DICCIANI NANCE K

Form 4

January 03, 2018

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

SECURITIES

OMB Number:

3235-0287

Expires:

January 31, 2005

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obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Last)

(City)

(Instr. 3)

(Print or Type Responses)

1. Name and Address of Reporting Person * DICCIANI NANCE K

(First)

(Street)

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to

Issuer

(Middle)

(Zip)

HALLIBURTON CO [HAL] 3. Date of Earliest Transaction

X_ Director 10% Owner

439 DRESHERTOWN ROAD

(Month/Day/Year) 12/31/2017

Officer (give title Other (specify below)

(Check all applicable)

4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check Applicable Line)

Filed(Month/Day/Year)

X Form filed by One Reporting Person Form filed by More than One Reporting

Person

FORT WASHINGTON, PA 19034

(State)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 1.Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if

4. Securities TransactionAcquired (A) or Code Disposed of (D) (Instr. 8) (Instr. 3, 4 and 5) 5. Amount of Securities Beneficially Owned Following

6. Ownership 7. Nature of Form: Direct Indirect (D) or Beneficial Indirect (I) Ownership (Instr. 4) (Instr. 4)

Reported (A) Transaction(s) or

Code V Amount (D) Price (Instr. 3 and 4)

Common Stock

19,843 D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

(Month/Day/Year)

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | Code | nsaction of Derivative | | Expiration D | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | Amount of Securities 4) |
|---|---|---|---|--------|------------------------|-----|---------------------|--|-----------------|----------------------------------|
| | | | | Code V | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares |
| Stock Equivalent Units | <u>(1)</u> | 12/31/2017 | | A | 50.83 (2) | | (3) | <u>(3)</u> | Common Stock | 50.83 |
| 2017 Restricted Stock Units | <u>(5)</u> | | | | | | <u>(6)</u> | <u>(6)</u> | Common Stock | 4,269 |
| 2016 Restricted Stock Units | <u>(5)</u> | | | | | | <u>(6)</u> | <u>(6)</u> | Common Stock | 4,274.298 <u>(7)</u> |
| 2015 Restricted Stock Units | <u>(5)</u> | | | | | | <u>(6)</u> | <u>(6)</u> | Common Stock | 4,645.503 (7) |
| 2014 Restricted Stock Units | <u>(5)</u> | | | | | | <u>(6)</u> | <u>(6)</u> | Common Stock | 2,756.042 (7) |
| 2013 Restricted Stock Units | <u>(5)</u> | | | | | | <u>(6)</u> | <u>(6)</u> | Common Stock | 3,853.949 (7) |
| 2012 Restricted Stock Units | <u>(5)</u> | | | | | | <u>(6)</u> | <u>(6)</u> | Common Stock | 5,703.455 (7) |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | | | |
|---|---------------|-----------|---------|-------|--|--|--|--|
| Reporting Owner Plante, Plantess | Director | 10% Owner | Officer | Other | | | | |
| DICCIANI NANCE K 439 DRESHERTOWN ROAD FORT WASHINGTON, PA 19034 | X | | | | | | | |

Reporting Owners 2

Date

Signatures

| /s/ Bruce A. Metzinger, by Power of | 01/03/201 |
|-------------------------------------|-----------|
| Attorney | 01/03/201 |

Explanation of Responses:

**Signature of Reporting Person

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The security converts to common stock on a one-for-one basis.
- (2) Stock equivalents acquired under the Halliburton Company Directors' Deferred Compensation Plan reported on a pro rata basis to reflect Issuer's Plan quarter. Said Plan is an ongoing securities acquisition plan.
- (3) The stock equivalent units were accrued under the Company's Directors' Deferred Compensation Plan and are settled in the Company's common stock following cessation as a director.
- (4) The additional stock equivalents are attributable to quarterly dividends based on the closing price on December 28, 2017 of \$48.57.
- (5) Each restricted stock unit represents a right to receive one share of the Company's common stock.
- (6) The restricted stock units vest in four equal annual installments beginning with the first anniversary of the award. Shares will be delivered to the reporting person either upon vesting, or if reporting person elected to defer receipt, following cessation as a director.
- (7) Includes dividend equivalent units through dividend payment date December 31, 2017.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. %;font-size:9pt;">Table of Contents

Security Ownership of Certain Beneficial Owners and Management

The following table sets forth certain information as of March 6, 2017 as to the common stock of the Corporation owned of record or beneficially by any person who is known to the Corporation to be the beneficial owner of more than 5% of the common stock of the Corporation.

