RAND CAPITAL CORP Form 10-Q August 07, 2018 Table of Contents

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 814-00235

**Rand Capital Corporation** 

(Exact Name of Registrant as specified in its Charter)

New York (State or Other Jurisdiction of

16-0961359 (IRS Employer

**Incorporation or Organization**)

**Identification No.)** 

2200 Rand Building, Buffalo, NY (Address of Principal executive offices)

14203 (Zip Code)

(716) 853-0802

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of August 2, 2018, there were 6,321,988 shares of the registrant s common stock outstanding.

# RAND CAPITAL CORPORATION

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# PART I. FINANCIAL INFORMATION

Item 1. Financial Statements and Supplementary Data
RAND CAPITAL CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	ine 30, 2018 Unaudited)	D	ecember 31, 2017
<u>ASSETS</u>			
Investments at fair value:			
Control investments (cost of \$99,500)	\$ 99,500	\$	99,500
Affiliate investments (cost of \$21,937,593 and \$20,871,129, respectively)	17,526,818		17,016,795
Non-affiliate investments (cost of \$15,903,520 and \$15,718,690, respectively)	14,701,108		15,167,767
Total investments, at fair value (cost of \$37,940,613 and \$36,689,319, respectively)	32,327,426		32,284,062
Cash	4,720,381		6,262,039
Interest receivable (net of allowance: \$237,641 at 6/30/18; \$161,000 at 12/31/17)	127,897		231,048
Deferred tax asset	898,903		551,863
Prepaid income taxes	740,086		762,047
Other assets	55,956		42,854
Total assets	\$ 38,870,649	\$	40,133,913
LIABILITIES AND STOCKHOLDERS EQUITY (NET ASSETS)			
Liabilities:			
Debentures guaranteed by the SBA (net of debt issuance costs)	\$ 7,868,873	\$	7,855,173
Profit sharing and bonus payable			144,000
Accounts payable and accrued expenses	168,918		178,348
Deferred revenue	65,880		37,707
Total liabilities	8,103,671		8,215,228
Commitments and contingencies (See Note 5)			
Stockholders equity (net assets):			
Common stock, \$.10 par; shares authorized 10,000,000; shares issued 6,863,034;			
shares outstanding of 6,321,988	686,304		686,304
Capital in excess of par value	10,581,789		10,581,789
Accumulated net investment loss	(1,808,243)		(1,597,146)
Undistributed net realized gain on investments	27,215,738		27,215,738
Net unrealized depreciation on investments	(4,439,505)		(3,498,895)
Treasury stock, at cost: 541,046 shares	(1,469,105)		(1,469,105)

Total stockholders equity (net assets) (per share 4.87 at 6/30/18; 5.05 at 12/31/17)

30,766,978

31,918,685

Total liabilities and stockholders equity (net assets)

\$ 38,870,649

\$ 40,133,913

See accompanying notes

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#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

	ee months ended une 30, 2018	]	Three months ended une 30, 2017	x months ended June 30, 2018	x months ended (une 30, 2017
Investment income:					
Interest from portfolio companies:					
Affiliate investments	\$ 175,990	\$	137,243	\$ 323,026	\$ 274,000
Non-Control/Non-Affiliate investments	139,710		140,397	290,022	249,731
Total interest from portfolio companies	315,700		277,640	613,048	523,731
Interest from other investments:					
Non-Control/Non-Affiliate investments	7,735		6,859	12,845	17,834
Total interest from other investments	7,735		6,859	12,845	17,834
Dividend and other investment income:					
Affiliate investments	76,266		53,024	127,049	115,397
Non-Control/Non-Affiliate investments	2,676		2,681	6,058	5,193
Total dividend and other investment income	78,942		55,705	133,107	120,590
Fee income:					
Affiliate investments	4,416		3,167	7,583	4,084
Non-Control/Non-Affiliate investments	6,725		5,768	9,744	11,537
Total fee income	11,141		8,935	17,327	15,621
Total investment income	413,518		349,139	776,327	677,776
Operating expenses:					
Salaries	169,875		165,413	339,749	330,826
Employee benefits	45,251		47,699	108,996	100,069
Directors fees	28,624		36,374	63,499	71,249
Professional fees	37,341		178,193	139,028	262,195
Stockholders and office operating	64,599		80,725	129,038	147,935
Insurance	6,900		6,258	18,888	17,560
Corporate development	10,646		11,609	26,442	33,317
Other operating	2,424		3,323	5,115	5,283

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	365,660	529,594	830,755	968,434
Interest on SBA obligations	77,269	77,569	154,838	155,138
Bad debt expense	30,741		76,641	
Total expenses	473,670	607,163	1,062,234	1,123,572
Net investment loss before income taxes	(60,152)	(258,024)	(285,907)	(445,796)
Y	(22.20.4)	(00, 402)	(74.010)	(171.011)
Income tax benefit	(22,384)	(99,403)	(74,810)	(171,911)
Net investment loss	(37,768)	(158,621)	(211.007)	(273,885)
Net investment loss	(37,700)	(136,021)	(211,097)	(273,003)
Net increase in unrealized depreciation				
on investments:				
Affiliate investments	(306,441)	(665,675)	(556,441)	(665,675)
Non-Control/Non-Affiliate investments	(450,000)	(52,664)	(651,489)	(433,308)
	, , ,		, ,	, ,
Increase in unrealized depreciation				
before income tax benefit	(756,441)	(718,339)	(1,207,930)	(1,098,983)
Deferred income tax benefit	(162,915)	(241,623)	(267,320)	(378,050)
Net increase in unrealized depreciation	( <b>-0- </b> 5)		(0.40.540)	(== 0 0 = = )
on investments	(593,526)	(476,716)	(940,610)	(720,933)
N( 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(502.526)	(476.716)	(0.40, (.10)	(700,022)
Net unrealized loss on investments	(593,526)	(476,716)	(940,610)	(720,933)
Net decrease in net assets from operations	(\$ 631,294)	(\$ 635,337)	(\$ 1,151,707)	(\$ 994,818)
ret decrease in het assets it om operations	(φ 031,274)	(φ (33,331)	(ψ 1,131,707)	(ψ 99 <del>4</del> ,010)
Weighted average shares outstanding	6,321,988	6,321,988	6,321,988	6,321,988
Basic and diluted net decrease in net assets	2,2 ==,2 00	2,2 = 2,2 00	-,,- 00	2,2 = 2,2 30
from operations per share	(\$ 0.10)	(\$ 0.10)	(\$ 0.18)	(\$ 0.16)
-	Cas assammanying	mataa		

See accompanying notes

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

(Unaudited)

