

Edgar Filing: CALIFORNIA AMPLIFIER INC - Form 10-Q/A

CALIFORNIA AMPLIFIER INC  
Form 10-Q/A  
March 07, 2003

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q/A

(Mark One)

Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended: August 31, 2002  
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Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 012182

Exact Name of Registrant as Specified in Its Charter: CALIFORNIA AMPLIFIER, INC.  
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DELAWARE 95-3647070  
-----  
State or Other Jurisdiction of Incorporation or Organization: I.R.S. Employer Identification No.

Address of Principal Executive Offices: 460 Calle San Pablo  
Camarillo, CA 93012

Registrant's Telephone Number: (805) 987-9000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

The registrant had 14,720,312 shares of Common Stock outstanding as of September 30, 2002.

EXPLANATORY NOTE RE: AMENDED FORM 10-Q FILING

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The Form 10-Q of California Amplifier, Inc. for the quarter ended August 31, 2002, originally filed with the Securities and Exchange Commission on October 1, 2002, is being amended herewith to add as Exhibit 99-1 the officers' certification required by Section 906 of the Sarbanes-Oxley Act of 2002, which was omitted from the original filing. No other changes have been made to the information contained in the Form 10-Q.

### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

CALIFORNIA AMPLIFIER, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)  
(In thousands except par value amounts)

	August 31, 2002	February 28, 2002
	-----	-----
Assets		
Current assets:		
Cash and cash equivalents	\$ 23,507	\$ 23,156
Accounts receivable, less allowance for doubtful accounts of \$480 and \$417, respectively	11,236	8,219
Inventories, net	7,877	9,472
Deferred income tax asset, net	4,870	3,580
Prepaid expenses and other current assets	1,076	1,312
	-----	-----
Total current assets	48,566	45,739
Property and equipment, at cost, net of accumulated depreciation and amortization	10,153	7,375
Goodwill	20,992	3,287
Other assets	894	287
	-----	-----
	\$ 80,605	\$ 56,688
	=====	=====
Liabilities and Stockholders' Equity		
Current liabilities:		
Current portion of long-term debt	\$ 1,962	\$ 917
Accounts payable	5,981	5,713
Accrued payroll and employee benefits	2,183	1,870
Other accrued liabilities	2,565	6,980
	-----	-----
Total current liabilities	12,691	15,480
	-----	-----
Long-term debt, less current portion	14,100	3,628
	-----	-----
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$.01 par value; 3,000 shares authorized; no shares issued or outstanding	-	-
Common stock, \$.01 par value; 30,000 shares authorized; 14,720 and 13,630 shares issued and outstanding, respectively	147	136

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Additional paid-in capital	40,717	27,569
Retained earnings	13,960	10,676
Accumulated other comprehensive loss	(1,010)	(801)
	-----	-----
Total stockholders' equity	53,814	37,580
	-----	-----
	\$ 80,605	\$ 56,688
	=====	=====

See notes to unaudited consolidated financial statements.

CALIFORNIA AMPLIFIER, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME (Unaudited)  
(In thousands except per share amounts)

	Three Months Ended		Six Months Ended	
	August 31,		August 31,	
	2002	2001	2002	2001
	-----	-----	-----	-----
Sales	\$27,526	\$24,654	\$50,008	\$45,456
Cost of goods sold	21,171	18,502	37,809	34,525
	-----	-----	-----	-----
Gross profit	6,355	6,152	12,199	10,931
	-----	-----	-----	-----
Operating expenses:				
Research and development	1,723	2,059	3,424	3,720
Selling	744	592	1,474	1,226
General and administrative	1,052	2,775	2,102	5,118
	-----	-----	-----	-----
Total operating expenses	3,519	5,426	7,000	10,064
	-----	-----	-----	-----
Operating income	2,836	726	5,199	867
Other income (expense), net	(79)	11	(80)	1
	-----	-----	-----	-----
Income from continuing operations before income taxes	2,757	737	5,119	868
Income tax provision	(939)	(272)	(1,835)	(312)
	-----	-----	-----	-----
Income from continuing operations	1,818	465	3,284	556
Loss from discontinued operations, net of tax	-	(5)	-	(25)
Gain on sale of discontinued operations, net of tax	-	1,615	-	1,615
	-----	-----	-----	-----
Net income	\$ 1,818	\$ 2,075	\$ 3,284	\$ 2,146
	=====	=====	=====	=====
Basic earnings per share:				
Continuing operations	\$ 0.12	\$ 0.03	\$ 0.23	\$ 0.04
Discontinued operation	-	0.12	-	0.12
	-----	-----	-----	-----
	\$ 0.12	\$ 0.15	\$ 0.23	\$ 0.16
	=====	=====	=====	=====
Diluted earnings per share:				
Continuing operations	\$ 0.12	\$ 0.03	\$ 0.22	\$ 0.04

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Discontinued operation	-	0.12	-	0.11
	-----	-----	-----	-----
	\$ 0.12	\$ 0.15	\$ 0.22	\$ 0.15
	=====	=====	=====	=====
Shares used in per share calculations:				
Basic	14,720	13,723	14,547	13,723
Diluted	14,914	14,000	14,835	13,979

See notes to unaudited consolidated financial statements.

CALIFORNIA AMPLIFIER, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(In thousands)

	Six Months Ended August 31,	
	2002	2001
	-----	-----
Cash flows from operating activities:		
Net income	\$ 3,284	\$ 2,146
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,824	1,873
Gain on sale of equipment	(148)	-
Increase in equity associated with tax benefit from exercise of stock options	2,972	1,072
Deferred tax assets, net	(1,290)	(821)
Gain on sale of discontinued operations	-	(1,615)
Changes in operating assets and liabilities:		
Accounts receivable	(3,017)	(330)
Inventories	2,625	269
Prepaid expenses and other assets	(230)	(246)
Accounts payable	268	4,119
Accrued payroll and other accrued liabilities	(566)	(377)
	-----	-----
Net cash provided by operating activities	5,722	6,090
	-----	-----
Cash flows from investing activities:		
Capital expenditures	(702)	(880)
Proceeds from sale of property and equipment	299	14
Acquisition of Kaul-Tronics	(16,558)	-
Net proceeds from sale of discontinued operation	-	3,231
	-----	-----
Net cash provided by (used in) investing activities	(16,991)	2,365
	-----	-----
Cash flows from financing activities:		
Proceeds from long-term debt	12,000	-
Repayments of long-term debt	(483)	(86)
Proceeds from exercise of stock options	103	3
	-----	-----
Net cash provided by (used in) financing activities	11,620	(83)
	-----	-----
Effect of foreign exchange rate changes	-	(129)
	-----	-----
Net change in cash and cash equivalents	351	8,243
Cash and cash equivalents at beginning of period	23,156	9,778
	-----	-----

