

MONARCH CEMENT CO
Form 10-Q
November 14, 2006

FORM 10-Q

**SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the quarterly period ended **September 30, 2006**, or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the transition period from _____ to _____ .

Commission file number: **0-2757**

THE MONARCH CEMENT COMPANY

(Exact name of registrant as specified in its charter)

KANSAS

(state or other jurisdiction of incorporation or organization)

48-0340590

(IRS employer identification no.)

P.O. BOX 1000, HUMBOLDT, KANSAS

(address of principal executive offices)

66748-0900

(zip code)

Registrant's telephone number, including area code: **(620) 473-2222**

(former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).
YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
YES NO

As of **November 7, 2006**, there were 2,475,265 shares of Capital Stock, par value \$2.50 per share outstanding and 1,551,693 shares of Class B Capital Stock, par value \$2.50 per share outstanding.

PART I - FINANCIAL INFORMATION

The condensed consolidated financial statements included in this report have been prepared by our Company without audit. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. Our Company believes that the disclosures are adequate to make the information presented not misleading. The accompanying consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the results of operations for the interim periods presented. Those adjustments consist only of normal, recurring adjustments. The condensed consolidated balance sheet of the Company as of December 31, 2005 has been derived from the audited consolidated balance sheet of the Company as of that date. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Company's most recent annual report on Form 10 K for 2005 filed with the Securities & Exchange

Edgar Filing: MONARCH CEMENT CO - Form 10-Q

Commission. The results of operations for the period are not necessarily indicative of the results to be expected for the full year.

Item 1. Financial Statements

THE MONARCH CEMENT COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

September 30, 2006 and December 31, 2005

| ASSETS | 2 0 0 6 | 2 0 0 5 |
|---|---------------|---------------|
| CURRENT ASSETS: | (Unaudited) | |
| Cash and cash equivalents | \$ 2,830,739 | \$ 4,895,561 |
| Short-term investments, at cost which approximates market | - | 1,500,000 |
| Receivables, less allowances of \$613,000 in 2006 and \$602,000 in 2005 for doubtful accounts | 20,364,446 | 14,186,551 |
| Inventories, priced at cost which is not in excess of market- | | |
| Finished cement | \$ 4,968,631 | \$ 1,868,412 |
| Work in process | 3,079,932 | 1,632,780 |
| Building products | 3,922,320 | 3,457,813 |
| Fuel, gypsum, paper sacks and other | 3,232,871 | 3,317,283 |
| Operating and maintenance supplies | 8,327,118 | 7,850,617 |
| Total inventories | \$ 23,530,872 | \$ 18,126,905 |
| Deferred income taxes | 663,902 | 665,000 |
| Prepaid expenses | 541,554 | 80,843 |
| Total current assets | \$ 47,931,513 | \$ 39,454,860 |
| PROPERTY, PLANT AND EQUIPMENT, at cost, less accumulated depreciation and depletion of \$127,971,305 in 2006 and \$121,060,864 in 2005 | 95,045,647 | 85,815,343 |
| DEFERRED INCOME TAXES | 4,755,310 | 4,111,000 |
| INVESTMENTS | 12,539,621 | 13,454,631 |
| OTHER ASSETS | 1,053,483 | 1,219,082 |
| | \$161,325,574 | \$144,054,916 |
| LIABILITIES AND STOCKHOLDERS' INVESTMENT | | |
| CURRENT LIABILITIES: | | |
| Accounts payable | \$ 8,984,984 | \$ 8,971,830 |
| Line of credit payable | 9,754,659 | - |
| Current portion of advancing term loan | 2,179,445 | 1,965,106 |
| Accrued liabilities | 5,705,436 | 6,499,821 |
| Total current liabilities | \$ 26,624,524 | \$ 17,436,757 |
| LONG-TERM DEBT | 20,407,682 | 22,121,890 |
| ACCRUED POSTRETIREMENT BENEFITS | 12,557,426 | 11,456,039 |
| ACCRUED PENSION EXPENSE | 2,321,036 | 2,121,155 |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | 1,041,426 | 1,246,317 |
| STOCKHOLDERS' INVESTMENT: | | |
| Capital stock, par value \$2.50 per share, one vote per share - Authorized 10,000,000 shares, Issued 2,471,890 shares at 9/30/2006 and 2,464,926 shares at 12/31/2005 | \$ 6,179,725 | \$ 6,162,315 |
| Class B capital stock, par value \$2.50 per share, supervoting rights of ten votes per share, restricted transferability, convertible at all times into Capital Stock on a share-for-share basis - Authorized 10,000,000 shares, Issued 1,555,068 | | |

