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HALLIBURTON CO  
Form 8-K  
January 30, 2004

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (date of earliest event reported)

January 29, 2004

Halliburton Company  
(Exact name of registrant as specified in its charter)

State or other  
jurisdiction  
of incorporation

Commission  
File Number

IRS Employer  
Identification  
Number

Delaware

1-3492

No. 75-2677995

1401 McKinney, Suite 2400  
Houston, Texas 77010  
(Address of principal executive offices)

Registrant's telephone number,  
including area code - 713-759-2600

INFORMATION TO BE INCLUDED IN REPORT

Item 12. Disclosure of Results of Operations and Financial Condition

On January 29, 2004 registrant issued a press release entitled  
"Halliburton Announces Fourth Quarter Results."

HALLIBURTON ANNOUNCES FOURTH QUARTER RESULTS  
\$0.34 per diluted share income from continuing operations

HOUSTON - Halliburton (NYSE:HAL) announced today that fourth quarter 2003 income from continuing operations was \$146 million, or \$0.34 per diluted share. The net loss for the quarter was \$947 million, or \$2.17 per diluted share, and included a net loss from discontinued operations for the proposed asbestos and silica settlement of \$1.1 billion, or \$2.51 per diluted share.

Revenues were \$5.5 billion in the fourth quarter 2003, up 63% from the fourth quarter 2002. This increase was largely attributable to additional activity on government services projects in the Middle East in the Engineering and Construction Group (known as KBR).

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Operating income was \$303 million in the fourth quarter 2003 compared to a \$21 million loss in the fourth quarter 2002. Fourth quarter 2002 results included a \$234 million loss related to the proposed asbestos and silica settlement and \$29 million in restructuring charges.

"I am pleased with the overall improvements in our financial performance as both KBR and the Energy Services Group ("ESG") delivered solid operating results for the 2003 fourth quarter," said Dave Lesar, chairman, president and chief executive officer of Halliburton. "The fourth quarter was also strategically significant as we took a major step toward resolving our asbestos and silica liability, and we continued to perform well for our customers in Iraq. In ESG, we benefited from increased oilfield activity in the United States and Canada, and from improved competitive position in international markets such as Norway, Mexico, the Middle East, and Algeria. Looking ahead to 2004, customer spending is expected to accelerate over the course of the year, although our first quarter results are expected to be affected by normal seasonal softness."

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### Proposed Asbestos and Silica Settlement

In December 2003, as part of the previously announced plan to resolve its asbestos and silica liabilities through a prepackaged bankruptcy, the company's DII Industries, Kellogg Brown & Root, Inc. and other affected subsidiaries filed Chapter 11 proceedings in bankruptcy court in Pittsburgh, Pennsylvania. As a result of the Chapter 11 proceedings, the company adjusted its asbestos and silica liability to reflect the full amount of the proposed settlement, which together with related expenses resulted in a before and after-tax charge of \$1.1 billion in the fourth quarter 2003. The tax effect on this charge was minimal, as a valuation allowance was established for the net operating loss carryforward created by the charge.

### 2003 Fourth Quarter Segment Results

#### Energy Services Group

ESG posted fourth quarter 2003 revenues of \$1.8 billion, an \$85 million increase over the fourth quarter 2002, and operating income of \$241 million, up \$42 million for the same period in the prior year.

Drilling and Formation Evaluation revenues for the fourth quarter 2003 were \$417 million, essentially flat from the fourth quarter 2002. The first quarter 2003 sale of Mono Pumps negatively impacted revenue comparisons between the fourth quarter of 2003 and the fourth quarter of 2002 by \$20 million. Latin America revenues increased \$9 million due to new contracts for logging services in Mexico and the introduction of our rotary steerable in Brazil. Revenues in the North America and Middle East/Asia regions increased modestly. However, the Mono Pumps sale, a 6% decrease in rig count, and the completion of certain logging contracts in West Africa contributed to a \$13 million decline in revenues for the Europe/Africa region. Operating income of \$17 million represented a 62% decrease compared to the fourth quarter 2002. This primarily reflects a decline in offshore activity by key customers. Also, the fourth quarter of 2003 included \$8 million of expenses related to the consolidation of two drill bit manufacturing facilities in the Woodlands, Texas announced last quarter and severance cost for the drill bit and directional drilling businesses in the United States and Western Europe, consistent with reduced activity in these markets.

