

PLUMAS BANCORP
Form 10-Q
May 06, 2015
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark
One)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE
ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED March 31, 2015**

**TRANSITION REPORT UNDER SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE
ACT OF 1934
FOR THE TRANSITION PERIOD FROM _____ TO _____**

COMMISSION FILE NUMBER: 000-49883

PLUMAS BANCORP

(Exact Name of Registrant as Specified in Its Charter)

California **75-2987096**
(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

35 S. Lindan Avenue, Quincy, California **95971**
(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code **(530) 283-7305**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	Accelerated Filer
Non-Accelerated Filer	Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of May 4, 2015.
4,806,039 shares

PART I – FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS****PLUMAS BANCORP****CONDENSED CONSOLIDATED BALANCE SHEETS****(Unaudited)**

(In thousands, except share data)

	March 31, 2015	December 31, 2014
<u>Assets</u>		
Cash and cash equivalents	\$48,633	\$45,574
Investment securities available for sale	90,072	90,320
Loans, less allowance for loan losses of \$5,722 at March 31, 2015 and \$5,451 at December 31, 2014	379,231	366,787
Premises and equipment, net	11,470	11,642
Bank owned life insurance	11,931	11,845
Real estate and vehicles acquired through foreclosure	3,683	3,603
Accrued interest receivable and other assets	8,830	9,091
Total assets	\$553,850	\$538,862
<u>Liabilities and Shareholders' Equity</u>		
Deposits:		
Non-interest bearing	\$183,972	\$180,649
Interest bearing	299,692	287,242
Total deposits	483,664	467,891
Repurchase agreements	6,944	9,626
Note payable	1,000	1,000
Subordinated debenture	7,493	7,454
Accrued interest payable and other liabilities	6,328	6,084
Junior subordinated deferrable interest debentures	10,310	10,310
Total liabilities	515,739	502,365
Commitments and contingencies (Note 5)		
Shareholders' equity:		
Common stock, no par value; 22,500,000 shares authorized; issued and outstanding – 4,803,239 shares at March 31, 2015 and 4,799,139 at December 31, 2014	6,345	6,312

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Retained earnings	31,460	30,245
Accumulated other comprehensive income (loss), net	306	(60)
Total shareholders' equity	38,111	36,497
Total liabilities and shareholders' equity	\$553,850	\$ 538,862

See notes to unaudited condensed consolidated financial statements.

1

PLUMAS BANCORP**CONDENSED CONSOLIDATED STATEMENTS OF INCOME****(Unaudited)**

(In thousands, except per share data)

	For the Three Months Ended March 31,	
	2015	2014
Interest Income:		
Interest and fees on loans	\$4,943	\$4,608
Interest on investment securities	398	374
Other	35	30
Total interest income	5,376	5,012
Interest Expense:		
Interest on deposits	124	133
Interest on note payable	11	32
Interest on subordinated debt	188	188
Interest on junior subordinated deferrable interest debentures	74	74
Other	2	2
Total interest expense	399	429
Net interest income before provision for loan losses	4,977	4,583
Provision for Loan Losses	300	150
Net interest income after provision for loan losses	4,677	4,433
Non-Interest Income:		
Service charges	938	994
Gain on sale of loans	657	332
Gain on sale of investments	30	-
Other	420	362
Total non-interest income	2,045	1,688
Non-Interest Expenses:		
Salaries and employee benefits	2,718	2,369
Occupancy and equipment	700	779
Other	1,288	1,413
Total non-interest expenses	4,706	4,561
Income before provision for income taxes	2,016	1,560
Provision for Income Taxes	801	618
Net income	\$1,215	\$942
Basic earnings per common share	\$0.25	\$0.20
Diluted earnings per common share	\$0.24	\$0.19

See notes to unaudited condensed consolidated financial statements.

2

PLUMAS BANCORP**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(Unaudited)**

(In thousands)

	For the Three Months Ended March 31, 2015 2014	
Net income	\$1,215	\$942
Other comprehensive income:		
Change in net unrealized gain	653	538
Less: reclassification adjustments for net gains included in net income	(30)	-
Net unrealized holding gain	623	538
Related tax effect:		
Change in net unrealized gain	(269)	(222)
Reclassification of net gains included in net income	12	-
Income tax effect	(257)	(222)
Other comprehensive income	366	316
Total comprehensive income	\$1,581	\$1,258

See notes to unaudited condensed consolidated financial statements.

PLUMAS BANCORP**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

(In thousands)

	For the Three Months Ended March 31, 2015 2014	
Cash Flows from Operating Activities:		
Net income	\$1,215	\$942
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	300	150
Change in deferred loan origination costs/fees, net	(148)	(185)
Depreciation and amortization	327	325
Stock-based compensation expense	29	9
Gain on sale of Investments	(30)	-
Amortization of investment security premiums	127	118
Gain on sale of OREO and other vehicles	(17)	(70)
Gain on sale of loans held for sale	(657)	(332)
Loans originated for sale	(9,134)	(2,965)
Proceeds from loan sales	9,485	5,318
Provision from change in OREO valuation	(129)	135
Earnings on bank-owned life insurance	(85)	(87)
Decrease in accrued interest receivable and other assets	134	360
Increase (decrease) in accrued interest payable and other liabilities	245	(52)
Net cash provided by operating activities	1,662	3,666
Cash Flows from Investing Activities:		
Proceeds from matured and called available-for-sale investment securities	-	13,045
Proceeds from principal repayments from available-for-sale government-sponsored mortgage-backed securities	2,690	2,049
Purchases of available-for-sale securities	(8,584)	(13,159)
Proceeds from sale of available-for-sale securities	6,669	-
Net increase in loans	(12,750)	(8,519)
Proceeds from sale of OREO	301	431
Proceeds from sale of other vehicles	73	93
Purchase of premises and equipment	(104)	(15)
Net cash used in investing activities	(11,705)	(6,075)

Continued on next page.

PLUMAS BANCORP**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

(In thousands)

(Continued)

	For the Three Months Ended March 31, 2015 2014	
Cash Flows from Financing Activities:		
Net increase in demand, interest bearing and savings deposits	\$17,028	\$7,137
Net decrease in time deposits	(1,255)	(1,392)
Net decrease in securities sold under agreements to repurchase	(2,683)	(3,045)
Proceeds from exercise of stock options	12	6
Net cash provided by financing activities	13,102	2,706
Increase in cash and cash equivalents	3,059	297
Cash and Cash Equivalents at Beginning of Year	45,574	49,917
Cash and Cash Equivalents at End of Period	\$48,633	\$50,214
Supplemental Disclosure of Cash Flow Information:		
Cash paid during the period for:		
Interest expense	\$355	\$384
Income taxes	\$155	\$120
Non-Cash Investing Activities:		
Real estate and vehicles acquired through foreclosure	\$309	\$158

See notes to unaudited condensed consolidated financial statements.

PLUMAS BANCORP

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. GENERAL

During 2002, Plumas Bancorp (the "Company") was incorporated as a bank holding company for the purpose of acquiring Plumas Bank (the "Bank") in a one bank holding company reorganization. This corporate structure gives the Company and the Bank greater flexibility in terms of operation, expansion and diversification. The Company formed Plumas Statutory Trust I ("Trust I") for the sole purpose of issuing trust preferred securities on September 26, 2002. The Company formed Plumas Statutory Trust II ("Trust II") for the sole purpose of issuing trust preferred securities on September 28, 2005.

The Bank operates eleven branches in California, including branches in Alturas, Chester, Fall River Mills, Greenville, Kings Beach, Portola, Quincy, Redding, Susanville, Tahoe City, and Truckee. The Bank's administrative headquarters is in Quincy, California. In addition, the Bank operates a loan administrative and lending office in Reno, Nevada, lending offices specializing in government-guaranteed lending in Auburn, California and Beaverton, Oregon and a commercial/agricultural lending office in Chico, California. The Bank's primary source of revenue is generated from providing loans to customers who are predominately small and middle market businesses and individuals residing in the surrounding areas.

2. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements include the accounts of the Company and the accounts of its wholly-owned subsidiary, Plumas Bank. Plumas Statutory Trust I and Plumas Statutory Trust II are not consolidated into the Company's consolidated financial statements and, accordingly, are accounted for under the equity method. In the opinion of management, the unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the Company's financial position at March 31, 2015 and the results of its operations and its cash flows for the three-month periods ended March 31, 2015 and 2014. Our condensed consolidated balance sheet at December 31, 2014 is derived from audited financial statements. Certain reclassifications have been made to prior period's balances to conform to classifications used in 2015.

The unaudited condensed consolidated financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim reporting on Form 10-Q. Accordingly, certain disclosures normally presented in the notes to the annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been omitted. The Company believes that the disclosures are adequate to make the information not misleading. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2014 Annual Report to Shareholders on Form 10-K. The results of operations for the three-month period ended March 31, 2015 may not necessarily be indicative of future operating results. In preparing such financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods reported. Actual results could differ significantly from those estimates.

