

YAGAI ATSUSHI
Form 4
February 13, 2003

FORM 4

UNITED STATES SECURITIES AND
EXCHANGE COMMISSION
Washington, DC 20549

STATEMENT OF CHANGES IN
BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the
Securities Exchange Act of 1934,
Section 17(a) of the Public Utility
Holding Company Act of 1935 or
Section 30(h) of the Investment
Company Act of 1940

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Check this box if
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subject to
Section 16. Form
4 or
Form 5
obligations may
continue.
See Instruction
1(b).

(Print or Type Responses)

| | | | | | | | | | | |
|--|---------|----------|--|-----------------------------------|--|---|---|--|----------------------------------|----|
| 1. Name and Address of Reporting Person* | | | 2. Issuer Name and Ticker or Trading Symbol | | | 6. Relationship of Reporting to Issuer (Check all applicable) | | | | |
| Yagai, Atsushi | | | AFLAC INCORPORATED (AFL) | | | <input type="checkbox"/> Director <input type="checkbox"/> 10% Owner <input checked="" type="checkbox"/> Office Other (specify title below) Senior Vice President AFLAC Japan | | | | |
| | | | | | | | | | | |
| (Last) | (First) | (Middle) | 3. I.R.S. Identification Number of Reporting Person, if an entity (Voluntary) | | 4. Statement for Month/Day/Year | | 7. Individual or Joint/Group (Check Applicable Line) | | | |
| 6-1-6-407 Minami Aoyama Minatoku | | | | | 02/11/2003 | | <input checked="" type="checkbox"/> Form filed by One Reporting Person <input type="checkbox"/> Form filed by More than One Reporting Person | | | |
| (Street) | | | | | 5. If Amendment, Date of Original (Month/Day/Year) | | | | | |
| Tokyo, Japan 107-0061 | | | | | | | | | | |
| (City) | (State) | (Zip) | Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned | | | | | | | |
| 1. Title of Security (Instr. 3) | | | 2. Transaction Date | 2A. Deemed Execution Date, if any | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 5. Amount of Securities Beneficially Owned | 6. Ownership Form: Direct (D) or | 7. |

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| | (Month/ Day/ Year) | (Month/ Day/ Year) | Code V | Amount | (A) or (D) | Price | Following Reported Transaction(s) (Instr. 4) 3 and 4) | Indirect (Instr. 4) |
|--|--------------------------|--------------------------|--------|--------|------------------|-------|---|------------------------|
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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

(Over)
SEC 1474
(9-02)

| FORM 4 (continued) | | Table II — Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) | | | | | | |
|--|--|---|--|--------------------------------|--|--|---|---------|
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. F... |
| | | | | | | | | |

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| | | Year) | | | (D) (Instr. 3, 4 and 5) | | Date Exer- cisable | Expira- tion Date | Title | Amount or Number of Shares |
|--|-----------|----------|------|---|-------------------------------|-----|--------------------------|-------------------------|-----------------|--|
| | | | Code | V | (A) | (D) | | | | |
| Employee Stock Option (right to buy) (1) | \$21.1250 | 02/11/03 | A | | 15,000 | | 02/12/03 | 02/12/12 | Common Stock | 15,000 |
| Employee Stock Option (right to buy) (1) | \$31.4650 | 02/11/03 | A | | 30,000 | | 02/11/06 | 02/11/13 | Common Stock | 30,000 |
| | | | | | | | | | | |
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Explanation of Responses:

(1) Granted under the AFLAC Incorporated 1997 Stock Option Plan, which is a rule 16b-3 plan with tandem tax withholding rights.

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations.

See

18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

**Signature of Reporting Person

By: Patricia A. Bell
For: Atsushi Yagai

Date

02/13/03

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient,

see Instruction 6 for procedure.

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