	Three months ended June 30, 2018	Three months ended June 30, 2017	Six months ended June 30, 2018	Six months ended June 30, 2017
Net assets at beginning of period	\$ 31,398,272	\$ 32,269,882	\$ 31,918,685	\$ 32,629,363
Net investment loss	(37,768)	(158,621)	(211,097)	(273,885)
Net increase in unrealized depreciation on investments	(593,526)	(476,716)	(940,610)	(720,933)
Net decrease in net assets from operations	(631,294)	(635,337)	(1,151,707)	(994,818)
Total decrease in net assets	(631,294)	(635,337)	(1,151,707)	(994,818)
Net assets at end of period	\$ 30,766,978	\$ 31,634,545	\$ 30,766,978	\$ 31,634,545
Accumulated net investment loss	(\$ 1,808,243)	(\$ 1,851,733)	(\$ 1,808,243)	(\$ 1,851,733)

See accompanying notes

# RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

	Six months ended June 30,	Six months ended June 30,
Cash flows from operating activities:	2018	2017
Net decrease in net assets from operations	(\$ 1,151,707)	(\$ 994,818)
Adjustments to reconcile net decrease in net assets to net cash used in operating	(1 ) - ) - )	(1 22 )2
activities:		
Investments in portfolio companies	(1,225,000)	(3,800,000)
Proceeds from loan repayments	70,131	, , , , ,
Increase in unrealized depreciation on investments	1,207,930	1,098,983
Deferred tax benefit	(347,040)	(519,163)
Depreciation and amortization	14,800	15,700
Original issue discount amortization	(19,271)	(8,395)
Non-cash conversion of debenture interest	(77,154)	(53,294)
Change in interest receivable allowance	76,641	
Changes in operating assets and liabilities:		
Decrease (increase) in interest receivable	26,510	(49,598)
(Increase) decrease in other assets	(14,202)	537,995
Decrease (increase) in prepaid income taxes	21,961	(298,630)
Decrease in income tax payable		(320,008)
Decrease in accounts payable and accrued expenses	(21,430)	(160,244)
Decrease in profit sharing and bonus payable	(132,000)	(1,138,052)
Increase in deferred revenue	28,173	378
Total adjustments	(389,951)	(4,694,328)
Net cash used in operating activities	(1,541,658)	(5,689,146)
Net decrease in cash	(1,541,658)	(5,689,146)
Cash:		
Beginning of period	6,262,039	12,280,140
End of period	\$ 4,720,381	\$ 6,590,994

See accompanying notes

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#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

# June 30, 2018

# (Unaudited)

	(a)	<b>(b)</b>	(c)		( <b>d</b> )( <b>f</b> )	Percent
Company, Geographic Location, Business		Date			Fair	of Net
Description, (Industry) and Website	Type of Investment	<u>Acquired</u>	<b>Equity</b>	Cost	<b>Value</b>	<u>Assets</u>
Non-Control/Non-Affiliate Investments 47.8% of						
net assets: (j)						
ACV Auctions, Inc. (e)(g)  Buffalo, NY. Live mobile wholesale	1,181,160 Series A Preferred	8/12/16	<1%			0.9%
auctions for new and used car dealers. (Software)	shares.			\$163,000	\$282,356	
www.acvauctions.com						
Centivo Corporation (e)(g)  New York, NY. Tech-enabled health solutions company that helps self-insured employers and their	190,967 Series A-1 Preferred shares. 337,808 Series A-2 Preferred	7/5/17	<1%	200,000	200,000	1.0%
employees save money and have a better experience. (Health Care) www.centivo.com	shares.  Total Centivo			101,342 301,342	101,342 301,342	
eHealth Global Technologies, Inc. (g)  Henrietta, NY. eHealth Connect® improves health care delivery through intelligently aggregated	\$3,500,000 Term Notes at 10% due September 2, 2019.	6/28/16	0%	3,500,000	3,500,000	11.4%
clinical record and images for patient referrals. (Health Care)						

www.ehealthtechnologies.com

www.encurinteemiologies.com						
Empire Genomics, LLC (h)(g)	\$1,101,489 Senior Secured	6/13/14	0%			2.2%
Buffalo, NY. Molecular diagnostics company that	Convertible Term Notes at 10%					
offers a comprehensive menu of assay services for	due April 30, 2018.			1,101,489	450,000	
diagnosing and guiding patient therapeutic treatments.	\$250,000 Promissory Note at 12%					
(Health Care)	due December 31, 2019.			228,334	228,334	
www.empiregenomics.com	Total Empire			1,329,823	<u>678,334</u>	
GoNoodle, Inc. (g)(m)	\$1,000,000 Secured Note at 12%	2/6/15	<1%			3.3%
(Formerly Health Teacher, Inc.)	due January 31, 2020, (1%					
Nashville, TN. Student engagement education software providing core aligned physical	Payment in Kind (PIK)). Warrant for 47,324			1,034,484	1,034,484	
activity breaks. (Software)	Series C Preferred shares.			25	25	
www.gonoodle.com	Total					
	GoNoodle			1,034,509	1,034,509	
Mercantile Adjustment Bureau, LLC (g)  Williamsville, NY. Full service accounts	\$1,199,039 Subordinated Secured Note at 13% (3% for	10/22/12	4%			3.1%
receivable management and collections company.	the calendar year 2018) due					
(Contact Center)	January 31, 2019. (e) \$150,000			1,199,040	949,040	
www.mercantilesolutions.com	Subordinated Debenture at 8% due June 30,					
	2018. Warrant for 3.29% Membership Interests. Option for 1.5%			150,000	-	
	Membership Interests. (i) Interest receivable \$53,069.			97,625		
	Total Mercantile			<u>1,446,665</u>	949,040	
	1,101 cantill			1,770,000	<u> </u>	
Outmatch Holdings, LLC (e)(g)	2,693,224 Class P1	11/10/10	101	2 140 007	2 140 007	7 00
Outmatch Holdings, LLC (e)(g) (Chequed Holdings, LLC)	2,693,224 Class P1 Units.	11/18/10	4%	2,140,007 5,489	2,140,007 5,489	7.0%

109,788 Class C1

Units.

Dallas, TX. Web based predictive employee Total selection Outmatch

Outmatch 2,145,496 2,145,496

and reference checking. (Software)

www.outmatch.com

www.postprocess.com

PostProcess Technologies LLC (e)(g)	\$300,000					
	Convertible					
	Promissory	7/25/16	0%			1.0%
Buffalo, NY. Provides innovative solutions	Note at 5% due July					
for the	28, 2018.			300,000	300,000	
post-processing of additive manufactured						
3D parts.						
(Manufacturing)						

# RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

**June 30, 2018 (Continued)** 

(Unaudited)