Management has determined that because all of the commercial banking products and services offered by the Company are available in each branch of the Bank, all branches are located within the same economic environment and management does not allocate resources based on the performance of different lending or transaction activities, it is appropriate to aggregate the Bank branches and report them as a single operating segment. No single customer accounts for more than 10% of the revenues of the Company or the Bank.

3. INVESTMENT SECURITIES AVAILABLE FOR SALE

The amortized cost and estimated fair value of investment securities at March 31, 2015 and December 31, 2014 consisted of the following, in thousands:

<u>Available-for-Sale:</u>	March 31, 2015			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Debt securities:				
U.S. Government-sponsored agencies	\$6,504	\$ 47	\$ (2)	\$ 6,549
U.S. Government-sponsored agencies collateralized by mortgage obligations-residential	69,846	462	(298)	70,010
Obligations of states and political subdivisions	13,201	320	(8)	13,513
	\$89,551	\$ 829	\$ (308)	\$ 90,072

Net unrealized gain on available-for-sale investment securities totaling \$521,000 were recorded, net of \$215,000 in tax expense, as accumulated other comprehensive income within shareholders' equity at March 31, 2015. During the three months ended March 31, 2015 the Company sold eight available-for-sale investment securities for total proceeds of \$6,669,000 recording a \$30,000 gain on sale. The Company realized a gain on sale from five of these securities totaling \$37,000 and a loss on sale on three securities of \$7,000.

<u>Available-for-Sale</u>	December 31, 2014			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Debt securities:				
U.S. Government-sponsored agencies	\$7,003	\$ 19	\$ (20)	\$ 7,002
U.S. Government-sponsored agencies collateralized by mortgage obligations-residential	70,610	192	(522)	70,280
Obligations of states and political subdivisions	12,307	234	(9)	12,532
Corporate debt	502	4	-	506
	\$90,422	\$ 449	\$ (551)	\$ 90,320

Net unrealized loss on available-for-sale investment securities totaling \$102,000 were recorded, net of \$42,000 in tax benefits, as accumulated other comprehensive income within shareholders' equity at December 31, 2014. During the year ended December 31, 2014 the Company sold fourteen available-for-sale investment securities for total proceeds of \$16,325,000 recording a \$128,000 gain on sale. The Company realized a gain on sale from thirteen of these

securities totaling \$134,000 and a loss on sale on one security of \$6,000.

There were no transfers of available-for-sale investment securities during the three months ended March 31, 2015 and twelve months ended December 31, 2014. There were no securities classified as held-to-maturity at March 31, 2015 or December 31, 2014.

Investment securities with unrealized losses at March 31, 2015 and December 31, 2014 are summarized and classified according to the duration of the loss period as follows, in thousands:

March 31, 2015

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Debt securities:						
U.S. Government- sponsored agencies	\$998	\$ 2			\$998	\$ 2
U.S. Government agencies collateralized by mortgage obligations-residential	11,757	45	\$14,946	\$ 253	26,703	298
Obligations of states and political subdivisions	866	8	-	-	866	8
	\$13,621	\$ 55	\$14,946	\$ 253	\$28,567	\$ 308

December 31, 2014

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Debt securities:						
U.S. Government- sponsored agencies	\$994	\$ 6	\$2,985	\$ 14	\$3,979	\$ 20
U.S. Government agencies collateralized by mortgage obligations-residential	4,504	17	28,643	505	33,147	522
Obligations of states and political subdivisions	2,014	9	-	-	2,014	9
	\$7,512	\$ 32	\$31,628	\$ 519	\$39,140	\$ 551

At March 31, 2015, the Company held 120 securities of which 29 were in a loss position. Of the securities in a loss position, 14 were in a loss position for less than twelve months. Of the 120 securities 6 are U.S. Government-sponsored agencies 59 are U.S. Government-sponsored agencies collateralized by residential mortgage obligations and 55 were obligations of states and political subdivisions. The unrealized losses relate principally to market rate conditions. All of the securities continue to pay as scheduled. When analyzing an issuer's financial condition, management considers the length of time and extent to which the market value has been less than cost; the historical and implied volatility of the security; the financial condition of the issuer of the security; and the Company's intent and ability to hold the security to recovery. As of March 31, 2015, management does not have the intent to sell these securities nor does it believe it is more likely than not that it will be required to sell these securities before the recovery of its amortized cost basis. Based on the Company's evaluation of the above and other relevant factors, the Company does not believe the securities that are in an unrealized loss position as of March 31, 2015 are other than temporarily impaired.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The amortized cost and estimated fair value of investment securities at March 31, 2015 by contractual maturity are shown below, in thousands.

	Amortized Cost	Estimated Fair Value
Within one year	\$ -	\$ -
After one year through five years	6,504	6,549
After five years through ten years	10,617	10,869
After ten years	2,584	2,644
Investment securities not due at a single maturity date:		
Government-sponsored mortgage-backed securities	69,846	70,010
	\$ 89,551	\$ 90,072

Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to call or prepay obligations with or without call or prepayment penalties. Investment securities with amortized costs totaling \$58,372,000 and \$57,793,000 and estimated fair values totaling \$58,613,000 and \$57,636,000 March 31, 2015 and December 31, 2014, respectively, were pledged to secure deposits and repurchase agreements.

4. LOANS AND THE ALLOWANCE FOR LOAN LOSSES

Outstanding loans are summarized below, in thousands:

	March 31, 2015	December 31, 2014
Commercial	\$32,193	\$31,465
Agricultural	34,640	35,355
Real estate - residential	28,813	29,284
Real estate – commercial	174,508	163,306
Real estate – construction and land development	24,936	24,572
Equity lines of credit	38,251	38,972
Auto	46,571	44,618
Other	3,124	2,818
	383,036	370,390
Deferred loan costs, net	1,917	1,848
Allowance for loan losses	(5,722)	(5,451)
	\$379,231	\$366,787

Changes in the allowance for loan losses, in thousands, were as follows:

	March 31, 2015	December 31, 2014
Balance, beginning of year	\$5,451	\$ 5,517
Provision charged to operations	300	1,100
Losses charged to allowance	(175)	(1,913)
Recoveries	146	747
Balance, end of year	\$5,722	\$ 5,451

The recorded investment in impaired loans totaled \$7,943,000 and \$8,582,000 at March 31, 2015 and December 31, 2014, respectively. The Company had specific allowances for loan losses of \$579,000 on impaired loans of \$3,100,000 at March 31, 2015 as compared to specific allowances for loan losses of \$564,000 on impaired loans of \$2,401,000 at December 31, 2014. The balance of impaired loans in which no specific reserves were required totaled \$4,843,000 and \$6,181,000 at March 31, 2015 and December 31, 2014, respectively. The average recorded investment in impaired loans for the three months ended March 31, 2015 and March 31, 2014 was \$7,952,000 and \$8,713,000, respectively. The Company recognized \$30,000 and \$95,000 in interest income for impaired loans during the three months ended March 31, 2015 and 2014, respectively. Of these amounts, \$0 and \$50,000 were recognized on nonaccrual loans accounted for on a cash basis, respectively.

Included in impaired loans are troubled debt restructurings. A troubled debt restructuring is a formal restructure of a loan where the Company for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower. The concessions may be granted in various forms to include one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company's internal underwriting policy.

The carrying value of troubled debt restructurings at March 31, 2015 and December 31, 2014 was \$5,655,000 and \$5,738,000, respectively. The Company has allocated \$349,000 and \$319,000 of specific reserves on loans to customers whose loan terms have been modified in troubled debt restructurings as of March 31, 2015 and December 31, 2014, respectively. The Company has not committed to lend additional amounts on loans classified as troubled debt restructurings at March 31, 2015 and December 31, 2014.

There were no troubled debt restructurings that occurred during the three months ending March 31, 2015 and 2014, respectively.

There were no troubled debt restructurings for which there was a payment default within twelve months following the modification during the three months ended March 31, 2015 and 2014, respectively.

The terms of certain other loans were modified during the three months ending March 31, 2015 and year ending December 31, 2014 that did not meet the definition of a troubled debt restructuring. These loans have a total recorded investment as of March 31, 2015 and December 31, 2014 of \$11 million and \$27 million, respectively.

These loans which were modified during the three months ended March 31, 2015 and year ended December 31, 2014 did not meet the definition of a troubled debt restructuring as the modification was a delay in a payment ranging from 30 days to 3 months that was considered to be insignificant or the borrower was not considered to be experiencing financial difficulties.