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Cash and cash equivalents at end of period	\$23,507	\$18,021
	=====	=====
Supplemental cash flow information:		
Interest paid	\$ 257	\$ 179
Income taxes paid	\$ 170	\$ 142
Non-cash activities:		
Issuance of common stock as partial consideration for acquisition of Kaul-Tronics	\$ 6,054	-
Increase in valuation allowance for available-for-sale investment	\$ 209	-
Issuance of common stock to reduce accrued liability	\$ 4,030	-

See notes to unaudited consolidated financial statements.

CALIFORNIA AMPLIFIER, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
Six Months Ended August 31, 2002

### Note 1 - DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

California Amplifier, Inc. (the "Company") designs, manufactures and markets microwave equipment used in the reception of video and data transmitted from satellites and wireless terrestrial transmission sites, and two-way wireless transceivers used for fixed point wireless broadband data (Internet) applications. The Company's Satellite business unit designs and markets reception components for the worldwide direct broadcast satellite (DBS) television market as well as a full line of consumer and commercial products for video and data reception. The Wireless Access business unit designs and markets integrated reception and two-way transmission fixed wireless equipment for video, voice, data and networking applications.

All significant intercompany transactions and accounts have been eliminated in consolidation. In the opinion of the Company's management, the accompanying consolidated financial statements reflect all adjustments necessary to present fairly the Company's financial position at August 31, 2002 and its results of operations and cash flows for the three and six months ended August 31, 2002 and 2001. The results of operations and cash flows for such periods are not necessarily indicative of results to be expected for the full fiscal year.

The Company uses a 52-53 week fiscal year ending on the Saturday closest to February 28, which for fiscal year 2002 fell on March 2, 2002. The actual interim periods ended on August 31, 2002 and September 1, 2001. In the accompanying consolidated financial statements, the 2002 fiscal year end is shown as February 28 and the interim period end for both years is shown as August 31 for clarity of presentation.

Certain notes and other information are condensed or omitted from the interim financial statements presented in this Quarterly Report on Form 10-Q. Therefore, these financial statements should be read in conjunction with the Company's 2002 Annual Report on Form 10-K as filed with the Securities and Exchange Commission on May 31, 2002.

### Note 2 - ACQUISITION

On April 5, 2002, the Company acquired substantially all of the assets,

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properties and business of Kaul-Tronics, Inc., a Wisconsin corporation, and two affiliated companies (collectively, "Kaul-Tronics"). The results of Kaul-Tronics' operations have been included in the Company's consolidated financial statements since that date. The operations acquired by the Company involve primarily the design and manufacture of satellite antenna dishes used in the DBS industry. The satellite antenna dishes of the type produced by Kaul-Tronics, and the downconverter/amplifier devices ("LNBFs") of the type produced by the Company, together comprise the outdoor portion of customer premise equipment for DBS television reception. In calendar year 2001, Kaul-Tronics had revenues of approximately \$36 million and pretax income of \$4.8 million. Kaul-Tronics' 2001 revenues included approximately \$12 million of LNBFs of the type produced by the Company.

The total acquisition cost was \$22,642,000, consisting of a cash payment to the sellers of \$16,063,000, issuance to the sellers of 929,086 shares of the Company's common stock valued at \$6,054,000, and \$525,000 for direct costs of the acquisition including legal, accounting and financial advisory fees. The acquisition gave rise to goodwill of \$17,705,000, which was assigned to the Company's Satellite business segment. The value of the common shares issued was determined based on the average closing price of the Company's common stock during the six trading day period beginning two trading days before the acquisition was agreed to and ending two trading days after the terms of the acquisition were announced.

The source of funds for the cash payment was the Company's cash on hand and the proceeds of a \$12 million drawdown on the Company's existing bank revolving line of credit which had been increased from \$8 million to \$13 million effective April 3, 2002. On May 2, 2002, the \$12 million outstanding principal balance on the revolver was repaid in full from the proceeds of a new \$12 million term loan. The new term loan bears interest at LIBOR plus 2.0% or the bank's prime rate. The \$12 million term loan provides for interest only payments until April 1, 2003, and thereafter provides for monthly principal reductions of \$200,000 plus accrued interest.

Following is a computation of the goodwill arising from this acquisition (in thousands):

Total acquisition costs		\$22,642
Fair value of net assets acquired:		
Inventory		\$1,030
Prepaid expenses		4
Property and equipment		3,998
Non-compete agreements		400
Accrued liabilities assumed		(495)
	-----	
Total fair value of net assets acquired		4,937
	-----	
Goodwill		\$17,705
	=====	

Pursuant to the provisions of Statement of Financial Accounting Standards No. 142, "Accounting for Goodwill and Intangible Assets", which the Company adopted effective at the beginning of fiscal 2003, goodwill which arose from this transaction will not be amortized. Instead, goodwill will be evaluated on an annual basis for impairment. None of the goodwill arising from this acquisition is expected to be deductible for income taxes.

The following pro forma information is presented as if the acquisition had occurred at the beginning of each of the respective periods (in thousands):

	Six Months Ended	Six Months Ended
--	------------------	------------------

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	August 31, 2002		August 31, 2001	
	As reported	Pro forma	As reported	Pro forma
Sales	\$50,009	\$52,635	\$45,456	\$64,276
Income from continuing operations	\$ 3,284	\$ 3,431	\$ 556	\$ 2,123
Income from continuing operations per share:				
Basic	\$ .23	\$ .23	\$ .04	\$ .14
Diluted	\$ .22	\$ .23	\$ .04	\$ .14

The "as reported" amounts for the six months ended August 31, 2002 include the operating results of Kaul-Tronics for the five months since the April 5, 2002 acquisition date. Pro forma adjustments for the six month period ended August 31, 2002 consist mainly of adding Kaul-Tronics' results for the month of March 2002. Because Kaul-Tronics had a different fiscal year-end than the Company, pro forma adjustments for the six months ended August 31, 2001 include Kaul-Tronics' results for the six months ended September 30, 2001.