Company Coographic Location	(a)	<b>(b)</b>	(c)		( <b>d</b> )( <b>f</b> )	Percent
Company, Geographic Location, Business Description, (Industry) and Website	Type of Investment	Date Acquired	Equity	Cost	Fair Value	of Net Assets
Rheonix, Inc. (e)  Ithaca, NY. Developer of fully automated microfluidic based molecular assay and diagnostic	9,676 Common shares. (g) 1,839,422 Series A preferred shares.	10/29/09	4%	2,099,999	11,000 2,165,999	9.6%
testing devices. (Health Care) www.rheonix.com	(g) 50,593 Common shares. (g) 589,420 Series B Preferred shares.  Total Rheonix			702,732 2,802,731	59,000 <u>702,732</u> <u>2,938,731</u>	
SocialFlow, Inc. (e)(g)  New York, NY. Provides instant analysis of social  networks using a proprietary, predictive analytic algorithm to optimize advertising and publishing.  (Software)  www.socialflow.com	1,049,538 Series B Preferred shares. 1,204,819 Series B-1 Preferred shares. 717,772 Series C Preferred shares.  Total Social Flow	4/5/13	4%	500,000 750,000 	731,431 839,648 500,221 2,071,300	6.7%
Somerset Gas Transmission Company, LLC (e) Columbus, OH. Natural gas transportation. (Oil and Gas) www.somersetgas.com	26.5337 Units.	7/10/02	3%	719,097	500,000	1.6%

# Other Non-Control/Non-Affiliate Investments:

DataView, LLC (Software) (e)	Membership Interest.	-	-	310,357	-	0.0%
UStec/Wi3 (Manufacturing) (e)	Common stock.	-	-	100,500	-	0.0%
Subtotal Non-Control/Non-Affiliate Investments						
Affiliate Investments 57.0% of net assets (k)				\$15,903,520	\$14,701,108	
BeetNPath, LLC (Grainful) (e)(g)	1,119,024 Series A-2 Preferred	10/20/14	9%			2.1%
Ithaca, NY. Frozen entrées and packaged dry side dishes made from 100% whole grain steel cut oats under Grainful brand name.	Membership Units. 1,032,918 Series B Preferred			\$359,000	\$359,000	
(Consumer Product) www.grainful.com	Membership Units. <b>Total BeetNPath</b>			261,277 620,277	291,000 650,000	
Carolina Skiff LLC (g)  Waycross, GA. Manufacturer of fresh water, ocean fishing and pleasure boats. (Manufacturing)	6.0825% Class A Common Membership Interest.	1/30/04	7%	15,000	1,750,000	5.7%
www.carolinaskiff.com						
ClearView Social, Inc. (e)(g)  Buffalo, NY. Social media publishing tool for law, CPA and professional firms. (Software)	312,500 Series Seed Plus Preferred shares.	1/4/16	6%	200,000	200,000	0.7%
www.clearviewsocial.com						
First Wave Products Group, LLC (e)(g) Batavia, NY. Sells First Crush automated pill crusher that crushes and grinds medical pills for	\$500,000 Senior Term Notes at 10% due July 31, 2017. \$280,000 Junior Term Notes at 10%	4/19/12	7%	661,563	-	0.0%
nursing homes and medical institutions. (Health Care)	due July 31, 2017. Warrant for 41,619 Capital Securities.			316,469 <u>22,000</u>	- <u>-</u>	
www.firstwaveproducts.com	Total First Wave			1,000,032	=	
Genicon, Inc. (g) (m)		4/10/15	6%	1,000,000	1,000,000	13.3%

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	1,586,902 Series B Preferred shares.			
Winter Park, FL. Designs, produces	\$3,000,000			
and	Promissory Notes at			
	10%			
distributes patented surgical	due May 1, 2020,			
instrumentation.	(8% Payment in			
(Health Care)	Kind (PIK)).	2,984,127	2,984,127	
www.geniconendo.com	Warrant for 250,000			
	Common shares.	80,000	80,000	
	Warrant for 125,000			
	Common shares.	<u>40,000</u>	<u>40,000</u>	
	<b>Total Genicon</b>	<u>4,104,127</u>	<u>4,104,127</u>	

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

**June 30, 2018 (Continued)** 

(Unaudited)

Company, Geographic Location,	(a)	(b)	(c)		( <b>d</b> )( <b>f</b> )	Percent
Business  Description, (Industry) and Website	Type of Investment	Date <u>Acquired</u>	<b>Equity</b>	Cost	Fair <u>Value</u>	of Net <u>Assets</u>
GiveGab, Inc. (e)(g)  Ithaca, NY. Online fundraising, day of giving  supporter engagement software for non-profit	5,084,329 Series Seed Preferred shares.	3/13/13	6%	616,221	616,221	2.0%
organizations. (Software)						
www.givegab.com						
G-TEC Natural Gas Systems (e)  Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an	16.639% Class A Membership Interest. 8% cumulative dividend.	8/31/99	17%	400,000	100,000	0.3%
alternative fuel to gases. (Manufacturing) www.gas-tec.com						
-	4 161 747 Carias A					
Intrinsiq Materials, Inc. (e)(g)  Rochester, NY. Produces printable electronics  utilizing a unique process of nanomaterial based	4,161,747 Series A Preferred shares.	9/19/13	12%	1,125,673	400,000	1.3%

ink in a room-temperature environment.						
(Manufacturing)						
www.intrinsiqmaterials.com						
Knoa Software, Inc. (h)(g)	973,533 Series A-1 Convertible	11/20/12	7%			4.0%
New York, NY. End user experience	Preferred shares.	11/20/12	170	750,000	750,000	4.0%
management and performance (EMP) solutions	1,876,922 Series B Preferred shares.			479,155	479,155	
utilizing enterprise applications.	M 4 1 17			1 220 155	1 220 155	
(Software) www.knoa.com	Total Knoa			<u>1,229,155</u>	<u>1,229,155</u>	
Knowledge Vision Systems, Inc. (g)	200,000 Series A-1					
Lincoln, MA. Online presentation and	Preferred shares.	11/13/13	7%	250,000	-	4.3%
training software. (Software)	Preferred shares. 129,033 Series A-3			300,000	300,000	
www.knowledgevision.com	Preferred shares. Warrant for 46,743			165,001	165,001	
	Series A-3 shares. \$75,000 Subordinated Promissory Notes at 8% payable on demand of majority of holders after August			35,000	35,000	
	31, 2019.(e) \$750,000 Replacement Term Note at 11% due April 30, 2021.			75,000 750,000	75,000 750,000	
	Total			<u></u>	<u></u>	
	KnowledgeVision			<u>1,575,001</u>	<u>1,325,001</u>	
Mezmeriz, Inc. (e)(g)	1,554,565 Series Seed Preferred shares.	1/9/08	14%	742,850	351,477	1.1%
Ithaca, NY. Micro-electronic mechanical systems (MEMS) developer of carbon fiber MEMS mirror	shares.	117100	1176	712,030	331,177	1.170
modules for gesture recognition and 3D scanning. (Electronics Developer)						
www.mezmeriz.com						