At March 31, 2015 and December 31, 2014, nonaccrual loans totaled \$5,997,000 and \$6,625,000, respectively. Interest foregone on nonaccrual loans totaled \$118,000 and \$101,000 for the three months ended March 31, 2015 and 2014, respectively. Loans past due 90 days or more and on accrual status totaled \$0 at March 31, 2015 and December 31, 2014.

Salaries and employee benefits totaling \$317,000 and \$341,000 have been deferred as loan origination costs during the three months ended March 31, 2015 and 2014, respectively.

The Company assigns a risk rating to all loans, with the exception of automobile and other loans and periodically, but not less than annually, performs detailed reviews of all such loans over \$100,000 to identify credit risks and to assess the overall collectability of the portfolio. These risk ratings are also subject to examination by independent specialists engaged by the Company and the Company's regulators. During these internal reviews, management monitors and analyzes the financial condition of borrowers and guarantors, trends in the industries in which borrowers operate and

the fair values of collateral securing these loans. These credit quality indicators are used to assign a risk rating to each individual loan.

The risk ratings can be grouped into five major categories, defined as follows:

Pass – A pass loan is a strong credit with no existing or known potential weaknesses deserving of management's close attention.

Watch – A Watch loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Company's credit position at some future date. Watch loans are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification.

Substandard – A substandard loan is not adequately protected by the current sound worth and paying capacity of the borrower or the value of the collateral pledged, if any. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Well defined weaknesses include a project's lack of marketability, inadequate cash flow or collateral support, failure to complete construction on time or the project's failure to fulfill economic expectations. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful – Loans classified doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable.

Loss – Loans classified as loss are considered uncollectible and charged off immediately.

The following table shows the loan portfolio allocated by management's internal risk ratings at the dates indicated, in thousands:

March 31,
2015

Commercial Credit Exposure

Credit Risk Profile by Internally Assigned Grade

Grade:	Commercial	Agricultural	Real	Real	Real	Equity	Total
			Estate-Residential	Estate-Commercial	Estate-Construction	LOC	
Pass	\$30,025	\$33,902	\$27,648	\$167,870	\$23,265	\$37,736	\$320,446
Watch	1,413	345	84	2,277	620	145	4,884
Substandard	755	393	1,081	4,361	1,051	370	8,011
Doubtful	-	-	-	-	-	-	-
Total	\$32,193	\$34,640	\$28,813	\$174,508	\$24,936	\$38,251	\$333,341

December 31,
2014

Commercial Credit Exposure

Credit Risk Profile by Internally Assigned Grade

Grade:	Commercial	Agricultural	Real	Real	Real	Equity	Total
			Estate-Residential	Estate-Commercial	Estate-Construction	LOC	
Pass	\$30,176	\$34,609	\$28,048	\$156,329	\$22,924	\$38,373	\$310,459
Watch	789	355	233	2,297	537	146	4,357
Substandard	500	391	1,003	4,680	1,111	453	8,138
Doubtful	-	-	-	-	-	-	-
Total	\$31,465	\$35,355	\$29,284	\$163,306	\$24,572	\$38,972	\$322,954

**Consumer Credit
Exposure**

**Credit Risk Profile Based
on Payment Activity
March 31, 2015**

Auto Other Total

**Consumer Credit
Exposure**

**Credit Risk Profile Based
on Payment Activity
December 31, 2014**

Auto Other Total

Grade:						
Performing	\$46,493	\$3,109	\$49,602	\$44,523	\$2,805	\$47,328
Non-performing	78	15	93	95	13	108
Total	\$46,571	\$3,124	\$49,695	\$44,618	\$2,818	\$47,436

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following tables show the allocation of the allowance for loan losses at the dates indicated, in thousands:

	Commercial	Agricultural	Residential	Commercial	Real Estate-	Real Estate-	Real Estate-	Equity LOC	Auto	Other	Total
<u>Three months ended 3/31/15:</u>											
<u>Allowance for Loan Losses</u>											
Beginning balance	\$ 574	\$ 225	\$ 379	\$ 1,701	\$ 1,227	\$ 691	\$ 581	\$ 73	\$ 5,451		
Charge-offs	(40)	-	(5)	-	(1)	(8)	(111)	(10)	(175)		
Recoveries	81	-	2	-	-	2	43	18	146		
Provision	(33)	(3)	43	262	2	(98)	114	13	300		
Ending balance	\$ 582	\$ 222	\$ 419	\$ 1,963	\$ 1,228	\$ 587	\$ 627	\$ 94	\$ 5,722		
<u>Three months ended 3/31/14:</u>											
<u>Allowance for Loan Losses</u>											
Beginning balance	\$ 785	\$ 164	\$ 638	\$ 1,774	\$ 944	\$ 613	\$ 449	\$ 150	\$ 5,517		
Charge-offs	(86)	-	-	-	-	(11)	(71)	(27)	(195)		
Recoveries	13	-	19	1	162	12	12	24	243		
Provision	(170)	13	(53)	187	60	97	39	(23)	150		
Ending balance	\$ 542	\$ 177	\$ 604	\$ 1,962	\$ 1,166	\$ 711	\$ 429	\$ 124	\$ 5,715		
<u>March 31, 2015:</u>											
<u>Allowance for Loan Losses</u>											
Ending balance: individually evaluated for impairment	\$ -	\$ -	\$ 63	\$ 125	\$ 287	\$ 86	\$ 3	\$ 15	\$ 579		
Ending balance: collectively evaluated for impairment	\$ 582	\$ 222	\$ 356	\$ 1,838	\$ 941	\$ 501	\$ 624	\$ 79	\$ 5,143		
<u>Loans</u>											
Ending balance	\$ 32,193	\$ 34,640	\$ 28,813	\$ 174,508	\$ 24,936	\$ 38,251	\$ 46,571	\$ 3,124	\$ 383,036		
Ending balance: individually evaluated for impairment	\$ 70	\$ 605	\$ 2,311	\$ 3,339	\$ 1,191	\$ 334	\$ 78	\$ 15	\$ 7,943		
	\$ 32,123	\$ 34,035	\$ 26,502	\$ 171,169	\$ 23,745	\$ 37,917	\$ 46,493	\$ 3,109	\$ 375,093		

Ending balance:
collectively
evaluated for
impairment

December 31,

2014:

Allowance for
Loan Losses

Ending balance:

individually evaluated for impairment	\$ -	\$ -	\$ 51	\$ 65	\$ 274	\$ 174	\$ -	\$ -	\$ 564
---	------	------	-------	-------	--------	--------	------	------	--------

Ending balance:

collectively evaluated for impairment	\$ 574	\$ 225	\$ 328	\$ 1,636	\$ 953	\$ 517	\$ 581	\$ 73	\$ 4,887
---	--------	--------	--------	----------	--------	--------	--------	-------	----------

Loans

Ending balance	\$ 31,465	\$ 35,355	\$ 29,284	\$ 163,306	\$ 24,572	\$ 38,972	\$ 44,618	\$ 2,818	\$ 370,390
----------------	-----------	-----------	-----------	------------	-----------	-----------	-----------	----------	------------

Ending balance:

individually evaluated for impairment	\$ 55	\$ 605	\$ 2,518	\$ 3,643	\$ 1,252	\$ 415	\$ 93	\$ 1	\$ 8,582
---	-------	--------	----------	----------	----------	--------	-------	------	----------

Ending balance:

collectively evaluated for impairment	\$ 31,410	\$ 34,750	\$ 26,766	\$ 159,663	\$ 23,320	\$ 38,557	\$ 44,525	\$ 2,817	\$ 361,808
---	-----------	-----------	-----------	------------	-----------	-----------	-----------	----------	------------

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table shows an aging analysis of the loan portfolio by the time past due, in thousands:

<u>March 31, 2015</u>	30-89 Days Past Due	90 Days and Still Accruing	Nonaccrual	Total Past Due	Current	Total
Commercial:						
Commercial	\$ 22	\$ -	\$ 53	\$75	\$32,118	\$32,193
Agricultural	-	-	342	342	34,298	34,640
Real estate – construction	-	-	1,051	1,051	23,885	24,936
Real estate	339	-	3,339	3,678	170,830	174,508
Residential:						
Real estate	1,521	-	785	2,306	26,507	28,813
Equity LOC	157	-	334	491	37,760	38,251
Consumer:						
Auto	674	-	78	752	45,819	46,571
Other	14	-	15	29	3,095	3,124
Total	\$ 2,727	\$ -	\$ 5,997	\$8,724	\$374,312	\$383,036

