95,796		0
309	AUTOMOBILES, OTH	ER					
	<b>VEHICLES AND</b>						
	RELATED GARAGE						
	<b>EQUIPMENT</b>						
310	AIRCRAFT AND						
	AIRPORT EQUIPMEN	Τ					
311	OTHER						
	COMPANY PROPERT	Y 3/	251,978	182,083			434,061
		TOTAL	329,514	200,343	95,796	0	434,061

<sup>1)</sup> PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

#### **SCHEDULE IV - INVESTMENTS**

INSTRUCTIONS: Complete the following schedule concerning investments. Under Account 124 "Other Investments" state each investment separately, with description, including, the name of issuing company, number of shares or principal amount. Under Account 136, "Temporary Cash

Investments", list each investment separately.

-		CLOSE OF
DESCRIPTION	YEAR	YEAR
Γ IN ASSOCIATE COMPANIES	0	0
STMENTS	0	0
CASH INVESTMENTS	0	0
ТОТАІ	0	0
3		T IN ASSOCIATE COMPANIES  ESTMENTS  Y CASH INVESTMENTS  0

#### SCHEDULE V - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

INSTRUCTIONS: Complete the following schedule listing accounts receivable from each associate company.

Where the company has provided accommodation or convenience payments for associate companies, a separate listing of total payments for each company, number of shares or principal

amount associate company by subaccount should be provided.

ACCOUNT	DESCRIPTION	BALANCE AT BEGINNING OF BAYEAR	ALANCE AT CLOSE OF YEAR
146	ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES:		
	UNITIL Service Corp.	3,295	87,990
	TOTAL	3,295	87,990

ANALYSIS OF CONVENIENCE OR ACCOMMODATION PAYMENTS: NONE

#### SCHEDULE VI - FUEL STOCK EXPENSES UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to fuel stock expense

during the year and indicate amount attributable to each associate company. Under

the section headed "Summary" listed below give an overall report of the fuel

functions performed by the company.

ACCOUNT	DESCRIPTION	LABOR	EXPENSE	TOTAL
152	FUEL STOCK EXPENSE UNDISTRIBUTED	0	0	0
	TOTAL	0	0	0

SUMMARY: NOT APPLICABLE

#### SCHEDULE VII - STORES EXPENSE UNDISTRIBUTED

INSTRUCTIONS:	Report the amount of labor and expenses incurred with respect to stores expense during the year and indicate amount attributable to each associate company.					
ACCOUNT	DESCRIPTION	LABOR		ENSE	TOTAL	
163	STORES EXPENSE UNDISTRIBUTED		0	0	0	
	Т	OTAL	0	0	0	

#### SCHEDULE VIII - UNBILLED AND ACCRUED REVENUE

**INSTRUCTIONS:** Provide detail of items in this account. Items less than \$10,000 may be grouped,

showing the number of items in each group.

			BEGINNING OF	BALANCE AT	
ACCOUNT	DESCRIPTION		YEAR	CLOSE OF YEAR	
173	ACCRUED AND UNBILLED REVENUE		(	)	0
		TOTAL	(	)	0

#### SCHEDULE IX - MISCELLANEOUS DEFERRED DEBITS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped by class showing the number of items in each class.

		BALANCE AT BEGINNING OF	BALANCE AT
ACCOUNT	DESCRIPTION	YEAR	CLOSE OF YEAR
104	MISCELLANEOUS DEFERRED DEBITS		
186	Financing	106,273	
	Licensing	65,208	•
	Other	0	(1,435)
	TOTAL	171,481	34,990

#### SCHEDULE X - RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES

INSTRUCTIONS: Provide a description of each material research, development, or demonstration project which incurred costs by the company during the year.

		BALANCE AT	
		<b>BEGINNING OF</b>	BALANCE AT
ACCOUNT	DESCRIPTION	YEAR	CLOSE OF YEAR
188	RESEARCH, DEVELOPMENT OR		
	DEMONSTRATION EXPENDITURES	(	0
	TOTAL	(	0

#### SCHEDULE XI - PROPRIETARY CAPITAL

INSTRUCTIONS: Classify amounts in each account with brief explanation, disclosing the general nature of transactions which gave rise to the reported amounts.

