

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

TRUSTCO BANK CORP N Y  
Form 8-K  
January 16, 2007

=====

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT  
TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): January 16, 2007

TrustCo Bank Corp NY  
(Exact name of registrant as specified in its charter)

NEW YORK	0-10592	14-1630287
State or Other Jurisdiction of Incorporation or Organization	Commission File No.	I.R.S. Employer Identification Number

5 SARNOWSKI DRIVE, GLENVILLE, NEW YORK 12302  
(Address of principal executive offices)

(518) 377-3311  
(Registrant's Telephone Number,  
Including Area Code)

NOT APPLICABLE  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

TrustCo Bank Corp NY

Item 2.02. Results of Operations and Financial Condition

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

-----  
-----  
On January 16, 2007, TrustCo Bank Corp NY ("TrustCo") issued a press release with fourth quarter and year to date results for the period ending December 31, 2006. Attached is a copy of the press release labeled as Exhibit 99(a).

Item 9.01. Financial Statements and Exhibits  
-----

(c) Exhibits

Reg S-K Exhibit No.	Description
-----	-----
99(a)	Press release dated January 16, 2007, for the period ending December 31, 2006, regarding fourth quarter and year to date results.

2

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: January 16, 2007

TrustCo Bank Corp NY  
(Registrant)

By: /s/ Robert T. Cushing

-----  
Robert T. Cushing  
Executive Vice President and  
Chief Financial Officer

3

Exhibits Index

The following exhibits are filed herewith:

Reg S-K Exhibit No.	Description	Page
-----	-----	-----

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

99(a)

Press release dated January 16, 2007,  
for the period ending December 31, 2006,  
regarding fourth quarter and year to date  
results.

5 - 11

4

TRUSTCO  
Bank Corp NY

Exhibit 99 (a)  
News Release

---

5 Sarnowski Drive, Glenville, New York, 12302  
(518) 377-3311 Fax: (518) 381-3668

Subsidiary: Trustco Bank

NASDAQ -- TRST

Contact: Robert M. Leonard  
Administrative Vice President  
(518) 381-3693

FOR IMMEDIATE RELEASE

TrustCo Announces Fourth Quarter Results  
Highlighted by Outstanding Loan and Deposit Growth

Glenville, New York - January 16, 2007 TrustCo Bank Corp NY (TrustCo, Nasdaq: TRST) today announced results for the fourth quarter of 2006 and for the full year. These results were highlighted by loans, which as of December 31, 2006 grew \$291.8 million or 20% compared to December 31, 2005. Deposits were also up for 2006 an impressive \$236.9 million or 9% compared to year-end 2005. Robert J. McCormick, President and Chief Executive Officer, commented, "It is gratifying to see such outstanding increases in both loans and deposits. This growth can be attributed to the new and existing markets we are now serving."

Net income for the full year 2006 was \$45.3 million compared to \$59.0 million for 2005. Diluted earnings per share were \$0.603 for 2006 compared to \$0.782 in diluted earnings per share for 2005. Return on average assets and return on average equity were 1.52% and 18.71% respectively for 2006 compared to 2.07% and 26.07% for 2005. Net income for the fourth quarter of 2006 was \$9.4 million compared to \$13.4 million for 2005. Diluted earnings per share were \$0.125 for the fourth quarter compared to \$0.178 for the fourth quarter of 2005.

Robert J. McCormick said, "The entire industry continues to suffer from the yield curve. As expected, 2006 was a challenging year for many banks, including ours. Margin compression along with one-time gains taken in 2005 placed downward pressure on earnings at our Company. While our 2006 results were down, they are still well ahead of industry averages."

During the fourth quarter, Trustco Bank opened two offices: (1) Chatham in Columbia County, New York and (2) North Clermont in Lake County, Florida. This brings our total number of offices to 91 with seventeen in Florida.