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Microcision LLC (g)(m)	\$1,500,000 Subordinated					
	Promissory	9/24/09	15%			6.3%
Pennsauken Township, NJ.	Note at 12% (1%					
Manufacturer of	PIK) due December					
precision machined medical implants,	31, 2024.			1,923,722	1,923,722	
components and assemblies.	15% Class A					
(Manufacturing)	Common					
	Membership					
www.microcision.com	Interest.			<del>-</del>	<del>-</del>	
	<b>Total Microcision</b>			1,923,722	<u>1,923,722</u>	
New Monarch Machine Tool, Inc.	22.84 Common					
(g)	shares.	9/24/03	15%	22,841	22,841	0.1%
Cortland, NY. Manufactures and						

services

vertical/horizontal machining centers. (Manufacturing) www.monarchmt.com

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

**June 30, 2018 (Continued)** 

(Unaudited)

	(a)	<b>(b)</b>	(c)		<b>(d)(f)</b>	Percent
Company, Geographic Location, Business Description, (Industry) and Website	Type of Investment	Date <u>Acquired</u>	<b>Equity</b>	Cost	Fair <u>Value</u>	of Net <u>Assets</u>
OnCore Golf Technology, Inc. (e)(g)						
Buffalo, NY. Maker of patented golf balls.	Preferred shares. \$300,000 Subordinated Convertible	12/31/14	9%	375,000	-	1.0%
(Consumer Product)	Promissory Notes at 6% due January 24,					
www.oncoregolf.com	2018. (i) Interest					
	receivable \$50,342. <b>Total OnCore</b>			300,000 675,000	300,000 300,000	
SciAps, Inc. (e)(g)	187,500 Series A					
Woburn, MA. Instrumentation company	Preferred shares. 274,299 Series A-1 Convertible	7/12/13	6%	1,500,000	700,000	6.6%
producing portable analytical devices using XRF, LIBS and RAMAN spectroscopy to	Preferred shares. 117,371 Series B			504,710	250,000	
identify compounds, minerals, and elements. (Manufacturing)	Convertible Preferred shares. 113,636 Series C			250,000	250,000	
www.sciaps.com	Convertible Preferred shares.			175,000	175,000	
,,	369,698 Series C-1 Convertible Preferred shares.			399,274	399,274	
	147,059 Series D Convertible Preferred					
	shares.			<u>250,000</u>	<u>250,000</u>	

	Total SciAps			3.078,984	2,024,274	
SOMS Technologies, LLC (e)(g)  Valhalla, NY. Produces and markets the microGreen Extended Performance Oil Filter. (Consumer Products)	5,959,490 Series B Membership Interests.	12/2/08	9%	472,632	30,000	0.1%
www.microgreenfilter.com						
Teleservices Solutions Holdings, LLC (e) (g)(m)  Montvale, NJ. Customer contact center specializing in customer acquisition and retention for selected industries. (Contact Center)  www.ipacesetters.com	250,000 Class B Preferred Units. 1,000,000 Class C Preferred Units. 80,000 Class D Preferred Units. 104,198 Class E Preferred Units. PIK dividend for Series C and D at 12% and 14%, respectively. Total Teleservices	5/30/14	6%	250,000 1,190,680 91,200 104,198	- - -	0.0%
Tilson Technology Management, Inc. (g) Portland, ME. Cellular, fiber optic and wireless information systems, construction,	120,000 Series B Preferred shares.	1/20/15	11%	600,000	600,000	8.1%
and management. (Professional Services) www.tilsontech.com	shares. \$200,000 Subordinated Promissory Note at 8% due September 28, 2021.			200,000	200,000	
	65,790 Series D Preferred shares. \$750,000 Subordinated Promissory Note at 8% due December 1, 2022. Total Tilson			750,000 <u>750,000</u> 2,500,000	750,000 <u>750,000</u> 2,500,000	
Subtotal Affiliate Investments	I Ottai I IISOII			\$21,937,593	\$17,526,818	
Control Investments 0.3% of net assets (l)						

Advantage 24/7 LLC (e)(g)

45% Membership Interest.

12/30/10

\$99,500

45%

\$99,500

\$30,766,978

0.3%

Williamsville, NY. Marketing program for wine and spirits dealers. (Marketing Company) www.advantage24-7.com

NET ASSETS 100%

Subtotal Control Investments	400.500	
	\$99,500	\$99,500
TOTAL INVESTMENTS 105.1%	\$37,940,613	\$32,327,426
OTHER ASSETS IN EXCESS OF LIABILITIES (5.1%)		(1,560,448)

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

**June 30, 2018 (Continued)** 

(Unaudited)

#### Notes to the Consolidated Schedule of Portfolio Investments

- (a) At June 30, 2018, restricted securities represented 100% of the fair value of the investment portfolio. Restricted securities are subject to one or more restrictions on resale and are not freely marketable.
- (b) The Date Acquired column indicates the date in which the Corporation first acquired an investment in the company or a predecessor company.
- (c) Each equity percentage estimates the Corporation s ownership interest in the applicable portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. If applicable, the symbol <1% indicates that the Corporation holds an equity interest of less than one percent.
- (d) The Corporation s investments are carried at fair value in accordance with Accounting Standards Codification (ASC) 820 Fair Value Measurements and Disclosures, which defines fair value and establishes guidelines for measuring fair value. At June 30, 2018, ASC 820 designates 100% of the Corporation s investments as Level 3 assets. Under the valuation policy of the Corporation, unrestricted publicly held securities are valued at the average closing bid price for these securities for the last three trading days of the reporting period. Restricted securities are subject to restrictions on resale, and are valued at fair value as determined by the management of the Corporation and submitted to the Board of Directors for approval. Fair value is considered to be the amount that the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company (see Note 3 Investments to the Consolidated Financial Statements).
- (e) These investments are non-income producing. All other investments are income producing. Non-income producing investments have not generated cash payments of interest or dividends including LLC tax-related distributions within the last twelve months, or are not expected to do so going forward.
- (f) As of June 30, 2018 the total cost of investment securities was approximately \$37.9 million. Net unrealized depreciation was approximately (\$5.6) million, which was comprised of \$1.9 million of unrealized appreciation of investment securities and (\$7.5) million of unrealized depreciation of investment securities. At June 30, 2018, the aggregate gross unrealized gain for federal income tax purposes was \$2.5 million and the aggregate gross unrealized loss for federal income tax purposes was (\$7.0) million. The net unrealized loss for federal income tax purposes was (\$4.5) million based on a tax cost of \$36.8 million.

(g) Rand Capital SBIC, Inc. investment.

- (h) Reduction in cost and value from previously reported balances reflects current principal repayment.
- (i) Represents interest due (amounts over \$50,000) from investments included as interest receivable on the Corporation s Statement of Financial Position.
- (j) Non-Control/Non-Affiliate Investments are investments that are neither Control Investments nor Affiliate Investments.
- (k) Affiliate Investments are defined by the Investment Company Act of 1940, as amended (1940 Act), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned by the Corporation.
- (l) Control Investments are defined by the 1940 Act as investments in companies in which more than 25% of the voting securities are owned by the Corporation or where greater than 50% of the board representation is maintained.
- (m) Payment in kind (PIK) represents earned interest that is added to the cost basis of the investment.