		NUMBER OF	PAR OR	OUTSTANDIN	
		SHARES	STATED VALUE PER	PER NO. OF	Ю
ACCOUNT	CLASS OF STOCK	AUTHORIZED	SHARE		TOTAL AMOUNT
201	COMMON STOCK ISSUED	10,000	1.00	100	100
					BALANCE
					AT CLOSE
ACCOUNT	Γ DESCRIPTION				OF YEAR
207	PREMIUM ON COMMON STOCK	-			9,900
211 MISCELLANEOUS PAID IN CAPITAL					4,290,000
215	APPROPRIATED RETAINED EAR	RNINGS			
				TOTA	L 4,299,900

ACCOUNT	DESCRIPTION	BALANCE AT BEGINNING OF YEAR		DIVIDENDS	BALANCE AT CLOSE OF YEAR
216	UNAPPROPRIATED RETAINED EARNINGS	(2,419,550)	(1,001,789	) 0	(3,421,339)
	TOTA	L (2.419.550)	(1.001.789	0	(3.421.339)

#### SCHEDULE XII - LONG-TERM DEBT

INSTRUCTIONS: Advances from associate companies should be reported separately for advances on notes, and advances on open account. Names of associate companies from which advances were received shall be shown under the class and series of obligation column. For Account 224 - Other long-term debt provide the name of creditor company or organization, terms of the obligation, date of maturity, interest rate, and the amount authorized and outstanding.

	TERMS							
	OF							
	OBLIG							
	CLASS							
	&			BALANCE			BALANO	CE
	SERIES			AT		1/	AT	
NAME OF	OF	DATE OF I	NTEREST AMOUNT	BEGINNING	}	DEDUC-	- CLOSE (	ЭF
CREDITOR	OBLIGATI	MMXTURITY	RATE AUTHORIZED	OF YEAR	ADDITIONS	TIONS	YEAR	
ACCOUNT 223 ADVANCES FI ASSOCIATE								
COMPANIES:				(	0 (	) (	0	0
ACCOUNT 224				(	0 (	)	0	0
OTHER LONG-	-TERM							

DEBT:

#### 1) GIVE AN EXPLANATION OF DEDUCTIONS: NOT APPLICABLE

#### SCHEDULE XIII - CURRENT AND ACCRUED LIABILITIES

INSTRUCTIONS:	Provide balance of notes and accounts payable to each associate company. Give description and amount of miscellaneous current and accrued liabilities. Items less than \$10,000 may be grouped, showing the number of items in each group.				
			BALANCE AT		
ACCOUNT	DESCRIPTION		BEGINNING OF	BALANCE AT	
ACCOUNT	DESCRIPTION		YEAR	CLOSE OF YEAR	
233	NOTES PAYABLE TO ASSOCIATE				
	COMPANIES				
	Cashpool		1,380,585	0	
		TOTAL	1,380,585	0	
234	ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES:				
	UNITIL Service Corp.		110,394	80,975	
		TOTAL	110,394	80,975	
242	MISCELLANEOUS CURRENT AND ACCRUED LIABILITIES:				
	Accrued Expenses		19,403	0	
		TOTAL	19,403	0	

#### SCHEDULE XIV - NOTES TO FINANCIAL STATEMENTS

**INSTRUCTIONS:** 

The space below is provided for important notes regarding the financial statements or any account thereof. Furnish particulars as to any significant contingent assets or liabilities existing at the end of the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

#### Selected Notes to the Financial Statements:

UNITIL Resources, Inc. (URI), a wholly-owned subsidiary of UNITIL Corporation, a public utility holding company, provides consulting and other services on energy related matters to non-affiliates. These services include power brokering and related operational services. In 1999, URI licensed Internet-based software technology for brokering electricity and natural gas sales between consumers and suppliers. Usource, Inc., a subsidiary of URI formed in April of 2000, offers retail energy consumers the market benefits of energy supply bidding with the efficiency and cost benefits of e-commerce. URI is subject to the jurisdiction of the Securities and Exchange Commission (SEC) under the Public Utility Holding Company Act of 1935. Usource, Inc. is an Exempt Telecommunications Company (ECTS) under Section 34 of The Act. URI prepares its financial statements in conformity with generally accepted accounting principles.

Please refer to the 2001 Unitil Corporation Form 10-K for additional disclosures.