Note 3 - DISCONTINUED OPERATIONS

On July 31, 2001, the Company sold its 51% ownership interest in Micro Pulse. The sale generated net cash proceeds of \$3,231,000 and an after-tax gain of \$1,615,000.

Micro Pulse was the sole operating unit comprising the Company's Antenna segment. Accordingly, operating results for Micro Pulse have been presented in the accompanying consolidated statements of income as a discontinued operation, and are summarized as follows (in thousands):

	Period ended August 31, 2001	
	Three months	Six months
Sales	\$1,226	\$2,556
Operating loss	\$ (51)	\$ (105)
Loss from discontinued operations, net of tax	\$ (5)	\$ (25)

Note 4 - INVENTORIES

Inventories include the cost of material, labor and manufacturing overhead, are stated at the lower of cost (determined on the first-in, first-out method) or market, and consist of the following (in thousands):

	August 31, 2002	February 28, 2002
Raw materials and subassemblies	\$ 5,585	\$6,163
Finished goods	2,292	3,309

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\$ 7,877	\$9,472
=====	=====

Note 5 - GOODWILL AND OTHER INTANGIBLE ASSETS

The changes in the carrying amount of goodwill for the six months ended August 31, 2002 are as follows:

Balance as of February 28, 2002	\$ 3,287
Goodwill acquired in April 2002	17,705
	-----
Balance as of August 31, 2002	\$ 20,992
	=====

All goodwill is associated with the Company's Satellite business segment.

For the three and six months ended August 31, 2001, income from continuing operations and income from continuing operations per share adjusted to exclude goodwill amortization expense is as follows:

	Three months ended August 31, 2001	Six months ended August 31, 2001
	-----	-----
Income from continuing operations as reported	\$465,000	\$556,000
Add back goodwill amortization	73,000	146,000
	-----	-----
Income from continuing operations as adjusted	\$538,000	\$702,000
	=====	=====
Income from continuing operations per share:		
Basic -		
As reported	\$.03	\$.04
As adjusted	\$.04	\$.05
Diluted -		
As reported	\$.03	\$.04
As adjusted	\$.04	\$.05

At August 31, 2002, the gross carrying amount and accumulated amortization of covenants not to compete acquired in conjunction with the Kaul-Tronics purchase (Note 2) was \$400,000 and \$44,000, respectively. The covenants not to compete, which are included in other assets in the accompanying consolidated balance sheet at August 31, 2002, are being amortized on a straight-line basis over a weighted average life of approximately 4.1 years.

Note 6 - INCOME TAXES

The effective income tax rate was 34.1% and 36.9% in the three months ended August 31, 2002 and 2001, respectively. For the six month period, the effective income tax rate was 35.8% and 35.9% in 2002 and 2001, respectively.

The deferred income tax asset reflects the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.



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A deferred income tax asset is recognized if realization of such asset is more likely than not, based upon the weight of available evidence which includes historical operating performance and the Company's forecast of future operating performance. The Company evaluates the realizability of its deferred income tax asset on a quarterly basis, and a valuation allowance is provided, as necessary. During this evaluation, the Company reviews its forecasts of income in conjunction with the positive and negative evidence surrounding the realizability of its deferred income tax asset to determine if a valuation allowance is needed.

At February 28, 2002, the deferred tax asset valuation allowance was \$8,724,000. Of this amount, approximately \$5.6 million represented reserved tax benefits associated with the exercise of non-qualified stock options in years prior to fiscal 2002 and, in general, these are the tax benefits which are being recognized first.

Based on profitable operations in fiscal 2002 and in the first six months of fiscal 2003, and on management's internal forecast of expected operating results over the next several quarters, management believes it is more likely than not that the Company will generate sufficient taxable income in the future to utilize deferred tax benefits of \$4,870,000, and accordingly the deferred tax asset valuation allowance was reduced by \$2,972,000 during the latest six month period with a corresponding increase in additional paid-in capital.

### Note 7 - EARNINGS PER SHARE

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution, using the treasury stock method, that could occur if securities or other contracts to issue Common Stock were exercised or converted into Common Stock or resulted in the issuance of Common Stock that then shared in the earnings of the Company.

Common stock equivalents used in the determination of diluted earnings per share include the effect, when such effect is not antidilutive, of the Company's outstanding employee stock options. The following is a summary of the calculation of weighted average shares used in the computation of basic and diluted earnings per share (in thousands):

	Three months ended August 31,		Six months ended August 31,	
	2002	2001	2002	2001
Weighted average number of common shares outstanding	14,651	13,601	14,451	13,601
Shares issuable for legal settlement	70	122	96	122
Basic weighted average number of common shares outstanding	14,720	13,723	14,547	13,723
Effect of dilutive securities:				
Stock options	194	277	288	256
Diluted weighted average number of common shares outstanding	14,914	14,000	14,835	13,979

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Options to purchase approximately 1,236,000 shares of Common Stock at prices ranging from \$4.72 to \$50.56 were outstanding at August 31, 2002 but were not included in the computation of diluted earnings per share for the three and six months then ended because the exercise price of these options was greater than the average market price of the Common Stock and accordingly the effect of inclusion would be antidilutive. For the same reason, options outstanding at August 31, 2001 to purchase approximately 934,000 shares of Common Stock at prices ranging from \$5.69 to \$50.56 were excluded from the computation of diluted earnings per share for the three and six months then ended.

### Note 8 - COMPREHENSIVE INCOME

Comprehensive income is defined as the total of net income and all non-owner changes in equity. The following table details the components of comprehensive income for the three and six months ended August 31, 2002 and 2001 (in thousands):

	Three months ended		Six months ended	
	August 31,		August 31,	
	----- 2002 -----	2001 -----	2002 -----	2001 -----
Net income	\$1,818	\$2,075	\$3,284	\$2,146
Change in valuation allowance for available-for-sale investments	(35)	-	(209)	-
Foreign currency translation adjustments	-	(45)	-	(129)
	-----	-----	-----	-----
Comprehensive income	\$1,783	\$2,030	\$3,075	\$2,017
	=====	=====	=====	=====

### Note 9 - CONCENTRATION OF RISK

A significant percentage of sales and accounts receivable relate to a small number of customers, as summarized below. Customers A, B, D, E and F are Satellite customers, while C is a Wireless Access customer.