Fluids revenues for the fourth quarter 2003 were \$531 million, a 15% increase

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over the fourth quarter 2002. The increase was driven by a \$22 million increase in United States cementing services due to higher land rig count, a \$15 million increase in drilling fluid revenues on new contract awards in Mexico, and an \$11 million increase in drilling fluid revenues attributed to the start-up of a majority-owned drilling fluids joint venture in Algeria. Revenues were up in each geographic region. Fluids operating income for the fourth quarter 2003 was \$73 million, a \$25 million increase from the fourth quarter of 2002. The majority of the increase in operating income was attributable to the increase in revenues, as well as Nigeria charges incurred in the fourth quarter of 2002 which adversely impacted operating income in that period.

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Production Optimization revenues for the fourth quarter 2003 were \$714 million, a 9% increase over the fourth quarter 2002. North America revenues improved 14% over fourth quarter 2002 on increased rig activity. Internationally, revenues were up in the Latin America and Middle East/Asia regions, while down 5% in the Europe/Africa region. The sale of Halliburton Measurement Systems in the second quarter 2003 negatively impacted revenue comparisons by \$9 million. Production Optimization operating income for the fourth quarter 2003 was \$116 million, a 26% increase over the fourth quarter 2002. Improved international activity levels, as well as a more favorable sales mix in completion products and sand control services, drove the majority of the increase in operating income. The improvement in operating income from production enhancement services and completion products and services more than offset the \$11 million in equity losses from the Subsea 7 joint venture.

Landmark and Other Energy Services revenues for the fourth quarter 2003 were \$137 million, a decrease of \$48 million from the fourth quarter 2002. The reduction of revenues was attributable to the sale of Wellstream in the first quarter 2003 and lower customer information technology spending. Landmark and Other Energy Services fourth quarter 2003 operating income was \$35 million, compared to \$14 million in the fourth quarter 2002. Fourth quarter 2002 segment operating income included \$17 million in restructuring charges. Although Landmark Graphics revenues and operating income were down 7% and 4%, respectively, as compared to the fourth quarter 2002, for the year 2003, Landmark Graphics recorded their highest level of operating income, an 18% improvement over 2002 and the highest operating margins since the company acquired it.

KBR

KBR revenues for the fourth quarter 2003 were \$3.7 billion, more than double its revenues in the fourth quarter 2002. The improvement was mostly due to increased government related activities in the Middle East, and to a lesser extent, revenues from oil and gas projects in Algeria, a hydrocarbon plant in Belgium, and increased activities in the Devonport Management Limited (DML) shipyard. Partially offsetting the increases were lower revenues from the Barracuda-Caratinga project in Brazil, an offshore project in Indonesia, an oil project in Western Africa nearing completion, and lower activities on operations and maintenance projects. KBR operating income for the fourth quarter 2003 was \$82 million, compared to a \$189 million loss in the fourth quarter 2002. Included in the fourth quarter 2002 loss was a \$234 million charge related to the proposed asbestos and silica settlement. Fourth quarter 2003 operating results included increased operating income on government services operations in the Middle East and an \$18 million benefit from better than expected insurance loss experience.

Total company revenue and operating income from Iraq-related work in the fourth quarter 2003 were \$2.2 billion and \$44 million, respectively. Iraq-related work

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contributed \$0.06 per diluted share of earnings after tax.

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### Backlog

KBR backlog at December 31, 2003 was \$9.7 billion, down \$100 million from September 30, 2003. Approximately 26% of the backlog was for fixed fee contracts, compared to 31% at September 30, 2003. Of the fixed fee contract backlog, 40% of the total related to onshore contracts, 29% related to government services contracts and 18% related to offshore contracts. Firm orders were \$8.6 billion at the end of the quarter. The remainder of the backlog primarily related to government awards not yet funded. In addition, subsequent to year-end, KBR was awarded two new contracts: CENTCOM, with a contract value up to \$1.5 billion, and RIO continuation, with a contract value up to \$1.2 billion, which were not included in the year-end backlog.

### Technology and Significant Achievements

Halliburton had a number of advances in technology and new contract awards.