Edgar Filing: MONARCH CEMENT CO - Form 10-Q

| | | |
|--|---------------|---------------|
| shares at 9/30/2006 and 1,562,032 shares at 12/31/2005 | 3,887,670 | 3,905,080 |
| Retained earnings | 86,632,085 | 76,965,363 |
| Accumulated other comprehensive income | 1,674,000 | 2,640,000 |
| Total stockholders' investment | \$ 98,373,480 | \$ 89,672,758 |
| | \$161,325,574 | \$144,054,916 |

See notes to condensed consolidated financial statements

THE MONARCH CEMENT COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS

For the Three Months and the Nine Months Ended September 30, 2006 and 2005 (Unaudited)

| | For the Three Months Ended | | For the Nine Months Ended | |
|---|----------------------------|----------------|---------------------------|----------------|
| | Sept. 30, 2006 | Sept. 30, 2005 | Sept. 30, 2006 | Sept. 30, 2005 |
| NET SALES | \$44,200,862 | \$41,855,661 | \$118,982,988 | \$103,668,803 |
| COST OF SALES | 33,454,729 | 31,219,787 | 91,823,324 | 83,360,136 |
| Gross profit from operations | \$10,746,133 | \$10,635,874 | \$ 27,159,664 | \$ 20,308,667 |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES | 3,706,587 | 3,156,193 | 10,559,245 | 9,248,656 |
| Income from operations | \$ 7,039,546 | \$ 7,479,681 | \$ 16,600,419 | \$ 11,060,011 |
| OTHER INCOME (EXPENSE): | | | | |
| Interest income | \$ 82,705 | \$ 104,400 | \$ 263,815 | \$ 240,919 |
| Interest expense | (582,909) | (361,208) | (1,341,400) | (1,111,801) |
| Other, net | 320,144 | 25,936 | 735,210 | 650,164 |
| | \$ (180,060) | \$ (230,872) | \$ (342,375) | \$ (220,718) |
| Income before taxes on income | \$ 6,859,486 | \$ 7,248,809 | \$ 16,258,044 | \$ 10,839,293 |
| PROVISION FOR INCOME TAXES | 2,000,000 | 2,320,000 | 4,900,000 | 3,500,000 |
| NET INCOME | \$ 4,859,486 | \$ 4,928,809 | \$ 11,358,044 | \$ 7,339,293 |
| RETAINED EARNINGS, beg. of period | 82,618,260 | 72,133,652 | 76,965,363 | 70,528,560 |
| Less cash dividends | 845,661 | 805,391 | 1,691,322 | 1,610,783 |
| RETAINED EARNINGS, end of period | \$86,632,085 | \$76,257,070 | \$ 86,632,085 | \$ 76,257,070 |
| Basic earnings per share | \$ 1.21 | \$ 1.22 | \$ 2.82 | \$ 1.82 |
| Cash dividends per share | \$ 0.21 | \$ 0.20 | \$ 0.42 | \$ 0.40 |

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three Months and the Nine Months Ended September 30, 2006 and 2005 (Unaudited)

| | For the Three Months Ended | | For the Nine Months Ended | |
|--|----------------------------|----------------|---------------------------|----------------|
| | Sept. 30, 2006 | Sept. 30, 2005 | Sept. 30, 2006 | Sept. 30, 2005 |
| NET INCOME | \$ 4,859,486 | \$ 4,928,809 | \$ 11,358,044 | \$ 7,339,293 |
| UNREALIZED APPRECIATION ON AVAILABLE FOR SALE SECURITIES (Net of deferred tax expense of (\$836,000), \$760,000 (\$644,000) and \$535,000, respectively) | (1,254,000) | 1,140,000 | (966,000) | 800,000 |

| | | | | |
|---|--------------|--------------|---------------|--------------|
| LESS: RECLASSIFICATION ADJUST- MENT FOR REALIZED GAINS INCLUDED IN NET INCOME (net of deferred tax expense of \$-0-, \$-0-, \$-0- and \$155,000, respectively) | - | - | - | 230,000 |
| COMPREHENSIVE INCOME | \$ 3,605,486 | \$ 6,068,809 | \$ 10,392,044 | \$ 7,909,293 |

See notes to condensed consolidated financial statements

THE MONARCH CEMENT COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Nine Months Ended September 30, 2006 and 2005 (Unaudited)

