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(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of the registrant’s common units representing limited partner interests outstanding as of April 26, 2018 was 101,391,063.







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• Real Assets: Real estate, power, infrastructure and energy funds advised by Carlyle, as well as those energy funds advised by NGP Energy Capital Management in which Carlyle is entitled to receive a share of carried interest

• Global Credit: Distressed credit, energy credit, opportunistic credit and corporate mezzanine funds, and other closed-end credit funds advised by Carlyle

• Investment Solutions: Funds and vehicles advised by AlpInvest Partners B.V. (“AlpInvest”) and Metropolitan Real Estate Equity Management, LLC (“Metropolitan”), which include primary fund, secondary and co-investment strategies  
• Carry funds specifically exclude those funds advised by NGP Energy Capital Management in which Carlyle is not entitled to receive a share of carried interest (or “NGP management fee funds”), collateralized loan obligation vehicles (“CLOs”), business development companies, and our former hedge fund platform.



Our calculations of AUM and Fee-earning AUM may differ from the calculations of other alternative asset managers. As a result, these measures may not be comparable to similar measures presented by other alternative asset managers. In addition, our calculation of AUM (but not Fee-earning AUM) includes uncalled commitments to, and the fair value of invested capital in, our investment funds from Carlyle and our personnel, regardless of whether such commitments or invested capital are subject to management fees, incentive fees or performance allocations. Our calculations of AUM or Fee-earning AUM are not based on any definition of AUM or Fee-earning AUM that is set forth in the agreements governing the investment funds that we manage or advise.







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Net income attributable to The Carlyle Group L.P. per common unit (see Note 11)

Basic	\$0.34	\$ 0.97
Diluted	\$0.30	\$ 0.90
Weighted-average common units		
Basic	100,732,859	337,534
Diluted	111,303,980	67,452
Distributions declared per common unit	\$0.33	\$ 0.16

Substantially all revenue is earned from affiliates of the Partnership. See accompanying notes.

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other economic interests in the entity that would absorb more than an insignificant amount of the expected losses or returns of the entity, are not considered variable interests. The Partnership considers all economic interests, including indirect interests, to determine if a fee is considered a variable interest.





these estimates and such differences could be material.

Revenue Recognition

On January 1, 2018, the Partnership adopted ASU 2014-9, Revenue from Contracts with Customers (Topic 606) (“ASU 2014-9”) under the modified retrospective method. ASU 2014-9, and related amendments, provide comprehensive guidance for recognizing revenue from contracts with customers. Revenue is recognized when the entity transfers promised goods or



which reduced total partners' capital. Additionally, while the determination of who is the customer in a contractual arrangement will be made on a contract-by-contract basis, the customer will generally be the investment fund for our significant management and advisory contracts. The customer determination impacts the Partnership's analysis of the accounting for contract costs. Also, the recovery of certain costs incurred on behalf of Carlyle funds, primarily travel and entertainment costs, that were previously presented net in our unaudited condensed consolidated statements of operations are presented gross beginning on January 1, 2018 as the Partnership controls the inputs to its investment management performance obligation. For the three months ended March 31, 2018, these costs were approximately \$6.1 million and are presented in interest and other income and general, administrative and other expenses in our unaudited condensed consolidated statements of operations.



accounts earn management fees at all times on contributions for unrealized investments or on the initial commitment amount. Management fees for the Investment Solutions carry fund vehicles are generally due quarterly and recognized over the related quarter.

As of both March 31, 2018 and December 31, 2017, management fee receivables were \$47.7 million and are included in due from affiliates and other receivables, net, in our unaudited condensed consolidated balance sheets.

The Partnership also provides transaction advisory and portfolio advisory services to the portfolio companies, and where covered by separate contractual agreements, recognizes fees for these services when the service has been provided and collection is reasonably assured. Fund management fees includes transaction and portfolio advisory fees of \$6.6 million and \$11.7 million for the three months ended March 31, 2018 and 2017, respectively, net of any offsets as defined in the respective



respective partnership agreement. The Partnership recognizes revenues attributable to performance allocations based upon the amount that would be due pursuant to the fund partnership agreement at each period end as if the funds were terminated at that date. Accordingly, the amount recognized as investment income for performance allocations reflects the Partnership's share of the gains and losses of the associated funds' underlying investments measured at their then-current fair values relative to the fair values as of the end of the prior period. Because of the inherent uncertainty, these estimated values may differ significantly from the values that would have been used had a ready market for the investments existed, and it is reasonably possible that the difference could be material.

Carried interest is ultimately realized when: (i) an underlying investment is profitably disposed of, (ii) certain costs borne by the limited partner investors have been reimbursed, (iii) the fund's cumulative returns are in excess of the preferred return and (iv) the Partnership has decided to collect carry rather than return additional capital to limited partner investors. Realized



date. Accordingly, the measured value of the award will not be finalized until the vesting date.

The Partnership recognizes equity-based award forfeitures in the period they occur as a reversal of previously recognized compensation expense. The reduction in compensation expense is determined based on the specific awards forfeited during that period. Furthermore, the Partnership recognizes all excess tax benefits and deficiencies as income tax benefit or expense in the unaudited condensed consolidated statement of operations.



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Carlyle Holdings partnerships whereby the corporate taxpayers have agreed to pay to the limited partners of the Carlyle Holdings partnerships involved in any exchange transaction 85% of the amount of cash tax savings, if any, in U.S. federal, state and local income tax or foreign or franchise tax that the corporate taxpayers realize as a result of these increases in tax basis and, in limited cases, transfers or prior increases in tax basis. The corporate taxpayers expect to benefit from the remaining 15% of cash tax savings, if any, in income tax they realize. Payments under the tax receivable agreement will be based on the tax reporting positions that the Partnership will determine. The corporate taxpayers will not be reimbursed for any payments previously made under the tax receivable agreement if a tax basis increase is successfully challenged by the Internal Revenue Service.



The fair value of non-equity securities or other investments, which may include instruments that are not listed on an exchange, considers, among other factors, external pricing sources, such as dealer quotes or independent pricing services, recent trading activity or other information that, in the opinion of the Partnership, may not have been reflected in pricing obtained from external sources.

When valuing private securities or assets without readily determinable market prices, the Partnership gives consideration to operating results, financial condition, economic and/or market events, recent sales prices and other pertinent information. These valuation procedures may vary by investment, but include such techniques as comparable public market valuation, comparable acquisition valuation and discounted cash flow analysis. Because of the inherent uncertainty, these estimated values

































































































































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Unrealized	46.5	(30.5	)	16.0
Total principal investment income (loss)	\$46.3	\$ (35.7	)	\$ 10.6

- (a) Amounts labeled as performance allocations in the unaudited condensed consolidated statements of operations.  
(b) Amounts labeled as performance allocations and incentive fee related compensation in the unaudited condensed consolidated statements of operations.

The Carlyle Group L.P.

Notes to the Condensed Consolidated Financial Statements  
(Unaudited)

(2) Adjustments to performance revenues and principal investment income (loss) relate to (i) amounts earned from the Consolidated Funds, which were eliminated in the U.S. GAAP consolidation but were included in the segment results, (ii) amounts attributable to non-controlling interests in consolidated entities, which were excluded from the segment results, (iii) the reclassification of NGP performance revenues, which are included in investment income in U.S. GAAP financial statements, (iv) the reclassification of certain incentive fees from business development companies, which are included in fund management fees in the segment results, and (v) the reclassification of certain tax expenses associated with performance revenues. Adjustments to principal investment income (loss) also include the reclassification of earnings for the investments in NGP Management and its affiliates to the appropriate operating captions for the segment results, the exclusion of charges associated with the investment in NGP Management and its affiliates that are excluded from the segment results, and adjustments to reflect the Partnership's share of Urbplan's net losses as investment losses for the segment results until Urbplan was deconsolidated during the third quarter of 2017. Adjustments are also included in these financial statement captions to reflect the Partnership's economic interests in Claren Road (through January 2017).

(e) The Total Assets adjustment represents the addition of the assets of the Consolidated Funds that were eliminated in consolidation to arrive at the Partnership's total assets.

#### 14. Subsequent Events

In April 2018, the Board of Directors of the general partner of the Partnership declared a quarterly distribution of \$0.27 per common unit to common unitholders of record at the close of business on May 11, 2018, payable on May 17, 2018.

In April 2018, the Board of Directors of the general partner of the Partnership declared a quarterly distribution of \$0.367188 per Preferred Unit to preferred unitholders of record at the close of business on June 1, 2018, payable on June 15, 2018. See Note 12 for more information on the Preferred Units.

The Carlyle Group L.P.

Notes to the Condensed Consolidated Financial Statements  
(Unaudited)

15. Supplemental Financial Information

The following supplemental financial information illustrates the consolidating effects of the Consolidated Funds on the Partnership's financial position as of March 31, 2018 and December 31, 2017 and results of operations for the three months ended March 31, 2018 and 2017. The supplemental statement of cash flows is presented without effects of the Consolidated Funds.

	As of March 31, 2018			
	Consolidated Operating Entities	Consolidated Funds	Eliminations	Consolidated
	(Dollars in millions)			
Assets				
Cash and cash equivalents	\$ 1,068.2	\$ —	\$ —	\$ 1,068.2
Cash and cash equivalents held at Consolidated Funds	—	355.9	—	355.9
Restricted cash	9.8	—	—	9.8
Corporate treasury investments	375.9	—	—	375.9
Investments, including performance allocations of \$3,650.1 million	5,552.2	—	(241.8 )	5,310.4
Investments of Consolidated Funds	—	4,995.9	—	4,995.9
Due from affiliates and other receivables, net	279.3	—	(5.3 )	274.0
Due from affiliates and other receivables of Consolidated Funds, net	—	180.5	—	180.5
Fixed assets, net	97.8	—	—	97.8
Deposits and other	61.2	—	—	61.2
Intangible assets, net	34.0	—	—	34.0
Deferred tax assets	178.2	—	—	178.2
Total assets	\$ 7,656.6	\$ 5,532.3	\$ (247.1 )	\$ 12,941.8
Liabilities and partners' capital				
Debt obligations	\$ 1,603.9	\$ —	\$ —	\$ 1,603.9
Loans payable of Consolidated Funds	—	4,554.5	—	4,554.5
Accounts payable, accrued expenses and other liabilities	318.9	—	—	318.9
Accrued compensation and benefits	2,149.0	—	—	2,149.0
Due to affiliates	178.1	—	—	178.1
Deferred revenue	230.7	—	—	230.7
Deferred tax liabilities	78.9	—	—	78.9
Other liabilities of Consolidated Funds	—	720.0	—	720.0
Accrued giveback obligations	64.8	—	—	64.8
Total liabilities	4,624.3	5,274.5	—	9,898.8
Series A preferred units	387.5	—	—	387.5
Partners' capital	729.8	68.7	(68.7 )	729.8
Accumulated other comprehensive loss	(67.4 )	5.5	(6.0 )	(67.9 )
Non-controlling interests in consolidated entities	396.9	12.4	—	409.3
Non-controlling interests in Carlyle Holdings	1,585.5	171.2	(172.4 )	1,584.3
Total partners' capital	3,032.3	257.8	(247.1 )	3,043.0
Total liabilities and partners' capital	\$ 7,656.6	\$ 5,532.3	\$ (247.1 )	\$ 12,941.8



The Carlyle Group L.P.

Notes to the Condensed Consolidated Financial Statements  
(Unaudited)

As of December 31, 2017 (As Adjusted)

	Consolidated Operating Entities	Consolidated Funds	Eliminations	Consolidated
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 (Dollars in millions)

<b>Assets</b>				
Cash and cash equivalents	\$ 1,000.1	\$ —	\$ —	\$ 1,000.1
Cash and cash equivalents held at Consolidated Funds	—	377.6	—	377.6
Restricted cash	28.7	—	—	28.7
Corporate treasury investments	376.3	—	—	376.3
Investments, including performance allocations of \$3,664.3 million	5,508.5	—	(219.9 )	5,288.6
Investments of Consolidated Funds	—	4,534.3	—	4,534.3
Due from affiliates and other receivables, net	268.7	—	(5.3 )	263.4
Due from affiliates and other receivables of Consolidated Funds, net	—	50.8	—	50.8
Fixed assets, net	100.4	—	—	100.4
Deposits and other	54.1	—	—	54.1
Intangible assets, net	35.9	—	—	35.9
Deferred tax assets	170.4	—	—	170.4
<b>Total assets</b>	<b>\$ 7,543.1</b>	<b>\$ 4,962.7</b>	<b>\$ (225.2 )</b>	<b>\$ 12,280.6</b>
<b>Liabilities and partners' capital</b>				
Loans payable	\$ 1,573.6	\$ —	\$ —	\$ 1,573.6
Loans payable of Consolidated Funds	—	4,303.8	—	4,303.8
Accounts payable, accrued expenses and other liabilities	355.1	—	—	355.1
Accrued compensation and benefits	2,222.6	—	—	2,222.6
Due to affiliates	229.9	—	—	229.9
Deferred revenue	82.1	—	—	82.1
Deferred tax liabilities	75.6	—	—	75.6
Other liabilities of Consolidated Funds	—	422.1	—	422.1
Accrued giveback obligations	66.8	—	—	66.8
<b>Total liabilities</b>	<b>4,605.7</b>	<b>4,725.9</b>	<b>—</b>	<b>9,331.6</b>
Series A preferred units	387.5	—	—	387.5
Partners' capital	701.8	62.8	(62.8 )	701.8
Accumulated other comprehensive income (loss)	(72.2 )	4.1	(4.6 )	(72.7 )
Non-controlling interests in consolidated entities	391.4	13.3	—	404.7
Non-controlling interests in Carlyle Holdings	1,528.9	156.6	(157.8 )	1,527.7
<b>Total partners' capital</b>	<b>2,937.4</b>	<b>236.8</b>	<b>(225.2 )</b>	<b>2,949.0</b>
<b>Total liabilities and partners' capital</b>	<b>\$ 7,543.1</b>	<b>\$ 4,962.7</b>	<b>\$ (225.2 )</b>	<b>\$ 12,280.6</b>



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The Carlyle Group L.P.

Notes to the Condensed Consolidated Financial Statements  
(Unaudited)

	Three Months Ended March 31, 2018			
	Consolidated	Consolidated	Eliminations	Consolidated
	Operating	Funds		
Revenues				
Fund management fees	\$ 270.3	\$ —	\$ (5.8 )	\$ 264.5
Incentive fees	6.4	—	(0.1 )	6.3
Investment income				
Performance allocations				
Realized	220.6	—	—	220.6
Unrealized	87.5	—	—	87.5
Principal investment income				
Realized	27.5	—	—	27.5
Unrealized	29.1	—	(2.5 )	26.6
Total investment income	364.7	—	(2.5 )	362.2
Interest and other income	28.5	—	(6.0 )	22.5
Interest and other income of Consolidated Funds	—	47.3	—	47.3
Total revenues	669.9	47.3	(14.4 )	702.8
Expenses				
Compensation and benefits				
Base compensation	187.3	—	—	187.3
Equity-based compensation	84.9	—	—	84.9
Performance allocations and incentive fee related compensation				
Realized	108.4	—	—	108.4
Unrealized	49.6	—	—	49.6
Total compensation and	430.2	—	—	430.2

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benefits General, administrative and other expenses	95.0	—	—	)	95.0
Interest	17.9	—	—		17.9
Interest and other expenses of Consolidated Funds	—	44.3	(8.4	)	35.9
Other non-operating expenses	0.3	—	—		0.3
Total expenses	543.4	44.3	(8.4	)	579.3
Other income Net investment gains of Consolidated Funds	—	2.0	—		2.0
Income before provision for income taxes	126.5	5.0	(6.0	)	125.5
Provision for income taxes	7.8	—	—		7.8
Net income	118.7	5.0	(6.0	)	117.7
Net income attributable to non-controlling interests in consolidated entities	12.0	—	(1.0	)	11.0
Net income attributable to Carlyle Holdings	106.7	5.0	(5.0	)	106.7
Net income attributable to non-controlling interests in Carlyle Holdings	67.0	—	—		67.0
Net income attributable to The Carlyle Group L.P.	39.7	5.0	(5.0	)	39.7
Net income attributable to Series A Preferred Unitholders	5.9	—	—		5.9
Net income attributable to The Carlyle Group L.P. Common Unitholders	\$ 33.8	\$ 5.0	\$ (5.0	)	\$ 33.8



## The Carlyle Group L.P.

Notes to the Condensed Consolidated Financial Statements  
(Unaudited)

	Three Months Ended March 31, 2017 (As Adjusted)			
	Consolidated Operating Entities	Consolidated Funds	Eliminations	Consolidated
	(Dollars in millions)			
<b>Revenues</b>				
Fund management fees	\$250.3	\$ —	\$ (4.0 )	\$ 246.3
Incentive fees	5.6	—	—	5.6
Investment income (loss)				
Performance allocations				
Realized	77.6	—	—	77.6
Unrealized	598.4	—	—	598.4
Principal investment income				
Realized	(0.1 )	—	(0.1 )	(0.2 )
Unrealized	51.8	—	(5.3 )	46.5
Total investment income	727.7	—	(5.4 )	722.3
Interest and other income	15.9	—	(5.5 )	10.4
Interest and other income of Consolidated Funds	—	42.9	—	42.9
Revenue of a real estate VIE	92.6	—	—	92.6
Total revenues	1,092.1	42.9	(14.9 )	1,120.1
<b>Expenses</b>				
Compensation and benefits				
Base compensation	146.0	—	—	146.0
Equity-based compensation	72.8	—	—	72.8
Performance allocations and incentive fee related compensation				
Realized	45.8	—	—	45.8
Unrealized	271.3	—	—	271.3
Total compensation and benefits	535.9	—	—	535.9
General, administrative and other expenses	93.8	—	—	93.8
Interest	15.0	—	—	15.0
Interest and other expenses of Consolidated Funds	—	53.0	(7.8 )	45.2
Interest and other expenses of a real estate VIE and loss on deconsolidation	119.6	—	—	119.6
Total expenses	764.3	53.0	(7.8 )	809.5
<b>Other income</b>				
Net investment gains of Consolidated Funds	—	17.1	—	17.1
Income before provision for income taxes	327.8	7.0	(7.1 )	327.7
Provision for income taxes	5.8	—	—	5.8
Net income	322.0	7.0	(7.1 )	321.9
Net income attributable to non-controlling interests in consolidated entities	3.4	—	(0.1 )	3.3
Net income attributable to Carlyle Holdings	318.6	7.0	(7.0 )	318.6
Net income attributable to non-controlling interests in Carlyle Holdings	235.6	—	—	235.6

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Net income attributable to The Carlyle Group L.P.                      \$83.0    \$ 7.0    \$ (7.0    )    \$ 83.0

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## The Carlyle Group L.P.

Notes to the Condensed Consolidated Financial Statements  
(Unaudited)

	Three Months Ended March 31, 2018      2017 (Dollars in millions)	
Cash flows from operating activities		
Net income	\$ 118.7	\$ 322.0
Adjustments to reconcile net income to net cash flows from operating activities:		
Depreciation and amortization	10.7	10.0
Equity-based compensation	84.9	72.8
Non-cash performance allocations and incentive fees	(71.8 )	(348.9 )
Other non-cash amounts	6.9	0.2
Principal investment income	(53.8 )	(48.1 )
Purchases of investments	(117.5 )	(66.1 )
Proceeds from the sale of investments	225.2	168.8
Payments of contingent consideration	(37.5 )	(22.5 )
Deconsolidation of Claren Road	—	(23.3 )
Change in deferred taxes, net	(2.8 )	(3.1 )
Change in due from affiliates and other receivables	5.1	(2.5 )
Change in receivables and inventory of a real estate VIE	—	(27.9 )
Change in deposits and other	(12.1 )	(6.7 )
Change in other assets of a real estate VIE	—	(1.7 )
Change in accounts payable, accrued expenses and other liabilities	(38.3 )	12.6
Change in accrued compensation and benefits	(82.9 )	(159.8 )
Change in due to affiliates	(15.5 )	67.1
Change in other liabilities of a real estate VIE	—	56.6
Change in deferred revenue	147.5	188.0
Net cash provided by operating activities	166.8	187.5
Cash flows from investing activities		
Purchases of fixed assets, net	(4.7 )	(3.7 )
Net cash used in investing activities	(4.7 )	(3.7 )
Cash flows from financing activities		
Payments on debt obligations	(6.8 )	—
Proceeds from debt obligations	34.5	66.1
Net payments on loans payable of a real estate VIE	—	(7.4 )
Distributions to common unitholders	(33.2 )	(13.7 )
Distributions to preferred unitholders	(5.9 )	—
Distributions to non-controlling interest holders in Carlyle Holdings	(77.5 )	(38.9 )
Contributions from non-controlling interest holders	3.4	—
Distributions to non-controlling interest holders	(21.1 )	(38.0 )
Common units repurchased	—	(0.2 )
Change in due to/from affiliates financing activities	(19.2 )	31.1
Net cash used in financing activities	(125.8 )	(1.0 )
Effect of foreign exchange rate changes	12.9	7.8
Increase in cash, cash equivalents and restricted cash	49.2	190.6
Cash, cash equivalents and restricted cash, beginning of period	1,028.8	684.0

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Cash, cash equivalents and restricted cash, end of period	\$ 1,078.0	\$ 874.6
Reconciliation of cash, cash equivalents and restricted cash, end of period:		
Cash and cash equivalents	\$ 1,068.2	\$ 799.2
Restricted cash	9.8	75.4
Total cash, cash equivalents and restricted cash, end of period	\$ 1,078.0	\$ 874.6
Cash and cash equivalents held at Consolidated Funds	\$ 355.9	\$ 377.6

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion analyzes the financial condition and results of operations of The Carlyle Group L.P. (the "Partnership"). Such analysis should be read in conjunction with the consolidated financial statements and the related notes included in this Quarterly Report on Form 10-Q and the Annual Report on Form 10-K for the year ended December 31, 2017.

### Overview

We conduct our operations through four reportable segments: Corporate Private Equity, Real Assets, Global Credit, and Investment Solutions.

**Corporate Private Equity** — Our Corporate Private Equity segment advises our 23 buyout and 10 growth capital funds, which seek a wide variety of investments of different sizes and growth potentials. As of March 31, 2018, our Corporate Private Equity segment had \$75 billion in AUM and over \$35 billion in Fee-earning AUM.

**Real Assets** — Our Real Assets segment advises our eleven U.S. and internationally focused real estate funds, our two infrastructure funds, our two power funds, our international energy fund, as well as our four Legacy Energy funds (funds that we jointly advise with Riverstone). The segment also includes five NGP management fee funds and four carry funds advised by NGP. As of March 31, 2018, our Real Assets segment had over \$44 billion in AUM and over \$32 billion in Fee-earning AUM.

**Global Credit** — Our Global Credit segment advises a group of 53 funds that pursue investment opportunities across structured credit, direct lending, distressed credit, energy credit, and opportunistic credit. As of March 31, 2018, our Global Credit segment had approximately \$34 billion in AUM and \$28 billion in Fee-earning AUM.

**Investment Solutions** — Our Investment Solutions segment advises global private equity and real estate fund of funds programs and related co-investment and secondary activities across 209 fund vehicles. As of March 31, 2018, our Investment Solutions segment had approximately \$49 billion in AUM and \$31 billion in Fee-earning AUM.

We earn management fees pursuant to contractual arrangements with the investment funds that we manage and fees for transaction advisory and oversight services provided to portfolio companies of these funds. We also typically receive from an investment fund either an incentive fee or a special residual allocation of income, which we refer to as a performance allocation, or carried interest, in the event that specified investment returns are achieved by the fund. Under U.S. generally accepted accounting principles ("U.S. GAAP"), we are required to consolidate some of the investment funds that we advise. However, for segment reporting purposes, we present revenues and expenses on a basis that deconsolidates these investment funds. Accordingly, our segment revenues primarily consist of fund management and related advisory fees, performance revenues (consisting of incentive fees and performance allocations), principal investment income, including realized and unrealized gains on our investments in our funds and other trading securities, as well as interest and other income. Our segment expenses primarily consist of compensation and benefits expenses, including salaries, bonuses, performance payment arrangements, and equity-based compensation excluding awards granted in our initial public offering or in connection with acquisitions and strategic investments, and general and administrative expenses. While our segment expenses include depreciation and interest expense, our segment expenses exclude acquisition-related charges and amortization of intangibles and impairment. Refer to Note 13 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for more information on the differences between our financial results reported pursuant to U.S. GAAP and our financial results for segment reporting purposes.

### Our Family of Funds

The following chart presents the name (acronym), total capital commitments (in the case of our carry funds, structured credit funds, and the NGP management fee funds), assets under management (in the case of structured products), gross assets (in the case of our business development companies), and vintage year of the active funds in each of our segments, as of March 31, 2018. We present total capital commitments (as opposed to assets under management) for our closed-end investment funds because we believe this metric provides the most useful information regarding the

relative size and scale of such funds. In the case of our products which are open-ended, and accordingly do not have permanent committed capital, we generally believe the most useful metric regarding relative size and scale is assets under management.

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Corporate Private Equity			Global Credit			Real Assets		
Buyout Carry Funds			Loans & Structured Credit			Real Estate Carry Funds		
Carlyle Partners (U.S.)			Cash CLO's			Carlyle Realty Partners (U.S.)		
CP VII	\$16.8 bn	2018	U.S.	\$15.8 bn	2007-2018	CRP VIII	\$5.3 bn	2017
CP VI	\$13.0 bn	2014	Europe	€8.5 bn	2006-2017	CRP VII	\$4.2 bn	2014
CP V	\$13.7 bn	2007	Structured Credit Carry Funds			CRP VI	\$2.3 bn	2011
CP IV	\$7.9 bn	2005	CSC	\$838 mm	2017	CRP V	\$3.0 bn	2006
Global Financial Services Partners			CASCOF	\$445 mm	2015	CRP IV	\$950 mm	2005
CGFSP III	\$678 mm	2018	Direct Lending			CRP III	\$564 mm	2001
CGFSP II	\$1.0 bn	2013	Business Development Companies <sup>1</sup>			Core Plus Real Estate (U.S.)		
CGFSP I	\$1.1 bn	2008	TCG BDC II, Inc.	\$782 mm	2017	CPI	\$1.4 bn	2016
Carlyle Europe Partners			TCG BDC, Inc.	\$2.0 bn	2013	International Real Estate		
CEP IV	€3.7 bn	2014	Corporate Mezzanine Carry Fund			CER	€209 mm	2017
CEP III	€5.3 bn	2007	CMP II	\$553 mm	2008	CCR	\$120 mm	2016
CEP II	€1.8 bn	2003	Opportunistic Credit Carry Fund			CAREP II	\$486 mm	2008
Carlyle Asia Partners			CCOF	\$757 mm	2017	CEREP III	€2.2 bn	2007
CAP V	\$5.5 bn	2018	Energy Credit Carry Funds			Natural Resources Funds		
CBPF II	RMB 301 mm	2017	CEMOF II	\$2.8 bn	2015	NGP Energy Carry Funds		
CAP IV	\$3.9 bn	2014	CEMOF I	\$1.4 bn	2011	NGP XII	\$2.9 bn	2017
CBPF I	RMB 2.0 bn	2010	Distressed Credit Carry Funds			NGP XI	\$5.3 bn	2014
CAP III	\$2.6 bn	2008	CSP IV	\$2.5 bn	2016	NGP X	\$3.6 bn	2012
CAP II	\$1.8 bn	2006	CSP III	\$703 mm	2011	NGP Agribusiness Carry Fund		
Carlyle Japan Partners			CSP II	\$1.4 bn	2007	NGP GAP \$402 mm 2014		
CJP III	¥119.5 bn	2013				NGP Management Fee Funds		
CJP II	¥165.6 bn	2006				Various <sup>2</sup>	\$7.2 bn	2004-2008
Carlyle Global Partners			Investment Solutions			International Energy Carry Fund		
CGP	\$3.6 bn	2015	AlpInvest			CIEP I	\$2.5 bn	2013
Carlyle MENA Partners			Fund of Private Equity Funds			Infrastructure Carry Funds		
MENA I	\$471 mm	2008	70 vehicles	€42.1 bn	2000-2018	CGIOF	\$934 mm	2018
Carlyle South American Buyout Fund			Secondary Investments			CIP I	\$1.1 bn	2006
CSABF I	\$776 mm	2009	54 vehicles	€14.9 bn	2000-2018	Power Carry Funds		
Carlyle Sub-Saharan Africa Fund			Co-Investments			CPP II	\$1.5 bn	2014
CSSAF I	\$698 mm	2012	54 vehicles	€14.9 bn	2000-2018	CPOCP	\$478 mm	2013
Carlyle Peru Fund			Metropolitan Real Estate			Legacy Energy Carry Funds		
CPF I	\$308 mm	2012	Real Estate Fund of Funds			Carlyle/Riverstone Global Energy		
Growth Carry Funds			31 vehicles	\$3.8 bn	2002-2018	Energy IV	\$6.0 bn	2008
Carlyle U.S. Venture/Growth Partners						Energy III	\$3.8 bn	2005
CEOF II	\$2.4 bn	2015				Energy II	\$1.1 bn	2003
CEOF I	\$1.1 bn	2011				Carlyle/Riverstone Renewable Energy		
CUSGF III	\$605 mm	2006				Renew II	\$3.4 bn	2008
CVP II	\$602 mm	2001						
Carlyle Europe Technology Partners								

CETP III	€657 mm	2014
CETP II	€522 mm	2008
Carlyle Asia Venture/Growth Partners		
CAGP V	\$292 mm	2017
CAGP IV	\$1.0 bn	2008
CAGP III	\$680 mm	2005
Carlyle Cardinal Ireland		
CCI	€292 mm	2014

Note: All amounts shown represent total capital commitments as of March 31, 2018 unless otherwise noted. Certain of our recent vintage funds are currently in fundraising and total capital commitments are subject to change. In addition, certain carry funds included herein may be disclosed which are not included in fund performance if they have not made an initial investment or called capital for investments or fees.