#### KBR new contract awards:

- o KBR was awarded the contract to continue its operations for the Restore Iraqi Oil program in the southern section of Iraq by the United States Army Corps of Engineers. The contract has a value of up to \$1.2 billion over two years, with three one-year optional extensions. The contract will cover a full range of services, including extinguishing oil well fires; environmental assessments and cleanup at oil sites; oil infrastructure condition assessments; engineering design and construction necessary to restore the infrastructure to a safe operating condition; oilfield, pipeline and refinery maintenance; procurement and importation of fuel products; distribution of fuel products within Iraq; technical assistance in marketing and sales/export; and technical assistance and consulting services to the Iraqi oil companies.
- o KBR was awarded a contract for up to \$1.5 billion over five years by the United States Army Corps of Engineers to support United States military operations, other federal agencies and friendly governments anywhere in the United States Central Command's area of operations, a 25-country region extending from the Horn of Africa to Central Asia.
- o KBR was awarded a five-year integrated support contract by ChevronTexaco to supply operations, maintenance and engineering support on the Alba, Captain and Erskine production facilities in the North Sea.

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#### Energy Services Group new technologies and contracts:

- o Halliburton was awarded a five-year contract, valued at \$25 million, from the Department of Petroleum Resources in Nigeria. The contract calls for the design, development and operation of a National Data Repository using Landmark Graphics' PetroBank technology, among the

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most advanced multi-client data management systems in the E&P industry. This represents the seventh National Data Repository, with others in Pakistan, Kazakhstan, UK, Brazil, Norway and Indonesia.

- o Halliburton added four technologies to its suite of production optimization services: Reservoir Performance Monitoring (RPM); DepthStar(TM) tubing retrievable safety valve; WaterWeb(SM) technology; and SilverStim(TM) LT fracturing fluid system. RPM provides high-reliability, permanent downhole monitoring solutions focused on optimizing production, maximizing reserves and maintaining completions integrity. The DepthStar valve is a revolutionary concept in the realm of surface controlled subsurface safety valves which function completely independent of well pressure. WaterWeb service is based on relative permeability modifier technology and is the result of an ongoing research and development program to help operators control the production of unwanted water. SilverStim LT fracturing service results in a step change in how fracturing fluids are used and applied in the field.
- o Halliburton recently performed a record-breaking deepwater well test operation for Statoil at the Ellida structure in the Norwegian Sea. The test, performed from the dynamically positioned drill ship, West Navigator, at a water depth of more than 1,200 meters, is the first well test performed at such a water depth off the Norwegian coast.
- o Halliburton successfully implemented a customized, Linux-based data and applications hosting system for Unocal's Deepwater Group in Jakarta, Indonesia. Landmark Graphics implemented the system in July 2003 and will provide management, maintenance and on-site application support over a three-year period.
- o Halliburton developed a high-performance alternative to synthetic-based drilling fluids with its new PerformaDril(TM) water-based fluid system. The PerformaDril water-based system was used to drill highly reactive smectite and mixed layer clays on a North Sea well in the Kristin field. Where zero discharge regulations apply to the use of synthetic-based fluids, the excellent inhibition and drilling performance demonstrated by the system provide another option for achieving wellbore stability.

Halliburton, founded in 1919, is one of the world's largest providers of products and services to the petroleum and energy industries. The company serves its customers with a broad range of products and services through its Energy Services and Engineering and Construction Groups. The company's World Wide Web site can be accessed at [www.halliburton.com](http://www.halliburton.com).

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NOTE: The statements in this press release that are not historical statements, including statements regarding future financial performance, are forward-looking statements within the meaning of the federal securities laws. These statements are subject to numerous risks and uncertainties, many of which are beyond the company's control, which could cause actual results to differ materially from the results expressed or implied by the statements. These risks and uncertainties include, but are not limited to: legal risks, including the risks of being unable to complete the proposed settlement of asbestos and silica liabilities, the risks of having material subsidiaries in Chapter 11 proceedings, the risks of audits and investigations of the company by domestic