Sales to significant customers as a percent of consolidated sales are as follows:

Customer	Three months ended		Six months ended	
	August 31,		August 31,	
	----- 2002 -----	2001 -----	2002 -----	2001 -----
A	47.2%	10.6%	48.7%	15.2%
B	8.5%	18.4%	7.1%	34.5%
C	-	7.3%	-	17.2%
D	-	7.7%	.1%	15.5%
E	8.4%	-	7.3%	-
F	7.4%	-	4.9%	-

Accounts receivable from significant customers as a percent of consolidated net accounts receivable are as follows:

	Aug. 31, 2002	Feb. 28, 2002
	-----	-----
A	49.8%	39.6%
B	9.8%	30.0%
C	-	-

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D	-	8.5%
E	16.1%	-
F	10.6%	-

Note 10 - SEGMENT INFORMATION

The Company currently manages its business under two identifiable business segments: Satellite products and Wireless Access products. Segment information for the three and six months ended August 31, 2002 and 2001 is as follows (in thousands):

Three months ended August 31, 2002:

	Satellite	Wireless Access	General Corporate	Total
	-----	-----	-----	-----
Sales	\$24,640	\$ 2,886		\$27,526
Gross profit	\$ 5,463	\$ 892		\$ 6,355
Gross margin	22.2%	30.9%		23.1%
Income (loss) from continuing operations before income taxes	\$ 4,300	\$ (412)	\$ (1,131)	\$ 2,757

Three months ended August 31, 2001:

	Satellite	Wireless Access	General Corporate	Total
	-----	-----	-----	-----
Sales	\$18,730	\$ 5,924		\$24,654
Gross profit	\$ 3,902	\$ 2,250		\$ 6,152
Gross margin	20.8%	38.0%		25.0%
Income (loss) from continuing operations before income taxes	\$ 2,962	\$ (624)	\$ (1,601)	\$ 737

Six months ended August 31, 2002:

	Satellite	Wireless Access	General Corporate	Total
	-----	-----	-----	-----
Sales	\$44,114	\$ 5,894		\$50,008
Gross profit	\$10,291	\$ 1,908		\$12,199
Gross margin	23.3%	32.4%		24.4%
Income (loss) from continuing operations before income taxes	\$ 8,030	\$ (729)	\$ (2,182)	\$ 5,119

Six months ended August 31, 2001:

	Satellite	Wireless Access	General Corporate	Total
	-----	-----	-----	-----
Sales	\$33,015	\$12,441		\$45,456
Gross profit	\$ 6,242	\$ 4,689		\$10,931
Gross margin	18.9%	37.7%		24.0%
Income (loss) from continuing operations before income taxes	\$ 4,436	\$ 387	\$ (3,955)	\$ 868

Note 11 - LEGAL MATTERS

Yourish class action and RLI Insurance Company litigation:

On March 29, 2000 the Company and the individual defendants (certain

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present and former officers and directors of the Company) reached a settlement in the matter entitled *Yourish v. California Amplifier, Inc.*, et al., Case No. CIV 173569 shortly after trial commenced in the Superior Court for the State of California, County of Ventura. The terms of the settlement called for the issuance by the Company of 187,500 shares of stock along with a cash payment of \$3.5 million, funded in part by insurance proceeds, for a total settlement valued at approximately \$11.0 million. Of the total settlement, \$9.5 million was accrued in the consolidated financial statements for the year ended February 28, 2000, and the remaining \$1.5 million was expected to be funded by the Company's director and officer liability insurance carriers. The common stock portion of the settlement was originally accrued at \$7.5 million, or \$40 per share, which share price was based on the trading range of the Company's common stock at the time the settlement agreement was reached. By Order dated September 14, 2000, the Court approved the terms of the settlement and dismissed the action with prejudice.

Upon approval of the settlement agreement by the Court, in September 2000 the Company issued 65,625 of the 187,500 shares of common stock and paid \$2.5 million of the \$3.5 million cash portion of the settlement. T.I.G. Insurance Company ("T.I.G."), one of the Company's liability insurance carriers, paid the remaining \$1 million.

The fair value of the Company's common stock on September 14, 2000, the date the settlement agreement was approved by the court, was \$33.063 per share. Accordingly, at that time the Company reduced its litigation accrual by \$1.3 million to revalue the common stock portion of the settlement at \$33.063 per share instead of \$40 per share. Also in September 2000, the Company accrued \$500,000 for additional legal expenses associated with this litigation which had not been previously accrued, and accrued \$800,000 for a refund contingently payable to T.I.G., which had contributed \$1 million to the settlement under a reservation of rights.

In March 2002, T.I.G. notified the Company that it intends to seek a refund of its \$1 million settlement contribution made under a reservation of rights. As discussed above, the Company had previously accrued a reserve of \$800,000 for the refund contingently payable to T.I.G. Consequently, at February 28, 2002 the Company accrued an additional \$200,000 for the contingent refund payable to T.I.G.

The remaining 121,875 shares of common stock, previously accrued as part of the *Yourish* legal settlement at \$33.063 per share, were issued on July 24, 2002, upon receipt of instructions from plaintiffs' counsel.

The Company's consolidated balance sheet at August 31, 2002 includes an accrued liability of \$1 million for the contingent refund payable to T.I.G.

2001 securities litigation and shareholder derivative lawsuit:

Following the announcement by the Company on March 29, 2001 of the resignation of its controller and the possible overstatement of net income for the fiscal year ended February 28, 2000 and the subsequent restatement of the Company's financial statements for fiscal year 2000 and the interim periods of fiscal years 2000 and 2001, the Company and certain officers were named as defendants in twenty putative actions in Federal Court. Caption information for each of the lawsuits is set forth in Item 3 of the Company's Form 10-K for the fiscal year ended February 28, 2001. On June 18, 2001, the twenty actions were consolidated into a single action pursuant to stipulation of the parties, and lead plaintiffs' counsel was appointed.