(1) Amounts represent gross assets as of March 31, 2018.

(2) Includes NGP ETP I, NGP M&R, NGP ETP II, NGP VIII and NGP IX.

## Trends Affecting our Business

General global economic expectations have moderated since the end of 2017 and uncertainty has increased, while the underlying economic fundamentals have remained relatively positive. Growth remains in the mid-2% range in both the U.S. and Europe. Since the start of 2018 and continuing through the first quarter and into the second quarter, the economic climate has been characterized by an increased level of uncertainty. Both the MSCI World Index and the S&P 500 have fallen 7% since the end of January 2018 as investors reassess their risk positions among many areas of uncertainty, including around inflation and global trade. After being dormant for most of 2017, volatility has re-emerged in some measure, with the VIX (which shows the market's expectation of 30-day volatility) up nearly 80% since the beginning of 2018. Annual earnings growth at the companies comprising the S&P 500 stood at 15% at the end of the fourth quarter of 2017, and is currently estimated to exceed 17% in the first quarter of 2018, a rate that has not been seen since Q1 2011. These strong fundamentals are one of the reasons that asset prices continue to remain very high, notwithstanding the increased volatility in the markets.

Overall, inflation expectations are still relatively modest. In the U.S., the core personal consumption expenditures (PCE) price index (the Federal Reserve's preferred measure of core inflation) rose by 1.6% in the twelve months ended February 2018, a slight increase from January 2018 and still slightly below the Federal Reserve's 2% target. While our proprietary portfolio company data suggest that broad PCE inflation rates may remain subdued in the months ahead, cost pressures have been identified in certain sectors of the economy, including energy equipment and transportation services. Over the past several months, management teams at several portfolio companies in the U.S. have expressed concerns about the difficulty of filling open positions, particularly those requiring IT skills, and the possible potential for upward pressure on compensation expenses in the quarters ahead. Euro area core inflation also increased slightly in Q1 2018 to 1.0% year-on-year, compared with rates of 0.9% observed in each of the last three months of 2017. These increases, however, are still lower than the inflation rates seen in the second and third quarters of 2017. U.S. bond market inflation expectations have stabilized, with the 10-year breakeven rate hovering around 2.1% since January 2018, although it has been moving closer to 2.2% in recent days. After declining 10% against global currencies in 2017, the U.S. dollar has mostly stabilized since early February 2018. A weaker dollar is beneficial for many of our portfolio companies and non-U.S. dollar earnings have benefited from appreciation against the U.S. dollar, while input costs and debt burdens, which are frequently U.S. dollar-denominated, have lessened because of depreciation.

The escalating international trade tensions, in particular between the United States and China, have contributed to the heightened market uncertainty and volatility. We are monitoring the trade issues closely and have many investments in companies operating in China and others that are either exporting to or importing from China. The potential impact of tariffs will differ based on the company, industry and its supply chain. As of now, we are not aware of any company in our portfolio where the announced tariffs are having a material impact on their operations.

Credit has remained readily available on reasonable terms for our firm and our portfolio companies. After rising steadily during the first six weeks of 2018, the U.S. 10-year Treasury yield remained range bound between 2.7% and 2.9% into the second quarter and exceeded 3.0% in late April 2018. While the yield curve showed modest signs of steepening in early February 2018, it has instead steadily continued to flatten, with the credit spread between the 10-year and two-year Treasury yields hitting a new post-crisis low of 45 basis points. Credit spreads on B-rated corporate credit have remained steady at 370 basis points, while the trailing high-yield default rate has averaged 2.3% over the past six months (measured globally). EBITDA multiples on acquisitions remain elevated and above long-term averages.

Our overall carry fund portfolio appreciated by 3% during the first quarter and 17% since the first quarter of 2017. In the first quarter of 2018, our Corporate Private Equity funds appreciated by 4%, our Real Asset funds appreciated by 2% and our Global Credit carry funds appreciated by 2% for the quarter. Appreciation in Investment Solutions was 4% in the first quarter, negatively impacted by the strength of the Euro relative to the U.S. dollar as AlpInvest funds

are primarily denominated in Euros, with significant underlying USD-denominated investments. Our private carry fund portfolio appreciated by 4% and our public carry fund portfolio remained flat during the first quarter, each excluding Investment Solutions. Our public carry fund portfolio comprises 14% of the remaining fair value in our total carry fund portfolio as of March 31, 2018, excluding Investment Solutions. With continuing volatility and expectations for higher interest rates, we anticipate that it will be difficult for the public markets to generate the same level of appreciation in 2018 as they achieved in 2017.

In December 2017, the President signed the Tax Cuts and Jobs Act (the “TCJA”), which we believe is a pro-growth, pro-business package that is designed to stimulate growth in the economy. For the majority of our current portfolio companies, we expect the benefit of a lower corporate tax rate will outweigh the cost associated with the potential limitations on interest expense deductibility. Most of our portfolio companies have reasonable capital structures, are growing earnings and benefit

from low interest rates. Assuming we continue to improve portfolio company earnings and the economy remains strong, we anticipate the TCJA generally should be a net positive for our carry fund portfolio.

The current macroeconomic environment continues to support record levels of private equity fundraising globally. In the first quarter, we raised approximately \$7.7 billion of new capital and as of March 31, 2018 had raised 65% of our four-year \$100 billion fundraising target. We expect that our strong pace of fundraising will continue through 2018 and anticipate that we will raise approximately \$25 billion during the year. Higher fundraising activity generates incremental expenses in the quarter the capital is raised, which generally occur ahead of the associated positive revenue impact from new management fees. We expect management fees on our new U.S. Buyout fund will activate in the second quarter of 2018 and on our new Asia Buyout fund in the second half of 2018, at which time we expect Fee-Earning AUM and Fee Related Earnings to increase. Pending Fee Earning AUM, which is capital that we have raised, but on which we have not yet activated fees, was \$27 billion at March 31, 2018, up from \$22 billion as of year-end 2017.

Even in this volatile and uncertain market, our experienced investment teams have continued to identify investments where we can leverage our competitive advantages, sector expertise and global One Carlyle platform. During the first quarter, our carry funds invested \$4 billion in new or follow-on transactions, and invested approximately \$22 billion over the last twelve months. Approximately half of the amount invested during the first quarter was in Real Assets transactions, highlighting the diversification of our platform. Although asset prices remain high, we have seen an increase in the pipeline of available assets in certain sectors. For example, in the energy sector, we have seen an increase in opportunities to purchase assets from strategic market participants who are divesting assets due to the uncertainty in the market and the pressure on energy production. We have \$73 billion in available capital ready to deploy in new investments and our global investment teams continue to pursue transactions across our platform. In particular, our investment teams are targeting investments where we can enact differentiated operational and value creation plans, including where there are opportunities for technology to enhance value creation around operations and business processes. We generated \$5.6 billion in realized proceeds in our carry funds in the first quarter, although many of those realizations were from funds that are not yet producing realized performance revenues. We continue to expect our 2018 realized net performance revenue to be lower than our 2017 realized net performance revenue, before again increasing in 2019.

We are continuing our efforts to build a larger Global Credit business that leverages our existing platform and operations and can manage a significantly higher level of assets under management in their current strategies. We are also extending our product capabilities into adjacent strategies to meet the evolving needs of our investors. As we add new strategies, attract new investment talent and broaden our investment capabilities, we expect to see continued increases in compensation and other expenses in our Global Credit business. If we successfully execute on our business plans, we expect to grow AUM in the Global Credit segment and improve our financial results over the next few years.

#### Recent Transactions

#### Distributions

In April 2018, the Board of Directors of our general partner declared a quarterly distribution of \$0.27 per unit to common unitholders of record at the close of business on May 11, 2018, payable on May 17, 2018.

The Board of Directors of our general partner has declared a quarterly distribution of \$0.367188 per Preferred Unit to holders of record at the close of business on June 1, 2018, payable on June 15, 2018. Distributions are on the Preferred Units are discretionary and non-cumulative. See Note 12 of our unaudited condensed consolidated financial statements for more information on the Preferred Units.

Key Financial Measures

Our key financial measures are discussed in the following pages. Additional information regarding these key financial measures and our other significant accounting policies can be found in Note 2 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

Revenues

On January 1, 2018, we adopted ASU 2014-9, Revenue from Contracts with Customers (Topic 606) (“ASU 2014-9”). Upon adoption, certain performance revenues that represent a performance-based capital allocation from fund limited partners to us are now accounted for as earnings from financial assets and included as a component of investment income (loss). We also are entitled to receive performance-based incentive fees pursuant to management contracts from certain of our Global Credit funds when the return on assets under management exceeds certain benchmark returns or other performance targets.

These fees are recorded as incentive fees in our unaudited condensed consolidated statements of operations. See Note 2 to the unaudited condensed consolidated financial statements for more information on our adoption of ASU 2014-9. Revenues primarily consist of fund management fees, incentive fees, investment income (including performance allocations), realized and unrealized gains of our investments in our funds and other principal investments, as well as interest and other income.

**Fund Management Fees.** Fund management fees include management fees and transaction and portfolio advisory fees. We earn management fees for advisory services we provide to funds in which we hold a general partner interest or with which we have an investment advisory or investment management agreement. Additionally, management fees include catch-up management fees, which are episodic in nature and represent management fees charged to fund investors in subsequent closings of a fund which apply to the time period between the fee initiation date and the subsequent closing date.

Management fees attributable to Carlyle Partners VI, L.P. (“CP VI”), our sixth U.S. buyout fund with approximately \$12.0 billion of Fee-earning AUM as of March 31, 2018, were approximately 15% and 16% of total management fees recognized during the three months ended March 31, 2018 and 2017, respectively. No other fund generated over 10% of total management fees in the periods presented.

**Transaction and Portfolio Advisory Fees.** Transaction and portfolio advisory fees are fees we receive for the transaction and portfolio advisory services we provide to our portfolio companies. When covered by separate contractual agreements, we recognize transaction and portfolio advisory fees for these services when the service has been provided and collection is reasonably assured. We are required to offset our fund management fees earned by a percentage of the transaction and advisory fees earned, which we refer to as the “rebate offsets.” Such rebate offset percentages generally approximate a range of 80% to 100% of the fund’s portion of the transaction and advisory fees earned. The recognition of portfolio advisory fees and transactions fees can be volatile as they are primarily generated by investment activity within our funds, and therefore are impacted by our investment pace.

**Incentive Fees.** Incentive fees consist of performance-based incentive arrangements pursuant to management contracts from certain of our Global Credit funds when the return on assets under management exceeds certain benchmark returns or other performance targets. In such arrangements, incentive fees are recognized when the performance benchmark has been achieved.

**Investment Income.** Investment income consists of our performance allocations as well as the unrealized and realized gains and losses resulting from our equity method investments and other principal investments.

Performance allocations are the earnings allocations to us, commonly referred to as carried interest, from certain of our investment funds, which we refer to as the “carry funds.” Carried interest revenue is recognized by Carlyle upon appreciation of the valuation of our funds’ investments above certain return hurdles as set forth in each respective partnership agreement and is based on the amount that would be due to us pursuant to the fund partnership agreement at each period end as if the funds were liquidated at such date. Accordingly, the amount of carried interest recognized as performance allocations reflects our share of the fair value gains and losses of the associated funds’ underlying investments measured at their then-current fair values relative to the fair values as of the end of the prior period. As a result, the performance allocations earned in an applicable reporting period are not indicative of any future period, as fair values are based on conditions prevalent as of the reporting date. Refer to “— Trends Affecting our Business” for further discussion.

In addition to performance allocations from our Corporate Private Equity and Real Assets funds and closed-end carry funds in the Global Credit segment, we are also entitled to receive performance allocations from our Investment Solutions and NGP carry funds. The timing of performance allocations realizations for these funds is typically later in the life of the fund as compared to our other carry funds based on the terms of such arrangements.

Our performance allocations are generated by a diverse set of funds with different vintages, geographic concentration, investment strategies and industry specialties. For an explanation of the fund acronyms used throughout this Management’s Discussion and Analysis of Financial Condition and Results of Operations section, refer to “— Our Family of Funds.”

Performance allocations in excess of 10% of the total for the three months ended March 31, 2018 were generated from the following funds:

\$72.0 million from Carlyle Europe Partners IV, L.P. (“CEP IV”) (with total AUM of approximately \$5.4 billion), \$44.4 million from CP VI (with total AUM of approximately \$15.5 billion), \$37.5 million from Carlyle Realty Partners VII, L.P. (“CRP VII”) (with total AUM of approximately \$5.0 billion), \$35.1 million from Carlyle Partners V, L.P. (“CP V”) (with total AUM of approximately \$3.3 billion), and \$(45.0) million from Carlyle Realty Partners V, L.P. (“CRP V”) (with total AUM of approximately \$1.8 billion).

Performance allocations in excess of 10% of the total for the three months ended March 31, 2017 were generated primarily from the following funds:

- \$204.9 million from CP VI,
- \$186.9 million from CP V, and
- \$145.7 million from Carlyle Asia Partners IV, L.P. (“CAP IV”).

No other fund generated over 10% of performance allocations in the periods presented above.

Under our arrangements with the historical owners and management team of AlpInvest, we generally do not retain any carried interest in respect of the historical investments and commitments to our fund vehicles that existed as of July 1, 2011 (including any options to increase any such commitments exercised after such date). We are entitled to 15% of the carried interest in respect of commitments from the historical owners of AlpInvest for the period between 2011 and 2020 and 40% of the carried interest in respect of all other commitments (including all future commitments from third parties). In certain instances, carried interest associated with the AlpInvest fund vehicles is subject to entity level income taxes in the Netherlands.

Realized carried interest may be clawed back or given back to the fund if the fund’s investment values decline below certain return hurdles, which vary from fund to fund. When the fair value of a fund’s investments remains constant or falls below certain return hurdles, previously recognized performance allocations are reversed. In all cases, each investment fund is considered separately in evaluating carried interest and potential giveback obligations. For any given period, performance allocations revenue on our statement of operations may include reversals of previously recognized performance allocations due to a decrease in the value of a particular fund that results in a decrease of cumulative performance allocations earned to date. Since fund return hurdles are cumulative, previously recognized performance allocations also may be reversed in a period of appreciation that is lower than the particular fund’s hurdle rate. For the three months ended March 31, 2018 and 2017, the reversals of performance allocations were \$71.3 million and \$70.1 million, respectively.

As of March 31, 2018, accrued performance allocations and accrued giveback obligations were approximately \$3.7 billion and \$64.8 million, respectively. Each balance assumes a hypothetical liquidation of the funds’ investments at March 31, 2018 at their then current fair values. These assets and liabilities will continue to fluctuate in accordance with the fair values of the fund investments until they are realized. As of March 31, 2018, approximately \$36.8 million of the accrued giveback obligation is the responsibility of various current and former senior Carlyle professionals and other limited partners of the Carlyle Holdings partnerships, and the net accrued giveback obligation attributable to Carlyle Holdings is \$28.0 million. The Partnership uses “net accrued performance revenues” to refer to the aggregation of: (i) the accrued performance allocations and incentive fees net of accrued giveback obligations, (ii) accrued performance allocations and incentive fee compensation, (iii) performance allocations and incentive fee-related tax obligations, and (iv) accrued performance allocations and incentive fees attributable to non-controlling interests and excludes any net accrued performance allocations and incentive fees that have been realized but will be collected in subsequent periods. Net accrued performance revenues as of March 31, 2018 are \$1.8 billion.

In addition, realized performance allocations may be reversed in future periods to the extent that such amounts become subject to a giveback obligation. If, at March 31, 2018, all investments held by our carry funds were deemed worthless, the amount of realized and previously distributed performance allocations subject to potential giveback would be approximately

\$0.7 billion on an after-tax basis where applicable. See the related discussion of “Contingent Obligations (Giveback)” within “— Liquidity and Capital Resources.” Since Carlyle’s inception, we have realized a total of approximately \$183.2 million in aggregate giveback obligations. Approximately \$36.7 million of the \$183.2 million in aggregate realized giveback obligations was attributable to Carlyle Holdings. The funding for employee obligations and givebacks related to carry realized pre-IPO is primarily through a collection of employee receivables related to giveback obligations and from non-controlling interests for their portion of the obligation. The realization of giveback obligations for the Partnership's portion of such obligations reduces Distributable Earnings in the period realized and negatively impacts earnings available for distribution to common unitholders in the period realized. Further, each individual recipient of realized carried interest typically signs a guarantee agreement or partnership agreement that personally obligates such person to return his/her pro rata share of any amounts of realized carried interest previously distributed that are later clawed back. Accordingly, carried interest as performance allocation compensation is subject to return to the Partnership in the event a giveback obligation is funded. Generally, the actual giveback liability, if any, does not become due until the end of a fund's life.

Each investment fund is considered separately in evaluating carried interest and potential giveback obligations. As a result, performance allocations within funds will continue to fluctuate primarily due to certain investments within each fund constituting a material portion of the carry in that fund. Additionally, the fair value of investments in our funds may have substantial fluctuations from period to period.

In addition, in our discussion of our non-GAAP results, we use the term “net performance revenues” to refer to the performance allocations and incentive fees from our funds net of the portion allocated to our investment professionals, if any, and certain tax expenses associated with carried interest attributable to certain partners and employees, which are reflected as performance allocations and incentive fee related compensation expense. We use the term “realized net performance revenues” to refer to realized performance allocations and incentive fees from our funds, net of the portion allocated to our investment professionals, if any, and certain tax expenses associated with carried interest attributable to certain partners and employees, which are reflected as realized performance allocations and incentive fees related compensation expense. See “— Non-GAAP Financial Measures” for the amount of realized and unrealized performance revenues recognized each period. See “— Segment Analysis” for the realized and unrealized performance revenues by segment and related discussion for each period.

Investment income also represents the unrealized and realized gains and losses on our principal investments, including our investments in Carlyle funds that are not consolidated, as well as any interest and other income. Investment income (loss) also includes the related amortization of the basis difference between the carrying value of our investment and our share of the underlying net assets of the investee, as well as the compensation expense associated with compensatory arrangements provided by us to employees of our equity method investee, as it relates to our investments in NGP. Realized principal investment income (loss) is recorded when we redeem all or a portion of our investment or when we receive or are due cash income, such as dividends or distributions. A realized principal investment loss is also recorded when an investment is deemed to be worthless. Unrealized principal investment income (loss) results from changes in the fair value of the underlying investment, as well as the reversal of previously recognized unrealized gains (losses) at the time an investment is realized.

**Fair Value Measurement.** U.S. GAAP establishes a hierarchal disclosure framework which ranks the observability of market price inputs used in measuring financial instruments at fair value. The observability of inputs is impacted by a number of factors, including the type of financial instrument, the characteristics specific to the financial instrument and the state of the marketplace, including the existence and transparency of transactions between market participants. Financial instruments with readily available quoted prices, or for which fair value can be measured from quoted prices in active markets, will generally have a higher degree of market price observability and a lesser degree of judgment applied in determining fair value.

The table below summarizes the valuation of investments and other financial instruments included within our AUM, by segment and fair value hierarchy levels, as of March 31, 2018 (amounts in millions):

	As of March 31, 2018				
	Corporate Private Equity	Real Assets	Global Credit	Investment Solutions	Total
Consolidated Results					
Level I	\$2,819	\$3,037	\$271	\$ 856	\$6,983
Level II	123	1,177	395	175	1,870
Level III	39,530	23,416	26,380	30,196	119,522
Fair Value of Investments	42,472	27,630	27,046	31,227	128,375
Available Capital	32,506	16,398	6,737	17,480	73,121
Total AUM	\$74,978	\$44,028	\$33,783	\$ 48,707	\$201,496

**Interest and Other Income of Consolidated Funds.** Interest and other income of Consolidated Funds primarily represents the interest earned on CLO assets. However, the Consolidated Funds are not the same entities in all periods presented. The Consolidated Funds in future periods may change due to changes in fund terms, formation of new funds, and terminations of funds.

**Net Investment Gains of Consolidated Funds.** Net investment gains (losses) of Consolidated Funds measures the change in the difference in fair value between the assets and the liabilities of the Consolidated Funds. A gain (loss) indicates that the fair value of the assets of the Consolidated Funds appreciated more (less), or depreciated less (more), than the fair value of the liabilities of the Consolidated Funds. A gain or loss is not necessarily indicative of the investment performance of the Consolidated Funds and does not impact the management or incentive fees received by Carlyle for its management of the Consolidated Funds. The portion of the net investment gains (losses) of Consolidated Funds attributable to the limited partner investors is allocated to non-controlling interests. Therefore a gain or loss is not expected to have a material impact on the revenues or profitability of the Partnership. Moreover, although the assets of the Consolidated Funds are consolidated onto our balance sheet pursuant to U.S. GAAP, ultimately we do not have recourse to such assets and such liabilities are generally non-recourse to us. Therefore, a gain or loss from the Consolidated Funds generally does not impact the assets available to our equity holders.

#### Expenses

**Compensation and Benefits.** Compensation includes salaries, bonuses, equity-based compensation, and performance payment arrangements. Bonuses are accrued over the service period to which they relate.

We recognize as compensation expense the portion of performance allocations and incentive fees that are due to our employees, senior Carlyle professionals, and operating executives in a manner consistent with how we recognize the performance allocations and incentive fee revenue. These amounts are accounted for as compensation expense in conjunction with the related performance allocations and incentive fee revenue and, until paid, are recognized as a component of the accrued compensation and benefits liability. Compensation in respect of performance allocations and incentive fees is paid when the related performance allocations and incentive fees are realized, and not when such performance allocations and incentive fees are accrued. The funds do not have a uniform allocation of performance allocations and incentive fees to our employees, senior Carlyle professionals and operating executives. Therefore, for any given period, the ratio of performance allocations and incentive fee compensation to performance allocations and incentive fee revenue may vary based on the funds generating the performance allocations and incentive fee revenue for that period and their particular allocation percentages.

In addition, we have implemented various equity-based compensation arrangements that require senior Carlyle professionals and other employees to vest ownership of a portion of their equity interests over a service period of up to 60 months, which under U.S. GAAP will result in compensation charges over current and future periods. Further, in order to recruit and retain existing and future senior Carlyle professionals and other employees, we have implemented additional equity-based compensation programs that have resulted in increases to our equity-based compensation expenses. For example, in February 2018, we granted approximately 13.3 million deferred restricted common units; these awards vest over a period of 12 to 60 months, which is about 111% more than the average amount granted over each of the prior two years. Those awards with

12 month vesting are performance awards measured at the end of the year for which we currently expect that the targets will be met. Compensation charges associated with the equity-based compensation grants issued in our initial public offering in May 2012 or grants issued in acquisitions or strategic investments are excluded from our calculation of Economic Income. Compensation charges associated with all equity-based compensation grants are excluded from Fee Related Earnings and Distributable Earnings.

We may hire additional individuals and overall compensation levels may correspondingly increase, which could result in an increase in compensation and benefits expense. As a result of acquisitions, we have charges associated with contingent consideration taking the form of earn-outs and profit participation, some of which are reflected as compensation expense. A portion of our compensation expense relates to internal fundraising costs, and compensation will fluctuate based on increases or decreases in our fundraising activity. Amounts due to employees related to such fundraising will be expensed when earned even though the benefit of the new capital and related fees will be reflected in operations over the life of the related fund.

**General, Administrative and Other Expenses.** General, administrative and other expenses include occupancy and equipment expenses and other expenses, which consist principally of professional fees, including those related to our global regulatory compliance program, external costs of fundraising, travel/entertainment and related expenses, communications and information services, depreciation and amortization (including intangible asset amortization and impairment) and foreign currency transactions. We expect that general, administrative and other expenses will vary due to infrequently occurring or unusual items, such as the impairment of intangible assets and expenses associated with litigation and contingencies. Also, in periods of significant fundraising, to the extent that we use third parties to assist in our fundraising efforts, our general, administrative and other expenses may increase accordingly. Additionally, we anticipate that general, administrative and other expenses will fluctuate from period to period due to the impact of foreign exchange transactions.

**Interest and Other Expenses of Consolidated Funds.** The interest and other expenses of Consolidated Funds consist primarily of interest expenses related primarily to our CLO loans, professional fees and other third-party expenses.

**Income Taxes.** The Carlyle Holdings partnerships and their subsidiaries primarily operate as pass-through entities for U.S. income tax purposes and record a provision for state and local income taxes for certain entities based on applicable laws and a provision for foreign income taxes for certain foreign entities. In addition, Carlyle Holdings I GP Inc. is subject to U.S. income taxes on only a portion of our income or loss. Depending on the sources of our taxable income or loss, our income tax provision or benefit can vary significantly from period to period.

Income taxes for foreign entities are accounted for using the asset and liability method of accounting. Under this method, deferred tax assets and liabilities are recognized for the expected future tax consequences of differences between the carrying amounts of assets and liabilities and their respective tax basis, using currently enacted tax rates. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period in which the change is enacted. Deferred tax assets are reduced by a valuation allowance when it is more likely than not that some or all of the deferred tax assets will not be realized.

In the normal course of business, we are subject to examination by federal and certain state, local and foreign tax regulators. With a few exceptions, as of March 31, 2018, our U.S. federal income tax returns for the years 2014 through 2016 are open under the normal three-year statute of limitations and therefore subject to examination. State and local tax returns are generally subject to audit from 2013 to 2016. Foreign tax returns are generally subject to audit from 2010 to 2016. Certain of our affiliates are currently under audit by federal, state and foreign tax authorities. Currently, the Internal Revenue Service is examining the tax returns of certain subsidiaries for the 2013, 2014 and 2015 years. We do not believe the outcome of any future audit will have a material impact on our consolidated financial statements.

Non-controlling Interests in Consolidated Entities. Non-controlling interests in consolidated entities represent the component of equity in consolidated entities not held by us. These interests are adjusted for general partner allocations.

We record significant non-controlling interests in Carlyle Holdings relating to the ownership interests of the limited partners of the Carlyle Holdings partnerships. The Partnership, through wholly owned subsidiaries, is the sole general partner of Carlyle Holdings. Accordingly, the Partnership consolidates the financial position and results of operations of Carlyle Holdings into its financial statements, and the other ownership interests in Carlyle Holdings are reflected as a non-controlling interest in the Partnership's financial statements.

## Non-GAAP Financial Measures

**Economic Income.** Economic income, or “EI,” is a key performance benchmark used in our industry. EI differs from income (loss) before provision for income taxes computed in accordance with U.S. GAAP in that it includes certain tax expenses associated with performance revenues (comprised of performance allocations and incentive fees), and does not include net income (loss) attributable to non-Carlyle interests in consolidated entities or charges (credits) related to Carlyle corporate actions and non-recurring items. Charges (credits) related to Carlyle corporate actions and non-recurring items include: charges associated with equity-based compensation that was issued in the initial public offering in May 2012 or is issued in acquisitions or strategic investments, changes in the tax receivable agreement liability, amortization and any impairment charges associated with acquired intangible assets, transaction costs associated with acquisitions, charges associated with earnouts and contingent consideration including gains and losses associated with the estimated fair value of contingent consideration issued in conjunction with acquisitions or strategic investments, gains and losses from the retirement of debt, charges associated with contract terminations and employee severance. We believe the inclusion or exclusion of these items provides investors with a meaningful indication of our core operating performance. For segment reporting purposes, revenues and expenses, and, accordingly, segment net income, are presented on a basis that deconsolidates the Consolidated Funds. Total Segment EI equals the aggregate of EI for all segments. This measure supplements and should be considered in addition to and not in lieu of the results of operations discussed further under “Consolidated Results of Operations” prepared in accordance with U.S. GAAP.

**Fee Related Earnings.** Fee Related Earnings, or “FRE,” is a component of EI and is used to assess the ability of the business to cover direct base compensation and operating expenses from total fee revenues. FRE differs from income (loss) before provision for income taxes computed in accordance with U.S. GAAP in that it adjusts for the items included in the calculation of EI and also adjusts EI to exclude net performance revenues, principal investment income from investments in Carlyle funds, equity-based compensation, net interest (interest income less interest expense), and certain general, administrative and other expenses when the timing of any future payment is uncertain.

**Distributable Earnings.** Distributable Earnings is FRE plus realized net performance revenues, realized principal investment income, and net interest. Distributable Earnings is intended to show the amount of net realized earnings without the effects of consolidation of the Consolidated Funds. Distributable Earnings is derived from our segment reported results and is an additional measure to assess performance and determine amounts potentially available for distribution from Carlyle Holdings to its unitholders. Distributable Earnings is evaluated regularly by management in making resource deployment and compensation decisions and in assessing performance of our four segments. We also use Distributable Earnings in our budgeting, forecasting, and the overall management of our segments. We believe that reporting Distributable Earnings is helpful to understanding our business and that investors should review the same supplemental financial measure that management uses to analyze our segment performance.

