

SEARS HOLDINGS CORP  
Form 10-Q  
December 03, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED OCTOBER 31, 2015

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 000-51217, 001-36693  
SEARS HOLDINGS CORPORATION  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State of Incorporation)

20-1920798  
(I.R.S. Employer Identification No.)

3333 BEVERLY ROAD, HOFFMAN ESTATES,  
ILLINOIS  
(Address of principal executive offices)

60179  
(Zip Code)

Registrant's Telephone Number, Including Area Code: (847) 286-2500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of November 27, 2015, the registrant had 106,689,188 common shares, \$0.01 par value, outstanding.

SEARS HOLDINGS CORPORATION  
 INDEX TO QUARTERLY REPORT ON FORM 10-Q  
 13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

	Page
PART I – FINANCIAL INFORMATION	
Item 1.	Financial Statements
	<u>Condensed Consolidated Statements of Operations (Unaudited) for the 13 and 39 Weeks Ended October 31, 2015 and November 1, 2014</u> 3
	<u>Condensed Consolidated Statements of Comprehensive Loss (Unaudited) for the 13 and 39 Weeks Ended October 31, 2015 and November 1, 2014</u> 4
	<u>Condensed Consolidated Balance Sheets (Unaudited) at October 31, 2015, November 1, 2014 and January 31, 2015</u> 5
	<u>Condensed Consolidated Statements of Cash Flows (Unaudited) for the 39 Weeks Ended October 31, 2015 and November 1, 2014</u> 6
	<u>Condensed Consolidated Statements of Equity (Deficit) (Unaudited) for the 39 Weeks Ended October 31, 2015 and November 1, 2014</u> 7
	<u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u> 8
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> 47
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u> 76
Item 4.	<u>Controls and Procedures</u> 76
PART II – OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u> 77
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 77
Item 4.	<u>Mine Safety Disclosures</u> 77
Item 6.	<u>Exhibits</u> 78

SEARS HOLDINGS CORPORATION  
Condensed Consolidated Statements of Operations  
(Unaudited)

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

millions, except per share data	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
<b>REVENUES</b>				
Merchandise sales and services <sup>(1)(2)</sup>	\$5,750	\$7,207	\$17,843	\$23,099
<b>COSTS AND EXPENSES</b>				
Cost of sales, buying and occupancy <sup>(1)(3)</sup>	4,488	5,606	13,628	17,928
Selling and administrative	1,630	2,011	5,005	6,218
Depreciation and amortization	94	148	330	455
Impairment charges	17	—	71	25
Gain on sales of assets	(97)	) (68)	) (730)	) (148)
Total costs and expenses	6,132	7,697	18,304	24,478
Operating loss	(382)	) (490)	) (461)	) (1,379)
Interest expense	(74)	) (78)	) (249)	) (221)
Interest and investment income (loss)	17	97	(27)	) 133
Other income	—	2	—	4
Loss before income taxes	(439)	) (469)	) (737)	) (1,463)
Income tax (expense) benefit	(14)	) (159)	) 189	) (188)
Net loss	(453)	) (628)	) (548)	) (1,651)
(Income) loss attributable to noncontrolling interests	(1)	) 80	(1)	) 128
<b>NET LOSS ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>	<b>\$(454)</b>	<b>) \$(548)</b>	<b>) \$(549)</b>	<b>) \$(1,523)</b>
<b>NET LOSS PER COMMON SHARE ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>				
Basic loss per share	\$(4.26)	) \$(5.15)	) \$(5.15)	) \$(14.33)
Diluted loss per share	\$(4.26)	) \$(5.15)	) \$(5.15)	) \$(14.33)
Basic weighted average common shares outstanding	106.6	106.4	106.5	106.3
Diluted weighted average common shares outstanding	106.6	106.4	106.5	106.3

<sup>(1)</sup> Includes merchandise sales to Sears Hometown and Outlet Stores, Inc. ("SHO") of \$315 million and \$329 million for the 13 weeks ended October 31, 2015 and November 1, 2014, respectively, and \$1.0 billion and \$1.1 billion for the 39 weeks ended October 31, 2015 and November 1, 2014, respectively. Pursuant to the terms of the separation, merchandise is sold to SHO at cost.

<sup>(2)</sup> Includes revenue from Lands' End, Inc. ("Lands' End") for retail services and rent for Lands' End Shops at owned Sears locations, participation in the Shop Your Way<sup>®</sup> program and corporate shared services of \$14 million and \$18 million for the 13 weeks ended October 31, 2015 and November 1, 2014, respectively, and \$45 million and \$41 million for the 39 weeks ended October 31, 2015 and November 1, 2014, respectively.

<sup>(3)</sup> Includes rent expense (consisting of straight-line rent expense offset by amortization of a deferred gain on sale-leaseback) of \$22 million and \$27 million for the 13- and 39-weeks ended October 31, 2015, respectively, and installment expenses of \$17 million and \$22 million for the 13- and 39-weeks ended October 31, 2015, respectively, pursuant to the master lease with Seritage Growth Properties ("Seritage"). There was no such rent or installment expenses incurred for the 13- and 39-weeks ended November 1, 2014.

See accompanying notes.



## SEARS HOLDINGS CORPORATION

## Condensed Consolidated Statements of Comprehensive Loss

(Unaudited)

millions	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
Net loss	\$(453	) \$(628	) \$(548	) \$(1,651
Other comprehensive income (loss)				
Pension and postretirement adjustments, net of tax	65	30	196	95
Deferred loss on derivatives, net of tax	—	—	—	(2
Currency translation adjustments, net of tax	—	(11	) —	3
Sears Canada de-consolidation	—	(186	) —	(186
Total other comprehensive income (loss)	65	(167	) 196	(90
Comprehensive loss	(388	) (795	) (352	) (1,741
Comprehensive income (loss) attributable to noncontrolling interests	(1	) 401	(1	) 438
Comprehensive loss attributable to Holdings' shareholders	\$(389	) \$(394	) \$(353	) \$(1,303

See accompanying notes.

4

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SEARS HOLDINGS CORPORATION  
Condensed Consolidated Balance Sheets  
(Unaudited)

millions	October 31, 2015	November 1, 2014	January 31, 2015
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents	\$294	\$326	\$250
Accounts receivable <sup>(1)</sup>	475	546	429
Merchandise inventories	6,208	6,464	4,943
Prepaid expenses and other current assets	242	255	241
Total current assets	7,219	7,591	5,863
Property and equipment (net of accumulated depreciation and amortization of \$2,925, \$4,001 and \$3,864)	2,668	4,561	4,449
Goodwill	269	269	269
Trade names and other intangible assets	2,090	2,104	2,097
Other assets	523	644	531
<b>TOTAL ASSETS</b>	<b>\$12,769</b>	<b>\$15,169</b>	<b>\$13,209</b>
<b>LIABILITIES</b>			
Current liabilities			
Short-term borrowings <sup>(2)</sup>	\$686	\$2,096	\$615
Current portion of long-term debt and capitalized lease obligations	71	75	75
Merchandise payables	2,295	2,431	1,621
Other current liabilities	1,927	2,100	2,087
Unearned revenues	793	825	818
Other taxes	324	406	380
Short-term deferred tax liabilities	422	481	480
Total current liabilities	6,518	8,414	6,076
Long-term debt and capitalized lease obligations <sup>(3)</sup>	2,124	2,769	3,110
Pension and postretirement benefits	2,133	1,320	2,404
Deferred gain on sale-leaseback	775	—	—
Sale-leaseback financing obligation	164	—	—
Other long-term liabilities	1,811	1,830	1,849
Long-term deferred tax liabilities	537	710	715
Total Liabilities	14,062	15,043	14,154
Commitments and contingencies			
<b>EQUITY (DEFICIT)</b>			
Total Equity (Deficit)	(1,293 )	126	(945 )
<b>TOTAL LIABILITIES AND EQUITY (DEFICIT)</b>	<b>\$12,769</b>	<b>\$15,169</b>	<b>\$13,209</b>

Includes \$85 million, \$80 million and \$61 million at October 31, 2015, November 1, 2014 and January 31, 2015, respectively, of net amounts receivable from SHO, and a net amount receivable from Lands' End of \$4 million, \$5 million and \$5 million at October 31, 2015, November 1, 2014 and January 31, 2015, respectively. Also, includes \$8 million of net amounts receivable from Seritage at October 31, 2015.

<sup>(2)</sup> Includes a \$400 million secured short-term loan with JPP II, LLC and JPP, LLC, entities affiliated with ESL, at November 1, 2014 and January 31, 2015.

<sup>(3)</sup> Includes \$11 million of Senior Secured Notes and \$3 million of Subsidiary Notes held by ESL and its affiliates at October 31, 2015. Includes \$205 million of Senior Secured Notes and \$3 million of Subsidiary Notes held by ESL and its affiliates at November 1, 2014 and January 31, 2015. Also includes \$201 million and \$299 million of

Senior Unsecured Notes held by ESL and its affiliates at October 31, 2015 and January 31, 2015, respectively.

See accompanying notes.

5

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SEARS HOLDINGS CORPORATION  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

	39 Weeks Ended	
millions	October 31, 2015	November 1, 2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net loss	\$(548)	\$(1,651)
Adjustments to reconcile net loss to net cash used in operating activities:		
Deferred tax valuation allowance	(500)	152
Depreciation and amortization	330	455
Impairment charges	71	25
Gain on sales of assets	(730)	(148)
Gain on sales of investments	—	(105)
Pension and postretirement plan contributions	(246)	(366)
Mark-to-market adjustments of financial instruments	33	(9)
Amortization of deferred gain on sale-leaseback	(30)	—
Settlement of Canadian dollar hedges	—	8
Change in operating assets and liabilities (net of acquisitions and dispositions):		
Deferred income taxes	213	(40)
Merchandise inventories	(1,265)	(430)
Merchandise payables	674	282
Income and other taxes	(40)	(48)
Other operating assets	7	(58)
Other operating liabilities	(23)	(9)
Net cash used in operating activities	(2,054)	(1,942)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sales of property and investments <sup>(1)(2)</sup>	2,708	316
Purchases of property and equipment	(152)	(202)
De-consolidation of Sears Canada cash	—	(207)
Proceeds from Sears Canada rights offering <sup>(3)</sup>	—	169
Net cash provided by investing activities	2,556	76
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from debt issuances <sup>(3)</sup>	—	400
Repayments of debt <sup>(4)</sup>	(1,387)	(61)
Increase in short-term borrowings, primarily 90 days or less	471	364
Proceeds from sale-leaseback financing <sup>(2)</sup>	508	—
Lands' End, Inc. pre-separation funding	—	515
Separation of Lands' End, Inc.	—	(31)
Debt issuance costs	(50)	(20)
Net cash provided by (used in) financing activities	(458)	1,167
Effect of exchange rate changes on cash and cash equivalents	—	(3)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>44</b>	<b>(702)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<b>250</b>	<b>1,028</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$294</b>	<b>\$326</b>
Supplemental Cash Flow Data:		
Income taxes paid, net of refunds	\$36	\$94

Cash interest paid	191	193
Unpaid liability to acquire equipment and software	11	20
Receivable related to Sears Canada rights offering	—	103

(1) The Seritage transaction was partially financed through the sale of common shares and limited partnership units (the "rights offering"), totaling \$1.6 billion, including \$745 million received from ESL and its affiliates.

(2) Holdings received cash proceeds of \$2.7 billion (\$2.6 billion, net of closing costs) from the Seritage transaction and \$429 million (\$426 million, net of closing costs) from the JV transactions. Proceeds from the Seritage transaction are included in Proceeds from sales of property and investments (\$2.6 billion), and Proceeds from sale-leaseback financing (\$82 million) for the 39 weeks ended October 31, 2015. Proceeds from the JV transactions are included in Proceeds from sale-leaseback financing (\$426 million) for the 39 weeks ended October 31, 2015.

(3) All proceeds were received from ESL and its affiliates.

(4) Repayments in 2015 include \$400 million of a secured short-term loan with JPP II, LLC and JPP, LLC, entities affiliated with ESL, and \$165 million and \$110 million of Senior Secured Notes to ESL and the Company's domestic pension plan, respectively.

See accompanying notes.

SEARS HOLDINGS CORPORATION  
Consolidated Statements of Equity (Deficit)  
(Unaudited)

dollars and shares in millions	Equity (Deficit) Attributable to Holdings' Shareholders							Noncontrolling Interests	Total
	Number of Shares	Common Stock	Treasury Stock	Capital in Excess of Par Value	Retained Earnings (Deficit)	Accumulated Other Comprehensive Income (Loss)			
Balance at February 1, 2014	106	\$ 1	\$(5,963)	\$9,298	\$(480)	\$(1,117)	\$ 444	\$2,183	
Comprehensive loss									
Net loss	—	—	—	—	(1,523)	—	(128)	(1,651)	
Pension and postretirement adjustments, net of tax	—	—	—	—	—	90	5	95	
Deferred loss on derivatives, net of tax	—	—	—	—	—	(2)	—	(2)	
Currency translation adjustments, net of tax	—	—	—	—	—	4	(1)	3	
Sears Canada de-consolidation	—	—	—	—	—	128	(314)	(186)	
Total Comprehensive Loss								(1,741)	
Stock awards	—	—	5	(4)	—	—	—	1	
Separation of Lands' End, Inc.	—	—	—	(323)	—	2	—	(321)	
Associate stock purchase	—	—	4	—	—	—	—	4	
Balance at November 1, 2014	106	\$ 1	\$(5,954)	\$8,971	\$(2,003)	\$(895)	\$ 6	\$126	
Balance at January 31, 2015	107	\$ 1	\$(5,949)	\$9,189	\$(2,162)	\$(2,030)	\$ 6	\$(945)	
Comprehensive loss									
Net loss	—	—	—	—	(549)	—	1	(548)	
Pension and postretirement adjustments, net of tax	—	—	—	—	—	196	—	196	
Total Comprehensive Loss								(352)	
Stock awards	—	—	11	(11)	—	—	—	—	
Associate stock purchase	—	—	4	—	—	—	—	4	
Balance at October 31, 2015	107	\$ 1	\$(5,934)	\$9,178	\$(2,711)	\$(1,834)	\$ 7	\$(1,293)	

See accompanying notes.

7

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SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements

(Unaudited)

NOTE 1—BASIS OF PRESENTATION

Sears Holdings Corporation ("Holdings") is the parent company of Kmart Holding Corporation ("Kmart") and Sears, Roebuck and Co. ("Sears"). Holdings (together with its subsidiaries, "we," "us," "our," or the "Company") was formed as a Delaware corporation in 2004 in connection with the merger of Kmart and Sears (the "Merger"), on March 24, 2005. We are an integrated retailer with 1,687 full-line and specialty retail stores in the United States, operating through Kmart and Sears. Through the third quarter of 2014, we conducted our operations under three reportable segments: Kmart, Sears Domestic and Sears Canada. Following the de-consolidation of Sears Canada in the third quarter of 2014 discussed below, we have operated under two reportable segments: Kmart and Sears Domestic. These interim unaudited Condensed Consolidated Financial Statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and footnotes required in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments (which include normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the interim period are not necessarily indicative of the results that may be expected for the full fiscal year. The retail business is seasonal in nature, and we generate a high proportion of our revenues and operating cash flows during the fourth quarter of our fiscal year, which includes the holiday season. These interim financial statements and related notes should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2015.

Depreciation Expense

Depreciation expense included within depreciation and amortization expense reported on the Condensed Consolidated Statements of Operations was \$93 million, \$325 million, \$144 million and \$441 million for the 13- and 39-week periods ended October 31, 2015 and November 1, 2014, respectively.

Vendor Credits

During the 39-week period ended October 31, 2015, the Company received \$126 million related to one-time credits from vendors associated with prior supply arrangements, which have been reflected as a credit within cost of sales, buying and occupancy on the Condensed Consolidated Statement of Operations.

Liquidity

Our primary need for liquidity is to fund working capital requirements of our businesses, capital expenditures and for general corporate purposes, including debt repayment and pension plan contributions. We have incurred losses and experienced negative operating cash flows for the past several years; accordingly, the Company has taken a number of actions to enhance its financial flexibility and fund its continued transformation, support its operations and meet its obligations.

As we progress in our transformation, we are primarily focusing on profitability instead of revenues, market share and other metrics which relate to, but do not necessarily drive profit. This approach may negatively impact our sales, however, it should also reduce the risk of material profit declines. We believe that our focus on profitability will contribute to a meaningful performance in 2015 and beyond. If we continue to experience operating losses, and we are not able to generate sufficient liquidity through some combination of actions, the availability under our Domestic Credit Facility might be fully utilized and we would need to secure additional sources of funds. Moreover, if the borrowing base (as calculated pursuant to the indenture) falls below the principal amount of the notes plus the principal amount of any other indebtedness for borrowed money that is secured by liens on the collateral for the notes on the last day of any two consecutive quarters, it could trigger an obligation to repurchase notes in an amount equal to such deficiency.

We also continue to take action to evolve and transition our capital structure toward a structure that is more flexible, long-term oriented and less dependent on inventory and receivables. During the 39-week period ended October 31,



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

2015, the Company completed its previously announced rights offering and sale-leaseback transaction with Seritage Growth Properties and received aggregate gross proceeds from the transaction of \$2.7 billion. In addition, as discussed in Note 2, the Company completed an amendment and extension of its existing domestic credit facility in which the maturity date for \$1.971 billion of the domestic credit facility has been extended to July 2020, while \$1.304 billion retains the existing maturity date of April 2016. Finally, as also discussed in Note 2, the Company completed a tender offer for \$936 million principal amount of its outstanding 6 5/8% Senior Secured Notes Due 2018. These actions have substantially enhanced our liquidity and achieved our objective of reducing our reliance on inventory as a source of financing. We intend to continue taking significant actions to alter our capital structure, as circumstances allow, to position Holdings for success and profitability, which could include further reductions in debt or changes in the composition of our debt.

## Sears Canada Rights Offering

On October 2, 2014, the Company announced that its board of directors had approved a rights offering of up to 40 million shares of Sears Canada Inc. ("Sears Canada"). In connection with the rights offering, each holder of Holdings' common stock received one subscription right for each share of common stock held at the close of business on October 16, 2014, the record date for the rights offering. On October 16, 2014, ESL Partners, L.P. and Edward S. Lampert, our Chairman and Chief Executive Officer and Chairman and Chief Executive Officer of ESL Investments Inc. and related entities (collectively "ESL") exercised a portion of its pro rata portion of the basic subscription rights to the offering, resulting in the sale of approximately 18 million common shares of Sears Canada to ESL. After the sale of Sears Canada shares to ESL on October 16, 2014, the Company was the beneficial holder of approximately 34 million shares, or 34%, of the common shares of Sears Canada. As such, the Company no longer maintained control of Sears Canada resulting in the de-consolidation of Sears Canada. The Sears Canada rights offering closed on November 7, 2014 and was oversubscribed. Accordingly, the Company sold a total of 40 million common shares of Sears Canada and received total aggregate proceeds of \$380 million for the rights offering by the closing date. We accounted for the de-consolidation of Sears Canada in accordance with accounting standards applicable to consolidation and de-recognized the assets, liabilities, accumulated other comprehensive income and non-controlling interest related to Sears Canada and recognized a gain of approximately \$70 million recorded within Interest and investment income on the Consolidated Statement of Operations and within gain on sales of investments on the Consolidated Statements of Cash Flows for the year ended January 31, 2015, of which \$42 million relates to the remeasurement of our retained equity interest to its fair value.

Also, we determined that we have the ability to exercise significant influence over Sears Canada as a result of our ownership interest in Sears Canada and as a result of Mr. Lampert's role as our Chairman and Chief Executive Officer, and Chairman and Chief Executive Officer of ESL. Accordingly, we accounted for our retained investment in the common shares of Sears Canada as an equity method investment in accordance with accounting standards applicable to investments. We elected the fair value option for the equity method investment in Sears Canada in accordance with accounting standards applicable to financial instruments. The fair value of our equity method investment is recorded in Other assets on the Condensed Consolidated Balance Sheet and is disclosed in Note 4, and the change in fair value is recorded in Interest and investment income (loss) on the Condensed Consolidated Statement of Operations.

In addition, since the Company has retained an equity interest in Sears Canada, the operating results for Sears Canada through October 16, 2014 are presented within the consolidated operations of Holdings and the Sears Canada segment in the accompanying Condensed Consolidated Financial Statements in accordance with accounting standards applicable to presentation of financial statements.

At both October 31, 2015 and January 31, 2015, the Company was the beneficial holder of approximately 12 million, or 12%, of the common shares of Sears Canada. At November 1, 2014, Sears Holdings was the beneficial holder of approximately 23 million, or 23%, of the common shares of Sears Canada.





## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Separation of Lands' End, Inc.

On April 4, 2014, we completed the separation of our Lands' End business through a spin-off transaction. The separation was structured to be tax free to our U.S. shareholders for U.S. federal income tax purposes. Prior to the separation, Lands' End, Inc. ("Lands' End") entered into an asset-based senior secured revolving credit facility, which provided for maximum borrowings of approximately \$175 million with a letter of credit sub-limit, and a senior secured term loan facility of approximately \$515 million. The proceeds of the term loan facility were used to fund a \$500 million dividend to Holdings and pay fees and expenses associated with the foregoing facilities. We accounted for this spin-off in accordance with accounting standards applicable to spin-off transactions. Accordingly, we classified the carrying value of net assets of \$323 million contributed to Lands' End as a reduction of capital in excess of par value in the Consolidated Statement of Equity (Deficit) for the year ended January 31, 2015.

Additionally, as a result of Mr. Lampert's role as our Chairman and Chief Executive Officer, and Chairman and Chief Executive Officer of ESL, and the continuing arrangements between Holdings and Lands' End (as further described in Note 13), Holdings has determined that it has significant influence over Lands' End. Accordingly, the operating results for Lands' End through the date of the spin-off are presented within the consolidated continuing operations of Holdings and the Sears Domestic segment in the accompanying Condensed Consolidated Financial Statements. In connection with the separation, Holdings and certain of its subsidiaries entered into various agreements with Lands' End under the terms described in Note 13.

## NOTE 2—BORROWINGS

Total borrowings were as follows:

millions	October 31, 2015	November 1, 2014	January 31, 2015
Short-term borrowings:			
Unsecured commercial paper	\$9	\$91	\$2
Secured short-term loan	—	400	400
Secured borrowings	677	1,605	213
Long-term debt, including current portion:			
Notes and debentures outstanding	1,989	2,564	2,913
Capitalized lease obligations	206	280	272
Total borrowings	\$2,881	\$4,940	\$3,800

The fair value of long-term debt, excluding capitalized lease obligations, was \$2.2 billion at October 31, 2015, \$2.3 billion at November 1, 2014 and \$2.9 billion at January 31, 2015. The fair value of our debt was estimated based on quoted market prices for the same or similar issues or on current rates offered to us for debt of the same remaining maturities. Our long-term debt instruments are valued using Level 2 measurements as defined in Note 4 to the Condensed Consolidated Financial Statements.

## Debt Repurchase Authorization

During the second quarter of 2015, the Board of Directors authorized the repurchase, subject to market conditions and other factors, of up to \$1.0 billion of our outstanding indebtedness in open market or privately negotiated transactions, superseding the previously disclosed debt repurchase authorization from 2005.

On August 3, 2015, the Company commenced a tender offer (the "Offer") to purchase for cash up to \$1.0 billion principal amount of its outstanding 6 5/8% Senior Secured Notes Due 2018 (the "Senior Secured Notes"), which expired on August 28, 2015. Approximately \$936 million principal amount of the Senior Secured Notes were validly tendered and not validly withdrawn in the Offer, including \$165 million by ESL and \$110 million by the Company's domestic pension plan. Holders who validly tendered and did not validly withdraw Senior Secured Notes at or prior to the early tender date of August 14, 2015 received total consideration of \$990 per \$1,000 principal amount of Senior Secured Notes that were accepted for purchase, which included an early tender payment of \$30 per



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

\$1,000 principal amount of Senior Secured Notes accepted for purchase, plus accrued and unpaid interest up to, but excluding, the settlement date. Holders who validly tendered and did not validly withdraw Senior Secured Notes after the early tender date but at or prior to the expiration date of August 28, 2015 received total consideration of \$960 per \$1,000 principal amount of Senior Secured Notes accepted for purchase, plus accrued and unpaid interest up to, but excluding, the settlement date.

We accounted for the Offer in accordance with accounting standards applicable to extinguishment of liabilities and debt modifications and extinguishments. Accordingly, we de-recognized the net carrying amount of Senior Secured Notes of \$929 million (comprised of the principal amount of \$936 million, offset by unamortized debt issuance costs and discount of \$7 million), and the reacquisition cost was \$929 million.

## Unsecured Commercial Paper

We borrow through the commercial paper markets. At October 31, 2015, November 1, 2014 and January 31, 2015, we had outstanding commercial paper borrowings of \$9 million, \$91 million and \$2 million, respectively.

## Secured Short-Term Loan

On September 15, 2014, the Company, through Sears, Sears Development Co. and Kmart Corporation ("Borrowers"), entities wholly-owned and controlled, directly or indirectly by the Company, entered into a \$400 million secured short-term loan (the "Loan") with JPP II, LLC and JPP, LLC (together, the "Lender"), entities affiliated with ESL. The first \$200 million of the Loan was funded at the closing on September 15, 2014 and the remaining \$200 million was funded on September 30, 2014. Proceeds of the Loan were used for general corporate purposes.