- More -

Robert J. McCormick said, "Looking forward to 2007 and beyond, TrustCo is well positioned for continued growth. Since we announced our growth initiative, we have added over 30 branch offices with an additional 25 branches pending. These new branch offices, mainly in downstate New York and Florida, should act as a catalyst for growth for years to come."

TrustCo is a \$3.2 billion bank holding company and through its subsidiary, Trustco Bank, operates 91 offices in New York, New Jersey, Vermont, Massachusetts, and Florida. In addition, the Bank operates a full service Trust Department. The common shares of TrustCo are traded on the Nasdaq Global Market of the Nasdaq Stock Market under the symbol TRST.

Except for the historical information contained herein, the matters discussed in this news release and other information contained in TrustCo's Securities and Exchange Commission filings may express "forward-looking statements." Those "forward-looking statements" may involve risk and uncertainties, including statements containing future events or performance and assumptions and other statements of historical facts.

TrustCo wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The following important factors, among others, in some cases have affected and in the future could affect TrustCo's actual results, and could cause TrustCo's actual financial performance to differ materially from that expressed in any forward-looking statement: (1) credit risk, (2) interest rate risk, (3) competition, (4) changes in the regulatory environment, and (5) changes in local market area and general business and economic trends. The foregoing list should not be construed as exhaustive, and the Company disclaims any obligation to subsequently revise any forward-looking statements to reflect events or circumstances after the date of such statements, or to reflect the occurrence of anticipated or unanticipated events.

TRUSTCO BANK CORP NY  
GLENNVILLE, NY

FINANCIAL HIGHLIGHTS

(dollars in thousands, except per share data)  
(Unaudited)

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

	12/31/06	Three Months Ended 09/30/06
Summary of operations		
Net interest income (TE)	\$ 24,257	25,164
Provision (credit) for loan losses	-	-
Net securities transactions	(332)	24
Noninterest income	4,074	3,871
Noninterest expense	13,452	11,699
Net income	9,356	11,179
Per common share		
Net income per share:		
- Basic	\$ 0.125	0.149
- Diluted	0.125	0.149
Cash dividends	0.160	0.160
Tangible Book value at period end	3.19	3.03
Market price at period end	11.12	10.84
At period end		
Full time equivalent employees	554	556
Full service banking offices	91	89
Performance ratios		
Return on average assets	1.21 %	1.48
Return on average equity (1)	15.39	18.89
Efficiency (2)	46.93	40.09
Net interest spread (TE)	2.84	3.03
Net interest margin (TE)	3.28	3.46
Dividend payout ratio	128.22	107.12
Capital ratios at period end (3)		
Total equity to assets	7.67 %	7.81
Tier 1 risk adjusted capital	14.88	15.11
Total risk adjusted capital	16.14	16.38
Asset quality analysis at period end		
Nonperforming loans to total loans	0.40 %	0.38
Nonperforming assets to total assets	0.23	0.22
Allowance for loan losses to total loans	2.02	2.53
Coverage ratio (4)	5.0 X	6.7

(1) Average equity excludes the effect of accumulated other comprehensive income.

(2) Calculated as noninterest expense (excluding ORE income/expense, specialized consulting and any one-time charges) divided by taxable equivalent net interest income plus noninterest income (excluding net securities transactions and one-time income items).

(3) Capital ratios exclude the effect of accumulated other comprehensive income.

(4) Calculated as allowance for loan losses divided by total nonperforming loans.

TE = Taxable equivalent.