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#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

**June 30, 2018 (Continued)** 

(Unaudited)

#### **Investments in and Advances to Affiliates**

Company	Type of Investment	December 31, 2017		Gross Reductions (2)	June 30, F 2018 Fair Value (	Net I RealizedD	
Company Control Investments:	Type of investment	rair value A	duitions (1)	(2)	value (	Lusses)	(3)
Advantage 24/7 LLC	45% Membership interest.	\$99,500	\$-	\$-	\$99,500	\$-	\$-
	Total Control Investments	\$99,500	<b>\$</b> -	<b>\$</b> -	\$99,500	-	<b>\$</b> -
<b>Affiliate Investments:</b>							
BeetNPath, LLC	1,119,024 Series A-2 Preferred Membership Units. 1,032,918 Series B Preferred Membership Units.	\$359,000 <u>291,000</u>	\$- <u>=</u>	\$- =	\$359,000 <u>291,000</u>	- - -	\$- =
	Total BeetNPath	<u>650,000</u>	=	_	<u>650,000</u>	<u>=</u>	<u>=</u>
Carolina Skiff LLC	6.0825% Class A common membership interest.	1,750,000	-	-	1,750,000	-	80,264
ClearView Social, Inc.	312,500 Series seed plus preferred shares.	200,000	-	-	200,000	-	_
First Wave Products Group, LLC	\$500,000 senior term notes at 10%. \$280,000 junior term notes at 10%.	250,000	-	(250,000)	-	-	-
			Ξ	Ξ	Ξ	Ξ	Ξ

	Warrant for 41,619						
	capital securities.  Total First Wave	<u>250,000</u>	Ξ	(250,000)	Ξ	=	=
Genicon, Inc.	1,586,902 Series B preferred shares. \$3,000,000	1,000,000	-	-	1,000,000	-	-
	promissory notes at 8%. Warrant for 250,000	2,903,779	80,348	-	2,984,127	-	159,950
	common shares Warrant for 125,000	80,000	-	-	80,000	-	-
	common shares <b>Total Genicon</b>	<u>40,000</u> <u>4,023,779</u>	<u>-</u> 80,348	<u> </u>	<u>40,000</u> <u>4,104,127</u>	<u>=</u> =	<u>-</u> 159,950
GiveGab, Inc.	5,084,329 Series Seed preferred shares.	424,314	191,907	_	616,221	_	_
G-TEC Natural Gas	16.639% Class A membership interest.	121,011	131,307		010,221		
Systems	8% cumulative dividend.	100,000	-	-	100,000	-	-
Intrinsiq Materials,	4,161,747 Series A preferred shares.	400,000	-	-	400,000	_	-
Inc.	_						
Knoa Software, Inc.	973,533 Series A-1 convertible preferred						
	shares. 1,876,922 Series B	750,000	-	-	750,000	-	-
	preferred shares. \$48,466 convertible	479,155	-	-	479,155	-	-
	promissory note at 8%.	48,466	=	(48,466)		=	<u>773</u>
	Total Knoa	1,277,621	=	<u>(48,466</u> )	1,229,155	=	<del>773</del>
KnowledgeVision	200,000 Series A-1 preferred shares.	-	_	-	-	_	_
Systems, Inc.	214,285 Series A-2 preferred shares.	300,000	-	-	300,000	_	-
	129,033 Series A-3 preferred shares.	165,001	-	-	165,001	-	-
	\$75,000 subordinated promissory notes at 8% \$750,000	50,000	25,000	-	75,000	-	2,383
	replacement term note at 11%	-	750,000	-	750,000	-	12,823
	Warrant for 46,743 Series A-3 shares.  Total Knowledge	35,000 550,001	<del></del> <del> </del>	<u>=</u> =	<u>35,000</u> <u>1,325,001</u>	<u>=</u> <u>=</u>	<u>-</u> 15,206
	Vision						

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Mezmeriz, Inc.	1,554,565 Series seed preferred shares.	351,477	-	-	351,477	-	-
Microcision LLC	\$1,500,000 subordinated promissory note at 12% (1% PIK).	1,914,140	9,582	-	1,923,722	_	114,992
New Monarch  Machine Tool, Inc.	22.84 common shares.	22,841	-	-	22,841	-	29,409

#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

**June 30, 2018 (Continued)** 

(Unaudited)

#### **Investments in and Advances to Affiliates**

Company	Type of Investment	December 31, 2017 Fair Value	Gross Additions (1)	Gross Reductions (2)	June 30, 201 <b>&amp;</b> Fair Value (1	ealized Gains	
OnCore Golf Technology, Inc.	150,000 Series AA preferred shares. \$300,000 subordinated convertible	-	-	-	-	-	-
	promissory notes at 6%. <b>Total OnCore</b>	300,000 300,000	=	<u> </u>	300,000 300,000	<u>=</u> =	<u>=</u> =
SciAps, Inc.	187,500 Series A convertible preferred shares. 274,299 Series A-1 convertible preferred shares.	700,000 250,000	-	-	700,000 250,000	-	-
	117,371 Series B convertible preferred shares. 113,636 Series C preferred shares. 369,698 Series C-1	250,000 175,000	-	-	250,000 175,000	-	-
	preferred shares. 147,059 Series D shares Total SciAps	399,274 <u> </u>	250,000 250,000	- = =	399,274 <u>250,000</u> <u>2.024,274</u>	=======================================	- = =
SOMS	5,959,490 Series B membership	528,348	-	(498,348)	30,000	-	-

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Technologies, LLC	interests.						
Teleservices Solutions	250,000 Class B preferred units. 1,000,000 Class C	-	-	-	-	-	-
	preferred units.	-	-	-	-	-	-
Holdings, LLC	80,000 Class D preferred units. 104,198 Class E	-	-	-	-	-	-
	preferred units. <b>Total</b>	Ξ	Ξ	Ξ	Ξ	Ξ	Ξ
	Teleservices	Ξ	Ξ	Ξ	Ξ	Ξ	Ξ
Tilson Technology	120,000 Series B preferred shares.	600,000	_	_	600,000	_	10,000
Management,	21,391 Series C	000,000			000,000		10,000
Inc.	convertible preferred						
	shares. \$200,000 subordinated promissory note at	200,000	-	-	200,000	-	-
	8%. 65,790 Series D	200,000	-	-	200,000	-	7,934
	preferred shares. \$750,000 subordinated promissory note at	750,000	-	-	750,000	-	9,376
	8%.	<u>750,000</u>	<u>=</u>	Ξ	<u>_750,000</u>	=	<u>29,754</u>
	<b>Total Tilson</b>	2,500,000	<u>=</u>	=	2,500,000	=	57,064
	Total Affiliate Investments	\$17,016,795	\$1,306,837	(\$796,814)	\$17,526,818	<b>\$-</b>	\$457,658
	Total Control and Affiliate						
	Investments	\$17,116,295	\$1,306,837	(\$796,814)	\$17,626,318	<b>\$-</b>	\$457,658

This schedule should be read in conjunction with the Corporation s Consolidated Financial Statements, including the Consolidated Schedule of Portfolio Investments and Notes to the Consolidated Financial Statements.