| | | | • |
|----------------------------|------------|--------|-------|
| | Amount | | |
| | and Nature | | |
| None and Address of Oromon | of | Percer | nt of |
| Name and Address of Owner | Beneficial | Class | |
| | Ownership | | |
| | (1) | | |
| McGuirk Investments LLC | 401,684 | 5.13 | % |
| P.O. Box 222 | | | |

Mt. Pleasant, MI 48804-0222

Beneficial ownership is defined by rules of the SEC and includes shares that the person has or shares voting or investment power over and shares that the person has a right to acquire within 60 days from March 6, 2017. The following table sets forth certain information as of March 6, 2017 as to our common stock owned beneficially by each director and director nominee, by each named executive officer, and by all directors, director nominees and executive officers as a group.

| | Amount | | | | | |
|-----------------------|------------|--------|-------|--|--|--|
| | and Nature | | | | | |
| Name of Owner | of | Percei | nt of | | | |
| Name of Owner | Beneficial | Class | | | | |
| | Ownership | | | | | |
| | (1) | | | | | |
| Dennis P. Angner | 28,073 | 0.35 | % | | | |
| Dr. Jeffrey J. Barnes | 19,072 | 0.24 | % | | | |
| | | | | | | |

Signatures 3

| Richard J. Barz | 33,098 | 0.41 | % |
|--|---------|------|---|
| Jae A. Evans | 12,988 | 0.16 | % |
| G. Charles Hubscher | 184,429 | 2.31 | % |
| Thomas L. Kleinhardt | 77,138 | 0.97 | % |
| Joseph LaFramboise | 12,638 | 0.16 | % |
| David J. Maness | 32,927 | 0.41 | % |
| W. Joseph Manifold | 24,421 | 0.31 | % |
| W. Michael McGuire | 106,219 | 1.33 | % |
| Sarah R. Opperman | 8,120 | 0.10 | % |
| Gregory V. Varner | 8,824 | 0.11 | % |
| David J. Reetz | 10,181 | 0.13 | % |
| Jerome E. Schwind | 3,375 | 0.04 | % |
| Peggy L. Wheeler | 10,385 | 0.13 | % |
| All Directors, nominees and Executive Officers as a Group (15) persons | 571,888 | 7.17 | % |

Beneficial ownership is defined by rules of the SEC and includes shares that the person has or shares voting or investment power over and shares that the person has a right to acquire within 60 days from March 6, 2017. Totals for directors include shares of stock credited under the Directors Plan as of March 6, 2017 as disclosed in the table

⁽¹⁾ on page 18. Totals for named executive officer Jerome E. Schwind include shares of stock credited under the Directors Plan as of March 6, 2017 as follows: Mr. Schwind 1,101 shares. Participants in the Directors Plan have a right to acquire shares credited to their accounts upon a distributable event. A description of the Directors Plan under which these shares of stock were issued is set forth above in "Director Compensation."

Independent Registered Public Accounting Firm

The Audit Committee has appointed Rehmann Robson LLC as our independent auditors for the year ending December 31, 2017.

A representative of Rehmann Robson LLC is expected to be present at the Annual Meeting to respond to appropriate questions from shareholders and to make any comments Rehmann Robson LLC believes are appropriate.

Fees for Professional Services Provided by Rehmann Robson LLC

The following table shows the aggregate fees billed by Rehmann Robson LLC for the audit and other services provided for:

2016 2015
Audit fees \$295,094 \$286,388
Audit related fees 28,500 32,560
Tax fees 24,410 28,484
Total \$348,004 \$347,432

The audit fees were for performing the integrated audit of our consolidated annual financial statements and the internal control attestation report related to the Federal Deposit Insurance Corporation Improvement Act, review of interim quarterly financial statements included in our Forms 10-Q, and services that are normally provided by Rehmann Robson LLC in connection with statutory and regulatory filings or engagements.

The audit related fees are typically for various discussions related to the adoption and interpretation of new accounting pronouncements. During 2016, this includes fees for procedures related to nonrecurring regulatory filings. Also included are fees for auditing of our employee benefit plans.

The tax fees were for the preparation of our state and federal tax returns and for consultation on various tax matters. The Audit Committee has considered whether the services provided by Rehmann Robson LLC, other than the audit fees, are compatible with maintaining Rehmann Robson LLC's independence and believes that the other services provided are compatible.