| | 2006 | 2005 |
|---|----------------|----------------|
| OPERATING ACTIVITIES: | | |
| Net income | \$ 11,358,044 | \$ 7,339,293 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation, depletion and amortization | 7,966,688 | 7,915,693 |
| Minority interest in earnings of subsidiaries | 13,756 | 47,135 |
| Deferred income taxes, long-term | 788 | - |
| Gain on disposal of assets | (133,286) | (175,133) |
| Realized gain on sale of other investments | - | (384,375) |
| Change in assets and liabilities: | | |
| Receivables, net | (6,177,895) | (5,288,578) |
| Inventories | (5,403,968) | (2,166,992) |
| Refundable federal and state income taxes | - | 812,807 |
| Prepaid expenses | (460,711) | (341,196) |
| Other assets | 14,759 | 14,015 |
| Accounts payable and accrued liabilities | 2,302,811 | 2,476,162 |
| Accrued postretirement benefits | 1,101,387 | 1,225,917 |
| Accrued pension expense | 199,881 | 370,137 |
| Net cash provided by operating activities | \$ 10,782,254 | \$ 11,844,885 |
| INVESTING ACTIVITIES: | | |
| Acquisition of property, plant and equipment | \$(18,628,477) | \$ (9,619,372) |
| Proceeds from disposals of property, plant and equipment | 242,353 | 428,843 |
| Payment for purchases of equity investments | (734,194) | - |
| Proceeds from disposals of equity investments | 39,204 | 1,150,245 |
| Decrease in short-term investments, net | 1,500,000 | - |
| Purchases of subsidiaries' stock | (192,914) | (105,400) |
| Net cash used for investing activities | \$(17,774,028) | \$ (8,145,684) |
| FINANCING ACTIVITIES: | | |
| Increase (decrease) in line of credit, net | \$ 9,754,659 | \$ (981,667) |
| Payments on bank loans | (1,344,913) | (1,386,595) |
| Payments on other long-term debt | (154,956) | (250,103) |
| Cash dividends paid | (3,302,105) | (3,221,566) |
| Subsidiaries' dividends paid to minority interest | (25,733) | - |
| Net cash provided by (used for) financing activities | \$ 4,926,952 | \$ (5,839,931) |
| Net decrease in cash and cash equivalents | \$ (2,064,822) | \$ (2,140,730) |
| CASH AND CASH EQUIVALENTS, beginning of year | 4,895,561 | 4,999,253 |
| CASH AND CASH EQUIVALENTS, end of period | \$ 2,830,739 | \$ 2,858,523 |
| Interest paid, net of amount capitalized | \$ 1,353,488 | \$ 1,147,528 |

Edgar Filing: MONARCH CEMENT CO - Form 10-Q

| | | |
|--|--------------|--------------|
| Income taxes paid, net of refunds | \$ 4,819,535 | \$ 1,072,548 |
| Capital equipment additions included in accounts payable | \$ 564,579 | \$ 785,185 |

See notes to condensed consolidated financial statements

THE MONARCH CEMENT COMPANY AND SUBSIDIARIES

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2006 and 2005 (Unaudited), and December 31, 2005

1. For a summary of accounting policies, the reader should refer to Note 1 of the consolidated financial statements included in our Company's most recent annual report on Form 10 K.
2. Basic earnings per share of capital stock has been calculated based on the weighted average shares outstanding during each of the reporting periods. The weighted average number of shares outstanding was 4,026,958 in the third quarter of 2006 and 2005 and in the first nine months of 2006 and 2005. The Company has no common stock equivalents and therefore, does not report diluted earnings per share.
3. Our Company groups its operations into two lines of business - Cement Business and Ready-Mixed Concrete Business. The "Cement Business" refers to our manufacture and sale of cement and "Ready-Mixed Concrete Business" refers to our ready-mixed concrete, concrete products and sundry building materials business. Following is condensed information for each line for the periods indicated (in thousands):

| | Three Months Ended | | Nine Months Ended | |
|---------------------------------|--------------------|----------------|-------------------|----------------|
| | <u>9/30/06</u> | <u>9/30/05</u> | <u>9/30/06</u> | <u>9/30/05</u> |
| Sales to Unaffiliated Customers | | | | |
| Cement Business | \$ 21,753 | \$ 20,656 | \$ 54,115 | 47,060 |
| Ready-Mixed Concrete Business | 22,448 | 21,200 | 64,868 | 56,609 |
| Intersegment Sales | | | | |
| Cement Business | 3,455 | 3,870 | 10,148 | 9,915 |
| Ready-Mixed Concrete Business | 915 | - | 915 | - |
| Operating Income (Loss) | | | | |
| Cement Business | 7,560 | 6,891 | 17,167 | 12,456 |
| Ready-Mixed Concrete Business | (521) | 589 | (567) | (1,396) |
| Capital Expenditures | | | | |
| Cement Business | 2,525 | 846 | 14,104 | 5,450 |
| Ready-Mixed Concrete Business | 2,014 | 815 | 3,051 | 4,169 |

| | Balance as of | |
|-------------------------------|----------------|-----------------|
| | <u>9/30/06</u> | <u>12/31/05</u> |
| Identifiable Assets | | |
| Cement Business | \$ 101,252 | \$ 82,406 |
| Ready-Mixed Concrete Business | 38,230 | 35,804 |
| Corporate Assets | 21,843 | 25,845 |