<u>December 31, 2014</u>	30-89 Days Past Due	90 Days and Still Accruing	Nonaccrual	Total Past Due	Current	Total
Commercial:						
Commercial	\$131	\$ -	\$ 38	\$169	\$31,296	\$31,465
Agricultural	-	-	339	339	35,016	35,355
Real estate – construction	345	-	1,111	1,456	23,116	24,572
Real estate	-	-	3,643	3,643	159,663	163,306
Residential:						
Real estate	292	-	985	1,277	28,007	29,284
Equity LOC	194	-	415	609	38,363	38,972
Consumer:						
Auto	601	-	93	694	43,924	44,618
Other	43	-	1	44	2,774	2,818
Total	\$1,606	\$ -	\$ 6,625	\$8,231	\$362,159	\$370,390

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following tables show information related to impaired loans at the dates indicated, in thousands:

	Recorded	Unpaid	Related	Average	Interest
	Investment	Principal	Allowance	Recorded	Income
		Balance		Investment	Recognized
<u>As of March 31, 2015:</u>					
With no related allowance recorded:					
Commercial	\$ 70	\$ 70	\$	\$ 58	-
Agricultural	605	605		605	5
Real estate – construction	445	445		449	2
Real estate – commercial	2,105	2,751		2,121	-
Real estate – residential	1,422	1,433		1,419	20
Equity Lines of Credit	127	127		119	-
Auto	69	69		73	-
Other	-	-		-	-
With an allowance recorded:					
Commercial	\$ -	\$ -	\$ -	\$ -	\$ -
Agricultural	-	-	-	-	-
Real estate – construction	746	746	287	751	-
Real estate – commercial	1,234	1,234	125	1,243	-
Real estate – residential	889	889	63	889	3
Equity Lines of Credit	207	207	86	207	-
Auto	9	9	3	7	-
Other	15	15	15	11	-
Total:					
Commercial	\$ 70	\$ 70	\$ -	\$ 58	\$ -
Agricultural	605	605	-	605	5
Real estate – construction	1,191	1,191	287	1,200	2
Real estate – commercial	3,339	3,985	125	3,364	-
Real estate – residential	2,311	2,322	63	2,308	23
Equity Lines of Credit	334	334	86	326	-
Auto	78	78	3	80	-
Other	15	15	15	11	-
Total	\$ 7,943	\$ 8,600	\$ 579	\$ 7,952	\$ 30

	Recorded	Unpaid	Related	Average	Interest
	Investment	Principal	Allowance	Recorded	Income
		Balance		Investment	Recognized
<u>As of December 31, 2014:</u>					
With no related allowance recorded:					
Commercial	\$ 55	\$ 55		\$ 61	\$ 1
Agricultural	605	605		605	51
Real estate – construction	495	495		512	9
Real estate – commercial	3,389	4,036		2,460	-

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Real estate – residential	1,422	1,433		1,443	80
Equity Lines of Credit	121	121		130	-
Auto	93	93		81	-
Other	1	1		-	-
With an allowance recorded:					
Commercial	\$ -	\$ -	\$ -	\$ -	\$ -
Agricultural	-	-	-	-	-
Real estate – construction	757	757	274	778	-
Real estate – commercial	254	254	65	589	-
Real estate – residential	1,096	1,102	51	1,112	11
Equity Lines of Credit	294	294	174	299	-
Auto	-	-	-	-	-
Other	-	-	-	-	-
Total:					
Commercial	\$ 55	\$ 55	\$ -	\$ 61	\$ 1
Agricultural	605	605	-	605	51
Real estate – construction	1,252	1,252	274	1,290	9
Real estate – commercial	3,643	4,290	65	3,049	-
Real estate – residential	2,518	2,535	51	2,555	91
Equity Lines of Credit	415	415	174	429	-
Auto	93	93	-	81	-
Other	1	1	-	-	-
Total	\$ 8,582	\$ 9,246	\$ 564	\$ 8,070	\$ 152

5. COMMITMENTS AND CONTINGENCIES

The Company is party to claims and legal proceedings arising in the ordinary course of business. In the opinion of the Company's management, the amount of ultimate liability with respect to such proceedings will not have a material adverse effect on the financial condition or result of operations of the Company taken as a whole.

In the normal course of business, there are various outstanding commitments to extend credit, which are not reflected in the financial statements, including loan commitments of \$86,879,000 and \$89,735,000 and stand-by letters of credit of \$210,000 and \$0 at March 31, 2015 and December 31, 2014, respectively.

Of the loan commitments outstanding at March 31, 2015, \$8,462,000 are real estate construction loan commitments that are expected to fund within the next twelve months. The remaining commitments primarily relate to revolving lines of credit or other commercial loans, and many of these are expected to expire without being drawn upon. Therefore, the total commitments do not necessarily represent future cash requirements. Each loan commitment and the amount and type of collateral obtained, if any, are evaluated on an individual basis. Collateral held varies, but may include real property, bank deposits, debt or equity securities or business assets.

Stand-by letters of credit are conditional commitments written to guarantee the performance of a customer to a third party. These guarantees are primarily related to the purchases of inventory by commercial customers and are typically short-term in nature. Credit risk is similar to that involved in extending loan commitments to customers and accordingly, evaluation and collateral requirements similar to those for loan commitments are used. The deferred liability related to the Company's stand-by letters of credit was not significant at March 31, 2015 or December 31, 2014.

6. EARNINGS PER SHARE

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options, result in the issuance of common stock which shares in the earnings of the Company. The treasury stock method has been applied to determine the dilutive effect of stock options in computing diluted earnings per share.

	For the Three Months Ended March 31,	
(In thousands, except per share data)	2015	2014
Net Income:		
Net income	\$1,215	\$942
Earnings Per Share:		
Basic earnings per share	\$0.25	\$0.20
Diluted earnings per share	\$0.24	\$0.19
Weighted Average Number of Shares Outstanding:		
Basic shares	4,799	4,788
Diluted shares	5,047	4,929

Shares of common stock issuable under stock options and warrants for which the exercise prices were greater than the average market prices were not included in the computation of diluted earnings per share due to their antidilutive effect. Stock options and warrants not included in the computation of diluted earnings per share, due to shares not being in-the-money and having an antidilutive effect, were approximately 55,000 and 161,000 for the three month periods ended March 31, 2015 and 2014, respectively.

7. STOCK-BASED COMPENSATION

Stock Options

In 2001, the Company established a Stock Option Plan for which 229,693 shares of common stock remain reserved for issuance to employees and directors and no shares are available for future grants as of March 31, 2015.

As of March 31, 2015, all remaining shares in this plan have vested and no compensation cost remains unrecognized.

The total fair value of options vested was \$49,000 for the three months ended March 31, 2015 and 2014. The total intrinsic value of options at time of exercise was \$26,000 and \$6,000 for the three months ended March 31, 2015 and 2014, respectively.

Cash received from option exercises for the three months ended March 31, 2015 and 2014 were \$12,000 and \$6,000, respectively. There was no tax benefit realized for the tax deduction from options exercised during the three months ended March 31, 2015 and 2014.

A summary of the activity within the 2001 Stock Option Plan follows:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Intrinsic Value
Options outstanding at January 1, 2015	306,393	\$ 7.95		
Options cancelled	(72,600)	16.37		
Options exercised	(4,100)	2.95		
Options outstanding at March 31, 2015	229,693	\$ 5.38	3.2	\$1,134,000
Options exercisable at March 31, 2015	229,693	\$ 5.38	3.2	\$1,134,000

In May 2013, the Company established the 2013 Stock Option Plan for which 500,000 shares of common stock are reserved and 389,600 shares are available for future grants as of March 31, 2015. The Plan requires that the option price may not be less than the fair market value of the stock at the date the option is granted, and that the stock must be paid in full at the time the option is exercised. Payment in full for the option price must be made in cash, with Company common stock previously acquired by the optionee and held by the optionee for a period of at least six months, in options of the Optionee that are fully vested and exercisable or in any combination of the foregoing. The options expire on dates determined by the Board of Directors, but not later than ten years from the date of grant. There were no options granted during the three months ended March 31, 2015 and 2014.

As of March 31, 2015, there was \$172,000 of total unrecognized compensation cost related to non-vested, share-based compensation arrangements granted under the 2013 Plan. That cost is expected to be recognized over a weighted average period of 3.1 years.

A summary of the activity within the 2013 Plan follows:

			Weighted	
			Weighted	Average
	Shares	Average	Remaining	Intrinsic
		Exercise	Contractual	Value
		Price	Term	
			in Years	
Options outstanding at January 1, 2015	110,400	\$ 6.32		
Options outstanding at March 31, 2015	110,400	\$ 6.32	7.1	\$344,000
Options exercisable at March 31, 2015	-	N/A	N/A	N/A
Expected to vest after March 31, 2015	94,061	\$ 6.32	7.1	\$293,000

Compensation cost related to stock options recognized in operating results under the two stock option plans was \$29,000 and \$9,000 for the three months ended March 31, 2015 and 2014, respectively. The associated income tax benefit recognized was \$2,000 for the three months ended March 31, 2015 and \$0 for the three months ended March 31, 2014.