## Operating Metrics

We monitor certain operating metrics that are common to the alternative asset management industry.

**Fee-earning Assets under Management.** Fee-earning assets under management or Fee-earning AUM refers to the assets we manage or advise from which we derive recurring fund management fees. Our Fee-earning AUM is generally based on one of the following, once fees have been activated:

- (a) the amount of limited partner capital commitments, generally for carry funds where the original investment period has not expired, for AlpInvest carry funds during the commitment fee period and for Metropolitan carry funds during the weighted-average investment period of the underlying funds (see “Fee-earning AUM based on capital commitments” in the table below for the amount of this component at each period);
- (b) the remaining amount of limited partner invested capital at cost, generally for carry funds and certain co-investment vehicles where the original investment period has expired, Metropolitan carry funds after the expiration of the weighted-average investment period of the underlying funds, and one of our business development companies (see “Fee-earning AUM based on invested capital” in the table below for the amount of this component at each period);
- (c) the amount of aggregate fee-earning collateral balance at par of our collateralized loan obligations (“CLOs”), as defined in the fund indentures (typically exclusive of equities and defaulted positions) as of the quarterly cut-off

date for each CLO (see “Fee-earning AUM based on collateral balances, at par” in the table below for the amount of this component at each period);

the external investor portion of the net asset value of our hedge fund and fund of hedge funds vehicles (pre (d) redemptions and subscriptions), as well as certain carry funds (see “Fee-earning AUM based on net asset value” in the table below for the amount of this component at each period);

the gross assets (including assets acquired with leverage), excluding cash and cash equivalents, of one of our (e) business development companies and certain carry funds (see “Fee-earning AUM based on lower of cost or fair value and other” in the table below for the amount of this component at each period); and the lower of cost or fair value of invested capital, generally for AlpInvest carry funds where the commitment fee (f) period has expired and certain carry funds where the investment period has expired, (see “Fee-earning AUM based on lower of cost or fair value and other” in the table below for the amount of this component at each period). The table below details Fee-earning AUM by its respective components at each period.

	As of March 31,	
	2018	2017
	(Dollars in millions)	
Consolidated Results		
Components of Fee-earning AUM		
Fee-earning AUM based on capital commitments (1)	\$58,931	\$51,613
Fee-earning AUM based on invested capital (2)	23,602	25,525
Fee-earning AUM based on collateral balances, at par (3)	19,049	16,347
Fee-earning AUM based on net asset value (4)	2,052	1,106
Fee-earning AUM based on lower of cost or fair value and other (5)	22,137	20,314
Balance, End of Period (6) (7)	\$125,771	\$114,905

- (1) Reflects limited partner capital commitments where the original investment period, weighted-average investment period, or commitment fee period has not expired.
- (2) Reflects limited partner invested capital at cost and includes amounts committed to or reserved for investments for certain Real Assets and Investment Solutions funds.
- (3) Represents the amount of aggregate Fee-earning collateral balances and principal balances, at par, for our CLOs/structured products.
- (4) Reflects the net asset value (pre-redemptions and subscriptions) of our hedge funds, fund of hedge funds vehicles, and certain other carry funds.
- (5) Includes funds with fees based on gross asset value. Energy II, Energy III, Energy IV, and Renew II (collectively, the “Legacy Energy Funds”), are managed with Riverstone Holdings LLC and its affiliates. Affiliates of both Carlyle and Riverstone act as investment advisers to each of the Legacy Energy Funds. Carlyle has a minority representation on the management committees of Energy IV and Renew II. Carlyle and Riverstone each hold half of the seats on the management committees of Energy II (6) and Energy III, but the investment period for these funds has expired and the remaining investments in such funds are being disposed of in the ordinary course of business. As of March 31, 2018, the Legacy Energy Funds had, in the aggregate, approximately \$5.0 billion in AUM and \$3.7 billion in Fee-earning AUM. We are no longer raising capital for the Legacy Energy Funds and expect these balances to continue to decrease over time as the funds wind down.
- (7) Ending balance excludes \$27 billion of pending Fee-earning AUM for which fees have not yet been activated.

The table below provides the period to period rollforward of Fee-earning AUM.

	Three Months Ended	
	March 31,	
	2018	2017
Consolidated Results		
Fee-earning AUM Rollforward		
Balance, Beginning of Period	\$ 124,595	\$ 114,994
Inflows, including Fee-paying Commitments (1)	2,552	2,736
Outflows, including Distributions (2)	(2,452 )	(2,666 )
Changes in CLO collateral balances (3)	261	(738 )
Market Appreciation/(Depreciation) (4)	(35 )	24
Foreign Exchange and other (5)	850	555
Balance, End of Period	\$ 125,771	\$ 114,905

(1) Inflows represent limited partner capital raised and capital invested by our carry funds and the NGP management fee funds outside the investment period, weighted-average investment period or commitment fee period. Inflows do not include funds raised of \$27 billion and \$4 billion as of March 31, 2018 and 2017, respectively, which are not yet earning fees.

(2) Outflows represent limited partner distributions from our carry funds and the NGP management fee funds, changes in basis for our carry funds where the investment period, weighted-average investment period or commitment fee period has expired, and reductions for funds that are no longer calling for fees.

(3) Represents the change in the aggregate Fee-earning collateral balances at par of our CLOs/structured products, as of the quarterly cut-off dates.

(4) Market Appreciation/(Depreciation) represents changes in the net asset value of our hedge funds and fund of hedge funds vehicles, and realized and unrealized gains (losses) on portfolio investments in our carry funds based on the lower of cost or fair value and net asset value.

(5) Includes activity of funds with fees based on gross asset value. Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

Refer to “— Segment Analysis” for a detailed discussion by segment of the activity affecting Fee-earning AUM for each of the periods presented by segment.

Assets under Management. Assets under management or AUM refers to the assets we manage or advise. Our AUM equals the sum of the following:

(a) the aggregate fair value of our carry funds and related co-investment vehicles, NGP management fee funds and separately managed accounts, plus the capital that Carlyle is entitled to call from investors in those funds and vehicles (including Carlyle commitments to those funds and vehicles and those of senior Carlyle professionals and employees) pursuant to the terms of their capital commitments to those funds and vehicles;

(b) the amount of aggregate collateral balance and principal cash at par or aggregate principal amount of the notes of our CLOs and other structured products (inclusive of all positions);

(c) the net asset value (pre-redemptions and subscriptions) of our long/short credit, emerging markets, multi-product macroeconomic, fund of hedge funds vehicles, mutual fund and other hedge funds; and

(d) the gross assets (including assets acquired with leverage) of our business development companies, plus the capital that Carlyle is entitled to call from investors in those vehicles pursuant to the terms of their capital commitments to those vehicles.

We include in our calculation of AUM and Fee-earning AUM certain energy and renewable resources funds that we jointly advise with Riverstone and certain NGP management fee funds and carry funds that are advised by NGP.

For most of our carry funds, total AUM includes the fair value of the capital invested, whereas Fee-earning AUM includes the amount of capital commitments or the remaining amount of invested capital, depending on whether the

original

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investment period for the fund has expired. As such, Fee-earning AUM may be greater than total AUM when the aggregate fair value of the remaining investments is less than the cost of those investments.

Our calculations of Fee-earning AUM and AUM may differ from the calculations of other alternative asset managers. As a result, these measures may not be comparable to similar measures presented by other alternative asset managers. In addition, our calculation of AUM (but not Fee-earning AUM) includes uncalled commitments to, and the fair value of invested capital in, our investment funds from Carlyle and our personnel, regardless of whether such commitments or invested capital are subject to management fees or performance allocations. Our calculations of AUM or Fee-earning AUM are not based on any definition of AUM or Fee-earning AUM that is set forth in the agreements governing the investment funds that we manage or advise.

We generally use Fee-earning AUM as a metric to measure changes in the assets from which we earn recurring management fees. Total AUM tends to be a better measure of our investment and fundraising performance as it reflects assets at fair value plus available uncalled capital.

Available Capital. "Available Capital" refers to the amount of capital commitments available to be called for investments, which may be reduced for equity invested that is funded via a fund credit facility and expected to be called from investors at a later date, plus any additional assets/liabilities at the fund level other than active investments. Amounts previously called may be added back to available capital following certain distributions. "Expired Available Capital" occurs when a fund has passed the investment period and follow-on periods and can no longer invest capital into new or existing deals. Any remaining Available Capital, typically a result of either recycled distributions or specific reserves established for the follow-on period that are not drawn, can only be called for fees and expenses and is therefore removed from the Total AUM calculation.

The table below provides the period to period rollforward of Total AUM.

	Three Months Ended March 31, 2018 (Dollars in millions)
Consolidated Results	
Total AUM Rollforward	
Balance, Beginning of Period	\$195,061
New Commitments (1)	7,701
Outflows (2)	(6,333 )
Market Appreciation/(Depreciation) (3)	3,256
Foreign Exchange Gain/(Loss) (4)	1,370
Other (5)	441
Balance, End of Period	\$201,496

New Commitments reflects the impact of gross fundraising during the period. For funds or vehicles denominated in (1) foreign currencies, this reflects translation at the average quarterly rate, while the separately reported Fundraising metric is translated at the spot rate for each individual closing.

(2) Outflows includes distributions in our carry funds and related co-investment vehicles, the NGP management fee funds and separately managed accounts, as well as runoff of CLO collateral balances.

Market Appreciation/(Depreciation) generally represents realized and unrealized gains (losses) on portfolio (3) investments in our carry funds and related co-investment vehicles, the NGP management fee funds and separately managed accounts.

(4)

Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

- (5) Includes expiring available capital, the impact of capital calls for fees and expenses, change in gross asset value for our business development companies and other changes in AUM.

Please refer to “— Segment Analysis” for a detailed discussion by segment of the activity affecting Total AUM for each of the periods presented.

The table below presents the change in appreciation on portfolio investments of our carry funds. Please refer to “— Segment Analysis” for a detailed discussion by segment of the activity affecting Total AUM for each of the periods presented.

Carlyle Portfolio Appreciation<sup>(1,2)</sup> vs. % Change in MSCI All Country World Index - All Cap

- (1) Corporate Private Equity, Real Assets, and Global Credit carry funds only, excluding external co-investment. For Carlyle returns, “Appreciation/Depreciation” represents realized and unrealized gain / loss for the period on a total return basis before fees and expenses. The percentage of return is calculated as the sum of ending remaining investment fair market value (“FMV”) and net investment outflow (sales proceeds less net purchases) less beginning remaining investment FMV divided by beginning remaining investment FMV.
- (2) Public portfolio includes initial public offerings (“IPO”) that occurred in the quarter. Investments may be reported as private in quarters prior to the IPO quarter.
- (3) The MSCI ACWI - All Cap Index represents the performance of the MSCI All Country World Index across all market capitalization sizes of the global equity market. There are significant differences between the types of securities and assets typically acquired by our carry funds and the investments covered by the MSCI All Country World Index. Specifically, our carry funds may make investments in securities and other assets that have a greater degree of risk and volatility, and less liquidity, than those securities included in the MSCI All Country World Index. Moreover, investors in the securities included in the MSCI All Country World Index may not be subject to the management fees, carried interest or expenses to which investors in our carry funds are typically subject. Comparisons between the our carry fund appreciation and the MSCI All Country World Index are included for informational purposes only.

#### Consolidation of Certain Carlyle Funds

The Partnership consolidates all entities that it controls either through a majority voting interest or as the primary beneficiary of variable interest entities. The entities we consolidate are referred to collectively as the Consolidated Funds in our unaudited condensed consolidated financial statements. For further information on our consolidation policy, see Note 2 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

As of March 31, 2018, our Consolidated Funds represent approximately 2% of our AUM; 2% of our fund management fees for the three months ended March 31, 2018; and less than 1% of our investment income for the three months ended March 31, 2018.

We are not required under the consolidation guidance to consolidate in our financial statements most of the investment funds we advise. However, we consolidate certain CLOs that we advise. As of March 31, 2018, our consolidated CLOs held approximately \$5.4 billion of total assets and comprised substantially all of the assets and loans payable of the Consolidated Funds. The assets and liabilities of the Consolidated Funds are generally held within separate legal entities and, as a result, the liabilities of the Consolidated Funds are non-recourse to us. For further information on consolidation of certain funds, see Note 2 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

Generally, the consolidation of the Consolidated Funds has a gross-up effect on our assets, liabilities and cash flows but has no net effect on the net income attributable to the Partnership and partners’ capital. The majority of the net economic ownership interests of the Consolidated Funds are reflected as non-controlling interests in consolidated entities in the

consolidated financial statements. For further information, see Note 2 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

Because only a small portion of our funds are consolidated, the performance of the Consolidated Funds is not necessarily consistent with or representative of the combined performance trends of all of our funds.

#### Consolidated Results of Operations

The following table and discussion sets forth information regarding our unaudited condensed consolidated results of operations for the three months ended March 31, 2018 and 2017. The unaudited condensed consolidated financial statements have been prepared on substantially the same basis for all historical periods presented; however, the consolidated funds are not the same entities in all periods shown due to changes in U.S. GAAP, changes in fund terms and the creation and termination of funds. As further described below, the consolidation of these funds primarily had the impact of increasing interest and other income of Consolidated Funds, interest and other expenses of Consolidated Funds, and net investment gains (losses) of Consolidated Funds in the year that the fund is initially consolidated. The consolidation of these funds had no effect on net income attributable to the Partnership for the periods presented.

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	Three Months Ended March 31,	
	2018	2017 (As Adjusted)
	(Dollars in millions, except unit and per unit data)	
Revenues		
Fund management fees	\$264.5	\$ 246.3
Incentive fees	6.3	5.6
Investment income		
Performance allocations		
Realized	220.6	77.6
Unrealized	87.5	598.4
Principal investment income		
Realized	27.5	(0.2 )
Unrealized	26.6	46.5
Total investment income	362.2	722.3
Interest and other income	22.5	10.4
Interest and other income of Consolidated Funds	47.3	42.9
Revenue of a real estate VIE	—	92.6
Total revenues	702.8	1,120.1
Expenses		
Compensation and benefits		
Base compensation	187.3	146.0
Equity-based compensation	84.9	72.8
Performance allocations and incentive fee related compensation		
Realized	108.4	45.8
Unrealized	49.6	271.3
Total compensation and benefits	430.2	535.9
General, administrative and other expenses	95.0	93.8
Interest	17.9	15.0
Interest and other expenses of Consolidated Funds	35.9	45.2
Interest and other expenses of a real estate VIE and loss on deconsolidation	—	119.6
Other non-operating expenses	0.3	—
Total expenses	579.3	809.5
Other income		
Net investment gains of Consolidated Funds	2.0	17.1
Income before provision for income taxes	125.5	327.7
Provision for income taxes	7.8	5.8
Net income	117.7	321.9
Net income attributable to non-controlling interests in consolidated entities	11.0	3.3
Net income attributable to Carlyle Holdings	106.7	318.6
Net income attributable to non-controlling interests in Carlyle Holdings	67.0	235.6
Net income attributable to The Carlyle Group L.P.	39.7	83.0
Net income attributable to Series A Preferred Unitholders	5.9	—
Net income attributable to The Carlyle Group L.P. common unitholders	\$33.8	\$ 83.0
Net income attributable to The Carlyle Group L.P. per common unit		

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Basic	\$0.34	\$ 0.97
Diluted	\$0.30	\$ 0.90
Weighted-average common units		
Basic	100,732,885	337,534
Diluted	111,303,918	67,452

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Three Months Ended March 31, 2018 Compared to the Three Months Ended March 31, 2017

Revenues

Total revenues decreased \$417.3 million, or 37% for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in total revenues for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Total Revenues, March 31, 2017	\$1,120.1
Increases (Decreases):	
Increase in fund management fees	18.2
Increase in incentive fees	0.7
Decrease in investment income, including performance allocations	(360.1 )
Increase in interest and other income	12.1
Increase in interest and other income of Consolidated Funds	4.4
Decrease in revenue from a real estate VIE	(92.6 )
Total decrease	(417.3 )
Total Revenues, March 31, 2018	\$702.8

Fund Management Fees. Fund management fees increased \$18.2 million, or 7%, to \$264.5 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to the following:

	Three Months Ended March 31, 2018 v. 2017 (Dollars in Millions)
Higher management fees from the commencement of the investment period for certain newly raised funds	\$ 40.8
Lower management fees resulting from the change in basis for earning management fees from commitments to invested capital for certain funds and from distributions from funds whose management fees are based on invested capital	(18.2 )
Increase in catch-up management fees from subsequent closes of funds that are in the fundraising period	2.1
Lower transaction and portfolio advisory fees	(5.1 )
All other changes	(1.4 )
Total increase in fund management fees	\$ 18.2

Fund management fees include transaction and portfolio advisory fees, net of rebate offsets, of \$6.6 million and \$11.7 million for the three months ended March 31, 2018 and 2017, respectively. The \$5.1 million decrease in transaction and portfolio advisory fees for the three months ended March 31, 2018 as compared to the three months ended March

31, 2017 resulted primarily from significant transactions related to one of our U.S. buyout funds in the three months ended March 31, 2017 as compared to the three months ended March 31, 2018.

Investment Income. Investment income decreased \$360.1 million to \$362.2 million for the three months ended March 31, 2018 as compared to investment income of \$722.3 million for the three months ended March 31, 2017, primarily due to the following:

	Three Months Ended March 31, 2018 v. 2017 (Dollars in Millions)
Decrease in performance allocations, excluding NGP	\$(367.9 )
Decrease in investment income from NGP, which includes performance allocations from the investments in NGP	(22.4 )
Absence in 2018 of investment expenses related to Q1 2017 amended NGP agreements	20.8
Increase in investment income from our buyout and growth funds	8.0
Decrease in income on foreign currency hedges	(0.9 )
Increase in investment income from our real assets funds, excluding NGP	0.7
Decrease in investment income from our distressed debt funds and energy mezzanine funds	(1.1 )
Increase in investment income from CLOs	0.5
All other changes	2.2
Total decrease in investment income	\$(360.1 )

Performance Allocations. Performance allocations decreased \$367.9 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The decrease in performance allocations was primarily due to lower appreciation in our Corporate Private Equity and Real Assets segments for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. Performance allocations by segment on a consolidated U.S. GAAP basis for the three months ended March 31, 2018 and 2017 comprised the following:

	Three Months Ended March 31, 2018 2017 (Dollars in Millions)	
Corporate Private Equity	\$257.9	\$568.0
Real Assets	(3.3 )	57.8
Global Credit	2.6	14.4
Investment Solutions	50.9	35.8
Total performance allocations	\$308.1	\$676.0

Total carry fund appreciation 3% 6%

Approximately \$144.0 million of our performance allocations for the three months ended March 31, 2018 were related to CEP IV, CP VI, CRP VII, CP V, and CRP V while approximately \$537.5 million of our performance allocations for the three months ended March 31, 2017 were related to CP VI, CP V, and CAP IV.

While the overall expectations for global economic growth have moderated since the end of 2017 and uncertainty has increased, the underlying economic fundamentals have remained relatively positive. Growth remains in the mid-2% range in both the United States and Europe. Since the start of 2018 and continuing through the first quarter and into

the second quarter, the economic climate has been characterized by an increased level of uncertainty. Both the MSCI World Index and the S&P 500 have fallen 7% since the end of January 2018 as investors reassess their risk positions among many areas of uncertainty, including around inflation and global trade. After being dormant for most of 2017, volatility has re-emerged in some measure, with the VIX (which shows the market's expectation of 30-day volatility) up nearly 80% since the beginning of 2018. Recent market performance belies the underlying economic fundamentals. Annual earnings growth at the companies comprising the S&P 500 stood at 15% at the end of the fourth quarter of 2017, and is currently estimated to exceed 17% in the first quarter of

2018, a rate that has not been seen since Q1 2011. These strong fundamentals are one of the reasons that asset prices continue to remain very high, notwithstanding the increased volatility in the markets. During the first quarter, our overall carry fund portfolio appreciated by 3% and 17% since the first quarter of 2017. Our Corporate Private Equity funds appreciated 4%, our Real Assets funds appreciated 2%, our Global Credit carry funds appreciated 2%, and appreciation in Investment Solutions was 4% for the first quarter, respectively. Our private carry fund portfolio appreciated 4%, while our public carry fund portfolio remained flat during the first quarter, each excluding Investment Solutions. With continuing volatility and expectations for higher interest rates, we anticipate that it will be difficult for the public markets to generate the same level of appreciation in 2018 as achieved in 2017.

**Interest and Other Income.** Interest and other income increased \$12.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily as a result of the Partnership's adoption of the revenue recognition standard, ASU 2014-9. As part of the adoption, the reimbursement of certain costs incurred on behalf of Carlyle funds, primarily travel and entertainment costs, that were previously presented net in our unaudited condensed consolidated statements of operations are presented gross beginning on January 1, 2018. For the three months ended March 31, 2018, these costs were approximately \$6.1 million and are presented in interest and other income and general, administrative and other expenses in our unaudited condensed consolidated statements of operations. See Note 2 to our unaudited condensed consolidated financial statements for more information on the adoption of the revenue recognition standard.

**Interest and Other Income of Consolidated Funds.** Our CLOs generate interest income primarily from investments in bonds and loans inclusive of amortization of discounts and generate other income from consent and amendment fees. Substantially all interest and other income of the CLOs and other consolidated funds together with interest expense of our CLOs and net investment gains (losses) of Consolidated Funds is attributable to the related funds' limited partners or CLO investors and therefore is allocated to non-controlling interests. Accordingly, such amounts have no material impact on net income attributable to the Partnership.

Interest and other income of Consolidated Funds increased \$4.4 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. Substantially all of the increase in interest and other income of Consolidated Funds for both periods relates to increased interest income from CLOs.

**Revenue of a Real Estate VIE.** Revenue of a real estate VIE was \$92.6 million for the three months ended March 31, 2017. There was no revenue recognized for the three months ended March 31, 2018 due to the deconsolidation of the VIE in the third quarter of 2017 when the Partnership disposed of its interest in Urbplan. See Note 15 to the consolidated financial statements included in the Partnership's Annual Report on Form 10-K for the year ended December 31, 2017 for more information on the disposal transaction. The revenue for the three months ended March 31, 2017 consisted of amounts recognized as a result of the completion of land development projects during the period and investment income earned on Urbplan's investments. Urbplan recognized revenue during the three months ended March 31, 2017 using the completed contract method of accounting. This accounting method required Urbplan to recognize revenue in the period in which the land development services contract was completed.

Expenses

Total expenses decreased \$230.2 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in total expenses for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Total Expenses, March 31, 2017	\$ 809.5
Increases (Decreases):	
Decrease in total compensation and benefits	(105.7 )
Increase in general, administrative and other expenses	1.2
Decrease in interest and other expenses of Consolidated Funds	(9.3 )
Decrease in interest and other expenses of a real estate VIE and loss on deconsolidation	(119.6 )
All other changes	3.2
Total decrease	(230.2 )
Total Expenses, March 31, 2018	\$ 579.3

Total Compensation and Benefits. Total compensation and benefits decreased \$105.7 million, or 20%, for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, due to the following:

	Three Months Ended March 31, 2018 v. 2017 (Dollars in Millions)
Increase in base compensation	\$ 41.3
Increase in equity-based compensation	12.1
Decrease in performance allocations and incentive fee related compensation	(159.1 )
Total decrease in total compensation and benefits	\$(105.7 )

Base compensation and benefits. Base compensation and benefits increased \$41.3 million, or 28%, for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to the following:

Three  
Months  
Ended  
March  
31,  
2018 v.  
2017

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(Dollars  
in  
Millions)

Increase in headcount and bonuses	\$ 34.3
Increase in compensation costs associated with fundraising activities	7.0
Total increase in base compensation and benefits	\$ 41.3

Equity-based Compensation. Equity-based compensation increased \$12.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The increase in equity-based compensation was due primarily to the ongoing grants of deferred restricted common units to new and existing employees during 2017 and 2018, higher unit fair value at grant date and a weighted average shorter vest date.

Performance allocations and incentive fee related compensation expense. Performance allocations and incentive fee related compensation expense decreased \$159.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. Performance allocations and incentive fee related compensation as a percentage of performance

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allocations and incentive fees was 51% for the three months ended March 31, 2018, and 47% for the three months ended March 31, 2017. For our largest segment, Corporate Private Equity, our performance allocations and incentive fee related compensation expense as a percentage of performance allocations and incentive fees is generally around 45%. Performance allocations from our Investment Solutions segment pay a higher ratio of performance allocations and incentive fees as compensation. Conversely, performance allocations from the Legacy Energy funds in the Real Assets segment are primarily allocated to Carlyle because the investment teams for the Legacy Energy funds are employed by Riverstone and not Carlyle.

**General, Administrative and Other Expenses.** General, administrative and other expenses increased \$1.2 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to:

	Three Months Ended March 31, 2018 v. 2017 (Dollars in Millions)
Lower expenses for litigation and contingencies	\$ (39.6 )
Absence in 2018 of net insurance recoveries recognized for certain legal matters in 2017	35.3
Certain costs incurred on behalf of Carlyle funds, primarily travel and entertainment costs, that are now presented on a gross basis as a result of the adoption of the new revenue recognition standard (See Note 2 to the unaudited condensed consolidated financial statements)	6.1
Higher professional fees and office expenses	0.9
Higher external fundraising costs	5.2
Foreign exchange and other changes	(6.7 )
Total increase in general, administrative and other expenses	\$ 1.2

**Interest and Other Expenses of Consolidated Funds.** Interest and other expenses of Consolidated Funds decreased \$9.3 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The decrease is primarily due to lower interest expense on the consolidated CLOs.

The CLOs incur interest expense on their loans payable and incur other expenses consisting of trustee fees, rating agency fees and professional fees. Substantially all interest and other income of the CLOs together with interest expense of our CLOs and net investment gains (losses) of Consolidated Funds is attributable to the related funds' limited partners or CLO investors and therefore is allocated to non-controlling interests. Accordingly, such amounts have no material impact on net income attributable to the Partnership.

**Interest and Other Expenses of a Real Estate VIE and Loss on Deconsolidation.** Interest and other expenses of a real estate VIE and loss on deconsolidation was \$119.6 million for the three months ended March 31, 2017. There were no expenses recognized for the three months ended March 31, 2018 due to the deconsolidation of the VIE in the third quarter of 2017 when the Partnership disposed of its interest in Urbplan. See Note 15 to the consolidated financial statements included in the Partnership's Annual Report on Form 10-K for the year ended December 31, 2017 for more information on the disposal transaction.

### Net Investment Gains of Consolidated Funds

For the three months ended March 31, 2018, net investment gains of Consolidated Funds were \$2.0 million as compared to net investment gains of \$17.1 million for the three months ended March 31, 2017. For both the three months ended March 31, 2018 and 2017, net investment gains (losses) comprise the activity of the consolidated CLOs and certain other funds. For the consolidated CLOs, the amount reflects the net gain or loss on the fair value adjustment of both assets and liabilities. The components of net investment gains of consolidated funds for the respective periods are:

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Realized losses	\$(2.7)	\$(2.1)
Net change in unrealized gains	(12.7)	37.3
Total gains (losses)	(15.4)	35.2
Gains (losses) from liabilities of CLOs	17.4	(18.1)
Total investment gains of Consolidated Funds	\$2.0	\$17.1

### Net Income Attributable to Non-controlling Interests in Consolidated Entities

Net income attributable to non-controlling interests in consolidated entities was \$11.0 million for the three months ended March 31, 2018 as compared to \$3.3 million for the three months ended March 31, 2017. These amounts are primarily attributable to the net earnings or losses of the Consolidated Funds for each period, which are substantially all allocated to the related funds' limited partners or CLO investors. This balance also includes the net income attributable to non-controlling interests in carried interest, giveback obligations, and cash held for carried interest distributions as well as the allocation of Urbplan's net losses that are attributable to non-controlling interests (for the three months ended March 31, 2017 only).

### Net Income Attributable to The Carlyle Group L.P. Common Unitholders

The net income attributable to The Carlyle Group L.P. common unitholders was \$33.8 million for the three months ended March 31, 2018 as compared to \$83.0 million for the three months ended March 31, 2017. The Partnership is allocated a portion of the net income (loss) attributable to Carlyle Holdings based on the Partnership's ownership in Carlyle Holdings (which was approximately 30% and 26% as of March 31, 2018 and 2017, respectively). Net income or loss attributable to The Carlyle Group L.P. common unitholders also includes 100% of the net income or loss attributable to the Partnership's wholly-owned taxable subsidiary, Carlyle Holdings I GP Inc., which was \$4.1 million and \$(0.8) million for the three months ended March 31, 2018 and 2017, respectively. As a result, the total net income or loss attributable to the Partnership will vary as a percentage of the net income or loss attributable to Carlyle Holdings.

### Non-GAAP Financial Measures

The following tables set forth information in the format used by management when making resource deployment decisions and in assessing performance of our segments. These non-GAAP financial measures are presented for the three months ended March 31, 2018 and 2017. The tables below show our total segment Economic Income which is the sum of Fee Related Earnings, Net Performance Revenues, Principal Investment Income (Loss), Reserve for Litigation and Contingencies, Net Interest, and Equity-based compensation expense (excluding equity-based compensation grants issued in May 2012 upon the completion of the initial public offering or grants issued in acquisitions or strategic investments). Our Non-GAAP financial measures exclude the effects of consolidated funds, acquisition-related items including amortization and any impairment charges of acquired intangible assets and contingent consideration taking the form of earn-outs, charges associated with equity-based compensation grants issued in May 2012 upon completion of the initial public offering or grants issued in acquisitions or strategic investments, changes in the tax receivable agreement liability, corporate actions and infrequently occurring or unusual

events.