In July 2001, all of the current directors of the Company were named as defendants in the above-entitled shareholder derivative lawsuit filed in Los

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Angeles Superior Court. The Company was named as a nominal defendant. The complaint alleged claims against the directors for breach of fiduciary duty, abuse of control and gross mismanagement, arising out of the Company's restatement of earnings for fiscal year 2000 and portions of fiscal year 2001.

In October 2001, the insurance company that provides the Company's primary director and officer liability coverage applicable to the above matters filed a lawsuit seeking to rescind the policy on the grounds that there was a misstatement in the policy application that incorporated by reference the Company's financial statements prior to their restatement.

In December 2001, the parties reached an agreement to settle both the class action litigation and the shareholder derivative lawsuit for the aggregate sum of \$1.5 million, subject to final Court approval. Of this amount, the Company's primary directors and officers liability insurance carrier agreed to contribute \$575,000 toward the settlement, which amount was paid in December 2001, and agreed to withdraw its policy rescission lawsuit. The Company accrued its \$925,000 share of the settlement in the fiscal year ended February 28, 2002. Of this amount, \$425,000 was paid by the Company in December 2001, and the remaining \$500,000 is to be paid once the Court approves the settlement. At the Company's option, this final settlement installment of \$500,000 may be paid in the form of cash or Common Stock. The Stipulation of Settlement seeking preliminary Court approval of the settlement was filed with the Court in May 2002. The Court granted its preliminary approval on June 6, 2002, ordered that notice be given to the class and scheduled a hearing date on October 7, 2002 for final approval of the settlement agreement.

Investigation by the Securities and Exchange Commission:

In May 2001, the Company announced that it had received notice from the Securities and Exchange Commission (SEC) that the SEC was conducting an informal inquiry into the circumstances that caused the Company to announce that it would be restating earnings for fiscal year 2000 and certain interim quarters of fiscal year 2001. Subsequently, the Company learned that the SEC adopted an order directing a private investigation and designating certain officers to take testimony. The Company has provided the SEC with documents and testimony and expects to continue cooperating with the SEC in connection with its investigation.

### Note 12 - NEW AUTHORITATIVE PRONOUNCEMENTS

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 141, "Accounting for Business Combinations" ("SFAS 141"). SFAS 141 establishes accounting and reporting standards for business combinations initiated after June 30, 2001. It requires that all business combinations use the purchase method of accounting. Goodwill will continue to be initially recognized as an asset in the financial statements and goodwill will be measured as the excess of the cost of an acquired entity over the fair value amounts assigned to assets acquired and liabilities assumed. An intangible asset acquired in a business combination is recognized as an asset apart from goodwill if that asset arises from contractual or other legal rights. The provisions of SFAS 141 are required to be applied starting with fiscal years beginning after December 15, 2001. The Company adopted SFAS 141 on March 3, 2002 (i.e., the first day of fiscal 2003). The adoption of SFAS 141 did not have a material effect on the Company's results of operations, financial position or liquidity.

In July 2001, the FASB also issued Statement of Financial Accounting Standards No. 142, "Accounting for Goodwill and Intangible Assets" ("SFAS

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142"). Under SFAS 142, goodwill is no longer amortized but rather is tested for impairment at least annually at the reporting unit level. A recognized intangible asset is amortized over its useful life and reviewed for impairment in accordance with SFAS 144 (see below). A recognized intangible asset with an indefinite useful life is not amortized until its life is determined to be finite. The provisions of SFAS 142 are required to be applied starting with fiscal years beginning after December 15, 2001. The Company adopted SFAS 142 on March 3, 2002. As a result of adopting SFAS 142, beginning in fiscal 2003 the Company no longer records amortization on goodwill of approximately \$270,000 per year.

In August 2001, the FASB issued Statement of Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143"). SFAS 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs and applies to all entities. It applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and/or the normal operation of a long-lived asset, except for certain obligations of lessees. SFAS 143 requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset. SFAS 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. The Company plans on adopting SFAS 143 in March 2003. The Company believes that the adoption of SFAS 143 will not have a material effect on the Company's results of operations, financial position or liquidity.

In August 2001, the FASB also issued Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"). SFAS 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. SFAS 144 establishes a single accounting model, based on the framework established in Statement of Financial Accounting Standards No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of" ("SFAS 121"), for long-lived assets to be disposed of by sale. SFAS 121 did not address the accounting for a segment of a business accounted for as a discontinued operation under APB Opinion No. 30, "Reporting the Results of Operations—Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions" ("APB 30") so two accounting models existed for the disposal of long-lived assets. SFAS 144 replaces both SFAS 121 and APB 30, so that only one accounting model exists for the disposal of long-lived assets. SFAS 144 also resolves implementation issues related to SFAS 121. The provisions of SFAS 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001. The provisions of SFAS 144 are to be applied prospectively. The Company adopted SFAS 144 on March 3, 2002. The adoption of SFAS 144 did not have a material effect on the Company's results of operations, financial position or liquidity.

In April 2002, the FASB issued Statement of Financial Accounting Standards No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections". This statement provides guidance on the classification of gains and losses from the extinguishment of debt and on the accounting for certain specified lease transactions. The adoption of this statement is not expected to have a material impact on the Company's current financial position and results of operations.

In July 2002, the FASB issued Statement of Financial Accounting Standards No. 146, "Accounting for Costs Associated with Exit or Disposal

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Activities" (SFAS No. 146). SFAS 146 nullifies FASB Emerging Issues Task Force (EITF) Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)". It requires that a liability be recognized for those costs only when the liability is incurred, that is, when it meets the definition of a liability in the FASB's conceptual framework. SFAS No. 146 also establishes fair value as the objective for initial measurement of liabilities related to exit or disposal activities. SFAS 146 is effective for exit or disposal activities that are initiated after December 31, 2002, with earlier adoption encouraged. The Company does not expect that the adoption of SFAS 146 will have a material impact on its financial position or results from operations.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### CRITICAL ACCOUNTING POLICIES

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales and expenses during the reporting periods. Areas where significant judgments are made include, but are not limited to: allowance for doubtful accounts, inventory valuation, product warranties and the deferred tax asset valuation allowance. Actual results could differ materially from these estimates.