8. INCOME TAXES

The Company files its income taxes on a consolidated basis with its subsidiary. Income tax expense is the total of current year income tax due or refundable and the change in deferred tax assets and liabilities.

Deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amount of assets and liabilities and their tax bases. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. A valuation allowance is recognized if, based on the weight of available evidence management believes it is more likely than not that some portion or all of the deferred tax assets will not be realized. On the consolidated balance sheet, net deferred tax assets are included in accrued interest receivable and other assets.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the

position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest expense and penalties associated with unrecognized tax benefits, if any, are classified as income tax expense in the consolidated income statement. There have been no significant changes to unrecognized tax benefits or accrued interest and penalties for the three months ended March 31, 2015.

9. FAIR VALUE MEASUREMENT

The Company measures fair value under the fair value hierarchy described below.

Level 1: Quoted prices for identical instruments traded in active exchange markets.

Level 2: Quoted prices (unadjusted) for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable or can be corroborated by observable market data.

Level 3: Model based techniques that use one significant assumption not observable in the market. These unobservable assumptions reflect the Company's estimates of assumptions that market participants would use on pricing the asset or liability. Valuation techniques include management judgment and estimation which may be significant.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Management monitors the availability of observable market data to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluates the significance of transfers between levels based upon the nature of the financial instrument and size of the transfer relative to total assets, total liabilities or total earnings.

Fair Value of Financial Instruments

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The carrying amounts and estimated fair values of financial instruments, at March 31, 2015 and December 31, 2014 are as follows, in thousands:

	Carrying Value	Fair Value Measurements at March 31, 2015 Using:			Total Fair Value
		Level 1	Level 2	Level 3	
<u>Financial assets:</u>					
Cash and cash equivalents	\$48,633	\$48,633			\$48,633
Investment securities	90,072		\$90,072		90,072
Loans, net	379,231			\$380,599	380,599
FHLB stock	2,380				N/A
Accrued interest receivable	1,674	2	239	1,433	1,674
<u>Financial liabilities:</u>					
Deposits	483,664	428,578	55,100		483,678
Repurchase agreements	6,944		6,944		6,944
Note payable	1,000			1,000	1,000
Subordinated debenture	7,493			7,500	7,500
Junior subordinated deferrable interest debentures	10,310			6,515	6,515
Accrued interest payable	77	8	51	18	77

Fair Value Measurements at December 31,
2014 Using:

	Carrying Value	Fair Value Measurements at December 31, 2014 Using:			Total Fair Value
		Level 1	Level 2	Level 3	
<u>Financial assets:</u>					
Cash and cash equivalents	\$45,574	\$45,574			\$45,574
Investment securities	90,320		\$90,320		90,320
Loans, net	366,787			\$368,442	368,442
FHLB stock	2,380				N/A
Accrued interest receivable	1,727		281	1,446	1,727
<u>Financial liabilities:</u>					
Deposits	467,891	411,549	56,364		467,913
Repurchase agreements	9,626		9,626		9,626
Note payable	1,000			1,000	1,000
Subordinated debenture	7,454			7,313	7,313
Junior subordinated deferrable interest debentures	10,310			6,636	6,636
Accrued interest payable	72	7	47	18	72

These estimates do not reflect any premium or discount that could result from offering the Company's entire holdings of a particular financial instrument for sale at one time, nor do they attempt to estimate the value of anticipated future business related to the instruments. In addition, the tax ramifications related to the realization of unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of these estimates.

The following methods and assumptions were used by management to estimate the fair value of its financial instruments:

Cash and cash equivalents: The carrying amounts of cash and short-term instruments approximate fair values and are classified as Level 1.

Investment securities: Fair values for securities available for sale are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

Loans: Fair values of loans, excluding loans held for sale, are estimated as follows: For variable rate loans that repriced frequently and with no significant change in credit risk, fair values are based on carrying values resulting in a Level 3 classification. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates

currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued at the lower of cost or fair value. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

FHLB stock: It was not practicable to determine the fair value of the FHLB stock due to restrictions placed on its transferability.

Deposits: The fair values disclosed for demand deposits, including interest and non-interest demand accounts, savings, and certain types of money market accounts are, by definition, equal to the carrying amount at the reporting date resulting in a Level 1 classification. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

Repurchase agreements: The fair value of securities sold under repurchase agreements is estimated based on bid quotations received from brokers using observable inputs and are included as Level 2.

Note payable: The fair value of the Company's Note Payable is estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 3 classification.

Subordinated debentures and Junior subordinated deferrable interest debentures: The fair values of the Company's Subordinated Debentures are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 3 classification.

Accrued interest and payable: The carrying amounts of accrued interest approximate fair value and are considered to be linked in classification to the asset or liability for which they relate.

Commitments to extend credit and letters of credit: The fair value of commitments are estimated using the fees currently charged to enter into similar agreements and are not significant and, therefore, not presented. Commitments to extend credit are primarily for variable rate loans and letters of credit.

Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding current economic conditions, risk characteristics of various financial instruments and other factors. Those estimates that are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision are included in Level 3. Changes in assumptions could significantly affect the fair values presented.

The following tables present information about the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of March 31, 2015 and December 31, 2014, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value:

Assets and liabilities measured at fair value on a recurring basis at March 31, 2015 are summarized below, in thousands:

Total Fair Value	Fair Value Measurements at March 31, 2015 Using	
	Quoted Prices in	Other Significant Unobservable Inputs
	Significant	Significant
	Observable	Inputs

		Active Markets for Identical Assets (Level 1)	(Level 2)	(Level 3)
Assets:				
U.S. Government-sponsored agencies	\$6,549	\$-	\$ 6,549	\$ -
U.S. Government-sponsored agencies collateralized by mortgage obligations- residential	70,010		70,010	
Obligations of states and political subdivisions	13,513		13,513	
	\$90,072	\$-	\$ 90,072	\$ -

Assets and liabilities measured at fair value on a recurring basis at December 31, 2014 are summarized below, in thousands:

	Fair Value Measurements at December 31, 2014 Using			
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
U.S. Government-sponsored agencies	\$7,002	\$-	\$ 7,002	\$ -
U.S. Government-sponsored agencies collateralized by mortgage obligations- residential	70,280		70,280	
Obligations of states and political subdivisions	12,532		12,532	
Corporate debt	506		506	
	\$90,320	\$-	\$ 90,320	\$ -

The fair value of securities available-for-sale equals quoted market price, if available. If quoted market prices are not available, fair value is determined using quoted market prices for similar securities or matrix pricing. There were no changes in the valuation techniques used during 2015 or 2014. Transfers between hierarchy measurement levels are recognized by the Company as of the beginning of the reporting period. Changes in fair market value are recorded in other comprehensive income.

Assets and liabilities measured at fair value on a non-recurring basis at March 31, 2015 are summarized below, in thousands:

	Fair Value Measurements at March 31, 2015 Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Three Months Ended <u>March 31, 2015</u>
Total Fair Value				Total Gains (Losses)
Assets:				
Impaired loans:				
Commercial	\$-	\$-	\$-	\$-
Agricultural	-	-	-	-
Real estate – residential	621	-	621	(17)
Real estate – commercial	1,279	-	1,279	-
Real estate – construction and land development	27	-	27	-
Equity lines of credit	82	-	82	-
Auto	-	-	-	-
Other	-	-	-	-
Total impaired loans	2,009	-	2,009	(17)
Other real estate:				
Real estate – residential	146	-	146	-
Real estate – commercial	1,175	-	1,175	(68)
Real estate – construction and land development	2,186	-	2,186	197
Equity lines of credit	147	-	147	-
Total other real estate	3,654	-	3,654	129
	\$5,663	\$-	\$ 5,663	\$ 112

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Assets and liabilities measured at fair value on a non-recurring basis at December 31, 2014 are summarized below, in thousands:

	Fair Value Measurements at December 31, 2014 Using				Three Months Ended <u>March 31, 2014</u>
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses)
Assets:					
Impaired loans:					
Commercial	\$-	\$-	\$-	\$-	\$-
Agricultural	-	-	-	-	-
Real estate –residential	838			838	(60)
Real estate – commercial	1,479			1,479	(290)
Real estate – construction and land development	27			27	(215)
Equity lines of credit	80			80	(136)
Auto	-			-	(3)
Other	-			-	(11)
Total impaired loans	2,424	-	-	2,424	(715)
Other real estate:					
Real estate –residential	146			146	11
Real estate – commercial	1,052			1,052	(20)
Real estate – construction and land development	1,984			1,984	(126)
Equity lines of credit	408			408	-
Total other real estate	3,590	-	-	3,590	(135)
	\$6,014	\$-	\$-	\$ 6,014	\$ (850)

The Company has no liabilities which are reported at fair value.