Pre-Approval Policies and Procedures

All audit and non-audit services over \$5,000 to be performed by Rehmann Robson LLC must be approved in advance by the Audit Committee if those fees are reasonably expected to exceed 5.0% of the current year agreed upon fee for independent audit services. As permitted by SEC rules, the Audit Committee has authorized its chairperson to pre-approve audit, audit-related, tax and non-audit services, provided that such approved service is reported to the full Audit Committee at its next meeting.

As early as practicable in each calendar year, the independent auditor provides to the Audit Committee a schedule of the audit and other services that the independent auditor expects to provide or may provide during the next twelve months. The schedule will be specific as to the nature of the proposed services, the proposed fees, timing, and other details that the Audit Committee may request. The Audit Committee will by resolution authorize or decline the proposed services. Upon approval, this schedule will serve as the budget for fees by specific activity or service for the next twelve months.

A schedule of additional services proposed to be provided by the independent auditor, or proposed revisions to services already approved, along with associated proposed fees, may be presented to the Audit Committee for their consideration and approval at any time. The schedule will be specific as to the nature of the proposed service, the proposed fee, and other details that the Audit Committee may request. The Audit Committee will by resolution authorize or decline authorization for each proposed new service.

Applicable SEC rules and regulations permit waiver of the pre-approval requirements for services other than audit, review or attest services if certain conditions are met. Out of the services characterized above as audit-related, tax and professional services, none were billed pursuant to these provisions in 2016 and 2015 without pre-approval.

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Shareholder Proposals

Any proposals which you intend to present at the next Annual Meeting must be received before November 20, 2017 to be considered for inclusion in our Proxy Statement and proxy for that meeting. Proposals should be made in accordance with Securities and Exchange Commission Rule 14a-8.

Directors' Attendance at the Annual Meeting of Shareholders

Our directors are encouraged to attend the Annual Meeting. At the 2016 Annual Meeting, all directors were in attendance.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires our directors and certain officers and persons who own more than 10% of our common stock, to file with the SEC initial reports of ownership and reports of changes in ownership of our common stock. These officers, directors, and greater than 10% shareholders are required by SEC regulation to furnish us with copies of these reports.

To our knowledge, based solely on review of the copies of such reports furnished, during the year ended December 31, 2016 all Section 16(a) filing requirements were satisfied, with respect to the applicable officers, directors, and greater than 10% beneficial owners with the exception of the following: Director Opperman filed one late report for one reportable transaction and executive officer Schwind filed one late report for one reportable transaction.

Other Matters

We will bear the cost of soliciting proxies. In addition to solicitation by mail, officers and other employees may solicit proxies by telephone or in person, without compensation other than their regular compensation.

As to Other Business Which May Come Before the Meeting

We do not intend to bring any other business before the meeting for action. However, if any other business should be presented for action, it is the intention of the persons named in the enclosed form of proxy to vote in accordance with their judgment on such business.

By order of the Board of Directors

Debra Campbell, Secretary

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Isabella Bank Corporation

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Forward Looking Statements

This report contains certain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward looking statements to be covered by the safe harbor provisions for forward looking statements contained in the Private Securities Litigation Reform Act of 1995, and are included in this statement for purposes of these safe harbor provisions. Forward looking statements, which are based on certain assumptions and describe future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects include, but are not limited to, changes in: interest rates, general economic conditions, monetary and fiscal policy, the quality or composition of the loan or investment portfolios, demand for loan products, fluctuation in the value of collateral securing our loan portfolio, deposit flows, competition, demand for financial services in our market area, and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating forward looking statements and undue reliance should not be placed on such statements. Further information concerning our business, including additional factors that could materially affect our consolidated financial results, is included in our filings with the SEC.

The acronyms and abbreviations identified below may be used throughout this report or in our other SEC filings. You may find it helpful to refer back to this page while reading this report.