Edgar Filing: MONARCH CEMENT CO - Form 10-Q

4. The following table presents the components of net periodic costs for the nine months ended September 30, 2006 and 2005:

| | <u>Pension Benefits</u> | | <u>Other Benefits</u> | |
|------------------------------------|-------------------------|-------------|-----------------------|--------------|
| | <u>2006</u> | <u>2005</u> | <u>2006</u> | <u>2005</u> |
| Service cost | \$ 523,257 | \$ 384,251 | \$ 381,228 | \$ 447,577 |
| Interest cost | 1,716,380 | 1,260,414 | 1,199,740 | 1,227,500 |
| Expected return on plan assets | (1,912,423) | (1,404,376) | - | - |
| Amortization of prior service cost | 76,674 | 56,306 | - | - |
| Recognized net actuarial gain | 100,147 | 73,542 | - | - |
| Unrecognized net loss | - | - | 600,381 | 449,739 |
| Net periodic expense | \$ 504,035 | \$ 370,137 | \$ 2,181,349 | \$ 2,124,816 |

The following table presents the components of net periodic costs for the three months ended September 30, 2006 and 2005:

| | <u>Pension Benefits</u> | | <u>Other Benefits</u> | |
|------------------------------------|-------------------------|-------------|-----------------------|-------------|
| | <u>2006</u> | <u>2005</u> | <u>2006</u> | <u>2005</u> |
| Service cost | \$ 174,419 | \$ 128,418 | \$ 127,076 | \$ 170,492 |
| Interest cost | 572,127 | 421,235 | 399,914 | 467,581 |
| Expected return on plan assets | (637,474) | (469,348) | - | - |
| Amortization of prior service cost | 25,558 | 18,818 | - | - |
| Recognized net actuarial gain | 33,382 | 24,578 | - | - |
| Unrecognized net loss | - | - | 200,127 | 171,315 |
| Net periodic expense | \$ 168,012 | \$ 123,701 | \$ 727,117 | \$ 809,388 |

Monarch expects to contribute approximately \$995,000 to the pension fund in 2006. As of September 30, 2006, we have contributed about \$304,000 and anticipate contributing an additional \$691,000 to this plan in 2006 for a total of \$995,000. The other benefits consist of postretirement benefits that are self-insured by Monarch and are paid out of Monarch's general assets. As previously disclosed in our financial statements for the year ended December 31, 2005, Monarch expects to pay approximately \$1,360,000 for benefits under this plan in 2006. As of September 30, 2006, we have contributed about \$1,080,000 and anticipate contributing an additional \$280,000 to this plan in 2006 for a total of \$1,360,000.

5. A Monarch subsidiary, Monarch and three officers of Monarch are involved in a lawsuit with the former officers of that subsidiary and companies formed by those officers. We believe all claims filed against our subsidiary, Monarch and its officers are without merit and we are pursuing judgment against the former officers and their companies. We plan to vigorously pursue this case and do not anticipate any liability as a result of this lawsuit.

THE MONARCH CEMENT COMPANY AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FORWARD-LOOKING STATEMENTS

Certain statements under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Form 10-Q report filed with the Securities and Exchange Commission, constitute "forward-looking statements". Except for historical information, the statements made in this report are forward-looking statements that involve risks and uncertainties. You can identify these statements by forward-looking words such as "should", "expect", "anticipate", "believe", "intend", "may", "hope", "forecast" or similar words. In particular, statements with respect to variations in future demand for our products in our market area, the timing, scope, cost and benefits of our proposed and recently completed capital improvements and expansion plans, including the resulting increase in production capacity, our forecasted cement sales, the timing and source of funds for the repayment of our line of credit, the adequacy of earnings to support the payment of dividends, and our anticipated increase in solid fuels and electricity required to operate our facilities and equipment are all forward-looking statements. You should be aware that forward-looking statements involve known and unknown risks, uncertainties, and other factors that may affect the actual results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others:

- general economic and business conditions;
- competition;
- raw material and other operating costs;
- costs of capital equipment;
- changes in business strategy or expansion plans;
- demand for our Company's products;
- cyclical and seasonal nature of our business;
- the affect weather has on our business;
- the affect of environmental and other government regulation; and
- the affect of federal and state funding on demand for our products.

RESULTS OF OPERATIONS - CRITICAL ACCOUNTING POLICIES

Reference is made to the Management's Discussion and Analysis of Financial Condition and Results of Operations - Accounting Policies incorporated herein by reference to Item 7 of the Company's Annual Report on Form 10-K for the year ended December 31, 2005 for accounting policies which are considered by management to be critical to an understanding of the Company's financial statements.

RESULTS OF OPERATIONS - OVERVIEW

Our products are used in residential, commercial and governmental construction. In recent years we experienced the return of increased demand for our products. The combination of residential, commercial and governmental construction activities resulted in the need for increased production to meet our customers' needs. In response to those needs, we have made, and continue to make, investments in our plant and equipment to increase production and improve efficiencies.