The Loan was originally scheduled to mature on December 31, 2014. As permitted by the Loan agreement, the Company paid an extension fee equal to 0.5% of the principal amount to extend the maturity date to February 28, 2015. The Loan had an annual base interest rate of 5%. The Borrowers paid an upfront fee of 1.75% of the full principal amount. The Loan was guaranteed by the Company and was secured by a first priority lien on certain real properties owned by the Borrowers.

On February 25, 2015, we entered into an agreement effective February 28, 2015, to amend and extend the \$400 million secured short-term loan. Under the terms of the amendment, we repaid \$200 million of the \$400 million on March 2, 2015 and the remaining \$200 million on June 1, 2015, resulting in no balance outstanding at October 31, 2015. At January 31, 2015, the outstanding balance of the Loan was \$400 million.

## Domestic Credit Agreement

During the first quarter of 2011, SRAC, Kmart Corporation (together with SRAC, the "Borrowers") and Holdings entered into an amended credit agreement (the "Domestic Credit Agreement"). On October 2, 2013, Holdings and the Borrowers entered into a First Amendment (the "Amendment") to the Domestic Credit Agreement with a syndicate of lenders. Pursuant to the Amendment, the Borrowers borrowed \$1.0 billion under a new senior secured term loan facility (the "Term Loan"). On July 21, 2015, the Borrowers and Holdings entered into an amended and restated credit agreement (the "Amended Domestic Credit Agreement") with a syndicate of lenders that amended and restated the then-existing Domestic Credit Agreement. The Amended Domestic Credit Agreement provides a \$3.275 billion asset-based revolving credit facility (the "Revolving Facility") with a \$1.0 billion letter of credit sub-facility. The maturity date for \$1.971 billion of the Revolving Facility has been extended to July 20, 2020, while \$1.304 billion retains the existing maturity date of April 8, 2016. The Amended Domestic Credit Agreement also governs the existing Term Loan, which retains its maturity date of June 30, 2018. The Amended Domestic Credit Agreement includes an accordion feature that allows the Borrowers to use existing collateral for the facility to obtain up to \$1.0 billion of additional borrowing capacity, subject to borrowing base requirements, as well as a "FILO" ("first in last out") tranche feature that allows an additional \$500 million of borrowing capacity. The Amended Domestic Credit Agreement also increases Holdings' ability to undertake short-term borrowings from \$500 million to \$750 million. Revolving advances under the Amended Domestic Credit Agreement bear interest at a rate equal to, at the election of the Borrowers, either the London Interbank Offered Rate ("LIBOR") or a base rate, in either case plus an



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

applicable margin dependent on Holdings' consolidated leverage ratio (as measured under the Amended Domestic Credit Agreement). The margin with respect to borrowings under the extended commitments ranges from 3.25% to 3.75% for LIBOR loans and from 2.25% to 2.75% for base rate loans. The margin with respect to borrowings under the non-extended commitments remains 2.00% to 2.50% for LIBOR loans and 1.00% to 1.50% for base rate loans. The Amended Domestic Credit Agreement also provides for the payment of fees with respect to issued and undrawn letters of credit at a rate equal to the margin applicable to LIBOR loans and a commitment fee with respect to unused amounts of the Revolving Facility at a rate, depending on facility usage, between 0.375% to 0.625%, per annum, with a minimum of 0.50% applicable to commitments under the extended tranche. From and after April 8, 2016, such commitment fees with respect to the extended tranche will change to a flat 0.50%.

The Revolving Facility is in place as a funding source for general corporate purposes and is secured by a first lien on substantially all of our domestic inventory and credit card and pharmacy receivables, and is subject to a borrowing base formula to determine availability. The Revolving Facility is guaranteed by all domestic subsidiaries of Holdings that own inventory or credit card or pharmacy receivables. The Revolving Facility also permits aggregate second lien indebtedness of up to \$2.0 billion, of which \$304 million in second lien notes were outstanding at October 31, 2015, resulting in \$1.7 billion of permitted second lien indebtedness, subject to limitations imposed by a borrowing base requirement under the indenture that governs our 6 5/8% senior secured notes due 2018.

The Term Loan bears interest at a rate equal to, at the election of the Borrowers, either (1) LIBOR (subject to a 1.00% LIBOR floor) or (2) the highest of (x) the prime rate of the bank acting as agent of the syndicate of lenders, (y) the federal funds rate plus 0.50% and (z) the one-month LIBOR rate plus 1.00% (the highest of (x), (y) and (z), the "Base Rate"), plus an applicable margin for LIBOR loans of 4.50% and for Base Rate loans of 3.50%. Currently, the Borrowers are required to repay the Term Loan in quarterly installments of \$2.5 million, with the remainder of the Term Loan maturing June 30, 2018. Additionally, the Borrowers are required to make certain mandatory repayments of the Term Loan from excess cash flow (as defined in the Amended Domestic Credit Agreement). The Term Loan may be prepaid in whole or part without penalty. The Term Loan is secured by the same collateral as the Revolving Facility on a pari passu basis with the Revolving Facility, and is guaranteed by the same subsidiaries of the Company that guarantee the Revolving Facility. At October 31, 2015, November 1, 2014 and January 31, 2015, respectively, we had borrowings of \$983 million, \$993 million and \$990 million under the Term Loan, and carrying value, net of the remaining discount, of \$977 million, \$985 million and \$983 million.

The Amended Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, subject to specified exceptions that are available if, in each case, no event of default under the credit facility exists immediately before or after giving effect to the restricted payment. These include exceptions that require that projected availability under the credit facility, as defined, is at least 15%, exceptions that may be subject to certain maximum amounts and an exception that requires that the restricted payment is funded from cash on hand and not from borrowings under the credit facility. Further, the Amended Domestic Credit Agreement includes customary covenants that restrict our ability to make dispositions, prepay debt, and make investments, subject, in each case, to various exceptions. The Amended Domestic Credit Agreement also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0.

At October 31, 2015, November 1, 2014 and January 31, 2015, we had \$677 million, \$1.6 billion and \$213 million, respectively, of Revolving Facility borrowings and \$654 million, \$671 million and \$667 million, respectively, of letters of credit outstanding under the Revolving Facility. At October 31, 2015, November 1, 2014 and January 31, 2015, the amount available to borrow under the Revolving Facility was \$963 million, \$234 million and \$808 million, respectively, which reflects the effect of the springing fixed charge coverage ratio covenant and the borrowing base limitation. The majority of the letters of credit outstanding are used to provide collateral for our insurance programs.

Senior Secured Notes

In October 2010, we sold \$1.0 billion aggregate principal amount of senior secured notes (the "Senior Secured Notes"), which bear interest at 6 5/8% per annum and mature on October 15, 2018. Concurrent with the closing of the sale of the Senior Secured Notes, the Company sold \$250 million aggregate principal amount of Senior Secured Notes to the Company's domestic pension plan in a private placement, none of which remain in the domestic pension plan as a result of the Offer discussed above. The Senior Secured Notes are guaranteed by certain

12

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## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

subsidiaries of the Company and are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables (the "Collateral"). The lien that secures the Senior Secured Notes is junior in priority to the lien on such assets that secures obligations under the Amended Domestic Credit Agreement, as well as certain other first priority lien obligations. The Company used the net proceeds of this offering to repay borrowings outstanding under a previous domestic credit agreement on the settlement date and to fund the working capital requirements of our retail businesses, capital expenditures and for general corporate purposes. The indenture under which the Senior Secured Notes were issued contains restrictive covenants that, among other things, (1) limit the ability of the Company and certain of its domestic subsidiaries to create liens and enter into sale and leaseback transactions and (2) limit the ability of the Company to consolidate with or merge into, or sell other than for cash or lease all or substantially all of its assets to, another person. The indenture also provides for certain events of default, which, if any were to occur, would permit or require the principal and accrued and unpaid interest on all the then outstanding Senior Secured Notes to be due and payable immediately. Generally, the Company is required to offer to repurchase all outstanding Senior Secured Notes at a purchase price equal to 101% of the principal amount if the borrowing base (as calculated pursuant to the indenture) falls below the principal value of the Senior Secured Notes plus any other indebtedness for borrowed money that is secured by liens on the Collateral for two consecutive quarters or upon the occurrence of certain change of control triggering events. The Company may call the Senior Secured Notes at a premium based on the "Treasury Rate" as defined in the indenture, plus 50 basis points. On September 6, 2011, we completed our offer to exchange the Senior Secured Notes held by nonaffiliates for a new issue of substantially identical notes registered under the Securities Act of 1933, as amended. As discussed above, the Company completed the Offer for \$936 million principal amount of its outstanding Senior Secured Notes. The carrying value of Senior Secured Notes, net of the remaining discount, was \$304 million, \$1.2 billion, and \$1.2 billion at October 31, 2015, November 1, 2014, and January 31, 2015, respectively.

## Senior Unsecured Notes

On October 20, 2014, the Company announced its board of directors had approved a rights offering allowing its stockholders to purchase up to \$625 million in aggregate principal amount of 8% senior unsecured notes due 2019 and warrants to purchase shares of its common stock. The subscription rights were distributed to all stockholders of the Company as of October 30, 2014, the record date for this rights offering, and every stockholder had the right to participate on the same terms in accordance with its pro rata ownership of the Company's common stock, except that holders of the Company's restricted stock that was unvested as of the record date received cash awards in lieu of subscription rights. This rights offering closed on November 18, 2014 and was oversubscribed.

Accordingly, on November 21, 2014, the Company issued \$625 million aggregate original principal amount of 8% senior unsecured notes due 2019 (the "Senior Unsecured Notes") and received proceeds of \$625 million which were used for general corporate purposes. The Senior Unsecured Notes are the unsecured and unsubordinated obligations of the Company and rank equal in right of payment with the existing and future unsecured and unsubordinated indebtedness of the Company. The Senior Unsecured Notes bear interest at a rate of 8% per annum and the Company will pay interest semi-annually on June 15 and December 15 of each year. The Senior Unsecured Notes are not guaranteed.

We accounted for the Senior Unsecured Notes in accordance with accounting standards applicable to distinguishing liabilities from equity and debt with conversion and other options. Accordingly, we allocated the proceeds received for the Senior Unsecured Notes based on the relative fair values of the Senior Unsecured Notes and warrants, which resulted in a discount to the notes of approximately \$278 million. The fair value of the Senior Unsecured Notes and warrants was estimated based on quoted market prices for the same issues using Level 1 measurements as defined in Note 4. The discount is being amortized over the life of the Senior Unsecured Notes using the effective interest method with an effective interest rate of 11.55%. Approximately \$5 million of the discount was amortized during 2014, resulting in a remaining discount of approximately \$273 million at January 31, 2015. The carrying value of the Senior Unsecured Notes net of the remaining discount was approximately \$352 million at January 31, 2015.

Approximately \$25 million of the discount was amortized during the 39-week period ended October 31, 2015, resulting in a remaining discount of approximately \$248 million at October 31, 2015. The book value of the Senior Unsecured Notes net of the remaining discount was approximately \$377 million at October 31, 2015.



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

Wholly owned Insurance Subsidiary and Intercompany Securities

We have numerous types of insurable risks, including workers' compensation, product and general liability, automobile, warranty, asbestos and environmental claims and the extended service contracts we sell to our customers. In addition, we provide credit insurance to third party creditors of the Company to mitigate their credit risk with the Company. The associated risks are managed through Holdings' wholly owned insurance subsidiary, Sears Reinsurance Company Ltd. ("Sears Re"), a Bermuda Class 3 insurer.

In accordance with applicable insurance regulations, Sears Re holds marketable securities to support the insurance coverage it provides. Sears has utilized two securitization structures to issue specific securities in which Sears Re has invested its capital to fund its insurance obligations. In November 2003, Sears formed a Real Estate Mortgage Investment Conduit ("REMIC"). The real estate associated with 125 Full-line stores was contributed to indirect wholly owned subsidiaries of Sears, and then leased back to Sears. The contributed stores were mortgaged and the REMIC issued to wholly owned subsidiaries of Sears (including Sears Re) \$1.3 billion (par value) of securities (the "REMIC Securities") that are secured by the mortgages and collateral assignments of the store leases. Payments to the holders on the REMIC Securities are funded by the lease payments. In May 2006, a subsidiary of Holdings contributed the rights to use the Kenmore, Craftsman and DieHard trademarks in the U.S. and its possessions and territories to KCD IP, LLC, an indirect wholly owned subsidiary of Holdings. KCD IP, LLC has licensed the use of the trademarks to subsidiaries of Holdings, including Sears and Kmart. Asset-backed securities with a par value of \$1.8 billion (the "KCD Securities") were issued by KCD IP, LLC and subsequently purchased by Sears Re, the collateral for which includes the trademark rights and royalty income. Payments to the holders on the KCD Securities are funded by the royalty payments. The issuers of the REMIC Securities and KCD Securities and the owners of these real estate and trademark assets are bankruptcy remote, special purpose entities that are indirect wholly owned subsidiaries of Holdings. Cash flows received from rental streams and licensing fee streams paid by Sears, Kmart, other affiliates and third parties, are used for the payment of fees and interest on these securities. In the fourth quarter of fiscal 2013, Holdings contributed all of the outstanding capital stock of Sears Re to SRe Holding Corporation, a direct wholly owned subsidiary of Holdings. Sears Re thereafter reduced its excess statutory capital through the distribution of all REMIC Securities held by it to SRe Holding Corporation. Since the inception of the REMIC and KCD IP, LLC, the REMIC Securities and the KCD Securities have been entirely held by our wholly owned consolidated subsidiaries. At October 31, 2015, November 1, 2014 and January 31, 2015, the net book value of the securitized trademark rights was approximately \$1.0 billion. The net book value of the securitized real estate assets was approximately \$0.6 billion at October 31, 2015, and approximately \$0.7 billion at both November 1, 2014 and January 31, 2015.

Trade Creditor Matters

We have ongoing discussions concerning our liquidity and financial position with the vendor community and third parties that offer various credit protection services to our vendors. The topics discussed have included such areas as pricing, payment terms and ongoing business arrangements. As of the date of this report, we have not experienced any significant disruption in our access to merchandise or our operations.

NOTE 3—DERIVATIVE FINANCIAL INSTRUMENTS

We primarily used derivatives as a risk management tool to decrease our exposure to fluctuations in the foreign currency market, and do not use derivative financial instruments for trading or speculative purposes. Prior to de-consolidation, we were exposed to fluctuations in foreign currency exchange rates as a result of our net investment in Sears Canada. Further, Sears Canada was exposed to fluctuations in foreign currency exchange rates due to inventory purchase contracts denominated in U.S. dollars. We had no material outstanding derivatives at October 31, 2015, November 1, 2014 or January 31, 2015. The gains on hedging activity were not material for the 13-and 39-week periods ended November 1, 2014.

Hedges of Net Investment in Sears Canada

During the 13-week period ended November 1, 2014, we entered into foreign currency forward contracts with a total Canadian notional value of \$300 million. These contracts were designated and qualify as hedges of the foreign

currency exposure of our net investment in Sears Canada. On October 16, 2014, we settled foreign currency forward

14

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SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

contracts with a total Canadian notional value of \$187 million and de-designated the remaining contracts with a total Canadian notional value of \$113 million as hedges, which were settled on October 27, 2014.

For derivatives that were designated as hedges of our net investment in Sears Canada, we assessed effectiveness based on changes in forward currency exchange rates. Changes in forward rates on the derivatives were recorded in the currency translation adjustments line in accumulated other comprehensive loss prior to the de-consolidation of Sears Canada on October 16, 2014. Subsequent to that date, the change in forward rates on the remaining derivative contracts that were no longer designated as hedges was recorded in Interest and investment income in the Condensed Consolidated Statements of Operations.

We settled foreign currency forward contracts during the 13-week and 39-week periods ended November 1, 2014 and received a net amount of \$8 million relative to these contract settlements.

**NOTE 4—FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES**

We determine fair value of financial assets and liabilities based on the following fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three levels:

Level 1 inputs – unadjusted quoted prices in active markets for identical assets or liabilities that we have the ability to access. An active market for the asset or liability is one in which transactions for the asset or liability occur with sufficient frequency and volume to provide ongoing pricing information.

Level 2 inputs – inputs other than quoted market prices included in Level 1 that are observable, either directly or indirectly, for the asset or liability. Level 2 inputs include, but are not limited to, quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs other than quoted market prices that are observable for the asset or liability, such as interest rate curves and yield curves observable at commonly quoted intervals, volatilities, credit risk and default rates.

Level 3 inputs – unobservable inputs for the asset or liability.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

Accounts receivable, merchandise payables, short-term borrowings, accrued liabilities, cash and domestic cash equivalents are reflected in the Condensed Consolidated Balance Sheets at cost, which approximates fair value due to the short-term nature of these instruments. The fair value of our long-term debt is disclosed in Note 2. The following tables provide the fair value measurement amounts for other financial assets and liabilities recorded in our Condensed Consolidated Balance Sheets at fair value at October 31, 2015, November 1, 2014 and January 31, 2015:

millions	Total Fair Value Amounts at October 31, 2015	Level 1	Level 2	Level 3
Equity method investments <sup>(1)</sup>	\$86	\$86	\$—	\$—
millions	Total Fair Value Amounts at November 1, 2014	Level 1	Level 2	Level 3
Equity method investments <sup>(1)</sup>	\$225	\$225	\$—	\$—
millions	Total Fair Value Amounts at January 31, 2015	Level 1	Level 2	Level 3
Equity method investments <sup>(1)</sup>	\$111	\$111	\$—	\$—

<sup>(1)</sup> Included within Other assets on the Condensed Consolidated Balance Sheets.

**Assets and Liabilities that are Measured at Fair Value on a Nonrecurring Basis**

Assets and liabilities that are measured at fair value on a nonrecurring basis relate primarily to our tangible fixed assets, goodwill and other intangible assets, which are remeasured when the derived fair value is below carrying value on our Condensed Consolidated Balance Sheets. For these assets, we do not periodically adjust carrying value to fair value except in the event of impairment. When we determine that impairment has occurred, we measure the impairment and adjust the carrying value. With the exception of the fixed asset impairments described in Note 5, we had no significant remeasurements of such assets or liabilities to fair value during the 13- and 39-week periods ended October 31, 2015 and November 1, 2014.

**NOTE 5—STORE CLOSING CHARGES, SEVERANCE COSTS, IMPAIRMENTS AND REAL ESTATE TRANSACTIONS****Store Closings and Severance**

During the 13-week period ended October 31, 2015, we closed 11 stores in our Kmart segment and three stores in our Sears Domestic segment we previously announced would close. During the 39-week period ended October 31, 2015, we closed 27 stores in our Kmart segment and nine stores in our Sears Domestic segment we previously announced would close. We made the decision to close nine stores in our Kmart segment and two stores in our Sears Domestic segment during the 13-week period ended October 31, 2015, and 31 stores in our Kmart segment and nine stores in our Sears Domestic segment during the 39-week period ended October 31, 2015.

During the 13-week period ended November 1, 2014, we closed 27 stores in our Kmart segment and six stores in our Sears Domestic segment we previously announced would close. During the 39-week period ended November 1, 2014, we closed 102 stores in our Kmart segment and 27 stores in our Sears Domestic segment we previously announced would close. We made the decision to close 73 stores in our Kmart segment and 37 stores in our Sears Domestic segment during the 13-week period ended November 1, 2014, and 113 stores in our Kmart segment and 43 stores in our Sears Domestic segment during the 39-week period ended November 1, 2014.

In accordance with accounting standards governing costs associated with exit or disposal activities, expenses related to future rent payments for which we no longer intend to receive any economic benefit are accrued for when we cease to use the leased space and have been reduced for any income that we believe can be realized through sub-leasing the leased space.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

Store closing costs and severance recorded for the 13- and 39-week periods ended October 31, 2015 and November 1, 2014 were as follows:

millions	Markdowns <sup>(1)</sup>	Severance Costs <sup>(2)</sup>	Lease Termination Costs <sup>(2)</sup>	Other Charges <sup>(2)</sup>	Impairment and Accelerated Depreciation <sup>(3)</sup>	Total Store Closing Costs
Kmart	\$5	\$—	\$(5	) \$1	\$—	\$1
Sears Domestic	1	—	(3	) —	—	(2 )
Total for the 13-week period ended October 31, 2015	\$6	\$—	\$(8	) \$1	\$—	\$(1 )
Kmart	\$31	\$6	\$—	\$11	\$2	\$50
Sears Domestic	10	3	1	6	4	24
Sears Canada	—	1	—	—	—	1
Total for the 13-week period ended November 1, 2014	\$41	\$10	\$1	\$17	\$6	\$75
Kmart	\$14	\$2	\$22	\$4	\$—	\$42
Sears Domestic	3	2	(12	) 1	2	(4 )
Total for the 39-week period ended October 31, 2015	\$17	\$4	\$10	\$5	\$2	\$38
Kmart	\$46	\$10	\$11	\$17	\$5	\$89
Sears Domestic	12	5	3	7	12	39
Sears Canada	1	10	5	—	—	16
Total for the 39-week period ended November 1, 2014	\$59	\$25	\$19	\$24	\$17	\$144

<sup>(1)</sup> Recorded within Cost of sales, buying and occupancy on the Condensed Consolidated Statements of Operations. Recorded within Selling and administrative on the Condensed Consolidated Statements of Operations. Lease

<sup>(2)</sup> termination costs are net of estimated sublease income, and include the reversal of closed store reserves for which the lease agreement has been terminated and the reversal of deferred rent balances related to closed stores.

<sup>(3)</sup> Costs for the 13- and 39-week periods ended October 31, 2015, and the 13-week period ended November 1, 2014 are recorded within Depreciation and amortization on the Condensed Consolidated Statement of Operations. Costs for the 39-week period ended November 1, 2014 include \$10 million recorded within Impairment charges and \$7 million recorded within Depreciation and amortization on the Condensed Consolidated Statement of Operations.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

Store closing cost accruals of \$158 million, \$153 million and \$207 million at October 31, 2015, November 1, 2014 and January 31, 2015, respectively, were as follows:

millions	Severance Costs	Lease Termination Costs	Other Charges	Total
Balance at November 1, 2014	\$22	\$112	\$19	\$153
Store closing costs	31	55	(4)	82
Payments/utilizations	(10)	(11)	(7)	(28)
Balance at January 31, 2015	43	156	8	207
Store closing costs	4	12	5	21
Payments/utilizations	(19)	(42)	(9)	(70)
Balance at October 31, 2015	\$28	\$126	\$4	\$158

## Long-Lived Assets

In accordance with accounting standards governing the impairment or disposal of long-lived assets, we performed an impairment test of certain of our long-lived assets due to events and changes in circumstances during the 13- and 39-week periods ended October 31, 2015 that indicated an impairment might have occurred. As a result of impairment testing, the Company recorded impairment charges of \$17 million, of which \$7 million and \$10 million were recorded within the Sears Domestic and Kmart segments, respectively, during the 13-week period ended October 31, 2015, and \$71 million, of which \$59 million and \$12 million were recorded within the Sears Domestic and Kmart segments, respectively, during the 39-week period ended October 31, 2015.

As a result of impairment testing, triggered by a decline in operating performance at certain locations within the Sears Canada segment, the Company recorded impairment charges of \$15 million during the 39-week period ended November 1, 2014 within the Sears Canada segment.

## Real Estate Transactions

On April 1, 2015, April 13, 2015, and April 30, 2015, Holdings and General Growth Properties, Inc. ("GGP"), Simon Property Group, Inc. ("Simon") and The Macerich Company ("Macerich"), respectively, announced that they entered into three distinct real estate joint ventures (collectively, the "JVs"). Holdings contributed 31 properties to the JVs where Holdings currently operates stores (the "JV properties"), in exchange for a 50% interest in the JVs and \$429 million in cash (\$426 million, net of closing costs) (the "JV transactions"). The JV transactions valued the JV properties at \$858 million in the aggregate.

On July 7, 2015, Holdings completed its rights offering and sale-leaseback transaction (the "Seritage transaction") with Seritage Growth Properties ("Seritage"), a recently formed, independent publicly traded real estate investment trust ("REIT"). As part of the Seritage transaction, Holdings sold 235 properties to Seritage (the "REIT properties") along with Holdings' 50% interest in the JVs. Holdings received aggregate gross proceeds from the Seritage transaction of \$2.7 billion (\$2.6 billion, net of closing costs). The Seritage transaction was partially financed through the sale of common shares and limited partnership units, totaling \$1.6 billion, including \$745 million received from ESL and its affiliates as further described in Note 13. The Seritage transaction was also partially financed by Seritage through mortgage and mezzanine loan proceeds totaling \$1.2 billion. Immediately prior to completing the Seritage transaction, subsidiaries of Kmart and Sears obtained mortgage and mezzanine financing for the REIT properties. Upon completion of the Seritage transaction, all obligations with respect to such financing were assumed by Seritage. The Seritage transaction valued the REIT properties at \$2.3 billion in the aggregate.