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The following table shows our total segment Economic Income, Fee Related Earnings and Distributable Earnings for the three months ended March 31, 2018 and 2017.

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Total Segment Revenues	\$653.9	\$1,001.2
Total Segment Expenses	484.9	601.1
Economic Income	\$169.0	\$400.1
(-) Net Performance Revenues	160.0	394.1
(-) Principal Investment Income	29.6	10.6
(+) Equity-based Compensation	37.7	30.1
(+) Net Interest	11.1	11.6
(=) Fee Related Earnings	\$28.2	\$37.1
(+) Realized Net Performance Revenues	103.1	35.3
(+) Realized Principal Investment Income (Loss)	18.7	(5.4 )
(+) Net Interest	(11.1 )	(11.6 )
(=) Distributable Earnings	\$138.9	\$55.4

The following table sets forth our total segment revenues for the three months ended March 31, 2018 and 2017.

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Segment Revenues		
Fund level fee revenues		
Fund management fees	\$287.5	\$255.6
Portfolio advisory fees, net	3.6	4.0
Transaction fees, net	3.0	7.7
Total fund level fee revenues	294.1	267.3
Performance revenues		
Realized	211.0	83.0
Unrealized	106.4	631.7
Total performance revenues	317.4	714.7
Principal investment income (loss)		
Realized	18.7	(5.4 )
Unrealized	10.9	16.0
Total principal investment income	29.6	10.6
Interest income	6.7	3.4
Other income	6.1	5.2
Total Segment Revenues	\$653.9	\$1,001.2

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The following table sets forth our total segment expenses for the three months ended March 31, 2018 and 2017.

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Segment Expenses		
Compensation and benefits		
Direct base compensation	\$ 135.4	\$ 108.3
Indirect base compensation	53.7	39.0
Equity-based compensation	37.7	30.1
Performance revenues related compensation		
Realized	107.9	47.7
Unrealized	49.5	272.9
Total compensation and benefits	384.2	498.0
General, administrative, and other indirect expenses	74.8	80.6
Depreciation and amortization expense	8.1	7.5
Interest expense	17.8	15.0
Total Segment Expenses	\$484.9	\$601.1

Income before provision for income taxes is the GAAP financial measure most comparable to economic income, fee related earnings, and distributable earnings. The following table is a reconciliation of income before provision for income taxes to economic income, to fee related earnings, and to distributable earnings.

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Income before provision for income taxes	\$ 125.5	\$ 327.7
Adjustments:		
Equity-based compensation issued in conjunction with the initial public offering, acquisitions and strategic investments	50.1	67.0
Acquisition related charges, including amortization of intangibles and impairment	4.6	8.8
Other non-operating expense	0.3	—
Tax expense associated with performance fee compensation	(2.1 )	(2.9 )
Net income attributable to non-controlling interests in consolidated entities	(11.0 )	(3.3 )
Severance and other adjustments	1.6	2.8
Economic Income	\$ 169.0	\$ 400.1
(-) Net performance revenues <sup>(1)</sup>	160.0	394.1
(-) Principal investment income <sup>(1)</sup>	29.6	10.6
(+) Equity-based compensation	37.7	30.1
(+) Net Interest	11.1	11.6
(=) Fee Related Earnings	\$ 28.2	\$ 37.1
(+) Realized net performance revenues <sup>(1)</sup>	103.1	35.3
(+) Realized principal investment income (loss) <sup>(1)</sup>	18.7	(5.4 )
(+) Net Interest	(11.1 )	(11.6 )
(=) Distributable Earnings	\$ 138.9	\$ 55.4



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(1)– See reconciliation to most directly comparable U.S. GAAP measure below:

	Three Months Ended March 31, 2018		
	Carlyle Consolidated	Adjustments <sup>(2)</sup>	Total Reportable Segments
	(Dollars in millions)		
Performance revenues <sup>(a)</sup>			
Realized	\$220.6	\$ (9.6 )	\$ 211.0
Unrealized	87.5	18.9	106.4
Total performance revenues <sup>(a)</sup>	308.1	9.3	317.4
Performance revenues related compensation expense <sup>(b)</sup>			
Realized	108.4	(0.5 )	107.9
Unrealized	49.6	(0.1 )	49.5
Total performance revenues related compensation expense <sup>(b)</sup>	158.0	(0.6 )	157.4
Net performance revenues			
Realized	112.2	(9.1 )	103.1
Unrealized	37.9	19.0	56.9
Total net performance revenues	\$150.1	\$ 9.9	\$ 160.0
Principal investment income (loss)			
Realized	\$27.5	\$ (8.8 )	\$ 18.7
Unrealized	26.6	(15.7 )	10.9
Principal investment income (loss)	\$54.1	\$ (24.5 )	\$ 29.6
	Three Months Ended March 31, 2017		
	Carlyle Consolidated	Adjustments <sup>(2)</sup>	Total Reportable Segments
	(Dollars in millions)		
Performance revenues <sup>(a)</sup>			
Realized	\$77.6	\$ 5.4	\$ 83.0
Unrealized	598.4	33.3	631.7
Total performance revenues <sup>(a)</sup>	676.0	38.7	714.7
Performance revenues related compensation expense <sup>(b)</sup>			
Realized	45.8	1.9	47.7
Unrealized	271.3	1.6	272.9
Total performance revenues related compensation expense <sup>(b)</sup>	317.1	3.5	320.6
Net performance revenues			
Realized	31.8	3.5	35.3
Unrealized	327.1	31.7	358.8
Total net performance revenues	\$358.9	\$ 35.2	\$ 394.1
Principal investment income (loss)			
Realized	\$(0.2 )	\$ (5.2 )	\$ (5.4 )
Unrealized	46.5	(30.5 )	16.0
Total principal investment income (loss)	\$46.3	\$ (35.7 )	\$ 10.6

(a) Amounts labeled as performance allocations in the unaudited condensed consolidated statements of operations.

(b) Amounts labeled as performance allocations and incentive fee related compensation in the unaudited condensed consolidated statements of operations.

(2) Adjustments to performance revenues and principal investment income (loss) relate to (i) amounts earned from the Consolidated Funds, which were eliminated in the U.S. GAAP consolidation but were included in the Non-GAAP

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results, (ii) amounts attributable to non-controlling interests in consolidated entities, which were excluded from the Non-GAAP results, (iii) the reclassification of NGP performance revenues, which are included in investment income in the U.S. GAAP financial statements, (iv) the reclassification of certain incentive fees from business development companies, which are included in fund management fees in the segment results, and (v) the reclassification of certain tax expenses associated with performance revenues. Adjustments to principal investment income (loss) also include the reclassification of earnings for the investment in NGP Management and its affiliates to the appropriate operating captions for the Non-GAAP results, the exclusion of charges associated with the investment in NGP Management and its affiliates that are excluded from the Non-GAAP results and adjustments to reflect the Partnership's share of Urbplan net losses, until Urbplan was deconsolidated during the three months ended September 30, 2017, as investment losses for the Non-GAAP results. Adjustments are also included in these financial statement captions to reflect Carlyle's economic interests in Claren Road (through January 2017).

Economic Income and Distributable Earnings for our reportable segments are as follows:

	Three Months Ended March 31, 2018    2017 (Dollars in millions)	
Economic Income		
Corporate Private Equity	\$ 113.6	\$ 313.4
Real Assets	31.3	59.4
Global Credit	7.7	15.4
Investment Solutions	16.4	11.9
Economic Income	\$ 169.0	\$ 400.1
Distributable Earnings		
Corporate Private Equity	\$ 86.8	\$ 35.4
Real Assets	33.2	3.6
Global Credit	10.2	7.8
Investment Solutions	8.7	8.6
Distributable Earnings	\$ 138.9	\$ 55.4

### Segment Analysis

Discussed below is our DE, FRE and EI for our segments for the periods presented. Our segment information is reflected in the manner used by our senior management to make operating and compensation decisions, assess performance and allocate resources.

For segment reporting purposes, revenues and expenses are presented on a basis that deconsolidates our Consolidated Funds. As a result, segment revenues from management fees, performance revenues and principal investment income (loss) are different than those presented on a consolidated U.S. GAAP basis because fund management fees recognized in certain segments are received from Consolidated Funds and are eliminated in consolidation when presented on a consolidated U.S. GAAP basis. Furthermore, segment expenses are different than related amounts presented on a consolidated U.S. GAAP basis due to the exclusion of fund expenses that are paid by the Consolidated Funds. Segment revenue and expenses are also different than those presented on a consolidated U.S. GAAP basis because we present our segment revenues and expenses related to Claren Road based on our 63% economic interest in that entity (through January 31, 2017). Also, EI excludes expenses associated with equity-based compensation that was issued in our initial public offering or issued in acquisitions and strategic investments.



## Corporate Private Equity

The following table presents our results of operations for our Corporate Private Equity segment:

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Segment Revenues		
Fund level fee revenues		
Fund management fees	\$ 114.1	\$ 115.7
Portfolio advisory fees, net	3.2	3.8
Transaction fees, net	0.3	7.7
Total fund level fee revenues	117.6	127.2
Performance revenues		
Realized	188.0	51.3
Unrealized	64.6	515.3
Total performance revenues	252.6	566.6
Principal investment income		
Realized	7.9	0.2
Unrealized	7.0	5.5
Total principal investment income	14.9	5.7
Interest income	2.0	1.1
Other income	3.1	1.3
Total revenues	390.2	701.9
Segment Expenses		
Compensation and benefits		
Direct base compensation	67.1	55.4
Indirect base compensation	30.1	18.7
Equity-based compensation	18.7	15.0
Performance revenues related compensation		
Realized	90.7	26.1
Unrealized	26.1	227.8
Total compensation and benefits	232.7	343.0
General, administrative, and other indirect expenses	32.9	35.0
Depreciation and amortization expense	4.0	3.7
Interest expense	7.0	6.8
Total expenses	276.6	388.5
Economic Income	\$ 113.6	\$ 313.4
(-) Net Performance Revenues	135.8	312.7
(-) Principal Investment Income	14.9	5.7
(+) Equity-based Compensation	18.7	15.0
(+) Net Interest	5.0	5.7
(=) Fee Related Earnings	\$(13.4)	\$ 15.7
(+) Realized Net Performance Revenues	97.3	25.2
(+) Realized Principal Investment Income	7.9	0.2
(+) Net Interest	(5.0)	(5.7)
(=) Distributable Earnings	\$ 86.8	\$ 35.4



Three Months Ended March 31, 2018 Compared to the Three Months Ended March 31, 2017

Distributable Earnings

Distributable Earnings increased \$51.4 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in distributable earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Distributable earnings, March 31, 2017	\$ 35.4
Increases (decreases):	
Decrease in fee related earnings	(29.1 )
Increase in realized net performance revenues	72.1
Increase in realized principal investment income	7.7
Decrease in net interest	0.7
Total increase	51.4
Distributable earnings, March 31, 2018	\$ 86.8

**Realized Net Performance Revenues.** Realized net performance revenues increased \$72.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The increase was primarily due to higher realizations from our Europe and Asia buyout funds in carry in 2018 as compared to 2017, partially offset by lower realizations from our U.S. financial services and Europe technology buyout funds in 2018 as compared to 2017. Realized net performance revenues were primarily generated by the following funds for the three months ended March 31, 2018 and 2017:

Three Months Ended	
2018	2017
CEP III	CGFSP I
CAP III	CETP II
CAP II	CAP III
CGFSP I & II	

**Realized Principal Investment Income.** Realized principal investment income increased \$7.7 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The increase was primarily due to realized gains in our investments in Europe, Japan and U.S. financial services buyout funds, partially offset by lower realized gains on U.S. buyout funds.

Fee Related Earnings

Fee related earnings decreased \$29.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in fee related earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Fee related earnings, March 31, 2017	\$ 15.7
Increases (decreases):	
Decrease in fee revenues	(9.6 )
Increase in direct and indirect base compensation	(23.1 )
Decrease in general, administrative and other indirect expenses	2.1
All other changes	1.5
Total decrease	(29.1 )
Fee related earnings, March 31, 2018	\$ (13.4 )

Fee Revenues. Total fee revenues decreased \$9.6 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, due to the following:

	Three Months Ended March 31, 2018 v. 2017 (Dollars in Millions)
Lower fund management fees	\$ (1.6 )
Lower transaction fees	(7.4 )
Lower portfolio advisory fees	(0.6 )
Total decrease in fee revenues	\$ (9.6 )

The decrease in fund management fees for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 was primarily due to lower assets under management from sales of investments during 2017 for CP V, our first financial services fund (“CGFSP I”), our third Europe buyout fund (“CEP III”), and our second Asia buyout fund (“CAP II”). These decreases were partially offset by management fees on our third financial services fund (“CGFSP III”).

The total weighted-average management fee rate increased from 1.29% at March 31, 2017 to 1.32% at March 31, 2018. The modest increase in the total weighted-average management fee rate reflects the increased weighted impact of funds in the original investment period with fees based on commitments, which charge higher fee rates, compared

to those funds with fees based on invested equity or fair value. Fee-earning assets under management were \$35.3 billion and \$36.9 billion as of March 31, 2018 and 2017, respectively, reflecting a decrease of \$1.6 billion.

The decrease in transaction fees for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 was primarily from a decrease in investments closed in the three months ended March 31, 2018 as compared to the three months ended March 31, 2017.

Direct and indirect base compensation expense. Direct and indirect base compensation expense increased \$23.1 million, or 31%, for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The increase was primarily due to an increase in projected year-end bonuses and higher compensation costs related to fundraising activities of approximately \$7.5 million.

General, administrative and other indirect expenses. General, administrative and other indirect expenses decreased \$2.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to

lower costs for litigation and contingencies, partially offset by higher professional fees and higher negative foreign currency adjustments.

Economic Income

Economic income decreased \$199.8 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in economic income for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Economic income, March 31, 2017	\$ 313.4
Increases (decreases):	
Decrease in net performance revenues	(176.9 )
Increase in principal investment income	9.2
Increase in equity-based compensation	(3.7 )
Decrease in fee related earnings	(29.1 )
Decrease in net interest	0.7
Total decrease	(199.8 )
Economic income, March 31, 2018	\$ 113.6

Performance Revenues. Performance revenues (realized and unrealized) decreased \$314.0 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The decrease was primarily due to lower appreciation on certain of our U.S. buyout funds in the three months ended March 31, 2018 as compared to the three months ended March 31, 2017.

Performance revenues are from the following types of funds:

	Three Months Ended March 31, 2018	2017
	(Dollars in millions)	
Buyout funds	\$242.0	\$537.7
Growth Capital funds	10.6	28.9
Total performance revenues	\$252.6	\$566.6

The \$252.6 million of performance revenues for the three months ended March 31, 2018 was driven primarily by performance revenues recognized from the following funds:

- CEP IV of \$72.0 million,
- CP VI of \$44.4 million,
- CP V of \$34.8 million,
- CEP III of \$27.4 million,

- CJP III of \$14.4 million, and
- CP IV of \$11.6 million.

The \$566.6 million of performance revenues for the three months ended March 31, 2017 was driven by performance revenues recognized from the following funds:

- CP VI of \$204.9 million,
- CP V of \$186.2 million,
- CAP IV of \$145.7 million,
- CEO of \$17.8 million,
- CEP III of \$14.5 million, and

•CAP III of \$(27.5) million.

Performance revenues of \$252.6 million and \$566.6 million are inclusive of performance revenues reversed of approximately \$13.0 million and \$55.5 million for the three months ended March 31, 2018 and 2017, respectively.

The appreciation (depreciation) in remaining value of assets for this segment by type of fund are as follows:

	Three Months Ended March 31, 2018 2017	
Buyout funds	4%	9%
Growth Capital funds	2%	7%
Total	4%	9%

Net performance revenues as a percentage of total performance revenues are as follows:

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Net Performance Revenues	\$135.8	\$312.7
Percentage of Total Performance Revenues	54%	55%

Unrealized performance revenues reflect the difference between total performance revenues and realized performance revenues. The recognition of realized performance revenues results in a reversal of accumulated unrealized performance revenues, generally resulting in minimal impact on total performance revenues. Because unrealized performance revenues are reversed upon a realization event, in periods where the Partnership generates significant realized performance revenues unrealized performance revenues may be negative even in periods of portfolio appreciation.

Principal investment income. Principal investment income (realized and unrealized) for the three months ended March 31, 2018 was \$14.9 million as compared to principal investment income of \$5.7 million for the three months ended March 31, 2017. The increase related primarily to higher realized gains in our investments in Europe, Japan and U.S. financial services buyout funds.

Equity-based compensation. Equity-based compensation was \$18.7 million for the three months ended March 31, 2018, an increase of \$3.7 million from \$15.0 million for the three months ended March 31, 2017. The increase primarily relates to the ongoing grants of deferred restricted common units to new and existing employees during 2017 and 2018.

Fee-earning AUM as of and for the Three Months Ended March 31, 2018 and 2017

Fee-earning AUM is presented below for each period together with the components of change during each respective period.

The table below breaks out Fee-earning AUM by its respective components at each period.

	As of March 31,			
	2018		2017	
	(Dollars in millions)			
Corporate Private Equity				
Components of Fee-earning AUM (1)				
Fee-earning AUM based on capital commitments	\$26,192		\$25,679	
Fee-earning AUM based on invested capital	7,034		9,580	
Fee-earning AUM based on lower of cost or fair value	2,067		1,619	
Total Fee-earning AUM	\$35,293		\$36,878	
Weighted Average Management Fee Rates (2)				
All Funds	1.32	%	1.29	%
Funds in Investment Period	1.44	%	1.44	%

(1) For additional information concerning the components of Fee-earning AUM, see “—Fee-earning Assets under Management.”

(2) Represents the aggregate effective management fee rate of each fund in the segment, weighted by each fund’s Fee-earning AUM, as of the end of each period presented.

The table below provides the period to period rollforward of Fee-earning AUM.

	Three Months	
	Ended March 31,	
	2018	2017
	(Dollars in millions)	
Corporate Private Equity		
Fee-earning AUM Rollforward		
Balance, Beginning of Period	\$35,584	\$36,327
Inflows, including Fee-paying Commitments (1)	217	486
Outflows, including Distributions (2)	(770 )	(86 )
Market Appreciation/(Depreciation) (3)	30	(13 )
Foreign Exchange and other (4)	232	164
Balance, End of Period	\$35,293	\$36,878

(1) Inflows represent limited partner capital raised and capital invested by carry funds outside the original investment period.

(2) Outflows represent distributions from funds outside the investment period and changes in fee basis for our carry funds where the original investment period has expired.

(3) Market Appreciation/(Depreciation) represents realized and unrealized gains (losses) on portfolio investments in our carry funds based on the lower of cost or fair value.

(4) Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of period end.

Fee-earning AUM was \$35.3 billion at March 31, 2018, a decrease of \$0.3 billion, or approximately 1%, compared to \$35.6 billion at December 31, 2017. The decrease was driven by outflows of \$0.8 billion primarily due to dispositions in CP V, CGP, and CGFSP II. This decrease was partially offset by inflows of \$0.2 billion from new fee-earning commitments in CGFSP III and foreign exchange gains of \$0.2 billion primarily due to the translation of Fee-earning

AUM in our Europe buyout and growth funds from EUR to USD. Investment and distribution activity by funds still in the investment period does not impact Fee-earning AUM as these funds are based on commitments.

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Fee-earning AUM was \$35.3 billion at March 31, 2018, a decrease of \$1.6 billion, or approximately 4% compared to \$36.9 billion at March 31, 2017. The decrease was driven by outflows of \$4.4 billion primarily due to dispositions in our carry funds which are beyond the original investment period. This was offset by inflows of \$1.8 billion primarily related to new investments made by CGP and new commitments to CGFSP III, and foreign exchange gains of \$0.9 billion primarily due to the translation of Fee-earning AUM in our Europe buyout and growth funds from EUR to USD.

Fee-earning AUM was \$36.9 billion at March 31, 2017, an increase of \$0.6 billion, or approximately 2%, compared to \$36.3 billion at December 31, 2016. The increase was driven by inflows of \$0.5 billion primarily in our latest vintage Asia growth fund, Carlyle Asia Growth Partners V, L.P. ("CAGP V"), and our first long dated private equity fund, Carlyle Global Partners, L.P. ("CGP"), as well as foreign exchange gains of \$0.2 billion primarily in our Europe and Japan buyout funds.

Total AUM as of and for the Three Months Ended March 31, 2018

The table below provides the period to period rollforward of Total AUM.

	Three Months Ended March 31, 2018 (Dollars in millions)
Corporate Private Equity Total AUM Rollforward	
Balance, Beginning of Period	\$72,558
New Commitments (1)	3,933
Outflows (2)	(3,224 )
Market Appreciation/(Depreciation) (3)	1,429
Foreign Exchange Gain/(Loss) (4)	335
Other (5)	(53 )
Balance, End of Period	\$74,978

New Commitments reflects the impact of gross fundraising during the period. For funds or vehicles denominated in (1) foreign currencies, this reflects translation at the average quarterly rate, while the separately reported Fundraising metric is translated at the spot rate for each individual closing.

(2) Outflows includes distributions in our carry funds, related co-investment vehicles and separately managed accounts.

(3) Market Appreciation/(Depreciation) generally represents realized and unrealized gains (losses) on portfolio investments in our carry funds, related co-investment vehicles and separately managed accounts.

Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated (4) funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

(5) Includes expiring available capital, the impact of capital calls for fees and expenses and other changes in AUM.

Total AUM was \$75.0 billion at March 31, 2018, an increase of \$2.4 billion, or approximately 3%, compared to \$72.6 billion as of December 31, 2017. The increase was driven by \$3.9 billion of new commitments raised primarily in CP VII and CAP V. Also driving the increase was \$1.4 billion of market appreciation due to overall segment appreciation of 4% for the period. The carry funds driving appreciation for the period included \$0.3 billion attributable to CEP IV, \$0.3 billion attributable to CP VI, and \$0.2 billion attributable to CP V. The increase was partially offset by outflows

of \$3.2 billion primarily in our US, Asia, and Europe buyout funds, as well as in our financial services funds.

#### Fund Performance Metrics

Fund performance information for our investment funds that generally have at least \$1.0 billion in capital commitments, cumulative equity invested or total value as of March 31, 2018, which we refer to as our “significant funds” is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The fund return information reflected in this discussion and analysis is not indicative of the performance of The Carlyle Group L.P. and is also not necessarily indicative of the future performance of any particular fund. An investment in The Carlyle Group L.P.

is not an investment in any of our funds. There can be no assurance that any of our funds or our other existing and future funds will achieve similar returns.

The following tables reflect the performance of our significant funds in our Corporate Private Equity business. Please see “— Our Family of Funds” for a legend of the fund acronyms listed below.

Fund Inception Date(1)	Committed Capital	TOTAL INVESTMENTS				MOIC(4)	Gross IRR (7)(12)	Net IRR (8)(12)	REALIZED/PARTIALLY REALIZED INVESTMENTS		
		As of March 31, 2018		As of March 31, 2018					As of March 31, 2018		
		Cumulative Invested Capital(2)	Total Fair Value(3)	Cumulative Invested Capital(2)	Total Fair Value(3)				Cumulative Invested Capital(2)	Total Fair Value(3)	MOIC(4)
Corporate Private Equity (Reported in Local Currency, in Millions)											
Fully Invested/Committed Funds(6)											
CP II	10/1994	\$1,331.1	\$1,362.4	\$4,072.2	3.0x	34	% 25	%	\$1,362.4	\$4,072.2	3.0x
CP III	2/2000	\$3,912.7	\$4,031.6	\$10,146.9	2.5x	27	% 21	%	\$4,031.6	\$10,146.9	2.5x
CP IV	12/2004	\$7,850.0	\$7,612.6	\$18,001.9	2.4x	16	% 13	%	\$7,612.6	\$18,001.9	2.4x
CP V	5/2007	\$13,719.7	\$13,190.9	\$27,548.1	2.1x	18	% 14	%	\$9,350.8	\$25,005.8	2.1x
CEP I	12/1997	€1,003.6	€981.6	€2,126.5	2.2x	18	% 11	%	€981.6	€2,126.5	2.2x
CEP II	9/2003	€1,805.4	€2,048.4	€4,125.2	2.0x	36	% 20	%	€1,883.8	€4,106.8	2.0x
CEP III	12/2006	€5,294.9	€5,116.1	€11,688.1	2.3x	19	% 14	%	€4,389.9	€11,180.6	2.3x
CAP I	12/1998	\$750.0	\$627.7	\$2,521.8	4.0x	25	% 18	%	\$627.7	\$2,521.8	4.0x
CAP II	2/2006	\$1,810.0	\$1,628.2	\$3,078.2	1.9x	11	% 8	%	\$1,628.2	\$3,078.2	1.9x
CAP III	5/2008	\$2,551.6	\$2,543.2	\$4,781.9	1.9x	18	% 12	%	\$2,071.8	\$4,329.7	2.0x
CJP I	10/2001	¥50,000.0	¥47,291.4	¥138,902.1	2.9x	61	% 37	%	¥47,291.4	¥138,902.1	2.9x
CJP II	7/2006	¥165,600.0	¥141,866.7	¥216,982.1	1.5x	8	% 4	%	¥126,166.7	¥191,642.2	1.5x
CGFSP I	9/2008	\$1,100.2	\$1,080.7	\$2,468.5	2.3x	20	% 14	%	\$1,080.7	\$2,468.5	2.3x
CGFSP II	4/2013	\$1,000.0	\$929.2	\$1,397.1	1.5x	24	% 15	%	\$283.1	\$580.5	2.0x
CEOF I	5/2011	\$1,119.1	\$1,167.0	\$1,587.2	1.4x	12	% 8	%	\$346.9	\$824.7	2.0x
CETP II	2/2007	€521.6	€437.4	€1,256.9	2.9x	28	% 19	%	€359.7	€1,178.3	3.0x
CAGP IV	6/2008	\$1,041.4	\$954.1	\$1,415.7	1.5x	10	% 6	%	\$502.1	\$932.8	1.5x
All Other Funds (9)	Various		\$4,682.3	\$7,379.5	1.6x	16	% 7	%	\$3,840.8	\$6,209.9	1.6x
Coinvestments and Other (10)	Various		\$11,313.0	\$25,323.9	2.2x	36	% 33	%	\$7,052.4	\$20,894.7	3.0x
Total Fully Invested Funds			\$63,485.2	\$136,738.2	2.2x	26	% 18	%	\$50,811.5	\$125,099.3	2.2x
Funds in the Investment Period (6)											
CP VI	5/2012	\$13,000.0	\$12,125.9	\$16,908.7	1.4x	19%	12%				
CEP IV	8/2013	€3,669.5	€3,082.6	€3,999.2	1.3x	21%	11%				
CAP IV	11/2012	\$3,880.4	\$3,279.8	\$5,293.2	1.6x	28%	18%				
CGP	12/2014	\$3,588.0	\$2,551.5	\$2,809.1	1.1x	9	% 7%				
CJP III	8/2013	¥119,505.1	¥60,094.5	¥114,753.4	1.9x	NM	NM				
CEOF II	3/2015	\$2,400.0	\$1,152.6	\$1,375.7	1.2x	NM	NM				
All Other Funds (11)	Various		\$1,538.3	\$2,067.7	1.3x	NM	NM				
Total Funds in the Investment Period			\$25,014.0	\$34,464.7	1.4x	20	% 12	%	\$1,452.0	\$3,873.0	2.0x
TOTAL CORPORATE PRIVATE EQUITY (13)			\$88,499.2	\$171,202.9	1.9x	26	% 18	%	\$52,263.5	\$128,972.3	2.0x

(1)

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The data presented herein that provides “inception to date” performance results of our segments relates to the period following the formation of the first fund within each segment. For our Corporate Private Equity segment our first fund was formed in 1990.

- (2) Represents the original cost of all capital called for investments since inception of the fund.
- (3) Represents all realized proceeds combined with remaining fair value, before management fees, expenses and carried interest.
- (4) Multiple of invested capital (“MOIC”) represents total fair value, before management fees, expenses and carried interest, divided by cumulative invested capital.
- (5) An investment is considered realized when the investment fund has completely exited, and ceases to own an interest in, the investment. An investment is considered partially realized when the total amount of proceeds received in respect of such

investment, including dividends, interest or other distributions and/or return of capital, represents at least 85% of invested capital and such investment is not yet fully realized. Because part of our value creation strategy involves pursuing best exit alternatives, we believe information regarding Realized/Partially Realized MOIC and Gross IRR, when considered together with the other investment performance metrics presented, provides investors with meaningful information regarding our investment performance by removing the impact of investments where significant realization activity has not yet occurred. Realized/Partially Realized MOIC and Gross IRR have limitations as measures of investment performance, and should not be considered in isolation. Such limitations include the fact that these measures do not include the performance of earlier stage and other investments that do not satisfy the criteria provided above. The exclusion of such investments will have a positive impact on Realized/Partially Realized MOIC and Gross IRR in instances when the MOIC and Gross IRR in respect of such investments are less than the aggregate MOIC and Gross IRR. Our measurements of Realized/Partially Realized MOIC and Gross IRR may not be comparable to those of other companies that use similarly titled measures. We do not present Realized/Partially Realized performance information separately for funds that are still in the investment period because of the relatively insignificant level of realizations for funds of this type. However, to the extent such funds have had realizations, they are included in the Realized/Partially Realized performance information presented for Total Corporate Private Equity.