The following methods were used to estimate fair value.

Impaired Loans: The fair value of collateral dependent impaired loans with specific allocations of the allowance for loan losses or loans that have been subject to partial charge-offs are generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Total losses of \$17,000 and \$715,000 represent impairment charges recognized during the three months ended March 31, 2015 and 2014, respectively, related to the above impaired loans.

Other Real Estate: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at fair value, less costs to sell. Fair values are based on recent real estate appraisals. These appraisals may use a single valuation approach or a combination of approaches including comparable sales and the income approach.

Appraisals for both collateral-dependent impaired loans and other real estate are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Loan Administration Department reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. On a quarterly basis, the Company compares the actual selling price of similar collateral that has been liquidated to the most recent appraised value for unsold properties to determine what additional adjustment, if any, should be made to the appraisal value to arrive at fair value. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available.

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at March 31, 2015 and December 31, 2014 (dollars in thousands):

Description	Fair Value	Fair Value	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)		Range (Weighted Average)	
	3/31/15	12/31/2014			3/31/2015	12/31/2014		
<u>Impaired Loans:</u>								
RE – Residential	\$ 621	\$ 838	Sales Comparison	Adjustment for differences between comparable sales	8%	(8%)	8%	(8%)
RE – Commercial	\$ 1,279	\$ 1,479	Sales Comparison	Adjustment for differences between comparable sales	9% - 12%	(10%)	9% - 12%	(10%)
Land and Construction	\$ 27	\$ 27	Sales Comparison	Adjustment for differences between comparable sales	8%	(8%)	8%	(8%)
Equity Lines of Credit	\$ 82	\$ 80	Sales Comparison	Adjustment for differences between comparable sales	8%	(8%)	8%	(8%)
<u>Other Real Estate:</u>								
RE – Residential	\$ 146	\$ 146	Sales Comparison	Adjustment for differences between comparable sales	10%	(10%)	10%	(10%)
Land and Construction	\$ 2,186	\$ 1,984	Sales Comparison	Adjustment for differences between comparable sales	10%	(10%)	10%	(10%)
RE – Commercial	\$ 1,175	\$ 1,052	Sales Comparison	Adjustment for differences between comparable sales	10%	(10%)	10%	(10%)

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Equity Lines of Credit	\$ 147	\$ 408	Sales Comparison	Adjustment for differences between comparable sales	10%	(10%)	10%	(10%)
------------------------	--------	--------	------------------	---	-----	-------	-----	-------

10. Adoption of New Accounting Standards

Recently Adopted Accounting Pronouncements

In January 2014, the FASB issued ASU No. 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The objective of this guidance is to clarify when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. ASU No. 2014-04 states that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, ASU No. 2014-04 requires interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. ASU No. 2014-04 is effective for interim and annual reporting periods beginning after December 15, 2014. The adoption of ASU No. 2014-04 did not have a material impact on the Company's Financial Statements.

In June 2014, the FASB issued ASU No. 2014-11, Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. The Update improves the financial reporting of repurchase agreements and other similar transactions through a change in accounting for repurchase-to-maturity transactions and repurchase financings, and the introduction of two new disclosure requirements. New disclosures are required for (1) transfers accounted for as sales in transactions that are economically similar to repurchase agreements, in which the transferor retains substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction and (2) repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions accounted for as secured borrowings about the nature of collateral pledged and the time to maturity of those transactions. The adoption of ASU No. 2014-11 did not have a material impact on the Company's Financial Statements.

Pending Accounting Pronouncements

In May 2014, the FASB issued ASU No. 2014-09 Revenue from Contracts with Customers. This update to the ASC is the culmination of efforts by the FASB and the International Accounting Standards Board (IASB) to develop a common revenue standard for U.S. GAAP and International Financial Reporting Standards (IFRS). ASU 2014-09 supersedes Topic 605 – Revenue Recognition and most industry-specific guidance. The core principal of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or

services. The guidance in ASU 2014-09 describes a 5-step process entities can apply to achieve the core principle of revenue recognition and requires disclosures sufficient to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers and the significant judgments used in determining that information.

The amendments in ASU 2014-9 are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period and early application is not allowed. The Company is currently evaluating the effects of ASU 2014-09 on its financial statements and disclosures, if any.

PART I – FINANCIAL INFORMATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain matters discussed in this Quarterly Report are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. Such risks and uncertainties include, among others, (1) significant increases in competitive pressures in the financial services industry; (2) changes in the interest rate environment resulting in reduced margins; (3) general economic conditions, either nationally or regionally, maybe less favorable than expected, resulting in, among other things, a deterioration in credit quality; (4) changes in regulatory environment; (5) loss of key personnel; (6) fluctuations in the real estate market; (7) changes in business conditions and inflation; (8) operational risks including data processing systems failures or fraud; and (9) changes in securities markets. Therefore, the information set forth herein should be carefully considered when evaluating the business prospects of Plumas Bancorp (the “Company”).

When the Company uses in this Quarterly Report the words “anticipate”, “estimate”, “expect”, “project”, “intend”, “commit”, “believe” and similar expressions, the Company intends to identify forward-looking statements. Such statements are not guarantees of performance and are subject to certain risks, uncertainties and assumptions, including those described in this Quarterly Report. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected, projected, intended, committed or believed. The future results and stockholder values of the Company may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results and values are beyond the Company’s ability to control or predict. For those statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

INTRODUCTION

The following discussion and analysis sets forth certain statistical information relating to the Company as of March 31, 2015 and December 31, 2014 and for the three month periods ended March 31, 2015 and 2014. This discussion should be read in conjunction with the condensed consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q and the consolidated financial statements and notes thereto included in Plumas Bancorp’s Annual Report filed on Form 10-K for the year ended December 31, 2014.

Plumas Bancorp trades on The NASDAQ Capital Market under the ticker symbol “PLBC”.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

There have been no changes to the Company's critical accounting policies from those disclosed in the Company's 2014 Annual Report to Shareholders on Form 10-K.

This discussion should be read in conjunction with our unaudited condensed consolidated financial statements, including the notes thereto, appearing elsewhere in this report.

OVERVIEW

Net income increased by \$273 thousand from \$942 thousand during the first quarter of 2014 to \$1.2 million during the current quarter. Earnings benefited from increases of \$394 thousand in net interest income and \$357 thousand in non-interest income. Partially offsetting these increases in revenue were a \$150 thousand increase in the provision for loan losses, a \$145 thousand increase in non-interest expense and an increase in income tax expense of \$183 thousand. Diluted earnings per share increased to \$0.24 during the three months ended March 31, 2015 compared to \$0.19 during the first quarter of 2014.

Total assets at March 31, 2015 were \$554 million, an increase of \$15.0 million from December 31, 2014. This increase included an increase in cash and cash equivalents of \$3.1 million and an increase in net loans of \$12.4 million partially offset by a decline of \$0.5 million in all other assets. Net loan balances increased from \$367 million at December 31, 2014 to \$379 million at March 31, 2015. Cash and cash equivalents totaled \$48.6 million at March 31, 2015.

Deposits totaled \$483.7 million at March 31, 2015, an increase of \$15.8 million from \$467.9 million at December 31, 2014. Increases included \$3.3 million in non-interest bearing demand deposits, \$4.1 million in interest bearing transaction accounts (NOW) accounts and \$9.6 million in savings and money market accounts. Time deposits declined by \$1.2 million. Shareholders' equity increased by \$1.6 million from \$36.5 million at December 31, 2014 to \$38.1 million at March 31, 2015.

The annualized return on average assets was 0.90% for the three months ended March 31, 2015 up from 0.74% for the three months ended March 31, 2014. The annualized return on average common equity increased from 12.0% during the first quarter of 2014 to 13.0% during the current quarter.

RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, 2015

Net interest income before provision for loan losses. Net interest income, on a nontax-equivalent basis, was \$5.0 million for the three months ended March 31, 2015, an increase of \$394 thousand, or 9%, from \$4.6 million for the same period in 2014. The increase in net interest income includes an increase of \$364 thousand in interest income and a decline of \$30 thousand in interest expense. Net interest margin for the three months ended March 31, 2015 increased 7 basis points, or 2%, to 4.06%, up from 3.99% for the same period in 2014.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Interest income increased by \$364 thousand, or 7%, to \$5.4 million for the three months ended March 31, 2015, up from \$5.0 million during the same period in 2014. Interest and fees on loans increased \$335 thousand to \$4.9 million for the three months ended March 31, 2015 as compared to \$4.6 million during the first quarter of 2014 related to an increase in average loan balances. The Company's average loan balances were \$371 million for the three months ended March 31, 2015, up \$34.4 million, or 10%, from \$337 million for the same period in 2014. The Company is focused on growing loan balances through a balanced and diversified approach.