In connection with the Seritage transaction and JV transactions, Holdings has entered into agreements with Seritage and the JVs under which Holdings leases 255 of the properties (the "Master Leases"), with the remaining properties being leased by Seritage to third parties. The Master Leases generally are triple net leases with respect to the space occupied by Holdings, and Holdings has the obligation to pay rent, costs and expenses of operation, repair, and maintenance of the space occupied. The Master Leases have an initial term of 10 years. The master lease for the REIT

properties provides Holdings three options for five-year renewals of the term and a final option for a four-year

18

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## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

renewal. The Master Leases for the JV properties provide Holdings two options for five-year renewals of the term. Seritage and the JVs have a recapture right with respect to approximately 50% of the space within the stores at the REIT properties and JV properties (subject to certain exceptions), in addition to all of the automotive care centers which are free-standing or attached as “appendages”, and all outparcels or outlots, as well as certain portions of parking areas and common areas, except as set forth in the Master Leases, for no additional consideration. With respect to 21 stores identified in the Master Leases, Seritage has the further additional right to recapture 100% of the space within the Holdings’ main store, effectively terminating the Master Leases with respect to such properties. The Master Leases also provide Holdings certain rights to terminate the Master Leases with respect to REIT properties or JV properties that cease to be profitable for operation by Holdings. In order to terminate the Master Lease with respect to a certain property, Holdings must make a payment to Seritage or the JV of an amount equal to one year of rent (together with taxes and other expenses) with respect to such property. Such termination right, however, is limited so that it will not have the effect of reducing the fixed rent under the Master Lease for the REIT properties by more than 20% per annum.

Also, in connection with the Seritage transaction and JV transactions, Holdings assigned its lease agreements with third party tenants for REIT properties and JV properties to Seritage and each of the JVs, respectively, and also assigned rental income from Lands' End for REIT properties and JV properties to Seritage and each of the JVs, respectively.

The initial amount of aggregate annual base rent under the Master Leases is \$134 million for the REIT properties and \$42 million for the JV properties, with increases of 2% per year beginning in the second lease year for the REIT properties and in the fourth lease year for the JV properties. Holdings recorded rent expense of \$27 million and \$43 million, respectively, in Cost of sales, buying and occupancy for the 13- and 39-week periods ended October 31, 2015. Rent expense consists of straight-line rent expense of \$50 million and \$73 million, respectively, offset by amortization of a deferred gain on sale-leaseback of \$23 million and \$30 million, respectively, for the 13- and 39-week periods ended October 31, 2015. For the 13- and 39-week periods ended October 31, 2015, rent expense of \$23 million and \$38 million, respectively, (consisting of straight-line rent expense of \$41 million and \$62 million, respectively, offset by amortization of a deferred gain on sale-leaseback of \$18 million and \$24 million, respectively) was recorded in our Sears Domestic segment, and rent expense of \$4 million and \$5 million, respectively (consisting of straight-line rent expense of \$9 million and \$11 million, respectively, offset by amortization of a deferred gain on sale-leaseback of \$5 million and \$6 million, respectively), was recorded in our Kmart segment.

We accounted for the Seritage transaction and JV transactions in accordance with accounting standards applicable to real estate sales and sale-leaseback transactions. We determined that the Seritage transaction qualifies for sales recognition and sale-leaseback accounting. Because of our initial ownership interest in the JVs and continuing involvement in the properties, we determined that the JV transactions, which occurred in the first quarter of 2015, did not initially qualify for sale-leaseback accounting and, therefore, accounted for the JV transactions as financing transactions and, accordingly, recorded a sale-leaseback financing obligation of \$426 million and continued to report the real property assets on our Condensed Consolidated Balance Sheets at May 2, 2015. Upon the sale of our 50% interest in the JVs to Seritage, the continuing involvement through an ownership interest in the buyer-lessor no longer exists, and Holdings determined that the JV transactions then qualified for sales recognition and sale-leaseback accounting, with the exception of four properties for which we still have continuing involvement as a result of an obligation to redevelop the stores for a third-party tenant and pay rent on behalf of the third-party tenant until it commences rent payments to the JVs.

With the exception of the four properties that have continuing involvement, in accordance with accounting standards related to sale-leaseback transactions, Holdings recognized any loss on sale immediately, any gain on sale in excess of the present value of minimum lease payments immediately, and any remaining gain was deferred and will be recognized in proportion to the related rent expense over the lease term. Holdings received aggregate net proceeds of \$3.1 billion for the Seritage transaction and JV transactions. The carrying amount of Property and equipment, net and



lease balances related to third-party leases that were assigned to Seritage and the JVs was \$1.5 billion at July 7, 2015, of which \$1.3 billion was recorded in our Sears Domestic segment and \$175 million in our Kmart segment. Accordingly, during the second quarter of 2015, Holdings recognized an immediate net gain of \$508 million within Gain on sales of assets on the Condensed Consolidated Statement of Operations for the 39-week period ended October 31, 2015, comprised of a gain of \$625 million for the amount of gain on sale in excess of the present value

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

of minimum lease payments, offset by a loss of \$117 million for properties where the fair value was less than the carrying value and the write-off of lease balances related to third-party leases that were assigned to Seritage and the JVs. For the 39-week period ended October 31, 2015, an immediate net gain of \$371 million (comprised of a gain of \$471 million and loss of \$100 million) was recorded in our Sears Domestic segment, and an immediate net gain of \$137 million (comprised of a gain of \$154 million and loss of \$17 million) was recorded in our Kmart segment. The remaining gain of \$894 million was deferred and will be recognized in proportion to the related rent expense, which is a component of Cost of sales, buying and occupancy, on the Condensed Consolidated Statement of Operations, over the lease term. At October 31, 2015, \$89 million of the deferred gain on sale-leaseback is classified as current within Other current liabilities and \$775 million is classified as long-term as Deferred gain on sale-leaseback on the Condensed Consolidated Balance Sheets.

Holdings accounted for the four properties that have continuing involvement as a financing transaction in accordance with accounting standards related to sale-leaseback transactions. Accordingly, Holdings recorded a sale-leaseback financing obligation of \$164 million, which is classified as long-term as Sale-leaseback financing obligation on the Condensed Consolidated Balance Sheet at October 31, 2015. The decrease in the sale-leaseback financing obligation from \$426 million at May 2, 2015 to \$164 million at October 31, 2015 represents a noncash change. We continued to report the real property assets of \$51 million at October 31, 2015 on our Condensed Consolidated Balance Sheets, which are included in our Sears Domestic segment.

The obligation for future minimum lease payments at October 31, 2015 for the four properties that have continuing involvement is \$105 million over the 10 year lease term, and is \$10 million for each of 2016, 2017, 2018, and 2019, respectively, and \$11 million for 2020. This obligation for future minimum lease payments includes \$60 million of rent on behalf of a third-party tenant over the 10 year lease term. We will no longer have the obligation to pay rent on behalf of the third-party tenant when it commences rent payments to the JVs, which we expect to occur within one to two years.

During the 13-week period ended October 31, 2015, we recorded gains on the sales of assets of \$83 million recognized on the sale of one Sears Full-line store for which we received \$102 million of cash proceeds, \$90 million of which was received during the third quarter of 2014. As the leaseback ended and the remaining cash proceeds of \$12 million were received during the 13-week period ended October 31, 2015, we recognized the gain that had previously been deferred. During the 39-week period ended October 31, 2015, we also recorded gains on the sales of assets of \$86 million recognized on the sale of two Sears Full-line stores for which we received \$96 million of cash proceeds, and \$10 million recognized on the surrender and early termination of one Kmart store lease. In connection with one of the Sears Full-line stores, we entered into a leaseback agreement for up to six months. We determined that we have surrendered substantially all of our rights and obligations, and, therefore, immediate gain recognition is appropriate on these transactions.

During the 39-week period ended November 1, 2014, we recorded gains on the sales of assets of \$148 million in connection with real estate transactions, which included a gain of \$42 million recognized on the sale of two Sears Full-line stores for which we received \$64 million of cash proceeds, a gain of \$13 million recognized on the sale of a distribution facility in our Sears Domestic segment for which we received \$16 million of cash proceeds and a gain of \$10 million recognized on sale of a Kmart store for which we received \$10 million of cash proceeds.

Additionally, during the 39-week period ended November 1, 2014, we recorded investment income of \$35 million related to the sale of joint venture interests for which Sears Canada received \$65 million (\$71 million Canadian) in cash proceeds.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## NOTE 6—EQUITY

## Earnings per Share

The following table sets forth the components used to calculate basic and diluted loss per share attributable to Holdings' shareholders. During the 13- and 39-week period ended October 31, 2015, warrants, restricted stock awards and restricted stock units, totaling 1.4 million shares and 6.7 million shares, respectively, were not included in the computation of diluted loss per share attributable to Holdings' shareholders because the effect of their inclusion would have been antidilutive. During both the 13- and 39-week periods ended November 1, 2014, restricted stock awards and restricted stock units, totaling 0.1 million shares, were not included in the computation of diluted loss per share attributable to Holdings' shareholders because the effect of their inclusion would have been antidilutive.

millions, except earnings per share	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
Basic weighted average shares	106.6	106.4	106.5	106.3
Diluted weighted average shares	106.6	106.4	106.5	106.3
Net loss attributable to Holdings' shareholders	\$ (454 )	\$ (548 )	\$ (549 )	\$ (1,523 )
Loss per share attributable to Holdings' shareholders:				
Basic	\$ (4.26 )	\$ (5.15 )	\$ (5.15 )	\$ (14.33 )
Diluted	\$ (4.26 )	\$ (5.15 )	\$ (5.15 )	\$ (14.33 )

## Accumulated Other Comprehensive Loss

The following table displays the components of accumulated other comprehensive loss:

millions	October 31, 2015	November 1, 2014	January 31, 2015
Pension and postretirement adjustments (net of tax of \$(296) for all periods presented)	\$ (1,832 )	\$ (893 )	\$ (2,028 )
Currency translation adjustments (net of tax of \$0 for all periods presented)	(2 )	(2 )	(2 )
Accumulated other comprehensive loss	\$ (1,834 )	\$ (895 )	\$ (2,030 )

Pension and postretirement adjustments relate to the net actuarial loss on our pension and postretirement plans recognized as a component of accumulated other comprehensive loss.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Income Tax Expense Allocated to Each Component of Other Comprehensive Income

Income tax expense allocated to each component of other comprehensive income (loss) was as follows:

millions	13 Weeks Ended October 31, 2015			13 Weeks Ended November 1, 2014		
	Before Tax Amount	Tax Expense	Net of Tax Amount	Before Tax Amount	Tax Expense	Net of Tax Amount
Other comprehensive income (loss)						
Pension and postretirement adjustments <sup>(1)</sup>	\$65	\$—	\$65	\$30	\$—	\$30
Currency translation adjustments	—	—	—	(11 )	—	(11 )
Sears Canada de-consolidation	—	—	—	(186 )	—	(186 )
Total other comprehensive income (loss)	\$65	\$—	\$65	\$(167 )	\$—	\$(167 )
millions	39 Weeks Ended October 31, 2015			39 Weeks Ended November 1, 2014		
	Before Tax Amount	Tax Expense	Net of Tax Amount	Before Tax Amount	Tax Expense	Net of Tax Amount
Other comprehensive income (loss)						
Pension and postretirement adjustments <sup>(1)</sup>	\$196	\$—	\$196	\$98	\$(3 )	\$95
Deferred loss on derivatives	—	—	—	(2 )	—	(2 )
Currency translation adjustments	—	—	—	4	(1 )	3
Sears Canada de-consolidation	—	—	—	(186 )	—	(186 )
Total other comprehensive income (loss)	\$196	\$—	\$196	\$(86 )	\$(4 )	\$(90 )

<sup>(1)</sup> Included in the computation of net periodic benefit expense. See Note 7 to the Condensed Consolidated Financial Statements.

## Common Share Repurchase Program

During the 13- and 39-week periods ended October 31, 2015 and November 1, 2014, we did not repurchase any shares of our common stock under our common share repurchase program. At October 31, 2015, we had approximately \$504 million of remaining authorization under our common share repurchase program.

The share repurchase program has no stated expiration date and share repurchases may be implemented using a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, the purchase of call options, the sale of put options or otherwise, or by any combination of such methods.

## Issuance of Warrants to Purchase Common Stock

On November 21, 2014, the Company issued an aggregate of approximately 22 million warrants pursuant to the exercise of rights in the rights offering for \$625 million in aggregate principal amount of 8% Senior Unsecured Notes due 2019 and warrants to purchase shares of its common stock. The exercise price and the number of shares of common stock issuable upon exercise of a warrant are both subject to adjustment in certain circumstances. As of October 31, 2015, each warrant, when exercised, will entitle the holder thereof to purchase 1.11 shares of the Company's common stock at an exercise price of \$25.686 per share under the terms of the warrant agreement, adjusted from the previously disclosed one share of Company common stock at an exercise price of \$28.41 per share. The exercise price is payable in cash or by surrendering 8% Senior Unsecured Notes due 2019 with a principal amount at least equal to the exercise price. The warrants may be exercised at any time after November 24, 2014. Unless earlier exercised, the warrants will expire on December 15, 2019.

We accounted for the warrants in accordance with accounting standards applicable to distinguishing liabilities from equity and debt with conversion and other options. Accordingly, the warrants have been classified as Capital in excess of par value on the Condensed Consolidated Balance Sheet based on the relative fair value of the warrants and the related 8% Senior Unsecured Notes due 2019 at the time of issuance. The fair value of the warrants and the

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

related 8% Senior Unsecured Notes due 2019 was estimated based on quoted market prices for the same issues using Level 1 measurements as defined in Note 4.

## NOTE 7—BENEFIT PLANS

## Pension and Postretirement Benefit Plans

We provide benefits to certain associates who are eligible under various defined benefit pension plans, contributory defined benefit pension plans and other postretirement plans, primarily retiree medical benefits. For purposes of determining the periodic expense of our defined benefit plans, we use the fair value of plan assets as the market related value. The following table summarizes the components of total net periodic benefit expense, recorded within Selling and administrative on the Condensed Consolidated Statements of Operations, for our retirement plans:

millions	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
Components of net periodic expense:				
Interest cost	\$54	\$68	\$162	\$219
Expected return on plan assets	(62	) (75	) (187	) (244
Amortization of experience losses	65	30	196	92
Net periodic expense	\$57	\$23	\$171	\$67
Contributions				

During the 13- and 39-week periods ended October 31, 2015, we made total contributions of \$117 million and \$246 million, respectively, to our pension and postretirement plans. During the 13- and 39-week periods ended November 1, 2014, we made total contributions of \$161 million and \$366 million, respectively, to our pension and postretirement plans. We anticipate making aggregate contributions to our defined benefit and postretirement plans of approximately \$71 million over the remainder of 2015.

## NOTE 8—INCOME TAXES

We had gross unrecognized tax benefits of \$142 million at October 31, 2015, \$120 million at November 1, 2014 and \$131 million at January 31, 2015. Of the amount at October 31, 2015, \$92 million, would, if recognized, impact our effective tax rate, with the remaining amount being comprised of unrecognized tax benefits related to gross temporary differences or any other indirect benefits. During the 13-week period ended October 31, 2015, gross unrecognized tax benefits increased by \$4 million due to state activity. During the 39-week period ended October 31, 2015, gross unrecognized tax benefits increased by \$11 million. During the 13-week period ended November 1, 2014, gross unrecognized tax benefits decreased by \$21 million. During the 39-week period ended November 1, 2014, gross unrecognized tax benefits decreased by \$29 million due to the Lands' End spin-off and Sears Canada's de-consolidation. We expect that our unrecognized tax benefits could decrease by as much as \$6 million over the next 12 months for tax audit settlements and the expiration of the statute of limitations for certain jurisdictions.

We classify interest expense and penalties related to unrecognized tax benefits and interest income on tax overpayments as components of income tax expense. At October 31, 2015, November 1, 2014 and January 31, 2015, the total amount of interest and penalties included in our tax accounts in our Condensed Consolidated Balance Sheet was \$56 million (\$37 million net of federal benefit), \$48 million (\$31 million net of federal benefit), and \$49 million (\$32 million net of federal benefit), respectively. The total amount of net interest expense recognized as part of Income tax expense in our Condensed Consolidated Statements of Operations was \$2 million (net of federal benefit) and \$5 million (net of federal benefit), respectively, for the 13- and 39-week periods ended October 31, 2015. We recognized a negligible net interest benefit (net of federal benefit) and \$3 million net interest expense (net of federal benefit), respectively, for the 13- and 39-week periods ended November 1, 2014.

We file income tax returns in both the United States and various foreign jurisdictions. The U.S. Internal Revenue Service ("IRS") has completed its examination of all federal tax returns of Holdings through the 2009 return, and all



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

matters arising from such examinations have been resolved. In addition, Holdings and Sears are under examination by various state, local and foreign income tax jurisdictions for the years 2002 through 2013, and Kmart is under examination by such jurisdictions for the years 2006 through 2013.

At the end of 2014, we had a federal and state net operating loss ("NOL") deferred tax asset of \$1.8 billion, which will expire predominately between 2019 and 2035. We have credit carryforwards of \$791 million, which will expire between 2015 and 2035.

On July 7, 2015, Holdings completed its rights offering and sale-leaseback transaction with Seritage, a recently formed independent publicly traded REIT. As part of the transaction, Holdings sold 235 properties to Seritage along with Holdings' 50% interests in joint ventures with each of Simon Property Group, Inc., General Growth Properties, Inc., and The Macerich Company, which together hold an additional 31 properties (See Note 5).

In connection with the sale-leaseback transaction with Seritage in the second quarter of 2015, along with the Simon Property Group, Inc., General Growth Properties, Inc., and The Macerich Company joint venture transactions in the first quarter of 2015, the Company realized a tax benefit of \$229 million on the deferred taxes related to the indefinite-life assets associated with the property sold in the transaction with Seritage and respective joint venture transactions. In addition, the Company incurred a taxable gain of approximately \$2.2 billion, taking into account any related party loss disallowance, on these transactions. There was no federal income tax payable resulting from the taxable gain due to the utilization of NOL tax attributes of approximately \$856 million with a valuation allowance release of the same amount. However, there was a minor amount of state and city income tax payable of \$5 million after the utilization of state and city tax attributes. As a result of all the effects from these transactions, the net valuation allowance release was approximately \$500 million.

At January 31, 2015, we had a valuation allowance of \$4.5 billion to record only the portion of the deferred tax asset that more likely than not will be realized. The amount of the deferred tax asset considered realizable, however, could be adjusted in the future if estimates of future taxable income during the carryforward period are reduced or increased, or if objective negative evidence in the form of cumulative losses is no longer present and additional weight may be given to subjective evidence such as our projections for growth. We will continue to evaluate our valuation allowance as the year progresses for any change in circumstances that causes a change in judgment about the realizability of the deferred tax asset.

The application of the requirements for accounting for income taxes in interim periods, after consideration of our valuation allowance, causes a significant variation in the typical relationship between income tax expense and pretax accounting income. As such, for the 13-week period ended October 31, 2015, our effective income tax rate was an expense of 3.2%. Our tax rate continues to reflect the effect of not recognizing the benefit of current period losses in certain domestic jurisdictions where it is not more likely than not that such benefits would be realized. In addition, the 13-week period ended October 31, 2015 was negatively impacted by foreign branch taxes and state income taxes.



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## NOTE 9—SUMMARY OF SEGMENT DATA

These reportable segment classifications are based on our business formats, as described in Note 1. The Kmart format represents both an operating and reportable segment. As a result of the de-consolidation of Sears Canada as described in Note 1, Sears Canada is no longer an operating or reportable segment. The Sears Domestic reportable segment consists of the aggregation of several business formats. These formats are evaluated by our Chief Operating Decision Maker ("CODM") to make decisions about resource allocation and to assess performance.

Each of these segments derives its revenues from the sale of merchandise and related services to customers, primarily in the United States and Canada. The merchandise and service categories are as follows:

- (i) Hardlines—consists of home appliances, consumer electronics, lawn & garden, tools & hardware, automotive parts, household goods, toys, housewares and sporting goods;
- (ii) Apparel and Soft Home—includes women's, men's, kids', footwear, jewelry, accessories and soft home;
- (iii) Food and Drug—consists of grocery & household, pharmacy and drugstore;
- (iv) Service—includes repair, installation and automotive service and extended contract revenue; and
- (v) Other—includes revenues earned in connection with our agreements with SHO and Lands' End, as well as credit revenues and licensed business revenues.

millions	13 Weeks Ended October 31, 2015		
	Kmart	Sears Domestic	Sears Holdings
Merchandise sales and services			
Hardlines	\$620	\$1,832	\$2,452
Apparel and Soft Home	701	639	1,340
Food and Drug	915	1	916
Service	3	538	541
Other	8	493	501
Total merchandise sales and services	2,247	3,503	5,750
Costs and expenses			
Cost of sales, buying and occupancy	1,774	2,714	4,488
Selling and administrative	585	1,045	1,630
Depreciation and amortization	17	77	94
Impairment charges	10	7	17
Gain on sales of assets	(12)	(85)	(97)
Total costs and expenses	2,374	3,758	6,132
Operating loss	\$(127)	\$(255)	\$(382)
Total assets	\$3,655	\$9,114	\$12,769
Capital expenditures	\$10	\$56	\$66

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

millions	13 Weeks Ended November 1, 2014			
	Kmart	Sears Domestic	Sears Canada	Sears Holdings
Merchandise sales and services				
Hardlines	\$793	\$2,029	\$327	\$3,149
Apparel and Soft Home	842	770	255	1,867
Food and Drug	1,050	2	—	1,052
Service	5	574	20	599
Other	17	514	9	540
Total merchandise sales and services	2,707	3,889	611	7,207
Costs and expenses				
Cost of sales, buying and occupancy	2,147	3,002	457	5,606
Selling and administrative	708	1,131	172	2,011
Depreciation and amortization	25	110	13	148
Gain on sales of assets	(24 )	(44 )	—	(68 )
Total costs and expenses	2,856	4,199	642	7,697
Operating loss	\$(149 )	\$(310 )	\$(31 )	\$(490 )
Total assets	\$4,259	\$10,910	\$—	\$15,169
Capital expenditures	\$11	\$52	\$13	\$76
		39 Weeks Ended October 31, 2015		
millions	Kmart	Sears Domestic	Sears Holdings	
Merchandise sales and services				
Hardlines	\$1,986	\$5,704	\$7,690	
Apparel and Soft Home	2,274	1,917	4,191	
Food and Drug	2,749	5	2,754	
Service	10	1,619	1,629	
Other	43	1,536	1,579	
Total merchandise sales and services	7,062	10,781	17,843	
Costs and expenses				
Cost of sales, buying and occupancy	5,562	8,066	13,628	
Selling and administrative	1,802	3,203	5,005	
Depreciation and amortization	56	274	330	
Impairment charges	12	59	71	
Gain on sales of assets	(173 )	(557 )	(730 )	
Total costs and expenses	7,259	11,045	18,304	
Operating loss	\$(197 )	\$(264 )	\$(461 )	
Total assets	\$3,655	\$9,114	\$12,769	
Capital expenditures	\$21	\$131	\$152	

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

millions	39 Weeks Ended November 1, 2014			
	Kmart	Sears Domestic	Sears Canada	Sears Holdings
Merchandise sales and services				
Hardlines	\$2,502	\$6,542	\$1,100	\$10,144
Apparel and Soft Home	2,728	2,562	880	6,170
Food and Drug	3,234	6	—	3,240
Service	13	1,770	77	1,860
Other	50	1,604	31	1,685
Total merchandise sales and services	8,527	12,484	2,088	23,099
Costs and expenses				
Cost of sales, buying and occupancy	6,790	9,552	1,586	17,928
Selling and administrative	2,128	3,487	603	6,218
Depreciation and amortization	72	334	49	455
Impairment charges	2	8	15	25
(Gain) loss on sales of assets	(76 )	(73 )	1	(148 )
Total costs and expenses	8,916	13,308	2,254	24,478
Operating loss	\$(389 )	\$(824 )	\$(166 )	\$(1,379 )
Total assets	\$4,259	\$10,910	\$—	\$15,169
Capital expenditures	\$31	\$139	\$32	\$202

## NOTE 10—SUPPLEMENTAL FINANCIAL INFORMATION

Other long-term liabilities at October 31, 2015, November 1, 2014 and January 31, 2015 consisted of the following:

millions	October 31, 2015	November 1, 2014	January 31, 2015
Unearned revenues	\$703	\$754	\$739
Self-insurance reserves	604	688	611
Other	504	388	499
Total	\$1,811	\$1,830	\$1,849

## NOTE 11—LEGAL PROCEEDINGS

We are a defendant in several lawsuits containing class or collective action allegations in which the plaintiffs are current and former hourly and salaried associates who allege violations of various wage and hour laws, rules and regulations pertaining to alleged misclassification of certain of our employees and the failure to pay overtime and/or the failure to pay for missed meal and rest periods. The complaints generally seek unspecified monetary damages, injunctive relief, or both. Further, certain of these proceedings are in jurisdictions with reputations for aggressive application of laws and procedures against corporate defendants. We also are a defendant in several putative or certified class action lawsuits in California relating to alleged failure to comply with California laws pertaining to certain operational, marketing, pricing and payroll practices. The California laws alleged to have been violated in each of these lawsuits provide the potential for significant statutory penalties. At this time, the Company is not able to either predict the outcome of these lawsuits or reasonably estimate a potential range of loss with respect to the lawsuits.

We are subject to various other legal and governmental proceedings and investigations, including some involving the practices and procedures in our more highly regulated businesses. Some matters contain class action allegations, environmental and asbestos exposure allegations and other consumer-based, regulatory or qui tam claims, each of which may seek compensatory, punitive or treble damage claims (potentially in large amounts), as well as other



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

types of relief. Additionally, some of these claims or actions, such as the qui tam claims, have the potential for significant statutory penalties.