#### Allowance for Doubtful Accounts

The Company establishes an allowance for estimated bad debts based upon a review and evaluation of specific customer accounts identified as known and expected collection problems, based on historical experience, due to insolvency, disputes or other collection issues. As further described in Note 9 to the accompanying consolidated financial statements, the Company's customer base is quite concentrated, with three customers accounting for approximately 63% of the Company's sales in the six months ending August 31, 2002. Changes in either a key customer's financial position, or the economy as a whole, could cause actual write-offs to be materially different from the recorded allowance amount.

#### Inventories

The Company evaluates the carrying value of inventory on a quarterly basis to determine if the carrying value is recoverable at estimated selling prices. To the extent that estimated selling prices do not exceed the associated carrying values, inventory carrying amounts are written down. In addition, the Company generally considers that inventory on hand or committed with suppliers, which is not expected to be sold within the next 12 months, as excess and thus appropriate write-downs of the inventory carrying amounts are established through a charge to cost of sales. Estimated usage in the next 12 months is based on firm demand represented by orders in backlog at the end of the quarter and management's estimate of sales beyond existing backlog, giving consideration to customers' forecasted demand, ordering patterns and product life cycles. Significant reductions in product pricing, or changes in technology and/or demand may necessitate additional write-downs of inventory carrying value in the future.

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### Product Warranties

The Company provides for the estimated cost of product warranties at the time revenue is recognized. While it engages in extensive product quality programs and processes, including actively monitoring and evaluating the quality of its component suppliers, the Company's warranty obligation is affected by product failure rates and material usage and service delivery costs incurred in correcting a product failure. Should actual product failure rates, material usage or service delivery costs differ from management's estimates, revisions to the estimated warranty liability would be required.

### Deferred Income Tax Asset Valuation Allowance

The deferred income tax asset reflects the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. A deferred income tax asset is recognized if realization of such asset is more likely than not, based upon the weight of available evidence which includes historical operating performance and the Company's forecast of future operating performance. The Company evaluates the realizability of its deferred income tax asset on a quarterly basis, and a valuation allowance is provided, as necessary. During this evaluation, the Company reviews its forecasts of income in conjunction with the positive and negative evidence surrounding the realizability of its deferred income tax asset to determine if a valuation allowance is needed. If in the future a portion or all of the valuation allowance is no longer deemed to be necessary, reductions of the valuation allowance will either increase additional paid-in capital or decrease the income tax provision, depending on the nature of the underlying deferred tax asset. Alternatively, if in the future the Company were unable to support the recovery of its net deferred income tax asset, it would be required to provide an additional valuation allowance for all or a portion of the net deferred income tax asset, which would increase the income tax provision. At August 31, 2002, the Company's net deferred income tax asset was \$4,870,000, which amount is net of a valuation allowance of \$5,752,000. Approximately \$2.6 million of the valuation allowance at August 31, 2002 is related to a tax asset generated upon the exercise of non-qualified stock options and, in general, these are the tax benefits which are being recognized first. Any future reduction of this portion of the valuation allowance will result in the tax benefit being recorded as an increase in additional paid-in capital. If and when this portion of the valuation allowance is completely eliminated, any further reductions of the valuation allowance will be recognized as an income tax benefit.

## RESULTS OF OPERATIONS

### Sales

Total sales for the three months ended August 31, 2002 were \$27,526,000, compared to \$24,654,000 for the same period in the previous fiscal year. Sales of Satellite products increased \$5,910,000, or 32%, from \$18,730,000 to \$24,640,000. Sales of Wireless Access products decreased \$3,038,000, or 51%, from \$5,924,000 to \$2,886,000.

Total sales for the six months ended August 31, 2002 increased by \$4,552,000 from \$45,456,000 to \$50,008,000. Sales of Satellite products increased \$11,099,000, or 34%, from \$33,015,000 to \$44,114,000. Sales of Wireless Access products decreased \$6,547,000, or 53%, from \$12,441,000 to \$5,894,000.



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Sales of the Satellite segment increased primarily as a result of the acquisition of the Kaul-Tronics satellite antenna business on April 5, 2002, as further described in Note 2 to the accompanying financial statements. The acquired Kaul-Tronics business accounted for approximately \$4.5 million and \$7.5 million of Satellite segment revenues during the three and six months ended August 31, 2002, respectively. The remainder of the increased Satellite revenue in these periods is attributable to higher unit sales of low-noise block feed (LNBF) downconverter/amplifier products.

The decline in sales of Wireless Access products compared to the prior year is attributable to a combination of the general slowdown in capital spending in the telecommunications industry and the anticipation of second generation non-line of sight products. On a sequential quarter basis, Wireless Access sales in the latest quarter were relatively unchanged from the preceding two quarters. The Company does not anticipate that its Wireless Access sales will increase appreciably until the development of second generation non-line of sight two-way transceiver products is completed, and until wireless access service providers resume the expansion of their subscriber bases.

### Gross Profit and Gross Margins

Gross profit for the three months ended August 31, 2002 was \$6,355,000, up about 3% from the \$6,152,000 gross profit in the comparable period of the prior year. Gross margin decreased from 25.0% to 23.1%. The decrease in gross margin is attributable primarily to lower sales of Wireless Access products.

Gross profit for the six months ended August 31, 2002 increased by \$1,268,000, or 12%, to \$12,199,000 from \$10,931,000 in the first six months of last year. Gross margin improved from 24.0% last year to 24.4% in the first six months of this year. The small increase in overall gross margin is the net result of higher gross margins for Satellite products and lower Wireless Access gross margins due to lower sales.

Gross margins for Satellite products improved to 22.2% and 23.3%, respectively, in the three and six months ended August 31, 2002, from 20.8% and 18.9%, respectively, in the second quarter and first six months of last fiscal year. Satellite gross margin improved primarily because of increased volume, a more favorable mix of Satellite products compared to last year, and cost reductions.

Gross margins for Wireless Access products declined to 30.9% and 32.4%, respectively, in the three and six months ended August 31, 2002, from 38.0% and 37.7%, respectively, in the second quarter and first six months of last fiscal year. Wireless Access gross margins have declined principally due to the decline in sales and a change in product mix.