The following table compares loan balances by type at March 31, 2015 and 2014.

(dollars in thousands)	Balance at End of Period	Percent of Loans in Each Category	Balance at End of Period	Percent of Loans in Each Category			
		03/31/15		03/31/14	03/31/15	03/31/14	
Commercial	\$32,193	8.4	% \$28,118	8.2	%		
Agricultural	34,640	9.0	% 28,802	8.3	%		
Real estate - residential	28,813	7.5	% 30,090	8.7	%		
Real estate – commercial	174,508	45.6	% 162,979	47.2	%		
Real estate – construction	24,936	6.5	% 20,294	5.9	%		
Equity Lines of Credit	38,251	10.0	% 37,041	10.7	%		
Auto	46,571	12.2	% 33,779	9.8	%		
Other	3,124	0.8	% 4,080	1.2	%		
Total Gross Loans	\$383,036	100	% \$345,183	100	%		

The average yield on loans was 5.40% during the first quarter of 2015 down from 5.55% for same quarter in 2014. We attribute much of the decrease in yield to price competition in our service area.

Interest on investment securities increased by \$24 thousand as a result of an increase in yield of 14 basis points from 1.67% during the first quarter of 2014 to 1.81% during the three months ended March 31, 2015. The average balance in investment securities decreased slightly from \$90.8 million during the first quarter of 2014 to \$89.3 million during the current quarter. During the current quarter yield benefited from an increase in municipal securities as a percentage of total securities and a reduction in securities of U.S. Government-sponsored agencies. At March 31, 2015 municipal securities totaled \$13.5 million or 15% of the investment portfolio compared to \$3.0 million or 3% of the portfolio at March 31, 2014. U.S. Government-sponsored agencies were \$6.5 million at March 31, 2015 and \$16.0 million at March 31, 2014.

Interest expense on deposits decreased by \$9 thousand to \$124 thousand for the three months ended March 31, 2015, down from \$133 thousand during the 2014 quarter. This decrease mostly relates to decreases in the average balance and rate paid on time deposits.

Interest on time deposits declined by \$12 thousand. Average time deposits declined by \$5.7 million from \$61.6 million during the three months ended March 31, 2014 to \$55.9 million during the current quarter. We attribute much of the reduction in time deposits to the unusually low interest rate environment as we have seen a movement out of time into more liquid deposit types. The average rate paid on time deposits decreased from 0.38% during the three months ended March 31, 2014 to 0.33% during the current quarter. This decrease primarily relates to the maturity of higher rate deposits.

Interest expense on other interest-bearing liabilities decreased by \$21 thousand from \$296 thousand during the three months ending March 31, 2014 to \$275 thousand during the quarter ending March 31, 2015. This decrease was related to a decline in average outstanding borrowings on our Note Payable from \$3 million during the three months ending March 31, 2014 to \$1 million during the current quarter.

The following table presents for the three-month periods indicated the distribution of consolidated average assets, liabilities and shareholders' equity. It also presents the amounts of interest income from interest-earning assets and the resultant annualized yields, as well as the amounts of interest expense on interest-bearing liabilities and the resultant cost expressed in both dollars and annualized rate percentages. Average balances are based on daily averages. Nonaccrual loans are included in the calculation of average loans while nonaccrued interest thereon is excluded from the computation of yields earned:

	For the Three Months Ended March 31, 2015			For the Three Months Ended March 31, 2014				
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate		
	(in thousands)	(in thousands)		(in thousands)	(in thousands)			
Interest-earning assets:								
Loans (1) (2) (3)	\$ 371,275	\$ 4,943	5.40 %	\$ 336,878	\$ 4,608	5.55 %		
Investment securities (1)	89,299	398	1.81 %	90,777	374	1.67 %		
Interest-bearing deposits	36,757	35	0.39 %	37,979	30	0.32 %		
Total interest-earning assets	497,331	5,376	4.38 %	465,634	5,012	4.37 %		
Cash and due from banks	16,406			14,938				
Other assets	33,281			36,593				
Total assets	\$ 547,018			\$ 517,165				
Interest-bearing liabilities:								
NOW deposits	\$ 84,479	19	0.09 %	\$ 83,306	19	0.09 %		
Money market deposits	45,017	16	0.14 %	48,022	17	0.14 %		
Savings deposits	108,867	43	0.16 %	99,543	39	0.16 %		
Time deposits	55,882	46	0.33 %	61,629	58	0.38 %		
Total deposits	294,245	124	0.17 %	292,500	133	0.18 %		
Note payable	1,000	11	4.46 %	3,000	32	4.33 %		
Subordinated debentures	7,470	188	10.21 %	7,311	188	10.43 %		
Junior subordinated debentures	10,310	74	2.91 %	10,310	74	2.91 %		
Other interest-bearing liabilities	9,000	2	0.09 %	8,008	2	0.10 %		
Total interest-bearing liabilities	322,025	399	0.50 %	321,129	429	0.54 %		
Non-interest bearing deposits	180,979			158,217				

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Other liabilities	6,244	6,063
Shareholders' equity	37,770	31,756
Total liabilities & equity	\$ 547,018	\$ 517,165

Cost of funding interest-earning assets (4)		0.32 %		0.38 %
Net interest income and margin (5)	\$ 4,977	4.06 %	\$ 4,583	3.99 %

-
- (1) Not computed on a tax-equivalent basis.
 - (2) Average nonaccrual loan balances of \$6.3 million for 2015 and \$6.2 million for 2014 are included in average loan balances for computational purposes.
 - (3) Net costs included in loan interest income for the three-month periods ended March 31, 2015 and 2014 were \$150,000 and \$133,000, respectively.
 - (4) Total annualized interest expense divided by the average balance of total earning assets.
 - (5) Annualized net interest income divided by the average balance of total earning assets.

The following table sets forth changes in interest income and interest expense for the three-month periods indicated and the amount of change attributable to variances in volume, rates and the combination of volume and rates based on the relative changes of volume and rates:

**2015 over 2014 change in
net interest income**

**for the three months
ended March 31**

(in thousands)

	Volum	Rate	Mix	Total
	(1)	(2)	(3)	
Interest-earning assets:				
Loans	\$471	\$(123)	\$(13)	\$335
Investment securities	(6)	31	(1)	24
Interest bearing deposits	(1)	6	-	5
Total interest income	464	(86)	(14)	364
Interest-bearing liabilities:				
NOW deposits	-	-	-	-
Money market deposits	(1)	-	-	(1)
Savings deposits	4	-	-	4
Time deposits	(5)	(7)	-	(12)
Note payable	(21)	1	(1)	(21)
Subordinated debentures	4	(4)	-	-
Junior subordinated debentures	-	-	-	-
Other	1	(1)	-	-
Total interest expense	(18)	(11)	(1)	(30)
Net interest income	\$482	\$(75)	\$(13)	\$394

(1) The volume change in net interest income represents the change in average balance multiplied by the previous quarter's rate.

(2) The rate change in net interest income represents the change in rate multiplied by the previous quarter's average balance.

(3) The mix change in net interest income represents the change in average balance multiplied by the change in rate.

Provision for loan losses. During the three months ended March 31, 2015 we recorded a provision for loan losses of \$300 thousand, up \$150 thousand from the \$150 thousand provision recorded during the first quarter of 2014. During the first quarter of 2014 net loans increased by \$6.6 million while during the current quarter net loans increased by \$12.4 million. The increase in provision is consistent with additional loan growth during the three months ended March 31, 2015 and an increase of \$77 thousand in net loan charge-offs from net recoveries of \$48 thousand during the three months ended March 31, 2014 to net charge-offs of \$29 thousand during the current quarter. See “Analysis of Asset Quality and Allowance for Loan Losses” for further discussion of loan quality trends and the provision for loan losses.

The allowance for loan losses is maintained at a level that management believes will be appropriate to absorb probable incurred losses on existing loans based on an evaluation of the collectibility of the loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to repay their loan. The allowance for loan losses is based on estimates, and ultimate losses may vary from the current estimates. These estimates are reviewed not less than quarterly and, as adjustments become necessary, they are reported in earnings in the periods in which they become known.

Based on information currently available, management believes that the allowance for loan losses is appropriate to absorb probable incurred losses in the loan portfolio. However, no assurance can be given that the Company may not sustain charge-offs which are in excess of the allowance in any given period.