- (1) Gross additions include increases in the cost basis of investments resulting from new portfolio investments, follow on investments, capitalized interest and the accretion of discounts. Gross additions also include net increases in unrealized appreciation or net decreases in unrealized depreciation, and the movement of an existing portfolio company into this category and out of another category.
- (2) Gross reductions include decreases in the cost basis of investments resulting from principal repayments, sales, note conversions, net increases in unrealized depreciation, net decreases in unrealized appreciation, the exchange of existing securities for new securities and the movement of an existing portfolio company out of this category and into another category.

(3) Represents the total amount of interest, fees or dividends credited to income for the portion of the period an investment was included in Control or Affiliate categories, respectively.

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# RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

**June 30, 2018 (Continued)** 

(Unaudited)

# **Percentage of Total**

**Investments (at fair value)** 

Industry Classification	as of June 30, 2018
Healthcare	35.7%
Software	27.5
Manufacturing	20.2
Professional Services	7.7
Consumer Product	3.0
Contact Center	2.9
Oil and Gas	1.6
Electronics	1.1
Marketing	0.3
Total Investments	$\boldsymbol{100\%}$

# RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

# **December 31, 2017**

	(a)	<b>(b)</b>	(c)		( <b>d</b> )( <b>f</b> )	Percent
Company, Geographic Location, Business		Date			Fair	of Net
Description, (Industry) and Website	Type of Investment	Acquired	<b>Equity</b>	<u>Cost</u>	<b>Value</b>	<u>Assets</u>
Non-Control/Non-Affiliate Investments 47.5% of						
net assets: (j)						
ACV Auctions, Inc. (e)(g)  Buffalo, NY. Live mobile wholesale auctions for new and used car dealers. (Software)	1,181,160 Series A preferred shares.	8/12/16	<1%	\$163,000	\$282,356	0.9%
www.acvauctions.com						
New York, NY. Tech-enabled health solutions company that helps self-insured employers and their employees save money and have a better experience.	\$100,000 convertible unsecured note at 2% due February 1, 2019.	7/5/17	0%	100,000	100,000	0.3%
(Health Care)	( ) \$1.500,000 (					
eHealth Global Technologies, Inc.  Henrietta, NY. eHealth Connect® improves health care delivery through intelligently aggregated clinical record and images for patient referrals.  (Health Care) www.ehealthtechnologies.com	(g) \$1,500,000 term note at 10% due September 2, 2019. (n) \$2,000,000 term note at 10% due September 2, 2019.  Total eHealth	6/28/16	0%	1,500,000 2,000,000 3,500,000	1,500,000 2,000,000 3,500,000	11.0%

Empire Genomics, LLC (g)  Buffalo, NY. Molecular diagnostics	\$1,101,489 senior secured convertible term	6/13/14	0%			4.2%
company that offers a comprehensive menu of assay	notes at 10% due					
services for diagnosing and guiding patient therapeutic	April 30, 2018. \$250,000			1,101,489	1,101,489	
treatments.	promissory note at 12%					
(Health Care)	due December 31, 2019.			250,000	_250,000	
www.empiregenomics.com	(i) Interest receivable \$65,906.			1 251 400	1 251 400	
	Total Empire			<u>1,351,489</u>	<u>1,351,489</u>	
GoNoodle, Inc. (g)(m)	\$1,000,000 secured note at 12%	2/6/15	<1%			3.2%
(Formerly HealthTeacher, Inc.)  Nashville, TN. Student engagement	due January 31, 2020, (1% Payment in Kind					
education software providing core aligned physical	(PIK)). Warrant for 47,324			1,029,330	1,029,330	
activity	Series C					
breaks. (Software) www.gonoodle.com	Preferred shares. <b>Total GoNoodle</b>			25 1,029,355	25 1,029,355	
Mercantile Adjustment Bureau, LLC (g)	\$1,199,039					
	subordinated secured	10/22/12	4%			3.0%
Williamsville, NY. Full service accounts	note at 13% (3% for	10/22/12	170			3.070
receivable	the calendar					
management and collections company.	year 2017) due January 31, 2018.			1,199,040	949,040	
(Contact Center)	(e) \$150,000 subordinated					
www.mercantilesolutions.com	debenture at 8% due June 30,			150,000		
	2018. Warrant for 3.29%			150,000	-	
	membership interests. Option for					
	1.5%					
	membership			97,625	_	
	interests.					
	(i) Interest					
				<u>1,446,665</u>	949,040	
Outmatch Holdings, LLC (e)(g)	(i) Interest receivable \$55,983.				949,040	
	(i) Interest receivable \$55,983. Total Mercantile 2,641,899 Class P1 Units.	11/18/10	4%		949,040 2,140,007	6.7%
Outmatch Holdings, LLC (e)(g) (Chequed Holdings, LLC)	(i) Interest receivable \$55,983.  Total Mercantile 2,641,899 Class P1	11/18/10	4%	<u>1,446,665</u>		6.7%

Dallas, TX. Web based predictive employee

selection **Total Outmatch** 2,145,496 2,145,496

and reference checking. (Software)

www.outmatch.com

PostProcess Technologies LLC (e)(g)	\$300,000 convertible promissory	7/25/16	0%			0.9%
Buffalo, NY. Provides innovative solutions	note at 5% due July					
for the	28, 2018.			300,000	300,000	
post-processing of additive manufactured						
3D parts.						
(Manufacturing)						
www.postprocess.com						

# RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

# December 31, 2017 (Continued)

	(a)	(b)	(c)		( <b>d</b> )( <b>f</b> )	Percent
Company, Geographic Location, Business		Date			Fair	of Net
Description, (Industry) and Website	Type of Investment	Acquired	<b>Equity</b>	Cost	<b>Value</b>	<u>Assets</u>
Rheonix, Inc. (e)  Ithaca, NY. Developer of fully automated microfluidic based molecular assay and	9,676 common shares. (g) 1,839,422 Series A preferred	10/29/09	4%	-	11,000	9.2%
diagnostic testing devices. (Health Care)	shares. (g) 50,593 common			2,099,999	2,165,999	
www.rheonix.com	shares. (g) 589,420 Series B preferred shares. Total Rheonix			702,732 2,802,731	59,000 <u>702,732</u> <u>2,938,731</u>	
SocialFlow, Inc. (e)(g)  New York, NY. Provides instant analysis of	1,049,538 Series B preferred shares. 1,204,819 Series	4/5/13	4%	500,000	731,431	6.5%
networks using a proprietary, predictive	B-1 preferred shares. 717,772 Series C			750,000	839,648	
analytic algorithm to optimize advertising and publishing. (Software)	referred shares.  Total Social Flow			500,000 1,750,000	<u>500,221</u> <u>2,071,300</u>	
www.socialflow.com						
Somerset Gas Transmission Company, LLC (e) Columbus, OH. Natural gas transportation. (Oil and Gas)	26.5337 units.	7/10/02	3%	719,097	500,000	1.6%
www.somersetgas.com						
Other Non-Control/Non-Affiliate Investments:						
DataView, LLC (Software) (e)	Membership	-	-	310,357	-	0.0%