#### SCHEDULE XV -STATEMENT OF INCOME

ACCOUNT	DESCRIPTION		CURRENT YEAR	PRIOR YEAR
	INCOME			
451	Service revenue		383,754	130,556
451.01	Accrued and unbilled service revenue		0	0
419	Interest Income		27,874	0
421	Miscellaneous income or loss		0	21,063
		Total Income	411,628	151,619
	EXPENSE			
920	Salaries and wages		135,768	391,222

921	Office supplies and expenses		301,571	439,118
922	Administrative expense transferred - credit		0	0
923	Outside services employed		1,396,579	1,332,232
924	Property insurance		0	0
925	Injuries and damages		3,038	1,673
926	Employee pensions and benefits		(9,303)	29,965
928	Regulatory commission expense		0	0
930.1	General advertising expense		(30,901)	171,061
930.2	Miscellaneous general expense		1,548	34,164
931	Rents		0	0
932	Maintenance of structures and equipment		0	0
403	Depreciation and amortization expense		229,203	229,781
408	Taxes other than income taxes		13,302	33,363
409	Income taxes		(540,453)	(814,453)
410	Provision for deferred income taxes		(111,210)	(37,020)
411	Provision for deferred income taxes -Credit		0	0
411.5	Investment tax credit		0	0
426.1	Donations		0	0
426.5	Other deductions		348	0
427	Interest on long-term debt		0	0
430	Interest on debt to associate companies		31,891	47,058
431	Other interest expense		0	0
555	Purchase Power Expense		(7,963)	(28,130)
904	Customer Accounting		0	(137)
		Γotal Expense	1,413,418	1,829,897
	Net Inc	ome or (Loss)	(1,001,790)	(1,678,278)

## ANALYSIS OF BILLING ASSOCIATE COMPANIES ACCOUNT 451

NAME OF				TOTAL		
ASSOCIATE	DIRECT	<b>INDIRECT</b>	FOR USE OF	TOTAL	EXCESS OR	AMOUNT
COMPANY	CHARGES	<b>CHARGES</b>	CAPITAL	CHARGES	DEFICIENCY	BILLED

None

mom . v		0	^		^	
TOTAL	0	0	0	0	0	O

#### ANALYSIS OF BILLING NONASSOCIATE COMPANIES ACCOUNT 451

NAME OF NONASSOC COMPANY	IATE	DIRECT CHARGES	INDIRECT	MPENSA' FOR USI OF CAPITAI		EXCESS OR DEFICIENCY	TOTAL AMOUNT BILLED
Usource (a)		383,754			383,754	0	383,754
	TOTAL	383,754		0 0	383,754	0	383,754

INSTRUCTION: Provide a brief description of the services rendered to each non-associate company.

<sup>(</sup>a) Revenue generated from power sales through the Internet exchange.