Non-interest income. During the three months ended March 31, 2015 non-interest income totaled \$2.0 million an increase of \$357 thousand from the three months ended March 31, 2014. The largest component of this increase was an increase of \$325 thousand in gains on the sale of government guaranteed SBA loans. During the current quarter, proceeds from SBA loan sales totaled \$9.5 million resulting in a gain on sale of \$657 thousand. This compares to proceeds of \$5.3 million and a gain on sale of \$332 thousand during the first quarter of 2014. Additionally, during the quarter we sold eight available-for-sale investment securities having a value of \$6.7 million and recorded a net gain of \$30 thousand on sale. Loan servicing income, which increased by \$31 thousand, represents servicing income received on the guaranteed portion of SBA loans sold into the secondary market. At March 31, 2015 we were servicing over \$81 million in guaranteed portions of loans an increase of \$11 million from over \$70 million at March 31, 2014. The largest decrease in non-interest income was \$56 thousand in service charge income most of which was related to a reduction in NSF and overcharge income which we attribute to improved economic conditions as well as working with our customers to help them reduce NSF activity.

The following table describes the components of non-interest income for the three-month periods ended March 31, 2015 and 2014, dollars in thousands:

	For the Three Months Ended March 31		Dollar	Percentage	
	2015	2014	Change	Change	
Service charges on deposit accounts	\$938	\$994	\$ (56)	-5.6	%
Gain on sale of loans, net	657	332	325	97.9	%
Loan servicing fees	127	96	31	32.3	%
Earnings on life insurance policies	85	87	(2)	-2.3	%
Gain on sale of investments	30	-	30	100	%
Other	208	179	29	16.2	%
Total non-interest income	\$2,045	\$1,688	\$ 357	21.1	%

Non-interest expense. During the three months ended March 31, 2015, total non-interest expense increased by \$145 thousand, or 3%, to \$4.7 million, up from \$4.6 million for the comparable period in 2014. While the Company continued to experience declines in several categories of non-interest expense, these were offset by increases in other items the largest of which were \$349 thousand in salary and benefit expense, \$67 thousand in loan collection costs, \$50 thousand in professional fees and a decrease in gain on sale of OREO of \$52 thousand. The largest declines in non-interest expense were \$264 thousand in the provision from change in OREO valuation, \$84 thousand in OREO costs and \$79 thousand in occupancy and equipment expense.

The increase in salary and benefits includes an increase in salary expense, exclusive of commissions, of \$156 thousand mostly related to merit and promotion increases and the addition of two loan officers; one serving Reno,

Nevada and one located in Chico, California. Other significant increases include an increase of \$101 thousand in commission expense and costs related to 401k plan contributions. Related to the increase in SBA sales activity, commission expense increased by \$101 thousand and, effective January 1, 2015, we reestablished a 401k matching benefit resulting in \$36 thousand in matching contributions.

The increase in loan collection expense was related to a \$59 thousand increase in our reserve for losses on unfunded commitments which increased from \$141 thousand to \$200 thousand based on a recent analysis of this reserve. The increase in professional fees is mostly related to an increase of \$31 thousand in audit expense related to lending functions, including the cost of our semi-annual loan review, an annual review of our SBA loan operations by the SBA and a review of our loan compliance systems. While these reviews are a normal part of our operations, the costs were incurred later in 2014. The second largest increase in professional fees as an increase in legal expense related to loan collection activities totaling \$14 thousand.

Gains on sale of OREO decreased by \$52 thousand; we disposed of two OREO properties during the current quarter recording a \$3 thousand gain on sale. During the 2014 quarter we disposed of six properties recording a gain on sale of \$55 thousand.

OREO represents real property taken by the Bank either through foreclosure or through a deed in lieu thereof from the borrower. When other real estate is acquired, any excess of the Bank's recorded investment in the loan balance and accrued interest income over the estimated fair market value of the property less costs to sell is charged against the allowance for loan losses. A valuation allowance for losses on other real estate is maintained to provide for temporary declines in value. The allowance is established through a provision for subsequent losses on other real estate which is included in other expenses. Subsequent gains or losses on sales or from impairment are recorded as incurred. The provision from change in OREO valuation declined by \$264 thousand from \$135 thousand during the three months ended March 31, 2014 to a credit of \$129 thousand during the current period. The credit resulted from a significant increase in value of one OREO property based on a recent appraisal. This property was originally transferred to OREO at a value, net of estimated costs selling costs, of \$1 million. Subsequently, based on declines in value it was written down to \$0.7 million with a \$0.3 million valuation allowance; however, recently the surrounding area in which the property is located has enjoyed significant new business activity and the value of this property has increased resulting in a reduction in the valuation allowance of \$0.2 million. The \$0.2 million was offset by declines in value on two other OREO properties totaling \$68 thousand.

The decline in OREO costs includes a decrease in OREO legal expense of \$49 thousand and a decline in repair costs of \$40 thousand. During 2014 we incurred \$55 thousand in legal costs, related to OREO, pursuing additional recoveries on selected OREO properties through legal channels. In addition, OREO repair expense during 2014 totaled \$49 thousand most of which was used to fix up several properties in an effort to increase their marketability. The decline in occupancy and equipment expense includes several reductions the largest of which was a savings of \$38 thousand in equipment expense. During 2014 equipment expense was high as we chose to replace all of our personal computers running Windows XP with machines running Windows 7.

The following table describes the components of non-interest expense for the three-month periods ended March 31, 2015 and 2014, dollars in thousands:

	For the Three		Dollar	Percentage	
	Months				
	Ended March		Change	Change	
	2015	2014			
Salaries and employee benefits	\$2,718	\$2,369	\$ 349	14.7	%
Occupancy and equipment	700	779	(79)	-10.1	%
Outside service fees	494	494	-	-	%
Professional fees	175	125	50	40.0	%
Loan collection expenses	102	35	67	191.4	%
Deposit insurance	95	110	(15)	-13.6	%

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Telephone and data communication	89	82	7	8.5	%
Business development	83	64	19	29.7	%
Director compensation and expenses	76	69	7	10.1	%
Advertising and shareholder relations	67	61	6	9.8	%
Armored car and courier	55	54	1	1.9	%
OREO costs	53	137	(84)	-61.3	%
Insurance	29	30	(1)	-3.3	%
Stationery and supplies	28	32	(4)	-12.5	%
Postage	9	11	(2)	-18.2	%
Gain on sale of OREO	(3)	(55)	52	-94.5	%
Provision from change in OREO valuation	(129)	135	(264)	-195.6	%
Other	65	29	36	124.1	%
Total non-interest expense	\$4,706	\$4,561	\$ 145	3.2	%

Provision for income taxes. The Company recorded an income tax provision of \$801 thousand, or 39.7% of pre-tax income for the three months ended March 31, 2015. This compares to an income tax provision of \$618 thousand or 39.6% of pre-tax income during the first three months of 2014. The percentages for 2015 and 2014 differ from statutory rates as tax exempt items of income such as earnings on Bank owned life insurance and municipal loan and securities interest decrease taxable income.

Deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amount of assets and liabilities and their tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The determination of the amount of deferred income tax assets which are more likely than not to be realized is primarily dependent on projections of future earnings, which are subject to uncertainty and estimates that may change given economic conditions and other factors. The realization of deferred income tax assets is assessed and a valuation allowance is recorded if it is "more likely than not" that all or a portion of the deferred tax asset will not be realized. "More likely than not" is defined as greater than a 50% chance. All available evidence, both positive and negative is considered to determine whether, based on the weight of that evidence, a valuation allowance is needed. Based upon the analysis of available evidence, management has determined that it is "more likely than not" that all deferred income tax assets as of March 31, 2015 and December 31, 2014 will be fully realized and therefore no valuation allowance was recorded. On the consolidated balance sheet, net deferred tax assets are included in accrued interest receivable and other assets.

FINANCIAL CONDITION

Loan Portfolio. Loans increased by \$12.6 million, an annualized rate of over 13%, from \$370.4 million at December 31, 2014 to \$383.0 million at March 31, 2015. The increase in loan balances during the three month period ended March 31, 2015 mostly relates to growth in the Company's commercial real estate and automobile loan portfolios. The Company continues to manage the mix of its loan portfolio consistent with its identity as a community bank serving the financing needs of all sectors of the area it serves. Although the Company offers a broad array of financing options, it continues to concentrate its focus on small to medium sized commercial businesses. These commercial loans offer diversification as to industries and types of businesses, thus limiting material exposure in any industry concentrations. The Company offers both fixed and floating rate loans and obtains collateral in the form of real property, business assets and deposit accounts, but looks to business and personal cash flows as its primary source of repayment.

As shown in the following table the Company's largest lending categories are commercial real estate loans, automobile loans and equity lines of credit.

(dollars in thousands)	Balance at End	Percent of	Balance at End	Percent of Loans
------------------------	-------------------	---------------	-------------------	---------------------

Edgar Filing: PLUMAS BANCORP - Form 10-Q

	of Period	Loans in Each	of Period	in Each	Category to	Total Loans
		Category to				
	03/31/15	03/31/15	12/31/14	12/31/14		
Commercial	\$ 32,193	8.4	% \$31,465	8.5	%	
Agricultural	34,640	9.0				