CALAVO GROWERS INC Form 10-Q September 09, 2015 <u>Table of Contents</u>

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2015

OR

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 000-33385

CALAVO GROWERS, INC.

(Exact name of registrant as specified in its charter)

California 33-0945304 (State of incorporation) (I.R.S. Employer Identification No.)

1141-A Cummings Road

Santa Paula, California 93060

(Address of principal executive offices) (Zip code)

## Edgar Filing: CALAVO GROWERS INC - Form 10-Q

(805) 525-1245

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

| Large accelerated filer | Accelerated filer                    | Non-accelerated filer | Smaller Reporting Company |  |
|-------------------------|--------------------------------------|-----------------------|---------------------------|--|
|                         | (Do not check if a smaller reporting |                       |                           |  |
|                         | company)                             |                       |                           |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).Yes No

Registrant's number of shares of common stock outstanding as of July 31, 2015 was 17,383,295

Table of Contents

#### CAUTIONARY STATEMENT

This Quarterly Report on Form 10-Q, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 2, contains forward-looking statements that involve risks, uncertainties and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, the results of Calavo Growers, Inc. and its consolidated subsidiaries (Calavo, the Company, we, us or our) may differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements, other than statements of historical fact, are statements that could be deemed forward-looking statements, including, but not limited to, any projections of revenue, margins, expenses, earnings, earnings per share, tax provisions, cash flows, currency exchange rates, the impact of acquisitions or other financial items; any statements of the plans, strategies and objectives of management for future operations, including execution of restructuring and integration plans; any statements regarding current or future macroeconomic trends or events and the impact of those trends and events on Calavo and its financial performance; any statements regarding pending investigations, claims or disputes; any statements of expectation or belief; and any statements of assumptions underlying any of the foregoing. Risks, uncertainties and assumptions include the impact of macroeconomic trends and events; the competitive pressures faced by Calavo's businesses; the development and transition of new products and services (and the enhancement of existing products and services) to meet customer needs; integration and other risks associated with business combinations; the hiring and retention of key employees; the resolution of pending investigations, claims and disputes; and other risks that are described herein, including, but not limited to, the items discussed in Item 1A, Risk Factors, in our Annual Report on Form 10-K for the fiscal year ended October 31, 2014, and those detailed from time to time in our other filings with the Securities and Exchange Commission. Calavo assumes no obligation and does not intend to update these forward-looking statements.

# Table of Contents

# CALAVO GROWERS, INC.

#### INDEX

#### PAGE

# PART I. FINANCIAL INFORMATION

| Item 1. Financial Statements ( | unaudited): |
|--------------------------------|-------------|
|--------------------------------|-------------|

|                | Consolidated Condensed Balance Sheets – July 31, 2015 and October 31, 2014  | 4  |
|----------------|---|----|
|                | Consolidated Condensed Statements of Income – Three Months and Nine Months Ended July 31, 2015 and 2014               | 5  |
|                | Consolidated Condensed Statements of Comprehensive Income – Three Months and Nine Months Ended July 31, 2015 and 2014 | 6  |
|                | Consolidated Condensed Statements of Cash Flows - Nine Months Ended July 31, 2015 and 2014                            | 7  |
|                | Notes to Consolidated Condensed Financial Statements  | 8  |
| <u>Item 2.</u> | Management's Discussion and Analysis of Financial Condition and Results of Operations                                 | 18 |
| <u>Item 3.</u> | Quantitative and Qualitative Disclosures About Market Risk  | 25 |
| <u>Item 4.</u> | Controls and Procedures   | 25 |
| <u>PART II</u> | . OTHER INFORMATION   |    |
| <u>Item 1.</u> | Legal Proceedings   | 26 |
| Item 1A        | . <u>Risk Factors</u>   | 26 |
| <u>Item 6.</u> | Exhibits  | 26 |
|                | Signatures  | 27 |
|                |   |    |

Table of Contents

## PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### CALAVO GROWERS, INC.

## CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

(in thousands, except per share amounts)

|   | July 31,<br>2015 | October 31, 2014 |
|---|------------------|------------------|
| Assets  |                  |                  |
| Current assets:   |                  |                  |
| Cash and cash equivalents   | \$ 5,536         | \$ 6,744         |
| Accounts receivable, net of allowances of \$1,797 (2015) and \$3,248 (2014) | 66,147           | 56,618           |
| Inventories, net  | 31,574           | 30,975           |
| Prepaid expenses and other current assets                                   | 19,263           | 19,528           |
| Advances to suppliers   | 2,746            | 3,258            |
| Income taxes receivable   | 978              | 2,627            |
| Deferred income taxes   | 3,294            | 3,294            |
| Total current assets  | 129,538          | 123,044          |
| Property, plant, and equipment, net   | 66,446           | 57,352           |
| Investment in Limoneira Company   | 35,591           | 44,355           |
| Investment in unconsolidated entities                                       | 19,760           | 18,380           |
| Deferred income taxes   | 15,354           | 12,287           |
| Goodwill  | 18,262           | 18,262           |
| Other assets  | 7,753            | 9,784            |
|   | \$ 292,704       | \$ 283,464       |
| Liabilities and shareholders' equity  |                  |                  |