# SCHEDULE XVI - ANALYSIS OF CHARGES FOR SERVICE - ASSOCIATE AND NONASSOCIATE COMPANIES

CHARGES	DESCF	RIP <b>AISSOCHATEM</b> COMPA	NY CHARGE	ES	NONASS	SOCIATE CO CHARGES						
INDIRECT COST  TOTAL  920 SALARIES AND WAGES  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			INDIRECT		DIRECT			TOK	SEK	VICL	ù	
TOTAL	0007		COST	TOTAL	COST	COST	TOTAL	DIRECT	•			
SALARIES AND WAGES	COST	DIRECT COST										
920 SALARIES AND WAGES  921 OFFICE SUPPLES AND EXPENSES   Non-applicable   0				INDII	RECT COS	ST						
921 OFFICE SUPPLES AND EXPENSES   Non-applicable   0					TOTAL							
922 ADMIN EXPENSE TRANS-CREDIT  923 OUTSIDE SERVICES EMPLOYED  924 PROPERTY INSURANCE  925 INJURIES AND DAMAGES  926 EMPLOYEE PENSIONS AND BENEFITS  927 OUTSIDE SERVICES EMPLOYED  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  930.2 MISC. GENERAL EXPENSE  932 MAINT. OF STRUCT. & EQUIP.  933 MAINT. OF STRUCT. & EQUIP.  940 DEPR. AND AMORT. EXPENSE  940 OUTSIDE	920	SALARIES AND WAGES					0		0	0	0	0
923 OUTSIDE SERVICES EMPLOYED  924 PROPERTY INSURANCE  925 INJURIES AND DAMAGES  926 EMPLOYEE PENSIONS AND BENEFITS  927 OUTSIDE SERVICES EMPLOYED  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  932 MAINT. OF STRUCT. & EQUIP.  933 DEPR. AND AMORT. EXPENSE  940 OUTSIDE OUTSI	921	OFFICE SUPPLES AND EX	KPENSES		Non-applica	able	0		0	0	0	0
924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	922	ADMIN EXPENSE TRANS-	CREDIT				0		0	0	0	0
925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 927 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 932 MAINT. OF STRUCT. & EQUIP. 933 DEPR. AND AMORT. EXPENSE 934 DEPR. AND AMORT. EXPENSE 955 MORE TAXES 956 MORE TAXES 957 MORE TAXES 958 MORE TAXES 959 MORE TAXES 95	923	OUTSIDE SERVICES EMP	LOYED				0		0	0	0	0
926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 932 MAINT. OF STRUCT. & EQUIP. 933 DEPR. AND AMORT. EXPENSE 934 MAINT. OF STRUCT. & EQUIP. 945 TAXES OTHER THAN INCOME 95 INCOME TAXES 96 O	924	PROPERTY INSURANCE					0		0	0	0	0
928 REGULATORY COMMISSION EXPENSE 0 0 0 0 0 0 0 0 930.1 GENERAL ADVERTISING EXPENSE 0 0 0 0 0 0 0 0 0 930.2 MISC. GENERAL EXPENSE 0 0 0 0 0 0 0 0 0 931 RENTS 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	925	INJURIES AND DAMAGES	;				0		0	0	0	0
930.1 GENERAL ADVERTISING EXPENSE 0 0 0 0 0 0 0 0 930.2 MISC. GENERAL EXPENSE 0 0 0 0 0 0 0 0 0 931 RENTS 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	926	EMPLOYEE PENSIONS AT	ND BENEFITS				0		0	0	0	0
930.2 MISC. GENERAL EXPENSE  931 RENTS  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	928	REGULATORY COMMISSI	ON EXPENSE				0		0	0	0	0
931 RENTS       0	930.	1 GENERAL ADVERTISING	EXPENSE				0		0	0	0	0
932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	930.	2 MISC. GENERAL EXPENS	SE				0		0			0
403 DEPR. AND AMORT. EXPENSE       0 <td< td=""><td>931</td><td>RENTS</td><td></td><td></td><td></td><td></td><td>0</td><td></td><td>0</td><td>0</td><td>0</td><td>0</td></td<>	931	RENTS					0		0	0	0	0
408 TAXES OTHER THAN INCOME       0	932	MAINT. OF STRUCT. & EC	UIP.				0		0	0	0	0
409 INCOME TAXES       0	403	DEPR. AND AMORT. EXPE	ENSE				0		0	0	0	0
410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS  427 INTEREST ON LONG-TERM DEBT  431 OTHER INTEREST EXPENSE   SUBTOTAL EXPENSES  COMPENSATION FOR USE OF EQUITY CAPITAL  430 INTEREST ON DEBT TO ASSOCIATE COMPANIES  TOTAL EXPENSES  0  0  0  0  0  0  0  0  0  0  0  0  0	408	TAXES OTHER THAN INC	OME				0		0	0	0	0
411 PROV FOR DEF INC TAX CREDIT       0	409	INCOME TAXES					0		0	0	0	0
411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS  427 INTEREST ON LONG-TERM DEBT  431 OTHER INTEREST EXPENSE   SUBTOTAL EXPENSES  COMPENSATION FOR USE OF EQUITY CAPITAL  430 INTEREST ON DEBT TO ASSOCIATE COMPANIES  TOTAL EXPENSES  0  0  0  0  0  0  0  0  0  0  0  0  0	410	PROV FOR DEF INC TAXE	S				0		0	0	0	0
419 INTEREST INCOME       0	411	PROV FOR DEF INC TAX	CREDIT				0		0	0	0	0
426.1 DONATIONS       0	411.	5 INVESTMENT TAX CRED	IT				0		0	0	0	0
426.5 OTHER DEDUCTIONS       0 <td>419</td> <td>INTEREST INCOME</td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>	419	INTEREST INCOME					0		0	0	0	0
427 INTEREST ON LONG-TERM DEBT       0       <	426.	1 DONATIONS					0		0	0	0	0
A31 OTHER INTEREST EXPENSE   0	426.	5 OTHER DEDUCTIONS					0		0	0	0	0
SUBTOTAL EXPENSES         0	427	INTEREST ON LONG-TER	M DEBT				0		0	0	0	0
COMPENSATION FOR USE OF EQUITY CAPITAL         0	431	OTHER INTEREST EXPEN	ISE				0		0	0	0	0
430 INTEREST ON DEBT TO ASSOCIATE COMPANIES         0 <td></td> <td></td> <td>SUBTOTAL</td> <td>EXPENSES</td> <td>S</td> <td></td> <td>0 0</td> <td>0</td> <td>0_</td> <td>0</td> <td>0</td> <td>0</td>			SUBTOTAL	EXPENSES	S		0 0	0	0_	0	0	0
TOTAL EXPENSES 0 0 0 0 0 0 0	COM	IPENSATION FOR USE OF	EQUITY CAPIT	ΓAL			0		0			
	430	INTEREST ON DEBT TO A	SSOCIATE CO	MPANIES			0		0	0	0	0
421 MISCELLANEOUS INCOME 0 0 0 0 0			TOTAL	EXPENSES	3		0 0	0	0	0	0	0
	421	MISCELLANEOUS INCOM	E				0		0	0	0	0