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and foreign government agencies and legislative bodies, the risks of judgments against the company's subsidiaries and predecessors in asbestos litigation pending and currently on appeal, the inability of insurers for asbestos exposures to pay claims or a delay in the payment of such claims, future asbestos claims defense and settlement costs, the risks of judgments against the company and its subsidiaries in other litigation and proceedings, including shareholder lawsuits, securities laws inquiries, contract disputes, patent infringements and environmental matters, legislation, changes in government regulations and adverse reaction to scrutiny involving the company; political risks, including the risks of unsettled political conditions, war and the effects of terrorism, foreign operations and foreign exchange rates and controls; liquidity risks, including the risks of potential reductions in debt ratings, access to credit, availability and costs of financing and ability to raise capital; weather-related risks; customer risks, including the risks of changes in capital spending and claims negotiations; industry risks, including the risks of changes that affect the demand for or price of oil and/or gas, structural changes in the industries in which the company operates, risks of fixed-fee projects and risks of complex business arrangements; systems risks, including the risks of successful development and installation of financial systems; and personnel and merger/reorganization/disposition risks, including the risks of increased competition for employees, successful integration of acquired businesses, effective restructuring efforts and successful completion of planned dispositions. Please see Halliburton's Form 10-K for the year ended December 31, 2002, as amended by Form 10-K/A filed on January 15, 2004, Form 10-Q for the quarter ended September 30, 2003 and Forms 8-K filed on October 28, 2003 and January 23, 2004 for a more complete discussion of such risk factors.

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HALLIBURTON COMPANY  
Condensed Consolidated Statements of Operations  
(Millions of dollars and shares except per share data)  
(Unaudited)

	Three Months Ended December 31	
	2003	2002
Revenues		
Drilling and Formation Evaluation	\$ 417	\$ 413
Fluids	531	463
Production Optimization	714	653
Landmark and Other Energy Services	137	185
Total Energy Services Group	1,799	1,714
Engineering and Construction Group	3,665	1,634
Total revenues	\$ 5,464	\$ 3,348
Operating income (loss)		
Drilling and Formation Evaluation	\$ 17	\$ 45
Fluids	73	48

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Production Optimization	116	92
Landmark and Other Energy Services	35	14
-----		
Total Energy Services Group	241	199
Engineering and Construction Group	82	(189)
General corporate	(20)	(31)
-----		
Total operating income (loss)	\$ 303	\$ (21)
-----		
Interest expense	(54)	(22)
Interest income	8	8
Foreign currency, net	4	(13)
Other nonoperating, net	(1)	(12)
-----		
Income (loss) from continuing operations before income taxes and minority interest	260	(60)
Provision for income taxes	(92)	(49)
Minority interest in net income of subsidiaries	(22)	(23)
-----		
Income (loss) from continuing operations	146	(132)
Loss from discontinued operations, net	(1,093)	(484)
-----		
Net income (loss)	\$ (947)	\$ (616)
=====		
Basic income (loss) per share:		
Income (loss) from continuing operations	\$ 0.34	\$ (0.30)
Loss from discontinued operations, net	(2.52)	(1.12)
-----		
Net income (loss)	\$ (2.18)	\$ (1.42)
=====		
Diluted income (loss) per share:		
Income (loss) from continuing operations	\$ 0.34	\$ (0.30)
Loss from discontinued operations, net	(2.51)	(1.12)
-----		
Net income (loss)	\$ (2.17)	\$ (1.42)
=====		
Basic weighted average common shares outstanding	435	433
Diluted weighted average common shares outstanding	438	433

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HALLIBURTON COMPANY  
Condensed Consolidated Statements of Operations  
(Millions of dollars and shares except per share data)  
(Unaudited)

	Twelve Months Ended December 31	
	2003	2002
-----		
Revenues		
Drilling and Formation Evaluation	\$ 1,643	\$ 1

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Fluids	2,039	1
Production Optimization	2,766	2
Landmark and Other Energy Services	547	
-----		
Total Energy Services Group	6,995	6
Engineering and Construction Group	9,276	5
-----		
Total revenues	\$ 16,271	\$ 12
-----		
Operating income (loss)		
Drilling and Formation Evaluation	\$ 177	\$
Fluids	251	
Production Optimization	421	
Landmark and Other Energy Services	(23)	
-----		
Total Energy Services Group	826	
Engineering and Construction Group	(36)	
General corporate	(70)	
-----		
Total operating income (loss)	\$ 720	\$
-----		
Interest expense	(139)	
Interest income	30	
Foreign currency, net	-	
Other nonoperating, net	1	
-----		
Income (loss) from continuing operations before income taxes, minority interest and change in accounting principle	612	
Provision for income taxes	(234)	
Minority interest in net income of subsidiaries	(39)	
-----		
Income (loss) from continuing operations before change in accounting principle	339	
Loss from discontinued operations, net	(1,151)	
Cumulative effect of change in accounting principle, net	(8)	
-----		
Net loss	\$ (820)	\$
=====		
Basic income (loss) per share:		
Income (loss) from continuing operations before change in accounting principle	\$ 0.78	\$ (
Loss from discontinued operations, net	(2.65)	(
Change in accounting principle, net	(0.02)	
-----		
Net loss	\$ (1.89)	\$ (
=====		
Diluted income (loss) per share:		
Income (loss) from continuing operations before change in accounting principle	\$ 0.78	\$ (
Loss from discontinued operations, net	(2.64)	(
Change in accounting principle, net	(0.02)	
-----		
Net loss	\$ (1.88)	\$ (
=====		
Basic weighted average common shares outstanding	434	
Diluted weighted average common shares outstanding	437	