In May and June of 2015, four shareholder lawsuits were filed in the Delaware Chancery Court, which have since been consolidated into a single action. A consolidated complaint has been filed, naming Holdings, the members of our Board of Directors, ESL Investments, Inc., Seritage, our CEO, and another large shareholder of Holdings, alleging, among other things, breaches of fiduciary duties in connection with the Seritage transaction. Among other forms of relief, the plaintiffs are currently seeking damages in unspecified amounts and equitable relief related to the Seritage transaction. The Company believes that the Seritage transaction has provided substantial benefits to Holdings and its shareholders and believes further that the plaintiffs' claims are legally without merit. Holdings intends to contest these lawsuits vigorously.

In accordance with accounting standards regarding loss contingencies, we accrue an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated, and we disclose the amount accrued and the amount of a reasonably possible loss in excess of the amount accrued, if such disclosure is necessary for our financial statements to not be misleading. We do not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated, or when the liability is believed to be only reasonably possible or remote.

Because litigation outcomes are inherently unpredictable, our evaluation of legal proceedings often involves a series of complex assessments by management about future events and can rely heavily on estimates and assumptions. If the assessments indicate that loss contingencies that could be material to any one of our financial statements are not probable, but are reasonably possible, or are probable, but cannot be estimated, then we disclose the nature of the loss contingencies, together with an estimate of the range of possible loss or a statement that such loss is not reasonably estimable. While the consequences of certain unresolved proceedings are not presently determinable, and an estimate of the probable and reasonably possible loss or range of loss in excess of amounts accrued for such proceedings cannot be reasonably made, an adverse outcome from such proceedings could have a material effect on our earnings in any given reporting period. However, in the opinion of our management, after consulting with legal counsel, and taking into account insurance and reserves, the ultimate liability related to current outstanding matters is not expected to have a material effect on our financial position, liquidity or capital resources.

**NOTE 12—RECENT ACCOUNTING PRONOUNCEMENTS**

**Presentation of Debt Issuance Costs**

In April 2015, the Financial Accounting Standards Board ("FASB") issued an accounting standards update which simplifies the presentation of debt issuance costs by requiring that debt issuance costs be presented in the balance sheet as a direct deduction from the carrying amount of the debt liability, consistent with discounts or premiums. In August 2015, the FASB issued an accounting standards update which adds paragraphs about the presentation and subsequent measurement of debt issuance costs associated with line-of-credit arrangements, and allows for the presentation of debt issuance costs as an asset regardless of whether or not there is an outstanding balance on the line-of-credit arrangement. These updates will be effective for the Company in the first quarter of 2016, and early adoption of the updates is permitted. The adoption of the new standards is not expected to have a material impact on the Company's consolidated financial position, results of operations, cash flows or disclosures.

**Consolidation**

In February 2015, the FASB issued an accounting standards update which revises the consolidation model. Specifically, the amendments modify the evaluation of whether limited partnerships and similar legal entities are variable interest entities (VIEs) or voting interest entities, eliminate the presumption that a general partner should consolidate a limited partnership, affect the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships, and provide a scope exception from consolidation guidance for reporting entities with interests in legal entities that are required to comply with or operate in accordance with requirements that are similar to those in Rule 2a-7 of the Investment Company Act of 1940 for

registered money market funds. This update was effective and adopted by the Company in the first quarter

28

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SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

of 2015. The adoption of the new standard did not have a material impact on the Company's consolidated financial position, results of operations, cash flows or disclosures.

Extraordinary and Unusual Items

In January 2015, the FASB issued an accounting standards update which eliminates the concept of an extraordinary item. Extraordinary items are events and transactions that are distinguished by their unusual nature and by the infrequency of their occurrence. Eliminating the extraordinary classification simplifies income statement presentation by altogether removing the concept of extraordinary items from consideration. This update was effective and adopted by the Company in the first quarter of 2015. The adoption of the new standard did not have a material impact on the Company's consolidated financial position, results of operations, cash flows or disclosures.

Determining Whether the Host Contract in a Hybrid Financial Instrument Issued in the Form of a Share Is More Akin to Debt or to Equity

In November 2014, the FASB issued an accounting standards update which clarifies how current GAAP should be interpreted in evaluating the economic characteristics and risks of a host contract in a hybrid financial instrument that is issued in the form of a share. Specifically, the amendments clarify that an entity should consider all relevant terms and features-including the embedded derivative feature being evaluated for bifurcation-in evaluating the nature of the host contract. Furthermore, the amendments clarify that no single term or feature would necessarily determine the economic characteristics and risks of the host contract. Rather, the nature of the host contract depends upon the economic characteristics and risks of the entire hybrid financial instrument. This update was effective and adopted by the Company in the first quarter of 2015. The adoption of the new standard did not have a material impact on the Company's consolidated financial position, results of operations, cash flows or disclosures.

Presentation of Financial Statements - Going Concern

In August 2014, the FASB issued an accounting standards update which requires management to assess whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the financial statements are issued. If substantial doubt exists, additional disclosures are required. This update will be effective for the Company in the first quarter of 2017, and early application is permitted. The adoption of the new standard is not expected to have a material impact on the Company's consolidated financial position, results of operations, cash flows or disclosures.

Revenue from Contracts with Customers

In May 2014, the FASB issued an accounting standards update which replaces the current revenue recognition standards. The new revenue recognition standard provides a five-step analysis of transactions to determine when and how revenue is recognized. The core principle is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This standard was initially released as effective for fiscal years beginning after December 15, 2016, however, the FASB has decided to defer the effective date of this accounting standard update for one year. The update may be applied retrospectively for each period presented or as a cumulative-effect adjustment at the date of adoption. The Company is evaluating the effect of adopting this new standard.

Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity

In April 2014, the FASB issued an accounting standards update which modifies the requirements for disposals to qualify as discontinued operations and expands related disclosure requirements. The update was effective and adopted by the Company in the first quarter of 2015 and did not have a material impact on the Company's consolidated

financial position, results of operations, cash flows or disclosures. The adoption of the update may impact whether future disposals qualify as discontinued operations and therefore could impact the Company's financial statement presentation and disclosures.



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

NOTE 13—RELATED PARTY DISCLOSURE

Investment of Surplus Cash

Our Board has delegated authority to direct investment of our surplus cash to Mr. Lampert, subject to various limitations that have been or may be from time to time adopted by the Board of Directors and/or the Finance Committee of the Board of Directors. Mr. Lampert is Chairman of our Board of Directors and its Finance Committee and is the Chairman and Chief Executive Officer of ESL. Additionally, on February 1, 2013, Mr. Lampert became our Chief Executive Officer, in addition to his role as Chairman of the Board. Neither Mr. Lampert nor ESL will receive compensation for any such investment activities undertaken on our behalf, other than Mr. Lampert's compensation as our Chief Executive Officer. ESL owned approximately 49% of our outstanding common stock at October 31, 2015 (excluding shares of common stock that ESL may acquire within 60 days upon the exercise of warrants to purchase shares of our common stock).

Further, to clarify the expectations that the Board of Directors has with respect to the investment of our surplus cash, the Board has renounced, in accordance with Delaware law, any interest or expectancy of the Company associated with any investment opportunities in securities that may come to the attention of Mr. Lampert or any employee, officer, director or advisor to ESL and its affiliated investment entities (each, a "Covered Party") who also serves as an officer or director of the Company other than (a) investment opportunities that come to such Covered Party's attention directly and exclusively in such Covered Party's capacity as a director, officer or employee of the Company, (b) control investments in companies in the mass merchandising, retailing, commercial appliance distribution, product protection agreements, residential and commercial product installation and repair services and automotive repair and maintenance industries and (c) investment opportunities in companies or assets with a significant role in our retailing business, including investment in real estate currently leased by the Company or in suppliers for which the Company is a substantial customer representing over 10% of such companies' revenues, but excluding investments of ESL that were existing as of May 23, 2005.

Unsecured Commercial Paper

During the 39-week periods ended October 31, 2015 and November 1, 2014, ESL and its affiliates held unsecured commercial paper issued by SRAC, an indirect wholly owned subsidiary of Holdings. For the commercial paper outstanding to ESL, the weighted average of each of maturity, annual interest rate, and principal amount outstanding for this commercial paper was 32.0 days, 4.55% and \$12 million and 18.8 days, 3.68% and \$33 million, respectively, during the 39-week periods ended October 31, 2015 and November 1, 2014. The largest aggregate amount of principal outstanding to ESL at any time since the beginning of 2015 was \$100 million and \$0.4 million of interest was paid by SRAC to ESL during the 39-week period ended October 31, 2015. The commercial paper purchases were made in the ordinary course of business on substantially the same terms, including interest rates, as terms prevailing for comparable transactions with other persons, and did not present features unfavorable to the Company.

Secured Short-Term Loan

In September 2014, the Company, through Sears, Sears Development Co., and Kmart Corporation ("Borrowers"), entities wholly-owned and controlled, directly or indirectly by the Company, entered into a \$400 million secured short-term loan (the "Loan") with JPP II, LLC and JPP, LLC (together, the "Lender"), entities affiliated with ESL. The Loan was originally scheduled to mature on December 31, 2014. As permitted by the Loan agreement, the Company paid an extension fee equal to 0.5% of the principal amount to extend the maturity date of the loan to February 28, 2015. The Loan had an annual base interest rate of 5%. The Loan was guaranteed by the Company and was secured by a first priority lien on certain real properties owned by the Borrowers.

During 2014, the Borrowers paid an upfront fee of \$7 million, an extension fee of \$2 million and interest of \$5.6 million to the Lender. On February 25, 2015, we entered into an agreement effective February 28, 2015, to amend and extend the \$400 million secured short-term loan. Under the terms of the amendment, we repaid \$200 million of the \$400 million on March 2, 2015 and the remaining \$200 million on June 1, 2015. At November 1, 2014 and January 31, 2015, the outstanding balance of the Loan was \$400 million. During the 39-week period ended



SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

October 31, 2015, the Borrowers paid interest of \$5.9 million to the Lender. See Note 2 for additional information regarding the Loan.

Senior Secured Notes and Subsidiary Notes

At October 31, 2015, Mr. Lampert and ESL held an aggregate of approximately \$11 million of principal of the Company's Senior Secured Notes. Mr. Lampert and ESL tendered approximately \$165 million of the Company's Senior Secured Notes in the Offer, which is further discussed in Note 2. At each of November 1, 2014 and January 31, 2015, Mr. Lampert and ESL held an aggregate of \$205 million of principal amount of the Company's Senior Secured Notes. At each of October 31, 2015, November 1, 2014 and January 31, 2015, Mr. Lampert and ESL held an aggregate of \$3 million of principal amount of unsecured notes issued by SRAC (the "Subsidiary Notes").

Senior Unsecured Notes and Warrants

At October 31, 2015 and January 31, 2015, respectively, Mr. Lampert and ESL held an aggregate of \$201 million and \$299 million of principal amount of the Company's Senior Unsecured Notes, and 10,529,740 and 10,530,633 warrants to purchase shares of Holdings common stock.

Sears Canada

ESL owns approximately 48% of the outstanding common shares of Sears Canada (based on publicly available information as of April 7, 2015).

Lands' End

ESL owns approximately 50% of the outstanding common stock of Lands' End (based on publicly available information as of September 30, 2015). Holdings and certain of its subsidiaries entered into a transition services agreement in connection with the spin-off pursuant to which Lands' End and Holdings will provide to each other, on an interim, transitional basis, various services, which may include, but are not limited to, tax services, logistics services, auditing and compliance services, inventory management services, information technology services and continued participation in certain contracts shared with Holdings and its subsidiaries, as well as agreements related to Lands' End Shops at Sears and participation in the Shop Your Way® program.

Amounts due to or from Lands' End are non-interest bearing, and generally settled on a net basis. Holdings invoices Lands' End on at least a monthly basis. At October 31, 2015, November 1, 2014 and January 31, 2015, Holdings reported a net amount receivable from Lands' End of \$4 million, \$5 million and \$5 million, respectively, in the Accounts receivable line of the Condensed Consolidated Balance Sheet. Amounts related to revenue from retail services and rent for Lands' End Shops at Sears, participation in the Shop Your Way® program and corporate shared services were \$18 million and \$20 million, respectively, for the 13-week periods ended October 31, 2015 and November 1, 2014, and \$52 million and \$44 million, respectively, for the 39-week periods ended October 31, 2015 and November 1, 2014. The amounts Lands' End earned related to call center services and commissions were \$2 million for each of the 13-week periods ended October 31, 2015 and November 1, 2014, and \$6 million for each of the 39-week periods ended October 31, 2015 and November 1, 2014.

SHO

Holdings and certain of its subsidiaries engage in transactions with SHO pursuant to various agreements with SHO which, among other things, (1) govern the principal transactions relating to the rights offering and certain aspects of our relationship with SHO following the separation, (2) establish terms under which Holdings and certain of its subsidiaries will provide SHO with services, and (3) establish terms pursuant to which Holdings and certain of its subsidiaries will obtain merchandise for SHO. ESL owns approximately 46% of the outstanding common stock of SHO (based on publicly available information as of April 7, 2015).

These agreements were made in the context of a parent-subsidiary relationship and were negotiated in the overall context of the separation. The Company believes that the methods by which costs are allocated are reasonable and are based on prorated estimates of costs expected to be incurred by the Company. A summary of the nature of related party transactions involving SHO is as follows:



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

SHO obtains a significant amount of its merchandise from the Company. We have also entered into certain agreements with SHO to provide logistics, handling, warehouse and transportation services. SHO also pays a royalty related to the sale of Kenmore, Craftsman and DieHard products and fees for participation in the Shop Your Way® program.

SHO receives commissions from the Company for the sale of merchandise made through www.sears.com, extended service agreements, delivery and handling services and credit revenues.

The Company provides SHO with shared corporate services. These services include accounting and finance, human resources, information technology and real estate.

Amounts due to or from SHO are non-interest bearing, settled on a net basis, and have payment terms of 10 days after the invoice date. The Company invoices SHO on a weekly basis. At October 31, 2015, November 1, 2014 and January 31, 2015, Holdings reported a net amount receivable from SHO of \$85 million, \$80 million and \$61 million, respectively, in the Accounts receivable line of the Condensed Consolidated Balance Sheets. Amounts related to the sale of inventory and related services, royalties, and corporate shared services were \$359 million and \$376 million, respectively, for the 13-week periods ended October 31, 2015 and November 1, 2014, and \$1.1 billion and \$1.2 billion, respectively, for the 39-week periods ended October 31, 2015 and November 1, 2014. The net amounts SHO earned related to commissions were \$22 million for each of the 13-week periods ended October 31, 2015 and November 1, 2014, and \$71 million and \$77 million, respectively, for the 39-week periods ended October 31, 2015 and November 1, 2014. Additionally, the Company has guaranteed lease obligations for certain SHO store leases that were assigned as a result of the separation. See Note 4 of our Annual Report on Form 10-K for the fiscal year ended January 31, 2015 for further information related to these guarantees.

Also in connection with the separation, the Company entered into an agreement with SHO and the agent under SHO's secured credit facility, whereby the Company committed to continue to provide services to SHO in connection with a realization on the lender's collateral after default under the secured credit facility, notwithstanding SHO's default under the underlying agreement with us, and to provide certain notices and services to the agent, for so long as any obligations remain outstanding under the secured credit facility.

## Seritage

ESL owns approximately 9.8% of the total voting power of Seritage, and approximately 43.5% of the limited partnership units of Seritage Growth Properties, L.P. (the "Operating Partnership"), the entity that now owns the properties sold by the Company in the Seritage transaction and through which Seritage conducts its operations (based on publicly available information as of August 14, 2015). Mr. Lampert is also currently the Chairman of the Board of Trustees of Seritage.

In connection with the Seritage transaction as described in Note 5, Holdings entered into a master lease agreement with Seritage. The initial amount of aggregate annual base rent under the master lease is \$134 million for the REIT properties, with increases of 2% per year beginning in the second lease year. Holdings recorded rent expense of \$22 million and \$27 million, respectively, in Cost of sales, buying and occupancy for the 13- and 39-week periods ended October 31, 2015. Rent expense consists of straight-line rent expense of \$37 million and \$47 million, respectively, offset by amortization of a deferred gain recognized pursuant to the sale and leaseback of properties from Seritage of \$15 million and \$20 million, respectively, for the 13- and 39-week periods ended October 31, 2015.

In addition to base rent under the Master Lease, Holdings pays monthly installment expenses for property taxes and insurance at all REIT properties where Holdings is a tenant and installment expenses for common area maintenance, utilities and other operating expenses at REIT properties that are multi-tenant locations where Holdings and other third parties are tenants. The initial amount of aggregate installment expenses under the Master Lease is \$70 million, based on estimated installment expenses, and will be reconciled annually based on actual installment expenses.

Holdings paid \$17 million and \$22 million for the 13- and 39-week periods ended October 31, 2015, respectively, recorded in Cost of sales, buying and occupancy.



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

Holdings and Seritage entered into a transition services agreement pursuant to which Holdings will provide certain limited services to Seritage for up to 18 months. The services include specified facilities management, accounting, treasury, tax, information technology, risk management, human resources, and related support services. Under the terms of the transition services agreement, the scope and level of the facilities management services will be substantially consistent with the scope and level of the services provided in connection with the operation of the transferred properties held by Holdings prior to the closing of the Seritage transaction. Amounts due from Seritage are generally settled on a net basis. Holdings invoices Seritage on at least a monthly basis. Revenues recognized related to the transition services agreement were not material for the 13- or 39-week period ended October 31, 2015. At October 31, 2015, Holdings reported a net amount receivable from Seritage of \$8 million in the Accounts receivable line of the Condensed Consolidated Balance Sheets.

## NOTE 14—GUARANTOR/NON-GUARANTOR SUBSIDIARY FINANCIAL INFORMATION

At October 31, 2015, the principal amount outstanding of the Company's 6 5/8% Senior Secured Notes due 2018 was \$304 million. The Senior Secured Notes were issued in 2010 by Sears Holdings Corporation ("Parent"). The Senior Secured Notes are guaranteed by certain of our 100% owned domestic subsidiaries that own the collateral for the notes, as well as by SRAC (the "guarantor subsidiaries"). The following condensed consolidated financial information presents the Condensed Consolidating Balance Sheets at October 31, 2015, November 1, 2014 and January 31, 2015, the Condensed Consolidating Statements of Operations and the Condensed Consolidating Statements of Comprehensive Income (Loss) for the 13- and 39-week periods ended October 31, 2015 and November 1, 2014, and the Condensed Consolidating Statements of Cash flows for the 13- and 39-week periods ended October 31, 2015 and November 1, 2014 of (i) Parent; (ii) the guarantor subsidiaries; (iii) the non-guarantor subsidiaries; (iv) eliminations and (v) the Company on a consolidated basis.

On April 4, 2014, we completed the separation of our Lands' End business through a spin-off transaction. Merchandise sales and services included revenues of approximately \$185 million from the Lands' End domestic business for the 39-week period ended November 1, 2014. Net loss attributable to Holdings' shareholders included net income of approximately \$5 million from the Lands' End domestic business for the 39-week period ended November 1, 2014. The financial information for the domestic portion of Lands' End business is reflected within the guarantor subsidiaries balances for this period, while the international portion is reflected within the non-guarantor subsidiaries balances for this period.

On October 16, 2014, we de-consolidated Sears Canada pursuant to a rights offering transaction. Merchandise sales and services in the following condensed consolidated financial statements included revenues of approximately \$611 million and \$2.1 billion, respectively, for the 13- and 39-week periods ended November 1, 2014. Net loss attributable to Holdings' shareholders included net loss of approximately \$86 million and \$137 million, respectively, for the 13- and 39-week periods ended November 1, 2014. The financial information for Sears Canada is reflected within the non-guarantor subsidiaries balances for these periods.

The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions including transactions with our wholly-owned non-guarantor insurance subsidiary. The Company has accounted for investments in subsidiaries under the equity method. The guarantor subsidiaries are 100% owned directly or indirectly by the Parent and all guarantees are joint, several and unconditional. Additionally, the notes are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables of the guarantor subsidiaries, and consequently may not be available to satisfy the claims of the Company's general creditors. Certain investments primarily held by non-guarantor subsidiaries are recorded by the issuers at historical cost and are recorded at fair value by the holder.

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

October 31, 2015

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Current assets</b>					
Cash and cash equivalents	\$—	\$256	\$38	\$—	\$294
Intercompany receivables	—	—	27,181	(27,181)	—
Accounts receivable	9	441	25	—	475
Merchandise inventories	—	6,208	—	—	6,208
Prepaid expenses and other current assets	39	611	269	(677)	242
Total current assets	48	7,516	27,513	(27,858)	7,219
Total property and equipment, net	—	1,852	816	—	2,668
Goodwill and intangible assets	—	270	2,089	—	2,359
Other assets	6	700	2,129	(2,312)	523
Investment in subsidiaries	11,328	25,701	—	(37,029)	—
<b>TOTAL ASSETS</b>	<b>\$11,382</b>	<b>\$36,039</b>	<b>\$32,547</b>	<b>\$(67,199)</b>	<b>\$12,769</b>
<b>Current liabilities</b>					
Short-term borrowings	\$—	\$686	\$—	\$—	\$686
Current portion of long-term debt and capitalized lease obligations	—	69	2	—	71
Merchandise payables	—	2,295	—	—	2,295
Intercompany payables	11,987	15,194	—	(27,181)	—
Short-term deferred tax liabilities	3	427	—	(8)	422
Other current liabilities	28	2,215	1,470	(669)	3,044
Total current liabilities	12,018	20,886	1,472	(27,858)	6,518
Long-term debt and capitalized lease obligations	681	3,058	39	(1,654)	2,124
Pension and postretirement benefits	—	2,128	5	—	2,133
Deferred gain on sale-leaseback	—	775	—	—	775
Sale-leaseback financing obligation	—	164	—	—	164
Long-term deferred tax liabilities	56	—	976	(495)	537
Other long-term liabilities	—	865	1,181	(235)	1,811
Total Liabilities	12,755	27,876	3,673	(30,242)	14,062
<b>EQUITY (DEFICIT)</b>					
Shareholder's equity (deficit)	(1,373)	8,163	28,874	(36,964)	(1,300)
Noncontrolling interest	—	—	—	7	7
Total Equity (Deficit)	(1,373)	8,163	28,874	(36,957)	(1,293)
<b>TOTAL LIABILITIES AND EQUITY (DEFICIT)</b>	<b>\$11,382</b>	<b>\$36,039</b>	<b>\$32,547</b>	<b>\$(67,199)</b>	<b>\$12,769</b>



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

November 1, 2014

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Current assets					
Cash and cash equivalents	\$—	\$296	\$30	\$—	\$326
Intercompany receivables	—	—	26,681	(26,681)	—
Accounts receivable	103	409	34	—	546
Merchandise inventories	—	6,464	—	—	6,464
Prepaid expenses and other current assets	43	796	288	(872)	255
Total current assets	146	7,965	27,033	(27,553)	7,591
Total property and equipment, net	—	3,610	951	—	4,561
Goodwill and intangible assets	—	284	2,089	—	2,373
Other assets	117	433	2,535	(2,441)	644
Investment in subsidiaries	13,013	25,589	—	(38,602)	—
<b>TOTAL ASSETS</b>	<b>\$13,276</b>	<b>\$37,881</b>	<b>\$32,608</b>	<b>\$(68,596)</b>	<b>\$15,169</b>
Current liabilities					
Short-term borrowings	\$—	\$2,096	\$—	\$—	\$2,096
Current portion of long-term debt and capitalized lease obligations	—	71	4	—	75
Merchandise payables	—	2,431	—	—	2,431
Intercompany payables	12,101	14,579	—	(26,680)	—
Short-term deferred tax liabilities	1	501	—	(21)	481
Other current liabilities	4	2,355	1,823	(851)	3,331
Total current liabilities	12,106	22,033	1,827	(27,552)	8,414
Long-term debt and capitalized lease obligations	1,238	3,668	36	(2,173)	2,769
Pension and postretirement benefits	—	1,316	4	—	1,320
Long-term deferred tax liabilities	—	—	917	(207)	710
Other long-term liabilities	—	774	1,305	(249)	1,830
Total Liabilities	13,344	27,791	4,089	(30,181)	15,043
<b>EQUITY (DEFICIT)</b>					
Shareholder's equity (deficit)	(68)	10,090	28,519	(38,421)	120
Noncontrolling interest	—	—	—	6	6
Total Equity (Deficit)	(68)	10,090	28,519	(38,415)	126
<b>TOTAL LIABILITIES AND EQUITY (DEFICIT)</b>	<b>\$13,276</b>	<b>\$37,881</b>	<b>\$32,608</b>	<b>\$(68,596)</b>	<b>\$15,169</b>