Operating results for the first nine months vary considerably from year-to-year. Sales and the resulting income (loss) are significantly affected by the length and severity of winter weather and the corresponding slowdown in construction activity. Cement and ready-mixed concrete sales for the first nine months of 2006 benefited from a shorter period of cold, wet weather in our markets. Volume increases made possible by the favorable weather conditions, combined with increases in price, resulted in a substantial improvement in net income. Price increases

play a key role in helping us keep pace with increases in the cost of labor, raw materials, and transportation and the expense of maintaining state-of-the-art equipment in our capital intensive industry. The higher sales volumes resulted in better utilization of our equipment also contributing to the improvement in operating profits. However, during the third quarter, we began to experience the economic effects of the higher interest rates, oil prices, and inflation. The reduction in economic growth caused by these factors resulted in slightly lower sales volumes for the quarter. We remain optimistic that Monarch will be able to maintain much of the gain made to date over 2005 through the end of the year.

RESULTS OF OPERATIONS - THIRD QUARTER OF 2006 COMPARED TO THIRD QUARTER OF 2005

Consolidated net sales for the three months ended September 30, 2006, increased by \$2.3 million when compared to the three months ended September 30, 2005. Sales in our Cement Business were higher by \$1.1 million and sales in our Ready-Mixed Concrete Business were higher by \$1.2 million. Cement Business sales decreased \$.4 million due to decreased volume sold and increased \$1.5 million due to price increases. Sales in the Ready-Mixed Concrete Business decreased \$.1 million due to decreased volume and increased \$1.3 million due to price increases.

Consolidated cost of sales for the three months ended September 30, 2006, increased by \$2.2 million when compared to the three months ended September 30, 2005. Cost of sales in our Cement Business remained virtually the same and cost of sales in our Ready-Mixed Concrete Business was higher by \$2.2 million. Cement Business cost of sales decreased about \$.3 million due to the 2.1% decrease in volume sold which was completely offset due to an increase in depreciation for new equipment coming online. Ready-Mixed Concrete Business cost of sales increased due to a combination of raw material price increases and the decreased volume sold. Raw materials, including cement, rock, sand and sundry building materials purchased for resale, increased in price by \$1.2 million or an average of 11.0% due in large part to higher energy prices. The remaining increase of \$1.0 million is due primarily to fringe benefit cost increases.

As a result of the above sales and cost of sales factors, our overall gross profit rate for the three months ended September 30, 2006 was 24.3% versus 25.4% for the three months ended September 30, 2005.

Selling, general, and administrative expenses increased by 17.4% during the third quarter of 2006 compared to the third quarter of 2005. These costs are normally considered fixed costs that do not vary significantly with changes in sales volume. This increase is primarily due to expenses related to pending litigation and Sarbanes Oxley compliance efforts.

Other, net increased approximately \$.3 million during the third quarter of 2006 as compared to the third quarter of 2005. The increase was not due to any one significant activity.

The effective tax rates for the three months ended September 30, 2006 and 2005 were 29.2% and 32.0%, respectively. The Company's effective tax rate differs from the federal and state statutory income tax rate primarily due to the effects of percentage depletion, minority interest in consolidated income and valuation allowance. Taxes for the current year are estimated based on prior year effective tax rates.

RESULTS OF OPERATIONS - FIRST NINE MONTHS OF 2006 COMPARED TO THE FIRST NINE MONTHS OF 2005

Consolidated net sales for the nine months ended September 30, 2006, increased by \$15.3 million when compared to the nine months ended September 30, 2005. Sales in our Cement Business were higher by \$7.0 million and sales in our Ready-Mixed Concrete Business were higher by \$8.3 million. Cement Business sales increased \$2.1 million due to increased volume sold and \$4.9 million due to price increases. Sales in the Ready-Mixed Concrete Business increased \$3.6 million due to increased volume primarily attributed to construction contracts and increased \$4.7 million due to price increases primarily in sales of ready-mixed concrete.

Consolidated cost of sales for the nine months ended September 30, 2006, increased by \$8.4 million when compared to the nine months ended September 30, 2005. Cost of sales in our Cement Business was higher by \$1.7 million and cost of sales in our Ready-Mixed Concrete Business was higher by \$6.7 million. Cement Business cost of sales increased \$1.4 million due to the 4.5% increase in volume sold. The remaining \$.3 million increase is due to an increase in depreciation for new equipment coming online. Ready-Mixed Concrete Business cost of sales increased due to a combination of raw material price increases and increases in volume sold. Raw materials, including cement, rock, sand and sundry building materials purchased for resale, increased in price by \$2.8 million or an average of 11.0% due in large part to higher energy prices. The remaining increase of \$3.9 million is due to the 6.4% increase in volume.

As a result of the above sales and cost of sales factors, our overall gross profit rate for the nine months ended September 30, 2006 was 22.8% versus 19.6% for the nine months ended September 30, 2005.