Fully Invested funds are past the expiration date of the investment period as defined in the respective limited (6) partnership agreement. In instances where a successor fund has had its first capital call, the predecessor fund is categorized as fully invested.

Gross Internal Rate of Return (“Gross IRR”) represents the annualized IRR for the period indicated on Limited (7) Partner invested capital based on contributions, distributions and unrealized value before management fees, expenses and carried interest.

Net Internal Rate of Return (“Net IRR”) represents the annualized IRR for the period indicated on Limited Partner (8) invested capital based on contributions, distributions and unrealized value after management fees, expenses and carried interest. Fund level IRRs are based on aggregate Limited Partner cash flows, and this blended return may differ from that of individual Limited Partners. As a result, certain funds may generate accrued performance revenues with a blended Net IRR that is below the preferred return hurdle for that fund.

(9) Aggregate includes the following funds: CP I, CMG, CVP I, CVP II, CUSGF III, CEVP, CETP I, CAVP I, CAVP II, CAGP III, CSABF, Mexico, CBPF, and MENA.

(10) Includes coinvestments and certain other stand-alone investments arranged by us.

Aggregate, which is considered not meaningful, includes the following funds and their respective commencement (11) dates: CSSAF (April 2012) , CPF I (June 2012), CCI (December 2012), CETP III (May 2014), CAGP V (May 2016), CGFSP III (June 2017), and CBPF II (November 2017).

For funds marked “NM,” IRR may be positive or negative, but is not considered meaningful because of the limited (12) time since initial investment and early stage of capital deployment. For funds marked “Neg,” IRR is negative as of reporting period end.

(13) For purposes of aggregation, funds that report in foreign currency have been converted to U.S. dollars at the reporting period spot rate.

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	Remaining Fair Value(1)	Unrealized MOIC(2)	Total MOIC(3)	% Invested(4)	In Accrued Carry/ (Clawback) (5)	LTM Realized Carry (6)	Catch-up Rate	Fee Initiation Date(7)	Quarters Since Fee Initiation	Original Investment Period End Date
As of March 31, 2018										
Corporate Private Equity	(Reported in Local Currency, in Millions)									
CP VI	\$14,194.9	1.3x	1.4x	93 %	X		100 %	Jun-13	20	May-18
CAP IV	\$4,740.0	1.6x	1.6x	85 %	X		100 %	Jul-13	19	Nov-18
CEP IV	€3,493.9	1.3x	1.3x	84 %	X		100 %	Sep-14	15	Aug-19
CGP	\$2,776.7	1.1x	1.1x	71 %	X		100 %	Jan-15	13	Dec-20
CP V	\$2,587.3	0.7x	2.1x	96 %	X	X	100 %	Jun-07	44	May-13
CEOF II	\$1,260.7	1.2x	1.2x	48 %			80 %	Nov-15	10	Mar-21
CAP III	\$977.9	1.9x	1.9x	100 %	X	X	100 %	Jun-08	40	May-14
CEP III	€719.6	1.0x	2.3x	97 %	X	X	100 %	Jul-07	43	Dec-12
CEOF I	\$763.4	1.0x	1.4x	104 %	X		80 %	Sep-11	27	May-17
CGFSP II	\$760.7	1.3x	1.5x	93 %	X	X	100 %	Jun-13	20	Dec-17
CJP III	¥77,737.2	1.6x	1.9x	50 %	X		100 %	Sep-13	19	Feb-20
CAGP IV	\$417.9	1.0x	1.5x	92 %			100 %	Aug-08	39	Jun-14
CP IV	\$253.0	2.7x	2.4x	97 %	X		80 %	Apr-05	52	Dec-10
CJP II	¥21,915.0	1.4x	1.5x	86 %			80 %	Oct-06	46	Jul-12
All Other Funds (8)	\$2,989.9	1.2x	2.2x		NM	NM				
Coinvestment and Other (9)	\$4,617.3	1.2x	2.2x		NM	NM				
Total Corporate Private Equity (10)	\$42,472.1	1.2x	1.9x							

Remaining Fair Value reflects the unrealized carrying value of investments for Corporate Private Equity, Real (1) Assets and Global Credit carry funds and related co-investment vehicles. Significant funds with remaining fair value of greater than \$100 million are listed individually.

(2) Unrealized multiple of invested capital (“MOIC”) represents remaining fair market value, before management fees, expenses and carried interest, divided by remaining investment cost.

(3) Total MOIC represents total fair value (realized proceeds combined with remaining fair value), before management fees, expenses and carried interest, divided by cumulative invested capital. For certain funds, represents the original cost of investments net of investment-level recallable proceeds, which is adjusted to reflect recyclability of invested capital for the purpose of calculating the fund MOIC.

(4) Represents cumulative equity invested as of the reporting period divided by total commitments. Amount can be greater than 100% due to the re-investment of recallable distributions to fund investors.

(5) Fund has a net accrued performance revenue balance/(giveback obligation) as of the current quarter end, driven by a significant portion of the fund’s asset base.

(6) Fund has generated realized net performance revenues/(realized giveback) in the last twelve months.

(7) Represents the date of the first capital contribution for management fees.

(8) Aggregate includes the following funds: CMG, CP I, CP II, CP III, CEP I, CEP II, CAP I, CAP II, CBPF, CBPF II, CJP I, CEVP, CETP I, CETP II, CETP III, CCI, CAVP I, CAVP II, CAGP III, CAGP V, Mexico, MENA, CSABF, CSSAF, CPF, CGFSP I, CGFSP III, CVP I, CVP II, and CUSGF III. In Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.

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Includes co-investments, prefund investments and certain other stand-alone investments arranged by us. In  
(9) Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each  
fund within the aggregate.

(10) For purposes of aggregation, funds that report in foreign currency have been converted to U.S. dollars at the  
reporting period spot rate.

## Real Assets

For purposes of presenting results of operations for this segment, our earnings from our investments in NGP are presented in the respective operating captions, and the net income or loss from Urbplan allocable to the Partnership (after consideration of amounts allocable to non-controlling interests) is presented within principal investment income until we disposed of our interests in Urbplan in the three months ended September 30, 2017. The following table presents our results of operations for our Real Assets segment:

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Segment Revenues		
Fund level fee revenues		
Fund management fees	\$74.4	\$56.0
Portfolio advisory fees, net	0.3	0.1
Transaction fees, net	2.7	—
Total fund level fee revenues	77.4	56.1
Performance revenues		
Realized	7.8	13.5
Unrealized	2.4	78.7
Total performance revenues	10.2	92.2
Principal investment income (loss)		
Realized	8.2	(8.1 )
Unrealized	0.9	5.2
Total principal investment income (loss)	9.1	(2.9 )
Interest income	0.9	0.6
Other income	1.2	0.4
Total revenues	98.8	146.4
Segment Expenses		
Compensation and benefits		
Direct base compensation	21.9	19.7
Indirect base compensation	12.8	10.9
Equity-based compensation	10.1	8.8
Performance revenues related compensation		
Realized	4.0	6.8
Unrealized	(4.9 )	19.3
Total compensation and benefits	43.9	65.5
General, administrative, and other indirect expenses	18.1	15.6
Depreciation and amortization expense	1.6	1.8
Interest expense	3.9	4.1
Total expenses	67.5	87.0
Economic Income	\$31.3	\$59.4
(-) Net Performance Revenues	11.1	66.1
(-) Principal Investment Income (Loss)	9.1	(2.9 )
(+) Equity-based Compensation	10.1	8.8
(+) Net Interest	3.0	3.5
(=) Fee Related Earnings	\$24.2	\$8.5
(+) Realized Net Performance Revenues	3.8	6.7

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(+) Realized Principal Investment Income (Loss)	8.2	(8.1 )
(+) Net Interest	(3.0 )	(3.5 )
(=) Distributable Earnings	\$33.2	\$3.6

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Three Months Ended March 31, 2018 Compared to the Three Months Ended March 31, 2017

Distributable Earnings

Distributable earnings increased \$29.6 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in distributable earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Distributable earnings, March 31, 2017	\$ 3.6
Increases (decreases):	
Increase in fee related earnings	15.7
Decrease in realized net performance revenues	(2.9 )
Increase in realized principal investment income	16.3
Decrease in net interest	0.5
Total increase	29.6
Distributable earnings, March 31, 2018	\$ 33.2

**Realized Net Performance Revenues.** Realized net performance revenues decreased \$2.9 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The decrease was primarily due to lower realizations on a certain U.S. real estate fund. Realized net performance revenues were primarily generated by the following funds for the three months ended March 31, 2018 and 2017:

Three Months Ended

March 31,

2018

2017

CRP VI

CRP VI

CEREP III - External Coinvest CEREP III - External Coinvest

**Realized Principal Investment Income (Loss).** Realized principal investment income for the three months ended March 31, 2018 was \$8.2 million as compared to realized principal investment loss of \$8.1 million for the three months ended March 31, 2017. The increase primarily related to the absence in 2018 of \$8.5 million of realized principal investment losses recognized in the three months ended March 31, 2017 associated with Urbplan. In the third quarter of 2017, we disposed of our interests in Urbplan in a transaction in which a third party acquired operational control and all of the economic interests in Urbplan. With this transaction, we deconsolidated Urbplan from our financial results. See Note 15 of our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2017 for more information. Additionally, we recognized higher realized principal investment income related to our investments in U.S. and Europe real estate funds for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017.

Fee Related Earnings

Fee related earnings increased \$15.7 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in fee related earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Fee related earnings, March 31, 2017	\$ 8.5
Increases (decreases):	
Increase in fee revenues	21.3
Increase in direct and indirect base compensation	(4.1 )
Increase in general, administrative and other indirect expenses	(2.5 )
All other changes	1.0
Total increase	15.7
Fee related earnings, March 31, 2018	\$ 24.2

Fee Revenues. Fee revenues increased \$21.3 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, due to the following:

	Three Months Ended March 31, 2018 v. 2017 (Dollars in Millions)
Higher fund management fees	\$ 18.4
Higher transaction fees	2.7
Higher portfolio advisory fees	0.2
Total increase in fee revenues	\$ 21.3

The increase in fund management fees for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 primarily reflects increased management fees from both our eighth U.S. real estate fund (“CRP VIII”), our first global infrastructure fund (“CGI”) and the twelfth NGP fund (“NGP XII”), all of which had their first closings in 2017. Management fees also increased as a result of \$4.4 million in catch-up management fees from subsequent closes in 2018 for CGI, CRP VIII and NGP XII during the three months ended March 31, 2018 as compared to no significant catch-up management fees earned during the three months ended March 31, 2017.

The weighted average management fee rate for funds in the investment period decreased to 1.34% at March 31, 2018 from 1.44% at March 31, 2017 due to new funds, primarily CRP VIII, being raised with lower management fee rates

than our other funds in the original investment period. The total weighted average management fee rate was 1.20% at March 31, 2018, a decline from 1.26% at March 31, 2017.

The increase in transaction fees for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 was primarily from a significant investment in our first international energy fund (“CIEP”) in the three months ended March 31, 2018.

Direct and indirect base compensation expense. Direct and indirect base compensation expense increased \$4.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due an increase in headcount and higher projected year-end bonuses.

General, administrative and other indirect expenses. General, administrative and other indirect expenses increased \$2.5 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to increased external costs associated with fundraising activities of approximately \$4.8 million recorded in the three months ended

March 31, 2018 as compared to the three months ended March 31, 2017. This increase was partially offset by lower professional fees.

Economic Income

Economic income decreased \$28.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in economic income for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Economic income, March 31, 2017	\$ 59.4
Increases (decreases):	
Decrease in net performance revenues	(55.0 )
Increase in principal investment income	12.0
Increase in equity-based compensation	(1.3 )
Increase in fee related earnings	15.7
Decrease in net interest	0.5
Total decrease	(28.1 )
Economic income, March 31, 2018	\$ 31.3

Performance Revenues. Performance revenues (realized and unrealized) decreased \$82.0 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 primarily due to lower appreciation from the NGP funds as well as certain of our U.S. real estate funds.

Performance revenues are from the following types of funds:

	Three Months Ended March 31, 2018	2017
	(Dollars in millions)	
Real Estate funds	\$(12.6)	\$54.3
Natural Resources funds	22.7	37.4
Legacy Energy funds	0.1	0.5
Total performance revenues	\$10.2	\$92.2

The \$10.2 million of performance revenues for the three months ended March 31, 2018 was driven primarily by performance revenues recognized from the following funds:

- CRP VII of \$37.5 million,
- NGP XI of \$11.8 million,
- CIEP of \$9.5 million,
- CRP VI of \$2.1 million,
- CRP V of \$(43.7) million, and
- CRP III of \$(9.2) million.

The \$92.2 million of performance revenues for the three months ended March 31, 2017 was driven primarily by performance revenues recognized from the following funds:

- NGP XI of \$35.6 million,
- CRP V of \$24.9 million,
- CRP VII of \$21.0 million, and
- CRP III of \$7.8 million.

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Performance revenues of \$10.2 million and \$92.2 million are inclusive of performance revenues reversed of approximately \$54.4 million and \$7.7 million for the three months ended March 31, 2018 and 2017, respectively.

The appreciation (depreciation) in remaining value of assets for this segment by type of fund are as follows:

	Three Months Ended March 31, 2018		2017	
Real Estate funds	1%	5%		
Natural Resources funds	2%	7%		
Legacy Energy funds	2%	3%		
Total	2%	5%		

Net performance revenues for the three months ended March 31, 2018 were \$11.1 million, representing a decline of \$55.0 million from \$66.1 million in net performance revenues for the three months ended March 31, 2017. The decline was primarily due to decreased performance revenues from the NGP funds, for which there is no performance revenues related compensation expense as well as decreased performance revenues from the U.S. real estate funds. Performance revenues earned from the Legacy Energy funds and from NGP funds are primarily allocated to Carlyle and are not otherwise shared or allocated with our investment professionals since the investment teams are employed by Riverstone and NGP, respectively, and not Carlyle. Accordingly, performance revenues compensation as a percentage of performance revenues is generally not a comparable measurement for Real Assets from period to period.

**Principal Investment Income (Loss).** Principal investment income (realized and unrealized) for the three months ended March 31, 2018 was \$9.1 million as compared to principal investment loss of \$2.9 million for the three months ended March 31, 2017. The increase was primarily related to the absence in 2018 of \$8.5 million of realized principal investment losses recognized in the three months ended March 31, 2017 associated with Urbplan. In the third quarter of 2017, we disposed of our interests in Urbplan in a transaction in which a third party acquired operational control and all of the economic interests in Urbplan. With this transaction, we deconsolidated Urbplan from our financial results. See Note 15 of our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2017 for more information. Additionally, higher realized principal investment income related to our investments in U.S. and Europe real estate funds for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 were partially offset by lower appreciation on our investments in U.S and Europe real estate funds.

**Equity-based Compensation.** Equity-based compensation was \$10.1 million for the three months ended March 31, 2018, an increase of \$1.3 million from \$8.8 million for the three months ended March 31, 2017.

Fee-earning AUM as of and for the Three Months Ended March 31, 2018 and 2017

Fee-earning AUM is presented below for each period together with the components of change during each respective period.

The table below breaks out Fee-earning AUM by its respective components at each period.

	As of March 31,	
	2018	2017
	(Dollars in millions)	
Real Assets		
Components of Fee-earning AUM (1)		
Fee-earning AUM based on capital commitments	\$17,170	\$12,991
Fee-earning AUM based on invested capital (2)	13,629	13,453
Fee-earning AUM based on net asset value	970	397
Fee-earning AUM based on lower of cost or fair value and other (3)	365	316
Total Fee-earning AUM (4)	\$32,134	\$27,157
Weighted Average Management Fee Rates (5)		
All Funds	1.20	% 1.26 %
Funds in Investment Period	1.34	% 1.44 %

(1) For additional information concerning the components of Fee-earning AUM, See “—Fee-earning Assets under Management.”

(2) Includes amounts committed to or reserved for investments for certain real estate funds.

(3) Includes certain funds that are calculated on gross asset value.

Energy II, Energy III, Energy IV, and Renew II (collectively, the “Legacy Energy Funds”), are managed with Riverstone Holdings LLC and its affiliates. Affiliates of both Carlyle and Riverstone act as investment advisers to each of the Legacy Energy Funds. Carlyle has a minority representation on the management committees of Energy IV and Renew II. Carlyle and Riverstone each hold half of the seats on the management committees of Energy II and Energy III, but the investment period for these funds has expired and the remaining investments in such funds are being disposed of in the ordinary course of business. As of March 31, 2018, the Legacy Energy Funds had, in (4) the aggregate, approximately \$5.0 billion in AUM and \$3.7 billion in Fee-earning AUM. We are no longer raising capital for the Legacy Energy Funds and expect these balances to continue to decrease over time as the funds wind down. NGP VII, NGP VIII, NGP IX, or in the case of NGP M&R, NGP ETP I, and NGP ETP II, certain affiliated entities (collectively, the “NGP management fee funds”) and NGP X, NGP GAP, NGP XI, and NGP XII (referred to herein as “carry funds”), are managed by NGP Energy Capital Management. As of March 31, 2018, the NGP management fee funds and carry funds had, in the aggregate, approximately \$13.4 billion in AUM and \$11.2 billion in Fee-earning AUM.

Represents the aggregate effective management fee rate of each fund in the segment, weighted by each fund’s Fee-earning AUM, as of the end of each period presented. Calculation reflects Carlyle’s 10% interest in (5) management fees earned by the Legacy Energy funds and 55% interest in management fees earned by the NGP management fee funds and carry funds. Accounts based on gross asset base generally have an effective management fee rate of 0.5% or less.

The table below provides the period to period rollforward of Fee-earning AUM.

	Three Months	
	Ended March 31,	
	2018	2017
Real Assets	(Dollars in millions)	
Fee-earning AUM Rollforward		
Balance, Beginning of Period	\$31,599	\$27,487
Inflows, including Fee-paying Commitments (1)	1,008	185
Outflows, including Distributions (2)	(434 )	(566 )
Market Appreciation/(Depreciation) (3)	28	18
Foreign Exchange and other (4)	(67 )	33
Balance, End of Period	\$32,134	\$27,157

(1) Inflows represent limited partner capital raised and capital invested by funds outside the investment period.

(2) Outflows represent distributions from funds outside the investment period and changes in fee basis for our carry funds where the investment period has expired.

(3) Market Appreciation/(Depreciation) represents realized and unrealized gains (losses) on portfolio investments in our carry funds based on the lower of cost or fair value and net asset value.

(4) Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

Fee-earning AUM was \$32.1 billion at March 31, 2018, an increase of \$0.5 billion, or approximately 2%, compared to \$31.6 billion at December 31, 2017. The increase was driven by inflows of \$1.0 billion, primarily from new fee-paying commitments raised in CRP VIII. The increase was partially offset by outflows of \$0.4 billion, primarily related to distribution activity in the US and Europe real estate funds. Changes in fair value have no material impact on Fee-earning AUM for Real Assets as substantially all of the funds generate management fees based on either commitments or invested capital at cost, neither of which is impacted by fair value movements. Investment and distribution activity by funds still in the original investment period do not impact Fee-earning AUM as these funds are based on commitments and not invested capital.

Fee-earning AUM was \$32.1 billion at March 31, 2018, an increase of \$4.9 billion, or approximately 18%, compared to \$27.2 billion at March 31, 2017. This increase was driven by inflows of \$9.6 billion, primarily related to new fee-paying commitments to CRP VIII, NGP XII, and CGIOF. The increase was partially offset by outflows of \$4.8 billion primarily related to distribution activity in the Legacy Energy funds, NGP management fee funds, and US real estate funds, as well as other funds outside the original investment period.

Fee-earning AUM was \$27.2 billion at March 31, 2017, a decrease of \$0.3 billion, or approximately 1%, compared to \$27.5 billion at December 31, 2016. This decrease was driven by outflows of \$0.6 billion, primarily related to distribution activity in our funds outside the original investment period. The decrease was partially offset by inflows of \$0.2 billion, primarily related to new limited partner capital invested in CPI and purchases by funds with fees based on invested capital.

Total AUM as of and for the Three Months Ended March 31, 2018

The table below provides the period to period rollforward of Total AUM.

	Three Months Ended March 31, 2018 (Dollars in millions)
Real Assets	
Total AUM Rollforward	
Balance, Beginning of Period	\$42,888
New Commitments (1)	1,252
Outflows (2)	(1,044 )
Market Appreciation/(Depreciation) (3)	467
Foreign Exchange Gain/(Loss) (4)	(1 )
Other (5)	466
Balance, End of Period	\$44,028

(1) New Commitments reflects the impact of gross fundraising during the period. For funds or vehicles denominated in foreign currencies, this reflects translation at the average quarterly rate, while the separately reported Fundraising metric is translated at the spot rate for each individual closing.

(2) Outflows includes distributions in our carry funds and related co-investment vehicles, NGP management fee funds and separately managed accounts.

(3) Market Appreciation/(Depreciation) generally represents realized and unrealized gains (losses) on portfolio investments in our carry funds and related co-investment vehicles, the NGP management fee funds and separately managed accounts.

(4) Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

(5) Includes expiring available capital, the impact of capital calls for fees and expenses and other changes in AUM.

Total AUM was \$44.0 billion at March 31, 2018, an increase of \$1.1 billion, or approximately 3%, compared to \$42.9 billion at December 31, 2017. The increase was driven by new commitments of \$1.3 billion from new funds raised primarily in CRP VIII, CPI, CGIOF, and various external coinvestment offerings, as well as market appreciation of \$0.5 billion. Carry fund market appreciation of 2% was driven by \$0.2 billion attributable to CRP VII, \$0.2 billion attributable to NGP XI, and \$0.1 billion attributable to Energy IV. This increase was partially offset by outflows of \$1.0 billion primarily in our US real estate, NGP Energy, and Legacy Energy funds.

#### Fund Performance Metrics

Fund performance information for our carry funds that generally have at least \$1.0 billion in capital commitments, cumulative equity invested or total value as of March 31, 2018, which we refer to as our “significant funds,” is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The fund return information reflected in this discussion and analysis is not indicative of the performance of The Carlyle Group L.P. and is also not necessarily indicative of the future performance of any particular fund. An investment in The Carlyle Group L.P. is not an investment in any of our funds. There can be no assurance that any of our funds or our other existing and future funds will achieve similar returns. The following tables reflect the performance of our significant funds in our Real Assets business. Please see “— Our Family of Funds” for a legend of the fund acronyms listed below.



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Fund Inception Date(1)	Committed Capital	TOTAL INVESTMENTS				REALIZED/PARTIALLY REALIZED INVESTMENTS(5)						
		As of March 31, 2018		MOIC(4)	Gross IRR (7)(12)	As of March 31, 2018		MOIC(4)	Gross IRR (7)(12)			
Cumulative Invested Capital(2)	Total Fair Value(3)	Cumulative Invested Capital(2)	Total Fair Value(3)			Cumulative Invested Capital(2)	Total Fair Value(3)					
Real Assets		(Reported in Local Currency, in Millions)				(Reported in Local Currency, in Millions)						
Fully Invested/Committed Funds(6)												
CRP III	11/2000	\$564.1	\$522.5	\$1,798.7	3.4x	44 %	30 %	\$522.5	\$1,798.7	3.4x	44 %	
CRP IV	12/2004	\$950.0	\$1,270.0	\$1,960.1	1.5x	7 %	4 %	\$1,181.8	\$1,908.1	1.6x	8 %	
CRP V	11/2006	\$3,000.0	\$3,409.0	\$5,570.4	1.6x	12 %	9 %	\$2,942.0	\$4,896.8	1.7x	13 %	
CRP VI	9/2010	\$2,340.0	\$2,229.7	\$4,035.9	1.8x	29 %	20 %	\$1,581.6	\$3,192.5	2.0x	34 %	
CRP VII	3/2014	\$4,161.6	\$3,341.8	\$4,603.3	1.4x	22%	13%	\$431.0	\$835.0	1.9x	33%	
CEREP I	3/2002	€426.6	€517.0	€698.6	1.4x	14%	7%	€517.0	€698.6	1.4x	14%	
CEREP II	4/2005	€762.7	€833.8	€128.1	0.2x	Neg	Neg	€826.7	€132.3	0.2x	Neg	
CEREP III	5/2007	€2,229.5	€2,027.1	€2,440.2	1.2x	4 %	1 %	€1,911.6	€2,362.1	1.2x	5 %	
CIP	9/2006	\$1,143.7	\$1,069.8	\$1,433.3	1.3x	6 %	3 %	\$997.1	\$1,369.9	1.4x	6 %	
NGP X	1/2012	\$3,586.0	\$3,272.0	\$4,180.1	1.3x	9 %	5 %	\$1,382.9	\$2,489.6	1.8x	25 %	
NGP XI	6/2014	\$5,325.0	\$4,297.0	\$6,099.6	1.4x	34 %	24 %	\$228.8	\$471.3	2.1x	169 %	
Energy II	7/2002	\$1,100.0	\$1,334.8	\$3,130.1	2.3x	81 %	55 %	\$1,334.8	\$3,130.1	2.3x	81 %	
Energy III	10/2005	\$3,800.0	\$3,569.7	\$5,489.4	1.5x	10 %	6 %	\$2,873.9	\$5,044.7	1.8x	14 %	
Energy IV	12/2007	\$5,979.1	\$6,262.0	\$8,270.8	1.3x	8 %	4 %	\$4,066.5	\$6,120.4	1.5x	14 %	
Renew II	3/2008	\$3,417.5	\$2,833.5	\$4,204.6	1.5x	8 %	5 %	\$1,479.3	\$2,296.5	1.6x	12 %	
All Other Funds(9)	Various		\$2,941.1	\$3,297.4	1.1x	4 %	Neg	\$2,662.1	\$3,021.0	1.1x	5 %	
Coinvestments and Other(10)	Various		\$6,331.2	\$10,321.1	1.6x	17 %	13 %	\$4,192.7	\$7,275.1	1.7x	20 %	
Total Fully Invested Funds			\$46,848.2	\$68,422.1	1.5x	12 %	7 %	\$29,890.1	\$47,785.9	1.6x	15 %	
Funds in the Investment Period(6)												
CRP VIII	5/2017	\$5,277.1	\$339.9	\$330.7	1.0x	NM	NM					
CIEP I	9/2013	\$2,500.0	\$1,398.8	\$1,986.4	1.4x	27%	12%					
NGP XII	7/2017	\$2,895.2	\$370.6	\$370.6	1.0x	NM	NM					
CPP II	6/2014	\$1,526.9	\$646.8	\$729.6	1.1x	NM	NM					
CPI	5/2016	\$1,398.4	\$999.1	\$1,129.8	1.1x	NM	NM					
All Other Funds(11)	Various		\$428.0	\$394.5	0.9x	NM	NM					
Total Funds in the Investment Period			\$4,183.2	\$4,941.5	1.2x	16 %	4 %	\$—	\$—	n/a	n/a	
TOTAL Real Assets(13)			\$51,031.4	\$73,363.6	1.4x	12 %	7 %	\$29,890.1	\$47,785.9	1.6x	15 %	

The data presented herein that provides “inception to date” performance results of our segments relates to the period (1) following the formation of the first fund within each segment. For our Corporate Private Equity segment our first fund was formed in 1990. For our Real Assets segment our first fund was formed in 1997.

(2) Represents the original cost of all capital called for investments since inception of the fund.

(3) Represents all realized proceeds combined with remaining fair value, before management fees, expenses and carried interest.

(4) Multiple of invested capital (“MOIC”) represents total fair value, before management fees, expenses and carried interest, divided by cumulative invested capital.

An investment is considered realized when the investment fund has completely exited, and ceases to own an interest in, the investment. An investment is considered partially realized when the total amount of proceeds received in respect of such investment, including dividends, interest or other distributions and/or return of capital, represents at least 85% of invested capital and such investment is not yet fully realized. Because part of our value creation strategy involves pursuing best exit alternatives, we believe information regarding Realized/Partially Realized MOIC and Gross IRR, when considered together with the other investment performance metrics presented, provides investors with meaningful information regarding our investment performance by removing the impact of investments where significant realization activity has not yet occurred. Realized/Partially Realized MOIC and Gross IRR have limitations as measures of investment performance, and should not be considered in isolation. Such limitations include the fact that these measures do not include the performance of earlier stage and other investments that do not satisfy the criteria provided above. The exclusion of such investments will have a positive impact on Realized/Partially Realized MOIC and Gross IRR in instances when the MOIC and Gross IRR in respect of such investments are less than the aggregate MOIC and Gross IRR. Our measurements of Realized/Partially Realized MOIC and Gross IRR may not be comparable to those of other companies that use similarly titled measures. We do not present Realized/Partially Realized performance information separately for funds that are still in the investment period because of the relatively

insignificant level of realizations for funds of this type. However, to the extent such funds have had realizations, they are included in the Realized/Partially Realized performance information presented for Total Real Assets.

Fully Invested funds are past the expiration date of the investment period as defined in the respective limited (6) partnership agreement. In instances where a successor fund has had its first capital call, the predecessor fund is categorized as fully invested.