Interest.

	interest.					
UStec/Wi3 (Manufacturing) (e)	Common Stock.	-	-	100,500	-	0.0%
Subtotal Non-Control/Non-Affiliate Investments				\$15,718,690	\$15,167,767	
Affiliate Investments 53.3% of net assets (k)						
BeetNPath, LLC (Grainful) (e)(g)	1,119,024 Series A-2 Preferred	10/20/14	9%			2.0%
Ithaca, NY. Frozen entrées and packaged dry side dishes made from 100% whole grain steel cut oats under Grainful brand name. (Consumer	Membership Units. 1,032,918 Series B Preferred			\$359,000	\$359,000	
Product) www.grainful.com	Membership Units.  Total BeetNPath			261,277 620,277	291,000 650,000	
	6.0825% Class A					
Carolina Skiff LLC (g)  Waycross, GA. Manufacturer of fresh water,	common	1/30/04	7%	15,000	1,750,000	5.5%
ocean fishing and pleasure boats. (Manufacturing)						
www.carolinaskiff.com						
ClearView Social, Inc. (e)(g)	312,500 Series seed plus preferred	1/4/16	6%			0.6%
Buffalo, NY. Social media publishing tool						
for law, CPA and professional firms. (Software)	shares.			200,000	200,000	
www.clearviewsocial.com						
First Wave Products Group, LLC (e)(g)	\$500,000 senior					
	term notes at 10% due	4/19/12	7%			0.8%
Batavia, NY. Sells First Crush automated	aue	4/19/12	1%			0.8%
pill crusher that crushes and grinds medical pills for	July 31, 2017. \$280,000 junior term notes at 10%			661,563	250,000	
nursing homes and medical institutions.	due					
(Health Care)	July 31, 2017. Warrant for 41,619			316,469	_	
www.firstwaveproducts.com	capital securities.  Total First Wave			22,000 1,000,032	<del>-</del> 250,000	
Genicon, Inc.		4/10/15	6%	1,000,000	1,000,000	12.6%
<del> </del>		10, 10	5,0	-,000,000	-,000,000	-2.0 /0

Winter Park, FL. Designs, produces and	(g) 1,586,902 Series B preferred shares. (g) \$2,000,000 promissory note at 8%		
distributes patented surgical instrumentation.	due May 1, 2020.	1,936,002	1,936,002
(Health Care)	(g) Warrant for		
	250,000 common		
www.geniconendo.com	shares.	80,000	80,000
	( <b>n</b> ) \$1,000,000		
	promissory note at		
	8%		
	due May 1, 2020.	967,777	967,777
	(n) Warrant for		
	125,000 common		
	shares.	40,000	40,000
	<b>Total Genicon</b>	<u>4,023,779</u>	<u>4,023,779</u>

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#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

# December 31, 2017 (Continued)

Company Coographic Location	(a)	<b>(b)</b>	(c)		( <b>d</b> )( <b>f</b> )	Percent
Company, Geographic Location, Business Description (Industry) and Website	Two of Investment	Date	E	Coat	Fair	of Net
Description, (Industry) and Website		Acquired	Equity	Cost	Value	Assets
GiveGab, Inc. (e)(g)  Ithaca, NY. Online fundraising, day of giving	5,084,329 Series Seed preferred shares.	3/13/13	6%	616,221	424,314	1.3%
supporter engagement software for non-profit						
organizations. (Software)						
www.givegab.com						
G-TEC Natural Gas Systems (e)  Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an alternative fuel to gases. (Manufacturing)  www.gas-tec.com	16.639% Class A membership interest. 8% cumulative dividend.	8/31/99	17%	400,000	100,000	0.3%
Intrinsiq Materials, Inc. (e)(g)	4,161,747 Series A					
Rochester, NY. Produces printable electronics  utilizing a unique process of	preferred shares.	9/19/13	12%	1,125,673	400,000	1.3%
ink in a room-temperature environment.						

(Manufacturing)						
www.intrinsiqmaterials.com						
Knoa Software, Inc. (g)  New York, NY. End user experience management and performance (EMP) solutions utilizing enterprise applications. (Software) www.knoa.com	973,533 Series A-1 convertible preferred shares. 1,876,922 Series B preferred shares. \$48,466 convertible promissory note at 8% due May 9, 2018.	11/20/12	7%	750,000 479,155 48,466 1,277,621	750,000 479,155 48,466 1,277,621	4.0%
KnowledgeVision Systems, Inc.	200,000 Series A-1					
(e)(g) Lincoln, MA. Online presentation and	preferred shares. 214,285 Series A-2	11/13/13	7%	250,000	-	1.7%
training software. (Software)	preferred shares. 129,033 Series A-3			300,000	300,000	
	preferred shares.			165,001	165,001	
www.knowledgevision.com	Warrant for 46,743 Series A-3 shares. \$50,000 subordinated promissory note at 8% payable on demand of majority of noteholders after			35,000	35,000	
	August 31, 2017.			50,000	50,000	
	Total KnowledgeVision			800,001	550,001	
Mezmeriz, Inc. (e)(g)  Ithaca, NY. Micro-electronic	1,554,565 Series Seed preferred shares.	1/9/08	14%	742,850	351,477	1.1%
mechanical systems						
(MEMS) developer of carbon fiber MEMS mirror						
modules for gesture recognition and 3D scanning.						
(Electronics Developer)						
www.mezmeriz.com						
Microcision LLC (g)(m)	\$1,500,000 subordinated promissory	9/24/09	15%			6.0%

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Pennsauken Township, NJ. Manufacturer of precision machined medical implants, components and assemblies. (Manufacturing) www.microcision.com	note at 12% (1% PIK) due December 31, 2024. 15% Class A common membership interest.  Total Microcision			1,914,140 - 1,914,140	1,914,140 - 1,914,140	
New Monarch Machine Tool, Inc. (g) Cortland, NY. Manufactures and services	22.84 common shares.	9/24/03	15%	22,841	22,841	0.1%

vertical/horizontal machining centers.