AFS: Available-for-sale

ALLL: Allowance for loan and lease losses

AOCI: Accumulated other comprehensive income (loss)

ASC: FASB Accounting Standards Codification

ASU: FASB Accounting Standards Update

ATM: Automated Teller Machine

BHC Act: Bank Holding Company Act of 1956 CFPB: Consumer Financial Protection Bureau

CIK: Central Index Key

CRA: Community Reinvestment Act

DIF: Deposit Insurance Fund

DIFS: Department of Insurance and Financial Services

Directors Plan: Isabella Bank Corporation and Related Companies Deferred

Compensation Plan for Directors

Dividend Reinvestment Plan: Isabella Bank Corporation Stockholder Dividend Reinvestment Plan and Employee Stock Purchase Plan

Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer Protection OMSR: Originated mortgage servicing

Act of 2010

ESOP: Employee stock ownership plan

Exchange Act: Securities Exchange Act of 1934 FASB: Financial Accounting Standards Board

FDI Act: Federal Deposit Insurance Act

FDIC: Federal Deposit Insurance Corporation

GAAP: U.S. generally accepted

accounting principles

GLB Act: Gramm-Leach-Bliley Act of

IFRS: International Financial Reporting

Standards

IRR: Interest rate risk

JOBS Act: Jumpstart our Business

Startups Act

LIBOR: London Interbank Offered Rate

N/A: Not applicable N/M: Not meaningful

NASDAQ: NASDAQ Stock Market

NASDAQ Banks: NASDAQ Bank

Stock Index

NAV: Net asset value

NOW: Negotiable order of withdrawal

NSF: Non-sufficient funds

OCI: Other comprehensive income

rights

OREO: Other real estate owned

OTTI: Other-than-temporary impairment PBO: Projected benefit obligation

PCAOB: Public Company Accounting

Oversight Board

Rabbi Trust: A trust established to fund

the Directors Plan

FFIEC: Federal Financial Institutions Examinations Council

FRB: Federal Reserve Bank FHLB: Federal Home Loan Bank

Freddie Mac: Federal Home Loan Mortgage Corporation

FTE: Fully taxable equivalent

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SEC: U.S. Securities & Exchange

Commission

SOX: Sarbanes-Oxley Act of 2002 TDR: Troubled debt restructuring XBRL: eXtensible Business Reporting

Language

Common Stock and Dividend Information

Our authorized common stock consists of 15,000,000 shares, of which 7,821,069 shares are issued and outstanding as of December 31, 2016. As of that date, there were 3,082 shareholders of record.

Our common stock is traded in the over-the-counter market. Our common stock is quoted on the OTCQX market tier of the OTC Markets Group Inc.'s ("OTC Markets") electronic quotation system (www.otcmarkets.com) under the symbol "ISBA". Other trades in our common stock occur in privately negotiated transactions from time-to-time of which we may have little or no information.

We have reviewed the information available as to the range of reported high and low bid quotations, including high and low bid information as reported by OTC Markets. The following table sets forth our compilation of that information for the periods indicated. Price information obtained from OTC Markets reflects inter-dealer prices, without retail mark-up, mark-down, or commissions and may not necessarily represent actual transactions. The following compiled data is provided for information purposes only and should not be viewed as indicative of the actual or market value of our common stock.

| Number of | Sale Price | | | |
|------------------|---|--|--|--|
| Common Shares | Low | High | | |
| | | | | |
| 81,184 | \$27.25 | \$29.90 | | |
| 47,680 | 27.63 | 28.25 | | |
| 71,614 | 27.60 | 28.08 | | |
| 53,496 | 27.60 | 28.35 | | |
| 253,974 | | | | |
| | | | | |
| 81,754 | \$22.00 | \$23.50 | | |
| 94,019 | 22.70 | 23.80 | | |
| 143,183 | 22.75 | 23.85 | | |
| 109,276 | 23.50 | 29.90 | | |
| 428,232 | | | | |
| | Common Shares 81,184 47,680 71,614 53,496 253,974 81,754 94,019 143,183 109,276 | Shares Low 81,184 \$27.25 47,680 27.63 71,614 27.60 53,496 27.60 253,974 81,754 \$22.00 94,019 22.70 143,183 22.75 109,276 23.50 | | |

The following table sets forth the cash dividends paid for the following quarters:

We have adopted and publicly announced a common stock repurchase plan. The plan was last amended on December 21, 2016, to allow for the repurchase of an additional 200,000 shares of common stock after that date. These authorizations do not have expiration dates. As shares are repurchased under this plan, they are retired and revert back to the status of authorized, but unissued shares.