Selling, general, and administrative expenses increased by 14.2% during the first nine months of 2006 compared to the first nine months of 2005. These costs are normally considered fixed costs that do not vary significantly with changes in sales volume. This increase is primarily due to an increase in legal and professional fees due to pending litigation and Sarbanes Oxley compliance work. Payroll also increased during the first nine months of 2006 as compared to the first nine months of 2005 due to an increase in management personnel responsible for construction projects. Early in the first quarter of 2005, the departure of management personnel responsible for construction projects reduced our administrative costs. These personnel have been replaced.

Other, net increased approximately \$.1 million for the first nine months of 2006 as compared to the first nine months of 2005 primarily due to an increase in net oil property income and a decrease in the amount of gain realized on the sale of other equity investments.

The effective tax rates for the nine months ended September 30, 2006 and 2005 were 30.1% and 32.3%, respectively. The Company's effective tax rate differs from the federal and state statutory income tax rate primarily due to the effects of percentage depletion, minority interest in consolidated income and valuation allowance. Taxes for the current year are estimated based on prior year effective tax rates.

LIQUIDITY

We are able to meet our cash needs primarily from a combination of operations and bank loans. Cash decreased during the first nine months of 2006 primarily due to increases in receivables and inventories, the purchase of equipment and the payment of dividends.

In December 2005, we renewed our line of credit with our current lender. Our current unsecured credit commitment consists of a \$25 million advancing term loan maturing December 31, 2009 and a \$10 million line of credit maturing December 31, 2006. The term loan bears a floating interest rate based on JP Morgan Chase prime rate less .75% and the line of credit bears a floating interest rate based on lender's national prime rate less 1.00%. The loan agreement contains a financial covenant related to net worth which the Company was in compliance with at the end of the first nine months of 2006. As of September 30, 2006, we had borrowed \$21.9 million on the advancing term loan and \$9.8 million on the line of credit leaving a balance available on the line of credit of \$.2 million. The annual weighted average interest rate we paid on the advancing term loan during the third quarter of 2006 and 2005 was 7.5% and 5.7%, respectively, and for the first nine months of 2006 and 2005 was 7.1% and 5.2%, respectively. The annual weighted average interest rate we paid on the line of credit during the third quarter of 2006 and 2005 was 7.25% and 5.4%, respectively, and for the first nine months of 2006 and 2005 was 6.9% and 4.9%, respectively. As of September 30, 2006, the applicable interest rate was 7.5% on the advancing term loan and 7.3% on the line of credit. The advancing term loan was used to help finance the expansion project at our cement manufacturing facility. The line of credit was used to cover operating expenses during the first six months of the year when we build inventory due to the seasonality of our business and for capital expenditures. We anticipate that the line of credit maturing December 31,

2006 will be paid using funds from operations or replacement bank financing. Our board of directors has given management the authority to borrow an additional \$15 million for a maximum of \$50 million.

The Company completed the conversion of one of its two preheater kilns to a precalciner kiln in 2001. The Company completed the conversion of our remaining preheater kiln to a precalciner kiln during the first quarter of 2006 at a total cost of approximately \$17.0 million. The conversion of this kiln should increase our production capacity by approximately 200,000 tons per year. Although we had to shut down this kiln for about six weeks during the conversion, we are projecting a 15% increase in total clinker production for the year 2006 as compared to 2005 due to the increased kiln capacity after the conversion. This kiln was also shut down approximately six weeks during early 2005 for the cooler installation. We began depreciating the precalciner equipment and related installation costs in the second quarter of 2006.

The Company is in the process of expanding its corporate office. Completion is anticipated in the fourth quarter of 2006 at a total cost of approximately \$3.4 million. As of the end of the third quarter of 2006, we had spent approximately \$3.0 million on this expansion. We have not started depreciating this addition.

Other projects, including changes to our quarrying and grinding operation to supply the raw materials required by the increased kiln capacity, improvements to our fuel handling system, and installation of an overland conveyor system to improve efficiencies in moving raw materials, are currently under consideration. Although we anticipate an increase in capital expenditures during 2006, we do not anticipate the need for additional bank financing other than that available under existing lines of credit.

For several years the Company has paid a \$.20 per share dividend in January, March, June and September. Beginning with the April 2006 Board of Directors meeting, the Board elected to increase these dividends to \$.21 per share. Although dividends are declared at the Board's discretion, we project future earnings will support the continued payment of dividends at the current level.

FINANCIAL CONDITION

Total assets as of September 30, 2006 were \$161.3 million, an increase of \$17.3 million since December 31, 2005 due to increases in receivables and inventories of approximately \$6.2 million and \$5.4 million, respectively. These variations are common during the first nine months of the year due to the seasonality of our business (see Seasonality below). Property, plant and equipment increased \$9.2 million primarily due to the installation of the precalciner during the first nine months of 2006. Cash and Cash equivalents decreased \$2.1 million primarily due to increases in receivables and inventories, the purchase of equipment and the payment of dividends. Investments decreased approximately \$1.0 million as a result of a decrease in unrealized gains during the first nine months of 2006.