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

January 31, 2015

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Current assets					
Cash and cash equivalents	\$—	\$219	\$31	\$—	\$250
Intercompany receivables	—	—	26,291	(26,291)	—
Accounts receivable	—	390	39	—	429
Merchandise inventories	—	4,943	—	—	4,943
Prepaid expenses and other current assets	38	797	274	(868)	241
Total current assets	38	6,349	26,635	(27,159)	5,863
Total property and equipment, net	—	3,524	925	—	4,449
Goodwill and intangible assets	—	277	2,089	—	2,366
Other assets	13	494	2,763	(2,739)	531
Investment in subsidiaries	11,700	25,350	—	(37,050)	—
<b>TOTAL ASSETS</b>	<b>\$11,751</b>	<b>\$35,994</b>	<b>\$32,412</b>	<b>\$(66,948)</b>	<b>\$13,209</b>
Current liabilities					
Short-term borrowings	\$—	\$615	\$—	\$—	\$615
Current portion of long-term debt and capitalized lease obligations	—	72	3	—	75
Merchandise payables	—	1,621	—	—	1,621
Intercompany payables	11,103	15,188	—	(26,291)	—
Short-term deferred tax liabilities	3	485	—	(8)	480
Other current liabilities	34	2,395	1,716	(860)	3,285
Total current liabilities	11,140	20,376	1,719	(27,159)	6,076
Long-term debt and capitalized lease obligations	1,590	3,736	40	(2,256)	3,110
Pension and postretirement benefits	—	2,400	4	—	2,404
Long-term deferred tax liabilities	56	—	981	(322)	715
Other long-term liabilities	—	889	1,205	(245)	1,849
Total Liabilities	12,786	27,401	3,949	(29,982)	14,154
<b>EQUITY (DEFICIT)</b>					
Shareholder's equity (deficit)	(1,035)	8,593	28,463	(36,972)	(951)
Noncontrolling interest	—	—	—	6	6
Total Equity (Deficit)	(1,035)	8,593	28,463	(36,966)	(945)
<b>TOTAL LIABILITIES AND EQUITY (DEFICIT)</b>	<b>\$11,751</b>	<b>\$35,994</b>	<b>\$32,412</b>	<b>\$(66,948)</b>	<b>\$13,209</b>

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 13 Weeks Ended October 31, 2015

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Merchandise sales and services	\$—	\$5,766	\$725	\$(741)	) \$5,750
Cost of sales, buying and occupancy	—	4,616	291	(419)	) 4,488
Selling and administrative	1	1,706	245	(322)	) 1,630
Depreciation and amortization	—	76	18	—	94
Impairment charges	—	17	—	—	17
Gain on sales of assets	—	(97)	) —	—	(97)
Total costs and expenses	1	6,318	554	(741)	) 6,132
Operating income (loss)	(1)	) (552)	) 171	—	(382)
Interest expense	(60)	) (117)	) (21)	) 124	(74)
Interest and investment income (loss)	(3)	) 8	136	(124)	) 17
Income (loss) before income taxes	(64)	) (661)	) 286	—	(439)
Income tax (expense) benefit	—	33	(47)	) —	(14)
Equity (deficit) in earnings in subsidiaries	(390)	) 138	—	252	—
Net income (loss)	(454)	) (490)	) 239	252	(453)
Income attributable to noncontrolling interests	—	—	(1)	) —	(1)
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>	<b>\$(454)</b>	<b>) \$(490)</b>	<b>) \$238</b>	<b>\$252</b>	<b>\$(454)</b>

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 13 Weeks Ended November 1, 2014

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Merchandise sales and services	\$—	\$6,638	\$1,186	\$(617)	) \$7,207
Cost of sales, buying and occupancy	—	5,272	767	(433)	) 5,606
Selling and administrative	—	1,958	237	(184)	) 2,011
Depreciation and amortization	—	116	32	—	148
Gain on sales of assets	—	(66)	) (2)	) —	(68)
Total costs and expenses	—	7,280	1,034	(617)	) 7,697
Operating income (loss)	—	(642)	) 152	—	(490)
Interest expense	(52)	) (123)	) (23)	) 120	(78)
Interest and investment income	91	—	126	(120)	) 97
Other income	—	—	2	—	2
Income (loss) before income taxes	39	(765)	) 257	—	(469)
Income tax (expense) benefit	—	31	(190)	) —	(159)
Equity (deficit) in earnings in subsidiaries	(667)	) (29)	) —	696	—
Net income (loss)	(628)	) (763)	) 67	696	(628)
Loss attributable to noncontrolling interests	—	—	—	80	80
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>	<b>\$(628)</b>	<b>) \$(763)</b>	<b>) \$67</b>	<b>\$776</b>	<b>) \$(548)</b>

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 39 Weeks Ended October 31, 2015

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Merchandise sales and services	\$—	\$17,954	\$2,160	\$(2,271)	\$17,843
Cost of sales, buying and occupancy	—	13,997	838	(1,207)	13,628
Selling and administrative	2	5,326	741	(1,064)	5,005
Depreciation and amortization	—	276	54	—	330
Impairment charges	—	71	—	—	71
Gain on sales of assets	—	(722)	(8)	—	(730)
Total costs and expenses	2	18,948	1,625	(2,271)	18,304
Operating income (loss)	(2)	(994)	535	—	(461)
Interest expense	(204)	(355)	(63)	373	(249)
Interest and investment income (loss)	(14)	28	332	(373)	(27)
Income (loss) before income taxes	(220)	(1,321)	804	—	(737)
Income tax (expense) benefit	—	332	(143)	—	189
Equity (deficit) in earnings in subsidiaries	(329)	342	—	(13)	—
Net income (loss)	(549)	(647)	661	(13)	(548)
Income attributable to noncontrolling interests	—	—	(1)	—	(1)
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>	<b>\$(549)</b>	<b>\$(647)</b>	<b>\$660</b>	<b>\$(13)</b>	<b>\$(549)</b>

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Operations

For the 39 Weeks Ended November 1, 2014

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Merchandise sales and services	\$—	\$21,154	\$4,238	\$(2,293)	) \$23,099
Cost of sales, buying and occupancy	—	16,679	2,527	(1,278)	) 17,928
Selling and administrative	1	6,028	1,204	(1,015)	) 6,218
Depreciation and amortization	—	347	108	—	455
Impairment charges	—	10	15	—	25
Gain on sales of assets	—	(133)	) (15)	) —	(148)
Total costs and expenses	1	22,931	3,839	(2,293)	) 24,478
Operating income (loss)	(1)	) (1,777)	) 399	—	(1,379)
Interest expense	(156)	) (344)	) (70)	) 349	(221)
Interest and investment income	91	18	373	(349)	) 133
Other income	—	—	4	—	4
Income (loss) before income taxes	(66)	) (2,103)	) 706	—	(1,463)
Income tax (expense) benefit	—	78	(266)	) —	(188)
Equity (deficit) in earnings in subsidiaries	(1,585)	) 145	—	1,440	—
Net income (loss)	(1,651)	) (1,880)	) 440	1,440	(1,651)
Loss attributable to noncontrolling interests	—	—	—	128	128
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>	<b>\$(1,651)</b>	<b>) \$(1,880)</b>	<b>) \$440</b>	<b>\$1,568</b>	<b>) \$(1,523)</b>

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income (Loss)

For the 13 Weeks Ended October 31, 2015

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$(454 )	\$(490 )	\$239	\$252	\$(453 )
Other comprehensive income					
Pension and postretirement adjustments, net of tax	—	65	—	—	65
Unrealized net gain, net of tax	—	—	27	(27 )	—
Total other comprehensive income	—	65	27	(27 )	65
Comprehensive income (loss)	(454 )	(425 )	266	225	(388 )
Comprehensive loss attributable to noncontrolling interests	—	—	—	(1 )	(1 )
Comprehensive income (loss) attributable to Holdings' shareholders	\$(454 )	\$(425 )	\$266	\$224	\$(389 )

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Loss

For the 13 Weeks Ended November 1, 2014

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$(628 )	\$(763 )	\$67	\$696	\$(628 )
Other comprehensive income (loss)					
Pension and postretirement adjustments, net of tax	—	28	2	—	30
Currency translation adjustments, net of tax	5	—	(16 )	—	(11 )
Sears Canada de-consolidation	54	10	(250 )	—	(186 )
Unrealized net gain, net of tax	—	—	8	(8 )	—
Total other comprehensive income (loss)	59	38	(256 )	(8 )	(167 )
Comprehensive loss	(569 )	(725 )	(189 )	688	(795 )
Comprehensive loss attributable to noncontrolling interests	—	—	—	401	401
Comprehensive loss attributable to Holdings' shareholders	\$(569 )	\$(725 )	\$(189 )	\$1,089	\$(394 )



## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income (Loss)

For the 39 Weeks Ended October 31, 2015

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$(549 )	\$(647 )	\$661	\$(13 )	\$(548 )
Other comprehensive income					
Pension and postretirement adjustments, net of tax	—	196	—	—	196
Unrealized net loss, net of tax	—	—	11	(11 )	—
Total other comprehensive income	—	196	11	(11 )	196
Comprehensive income (loss)	(549 )	(451 )	672	(24 )	(352 )
Comprehensive loss attributable to noncontrolling interests	—	—	—	(1 )	(1 )
Comprehensive income (loss) attributable to Holdings' shareholders	\$(549 )	\$(451 )	\$672	\$(25 )	\$(353 )

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income (Loss)

For the 39 Weeks Ended November 1, 2014

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net income (loss)	\$(1,651 )	\$(1,880 )	\$440	\$1,440	\$(1,651 )
Other comprehensive income (loss)					
Pension and postretirement adjustments, net of tax	—	85	10	—	95
Deferred loss on derivatives, net of tax	(2 )	—	—	—	(2 )
Currency translation adjustments, net of tax	5	—	(2 )	—	3
Sears Canada de-consolidation	54	10	(250 )	—	(186 )
Unrealized net gain, net of tax	—	—	120	(120 )	—
Total other comprehensive income (loss)	57	95	(122 )	(120 )	(90 )
Comprehensive income (loss)	(1,594 )	(1,785 )	318	1,320	(1,741 )
Comprehensive loss attributable to noncontrolling interests	—	—	—	438	438
Comprehensive income (loss) attributable to Holdings' shareholders	\$(1,594 )	\$(1,785 )	\$318	\$1,758	\$(1,303 )

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended October 31, 2015

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$249	\$(2,691)	\$642	\$(254)	\$(2,054)
Proceeds from sales of property and investments		2,703	5	—	2,708
Purchases of property and equipment		(146)	(6)	—	(152)
Net investing with Affiliates	(249)	—	(378)	627	—
Net cash provided by (used in) investing activities	(249)	2,557	(379)	627	2,556
Repayments of long-term debt	—	(1,385)	(2)	—	(1,387)
Increase in short-term borrowings, primarily 90 days or less	—	471	—	—	471
Proceeds from sale-leaseback financing	—	508	—	—	508
Debt issuance costs	—	(50)	—	—	(50)
Intercompany dividend	—	—	(254)	254	—
Net borrowing with Affiliates	—	627	—	(627)	—
Net cash provided by (used in) financing activities	—	171	(256)	(373)	(458)
NET INCREASE IN CASH AND CASH EQUIVALENTS	—	37	7	—	44
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	—	219	31	—	250
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$—	\$256	\$38	\$—	\$294

## SEARS HOLDINGS CORPORATION

Notes to Condensed Consolidated Financial Statements—(Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended November 1, 2014

millions	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$233	\$(2,473 )	\$539	\$(241 )	\$(1,942 )
Proceeds from sales of property and investments	—	250	66	—	316
Purchases of property and equipment	—	(170 )	(32 )	—	(202 )
Sears Canada de-consolidation	—	—	(207 )	—	(207 )
Proceeds from Sears Canada rights offering	169	—	—	—	169
Net investing with Affiliates	(402 )	—	(573 )	975	—
Net cash provided by (used in) investing activities	(233 )	80	(746 )	975	76
Proceeds from debt issuances	—	400	—	—	400
Repayments of long-term debt	—	(51 )	(10 )	—	(61 )
Increase in short-term borrowings, primarily 90 days or less	—	364	—	—	364
Lands' End, Inc. pre-separation funding	—	515	—	—	515
Separation of Lands' End, Inc.	—	(31 )	—	—	(31 )
Debt issuance costs	—	(20 )	—	—	(20 )
Intercompany dividend	—	—	(241 )	241	—
Net borrowing with Affiliates	—	975	—	(975 )	—
Net cash provided by (used in) financing activities	—	2,152	(251 )	(734 )	1,167
Effect of exchange rate changes on cash and cash equivalents	—	—	(3 )	—	(3 )
NET DECREASE IN CASH AND CASH EQUIVALENTS	—	(241 )	(461 )	—	(702 )
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	—	537	491	—	1,028
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$—	\$296	\$30	\$—	\$326

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with Part II, Item 7 of our Annual Report on Form 10-K for the year ended January 31, 2015.

OVERVIEW OF HOLDINGS

Holdings, the parent company of Kmart and Sears, was formed in connection with the March 24, 2005 Merger of these two companies. We are an integrated retailer with significant physical and intangible assets, as well as virtual capabilities enabled through technology. We currently operate a national network of stores with 1,687 full-line and specialty retail stores in the United States, operating through Kmart and Sears. Further, we operate a number of websites under the Sears.com and Kmart.com banners which offer millions of products and provide the capability for our members and customers to engage in cross-channel transactions such as free store pickup; buy in store/ship to home; and buy online, return in store. We are also the home of Shop Your Way<sup>®</sup>, a free member-based social shopping platform that offers rewards, personalized services and a unique experience. Shop Your Way<sup>®</sup> connects all of the ways members shop - in store, at home, online and by phone.

Through the third quarter of 2014, we conducted our operations in three business segments: Kmart, Sears Domestic and Sears Canada. As a result of the de-consolidation of Sears Canada as described in Note 1 of Notes to Condensed Consolidated Financial Statements, Sears Canada is no longer an operating or reportable segment. We now conduct our operations in two business segments: Kmart and Sears Domestic. The nature of operations conducted within each of these segments is discussed within the "Business Segments" section of Item 1 of our Annual Report on Form 10-K for the year ended January 31, 2015. Our business segments have been determined in accordance with accounting standards regarding the determination, and reporting, of business segments.

Sale-leaseback Transaction with Seritage Growth Properties and Joint Ventures

On July 7, 2015, Holdings completed its rights offering and sale-leaseback transaction (the "Seritage transaction") with Seritage Growth Properties ("Seritage"), a recently formed, independent publicly traded real estate investment trust ("REIT"). As part of the Seritage transaction, Holdings sold 235 properties to Seritage (the "REIT properties") along with Holdings' 50% interest in three distinct real estate joint ventures (collectively, the "JVs") entered into during the first quarter of 2015 with General Growth Properties, Inc., Simon Property Group, Inc. and The Macerich Company. Holdings contributed 31 properties to the JVs where Holdings currently operates stores (the "JV properties"), in exchange for a 50% interest in the JVs and \$429 million in cash (\$426 million, net of closing costs) (the "JV transactions"). Holdings received aggregate gross proceeds from the transaction with Seritage of \$2.7 billion (\$2.6 billion, net of closing costs).

In connection with the Seritage transaction and JV transactions, Holdings has entered into agreements with Seritage and the JVs under which Holdings leases 255 of the properties (the "Master Leases"), with the remaining properties being leased by Seritage to third parties. The Master Leases generally are triple net leases with respect to the space occupied by Holdings, and Holdings has the obligation to pay rent, costs and expenses of operation, repair, and maintenance of the space occupied. The Master Leases have an initial term of ten years. The master lease for the REIT properties provides Holdings three options for five-year renewals of the term and a final option for a four-year renewal. The Master Leases for the JV properties provide Holdings two options for five-year renewals of the term. Pursuant to the Master Leases, Seritage and the JVs have the right to recapture space from Holdings, allowing them to reconfigure and rent the recaptured space to third-party tenants over time. In addition, Holdings has certain rights to terminate the Master Leases with respect to properties that cease to be profitable for operation by Holdings.

Also, in connection with the Seritage transaction and JV transactions, Holdings assigned its lease agreements with third party tenants at REIT properties and JV properties to Seritage and each of the JVs, respectively, and also assigned rental income from Lands' End at REIT properties and JV properties to Seritage and each of the JVs, respectively.

The initial amount of aggregate base rent under the Master Leases is \$134 million for the REIT properties and \$42 million for the JV properties, with increases of 2% per year beginning in the second lease year for the REIT properties and in the fourth lease year for the JV properties.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

We accounted for the Seritage transaction and JV transactions in accordance with accounting standards applicable to real estate sales and sale-leaseback transactions. We determined that the Seritage transaction qualifies for sales recognition and sale-leaseback accounting. Because of our initial ownership interest in the JVs and continuing involvement in the properties, we determined that the JV transactions, which occurred in the first quarter of 2015, did not initially qualify for sale-leaseback accounting and, therefore, accounted for the JV transactions as financing transactions and, accordingly, recorded a sale-leaseback financing obligation of \$426 million and continued to report the real property assets on our Condensed Consolidated Balance Sheets at May 2, 2015. Upon the sale of our 50% interest in the JVs to Seritage, the continuing involvement through an ownership interest in the buyer-lessor no longer exists, and Holdings determined that the JV transactions then qualified for sales recognition and sale-leaseback accounting, with the exception of four properties for which we still have continuing involvement as a result of an obligation to redevelop the stores for a third-party tenant and pay rent on behalf of the third-party tenant until it commences rent payments to the JVs.

With the exception of the four properties that have continuing involvement, in accordance with accounting standards related to sale-leaseback transactions, Holdings recognized any loss on sale immediately, any gain on sale in excess of the present value of minimum lease payments immediately, and any remaining gain was deferred and will be recognized in proportion to the related rent expense over the lease term. Holdings received aggregate net proceeds of \$3.1 billion for the sale-leaseback transaction and JV transactions. The carrying amount of Property and equipment, net and lease balances related to third-party leases that were assigned to Seritage and the JVs was \$1.5 billion at July 7, 2015, of which \$1.3 billion was recorded in our Sears Domestic segment and \$175 million in our Kmart segment. Accordingly, Holdings recognized an immediate net gain of \$508 million within Gain on sales of assets on the Condensed Consolidated Statement of Operations in the second quarter of 2015, comprised of a gain of \$625 million for the amount of gain on sale in excess of the present value of minimum lease payments, offset by a loss of \$117 million for properties where the fair value was less than the carrying value and the write-off of lease balances related to third-party leases that were assigned to Seritage and the JVs. The remaining gain of \$894 million was deferred and will be recognized in proportion to the related rent expense over the lease term.

#### Sears Canada Rights Offering

On October 2, 2014, the Company announced that its board of directors had approved a rights offering of up to 40 million shares of Sears Canada Inc. ("Sears Canada"). In connection with the rights offering, each holder of Holdings' common stock received one subscription right for each share of common stock held at the close of business on October 16, 2014, the record date for the rights offering. On October 16, 2014, ESL Partners, L.P. and Edward S. Lampert, our Chairman and Chief Executive Officer and Chairman and Chief Executive Officer of ESL Investments Inc. and related entities (collectively "ESL") exercised a portion of its pro rata portion of the basic subscription rights to the offering, resulting in the sale of approximately 18 million common shares of Sears Canada to ESL. After the sale of Sears Canada shares to ESL, the Company was the beneficial holder of approximately 34 million shares, or 34%, of the common shares of Sears Canada. As such, the Company no longer maintained control of Sears Canada resulting in the de-consolidation of Sears Canada. The Sears Canada rights offering closed on November 7, 2014 and was oversubscribed. Accordingly, the Company sold a total of 40 million common shares of Sears Canada and received total aggregate proceeds of \$380 million for the rights offering by the closing date.

We accounted for our retained investment in the common shares of Sears Canada and elected the fair value option for the equity method investment in Sears Canada in accordance with accounting standards applicable to financial instruments. The fair value of our equity method investment is recorded in Other assets on the Condensed Consolidated Balance Sheet and is disclosed in Note 4 of the Notes to Condensed Consolidated Financial Statements, and the change in fair value is recorded in Interest and investment income on the Condensed Consolidated Statement of Operations.

In addition, since the Company has retained an equity interest in Sears Canada, the operating results for Sears Canada through October 16, 2014 are presented within the consolidated operations of Holdings and the Sears Canada segment in the accompanying Consolidated Financial Statements in accordance with accounting standards applicable to presentation of financial statements.



## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

## Lands' End Separation

On April 4, 2014, we completed the separation of our Lands' End business through a spin-off transaction. As a result of Mr. Lampert's role as our Chairman and Chief Executive Officer, and Chairman and Chief Executive Officer of ESL, and the continuing arrangements between Holdings and Lands' End (as further described in Note 13 of the Notes to Condensed Consolidated Financial Statements), Holdings has determined that it has significant influence over Lands' End. Accordingly, the operating results for Lands' End through the date of the spin-off are presented within the consolidated continuing operations of Holdings and the Sears Domestic segment in the accompanying Condensed Consolidated Financial Statements. Also, in connection with the separation, Holdings and certain of its subsidiaries entered into various agreements with Lands' End under the terms described in Note 13 of the Notes to Condensed Consolidated Financial Statement.

## CONSOLIDATED RESULTS OF OPERATIONS

millions, except per share data	13 Weeks Ended		39 Weeks Ended			
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014		
<b>REVENUES</b>						
Merchandise sales and services	\$5,750	\$7,207	\$17,843	\$23,099		
<b>COSTS AND EXPENSES</b>						
Cost of sales, buying and occupancy	4,488	5,606	13,628	17,928		
Gross margin dollars	1,262	1,601	4,215	5,171		
Gross margin rate	21.9	% 22.2	% 23.6	% 22.4	%	%
Selling and administrative	1,630	2,011	5,005	6,218		
Selling and administrative expense as a percentage of total revenues	28.3	% 27.9	% 28.1	% 26.9	%	%
Depreciation and amortization	94	148	330	455		
Impairment charges	17	—	71	25		
Gain on sales of assets	(97)	) (68)	) (730)	) (148)	)	)
Total costs and expenses	6,132	7,697	18,304	24,478		
Operating loss	(382)	) (490)	) (461)	) (1,379)	)	)
Interest expense	(74)	) (78)	) (249)	) (221)	)	)
Interest and investment income (loss)	17	97	(27)	133		
Other income	—	2	—	4		
Loss before income taxes	(439)	) (469)	) (737)	) (1,463)	)	)
Income tax (expense) benefit	(14)	) (159)	) 189	(188)	)	)
Net loss	(453)	) (628)	) (548)	) (1,651)	)	)
(Income) loss attributable to noncontrolling interests	(1)	) 80	(1)	) 128	)	)
<b>NET LOSS ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>	<b>\$(454)</b>	<b>) \$(548)</b>	<b>) \$(549)</b>	<b>) \$(1,523)</b>	<b>)</b>	<b>)</b>
<b>NET LOSS PER COMMON SHARE ATTRIBUTABLE TO HOLDINGS' SHAREHOLDERS</b>						
Basic loss per share	\$(4.26)	) \$(5.15)	) \$(5.15)	) \$(14.33)	)	)
Diluted loss per share	\$(4.26)	) \$(5.15)	) \$(5.15)	) \$(14.33)	)	)
Basic weighted average common shares outstanding	106.6	106.4	106.5	106.3		
Diluted weighted average common shares outstanding	106.6	106.4	106.5	106.3		



## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

References to comparable store sales amounts within the following discussion include sales for all stores operating for a period of at least 12 full months, including remodeled and expanded stores, but excluding store relocations and stores that have undergone format changes. Domestic comparable store sales amounts include sales from sears.com and kmart.com shipped directly to customers. These online sales resulted in a benefit of approximately 30 basis points and a negative impact of approximately 40 basis points, respectively, for the 13- and 39-week periods ended October 31, 2015, and a benefit of approximately 80 basis points and 150 basis points, respectively, for the 13- and 39-week periods ended November 1, 2014. In addition, domestic comparable store sales have been adjusted for the change in the unshipped sales reserves recorded at the end of each reporting period, which resulted in a negative impact of approximately 30 basis points and a benefit of approximately 10 basis points, respectively, for the 13- and 39-week periods ended October 31, 2015, and a benefit of approximately 80 basis points and 10 basis points for the 13- and 39-week periods ended November 1, 2014.

## Net Loss Attributable to Holdings' Shareholders, Adjusted EBITDA and Adjusted Loss per Share

We recorded a net loss attributable to Holdings' shareholders for the third quarter of \$454 million, or \$4.26 loss per diluted share, and \$548 million, or \$5.15 loss per diluted share, for 2015 and 2014, respectively. We recorded a net loss attributable to Holdings' shareholders of \$549 million, or \$5.15 loss per diluted share, and \$1.5 billion, or \$14.33 loss per diluted share, for the first nine months of 2015 and 2014, respectively.

In addition to our net loss determined in accordance with Generally Accepted Accounting Principles ("GAAP"), for purposes of evaluating operating performance, we use an Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") measurement as well as Adjusted Earnings per Share ("Adjusted EPS").

Adjusted EBITDA is computed as net loss attributable to Sears Holdings Corporation appearing on the Condensed Consolidated Statements of Operations excluding (income) loss attributable to noncontrolling interests, income tax (expense) benefit, interest expense, interest and investment income (loss), other income, depreciation and amortization and gain on sales of assets. In addition, it is adjusted to exclude certain significant items as set forth below. Our management uses Adjusted EBITDA to evaluate the operating performance of our businesses, as well as executive compensation metrics, for comparable periods. Adjusted EBITDA should not be used by investors or other third parties as the sole basis for formulating investment decisions as it excludes a number of important cash and non-cash recurring items.