Gross Internal Rate of Return (“Gross IRR”) represents the annualized IRR for the period indicated on Limited (7) Partner invested capital based on contributions, distributions and unrealized value before management fees, expenses and carried interest.

Net Internal Rate of Return (“Net IRR”) represents the annualized IRR for the period indicated on Limited Partner (8) invested capital based on contributions, distributions and unrealized value after management fees, expenses and carried interest. Fund level IRRs are based on aggregate Limited Partner cash flows, and this blended return may differ from that of individual Limited Partners. As a result, certain funds may generate accrued performance revenues with a blended Net IRR that is below the preferred return hurdle for that fund.

(9) Aggregate includes the following funds: CRP I, CRP II, CAREP I, CAREP II, CRCP I, CPOCP, Renew I and Energy I.

(10) Includes coinvestments and certain other stand-alone investments arranged by us.

(11) Aggregate includes NGP GAP, CCR, and CER. Return is not considered meaningful, as the investment period commenced in December 2013 for NGP GAP, October 2016 for CCR, and December 2017 for CER.

(12) For funds marked “NM,” IRR may be positive or negative, but is not considered meaningful because of the limited time since initial investment and early stage of capital deployment. For funds marked “Neg,” IRR is negative as of reporting period end.

(13) For purposes of aggregation, funds that report in foreign currency have been converted to U.S. dollars at the reporting period spot rate.

	Remaining Fair Value(1)	Unrealized MOIC(2)	Total MOIC(3)	% Invested(4)	In Accrued Carry/(Clawback) (5)	LTM Realized Carry (6)	Catch-up Rate	Fee Initiation Date(7)	Quarters Since Fee Initiation	Original Investment Period End Date
As of March 31, 2018										
Real Assets (Reported in Local Currency, in Millions)										
NGP XI	\$5,417.4	1.4x	1.4x	81 %	X		80 %	Feb-15	13	Oct-19
CRP VII	\$3,695.5	1.3x	1.4x	80 %	X		80 %	Jun-14	16	Mar-19
Energy IV	\$2,829.0	1.0x	1.3x	105 %	(X)		80 %	Feb-08	41	Dec-13
CIEP I	\$1,932.2	1.4x	1.4x	56 %	X		80 %	Oct-13	18	Sep-19
NGP X	\$1,665.9	1.0x	1.3x	91 %			80 %	Jan-12	25	May-17
Renew II	\$1,605.1	0.8x	1.5x	83 %	(X)		80 %	Mar-08	41	May-14
CRP V	\$1,188.7	2.0x	1.6x	114 %	X		50 %	Nov-06	46	Nov-11
CPI	\$1,080.3	1.1x	1.1x	n/a	X		50 %	May-16	8	Apr-21
CRP VI	\$786.6	1.3x	1.8x	95 %	X	X	50 %	Mar-11	29	Mar-16
CPP II	\$609.4	1.1x	1.1x	42 %			80 %	Sep-14	15	Apr-21
CRP IV	\$549.2	3.5x	1.5x	134 %			50 %	Jan-05	53	Dec-09
CRP III	\$408.9	123.5x	3.4x	93 %	X	X	50 %	Mar-01	69	May-05
NGP XII	\$370.6	1.0x	1.0x	13 %			80 %	Nov-17	2	Oct-19
CRP VIII	\$330.7	1.0x	1.0x	6 %			80 %	Aug-17	3	May-22
Energy III	\$224.3	0.3x	1.5x	94 %	(X)		80 %	Nov-05	50	Oct-11
CEREP III	€121.1	1.0x	1.2x	91 %			67 %	Jun-07	44	May-11
All Other Funds (8)	\$700.1	0.8x	1.2x		NM	NM				
Coinvestment and Other (9)	\$2,708.5	1.2x	1.6x		NM	NM				

Total Real Assets (10)	\$26,251.5	1.2x	1.4x
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Remaining Fair Value reflects the unrealized carrying value of investments for Corporate Private Equity, Real (1) Assets and Global Credit carry funds and related co-investment vehicles. Significant funds with remaining fair value of greater than \$100 million are listed individually.

(2) Unrealized multiple of invested capital (“MOIC”) represents remaining fair market value, before management fees, expenses and carried interest, divided by remaining investment cost.

Total MOIC represents total fair value (realized proceeds combined with remaining fair value), before management fees, expenses and carried interest, divided by cumulative invested capital. For certain funds, represents the (3) original cost of investments net of investment-level recallable proceeds, which is adjusted to reflect recyclability of invested capital for the purpose of calculating the fund MOIC.

(4) Represents cumulative equity invested as of the reporting period divided by total commitments. Amount can be greater than 100% due to the re-investment of recallable distributions to fund investors.

- (5) Fund has a net accrued performance revenue balance/(giveback obligation) as of the current quarter end, driven by a significant portion of the fund's asset base.
- (6) Fund has generated realized net performance revenues/(realized giveback) in the last twelve months.
- (7) Represents the date of the first capital contribution for management fees.  
Aggregate includes the following funds: CRP I, CRP II, CRCP I, CEREP I, CEREP II, CER, CAREP I, CAREP II,
- (8) CCR, CPOCP, CGIOF, NGP GAP, Energy I, Energy II and Renew I. In Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.  
Includes co-investments, prefund investments and certain other stand-alone investments arranged by us. In
- (9) Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.
- (10) For purposes of aggregation, funds that report in foreign currency have been converted to U.S. dollars at the reporting period spot rate.

## Global Credit

We continue to invest in growing our Global Credit business. In the near to mid term, this segment will incur additional expenses to build the credit business and raise additional capital.

The following table presents our results of operations for our Global Credit segment:

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Segment Revenues		
Fund level fee revenues		
Fund management fees	\$58.7	\$48.1
Portfolio advisory fees, net	0.1	0.1
Transaction fees, net	—	—
Total fund level fee revenues	58.8	48.2
Performance revenues		
Realized	1.1	5.6
Unrealized	2.6	14.5
Total performance revenues	3.7	20.1
Principal investment income		
Realized	2.5	2.4
Unrealized	2.0	4.2
Total principal investment income	4.5	6.6
Interest income	3.3	1.6
Other income	1.6	3.4
Total revenues	71.9	79.9
Segment Expenses		
Compensation and benefits		
Direct base compensation	26.6	17.1
Indirect base compensation	7.4	6.6
Equity-based compensation	5.9	4.3
Performance revenues related compensation		
Realized	0.6	2.7
Unrealized	1.2	6.8
Total compensation and benefits	41.7	37.5
General, administrative, and other indirect expenses	15.8	23.2
Depreciation and amortization expense	1.4	1.2
Interest expense	5.3	2.6
Total expenses	64.2	64.5
Economic Income	\$7.7	\$15.4
(-) Net Performance Revenues	1.9	10.6
(-) Principal Investment Income	4.5	6.6
(+) Equity-based Compensation	5.9	4.3
(+) Net Interest	2.0	1.0
(=) Fee Related Earnings	\$9.2	\$3.5
(+) Realized Net Performance Revenues	0.5	2.9
(+) Realized Principal Investment Income	2.5	2.4

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(+) Net Interest	(2.0 )	(1.0 )
(=) Distributable Earnings	\$10.2	\$7.8

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Three Months Ended March 31, 2018 Compared to the Three Months Ended March 31, 2017

Distributable Earnings

Distributable earnings increased \$2.4 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in distributable earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Distributable earnings, March 31, 2017	\$ 7.8
Increases (decreases):	
Increase in fee related earnings	5.7
Decrease in realized net performance revenues	(2.4 )
Increase in realized principal investment income	0.1
Increase in net interest	(1.0 )
Total increase	2.4
Distributable earnings, March 31, 2018	\$ 10.2

Fee Related Earnings

Fee related earnings increased \$5.7 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in fee related earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Fee related earnings, March 31, 2017	\$ 3.5
Increases (decreases):	
Increase in fee revenues	10.6
Increase in direct and indirect base compensation	(10.3 )
Decrease in general, administrative and other indirect expenses	7.4
All other changes	(2.0 )
Total increase	5.7
Fee related earnings, March 31, 2018	\$ 9.2

Fee Revenues. Fee revenues increased \$10.6 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. Contributing to the increase in fund management fees were the structured credit

funds that originated in 2017. The increase was partially offset by the absence in the three months ended March 31, 2018 of \$2.8 million of catch-up fund management fees related to CSP IV that were recognized in the three months ended March 31, 2017.

The weighted average management fee rate on our carry funds decreased from 1.37% at March 31, 2017 to 1.35% at March 31, 2018. The rate decreased slightly due to new funds being raised with slightly lower effective rates. Direct and indirect base compensation expense. Direct and indirect base compensation expense increased \$10.3 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to increased headcount and an increase in projected year-end bonuses.

We expect that as we add new talent to our growing global credit business, our direct and indirect base compensation expense will increase. However, as this strategy raises incremental capital, we expect the positive impact from additional fee revenue to more than offset our increased compensation levels.

General, administrative and other indirect expenses. General, administrative and other indirect expenses decreased \$7.4 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to a decrease in costs associated with litigation and contingencies. For the three months ended March 31, 2017, general, administrative and other indirect expense included \$39.6 million of legal fees and other expenses for litigation and contingencies, partially offset by approximately \$35.3 million of insurance recoveries for litigation costs.

#### Economic Income

Economic income decreased \$7.7 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in economic income for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Economic income, March 31, 2017	\$ 15.4
Increases (decreases):	
Decrease in net performance revenues	(8.7 )
Decrease in principal investment income	(2.1 )
Increase in equity-based compensation	(1.6 )
Increase in fee related earnings	5.7
Increase in net interest	(1.0 )
Total decrease	(7.7 )
Economic income, March 31, 2018	\$ 7.7

Performance Revenues. Performance revenues (realized and unrealized) for the three months ended March 31, 2018 and 2017 are from the following types of funds:

	Three Months Ended March 31, 2018 2017 (Dollars in millions)
Carry funds	\$0.6 \$13.5
Structured credit funds	3.1 6.6
Total performance revenues	\$3.7 \$20.1

The \$3.7 million of performance revenues for the three months ended March 31, 2018 was driven primarily by performance revenues recognized from the following funds:

- CLOs of \$3.1 million,
- CSP III of \$2.6 million, and
- CSP IV of \$(2.0) million.

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The \$20.1 million of performance revenues for the three months ended March 31, 2017 was driven by performance revenues recognized from the following funds:

- CSP III of \$8.6 million,
- CLOs of \$6.6 million,
- CSP IV of \$5.6 million,
- CSP II of \$5.1 million, and

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•Carlyle Mezzanine Partners II, L.P. (“CMP II”) of \$(5.8) million.

Performance revenues of \$3.7 million and \$20.1 million are inclusive of performance revenues reversed of approximately \$2.0 million and \$5.8 million for the three months ended March 31, 2018 and 2017, respectively.

The appreciation (depreciation) in remaining value of assets for this segment's carry funds are as follows:

	Three Months Ended March 31, 2018	2017
Carry funds	2%	7%

Net performance revenues as a percentage of total performance revenues are as follows:

	Three Months Ended March 31, 2018	2017
	(Dollars in millions)	
Net Performance Revenues	\$1.9	\$10.6
Percentage of Total Performance Revenues	51%	53%

The decrease in net performance revenues for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 was primarily due to lower appreciation on our carry funds in the three months ended March 31, 2018 as compared to the three months ended March 31, 2017.

**Principal Investment Income.** Principal investment income (realized and unrealized) for the three months ended March 31, 2018 was \$4.5 million compared to principal investment income of \$6.6 million for the three months ended March 31, 2017. The decrease relates primarily to depreciation on our carry funds for the three months ended March 31, 2018 as compared to appreciation on our carry funds for the three months ended March 31, 2017, as well as lower appreciation on our European CLOs for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017.

**Equity-based Compensation.** Equity-based compensation was \$5.9 million for the three months ended March 31, 2018, an increase of \$1.6 million from \$4.3 million for the three months ended March 31, 2017.

Fee-earning AUM as of and for the Three Months Ended March 31, 2018 and 2017

Fee-earning AUM is presented below for each period together with the components of change during each respective period.

The table below breaks out Fee-earning AUM by its respective components at each period.

	As of March 31,	
	2018	2017
Global Credit	(Dollars in millions)	
Components of Fee-earning AUM (1)		
Fee-earning AUM based on capital commitments	\$5,026	\$5,026
Fee-earning AUM based on invested capital	1,627	1,278
Fee-earning AUM based on collateral balances, at par	19,049	16,347
Fee-earning AUM based on net asset value	80	5
Fee-earning AUM based on other (2)	2,048	1,786
Total Fee-earning AUM	\$27,830	\$24,442
Weighted Average Management Fee Rates (3)		
All Funds, excluding CLOs	1.35	% 1.37 %

(1) For additional information concerning the components of Fee-earning AUM, see “—Fee-earning Assets under Management.”

(2) Includes funds with fees based on gross asset value.

(3) Represents the aggregate effective management fee rate for carry funds and hedge funds, weighted by each fund’s Fee-earning AUM, as of the end of each period presented. Management fees for CLOs are based on the total par amount of the assets (collateral) and principal balance of the notes in the fund and are not calculated as a percentage of equity and are therefore not included.

The table below provides the period to period rollforward of Fee-earning AUM.

	Three Months	
	Ended March 31,	
	2018	2017
Global Credit	(Dollars in millions)	
Fee-earning AUM Rollforward		
Balance, Beginning of Period	\$27,262	\$24,126
Inflows, including Fee-paying Commitments (1)	201	1,064
Outflows, including Distributions (2)	(18 )	(47 )
Changes in CLO collateral balances (3)	261	(738 )
Market Appreciation/(Depreciation) (4)	(1 )	—
Foreign Exchange and other (5)	125	37
Balance, End of Period	\$27,830	\$24,442

(1) Inflows represent limited partner capital raised and capital invested by our carry funds outside the investment period.

(2) Outflows represent limited partner distributions from our carry funds, changes in fee basis for our carry funds where the investment period has expired, and reductions for funds that are no longer calling fees.

(3) Represents the change in the aggregate Fee-earning collateral balances and principal balances at par of our CLOs/structured products, as of the quarterly cut-off dates.

(4) Market Appreciation/ (Depreciation) represents changes in the net asset value of our hedge funds.

(5)

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Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds and other changes in Total AUM. Activity during the period is translated at the average rate for the period.

Ending balances are translated at the spot rate as of the period end.

Fee-earning AUM was \$27.8 billion at March 31, 2018, an increase of \$0.5 billion, or approximately 2%, compared to \$27.3 billion at December 31, 2017. The difference was driven by increases in our CLO collateral balances of \$0.3 billion and

inflows of \$0.2 billion primarily related to new investments made in CCOF. Distributions from carry funds still in the investment period do not impact Fee-earning AUM as these funds are based on commitments and not invested capital. Fee-earning AUM was \$27.8 billion at March 31, 2018, an increase of \$3.4 billion, or approximately 14%, compared to \$24.4 billion at March 31, 2017. The increase was driven by increases in our CLO collateral balances of \$1.8 billion and \$1.2 billion of foreign exchange gains primarily related to the translation of our Euro-denominated CLO's to USD.

Fee-earning AUM was \$24.4 billion at March 31, 2017, an increase of \$0.3 billion, or approximately 1%, compared to \$24.1 billion at December 31, 2016. The increase was driven by net inflows of \$1.1 billion primarily due to new commitments raised in CSP IV. This increase was partially offset by \$0.7 billion of decreases in our CLO collateral balances. Distributions from carry funds still in the investment period do not impact Fee-earning AUM as these funds are based on commitments and not invested capital.

Total AUM as of and for the Three Months Ended March 31, 2018.

The table below provides the period to period rollforward of Total AUM.

	Three Months Ended March 31, 2018 (Dollars in millions)
Global Credit	
Total AUM Rollforward	
Balance, Beginning of Period	\$33,324
New Commitments (1)	850
Outflows (2)	(339 )
Market Appreciation/(Depreciation) (3)	76
Foreign Exchange Gain/(Loss) (4)	171
Other (5)	(299 )
Balance, End of Period	\$33,783

New Commitments reflects the impact of gross fundraising during the period. For funds or vehicles denominated in (1) foreign currencies, this reflects translation at the average quarterly rate, while the separately reported Fundraising metric is translated at the spot rate for each individual closing.

(2) Outflows includes distributions in our carry funds, related co-investment vehicles and separately managed accounts, as well as runoff of CLO collateral balances.

(3) Market Appreciation/(Depreciation) generally represents realized and unrealized gains (losses) on portfolio investments in our carry funds, related co-investment vehicles and separately managed accounts.

(4) Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

(5) Includes expiring available capital, the impact of capital calls for fees and expenses, change in gross asset value for our business development companies and other changes in AUM.

Total AUM was \$33.8 billion at March 31, 2018, an increase of \$0.5 billion, or approximately 1%, compared to \$33.3 billion at December 31, 2017. The increase was driven by new commitments of \$0.9 billion primarily in our CLO's and second BDC. This increase was partially offset by \$0.3 billion of outflows primarily related to distributions in our European CLO's and \$0.3 billion of other activity primarily attributable to the expiration of dry powder in CASCOF.



## Fund Performance Metrics

Fund performance information for certain of our Global Credit funds is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The fund return information reflected in this discussion and analysis is not indicative of the performance of The Carlyle Group L.P. and is also not necessarily indicative of the future performance of any particular fund. An investment in The Carlyle Group L.P. is not an investment in any of our funds. There can be no assurance that any of our funds or our other existing and future funds will achieve similar returns.

The following table reflects the performance of carry funds in our Global Credit business. These tables separately present carry funds that, as of March 31, 2018, had at least \$1.0 billion in capital commitments, cumulative equity invested or total equity value. Please see “— Our Family of Funds” for a legend of the fund acronyms listed below.

	Fund Inception Date(1)	Committed Capital	TOTAL INVESTMENTS			As of March 31, 2018	
			Cumulative Invested Capital(2)	Total Fair Value(3)	MOIC(4)	Gross IRR(5)(10)	Net IRR(6)(10)
(Reported in Local Currency, in Millions)							
Global Credit(Carry Funds Only)							
Fully Invested/Committed Funds (7)							
CSP II	6/2007	\$ 1,352.3	\$1,352.3	\$2,465.3	1.8x	17 %	11 %
CSP III	8/2011	\$ 702.8	\$702.8	\$1,180.3	1.7x	31 %	20 %
CEMOF I	12/2010	\$ 1,382.5	\$1,600.4	\$1,426.8	0.9x	Neg	Neg
All Other Funds(8)			\$1,438.5	\$1,990.1	1.4x	12 %	7 %
Coinvestments and Other(9)			\$976.4	\$954.0	1.0x	NM	NM
Total Fully Invested Funds			\$6,070.4	\$8,016.5	1.3x	12 %	6 %
Funds in the Investment Period (7)							
CSP IV	3/2016	\$ 2,500.0	\$828.3	\$951.8	1.1x	NM	NM
CEMOF II	2/2015	\$ 2,819.2	\$915.1	\$987.9	1.1x	NM	NM
All Other Funds			\$406.3	\$419.1	1.0x	NM	NM
Total Funds in the Investment Period			\$2,149.7	\$2,358.8	1.1x	NM	NM
TOTAL Global Credit			\$8,220.0	\$10,375.3	1.3x	12 %	6 %

The data presented herein that provides “inception to date” performance results of our segments relates to the period (1) following the formation of the first fund within each segment. For our Global Credit segment our first carry fund was formed in 2004.

(2) Represents the original cost of all capital called for investments since inception of the fund.

(3) Represents all realized proceeds combined with remaining fair value, before management fees, expenses and carried interest.

(4) Multiple of invested capital (“MOIC”) represents total fair value, before management fees, expenses and carried interest, divided by cumulative invested capital.

Gross Internal Rate of Return (“Gross IRR”) represents the annualized IRR for the period indicated on Limited (5) Partner invested capital based on contributions, distributions and unrealized value before management fees, expenses and carried interest.

Net Internal Rate of Return (“Net IRR”) represents the annualized IRR for the period indicated on Limited Partner (6) invested capital based on contributions, distributions and unrealized value after management fees, expenses and carried interest. Fund level IRRs are based on aggregate Limited Partner cash flows, and this blended return may differ from that of individual Limited Partners. As a result, certain funds may generate accrued performance revenues with a blended Net IRR that is below the preferred return hurdle for that fund.

(7)

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Fully Invested funds are past the expiration date of the investment period as defined in the respective limited partnership agreement. In instances where a successor fund has had its first capital call, the predecessor fund is categorized as fully invested.

(8) Aggregate includes the following funds: CMP I, CMP II, CSP I, and CASCOF.

(9) Includes coinvestments and certain other stand-alone investments arranged by us.

For funds marked “NM,” IRR may be positive or negative, but is not considered meaningful because of the limited (10)time since initial investment and early stage of capital deployment. For funds marked “Neg,” IRR is negative as of reporting period end.

	Remaining Fair Value(1)	Unrealized MOIC(2)	Total MOIC(3)	% Invested(4)	In Accrued Carry/ (Clawback) (5)	LTM Realized Carry (6)	Catch-up Rate	Fee Initiation Date(7)	Quarters Since Fee Initiation	Original Investment Period End Date
As of March 31, 2018										
Global Credit(Reported in Local Currency, in Millions)										
CEMOF II	\$934.0	1.0x	1.1x	32 %			100 %	Dec-15	10	Feb-20
CSP IV	\$812.5	1.1x	1.1x	33 %	X		100 %	Feb-17	5	Dec-20
CEMOF I	\$729.4	0.5x	0.9x	116 %			100 %	Dec-10	30	Dec-15
CSP III	\$341.8	1.1x	1.7x	100 %	X	X	80 %	Dec-11	26	Aug-15
All Other Funds (8)	\$579.4	1.0x	1.5x		NM	NM				
Coinvestment and Other (9)	\$796.1	0.8x	1.0x		NM	NM				
Total Global Credit	\$4,193.3	0.8x	1.3x							

Remaining Fair Value reflects the unrealized carrying value of investments for Corporate Private Equity, Real (1)Assets and Global Credit carry funds and related co-investment vehicles. Significant funds with remaining fair value of greater than \$100 million are listed individually.

(2) Unrealized multiple of invested capital (“MOIC”) represents remaining fair market value, before management fees, expenses and carried interest, divided by remaining investment cost.

Total MOIC represents total fair value (realized proceeds combined with remaining fair value), before management fees, expenses and carried interest, divided by cumulative invested capital. For certain funds, represents the (3) original cost of investments net of investment-level recallable proceeds, which is adjusted to reflect recyclability of invested capital for the purpose of calculating the fund MOIC.

(4) Represents cumulative equity invested as of the reporting period divided by total commitments. Amount can be greater than 100% due to the re-investment of recallable distributions to fund investors.

(5) Fund has a net accrued performance revenue balance/(giveback obligation) as of the current quarter end, driven by a significant portion of the fund’s asset base.

(6) Fund has generated realized net performance revenues/(realized giveback) in the last twelve months.

(7) Represents the date of the first capital contribution for management fees.

Aggregate includes the following funds: CSP I, CSP II, CMP I, CMP II, CSC, CCOF, and CASCOF. In Accrued (8)Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.

Includes co-investments, prefund investments and certain other stand-alone investments arranged by us. In (9)Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.

## Investment Solutions

The following table presents our results of operations for our Investment Solutions segment:

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Segment Revenues		
Fund level fee revenues		
Fund management fees	\$40.3	\$35.8
Portfolio advisory fees, net	—	—
Transaction fees, net	—	—
Total fund level fee revenues	40.3	35.8
Performance revenues		
Realized	14.1	12.6
Unrealized	36.8	23.2
Total performance revenues	50.9	35.8
Principal investment income		
Realized	0.1	0.1
Unrealized	1.0	1.1
Total principal investment income	1.1	1.2
Interest income	0.5	0.1
Other income	0.2	0.1
Total revenues	93.0	73.0
Segment Expenses		
Compensation and benefits		
Direct base compensation	19.8	16.1
Indirect base compensation	3.4	2.8
Equity-based compensation	3.0	2.0
Performance revenues related compensation		
Realized	12.6	12.1
Unrealized	27.1	19.0
Total compensation and benefits	65.9	52.0
General, administrative, and other indirect expenses	8.0	6.8
Depreciation and amortization expense	1.1	0.8
Interest expense	1.6	1.5
Total expenses	76.6	61.1
Economic Income	\$16.4	\$11.9
(-) Net Performance Revenues	11.2	4.7
(-) Principal Investment Income	1.1	1.2
(+) Equity-based Compensation	3.0	2.0
(+) Net Interest	1.1	1.4
(=) Fee Related Earnings	\$8.2	\$9.4
(+) Realized Net Performance Revenues	1.5	0.5
(+) Realized Principal Investment Income	0.1	0.1
(+) Net Interest	(1.1 )	(1.4 )
(=) Distributable Earnings	\$8.7	\$8.6



## Three Months Ended March 31, 2018 Compared to the Three Months Ended March 31, 2017

## Distributable Earnings

Distributable earnings increased \$0.1 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in distributable earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Distributable earnings, March 31, 2017	\$ 8.6
Increases (decreases):	
Decrease in fee related earnings	(1.2 )
Increase in realized net performance revenues	1.0
Decrease in net interest	0.3
Total increase	0.1
Distributable earnings, March 31, 2018	\$ 8.7

## Fee Related Earnings

Fee related earnings decreased \$1.2 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in fee related earnings for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Fee related earnings, March 31, 2017	\$ 9.4
Increases (decreases):	
Increase in fee revenues	4.5
Increase in direct and indirect base compensation	(4.3 )
Increase in general, administrative and other indirect expenses	(1.2 )
All other changes	(0.2 )
Total decrease	(1.2 )
Fee related earnings, March 31, 2018	\$ 8.2

Fee Revenues. Total fee revenues increased \$4.5 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to increased management fees from our private equity fund vehicles as a result of closings of new fund vehicles, which have a higher average management fee rate than older

fund vehicles. This increase is partially offset by the absence in 2018 of \$1.2 million of catch-up management fees recognized in the three months ended March 31, 2017.

**Direct and indirect base compensation expense.** Direct and indirect base compensation expense increased \$4.3 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to an increase in headcount and an increase in projected year-end bonuses.

**General, administrative and other indirect expenses.** General, administrative and other indirect expenses increased \$1.2 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017, primarily due to higher negative foreign currency adjustments, increased external costs associated with fundraising activities and increased travel and information technology expenses.

Economic Income

Economic income increased \$4.5 million for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017. The following table provides the components of the changes in economic income for the three months ended March 31, 2018:

	Three Months Ended March 31, (Dollars in Millions)
Economic income, March 31, 2017	\$ 11.9
Increases (decreases):	
Increase in net performance revenues	6.5
Decrease in principal investment income	(0.1 )
Increase in equity-based compensation	(1.0 )
Decrease in fee related earnings	(1.2 )
Decrease in net interest	0.3
Total increase	4.5
Economic income, March 31, 2018	\$ 16.4

Performance Revenues. Performance revenues (realized and unrealized) for the three months ended March 31, 2018 and 2017 are from the following types of funds:

	Three Months Ended March 31, 2018	2017
Private equity fund vehicles	\$48.2	\$35.0
Real estate fund vehicles	2.7	0.8
Total performance revenues	\$50.9	\$35.8

Under our arrangements with the historical owners and management team of AlpInvest, we generally do not retain any carried interest with respect to the historical investments and commitments to our AlpInvest fund vehicles that existed as of July 1, 2011 (including any options to increase any such commitments exercised after such date). We are entitled to 15% of the carried interest with respect to commitments from the historical owners of AlpInvest for the period between 2011 and 2020 and 40% of the carried interest in respect of all other commitments (including all future commitments from third parties).

As funds that have launched since our acquisition of AlpInvest in 2011 begin to accrue performance revenues, an increasing share of net performance revenues are for our benefit. The increase in performance revenues for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017 was primarily due to higher appreciation in our carry funds in 2018. Overall, our carry funds appreciated 4% in the three months ended March 31, 2018 (excluding the impact of foreign currency, appreciation was 5% for the three months ended March 31, 2018) while appreciating 3% in the three months ended March 31, 2017.

The \$50.9 million of performance revenues for the three months ended March 31, 2018 was driven primarily by performance revenues recognized from the following funds:

- APG Co-investment Fund & Secondaries Fund (2014-2015) of \$11.5 million,

- ASF V (Onshore) Fund of \$4.6 million,
- Partnership Fund (2008) of \$3.2 million,
- UAW Secondary Fund (2012) of \$2.8 million, and
- APG Partnership Fund (2010) of \$2.5 million.

The \$35.8 million of performance revenues for the three months ended March 31, 2017 was driven primarily by performance revenues recognized from the following funds:

- Co-investment Fund & Secondaries Fund (2009-2010) of \$5.6 million,
- Co-investment Fund & Secondaries Fund (2012-2013) of \$3.9 million,
- Co-investment Fund & Secondaries Fund (2014-2015) of \$3.7 million, and
- Co-investment Fund & Secondaries Fund (2010) of \$1.9 million.

There were no significant performance revenues reversed for the three months ended March 31, 2018 and 2017.

The appreciation in remaining value of our Investment Solutions carry funds for this segment are as follows:

Three  
Months  
Ended  
March  
31,  
2018 2017

Carry funds 4% 3%

Note: The appreciation presented is a weighted average blend of the remaining investments in the respective carry funds within Investment Solutions. These carry funds include private equity and real estate investments in primary fund, co-investment and secondary strategies, which have different return profiles.