Indebtedness increased about \$8.3 million during the first nine months of 2006 primarily due to capital expenditures of about \$18.6 million and funding the increase in receivables and inventories of about \$6.2 million and \$5.4 million, respectively.

CAPITAL RESOURCES

The Company regularly invests in miscellaneous equipment and facility improvements in both the Cement Business and Ready-Mixed Concrete Business. Capital expenditures during the first nine months of 2006 included completion of the installation of a precalciner and work towards the expansion and remodeling of our corporate offices. We also invested in routine equipment purchases during the first nine months of 2006, primarily in the Ready-Mixed Concrete Business. During the first nine months of 2006, cash expenditures for property, plant and equipment totaled approximately \$18.6 million, excluding the amounts that are included in accounts payable. Other routine equipment purchases are also planned during the remainder of 2006.

The Company plans to complete the office addition in the fourth quarter of 2006. In addition, preliminary plans under consideration for 2006 include changes to our quarrying and grinding operation to supply the raw materials required by the increased kiln capacity. We do not anticipate the need for additional bank financing beyond the amount available through our existing line of credit.

MARKET RISK

Market risks relating to the Company's operations result primarily from changes in demand for our products. A significant increase in interest rates could lead to a reduction in construction activities in both the residential and commercial market. Budget shortfalls during economic slowdowns could cause money to be diverted away from highway projects, schools, detention facilities and other governmental construction projects. Reduction in construction activity lowers the demand for cement, ready-mixed concrete, concrete products and sundry building materials. As demand decreases, competition to retain sales volume could create downward pressure on sales prices. The manufacture of cement requires a significant investment in property, plant and equipment and a trained workforce to operate and maintain this equipment. These costs do not materially vary with the level of production. As a result, by operating at or near capacity, regardless of demand, companies can reduce per unit production costs. The continual need to control production costs encourages overproduction during periods of reduced demand.

INFLATION

Inflation directly affects the Company's operating costs. The manufacture of cement requires the use of a significant amount of energy. The Company burns primarily solid fuels, such as coal and petroleum coke, and to a lesser extent natural gas, in its kilns and uses a significant amount of electricity to operate our cement manufacturing equipment. An increase in such manufacturing components could adversely affect us. Prices of the specialized replacement parts and equipment the Company must continually purchase tend to increase directly with the rate of inflation causing manufacturing costs to increase.

SEASONALITY

Portland cement is the basic material used in the production of ready-mixed concrete that is used in highway, bridge and building construction. These construction activities are seasonal in nature. During winter months when the ground is frozen, groundwork preparation cannot be completed. Cold temperatures affect concrete set-time, strength and durability, limiting its use in winter months. Dry ground conditions are also required for construction activities to proceed. During the summer, winds and warmer temperatures tend to dry the ground quicker creating fewer delays in construction projects.

Variations in weather conditions from year-to-year significantly affect the demand for our products during any particular quarter; however, our Company's highest revenue and earnings historically occur in its second and third fiscal quarters, April through September.

FUTURE CHANGE IN ACCOUNTING PRINCIPLES

The Financial Accounting Standards Board (FASB) has issued the following new accounting pronouncement and exposure draft.

In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109" ("FIN48"). FIN 48 clarifies the application of Statement 109 by defining a recognition threshold of "more likely than not" that the position would be sustained upon examination before any part of the benefit of that position be recognized in an enterprise's financial statements. It also provides guidance on the measurement of the tax position. This Interpretation will be effective for fiscal years beginning after December 15, 2006. The Company has not yet determined the impact, if any, that this

new pronouncement will have on the Company's consolidated financial statements.

In September 2006, the Financial Accounting Standards Board (FASB) issued Standard No. 158 "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)". The most significant change is the requirement for companies to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. It is effective for fiscal years ending after December 15, 2006. The Company has not yet determined the exact amount that this new pronouncement would impact the Company's Consolidated Balance Sheet and Statement of Stockholders' Investment. However, the Company anticipates that it will be required to record additional liabilities for both its pension and other benefits plans. These additional liabilities will result in a reduction in stockholders' investment due to a change to accumulated other comprehensive income. Notes 6 and 7 in the 2005 Annual Report provide information regarding the funded status of the plans.