While Adjusted EBITDA, Domestic Adjusted EBITDA and Domestic Adjusted EBITDA excluding Seritage/JV rent are non-GAAP measurements, management believes that they are an important indicator of operating performance and useful to investors because:

- EBITDA excludes the effects of financings and investing activities by eliminating the effects of interest and depreciation costs;

- Management considers gains/(losses) on the sale of assets to result from investing decisions rather than ongoing operations; and

Other significant items, while periodically affecting our results, may vary significantly from period to period and have a disproportionate effect in a given period, which affects comparability of results. Adjustments to EBITDA include impairment charges related to fixed assets and intangible assets, closed store and severance charges, domestic pension expense, one-time credits from vendors, expenses associated with legal matters, transaction costs associated with strategic initiatives and other expenses, amortization of deferred Seritage gain, the Lands' End separation and the Sears Canada de-consolidation. We have adjusted our results for these items to make our statements more comparable and therefore more useful to investors as the items are not representative of our ongoing operations and reflect past investment decisions.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Adjusted EBITDA was determined as follows:

millions	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
Net loss attributable to Holdings per statement of operations	\$(454	) \$(548	) \$(549	) \$(1,523
Income (loss) attributable to noncontrolling interests	1	(80	) 1	(128
Income tax expense (benefit)	14	159	(189	) 188
Interest expense	74	78	249	221
Interest and investment (income) loss	(17	) (97	) 27	(133
Other income	—	(2	) —	(4
Operating loss	(382	) (490	) (461	) (1,379
Depreciation and amortization	94	148	330	455
Gain on sales of assets	(97	) (68	) (730	) (148
Before excluded items	(385	) (410	) (861	) (1,072
Closed store reserve and severance	(1	) 70	36	138
Domestic pension expense	58	22	172	67
Other <sup>(1)</sup>	2	9	(87	) 9
Amortization of deferred Seritage gain	(23	) —	(30	) —
Impairment charges	17	—	71	25
Adjusted EBITDA	(332	) (309	) (699	) (833
Lands' End separation	—	—	—	(10
Adjusted EBITDA as defined <sup>(2)</sup>	\$(332	) \$(309	) \$(699	) \$(843
Sears Canada segment	—	13	—	71
Domestic Adjusted EBITDA as defined <sup>(2)</sup>	\$(332	) \$(296	) \$(699	) \$(772
Seritage/JV rent	52	—	78	—
Domestic Adjusted EBITDA as defined <sup>(2)</sup> excluding Seritage/JV rent	\$(280	) \$(296	) \$(621	) \$(772

<sup>(1)</sup> Consists of one-time credits from vendors, expenses associated with legal matters, transaction costs associated with strategic initiatives and other expenses.

<sup>(2)</sup> Adjusted to reflect the results of the Lands' End and Sears Canada businesses that were included in our results of operations prior to the separation/disposition.



- (2) Adjusted to reflect the results of the Lands' End business that were included in our results of operations prior to the separation.
- (3) Excludes revenues of the Lands' End business that were included in our results of operations prior to the separation.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

These other significant items included in Adjusted EBITDA are further explained as follows:

Impairment charges – Accounting standards require the Company to evaluate the carrying value of fixed assets, goodwill and intangible assets for impairment. As a result of the Company's analysis, we have recorded impairment charges related to certain fixed asset balances.

Closed store reserve and severance – We are transforming our Company to a less asset-intensive business model.

Throughout this transformation, we continue to make choices related to our stores, which could result in sales, closures, lease terminations or a variety of other decisions.

Domestic pension expense – Contributions to our pension plans remain a significant use of our cash on an annual basis. Cash contributions to our pension and postretirement plans are separately disclosed on the cash flow statement. While the Company's pension plan is frozen, and thus associates do not currently earn pension benefits, we have a legacy pension obligation for past service performed by Kmart and Sears associates. The annual pension expense included in our statement of operations related to these legacy domestic pension plans was relatively minimal in years prior to 2009. However, due to the severe decline in the capital markets that occurred in the latter part of 2008, our domestic pension expense was \$89 million in 2014, \$162 million in 2013 and \$165 million in 2012. Pension expense is comprised of interest cost, expected return on plan assets and amortization of experience losses. This adjustment eliminates the entire pension expense from the statement of operations to improve comparability. Pension expense is included in the determination of Net Income. The components of the adjustments to EBITDA related to domestic pension expense were as follows:

millions	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
Components of net periodic expense:				
Interest cost	\$53	\$55	\$158	\$166
Expected return on plan assets	(62	) (62	) (187	) (185
Amortization of experience losses	67	29	201	86
Net periodic expense	\$58	\$22	\$172	\$67

In accordance with U.S. GAAP, we recognize on the balance sheet actuarial gains and losses for defined benefit pension plans annually in the fourth quarter of each fiscal year and whenever a plan is determined to qualify for a remeasurement during a fiscal year. For income statement purposes, these actuarial gains and losses are recognized throughout the year through an amortization process. The Company recognizes in its results of operations, as a corridor adjustment, any unrecognized actuarial net gains or losses that exceed 10% of the larger of projected benefit obligations or plan assets. Accumulated gains/losses that are inside the 10% corridor are not recognized, while accumulated actuarial gains/losses that are outside the 10% corridor are amortized over the "average future service" of the population and are included in the amortization of experience losses line item above.

Actuarial gains and losses occur when actual experience differs from the estimates used to allocate the change in value of pension plans to expense throughout the year or when assumptions change, as they may each year. Significant factors that can contribute to the recognition of actuarial gains and losses include changes in discount rates used to remeasure pension obligations on an annual basis or upon a qualifying remeasurement, differences between actual and expected returns on plan assets and other changes in actuarial assumptions. Management believes these actuarial gains and losses are primarily financing activities that are more reflective of changes in current conditions in global financial markets (and in particular interest rates) that are not directly related to the underlying business and that do not have an immediate, corresponding impact on the benefits provided to eligible retirees. For further information on the actuarial assumptions and plan assets referenced above, see Management's Discussion & Analysis of Financial Condition and Results of Operations - Application of Critical Accounting Policies and Estimates - Defined Benefit Pension Plans and Note 7 of Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K

for the fiscal year ended January 31, 2015.

53

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## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Lands' End separation – The results of the Lands' End business that were included in our results of operations prior to the separation.

In addition, Domestic Adjusted EBITDA, excluding Seritage/JV rent, reflects the impact of the additional rent expense and assigned sub-tenant rental income as a result of the Seritage and joint venture transactions. The terms of our leases with Seritage and the joint venture partners provide us with the ability to accelerate the transformation of our physical stores. We expect that our cash rent obligations will decrease significantly as space in these stores is recaptured.

The following tables set forth results of operations on a GAAP and "As Adjusted" basis, as well as the impact each significant item used in calculating Adjusted EBITDA had on specific income and expense amounts reported in our Condensed Consolidated Statements of Operations during the 13- and 39-week periods ended October 31, 2015 and November 1, 2014.

millions, except per share data	13 Weeks Ended October 31, 2015								
	GAAP	Adjustments			Domestic	Amortization	Domestic	As	
		Domestic Pension Expense	Reserve, Store Impairments and Severance	Gain on Sales of Assets	Mark-to-Market Adjustments	of Deferred Seritage Gain	Other <sup>(1)</sup>	Tax Matters	Adjusted
Gross margin impact	\$1,262	\$—	\$ 6	\$—	\$ —	\$ (23 )	\$—	\$—	\$ 1,245
Selling and administrative impact	1,630	(58 )	7	—	—	—	(2 )	—	1,577
Depreciation and amortization impact	94	—	—	—	—	—	—	—	94
Impairment charges impact	17	—	(17 )	—	—	—	—	—	—
Gain on sales of assets impact	(97 )	—	—	83	—	—	—	—	(14 )
Operating loss impact	(382 )	58	16	(83 )	—	(23 )	2	—	(412 )
Interest and investment income impact	17	—	—	—	(17 )	—	—	—	—
Income tax expense impact	(14 )	(22 )	(6 )	31	6	9	(1 )	179	182
After tax and noncontrolling interests impact	(454 )	36	10	(52 )	(11 )	(14 )	1	179	(305 )
Diluted loss per share impact	\$(4.26 )	\$0.34	\$ 0.09	\$(0.49 )	\$(0.10 )	\$(0.13 )	\$0.01	\$ 1.68	\$(2.86 )

<sup>(1)</sup> Consists of transaction costs associated with strategic initiatives, expenses associated with legal matters and other expenses.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

millions, except per share data	13 Weeks Ended November 1, 2014								
	GAAP	Adjustments			Domestic		Gain on	Domestic	Sears
		Domestic Pension Expense	Closed Store Reserve and Severance	Domestic Gain on Sales of Assets	Other Expenses <sup>(1)</sup>	Sears Canada Disposition	Tax Matters	Canada Segment	Adjusted <sup>(2)</sup>
Gross margin impact	\$1,601	\$—	\$ 41	\$—	\$ —	\$—	\$—	\$(154 )	\$ 1,488
Selling and administrative impact	2,011	(22 )	(27 )	—	(6 )	—	—	(172 )	1,784
Depreciation and amortization impact	148	—	(6 )	—	—	—	—	(13 )	129
Gain on sales of assets impact	(68 )	—	—	42	—	—	—	—	(26 )
Operating loss impact	(490 )	22	74	(42 )	6	—	—	31	(399 )
Interest expense impact	(78 )	—	—	—	—	—	—	1	(77 )
Interest and investment income impact	97	—	—	—	—	(70 )	—	(12 )	15
Other income impact	2	—	—	—	—	—	—	(2 )	—
Income tax expense impact	(159 )	(8 )	(28 )	16	(2 )	26	180	148	173
Loss attributable to noncontrolling interests impact	80	—	—	—	—	—	—	(80 )	—
After tax and noncontrolling interests impact	(548 )	14	46	(26 )	4	(44 )	180	86	(288 )
Diluted loss per share impact	\$(5.15 )	\$0.13	\$ 0.43	\$(0.25 )	\$ 0.04	\$(0.41 )	\$ 1.69	\$ 0.81	\$(2.71 )

(1) Consists of transaction costs associated with strategic initiatives and other expenses.

(2) Adjusted to reflect the results of the Sears Canada business that were included in our results of operations prior to the disposition.

millions, except per share data	39 Weeks Ended October 31, 2015								
	GAAP	Adjustments			Domestic		Amortization	Domestic	As
		Domestic Pension Expense	Reserve, Closed Store Impairments and Severance	Domestic Gain on Sales of Assets	Mark-to-Market Adjustments	of Deferred Seritage Gain	Other <sup>(1)</sup>	Tax Matters	Adjusted
Gross margin impact	\$4,215	\$—	\$ 17	\$—	\$ —	\$(30 )	\$(126 )	\$—	\$ 4,076
Selling and administrative impact	5,005	(172 )	(19 )	—	—	—	(39 )	—	4,775
Depreciation and amortization impact	330	—	(2 )	—	—	—	—	—	328
Impairment charges	71	—	(71 )	—	—	—	—	—	—

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Gain on sales of assets impact	(730 )	—	—	687	—	—	—	—	(43 )
Operating loss impact	(461 )	172	109	(687 )	—	(30 )	(87 )	—	(984 )
Interest and investment loss impact	(27 )	—	—	—	25	—	—	—	(2 )
Income tax benefit impact	189	(65 )	(41 )	258	(9 )	11	33	87	463
After tax and noncontrolling interests impact	(549 )	107	68	(429 )	16	(19 )	(54 )	87	(773 )
Diluted loss per share impact	\$ (5.15 )	\$ 1.00	\$ 0.64	\$ (4.03 )	\$ 0.15	\$ (0.18 )	\$ (0.51 )	\$ 0.82	\$ (7.26 )

(1) Consists of one-time credits from vendors, transaction costs associated with strategic initiatives, expenses associated with legal matters and other expenses.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

millions, except per share data	39 Weeks Ended November 1, 2014									
	GAAP	Domestic Pension Expense	Reserve, Store Impairments and Severance	Domestic Gain on Sales of Assets	Other Expenses <sup>(1)</sup>	Gain on Sears Canada Disposition	Domestic Tax Matters	Sears Canada Segment	Lands' End Separation	As Adjusted <sup>(2)</sup>
Gross margin impact	\$5,171	\$—	\$ 58	\$—	\$—	\$—	\$—	\$(502 )	\$(87 )	\$ 4,640
Selling and administrative impact	6,218	(67 )	(53 )	—	(6 )	—	—	(603 )	(77 )	5,412
Depreciation and amortization impact	455	—	(7 )	—	—	—	—	(49 )	(3 )	396
Impairment charges impact	25	—	(10 )	—	—	—	—	(15 )	—	—
Gain on sales of assets impact	(148 )	—	—	65	—	—	—	(1 )	—	(84 )
Operating loss impact	(1,379 )	67	128	(65 )	6	—	—	166	(7 )	(1,084 )
Interest expense impact	(221 )	—	—	—	—	—	—	5	—	(216 )
Interest and investment income impact	133	—	—	—	—	(70 )	—	(38 )	—	25
Other income impact	4	—	—	—	—	—	—	(4 )	—	—
Income tax expense impact	(188 )	(25 )	(48 )	25	(2 )	26	554	136	3	481
Loss attributable to noncontrolling interest impact	128	—	—	—	—	—	—	(128 )	—	—
After tax and noncontrolling interest impact	(1,523 )	42	80	(40 )	4	(44 )	554	137	(4 )	(794 )
Diluted loss per share impact	\$(14.33)	\$0.40	\$ 0.75	\$(0.38 )	\$ 0.04	\$(0.41 )	\$ 5.21	\$ 1.29	\$(0.04 )	\$( 7.47 )

(1) Consists of transaction costs associated with strategic initiatives and other expenses.

(2) Adjusted to reflect the results of the Lands' End and Sears Canada businesses that were included in our results of operations prior to the separation/disposition.

We also believe that our use of Adjusted EPS provides an appropriate measure for investors to use in assessing our performance across periods, given that this measure provides an adjustment for certain significant items which may vary significantly from period to period, improving the comparability of year-to-year results and is therefore representative of our ongoing performance. Therefore, we have adjusted our results for them to make our statements

more useful and comparable. However, we do not, and do not recommend that you, solely use Adjusted EPS to assess our financial and earnings performance. We also use, and recommend that you use, diluted earnings per share in addition to Adjusted EPS in assessing our earnings performance.

In addition to the significant items included in the Adjusted EBITDA calculation, Adjusted EPS includes the following other significant items which, while periodically affecting our results, may vary significantly from period to period and have a disproportionate effect in a given period, and affects comparability of results.

**Domestic gains on sales of assets** - We have recorded significant gains on sales of assets which were primarily attributable to several real estate transactions. Management considers these gains on sale of assets to result from investing decisions rather than ongoing operations.

**Tax Matters** - In 2011, and again in 2013, we recorded a non-cash charge to establish a valuation allowance against substantially all of our domestic deferred tax assets. Accounting rules generally require that a valuation reserve be established when income has not been generated over a three-year cumulative period to support the deferred tax asset. While an accounting loss was recorded, we believe no economic loss has occurred as these net operating losses and tax benefits remain available to reduce future taxes as income is generated in subsequent periods. As this valuation allowance has a significant impact on the effective tax rate, we have adjusted our results to reflect a standard effective tax rate for the Company beginning in fiscal 2011 when the valuation allowance was first established.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Sears Canada Segment - The results of the Sears Canada business that were included in our results of operations prior to the disposition. The adjustment also includes the valuation allowance that was recorded in the third quarter of 2014 prior to the de-consolidation of Sears Canada.

13-week period ended October 31, 2015 compared to the 13-week period ended November 1, 2014

Revenues and Comparable Store Sales

Revenues decreased \$1.5 billion to \$5.8 billion for 13-week period ended October 31, 2015, as compared to revenues of \$7.2 billion for the 13-week period ended November 1, 2014, with a significant portion of the decline related to actions taken by the Company in 2014 to streamline our operations and focus on our transformation into a member-centric retailer. The decrease in revenue included a decrease of \$611 million associated with Sears Canada, which was de-consolidated in October 2014, and \$358 million in less revenue as a result of fewer Kmart and Sears Full-line stores. For the quarter, domestic comparable store sales declined 8.6%, with more than half of the decline attributable to declines in apparel and consumer electronics, a low margin category. The decline in comparable store sales contributed to \$417 million of the revenue decline.

Kmart comparable store sales declined 7.5% with increases experienced in the home appliances and mattresses categories, offset by declines in apparel, consumer electronics, grocery & household and drugstore. Excluding the impact of the consumer electronics business, which is a business we continue to alter to meet our members' needs, Kmart comparable store sales would have decreased 6.4%. Sears Domestic comparable store sales decreased 9.6%, and were also negatively impacted by consumer electronics. Excluding the impact of consumer electronics, Sears Domestic comparable store sales would have decreased 8.2%, primarily driven by decreases in apparel, lawn & garden, tools, footwear and Sears Auto Centers, which were partially offset by an increase in the mattresses category.

Gross Margin

Gross margin decreased \$339 million to \$1.3 billion for the third quarter of 2015, as compared to the prior year third quarter due to the above noted decline in sales, as well as a decline in gross margin rate. The decline in margin rate is primarily attributed to a decrease in occupancy leverage, partially offset by an improvement in overall product margin. Gross margin for the third quarter of 2015 included a credit of \$23 million related to the amortization of the deferred gain on sale of assets associated with the Seritage transaction, as well as charges of \$6 million related to store closures. The third quarter of 2014 included gross margin of \$154 million from Sears Canada, as well as charges of \$41 million related to store closures.

As compared to the prior year, Kmart's gross margin rate for the third quarter improved 40 basis points, with increases experienced in several categories, particularly drugstore, toys, electronics and apparel, driven by less clearance and promotional activity. Sears Domestic's gross margin rate decreased 30 basis points for the quarter, with decreases experienced in home appliances and apparel primarily as a result of increased promotional activity, including an increase in Shop Your Way expense.

In addition, as a result of the Seritage and JV transactions, the third quarter of 2015 included additional rent expense and assigned sub-tenant rental income of approximately \$52 million.

Selling and Administrative Expenses

Selling and administrative expenses decreased \$381 million in the third quarter of 2015 compared to the prior year quarter and included significant items such as expenses related to our domestic pension plan, store closings and severance of \$51 million and \$49 million for 2015 and 2014, respectively, as well as transaction costs associated with strategic initiatives and other expenses of \$2 million and \$6 million for 2015 and 2014, respectively. In addition, the third quarter 2014 included expenses of \$172 million from Sears Canada. Excluding these items, selling and administrative expenses declined \$207 million primarily due to decreases in payroll and advertising expenses.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Our selling and administrative expenses as a percentage of total revenues ("selling and administrative expense rate") was 28.3% for the third quarter of 2015, compared to 27.9% in the prior year, and increased as the decrease in overall selling and administrative expenses was offset by the above noted decline in revenues.

Gain on Sales of Assets

We recorded total gains on sales of assets for the quarter of \$97 million in 2015 and \$68 million in 2014. The gains recorded in the third quarter of 2015 included a gain of \$83 million related to the sale of a Sears Full-line store for which we received \$102 million in cash proceeds, \$90 million of which was received during the third quarter of 2014. As the leaseback ended and the remaining cash proceeds of \$12 million were received during the third quarter of 2015, we recognized the gain that had previously been deferred. The gains recorded during the third quarter of 2014 included a gain of \$42 million related to the sale of two Sears Full-line stores for which we received \$64 million cash proceeds.

Operating Loss

The Company reported an operating loss of \$382 million and \$490 million in the third quarter of 2015 and 2014, respectively. Operating loss for the third quarter of 2015 included significant items which aggregated to operating income of \$30 million, while operating loss for the third quarter of 2014 included significant items which aggregated to operating expense of \$91 million. Excluding these items, we would have reported an operating loss of \$412 million and \$399 million for the third quarter of 2015 and 2014, respectively. The increase in operating loss in 2015 was primarily driven by the decline in gross margin, partially offset by the decline in selling and administrative expenses.

Interest and Investment Income

We recorded interest and investment income of \$17 million during the third quarter of 2015 compared to \$97 million during the third quarter of 2014. The third quarter of 2015 included a gain of \$17 million related to our equity investment in Sears Canada, while the third quarter of 2014 included a gain of \$70 million on the de-consolidation of Sears Canada as a result of the rights offering, as well as a \$12 million gain related to the sale of joint venture interests, for which Sears Canada received \$35 million (\$38 million Canadian) in cash proceeds.

Income Taxes

Our effective tax rate for the third quarter of 2015 was an expense rate of 3.2% compared to an expense rate of 33.9% in the prior year quarter. The application of the requirements for accounting for income taxes in interim periods, after consideration of our valuation allowance, causes a significant variation in the typical relationship between income tax expense and pretax income. Our tax rate in 2015 continues to reflect the effect of not recognizing the benefit of current period losses in certain domestic and foreign jurisdictions where it is not more likely than not that such benefits would be realized. The third quarters of 2015 and 2014 were negatively impacted by foreign branch taxes and state income taxes. In addition, 2014 was negatively impacted by a valuation allowance established on Sears Canada's deferred tax assets in the third quarter, prior to de-consolidation.

39-week period ended October 31, 2015 compared to the 39-week period ended November 1, 2014

Revenues and Comparable Store Sales

For the first nine months of 2015, revenues decreased \$5.3 billion to \$17.8 billion as compared to revenues of \$23.1 billion for the first nine months of 2014, with a significant portion of the decline related to actions taken by the Company in 2014 to streamline our operations and focus on our transformation into a member-centric retailer. The decrease in revenue included a decrease of \$2.1 billion associated with Sears Canada, which was de-consolidated in October 2014, \$222 million from the separation of the Lands' End business, which occurred in the first quarter of 2014 and \$1.2 billion in less revenue as a result of fewer Kmart and Sears Full-line stores. In addition, domestic comparable store sales declined 10.1% for the first nine months of 2015, which contributed to \$1.6 billion of the decline. The decline in comparable store sales was driven by highly targeted promotional and marketing spend to better align with member needs, and a shift away from low margin categories, such as consumer electronics.





SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Kmart comparable store sales declined 7.3% with increases in the home appliances and mattresses categories, which were offset by declines in consumer electronics, apparel, grocery & household and drugstore. Excluding the impact of the consumer electronics business, which is a business we continue to alter to meet our members' needs, Kmart comparable store sales would have decreased 5.8%. Sears Domestic comparable store sales decreased 12.8%, and were also negatively impacted by consumer electronics. Excluding the impact of consumer electronics, Sears Domestic comparable store sales would have decreased 11.3%, primarily driven by decreases in apparel, home appliances, lawn & garden and Sears Auto Centers, which were partially offset by an increase in the mattresses category.

Gross Margin

For the first nine months of 2015, our gross margin decreased \$956 million to \$4.2 billion as the above noted decline in sales was partially offset by an improvement in gross margin rate. Gross margin for the first nine months of 2015 included one-time vendor credits of \$126 million, as well as a credit of \$30 million related to the amortization of the deferred gain on sale of assets associated with the Seritage transaction, while the first nine months of 2014 also included gross margin of \$502 million from Sears Canada and \$87 million from the Lands' End business. Gross margin for the first nine months of 2015 and 2014 also included charges of \$17 million and \$58 million, respectively, related to store closures.

As compared to the prior year, Kmart's gross margin rate for the first nine months of 2015 improved 80 basis points, with increases experienced in a majority of categories, particularly grocery & household, toys, consumer electronics and apparel. Sears Domestic's gross margin rate improved 170 basis points for the first nine months of the year. Excluding the impact of significant items recorded in gross margin during the first nine months, which aggregated to a benefit of \$147 million and \$75 million in 2015 and 2014, respectively, Sears Domestic's gross margin rate improved 50 basis points, with the most notable increases experienced in the apparel and tools categories. The improvement in gross margin rate in both formats was primarily driven by less clearance and promotional activity.

In addition, as a result of the Seritage and JV transactions, the first nine months of 2015 included additional rent expense of approximately \$78 million.

Selling and Administrative Expenses

Selling and administrative expenses decreased \$1.2 billion in the first nine months of 2015 compared to the first nine months of 2014 and included significant items such as expenses related to our domestic pension plan, store closings and severance of \$191 million and \$120 million for 2015 and 2014, respectively. In addition, the first nine months of 2015 included expense of \$39 million consisting of expenses related to legal matters, transaction costs associated with strategic initiatives and other expenses, while the first nine months of 2014 included expenses of \$6 million for transactions costs associated with strategic initiatives and other expenses, as well as expenses of \$603 million from Sears Canada and \$77 million from the Lands' End business. Excluding these items, selling and administrative expenses declined \$637 million primarily due to decreases in payroll and advertising expenses.

Our selling and administrative rate was 28.1% for the first nine months of 2015, compared to 26.9% in the prior year, as the decreases in overall selling and administrative expenses were more than offset by the above noted decline in revenues.

Gain on Sales of Assets

We recorded total gains on sales of assets of \$730 million and \$148 million for the first nine months of 2015 and 2014, respectively. The gains included \$508 million (comprised of a gain of \$625 million and loss of \$117 million) recognized in connection with the first quarter 2015 JV transactions and the transaction with Seritage. (See Note 5 of Notes to Condensed Consolidated Financial Statements for further discussion of the gain on sales of assets). The gains also included a gain of \$83 million related to the sale of a Sears Full-line store for which we received \$102 million in cash proceeds, \$90 million of which was received during the third quarter of 2014. As the leaseback ended and the remaining cash proceeds of \$12 million were received during the third quarter of 2015, we recognized the gain that

had previously been deferred. Gains on sales of assets in the first nine months of 2015 also included gains of \$86 million recognized on the sale of two Sears Full-line stores for which we received \$96 million of cash proceeds, and \$10 million recognized on the surrender and early termination of one Kmart store lease.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

The gains recorded during the first nine months of 2014 included a gain of \$42 million recognized on the sale of two Sears Full-line stores for which we received \$64 million of cash proceeds, a gain of \$13 million recognized on the sale of a distribution facility in our Sears Domestic segment for which we received \$16 million of cash proceeds and a gain of \$10 million recognized on the sale of a Kmart store for which we received \$10 million of cash proceeds.