Net performance revenues for the three months ended March 31, 2018 were \$11.2 million, representing an increase of \$6.5 million from \$4.7 million in net performance revenues for the three months ended March 31, 2017. The increase in net performance revenues was due to the higher appreciation of the carry funds for the three months ended March 31, 2018 as compared to the three months ended March 31, 2017.

Equity-based Compensation. Equity-based compensation was \$3.0 million for the three months ended March 31, 2018, an increase of \$1.0 million from \$2.0 million for the three months ended March 31, 2017.

Fee-earning AUM as of and for the Three Months Ended March 31, 2018 and 2017

Fee-earning AUM is presented below for each period together with the components of change during each respective period.

	As of March 31,	
	2018	2017
	(Dollars in millions)	
Investment Solutions		
Components of Fee-earning AUM (1)		
Fee-earning AUM based on capital commitments	\$10,543	\$7,917
Fee-earning AUM based on invested capital (2)	1,312	1,214
Fee-earning AUM based on net asset value	1,002	704
Fee-earning AUM based on lower of cost or fair market value	17,657	16,593
Total Fee-earning AUM	\$30,514	\$26,428

(1) For additional information concerning the components of Fee-earning AUM, see “—Fee-earning Assets under Management.”

(2) Includes amounts committed to or reserved for certain AlpInvest and Metropolitan carry funds.

The table below provides the period to period rollforward of Fee-earning AUM.

Investment Solutions	Three Months Ended March 31,	
	2018	2017
	(Dollars in millions)	
Fee-earning AUM Rollforward		
Balance, Beginning of Period	\$30,150	\$27,054
Inflows, including Fee-paying Commitments (1)	1,126	1,001
Outflows, including Distributions (2)	(1,230)	(1,967)
Market Appreciation/(Depreciation) (3)	(92)	19
Foreign Exchange and other (4)	560	321
Balance, End of Period	\$30,514	\$26,428

(1) Inflows represent mandates where commitment fee period was activated and capital invested by carry fund vehicles outside the commitment fee period or weighted-average investment period.

(2) Outflows represent distributions from carry fund vehicles outside the commitment fee period or weighted-average investment period and changes in fee basis for carry fund vehicles where the commitment fee period or weighted-average investment period has expired.

(3) Market Appreciation/(Depreciation) represents changes in the net asset value of our fund of hedge funds vehicles and realized and unrealized gains (losses) on our carry fund vehicles based on the lower of cost or fair value.

(4) Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

Fee-earning AUM was \$30.5 billion at March 31, 2018, an increase of \$0.3 billion, or approximately 1%, compared to \$30.2 billion at December 31, 2017. This was driven by inflows, including fee-paying commitments of \$1.1 billion, due to activation of previously raised mandates in our AlpInvest vehicles, and foreign exchange gains of \$0.6 billion from translating our euro-denominated AlpInvest Fee-earning AUM to USD. Partially offsetting this increase were outflows, including distributions, of \$1.2 billion which were primarily attributable to our AlpInvest carry funds. Distributions from funds still in the commitment or weighted-average investment period do not impact Fee-earning AUM as these funds are based on commitments and not invested capital. Increases in fair value have an impact on Fee-earning AUM for Investment Solutions as fully committed funds are based on the lower of cost or fair value of the underlying investments.

Fee-earning AUM was \$30.5 billion at March 31, 2018, an increase of \$4.1 billion, or approximately 16%, compared to \$26.4 billion at March 31, 2017. The increase was driven by inflows, including fee-paying commitments, of \$6.4 billion due to activation of previously raised mandates in our AlpInvest vehicles, and foreign exchange gains of \$3.1 billion from translating our euro-denominated AlpInvest Fee-earning AUM to USD. This was partially offset by outflows, including distributions, of \$5.0 billion primarily in our AlpInvest carry funds.

Fee-earning AUM was \$26.4 billion at March 31, 2017, a decrease of \$0.7 billion, or approximately 3%, compared to \$27.1 billion at December 31, 2016. This was driven by outflows, including distributions of \$2.0 billion, primarily in our AlpInvest carry funds. This was partially offset by inflows, including fee-paying commitments of \$1.0 billion, due to activation of previously raised mandates in our AlpInvest vehicles, and foreign exchange gains of \$0.3 billion from translating our Euro-denominated AlpInvest Fee-earning AUM to USD.

Total AUM as of and for the Three Months Ended March 31, 2018

The table below provides the period to period rollforward of Total AUM.

	Three Months Ended March 31, 2018 (Dollars in millions)
Investment Solutions	
Total AUM Rollforward	
Balance, Beginning of Period	\$46,291
New Commitments (1)	1,666
Outflows (2)	(1,726 )
Market Appreciation/(Depreciation) (3)	1,284
Foreign Exchange Gain/(Loss) (4)	865
Other (5)	327
Balance, End of Period	\$48,707

New Commitments reflects the impact of gross fundraising during the period. For funds or vehicles denominated in (1) foreign currencies, this reflects translation at the average quarterly rate, while the separately reported Fundraising metric is translated at the spot rate for each individual closing.

(2) Outflows includes distributions in our carry funds, related co-investment vehicles and separately managed accounts.

Market Appreciation/(Depreciation) generally represents realized and unrealized gains (losses) on portfolio investments in our carry funds and related co-investment vehicles, separately managed accounts, and fund of hedge (3) fund vehicles. The fair market values for our Investment Solutions carry funds are based on the latest available valuations of the underlying limited partnership interests (in most cases as of December 31, 2017) as provided by their general partners, plus the net cash flows since the latest valuation, up to March 31, 2018.

Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated (4) funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

(5) Includes expiring available capital, the impact of capital calls for fees and expenses other changes in AUM.

Total AUM was \$48.7 billion at March 31, 2018, an increase of \$2.4 billion or approximately 5%, compared to \$46.3 billion at December 31, 2017. This increase was driven by \$1.7 billion of new commitments raised primarily in our AlpInvest carry funds, \$0.9 billion of foreign exchange gains resulting from the translation of our euro-denominated AlpInvest AUM to USD, and \$1.3 billion of market appreciation primarily in our AlpInvest carry funds. This was partially offset by \$1.7 billion of outflows primarily related to distributions in our AlpInvest carry funds.

#### Fund Performance Metrics

Fund performance information for our AlpInvest funds that have at least \$1.0 billion in capital commitments, cumulative equity invested or total value as of March 31, 2018, which we refer to as our “significant funds” is included throughout this discussion and analysis to facilitate an understanding of our results of operations for the periods presented. The fund return information reflected in this discussion and analysis is not indicative of the performance of The Carlyle Group L.P. and is also not necessarily indicative of the future performance of any particular fund. An investment in The Carlyle Group L.P. is not an investment in any of our funds. There can be no assurance that any of our funds or our other existing and future funds will achieve similar returns.



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The following tables reflect the performance of our significant funds in our Investment Solutions business.

Investment Solutions (1)	Vintage Year	Fund Size	TOTAL INVESTMENTS As of March 31, 2018			MOIC (4)	Gross	
			Cumulative Invested Capital (2)(8)	Total Fair Value (3)(8)			IRR (6)	Net IRR (7) (10)
(Reported in Local Currency, in Millions)								
<b>AlpInvest</b>								
<b>Fully Committed Funds (5)</b>								
Main Fund I - Fund Investments	2000	€1,174.6	€4,085.4	€6,720.6	1.6x	12 %	11 %	%
Main Fund II - Fund Investments	2003	€4,545.0	€4,657.1	€7,427.0	1.6x	10 %	9 %	%
Main Fund III - Fund Investments	2005	€1,500.0	€12,275.2	€19,764.6	1.6x	10 %	10 %	%
Main Fund IV - Fund Investments	2009	€4,877.3	€4,912.6	€8,049.3	1.6x	17 %	16 %	%
Main Fund V - Fund Investments	2012	€5,080.0	€3,960.2	€5,178.6	1.3x	14 %	13 %	%
Main Fund VI - Fund Investments	2015	€1,106.4	€449.1	€482.2	1.1x	NM	NM	
Main Fund I - Secondary Investments	2002	€19.4	€464.4	€871.2	1.9x	56 %	53 %	%
Main Fund II - Secondary Investments	2003	€98.4	€967.5	€1,770.2	1.8x	27 %	26 %	%
Main Fund III - Secondary Investments	2006	€2,250.0	€2,237.0	€3,405.9	1.5x	11 %	10 %	%
Main Fund IV - Secondary Investments	2010	€1,859.1	€1,868.7	€3,196.6	1.7x	20 %	19 %	%
Main Fund V - Secondary Investments	2011	€2,272.8	€3,710.9	€6,007.1	1.6x	24 %	22 %	%
Main Fund II - Co-Investments	2003	€1,090.0	€883.5	€2,473.6	2.8x	45 %	42 %	%
Main Fund III - Co-Investments	2006	€760.0	€2,643.9	€3,652.3	1.4x	5 %	5 %	%
Main Fund IV - Co-Investments	2010	€4,475.0	€1,286.6	€3,385.4	2.6x	24 %	22 %	%
Main Fund V - Co-Investments	2012	€1,122.2	€986.1	€2,318.7	2.4x	32 %	30 %	%
Main Fund VI - Co-Investments	2014	€1,114.6	€892.3	€1,422.3	1.6x	25 %	22 %	%
Main Fund II - Mezzanine Investments	2004	€00.0	€728.7	€1,005.0	1.4x	8 %	7 %	%
Main Fund III - Mezzanine Investments	2006	€2,000.0	€1,874.5	€2,532.5	1.4x	10 %	9 %	%
All Other Funds (9)	Various		€1,938.1	€2,701.1	1.4x	14 %	11 %	%
<b>Total Fully Committed Funds</b>			€50,821.8	€82,364.4	1.6x	13 %	12 %	%
<b>Funds in the Commitment Period (5)</b>								
Main Fund VI - Secondary Investments	2017	€942.0	€856.7	€979.1	1.1x	NM	NM	
Main Fund VII - Co-Investments	2017	€442.5	€377.2	€389.4	1.0x	NM	NM	
All Other Funds (9)	Various		€747.0	€975.8	1.3x	21 %	17 %	%
<b>Total Funds in the Commitment Period</b>			€1,980.9	€2,344.3	1.2x	20 %	14 %	%
<b>TOTAL ALPINVEST</b>			€52,802.7	€84,708.7	1.6x	13 %	12 %	%
<b>TOTAL ALPINVEST (USD) (11)</b>			\$65,092.1	\$104,423.9	1.6x			
<b>Metropolitan Real Estate</b>								
<b>Fully Committed Funds (5)</b>	Various		\$2,992.7	\$3,899.0	1.3x	7 %	4 %	%
<b>Funds in the Commitment Period (5)</b>	Various		\$113.1	\$136.8	1.2x	NM	NM	
<b>TOTAL METROPOLITAN REAL ESTATE</b>			\$3,105.8	\$4,035.9	1.3x	7 %	4 %	%

(1) Includes private equity and mezzanine primary fund investments, secondary fund investments and co-investments originated by the AlpInvest team, as well as real estate primary fund investments, secondary fund investments and co-investments originated by the Metropolitan Real Estate team. Excluded from the performance information

shown are a) investments that were not originated by AlpInvest, and b) Direct Investments, which was spun off from AlpInvest in 2005 and c) LP co-investment vehicles. As of March 31, 2018, these excluded investments represent \$0.2 billion of AUM at AlpInvest.

- (2) Represents the original cost of all capital called for investments since inception of the fund.
- (3) Represents all realized proceeds combined with remaining fair value, before management fees, expenses and carried interest.
- (4) Multiple of invested capital (“MOIC”) represents total fair value, before management fees, expenses and carried interest, divided by cumulative invested capital.
- (5) Fully Committed funds are past the expiration date of the commitment period as defined in the respective limited partnership agreement.

(6) Gross Internal Rate of Return ("Gross IRR") represents the annualized IRR for the period indicated on Limited Partner invested capital based on investment contributions, distributions and unrealized value of the underlying investments, before management fees, expenses and carried interest at the AlpInvest/Metropolitan Real Estate level.

(7) Net Internal Rate of Return ("Net IRR") represents the annualized IRR for the period indicated on Limited Partner invested capital based on contributions, distributions and unrealized value after management fees, expenses and carried interest. Fund level IRRs are based on aggregate Limited Partner cash flows, and this blended return may differ from that of individual Limited Partners. As a result, certain funds may generate accrued performance revenues with a blended Net IRR that is below the preferred return hurdle for that fund.

(8) To exclude the impact of FX, all AlpInvest foreign currency cash flows have been converted to Euro at the reporting period spot rate.

(9) Aggregate includes Main Fund VII - Fund Investments, Main Fund VIII - Fund Investments, Main Fund I - Co-Investments, Main Fund I - Mezzanine Investments, Main Fund IV - Mezzanine Investments, Main Fund V - Mezzanine Investments, AlpInvest CleanTech Funds and funds which are not included as part of a main fund.

(10) For funds marked "NM," IRR may be positive or negative, but is not considered meaningful because of the limited time since initial investment and early stage of capital deployment. For funds marked "Neg," IRR is negative as of reporting period end.

(11) Represents the U.S. dollar equivalent balance translated at the spot rate as of period end.

## Liquidity and Capital Resources

### Historical Liquidity and Capital Resources

We have historically required limited capital resources to support the working capital and operating needs of our business. Our management fees have largely covered our operating costs and all realized performance allocations, after covering the related compensation, are available for distribution to equityholders. Historically, approximately 95% of all capital commitments to our funds have been provided by our fund investors, with the remaining amount typically funded by our senior Carlyle professionals, advisors and other professionals.

### Our Sources of Liquidity

We have multiple sources of liquidity to meet our capital needs, including cash on hand, annual cash flows, accumulated earnings and funds from our senior credit facility, including a term loan facility and a revolving credit facility with \$750.0 million available as of March 31, 2018. We believe these sources will be sufficient to fund our capital needs for at least the next twelve months. If we determine that market conditions are favorable after taking into account our liquidity requirements, including the amounts available under our senior credit facility, we may seek to issue and sell common units in a registered public offering or a privately negotiated transaction, or we may issue additional senior notes, other debt or preferred equity. In September 2017, we issued 16 million of our 5.875% Series A Preferred Units for net proceeds of \$387.5 million.

Cash and cash equivalents. Cash and cash equivalents were approximately \$1.1 billion at March 31, 2018. However, a portion of this cash is allocated for specific business purposes, including, but not limited to, (i) performance allocations and incentive fee-related cash that has been received but not yet distributed as performance allocations and incentive fee-related compensation and amounts owed to non-controlling interests; (ii) proceeds received from realized investments that are allocable to non-controlling interests; and (iii) regulatory capital.

Corporate Treasury Investments. Corporate treasury investments were approximately \$375.9 million at March 31, 2018. These investments represent investments in U.S. Treasury and government agency obligations, commercial paper, certificates of deposit, other investment grade securities and other investments with original maturities of greater than three months when purchased.

After deducting cash amounts allocated to specific requirements mentioned above, the remaining cash and cash equivalents, including corporate treasury investments, is approximately \$1.3 billion as of March 31, 2018. This remaining amount will be used towards our primary liquidity needs, as outlined in the next section. This amount does not take into consideration ordinary course of business payables and reserves for specific business purposes.

Senior Credit Facility. The senior credit facility includes \$25.0 million in a term loan and \$750.0 million in a revolving credit facility. The term loan and revolving credit facility mature on May 5, 2020. Principal amounts outstanding under the amended term loan and revolving credit facility accrue interest, at the option of the borrowers, either (a) at an alternate base rate plus an applicable margin not to exceed 0.75%, or (b) at LIBOR plus an applicable margin not to exceed 1.75% (3.13% at March 31, 2018).

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The senior credit facility is unsecured. We are required to maintain management fee earning assets (as defined in the amended senior credit facility) of at least \$65.3 billion and a total leverage ratio of less than 3.0 to 1.0, in each case, tested on a quarterly basis. Non-compliance with any of the financial or non-financial covenants without cure or waiver would constitute an event of default under the senior credit facility. An event of default resulting from a breach of certain financial or non-financial covenants may result, at the option of the lenders, in an acceleration of the principal and interest outstanding, and a termination of the revolving credit facility. The senior credit facility also contains other customary events of default, including defaults based on events of bankruptcy and insolvency, nonpayment of principal, interest or fees when due, breach of specified covenants, change in control and material inaccuracy of representations and warranties.

Our balance sheet at March 31, 2018 reflects \$25.0 million outstanding under our senior credit facility, comprised of \$25.0 million of term loan balance outstanding.

CLO Term Loans. For certain of our CLOs, the Partnership finances a portion of its investment in the CLOs through the proceeds received from term loans with financial institutions. The Partnership's outstanding CLO term loans consist of the following (Dollars in millions):

Formation Date	Borrowing Outstanding March 31, 2018	Borrowing Outstanding December 31, 2017	Maturity Date (1)	Interest Rate as of March 31, 2018	
June 7, 2016	\$ 20.6	\$ 20.6	July 15, 2027	3.52%	(4)
February 28, 2017	76.2	74.3	September 21, 2029	2.33%	(3)
April 19, 2017	22.8	22.8	April 22, 2031	3.68%	(4) (15)
June 28, 2017	23.1	23.1	July 22, 2031	3.67%	(5) (15)
July 20, 2017	24.4	24.4	April 21, 2027	3.28%	(6) (15)
August 2, 2017	22.8	22.8	July 23, 2029	3.55%	(7) (15)
August 2, 2017	21.4	20.9	August 3, 2022	1.75%	(8)
August 14, 2017	22.6	22.6	August 15, 2030	3.68%	(9) (15)
November 30, 2017	22.7	22.7	January 16, 2030	3.45%	(10) (15)
December 6, 2017	19.1	19.1	October 16, 2030	3.37%	(11) (15)
December 7, 2017	21.2	21.2	January 19, 2029	3.10%	(12) (15)
January 30, 2018	19.2	—	January 22, 2030	3.35%	(13) (15)
March 1, 2018	15.4	—	January 15, 2031	3.27%	(14) (15)
	\$ 331.5	\$ 294.5			

(1) Maturity date is earlier of date indicated or the date that the CLO is dissolved.

Incurs interest at the weighted average rate of the underlying senior notes. Interest income on the underlying

(2) collateral approximated the amount of interest expense and was not significant for the three months ended March 31, 2018 and 2017.

(3) Original borrowing of €61.8 million; incurs interest at EURIBOR plus applicable margins as defined in the agreement.

(4) Incurs interest at LIBOR plus 1.932%.

(5) Incurs interest at LIBOR plus 1.923%.

(6) Incurs interest at LIBOR plus 1.536%.

(7) Incurs interest at LIBOR plus 1.808%.

(8) Original borrowing of €17.4 million; incurs interest at EURIBOR plus 1.75% and has full recourse to the Partnership.

(9) Incurs interest at LIBOR plus 1.848%.

(10) Incurs interest at LIBOR plus 1.7312%.

(11)

- Incurs interest at LIBOR plus  
1.647%.
- (12) Incurs interest at LIBOR plus  
1.365%.
- (13) Incurs interest at LIBOR plus  
1.624%.
- (14) Incurs interest at LIBOR plus  
1.552%.
- (15) Term loan issued under master credit agreement.

The CLO term loans are secured by the Partnership's investments in the respective CLO, have a general unsecured interest in the Carlyle entity that manages the CLO, and generally do not have recourse to any other Carlyle entity.

**European CLO Financing.** On February 28, 2017, a subsidiary of the Partnership entered into a financing agreement with several financial institutions under which these financial institutions provided a €61.8 million term loan (\$76.2 million at March 31, 2018) to the Partnership. This term loan is secured by the Partnership's investments in the retained notes in certain European CLOs that were formed in 2014 and 2015. This term loan will mature on the earlier of September 21, 2029 or the date that the certain European CLO retained notes have been redeemed. The Partnership may prepay the term loan in whole or in part at any time after the third year of the date of issuance without penalty. Prepayment of the term loan within the first three years will incur a penalty based on the prepayment amount. Interest on this term loan accrues at EURIBOR plus applicable margins (2.33% at March 31, 2018).

**Master Credit Agreement - Term Loans.** In January 2017, the Partnership entered into a master credit agreement with a financial institution under which the financial institution expects to provide term loans to the Partnership for the Partnership to purchase eligible interests in CLOs. This agreement will terminate in January 2020. Any term loan to be issued under this master credit agreement will be secured by the Partnership's investment in the respective CLO as well as any senior management fee and subordinated management fee payable by each CLO. Any term loan will bear interest at LIBOR plus a weighted average spread and an applicable margin. Interest will be due quarterly.

**3.875% Senior Notes.** In January 2013, Carlyle Holdings Finance L.L.C., an indirect finance subsidiary of the Partnership, issued \$500.0 million of 3.875% senior notes due February 1, 2023 at 99.966% of par. Interest is payable semi-annually on February 1 and August 1, beginning August 1, 2013. The notes are unsecured and unsubordinated obligations of Carlyle Holdings Finance L.L.C. and are fully and unconditionally guaranteed, jointly and severally, by The Carlyle Group L.P. and each of the Carlyle Holdings partnerships. The indenture governing the notes contains customary covenants that, among other things, limit Carlyle Holdings Finance L.L.C. and the guarantors' ability, subject to certain exceptions, to incur indebtedness secured by liens on voting stock or profit participating equity interests of their subsidiaries or merge, consolidate or sell, transfer or lease assets. The notes also contain customary events of default. All or a portion of the notes may be redeemed at our option, in whole or in part, at any time and from time to time, prior to their stated maturity, at the make-whole redemption price set forth in the notes. If a change of control repurchase event occurs, the notes are subject to repurchase at the repurchase price as set forth in the notes.

**5.625% Senior Notes.** In March 2013, Carlyle Holdings II Finance L.L.C., an indirect finance subsidiary of the Partnership, issued \$400.0 million of 5.625% Senior Notes due March 30, 2043 at 99.583% of par. Interest is payable semi-annually on March 30 and September 30, beginning September 30, 2013. The notes are unsecured and unsubordinated obligations of Carlyle Holdings II Finance L.L.C. and are fully and unconditionally guaranteed, jointly and severally, by The Carlyle Group L.P. and each of the Carlyle Holdings partnerships. The indenture governing the notes contains customary covenants and financial restrictions that, among other things, limit Carlyle Holdings Finance II L.L.C. and the guarantors' ability, subject to certain exceptions, to incur indebtedness secured by liens on voting stock or profit participating equity interests of their subsidiaries or merge, consolidate or sell, transfer or lease assets. The notes also contain customary events of default. All or a portion of the notes may be redeemed at our option, in whole or in part, at any time and from time to time, prior to their stated maturity, at the make-whole redemption price set forth in the notes. If a change of control repurchase event occurs, the notes are subject to repurchase at the repurchase price as set forth in the notes.

In March 2014, Carlyle Holdings II Finance L.L.C. issued \$200.0 million of 5.625% Senior Notes due March 30, 2043 at 104.315% of par. These notes were issued as additional 5.625% Senior Notes due March 30, 2043 and are treated as a single class with the already outstanding \$400.0 million aggregate principal amount of these senior notes.

**Promissory Notes.** On January 1, 2016, the Partnership issued a \$120.0 million promissory note to BNRI as part of the Partnership's strategic investment in NGP. Interest on the promissory note accrues at the three month LIBOR plus 2.50% (4.81% at March 31, 2018). The Partnership may prepay the promissory note in whole or in part at any time without penalty. The promissory note is scheduled to mature on January 1, 2022. In December 2016, the Partnership repurchased \$11.2 million of the promissory note.

Additionally, in June 2017, as part of the settlement with investors in two commodities investment vehicles managed by an affiliate of the Partnership (discussed in Note 7 to the unaudited condensed consolidated financial statements), the Partnership issued a series of promissory notes, aggregating to \$53.9 million, to the investors of these commodities

investment vehicles. Interest on these promissory notes accrues at the three month LIBOR plus 2% (3.72% at March 31, 2018). The Partnership may prepay these promissory notes in whole or in part at any time without penalty. Accordingly, as a result of repayments, \$40.4 million of these promissory notes are outstanding at March 31, 2018. These promissory notes are scheduled to mature on July 15, 2019.

Obligations of CLOs. Loans payable of the Consolidated Funds represent amounts due to holders of debt securities issued by the CLOs. We are not liable for any loans payable of the CLOs. Several of the CLOs issued preferred shares representing the most subordinated interest, however these tranches are mandatorily redeemable upon the maturity dates of the senior secured loans payable, and as a result have been classified as liabilities under U.S. GAAP, and are included in loans payable of Consolidated Funds in our unaudited condensed consolidated balance sheets.

Loans payable of the CLOs are collateralized by the assets held by the CLOs and the assets of one CLO may not be used to satisfy the liabilities of another. This collateral consists of cash and cash equivalents, corporate loans, corporate bonds and other securities.

Preferred Units. On September 13, 2017, we issued 16 million of our Preferred Units for net proceeds of approximately \$387.5 million. We plan to use these proceeds for general corporate purposes, including to fund investments. Distributions on the Preferred Units are discretionary and non-cumulative. The Preferred Units may be redeemed at our option, in whole or in part, at any time on or after September 15, 2022 at a price of \$25 per Preferred Unit, plus declared and unpaid distributions. In addition, the Preferred Units may be redeemed at our option prior to September 15, 2022, upon the occurrence of change of control, tax redemption or rating agency events. Holders of the Preferred Units will generally have no voting rights and have none of the voting rights given to holders of our common units, except as otherwise provided in Carlyle's limited partnership agreement. Holders of the Preferred Units have no right to require the redemption of the Preferred Units and the Preferred Units do not have a maturity date. See Note 12 of our unaudited condensed consolidated financial statements for more information on our Preferred Units.

Our accrued performance allocations by segment as of March 31, 2018, gross and net of accrued giveback obligations, are set forth below:

Asset Class	Accrued Performance Allocation (Dollars in millions)	Accrued Giveback Obligation	Net Accrued Performance Revenues
Corporate Private Equity	\$2,209.0	\$ (6.7 )	\$ 2,202.3
Real Assets	647.9	(58.1 )	589.8
Global Credit	50.5	—	50.5
Investment Solutions	742.7	—	742.7
Total	\$3,650.1	\$ (64.8 )	\$ 3,585.3
Plus: Accrued performance allocations from NGP			155.2
Less: Accrued performance allocation-related compensation			(1,899.6 )
Plus: Receivable for giveback obligations from current and former employees			5.0
Less: Deferred taxes on accrued performance allocations			(69.7 )
Less: Net accrued performance allocations attributable to non-controlling interests in consolidated entities			11.9
Net accrued performance revenues before timing differences			1,788.1
Less/Plus: Timing differences between the period when accrued performance allocations are realized and the period they are collected/distributed			1.6
			\$ 1,789.7

Net accrued performance revenues  
attributable to Carlyle Holdings

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As of March 31, 2018, the net accrued performance revenues attributable to Carlyle Holdings, excluding realized amounts, related to our carry funds and our other vehicles by segment were as follows (dollars in millions):

Corporate Private Equity:

Buyout	\$1,142.6
Growth Capital	46.6
Total Corporate Private Equity	1,189.2

Real Assets:

Real Estate	303.4
Natural Resources	198.1
Legacy Energy	(16.1 )
Total Real Assets	485.4

Global Credit 28.5

Investment Solutions 86.6

Net accrued performance revenues attributable to Carlyle Holdings \$1,789.7

Realized principal investment income. Another source of liquidity we may use to meet our capital needs is the realized principal investment income generated by our equity method investments and other principal investments. Principal investment income is realized when we redeem all or a portion of our investment or when we receive or are due cash income, such as dividends or distributions. Certain of the investments attributable to Carlyle Holdings (excluding certain general partner interests, strategic investments, and investments in certain CLOs) may be sold at our discretion as a source of liquidity.

Realized performance allocations revenue. Realized performance allocations revenue generated by our investment funds may be used to meet our capital needs. Performance allocations are generally realized when an underlying investment is profitably disposed of and the fund's cumulative returns are in excess of the preferred return. For certain funds, performance allocations are realized once all invested capital and expenses have been returned to the fund's investors and the fund's cumulative returns are in excess of the preferred return.

Our Liquidity Needs

We generally use our working capital and cash flows to invest in growth initiatives, service our debt, fund the working capital needs of our business and investment funds and pay distributions to our unitholders.

In the future, we expect that our primary liquidity needs will be to:

- provide capital to facilitate the growth of our existing business lines;
- provide capital to facilitate our expansion into new, complementary business lines, including acquisitions;
- pay operating expenses, including compensation and compliance costs and other obligations as they arise;
- fund costs of litigation and contingencies, including related legal costs;
- fund the capital investments of Carlyle in our funds;
- fund capital expenditures;
- repay borrowings and related interest costs and expenses;
- pay earnouts and contingent cash consideration associated with our acquisitions and strategic investments;
- pay income taxes;

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make distributions to our common and preferred unitholders and the holders of the Carlyle Holdings partnership units in accordance with our distribution policy, and;

repurchase our units.

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**Preferred Unit Distributions.** With respect to distribution year 2018, the Board of Directors of our general partner has declared a quarterly distribution to preferred unitholders totaling approximately \$11.8 million, or \$0.734376 per preferred unit, consisting of (i) \$0.367188 per preferred unit in respect of the second quarter of 2018 to holders of record at the close of business on June 1, 2018, payable on June 15, 2018, and \$0.367188 per preferred unit in respect of the first quarter of 2018, which was paid on March 15, 2018. Distributions on the preferred units are discretionary and non-cumulative.