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

	Twelve Months Ended	
	12/31/06	12/31/05
Summary of operations		
Net interest income (TE)	\$ 101,370	107,948
Provision (credit) for loan losses	(3,575)	(6,260)
Net securities transactions	(596)	5,999
Noninterest income	15,455	19,290
Noninterest expense	49,062	46,232
Net income	45,325	58,989
Per common share		
Net income per share:		
- Basic	\$ 0.605	0.787
- Diluted	0.603	0.782
Cash dividends	0.640	0.610
Tangible Book value at period end	3.19	3.05
Market price at period end	11.12	12.42
Performance ratios		
Return on average assets	1.52 %	2.07
Return on average equity (1)	18.71	26.07
Efficiency (2)	42.03	38.29
Net interest spread (TE)	3.08	3.61
Net interest margin (TE)	3.50	3.90
Dividend payout ratio	105.70	77.46

(1) Average equity excludes the effect of accumulated other comprehensive income.

(2) Calculated as noninterest expense (excluding ORE income/expense, specialized consulting and any one-time charges) divided by taxable equivalent net interest income plus noninterest income (excluding net securities transactions and one-time income items).

TE = Taxable equivalent.

8

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
(dollars in thousands)  
(Unaudited)

	12/31/06
ASSETS	
Loans, net	\$ 1,726,898
Securities available for sale	1,048,270
Federal funds sold and other short-term investments	243,449
	-----
Total earning assets	3,018,617
Cash and due from banks	47,889
Bank premises and equipment	24,050

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Other assets		70,631
		-----
Total assets		\$ 3,161,187
		=====
LIABILITIES		
Deposits:		
Demand		\$ 259,401
Interest-bearing checking		290,784
Savings		662,310
Money market		310,719
Certificates of deposit (in denominations of \$100,000 or more)		299,813
Other time deposits		976,356
		-----
Total deposits		2,799,383
Short-term borrowings		95,507
Long-term debt		59
Other liabilities		26,715
		-----
Total liabilities		2,921,664
SHAREHOLDERS' EQUITY		239,523
		-----
Total liabilities and shareholders' equity		\$ 3,161,187
		=====
Number of common shares outstanding, in thousands		74,873

9

CONSOLIDATED STATEMENTS OF INCOME  
(dollars in thousands, except per share data)  
(Unaudited)

	12/31/06	Three Months 09/30/06
Interest income		
Loans	\$ 27,883	26,
Investments	13,691	14,
Federal funds sold and other short term investments	2,140	2,
	-----	-----
Total interest income	43,714	42,
Interest expense		
Deposits	19,264	17,
Borrowings	981	
	-----	-----

Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Total interest expense	20,245	18,
Net interest income	23,469	24,
Provision (credit) for loan losses	-	
Net interest income after provision for loan losses	23,469	24,
Net securities transactions	(332)	
Noninterest income	4,074	3,
Noninterest expense	13,452	11,
Income before income taxes	13,759	16,
Income tax expense	4,403	5,
Net income	\$ 9,356	11,
Net income per share:		
- Basic	\$ 0.125	0.
- Diluted	\$ 0.125	0.
Avg equivalent shares outstanding, in thousands:		
- Basic	74,941	74,
- Diluted	75,139	75,

10

CONSOLIDATED STATEMENTS OF INCOME  
(dollars in thousands, except per share data)  
(Unaudited)

	Twelve Months Ended	
	12/31/06	12/31/05
Interest income		
Loans	\$ 104,400	86,
Investments	55,895	51,
Federal funds sold and other short term investments	8,912	12,
Total interest income	169,207	150,
Interest expense		
Deposits	67,228	43,
Borrowings	3,712	2,



Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K

Total interest expense	70,940	45
Net interest income	98,267	104
Provision (credit) for loan losses	(3,575)	(6)
	-----	-----
Net interest income after provision for loan losses	101,842	110
Net securities transactions	(596)	5
Noninterest income	15,455	19
Noninterest expense	49,062	46
	-----	-----
Income before income taxes	67,639	89
Income tax expense	22,314	30
	-----	-----
Net income	\$ 45,325	58
	=====	=====
Net income per share:		
- Basic	\$ 0.605	0
- Diluted	\$ 0.603	0
Avg equivalent shares outstanding, in thousands:		
- Basic	74,904	74
- Diluted	75,149	75