See also Note 10 to the accompanying unaudited consolidated financial statements for additional operating data by business segment.

### Operating Expenses

Research and development expense decreased by \$336,000, or 16%, from \$2,059,000 in the second quarter of last year to \$1,723,000 in the latest quarter. For the six month year-to-date periods, research and development expense decreased \$296,000 from \$3,720,000 last year to \$3,424,000 this year. These declines are primarily due to a reduced level of subcontracted product development costs of the Wireless Access business segment in the current three- and six-month periods compared to the prior year. During the quarter ended August 31, 2002, the Company cancelled a product development

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contract for broadband wireless application specific integrated circuits (ASICs) because the market timing of large scale deployment for this technology is uncertain in the near-term future.

Selling expense increased by 26% from \$592,000 in the three months ended August 31, 2001 to \$744,000 in the three months ended August 31, 2002. For the six month periods, selling expense increased 20% from \$1,226,000 last year to \$1,474,000 this year. These increases are attributable primarily to the acquisition of the Kaul-Tronics business in early April 2002.

General and administrative expense in the latest quarter decreased 62% to \$1,052,000 from \$2,775,000 in the second quarter of last year. This decrease was due primarily to a provision of \$1,162,000 for a doubtful accounts receivable balance from a Wireless Access customer recorded in last year's second quarter. For the six month periods, general and administrative expenses decreased by \$3,016,000, or 59%, to \$2,102,000 in 2002 from \$5,118,000 in 2001. This decrease was primarily due to the aforementioned \$1,162,000 provision for doubtful accounts receivable and to expenses of \$950,000 incurred in the first quarter of last fiscal year in connection with the restatement of the Company's fiscal year 2000 and fiscal year 2001 interim financial statements.

### Non-operating Income (Expense), Net

Non-operating income (expense) declined from \$11,000 in the second quarter of last year to (\$79,000) in the latest quarter due principally to higher interest expense associated with a new \$12 million term loan which partially financed the acquisition of Kaul-Tronics in April 2002. Primarily for the same reason, non-operating income (expense) for the six month periods declined from \$1,000 in 2001 to (\$80,000) in 2002.

### Income from Continuing Operations before Income Taxes

Income from continuing operations before income taxes in the latest quarter was \$2,757,000 compared to \$737,000 in the second quarter of last year. For the six month periods, income from continuing operations before income taxes was \$5,119,000 in 2002 compared to \$868,000 in 2001. This increase is primarily attributable to the \$1,268,000 increase in gross profit and the \$3,016,000 decrease in general and administrative expenses, as discussed above.

### Income Taxes

The effective income tax rate was 34.1% and 36.9% in the three months ended August 31, 2002 and 2001, respectively. For the six month period, the effective income tax rate was 35.8% and 35.9% in 2002 and 2001, respectively.

During the three and six months ended August 31, 2002, the Company recognized income tax benefits of \$1,381,000 and \$2,972,000, respectively, associated with tax deductions on non-qualified employee stock options which were exercised in prior years. These tax benefits were recognized by reducing the deferred tax asset valuation allowance in the aggregate amount of \$2,972,000, with a corresponding increase in additional paid-in capital. The deferred tax asset valuation allowance was established in fiscal years 2000 and 2001, years during which a significant number of non-qualified stock options were exercised, because management believed at the time that it did not have the basis to conclude that it was more likely than not that the deferred tax benefits arising from the stock option tax deductions would be realized in the future. Based on profitable operations in fiscal 2002 and in the first six months of fiscal 2003, and on management's internal

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forecast of expected operating results over the next several quarters, management believes it is more likely than not that the Company will generate sufficient taxable income in the future to utilize deferred tax benefits of \$4,870,000, and accordingly the deferred tax asset valuation allowance was reduced by \$2,972,000 during the latest six month period as described above.

### Income from Continuing Operations

Income from continuing operations, for the reasons discussed above, increased from \$465,000 in the second quarter of last year to \$1,181,000 in the latest quarter. For the six month periods, income from continuing operations increased from \$556,000 last year to \$3,284,000 this year.

### Discontinued Operations

As described further in Note 3 to the accompanying unaudited consolidated financial statements, the Company sold its 51% ownership interest in Micro Pulse during the second quarter of last year. A gain of \$1,615,000 net of tax was recognized on this transaction.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's primary sources of liquidity are its cash and cash equivalents, which amounted to \$23,507,000 at August 31, 2002, and its working capital line of credit with a bank. During the six months ended August 31, 2002, cash and cash equivalents increased by \$351,000. This increase consisted of the \$12 million proceeds from a new bank term loan and cash provided by operating activities of \$5,722,000, offset by cash used for the acquisition of Kaul-Tronics of \$16,668,000, capital expenditures of \$702,000, and all other activity during the quarter which had a net cash outflow effect of \$1,000.

Components of operating working capital increased by \$920,000 during the six months ended August 31, 2002 comprised of a \$3,017,000 increase in accounts receivable, a decrease of \$2,625,000 in inventory, and a net increase of \$528,000 in all other components of operating working capital. The accounts receivable increase is primarily the result of the acquisition in April 2002 of the Kaul-Tronics business, which accounted for approximately \$4.5 million of Satellite segment revenues during the three months ended August 31, 2002.

The Company believes that inflation and foreign currency exchange rates have not had a material effect on its operations. The Company believes that fiscal year 2003 will not be impacted significantly by foreign exchange since a significant portion of the Company's sales are to U.S. markets, or to international markets where its sales are denominated in U.S. dollars.

In April 2002, the Company's working capital line of credit with its bank was increased from \$8 million to \$13 million. In that same month, the Company borrowed \$12 million on the working capital line to partially fund the acquisition of Kaul-Tronics. In addition, the Company used approximately \$4.7 million of its existing cash and issued 929,086 shares of its common stock to pay for the Kaul-Tronics acquisition. In May 2002, the \$12 million outstanding balance on the working capital line of credit was repaid in full from the proceeds of a new \$12 million bank term loan. Also, the maturity date of the working capital line was extended from August 2, 2002 to August 2, 2005. At August 31, 2002 and at the present time, there are no outstanding borrowings under the \$13 million working capital line of credit. Of this amount, \$12 million is available for borrowing and the remaining \$1 million of the working capital line is reserved for an

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outstanding standby letter of credit.