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The following table provides information for the unaudited three month period ended December 31, 2016, with respect to our common stock repurchase plan:

| | Commo | on Shares | Total Number of | Maximum Number of |
|---|--------|-----------|--|---|
| | Repurc | hased | Common Shares | |
| | • | | Purchased as Part of Publicly Announced Plan or Program | Common Shares That May Yet Be Purchased Under the Plans or Programs |
| Balance, September 30 | | | | 60,575 |
| October 1 - 31 | 19,538 | \$ 27.79 | 19,538 | 41,037 |
| November 1 - 30 | 19,821 | 27.80 | 19,821 | 21,216 |
| December 1-21 | 11,659 | 28.13 | 11,659 | 9,557 |
| Additional Authorization (200,000 shares) | | | | 209,557 |
| December 22 - 31 | 9,600 | 28.02 | 9,600 | 199,957 |
| Balance, December 31 | 60,618 | \$ 27.90 | 60,618 | 199,957 |

Information concerning securities authorized for issuance under equity compensation plans appears under Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters. Stock Performance

The following graph compares the cumulative total shareholder return on our common stock for the last five years with the cumulative total return on (1) NASDAQ, which is comprised of all United States common shares traded on the NASDAQ and (2) the NASDAQ Banks, which is comprised of bank and bank holding company common shares traded on the NASDAQ over the same period. The graph assumes the value of an investment in the Corporation's common stock and each index was \$100 at December 31, 2011 and all dividends are reinvested.

| | Year | ISBA | NASDAQ | NASDAQ |
|-------|------------|----------|-----------|---------------|
| i ear | | ISDA | DAUCAN | Banks |
| | 12/31/2011 | \$100.00 | \$ 100.00 | \$ 100.00 |
| | 12/31/2012 | 295.00 | 117.70 | 118.55 |
| | 12/31/2013 | 107.70 | 164.65 | 167.52 |
| | 12/31/2014 | 105.60 | 188.87 | 175.58 |
| | 12/31/2015 | 145.80 | 202.25 | 190.97 |
| | 12/31/2016 | 140.60 | 220.13 | 262.04 |

Results of Operations (Dollars in thousands except per share amounts)

The following table outlines the results of operations and provides certain key performance measures as of, and for the years ended, December 31:

| • | 2016 | | 2015 | | 2014 | | 2013 | | 2012 | |
|---|------------------------|----|---------------|----|---------------|----|---------------|----|---------------|--------|
| INCOME STATEMENT DATA | 2010 | | 2013 | | 2017 | | 2013 | | 2012 | |
| Interest income | \$53,666 | | \$51,502 | | \$51,148 | | \$50,418 | | \$53,123 | |
| Interest expense | 10,865 | | 10,163 | | 9,970 | | 11,021 | | 13,423 | |
| Net interest income | 42,801 | | 41,339 | | 41,178 | | 39,397 | | 39,700 | |
| Provision for loan losses | (135 |) | |) | (668 |) | 1,111 | | 2,300 | |
| Noninterest income | 11,108 | | 10,359 | | 9,325 | | 10,175 | | 11,530 | |
| Noninterest expenses | 37,897 | | 36,051 | | 35,103 | | 33,755 | | 34,361 | |
| Federal income tax expense | 2,348 | | 3,288 | | 2,344 | | 2,196 | | 2,363 | |
| Net Income | \$13,799 | | \$15,130 | | \$13,724 | | \$12,510 | | \$12,206 | |
| PER SHARE | , -, | | , ,, , , | | , ,,, | | , ,- | | , , , , , | |
| Basic earnings | \$1.77 | | \$1.95 | | \$1.77 | | \$1.63 | | \$1.61 | |
| Diluted earnings | \$1.73 | | \$1.90 | | \$1.74 | | \$1.59 | | \$1.56 | |
| Dividends | \$0.98 | | \$0.94 | | \$0.89 | | \$0.84 | | \$0.80 | |
| Tangible book value* | \$18.16 | | \$17.30 | | \$16.59 | | \$15.62 | | \$14.72 | |
| Quoted market value | , | | , | | | | | | • | |
| High | \$29.90 | | \$29.90 | | \$24.00 | | \$26.00 | | \$24.98 | |
| Low | \$27.25 | | \$22.00 | | \$21.73 | | \$21.12 | | \$21.75 | |
| Close* | \$27.85 | | \$29.90 | | \$22.50 | | \$23.85 | | \$21.75 | |
| Common shares outstanding* | 7,821,069 | | 7,799,867 | | 7,776,274 | | 7,723,023 | | 7,671,846 | |
| PERFORMANCE RATIOS | , , | | , , | | , , | | , , | | , , | |
| Return on average total assets | 0.82 | % | 0.95 | % | 0.90 | % | 0.86 | % | 0.88 | % |
| Return on average shareholders' equity | 7.12 | % | 8.33 | % | 8.06 | % | 7.67 | % | 7.60 | % |
| Return on average tangible shareholders' | 9.95 | 01 | 11 46 | 01 | 10.00 | 07 | 10.71 | 01 | 11 /1 | 01 |
| equity | 9.93 | % | 11.46 | % | 10.80 | % | 10.71 | % | 11.41 | % |
| Net interest margin yield (FTE) | 3.00 | % | 3.10 | % | 3.24 | % | 3.22 | % | 3.43 | % |
| BALANCE SHEET DATA* | | | | | | | | | | |
| Gross loans | \$1,010,615 | 5 | \$850,492 | | \$836,550 | | \$810,777 | | \$774,627 | |
| AFS securities | \$558,096 | | \$660,136 | | \$567,534 | | \$512,062 | | \$504,010 | |
| Total assets | \$1,732,151 | - | \$1,668,112 | 2 | \$1,549,543 | 3 | \$1,493,137 | ' | \$1,430,639 | |
| Deposits | \$1,195,040 |) | \$1,164,563 | , | \$1,074,484 | 1 | \$1,043,766 |) | \$1,017,667 | |
| Borrowed funds | \$337,694 | | \$309,732 | | \$289,709 | | \$279,326 | | \$241,001 | |
| Shareholders' equity | \$187,899 | | \$183,971 | | \$174,594 | | \$160,609 | | \$164,489 | |
| Gross loans to deposits | 84.57 | % | 73.03 | % | 77.86 | % | 77.68 | % | 76.12 | % |
| ASSETS UNDER MANAGEMENT* | | | | | | | | | | |
| Loans sold with servicing retained | \$272,882 | | \$287,029 | | \$288,639 | | \$293,665 | | \$303,425 | |
| Assets managed by our Investment and Trust | ^t \$427.693 | | \$405,109 | | \$383,878 | | \$351,420 | | \$319,301 | |
| Services Department | | - | | | | | | | | |
| Total assets under management | \$2,432,726 |) | \$2,360,250 |) | \$2,222,060 |) | \$2,138,222 | , | \$2,053,365 | |
| ASSET QUALITY* | 0.17 | ~ | 0.00 | ~ | 0.50 | 01 | 0.40 | œ | 1.00 | 01 |
| Nonperforming loans to gross loans | 0.17 | | 0.09 | | 0.50 | | 0.42 | | 1.00 | % |
| Nonperforming assets to total assets | 0.11 | | 0.07 | | 0.33 | | 0.32 | | 0.68 | % |
| ALLL to gross loans | 0.73 | % | 0.87 | % | 1.21 | % | 1.42 | % | 1.54 | % |
| CAPITAL RATIOS* Shorahalders' equity to assets | 10.95 | 01 | 11.02 | 01 | 11 27 | 01 | 10.76 | 01 | 11.50 | 01 |
| Shareholders' equity to assets Tier 1 leverage | 10.85 | | 11.03 8.52 | | 11.27 8.59 | | 10.76 8.46 | | 11.50 8.29 | % % |
| Tier 1 leverage | 8.56 | 70 | 0.32 | 70 | 0.39 | 70 | 0.40 | 70 | 0.29 | 70 |
| | | | | | | | | | | |

| Common equity tier 1 capital | 12.39 | % 13.44 | % N/A | N/A | N/A | |
|------------------------------|-------|---------|---------|---------|---------|---|
| Tier 1 risk-based capital | 12.39 | % 13.44 | % 14.08 | % 13.68 | % 13.24 | % |
| Total risk-based capital | 13.04 | % 14.17 | % 15.19 | % 14.93 | % 14.49 | % |
| * At end of year | | | | | | |

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The following table outlines our interim results of operations and key performance measures as of, and for the unaudited periods ended:

| | Quarter to Date | | | | | | | |
|---------------------------|-----------------|------------------------|----------|----------|------------|----------------|----------|----------|
| | December | r Se ptember 30 | June 30 | March 31 | December 3 | 1 September 30 | June 30 | March 31 |
| | 2016 | 2016 | 2016 | 2016 | 2015 | 2015 | 2015 | 2015 |
| Total interest income | \$13,760 | \$ 13,607 | \$13,218 | \$13,081 | \$ 13,023 | \$ 12,967 | \$12,759 | \$12,753 |
| Total interest expense | 2,826 | 2,747 | 2,678 | 2,614 | 2,577 | 2,580 | 2,518 | 2,488 |
| Net interest income | 10,934 | 10,860 | 10,540 | 10,467 | 10,446 | 10,387 | 10,241 | 10,265 |
| Provision for loan losses | (320) | 17 | 12 | 156 | (772) | (738) | (535) | (726) |
| Noninterest income | 3,187 | 2,946 | 2,752 | 2,223 | 2,501 | 3,101 | 2,629 | 2,128 |
| Noninterest expenses | 10,166 | 9,433 | 9,218 | 9,080 | 9,885 | 9,161 | 8,330 | 8,675 |
| Federal income tax | 493 | 763 | 655 | 127 | 520 | 1.002 | 977 | 771 |
| expense | 493 | 703 | 655 | 437 | 538 | 1,002 | 911 | //1 |
| Net income | \$3,782 | \$ 3,593 | \$3,407 | \$3,017 | \$ 3,296 | \$ 4,063 | \$4,098 | \$3,673 |
| PER SHARE | | | | | | | | |
| Basic earnings | \$0.48 | \$ 0.46 | \$0.44 | \$0.39 | \$ 0.43 | \$ 0.52 | \$0.53 | \$0.47 |
| Diluted earnings | 0.47 | 0.45 | 0.43 | 0.38 | 0.41 | 0.51 | 0.52 | 0.46 |
| Dividends | 0.25 | 0.25 | 0.24 | 0.24 | 0.24 | 0.24 | 0.23 | 0.23 |
| Quoted market value* | 27.85 | 27.70 | 27.90 | 28.25 | 29.90 | 23.69 | 23.75 | 22.90 |
| Tangible book value* | 18.16 | 17.93 | 17.72 | 17.47 | 17.30 | 17.06 | 17.17 | 16.84 |
| * At end of period | | | | | | | | |

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Management's Discussion and Analysis of Financial Condition and Results of Operations

ISABELLA BANK CORPORATION FINANCIAL REVIEW

(Dollars in thousands except per share amounts)

The following is management's discussion and analysis of the financial condition and results of our operations. This discussion and analysis is intended to provide a better understanding of the consolidated financial statements and statistical data included elsewhere in this Annual Report on Form 10-K.

Executive Summary

We reported net income of \$13,799 and earnings per common share of \$1.77 for the year ended December 31, 2016. Our earnings have primarily been the result of increased interest income driven by outstanding loan growth during 2016. Our strong credit quality resulted in a decline in the level of the ALLL in both amount and as a percentage of gross loans, resulting in a reversal of provision for loan losses of \$135 for the year ended December 31, 2016. Net loan recoveries during 2016 were \$135 as compared to net loan recoveries of \$71 in 2015.

During the year, total assets grew by 3.84% to \$1,732,151, and assets under management increased to \$2,432,726 which includes loans sold and serviced and assets managed by our Investment and Trust Services Department of \$700,575. In 2016, we had total loan growth of \$160,123 which was driven by commercial and agricultural loan growth of \$137,864. Also contributing to this growth in 2016 were increases in both residential real estate and consumer loans of \$22,259.

Our net yield on interest earning assets of 3.00% remains at historically low levels. While the FRB increased short term interest rates in December 2016 and projects increases in 2017, we do not anticipate significant improvements in our net yield on interest earning assets as the rates paid on interest bearing liabilities will likely increase faster than those of interest earning assets. Net interest income will increase only through continued strategic growth in loans, investments, and other income earning assets. We are committed to increasing earnings and shareholder value through growth in our loan portfolio, growth in our investment and trust services, and increasing our geographical presence while managing operating costs.

Recent Legislation

The Health Care and Education Act of 2010, the Patient Protection and Affordable Care Act, the Dodd-Frank Act, and the JOBS Act, have already had, and are expected to continue to have, a negative impact on our operating results. Of these four acts, the Dodd-Frank Act has had the most significant impact. The Dodd-Frank Act established the CFPB which has made significant changes in the regulation of financial institutions aimed at strengthening the oversight of the federal government over the operation of the financial services sector and increasing the protection of consumers. New regulations issued by the CFPB regarding consumer lending, including residential mortgage lending, have increased our compensation and outside advisor costs and this trend is expected to continue.

On July 2, 2013, the FRB published revised BASEL III Capital standards for banks. The rules redefine what is included or deducted from equity capital, changes risk weighting for certain on and off-balance sheet assets, increases the minimum required equity capital to be considered well capitalized, and introduces a capital cushion buffer. The rules, which will be gradually phased in between 2015 and 2019, are not expected to have a material impact on the Corporation but will require us to hold more capital than we have historically.