Operating Loss

The Company reported an operating loss of \$461 million and \$1.4 billion in the first nine months of 2015 and 2014, respectively. Operating loss for the first nine months of 2015 included significant items which aggregated to operating income of \$523 million. Operating loss for the first nine months of 2014 also included significant items which aggregated to operating expense of \$295 million. Excluding these items, we would have reported an operating loss of \$984 million and \$1.1 billion in the first nine months of 2015 and 2014, respectively. The decrease in operating loss in 2015 was primarily driven by the increase in gross margin rate and decline in selling and administrative expenses, partially offset by a decline in revenues.

Interest and Investment Income (Loss)

The Company reported an interest and investment loss of \$27 million in the first nine months of 2015 compared to interest and investment income of \$133 million in the first nine months of 2014. The first nine months of 2015 included a loss of \$25 million related to our equity investment in Sears Canada. During 2014, investment income included a gain of \$70 million on the de-consolidation of Sears Canada as a result of the rights offering, as well as gains of \$35 million related to the sale of joint venture interests for which Sears Canada received \$65 million (\$71 million Canadian) in cash proceeds.

Income Taxes

During the first nine months of 2015, the Company realized a significant tax benefit on the deferred taxes related to indefinite-life assets associated with the property sold in the transaction with Seritage. As a result, our effective tax rate for the first nine months of 2015 was a benefit of 25.6% compared to expense 12.9% for the first nine months of 2014. Also, the application of the requirements for accounting for income taxes in interim periods, after consideration of our valuation allowance, causes a significant variation in the typical relationship between income tax expense and pretax income. Our tax rate in 2015 continues to reflect the effect of not recognizing the benefit of current period losses in certain domestic and foreign jurisdictions where it is not more likely than not that such benefits would be realized. In addition, the first nine months of 2015 was negatively impacted by foreign branch taxes, and state income taxes.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

## SEGMENT OPERATIONS

The following discussion of our business segment results is organized into two reportable segments: Kmart and Sears Domestic.

## Kmart

Kmart results and key statistics were as follows:

	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
millions, except number of stores				
Merchandise sales and services	\$2,247	\$2,707	\$7,062	\$8,527
Cost of sales, buying and occupancy	1,774	2,147	5,562	6,790
Gross margin dollars	473	560	1,500	1,737
Gross margin rate	21.1	% 20.7	% 21.2	% 20.4
Selling and administrative	585	708	1,802	2,128
Selling and administrative expense as a percentage of total revenues	26.0	% 26.2	% 25.5	% 25.0
Depreciation and amortization	17	25	56	72
Impairment charges	10	—	12	2
Gain on sales of assets	(12 )	(24 )	(173 )	(76 )
Total costs and expenses	2,374	2,856	7,259	8,916
Operating loss	\$(127 )	\$(149 )	\$(197 )	\$(389 )
Adjusted EBITDA	\$(115 )	\$(97 )	\$(257 )	\$(304 )
Number of stores			952	1,050

13-week period ended October 31, 2015 compared to the 13-week period ended November 1, 2014

## Revenues and Comparable Store Sales

For the quarter, Kmart's revenues decreased by \$460 million to \$2.2 billion in 2015 primarily due to the effect of having fewer stores in operation, which accounted for approximately \$272 million of the decline. Revenues were also impacted by a decrease in comparable store sales of 7.5%, which accounted for approximately \$179 million of the decline. Approximately half of the decline in comparable store sales was driven by declines in the apparel category, as well as a decline in consumer electronics, a low margin category.

Comparable store sales declined primarily due to declines in apparel, consumer electronics, grocery & household and drugstore, partially offset by increases in appliances and mattresses. Excluding the impact of the consumer electronics business, which is a business we continue to alter to meet our members' needs, Kmart comparable store sales would have decreased 6.4%.

## Gross Margin

For the quarter, Kmart generated gross margin dollars of \$473 million in 2015 compared to \$560 million in 2014. The decrease in Kmart's gross margin is due to the decrease in sales, partially offset by an increase in gross margin rate. Gross margin for the third quarter of 2015 included a credit of \$5 million related to the amortization of the deferred gain on sale of assets associated with the Seritage transaction. Gross margin for the third quarter also included charges of \$5 million and \$31 million in 2015 and 2014, respectively, related to store closures.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Kmart's gross margin rate for the quarter improved 40 basis points to 21.1% in 2015 from 20.7% in 2014, with increases experienced in several categories, particularly drugstore, toys, electronics and apparel, driven by less clearance and promotional activity.

In addition, as a result of the Seritage and JV transactions, the third quarter of 2015 included additional rent expense and assigned sub-tenant rental income of approximately \$10 million.

**Selling and Administrative Expenses**

For the quarter, Kmart's selling and administrative expenses decreased \$123 million in 2015 as compared to the third quarter in 2014. Selling and administrative expenses for the third quarter of 2015 and 2014 were impacted by a credit of \$4 million and expenses of \$17 million, respectively, related to store closings and severance. In addition, the third quarter of 2015 included \$1 million of expense related to legal matters, while the prior year third quarter was impacted by other expenses of \$3 million. Excluding these items, selling and administrative expenses decreased \$100 million primarily due to decreases in payroll and advertising expenses.

Kmart's selling and administrative expense rate for the quarter was 26.0% in 2015 and 26.2% in 2014 and decreased primarily as a result of the decreased expenses noted above.

**Operating Loss**

For the quarter, Kmart recorded an operating loss of \$127 million in 2015 compared to an operating loss of \$149 million in 2014. Operating loss for the third quarter of 2015 and 2014 included significant items which aggregated to operating expense of \$7 million and \$53 million, respectively. Excluding these items, Kmart would have reported an operating loss of \$120 million and \$96 million for the third quarter of 2015 and 2014, respectively. The increase in Kmart's operating loss was primarily driven by the decline in revenues, partially offset by the improvement in gross margin rate and the decrease in selling and administrative expenses.

39-week period ended October 31, 2015 compared to the 39-week period ended November 1, 2014

**Revenues and Comparable Store Sales**

For the first nine months of 2015, Kmart's revenues decreased by \$1.5 billion to \$7.1 billion in 2015, primarily due to the effect of having fewer stores in operation, which accounted for \$910 million of the decline. Revenues were also impacted by a decrease in comparable store sales of 7.3%, which accounted for \$548 million of the decline. The decline in comparable store sales was driven by highly targeted promotional and marketing spend to better align with member needs, and a shift away from low margin categories, such as consumer electronics.

The decline in comparable store sales was primarily driven by declines in consumer electronics, apparel, grocery & household and drugstore, partially offset by increases in appliances and mattresses. Excluding the impact of the consumer electronics business, which is a business we continue to alter to meet our members' needs, Kmart comparable store sales would have decreased 5.8%.

**Gross Margin**

For the first nine months of 2015, Kmart generated \$1.5 billion in gross margin compared to \$1.7 billion in the first nine months of 2014. The decrease in Kmart's gross margin is due to the decrease in sales, partially offset by an increase in gross margin rate. Gross margin for the first nine months 2015 and 2014 included charges of \$14 million and \$46 million, respectively, related to store closures.

Kmart's gross margin rate for the first nine months of the year improved 80 basis points to 21.2% in 2015 from 20.4% in 2014, with increases experienced in a majority of categories, particularly grocery & household, toys, consumer electronics and apparel, primarily due to less clearance and promotional activity.

In addition, as a result of the Seritage and JV transactions, the first nine months of 2015 included additional rent expense and assigned sub-tenant rental income of approximately \$14 million.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Selling and Administrative Expenses

For the first nine months of 2015, Kmart's selling and administrative expenses decreased \$326 million as compared to the first nine months of 2014. Selling and administrative expenses for the first nine months of 2015 and 2014 were impacted by expenses of \$37 million and \$41 million related to store closures and severance, expenses related to legal matters and other expenses. Excluding these items, selling and administrative expenses decreased \$322 million primarily due to decreases in payroll and advertising expenses.

Kmart's selling and administrative expense rate for the first nine months was 25.5% in 2015 and 25.0% in 2014 and increased primarily as a result of lower expense leverage due to the sales decline noted above.

Gain on Sales of Assets

Kmart recorded total gains on sales of assets for the first nine months of \$173 million in 2015 and \$76 million in 2014. Gains recorded during the first nine months of 2015 included gains of \$137 million (comprised of a gain of \$154 million and loss of \$17 million) recognized in connection with the transaction with Seritage. (See Note 5 of Notes to Condensed Consolidated Financial Statements for further discussion of the gain on sales of assets). The first nine months of 2015 also included a gain of \$10 million recognized on the surrender and early termination of one Kmart store lease. The gains recorded during the first nine months of 2014 included a gain of \$10 million related to the sale of one Kmart store for which we received \$10 million cash proceeds.

Operating Loss

For the first nine months of the year, Kmart recorded an operating loss of \$197 million and \$389 million in 2015 and 2014, respectively. Operating loss for the first nine months of 2015 included significant items which aggregated to operating income of \$90 million, while operating loss for the first nine months of 2014 included significant items which aggregated to operating expense of \$82 million. Excluding these items, Kmart would have reported an operating loss of \$287 million and \$307 million for the first nine months of 2015 and 2014, respectively. The decrease in Kmart's operating loss was primarily driven by the improvement in gross margin rate and the decrease in selling and administrative expenses, partially offset by the decline in revenues.

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

## Sears Domestic

Sears Domestic results and key statistics were as follows:

millions, except number of stores	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
Merchandise sales and services	\$3,503	\$3,889	\$10,781	\$12,484
Cost of sales, buying and occupancy	2,714	3,002	8,066	9,552
Gross margin dollars	789	887	2,715	2,932
Gross margin rate	22.5	% 22.8	% 25.2	% 23.5
Selling and administrative	1,045	1,131	3,203	3,487
Selling and administrative expense as a percentage of total revenues	29.8	% 29.1	% 29.7	% 27.9
Depreciation and amortization	77	110	274	334
Impairment charges	7	—	59	8
Gain on sales of assets	(85	) (44	) (557	) (73
Total costs and expenses	3,758	4,199	11,045	13,308
Operating loss	\$(255	) \$(310	) \$(264	) \$(824
Adjusted EBITDA	\$(217	) \$(199	) \$(442	) \$(458
Lands' End separation	—	—	—	(10
Adjusted EBITDA <sup>(1)</sup>	\$(217	) \$(199	) \$(442	) \$(468
Number of:				
Full-line stores			708	751
Specialty stores			27	30
Total Domestic Sears Stores			735	781

<sup>(1)</sup> Adjusted to reflect the results of the Lands' End business that were included in our results of operations prior to the separation.

13-week period ended October 31, 2015 compared to the 13-week period ended November 1, 2014

## Revenues and Comparable Store Sales

For the quarter, Sears Domestic's revenues decreased by \$386 million to \$3.5 billion. The decline in revenue was primarily driven by a decrease in comparable store sales of 9.6%, which accounted for \$238 million, and the effect of having fewer Full-line stores in operation, which accounted for \$86 million of the decline. Approximately half of the decline in comparable store sales was driven by declines in the apparel category, as well as a decline in consumer electronics, a low margin category.

Comparable store sales for the quarter were negatively impacted by consumer electronics, which is a business we continue to alter to meet our members' needs. Excluding the impact of consumer electronics, Sears Domestic comparable store sales would have decreased 8.2%, primarily driven by decreases in apparel, lawn & garden, tools, footwear and Sears Auto Centers, which were partially offset by an increase in the mattresses category.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Gross Margin

For the quarter, Sears Domestic generated gross margin dollars of \$789 million in 2015, compared to \$887 million in 2014. Gross margin for the third quarter of 2015 included a credit of \$18 million related to the amortization of the deferred gain on sale of assets associated with the Seritage transaction. Gross margin for the third quarter also included charges of \$1 million and \$10 million in 2015 and 2014, respectively, related to store closures.

Sears Domestic's gross margin rate for the quarter declined 30 basis points to 22.5% in 2015 from 22.8% in 2014, with decreases experienced in home appliances and apparel primarily as a result of increased promotional activity, including an increase in Shop Your Way expense.

In addition, as a result of the Seritage and JV transactions, the third quarter of 2015 included additional rent expense and assigned sub-tenant rental income of approximately \$42 million.

Selling and Administrative Expenses

For the quarter, Sears Domestic's selling and administrative expenses decreased \$86 million in 2015 as compared to the prior year. Selling and administrative expenses for the third quarter of 2015 and 2014 were impacted by expenses of \$55 million and \$32 million, respectively, related to store closings and severance, as well as expenses of \$1 million and \$3 million for transactions costs incurred in connection with strategic initiatives. Excluding these items, selling and administrative expenses decreased \$107 million primarily due to a decrease in payroll expense.

Sears Domestic's selling and administrative expense rate for the quarter was 29.8% in 2015 and 29.1% in 2014 and increased primarily as a result of lower expense leverage due to the sales decline noted above.

Gain on Sales of Assets

Sears Domestic recorded a total gain on sales of assets for the quarter of \$85 million and \$44 million in 2015 and 2014, respectively. The gains recorded during the third quarter of 2015 included \$83 million recognized on the sale of one Sears Full-line store for which we received \$102 million of cash proceeds, \$90 million of which was received during the third quarter of 2014. As the leaseback ended and the remaining cash proceeds of \$12 million were received during the third quarter of 2015, we recognized the gain that had previously been deferred. The gains recorded in the third quarter of 2014 included a gain of \$42 million related to the sale of two Sears Full-Line stores for which we received \$64 million in cash proceeds.

Operating Loss

For the quarter, Sears Domestic reported an operating loss of \$255 million and \$310 million in 2015 and 2014, respectively. Sears Domestic's operating loss for the third quarter of 2015 included significant items which aggregated to operating income of \$37 million, while Sears Domestic's operating loss for the prior year quarter included significant items which aggregated to operating expense of \$7 million. Excluding these items, we would have reported an operating loss of \$292 million and \$303 million for the third quarter of 2015 and 2014, respectively. The decrease in operating loss in 2015 was driven by the above noted decline in selling and administrative expenses, partially offset by the decline in revenues and gross margin rate.

39-week period ended October 31, 2015 compared to the 39-week period ended November 1, 2014

Revenues and Comparable Store Sales

For the first nine months of 2015, Sears Domestic's revenues decreased by \$1.7 billion to \$10.8 billion. The decline in revenue was primarily driven by a decrease in comparable store sales of 12.8%, which accounted for \$1.0 billion of the decline, the effect of having fewer Full-line stores in operation, which accounted for \$336 million of the decline, as well as the separation of the Lands' End business, which was completed on April 4, 2014 and accounted for \$222 million of the decline. The decline in comparable store sales was driven by highly targeted promotional and marketing spend to better align with member needs, and a shift away from low margin categories, such as consumer electronics.



SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Sears Domestic comparable store sales were also negatively impacted by consumer electronics. Excluding the impact of consumer electronics, Sears Domestic comparable store sales would have decreased 11.3%, primarily driven by decreases in apparel, home appliances, lawn & garden and Sears Auto Centers, which were partially offset by an increase in the mattresses category.

Gross Margin

For the first nine months of the year, Sears Domestic generated gross margin dollars of \$2.7 billion and \$2.9 billion in 2015 and 2014, respectively. Gross margin for the first nine months of 2015 included one-time credits from vendors of \$126 million, as well as a credit of \$24 million related to the amortization of the deferred gain on sale of assets associated with the Seritage transaction, while the first nine months of 2014 included gross margin of \$87 million from the Lands' End business. Gross margin also included charges of \$3 million and \$12 million, respectively, in the first nine months of 2015 and 2014 related to store closures.

Sears Domestic's gross margin rate for the first nine months of the year improved 170 basis points to 25.2% in 2015 from 23.5% in 2014. Excluding the impact of significant items recorded in gross margin during the first nine months, which aggregated to a benefit of \$147 million and \$75 million in 2015 and 2014, respectively, Sears Domestic's gross margin rate improved 50 basis points, with the most notable increases experienced in the apparel and tools categories primarily due to less clearance and promotional activity.

In addition, as a result of the Seritage and JV transactions, the first nine months of 2015 includes additional rent expense and assigned sub-tenant rental income of approximately \$64 million.

Selling and Administrative Expenses

For the first nine months of the year, Sears Domestic's selling and administrative expenses decreased \$284 million in 2015 as compared to 2014 and included expenses related to our domestic pension plan, store closings and severance of \$163 million and \$82 million, respectively. The first nine months of 2015 and 2014 also included transaction costs associated with strategic initiatives of \$30 million and \$3 million, while the first nine months of 2014 also included selling and administrative expenses related to the Lands' End business of \$77 million. Excluding these items, selling and administrative expenses decreased \$315 million primarily due to a decrease in payroll expense.

Sears Domestic's selling and administrative expense rate for the first nine months of the year was 29.7% and 27.9% in 2015 and 2014, respectively and increased as the above noted expense reduction was offset by the above noted decline in revenues.

Gain on Sales of Assets

Sears Domestic recorded a total gain on sales of assets of \$557 million and \$73 million for the first nine months of 2015 and 2014, respectively. The gains recorded during the first nine months of 2015 included \$371 million (comprised of a gain of \$471 million and loss of \$100 million) recognized in connection with the first quarter 2015 JV transactions and the transaction with Seritage (See Note 5 of Notes to Condensed Consolidated Financial Statements for further discussion of the gain on sales of assets). The gains also included a gain of \$83 million related to the sale of a Sears Full-line store for which we received \$102 million in cash proceeds, \$90 million of which was received during the third quarter of 2014. As the leaseback ended and the remaining cash proceeds of \$12 million were received during the third quarter of 2015, we recognized the gain that had previously been deferred. Gains on sales of assets also included gains of \$86 million recognized on the sale of two Sears Full-line stores for which we received \$96 million of cash proceeds.

The gains recorded during the first nine months of 2014 included a gain of \$42 million recognized on the sale of two Sears Full-line stores for which we received \$64 million of cash proceeds, and a gain of \$13 million recognized on the sale of a distribution facility for which we received \$16 million cash proceeds.

Operating Loss

For the first nine months of the year, Sears Domestic reported an operating loss of \$264 million and \$824 million in 2015 and 2014, respectively. Sears Domestic's operating loss for the first nine months of 2015 included significant

items which aggregated to operating income of \$433 million, while Sears Domestic's operating loss for the first nine

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

months of 2014 included significant items which aggregated to operating expense of \$47 million. Excluding these items, we would have reported an operating loss of \$697 million and \$777 million for the first nine months of 2015 and 2014, respectively. The decrease in operating loss in 2015 was driven by the above noted increase in gross margin rate and decline in selling and administrative expenses, partially offset by the decline in revenues.

## Sears Canada

Sears Canada conducts similar retail operations as Sears Domestic. As previously noted, the Company completed a rights offering for a portion of its interest in Sears Canada in the third quarter of 2014. As such, the Company no longer maintained control of Sears Canada resulting in the de-consolidation of Sears Canada on October 16, 2014. Sears Canada results and key statistics for the 13- and 39-week periods ended November 1, 2014 were as follows:

	13 Weeks Ended November 1, 2014	39 Weeks Ended November 1, 2014		
millions, except number of stores				
Merchandise sales and services	\$611	\$2,088		
Cost of sales, buying and occupancy	457	1,586		
Gross margin dollars	154	502		
Gross margin rate	25.2	% 24.0		%
Selling and administrative	172	603		
Selling and administrative expense as a percentage of total revenues	28.2	% 28.9		%
Depreciation and amortization	13	49		
Impairment charges	—	15		
Loss on sales of assets	—	1		
Total costs and expenses	642	2,254		
Operating loss	\$(31	) \$(166	)	
Adjusted EBITDA	\$(13	) \$(71	)	
Number of:				
Full-line stores		113		
Specialty stores		305		
Total Sears Canada Stores		418		

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

## ANALYSIS OF CONSOLIDATED FINANCIAL CONDITION

## Cash Balances

Our cash and cash equivalents include all highly liquid investments with original maturities of three months or less at the date of purchase. Our cash balances as of October 31, 2015, November 1, 2014 and January 31, 2015 are detailed in the following table.

millions	October 31, 2015	November 1, 2014	January 31, 2015
Cash and equivalents	\$159	\$173	\$143
Cash posted as collateral	1	3	2
Credit card deposits in transit	134	150	105
Total cash balances	\$294	\$326	\$250

We had total cash balances of \$294 million at October 31, 2015, compared to \$326 million at November 1, 2014 and \$250 million at January 31, 2015. During the first nine months of 2015, the Company received gross cash proceeds of \$2.7 billion (\$2.6 billion net of closing costs) from the Seritage transaction, as well as \$429 million of cash proceeds (\$426 million net of closing costs) in connection with three different real estate joint venture agreements entered into during the first quarter of 2015, and \$148 million of cash proceeds from other domestic real estate transactions. A portion of these proceeds were used to pay back revolver borrowings, as well as for the purchase of our Senior Secured Notes in connection with the tender offer conducted during the third quarter of 2015.

At various times, we have posted cash collateral for certain outstanding letters of credit and self-insurance programs. Such cash collateral is classified within cash and cash equivalents given we have the ability to substitute letters of credit at any time for this cash collateral and it is therefore readily available to us.

Our invested cash may include, from time to time, investments in, but not limited to, commercial paper, federal, state and municipal government securities, floating-rate notes, repurchase agreements and money market funds. Cash amounts held in these short-term investments are readily available to us.

Credit card deposits in transit include deposits in transit from banks for payments related to third-party credit card and debit card transactions.

We classify outstanding checks in excess of funds on deposit within other current liabilities and reduce cash balances when these checks clear the bank on which they were drawn. Outstanding checks in excess of funds on deposit were \$57 million, \$45 million and \$85 million as of October 31, 2015, November 1, 2014 and January 31, 2015, respectively.

## Operating Activities

During the first nine months of 2015, we used net cash in operating activities of \$2.1 billion compared to \$1.9 billion in the first nine months of 2014. Our primary source of operating cash flows is the sale of goods and services to customers, while the primary use of cash in operations is the purchase of merchandise inventories. We used more cash in operations in the first nine months of 2015 compared to the prior year primarily due to an increase in cash being used for merchandise inventory purchases, partially offset by decreases in operating loss and pension contributions. Merchandise inventories were \$6.2 billion and \$6.5 billion at October 31, 2015 and November 1, 2014, respectively, while merchandise payables were \$2.3 billion and \$2.4 billion at October 31, 2015 and November 1, 2014. Our inventory balances decreased approximately \$256 million primarily due to store closures. Sears Domestic inventory decreased in several categories, with the most notable decreases in the consumer electronics, automotive and tools categories. These decreases were partially offset by an increase in inventory levels in the apparel, home appliances and mattresses categories. Kmart inventory decreased in virtually all categories with the most notable decreases in the consumer electronics, drugstore, home and grocery & household categories.



SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Investing Activities

During the first nine months of 2015, we generated net cash flows from investing activities of \$2.6 billion, which consisted of cash proceeds from the sale of properties and investments of \$2.7 billion, partially offset by cash used for capital expenditures of \$152 million. Proceeds from the sales of properties and investments includes \$2.6 billion of proceeds from the Seritage transaction. During the first nine months of 2014, we generated net cash flows from investing activities of \$76 million, which consisted of cash proceeds from the sale of properties and investments of \$316 million, partially offset by cash used for capital expenditures of \$202 million. The first nine months of 2014 also included proceeds from the Sears Canada rights offering of \$169 million, which were offset by \$207 million due to the de-consolidation of Sears Canada.

Financing Activities

For the first nine months of 2015, we used net cash flows in financing activities of \$458 million, which consisted of debt repayments of \$1.4 billion, of which \$927 million was the purchase of Senior Secured Notes pursuant to the Offer, and \$400 million was the repayment of the secured short-term loan, the payment of debt issuance costs of \$50 million related to the amendment and extension of our Domestic Credit Facility and fees related to the Offer, partially offset by an increase in short-term borrowings of \$471 million, and \$508 million of net cash proceeds from sale-leaseback financing, which consists of \$426 million of proceeds from the JV transactions received during the first quarter of 2015 and \$82 million of proceeds from the four joint venture properties that have continuing involvement received during the second quarter of 2015. This compares to net cash flows from financing activities of \$1.2 billion in the first nine months of 2014, which primarily consisted of Lands' End pre-separation funding of \$515 million, proceeds from a secured short-term loan of \$400 million and an increase in short-term borrowings of \$364 million, partially offset by repayments of long-term debt of \$61 million.

Liquidity

Our primary need for liquidity is to fund working capital requirements of our businesses, capital expenditures and for general corporate purposes, including debt repayment and pension plan contributions. We have incurred losses and experienced negative operating cash flows for the past several years; accordingly, the Company has taken a number of actions to enhance its financial flexibility and fund its continued transformation, support its operations and meet its obligations. During 2014, the Company raised approximately \$2.3 billion in cash, which included the \$500 million dividend the Company received in connection with the Lands' End separation, \$400 million from the secured short-term loan, \$380 million from the Sears Canada rights offering, \$625 million from the rights offering for the senior unsecured notes with warrants and \$358 million in additional proceeds from domestic real estate transactions. During the first nine months of 2015, we continued to demonstrate our ability to unlock the value of our assets and our commitment to creating shareholder value. As previously disclosed, Holdings entered into three different real estate joint ventures with General Growth Properties, Inc., Simon Property Group, Inc. and The Macerich Company, in which we contributed a total of 31 properties to the joint ventures in exchange for a 50% interest in the each of the joint ventures and \$429 million in cash proceeds (\$426 million net of closing costs). During the second quarter of 2015, the Company completed the previously announced rights offering and sale-leaseback transaction with Seritage and received aggregate gross proceeds from the transaction of \$2.7 billion, of which a portion were used to pay down existing revolver borrowings. Holdings' lease payments to the Seritage and real estate joint ventures, respectively, will be approximately \$134 million and \$42 million annually, with increases of 2% per year beginning in the second lease year for the REIT properties and in the fourth lease year for the joint venture properties.