The \$12 million bank term loan bears interest at LIBOR plus 2.0% or the bank's prime rate. Future maturities of this new term loan are \$200,000 per month, or \$2.4 million annually, beginning in April 2003 and continuing through March 2008.

At August 31, 2002, the Company had contractual cash obligations, consisting of future maturities of debt (including the \$12 million term loan referred to above) and operating lease commitments, of approximately \$840,000 during the remainder of fiscal 2003, amounts in fiscal years 2004 through fiscal 2008 ranging from \$2.4 million to \$3.9 million annually, and \$200,000 in fiscal 2009, for a grand total of \$17.3 million.

The Company believes that cash flow from operations, together with amounts available under its working capital line of credit, are sufficient to support operations, fund capital equipment requirements and discharge contractual cash obligations over the next twelve months.

### NEW AUTHORITATIVE PRONOUNCEMENTS

Reference is made to Note 12 of the accompanying unaudited consolidated financial statements for a description of new authoritative accounting pronouncements.

### SAFE HARBOR STATEMENT

Forward looking statements in this 10-Q which include, without limitation, statements relating to the Company's plans, strategies, objectives, expectations, intentions, projections and other information regarding future performance, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words "believes," "anticipates," "expects," and similar expressions are intended to identify forward-looking statements. These forward-looking statements reflect the Company's current views with respect to future events and financial performance and are subject to certain risks and uncertainties, including, without limitation, lack of product diversification, dependence upon a small number of customers, highly competitive markets, rapid technology changes affecting the Company's wireless access business, and other risks and uncertainties that are described under the heading "Risk Factors" in the Company's Registration Statement on Form S-3 as filed with the Securities and Exchange Commission ("SEC") on August 30, 2002, copies of which may be obtained from the Company upon request, or directly from the SEC's website at <http://www.sec.gov/>. Such risks and uncertainties could cause future results to differ materially from historical results or from results presently anticipated. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be attained. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's financial instruments include cash equivalents, accounts receivable, accounts payable and bank term loans payable. At August 31, 2002, the carrying values of cash equivalents, accounts receivable and accounts payable approximate fair values given the short maturity of these instruments.

The carrying value of bank term loans payable approximates fair value since the interest rates on these loans approximate the interest rates which

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are currently available to the Company for the issuance of debt with similar provisions and maturities. Based on the amount of bank debt outstanding at August 31, 2002, a change in interest rates of one percent would result in an annual impact of approximately \$100,000, net of tax, on the Company's consolidated statement of income.

A portion of the Company's operations consists of investments in foreign subsidiaries. As a result, the consolidated financial results have been and could continue to be affected by changes in foreign currency exchange rates. However, the Company believes that it does not have material foreign currency exchange rate risk since a significant portion of the Company's sales are to U.S. markets, or to international markets where its sales are denominated in U.S. dollars, and material purchases from foreign suppliers are typically also denominated in U.S. dollars. Additionally, the functional currency of the Company's foreign subsidiaries is the U.S. dollar.

It is the Company's policy not to enter into derivative financial instruments for speculative purposes. Furthermore, the Company generally does not enter into foreign currency forward exchange contracts. There are no foreign currency forward exchange contracts outstanding at May 31, 2002.

### ITEM 4. CONTROLS AND PROCEDURES

#### (a) Evaluation of disclosure controls and procedures.

Within the 90 days prior to the date of this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings.

#### (b) Changes in internal controls.

Not applicable.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

See Note 11 to the accompanying consolidated financial statements for a description of pending legal proceedings.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At the 2002 Annual Meeting of Stockholders held on July 18, 2002, the six incumbent directors stood for reelection to a one year term expiring at the fiscal 2003 Annual Meeting. All six of the director nominees were reelected. Following is a summary of the results of the director voting:

	Votes		
	Against or		
Votes For	Withheld	Unvoted	

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Ira Coron	13,305,562	684,654	608,221
Richard Gold	13,595,815	394,401	608,221
Arthur Hausman	13,663,782	326,434	608,221
Frank Perna	11,933,359	2,056,857	608,221
Thomas Ringer	13,643,782	346,434	608,221
Fred Sturm	13,548,742	441,474	608,221

In addition to the election of directors, the stockholders voted on two proposed amendments to the Company's 1999 Stock Option Plan, as described below. Following is a summary of the voting results on these two proposals, neither of which were approved by the stockholders:

	Votes For	Votes Against or Withheld	Votes Abstained	Unvoted
	-----	-----	-----	-----
Amendment to the 1999 Stock Option Plan to increase the maximum number of stock options which can be granted each year	2,690,036	3,547,625	88,560	8,272,216
Amendment to the 1999 Stock Option Plan to increase the number of options granted to non-employee directors	2,713,800	3,538,454	73,967	8,272,216

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

a. Exhibits

Exhibit 99-1 - Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

b. Reports on Form 8-K:

On April 22, 2002, a Form 8-K was filed which disclosed the acquisition of substantially all of the assets, properties and business of Kaul-Tronics, Inc. and two affiliated companies. This Form 8-K was amended by the filing of a Form 8-K/A on June 19, 2002 to provide the required audited financial statements of the acquired business and the unaudited pro forma financial information for this acquisition.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

March 7, 2003  
-----  
Date

/s/ Richard K. Vitelle  
-----  
Richard K. Vitelle

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Vice President Finance & CFO  
(Principal Financial Officer  
and Chief Accounting Officer)

### CERTIFICATIONS

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Fred M. Sturm, Chief Executive Officer of California Amplifier, Inc., certify that:

1. I have reviewed this quarterly report on Form 10-Q/A of California Amplifier, Inc. (the "registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within these entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal

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controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

March 7, 2003

/s/ Fred M. Sturm

-----  
Date

-----  
Fred M. Sturm  
Chief Executive Officer

### CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Richard K. Vitelle, Chief Financial Officer of California Amplifier, Inc., certify that:

1. I have reviewed this quarterly report on Form 10-Q/A of California Amplifier, Inc. (the "registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within these entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and



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6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

March 7, 2003

/s/ Richard K. Vitelle

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Date

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Richard K. Vitelle  
Chief Financial Officer

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