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HALLIBURTON COMPANY  
Condensed Consolidated Balance Sheets  
(Millions of dollars)  
(Unaudited)

	December 31	December 31
	2003	2002
-----		
Assets		
Current assets:		
Cash and equivalents	\$ 1,815	\$ 1,107
Total receivables, net	4,765	3,257
Inventories	695	734
Other current assets	644	462
-----		
Total current assets	7,919	5,560
Property, plant and equipment, net	2,526	2,629
Insurance for asbestos and silica related liabilities	2,045	2,059
Other assets	2,981	2,596
-----		
Total assets	\$ 15,471	\$ 12,844
=====		
Liabilities and Shareholders' Equity		
Current liabilities:		
Short-term notes payable	\$ 18	\$ 49
Current maturities of long-term debt	22	295
Accounts payable	1,776	1,077
Current asbestos and silica related liabilities	2,463	-
Other current liabilities	2,213	1,851
-----		
Total current liabilities	6,492	3,272
Long-term debt	3,415	1,181
Asbestos and silica related liabilities	1,637	3,425
Other liabilities	1,280	1,337
Minority interest in consolidated subsidiaries	100	71
-----		
Total liabilities	12,924	9,286
=====		
Total shareholders' equity	2,547	3,558
-----		
Total liabilities and shareholders' equity	\$ 15,471	\$ 12,844
=====		

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TABLE 1

HALLIBURTON COMPANY  
 Revenue and Operating Income Comparison  
 By Geographic Region - Energy Services Group Only  
 (Millions of dollars)  
 (Unaudited)

	Three Months Ended December 31		Three Months Ended September 30
	2003	2002	2003
-----			
Revenues			
North America	\$ 787	\$ 732	\$ 791
Latin America	255	218	244
Europe / Africa	350	381	356
Middle East / Asia	407	383	414
-----			
Total revenues	\$ 1,799	\$ 1,714	\$ 1,805
=====			

Operating Income			
North America	\$ 100	\$ 75	\$ 31
Latin America	48	24	51
Europe / Africa	36	39	28
Middle East / Asia	57	61	60
-----			
Total operating income	\$ 241	\$ 199	\$ 170
=====			

	Twelve Months Ended December 31	
	2003	2002
-----		
Revenues		
North America	\$ 3,085	\$ 3,031
Latin America	907	846
Europe / Africa	1,442	1,578
Middle East / Asia	1,561	1,381
-----		
Total revenues	\$ 6,995	\$ 6,836
=====		

Operating Income		
North America	\$ 306	\$ 199
Latin America	165	108





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North America:			
Anglo-Dutch lawsuit	\$ (77)	\$ (0.11)	\$ -
Mono Pumps gain on sale	24	0.03	-
Wellstream loss on sale	(11)	(0.02)	-
HMS gain on sale	24	0.03	-
Patent infringement lawsuit accrual	-	-	(98)
Restructuring charge	-	-	(51)
Bredero-Shaw impairment	-	-	(61)
Bredero-Shaw loss on sale	-	-	(18)
Latin America:			
Restructuring charge	-	-	(3)
Europe / Africa:			
Mono Pumps gain on sale	12	0.02	-
Wellstream loss on sale	(4)	(0.01)	-
EMC gain on sale	-	-	108
Restructuring charge	-	-	(7)
Middle East / Asia:			
Restructuring charge	-	-	(3)

###

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HALLIBURTON COMPANY

Date: January 29, 2004

By: /s/ Margaret E. Carriere

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Margaret E. Carriere  
Vice President and Secretary