In March 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143" ("FIN 47"). FIN 47 requires the recognition of a liability for the fair value of a legally-required conditional asset retirement obligation when incurred, if the liability's fair value can be reasonably estimated. FIN 47 also clarifies when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. FIN 47 is effective for fiscal years ending after December 15, 2005. The Company will adopt the new requirements at the end of its fiscal fourth quarter of 2006. The Company is in the process of determining the impact of adoption on the Company's consolidated financial statements and currently estimates that the only impact will be an additional disclosure in the Notes to the Condensed Consolidated Financial Statement.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company owns \$12.5 million of equity securities, primarily publicly traded entities, as of September 30, 2006. These investments are not hedged and are exposed to the risk of changing market prices. The Company classifies these securities as "available-for-sale" for accounting purposes and marks them to market on the balance sheet at the end of each period. Management estimates that its investments will generally be consistent with trends and movements of the overall stock market excluding any unusual situations. An immediate 10% change in the market price of our equity securities would have a \$.8 million effect on comprehensive income.

The Company also has \$31.6 million of bank loans as of September 30, 2006. Interest rates on the Company's advancing term loan and line of credit are variable and are based on the JP Morgan Chase prime rate less .75% and lender's national prime rate less 1.00%, respectively.

Item 4. Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in Rules 13a-5(e) and 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission, and that such information is accumulated and communicated to the Company's management, including its President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

As of the end of the period covered by this report, an evaluation was carried out by the Company's management, including its President and Chairman of the Board of Directors and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures (as defined in Rules 13a-5(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Company's President and Chairman of the Board of Directors and Chief Financial Officer

concluded that these disclosure controls and procedures were effective as of the end of the period covered by this report.

There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2006 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company and its subsidiary, Tulsa Dynaspan, Inc. ("TDI"), are involved in litigation with David G. Markle ("Markle"), a former director, president and employee of TDI, Richard L. Evilsizer, a former officer and employee of TDI and certain other former employees and companies controlled by one or more of such persons (collectively the "Markle Parties"). Markle and Mr. Evilsizer are also minority shareholders in TDI. In the litigation TDI is seeking damages based on allegations that one or more of the Markle Parties have (1) breached their fiduciary duty to TDI, (2) violated noncompete agreements, (3) improperly used TDI computers in violation of the Federal Computer Fraud and Abuse Act, (4) improperly used TDI trade secrets and other proprietary information and (5) made defamatory and disparaging statements about TDI. Markle and Mr. Evilsizer have alleged that the Company, as the majority shareholder of TDI, has breached its duty to them as minority shareholders. Certain of the Markle Parties have made claims against three directors of TDI who are also officers of Monarch and a former officer of Monarch, as well as derivative claims against TDI. The litigation also involves a declaratory judgment as to whether TDI or Markle owns an alleged invention for a method for the construction of parking garages.

Two actions have been filed in this litigation. One was filed on December 28, 2004, in the District Court for Tulsa County, Oklahoma by Markle against TDI and the Company (the "State Court Action"). The other was filed by TDI against the Markle Parties on April 27, 2005, in the United States District Court for the Northern District of Oklahoma, but that litigation has been stayed pending judgment in the state court action. All of the Markle Parties are now parties in the State Court Action. This litigation is in the discovery stage and no trial date has been set. The Company and TDI believe that all claims made by the Markle Parties are without merit and intend to vigorously defend such claims. TDI intends to vigorously pursue its claims against the Markle Parties for damages, as well as its ownership of the alleged invention. On April 25, 2006, the District Court partially sustained motions to dismiss filed by Monarch and the directors. A motion for reconsideration by the Plaintiffs has been denied. Plaintiffs filed a Fourth Amended Petition on August 22, 2006. A motion to dismiss is currently pending. No assurances can be given as to the outcome of this litigation.

Item 6. Exhibits

31.1 Certificate of the President and Chairman of the Board pursuant to Section 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934.

31.2 Certificate of the Chief Financial Officer pursuant to Section 13a 14(a)/15d 14(a) of the Securities Exchange Act of 1934.

32.1 18 U.S.C. Section 1350 Certificate of the President and Chairman of the Board dated November 14, 2006.

32.2 18 U.S.C. Section 1350 Certificate of the Chief Financial Officer dated November 14, 2006.

SIGNATURES

Edgar Filing: MONARCH CEMENT CO - Form 10-Q

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Monarch Cement Company

(Registrant)

Date November 14, 2006

/s/ Walter H. Wulf, Jr.

Walter H. Wulf, Jr.

President and
Chairman of the Board

Date November 14, 2006

/s/ Debra P. Roe

Debra P. Roe, CPA

Chief Financial Officer and
Assistant Secretary Treasurer

EXHIBIT INDEX

| <u>Exhibit Number</u> | <u>Description</u> |
|---------------------------|--|
| 31.1 | Certificate of the President and Chairman of the Board pursuant to Section 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934. |
| 31.2 | Certificate of the Chief Financial Officer pursuant to Section 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934. |
| 32.1 | 18 U.S.C. Section 1350 Certificate of the President and Chairman of the Board dated November 14, 2006. |
| 32.2 | 18 U.S.C. Section 1350 Certificate of the Chief Financial Officer dated November 14, 2006. |