Also during the second quarter of 2015, we completed an amendment and extension of our \$3.275 billion Domestic Credit Facility with approximately \$2.0 billion maturing in 2020 and the remaining approximately \$1.3 billion of the existing credit facility in place until April of 2016.

These actions taken during 2015 and 2014, demonstrate the Company's financial flexibility and provides us with the means to fund our transformation and meet our obligations. As we leverage Shop Your Way<sup>®</sup> and Integrated Retail,

we will continue to right-size, redeploy and highlight the value of our assets, including our substantial real estate portfolio, in our transition from an asset intensive, historically "store-only" based retailer to a more asset light, integrated membership-focused company. With the successful completion of the Seritage transaction and the

## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

amendment and extension of our Domestic Credit Facility, we have substantially enhanced our financial flexibility and achieved our objective of reducing our reliance on inventory as a source of financing. We intend to continue taking significant actions to alter our capital structure, as circumstances allow, to position Sears Holdings for success and profitability, which could include further reductions in debt or changes in the composition of our debt.

On August 3, 2015, the Company commenced a tender offer (the "Offer") to purchase for cash up to \$1.0 billion principal amount of its outstanding 6 5/8% Senior Secured Notes Due 2018 (the "Senior Secured Notes"), which expired on August 28, 2015. Approximately \$936 million principal amount of the Senior Secured Notes were validly tendered and not validly withdrawn in the Offer. The reacquisition cost was \$929 million. As a result of the Senior Secured Notes validly tendered in the Offer, we have mitigated our annualized cash interest expense by approximately \$62 million. The Company may consider repurchasing other outstanding debt securities in order to further mitigate our interest expense.

As we progress in our transformation, we are primarily focusing on profitability instead of revenues, market share and other metrics which relate to, but do not necessarily drive profit. This approach may negatively impact our sales, however, it should also reduce the risk of material profit declines. We believe that our focus on profitability will contribute to a meaningful performance in 2015 and beyond. If we continue to experience operating losses, and we are not able to generate enough funds from some combination of actions, the availability under our Domestic Credit Facility might be fully utilized and we would need to secure additional sources of funds. Moreover, if the borrowing base (as calculated pursuant to the indenture) falls below the principal amount of the notes plus the principal amount of any other indebtedness for borrowed money that is secured by liens on the collateral for the notes on the last day of any two consecutive quarters, it could trigger an obligation to repurchase notes in an amount equal to such deficiency. Our outstanding borrowings at October 31, 2015, November 1, 2014 and January 31, 2015 were as follows:

millions	October 31, 2015	November 1, 2014	January 31, 2015
Short-term borrowings:			
Unsecured commercial paper	\$9	\$91	\$2
Secured short-term loan	—	400	400
Secured borrowings	677	1,605	213
Long-term debt, including current portion:			
Notes and debentures outstanding	1,989	2,564	2,913
Capitalized lease obligations	206	280	272
Total borrowings	\$2,881	\$4,940	\$3,800



## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

We fund our peak sales season working capital needs through our domestic revolving credit facility and commercial paper markets and secured short-term debt.

millions	13 Weeks Ended		39 Weeks Ended	
	October 31, 2015	November 1, 2014	October 31, 2015	November 1, 2014
<b>Secured borrowings:</b>				
Maximum daily amount outstanding during the period	\$677	\$1,605	\$799	\$1,605
Average amount outstanding during the period	135	1,350	367	1,282
Amount outstanding at period-end	677	1,605	677	1,605
Weighted average interest rate	3.5	% 2.7	% 3.0	% 2.8
<b>Unsecured commercial paper:</b>				
Maximum daily amount outstanding during the period	\$9	\$107	\$104	\$159
Average amount outstanding during the period	5	53	18	42
Amount outstanding at period-end	9	91	9	91
Weighted average interest rate	4.3	% 4.1	% 4.1	% 3.2
<b>Secured short-term loan:</b>				
Maximum daily amount outstanding during the period	\$—	\$400	\$400	\$400
Average amount outstanding during the period	—	181	112	60
Amount outstanding at period-end	—	400	—	400
Weighted average interest rate	—	% 5.0	% 5.0	% 5.0

**Domestic Credit Agreement**

During the first quarter of 2011, SRAC, Kmart Corporation (together with SRAC, the "Borrowers") and Holdings entered into an amended credit agreement (the "Domestic Credit Agreement"). On October 2, 2013, Holdings and the Borrowers entered into a First Amendment (the "Amendment") to the Domestic Credit Agreement with a syndicate of lenders. Pursuant to the Amendment, the Borrowers borrowed \$1.0 billion under a new senior secured term loan facility (the "Term Loan"). On July 21, 2015, the Borrowers and Holdings entered into an amended and restated credit agreement (the "Amended Domestic Credit Agreement") with a syndicate of lenders that amended and restated the then-existing Domestic Credit Agreement. The Amended Domestic Credit Agreement provides a \$3.275 billion asset-based revolving credit facility (the "Revolving Facility") with a \$1.0 billion letter of credit sub-facility. The maturity date for \$1.971 billion of the Revolving Facility has been extended to July 20, 2020, while \$1.304 billion retains the existing maturity date of April 8, 2016. The Amended Domestic Credit Agreement also governs the existing Term Loan, which retains its maturity date of June 30, 2018. The Amended Domestic Credit Agreement includes an accordion feature that allows the Borrowers to use existing collateral for the facility to obtain up to \$1.0 billion of additional borrowing capacity, subject to borrowing base requirements, as well as a "FILO" ("first in last out") tranche feature that allows an additional \$500 million of borrowing capacity. The Amended Domestic Credit Agreement also increases Holdings' ability to undertake short-term borrowings from \$500 million to \$750 million. Revolving advances under the Amended Domestic Credit Agreement bear interest at a rate equal to, at the election of the Borrowers, either the London Interbank Offered Rate ("LIBOR") or a base rate, in either case plus an applicable margin dependent on Holdings' consolidated leverage ratio (as measured under the Amended Domestic Credit Agreement). The margin with respect to borrowings under the extended commitments ranges from 3.25% to 3.75% for LIBOR loans and from 2.25% to 2.75% for base rate loans. The margin with respect to borrowings under the non-extended commitments remains 2.00% to 2.50% for LIBOR loans and 1.00% to 1.50% for base rate loans. The Amended Domestic Credit Agreement also provides for the payment of fees with respect to issued and undrawn



SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

letters of credit at a rate equal to the margin applicable to LIBOR loans and a commitment fee with respect to unused amounts of the Revolving Facility at a rate, depending on facility usage, between 0.375% to 0.625%, per annum, with a minimum of 0.50% applicable to commitments under the extended tranche. From and after April 8, 2016, such commitment fees with respect to the extended tranche will change to a flat 0.50%.

The Revolving Facility is in place as a funding source for general corporate purposes and is secured by a first lien on substantially all of our domestic inventory and credit card and pharmacy receivables, and is subject to a borrowing base formula to determine availability. The Revolving Facility is guaranteed by all domestic subsidiaries of Holdings that own inventory or credit card or pharmacy receivables. The Revolving Facility also permits aggregate second lien indebtedness of up to \$2.0 billion, of which \$304 million in second lien notes were outstanding at October 31, 2015, resulting in \$1.7 billion of permitted second lien indebtedness, subject to limitations imposed by a borrowing base requirement under the indenture that governs our 6 5/8% senior secured notes due 2018.

The Term Loan bears interest at a rate equal to, at the election of the Borrowers, either (1) LIBOR (subject to a 1.00% LIBOR floor) or (2) the highest of (x) the prime rate of the bank acting as agent of the syndicate of lenders, (y) the federal funds rate plus 0.50% and (z) the one-month LIBOR rate plus 1.00% (the highest of (x), (y) and (z), the "Base Rate"), plus an applicable margin for LIBOR loans of 4.50% and for Base Rate loans of 3.50%. Currently, the Borrowers are required to repay the Term Loan in quarterly installments of \$2.5 million, with the remainder of the Term Loan maturing June 30, 2018. Additionally, the Borrowers are required to make certain mandatory repayments of the Term Loan from excess cash flow (as defined in the Amended Domestic Credit Agreement). The Term Loan may be prepaid in whole or part without penalty. The Term Loan is secured by the same collateral as the Revolving Facility on a pari passu basis with the Revolving Facility, and is guaranteed by the same subsidiaries of the Company that guarantee the Revolving Facility. At October 31, 2015, November 1, 2014 and January 31, 2015, respectively, we had borrowings of \$983 million, \$993 million and \$990 million under the Term Loan, and carrying value, net of the remaining discount, of \$977 million, \$985 million and \$983 million.

The Amended Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, subject to specified exceptions that are available if, in each case, no event of default under the credit facility exists immediately before or after giving effect to the restricted payment. These include exceptions that require that projected availability under the credit facility, as defined, is at least 15%, exceptions that may be subject to certain maximum amounts and an exception that requires that the restricted payment is funded from cash on hand and not from borrowings under the credit facility. Further, the Amended Domestic Credit Agreement includes customary covenants that restrict our ability to make dispositions, prepay debt, and make investments, subject, in each case, to various exceptions. The Amended Domestic Credit Agreement also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0.

At October 31, 2015, November 1, 2014 and January 31, 2015, we had \$677 million, \$1.605 billion and \$213 million, respectively, of Revolving Facility borrowings and \$654 million, \$671 million and \$667 million, respectively, of letters of credit outstanding under the Revolving Facility. At October 31, 2015, November 1, 2014 and January 31, 2015, the amount available to borrow under the Revolving Facility was \$963 million, \$234 million and \$808 million, respectively, which reflects the effect of the springing fixed charge coverage ratio covenant and the borrowing base limitation. The majority of the letters of credit outstanding are used to provide collateral for our insurance programs.

Senior Secured Notes

In October 2010, we sold \$1.0 billion aggregate principal amount of senior secured notes (the "Senior Secured Notes"), which bear interest at 6 5/8% per annum and mature on October 15, 2018. Concurrent with the closing of the sale of the Senior Secured Notes, the Company sold \$250 million aggregate principal amount of Senior Secured Notes to the Company's domestic pension plan in a private placement, none of which remain in the domestic pension plan as a result of the Offer discussed above. The Senior Secured Notes are guaranteed by certain subsidiaries of the

Company and are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables (the "Collateral"). The lien that secures the Senior Secured Notes is junior in priority to the lien on such assets that secures obligations under the Amended Domestic Credit Agreement, as well as certain other first priority lien obligations. The Company used the net proceeds of this offering to repay borrowings outstanding under a previous domestic credit agreement on the settlement date and to fund the working capital

72

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## SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

requirements of our retail businesses, capital expenditures and for general corporate purposes. The indenture under which the Senior Secured Notes were issued contains restrictive covenants that, among other things, (1) limit the ability of the Company and certain of its domestic subsidiaries to create liens and enter into sale and leaseback transactions and (2) limit the ability of the Company to consolidate with or merge into, or sell other than for cash or lease all or substantially all of its assets to, another person. The indenture also provides for certain events of default, which, if any were to occur, would permit or require the principal and accrued and unpaid interest on all the then outstanding Senior Secured Notes to be due and payable immediately. Generally, the Company is required to offer to repurchase all outstanding Senior Secured Notes at a purchase price equal to 101% of the principal amount if the borrowing base (as calculated pursuant to the indenture) falls below the principal value of the Senior Secured Notes plus any other indebtedness for borrowed money that is secured by liens on the Collateral for two consecutive quarters or upon the occurrence of certain change of control triggering events. The Company may call the Senior Secured Notes at a premium based on the "Treasury Rate" as defined in the indenture, plus 50 basis points. On September 6, 2011, we completed our offer to exchange the Senior Secured Notes held by nonaffiliates for a new issue of substantially identical notes registered under the Securities Act of 1933, as amended. As discussed above, the Company completed the Offer for \$936 million principal amount of its outstanding Senior Secured Notes. The carrying value of Senior Secured Notes, net of the remaining discount, was \$304 million, \$1.2 billion, and \$1.2 billion at October 31, 2015, November 1, 2014, and January 31, 2015, respectively.

**Senior Unsecured Notes**

On October 20, 2014, the Company announced its board of directors had approved a rights offering allowing its stockholders to purchase up to \$625 million in aggregate principal amount of 8% senior unsecured notes due 2019 and warrants to purchase shares of its common stock. The subscription rights were distributed to all stockholders of the Company as of October 30, 2014, the record date for this rights offering, and every stockholder had the right to participate on the same terms in accordance with its pro rata ownership of the Company's common stock, except that holders of the Company's restricted stock that was unvested as of the record date received cash awards in lieu of subscription rights. This rights offering closed on November 18, 2014 and was oversubscribed.

Accordingly, on November 21, 2014, the Company issued \$625 million aggregate original principal amount of 8% senior unsecured notes due 2019 (the "Senior Unsecured Notes") and received proceeds of \$625 million which were used for general corporate purposes. The Senior Unsecured Notes are the unsecured and unsubordinated obligations of the Company and rank equal in right of payment with the existing and future unsecured and unsubordinated indebtedness of the Company. The Senior Unsecured Notes bear interest at a rate of 8% per annum and the Company will pay interest semi-annually on June 15 and December 15 of each year. The Senior Unsecured Notes are not guaranteed.

We accounted for the Senior Unsecured Notes in accordance with accounting standards applicable to distinguishing liabilities from equity and debt with conversion and other options. Accordingly, we allocated the proceeds received for the Senior Unsecured Notes based on the relative fair values of the Senior Unsecured Notes and warrants, which resulted in a discount to the notes of approximately \$278 million. The fair value of the Senior Unsecured Notes and warrants was estimated based on quoted market prices for the same issues using Level 1 measurements as defined in Note 4. The discount is being amortized over the life of the Senior Unsecured Notes using the effective interest method with an effective interest rate of 11.55%. Approximately \$5 million of the discount was amortized during 2014, resulting in a remaining discount of approximately \$273 million at January 31, 2015. The carrying value of the Senior Unsecured Notes net of the remaining discount was approximately \$352 million at January 31, 2015.

Approximately \$25 million of the discount was amortized during the 39-week period ended October 31, 2015, resulting in a remaining discount of approximately \$248 million at October 31, 2015. The book value of the Senior Unsecured Notes net of the remaining discount was approximately \$377 million at October 31, 2015.

**Trade Creditor Matters**

We have ongoing discussions concerning our liquidity and financial position with the vendor community and third parties that offer various credit protection services to our vendors. The topics discussed have included such areas as pricing, payment terms and ongoing business arrangements. As of the date of this report, we have not experienced any significant disruption in our access to merchandise or our operations.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Unsecured Commercial Paper

We borrow through the commercial paper markets. At October 31, 2015, November 1, 2014 and January 31, 2015, we had outstanding commercial paper borrowings of \$9 million, \$91 million and \$2 million, respectively.

Secured Short-Term Loan

On September 15, 2014, the Company, through Sears, Sears Development Co. and Kmart Corporation ("Borrowers"), entities wholly-owned and controlled, directly or indirectly by the Company, entered into a \$400 million secured short-term loan (the "Loan") with JPP II, LLC and JPP, LLC (together, the "Lender"), entities affiliated with ESL.

The first \$200 million of the Loan was funded at the closing on September 15, 2014 and the remaining \$200 million was funded on September 30, 2014. Proceeds of the Loan were used for general corporate purposes.

The Loan was originally scheduled to mature on December 31, 2014. As permitted by the Loan agreement, the Company paid an extension fee equal to 0.5% of the principal amount to extend the maturity date to February 28, 2015. The Loan had an annual base interest rate of 5%. The Borrowers paid an upfront fee of 1.75% of the full principal amount. The Loan was guaranteed by the Company and was secured by a first priority lien on certain real properties owned by the Borrowers.

On February 25, 2015, we entered into an agreement effective February 28, 2015, to amend and extend the \$400 million secured short-term loan. Under the terms of the amendment, we repaid \$200 million of the \$400 million on March 2, 2015 and the remaining \$200 million on June 1, 2015. At January 31, 2015, the outstanding balance of the Loan was \$400 million.

Debt Ratings

Our corporate family debt ratings at October 31, 2015 appear in the table below:

Moody's Investors Service	Standard & Poor's Ratings Services	Fitch Ratings
Caa1	CCC+	CC

Intangible Asset Impairment Assessment

We continue to monitor our performance and do not believe an event has occurred that would result in an indefinite-lived intangible asset impairment at quarter end. However, if results do not improve, it could result in revisions in management's estimates of the fair value of the Company's trade names and may result in future impairment charges.

Domestic Pension Plan Funding

In our Annual Report on Form 10-K for the fiscal year ended January 31, 2015, we disclosed that we expected our contributions to our domestic pension plans to be approximately \$279 million in 2015 and \$286 million in 2016. We now expect contributions to our domestic pension plans to be \$298 million in 2015 and \$313 million in 2016. The ultimate amount of pension contributions and timing could be affected by changes in the applicable regulations, or other regulatory actions, as well as financial market and investment performance.

Recent Accounting Pronouncements

See Part I, Item 1, "Financial Statements – Notes to Condensed Consolidated Financial Statements," Note 12 – "Recent Accounting Pronouncements," for information regarding new accounting pronouncements.

SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

Certain statements made in this Quarterly Report on Form 10-Q and in other public announcements by us contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Forward-looking statements include information concerning our future financial performance, business strategy, plans, goals and objectives. Statements preceded or followed by, or that otherwise include, the words "believes," "expects," "anticipates," "intends," "estimates," "plans," "forecast," "is likely to" and similar expressions or future or conditional verbs such as "will," "may" and "could" are generally forward-looking in nature and not historical facts. Such statements are based upon the current beliefs and expectations of the Company's management and are subject to significant risks and uncertainties, many of which are beyond the Company's control, that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. Actual results may differ materially from those set forth in the forward-looking statements.

The following factors, among others, could cause actual results to differ from those set forth in the forward-looking statements: our ability to successfully implement our integrated retail strategy to transform our business; our ability to successfully manage our inventory levels; initiatives to improve our liquidity through inventory management and other actions; vendors' lack of willingness to provide acceptable payment terms or otherwise restricting financing to purchase inventory or services; possible limits on our access to our domestic credit facility, which is subject to a borrowing base limitation and a springing fixed charge coverage ratio covenant, capital markets and other financing sources, including additional second lien financings, with respect to which we do not have commitments from lenders; our ability to successfully achieve our plans to generate liquidity through potential transactions or otherwise; potential liabilities in connection with the separation of Lands' End and disposition of a portion of our ownership interest in Sears Canada; risks and uncertainties related to the Seritage transaction and the amendment and extension of our credit facility, such as the impact of the evaluation of any such transaction on our other businesses; our dependence on sources outside the United States for significant amounts of our merchandise; our reliance on third parties to provide us with services in connection with the administration of certain aspects of our business and the transfer of significant internal historical knowledge to such parties; impairment charges for goodwill and intangible assets or fixed-asset impairment for long-lived assets; our ability to attract, motivate and retain key executives and other associates; our ability to protect or preserve the image of our brands; the outcome of pending and/or future legal proceedings, including shareholder litigation, product liability, patent infringement and qui tam claims and proceedings with respect to which the parties have reached a preliminary settlement; and the timing, amount of and other risks related to required pension plan funding.

Certain of these and other factors are discussed in more detail in our filings with the Securities and Exchange Commission and the Annual Report on Form 10-K of Sears Holdings Corporation for the fiscal year ended January 31, 2015, which may be accessed through the Commission's website at [www.sec.gov](http://www.sec.gov).

While we believe that our forecasts and assumptions are reasonable, we caution that actual results may differ materially. We intend the forward-looking statements to speak only as of the time made and do not undertake to update or revise them as more information becomes available, except as required by law.



SEARS HOLDINGS CORPORATION

13 and 39 Weeks Ended October 31, 2015 and November 1, 2014

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We face market risk exposure in the form of interest rate risk. This market risk arises from our debt obligations.

Interest Rate Risk

We manage interest rate risk through the use of fixed and variable-rate funding. All debt securities are considered non-trading. At October 31, 2015, 58% of our debt portfolio was variable rate. Based on the size of this variable rate debt portfolio at October 31, 2015, which totaled approximately \$1.7 billion, an immediate 100 basis point change in interest rates would have affected annual pretax funding costs by \$17 million. These estimates do not take into account the effect on income resulting from invested cash or the returns on assets being funded. These estimates also assume that the variable rate funding portfolio remains constant for an annual period and that the interest rate change occurs at the beginning of the period.

Item 4. Controls and Procedures

Our management, with the participation of our principal executive and financial officers, conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report (the "Evaluation Date"). Based on this evaluation, the principal executive and financial officers concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) is accumulated and communicated to our management, including our principal executive and financial officers, as appropriate to allow timely decisions regarding required disclosure.

In addition, based on that evaluation, no changes in our internal control over financial reporting have occurred during our last quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## SEARS HOLDINGS CORPORATION

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

See Part I, Item 1, "Financial Statements—Notes to Condensed Consolidated Financial Statements," Note 11—"Legal Proceedings," for additional information regarding legal proceedings, which information is incorporated herein by this reference.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information about shares of common stock we acquired during the third quarter of 2015. During the 13-week period ended October 31, 2015, we did not repurchase any shares of our common stock under our common share repurchase program. At October 31, 2015, we had approximately \$504 million of remaining authorization under the program.

	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program <sup>(2)</sup>	Average Price Paid per Share for Publicly Announced Program	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program
August 2, 2015 to August 29, 2015	3,777	\$25.18	—	\$—	
August 30, 2015 to October 3, 2015	293	27.20	—	—	
October 4, 2015 to October 31, 2015	—	—	—	—	
Total	4,070	\$25.33	—	\$—	\$ 503,907,832

<sup>(1)</sup> Consists entirely of 4,070 shares acquired from associates to meet withholding tax requirements from the vesting of restricted stock.

<sup>(2)</sup> Our common share repurchase program was initially announced on September 14, 2005 and has a total authorization since inception of the program of \$6.5 billion, including the authorizations to purchase up to an additional \$500 million of common stock on each of December 17, 2009 and May 2, 2011. The program has no stated expiration date.

The Amended Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, subject to specified exceptions that are available if, in each case, no event of default under the credit facility exists immediately before or after giving effect to the restricted payment. These include exceptions that require that projected availability under the credit facility, as defined, is at least 15%, exceptions that may be subject to certain maximum amounts and an exception that requires that the restricted payment is funded from cash on hand and not from borrowings under the credit facility. Further, the Amended Domestic Credit Agreement includes customary covenants that restrict our ability to make dispositions, prepay debt, and make investments, subject, in each case, to various exceptions. The Amended Domestic Credit Agreement also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0.

## Item 4. Mine Safety Disclosures

Not applicable.

Item 6. Exhibits

Certain of the agreements filed with or incorporated by reference into this report contain representations and warranties and other agreements and undertakings by us and third parties. These representations and warranties, agreements and undertakings have been made as of specific dates, may be subject to important qualifications and limitations agreed to by the parties to the agreement in connection with negotiating the terms of the agreement, and have been included in the agreement for the purpose of allocating risk between the parties to the agreement rather than to establish matters as facts. Any such representations and warranties, agreements, and undertakings have been made solely for the benefit of the parties to the agreement and should not be relied upon by any other person.

(b) Exhibits

An "Exhibit Index" has been filed as part of this Report on Page E-1 and is incorporated herein by this reference.

SEARS HOLDINGS CORPORATION

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SEARS HOLDINGS CORPORATION

Date: December 3, 2015

By: /s/ ROBERT A. RIECKER  
Name: Robert A. Riecker  
Title: Vice President, Controller and Chief  
Accounting Officer\*

\*Mr. Riecker is signing this report both as a duly authorized officer and as the principal accounting officer.

SEARS HOLDINGS CORPORATION  
EXHIBIT INDEX

- 3.1 Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to Registrant's Current Report on Form 8-K, dated March 24, 2005, filed on March 24, 2005 (File No. 000-51217)).
- 3.2 Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 to Registrant's Current Report on Form 8-K, dated January 22, 2014, filed on January 24, 2014 (File No. 000-51217)).
- †\*10.1 Summary of Proposed Terms Regarding the Pension Plan Protection and Forbearance Agreement Between PBGC and Sears, dated September 4, 2015, by and between Sears Holdings Corporation and the Pension Benefit Guaranty Corporation.
- \*31.1 Certifications of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*31.2 Certifications of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \*32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 The following financial information from the Quarterly Report on Form 10-Q for the fiscal quarter ended October 31, 2015, formatted in XBRL (eXtensible Business Reporting Language) and furnished electronically herewith: (i) the Condensed Consolidated Statements of Operations (Unaudited) for the 13 and 39 Weeks Ended October 31, 2015 and November 1, 2014; (ii) the Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited) for the 13 and 39 Weeks Ended October 31, 2015 and November 1, 2014; (iii) the Condensed Consolidated Balance Sheets (Unaudited) as of October 31, 2015, November 1, 2014 and January 31, 2015; (iv) the Condensed Consolidated Statements of Cash Flows (Unaudited) for the 39 Weeks Ended October 31, 2015 and November 1, 2014; (v) the Condensed Consolidated Statements of Equity (Unaudited) for the 39 Weeks Ended October 31, 2015 and November 1, 2014; and (vi) the Notes to the Condensed Consolidated Financial Statements (Unaudited).

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\* Filed herewith.

† Portions of Exhibit 10.1 have been omitted pursuant to a request for confidential treatment. The omitted material has been filed separately with the Securities and Exchange Commission.