Reclassifications

Certain amounts reported in management's discussion and analysis of financial condition and results of operations for 2015 and 2014 have been reclassified to conform with the 2016 presentation.

Other

We have not received any notices of regulatory actions as of February 23, 2017.

CRITICAL ACCOUNTING POLICIES

Our significant accounting policies are set forth in "Note 1 – Nature of Operations and Summary of Significant Accounting Policies" of the "Notes to Consolidated Financial Statements" in Item 8. Financial Statements and Supplementary Data. Of these significant accounting policies, we consider our policies regarding the ALLL, acquisition intangibles and goodwill, and the determination of the fair value and assessment of OTTI of investment securities to be our most critical accounting policies.

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The ALLL requires our most subjective and complex judgment. Changes in economic conditions can have a significant impact on the ALLL and, therefore, the provision for loan losses and results of operations. We have developed policies and procedures for assessing the appropriateness of the ALLL, recognizing that this process requires a number of assumptions and estimates with respect to our loan portfolio. Our assessments may be impacted in future periods by changes in economic conditions, and the discovery of information with respect to borrowers which is not known to us at the time of the issuance of the consolidated financial statements. For additional discussion concerning our ALLL and related matters, see the detailed discussion to follow under the caption "Allowance for Loan and Lease Losses" and "Note 5 – Loans and ALLL" of the "Notes to Consolidated Financial Statements" in Item 8. Financial Statements and Supplementary Data.

U.S. generally accepted accounting principles require that we determine the fair value of the assets and liabilities of an acquired entity, and record their fair value on the date of acquisition. We employ a variety of measures in the determination of the fair value, including the use of discounted cash flow analysis, market appraisals, and projected future revenue streams. For certain items that we believe we have the appropriate expertise to determine the fair value, we may choose to use our own calculations of the value. In other cases, where the value is not easily determined, we consult with outside parties to determine the fair value of the identified asset or liability. Once valuations have been adjusted, the net difference between the price paid for the acquired entity and the net value of assets acquired on our balance sheet, including identifiable intangibles, is recorded as goodwill. Acquisition intangibles and goodwill are qualitatively evaluated to determine if it is more likely than not that the carrying balance is impaired on at least an annual basis.

AFS securities are carried at fair value with changes in the fair value included as a component of other comprehensive income. Declines in the fair value of AFS securities below their cost that are other-than-temporary are reflected as realized losses in the consolidated statements of income. We evaluate AFS securities for indications of losses that are considered other-than-temporary, if any, on a regular basis. The market values for most AFS investment securities are typically obtained from outside sources and applied to individual securities within the portfolio. Municipal securities for which no readily determinable market values are available are priced using fair value curves which most closely match the security's credit ratings and maturities.

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Average Balances, Interest Rate, and Net Interest Income

The following schedules present the daily average amount outstanding for each major category of interest earning assets, non-earning assets, interest bearing liabilities, and noninterest bearing liabilities for the last three years. These schedules also present an analysis of interest income and interest expense for the periods indicated. All interest income is reported on a FTE basis using a 34% federal income tax rate. Loans in nonaccrual status, for the purpose of the following computations, are included in the average loan balances. FRB and FHLB restricted equity holdings are included in accrued income and other assets.

| | Year Ended December 31 | | | | | | | | |
|----------------------------------|------------------------|-------------------------------|----------------------------|--------------------|-------------------------------|----------------------------|--------------------|-------------------------------|----------------------------|
| | 2016 | | | 2015 | | | 2014 | | |
| | Average Balance | Tax Equivalent Interest | Average Yield / Rate | Average Balance | Tax Equivalent Interest | Average Yield / Rate | Average Balance | Tax Equivalent Interest | Average Yield / Rate |
| INTEREST EARNING ASSETS | | | | | | | | | |
| Loans | \$922,333 | \$ 38,537 | 4.18 % | \$829,903 | \$ 35,853 | 4.32 % | \$816,105 | \$ 36,629 | 4.49 % |
| Taxable investment securities | 392,810 | 8,746 | 2.23 % | 395,981 | 9,053 | 2.29 % | 357,250 | 8,092 | 2.27 % |
| Nontaxable investment securities | 205,450 | 9,351 | 4.55 % | 205,242 | 9,870 | 4.81 % | 194,751 | 9,877 | 5.07 % |
| Other | 25,557 | 668 | 2.61 % | 25,947 | 600 | 2.31 % | 25,784 | 519 | 2.01 % |