CHURCH & DWIGHT CO INC /DE/		
Form 10-Q May 03, 2018		
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**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended March 31, 2018

Commission file number 1-10585

CHURCH & DWIGHT CO., INC.

(Exact name of registrant as specified in its charter)

Delaware 13-4996950 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

500 Charles Ewing Boulevard, Ewing, N.J. 08628

(Address of principal executive offices)

Registrant's telephone number, including area code: (609) 806-1200

Securities registered pursuant to Section 12(b) of the Act:

Name of each exchange

Title of each class on which registered
Common Stock, \$1 par value New York Stock Exchange
Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Non-accelerated filer Smaller reporting company

#### Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 1, 2018, there were 244,702,059 shares of Common Stock outstanding.

# TABLE OF CONTENTS

# PART I

Item			Page
1.		Financial Statements	3
2.		Management's Discussion and Analysis of Financial Condition and Results of Operations	20
3.		Quantitative and Qualitative Disclosures about Market Risk	25
4. PART II		Controls and Procedures	25
	1. <u>Legal Proceedi</u>	ings	26
	1A. Risk Factors		27
	2. <u>Unregistered S</u>	ales of Equity Securities and Use of Proceeds	28
	6. Exhibits		29

2

## PART I – FINANCIAL INFORMATION

# ITEM 1: FINANCIAL STATEMENTS CHURCH & DWIGHT CO., INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In millions, except per share data)

	Three Months Ended	
	March	March
	31,	31,
	2018	2017
Net Sales	\$1,006.0	\$877.2
Cost of sales	554.5	477.9
Gross Profit	451.5	399.3
Marketing expenses	99.9	90.8
Selling, general and administrative expenses	131.3	112.4
Income from Operations	220.3	196.1
Equity in earnings of affiliates	2.1	2.1
Investment earnings	0.5	0.4
Other income (expense), net	(2.1)	(0.2)
Interest expense	(20.1)	(8.2)
Income before Income Taxes	200.7	190.2
Income taxes	42.9	58.7
Net Income	\$157.8	\$131.5
Weighted average shares outstanding - Basic	244.9	254.1
Weighted average shares outstanding - Diluted	250.0	259.7
Net income per share - Basic	\$0.64	\$0.52
Net income per share - Diluted	\$0.63	\$0.51
Cash dividends per share	\$0.22	\$0.19

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(In millions)

Three Months
Ended
March March
31, 31,

	2018	2017
Net Income	\$157.8	\$131.5
Other comprehensive income, net of tax:		
Foreign exchange translation adjustments	3.5	7.9
Income (loss) from derivative agreements	(0.2)	(0.6