(Manufacturing)

www.monarchmt.com

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# RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

# December 31, 2017 (Continued)

Company Coographic Location	(a)	<b>(b)</b>	(c)		( <b>d</b> )( <b>f</b> )	Percent
Company, Geographic Location, Business Description, (Industry) and Website	Type of Investment	Date Acquired	Equity	Cost	Fair Value	of Net Assets
OnCore Golf Technology, Inc. (e)(g)	150,000 Series AA	_				
Buffalo, NY. Maker of patented golf balls.  (Consumer Product)	preferred shares. \$300,000 subordinated convertible promissory notes at 6% (10% for	12/31/14	9%	375,000	-	0.9%
www.oncoregolf.com	calendar year 2017) due January 24, 2018. (i) Interest receivable \$50,342.  Total OnCore			300,000 675,000	300,000 300,000	
				073,000	<u>300,000</u>	
SciAps, Inc. (e)(g)	187,500 Series A convertible preferred	7/12/13	8%			5.6%
Woburn, MA. Instrumentation company producing portable analytical devices using XRF, LIBS and RAMAN spectroscopy to	shares. 274,299 Series A-1 convertible			1,500,000	700,000	
identify compounds, minerals, and elements.	preferred shares. 117,371 Series B convertible preferred			504,710	250,000	
(Manufacturing) www.sciaps.com	shares. 113,636 Series C			250,000	250,000	
-	preferred shares. 369,698 Series C-1			175,000	175,000	
	preferred shares. <b>Total SciAps</b>			399,274 2,828,984	399,274 1,774,274	
SOMS Technologies, LLC (e)(g)		12/2/08	9%			1.7%

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Valhalla, NY. Produces and markets the microGreen Extended Performance Oil Filter. (Consumer Products) www.microgreenfilter.com	5,959,490 Series B membership interests.			472,632	528,348	
Teleservices Solutions Holdings, LLC (e) (g)(m)  Montvale, NJ. Customer contact center specializing in customer acquisition and retention for selected industries. (Contact Center)	250,000 Class B preferred units. 1,000,000 Class C preferred units. 80,000 Class D preferred units. 104,198 Class E preferred units. PIK dividend for Series C and D at 12%	5/30/14	6%	250,000 1,190,680 91,200 	- - -	0.0%
www.ipacesetters.com	and 14%,					
	respectively. <b>Total Teleservices</b>			1,636,078	_	
				1,030,078	=	
<b>Tilson Technology Management, Inc.</b> Portland, ME. Cellular, fiber optic and wireless information systems, construction,	(g) 120,000 Series B preferred shares. 21,391 Series C convertible preferred	1/20/15	11%	600,000	600,000	7.8%
and management. (Professional Services)  www.tilsontech.com	shares. (g) \$200,000 subordinated promissory note at 8% due			200,000	200,000	
	September 28, 2021.			200,000	200,000	
	(n) 65,790 Series D preferred shares. (n) \$750,000 subordinated promissory note at 8% due			750,000	750,000	
	December 1, 2022.  Total Tilson				<u>750,000</u> <u>2,500,000</u>	
Subtotal Affiliate Investments				\$20,871,129	\$17,016,795	
Control Investments 0.3% of net assets (1)						
Advantage 24/7 LLC (e)(g)		12/30/10	53%	\$99,500	\$99,500	0.3%
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53% Membership interest.

Williamsville, NY. Marketing program for wine and spirits dealers. (Marketing Company) www.advantage24-7.com

Subtotal Control Investments	\$99,500 \$99,500
TOTAL INVESTMENTS 101.1%	\$36,689,319 \$32,284,062
OTHER ASSETS IN EXCESS OF	
LIABILITIES (1.1%)	(365,377)
NET ASSETS 100%	\$31,918,685

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#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

December 31, 2017 (Continued)

#### Notes to the Consolidated Schedule of Portfolio Investments

- (a) At December 31, 2017, restricted securities represented 100% of the fair value of the investment portfolio. Restricted securities are subject to one or more restrictions on resale and are not freely marketable.
- (b) The Date Acquired column indicates the date in which the Corporation first acquired an investment in the company or a predecessor company.
- (c) Each equity percentage estimates the Corporation s ownership interest in the applicable portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. If applicable, the symbol <1% indicates that the Corporation holds an equity interest of less than one percent.
- (d) The Corporation s investments are carried at fair value in accordance with Accounting Standards Codification (ASC) 820 Fair Value Measurements and Disclosures, which defines fair value and establishes guidelines for measuring fair value. At December 31, 2017, ASC 820 designates 100% of the Corporation s investments as Level 3 assets. Under the valuation policy of the Corporation, unrestricted publicly held securities are valued at the average closing bid price for these securities for the last three trading days of the reporting period. Restricted securities are subject to restrictions on resale, and are valued at fair value as determined by the management of the Corporation and submitted to the Board of Directors for approval. Fair value is considered to be the amount that the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company (see Note 3 Investments to the Consolidated Financial Statements).
- (e) These investments are non-income producing. All other investments are income producing. Non-income producing investments have not generated cash payments of interest or dividends including LLC tax-related distributions within the last twelve months, or are not expected to do so going forward.
- (f) As of December 31, 2017, the total cost of investment securities was approximately \$36.7 million. Net unrealized depreciation was approximately (\$4.4) million, which was comprised of \$2.4 million of unrealized appreciation of investment securities and (\$6.8) million of unrealized depreciation of investment securities. At December 31, 2017, the aggregate gross unrealized gain for federal income tax purposes was \$2.8 million and the aggregate gross unrealized loss for federal income tax purposes was (\$4.4) million. The net unrealized loss for federal income tax purposes was (\$1.6) million based on a tax cost of \$33.9 million.
- (g) Rand Capital SBIC, Inc. investment.
- (h) Reduction in cost and value from previously reported balances reflects current principal repayment. There were no principal repayments during the year ended December 31, 2017.

- (i) Represents interest due (amounts over \$50,000) from investments included as interest receivable on the Corporation s Statement of Financial Position.
- (j) Non-Control/Non-Affiliate Investments are investments that are neither Control Investments nor Affiliate Investments.
- (k) Affiliate Investments are defined by the Investment Company Act of 1940, as amended (1940 Act), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned by the Corporation.
- (l) Control Investments are defined by the 1940 Act as investments in companies in which more than 25% of the voting securities are owned by the Corporation or where greater than 50% of the board representation is maintained.
- (m) Payment in kind (PIK) represents earned interest that is added to the cost basis of the investment.
- (n) Rand Capital SBIC II, L.P. investment.

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#### RAND CAPITAL CORPORATION AND SUBSIDIARIES

# CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

December 31, 2017 (Continued)

# **Investments in and Advances to Affiliates**

						Net	Amount of
		December	Gross	Gross	December	Realized	Interest/
	<b>Type of Investment</b>	31, 2016	Addition	Reduction	<b>3</b> 1, 2017 Fair	Gains	Dividend/
Company		Fair Value	<b>(1)</b>	<b>(2)</b>	Value	(Losses)F	Fee Income (3)
Control							
<b>Investments:</b>							
Advantage							
24/7 LLC	53% Membership interest.	\$99,500	\$-	\$-	\$99,500	\$-	\$-
	_						