Distributions to preferred unitholders paid during the three months ended March 31, 2018 totaled \$5.9 million, representing the amount paid in March 2018 of \$0.367188 per preferred unit in respect of the first quarter of 2018.

**Common Unit Distributions.** With respect to distribution year 2018, the Board of Directors of our general partner has declared a distribution to common unitholders totaling approximately \$28.0 million, or \$0.27 per common unit in respect of the first quarter of 2018, which is payable on May 17, 2018 to common unitholders of record on May 11, 2018. With respect to distribution year 2017, we paid a distribution of approximately \$8.8 million to common unitholders in May 2017 in respect of the first quarter of 2017.

Distributions to common unitholders paid during the three months ended March 31, 2018 totaled \$33.2 million, representing the amount paid in February 2018 of \$0.33 per common unit in respect of the fourth quarter of 2017.

Distributions to common unitholders paid during the three months ended March 31, 2017 totaled \$13.7 million, representing the amount paid in February 2017 of \$0.16 per common unit in respect of the fourth quarter of 2016.

It is Carlyle's intention to cause Carlyle Holdings to make quarterly distributions to its partners, including The Carlyle Group L.P.'s wholly owned subsidiaries, that will enable The Carlyle Group L.P. to pay a quarterly distribution of approximately 75% of Distributable Earnings Attributable to Common Unitholders for the quarter. "Distributable Earnings Attributable to Common Unitholders" refers to The Carlyle Group L.P.'s share of Distributable Earnings, after an implied provision for current corporate income taxes (other than corporate income taxes attributable to The Carlyle Group L.P.) and preferred unit distributions, net of corporate income taxes attributable to The Carlyle Group L.P. and amounts payable under the tax receivable agreement. Carlyle's general partner may adjust the distribution for amounts determined to be necessary or appropriate to provide for the conduct of its business, to make appropriate investments in its business and its funds or to comply with applicable law or any of its financing agreements, or to provide for future cash requirements such as tax-related payments, giveback obligations and distributions to unitholders for any ensuing quarter. The amount to be distributed could also be adjusted upward in any one quarter.

Notwithstanding the foregoing, the declaration and payment of any distributions will be at the sole discretion of our general partner, which may change our distribution policy at any time. Our general partner will take into account general economic and business conditions, our strategic plans and prospects, our business and investment opportunities, our financial condition and operating results, working capital requirements and anticipated cash needs, contractual restrictions and obligations, legal, tax and regulatory restrictions, other constraints on the payment of distributions by us to our common unitholders or by our subsidiaries to us, and such other factors as our general partner may deem relevant.

Because our wholly owned subsidiaries must pay taxes and make payments under the tax receivable agreement, the amounts ultimately distributed by us to our common unitholders are expected to be less, on a per unit basis, than the amounts distributed by the Carlyle Holdings partnerships to the other limited partners of the Carlyle Holdings partnerships in respect of their Carlyle Holdings partnership units.

**Fund Commitments.** Generally, we intend to have Carlyle commit to fund approximately 0.75% to 1% of the capital commitments to our future carry funds, although we may elect to invest additional amounts in funds focused on new investment areas. We may, from time to time, exercise our right to purchase additional interests in our investment funds that become available in the ordinary course of their operations. We expect our senior Carlyle professionals and employees to continue to make significant capital contributions to our funds based on their existing commitments, and to make capital commitments to future funds consistent with the level of their historical commitments. We also intend to make investments in our open-end funds and our CLO vehicles. Our investments in our U.S. and European CLO vehicles will comply with the risk retention rules as discussed in "Risk Retention Rules" later in this section.



Since our inception through March 31, 2018, we and our senior Carlyle professionals, operating executives and other professionals have invested or committed to invest in or alongside our funds. Approximately 3% to 5% of all capital commitments to our funds are funded collectively by us and our senior Carlyle professionals, operating executives and other professionals. The current unfunded commitment of Carlyle and our senior Carlyle professionals, operating executives and other professionals to our investment funds as of March 31, 2018, consisted of the following:

Asset Class	Unfunded Commitment (Dollars in millions)
Corporate Private Equity	\$ 2,368.5
Real Assets	839.3
Global Credit	491.3
Investment Solutions	149.8
Total	\$ 3,848.9

A substantial majority of the remaining commitments are expected to be funded by senior Carlyle professionals, operating executives and other professionals through our internal co-investment program. Of the \$3.8 billion of unfunded commitments, approximately \$3.4 billion is subscribed individually by senior Carlyle professionals, operating executives and other professionals, with the balance funded directly by the Partnership. Investments as of March 31, 2018 consist of the following (dollars in millions):

Investments, excluding accrued performance allocations	\$1,660.3
Less: Amounts attributable to non-controlling interests in consolidated entities	(359.9 )
Less: Strategic equity method investments in NGP Management	(391.8 )
Less: Investment in NGP accrued performance allocations	(155.2 )
Investments excluding non-controlling interests and NGP	753.4
Plus: investments in Consolidated Funds, eliminated in consolidation	241.8
Total investments attributable to Carlyle Holdings, exclusive of NGP Management	\$995.2

Of the \$995.2 million of total investments attributable to Carlyle Holdings, approximately \$311.7 million are financed with loans attributable to Carlyle Holdings (see Sources of Liquidity earlier in this section). The financing of our CLO investments within the last year has caused our total investments to increase at a faster rate than in prior periods. We expect this trend to continue in the near term.

**Repurchase Program.** In February 2016, the Board of Directors of the general partner of the Partnership authorized the repurchase of up to \$200 million of common units and/or Carlyle Holdings units. Under this unit repurchase program, units may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. No units will be repurchased from our executive officers under this program. The timing and actual number of common units and/or Carlyle Holdings units repurchased will depend on a variety of factors, including legal requirements, price, and economic and market conditions. This unit repurchase program may be suspended or discontinued at any time and does not have a specified expiration date. There were no unit repurchases for the three months ended March 31, 2018. Since inception of the program, we have paid an aggregate of \$59.1 million to repurchase and retire 3,695,889 units.

## Cash Flows

The significant captions and amounts from our consolidated statements of cash flows which include the effects of our Consolidated Funds and CLOs in accordance with U.S. GAAP are summarized below.

	Three Months Ended March 31, 2018 2017 (Dollars in millions)	
Statements of Cash Flows Data		
Net cash (used in) provided by operating activities	\$(22.6)	\$514.9
Net cash used in investing activities	(4.7 )	(3.7 )
Net cash provided by (used in) financing activities	54.8	(331.4 )
Effect of foreign exchange rate changes	21.7	10.8
Net change in cash, cash equivalents and restricted cash	\$49.2	\$190.6

**Net Cash (Used in) Provided by Operating Activities.** Net cash (used in) provided by operating activities was primarily driven by our earnings in the respective periods after adjusting for significant non-cash activity, including non-cash performance allocations and incentive fees, the related non-cash performance allocations and incentive fee related compensation, non-cash equity-based compensation, and depreciation, amortization and impairments, all of which are included in earnings.

Operating cash inflows primarily include the receipt of management fees, realized performance allocations and incentive fees, while operating cash outflows primarily include payments for operating expenses, including compensation and general, administrative, and other expenses. During the three months ended March 31, 2018 and 2017, net cash provided by operating activities primarily included the receipt of management fees and realized performance allocations and incentive fees, totaling approximately \$0.5 billion and \$0.3 billion, respectively. These inflows were offset by payments for compensation and general, administrative and other expenses of approximately \$0.4 billion and \$0.2 billion for the three months ended March 31, 2018 and 2017, respectively.

Cash used to purchase investments as well as the proceeds from the sale of such investments are also reflected in our operating activities as investments are a normal part of our operating activities. During the three months ended March 31, 2018, investment proceeds were \$225.2 million while investment purchases were \$100.7 million. During the three months ended March 31, 2017, investment proceeds were \$168.8 million as compared to purchases of \$56.8 million. The net cash provided by operating activities for the three months ended March 31, 2018 and 2017 also reflects the investment activity of our Consolidated Funds. For the three months ended March 31, 2018, purchases of investments by the Consolidated Funds were \$911.1 million, while proceeds from the sales and settlements of investments by the Consolidated Funds were \$529.9 million. For the three months ended March 31, 2017, purchases of investments by the Consolidated Funds were \$691.5 million, while proceeds from the sales and settlements of investments by the Consolidated Funds were \$755.6 million.

**Net Cash Used In Investing Activities.** Our investing activities generally reflect cash used for acquisitions, fixed assets and software for internal use. For the three months ended March 31, 2018, cash used in investing activities principally reflects purchases of fixed assets. Purchases of fixed assets were \$4.7 million and \$3.7 million for the three months ended March 31, 2018 and 2017, respectively.

**Net Cash Provided by (Used in) Financing Activities.** Financing activities are a net source of cash in the three months ended March 31, 2018 and a net use of cash in the three months ended March 31, 2017.

For the three months ended March 31, 2018, the Partnership received net proceeds of \$34.5 million from the issuance of various CLO term loans, while \$66.1 million was received for the three months ended March 31, 2017. See Note 5 to the unaudited condensed consolidated financial statements for more information on these term loans.

Distributions to our common unitholders were \$33.2 million and \$13.7 million for the three months ended March 31, 2018 and 2017, respectively. Distributions to the non-controlling interest holders in Carlyle Holdings were \$77.5

million and

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\$38.9 million for the three months ended March 31, 2018 and 2017, respectively. Distributions to our preferred unitholders were \$5.9 million for the three months ended March 31, 2018.

The net borrowings (payments) on loans payable by our Consolidated Funds during the three months ended March 31, 2018 and 2017 were \$180.6 million and \$(330.5) million, respectively. Contributions from non-controlling interest holders were \$3.4 million for the three months ended March 31, 2018, which relate primarily to contributions from the non-controlling interest holders in Consolidated Funds. For the three months ended March 31, 2018 and 2017, distributions to non-controlling interest holders were \$21.1 million and \$38.0 million, respectively, which relate primarily to distributions to the non-Carlyle interests in majority-owned subsidiaries.

#### Our Balance Sheet

Total assets were \$12.9 billion at March 31, 2018, an increase of \$0.7 billion from December 31, 2017. The increase in total assets was primarily attributable to increases in investments of Consolidated Funds and due from affiliates and other receivables of Consolidated Funds, net, of \$461.6 million, and \$129.7 million, respectively. Cash and cash equivalents, including corporate treasury investments, were approximately \$1.4 billion at both March 31, 2018 and December 31, 2017.

Total liabilities were \$9.9 billion at March 31, 2018, an increase of \$0.6 billion from December 31, 2017. The increase in liabilities was primarily attributable to increases in other liabilities of Consolidated Funds and loans payable of Consolidated Funds of \$297.9 million and \$250.7 million, respectively, from December 31, 2017 to March 31, 2018. The assets and liabilities of the Consolidated Funds are generally held within separate legal entities and, as a result, the assets of the Consolidated Funds are not available to meet our liquidity requirements and similarly the liabilities of the Consolidated Funds are non-recourse to us. For example, as previously discussed, the CLO term loans generally are secured by the Partnership's investment in the CLO, have a general unsecured interest in the Carlyle entity that manages the CLO, and do not have recourse to any other Carlyle entity.

Our balance sheet without the effect of the Consolidated Funds can be seen in Note 15 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q. At March 31, 2018, our total assets were \$7.7 billion, including cash and cash equivalents, including corporate treasury investments, of \$1.4 billion and net accrued performance revenues of \$1.8 billion.

#### Unconsolidated Entities

Our corporate private equity funds and certain of our real estate funds have entered into lines of credit secured by their investors' unpaid capital commitments or by a pledge of the equity of the underlying investment. These lines of credit are used primarily to reduce the overall number of capital calls to investors or for working capital needs. In certain instances, however, they may be used for other investment related activities, including serving as bridge financing for investments. The degree of leverage employed varies among our funds.

#### Off-balance Sheet Arrangements

In the normal course of business, we enter into various off-balance sheet arrangements including sponsoring and owning limited or general partner interests in consolidated and non-consolidated funds, entering into derivative transactions, entering into operating leases and entering into guarantee arrangements. We also have ongoing capital commitment arrangements with certain of our consolidated and non-consolidated funds. We do not have any other off-balance sheet arrangements that would require us to fund losses or guarantee target returns to investors in any of our other investment funds.

For further information regarding our off-balance sheet arrangements, see Note 2 and Note 7 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

## Contractual Obligations

The following table sets forth information relating to our contractual obligations as of March 31, 2018 on a consolidated basis and on a basis excluding the obligations of the Consolidated Funds:

	April 1, 2018 to December 31, 2018	2019-2020	2021-2022	Thereafter	Total
	(Dollars in millions)				
Debt obligations (including senior notes) <sup>(a)</sup>	\$ 16.9	\$ 45.2	\$ 108.8	\$ 1,100.0	\$ 1,270.9
Interest payable <sup>(b)</sup>	54.2	142.6	130.9	743.8	1,071.5
Contingent cash and other consideration <sup>(c)</sup>	36.1	13.6	—	—	49.7
Operating lease obligations <sup>(d)</sup>	36.3	96.5	86.0	299.7	518.5
Capital commitments to Carlyle funds <sup>(e)</sup>	3,848.9	—	—	—	3,848.9
Tax receivable agreement payments <sup>(f)</sup>	—	—	14.4	79.7	94.1
Loans payable of Consolidated Funds <sup>(g)</sup>	68.4	181.8	181.6	5,156.2	5,588.0
Unfunded commitments of the CLOs <sup>(h)</sup>	11.9	—	—	—	11.9
Consolidated contractual obligations	4,072.7	479.7	521.7	7,379.4	12,453.5
Loans payable of Consolidated Funds <sup>(g)</sup>	(68.4 )	(181.8 )	(181.6 )	(5,156.2 )	(5,588.0 )
Capital commitments to Carlyle funds <sup>(e)</sup>	(3,377.1 )	—	—	—	(3,377.1 )
Unfunded commitments of the CLOs <sup>(h)</sup>	(11.9 )	—	—	—	(11.9 )
Carlyle Operating Entities contractual obligations	\$ 615.3	\$ 297.9	\$ 340.1	\$ 2,223.2	\$ 3,476.5

The table above assumes that no prepayments are made on the CLO term loans, promissory notes or senior notes and that the outstanding balance on the revolving credit facility term loan is repaid on the maturity date of the senior credit facility, which is May 5, 2020. See Note 5 to the unaudited condensed consolidated financial statements for the various maturity dates of the CLO term loans, promissory notes and senior notes.

The interest rate on the debt obligations as of March 31, 2018 consist of: 3.875% on \$500.0 million of senior notes, 5.625% on \$600.0 million of senior notes, approximately 3.13% on \$25.0 million remaining term loan under our senior credit facility, a range of approximately 1.75% to 3.68% for our CLO term loans, approximately 4.81% on \$108.8 million of our NGP promissory note and approximately 3.72% on \$40.4 million of our outstanding settlement promissory notes. Interest payments assume that no prepayments are made and loans are held until maturity.

These obligations represent our estimate of amounts to be paid on the contingent cash and other consideration obligations associated with our business acquisitions, payments related to the acquisition of secondary interests in Carlyle funds and other obligations.

We lease office space in various countries around the world and maintain our headquarters in Washington, D.C., where we lease our primary office space under a non-cancelable lease agreement expiring on July 31, 2026. Our office leases in other locations expire in various years from 2018 through 2032. The amounts in this table represent the minimum lease payments required over the term of the lease.

These obligations generally represent commitments by us to fund a portion of the purchase price paid for each investment made by our funds. These amounts are generally due on demand and are therefore presented in the less than one year category. A substantial majority of these investments is expected to be funded by senior Carlyle professionals and other professionals through our internal co-investment program. Of the \$3.8 billion of unfunded commitments, approximately \$3.4 billion is subscribed individually by senior Carlyle professionals, advisors and other professionals, with the balance funded directly by the Partnership.

Represents obligations by the Partnership's corporate taxpayers to make payments under the tax receivable agreement. Holders of partnership units in Carlyle Holdings may exchange their Carlyle Holdings partnership units for common units in The Carlyle Group L.P. on a one-for-one basis. These exchanges may reduce the amount of tax that the corporate taxpayers would be required to pay in the future. The corporate taxpayers will pay to the limited partner of Carlyle Holdings making the exchange 85% of the amount of cash savings that the corporate taxpayers realize upon an exchange. See "Tax Receivable Agreement" below. Further, the amount and timing of

payments is subject to change as we continue to analyze the 2017 Tax Reform Act.

These obligations represent amounts due to holders of debt securities issued by the consolidated CLO vehicles.

(g) These obligations include interest to be paid on debt securities issued by the consolidated CLO vehicles. Interest payments assume that no prepayments are made and loans are held until maturity. For debt securities with rights only to the residual value of the CLO and no stated interest, no interest payments were included in this calculation.

Interest payments on variable-rate debt securities are based on interest rates in effect as of March 31, 2018, at spreads to market rates pursuant to the debt agreements, and range from 0.40% to 9.35%.

(h) These obligations represent commitments of the CLOs to fund certain investments. These amounts are generally due on demand and are therefore presented in the less than one year category.

Excluded from the table above are liabilities for uncertain tax positions of \$12.6 million at March 31, 2018 as we are unable to estimate when such amounts may be paid.

### Risk Retention Rules

The Dodd-Frank Act requires sponsors of asset-backed securities, including CLOs, to retain at least 5% of the credit risk related to the assets that underlie asset-backed securities (referred to herein as the U.S. Risk Retention Rules). As a sponsor of CLOs issued in Europe, we currently comply with similar risk retention rules that have been in place since 2014. The U.S. Risk Retention Rules became effective on December 24, 2016 and applied to sponsors of CLOs issued thereafter. On February 9, 2018, the U.S. Court of Appeals for the District of Columbia ruled that the U.S. Risk Retention Rules do not apply to managers of open-market CLOs - CLOs for which the underlying assets are not transferred by the manager to the CLO issuer via a sale. This ruling officially went into effect on April 5, 2018, effectively ending the need for managers of open-market CLOs to comply with the U.S. Risk Retention Rules. The federal agencies responsible for creating the U.S. Risk Retention Rules (referred to herein as the Agencies) have until May 10, 2018, to petition the United States Supreme Court to hear their case in an attempt to overrule the U.S. Court of Appeals for the District of Columbia. If any such petition is made, the U.S. Risk Retention Rules will still not apply to managers of open-market CLOs unless and until the case is heard and finally determined in the Agencies' favor. The only short-term scenario where the U.S. Risk Retention Rules could once again apply is if the Agencies' request - and the United States Supreme Court grants - a "stay" while any petition is being considered. We are in the process of reviewing this decision and its ultimate impact on our business, but, going forward, do not expect the manager of our U.S. open-market CLOs to obtain or hold 5% of the credit risk that previously would have been necessary to satisfy the U.S. Risk Retention Rules. We will continue to comply with the risk retention rules governing CLOs issued in Europe, which require a combination of capital from our balance sheet, commitments from senior Carlyle professionals, and/or third party financing.

For additional information related to the U.S. Risk Retention Rules, see "—Regulatory changes in the United States could adversely affect our business and the possibility of increased regulatory focus could result in additional burdens and expenses on our business" within Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017.

### Guarantees

See Note 7 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for information related to our material guarantees.

### Indemnifications

In many of our service contracts, we agree to indemnify the third-party service provider under certain circumstances. The terms of the indemnities vary from contract to contract, and the amount of indemnification liability, if any, cannot be determined and has not been included in the table above or recorded in our consolidated financial statements as of March 31, 2018.

### Tax Receivable Agreement

Holders of partnership units in Carlyle Holdings (other than The Carlyle Group L.P.'s wholly-owned subsidiaries), subject to the vesting and minimum retained ownership requirements and transfer restrictions applicable to such holders as set forth in the partnership agreements of the Carlyle Holdings partnerships, may (subject to the terms of the exchange agreement) exchange their Carlyle Holdings partnership units for The Carlyle Group L.P. common units on a one-for-one basis. A Carlyle Holdings limited partner must exchange one partnership unit in each of the three Carlyle Holdings partnerships to effect an exchange for a common unit. The exchanges are expected to result in increases in the tax basis of the tangible and intangible assets of Carlyle Holdings. These increases in tax basis may increase (for tax purposes) depreciation and amortization deductions and therefore reduce the amount of tax that Carlyle Holdings I GP Inc. and any other corporate taxpayers would otherwise be required to pay in the future, although the IRS may challenge all or part of that tax basis increase, and a court could sustain such a challenge. We have entered into a tax receivable agreement with the limited partners of the Carlyle Holdings partnerships that will provide for the payment by the corporate taxpayers to such parties of 85% of the amount of cash savings, if any, in U.S. federal, state and local income tax or franchise tax that the corporate taxpayers realize as a result of these increases in tax basis and of certain other tax benefits related to entering into the tax receivable agreement, including tax benefits attributable to payments under the tax receivable agreement. This payment obligation is an obligation of

the corporate taxpayers and not of Carlyle Holdings. While the actual increase in tax basis, as well as the amount and timing of any payments under this agreement, will vary depending upon a number of factors, including the timing of exchanges, the price of our common units at the time of the exchange, the extent to which such exchanges are taxable and the amount and timing of our income, we expect that as a result

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of the size of the transfers and increases in the tax basis of the tangible and intangible assets of Carlyle Holdings, the payments that we may make under the tax receivable agreement will be substantial.

See Note 2 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for additional information related to our tax receivable agreement.

#### Contingent Obligations (Giveback)

Carried interest is ultimately realized when: (1) an underlying investment is profitably disposed of, (2) certain costs borne by the limited partner investors have been reimbursed, (3) the fund's cumulative returns are in excess of the preferred return, and (4) we have decided to collect carry rather than return additional capital to limited partner investors. Realized carried interest may be required to be returned by us in future periods if the funds' investment values decline below certain levels. When the fair value of a fund's investments remains constant or falls below certain return hurdles, previously recognized performance allocations are reversed.

See Note 7 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for additional information related to our contingent obligations (giveback).

#### Other Contingencies

In the ordinary course of business, we are a party to litigation, investigations, inquiries, employment-related matters, disputes and other potential claims. We discuss certain of these matters in Note 7 to the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

#### Carlyle Common Units and Carlyle Holdings Partnership Units

A rollforward of the outstanding Carlyle Group L.P. common units and Carlyle Holdings partnership units from December 31, 2017 through March 31, 2018 is as follows:

	Units as of December 31, 2017	Units Issued - DRUs	Units Forfeited	Units Exchanged	Units Repurchased / Retired	Units as of March 31, 2018
The Carlyle Group L.P. common units	100,100,650	372,864	—	917,549	—	101,391,063
Carlyle Holdings partnership units	234,813,858	—	—	(917,549 )	—	233,896,309
Total	334,914,508	372,864	—	—	—	335,287,372

The Carlyle Group L.P. common units issued during the period from December 31, 2017 through March 31, 2018 relate to the vesting of the Partnership's deferred restricted common units during the three months ended March 31, 2018.

The Carlyle Holdings partnership units exchanged relate to the exchange of Carlyle Holdings partnership units held by NGP and certain limited partners for common units on a one-for-one basis. Senior Carlyle professionals can exchange their Carlyle Holdings partnership units for common units on a quarterly basis, subject to the terms of the Exchange Agreement and the Carlyle Holdings partnership agreements. We intend to facilitate an orderly exchange process to seek to minimize the impact on the trading price of our common units. During the three months ended March 31, 2018, senior Carlyle professionals exchanged approximately 0.9 million of their Carlyle Holdings partnership units for common units.

The total units as of March 31, 2018 as shown above exclude approximately 2.3 million common units in connection with the vesting of deferred restricted common units subsequent to March 31, 2018 that will participate in the common unitholder distribution that will be paid in May 2018.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our primary exposure to market risk is related to our role as general partner or investment advisor to our investment funds and the sensitivities to movements in the fair value of their investments, including the effect on management fees, incentive fees and investment income, including performance allocations. Although our investment funds share many common themes, each of our alternative asset management asset classes runs its own investment and risk management processes, subject to our overall risk tolerance and philosophy. The investment process of our investment funds involves a comprehensive due diligence approach, including review of reputation of shareholders and management, company size and sensitivity of cash flow generation, business sector and competitive risks, portfolio fit, exit risks and other key factors highlighted by the deal team. Key investment decisions are subject to approval by both the fund-level managing directors, as well as the investment committee, which is generally comprised of one or more of the three founding partners, one “sector” head, one or more operating executives and senior investment professionals associated with that particular fund. Once an investment in a portfolio company has been made, our fund teams closely monitor the performance of the portfolio company, generally through frequent contact with management and the receipt of financial and management reports.

There was no material change in our market risks during the three months ended March 31, 2018. For additional information, refer to our Annual Report on Form 10-K for the year ended December 31, 2017.

### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) that are designed to ensure that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our co-principal executive officers and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures. In designing disclosure controls and procedures, our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives.

Our management, with the participation of our co-principal executive officers and principal financial officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation and subject to the foregoing, our co-principal executive officers and principal financial officer concluded that, as of the end of the period covered by this report, the design and operation of our disclosure controls and procedures were effective to accomplish their objectives at the reasonable assurance level.

#### Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter ended March 31, 2018 that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

The information required with respect to this item can be found under “Legal Matters” in Note 7, Commitments and Contingencies, of the notes to the Partnership’s unaudited condensed consolidated financial statements contained in this quarterly report, and such information is incorporated by reference into this Item 1.

### Item 1A. Risk Factors

For a discussion of our potential risks and uncertainties, see the information under Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2017, which is accessible on the SEC’s website at [sec.gov](http://sec.gov).

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds Issuer Purchases of Equity Securities

In February 2016, the Board of Directors of the general partner of the Partnership authorized the repurchase of up to \$200 million of common units and/or Carlyle Holdings units. Under this unit repurchase program, units may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. We expect that the majority of repurchases under this program will be done via open market transactions. No units will be repurchased from our executive officers under this program. The timing and actual number of common units and/or Carlyle Holdings units repurchased will depend on a variety of factors, including legal requirements, price, and economic and market conditions. This unit repurchase program may be suspended or discontinued at any time and does not have a specified expiration date. During the three months ended March 31, 2018, no units were repurchased. As of March 31, 2018, we had approximately \$141 million in remaining authorization under the unit repurchase program.

### Common Unit Issuance Agreement

As described in Note 5 to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2017, in March of 2017, we amended our agreement with NGP Management. Pursuant to the amended agreement, we have, among other things, agreed to issue additional common units on each of February 1, 2018, 2019 and 2020, with a value of \$10.0 million per year to an affiliate of NGP Management. As contemplated by the amended NGP agreement, on February 1, 2018, we entered into a common unit issuance agreement with an affiliate of NGP Management that provides for issuance to such affiliate of an aggregate of 400,528 common units, of which 160,211 are deliverable in August, 2019, 120,158, are deliverable in August, 2020 and 120,159 are deliverable in August, 2021. Such securities have been offered and sold in reliance on the exemption contained in Section 4(a)(2) of the Securities Act as a transaction by the issuer not involving a public offering. No general solicitation or underwriters were involved in such offer and sale.

### Item 3. Defaults Upon Senior Securities Not applicable.

### Item 4. Mine Safety Disclosures Not applicable.

### Item 5. Other Information

None.



Item 6. Exhibits

The following is a list of all exhibits filed or furnished as part of this report:

Exhibit No. Description

- 3.1 Certificate of Limited Partnership of The Carlyle Group L.P. (incorporated by reference to Exhibit 3.1 to the Registrant's Registration Statement on Form S-1 (File No. 333-176685) filed with the SEC on September 6, 2011).
- 3.2 Second Amended and Restated Limited Partnership Agreement of The Carlyle Group L.P. (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K (File No. 001-35538) filed with the SEC on September 13, 2017).
- 10.1 \* + Form of Global Deferred Restricted Common Unit Agreement for Performance DRUs for Other Executive Officers.
- 10.2 \* + Form of Global Deferred Restricted Common Unit Agreement for Performance DRUs for Co-Chief Executive Officers
- 10.3\* Amended and Restated Non-Exclusive Aircraft Lease Agreement dated as of April 12, 2018 by and between Kewsong Lee as Lessor and Carlyle Investment Management L.L.C. as Lessee.
- 31.1 \* Certification of the co-principal executive officer pursuant to Rule 13a – 14(a).
- 31.2 \* Certification of the co-principal executive officer pursuant to Rule 13a – 14(a).
- 31.3 \* Certification of the principal financial officer pursuant to Rule 13a – 14(a).
- 32.1 \* Certification of the co-principal executive officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 \* Certification of the co-principal executive officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.3 \* Certification of the principal financial officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document.
- 101.SCH XBRL Taxonomy Extension Schema Document.
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document.
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document.
- 101.LAB XBRL Taxonomy Extension Labels Linkbase Document.
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document.

\* Filed herewith.

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Management contract or compensatory plan or arrangement in which directors and/or executive officers are eligible to participate.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Carlyle Group L.P.

By: Carlyle Group Management L.L.C.,  
its general partner

Date: May 1, 2018 By: /s/ Curtis L. Buser  
Name: Curtis L. Buser  
Title: Chief Financial Officer  
(Principal Financial Officer and Authorized Officer)