TOTAL COST OF SERVICE

## SCHEDULE XVII - SCHEDULE OF EXPENSE DISTRIBUTION BY DEPARTMENT OR FUNCTION

#### **DEPARTMENT OR FUNCTION**

	TOTAL	
DESCRIPTION OF ITEMS	AMOUNT OVERHEAD	NONE
920 SALARIES AND WAGES	0	
921 OFFICE SUPPLES AND EXPENSES	0	Non-applicable
922 ADMIN. EXPENSE TRANS-CREDIT	0	
923 OUTSIDE SERVICES EMPLOYED	0	
924 PROPERTY INSURANCE	0	
925 INJURIES AND DAMAGES	0	
926 EMPLOYEE PENSIONS AND		
BENEFITS	0	
928 REGULATORY COMMISSION EXPENSE	0	
930.1 GENERAL ADVERTISING	U	
EXPENSE	0	
930.2 MISC. GENERAL EXPENSE	0	
931 RENTS	0	
932 MAINT. OF STUCT. & EQUIP.	0	
403 DEPR. AND AMORT. EXPENSE	0	
408 TAXES OTHER THAN INCOME	0	
409 INCOME TAXES	0	
410 PROV. FOR DEF. INC. TAXES	0	
411 PROV. FOR DEF. INC. TAX CREDIT	0	
411.5 INVESTMENT TAX CREDIT	0	
426.1 DONATIONS	0	
426.5 OTHER DEDUCTIONS	0	
427 INTEREST ON LONG-TERM DEBT	0	
430 INTEREST ON DEBT TO		
ASSOCIATE COMPANIES	0	
431 OTHER INTEREST EXPENSE	0	

TOTAL EXPENSES -

0	0	0	0	0	0

#### DEPARTMENTAL ANALYSIS OF SALARIES - ACCOUNT 920

	DEPARTMENTAL SALARY EXPENSE				NUMBER	
		INCLUDED IN AMOUNTS BILLED TO				
	TOTAL	<b>PARENT</b>	OTHER	NON	END OF	
NAME OF DEPARTMENT	AMOUNT	COMPANY	ASSOCIATES	ASSOCIATES	YEAR	
Non-applicable						
TOTAL		0	0	0	0 0	

#### OUTSIDE SERVICES EMPLOYED - ACCOUNT 923

INSTRUCTIONS: Provide a breakdown by subaccount of outside services employed. If the aggregate amounts

paid to any one payee and included within one subaccount is less than \$100,000, only the aggregate number and amount of all such payments included within the subaccount need be

shown. Provide a subtotal for each type of service.

		RELATIONSHIP "A" = ASSOCIATE	
FROM WHOM PURCHASED	ADDRESS	"NA"=NON ASSOCIATE	AMOUNT
Outside Services			
UNITIL Service Corp.		A	1,144,301
Outside Services - Legal			
Various		NA	176,933
Outside Services - Other			
Various		NA	75,345
		TOTAL	1,396,579

#### EMPLOYEE PENSIONS AND BENEFITS - ACCOUNT 926

INSTRUCTIONS: Provide a listing of each pension plan and benefit program provided by the service

company. Such listing should be limited to \$25,000

DESCRIPTION AMOUNT

 Health Insurance
 7,733

 Net Periodic Pension Expense
 (7,065)

 401K
 410

 Life Insurance
 581

 Other
 (10,962)

TOTAL (9,303)

#### GENERAL ADVERTISING EXPENSES - ACCOUNT 930.1

INSTRUCTIONS: Provide a listing of the amounts included in Account930.1 "General Advertising Expenses",

classifying the items according to the nature of the advertising and as defined in the account definition. If a particular class includes an amount in excess of \$3,000 applicable to a single payee, show separately the name of the payee and the aggregate amount applicable thereto.

DESCRIPTION NAME OF PAYEE AMOUNT

Advertising Amazon Referral Fee (27)

Bonci on Design

BusinessEdge Solutions

Casey & Company

11,841

Enermetrix